Warner J. Caines General Manager



Frankfort Plant Board

Water Cable Electric Security Local Phone Digital Cable Long Distance Community TV Ethernet/Internet Cable Modem/ISP Cable Advertising

RECEIVED

DEC 19 2008 PUBLIC SERVICE COMMISSION

Ms. Stephanie Stumbo Executive Director Kentucky Public Service Commission 211 Sower Boulevard P.O. Box 615 Frankfort, KY 40602

Re: Case No. 2008-00250

Dear Ms. Stumbo:

Enclosed for filing is an original and six copies of Frankfort Plant Board's Response to the Commission's Order dated December 5, 2008 and North Shelby and U.S. 60 Water Districts' Data Request dated December 5, 2008.

December 19, 2008

I appreciate your assistance. If you have any questions, please contact me at (502) 352-4541 or <u>hprice@fewpb.com</u>.

Sincerely,

Hann Paice

Hance Price Staff Attorney

HP/mw cc: John N. Hughes Thomas Marshall Donald Prather

Equal Opportunity/Affirmative Action Employer

317 West Second Street (P.O. Box 308) Frankfort, Kentucky 40602 Phone (502) 352-4372 Fax (502) 223-3887 www.fpb.cc VOLUME 1 OF 1 Response to PSC Order of 12/5/08

RECEIVED

DEC 19 2008 PUBLIC SERVICE COMMISSION



Frankfort Plant Board

COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

THE PROPOSED ADJUSTMENT OF THE WHOLESALE WATER SERVICE RATES OF THE FRANKFORT ELECTRIC AND WATER PLANT BOARD

CASE NO. 2008-00250

COMMISSION STAFF'S SECOND DATA REQUEST TO FRANKFORT ELECTRIC AND WATER PLANT BOARD

1. Refer to the Plant Board's Response to the Elkhorn and Peaks Mill Water Districts' First Set of Interrogatories and Production of Documents, Item 11. The Plant Board stated that "[f]ire expenses are allocated to Public and Private Fire Rate Classes, not to wholesale customers." Clearly demonstrate that costs associated with private and public fire protection are not allocated to the wholesale customers.

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

2. At the informal conference held on August 21, 2008, representatives of the Plant Board stated that distribution mains under 10 inches were not allocated to the wholesale customers. However, in its response to the Elkhorn and Peaks Mill Water Districts' First Set of Interrogatories and Production of Documents, Item 12, the Plant Board states that "[d]istribution mains under 10-inch [sic] were allocated to wholesale customers because distribution mains are required to provide service to the wholesale customers, many who are directly connected to mains less than 10-inches in diameter."

a. State whether or not lines smaller than 10 inches in diameter are included in the costs allocated to the wholesale customer.

b. If some or all of the cost of lines smaller than 10 inches in diameter are allocated to the wholesale customers, explain why costs associated with these smaller distribution lines that serve retail customers would be allocated to wholesale customers.

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

3. For each wholesale customer, provide a list of connections that identify the size of each line and meter.

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

4. Refer to Item 8 of the Plant Board's responses to the Commission Staff's Data Request of September 5, 2008. The Plant Board states that "[s]ince FEWPB does not track water distribution expenses by mains, meters and Services, expenses listed a, b, and c, were assigned to mains, meters, and services using one-third of the total water distribution expense for each category."

a. Provide an example of costs that make up each category.

b. Explain why these costs should be allocated to the wholesale customer despite being labeled as distribution expenses.

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

2

Response: Attached

5. Refer to the Plant Board's responses to Commission Staff's Data Request of September 5, 2008, Item 8. The Plant Board maintains that because it does not track water distribution expenses by mains, meters, and services that it was reasonable to divide the cost of each equally by three based on the activities performed by personnel within that account. Provide a breakdown and description of the activities performed by the personnel that comprise the costs of these categories. Explain why the costs associated with each activity should be allocated to the wholesale customer. ÷

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister Response: Attached

CERTIFICATION

I, Hance Price, certify that I am the attorney supervising the preparation of these Responses on behalf of the Frankfort Electric and Water Plant Board and that the Responses and attachments thereto are true and accurate to the best of my knowledge, information and belief formed after reasonable inquiry.

Hance Price

Submitted By:

John N. Hughes Hun March

124 West Todd Street Frankfort, Kentucky 40601

Han Price

Hance Price 317 West Second Street Frankfort, Kentucky 40601

Attorneys for Frankfort Electric and Water Plant Board

This the 19th day of December, 2008.

CERTIFICATE OF SERVICE

I, Hance Price, certify that on the 19^{1} day of 2008 a copy of this Response to the Commission's Order of December 5, 2008 was served by mail to Honorable Thomas A. Marshall, Attorney at Law, 212 Washington Street, P.O. Box 223, Frankfort, KY 40602, and by mail to Honorable Donald T. Prather, Mathis, Riggs & Prather, P.S.C. Attorneys at Law, 500 Main Street, Suite 5, Shelbyville, KY 40065 and by hand delivery of an original and six copies to Stephanie Stumbo, Executive Director, Kentucky Public Service Commission, 211 Sower Boulevard, P.O. Box 615, Frankfort, KY 40602-0615.

<u>)</u> <u>have</u> Price

RESPONSE TO PSC

PSC CASE NO. 2008-00250

ITEM 1

Frankfort Electric and Water Plant Board Response to Commission Staff's Second Data Request Dated: 12-05-08 Case No. 2008-00250

- ITEM 1: Refer to the Plant Board's Response to the Elkhorn and Peaks Mill Water Districts' First Set of Interrogatories and Production of Documents, Item 11. The Plant Board stated that "[f]ire expenses are allocated to Public and Private Fire Rate Classes, not to wholesale customers." Clearly demonstrate that costs associated with private and public fire protection are not allocated to the wholesale customers.
- Response: Schedule B, page 1 of 4 of the Cost of Service Study shows that the costs associated with public and private fire are allocated to those customer classes, in columns 9 and 10. Accounts 677000 and 677100, for example, which are related to fire hydrants expense, are allocated all to Public Fire using Factor 7. Schedule A, page 6 of the Cost of Service Study, summarizes these costs by customer class. As demonstrated in Schedule A, comparing columns 2 and 6, the Sales for Resale Non Water Producing customers are paying their share of the cost of service, which excludes any costs associated with public and private fire protection.

