

November 18, 2005

## VIA OVERNIGHT DELIVERY

RECEIVED

NOV 2 1 2005

**Elizabeth O'Donnell, Executive Director** Kentucky Public Service Commission 211 Sower Boulevard Frankfort, Kentucky 40602

## Re: Joint Notice of Transfer of Assets and Request to Transfer Certificates

Dear Ms. O'Donnell:

Transmitted herewith on behalf of Comtel Telcom Assets LP ("Comtel") and VarTec Telecom, Inc., Excel Telecommunications, Inc. and VarTec Solutions, Inc. (together, the "VarTec Companies") are an original and five (5) copies of a Joint Notice of Transfer of Assets and Request to Transfer Certificates. Through this filing, Comtel seeks to notify the Commission of its intent to assume substantially all of the assets of the VarTec Companies and also to obtain the necessary certification to provide local exchange and interexchange telecommunications services within Kentucky. If the Commission has immediate questions or requires additional information regarding this filing, the undersigned is available to answer questions or to promptly supplement the filing.

Acknowledgment and date of receipt of this filing are respectfully requested. Please date and file stamp the attached copy of this correspondence and return it in the enclosed preaddressed, postage- prepaid envelope. Please direct all correspondence regarding this filing to the undersigned directly at (972) 478-3376, the below-referenced address or <u>cwedding@vartec.net</u>. Comtel and the VarTec Companies sincerely appreciate your time and consideration in reviewing this matter.

Respectfully submitted,

uddington Courtney Weddington

Sr. Regulatory Analyst

Enclosures

cc: Becky Gipson Director, Regulatory Affairs

Jeffrey Marks, Jessica Hafer, Counsel for Comtel Telcom Assets LP

### JOINT NOTICE OF TRANSFER OF ASSETS AND REQUEST TO TRANSFER CERTIFICATES

Comtel Telcom Assets LP ("Comtel") and VarTec Telecom, Inc. ("VarTec"), Excel Telecommunications, Inc., ("Excel") and VarTec Solutions, Inc. ("VarTec Solutions") (together, the "VarTec Companies") hereby notify the Commission of the acquisition by Comtel of certain assets of the VarTec Companies. In support of this Joint Notice the following is stated:

### I. The Parties

### A. Comtel

Comtel is a limited partnership organized under the laws of the State of Texas. A copy of the Certificate of Filing issued to Comtel by the Office of the Secretary of State in Texas is attached hereto as <u>Exhibit A</u>. The corporate contact information for Comtel is as follows:

c/o Paul Winters 500 Boylston Street, 17<sup>th</sup> Floor Boston, Massachusetts 02116 Telephone: (617) 603-3508 Facsimile: (617) 603-3509

Questions concerning Comtel or this filing may be addressed to the following representative:

Jeffrey A. Marks Jessica W. Hafer Latham & Watkins LLP 555 Eleventh Street, N.W. Suite 1000 Washington, D.C. 20004-1304 Telephone: (202) 637-2200 Facsimile: (202) 637-2201 e-mail: jeffrey.marks@lw.com jessica.hafer@lw.com

Comtel's registered agent within Kentucky is as follows: National Corporate Research, Ltd., 828 Lane Allen Road, Suite 219, Lexington, Kentucky 40504.

A corporate organizational chart for Comtel is attached hereto as <u>Exhibit</u> <u>B</u>, and a list of its officers is attached as <u>Exhibit C</u>. Comtel is a newly formed limited partnership whose principal business will be telecommunications. Its general partner, Comtel Assets Inc. ("Comtel Inc."), is a Texas corporation and owns 1% of the equity of Comtel. Comtel's limited partner, Comtel Assets Corp. ("Comtel Corp."), is a Delaware corporation, which owns 99% of the equity of Comtel.<sup>1</sup> Comtel Inc. and Comtel Corp. are corporate holding companies located at c/o 500 Boylston Street,  $17^{\text{th}}$  Floor, Boston, Massachusetts 02116.

Comtel Inc. and Comtel Corp. are both 100% owned by Sowood Commodity Partners Fund III LP ("Sowood Fund III"), an investment company organized in Delaware as a limited partnership. Sowood Commodity Partners GP III LP ("Sowood GP III LP") is a Delaware limited partnership, and it is the sole general partner of Sowood Fund III with a 0.2% equity interest and operating control. The principal business of Sowood GP III LP is to serve as a corporate holding company, and it is located at 500 Boylston Street, 17<sup>th</sup> Floor, Boston, Massachusetts 02116.

The remaining equity of Sowood Fund III is held by Harvard Private

<sup>&</sup>lt;sup>1</sup> It is anticipated that certain members of Comtel's management team may have the opportunity to obtain non-controlling ownership interests in Comtel, which would reduce the interest held by Comtel Corp. In addition, such members of Comtel's management team may have the opportunity to obtain non-controlling ownership interests in Comtel Inc.

Capital Holdings ("HPCH"), a passive, institutional investor. HPCH's principal business is serving as an investment company. It is owned and controlled by the President and Fellows of Harvard University, a tax-exempt educational and research institution based in Cambridge, Massachusetts.<sup>2</sup> The address of HPCH is c/o Harvard Management Company, 600 Atlantic Avenue, Boston, Massachusetts 02210.

Four individuals hold limited partnership interests in Sowood GP III LP, and those individuals own 99% of the equity in the limited partnership. The business address for these individuals is as follows: c/o 500 Boylston Street, 17<sup>th</sup> Floor, Boston, Massachusetts 02116.

