

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)
UTILITIES COMPANY FOR AN) **CASE NO. 2009-00548**
ADJUSTMENT OF BASE RATES)

VOLUME 4 OF 5

DIRECT TESTIMONY AND EXHIBITS

Filed: January 29, 2010

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2	Response to Filing Requirements listed in 807 KAR 5:001 Section 10(6)(l) through 807 KAR 5:001 Section 10(6)(q)
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1	1	807 KAR 5:001 Section 10(1)(a)1	<i>A statement of the reason the adjustment is required.</i>	Mr. Bellar
1	2	807 KAR 5:001 Section 10(1)(a)2	<i>A statement that the utility's annual reports, including the annual report for the most recent calendar year, are on file with the Commission in accordance with 807 KAR 5:006, Section 3(1).</i>	Mr. Bellar
1	3	807 KAR 5:001 Section 10(1)(a)3	<i>If the utility is incorporated, a certified copy of the utility's articles of incorporation and all amendments thereto or all out-of-state documents of similar import. If the utility's articles of incorporation and amendments have already been filed with the commission in a prior proceeding, the application may state this fact making reference to the style and case number of the prior proceeding.</i>	Mr. Bellar
1	4	807 KAR 5:001 Section 10(1)(a)4	<i>If the utility is a limited partnership, a certified copy of the limited partnership agreement and all amendments thereto or all out-of-state documents of similar import. If the utility's limited partnership agreement and amendments have already been filed with the commission in a prior proceeding, the application may state this fact making reference to the style and case number of the prior proceeding.</i>	Mr. Bellar
1	5	807 KAR 5:001 Section 10(1)(a)5	<i>If the utility is incorporated or a is a limited partnership, a certificate of good standing or certificate of authorization dated within sixty (60) days of the date the application is filed.</i>	Mr. Bellar
1	6	807 KAR 5:001 Section 10(1)(a)6	<i>A certified copy of a certificate of assumed name as required by KRS 365.015 or a statement that such a certificate is not necessary.</i>	Mr. Bellar
1	7	807 KAR 5:001 Section 10(1)(a)7	<i>The proposed tariff in a form which complies with 807 KAR 5:011 with an effective date not less than thirty (30) days from the date the application is filed.</i>	Mr. Bellar
1	8	807 KAR 5:001 Section 10(1)(a)8	<i>The utility's proposed tariff changes, identified in compliance with 807 KAR 5:011, shown either by: (a) Providing the present and proposed tariffs in comparative form on the same sheet side by side; or, (b) Providing a copy of the present tariff indicating proposed additions by italicized inserts or underscoring and striking over proposed deletions.</i>	Mr. Bellar
1	9	807 KAR 5:001 Section 10(1)(a)9	<i>A statement that customer notice has been given in compliance with subsections (3) and (4) of this section with a copy of the notice.</i>	Mr. Bellar

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Vol. No.	Tab No.	Filing Requirement	Description	Sponsoring Witness
1	10	807 KAR 5:001 Section 10(2)	<i>Notice of Intent. Utilities with gross annual revenues greater than \$1,000,000 shall file with the commission a written notice of intent to file a rate application at least four (4) weeks prior to filing their application. The notice of intent shall state whether the rate application shall be supported by a historical test period or a fully forecasted test period. This notice shall be served upon the Attorney General, Utility Intervention and Rate Division.</i>	Mr. Bellar
1	11	807 KAR 5:001 Section 10(3)	<i>Form of notice to customers. Every utility filing an application pursuant to this section shall notify all affected customers in the manner prescribed herein. The notice shall include the following information: (a) The amount of the change requested in both dollar amounts and percentage change for each customer classification to which the proposed rate change will apply; (b) The present rates and the proposed rates for each customer class to which the proposed rates would apply; (c) Electric, gas, water and sewer utilities shall include the effect upon the average bill for each customer class to which the proposed rate change will apply; (d) Local exchange companies shall include the effect upon the average bill for each customer class for the proposed rate change in basic local service; (e) A statement that the rates contained in this notice are the rates proposed by (name of utility); however, the Public Service Commission may order rates to be charged that differ from the proposed rates contained in this notice; (f) A statement that any corporation, association, or person with a substantial interest in the matter may, by written request, within thirty (30) days after publication or mailing of this notice of the proposed rate changes request to intervene; intervention may be granted beyond the thirty (30) day period for good cause shown; (g) A statement that any person who has been granted intervention by the commission may obtain copies of the rate application and any other filings made by the utility by contacting the utility through a name and address and phone number stated in this notice; (h) A statement that any person may examine the rate application and any other filings made by the utility at the main office of the utility or at the commission's office indicating the addresses and telephone numbers of both the utility and the commission; and (i) The commission may grant a utility with annual gross revenues greater than \$1,000,000, upon written request, permission to use an abbreviated form of published notice of the proposed rates provided the notice includes a coupon which may be used to obtain all of the information required herein.</i>	Mr. Bellar

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Vol. No.	Tab No.	Filing Requirement	Description	Sponsoring Witness
1	12	807 KAR 5:001 Section 10(4)(a)	<i>Manner of notification. Sewer utilities shall give the required typewritten notice by mail to all of their customers pursuant to KRS 278.185.</i>	Mr. Bellar
1	13	807 KAR 5:001 Section 10(4)(b)	<i>Manner of notification. Applicants with twenty (20) or fewer customers affected by the proposed general rate adjustment shall mail the required typewritten notice to each customer no later than the date the application is filed with the commission.</i>	Mr. Bellar
1	14	807 KAR 5:001 Section 10(4)(c)	<i>Manner of notification. Except for sewer utilities, applicants with more than twenty (20) customers affected by the proposed general rate adjustment shall give the required notice by one (1) of the following methods: 1. A typewritten notice mailed to all customers no later than the date the application is filed with the commission; 2. Publishing the notice in a trade publication or newsletter which is mailed to all customers no later than the date on which the application is filed with the commission; or 3. Publishing the notice once a week for three (3) consecutive weeks in a prominent manner in a newspaper of general circulation in the utility's service area, the first publication to be made within seven (7) days of the filing of the application with the commission.</i>	Mr. Bellar
1	15	807 KAR 5:001 Section 10(4)(d)	<i>Manner of notification. If the notice is published, an affidavit from the publisher verifying the notice was published, including the dates of the publication with an attached copy of the published notice, shall be filed with the commission no later than forty-five (45) days of the filed date of the application.</i>	Mr. Bellar
1	16	807 KAR 5:001 Section 10(4)(e)	<i>Manner of notification. If the notice is mailed, a written statement signed by the utility's chief officer in charge of Kentucky operations verifying the notice was mailed shall be filed with the commission no later than thirty (30) days of the filed date of the application.</i>	Mr. Bellar
1	17	807 KAR 5:001 Section 10(4)(f)	<i>Manner of notification. All utilities, in addition to the above notification, shall post a sample copy of the required notification at their place of business no later than the date on which the application is filed which shall remain posted until the commission has finally determined the utility's rates.</i>	Mr. Bellar
1	18	807 KAR 5:001 Section 10(4)(g)	<i>Manner of notification. Compliance with this subsection shall constitute compliance with 807 KAR 5:051, Section 2.</i>	Mr. Bellar
1	19	807 KAR 5:001 Section 10(5)	<i>Notice of hearing scheduled by the commission upon application by a utility for a general adjustment in rates shall be advertised by the utility by newspaper publication in the areas that will be affected in compliance with KRS 424.300</i>	Mr. Bellar

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Vol. No.	Tab No.	Filing Requirement	Description	Sponsoring Witness
1	20	807 KAR 5:001 Section 10(6)(a)	<i>A complete description and quantified explanation for all proposed adjustments, with proper support for any proposed changes in price or activity levels, and any other factors which may affect the adjustment.</i>	Mr. Rives
1	21	807 KAR 5:001 Section 10(6)(b)	<i>If the utility has gross annual revenues greater than \$1,000,000, the prepared testimony of each witness the utility proposes to use to support its application.</i>	Mr. Bellar
1	22	807 KAR 5:001 Section 10(6)(c)	<i>If the utility has gross annual revenues less than \$1,000,000, the prepared testimony of each witness the utility proposes to use to support its application or a statement that the utility does not plan to submit any prepared testimony.</i>	Mr. Rives
1	23	807 KAR 5:001 Section 10(6)(d)	<i>A statement estimating the effect that the new rates will have upon the revenues of the utility including, at minimum, the total amount of revenues resulting from the increase or decrease and the percentage of the increase or decrease.</i>	Mr. Conroy
1	24	807 KAR 5:001 Section 10(6)(e)	<i>If the utility provides electric, gas, water, or sewer service the effect upon the average bill for each customer classification to which the proposed rate change will apply.</i>	Mr. Conroy
1	25	807 KAR 5:001 Section 10(6)(f)	<i>If the utility is a local exchange company, the effect upon the average bill for each customer class for the proposed rate change in basic local service.</i>	Mr. Bellar
1	26	807 KAR 5:001 Section 10(6)(g)	<i>An analysis of customers' bills in such detail that revenues from the present and proposed rates can be readily determined for each customer class.</i>	Mr. Conroy
1	27	807 KAR 5:001 Section 10(6)(h)	<i>A summary of the utility's determination of its revenue requirements based on return on net investment rate base, return on capitalization, interest coverage, debt service coverage, or operating ratio, with supporting schedules.</i>	Mr. Rives
1	28	807 KAR 5:001 Section 10(6)(i)	<i>A reconciliation of the rate base and capital used to determine its revenue requirement.</i>	Mr. Rives
1	29	807 KAR 5:001 Section 10(6)(j)	<i>A current chart of accounts if more detailed than the Uniform System of Accounts prescribed by the commission.</i>	Ms. Charnas
1	30	807 KAR 5:001 Section 10(6)(k)	<i>The independent auditor's annual opinion report, with any written communication from the independent auditor to the utility which indicates the existence of a material weakness in the utility's internal controls.</i>	Mr. Rives
2	31	807 KAR 5:001 Section 10(6)(l)	<i>The most recent Federal Energy Regulatory Commission or Federal Communication Commission audit reports.</i>	Ms. Scott

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Vol. No.	Tab No.	Filing Requirement	Description	Sponsoring Witness
2	32	807 KAR 5:001 Section 10(6)(m)	<i>The most recent Federal Energy Regulatory Commission Form 1 (electric), Federal Energy Regulatory Commission Form 2 (gas), or Automated Reporting Management Information System Report (telephone) and Public Service Commission Form T (telephone);</i>	Ms. Scott
2	33	807 KAR 5:001 Section 10(6)(n)	<i>A summary of the utility's latest depreciation study with schedules by major plant accounts, except that telecommunications utilities that have adopted the commission's average depreciation rates shall provide a schedule that identifies the current and test period depreciation rates used by major plant accounts. If the required information has been filed in another commission case a reference to that case's number and style will be sufficient.</i>	Ms. Charnas
2	34	807 KAR 5:001 Section 10(6)(o)	<i>A list of all commercially available or in-house developed computer software, programs, and models used in the development of the schedules and work papers associated with the filing of the utility's application. This list shall include each software, program, or model; what the software, program, or model was used for; identify the supplier of each software, program, or model; a brief description of the software, program, or model; the specifications for the computer hardware and the operating system required to run the program.</i>	Ms. Scott
2	35	807 KAR 5:001 Section 10(6)(p)	<i>Prospectuses of the most recent stock or bond offerings.</i>	Mr. Rives
2	36	807 KAR 5:001 Section 10(6)(q)	<i>Annual report to shareholders, or members, and statistical supplements covering the two (2) most recent years from the utility's application filing date.</i>	Mr. Rives
3	37	807 KAR 5:001 Section 10(6)(r)	<i>The monthly managerial reports providing financial results of operations for the twelve (12) months in the test period.</i>	Ms. Scott
3	38	807 KAR 5:001 Section 10(6)(s)	<i>Securities and Exchange Commission's annual report for the most recent two (2) years, Form 10-Ks and any Form 8-Ks issued within the past two (2) years, and Form 10-Qs issued during the past six (6) quarters updated as current information becomes available.</i>	Mr. Rives

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3	39	807 KAR 5:001 Section 10(6)(t)	<i>If the utility had any amounts charged or allocated to it by an affiliate or general or home office or paid any monies to an affiliate or general or home office during the test period or during the previous three (3) calendar years, the utility shall file: 1. A detailed description of the method and amounts allocated or charged to the utility by the affiliate or general or home office for each charge allocation or payment; 2. An explanation of how the allocator for the test period was determined; and 3. All facts relied upon, including other regulatory approval, to demonstrate that each amount charged, allocated or paid during the test period was reasonable;</i>	Ms. Scott
3	40	807 KAR 5:001 Section 10(6)(u)	<i>If the utility provides gas, electric or water utility service and has annual gross revenues greater than \$5,000,000, a cost of service study based on a methodology generally accepted within the industry and based on current and reliable data from a single time period.</i>	Mr. Seelye
3	41	807 KAR 5:001 Section 10(6)(v)	<i>Local exchange carriers with fewer than 50,000 access lines shall not be required to file cost of service studies, except as specifically directed by the commission. Local exchange carriers with more than 50,000 access lines shall file: 1. A jurisdictional separations study consistent with Part 36 of the Federal Communications Commission's rules and regulations; and 2. Service specific cost studies to support the pricing of all services that generate annual revenue greater than \$1,000,000, except local exchange access: a. Based on current and reliable data from a single time period; and b. Using generally recognized fully allocated, embedded, or incremental cost principles.</i>	Mr. Bellar
3	42	807 KAR 5:001 Section 10(7)(a)	<i>Upon good cause shown, a utility may request pro forma adjustments for known and measurable changes to ensure fair, just and reasonable rates based on the historical test period. The following information shall be filed with applications requesting pro forma adjustments or a statement explaining why the required information does not exist and is not applicable to the utility's application: (a) A detailed income statement and balance sheet reflecting the impact of all proposed adjustments;</i>	Ms. Scott

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3	43	807 KAR 5:001 Section 10(7)(b)	<i>Upon good cause shown, a utility may request pro forma adjustments for known and measurable changes to ensure fair, just and reasonable rates based on the historical test period. The following information shall be filed with applications requesting pro forma adjustments or a statement explaining why the required information does not exist and is not applicable to the utility's application: (b) The most recent capital construction budget containing at least the period of time as proposed for any pro forma adjustment for plant additions.</i>	Ms. Charnas
3	44	807 KAR 5:001 Section 10(7)(c)	<i>Upon good cause shown, a utility may request pro forma adjustments for known and measurable changes to ensure fair, just and reasonable rates based on the historical test period. The following information shall be filed with applications requesting pro forma adjustments or a statement explaining why the required information does not exist and is not applicable to the utility's application: (c) For each proposed pro forma adjustment reflecting plant additions provide the following information: 1. The starting date of the construction of each major component of plant; 2. The proposed in-service date; 3. The total estimated cost of construction at completion; 4. The amount contained in construction work in progress at the end of the test period; 5. A schedule containing a complete description of actual plant retirements and anticipated plant retirements related to the pro forma plant additions including the actual or anticipated date of retirement; 6. The original cost, cost of removal and salvage for each component of plant to be retired during the period of the proposed pro forma adjustment for plant additions; 7. An explanation of any differences in the amounts contained in the capital construction budget and the amounts of capital construction cost contained in the pro forma adjustment period; and 8. The impact on depreciation expense of all proposed pro forma adjustments for plant additions and retirements;</i>	Ms. Charnas
3	45	807 KAR 5:001 Section 10(7)(d)	<i>Upon good cause shown, a utility may request pro forma adjustments for known and measurable changes to ensure fair, just and reasonable rates based on the historical test period. The following information shall be filed with applications requesting pro forma adjustments or a statement explaining why the required information does not exist and is not applicable to the utility's application: (d) The operating budget for each period encompassing the pro forma adjustments.</i>	Ms. Scott

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3	46	807 KAR 5:001 Section 10(7)(e)	<i>Upon good cause shown, a utility may request pro forma adjustments for known and measurable changes to ensure fair, just and reasonable rates based on the historical test period. The following information shall be filed with applications requesting pro forma adjustments or a statement explaining why the required information does not exist and is not applicable to the utility's application: (e) The number of customers to be added to the test period-end level of customers and the related revenue requirements impact for all pro forma adjustments with complete details and supporting work papers.</i>	Mr. Seelye

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)		
UTILITIES COMPANY FOR AN	)	CASE NO.	2009-00548
ADJUSTMENT OF BASE RATES)		

In the Matter of:

APPLICATION OF LOUISVILLE GAS)		
AND ELECTRIC COMPANY FOR AN	)	CASE NO.	2009-00549
ADJUSTMENT OF ITS ELECTRIC)		
AND GAS BASE RATES)		

TESTIMONY OF
VICTOR A. STAFFIERI
CHAIRMAN OF THE BOARD, CHIEF EXECUTIVE OFFICER AND PRESIDENT
LOUISVILLE GAS AND ELECTRIC COMPANY AND
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is Victor A. Staffieri. I am the Chairman of the Board, Chief Executive
3 Officer and President of Louisville Gas and Electric Company (“LG&E”) and
4 Kentucky Utilities Company (“KU”) (collectively, “Companies”), and an employee
5 of E.ON U.S. Services, Inc. My business address is 220 West Main Street,
6 Louisville, Kentucky 40202.

7 **Q. Please describe your employment history, education and civic involvement.**

8 A. I joined LG&E Energy in March 1992 as Senior Vice President, General Counsel,
9 and Corporate Secretary. Since then, I have served in a number of positions at LG&E
10 Energy (now E.ON U.S. LLC), LG&E, and KU. I assumed my current position on
11 May 1, 2001. Descriptions of my employment history, educational background,
12 professional appearances and civic involvement are contained in the Appendix
13 attached hereto.

14 **Q. Have you testified before this Commission on other occasions?**

15 A. Yes. I testified before this Commission in the Companies’ last two base rate cases.¹
16 I have also testified in various other cases, including three proceedings regarding
17 changes in the ownership of LG&E and KU.²

18

¹ Case No. 2008-00252, *In the Matter of: Application of Louisville Gas and Electric Company for an Adjustment of its Electric and Gas Base Rates* and in Case No. 2008-00251, *In the Matter of: Application of Kentucky Utilities Company for an Adjustment of Base Rates*; Case No. 2003-00433, *In the Matter of: An Adjustment of the Gas and Electric Rates, Terms and Conditions of Louisville Gas and Electric Company* and in Case No. 2003-00434, *In the Matter of: An Adjustment of the Electric Rates, Terms and Conditions of Kentucky Utilities Company*.

² See e.g., Case No. 2001-104, *In the Matter of: Joint Application of E.ON AG, Powergen plc, LG&E Energy Corp., Louisville Gas and Electric Company and Kentucky Utilities Company For Approval of an Acquisition*; Case No. 2000-095, *In the Matter of: Joint Application of Powergen plc, LG&E Energy Corp., Louisville Gas and Electric Company and Kentucky Utilities Company For Approval of a Merger*; Case No. 97-300, *In the Matter of: Joint Application of Louisville Gas and Electric Company and Kentucky Utilities Company for Approval of Merger*.

1 **Q. What is the purpose of your testimony?**

2 A. I will provide a general overview of the cases, including why LG&E and KU are
3 proposing to adjust their base rates at this time and why the adjustments should be
4 approved. I will also note the significant levels of investment in facilities to provide
5 service to customers that the Companies have continued to make since the
6 Companies' last base rate proceedings. Additionally, I will cover LG&E's and
7 KU's continued efforts to perform their functions in an environmentally conscious
8 manner, as well as the Companies' enduring commitment to the communities we
9 serve, especially through our assistance to low-income customers.

10 **Q. Please identify the other witnesses offering direct testimony on behalf of the**
11 **Companies in these cases and generally describe the subject matter of each such**
12 **testimony.**

13 A. LG&E and KU are offering direct testimony from the following witnesses:

- 14 • Paul W. Thompson, Senior Vice President, Energy Services – Mr. Thompson
15 will describe the investments in and construction of generation and transmission
16 facilities which demonstrate the need for the proposed adjustment in base rates at
17 this time, as well as the increased efforts to ensure that our customers receive
18 reliable service at a low cost to both customers and the environment through
19 enhanced measures to perform functions in an environmentally conscious manner;
- 20 • Chris Hermann, Senior Vice President, Energy Delivery – Mr. Hermann will
21 describe how the Companies have been able to provide safe, reliable and cost-
22 effective services for our electric and gas distribution businesses and retail
23 operations and will explain the investments in enhancing customer service, as

1 well as the restoration expenses necessitated by the recent weather events, all of
2 which support the need for the proposed adjustment in base rates at this time;

- 3 • S. Bradford Rives, Chief Financial Officer – Mr. Rives will describe why the
4 financial condition of the Companies require the requested increase in base rates,
5 present the financial exhibits to LG&E's and KU's applications, discuss the
6 Companies' accounting records, describe the calculation of LG&E's and KU's
7 adjusted net operating income for the twelve-month period ended October 31,
8 2009, support the different valuations of the Companies' property, and support
9 certain reference schedules supporting the Companies' applications;
- 10 • Valerie L. Scott, Controller – Ms. Scott will support certain pro forma
11 adjustments to the Companies' operating income for the twelve months ended
12 October 31, 2009, demonstrate that those adjustments are known and measurable
13 and, therefore, reasonable, and support certain reference schedules supporting the
14 Companies' applications;
- 15 • Shannon L. Charnas, Director of Utility Accounting and Reporting – Ms. Charnas
16 will support certain pro forma adjustments to the Companies' operating income
17 and rate base for the twelve months ended October 31, 2009, demonstrate that
18 those adjustments are known and measurable and, therefore, reasonable, and
19 support certain reference schedules supporting the Companies' applications;
- 20 • Ronald L. Miller, Director, Corporate Tax – Mr. Miller will support certain pro
21 forma adjustments to the Companies' operating income for the twelve months
22 ended October 31, 2009, demonstrate that those adjustments are known and
23 measurable and, therefore, reasonable;

- 1 • Daniel K. Arbough, Director, Corporate Finance and Treasurer – Mr. Arbough
2 will discuss LG&E’s and KU’s current and target capital structure, as well as
3 explain bond financing issues;
- 4 • William E. Avera, President, FINCAP, Inc. – Dr. Avera will present the results of
5 his analysis, which demonstrates that the return on equity for the proxy groups of
6 utilities and non-utility companies is from 10.5% to 12.5%. Additionally, Dr.
7 Avera will present his recommendation that the Commission adopt an 11.5%
8 allowed return on equity (“ROE”) for both LG&E’s electric and gas operations
9 and KU’s electric operations;
- 10 • Lonnie E. Bellar, Vice President, State Regulation and Rates – Mr. Bellar will
11 support certain exhibits that are required by the Commission’s regulations,
12 explain the revenue effects and impact to customers, present LG&E’s and KU’s
13 recommendation for the allocation of proposed increases among the customer
14 classes, describe how LG&E’s and KU’s cost-recovery mechanisms affect base
15 rates, and explain certain pro forma adjustments to the Companies’ operating
16 income for the twelve months ended October 31, 2009;
- 17 • W. Steven Seelye, Principal and Senior Consultant, The Prime Group, LLC – Mr.
18 Seelye will support certain pro forma adjustments to the Companies’ operating
19 income for the twelve months ended October 31, 2009, demonstrate that those
20 adjustments are known, measurable and reasonable, support certain reference
21 schedules supporting the Companies’ applications, and present the results of his
22 cost-of-service study;

- 1 • Robert M. Conroy, Director, Rates – Mr. Conroy will explain and support certain
2 exhibits that are required by the Commission’s regulations, describe certain
3 proposed pro forma adjustments and discuss LG&E’s and KU’s proposed changes
4 to the tariffs and electric and gas rates; and
- 5 • John Wolfram, Director, Marketing and Customer Service – Mr. Wolfram will
6 explain the Companies’ new service offering for Low Emission Vehicles,
7 describe the proposed revisions to LG&E’s and KU’s terms and conditions, and
8 discuss the Companies’ offerings, initiatives, and programs aimed at assisting
9 customers or enhancing customer service.

10 **Q. Have LG&E and KU continued to make significant investments in facilities to**
11 **serve their customers since the last rate cases?**

12 A. Yes. To ensure that our customers continue to receive the reliable service they have
13 come to expect, LG&E and KU have continued to make significant investments in its
14 generation, transmission and distribution facilities that are of historic scale, including
15 the construction of a state-of-the-art coal-fired generating unit in Trimble County,
16 Kentucky. The Companies’ substantial investments in generation and transmission
17 facilities, which are discussed in detail in Mr. Thompson’s testimony, are
18 approximately \$391 million since April 30, 2008, the end of the test year in the last
19 rate case. In like fashion, as discussed in the testimony of Mr. Hermann, the
20 Companies have made approximately \$234 million in capital investments to their
21 electric and gas distribution facilities, \$123 million for LG&E and \$111 million for
22 KU. Thus, the Companies have invested over \$698 million in facilities to serve
23 customers since their last rate case.

1 **Q. Have there been challenges to the delivery of service?**

2 A. Yes. In September 2008 the Companies' service areas were greatly affected by a
3 windstorm from the remnants of Hurricane Ike. The windstorm resulted in over
4 375,000 LG&E and KU customers losing service. Our employees worked tirelessly
5 to restore service and repair the significant damage to the distribution facilities. Less
6 than five months later, in January and February 2009, another major weather event
7 occurred, this time inundating much of the Companies' service areas in ice and snow.
8 This storm, described by Governor Steve Beshear as the "worst natural disaster" in
9 the modern history of the Commonwealth, left over 400,000 LG&E and KU
10 customers without service and required the largest use of restoration workers in the
11 Companies' history. These two weather events, which were of extraordinary
12 magnitude, caused significant challenges to the delivery of service and necessitated
13 significant restoration expenses. The restoration costs of these storms will be
14 discussed more fully in Mr. Hermann's testimony, along with the improvements
15 LG&E and KU are making to respond to such contingencies in the future and to
16 further harden their distribution system.

17 However, I want to compliment the Commission's extensive and objective
18 investigation into and report on the 2008 and 2009 storms. Many of the
19 Commission's recommendations contained in the report are practices already
20 undertaken by or in the planning stages for the Companies. We are committed to
21 work with the Commission in implementing these recommendations.

22

1 **Q. Have LG&E and KU taken steps since their last base rate proceedings to control**
2 **costs?**

3 A. Yes. Controlling costs is a predominant value in our culture. This philosophy
4 governs the Companies' business practices in the construction, operation and
5 maintenance of our systems and services. As discussed in the testimonies of Messrs.
6 Thompson and Hermann, the Companies have made every effort to contain the
7 increasing costs of providing reliable service and, LG&E and KU continuously
8 endeavor to implement initiatives that increase the efficiency of our existing assets
9 and avoid price increases where possible.

10 **Q. Please describe the proposed increase in base rates.**

11 A. LG&E is requesting a 12.1%, or \$94.6 million a year increase in its electric base
12 rates, and a 7.7%, or \$22.6 million a year, increase in its gas base rates. The monthly
13 impact of the requested increase in base rates will increase an average residential
14 electric bill by 12.2%, or approximately \$8.92, for a customer using 992 kWh of
15 electricity. The monthly impact of the requested increase in gas base rates will
16 increase an average residential gas bill by 8.7%, or approximately \$4.65, for a
17 customer using 58 Ccf of gas.

18 KU is requesting an 11.5%, or \$135.3 million a year increase in its base rates.
19 The monthly impact of the requested increase in base rates will increase an average
20 residential electric bill by 13.5%, or approximately \$11.70, for a customer using
21 1,230 kWh of electricity.

22 The testimonies of Mr. Rives, Ms. Scott, Ms. Charnas, Mr. Miller, Mr.
23 Arbough, Mr. Seelye, Mr. Conroy, and Mr. Bellar provide a comprehensive

1 accounting of LG&E's and KU's revenue requirements and how the calculation were
2 determined. Mr. Avera's testimony supports LG&E's and KU's proposed rate of
3 return on equity through an extensive cost of capital analysis. The testimonies of
4 these witnesses demonstrate that LG&E and KU are not presently earning a fair and
5 reasonable return and propose a just and reasonable increase in base rates.

6 **Q. If LG&E's and KU's requested rate adjustment becomes effective, will**
7 **customers still receive a good value for the service received?**

8 A. Yes. As mentioned, the Companies understand the effect any rate increase has on
9 their customers, but this necessary increase will ensure that customers continue to
10 receive the dependable service they have rightfully come to expect. LG&E's and
11 KU's significant investments in facilities, which have resulted in a decline in the
12 Companies' financial condition, are essential to the continued delivery of highly
13 reliable service.

14 LG&E and KU are proud to have been nationally recognized by J.D. Power &
15 Associates each year for their customer satisfaction and have been ranked first in the
16 Midwest Region in its residential survey eight times since 1999. These awards
17 demonstrate that our customers have consistently ranked the Companies highly in
18 areas such as price/value, power quality and reliability, billing and payment, customer
19 service and overall company image.

20 Thus, while the Companies keenly appreciate the effect of any rate increase
21 on our customers, they will continue to receive a good value for their service, as the
22 Companies' significant investments in facilities and customer service capabilities

1 make certain that reliable energy delivery and outstanding customer service will
2 continue.

3 **Q. Please describe the Companies' commitment to the protection of the**
4 **environment and their efforts in that regard.**

5 A. LG&E and KU are committed to performing their operations in an environmentally
6 conscious manner so that customers can receive reliable service at low financial and
7 environmental costs. The Companies have effectuated this goal through initiatives in
8 three main areas. First, LG&E and KU continue to utilize environmentally sound
9 methods of doing business. For example, when Trimble County Unit 2 is placed in
10 commercial operation later this year, it will be among the most efficient and low
11 emission coal-fired units in the nation. In addition, the Transmission Control and
12 Data Center in Simpsonville, Kentucky, employs state-of-the-art energy-efficiency
13 features.

14 Second, the Companies continue to invest in research endeavors purposed
15 upon reducing carbon emissions and other significant energy issues. For example,
16 LG&E and KU have jointly agreed to provide \$200,000 per year for ten years to the
17 Carbon Management Research Group, pertaining to carbon and carbon dioxide
18 management in coal-fired generating units in Kentucky. The Companies have also
19 pledged \$1.8 million to the Kentucky Consortium for Carbon Storage in support of its
20 efforts to investigate the feasibility of geologic storage in Kentucky of carbon dioxide
21 produced by coal-fired generation within the state. In addition to investing in local
22 research projects, the Companies have also made a significant pledge and have taken
23 a leadership role in the FutureGen project, which is a global partnership consisting of

1 public and private entities that was organized to design and operate the world's first
2 coal-fired generating unit with near-zero emissions. All of these investments are
3 discussed in further detail in Mr. Thompson's testimony.

4 Finally, the Companies have also implemented initiatives that increase
5 customers' awareness of their energy consumption, as well as measures that assist in
6 reducing their energy usage. Examples of these programs include the Green Energy
7 Program, which allows customers to voluntarily offset their carbon impact through
8 the purchase of renewable energy credits. Over 1,400 customers are currently
9 participating in this program. LG&E continues use of the Responsive Pricing and
10 Smart Metering Pilot Program, which is a three-year pilot program approved by the
11 Commission in 2007 that allows 2,000 customers to better understand and control
12 their electricity usage through various types of equipment, such as Smart Meters and
13 Programmable Thermostats. The Companies continue to provide on-site residential
14 and commercial energy audits to demonstrate where the most energy is being used.
15 The Companies performed approximately 1800 audits in 2009. Also, as of
16 December 31, 2009, there were approximately 117,000 LG&E and KU customers
17 currently participating in the Demand Conservation program, which decreases energy
18 consumption and the customers' utility bills. These programs are discussed more
19 fully in Mr. Hermann's and Mr. Wolfram's testimony. Finally, the Companies have
20 ensured that customers are able to better understand their environmental impact by
21 providing an explanation on each customer's monthly bill of how much carbon
22 dioxide the customer's usage has produced.

23

1 **Q. Please describe the Companies' commitment to the community.**

2 A. Our commitment to the communities in which we serve is long-standing and truly
3 part of LG&E's and KU's culture. This commitment is evidenced through our
4 employees' giving of their time and talent throughout our service area to improve the
5 quality of life in the communities in which they work and live. For example, our
6 employees currently serve on over 150 boards representing a wide range of
7 community interests. Also, for three consecutive years, LG&E and KU employees
8 have contributed more than \$1 million annually to the Companies' Power of One
9 initiative, which is a structured program for employee volunteering that was
10 established in 2004. These generous contributions are distributed to nonprofit
11 organizations throughout the Companies' service areas.

12 In addition to the efforts of our employees, the E.ON U.S. Foundation
13 continues to contribute to our communities through supporting education, diversity
14 initiatives, the environment, and health and safety programs. The E.ON U.S.
15 Foundation was established in 1994 and has since awarded \$20 million to hundreds of
16 organizations to support benevolent endeavors across the Commonwealth. In 2009,
17 over \$750,000 was awarded to various nonprofit organizations, universities and
18 colleges to support causes ranging from child advocacy to reading and art programs.
19 All of these donations are funded solely by our shareholders.

20 **Q. What steps have the Companies taken to assist low-income customers with their
21 energy bills?**

22 A. LG&E and KU have long assisted low-income customers with their utility bills
23 through several programs the Companies have developed, many of which are

1 administered with non-profit organizations throughout our service area. One such
2 initiative is the Winter Blitz, in which community volunteers –including many LG&E
3 and KU employees and their families—“weatherize” the homes of low-income,
4 disabled and elderly persons in our service area. To date, over 3,000 homes have
5 been weatherized.

6 Although LG&E and KU have well-established initiatives to assist low-
7 income customers, the Companies have intensified their efforts in response to these
8 challenging economic times. For example, the Companies are matching all donations
9 to Community Winterhelp and the WinterCare Energy Assistance Fund, which aids
10 low-income customers throughout the winter heating season, at an increased rate of
11 one dollar for every one dollar customers donate from November 1, 2009, through
12 March 31, 2010.

13 **Q. Do you have any final comments?**

14 A. Please let me reiterate that the decision to seek a base rate increase was not made
15 lightly, as the Companies take their obligation to provide reliable service at a low-cost
16 very seriously. Although the Companies have aggressively attempted to contain
17 costs, base rate increases are necessary at this time so that LG&E and KU can
18 continue the high standard of service that customers have come to expect.

19 **Q. Does this complete your testimony?**

20 A. Yes, it does.

APPENDIX

Victor A. Staffieri

Chairman, Chief Executive Officer and President
E.ON U.S. LLC

Mr. Staffieri is Chairman, CEO and President of Louisville Gas and Electric Company, Kentucky Utilities Company and E.ON U.S. LLC. Mr. Staffieri is also a member of E.ON AG's Executive Committee.

Civic Activities

Boards

Metro United Way – Chairman Metro Campaign 2002
Leadership Louisville – Board of Directors – June 2006 – 2008
Louisville Area Chamber of Commerce – Board of Directors -- 1994-1997; 2000-2003;
Chairman 1997
MidAmerica Bancorp – Board of Directors – 2000 - 2002
Muhammad Ali Center – Board of Directors – 2003 - 2006
Kentucky Country Day – Board of Directors – 1996 - 2002
Bellarmine University – Board of Trustees – 1995 - 1998, 2000 - 2006
Executive Committee – 1997 - 1998
Finance Committee – 1995 - 1997, 2000 - 2003
Strategic Planning Committee – 1997

Industry Affiliations

Edison Electric Institute, Washington, DC - Board of Directors -- June 2001 - Present
Electric Power Research Institute, Palo Alto, CA - Board of Directors -- May 2001 –
April 2002

Other

Louisville Area Chamber of Commerce -- African-American Affairs Committee -- 1996-
1997
Louisville Area Chamber of Commerce -- Vice Chairman, Finance and Administration
Steering Committee -- 1995
Jefferson County/Louisville Area Chamber of Commerce Family Business Partnership
Co-Chair – 1996-1997
The National Conference - Dinner Chair -- 1997
Chairman of the Coordination Council for Economic Development Activities
-- Regional Economic Development Strategy -- 1997
Metro United Way - Cabinet Member -- 1995 and 2000 Campaigns
--Chairman – Kentucky Chamber of Commerce Education Task Force - 2008
--Member – Governor's Task Force on Higher Education - 2009

Education

Fordham University School of Law, J.D. -- 1980
Yale University, B.A. -- 1977

Previous Positions

LG&E Energy LLC, Louisville KY

March 1999 - April 2001 -- President and Chief Operating Officer
May 1997 - February 1999 -- Chief Financial Officer
December 1995 - May 1997 -- President, Distribution Services Division
December 1993 - May 1997 -- President, Louisville Gas and Electric Company
December 1992 - December 1993 -- Senior Vice President - Public Policy, and General Counsel
March 1992 - November 1992 -- Senior Vice President, General Counsel and Corporate Secretary

Long Island Lighting Company, Hicksville, NY

1989-1992 -- General Counsel and Secretary
1988-1989 -- Deputy General Counsel
1986-1988 -- Assistant General Counsel
1985-1986 -- Managing Attorney
1984-1985 -- Senior Attorney
1980-1984 -- Attorney

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)		
UTILITIES COMPANY FOR AN	)	CASE NO.	2009-00548
ADJUSTMENT OF BASE RATES)		

In the Matter of:

APPLICATION OF LOUISVILLE GAS)		
AND ELECTRIC COMPANY FOR AN	)	CASE NO.	2009-00549
ADJUSTMENT OF ITS ELECTRIC)		
AND GAS BASE RATES)		

TESTIMONY OF
PAUL W. THOMPSON
SENIOR VICE PRESIDENT, ENERGY SERVICES
LOUISVILLE GAS AND ELECTRIC COMPANY AND
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is Paul W. Thompson. I am the Senior Vice President, Energy Services of
3 Louisville Gas and Electric Company (“LG&E”) and Kentucky Utilities Company
4 (“KU”) (collectively, the “Companies”), and an employee of E.ON U.S. Services,
5 Inc. My business address is 220 West Main Street, Louisville, Kentucky 40202.

6 **Q. Please describe your educational and professional background.**

7 A. I received a Bachelor of Science degree in Mechanical Engineering from the
8 Massachusetts Institute of Technology in 1979 and a Master of Business
9 Administration from the University of Chicago in Finance and Accounting in 1981.
10 Before joining LG&E Energy (now E.ON U.S.) in 1991, I worked eleven years in the
11 oil, gas and energy-related industries in positions of financial management, general
12 management and sales. A complete statement of my work experience and education
13 is contained in the Appendix attached hereto.

14 **Q. Please describe your duties and responsibilities as Senior Vice President, Energy
15 Services.**

16 A. I am responsible for power generation functions, electric transmission, and fuels and
17 energy marketing activities. For purposes of this testimony, I will refer to the above
18 functions collectively as “Energy Services.”

19 **Q. Have you previously testified before this Commission?**

20 A. Yes. I testified in LG&E’s 2008 rate application, Case No. 2008-00252, *In re the
21 Matter of: Application of Louisville Gas and Electric Company for an Adjustment of
22 Its Electric and Gas Base Rates*, and KU’s 2008 rate application, Case No. 2008-
23 00251, *In re the Matter of: Application of Kentucky Utilities Company for an*

1 *Adjustment of Base Rates.* Additionally, I testified in *In re the Matter of: The*
2 *Application of Big Rivers Electric Corporation, E.ON U.S. LLC, Western Kentucky*
3 *Energy Corp., and LG&E Energy Marketing Inc. for Approval of Transaction* in Case
4 No. 2007-00455. I also filed testimony in the Commission's investigation of LG&E's
5 and KU's membership in the Midwest Independent Transmission System Operator,
6 Inc., *In the Matter of: Investigation into the Membership of Louisville Gas and*
7 *Electric Company and Kentucky Utilities Company in the Midwest Independent*
8 *Transmission System Operator, Inc.*, Case No. 2003-0266. I testified in LG&E's
9 2003 rate application, Case No. 2003-0433, *In re the Matter of: An Adjustment of the*
10 *Gas and Electric Rates, Terms and Conditions of Louisville Gas and Electric*
11 *Company*, and KU's 2003 rate application, Case No. 2003-0434, *In re the Matter of:*
12 *An Adjustment of the Electric Rates, Terms and Conditions of Kentucky Utilities*
13 *Company.* Finally, I testified in the merger proceedings of LG&E and KU before the
14 Kentucky Public Service Commission in Case No. 1997-0300, *In the Matter of:*
15 *Application of Louisville Gas and Electric Company and Kentucky Utilities Company*
16 *for Approval of a Merger under KRS 278.020.*

17 **Q. Please provide an overview of your testimony and why an increase in base rates**
18 **is needed at this time.**

19 A. In this testimony I will describe Energy Services' capital investments in and
20 construction of generation and transmission facilities to serve our customers, which
21 are of historic scale and are one of the principal causes for the deterioration of the
22 Companies' financial health. The Companies' construction efforts are wholly
23 designed to further serve our customers through the development of generation units

1 that produce energy in the most efficient manner and transmission facilities that
2 enhance reliability. The Companies have invested over \$698 million dollars since the
3 last rate case in facilities to serve customers, including \$391 million in generation and
4 transmission facilities. With this additional investment to serve customers, operating
5 expenses associated with these new facilities such as property taxes and insurance
6 have increased as well. In addition to these significant capital investments, Energy
7 Services has continued its efforts to perform its functions in an environmentally
8 conscious manner. Through constructing new facilities and endeavoring to lessen
9 their environmental impact, LG&E and KU are striving to ensure that customers
10 continue to receive an exceptional value in electric service through the delivery of
11 reliable service at a low cost to both customers and the environment.

12 In the construction of new generation and transmission facilities, every effort
13 to contain costs and remain within the original budget has been made. As a result of
14 these efforts, the facilities are being constructed at a cost below the national average.
15 The cost efficient measures that have been taken, however, are no longer sufficient to
16 offset the increasing cost of the Companies' service obligations which have been
17 exacerbated by significant restoration expenses as a result of unprecedented weather
18 events that affected LG&E's and KU's service areas. As demonstrated in my
19 testimony and the testimonies of Messrs. Rives and Hermann, LG&E and KU must
20 implement a base rate increase in order to sustain the costs of providing customers the
21 reliable service they have come to expect.

22

1 **Q. In general, what is Energy Services' major corporate objective?**

2 A. Energy Services has four major, and overlapping, objectives: (i) to maximize the
3 performance and investment life of the Companies' electric generation and
4 transmission assets; (ii) to maintain sound operating and maintenance practices that
5 promote reliable operations, high efficiency, and a safe working environment; (iii) to
6 continue to provide high value electric service to LG&E and KU customers; and (iv)
7 to operate as a good steward of the environment.

8 **Generation Systems**

9 **Q. Please describe LG&E's generation system.**

10 A. LG&E owns and operates approximately 3,200 MW of generating capacity with a net
11 book value of approximately \$1.1 billion. LG&E's generation system consists
12 primarily of three coal-fired generating stations – Cane Run and Mill Creek, both
13 located in Jefferson County, and Trimble County. All of these stations are equipped
14 with flue gas desulfurization systems or “scrubbers” to reduce sulfur dioxide,
15 allowing the units to burn lower-cost, higher-sulfur content coal. LG&E also owns
16 and operates multiple natural gas-fired combustion turbines, which supplement the
17 system during peak periods, and the Ohio Falls hydroelectric station, which provides
18 baseload supply, subject to river flow constraints.

19 **Q. Please describe KU's generation system.**

20 A. KU owns and operates approximately 4,500 MW of generating capacity with a net
21 book value of approximately \$1.6 billion. KU's generation system consists primarily
22 of four generating stations – Ghent in Carroll County, Tyrone in Woodford County,
23 E.W. Brown in Mercer County and Green River in Muhlenberg County. The

1 installation of scrubbers on all KU coal-fired units has continued, except for the much
2 smaller Green River 3 and 4 and Tyrone 3 units. The scrubbers installed on all of the
3 Ghent units are in operation with only minor punchlist-type items remaining. The
4 scrubber to service the E.W. Brown units will be in operation by November 2010.
5 KU also owns and operates multiple natural gas fired-combustion turbines, which
6 supplement the system during peak periods, and a hydroelectric generating station at
7 Dix Dam, located next to the Dix System Control Center.

8 **Q. Are LG&E's and KU's generation systems operated jointly?**

9 A. Yes. LG&E and KU, as owners and operators of interconnected electric generation,
10 and transmission facilities, achieve economic benefits through joint operation as a
11 single interconnected and centrally dispatched system and have operated jointly since
12 the acquisition of KU Energy Corporation by LG&E Energy in 1998. In addition, the
13 Companies implemented joint integrated resource planning and acquisition as a result
14 of the merger. A map of LG&E's and KU's generating units is attached as
15 Thompson Exhibit 1.

16 The joint dispatch of the generation units continues to produce energy
17 efficiencies through joint dispatch capabilities and intercompany sales of power.
18 These efficiencies have enabled the Companies to provide a higher value of electric
19 service to our customers.

20

1 Trimble County Unit No. 2.

2 **Q. Please describe the investments in and construction of generation facilities which**
3 **support the need for an adjustment of base rates at this time.**

4 A. On November 1, 2005, in Case No. 2004-00507, LG&E and KU were granted a
5 certificate of public convenience and necessity ("CPCN") to construct Trimble
6 County Unit No. 2 ("TC2"). The Companies are currently in the latter phase of
7 constructing TC2, a super-critical, pulverized coal-fired generating unit utilizing
8 state-of-the-art technology to accomplish the dual goals of extraordinary efficiency
9 and low environmental impact. It is currently scheduled for commercial operation in
10 June 2010, and once in commercial operation, TC2 will have a net generation
11 capacity of 760 MW, of which the Companies will own 75%, or approximately 570
12 MW. LG&E will be entitled to 19% or approximately 108 MW, and KU will be
13 entitled to 81% or approximately 462 MW. A recent aerial photograph showing the
14 construction of TC2 is attached as Thompson Exhibit 2. Also, aerial photographs of
15 the Trimble County Generation Station are attached as Thompson Exhibit 3.

16 The construction of TC2 is the most significant ongoing generation
17 investment. The total projected cost to the Companies in constructing TC2 is
18 approximately \$965 million, with \$871 million required for the generation unit.
19 Through October 2009, the Companies have invested \$815 million in TC2
20 generation, with \$322 million having been expended since the last base rate
21 application. As a result of significant economic changes in the construction industry
22 during the building of TC2, such as increased labor costs, the total projected cost of
23 TC2 has increased by approximately 9% from original estimates in 2004.

1 Despite the increase, the construction of TC2 has been very cost efficient,
2 which will allow our customers to enjoy its benefits on schedule. The cost of the unit
3 per kW, when compared to its generation capacity, is projected to be \$1,528 per kW,
4 well below the current market estimate of \$2,400-\$3,000 per kW. When the \$125
5 million tax credit which LG&E and KU received for TC2 is taken into account, the
6 estimated cost is \$1,308 per kW. This makes TC2 a leader in terms of dollars per kW
7 among other plants currently under construction in the United States, which ensures
8 that TC2 will provide customers with reliable service at a great value.

9 **Q. Please describe how TC2 will achieve extraordinary efficiency while minimizing**
10 **its environmental impact.**

11 A. In designing TC2, the Companies were aware of the ever-increasing need to protect
12 and preserve the environment. TC2 utilizes the latest technology, such as state-of-
13 the-art air pollution control equipment, to maximize its electrical output while
14 reducing its environmental impact. TC2 incorporates more environmental control
15 technologies than any other coal fired unit in Kentucky. TC2 releases significantly
16 fewer regulated emissions than Trimble County Unit No. 1, which became operable
17 in 1991, while generating over 40% more electricity with approximately 20% better
18 heat rate efficiency. As a result of TC2's efficiency and environmental advances, the
19 Companies were awarded a \$125 million tax credit under the Qualifying Advanced
20 Coal Project Credit.

21 **Q. What is the projected commercial in-service date for TC2?**

22 A. The contract commercial in-service date for TC2 is June 2010. Bechtel, the entity
23 constructing the TC2 generating unit, has significant financial incentive to complete

1 TC2 in June 2010 due to the substantial liquidated damages provision in its contract.
2 Construction is on a tight schedule and many milestones have been achieved, as all
3 major equipment has been delivered, the new cooling tower has been placed into
4 operation, the water treatment upgrades are completed, the coal blending facility has
5 been commissioned and the new auxiliary boiler has been installed and placed into
6 operation. Commissioning operations and check out began in November, which are
7 operations that lead up to the final phase of full load generation testing. First fire on
8 fuel oil is expected to begin in February 2010, with the first fire on coal expected in
9 April, 2010. Full load performance testing is expected to occur during May and June
10 2010 prior to the commercial in-service date.

11 **Q. Have there been reductions in available generation supply since TC2's CPCN**
12 **was granted?**

13 A. Yes. Since TC2's CPCN was granted, the Companies' generating supply has
14 decreased by over 3,200 GWh annually. First, the available supply has decreased as
15 KU no longer purchases energy from Electric Energy, Inc. ("EE Inc"). In 2006, KU's
16 power supply agreement with EE Inc expired under its own terms and the majority
17 owners of EE Inc, over KU's objection, elected to pursue market-based pricing
18 authority. Under a long-standing agreement, KU had been purchasing 200 MW of
19 relatively low-cost base load energy, the equivalent of approximately 1,450 GWh of
20 energy each year.

21 Secondly, Owensboro Municipal Utility ("OMU") has terminated its purchase
22 power contract with KU effective May, 2010. KU had purchased OMU's excess
23 energy (approximately 200 MW at OMU's peak), and, at the time of the TC2 CPCN

1 approval, planned to purchase approximately 1,775 GWh of energy annually from
2 OMU. The OMU contract was a long-standing resource for low cost energy and
3 OMU's termination of the contract, over KU's objection, will result in a loss to KU's
4 baseload power supply.

5 **Q. Has the recession affected the Companies' load since TC2's CPCN was granted?**

6 A. Yes. The Companies have continuously prepared load forecasts during the
7 construction of TC2 and monitored their actual loads. The most recent load forecast
8 is attached as Thompson Exhibit 4. The Companies' electricity sales forecast is lower
9 as a result of the economic recession. Driven primarily by reductions in energy usage
10 by industrial customers, the Companies' 2011 energy requirements (2011 is the first
11 full year of TC2 operation) are forecasted to be approximately 4,000 GWh less than
12 the 2011 level forecasted at the time of the TC2 CPCN.

13 **Q. Does the public convenience and necessity require TC2 today, given this revised
14 view of native load energy requirements and generating supply?**

15 A. Absolutely. Combining the reduction in native load energy requirements with the
16 loss of base load energy from OMU and EE Inc, the Companies' 2011 energy supply
17 with TC2 exceeds the forecast in the TC2 CPCN by only 800 GWh, or 2% of the
18 Companies' 2011 energy requirements. TC2 is expected to provide the Companies
19 with over 4,000 GWh of energy in 2011 effectively replacing the energy lost from
20 OMU and EE Inc while also displacing higher-cost energy in the company's supply
21 to native load customers. Customers will benefit from all of the low cost energy
22 produced by TC2, as it is expected to be the lowest cost unit in the system and
23 therefore the first unit in the merit order of economic dispatch. In the first full year of

1 operation the Companies' project fuel and purchase power offsets from TC2 to be in
2 excess of \$67 million growing to over \$80 million in 2012. Indeed, customers will
3 begin to benefit from TC2 this spring, prior to its commercial operation, when the
4 coal cost associated with the test power from this unit is reflected in the calculation of
5 the fuel adjustment clause. Without TC2, the Companies cannot ensure an adequate
6 energy supply at a reasonable cost to provide customers with reliable electric service.

7 **Q. What is the impact on the Companies' reserve margin when TC2 begins**
8 **commercial operation in 2010?**

9 A. The addition of a base load unit to a generation system typically increases the reserve
10 margin for a limited period of time due to the size of the base load capacity and the
11 critical need to maintain an adequate reserve margin during the construction of the
12 new base load unit. This impact was reflected in the CPCN proceeding and is
13 expected to occur this summer when TC2 is placed into commercial operation.
14 Although there have been changes in both load and generation resources since the
15 CPCN was granted in 2005, the impact of the addition of TC2 on the Companies'
16 reserve margin remains very similar to the impact presented at the proceeding for the
17 CPCN. The most recent projection is that the reserve margin will be 22.6% when
18 TC2 begins commercial operation in 2010, instead of the 19.3% forecast in the TC2
19 CPCN.

20 In addition, due to the reduction in the annual peak hour load due to the
21 Companies' DSM programs, the resulting load shape is now flatter than projected in
22 the CPCN case, thereby increasing the need for a generation resource that supports
23 base load requirements. TC2 is an excellent base load generation resource for this

1 purpose. TC2 is a generation asset primarily targeted at meeting the demand of base
2 load by providing low cost energy around the clock, not only the demands at *the* peak
3 hour.

4 The addition of a base load unit typically increases the reserve margin for a
5 period of time. This is so because adding base load generation necessarily involves
6 adding larger blocks of generating capacity than, for example, a combustion turbine.
7 More importantly, due to the need to maintain an adequate reserve margin at all
8 times, especially during the construction of the base load unit, the addition of a base
9 load unit inevitably adds to the reserve margin. To avoid this increase would require
10 the utility to maintain an unreasonable reserve margin during the construction of the
11 base load unit or rely heavily on short-term purchase power.

12 Efficiency Initiatives

13 **Q. Please describe what is meant by the phrase “asset management.”**

14 A. As used by Energy Services, the term “asset management” refers to a business
15 discipline for maximizing the performance of long-term generation and transmission
16 assets through management of the assets’ life cycles. The dual goals of asset
17 management are to increase the efficiency of the assets while continuing to provide
18 reliable service. Asset management allows for realization of these goals in the most
19 cost-effective manner possible.

20 **Q. Can you provide examples of the Companies’ asset management initiatives for
21 their generation systems?**

22 A. Yes. LG&E and KU continue to modernize and expand the use of digital control
23 technology (Distributed Control Systems or DCS) in its generation facilities, as new

1 systems have recently been installed in the Ghent units and Trimble County Unit No
2 1. DCS provides the Companies with enhanced control over the many interconnected
3 operations occurring within the generation fleet, while also providing improved
4 coordination and monitoring over these processes. The technology provides the
5 advantages of centralized control, while preserving the ability for localized control.

6 LG&E and KU continue to utilize a Predictive Maintenance Program that
7 increases the reliability of the Companies' equipment while ensuring that
8 maintenance is cost-effective. Through the Predictive Maintenance Program,
9 assessments of the equipment's condition are made such that maintenance occurs
10 only when necessary to maintain the equipment's optimum performance. Unlike a
11 time-based maintenance program, maintenance only occurs when issues have been
12 identified, reducing unnecessary repairs and maintenance costs. Additionally, the
13 Predictive Maintenance Program provides better data analysis and reporting, as well
14 as enhanced equipment troubleshooting and diagnostics. Consequently, Energy
15 Services is able to minimize maintenance costs while ensuring the continued
16 reliability of its equipment.

17 The Companies have also instituted a Corrosion Fatigue Program, which
18 seeks to improve the Companies' response to corrosion fatigue, as well as its
19 proactive capabilities in preventing corrosion occurrences. The Program is intended
20 to improve the Companies' response through enhanced identification of LG&E and
21 KU boilers susceptible to corrosion fatigue, prioritization and implementation of
22 inspections and implementation of mitigation measures as required. The Program

1 also includes boiler feedwater chemistry management as it relates to future corrosion
2 fatigue occurrences.

3 LG&E and KU have also implemented a Catalyst Management Program
4 designed to manage the life-cycle cost of selective catalytic reduction (“SCR”)
5 catalysts throughout the Companies’ fleet. The purpose of the program is to
6 maximize the performance of SCR NOx reduction equipment, ensure compliance
7 with NOx emission regulations, such as the Clean Air Interstate Rule, and achieve the
8 lowest available operating costs.

9 **Performance of the Generation Systems**

10 **Q. Please describe the reliability of LG&E’s and KU’s generation systems over the**
11 **last several years.**

12 A. LG&E and KU have a tradition of excellent generation performance. This is
13 evidenced through Energy Services’ weighted average Equivalent Forced Outage
14 Rate (“EFOR”) and capacity factors. The EFOR, a commonly used industry standard
15 to measure the reliability of coal-fired generating units, has historically remained
16 below the industry average. LG&E’s and KU’s EFOR during the test year averaged
17 4.96% and 6.13%, respectively. These numbers are well below the most recent three-
18 year national average of 8.32%.

19 **Q. Please describe the Companies’ capacity factor trend over the last several years.**

20 A. For many years, LG&E’s and KU’s steam capacity factor for coal-fired baseload
21 generating units has trended consistently upward. LG&E’s capacity factor has
22 consistently remained above 78% since 2005. KU’s average capacity factor for the
23 same period has been over 66%. Although KU’s average is lower, KU’s steam

1 capacity factor has increased steadily in recent years as a result of the continued
2 installation of scrubbers, on KU's generating units. LG&E's units are already fully
3 scrubbed. Despite the consistent upward trend, both LG&E's and KU's capacity
4 factor decreased in 2009 due to the general economic downturn. The capacity factor
5 results over this time period, however, demonstrate excellent performance.

6 **Q. How do LG&E and KU benchmark the reliability of their generation**
7 **performance to others in the industry?**

8 A. Through utilizing the EFOR metric, LG&E and KU benchmark the performance of
9 each individual generating unit and then combine the data to construct a combined
10 system metric. Once the data is compiled, LG&E and KU establish the preferred
11 performance quartile for each unit based upon the age of each asset and other factors
12 relevant to efficiency. Once the target performance quartiles have been decided, the
13 Companies compare each unit's rolling three-year EFOR to the rolling three-year
14 EFORs of similarly sized coal units within the North American Electric Reliability
15 Council's ("NERC") Reliability First Corporation ("RFC") region. NERC's RFC
16 region is an appropriate basis for comparison as the generating units in that region are
17 similar to LG&E's and KU's with regard to design, fuel quality and environmental
18 controls.

19 **Q. How has Energy Services' combined system compared to those of the**
20 **benchmark groups described above?**

21 A. The combined system EFOR demonstrates that the Companies' generation systems
22 are operating reliably and efficiently. The Companies' overall system EFOR has
23 consistently achieved top quartile or second quartile performance. In the most recent

1 three-year rolling EFOR, which was from 2005-2007, top quartile performance was at
2 4.77% and second quartile performance was 7.11%. During this same period the
3 Companies' overall system EFOR was 5.8%. The Companies are continuing their
4 efforts to again reach top quartile performance levels.

5 **Q. Please describe any contingency reserves that the Companies maintain.**

6 A. In order to ensure a continued tradition of outstanding reliability, the Companies
7 maintain contingency reserves, in which the Companies pool excess capacity with the
8 excess capacity of other reserve sharing group members to ensure reliable service
9 even when there are unexpected variations in customer demand and unplanned or
10 unforced outages of generating equipment. The Companies had previously belonged
11 to the Midwest Contingency Reserve Sharing Group ("MCRSG"), but under the
12 terms of the MCRSG Agreement, the contract terminated on December 31, 2009.

13 In order to ensure continued access to adequate contingency reserves, the
14 Companies entered into a reserve sharing group effective January 1, 2010, with East
15 Kentucky Power Cooperative, Inc. and the Tennessee Valley Authority. The
16 formation of this reserve sharing group was the most cost-effective manner in which
17 to ensure sufficient contingency reserves. The Companies, under the terms of the
18 agreement, are required to maintain 201 MW of capacity reserves, with the
19 Companies being able to control how much of the 201 MW are spinning and
20 supplemental reserves, respectively. As part of establishing the new reserve sharing
21 group, the Companies were required to invest approximately \$100,000 for their share
22 of software development costs.

23

Transmission Systems

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Q. Please describe LG&E's transmission system.

A. LG&E serves approximately 391,000 electricity customers over its transmission and distribution network extending across 9 counties in Kentucky. LG&E's transmission plant covers approximately 900 circuit miles, and has a net book value of approximately \$110 million.

Q. Please describe KU's transmission system.

A. KU serves approximately 513,000 electricity customers over a transmission and distribution network extending across 77 counties in Kentucky. KU's transmission plant covers approximately 4,300 circuit miles, and has a net book value of approximately \$202 million.

Q. Are LG&E's and KU's transmission systems operated jointly?

A. Yes. LG&E and KU, as owners and operators of interconnected electric transmission facilities, achieve economic and reliability benefits through joint operation as a single interconnected and centrally dispatched system and have operated jointly following the acquisition of KU Energy Corporation by LG&E Energy in 1998. The joint operation of the transmission systems has resulted in increased reliability and efficiency. In turn, the Companies are enabled to provide a higher value of electric service to our customers. Additionally, the Companies implemented joint transmission planning as a result of the merger.

Q. Please describe the investments in and construction of transmission facilities which support the need for an adjustment of base rates at this time.

1 A. The Companies are building significant additional transmission facilities in
2 conjunction with the TC2 project. The Companies are constructing a 345 kV
3 transmission line, approximately 42 miles in length, running from LG&E's Mill
4 Creek Generating Station ("Mill Creek Station") through Jefferson County, Bullitt
5 County, Meade County and Hardin County to KU's Hardin County Substation near
6 Elizabethtown, Kentucky. LG&E will own that portion of the line beginning at the
7 Mill Creek Station and running to the east boundary of the Fort Knox Military
8 Reservation, and KU will own the remainder of the line from the east boundary of the
9 Fort Knox Military Reservation to the Hardin County Substation.

10 The projected completion date for the Mill Creek to Hardin County
11 transmission line is June 2010. Construction is almost complete except for three
12 small segments in Hardin County. Construction in this area has been delayed as a
13 result of litigation involving proposed right-of-way acquisitions. On December 22,
14 2009, the Commission granted a CPCN for the construction of the temporary lines in
15 Case No. 2009-00325, *In the Matter of: Application of Kentucky Utilities Company*
16 *Concerning the Need to Obtain Certificates of Public Convenience and Necessity for*
17 *the Construction of Temporary Transmission Facilities in Hardin County, Kentucky.*
18 While construction is complete in the remaining areas of the line unaffected by the
19 pending litigation, construction of temporary facilities around the properties involved
20 in the litigation began in January 2010.

21 Also in conjunction with TC2, the Companies have interconnected the TC
22 plant to a 345 kV transmission line in Indiana owned by Duke Energy Indiana and
23 Duke Energy Ohio, which necessitated crossing the Ohio River.

1 In addition to the construction of the new transmission line, the Companies
2 have been upgrading transmission facilities in Anderson, Carroll, Fayette, Franklin,
3 Trimble and Woodford counties.

4 The Companies have currently spent over \$87 million on TC2 related
5 transmission construction since the project began. The Companies have been able to
6 efficiently manage increases in the cost of materials while staying within 10% of the
7 sanctioned budget. The only significant deviation from the original estimates has
8 been the unanticipated costs of the construction of the “work-around” segments
9 necessitated by the litigation in Hardin County, and the higher than expected cost of
10 the line crossing the Ohio River, due to the extremely rough terrain that was
11 encountered.

12 **Q. Please describe the operation and performance of the current transmission**
13 **facilities.**

14 A. Energy Services places great emphasis on the reliability of its transmission facilities.
15 So do the Federal Energy Regulatory Commission (“FERC”) and the North American
16 Electric Reliability Corporation (“NERC”). Together, they have steadily increased
17 reliability requirements for operating transmission systems. And, their compliance
18 monitoring and enforcement activities associated with the measurement and
19 enforcement of compliance standards has steadily increased as well. To satisfy its
20 obligations, Energy Services has increased its activities to ensure reasonable
21 compliance with both the FERC/NERC reliability requirements and their monitoring
22 and oversight activities.

1 In addition, to further ensure continued reliability, the Companies invested
2 \$26 million in the construction of a new Transmission Control and IT Data Center.
3 The facility, located in Simpsonville, Kentucky, became fully operational in August
4 2008 and is designed to operate continuously, 24 hours a day, 365 days a year. It is
5 designed to address both transmission control and IT data needs for the Companies.
6 The facility consolidated LG&E's and KU's old and outdated transmission control
7 centers and will aid in the more efficient coordination of the Companies' combined
8 transmission systems. The Companies maintain one of the previous control centers,
9 the Dix System Control Center, for backup system control. Also, the Transmission
10 Control Center is designed to ensure compliance with the cyber security standards
11 that were approved by FERC in January 2008 and the NERC Board of Trustees in
12 2006. The Data Center was constructed to ensure reliability and improve efficiencies
13 as the facility is designed to withstand an extended outage and transitions disaster
14 recovery control from a third-party contract to internal capability. The design of the
15 facility is hallmarked by reliability, as it is constructed to withstand a F4 tornado and
16 the equipment is redundant and physically separated. Energy efficiency was also
17 vital to the design of the facility, which utilizes motion sensor lighting, scalable
18 facility components and a free cooling system that utilizes external air temperatures to
19 assist in the cooling process.

20 **Q. Have there been challenges to the operation of the transmission systems?**

21 A. Yes. The ice and wind storms that occurred from January 26 through February 11,
22 2009 ("Winter Storm") caused unprecedented damage to LG&E's and KU's
23 transmission systems and a consequent disruption of transmission service and

1 operations. Governor Steve Beshear described the ice storm portion of the Winter
2 Storm, which consisted of three days of accumulating ice, as the “worst natural
3 disaster” in the modern history of the Commonwealth. By January 28, measurable ice
4 accumulation ranged from a quarter of an inch to three inches. Ice accumulation of
5 such a substantial nature greatly affected the integrity of LG&E’s and KU’s lines. At
6 peak, the accumulation resulted in 404,000 LG&E and KU customers being without
7 power. The magnitude of the damage was vast, as a full 100% of the transmission
8 substations in western portions of KU’s service area were affected and 40% of the
9 transmission substations in KU’s central regions were affected. As for LG&E, 33%
10 of the transmission substations were impacted. Over 100 transmission lines sustained
11 actual damage or were otherwise affected. In LG&E’s and KU’s transmission
12 system, 188 towers and poles had to be replaced and 368 spans of line were out of
13 service. Not even two full days after the last customer affected by the initial ice
14 accumulation was restored, a windstorm occurred on February 11, also causing
15 damage to the transmission system.

16 The Companies began restoration efforts immediately on January 26,
17 attempting to mitigate the effects of the continuing ice accumulation and restore
18 service to customers when possible. The restoration effort, which at peak involved
19 6,016 employees, contractors and mutual assistance personnel, is the largest
20 restoration effort ever undertaken by the Companies. Mutual assistance personnel are
21 workers from other utility companies who assist in restoration efforts when needed.
22 The Companies belong to several mutual assistance groups such that adequate
23 personnel will be available in the event a significant restoration effort is required.

1 Due to the severity of the damage to LG&E's and KU's equipment, contractors were
2 retained through March 13 to complete repairs.

3 In restoring service and repairing the significant damage to its equipment as a
4 result of the Winter Storm, the Companies spent \$148 million, \$17 million of which
5 was spent on Transmission. Nearly 95% of the costs to repair the Transmission
6 system involved capital investments.

7 Safety Performance and Recognitions

8 **Q. Please discuss the Companies' safety performance in the areas of generation,**
9 **construction and transmission.**

10 A. The Companies hold the safety of its employees paramount. An emphasis on safety
11 has long been part of Energy Services' culture. For the 12 months ended October 31,
12 2009, Energy Services' recordable injury incident rate ("RIIR") under OSHA
13 regulations is 1.02, which is almost 71% below the comparable national utility
14 average of 3.5. The RIIR for contractors for the 12 months ended October 31, 2009,
15 is 1.95, less than one-half of the national average for construction. The emphasis on
16 safety is also reflected in the numerous recognitions Energy Services has received
17 since 2008. LG&E has reached several milestones, such as the Ohio Falls
18 hydroelectric station operating for twenty years without a single lost-time incident.
19 In 2008, the employees working at the Cane Run generating unit received the
20 Governor's Health and Safety Award in recognition of 250,000 hours worked without
21 an incident. In July 2009, the Mill Creek plant achieved one year with no recordable
22 injuries for employees and contractors. KU's employees have performed comparably
23 as the Brown and Tyrone stations have had eleven years without a lost-time incident

1 and two years without a single recordable incident. The Ghent scrubber construction
2 project has operated for 4.5 million hours without a lost-time incident and the Brown
3 scrubber construction project has also operated for 700,000 hours without a lost-time
4 incident. Finally, the Companies' Transmission employees have had seven injury-
5 free years. Despite these significant achievements, Energy Services continues its
6 efforts to ensure that its employees are working as safely as possible.

7 **Q. Please describe any new safety initiatives Energy Services has implemented.**

8 A. Although injury rates are well below the national average, Energy Services continues
9 to look for innovative measures to ensure best practices are being followed. In 2009,
10 Energy Services conducted a full-day seminar attended by nearly 800 managers,
11 employees and contractors that emphasized the importance of teamwork and the
12 value of shared knowledge in improving safety. Further, Energy Services conducts
13 quarterly safety meetings with its contractors to further improve safety practices.
14 Additionally, Energy Services has begun emphasizing the reporting of "near miss"
15 incidents. The reported data will be compiled and evaluated as an innovative means
16 to detect safety issues before an incident occurs. Finally, a newly implemented
17 safety planning model will measure the effectiveness of proactive initiatives, such as
18 the reporting of "near miss" accidents.

19 **Clean Coal and Renewable Generation**

20 **Q. What efforts are the Companies making in the arena of clean coal and**
21 **renewable generation?**

22 A. LG&E and KU have made a significant pledge to FutureGen, which is the world's
23 most advanced clean coal project. FutureGen is a public-private partnership, created

1 at the Department of Energy’s request, to design, build, and operate the world’s first
2 coal-fueled, near-zero emissions power plant, at an estimated net project cost of \$2.25
3 billion. The Department of Energy demonstrated its commitment to the project in
4 June 2009 by reaffirming its decision to provide financial support through the next
5 phase of development. The commercial-scale plant will prove the scientific
6 feasibility and economic affordability of producing low-cost electricity and hydrogen
7 from coal while nearly eliminating emissions. It will be a “living laboratory,”
8 supporting testing and commercialization of technologies focused on generating clean
9 power and fully integrated carbon capture and storage. In so doing, FutureGen will
10 create unprecedented opportunities for scientific exploration, education, and
11 stakeholder engagement. FutureGen is currently approximately three years ahead of
12 other fully integrated near zero emission power generation projects using saline
13 aquifers for carbon dioxide sequestration. All investments by LG&E and KU in
14 FutureGen are currently treated as below-the-line costs.

15 In addition to collaborating with global entities in the FutureGen project,
16 LG&E and KU have also invested locally in furtherance of advancing carbon storage
17 in Kentucky. LG&E and KU have both invested in the Carbon Management
18 Research Group (“CMRG”) and the Kentucky Consortium for Carbon Storage
19 (“KCCS”). CMRG is a partnership between the private sector, state government and
20 academia, administered by the University of Kentucky Center for Applied Energy
21 Research, pertaining to carbon and carbon dioxide management in coal-fired
22 generating units in Kentucky. The Companies have jointly agreed to invest up to

1 \$200,000 annually for 10 years in this project. The Commission, in Case No. 2008-
2 00308 approved the establishment of a regulatory asset with regard to this investment.

3 KCCS is a partnership between government and private industry stakeholders
4 created by the Kentucky Geological Survey and the Governor's Office of Energy
5 Policy (now the Department of Energy Development and Independence) to
6 investigate the feasibility of geologic storage of carbon dioxide produced by coal-
7 fired generating units in Kentucky. The Companies jointly agreed to provide KCCS
8 with up to \$1.8 million in funding over two years. The Commission, in Case No.
9 2008-00308 approved the establishment of a regulatory asset with regard to this
10 investment.

11 As the interest in renewable energy has intensified in the last several years, the
12 Companies have been investigating ways in which to diversify their supply mix with
13 renewable resources. For example, in 2009, the Companies undertook a pilot
14 initiative by entering into two purchase power agreements for output from wind
15 farms. The first contract is with Grand Ridge Energy LLC for 99 MW. The second
16 contract is with Grand Ridge Energy IV LLC for 10.5 MW. Both are under review in
17 pending investigation before the Commission and the subject of consumer group
18 opposition.

19 In addition to investing in FutureGen and expanding their use of renewable
20 resources, the Companies have also taken an active informational role in explaining
21 the "carbon footprint" Kentuckians are leaving and ways in which to reduce the
22 impact. A presentation is available on the Companies' website outlining Kentucky's
23 carbon emissions, the feasibility of alternative energy sources and current legislative

1 initiatives to reduce emissions. A copy of this presentation is attached as Thompson
2 Exhibit 5.

3 **Q. Do you have any closing thoughts?**

4 A. Yes. As I stated at the outset of this testimony, Energy Services' mission is
5 predicated on four fundamental and overlapping objectives: (i) maximizing the
6 performance and investment life of the Companies' electric generation and
7 transmission assets; (ii) maintaining sound operating and maintenance practices that
8 promote both reliable and efficient operations and a safe working environment; (iii)
9 providing high-value electric service to the Companies' customers; and (iv) operating
10 as a good steward of the environment. While these objectives have been achieved
11 through the commitment of its employees, the Companies cannot continue to deliver
12 the quality electric service customers have rightfully come to expect without
13 increasing its base rates. The substantial investments required to provide an adequate
14 and reliable supply, coupled with unanticipated and significant storm restorations, are
15 cost pressures that prohibit the Companies from adequately recovering its costs under
16 its existing base rates.

17 **Q. Does this conclude your testimony?**

18 A. Yes.

VERIFICATION

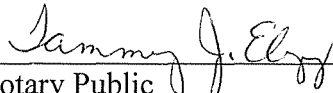
COMMONWEALTH OF KENTUCKY)
) SS:
COUNTY OF JEFFERSON)

The undersigned, **Paul W. Thompson**, being duly sworn, deposes and says that he is Senior Vice President, Energy Services for Kentucky Utilities Company and Louisville Gas and Electric Company and an employee of E.ON U.S. Services, Inc., and that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.



Paul W. Thompson

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 22nd day of January 2010.



Notary Public (SEAL)

My Commission Expires:

November 9, 2010

Appendix A

Paul W. Thompson

Senior Vice President, Energy Services
E.ON U.S. LLC
220 West Main Street
Louisville, KY 40202

Industry Affiliations

FutureGen Industrial Alliance, Board Member and former Chairman of the Board
Center for Applied Energy Research, Advisory Board Member
American Coalition for Clean Coal Electricity, Board Member
Electric Energy Inc., Board Member
Ohio Valley Electric Corporation, Board Member

Civic Activities

Jefferson County Public Education Foundation Board
University of Kentucky College of Engineering, *Project Lead The Way*, Council Member
Greater Louisville Inc. Board Member
Louisville Downtown Development Corporation Board, Finance Committee Chair
Louisville Free Public Library Foundation Board, Chairman
Chair, Annual Appeal 2002 & 2003
Co-Chair Annual Children's Reading Appeal 1999, 2000, & 2001
March of Dimes 1997 & 1998 - Honorary Chair
Habitat for Humanity - Representing LG&E as co-sponsor
Friends of the Waterfront Board 1998 – 2002
Leadership Louisville -- 1997-98

Education

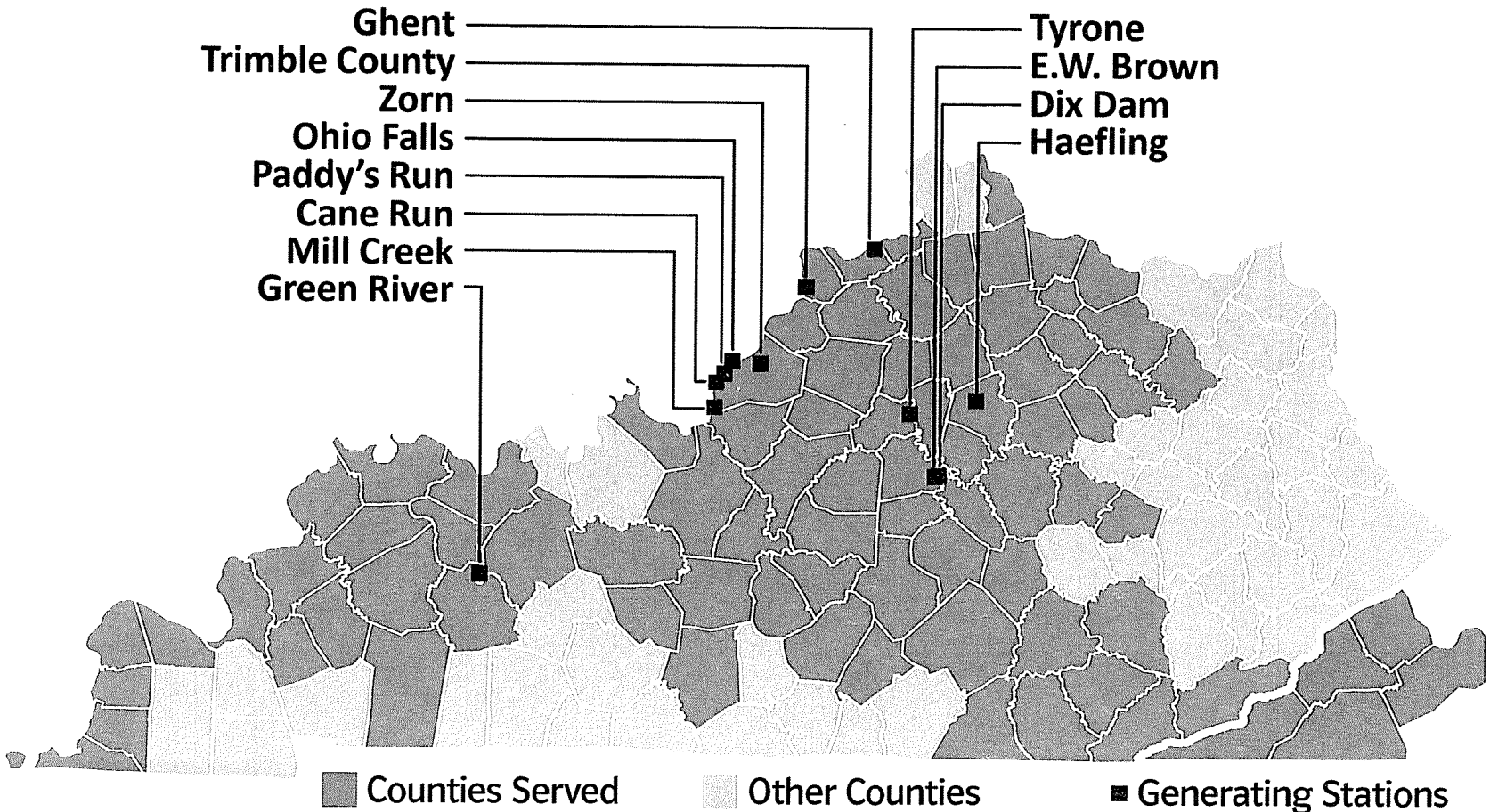
University of Chicago, MBA in Finance and Accounting -- 1981
Massachusetts Institute of Technology (MIT), BS in Mechanical Engineering -- 1979

Previous Positions

LG&E Energy Marketing, Louisville, KY
1998 - 1999 – Group Vice President
Louisville Gas and Electric Company, Louisville, KY
1996 - 1998 – Vice President, Retail Electric Business
LG&E Energy Corp., Louisville, KY
1994 - 1996 (Sept.) – Vice President, Business Development
1994 - 1994 (July) – Louisville Gas & Electric Company, Louisville, KY
General Manager, Gas Operations
1991 - 1993 – Director, Business Development
Koch Industries Inc.
1990 - 1991 – Koch Membrane Systems, Boston, MA
National Sales Manager, Americas
1989 - 1990 – John Zink Company, Tulsa, OK
Vice President, International
Lone Star Technologies (a former Northwest Industries subsidiary)
1988 - 1989 – John Zink Company, Tulsa, OK
Vice Chairman
1986 - 1988 – Hydro-Sonic Systems, Dallas, TX
General Manager
1986 – 1986 (July) – Ft. Collins Pipe, Dallas, TX, General Manager
1985 - 1986 – Lone Star Technologies, Dallas, TX
Assistant to Chairman
1980 - 1985 – Northwest Industries, Chicago, IL



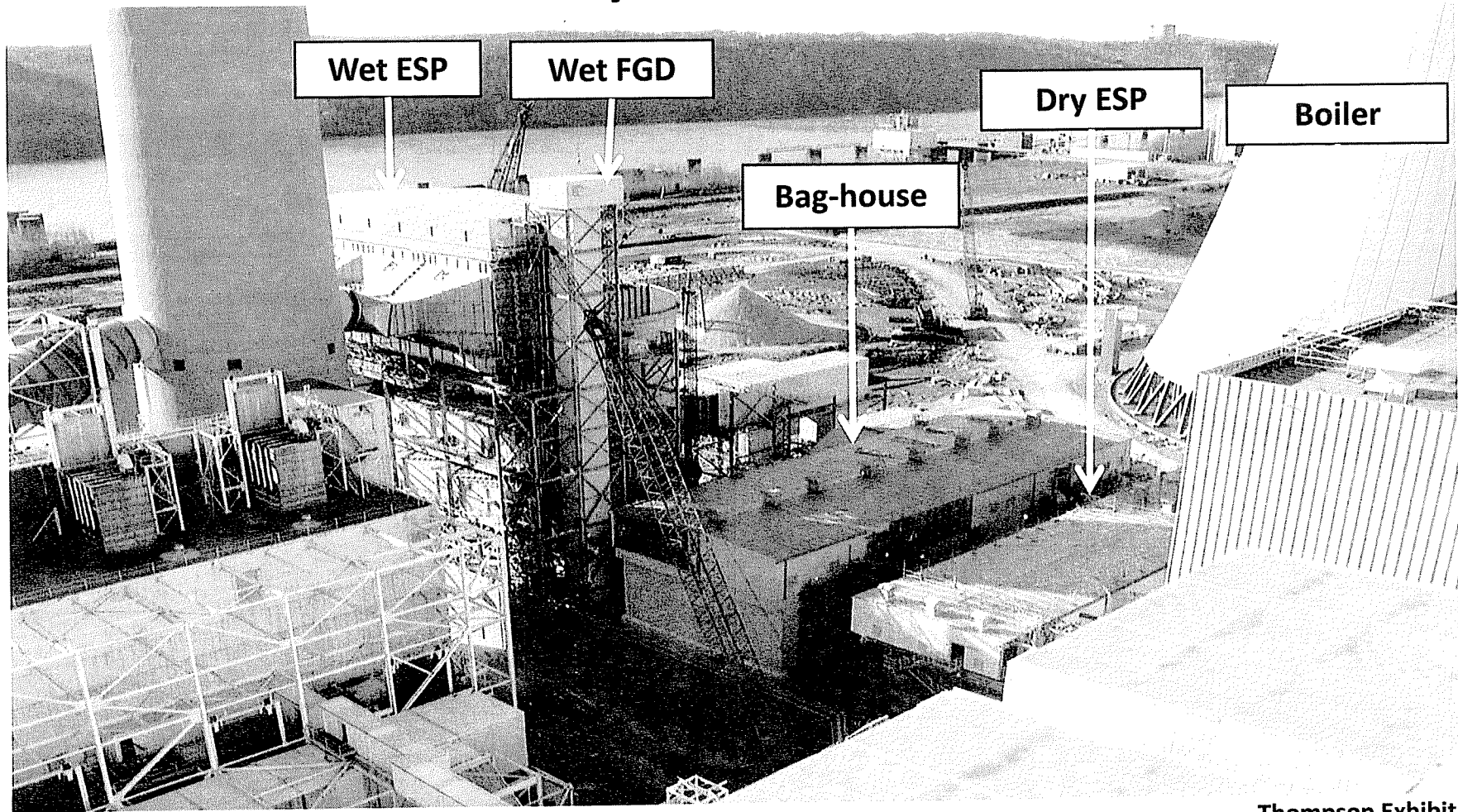
e-on companies





e-on companies

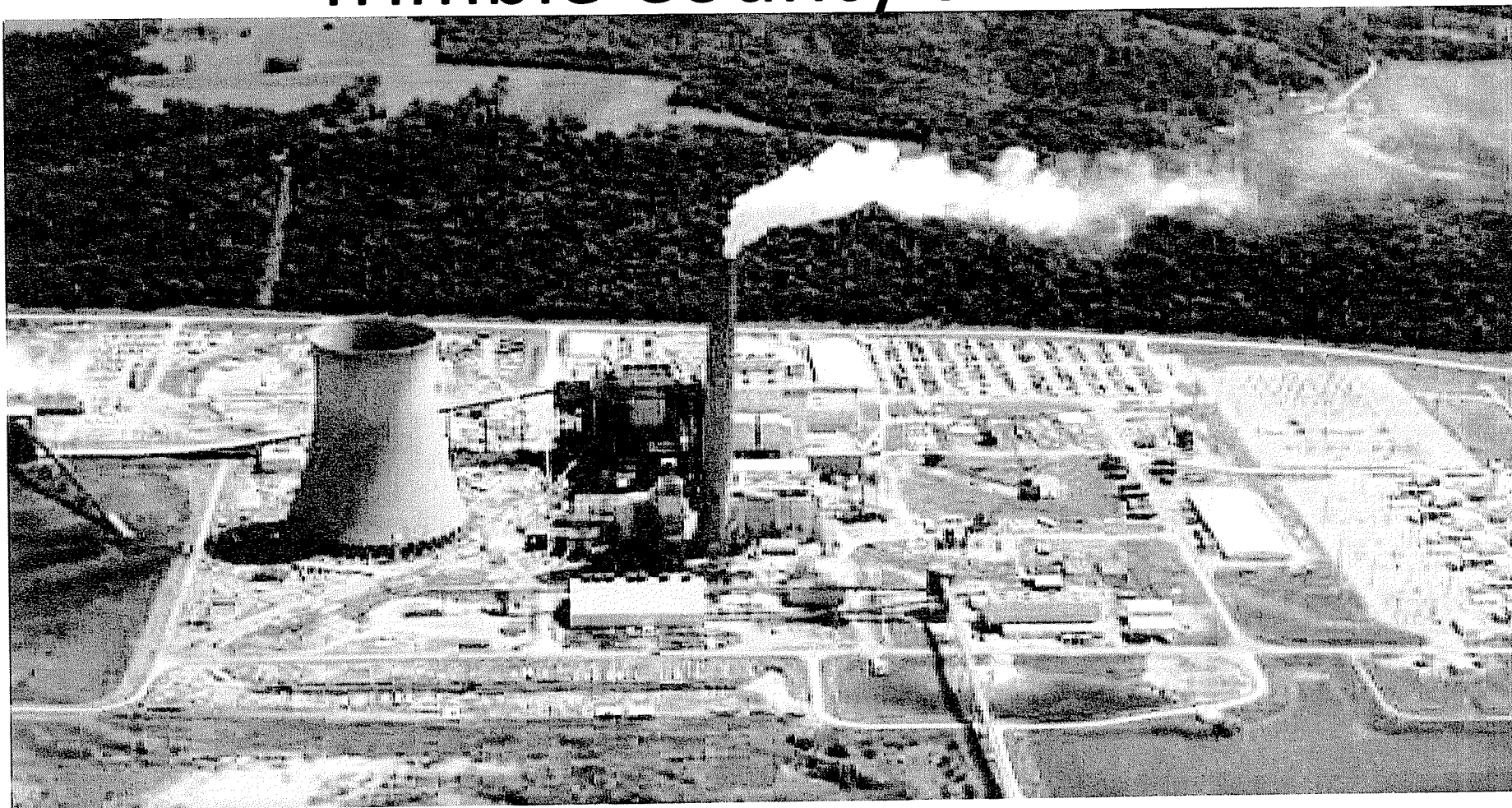
Trimble County Unit 2 Construction





e-on companies

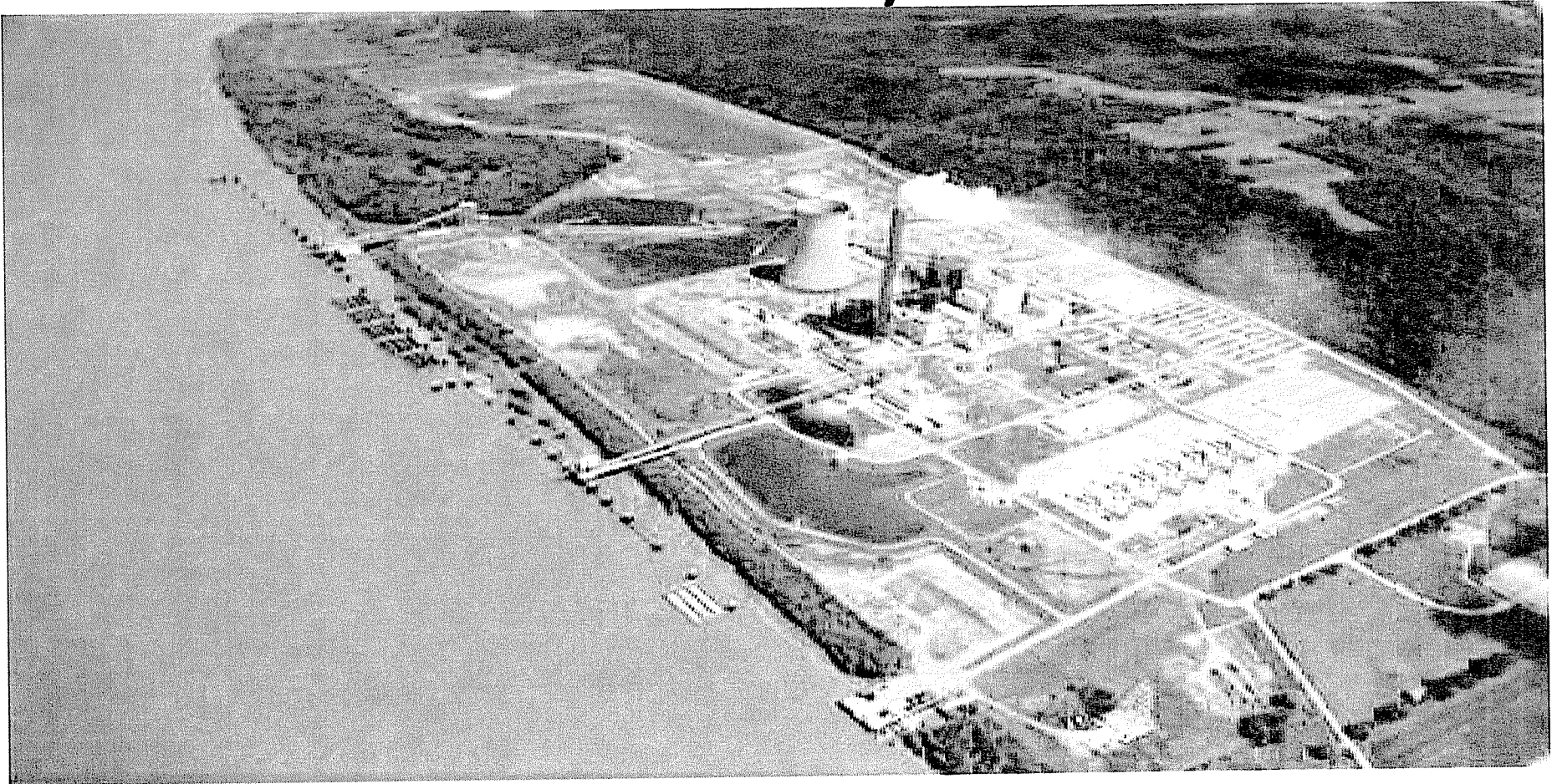
Trimble County Station





e-on companies

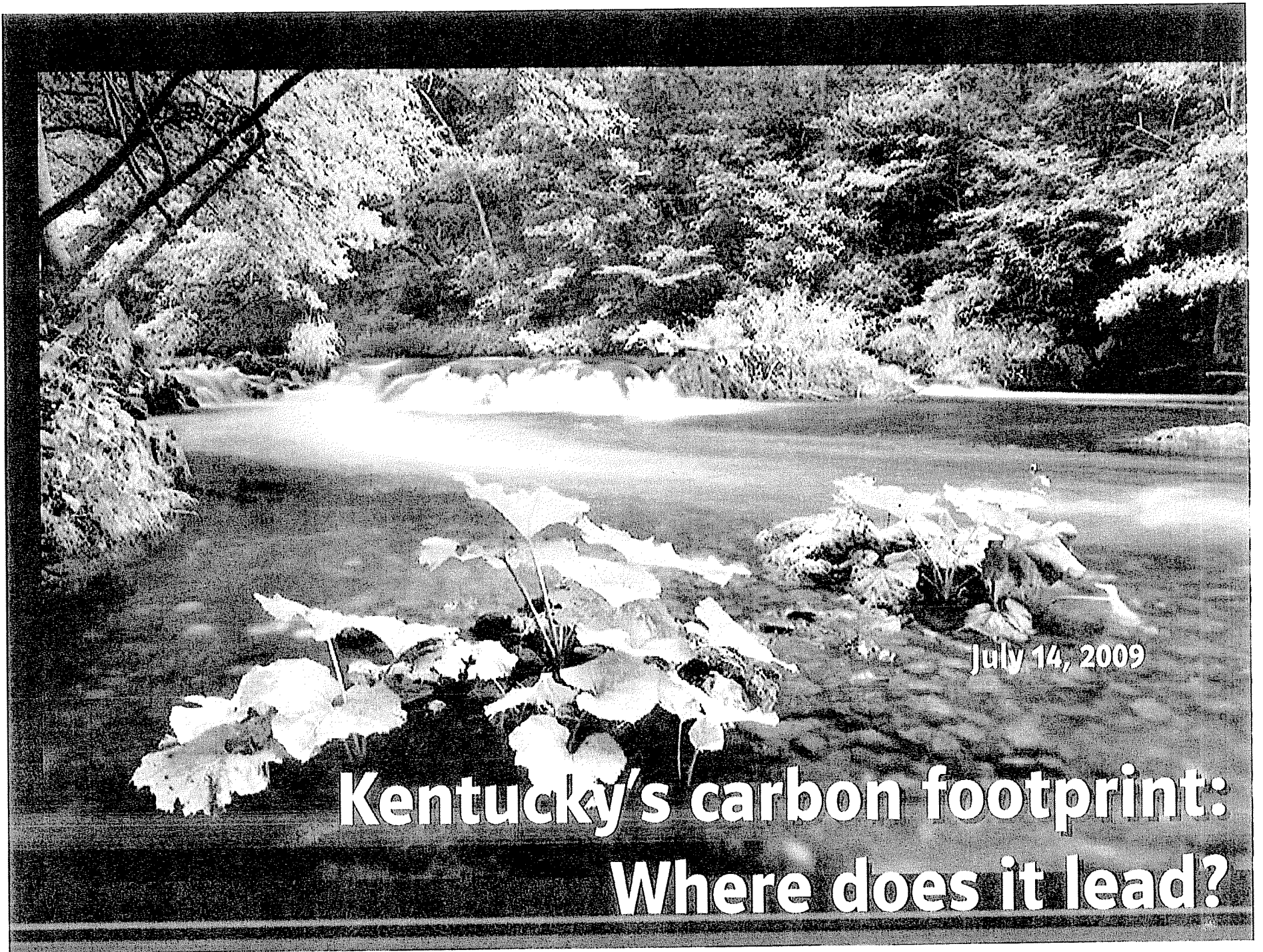
Trimble County Station



**Louisville Gas and Electric Company and Kentucky Utilities Company
Energy Requirments 2010 - 2039**

Year	Energy Requirements (GWh)
2010	33906.60
2011	34890.25
2012	35954.04
2013	36740.98
2014	37306.79
2015	37902.26
2016	38428.96
2017	38848.06
2018	39392.20
2019	39976.33
2020	40544.28
2021	40980.20
2022	41545.24
2023	42077.48
2024	42733.27
2025	43293.56
2026	43867.10
2027	44444.45
2028	45122.14
2029	45673.33
2030	46244.89
2031	46744.71
2032	47296.60
2033	47845.79
2034	48379.65
2035	48918.59
2036	49520.46
2037	50089.89
2038	50633.59
2039	50613.49

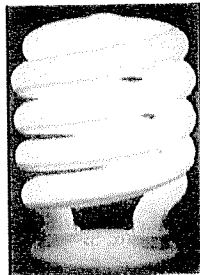
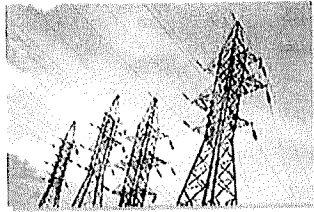
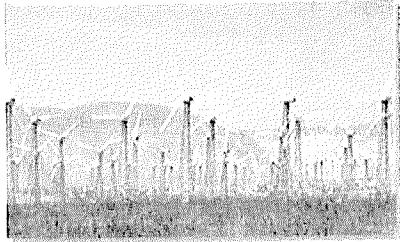
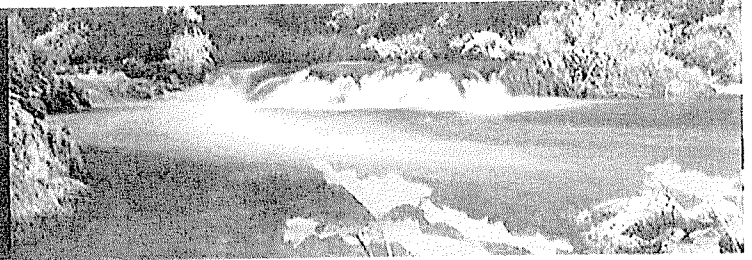
Thompson Exhibit 5



July 14, 2009

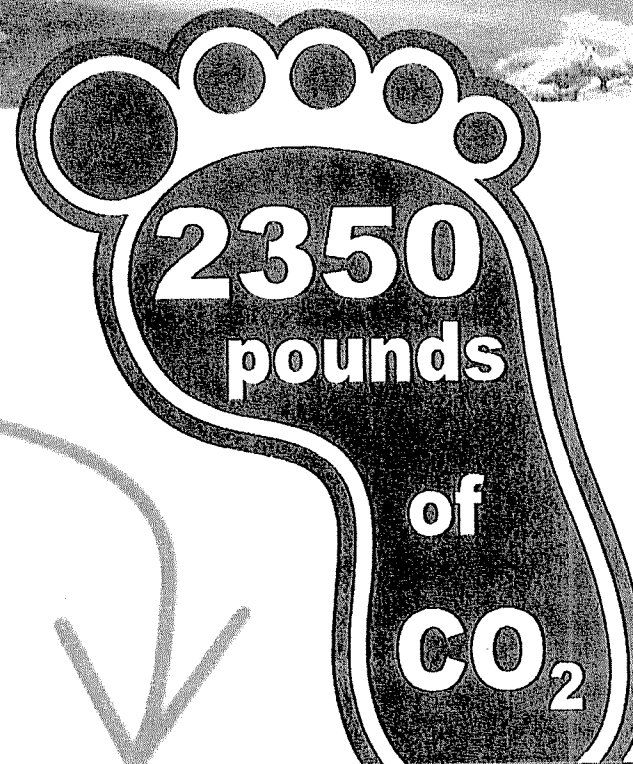
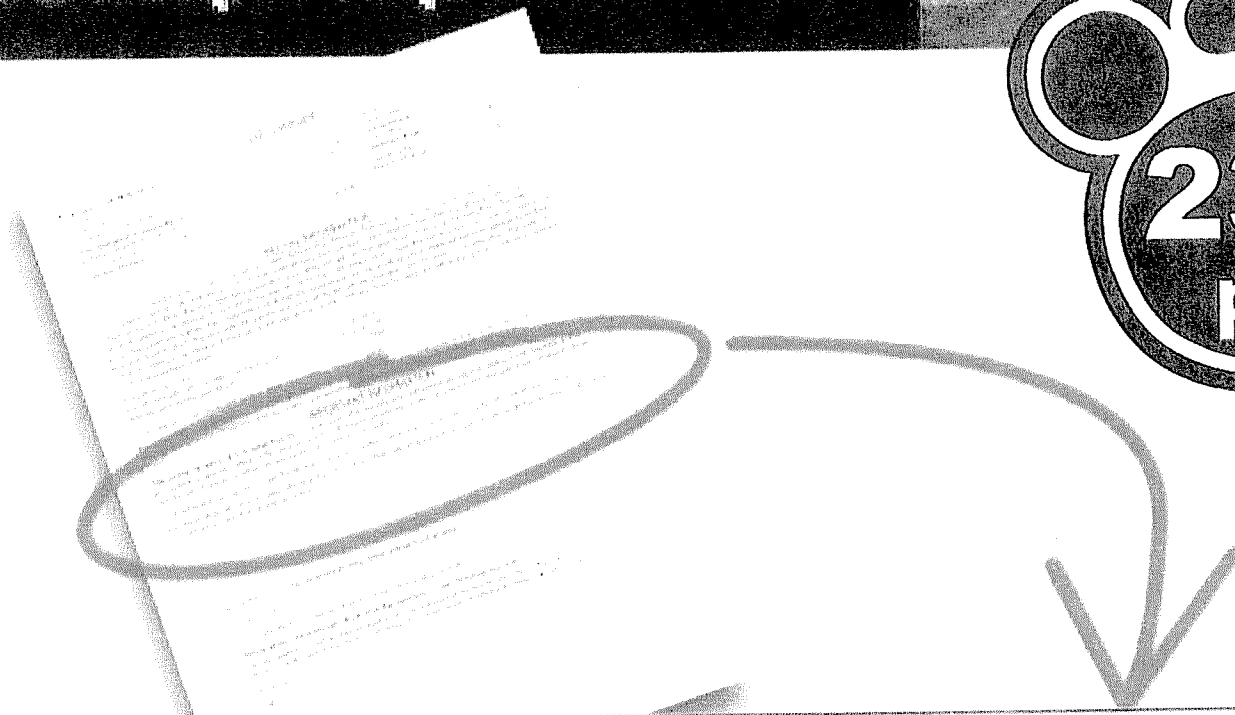
**Kentucky's carbon footprint:
Where does it lead?**

Tough issues, tough solutions



- Renewable Energy
- Carbon Tax (or Cap and Trade)
- Transmission Grid
- Efficient Use of Electricity

**Carbon footprint is about to
leave a deeper impression**



IMPORTANT INFORMATION

The power to save. It's in your hands. The amount of electricity you consumed during this billing cycle resulted in the production of approximately 2350 pounds of CO₂.