RESPONSE TO PSC

PSC CASE NO. 2008-00250

ITEM 2

Frankfort Electric and Water Plant Board Response to Commission Staff's Second Data Request Dated: 12-05-08 Case No. 2008-00250

- ITEM 2: informal conference held on August 21, At the 2008. representatives of the Plant Board stated that distribution mains under 10 inches were not allocated to the wholesale customers. However, in its response to the Elkhorn and Peaks Mill Water Districts' First Set of Interrogatories and Production of Documents, Item 12, the Plant Board states that "[d]istribution mains under 10-inch [sic] were allocated to wholesale customers because distribution mains are required to provide service to the wholesale customers, many who are directly connected to mains less than 10-inches in diameter."
 - a. State whether or not lines smaller than 10 inches in diameter are included in the costs allocated to the wholesale customer.
 - b. If some or all of the cost of lines smaller than 10 inches in diameter are allocated to the wholesale customers, explain why costs associated with these smaller distribution lines that serve retail customers would be allocated to wholesale customers.
- Response: a) Yes. Mains smaller than 10 inches in diameter, commonly referred to as <u>Distribution Mains</u>, were allocated to wholesale customers. At the informal conference, plant board representatives indicated that mains less than 10-inch were not included in <u>Transmission Mains</u>.

b) Distribution Mains less than 10-inch are required to serve all classes of customers including both retail and wholesale customers. See response to Question No. 3. Therefore, it is appropriate and reasonable to allocate costs associated with Distribution Mains to both retail and wholesale customers.

RESPONSE TO PSC

PSC CASE NO. 2008-00250

ITEM 3

Frankfort Electric and Water Plant Board Response to Commission Staff's Second Data Request Dated: 12-05-08 Case No. 2008-00250

- ITEM 3. For each wholesale customer, provide a list of connections that identify the size of each line and meter.
- Response: Please see Item 15, Exhibit 1 (system map) provided in FPB's Response to the PSC Order dated July 2, 2008 and Exhibit 1 attached hereto.

RESPONSE TO PSC

PSC CASE NO. 2008-00250

ITEM 4

Frankfort Electric and Water Plant Board Response to Commission Staff's Second Data Request Dated: 12-05-08 Case No. 2008-00250

ITEM 4: Refer to Item 8 of the Plant Board's responses to the Commission Staff's Data Request of September 5, 2008. The Plant Board states that "[s]ince FEWPB does not track water distribution expenses by mains, meters and Services, expenses listed a, b, and c, were assigned to mains, meters, and services using one-third of the total water distribution expense for each category."

a. Provide an example of costs that make up each category.

b. Explain why these costs should be allocated to the wholesale customer despite being labeled as distribution expenses.

Response: (a) Examples for mains include lines required to feed the districts as well as gravel, concrete and asphalt used in the repair of mains. Meter costs include the cost of the meters, installation and testing. Finally, services include the cost of service lines.

(b) The account is simply titled "distribution expenses." FPB only maintains one account and the expenses are assigned to mains, meters or services. Whatever the title, these expenses are required to serve the wholesale customers

RESPONSE TO PSC

PSC CASE NO. 2008-00250

ITEM 5

Frankfort Electric and Water Plant Board Response to Commission Staff's Second Data Request Dated: 12-05-08 Case No. 2008-00250

- ITEM 5: Refer to the Plant Board's responses to Commission Staff's Data Request of September 5, 2008, Item 8. The Plant Board maintains that because it does not track water distribution expenses by mains, meters, and services that it was reasonable to divide the cost of each equally by three based on the activities performed by personnel within that account. Provide a breakdown and description of the activities performed by the personnel that comprise the costs of these categories. Explain why the costs associated with each activity should be allocated to the wholesale customer.
- Response: A breakdown and description of activities performed by water department personnel are included in the job descriptions previously provided in Item 6, Exhibit 2 of FPB's Response dated July 2, 2008. These personnel maintain the system that serves the wholesale customers and as such it is proper to allocate costs to them.

VOLUME 1 OF 1 Response to North Shelby And U.S. 60 Water Districts Data Requested Date: 12/5/08



Frankfort Plant Board

RECEIVED

DEC 19 2008 PUBLIC SERVICE COMMISSION

COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

PROPOSED ADJUSTMENT OF THE WHOLESALE WATER SERVICE RATES OF THE FRANKFORT ELECTRIC AND WATER PLANT BOARD

CASE NO. 2008-00250

INTERROGATORIES AND REQUESTS FOR PRODUCTION OF DOCUMENTS ON BEHALF OF NORTH SHELBY WATER COMPANY AND U.S. 60 WATER DISTRICT OF SHELBY AND FRANKLIN COUNTIES, KENTUCKY

)

Interrogatory No. 1:

(a) With respect to page 4 of the direct testimony of Paul Herbert, were the rates set out in the cost of service study prepared for Kentucky American Water Company in Case No. 2000-120 and 2007-00143 accepted and approved without modification by the Kentucky Public Service Commission ("PSC")?

(b) If the rates were altered by PSC, and the alteration was based upon PSC declining to accept any aspects of your cost of service study in each case, please explain how the PSC altered each aspect of your cost of service study in each case.

(c) Did you give testimony in these cases?

(d) If so, please produce a copy of your pre-filed testimony in each case and, if any other testimony given by you in those cases was transcribed, please produce a copy of that transcribed testimony.

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

Interrogatory No. 2:

(a) With respect to page 9 of the direct testimony of Paul Herbert, it was stated the

maximum hour ratio of 2.5 times the average hour was estimated based on the relationship of system maximum hour ratios compared to system maximum day ratios for other similar systems. Do the "similar systems" provide service to wholesale customers that provide their own overhead storage:

(b) Does the average hour ratio taken into consideration the fact the wholesale customers can fill their tanks at night or otherwise during off peak demand?

(c) If your answer to (a) above was no, please explain why.

(d) Please list Frankfort's wholesale customers who have overhead storage and Frankfort's wholesale customers who do not have overhead storage.

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

Interrogatory No. 3:

(a) With respect to page 11 of the direct testimony of Paul Herbert, it is stated the proposed rate design moves toward the cost of service, without creating radical changes in the rate structure.

(b) How does this statement relate to the wholesale customers?Witness(es): Paul Herbert, Shannon Taylor, Herbbie BannisterResponse: Attached

Interrogatory No. 4:

(a) What is the purpose of each outstanding bond related to Frankfort's water division and how does the expense benefit the wholesale customers as opposed to all of Frankfort's customers?

(b) What percentage of the revenue bond anticipation note, Series 1996, dated December 19, 1996 financed the cost of the improvements and additions to the electric distribution system and what percentage financed improvements and additions to the water treatment plant? (c) What percentage of the revenue bond anticipate note, Series 1997, dated December 19, 1997 financed the cost of the "line additions and improvements to the board's water system in east Frankfort," and please describe the lines (size and location) and the improvements which were constructed using this money.

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

Interrogatory No. 5:

(a) With respect to Volume 3 of 5 of Frankfort's Response to the PSC staff questions, Item 6 Exhibit 1, sheets 1 of 6 through 6 of 6, which list the employee number, please state how each employee's wage was allocated to the water division and in turn to the wholesale customers. For example, how was meter reading expense allocated to the water division and in turn to the wholesale customers?

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

Interrogatory No. 6:

(a) With respect to Volume 3 of 5, Item 6, Exhibit 3, what is the basis for the water allocation percentages? For instance, on sheet 4, accounts #40-902-000 and 100, the allocation percentage is 42.43%.