The general partner of Sowood GP III LP, with a 1% interest and operating control, is Sowood GP III LLC, a Delaware limited liability company. The principal business of Sowood GP III LCC is to serve as a management company. The address of Sowood GP III LLC is as follows: 500 Boylston Street, 17<sup>th</sup> Floor, Boston, Massachusetts 02116.

The sole managing member of Sowood GP III LLC is Jeff Larson. Sowood GP III LLC also has three non-managing members: Stu Porter, Rick Dowd and Megan Kelleher.

### **B.** The VarTec Companies

VarTec and Excel are corporations organized under the laws of the State of Texas. VarTec Solutions, which formerly operated under the corporate names, eMeritus Communications, Inc., Teleglobe Business Solutions, Inc. and Telco

<sup>&</sup>lt;sup>2</sup> Harvard University is an educational and research institution with tax-exempt status pursuant to Section 501(c)(3) of the Internal Revenue Code. According to the Harvard University Annual Financial Report for Fiscal Year 2004, income from the University's endowment is Harvard's largest source of operating income. Harvard Management Company ("HMC") is responsible for investing the assets of the endowment to meet the University's needs. HMC is a subsidiary of Harvard and is governed by a board of directors appointed by President and Fellows of Harvard University. According to the Annual Report, HMC oversees, among other investments, some 170 different private equity funds, managed by 60 different external management teams.

Holdings, Inc. d/b/a Dial & Save, is a Delaware corporation. The principal office of the VarTec Companies is located at the following address:

2440 Marsh Lane Carrollton, Texas 75006 Telephone: (972) 478-3000 Facsimile: (972) 478-3310

Questions concerning the VarTec Companies or this filing may be addressed to the following representative:

Becky Gipson Director, Regulatory Affairs VarTec Telecom, Inc. 2440 Marsh Lane Carrollton, Texas 75006 Telephone: (972) 478-3309 Facsimile: (972) 478-3310 e-mail: <u>bgipson@vartec.net</u>

The VarTec Companies are privately-held corporations. VarTec Telecom Holding Company ("VarTec Holding"), a wholly-owned subsidiary of VarTec, holds 100% of the stock of Excelcom, Inc. ("Excelcom") and Telco Communications Group, Inc. ("Telco"). Excelcom is the direct and sole shareholder of Excel, and Telco is the direct and sole shareholder of VarTec Solutions. VarTec Holding and Excelcom are Delaware corporations, and Telco is organized in Virginia. Each is a holding company located at 2440 Marsh Lane, Carrollton, Texas 75006.

The Commission has authorized VarTec, Excel and VarTec Solutions to provide competitive local exchange and interexchange services in Kentucky. VarTec was authorized by the Commission to provide intrastate resold telecommunications services in Case No. 93-130. Excel was granted the same authorization in Case Nos. 89-359 and 96-214. VarTec Solutions was authorized to provide intrastate resold telecommunications services under Case Nos. 95-246 and 96-233. Furthermore, VarTec and Excel are authorized to provide local exchange, interexchange, operator and wireless services within and throughout the United States, and VarTec Solutions is authorized to provide interexchange services within the contiguous United States. VarTec Solutions' local exchange authority is limited to Kentucky and certain other states, although it has not yet commenced providing local exchange services in any jurisdiction. In addition, the Commission has authorized VarTec to provide interexchange services to Kentucky consumers under the trade name, Clear Choice Communications. Both VarTec, including Clear Choice Communications, and Excel primarily provide telecommunications services to residential customers, while VarTec Solutions serves commercial customers.

The VarTec Companies voluntarily filed for Chapter 11 bankruptcy on November 1, 2004 in the Dallas Division of the United States Bankruptcy Court for the Northern District of Texas (the "Court") consolidated under Case No. 04-81694-HDH-11. As part of the bankruptcy process, the VarTec Companies have entered into the below-described asset purchase agreement ("APA") with Comtel Investments LLC ("Comtel Investments"). Comtel Investments, which is wholly owned by the same parties who own and control Comtel, has assigned its rights and obligations under the APA to Comtel as of August 1, 2005. The APA was executed on July 25, 2005 and was approved by the Court on July 27, 2005.<sup>3</sup>

<sup>&</sup>lt;sup>3</sup> See Case No. 04-81694-HDH-11, Order Granting Motion (A) Approving the Sale Free and Clear of All Liens, Claims, Rights, Interests and Encumbrances to Comtel Investments LLC and (B) Granting Related Relief (Substantially All of the Debtors' Remaining Assets) (entered July 29, 2005), available at <u>http://docs.bmccorp.net/Vartec/docs/txnb\_3-04-bk-81694\_1663.pdf</u>.

### II. The Transaction

As noted above, the VarTec Companies are operating under bankruptcy protection. Through the APA and the Court-approved auction process, Comtel will ultimately acquire substantially all of the assets of the VarTec Companies, including all telecommunications equipment, customer accounts and records, business records and licenses and permits. The APA provides that the ultimate transfer of the acquired telecommunications and associated operating assets is subject to the necessary regulatory approvals. In addition, Comtel may, as necessary, obtain up to approximately \$10 million in debt financing pending consummation of the proposed transaction to fund working capital and similar needs of the VarTec Companies. Upon consummation of the proposed transaction, Comtel currently intends to replace such debt financing with a term (3 to 5 year) debt instrument. Based on Comtel's present understanding of the business, it anticipates that the term debt will be approximately \$50 million. This financing will assist with the day-to-day operations of Comtel as Comtel consummates its acquisition of the former VarTec Companies' operations, newly emerged from bankruptcy.