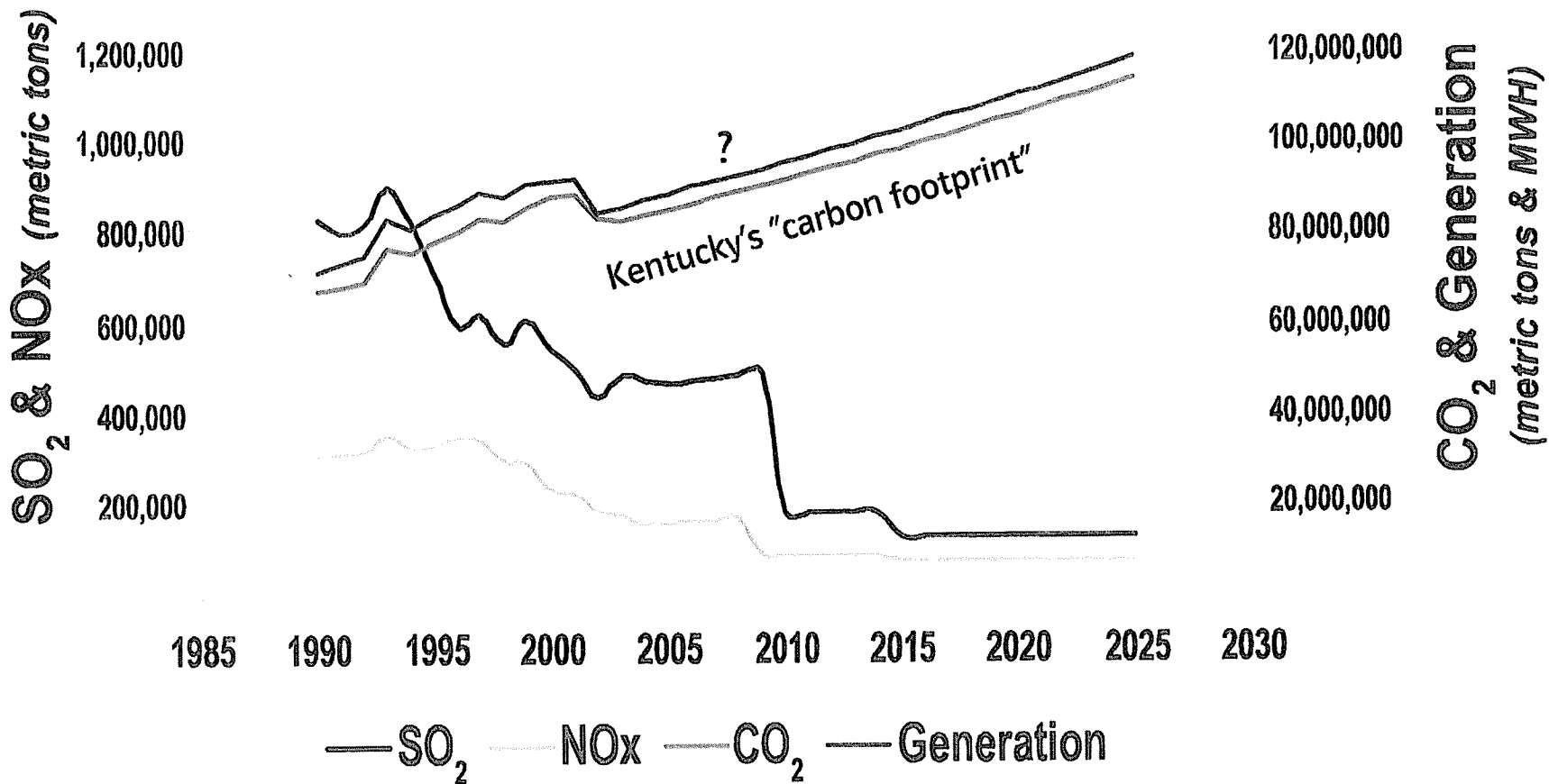
You can reduce the impact of these emissions by joining our Demand Conservation program, which allows you to help us reduce the need for generating electricity at peak times. Visit our website at www.eon-us.com or call 1-866-356-5467 for more information or to sign up today.

To request a copy of your rate schedule, please call (502) 589-1444.

Past successes, future challenges

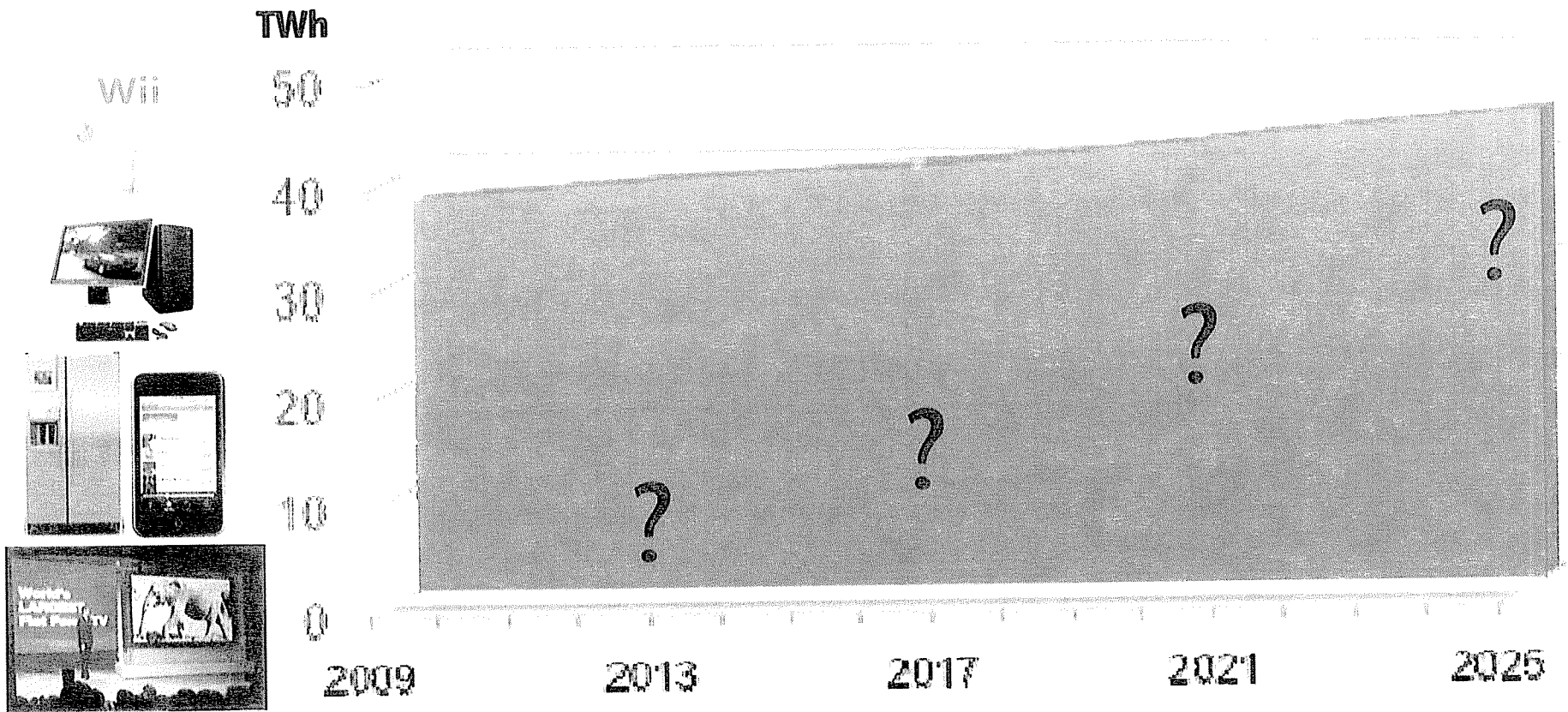


CO₂ emissions: **100 times** larger issue than SO₂/NO_x



Sources: U.S. DOE Energy Information Administration for historic emissions and generation. U.S. EPA for future SO₂ and NO_x state budgets. In-house projections of generation and CO₂ based on 1.5% annual growth. 2007 data.

Your growth in electric usage



PROJECTED ELECTRIC DEMAND BY LG&E/KU CUSTOMERS

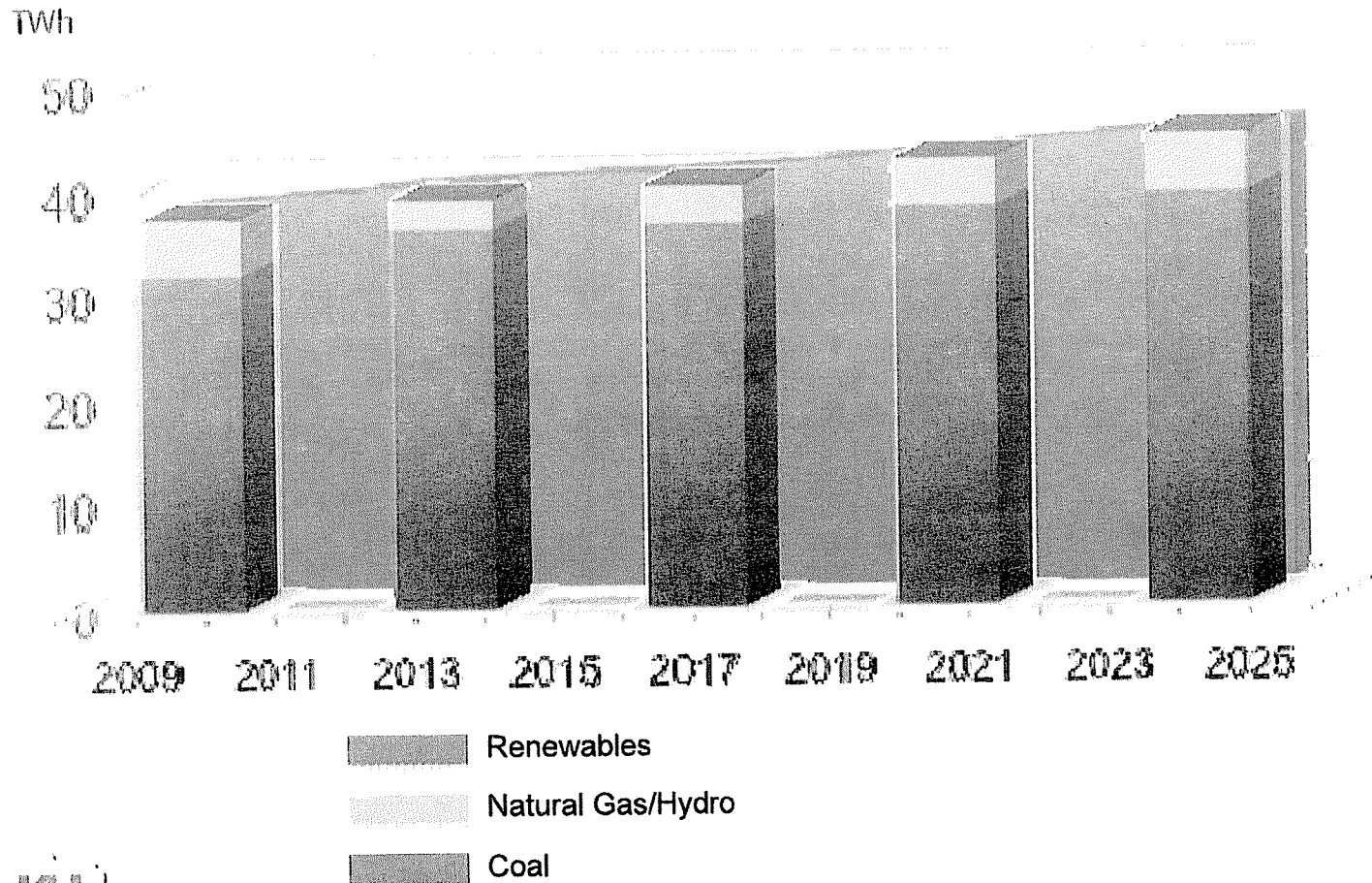


SOURCE: 2008 Integrated Resource Plan

How we plan to meet your electric demand

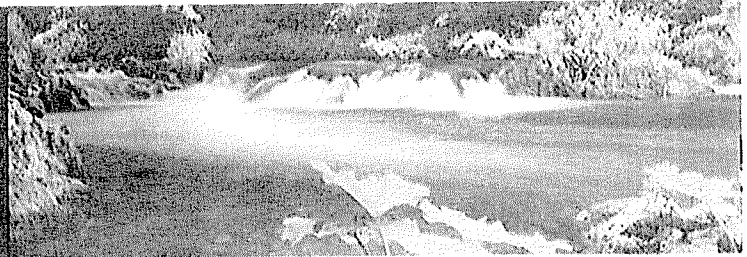


95% OF THE ELECTRICITY YOU USE COMES FROM COAL-FIRED POWER PLANTS

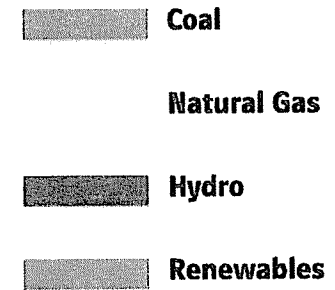
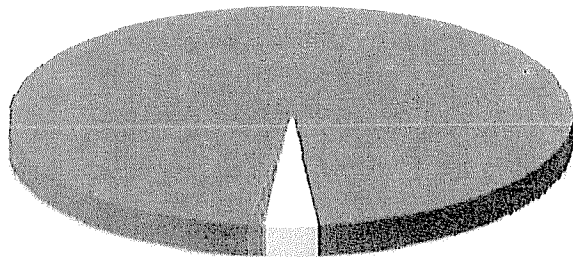


SOURCE: 2008 Integrated Resource Plan

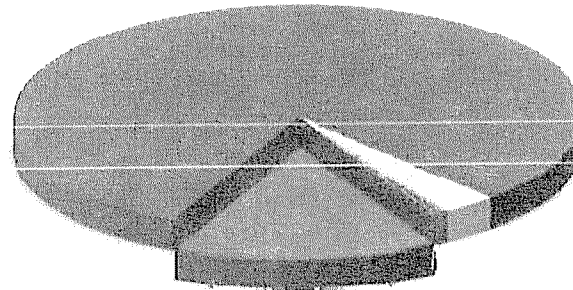
"Renewable portfolio standards"



Currently Zero Renewables

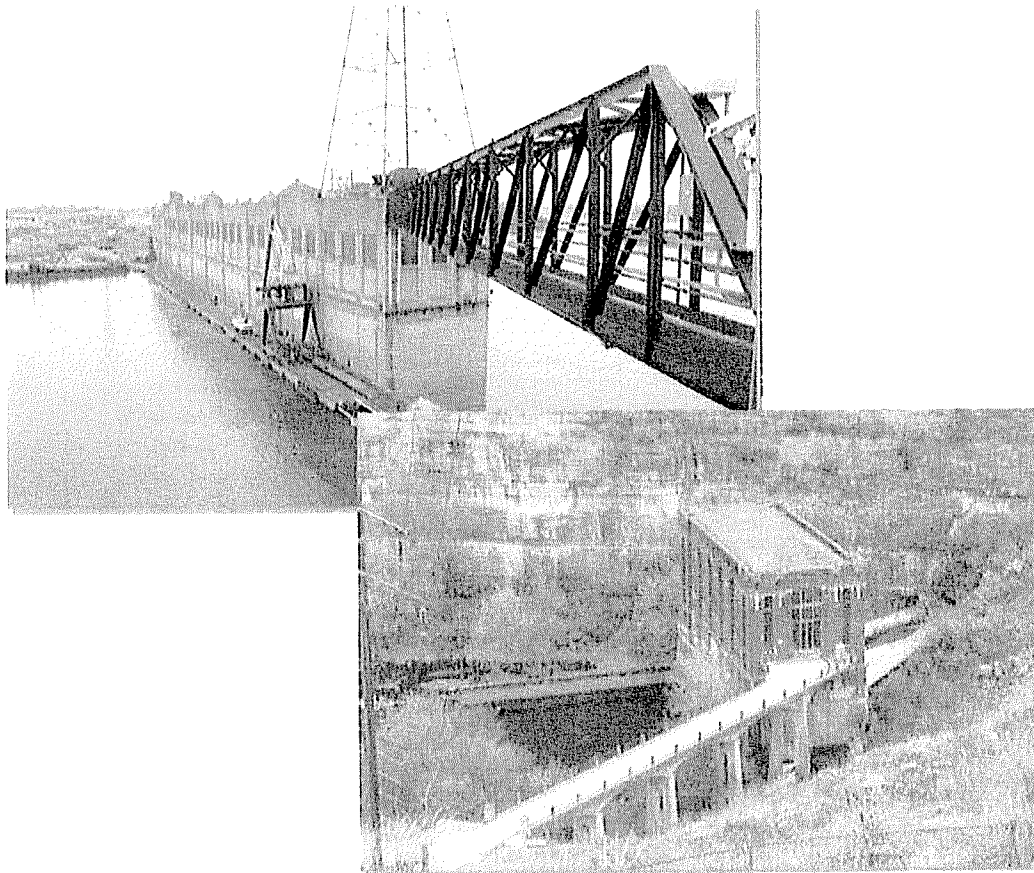
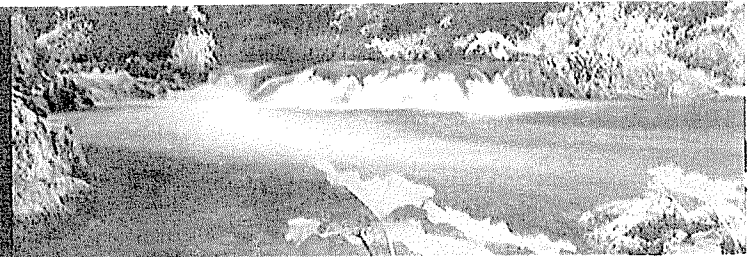


Under 2020 Federal Proposals



Note: Existing hydro does not count toward renewable mandates.

Considerations — hydro



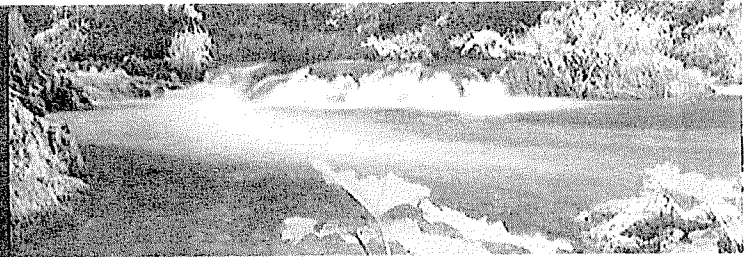
Annual availability equivalent up to 40 percent of continuous maximum capability

Many legal/regulatory entities involved with different missions
– recreation, transportation, nature preserves

Low operating cost — “no fuel”

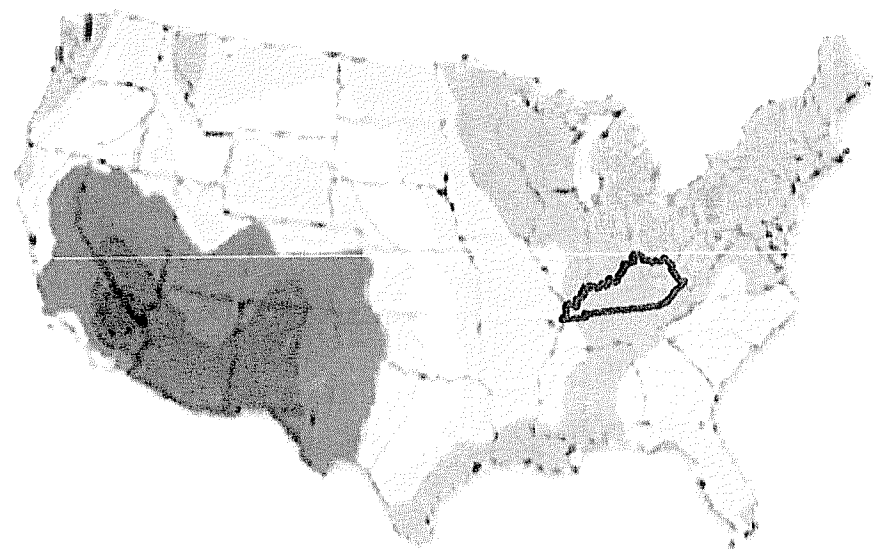
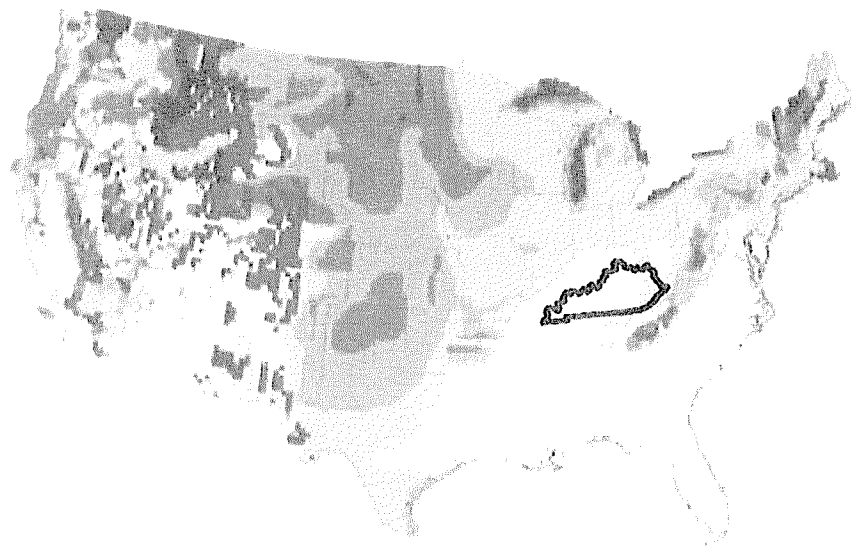
Most hydro locations are already being used

Considerations — wind and solar



Wind

Solar

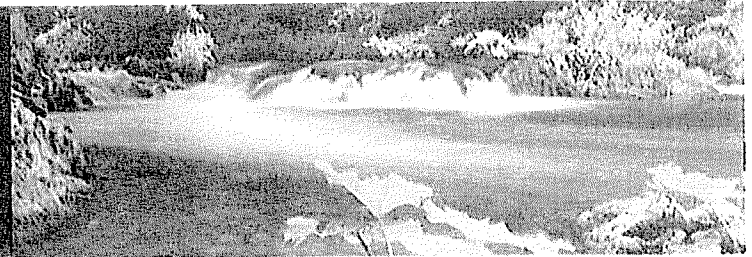


Why not Florida?
Frequent afternoon
thunderstorms

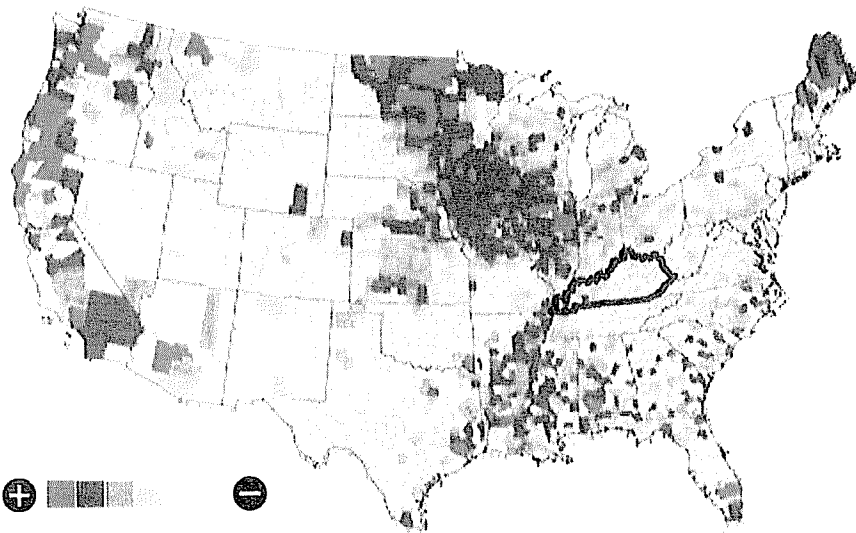


SOURCES: Dept. of Energy
National Renewable Energy Laboratory

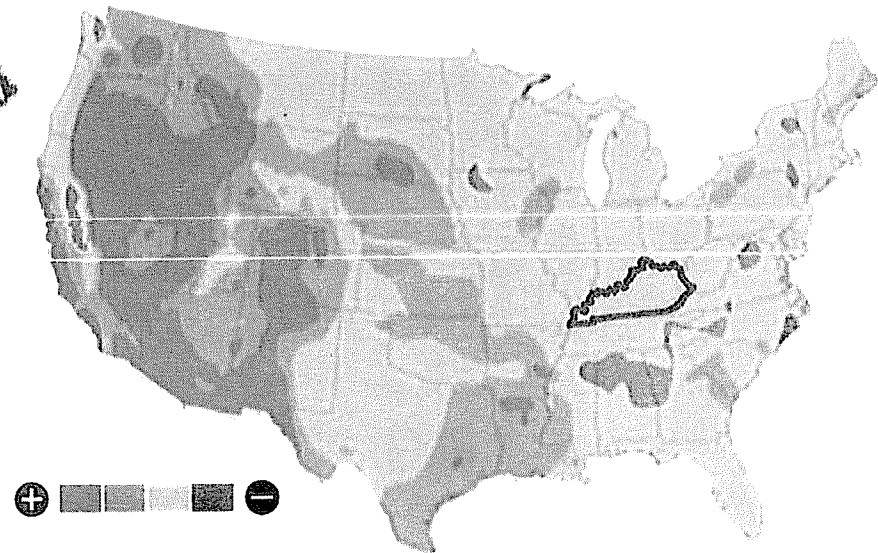
Considerations — biomass and geothermal



Biomass

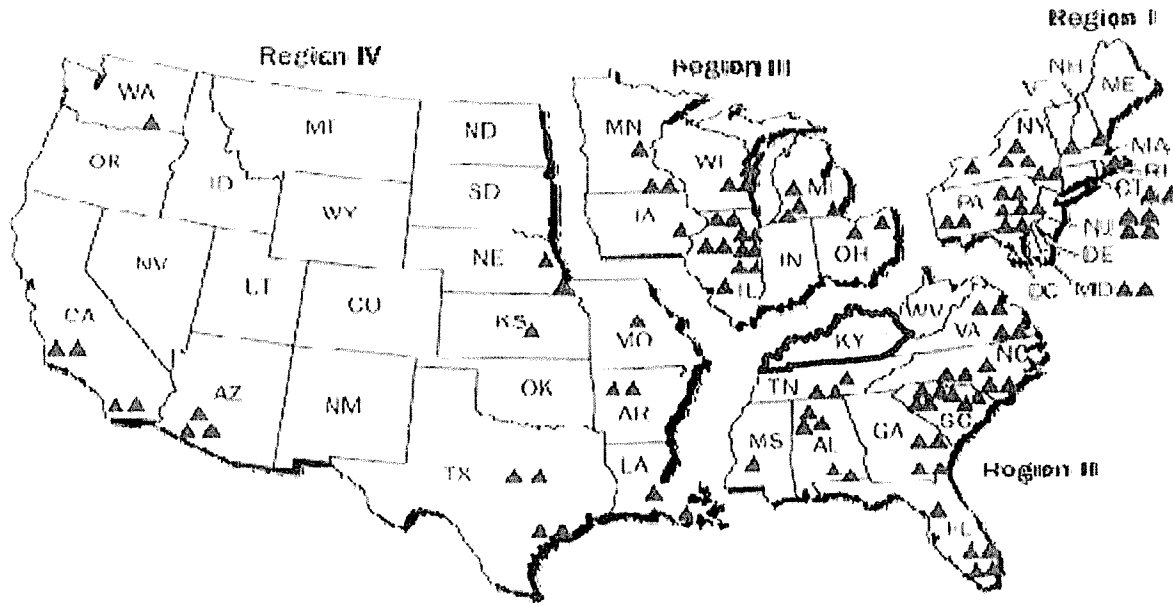
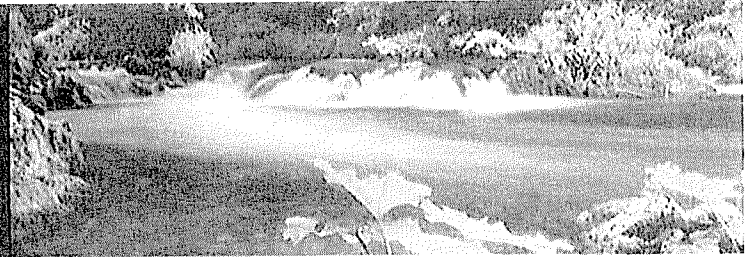


Geothermal



SOURCES: Dept. of Energy
National Renewable Energy Laboratory

The nuclear option



Nuclear plants currently licensed to operate
SOURCE: Nuclear Regulatory Commission

Zero-carbon option

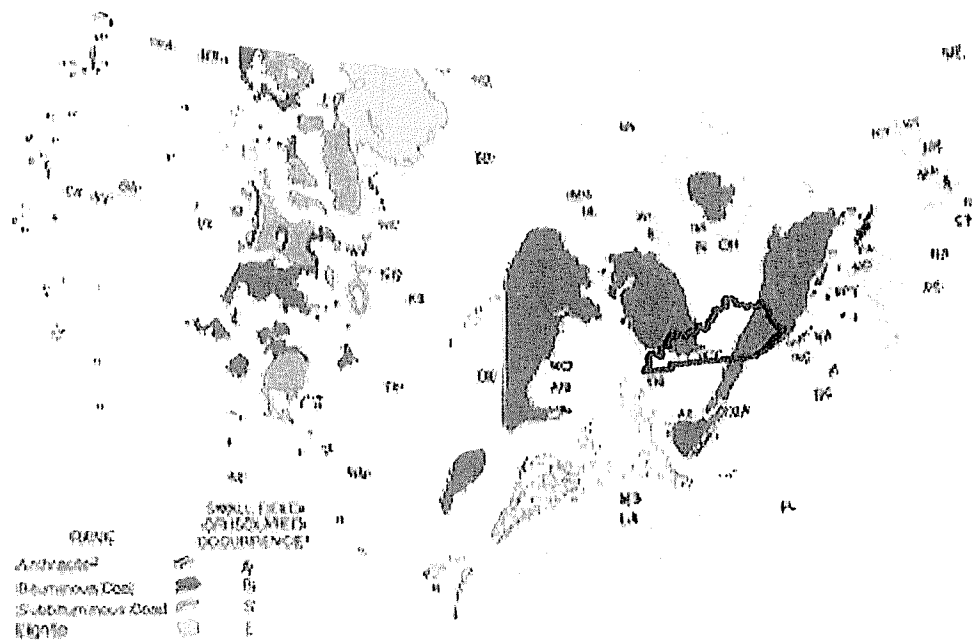
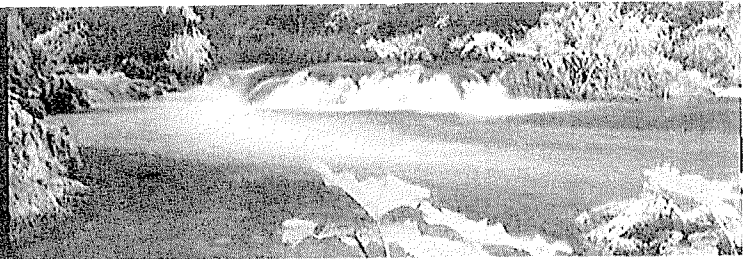
Enormous investment of time and money

Critical that there be a strong public and political consensus

Disposal still an issue

Nuclear currently prohibited in Ky.

Considerations — coal



SOURCE: Dept. of Energy

One of the most widely-used fuels for electrical generation — 90% availability

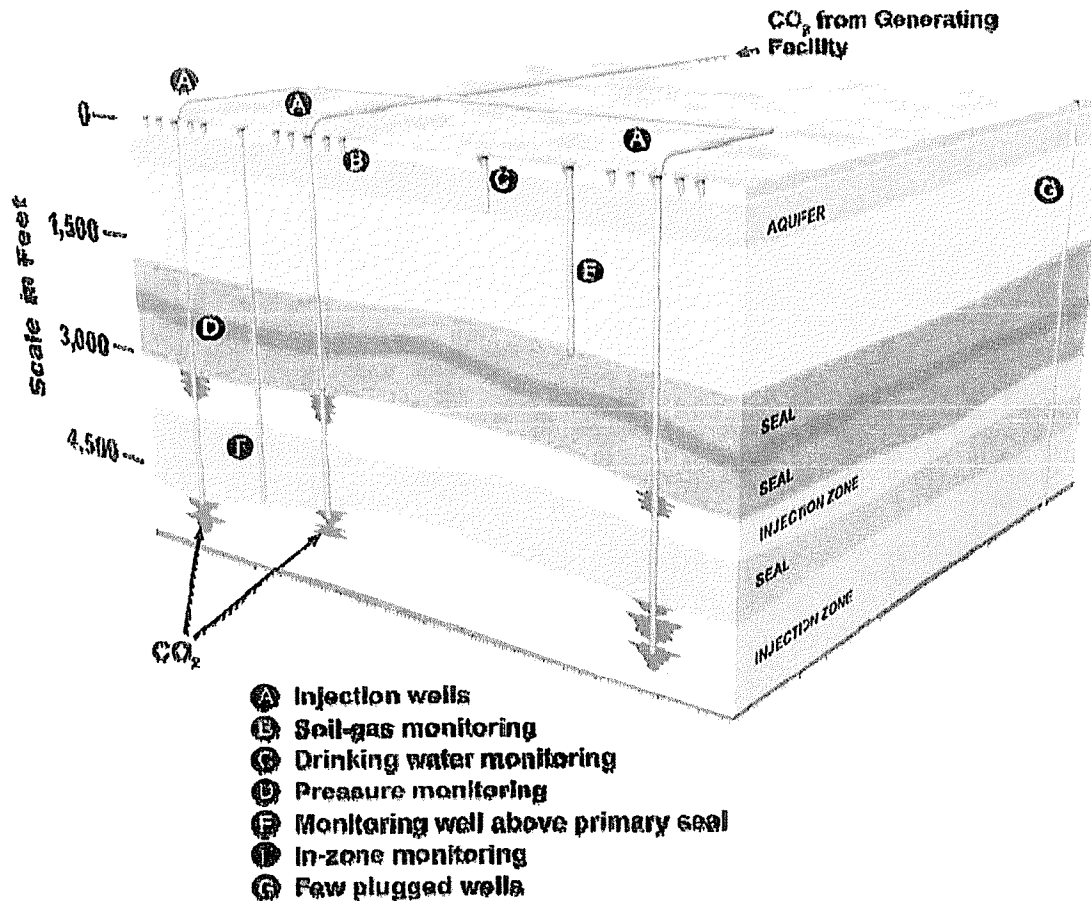
50% of U.S. power produced today

95% of Ky. power produced today

One of the largest fixed-source producers of CO₂

Relatively low transportation costs (river barge)

Carbon capture & sequestration



What's involved....

"Bury" the problem

Deep underground wells —
depleted oil fields

Significant investments in new
technology, pumping systems

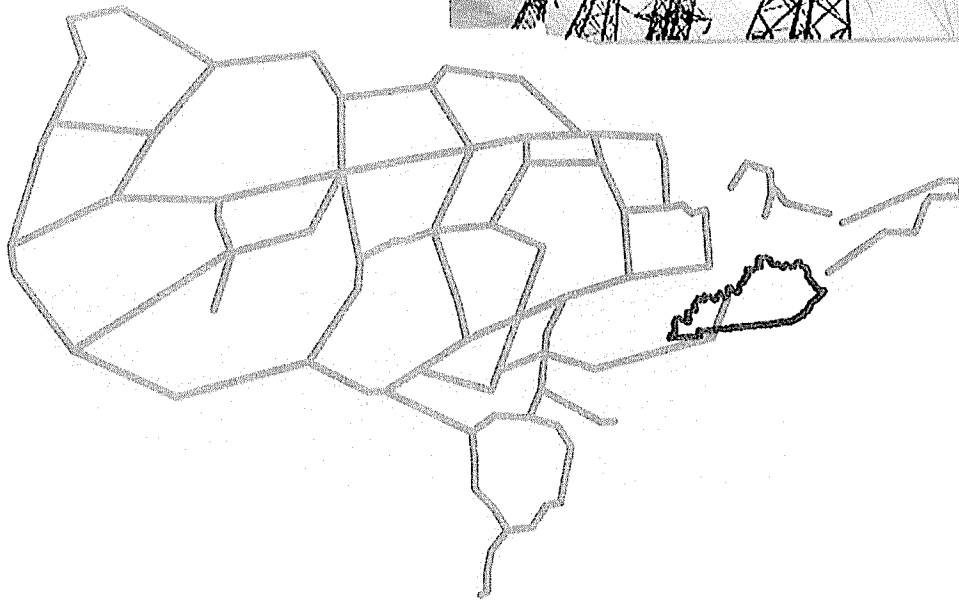
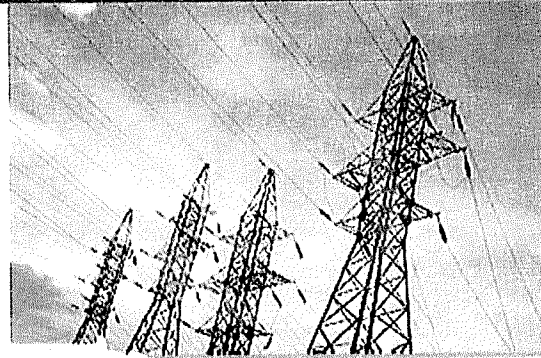
Promising option, but no
large-scale commercial
application yet

"NUMBY"



SOURCE: FutureGen Alliance

**If we can't make it,
why not just *move* it?**



"Costs" of transmission...

Current grid is stretched —
would require major new
construction at large capital
cost

Risks of over-reliance on single
highway (Canadian blackout)

Development/approval time

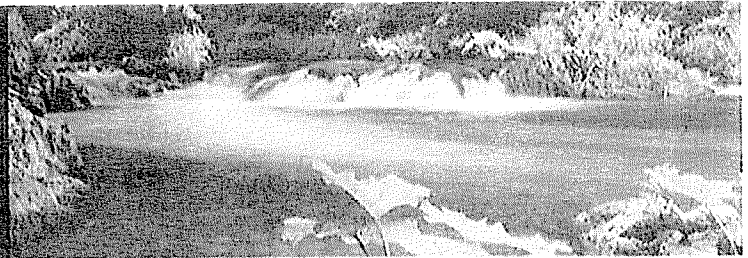
NIMBY

**Transmission grid system needed to support new
renewable power development**



SOURCE: Dept. of Energy
National Renewable Energy Laboratory

Carbon tax ("cap & trade")



Federal proposal to "sell" allowances to CO₂ producers

Concept: All utilities will bid or compete for allowances,
market sets price

Previously stated goals:

- Create new revenue stream for federal budget (\$80B/year for 8 years)
- Create economic rationale for industry to move more quickly to renewable power

Cost Comparison



Generation Costs
¢/kwh

30

25

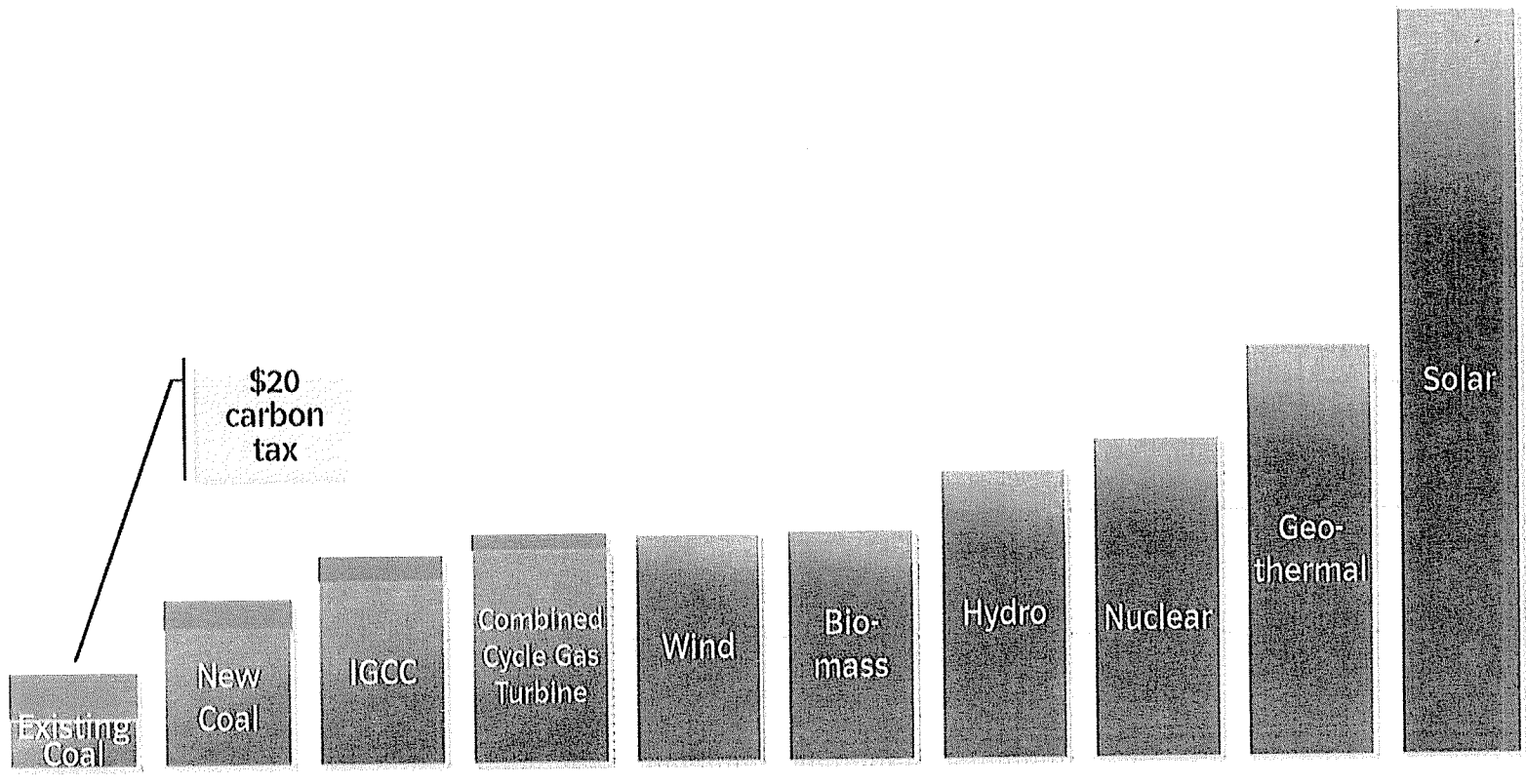
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15

10

5

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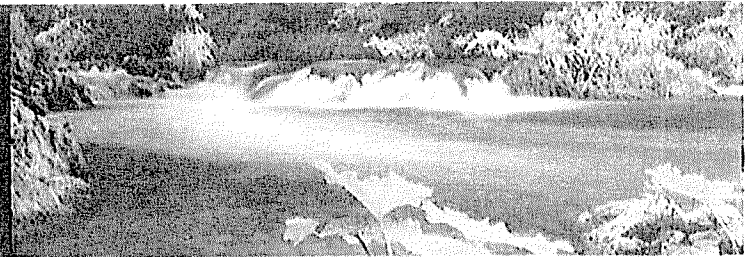


\$20 carbon tax

CO₂ sources

Non-CO₂ sources

American Clean Energy and Security Act of 2009

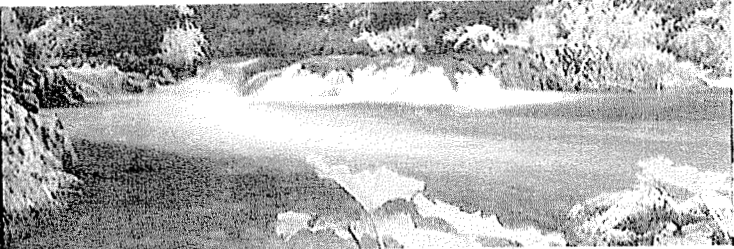


- Passed House on June 26, 2009.
- Mandates a 17 percent reduction in greenhouse gases by 2020 and 83 percent by 2050 from 2005 levels.
- Moves to Senate for vote later this year.
- Current form contains elements that are a step in the right direction.

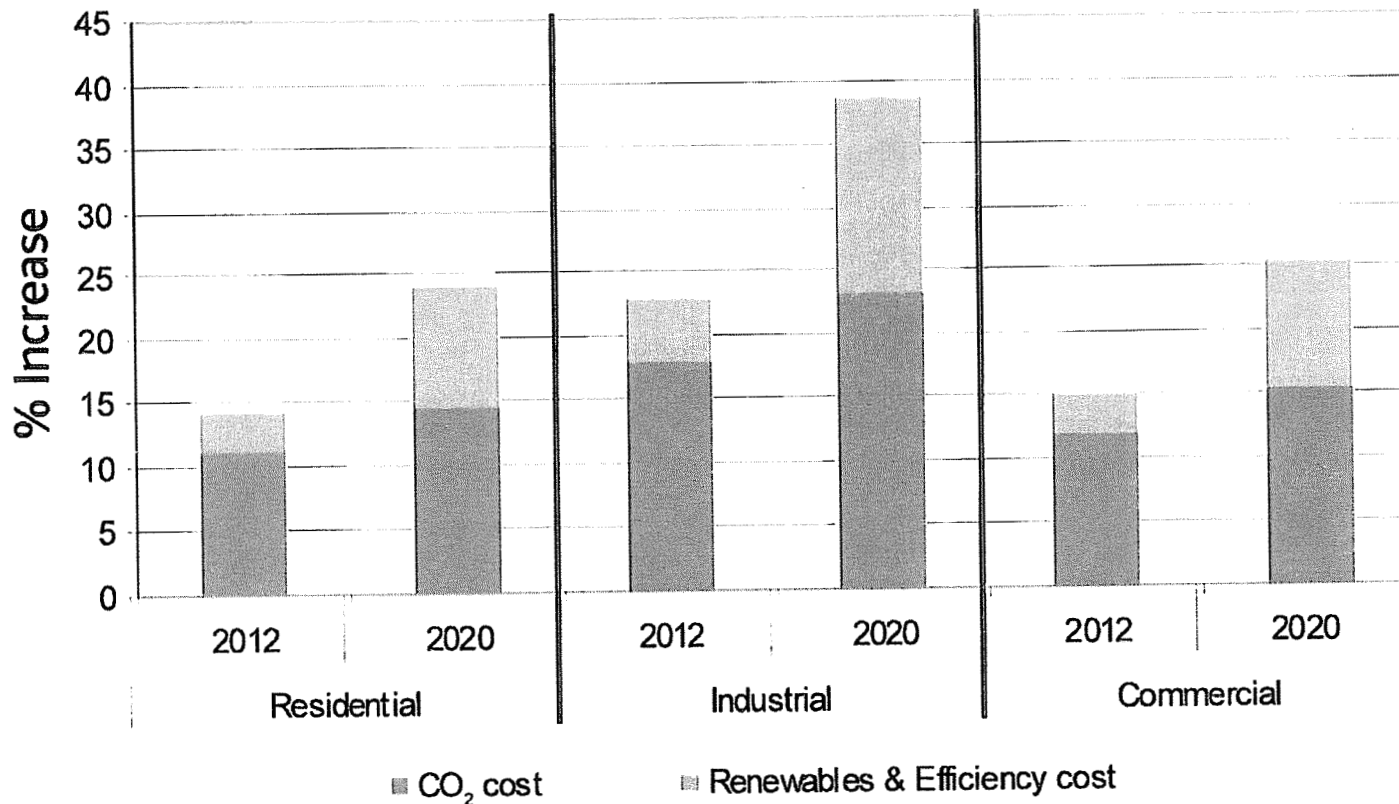
To further mitigate costs to our customers, additional elements E.ON U.S. would like to see included in the bill are:

- Modified near- and mid-term greenhouse gas reduction targets and timetables.
- Inclusion of a price "ceiling" on emission allowance costs.
- Extension of the phase-out period for the allocation of allowances.

Estimated costs



Percent rate impact of carbon tax and renewable energy requirements on E.ON U.S. customer bills



- Percentage increases calculated using 2008 rates applied to 2020 projected sales
- CO₂ allowance is calculated at \$20 a ton, allocation methodology is 41% purchase in 2012, 53% purchase in 2020
- Assumes utilities meet the CERES target entirely through purchase of Alternative Compliance Payments (ACPs) set in the bill at 2.5 cents per KWH in 2010 (and subsequently indexed).



Reducing demand — the challenge



What it would take...

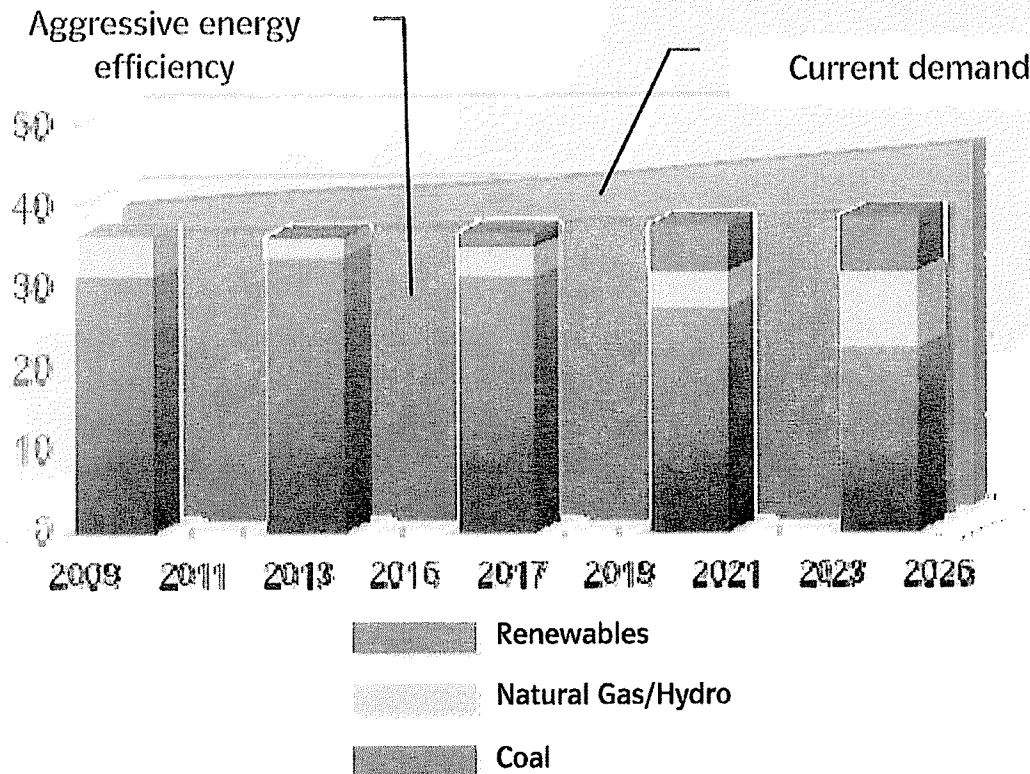
15+% reduction in demand

Unprecedented consumer commitment to energy efficiency

Commitment to "smart grid"

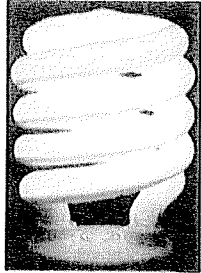
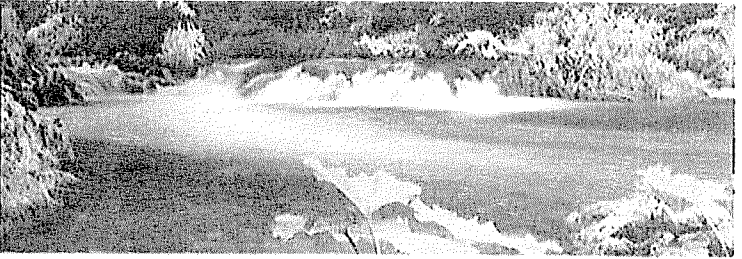
Less coal in total generation mix, less exposure to carbon tax, but high cost of purchased or developed renewable power sources

EFFECT OF AGGRESSIVE ENERGY-EFFICIENCY PROGRAM



SOURCE: 2008 Integrated Resource Plan

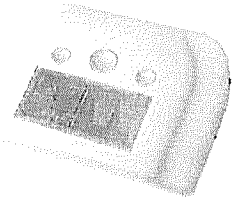
Energy Efficiency Initiatives



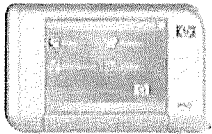
- E.ON U.S. is investing more than \$25 million in energy efficiency programs annually – at least \$182 million over the life of the program

Examples:

- Enhanced energy audits
- Commercial rebates
- Residential lighting



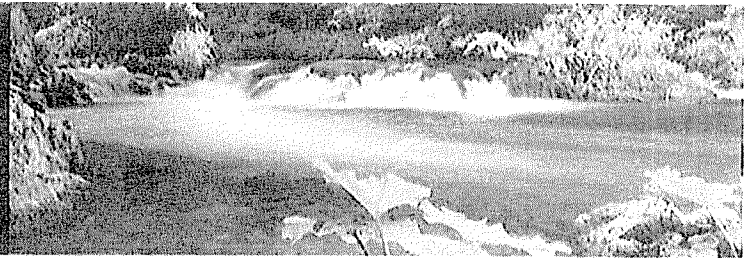
- Expected to reduce the need for additional generation by more than 500 megawatts



- Conserve Energy During Heavy Demand
 - Load control program – partnership with customers that allows us to cycle off AC units during peak demand
 - Smart meter pilot program –helps customers manage their usage



What are "the next steps?"



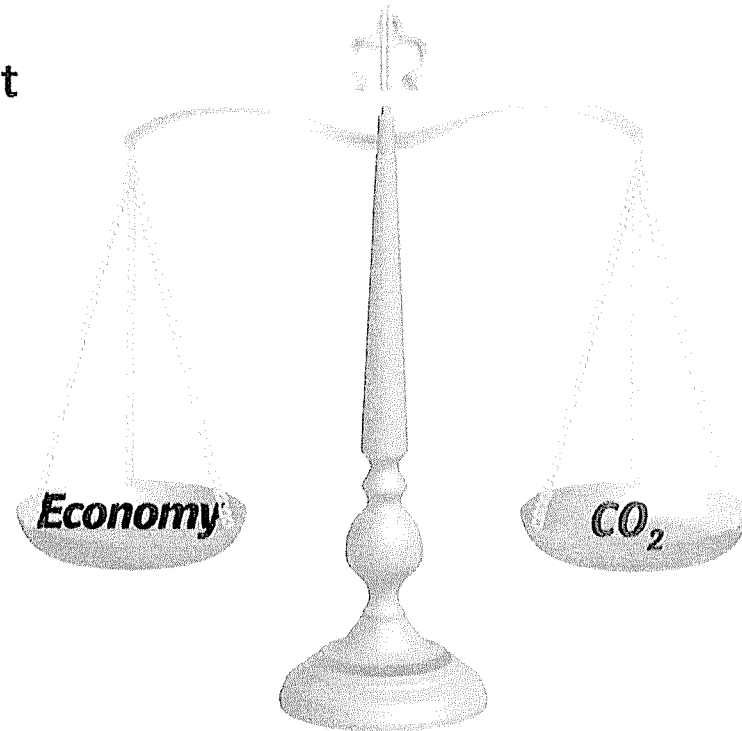
- Understand that rising energy costs will be a way of life for years to come – consider everything you do with that in mind
- Make major, sustained commitment to energy efficiency
- E.ON U.S. – to address issues of carbon capture and sequestration with help of policy-makers
- E.ON U.S. – share information and work constructively with policy-makers



Balanced Outcome



- Insist on a thorough evaluation of cost
- Allow technology to catch up
- Demand an equitable allocation of carbon credits
- Be efficient – seek incentives for efficiencies



"To build may have to be the slow and laborious task of years.

To destroy can be the thoughtless act of a single day."

— Winston Churchill

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)	
UTILITIES COMPANY FOR AN	)	CASE NO. 2009-00548
ADJUSTMENT OF BASE RATES)	

In the Matter of:

APPLICATION OF LOUISVILLE GAS)	
AND ELECTRIC COMPANY FOR AN	)	CASE NO. 2009-00549
ADJUSTMENT OF ITS ELECTRIC)	
AND GAS BASE RATES)	

TESTIMONY OF
CHRIS HERMANN
SENIOR VICE PRESIDENT – ENERGY DELIVERY
LOUISVILLE GAS AND ELECTRIC COMPANY AND
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is Chris Hermann. I am Senior Vice President – Energy Delivery for Louisville
3 Gas and Electric Company (“LG&E”) and Kentucky Utilities Company (“KU”)
4 (collectively, the “Companies”) and am employed by E.ON U.S. Services, Inc., a service
5 company subsidiary wholly-owned by E.ON U.S., LLC (“E.ON U.S.”). My business
6 address is 220 West Main Street, Louisville, Kentucky 40202.

7 **Q. Please describe your educational and professional background.**

8 A. I received a B.S. degree in Mechanical Engineering from the University of Louisville in
9 1970. I joined LG&E that same year and have spent my entire career at LG&E and E.ON
10 U.S. In 1978, I began working as the Plant Manager for the LG&E Cane Run generating
11 station. I held a number of other positions before assuming my current duties in 2003. A
12 complete statement of my work experience and education is contained in Appendix A
13 attached hereto.

14 **Q. Please describe your duties and responsibilities as Senior Vice President - Energy
15 Delivery and the mission of the Energy Delivery division.**

16 A. As Senior Vice President - Energy Delivery, I am responsible for Energy Delivery, which
17 includes the gas and electric distribution functions for LG&E, the electric distribution
18 functions for KU, and the retail operations for both KU and LG&E. Our mission is
19 simple and constant. We strive to provide safe, reliable, cost-effective service to our
20 customers.

21 **Q. Have you previously appeared before this Commission?**

22 A. Yes. I have appeared before this Commission in informal conferences and participated in
23 the merger proceedings of LG&E and KU before the Commission in Case No. 97-300, *In*

1 *the Matter of: Joint Application of Louisville Gas and Electric Company and Kentucky*
2 *Utilities Company for Approval of a Merger.* I also testified in LG&E's 2003 rate
3 application, Case No. 2003-0433, *In re the Matter of: An Adjustment of the Gas and*
4 *Electric Rates, Terms and Conditions of Louisville Gas and Electric Company,* and KU's
5 2003 rate application, Case No. 2003-0434, *In re the Matter of: An Adjustment of the*
6 *Electric Rates, Terms and Conditions of Kentucky Utilities Company.* I also testified in
7 LG&E's 2008 rate application, Case No. 2008-00252, *In re the Matter of: Application of*
8 *Louisville Gas and Electric Company for an Adjustment of Its Electric and Gas Base*
9 *Rates,* and KU's 2008 rate application, Case No. 2008-00251, *In re the Matter of:*
10 *Application of Kentucky Utilities Company for an Adjustment of Base Rates.*

11 **Q. What is the purpose of your testimony?**

12 A. I will explain in my testimony how the Companies have been able to provide safe,
13 reliable and cost-effective services for our electric and gas distribution business and retail
14 operations while continuing our efforts to provide quality customer service. I will also
15 describe how Energy Delivery responded to the unprecedented weather events that
16 recently affected the Companies' service area. Finally, I will explain why a rate increase
17 is needed at this time as it relates to Energy Delivery.

18 **Energy Distribution Systems**

19 **Q. Please describe LG&E's electric and gas distribution businesses.**

20 A. LG&E's electric distribution business serves approximately 391,000 electric customers in
21 Jefferson County and 8 surrounding counties. The electric distribution assets we manage
22 include over 90 substations (of which more than 30 are shared with the transmission
23 system) and over 3,900 miles of overhead and about 2,300 miles of underground electric
24 lines. LG&E's service area covers approximately 700 square miles. Our electricity is

1 produced primarily by our coal-fired generating stations which are discussed in greater
2 detail in the testimony of Paul Thompson. LG&E's gas distribution business serves
3 approximately 317,000 gas customers in Jefferson County and 16 surrounding counties.
4 The gas distribution assets we manage include approximately 4,200 miles of gas
5 distribution pipe, over 380 miles of transmission pipe, and five underground gas storage
6 fields.

7 **Q. Please describe KU's distribution business.**

8 A. KU's distribution business serves approximately 513,000 electric customers in 77
9 counties in Kentucky. The electric distribution assets we manage include over 475
10 substations (of which more than 50 are shared with the transmission system) and over
11 16,000 miles of electric lines, with approximately 2,150 miles of such line being
12 underground. KU's service area covers approximately 6,600 noncontiguous square
13 miles. Our electricity is produced primarily by our coal-fired generating stations which
14 are discussed in greater detail in the testimony of Mr. Thompson.

15 **Q. Will you please describe how the Energy Delivery division operates and maintains**
16 **the distribution networks that serve the Companies' customers?**

17 A. Yes. We deliver electricity and gas to our customers by operating and maintaining the
18 electric and gas distribution infrastructure required to provide safe and reliable service.
19 We also provide retail and customer service to our residential, commercial and industrial
20 customers and support economic development efforts in the Commonwealth.

21 The cornerstone of our distribution and retail operations continues to be our
22 commitment to the delivery of safe and reliable service at a low cost to our customers.
23 We remain dedicated to providing high quality customer service through refining our

1 current programs and implementing innovative practices. Finally, recognizing our
2 customers' increased environmental awareness, we have responded by providing our
3 customers with opportunities to manage their use through our energy efficiency
4 programs.

5 **Application for Increase in Base Rates**

6 **Q. Why are the Companies now seeking a base rate increase?**

7 A. Energy Delivery strives to contain the increasing cost of providing the safe and reliable
8 service our customers have come to expect. Since the last rate case, Energy Delivery has
9 made approximately \$234 million in capital investments to its electric and gas
10 distribution facilities, \$123 million for LG&E and \$111 million for KU. With these
11 additional investments to serve customers, costs, such as property taxes and insurance,
12 have increased as well. As S. Bradford Rives' testimony indicates, the Companies'
13 operation and maintenance costs and capital investments have compromised our ability to
14 earn a reasonable return on our investment.

15 In addition, the substantial operation and maintenance costs and capital
16 investments resulting from the two storms that recently impacted our service area have
17 contributed to the decline in the Companies' financial health. The first storm occurred on
18 September 14, 2008, which developed from the remnants of Hurricane Ike ("2008 Wind
19 Storm"). The second occurred from January 26 through February 14, 2009, and involved
20 an ice, snow and wind storm ("2009 Winter Storm"). Both of these storms and their
21 impacts are discussed in more detail below.

Energy Delivery's Safety Record

1
2 **Q. Please discuss Energy Delivery's commitment to safety.**

3 A. Energy Delivery is committed to ensuring the health and safety of its employees and the
4 public. To effectuate this commitment, a culture of safety has been established within
5 our workforce that ensures our "No Compromise" policy is reflected in our attitudes and
6 behaviors. This policy has been in effect since 2001 and unequivocally affirms that
7 safety is our preeminent operating priority. LG&E and KU continue to utilize programs
8 such as random field audits, safety "tailgate" meetings and quarterly safety meetings to
9 ensure the policy is operating as it should. As a result of these concerted efforts, in 2009
10 Energy Delivery's employees achieved a 1.32 recordable injury incident rate under
11 OSHA regulations, which is well below the comparable utility employee industry average
12 of 4.1 and comparable to the Edison Electric Institute Top Performer designation of 1.25.

13 As a result of our efforts, Energy Delivery continues to receive numerous safety
14 awards, which are listed in Appendix B. While these awards demonstrate that LG&E and
15 KU are certainly leaders among utility companies in safety performance, we continually
16 seek improvement so that our employees are working in the safest possible manner.

17 Energy Delivery equally values the safety of its contractors and consequently
18 holds its contractors to the same high standard of safety practices. As a result of making
19 safety a focus of its relationship with its contractors, in 2009 Energy Delivery's
20 contractors had a recordable injury incident rate of 1.53, well below the industry average
21 of 5.90 for utility contractors. Further, the number of employee and contractor safety
22 audits performed continues to grow, and is now well over 5,700 per year, helping to
23 ensure best practices are being employed.

Energy Delivery's Performance

1
2 **Q. How have the Companies performed in the area of electric reliability?**

3 A. The period since the last rate case has presented some of the greatest challenges to
4 Energy Delivery in my career. This is especially so due to the unprecedented storms in
5 2008 and 2009. I am proud to say that the employees and contractors for LG&E and KU
6 rose to the occasion with uncompromising focus and dedication.

7 **Q. Do LG&E and KU measure its Energy Distribution performance by objective**
8 **criteria?**

9 A. Yes. LG&E and KU track the reliability of their distribution facilities through analyzing
10 performance metrics such as the Customer Average Interruption Duration Index
11 ("CAIDI"), which measures the average electric service interruption duration per
12 interrupted customer for the specified period and system. CAIDI is calculated by
13 utilizing two other measurements, System Average Interruption Duration Index
14 ("SAIDI") and System Average Interruption Frequency Index ("SAIFI"). SAIDI
15 measures the average electric service interruption duration in minutes per customer for
16 the specified period and system, while SAIFI measures the average electric service
17 interruption frequency per customer for the specified period and system. The Companies
18 track their performance monthly, which provides valuable information regarding their
19 distribution reliability on a short-term basis, while allowing for aggregation to evaluate
20 historical trends. Prior to the 2008 Wind Storm and the 2009 Winter Storm, LG&E and
21 KU had been seeing improvements in these metrics owing to some of the specialized
22 reliability programs (such as focusing on poorly performing circuits and utilizing
23 technology to identify faulted circuits; both of which are discussed in more detail below)

1 that we had put in place. However, residual damage from these two events has had a
2 significant and detrimental impact on these reliability metrics.

3 **Q. Please describe some of the residual impacts from these storms on electric**
4 **reliability.**

5 A. The residual impacts of these two storms are taking the form of increased outages. For
6 example, the two storms with their strong winds and heavy ice significantly weakened a
7 number of trees, but did not bring them down during either of the storms. As time passes,
8 the weakened trees become more likely to fall, and we are literally continuing to see fall-
9 out from these two storms in even subsequent minor or “blue-sky” events. Typically,
10 these events affect equipment, such as lightning arrestors, cross arms, or transformers,
11 which were weakened or damaged, but which could not be identified at the time, and now
12 fail during even minor events. Our experience leads us to conclude that these residual
13 storm effects can be expected to continue to negatively impact our SAIDI and SAIFI
14 metrics for some time into the future.

15 **Q. Have there been challenges with regard to electric reliability?**

16 A. Yes. As the result of the two severe weather events, LG&E and KU faced significant
17 challenges to electricity delivery as damage to the distribution facilities was extensive,
18 requiring substantial restoration efforts. The weather events caused the largest reported
19 outages in the Companies’ history, even surpassing the effects of the 1974 tornado in
20 Louisville.

21 **Q. Have the Companies had an opportunity to examine the report issued by the**
22 **Commission on November 19, 2009, relating to the 2008 Wind Storm and 2009**
23 **Winter Storm?**

1 A. Yes, we are carefully examining the Commission's report. However, and preliminarily,
2 we believe that we are already taking a number of the actions discussed in the report. For
3 example, the Companies already participate in emergency planning exercises and have
4 access to satellite-based telecommunications. Further, the Companies already conduct
5 formal inspections following major outages and have a fully functional Outage
6 Management System. In regard to the recommendations that are not currently
7 undertaken, the Companies are committed to working with the Commission to review
8 and understand its recommendations.

9 **Q. Please describe the 2008 Wind Storm that occurred in September 2008 and its effect**
10 **on electricity delivery.**

11 A. The 2008 Wind Storm affected much of LG&E's service area and a portion of KU's
12 service area. Although the remnants of Hurricane Ike were forecasted to pass well north
13 of Kentucky, the remnant dropped southward, bringing hurricane-force wind gusts of up
14 to 80 mph. The 2008 Wind Storm resulted in the then-largest documented electric outage
15 in LG&E's history, as 301,000 customers, representing approximately 75% of all
16 customers, were affected. KU's service area was also affected, as 75,000 customers,
17 representing approximately 15% of all customers, were also without service.

18 The 2008 Wind Storm caused significant damage to the Companies' distribution
19 and transmission systems. The Companies immediately began restoration efforts as a
20 Level IV alert was issued, signifying the highest level of storm response.¹ Employees

¹ A Level IV emergency exists when there is a significant problem with the general health and welfare of residents caused by a system wide disaster or extremely severe weather which will require more than 3 days to be resolved. During such an event, the Companies closely cooperate with state and local governments. Like a Level III alert, and in addition to employees and regular contractors, outside contractors are employed and assistance from other utilities through regional mutual assistance groups is requested. Additionally, employees throughout the Companies are called upon to assist in more routine duties in order to relieve linemen and other personnel involved directly in service restoration.

1 were quickly dispatched to identify and isolate damaged areas and ensure the safety of
2 the public with regard to the tremendous number of downed lines. The Companies
3 immediately recalled over 200 personnel that had been deployed to the Texas Gulf Coast
4 region pursuant to mutual assistance agreements to assist with storm restoration efforts
5 from Hurricane Gustav, a prior storm. As it was quickly evident that additional personnel
6 were required, the Companies began garnering assistance from regional mutual assistance
7 groups. The Companies are a member (through its parent E.ON U.S.) of three regional
8 mutual assistance groups, in which the member utility companies send available
9 personnel to assist when significant restoration efforts are required.² At its peak, 2,943
10 employees and contractors were engaged, which was then the Companies' largest
11 deployment of personnel ever undertaken in a restoration effort. Restoration efforts were
12 prioritized for critical agencies and community facilities, such as hospitals, in accordance
13 with the Terms and Conditions set forth in the tariffs on file with the Commission. As a
14 result of the tremendous efforts of those working to restore service, all LG&E customers'
15 service was restored by September 24 and all KU customers' service was restored by
16 September 21. As part of its restoration efforts, LG&E replaced 555 utility poles and 207
17 transformers, while KU replaced 143 utility poles and 133 transformers. As the amount
18 of damage to distribution infrastructure was vast, restoration costs for LG&E totaled
19 about \$32.9 million, KU experienced costs of about \$4.7 million.

20 During the restoration efforts, the safety of employees, contractors and the public
21 remained the first priority. Energy Delivery was committed to ensuring that the "No
22 Compromise" approach to safety was utilized by employees and contractors alike during

² LG&E and KU belong to the following regional mutual assistance groups: Southeastern Electric Exchange, Great Lakes Mutual Assistance, and Midwest Mutual Assistance.

1 those difficult and challenging days. To ensure the safety of personnel who were not
2 employees of LG&E and KU, all personnel were trained under the Passport program³ to
3 ensure consistent safety practices among the workforce.

4 In order to communicate with customers, governmental officials, and the public at
5 large, the Companies relied upon a comprehensive restoration plan established prior to
6 the 2008 Wind Storm that was reviewed and updated by the Companies. Understanding
7 the importance of providing estimated system-wide restoration times, on the day
8 following the storm, the Companies made it clear to the public that some customers may
9 not have service restored for up to two weeks. As restoration progressed, information
10 regarding the number of lines remaining down, the number of crews working, the
11 importance of generator safety and other essential information was disseminated. To
12 reach the public, LG&E and KU conveyed announcements on television, radio stations
13 and their website. Additionally, LG&E and KU conducted numerous press briefings and
14 conducted tours with work crews for media, government officials and the members and
15 staff of the Commission.

16 **Q. Please describe the 2009 Winter Storm that occurred from January 26 to February**
17 **11, 2009 and its effect on electricity delivery.**

18 A. The 2009 Winter Storm was so severe that Governor Steve Beshear described the storm
19 as the “worst natural disaster” in the modern history of the Commonwealth and was the
20 first time the entire Kentucky National Guard was activated. From January 26 to 28,
21 snow and ice accumulated up to three inches on trees and utility lines, with ice and snow
22 accumulation on the ground as high as ten inches in some areas of the state. Many trees

³ The Passport program is a process that certifies that contract workers have sufficient safety training so as to safely work on LG&E’s and KU’s systems.

1 and limbs fell due to the ice accumulation, which resulted in a loss of service for many
2 persons across the state. At peak, 205,000 LG&E customers lost service, representing
3 approximately 51% of all customers, while 199,000 KU customers were without service,
4 representing approximately 40% of all customers. Cumulatively, the number of
5 customers affected represented the largest outage in the Companies' history, exceeding
6 even the number of customers affected by the 2008 Wind Storm less than five months
7 earlier.

8 In addition to damaging LG&E's and KU's distribution systems, the 2009 Winter
9 Storm caused unprecedented damage to the transmission system, which further
10 complicated restoration efforts. KU's service area was particularly affected, as 100% of
11 the transmission substations in the western portion of its service area were affected by
12 damage and 40% of the transmission substations in the central region were also affected.
13 33% of LG&E's substations were affected. As outages started to occur, restoration
14 efforts began immediately as personnel began to isolate damaged electric facilities and
15 restore as much power as possible. Restoration efforts were prioritized for critical
16 agencies and community facilities, such as hospitals, in accordance with the Terms and
17 Conditions set forth in the tariffs on file with the Commission. Such efforts were
18 hindered by continually deteriorating weather conditions, resulting in additional outages.
19 By Wednesday, January 28, the Companies issued a Level IV storm response as it
20 became clear that the damage had exceeded that of the 2008 Wind Storm months prior.

21 As additional personnel would be required, LG&E and KU began participating in
22 conference calls with our regional mutual assistance groups to secure additional
23 contractors. At peak, 6,016 restoration workers, comprised of employees, contractors and

1 mutual assistance crews from 21 states were engaged in restoring service. This was the
2 single largest use of restoration workers in the Companies' history. Through the
3 workers' efforts, all service to LG&E customers was restored by February 7 and all KU
4 customers' service was restored by February 9. Although service was restored,
5 contractor resources were retained for several weeks to repair the damaged infrastructure.
6 The damage was extensive with the Companies expending about \$148 million as of
7 October 31, 2009.⁴

8 Energy Delivery had to ensure the safety of the thousands of transient workers
9 involved in the restoration efforts, as well as the safety of its employees and the general
10 public. In order to ensure that all restoration workers were espousing the "No
11 Compromise" approach to safety, LG&E and KU required all workers (other than
12 employees and contractors who had already received the training) to complete Passport
13 training, which certifies the contract worker has received sufficient safety training to
14 work safely on LG&E's and KU's systems.

15 Throughout the restoration process, every effort was made to keep customers,
16 government officials and the public informed. LG&E and KU ran "safety crawls" on
17 television throughout the restoration process, which provided important safety and
18 restoration information. The Companies participated in daily press briefings, with
19 targeted press releases being issued daily. LG&E and KU also coordinated closely with
20 the Commission throughout the restoration process. On February 9, 2009, the last
21 customers were returned to the distribution network.

⁴ As of October 31, 2009, LG&E expended about \$56 million in restoration costs (about \$55 million for distribution infrastructure and about \$1 million for transmission infrastructure), while KU incurred costs of about \$92 million (about \$76 million in distribution infrastructure and about \$16 million in transmission infrastructure).

1 Incredibly, on February 11—not even two full days after the last customers’
2 service had been restored—a wind storm occurred with gusts of over 60 mph. Although
3 the damage from this part of the 2009 Winter Storm did not compare to the damage from
4 the previous 2008 Wind Storm or the ice accumulation of two weeks prior, it was
5 significant as 37,000 LG&E customers lost service, in addition to 44,000 KU customers.

6 Importantly, our experiences from the 2008 Wind Storm and the 2009 Winter
7 Storm served us well during our recent restoration efforts following the December 2009
8 Mountain Snow Storm where we restored power to approximately 16,000 Kentucky
9 customers in about 7 days in difficult terrain with no injuries or accidents. Local
10 authorities have favorably recognized our efforts in that restoration.

11 **Q. Following the storms, did the Companies conduct a review to evaluate their**
12 **responses?**

13 A. Yes. The Companies’ efforts in restoring service provided a meaningful opportunity for
14 internal review of our storm response practices. This review allowed for recognition of
15 areas in which our restoration efforts were proficient, as well as areas in which
16 improvement is possible. The Companies engaged Davies Consulting, Inc. to assess the
17 feasibility and relative benefits in further “hardening” the electric system, as well as
18 converting the overhead electric systems to underground construction. While the report
19 indicated that fully converting the electric systems to underground is cost-prohibitive, the
20 report provided several hardening options that the Companies are currently considering.
21 One alternative outlined in the Davies report relates to hazard tree removal outside of
22 LG&E’s and KU’s typical tree trimming programs. The cost of this alternative could add
23 about \$5.6 million per year in operation and maintenance costs (about \$3.8 million for

1 KU and about \$1.8 million for LG&E) not previously incurred by the Companies. This
2 adjustment is further discussed in the testimony of Lonnie Bellar.

3 In addition to examining potential improvements to the electric system, the
4 Companies also evaluated their responses to customer concerns and questions throughout
5 the restoration efforts. One principal area identified for improvement was customer
6 communications. As technology has progressed, customers' expectations regarding the
7 immediacy of information understandably have changed. Namely, customers are seeking
8 estimated restoration times ("ERT") that are frequently updated throughout the
9 restoration process.

10 **Q. What steps have LG&E and KU taken to improve the communication of this kind of**
11 **information?**

12 A. Once this area was identified, the Companies began implementing measures to improve
13 communications with customers regarding restoration efforts. Several initiatives have
14 already been implemented, such as displaying service area maps online when major
15 events occur. The maps indicate where outages are concentrated across the service area.
16 In recognition of customers' increased reliance on online services, outages can now be
17 reported on the Companies' websites. Finally, the Companies have created a "Twitter"
18 social networking account that can be used to update customers regarding outages and
19 restoration efforts. This allows the Companies to quickly disseminate information that is
20 receivable through the Internet or cell phone.

21 In addition to the programs already in place, the Companies are planning further
22 improvements. The Companies plan to provide ERT information online during major
23 storm events that will be searchable by location. The ERT information will be updated

1 consistently throughout the restoration process, providing updated information on a daily
2 basis. The Companies are also looking for innovative ways to reach customers during
3 major events, such as through text messaging and email.

4 **Q. Are there any other actions LG&E and KU have taken to ensure reliability?**

5 A. Yes. LG&E and KU have implemented several programs to ensure the reliability of their
6 distribution systems. One such initiative is the Worst Performing Circuits program, in
7 which the Companies annually analyze and rank the reliability performance of all
8 distribution circuits. Reliability data is received from the Outage Management System,
9 which tracks and compiles outage information. Through utilizing SAIFI and other
10 metrics, the worst performing circuits are identified and targeted for improvement
11 through vegetation management initiatives and other reliability projects. The purpose of
12 the program is not only to improve the individual circuits that have been identified, but
13 also to reduce the number of circuits whose performance deviates substantially from the
14 mean value of all circuits.

15 LG&E and KU also employ a Vegetation Management Plan that emphasizes
16 flexibility in recognition of variances within their service areas with regard to growth and
17 tree density. This multi-cycle strategy better enables the Companies to maintain a
18 proactive trim cycle while balancing the reactive needs of the circuits identified as
19 “Worst Performing.” The goal is to maintain an average trim cycle for the Companies of
20 5 years or less, while ensuring that all circuits identified as “Worst Performing” are
21 trimmed in the year that they have been so identified.

22 Additionally, LG&E and KU are increasing the use of Faulted Circuit Indicators,
23 which is a cost-effective device that allows for partial restorations more quickly when

1 outages occur. The devices can readily identify where a fault has occurred, which
2 simplifies restoration efforts and enhances the employees' ability to avoid hazardous
3 areas. Finally, the Companies have implemented a plan to mitigate animal-related
4 outages. Devices designed to prevent animals from reaching and affecting critical
5 equipment are installed on all new equipment. As a result of this effort, fewer animal-
6 related outages are expected to occur, which should lead to increased reliability and
7 decreased maintenance costs as equipment damage is reduced.

8 **Q. Are there any other actions the Companies have taken to maintain or improve their**
9 **performance?**

10 A. Yes. A new customer information system known as the Customer Care Solution system
11 ("CCS") was fully implemented in April 2009. Implementing CCS was a substantial
12 undertaking, with about \$45 million having been invested since the last rate case, and a
13 total investment of about \$83 million as of October 31, 2009. This commitment required
14 significant time, planning and resources from the Companies, but is well worthwhile due
15 to the many advantages of CCS. This is described in John Wolfram's testimony.

16 **Q. Are there any particular challenges for safety and reliability specific to LG&E's gas**
17 **business?**

18 A. Yes. With regard to LG&E's gas business, since 1996, LG&E has installed 386 miles of
19 distribution main as part of its large scale main replacement effort, including 25 miles
20 since LG&E's last gas rate case. The main replacement program helps ensure continued
21 safety, improved reliability, enhanced operating efficiencies, and lower operating costs
22 for LG&E's gas customers. There are 229 miles yet to be replaced in LG&E's gas
23 system. LG&E is also in the process of upgrading other components of the gas system,

1 including gas regulation and measurement facilities and storage field infrastructure. As
2 with the main replacement program, these upgrades will enhance reliability and safety.

3 LG&E's gas transmission business must comply with the Pipeline Safety
4 Improvement Act of 2002. In complying, LG&E has already identified all High
5 Consequence Areas in its gas transmission lines, conducted risk analyses of its pipeline
6 segments and began baseline assessments of covered pipeline segments. After
7 conducting an analysis of the feasibility of the inspection methods permissible under the
8 federal regulations, modifications have been made on certain pipelines to allow for in-
9 line inspections and preparations for similar projects on other pipelines have been made.
10 To comply with these pipeline integrity requirements, \$1.9 million has been spent on
11 capital investments and \$1.8 million has been spent on operation and maintenance costs
12 since the last rate case.

13 Also, LG&E must comply with the Pipeline Inspection, Protection, Enforcement
14 and Safety Act of 2006 ("2006 PIPES Act"), which requires natural gas distribution
15 operators to establish a distribution integrity management program as well as implement
16 control room management procedures in order to mitigate safety risks. Final regulations
17 regarding control room management and distribution integrity were issued in December
18 2009. In order to comply with the 2006 PIPES Act, LG&E has begun working with
19 industry organizations to develop a written program.

20 **Customer Satisfaction**

21 **Q. Please describe the Companies' performance in customer satisfaction.**

22 A. Both LG&E and KU have been nationally recognized over the last decade as among the
23 leaders in customer satisfaction. In 2009, KU was ranked second by J.D. Power &

1 Associates in its Midsize Midwest residential survey of the nation's electric utilities and
2 LG&E was ranked fourth. This reflects a slight decline relative to the period from 1999
3 to 2007, during which the combined Companies were ranked both first in the Midwest
4 and among the top ten in the nation in the J.D. Power residential survey eight out of nine
5 times. The Companies have performed comparably in the Midwest midsize business
6 electric survey. While customer satisfaction indices have been broadly on the decline for
7 the utility industry at large, KU and LG&E remain competitive with other investor-
8 owned utilities in the region. The J.D. Power electric study focuses on power quality and
9 reliability, price, billing and payment, corporate citizenship, communications, and
10 customer service.

11 Environmental Stewardship

12 **Q. Please describe LG&E's and KU's initiatives that allow customers to reduce their**
13 **environmental impact.**

14 A. As the public's concern in protecting the environment continues to grow, the Companies
15 have developed several initiatives that facilitate our customers' interest. Among the
16 initiatives is the Green Energy Program⁵, which allows customers to offset their carbon
17 impact through the purchase of renewable energy certificates or "green tags." Residential
18 and commercial customers can voluntarily participate; there are currently over 1,100
19 LG&E and 650 KU customers participating in the program.

20 The Companies have implemented a portfolio of Demand-Side Management
21 Energy Efficiency programs for residential and commercial customers. For example, for

⁵ On November 30, 2009, LG&E and KU petitioned the Commission for an order approving limited modifications to the Companies' Green Energy programs, including transferring the responsibility for purchasing renewable energy credits from the current vendor to the Companies themselves. The Commission is currently reviewing this request in Case No 2009-00467.

1 a \$25 fee, LG&E and KU will perform an on-site Residential Energy Audit, which
2 determines where energy is being used in the household and the most cost-effective ways
3 to save. In 2009, over 650 on-site audits were completed for LG&E residential customers
4 and about 400 such audits were completed for KU residential customers. Beginning in
5 September 2009, customers can also participate at no fee in an on-line residential audit, in
6 which the customer accesses the tool through the E.ON U.S. website and enters
7 information about the home and usage habits. The tool then utilizes the customer's actual
8 historical energy usage and compiles a detailed report outlining the areas in which energy
9 savings are possible.

10 LG&E and KU also perform on-site Commercial Audits at no fee for eligible
11 customers. In 2009, over 350 on-site commercial audits were completed for LG&E and
12 over 400 on-site commercial audits were completed for KU customers. Along with a
13 written report providing the details of the recommended energy conservation measures,
14 the customer is also informed of Commercial Rebate Incentives available from LG&E
15 and KU applicable to those recommended measures in the areas of lighting,
16 refrigeration/cooling and pumps/motors.

17 The Companies also allow residential and small commercial customers to help
18 reduce system electric demand through the Demand Conservation direct load control
19 program. Customers can presently choose to have a control device placed on their central
20 air conditioning unit or heat pump. If customers elect to have a control device installed,
21 the Companies credit their monthly utility bill \$5 per month per air conditioner or heat
22 pump during the four summer months (June through September).⁶ Customers may also

⁶ Until recently customers also had the option of utilizing a free programmable thermostat which included a load control function. While customers using the programmable thermostat did not receive a bill credit, the thermostat,

1 choose to have a control device placed on their electric water heater and pool pump. The
2 Companies credit their monthly utility bill \$2 per month during the four summer months
3 for each of those devices. During 2009, approximately 69,000 LG&E and 48,000 KU
4 customers participated in the Demand Conservation program.

5 Also, LG&E continues its use of the Responsive Pricing and Smart Metering Pilot
6 Program, which is a three-year pilot program approved by the Commission in 2007.
7 Implementation began in January 2008 and continues through December 2010. The
8 program allows 2,000 customers served under Residential and General Service Rates to
9 better understand and control their electricity usage through various types of equipment,
10 such as Smart Meters and programmable thermostats that can automatically reduce
11 electricity usage during peak hours. Also, In-Home Energy Use Displays and Time of
12 Use Rate allow customers to see, in real time, their electricity usage which provides
13 customers with the information necessary to better understand their energy consumption.
14 LG&E files annual reports to update the Commission on the status of the pilot program,
15 the most recent of which was filed on April 1, 2009. The next annual report will be filed
16 with the Commission on April 1, 2010.

17 LG&E and KU also offer a high-efficiency lighting program to residential electric
18 customers. The purpose of the program is to reduce energy use and demand by gaining
19 customer acceptance and usage of high-efficiency lighting, primarily compact fluorescent

when programmed, would allow the customer to better manage energy consumption. In December 2009 the Companies halted installation of those programmable thermostats while they investigated a potential safety concern with the devices. Then, during the week of January 18, 2010, the Companies began replacing the existing programmable thermostats in customers' buildings as a proactive measure, even as the investigation into the thermostats continued. The replacement thermostats do not contain load control capabilities, but those affected customers will have the option to continue in the Demand Conservation program through installation of a control device on their air conditioning unit or heat pump. The Companies are currently investigating other options for reinstating programmable thermostats with load control functionality as part of their Demand Conservation programs in the future.

