

3 Co Pool Case 11/28/11 & STAND ALONE CASE 11/29/11										
DISSOLUTION OF AEP EAST POWER POOL (a)										
11/28/2011										
NEC (TOTAL) COST (\$000) AND MARGIN										
	2013	2014	2015	2016	2017	2018	2019	2020	2021	Average
3 Co Pool 11/28/11										
APCO	\$ 1,364,798	\$ 1,431,741	\$ 1,412,782	\$ 1,474,416	\$ 1,459,534	\$ 1,518,867	\$ 1,549,045	\$ 1,572,001	\$ 1,623,904	\$ 1,489,676
I&M	\$ 483,982	\$ 541,386	\$ 513,740	\$ 439,394	\$ 427,274	\$ 437,169	\$ 451,051	\$ 478,581	\$ 489,299	\$ 473,542
KPCO	\$ 268,125	\$ 273,800	\$ 268,788	\$ 272,277	\$ 267,387	\$ 269,523	\$ 277,890	\$ 282,629	\$ 292,223	\$ 274,738
Total	\$ 2,116,905	\$ 2,246,926	\$ 2,195,309	\$ 2,186,087	\$ 2,154,195	\$ 2,225,559	\$ 2,277,986	\$ 2,333,211	\$ 2,405,426	\$ 2,237,956
STAND ALONE CASE 11/29/11										
APCO	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
I&M	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KPCO	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Change										
APCO	\$ (1,364,798)	\$ (1,431,741)	\$ (1,412,782)	\$ (1,474,416)	\$ (1,459,534)	\$ (1,518,867)	\$ (1,549,045)	\$ (1,572,001)	\$ (1,623,904)	\$ (1,489,676)
I&M	\$ (483,982)	\$ (541,386)	\$ (513,740)	\$ (439,394)	\$ (427,274)	\$ (437,169)	\$ (451,051)	\$ (478,581)	\$ (489,299)	\$ (473,542)
KPCO	\$ (268,125)	\$ (273,800)	\$ (268,788)	\$ (272,277)	\$ (267,387)	\$ (269,523)	\$ (277,890)	\$ (282,629)	\$ (292,223)	\$ (274,738)
Total	\$ (2,116,905)	\$ (2,246,926)	\$ (2,195,309)	\$ (2,186,087)	\$ (2,154,195)	\$ (2,225,559)	\$ (2,277,986)	\$ (2,333,211)	\$ (2,405,426)	\$ (2,237,956)

(a) All wholesale sales (Buckeye contracts, CSWTIE) are assigned to OPCo.

PROMOD	1,372,950	1,439,891	1,422,397	1,484,030	1,469,148	1,528,482	1,558,660	1,581,615	1,633,519	APCo NET TOTAL \$ FROM System Summary Report
APCO	588,884	661,383	633,881	621,087	612,526	624,738	635,897	665,417	676,143	IM NET TOTAL \$ FROM System Summary Report
IM	313,085	325,227	320,280	350,151	346,781	349,910	357,109	362,704	372,299	KPCo NET TOTAL \$ FROM System Summary Report
TOTAL PROMOD	\$ 2,274,919	\$ 2,426,501	\$ 2,376,558	\$ 2,455,269	\$ 2,428,455	\$ 2,503,129	\$ 2,551,665	\$ 2,609,737	\$ 2,681,960	Sum

Diff From PROMOD										
	2013	2014	2015	2016	2017	2018	2019	2020	2021	
AEP	(158,013)	(179,576)	(181,249)	(269,182)	(274,260)	(277,571)	(273,678)	(276,526)	(276,535)	

Items not in NEC (included in PROMOD data)										
Rock Demand I&M	104,904	119,997	120,143	181,698	185,252	187,569	184,846	186,844	186,844	
Rock Demand KPCO	44,959	51,427	51,490	77,870	79,394	80,387	79,220	80,076	80,076	
Summersville	8,150	8,150	9,614	9,614	9,614	9,614	9,614	9,614	9,614	
Constellation	0	0	0	0	0	0	0	0	0	
	158,013	179,574	181,247	269,182	274,259	277,570	273,679	276,534	276,534	

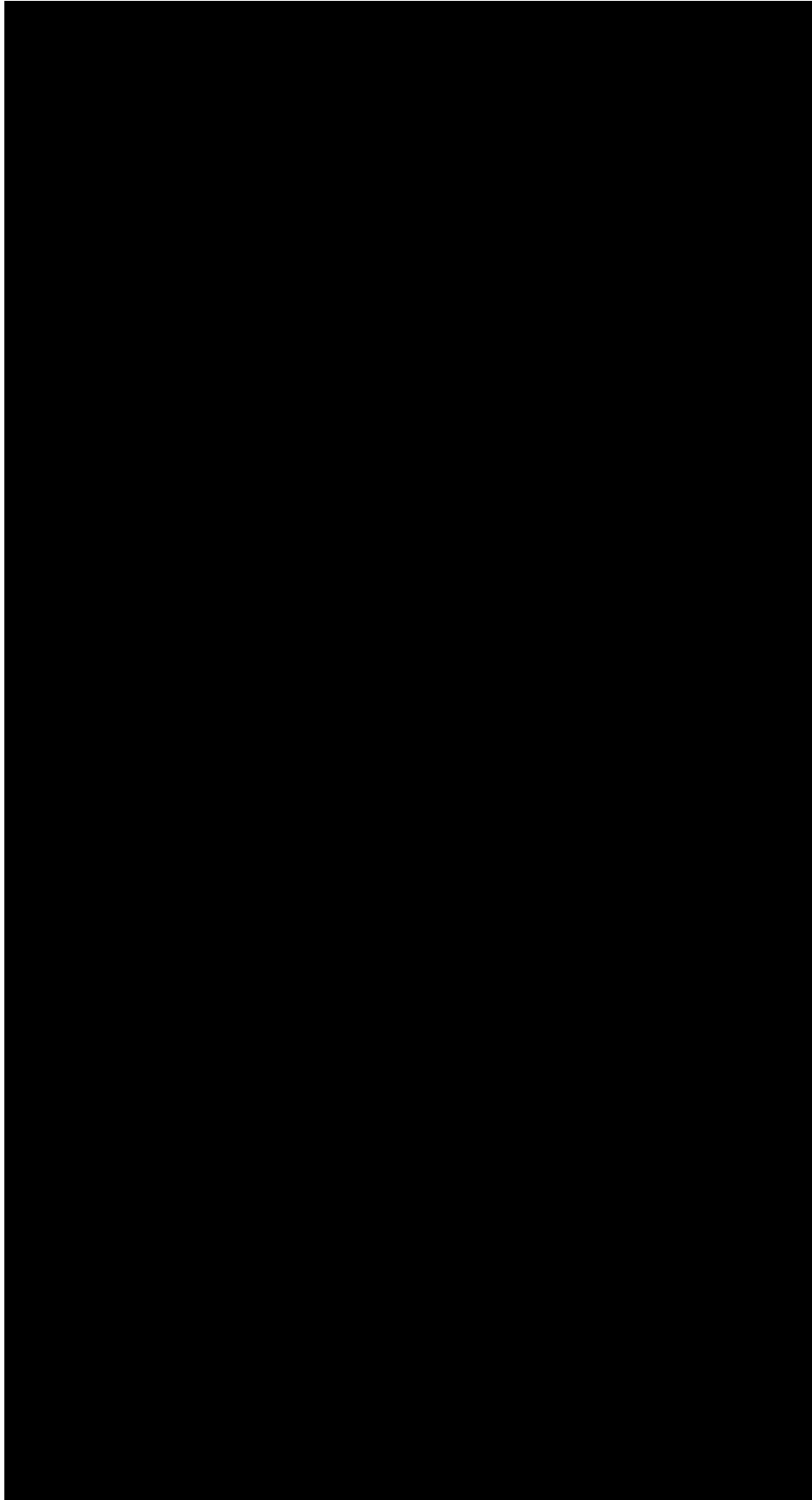
TOTAL PROMOD VS. TOTAL 501 NEC	0	(1)	(1)	0	(0)	(1)	1	9	(0)	
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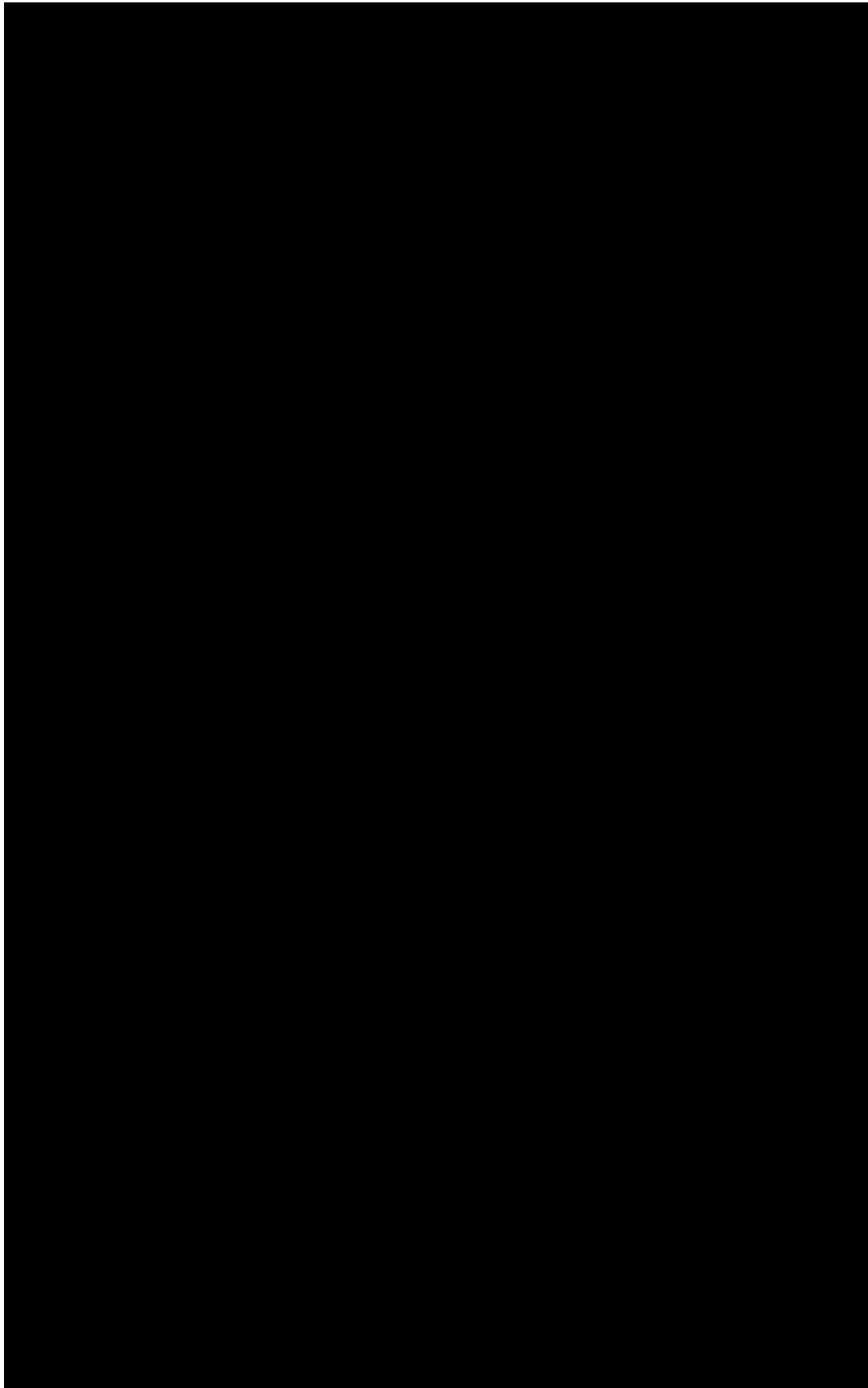
Diff by Co										
	2013	2014	2015	2016	2017	2018	2019	2020	2021	
APCo	\$ (2)	\$ (1)	\$ (1)	\$ 0	\$ 0	\$ (1)	\$ (0)	\$ (0)	\$ (1)	
IM	\$ 2	\$ (0)	\$ 2	\$ (4)	\$ (1)	\$ 0	\$ 0	\$ 9	\$ 1	
KPCO	\$ (1)	\$ (0)	\$ (2)	\$ (4)	\$ (0)	\$ (1)	\$ 1	\$ 1	\$ (0)	
	\$ 0	\$ (1)	\$ (1)	\$ 0	\$ 0	\$ (1)	\$ 1	\$ 9	\$ (0)	