Once the proposed transaction is completed, the VarTec Companies will no longer hold authorizations to provide telecommunications services as described in Section I (B) above. These authorizations will be held by or assigned collectively to Comtel in order that Comtel can step into the shoes of the VarTec Companies, and the residential and commercial customers previously served by the VarTec Companies will continue to receive services without interruption. According to Comtel's initial plans for the business, the services provided and geographic areas served by Comtel will mirror those currently provided by the VarTec Companies, and any enhancements to the service offerings will be within the existing authority transferred to Comtel from the VarTec Companies. In order to minimize confusion and concern for customers, Comtel aims to make this transition seamless by operating under trade names and limiting all direct impacts to existing customers (e.g., no service changes are contemplated as part of this transaction and bill formats are expected to remain substantially unchanged). The interconnection and other network agreements currently allowing the VarTec Companies to provide local exchange and/or interexchange services will be transferred to Comtel, as necessary, to continue the efforts to make a smooth transition for customers. Comtel also initially plans to adopt and maintain the VarTec Companies' existing tariffs on file with the Commission. Once the transaction is prepared for closing, Comtel will simply modify the corporate name on the tariffs. This further supports Comtel's desire to transition the VarTec Companies' assets without interruption or burden on the existing customer base.

### **III.** Request for Transfer of Certificates; Qualifications of Comtel

Through this Notice, Comtel notifies the Commission of the transfer of assets as described in Section II above and simultaneously seeks authority to operate as a provider of intrastate resold telecommunications services, including local exchange, exchange access and interexchange services, within Kentucky. Specifically, Comtel requests that the Commission-issued Certificates of Public Convenience and Necessity detailed in Section I(B) be transferred from the VarTec Companies to Comtel. Alternatively, in the event that the Commission requires new certifications for Comtel, Comtel requests that those be issued. Comtel does not seek to provide operator assisted services to traffic aggregators as defined in Administrative Case No. 330. In support of this request, Comtel has provided information, within this Notice and its Exhibits, typically required of new applicants seeking authorization to provide telecommunications services.

In addition, Comtel requests the authority to provide telecommunications services under the trade names VarTec Telecom, Clear Choice Communications, Excel Telecommunications and VarTec Solutions, in addition to the Comtel name. This will maximize Comtel's available options under which it may begin its operations in the state. Attached hereto as <u>Exhibit D</u> please find a copy of Comtel's authorization to conduct business in Kentucky as issued by the Secretary of State. Following the consummation of the asset transfer, Comtel will be led by a combination of its own management members and certain members of the existing management team of the VarTec Companies, who are currently expected to continue in management roles for Comtel after consummation of the transaction. Descriptions of the backgrounds of the key management members, which demonstrate extensive experience and expertise, are attached hereto and incorporated herein by reference as <u>Exhibit E</u>. In the event that these Company representatives change, Comtel will pursue other highly experienced executives to assume their roles to ensure that its management team is balanced and technically qualified.

For customer complaints and other regulatory matters, the following representative may be contacted:

Becky Gipson (*anticipated*) Director, Regulatory Affairs VarTec Telecom, Inc. 2440 Marsh Lane Carrollton, Texas 75006 Telephone: (972) 478-3309 Facsimile: (972) 478-3310 e-mail: <u>bgipson@vartec.net</u>

In addition, attached hereto as  $\underline{\text{Exhibit } F}$  is a notarized statement that Comtel has not provided or collected for intrastate services in Kentucky prior to filing this Notice and tariffs.

Due to the nationwide nature of the VarTec Companies' current operations, Comtel is engaged in state regulatory processes across the country in connection with the proposed transaction. The Federal Communications Commission has issued its approval for this transaction.

### **IV.** Public Interest Considerations

This transaction serves the public interest, convenience and necessity by enabling the seamless continuation of telecommunications services to the VarTec Companies' existing Kentucky customers. By Comtel assuming control of the VarTec Companies' and obtaining the necessary authorizations to provide telecommunications services in Kentucky, existing customers will have access to the services they enjoy today as well as the potential for expanded service offerings going forward. Due to financial restrictions, the VarTec Companies have performed extremely limited marketing, product research and other customer retention and acquisition efforts during 2004 and 2005. Such restrictions have minimized the competitive offerings introduced to the public and limited the VarTec Companies ability to invest in additional consumer service offerings. Consummation of the transaction will greatly increase the financial viability of the VarTec Companies' products and services.

Moreover, the proposed transaction can be expected to serve the public interest by stimulating increased competition in the telecommunications market. As a new entrant into these markets, Comtel intends to compete efficiently and effectively using the well-established resources obtained through the APA. More effective competition has the net economic impact of lower consumer prices, combined with the introduction and availability of more consumer products and services.

### V. Request for Waiver of Slamming Rules

In further support of serving the public interest in association with this Notice, Comtel and the VarTec Companies intend to provide any required customer notice of the transfer of assets to Comtel within the appropriate notice period. Such notice would take into account all relevant state and federal notification and consent requirements applicable to this transaction.

Additionally, out of an abundance of caution and to the extent necessary, Comtel

and the VarTec Companies hereby request a waiver from any applicable anti-slamming regulations that may nevertheless be considered to have been violated by this transfer of assets being made without the specific authorization and verification of each affected customer. It would be impractical and burdensome to obtain the specific authorization of each customer to effect the proposed transaction. Such a process would significantly hinder the smooth transition of services. Because affected customers would not experience any change in the quality and scope of their services, and because of the extreme efforts to make invoicing procedures, customer service and all other matters involving customers absolutely seamless, the notice correspondence will be sufficient to serve the public interest. The notice correspondence will describe the transaction in terms that are easy to understand and ensures that customers are made aware of all their service options going forward, along with other content as may be required. Accordingly, to the extent that the Commission deems necessary, the public interest would be served by the grant of a waiver of anti-slamming regulations applicable to this transaction. Comtel and the VarTec Companies request such relief from the Commission as may be warranted.