1 light bulbs (“CFLs”). The program uses a combination of customer education, store and
2 manufacturer coupons, and direct mail delivery of CFLs.

3 Also in place is an HVAC diagnostic and tune-up program targeted to residential
4 and small commercial customers. This program educates customers about the energy
5 efficiency gains possible when the HVAC unit is well-tuned and maintained, encourages
6 customers to conduct regular maintenance on the unit, provides a diagnostic inspection at
7 a small fee to the customer, and then provides a network of qualified dealers who are
8 available to perform a tune-up if needed also for a small fee. These HVAC dealers, along
9 with dealers in the areas of lighting, insulation, windows, doors, duct work, motors, and
10 pumps are also maintained on a Dealer Referral Network provided on the E.ON U.S.
11 website available to all customers. This list has been developed to provide additional
12 resources to customers who seek to make energy efficiency improvements but are not
13 sure what dealers perform the type of work needed.

14 The Companies have taken significant steps toward improving the energy
15 efficiency of new homes being built in their service territories through the offering of a
16 New Residential ENERGY STAR Construction program. This program educates
17 builders and home buyers on the energy savings potential with building above required
18 building code to the ENERGY STAR level. The program also provides training and
19 certification opportunities to Home Energy Rating System (“HERS”) Raters, who are
20 needed to certify the efficiency of the newly built homes and provides incentives to offset
21 the cost associated with building to the ENERGY STAR level.

22 All of these energy efficiency programs are supported through a Customer
23 Education and Public Information program, which seeks to educate consumers about the

1 need for energy efficiency and provide meaningful tools by which to accomplish the goal
2 of using energy more wisely.

3 **Low Income Customer Initiatives**

4 **Q. Do LG&E and KU offer any particular programs to assist low income customers?**

5 A. Yes. For many years, the Companies have provided low income customers assistance in
6 addition to the programs and protections required by the Commission's regulations and
7 have worked with various low income customer advocacy groups to support the needs of
8 low income customers.

9 **Q. Please describe programs aimed at assistance for low-income customers.**

10 A. In recognition of many customers' difficulties in paying their utility bills LG&E and KU
11 have developed several initiatives to assist low-income customers. WeCare
12 (Weatherization, Conservation Advice and Recycling Energy) is an energy efficiency
13 program designed to create savings for low-income customers through energy education
14 and implementation of energy conservation measures. All WeCare participants receive
15 an energy audit of their home and an energy conservation educational session.

16 LG&E's and KU's applications to extend the Home Energy Assistance ("HEA")
17 program for five years were granted by the Commission on September 14, 2008 in Case
18 No. 2007-00337 and in Case No. 2007-00338. HEA provides hardship assistance to low-
19 income customers through the collection of 15 cents per residential meter per month. In
20 order to participate, customers must be enrolled in the federal Low Income Home Energy
21 Assistance Program.

22 Additionally, LG&E and KU partner with other organizations to provide
23 additional support. For example, LG&E participates in Community Winterhelp, a non-

1 profit corporation comprised of community ministries, which provides assistance to low-
2 income individuals during the winter season. KU participates in the WinterCare Energy
3 Assistance Fund, a state-wide energy assistance fund supported privately by utilities and
4 community action agencies, that provides assistance to low-income persons with their
5 utility expenses during the winter season. Beginning November 1, 2009, LG&E and KU
6 will match all customer donations to Community Winterhelp and the WinterCare Energy
7 Assistance Fund at a match of \$1 dollar for every \$1 dollar given, which is four times the
8 traditional match. The increased match will last through March 31, 2010.

9 LG&E has also continued its involvement with Project Warm, an independent
10 non-profit organization that draws on community volunteers to “weatherize” the homes
11 of low-income, elderly and disabled persons in our service area during the annual
12 “Winter Blitz”. To date, more than 3,000 homes have been weatherized. Many LG&E
13 employees and their families participate each year. In addition, weatherization activities
14 also include free workshops designed to instruct customers on how to weatherize their
15 own homes, with all participants receiving a free weatherization kit. The workshops are
16 held in late fall at schools and community centers where our customers in need are
17 located in order to provide the weatherizing information before the onset of winter
18 temperatures. Since 2005, KU, in conjunction with the Lexington Community Action
19 Council, has also participated in an annual “Winter Blitz,” in which KU employees and
20 their family members weatherize the homes of low-income, elderly and disabled persons
21 in the service area.⁷

22 These and other customer offerings are described further in the testimony of Mr.
23 Wolfram.

⁷ In 2009, the “WinterBlitz” became the “CAC Repair Affair”.

1 **Q. Please briefly summarize your testimony.**

2 A. Energy Delivery strives to provide excellent customer service while ensuring reliable
3 electric and gas delivery. As a result of the investments that the Companies have made
4 and the significant restoration efforts that were required by the severe weather events that
5 impacted their service areas, the Companies' current rates no longer allow for a
6 reasonable return on their investment. As such, an increase in base rates is needed at this
7 time.

8 **Q. Does this conclude your testimony?**

9 A. Yes.

VERIFICATION

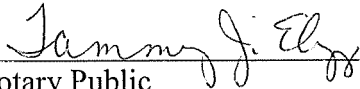
COMMONWEALTH OF KENTUCKY)
) SS:
COUNTY OF JEFFERSON)

The undersigned, **Chris Hermann**, being duly sworn, deposes and says that he is Senior Vice President, Energy Delivery for Kentucky Utilities Company and Louisville Gas and Electric Company and an employee of E.ON U.S. Services, Inc., and that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.



Chris Hermann

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 22nd day of January 2010.



Notary Public (SEAL)

My Commission Expires:

November 9, 2010

Appendix A

Chris Hermann
Senior Vice President -- Energy Delivery
E.ON U.S.

Current Major Accountabilities

- Business strategies and budgets that support E.ON U.S and E.ON financial and best practice targets.
- Natural gas and electric distribution operations focused on network enhancement, operation and maintenance.
- Service restoration and emergency operations that minimize adverse customer impact.
- Retail business and customer service functions, including metering, customer call center and business office operations, marketing, revenue collection and economic development.
- Real estate and right-of-way, facilities management, office services, corporate fleet and critical security operations.
- International electric distribution and gas transmission best practices for E.ON worldwide.

Previous Accountabilities

Chris began his career with Louisville Gas and Electric in 1966 as a college worker, returned for engineering co-op assignments through 1969, then joined LG&E in 1970 as a plant staff engineer. During his company career, Chris also has been responsible for generation, transmission, fuel procurement, plant construction, load dispatch, engineering services, supply chain, and business integration.

Present Civic Activities

- University of Louisville Speed Scientific School
 - Chair Board Operating Sub-Committee 2009
 - Board of Industrial Advisors Chair 1993-1994
- Kentucky State Parks Foundation
 - Board Member
 - Chair Membership Committee
- Metro United Way
 - Board of Directors
 - Tocqueville Steering Committee
- Kentucky Chamber of Commerce
 - Board Member
 - Executive Committee,
 - Vice Chair Administration
- Teach Kentucky Mentor

Professional/Trade Memberships

- Southern Gas Association Board Member.
- American Gas Association Board Member, Safety Task Force Board Member and Strategic Planning Committee Member.
- American Society of Mechanical Engineers.

Education

- University of Louisville, B.S. in Mechanical Engineering: 1970
- Duke University, Program for Management Development: 1991
- Harvard University, Program on Negotiations: 1994
- Edison Electric Institute, Program on Senior Middle Management: 1995-1996
- E.ON Academy Executive Program Leading Corporate Transformation at Harvard University: 2003

Appendix B

Energy Delivery's Safety Awards and Recognition

2009

- Royal Society for the Prevention of Accidents Award for Occupational Safety – Distribution, Retail and Metering.
- Kentucky Gas Association Accident Prevention Award
- National Safety Council's Fleet Awards Program's "Significant Improvement Award" for fleet safety performance in 2009. This award recognizes fleets that have reduced their number of preventable accidents a minimum of 20%.
- Southern Gas Association Safety Achievement Award System, Regulation and Operations for completing 15 years without a lost workday injury.
- The American Gas Association's Leader Accident Prevention Award for achieving a total DART incident rate below the industry average for 2008 in the category of Medium Combination Companies.
- Governor Steve Beshear appointed Ken Sheridan, Manger, Safety and Technical Training, to a second term on the Kentucky Apprenticeship and Training Council.

2008

- Royal Society for the Prevention of Accidents Award for Occupational Safety – Distribution, Retail and Metering.
- Pineville Substation and Maintenance Group worked 250,000 employee hours with no lost time. Governor's award presentation was made by the Deputy Secretary of labor.
- Gas Distribution and Maintenance – Southern Gas Association Safety Award for 500,000 employee hours with no lost time.
- The Center Storage – Southern Gas Association Safety Award for 25 years without a lost time incident.
- Central Substation received EEI Safety Achievement Award for completing more than one million hours without a lost workday.
- 2007 American Gas Association Safety Achievement Award for attaining the lowest DART incident rate among large sized, combination energy companies.
- KGA Accident Prevention Award for companies with more than 150 employees. The award is for the lowest work day rate.

2007

- Royal Society for the Prevention of Accidents (RoSPA) Gold Award for Occupational Safety, Distribution Operations.
- Royal Society for the Prevention of Accidents (RoSPA) Gold Award for Occupational Safety, Retail Business.
- Royal Society for the Prevention of Accidents (RoSPA) Gold Award for Occupational Safety, Retail Metering.
- EEI Award for Substation Field Operations – over 1.4 million hours worked without a lost time injury. The last lost-time injury was logged nearly 50 years ago.
- EEI Award for Retail Metering – 2 million hours worked without lost-time incident.
- EEI Award for LG&E Field Service - 1 million hours worked without lost-time incident.
- EEI Award for KU Field Service – 500,000 work hours without lost-time Incident.
- Earlington Operations completed five years without lost time incident.
- American Gas Association industry leader accident prevention certificate.
- Earlington Substation completed five years without any recordables.
- EEI Safety Achievement Award for Louisville Distribution Control - 250,000 hours without a lost time incident.
- EEI Safety Achievement Award for Downtown Network – 250,000 hours without a lost time incident.
- KGA Accident Prevention Award for Excellence and Safety for 2006.
- MEA – Accident Prevent Award Winner.
- Kentucky Governor’s Health and Safety for working 250,000 hours without a lost time recordable injury at Muldraugh.
- EEI award for the Pineville SCM – 250,000 hours without a lost time recordable injury.

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)
UTILITIES COMPANY FOR AN) **CASE NO. 2009-00548**
ADJUSTMENT OF BASE RATES)

TESTIMONY OF
S. BRADFORD RIVES
CHIEF FINANCIAL OFFICER
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is S. Bradford Rives. I am the Chief Financial Officer for Kentucky
3 Utilities Company (“KU” or “Company”) and an employee of E.ON U.S. Services
4 Inc., which provides services to KU and Louisville Gas and Electric Company
5 (“LG&E”) (collectively, “Companies”). My business address is 220 West Main
6 Street, Louisville, Kentucky. A statement of my professional history and education is
7 attached as an appendix hereto.

8 **Q. Have you previously testified before this Commission?**

9 A. Yes. I have previously testified before this Commission in rate proceedings,
10 administrative investigations, and environmental surcharge proceedings. Most
11 recently I testified in the Companies’ latest base rate proceedings, Case Nos. 2008-
12 00251 (KU) and 2008-00252 (LG&E).

13 **Q. What are the purposes of your testimony?**

14 A. The purposes of my testimony are: (1) to describe why KU’s financial condition
15 requires the requested increase in base rates; (2) to present the Financial Exhibits to
16 KU’s application; (3) to review KU’s accounting records; (4) to describe the
17 calculation of KU’s adjusted net operating income for the twelve month period ended
18 October 31, 2009; (5) to discuss KU’s capitalization and weighted cost of capital; and
19 (6) to support the different valuations of KU’s property required under KRS 278.290,
20 such as KU’s rate base.

21 **KU’s Current Financial Condition**

22 **Q. How would you describe KU’s present financial circumstances?**

23 A. As pointed out in the testimonies of Victor A. Staffieri, Paul Thompson, and Chris
24 Hermann, KU’s operational performance remains strong. As my testimony will

1 demonstrate, however, its financial condition has declined due to its continual and
2 significant investment in facilities to serve customers. Indeed, KU is engaged in the
3 most intensive construction and capital investment campaign in its history. Even with
4 the ongoing initiatives to control costs and improve efficient operations described by
5 Messrs. Thompson and Hermann, this capital investment in facilities to serve
6 customers has pushed KU's financial results below a reasonable level for the twelve-
7 month period ending October 31, 2009. The ongoing investment in facilities since
8 the end of the test period will only exacerbate KU's financial condition

9 It is essential that KU achieve and maintain a strong financial condition to
10 allow it to continue to raise capital at reasonable rates so that it can continue to invest
11 in facilities to provide safe, reliable service to its customers. Despite KU's initiatives
12 to control costs and improve its already-efficient operations, KU's revenues must be
13 adjusted to reflect its increasing cost of providing service in order to effectively meet
14 its service obligations both now and in the future. KU's current financial condition is
15 not in the best interest of its shareholders or its customers. Approval of this rate
16 increase is necessary to improve the Company's financial health.

17 **Q. Has KU's investment in utility plant increased since April 30, 2008, the test**
18 **period used by the Commission in Case No. 2008-00251?**

19 A. Yes, it has increased dramatically. The following table shows KU's investment in net
20 utility plant has increased by approximately \$696 million since April 30, 2008:

21

1

Net Utility Plant

	April 30, 2008	October 31, 2009	Increase
Utility plant	\$5,151,234,451	\$5,975,896,410	\$824,661,959
Accumulated depreciation	<u>\$1,972,362,645</u>	<u>\$2,101,470,902</u>	<u>\$129,108,257</u>
Net utility plant	<u>\$3,178,871,806</u>	<u>\$3,874,425,508</u>	<u>\$695,553,702</u>

2

3 **Q. Is KU presently earning a fair, just, and reasonable return on its investment in**
4 **electric operations?**

5 A. No. Based on the analyses presented in William E. Avera’s testimony, the cost of
6 equity for the proxy groups of utilities and non-utility companies is on the order of
7 10.50 percent to 12.50 percent. He has recommended the Commission adopt an 11.5
8 percent allowed return on equity (“ROE”) for KU’s electric operations. This equity
9 return is necessary for the Company to regain and preserve its financial health. KU’s
10 actual electric return, however, fell short of Dr. Avera’s recommendation. For the
11 twelve months ended October 31, 2009, KU’s electric operations earned an adjusted
12 return on equity of 6.35 percent, well below the recommended 11.5 percent ROE, and
13 an adjusted return on capital of 5.55 percent.

14

PSC Financial Exhibits

15 **Q. Are you supporting the information required by Commission regulation 807**
16 **KAR 5:001, Section 6 – Financial Exhibit?**

17 A. Yes. The Financial Exhibit required by this regulation was filed with KU’s
18 Application in this case and includes the required financial information for the twelve
19 months ended October 31, 2009.

1 **Q. Are you supporting the information required by Commission regulation 807**
2 **KAR 5:001, Section 10(6)(a)-(v) – The Historical Test Period?**

3 A. Yes. I am sponsoring the following Schedules for the corresponding Filing
4 Requirements:

- | | | | |
|----|--|------------------|--------|
| 5 | • Description of Adjustments | Section 10(6)(a) | Tab 20 |
| 6 | • Testimony (Revenues > \$1.0 mm) | Section 10(6)(b) | Tab 21 |
| 7 | • Testimony (Revenues < \$1.0 mm) | Section 10(6)(c) | Tab 22 |
| 8 | • Revenue Requirements Determination | Section 10(6)(h) | Tab 27 |
| 9 | • Reconcile Rate Base & Capitalization | Section 10(6)(i) | Tab 28 |
| 10 | • Annual Auditor’s Opinion(s) | Section 10(6)(k) | Tab 30 |
| 11 | • Stock or Bond Prospectuses | Section 10(6)(p) | Tab 35 |
| 12 | • Annual Reports to Shareholders | Section 10(6)(q) | Tab 36 |
| 13 | • SEC Reports (10Ks, 10Qs and 8Ks) | Section 10(6)(s) | Tab 38 |

14 **Accounting Records**

15 **Q. Are the accounting records of KU kept in accordance with the Uniform System**
16 **of Accounts prescribed by the Federal Energy Regulatory Commission and**
17 **adopted by the Kentucky Public Service Commission?**

18 A. Yes. The records are kept in accordance with the Uniform System of Accounts
19 prescribed for electric public utilities.

20 **Q. Does KU file monthly and annual operating reports presenting financial results**
21 **with the Kentucky Public Service Commission?**

22 A. Yes. They are also provided in KU’s Application in Filing Requirements Tabs 32
23 and 37 and are supported by the testimony of Valerie L. Scott in this case.

1 **Q. Is an audit of the financial statements of KU performed annually by independent**
2 **public accountants?**

3 A. Yes. PricewaterhouseCoopers (“PwC”) audits KU’s financial statements annually.
4 The most recent opinion of our external auditor is provided in Filing Requirements
5 Tab 30. PwC should complete its audit of KU’s 2009 financial statements before
6 April 1, 2010.

7 **Net Operating Income**

8 **Q. Please describe Rives Exhibit 1 and its purpose.**

9 A. Rives Exhibit 1 shows electric operating revenues, operating expenses, and net
10 operating income per books for the twelve months ended October 31, 2009. The test
11 year must be adjusted to reflect known and measurable changes in revenues and
12 expenses that can be expected to occur during the period the proposed rates will be
13 effective. This Exhibit sets forth adjustments for known and measurable changes, and
14 eliminates unrepresentative conditions in order to “*pro form*” or make the test year
15 suitable for use in determining the deficiency of current electric revenues. This
16 Exhibit also includes adjustments to remove the effects of other rate mechanisms in
17 order to limit the deficiency determination to base revenues.

18 A further description of, and support for, each adjustment is contained in supporting
19 Reference Schedules 1.00 through 1.46 of this Exhibit.

20 **Q. Briefly describe the nature of the pro forma adjustments you have made to KU’s**
21 **electric operations for the test year ended October 31, 2009, shown on Rives**
22 **Exhibit 1.**

23 A. For the electric operations as reflected in the twelve month period ended October 31,
24 2009, KU has made adjustments which:

- 1 a) Eliminate the effect of unbilled revenues (Reference Schedule 1.00),
2 b) Remove the impact of items included in other rate mechanisms
3 (Reference Schedules 1.01-1.03, 1.05, 1.09, and 1.10),
4 c) Annualize year-end facts and circumstances and adjust for other
5 known and measurable changes to revenues and expenses (Reference
6 Schedules 1.04, 1.06, 1.07, 1.12, 1.14-1.20, and 1.31),
7 d) Adjust for other unusual, non-recurring, or out-of-period items in the
8 test year (Reference Schedules 1.08, 1.11, 1.13, 1.21-1.30, 1.32-1.38,
9 1.44, and 1.45), and
10 e) Adjust for federal and state income tax expenses for these pro-forma
11 adjustments (Reference Schedules 1.41-1.43).

12 **Q. Please explain the adjustment to operating revenues shown in Reference**
13 **Schedule 1.00 of Rives Exhibit 1.**

14 A. This adjustment has been made to eliminate the effect of unbilled revenues. The
15 Commission approved a similar adjustment in Case No. 2003-00434, and KU
16 proposed such an adjustment in Case No. 2008-00251. This adjustment was prepared
17 by Lonnie E. Bellar and is discussed in his testimony.

18 **Q. Please explain the adjustment to operating revenues shown in Reference**
19 **Schedule 1.01 of Rives Exhibit 1.**

20 A. The Commission's February 5, 2009 Order in Case No. 2008-00251 recognized that
21 KU's merger surcredit mechanism would terminate when the rates that order
22 approved went into effect on February 6, 2009. This adjustment therefore removes

1 the effect of the merger surcredit from the test year. This adjustment was prepared by
2 Mr. Bellar and is discussed in his testimony.

3 **Q. Please explain the adjustment to operating revenues shown in Reference**
4 **Schedule 1.02 of Rives Exhibit 1.**

5 A. On its own terms, the VDT surcredit terminated concurrently with the filing of KU's
6 application in its most recent base rate proceeding, Case No. 2008-00251, which
7 application KU filed on July 29, 2008. This adjustment was prepared by Mr. Bellar
8 and is discussed in his testimony.

9 **Q. Please explain the adjustment to operating revenues and expenses shown in**
10 **Reference Schedule 1.03 of Rives Exhibit 1.**

11 A. This adjustment has been made to account for the timing mismatch in fuel cost
12 expenses and revenues under the Fuel Adjustment Clause ("FAC") for the twelve
13 months ended October 31, 2009. The Commission approved a similar adjustment in
14 Case No. 2003-00434, and KU proposed such an adjustment in Case No. 2008-00251.
15 This adjustment was prepared by Robert M. Conroy and is discussed in his testimony.

16 **Q. Please explain the adjustment to operating revenues shown in Reference**
17 **Schedule 1.04 of Rives Exhibit 1.**

18 A. Reference Schedule 1.04 presents the adjustment necessary to annualize the base rate
19 revenues the Commission approved in its February 5, 2009 Order in Case No. 2008-
20 00251, which base rates went into effect on February 6, 2009.

21 Reference Schedule 1.04 further presents the adjustment necessary to
22 annualize the full twelve months of the test year for the "roll-in" or incorporation of
23 FAC revenues as directed by the Commission's June 3, 2009 Order in Case No. 2008-

1 00520. The Commission approved a similar adjustment in Case No. 2003-00434, and
2 KU proposed such an adjustment in Case No. 2008-00251.

3 This adjustment was prepared by Mr. Conroy and is discussed in his
4 testimony.

5 **Q. Please explain the adjustment to operating revenues and expenses shown in**
6 **Reference Schedule 1.05 of Rives Exhibit 1.**

7 A. This adjustment removes Environmental Cost Recovery mechanism (“ECR”)
8 revenues and expenses from net operating income because those revenues and
9 expenses are addressed by a separate rate mechanism. As Mr. Conroy explains in
10 greater detail, KU is proposing in this proceeding to eliminate its 2001 and 2003 ECR
11 Plans from its monthly ECR filings on a going-forward basis, and has calculated this
12 adjustment accordingly. The Commission approved a similar adjustment in Case No.
13 2003-00434, and KU proposed such an adjustment in Case No. 2008-00251.

14 This adjustment was prepared by Mr. Conroy and is discussed in his
15 testimony.

16 **Q. Please explain the adjustment to operating revenues and expenses shown in**
17 **Reference Schedule 1.06 of Rives Exhibit 1.**

18 A. This adjustment has been made to reflect a full year of the ECR incorporation into
19 base rates or “roll-in” as required in the Commission’s December 2, 2009 Order in
20 Case No. 2009-00310. The Commission approved a similar adjustment in Case No.
21 2003-00434, and KU proposed such an adjustment in Case No. 2008-00251. This
22 adjustment was prepared by Mr. Conroy and is discussed in his testimony.

1 **Q. Please explain the adjustment to operating revenues and expenses shown in**
2 **Reference Schedule 1.07 of Rives Exhibit 1.**

3 A. .KU has included in this adjustment a reduction to revenues associated with ECR-
4 related off-system and intercompany sales revenues. KU performed this adjustment
5 in a manner generally consistent with the methodology prescribed in the
6 Commission's Order on rehearing in Case No. 98-474 dated June 1, 2000, and in the
7 manner used in Cases No. 2003-00434 and 2008-00251. This adjustment was
8 prepared by Mr. Conroy and is discussed in his testimony.

9 **Q. Please explain the adjustment to operating revenues and expenses shown in**
10 **Reference Schedule 1.08 of Rives Exhibit 1.**

11 A. This adjustment has been made to eliminate net brokered and financial swap
12 revenues. Net revenues associated with brokered and financial swap transactions are
13 eliminated in determining base rates because these transactions do not utilize
14 company generation or transmission assets. Labor and labor related costs associated
15 with executing these transactions are also eliminated. KU proposed a similar
16 adjustment in its most recent base rate case, Case No. 2008-00251 and a similar
17 adjustment was also approved by the Commission in Case No. 2003-00434 and Case
18 No. 98-474. This adjustment was prepared by Ms. Scott and is discussed in her
19 testimony.

20 **Q. Please explain the adjustment to operating revenues shown in Reference**
21 **Schedule 1.09 of Rives Exhibit 1.**

22 A. This adjustment is necessary to eliminate accrued revenues associated with the ECR,
23 MSR, FAC, and Demand-Side Management ("DSM") rate mechanisms. The

1 Commission approved a similar adjustment in Case No. 2003-00434, and KU
2 proposed such an adjustment in Case No. 2008-00251. This adjustment was prepared
3 by Shannon L. Charnas and is discussed in her testimony.

4 **Q. Please explain the adjustment to operating revenues and expenses shown in**
5 **Reference Schedule 1.10 of Rives Exhibit 1.**

6 A. This adjustment has been made to remove the impact of the revenues and expenses
7 associated with KU's DSM mechanism from the test year revenues and expenses.
8 The impact of rate mechanisms, like the demand-side management mechanism,
9 should be removed from the test year revenues when assessing the adequacy of base
10 rates. The Commission approved a similar adjustment in Case No. 2003-00434, and
11 KU proposed such an adjustment in Case No. 2008-00251. This adjustment was
12 prepared by Mr. Conroy and is discussed in his testimony.

13 **Q. Please explain the adjustment to operating revenues and expenses shown in**
14 **Reference Schedule 1.11 of Rives Exhibit 1.**

15 A. This adjustment has been made to reflect weather normalized electric sales margins.
16 KU proposed such an adjustment in Case No. 2008-00251. This adjustment was
17 prepared by W. Steven Seelye and is discussed in his testimony.

18 **Q. Please explain the adjustment to operating revenues and expenses shown in**
19 **Reference Schedule 1.12 of Rives Exhibit 1.**

20 A. This adjustment has been made to annualize revenues based on actual customers at
21 October 31, 2009. The Commission approved a similar adjustment in Case No. 2003-
22 00434, and LG&E proposed such an adjustment in Case No. 2008-00251. This
23 adjustment was prepared by Mr. Seelye and is discussed in his testimony.

1 **Q. Please explain the adjustment to operating revenues shown in Reference**
2 **Schedule 1.13 of Rives Exhibit 1.**

3 A. This adjustment reflects the change in revenue due to billing corrections and certain
4 customers switching rates. KU's sister utility, LG&E, proposed such an adjustment
5 in Case No. 2008-00252. Mr. Conroy prepared this adjustment and discusses it in his
6 testimony.

7 **Q. Please explain the adjustment to operating revenues shown in Reference**
8 **Schedule 1.14 of Rives Exhibit 1.**

9 A. In KU's most recent base rate case, Case No. 2008-00251, the Commission approved
10 the implementation of a late payment charge for KU (LG&E has had such a charge
11 for years). This adjustment annualizes the revenue impact of the late payment charge.
12 Mr. Bellar prepared this adjustment and discusses it in his testimony.

13 **Q. Please explain the adjustment to operating expenses shown in Reference**
14 **Schedule 1.15 of Rives Exhibit 1.**

15 A. This adjustment includes a full year's depreciation expense on net plant in service,
16 excluding depreciation on assets set up for asset retirement obligations and
17 depreciation on ECR assets, as of October, 31, 2009. The rates reflect KU's
18 continued use of Average Service Life methodology and are the ones found
19 reasonable by the Commission in its latest rate case, 2008-00251. This part of the
20 adjustment was prepared by Ms. Charnas and is discussed in her testimony.

21 The remainder of this adjustment is to reflect the depreciation expense of
22 KU's portion of the TC2 Construction Work In Progress ("CWIP") balance at the end
23 of the test period. The depreciation rates used in this adjustment are those the

1 Companies proposed in Case No. 2009-00329 (supported in that case by the expert
2 testimony of John Spanos and approved by the Commission on an interim basis
3 through its order dated December 23, 2009), and the adjustment reflects the
4 application of those rates to the CWIP balance as of the end of the test year associated
5 with KU's portion of the TC2 assets because the unit will be in commercial operation
6 before KU's proposed base rates go into effect.

7 TC2 represents a significant addition to KU's plant in service. The adjustment
8 recognizes the known and measurable fixed cost associated with the
9 commercialization of TC2 before the rates authorized in this case take effect. The
10 TC2-related portions of this adjustment were prepared by Mr. Bellar and are
11 discussed in his testimony.

12 **Q. Please explain the adjustment to operating expenses shown in Reference**
13 **Schedule 1.16 of Rives Exhibit 1.**

14 A. This adjustment has been made to reflect increases in labor and labor-related costs as
15 applied to the twelve months ended October 31, 2009, and includes specific
16 adjustments for labor, payroll taxes, and KU's 401(k) contribution. The Commission
17 approved a similar adjustment in Case Nos. 2003-00434 and 2000-00080, and LG&E
18 proposed such an adjustment in Case No. 2008-00251. This adjustment was prepared
19 by Ms. Scott and is discussed in her testimony.

20 **Q. Please explain the adjustment to operating expenses shown in Reference**
21 **Schedule 1.17 of Rives Exhibit 1.**

22 A. This adjustment is necessary to annualize pension, post-retirement, and other post-
23 employment benefit expenses. Amounts included in this adjustment will be updated

1 when final 2010 expense calculations are received from Mercer in early 2010. The
2 Commission approved a similar adjustment in Case Nos. 2003-00434 and 2000-
3 00080, and KU proposed such an adjustment in Case No. 2008-00251. This
4 adjustment was prepared by Ms. Scott and is discussed in her testimony.

5 **Q. Please explain the adjustment to operating expenses shown in Reference**
6 **Schedule 1.18 of Rives Exhibit 1.**

7 A. The Company renews its property insurance policy on November 1 each year. The
8 adjustment reflected on the schedule shows the increase in the insurance premium
9 from the test year to the period of November 1, 2009, to October 31, 2010, which
10 increase resulted from higher estimated replacement costs for the Company's
11 facilities. Daniel K. Arbough prepared this adjustment and discusses it in his
12 testimony.

13 **Q. Please explain the adjustment to operating expenses shown in Reference**
14 **Schedule 1.19 of Rives Exhibit 1.**

15 A. The adjustment shown in Reference Schedule 1.19 reflects the cost of a new pollution
16 liability policy the Company purchased effective November 2009. The policy is
17 designed to protect against all types of pollution risks, but most notably the risk of ash
18 pond failures similar to that experienced by the Tennessee Valley Authority ("TVA")
19 in December 2008 at its Kingston Fossil Plant. Mr. Arbough prepared this
20 adjustment and discusses it in his testimony.

21

1 **Q. Please explain the adjustment to operating expenses shown in Reference**
2 **Schedule 1.20 of Rives Exhibit 1.**

3 A. This adjustment reflects the possible addition of a “Hazard Tree Program” to the
4 Company’s existing vegetation management regimen. The program is based upon a
5 system-hardening study LG&E and KU commissioned following the 2008 Wind
6 Storm and the 2009 Winter Storm. Mr. Bellar prepared this adjustment and discusses
7 it in his testimony.

8 **Q. Please explain the adjustment to operating expenses shown in Reference**
9 **Schedule 1.21 of Rives Exhibit 1.**

10 A. This adjustment has been made to reflect a normalized level of storm damage
11 expenses based upon a ten-year average adjusted for inflation. KU proposed a similar
12 adjustment in its most recent base rate case, Case No. 2008-00251 and a similar
13 adjustment was also approved by the Commission in Case No. 2003-00434. Ms.
14 Scott prepared this adjustment and discusses it in her testimony.

15 **Q. Please explain the adjustment to operating expenses shown in Reference**
16 **Schedule 1.22 of Rives Exhibit 1.**

17 A. This adjustment is made to normalize the expense levels in Account 925 “Injuries and
18 Damages.” The Commission approved a similar adjustment in Case No. 2003-00434,
19 and KU proposed such an adjustment in Case No. 2008-00251. This adjustment was
20 prepared by Ms. Charnas and is discussed in her testimony.

21

1 **Q. Please explain the adjustment to operating expenses shown in Reference**
2 **Schedule 1.23 of Rives Exhibit 1.**

3 A. This adjustment eliminates advertising expenses pursuant to 807 KAR 5:016 that are
4 primarily institutional and promotional in nature. The Commission approved a
5 similar adjustment in Case No. 2003-00434, and KU proposed such an adjustment in
6 Case No. 2008-00251. This adjustment was prepared by Ms. Charnas, and is
7 discussed in her testimony.

8 **Q. Please explain the adjustment to operating expenses shown in Reference**
9 **Schedule 1.24 of Rives Exhibit 1.**

10 A. This adjustment is necessary to exclude the expenses incurred in the test year
11 associated with the Company's mainframe, which was retired in November 2009.
12 Ms. Charnas prepared this adjustment and discusses it in her testimony.

13 **Q. Please explain the adjustment to operating expenses shown in Reference**
14 **Schedule 1.25 of Rives Exhibit 1.**

15 A. This adjustment concerns a remaining component of the Companies' withdrawal from
16 the Midwest Independent Transmission System Operator, Inc. ("MISO"), which
17 withdrawal the Commission authorized in Case No. 2003-00266. In its February 5,
18 2009 Order in KU's most recent base rate case, Case No. 2008-00251, the
19 Commission authorized KU to defer any post-April 30, 2008 revenues related to
20 MISO Schedule 10 expenses, as well as future adjustments to the MISO exit fee, as
21 regulatory liabilities to be amortized in a future rate case. This is that "future rate
22 case," which is why KU is proposing this adjustment. It was prepared by Ms. Scott
23 and is discussed in her testimony.

1 **Q. Please explain the adjustment to operating expenses shown in Reference**
2 **Schedule 1.26 of Rives Exhibit 1.**

3 A. In Case No. 2008-00251, the Commission authorized the creation of a regulatory
4 asset for the costs associated with the transmission depancaking settlement agreement
5 between the Companies and East Kentucky Power Cooperative, Inc. The
6 Commission further approved a five-year amortization of the asset, to begin in March
7 2009; this adjustment annualizes that amortization. This adjustment was prepared by
8 Ms. Scott and is discussed in her testimony.

9 **Q. Please explain the adjustment to operating expenses shown in Reference**
10 **Schedule 1.27 of Rives Exhibit 1.**

11 A. This adjustment is necessary to recover the expenses KU incurred as a result of the
12 windstorm that occurred in September 2008. The Commission approved the
13 establishment of a regulatory asset with regard to these expenses in Case No. 2008-
14 00457. Ms. Scott prepared the adjustment and discusses it in her testimony.

15 **Q. Please explain the adjustment to operating expenses shown in Reference**
16 **Schedule 1.28 of Rives Exhibit 1.**

17 A. This adjustment is necessary to recover the expenses KU incurred as result of the
18 winter storm that occurred in January and February 2009. The Commission approved
19 the establishment of a regulatory asset with regard to these expenses in Case No.
20 2009-00174. Ms. Scott prepared the adjustment and discusses it in her testimony.

21

1 **Q. Please explain the adjustment to operating expenses shown in Reference**
2 **Schedule 1.29 of Rives Exhibit 1.**

3 A. This adjustment is necessary to recover the costs of KU's investment in the Kentucky
4 Consortium for Carbon Storage. The Commission approved the establishment of a
5 regulatory asset with regard to this investment in Case No. 2008-00308. KU
6 proposes to amortize this regulatory asset over a period of four years, which
7 corresponds to the duration of the project. Mr. Bellar prepared this adjustment and
8 discusses it in his testimony.

9 **Q. Please explain the adjustment to operating expenses shown in Reference**
10 **Schedule 1.30 of Rives Exhibit 1.**

11 A. This adjustment is necessary to recover the costs of KU's investment in the Carbon
12 Management Resource Group. The Commission approved the establishment of a
13 regulatory asset with regard to this investment in Case No. 2008-00308. KU
14 proposes to amortize this regulatory asset over a period of ten years, which
15 corresponds to the duration of the project. Mr. Bellar prepared this adjustment and
16 discusses it in his testimony.

17 **Q. Please explain the adjustment to operating expenses shown in Reference**
18 **Schedule 1.31 of Rives Exhibit 1.**

19 A. This adjustment has two components. The first is necessary to include amortization
20 of the expenses incurred in conjunction with this base rate case; the second annualizes
21 the amortization of the 2008 rate case costs. The Commission approved a similar
22 adjustment in Case Nos. 2003-00434 and 2000-00080, and KU proposed such an

1 adjustment in Case No. 2008-00251. This adjustment was prepared by Ms. Charnas
2 and is discussed in her testimony.

3 **Q. Please explain the adjustment to operating expenses shown in Reference**
4 **Schedule 1.32 of Rives Exhibit 1.**

5 A. The Companies recently made a \$2.27 million one-time payment to the Southwest
6 Power Pool, Inc. (“SPP”) under a recent settlement agreement concerning SPP’s
7 provision of Independent Transmission Organization services to the Companies.
8 KU’s portion of the settlement expense was \$1,452,783. This adjustment removes
9 the portion of the settlement amount that does not relate to test-year operating
10 expenses. Mr. Bellar prepared this adjustment and discusses it in his testimony.

11 **Q. Please explain the adjustment to operating expenses shown in Reference**
12 **Schedule 1.33 of Rives Exhibit 1.**

13 A. This adjustment is to remove from operating expenses the costs incurred as a result of
14 resettlements related to the MISO Revenue Sufficiency Guarantee (“RSG”). This
15 adjustment is necessary to remove from operating expenses the amount KU had paid
16 to the MISO during the test year that relates to prior period’s transactions. Ms. Scott
17 prepared this adjustment and discusses it in her testimony.

18 **Q. Please explain the adjustment to operating expenses shown in Reference**
19 **Schedule 1.34 of Exhibit 1.**

20 A. The adjustment removes the expense associated with the cost of the Owensboro
21 Municipal Utilities (“OMU”) contract in the test year. OMU terminated the contract
22 effective May 2010. Mr. Bellar prepared this adjustment and discusses it in his
23 testimony.

1 **Q. Please explain the adjustment to operating expenses shown in Reference**
2 **Schedule 1.35 of Rives Exhibit 1.**

3 A. This adjustment is to remove from operating income the amount collected from the
4 OMU litigation settlement. While litigation with OMU was ongoing, OMU did not
5 pay certain amounts as required under its contract with KU. This adjustment is
6 necessary to reflect reversal of the uncollectible account expense that the settlement
7 effectively paid. Ms. Scott prepared this adjustment and discusses it in her testimony.

8 **Q. Please explain the adjustment to operating expenses shown in Reference**
9 **Schedule 1.36 of Rives Exhibit 1.**

10 A. KU had an agreement with Dynegy Power Marketing, Inc., to purchase unit firm
11 capacity and an exclusive call option for the energy from Unit 1 at the Bluegrass
12 Generating Station in Oldham County, Kentucky. The agreement expired in August
13 2009. This adjustment therefore removes from the test year the expense associated
14 with the Dynegy contract. Mr. Bellar prepared this adjustment and discusses it in his
15 testimony.

16 **Q. Please explain the adjustment to operating expenses shown in Reference**
17 **Schedule 1.37 of Rives Exhibit 1.**

18 A. This adjustment is to remove the amortization expense related to the regulatory asset
19 that the Commission approved in Case No. 2003-00434 for the restoration expenses
20 associated with the 2003 Ice Storm, which regulatory asset KU has now fully
21 amortized. Ms. Scott prepared this adjustment and discusses it in her testimony.

22

1 **Q. Please explain the adjustment to operating expenses shown in Reference**
2 **Schedule 1.38 of Rives Exhibit 1.**

3 A. Reference Schedule 1.38 contains three adjustments: the first removes the Kentucky
4 coal credit received by the Company during the test year and applied to property tax
5 expense; the second reduces property tax expense due to a lower property value
6 assessment approved by the Kentucky Department of Revenue; and the third
7 increases property tax expense associated with assets KU purchased from LG&E
8 related to their respective ownership shares in TC2. Ronald L. Miller prepared these
9 adjustments and discusses them in his testimony.

10 **Q. Please explain the calculation shown in Reference Schedule 1.41 of Rives Exhibit**
11 **1.**

12 A. Reference Schedule 1.41 shows the calculation of KU's composite federal and state
13 income tax rate. The method for calculating the composite tax rate KU uses in this
14 schedule is similar to the method KU used its most recent base rate case, Case
15 No. 2008-00251, and to the method the Commission approved in Case No. 2003-
16 00434. This schedule was prepared by Mr. Miller and is discussed in his testimony.

17 **Q. Please explain the adjustment to operating expenses shown in Reference**
18 **Schedule 1.42 of Rives Exhibit 1.**

19 A. This adjustment is for federal and state income taxes corresponding to the
20 annualization and adjustment of year-end interest expense. The Commission has
21 traditionally recognized the income tax effects of adjustments to interest expense
22 through an interest synchronization adjustment. The Commission approved a similar
23 adjustment in Case Nos. 2003-00434 and 2000-00080, and KU proposed such an

1 adjustment in Case No. 2008-00251. This adjustment was prepared by Mr. Miller
2 and is discussed in his testimony.

3 **Q. Please explain the adjustment to operating expenses shown in Reference**
4 **Schedule 1.43 of Rives Exhibit 1.**

5 A. This adjustment is for income tax true-ups and adjustments made during the test year
6 that relate to prior periods. The Commission approved a similar adjustment in Case
7 No. 2003-00434, and KU proposed such an adjustment in Case No. 2008-00251.
8 This adjustment was prepared by Mr. Miller and is discussed in his testimony.

9 **Q. Please explain the adjustment to operating expenses shown in Reference**
10 **Schedule 1.44 of Rives Exhibit 1.**

11 A. This adjustment restates test-year income tax expenses for the production activities
12 deduction. The production activities deduction statutory rate in effect for the test year
13 was 6%; however the rate will increase to 9% in calendar year 2010. This adjustment
14 calculates the deduction based on the test year taxable income at the new 9% rate.
15 Mr. Miller prepared this adjustment and discusses it in his testimony.

16 **Q. Please explain the adjustment to operating expenses shown in Reference**
17 **Schedule 1.45 of Exhibit 1.**

18 A. This adjustment relates to the annual amount of the permanent reduction in
19 depreciable tax basis required by the Internal Revenue Code and attributable to the
20 Advanced Coal Investment Tax Credit awarded to KU and LG&E for TC2. Mr.
21 Miller prepared this adjustment and discusses it in his testimony.

22

1 Capitalization and Weighted Average Cost of Capital

2 **Q. Have you prepared an exhibit showing KU's capitalization as of October 31,**
3 **2009?**

4 A. Yes. Rives Exhibit 2 shows KU's capitalization at October 31, 2009, for electric
5 operations. Mr. Arbough, Treasurer for KU, presents testimony on KU's current and
6 target capitalizations, as well as on relevant bond financing issues.

7 **Q. Can you explain what is contained in Rives Exhibit 2?**

8 A. Yes. Rives Exhibit 2 shows the calculation of KU's adjusted capitalization for electric
9 operations as of October 31, 2009, as well as the weighted average cost of capital to
10 apply to the adjusted capitalization. As indicated on Rives Exhibit 2, the requested
11 rate of return on electric capitalization as of October 31, 2009, is 8.32 percent, based
12 on the proposed 11.5 percent return on common equity.

13 **Q. Please explain the calculation of the capitalization on Rives Exhibit 2.**

14 A. Column 1 of Rives Exhibit 2 contains the components of capitalization as recorded on
15 the Company's books and records as of the end of the test year, October 31, 2009.
16 Column 2 of Rives Exhibit 2 calculates the relative capitalization percentages of each
17 component of capitalization to the total capitalization (e.g., line 1, column 1 divided
18 by line 4, column 1 equals line 1, column 2). Columns 3 through 6 are adjustments to
19 capitalization that are totaled (with column 3) in column 7 of Rives Exhibit 2. These
20 four adjustments are to show the increase in capitalization associated with the Joint
21 Use Assets LG&E transferred to KU in December 2009, which I describe more fully
22 below; and to remove undistributed subsidiary earnings, KU's equity investment in
23 Electric Energy Inc., KU's investment in Ohio Valley Electric Corporation, and other
24 investments consistent with the adjustments approved in the Commission's Order in

1 Case No. 2003-00434 and proposed by KU in Case No. 2008-00251. Column 8
2 calculates adjusted total company capitalization by adding the capitalization
3 adjustments in Column 7 to Column 1. Column 9 of Exhibit 2 contains the allocation
4 factor to jurisdictionalize KU's Kentucky capitalization. The factor in column 9 was
5 calculated based on net original cost rate base as shown on Rives Exhibit 3. Column
6 10 calculates the relative Kentucky jurisdictional capitalization components by
7 multiplying column 8 by the factor in column 9. Column 11 calculates the relative
8 capitalization percentages of each component of capitalization to the total
9 capitalization (e.g., line 1, column 10 divided by line 4, column 10 equals line 1,
10 column 11). Column 12 removes KU's ECR rate base, as more fully explained
11 below, which is reflected in column 13, the Adjusted Kentucky Jurisdictional
12 Capitalization. Each row of column 16, the Cost of Capital, is the product of the
13 corresponding rows of columns 14, the Adjusted Capital Structure, and column 15,
14 the Annual Cost Rate of each source of capital.

15 **Q. Has KU ensured that its subsidiary earnings, deferred taxes associated with**
16 **those earnings, and non-utility property have been properly accounted for in**
17 **Exhibit 2?**

18 A. Yes. In a manner consistent with its response to the Attorney General's first data
19 request (dated August 27, 2008), Question 34 in Case No. 2008-00251, KU has
20 ensured that: (1) its equity in its subsidiary earnings have been deducted from
21 capitalization only once; (2) its equity in its subsidiary earnings have been adjusted
22 by the amount of deferred taxes associated with those earnings; and (3) its

1 capitalization has been reduced by the amount of its non-utility property. These are
2 reflected in KU's adjustments to capitalization related to subsidiaries, Columns 4-6.

3 **Q. Please explain the adjustment made in Column 3 of Rives Exhibit 2, "Trimble**
4 **County Joint Use Assets Transfer."**

5 A. As described in the Companies' July 30, 2009 letter to the Commission's Executive
6 Director, in December 2009, LG&E transferred to KU an undivided ownership
7 interest in certain assets at the Trimble County Generating Station necessary to the
8 operation of Trimble County Unit No. 2 ("TC2 Joint Use Assets"), in which unit KU
9 owns 81% of the Companies' collective 75% ownership share. The net book value of
10 the assets transferred was \$48.4 million. This adjustment accordingly increases short-
11 term debt, long-term debt, and common equity by the corresponding amounts. Ms.
12 Charnas discusses this adjustment to capitalization more fully in her testimony.

13 **Q. Does Rives Exhibit 2 contain an adjustment to capitalization to remove the ECR**
14 **amounts?**

15 A. Yes. In Column 12, the environmental surcharge rate base is removed from
16 capitalization using the methodology the Commission approved in Case Nos. 1998-
17 00474 and 2003-00434. Removing the environmental surcharge rate base from the
18 capital structure is necessary because KU is recovering a return on its investment
19 through the environmental surcharge. The amount of ECR rate base removed from
20 capitalization in Column 12 has had deferred taxes and income tax credits deducted
21 from it. As discussed in Mr. Conroy's testimony, the amount of ECR rate base
22 removed also reflects the elimination of the 2001 and 2003 ECR Plans from KU's
23 monthly ECR filings.

1 **Q. Please explain how the weighted average cost of capital is calculated on Rives**
2 **Exhibit 2.**

3 A. Column 14 (Adjusted Capital Structure) of Rives Exhibit 2 calculates the respective
4 capitalization percentages for the components of adjusted capitalization from column
5 13 (e.g., line 1, column 13 divided by line 4, column 13 equals line 1, column 14).
6 Column 15 (Annual Cost Rate) includes the embedded costs of the components of
7 capital, including the proposed return on equity. The annual rate used for Short Term
8 Debt is the actual rate as of October 31, 2009. The annual cost rate for Long Term
9 Debt is the embedded cost of the outstanding pollution control bonds and inter-
10 company loans outstanding as of October 31, 2009. The inter-company loans were
11 first approved by the Commission in its April 30, 2003 Order in Case No. 2003-
12 00059. The Commission has subsequently approved the Company's requests for
13 additional inter-company loans in numerous financing cases. The cost of equity is the
14 amount recommended by Dr. Avera and supported in his testimony. Column 16 then
15 calculates the weighted average cost of capital by multiplying column 14 by column
16 15, resulting in 8.32 percent.

17 **Property Valuation**

18 **Q. What are the property valuation measures to be considered by the Commission**
19 **for ratemaking purposes?**

20 A. Section 278.290 of the Kentucky Revised Statutes requires the Commission to give
21 due consideration to three quantifiable values: original cost, cost of reproduction as a
22 going concern and capital structure. The Commission is also required to consider the
23 history and development of the utility and its property and other elements of value
24 long recognized for ratemaking purposes.

1 Q. Have you prepared an exhibit showing KU's net original cost rate base as of
2 October 31, 2009?

3 A. Yes. Page 1 of Rives Exhibit 3 shows KU's net original cost rate base at October 31,
4 2009. Page 2 of Rives Exhibit 3 shows the calculation of the allowance for cash
5 working capital. The 45-day (1/8) methodology was used in computing the
6 allowance for cash working capital.

7 Q. Please explain rows 8 and 9 of Rives Exhibit 3, Page 1 concerning asset
8 retirement obligation net assets and regulatory liabilities.

9 A. In Case No. 2003-00427, the Commission issued an order on December 23, 2003,
10 approving a stipulation between KU and the intervenors in that proceeding, which
11 stipulation requested the Commission's approval for:

12 1) Approving the regulatory assets and liabilities associated
13 with adopting SFAS No. 143 and going forward;¹

14 2) Eliminating the impact on net operating income in the 2003
15 ESM annual filing caused by adopting SFAS No. 143;

16 3) To the extent accumulated depreciation related to the cost of
17 removal is recorded in regulatory assets or regulatory
18 liabilities, reclassifying such amounts to accumulated
19 depreciation for rate-making purposes of calculating rate base;
20 and

21 4) Excluding from rate base the ARO [Asset Retirement
22 Obligation] assets, related ARO asset accumulated
23 depreciation, ARO liabilities, and remaining regulatory assets
24 associated with the adoption of SFAS No. 143.²

¹ The Financial Accounting Standards Board, which promulgates the U.S. Generally Accepted Accounting Principles, has renamed SFAS No. 143; it is now Accounting Standards Codification ("ASC") 410-20.

² *In the Matter of Application of Kentucky Utilities Company for an Order Approving an Accounting Adjustment to be Included in Earnings Sharing Mechanism Calculations for 2003*, Case No. 2003-00427, Order at 3 (December 23, 2003).

1 In Case No. 2003-00434, KU excluded ARO assets from rate base.³ The Commission
2 approved the exclusion in its June 30, 2004 Order in that proceeding.⁴ KU proposed
3 a similar adjustment in its most recent base rate case, Case No. 2008-00251.

4 Consistent with the approach described by the Commission's orders cited
5 above and its past approach to ARO assets in its most recent base rate case, in this
6 application KU is excluding the ARO-related net assets and regulatory liabilities as
7 shown in rows 8 and 9 of Rives Exhibit 3, Page 1.

8 **Q. Please explain the adjustment made in row 10 of Rives Exhibit 3, Page 1,**
9 **"Investment Tax Credit."**

10 A. As approved in the Commission's order in Case No. 2007-00178, it is proper for KU
11 to exclude from rate base the amount of investment tax credits it receives.⁵ The
12 deduction from rate base associated with the investment tax credits KU has received
13 is shown in row 10 of Rives Exhibit 3, Page 1.

14 **Q. Have you prepared an exhibit showing KU's pro forma rate base as of October**
15 **31, 2009?**

16 A. Yes. Rives Exhibit 4 shows KU's pro forma rate base as of October 31, 2009. This
17 exhibit reflects the adjustments I previously described in connection with Exhibit 2
18 concerning the environmental surcharge rate base and Trimble County joint use assets
19 transfer adjustments. In addition, the rate base impact of the annualized depreciation
20 expense adjustment and cash working capital amount associated with the operations

³ *In the Matter of an Adjustment of the Electric Rates, Terms, and Conditions of Kentucky Utilities Company*, Case No. 2003-00434, KU Response No. 38 to Commission Staff's Third Set of Data Requests (March 11, 2004).

⁴ *In the Matter of an Adjustment of the Electric Rates, Terms, and Conditions of Kentucky Utilities Company*, Case No. 2003-00434, Order at 21 (June 30, 2004).

⁵ *In the Matter of Application of Kentucky Utilities Company for an Order Authorizing Inclusion of Investment Tax Credits in Calculation of Environmental Surcharge and Declaring Appropriate Rate-Making Methods for Base Rates*, Case No. 2007-00178, Order at 6-7 (September 7, 2007).

1 and maintenance expense adjustments are reflected. This exhibit also contains the
2 adjustments I previously described in connection with Rives Exhibit 3 concerning the
3 asset retirement obligation items and the investment tax credit.

4 **Q. Have you prepared an exhibit showing KU's estimated net reproduction cost**
5 **rate base as of October 31, 2009?**

6 A. Yes. The estimated net reproduction cost rate base at October 31, 2009, is shown on
7 Rives Exhibit 5. The calculation of the reproduction cost of plant less depreciation
8 used in developing the reproduction cost rate base shown in Rives Exhibit 5 was
9 calculated under my supervision and is shown on Rives Exhibit 6.

10 **Q. Please explain Rives Exhibit 6.**

11 A. Rives Exhibit 6 shows KU's estimated reproduction (or current) cost of utility plant
12 and the applicable accumulated depreciation on the reproduction cost of utility plant
13 as of October 31, 2009. The net estimated reproduction cost at October 31, 2009, is
14 approximately \$2.9 billion greater, on a total company basis, than the net original
15 historical cost as recorded on KU's books. The current costs were determined
16 principally by indexing the surviving plant and equity using the Handy-Whitman
17 Index of Public Utility Construction Costs and the Consumer Price Index.

18 **Q. Have you prepared an exhibit showing the calculation of the actual and**
19 **proposed rate of return on net original cost rate base, pro forma rate base, and**
20 **reproduction cost rate base for the twelve months ended October 31, 2009?**

21 A. Yes. Rives Exhibit 7 shows the actual electric rate of return earned for the twelve
22 months ended October 31, 2009, was 6.03 percent on jurisdictional net original cost
23 rate base, 6.19 percent on jurisdictional pro forma rate base, and 3.31 percent on

1 jurisdictional reproduction cost rate base. Using the adjusted net operating income
2 from Rives Exhibit 1 and the revenue increase in the application, results in a
3 requested rate of return of 8.03 percent on jurisdictional net original cost rate base,
4 8.25 percent on jurisdictional pro forma rate base, and 4.41 percent on jurisdictional
5 reproduction cost rate base.

6 **Q. Have you prepared an exhibit showing the calculation of the overall revenue**
7 **deficiency at October 31, 2009 for KU?**

8 A. Yes. Rives Exhibit 8 shows the calculation of the revenue deficiency at October 31,
9 2009 for KU to be \$135,285,293.

10 **Q. Have you prepared an exhibit showing the calculation of Kentucky jurisdictional**
11 **rate of return on common equity for the twelve months ended October 31, 2009?**

12 A. Yes. Rives Exhibit 9 shows the return for KU's Kentucky retail jurisdictional electric
13 operations for the twelve months ended October 31, 2009, is 5.54 percent, including a
14 6.33 percent return on common equity.

15 **Q. What is KU's recommendation for the Commission in this proceeding?**

16 A. Kentucky Utilities Company recommends the Commission approve the recovery of
17 the revenue deficiency of \$135,285,293 through the proposed changes in electric base
18 rates.


19 **Q. Does this conclude your testimony?**

20 A. Yes.

VERIFICATION

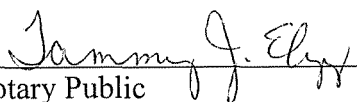
COMMONWEALTH OF KENTUCKY)
) **SS:**
COUNTY OF JEFFERSON)

The undersigned, **S. Bradford Rives**, being duly sworn, deposes and says that he is Chief Financial Officer for Kentucky Utilities Company and an employee of E.ON U.S. Services, Inc., and that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.



S. Bradford Rives

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 22nd day of January 2010.



Notary Public (SEAL)

My Commission Expires:

November 9, 2010

APPENDIX A

S. Bradford Rives

Chief Financial Officer
E.ON U.S. LLC
220 West Main Street
Louisville, Kentucky 40202
(502) 627-3990

Civic Activities

FM Global – Advisory Board
Lincoln Heritage Council, Boy Scouts of America – Executive Board and Treasurer
Metro United Way of Louisville Board of Directors
National Kidney Foundation of Kentucky – Chair of National Kidney Foundation Golf Classic
St. Xavier High School Board of Directors
University of Louisville Business School Advisory Board

Professional/Trade Memberships

American Institute of Certified Public Accountants (AICPA)
Financial Executives Institute
Kentucky Bar Association
Kentucky Society of Certified Public Accountants
Louisville Bar Association

Education

University of Louisville School of Law, J.D. (cum laude) -- 1988
University of Kentucky, B.S. in Accounting -- 1980

Previous Positions

E.ON U.S. LLC (formerly LG&E Energy Corp.), Louisville, KY
Dec 2000 – Sep 2003, Senior Vice President, Finance and Controller
Feb 1999 – Dec 2000 – Senior Vice President, Finance and Business Development
Mar 1996 – Feb 1999 – Vice President, Finance and Controller
Jan 1996 – Mar 1996 – Vice President, Finance, Non Utility Business
Mar 1995 – Dec 1995 – Vice President, Controller and Treasurer (LG&E Power)
Jun 1994 – Mar 1995 – Vice President and Treasurer (LG&E Power)
Jan 1994 – Jun 1994 – Associate General Counsel
Jan 1993 – Dec 1993 – Director, Business Development
Feb 1992 – Dec 1992 – Assistant Treasurer
Oct 1991 – Feb 1992 – Director, Corporate Finance

Louisville Gas and Electric Company, Louisville, KY
1990-1991 – Director, Corporate Finance
1989-1990 – Director, Corporate Tax
1985-1989 – Manager, Tax Accounting
1983-1985 – Assistant Manager, Tax Accounting

Arthur Andersen and Company, Louisville, KY
1982-1983 – Audit Senior
1980-1982 – Audit Staff

KENTUCKY UTILITIES

Adjustments to Operating Revenues, Operating Expenses and Net Operating Income
For the Twelve Months Ended October 31, 2009

	Reference Schedule (1)	Operating Revenues (2)	Operating Expenses (3)	Net Operating Income (4)
1. Jurisdictional amount per books		1,221,660,614	1,030,540,469	\$ 191,120,145
2. Adjustments for known changes and to eliminate unrepresentative conditions:				
3. Adjustment to eliminate unbilled revenues	1.00	(3,744,529)	-	(3,744,529)
4. Adjustment to eliminate Merger Surcredit	1.01	2,800,345	-	2,800,345
5. Adjustment to eliminate Value Delivery Surcredit	1.02	42	-	42
6. To adjust mismatch in fuel cost recovery	1.03	(49,848,679)	(42,231,035)	(7,617,644)
7. To adjust base rates and FAC to reflect a full year of the base rate change and FAC roll-in	1.04	(3,710,701)	-	(3,710,701)
8. Adjustment to eliminate Environmental Surcharge revenues and expenses	1.05	(92,924,384)	(30,936,828)	(61,987,556)
9. To adjust base rate revenues and expenses to reflect a full year of the ECR roll-in	1.06	87,584,103	22,359,078	65,225,025
10. Off-system sales revenue adjustment for the ECR calculation	1.07	(3,722,927)	-	(3,722,927)
11. To eliminate net brokered and financial swap revenues and expenses	1.08	(256,817)	(6,096)	(250,721)
12. To eliminate ECR, MSR, FAC, and DSM accruals	1.09	283,654	-	283,654
13. To eliminate DSM revenue and expenses	1.10	(12,940,085)	(7,500,349)	(5,439,736)
14. To reflect weather normalized electric sales margins	1.11	2,986,579	1,489,506	1,497,073
15. Adjustment to annualize year-end customers	1.12	9,724,872	5,885,824	3,839,048
16. To adjust for customer billing corrections and rate switching	1.13	(186,358)	-	(186,358)
17. Adjustment to revenues for late payment charge	1.14	3,141,664	-	3,141,664
18. Adjustment to reflect annualized depreciation expenses	1.15	-	19,212,820	(19,212,820)
19. Adjustment to reflect increases in labor and labor related costs	1.16	-	784,464	(784,464)
20. Adjustment for pension, post retirement, and post employment costs	1.17	-	(139,829)	139,829
21. Adjustment to reflect the increase in property insurance expense	1.18	-	373,107	(373,107)
22. Adjustment to reflect new pollution liability insurance expense	1.19	-	574,164	(574,164)
23. Adjustment for hazard tree program	1.20	-	3,791,496	(3,791,496)
24. Adjustment to reflect normalized storm damage expense	1.21	-	(1,267,873)	1,267,873

KENTUCKY UTILITIES

Adjustments to Operating Revenues, Operating Expenses and Net Operating Income
For the Twelve Months Ended October 31, 2009

	Reference Schedule (1)	Operating Revenues (2)	Operating Expenses (3)	Net Operating Income (4)
25. Adjustment for injuries and damages FERC account 925	1.22	-	200,710	(200,710)
26. Adjustment to eliminate advertising expenses pursuant to Commission Rule 807 KAR 5:016	1.23	-	(799,431)	799,431
27. Adjustment for expenses related to retired mainframe	1.24	-	(843,623)	843,623
28. Adjustment for MISO Exit Fee regulatory asset	1.25	-	(83,909)	83,909
29. Adjustment for EKPC regulatory asset	1.26	-	1,785,051	(1,785,051)
30. Adjustment for 2008 Wind storm regulatory asset	1.27	-	2,454,286	(2,454,286)
31. Adjustment for 2009 Winter storm regulatory asset	1.28	-	11,447,352	(11,447,352)
32. Adjustment for KCCS regulatory asset	1.29	-	360,504	(360,504)
33. Adjustment for CMRG regulatory asset	1.30	-	1,940	(1,940)
34. Adjustment to reflect amortization of rate case expenses	1.31	-	595,187	(595,187)
35. Adjustment for Southwest Power Pool settlement expenses	1.32	-	(896,454)	896,454
36. Adjustment to remove out of period adjustment for resettlements related to MISO RSG	1.33	-	(510,123)	510,123
37. Adjustment to reflect expiration of OMU contract	1.34	-	(15,673,235)	15,673,235
38. Adjustment for reversal of OMU uncollectible account expense	1.35	-	1,754,505	(1,754,505)
39. Adjustment to remove reserve margin demand purchases	1.36	-	(1,339,238)	1,339,238
40. Adjustment to expenses for 2003 Ice storm amortization	1.37	-	(527,718)	527,718
41. To adjust property tax expense	1.38	-	1,199,643	(1,199,643)
42. These adjustments left intentionally blank	1.39 - 1.40			
43. Total of above adjustments		(60,813,222)	(28,486,104)	(32,327,118)

KENTUCKY UTILITIES

Adjustments to Operating Revenues, Operating Expenses and Net Operating Income
For the Twelve Months Ended October 31, 2009

	Reference Schedule (1)	Operating Revenues (2)	Operating Expenses (3)	Net Operating Income (4)
44. Federal and state income taxes corresponding to base revenue and expense adjustments and above adjustments -	36.9264 % 1.41		(11,937,234)	11,937,234
45. Federal and state income taxes corresponding to annualization and adjustment of year-end interest expense	1.42		(548,031)	548,031
46. Prior income tax true-ups and adjustments	1.43		1,126,171	(1,126,171)
47. Adjustment for domestic production activities deduction	1.44		(457,757)	457,757
48. Adjustment for tax basis depreciation reduction	1.45		1,442,607	(1,442,607)
49. This adjustment left intentionally blank	1.46			
50. Total adjustments		(60,813,222)	(38,860,348)	(21,952,874)
51. Adjusted Net Operating Income		1,160,847,392	991,680,121	\$ 169,167,271

KENTUCKY UTILITIES

Adjustment to Eliminate Unbilled Revenues

1. Unbilled revenues at October 31, 2008	\$ 50,124,000
2. Unbilled revenues at October 31, 2009	<u>(53,868,529)</u>
3. Decrease in book revenues due to unbilled revenues	<u><u>\$ (3,744,529)</u></u>

KENTUCKY UTILITIES

Adjustment to Eliminate Merger Surcredit
For the Twelve Months Ended October 31, 2009

1. Actual Merger Surcredit refunded	<u>\$ (2,800,345)</u>
2. Merger Surcredit revenue adjustment	<u>\$ 2,800,345</u>

KENTUCKY UTILITIES

Adjustment to Eliminate Value Delivery Surcredit
For the Twelve Months Ended October 31, 2009

1. Actual Value Delivery Surcredit and ESM refunded	\$ (42)
	<hr/> <hr/>
2. Value Delivery Surcredit revenue adjustment	\$ 42
	<hr/> <hr/>

Exhibit 1
Reference Schedule 1.03
Sponsoring Witness: Conroy

KENTUCKY UTILITIES

To Adjust Mismatch in Fuel Cost Recovery
For the Twelve Months Ended October 31, 2009

Expense Month	Revenue Form A Page 5 of 6 Line 3	Expense Form A* Page 5 of 6 Line 8
Nov-08	7,161,750	3,457,004
Dec-08	2,617,813	6,620,436
Jan-09	4,080,402	5,529,020
Feb-09	6,594,389	8,560,589
Mar-09	4,237,573	5,358,776
Apr-09	8,186,876	2,729,326
May-09	4,611,651	(1,175,992)
Jun-09	3,221,469	5,255,165
Jul-09	(1,124,681)	1,869,873
Aug-09	5,934,903	2,946,059
Sep-09	1,735,424	872,983
Oct-09	2,591,110	207,796
Total	<u>\$ 49,848,679</u>	<u>\$ 42,231,035</u>
Adjustment	<u>\$ (49,848,679)</u>	<u>\$ (42,231,035)</u>

* NOTE : Expenses are recovered in the second succeeding month. For example,
January 2009 would be reflected in March 2009.

KENTUCKY UTILITIES

**To Adjust Base Rates and FAC to Reflect a Full Year of the
Base Rate Change and FAC Roll-In
For the Twelve Months Ended October 31, 2009**

1. Adjustment to base rate revenues to reflect a full year of the Base Rate Case (1)	\$ (4,290,974)
2. Adjustment to base rate revenues to reflect a full year of the FAC Roll-In (2)	19,182,666
3. Adjustment to FAC revenues to reflect a full year of the FAC roll-in (2)	<u>(18,602,393)</u>
4. Net adjustment	<u><u>\$ (3,710,701)</u></u>

(1) Base rates pursuant to Commission's Order dated February 5, 2009 in Case No. 2008-00251.

(2) FAC roll-in pursuant to Commission's Order dated June 3, 2009 in Case No. 2008-00520.

KENTUCKY UTILITIES

**Adjustment to Eliminate Environmental Surcharge Revenues and Expenses
For the Twelve Months Ended October 31, 2009**

Expense Month	Revenues Environmental Compliance Plans (1)	Expenses Environmental Compliance Plans (2)	Expenses Eliminate '01 & '03 Plans	Net (Col. 1 - 2 - 3)
Nov-08	\$ 5,235,307	\$ 3,244,938	\$ (640,504)	
Dec-08	6,771,154	3,768,559	(921,761)	
Jan-09	7,615,494	3,638,786	(742,696)	
Feb-09	6,688,271	2,778,893	(838,239)	
Mar-09	5,529,205	3,353,094	(847,266)	
Apr-09	5,801,057	3,796,462	(833,003)	
May-09	6,846,073	3,784,709	(906,790)	
Jun-09	9,264,170	3,886,965	(767,336)	
Jul-09	9,580,287	3,773,914	(808,842)	
Aug-09	8,912,825	5,063,328	(779,079)	
Sep-09	10,484,635	4,072,334	(847,471)	
Oct-09	10,195,905	4,116,193	(821,548)	
	<u>\$ 92,924,384</u>	<u>\$ 45,278,175</u>	<u>\$ (9,754,534)</u>	
Kentucky Jurisdiction (Ref. Sch. Allocators)		87.088%	87.088%	
Total	<u>\$ 92,924,384</u>	<u>\$ 39,431,857</u>	<u>\$ (8,495,029)</u>	<u>\$ 61,987,556</u>
Adjustment	<u>\$ (92,924,384)</u>	<u>\$ (39,431,857)</u>	<u>\$ 8,495,029</u>	<u>\$ (61,987,556)</u>

(1) ES Form 3.00, Column 6.

(2) ES Form 2.00, Total Pollution Control Operations Expense less Proceeds from By-Product and Allowance Sales. August 2009 Expenses include prior period adjustment as shown on Attachments 1 and 2 of the monthly filing.

KENTUCKY UTILITIES

To Adjust Base Rate Revenues and Expenses to Reflect a Full Year of the ECR Roll-In
For the Twelve Months Ended October 31, 2009

1. Adjustment to base rate revenues to reflect a full year of the ECR roll-in	<u>\$ 87,584,103</u>
2. Adjustment to expenses to reflect a full year of the ECR roll-in (1)	<u>\$ 22,359,078</u>

(1) Only reflects ECR plan amounts which will continue after effective date of new base rates in this proceeding.

NOTE: ECR Roll-in pursuant to Commission's Order dated December 2, 2009 in Case No. 2009-00310.

Determination of Expenses Roll-In (Attachment to Response to Question No. 6 (a)(c)):

a. Total Pollution Control Operating Expenses	\$ 34,445,958
b. Less Total Pollution Control Operating Expenses '01 & '03 Plans	(9,072,379)
c. Less Gross Proceeds from By-Product & Allowance Sales	300,541
d. Total Expenses Roll-In excluding '01 & '03 Plans	<u>\$ 25,674,120</u>
e. Kentucky Jurisdiction (Ref. Sch. Allocators)	87.088%
f. Adjustment	<u>\$ 22,359,078</u>

KENTUCKY UTILITIES

**Off-System Sales Revenue Adjustment for the ECR Calculation
For the Twelve Months Ended October 31, 2009**

	(1)	(2)	(3)	(4)
	KU Off-System Sales Revenue	Monthly Environmental Surcharge Factor (1)	Average Environmental Surcharge Factor	Off-System Sales Environmental Cost (Col. 1 * 3)
Nov-08	\$ 16,763,550	7.38%	9.52%	\$ 1,595,890
Dec-08	10,407,202	6.50%	9.52%	990,766
Jan-09	4,800,653	6.54%	9.52%	457,022
Feb-09	2,308,018	6.52%	9.52%	219,723
Mar-09	2,365,975	9.27%	9.52%	225,241
Apr-09	1,258,387	9.89%	9.52%	119,798
May-09	3,233,654	11.69%	9.52%	307,844
Jun-09	706,503	9.68%	9.52%	67,259
Jul-09	286,233	11.58%	9.52%	27,249
Aug-09	336,928	11.94%	9.52%	32,076
Sep-09	335,449	11.20%	9.52%	31,935
Oct-09	2,310,656	12.03%	9.52%	219,974
Total	\$ 45,113,208			\$ 4,294,777
Average		9.52%		
Kentucky Jurisdiction (Ref. Sch. Allocators)				86.685%
Total				\$ 3,722,927
Adjustment				\$ (3,722,927)

(1) ES Form 1.00

KENTUCKY UTILITIES

To Eliminate Net Brokered and Financial Swap Revenues and Expenses
For the Twelve Months Ended October 31, 2009

1. Brokered and Financial Swap Revenues	\$	380,466
2. Brokered and Financial Swap Expenses recorded in revenues		84,202
		<hr/>
3. Net Brokered and Financial Swap Revenues		296,264
4. Kentucky Jurisdiction (Ref. Sch. Allocators)		86.685%
		<hr/>
5. Kentucky Jurisdiction Net Brokered and Financial Swap Revenues	\$	256,817
		<hr/> <hr/>
6. Kentucky Jurisdiction Net Brokered and Financial Swap Revenues adjustment	\$	(256,817)
		<hr/> <hr/>
7. Operating Expenses related to Brokered and Financial Swap		7,032 *
8. Kentucky Jurisdiction (Ref. Sch. Allocators)		86.685%
		<hr/>
9. Kentucky Jurisdiction Brokered and Financial Swap Operating Expenses	\$	6,096
		<hr/> <hr/>
10. Kentucky Jurisdiction Net Brokered and Financial Swap Operating Expenses adjustment	\$	(6,096)
		<hr/> <hr/>
11. Net Kentucky Jurisdictional adjustment (Line 6 - Line 10)	\$	(250,721)
		<hr/> <hr/>

*NOTE: Reflects 6.15% of total labor and labor related costs from regulated trading sales activities.

KENTUCKY UTILITIES

To Eliminate ECR, MSR, FAC and DSM Accruals
For the Twelve Months Ended October 31, 2009

1. ECR Accrued Revenue in Accounts 440-445	\$ 8,535,405
2. MSR Accrued Revenue in Accounts 440-445	(29,000)
3. FAC Accrued Revenue in Accounts 440-445	(5,106,000)
4. DSM Accrued Revenue in Accounts 440-445	<u>(3,684,059)</u>
5. Total Kentucky Jurisdictional Accrued Revenues	<u>\$ (283,654)</u>
6. Total Adjustment	<u>\$ 283,654</u>

Exhibit 1
Reference Schedule 1.10
Sponsoring Witness: Conroy

KENTUCKY UTILITIES

To Eliminate DSM Revenues and Expenses
For the Twelve Months Ended October 31, 2009

1. DSM Revenue adjustment	\$ (12,940,085)
2. DSM Expense adjustment	<u>(7,500,349)</u>
3. Net Adjustment	<u><u>\$ (5,439,736)</u></u>

KENTUCKY UTILITIES

Adjustment to Reflect Weather Normalized Electric Sales Margins
For the Twelve Months Ended October 31, 2009

1. Revenue adjustment	\$ 2,986,579
2. Expense adjustment	1,489,506
	<hr/>
3. Net adjustment	<u>\$ 1,497,073</u>

KENTUCKY UTILITIES

Adjustment to Annualize Year-End Customers
At October 31, 2009

1. Revenue adjustment	\$ 9,724,872
2. Expense adjustment	5,885,824
	<hr/>
3. Net adjustment	<u>\$ 3,839,048</u>

KENTUCKY UTILITIES

To Adjust for Customer Billing Corrections and Rate Switching
As Applied to the Twelve Months Ended October 31, 2009

1. Major Account Billing Corrections	(14,320)
2. Rate switch - LP to TOD	<u>(172,038)</u>
3. Total Adjustment	<u><u>\$ (186,358)</u></u>

KENTUCKY UTILITIES

Adjustment to Revenues for Late Payment Charge
For the Twelve Months Ended October 31, 2009

1. Late Payment Charge Revenues (April to October 2009)	\$ 4,398,330
2. Estimated 5 months of Late Payment Charges	<u>3,141,664</u>
3. Annual Amount of Late Payment Charges	<u>\$ 7,539,994</u>
4. Total Adjustment (Line 3 - Line 1)	<u>\$ 3,141,664</u>

KENTUCKY UTILITIES

Adjustment To Reflect Annualized Depreciation Expenses
At October 31, 2009

1. Annualized direct depreciation expense under current rates	\$ 104,822,876
2. Annualized depreciation for 2001 and 2003 ECR plans to be eliminated	7,323,072
3. Annualized direct depreciation expense for TC2 joint use assets transferred from TC1 under proposed TC2 rates	3,168,122
4. Annualized direct depreciation expense for TC2 cooling tower transferred from TC1 under proposed TC2 rates	495,091
5. Annualized direct depreciation expense for TC2 assets under proposed TC2 rates as of 10/31/09 CWIP balance	18,121,245
6. Annualized direct depreciation expense for TC2 transmission assets under current rates as of 10/31/09 CWIP balance	912,721
7. Total annualized depreciation expense	<u>\$ 134,843,127</u>
8. Depreciation expense per books for test year	\$ 135,678,764
9. Depreciation expense for asset retirement costs (ARO)	(299,753)
10. Depreciation for environmental cost recovery (ECR) plans (1)	(22,450,815)
11. Depreciation expense per books excluding ARO and ECR	<u>\$ 112,928,197</u>
12. Total Adjustment to reflect annualized depreciation expense (Line 7 - Line 11)	21,914,931
13. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>87.670%</u>
14. Kentucky Jurisdictional adjustment	<u>\$ 19,212,820</u>

(1) Reflects the elimination of the 2001 and 2003 ECR Plans. Only reflects ECR plan amounts which will continue after effective date of new base rates in this proceeding.

KENTUCKY UTILITIES

Adjustment to Reflect Increases in Labor and Labor-Related Costs
As Applied to the Twelve Months Ended October 31, 2009

1	Wages (Page 2)	\$	793,717
2	Payroll Taxes (Page 3)		56,389
3	401(k) (Page 4)		29,368
4	Total		<u>879,474</u>
5	Kentucky Jurisdiction (Ref. Sch. Allocators)		89.197%
6	Kentucky Jurisdictional Adjustment	\$	<u>784,464</u>

KENTUCKY UTILITIES

**Adjustment to Reflect Increases in Labor and Labor-Related Costs
As Applied to the Twelve Months Ended October 31, 2009**

	Operating	Construction/ Other	Total
1 Labor for 12 months ended October 31, 2009:			
2 Base	\$ 75,037,402	\$ 29,495,439	\$ 104,532,841
3 Overtime and Premium	12,184,059	3,003,390	15,187,449
4 Less: Labor Related to 2009 Winter Storm Restoration Regulatory Asset (b)	(3,464,137)	(48,307)	(3,512,444)
5 TIA	7,432,930	2,652,131	10,085,061
6 Total Labor (Sum of Lines 2 - 5)	\$ 91,190,254	\$ 35,102,653	\$ 126,292,907
7 Total labor Excluding TIA (Line 6 - Line 5)	\$ 83,757,324	\$ 32,450,522	\$ 116,207,846
8 Total Operating and Construction/Other %	72.1%	27.9%	100.0%
9 Annualized base labor at October 31, 2009:			
10 Union			\$ 9,372,293
11 Exempt KU			11,396,218
12 Hourly			28,888,808
13 Non-Exempt			11,645,936
14 Exempt Servco (allocated to KU)	(48.3% of total)		38,746,168
15 Non-Exempt Servco (allocated to KU)	(48.3% of total)		5,308,412
16 Total Annualized Labor (Sum of Lines 10 - 15)			105,357,835
17 Union Overtime/Premiums (a)			3,596,063
18 Union Wage Increase Applied to Union Overtime Annualized for 2009 (11/1/08-7/18/09 OT labor x 3.5%)			89,960
19 Non-Exempt/Hourly/Servco Overtime/Premium (a)			11,591,386
20 Wage Increase Applied to Hourly Overtime/Premium Annualized for 2008 (11/1/08 - 7/18/09 OT labor x 3.5%)			250,232
21 Wage Increase Applied to Non-Exempt/Servco Overtime/Premium Annualized for 2008 (11/1/08 - 2/28/09 OT labor x 3.5%)			19,031
22 Less: Labor Related to 2009 Winter Storm Restoration Regulatory Asset (Line 4) (b)			(3,512,444)
23 Less: Wage Increase Applied to Labor Related to 2009 Winter Storm Restoration Regulatory Asset (Line 22 x 3.5%)			(122,936)
24 Total Annualized Labor (Sum of Lines 16 - 23)			\$ 117,269,127
25 Operating Labor for 12 months ended October 31, 2009 (Line 7)			\$ 83,757,324
26 Operating Labor based on annualized labor	\$ 117,269,127	x	72.1%
			84,551,041
27 Labor Adjustment Total (Line 26 - Line 25)			\$ 793,717

(a) Represents actual numbers taken from the Company's financial records for the 12 months ended October 31, 2009.

(b) All labor related to the 2009 winter storm restoration regulatory asset is assumed to be overtime and premiums

KENTUCKY UTILITIES

Adjustments to Reflect Increases in Payroll Taxes
As Applied to the Twelve Months Ended October 31, 2009

1	Operating Labor increase (Page 2 Line 27)	\$	793,717
2	Percentage of wages that do not exceed Social Security (OASDI) limit		91.2%
3	Operating Labor increase subject to Social Security tax (Line 1 x Line 2)	\$	723,870
4	Medicare Tax (Line 1 x 1.45%)	\$	11,509
5	Social Security Tax (Line 3 x 6.2%)		44,880
6	Payroll Tax adjustment (Line 4 + Line 5)	\$	56,389

KENTUCKY UTILITIES

Adjustment to Reflect Increases in Company Contribution to 401(k)
As Applied to the Twelve Months Ended October 31, 2009

1	Direct total payroll for 12 months ended 10/31/09 before deducting storm-related labor (Page 2 Line 6 - Page 2 Line 4)	\$ 129,805,351
2	Total 401(k) Company Contribution for 12 months ended 10/31/09	<u>4,764,961</u>
3	401(k) Company Contribution as a percent of payroll (Line 2 / Line 1)	3.7%
4	Operating Labor increase (Page 2 Line 27)	<u>793,717</u>
5	401(k) Company Contribution operating increase (Line 3 x Line 4)	<u>\$ 29,368</u>

KENTUCKY UTILITIES

**To Adjust for Pension, Post Retirement, and Post Employment
For the Twelve Months Ended October 31, 2009**

	<u>Pension</u>	<u>Post Retirement</u>	<u>Post Employment</u>	<u>Total</u>
1. Pension, Post Retirement and Post Employment expenses in test year	\$ 17,472,538	\$ 5,189,047	\$ 451,037	\$ 23,112,622
2. Pension, Post Retirement, and Post Employment expenses annualized for Preliminary 2010 Mercer Study (a)	17,472,538	5,219,369	263,951	22,955,858
3. Total adjustment (Line 2 - Line 1)	<u>\$ -</u>	<u>\$ 30,322</u>	<u>\$ (187,086)</u>	<u>\$ (156,764)</u>
4. Kentucky Jurisdiction (Ref. Sch. Allocators)				<u>89.197%</u>
5. Kentucky Jurisdictional adjustment				<u>\$ (139,829)</u>

(a) Current test year Pension expenses are representative, however this amount will be updated when Mercer Study is complete in early 2010.

KENTUCKY UTILITIES

Adjustment to Reflect the Increase in Property Insurance Expense
For the Twelve Months Ended October 31, 2009

1. Property Insurance expense in test year	\$ 3,160,811
2. Property Insurance renewal premium for 2009/2010	<u>3,587,892</u>
3. Total Adjustment	<u>\$ 427,081</u>
4. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>87.362%</u>
5. Net Adjustment	<u>\$ 373,107</u>

KENTUCKY UTILITIES

Adjustment to Reflect New Pollution Liability Insurance Expense
For the Twelve Months Ended October 31, 2009

1. New Pollution Liability Insurance Policy premium for 2009/2010	<u>\$ 643,703</u>
2. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>89.197%</u>
3. Kentucky Jurisdictional adjustment	<u>\$ 574,164</u>

Exhibit 1
Reference Schedule 1.20
Sponsoring Witness: Bellar

KENTUCKY UTILITIES

Adjustment for Hazard Tree Program
For the Twelve Months Ended October 31, 2009

1. Hazard Tree Program Incremental Expense-Total Company	\$ 5,864,342
2. Company Allocation	<u>70.00%</u>
3. Hazard Tree Program Incremental Expense-KU	\$ 4,105,039
4. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>92.362%</u>
5. Kentucky Jurisdictional adjustment	<u><u>\$ 3,791,496</u></u>

KENTUCKY UTILITIES

**Adjustment to Reflect Normalized Storm Damage Expense
For the Twelve Months Ended October 31, 2009**

1. Storm damage provision based upon ten year average		\$ 3,126,648
2. Storm damage expenses incurred during the 12 months ended October 31, 2009		4,472,214
3. Adjustment		(1,345,566)
4. Kentucky Jurisdiction (Ref. Sch. Allocators)		94.226%
5. Kentucky Jurisdictional adjustment (see Note)		\$ (1,267,873)

Year	Expense (a)	CPI-All Urban Consumers	Amount
2009	\$ 4,472,214 (b)	1.0000	\$ 4,472,214
2008	6,967,233 (b)	0.9927	6,916,372
2007	2,035,000	1.0308	2,097,678
2006	4,114,000	1.0602	4,361,663
2005	2,538,000	1.0944	2,777,587
2004	4,120,000	1.1315	4,661,780
2003	1,434,000	1.1616	1,665,734
2002	1,460,495	1.1881	1,735,214
2001	1,102,683	1.2069	1,330,828
2000	1,005,000	1.2412	1,247,406
Total			\$ 31,266,476
Ten Year Average			\$ 3,126,648

NOTE: The Adjustment amount reflected is overstated due to the inadvertent inclusion of certain expenses in the source data. The adjustment should be a reduction in expense of \$1,076,306, rather than a reduction in expense of \$1,267,873. The Company has not revised the adjustment due to timing considerations for the filing and the lower expense amount is beneficial to customers in the calculation of the revenue deficiency in the application. See Scott Exhibit 1 for a revised schedule.

(a) 2009 expense is for 12 months ended October 31, 2009.
All other years expenses are for calendar year.

(b) 2008 and 2009 expenses do not include 2008 Wind Storm and 2009 Winter Storm expenses that were recorded as regulatory assets.

KENTUCKY UTILITIES

**Adjustment for Injuries and Damages FERC Account 925
For the Twelve Months Ended October 31, 2009**

1. Injury/Damage provision based upon ten year average	\$ 1,858,370
2. Injury/Damage expenses incurred during the 12 months ended October 31, 2009	1,633,351
3. Adjustment	225,019
4. Kentucky Jurisdiction (Ref. Sch. Allocators)	89.197%
5. Kentucky Jurisdictional adjustment	\$ 200,710

Year	Amount (a)	CPI-All Urban Consumers	Adjusted Amount
2009	\$ 1,633,351	1.0000	\$ 1,633,351
2008	1,226,235	0.9927	1,217,283
2007	1,178,212	1.0308	1,214,501
2006	1,690,654	1.0602	1,792,431
2005	2,268,036	1.0944	2,482,139
2004	1,080,732	1.1315	1,222,848
2003	1,776,006	1.1616	2,063,009
2002	2,510,515	1.1881	2,982,743
2001	1,609,827	1.2069	1,942,900
2000	1,637,520	1.2412	2,032,490
Total			\$ 18,583,695
Ten Year Average			\$ 1,858,370

(a) 2009 expense is for 12 months ended October 31, 2009.
All other years expenses are for calendar year.

