

Archived: Thursday, May 31, 2012 3:40:46 PM
From: Eric M. Robeson
Sent: Monday, April 23, 2012 10:22:00 AM
To: Brian Hurt, Hydrocarbon Engineering & Sales
Subject: RE: Duechting Slurry Pumps for WFGD/ Hydrocarbon Engineering
Importance: Normal

Sounds good

Please follow up in about a month

We will know better then our approach to Wilson FGD

-----Original Message-----

From: Brian Hurt, Hydrocarbon Engineering & Sales [<mailto:brian@hydrocarbonengr.com>]
Sent: Monday, April 23, 2012 10:03 AM
To: Eric M. Robeson
Subject: Re: Duechting Slurry Pumps for WFGD/ Hydrocarbon Engineering

Eric, thanks for the reply.

Let me know if ever need to perform a "lunch & learn" presentation to our technical team for the our WFGD scrubber pumps.

Best regards,

Brian Hurt
Hydrocarbon Engineering & Sales
4770 Covert Ave., Suite 205
Evansville IN 47714
Ph 812.475.8911
Fax 812.475.8961
Cell 812.480.6376
brian@hydrocarbonengr.com

----- Original Message -----

From: "Eric M. Robeson" <Eric.Robeson@bigrivers.com>
To: "Brian Hurt, Hydrocarbon Engineering & Sales" <brian@hydrocarbonengr.com>
Sent: Monday, April 23, 2012 9:48 AM
Subject: RE: Duechting Slurry Pumps for WFGD/ Hydrocarbon Engineering

I am out of town this Wednesday

Did see Duechting pumps in service at KU Brown plant couple of weeks ago

Got favorable reports from Babcock

-----Original Message-----

From: Brian Hurt, Hydrocarbon Engineering & Sales
[\[mailto:brian@hydrocarbonengr.com\]](mailto:brian@hydrocarbonengr.com)
Sent: Monday, April 23, 2012 9:33 AM
To: Eric M. Robeson
Subject: Fw: Duechting Slurry Pumps for WFGD/ Hydrocarbon Engineering

Eric,

If you get a second please re-review the information below.

Mike Agosti the Duechting Sales Manager and I are working together this week.

If you had a few minutes this Wednesday (lunch or afternoon) we'd welcome a chance to visit.

Our objective would be to present the WFGD Scrubber OEM's, A&E's, & EPC's we have worked with previously and maybe present out installed installation base.

Let me know if you could spare 30 minutes. Thanks !

Brian Hurt
Hydrocarbon Engineering & Sales
4770 Covert Ave., Suite 205
Evansville IN 47714
Ph 812.475.8911
Fax 812.475.8961
Cell 812.480.6376
brian@hydrocarbonengr.com

----- Original Message -----

From: "Brian Hurt, Hydrocarbon Engineering & Sales" <brian@hydrocarbonengr.com>
To: <eric.roberson@bigrivers.com>
Sent: Wednesday, January 25, 2012 12:02 PM
Subject: Duechting Slurry Pumps for WFGD/ Hydrocarbon Engineering

> Eric,

>

> I'd like to share the following information on our Duechting Slurry Pumps
> for WFGD absorber recycle applications.

>

> We have recently won projects at: AGC Warrick (Unit 4), IP&L Petersburg, KU
> Brown Station, Nipsco Schahfer Stations, & Ameren Newton Stations.

>

> We are approved and have been awarded projects from the following EPC's:
> Wheelabrator, B&W, Babcock Power, & URS / Advatech.

>

> I understand the desire for commonality of equipment across your fleet (Big
> Rivers Coleman - Warman Model 700GSL's), but I would doubt that
> the duty points would match for the same size pump unit.

>

> Duechting Slurry pumps have a LIFETIME corrosion warranty and a (6) year wear
> warranty. No one else come close to our warranties !

>

> If we can perform a lunch & learn either at Big Rivers Headquarters or Big
> Rivers Wilson, please let us know.

> I am fairly certain no one within Big Rivers is familiar with our Si-Cast
> Slurry

> Pumps so a presentation would be valuable for both parties.

>

> Thank you !

>

> Brian Hurt
> Hydrocarbon Engineering & Sales
> 4770 Covert Ave., Suite 205
> Evansville IN 47714
> Ph 812.475.8911
> Fax 812.475.8961
> Cell 812.480.6376
> brian@hydrocarbonengr.com
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