### VI. Conclusion

Comtel and the VarTec Companies submit that the information provided herein demonstrates that the public interest, convenience and necessity would be served by the consummation of the transaction and transfer of the VarTec Companies' certificates to Comtel. Please contact the undersigned if you have any questions or require further information regarding the foregoing. Respectfully submitted,

### COMTEL TELCOM ASSETS LP

By:

lih C Xe,

Lee Ann Wilson Assistant Secretary Comtel Telcom Assets LP c/o Sowood Capital Management LP 500 Boylston Street, 17<sup>th</sup> Floor Boston, Massachusetts 02116 Telephone: (617) 603-3504 Facsimile: (617) 603-3330 e-mail: leeann.wilson@sowood.com

11/18/05 Date

### VERIFICATION OF COMTEL TELCOM ASSETS LP

On behalf of Comtel Telcom Assets LP, I verify that the information contained in the foregoing Notice is true to the best of my knowledge, except as to matters which are stated herein on information or belief, and as to those matters, I believe them to be true.

I declare under penalty of perjury that the foregoing is true and correct.

### COMTEL TELCOM ASSETS LP

 $\sim$ 

By:

Lee Ann Wilson Assistant Secretary Comtel Telcom Assets LP c/o Sowood Capital Management LP 500 Boylston Street, 17<sup>th</sup> Floor Boston, Massachusetts 02116 Telephone: (617) 603-3504 Facsimile: (617) 603-3330 e-mail: <u>leeann.wilson@sowood.com</u>

11/18/05

Date

Respectfully submitted,

### VARTEC TELECOM, INC., EXCEL TELECOMMUNICATIONS, INC. AND VARTEC SOLUTIONS, INC.

By:

SSA UNNAM

Melissa A. Drennan, Esq. Assistant Secretary VarTec Telecom, Inc., Excel Telecommunications, Inc. and VarTec Solutions, Inc. 2440 Marsh Lane Carrollton, Texas 75006 Telephone: (972) 478-3305 Facsimile: (972) 478-3310 e-mail: mdrennan@vartec.net

11/18/05

Date

## VERIFICATION OF VARTEC TELECOM, INC., EXCEL TELECOMMUNICATIONS, INC. AND VARTEC SOLUTIONS, INC.

On behalf of VarTec Telecom, Inc., Excel Telecommunications, Inc. and VarTec Solutions, Inc., I verify that the information contained in the foregoing Notice is true to the best of my knowledge, except as to matters which are stated herein on information or belief, and as to those matters, I believe them to be true.

I declare under penalty of perjury that the foregoing is true and correct.

### VARTEC TELECOM, INC., EXCEL TELECOMMUNICATIONS, INC. AND VARTEC SOLUTIONS, INC.

By:

Melissa Drennan

Melissa A. Drennan, Esq. Assistant Secretary VarTec Telecom, Inc., Excel Telecommunications, Inc. and VarTec Solutions, Inc. 2440 Marsh Lane Carrollton, Texas 75006 Telephone: (972) 478-3305 Facsimile: (972) 478-3310 e-mail: mdrennan@vartec.net

11/18/05

Date

## EXHIBIT A

## COMTEL TELCOM ASSETS LP

## **CERTIFICATE OF FILING**

Corporations Section P.O.Box 13697 Austin, Texas 78711-3697



Roger Williams Secretary of State

# Office of the Secretary of State

## CERTIFICATE OF FILING OF

Comtel Telcom Assets LP Filing Number: 800523585

The undersigned, as Secretary of State of Texas, hereby certifies that a certificate of limited partnership for the above named limited partnership has been received in this office and filed as provided by law on the date shown below.

Accordingly, the undersigned as Secretary of State hereby issues this certificate evidencing the filing in this office.

Dated: 07/26/2005

Effective: 07/26/2005



aper Heining

Roger Williams Secretary of State

(TUE) 7. 26' 05 14:05/ST. 14:04/NO. 4864937403ED 3

### In the Office of the Secretary of State of Texas

JUL 26 2005

**Corporations Section** 

#### CERTIFICATE OF LIMITED PARTNERSHIP

OF

### COMTEL TELCOM ASSETS LP

1. Name of Partnership:

Comtel Telcom Assets LP

2. Name and Address of Registered Agent and Office:

National Corporate Research, Ltd. 800 Brazos, Suite 1100 Austin, Texas 78701

3. Address of Principal Office:

600 Travis, Suite 2775 Houston, Texas 77002

 General Partner: Name: Mailing Address:

Comtel Assets Inc. 600 Travis, Suite 2775 Houston. Texas 77002

EXECUTED on the 26<sup>th</sup> day of July, 2005.

GENERAL PARTNER:

COMTEL ASSETS INC.