Exhibit 1
Reference Schedule 1.23
Sponsoring Witness: Charnas

KENTUCKY UTILITIES

**Adjustment to Eliminate Advertising Expenses
Pursuant to Commission Rule 807 KAR 5:016
For the Twelve Months Ended October 31, 2009**

1. Uniform System of Accounts - Account No. 930.1 General Advertising Expenses	\$ 777,091
2. Account No. 913 Advertising Expenses	<u>65,214</u>
3. Total	842,305
4. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>94.910%</u>
5. Kentucky Jurisdictional amount	<u>\$ 799,431</u>
6. Kentucky Jurisdictional adjustment	<u>\$ (799,431)</u>

KENTUCKY UTILITIES

Adjustment for Expenses related to Retired Mainframe
For the Twelve Months Ended October 31, 2009

1. Expenses related to Retired Mainframe for Twelve Months Ended October 31, 2009	\$ 945,798
2. Adjustment	\$ (945,798)
3. Kentucky Jurisdiction (Ref. Sch. Allocators)	89.197%
4. Kentucky Jurisdictional adjustment	\$ (843,623)

KENTUCKY UTILITIES

Adjustment for MISO Exit Fee Regulatory Asset
For the Twelve Months Ended October 31, 2009

1. Kentucky Jurisdiction MISO Exit Fee Regulatory Asset at April 30, 2008	\$	9,809,894
2. Less Cumulative Schedule 10 Regulatory Liability (May 2008 - Feb 2009)		(3,030,277)
3. Cumulative MISO Exit Fee Refund Regulatory Liability at October 31, 2009	\$	(761,794)
4. Kentucky Jurisdiction		<u>86.537%</u>
5. Less Kentucky Jurisdiction Cumulative MISO Exit Fee Refund Regulatory Liability (Line 3 x Line 4)		(659,234)
6. Kentucky Jurisdictional Net MISO Exit Fee Regulatory Asset (before amortization) at October 31, 2009 (Line 1 + Line 2 + Line 5)	\$	<u>6,120,384</u>
7. Amortization period in years		<u>5</u>
8. Amortization per year	\$	1,224,077
9. Amortization recorded in test year (March - October 2009)		<u>1,307,986</u>
10. Adjustment to Test Year Amortization	\$	<u>(83,909)</u>

KENTUCKY UTILITIES

Adjustment for EKPC Transmission Settlement
For the Twelve Months Ended October 31, 2009

1. Kentucky Jurisdictional EKPC Settlement Regulatory Asset	\$ 1,673,485
2. Amortization period in years	<u>5</u>
3 Amortization per year	\$ 334,697
4. Amortization recorded in test year (March - October 2009)	223,131
5. Reverse credit to expense to establish regulatory asset	<u>(1,673,485)</u>
6. Total Adjustment	<u><u>\$ 1,785,051</u></u>

KENTUCKY UTILITIES

Adjustment for 2008 Wind Storm Regulatory Asset
For the Twelve Months Ended October 31, 2009

1. Kentucky Jurisdictional 2008 Wind Storm Regulatory Asset	\$ 2,195,516
2. Amortization period in years	<u>5</u>
3. Amortization per year	\$ 439,103
4. Amortization recorded in test year	-
5. Reverse net credits during the test year to establish the regulatory asset	<u>\$ 2,015,183</u>
6. Total Adjustment	<u><u>\$ 2,454,286</u></u>

KENTUCKY UTILITIES

Adjustment for 2009 Winter Storm Regulatory Asset
For the Twelve Months Ended October 31, 2009

1. Kentucky Jurisdictional 2009 Winter Storm Regulatory Asset	\$ 57,253,874
2. Adjustment to 2009 Winter Storm Regulatory Asset made in Nov '09	(17,115)
3. Subtotal	<u>\$ 57,236,759</u>
4. Amortization period in years	<u>5</u>
5. Amortization per year	\$ 11,447,352
6. Amortization recorded in test year	<u>-</u>
7. Total Adjustment	<u><u>\$ 11,447,352</u></u>

KENTUCKY UTILITIES

Adjustment for KCCS Regulatory Asset
For the Twelve Months Ended October 31, 2009

1. KCCS Regulatory Asset recorded as of 10/31/2009	\$ 807,697
2. KCCS payment made December 2009	114,263
3. Total KCCS Regulatory Asset at 12/31/2009	<u>\$ 921,960</u>
4. Amortization period in years	<u>4</u>
5. Adjustment for annual amortization	\$ 230,490
6. Reverse credit for reclass to regulatory asset	<u>130,014</u>
7. Adjustment for annual amortization	<u><u>\$ 360,504</u></u>

KENTUCKY UTILITIES

Adjustment for CMRG Regulatory Asset
For the Twelve Months Ended October 31, 2009

1. CMRG Regulatory Asset	\$ 2,000,000
2. Company Allocation	51.22%
3. Kentucky Jurisdictional CMRG Regulatory Asset	<u>\$ 1,024,400</u>
4. Amortization period in years	<u>10</u>
5. Annual amortization	\$ 102,440
6. Expense recorded during test year	<u>100,500</u>
7. Adjustment for annual amortization (Line 5 - Line 6)	<u><u>\$ 1,940</u></u>

Exhibit 1
Reference Schedule 1.31
Sponsoring Witness: Charnas

KENTUCKY UTILITIES

Adjustment for Rate Case Amortization
For the Twelve Months Ended October 31, 2009

1. Total Estimated cost of 2009 Rate Case	\$ 1,325,000
2. Amortization period in years	<u>3</u>
3. Annual amortization	441,667
4. 2009 Rate Case amortization included in test year	<u>-</u>
5. Net Adjustment for 2009 Rate Case expenses	441,667
6. 2008 Rate Case Annual amortization	460,559
7. 2008 Rate Case Annual amortization included in test year	<u>(307,039)</u>
8. Net Adjustment for 2008 Rate Case expenses	<u>153,520</u>
9. Total Adjustment (Line 5 + Line 8)	<u><u>\$ 595,187</u></u>

KENTUCKY UTILITIES

Adjustment for Southwest Power Pool Settlement Expenses
For the Twelve Months Ended October 31, 2009

1. SPP ITO Settlement Expenses in test year (reflects 3.5 years)	\$ 1,452,873
2. SPP ITO Settlement Expenses to remain in test year (12 months)	<u>415,107</u>
3. Adjustment (Line 2 - Line 1)	\$ (1,037,767)
4. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>86.383%</u>
5. Kentucky Jurisdictional adjustment	<u><u>\$ (896,454)</u></u>

KENTUCKY UTILITIES

**Adjustment to Remove Out of Period Adjustment for Resettlements
Related to MISO RSG
For the Twelve Months Ended October 31, 2009**

1. Resettlements related to MISO RSG charges incurred during the 12 months ended October 31, 2009	\$ 590,536
2. Adjustment	\$ (590,536)
3. Kentucky Jurisdiction (Ref. Sch. Allocators)	86.383%
4. Kentucky Jurisdictional adjustment	\$ (510,123)

KENTUCKY UTILITIES

Adjustment for Expiration of OMU Contract
For the Twelve Months Ended October 31, 2009

1. OMU Demand charges incurred during the 12 months ended October 31, 2009	\$ 18,143,888
2. Adjustment	\$ (18,143,888)
3. Kentucky Jurisdiction (Ref. Sch. Allocators)	86.383%
4. Kentucky Jurisdictional adjustment	\$ (15,673,235)

KENTUCKY UTILITIES

**Adjustment for Reversal of Uncollectible Account Expense due to
Collection of OMU Litigation Settlement
For the Twelve Months Ended October 31, 2009**

1. Amount collected from OMU for reversal of uncollectible account expense during the 12 months ended October 31, 2009	\$ (1,855,068)
2. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>94.579%</u>
3. Kentucky Jurisdictional amount	<u>\$ (1,754,505)</u>
4. Kentucky Jurisdictional adjustment	<u><u>\$ 1,754,505</u></u>

KENTUCKY UTILITIES

Adjustment to Remove Reserve Margin Demand Purchases
For the Twelve Months Ended October 31, 2009

1. Reserve Margin Demand Purchases incurred during the 12 months ending October 31, 2009	\$ 1,550,349
2. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>86.383%</u>
3. Kentucky Jurisdictional amount	<u>\$ 1,339,238</u>
4. Kentucky Jurisdictional Adjustment	<u>\$ (1,339,238)</u>

KENTUCKY UTILITIES

Adjustment for 2003 Ice Storm Regulatory Asset Amortization
For the Twelve Months Ended October 31, 2009

1. Amortization recorded in Test Year	\$	527,718
2. Kentucky Jurisdictional 2003 Ice Storm Regulatory Asset		527,718
		<hr/>
3. Remaining Balance	\$	-
4. Total Adjustment	\$	(527,718)
		<hr/> <hr/>

KENTUCKY UTILITIES

Adjustment for Property Taxes
For the Twelve Months Ended October 31, 2009

1. Property tax expense adjustment due to coal tax credit received	\$ 1,612,129
2. Reduction in Property tax expense due to lower assessment	(318,239)
3. Additional Property tax expense due to Trimble Co. joint use assets transfer	<u>72,571</u>
4. Total Property Tax adjustment	\$ 1,366,461
5. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>87.792%</u>
6. Kentucky Jurisdictional adjustment	<u><u>\$ 1,199,643</u></u>

Exhibit 1
Reference Schedule 1.39-1.40
Sponsoring Witness: Bellar

KENTUCKY UTILITIES

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KENTUCKY UTILITIES

Calculation of Composite Federal and Kentucky
Income Tax Rate
(Based on Law in Effect January 1, 2010)

1. Assume pre-tax income of		\$ 100.0000
2. State income tax at 6.00%		<u>5.6956</u>
3. Taxable income for Federal income tax before production deduction		94.3044
Production Rate	9%	
Allocation to Production Income	0.5973	
Allocated Production Rate	5.38%	
4. Less: Production tax deduction (5.38% of Line 3)		<u>5.0736</u>
5. Taxable income for Federal income tax (Line 3 - Line 4)		89.2308
6. Federal income tax at 35% (Line 5 x 35%)		<u>31.2308</u>
7. Total State and Federal income taxes (Line 2 + Line 6)		<u><u>\$ 36.9264</u></u>
8. Therefore, the composite rate is:		
9. Federal	31.2308%	
10. State	5.6956%	
11. Total	<u>36.9264%</u>	

State Income Tax Calculation

1. Assume pre-tax income of		\$ 100.0000
2. Less: Production tax deduction		<u>5.0736</u>
3. Taxable income for State income tax		94.9264
4. State Tax Rate		<u>6.0000%</u>
5. State Income Tax		<u><u>5.6956</u></u>

KENTUCKY UTILITIES

**Calculation of Current Tax Adjustment Resulting
From "Interest Synchronization"**

1. Adjusted Jurisdictional Capitalization - Exhibit 2	\$ 3,054,543,620
2. Weighted Cost of Debt - Exhibit 2	<u>2.13%</u>
3. "Interest Synchronization"	\$ 65,061,779
4. Kentucky Jurisdictional Interest per books (excluding other interest)	<u>63,577,661</u>
5. "Interest Synchronization" adjustment (Line 4 - 3)	\$ (1,484,118)
6. Composite Federal and State tax rate	<u>36.9264%</u>
7. Current tax adjustment from "Interest Synchronization"	<u><u>\$ (548,031)</u></u>

KENTUCKY UTILITIES

Adjustment for Prior Period Income Tax True-Ups and Adjustments
For the Twelve Months Ended October 31, 2009

1. Prior Year Income Tax True-up:	
2. Federal Tax expense (benefit)	\$ 582,801
3. State Tax expense (benefit)	(1,006,502)
	<hr/>
4. Total Income Tax True-up	\$ (423,701)
5. Other Tax adjustments:	
6. Kentucky Coal Credit	(1,680,990)
	<hr/>
7. Total Other Tax adjustments:	\$ (1,680,990)
8. Federal benefit for State Tax adjustments	953,222
9. Total adjustments (Line 4 + Line 7 + Line 8)	<hr/> <u>\$ (1,151,469)</u>
10. Kentucky Jurisdiction (Ref. Sch. Allocators)	<hr/> 97.803%
11. Kentucky Jurisdiction amount (Line 9 x Line 10)	<hr/> <u>\$ (1,126,171)</u>
12. Kentucky Jurisdiction adjustment	<hr/> <u>\$ 1,126,171</u>

KENTUCKY UTILITIES

Adjustment for Domestic Production Activities Deduction
For the Twelve Months Ended October 31, 2009

1. Test year federal taxable income	\$ 85,716,537
2. Percent of production assets to total	<u>59.7%</u>
3. Qualified Production Activities income (Line 1 x Line 2)	\$ 51,172,773
4. Production Activities Deduction rate (effective January 1, 2010)	<u>9.0%</u>
5. Production Activities Deduction (Line 3 x Line 4)	\$ 4,605,550
6. Production Activities Deduction in test year	<u>3,402,362</u>
7. Adjustment for Production Activities Deduction (Line 5 - Line 6)	\$ 1,203,188
8. Statutory tax rate	<u>38.9%</u>
9. Production Activities Deduction tax adjustment (line 7 x Line 8)	\$ 468,040
10. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>97.803%</u>
11. Kentucky Jurisdictional amount	<u>\$ 457,757</u>
12. Kentucky Jurisdiction adjustment	<u>\$ (457,757)</u>

KENTUCKY UTILITIES

Adjustment for Tax Basis Depreciation Reduction
For the Twelve Months Ended October 31, 2009

1. Permanent difference due to loss of depreciable tax basis	\$ 1,475,013
2. Kentucky Jurisdiction (Ref. Sch. Allocators)	<u>97.803%</u>
3. Kentucky Jurisdictional adjustment	<u><u>\$ 1,442,607</u></u>

Exhibit 1
Reference Schedule 1.46
Sponsoring Witness: Bellar

KENTUCKY UTILITIES

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KENTUCKY UTILITIES

Calculation of Revenue Gross Up Factor
(Based on Law in Effect January 1, 2010)

1. Assume pre-tax income of	\$ 100.000000
2. Bad Debt at .2800%	0.280000
3. PSC Assessment at .1538%	0.153800
4. Production Tax Credit (Reference Schedule 1.41)	<u>5.073578</u>
5. Taxable income for State income tax	94.492622
6. State income tax at 6.00%	<u>5.669557</u>
7. Taxable income for Federal income tax	88.823065
8. Federal income tax at 35%	<u>31.088073</u>
9. Total Bad Debt, PSC Assessment, State and Federal income taxes (Line 2 + Line 3 + Line 6 + Line 8)	37.191430
<hr/>	
10. Assume pre-tax income of	<u>\$ 100.000000</u>
11. Gross Up Revenue Factor	<u><u>62.808570</u></u>

KENTUCKY UTILITIES

**Kentucky Jurisdictional Allocators
At October 31, 2009**

Title	Reference Schedule	Factor	Allocation Based On
ECR Operating Expense	1.05, 1.06	87.088%	Composite rate developed from steam depreciation allocator (86.755%) and net plant allocator for property tax (88.110%)
Brokered and Off-System Energy	1.07, 1.08	86.685%	Ratio of Kentucky retail kilowatt-hour sales to Total Company kilowatt-hour sales
Depreciation	1.15	87.670%	Composite rate developed by dividing Kentucky retail depreciation by Total Company depreciation
Labor	1.16	89.197%	Direct labor
Pension and Post Retirement and Benefits	1.17	89.197%	Direct labor
Property Insurance	1.18	87.362%	Plant
Liability Insurance	1.19	89.197%	Direct labor
Hazard Tree Program	1.20	92.362%	Tree Miles
Distribution O&M (Storm Damages)	1.21	94.226%	Distribution plant
Injuries/Damages	1.22	89.197%	Direct labor
Advertising Expense	1.23	94.910%	Retail energy
Retired Mainframe	1.24	89.197%	Direct labor
SPP Settlement, OMU, Reserve Margin, and MISO RSG Resettlement	1.32, 1.33, 1.34, 1.36	86.383%	Demand (12 CP)
OMU Uncollectible	1.35	94.579%	Cust904
Property Taxes	1.38	87.792%	Net Plant
Income Taxes	1.42-1.45	97.803%	Income tax expense

KENTUCKY UTILITIES

Capitalization at October 31, 2009

	Per Books 10-31-09 (1)	Capital Structure (2)	Trimble County Joint Use Assets Transfer (3)	Undistributed Subsidiary Earnings (4)	Investment in EEI (Col 2 x Col 5 Line 4) (5)	Investments in OVEC and Other (Col 2 x Col 6 Line 4) (6)	Adjustments to Total Co. Capitalization (Sum of Col 3 - Col 6) (7)	Adjusted Total Company Capitalization (Col 1 + Col 7) (8)	Jurisdictional Rate Base Percentage (Exhibit 3 Line 19) (9)	Kentucky Jurisdictional Capitalization (Col 8 x Col 9) (10)
1. Short Term Debt	\$ 19,665,954	0.55%	\$ 266,095	\$ -	\$ (7,127)	\$ (4,621)	\$ 254,347	\$ 19,920,301	87.15%	\$ 17,360,542
2. Long Term Debt	1,631,779,405	45.52%	22,022,972	-	(589,848)	(382,487)	21,050,637	1,652,830,042	87.15%	1,440,441,382
3. Common Equity	1,933,128,508	53.93%	26,091,802	(6,207,858)	(698,825)	(453,153)	18,731,966	1,951,860,473	87.15%	1,701,046,402
4. Total Capitalization	<u>\$ 3,584,573,867</u>	<u>100.00%</u>	<u>\$ 48,380,869</u>	<u>\$ (6,207,858)</u>	<u>\$ (1,295,800)</u>	<u>\$ (840,261)</u>	<u>\$ 40,036,950</u>	<u>\$ 3,624,610,816</u>		<u>\$ 3,158,848,326</u>

	Kentucky Jurisdictional Capitalization (10)	Capital Structure (11)	Environmental Compliance Plans (a) (Col 11 x Col 12 Line 4) (12)	Adjusted Kentucky Jurisdictional Capitalization (Col 10 + Col 12) (13)	Adjusted Capital Structure (14)	Annual Cost Rate (15)	Cost of Capital (Col 15 x Col 14) (16)
1. Short Term Debt	\$ 17,360,542	0.55%	\$ (573,676)	\$ 16,786,866	0.55%	0.22%	0.00%
2. Long Term Debt	1,440,441,382	45.60%	(47,562,946)	1,392,878,436	45.60%	4.68%	2.13%
3. Common Equity	1,701,046,402	53.85%	(56,168,084)	1,644,878,318	53.85%	11.50%	6.19%
4. Total Capitalization	<u>\$ 3,158,848,326</u>	<u>100.00%</u>	<u>\$ (104,304,706)</u>	<u>\$ 3,054,543,620</u>	<u>100.00%</u>		<u>8.32%</u>

(a) Environmental Compliance Plans:

Total Jurisdictional ECR Rate Base at 10/31/09	\$ 1,120,801,977
Less: Juris ECR Rate Base '01 and '03 Plans	149,293,659
Less: Juris ECR Rate Base Roll-In '05 and '06 Plans	867,203,612
Jurisdictional ECR Post '03 Rate Base	<u>\$ 104,304,706</u>

KENTUCKY UTILITIES

**Net Original Cost Kentucky Jurisdictional Rate Base
At October 31, 2009**

Title of Account (1)	Kentucky Jurisdictional Rate Base (2)	Other Jurisdictional Rate Base (3)	Total Company Rate Base (4)
1. Utility Plant at Original Cost	\$ 5,196,890,719	\$ 779,005,691	\$ 5,975,896,410
2. Deduct:			
3. Reserve for Depreciation	1,824,368,838	277,102,064	2,101,470,902
4. Net Utility Plant	<u>3,372,521,881</u>	<u>501,903,627</u>	<u>3,874,425,508</u>
5. Deduct:			
6. Customer Advances for Construction	2,365,522	14,190	2,379,712
7. Accumulated Deferred Income Taxes	298,216,001	42,501,896	340,717,897
8. Asset Retirement Obligation-Net Assets	3,839,326	605,213	4,444,539
9. Asset Retirement Obligation-Regulatory Liabilities	3,543,696	558,611	4,102,307
10. Investment Tax Credit (a)	84,059,458	14,251,644	98,311,102
11. Total Deductions	<u>392,024,003</u>	<u>57,931,553</u>	<u>449,955,556</u>
12. Add:			
13. Materials and Supplies (b)	105,065,854	16,109,584	121,175,438
14. Prepayments (b)(c)	3,231,585	441,303	3,672,888
15. Emission Allowances (b)	670,815	105,746	776,561
16. Cash Working Capital (page 2)	80,258,812	6,887,593	87,146,405
17. Total Additions	<u>189,227,066</u>	<u>23,544,226</u>	<u>212,771,292</u>
18. Total Net Original Cost Rate Base	<u>\$ 3,169,724,944</u>	<u>\$ 467,516,300</u>	<u>\$ 3,637,241,244</u>
19. Percentage of Rate Base to Total Company Rate Base	<u>87.15%</u>	<u>12.85%</u>	<u>100.00%</u>

(a) Reflects investment tax credit treatment per Case No. 2007-00178.

(b) Average for 13 months.

(c) Excludes PSC fees.

KENTUCKY UTILITIES

**Calculation of Cash Working Capital
At October 31, 2009**

Title of Account (1)	Kentucky Jurisdictional Rate Base (2)	Other Jurisdictional Rate Base (3)	Total Company Rate Base (4)
1. Operating and maintenance expense for the 12 months ended October 31, 2009	\$ 819,700,590	\$ 119,746,509	\$ 939,447,099
2. Deduct:			
3. Electric Power Purchased	177,630,092	27,375,153	205,005,245
4. Total Deductions	\$ 177,630,092	\$ 27,375,153	\$ 205,005,245
5. Remainder (Line 1 - Line 4)	<u>\$ 642,070,498</u>	<u>\$ 92,371,356</u>	<u>\$ 734,441,854</u>
6. Cash Working Capital	<u>\$ 80,258,812</u>	<u>\$ 6,887,593</u>	<u>\$ 87,146,405</u>
Kentucky Jurisdictional (12 1/2% of Line 5)			
Other Jurisdictional comprised of FERC, Tennessee, and Virginia Jurisdictional methodologies			

KENTUCKY UTILITIES

**Pro Forma Kentucky Jurisdictional Rate Base
At October 31, 2009**

Title of Account (1)	Kentucky Jurisdictional Rate Base (a) (2)	Kentucky Jurisdictional Pro Forma Adjustments (b) (3)	Kentucky Jurisdictional Pro Forma Rate Base (4) (2 + 3)
1. Utility Plant at Original Cost	\$ 5,196,890,719	\$ (39,139,918)	\$ 5,157,750,801
2. Deduct:			
3. Reserve for Depreciation	1,824,368,838	53,850,252 (a)	1,878,219,090
4. Net Utility Plant	<u>3,372,521,881</u>		<u>3,279,531,710</u>
5. Deduct:			
6. Customer Advances for Construction	2,365,522		2,365,522
7. Accumulated Deferred Income Taxes	298,216,001	(9,997,697)	288,218,304
8. Asset Retirement Obligation-Net Assets	3,839,326		3,839,326
9. Asset Retirement Obligation-Regulatory Liabilities	3,543,696		3,543,696
10. Investment Tax Credit	84,059,458	(527,382)	83,532,076
11. Total Deductions	<u>392,024,003</u>		<u>381,498,924</u>
12. Add:			
13. Materials and Supplies	105,065,854	195,500	105,261,354
14. Prepayments	3,231,585		3,231,585
15. Emission Allowances	670,815	(1,045,828)	(375,013)
16. Cash Working Capital	80,258,812	(1,129,931)	79,128,881
17. Total Additions	<u>189,227,066</u>		<u>187,246,807</u>
18. Total Net Original Cost Rate Base	<u>\$ 3,169,724,944</u>		<u>\$ 3,085,279,593</u>

(a) Exhibit 3, Column 2

(b) Supporting Schedule-Exhibit 4, Column 5

KENTUCKY UTILITIES

**Pro Forma Adjustments to Kentucky Jurisdictional Rate Base
At October 31, 2009**

Title of Account (1)	Environmental Compliance Plans (2)	Trimble County Joint Use Assets Transfer (3)	Kentucky Jurisdictional Expense Adjustments (4)	Total Kentucky Jurisdictional Pro Forma Adjustments (5) (2 + 3 + 4)
1 Utility Plant at Original Cost	\$ (128,896,051)	\$ 89,756,133	\$ -	\$ (39,139,918)
2 Deduct:				
3 Reserve for Depreciation	(12,954,773)	47,592,205	19,212,820 (d)	53,850,252
4 Net Utility Plant	(115,941,278)	42,163,927 (b)	(19,212,820)	(92,990,171)
5 Deduct:				
6 Customer Advances for Construction	-	-	-	-
7 Accumulated Deferred Income Taxes	(9,997,697)	-	-	(9,997,697)
8 Asset Retirement Obligation-Net Assets	-	-	-	-
9 Asset Retirement Obligation-Regulatory Liabilities	-	-	-	-
10 Investment Tax Credit	(3,030,890)	2,503,508 (c)	-	(527,382)
11 Total Deductions	(13,028,587)	2,503,508	-	(10,525,079)
12 Add:				
13 Materials and Supplies	195,500	-	-	195,500
14 Prepayments	-	-	-	-
15 Emission Allowances	(1,045,828)	-	-	(1,045,828)
16 Cash Working Capital	(541,687)	-	(588,244) (e)	(1,129,931)
17 Total Additions	(1,392,015)	-	(588,244)	(1,980,259)
18 Total Net Original Cost Rate Base	<u>\$ (104,304,706) (a)</u>	<u>\$ 39,660,419</u>	<u>\$ (19,801,064)</u>	<u>\$ (84,445,351)</u>

(a) Adjustment to remove Environmental Compliance Plans (Exhibit 2 Col 12)

(b) Adjustment to reflect Trimble County joint use assets transfer (Exhibit 2 Col 3 x Exhibit 2 Col 9)

(c) Adjustment to reflect Trimble County joint use assets transfer Investment Tax Credit (\$2,927,259 x 85 504% Juris Factor)

(d) Adjustment to reflect annualized depreciation expenses (Reference Schedule 1 15)

(e) Using the 1/8th formula and change in Operation and Maintenance Expenses adjusted for FAC roll-in, Purchase Power and ECR expense adjustments ((Exhibit 1 Col 3, Line 43 - Line 8 - Line 9 - Line 18 - Line 37 - Line 39 - Line 41 - Ref Sch-1.04 Line 3) / 8).

KENTUCKY UTILITIES

**Estimated Net Reproduction Cost Kentucky Jurisdictional Rate Base
At October 31, 2009**

Title of Account (1)	Kentucky Jurisdictional Rate Base (2)	Other Jurisdictional Rate Base (3)	Total Company Rate Base (4) (2 + 3)
1. Utility Plant at Estimated Reproduction Cost	\$ 10,077,257,090	\$ 1,454,969,715	\$ 11,532,226,805
2. Deduct:			
3. Reserve for Depreciation	4,106,282,125	609,885,669	4,716,167,794
4. Net Utility Plant	5,970,974,965	845,084,046	6,816,059,011
5. Deduct:			
6. Customer Advances for Construction	2,365,522	14,190	2,379,712
7. Accumulated Deferred Income Taxes	298,216,001	42,501,896	340,717,897
8. Asset Retirement Obligation-Net Assets	3,839,326	605,213	4,890,630
9. Asset Retirement Obligation-Regulatory Liabilities	3,543,696	558,611	(2,254,925)
10. Investment Tax Credit (a)	84,059,458	14,251,644	98,311,102
11. Total Deductions	392,024,003	57,931,553	444,044,416
12. Add:			
13. Materials and Supplies (b)	105,065,854	16,109,584	85,963,079
14. Prepayments (b)(c)	3,231,585	441,303	1,664,279
15. Emission Allowances (b)	670,815	105,746	223,085
16. Cash Working Capital	80,258,812	6,887,593	87,146,405
17. Total Additions	189,227,066	23,544,226	174,996,848
18. Total Net Reproduction Cost Rate Base	\$ 5,768,178,028	\$ 810,696,718	\$ 6,547,011,443

- (a) Reflects investment tax credit treatment per Case No. 2007-00178.
(b) Average for 13 months.
(c) Excludes PSC fees.

KENTUCKY UTILITY COMPANY

**Estimated Reproduction (or Current) Cost of Utility Plant
And Applicable Reserve for Depreciation at October 31, 2009**

	Original Cost 10/31/2009 (1)	Effect of Changing Prices (a) (2)	At 10/31/2009 (3)	Jurisdictional Factor (4)	Kentucky Jurisdictional Plant at 10/31/2009 (5)	Other Jurisdictional Plant at 10/31/2009 (6)
1. Plant in Service						
2. Electric Plant :						
3. Steam Production	\$ 2,251,114,627	\$ 2,246,357,970	\$ 4,497,472,597	86.383%	\$ 3,885,051,753	\$ 612,420,844
4. Hydraulic Production	12,391,689	147,663,137	160,054,826	86.383%	138,260,160	21,794,666
5. Other Production	523,083,680	325,059,806	848,143,486	86.383%	732,651,788	115,491,698
6. Transmission	524,301,418	1,128,492,999	1,652,794,417	79.820%	1,319,260,503	333,533,914
7. Distribution	1,299,952,635	1,634,548,780	2,934,501,416	94.226%	2,765,063,304	169,438,112
8. General	112,388,421	70,808,934	183,197,355	89.197%	163,406,545	19,790,810
9. Intangible	51,555,904	3,398,769	54,954,673	87.361%	48,008,952	6,945,721
10. Total Plant in Service	<u>4,774,788,375</u>	<u>5,556,330,395</u>	<u>10,331,118,770</u>		<u>9,051,703,005</u>	<u>1,279,415,765</u>
11. Construction Work In Progress	1,201,108,035	-	1,201,108,035	85.384%	1,025,554,085	175,553,950
12. Total Utility Plant	<u>\$ 5,975,896,410</u>	<u>\$ 5,556,330,395</u>	<u>\$ 11,532,226,805</u>		<u>\$ 10,077,257,090</u>	<u>\$ 1,454,969,715</u>
13. Less Reserve for Depreciation:						
14. Steam Production	\$ 1,023,704,993	\$ 1,021,541,881	\$ 2,045,246,874	86.383%	\$ 1,766,745,607	\$ 278,501,267
15. Hydraulic Production	8,411,524	100,234,277	108,645,801	86.383%	93,851,502	14,794,299
16. Other Production	143,925,835	89,439,808	233,365,644	86.383%	201,588,244	31,777,400
17. Transmission	319,804,378	688,338,785	1,008,143,162	79.820%	804,699,872	203,443,290
18. Distribution	542,071,962	681,596,421	1,223,668,383	94.226%	1,153,013,770	70,654,613
19. General	52,039,347	32,786,747	84,826,094	89.197%	75,662,331	9,163,763
20. Intangible	11,512,863	758,974	12,271,837	87.361%	10,720,799	1,551,038
21. Total Reserve for Depreciation	<u>\$ 2,101,470,902</u>	<u>\$ 2,614,696,892</u>	<u>\$ 4,716,167,794</u>		<u>\$ 4,106,282,125</u>	<u>\$ 609,885,669</u>
22. Total Utility Plant less Reserve for Depreciation	<u>\$ 3,874,425,508</u>	<u>\$ 2,941,633,503</u>	<u>\$ 6,816,059,011</u>		<u>\$ 5,970,974,965</u>	<u>\$ 845,084,046</u>

(a) Based on Handy -Whitman Index

KENTUCKY UTILITIES

**Rates of Return - Actual and Requested
Pro-Formed for the Rate Increase
For the Twelve Months Ended October 31, 2009**

	Total (1)
1. Kentucky Jurisdictional Net Original Cost Rate Base - Exhibit 3	\$ 3,169,724,944
2. Kentucky Jurisdictional Pro Forma Rate Base - Exhibit 4	\$ 3,085,279,593
3. Kentucky Jurisdictional Reproduction Cost Rate Base - Exhibit 5	\$ 5,768,178,028
4. Kentucky Jurisdictional Net Operating Income - Actual - Exhibit 1	\$ 191,120,145
5. Rate of Return (Actual):	
6. On Kentucky Jurisdictional Net Original Cost Rate Base	6.03%
7. On Kentucky Jurisdictional Pro Forma Rate Base	6.19%
8. On Kentucky Jurisdictional Reproduction Cost Rate Base	<u>3.31%</u>
9. Kentucky Jurisdictional Adjusted Net Operating Income - Exhibit 1	\$ 169,167,271
10. Revenue Increase Applied for - Exhibit 8	135,285,293
11. Income Taxes - Exhibit 1, Reference Schedule 1.41	36.9264 % <u>(49,955,959)</u>
12. Adjusted Kentucky Jurisdictional Net Operating Income Pro-formed for Rate Increase	<u>\$ 254,496,605</u>
13. Rate of Return (Pro-forma):	
14. On Kentucky Jurisdictional Net Original Cost Rate Base	8.03%
15. On Kentucky Jurisdictional Pro Forma Rate Base	8.25%
16. On Kentucky Jurisdictional Reproduction Cost Rate Base	<u>4.41%</u>

KENTUCKY UTILITIES

Calculation of Overall Revenue Deficiency/(Sufficiency) at October 31, 2009

1. Adjusted Kentucky Jurisdictional Capitalization (Exhibit 2, Col 13)	\$ 3,054,543,620
2. Total Cost of Capital (Exhibit 2, Col 16)	<u>8.32%</u>
3. Net Operating Income Found Reasonable (Line 1 x Line 2)	\$ 254,138,029
4. Pro-forma Net Operating Income	<u>169,167,271</u>
5. Net Operating Income Deficiency/(Sufficiency)	\$ 84,970,758
6. Gross Up Revenue Factor - Exhibit 1, Reference Schedule 1.47	<u>0.62808570</u>
7. Overall Revenue Deficiency/(Sufficiency)	<u><u>\$ 135,285,293</u></u>

KENTUCKY UTILITIES

Kentucky Jurisdictional Rate of Return on Common Equity
For the Twelve Months Ended October 31, 2009

	Adjusted Kentucky Jurisdictional Capitalization <small>(Exhibit 2 Col 13)</small> <u>(1)</u>	Percent of Total <u>(2)</u>	Annual Cost Rate <small>(Exhibit 2 Col 15)</small> <u>(3)</u>	Weighted Cost of Capital <small>(Col 2 x Col 3)</small> <u>(4)</u>
1. Short Term Debt	\$16,786,866	0.55%	0.22%	0.00%
2. Long Term Debt	\$1,392,878,436	45.60%	4.68%	2.13%
3. Common Equity	<u>\$1,644,878,318</u>	<u>53.85%</u>	6.33% (a)	<u>3.41% (b)</u>
4. Total Capitalization	<u><u>\$3,054,543,620</u></u>	<u><u>100.00%</u></u>		<u><u>5.54%</u></u>
5. Pro-forma Net Operating Income				\$169,167,271 (c)
6. Net Operating Income / Total Capitalization				5.54% (d)

Notes: (a) - Column 4, Line 3 / Column 2, Line 3
(b) - Column 4, Line 4 - Line 1 - Line 2
(c) - Exhibit 1, Line 51, Column 4
(d) - Column 4, Line 5 divided by Column 1, Line 4

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)
UTILITIES COMPANY FOR AN) **CASE NO. 2009-00548**
ADJUSTMENT OF BASE RATES)

TESTIMONY OF
VALERIE L. SCOTT
CONTROLLER
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is Valerie L. Scott. I am the Controller for Kentucky Utilities Company
3 (“KU” or the “Company”), and an employee of E.ON U.S. Services, Inc., which
4 provides services to KU and Louisville Gas & Electric Company (“LG&E”). My
5 business address is 220 West Main Street, Louisville, Kentucky. A statement of my
6 qualifications is included in the Appendix attached hereto.

7 **Q. Have you testified previously before the Commission?**

8 A. Yes, I testified in KU’s rate application in Case No. 2008-00251, *In re Application of*
9 *Kentucky Utilities Company for an Adjustment of Base Rates* and LG&E’s rate
10 application in Case No. 2008-00252, *In re Application of Louisville Gas and Electric*
11 *Company for an Adjustment of Base Rates*. I also testified in KU’s rate application in
12 Case No. 2003-00434, *In re the Matter of an Adjustment of the Electric Rates, Terms*
13 *and Conditions of Kentucky Utilities Company* and LG&E’s rate application in Case
14 No. 2003-00433, *In re the Matter of an Adjustment of the Gas and Electric Rates,*
15 *Terms and Conditions of Louisville Gas and Electric Company*. I have also testified
16 in environmental surcharge proceedings.

17 **Q. What is the purpose of your testimony?**

18 A. ~~The purpose of my testimony is to support certain pro forma adjustments to KU’s~~
19 operating income for the twelve months ended October 31, 2009. The pro forma
20 adjustments are described on the Reference Schedules attached to Rives Exhibit 1.
21 My testimony demonstrates that these adjustments are known and measurable and,
22 therefore, reasonable. My testimony also supports certain Schedules supporting KU’s
23 application.

1 **Q. Are you supporting the information required by Commission regulation 807**
2 **KAR 5:001, Section 10(6)(a)-(v) – The Historical Test Period?**

3 A. Yes. I am sponsoring the following Schedules for the corresponding Filing
4 Requirements:

- 5 • FERC Audit Reports Section 10(6)(l) Tab 31
- 6 • FERC Form 1 Section 10(6)(m) Tab 32
- 7 • Computer Software, Hardware, etc. Section 10(6)(o) Tab 34
- 8 • Monthly Management Reports Section 10(6)(r) Tab 37
- 9 • Affiliate, et. al., Allocations/Charges Section 10(6)(t) Tab 39

10 **Q. Are you supporting the information required by Commission regulation 807**
11 **KAR 5:001, Section 10(7)(a) – (d) – Pro Forma Adjustments?**

12 A. Yes. I am sponsoring the following Schedules for the corresponding Filing
13 Requirements:

- 14 • Financial Statements with Adjustments Section 10(7)(a) Tab 42
- 15 • Operating Budget for the period encompassing the Pro Forma
16 Adjustments Section 10(7)(d) Tab 45

17 **Q. Please explain the adjustment to operating revenues and expenses shown in**
18 **Reference Schedule 1.08 of Rives Exhibit 1.**

19 A. This adjustment has been made to eliminate net brokered and financial swap
20 revenues. Net revenues associated with brokered and financial swap transactions are
21 eliminated in determining base rates because these transactions do not utilize
22 company generation or transmission assets. Labor and labor related costs associated
23 with executing these transactions are also eliminated. KU proposed a similar

1 adjustment in its most recent base rate case, Case No. 2008-00251 and a similar
2 adjustment was also approved by the Commission in Case No. 2003-00434 and Case
3 No. 98-474.

4 **Q. Please explain the adjustment to operating expenses shown in Reference**
5 **Schedule 1.16 of Rives Exhibit 1.**

6 A. This adjustment has been made to reflect increases in labor and labor-related costs as
7 applied to the twelve months ended October 31, 2009, and includes specific
8 adjustments for labor, payroll taxes, and KU's 401(k) contribution. Page 1 of 4
9 presents an overview of the adjustment.

10 Page 2 of 4 of Reference Schedule 1.16 of Rives Exhibit 1 shows the
11 adjustment for labor expenses. The adjustment reflects the annualized base labor at
12 October 31, 2009, of all union, hourly and non-union KU employees and certain
13 E.ON U.S. Services Inc. ("Servco") employees as of that date. Overtime labor costs
14 were adjusted by applying wage increases that became effective during the test year
15 to overtime worked during the test year before the effective date of the increases.
16 Overtime labor included in the regulatory asset for the 2009 winter storm has been
17 excluded in calculating the increase in labor and labor-related costs. The adjustment
18 ~~conforms labor costs for the applicable employees to the rates that were in effect as of~~
19 the end of the test year.

20 Page 3 of 4 of Reference Schedule 1.16 of Rives Exhibit 1 shows the
21 calculation of the component of the labor adjustment to reflect the increases in the
22 Federal Insurance Contributions Act ("FICA") employer payroll taxes due to the
23 increase in labor costs. The Medicare tax rate was applied to the entire increase since

1 all wages are subject to this tax. The same percentage of wages subject to Social
2 Security taxes experienced during the twelve months ended October 31, 2009 was
3 applied to the increased labor cost.

4 Finally, page 4 of Reference Schedule 1.16 of Rives Exhibit 1 shows the
5 increase in the Company contribution for the 401(k) plan as a result of the increased
6 operating labor using the same contribution percentage as experienced during the
7 twelve months ended October 31, 2009. Although KU has not increased its
8 contribution percentage, the total amount of KU's 401(k) contribution has increased
9 as a result of increased labor costs.

10 KU proposed a similar adjustment in its most recent base rate case, Case
11 No. 2008-00251 and a similar adjustment was also approved by the Commission in
12 Case No. 2003-00434 and Case No. 2000-00080.

13 **Q. Please explain the adjustment to operating expenses shown in Reference**
14 **Schedule 1.17 of Rives Exhibit 1.**

15 A. This adjustment is necessary to adjust the post-retirement and post-employment
16 benefit expenses for the test year to the 2010 annualized cost as calculated in
17 November 2009 by Mercer, the Company's actuarial consultant. Based on a review
18 of Mercer's November calculations of pension expense and subsequent earnings on
19 plan investments, the Company determined the net periodic pension expense recorded
20 in the test year was representative and proposed no adjustment. KU proposed a
21 similar adjustment in its most recent base rate case, Case No. 2008-00251 and a
22 similar adjustment was also approved by the Commission in Case No. 2003-00434
23 and Case No. 2000-00080.

1 Amounts included in this adjustment will be updated when final 2010 expense
2 calculations are received from Mercer in early 2010.

3 **Q. Please explain the adjustment to operating expenses shown in Reference**
4 **Schedule 1.21 of Rives Exhibit 1.**

5 A. This adjustment has been made to reflect a normalized level of storm damage
6 expenses based upon a ten-year average adjusted for inflation. Because a full year of
7 data is not available for 2009, the 2009 expense is for twelve months ending October
8 31, 2009; all other expense years are calendar years. KU proposed a similar
9 adjustment in its most recent base rate case, Case No. 2008-00251 and a similar
10 adjustment was also approved by the Commission in Case No. 2003-00434. The
11 calculation of the adjustment shown on Reference Schedule 1.21 of Rives Exhibit 1,
12 included in the proposed increase in base rates, results in an amount which is less than
13 the amount the Company could request in its application. The Company has not
14 revised the adjustment due to timing considerations for the filing and the lower
15 expense amount is beneficial to customers in the calculation of the revenue deficiency
16 in the application. See Scott Exhibit 1 for a revised schedule.

17 **Q. Please explain the adjustment to operating expenses shown in Reference**
18 **Schedule 1.25 of Rives Exhibit 1.**

19 A. This adjustment is to reflect the continued amortization of the Midwest Independent
20 Transmission System Operator, Inc. ("MISO") exit fee and related revenues and
21 refunds. In KU's most recent rate case, Case No. 2008-00251, the Commission
22 permitted KU to net the deferred MISO exit fee against the MISO Schedule 10
23 administrative fees recovered through base rates post-exit and to amortize this net

1 amount over a five-year period. The Commission also permitted KU to continue
2 deferring the MISO Schedule 10 administrative fees recovered through base rates
3 from May 1, 2008 until the date rates from that case became effective, February 6,
4 2009, and to defer subsequent periodic refunds of a portion of the MISO exit fee. KU
5 requests to net the regulatory liabilities from revenues related to MISO Schedule 10
6 expenses that were deferred from May 1, 2008 until February 5, 2009, and the
7 deferred periodic refunds of the MISO exit fee, against the net regulatory asset
8 established in Case No. 2008-00252, and to amortize this revised net regulatory asset
9 for five years from the effective date of the change in rates. KU proposes to adjust the
10 test year amortization to an annual amount based on this revised net regulatory asset
11 pursuant to the same adjustment the Commission found reasonable in Case No. 2008-
12 00251.

13 **Q. Please explain the adjustment to operating expenses shown in Reference**
14 **Schedule 1.26 of Rives Exhibit 1.**

15 A. This adjustment reflects the annual amortization of the East Kentucky Power
16 Cooperative transmission depancaking settlement costs and reverses the impact of
17 recording a regulatory asset in the test year for expenses recorded prior to the test
18 year. ~~The settlement costs resulted from KU's exit from the MISO. In KU's most~~
19 recent rate case, Case No. 2008-00251, the Commission approved the deferral and a
20 five-year amortization for these costs beginning March 2009. This adjustment
21 reflects the annual amortization expense for these costs, as well as reversing the credit
22 to expense recorded to establish the regulatory asset during the test period.

23

1 **Q. Please explain the adjustment to operating expenses shown in Reference**
2 **Schedule 1.27 of Rives Exhibit 1.**

3 A. This adjustment is necessary to recover the deferred operating and maintenance
4 expenses KU incurred as a result of the windstorm that occurred in September 2008.
5 The Commission approved the establishment of a regulatory asset with regard to
6 these expenses in Case No. 2008-00457. The adjustment to operating expenses
7 represents the amortization of this regulatory asset over a five year period consistent
8 with the Orders in Case No. 2003-00434 and Case No. 6220. This adjustment also
9 reverses the timing differences between the impact of recording the regulatory asset
10 in the test year and recording the related costs prior to the test year.

11 **Q. Please explain the adjustment to operating expenses shown in Reference**
12 **Schedule 1.28 of Rives Exhibit 1.**

13 A. This adjustment is necessary to recover the deferred operating and maintenance
14 expenses KU incurred as a result of the winter storm that occurred in January and
15 February 2009. The Commission approved the establishment of a regulatory asset
16 with regard to these expenses in Case No. 2009-00174. The adjustment amortizes
17 this regulatory asset over a five year period consistent with the Orders in Case No.
18 2003-00434 and Case No. 6220.

19 **Q. Please explain the adjustment to operating expenses shown in Reference**
20 **Schedule 1.33 of Rives Exhibit 1.**

21 A. This adjustment is to remove from operating expenses the costs incurred as a result of
22 resettlements related to the MISO Revenue Sufficiency Guarantee ("RSG"). MISO
23 adjusted its members' RSG charges for the period August 10, 2007 through

1 November 9, 2008, to eliminate certain transactions from the calculation, resulting in
2 additional charges to KU during the test year. This adjustment is necessary to remove
3 from operating expenses the amount KU had paid to the MISO during the test year
4 that relates to prior period's transactions.

5 **Q. Please explain the adjustment to operating expenses shown in Reference**
6 **Schedule 1.35 of Rives Exhibit 1.**

7 A. This adjustment is to remove from operating income the amount collected from the
8 Owensboro Municipal Utilities ("OMU") litigation settlement. While litigation with
9 OMU was ongoing, OMU did not pay certain amounts as required under its contract
10 with KU. In response to the non-payment, a reserve account was created prior to the
11 test year in the amount of the potentially uncollectible receivable. During the test
12 year, as a result of the settlement with OMU on this issue, these amounts were paid to
13 KU and the reserve account established prior to the test year was reversed. This
14 adjustment is necessary to reflect reversal in the test year of the reserve recorded prior
15 to the test year.

16 **Q. Please explain the adjustment to operating expenses shown in Reference**
17 **Schedule 1.37 of Rives Exhibit 1.**

18 A. This adjustment is to remove the amortization costs related to the regulatory asset that
19 the Commission approved in Case No. 2003-00434 for the restoration expenses
20 associated with the 2003 Ice Storm. The costs were to be amortized over five years.
21 As the regulatory asset was fully amortized in June 2009 and there is no remaining
22 balance, this cost is non-recurring and must be removed from the test year.

23

1 Q. **Does this conclude your testimony?**

2 A. Yes, it does.

VERIFICATION

COMMONWEALTH OF KENTUCKY)
) SS:
COUNTY OF JEFFERSON)

The undersigned, **Valerie L. Scott**, being duly sworn, deposes and says that she is Controller for Kentucky Utilities Company and an employee of E.ON U.S. Services, Inc., and that she has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of her information, knowledge and belief.

Valerie L. Scott
Valerie L. Scott

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 22nd day of January 2010.

Sammy J. Ely (SEAL)
Notary Public

My Commission Expires:

November 9, 2010

APPENDIX A

Valerie L. Scott
Controller
E.ON U.S. LLC
220 West Main Street
Louisville, Kentucky 40202
(502) 627-3660

Professional Memberships:

American Institute of Certified Public Accountants (AICPA)
Kentucky Society of Certified Public Accountants (KSCPA)
Accounting Standards Committee, Edison Electric Institute (EEI)
Chief Accounting Officers, Edison Electric Institute (EEI)
Accounting Executive Advisory Committee, Edison Electric Institute (EEI)

Education:

University of Louisville, Masters of Business Administration (with high distinction), 1994
University of Louisville, Bachelor of Science in Commerce with a major in Accounting
(with honors), 1978

Previous Positions with E.ON U.S. LLC:

- August 2002 – December 2004 – Director, Financial Planning & Accounting – Utility Operations
- February 1999 – August 2002 – Director, Trading Controls & Energy Marketing Accounting
- May 1998 – February 1999 – Manager, Trading Controls and Manager, Financial Planning, Reporting and Special Projects
- July 1993 – May 1998 – Manager, Corporate Internal Auditing
- October 1991 – July 1993 – Senior Staff Accountant

Previous Positions prior to E.ON U.S. LLC:

-
- 1986 – 1990 Frankenthal Group, Controller
 - 1978 – 1986 Arthur Young & Company (now Ernst & Young)
 - 1978 – 1979 Audit Staff
 - 1979 – 1983 Audit Senior
 - 1983 – 1986 Audit Manager

Exhibit 1
Reference Schedule 1.21 (Revised)
Sponsoring Witness: Scott

KENTUCKY UTILITIES

**Adjustment to Reflect Normalized Storm Damage Expense
For the Twelve Months Ended October 31, 2009**

1. Storm damage provision based upon ten year average	\$ 3,102,356
2. Storm damage expenses incurred during the 12 months ended October 31, 2009	4,244,616
3. Adjustment	(1,142,260)
4. Kentucky Jurisdiction	94.226%
5. Kentucky Jurisdictional adjustment	\$ (1,076,306)

Year	Expense (a)	CPI-All Urban Consumers	Amount
2009	\$ 4,244,616 (b)	1.0000	\$ 4,244,616
2008	6,951,799 (b)	0.9927	6,901,051
2007	2,035,000	1.0308	2,097,678
2006	4,114,000	1.0602	4,361,663
2005	2,538,000	1.0944	2,777,587
2004	4,120,000	1.1315	4,661,780
2003	1,434,000	1.1616	1,665,734
2002	1,460,495	1.1881	1,735,214
2001	1,102,683	1.2069	1,330,828
2000	1,005,000	1.2412	1,247,406
Total			\$ 31,023,557
Ten Year Average			\$ 3,102,356

(a) 2009 expense is for 12 months ended October 31, 2009.
All other years expenses are for calendar year.

(b) 2008 and 2009 expenses do not include 2008 Wind Storm and 2009 Winter Storm expenses that were recorded as regulatory assets.

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)
UTILITIES COMPANY FOR AN) **CASE NO. 2009-00548**
ADJUSTMENT OF BASE RATES)

TESTIMONY OF
SHANNON L. CHARNAS
DIRECTOR OF UTILITY ACCOUNTING & REPORTING
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is Shannon L. Charnas. I am the Director of Utility Accounting and
3 Reporting for E.ON U.S. Services Inc., which provides services to Kentucky Utilities
4 Company (“KU” or the “Company”) and Louisville Gas and Electric Company
5 (“LG&E”). My business address is 220 West Main Street, Louisville, Kentucky
6 40202. A statement of my qualifications is attached hereto in Appendix A.

7 **Q. Have you previously testified before the Commission?**

8 A. Yes, I testified in KU’s rate application in Case No. 2008-00251, *In re Application of*
9 *Kentucky Utilities Company for an Adjustment of Base Rates* and LG&E’s rate
10 application in Case No. 2008-00252, *In re Application of Louisville Gas and Electric*
11 *Company for an Adjustment of Base Rates*. I have also testified in or supported data
12 responses in numerous environmental surcharge proceedings, including Case No.
13 2009-00197, *In the Matter Of: The Application of Kentucky Utilities Company for*
14 *Certificates of Public Convenience and Necessity and Approval of Its 2009*
15 *Compliance Plan for Recovery by Environmental Surcharge*, as well as in the
16 Companies’ depreciation study proceedings in Case Nos. 2007-00564 and 2007-
17 00565.

18 **Q. What is the purpose of your testimony?**

19 A. The purpose of my testimony is to support certain pro forma adjustments to KU’s
20 operating income and rate base for the twelve months ended October 31, 2009. The
21 pro forma adjustments are described on the Reference Schedules attached to Rives
22 Exhibit 1. My testimony demonstrates that these adjustments are known and

1 measurable and therefore, reasonable. Additionally, my testimony also addresses
2 certain Schedules supporting KU's application.

3 **Q. Are you supporting the information required by Commission regulation 807**
4 **KAR 5:001, Section 10(6)(a)-(v)—The Historical Test Period?**

5 A. Yes. I am sponsoring the Schedules for the corresponding Filing Requirements:

- 6 • Current Chart of Accounts Section 10(6)(j) Tab 29
- 7 • Depreciation Study Section 10(6)(n) Tab 33

8 **Q. Please describe the information you are supporting that is required by**
9 **Commission regulation 807 KAR 5:001, Section 10(6)(a)-(v)—The Historical**
10 **Test Period.**

11 A. I am sponsoring the Current Chart of Accounts, as required by 807 KAR 5:001,
12 10(6)(j), as well as the Depreciation Study required by 807 KAR 5:001, Section
13 10(6)(n). The Company's latest depreciation study, prepared by John Spanos of
14 Gannett Fleming, Inc., is filed in Case No. 2007-00565. The study recommended the
15 use of Equal Life Group methodology, but the Settlement Agreement in the
16 Company's last rate case, Case No. 2008-00251, instead continued the use of
17 Average Service Life methodology. The Company continues to use the Average
18 Service Life rates, which can be found in the Settlement Agreement at Exhibit 7 in
19 Case No. 2008-00251. In addition, the Company proposed rates for Trimble County
20 Unit 2 ("TC2") in Case No. 2009-00329 which the Commission approved on an
21 interim basis in its Order dated December 23, 2009.

22

1 **Q. Are you supporting the information required by Commission regulation 807**
2 **KAR 5:001, Section 10(7)(a) – (d) – Pro Forma Adjustments?**

3 A. Yes. I am sponsoring the following Schedules for the corresponding Filing
4 Requirements:

5 • Capital Construction Budget Section 10(7)(b) Tab 43

6 • Pro Forma Adjustments – Plant Additions Section 10(7)(c) Tab 44

7 **Pro Forma Adjustments**

8 **Q. Please explain the adjustment to operating revenues shown in Reference**
9 **Schedule 1.09 of Rives Exhibit 1.**

10 A. This adjustment has been made to remove the effects of accrued Environmental Cost
11 Recovery (“ECR”), Merger Surcredit (“MSR”), Fuel Adjustment Clause (“FAC”) and
12 Demand-Side Management (“DSM”) revenues in FERC Accounts 440-445. The
13 adjustment removes the effects of the accruals recorded at both the beginning and end
14 of the test year. KU proposed a similar adjustment in its most recent base rate case,
15 Case No. 2008-00251 and a similar adjustment was also approved by the Commission
16 in Case No. 2003-00434.

17 **Q. Please explain the adjustment to operating expenses shown in Reference**
18 **Schedule 1.15 of Rives Exhibit 1.**

19 A. This adjustment has been made to reflect annualized depreciation expenses. The
20 purpose of this adjustment is to reflect a full year’s depreciation expense on net plant
21 in service and TC2 assets, excluding depreciation on assets set up for asset retirement
22 obligations and depreciation on assets remaining in the ECR, as of October, 31, 2009.
23 Mr. Bellar’s testimony will support the annualized depreciation expenses of TC2

1 generation and transmission assets as of October 31, 2009. The depreciation rates
2 used in calculating the adjustment are those to which the parties agreed in the
3 settlement of KU's last base rate case, Case No. 2008-00251, utilizing the Average
4 Service Life methodology, which was found reasonable by the Commission, and for
5 TC2 are the rates that were approved by the Commission's December 23, 2009 Order
6 in Case No. 2009-00329 on an interim basis.

7 **Q. Please explain the adjustment to operating expenses shown in Reference**
8 **Schedule 1.22 of Rives Exhibit 1.**

9 A. This adjustment is made to normalize the expenses in Account 925 "Injuries and
10 Damages" based on a ten-year average adjusted for inflation. Because a full year of
11 data is not available for 2009, the 2009 expense is for twelve months ending October
12 31, 2009; all other expense years are calendar years. KU proposed a similar
13 adjustment in its most recent base rate case, Case No. 2008-00251 and a similar
14 adjustment was also approved by the Commission in Case No. 2003-00434.

15 **Q. Please explain the adjustment to operating expenses shown in Reference**
16 **Schedule 1.23 of Rives Exhibit 1.**

17 A. This adjustment eliminates advertising expenses that are primarily institutional and
18 promotional in nature. ~~Commission regulation 807 KAR 5:016, Section 2(1)~~
19 provides that a utility will be allowed to recover, for ratemaking purposes, only those
20 advertising expenses which produce a "material benefit" to its ratepayers. KU
21 proposed a similar adjustment in its most recent base rate case, Case No. 2008-00251
22 and a similar adjustment was also approved by the Commission in Case No. 2003-
23 00434.

1 **Q. Please explain the adjustment to operating expenses shown in Reference**
2 **Schedule 1.24 of Rives Exhibit 1.**

3 A. This adjustment to operating income is necessary to exclude the expenses incurred in
4 the test year associated with the Company's mainframe computer, which was retired
5 in November 2009. The mainframe has been retired because the Customer Care
6 Solution system is now fully implemented and this mainframe, which housed the
7 previous system, is no longer needed.

8 **Q. Please explain the adjustment to operating expenses shown in Reference**
9 **Schedule 1.31 of Rives Exhibit 1.**

10 A. This adjustment to operating expenses is necessary to include the expenses incurred
11 in conjunction with this base rate case and annualized amortization for expenses
12 incurred in the most recent base rate case, Case No. 2008-00251. KU estimates the
13 total rate case expense to be \$1,325,000. The adjustment has been amortized over 3
14 years at a rate of \$441,667 per year. This estimate was used only for the purpose of
15 calculating the revenue requirement at the time of filing KU's Application. KU
16 requests recovery of its actual rate case expenses in this case in accordance with
17 Commission policy and requests that it be allowed to provide the Commission
18 ~~monthly updates to reflect its actual rate case expenses through Commission requests~~
19 for information. The adjustment thus will be trued-up as actual expenditures are
20 incurred. This adjustment is consistent with a similar adjustment in the revenue
21 requirements analysis performed and found reasonable by the Commission in the
22 Company's most recent base rate case, Case No. 2008-00251, and in Case No. 2003-
23 00434 and Case No. 2000-00080. The adjustment also includes the annualization of

1 the amortization of rate case expenses from the last rate case, as the Commission
2 approved a three-year amortization for those expenses in Case No. 2008-00251.

3 **Capitalization**

4 **Q. Please explain the adjustment made in Rives Exhibit 2, Page 1 Column 3, “TC2
5 Joint Use Assets.”**

6 A. As described in the Companies’ July 30, 2009 letter to the Commission’s Executive
7 Director, in December 2009, LG&E transferred to KU an interest in certain assets at
8 the Trimble County Generating Station. These assets are necessary for the operation
9 of TC2 (“TC2 Joint Use Assets”), in which unit KU owns 81% of the Companies’
10 collective 75% ownership share pursuant to the Commission’s Order in Case No.
11 2004-00507. KU previously held license and easement rights to, but no ownership
12 interest in, the TC2 Joint Use Assets at the Trimble County Generating Station. The
13 net book value of the assets transferred was \$48.4 million. The transfer of the Joint
14 Use Assets conforms the overall ownership interests to the allocation the Commission
15 has already approved in Case No. 2004-00507. The addition to capitalization
16 associated with KU’s ownership interest in the TC2 Joint Use Assets is shown in
17 Rives Exhibit 2, Page 1, Column 3.

18 **Q. Does this conclude your testimony?**

19 A. Yes, it does.

VERIFICATION

COMMONWEALTH OF KENTUCKY)
) SS:
COUNTY OF JEFFERSON)

The undersigned, **Shannon L. Charnas**, being duly sworn, deposes and says that she is Director – Utility Accounting and Reporting for E.ON U.S. Services, Inc., and that she has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of her information, knowledge and belief.

Shannon L. Charnas

Shannon L. Charnas

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 22nd day of January 2010.

Jammy J. Ely (SEAL)

Notary Public

My Commission Expires:

November 9, 2010

APPENDIX A

Shannon L. Charnas

Director, Utility Accounting & Reporting
E.ON U.S. Services Inc.
220 West Main Street
Louisville, KY 40202
(502) 627-4978

Professional Memberships

American Institute of Certified Public Accountants
Kentucky Society of Certified Public Accountants

Education

University of Louisville, Masters of Business Administration, 2000
University of Wisconsin Oshkosh, Bachelor of Business Administration with
Majors in Accounting and Management Information Systems, 1993
Certified Public Accountant, Kentucky, 1995

Previous Positions

E.ON U.S.

2001 (Mar) - 2005 (Feb) - Manager, Finance & Budgeting - Energy
Services
1999 (Sept) - 2001 (Apr) - Senior Budget Analyst
1995 (Aug) - 1999 (Sept) - Accounting Analyst, various positions

Arthur Andersen LLP

1995 – Senior Auditor
1993 – 1994 – Audit Staff

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)	
UTILITIES COMPANY FOR AN	)	CASE NO. 2009-00548
ADJUSTMENT OF BASE RATES)	

TESTIMONY OF
RONALD L. MILLER
DIRECTOR, CORPORATE TAX
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is Ronald L. Miller. I am the Director of Corporate Tax for Kentucky
3 Utilities Company (“KU” or the “Company”) and an employee of E.ON U.S.
4 Services, Inc., which provides services to KU and Louisville Gas and Electric
5 Company (“LG&E”). My business address is 220 West Main Street, Louisville,
6 Kentucky. A statement of my education and work experience is attached to this
7 testimony as Appendix A.

8 **Q. Have you previously testified before the regulatory commissions?**

9 A. Yes. I filed direct testimony on behalf of KU and LG&E in Case Nos. 2007-00178
10 (KU) and 2007-00179 (LG&E) concerning an advanced coal project investment tax
11 credit. I have also sponsored numerous data responses in previous rate cases and
12 other regulatory proceedings on tax issues. I have also submitted testimony before
13 the Virginia State Corporation Commission in KU’s most recent rate case.

14 **Q. What is the purpose of your testimony?**

15 A. The purpose of my testimony is to support certain pro forma adjustments to KU’s
16 operating income and capital structure for the twelve months ended October 31, 2009.
17 The pro forma adjustments are described on the Reference Schedules attached to
18 Rives Exhibit 1. My testimony demonstrates that these adjustments are known and
19 measurable and, therefore, reasonable.

20

Pro Forma Adjustments

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Q. Please explain the three adjustments to operating expenses shown in Reference Schedule 1.38 of Rives Exhibit 1.

A. Reference Schedule 1.38 contains three adjustments: the first removes the Kentucky coal credit received by the Company during the test year and applied to property tax expense; the second reduces property tax expense due to the resolution of a disputed property value assessment; and the third increases property tax expense associated with assets KU purchased from LG&E related to their respective ownership shares in Trimble County Unit No. 2 (“TC2”).

Q. Please explain the first adjustment contained in Reference Schedule 1.38 of Rives Exhibit 1.

A. The coal credit was established by Kentucky Revised Statute 141.0405 and is contingent on the Company’s annual level of Kentucky coal purchases versus its 1999 level of purchases. The Company must apply for the credit annually and, if approved, the coal tax credit must be applied first to income taxes, then any remaining credit may be applied to property taxes.

In addition to its contingent nature, this statutory credit is expiring, ending with Kentucky coal purchases made in calendar-year 2009 and therefore will not be a credit to tax expense on an ongoing forward basis. Calendar year 2000 was the first period wherein Kentucky coal purchases in excess of 1999 levels were eligible for the \$2 per ton credit under KRS 141.0405. Under KRS 141.0406, Kentucky coal purchases in calendar year 2009 will be the last such purchases eligible for the credit. After that, the Companies will cease to be eligible for the credit. For that reason alone, the credit is not the kind of reoccurring reduction of tax expense appropriate to

1 include in formulating base rates in this proceeding. Reference Schedule 1.38
2 contains the adjustment to remove this nonrecurring tax credit.

3 **Q. Do you have a reasonable basis to believe the Kentucky Coal Tax Credit will be**
4 **extended or replaced upon its expiration?**

5 A. No. The Company is not aware of any potential tax credit statutes or mechanisms
6 that would replace or extend the current coal tax credit statute. I wish to note that in
7 2005 the Kentucky General Assembly enacted a statute for new clean coal facilities
8 (KRS 141.428) that provides a \$2 per ton credit for eligible Kentucky coal purchases.
9 Facilities eligible for this “Kentucky Clean Coal Incentive” must be certified by the
10 Environmental and Public Protection Cabinet. Because this new credit applies only
11 to facilities beginning commercial operation after January 1, 2005, none of our
12 present facilities qualify for this credit. While the Company is planning to pursue this
13 new credit in connection with TC2 if and when the credit can be obtained is not
14 known and or measurable. It is therefore not appropriate to adjust rates in any
15 amount on the basis of an unknown and only speculative tax credit.

16 **Q. Please explain the second adjustment contained in Reference Schedule 1.38 of**
17 **Rives Exhibit 1.**

18 A. KU received its 2009 Kentucky Property Tax assessment dated September 23, 2009.
19 The Company believed that the assessment was excessive and on October 28, 2009
20 filed a formal protest with the Kentucky Department of Revenue. Following the
21 submission of the protest, the Company and the state reached a settlement in late
22 December 2009. This pro-forma adjustment reduces test year property tax expense
23 to the amount estimated for 2009 as a result of this settlement.

1 **Q. Please explain the third adjustment contained in Reference Schedule 1.38 of**
2 **Rives Exhibit 1.**

3 A. In December 2009, KU purchased from LG&E a portion of certain assets at the
4 Trimble County Generating Station previously used only by Trimble County Unit No.
5 1 (“TC1”), but which will be used by both TC1 and TC2 when TC2 becomes
6 commercially operational (“Joint Use Assets”). The property tax expense related to
7 Joint Use Assets sold by LG&E has been added to KU’s test year expense and
8 correspondingly removed from LG&E’s test year expense.

9 **Q. Please explain the adjustment to operating expenses shown in Reference**
10 **Schedule 1.41 of Rives Exhibit 1.**

11 A. Reference Schedule 1.41 shows the calculation of a composite federal and state
12 income tax rate using a federal corporate income tax rate of 35%, and a Kentucky
13 corporate income tax rate of 6%. The calculation includes a reduction of pre-tax
14 income related to the domestic production activities deduction, enacted by the
15 American Jobs Creation Act of 2004, and allowed by the Internal Revenue Code
16 Section 199 (which was adopted by the state in Kentucky Revised Statutes 141.010),
17 for both federal and state taxes. The current production activities deduction rate is
18 ~~6%; however, the rate used in this adjustment is 9%, which is the rate effective~~
19 beginning in January 2010. As shown on Reference Schedule 1.41 of Rives Exhibit
20 1, the composite federal and state income tax rate is 36.9264%. The method for
21 calculating the composite tax rate KU uses in this schedule is similar to the method
22 KU used its most recent base rate case, Case No. 2008-00251, and to the method the
23 Commission approved in Case No. 2003-00434.

1 **Q. Please explain the adjustment to operating expenses shown in Reference**
2 **Schedule 1.42 of Rives Exhibit 1.**

3 A. This adjustment is for federal and state income taxes corresponding to the
4 annualization and adjustment of year-end interest expense. The Commission has
5 traditionally recognized the income tax effects of adjustments to interest expense
6 through an “interest synchronization” adjustment. KU proposed a similar adjustment
7 in its most recent base rate case, Case No. 2008-00251 and a similar adjustment was
8 also approved by the Commission in Case No. 2003-00434. The total capitalization
9 amount for KU is taken from Rives Exhibit 2 and is multiplied by KU’s weighted
10 cost of debt, and that amount is then compared to KU’s interest per books (excluding
11 other interest) to arrive at the interest synchronization amount. The composite federal
12 and state income tax rate from Reference Schedule 1.41 of Rives Exhibit 1 has been
13 applied to the interest synchronization amount. The adjustment will be trued-up as
14 the weighted cost of debt is updated.

15 **Q. Please explain the adjustment to operating expenses shown in Reference**
16 **Schedule 1.43 of Rives Exhibit 1.**

17 A. This adjustment is for income tax true-ups related to the 2008 federal and state
18 ~~income tax returns and prior period adjustments booked to income tax expense during~~
19 the test year. This adjustment also removes the Kentucky coal tax credit from the
20 test year income tax expense, as I explained above concerning Reference Schedule
21 1.38 of Rives Exhibit 1. KU proposed a similar adjustment in its most recent base rate
22 case, Case No. 2008-00251 and a similar adjustment was also approved by the
23 Commission in Case No. 2003-00434.

1 **Q. Please explain the adjustment to operating expenses shown in Reference**
2 **Schedule 1.44 of Rives Exhibit 1.**

3 A. This adjustment restates the test year income tax expenses for the production
4 activities deduction. As mentioned above, the production activities deduction
5 statutory rate in effect for the test year was 6%, the rate, however, will increase to 9%
6 in calendar year 2010. This adjustment calculates the deduction based on the test
7 year taxable income at the new 9% rate.

8 **Q. Please explain the adjustment to operating expenses shown in Reference**
9 **Schedule 1.45 of Rives Exhibit 1.**

10 A. This adjustment relates to the annual amount of the permanent reduction in
11 depreciable tax basis required by Internal Revenue Code 50(c) and attributable to the
12 Advanced Coal Investment Tax Credit (“ACITC”) awarded to KU and LG&E for
13 TC2.¹ The annual amount of the lost tax basis was determined based on the total
14 amount of ACITC claimed and recorded as of October 31, 2009, then amortized over
15 the financial statement lives for the TC2 assets. These are the same lives used to
16 record book depreciation expense. Amortization of this permanent depreciation basis
17 difference is then multiplied by the statutory combined federal and state tax rate of
18 38.9%.

19 **Q. Please explain Reference Schedule 1.47 of Rives Exhibit 1.**

20 A. This Reference Schedule illustrates the calculation of the net after-tax factor needed
21 to gross up the net operating income deficiency on Rives Exhibit 8 to determine the

¹ I discussed this requirement on page 9 of my May 4, 2007 direct testimony in Case No. 2007-00178, and the book and tax treatment of KU’s portion of the credit in pages 7-9 of the same testimony. . In 1972, KU elected a rate treatment under the tax code’ wherein KU would reduce its rate base by the amount of investment tax credit it received. This rate treatment is referred to as the “ratable restoration” method.”

1 overall revenue deficiency. The calculation begins with an assumed \$100 pre-tax
2 income and is adjusted by the following to determine the equivalent state taxable
3 income: a factor for bad debt expense that is equal to the percent of net charged-off
4 accounts to revenue during the test year; the Kentucky Public Service Commission
5 assessment factor based on the assessment from the Commonwealth of Kentucky
6 Finance and Administrative Cabinet; and the Section 199 deduction related to
7 domestic production activities from Reference Schedule 1.41 of Rives Exhibit 1.
8 State income tax on the equivalent state taxable income is calculated using the
9 statutory 6% rate. Equivalent federal taxable income is determined by deducting the
10 state income tax from state taxable income.

11 Federal income tax on the equivalent federal taxable income is calculated
12 using the statutory 35% rate. The difference between the assumed \$100 pre-tax
13 income and the total of the bad debt, Kentucky Public Service Commission
14 assessment, and state and federal income tax factors is the gross up revenue factor.

15 This calculation is similar to the calculations presented in Case No. 2008-
16 00251 and approved by the Commission in Case No. 2003-00434.

17 **Q. Does this conclude your testimony?**

18 **A.** Yes, it does.

VERIFICATION

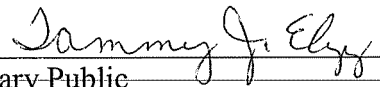
COMMONWEALTH OF KENTUCKY)
) SS:
COUNTY OF JEFFERSON)

The undersigned, **Ronald L. Miller**, being duly sworn, deposes and says that he is Director – Corporate Tax for E.ON U.S. Services, Inc., and that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.



Ronald L. Miller

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 22nd day of January 2010.



Notary Public (SEAL)

My Commission Expires:

November 9, 2010

APPENDIX A

Ronald L. Miller

Director, Corporate Tax
E.ON U.S. Services Inc.
220 West Main Street
Louisville, Kentucky 40202
Telephone: (502) 627-2687

Education

Eastern Kentucky University, BBA, Major in Accounting, 1979
Certified Public Accountant, Kentucky, 1981
University of Louisville – The Effective Executive, 1996
Licensed Kentucky Real Estate Agent, 1978
Accredited Investment Fiduciary, 2009
Continuing Professional Education – (over 40 hours annually)

Positions Held

E.ON U.S. Services Inc. (LG&E Energy Corp.), Louisville, Kentucky

Director, Corporate Tax	June 2001 – present
Director, Corporate Accounting and Tax	June 1998 – June 2001
Director, Corporate Tax	July 1994 – June 1998
Corporate Tax Administrator	January 1994 – July 1994
Corporate Tax Coordinator	February 1992 – December 1993

National City Bank, Louisville, Kentucky

Vice President, Corporate Treasury Officer and Manager-Tax and General Accounting	1984-1992
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Ernst and Young CPA's, Louisville, Kentucky

Audit Supervisor	1983 – 1984
Audit Staff/Senior	1979 – 1983

Professional Memberships

Tax Executives Institute, (past local President and past National Board Member)
Edison Electric Institute, Tax Committee
Greater Louisville Inc., Tax Committee
Kentucky Association of Manufacturers, Tax Committee
Kentucky Chamber of Commerce, Tax Committee
Kentucky Society of Certified Public Accountants
American Institute of Certified Public Accountants

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)
UTILITIES COMPANY FOR AN) **CASE NO. 2009-00548**
ADJUSTMENT OF BASE RATES)

TESTIMONY OF
DANIEL K. ARBOUGH
TREASURER
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is Daniel K. Arbough. I am the Treasurer for Kentucky Utilities Company
3 (“KU” or the “Company”) and an employee of E.ON U.S. Services Inc., which
4 provides services to KU and Louisville Gas and Electric Company (“LG&E”). My
5 business address is 220 West Main Street, Louisville, Kentucky. A statement of my
6 education and work experience is attached to this testimony as Appendix A.

7 **Q. Have you previously testified before the Commission?**

8 A. Since 2000, I have attested to the factual representations in each of KU’s financing
9 applications filed with the Kentucky Public Service Commission (“Commission”) and
10 have appeared before the Commission Staff on behalf of the Company on a regular
11 basis. I have not, however, testified before the Commission previously.

12 **Q. What is the purpose of your testimony?**

13 A. The purpose of my testimony is to discuss KU’s cost of debt, as well as its current
14 and target capital structures. I am also sponsoring Reference Schedules 1.18 and 1.19
15 of Rives Exhibit 1 of the testimony of S. Bradford Rives, which schedules describe
16 pro-forma adjustments related to insurance costs of the Company.

17 **Q. Please explain the capital structure of KU.**

18 A. As KU’s witnesses have stated in previous testimony before the Commission in Case
19 Nos. 2003-00434 and 2008-00251, KU is firmly committed to maintaining the
20 financial strength of the Company. The Company has a target capital structure of the
21 midpoint of the range for “A” rated utilities published by Standard and Poor’s
22 (“S&P”).

23

1 **Q. What is the current target capital structure?**

2 A. KU's current capital structure is established in accordance with the criteria set by
3 S&P, an independent credit rating agency, to achieve an A rating. S&P issued
4 guidelines for utility capital structures in an article entitled "*Utility Financial Targets*
5 *Are Revised*" dated June 18, 1999. The debt to total capital range S&P established
6 was 43 percent to 49.5 percent for A-rated utilities with a business position of 4.
7 Prior to S&P's discontinuance of the business position ranking measure, KU was
8 ranked with a business position of 4. This indicates an acceptable range for the equity
9 component of capital of 50.5 percent to 57 percent.

10 More recently, S&P adopted a business and financial risk matrix structure in
11 an article entitled, "*U.S. Utilities Ratings Analysis Now Portrayed in the S&P*
12 *Corporate Ratings Matrix*," dated November 30, 2007. This article is attached as
13 Arbough Exhibit 1. A copy of a November 26, 2008 article explaining the S&P
14 methodology, "*Key Credit Factors: Business and Financial Risks in the Investor-*
15 *Owned Utilities Industry*," is attached as Arbough Exhibit 2. The 2008 article
16 explains that a utility's rating is a function of its "business risk profile" and its
17 "financial risk profile." Table 1 from that article shows the relationship of S&P's
18 assessments of the business and the financial risks for purposes of determining the
19 credit rating of an investor-owned utility. KU's financial risk profile, according to
20 S&P's assessment, fits the category between "Intermediate" and "Highly Leveraged"
21 known as the "Aggressive" category for which S&P suggested (in the November
22 2007 article) a debt-to-total-capital range of 45-60 percent. As the table in the same
23 2007 article shows, given KU's "Excellent" business risk profile, the utility must

1 achieve an “Intermediate” financial risk profile to move from its current BBB+ rating
2 to its desired A rating. To reach the Intermediate financial risk profile, KU must
3 maintain a debt-to-total-capital ratio of 35-50 percent as measured by S&P. KU
4 targets the upper end of this leverage range with debt-to-total-capital, as measured by
5 S&P, of approximately 48 percent.

6 This translates into a targeted adjusted equity-to-total-capital ratio (including
7 imputed debt for purchased power, leases, pensions, and other adjustments) of 52
8 percent. As shown on Rives Exhibit 2, column 2, the overall equity component of
9 capital per books is 53.93 percent as of October 31, 2009. Including the debt
10 adjustments set forth in S&P’s April 3, 2009 report for leases, pensions, and other
11 adjustments, the equity ratio decreases to 51.44 percent. The power purchase
12 agreements adjustment listed in the S&P report was not included because it relates to
13 KU’s long-term power purchase contract with Owensboro Municipal Utilities that
14 will terminate in May 2010, as described in more detail in Mr. Bellar’s testimony.
15 The S&P report reflects an adjustment to debt for other power purchase agreements
16 under “other adjustments.” Consistent with past practice, the Asset Retirement
17 Obligation adjustment has not been included. The debt ratio is somewhat higher than
18 normal due to the magnitude of the pension adjustment (\$120.9 million at year-end
19 2008 versus \$54 million at year-end 2007) resulting from a weak investment
20 environment in the second half of 2008.

1 **Q. Why does the Company include adjustments to its debt balances in determining**
2 **the target capital structure?**

3 A. The Company treats power purchase agreements, operating leases, and pension
4 obligations as debt in determining the target capital structure because the rating
5 agencies require such obligations to be treated as fixed obligations equivalent to debt.
6 S&P's April 3, 2009 review of KU noted that it has imputed \$173.5 million of debt
7 equivalent to KU for 2008 for leases, pensions, and other adjustments. If this
8 adjustment is made to the capital structure shown in Rives Exhibit 2, KU's debt-to-
9 total-capital ratio increases to 48.56 percent, just above the targeted ratio. This
10 indicates an equity component of capital of 51.44 percent, at the low end of the S&P
11 guideline range. Disregarding the impact of the power purchase agreements, leases,
12 and pension obligations could impact the Company's debt rating and limit its future
13 access to attractively priced debt capital.

14 **Q. Has KU prepared an exhibit showing its capitalization as of October 31, 2009?**

15 A. Yes. Rives Exhibit 2 to the testimony of S. Bradford Rives shows KU's
16 capitalization at October 31, 2009.

17 **Q. Can you explain what is contained in Rives Exhibit 2?**

18 A. Yes. Rives Exhibit 2 shows the calculation of KU's adjusted capitalization for
19 operations as of October 31, 2009, as well as the weighted average cost of capital to
20 apply to the adjusted capitalization. Mr. Rives provides a fuller description of Rives
21 Exhibit 2 in his testimony.

22

1 **Q. Please explain how the cost of debt was calculated in Rives Exhibit 2.**

2 A. The cost of debt shown in Rives Exhibit 2 is a weighted-average cost of debt as of the
3 end of October 2009. It includes all components of interest expense for each bond
4 including the interest paid to the bondholders, amortization of bond issuance costs,
5 amortization of the losses associated with reacquiring bonds that were refinanced by
6 the existing bonds, and the credit enhancements that support each series, if applicable.
7 The credit enhancement costs include ongoing bond insurance fees and letter of credit
8 fees paid to banks.

9 **Pro Forma Adjustments**

10 **Q. Please describe the adjustment shown on Reference Schedule 1.18 of Rives**
11 **Exhibit 1 relating to Property Insurance costs.**

12 A. The Company renews its property insurance policy on November 1 each year. The
13 adjustment reflected on the schedule shows the change in the insurance premium
14 from the test year to the period of November 1, 2009, to October 31, 2010. The
15 property insurance premium is determined by multiplying the premium rate times the
16 estimated replacement cost of the insured facilities. The premium rate was
17 unchanged for the new policy, but the estimated replacement cost was higher, based
18 ~~on the application of the Handy-Whitman Index to the original asset cost, which~~
19 resulted in the higher insurance cost. The adjustment shown in Reference Schedule
20 1.18 of Rives Exhibit 1 adds the Kentucky-jurisdictional portion of the premium
21 increase to KU's operating expenses.

22

1 **Q. Please describe the adjustment shown on Reference Schedule 1.19 of Rives**
2 **Exhibit 1 relating to liability insurance costs.**

3 A. The adjustment in the liability insurance costs is related to a new pollution liability
4 policy the Company purchased effective November 2009. The policy is designed to
5 protect against all types of pollution risks, including the risk of ash pond failures
6 similar to that experienced by the Tennessee Valley Authority (“TVA”) in December
7 2008 at its Kingston Fossil Plant. The Company believed its general liability policy
8 with AEGIS would cover such an incident; however, AEGIS has denied coverage to
9 TVA concerning the Kingston incident under a policy that mirrors the Company’s.
10 Although the Company is confident in the safety of its ash ponds, it was prudent to
11 purchase a separate policy that would cover a situation similar to TVA’s Kingston
12 incident to avoid any issue of coverage. There was a prolonged due-diligence process
13 to put the coverage in place, which culminated in binding coverage on November 24,
14 2009. Additional insurance capacity was bound in December 2009, bringing the total
15 amount of the insurance to \$170 million. The \$170 million limit is available to the
16 Company and LG&E, and the premium has been allocated equally between the two
17 companies. The requested adjustment includes only the Kentucky-jurisdictional
18 portion of the premium paid for this new policy.

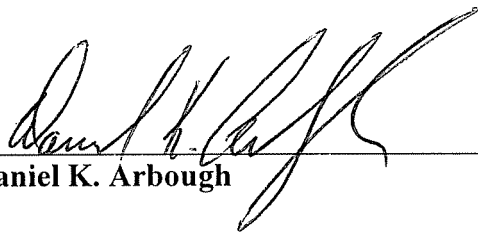
19 **Q. Does this conclude your testimony?**

20 A. Yes, it does.

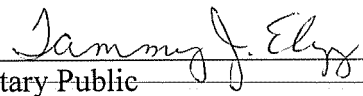
VERIFICATION

COMMONWEALTH OF KENTUCKY)
) SS:
COUNTY OF JEFFERSON)

The undersigned, **Daniel K. Arbough**, being duly sworn, deposes and says that he is Treasurer for Kentucky Utilities Company and an employee of E.ON U.S. Services, Inc., and that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.


Daniel K. Arbough

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 22nd day of January 2010.

 (SEAL)
Notary Public

My Commission Expires:

November 9, 2010

APPENDIX A

Daniel K. Arbough

Treasurer
E.ON U.S. Services Inc.
220 West Main Street
Louisville, Kentucky 40202
(502) 627-4956

Previous Positions

E.ON U.S.

Director, Corporate Finance and Treasurer January 2001 – September 2007

LG&E Energy Corp.

Director, Corporate Finance May 1998 – January 2001

LG&E Energy Corp.

Manager, Corporate Finance August 1996 – May 1998

LG&E Power Inc.

Manager, Project Finance June 1994 - August 1996

Conoco Inc., Houston, Texas

Corporate Finance, Project Finance,
and Credit Management June 1988 - May 1994

Boise Cascade Office Products, Denver, Colorado

Inventory Management November 1983 - September 1987

Professional/Trade Memberships

National Association of Corporate Treasurers
Association for Financial Professionals

Education

Master of Business Administration – Finance - May 1988 – GPA 3.8
University of Denver

Bachelor of Science Business Administration – General Business
June 1983 – GPA 3.9 – Graduated Summa Cum Laude
Honors Program scholarship recipient
University of Denver

Civic Activities

Louisville Central Community Centers – President, Board of Directors
National Center for Family Literacy – Endowment Oversight Committee

Arbough Exhibit 1



**STANDARD
& POOR'S**

Global Credit Portal RatingsDirect®

November 30, 2007

U.S. Utilities Ratings Analysis Now Portrayed In The S&P Corporate Ratings Matrix

Primary Credit Analysts:

Todd A Shipman, CFA, New York (1) 212-438-7676; todd_shipman@standardandpoors.com

William Ferrara, New York (1) 212-438-1776; bill_ferara@standardandpoors.com

John W Whitlock, New York (1) 212-438-7678; john_whitlock@standardandpoors.com

Secondary Credit Analyst:

Michael Messer, New York (1) 212- 438-1618; michael_messer@standardandpoors.com

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015365 | 311.055295

U.S. Utilities Ratings Analysis Now Portrayed In The S&P Corporate Ratings Matrix

The electric, gas, and water utility ratings ranking lists published today by Standard & Poor's U.S. Utilities & Infrastructure Ratings practice are categorized under the business risk/financial risk matrix used by the Corporate Ratings group. This is designed to present our rating conclusions in a clear and standardized manner across all corporate sectors. Incorporating utility ratings into a shared framework to communicate the fundamental credit analysis of a company furthers the goals of transparency and comparability in the ratings process. Table 1 shows the matrix.

Table 1

Business Risk/Financial Risk		Financial Risk Profile				
Business Risk Profile	Minimal	Modest	Intermediate	Aggressive	Highly leveraged	
Excellent	AAA	AA	A	BBB	BB	
Strong	AA	A	A-	BBB-	BB-	
Satisfactory	A	BBB+	BBB	BB+	B+	
Weak	BBB	BBB-	BB+	BB-	B	
Vulnerable	BB	B+	B+	B	B-	

The utilities rating methodology remains unchanged, and the use of the corporate risk matrix has not resulted in any changes to ratings or outlooks. The same five factors that we analyzed to produce a business risk score in the familiar 10-point scale are used in determining whether a utility possesses an "Excellent," "Strong," "Satisfactory," "Weak," or "Vulnerable" business risk profile:

- Regulation,
- Markets,
- Operations,
- Competitiveness, and
- Management.

Regulated utilities and holding companies that are utility-focused virtually always fall in the upper range ("Excellent" or "Strong") of business risk profiles. The defining characteristics of most utilities--a legally defined service territory generally free of significant competition, the provision of an essential or near-essential service, and the presence of regulators that have an abiding interest in supporting a healthy utility financial profile--underpin the business risk profiles of the electric, gas, and water utilities.

As the matrix concisely illustrates, the business risk profile loosely determines the level of financial risk appropriate for any given rating. Financial risk is analyzed both qualitatively and quantitatively, mainly with financial ratios and other metrics that are calculated after various analytical adjustments are performed on financial statements prepared under GAAP. Financial risk is assessed for utilities using, in part, the indicative ratio ranges in table 2.

Table 2

Financial Risk Indicative Ratios - U.S. Utilities			
(Fully adjusted, historically demonstrated, and expected to consistently continue)			
	Cash flow		Debt leverage
	(FFO/debt) (%)	(FFO/interest) (x)	(Total debt/capital) (%)
Modest	40 - 60	4.0 - 6.0	25 - 40
Intermediate	25 - 45	3.0 - 4.5	35 - 50
Aggressive	10 - 30	2.0 - 3.5	45 - 60
Highly leveraged	Below 15	2.5 or less	Over 50

The indicative ranges for utilities differ somewhat from the guidelines used for their unregulated counterparts because of several factors that distinguish the financial policy and profile of regulated entities. Utilities tend to finance with long-maturity capital and fixed rates. Financial performance is typically more uniform over time, avoiding the volatility of unregulated industrial entities. Also, utilities fare comparatively well in many of the less-quantitative aspects of financial risk. Financial flexibility is generally quite robust, given good access to capital, ample short-term liquidity, and the like. Utilities that exhibit such favorable credit characteristics will often see ratings based on the more accommodative end of the indicative ratio ranges, especially when the company's business risk profile is solidly within its category. Conversely, a utility that follows an atypical financial policy or manages its balance sheet less conservatively, or falls along the lower end of its business risk designation, would have to demonstrate an ability to achieve financial metrics along the more stringent end of the ratio ranges to reach a given rating.

Note that even after we assign a company a business risk and financial risk, the committee does not arrive by rote at a rating based on the matrix. The matrix is a guide--it is not intended to convey precision in the ratings process or reduce the decision to plotting intersections on a graph. Many small positives and negatives that affect credit quality can lead a committee to a different conclusion than what is indicated in the matrix. Most outcomes will fall within one notch on either side of the indicated rating. Larger exceptions for utilities would typically involve the influence of related unregulated entities or extraordinary disruptions in the regulatory environment.

We will use the matrix, the ranking list, and individual company reports to communicate the relative position of a company within its business risk peer group and the other factors that produce the ratings.

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The McGraw-Hill Companies

Arbough Exhibit 2

Criteria | Corporates | Utilities:

Key Credit Factors: Business And Financial Risks In The Investor-Owned Utilities Industry

Primary Credit Analyst:

Todd A Shipman, CFA, New York (1) 212-438-7676; todd_shipman@standardandpoors.com

Table Of Contents

Relationship Between Business And Financial Risks

Part 1--Business Risk Analysis

Part 2—Financial Risk Analysis

Criteria | Corporates | Utilities:

Key Credit Factors: Business And Financial Risks In The Investor-Owned Utilities Industry

(Editor's Note: Table 1 in this article is no longer current. It has been superseded by the table found in "Criteria Methodology: Business Risk/Financial Risk Matrix Expanded," published May 27, 2009, on RatingsDirect.)

Standard & Poor's Ratings Services' analytic framework for companies in all sectors, including investor-owned utilities, is divided into two major segments: The first part is the fundamental business risk analysis. This step forms the basis and provides the industry and business contexts for the second segment of the analysis, an in-depth financial risk analysis of the company.

An integrated utility is often a part of a larger holding company structure that also owns other businesses, including unregulated power generation. This fact does not alter how we analyze the regulated utility, but it may affect the ultimate rating outcome because of any higher risk credit drag that the unregulated activities may have on the utility. Such considerations include the freedom and practice of management with respect to shifting cash resources among subsidiaries and the presence of ring-fencing mechanisms that may protect the utility.

Relationship Between Business And Financial Risks

Prior to discussing the specific risk factors we analyze within our framework, it is important to understand how we view the relationship between business and financial risks. Table 1 displays this relationship and its implications for a company's rating.

Table 1

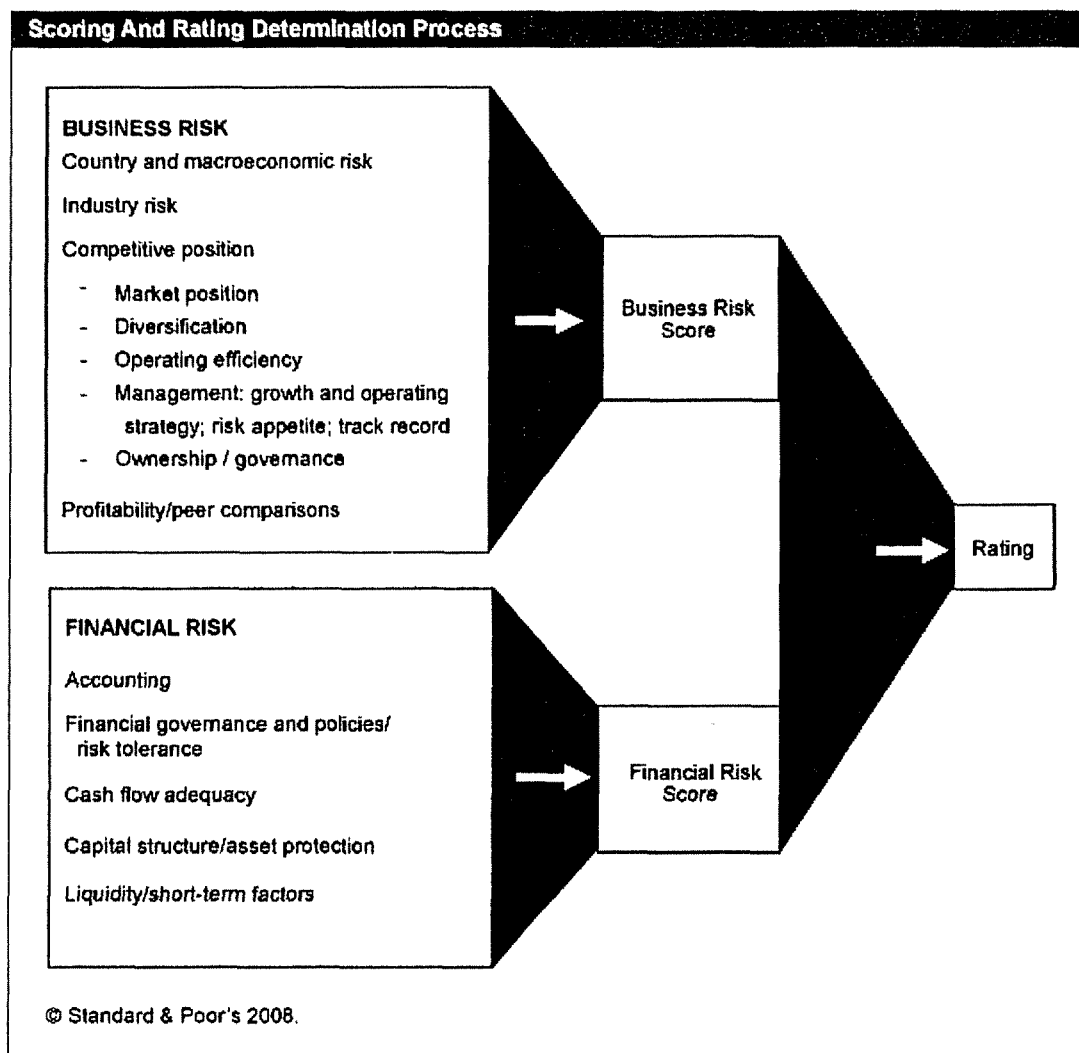
Business And Financial Risk Profile Matrix							
		Financial Risk Profile					
		Minimal	Modest	Intermediate	Aggressive	Highly leveraged	
Business Risk Profile	Excellent	(AAA/AA)	(AAA/AA)	(A)	(BBB)	(BB)	(B)
	Strong	(A)	AAA	AA	A	BBB	BB
	Satisfactory	(BBB)	AA	A	A-	BBB-	BB-
	Weak	(BB)	A	BBB+	BBB	BB+	B+
	Vulnerable	(B)	BBB	BBB-	BB+	BB-	B
		(B)	BB	B+	B+	B	B-

These rating outcomes are shown for guidance purposes only. Other qualitative and quantitative rating factors may override these measures.

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Chart 1 summarizes the ratings process.

Chart 1



Part 1--Business Risk Analysis

Business risk is analyzed in four categories: country risk, industry risk, competitive position, and profitability. We determine a score for the overall business risk based on the scale shown in table 2.

Table 2

Business Risk Measures	
Description	Rating equivalent
Excellent	AAA/AA
Strong	A
Satisfactory	BBB
Weak	BB
Vulnerable	B/CCC

Analysis of business risk factors is supported by factual data, including statistics, but ultimately involves a fair amount of subjective judgment. Understanding business risk provides a context in which to judge financial risk, which covers analysis of cash flow generation, capitalization, and liquidity. In all cases, the analysis uses historical experience to make estimates of future performance and risk.

In the U.S., regulated utilities and holding companies that are utility-focused virtually always fall in the upper range (Excellent or Strong) of business risk profiles. The defining characteristics of most utilities--a legally defined service territory generally free of significant competition, the provision of an essential or near-essential service, and the presence of regulators that have an abiding interest in supporting a healthy utility financial profile--underpin the business risk profiles of the electric, gas, and water utilities.

1. Country risk and macroeconomic factors (economic, political, and social environments)

Country risk plays a critical role in determining all ratings on companies in a given national domicile. Sovereign-related stress can have an overwhelming effect on company creditworthiness, both directly and indirectly.

Sovereign credit ratings suggest the general risk local entities face, but the ratings may not fully capture the risk applicable to the private sector. As a result, when rating a corporation, we look beyond the sovereign rating to evaluate the specific economic or country risks that may affect the entity's creditworthiness. Such risks pertain to the effect of government policies and other country risk factors on the obligor's business and financial environments, and an entity's ability to insulate itself from these risks.

2. Industry business and credit risk characteristics

In establishing a view of the degree of credit risk in a given industry for rating purposes, it is useful to consider how its risk profile compares to that of other industries. Although the industry risk characteristic categories are broadly similar across industries, the effect of these factors on credit risk can vary markedly among industries. Chart 2 illustrates how the effects of these credit-risk factors vary among some major industries. The key industry factors are scored as follows: High risk (H), medium/high risk (M/H), medium risk (M), low/medium risk (L/M), and low risk (L).

Chart 2

	Utilities regulated	Competitive power	Oil & gas downstream	Autos	Airlines
Industry dynamics and competitive environment					
Industry cyclicality	M	H	H	H	H
Ease of entry	L	M/H	H	M/H	M/H
Product cycle/obsolescence	L	L	L	H	L
Level of product quality	L	L	M	H	M
Disintermediation/substitution	L	L	L	L/M	L
Competition/commoditization	L/M	H	M	H	H
Pricing inflexibility	M	H	M	H	H
Business model stability	M	M/H	L	L/M	M
Demographic trends	L	L	M	H	L
Growth and profitability					
Growth outlook	L	M	L	M/H	L/M
Profit margin pressure/outlook	M	M/H	M	M/H	H
Earnings volatility	M	M/H	H	H	H
Operating considerations and costs					
Technological risk/change	L	L	L/M	L/M	L/M
Cost efficiency/pressures	M	H	M	H	H
Operating leverage	M/H	H	H	H	H
R&D costs	L	L	L	H	L
Energy cost sensitivity	H	H	H	H	H
Raw material cost sensitivity	H	H	H	H	L
Labor costs	M	M	M	H	H
Labor inflexibility/unrest	L	L	M	H	H
Pension costs/contingents	M	L	L/M	H	M/H
Environmental impact/costs	H	L	H	H	M/H
Marketing costs	L	L	M	H	L/M
Customer concentration	L	M	L	L	L
Supplier concentration	H	H	H	M	M
Risk management	M	H	M	M	M
Asset/plant quality and age/upkeep	M	H	H	M	M/H
Event risk sensitivity	M/H	H	H	M/H	H
Financial market volatility/sensitivity	M	M/H	L	M	M
Fashioned/design sensitivity	L	L	L	H	L/M
Capital and financing characteristics					
Capital intensity	H	H	H	H	H
Borrowing requirements	H	H	L/M	H	H
Interest rate sensitivity	L/M	L/M	L/M	H	L/M
Government, regulatory, and legal environments					
Regulation/deregulation	H	H	M	M/H	H
Government macroeconomic and social policies	H	H	H	H	M/H
Litigiousness/legal risk	L	H	M	M	M

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Industry strengths:

- Material barriers to entry because of government-granted franchises, despite deregulatory trends;
- Strategically important to national and regional economies; key pillar of the consumer and commercial economy;
- Improving management focus industry-wide on operating efficiency in recent years; and
- Cross-border growth opportunities in Europe and industrializing emerging markets.

Industry challenges/risks:

- Maturity, with a weak growth outlook in developed countries;
- Highly politicized and burdensome regulatory (i.e., rate setting and investment recovery) process; and
- Risks of "legacy cost drag" as wholesale and retail markets move toward greater deregulation.

Major global risk issues facing the utilities industry:

- Increased volatility in the regulatory environment and competitive landscape leading to greater uncertainty regarding adequacy of pricing and return on capital;
- Longer-term impact of, and ability to absorb, significant secular upturn in fuel costs, which is the industry's major operating expense;
- Ability to recover massive investment costs that will likely be necessary to replace aging industry infrastructure in a harsher cost and regulatory environment; and
- The debate over global warming will continue far beyond 2008. What the ultimate outcome will be is unclear, but growing legislation addressing carbon emissions and other greenhouse gases is probable in the near future. Utilities' ability to recover environmentally mandated costs in authorized rates and consumers' willingness to pay them could impact the industry's future credit strength.

Industry business model and risk profile in transition

Regulated utilities are in many developed countries transitioning away from quasi-monopolies toward more open competitive environments.

The level of business and credit risk associated with the investor-owned regulated utilities has historically proven in most countries to be lower (risk) than for many other industries. This has been because of the existence of government policy and related regulation that created significant barriers to entry limiting competition, and regulatory rate setting designed to provide an opportunity to achieve a specific level of profitability. The credit quality of most vertically integrated utilities in developed countries has historically been, and remains, solidly investment grade. This, to reiterate, is primarily a function of the existence of protective regulation.