(b) Are all numbers allocated to water estimated or actual cost?

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

Interrogatory No. 7:

With respect to Schedule B, page 2 of 4 of the cost of service study, line item 920000, why is all of the rate case expense allocated to wholesale customers, since the cost of service study produces rates for both wholesale and retail customers?

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

Interrogatory No. 8:

With respect to Schedule C, page 5 of 20 of the cost of service study, how can the allocation factor for average hourly consumption for resale of .2971 be higher than the .2744 allocation factor for residential average hourly consumption?

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

Interrogatory No. 9:

(a) With respect to Schedule B, page 3 of 4 of the cost of service study, line item
 932120, why are support services of \$15,327.00 allocated to the wholesale customers?

(b) What are support services?

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

Interrogatory No. 10:

(a) With respect to page 4 of the cost of service study where in it is stated that the cost of service study was discussed with water board management, did management accept the rates presented in the study without revision?

(b) If not, explain all adjustments.

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

Interrogatory No. 11:

(a) Why was the existence of overhead storage facilities of the wholesale customers not considered in determining average hour consumption for wholesale customers?

(b) Would not the demand placed on Frankfort's system be lower than the average usage of 24.8 if wholesale customer overhead storage tanks were considered?

Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

Interrogatory No. 12:

Is bad debt expense allocated in part to wholesale customers? If so, how and why?

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Witness(es): Paul Herbert, Shannon Taylor, Herbbie Bannister

Response: Attached

CERTIFICATION

I, Hance Price, certify that I am the attorney supervising the preparation of these Responses on behalf of the Frankfort Electric and Water Plant Board and that the Responses and attachments thereto are true and accurate to the best of my knowledge, information and belief formed after reasonable inquiry.

fra

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Hance Price

Submitted By:

12 Hughes / JH Ring

John N. Hughes ¹ J 124 West Todd Street Frankfort, Kentucky 40601

Price

Hance Price 317 West Second Street Frankfort, Kentucky 40601

Attorneys for Frankfort Electric and Water Plant Board

This the $\int \frac{1}{2} day$ of $\underbrace{\mathcal{D}_{c_{lam}}}_{c_{lam}}$, 2008.

CERTIFICATE OF SERVICE

I, Hance Price, certify that on the <u>19b</u> day of <u>h. h</u> 2008 a copy of this North Shelby and U.S. 60s' Data Request of December 5, 2008 was served by mail to Honorable Thomas A. Marshall, Attorney at Law, 212 Washington Street, P.O. Box 223, Frankfort, KY 40602, and by mail to Honorable Donald T. Prather, Mathis, Riggs & Prather, P.S.C. Attorneys at Law, 500 Main Street, Suite 5, Shelbyville, KY 40065 and by hand delivery of an original and six copies to Stephanie Stumbo, Executive Director, Kentucky Public Service Commission, 211 Sower Boulevard, P.O. Box 615, Frankfort, KY 40602-0615.

Hance Price

RESPONSE TO NORTH SHELBY AND U.S. 60 WATER DISTRICTS DATA REQUEST DATED: 12/5/08

PSC CASE NO. 2008-00250

ITEM 1

Frankfort Electric and Water Plant Board Response to North Shelby and U.S. 60 Water Districts Data Request Dated: 12/5/08 Case No. 2008-00250

ITEM 1: (a) With respect to page 4 of the direct testimony of Paul Herbert, were the rates set out in the cost of service study prepared for Kentucky American Water Company in Case No. 2000-120 and 2007-00143 accepted and approved without modification by the Kentucky Public Service Commission ("PSC")?

> (b) If the rates were altered by PSC, and the alteration was based upon PSC declining to accept any aspects of your cost of service study in each case, please explain how the PSC altered each aspect of your cost of service study in each case.

(c) Did you give testimony in these cases?

(d) If so, please produce a copy of your pre-filed testimony in each case and, if any other testimony given by you in those cases was transcribed, please produce a copy of that transcribed testimony.

- Response: a) Rates originally proposed in most rate cases are rarely approved without modification primarily due to reductions in claimed revenue requirements either from settlements or from litigation. The rates proposed in the cases listed were modified for revenue requirement changes, however no rate structure modifications were made.
 - b) The orders are available from the PSC.
 - c) Yes.

d) See attached Exhibits 1, 2 & 3. There was no transcribed testimony.

KENTUCKY-AMERICAN WATER COMPANY CASE NO. 2000-120

DIRECT TESTIMONY OF PAUL R. HERBERT

CONCERNING COST OF SERVICE ALLOCATION AND CUSTOMER RATE DESIGN

BEFORE THE

KENTUCKY PUBLIC SERVICE COMMISSION

April 28, 2000

BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

RE: KENTUCKY-AMERICAN WATER COMPANY CASE NO. 2000-120

DIRECT TESTIMONY OF PAUL R. HERBERT

Line <u>No.</u>			
1			QUALIFICATIONS
2	1.	Q.	Please state your name and address.
3		Α.	My name is Paul R. Herbert. My business address is 207 Senate Avenue, Camp Hill,
4			Pennsylvania.
5	2.	Q.	By whom are you employed?
6		Α.	I am employed by Gannett Fleming Valuation and Rate Consultants, Inc.
7	3.	Q.	What is your position with Gannett Fleming Valuation and Rate Consultants, Inc., and
8			briefly state your general duties and responsibilities.
9		Α,	I am a Vice President. My duties and responsibilities include the preparation of
10			accounting and financial data for revenue requirement and cash working capital claims,
11			the allocation of cost of service to customer classifications, and the design of customer
12			rates in support of public utility rate filings.
13	4.	Q.	Have you presented testimony in rate proceedings before a regulatory agency?
14		A.	Yes. I have testified before the Pennsylvania Public Utility Commission, the New
15			Jersey Board of Public Utilities, the Public Utilities Commission of Ohio and the Public
16			Service Commission of West Virginia concerning revenue requirements, cost of service
17			allocation and rate design and cash working capital claims. A list of the cases which I
18			have testified is provided at the end of my direct testimony. (Attachment 1)
19	5.	Q.	What is your educational background?

