

**Archived:** Thursday, May 31, 2012 3:40:47 PM  
**From:** Eric M. Robeson  
**Sent:** Monday, April 23, 2012 9:48:00 AM  
**To:** Brian Hurt, Hydrocarbon Engineering & Sales  
**Subject:** RE: Duechting Slurry Pumps for WFGD/ Hydrocarbon Engineering  
**Importance:** Normal

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I am out of town this Wednesday

Did see Duechting pumps in service at KU Brown plant couple of weeks ago

Got favorable reports from Babcock

-----Original Message-----

From: Brian Hurt, Hydrocarbon Engineering & Sales [<mailto:brian@hydrocarbonengr.com>]  
Sent: Monday, April 23, 2012 9:33 AM  
To: Eric M. Robeson  
Subject: Fw: Duechting Slurry Pumps for WFGD/ Hydrocarbon Engineering

Eric,

If you get a second please re-review the information below.

Mike Agosti the Duechting Sales Manager and I are working together this week.

If you had a few minutes this Wednesday (lunch or afternoon) we'd welcome a chance to visit. Our objective would be to present the WFGD Scrubber OEM's, A&E's, & EPC's we have worked with previously and maybe present out installed installation base.

Let me know if you could spare 30 minutes. Thanks !

Brian Hurt  
Hydrocarbon Engineering & Sales  
4770 Covert Ave., Suite 205  
Evansville IN 47714  
Ph 812.475.8911  
Fax 812.475.8961  
Cell 812.480.6376  
[brian@hydrocarbonengr.com](mailto:brian@hydrocarbonengr.com)

----- Original Message -----

From: "Brian Hurt, Hydrocarbon Engineering & Sales" <[brian@hydrocarbonengr.com](mailto:brian@hydrocarbonengr.com)>  
To: <[eric.robesson@bigrivers.com](mailto:eric.robesson@bigrivers.com)>  
Sent: Wednesday, January 25, 2012 12:02 PM  
Subject: Duechting Slurry Pumps for WFGD/ Hydrocarbon Engineering

> Eric,

>

> I'd like to the share the following information on our Duechting Slurry Pumps  
> for WFGD absorber recycle applications.

>

> We have recently won projects at: AGC Warrick (Unit 4), IP&L Petersburg, KU  
> Brown Station, Nipsco Schahfer Stations, & Ameren Newton Stations.

>

> We are approved and have been awarded projects from the following EPC's:  
> Wheelabrator, B&W, Babcock Power, & URS / Advatech.  
>  
> I understand the desire for commonality of equipment across your fleet (Big  
> Rivers Coleman - Warman Model 700GSL's), but I would doubt that  
> the duty points would match for the same size pump unit.  
>  
> Duechting Slurry pumps have a LIFETIME corrosion warranty and a (6) year wear  
> warranty. No one else come close to our warranties !  
>  
> If we can perform a lunch & learn either at Big Rivers Headquarters or Big  
> Rivers Wilson, please let us know.  
> I am fairly certain no one within Big Rivers is familiar with our Si-Cast  
> Slurry  
> Pumps so a presentation would be valuable for both parties.  
>  
> Thank you !  
>  
> Brian Hurt  
> Hydrocarbon Engineering & Sales  
> 4770 Covert Ave., Suite 205  
> Evansville IN 47714  
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