The risks of, and rationale for, deregulation

The traditional protected and privileged utilities industry business model with its marked monopolistic characteristics is in many countries undergoing transition to a more competitive and open framework. This transition process, known as deregulation or liberalization, is weakening the business and credit risk profile of the industry. While the impact of these changes may prove positive in the longer term for more efficient industry players, it is important to bear in mind that economic history is littered with the vestiges of industries and enterprises that once flourished under the protection of government-created barriers and other protections. The shift is being driven by introduction in many countries of policies to encourage the entrance of new competitors and to reduce the traditional regulatory protections and privileges enjoyed by incumbents. Historically, the regulated investor-owned utilities were usually granted exclusive franchises. Because of the significant risks associated with the capital-intensive nature of the utility investment, including massive sunk/fixed costs and long-term break-even horizons, governments in many countries created legal and regulatory frameworks that granted exclusivity to one operator in a given geographic area. To offset the monopolistic pricing power this exclusivity created, a system of heavy regulation was typically developed, which included the setting of pricing. The model often set pricing on a "cost-plus-basis", i.e., the margin over cost allowing for a perceived fair return to shareholders of investor-owned utilities. One major weakness of this system is that it created little incentive for utilities to efficiently manage costs. In recent years as many governments have adopted more liberal open market economic philosophies and related

policies focused on the creation of greater competition—in an effort to foster improved economic growth and pricing efficiency throughout the economy—the traditional utility models in many countries have come under increasing political scrutiny and pressure.

A major public policy and political risk, as well as a credit risk, associated with deregulation of protected industries, is that existing incumbents often experience significant challenges in readjusting their management strategies, cultures, and expense basis to be able to compete effectively in the new environment.

The turmoil and bankruptcies in the U.S. in the nonregulated power marketing and trading arena between 2000 and 2002 arose subsequent to a major government initiative to deregulate the wholesale market. These failures, as well as other high-profile problems arising from deregulation elsewhere in the world, have given governments pause as to the desirability of a headlong rush into deregulation. In the U.S., for example, there is currently little impetus to carry deregulation any further.

Regulation and deregulation in the U.S.

While considerable attention has been focused on companies in states that deregulated in the late 1990s and the early part of this decade, and the related consequences of disaggregation and nonregulated generation, 27 states (plus four that formally reversed, suspended, or delayed restructuring) have retained the traditional regulated model. For utilities operating in those states, the quality of regulation and management loom considerably larger than markets, operations, and competitiveness in shaping overall financial performance. Policies and practices among state and federal regulatory bodies will be key credit determinants. Likewise, the quality of management, defined by its posture towards creditworthiness, strategic decisions, execution and consistency, and its ability to sustain a good working relationship with regulators, will be key. Importantly, however, it is virtually impossible to completely segregate each of these characteristics from the others; to some extent they are all interrelated.

Fragmentation of original model emerges in the U.S.

- Traditional regulated, vertically integrated utilities (generation, transmission, and distribution);
- Transmission and distribution;
- Diversified;
- Transmission; and
- Merchant generation.

We view a company that owns regulated generation, transmission, and distribution operations as positioned between companies with relatively low-risk transmission and distribution operations and companies with higher-risk diversified activities on the business profile spectrum. What typically distinguishes one vertically integrated utility's business profile score from another is the quality of regulation and management, which are the two leading drivers of credit quality.

Deregulation in the U.S. creates a new volatile industry subsector

The birth of large-scale, nonregulated power generators created the opportunity—and the need—for companies to market and broker power. Power marketers, independent power producers, and unregulated subsidiaries of utility companies offer power-supply alternatives to other utilities in the wholesale market as well as to large industrial customers. Power marketing operations have been formed by energy companies (many with experience in marketing natural gas), utility subsidiaries, and independents. As with the gas industry, electric power marketers expected to develop an efficient market by straddling the gulf between electricity generators and their customers, who have become "free agents" in the newly competitive environment.

Deregulation creates tiering of industry, business and credit risk profiles in Europe

The regional differences in market liberalization across Western Europe result in material variations in industry and business risk profiles for the utilities industry at the national level. The U.K. and Nordic markets, in particular, are substantially deregulated and open, and consequently present higher risks than other markets that are less open, including France and the Iberian market. Ratings therefore generally are lower in these more deregulated markets. The less-liberalized markets may face more regulatory risk going forward, particularly if efforts by the EU to advance the internal market by increasing the extent of market liberalization across the EU continue.

Legal action against companies that infringe on competition laws should be expected--particularly against those that move to prevent new entry and limit customer choice (for example, through the tying of markets and capacity hoarding) or collude with other incumbents to do so. The European Commission (EC) can fine companies that have violated antitrust laws up to 10% of their global annual turnover and, under certain conditions, impose structural remedies. Particular emphasis would be placed on increasing the effective unbundling of network and supply activities and on diminishing market concentration and barriers to entry.

The EC has publicly stated its intention to pursue, as a priority, abuses of the dominant position of vertically integrated companies (called vertical foreclosure). Behavioral remedies, such as energy release programs, are expected to be imposed by the EC for which such abuses, or collusion, are proved. The commission could also enforce structural measures when behavioral remedies are deemed insufficient.

3. Company competitive position and keys to competitive success

In analyzing a company's competitive position, we consider the following:

- Regulation;
- Markets;
- Diversification;
- Operations;
- Management, including growth strategy;
- Governance; and
- Profitability.

We are most concerned about how these elements contribute individually and in aggregate to the predictability and sustainability of financial performance, particularly cash flow generation relative to fixed obligations.

Regulation.

Critical success factors include:

- Consistency and predictability of decisions;
- Support for recovery of fuel and investment costs;
- History of timely and consistent rate treatment, permitting satisfactory profit margins and timely return on investment; and
- Support for a reasonable cash return on investment.

Regulation is the most critical aspect that underlies regulated integrated utilities' creditworthiness. Regulatory decisions can profoundly affect financial performance. Our assessment of the regulatory environments in which a utility operates is guided by certain principles, most prominently consistency and predictability, as well as efficiency and timeliness. For a regulatory process to be considered supportive of credit quality, it must limit uncertainty in the

recovery of a utility's investment. They must also eliminate, or at least greatly reduce, the issue of rate-case lag, especially when a utility engages in a sizable capital expenditure program.

Our evaluation encompasses the administrative, judicial, and legislative processes involved in state and national government regulation, and includes the political environment in which commissions render decisions. Regulation is assessed in terms of its ability to satisfy the particular needs of individual utilities. Rate-setting actions are reviewed case by case with regard to the potential effect on credit quality.

Evaluation of regulation focuses on the ability of regulation to provide utilities with the opportunity to generate cash flow and earnings quality and stability adequate to:

- Meet investment needs;
- Service debt and maintain a satisfactory rating profile; and
- Generate a competitive rate of return to investors.

To achieve this, regulation must allow for:

- Timely recognition of volatile cost components such as fuel and satisfactory returns on invested capital and equity;
- Ability to enter into long-term arrangements at negotiated rates without having to seek regulatory approval for each contract; and
- Ability to recover costs in new investment over a reasonable time frame.

Because the bulk of a utility's operating expenses relate to fuel and purchased power, of primary importance to rating stability is the level of support that state regulators provide to utilities for fuel cost recovery, particularly as gas and coal costs have risen. Utilities that are operating under rate moratoriums, or without access to fuel and purchased-power adjustment clauses, or face significant regulatory lag, also are subject to reduced operating margins, increased cash flow volatility, and greater demand for working capital. Companies that are granted fuel true-ups may be required to spread recovery over many years to ease the pain for the consumer. In addition to fuel cost recovery filings, regulators will have to address significant rate increase requests related to new generating capacity additions, environmental modifications, and reliability upgrades. Current cash recovery and/or return by means of construction work in progress support what would otherwise sometimes be a significant cash flow drain and reduces the utility's need to issue debt during construction.

Markets/market position.

Critical success factors include:

- A healthy and growing economy;
- Growth in population and residential and commercial customer base;
- An attractive business environment;
- An above-average residential base; and
- Limited bypass risk.

The importance of diversification and size.

Critical success factors include:

- Regional and cross-border market diversification (mitigates economic, demographic, and political risk concentration);

- Industrial customer diversification;
- Fuel supplier diversification;
- Retail, compared with wholesale;
- Regulatory regime diversification; and
- Generating facility diversification.

Operations (operating strategy, capability, and performance efficiency).

Critical success factors include:

- Low cost structure;
- Well-maintained assets;
- Solid plant performance;
- Adequate generating reserves, and compliance with environmental standards; and
- Limited environmental exposures.

Management evaluation.

Utilities are complex specialized businesses requiring experienced and successful management teams to have a strong mix of the aforementioned disciplines. Critical elements of management success include:

- Commitment to credit quality;
- Operating efficiency and cost control;
- Maintaining a competitive asset base, i.e., power plant construction project management, and plant upkeep and renovation;
- Regulatory track record, process, and relationship management;
- M&A experience in successfully identifying, executing, and integrating acquisitions;
- Credibility and strong corporate governance;
- Conservative financial policies, especially regarding non-regulated activities; and
- Ability and track record in repositioning and transforming business to not just survive, but prosper in a more open market environment.

Management is assessed for its ability to run and expand the business efficiently, while mitigating inherent business and financial risks. The evaluation also focuses on the credibility of management's strategy and projections, its operating and financial track record, and its appetite for assuming business and financial risk.

The management assessment is based on tenure, turnover, industry experience, financial track record, corporate governance, a grasp of industry issues, and knowledge of regulation, the impact of deregulation, of customers, and their needs. Management's ability and willingness to develop workable strategies to address system needs, and to execute reasonable and effective long-term plans are assessed. Management quality is also indicated by thoughtful balancing of multiple priorities; a record of credibility; and effective communication with the public, regulatory bodies, and the financial community.

We also focus on management's ability to achieve cost-effective operations and commitment to maintaining credit quality. This can be assessed by evaluating accounting and financial practices, capitalization and common dividend objectives, and the company's philosophy regarding growth and risk-taking.

4. Profitability/peer comparison

Regulated.

Traditionally, the lower levels of risk in utilities because of the highly regulated environment has resulted in lower profitability and return on capital than in many other industrial sectors. In the regulated marketplace the level and margin of profitability has often primarily been a function of regulatory leeway, with the contribution of operating efficiency and revenue growth taking more of a back seat.

Deregulated/liberalized environments.

In deregulated markets, cost efficiency and flexibility, and internal growth, are the major profitability drivers. The development of a robust risk management culture and infrastructure are also keys to creating stability of earnings, because the company no longer has recourse to the regulator to cover costs or losses—a recourse that usually protects from downside earnings surprises in the regulated sector.

Whether generated by the regulated or deregulated side of the business, profitability is critical for utilities because of the need to fund investment-generating capacity, maintain access to external debt and equity capital, and make acquisitions. Profit potential and stability is a critical determinant of credit protection. A company that generates higher operating margins and returns on capital also has a greater ability to fund growth internally, attract capital externally, and withstand business adversity. Earnings power ultimately attests to the value of the company's assets, as well. In fact, a company's profit performance offers a litmus test of its fundamental health and competitive position. Accordingly, the conclusions about profitability should confirm the assessment of business risk, including the degree of advantage provided by the regulatory environment.

Part 2—Financial Risk Analysis

Having evaluated a company's competitive position, operating environment, and earnings quality, our analysis proceeds to several financial categories. Financial risk is portrayed largely through quantitative means, particularly by using financial ratios.

We analyze five risk categories: accounting characteristics; financial governance/policies and risk tolerance; cash flow adequacy; capital structure and leverage; and liquidity/short-term factors. We then determine a score for overall financial risk using the following scale:

Table 3

Financial Risk Measures	
Description	Rating equivalent
Minimal	AAA/AA
Modest	A
Intermediate	BBB
Aggressive	BB
Highly leveraged	B

The major goal of financial risk analysis is to determine the quality of cash resources from operations and other major sources available to service the debt and other financial liabilities, including any new debt. An integral part of this analysis is to form an understanding of the debt structure, including the mix of senior versus subordinated, fixed versus floating debt, as well as its maturity structure. It is also important to analyze and form an opinion of

management's financial policy, accounting elections, and risk appetite. Using cash flow analysis as a building block, it is further necessary to establish the company's liquidity profile and flexibility. While closely interrelated, the analysis of a company's liquidity differs from that of its cash flow as it also incorporates the evaluation of other sources and uses of funds, such as committed undrawn bank facilities, as well as contingent liabilities (e.g., guarantees, triggers, regulatory issues, and legal settlements).

1. Accounting characteristics

Financial statements and related footnotes are the primary source of information about a company's financial condition and performance. The analysis begins with a review of accounting characteristics to determine whether ratios and statistics derived from the statements adequately measure a company's performance and position relative to those of both its direct peer group and the universe of industrial companies. This assessment is important in providing a common frame of reference and in helping the analyst determine the quality of disclosure and the reliability of the reported numbers. We focus on the following areas:

- Analytical adjustments and areas of potential concern;
- Significant transactions and notable events that have accounting implications.
- Significant accounting and financial reporting policies and the underlying assumptions.
- History of nonoperating results and extraordinary charges or adjustments and underlying accounting treatment, disclosure, and explanation.

2. Financial governance/policies and risk tolerance

The robustness of management's financial and accounting strategies and related implementation processes is a key element in credit risk evaluation. We attach great importance to management's philosophies and policies involving financial risk.

Financial policies are also important because companies with more conservative balance sheets and the credit capacity to pursue the necessary investments or acquisitions gain an advantage. Overly aggressive capital structures can leave very little capacity to absorb unexpected negative developments and will certainly leave little capacity to make future strategic investments. Companies with the credit capacity to support strategic investments will be better positioned to both evolve with industry change and to withstand inevitable downturns.

Understanding management's strategy for raising its share price, including its financial performance objectives, e.g., return on equity, can provide invaluable insight about the financial and business risk appetite.

3. Cash flow adequacy

Cash-flow analysis is one of the most critical elements of all credit rating decisions. Although there usually is a strong relationship between cash flow and profitability, many transactions and accounting entries affect one and not the other. Analysis of cash-flow patterns can reveal a level of debt-servicing capability that is either stronger or weaker than might be apparent from earnings. Focusing on the source and quality/volatility of cash flow is also important (e.g., regulated/deregulated; generation/transmission/trading).

A review of cash flow historically, as well as needs on a forward-looking basis, should take into account levels of capital expenditures for new generation plants. In periods where elevated new construction occurs in anticipation of a rise in power demand, cash outflows will be high.

It is particularly important to evaluate capital-intensive businesses, such as utility companies, on the basis of how

much cash they generate and absorb. Debt service is an especially important use of cash flow.

Cash-flow ratios.

Ratios show the relationship of cash flow to debt and debt service, and also to the company's needs. Because there are calls on cash flow other than repaying debt, it is important to know the extent to which those requirements will allow cash to be used for debt service or, alternatively, lead to greater need for borrowing. The most important cash flow ratios we look at for the investor-owned utilities are:

- Funds from operations (FFO)/Total debt;
- FFO/Income;
- Funds from operations/Total debt (adjusted for off-balance-sheet liabilities);
- EBITDA/Interest; and
- Net cash flow/Capital spending requirements.

4. Capital structure and leverage

For utilities, the long-term nature of capital commitments and extended breakeven periods on investment, make the type of financing required by these companies to finance these needs to be similar in many ways to the financing needs of other long-term asset-intensive businesses. Our analysts review projections of future CAPEX, debt, and FFO levels to make a determination of the likely level of leverage and debt over the medium term, and the companies' ability to sustain them. The valuation of the debt amortization scheduled is tied into projections of profitability breakeven, and the underlying assets becoming cash-flow-positive, are key components of the combined cash flow and leverage analysis.

Capitalization ratios.

When analyzing a utility's balance sheet, a key element is analysis of capitalization ratios. The main factors influencing the level of debt are the level of capital expenditures, particularly construction expenditures, and the cost of debt. Companies with strong balance sheets will have more flexibility to further reduce their debt, and/or increase their dividends. The following are useful indicators of leverage:

- Total debt*/total debt + equity; and
- Total debt* + off-balance-sheet liabilities/total debt + off-balance-sheet liabilities + equity.

*Power purchase agreement-adjusted total debt. Fully adjusted, historically demonstrated, and expected to consistently continue.

Debt leverage, and interest and amortization coverage ratios are the key drivers of the financial risk score.

5. Liquidity/working capital/short-term factors:

Our liquidity analysis starts with operating cash flow and cash on hand, and then looks forward at other actual and contingent sources and uses of funds in the short term that could either provide or drain cash under given circumstances.

A key source of liquidity is bank lines. Key factors reviewed are total amount of facilities; whether they are contractually committed; facility expiration date(s); current and expected usage and estimated availability; bank group quality; evidence of support/lack of support of bank group; and covenant and trigger analysis. Financial covenant analysis is critical for speculative-grade credits. We request copies of all bank loan agreements and bond terms and conditions for rated entities, and review supplemental information provided by issuers for listing of

financial covenants and stipulated compliance levels. We review covenant compliance as indicated in compliance certificates, as well as expected future compliance and covenant headroom levels. Entities that have already tripped or are expected to trip financial covenants need to be subject to special scrutiny and are reviewed for their ability to obtain waivers or modifications need to be subject to special scrutiny and are reviewed for their ability to obtain waivers or modifications to covenants. Tripping covenants can have a double negative effect on a company's liquidity. It may preclude it from borrowing further under its credit line, and may also lead to a contractual acceleration of repayment and increased interest rates.

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COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)	
UTILITIES COMPANY FOR AN)	
ADJUSTMENT OF BASE RATES	)	CASE NO. 2009-00548
)	
)	

DIRECT TESTIMONY

OF

WILLIAM E. AVERA

on behalf of

KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

DIRECT TESTIMONY OF WILLIAM E. AVERA

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<u>Exhibit</u>	<u>Description</u>
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I. INTRODUCTION

1 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 A. William E. Avera, 3907 Red River, Austin, Texas, 78751.

3 **Q. IN WHAT CAPACITY ARE YOU EMPLOYED?**

4 A. I am the President of FINCAP, Inc., a firm providing financial, economic, and
5 policy consulting services to business and government.

A. Qualifications

6 **Q. PLEASE DESCRIBE YOUR QUALIFICATIONS AND EXPERIENCE.**

7 A. I received a B.A. degree with a major in economics from Emory University. After
8 serving in the U.S. Navy, I entered the doctoral program in economics at the
9 University of North Carolina at Chapel Hill. Upon receiving my Ph.D., I joined the
10 faculty at the University of North Carolina and taught finance in the Graduate
11 School of Business. I subsequently accepted a position at the University of Texas at
12 Austin where I taught courses in financial management and investment analysis. I
13 then went to work for International Paper Company in New York City as Manager
14 of Financial Education, a position in which I had responsibility for all corporate
15 education programs in finance, accounting, and economics.

16 In 1977, I joined the staff of the Public Utility Commission of Texas
17 ("PUCT") as Director of the Economic Research Division. During my tenure at the
18 PUCT, I managed a division responsible for financial analysis, cost allocation and
19 rate design, economic and financial research, and data processing systems, and I
20 testified in cases on a variety of financial and economic issues. Since leaving the
21 PUCT, I have been engaged as a consultant. I have participated in a wide range of
22 assignments involving utility-related matters on behalf of utilities, industrial

1 customers, municipalities, and regulatory commissions. I have previously testified
 2 before the Federal Energy Regulatory Commission (“FERC”), as well as the Federal
 3 Communications Commission, the Surface Transportation Board (and its
 4 predecessor, the Interstate Commerce Commission), the Canadian Radio-Television
 5 and Telecommunications Commission, and regulatory agencies, courts, and
 6 legislative committees in over 40 states, including the Public Service Commission
 7 of the Commonwealth of Kentucky (“KPSC” or “the Commission”).

8 In 1995, I was appointed by the PUCT to the Synchronous Interconnection
 9 Committee to advise the Texas legislature on the costs and benefits of connecting
 10 Texas to the national electric transmission grid. In addition, I served as an outside
 11 director of Georgia System Operations Corporation, the system operator for electric
 12 cooperatives in Georgia.

13 I have served as Lecturer in the Finance Department at the University of
 14 Texas at Austin and taught in the evening graduate program at St. Edward’s
 15 University for twenty years. In addition, I have lectured on economic and
 16 regulatory topics in programs sponsored by universities and industry groups. I have
 17 taught in hundreds of educational programs for financial analysts in programs
 18 sponsored by the Association for Investment Management and Research, the
 19 Financial Analysts Review, and local financial analysts societies. These programs
 20 have been presented in Asia, Europe, and North America, including the Financial
 21 Analysts Seminar at Northwestern University. I hold the Chartered Financial
 22 Analyst (CFA®) designation and have served as Vice President for Membership of
 23 the Financial Management Association. I have also served on the Board of Directors
 24 of the North Carolina Society of Financial Analysts. I was elected Vice Chairman of
 25 the National Association of Regulatory Commissioners (“NARUC”) Subcommittee
 26 on Economics and appointed to NARUC’s Technical Subcommittee on the National

1 Energy Act. I have also served as an officer of various other professional
 2 organizations and societies. A resume containing the details of my experience and
 3 qualifications is attached as Exhibit WEA-1.

B. Overview

4 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

5 A. The purpose of my testimony is to present to the KPSC my independent assessment
 6 of the fair rate of return on equity (“ROE”) that Kentucky Utilities Company (“KU”
 7 or “the Company”) should be authorized to earn on its investment in providing
 8 electric utility service. In addition, I also examined the reasonableness of KU’s
 9 capital structure, considering both the specific risks faced by the Company, as well
 10 as other industry guidelines.

11 **Q. PLEASE SUMMARIZE THE BASIS OF YOUR KNOWLEDGE AND**
 12 **CONCLUSIONS CONCERNING THE ISSUES TO WHICH YOU ARE**
 13 **TESTIFYING IN THIS CASE.**

14 A. To prepare my testimony, I used information from a variety of sources that would
 15 normally be relied upon by a person in my capacity. In connection with the present
 16 filing, I considered and relied upon corporate disclosures, publicly available
 17 financial reports and filings, and other published information relating to KU. I also
 18 reviewed information relating generally to capital market conditions and specifically
 19 to investor perceptions, requirements, and expectations for electric utilities. These
 20 sources, coupled with my experience in the fields of finance and utility regulation,
 21 have given me a working knowledge of the issues relevant to investors’ required
 22 return for KU, and they form the basis of my analyses and conclusions.

1 **Q. WHAT IS THE ROLE OF THE ROE IN SETTING UTILITY RATES?**

2 A. The ROE compensates common equity investors for the use of their capital to
 3 finance the plant and equipment necessary to provide utility service. Investors
 4 commit capital only if they expect to earn a return on their investment
 5 commensurate with returns available from alternative investments with comparable
 6 risks. To be consistent with sound regulatory economics and the standards set forth
 7 by the Supreme Court in the *Bluefield*¹ and *Hope*² cases, a utility's allowed ROE
 8 should be sufficient to: (1) fairly compensate investors for capital invested in the
 9 utility, (2) enable the utility to offer a return adequate to attract new capital on
 10 reasonable terms, and (3) maintain the utility's financial integrity.

11 **Q. HOW IS YOUR TESTIMONY ORGANIZED?**

12 A. I first reviewed the operations and finances of KU and the current conditions in the
 13 electric utility industry and the capital markets. With this as a background, I
 14 conducted various well-accepted quantitative analyses to estimate the current cost of
 15 equity, including alternative applications of the discounted cash flow ("DCF")
 16 model and the Capital Asset Pricing Model ("CAPM"), as well as reference to
 17 expected earned rates of return for utilities. Based on the cost of equity estimates
 18 indicated by my analyses, KU's ROE was evaluated taking into account the specific
 19 risks and potential challenges for its jurisdictional electric utility operations in
 20 Kentucky, as well as other factors (*e.g.*, flotation costs) that are properly considered
 21 in setting a fair rate of return on equity.

¹ *Bluefield Water Works & Improvement Co. v. Pub. Serv. Comm'n*, 262 U.S. 679 (1923).

² *Fed. Power Comm'n v. Hope Natural Gas Co.*, 320 U.S. 591 (1944).

C. Summary of Conclusions

1 **Q. WHAT ARE YOUR FINDINGS REGARDING THE FAIR RATE OF**
 2 **RETURN ON EQUITY FOR KU?**

3 A. Based on the results of my analyses and the economic requirements necessary to
 4 support continuous access to capital, I recommend an ROE for KU from the middle
 5 of my 10.5 percent to 12.5 percent reasonable range, or 11.5 percent. The bases for
 6 my conclusion are summarized below:

- 7 • In order to reflect the risks and prospects associated with KU's jurisdictional
 8 utility operations, my analyses focused on a proxy group of fourteen other
 9 utilities with comparable investment risks. Consistent with the fact that
 10 utilities must compete for capital with firms outside their own industry, I
 11 also referenced a proxy group of comparable risk companies in the non-
 12 utility sector of the economy;
 - 13 • Because investors' required return on equity is unobservable and no single
 14 method should be viewed in isolation, I applied both the DCF and CAPM
 15 methods, as well as the expected earnings approach, to estimate a fair ROE
 16 for KU;
 - 17 • Based on my evaluation of the strength of the various methods, I concluded
 18 that the cost of equity for the proxy groups of utilities and non-utility
 19 companies is in the 10.5 percent to 12.5 percent range;
 - 20 • Investors view existing cost recovery mechanisms as supportive of KU's
 21 financial integrity, but there is no evidence that these provisions will result
 22 in a measurable change in the Company's investment risk or ROE relative to
 23 the proxy companies;
-
- 24 • The reasonableness of an 11.5 percent ROE for KU is also supported by the
 25 need to consider flotation costs and support access to capital.

26 **Q. WHAT OTHER EVIDENCE DID YOU CONSIDER IN EVALUATING YOUR**
 27 **ROE RECOMMENDATION IN THIS CASE?**

28 A. My recommendation is reinforced by the following findings:

- 29 • Sensitivity to financial market and regulatory uncertainties has increased
 30 dramatically and investors recognize that constructive regulation is a key
 31 ingredient in supporting utility credit standing and financial integrity; and,

- 1 • Providing KU with the opportunity to earn a return that reflects these
2 realities is an essential ingredient to support the Company's financial
3 position, which ultimately benefits customers by ensuring reliable service at
4 lower long-run costs.

5 **Q. WHAT IS YOUR CONCLUSION AS TO THE REASONABLENESS OF THE**
6 **COMPANY'S CAPITAL STRUCTURE?**

7 A. Based on my evaluation, I concluded that a common equity ratio of 53.85 percent
8 represents a reasonable basis from which to calculate KU's overall rate of return.

9 This conclusion was based on the following findings:

- 10 • KU's common equity ratio is consistent with the range of capitalizations
11 maintained by the firms in the proxy group of utilities and electric utility
12 operating companies based on data at year-end 2008 and near-term
13 expectations;
- 14 • The additional leverage implied by KU's purchased power commitments,
15 leases, and pension obligations warrant a more conservative financial
16 posture; and,
- 17 • The requested capitalization reflects the need to support the credit standing
18 and financial flexibility of KU as the Company seeks to fund system
19 investments and meet the requirements of customers.

II. FUNDAMENTAL ANALYSES

20 **Q. WHAT IS THE PURPOSE OF THIS SECTION?**

21 A. As a predicate to subsequent quantitative analyses, this section briefly reviews the
22 operations and finances of KU. In addition, it examines the risks and prospects for
23 the electric utility industry and conditions in the capital markets and the general
24 economy. An understanding of the fundamental factors driving the risks and
25 prospects of electric utilities is essential in developing an informed opinion of
26 investors' expectations and requirements that are the basis of a fair rate of return.

A. Kentucky Utilities Company

1 **Q. BRIEFLY DESCRIBE KU.**

2 A. Along with Louisville Gas and Electric Company (“LGE”), KU is a wholly owned
 3 subsidiary of E.ON U.S. LLC (“E.ON U.S.”), which in turn is an indirect subsidiary
 4 of E.ON AG (“E.ON”). Headquartered in Lexington, Kentucky, KU is principally
 5 engaged in providing regulated electric utility service. In addition to serving over
 6 513,000 retail customers in central, southeastern, and western Kentucky, KU also
 7 provides service to nearly 30,000 customers in Virginia.³

8 Although KU and LGE are separate operating subsidiaries, they are operated
 9 as a single, fully integrated system. The Company’s utility facilities include over
 10 4,500 megawatts (“MW”) of generating capacity. Coal-fired generating stations
 11 account for approximately 63 percent of KU’s total generating capacity and
 12 produced 99 percent of the electricity generated by the Company in 2008. In
 13 addition to company-owned generation, the Company purchases power under long-
 14 term contracts with various suppliers and meets a portion of its energy needs by
 15 purchases of additional supplies in the wholesale electricity markets. KU’s
 16 transmission and distribution system includes over 20,000 miles of lines. At October
 17 31, 2009, the Company had total assets of \$4.6 billion, with total revenues of
 18 approximately \$1.4 billion. KU’s retail electric operations are subject to the
 19 jurisdiction of the KPSC and the Virginia State Corporation Commission. The
 20 FERC regulates the Company’s interstate transmission and wholesale operations.

³ KU also serves a limited number of customers in Tennessee.

1 **Q. HOW ARE FLUCTUATIONS IN THE COMPANY'S OPERATING**
 2 **EXPENSES CAUSED BY VARYING FUEL AND POWER MARKET**
 3 **CONDITIONS ACCOMMODATED IN ITS RATES?**

4 A. KU's retail electric rates in Kentucky contain a fuel adjustment clause ("FAC"),
 5 whereby increases and decreases in the cost of fuel for electric generation are
 6 reflected in the rates charged to retail electric customers. The KPSC requires public
 7 hearings at six-month intervals to examine past fuel adjustments, and at two-year
 8 intervals to review past operations of the fuel clause and transfer of the then current
 9 fuel adjustment charge or credit to the base charges. The Commission also requires
 10 that electric utilities, including KU, file documents relating to fuel procurement and
 11 the purchase of power and energy from other utilities.

12 **Q. ARE THERE OTHER MECHANISMS THAT AFFECT KU'S RATES FOR**
 13 **UTILITY SERVICE?**

14 A. Yes. The KPSC has approved an environmental cost recovery mechanism ("ECR")
 15 for the Company that allows for recovery of related costs required to comply with
 16 federal and state environmental statutes.

17 **Q. WHERE DOES KU OBTAIN THE CAPITAL USED TO FINANCE ITS**
 18 **INVESTMENT IN ELECTRIC UTILITY PLANT?**

19 A. As a wholly-owned subsidiary of E.ON U.S., KU ultimately obtains equity capital
 20 and most of its debt capital solely from the parent corporation, E.ON, whose
 21 common stock is included as one of the 30 members of the DAX stock index of
 22 major German companies. Although not presently listed on a major U.S. stock
 23 exchange, E.ON shares also trade in the U.S. through the American Depository
 24 Receipt system. In addition to capital supplied by E.ON, KU also issues tax-exempt
 25 debt securities in its own name.

1 **Q. WHAT CREDIT RATINGS ARE ASSIGNED TO KU?**

2 A. Currently, KU is assigned a corporate credit rating of “BBB+” by Standard & Poor’s
3 Corporation (“S&P”), while Moody’s Investors Service (“Moody’s”) has assigned
4 the Company an issuer rating of “A2”.

B. Risks for KU

5 **Q. HOW HAVE INVESTORS’ RISK PERCEPTIONS FOR THE UTILITY**
6 **INDUSTRY EVOLVED?**

7 A. Implementation of structural change and related events caused investors to rethink
8 their assessment of the relative risks associated with the utility industry. The past
9 decade witnessed steady erosion in credit quality throughout the utility industry,
10 both as a result of revised perceptions of the risks in the industry and the weakened
11 finances of the utilities themselves. S&P recently reported that the majority of the
12 companies in the utility sector now fall in the triple-B rating category.⁴ Going
13 forward, S&P observed that:

14 Looming costs associated with environmental compliance, slack demand
15 caused by economic weakness, the potential for permanent demand
16 destruction caused by changes in consumer behavior and closing of
17 manufacturing facilities, and numerous regulatory filings seeking
18 recovery of costs are some of the significant challenges the industry has
19 to deal with.⁵

20 **Q. DOES KU ANTICIPATE THE NEED FOR ADDITIONAL CAPITAL GOING**
21 **FORWARD?**

22 A. Yes. KU will require capital investment to provide for necessary maintenance and
23 replacements of its utility infrastructure, as well as to fund new investment in

⁴ Standard & Poor’s Corporation, “Industry Report Card: U.S. Electric Utility Sector’s Liquidity Remains Adequate In Third Quarter 2009,” (Sep. 21, 2009).

⁵ Standard & Poor’s Corporation, “U.S. Regulated Electric Utilities Head Into 2010 With Familiar Concerns,” *RatingsDirect* (Dec. 28, 2009).

1 electric generation, transmission and distribution facilities. Total capital
 2 expenditures for the Company are expected to be approximately \$1.2 billion over
 3 the 2010-2012 period, with Moody's noting the challenges associated with
 4 "supporting the level of demand in its service territory and maintaining an adequate
 5 reserve margin."⁶ Similarly, S&P noted that the "[h]eavy construction program to
 6 meet environmental requirements and new generating capacity" places pressure on
 7 KU's credit profile,⁷ and concluded that external financing will be required to meet
 8 these obligations.⁸ Support for KU's financial integrity and flexibility will be
 9 instrumental in attracting the capital necessary to fund its share of these projects in
 10 an effective manner.

11 **Q. IS THE POTENTIAL FOR ENERGY MARKET VOLATILITY AN**
 12 **ONGOING CONCERN FOR INVESTORS?**

13 A. Yes. In recent years utilities and their customers have had to contend with dramatic
 14 fluctuations in energy costs due to ongoing price volatility in the spot markets, and
 15 investors recognize the prospect of further turmoil in energy markets. Moody's has
 16 warned investors of ongoing exposure to "extremely volatile" energy commodity
 17 costs, including purchased power prices, which are heavily influenced by fuel
 18 costs,⁹ and Fitch noted that rapidly rising energy costs created vulnerability in the
 19 utility industry.¹⁰

⁶ Moody's Investors Service, "Credit Opinion: Kentucky Utilities Co.," *Global Credit Research* (May 1, 2009).

⁷ Standard & Poor's Corporation, "Kentucky Utilities Co.," *RatingsDirect* (Apr. 3, 2009).

⁸ Standard & Poor's Corporation, "Kentucky Utilities Co.," *RatingsDirect* (Aug. 18, 2009).

⁹ Moody's Investors Service, "Storm Clouds Gathering on the Horizon for the North American Electric Utility Sector," *Special Comment* at 6 (Aug. 2007).

¹⁰ Fitch Ratings Ltd., "Staying Afloat: Downstream Liquidity in the Energy and Power Sectors," *Oil & Gas / Global Power Special Report* (June 16, 2008).

1 For example, while coal has historically provided relative stability with
2 respect to fuel costs, the Energy Information Administration (“EIA”), a statistical
3 agency of the U.S. Department of Energy (“DOE”), reported that prices for Central
4 and Northern Appalachia coal spiked from approximately \$45 per ton in June 2007
5 to over \$140 per ton in September 2008, before falling back into the \$40 to \$50
6 range in September 2009.¹¹ The power industry and its customers have also had to
7 contend with dramatic fluctuations in gas costs due to ongoing price volatility in the
8 spot markets. Moody’s concluded that natural gas “remains highly volatile,” and
9 warned that such price fluctuations “could have a significant impact on a utility’s
10 liquidity profile.”¹²

11 While expectations for significantly lower power prices reflect weaker
12 fundamentals affecting current load and fuel prices, investors recognize the potential
13 that such trends could quickly reverse. Indeed, Fitch highlighted the challenges that
14 such dramatic fluctuations in commodity prices can have for utilities and their
15 investors and recently noted that “uncertainty regarding fuel prices, in particular
16 natural gas costs, has made planning for the future even more problematic.”¹³ The
17 rapid rise in electricity costs that can result from higher wholesale energy prices has
18 heightened investor concerns over the implications for regulatory uncertainty. S&P
19 noted that, while timely cost recovery was paramount to maintaining credit quality
20 in the electric power sector, an “environment of rising customer tariffs, coupled with
21 a sluggish economy, portend a difficult regulatory environment in coming years.”¹⁴

¹¹ Energy Information Administration, *Coal News and Markets* (Jun. 20 & Sep. 26, 2008, Oct. 13, 2009).

¹² Moody’s Investors Service, “Carbon Risks Becoming More Imminent for U.S. Electric Utility Sector,” *Special Comment* (March 2009).

¹³ Fitch Ratings, Ltd., “Electric Utility Capital Spending: The Show Will Go On,” *Global Power U.S. and Canada Special Report* (Oct. 14, 2009).

¹⁴ Standard & Poor’s Corporation, “Top 10 U.S. Electric Utility Credit Issues For 2008 And Beyond,” *RatingsDirect* (Jan. 28, 2008).

1 **Q. DO THE KPSC'S ADJUSTMENT MECHANISMS PROTECT KU FROM**
 2 **EXPOSURE TO FLUCTUATIONS IN POWER SUPPLY COSTS?**

3 A. To a limited extent, yes. The investment community views KU's ability to
 4 periodically adjust retail rates to accommodate fluctuations in fuel and purchased
 5 power as an important source of support for KU's financial integrity. Nevertheless,
 6 they also recognize that there can be a lag between the time KU actually incurs the
 7 expenditure and when it is recovered from ratepayers. As a result, KU is not
 8 insulated from the need to finance deferred power production and supply costs.
 9 Indeed, despite the significant investment of resources to manage fuel procurement,
 10 investors are aware that the best that KU can do is to recover its actual costs. In
 11 other words, KU earns no return on fuel costs and is exposed to disallowances for
 12 imprudence in its fuel procurement.

13 **Q. WHAT OTHER FINANCIAL PRESSURES IMPACT INVESTORS' RISK**
 14 **ASSESSMENT OF KU?**

15 A. Investors are aware of the financial and regulatory pressures faced by utilities
 16 associated with rising costs and the need to undertake significant capital
 17 investments. As Moody's observed:

18 [P]ressures are building. Utilities are facing rising operating costs and
 19 infrastructure investment needs that are prompting them to seek more-
 20 frequent requests for rate relief. Meanwhile, as energy (and other
 21 commodity) costs rise, so does the risk of a consumer backlash over
 22 electric rates that could prompt legislative intervention or a more
 23 contentious atmosphere between utilities and their regulators.¹⁵

¹⁵ Moody's Investors Service, "U.S. Investor-Owned Electric Utilities: Six-Month Industry Update," *Industry Outlook* (July 2008).

1 Similarly, S&P noted that “heavy construction programs,” along with rising
 2 operating and maintenance costs and volatile fuel costs, were a significant challenge
 3 to the utility industry.¹⁶ Fitch echoed this assessment, concluding:

4 Continued access to capital at reasonable rates in 2009 remains uncertain
 5 at a time when many utility holding groups have historically high capital
 6 investment programs and will require ongoing access to reasonably priced
 7 capital in order to fund new investment and refinance maturing debt.¹⁷

8 As noted earlier, investors anticipate that KU will undertake significant electric
 9 utility capital expenditures. While providing the infrastructure necessary to meet
 10 the energy needs of customers is certainly desirable, it imposes additional financial
 11 responsibilities on the Company.

12 **Q. ARE ENVIRONMENTAL CONSIDERATIONS ALSO AFFECTING**
 13 **INVESTORS’ EVALUATION OF ELECTRIC UTILITIES, INCLUDING KU?**

14 A. Yes. Although KU’s exposure is moderated through the ECR mechanism in
 15 Kentucky, utilities are confronting increased environmental pressures that could
 16 impose significant uncertainties and costs. In early 2007 S&P cited environmental
 17 mandates, including emissions, conservation, and renewable resources, as one of the
 18 top ten credit issues facing U.S. utilities.¹⁸ Similarly, Moody’s noted that “the
 19 prospect for new environmental emission legislation – particularly concerning
 20 carbon dioxide – represents the biggest emerging issue for electric utilities,”¹⁹ while
 21 Fitch observed that the response to greenhouse gas limits “is going to present

¹⁶ Standard & Poor’s Corporation, “Ratings Roundup: Utility Sector Experienced Equal Number Of Upgrades And Downgrades During Second Quarter Of 2008,” *RatingsDirect* (Jul. 22, 2008).

¹⁷ Fitch Ratings Ltd., “U.S. Utilities, Power and Gas 2009 Outlook,” *Global Power North America Special Report* (Dec. 22, 2008).

¹⁸ Standard & Poor’s Corporation, “Top Ten Credit Issues Facing U.S. Utilities,” *RatingsDirect* (Jan. 29, 2007).

¹⁹ Moody’s Investors Service, “U.S. Investor-Owned Electric Utilities,” *Industry Outlook* (Jan. 2009).

1 enormous challenges to the industry over the immediate to longer term.”²⁰ Given
 2 the significance of KU’s exposure, Moody’s went on to conclude that it would
 3 consider a downgrade to the Company’s credit ratings if significant changes were
 4 made to the ECR.²¹

5 At the national level, the Obama administration has taken a far more active
 6 stance towards energy and environmental policy. It has endorsed the American
 7 Clean Energy and Security Act of 2009 (“ACES”), passed by the House of
 8 Representatives on June 26, 2009. In addition to creating a comprehensive,
 9 economy-wide cap-and-trade regulatory framework, ACES would reduce carbon
 10 emissions 17 percent by 2020 compared to 2005 levels and require electric utilities
 11 to meet 20 percent of their electricity needs from renewable sources by 2020.
 12 Compliance with these evolving standards will undoubtedly require significant
 13 capital expenditures, especially for utilities like KU that depend significantly on
 14 coal-fired generation. S&P concluded, “Although we expect the cap-and-trade
 15 program to be economywide and affect a variety of sectors, it will
 16 disproportionately affect the power sector.”²² S&P recently emphasized that
 17 because of uncertainty over the details and timing of future limits on CO₂ emissions,
 18 existing ratings do not fully reflect the impact of carbon risks.²³

²⁰ Fitch Ratings Ltd., “U.S. Utilities, Power, and Gas 2010 Outlook,” *Global Power North America Special Report* (Dec. 4, 2009).

²¹ Moody’s Investors Service, “Credit Opinion: Kentucky Utilities Company,” *Global Credit Research* (May 1, 2009).

²² Standard & Poor’s Corporation, “The Potential Credit Impact Of Carbon Cap-And-Trade Legislation On U.S. Companies,” *RatingsDirect* (Sep. 14, 2009).

²³ *Id.*

D. Impact of Capital Market Conditions

1 **Q. WHAT ARE THE IMPLICATIONS OF RECENT CAPITAL MARKET**
 2 **CONDITIONS?**

3 A. The financial and real estate crisis that accelerated during the third quarter of 2008
 4 led to unprecedented price fluctuations in the capital markets as investors
 5 dramatically revised their risk perceptions and required returns. As a result of
 6 investors' trepidation to commit capital, stock prices declined sharply while the
 7 yields on corporate bonds experienced a dramatic increase.

8 With respect to utilities specifically, as of December 2009, the Dow Jones
 9 Utility Average stock index remained almost 30 percent below the level in June
 10 2008. This sell-off in common stocks and sharp fluctuations in utility bond yields
 11 reflect the fact that the utility industry was not immune to the impact of financial
 12 market turmoil and the ongoing economic downturn. As the Edison Electric
 13 Institute ("EEI") noted in a letter to congressional representatives as the financial
 14 crisis intensified, capital market uncertainties have serious implications for utilities
 15 and their customers:

16 In the wake of the continuing upheaval on Wall Street, capital markets
 17 are all but immobilized, and short-term borrowing costs to utilities
 18 have already increased substantially. If the financial crisis is not
 19 resolved quickly, financial pressures on utilities will intensify sharply,
 20 resulting in higher costs to our customers and, ultimately, could
 21 compromise service reliability.²⁴

22 Similarly, an October 1, 2008, *Wall Street Journal* report confirmed that utilities
 23 had been forced to delay borrowing or pursue more costly alternatives to raise
 24 funds.²⁵

²⁴ Letter to House of Representatives, Thomas R. Kuhn, President, Edison Electric Institute (Sep. 24, 2008).

²⁵ Smith, Rebecca, "Corporate News: Utilities' Plans Hit by Credit Markets," *Wall Street Journal* at B4 (Oct. 1, 2008).

1 An October 2008 report on the implications of credit market upheaval for
 2 utilities noted that even high-quality companies “now have to pay an unusually high
 3 risk premium over Treasuries.”²⁶ Meanwhile, a Managing Director with Fitch
 4 Ratings, Ltd. (“Fitch”) observed that, “significantly higher regulated returns will be
 5 required to attract equity capital.”²⁷ In December 2008, Fitch confirmed “sharp
 6 repricing of and aversion to risk in the investment community,” and noted that the
 7 disruptions in financial markets and the fundamental shift in investors’ risk
 8 perceptions has increased the cost of capital for utilities:

9 While credit is available to investment-grade issuers in the utilities,
 10 power and gas sectors, it is more expensive, particularly when viewed
 11 against the easy money environment which prevailed for most of this
 12 decade.²⁸

13 Fitch recently concluded, “While utilities maintained relatively good market access
 14 during the credit crisis, the cost of capital is higher than prior to the credit crisis, and
 15 bank credit remains relatively tight.”²⁹

16 **Q. HAS THE ECONOMY IN KU’S SERVICE TERRITORY FELT THE**
 17 **IMPACT OF THE GLOBAL RECESSION?**

18 A. Yes. Investors recognize that electric utilities such as KU are not immune to the
 19 declining sales and cash flow that accompanies an economic downturn. The
 20 economy in Kentucky has been hard-hit during the ongoing recession, with
 21 unemployment in the state remaining above 10.5 percent in November 2009. The
 22 Kentucky State Budget Director noted that:

²⁶ *Rudden’s Energy Strategy Report* (Oct. 1, 2008).

²⁷ Fitch Ratings Ltd., “EEI 2008 Wrap-Up: Cost of Capital Rising,” *Global Power North America Special Report* (Nov. 17, 2008).

²⁸ Fitch Ratings Ltd., “U.S. Utilities, Power and Gas 2009 Outlook,” *Global Power North America Special Report* (Dec. 22, 2008).

²⁹ Fitch Ratings Ltd., “Electric Utility Capital Spending: The Show Will Go On,” *Global Power U.S. and Canada Special Report* (Oct. 14, 2009).

1 Kentucky manufacturing employment suffered the largest absolute
 2 employment loss as well as the largest percentage loss, with a loss of
 3 26,900 jobs, or 10.6 percent. Kentucky is over-represented in the
 4 manufacturing sector, so recessions typically negatively affect the
 5 Kentucky manufacturing sector more profoundly than the U.S.³⁰

6 This decline in manufacturing has been mirrored in KU’s service territory, with
 7 commercial and industrial demand falling 5 percent in 2009 from a year earlier.

8 **Q. HOW DO CURRENT INTEREST RATES ON LONG-TERM BONDS**
 9 **COMPARE WITH THOSE PROJECTED FOR THE NEXT FEW OF**
 10 **YEARS?**

11 A. Table WEA-1 below compares current interest rates on 30-year Treasury bonds,
 12 double-A rated utility bonds, and triple-A rated corporate bonds with those projected
 13 for 2010 through 2013 by the Value Line Investment Survey (“Value Line”),³¹
 14 GlobalInsight,³² and the EIA.³³

15 **TABLE WEA-1**
 16 **INTEREST RATE TRENDS**

	2010	2011	2012	2013	Dec. 2009
<u>30-Yr. Treasury</u>					
Value Line	4.5%	5.0%	5.1%	5.3%	4.5%
GlobalInsight	3.8%	4.9%	5.0%	5.2%	4.5%
<u>AA Utility</u>					
GlobalInsight	6.2%	6.5%	6.4%	6.7%	5.5%
EIA	6.7%	6.4%	6.5%	6.8%	5.5%
<u>AAA Corporate</u>					
Value Line	5.8%	6.3%	6.4%	6.5%	5.3%
GlobalInsight	5.4%	6.0%	6.0%	6.2%	5.3%

³⁰ Office of the State Budget Director, “Quarterly Economic and Revenue Report,” *Governor’s Office for Economic Analysis* (July 30, 2009).

³¹ The Value Line Investment Survey, *Forecast for the U.S. Economy* (Nov. 27, 2009).

³² GlobalInsight, *The U.S. Economy: The 30-Year Focus* (First Quarter 2009).

³³ Energy Information Administration, *Annual Energy Outlook 2010, Early Release* (Dec. 5, 2009).

1 As evidenced above, there is a clear consensus that the cost of permanent capital
 2 will be higher in the 2010-2013 timeframe than it is currently. As a result, current
 3 cost of capital estimates are likely to understate investors' requirements at the time
 4 the outcome of this proceeding becomes effective and beyond.

5 **Q. WHAT DO THESE EVENTS IMPLY WITH RESPECT TO THE ROE FOR**
 6 **KU?**

7 A. No one knows the future of our complex global economy. We know that the
 8 financial crisis had been building for a long time and few predicted that the
 9 economy would fall as rapidly as it has, or that corporate bond yields would
 10 fluctuate as dramatically as they did. While conditions in the economy and capital
 11 markets appear to have stabilized, investors are apt to react swiftly and negatively to
 12 any future signs of trouble in the financial system or economy. Given the
 13 importance of reliable electric power for customers and the economy, it would be
 14 unwise to ignore investors' increased sensitivity to risk in evaluating KU's ROE.

III. CAPITAL MARKET ESTIMATES

15 **Q. WHAT IS THE PURPOSE OF THIS SECTION?**

16 A. This section presents capital market estimates of the cost of equity. First, I address
 17 the concept of the cost of common equity, along with the risk-return tradeoff
 18 principle fundamental to capital markets. Next, I describe DCF and CAPM analyses
 19 conducted to estimate the cost of common equity for benchmark groups of
 20 comparable risk firms and evaluate expected earned rates of return for utilities.
 21 Finally, I examine flotation costs, which are properly considered in evaluating a fair
 22 rate of return on equity.

A. Economic Standards

1 **Q. WHAT ROLE DOES THE RATE OF RETURN ON COMMON EQUITY**
 2 **PLAY IN A UTILITY'S RATES?**

3 A. The return on common equity is the cost of inducing and retaining investment in the
 4 utility's physical plant and assets. This investment is necessary to finance the asset
 5 base needed to provide utility service. Investors will commit money to a particular
 6 investment only if they expect it to produce a return commensurate with those from
 7 other investments with comparable risks. Moreover, the return on common equity is
 8 integral in achieving the sound regulatory objectives of rates that are sufficient to: 1)
 9 fairly compensate capital investment in the utility, 2) enable the utility to offer a
 10 return adequate to attract new capital on reasonable terms, and 3) maintain the
 11 utility's financial integrity. Meeting these objectives allows the utility to fulfill its
 12 obligation to provide reliable service while meeting the needs of customers through
 13 necessary system expansion.

14 **Q. WHAT FUNDAMENTAL ECONOMIC PRINCIPLE UNDERLIES THE**
 15 **COST OF EQUITY CONCEPT?**

16 A. The fundamental economic principle underlying the cost of equity concept is the
 17 notion that investors are risk averse. In capital markets where relatively risk-free
 18 assets are available (*e.g.*, U.S. Treasury securities), investors can be induced to hold
 19 riskier assets only if they are offered a premium, or additional return, above the rate
 20 of return on a risk-free asset. Because all assets compete with each other for
 21 investor funds, riskier assets must yield a higher expected rate of return than safer
 22 assets to induce investors to invest and hold them.

23 Given this risk-return tradeoff, the required rate of return (k) from an asset
 24 (i) can generally be expressed as:

1
$$k_i = R_f + RP_i$$

2 where: R_f = Risk-free rate of return, and
 3 RP_i = Risk premium required to hold riskier asset i.

4 Thus, the required rate of return for a particular asset at any time is a function of:
 5 (1) the yield on risk-free assets, and (2) the asset's relative risk, with investors
 6 demanding correspondingly larger risk premiums for bearing greater risk.

7 **Q. IS THERE EVIDENCE THAT THE RISK-RETURN TRADEOFF**
 8 **PRINCIPLE ACTUALLY OPERATES IN THE CAPITAL MARKETS?**

9 A. Yes. The risk-return tradeoff can be readily documented in segments of the capital
 10 markets where required rates of return can be directly inferred from market data and
 11 where generally accepted measures of risk exist. Bond yields, for example, reflect
 12 investors' expected rates of return, and bond ratings measure the risk of individual
 13 bond issues. The observed yields on government securities, which are considered
 14 free of default risk, and bonds of various rating categories demonstrate that the risk-
 15 return tradeoff does, in fact, exist in the capital markets.

16 **Q. DOES THE RISK-RETURN TRADEOFF OBSERVED WITH FIXED**
 17 **INCOME SECURITIES EXTEND TO COMMON STOCKS AND OTHER**
 18 **ASSETS?**

19 A. It is generally accepted that the risk-return tradeoff evidenced with long-term debt
 20 extends to all assets. Documenting the risk-return tradeoff for assets other than
 21 fixed income securities, however, is complicated by two factors. First, there is no
 22 standard measure of risk applicable to all assets. Second, for most assets –
 23 including common stock – required rates of return cannot be directly observed. Yet
 24 there is every reason to believe that investors exhibit risk aversion in deciding
 25 whether or not to hold common stocks and other assets, just as when choosing
 26 among fixed-income securities.

1 **Q. IS THIS RISK-RETURN TRADEOFF LIMITED TO DIFFERENCES**
 2 **BETWEEN FIRMS?**

3 A. No. The risk-return tradeoff principle applies not only to investments in different
 4 firms, but also to different securities issued by the same firm. The securities issued
 5 by a utility vary considerably in risk because they have different characteristics and
 6 priorities. Long-term debt is senior among all capital in its claim on a utility's net
 7 revenues and is, therefore, the least risky. The last investors in line are common
 8 shareholders. They receive only the net revenues, if any, remaining after all other
 9 claimants have been paid. As a result, the rate of return that investors require from a
 10 utility's common stock, the most junior and riskiest of its securities, must be
 11 considerably higher than the yield offered by the utility's senior, long-term debt.

12 **Q. WHAT DOES THE ABOVE DISCUSSION IMPLY WITH RESPECT TO**
 13 **ESTIMATING THE COST OF COMMON EQUITY FOR A UTILITY?**

14 A. Although the cost of common equity cannot be observed directly, it is a function of
 15 the returns available from other investment alternatives and the risks to which the
 16 equity capital is exposed. Because it is not readily observable, the cost of common
 17 equity for a particular utility must be estimated by analyzing information about
 18 capital market conditions generally, assessing the relative risks of the company
 19 specifically, and employing various quantitative methods that focus on investors'
 20 required rates of return. These various quantitative methods typically attempt to
 21 infer investors' required rates of return from stock prices, interest rates, or other
 22 capital market data.

23 **Q. DID YOU RELY ON A SINGLE METHOD TO ESTIMATE THE COST OF**
 24 **COMMON EQUITY FOR KU?**

25 A. No. In my opinion, no single method or model should be relied on by itself to
 26 determine a utility's cost of common equity because no single approach can be

1 regarded as definitive. For example, a publication of the Society of Utility and
 2 Financial Analysts (formerly the National Society of Rate of Return Analysts),
 3 concluded that:

4 Each model requires the exercise of judgment as to the
 5 reasonableness of the underlying assumptions of the methodology
 6 and on the reasonableness of the proxies used to validate the theory.
 7 Each model has its own way of examining investor behavior, its own
 8 premises, and its own set of simplifications of reality. Each method
 9 proceeds from different fundamental premises, most of which cannot
 10 be validated empirically. Investors clearly do not subscribe to any
 11 singular method, nor does the stock price reflect the application of
 12 any one single method by investors.³⁴

13 Therefore, I applied both the DCF and CAPM methods to estimate the cost of
 14 common equity. In addition, I also evaluated a fair ROE using an earnings approach
 15 based on investors' current expectations in the capital markets. In my opinion,
 16 comparing estimates produced by one method with those produced by other
 17 approaches ensures that the estimates of the cost of common equity pass
 18 fundamental tests of reasonableness and economic logic.

19 **Q. DOES THE FACT THAT THERE ARE DIFFERENT ACCEPTED**
 20 **METHODS TO ESTIMATE THE COST OF COMMON EQUITY, EACH**
 21 **BASED ON CERTAIN ASSUMPTIONS, IMPLY THAT DETERMINING THE**
 22 **ROE IS SUBJECTIVE?**

23 A. Absolutely not. The alternative approaches that I have applied to estimate the cost
 24 of common equity have considerable theoretical and practical support, and the body
 25 of knowledge on the topic of cost of capital attests to the significance of developing
 26 cost of capital estimates that work in the real world of financial markets. For
 27 example, the reality that investors require compensation for bearing the risk of

³⁴ Parcell, David C., "The Cost of Capital – A Practitioner's Guide," *Society of Utility and Regulatory Financial Analysts* at Part 2, p. 4 (1997).

1 putting their money in common stock is a fundamental tenet of the theory and
 2 practice of finance. While assumptions and judgment underlie these methods to
 3 estimate the cost of common equity, this does not imply that they are subjective or
 4 that the cost of common equity is unknowable.

5 Each method of estimating the cost of common equity is based on empirical
 6 evidence and accepted applications. While experts may disagree on particular
 7 nuances and details of their application, the reliability of these methods is confirmed
 8 by their use throughout the regulatory arena as well as in the worlds of investment
 9 management and corporate finance. The fact that alternative methods may give
 10 somewhat different results, or that different experts may come to different estimates
 11 using these methods, does not mean the methods are subjective or unreliable. It
 12 means simply that interpreting the results of these methods requires care and
 13 practical judgment.

B. Comparable Risk Proxy Groups

14 **Q. HOW DID YOU IMPLEMENT THESE QUANTITATIVE METHODS TO**
 15 **ESTIMATE THE COST OF COMMON EQUITY FOR KU?**

16 A. Application of the DCF model and other quantitative methods to estimate the cost of
 17 common equity requires observable capital market data, such as stock prices.

18 Moreover, even for a firm with publicly traded stock, the cost of common equity can
 19 only be estimated. As a result, applying quantitative models using observable
 20 market data only produces an estimate that inherently includes some degree of
 21 observation error. Thus, the accepted approach to increase confidence in the results
 22 is to apply the DCF model and other quantitative methods to a proxy group of
 23 publicly traded companies that investors regard as risk-comparable.

1 **Q. WHAT SPECIFIC PROXY GROUP OF UTILITIES DID YOU RELY ON**
 2 **FOR YOUR ANALYSIS?**

3 A. In order to reflect the risks and prospects associated with KU's jurisdictional utility
 4 operations, my DCF analyses focused on a reference group of other utilities
 5 composed of those companies classified by Value Line as electric utilities with: (1)
 6 both electric and gas utility operations, (2) S&P corporate credit ratings of "BBB",
 7 "BBB+", "A-", or "A," (3) a Value Line Safety Rank of "1" or "2", (4) a Value Line
 8 Financial Strength Rating of "B++" or higher, and (5) published earnings per share
 9 ("EPS") growth projections from at least two of the following sources: Value Line,
 10 Thomson I/B/E/S ("IBES"), First Call Corporation ("First Call"), and Zacks
 11 Investment Research ("Zacks").³⁵ These criteria resulted in a proxy group
 12 composed of fourteen companies, which I will refer to as the "Utility Proxy Group."

13 **Q. WHAT OTHER PROXY GROUP DID YOU CONSIDER IN EVALUATING A**
 14 **FAIR ROE FOR KU?**

15 A. Under the regulatory standards established by *Hope* and *Bluefield*, the salient
 16 criterion in establishing a meaningful benchmark to evaluate a fair rate of return is
 17 relative risk, not the particular business activity or degree of regulation. As noted in
 18 *Regulatory Finance: Utilities' Cost of Capital*, "It should be emphasized that the
 19 definition of a comparable risk class of companies does not entail similarity of
 20 operation, product lines, or environmental conditions, but rather similarity of
 21 experienced business risk and financial risk."³⁶ Utilities must compete for capital,
 22 not just against firms in their own industry, but with other investment opportunities
 23 of comparable risk. With regulation taking the place of competitive market forces,

³⁵ Thomson Reuters separately compiles and publishes consensus securities analyst growth rates under the IBES (formerly I/B/E/S International, Inc.) and First Call brands.

³⁶ Morin, Roger A., "Regulatory Finance: Utilities' Cost of Capital," *Public Utilities Reports, Inc.* at 58 (1994).

1 required returns for utilities should be in line with those of non-utility firms of
 2 comparable risk operating under the constraints of free competition. Consistent
 3 with this accepted regulatory standard, I also applied the DCF model to a reference
 4 group of comparable risk companies in the non-utility sectors of the economy. I
 5 refer to this group as the “Non-Utility Proxy Group”.

6 **Q. WHAT CRITERIA DID YOU APPLY TO DEVELOP THE NON-UTILITY**
 7 **PROXY GROUP?**

8 A. My comparable risk proxy group was composed of those U.S. companies followed
 9 by Value Line that: (1) pay common dividends; (2) have a Safety Rank of “1”; (3)
 10 have investment grade credit ratings from S&P, and (4) have a Value Line Financial
 11 Strength Rating of “B++” or higher. In addition, consistent with the criteria used to
 12 define the Utility Proxy Group, I included only those firms with published EPS
 13 growth projections from at least two of Value Line, IBES, First Call, or Zacks.

14 **Q. DO THESE CRITERIA PROVIDE OBJECTIVE EVIDENCE TO**
 15 **EVALUATE INVESTORS’ RISK PERCEPTIONS?**

16 A. Yes. Credit ratings are assigned by independent rating agencies for the purpose of
 17 providing investors with a broad assessment of the creditworthiness of a firm.
 18 Ratings generally extend from triple-A (the highest) to D (in default). Other
 19 symbols (*e.g.*, “A+”) are used to show relative standing within a category. Because
 20 the rating agencies’ evaluation includes virtually all of the factors normally
 21 considered important in assessing a firm’s relative credit standing, corporate credit
 22 ratings provide a broad, objective measure of overall investment risk that is readily
 23 available to investors. Widely cited in the investment community and referenced by
 24 investors, credit ratings are also frequently used as a primary risk indicator in
 25 establishing proxy groups to estimate the cost of common equity.

1 While credit ratings provide the most widely referenced benchmark for
 2 investment risks, other quality rankings published by investment advisory services
 3 also provide relative assessments of risks that are considered by investors in forming
 4 their expectations for common stocks. Value Line’s primary risk indicator is its
 5 Safety Rank, which ranges from “1” (Safest) to “5” (Riskiest). This overall risk
 6 measure is intended to capture the total risk of a stock, and incorporates elements of
 7 stock price stability and financial strength. Given that Value Line is perhaps the
 8 most widely available source of investment advisory information, its Safety Rank
 9 provides useful guidance regarding the risk perceptions of investors.

10 The Financial Strength Rating is designed as a guide to overall financial
 11 strength and creditworthiness, with the key inputs including financial leverage,
 12 business volatility measures, and company size. Value Line’s Financial Strength
 13 Ratings range from “A++” (strongest) down to “C” (weakest) in nine steps. These
 14 objective, published indicators incorporate consideration of a broad spectrum of
 15 risks, including financial and business position, relative size, and exposure to firm-
 16 specific factors.

17 **Q. HOW DO THE OVERALL RISKS OF YOUR PROXY GROUPS COMPARE**
 18 **WITH KU?**

19 **A.** As shown below, Table WEA-2 compares the utility proxy group with the non-
 20 utility proxy group and KU across four key indicators of investment risk:³⁷

³⁷ KU has no publicly traded common stock and Value Line does not publish risk measures for its parent, E.ON.

1
2

**TABLE WEA-2
COMPARISON OF RISK INDICATORS**

	S&P Credit Rating	Value Line		
		Safety Rank	Financial Strength	Beta
Utility Group	BBB+	2	A	0.69
Non-Utility Proxy Group	A	1	A+	0.79
KU	BBB+	--	--	--

3 **Q. DOES THIS COMPARISON INDICATE THAT INVESTORS WOULD VIEW**
4 **THE FIRMS IN YOUR PROXY GROUPS AS RISK-COMPARABLE TO KU?**

5 A. Yes. As discussed earlier, the Company is rated “BBB+” by S&P, which is identical
6 to the average corporate credit rating for the Utility Proxy Group. Meanwhile, the
7 average Value Line Safety Rank and Financial Strength Rating for the Utility Proxy
8 Group is “2” and “A”, respectively. These two benchmarks indicate that the risks
9 associated with an equity investment in the Utility Proxy Group are conservative
10 and in-line with those generally associated with a “BBB+” credit.³⁸ Based on my
11 screening criteria, which reflect objective, published indicators that incorporate
12 consideration of a broad spectrum of risks, including financial and business
13 position, relative size, and exposure to company specific factors, investors are likely
14 to regard the Utility Proxy Group as having risks and prospects comparable to those
15 of KU.

16 With respect to the Non-Utility Proxy Group, its average credit ratings,
17 Quality Ranking, and Safety Rank suggest less risk than for the Utility Proxy
18 Group, with its 0.79 average beta indicating greater risk. While any differences in

³⁸ Because KU has no publicly traded common stock and Value Line does not publish risk indicators for its parent, E.ON, it is not possible to make a direct comparison between the proxy group and the Company. The fact that the average Value Line Safety Rank and Financial Strength Rating are indicative of a conservative risk profile supports my conclusion that the Utility Proxy Group provides a sound basis to estimate the cost of equity for KU.

1 investment risk attributable to regulation should already be reflected in these
 2 objective measures, my analyses nevertheless conservatively focus on a lower-risk
 3 group of non-utility firms.

C. Discounted Cash Flow Analyses

4 **Q. HOW IS THE DCF MODEL USED TO ESTIMATE THE COST OF**
 5 **COMMON EQUITY?**

6 A. DCF models attempt to replicate the market valuation process that sets the price
 7 investors are willing to pay for a share of a company’s stock. The model rests on
 8 the assumption that investors evaluate the risks and expected rates of return from all
 9 securities in the capital markets. Given these expectations, the price of each stock is
 10 adjusted by the market until investors are adequately compensated for the risks they
 11 bear. Therefore, we can look to the market to determine what investors believe a
 12 share of common stock is worth. By estimating the cash flows investors expect to
 13 receive from the stock in the way of future dividends and capital gains, we can
 14 calculate their required rate of return. That is, the cost of equity is the discount rate
 15 that equates the current price of a share of stock with the present value of all
 16 expected cash flows from the stock. The general form of the DCF model is
 17 expressed as follows:

18
$$P_0 = \frac{D_1}{(1+k_e)^1} + \frac{D_2}{(1+k_e)^2} + \dots + \frac{D_t}{(1+k_e)^t} + \frac{P_t}{(1+k_e)^t}$$

19 where: P_0 = Current price per share;
 20 P_t = Expected future price per share in period t;
 21 D_t = Expected dividend per share in period t;
 22 k_e = Cost of common equity.

1 **Q. WHAT FORM OF THE DCF MODEL IS CUSTOMARILY USED TO**
 2 **ESTIMATE THE COST OF COMMON EQUITY IN RATE CASES?**

3 A. Rather than developing annual estimates of cash flows into perpetuity, the DCF
 4 model can be simplified to a “constant growth” form:³⁹

$$P_0 = \frac{D_1}{k_e - g}$$

6 where: g = Investors’ long-term growth expectations.

7 The cost of common equity (k_e) can be isolated by rearranging terms within the
 8 equation:

$$k_e = \frac{D_1}{P_0} + g$$

10 This constant growth form of the DCF model recognizes that the rate of return to
 11 stockholders consists of two parts: 1) dividend yield (D_1/P_0); and, 2) growth (g). In
 12 other words, investors expect to receive a portion of their total return in the form of
 13 current dividends and the remainder through price appreciation.

14 **Q. WHAT FORM OF THE DCF MODEL DID YOU USE?**

15 A. I applied the constant growth DCF model to estimate the cost of common equity for
 16 KU, which is the form of the model most commonly relied on to establish the cost
 17 of common equity for traditional regulated utilities and the method most often
 18 referenced by regulators.

³⁹ The constant growth DCF model is dependent on a number of strict assumptions, which in practice are never met. These include a constant growth rate for both dividends and earnings; a stable dividend payout ratio; the discount rate exceeds the growth rate; a constant growth rate for book value and price; a constant earned rate of return on book value; no sales of stock at a price above or below book value; a constant price-earnings ratio; a constant discount rate (*i.e.*, no changes in risk or interest rate levels and a flat yield curve); and all of the above extend to infinity.

1 **Q. HOW IS THE CONSTANT GROWTH FORM OF THE DCF MODEL**
 2 **TYPICALLY USED TO ESTIMATE THE COST OF COMMON EQUITY?**

3 A. The first step in implementing the constant growth DCF model is to determine the
 4 expected dividend yield (D_1/P_0) for the firm in question. This is usually calculated
 5 based on an estimate of dividends to be paid in the coming year divided by the
 6 current price of the stock. The second, and more controversial, step is to estimate
 7 investors' long-term growth expectations (g) for the firm. The final step is to sum
 8 the firm's dividend yield and estimated growth rate to arrive at an estimate of its
 9 cost of common equity.

10 **Q. HOW WAS THE DIVIDEND YIELD FOR THE UTILITY PROXY GROUP**
 11 **DETERMINED?**

12 A. Estimates of dividends to be paid by each of these utilities over the next twelve
 13 months, obtained from Value Line, served as D_1 . This annual dividend was then
 14 divided by the corresponding stock price for each utility to arrive at the expected
 15 dividend yield. The expected dividends, stock prices, and resulting dividend yields
 16 for the firms in the utility proxy group are presented on Exhibit WEA-2. As shown
 17 there, dividend yields for the firms in the Utility Proxy Group ranged from 3.0
 18 percent to 6.0 percent.

19 **Q. WHAT IS THE NEXT STEP IN APPLYING THE CONSTANT GROWTH**
 20 **DCF MODEL?**

21 A. The next step is to evaluate long-term growth expectations, or " g ", for the firm in
 22 question. In constant growth DCF theory, earnings, dividends, book value, and
 23 market price are all assumed to grow in lockstep, and the growth horizon of the
 24 DCF model is infinite. But implementation of the DCF model is more than just a
 25 theoretical exercise; it is an attempt to replicate the mechanism investors used to
 26 arrive at observable stock prices. A wide variety of techniques can be used to derive

1 growth rates, but the only “g” that matters in applying the DCF model is the value
 2 that investors expect.

3 **Q. ARE HISTORICAL GROWTH RATES LIKELY TO BE REPRESENTATIVE**
 4 **OF INVESTORS’ EXPECTATIONS FOR UTILITIES?**

5 A. No. If past trends in earnings, dividends, and book value are to be representative of
 6 investors’ expectations for the future, then the historical conditions giving rise to
 7 these growth rates should be expected to continue. That is clearly not the case for
 8 utilities, where structural and industry changes have led to declining dividends,
 9 earnings pressure, and, in many cases, significant write-offs. While these conditions
 10 serve to depress historical growth measures, they are not representative of long-term
 11 expectations for the utility industry.

12 **Q. WHAT ARE INVESTORS MOST LIKELY TO CONSIDER IN**
 13 **DEVELOPING THEIR LONG-TERM GROWTH EXPECTATIONS?**

14 A. While the DCF model is technically concerned with growth in dividend cash flows,
 15 implementation of this DCF model is solely concerned with replicating the forward-
 16 looking evaluation of real-world investors. In the case of utilities, dividend growth
 17 rates are not likely to provide a meaningful guide to investors’ current growth
 18 expectations. This is because utilities have significantly altered their dividend
 19 policies in response to more accentuated business risks in the industry, with the
 20 payout ratio for electric utilities falling from approximately 80 percent historically
 21 to on the order of 60 percent.⁴⁰ As a result of this trend towards a more conservative
 22 payout ratio, dividend growth in the utility industry has remained largely stagnant as
 23 utilities conserve financial resources to provide a hedge against heightened
 24 uncertainties.

⁴⁰ The Value Line Investment Survey (Sep. 15, 1995 at 161, Dec. 26, 2008 at 687).

1 As payout ratios for firms in the utility industry trended downward,
 2 investors' focus has increasingly shifted from dividends to earnings as a measure of
 3 long-term growth. Future trends in earnings, which provide the source for future
 4 dividends and ultimately support share prices, play a pivotal role in determining
 5 investors' long-term growth expectations. The importance of earnings in evaluating
 6 investors' expectations and requirements is well accepted in the investment
 7 community. As noted in *Finding Reality in Reported Earnings* published by the
 8 Association for Investment Management and Research:

9 [E]arnings, presumably, are the basis for the investment benefits that we
 10 all seek. "Healthy earnings equal healthy investment benefits" seems a
 11 logical equation, but earnings are also a scorecard by which we compare
 12 companies, a filter through which we assess management, and a crystal
 13 ball in which we try to foretell future performance.⁴¹

14 Value Line's near-term projections and its Timeliness Rank, which is the principal
 15 investment rating assigned to each individual stock, are also based primarily on
 16 various quantitative analyses of earnings. As Value Line explained:

17 The future earnings rank accounts for 65% in the determination of
 18 relative price change in the future; the other two variables (current
 19 earnings rank and current price rank) explain 35%.⁴²

20 The fact that investment advisory services focus primarily on growth in
 21 earnings indicates that the investment community regards this as a superior indicator
 22 of future long-term growth. Indeed, "A Study of Financial Analysts: Practice and
 23 Theory," published in the *Financial Analysts Journal*, reported the results of a
 24 survey conducted to determine what analytical techniques investment analysts

⁴¹ Association for Investment Management and Research, "Finding Reality in Reported Earnings: An Overview" at 1 (Dec. 4, 1996).

⁴² The Value Line Investment Survey, *Subscriber's Guide* at 53.

1 actually use.⁴³ Respondents were asked to rank the relative importance of earnings,
 2 dividends, cash flow, and book value in analyzing securities. Of the 297 analysts
 3 that responded, only 3 ranked dividends first while 276 ranked them last. The
 4 article concluded:

5 Earnings and cash flow are considered far more important than book
 6 value and dividends.⁴⁴

7 In 2007, the *Financial Analysts Journal* reported the results of a study of the
 8 relationship between valuations based on alternative multiples and actual market
 9 prices, which concluded, “In all cases studied, earnings dominated operating cash
 10 flows and dividends.”⁴⁵

11 **Q. DO THE GROWTH RATE PROJECTIONS OF SECURITY ANALYSTS**
 12 **CONSIDER HISTORICAL TRENDS?**

13 A. Yes. Professional security analysts study historical trends extensively in developing
 14 their projections of future earnings. Hence, to the extent there is any useful
 15 information in historical patterns, that information is incorporated into analysts’
 16 growth forecasts.

17 **Q. WHAT ARE SECURITY ANALYSTS CURRENTLY PROJECTING IN THE**
 18 **WAY OF GROWTH FOR THE FIRMS IN THE UTILITY PROXY GROUP?**

19 A. The earnings growth projections for each of the firms in the Utility Proxy Group
 20 reported by Value Line, IBES, First Call, and Zacks are displayed on Exhibit
 21 WEA-2.

⁴³ Block, Stanley B., “A Study of Financial Analysts: Practice and Theory”, *Financial Analysts Journal* (July/August 1999).

⁴⁴ *Id.* at 88.

⁴⁵ Liu, Jing, Nissim, Doron, & Thomas, Jacob, “Is Cash Flow King in Valuations?,” *Financial Analysts Journal*, Vol. 63, No. 2 at 56 (March/April 2007).

1 **Q. SOME ARGUE THAT ANALYSTS' ASSESSMENTS OF GROWTH RATES**
 2 **ARE BIASED. DO YOU BELIEVE THESE PROJECTIONS ARE**
 3 **INAPPROPRIATE FOR ESTIMATING INVESTORS' REQUIRED RETURN**
 4 **USING THE DCF MODEL?**

5 A. No. In applying the DCF model to estimate the cost of common equity, the only
 6 relevant growth rate is the forward-looking expectations of investors that are
 7 captured in current stock prices. Investors, just like securities analysts and others in
 8 the investment community, do not know how the future will actually turn out. They
 9 can only make investment decisions based on their best estimate of what the future
 10 holds in the way of long-term growth for a particular stock, and securities prices are
 11 constantly adjusting to reflect their assessment of available information.

12 Any claims that analysts' estimates are not relied upon by investors are
 13 illogical given the reality of a competitive market for investment advice. If financial
 14 analysts' forecasts do not add value to investors' decision making, then it is
 15 irrational for investors to pay for these estimates. Similarly, those financial analysts
 16 who fail to provide reliable forecasts will lose out in competitive markets relative to
 17 those analysts whose forecasts investors find more credible. The reality that analyst
 18 estimates are routinely referenced in the financial media and in investment advisory
 19 publications (e.g., Value Line) implies that investors use them as a basis for their
 20 expectations.

21 The continued success of investment services such as Thompson Reuters and
 22 Value Line, and the fact that projected growth rates from such sources are widely
 23 referenced, provides strong evidence that investors give considerable weight to
 24 analysts' earnings projections in forming their expectations for future growth.
 25 While the projections of securities analysts may be proven optimistic or pessimistic
 26 in hindsight, this is irrelevant in assessing the expected growth that investors have

1 incorporated into current stock prices, and any bias in analysts' forecasts – whether
 2 pessimistic or optimistic – is irrelevant if investors share analysts' views. Earnings
 3 growth projections of security analysts provide the most frequently referenced guide
 4 to investors' views and are widely accepted in applying the DCF model. As
 5 explained in *Regulatory Finance: Utilities' Cost of Capital*:

6 Because of the dominance of institutional investors and their influence on
 7 individual investors, analysts' forecasts of long-run growth rates provide
 8 a sound basis for estimating required returns. Financial analysts also
 9 exert a strong influence on the expectations of many investors who do not
 10 possess the resources to make their own forecasts, that is, they are a cause
 11 of g [growth].⁴⁶

12 **Q. HOW ELSE ARE INVESTORS' EXPECTATIONS OF FUTURE LONG-**
 13 **TERM GROWTH PROSPECTS OFTEN ESTIMATED WHEN APPLYING**
 14 **THE CONSTANT GROWTH DCF MODEL?**

15 A. In constant growth theory, growth in book equity will be equal to the product of the
 16 earnings retention ratio (one minus the dividend payout ratio) and the earned rate of
 17 return on book equity. Furthermore, if the earned rate of return and the payout ratio
 18 are constant over time, growth in earnings and dividends will be equal to growth in
 19 book value. Despite the fact that these conditions are seldom, if ever, met in
 20 practice, this “sustainable growth” approach may provide a rough guide for
 21 evaluating a firm's growth prospects and is frequently proposed in regulatory
 22 proceedings.

23 Accordingly, while I believe that analysts' forecasts provide a superior and
 24 more direct guide to investors' growth expectations, I have included the “sustainable
 25 growth” approach for completeness. The sustainable growth rate is calculated by
 26 the formula, $g = br + sv$, where “ b ” is the expected retention ratio, “ r ” is the expected

⁴⁶ Morin, Roger A., “Regulatory Finance: Utilities' Cost of Capital,” *Public Utilities Reports, Inc.* at 154 (1994).

1 earned return on equity, “s” is the percent of common equity expected to be issued
 2 annually as new common stock, and “v” is the equity accretion rate.

3 **Q. WHAT IS THE PURPOSE OF THE “SV” TERM?**

4 A. Under DCF theory, the “sv” factor is a component of the growth rate designed to
 5 capture the impact of issuing new common stock at a price above, or below, book
 6 value. When a company’s stock price is greater than its book value per share, the
 7 per-share contribution in excess of book value associated with new stock issues will
 8 accrue to the current shareholders. This increase to the book value of existing
 9 shareholders leads to higher expected earnings and dividends, with the “sv” factor
 10 incorporating this additional growth component.

11 **Q. WHAT GROWTH RATE DOES THE EARNINGS RETENTION METHOD**
 12 **SUGGEST FOR THE UTILITY PROXY GROUP?**

13 A. The sustainable, “br+sv” growth rates for each firm in the Utility Proxy Group are
 14 summarized on Exhibit WEA-2, with the underlying details being presented on
 15 Exhibit WEA-3. For each firm, the expected retention ratio (b) was calculated
 16 based on Value Line’s projected dividends and earnings per share. Likewise, each
 17 firm’s expected earned rate of return (r) was computed by dividing projected
 18 earnings per share by projected net book value. Because Value Line reports end-of-
 19 year book values, an adjustment factor was incorporated to compute an average rate
 20 of return over the year, consistent with the theory underlying this approach to
 21 estimating investors’ growth expectations. Meanwhile, the percent of common
 22 equity expected to be issued annually as new common stock (s) was equal to the
 23 product of the projected market-to-book ratio and growth in common shares
 24 outstanding, while the equity accretion rate (v) was computed as 1 minus the inverse
 25 of the projected market-to-book ratio.

1 **Q. WHAT OTHER GROWTH RATE DID YOU CONSIDER?**

2 A. As noted earlier, the DCF model assumes that investors expect to receive a portion
 3 of their total return in the form of current dividends and the remainder through price
 4 appreciation. Consistent with this paradigm, I also examined expected growth in
 5 each utility's stock price based on Value Line's 2011-2014 projections.

6 **Q. WHAT COST OF COMMON EQUITY ESTIMATES WERE IMPLIED FOR
 7 THE UTILITY PROXY GROUP USING THE DCF MODEL?**

8 A. After combining the dividend yields and respective growth projections for each
 9 utility, the resulting cost of common equity estimates are shown on Exhibit WEA-2.

10 **Q. IN EVALUATING THE RESULTS OF THE CONSTANT GROWTH DCF
 11 MODEL, IS IT APPROPRIATE TO ELIMINATE ESTIMATES THAT ARE
 12 EXTREME LOW OR HIGH OUTLIERS?**

13 A. Yes. In applying quantitative methods to estimate the cost of equity, it is essential
 14 that the resulting values pass fundamental tests of reasonableness and economic
 15 logic. Accordingly, DCF estimates that are implausibly low or high should be
 16 eliminated when evaluating the results of this method.

17 **Q. HOW DID YOU EVALUATE DCF ESTIMATES AT THE LOW END OF THE
 18 RANGE?**

19 A. It is a basic economic principle that investors can be induced to hold more risky
 20 assets only if they expect to earn a return to compensate them for their risk bearing.
 21 As a result, the rate of return that investors require from a utility's common stock,
 22 the most junior and riskiest of its securities, must be considerably higher than the
 23 yield offered by senior, long-term debt. As noted earlier, the average corporate
 24 credit rating associated with the firms in the Utility Proxy Group is "BBB+".
 25 Companies rated "BBB-", "BBB", and "BBB+" are all considered part of the
 26 triple-B rating category, with Moody's monthly yields on triple-B bonds averaging

1 approximately 6.3 percent in December 2009.⁴⁷ It is inconceivable that investors
 2 are not requiring a substantially higher rate of return for holding common stock.
 3 Consistent with this principle, the DCF results for the Utility Proxy Group must be
 4 adjusted to eliminate estimates that are determined to be extreme low outliers when
 5 compared against the yields available to investors from less risky utility bonds.

6 **Q. HAVE SIMILAR TESTS BEEN APPLIED BY REGULATORS?**

7 A. Yes. FERC has noted that adjustments are justified where applications of the DCF
 8 approach produce illogical results. FERC evaluates DCF results against observable
 9 yields on long-term public utility debt and has recognized that it is appropriate to
 10 eliminate estimates that do not sufficiently exceed this threshold. In a 2000 opinion
 11 establishing its current precedent for determining ROEs for electric utilities, for
 12 example, FERC noted:

13 An adjustment to this data is appropriate in the case of PG&E's low-end
 14 return of 8.42 percent, which is comparable to the average Moody's "A"
 15 grade public utility bond yield of 8.06 percent, for October 1999.
 16 Because investors cannot be expected to purchase stock if debt, which has
 17 less risk than stock, yields essentially the same return, this low-end return
 18 cannot be considered reliable in this case.⁴⁸

19 More recently, in its March 27, 2009 decision in *Pioneer*, FERC concluded that it
 20 would exclude low-end ROEs "within about 100 basis points above the cost of
 21 debt."⁴⁹

22 **Q. WHAT ELSE SHOULD BE CONSIDERED IN EVALUATING DCF**
 23 **ESTIMATES AT THE LOW END OF THE RANGE?**

24 A. As indicated earlier, while corporate bond yields have declined substantially as the
 25 worst of the financial crisis has abated, it is generally expected that long-term

⁴⁷ Moody's Investors Service, www.credittrends.com.

⁴⁸ *Southern California Edison Company*, 92 FERC ¶ 61,070 (2000) at p. 22.

⁴⁹ *Pioneer Transmission, LLC*, 126 FERC ¶ 61,281 at P 94 (2009) ("*Pioneer*").

1 interest rates will rise as the recession ends and the economy returns to a more
 2 normal pattern of growth. The most recent forecast of GlobalInsight calling for
 3 double-A public utility bond yields to average 6.16 percent in 2010.⁵⁰ Meanwhile,
 4 the EIA anticipates that double-A public utility bond yields will average 6.66
 5 percent in 2010.⁵¹

6 As shown in Table WEA-3 below, with the average yield spread between
 7 double-A and triple-B utility bonds during December 2009 being approximately 75
 8 basis points,⁵² these forecasts imply an average triple-B bond yield of 7.26 percent
 9 for 2010, or 7.39 percent over the 5-year period 2010-2014:

10 **TABLE WEA-3**
 11 **IMPLIED BBB BOND YIELD**

<u>Line No.</u>		<u>2010</u>	<u>2010-14</u>
1	<u>Projected AA Utility Yield</u>		
2	GlobalInsight (a)	6.16%	6.57%
3	EIA (b)	6.66%	6.71%
4	Average	6.41%	6.64%
5	BBB – AA Yield Spread (c)	0.75%	0.75%
6	Implied BBB Utility Yield	7.26%	7.39%

(a) GlobalInsight, *The U.S. Economy: The 30-Year Focus* (First-Quarter 2009) at Table 34.

(b) Energy Information Administration, *Annual Energy Outlook 2010, Early Release* (Dec. 5, 2009) at Table 20.

(c) Based on monthly average bond yields for December 2009 reported in Moody's *Credit Perspectives*.

12 The increase in debt yields anticipated by GlobalInsight and EIA is also supported
 13 by the widely-referenced Blue Chip forecast, which projects that yields on corporate

⁵⁰ GlobalInsight, *The U.S. Economy: The 30-Year Focus* (First Quarter 2009) at Table 34.

⁵¹ Energy Information Administration, *Updated Annual Energy Outlook 2009* (Mar. 2009) at Table 20.

⁵² This is also consistent with the average yield spread between triple-B and double-A rated utility bonds over the past five years.

1 bonds will climb on the order of at least 50 basis points through the first quarter of
 2 2011.⁵³ Consistent with these forecasts, Fitch recently concluded, “Interest rates are
 3 expected to rise over the course of the year from very low levels.”⁵⁴

4 **Q. WHAT DOES THIS TEST OF LOGIC IMPLY WITH RESPECT TO THE**
 5 **DCF RESULTS FOR THE UTILITY PROXY GROUP?**

6 A. As shown on Exhibit WEA-2, nine of the highlighted cost equity estimates for the
 7 firms in the Utility Proxy Group fell below 8.0 percent, with six of these values
 8 being equal to or less than the yield currently available on triple-B utility bonds.⁵⁵
 9 In light of the risk-return tradeoff principle and the test applied in *Pioneer*, it is
 10 inconceivable that investors are not requiring a substantially higher rate of return for
 11 holding common stock, which is the riskiest of a utility’s securities. As a result,
 12 consistent with the test of economic logic applied by FERC and the upward trend
 13 expected for utility bond yields, these values provide little guidance as to the returns
 14 investors require from utility common stocks and should be excluded.

15 **Q. WHAT COST OF COMMON EQUITY ESTIMATES ARE IMPLIED BY**
 16 **YOUR DCF RESULTS FOR THE UTILITY PROXY GROUP?**

17 A. As shown on Exhibit WEA-2 and summarized in Table WEA-4, below, after
 18 eliminating illogical low-end values, application of the constant growth DCF model
 19 resulted in cost of common equity estimates ranging from 10.1 percent to 11.4
 20 percent, and generally trending toward 10.5 percent:

⁵³ Blue Chip Financial Forecasts (Dec. 1, 2009) at 2.

⁵⁴ Fitch Ratings Ltd., “U.S. Utilities, Power, and Gas 2010 Outlook,” *Global Power North America Special Report* (Dec. 4, 2009).

⁵⁵ As highlighted on Exhibit WEA-2, these DCF estimates ranged from 4.2 percent to 7.9 percent.

1
2

**TABLE WEA-4
DCF RESULTS – UTILITY PROXY GROUP**

<u>Growth Rate</u>	<u>Average Cost of Equity</u>
Value Line	10.2%
IBES	10.5%
First Call	10.3%
Zacks	10.1%
br+sv	10.5%
Stock Price	11.4%

3 **Q. WHAT WERE THE RESULTS OF YOUR DCF ANALYSIS FOR THE NON-**
4 **UTILITY PROXY GROUP?**

5 A. I applied the DCF model to the Non-Utility Proxy Group in exactly the same
6 manner described earlier for the Utility Proxy Group. The results of my DCF
7 analysis for the Non-Utility Proxy Group are presented in Exhibit WEA-4, with the
8 sustainable, “br+sv” growth rates being developed on Exhibit WEA-5.

9 I noted earlier that values that are implausibly low or high should be
10 eliminated when evaluating the results of any quantitative method used to estimate
11 the cost of equity. As highlighted on Exhibit WEA-4, in addition to illogical low-
12 end values, various DCF estimates for the firms in the Non-Utility Proxy Group
13 exceeded 17.0 percent. I determined that, when compared with the balance of the
14 remaining estimates, these values could be considered implausible and should be
15 excluded. This is also consistent with the precedent adopted by FERC, which has
16 established that estimates found to be “extreme outliers” should be disregarded in
17 interpreting the results of quantitative methods used to estimate the cost of equity.⁵⁶

18 As shown on Exhibit WEA-4 and summarized in Table WEA-5, below, after
19 eliminating illogical low- and high-end values, application of the constant growth
20 DCF model resulted in cost of common equity estimates generally in the 12 percent

⁵⁶ See, e.g., *ISO New England, Inc.*, 109 FERC ¶ 61,147 at P 205 (2004).

1 to 13 percent range:

2 **TABLE WEA-5**
 3 **DCF RESULTS – NON-UTILITY GROUP**

<u>Growth Rate</u>	<u>Average Cost of Equity</u>
Value Line	12.0%
IBES	12.6%
First Call	12.8%
Zacks	12.7%
br+sv	12.2%
Stock Price	13.7%

4 As discussed earlier, reference to the Non-Utility Proxy Group is consistent with
 5 established regulatory principles. Required returns for utilities should be in line
 6 with those of non-utility firms of comparable risk operating under the constraints of
 7 free competition.

D. Capital Asset Pricing Model

8 **Q. PLEASE DESCRIBE THE CAPM.**

9 A. The CAPM is a theory of market equilibrium that measures risk using the beta
 10 coefficient. Assuming investors are fully diversified, the relevant risk of an
 11 individual asset (*e.g.*, common stock) is its volatility relative to the market as a
 12 whole, with beta reflecting the tendency of a stock’s price to follow changes in the
 13 market. The CAPM is mathematically expressed as:

14
$$R_j = R_f + \beta_j(R_m - R_f)$$

15 where: R_j = required rate of return for stock j;
 16 R_f = risk-free rate;
 17 R_m = expected return on the market portfolio; and,
 18 β_j = beta, or systematic risk, for stock j.

19 Like the DCF model, the CAPM is an *ex-ante*, or forward-looking model based on
 20 expectations of the future. As a result, in order to produce a meaningful estimate of
 21 investors’ required rate of return, the CAPM must be applied using estimates that

1 reflect the expectations of actual investors in the market, not with backward-
 2 looking, historical data.

3 **Q. HOW DID YOU APPLY THE CAPM TO ESTIMATE THE COST OF**
 4 **COMMON EQUITY?**

5 A. Application of the CAPM to the Utility Proxy Group based on a forward-looking
 6 estimate for investors' required rate of return from common stocks is presented on
 7 Exhibit WEA-6. In order to capture the expectations of today's investors in current
 8 capital markets, the expected market rate of return was estimated by conducting a
 9 DCF analysis on the dividend paying firms in the S&P 500.

10 The dividend yield for each firm was calculated based on the annual
 11 indicated dividend payment obtained from Value Line, increased by one-half of the
 12 growth rate discussed subsequently $(1 + g)$ to convert them to year-ahead dividend
 13 yields presumed by the constant growth DCF model. The growth rate was equal to
 14 the earnings growth projections for each firm published by IBES, with each firm's
 15 dividend yield and growth rate being weighted by its proportionate share of total
 16 market value. Based on the weighted average of the projections for the 348
 17 individual firms, current estimates imply an average growth rate over the next five
 18 years of 9.2 percent. Combining this average growth rate with an adjusted dividend
 19 yield of 2.7 percent results in a current cost of common equity estimate for the
 20 market as a whole of approximately 11.9 percent. Subtracting a 4.4 percent risk-free
 21 rate based on the average yield on 20-year Treasury bonds produced a market equity
 22 risk premium of 7.5 percent.

1 **Q. WHAT WAS THE SOURCE OF THE BETA VALUES YOU USED TO APPLY**
 2 **THE CAPM?**

3 A. I relied on the beta values reported by Value Line, which in my experience is the
 4 most widely referenced source for beta in regulatory proceedings. As noted in
 5 *Regulatory Finance: Utilities' Cost of Capital:*

6 Value Line betas are computed on a theoretically sound basis using a
 7 broadly-based market index, and they are adjusted for the regression
 8 tendency of betas to converge to 1.00. . . . Value Line is the largest and
 9 most widely circulated independent investment advisory service, and
 10 exerts influence on a large number of institutional and individual
 11 investors and on the expectations of these investors.⁵⁷

12 As shown on Exhibit WEA-6, multiplying the 7.5 percent market risk premium by
 13 the average Value Line beta for the firms in the Utility Proxy Group, and then
 14 adding the resulting risk premium to the average long-term Treasury bond yield,
 15 results in an average indicated cost of common equity of 9.6 percent.

16 **Q. WHAT COST OF COMMON EQUITY WAS INDICATED FOR THE NON-**
 17 **UTILITY PROXY GROUP BASED ON THIS FORWARD-LOOKING**
 18 **APPLICATION OF THE CAPM?**

19 A. As shown on Exhibit WEA-7, applying the forward-looking CAPM approach to the
 20 firms in the Non-Utility Proxy Group results in an average implied cost of common
 21 equity of 10.3 percent.

22 **Q. DO YOU HAVE ANY OBSERVATIONS REGARDING THESE CAPM**
 23 **RESULTS?**

24 A. Yes. Applying the CAPM is complicated by the impact of the recent capital market
 25 turmoil and recession on investors' risk perceptions and required returns. The
 26 CAPM cost of common equity estimate is calibrated from investors' required risk

⁵⁷ Morin, Roger A., "Regulatory Finance: Utilities' Cost of Capital," *Public Utilities Reports* at 65 (1994).