By KELLEHER AN Name:\_ Title: SECRETARY

FROM

HOUSTON 835855v1

## EXHIBIT B

# COMTEL TELCOM ASSETS LP

## CORPORATE ORGANIZATIONAL CHART

# **Comtel Telcom Assets LP**



## EXHIBIT C

## COMTEL TELCOM ASSETS LP

## LIST OF OFFICERS

## COMTEL TELCOM ASSETS LP OFFICER LIST

Chairman	Stu Porter 500 Boylston Street, 17 <sup>th</sup> Floor Boston, Massachusetts 02116
President	Bill Zartler 500 Boylston Street, 17 <sup>th</sup> Floor Boston, Massachusetts 02116
Vice President	Rick Dowd 500 Boylston Street, 17 <sup>th</sup> Floor Boston, Massachusetts 02116
Vice President	John Collins 500 Boylston Street, 17 <sup>th</sup> Floor Boston, Massachusetts 02116
Secretary	Megan Kelleher 500 Boylston Street, 17 <sup>th</sup> Floor Boston, Massachusetts 02116
Assistant Secretary	Paul Winters 500 Boylston Street, 17 <sup>th</sup> Floor Boston, Massachusetts 02116
Assistant Secretary	Lee Ann Wilson 500 Boylston Street, 17 <sup>th</sup> Floor Boston, Massachusetts 02116

## EXHIBIT D

ł

# COMTEL TELCOM ASSETS LP CERTIFICATE OF REGISTRATION

### COMMONWEALTH OF KENTUCKY TREY GRAYSON SECRETARY OF STATE

0620962.08 Dc

Trey Grayson Secretary of State Received and Filed 09/02/2005 12:50:26 PM Fee Receipt: \$60.00



### **APPLICATION FOR REGISTRATION OF FOREIGN LIMITED PARTNERSHIP**

Pursuant to the provisions of KRS Chapter 362, the undersigned hereby applies for registration on behalf of the limited partnership named below and for that purpose submits the following statements:

1. The name of the limited partnership is

.

Comtel Telcom	Assets LP		
2. The name of the limited partnership to be used in Kentucky is	Assets Limited Par	tuershin	
3 is the state or country of formation	7/00/07		date of formation
4. The name of the registered agent is			
National Corporate	Research, Ltd.		
and the street address of the registered office in Kentucky is	naad baad oo waxaa maaraada kaaraa ka waxaa bo ahaa ah uunaa dhida ka dhaanaa ka dhi dhiga dhaanaa ka dhida ka	******	
828 Lane Allen Road, Suite 219	Lexington	KY	40504
Streel	City	Slate	Zip Code
5. The Secretary of State is appointed the agent of the foreign limited authority has been revoked or the agent cannot be found or served	partnership for service of pro with the exercise of reasonal	cess if the appo ble diligence.	inted agent's
6. The address of the principal office is	Houston	тх	77002
600 Travis,		I A Slate	Zip Code
The name and the business address of each general partner is <b>Comtel Assets Inc.</b> 600 Travis,	He He	ouston	TX 77002
Name	Addrass		
Nano 1	Address		
Norro	Addres		
. The office address at which is kept a list of names and addresses o	f the limited partners and the	eir capital contrib	utions is
500 Boylston St., 17th Fl.	Boston	MA	02116
Street	City	Slate	Zip Code
The foreign limited partnership hereby undertakes to keep the re- registration in Kentucky is canceled or withdrawn.	cords identified in statement By: Comtel 1755-15	#8 (above) unl , INC., Its ge	il the partnership nercel purth
	Megan Kel	<u>lele</u>	
	Megan Kelleber	<u>Sec</u>	retary
	Ty	po or Print Name & Tito	, j
	Date: <u>HUGUST 3</u>	42005	
National Corporate Research, Ltd. Type or print rame of registered agent	to serve as the registered agent of	0	ed partnership.
A		ma of Registered Agont ASS	T. SECY.
		Print Name & Title	

(See attached sheet for instructions)



# Trey Grayson SECRETARY OF STATE

## CERTIFICATE

I, Trey Grayson, Secretary of State for the Commonwealth of Kentucky, do hereby certify that the foregoing writing has been carefully compared by me with the original thereof, now in my official custody as Secretary of State and remaining on file in my office, and found to be a true and correct copy of **REGISTRATION OF FOREIGN LIMITED PARTNERSHIP OF** 

COMTEL TELCOM ASSETS LP DOING BUSINESS IN KENTUCKY AS COMTEL TELCOM ASSETS LIMITED PARTNERSHIP FILED SEPTEMBER 2, 2005.

### **COMMONWEALTH OF KENTUCKY TREY GRAYSON** SECRETARY OF STATE

0620962.08 Trey Grayson

Dcornisi FPAF

Secretary of State Received and Filed 09/02/2005 12:50:26 PM Fee Receipt: \$60.00



### APPLICATION FOR REGISTRATION OF FOREIGN LIMITED PARTNERSHIP

Pursuant to the provisions of KRS Chapter 362, the undersigned hereby applies for registration on behalf of the limited partnership named below and for that purpose submits the following statements:

1. The name of the limited partnership is

	Comtel Telcom Asse	ts LP		
. The name of the limited partnership	•			
	Comtel Telcom Asse	ts Limited Part	nership	
TXis	the state or country of formation and	7/26/05	is the	date of formation
. The name of the registered agent is				
	National Corporate Res	earch, Ltd.		
and the street address of the register	red office in Kentucky is			
828 Lane Allen F	load, Suite 219	Lexington	KY	40504
Street		City	State	Zip Code
	the agent of the foreign limited partne gent cannot be found or served with th			nted agent's
The address of the principal office is	:			
600 Travis,		Houston	TX	77002
Street		City	State	Zip Code
The name and the business address	- /			
Comtel Assets Inc.	600 Travis,	And a second	uston	<u>TX 77002</u>
Нитте		Addraes		
Neras		Address		
National		Address		
The office address at which is kept a	list of names and addresses of the li	mited partners and thei	r capital contrib	utions is
500 Boylston St.		Boston	MA	02116
Street		City	State	Zip Code
The foreign limited partnership here registration in Kentucky is canceled	by undertakes to keep the records in withdrawn	dentified in statement 1. Comtcl MSSCTS	#8 (above) unt	il the partnershi nercel pcutt
		<b>j</b> .	1 - 5	
		negan tell	elen	
		negan Kell	elen	retary
	- He Dat	pontrelleper	eler Sec	retany
National Corporate Re	Dat search, Ltd.	pontrelleper	Signalus Signalus Sector Print Name & Tile 1 2005	
National Corporate Re Type or pdrt marrier of registran	Dat search, Ltd.	Negan Kell gan <u>Kelleher</u> e: <u>August 31</u> e as the registered agent or an Mare C	Signalus Signalus Sector Print Name & Tile 1 2005	

(See attached sheet for instructions)

Type or Print Name & Title

FLP-100 (7/98)

. .. . .