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DIRECT	TESTIM	IONY OF	PAUL R	HERBERT

		А.	I have a Bachelor of Science Degree in Finance from the Pennsylvania State University,
2			University Park, Pennsylvania.
3	6.	Q.	Would you please describe your professional affiliations?
4		Α.	I am a member of the American Water Works Association and serve as a member of the
5			Management Committee for the Pennsylvania Section. I am also a member of the
6			Pennsylvania Municipal Authorities Association. In 1998, I became a member of the
7			National Association of Water Companies as well as a member of its Rates and Revenue
8			Committee.
9	7.	Q.	Briefly describe your work experience.
10		Α.	I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc.,
11			predecessor to Gannett Fleming Valuation and Rate Consultants, Inc., in September
12			1977, as a Junior Rate Analyst. Since then, I advanced through several positions and
13			was assigned the position of Manager of Rate Studies on July 1, 1990. On June 1, 1994,
14			I was promoted to my current position as Vice President.
15			While attending Penn State, I was employed during the summers of 1972, 1973
16			and 1974 by the United Telephone System - Eastern Group in its accounting
17			department. Upon graduation from college in 1975, I was employed by Herbert
18			Associates, Inc., Consulting Engineers (now Herbert Rowland and Grubic, Inc.), as a
19			field office manager until September 1977.
20			COST OF SERVICE ALLOCATION
21	8.	Q.	What is the purpose of your testimony in this proceeding?
22		Α.	My testimony is in support of the cost of service allocation and rate design study
23			conducted under my direction and supervision for the Kentucky-American Water
24			Company, (the "Company").
25	9.	Q.	Have you prepared an exhibit presenting the results of your study?

:

DIRECT TESTIMONY OF PAUL R. HERBERT

- A. Yes. Exhibit No. 36 presents the results of the allocation of the pro forma cost of service to the several customer classifications as of November 30, 2001, and the proposed rate design.
- 4 10. Q. Briefly describe the purpose of your cost allocation study.

The purpose of the study was to allocate the total cost of service, which is the total 5 Α. revenue requirement, to the several customer classifications. The cost of service 6 7 includes operation and maintenance expenses, depreciation expense and amortizations, taxes other than income, income taxes and income available for return. In the study, the 8 total costs were allocated to the residential, commercial, industrial, public authority, 9 other water utilities, private fire protection and public fire protection classifications in 10 11 accordance with generally-accepted principles and procedures. The cost of service allocation results in indications of the relative cost responsibilities of each class of 12 The allocated cost of service is one of several criteria appropriate for 13 customers. consideration in designing customer rates to produce the required revenues. 14

15 11. Q. Please describe the method of cost allocation that was used in your study.

A. The base-extra capacity method, as described in 1991 and prior Water Rates Manuals published by the American Water Works Association (AWWA), was used to allocate the pro forma costs. The method is a recognized method for allocating the cost of providing water service to customer classifications in proportion to the classifications' use of the commodity, facilities and services. It is generally accepted as a sound method for allocating the cost of water service and has been used by the Company in previous rate cases.

23 12. Q. Is the method described in Exhibit No. 36?

- A. Yes. It is described on pages 3 and 4 of the exhibit.
- 25 13. Q. Please describe the procedure followed in the cost allocation study.

- 3 -

DIRECT TESTIMONY OF PAUL R. HERBERT

1 A. Each element of cost in the pro forma cost of service was allocated to cost functions 2 through the use of appropriate allocation factors. This allocation is presented in Schedule D on pages 15 through 21 of Exhibit No. 36. The items of cost, which include 3 operation and maintenance expenses, depreciation and amortization expenses, taxes and Δ income available for return, are identified in column 1 of Schedule D. The cost of each 5 item, shown in column 3, is allocated to the several cost functions based on allocation 6 factors referenced in column 2. The development of the allocation factors is presented 7 in Schedule E of the exhibit. 8

9 The four basic cost functions are base, extra capacity, customer and fire protection 10 costs. Base Costs are costs that tend to vary with the quantity of water used, plus costs associated with supplying, treating, pumping and distributing water to customers under 11 average load conditions, without the elements necessary to meet peak demands. Extra 12 Capacity Costs are costs associated with meeting usage requirements in excess of 13 14 average. They include the operating and capital costs for additional plant and system capacity beyond that required for average use. Extra capacity costs were subdivided 15 into costs to meet maximum day extra capacity and maximum hour extra capacity 16 requirements. 17

18 Customer Costs are costs associated with serving customers regardless of their usage or demand characteristics. Customer costs are subdivided into customer facilities 19 costs, which include meters and services, and customer accounting costs, which include 20 billing and meter reading functions. Fire Protection Costs are costs associated with 21 22 providing the facilities to meet the potential peak demand of fire protection service as well as direct costs such as the cost for fire hydrants. The demand costs for fire 23 protection are subdivided into costs for Private Fire Protection and Public Fire 24 Protection on the basis of relative potential demands. 25

- 4 -

DIRECT TESTIMONY OF PAUL R. HERBERT

1 14. Q. Please provide examples of the cost allocation process.

A. I will use some of the larger cost items to illustrate the principles and considerations used in the cost allocation methodology. Water purchased for resale, purchased electric power, treatment chemicals and sludge handling costs are examples of costs that tend to vary with the amount of water consumed and are considered base costs. Thus, Factor 1 assigns these costs directly to the base cost function.

Other source of supply, pumping, purification and transmission costs are 7 associated with meeting usage requirements in excess of the average, generally to meet 8 maximum day requirements. Costs of this nature were allocated partially as base costs, 9 proportional to average daily consumption, partially as maximum day extra capacity 10 11 costs, in proportion to maximum day extra capacity, and, in the case of certain pumping stations and transmission mains, partially as fire protection costs, through the use of 12 Factors 2 and 3. The development of the allocation factors, referenced as Factors 2 and 3 13 shown in Schedule E, pages 22 and 23, is based on the system peak day ratio and the 14 15 potential demand of fire protection.

Costs associated with distribution mains and storage facilities were allocated 16 partly on the basis of average consumption and partly on the basis of maximum hour 17 extra demand, including the demand for fire protection service, because these facilities 18 19 are designed to meet maximum hour and fire demand requirements. The development of the factors, referenced as Factors 4 and 5, used for these allocations is shown in Schedule 20 E, on pages 23 through 25, of Exhibit No. 36. Fire demand costs were allocated to public 21 22 and private fire protection service in proportion to the relative potential demands on the 23 system by public fire hydrants as compared to the demands for private fire services and hydrants. The demand for private fire units were increased by a factor of 1.5 over the 24 public fire units to recognize the greater flow rate required for a fire at a private service 25

than for a public hydrant. This adjustment was accepted by the Commission in the last
 case.

Costs associated with pumping facilities were allocated on a combined bases of 3 4 maximum day, maximum day including fire and maximum hour extra capacity because pumping facilities serve these functions. The relative weightings of Factor 2 (maximum 5 day), Factor 3 (maximum day with fire) and Factor 4 (maximum hour) for pumping 6 facilities were based on the horsepower of the pumps serving these functions. The 7 development of the pump horsepower serving each function was based on a review and 8 classification of each pumping station in the system. The development of these weighted 9 factors, referenced as Factor 6, is presented on page 26 of Exhibit No. 36. 10

Operation and maintenance costs for transmission and distribution mains were allocated on a combined bases of Factor 3 (maximum day with fire) for transmission mains and Factor 4 (maximum hour) for distribution mains. The weighting of the factors was based on the footage of mains and is referenced as Factor 7.

