



Writer's Direct Dial No. (816) 300-3661
AThompson@birch.com

RECEIVED

OCT 26 2004

PUBLIC SERVICE
COMMISSION

October 25, 2004

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Renee Smith
211 Sower Blvd.
Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
Promotion*

Dear Ms. Smith:

Please be advised that, pursuant to Section 4.7 of its KY P.S.C. Tariff No. 1, entitled Promotions, Birch Telecom of the South, Inc. to introduce the enclosed promotional offering to telecommunications business customers.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

Ann Thompson
Tariff Manager

Enc

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE
11/25/2004
PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

By 
Executive Director

The Freedom Pack Unlimited LD Promotion

Birch Telecom will offer the Freedom Pack Unlimited LD Promotion to Business Customers, who purchase three (3) lines to ten (10) lines at any given location, unlimited long distance service and up to seven (7) features, for a \$23.00 per line monthly recurring charge.

New Customers will be required to sign up for a 24-month term plan. Existing term Customers will be required to renew with a 24-month term plan, forfeiting any then-existing plan and/or promotional pricing. Existing month-to-month Customers will be required to sign a 24-month term plan. Birch Telecom will waive the non-recurring charge for existing Customers who sign up for this promotion. The Freedom Pack Unlimited LD Promotion is not available for Resale lines, however, Resale lines do count toward the three-line minimum and ten-line maximum.

Certain restrictions apply. Customers with 11 or more lines, including Resale lines, at a location are ineligible for Unlimited LD Promotion at that location. Calls must be placed direct-dialed (1+) domestic to qualify. Freedom Pack Unlimited LD Promotion is not available in conjunction with the following: Birchual Office, Birch standalone LD, Remote Call Forwarding, Toll Free, Calling Card, international calls, calls to 900 numbers, autodialers, long distance Internet access, long distance Intranet access, call center applications, including, but not limited to, autodialers, PBX trunks, broadcast fax transmissions, ground start line or trunks, ISDN services, foreign exchange services, public telephone services, public access smart-pay phones, analog to digital conversion PBX services, WATS services, PRI/PBX/PABX/EABX services, non-square electronic key telephone systems, hybrid key telephone systems, predictive calling/dialing systems, automatic outbound dialing systems, any type of automatic call distribution system, or the functional equivalent of any such system listed above. All of Customer's eligible lines, in a given location, must have the same bundle type for the Freedom Pack Unlimited LD Promotion.

If the Company determines that Customer's usage exceeds ten times the average usage of Birch Telecom's long distance customers in the state in which the Customer is located or that the Customer is in violation of any of the above listed restrictions, the Customer shall forfeit eligibility for rates under this plan and (1) Customer will be charged an additional \$50 per month per line for as long as the excess usage or violation continues, (2) Customer will be moved to another Birch long distance plan unless an alternative plan is selected by the Customer, and/or (3) long distance service may be blocked without notice.

Service is subject to terms and conditions contained in the Birch Telecom Interexchange Tariffs and the Price and Service Protection Plan agreement for term customers. Rates are subject to change and Birch reserves the right to discontinue any service at any time. Taxes, fees and other charges apply. This promotion may not be combined with any other offer. Services are not available in all locations. See a Birch representative for details.

Birch Telecom will offer the Customer a choice of features that are listed in Section 4.2.1.B of the Kentucky PSC Tariff No. 1. The Customer may choose up to a maximum of (7) seven for each line. Any additional features will be billed to the Customer at the tariffed rate.

This promotion will begin on November 24, 2004 and run until January 31, 2005 unless sooner canceled by Birch Telecom. This promotion is offered in conjunction with the Atlanta Line Promotion, Secondary Market Promotion and BirchNet DSL Promotion. Customers who have signed up for Buddy's Buyout Program are eligible for The Freedom Pack Unlimited LD Promotion. (Southeast states only) Customers who are signing up for the Freedom Pack Promotion, the Freedom Pack Plus Promotion or the Multi-Line Plus Promotion are not eligible for this promotion.