1 premium between Treasury bonds and common stocks. In response to heightened
 2 uncertainties, investors have sought a safe haven in U.S. government bonds and this
 3 “flight to safety” has pushed Treasury yields significantly lower while yield spreads
 4 for corporate debt have widened. This distortion not only impacts the absolute level
 5 of the CAPM cost of equity estimate, but it affects estimated risk premiums.
 6 Economic logic would suggest that investors’ required risk premium for common
 7 stocks over Treasury bonds has also increased. Thus, recent capital market
 8 conditions may cause CAPM cost of common equity estimates to understate
 9 investors’ required returns for common stocks, particularly when historical data are
 10 used to calculate the market risk premium. As the Staff of the Florida Public
 11 Service Commission recently concluded:

12 [R]ecognizing the impact the Federal Government’s unprecedented
 13 intervention in the capital markets has had on the yields on long-term
 14 Treasury bonds, staff believes models that relate the investor-
 15 required return on equity to the yield on government securities, such
 16 as the CAPM approach, produce less reliable estimates of the ROE at
 17 this time.⁵⁸

18 While my application of the CAPM makes every effort to incorporate investors’
 19 forward-looking expectations, the full effect of the “flight to safety” may not be
 20 captured in my market risk premium estimate.

21 Second, the beta in CAPM theory is a measure of the investors’ expected
 22 relationship of a firm's stock price to the market as a whole. Because investors’
 23 expected beta for a firm is not known, reported betas are estimated based on
 24 historical relationships. The precipitous drop and subsequent partial recovery in
 25 stock prices over the last year or so have caused many firms' historical betas to

⁵⁸ *Staff Recommendation for Docket No. 080677-E1 - Petition for increase in rates by Florida Power & Light Company*, at p. 280 (Dec. 23, 2009).

1 become unstable, so that reported betas may or may not reflect investors' expected
 2 beta. Because of this inherent mismatch between the historical circumstances
 3 underlying reported beta values and the current perceptions of investors, the CAPM
 4 may not accurately reflect investor's forward-looking rate of return requirements.

5 Meanwhile, forward-looking estimates of the market required rate of return
 6 may be distorted by the recent run-up in stock prices. It is not clear whether
 7 reported security analysts' dividend and growth projections have kept pace with the
 8 economic recovery expectations presumably pushing up stock prices; if not, there is
 9 a mismatch that under-estimates the market required rate of return. This incongruity
 10 between current measures of the market risk premium and historical beta values is
 11 particularly relevant during periods of heightened uncertainty and rapidly changing
 12 capital market conditions, such as those experienced recently. As a result, there is
 13 every indication that CAPM approaches fail to fully reflect the risk perceptions of
 14 real-world investors in today's capital markets, which would violate the standards
 15 underlying a fair rate of return by failing to provide an opportunity to earn a return
 16 commensurate with other investments of comparable risk.

E. Expected Earnings Approach

17 **Q. WHAT OTHER ANALYSES DID YOU CONDUCT TO ESTIMATE THE**
 18 **COST OF COMMON EQUITY?**

19 A. As I noted earlier, I also evaluated the cost of common equity using the expected
 20 earnings method. Reference to rates of return available from alternative investments
 21 of comparable risk can provide an important benchmark in assessing the return
 22 necessary to assure confidence in the financial integrity of a firm and its ability to
 23 attract capital. This expected earnings approach is consistent with the economic
 24 underpinnings for a fair rate of return established by the U.S. Supreme Court in

1 *Bluefield and Hope*. Moreover, it avoids the complexities and limitations of capital
 2 market methods and instead focuses on the returns earned on book equity, which are
 3 readily available to investors.

4 **Q. WHAT RATES OF RETURN ON EQUITY ARE INDICATED FOR**
 5 **UTILITIES BASED ON THE EXPECTED EARNINGS APPROACH?**

6 A. Value Line reports that its analysts anticipate an average rate of return on common
 7 equity for the electric utility industry of 10.5 percent in 2009, 11.0 percent in 2010,
 8 and 11.5 percent over its 2012-2014 forecast horizon.⁵⁹ Meanwhile, for the firms in
 9 the Utility Proxy Group specifically, the returns on common equity projected by
 10 Value Line over its three-to-five year forecast horizon are shown on Exhibit WEA-8.
 11 Consistent with the rationale underlying the development of the br+sv growth rates,
 12 these year-end values were converted to average returns using the same adjustment
 13 factor discussed earlier and developed on Exhibit WEA-3. As shown on Exhibit
 14 WEA-8, Value Line’s projections for the utility proxy group suggested an average
 15 ROE of 11.4 percent.

F. Flotation Costs

16 **Q. WHAT OTHER CONSIDERATIONS ARE RELEVANT IN SETTING THE**
 17 **RETURN ON EQUITY FOR A UTILITY?**

18 A. The common equity used to finance the investment in utility assets is provided from
 19 either the sale of stock in the capital markets or from retained earnings not paid out
 20 as dividends. When equity is raised through the sale of common stock, there are
 21 costs associated with “floating” the new equity securities. These flotation costs
 22 include services such as legal, accounting, and printing, as well as the fees and

⁵⁹ The Value Line Investment Survey at 687 (Dec. 25, 2009).

1 discounts paid to compensate brokers for selling the stock to the public. Also, some
 2 argue that the “market pressure” from the additional supply of common stock and
 3 other market factors may further reduce the amount of funds a utility nets when it
 4 issues common equity.

5 **Q. IS THERE AN ESTABLISHED MECHANISM FOR A UTILITY TO**
 6 **RECOGNIZE EQUITY ISSUANCE COSTS?**

7 A. No. While debt flotation costs are recorded on the books of the utility, amortized
 8 over the life of the issue, and thus increase the effective cost of debt capital, there is
 9 no similar accounting treatment to ensure that equity flotation costs are recorded and
 10 ultimately recognized. No rate of return is authorized on flotation costs necessarily
 11 incurred to obtain a portion of the equity capital used to finance plant. In other words,
 12 equity flotation costs are not included in a utility’s rate base because neither that
 13 portion of the gross proceeds from the sale of common stock used to pay flotation
 14 costs is available to invest in plant and equipment, nor are flotation costs capitalized
 15 as an intangible asset. Unless some provision is made to recognize these issuance
 16 costs, a utility’s revenue requirements will not fully reflect all of the costs incurred for
 17 the use of investors’ funds. Because there is no accounting convention to accumulate
 18 the flotation costs associated with equity issues, they must be accounted for
 19 indirectly, with an upward adjustment to the cost of equity being the most
 20 appropriate mechanism.

21 **Q. WILL ADDITIONAL EQUITY CAPITAL BE REQUIRED TO SUPPORT**
 22 **KU?**

23 A. Yes. Additional equity will be instrumental in financing the sizeable investment in
 24 utility infrastructure contemplated for the Company. S&P noted that capital
 25 expenditures are expected to exceed KU’s cash flow from operations and will

1 require reliance on external funding to meet these obligations.⁶⁰ Similarly, Moody's
 2 noted that since the Company's capital spending requirements began to ramp up in
 3 2005, "KU received \$220M of equity contributions during this timeframe in order to
 4 maintain an approximate 53% equity capitalization."⁶¹

5 **Q. WHAT IS THE MAGNITUDE OF THE ADJUSTMENT TO THE "BARE**
 6 **BONES" COST OF EQUITY TO ACCOUNT FOR ISSUANCE COSTS?**

7 A. There are any number of ways in which a flotation cost adjustment can be
 8 calculated, and the adjustment can range from just a few basis points to more than a
 9 full percent. One of the most common methods used to account for flotation costs
 10 in regulatory proceedings is to apply an average flotation-cost percentage to a
 11 utility's dividend yield. Based on a review of the finance literature, *Regulatory*
 12 *Finance: Utilities' Cost of Capital* concluded:

13 The flotation cost allowance requires an estimated adjustment to the
 14 return on equity of approximately 5% to 10%, depending on the size and
 15 risk of the issue.⁶²

16 Alternatively, a study of data from Morgan Stanley regarding issuance costs
 17 associated with utility common stock issuances suggests an average flotation cost
 18 percentage of 3.6%.⁶³

19 Issuance costs are a legitimate consideration in setting the return on equity
 20 for a utility, and applying these expense percentages to a representative dividend
 21 yield for the Utility Proxy Group of 5.0 percent implies a flotation cost adjustment
 22 on the order of 18 to 50 basis points. A specific adjustment for flotation costs was

⁶⁰ Standard & Poor's Corporation, "Summary: Kentucky Utilities Co.," *RatingsDirect* (Aug. 18, 2009).

⁶¹ Moody's Investors Service, "Credit Opinion: Kentucky Utilities Co.," (May 1, 2009).

⁶² Roger A. Morin, *Regulatory Finance: Utilities' Cost of Capital*, 1994, at 166.

⁶³ *Application of Yankee Gas Services Company for a Rate Increase*, DPUC Docket No. 04-06-01, Direct Testimony of George J. Eckenroth (Jul. 2, 2004) at Exhibit GJE-11.1. Updating the results presented by Mr. Eckenroth through April 2005 also resulted in an average flotation cost percentage of 3.6%.

1 not included in defining my recommended ROE range. While issuance costs are a
 2 legitimate consideration in setting the return on equity for a utility, it is my
 3 recommendation that they be considered in selecting a reasonable point estimate
 4 from within the range of reasonableness for KU.

G. Summary of Quantitative Results

5 **Q. PLEASE SUMMARIZE THE RESULTS OF YOUR QUANTITATIVE**
 6 **ANALYSES.**

7 A. The cost of common equity estimates produced by the various capital market
 8 oriented analyses described in my testimony are summarized in Table WEA-6,
 9 below:

**TABLE WEA-6
 SUMMARY OF QUANTITATIVE RESULTS**

<u>DCF</u>	<u>Utility</u>	<u>Non-Utility</u>
Value Line	10.2%	12.0%
IBES	10.5%	12.6%
First Call	10.3%	12.8%
Zacks	10.1%	12.7%
br+sv	10.5%	12.2%
Stock Price	11.4%	13.7%
<u>CAPM</u>	9.6%	10.3%
<u>Expected Earnings</u>		
Electric Utilities - 2009	10.5%	
Electric Utilities - 2010	11.0%	
Electric Utilities - 2012-14	11.5%	
Utility Proxy Group	11.4%	

10 As noted earlier, because the capital market crisis and ensuing recovery have
 11 created a number of problems in applying the CAPM, I largely disregarded the
 12 resulting cost of equity estimates. Based on my assessment of the relative strengths
 13 and weaknesses inherent in each method, and conservatively giving less emphasis to

1 the upper- and lower-most boundaries of the range of results, I concluded that the
 2 cost of common equity indicated by my analyses is in the 10.5 percent to 12.5
 3 percent range. The reasonableness of my recommended ROE range is reinforced by
 4 the need to consider flotation costs and the fact that current cost of capital estimates
 5 are likely to understate investors' requirements at the time the outcome of this
 6 proceeding becomes effective and beyond.

IV. RETURN ON EQUITY FOR KENTUCKY UTILITIES COMPANY

7 **Q. WHAT IS THE PURPOSE OF THIS SECTION?**

8 A. In addition to presenting my conclusions regarding a fair ROE for KU, this section
 9 also discusses the relationship between ROE and preservation of a utility's financial
 10 integrity and the ability to attract capital. In addition, I evaluate the reasonableness
 11 of KU's requested capital structure and examine the implications of cost adjustment
 12 mechanisms for the Company's ROE.

A. Implications for Financial Integrity

13 **Q. WHY IS IT IMPORTANT TO ALLOW KU AN ADEQUATE ROE?**

14 A. Given the importance of the utility industry to the economy and society, it is
 15 essential to maintain reliable and economical service to all consumers. While the
 16 Company remains committed to providing reliable electric service, a utility's ability
 17 to fulfill its mandate can be compromised if it lacks the necessary financial
 18 wherewithal or is unable to earn a return sufficient to attract capital.

19 As documented earlier, the major rating agencies have warned of exposure to
 20 uncertainties associated with political and regulatory developments, especially in
 21 view of the pressures associated with ongoing capital expenditure requirements,
 22 uncertain environmental compliance costs, and the potential for continued energy

1 price volatility. Investors understand just how swiftly unforeseen circumstances can
 2 lead to deterioration in a utility’s financial condition, and stakeholders have
 3 discovered first hand how difficult and complex it can be to remedy the situation
 4 after the fact.

5 While providing the infrastructure necessary to enhance the power system
 6 and meet the energy needs of customers is certainly desirable, it imposes additional
 7 financial responsibilities on KU. For a utility with an obligation to provide reliable
 8 service, investors’ increased reticence to supply additional capital during times of
 9 crisis highlights the necessity of preserving the flexibility necessary to overcome
 10 periods of adverse capital market conditions. These considerations heighten the
 11 importance of allowing KU an adequate ROE.

12 **Q. WHAT ROLE DOES REGULATION PLAY IN ENSURING THAT KU HAS**
 13 **ACCESS TO CAPITAL UNDER REASONABLE TERMS AND ON A**
 14 **SUSTAINABLE BASIS?**

15 A. Considering investors’ heightened awareness of the risks associated with the utility
 16 industry and the damage that results when a utility’s financial flexibility is
 17 compromised, the continuation of supportive regulation remains crucial to the
 18 Company’s access to capital. Investors recognize that regulation has its own risks,
 19 and that constructive regulation is a key ingredient in supporting utility credit
 20 ratings and financial integrity, particularly during times of adverse conditions.

21 Fitch concluded, “[G]iven the lingering rate of unemployment and voter
 22 concerns about the economy, there could well be pockets of adverse rate decisions,
 23 and those companies with little financial cushion could suffer adverse effects.”⁶⁴
 24 Moody’s has also emphasized the need for regulatory support, concluding:

⁶⁴ Fitch Ratings Ltd., “U.S. Utilities, Power and Gas 2010 Outlook,” *Global Power North America Special Report* (Dec. 4, 2009).

1 For the longer term, however, we are becoming increasingly concerned
 2 about possible changes to our fundamental assumptions about regulatory
 3 risk, particularly the prospect of a more adversarial political (and
 4 therefore regulatory) environment. A prolonged recessionary climate
 5 with high unemployment, or an intense period of inflation, could make
 6 cost recovery more uncertain.⁶⁵

7 Similarly, S&P concluded, “the quality of regulation is at the forefront of our
 8 analysis of utility creditworthiness.”⁶⁶

9 **Q. DO CUSTOMERS BENEFIT BY ENHANCING THE UTILITY’S**
 10 **FINANCIAL FLEXIBILITY?**

11 A. Yes. Providing a return on fair value that is both commensurate with those available
 12 from investments of corresponding risk and sufficient to maintain KU’s ability to
 13 attract capital, even under duress, is consistent with the economic requirements
 14 embodied in the U.S. Supreme Court’s *Bluefield* and *Hope* decisions; but it is also in
 15 customers’ best interests. Ultimately, it is customers and the service area economy
 16 that enjoy the benefits that come from ensuring that the utility has the financial
 17 wherewithal to take whatever actions are required to ensure a reliable energy supply.
 18 By the same token, customers also bear a significant burden when the ability of the
 19 utility to attract capital is impaired and service quality is compromised.

B. Capital Structure

20 **Q. IS AN EVALUATION OF THE CAPITAL STRUCTURE MAINTAINED BY A**
 21 **UTILITY RELEVANT IN ASSESSING ITS RETURN ON EQUITY?**

22 A. Yes. Other things equal, a higher debt ratio, or lower common equity ratio,
 23 translates into increased financial risk for all investors. A greater amount of debt

⁶⁵ Moody’s Investors Service, “U.S. Regulated Electric Utilities, Six-Month Update,” *Industry Outlook* (July 2009).

⁶⁶ Standard & Poor’s Corporation, “Assessing U.S. Utility Regulatory Environments,” *RatingsDirect* (Nov. 7, 2008).

1 means more investors have a senior claim on available cash flow, thereby reducing
 2 the certainty that each will receive his contractual payments. This increases the
 3 risks to which lenders are exposed, and they require correspondingly higher rates of
 4 interest. From common shareholders' standpoint, a higher debt ratio means that
 5 there are proportionately more investors ahead of them, thereby increasing the
 6 uncertainty as to the amount of cash flow, if any, that will remain.

7 **Q. WHAT COMMON EQUITY RATIO IS IMPLICIT IN KU'S REQUESTED**
 8 **CAPITAL STRUCTURE?**

9 A. The Company's capital structure is discussed in the testimony of Daniel K.
 10 Arbough. As summarized there and shown in Exhibit 2 to the testimony S. Bradford
 11 Rives, common equity as a percent of the capital sources used to compute the
 12 overall rate of return for KU was 53.85 percent.

13 **Q. HOW CAN THE COMPANY'S REQUESTED CAPITAL STRUCTURES BE**
 14 **EVALUATED?**

15 A. It is generally accepted that the norms established by comparable firms provide one
 16 valid benchmark against which to evaluate the reasonableness of a utility's capital
 17 structure. The capital structure maintained by other electric utilities should reflect
 18 their collective efforts to finance themselves so as to minimize capital costs while
 19 preserving their financial integrity and ability to attract capital. Moreover, these
 20 industry capital structures should also incorporate the requirements of investors
 21 (both debt and equity), as well as the influence of regulators.

22 **Q. WHAT WAS THE AVERAGE CAPITALIZATION MAINTAINED BY THE**
 23 **UTILITY PROXY GROUP?**

24 A. As shown on Exhibit WEA-9, for the firms in the Utility Proxy Group, common
 25 equity ratios at December 31, 2008 ranged between 39.2 percent and 60.4 percent
 26 and averaged 48.6 percent of long-term capital.

1 **Q. WHAT CAPITALIZATION IS REPRESENTATIVE FOR THE UTILITY**
 2 **PROXY GROUP GOING FORWARD?**

3 A. As shown on Exhibit WEA-9, Value Line expects an average common equity ratio
 4 for the Utility Proxy Group of 50.3 percent for its three-to-five year forecast
 5 horizon, with the individual common equity ratios ranging from 42.0 percent to 58.5
 6 percent.

7 **Q. WHAT CAPITALIZATION RATIOS ARE MAINTAINED BY OTHER**
 8 **ELECTRIC UTILITY OPERATING COMPANIES?**

9 A. Exhibit WEA-10 displays capital structure data at year-end 2008 for the group of
 10 electric utility operating companies owned by the firms in the Utility Proxy Group
 11 used to estimate the cost of equity. As shown there, common equity ratios for these
 12 electric utilities averaged 51.7 percent.

13 **Q. WHAT IMPLICATION DOES THE INCREASING RISK OF THE UTILITY**
 14 **INDUSTRY HAVE FOR THE CAPITAL STRUCTURE MAINTAINED BY**
 15 **KU?**

16 A. As discussed earlier, utilities are facing energy market volatility, rising cost
 17 structures, the need to finance significant capital investment plans, uncertainties
 18 over accommodating future environmental mandates, and ongoing regulatory risks.
 19 Coupled with the ongoing turmoil in capital markets, these considerations warrant a
 20 stronger balance sheet to deal with an increasingly uncertain environment. A more
 21 conservative financial profile, in the form of a higher common equity ratio, is
 22 consistent with increasing uncertainties and the need to maintain the continuous
 23 access to capital that is required to fund operations and necessary system
 24 investment, even during times of adverse capital market conditions.

25 Moody's has warned investors of the risks associated with debt leverage and
 26 fixed obligations and advised utilities not to squander the opportunity to strengthen

1 the balance sheet as a buffer against future uncertainties.⁶⁷ Moody's noted that,
 2 "maintaining unfettered access to capital markets will be crucial," and cited the
 3 importance of forestalling future downgrades by bolstering utility balance sheets.⁶⁸

4 As Moody's concluded:

5 Our concerns are clearly growing, but we believe utilities have adequate
 6 time to adjust and revise their corporate finance policies and strengthen
 7 balance sheets, thereby improving their ability to manage volatility and
 8 address uncertainty.⁶⁹

9 Similarly, in a review of the analytical methodology underlying its ratings
 10 assessment, S&P characterized a debt-to-total capital ratio in the range of 50 percent
 11 to 60 percent as "Aggressive",⁷⁰ and noted, "A total debt to capitalization level of
 12 50% or greater is generally considered to be aggressive to highly leveraged for
 13 utilities."⁷¹ Fitch affirmed that it expects regulated utilities "to extend their
 14 conservative balance sheet stance in 2010," and employ "a judicious mix of debt
 15 and equity to finance high levels of planned investments."⁷²

16 **Q. WHAT OTHER FACTORS DO INVESTORS CONSIDER IN THEIR**
 17 **ASSESSMENT OF A COMPANY'S CAPITAL STRUCTURE?**

18 A. Depending on their specific attributes, contractual agreements or other obligations
 19 that require the utility to make specified payments may be treated as debt in
 20 evaluating a utility's financial risk. For example, because power purchase

⁶⁷ Moody's Investors Service, "Storm Clouds Gathering on the Horizon for the North American Electric Utility Sector," *Special Comment* (Aug. 2007); "U.S. Electric Utility Sector," *Industry Outlook* (Jan. 2008).

⁶⁸ Moody's Investors Service, "U.S. Investor-Owned Electric Utilities," *Industry Outlook* (Jan. 2009).

⁶⁹ *Id.*

⁷⁰ Standard & Poor's Corporation, "Criteria Methodology: Business Risk/Financial Risk Matrix Expanded," *RatingsDirect* (May 27, 2009).

⁷¹ Standard & Poor's Corporation, "Ratings Trend Turns Negative During First Quarter Of 2009 For U.S. Electric Utilities," *RatingsDirect* (Apr. 14, 2009).

⁷² Fitch Ratings Ltd., "U.S. Utilities, Power, and Gas 2010 Outlook," *Global Power North America Special Report* (Dec. 4, 2009).

1 agreements (“PPAs”) and leases typically obligate the utility to make specified
 2 minimum contractual payments akin to those associated with traditional debt
 3 financing, investors consider a portion of these commitments as debt in evaluating
 4 total financial risks. Because investors consider the debt impact of such fixed
 5 obligations in assessing a utility’s financial position, they imply greater risk and
 6 reduced financial flexibility. In order to offset the debt equivalent associated with
 7 off-balance sheet obligations, the utility must rebalance its capital structure by
 8 increasing its common equity in order to restore its effective capitalization ratios to
 9 previous levels.⁷³

10 These commitments have been repeatedly cited by major bond rating
 11 agencies in connection with assessments of utility financial risks. For example, in
 12 explaining its evaluation of the credit implications of PPAs, S&P affirmed its
 13 position that such agreements give rise to “debt equivalents” and that the increased
 14 financial risk must be considered in evaluating a utility’s credit risks.⁷⁴ S&P also
 15 noted that it has refined its methodology to include imputed debt associated with
 16 shorter-term PPAs and operating leases.⁷⁵

17 As discussed earlier, a portion of the Company’s power requirements are
 18 currently obtained through purchased power contracts. These contractual payment
 19 obligations, along with operating leases and obligations associated with
 20 postretirement benefits, are fixed commitments with debt-like characteristics and are
 21 properly considered when evaluating the financial risks implied by KU’s capital
 22 structure. As discussed by witness Arbough, S&P’s calculations result in a \$173.5

⁷³ The capital structure ratios presented earlier do not include imputed debt associated with power purchase agreements or the impact of other off-balance sheet obligations.

⁷⁴ Standard & Poor’s Corporation, “Standard & Poor’s Methodology For Imputing Debt For U.S. Utilities’ Power Purchase Agreements,” *RatingsDirect* (May 7, 2007).

⁷⁵ Standard & Poor’s Corporation, “Implications Of Operating Leases On Analysis Of U.S. Electric Utilities,” *RatingsDirect* (Jan. 15, 2008).

1 million adjustment to the Company's capitalization for the imputed debt associated
 2 with PPAs, leases, and postretirement benefit obligations. Unless KU takes action
 3 to offset this additional financial risk by maintaining a higher equity ratio, the
 4 resulting leverage will weaken the Company's creditworthiness, implying a higher
 5 required rate of return to compensate investors for the greater risks.⁷⁶

6 **Q. WHAT DID YOU CONCLUDE REGARDING THE REASONABLENESS OF**
 7 **KU'S REQUESTED CAPITAL STRUCTURE?**

8 A. Based on my evaluation, I concluded that the 53.85 percent common equity ratio
 9 requested by KU represents a reasonable mix of capital sources from which to
 10 calculate the Company's overall rate of return. Although this common equity ratio
 11 is somewhat higher than the historical and projected averages maintained by the
 12 Utility Proxy Group, it is well within the range of individual results, consistent with
 13 the capitalization maintained by other utility operating companies, and reflects the
 14 trend towards lower financial leverage necessary to accommodate higher expected
 15 capital expenditures in the industry.

16 While industry averages provide one benchmark for comparison, each firm
 17 must select its capitalization based on the risks and prospects it faces, as well as its
 18 specific needs to access the capital markets. A public utility with an obligation to
 19 serve must maintain ready access to capital under reasonable terms so that it can
 20 meet the service requirements of its customers. The need for access becomes even
 21 more important when the company has capital requirements over a period of years,
 22 and financing must be continuously available, even during unfavorable capital
 23 market conditions.

⁷⁶ Apart from the immediate impact that the fixed obligation of purchased power costs has on the utility's financial risk, higher fixed charges also reduce ongoing financial flexibility, and the utility may face other uncertainties, such as potential replacement power costs in the event of supply disruption.

1 Financial flexibility plays a crucial role in ensuring the wherewithal to meet
 2 the needs of customers, and utilities with higher leverage may be foreclosed from
 3 additional borrowing, especially during times of stress. KU's capital structure
 4 reflects the Company's ongoing efforts to maintain its credit standing and support
 5 access to capital on reasonable terms. The reasonableness of the Company's capital
 6 structure is reinforced by the ongoing uncertainties associated with the electric
 7 power industry and the importance of supporting continued system investment, even
 8 during times of adverse industry or market conditions.

C. Impact of Trackers

9 **Q. DOES THE FACT THAT KU OPERATES UNDER CERTAIN RATE**
 10 **ADJUSTMENT MECHANISMS WARRANT ANY ADJUSTMENT IN YOUR**
 11 **EVALUATION OF A FAIR ROE?**

12 A. No. Investors recognize that KU is exposed to significant risks associated with
 13 energy price volatility and rising costs and concerns over these risks have become
 14 increasingly pronounced in the industry. The KPSC's rate adjustment mechanisms
 15 are a valuable means of mitigating those risks, but they do not eliminate them.
 16 While the adjustment mechanisms approved for KU partially attenuate exposure to
 17 attrition in an era of rising costs, this leveling of the playing field only serves to
 18 address factors that could otherwise impair KU's opportunity to earn its authorized
 19 return, as required by established regulatory standards.

20 Reflective of this industry trend, the companies in the Utility Proxy Group
 21 operate under a wide variety of cost adjustment mechanisms, which range from
 22 riders to recover bad debt expense and post-retirement employee benefit costs to
 23 revenue decoupling and adjustment clauses designed to address the rising costs of
 24 environmental compliance measures. Similarly, the firms in the Non-Utility Proxy

1 Group also have the ability to alter prices in response to rising production costs,
 2 with the added flexibility to withdraw from the market altogether. As a result, the
 3 mitigation in risks associated with utilities' ability to attenuate the risk of cost
 4 recovery is already reflected in the cost of equity range determined earlier, and no
 5 separate adjustment to KU's ROE is necessary or warranted.

D. Return on Equity Range Recommendation

6 **Q. PLEASE SUMMARIZE THE RESULTS OF YOUR ANALYSES.**

7 A. In order to reflect the risks and prospects associated with KU's jurisdictional utility
 8 operations, my analyses focused on a proxy group of fourteen other utilities with
 9 comparable investment risks. Consistent with the fact that utilities must compete
 10 for capital with firms outside their own industry, I also referenced a proxy group of
 11 comparable risk companies in the non-utility sectors of the economy. The cost of
 12 common equity estimates produced by the various capital market oriented analyses
 13 described in my testimony were summarized earlier in Table WEA-6, which is
 14 reproduced as Table WEA-7, below:

**TABLE WEA-7
 SUMMARY OF QUANTITATIVE RESULTS**

<u>DCF</u>	<u>Utility</u>	<u>Non-Utility</u>
Value Line	10.2%	12.0%
IBES	10.5%	12.6%
First Call	10.3%	12.8%
Zacks	10.1%	12.7%
br+sv	10.5%	12.2%
Stock Price	11.4%	13.7%
<u>CAPM</u>	9.6%	10.3%
<u>Expected Earnings</u>		
Electric Utilities - 2009	10.5%	
Electric Utilities - 2010	11.0%	
Electric Utilities - 2012-14	11.5%	
Utility Proxy Group	11.4%	

1 As noted earlier, based on my assessment of the relative strengths and weaknesses
 2 inherent in each method, I concluded that the cost of common equity indicated by
 3 my analyses is in the 10.5 percent to 12.5 percent range. The reasonableness of my
 4 recommended ROE range is reinforced by the need to consider flotation costs and
 5 the fact that current cost of capital estimates are likely to understate investors'
 6 requirements at the time the outcome of this proceeding becomes effective and
 7 beyond.

8 **Q. WHAT THEN IS YOUR CONCLUSION AS TO A FAIR ROE FOR KU?**

9 A. Considering capital market expectations, the potential exposures faced by KU, and
 10 the economic requirements necessary to maintain financial integrity and support
 11 additional capital investment even under adverse circumstances, it is my opinion
 12 that the midpoint of this range, or 11.5 percent represents a fair and reasonable ROE
 13 for KU. My conclusion is supported by the need to consider the potential exposures
 14 faced by KU and the economic requirements necessary to maintain financial
 15 integrity and support access to capital even under adverse circumstances. In
 16 addition, KU faces ongoing uncertainties related to future emissions legislation.
 17 Coupled with the need to provide an ROE that supports KU's credit standing while
 18 funding necessary system investments, these considerations indicate that an ROE
 19 from the middle of my recommended range is reasonable. The cost of providing the

20 Company an adequate return is small relative to the potential benefits that a strong
 21 utility can have in providing reliable service. Considering investors' heightened
 22 awareness of the risks associated with the utility industry and the damage that
 23 results when a utility's financial flexibility is compromised, supportive regulation is
 24 crucial.

25 **Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

26 A. Yes.

VERIFICATION

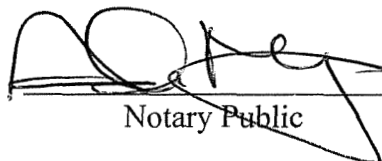
STATE OF TEXAS)
) SS:
COUNTY OF TRAVIS)

The undersigned, **William E. Avera**, being duly sworn, deposes and says that he is President of FINCAP, Inc., that he has personal knowledge of the matters set forth in the foregoing testimony and exhibits, and the answers contained therein are true and correct to the best of his information, knowledge and belief.



WILLIAM E. AVERA

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 14th day of January, 2010.



(SEAL)

Notary Public

My Commission Expires:

1/10/2011

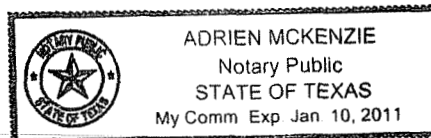


Exhibit WEA-1

WILLIAM E. AVERA

FINCAP, INC.
Financial Concepts and Applications
Economic and Financial Counsel

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Austin, Texas 78751
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Summary of Qualifications

Ph.D. in economics and finance; Chartered Financial Analyst (CFA[®]) designation; extensive expert witness testimony before courts, alternative dispute resolution panels, regulatory agencies and legislative committees; lectured in executive education programs around the world on ethics, investment analysis, and regulation; undergraduate and graduate teaching in business and economics; appointed to leadership positions in government, industry, academia, and the military.

Employment

Principal,
FINCAP, Inc.
(Sep. 1979 to present)

Financial, economic and policy consulting to business and government. Perform business and public policy research, cost/benefit analyses and financial modeling, valuation of businesses (almost 200 entities valued), estimation of damages, statistical and industry studies. Provide strategy advice and educational services in public and private sectors, and serve as expert witness before regulatory agencies, legislative committees, arbitration panels, and courts.

*Director, Economic Research
Division,*
Public Utility Commission of Texas
(Dec. 1977 to Aug. 1979)

Responsible for research and testimony preparation on rate of return, rate structure, and econometric analysis dealing with energy, telecommunications, water and sewer utilities. Testified in major rate cases and appeared before legislative committees and served as Chief Economist for agency. Administered state and federal grant funds. Communicated frequently with political leaders and representatives from consumer groups, media, and investment community.

Manager, Financial Education,
International Paper Company
New York City
(Feb. 1977 to Nov. 1977)

Directed corporate education programs in accounting, finance, and economics. Developed course materials, recruited and trained instructors, liaison within the company and with academic institutions. Prepared operating budget and designed financial controls for corporate professional development program.

Lecturer in Finance,
The University of Texas at Austin
(Sep. 1979 to May 1981)
Assistant Professor of Finance,
(Sep. 1975 to May 1977)

Taught graduate and undergraduate courses in financial management and investment theory. Conducted research in business and public policy. Named Outstanding Graduate Business Professor and received various administrative appointments.

Assistant Professor of Business,
University of North Carolina at
Chapel Hill
(Sep. 1972 to Jul. 1975)

Taught in BBA, MBA, and Ph.D. programs. Created project course in finance, Financial Management for Women, and participated in developing Small Business Management sequence. Organized the North Carolina Institute for Investment Research, a group of financial institutions that supported academic research. Faculty advisor to the Media Board, which funds student publications and broadcast stations.

Education

Ph.D., Economics and Finance,
University of North Carolina at
Chapel Hill
(Jan. 1969 to Aug. 1972)

Elective courses included financial management, public finance, monetary theory, and econometrics. Awarded the Stonier Fellowship by the American Bankers' Association and University Teaching Fellowship. Taught statistics, macroeconomics, and microeconomics.

Dissertation: *The Geometric Mean Strategy as a Theory of Multiperiod Portfolio Choice*

B.A., Economics,
Emory University, Atlanta, Georgia
(Sep. 1961 to Jun. 1965)

Active in extracurricular activities, president of the Barkley Forum (debate team), Emory Religious Association, and Delta Tau Delta chapter. Individual awards and team championships at national collegiate debate tournaments.

Professional Associations

Received Chartered Financial Analyst (CFA) designation in 1977; Vice President for Membership, Financial Management Association; President, Austin Chapter of Planning Executives Institute; Board of Directors, North Carolina Society of Financial Analysts; Candidate Curriculum Committee, Association for Investment Management and Research; Executive Committee of Southern Finance Association; Vice Chair, Staff Subcommittee on Economics and National Association of Regulatory Utility Commissioners (NARUC); Appointed to NARUC Technical Subcommittee on the National Energy Act.

Teaching in Executive Education Programs

University-Sponsored Programs: Central Michigan University, Duke University, Louisiana State University, National Defense University, National University of Singapore, Texas A&M University, University of Kansas, University of North Carolina, University of Texas.

Business and Government-Sponsored Programs: Advanced Seminar on Earnings Regulation, American Public Welfare Association, Association for Investment Management and Research, Congressional Fellows Program, Cost of Capital Workshop, Electricity Consumers Resource Council, Financial Analysts Association of Indonesia, Financial Analysts Review, Financial Analysts Seminar at Northwestern University, Governor's Executive Development Program of Texas, Louisiana Association of Business and Industry, National Association of Purchasing Management, National Association of Tire Dealers, Planning Executives Institute, School of Banking of the South, State of Wisconsin Investment Board, Stock Exchange of Thailand, Texas Association of State Sponsored Computer Centers, Texas Bankers' Association, Texas Bar Association, Texas Savings and Loan League, Texas Society of CPAs, Tokyo Association of Foreign Banks, Union Bank of Switzerland, U.S. Department of State, U.S. Navy, U.S. Veterans Administration, in addition to Texas state agencies and major corporations.

Presented papers for Mills B. Lane Lecture Series at the University of Georgia and Heubner Lectures at the University of Pennsylvania. Taught graduate courses in finance and economics for evening program at St. Edward's University in Austin from January 1979 through 1998.

Expert Witness Testimony

Testified in over 300 cases before regulatory agencies addressing cost of capital, regulatory policy, rate design, and other economic and financial issues.

Federal Agencies: Federal Communications Commission, Federal Energy Regulatory Commission, Surface Transportation Board, Interstate Commerce Commission, and the Canadian Radio-Television and Telecommunications Commission.

State Regulatory Agencies: Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Maryland, Michigan, Missouri, Nevada, New Mexico, Montana, North Carolina, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin, and Wyoming.

Testified in 42 cases before federal and state courts, arbitration panels, and alternative dispute tribunals (88 depositions given) regarding damages, valuation, antitrust liability, fiduciary duties, and other economic and financial issues.

Board Positions and Other Professional Activities

Audit Committee and Outside Director, Georgia System Operations Corporation (electric system operator for member-owned electric cooperatives in Georgia); Chairman, Board of Print Depot, Inc. and FINCAP, Inc.; Co-chair, Synchronous Interconnection Committee, appointed by Public Utility Commission of Texas and approved by governor; Appointed by Hays County Commission to Citizens Advisory Committee of Habitat Conservation Plan, Operator of AAA Ranch, a certified organic producer of agricultural products; Appointed to Organic Livestock Advisory Committee by

Texas Agricultural Commissioner Susan Combs; Appointed by Texas Railroad Commissioners to study group for *The UP/SP Merger: An Assessment of the Impacts on the State of Texas*; Appointed by Hawaii Public Utilities Commission to team reviewing affiliate relationships of Hawaiian Electric Industries; Chairman, Energy Task Force, Greater Austin-San Antonio Corridor Council; Consultant to Public Utility Commission of Texas on cogeneration policy and other matters; Consultant to Public Service Commission of New Mexico on cogeneration policy; Evaluator of Energy Research Grant Proposals for Texas Higher Education Coordinating Board.

Community Activities

Board of Directors, Sustainable Food Center; Chair, Board of Deacons, Finance Committee, and Elder, Central Presbyterian Church of Austin; Founding Member, Orange-Chatham County (N.C.) Legal Aid Screening Committee.

Military

Captain, U.S. Naval Reserve (retired after 28 years service); Commanding Officer, Naval Special Warfare Engineering (SEAL) Support Unit; Officer-in-Charge of SWIFT patrol boat in Vietnam; Enlisted service as weather analyst (advanced to second class petty officer).

Bibliography

Monographs

Ethics and the Investment Professional (video, workbook, and instructor's guide) and *Ethics Challenge Today* (video), Association for Investment Management and Research (1995)

"Definition of Industry Ethics and Development of a Code" and "Applying Ethics in the Real World," in *Good Ethics: The Essential Element of a Firm's Success*, Association for Investment Management and Research (1994)

"On the Use of Security Analysts' Growth Projections in the DCF Model," with Bruce H. Fairchild in *Earnings Regulation Under Inflation*, J. R. Foster and S. R. Holmberg, eds. Institute for Study of Regulation (1982)

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"Liquidity, Exchange Listing, and Common Stock Performance," with John C. Groth and Kerry Cooper, *Journal of Economics and Business* (Spring 1985); reprinted by National Association of Security Dealers

- "The Energy Crisis and the Homeowner: The Grief Process," *Texas Business Review* (Jan.–Feb. 1980); reprinted in *The Energy Picture: Problems and Prospects*, J. E. Pluta, ed., Bureau of Business Research (1980)
- "Use of IFPS at the Public Utility Commission of Texas," *Proceedings of the IFPS Users Group Annual Meeting* (1979)
- "Production Capacity Allocation: Conversion, CWIP, and One-Armed Economics," *Proceedings of the NARUC Biennial Regulatory Information Conference* (1978)
- "Some Thoughts on the Rate of Return to Public Utility Companies," with Bruce H. Fairchild in *Proceedings of the NARUC Biennial Regulatory Information Conference* (1978)
- "A New Capital Budgeting Measure: The Integration of Time, Liquidity, and Uncertainty," with David Cordell in *Proceedings of the Southwestern Finance Association* (1977)
- "Usefulness of Current Values to Investors and Creditors," in *Inflation Accounting/Indexing and Stock Behavior* (1977)
- "Consumer Expectations and the Economy," *Texas Business Review* (Nov. 1976)
- "Portfolio Performance Evaluation and Long-run Capital Growth," with Henry A. Latané in *Proceedings of the Eastern Finance Association* (1973)
- Book reviews in *Journal of Finance* and *Financial Review*. Abstracts for *CFA Digest*. Articles in *Carolina Financial Times*.

Selected Papers and Presentations

- "Economic Perspective on Water Marketing in Texas," 2009 Water Law Institute, The University of Texas School of Law, Austin, TX (Dec. 2009).
- "Estimating Utility Cost of Equity in Financial Turmoil," SNL EXNET 15th Annual FERC Briefing, Washington, D.C. (Mar. 2009)
- "The Who, What, When, How, and Why of Ethics," San Antonio Financial Analysts Society (Jan. 16, 2002). Similar presentation given to the Austin Society of Financial Analysts (Jan. 17, 2002)
- "Ethics for Financial Analysts," Sponsored by Canadian Council of Financial Analysts: delivered in Calgary, Edmonton, Regina, and Winnipeg, June 1997. Similar presentations given to Austin Society of Financial Analysts (Mar. 1994), San Antonio Society of Financial Analysts (Nov. 1985), and St. Louis Society of Financial Analysts (Feb. 1986)
- "Cost of Capital for Multi-Divisional Corporations," Financial Management Association, New Orleans, Louisiana (Oct. 1996)
- "Ethics and the Treasury Function," Government Treasurers Organization of Texas, Corpus Christi, Texas (Jun. 1996)
- "A Cooperative Future," Iowa Association of Electric Cooperatives, Des Moines (December 1995). Similar presentations given to National G & T Conference, Irving, Texas (June 1995), Kentucky Association of Electric Cooperatives Annual Meeting, Louisville (Nov. 1994), Virginia, Maryland, and Delaware Association of Electric Cooperatives Annual Meeting, Richmond (July 1994), and Carolina Electric Cooperatives Annual Meeting, Raleigh (Mar. 1994)
- "Information Superhighway Warnings: Speed Bumps on Wall Street and Detours from the Economy," Texas Society of Certified Public Accountants Natural Gas, Telecommunications and Electric Industries Conference, Austin (Apr. 1995)

- "Economic/Wall Street Outlook," Carolinas Council of the Institute of Management Accountants, Myrtle Beach, South Carolina (May 1994). Similar presentation given to Bell Operating Company Accounting Witness Conference, Santa Fe, New Mexico (Apr. 1993)
- "Regulatory Developments in Telecommunications," Regional Holding Company Financial and Accounting Conference, San Antonio (Sep. 1993)
- "Estimating the Cost of Capital During the 1990s: Issues and Directions," The National Society of Rate of Return Analysts, Washington, D.C. (May 1992)
- "Making Utility Regulation Work at the Public Utility Commission of Texas," Center for Legal and Regulatory Studies, University of Texas, Austin (June 1991)
- "Can Regulation Compete for the Hearts and Minds of Industrial Customers," Emerging Issues of Competition in the Electric Utility Industry Conference, Austin (May 1988)
- "The Role of Utilities in Fostering New Energy Technologies," Emerging Energy Technologies in Texas Conference, Austin (Mar. 1988)
- "The Regulators' Perspective," Bellcore Economic Analysis Conference, San Antonio (Nov. 1987)
- "Public Utility Commissions and the Nuclear Plant Contractor," Construction Litigation Superconference, Laguna Beach, California (Dec. 1986)
- "Development of Cogeneration Policies in Texas," University of Georgia Fifth Annual Public Utilities Conference, Atlanta (Sep. 1985)
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- "Asymmetric Discounting of Information and Relative Liquidity: Some Empirical Evidence for Common Stocks" (with John Groth and Kerry Cooper), Southern Finance Association, New Orleans (Nov. 1982)
- "Used and Useful Planning Models," Planning Executive Institute, 27th Corporate Planning Conference, Los Angeles (Nov. 1979)
- "Staff Input to Commission Rate of Return Decisions," The National Society of Rate of Return Analysts, New York (Oct. 1979)
- "Discounted Cash Life: A New Measure of the Time Dimension in Capital Budgeting," with David Cordell, Southern Finance Association, New Orleans (Nov. 1978)
- "The Relative Value of Statistics of Ex Post Common Stock Distributions to Explain Variance," with Charles G. Martin, Southern Finance Association, Atlanta (Nov. 1977)
- "An ANOVA Representation of Common Stock Returns as a Framework for the Allocation of Portfolio Management Effort," with Charles G. Martin, Financial Management Association, Montreal (Oct. 1976)
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- "An Optimal Approach to the Finance Decision," with Henry A. Latané, Southern Finance Association, Atlanta (Nov. 1974)
- "A Pragmatic Approach to the Capital Structure Decision Based on Long-Run Growth," with Henry A. Latané, Financial Management Association, San Diego (Oct. 1974)
- "Growth Rates, Expected Returns, and Variance in Portfolio Selection and Performance Evaluation," with Henry A. Latané, Econometric Society, Oslo, Norway (Aug. 1973)

UTILITY PROXY GROUP

	(a)			(b)					(g)						
	Dividend Yield			Growth Rates					Cost of Equity Estimates						
Company	Price	Dividends	Yield	V Line	IBES	First Call	Zacks	br+sv	Price	V Line	IBES	First Call	Zacks	br+sv	Price
1 ALLETE	\$ 34.01	\$ 1.78	5.2%	-1.0%	4.0%	4.0%	4.0%	5.3%	4.1%	4.2%	9.2%	9.2%	9.2%	10.5%	9.4%
2 Alliant Energy	\$ 30.49	\$ 1.60	5.2%	4.0%	4.3%	4.0%	3.0%	4.2%	7.0%	9.2%	9.5%	9.2%	8.2%	9.4%	12.3%
3 Consolidated Edison	\$ 45.03	\$ 2.36	5.2%	3.0%	3.4%	4.0%	3.6%	3.7%	2.7%	8.2%	8.6%	9.2%	8.8%	8.9%	7.9%
4 Dominion Resources	\$ 39.25	\$ 1.87	4.8%	8.0%	5.2%	4.0%	5.0%	8.7%	8.8%	12.8%	10.0%	8.8%	9.8%	13.5%	13.6%
5 Duke Energy Corp.	\$ 17.65	\$ 0.98	5.6%	5.0%	3.6%	4.0%	4.3%	1.9%	5.1%	10.6%	9.2%	9.6%	9.9%	7.5%	10.6%
6 Entergy Corp.	\$ 83.00	\$ 3.00	3.6%	6.0%	6.8%	5.0%	4.7%	6.9%	7.3%	9.6%	10.4%	8.6%	8.3%	10.5%	10.9%
7 Exelon Corp.	\$ 51.05	\$ 2.10	4.1%	4.5%	2.2%	1.0%	2.0%	9.2%	7.2%	8.6%	6.3%	5.1%	6.1%	13.3%	11.3%
8 PG&E Corp.	\$ 45.14	\$ 1.77	3.9%	6.5%	7.3%	7.6%	7.7%	6.7%	1.3%	10.4%	11.2%	11.5%	11.6%	10.6%	5.2%
9 Progress Energy	\$ 41.51	\$ 2.48	6.0%	6.0%	4.5%	4.5%	4.5%	3.2%	0.6%	12.0%	10.5%	10.5%	10.5%	9.1%	6.6%
10 SCANA Corp.	\$ 37.49	\$ 1.92	5.1%	4.0%	5.8%	5.5%	5.0%	5.9%	6.1%	9.1%	10.9%	10.6%	10.1%	11.1%	11.2%
11 Sempra Energy	\$ 55.47	\$ 1.68	3.0%	5.5%	7.0%	7.0%	7.0%	8.3%	10.4%	8.5%	10.0%	10.0%	10.0%	11.3%	13.5%
12 Vectren Corp.	\$ 24.81	\$ 1.36	5.5%	5.0%	6.3%	6.0%	7.5%	3.7%	4.9%	10.5%	11.8%	11.5%	13.0%	9.2%	10.3%
13 Wisconsin Energy	\$ 47.87	\$ 1.55	3.2%	8.0%	9.9%	10.0%	8.3%	6.4%	7.9%	11.2%	13.1%	13.2%	11.5%	9.6%	11.2%
14 Xcel Energy, Inc.	\$ 21.48	\$ 1.00	4.7%	6.5%	7.3%	7.1%	5.7%	4.9%	0.6%	11.2%	12.0%	11.8%	10.4%	9.6%	5.3%
Average (h)										10.2%	10.5%	10.3%	10.1%	10.5%	11.4%

(a) Recent price and estimated dividend for next 12 mos. from The Value Line Investment Survey, *Summary and Index* (Nov. 6, 2009).

(b) The Value Line Investment Survey (Nov. 6, Nov. 27, & Dec. 25, 2009).

(c) Thomson Reuters *Company Report* (Dec. 21, 2009).

(d) *First Call Earnings Valuation Report* (Dec. 22, 2009).

(e) www.zacks.com (retrieved Dec. 22, 2009).

(f) See Exhibit WEA-3.

(g) Sum of dividend yield and respective growth rate.

(h) Excludes highlighted figures.

SUSTAINABLE GROWTH RATE

Exhibit WEA-3

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UTILITY PROXY GROUP

	(a)	(a)	(b)	(a)	(a)	(a)	(c)	(d)
	2012-14 Market Price			2012-14 Projections				
<u>Company</u>	<u>High</u>	<u>Low</u>	<u>Avg.</u>	<u>EPS</u>	<u>DPS</u>	<u>BVPS</u>	<u>b</u>	<u>r</u>
1 ALLETE	45.00	35.00	\$40.00	\$2.75	\$1.90	\$28.25	30.9%	9.7%
2 Alliant Energy	45.00	35.00	\$40.00	\$3.10	\$1.92	\$31.05	38.1%	10.0%
3 Consolidated Edison	55.00	45.00	\$50.00	\$3.85	\$2.44	\$41.05	36.6%	9.4%
4 Dominion Resources	65.00	45.00	\$55.00	\$4.00	\$2.20	\$26.00	45.0%	15.4%
5 Duke Energy Corp.	25.00	18.00	\$21.50	\$1.40	\$1.10	\$17.25	21.4%	8.1%
6 Entergy Corp.	125.00	95.00	\$110.00	\$8.00	\$3.60	\$57.50	55.0%	13.9%
7 Exelon Corp.	75.00	60.00	\$67.50	\$5.00	\$2.40	\$26.25	52.0%	19.0%
8 PG&E Corp.	55.00	40.00	\$47.50	\$4.25	\$2.20	\$35.75	48.2%	11.9%
9 Progress Energy	50.00	35.00	\$42.50	\$3.60	\$2.56	\$36.80	28.9%	9.8%
10 SCANA Corp.	55.00	40.00	\$47.50	\$3.50	\$2.10	\$33.25	40.0%	10.5%
11 Sempra Energy	95.00	70.00	\$82.50	\$6.00	\$2.10	\$51.25	65.0%	11.7%
12 Vectren Corp.	35.00	25.00	\$30.00	\$2.20	\$1.50	\$20.50	31.8%	10.7%
13 Wisconsin Energy	75.00	55.00	\$65.00	\$4.50	\$2.15	\$38.00	52.2%	11.8%
14 Xcel Energy, Inc.	25.00	19.00	\$22.00	\$2.00	\$1.10	\$19.00	45.0%	10.5%

SUSTAINABLE GROWTH RATE

Exhibit WEA-3

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UTILITY PROXY GROUP

	(a)	(a)		(e)	(a)		(e)	(f)	(g)	(h)
		2008			2012-14					
<u>Company</u>	<u>BVPS</u>	<u>No. Shares</u>	<u>Common Equity</u>	<u>BVPS</u>	<u>No. Shares</u>	<u>Common Equity</u>	<u>Chg in Equity</u>	<u>Adj. Factor</u>	<u>Adj. r</u>	
1 ALLETE	\$25.37	32.60	\$827	\$28.25	42.00	\$1,187	7.5%	1.0361	10.1%	
2 Alliant Energy	\$25.56	110.45	\$2,823	\$31.05	116.00	\$3,602	5.0%	1.0244	10.2%	
3 Consolidated Edison	\$35.43	273.72	\$9,698	\$41.05	285.00	\$11,699	3.8%	1.0188	9.6%	
4 Dominion Resources	\$17.28	583.20	\$10,078	\$26.00	623.00	\$16,198	10.0%	1.0474	16.1%	
5 Duke Energy Corp.	\$16.50	1,272.00	\$20,988	\$17.25	1315.00	\$22,684	1.6%	1.0078	8.2%	
6 Entergy Corp.	\$42.07	189.36	\$7,966	\$57.50	180.00	\$10,350	5.4%	1.0262	14.3%	
7 Exelon Corp.	\$16.79	658.00	\$11,048	\$26.25	635.00	\$16,669	8.6%	1.0411	19.8%	
8 PG&E Corp.	\$25.97	361.06	\$9,377	\$35.75	400.00	\$14,300	8.8%	1.0422	12.4%	
9 Progress Energy	\$32.55	264.00	\$8,593	\$36.80	288.00	\$10,598	4.3%	1.0210	10.0%	
10 SCANA Corp.	\$25.81	118.00	\$3,046	\$33.25	141.00	\$4,688	9.0%	1.0431	11.0%	
11 Sempra Energy	\$32.75	243.32	\$7,969	\$51.25	250.00	\$12,813	10.0%	1.0475	12.3%	
12 Vectren Corp.	\$16.68	81.03	\$1,352	\$20.50	83.00	\$1,702	4.7%	1.0230	11.0%	
13 Wisconsin Energy	\$28.54	116.92	\$3,337	\$38.00	117.00	\$4,446	5.9%	1.0287	12.2%	
14 Xcel Energy, Inc.	\$15.35	453.79	\$6,966	\$19.00	464.00	\$8,816	4.8%	1.0236	10.8%	

UTILITY PROXY GROUP

Company	(a)	(a)	(f)	(i)	(j)	(k)	(l)	(m)
	Common Shares Outstanding			M/B	"sv" Factor			br + sv
	2008	2012-14	Change	Ratio	s	v	sv	
1 ALLETE	32.6	42.0	5.20%	1.42	0.0736	0.2938	2.16%	5.3%
2 Alliant Energy	110.5	116.0	0.99%	1.29	0.0127	0.2238	0.28%	4.2%
3 Consolidated Edison	273.7	285.0	0.81%	1.22	0.0099	0.1790	0.18%	3.7%
4 Dominion Resources	583.2	623.0	1.33%	2.12	0.0281	0.5273	1.48%	8.7%
5 Duke Energy Corp.	1,272.0	1,315.0	0.67%	1.25	0.0083	0.1977	0.16%	1.9%
6 Entergy Corp.	189.4	180.0	-1.01%	1.91	(0.0193)	0.4773	-0.92%	6.9%
7 Exelon Corp.	658.0	635.0	-0.71%	2.57	(0.0182)	0.6111	-1.11%	9.2%
8 PG&E Corp.	361.1	400.0	2.07%	1.33	0.0275	0.2474	0.68%	6.7%
9 Progress Energy	264.0	288.0	1.76%	1.15	0.0203	0.1341	0.27%	3.2%
10 SCANA Corp.	118.0	141.0	3.63%	1.43	0.0518	0.3000	1.55%	5.9%
11 Sempra Energy	243.3	250.0	0.54%	1.61	0.0087	0.3788	0.33%	8.3%
12 Vectren Corp.	81.0	83.0	0.48%	1.46	0.0070	0.3167	0.22%	3.7%
13 Wisconsin Energy	116.9	117.0	0.01%	1.71	0.0002	0.4154	0.01%	6.4%
14 Xcel Energy, Inc.	453.8	464.0	0.45%	1.16	0.0052	0.1364	0.07%	4.9%

(a) The Value Line Investment Survey (Nov. 6, Nov. 27, & Dec. 25, 2009).

(b) Average of High and Low expected market prices.

(c) Computed at (EPS - DPS) / EPS.

(d) Computed as EPS / BVPS.

(e) Product of BVPS and No. Shares Outstanding.

(f) Five-year rate of change.

(g) Computed using the formula $2 \times (1 + 5\text{-Yr. Change in Equity}) / (2 + 5 \text{ Yr. Change in Equity})$.

(h) Product of year-end "r" for 2012-14 and Adjustment Factor.

(i) Average of High and Low expected market prices divided by 2012-14 BVPS.

(j) Product of change in common shares outstanding and M/B Ratio.

(k) Computed as $1 - B/M$ Ratio.

(l) Product of "s" and "v".

(m) Product of average "b" and adjusted "r", plus "sv".

NON-UTILITY PROXY GROUP

	(a)	(b)	(c)	(d)	(e)	(a)	(f)	(f)	(f)	(f)	(f)	(f)
	Growth Rates						Cost of Equity Estimates					
Company	V Line	IBES	First Call	Zacks	br+sv	Price	V Line	IBES	First Call	Zacks	br+sv	Price
1 3M Company	5.0%	12.1%	12.5%	11.6%	15.8%	10.4%	7.5%	14.6%	15.0%	14.1%	18.4%	12.9%
2 Abbott Labs.	10.0%	11.5%	12.0%	10.8%	13.6%	15.7%	13.0%	14.5%	15.0%	13.8%	16.6%	18.7%
3 Alberto-Culver	14.5%	11.7%	12.5%	12.5%	8.0%	7.6%	15.7%	12.9%	13.7%	13.7%	9.2%	8.8%
4 Allergan, Inc.	14.0%	13.0%	13.3%	15.2%	19.2%	15.6%	14.3%	13.3%	13.6%	15.5%	19.5%	16.0%
5 AT&T Inc.	5.0%	5.9%	5.0%	5.9%	5.9%	13.0%	11.2%	12.1%	11.2%	12.1%	12.0%	19.2%
6 Automatic Data Proc.	10.0%	11.8%	12.0%	11.4%	9.8%	15.8%	13.2%	15.0%	15.2%	14.6%	13.1%	19.0%
7 Bard (C.R.)	12.5%	13.6%	13.9%	13.4%	13.4%	14.4%	13.3%	14.4%	14.7%	14.2%	14.3%	15.2%
8 Baxter Int'l Inc.	14.0%	11.5%	11.5%	11.5%	15.1%	15.4%	16.0%	13.5%	13.5%	13.5%	17.1%	17.4%
9 Becton, Dickinson	11.5%	11.3%	11.0%	11.4%	12.1%	12.3%	13.5%	13.3%	13.0%	13.4%	14.0%	14.3%
10 Bemis Co.	4.5%	7.0%	7.0%	8.0%	9.3%	8.9%	7.5%	10.0%	10.0%	11.0%	12.3%	11.9%
11 Bristol-Myers Squibb	9.0%	2.5%	3.0%	7.1%	5.5%	11.7%	13.8%	7.3%	7.8%	11.9%	10.3%	16.5%
12 Brown-Forman 'B'	7.0%	13.0%	13.0%	NA	12.2%	9.2%	9.3%	15.3%	15.3%	NA	14.5%	11.4%
13 Cardinal Health	-2.5%	6.6%	10.0%	10.1%	7.6%	10.8%	-0.2%	8.9%	12.3%	12.4%	9.8%	13.1%
14 Chevron Corp.	5.0%	NA	NA	9.0%	17.5%	12.1%	8.5%	NA	NA	12.5%	21.0%	15.7%
15 Chubb Corp.	3.0%	8.0%	8.5%	7.7%	9.1%	12.4%	5.9%	10.9%	11.4%	10.6%	12.0%	15.3%
16 Coca-Cola	6.5%	9.0%	9.0%	8.9%	11.1%	11.1%	9.6%	12.1%	12.1%	12.0%	14.2%	14.2%
17 Colgate-Palmolive	11.5%	9.0%	10.0%	9.8%	19.5%	13.9%	13.7%	11.2%	12.2%	12.0%	21.7%	16.2%
18 Commerce Bancshs.	5.0%	6.5%	6.5%	6.5%	8.2%	3.5%	7.4%	8.9%	8.9%	8.9%	10.5%	5.9%
19 ConAgra Foods	11.5%	8.6%	9.0%	9.0%	5.9%	12.2%	15.1%	12.2%	12.6%	12.6%	9.5%	15.8%
20 ConocoPhillips	3.0%	-8.8%	-5.6%	3.1%	17.4%	21.1%	7.0%	-4.8%	-1.6%	7.1%	21.3%	25.1%
21 Costco Wholesale	6.0%	13.2%	13.0%	13.5%	8.8%	6.1%	7.3%	14.5%	14.3%	14.8%	10.1%	7.4%
22 CVS Caremark Corp.	10.5%	11.8%	14.0%	13.1%	7.7%	19.6%	11.5%	12.8%	15.0%	14.1%	8.7%	20.6%
23 Disney (Walt)	12.0%	6.3%	6.5%	9.0%	9.6%	20.1%	13.2%	7.5%	7.7%	10.2%	10.8%	21.3%
24 Du Pont	0.0%	5.5%	5.5%	9.3%	4.7%	14.6%	5.2%	10.7%	10.7%	14.5%	9.9%	19.8%
25 Eaton Corp.	-1.5%	10.1%	11.3%	9.7%	7.6%	11.1%	1.6%	13.2%	14.4%	12.8%	10.7%	14.2%
26 Ecolab Inc.	11.5%	13.2%	13.0%	13.3%	22.9%	7.2%	12.9%	14.6%	14.4%	14.7%	24.2%	8.6%
27 Emerson Electric	4.5%	11.5%	10.0%	10.8%	7.8%	10.6%	7.8%	14.8%	13.3%	14.1%	11.1%	13.9%
28 Everest Re Group Ltd.	5.0%	7.5%	7.5%	10.0%	10.7%	13.1%	7.3%	9.8%	9.8%	12.3%	13.0%	15.4%
29 Exxon Mobil Corp.	3.5%	2.8%	3.5%	6.7%	14.6%	10.3%	6.0%	5.3%	6.0%	9.2%	17.1%	12.8%
30 Gen'l Dynamics	11.0%	7.8%	8.0%	10.1%	12.9%	18.2%	13.4%	10.2%	10.4%	12.5%	15.2%	20.6%
31 Gen'l Mills	9.0%	9.1%	8.5%	7.7%	6.2%	9.4%	11.8%	11.9%	11.3%	10.5%	9.0%	12.2%
32 Grainger (W.W.)	6.5%	11.0%	12.0%	11.0%	6.9%	9.2%	8.5%	13.0%	14.0%	13.0%	8.9%	11.2%
33 Heinz (H.J.)	6.5%	6.9%	8.0%	8.0%	15.9%	12.2%	10.6%	11.0%	12.1%	12.1%	20.0%	16.3%
34 Hewlett-Packard	9.0%	10.0%	10.0%	15.5%	10.6%	11.2%	9.6%	10.6%	10.6%	16.1%	11.2%	11.8%
35 Home Depot	1.5%	9.6%	9.5%	11.2%	9.9%	9.7%	4.6%	12.7%	12.6%	14.3%	13.0%	12.8%
36 Honeywell Int'l	4.0%	8.9%	10.0%	9.2%	11.6%	13.0%	7.1%	12.0%	13.1%	12.3%	14.7%	16.0%
37 Hormel Foods	10.5%	10.0%	10.0%	9.3%	10.1%	16.5%	12.7%	12.2%	12.2%	11.5%	12.4%	18.8%
38 Illinois Tool Works	3.0%	3.3%	2.6%	9.0%	9.9%	7.1%	5.6%	5.9%	5.2%	11.6%	12.5%	9.7%
39 Int'l Business Mach.	10.5%	9.4%	10.0%	13.6%	10.6%	13.9%	12.3%	11.2%	11.8%	15.4%	12.4%	15.7%
40 Intel Corp.	10.0%	11.1%	10.0%	11.2%	15.1%	15.8%	13.3%	14.4%	13.3%	14.5%	18.4%	19.1%

NON-UTILITY PROXY GROUP

	(a)	(b)	(c)	(d)	(e)	(a)	(f)	(f)	(f)	(f)	(f)	(f)
	Growth Rates						Cost of Equity Estimates					
<u>Company</u>	<u>V Line</u>	<u>IBES</u>	<u>First Call</u>	<u>Zacks</u>	<u>br+sv</u>	<u>Price</u>	<u>V Line</u>	<u>IBES</u>	<u>First Call</u>	<u>Zacks</u>	<u>br+sv</u>	<u>Price</u>
41 ITT Corp.	7.5%	6.8%	5.0%	10.0%	13.4%	12.5%	9.2%	8.5%	6.7%	11.7%	15.1%	14.2%
42 Johnson & Johnson	7.5%	7.4%	7.0%	7.4%	10.8%	12.6%	10.6%	10.5%	10.1%	10.5%	13.9%	15.7%
43 Kellogg	9.0%	10.4%	9.0%	9.1%	21.3%	11.2%	11.9%	13.3%	11.9%	12.0%	24.2%	14.1%
44 Kimberly-Clark	6.0%	11.0%	11.0%	9.5%	23.2%	11.0%	9.8%	14.8%	14.8%	13.3%	26.9%	14.8%
45 Kraft Foods	6.5%	9.1%	9.1%	14.1%	4.7%	13.4%	10.8%	13.4%	13.4%	18.4%	9.0%	17.7%
46 Lilly (Eli)	5.0%	1.3%	2.2%	3.8%	17.6%	19.6%	10.7%	7.0%	7.9%	9.5%	23.3%	25.3%
47 Lockheed Martin	11.5%	9.1%	9.5%	9.1%	19.8%	25.9%	14.8%	12.4%	12.8%	12.4%	23.1%	29.2%
48 McCormick & Co.	8.5%	10.0%	20.0%	10.0%	13.2%	11.9%	11.4%	12.9%	22.9%	12.9%	16.1%	14.8%
49 McDonald's Corp.	10.0%	9.4%	9.0%	9.1%	6.2%	8.9%	13.6%	13.0%	12.6%	12.7%	9.8%	12.5%
50 McKesson Corp.	9.0%	11.3%	13.0%	12.0%	12.2%	5.8%	9.8%	12.1%	13.8%	12.8%	12.9%	6.6%
51 Medtronic, Inc.	10.5%	11.0%	11.0%	11.2%	11.7%	22.3%	12.4%	12.9%	12.9%	13.1%	13.7%	24.3%
52 Microsoft Corp.	10.0%	11.0%	11.0%	11.2%	5.0%	13.1%	12.0%	13.0%	13.0%	13.2%	6.9%	15.1%
53 NIKE, Inc. 'B'	9.5%	12.6%	15.0%	11.9%	11.8%	9.6%	11.2%	14.3%	16.7%	13.6%	13.6%	11.3%
54 Northrop Grumman	9.5%	9.2%	10.0%	9.2%	9.6%	21.5%	12.8%	12.5%	13.3%	12.5%	12.9%	24.8%
55 Oracle Corp.	11.5%	12.8%	12.5%	13.1%	8.8%	18.2%	12.4%	13.7%	13.4%	14.0%	9.7%	19.0%
56 PepsiCo, Inc.	8.5%	10.8%	10.8%	10.0%	14.0%	14.3%	11.5%	13.8%	13.8%	13.0%	17.0%	17.3%
57 Pfizer, Inc.	-4.0%	1.5%	1.9%	-0.7%	5.9%	1.8%	-0.1%	5.5%	5.9%	3.3%	9.8%	5.7%
58 Procter & Gamble	7.0%	9.3%	10.0%	8.0%	8.5%	13.5%	9.9%	12.2%	12.9%	10.9%	11.4%	16.4%
59 Raytheon Co.	13.0%	9.0%	9.0%	9.3%	9.3%	17.6%	15.5%	11.5%	11.5%	11.8%	11.8%	20.1%
60 Sigma-Aldrich	10.0%	9.0%	9.0%	8.0%	18.1%	8.7%	11.1%	10.1%	10.1%	9.1%	19.2%	9.8%
61 Stryker Corp.	12.0%	10.7%	10.4%	11.7%	13.7%	20.8%	13.2%	11.9%	11.6%	12.9%	14.9%	22.0%
62 Sysco Corp.	7.0%	15.0%	15.0%	15.0%	9.4%	9.9%	10.8%	18.8%	18.8%	18.8%	13.1%	13.7%
63 TJX Companies	13.5%	12.4%	12.0%	12.5%	14.3%	11.4%	14.8%	13.7%	13.3%	13.8%	15.6%	12.7%
64 United Parcel Serv.	1.5%	7.9%	12.0%	11.7%	16.2%	12.3%	4.6%	11.0%	15.1%	14.8%	19.3%	15.4%
65 United Technologies	8.0%	10.2%	10.0%	8.7%	14.5%	14.8%	10.2%	12.4%	12.2%	10.9%	16.7%	17.0%
66 Verizon Communic.	4.0%	4.6%	4.0%	5.3%	5.9%	13.6%	9.8%	10.4%	9.8%	11.1%	11.7%	19.4%
67 Wal-Mart Stores	9.5%	11.8%	11.0%	11.5%	8.6%	14.3%	11.7%	14.0%	13.2%	13.7%	10.8%	16.4%
68 Walgreen Co.	10.0%	14.2%	15.0%	14.3%	10.9%	12.2%	11.5%	15.7%	16.5%	15.8%	12.3%	13.7%
69 Waste Management	5.5%	9.8%	10.1%	11.0%	6.4%	6.3%	9.2%	13.5%	13.8%	14.7%	10.1%	10.0%
Average (g)							12.0%	12.6%	12.8%	12.7%	12.2%	13.7%

(a) www.valueline.com (retrieved Dec. 24, 2009).

(b) Thomson Reuters, *Company in Context Report* (Dec. 23, 2009).(c) *First Call Earnings Valuation Report* (Dec. 24, 2009).

(d) www.zacks.com (retrieved Dec. 24, 2009).

(e) See Exhibit WEA-5.

(f) Sum of dividend yield and respective growth rate.

(g) Excludes highlighted figures.

NON-UTILITY PROXY GROUP

Company	(a)	(a)	(b)	(a)	(a)	(a)	(c)	(d)
	2012-14 Market Price			2012-14 Projections			b	r
	High	Low	Avg.	EPS	DPS	BYPS		
1 3M Company	\$120.00	\$100.00	\$110.00	\$6.90	\$2.26	\$29.35	67.2%	23.5%
2 Abbott Labs	\$100.00	\$80.00	\$90.00	\$5.00	\$2.18	\$21.95	56.4%	22.8%
3 Alberto-Culver	\$45.00	\$35.00	\$40.00	\$2.00	\$0.45	\$16.30	77.5%	12.3%
4 Allergan, Inc	\$110.00	\$90.00	\$100.00	\$4.35	\$0.25	\$24.20	94.3%	18.0%
5 AT&T Inc	\$50.00	\$40.00	\$45.00	\$3.25	\$2.00	\$22.05	38.5%	14.7%
6 Automatic Data Proc.	\$85.00	\$70.00	\$77.50	\$3.30	\$1.60	\$20.75	51.5%	15.9%
7 Bard (C.R.)	\$155.00	\$125.00	\$140.00	\$7.80	\$0.94	\$39.25	87.9%	19.9%
8 Baxter Int'l Inc	\$105.00	\$90.00	\$97.50	\$6.10	\$1.60	\$20.00	73.8%	30.5%
9 Becton, Dickinson	\$130.00	\$105.00	\$117.50	\$7.35	\$1.90	\$38.85	74.1%	18.9%
10 Bemis Co.	\$40.00	\$35.00	\$37.50	\$2.25	\$1.04	\$16.90	53.8%	13.3%
11 Bristol-Myers Squibb	\$40.00	\$30.00	\$35.00	\$1.95	\$1.40	\$10.25	28.2%	19.0%
12 Brown-Forman 'B'	\$75.00	\$65.00	\$70.00	\$4.10	\$1.24	\$22.05	69.8%	18.6%
13 Cardinal Health	\$50.00	\$45.00	\$47.50	\$2.80	\$1.00	\$23.65	64.3%	11.8%
14 Chevron Corp	\$140.00	\$110.00	\$125.00	\$12.50	\$3.00	\$53.15	76.0%	23.5%
15 Chubb Corp.	\$85.00	\$70.00	\$77.50	\$7.00	\$1.60	\$57.85	77.1%	12.1%
16 Coca-Cola	\$90.00	\$75.00	\$82.50	\$3.85	\$2.12	\$16.40	44.9%	23.5%
17 Colgate-Palmolive	\$140.00	\$115.00	\$127.50	\$6.30	\$2.50	\$17.70	60.3%	35.6%
18 Commerce Bancshs.	\$50.00	\$40.00	\$45.00	\$3.40	\$1.10	\$31.75	67.6%	10.7%
19 ConAgra Foods	\$40.00	\$30.00	\$35.00	\$2.25	\$0.88	\$14.95	60.9%	15.1%
20 ConocoPhillips	\$125.00	\$100.00	\$112.50	\$11.85	\$2.20	\$59.05	81.4%	20.1%
21 Costco Wholesale	\$80.00	\$65.00	\$72.50	\$3.75	\$0.80	\$29.00	78.7%	12.9%
22 CVS Caremark Corp	\$70.00	\$60.00	\$65.00	\$3.60	\$0.48	\$35.45	86.7%	10.2%
23 Disney (Walt)	\$65.00	\$50.00	\$57.50	\$3.85	\$0.60	\$27.05	84.4%	14.2%
24 Du Pont	\$60.00	\$50.00	\$55.00	\$3.00	\$1.92	\$13.55	36.0%	22.1%
25 Eaton Corp.	\$110.00	\$90.00	\$100.00	\$6.15	\$2.50	\$53.55	59.3%	11.5%
26 Ecolab Inc.	\$65.00	\$55.00	\$60.00	\$3.15	\$0.85	\$12.25	73.0%	25.7%
27 Emerson Electric	\$65.00	\$55.00	\$60.00	\$3.50	\$1.55	\$13.65	55.7%	25.6%
28 Everest Re Group Ltd.	\$165.00	\$135.00	\$150.00	\$15.00	\$2.35	\$116.65	84.3%	12.9%
29 Exxon Mobil Corp.	\$125.00	\$100.00	\$112.50	\$9.35	\$1.85	\$38.70	80.2%	24.2%
30 Gen'l Dynamics	\$145.00	\$120.00	\$132.50	\$9.50	\$2.50	\$50.25	73.7%	18.9%
31 Gen'l Mills	\$105.00	\$85.00	\$95.00	\$5.50	\$2.45	\$22.60	55.5%	24.3%
32 Grainger (W.W.)	\$140.00	\$115.00	\$127.50	\$7.40	\$2.26	\$42.30	69.5%	17.5%
33 Heinz (H.J.)	\$70.00	\$60.00	\$65.00	\$3.90	\$2.20	\$10.65	43.6%	36.6%
34 Hewlett-Packard	\$80.00	\$65.00	\$72.50	\$4.50	\$0.45	\$28.55	90.0%	15.8%
35 Home Depot	\$45.00	\$35.00	\$40.00	\$2.50	\$1.05	\$14.85	58.0%	16.8%
36 Honeywell Int'l	\$65.00	\$55.00	\$60.00	\$3.95	\$1.75	\$18.15	55.7%	21.8%
37 Hormel Foods	\$75.00	\$60.00	\$67.50	\$3.80	\$1.20	\$23.85	68.4%	15.9%
38 Illinois Tool Works	\$70.00	\$55.00	\$62.50	\$3.80	\$1.36	\$21.30	64.2%	17.8%
39 Int'l Business Mach.	\$220.00	\$180.00	\$200.00	\$13.25	\$3.00	\$23.90	77.4%	55.4%
40 Intel Corp.	\$40.00	\$30.00	\$35.00	\$1.75	\$0.80	\$9.15	54.3%	19.1%
41 ITT Corp.	\$95.00	\$75.00	\$85.00	\$5.30	\$1.24	\$33.80	76.6%	15.7%
42 Johnson & Johnson	\$110.00	\$90.00	\$100.00	\$6.50	\$2.50	\$25.85	61.5%	25.1%
43 Kellogg	\$85.00	\$70.00	\$77.50	\$4.60	\$1.80	\$13.70	60.9%	33.6%
44 Kimberly-Clark	\$95.00	\$80.00	\$87.50	\$5.85	\$2.55	\$15.15	56.4%	38.6%
45 Kraft Foods	\$50.00	\$40.00	\$45.00	\$2.75	\$1.40	\$26.20	49.1%	10.5%
46 Lilly (Eli)	\$75.00	\$60.00	\$67.50	\$4.75	\$2.30	\$16.05	51.6%	29.6%
47 Lockheed Martin	\$215.00	\$175.00	\$195.00	\$13.00	\$3.50	\$22.75	73.1%	57.1%
48 McCormick & Co.	\$60.00	\$50.00	\$55.00	\$3.15	\$1.28	\$17.40	59.4%	18.1%
49 McDonald's Corp	\$100.00	\$80.00	\$90.00	\$5.25	\$2.85	\$18.25	45.7%	28.8%
50 McKesson Corp.	\$90.00	\$70.00	\$80.00	\$5.90	\$0.48	\$43.25	91.9%	13.6%
51 Medtronic, Inc.	\$100.00	\$80.00	\$90.00	\$4.80	\$0.98	\$20.15	79.6%	23.8%
52 Microsoft Corp.	\$50.00	\$45.00	\$47.50	\$2.65	\$0.80	\$7.70	69.8%	34.4%
53 NIKE, Inc. 'B'	\$100.00	\$85.00	\$92.50	\$5.10	\$1.50	\$23.90	70.6%	21.3%
54 Northrop Grumman	\$130.00	\$110.00	\$120.00	\$8.60	\$2.25	\$57.35	73.8%	15.0%
55 Oracle Corp.	\$45.00	\$40.00	\$42.50	\$2.15	\$0.30	\$7.90	86.0%	27.2%
56 PepsiCo, Inc.	\$115.00	\$95.00	\$105.00	\$5.15	\$2.10	\$19.45	59.2%	26.5%
57 Pfizer, Inc.	\$20.00	\$16.00	\$18.00	\$1.40	\$0.64	\$13.45	54.3%	10.4%
58 Procter & Gamble	\$105.00	\$85.00	\$95.00	\$4.75	\$1.95	\$26.00	58.9%	18.3%
59 Raytheon Co.	\$110.00	\$90.00	\$100.00	\$6.80	\$1.75	\$39.60	74.3%	17.2%
60 Sigma-Aldrich	\$85.00	\$65.00	\$75.00	\$4.15	\$0.70	\$18.95	83.1%	21.9%
61 Stryker Corp.	\$115.00	\$95.00	\$105.00	\$4.75	\$0.72	\$27.10	84.8%	17.5%
62 Sysco Corp.	\$45.00	\$35.00	\$40.00	\$2.40	\$1.20	\$8.50	50.0%	28.2%
63 TJX Companies	\$65.00	\$55.00	\$60.00	\$4.00	\$0.75	\$10.90	81.3%	36.7%
64 United Parcel Serv.	\$100.00	\$85.00	\$92.50	\$4.20	\$2.30	\$11.85	45.2%	35.4%
65 United Technologies	\$120.00	\$95.00	\$107.50	\$6.75	\$2.20	\$27.75	67.4%	24.3%
66 Verizon Communic.	\$60.00	\$50.00	\$55.00	\$3.10	\$1.96	\$18.85	36.8%	16.4%
67 Wal-Mart Stores	\$95.00	\$75.00	\$85.00	\$5.45	\$1.55	\$31.90	71.6%	17.1%
68 Walgreen Co.	\$65.00	\$55.00	\$60.00	\$3.35	\$0.76	\$22.20	77.3%	15.1%
69 Waste Management	\$45.00	\$40.00	\$42.50	\$2.80	\$1.50	\$16.55	46.4%	16.9%

NON-UTILITY PROXY GROUP

	(a)			(a)			(f)	(g)		(h)
	2008			2012-14				Adjusted "r"		
Company	BVPS	No. Shares	Common Equity	BVPS	No. Shares	Common Equity	Chg in Equity	Adj. Factor	Adj. r	
1 3M Company	\$14.24	693.54	\$9,876	\$29.35	680.00	\$19,958	15.1%	1.0702	25.2%	
2 Abbott Labs.	\$11.48	1522.40	\$17,477	\$21.95	1520.00	\$33,364	13.8%	1.0646	24.2%	
3 Alberto-Culver	\$11.35	97.86	\$1,111	\$16.30	92.00	\$1,500	6.2%	1.0300	12.6%	
4 Allergan, Inc.	\$13.19	304.09	\$4,011	\$24.20	310.00	\$7,502	13.3%	1.0625	19.1%	
5 AT&T Inc.	\$16.35	5893.00	\$96,351	\$22.05	5900.00	\$130,095	6.2%	1.0300	15.2%	
6 Automatic Data Proc.	\$9.97	510.30	\$5,088	\$20.75	520.00	\$10,790	16.2%	1.0750	17.1%	
7 Bard (C R)	\$19.89	99.39	\$1,977	\$39.25	90.00	\$3,533	12.3%	1.0580	21.0%	
8 Baxter Int'l Inc.	\$10.11	615.99	\$6,228	\$20.00	550.00	\$11,000	12.1%	1.0568	32.2%	
9 Becton, Dickinson	\$20.30	243.08	\$4,935	\$38.85	227.00	\$8,819	12.3%	1.0580	20.0%	
10 Bemis Co.	\$13.50	99.71	\$1,346	\$16.90	108.00	\$1,825	6.3%	1.0304	13.7%	
11 Bristol-Myers Squibb	\$6.20	1974.30	\$12,241	\$10.25	1970.00	\$20,193	10.5%	1.0500	20.0%	
12 Brown-Forman 'B'	\$12.10	150.13	\$1,817	\$22.05	145.00	\$3,197	12.0%	1.0565	19.6%	
13 Cardinal Health	\$21.70	357.10	\$7,749	\$23.65	355.00	\$8,396	1.6%	1.0080	11.9%	
14 Chevron Corp.	\$43.23	2004.20	\$86,642	\$53.15	1950.00	\$103,643	3.6%	1.0179	23.9%	
15 Chubb Corp.	\$38.13	352.30	\$13,433	\$57.85	325.00	\$18,801	7.0%	1.0336	12.5%	
16 Coca-Cola	\$8.85	2312.00	\$20,461	\$16.40	2310.00	\$37,884	13.1%	1.0615	24.9%	
17 Colgate-Palmolive	\$3.47	501.41	\$1,740	\$17.70	480.00	\$8,496	37.3%	1.1573	41.2%	
18 Commerce Bancshs.	\$19.79	79.68	\$1,577	\$31.75	85.00	\$2,699	11.3%	1.0537	11.3%	
19 ConAgra Foods	\$11.02	484.37	\$5,338	\$14.95	425.00	\$6,354	3.5%	1.0174	15.3%	
20 ConocoPhillips	\$37.27	1480.20	\$55,167	\$59.05	1500.00	\$88,575	9.9%	1.0473	21.0%	
21 Costco Wholesale	\$21.25	432.51	\$9,191	\$29.00	410.00	\$11,890	5.3%	1.0257	13.3%	
22 CVS Caremark Corp.	\$23.90	1438.80	\$34,387	\$35.45	1325.00	\$46,971	6.4%	1.0312	10.5%	
23 Disney (Walt)	\$17.73	1822.90	\$32,320	\$27.05	1610.00	\$43,551	6.1%	1.0298	14.7%	
24 Du Pont	\$7.63	902.37	\$6,885	\$13.55	850.00	\$11,518	10.8%	1.0514	23.3%	
25 Eaton Corp.	\$38.28	165.00	\$6,316	\$53.55	170.00	\$9,104	7.6%	1.0365	11.9%	
26 Ecolab Inc.	\$6.65	236.20	\$1,571	\$12.25	245.00	\$3,001	13.8%	1.0647	27.4%	
27 Emerson Electric	\$11.82	771.22	\$9,116	\$13.65	700.00	\$9,555	0.9%	1.0047	25.8%	
28 Everest Re Group Ltd.	\$75.62	65.60	\$4,961	\$116.65	60.00	\$6,999	7.1%	1.0344	13.3%	
29 Exxon Mobil Corp.	\$22.70	4976.00	\$112,955	\$38.70	4300.00	\$166,410	8.1%	1.0387	25.1%	
30 Gen'l Dynamics	\$26.00	386.71	\$10,054	\$50.25	365.00	\$18,341	12.8%	1.0600	20.0%	
31 Gen'l Mills	\$18.42	337.50	\$6,217	\$22.60	300.00	\$6,780	1.7%	1.0087	24.5%	
32 Grainger (W W)	\$27.20	74.78	\$2,034	\$42.30	65.00	\$2,750	6.2%	1.0301	18.0%	
33 Heinz (H J)	\$3.87	315.04	\$1,219	\$10.65	310.00	\$3,302	22.0%	1.0993	40.3%	
34 Hewlett-Packard	\$16.13	2415.00	\$38,954	\$28.55	2100.00	\$59,955	9.0%	1.0431	16.4%	
35 Home Depot	\$10.48	1696.00	\$17,774	\$14.85	1685.00	\$25,022	7.1%	1.0342	17.4%	
36 Honeywell Int'l	\$9.78	734.59	\$7,184	\$18.15	715.00	\$12,977	12.6%	1.0591	23.0%	
37 Hormel Foods	\$14.92	134.52	\$2,007	\$23.85	130.00	\$3,101	9.1%	1.0435	16.6%	
38 Illinois Tool Works	\$14.41	499.12	\$7,192	\$21.30	475.00	\$10,118	7.1%	1.0341	18.4%	
39 Int'l Business Mach.	\$10.06	1339.10	\$13,471	\$23.90	1050.00	\$25,095	13.2%	1.0621	58.9%	
40 Intel Corp.	\$7.03	5562.00	\$39,101	\$9.15	6000.00	\$54,900	7.0%	1.0339	19.8%	
41 ITT Corp.	\$16.83	181.80	\$3,060	\$33.80	185.00	\$6,253	15.4%	1.0714	16.8%	
42 Johnson & Johnson	\$15.35	2769.20	\$42,507	\$25.85	2520.00	\$65,142	8.9%	1.0427	26.2%	
43 Kellogg	\$3.79	381.86	\$1,447	\$13.70	375.00	\$5,138	28.8%	1.1260	37.8%	
44 Kimberly-Clark	\$9.38	413.60	\$3,880	\$15.15	415.00	\$6,287	10.1%	1.0482	40.5%	
45 Kraft Foods	\$15.11	1469.30	\$22,201	\$26.20	1400.00	\$36,680	10.6%	1.0502	11.0%	
46 Lilly (Eli)	\$5.93	1136.10	\$6,737	\$16.05	1150.00	\$18,458	22.3%	1.1004	32.6%	
47 Lockheed Martin	\$7.29	393.00	\$2,865	\$22.75	330.00	\$7,508	21.2%	1.0960	62.6%	
48 McCormick & Co.	\$8.11	130.10	\$1,055	\$17.40	135.00	\$2,349	17.4%	1.0799	19.5%	
49 McDonald's Corp.	\$12.00	1115.30	\$13,384	\$18.25	1015.00	\$18,524	6.7%	1.0325	29.7%	
50 McKesson Corp.	\$22.85	271.00	\$6,192	\$43.25	254.00	\$10,986	12.1%	1.0573	14.4%	
51 Medtronic, Inc.	\$11.42	1124.90	\$12,846	\$20.15	1000.00	\$20,150	9.4%	1.0450	24.9%	
52 Microsoft Corp.	\$3.97	9151.00	\$36,329	\$7.70	7500.00	\$57,750	9.7%	1.0463	36.0%	
53 NIKE, Inc. 'B'	\$15.93	491.10	\$7,823	\$23.90	460.00	\$10,994	7.0%	1.0340	22.1%	
54 Northrop Grumman	\$36.45	327.01	\$11,920	\$57.35	300.00	\$17,205	7.6%	1.0367	15.5%	
55 Oracle Corp.	\$4.47	5150.00	\$23,021	\$7.90	4300.00	\$33,970	8.1%	1.0389	28.3%	
56 PepsiCo, Inc.	\$7.77	1553.00	\$12,067	\$19.45	1500.00	\$29,175	19.3%	1.0881	28.8%	
57 Pfizer, Inc.	\$8.52	6746.00	\$57,476	\$13.45	6700.00	\$90,115	9.4%	1.0449	10.9%	
58 Procter & Gamble	\$22.46	3032.70	\$68,114	\$26.00	2900.00	\$75,400	2.1%	1.0102	18.5%	
59 Raytheon Co.	\$22.71	400.10	\$9,086	\$39.60	350.00	\$13,860	8.8%	1.0422	17.9%	
60 Sigma-Aldrich	\$11.29	122.13	\$1,379	\$18.95	120.00	\$2,274	10.5%	1.0500	23.0%	
61 Stryker Corp.	\$13.64	396.40	\$5,407	\$27.10	382.00	\$10,352	13.9%	1.0649	18.7%	
62 Sysco Corp.	\$5.67	601.23	\$3,409	\$8.50	560.00	\$4,760	6.9%	1.0334	29.2%	
63 TJX Companies	\$5.17	412.82	\$2,134	\$10.90	340.00	\$3,706	11.7%	1.0551	38.7%	
64 United Parcel Serv.	\$6.81	995.44	\$6,779	\$11.85	990.00	\$11,732	11.6%	1.0548	37.4%	
65 United Technologies	\$16.89	942.29	\$15,915	\$27.75	900.00	\$24,975	9.4%	1.0450	25.4%	
66 Verizon Communic.	\$14.68	2840.60	\$41,700	\$18.85	2820.00	\$53,157	5.0%	1.0243	16.8%	
67 Wal-Mart Stores	\$16.63	3925.00	\$65,273	\$31.90	3450.00	\$110,055	11.0%	1.0522	18.0%	
68 Walgreen Co.	\$13.01	989.18	\$12,869	\$22.20	950.00	\$21,090	10.4%	1.0494	15.8%	
69 Waste Management	\$12.03	490.74	\$5,904	\$16.55	465.00	\$7,696	5.4%	1.0265	17.4%	

NON-UTILITY PROXY GROUP

Company	(a)			(f)	(i)	(j)	(k)	(l)	(m)
	Common Shares			M/B	Ratio	"sv" Factor			br + sv
	2008	2012-14	Change			g	v	sv	
1 3M Company	693.54	680.00	-0.39%	3.75	(0.0147)	0.7332	-1.08%	15.8%	
2 Abbott Labs	1522.40	1520.00	-0.03%	4.10	(0.0013)	0.7561	-0.10%	13.6%	
3 Alberto-Culver	97.86	92.00	-1.23%	2.45	(0.0301)	0.5925	-1.78%	8.0%	
4 Allergan, Inc.	304.09	310.00	0.39%	4.13	0.0159	0.7580	1.21%	19.2%	
5 AT&T Inc.	5893.00	5900.00	0.02%	2.04	0.0005	0.5100	0.02%	5.9%	
6 Automatic Data Proc.	510.30	520.00	0.38%	3.73	0.0141	0.7323	1.03%	9.8%	
7 Bard (C.R.)	99.39	90.00	-1.97%	3.57	(0.0701)	0.7196	-5.04%	13.4%	
8 Baxter Int'l Inc.	615.99	550.00	-2.24%	4.88	(0.1092)	0.7949	-8.68%	15.1%	
9 Becton, Dickinson	243.08	227.00	-1.36%	3.02	(0.0411)	0.6694	-2.75%	12.1%	
10 Bemis Co.	99.71	108.00	1.61%	2.22	0.0357	0.5493	1.96%	9.3%	
11 Bristol-Myers Squibb	1974.30	1970.00	-0.04%	3.41	(0.0015)	0.7071	-0.11%	5.5%	
12 Brown-Forman 'B'	150.13	145.00	-0.69%	3.17	(0.0220)	0.6850	-1.51%	12.2%	
13 Cardinal Health	357.10	355.00	-0.12%	2.01	(0.0024)	0.5021	-0.12%	7.6%	
14 Chevron Corp.	2004.20	1950.00	-0.55%	2.35	(0.0129)	0.5748	-0.74%	17.5%	
15 Chubb Corp.	352.30	325.00	-1.60%	1.34	(0.0214)	0.2535	-0.54%	9.1%	
16 Coca-Cola	2312.00	2310.00	-0.02%	5.03	(0.0009)	0.8012	-0.07%	11.1%	
17 Colgate-Palmolive	501.41	480.00	-0.87%	7.20	(0.0626)	0.8612	-5.39%	19.5%	
18 Commerce Bancshs	79.68	85.00	1.30%	1.42	0.0184	0.2944	0.54%	8.2%	
19 ConAgra Foods	484.37	425.00	-2.58%	2.34	(0.0604)	0.5729	-3.46%	5.9%	
20 ConocoPhillips	1480.20	1500.00	0.27%	1.91	0.0051	0.4751	0.24%	17.4%	
21 Costco Wholesale	432.51	410.00	-1.06%	2.50	(0.0266)	0.6000	-1.59%	8.8%	
22 CVS Caremark Corp	1438.80	1325.00	-1.63%	1.83	(0.0300)	0.4546	-1.36%	7.7%	
23 Disney (Walt)	1822.90	1610.00	-2.45%	2.13	(0.0521)	0.5296	-2.76%	9.6%	
24 Du Pont	902.37	850.00	-1.19%	4.06	(0.0482)	0.7536	-3.64%	4.7%	
25 Eaton Corp.	165.00	170.00	0.60%	1.87	0.0112	0.4645	0.52%	7.6%	
26 Ecolab Inc.	236.20	245.00	0.73%	4.90	0.0360	0.7958	2.86%	22.9%	
27 Emerson Electric	771.22	700.00	-1.92%	4.40	(0.0844)	0.7725	-6.52%	7.8%	
28 Everest Re Group Ltd.	65.60	60.00	-1.77%	1.29	(0.0227)	0.2223	-0.51%	10.7%	
29 Exxon Mobil Corp.	4976.00	4300.00	-2.88%	2.91	(0.0837)	0.6560	-5.49%	14.6%	
30 Gen'l Dynamics	386.71	365.00	-1.15%	2.64	(0.0303)	0.6208	-1.88%	12.9%	
31 Gen'l Mills	337.50	300.00	-2.33%	4.20	(0.0979)	0.7621	-7.46%	6.2%	
32 Grainger (W.W.)	74.78	65.00	-2.76%	3.01	(0.0833)	0.6682	-5.57%	6.9%	
33 Heinz (H.J.)	315.04	310.00	-0.32%	6.10	(0.0197)	0.8362	-1.64%	15.9%	
34 Hewlett-Packard	2415.00	2100.00	-2.76%	2.54	(0.0700)	0.6062	-4.24%	10.6%	
35 Home Depot	1696.00	1685.00	-0.13%	2.69	(0.0035)	0.6288	-0.22%	9.9%	
36 Honeywell Int'l	734.59	715.00	-0.54%	3.31	(0.0178)	0.6975	-1.24%	11.6%	
37 Hormel Foods	134.52	130.00	-0.68%	2.83	(0.0193)	0.6467	-1.25%	10.1%	
38 Illinois Tool Works	499.12	475.00	-0.99%	2.93	(0.0289)	0.6592	-1.91%	9.9%	
39 Int'l Business Mach.	1339.10	1050.00	-4.75%	8.37	(0.3973)	0.8805	-34.98%	10.6%	
40 Intel Corp.	5562.00	6000.00	1.53%	3.83	0.0584	0.7386	4.32%	15.1%	
41 ITT Corp.	181.80	185.00	0.35%	2.51	0.0088	0.6024	0.53%	13.4%	
42 Johnson & Johnson	2769.20	2520.00	-1.87%	3.87	(0.0723)	0.7415	-5.36%	10.8%	
43 Kellogg	381.86	375.00	-0.36%	5.66	(0.0205)	0.8232	-1.69%	21.3%	
44 Kimberly-Clark	413.60	415.00	0.07%	5.78	0.0039	0.8269	0.32%	23.2%	
45 Kraft Foods	1469.30	1400.00	-0.96%	1.72	(0.0165)	0.4178	-0.69%	4.7%	
46 Lilly (Eli)	1136.10	1150.00	0.24%	4.21	0.0102	0.7622	0.78%	17.6%	
47 Lockheed Martin	393.00	330.00	-3.43%	8.57	(0.2943)	0.8833	-26.00%	19.8%	
48 McCormick & Co.	130.10	135.00	0.74%	3.16	0.0235	0.6836	1.60%	13.2%	
49 McDonald's Corp.	1115.30	1015.00	-1.87%	4.93	(0.0921)	0.7972	-7.34%	6.2%	
50 McKesson Corp.	271.00	254.00	-1.29%	1.85	(0.0238)	0.4594	-1.09%	12.2%	
51 Medtronic, Inc.	1124.90	1000.00	-2.33%	4.47	(0.1039)	0.7761	-8.06%	11.7%	
52 Microsoft Corp.	9151.00	7500.00	-3.90%	6.17	(0.2407)	0.8379	-20.16%	5.0%	
53 NIKE, Inc. 'B'	491.10	460.00	-1.30%	3.87	(0.0503)	0.7416	-3.73%	11.8%	
54 Northrop Grumman	327.01	300.00	-1.71%	2.09	(0.0358)	0.5221	-1.87%	9.6%	
55 Oracle Corp.	5150.00	4300.00	-3.54%	5.38	(0.1906)	0.8141	-15.52%	8.8%	
56 PepsiCo, Inc.	1553.00	1500.00	-0.69%	5.40	(0.0374)	0.8148	-3.04%	14.0%	
57 Pfizer, Inc.	6746.00	6700.00	-0.14%	1.34	(0.0018)	0.2528	-0.05%	5.9%	
58 Procter & Gamble	3032.70	2900.00	-0.89%	3.65	(0.0326)	0.7263	-2.36%	8.5%	
59 Raytheon Co.	400.10	350.00	-2.64%	2.53	(0.0667)	0.6040	-4.03%	9.3%	
60 Sigma-Aldrich	122.13	120.00	-0.35%	3.96	(0.0139)	0.7473	-1.04%	18.1%	
61 Stryker Corp.	396.40	382.00	-0.74%	3.87	(0.0286)	0.7419	-2.12%	13.7%	
62 Sysco Corp.	601.23	560.00	-1.41%	4.71	(0.0664)	0.7875	-5.23%	9.4%	
63 TJX Companies	412.82	340.00	-3.81%	5.50	(0.2096)	0.8183	-17.15%	14.3%	
64 United Parcel Serv.	995.44	990.00	-0.11%	7.81	(0.0086)	0.8719	-0.75%	16.2%	
65 United Technologies	942.29	900.00	-0.91%	3.87	(0.0354)	0.7419	-2.63%	14.5%	
66 Verizon Communic.	2840.60	2820.00	-0.15%	2.92	(0.0042)	0.6573	-0.28%	5.9%	
67 Wal-Mart Stores	3925.00	3450.00	-2.55%	2.66	(0.0679)	0.6247	-4.24%	8.6%	
68 Walgreen Co.	989.18	950.00	-0.81%	2.70	(0.0218)	0.6300	-1.37%	10.9%	
69 Waste Management	490.74	465.00	-1.07%	2.57	(0.0275)	0.6106	-1.68%	6.4%	

(a) www.valueline.com (retrieved Dec 24, 2009).