Costs associated with meters and services facilities were assigned directly to the meters and services cost functions using Factors 9 and 10. Billing and collecting costs and meter reading were assigned directly to the customer accounting cost functions using Factors 11 and 12. Operating and capital costs associated with public fire hydrants were assigned directly to the public fire protection function (Factor 13).

Administrative and general costs were allocated on the basis of allocated direct costs excluding those costs such as purchased water, power and chemicals, which require little administrative and general expense. The development of factors for this allocation, referenced as Factor 15, is presented on page 30 of Exhibit No. 36.

Annual depreciation accruals were allocated on the basis of the function of the facilities represented by the depreciation expense for each depreciable plant account.

DIRECT	TES	TIM	DNY	OF I	PAUL	R. HEI	RBERT
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1			The original cost less depreciation of utility plant in service was similarly anocated for
2			the purpose of developing factors, referenced as Factor 18, for allocating items such as
3			income taxes and return. The development of Factor 18 is presented on pages 33 through
4			35 of Exhibit No. 36.
5			Factor 18, as well as Factor 15 discussed earlier, are composite allocation factors.
6			Composite factors are generated internally in the cost allocation program based on the
7			results of allocating other costs. Factors 8, 14, 16, 17 and 19 also are composite factors.
8			Refer to Schedule E of Exhibit No. 36 for a description of the basis of each composite
9			factor.
10	15.	Q.	What was the source of the total cost of service data set forth in column 3 of Schedule D
11			of Exhibit No. 36?
12		A.	The pro forma costs of service were furnished by the Company, and are set forth in
13			Company Schedules B, D and E.
14	16.	Q.	What is the next step in the cost allocation process?
14 15	16.	Q. A.	What is the next step in the cost allocation process? The next step is to allocate the results of the functional allocation to the several customer
14 15 16	16.	Q. A.	What is the next step in the cost allocation process? The next step is to allocate the results of the functional allocation to the several customer classifications, namely residential, commercial, industrial, public authority, other water
14 15 16 17	16.	Q.	What is the next step in the cost allocation process? The next step is to allocate the results of the functional allocation to the several customer classifications, namely residential, commercial, industrial, public authority, other water utilities and private and public fire protection. The total cost of service by function
14 15 16 17 18	16.	Q.	What is the next step in the cost allocation process? The next step is to allocate the results of the functional allocation to the several customer classifications, namely residential, commercial, industrial, public authority, other water utilities and private and public fire protection. The total cost of service by function shown on the last line of Schedule D on page 21, is carried forward to column 3 of
14 15 16 17 18 19	16.	Q. A.	What is the next step in the cost allocation process? The next step is to allocate the results of the functional allocation to the several customer classifications, namely residential, commercial, industrial, public authority, other water utilities and private and public fire protection. The total cost of service by function shown on the last line of Schedule D on page 21, is carried forward to column 3 of Schedule B on page 8 of the exhibit. The cost of service by function is allocated to the
14 15 16 17 18 19 20	16.	Q. A.	What is the next step in the cost allocation process? The next step is to allocate the results of the functional allocation to the several customer classifications, namely residential, commercial, industrial, public authority, other water utilities and private and public fire protection. The total cost of service by function shown on the last line of Schedule D on page 21, is carried forward to column 3 of Schedule B on page 8 of the exhibit. The cost of service by function is allocated to the several customer classifications by applying the allocation factor referenced in column 2
14 15 16 17 18 19 20 21	16.	Q. A.	What is the next step in the cost allocation process? The next step is to allocate the results of the functional allocation to the several customer classifications, namely residential, commercial, industrial, public authority, other water utilities and private and public fire protection. The total cost of service by function shown on the last line of Schedule D on page 21, is carried forward to column 3 of Schedule B on page 8 of the exhibit. The cost of service by function is allocated to the several customer classifications by applying the allocation factor referenced in column 2 to the cost of service in column 3. The allocation factors are set forth in Schedule C.
 I4 15 16 17 18 19 20 21 22 	16.	Q. A. Q.	What is the next step in the cost allocation process? The next step is to allocate the results of the functional allocation to the several customer classifications, namely residential, commercial, industrial, public authority, other water utilities and private and public fire protection. The total cost of service by function shown on the last line of Schedule D on page 21, is carried forward to column 3 of Schedule B on page 8 of the exhibit. The cost of service by function is allocated to the several customer classifications by applying the allocation factor referenced in column 2 to the cost of service in column 3. The allocation factors are set forth in Schedule C.
 14 15 16 17 18 19 20 21 22 23 	16.	Q. A. Q. A.	What is the next step in the cost allocation process? The next step is to allocate the results of the functional allocation to the several customer classifications, namely residential, commercial, industrial, public authority, other water utilities and private and public fire protection. The total cost of service by function shown on the last line of Schedule D on page 21, is carried forward to column 3 of Schedule B on page 8 of the exhibit. The cost of service by function is allocated to the several customer classifications by applying the allocation factor referenced in column 2 to the cost of service in column 3. The allocation factors are set forth in Schedule C. Describe the allocation factors in Schedule C allocate the cost of service by function to the
 14 15 16 17 18 19 20 21 22 23 24 	16.	Q. A. Q.	What is the next step in the cost allocation process? The next step is to allocate the results of the functional allocation to the several customer classifications, namely residential, commercial, industrial, public authority, other water utilities and private and public fire protection. The total cost of service by function shown on the last line of Schedule D on page 21, is carried forward to column 3 of Schedule B on page 8 of the exhibit. The cost of service by function is allocated to the several customer classifications by applying the allocation factor referenced in column 2 to the cost of service in column 3. The allocation factors are set forth in Schedule C. Describe the allocation factors in Schedule C allocate the cost of service by function to the various classes of users based on considerations of quantity of water consumed,

;
1	and accounting. Factor A allocates the base cost function to customer classifications on
2	the basis of average daily usage. Factors B and C allocate the maximum day and hour
3	extra capacity costs to classes on the bases of each classification's maximum day and
4	hour usage in excess of the average usage.

5 Factors D and E allocate customer facilities costs to customer classes. Factor D is based on the number of 5/8-inch meter equivalents and Factor E is based on the number 6 of 3/4-inch service equivalents for each classification. Factors F and G allocate 7 customer accounting costs to customer classes based on the number of bills to allocate 8 billing and collecting costs (Factor F) and the number of meter readings for allocating 9 meter reading costs (Factor G). Factors H and I assign costs associated with private and 10 public fire protection costs directly to the private and public fire protection 11 classifications. 12

18. Q. Refer to Factors B and C and explain what factors were considered in estimating the maximum day extra capacity and maximum hour extra capacity demands used for the customer classifications.

A. The estimated demands were based on judgment which considered field studies of customer class demands conducted for the Company, field observations of the service areas of the Company, field studies of similar service areas in Pennsylvania conducted by my firm, the class factors used in the last cost of service study, and generallyaccepted customer class maximum day and maximum hour demand ratios.