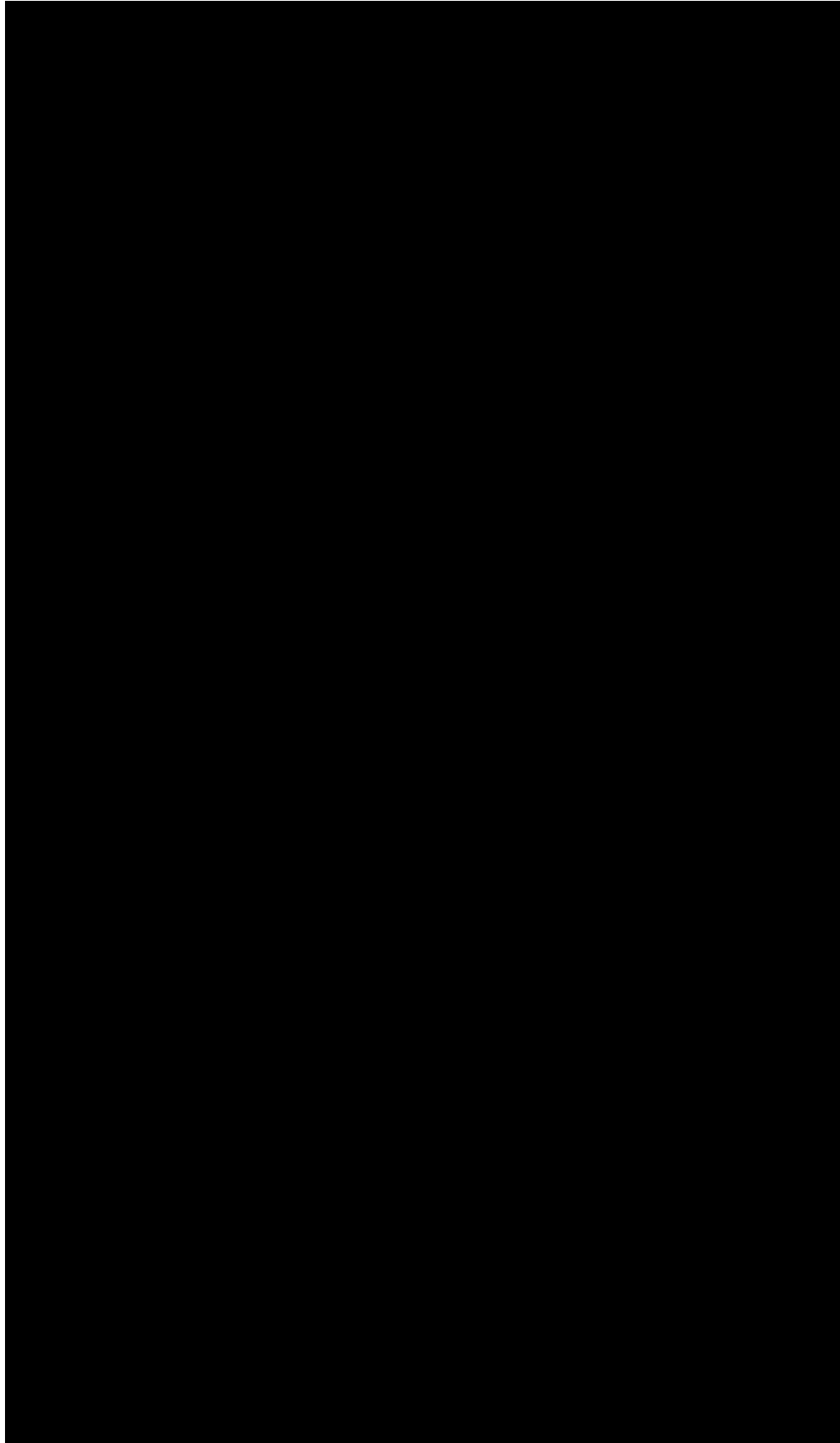
3 Co Pool Case 11/28/11 & STAND ALONE CASE 11/29/11										
11/28/2011										
DISSOLUTION OF AEP EAST POWER POOL										
	2013	2014	2015	2016	2017	2018	2019	2020	2021	Average
MARGIN OFF-SYSTEM SALES (\$000)										
3 Co Pool 11/28/11										
APCO	(\$29,645)	(\$47,380)	(\$50,309)	(\$16,260)	(\$31,007)	(\$27,536)	(\$28,529)	(\$34,902)	(\$28,467)	(\$32,671)
I&M	(\$68,629)	(\$50,889)	(\$53,016)	(\$152,686)	(\$166,487)	(\$158,312)	(\$160,782)	(\$162,358)	(\$161,070)	(\$126,025)
KPCO	(\$12,280)	(\$5)	(\$196)	(\$8,028)	(\$16,899)	(\$16,999)	(\$20,195)	(\$20,803)	(\$17,555)	(\$12,551)
Total	(\$110,554)	(\$98,274)	(\$103,521)	(\$176,974)	(\$214,393)	(\$202,847)	(\$209,507)	(\$218,063)	(\$207,092)	(\$171,247)
STAND ALONE CASE 11/29/11										
APCO	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
I&M	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
KPCO	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Change										
APCO	\$29,645	\$47,380	\$50,309	\$16,260	\$31,007	\$27,536	\$28,529	\$34,902	\$28,467	\$32,671
I&M	\$68,629	\$50,889	\$53,016	\$152,686	\$166,487	\$158,312	\$160,782	\$162,358	\$161,070	\$126,025
KPCO	\$12,280	\$5	\$196	\$8,028	\$16,899	\$16,999	\$20,195	\$20,803	\$17,555	\$12,551
Total	\$110,554	\$98,274	\$103,521	\$176,974	\$214,393	\$202,847	\$209,507	\$218,063	\$207,092	\$171,247

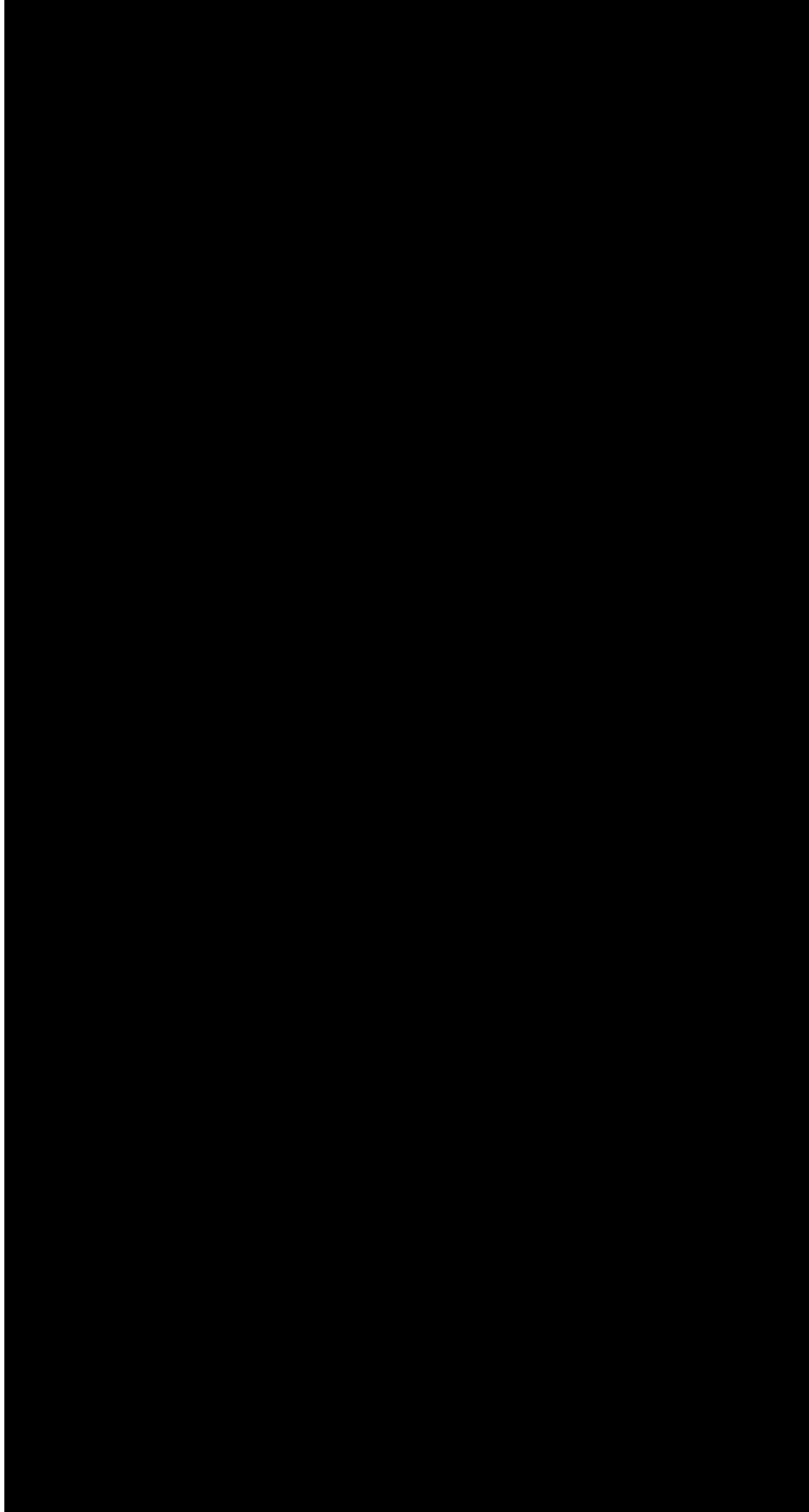
3 Co Pool Case 11/28/11 & STAND ALONE CASE 11/29/11											
11/28/2011											
DISSOLUTION OF AEP EAST POWER POOL (a)											
NEC (TOTAL) COST (\$000)											
	2013	2014	2015	2016	2017	2018	2019	2020	2021	Average	
3 Co Pool 11/28/11											
APCO	\$ 1,394,444	\$ 1,479,120	\$ 1,463,091	\$ 1,490,677	\$ 1,490,541	\$ 1,546,402	\$ 1,577,575	\$ 1,606,903	\$ 1,652,371	\$ 1,522,347	\$ 1,522,347
I&M	\$ 552,610	\$ 592,274	\$ 566,755	\$ 592,079	\$ 593,761	\$ 595,481	\$ 611,833	\$ 640,939	\$ 650,369	\$ 599,567	\$ 599,567
KPCO	\$ 280,405	\$ 273,805	\$ 268,984	\$ 280,305	\$ 284,286	\$ 286,522	\$ 298,085	\$ 303,431	\$ 309,777	\$ 287,289	\$ 287,289
Total	\$ 2,227,459	\$ 2,345,200	\$ 2,298,830	\$ 2,363,061	\$ 2,368,587	\$ 2,428,406	\$ 2,487,493	\$ 2,551,273	\$ 2,612,517	\$ 2,409,203	\$ 2,409,203
STAND ALONE CASE 11/29/11											
APCO	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
I&M	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KPCO	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Change											
APCO	\$ (1,394,444)	\$ (1,479,120)	\$ (1,463,091)	\$ (1,490,677)	\$ (1,490,541)	\$ (1,546,402)	\$ (1,577,575)	\$ (1,606,903)	\$ (1,652,371)	\$ (1,522,347)	\$ (1,522,347)
I&M	\$ (552,610)	\$ (592,274)	\$ (566,755)	\$ (592,079)	\$ (593,761)	\$ (595,481)	\$ (611,833)	\$ (640,939)	\$ (650,369)	\$ (599,567)	\$ (599,567)
KPCO	\$ (280,405)	\$ (273,805)	\$ (268,984)	\$ (280,305)	\$ (284,286)	\$ (286,522)	\$ (298,085)	\$ (303,431)	\$ (309,777)	\$ (287,289)	\$ (287,289)
Total	\$ (2,227,459)	\$ (2,345,200)	\$ (2,298,830)	\$ (2,363,061)	\$ (2,368,587)	\$ (2,428,406)	\$ (2,487,493)	\$ (2,551,273)	\$ (2,612,517)	\$ (2,409,203)	\$ (2,409,203)

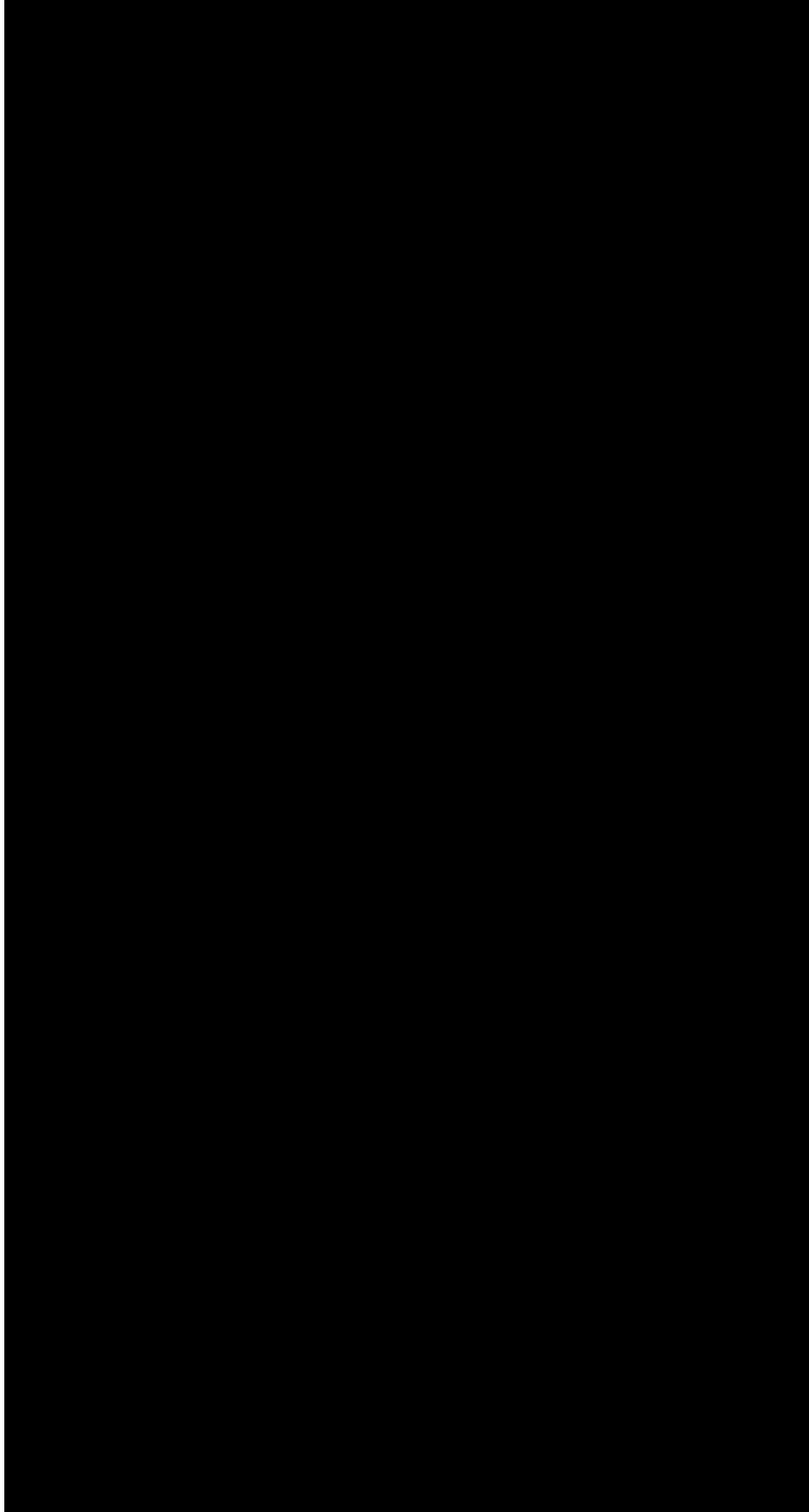
(a) All wholesale sales (Buckeye contracts, CSWTIE) are assigned to OPCo.