- - ---

## EXHIBIT E

## COMTEL TELCOM ASSETS LP

## **BIOGRAPHIES OF KEY PERSONNEL**

#### **Biographies of Key Personnel of Comtel Telcom Assets LP**

(Including Management Members from the VarTec Companies Currently Expected to Continue in Management Roles for Comtel after Consummation of the Transaction)

### Stuart Porter - Chairman

Mr. Porter serves as Chief Investment Officer for Sowood Commodity Partners Funds. Previously, Mr. Porter was employed as a Vice President and Portfolio Manager at Harvard Management Company where he focused on relative value transactions in commodities and structured private transactions in the commodity sector. He was responsible for investments in pipelines, hedge oil and gas reserves, equity in retail and wholesale energy providers and distressed investments in the metals sector. Such investments were premised on implementation of commodity hedges or the implementation of "real option" analysis. Mr. Porter previously worked as the European time zone trader for Bacon Investments and at J. Aron, a division of Goldman Sachs. While at J. Aron he worked on the Goldman Sachs Commodity Index desk within the metals group. Prior to joining J. Aron, Mr. Porter was a self-employed trader at the Chicago Board of Trade and had been employed by Cargill Incorporated in Minnetonka, Minnesota as a trader in the Financial Markets Division. Mr. Porter received a Bachelor of Arts degree in Economics from the University of Michigan in 1987 and his M.B.A. from the University of Chicago Graduate School of Business in 1994.

### William Zartler - President

Mr. Zartler has 18 years of experience in the midstream energy and petrochemical industries. From 1989 through 1993, Mr. Zartler was the Feedstock Trading Manager and the Business Analyst at Dow Hydrocarbons and Resources where he was responsible for supply management and feedstock economics for the basic petrochemical businesses. From 1993 through 1998, Mr. Zartler served as Senior Vice President and General Manger at Dynegy with responsibilities for the Natural Gas Liquids Downstream business unit and a portion of the Gas Trading operation. Mr. Zartler led the growth of Dynegy's Natural Gas Liquids business from nearly zero in 1993 to an operating margin of over \$100 million per year by 1998. From 1999 through 2001, Mr. Zartler founded and actively managed several small companies and in 2002 started and built a downstream Natural Gas Liquids business for Aquila, Inc. Thereafter, Mr. Zartler founded Solaris Energy Services an organization specializing in energy commodity and asset consulting and investment. Mr. Zartler serves as Chairman of the Board of NGL Supply, Inc., a Tulsa based Natural Gas Liquids and Propane terminal, marketing and trading organization. He serves on the Board of Gavelston LNG, a Calgary and London based LNG Terminal project and LNG marketing operation, and Mercomm LLC an Austin, TX based provider of telecommunication wholesale services, all Sowood portfolio companies. Mr. Zartler received a Bachelor of Science degree in Mechanical Engineering from The University of Texas at Austin in 1987 and a Masters in Business Administration from Texas A&M University in 1989 and also attended the Stanford University Business School Executive Program in 1998.

### Megan Kelleher - Secretary

Megan Kelleher is the General Counsel of Sowood Capital Management LP. Ms. Kelleher's experience includes negotiation of contracts for investment and trading relationships, including private placement documentation. She is experienced with legal and business risk analysis of investment instruments for portfolio managers and has assisted with the establishment of risk and regulatory compliance standards and procedures. Ms. Kelleher also served in an investment role in the Commodities Portfolio at Harvard Management Company where she analyzed, valued and negotiated private equity and structured finance transactions. Concurrently, Ms. Kelleher participated in the international equity portfolios with legal, regulatory and strategy issues surrounding proposed restructurings of closed-end funds. Ms. Kelleher received a Bachelor of Arts from Stonehill College in 1991, a Juris Doctor from New England School of Law in 1994 and a Master of Business Administration from Boston College in 2001.

### Patrick Marburger

From 1983 through 1989, Mr. Marburger's primary concentration was in financial accounting and auditing while working for Kaneb Services, Inc. and Anadarko Petroleum Corporation, both Texas-based energy concerns. In 1989, Mr. Marburger joined Olympic Natural Gas Company as Controller where he focused on day-to-day finance and accounting matters and led the Company's efforts in raising acquisition financing. In 1992, he became a founding member of British Gas, plc's Global Gas Americas group dedicated to originating, structuring, financing and closing energy related asset transactions in North and South America. In 1994, Mr. Marburger began a 9-year career with Dynegy (formerly Natural Gas Clearinghouse) as head of its mergers and acquisitions group. He was involved in successfully completing over \$2.5B in transactions in less than three years, elevating Dynegy to a fortune 500 company by 1997. From 1997 until 2003, he moved to a commercial role where he rose to Senior Vice President of Natural Gas Trading and Power Origination and in 2002, President of its telecommunications venture. Mr. Marburger received a Bachelor of Business Administration in Accounting from Sam Houston Sate University in 1983, and he is a Certified Public Accountant.