21 19. Q. Have you summarized the results of your cost allocation study?

A. Yes. The results are summarized in columns 1, 2 and 3 of Schedule A on page 6 of Exhibit No. 36. The total allocated pro forma cost of service as of November 30, 2001, for each customer classification identified in column 1 is brought forward from

1		Schedule B and shown in column 2. Column 3 presents each customer classification's
2		cost responsibility as a percent of the total cost.
3	20. Q.	Have you compared these cost responsibilities with the proportionate revenue under
4		existing rates for each customer classification?
5	Α.	Yes. A comparison of the allocated cost responsibilities and the percentage of revenue
6		under existing rates can be made by comparing columns 3 and 5 of Schedule A of
7		Exhibit No. 36. A similar comparison of the percentage cost responsibilities (relative
8		cost of service) and the percentage of pro forma revenues (relative revenues) under
9		proposed rates can be made by comparing columns 3 and 7 of Schedule A of Exhibit
10		No. 36. The proposed increase and the percent increase by class are shown in columns
11		8 and 9, respectfully.
12	21. Q.	Have you submitted the cost of service allocation exhibit in spreadsheet format?
13	Α.	Yes, I have. The study was prepared using Microsoft Excel under the file name
14		"Exhibit36.xls".
15	22. Q.	Did you prepare a user manual to explain how to revise the results of the study?
16	Α.	Yes, instructions for the use of the spreadsheet are contained under the tab labeled "User
17		Manual" in the file "Exhibit36.xls".
18		CUSTOMER RATE DESIGN
19	23. Q.	Are you responsible for the design of the rate schedules proposed by the Company in
20		this proceeding?
21	Α.	Yes, I am.
22	24. Q.	Is the proposed rate structure presented in an exhibit?
23	Α.	Yes. A comparison of the present and proposed rate schedules is presented in Schedule
24		G on pages 38 and 39 of Exhibit No. 36.
25	25. Q.	What are the appropriate factors to be considered in the design of the rate structure?

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I	Α.	In preparing a rate structure, one should consider the allocated costs of service, the
2		impact of radical changes from the present rate structure, the understandability and ease
3		of application of the rate structure, community and social influences, and the value of
4		service. General guidelines should be developed with management to determine the
5		extent to which each of these criteria is to be incorporated in the rate structure to be
6		designed, inasmuch as the pricing of a commodity or service ultimately should be a
7		function of management.

8 26. Q. Did you review your conclusions with management?

A. Yes, I did. Management accepted my conclusions of (1) maintaining the existing rate
structure that includes a service charge by meter size applicable to all classes of
customers and a separate one-block volumetric charge for each classification, (2) no
increase to private and public fire service classes as indicated by the cost of service, and
(3) adjusting revenues among the remaining classes in conformity with the indicated
cost of service without excessive increases to any one class.

27. Q. Do the proposed rates comply with the guidelines enumerated in the answer to question
23?

17 A. Yes, they do.

18 28. Q. Please explain the development of the service charges.

A. The development of the service charges is set forth on Schedule H on page 40 of the Exhibit. Service charges should recover the cost of customer facilities such as meters and services and the cost of customer accounting including billing and collecting and meter reading costs. Also, the unrecovered cost of public fire service is included as a customer cost. These costs are incurred regardless of the amount of consumption and, therefore, are appropriate to include in the service charge.

1 The schedule shows the cost of service for these cost functions in column 2. These amounts were taken from the last line in Schedule D, columns 7, 8, 9 and 10. The 2 costs associated with meters are divided by the total 5/8-inch meter equivalents and by 3 12 months to determine the monthly cost related to a 5/8-inch meter. The costs 4 associated with services are divided by 3/4-inch service equivalents and by 12 months to 5 determine the monthly cost related to a 3/4-inch service. Costs associated with billing 6 and collecting, meter reading and unrecovered public fire service are divided by the 7 number of customers and metered customers, respectively, and by 12 months to 8 9 determine the monthly cost per customer for these functions. The sum of the monthly costs for a 5/8-inch meter is \$7.50 which was used as the monthly 5/8-inch service 10 charge. The rates for the larger-sized meters are determined by multiplying the meter 11 capacity ratios times the \$7.50 rate for the 5/8-inch meter, as shown at the bottom on the 12 schedule. Meter capacity ratios also were used to determine the larger-sized service 13 charges under the existing rate structure. 14 How were the volumetric rates determined? 29. Q. 15 After the proposed service charges were applied to the bill analysis, the existing 16 Α. volumetric rates for each classification were increased so that revenues from each class 17

moved toward the indicated cost of service and that total revenues equaled the proposed
revenue requirement.

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OTHER ISSUES

- 30. Q. Have you conducted an analysis of the production and transmission costs for the
 Kentucky-American system in response to determining the cost of service for the
 Boonesboro Water Association (BWA)?
- A. Yes, I have. The analysis is attached to my direct testimony as Attachment No. 2.
- 25 31. Q. Please explain the attachment.

A. The schedule sets forth the cost of service related to source of supply, power and pumping, water treatment and transmission mains. These costs are commonly referred to as production and transmission costs and reflect the total cost to collect, treat and transmit water to the distribution system.

5 The production and transmission costs were selected from the operation and 6 maintenance expenses, depreciation expense, and rate base accounts. Income available 7 for return was calculated by applying the overall rate of return to the total rate base 8 accounts. Income taxes were calculated based on the same income tax to return 9 relationship as for the total case. The sum of these costs total \$18,310,907.

10 32. Q. What is the average production and transmission cost per thousand gallons?

A. The total production and transmission costs of \$18,310,907, divided by the total consumption of 13,422,510 thousand gallons results in an average cost of \$1.36 per thousand gallons.

14 33. Q. Does that conclude your direct testimony?