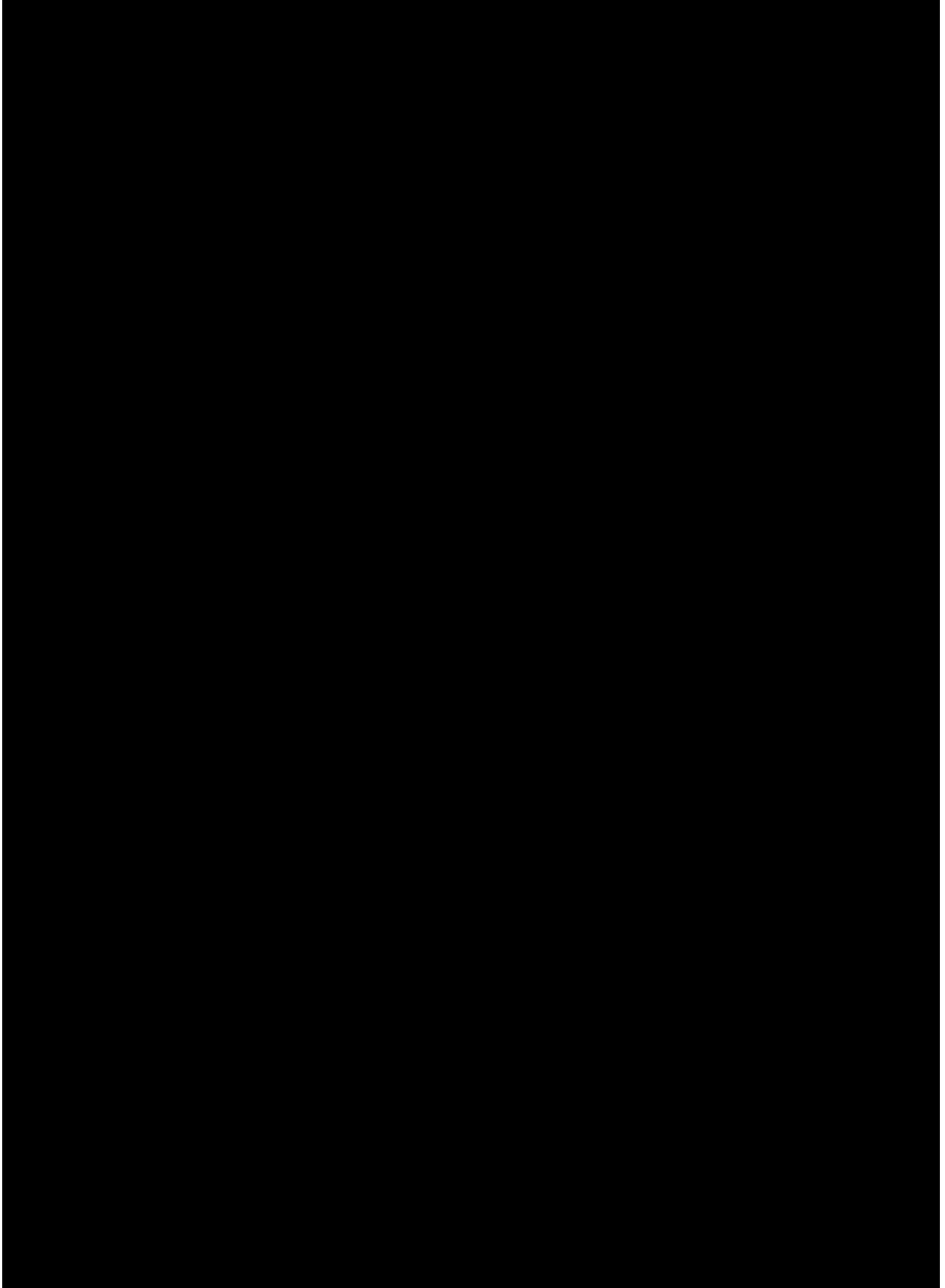


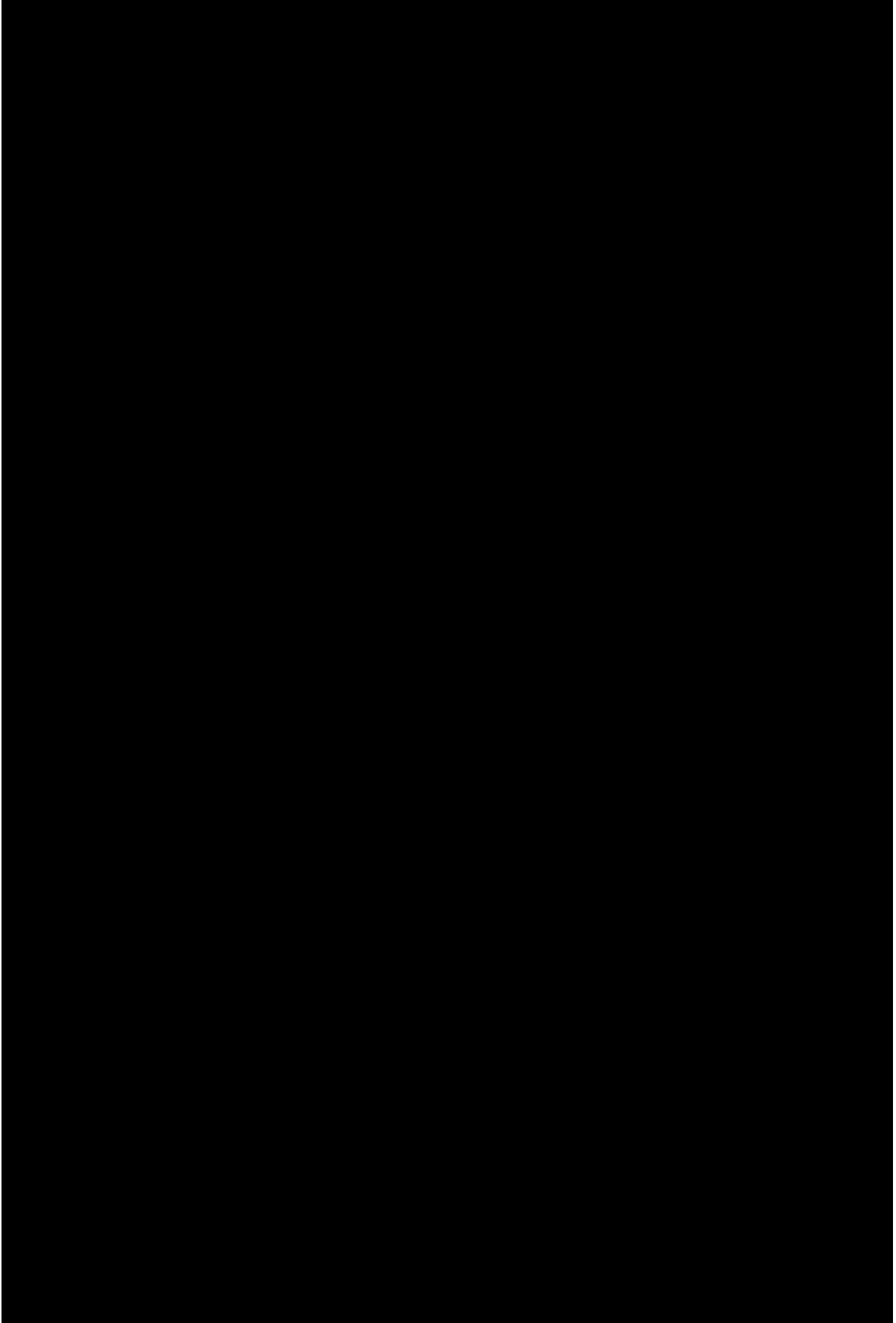


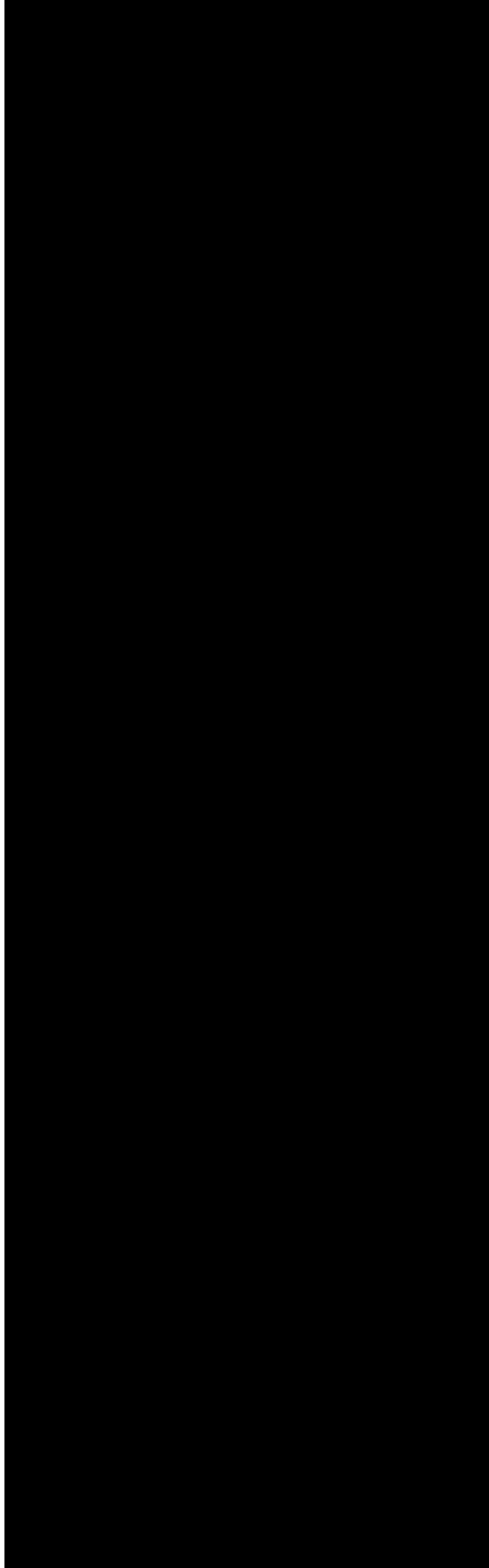


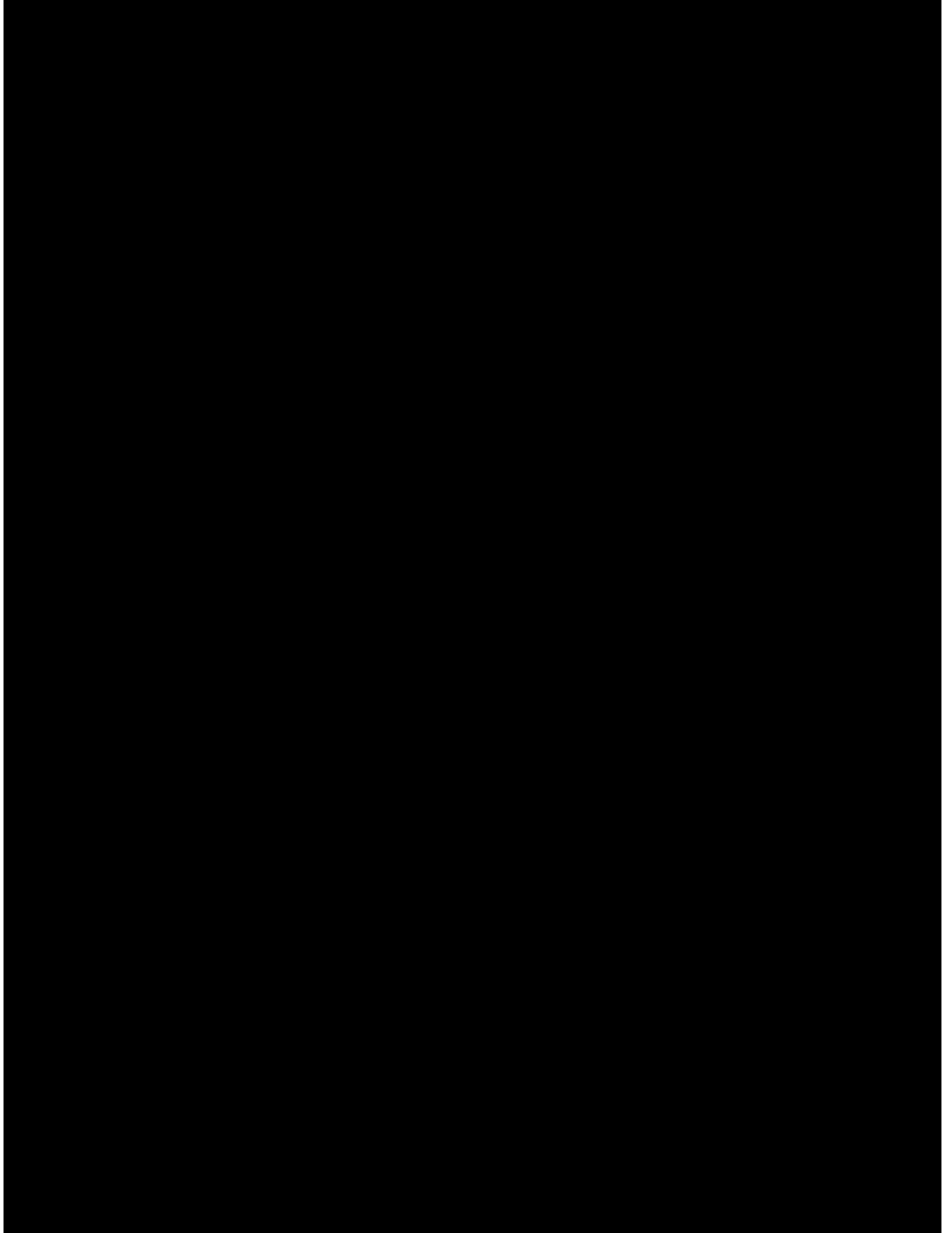




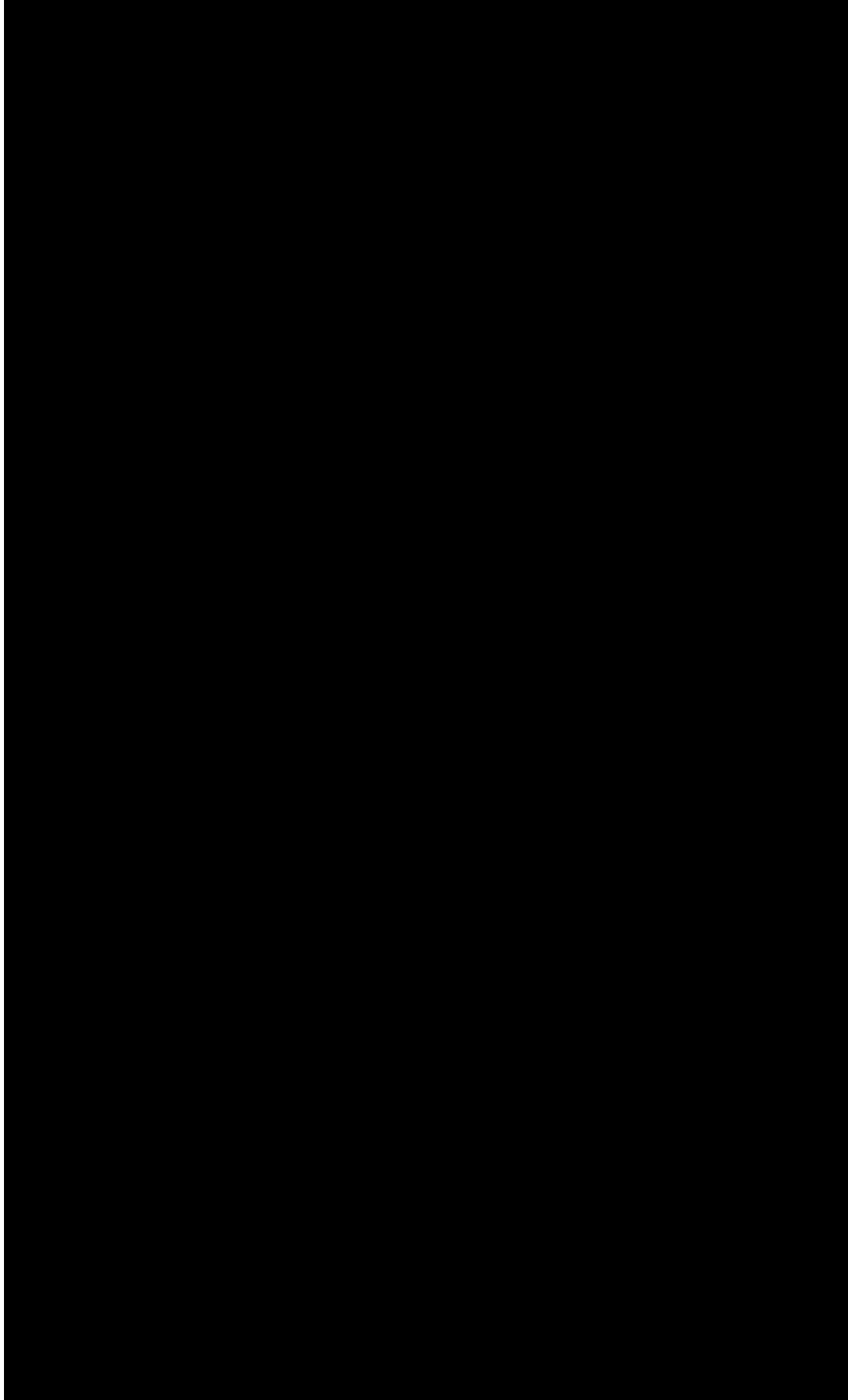


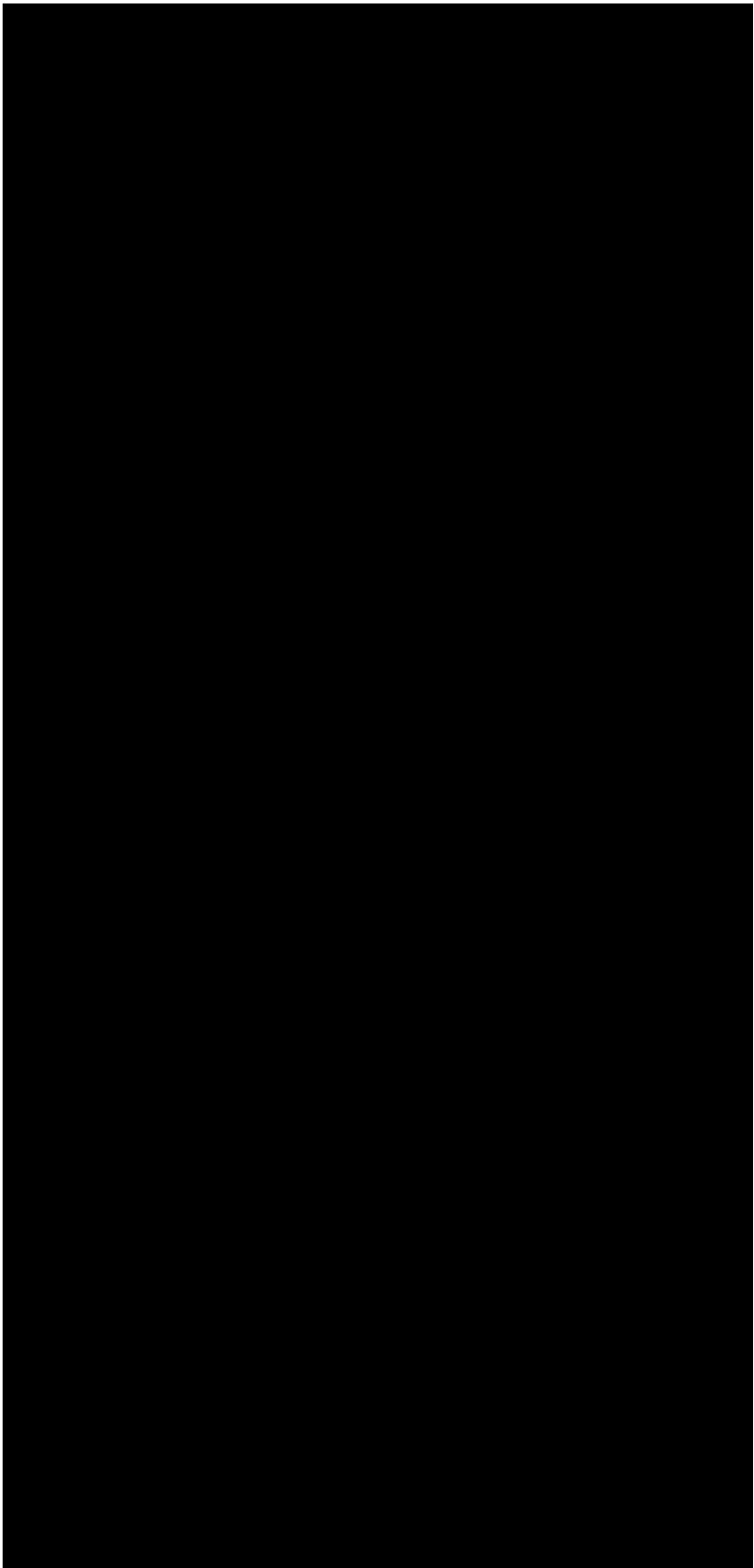


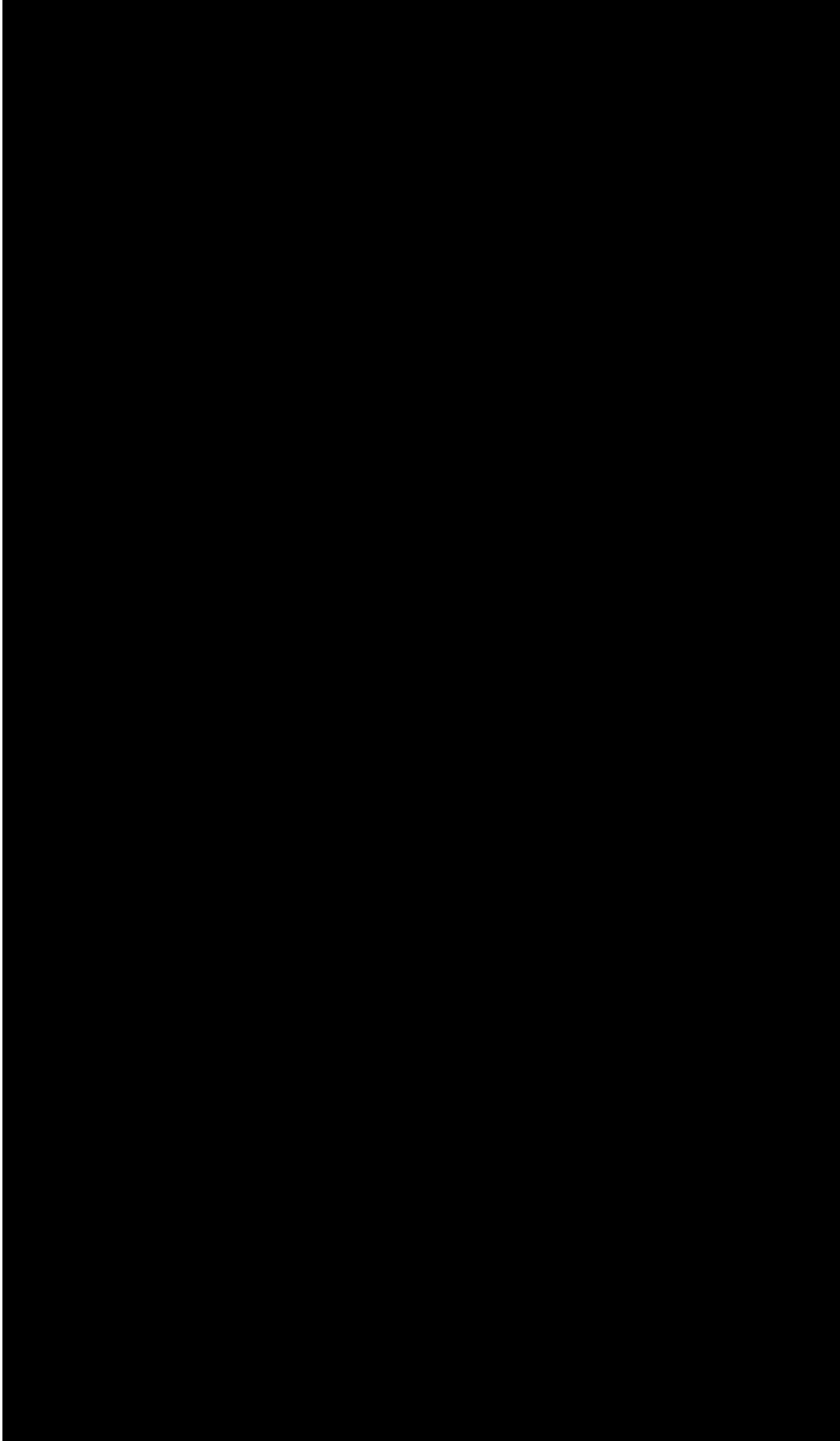


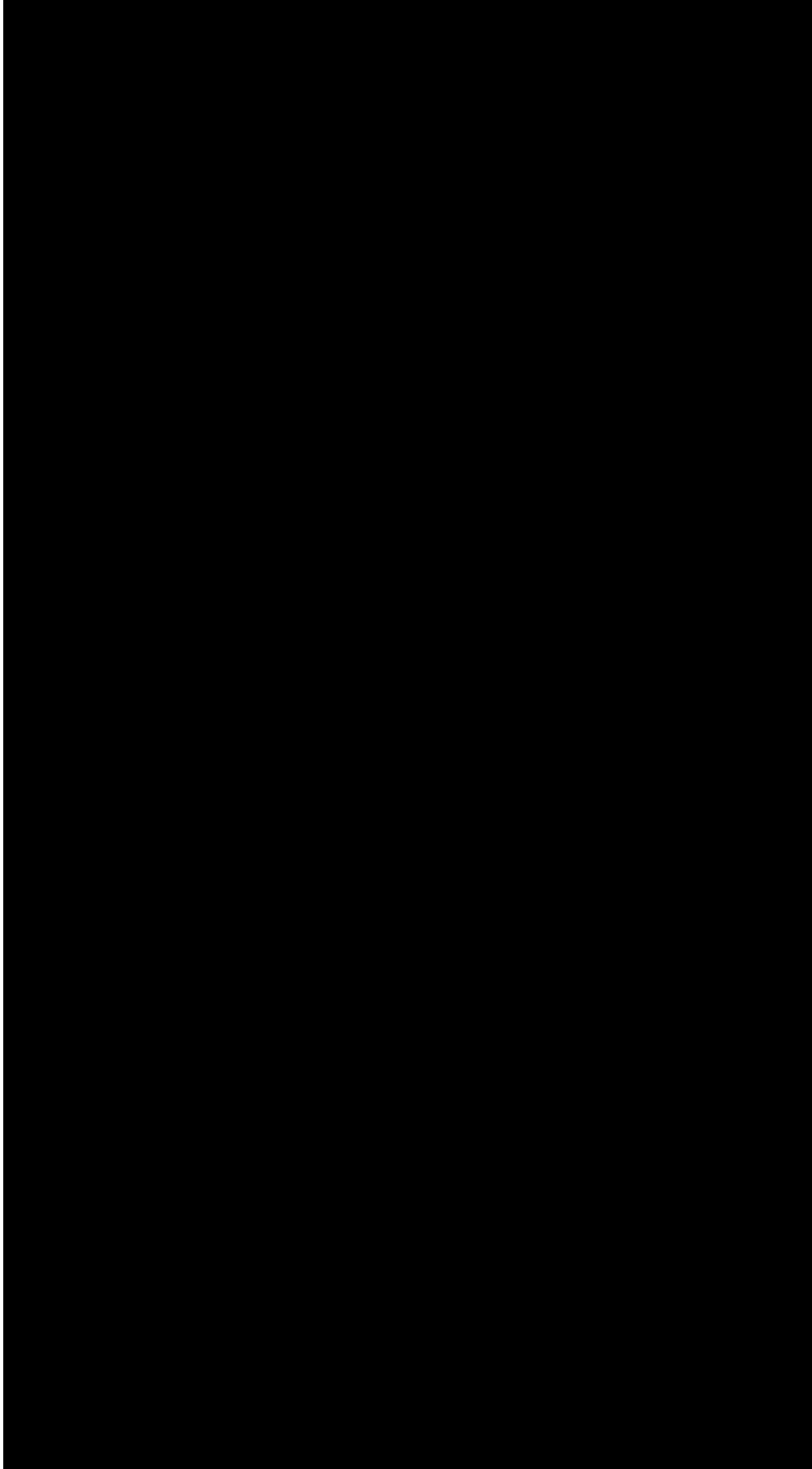


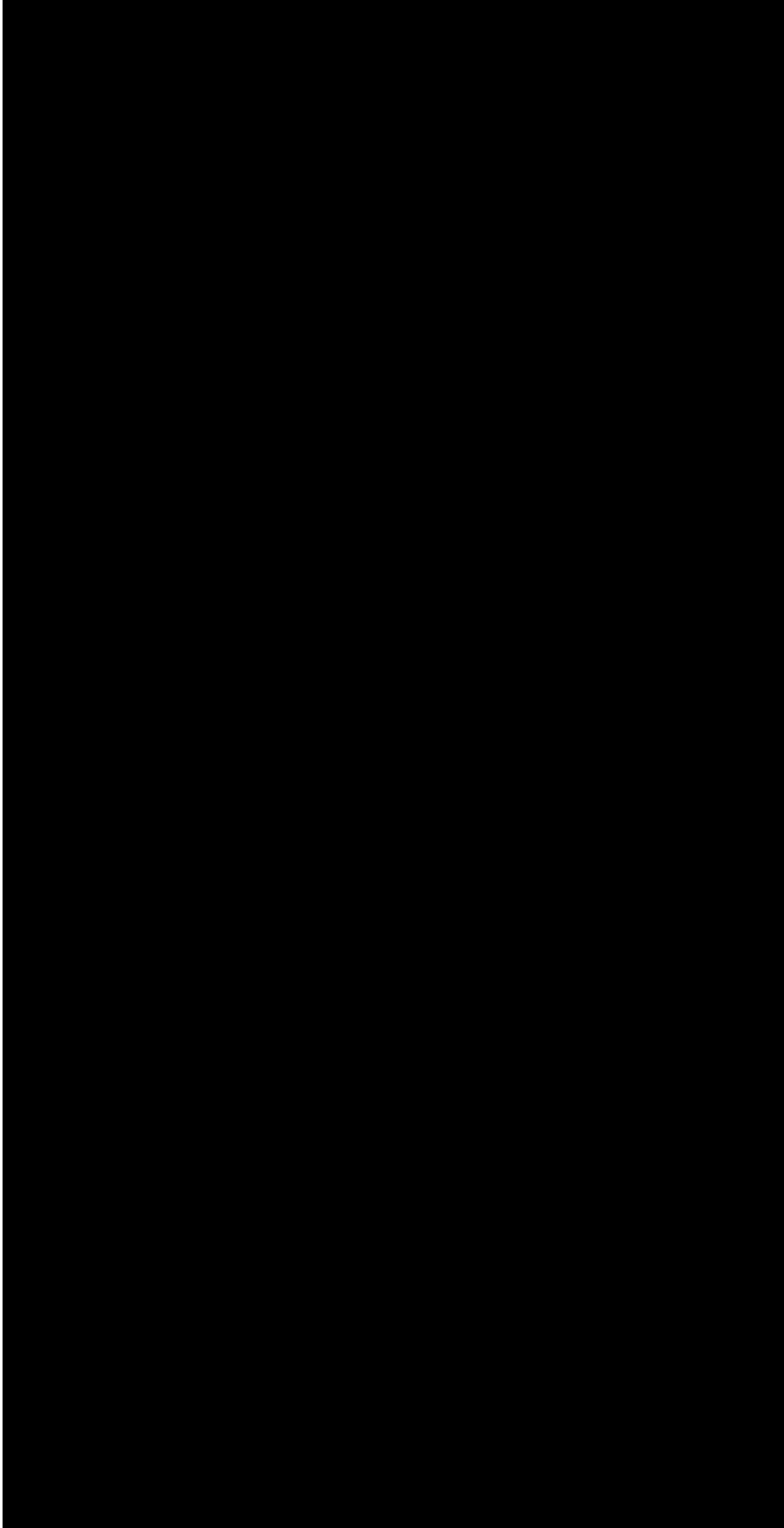












SALES, TOTAL DETAIL - Co

Company Name: **APCo**

Case Description: **PRIVILEGED AND CONFIDENTIAL PREPARED AT THE REQUEST OF**

Scenario Id: **913**

		2013	2014	2015	2016	2017	2018	2019	2020	2021
Unserviced (Dump) Energy	Billed (\$000)	0.11	0.00	0.00	0.00	0.00	0.00	0.00	1,005.80	610.83
	Replacement (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Margin (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	151 Fuel (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Demand (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	GWh	0.0	0.0	0.0	0.0	0.0	0.0	0.0	26.1	15.6
	Total Rev./MWh	35.89	0.00	0.00	0.00	36.34	0.00	0.00	38.53	39.18
	Replacement \$/MWh	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Fuel \$/MWh	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Fuel / Replacement	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Margin \$/MWh	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Weekday Market Sales	Billed (\$000)	107,659.08	93,663.60	112,428.87	125,883.62	150,282.88	138,837.42	145,558.84	165,170.02	151,798.65
	Replacement (\$000)	86,898.02	54,138.07	73,837.28	114,623.32	125,607.31	118,429.26	123,484.97	135,928.15	127,770.62
	Margin (\$000)	20,761.06	39,525.52	38,591.59	11,260.30	24,675.57	20,408.16	22,073.88	29,241.88	24,028.03
	151 Fuel (\$000)	72,596.27	45,292.80	65,467.91	100,203.49	110,250.07	105,577.30	110,080.15	121,706.17	114,410.33
	Demand (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	GWh	2,564.5	1,345.3	1,856.2	3,066.9	3,383.4	3,090.5	3,170.0	3,418.1	3,133.6
	Total Rev./MWh	41.98	69.63	60.57	41.05	44.42	44.92	45.92	48.32	48.44
	Replacement \$/MWh	33.9	40.2	39.8	37.4	37.1	38.3	39.0	39.8	40.8
	Fuel \$/MWh	28.31	33.67	35.27	32.67	32.59	34.16	34.73	35.61	36.51
	Fuel / Replacement	0.84	0.84	0.89	0.87	0.88	0.89	0.89	0.90	0.90
Margin \$/MWh	8.10	29.38	20.79	3.67	7.29	6.60	6.96	8.56	7.67	

Weekend Market Sales	Billed (\$000)	69,324.04	27,895.62	56,274.93	84,344.81	89,155.94	90,920.92	87,858.58	90,683.10	87,128.35
	Replacement (\$000)	60,695.38	20,301.11	45,101.47	79,769.35	83,277.81	84,193.39	81,829.05	85,339.39	83,115.97
	Margin (\$000)	8,628.66	7,594.50	11,173.46	4,575.46	5,878.12	6,727.53	6,029.52	5,343.71	4,012.38