PUBLIC SERVICE COMMISSION
OF KENTUCKY
OFFICE OF THE EXECUTIVE DIRECTOR
225 EAST MAIN STREET
FRANKFORT, KY 40621-1001
PHONE: 502-562-5000 FAX: 502-562-5011
WWW.PSC.KY.GOV
SECTION 9 (1)

By 
Executive Director



Writer's Direct Dial No. (816) 300-3661
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OCT 26 2004

PUBLIC SERVICE
COMMISSION

October 25, 2004

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Renee Smith
211 Sower Blvd.
Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
Promotion - extension*

Dear Ms. Smith:

Please be advised that, pursuant to Section 4.7 of its KY P.S.C. Tariff No. 1, entitled Promotions, Birch Telecom of the South, Inc. to extend the enclosed promotional offering, termed the Multi-Line Discount Plus Promotion, to telecommunications business customers.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

Ann Thompson
Tariff Manager

Enc

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE
11/25/2004
PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

By 
Executive Director

Multi-Line Discount Plus Promotion

Birch Telecom will offer the Multi-Line Promotion to Birch Business Basic Line Customers. The promotion is a \$1.00 discount per line for the Customer who signs up for the promotion. To qualify, the Customer must subscribe to a minimum of three (3) lines at a single location. Customers with three (3) or more lines will be credited the discount per line beginning at the first line and the discount will be applied on all eligible lines. BirchNet DSL lines are not eligible for this promotion. Birch Telecom will not assess the non-recurring charge to the Customer's account during the promotional period.

New Customer will be required to sign a 24-month term agreement. Current month-to-month Customers requesting the promotion will be required to sign a 24-month term agreement. Current term Customers requesting the promotion will be required to sign a new 24-month term agreement

This promotion will begin on July 21, 2004 and run until January 15, 2005 unless sooner canceled by Birch Telecom. Customers who sign up for Buddy's Program are eligible for Multi-Line Discount Promotion. Promotion cannot be combine with Freedom Pack Promotion or Freedom Pack Plus Promotion. This promotion is not available to Residential or Smart Biz Customers

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE
11/25/2004
PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

By 
Executive Director

Writer's Direct Dial No. (816) 300-3661
AThompson@birch.com

August 12, 2004

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Renee Smith
211 Sower Blvd.
Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
Promotion*

Dear Ms. Smith:

Please be advised that, pursuant to Section 5.5 of its KY P.S.C. Tariff No. 2, entitled Promotions, Birch Telecom of the South, Inc. to introduce the enclosed promotional offering to telecommunications business customers.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

Ann Thompson
Tariff Manager

Enc

**PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE
8/16/2004
PURSUANT TO 807 KAR 5:011
SECTION 9 (1)**

By 
Executive Director

Unlimited Long Distance Promotion II

Birch Telecom will offer the Unlimited Long Distance promotion available only to Birch Business Local Service Customer locations in which Customer subscribes to no greater than 10 lines for domestic local toll and interLATA toll outbound calls from the business location. Customers are required to convert all of their off-net business lines, (exclusions listed below), per location, to Birch in order to qualify for the promotion. Multi-location Customers may choose the promotion per location.

The Customer will be charged \$20.00 per line per month for the Unlimited LD Promotion.

Certain restrictions apply. Customers with 11 or more lines at a location are ineligible for Unlimited LD Promotion at that location. Calls must be placed 1+ to qualify. Unlimited LD Promotion is not available in conjunction with the following: Birchual Office, Birch standalone LD, Remote Call Forwarding, Toll Free, Calling Card, international calls, calls to 900 numbers, autodialers, long distance Internet access, long distance Intranet access, call center applications including but not limited to autodialers, PBX trunks, broadcast fax transmissions, ground start line or trunks, ISDN services, foreign exchange services, public telephone services, public access smart-pay phones, analog to digital conversion digital PBX services, WATS services, PRI/PBX/PABX/EABX services, non-square electronic key telephone systems, hybrid key telephone systems, predictive calling/dialing systems, automatic outbound dialing systems, any type of automatic call distribution system, or the functional equivalent of any such system listed above.

