

Hinton, Daniel E (PSC)

From: Hinton, Daniel E (PSC)
Sent: Wednesday, June 5, 2019 7:33 AM
To: Martin, Mark
Subject: RE: KY-PSC Electronic Filing Center NotificationTFS2019-00290

Mr. Martin,

Staff has a couple of additional questions regarding the contract between Atmos and GenCanna Global USA. Please see below:

1. Refer to the response to Item 3. "Gross margin" is usually synonymous to "gross profit;" however, Atmos appears to use "annual gross margin" to refer to "annual gross revenues." Confirm that every instance of "margin" in the special contract refers to "revenue." If this cannot be confirmed, explain.
2. Provide a cost-benefit analysis that demonstrates that the special contract's marginal revenue will exceed the marginal cost of service, including the proposed extension.

Responses can be e-mailed back to me at this address.

If you have any questions, please give me a call at (502) 782-2626 or respond to this e-mail.

Thanks.

Daniel