	151 Fuel (\$000)	50,862.70	17,040.92	39,973.83	69,760.13	73,176.89	75,095.02	72,882.16	76,389.42	74,445.38
	Demand (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	GWh	1,716.8	494.8	1,103.1	2,182.1	2,264.7	2,184.9	2,147.7	2,198.2	2,109.5
	Total Rev. \$/MWh	40.38	56.37	51.02	38.65	39.37	41.61	40.91	41.25	41.30
	Replacement \$/MWh	35.4	41.0	40.9	36.6	36.8	38.5	38.1	38.8	39.4
	Fuel \$/MWh	29.63	34.44	36.24	31.97	32.31	34.37	33.94	34.75	35.29
	Fuel / Replacement	0.84	0.84	0.89	0.87	0.88	0.89	0.89	0.90	0.90
	Margin \$/MWh	5.03	15.35	10.13	2.10	2.60	3.08	2.81	2.43	1.90
Weeknight Market Sales	Billed (\$000)	5,783.01	2,198.23	5,557.95	29,806.25	38,990.43	36,729.81	36,971.66	36,143.32	39,312.96
	Replacement (\$000)	5,527.29	1,938.58	5,013.85	29,381.69	38,537.44	36,329.98	36,545.78	35,826.88	38,886.40
	Margin (\$000)	255.72	259.64	544.10	424.56	452.99	399.83	425.88	316.44	426.56
	151 Fuel (\$000)	4,621.58	1,581.67	4,458.42	25,660.68	33,837.70	32,363.17	32,556.06	32,060.52	34,822.37
	Demand (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	GWh	167.3	55.7	142.6	857.8	1,119.4	1,022.4	1,018.6	974.0	1,037.3
	Total Rev. \$/MWh	34.57	39.46	38.99	34.75	34.83	35.93	36.30	37.11	37.90
	Replacement \$/MWh	33.0	34.8	35.2	34.3	34.4	35.5	35.9	36.8	37.5
	Fuel \$/MWh	27.63	28.39	31.28	29.91	30.23	31.66	31.96	32.92	33.57
	Fuel / Replacement	0.84	0.82	0.89	0.87	0.88	0.89	0.89	0.89	0.90
	Margin \$/MWh	1.53	4.66	3.82	0.49	0.40	0.39	0.42	0.32	0.41
	TOTAL REV. (\$000)	182,766.24	123,757.44	174,261.75	240,034.68	278,429.25	266,488.14	270,389.07	293,002.25	278,850.79
	TOTAL COST (\$000)	153,120.69	76,377.77	123,952.59	223,774.36	247,422.56	238,952.62	241,859.80	257,094.41	249,773.00
	TOTAL MARGIN (\$000)	29,645.43	47,379.67	50,309.15	16,260.32	31,006.68	27,535.52	28,529.28	34,902.03	28,466.97
	TOTAL 151 FUEL (\$000)	128,080.55	63,915.39	109,900.17	195,624.29	217,264.67	213,035.50	215,518.37	230,156.11	223,678.07
	TOTAL DEMAND (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	TOTAL GWh	4,448.6	1,895.8	3,101.8	6,106.7	6,767.5	6,297.8	6,336.3	6,616.4	6,295.9
	TOTAL Rev. \$/MWh	41.08	65.28	56.18	39.31	41.14	42.31	42.67	44.28	44.29
	TOTAL Replace. \$/MWh	34.42	40.29	39.96	36.64	36.56	37.94	38.17	38.86	39.67
	TOTAL 151 \$/MWh	28.79	33.71	35.43	32.03	32.10	33.83	34.01	34.79	35.53
	TOT. 151 Fuel / Replace.	0.84	0.84	0.89	0.87	0.88	0.89	0.89	0.90	0.90
	TOTAL Margin \$/MWh	6.66	24.99	16.22	2.66	4.58	4.37	4.50	5.28	4.52

Weekday Market Sales

Billed (\$000)	86,140.92	83,743.58	73,672.15	127,435.21	143,415.24	140,310.73	144,296.96	149,639.07	145,636.13