If the Company determines that Customer's usage exceeds fifteen times the average usage of Birch Telecom's long distance customers in the state in which the Customer is located or that the Customer is in violation of any of the above listed restrictions, the Customer shall forfeit eligibility for rates under this plan and (1) Customer will be charged an additional \$50 per month per line for as long as the excess usage or violation continues, (2) Customer will be moved to another Birch long distance plan unless an alternative plan is selected by the Customer, and/or (3) long distance service may be blocked without notice.

The Birch Product Manager monitors each account on a monthly basis. If there is an account in which the usage becomes extremely high, the Product Manager will contact the customer to make sure the customer is not using the long distance lines for fax machines, call centers, etc. which are against the regulations of the promotion. If the customer does have excessive usage based on normal calling, the Product Manager will give them 30 days notice that if the excessive usage continues, the \$50.00 fee will be imposed or the customer will be moved to another long distance plan.

Service is subject to terms and conditions contained in the Birch Telecom Interexchange Tariffs and the Price and Service Protection Plan agreement for term customers. Rates are subject to change and Birch reserves the right to discontinue any service at any time. Taxes, fees and other charges apply. This promotion may not be combined with any other offer. Services are not available in all locations. See a Birch representative for details.

The Unlimited Long Distance Promotion is available from August 16, 2004 through November 30, 2004.

**PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE
8/16/2004
PURSUANT TO 807 KAR 5:011
SECTION 9 (1)**

By 
Executive Director



TFS 2004-00882

Writer's Direct Dial No. (816) 300-3661
AThompson@birch.com

June 18, 2004

RECEIVED

JUN 21 2004

**PUBLIC SERVICE
COMMISSION**

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Renee Smith
211 Sower Blvd.
Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
Promotions*

Dear Ms. Smith:

Please be advised that, pursuant to Section 4.7 of its KY P.S.C. Tariff No. 1, entitled Promotions, Birch Telecom of the South, Inc. to introduce the enclosed promotional offerings, termed the Multi-Line Discount Plus Promotion, the Freedom Pack and the Freedom Pack Plus, to telecommunications business customers.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

Ann Thompson
Tariff Manager

Enc

**PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE
7/21/2004
PURSUANT TO 807 KAR 5:011
SECTION 9 (1)**

By 
Executive Director

Multi-Line Discount Plus Promotion

Birch Telecom will offer the Multi-Line Promotion to Birch Business Basic Line Customers. The promotion is a \$1.00 discount per line for the Customer who signs up for the promotion. To qualify, the Customer must subscribe to a minimum of three (3) lines at a single location. Customers with three (3) or more lines will be credited the discount per line beginning at the first line and the discount will be applied on all eligible lines. BirchNet DSL lines are not eligible for this promotion. Birch Telecom will not assess the non-recurring charge to the Customer's account during the promotional period.

New Customer will be required to sign a 24-month term agreement. Current month-to-month Customers requesting the promotion will be required to sign a 24-month term agreement. Current term Customers requesting the promotion will be required to sign a new 24-month term agreement

This promotion will begin on July 21, 2004 and run until September 30, 2004 unless sooner canceled by Birch Telecom. Customers who sign up for Buddy's Program are eligible for Multi-Line Discount Promotion. Promotion cannot be combine with Freedom Pack Promotion or Freedom Pack Plus Promotion. This promotion is not available to Residential or Smart Biz Customers

The Freedom Pack Promotion

Birch Telecom will offer the Freedom Pack Promotion to Customers, who purchase a minimum of three (3) lines, a block of 200 long distance minutes and five (5) to seven (7) features, for a \$2.00 monthly recurring charge.

New Customers will be required to sign up for a 24-month term plan. Existing term Customers will be required to renew with a 24-month term plan. Existing month-to-month Customers will be required to sign a 24-month term plan. Birch Telecom will waive the non-recurring charge for existing Customers who sign up for this promotion. The Freedom Pack will not be available for resale Customers.

Birch Telecom will offer the Customer a choice of features that are listed in Section 4.2.1.B of the Kentucky PSC Tariff No. 1. The Customer may choose a minimum of five (5) features to a maximum of seven (7)feature for each line. Any additional features will be billed to the Customer at the tariffed rate.