(b) Average of High and Low expected market prices.

(c) Computed at (EPS - DPS) / EPS.

(d) Computed as EPS / BVPS.

(e) Product of BVPS and No. Shares Outstanding.

(f) Five-year rate of change.

(g) Computed using the formula $2^{(1+S\text{-Yr. Change in Equity})} / (2+5\text{ Yr. Change in Equity})$.

(h) Product of year-end "r" for 2012-14 and Adjustment Factor.

(i) Average of High and Low expected market prices divided by 2012-14 BVPS.

(j) Product of change in common shares outstanding and M/B Ratio.

(k) Computed as 1 - B/M Ratio.

(l) Product of "s" and "v".

(m) Product of average "b" and adjusted "r", plus "sv".

CAPITAL ASSET PRICING MODEL

Exhibit WEA-6

Page 1 of 1

UTILITY PROXY GROUP

Market Rate of Return

Dividend Yield (a)	2.7%	
Growth Rate (b)	<u>9.2%</u>	
Market Return (c)		11.9%

Less: Risk-Free Rate (d)

Long-term Treasury Bond Yield		<u>4.4%</u>
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<u>Market Risk Premium (e)</u>		7.5%
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<u>Utility Proxy Group Beta (f)</u>		<u>0.69</u>
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<u>Utility Proxy Group Risk Premium (g)</u>		5.2%
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Plus: Risk-free Rate (d)

Long-term Treasury Bond Yield		<u>4.4%</u>
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Implied Cost of Equity (h)		<u><u>9.6%</u></u>
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- (a) Weighted average dividend yield for the dividend paying firms in the S&P 500 from www.valueline.com (retrieved Oct. 1, 2009).
- (b) Weighted average of IBES earnings growth rates for the dividend paying firms in the S&P 500 based on data from *Thomson Reuters Company Report* (Oct. 1, 2009).
- (c) (a) + (b)
- (d) Average yield on 20-year Treasury bonds for December 2009 from the Federal Reserve Board at http://www.federalreserve.gov/releases/h15/data/Monthly/H15_TCMNOM_Y20.txt.
- (e) (c) - (d).
- (f) The Value Line Investment Survey (Nov. 6, Nov. 27, & Dec. 25, 2009).
- (g) (e) x (f).
- (h) (d) + (g).

CAPITAL ASSET PRICING MODEL

Exhibit WEA-7

Page 1 of 1

NON-UTILITY PROXY GROUP

Market Rate of Return

Dividend Yield (a)	2.7%	
Growth Rate (b)	<u>9.2%</u>	
Market Return (c)		11.9%
<u>Less: Risk-Free Rate (d)</u>		
Long-term Treasury Bond Yield		<u>4.4%</u>
<u>Market Risk Premium (e)</u>		7.5%
<u>Non-Utility Proxy Group Beta (f)</u>		<u>0.79</u>
<u>Utility Proxy Group Risk Premium (g)</u>		5.9%
<u>Plus: Risk-free Rate (d)</u>		
Long-term Treasury Bond Yield		<u>4.4%</u>
Implied Cost of Equity (h)		<u><u>10.3%</u></u>

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- (a) Weighted average dividend yield for the dividend paying firms in the S&P 500 from www.valueline.com (retrieved Oct. 1, 2009).
 - (b) Weighted average of IBES earnings growth rates for the dividend paying firms in the S&P 500 based on data from *Thomson Reuters Company Report* (Oct. 1, 2009).
 - (c) (a) + (b)
 - (d) Average yield on 20-year Treasury bonds for December 2009 from the Federal Reserve Board at http://www.federalreserve.gov/releases/h15/data/Monthly/H15_TCMNOM_Y20.txt.
 - (e) (c) - (d).
 - (f) www.valueline.com (retrieved Sep. 9, 2009).
 - (g) (e) x (f).
 - (h) (d) + (g).

EXPECTED EARNINGS APPROACH

Exhibit WEA-8

Page 1 of 1

UTILITY PROXY GROUP

<u>Company</u>	(a) <u>Expected Return on Common Equity</u>	(b) <u>Adjustment Factor</u>	(c) <u>Adjusted Return on Common Equity</u>
1 ALLETE	9.0%	1.0361	9.3%
2 Alliant Energy	10.0%	1.0244	10.2%
3 Consolidated Edison	9.5%	1.0188	9.7%
4 Dominion Resources	15.5%	1.0474	16.2%
5 Duke Energy Corp.	8.0%	1.0078	8.1%
6 Entergy Corp.	14.5%	1.0262	14.9%
7 Exelon Corp.	19.0%	1.0411	19.8%
8 PG&E Corp.	12.0%	1.0422	12.5%
9 Progress Energy	9.5%	1.0210	9.7%
10 SCANA Corp.	10.5%	1.0431	11.0%
11 Sempra Energy	12.0%	1.0475	12.6%
12 Vectren Corp.	11.0%	1.0230	11.3%
13 Wisconsin Energy	11.5%	1.0287	11.8%
14 Xcel Energy, Inc.	10.5%	1.0236	10.7%
Average (d)			11.4%

(a) 3-5 year projections from The Value Line Investment Survey (Nov. 6, Nov. 27, & Dec. 25, 2009).

(b) Adjustment to convert year-end "r" to an average rate of return from Exhibit WEA-3.

(c) (a) x (b).

(d) Excludes highlighted figures.

CAPITAL STRUCTURE

Exhibit WEA-9

Page 1 of 1

UTILITY PROXY GROUP

Company	At Fiscal Year-End 2008 (a)			Value Line Projected (b)		
	Long-term		Common	Long-term		Common
	Debt	Preferred	Equity	Debt	Other	Equity
1 ALLETE	41.7%	0.0%	58.3%	49.0%	0.0%	51.0%
2 Alliant Energy	38.0%	4.9%	57.0%	37.5%	4.0%	58.5%
3 Consolidated Edison	49.5%	1.1%	49.4%	48.5%	0.0%	51.5%
4 Dominion Resources	59.8%	1.0%	39.2%	53.5%	0.5%	46.0%
5 Duke Energy Corp.	39.6%	0.0%	60.4%	48.5%	0.0%	51.5%
6 Entergy Corp.	58.6%	1.6%	39.8%	57.0%	1.0%	42.0%
7 Exelon Corp.	49.8%	2.1%	48.1%	42.5%	0.5%	57.0%
8 PG&E Corp.	50.7%	1.3%	48.0%	45.0%	1.0%	54.0%
9 Progress Energy	54.8%	0.5%	44.7%	52.5%	0.0%	47.5%
10 SCANA Corp.	58.8%	1.5%	39.7%	55.5%	1.0%	43.5%
11 Sempra Energy	45.3%	1.2%	53.5%	42.0%	1.0%	57.0%
12 Vectren Corp.	48.0%	0.0%	52.0%	50.0%	0.0%	50.0%
13 Wisconsin Energy	55.1%	0.4%	44.5%	54.5%	0.0%	45.5%
14 Xcel Energy, Inc.	54.0%	0.7%	45.3%	51.0%	0.5%	48.5%
Average	50.3%	1.2%	48.6%	49.1%	0.7%	50.3%

(a) Company Form 10-K and Annual Reports.

(b) The Value Line Investment Survey (Nov. 6, Nov. 27, & Dec. 25, 2009).

CAPITAL STRUCTURE

Exhibit WEA-10

Page 1 of 1

UTILITY OPERATING COS.

At Fiscal Year-End 2008 (a)

Company	Long-term Debt	Preferred Stock	Common Equity
1 Carolina Power & Light Co.	44.6%	0.7%	54.7%
2 Commonwealth Edison Co.	41.2%	0.0%	58.8%
3 Consolidated Edison of NY	49.4%	1.2%	49.5%
4 Duke Energy Carolinas	49.9%	0.0%	50.1%
5 Duke Energy Indiana	52.5%	0.0%	47.5%
6 Duke Energy Kentucky	45.2%	0.0%	54.8%
7 Duke Energy Ohio	22.0%	0.0%	78.0%
8 Entergy Arkansas Inc.	51.6%	3.7%	44.7%
9 Entergy Gulf States Louisiana LLC	60.6%	0.3%	39.1%
10 Entergy Louisiana LLC	44.8%	3.2%	51.9%
11 Entergy Mississippi Inc.	49.3%	3.6%	47.1%
12 Entergy New Orleans Inc.	52.1%	3.8%	44.1%
13 Entergy Texas Inc.	56.8%	0.0%	43.2%
14 Florida Power Corp.	54.9%	0.4%	44.6%
15 Interstate Power & Light	42.8%	7.9%	49.3%
16 Northern States Power Co. (MN)	49.1%	0.0%	50.9%
17 Northern States Power Co. (WI)	48.7%	0.0%	51.3%
18 Orange & Rockland	45.4%	0.0%	54.6%
19 Pacific Gas & Electric Co.	49.6%	1.3%	49.0%
20 PECO Energy Co.	44.6%	6.1%	49.3%
21 Public Service Co. of Colorado	41.0%	0.0%	59.0%
22 San Diego Gas & Electric	45.0%	1.7%	53.3%
23 South Carolina Electric & Gas	53.0%	1.9%	45.1%
24 Southwestern Public Service Co.	52.4%	0.0%	47.6%
25 Superior Water, Light & Power Co.	44.5%	0.0%	55.5%
26 Vectren Utility Holdings	40.1%	0.0%	59.9%
27 Virginia Electric Power	48.4%	2.0%	49.6%
28 Wisconsin Electric Power Co.	42.0%	0.7%	57.3%
29 Wisconsin Power & Light	39.1%	3.0%	57.9%
Average	46.9%	1.4%	51.7%

(a) Company Form 10-K Reports and FERC Form-1 Reports.

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)
UTILITIES COMPANY FOR AN) **CASE NO. 2009-00548**
ADJUSTMENT OF BASE RATES)

TESTIMONY OF
LONNIE E. BELLAR
VICE PRESIDENT OF STATE REGULATION AND RATES
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is Lonnie E. Bellar. I am the Vice President of State Regulation and Rates
3 for Kentucky Utilities Company (“KU” or “Company”) and an employee of E.ON
4 U.S. Services, Inc., which provides services to KU and Louisville Gas and Electric
5 Company (“LG&E”) (collectively, “Companies”). My business address is 220 West
6 Main Street, Louisville, Kentucky. A statement of my qualifications is attached as
7 Appendix A.

8 **Q. Have you previously testified before the Kentucky Public Service Commission?**

9 A. Yes. I have testified before the Commission multiple times, including Case Nos.
10 2007-00562 (LG&E) and 2007-00563 (KU) concerning the disposition of KU’s and
11 LG&E’s merger surcredit mechanisms; the Companies’ most recent base rate cases,
12 Case Nos. 2008-00251 (KU) and 2008-00252 (LG&E); and most recently in the
13 Companies’ 2009 Environmental Surcharge Compliance Plan proceedings, Case Nos.
14 2009-00197 (KU) and 2009-00198 (LG&E).

15 **Q. What are the purposes of your testimony?**

16 A. The purposes of my testimony are: (1) to support certain exhibits required by the
17 Commission’s regulations; (2) to present the revenue effect and the bill impact to the
18 average residential customer; (3) to present KU’s recommendation for the allocation
19 of the proposed increase in revenues among the customer classes based on the results
20 of the Company’s cost-of-service study prepared by The Prime Group and sponsored
21 by W. Steven Seelye in this case; (4) to explain the relationship of KU’s various cost-
22 recovery mechanisms to its base rates; and (5) to explain certain pro forma
23 adjustments to which the testimony of S. Bradford Rives refers.

1 **Q. Are you supporting the schedules that are required by Commission regulations**
2 **807 KAR 5:001?**

3 A. Yes, the table of contents to KU's filing requirements states which schedules I am
4 sponsoring. Please note that, though I am sponsoring KU's proposed electric tariffs
5 and proposed tariff changes, the testimonies of Robert M. Conroy and Mr. Seelye will
6 address issues of electric rate design, and the testimony of John Wolfram will address
7 changes to the terms and conditions of KU's electric services.

8 **Revenue Effect**

9 **Q. What is the revenue effect of the proposed rates?**

10 A. As shown in Tab 23 of the Company's Filing Requirements, attached to the
11 Application in this case, the total increase in revenues to KU that would result from
12 the proposed rate adjustment is \$135.3 million.

13 **Q. If the Commission approves the proposed base rates, what will be the percentage**
14 **increase in monthly residential electric bills?**

15 A. The average monthly residential electric bill increase due to the proposed electric
16 base rates will be 13.5%, or approximately \$11.70, for a residential customer using an
17 average of 1,230 kWh of electricity.

18 **Revenue Allocation**

19 **Q. Has KU analyzed how the proposed increase in revenue should be allocated**
20 **among its customers?**

21 A. Yes. KU engaged The Prime Group to analyze the existing class rates of return to
22 determine whether in existing rates any significant cross-subsidization existed
23 between customer classes. The Prime Group conducted a fully allocated, embedded
24 cost-of-service study, which was also time-differentiated.

1 Q. What methodology did KU use in its electric cost-of-service study?

2 A. KU used the Base-Intermediate-Peak methodology that the Commission has followed
3 for years. The details of that study are presented in the testimony of Mr. Seelye. The
4 summary of the results of that study, reflecting the pro forma rate of return for the
5 principal rate schedules, is set forth below:

6 **Bellar Table I – Pro Forma Electric Rates of Return**

Customer Class	KU Electric Actual
Residential – Rate RS	2.33%
General Service Rate – Rate GS	9.24%
All Electric Schools – Rate AES	2.19%
Power Service – Rate PS	
- Primary	7.87%
- Secondary	8.30%
Time-of-Day Secondary – Rate TODS	5.66%
Time-of-Day Primary – Rate TODP	6.44%
Retail Transmission Service – Rate RTS	9.73%
Fluctuating Load Service – Rate FLS	13.11%
Lighting	9.34%
Total Kentucky Jurisdiction	5.34%

7
8 The results of the study demonstrate that the individual class rates-of-return are above
9 and below the total system class rate-of-return average of 5.34%. Based on this
10 information, I directed The Prime Group to prepare a revenue allocation that would
11 address the disparity among the customer class returns. The details of the KU electric
12 revenue allocation are contained in Mr. Seelye’s testimony. The overall results are
13 shown below:

14
15

Bellar Table II –

Pro Forma Electric Rates of Return as Adjusted for Proposed Increase

Customer Class	KU Electric Proposed
Residential – Rate RS	4.73%
General Service Rate – Rate GS	12.11%
All Electric Schools – Rate AES	4.57%
Power Service – Rate PS	
- Primary	10.81%
- Secondary	11.45%
Time-of-Day Secondary – Rate TODS	8.63%
Time-of-Day Primary – Rate TODP	9.67%
Retail Transmission Service – Rate RTS	13.26%
Fluctuating Load Service – Rate FLS	13.31%
Lighting	11.13%
Total Kentucky Jurisdiction	8.03%

The proposed residential increase strikes a balance between the cost-of-service principles of gradualism and reducing interclass subsidies. It also recognizes other cost-of-service principles such as customer acceptance, gradualism, and the need to maintain price stability by avoiding overly disruptive changes.

Q. Following the results of the cost of service study, did KU provide any guidance to The Prime Group in developing the electric rates for this proceeding?

A. Yes. First, we advised The Prime Group that, with regard to the rate design, unit charges should reflect the cost-of-service study as nearly as practicable so that customer charges were more reflective of customer-related costs, demand charges were more reflective of demand-related costs, and energy/commodities charges were more reflective of energy/commodity-related costs. Secondly, we advised The Prime Group to take into account the ratemaking principle of gradualism concerning

1 residential rate increases. Finally, we advised The Prime Group to simplify rate
2 design whenever feasible.

3 **Relationship of Other Ratemaking Mechanisms to Base Rates**

4 **Q. Please give an overview of the composition of KU's current retail rates.**

5 A. In addition to the base rates, certain cost items, such as fuel costs, demand-side
6 management plan costs, and environmental compliance costs are included in our retail
7 rates but are assessed separately from base rates.

8 **Q. Do ratemaking mechanisms such as the fuel adjustment clause, environmental
9 cost recovery/environmental surcharge, or demand-side management cost
10 recovery have any effect on the base rate increase that KU is requesting?**

11 A. No. As presented in the testimony of Mr. Rives and discussed in detail in Mr.
12 Conroy's testimony, the impact of those mechanisms has been removed from the
13 calculation of KU's operating revenues and expenses for the test year ended October
14 31, 2009. The mechanisms, and the costs and revenues associated with them,
15 therefore have no effect on the calculation of the revenue deficiency and
16 corresponding base rate increase that KU is requesting in this case. In addition, by
17 removing these items from the calculation of net operating income in the Application,
18 there is no double recovery of these costs.

19 **Pro-Forma Adjustments**

20 **Q. Was an adjustment made to eliminate unbilled revenues for electric operations?**

21 A. Yes. Consistent with prior rate cases, unbilled revenues were removed from test-year
22 operating revenues. This adjustment is included in Reference Schedule 1.00 of Rives
23 Exhibit 1. The Commission approved a similar adjustment in Case No. 2003-00434,
24 and KU proposed such an adjustment in Case No. 2008-00251.

1 **Q. Has an adjustment been made to eliminate the effect of KU's already-terminated**
2 **merger surcredit mechanism?**

3 A. Yes. The Commission's February 5, 2009 Order in Case No. 2008-00251 recognized
4 that KU's merger surcredit mechanism would terminate when the rates that Order
5 approved went into effect on February 6, 2009, subject to a final balancing
6 adjustment. Since then, KU's customers have enjoyed the full benefit of all merger
7 savings, which have been fully embedded in base rates, and which will continue to be
8 embedded in base rates going forward. This adjustment, however, removes the effect
9 of the merger surcredit from the test year, and is included in Reference Schedule 1.01
10 of Rives Exhibit 1.

11 **Q. Has an adjustment been made to eliminate the effect of KU's already-terminated**
12 **Value Delivery Team surcredit ("VDT")?**

13 A. Yes. On its own terms, the VDT surcredit terminated concurrently with the filing of
14 KU's application in its most recent base rate proceeding, Case No. 2008-00251,
15 which application KU filed on July 29, 2008. While the VDT terminated prior to the
16 beginning of the test year, there remained a small amount of credits on the books
17 during the test year due to billing adjustments. This adjustment is included in
18 Reference Schedule 1.02 of Rives Exhibit 1.

19 **Q. Please explain the adjustment to annualize late payment charge revenues.**

20 A. In KU's most recent base rate case, Case No. 2008-00251, the Commission approved
21 the implementation of a late payment charge for KU (LG&E has had such a charge
22 for years). Since the late payment charges were not implemented until April 2009,
23 this adjustment annualizes the revenue impact of the late payment charge, increasing

1 operating revenues to reflect the full test year, November 2008 through October 2009.
2 This adjustment is included in Reference Schedule 1.14 of Rives Exhibit 1.

3 **Q. Please explain the adjustment for the expiration of the Owensboro Municipal**
4 **Utility (“OMU”) contract.**

5 A. This is a post-test year adjustment to expenses to reflect the expiration of the purchase
6 power contract with OMU in May 2010. The demand charges for that contract are
7 costs incurred during the twelve-month period ending October 31, 2009. The contract
8 expires seven months later. The capacity available to KU, and its sister company
9 LG&E through inter-company sales, through this contract will be replaced by Trimble
10 County Unit No. 2 (“TC2”) when it begins commercial operation in June 2010. The
11 adjustment is shown on Reference Schedule 1.34 of Rives Exhibit 1.

12 **Q. Please explain the adjustment to include the pro rata amount of depreciation**
13 **expense associated with TC2 Construction Work in Progress.**

14 A. The purpose of this adjustment is to reflect the depreciation expense of KU’s portion
15 of the TC2 Construction Work in Progress (“CWIP”) balance at the end of the test
16 period. The depreciation rates used in this adjustment are those the Companies
17 proposed in Case No. 2009-00329 (supported in that case by the expert testimony of
18 John Spanos and approved by the Commission on an interim basis through its Order
19 dated December 23, 2009). The adjustment reflects the application of those rates to
20 the CWIP balance as of the end of the test year associated with KU’s portion of the
21 TC2 assets. Although the commercial operation of TC2 and its some of its related
22 transmission facilities will begin outside of the test year, it constitutes a known and
23 measurable change of significant proportion. As described in the testimony of Paul

1 W. Thompson, commissioning operations and check out of the unit began in
2 November 2009, and there have been no material mishaps or delays associated with
3 unit testing to date. That testing success, coupled with the significant daily liquidated
4 damages under the contract that would accrue if the Companies' contractor failed to
5 meet its June 2010 commercial operation deadline, provide a high degree of
6 assurance that TC2 will be in full commercial operation before KU's new base rates
7 go into effect on August 1, 2010 after the expected suspension period.

8 By the date the base rates authorized in this case take effect, TC2 and its
9 related transmission facilities will be in commercial operation and all CWIP
10 expenditures through the end of the test period will be reclassified from CWIP to
11 plant-in-service. TC2 and its related transmission facilities represent a significant
12 addition to KU's plant in service. The adjustment recognizes the known and
13 measurable fixed cost associated with the commercialization of TC2 before the rates
14 authorized in this case take effect.

15 Shannon L. Charnas and I sponsor this adjustment, which is included in
16 Reference Schedule 1.15 of Rives Exhibit 1.

17 **Q. Does the Commission's practice favor post-test year adjustments?**

18 A. No, the Commission generally has not looked favorably on post-test year
19 adjustments; however, as I discuss later in my testimony, the Commission has
20 recognized exceptions to this general position. More importantly, the relationship
21 between the expiration of the power contract with OMU and the addition of the TC2
22 facility necessitates both events be considered together.

1 LG&E and KU are proposing two related post-test-period adjustments: (1) an
2 increase in their depreciation expenses related to test-year-end CWIP for TC2 and its
3 related transmission facilities which will become commercial in June 2010; and (2) a
4 decrease in KU's operating expenses due to OMU's May 2010 termination of its
5 purchased power contract with KU. Both of these proposed adjustments concern
6 expenditures in the test year, but relate to events after the test year.

7 **Q. In the light of the Commission's traditional practice, please explain why the**
8 **Commission should accept KU's and LG&E's proposed post-test-year**
9 **adjustments.**

10 A. First, the demand for power by LG&E's and KU's native load customers will not
11 diminish with the termination of the OMU contract. A resource of power must
12 replace the OMU power. LG&E customers benefited from the OMU power contract
13 through its replacement of other KU generation resources, which in turn, were used to
14 serve LG&E customers through inter-company sales. A portion of the TC2 facility
15 scheduled to become commercial in June 2010 will replace the OMU power contract.
16 It is therefore appropriate to match the loss of the OMU power contract with the
17 generation resource that will replace it, TC2. The addition of the pro rata amount of
18 depreciation associated with LG&E's and KU's portion of test-year-end CWIP for
19 TC2 presents the related cost of the TC2 facility based on the test year-end amount of
20 CWIP.

21 Second, these two adjustments, together, create an appropriate balance in the
22 cost of providing service and are based on the known and measureable changes in
23 objective data to reflect the going forward cost of providing service.

1 Third, establishing the revenue requirements based on these two adjustments
2 mitigates the immediate need for another rate case by KU and LG&E once TC2 has
3 begun commercial operation.

4 **Q. Has the Commission approved post-test year adjustments in previous cases?**

5 A. Yes. In certain cases the Commission has accepted post-test year adjustments as the
6 exception to its traditional position when the proposed changes are known and
7 measurable. For example, there is a very strong correlation between the conditions
8 under which the Commission allowed such a depreciation adjustment for test-year-
9 end Trimble County Unit No. 1 (“TC1”) CWIP and those giving rise to the proposed
10 TC2-related adjustment. The amount of TC2 CWIP at the end of the test year is fully
11 known and measurable; the rates KU proposes to use are those it has proposed in
12 Case No. 2009-00329, which are known and measurable and approved by the
13 Commission on an interim basis through its Order dated December 23, 2009 in Case
14 No. 2009-00329; and TC2 will be in commercial operation before KU’s proposed
15 rates go into effect, just as was true when the Commission granted LG&E its
16 requested TC1 CWIP depreciation adjustment in Case No. 90-158.

17 Second, the adjustments together represent a clear certainty in events that will
18 occur after the test period, but before the rates established in this proceeding take
19 effect. It is similar to The Union Light, Heat and Power Company’s adjustment the
20 Commission approved in Case No. 2001-00092, except that it is an expense that will
21 end, not a revenue.¹

¹ *In the Matter of: Adjustment of Gas Rates of The Union Light, Heat and Power Company*, Case No. 2001-00092, Order at 31 (Jan. 31, 2002) (“ULH&P recognized reductions in revenue due to reduced gas usage by two large customers, Johns Manville and Newport Steel. These reductions, which occurred in April 2000 for Johns Manville and March 2001 for Newport Steel, were known and measurable when ULH&P filed its application

1 Concerning other kinds of post-test-period adjustments, in Case Nos. 1998-
2 00426 (LG&E) and 1998-00474 (KU), which had test years ending December 31,
3 1998, the Commission accepted adjustments based on LG&E's and KU's actual
4 margins from off-system sales and purchase power expenses for the twelve months
5 ended August 1999 (i.e., actual sales and purchases until the September 1999 hearing
6 in those proceedings). In doing so, the Commission accepted adjustments using
7 actual data eight months beyond the end of the test year period.²

8 All of these Commission decisions demonstrate that the Commission has
9 accepted known and measurable changes to operating revenues and expenses, even
10 when the events that give rise to them, or the data that support them, occur outside of
11 the test year. It would therefore be in accordance with the Commission Orders
12 discussed above to approve this post-test-period adjustment.

13 **Q. Please explain the adjustment concerning KU's Hazard Tree Program.**

14 A. Following the 2008 Wind Storm and the 2009 Winter Storm, both of which caused
15 significant damage to the Companies' facilities, the Companies engaged Davies
16 Consulting, Inc. to provide options for further improving the survivability of their
17 electrical system. The report by Davies Consulting, Inc. was previously provided to
18 the Commission in connection with its investigation of utilities' responses to the 2009
19 Winter Storm ("Davies Report"). One option the Davies Report recommends for any
20 overall system hardening program relates to "hazard tree" removal. This is as an

[May 4, 2001], and result in a revenue decrease of \$583,000. [ULH&P's test period ended September 30, 2000.]

... Based on both the magnitude of the revenue adjustments and when the changes in the customers' gas usage occurred, the Commission will accept ULH&P's adjustment to decrease revenues by \$583,000.").

² *In the Matter of: The Application of Kentucky Utilities Company for Approval of an Alternative Method of Regulation of Its Rates and Services*, Case No. 1998-00474, Order at 68, 77-78 (Jan. 7, 2000).

1 extension of KU's and LG&E's typical tree trimming programs because the removal
2 of these "hazardous trees" occurs outside of the Company's easements and rights-of-
3 way. Approval of this adjustment is necessary to reflect the going forward cost of
4 providing service. The cost of this additional vegetation management, which the
5 Companies plan to implement with approval of new rates, will be \$3,791,496 per year
6 for KU. This adjustment is included in Reference Schedule 1.20 of Rives Exhibit 1.

7 **Q. Please explain the adjustment concerning the Kentucky Consortium for Carbon**
8 **Storage.**

9 A. This adjustment is necessary to recover the costs of KU's investment in the Kentucky
10 Consortium for Carbon Storage ("KCCS"). The Commission approved the
11 establishment of a regulatory asset with regard to this investment in Case No. 2008-
12 00308. The Companies allocate their contribution to KCCS between the two utilities
13 on the basis of each utility's revenue, total assets, and payroll as of December 2007,
14 resulting in a 51.22% allocation to KU and a 48.78% allocation to LG&E. KU
15 proposes to amortize this regulatory asset over a period of four years, which
16 corresponds to the duration of the project. This adjustment is included in Reference
17 Schedule 1.29 of Rives Exhibit 1.

18 **Q. Please explain the adjustment concerning the Carbon Management Resource**
19 **Group.**

20 A. This adjustment is necessary to recover the costs of KU's investment in the Carbon
21 Management Resource Group ("CMRG"). The Commission approved the
22 establishment of a regulatory asset with regard to this investment in Case No. 2008-
23 00308. In a similar manner as discussed above for KCCS, the Companies agreement

1 to provide CMRG up to \$200,000 per year over 10 years is allocated 51.22% to KU
2 and 48.78% to LG&E. KU proposes to amortize this regulatory asset over a period of
3 ten years, which corresponds to the duration of the project. This adjustment is
4 included in Reference Schedule 1.30 of Rives Exhibit 1.

5 **Q. Please explain the adjustment to remove the expense associated with the**
6 **Companies' settlement with the Southwest Power Pool ("SPP").**

7 A. The Companies recently made a \$2.27 million one-time payment to SPP under a
8 recent settlement agreement concerning SPP's provision of Independent Transmission
9 Operator ("ITO") services to the Companies. KU's portion of the settlement expense
10 was \$1,452,873. Because the settlement amount related to the cost of the entire 3.5-
11 year (42-month) ITO contract with SPP, the portion of the settlement amount relating
12 to time periods outside of the test year should be removed from test-year operating
13 expenses. To achieve this exclusion, KU is removing 30/42 of its Kentucky-
14 jurisdictional settlement amount from test-year operating expenses (\$1,037,767),
15 though 12/42 of the Kentucky-jurisdictional settlement amount, representing the test-
16 year portion of the settlement amount (\$415,107), should remain in test-year
17 operating expenses. This adjustment is included in Reference Schedule 1.32 of Rives
18 Exhibit 1.

19 **Q. Please explain the adjustment removing reserve margin demand purchases.**

20 A. As I noted in my direct testimony in KU's most recent rate case, Case No. 2008-
21 00251, KU had entered into an agreement with Dynegy Power Marketing, Inc., to
22 purchase unit firm capacity and an exclusive call option for the energy from Unit 1
23 (165 MW) at the Bluegrass Generating Station in Oldham County, Kentucky. KU

1 had entered into the contract to maintain an adequate planning reserve margin for the
2 summer periods (June through September) in 2008 and 2009. Because KU
3 anticipated (and currently anticipates) that TC2 would be commercially operable in
4 June 2010, it did not seek to renew its contract with Dynegy, which expired in
5 September 2009. This adjustment therefore removes from the test year the expense
6 associated with the Dynegy contract. This adjustment is included in Reference
7 Schedule 1.36 of Rives Exhibit 1.

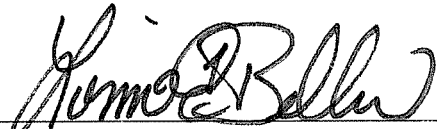
8 **Q. Does this conclude your testimony?**

9 A. Yes.

VERIFICATION

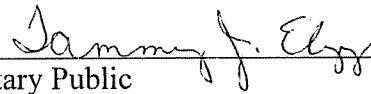
COMMONWEALTH OF KENTUCKY)
) SS:
COUNTY OF JEFFERSON)

The undersigned, **Lonnie E. Bellar**, being duly sworn, deposes and says that he is Vice President, State Regulation and Rates for Kentucky Utilities Company and an employee of E.ON U.S. Services, Inc., and that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.



Lonnie E. Bellar

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 22nd day of January 2010.

 (SEAL)

Notary Public

My Commission Expires:

November 9, 2010

APPENDIX A

Lonnie E. Bellar

E.ON U.S. Services Inc.
220 West Main Street
Louisville, Kentucky 40202

Education

Bachelors in Electrical Engineering;
University of Kentucky, May 1987
Bachelors in Engineering Arts;
Georgetown College, May 1987
E.ON Academy, Intercultural Effectiveness Program: 2002-2003
E.ON Finance, Harvard Business School: 2003
E.ON Executive Pool: 2003-2007
E.ON Executive Program, Harvard Business School: 2006
E.ON Academy, Personal Awareness and Impact: 2006

Professional Experience

E.ON U.S. LLC

Vice President, State Regulation and Rates	Aug. 2007 – Present
Director, Transmission	Sept. 2006 – Aug. 2007
Director, Financial Planning and Controlling	April 2005 – Sept. 2006
General Manager, Cane Run, Ohio Falls and Combustion Turbines	Feb. 2003 – April 2005
Director, Generation Services	Feb. 2000 – Feb. 2003
Manager, Generation Systems Planning	Sept. 1998 – Feb. 2000
Group Leader, Generation Planning and Sales Support	May 1998 – Sept. 1998

Kentucky Utilities Company

Manager, Generation Planning	Sept. 1995 – May 1998
Supervisor, Generation Planning	Jan. 1993 – Sept. 1995
Technical Engineer I, II and Senior, Generation System Planning	May 1987 – Jan. 1993

Professional Memberships

IEEE

Civic Activities

E.ON U.S. Power of One Co-Chair – 2007
Louisville Science Center – Board of Directors – 2008
Metro United Way Campaign – 2008
UK College of Engineering Advisory Board -- 2009

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)
UTILITIES COMPANY FOR AN) **CASE NO. 2009-00548**
ADJUSTMENT OF BASE RATES)

TESTIMONY OF
ROBERT M. CONROY
DIRECTOR, RATES
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is Robert M. Conroy. I am the Director of Rates for E.ON U.S. Services
3 Inc., which provides services to Louisville Gas and Electric Company (“LG&E”) and
4 Kentucky Utilities Company (“KU”) (collectively, “the Companies”). My business
5 address is 220 West Main Street, Louisville, Kentucky. A statement of my
6 professional history and education is attached to this testimony as Appendix A.

7 **Q. Have you previously testified before this Commission?**

8 A. Yes, I have testified before the Commission on a number of occasions, including the
9 Companies’ most recent base rate cases, Case Nos. 2008-00251 & 2008-00252, the
10 Companies’ fuel adjustment clause (“FAC”) review cases, Case Nos. 2009-00287 &
11 2009-00288, and environmental cost recovery (“ECR”) proceedings, most recently in
12 the Companies’ 2009 ECR Plan proceedings, Case Nos. 2009-00197 & 2009-00198.

13 **Q. What are the purposes of your testimony?**

14 A. The purposes of my testimony are: (1) to support certain exhibits identified below
15 which are required by the Commission’s regulations; (2) to explain certain proposed
16 pro forma adjustments; and (3) to discuss and explain the various rate and tariff
17 changes KU proposes.

18 ~~**Q. Are you supporting certain information required by Commission regulation 807**~~
19 ~~**KAR 5:001, Section 10(6)(a)-(v) and Section 10(7)(e)?**~~

20 A. Yes, I am sponsoring the following schedules for the corresponding Filing
21 Requirements:

- | | | | |
|----|---------------------------------------|------------------|--------|
| 22 | • New Rates Effect – Overall Revenues | Section 10(6)(d) | Tab 23 |
| 23 | • Average Customer Class Bill Impact | Section 10(6)(e) | Tab 24 |
| 24 | • Analysis of Customer Bills | Section 10(6)(g) | Tab 26 |

Pro Forma Adjustments

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Q. Has an adjustment been made to eliminate the mismatch in fuel cost recovery?

A. Yes. Consistent with past Commission practice, the mismatch between fuel costs and fuel cost recovery through KU's FAC has been eliminated. These over- and under-recoveries were taken directly from KU's monthly FAC filings. The Commission approved a similar adjustment in Case No. 2003-00434, and KU proposed such an adjustment in Case No. 2008-00251. This adjustment is included in Reference Schedule 1.03 of Rives Exhibit 1.

Q. Has an adjustment been made to annualize the level of revenues associated with the base rates for KU the Commission approved in Case No. 2008-00251?

A. Yes. The Commission's February 5, 2009 Order in Case No. 2008-00251 approved a reduction in annual revenues for KU of nearly \$9 million (achieved through the reduction of certain rates), which rates were to become effective for service rendered on and after February 6, 2009. Because the test year at issue in this application is from November 1, 2008, to October 31, 2009, an adjustment is necessary to reflect the revenue impact of current rates for the entire test year. This adjustment is included in Reference Schedule 1.04 of Rives Exhibit 1. Conroy Exhibit 1 shows the determination of the necessary adjustment to revenues to reflect a full year of rates approved in Case No. 2008-00251.

Q. Have adjustments been made to reflect the roll-in of the FAC and ECR for a full year?

A. Yes. The Commission's June 3, 2009 Order in Case No. 2008-00520 authorized the roll-in of the FAC into base rates effective with the July 2009 billing cycle. In addition, the Commission's December 2, 2009 Order in Case No. 2009-00310

1 authorized the roll-in of the ECR into base rates to be effective with the February
2 2010 billing cycle. Test-year revenues have been adjusted to reflect the rolled-in
3 level of base rates and FAC and ECR billings for a full year. Conroy Exhibit 1 shows
4 the impact on base rate revenues of the FAC and ECR roll-ins for a full year. Conroy
5 Exhibit 2 shows the impact on FAC billings of reflecting the new base fuel cost
6 (Fb/Sb) for a full year. The adjustment to reflect the FAC roll-in is included in
7 Reference Schedule 1.04, and the adjustment to reflect the ECR roll-in is included in
8 Reference Schedule 1.06 of Rives Exhibit 1. These adjustments are consistent with
9 the methodology utilized in Case Nos. 2003-00434 and 2008-00251.

10 **Q. Please explain the adjustment made to eliminate ECR revenues and expenses.**

11 A. Consistent with the Commission's practice of eliminating the revenues and expenses
12 associated with full-recovery cost trackers, an adjustment was made to eliminate ECR
13 revenues during the test year and ECR expenses that will continue to be recovered
14 through the ECR mechanism after the implementation of new base rates as shown in
15 Reference Schedule 1.05 of Rives Exhibit 1. The ECR surcharge provides for full
16 recovery of approved environmental costs that qualify for the surcharge.

17 In Case No. 2003-00434, KU proposed, and the Commission approved, the
18 elimination of the original 1994 ECR Plan from the ECR mechanism. In a similar
19 manner, KU is proposing in this proceeding to eliminate its 2001 and 2003 ECR
20 Plans from its monthly ECR filings on a going-forward basis because the projects in
21 those plans are now complete and have been in service for over five years, the costs
22 of the projects in those plans are already included in base rates through a series of
23 "roll-ins," and eliminating the two plans will simplify the oversight and

1 administration of the ECR mechanism. As a result of eliminating the 2001 and 2003
2 ECR Plans, only the operating expenses associated with KU's 2005, 2006, 2009, and
3 subsequent Plans that will continue to be recovered in the separate ECR mechanism
4 are eliminated in this adjustment; however, all ECR revenues collected in the test year
5 are eliminated because failure to do so would overstate KU's adjusted operating
6 revenues by the portion of ECR revenues not received through the ECR mechanism
7 going forward. KU proposes to recover the revenue requirements for the
8 environmental compliance rate base associated with the 2001 and 2003 Plans through
9 base rates, and proposes to continue to recover the revenue requirements of the
10 remaining environmental compliance rate base through its monthly ECR filings.
11 Upon approval of new base rates, KU will continue to use the approved ES Forms in
12 the monthly ECR filings but exclude the cost associated with the 2001 and 2003 Plan
13 projects in the expense month associated with the change in base rates until the next
14 2-year review at which time the ES Forms will be modified to reflect the elimination
15 of the 2001 and 2003 Plans. Conroy Exhibit 3 shows the supporting data and
16 calculations for the expenses associated with the 2001 and 2003 ECR Plans that are
17 included in Reference Schedule 1.05 of Rives Exhibit 1.

18 **Q. Are there other adjustments necessary for the elimination of the 2001 and 2003**
19 **ECR Plans previously discussed?**

20 A. Yes. As discussed in the testimony of Mr. Rives, KU's capitalization as of October
21 31, 2009, is adjusted to remove the environmental compliance rate base. This
22 adjustment, shown in Column 12 of Rives Exhibit 2, includes only the environmental
23 compliance rate base associated with the ECR Plans that will continue to be included

1 in the ECR monthly filings. It does not include the environmental rate base
2 associated with the 2001 and 2003 ECR Plans or the remaining amount associated
3 with the roll-in recently approved in Case No. 2009-00310.

4 **Q. Please explain the adjustment made concerning off-system sales revenues related**
5 **to the ECR mechanism.**

6 A. In the determination of the monthly ECR surcharge, a portion of KU's environmental
7 compliance costs are allocated to off-system sales, including intercompany sales,
8 through the jurisdictional allocation ratio. But by including off-system and
9 intercompany sales revenues in test-year operating results, these revenues are credited
10 to jurisdictional customers. Moreover, because total ECR expenses are removed
11 through the adjustment in Reference Schedule 1.05, the expenses associated with off-
12 system and intercompany sales are understated. This results in an overstatement of
13 margins from off-system and intercompany sales and a mismatch of the revenues and
14 expenses related to the off-system and intercompany sales portion of the allocated
15 environmental surcharge monthly revenue requirement. KU has included in this
16 adjustment a reduction to revenues associated with ECR-related off-system and
17 intercompany sales revenues. KU performed the adjustment in a manner generally
18 consistent with the methodology prescribed in the Commission's Order on rehearing
19 in Case No. 98-474 dated June 1, 2000, and in the manner used in Case Nos. 2003-
20 00434 and 2008-00251; however, total off-system sales revenues, inclusive of
21 intercompany sales, are used in the calculation.

22 This adjustment is included in Reference Schedule 1.07 of Rives Exhibit 1.

23

1 **Q. Please explain the adjustment to eliminate DSM revenues and expenses.**

2 A. Consistent with the Commission's practice of eliminating the revenues and expenses
3 associated with full-recovery cost trackers, an adjustment was made to eliminate
4 revenue recovered through the Demand-Side Management Cost Recovery Mechanism
5 ("DSMRM") and the corresponding demand-side management expenses recorded
6 during the test year. The DSMRM includes a balance adjustment that automatically
7 adjusts unit charges under the mechanism to account for differences between
8 revenues collected and demand-side management program costs incurred during the
9 applicable period. KU proposed a similar adjustment in its most recent base rate
10 case, Case No. 2008-00251, and a similar adjustment was also approved by the
11 Commission in Case No. 2003-00434. This adjustment is included in Reference
12 Schedule 1.10 of Rives Exhibit 1.

13 **Q. Please explain the adjustment concerning customer billing corrections and rate
14 switching.**

15 A. KU must adjust its operating revenues to account for a billing correction to one major
16 account during the test year. Specifically, for several months beginning February
17 2007 through February 2009, the customer's demand was billed incorrectly at the
18 metered level when the contract minimum demands were not met. In February 2009,
19 a billing adjustment was made that included corrected billings for all months. Four of
20 the impacted months are not in the test period; therefore, KU is making an adjustment
21 to test year revenues to remove the impact of the corrected billings for those four
22 months.

1 In addition, subsequent to the implementation of new rates and rate structures
 2 on February 6, 2009, as approved by the Commission in Case No. 2008-00251, 25
 3 KU customers switched from mainly power service rate schedules to time-of-day rate
 4 schedules. An adjustment to revenue (supported by Conroy Exhibit 4) is necessary to
 5 reflect a full year of customer revenue on the time-of-day rate schedules. KU's sister
 6 utility, LG&E, proposed such an adjustment in Case No. 2008-00252. These
 7 adjustments are included in Reference Schedule 1.13 of Rives Exhibit 1.

8 **Rate Design**

9 **Q. What efforts have LG&E and KU made towards harmonizing the service
 10 schedules offered by each company?**

11 A. The Companies continue to take strides towards harmonizing their rate schedules by
 12 consolidating, renaming, adding, and revising them to be as consistent as possible
 13 between the two Companies. The table below summarizes the changes being made to
 14 the current KU rate schedule designations to transition towards a uniform set of rate
 15 schedules between the two Companies.

Current Rate Schedule	Proposed Rate Schedule	Availability kW or kVA
RS	RS	All
GS	GS	0 - 50
AES	AES	All
PS Secondary	PS Secondary	50 - 250
PS Primary	PS Primary	0 - 250
TOD Secondary	TODS (Secondary)	250 - 5,000
TOD Primary	TODP (Primary)	250 - 75,000 kVA
LTOD Primary		
RTS	RTS	0 - 75,000 kVA
IS	FLS	20,000 - 200,000 kVA

16

1 Although the Companies are not yet able to completely harmonize their rate
2 schedules, the transition that began in the last two rate cases has continued through
3 this proceeding. Conroy Exhibit 5 is a visual comparison of LG&E's and KU's rate
4 schedules.

5 **Q. What is the basic objective of the rate design being proposed?**

6 A. It is the Companies' intent to continue the principles followed in the previous two rate
7 cases of gradually eliminating cross-subsidization and bringing both the structure and
8 the charges of the rate design in line with the results of the cost of service study. My
9 testimony addresses changes the Company is proposing to the structure of the various
10 rate schedules. These rate design principles and all charges are supported by the
11 testimony and exhibits of W. Steven Seelye.

12 **Q. Is KU proposing any general changes to its tariff?**

13 A. Yes. The term "Customer Charge" is being changed to "Basic Service Charge"
14 throughout the tariff to better reflect the reason for the charge and the costs it is
15 designed to recover. Also, the winter and summer billing periods associated with the
16 power rates are being redefined to include May in the summer billing period.

17 **Q. Does KU propose to change all of its rate structures?**

18 A. No. Though KU proposes to change most charges, it proposes structural changes
19 only to its Power Service and time-of-day rate schedules. I will address only those
20 rate schedules the Company proposes to change structurally or with significant text
21 changes. Mr. Seelye supports all KU's proposed structural changes and charges in
22 his testimony and exhibits.

23

1 **Q. Does KU propose to change its All Electric School Tariff, Rate AES?**

2 A. Yes. KU proposes to keep a flat energy charge for Rate AES, but to add a basic
3 service charge, one fixed amount for single-phase customers and another fixed
4 amount for three-phase customers. The proposed fixed-amount basic service charge
5 will be the minimum charge under the revised Rate AES, replacing the current Rate
6 AES minimum charge, which is calculated based on a customer's demand. The basic
7 service charge is necessary to ensure recovery of costs associated with providing
8 service.

9 In addition, KU is clarifying the language approved in its 2008 rate case
10 limiting the future availability of the tariff to those customers taking service under the
11 tariff on February 6, 2009.

12 **Q. What rate design is being proposed for Power Service Rate PS.**

13 A. KU is proposing to retain a basic service charge and a flat energy charge, but to
14 replace the current "Maximum Load Charge" with a seasonally (Winter and Summer)
15 differentiated demand charge to harmonize KU's design with that of LG&E.

16 Additionally, the Rate PS minimum bill has been redesigned to more
17 accurately reflect the purpose of a minimum billing provision. The current minimum
18 design has an annual value satisfied by the addition of customer, energy, and demand
19 charges. The purpose of a minimum bill is to ensure recovery of fixed costs
20 associated with demand charges only. To that end, KU proposes a minimum tied
21 only to a customer's demand. Though similar to the existing minimum, the proposed
22 minimum is based only on demand and is the greatest of: (a) the monthly maximum
23 load; (b) fifty percent (50%) of the monthly maximum load during the preceding

1 eleven billing periods; and (c) sixty percent (60%) of the contract capacity based on
2 the expected maximum load on the system or the kW capacity of facilities specified
3 by the customer. The charges and the minimum design are supported by the
4 testimony and exhibits of Mr. Seelye.

5 **Q. Is KU proposing to modify the Time-of-Day Rate TOD and Large Time-of-Day**
6 **Rate LTOD?**

7 A. Yes. Currently Rate TOD is available for secondary and primary service while Rate
8 LTOD is only available for primary service. KU is proposing to leave customers
9 under the current Rate TOD receiving service at the secondary level on that rate
10 schedule but rename it Time-of-Day Secondary (Rate TODS). Rate TODS will
11 remain available for secondary customers with loads between 250 kW and 5,000 kW.
12 Primary service under the current Rate TOD will migrate to the current Rate LTOD
13 and it will be renamed Time-of-Day Primary (Rate TODP). Rate TODP will be
14 available for primary customers with minimum average loads of 250 kVA and
15 maximum loads of 75,000 kVA. The move to kVA billing and the potential increase
16 to 75,000 kVA are further discussed below.

17 **Q. Please describe other changes proposed for Rate TODS.**

18 A. ~~The current rate for service under the existing Rate TOD employs two time periods.~~
19 The length of the on-peak period makes it difficult for customers to shift load. To
20 encourage load shifting away from the system peak hours, the on-peak period is being
21 reduced and an additional intermediate time period is being introduced. KU is
22 proposing a three-part rate structure consisting of a basic service charge, a flat energy

1 charge, and a three-time-period (Peak, Intermediate, and Base) demand charge,
2 harmonizing KU's design with that of LG&E.

3 Additionally, the minimum bill has been redesigned to more accurately reflect
4 the purpose of a minimum billing provision. The current minimum design under Rate
5 TOD is an annual value satisfied by the addition of customer, energy, and demand
6 charges. The purpose of a minimum bill is to ensure recovery of fixed costs
7 associated with demand charges only. To that end, KU proposes a minimum tied
8 only to the customer's demand. Though similar to the existing minimum, the
9 proposed minimum is based only on demand and is applied for each demand time
10 period. For the Peak and Intermediate periods, the proposed minimum for a given
11 month is the greatest of: (a) that month's maximum load; and (b) fifty percent (50%)
12 of the monthly maximum load during the preceding eleven billing periods. For the
13 Base period, the proposed minimum for a given month is based only on demand and
14 is the greatest of: (a) that month's maximum load but not less than 250 kW; (b)
15 seventy-five percent (75%) of the monthly maximum load during the preceding
16 eleven billing periods; and (c) seventy-five percent (75%) of the contract capacity
17 based on either the expected maximum load on the system or the kW capacity of
18 facilities specified by the customer.

19 These charges and the minimum design are supported by the testimony and
20 exhibits of Mr. Seelye.

21 **Q. Please describe other changes proposed for Rate TODP.**

22 A. The current rates for service under existing Rate LTOD employ two time periods with
23 the demand billing based on kW. Continuing the move in the last rate case where

1 kVA billing was introduced for transmission deliveries, KU is proposing kVA billing
2 for Rate TODP. The length of the current on-peak periods makes it difficult for
3 customers to shift load. To encourage load shifting away from the system peak hours,
4 the on-peak period is being reduced and an additional intermediate time period is
5 being introduced. KU is proposing a three-part rate structure consisting of a basic
6 service charge, a flat energy charge, and a three-time-period (Peak, Intermediate, and
7 Base) demand charge, harmonizing KU's design with that of LG&E.

8 Additionally, the minimum bill has been redesigned to more accurately reflect
9 the purpose of a minimum billing provision. The current minimum design under Rate
10 LTOD is an annual value satisfied by the addition of customer, energy, and demand
11 charges. The purpose of a minimum bill is to ensure recovery of fixed costs
12 associated with demand charges only. To that end, KU proposes a minimum tied
13 only to a customer's demand. Though similar to the existing minimum, the proposed
14 minimum is based only on demand and is applied for each demand time period. For
15 the Peak and Intermediate periods, the proposed minimum for a given month is the
16 greatest of: (a) that month's maximum load; and (b) fifty percent (50%) of the
17 monthly maximum load during the preceding eleven billing periods. For the Base
18 period the proposed minimum for a given month is based only on demand and is the
19 greatest of: (a) that month's maximum load but not less than 250 kVA; (b) seventy-
20 five percent (75%) of the monthly maximum load during the preceding eleven billing
21 periods; and (c) seventy-five percent (75%) of the contract capacity based on either
22 the expected maximum load on the system or the kW capacity of facilities specified
23 by the customer.

1 One other difference between Rate TODP and Rate LTOD it is replacing
2 should be noted. The maximum load permitted on Rate TODP is 75,000 kVA as
3 compared to 50,000 kW for Rate LTOD. Existing customers can increase their loads
4 up to 75,000 kVA with annual increases not exceeding 2,000 kVA unless approved
5 by the Company's transmission operator. New loads coming onto the system cannot
6 exceed 50,000 kVA; however, once they are an existing customer they have the
7 ability to increase their load as previously mentioned. This change is made to allow
8 for growth of customers' loads while taking into consideration system constraints.

9 These charges and minimum design are supported by the testimony and
10 exhibits of Mr. Seelye.

11 **Q. Is KU proposing to modify Retail Transmission Service, Rate RTS?**

12 A. Yes. Consistent with the changes to Rate TOD and Rate LTOD with the introduction
13 of Rate TODS and Rate TODP discussed above, KU proposes to introduce three
14 demand time periods, alter the minimum billing, and increase the availability cap for
15 Rate RTS.

16 The length of the on-peak periods makes it difficult for customers to shift
17 load. To encourage load shifting away from the system peak hours, the on-peak
18 period is being reduced and an additional intermediate time period is being
19 introduced. KU is proposing a three-part rate structure consisting of a basic service
20 charge, a flat energy charge, and a three-time-period (Peak, Intermediate, and Base)
21 demand charge, harmonizing KU's design with that of LG&E.

22 Additionally, the minimum bill has been redesigned to more accurately reflect
23 the purpose of a minimum billing provision. The current minimum design is an

1 annual value satisfied by the addition of customer, energy, and demand charges. The
2 purpose of a minimum bill is to ensure recovery of fixed costs associated with
3 demand charges only. To that end, we are proposing a minimum tied only to a
4 customer's demand. Though similar to the existing minimum, the proposed
5 minimum is based only on demand and is applied for each demand time period. For
6 the Peak and Intermediate periods, the proposed minimum for a given month is the
7 greatest of: (a) that month's maximum load; and (b) fifty percent (50%) of the
8 monthly maximum load during the preceding eleven billing periods. For the Base
9 period, the proposed minimum for a given month is based only on demand and is the
10 greatest of: (a) that month's maximum load but not less than 250 kVA; (b) seventy-
11 five percent (75%) of the monthly maximum load during the preceding eleven billing
12 periods; and (c) seventy-five percent (75%) of the contract capacity based on either
13 the expected maximum load on the system or the kW capacity of facilities specified
14 by the customer.

15 In addition, as discussed above for Rate TODP, the maximum load permitted
16 on Rate RTS is 75,000 kVA as compared to the current 50,000 kVA. Existing
17 customers can increase their loads up to 75,000 kVA with annual increases not
18 exceeding 2,000 kVA unless approved by the Company's transmission operator.

19 New loads coming onto the system cannot exceed 50,000 kVA; however, once they
20 are an existing customer they have the ability to increase their load as previously
21 mentioned. This change is made to allow for growth of customers' loads while taking
22 into consideration system constraints.

1 These charges and minimum design are supported by the testimony and
2 exhibits of Mr. Seelye.

3 **Q. Is KU proposing to modify the Industrial Service, Rate IS?**

4 A. Yes, KU proposes to rename “Industrial Service” to be “Fluctuating Load Service
5 (Rate FLS)” because it more accurately describes the rate. In addition, KU proposes
6 to modify Rate FLS to match the changes made to the proposed Rate TODS, TODP,
7 and RTS, with the notable exception that Rate FLS will be based on a 5-minute
8 demand billing interval. Rate FLS will continue to be available for primary and
9 transmission service.

10 KU proposes to introduce three demand time periods, eliminate the 15-minute
11 demand charges, and base the demand charges only on 5-minute demand intervals.
12 The length of the on-peak periods makes it difficult for customers to shift load. To
13 encourage load shifting away from the system peak hours, the on-peak period is being
14 reduced and an additional intermediate time period is being introduced. KU is
15 proposing a three-part rate structure consisting of a basic service charge, a flat energy
16 charge, and a three-time-period (Peak, Intermediate, and Base) demand charge,
17 harmonizing KU’s design that of LG&E.

18 Additionally, the minimum has been redesigned to match the 5-minute
19 demand intervals and the three-time-period design. The proposed minimum is based
20 only on demand and is applied for each demand time period. For the Peak and
21 Intermediate periods, the proposed minimum for a given month is the greatest of: (a)
22 that month’s maximum load; and (b) sixty percent (60%) of the monthly maximum
23 load during the preceding eleven billing periods. For the Base period, the proposed

1 minimum for a given month is based only on demand and is the greatest of: (a) that
2 month's maximum load but not less than 20,000 kVA; (b) seventy-five percent (75%)
3 of the monthly maximum load during the preceding eleven billing periods; and (c)
4 seventy-five percent (75%) of the contract capacity based on either the expected
5 maximum load on the system or the kW capacity of facilities specified by the
6 customer.

7 These charges and the minimum design are supported by the testimony and
8 exhibits of Mr. Seelye.

9 **Q. What changes are KU proposing to its lighting rates Street Lighting ST, LT, and**
10 **Public Outdoor Lighting P.O. LT.?**

11 A. The changes are primarily associated with formatting for clarity and harmonizing the
12 language with that of LG&E. An effort has also been made to more clearly define
13 what facilities are provided with each type light and service. All charges are
14 supported by the testimony and exhibits of Mr. Seelye.

15 **Q. Is KU proposing any additions to its lighting service?**

16 A. Yes. KU added a Contemporary "fixture only" option to its current underground
17 selections for P.O. LT. Although not a new fixture type, this new option will allow
18 for the installation of multiple fixtures on a single pole. Such change was in response
19 to numerous customer requests.

20 **Q. Does KU propose to modify its Cable Television Attachment Charges (Rate**
21 **CTAC)?**

22 A. Yes. KU's proposed Rate CTAC tariff is the same as its current Rate CTAC tariff,
23 except for a change in the amount of the attachment charge, an extension of the bill

1 due date, and the elimination of several redundant paragraphs in the Terms and
2 Conditions section. Mr. Seelye's testimony explains and supports the attachment
3 charge.

4 **Q. Is KU proposing to modify the Curtailable Service Riders?**

5 A. Yes. KU currently has three Curtailable Service Riders, CSR1, CSR2, and CSR3.
6 CSR1 and CSR3 are restricted to the customers currently on the rate. All three vary
7 by the number of hours of curtailment that may be requested, the credit charge that is
8 given, and whether buy-through is available. To replace CSR1, CSR2, and CSR3,
9 KU proposes a single CSR to allow 500 hours of curtailment in any 12-month period.
10 Physical curtailment would be required for 100 hours, and the other 400 hours of
11 curtailment would be met by either physical curtailment or an automatic buy-through
12 at a formulaic price. These charges are supported by the testimony and exhibits of
13 Mr. Seelye.

14 **Q. What changes does KU propose to make to its Excess Facilities Rider, Rider EF?**

15 A. The rider currently allows a customer to use facilities beyond those normally
16 provided for service by paying either: (1) a monthly charge reflecting a return on the
17 installed cost of the facilities plus maintenance costs; or (2) the installed cost of the
18 facilities in advance, plus a monthly charge based on maintenance costs. Under the
19 current Rider EF, a customer who paid upfront for the installed cost of any excess
20 facilities must pay for them again if the facilities fail. KU proposes to modify the
21 Rider EF to make KU responsible for replacing excess facilities that fail. Mr.
22 Seelye's testimony and exhibits support Rider EF and KU's proposed changes
23 thereto.

1 **Q. Is KU proposing to rename any other tariffs or add any new tariffs?**

2 A. Yes, KU proposes to rename the “Intermittent/Fluctuating Load Rider” to be the
3 “Intermittent Load Rider” to avoid confusion with the Fluctuating Load Service,
4 though it proposes no other changes to the rider. Also, KU proposes to add a Low
5 Emissions Vehicle Rate, which John Wolfram addresses in his testimony.

6 **Q. How will this proceeding affect the Company’s proposed changes to the Small
7 Green Energy Rider (“SGE”) and Large Green Energy Rider (“LGE”)
8 submitted in Case No. 2009-00467?**

9 A. The Company does not propose to make any substantive changes to the Riders SGE
10 and LGE as a result of this proceeding, though the Company will make basic
11 formatting and other generally applicable changes to the draft rider proposed in Case
12 No. 2009-00467 pending the outcome of that proceeding before filing the final tariff
13 in this proceeding.

14 **Q. What changes does KU propose to make to its Environmental Cost Recovery
15 Surcharge rider?**

16 A. KU proposes to make only minor change to the listing of the specific rate schedules
17 to which the ECR applies under the section for “Availability of Service” to reflect the
18 appropriate name changes proposed above.

19 **Q. Does KU propose any changes to the Demand-Side Management Cost Recovery
20 schedule, Adjustment Clause DSM?**

21 A. Yes, though the changes KU proposes are minor. The only substantive change KU
22 proposes is to add a definition of “industrial customer.” If the Commission approves
23 KU’s proposed tariff changes, there will no longer be any “industrial” rates. It is

1 therefore necessary to add a definition of “industrial customer” to the DSM tariff
2 sheets to determine which customers could qualify for industrial DSM programs.

3 The only other changes KU proposes are those necessary to track the
4 renaming of rate schedules KU is proposing in this proceeding.

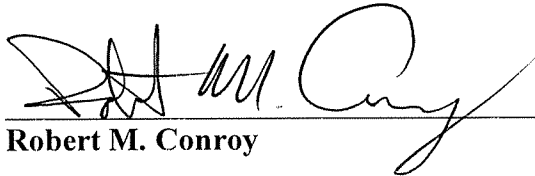
5 **Q. Does this conclude your testimony?**

6 **A. Yes, it does.**

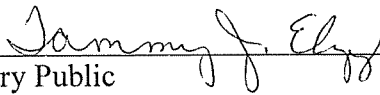
VERIFICATION

COMMONWEALTH OF KENTUCKY)
) SS:
COUNTY OF JEFFERSON)

The undersigned, **Robert M. Conroy**, being duly sworn, deposes and says that he is Director - Rates for E.ON U.S. Services, Inc., and that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.


Robert M. Conroy

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 22nd day of January 2010.

 (SEAL)
Notary Public

My Commission Expires:

November 9, 2010

APPENDIX A

Robert M. Conroy

Director, Rates

E.ON U.S. Services Inc.

220 West Main Street

Louisville, Kentucky 40202

Telephone: (502) 627-3324

Education

Masters of Business Administration

Indiana University (Southeast campus), December 1998. GPA: 3.9

Bachelor of Science in Electrical Engineering

Rose Hulman Institute of Technology, May 1987. GPA: 3.3

Essentials of Leadership, London Business School, 2004

Center for Creative Leadership, Foundations in Leadership program, 1998

Registered Professional Engineer in Kentucky, 1995

Previous Positions

Manager, Rates

April 2004 – Feb 2008

Manager, Generation Systems Planning

Feb. 2001 – April 2004

Group Leader, Generation Systems Planning

Feb. 2000 – Feb. 2001

Lead Planning Engineer

Oct. 1999 – Feb. 2000

Consulting System Planning Analyst

April 1996 – Oct. 1999

System Planning Analyst III & IV

Oct. 1992 - April 1996

System Planning Analyst II

Jan. 1991 - Oct. 1992

Electrical Engineer II

Jun. 1990 - Jan. 1991

Electrical Engineer I

Jun. 1987 - Jun. 1990

Professional/Trade Memberships

Registered Professional Engineer in Kentucky, 1995

KENTUCKY UTILITIES COMPANY

Calculations Showing the Effect on Base Rate Revenue of PSC 14, the Fuel Adjustment Clause Roll-in and the Environmental Cost Recovery Roll-in for a Full Year
Based on Sales for the 12 months ended October 31, 2009

	As Billed Base Rates Revenues	PSC 14 For a Full Year		FAC Roll-in Rates For a Full Year		ECR Roll-in Rates For a Full Year	
		Calculated Base Rates Revenue	Increased Revenue	Calculated Base Rates Revenue	Increased Revenue	Calculated Base Rates Revenue	Increased Revenue
Residential Service	\$ 298,152,617	380,774,534	82,621,918	387,813,062	7,038,528	421,450,169	33,637,107
Residential Rate - RS	83,967,346	-	(83,967,346)	-	-	-	-
Full Electric Residential Rate - FERS (rate eliminated with PSC 14)	382,119,963	380,774,534	(1,345,428)	387,813,062	7,038,528	421,450,169	33,637,107
General Service	132,425,053	132,031,674	(393,379)	134,001,152	1,969,477	145,668,593	11,667,441
General Service Rate GS	7,283,439	7,259,429	(24,011)	7,407,610	148,182	8,047,810	640,200
All Electric School Service Rate - AES							
Power Service	128,717,248	190,599,497	61,882,249	194,563,122	3,963,625	210,905,683	16,342,561
Power Service Rate PSS - Secondary	52,741,533	79,291,811	26,550,278	80,944,657	1,652,846	87,747,710	6,803,052
Power Service Rate PSP - Primary	369,565	-	(369,565)	-	-	-	-
General Service Primary Rate GS - P (moved to rate PSP with PSC 14)	62,536,250	-	(62,536,250)	-	-	-	-
Large Power Rate LPS - Secondary (moved to rate PSS with PSC 14)	23,823,942	-	(23,823,942)	-	-	-	-
Large Power Rate LPP - Primary (moved to rate PSP with PSC 14)	2,620,962	-	(2,620,962)	-	-	-	-
Coal Mining Power Service Rate MP-Primary (moved to rate PSP with PSC 14)	270,809,501	269,891,308	(918,193)	275,507,779	5,616,471	298,653,393	23,145,614
Time of Day Service	7,656,759	9,765,155	2,108,396	9,950,002	184,847	10,691,663	741,661
Time-of-Day Service - TODS Secondary	3,359,051	3,550,360	191,308	3,601,463	51,103	4,046,807	445,345
Time-of-Day Service - TODP Primary	2,117,087	-	(2,117,087)	-	-	-	-
Small Time-of-Day - STODS Secondary (moved to rate TODS with PSC 14)	193,542	-	(193,542)	-	-	-	-
Small Time-of-Day - STODP Primary (moved to rate TODP with PSC 14)	13,326,439	13,315,515	(10,924)	13,551,465	235,950	14,738,470	1,187,006
Large Power Time of Day Service	80,860,980	113,869,107	33,008,127	116,389,138	2,520,031	126,120,077	9,730,939
Large Time-of-Day Primary Service - LTOD Primary	31,959,221	-	(31,959,221)	-	-	-	-
Large Comm./Industrial Time-of-Day - LCI-TOD Primary (moved to rate LTOD with PSC 14)	1,467,528	-	(1,467,528)	-	-	-	-
Large Mine Power Time-of-Day Rate - LMP-TPD Primary (moved to rate LTOD with PSC 14)	114,287,730	113,869,107	(418,623)	116,389,138	2,520,031	126,120,077	9,730,939
Retail Transmission Service -- RTS	44,765,786	59,690,397	14,924,611	60,939,067	1,248,670	65,823,782	4,884,714
Large Power Rate LPT - Transmission (moved to rate RTS with PSC 14)	480,648	-	(480,648)	-	-	-	-
Coal Mining Power Service Rate - MP Transmission (moved to rate RTS with PSC 14)	1,446,809	-	(1,446,809)	-	-	-	-
Large Comm./Industrial Time-of-Day - LCI-TOD Transmission (moved to rate RTS with PSC 14)	10,247,081	-	(10,247,081)	-	-	-	-
Large Mine Power Time-of-Day Rate - LMP-TPD Transmission (moved to rate RTS with PSC 14)	3,491,868	-	(3,491,868)	-	-	-	-
	60,432,192	59,690,397	(741,795)	60,939,067	1,248,670	65,823,782	4,884,714
Industrial Service -- IS (including PSC 13 rate LI-TOD)	16,875,133	16,487,327	(387,806)	16,766,111	278,784	18,074,837	1,308,726
Lighting Rates	-	-	-	-	-	-	-
Outdoor Lighting Service -- LE	15	15	(0)	15	-	16	1
Traffic Lighting Energy -- TE	8,058,263	8,033,243	(25,020)	8,079,266	46,023	8,690,534	611,268
Street Lighting - SL	-	-	-	-	-	-	-
Decorative Street Lighting - SLEDC (moved to rate SL with PSC 14)	10,072,526	10,046,730	(25,796)	10,127,280	80,550	10,898,368	771,088
Private Outdoor Lighting - POL	-	-	-	-	-	-	-
Customer Outdoor Lighting - OL (moved to rate POL with PSC 14)	18,130,804	18,079,988	(50,816)	18,206,561	126,573	19,588,918	1,382,357
Curtable Service Rider Credits - Primary	(126,145)	(126,145)	-	(126,145)	-	(126,145)	-
Curtable Service Rider Credits - Transmission	(5,515,286)	(5,515,286)	-	(5,515,286)	-	(5,515,286)	-
	(5,641,432)	(5,641,432)	-	(5,641,432)	-	(5,641,432)	-
TOTAL	\$ 1,010,048,821	1,005,757,847	(4,290,974)	1,024,940,513	19,182,666	1,112,524,616	87,584,103

KENTUCKY UTILITIES COMPANY

Calculations Showing the Effect on Base Rate Revenue of PSC 14, the Fuel Adjustment Clause Roll-in and the Environmental Cost Recovery Roll-in for a Full Year
Based on Sales for the 12 months ended October 31, 2009

	Customers 12 Mo End Oct 2009	Basic Demand	Peak Demand	kWh's	*As Billed Rates*		P.S.C. 14 for Full Year		FAC Roll-in Rates for Full Year		*Current Rates*	
					During 12 Month Period						ECR Roll-in Rates for Full Year	
					Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue
RESIDENTIAL RATE RS												
Customers For the 12 Month Period (Rate RS)	4,300,354				\$ 5.00	\$ 21,501,770	\$ 5.00	\$ 21,501,770	\$ 5.00	\$ 21,501,770	\$ 5.00	\$ 21,501,770
Customers For the Period Through Jan 2009 (Rate FERS)	718,887				\$ 5.00	\$ 3,594,435	\$ 5.00	\$ 3,594,435	\$ 5.00	\$ 3,594,435	\$ 5.00	\$ 3,594,435
kWh Nov08-Jan09 Rates: (Rate RS)			927,321,464		\$ 0.05774	\$ 53,543,541	\$ 0.05716	\$ 53,005,695	\$ 0.05879	\$ 54,517,229	\$ 0.06424	\$ 59,571,131
kWh Nov08-Jan09 Rates: (Rate FERS)			1,392,425,364		\$ 0.05774	\$ 80,398,641	\$ 0.05716	\$ 79,591,034	\$ 0.05879	\$ 81,860,687	\$ 0.06424	\$ 89,449,405
kWh Feb09-Jun09 Rates:			1,998,368,949		\$ 0.05716	\$ 114,226,769	\$ 0.05716	\$ 114,226,769	\$ 0.05879	\$ 117,484,111	\$ 0.06424	\$ 128,375,221
kWh Jul09-Oct09 Rates:			1,853,833,843		\$ 0.05879	\$ 108,986,892	\$ 0.05879	\$ 108,986,892	\$ 0.05879	\$ 108,986,892	\$ 0.06424	\$ 119,090,286
Minimum billings (Rate RS)						\$ (106,328)		\$ (106,340)		\$ (106,340)		\$ (106,340)
Minimum billings (Rate FERS)						\$ (25,757)		\$ (25,720)		\$ (25,721)		\$ (25,740)
TOTAL	5,019,241		6,171,949,620			\$ 382,119,963		\$ 380,774,534		\$ 387,813,062		\$ 421,450,169

KENTUCKY UTILITIES COMPANY

Calculations Showing the Effect on Base Rate Revenue of PSC 14, the Fuel Adjustment Clause Roll-in and the Environmental Cost Recovery Roll-in for a Full Year
Based on Sales for the 12 months ended October 31, 2009

Customers 12 Mo End Oct 2009	Basic Demand	Peak Demand	kWh's	*As Billed Rates*		P.S.C. 14 for Full Year		FAC Roll-in Rates for Full Year		*Current Rates*	
				During 12 Month Period						ECR Roll-in Rates for Full Year	
				Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue
GENERAL SERVICE RATE GS											
Single Phase Customers For the 12 Month Period	950,552			\$ 10.00	\$ 9,505,520	\$ 10.00	\$ 9,505,520	\$ 10.00	\$ 9,505,520	\$ 10.00	\$ 9,505,520
kWh Nov08-Jan09 Rates:		614,596,344		\$ 0.06745	\$ 41,454,523	\$ 0.06681	\$ 41,061,182	\$ 0.06844	\$ 42,062,974	\$ 0.07486	\$ 46,008,682
kWh Feb09-Jun09 Rates:		593,671,807		\$ 0.06681	\$ 39,663,213	\$ 0.06681	\$ 39,663,213	\$ 0.06844	\$ 40,630,898	\$ 0.07486	\$ 44,442,271
kWh Jul09-Oct09 Rates:		609,090,260		\$ 0.06844	\$ 41,686,137	\$ 0.06844	\$ 41,686,137	\$ 0.06844	\$ 41,686,137	\$ 0.07486	\$ 45,596,497
Minimum Billings				\$	115,659	\$	115,622	\$	115,622	\$	115,622
TOTAL	950,552	1,817,358,411		\$	132,425,053	\$	132,031,674	\$	134,001,152	\$	145,668,593

KENTUCKY UTILITIES COMPANY

Calculations Showing the Effect on Base Rate Revenue of PSC 14, the Fuel Adjustment Clause Roll-in and the Environmental Cost Recovery Roll-in for a Full Year
Based on Sales for the 12 months ended October 31, 2009

	Customers 12 Mo End Oct 2009	Basic Demand	Peak Demand	kWh's	"As Billed Rates" During 12 Month Period		P.S.C. 14 for Full Year		FAC Roll-in Rates for Full Year		"Current Rates" ECR Roll-in Rates for Full Year	
					Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue
ALL ELECTRIC SCHOOLS RATE AES												
Single Phase Customers For the 12 Month Period	3,539				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
kWh Nov08-Jan09 Rates:				46,174,396	\$ 0.05571	\$ 2,572,376	\$ 0.05519	\$ 2,548,365	\$ 0.05682	\$ 2,623,629	\$ 0.06173	\$ 2,850,345
kWh Feb09-Jun09 Rates:				44,734,624	\$ 0.05519	\$ 2,468,904	\$ 0.05519	\$ 2,468,904	\$ 0.05682	\$ 2,541,821	\$ 0.06173	\$ 2,761,468
kWh Jul09-Oct09 Rates:				39,477,973	\$ 0.05682	\$ 2,243,138	\$ 0.05682	\$ 2,243,138	\$ 0.05682	\$ 2,243,138	\$ 0.06173	\$ 2,436,975
Minimum Billings						\$ (979)		\$ (979)		\$ (979)		\$ (979)
TOTAL	3,539			130,386,993		\$ 7,283,439		\$ 7,259,429		\$ 7,407,610		\$ 8,047,810

KENTUCKY UTILITIES COMPANY

Calculations Showing the Effect on Base Rate Revenue of PSC 14, the Fuel Adjustment Clause Roll-in and the Environmental Cost Recovery Roll-in for a Full Year
Based on Sales for the 12 months ended October 31, 2009

	As Billed Rates				P.S.C. 14 for Full Year		FAC Roll-in Rates for Full Year		*Current Rates*			
	During 12 Month Period				P.S.C. 14 for Full Year		FAC Roll-in Rates for Full Year		ECR Roll-in Rates for Full Year			
	Customers 12 Mo End Oct 2009	Basic Demand	Peak Demand	kWh's	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue
POWER SERVICE RATE PS-Primary (consists of former rates GS-Primary, LP-Primary and MP-Primary)												
Customers For the 12 Month Period (LP customers)	4,771				\$ 75.00	\$ 357,825	\$ 75.00	\$ 357,825	\$ 75.00	\$ 357,825	\$ 75.00	\$ 357,825
Customers For the Period Through Jan 2009 (MP customers)	118				\$ 75.00	\$ 8,850	\$ 75.00	\$ 8,850	\$ 75.00	\$ 8,850	\$ 75.00	\$ 8,850
Customers For the Period Through Jan 2009 (GS-P customers; eliminated from Rate GS with P.S.C. 14)	232				\$ 10.00	\$ 2,320	\$ 75.00	\$ 17,400	\$ 75.00	\$ 17,400	\$ 75.00	\$ 17,400
kW Demand Nov08-Jan09 Rates: (LP customers)		1,149,455			\$ 7.26	\$ 8,345,042	\$ 7.26	\$ 8,345,042	\$ 7.26	\$ 8,345,042	\$ 9.03	\$ 10,379,577
kW Demand Nov08-Jan09 Rates: (MP customers)		159,188			\$ 5.45	\$ 867,572	\$ 7.26	\$ 1,155,701	\$ 7.26	\$ 1,155,701	\$ 9.03	\$ 1,437,463
kW Demand Feb09-Jun09 Rates:		1,242,705			\$ 7.26	\$ 9,022,040	\$ 7.26	\$ 9,022,040	\$ 7.26	\$ 9,022,040	\$ 9.03	\$ 11,221,628
kW Demand Jul09-Oct09 Rates:		1,292,185			\$ 7.26	\$ 9,381,263	\$ 7.26	\$ 9,381,263	\$ 7.26	\$ 9,381,263	\$ 9.03	\$ 11,668,431
kWh Nov08-Jan09 Rates: (LP customers)			469,632,791		\$ 0.03282	\$ 15,413,348	\$ 0.03223	\$ 15,136,265	\$ 0.03386	\$ 15,901,766	\$ 0.03386	\$ 15,901,766
kWh Nov08-Jan09 Rates: (MP customers)			44,804,760		\$ 0.03479	\$ 1,558,758	\$ 0.03223	\$ 1,444,057	\$ 0.03386	\$ 1,517,089	\$ 0.03386	\$ 1,517,089
kWh Nov08-Jan09 Rates: (GS primary customers)			4,983,030		\$ 0.06745	\$ 336,105	\$ 0.03223	\$ 160,603	\$ 0.03386	\$ 168,725	\$ 0.03386	\$ 168,725
kWh Feb09-Jun09 Rates:			494,595,476		\$ 0.03223	\$ 15,940,812	\$ 0.03223	\$ 15,940,812	\$ 0.03386	\$ 16,747,003	\$ 0.03386	\$ 16,747,003
kWh Jul09-Oct09 Rates:			522,765,025		\$ 0.03386	\$ 17,700,824	\$ 0.03386	\$ 17,700,824	\$ 0.03386	\$ 17,700,824	\$ 0.03386	\$ 17,700,824
Minimum Billings					\$	\$ 621,244	\$	\$ 621,129	\$	\$ 621,129	\$	\$ 621,129
TOTAL - Primary	5,121	3,843,533	1,536,781,082		\$	\$ 79,556,003	\$	\$ 79,291,811	\$	\$ 80,944,657	\$	\$ 87,747,710
POWER SERVICE RATE PS-Secondary (consists of former rate LP-Secondary)												
Customers For the 12 Month Period	99,144				\$ 75.00	\$ 7,435,800	\$ 75.00	\$ 7,435,800	\$ 75.00	\$ 7,435,800	\$ 75.00	\$ 7,435,800
kW Demand Nov08-Jan09 Rates:		3,062,320			\$ 7.65	\$ 23,426,746	\$ 7.65	\$ 23,426,746	\$ 7.65	\$ 23,426,746	\$ 9.42	\$ 28,847,053
kW Demand Feb09-Jun09 Rates:		3,030,011			\$ 7.65	\$ 23,179,584	\$ 7.65	\$ 23,179,584	\$ 7.65	\$ 23,179,584	\$ 9.42	\$ 28,542,704
kW Demand Jul09-Oct09 Rates:		3,140,755			\$ 7.65	\$ 24,026,776	\$ 7.65	\$ 24,026,776	\$ 7.65	\$ 24,026,776	\$ 9.42	\$ 29,585,912
kWh Nov08-Jan09 Rates:			1,108,142,118		\$ 0.03282	\$ 36,369,224	\$ 0.03223	\$ 35,715,420	\$ 0.03386	\$ 37,521,692	\$ 0.03386	\$ 37,521,692
kWh Feb09-Jun09 Rates:			1,323,528,959		\$ 0.03223	\$ 42,657,338	\$ 0.03223	\$ 42,657,338	\$ 0.03386	\$ 44,814,691	\$ 0.03386	\$ 44,814,691
kWh Jul09-Oct09 Rates:			957,867,411		\$ 0.03386	\$ 32,433,391	\$ 0.03386	\$ 32,433,391	\$ 0.03386	\$ 32,433,391	\$ 0.03386	\$ 32,433,391
Minimum Billings					\$	\$ 1,724,639	\$	\$ 1,724,442	\$	\$ 1,724,442	\$	\$ 1,724,442
TOTAL - Secondary	99,144	9,233,086	3,389,538,488		\$	\$ 191,253,498	\$	\$ 190,599,497	\$	\$ 194,563,122	\$	\$ 210,905,683
TOTAL POWER SERVICE RATE PS	104,265	13,076,618	4,926,319,570		\$	\$ 270,809,501	\$	\$ 269,891,308	\$	\$ 275,507,779	\$	\$ 298,653,393

KENTUCKY UTILITIES COMPANY

Calculations Showing the Effect on Base Rate Revenue of PSC 14, the Fuel Adjustment Clause Roll-in and the Environmental Cost Recovery Roll-in for a Full Year
Based on Sales for the 12 months ended October 31, 2009

	Customers 12 Mo End Oct 2009	Basic Demand	Peak Demand	kWh's	"As Billed Rates" During 12 Month Period		P.S.C. 14 for Full Year		FAC Roll-in Rates for Full Year		"Current Rates" ECR Roll-in Rates for Full Year	
					Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue
POWER SERVICE TIME OF DAY RATE TOD-Primary (includes former rate STOD Primary)												
Customers For the 12 Month Period	180				\$ 120.00	\$ 21,600	\$ 120.00	\$ 21,600	\$ 120.00	\$ 21,600	\$ 120.00	\$ 21,600
Customers For the 12 Month Period former STOD customers	7				\$ 90.00	\$ 630	\$ 120.00	\$ 840	\$ 120.00	\$ 840	\$ 120.00	\$ 840
kWh Basic Demand Nov08-Jan09 Rates: former STOD customers		5,852			\$ -	\$ -	\$ 1.27	\$ 7,432	\$ 1.27	\$ 7,432	\$ 2.25	\$ 13,167
kWh Basic Demand Feb09-Jun09 Rates:		115,859			\$ 1.27	\$ 147,141	\$ 1.27	\$ 147,141	\$ 1.27	\$ 147,141	\$ 2.25	\$ 260,684
kWh Basic Demand Jul09-Oct09 Rates:		114,562			\$ 1.27	\$ 145,494	\$ 1.27	\$ 145,494	\$ 1.27	\$ 145,494	\$ 2.25	\$ 257,765
kWh Peak Demand Nov08-Jan09 Rates: former STOD customers			7,622		\$ 7.26	\$ 55,332	\$ 6.00	\$ 45,729	\$ 6.00	\$ 45,729	\$ 6.98	\$ 53,198
kWh Peak Demand Feb09-Jun09 Rates:			101,078		\$ 6.00	\$ 606,468	\$ 6.00	\$ 606,468	\$ 6.00	\$ 606,468	\$ 6.98	\$ 705,524
kWh Peak Demand Jul09-Oct09 Rates:			109,461		\$ 6.00	\$ 656,766	\$ 6.00	\$ 656,766	\$ 6.00	\$ 656,766	\$ 6.98	\$ 764,038
kWh Nov08-Jan09 Rates: former STOD-P customers, Peak Energy				2,155,598	\$ 0.03879	\$ 83,616	\$ 0.03223	\$ 69,475	\$ 0.03386	\$ 72,989	\$ 0.03386	\$ 72,989
kWh Nov08-Jan09 Rates: former STOD-P customers, Off-Peak Energy				2,209,602	\$ 0.02596	\$ 57,361	\$ 0.03223	\$ 71,215	\$ 0.03386	\$ 74,817	\$ 0.03386	\$ 74,817
kWh Feb09-Jun09 Rates:				26,985,860	\$ 0.03223	\$ 869,754	\$ 0.03223	\$ 869,754	\$ 0.03386	\$ 913,741	\$ 0.03386	\$ 913,741
kWh Jul09-Oct09 Rates:				32,348,780	\$ 0.03386	\$ 1,095,330	\$ 0.03386	\$ 1,095,330	\$ 0.03386	\$ 1,095,330	\$ 0.03386	\$ 1,095,330
Minimum billings					\$	\$ (186,899)	\$	\$ (186,884)	\$	\$ (186,884)	\$	\$ (186,884)
TOTAL - TOD Primary	187	230,421	218,160	63,699,840		\$ 3,552,593		\$ 3,550,360		\$ 3,601,463		\$ 4,046,807
POWER SERVICE TIME OF DAY RATE TOD-Secondary (includes former rate STOD Secondary)												
Customers For the 12 Month Period	494				\$ 90.00	\$ 44,460	\$ 90.00	\$ 44,460	\$ 90.00	\$ 44,460	\$ 90.00	\$ 44,460
Customers For the 12 Month Period former STOD customers	163				\$ 90.00	\$ 14,670	\$ 90.00	\$ 14,670	\$ 90.00	\$ 14,670	\$ 90.00	\$ 14,670
kWh Basic Demand Nov08-Jan09 Rates: former STOD customers		62,911			\$ -	\$ -	\$ 1.27	\$ 79,897	\$ 1.27	\$ 79,897	\$ 2.25	\$ 141,550
kWh Basic Demand Feb09-Jun09 Rates:		131,301			\$ 1.27	\$ 166,752	\$ 1.27	\$ 166,752	\$ 1.27	\$ 166,752	\$ 2.25	\$ 295,426
kWh Basic Demand Jul09-Oct09 Rates:		170,356			\$ 1.27	\$ 216,352	\$ 1.27	\$ 216,352	\$ 1.27	\$ 216,352	\$ 2.25	\$ 383,301
kWh Peak Demand Nov08-Jan09 Rates: former STOD customers			84,907		\$ 7.65	\$ 649,541	\$ 6.39	\$ 542,558	\$ 6.39	\$ 542,558	\$ 7.37	\$ 625,767
kWh Peak Demand Feb09-Jun09 Rates:			130,987		\$ 6.39	\$ 837,009	\$ 6.39	\$ 837,009	\$ 6.39	\$ 837,009	\$ 7.37	\$ 965,377
kWh Peak Demand Jul09-Oct09 Rates:			176,335		\$ 6.39	\$ 1,126,781	\$ 6.39	\$ 1,126,781	\$ 6.39	\$ 1,126,781	\$ 7.37	\$ 1,299,589
kWh Nov08-Jan09 Rates: former STOD-S customers, Peak Energy				21,064,040	\$ 0.03879	\$ 817,074	\$ 0.03223	\$ 678,894	\$ 0.03386	\$ 713,228	\$ 0.03386	\$ 713,228
kWh Nov08-Jan09 Rates: former STOD-S customers, Off-Peak Energy				24,964,908	\$ 0.02596	\$ 648,089	\$ 0.03223	\$ 804,619	\$ 0.03386	\$ 845,312	\$ 0.03386	\$ 845,312
kWh Feb09-Jun09 Rates:				67,374,034	\$ 0.03223	\$ 2,171,465	\$ 0.03223	\$ 2,171,465	\$ 0.03386	\$ 2,281,285	\$ 0.03386	\$ 2,281,285
kWh Jul09-Oct09 Rates:				84,255,730	\$ 0.03386	\$ 2,852,899	\$ 0.03386	\$ 2,852,899	\$ 0.03386	\$ 2,852,899	\$ 0.03386	\$ 2,852,899
Minimum billings					\$	\$ 228,754	\$	\$ 228,799	\$	\$ 228,799	\$	\$ 228,799
TOTAL - TOD Secondary	657	301,657	392,230	197,658,712		\$ 9,773,846		\$ 9,765,155		\$ 9,950,002		\$ 10,691,663
TOTAL RATE TOD	657	301,657	568,565	-		\$ 13,326,439		\$ 13,315,515		\$ 13,551,465		\$ 14,738,470

KENTUCKY UTILITIES COMPANY

Calculations Showing the Effect on Base Rate Revenue of PSC 14, the Fuel Adjustment Clause Roll-in and the Environmental Cost Recovery Roll-in for a Full Year
Based on Sales for the 12 months ended October 31, 2009

	Customers 12 Mo End Oct 2009	Basic Demand	Peak Demand	kWh's	"As Billed Rates"				"Current Rates"			
					During 12 Month Period		P.S.C. 14 for Full Year		FAC Roll-in Rates for Full Year		ECR Roll-in Rates for Full Year	
					Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue
LARGE TIME OF DAY SERVICE – PRIMARY DELIVERY (Includes former rates LCI-TOD-P and LMP-TOD-P)												
Customers For the Period Through Jan 2009 former LCI-TOD billing	143				\$ 120.00	\$ 17,160	\$ 120.00	\$ 17,160	\$ 120.00	\$ 17,160	\$ 120.00	\$ 17,160
Customers For the Period Through Jan 2009 former LMPT	11				\$ 120.00	\$ 1,320	\$ 120.00	\$ 1,320	\$ 120.00	\$ 1,320	\$ 120.00	\$ 1,320
Customers For the 12 Month Period current RTS billing	340				\$ 120.00	\$ 40,800	\$ 120.00	\$ 40,800	\$ 120.00	\$ 40,800	\$ 120.00	\$ 40,800
kW Basic Demand Nov08-Jan09 Rates: (former LCI-TOD billing)		1,414,233			\$ 1.27	\$ 1,796,075	\$ 1.27	\$ 1,796,075	\$ 1.27	\$ 1,796,075	\$ 2.22	\$ 3,139,596
kW Basic Demand Nov08-Jan09 Rates: (former LMP-TOD billing)		86,376			\$ 1.13	\$ 97,605	\$ 1.27	\$ 109,697	\$ 1.27	\$ 109,697	\$ 2.22	\$ 191,754
kVa Basic Demand Nov08-Jan09 Rates: (current LTOD billing)		-			\$ -	\$ -	\$ 1.27	\$ -	\$ 1.27	\$ -	\$ 2.22	\$ -
kVa Basic Demand Feb09-Jun09 Rates:		1,728,077			\$ 1.27	\$ 2,194,658	\$ 1.27	\$ 2,194,658	\$ 1.27	\$ 2,194,658	\$ 2.22	\$ 3,836,331
kVa Basic Demand Jul09-Oct09 Rates:		1,877,719			\$ 1.27	\$ 2,384,703	\$ 1.27	\$ 2,384,703	\$ 1.27	\$ 2,384,703	\$ 2.22	\$ 4,168,536
kW Peak Demand Nov08-Jan09 Rates: (former LCI-TOD billing)		1,446,449			\$ 5.12	\$ 7,405,820	\$ 5.12	\$ 7,405,820	\$ 5.12	\$ 7,405,820	\$ 6.07	\$ 8,779,946
kW Peak Demand Nov08-Jan09 Rates: (former LMP-TOD billing)		91,315			\$ 5.79	\$ 528,713	\$ 5.12	\$ 467,532	\$ 5.12	\$ 467,532	\$ 6.07	\$ 554,281
kVa Peak Demand Nov08-Jan09 Rates: (current LTOD billing)		-			\$ -	\$ -	\$ 5.12	\$ -	\$ 5.12	\$ -	\$ 6.07	\$ -
kVa Peak Demand Feb09-Jun09 Rates:		1,721,090			\$ 5.12	\$ 8,811,979	\$ 5.12	\$ 8,811,979	\$ 5.12	\$ 8,811,979	\$ 6.07	\$ 10,447,014
kVa Peak Demand Jul09-Oct09 Rates:		1,877,836			\$ 5.12	\$ 9,614,520	\$ 5.12	\$ 9,614,520	\$ 5.12	\$ 9,614,520	\$ 6.07	\$ 11,398,465
kWh Nov08-Jan09 Rates: (former LCI-TOD billing)				692,875,277	\$ 0.03282	\$ 22,740,167	\$ 0.03223	\$ 22,331,370	\$ 0.03386	\$ 23,460,757	\$ 0.03386	\$ 23,460,757
kWh Nov08-Jan09 Rates: (former LMP-TOD billing)				27,846,000	\$ 0.03082	\$ 858,214	\$ 0.03223	\$ 897,477	\$ 0.03386	\$ 942,866	\$ 0.03386	\$ 942,866
kWh Nov08-Jan09 Rates: (current LTOD billing)				-	\$ -	\$ -	\$ 0.03223	\$ -	\$ 0.03386	\$ -	\$ 0.03386	\$ -
kWh Feb09-Jun09 Rates:				825,309,684	\$ 0.03223	\$ 26,599,731	\$ 0.03223	\$ 26,599,731	\$ 0.03386	\$ 27,944,986	\$ 0.03386	\$ 27,944,986
kWh Jul09-Oct09 Rates:				922,030,472	\$ 0.03386	\$ 31,219,952	\$ 0.03386	\$ 31,219,952	\$ 0.03386	\$ 31,219,952	\$ 0.03386	\$ 31,219,952
					\$	\$ (23,687)	\$	\$ (23,687)	\$	\$ (23,687)	\$	\$ (23,687)
Minimum billings					\$	\$ 114,287,730	\$	\$ 113,869,107	\$	\$ 116,389,138	\$	\$ 126,120,077
TOTAL - Large Primary Time of Day	494	5,106,405	5,136,690	2,468,061,433								
Interruptible Credits					\$	\$ (126,145)	\$	\$ (126,145)	\$	\$ (126,145)	\$	\$ (126,145)