Replacement (\$000)	32,597.07	44,850.23	35,369.27	19,359.23	30,153.47	32,634.58	34,358.42	37,445.93	35,611.83
Margin (\$000)	53,543.85	38,893.34	38,302.88	108,075.98	113,261.76	107,676.15	109,938.54	112,193.14	110,024.30
151 Fuel (\$000)	25,558.73	35,248.18	29,953.60	16,816.24	26,619.60	29,425.08	30,617.52	33,162.85	31,968.42
Demand (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GWh	1,032.5	1,358.7	1,138.8	627.0	1,009.4	1,037.0	1,070.6	1,139.5	1,043.0
Total Rev./MWh	83.43	61.64	64.69	203.24	142.09	135.30	134.78	131.33	139.63
Replacement \$/MWh	31.6	33.0	31.1	30.9	29.9	31.5	32.1	32.9	34.1
Fuel \$/MWh	24.75	25.94	26.30	26.82	26.37	28.37	28.60	29.10	30.65
Fuel / Replacement	0.78	0.79	0.85	0.87	0.88	0.90	0.89	0.89	0.90
Margin \$/MWh	51.86	28.63	33.63	172.36	112.21	103.83	102.69	98.46	105.49

Weekend Market Sales

Billed (\$000)	31,638.74	27,498.36	33,178.46	53,913.66	65,316.53	59,260.21	57,705.33	56,838.65	55,562.10
Replacement (\$000)	17,037.71	15,556.13	19,155.55	14,826.28	20,871.06	17,388.40	15,829.26	16,710.59	14,553.50
Margin (\$000)	14,601.03	11,942.23	14,022.91	39,087.38	44,445.47	41,871.81	41,876.07	40,128.06	41,008.60
151 Fuel (\$000)	13,307.39	12,193.03	16,221.40	12,864.57	18,379.84	15,653.26	14,059.15	14,794.67	13,025.13
Demand (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GWh	523.1	471.0	614.7	489.0	722.1	593.6	538.8	558.2	474.6
Total Rev./MWh	60.49	58.38	53.98	110.25	90.46	99.83	107.09	101.83	117.08
Replacement \$/MWh	32.6	33.0	31.2	30.3	28.9	29.3	29.4	29.9	30.7
Fuel \$/MWh	25.44	25.89	26.39	26.31	25.45	26.37	26.09	26.51	27.45
Fuel / Replacement	0.78	0.78	0.85	0.87	0.88	0.90	0.89	0.89	0.89
Margin \$/MWh	27.91	25.36	22.81	79.93	61.55	70.53	77.72	71.89	86.41

Weeknight Market Sales

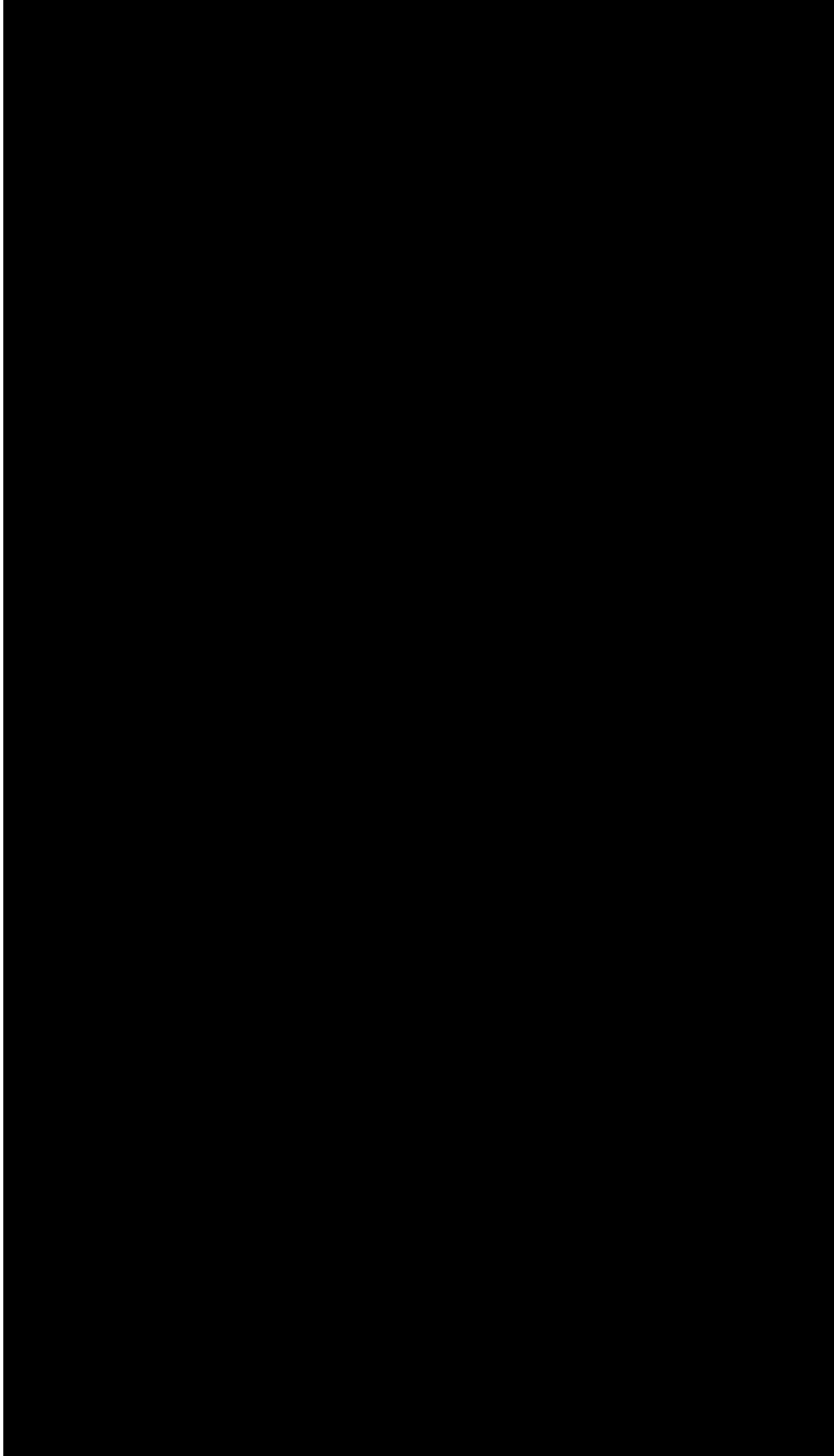
Billed (\$000)	3,161.78	107.45	2,332.13	18,929.54	19,755.00	18,920.03	18,996.98	21,503.31	19,979.24
Replacement (\$000)	2,677.93	54.22	1,642.05	13,407.40	10,975.47	10,155.51	10,029.65	11,466.73	9,942.04
Margin (\$000)	483.85	53.23	690.08	5,522.15	8,779.53	8,764.52	8,967.33	10,036.57	10,037.20
151 Fuel (\$000)	2,097.87	43.13	1,381.73	11,569.93	9,631.15	9,069.27	8,886.09	10,095.98	8,877.84
Demand (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GWh	86.4	1.7	52.6	453.7	384.2	350.1	339.8	382.8	324.1
Total Rev./MWh	36.61	64.52	44.30	41.72	51.42	54.03	55.90	56.17	61.65
Replacement \$/MWh	31.0	32.6	31.2	29.6	28.6	29.0	29.5	30.0	30.7
Fuel \$/MWh	24.29	25.90	26.25	25.50	25.07	25.90	26.15	26.37	27.39
Fuel / Replacement	0.78	0.80	0.84	0.86	0.88	0.89	0.89	0.88	0.89
Margin \$/MWh	5.60	31.96	13.11	12.17	22.85	25.03	26.39	26.22	30.97