The block of 200 long distance minutes will be pooled at the service location level and are mandatory on all eligible lines at the service location. BirchNet DSL lines are not eligible for this promotion. The long distance minutes will be determined by the number of lines with the Freedom Pack, times 200 minutes.

This promotion will begin on July 21, 2004 and run until September 30, 2004. Customers who have signed up for Buddy's Program are eligible for The Freedom Pack Promotion. Promotion cannot be combine with Freedom Pack Plus Promotion or Multi-Line Discount Plus Promotion.

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE
7/21/2004
PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

By



Executive Director

The Freedom Pack Plus Promotion

Birch Telecom will offer the Freedom Pack Plus Promotion to Customers, who purchase a minimum of three (3) lines, a block of 500 long distance minutes and five (5) to seven (7) features, for a \$3.00 monthly recurring charge.

New Customers will be required to sign up for a 24-month term plan. Existing term Customers will be required to renew with a 24-month term plan. Existing month-to-month Customers will be required to sign a 24-month term plan. Birch Telecom will waive the non-recurring charge for existing Customers who sign up for this promotion. The Freedom Pack will not be available for resale Customers.

Birch Telecom will offer the Customer a choice of features that are listed in Section 4.2.1.B of the Kentucky PSC Tariff No. 1. The Customer may choose a minimum of five (5) features to a maximum of seven (7) features for each line. Any additional features will be billed to the Customer at the tariffed rate.

The block of 200 long distance minutes will be pooled at the service location level and are mandatory on all eligible lines at the service location. BirchNet DSL lines are not eligible for this promotion. The long distance minutes will be determined by the number of lines with the Freedom Pack, times 200 minutes

This promotion will begin on July 21, 2004 and run until September 30, 2004. Customers who sign up for Buddy's Program are eligible for The Freedom Pack Plus Promotion. Promotion cannot be combine with Freedom Pack Promotion or Multi-Line Discount Plus Promotion.

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE
7/21/2004
PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

By



Executive Director



T65-0512

Writer's Direct Dial No. (816) 300-3661
AThompson@birch.com

April 7, 2004

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Renee Smith
211 Sower Blvd.
Frankfort, KY 40602

RECEIVED

APR 8 2004

PUBLIC SERVICE
COMMISSION

*Re: Birch Telecom of the South, Inc.
Promotion*

Dear Ms. Smith:

Please be advised that, pursuant to Section 5.5 of its KY P.S.C. Tariff No. 2, entitled Promotions, Birch Telecom of the South, Inc. to introduce the enclosed promotional offering, termed the Southeast Region \$.039 Promotion, to telecommunications business customers.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

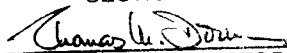
Ann Thompson
Tariff Manager

Enc

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

APR 12 2004

PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

BY 
EXECUTIVE DIRECTOR

Birch Telecom
Page 2, Promotional Filing
April 7, 2004

Southeast Region \$.039 Promotion

Birch Telecom will offer the Southeast Region \$.039 Promotion to Birch Business Price Protection Plan Customers. The promotion is for qualified Customers at the rate of \$.039 per minute for their outbound long distance calls. All other type of calls (inbound, calling card, etc.) will be at the tariffed rate.

To qualify, the Customer must subscribe to a minimum of three (3) lines on their account. Additionally, the Customer must commit to a 24-month No Volume Commitment Plan.

Customers who sign up for this promotion are eligible for the Multi Line Discount Promotion, the Atlanta Promotion and Buddy's Buyout Promotion.

This promotion will be available from April 12, 2004 through June 30, 2004 unless sooner canceled by Birch Telecom.

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

APR 12 2004

PURSUANT TO 807 KAR 5.011
SECTION 9 (1)

BY Charles H. Brown
EXECUTIVE DIRECTOR

T65-0463



Writer's Direct Dial No. (816) 300-3661
AThompson@birch.com

RECEIVED

MAR 31 2004

PUBLIC SERVICE
COMMISSION

March 30, 2004

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Renee Smith
211 Sower Blvd.
Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
Promotion*

Dear Ms. Smith:

Please be advised that, pursuant to Section 4.7 of its KY P.S.C. Tariff No. **2**, entitled Promotions, Birch Telecom of the South, Inc. to introduce the enclosed promotional offering, termed the Multi-Line Discount Promotion, to telecommunications business customers.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,


Ann Thompson
Tariff Manager

Enc

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

APR 01 2004

PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

BY  EXECUTIVE DIRECTOR

Multi-Line Discount Promotion

Birch Telecom will offer the Multi-Line Promotion to Birch Business Basic Line Customers. The promotion is a \$2.00 per line discount for month-to-month, 12-month term or a 24-month term Customers.