### Jerry Ou

Jerry Ou serves as President of Mercantel Communications LP and has been in the telecommunications industry for the last five years. Mr. Ou has previously worked with Simplified Development, the technology provider for Teleworks, as a senior consultant focusing primarily on the Asian-American customer base and working with such customers as PCCW. Mr. Ou, serving as a business strategist for Simplified Development, helped secure initial investment funding with venture capitalists. Most recently, Mr. Ou was one of the responsible parties involved in creating the wholesale voice division at Dynegy, which led to the formation of Teleworks Wholesale Services, LP. Prior to Simplified Development, Mr. Ou was a financial analyst with a subsidiary of Goldman Sachs where he structured mezzanine finance deals that included, but were not limited to, real estate bond offerings from JP Morgan and the Morgan Bank of Tokyo in addition to managing real estate assets for Goldman Sachs and the Archon Group. Mr. Ou graduated from Harvard University with an honors degree in Economics.

### **Richard Dinh**

Mr. Dinh serves as Chief Operating Officer of Mercantel Communications LP and has been in the telecommunications space for the last five years. Mr. Dinh previously worked for Simplified Development where he helped secure investor funding. Mr. Dinh also managed Simplified Development's customer accounts in Asia, resulting in his move to lead consultant for the SingTel project. Meanwhile, Mr. Dinh was also one of the responsible parties involved in creating a wholesale voice division and platform for Dynegy, which has led to the formation of Teleworks Wholesale Services, LP.

Prior to his role with Simplified Development, Mr. Dinh was a financial analyst with a subsidiary of Goldman Sachs where he structured mezzanine finance deals that included, but were not limited to, real estate bond offerings from JP Morgan and the Bank of Tokyo in addition to managing the real estate debt portfolios for Goldman Sachs and the Achron Group. Mr. Dinh graduated from Harvard University in 1998 with an honors degree in Psychology.

### Anthony L. Cecil

Mr. Cecil's background encompasses forensic accounting investigations and audits in a wide range of industries. Most recently, he was a senior manager for Bederson & Company, LLP, a public accounting firm. Prior to joining Bederson, he was a managing director of Virginia-based CoreFacts, LLC, senior manager in KPMG's Forensic and Litigation Services group, director of special investigations units for Bell Atlantic Corporation and Bell Atlantic Mobile and a senior auditor for Price Waterhouse.

While working at the Bell Atlantic Corporation and Bell Atlantic Mobile, Mr. Cecil established and directed special investigations units to perform high level, sensitive fraud investigations of alleged wrongdoing by employees, vendors, and customers. Each unit consisted of individuals, who had financial, auditing, and law enforcement experience. In addition, he developed a sophisticated white-collar crime intelligence system to aid in the building of complex fraud cases.

Mr. Cecil managed regional Bell Atlantic Corporation audit teams responsible for auditing operations with revenues and expenses of up to \$1 billion. He developed annual audit plans for a staff of 18 professional auditors. He planned and conducted audits to assess the adequacy of internal controls and the efficiency of operations. He prepared creative and innovative audit

reports that clearly presented audit findings and encouraged management to take corrective action. These reports consistently set new standards for all reports in the Internal Auditing organization.

Mr. Cecil holds a Bachelor of Science degree in Accounting from the University of Maryland and a Master of Science in Economic Crime Management from Utica College. He is a practicing Certified Public Accountant (licensed in Maryland) and is a Certified Fraud Examiner.

### **James Cashiola**

Mr. Cashiola founded and was President of Simplified Development Corp, an infrastructure software company focused on creating technology that aids service providers in operating and offering their services while optimizing underlying cost elements. Mr. Cashiola started in the telecommunications business in 1985 with a dialup business focused on transmission of government documents. In 1989, Mr. Cashiola transitioned to the switchless resale business, and in 1991, moved into the facilities-based resale with a focus on the development and implementation of IVR and ISDN technologies. By 1996, Mr. Cashiola entered into carrier class switching and was designing and developing proprietary software, which was integral to perform protocol translation that allowed for management of direct routes into international countries. Over his career, Mr. Cashiola has founded or co-founded seven different telecommunications businesses ranging from service bureau to prepaid calling card to wholesale carrier companies. Mr. Cashiola graduated from the University of Southern California in 1984 with a degree in Philosophy.

### Mark A. Carter

Mr. Carter is a seasoned executive and entrepreneur with extensive experience in finance, accounting, audit, investigations and internal controls. Most recently, he was a founder and Chief Financial and Operations Officer of CoreFacts, LLC, a high technology investigations and litigation support company. At CoreFacts, he assembled and managed a team of investigative specialists and provided professional services to a wide range of clients, including extensive investigations into fraud and trade secret theft for major telecommunications companies. He

developed and implemented all financial and operational support systems and guided CoreFacts through its sale to a public company.

Prior to his venture with CoreFacts, Mr. Carter spent eleven years with Bell Atlantic Corporation. His tenure at Bell Atlantic began in internal auditing where he eventually headed a group responsible for assessing risks, developing plans, and executing audits of all financial and operational aspects of telephone company operations. Later, as the head of worldwide security, he established programs to investigate and prevent fraud, waste and abuse and served as a key participant in establishing a corporate ethics and compliance program to ensure conformity with federal, state, and local regulatory requirements.