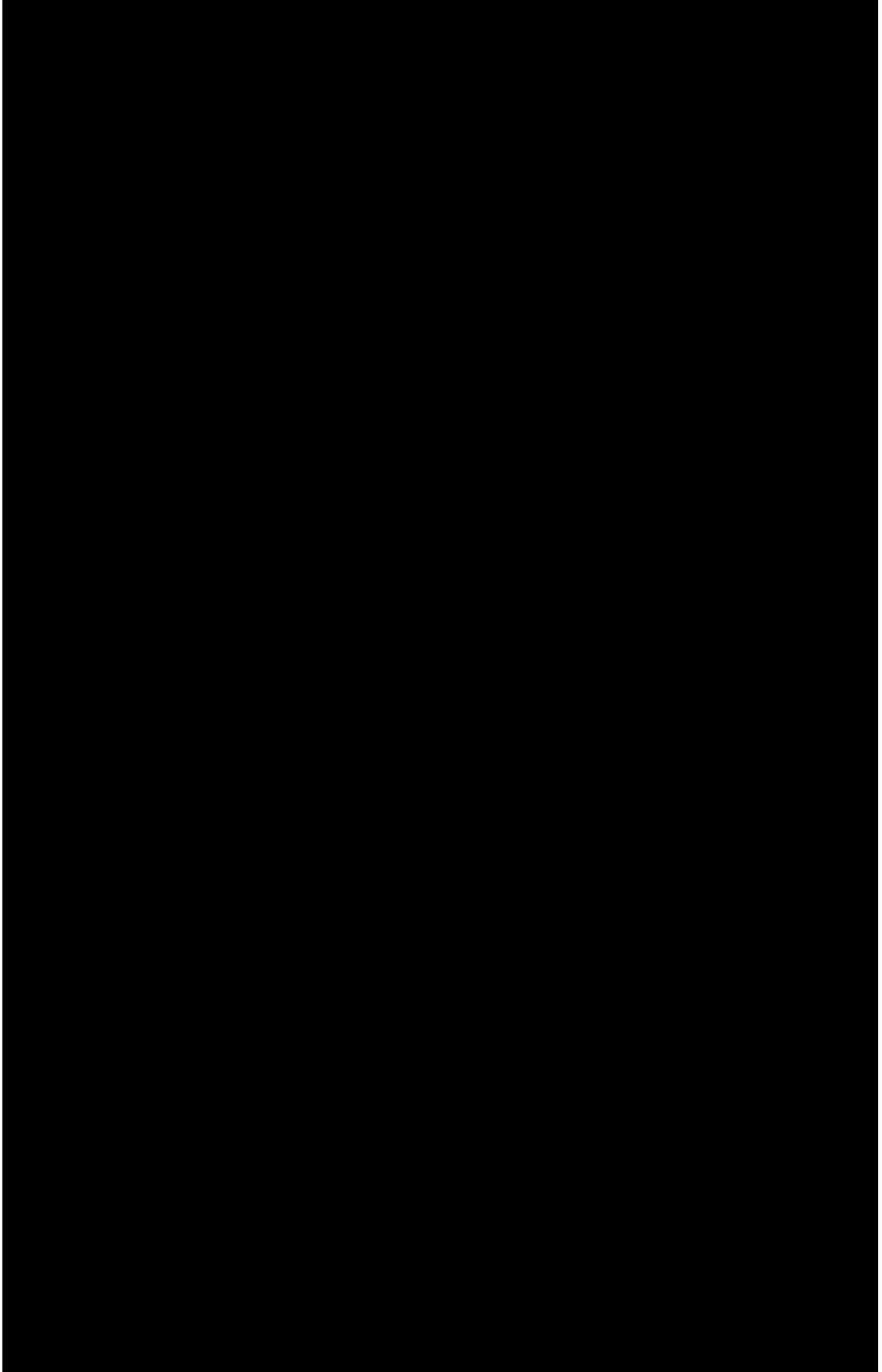
TOTAL REV. (\$000)	120,941.53	111,349.39	109,182.84	200,278.67	228,487.26	218,491.34	220,999.67	228,402.62	221,351.31
TOTAL COST (\$000)	52,312.71	60,460.58	56,166.87	47,592.90	62,000.01	60,178.49	60,217.34	65,623.25	60,107.38
TOTAL MARGIN (\$000)	68,628.73	50,888.80	53,015.86	152,685.51	166,486.75	158,312.48	160,781.93	162,357.78	161,070.09
TOTAL 151 FUEL (\$000)	40,963.99	47,484.34	47,556.73	41,250.73	54,630.58	54,147.61	53,562.76	58,053.49	53,871.40
TOTAL DEMAND (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL GWh	1,642.0	1,831.3	1,806.1	1,569.8	2,115.6	1,980.8	1,949.3	2,091.4	1,846.1
TOTAL Rev. \$/MWh	73.66	60.80	60.45	127.58	108.00	110.30	113.37	109.21	119.90
TOTAL Replace. \$/MWh	31.86	33.01	31.10	30.32	29.31	30.38	30.89	31.38	32.56
TOTAL 151 \$/MWh	24.95	25.93	26.33	26.28	25.82	27.34	27.48	27.76	29.18
TOT. 151 Fuel / Replace.	0.78	0.79	0.85	0.87	0.88	0.90	0.89	0.88	0.90
TOTAL Margin \$/MWh	41.80	27.79	29.35	97.27	78.69	79.92	82.48	77.63	87.25

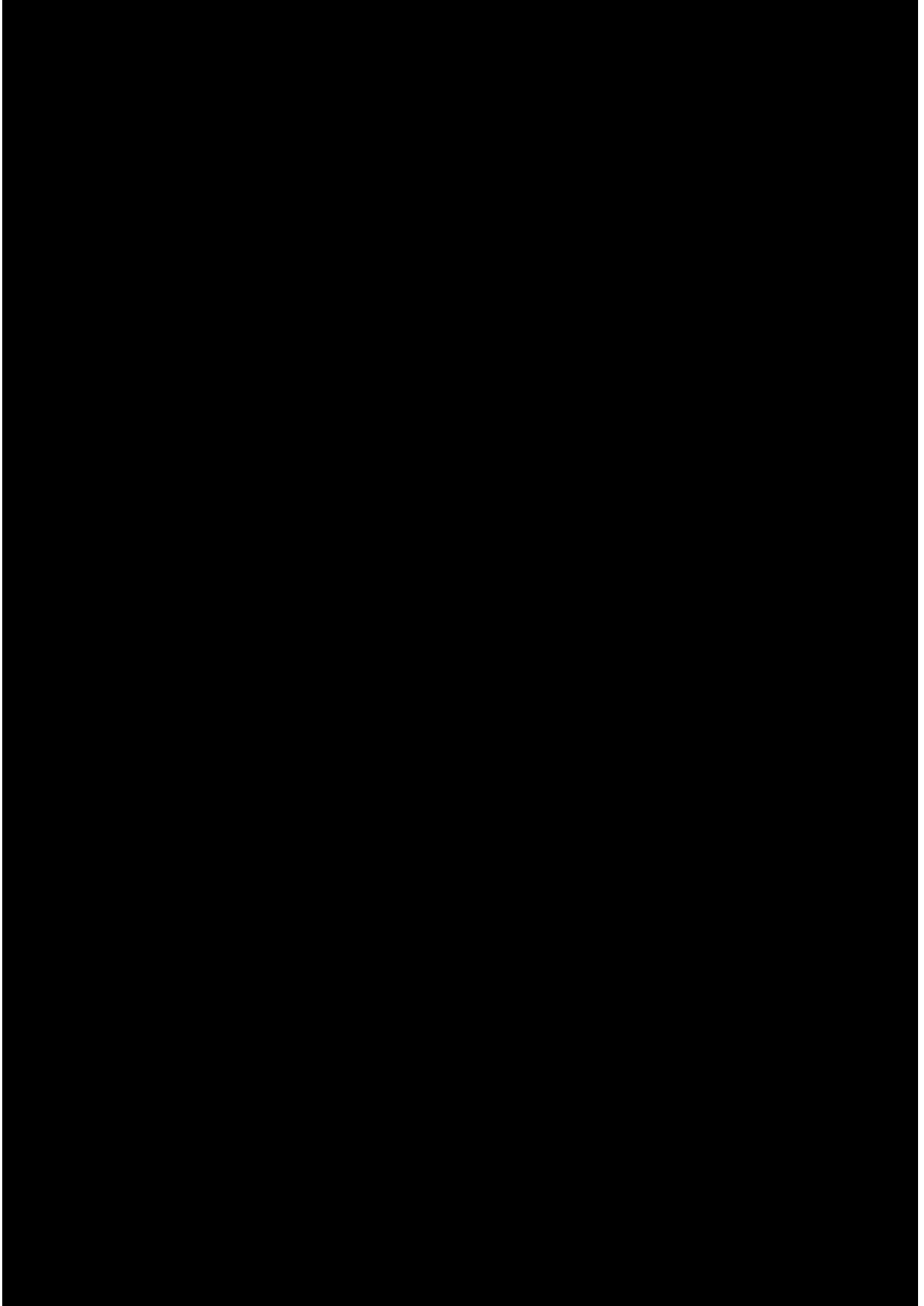
Company Name: **KPCo**
 Case Description: **PRIVILEGED AND CONFIDENTIAL PREPARED AT THE REQUEST OF**
 Scenario Id: **913**

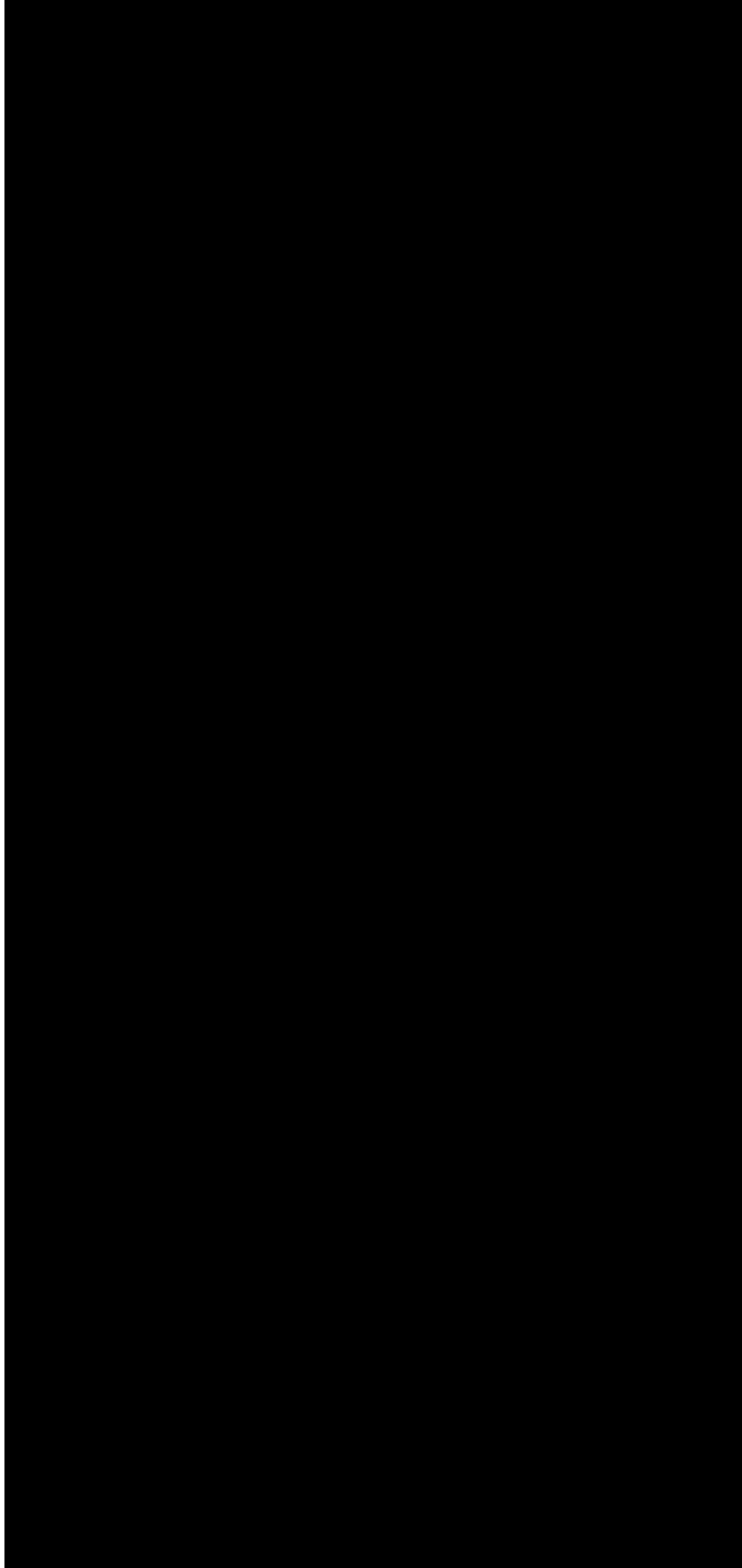
		2013	2014	2015	2016	2017	2018	2019	2020	2021
Unservd (Dump) Energy	Billed (\$000)	0.01	0.00	0.00	0.00	0.05	0.00	0.00	256.58	132.30
	Replacement (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Margin (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	151 Fuel (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Demand (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	GWh	0.0	0.0	0.0	0.0	0.0	0.0	0.0	6.7	3.4
	Total Rev./MWh	35.91	0.00	36.29	0.00	36.34	0.00	0.00	38.53	39.18
	Replacement \$/MWh	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	Fuel \$/MWh	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Fuel / Replacement	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Margin \$/MWh	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Weekday Market Sales	Billed (\$000)	30,084.39	11,291.62	9,388.70	17,414.17	32,190.81	31,459.45	33,570.93	36,080.90	33,746.81
	Replacement (\$000)	21,149.67	11,288.09	9,301.85	12,389.82	21,001.00	19,908.38	19,732.12	21,582.33	21,514.26
	Margin (\$000)	8,934.72	3.53	86.85	5,024.35	11,189.81	11,551.07	13,838.81	14,498.57	12,232.55
	151 Fuel (\$000)	16,942.00	9,547.85	8,089.50	10,936.01	18,624.91	17,656.94	17,377.13	19,047.19	18,971.47
	Demand (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	GWh	594.0	333.3	279.0	354.6	601.5	557.4	541.4	586.2	565.9
	Total Rev./MWh	50.65	33.88	33.65	49.11	53.52	56.44	62.00	61.55	59.64
	Replacement \$/MWh	35.6	33.9	33.3	34.9	34.9	35.7	36.4	36.8	38.0
	Fuel \$/MWh	28.52	28.65	29.00	30.84	30.97	31.68	32.09	32.49	33.53
	Fuel / Replacement	0.80	0.85	0.87	0.88	0.89	0.89	0.88	0.88	0.88
	Margin \$/MWh	15.04	0.01	0.31	14.17	18.60	20.72	25.56	24.73	21.62