To qualify, the Customer must subscribe to a minimum of three (3) lines at a single location. Customers who subscribe to Birch Basic Business Line Service with 1 or 2 lines at a single location, during the promotion period, will be eligible to receive the discount when the Customer subscribes to a third line at that single location. The discount will apply to the third line and each additional line thereafter for the remainder of the Customer's contract or, until the customer disconnects service or changes to another contract for term Customers.

The promotion is not available to Residential or Smart Biz Customers.

This promotion will be available from April 1, 2004 through June 30, 2004 unless sooner canceled by Birch Telecom.

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

APR 01 2004

PURSUANT TO 807 KAR 0013
SECTION 9 (1)

BY Charles H. Brown
EXECUTIVE DIRECTOR

T65-0224



Writer's Direct Dial No. (816) 300-3661
AThompson@birch.com

RECEIVED
FEB 20 2004
PUBLIC SERVICE
COMMISSION

February 18, 2004

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Renee Smith
211 Sower Blvd.
Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
Promotion*

Dear Ms. Smith:

Please be advised that, pursuant to Section 4.7 of its KY P.S.C. Tariff No. 1, entitled Promotions, Birch Telecom of the South, Inc. to introduce the enclosed promotional offering, termed the Secondary Market Promotion, to telecommunications business customers between March 1, 2004 through May 31, 2004.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

Ann Thompson
Tariff Manager

Enc

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

MAR 21 2004

PURSUANT TO 807 KAR 5.011
SECTION 9 (1)

BY EXECUTIVE DIRECTOR

Secondary Market Promotion

Birch Telecom will offer to new customers and to existing customers, who call the phone number listed on the bottom of their invoice, the Secondary Market Promotion to Birch Business Basic Line Customers. To qualify the customer's location must be located in the specific rate centers listed below. The promotion is a discount for a Month- to-Month, a 12-month or a 24-month term Customers by a discount per line. The chart listed below denotes the discount per rate center for each type of customer line. The discount will apply for the remainder of the Customer's contract or, until the customer disconnects service or changes to another contract for term customers.

The promotion is not available to Residential or Smart Biz Customers.

Customers who sign up for the Freedom Pack Program are eligible for Secondary Market Promotion.

This promotion will be available from March 1, 2004 through May 31, 2004.

Rate Center	Month-to-Month	24-month term
	and 12-month term	
	<u>Customer Discount</u>	<u>Customer Discount</u>
<u>KENTUCKY</u>		
Bowling Green	\$2.00	\$2.00
Hopkinsville	\$2.00	\$2.00
Madisonville	\$2.00	\$2.00
Shelbyville	\$2.00	\$2.00
Henderson	\$2.00	\$2.00
Mayfield	\$2.00	\$2.00
Oak Grove	\$2.00	\$2.00
Owensboro	\$2.00	\$2.00
Georgetown	\$2.00	\$2.00
Maysville	\$2.00	\$2.00
Middlesboro	\$2.00	\$2.00
Danville	\$2.00	\$2.00
Richmond	\$2.00	\$2.00
Winchester	\$2.00	\$2.00
Central City	\$5.00	\$2.00
Earlington	\$5.00	\$2.00
Murray	\$5.00	\$2.00
Paducah	\$5.00	\$2.00
Corbin	\$5.00	\$2.00
Louisa	\$5.00	\$2.00
Paintsville	\$5.00	\$2.00

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

MAR 21 2004

PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

BY Charles W. Dora
EXECUTIVE DIRECTOR



Writer's Direct Dial No. (816) 300-3661
 AThompson@birch.com

RECEIVED

FEB 20 2004

PUBLIC SERVICE
 COMMISSION

February 18, 2004

UPS Next Day Air

Kentucky Public Service Commission
 Attn: Ms. Renee Smith
 211 Sower Blvd.
 Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
 Promotion*