Also, selected for a Fellowship for The Brookings Institution, Mr. Carter spent a year as a Legislative Assistant to Congressman Scott Klug, (R, WI) where he oversaw the Congressman's participation in programs for the privatization of government functions and the auditing and financial reorganization of Capitol Hill operations. Mr. Carter's other experience includes four years as a Special Agent Accountant for the Federal Bureau of Investigation. As an Agent, he participated in and led investigations of federal offenses, including bank fraud and embezzlement, public corruption, fraud against the Federal Government, and commercial bribery. In addition, Mr. Carter was an active duty aviation officer in the United States Army for four years, gaining valuable experience in the leadership and management of large groups of personnel and high dollar value equipment and budgeting. Mr. Carter holds a Bachelor of Science degree in Accounting and a Masters of Business Administration in Finance from Troy State University. He is a non-practicing Certified Public Accountant (licensed in Virginia from 1988 to 1992) and has continuing and graduate level education and training in federal taxation, audit, and business planning.

### Randy McNeal

Mr. McNeal has over 22 years of experience with VarTec and several companies acquired by VarTec during that time. As Senior Vice President, Network Planning, Mr. McNeal was instrumental in merging the Telco, Advantis, and Excel networks and moving Excel off net traffic from MCI to a new network at a cost savings of \$15M per month. During his tenure as General Manager, eMeritus Communications (now known as VarTec Solutions, Inc.), Randy significantly turned around a failing business unit, while simultaneously launching new carrier business. The combined projects delivered four years of continuous revenue and profit growth. Most recently, as Senior Vice President of Network for the VarTec Companies, Mr. McNeal has dramatically reduced network costs by 35% and growing as well as completing development of a network inventory system. Mr. McNeal holds a Bachelor of Science Degree in Adminstration and Mangement from William Jewell College (1982).

### Keith Henderson

Mr. Henderson began his career with VarTec Telecom, Inc. in March 2002 and is currently Vice President - Customer Service. He is responsible for operations, including internal call centers as well as international and domestic outsourced call center operations. In addition, Mr. Henderson has the responsibility for the provisioning operations for local and long distance products as well as responsibility for call center technologies (IVR, ACD, quality monitoring), customer service program management, training and curriculum development, and customer relations. Mr. Henderson has also been responsible for Receivables Management operations, primarily focusing on the reduction of bad debt through inbound and outbound collections. Mr. Henderson has 24 years of leadership experience with major telecommunications providers, such as SBC, Sprint, and Citizens Communications. His diverse experience includes information technology, field operations, billing, receivables management, customer service, acquisition of telecom properties and Total Quality Management (TQM) processes, including the teaching of business process improvement and statistical process control applications.

Mr. Henderson received his Bachelor of Science degree from the University of Texas (Dallas) in 1979 and his Master of Science degree from the University of Texas (Dallas) in 1981.

### **Tammy Steele**

Mrs. Steele began her career with VarTec Telecom, Inc. in July 1998 and is currently Senior Director – Billing Operations. She is responsible for all operations pertaining to the mediation and billing for local exchange, interexchange and wireless telecommunications services for residential, commercial and wholesale customers. Mrs. Steele also spent two years as Director for VarTec's Customer Service Operations, where she was instrumental in the development of the Company's first "universal" agent. These agents were cross-trained to resolve customer care, collections and repair issues. This provided the first true opportunity to offer "one call resolution." In addition to the implementation and management of this streamlined approach to call handling, she was responsible for internal call center technologies (IVR, ACD, quality monitoring). Mrs. Steele has 20 years of management experience in areas such as billing, product table management, mediation, receivables management, customer service, and IVR development.

### Melissa A. Drennan, Esq.

Ms. Drennan graduated, with distinction, from the University of Notre Dame in 1991, with a Bachelor of Arts in English and a minor in Public Policy. She received her Juris Doctorate degree from Southern Methodist University's Dedman School of Law in 1994, and served on the SMU Law Review. While at law school, Drennan was a founding member and Chairperson of the Board of Advocates, as well as a Student Senator. She received the International Academy of Trial Lawyers Award in 1994, was elected SMU's Outstanding Advocate of the Year in 1994, and was named in Who's Who Among American Law Students 1992-1994. After graduation,

Ms. Drennan served as a Briefing Attorney for Justice David L. Richards and Justice David F. Farris, of the Second Court of Appeals for the State of Texas from 1994 to 1995.

Prior to joining VarTec, Ms. Drennan was an associate in the Fort Worth, Texas office of Haynes & Boone. L.L.P. She participated in a wide array of litigation, appellate, and mediated matters, representing a broad range of clients, from Fortune 500 companies in multi-party cases to individual business owners in contract disputes.

Ms. Drennan joined VarTec in August of 1998. In her current role as Deputy Chief Counsel and Vice President – Litigation and Compliance, Ms. Drennan is responsible for corporate compliance, litigation, dispute resolution, regulatory affairs, employment law issues, marketing compliance and the intellectual property portfolio of VarTec and all of its subsidiaries. She oversees the management of the Regulatory Affairs Department, which supports all of VarTec's utility and other operations in addition to those of its subsidiaries.

## EXHIBIT F

## COMTEL TELCOM ASSETS LP

## AFFIDAVIT

### AFFIDAVIT

I, <u>Lee Ann Wilson</u>, Assistant Secretary for <u>Comtel Telcom Assets LP</u>, do hereby certify that the Company has not provided or collected for intrastate service in Kentucky prior to the filing of tariffs and the attached Joint Notice.

u V

Lee Ann Wilson Assistant Secretary Comtel Telcom Assets LP

Sworn to and subscribed before me this	184n	day of, 2005.
		Notary Public
My commission expires: 2012		JEMIMAH JANE CHILDS Notary Public Commonwealth of Massachusetts My Commission Expires September 21, 2012