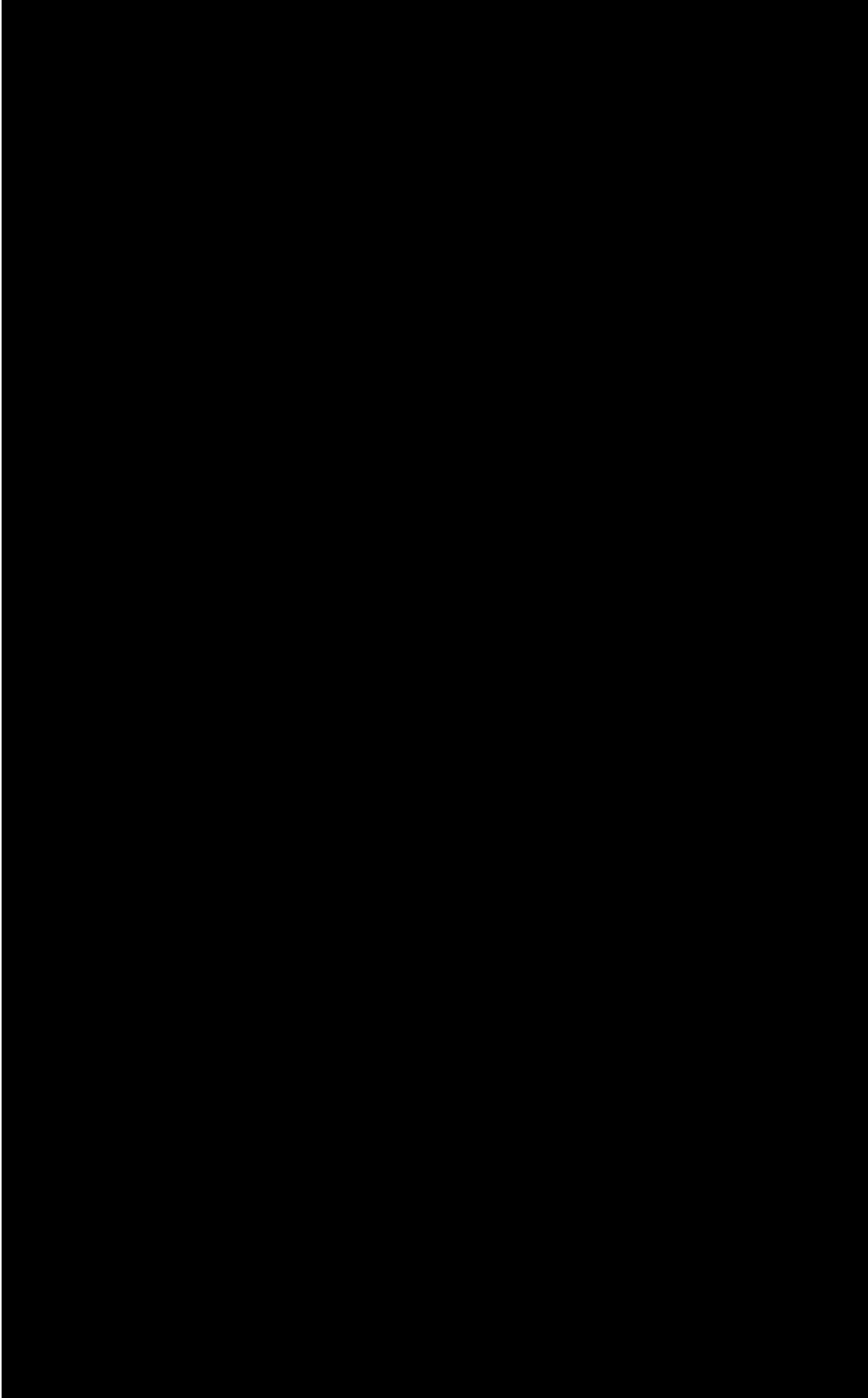
Weekend Market Sales	Billed (\$000)	19,707.84	3,711.20	4,643.11	11,648.75	21,324.07	21,376.85	23,409.18	24,088.46	22,337.54
	Replacement (\$000)	16,459.27	3,709.41	4,562.11	9,042.40	16,331.88	16,629.14	17,906.95	18,716.19	17,809.27
	Margin (\$000)	3,248.56	1.79	81.00	2,606.35	4,992.18	4,747.70	5,502.23	5,372.27	4,528.27
	151 Fuel (\$000)	13,232.54	3,133.06	3,969.47	7,993.33	14,491.10	14,756.59	15,774.58	16,554.78	15,717.35
	Demand (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	GWh	444.7	109.6	136.8	261.4	471.4	467.0	491.8	507.8	469.3
	Total Rev. \$/MWh	44.32	33.87	33.94	44.57	45.24	45.77	47.60	47.43	47.60
	Replacement \$/MWh	37.0	33.9	33.3	34.6	34.6	35.6	36.4	36.9	37.9
	Fuel \$/MWh	29.76	28.59	29.01	30.58	30.74	31.60	32.07	32.60	33.49
	Fuel / Replacement	0.80	0.84	0.87	0.88	0.89	0.89	0.88	0.88	0.88
	Margin \$/MWh	7.31	0.02	0.59	9.97	10.59	10.17	11.19	10.58	9.65
	Weeknight Market Sales	Billed (\$000)	1,225.01	113.89	540.72	4,142.09	6,064.03	6,128.92	6,675.72	7,277.51
Replacement (\$000)		1,128.35	113.89	512.83	3,744.75	5,346.91	5,428.46	5,821.33	6,345.64	5,806.96
Margin (\$000)		96.66	0.00	27.90	397.34	717.12	700.46	854.39	931.87	793.69
151 Fuel (\$000)		907.09	95.10	444.38	3,310.56	4,751.02	4,824.30	5,126.46	5,606.59	5,126.54
Demand (\$000)		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
GWh		32.7	3.2	15.2	115.1	159.3	158.4	165.3	178.9	157.8
Total Rev. \$/MWh		37.42	35.51	35.54	35.99	38.06	38.69	40.39	40.68	41.84
Replacement \$/MWh		34.5	35.5	33.7	32.5	33.6	34.3	35.2	35.5	36.8
Fuel \$/MWh		27.71	29.65	29.21	28.76	29.82	30.46	31.02	31.34	32.50
Fuel / Replacement		0.80	0.84	0.87	0.88	0.89	0.89	0.88	0.88	0.88
Margin \$/MWh		2.95	0.00	1.83	3.45	4.50	4.42	5.17	5.21	5.03
TOTAL REV. (\$000)		51,017.24	15,116.71	14,572.54	33,205.01	59,578.96	58,965.21	63,655.83	67,703.45	62,817.29
TOTAL COST (\$000)	38,737.29	15,111.39	14,376.78	25,176.97	42,679.79	41,965.98	43,460.40	46,644.16	45,130.48	
TOTAL MARGIN (\$000)	12,279.94	5.32	195.75	8,028.04	16,899.11	16,999.23	20,195.44	20,802.70	17,554.51	
TOTAL 151 FUEL (\$000)	31,081.63	12,776.01	12,503.34	22,239.90	37,867.03	37,237.83	38,278.17	41,208.55	39,815.36	
TOTAL DEMAND (\$000)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TOTAL GWh	1,071.4	446.0	431.0	731.1	1,232.2	1,182.8	1,198.5	1,279.5	1,196.3	
TOTAL Rev. \$/MWh	47.62	33.89	33.81	45.42	48.35	49.85	53.11	52.91	52.51	
TOTAL Replace. \$/MWh	36.16	33.88	33.36	34.44	34.64	35.48	36.26	36.45	37.72	
TOTAL 151 \$/MWh	29.01	28.64	29.01	30.42	30.73	31.48	31.94	32.21	33.28	
TOT. 151 Fuel / Replace.	0.80	0.85	0.87	0.88	0.89	0.89	0.88	0.88	0.88	
TOTAL Margin \$/MWh	11.46	0.01	0.45	10.98	13.71	14.37	16.85	16.26	14.67	