Dear Ms. Smith:

Please be advised that, pursuant to Section 4.7 of its KY P.S.C. Tariff No. 1, entitled Promotions, Birch Telecom of the South, Inc. to extend the enclosed promotional offering, termed the Freedom Pack Promotion, to telecommunications business customers through March 31, 2004.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

Ann Thompson
 Tariff Manager

Enc

PUBLIC SERVICE COMMISSION
 OF KENTUCKY
 EFFECTIVE

MAR 21 2004

PURSUANT TO 807 KAR 5.011
 SECTION 9 (1)

BY EXECUTIVE DIRECTOR

The Freedom Pack Promotion

Birch Telecom will offer the Freedom Pack Promotion to Customers, who purchase a minimum of three (3) lines, a block of 200 long distance minutes and five (5) to seven (7) features, for a \$2.00 monthly recurring charge.

New customers will be required to sign up for a 24-month term plan. Existing term customers will be required to renew with a 24-month term plan. Existing month-to-month customers will be required to sign a 24-month term plan. The Freedom Pack will not be available for resale customers.

Birch Telecom will offer the Customer a choice of features that are listed in Section 4.2.4. of the Kentucky PSC Tariff No. 1. The Customer may choose a minimum of five (5) features to a maximum of seven (7) features for each line. Any additional features will be billed to the Customer at the tariffed rate.

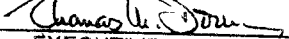
The block of 200 long distance minutes will be available on a per line bases. Each line will begin being billed overage after the 200 minutes at a rate of \$.059. The Freedom Pack may not be used with a long distance commitment to receive a discounted rate on the Customer's overage minutes.

This promotion will begin on December 27, 2003 and run until March 31, 2004. This promotion may not be offered in conjunction with any other promotions. Customers who sign up for Buddy's Program are eligible for The Freedom Pack Promotion.

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

MAR 21 2004

PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

BY  EXECUTIVE DIRECTOR

T65-0125



Writer's Direct Dial No. (816) 300-3661
AThompson@birch.com

RECEIVED

JAN 30 2004

PUBLIC SERVICE
COMMISSION

January 29, 2004

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Renee Smith
211 Sower Blvd.
Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
Promotion*

Dear Ms. Smith:

Please be advised that, pursuant to Section 5.5 of its KY P.S.C. Tariff No. 2, entitled Promotions, Birch Telecom of the South, Inc. to introduce the enclosed promotional offering, termed the Unlimited Long Distance Promotion, to telecommunications business customers between February 2, 2004 though April 30, 2004.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

Ann Thompson
Tariff Manager

Enc

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

FEB 02 2004

PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

BY 
EXECUTIVE DIRECTOR

Unlimited Long Distance Promotion

Birch Telecom will offer the Unlimited Long Distance promotion available only to Birch Business Local Service Customer locations in which Customer subscribes on a single account to no greater than 1-5 lines for domestic local toll and interLATA toll outbound calls from the business location. The Customer will be charged \$18.00 per line per month for the Unlimited LD Promotion. Certain restrictions apply.

Customers with 6 or more lines at a location are ineligible for Unlimited LD Promotion at that location. Calls must be placed 1+ to qualify. Unlimited LD Promotion is not available in conjunction with the following: Birchual Office, Birch standalone LD, Remote Call Forwarding, Toll Free, Calling Card, international calls, calls to 900 numbers, autodialers, long distance Internet access, long distance Intranet access, call center applications including but not limited to autodialers, PBX trunks, broadcast fax transmissions, ground start line or trunks, ISDN services, foreign exchange services, public telephone services, public access smart-pay phones, analog to digital conversion digital PBX services, WATS services, PRI/PBX/PABX/EABX services, non-square electronic key telephone systems, hybrid key telephone systems, predictive calling/dialing systems, automatic outbound dialing systems, any type of automatic call distribution system, or the functional equivalent of any such system listed above.