15 A. Yes, it does.

	Subject	Pro Forma Revenues Bill Analysis and Rate Application Revenue Requirements (Rule 42) Cash Working Capital Cost Allocation and Rate Design Cost Allocation and Rate Design Revenue Requirements, Cost Allocation, Rate Design and Cash Working Capital	Cash Working Capital Cash Working Capital Cost Allocation and Rate Design Cost Allocation and Rate Design Revenue Requirements and Rate Design	Revenue Requirements and Rate Design	Cost Allocation and Rate Design Cash Working Capital	Water and Wastewater Cost Allocation and Rate Design	Revenue Requirement, Cost Allocation and Rate Design	Cost Allocation and Kate Design Cost Allocation and Rate Design Revenue Requirements (Rule 42), Cost Allocation and Rate Design
ASES IN WHICH PAUL R. HERBERT TESTIFIED	<u>Client/Utility</u>	T. W. Phillips Gas and Oil Co. Pennsylvania-American Water Company Clarksburg Water Board North Penn Gas Company The Atlantic City Sewerage Company The York Water Company City of Bethlehem	Roaring Creek Water Company North Penn Gas Company The Atlantic City Sewerage Company Citizens Utilities Water Company of Pennsylvania Apollo Gas Company	Carnegie Natural Gas Company	The York Water Company Consumers Pennsylvania Water Company - Shenango Valley Division	Citizens Utilities Company of Ohio	City of Bethlehem - Bureau of Water	The York Water Company Philadelphia Suburban Water Company Clarksburg Water Board
LIST OF C	Docket No.	R-832399 R-891208 91-106-W-MA R-922276 WR92050532J R-943053 R-943124	R-943177 R-943245 WR94070325 R-953300 R-953378	R-953379	R-963619 R-973972	98-178-WS-AIR	R-984375	R-994605 R-994868 99-1570-W-MA
	Jurisdiction	Pa. PUC Pa. PUC PSC of W. Va. Pa. PUC Pa. PUC Pa. PUC Pa. PUC	Pa. PUC Pa. PUC NJ BPU Pa. PUC Pa. PUC	Pa. PUC	Pa. PUC Pa. PUC	Ohio PUC	Pa. PUC	Pa. PUC Pa. PUC PSC of W.Va.
	Year	1983 1989 1991 1992 1992 1994	1994 1994 1995 1995	1995	1996 1997	1998	1998	6661 6661
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Sheet 14 of 14

KENTUCKY-AMERICAN WATER COMPANY CASE NO. 2000-120

REBUTTAL TESTIMONY OF PAUL R. HERBERT

CONCERNING COST OF SERVICE ALLOCATION AND CUSTOMER RATE DESIGN

BEFORE THE

KENTUCKY PUBLIC SERVICE COMMISSION

September 1, 2000

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BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

RE: KENTUCKY-AMERICAN WATER COMPANY CASE NO. 2000-120

REBUTTAL TESTIMONY OF PAUL R. HERBERT

Line <u>No.</u>

1	1.	Q.	Please state your name and address.
2		Α.	My name is Paul R. Herbert. My business address is 207 Senate Avenue, Camp Hill,
3			Pennsylvania.
4	2.	Q.	Did you submit direct testimony in this proceeding?
5		A.	Yes. I submitted direct testimony and Exhibit No. 36 in support of the Company's cost
6			of service allocation study and proposed rate design.
7	3.	Q.	What is the subject of your rebuttal testimony?
8		Α.	My rebuttal testimony addresses certain cost of service allocation revisions and rate
9			design issues outlined in the direct testimony and exhibits of Attorney General's witness
10			Scott J. Rubin.
11	4.	Q.	Please review the cost of service issues raised by Mr. Rubin in his direct testimony.
12		Α.	Mr. Rubin disagrees with my allocation of community education costs, the costs
13			associated with providing wastewater service, my selection of class maximum day and
14			hour extra capacity factors, my use of 3/4-inch service line equivalent ratios, and my factor
15			for allocating meter reading.
16	5.	Q.	Please explain Mr. Rubin's position on allocating community education expenses.
17		Α.	Mr. Rubin suggests that the portion of costs associated with educating the customers
18			about the Bluegrass Water Pipeline Project (BWPP) should be allocated in the same

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- manner as other BWPP costs using Factor 2, base and maximum day extra capacity usage
 rather than Factor 11, number of customers.
- 3 6. Q. Do you agree with Mr. Rubin?

A. No, not at all. The community education costs were separately identified from other 4 BWPP costs just as customer accounting, meter reading, and meters and service line 5 costs are separately identified in the system of accounts. These items, collectively 6 referred to as customer costs, are allocated based primarily on the number of customers 7 8 and the relative size of their meters and service lines because these are the factors that affect how such costs are incurred. The same is true for the BWPP customer education 9 10 costs. The magnitude of these costs was affected by the need for each customer to be educated, not by how much water they use. Therefore, it is entirely appropriate to 11 12 allocate BWPP community education costs based on the number of customers rather than water usage. 13

14 7. Q. Please explain Mr. Rubin's position on the cost of wastewater service included in the 15 cost of service.

A. Mr. Rubin proposes that the difference between the costs to provide wastewater service and the revenues received from wastewater service or \$53,556, be eliminated from the cost of water service.

19 8. Q. Do you agree with eliminating wastewater costs from the cost of service?

- A. Yes, I do. I was under the impression that by deducting the wastewater revenues of \$28,376 from the cost of service, this would offset any wastewater costs included in the water cost of service. However, as Mr. Rubin correctly points out, the Company has identified wastewater costs of \$81,933, which exceed the revenues by \$53,556.
- 24 9. Q. How do you propose to correct this?

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1		Α.	Instead of creating a separate cost function to allocate wastewater costs as Mr. Rubin
2			suggests, I simply have removed the appropriate amounts from each expense account and
3			also the associated revenues from the "other revenues" category. These revisions are
4			reflected in the attached revised Exhibit No. 36-R, as well as other revisions that I will
5			discuss later.
6	10.	Q.	Please describe Mr. Rubin's next revision to your cost allocation study.
7		A.	Mr. Rubin selected different class maximum day and hour ratios than I used for the
8			purposes of allocating maximum day and hour extra capacity costs to customer
9			classifications
10	11.	Q.	What source of data did Mr. Rubin use to estimate his ratios?
11		A.	He based his ratios solely on the results of the 1999 demand study prepared by the
12			Company's consultant.
13	12.	Q.	Has Mr. Rubin ever prepared a class demand study?
14		Α.	No. In response to a data request, Mr. Rubin stated he has never prepared such a study.
15	13.	Q.	Please describe some of the problems involved with conducting class demand studies.
16		Α.	Unlike load studies performed by power companies, the devices used to monitor water
17			use run on batteries. These batteries can fail from time to time and data can be lost
18			forever. The author of the Company's study indicated that the devices failed about ten
19			percent of the time, which is similar to the failure rate in my experience conducting
20			demand studies. Failure of the recording devices can cause incomplete and invalid
21			results.
.22	14.	Q.	What are some of the other problems obtaining valid data from demand studies?
23		A.	The size and make-up of the sample of customers used for the study is also a concern.
24			Each sample should be representative of the class so that study results can be applied to
25			the total population. The Company's study makes no mention of how the sample sizes

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REBUTTAL	TESTIMONY	OF PAUL	R. HERBERT