KENTUCKY UTILITIES COMPANY

Calculations Showing the Effect on Base Rate Revenue of PSC 14, the Fuel Adjustment Clause Roll-in and the Environmental Cost Recovery Roll-in for a Full Year
Based on Sales for the 12 months ended October 31, 2009

	Customers 12 Mo End Oct 2009	Basic Demand	Peak Demand	kWh's	"As Billed Rates"				"Current Rates"			
					During 12 Month Period		P.S.C. 14 for Full Year		FAC Roll-in Rates for Full Year		ECR Roll-in Rates for Full Year	
					Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue
RETAIL TRANSMISSION SERVICE TIME OF DAY (Includes former rates LP-T, LCI-TOD, MPT, and LMPT)												
Customers For the Period Through Jan 2009 former LPT billing	8				\$ 75.00	\$ 600	\$ 120.00	\$ 960	\$ 120.00	\$ 960	\$ 120.00	\$ 960
Customers For the Period Through Jan 2009 former LCI-TOD billing	24				\$ 120.00	\$ 2,880	\$ 120.00	\$ 2,880	\$ 120.00	\$ 2,880	\$ 120.00	\$ 2,880
Customers For the 12 Month Period former MPT billing	41				\$ 75.00	\$ 3,075	\$ 120.00	\$ 4,920	\$ 120.00	\$ 4,920	\$ 120.00	\$ 4,920
Customers For the Period Through Jan 2009 former LMPT	19				\$ 120.00	\$ 2,280	\$ 120.00	\$ 2,280	\$ 120.00	\$ 2,280	\$ 120.00	\$ 2,280
Customers For the 12 Month Period current RTS billing	272				\$ 120.00	\$ 32,640	\$ 120.00	\$ 32,640	\$ 120.00	\$ 32,640	\$ 120.00	\$ 32,640
kW Basic Demand Nov08-Jan09 Rates: (former LPT billing)		-			\$ -	\$ -	\$ 1.13	\$ -	\$ 1.13	\$ -	\$ 1.92	\$ -
kW Basic Demand Nov08-Jan09 Rates: (former LCI-TOD billing)		463,643			\$ 1.27	\$ 588,827	\$ 1.13	\$ 523,917	\$ 1.13	\$ 523,917	\$ 1.92	\$ 890,195
kW Basic Demand Nov08-Jan09 Rates: (former MPT billing)		-			\$ -	\$ -	\$ 1.13	\$ -	\$ 1.13	\$ -	\$ 1.92	\$ -
kW Basic Demand Nov08-Jan09 Rates: (former LMP-TOD billing)		183,205			\$ 1.13	\$ 207,022	\$ 1.13	\$ 207,022	\$ 1.13	\$ 207,022	\$ 1.92	\$ 351,753
kVa Basic Demand Nov08-Jan09 Rates: (current RTS billing)		-			\$ -	\$ -	\$ 1.13	\$ -	\$ 1.13	\$ -	\$ 1.92	\$ -
kVa Basic Demand Feb09-Jun09 Rates:		1,127,476			\$ 1.13	\$ 1,274,048	\$ 1.13	\$ 1,274,048	\$ 1.13	\$ 1,274,048	\$ 1.92	\$ 2,164,754
kVa Basic Demand Jul09-Oct09 Rates:		1,231,654			\$ 1.13	\$ 1,391,769	\$ 1.13	\$ 1,391,769	\$ 1.13	\$ 1,391,769	\$ 1.92	\$ 2,364,776
kW Peak Demand Nov08-Jan09 Rates: (former LPT billing)		22,639			\$ 6.92	\$ 156,660	\$ 4.39	\$ 99,384	\$ 4.39	\$ 99,384	\$ 5.18	\$ 117,268
kW Peak Demand Nov08-Jan09 Rates: (former LCI-TOD billing)		513,963			\$ 4.93	\$ 2,533,840	\$ 4.39	\$ 2,256,300	\$ 4.39	\$ 2,256,300	\$ 5.18	\$ 2,662,331
kW Peak Demand Nov08-Jan09 Rates: (former MPT billing)		84,369			\$ 5.33	\$ 449,685	\$ 4.39	\$ 370,378	\$ 4.39	\$ 370,378	\$ 5.18	\$ 437,029
kW Peak Demand Nov08-Jan09 Rates: (former LMP-TOD billing)		188,354			\$ 5.25	\$ 988,858	\$ 4.39	\$ 826,874	\$ 4.39	\$ 826,874	\$ 5.18	\$ 975,673
kVa Peak Demand Nov08-Jan09 Rates: (current RTS billing)		-			\$ -	\$ -	\$ 4.39	\$ -	\$ 4.39	\$ -	\$ 5.18	\$ -
kVa Peak Demand Feb09-Jun09 Rates:		1,128,955			\$ 4.39	\$ 4,956,114	\$ 4.39	\$ 4,956,114	\$ 4.39	\$ 4,956,114	\$ 5.18	\$ 5,847,989
kVa Peak Demand Jul09-Oct09 Rates:		1,238,924			\$ 4.39	\$ 5,438,876	\$ 4.39	\$ 5,438,876	\$ 4.39	\$ 5,438,876	\$ 5.18	\$ 6,417,626
kWh Nov08-Jan09 Rates: (former LPT billing)				9,851,150	\$ 0.03282	\$ 323,315	\$ 0.03223	\$ 317,503	\$ 0.03386	\$ 333,560	\$ 0.03386	\$ 333,560
kWh Nov08-Jan09 Rates: (former LCI-TOD billing)				219,340,464	\$ 0.03282	\$ 7,198,754	\$ 0.03223	\$ 7,069,343	\$ 0.03386	\$ 7,426,868	\$ 0.03386	\$ 7,426,868
kWh Nov08-Jan09 Rates: (former MPT billing)				28,312,000	\$ 0.03479	\$ 984,974	\$ 0.03223	\$ 912,496	\$ 0.03386	\$ 958,644	\$ 0.03386	\$ 958,644
kWh Nov08-Jan09 Rates: (former LMP-TOD billing)				74,364,000	\$ 0.03082	\$ 2,291,898	\$ 0.03223	\$ 2,396,752	\$ 0.03386	\$ 2,517,965	\$ 0.03386	\$ 2,517,965
kWh Nov08-Jan09 Rates: (current RTS billing)				-	\$ -	\$ -	\$ 0.03223	\$ -	\$ 0.03386	\$ -	\$ 0.03386	\$ -
kWh Feb09-Jun09 Rates:				434,188,756	\$ 0.03223	\$ 13,993,904	\$ 0.03223	\$ 13,993,904	\$ 0.03386	\$ 14,701,631	\$ 0.03386	\$ 14,701,631
kWh Jul09-Oct09 Rates:				521,660,642	\$ 0.03386	\$ 17,663,429	\$ 0.03386	\$ 17,663,429	\$ 0.03386	\$ 17,663,429	\$ 0.03386	\$ 17,663,429
Minimum billings					\$	\$ (51,256)	\$	\$ (51,392)	\$	\$ (51,392)	\$	\$ (51,392)
TOTAL - Retail Transmission Service	364	3,005,978	3,177,204	1,287,717,012	\$	\$ 60,432,192	\$	\$ 59,690,397	\$	\$ 60,939,067	\$	\$ 65,823,782

KENTUCKY UTILITIES COMPANY

Calculations Showing the Effect on Base Rate Revenue of PSC 14, the Fuel Adjustment Clause Roll-in and the Environmental Cost Recovery Roll-in for a Full Year
Based on Sales for the 12 months ended October 31, 2009

	Customers 12 Mo End Oct 2009	Basic Demand	Peak Demand	kWh's	"As Billed Rates" During 12 Month Period		P.S.C. 14 for Full Year		FAC Roll-in Rates for Full Year		"Current Rates" ECR Roll-in Rates for Full Year	
					Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue
					\$	\$	\$	\$	\$	\$	\$	\$
INDUSTRIAL SERVICE TIME OF DAY Rate IS (Former Rate LI-TOD)												
Customers For the 12 Month Period former LITOD billing	4				\$ 120.00	\$ 480	\$ 120.00	\$ 480	\$ 120.00	\$ 480	\$ 120.00	\$ 480
Customers For the 12 Month Period	8				\$ 120.00	\$ 960	\$ 120.00	\$ 960	\$ 120.00	\$ 960	\$ 120.00	\$ 960
kVa Basic Demand Nov08-Jan09 Rates: (former LITOD billing)		576,090			\$ 0.93	\$ 535,764	\$ 0.93	\$ 535,764	\$ 0.93	\$ 535,764	\$ 1.37	\$ 789,244
kVa Basic Demand Feb09-Jun09 Rates:		651,925			\$ 0.93	\$ 606,290	\$ 0.93	\$ 606,290	\$ 0.93	\$ 606,290	\$ 1.37	\$ 893,138
kVa Basic Demand Jul09-Oct09 Rates:		598,636			\$ 0.93	\$ 556,731	\$ 0.93	\$ 556,731	\$ 0.93	\$ 556,731	\$ 1.37	\$ 820,131
Minimum basic demand charges					\$	\$ 21,289	\$	\$ 21,289	\$	\$ 21,289	\$	\$ 21,289
kVa Basic Fluctuating Demand Nov08-Jan09 Rates: (former LITOD billing)		-			\$ 0.37	\$ -	\$ 0.37	\$ -	\$ 0.37	\$ -	\$ 0.81	\$ -
kVa Basic Fluctuating Demand Feb09-Jun09 Rates:		16,735			\$ 0.37	\$ 6,192	\$ 0.37	\$ 6,192	\$ 0.37	\$ 6,192	\$ 0.81	\$ 13,556
kVa Basic Fluctuating Demand Jul09-Oct09 Rates:		40,705			\$ 0.37	\$ 15,061	\$ 0.37	\$ 15,061	\$ 0.37	\$ 15,061	\$ 0.81	\$ 32,971
Minimum Peak Demand Charges					\$	\$ 9,590	\$	\$ 9,590	\$	\$ 9,590	\$	\$ 9,590
kVa Peak Demand Nov08-Jan09 Rates: (former LITOD billing)			327,809		\$ 4.58	\$ 1,501,365	\$ 4.58	\$ 1,501,365	\$ 4.58	\$ 1,501,365	\$ 5.02	\$ 1,645,601
kVa Peak Demand Feb09-Jun09 Rates:			337,834		\$ 4.58	\$ 1,547,278	\$ 4.58	\$ 1,547,278	\$ 4.58	\$ 1,547,278	\$ 5.02	\$ 1,695,925
kVa Peak Demand Jul09-Oct09 Rates:			336,101		\$ 4.58	\$ 1,539,343	\$ 4.58	\$ 1,539,343	\$ 4.58	\$ 1,539,343	\$ 5.02	\$ 1,687,227
Minimum Peak Demand Charges					\$	\$ 462,263	\$	\$ 462,263	\$	\$ 462,263	\$	\$ 462,263
kVa Peak Fluctuating Demand Nov08-Jan09 Rates: (former LITOD billing)		-			\$ 2.20	\$ -	\$ 2.20	\$ -	\$ 2.20	\$ -	\$ 2.64	\$ -
kVa Peak Fluctuating Demand Feb09-Jun09 Rates:		30,621			\$ 2.20	\$ 67,366	\$ 2.20	\$ 67,366	\$ 2.20	\$ 67,366	\$ 2.64	\$ 80,839
kVa Peak Fluctuating Demand Jul09-Oct09 Rates:		57,921			\$ 2.20	\$ 127,427	\$ 2.20	\$ 127,427	\$ 2.20	\$ 127,427	\$ 2.64	\$ 152,912
Minimum Peak Fluctuating Demand Charges					\$	\$ 17,037	\$	\$ 17,037	\$	\$ 17,037	\$	\$ 17,037
kWh Nov08-Jan09 Rates: (former LITOD billing)				75,297,600	\$ 0.03280	\$ 2,469,761	\$ 0.02767	\$ 2,083,485	\$ 0.02930	\$ 2,206,220	\$ 0.02930	\$ 2,206,220
kWh Feb09-Jun09 Rates:				95,735,520	\$ 0.02767	\$ 2,649,002	\$ 0.02767	\$ 2,649,002	\$ 0.02930	\$ 2,805,051	\$ 0.02930	\$ 2,805,051
kWh Jul09-Oct09 Rates:				161,136,000	\$ 0.02930	\$ 4,721,285	\$ 0.02930	\$ 4,721,285	\$ 0.02930	\$ 4,721,285	\$ 0.02930	\$ 4,721,285
Minimum energy billings					\$	\$ 20,649	\$	\$ 19,119	\$	\$ 19,119	\$	\$ 19,119
TOTAL - Industrial Service	12	1,826,652	1,001,744	332,169,120		\$ 16,875,133		\$ 16,487,327		\$ 16,766,111		\$ 18,074,837
Interruptible Credits						\$ (5,515,286)		\$ (5,515,286)		\$ (5,515,286)		\$ (5,515,286)

KENTUCKY UTILITIES COMPANY

Calculations Showing the Effect on Base Rate Revenue of PSC 14, the Fuel Adjustment Clause Roll-in and the Environmental Cost Recovery Roll-in for a Full Year
Based on Sales for the 12 months ended October 31, 2009

	Customers 12 Mo End Oct 2009	Basic Demand	Peak Demand	kWh's	*As Billed Rates*		P.S.C. 14 for Full Year		FAC Roll-in Rates for Full Year		*Current Rates*	
					During 12 Month Period						ECR Roll-in Rates for Full Year	
					Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue	Unit Charges	Calculated Revenue
LIGHTING ENERGY RATE LE												
Customers	-				\$ -	\$ -						
kWh Nov08-Jan09 Rates:				-	\$ -	\$ -	\$ 0.04739	\$ -	\$ 0.04902	\$ -	\$ 0.05474	\$ -
kWh Feb09-Jun09 Rates:				-	\$ 0.04739	\$ -	\$ 0.04739	\$ -	\$ 0.04902	\$ -	\$ 0.05474	\$ -
kWh Jul09-Oct09 Rates:				-	\$ 0.04902	\$ -	\$ 0.04902	\$ -	\$ 0.04902	\$ -	\$ 0.05474	\$ -
Minimum billings					\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL RATE LE	-			-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TRAFFIC LIGHTING ENERGY RATE TE												
Customers	4				\$ 2.80	\$ 11	\$ 2.80	\$ 11	\$ 2.80	\$ 11	\$ 2.80	\$ 11
kWh Nov08-Jan09 Rates:				-	\$ -	\$ -	\$ 0.05795	\$ -	\$ 0.05958	\$ -	\$ 0.06530	\$ -
kWh Feb09-Jun09 Rates:				-	\$ 0.05795	\$ -	\$ 0.05795	\$ -	\$ 0.05958	\$ -	\$ 0.06530	\$ -
kWh Jul09-Oct09 Rates:				8	\$ 0.05958	\$ -	\$ 0.05958	\$ -	\$ 0.05958	\$ -	\$ 0.06530	\$ 1
TOTAL RATE TE	4			8	\$ 4	\$ 15	\$ 15	\$ 15	\$ 15	\$ 15	\$ 16	

	Lights at Nov08- Jan09 Rates:	Lights at Feb09-Jun09 Rates: rates	Lights at Jul09- Oct09 Rates: rates	Nov08-Jan09 Rates:	Feb09-Jun09 Rates:	Jul09-Oct09 Rates:	Rates Reflecting ECR Roll-In (Case No. 2009-06310)	Revenue for 12 Months Ending October 31, 2009	Revenue Reflecting P.S.C. 14 Rates for a Full Year	Revenue Reflecting FAC Roll-In Rates for a Full Year	Revenue Reflecting ECR Roll-In Rates for a Full Year
STREET LIGHTING SERVICE – RATE StLt.											
INCANDESCENT:											
1000 Inc Std StLt	167	219	195	\$ 2.76	\$ 2.74	\$ 2.80	\$ 3.04	\$ 1,607	\$ 1,604	\$ 1,627	\$ 1,766
2500 Inc Std StLt	3,590	5,683	4,162	\$ 3.63	\$ 3.61	\$ 3.72	\$ 4.05	\$ 49,030	\$ 48,958	\$ 49,978	\$ 54,412
4000 Inc Std StLt	987	1,440	965	\$ 5.35	\$ 5.32	\$ 5.50	\$ 6.15	\$ 18,249	\$ 18,219	\$ 18,656	\$ 20,861
6000 Inc Std StLt	9	14	11	\$ 7.17	\$ 7.13	\$ 7.37	\$ 8.06	\$ 245	\$ 245	\$ 251	\$ 274
1000 Inc Om StLt	-	-	-	\$ 3.42	\$ 3.39	\$ 3.45	\$ 3.69	\$ -	\$ -	\$ -	\$ -
2500 Inc Om StLt	29	35	24	\$ 4.47	\$ 4.44	\$ 4.55	\$ 4.84	\$ 394	\$ 393	\$ 400	\$ 426
4000 Inc Om StLt	126	148	132	\$ 6.34	\$ 6.29	\$ 6.47	\$ 7.07	\$ 2,584	\$ 2,578	\$ 2,627	\$ 2,870
6000 Inc Om StLt	-	-	-	\$ 8.27	\$ 8.21	\$ 8.45	\$ 9.08	\$ -	\$ -	\$ -	\$ -
MERCURY VAPOR:											
7000 MV Std StLt	3,932	6,474	5,120	\$ 7.74	\$ 7.66	\$ 7.77	\$ 8.55	\$ 119,807	\$ 119,492	\$ 120,637	\$ 132,747
10000 MV Std StLt	2,807	3,502	3,510	\$ 9.13	\$ 9.04	\$ 9.20	\$ 10.09	\$ 89,578	\$ 89,325	\$ 90,335	\$ 99,074
20000 MV Std StLt	4,938	7,323	6,357	\$ 11.12	\$ 11.03	\$ 11.28	\$ 12.35	\$ 207,390	\$ 206,946	\$ 210,011	\$ 229,932
7000 MV Om StLt	374	624	537	\$ 10.11	\$ 10.00	\$ 10.11	\$ 10.77	\$ 15,450	\$ 15,409	\$ 15,519	\$ 16,532
10000 MV Om StLt	1,656	2,003	2,073	\$ 11.24	\$ 11.12	\$ 11.28	\$ 12.06	\$ 64,270	\$ 64,072	\$ 64,657	\$ 69,128
20000 MV Om StLt	4,259	5,834	5,680	\$ 12.82	\$ 12.69	\$ 12.94	\$ 13.92	\$ 202,133	\$ 201,579	\$ 204,103	\$ 219,560
HIGH PRESSURE SODIUM:											
4000 HPS Std StLt	20,899	33,171	27,808	\$ 5.48	\$ 5.41	\$ 5.44	\$ 6.05	\$ 445,257	\$ 443,794	\$ 445,416	\$ 495,362
5800 HPS Std StLt	25,580	38,855	35,964	\$ 6.02	\$ 5.95	\$ 6.00	\$ 6.84	\$ 600,963	\$ 599,172	\$ 602,394	\$ 686,729
9500 HPS Std StLt	59,700	96,813	79,764	\$ 6.86	\$ 6.78	\$ 6.84	\$ 7.40	\$ 1,611,520	\$ 1,606,744	\$ 1,616,135	\$ 1,748,450
22000 HPS Std StLt	16,905	26,915	22,784	\$ 10.38	\$ 10.27	\$ 10.40	\$ 11.42	\$ 688,845	\$ 686,985	\$ 692,682	\$ 760,618
50000 HPS Std StLt	2,543	4,085	3,373	\$ 17.09	\$ 16.92	\$ 17.18	\$ 17.29	\$ 170,526	\$ 170,094	\$ 171,817	\$ 172,917
4000 HPS Om StLt	11,614	15,312	15,363	\$ 8.24	\$ 8.13	\$ 8.16	\$ 8.62	\$ 345,548	\$ 344,270	\$ 345,078	\$ 364,531
5800 HPS Om StLt	25,312	33,810	33,840	\$ 8.77	\$ 8.66	\$ 8.71	\$ 9.41	\$ 809,527	\$ 806,743	\$ 809,699	\$ 874,772
9500 HPS Om StLt	8,671	12,601	11,722	\$ 9.81	\$ 9.68	\$ 9.74	\$ 10.15	\$ 321,212	\$ 320,085	\$ 321,362	\$ 334,889
22000 HPS Om StLt	13,619	20,542	18,985	\$ 13.32	\$ 13.17	\$ 13.30	\$ 14.17	\$ 704,444	\$ 702,401	\$ 706,842	\$ 753,079
50000 HPS Om StLt	1,393	1,939	1,780	\$ 20.03	\$ 19.81	\$ 20.07	\$ 20.02	\$ 102,038	\$ 101,732	\$ 102,598	\$ 102,342
DECORATIVE UNDERGROUND SERVICE											
HIGH PRESSURE SODIUM:											
4000 HPS Dec Acorn StLt	-	-	-	\$ 10.82	\$ 10.72	\$ 10.75	\$ 11.14	\$ -	\$ -	\$ -	\$ -
4000 HPS His Acorn StLt	446	744	596	\$ 17.38	\$ 17.13	\$ 17.16	\$ 17.15	\$ 30,724	\$ 30,612	\$ 30,648	\$ 30,630
5800 HPS Dec Acorn StLt	17	23	24	\$ 11.66	\$ 11.66	\$ 11.71	\$ 12.02	\$ 750	\$ 747	\$ 749	\$ 769
5800 HPS His Acorn StLt	215	359	288	\$ 18.03	\$ 17.78	\$ 17.83	\$ 18.05	\$ 15,395	\$ 15,341	\$ 15,369	\$ 15,559
9500 HSP Acorn Dec StLt	434	691	588	\$ 12.64	\$ 12.48	\$ 12.54	\$ 12.81	\$ 21,483	\$ 21,414	\$ 21,481	\$ 21,944
9500 HPS Historic Acorn StLt	1,256	2,064	1,667	\$ 18.86	\$ 18.61	\$ 18.67	\$ 18.62	\$ 93,222	\$ 92,908	\$ 93,107	\$ 92,858
4000 HPS Colonial StLt	2,193	3,537	2,875	\$ 7.43	\$ 7.33	\$ 7.36	\$ 7.87	\$ 63,380	\$ 63,161	\$ 63,333	\$ 67,721
5800 HPS Colonial StLt	2,927	4,639	3,975	\$ 7.99	\$ 7.89	\$ 7.94	\$ 8.68	\$ 91,550	\$ 91,257	\$ 91,636	\$ 100,176
9500 HPS Colonial StLt	4,731	7,899	6,333	\$ 8.74	\$ 8.63	\$ 8.69	\$ 9.16	\$ 164,551	\$ 164,031	\$ 164,788	\$ 173,701
5800 HPS Coach Dec StLt	62	83	83	\$ 26.74	\$ 26.39	\$ 26.44	\$ 26.22	\$ 6,043	\$ 6,021	\$ 6,028	\$ 5,978
9500 HSP Coach Dec StLt	29	39	39	\$ 27.49	\$ 27.11	\$ 27.17	\$ 26.67	\$ 2,914	\$ 2,903	\$ 2,907	\$ 2,854
5800 HPS Contemporary StLt	12,281	16,445	16,538	\$ 13.56	\$ 13.38	\$ 13.43	\$ 13.88	\$ 608,670	\$ 606,459	\$ 607,896	\$ 628,264
9500 HPS Contemporary StLt	1,522	2,138	2,080	\$ 16.22	\$ 16.00	\$ 16.06	\$ 16.27	\$ 92,300	\$ 91,965	\$ 92,184	\$ 93,390
22000 HPS Contemporary StLt	1,416	2,031	1,874	\$ 19.20	\$ 18.96	\$ 19.09	\$ 19.65	\$ 101,470	\$ 101,130	\$ 101,578	\$ 104,558
50000 HPS Contemporary StLt	164	221	236	\$ 25.49	\$ 25.19	\$ 25.45	\$ 25.12	\$ 15,754	\$ 15,704	\$ 15,804	\$ 15,600
HPS-16000 Gran Ville	1,001	1,303	1,316	\$ 40.81	\$ 40.19	\$ 40.27	\$ 44.78	\$ 146,214	\$ 145,593	\$ 145,777	\$ 162,104
Gran Ville Accessories:											
Single Crossarm Bracket	-	-	-	\$ 16.28	\$ 16.13	\$ 16.13	\$ 16.13	\$ -	\$ -	\$ -	\$ -
Twin Crossarm Bracket	157	210	212	\$ 18.12	\$ 17.96	\$ 17.96	\$ 17.96	\$ 10,424	\$ 10,399	\$ 10,399	\$ 10,399
24 Inch Banner Arm	66	100	104	\$ 2.82	\$ 2.80	\$ 2.80	\$ 2.80	\$ 757	\$ 756	\$ 756	\$ 756
24 Inch Clamp Banner Arm	306	406	408	\$ 3.90	\$ 3.87	\$ 3.87	\$ 3.87	\$ 4,344	\$ 4,334	\$ 4,334	\$ 4,334
18 Inch Banner Arm	160	214	216	\$ 2.58	\$ 2.58	\$ 2.58	\$ 2.58	\$ 1,525	\$ 1,522	\$ 1,522	\$ 1,522
18 Inch Clamp On Banner Arm	-	-	-	\$ 3.19	\$ 3.19	\$ 3.19	\$ 3.19	\$ -	\$ -	\$ -	\$ -
Flagpole Holder	175	240	244	\$ 1.20	\$ 1.19	\$ 1.19	\$ 1.19	\$ 786	\$ 784	\$ 784	\$ 784
Post-Mounted Receptacle	169	230	236	\$ 16.90	\$ 16.75	\$ 16.75	\$ 16.75	\$ 10,662	\$ 10,636	\$ 10,636	\$ 10,636
Base-Mounted Receptacle	-	-	-	\$ 16.31	\$ 16.16	\$ 16.16	\$ 16.16	\$ -	\$ -	\$ -	\$ -
Additional Receptacles	-	-	-	\$ 2.31	\$ 2.29	\$ 2.29	\$ 2.29	\$ -	\$ -	\$ -	\$ -
Planter	162	217	220	\$ 3.91	\$ 3.88	\$ 3.88	\$ 3.88	\$ 2,329	\$ 2,324	\$ 2,324	\$ 2,324
Clamp On Planter	-	-	-	\$ -	\$ 4.31	\$ 4.31	\$ 4.31	\$ -	\$ -	\$ -	\$ -
								\$ 2,401	\$ 2,401	\$ 2,401	\$ 2,401
Partial Month Charges											
Total Rate StLt								\$ 8,058,263	\$ 8,033,243	\$ 8,079,266	\$ 8,690,534

	Lights at Nov08- Jan09 Rates:	Lights at Feb09-Jun09 Rates: rates	Lights at Jul09- Oct09 Rates: rates	Nov08-Jan09 Rates:	Feb09-Jun09 Rates:	Jul09-Oct09 Rates:	Rates Reflecting ECR Roll-In (Case No. 2009-00310)	Revenue for 12 Months Ending October 31, 2009	Revenue Reflecting P.S.C. 14 Rates for a Full Year	Revenue Reflecting FAC Roll-In Rates for a Full Year	Revenue Reflecting ECR Roll-In Rates for a Full Year
PRIVATE OUTDOOR LIGHTING Rate POL											
Standard (Served Overhead)											
7000 Open Bottom Mercury Vapor POL	29,619	48,408	38,414	\$ 8.77	\$ 8.68	\$ 8.79	\$ 9.52	\$ 1,017,599	\$ 1,014,933	\$ 1,023,516	\$ 1,108,518
20000 Cobra Mercury Vapor POL*	1,571	2,569	2,132	\$ 11.12	\$ 11.03	\$ 11.28	\$ 12.35	\$ 69,855	\$ 69,713	\$ 70,748	\$ 77,459
5800 Open Bottom HPS POL	580	1,054	825	\$ 4.87	\$ 4.82	\$ 4.87	\$ 5.77	\$ 11,923	\$ 11,894	\$ 11,975	\$ 14,188
9500 Open Bottom HPS POL	102,610	172,346	138,285	\$ 5.63	\$ 5.57	\$ 5.63	\$ 6.26	\$ 2,316,206	\$ 2,310,049	\$ 2,326,547	\$ 2,586,889
22000 Cobra HPS POL	4,480	7,476	6,128	\$ 10.38	\$ 10.27	\$ 10.40	\$ 11.42	\$ 187,012	\$ 186,519	\$ 188,074	\$ 206,519
50000 Cobra HPS POL	6,442	10,776	8,588	\$ 17.09	\$ 16.92	\$ 17.18	\$ 18.60	\$ 439,966	\$ 438,870	\$ 443,347	\$ 479,992
Directional (Served Overhead)											
9500 HPS Directional POL	31,690	52,904	42,488	\$ 6.72	\$ 6.64	\$ 6.70	\$ 7.27	\$ 848,909	\$ 846,374	\$ 851,449	\$ 923,886
22000 HPS Directional POL	18,579	31,001	24,959	\$ 9.81	\$ 9.79	\$ 9.83	\$ 10.88	\$ 731,107	\$ 730,735	\$ 732,718	\$ 810,984
50000 HSP Directional POL	23,146	38,150	30,942	\$ 15.36	\$ 15.20	\$ 15.46	\$ 15.65	\$ 1,413,766	\$ 1,410,063	\$ 1,425,999	\$ 1,443,525
Metal Halide Commercial and Industrial Lighting											
12000 MH Directional Fixture	1,540	2,551	2,063	\$ 10.05	\$ 9.94	\$ 10.05	\$ 11.23	\$ 61,567	\$ 61,398	\$ 61,848	\$ 69,109
12000 MH Directional Wood Pole	392	666	554	\$ 12.12	\$ 11.97	\$ 12.08	\$ 13.15	\$ 19,415	\$ 19,357	\$ 19,473	\$ 21,198
12000 MH Directional Metal Pole	65	97	83	\$ 18.85	\$ 18.68	\$ 18.72	\$ 19.45	\$ 4,591	\$ 4,580	\$ 4,586	\$ 4,765
32000 MH Directional Fixture	12,605	21,190	17,097	\$ 14.54	\$ 14.39	\$ 14.63	\$ 16.11	\$ 738,330	\$ 736,439	\$ 744,550	\$ 819,870
32000 MH Directional Wood Pole	2,711	4,604	3,720	\$ 16.60	\$ 16.43	\$ 16.67	\$ 18.05	\$ 182,659	\$ 182,198	\$ 183,953	\$ 199,182
32000 MH Directional Metal Pole	768	1,254	1,040	\$ 23.33	\$ 23.06	\$ 23.30	\$ 24.33	\$ 71,067	\$ 70,859	\$ 71,345	\$ 74,498
107800 MH Directional Fixture	3,329	5,507	4,370	\$ 30.59	\$ 30.30	\$ 30.89	\$ 33.81	\$ 403,686	\$ 402,720	\$ 407,933	\$ 446,495
107800 MH Directional Wood Pole	900	1,354	1,096	\$ 33.46	\$ 33.13	\$ 33.72	\$ 36.92	\$ 111,929	\$ 111,632	\$ 112,962	\$ 123,682
107800 MH Directional Metal Pole	262	413	314	\$ 39.38	\$ 38.97	\$ 39.56	\$ 42.46	\$ 38,834	\$ 38,727	\$ 39,125	\$ 41,993
12000 MH Contemporary Fixture	173	283	235	\$ 11.20	\$ 11.07	\$ 11.18	\$ 12.30	\$ 7,698	\$ 7,675	\$ 7,725	\$ 8,499
12000 MH Contemporary Metal Pole	548	865	740	\$ 20.01	\$ 19.76	\$ 19.87	\$ 20.54	\$ 42,762	\$ 42,625	\$ 42,780	\$ 44,223
32000 MH Contemporary Fixture	919	1,540	1,223	\$ 16.15	\$ 15.98	\$ 16.22	\$ 17.62	\$ 59,288	\$ 59,132	\$ 59,722	\$ 64,877
32000 MH Contemporary Metal Pole	1,829	2,997	2,460	\$ 24.94	\$ 24.65	\$ 24.89	\$ 25.84	\$ 180,721	\$ 180,190	\$ 181,349	\$ 188,270
107800 MH Contemporary Fixture	132	223	185	\$ 33.26	\$ 32.93	\$ 33.52	\$ 36.73	\$ 17,935	\$ 17,891	\$ 18,101	\$ 19,834
107800 MH Contemporary Metal Pole	443	732	589	\$ 42.06	\$ 41.61	\$ 42.20	\$ 44.96	\$ 73,947	\$ 73,748	\$ 74,441	\$ 79,309
Decorative High Pressure Sodium (Served Underground)											
4000 HPS Decorative Acom	5	8	8	\$ 11.16	\$ 11.01	\$ 11.04	\$ 11.35	\$ 232	\$ 231	\$ 232	\$ 238
4000 HPS Historic Acom	185	309	248	\$ 17.38	\$ 17.13	\$ 17.16	\$ 17.15	\$ 12,764	\$ 12,718	\$ 12,733	\$ 12,725
5800 HPS Decorative Acom	104	140	176	\$ 11.82	\$ 11.66	\$ 11.71	\$ 12.25	\$ 4,923	\$ 4,906	\$ 4,918	\$ 5,145
5800 HPS Historic Acom	221	368	296	\$ 18.03	\$ 17.78	\$ 17.73	\$ 17.95	\$ 15,776	\$ 15,721	\$ 15,691	\$ 15,886
9500 HPS Decorative Acom	787	1,090	978	\$ 12.66	\$ 12.48	\$ 12.56	\$ 12.82	\$ 35,850	\$ 35,709	\$ 35,859	\$ 36,601
9500 HPS Historic Acom	1,996	2,722	2,364	\$ 18.86	\$ 18.61	\$ 18.67	\$ 18.62	\$ 132,437	\$ 131,938	\$ 132,221	\$ 131,867
4000 HPS Colonial Decorative	191	319	285	\$ 7.43	\$ 7.33	\$ 7.36	\$ 7.87	\$ 5,855	\$ 5,836	\$ 5,851	\$ 6,257
5800 HPS Colonial Decorative	530	857	682	\$ 7.99	\$ 7.89	\$ 7.94	\$ 8.68	\$ 16,412	\$ 16,359	\$ 16,428	\$ 17,959
9500 HPS Colonial Decorative	5,185	8,585	6,799	\$ 8.74	\$ 8.63	\$ 8.69	\$ 9.16	\$ 178,489	\$ 177,918	\$ 178,745	\$ 188,412
5800 HPS Coach Dec POL	71	119	108	\$ 26.74	\$ 26.38	\$ 26.43	\$ 26.21	\$ 7,892	\$ 7,867	\$ 7,876	\$ 8,111
9500 HPS Coach Dec POL	859	1,414	1,067	\$ 27.49	\$ 27.11	\$ 27.17	\$ 26.67	\$ 90,938	\$ 90,611	\$ 90,748	\$ 89,078
5800 HPS Contemporary Decorative	152	184	175	\$ 13.56	\$ 13.38	\$ 13.43	\$ 13.88	\$ 6,873	\$ 6,846	\$ 6,863	\$ 7,093
9500 HPS Contemporary Decorative	941	1,500	1,326	\$ 16.22	\$ 16.00	\$ 16.06	\$ 16.14	\$ 60,559	\$ 60,352	\$ 60,498	\$ 60,799
22000 HPS Contemporary Decorative	2,091	3,331	2,854	\$ 19.20	\$ 18.96	\$ 19.09	\$ 19.65	\$ 157,786	\$ 157,284	\$ 157,989	\$ 162,623
50000 HPS Contemporary Decorative	2,565	4,228	3,445	\$ 25.49	\$ 25.19	\$ 25.45	\$ 25.12	\$ 259,560	\$ 258,791	\$ 260,557	\$ 257,179
HPS-16000 Gran Ville POL	26	44	36	\$ 40.81	\$ 40.19	\$ 40.27	\$ 44.77	\$ 4,279	\$ 4,263	\$ 4,269	\$ 4,746
Special Contract Lighting											
20000 MV Special Lighting	1,356	2,065	1,742	\$ 6.88	\$ 6.85	\$ 6.95	\$ 7.63	\$ 35,581	\$ 35,541	\$ 35,883	\$ 39,394
50000 HPS Special Lighting	631	706	659	\$ 9.18	\$ 9.13	\$ 9.23	\$ 9.80	\$ 18,321	\$ 18,289	\$ 18,423	\$ 19,561
								Partial Month Billings			
								Total Rate POL			
								\$ 10,072,526			
								\$ 10,046,730			
								\$ 10,127,280			
								\$ 10,898,368			

KENTUCKY UTILITIES COMPANY
Adjustment to Reflect FAC Billings for a Full Year of the Roll-in
12 Months Ended October 31, 2009

	January-09	February-09	March-09	April-09	May-09	June-09	July-09	August-09	September-09	October-09	November-08	December-08	TOTAL 12 Mos. Ended
	BASE RATE ACTUAL FUEL ADJUSTMENT CLAUSE BILLINGS												
FAC RATE CHARGED:	0.00244	0.00409	0.00317	0.00584	0.00385	0.00225	(0.00087)	0.00363	0.00113	0.00180	0.00559	0.00163	
Residential Rate	728,583	1,583,686	1,641,608	2,827,582	1,339,781	998,745	(451,501)	1,777,367	532,072	675,536	1,009,533	430,039	13,093,031
Residential Rate RS	1,129,180	1,277,586	-	-	1,339,781	998,745	(451,501)	1,777,367	532,072	675,536	2,241,925	1,076,093	4,285,211
Residential Rate FERS	1,857,763	2,861,271	1,641,608	2,827,582	1,339,781	998,745	(451,501)	1,777,367	532,072	675,536	2,241,925	1,076,093	17,378,242
General Service	426,243	691,335	441,563	878,806	493,186	341,595	(137,056)	551,111	179,824	242,851	722,456	268,587	5,100,500
General Service Secondary	32,966	53,750	35,137	59,878	38,804	24,883	(496)	27,452	15,119	17,438	57,081	21,550	383,563
All Electric School Rate AES	-	-	752,645	1,637,594	1,026,043	1,253,850	(767,861)	1,030,509	391,786	491,906	-	-	5,816,471
Power Service Rate	-	2,025	357,159	768,739	455,009	318,406	(88,751)	453,651	167,197	218,081	-	-	2,651,515
Power Service Rate PSS - Secondary	-	5,567	-	-	-	-	-	-	-	-	21,603	-	(1,293)
Power Service Rate PSP - Primary	8,027	1,100,111	-	-	-	-	-	-	-	-	1,485,075	465,210	3,750,446
General Service Primary (moved to rate PSS with PSC 14)	700,050	492,459	-	-	-	-	-	-	-	-	637,396	238,245	1,621,122
Large Power Rate LPS - Secondary (moved to rate PSS with PSC 14)	253,021	40,935	-	-	-	-	-	-	-	-	57,717	20,474	148,035
Large Power Rate LPP - Primary (moved to rate PSP with PSC 14)	28,909	-	-	-	-	-	-	-	-	-	-	-	-
Mining Power Service Rate MP-Primary (moved to rate PSP with PSC 14)	990,007	1,641,097	1,109,804	2,406,333	1,481,052	1,572,256	(856,613)	1,484,160	558,982	709,987	2,201,792	687,439	13,986,297
Time of Day Power Rate	-	9,549	15,188	37,272	19,376	20,626	(7,249)	25,717	12,189	16,437	-	-	149,104
Time-of-Day Service - TODS Secondary	-	30,821	35,244	89,899	51,615	45,366	(20,248)	74,881	25,369	38,225	-	-	371,173
Time-of-Day Service - TODP Primary	32,606	22,042	-	-	-	-	-	-	-	-	73,582	22,220	150,450
Small Time-of-Day - STODS Secondary (moved to rate TODS with PSC 14)	2,763	3,364	-	-	-	-	-	-	-	-	6,167	2,131	14,424
Small Time-of-Day - STODP Primary (moved to rate TODP with PSC 14)	35,369	65,775	50,432	127,171	70,990	65,992	(27,497)	100,598	37,558	54,662	79,749	24,351	685,150
Large Power Time of Day Rate	-	230,703	552,202	1,056,338	788,204	523,228	(110,149)	618,470	374,790	406,242	-	-	4,440,029
Large Time-of-Day Primary Service - LTOD Primary	422,731	441,941	-	-	-	-	-	-	-	-	1,115,294	363,127	2,343,093
Large Comm./Industrial Time-of-Day - LCI-TOD Primary (moved to rate LTOD with PSC 14)	16,477	26,511	-	-	-	-	-	-	-	-	39,822	12,090	94,900
Large Mining Power Service Time of Day Rate LMP TOD-Primary (moved to rate LTOD with PSC 14)	439,209	699,154	552,202	1,056,338	788,204	523,228	(110,149)	618,470	374,790	406,242	1,155,116	375,217	6,878,022
Retail Transmission Service	-	146,024	289,288	626,954	386,563	229,263	(83,313)	420,803	140,265	261,555	-	-	2,417,403
Large Power Rate LPT - Transmission (moved to rate RTS with PSC 14)	6,019	12,406	-	-	-	-	-	-	-	-	10,459	4,014	32,899
Mining Power Service Rate - MP Transmission (moved to rate RTS with PSC 14)	23,444	7,133	-	-	-	-	-	-	-	-	44,278	14,734	89,588
Large Comm./Industrial Time-of-Day - LCI-TOD Transmission	151,385	187,870	-	-	-	-	-	-	-	-	335,679	85,056	759,990
Large Mining Power Service Time of Day Rate - LMP TOD Transmission (moved to rate RTS with PSC 14)	49,044	24,648	-	-	-	-	-	-	-	-	125,674	38,778	238,145
Large Mining Power Service Time of Day Rate - LMP TOD Transmission (moved to rate RTS with PSC 14)	229,892	378,081	289,288	626,954	386,563	229,263	(83,313)	420,803	140,265	261,555	516,091	142,581	3,538,024
Industrial Service Rate	38,932	83,149	81,632	127,405	80,665	61,236	(27,624)	147,407	48,084	83,203	-	-	602,009
Industrial Service Rate	38,932	83,149	81,632	127,405	80,665	61,236	(27,624)	147,407	48,084	83,203	119,935	28,617	270,634
Lighting Rates	-	-	-	-	-	-	-	-	0	-	-	-	-
Outdoor Lighting Service - LE	-	-	-	-	-	-	-	-	-	-	-	-	0
Traffic Lighting Energy - TE	11,160	15,835	12,366	13,114	16,062	9,285	1,546	5,273	6,936	5,781	24,237	7,603	129,197
Street Lighting - SL	20,247	28,349	22,211	38,415	22,869	13,252	(4,390)	19,324	7,267	12,084	43,421	13,645	236,694
Decorative Street Lighting - SLDEC (moved to rate SL with PSC 14)	-	-	-	-	-	-	-	-	-	-	-	-	-
Private Outdoor Lighting - POL	-	-	-	-	-	-	-	-	-	-	-	-	-
Customer Outdoor Lighting - OL (moved to rate POL with PSC 14)	31,407	44,184	34,578	51,529	38,931	22,536	(2,843)	24,597	14,203	17,865	67,657	21,248	365,891
Curtailable Service Rider Credits - Primary	-	-	-	-	-	-	-	-	-	-	-	-	-
Curtailable Service Rider Credits - Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	4,081,788	6,517,796	4,236,244	8,161,996	4,718,175	3,839,736	(1,697,091)	5,151,965	1,900,897	2,469,340	7,161,803	2,645,683	49,188,332

KENTUCKY UTILITIES COMPANY
Adjustment to Reflect FAC Billings for a Full Year of the Roll-in
12 Months Ended October 31, 2009

	January-09	February-09	March-09	April-09	May-09	June-09	July-09	August-09	September-09	October-09	November-08	December-08	TOTAL 12 Mos. Ended
FUEL ADJUSTMENT CLAUSE BILLINGS REFLECTING BASE RATE ROLL-IN FOR A FULL YEAR													
FAC RATE CHARGED:	0.00244	0.00409	0.00317	0.00584	0.00385	0.00225	(0.00087)	0.00363	0.00113	0.00180	0.00559	0.00163	
FAC Rate Rolled in:	(0.00163)	(0.00163)	(0.00163)	(0.00163)	(0.00163)	(0.00163)	-	-	-	-	(0.00163)	(0.00163)	
FAC Rate After Roll-in:	0.00081	0.00246	0.00154	0.00421	0.00222	0.00062	(0.00087)	0.00363	0.00113	0.00180	0.00396	-	
Residential Rate	616.665	1,719.642	799,072	2,039,567	772,975	275,343	(450,495)	1,775,951	532,840	675,434	1,588,223	0	10,345,217
Residential Rate RS	-	-	-	-	-	-	-	-	-	-	-	-	-
Residential Rate FERS	616.665	1,719.642	799,072	2,039,567	772,975	275,343	(450,495)	1,775,951	532,840	675,434	1,588,223	0	10,345,217
General Service	142,315	419,519	214,864	633,944	280,643	93,784	(141,678)	562,801	175,241	245,015	511,720	0	3,138,168
General Service Secondary	10,944	32,579	17,073	43,167	20,862	6,183	(8,305)	32,076	12,276	18,417	40,437	0	225,708
All Electric School Rate AES	231,592	669,647	365,596	1,180,587	575,922	338,694	(59,407)	1,089,917	351,050	501,601	1,052,067	0	6,297,266
Power Service Rate	96,553	337,417	173,530	554,176	254,894	83,690	(117,331)	468,625	152,962	222,191	507,701	0	2,734,408
Power Service Rate PSS - Secondary	-	-	-	-	-	-	-	-	-	-	-	-	-
Power Service Rate PSP - Primary	-	-	-	-	-	-	-	-	-	-	-	-	-
General Service Primary (moved to rate PSP)	-	-	-	-	-	-	-	-	-	-	-	-	-
Large Power Rate LPS - Secondary (moved to rate PSS with PSC 14)	-	-	-	-	-	-	-	-	-	-	-	-	-
Large Power Rate LPP - Primary (moved to rate PSP with PSC 14)	-	-	-	-	-	-	-	-	-	-	-	-	-
Mining Power Service Rate MP-Primary (moved to rate PSP with PSC 14)	-	-	-	-	-	-	-	-	-	-	-	-	-
	328,144	1,007,064	539,126	1,734,763	830,816	422,383	(176,738)	1,558,542	504,012	723,792	1,559,769	0	9,031,674
Time of Day Power Rate	917	7,766	7,348	26,869	11,172	5,248	(6,430)	25,742	9,858	16,458	4,369	0	109,318
Time-of-Day Service - TODS Secondary	10,824	33,307	17,122	64,807	29,762	12,268	(17,013)	78,299	24,732	38,240	52,126	0	344,474
Time-of-Day Service - TODP Primary	-	-	-	-	-	-	-	-	-	-	-	-	-
Small Time-of-Day - STODS Secondary (moved to rate TODS with PSC 14)	-	-	-	-	-	-	-	-	-	-	-	-	-
Small Time-of-Day - STODP Primary (moved to rate TODP with PSC 14)	11,741	41,074	24,469	91,677	40,935	17,517	(23,442)	104,040	34,590	54,697	56,495	0	453,792
Large Power Time of Day Rate	145,803	437,481	267,033	761,504	428,412	136,598	(194,841)	704,091	285,376	452,819	818,293	0	4,242,570
Large Time-of-Day Primary Service - LTOD Primary	-	-	-	-	-	-	-	-	-	-	-	-	-
Large Comm./Industrial Time-of-Day - LCI-TOD Primary (moved to rate LTOD with PSC 14)	-	-	-	-	-	-	-	-	-	-	-	-	-
Large Mining Power Service Time of Day RateL. LMP TOD-Primary (moved to rate LTOD with PSC 14)	145,803	437,481	267,033	761,504	428,412	136,598	(194,841)	704,091	285,376	452,819	818,293	0	4,242,570
Retail Transmission Service	75,614	232,283	140,538	451,965	217,509	63,175	(94,058)	433,227	132,380	318,692	365,603	0	2,336,927
Large Power Rate LPT - Transmission (moved to rate RTS with PSC 14)	-	-	-	-	-	-	-	-	-	-	-	-	-
Mining Power Service Rate - MP Transmission (moved to rate RTS with PSC 14)	-	-	-	-	-	-	-	-	-	-	-	-	-
Large Comm./Industrial Time-of-Day - LCI-TOD Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-
Large Mining Power Service Time of Day Rate - LMP TOD Transmission (moved to rate RTS with PSC 14)	75,614	232,283	140,538	451,965	217,509	63,175	(94,058)	433,227	132,380	318,692	365,603	0	2,336,927
Industrial Service Rate	12,924	50,012	39,657	91,845	46,513	16,874	(27,624)	147,407	48,084	83,203	84,963	0	593,859
	12,924	50,012	39,657	91,845	46,513	16,874	(27,624)	147,407	48,084	83,203	84,963	0	593,859
Lighting Rates	-	-	-	-	-	-	(0)	0	0	0	0	0	0
Outdoor Lighting Service - LE	-	-	-	-	-	-	-	-	-	-	-	-	-
Traffic Lighting Energy - TE	3,705	9,524	6,008	9,454	7,488	1,968	(2,735)	10,817	3,691	6,842	17,169	0	73,931
Street Lighting - SL	6,705	17,130	10,792	27,739	13,028	3,564	(4,760)	19,999	6,932	12,194	30,770	0	144,094
Decorative Street Lighting - SLDEC (moved to rate SL with PSC 14)	-	-	-	-	-	-	-	-	-	-	-	-	-
Private Outdoor Lighting - POL	-	-	-	-	-	-	-	-	-	-	-	-	-
Customer Outdoor Lighting - OL (moved to rate POL with PSC 14)	10,410	26,654	16,800	37,193	20,516	5,532	(7,495)	30,816	10,624	19,036	47,939	0	218,025
Curtailable Service Rider Credits - Primary	-	-	-	-	-	-	-	-	-	-	-	-	-
Curtailable Service Rider Credits - Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	1,354,560	3,966,307	2,058,632	5,885,626	2,659,180	1,037,389	(1,124,676)	5,348,951	1,735,424	2,591,105	5,073,441	0	30,585,939

KENTUCKY UTILITIES COMPANY
Adjustment to Reflect FAC Billings for a Full Year of the Roll-in
12 Months Ended October 31, 2009

	January-09	February-09	March-09	April-09	May-09	June-09	July-09	August-09	September-09	October-09	November-08	December-08	TOTAL 12 Mos. Ended
REDUCED FUEL ADJUSTMENT CLAUSE BILLINGS REFLECTING BASE RATE ROLL-IN FOR A FULL YEAR													
Residential Rate	(111,918)	135,956	(842,536)	(788,015)	(566,806)	(723,402)	1,006	(1,416)	768	(102)	578,689	(430,039)	(2,747,814)
Residential Rate RS	(1,129,180)	(1,277,586)	-	(788,015)	(566,806)	(723,402)	1,006	(1,416)	768	(102)	(1,232,392)	(646,054)	(4,285,211)
Residential Rate FERS	(1,241,098)	(1,141,630)	(842,536)	(788,015)	(566,806)	(723,402)	1,006	(1,416)	768	(102)	(653,703)	(1,076,093)	(7,033,025)
General Service	(283,927)	(271,817)	(226,699)	(244,862)	(212,543)	(247,811)	(4,622)	11,691	(4,583)	2,163	(210,736)	(268,587)	(1,962,332)
General Service Secondary	(22,022)	(21,170)	(18,064)	(16,711)	(17,942)	(18,700)	(7,810)	4,624	(2,843)	978	(16,644)	(21,550)	(157,855)
All Electric School Rate AES											1,052,067	0	480,795
Power Service Rate	231,592	669,647	(387,049)	(457,007)	(450,121)	(915,157)	708,455	59,408	(40,735)	9,695	507,701	0	82,893
Power Service Rate PSS - Secondary	96,553	335,392	(183,629)	(214,562)	(200,115)	(234,716)	(28,580)	14,974	(14,234)	4,110	(21,603)	36,490	1,293
Power Service Rate PSP - Primary	(8,027)	(5,567)	-	-	-	-	-	-	-	-	(1,485,075)	(465,210)	(3,750,446)
General Service Primary (moved to rate PSP)	(700,050)	(1,100,111)	-	-	-	-	-	-	-	-	(637,396)	(238,245)	(1,621,122)
Large Power Rate LPS - Secondary (moved to rate PSS with PSC 14)	(253,021)	(492,459)	-	-	-	-	-	-	-	-	(57,717)	(20,474)	(148,035)
Large Power Rate LPP - Primary (moved to rate PSP with PSC 14)	(28,909)	(40,935)	-	-	-	-	-	-	-	-	(642,023)	(687,439)	(4,954,623)
Mining Power Service Rate MP-Primary (moved to rate PSP with PSC 14)	(661,863)	(634,033)	(570,678)	(671,569)	(650,236)	(1,149,873)	679,875	74,382	(54,970)	13,805	-	-	-
Time of Day Power Rate	917	(1,782)	(7,840)	(10,403)	(8,203)	(15,378)	820	24	(2,331)	21	4,369	0	(39,786)
Time-of-Day Service - TODS Secondary	10,824	2,486	(18,122)	(25,092)	(21,853)	(33,098)	3,235	3,418	(637)	14	52,126	0	(26,698)
Time-of-Day Service - TODP Primary	(32,606)	(22,042)	-	-	-	-	-	-	-	-	(73,582)	(22,220)	(150,450)
Small Time-of-Day - STODS Secondary (moved to rate TODS with PSC 14)	(2,763)	(3,364)	-	-	-	-	-	-	-	-	(6,167)	(2,131)	(14,424)
Small Time-of-Day - STODP Primary (moved to rate TODP with PSC 14)	(23,627)	(24,702)	(25,962)	(35,495)	(30,056)	(48,475)	4,055	3,442	(2,968)	35	(23,254)	(24,351)	(231,358)
Large Power Time of Day Rate	145,803	206,779	(285,169)	(294,834)	(359,792)	(386,630)	(84,692)	85,621	(89,414)	46,577	818,293	0	(197,459)
Large Time-of-Day Primary Service - LTOD Primary	(422,731)	(441,941)	-	-	-	-	-	-	-	-	(1,115,294)	(363,127)	(2,343,093)
Large Comm./Industrial Time-of-Day - LCI-TOD Primary (moved to rate LTOD with PSC 14)	(16,477)	(26,511)	-	-	-	-	-	-	-	-	(39,822)	(12,090)	(94,900)
Large Mining Power Service Time of Day Rate LMP TOD-Primary (moved to rate LTOD with PSC 14)	(293,406)	(261,673)	(285,169)	(294,834)	(359,792)	(386,630)	(84,692)	85,621	(89,414)	46,577	(336,823)	(375,217)	(2,635,452)
Retail Transmission Service	75,614	86,260	(148,751)	(174,989)	(169,054)	(166,089)	(10,745)	12,424	(7,885)	57,137	365,603	0	(80,476)
Large Power Rate LPT - Transmission (moved to rate RTS with PSC 14)	(6,019)	(12,406)	-	-	-	-	-	-	-	-	(10,459)	(4,014)	(32,899)
Mining Power Service Rate - MP Transmission (moved to rate RTS with PSC 14)	(23,444)	(7,133)	-	-	-	-	-	-	-	-	(44,278)	(14,734)	(89,588)
Large Comm./Industrial Time-of-Day - LCI-TOD Transmission	(151,385)	(187,870)	-	-	-	-	-	-	-	-	(335,679)	(85,056)	(759,990)
Large Mining Power Service Time of Day Rate - LMP TOD Transmission (moved to rate RTS with PSC 14)	(49,044)	(24,648)	-	-	-	-	-	-	-	-	(125,674)	(38,778)	(238,145)
	(154,279)	(145,798)	(148,751)	(174,989)	(169,054)	(166,089)	(10,745)	12,424	(7,885)	57,137	(150,488)	(142,581)	(1,201,098)
Industrial Service Rate	12,924	50,012	(41,975)	(35,560)	(34,152)	(44,362)	-	-	-	-	84,963	0	(8,150)
	(38,932)	(83,149)	-	-	-	-	-	-	-	-	(119,935)	(28,617)	(270,634)
	(26,008)	(33,138)	(41,975)	(35,560)	(34,152)	(44,362)	-	-	-	-	(34,972)	(28,617)	(278,784)
Lighting Rates	-	-	-	-	-	-	(0)	(0)	0	0	-	-	(0)
Outdoor Lighting Service -- LE	-	-	-	-	-	-	-	-	-	-	-	-	-
Traffic Lighting Energy -- TE	(7,455)	(6,310)	(6,358)	(3,660)	(8,574)	(7,317)	(4,281)	5,544	(3,244)	1,061	(7,068)	(7,603)	(55,266)
Street Lighting - SL	(13,543)	(11,219)	(11,420)	(10,676)	(9,841)	(9,687)	(370)	675	(335)	110	(12,650)	(13,645)	(92,600)
Decorative Street Lighting - SLDEC (moved to rate SL with PSC 14)	-	-	-	-	-	-	-	-	-	-	-	-	-
Private Outdoor Lighting - POL	-	-	-	-	-	-	-	-	-	-	-	-	-
Customer Outdoor Lighting - OL (moved to rate POL with PSC 14)	(20,998)	(17,529)	(17,778)	(14,336)	(18,414)	(17,004)	(4,651)	6,219	(3,579)	1,172	(19,718)	(21,248)	(147,866)
Curtailable Service Rider Credits - Primary	-	-	-	-	-	-	-	-	-	-	-	-	-
Curtailable Service Rider Credits - Transmission	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	(2,727,228)	(2,551,489)	(2,177,612)	(2,276,370)	(2,058,995)	(2,802,347)	572,416	196,986	(165,473)	121,765	(2,088,362)	(2,645,683)	(18,602,393)

Kentucky Utilities Company

Calculation of ECR Revenue Requirement at October 31, 2009

	<u>TOTAL</u>	<u>Eliminated Plans (2001 & 2003)</u>	<u>Post Rate Case ECR Plans (05 & 06)</u>
Calculation of Revenue Requirement	Environmental Compliance Plans at Oct 31, 2009	Environmental Compliance Plans at Oct 31, 2009	Environmental Compliance Plans at Oct 31, 2009
Environmental Compliance Rate Base			
Pollution Control Plant in Service	858,123,898	240,167,567	617,956,331
Pollution Control CWIP Excluding AFUDC	<u>589,332,587</u>	<u>1,142,172</u>	<u>588,190,415</u>
Subtotal	1,447,456,485	241,309,739	1,206,146,746
Additions:			
Limestone, net of amount in base rates	463,655	-	463,655
Emission Allowances, net of amount in base rates	1,214,889	-	1,214,889
Cash Working Capital Allowance	<u>1,610,137</u>	<u>307,049</u>	<u>1,303,088</u>
Subtotal	3,288,681	307,049	2,981,632
Deductions:			
Accumulated Depreciation on Pollution Control Plant	70,658,298	33,946,555	36,711,743
Pollution Control Deferred Income Taxes	55,590,379	34,843,377	20,747,002
Pollution Control Deferred Investment Tax Credit	<u>27,300,334</u>	<u>-</u>	<u>27,300,334</u>
Subtotal	153,549,011	68,789,932	84,759,079
Environmental Compliance Rate Base	<u>\$ 1,297,196,155</u>	<u>\$ 172,826,856</u>	<u>\$ 1,124,369,299</u>
Rate of Return -- Environmental Compliance Rate Base		11.12%	11.12%
Return on Environmental Compliance Rate Base	<u>\$ 144,248,212</u>	<u>\$ 19,218,346</u>	<u>\$ 125,029,866</u>
Pollution Control Operating Expenses			
12 Month Depreciation and Amortization Expense	29,431,778	6,976,795	22,454,982
12 Month Taxes Other than Income Taxes	1,725,833	321,349	1,404,484
12 Month Operating and Maintenance Expense	12,881,091	2,456,390	10,424,701
12 Month Emission Allowance Expense, net of amounts in base rates	<u>966,382</u>	<u>-</u>	<u>966,382</u>
Total Pollution Control Operating Expenses	<u>\$ 45,005,084</u>	<u>\$ 9,754,534</u>	<u>\$ 35,250,550</u>
Gross Proceeds from By-Product & Allowance Sales	(273,091)	-	(273,091)
Total Company Environmental Surcharge Gross Revenue Requirement			
Return on Environmental Compliance Rate Base	144,248,212	19,218,346	125,029,866
Pollution Control Operating Expenses	45,005,084	9,754,534	35,250,550
Less Gross Proceeds from By-Product & Allowance Sales	<u>273,091</u>	<u>-</u>	<u>273,091</u>
Total Company Environmental Surcharge Gross Revenue Requirement	<u>\$ 189,526,387</u>	<u>\$ 28,972,880</u>	<u>\$ 160,553,507</u>

Balances for Selected Operating Expense Accounts for 12-months ended October 31, 2009

All Plans	Depreciation & Amortization	Taxes Other than Income Taxes	Operating and Maintenance Expense			Emission Allowance Expense	Total
	Steam Plant		FERC 502	FERC 506	FERC 512	FERC 509	
Nov-08	2,546,527	106,610	184,043	102,573	64,072	249,574	3,253,400
Dec-08	2,546,527	106,606	215,838	813,882	81,149	9,418	3,773,420
Jan-09	2,546,528	151,270	229,022	640,633	76,168	28	3,643,649
Feb-09	2,000,060	151,261	176,509	302,793	153,109	23	2,783,755
Mar-09	2,214,349	151,261	202,422	721,911	67,998	15	3,357,956
Apr-09	2,429,770	151,261	189,551	765,878	63,396	9	3,599,866
May-09	2,481,998	151,261	158,935	873,522	47,679	76,175	3,789,571
Jun-09	2,532,586	151,261	173,440	832,319	46,216	156,006	3,891,827
Jul-09	2,532,586	151,261	137,982	720,871	75,243	160,833	3,778,776
Aug-09	2,532,586	151,261	725,587	800,513	619,936	169,269	4,999,153
Sep-09	2,533,615	151,261	204,210	811,465	270,388	97,426	4,068,365
Oct-09	2,534,645	151,259	203,259	687,107	441,471	105,950	4,123,690
less amount in Base Rates						(58,344)	(58,344)
Totals	29,431,778	1,725,833	2,800,799	8,073,468	2,006,824	966,382	45,005,084

Balances for Allowance Sales and By-Product Sales for 12-months ended October 31, 2009

	Total Proceeds from Allowance Sales	Proceeds from By-Product Sales	Total All Sale Proceeds	
	ES Form 2.00	ES Form 2.00		
Nov-08	3,600	-	3,600	
Dec-08	-	-	-	
Jan-09	-	-	-	
Feb-09	-	-	-	
Mar-09	-	-	-	
Apr-09	(201,458)	-	(201,458)	
May-09	-	-	-	
Jun-09	-	-	-	
Jul-09	-	-	-	
Aug-09	-	(69,038)	(69,038)	*Aug09 includes prior period adj for Mar09-Jul09
Sep-09	-	(8,830)	(8,830)	
Oct-09	-	2,635	2,635	
Totals	(197,858)	(75,233)	(273,091)	

Balances for Selected Operating Expense Accounts for 12-months ended October 31, 2009
Eliminated Plans (2001 & 2003)

2001 Plan	Depreciation & Amortization Steam Plant	Taxes Other than Income Taxes	Operating and Maintenance Expense			Emission Allowance Expense FERC 509	Total
			FERC 502	FERC 506	FERC 512		
Nov-08	465,764	25,449	-	75,892	42,490	-	609,595
Dec-08	465,764	25,444	-	346,686	52,958	-	890,852
Jan-09	465,764	24,878	-	188,748	32,440	-	711,830
Feb-09	572,711	24,878	-	103,814	97,493	-	798,895
Mar-09	572,711	24,878	-	169,649	40,684	-	807,922
Apr-09	572,711	24,878	-	180,660	15,410	-	793,658
May-09	572,711	24,878	-	259,216	10,641	-	867,446
Jun-09	572,711	24,878	-	109,641	20,762	-	727,992
Jul-09	572,711	24,878	-	143,222	28,687	-	769,498
Aug-09	572,711	24,878	-	117,312	24,834	-	739,735
Sep-09	572,711	24,878	-	144,643	65,896	-	808,128
Oct-09	572,711	24,878	-	156,924	27,691	-	782,203
less Base Rate amount							-
Totals	6,551,690	299,674	-	1,996,405	459,985	-	9,307,754

2003 Plan	Depreciation & Amortization Steam Plant	Taxes Other than Income Taxes	Operating and Maintenance Expense			Emission Allowance Expense FERC 509	Total
			FERC 502	FERC 506	FERC 512		
Nov-08	29,067	1,842	-	-	-	-	30,909
Dec-08	29,067	1,842	-	-	-	-	30,909
Jan-09	29,067	1,799	-	-	-	-	30,866
Feb-09	37,545	1,799	-	-	-	-	39,344
Mar-09	37,545	1,799	-	-	-	-	39,344
Apr-09	37,545	1,799	-	-	-	-	39,344
May-09	37,545	1,799	-	-	-	-	39,344
Jun-09	37,545	1,799	-	-	-	-	39,344
Jul-09	37,545	1,799	-	-	-	-	39,344
Aug-09	37,545	1,799	-	-	-	-	39,344
Sep-09	37,545	1,799	-	-	-	-	39,344
Oct-09	37,545	1,799	-	-	-	-	39,344
less Base Rate amount							-
Totals	425,105	21,674	-	-	-	-	446,780

2001 & 2003 Plans	Depreciation & Amortization Steam Plant	Taxes Other than Income Taxes	Operating and Maintenance Expense			Emission Allowance Expense FERC 509	Total
			FERC 502	FERC 506	FERC 512		
Nov-08	494,831	27,291	-	75,892	42,490	-	640,504
Dec-08	494,830	27,287	-	346,686	52,958	-	921,761
Jan-09	494,831	26,677	-	188,748	32,440	-	742,696
Feb-09	610,256	26,677	-	103,814	97,493	-	838,239
Mar-09	610,256	26,677	-	169,649	40,684	-	847,266
Apr-09	610,256	26,677	-	180,660	15,410	-	833,002
May-09	610,256	26,677	-	259,216	10,641	-	906,790
Jun-09	610,256	26,677	-	109,641	20,762	-	767,336
Jul-09	610,256	26,677	-	143,222	28,687	-	808,842
Aug-09	610,256	26,677	-	117,312	24,834	-	779,079
Sep-09	610,256	26,677	-	144,643	65,896	-	847,472
Oct-09	610,256	26,677	-	156,924	27,691	-	821,547
less Base Rate amount							-
Totals	6,976,795	321,349	-	1,996,405	459,985	-	9,754,534

**Balances for Selected Operating Expense Accounts for 12-months ended October 31, 2009
Post Rate Case ECR Plans (2005 & 2006)**

2005 Plan	Depreciation & Amortization Steam Plant	Taxes Other than Income Taxes	Operating and Maintenance Expense			Emission Allowance Expense FERC 509	Total
			FERC 502	FERC 506	FERC 512		
Nov-08	2,035,833	71,385	184,043	-	16,455	249,574	2,557,289
Dec-08	2,035,833	71,385	215,838	-	17,202	9,418	2,349,675
Jan-09	2,035,833	104,300	229,022	-	18,588	28	2,387,771
Feb-09	1,371,759	104,291	176,509	-	25,972	23	1,678,554
Mar-09	1,586,048	104,291	202,422	-	14,303	15	1,907,080
Apr-09	1,799,830	104,291	189,551	-	36,823	9	2,130,504
May-09	1,850,418	104,291	158,935	-	29,021	76,175	2,218,840
Jun-09	1,901,005	104,291	173,440	-	9,085	156,006	2,343,827
Jul-09	1,901,005	104,291	137,982	-	42,643	160,833	2,346,754
Aug-09	1,901,005	104,291	725,587	-	592,849	169,269	3,493,002
Sep-09	1,901,005	104,291	204,210	-	202,952	97,426	2,509,884
Oct-09	1,901,005	104,289	203,259	-	402,920	105,950	2,717,423
less Base Rate amount						(58,344)	(58,344)
Totals	22,220,577	1,185,687	2,800,799	-	1,408,814	966,382	28,582,259

*August 2009 includes prior period adjustment for March through July as shown on ES Form 1.10 and Attachment 1 and Attachment 2 in the August 2009 monthly filing.

2006 Plan	Depreciation & Amortization Steam Plant	Taxes Other than Income Taxes	Operating and Maintenance Expense			Emission Allowance Expense FERC 509	Total
			FERC 502	FERC 506	FERC 512		
Nov-08	15,864	7,934	-	26,681	5,127	-	55,606
Dec-08	15,864	7,934	-	467,196	10,989	-	501,983
Jan-09	15,864	20,293	-	451,885	25,140	-	513,182
Feb-09	18,045	20,293	-	198,980	29,644	-	266,962
Mar-09	18,045	20,293	-	552,262	13,010	-	603,611
Apr-09	19,685	20,293	-	585,219	11,163	-	636,359
May-09	21,325	20,293	-	614,306	8,017	-	663,941
Jun-09	21,325	20,293	-	722,678	16,368	-	780,664
Jul-09	21,325	20,293	-	577,649	3,913	-	623,180
Aug-09	21,325	20,293	-	683,202	2,252	-	727,072
Sep-09	22,354	20,293	-	666,822	1,541	-	711,010
Oct-09	23,384	20,293	-	530,183	10,860	-	584,720
less Base Rate amount						-	-
Totals	234,405	218,798	-	6,077,063	138,025	-	6,668,291

2005 & 2006 Plans	Depreciation & Amortization Steam Plant	Taxes Other than Income Taxes	Operating and Maintenance Expense			Emission Allowance Expense FERC 509	Total
			FERC 502	FERC 506	FERC 512		
Nov-08	2,051,697	79,319	184,043	26,681	21,582	249,574	2,612,895
Dec-08	2,051,697	79,319	215,838	467,196	28,191	9,418	2,851,658
Jan-09	2,051,697	124,593	229,022	451,885	43,728	28	2,900,953
Feb-09	1,389,804	124,584	176,509	198,980	55,616	23	1,945,516
Mar-09	1,604,093	124,584	202,422	552,262	27,314	15	2,510,690
Apr-09	1,819,515	124,584	189,551	585,219	47,986	9	2,766,864
May-09	1,871,743	124,584	158,935	614,306	37,038	76,175	2,882,782
Jun-09	1,922,330	124,584	173,440	722,678	25,454	156,006	3,124,492
Jul-09	1,922,330	124,584	137,982	577,649	46,556	160,833	2,969,934
Aug-09	1,922,330	124,584	725,587	683,202	595,102	169,269	4,220,074
Sep-09	1,923,359	124,584	204,210	666,822	204,493	97,426	3,220,894
Oct-09	1,924,389	124,582	203,259	530,183	413,780	105,950	3,302,143
less Base Rate amount						(58,344)	(58,344)
Totals	22,454,982	1,404,484	2,800,799	6,077,063	1,546,839	966,382	35,250,550

Kentucky Utilities Company Adjustment to Test Year Revenues Due to Electric Rate Switching

	KWH	KW On Peak	KW Off Peak	Previous Rate	Test Year "As Billed" Revenues					Test Year Revenues Using New Rate					Change In Revenue Due To Rate Switch	
					Peak Demand Revenue	Off-Peak Demand Revenue	Customer Charge	Energy Rate	Energy Revenue	Total Revenue	Peak Demand Revenue	Off-Peak Demand Revenue	Customer Charge	Energy Revenue		Total Revenue
Customer 1	2,136,400	3,974	2,463	LPS/PSS	27,251.06	3,128.01	1,005.00		70,405.18	101,789.25	25,390.67	4,982.21	1,080.00	69,561.13	101,014.01	(775.24)
Customer 2	1,791,120	4,116	2,073	LPS/PSS	28,792.26	2,632.71	1,005.00		59,038.33	91,468.30	26,301.24	5,068.57	1,080.00	58,762.92	91,212.73	(255.57)
Customer 3	6,210,062	11,983	6,244	LPP/PSP	79,185.36	7,929.88	1,170.00		204,599.27	292,884.51	71,895.00	15,331.44	1,440.00	203,808.71	292,475.15	(409.36)
Customer 4	2,289,600	5,622	2,610	LPS/PSS	39,471.48	3,314.70	990.00		75,375.10	119,151.28	35,924.58	6,645.91	1,080.00	75,048.16	118,698.65	(452.63)
Customer 5	15,516,000	32,603	19,098	LPS/PSS	224,427.15	24,254.46	1,005.00		512,082.65	761,769.26	208,333.17	39,879.27	1,080.00	509,771.03	759,063.47	(2,705.79)
Customer 6	9,258,000	18,927	8,485	LPS/PSS	133,994.57	10,775.95	975.00		305,297.03	451,042.55	120,940.34	23,807.42	1,080.00	304,090.78	449,918.54	(1,124.01)
Customer 7	3,254,400	9,701	1,654	LPS/PSS	72,141.17	2,100.58	930.00		107,502.48	182,674.23	61,986.20	12,414.25	1,080.00	107,095.69	182,576.14	(98.09)
Customer 8	11,502,600	28,810	8,925	LPS/PSS	211,184.64	9,136.38	960.00		377,920.23	599,201.25	184,095.90	35,808.92	1,080.00	375,753.75	596,738.57	(2,462.68)
Customer 9	3,318,912	8,450	1,492	LPS/PSS	62,713.44	1,894.84	930.00		109,608.98	175,147.26	53,995.50	10,457.18	1,080.00	109,213.41	174,746.09	(401.17)
Customer 10	12,340,800	26,956	2,228	LPP/PSP	192,638.76	2,829.56	945.00		407,082.63	603,495.95	161,736.00	31,389.32	1,440.00	405,293.16	599,858.48	(3,637.47)
Customer 11	2,021,400	5,797	1,290	LPS/PSS	42,692.67	1,638.30	945.00		66,508.95	111,784.92	37,042.83	7,233.92	1,080.00	66,103.27	111,460.02	(324.90)
Customer 12	2,763,600	5,477	3,541	LPS/PSS	37,449.99	4,497.07	1,005.00		91,085.30	134,037.36	34,998.03	6,981.19	1,080.00	90,755.60	133,814.82	(222.54)
Customer 13	10,298,880	19,923	9,827	LPS/PSS	139,511.07	12,480.29	990.00		339,159.28	492,140.64	127,307.97	24,283.67	1,080.00	337,588.09	490,259.73	(1,880.91)
Customer 14	6,234,300	14,970	7,493	LPP/PSP	99,081.00	9,516.11	1,170.00		204,915.09	314,682.20	89,820.00	18,694.40	1,440.00	203,997.51	313,951.91	(730.29)
Customer 15	5,522,400	27,664	11,941	LPP/PSP	192,515.82	15,165.07	1,125.00		181,792.45	390,598.34	85,232.70	32,258.00	1,440.00	180,830.97	299,761.67	(90,836.67)
Customer 16	2,478,300	4,532	2,085	LPS/PSS	32,154.17	2,647.95	975.00		81,698.22	117,475.34	28,956.29	6,018.53	1,080.00	81,340.15	117,394.97	(80.37)
Customer 17	2,904,000	4,046	1,284	LPS/PSS	29,229.48	1,630.68	770.00		120,886.87	152,517.03	27,652.72	5,165.09	990.00	96,264.88	130,072.69	(22,444.34)
Customer 18	763,209	2,871	1,042	LPS/PSS	20,524.82	1,323.34	945.00		25,435.36	48,228.52	18,342.50	3,361.69	1,080.00	25,407.51	48,191.70	(36.82)
Customer 19	4,617,200	13,792	4,683		24,009.57	3,481.07	430.00		187,709.01	215,629.65	53,267.04	10,327.64	990.00	112,127.03	176,711.71	(38,917.94)
Customer 20	3,813,000	6,890	3,807	LPS/PSS	47,820.96	4,834.89	975.00		126,024.42	179,655.27	44,027.10	8,585.20	1,080.00	125,793.26	179,485.56	(169.71)
Customer 21	1,161,120	4,555	1,828	LPS/PSS	32,500.85	2,321.56	975.00		38,427.37	74,224.78	29,103.26	5,697.22	1,080.00	38,214.55	74,095.03	(129.75)
Customer 22	1,370,000	3,442	1,653	LPS/PSS	24,137.60	2,099.31	975.00		45,311.86	72,523.77	21,991.19	4,161.79	1,080.00	45,170.26	72,403.24	(120.53)
Customer 23	14,763,500	39,661	10,987	LPS/PSS	288,905.31	13,953.49	960.00		484,814.69	788,633.49	253,433.79	48,080.93	1,080.00	481,875.75	784,470.47	(4,163.02)
Customer 24	2,494,200	8,081	3,263	LPS/PSS	57,821.67	4,144.01	975.00		82,241.90	145,182.58	51,637.59	10,596.88	1,080.00	81,813.32	145,127.79	(54.79)
Customer 25	7,702,983	19,596	13,272	PSP	57,643.14	9,363.71	750.00		143,715.33	211,472.18	57,311.91	14,229.08	630.00	139,697.70	211,868.69	396.51
Total Revenue Adjustment Due to Customers Switching Rates During the Test Year															(172,038.08)	

Visual Comparison of Louisville Gas and Electric and Kentucky Utilities Company Rate Schedules

LG&E				Availability kW	KU								
Proposed		Current			Current		Proposed						
RTS and FLS Transmission - (kVA)	ITOD & CTOD Primary - (kVA)	ITOD & CTOD Secondary	RTS and IS Transmission - (kVA)	ITOD & CTOD Primary and Secondary	50,000	RTS and IS Transmission - (kVA)	LTOD Primary	RTS and FLS Transmission - (kVA)	TOD Primary - (kVA)	TOD Secondary			
					5,000						TOD Primary and Secondary	PS Primary	PS Secondary
					250									PS Primary	PS Secondary
50	IPS / CPS Primary	IPS / CPS Secondary	IPS / CPS Primary	IPS / CPS Secondary	50	PS Primary	PS Secondary	PS Primary	PS Secondary				
GS Secondary	GS Secondary	GS Secondary	GS Secondary	GS Secondary	0	GS Secondary	GS Secondary	GS Secondary	GS Secondary				

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF KENTUCKY)	
UTILITIES COMPANY FOR AN	)	CASE NO. 2009-00548
ADJUSTMENT OF ITS ELECTRIC)	
BASE RATES)	

TESTIMONY OF
JOHN WOLFRAM
DIRECTOR, CUSTOMER SERVICE & MARKETING
KENTUCKY UTILITIES COMPANY

Filed: January 29, 2010

1 **Q. Please state your name, position and business address.**

2 A. My name is John Wolfram. I am the Director, Customer Service & Marketing for
3 E.ON U.S. Services Inc., which provides services to Louisville Gas and Electric
4 Company ("LG&E") and Kentucky Utilities Company ("KU") (collectively, "the
5 Companies"). My business address is 220 West Main Street, Louisville, Kentucky.
6 A statement of my professional history and education is attached to this testimony as
7 Appendix A.

8 **Q. Have you testified previously before the Commission?**

9 A. Yes. I have testified several times before the Commission, including in Case No.
10 2002-00029, wherein the Companies sought a certificate of public convenience and
11 necessity ("CPCN") to construct two combustion turbines, and in Case Nos. 2005-
12 00467 and 2005-00472, concerning the Companies' application for a CPCN to
13 construct alternative transmission facilities. I testified most recently in the
14 Companies' Green Energy Rider proceeding, Case No. 2007-00067, and in the
15 Companies' most recent Demand-Side Management and Energy Efficiency Plan
16 proceeding, Case No. 2007-00319.

17 **Q. What are the purposes of your testimony?**

18 A. ~~The purposes of my testimony are: (1) to present and discuss KU's new service~~
19 ~~offering for Low Emission Vehicles; (2) to describe the proposed revisions to KU's~~
20 ~~terms and conditions for furnishing electric service, including Special Charges; and~~
21 ~~(3) to discuss Company offerings, initiatives and programs aimed at assisting~~
22 ~~customers or enhancing customer service.~~

23

1 Low Emission Vehicle Service

2 **Q. Please describe KU's proposed Low Emission Vehicle ("LEV") service.**

3 A. The LEV rate is a tariff offering for customers operating Low Emission Vehicles,
4 including Plug-in Electric Hybrid Vehicles ("PHEVs"), All-Electric Vehicles, and
5 natural gas vehicles. The tariff provides an incentive for these customers to charge or
6 fuel their vehicles in off-peak periods when the costs to provide energy are lower.

7 The tariff is proposed as an experimental rate, effective for three years or until
8 the rate is modified or terminated by order of the Commission. This tariff is similar
9 to the Rate RRP tariff approved in Case No. 2007-00117 for LG&E's Responsive
10 Pricing and Smart Metering Pilot Program in that both pilots are aimed at evaluating
11 emerging technologies and their impact on the electric system.

12 There are significant uncertainties surrounding the impact of LEVs on the
13 electric system if these vehicles become popular in the near future. The typical start
14 time for charging, the average duration of charging, the ultimate charging load, and
15 the number of vehicles being charged are just some of the unknowns that could create
16 a broad range of operational challenges for the utility.

17 KU expects that as smart metering and associated Time-of-Use ("TOU") rates
18 become more prevalent in the future, the need for a tariff specifically aimed at LEVs
19 will become moot. Nonetheless, KU proposes this rate now to position the utility to
20 assess these issues as they emerge.

21 The Company's intention is to avoid erecting barriers to participation in this
22 pilot, in order to facilitate the assessment of this emerging segment. For this reason,
23 the Basic Service Charge is proposed to be the same as that of the standard
24 Residential Rate RS. No demand charge is proposed. The energy rates are

1 determined based upon various times of day by season; support for the proposed
2 energy rates is provided in the testimony of Mr. Steve Seelye. The Company will
3 install metering equipment for the premise that can accommodate the proposed rate
4 structure; any incremental costs associated with such equipment or its installation
5 shall be borne by the Company for the purposes of this pilot. In a full deployment, it
6 is possible that either a higher Basic Service Charge, or a Demand Charge, or both
7 may be warranted; one aspect of the pilot is to assess this need and quantify it if
8 applicable.

9 For customers who qualify for this schedule, the Company shall apply this
10 rate not only to consumption for LEV charging but also to all consumption at a
11 participating customer's premise; a special metering installation to isolate the LEV
12 charging is not required. The Company will provide to Rate LEV customers the
13 necessary metering for the entire premise, but will not provide the other devices
14 associated with LG&E's RRP pilot program (e.g., in-home displays and
15 programmable thermostats). The Company further reserves the right to limit
16 participation on this rate to the first 100 applicants for service under this rate
17 schedule.

18 **Proposed Revisions to Special Charges**

19 **Q. Is KU proposing to make any changes to the Special Charges stated in its electric**
20 **tariff?**

21 A. Yes. KU is adding language to the Meter Data Processing Charge to clarify the
22 policy already in place. A customer who requests meter data reports must have a
23 recorder meter to receive them. If a customer does not have such a meter, the

1 customer must pay to install one because meter installation costs are not included in
2 the data processing charge.

3 **Proposed Revisions to Terms and Conditions of Service**

4 **Q. Does KU propose any changes to the Customer Responsibilities, Rate Sheet No.**
5 **97?**

6 A. Yes. KU proposes to clarify policies already in place by adding language concerning
7 the establishment of a customer's contract demand for rates that use such demand to
8 determine billing demand minimums. KU is also adding language to make clear that
9 if a customer undergoes a material and permanent change to its operations that results
10 in a significant reduction of the customer's maximum load, KU may reduce that
11 customer's contract demand.

12 **Q. What changes does KU propose to Billing, Rate Sheet No. 101?**

13 A. KU proposes three changes to Rate Sheet No. 101. First, KU proposes to add the
14 same language that was added to the DSM rate sheet defining industrial customers, as
15 well as a minor clarification of the existing text.

16 Second, KU proposes to add language to the "Monitoring of Customer Usage"
17 section making clear the Company's authority to investigate usage deviations brought
18 to its attention as a result of its ongoing meter reading or of a customer inquiry.

19 Third, a "Minimum Charge" section has been added to clarify that a customer
20 must pay the demand charge due to the Company for each billing period regardless of
21 any event or circumstance that might prevent the customer's facility from actually
22 taking service or the Company from actually providing such service.

23 **Q. What changes does KU propose to Deposits, Rate Sheet No. 102?**

1 A. KU proposes to restrict the option to pay deposits by installments to customers whom
2 KU has not required to make a deposit as a condition of reconnection following
3 disconnection for non-payment. This restriction is a commonsense loss prevention
4 measure; because a deposit is a protection against non-payment, it is rational to require
5 that such protection be fully in place before reconnecting a customer previously
6 disconnected for non-payment.

7 KU does not propose any other changes to its deposit policies, though it does
8 propose to change the amounts of its gas and electric deposits, as Mr. Seelye describes
9 in his testimony.

10 **Company Offerings, Initiatives and Programs**

11 **Q. Does KU have offerings, initiatives or programs aimed at assisting customers or**
12 **enhancing customer service?**

13 A. Yes. KU has numerous offerings for helping customers, including assistance for
14 customers who have billing and payment challenges, energy consumption
15 management tools and programs, and self-service options. Also, KU's customer
16 service team works diligently to address and resolve individual customer situations
17 and concerns.

18 **Q. Please describe how KU helps customers with billing and payment.**

19 A. KU has a number of programs aimed at helping customers with billing and payments,
20 including the Budget Payment Plan, Automatic Bank Club, E-Bill (electronic billing
21 and payment), installment plans, and Home Energy Assistance Program.
22 Furthermore, KU collaborates with community action agencies and local ministries to
23 assist their clients with their energy bills.

24

1 **Q. What is the status of KU's Home Energy Assistance Program?**

2 A. KU's application to extend the Home Energy Assistance ("HEA") Program for five
3 years was granted by the Commission on September 14, 2007, in Case No. 2007-
4 00337. HEA provides hardship assistance to low-income customers through the
5 collection of 15 cents per residential meter per month. In order to participate,
6 customers must (among other things) be enrolled in the federal Low Income Home
7 Energy Assistance Program.

8 **Q. Please describe how KU helps customers manage their energy consumption.**

9 A. KU has crafted its Demand Side Management and Energy Efficiency ("DSM/EE")
10 programs to help customers manage their energy consumption. These include DSM
11 Programs (e.g., the Demand Conservation load control program and energy audits),
12 and the Real-Time Pricing Program. Also, KU provides a suite of online energy
13 calculators on its company Web site for commercial customers.

14 Additionally, several of KU's standard tariffs enable large customers to
15 manage their consumption more efficiently. These include a Curtailable Service
16 Rider and Load Reduction Incentive that reward customers who contract to reduce
17 load during peak times. KU is also proposing enhanced Time-of-Day and
18 ~~Transmission Service Rates, incorporating more time intervals and a shorter peak~~
19 period, allowing the customers additional flexibility in controlling costs through
20 judicious consideration of their load patterns.

21

1 **Q. What is the status of KU's Demand-Side Management/Energy Efficiency**
2 **programs?**

3 A. The Companies have had significant DSM/EE programs in place in for a number of
4 years. In 2007, the Companies applied to the Commission for approval of a suite of
5 twelve DSM/EE programs, some of which were continuations of existing programs
6 and some of which were new. The Commission approved the proposed programs on
7 March 31, 2008 in Case No. 2007-00319. All of these programs are now available in
8 both Companies' service territories.

9 **Q. What is KU's Real-Time Pricing Pilot Program, and what is its status?**

10 A. In Case No. 2007-00161, the Companies proposed and the Commission approved a
11 Real-Time Pricing Pilot program for large commercial and industrial customers. Pilot
12 participants receive day-ahead hourly pricing to allow them to plan the usage
13 schedule for the next day and thus optimize hourly consumption costs. At present no
14 customers have elected to participate in this pilot.

15 **Q. Please describe the Company initiatives or offerings to improve customer self-**
16 **service.**

17 A. Company initiatives undertaken to provide customers with "self-service" alternatives
18 ~~include the deployment of the Customer Care Solution system and the associated~~
19 Customer Self-Service Web site. We also provide information on the Web related to
20 energy saving tips, fuel cost comparisons, safety around power lines, net metering,
21 payment options, and other reference material for residential and commercial
22 customers.

23

1 **Q. Please describe the Customer Care Solution system (“CCS”).**

2 A. CCS is a comprehensive customer information system that is used for front office and
3 back office customer information management for LG&E and KU. The CCS project
4 was a 24-month effort comprising blueprint, design, build, test, and deployment
5 phases. The Companies implemented CCS on April 1, 2009.

6 **Q. Why did the Companies implement the CCS?**

7 A. The broad objectives of the CCS project were to mitigate the risk associated with an
8 aging information technology infrastructure, to maintain a high level of customer
9 satisfaction, to create a platform for emerging business needs, and to harmonize the
10 business practices of LG&E and KU to the greatest practicable extent.

11 **Q. How does CCS assist customers and enhance customer service?**

12 A. CCS reduces the risk of extended information system outages associated with aging
13 mainframe-based systems. (The previous CIS systems for KU and LG&E were
14 implemented in 1987 and 1994, respectively.) CCS provides one fully integrated data
15 system with enhanced Customer Self-Serve functionality, including improved online
16 account management and customized online portals for particular customer segments
17 (e.g. low-income assistance agencies and property managers). CCS also provides
18 near-real-time reflection of customer payments.

19 Furthermore, CCS provides a single system for customer service
20 representatives or agents to use for both LG&E and KU. Agents no longer have to
21 learn to use two separate systems in order to assist customers, streamlining the
22 training process and improving consistency in customer interactions.

1 Finally, CCS provides a platform to support emerging business needs like
2 smart grid, smart metering, and flexible pricing strategies to enhance customers'
3 consumption management and energy efficiency programs. These are functions that
4 the old mainframe-based systems simply did not provide.

5 **Q. What functions are now available to customers via the Customer Self-Service**
6 **Web site?**

7 A. The Customer Self-Service Web site allows customers to perform a myriad of
8 functions. More specifically, the site allows customers to:

- 9 ▪ View billing history, pay bills, and view payment history;
- 10 ▪ View meter and usage history;
- 11 ▪ Revise billing and payment options (e.g., enroll in E-bill or paperless
12 billing, enroll in Automatic Bank Club or Budget Payment Plan, add
13 Winterhelp/Wintercare pledges, and establish payment arrangements);
- 14 ▪ Access details on energy efficiency programs;
- 15 ▪ Report outages;
- 16 ▪ Request street light installation, tree trimming, and other services;
- 17 ▪ Request changes to service related to moves, whether moving in, moving
18 out, or transferring service to a new address;
- 19 ▪ Enter meter data (for customers who read their own meters); and
- 20 ▪ Manage account information and profiles, including bank account
21 information and self-service account passwords.

22

1 **Q. Does KU work with individual customers on matters unique to their particular**
2 **situations?**

3 A. Yes. It is our aim to work in good faith to resolve matters with individual customers
4 who contact any of our customer service staff about issues pertaining to their
5 particular utility service.


6 **Q. Does this conclude your testimony?**

7 A. Yes, it does.

VERIFICATION

COMMONWEALTH OF KENTUCKY)
) SS:
COUNTY OF JEFFERSON)

The undersigned, **John Wolfram**, being duly sworn, deposes and says that he is Director – Customer Service and Marketing for E.ON U.S. Services, Inc., and that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained therein are true and correct to the best of his information, knowledge and belief.

John Wolfram 

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 22nd day of January 2010.

Sammy J. Ely (SEAL)
Notary Public

My Commission Expires:
November 9, 2010

APPENDIX A

John Wolfram

Director, Customer Service & Marketing
E.ON U.S. Services, Inc.
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P.O. Box 32020
Louisville, Kentucky 40232

Education

University of Notre Dame, B.S. in Electrical Engineering - 1990
Drexel University, M.S. in Electrical Engineering - 1997
Leadership Louisville 2006

Previous Positions

LG&E Energy LLC, Louisville, Kentucky
2004 – 2005 Manager, Regulatory Affairs
2001 – 2004 Manager, Regulatory Policy & Strategy
1998 – 2001 Lead Planning Engineer, Generation Planning
1997 – 1998 Trader, Energy Marketing

PJM Interconnection, Norristown Pennsylvania
1994 – 1997 Senior Engineer, Operations Planning
1990 – 1993 Engineer, Operations Planning

Cincinnati Gas & Electric Company
1993 – 1994 Project Consultant, Energy Management System

Other Associations

~~Greater Louisville Regional Board for Commonwealth Fund for KET~~
Edison Electric Institute, Economic Regulation & Competition Committee
Institute of Electrical & Electronics Engineers and IEEE Power Engineering Society