If the Company determines that Customer's usage exceeds fifteen times the average usage of Birch Telecom's long distance customers in the state in which the Customer is located or that the Customer is in violation of any of the above listed restrictions, the Customer shall forfeit eligibility for rates under this plan and (1) Customer will be charged an additional \$50 per month per line for as long as the excess usage or violation continues, (2) Customer will be moved to another Birch long distance plan unless an alternative plan is selected by the Customer, and/or (3) long distance service may be blocked without notice.


Service is subject to terms and conditions contained in the Birch Telecom Interexchange Tariffs and the Price and Service Protection Plan agreement for term customers. Rates are subject to change and Birch reserves the right to discontinue any service at any time. Taxes, fees and other charges apply. This promotion may not be combined with any other offer. Services are not available in all locations. See a Birch representative for details.

The Unlimited Long Distance Promotion is available from February 2, 2004 through April 30, 2004.

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

FEB 02 2004

PURSUANT TO BOT KAR 5.011
SECTION 8.11

BY 
EXECUTIVE DIRECTOR



T64-1549

Writer's Direct Dial No. (816) 300-3661
AThompson@birch.com

November 24, 2003

RECEIVED

NOV 27 2003

PUBLIC SERVICE
COMMISSION

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Renee Smith
211 Sower Blvd.
Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
Promotion*

Dear Ms. Smith:

Please be advised that, pursuant to Section 4.7 of its KY P.S.C. Tariff No. 1, entitled Promotions, Birch Telecom of the South, Inc. to introduce the enclosed promotional offering, termed the Freedom Pack Promotion, to telecommunications business customers between December 27, 2003 and February 27, 2004.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

Ann Thompson
Tariff Manager

Enc

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

DEC 27 2003

PURSUANT TO KCR KAR 5-011
SECTION 9(1)

BY EXECUTIVE DIRECTOR

The Freedom Pack Promotion

Birch Telecom will offer the Freedom Pack Promotion to Customers, who purchase a minimum of three (3) lines, a block of 200 long distance minutes and five (5) to seven (7) features, for a \$2.00 monthly recurring charge.

New customers will be required to sign up for a 24-month term plan. Existing term customers will be required to renew with a 24-month term plan. Existing month-to-month customers will be required to sign a 24-month term plan. The Freedom Pack will not be available for resale customers.

Birch Telecom will offer the Customer a choice of features that are listed in Section 4.2.4. of the Kentucky PSC Tariff No. 1. The Customer may choose a minimum of five (5) features to a maximum of seven (7) features for each line. Any additional features will be billed to the Customer at the tariffed rate.

The block of 200 long distance minutes will be available on a per line bases. Each line will begin being billed overage after the 200 minutes at a rate of \$.059. The Freedom Pack may not be used with a long distance commitment to receive a discounted rate on the Customer's overage minutes.

This promotion will begin on December 27, 2003 and run until February 27, 2004. This promotion may not be offered in conjunction with any other promotions. Customers who sign up for Buddy's Program are eligible for The Freedom Pack Promotion.

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

DEC 27 2003

PURSUANT TO 807 KAR 5:011
SECTION 9 (1)

BY 
EXECUTIVE DIRECTOR

T64-1318



Writer's Direct Dial No. (816) 300-3661
AThompson@birch.com

October 7, 2003

RECEIVED
OCT 27 2003
PUBLIC SERVICE
COMMISSION

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Renee Smith
211 Sower Blvd.
Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
Promotion T64-1318*

Dear Ms. Smith:

Please be advised that, pursuant to Section 4.7 of its KY P.S.C. Tariff No. 1, entitled Promotions, Birch Telecom of the South, Inc. to introduce a promotional offering, termed the Birch 24 for 12 Promotion, to telecommunications business customers between November 7, 2003 and December 31, 2003.