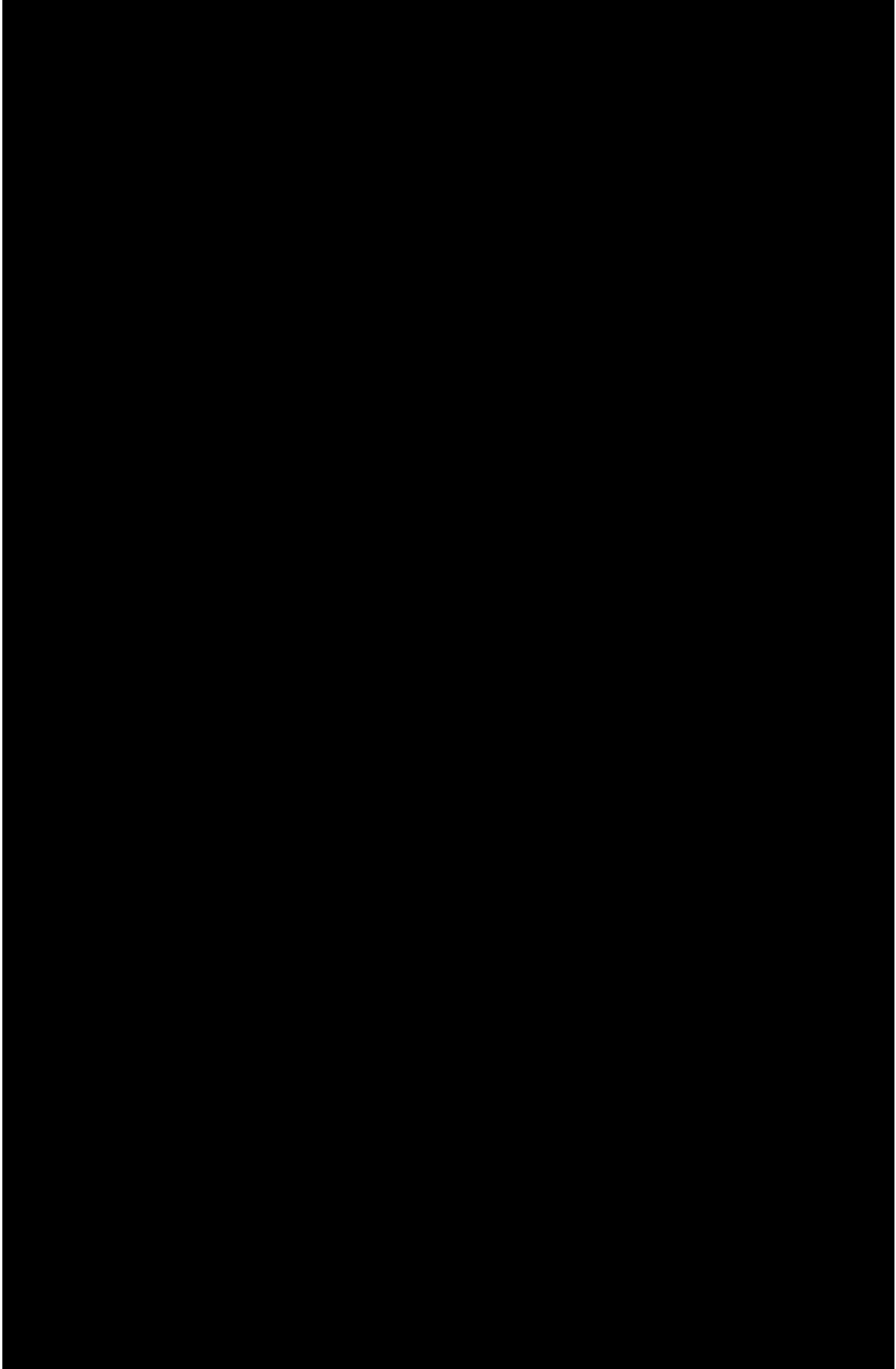


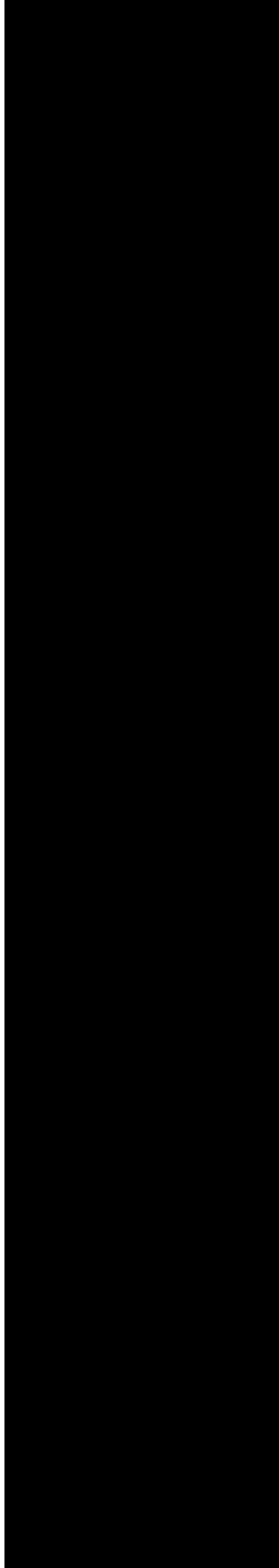




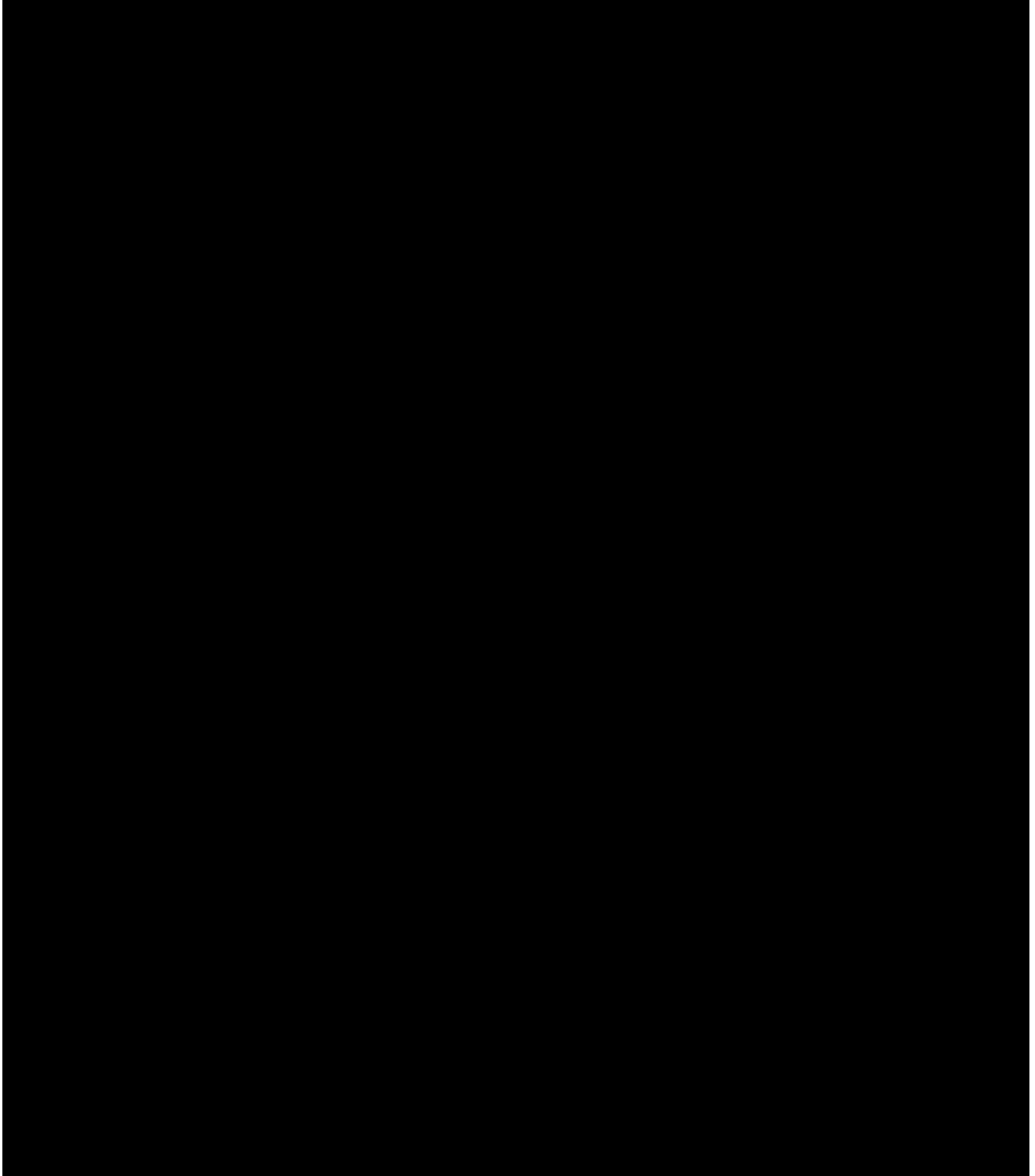




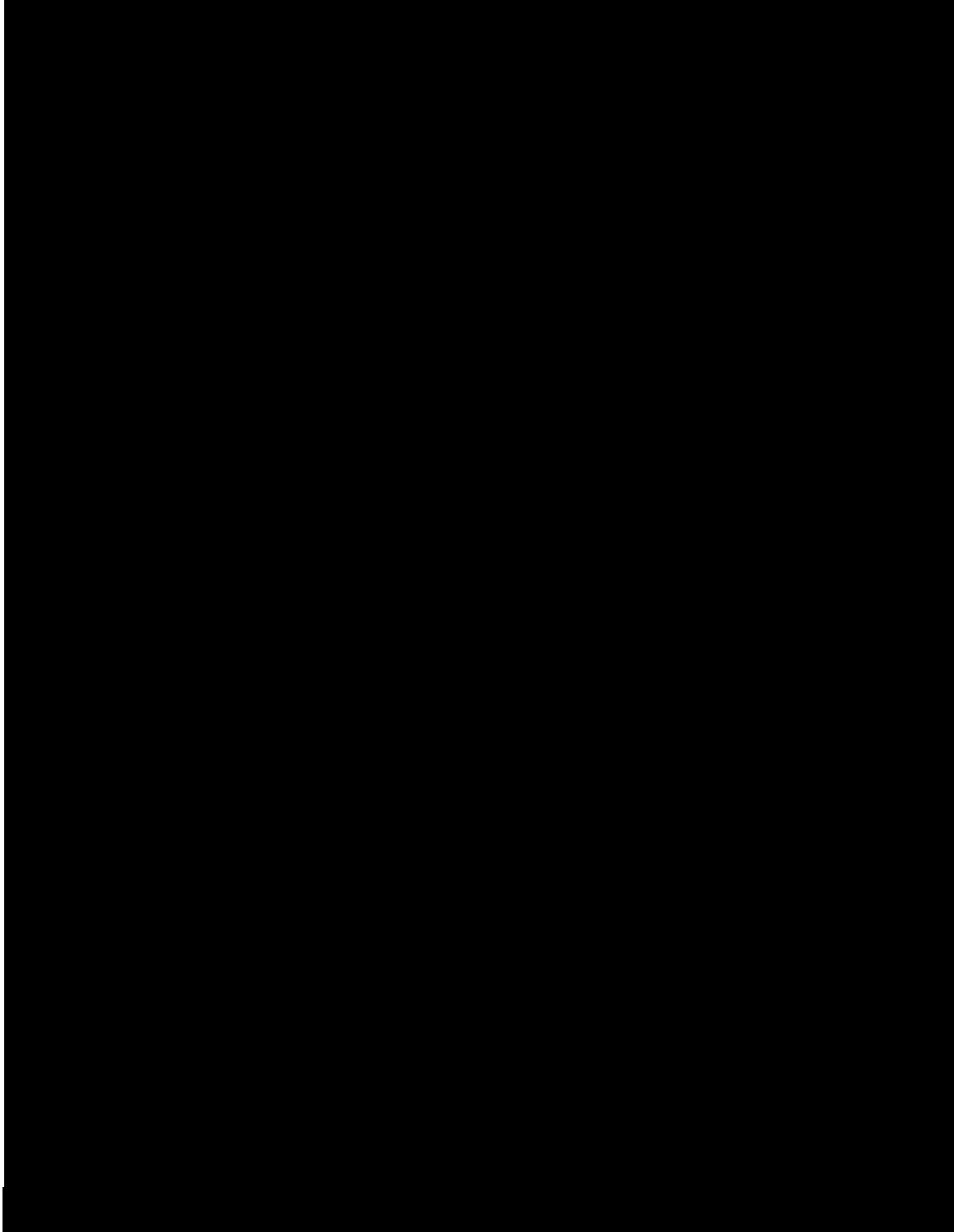




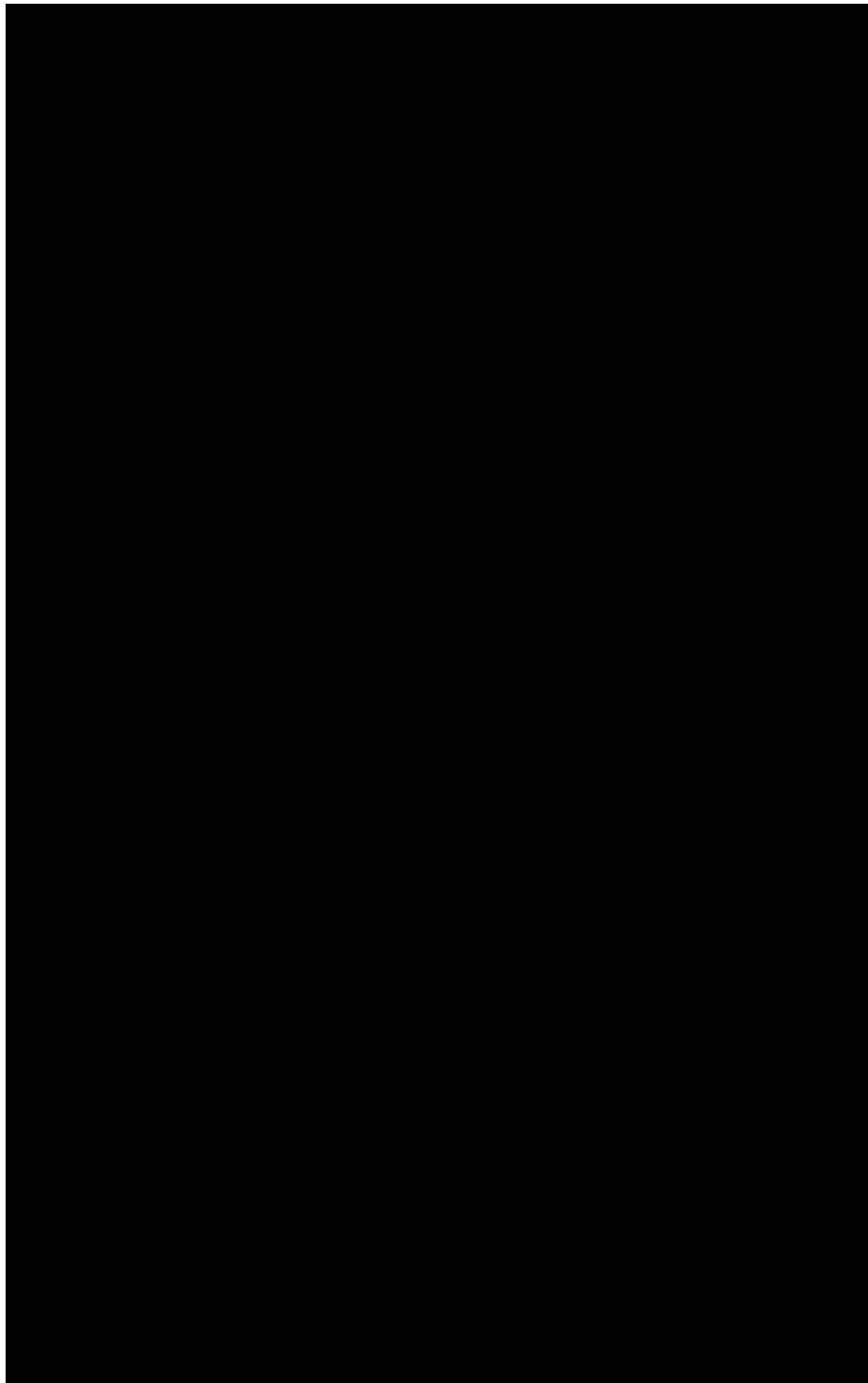
CONFIDENTIAL



CONFIDENTIAL



CONFIDENTIAL



OFF-SYSTEM SALES MARGIN, SUMMARY - Region (\$000)

Region: **EAST**

APCo

Case Description: **PRIVILEGED AND CONFIDENTIAL PREPARED AT THE REQUEST O NOV 28 2011 -- MEETS**

	2013	2014	2015	2016	2017	2018	2019	2020	2021
Energy Margin:									
Committed Sales (Hedge Book)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Less Hedge Purchases	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>
= Committed Sales (Hedge Book)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uncommitted / Market Sales Margin									
Weekday, 5 x 16	20,761.1	39,525.5	38,591.6	11,260.3	24,675.6	20,408.2	22,073.9	29,241.9	24,028.0
Weeknight (incl. Dump)	255.7	259.6	544.1	424.6	453.0	399.8	425.9	316.4	426.6
Weekend	8,628.7	7,594.5	11,173.5	4,575.5	5,878.1	6,727.5	6,029.5	5,343.7	4,012.4
Management Adjustment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
= Market Sales Margin	29,645.4	47,379.7	50,309.2	16,260.3	31,006.7	27,535.5	28,529.3	34,902.0	28,467.0
Energy Margin on Sale of OVEC Purch.									
Less OVEC Sale Demand Charge	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>
= Net OVEC OSS Margin	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Subtotal - Energy Margin	29,645.4	47,379.7	50,309.2	16,260.3	31,006.7	27,535.5	28,529.3	34,902.0	28,467.0
Demand Revenue / Margin:									
Demand Revenue - Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Less OVEC Sale Demand Charge (Recovered in COGS)	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>
= Demand Rev. (re: Hedge Book)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OSS MARGIN (before OPC recovery, net of PP)	29,645.4	47,379.7	50,309.2	16,260.3	31,006.7	27,535.5	28,529.3	34,902.0	28,467.0
Plus: OPC Recovery	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TOTAL OSS MARGIN (net of PP)	29,645.4	47,379.7	50,309.2	16,260.3	31,006.7	27,535.5	28,529.3	34,902.0	28,467.0

I&M

Case Description: PRIVILEGED AND CONFIDENTIAL PREPARED AT THE REQUEST O NOV 28 2011 -- M

	2013	2014	2015	2016	2017	2018	2019	2020	2021
Energy Margin:									
Committed Sales (Hedge Book)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Less Hedge Purchases	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>
= Committed Sales (Hedge Book)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uncommitted / Market Sales Margin									
Weekday, 5 x 16	53,543.9	38,893.3	38,302.9	108,076.0	113,261.8	107,676.2	109,938.5	112,193.1	110,024.3
Weeknight (incl. Dump)	483.8	53.2	690.1	5,522.1	8,779.5	8,764.5	8,967.3	10,036.6	10,037.2
Weekend	14,601.0	11,942.2	14,022.9	39,087.4	44,445.5	41,871.8	41,876.1	40,128.1	41,008.6
Management Adjustment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
= Market Sales Margin	68,628.7	50,888.8	53,015.9	152,685.5	166,486.8	158,312.5	160,781.9	162,357.8	161,070.1
Energy Margin on Sale of OVEC Purch.									
Less OVEC Sale Demand Charge	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>
= Net OVEC OSS Margin	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Subtotal - Energy Margin	68,628.7	50,888.8	53,015.9	152,685.5	166,486.8	158,312.5	160,781.9	162,357.8	161,070.1
Demand Revenue / Margin:									
Demand Revenue - Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Less OVEC Sale Demand Charge (Recovered in COGS)	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>
= Demand Rev. (re: Hedge Book)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OSS MARGIN (before OPC recovery, net of PP)	68,628.7	50,888.8	53,015.9	152,685.5	166,486.8	158,312.5	160,781.9	162,357.8	161,070.1
Plus: OPC Recovery	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TOTAL OSS MARGIN (net of PP)	68,628.7	50,888.8	53,015.9	152,685.5	166,486.8	158,312.5	160,781.9	162,357.8	161,070.1

KPCo

Case Description: PRIVILEGED AND CONFIDENTIAL PREPARED AT THE REQUEST OF NOV 28 2011 -- M

	2013	2014	2015	2016	2017	2018	2019	2020	2021
Energy Margin:									
Committed Sales (Hedge Book)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Less Hedge Purchases	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>	<u>0.0</u>
= Committed Sales (Hedge Book)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Uncommitted / Market Sales Margin									
Weekday, 5 x 16	8,934.7	3.5	86.8	5,024.3	11,189.8	11,551.1	13,838.8	14,498.6	12,232.6
Weeknight (incl. Dump)	96.7	0.0	27.9	397.3	717.1	700.5	854.4	931.9	793.7
Weekend	3,248.6	1.8	81.0	2,606.4	4,992.2	4,747.7	5,502.2	5,372.3	4,528.3
Management Adjustment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
= Market Sales Margin	12,279.9	5.3	195.8	8,028.0	16,899.1	16,999.2	20,195.4	20,802.7	17,554.5
Energy Margin on Sale of OVEC Purch.									
Less OVEC Sale Demand Charge									
= Net OVEC OSS Margin									
Subtotal - Energy Margin	12,279.9	5.3	195.8	8,028.0	16,899.1	16,999.2	20,195.4	20,802.7	17,554.5
Demand Revenue / Margin:									
Demand Revenue - Total	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Less OVEC Sale Demand Charge (Recovered in COGS)									
= Demand Rev. (re: Hedge Book)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
OSS MARGIN (before OPC recovery, net of PP)	12,279.9	5.3	195.8	8,028.0	16,899.1	16,999.2	20,195.4	20,802.7	17,554.5
Plus: OPC Recovery	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TOTAL OSS MARGIN (net of PP)	12,279.9	5.3	195.8	8,028.0	16,899.1	16,999.2	20,195.4	20,802.7	17,554.5