Birch 24 for 12 Promotion

New business customers eligible for the following promotional offer:

The Birch 24 for 12 promotion will offer the new 12-month commitment level customers the line rate associated with a 24-month Price Protection Plan for the remainder of their contract or, until the customer disconnects service or changes to another contract. This promotion does not effect the business rules or customer eligibility requirements of Birch Price Protection Plans.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

Ann Thompson
Tariff Manager

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

NOV 07 2003

PURSUANT TO 807 KAR 5.011
SECTION 9 (1)

BY EXECUTIVE DIRECTOR



T64-0705

Writer's Direct Dial No. (816) 300-3661
AThompson@birch.com

RECEIVED
MAY 27 2003
PUBLIC SERVICE
COMMISSION

May 23, 2003

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Stephanie Bell
211 Sower Blvd.
Frankfort, KY 40602

*Re: Birch Telecom of the South, Inc.
Promotion*

Dear Ms. Bell:

Please be advised that, pursuant to Section 4.7 of its KY P.S.C. Tariff No. 1, entitled Promotions, Birch Telecom of the South, Inc. to introduce a promotional offering, termed the Birch 24 for 12 Promotion, to telecommunications business customers between June 2, 2003 and August 31, 2003.

Birch Telecom 24 for 12 Promotion

New business customers eligible for the following promotional offer:

The Birch 24 for 12 promotion will offer the new 12-month commitment level customers the line rate associated with a 24-month Price Protection Plan for the remainder of their contract or, until the customer disconnects service or changes to another contract. This promotion does not effect the business rules or customer eligibility requirements of Birch Price Protection Plans.

I have enclosed an additional copy of this letter, together with a return envelope, and ask that you please return that copy stamped "filed." Please call me at 816-300-3661, if there are any questions regarding this promotion.

Yours very truly,

Ann Thompson
Tariff Manager

PUBLIC SERVICE COMMISSION
OF KENTUCKY
EFFECTIVE

JUN 02 2003

PURSUANT TO 807 KAR 5.011
SECTION 9 (1)

BY
EXECUTIVE DIRECTOR



Writer's Direct Dial No. (816) 300-3361
AThompson@birch.com

January 10, 2003

UPS Next Day Air

Kentucky Public Service Commission
Attn: Ms. Stephanie Bell
211 Sower Blvd.
Frankfort, KY 40602

RECEIVED

JAN 13 2003

PUBLIC SERVICE
COMMISSION

*Re: Revisions for Birch Telecom of the South, Inc.
Promotion*

Dear Ms. Bell:

Please be advised that, pursuant to Section 5.5.5 of its KY P.S.C. Tariff No. 2, entitled Promotions, Birch Telecom of the South, Inc. to introduce the attached promotional offering. The promotion will be available to telecommunications business customers in the Kentucky.

Please call me at 816-300-3661 if there are any questions regarding this promotional offering.

Yours very truly,

Ann Thompson
Tariff Manager

Enclosures

PUBLIC SERVICE COMMISSION
OF KENTUCKY
CORRECTIVE

JAN 14 2003

ADJUTANT GENERAL STATE OF KY
RECEIVED
BY: [Signature]
[Date]

Birch Telecom Long Distance Credit Promotion

Birch Telecom will offer a Long Distance Credit to business customers a value equivalent to 1,000 or 2,000 minutes of intra/inter-state direct dialed long distance calling. This value is delivered in the form of account level non-recurring credits. Two credit levels are available:

- \$69.00 represents the value of 1,000 long distance minutes at \$.069 per-minute
- \$118.00 represents the value of 2,000 long distance minutes at \$.059 per minute

Customer qualification is based upon their term designation. Term customers who commit to a Birch "Price Protection Plan" of 12 or 24-months will receive the one-time credit of \$118.00. Month-to-month customers, who subscribe to a \$10.00, \$100.00 or \$500.00 long distance revenue commitment, receive a one-time credit of \$69.00.

Customer requirements for the Birch Telecom Long Distance Credit Promotion are as follows:

- Only applicable to new Birch business customers;
- Customer must have 2 or more lines at the account level at the time of conversion. Customer must have all lines PIC to Birch long distance;
- Month-to-month customers must subscribe to a \$10.00, \$100.00 or \$500.00 revenue commitment plan;
- Not applicable with the Buddy's Buyout to New Business Customers Promotion; and
- Multi-location accounts will receive the credit one time regardless of the number of locations.

This promotion will end on March 31, 2003.

RECEIVED
JAN 14 2003

JAN 14 2003

RECEIVED
JAN 14 2003