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1			were selected and if they are statistically valid. Also, demand studies should be
2			conducted for more than one year so that changes in weather patterns can be incorporated
3			and observed with the data. A one-year study has too small of a window and one cannot
4			be sure if peak usage has been monitored.
5	15.	Q.	What do you conclude about using the Company's demand study as the sole source of
6			information for estimating class peak ratios?
7		Α.	The study's author recommends that the study results "in conjunction with other factors"
8			be used for the purposes of allocating costs associated with peak water usage. I would
9			agree that the study should be only one factor to consider in estimating class peak
10			demands.
11	16.	Q.	What are the other factors that should be considered?
12		A.	As I stated in my direct testimony other factors would include ratios used in previous
13			studies, results of demand studies for other water utilities and information found in
14			publications.
15	17.	Q.	Mr. Rubin claims that demand studies of other water companies conducted by your firm
16			are not valid sources of information because demographic and climatic data can be
17			dramatically different. Do you agree?
18		A.	No, not at all. First, let me explain that the studies my firm is conducting in Pennsylvania
19			(for Pennsylvania-American Water Company "PAWC" and Philadelphia Suburban Water
20			Company "PSWC") have been ongoing since the early 1990's, not one-year studies as
21			Mr. Rubin suggests. Data is still being collected and will be used in subsequent cost
22			allocation studies. As for the comparison of the Kentucky-American service area with
23			service areas in Pennsylvania, there are many similarities with the Pennsylvania utilities
24			especially the suburban Philadelphia area. In response to a data request, Mr. Rubin
25			provided a comparison of demographic and climatic data for counties in the Pittsburgh

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1			and Philadelphia areas and for Fayette County, Kentucky. Although Mr. Rubin
2			highlights the differences in the table, there were as many similarities as differences. He
3			pointed out that the KAWC service area has characteristics such as newer housing with
4			more efficient water fixtures, lower average income, and more multi-unit housing. Such
5			characteristics would attribute KAWC to having lower average residential water usage.
6	18.	Q.	What did Mr. Rubin's comparison of average residential consumption for KAWC, PSWC
7			and PAWC show ?
8		A.	He did not make such a comparison.
9	19.	Q.	Wouldn't that be the most important comparison to make?
10		A.	Yes, it would
11	20.	Q.	Have you compared the average monthly residential usage for these utilities?
12		Α.	Yes, I have. The comparison is as follows:
13			KAWC – 5,600 gal./month
14			PSWC – 5,700 gal./month
15			PAWC – 4,800 gal/month
16	21.	Q.	What do you conclude from this comparison?
17		Α.	That demographics and climate data may be an interesting study, however a much more
18			meaningful test is to compare actual consumption of the customers. KAWC's average
19			monthly residential usage is very similar to PSWC and about 17% more than PAWC's.
20	22.	Q.	What is the primary cause for higher average residential usage?
21		A.	The primary cause would be higher discretionary usage such as outdoor lawn watering,
22			car washing, swimming pool and other non-essential use.
.23	23.	Q.	Does high discretionary use lead to peak residential demands?
24		A.	Yes, it does. Peak residential use as well as system wide peaks occur during long periods
25			of hot and dry conditions when outdoor use is prevalent.

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1	24.	Q.	What are the results of the demand study for PSWC and how do they compare with
2			KAWC?
3		Α,	For residential, based on demand data collected over several years, our estimate for max
4			day is 2.10 and 4.50 for max hour. This compares to my estimates for KAWC of 2.0 for
5			max day and 3.0 for max hour, which are very conservative considering the similarities in
6			consumption.
7	25.	Q.	How do the estimates for the other classes compare?
8		A.	Generally, my estimates for KAWC are lower than for PSWC especially the max hour
9			ratios.
10	26.	Q.	Why are your estimates lower for KAWC?
11		A.	As I stated previously, I considered not only the studies of other utilities, but also the
12			estimates from the data in KAWC's demand study, the estimates used in the last study,
13			and lastly, estimates used in the AWWA Manual M1. I mention the AWWA Manual last
14			because it carried the least weight. I only considered that information as a validity test for
15			my estimates. Mr. Rubin suggests that the ratios used in the manual's example are
16			meaningless, but I disagree.
17	27.	Q.	Can you identify any authoritative passage that supports your opinion that the selection of
18			class capacity factors should include other forms of information?
19		A.	Yes, the AWWA Manual M1 states :
20 21 22 23 24 25 26			"All pertinent sources of information need to be investigated and studied in estimating customer-class capacity factors. Such data should include daily and hourly pumpage records, recorded rates of flow in specific areas of the system, studies and interviews of large users regarding individual and group characteristics of use, special-demand metering programs, and experience in studies of other utilities exhibiting like characteristics."
27	28.	Q.	What are your conclusions regarding the customer class maximum day and hour ratios
28			used in your study and Mr. Rubin's study?

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1		A. Mr. Rubin based his estimates solely on a very limited, one-year study of class demands
2		that, according to author of the study, should be used with other data to estimate class
3		ratios. My estimates, which are conservative, are based not only on the data from
4		KAWC's data, but also considered results of more comprehensive studies, conducted
5		over several years, for water utilities having similar service characteristics as KAWC's.
6		My estimates are fair and provide for a reasonable allocation of the extra capacity costs
7		in this case.
8	29.	Q. What is the next issue?
9		A. Mr. Rubin takes exception to my use of standard cost data for installing service lines as a
10		basis to allocate service line costs. Instead he uses a combination of actual meter
11		installation costs and service line costs over three years for 3/4-inch, 1-inch and 2-inch
12		connections and then estimates the costs for the larger sizes.
13	30.	Q. What is wrong with Mr. Rubin's approach?
14		A. First, the actual cost data he used was from the calculation of tapping fees which also
15		included meter installation costs in addition to service line costs. Only the costs to install
16		service lines should be used as the basis to allocate service line costs (Account 345)
17		because meter installations is in a separate account (Account 347). By including the
18		meter installation costs in his cost basis, the resulting cost ratios are distorted. I have
19		prepared Exhibit No. 36-R-1 which uses only the actual cost to install service lines by
20		size and also have included actual costs for 4, 6, and 8-inch lines as well.
21	31.	Q. Do you agree with using actual costs for the basis of allocation?
22		A. Yes, as long as the data does not produce illogical results.
23	32.	Q. What problems can arise when using actual costs?

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1		A. The data for ³ / ₄ -inch, 1-inch, and 2-inch service lines provide for logical cost ratios,
2		however, as you can see from Exhibit No. 36-R-1, the 4-inch average cost is substantially
3		greater than the 6-inch cost and almost three times the 8-inch cost.
4	33.	Q. How can this happen?
5		A. There are many factors that affect the cost of installing service lines. These factors
6		include the size of the line, the length and depth of the line, excavation requirements, and
7		restoration requirements. Sometimes the road restoration and paving costs can be the
8		most costly item of installing a service line, however my view is that these additional
9		items should not distort the cost of installing service lines for cost allocation purposes.
10	34.	Q. How do you deal with this problem?
11		A. This is a common problem that I have encountered in many cost allocation studies. That
12		is why I use standard cost per foot data for each service line size to establish the relative
13		cost of service lines by size. This produces a natural progression of costs by size and
14		results in a logical allocation of costs.
15	35.	Q. What is your conclusion on this issue?
16		A. Mr. Rubin's revision to my allocation of service lines should be rejected because of his
17		use of incorrect data.
18	36.	Q. Please describe Mr. Rubin's remaining cost allocation revision.
19		A. Mr. Rubin used an analysis of man-days to read meters by classification, which I
20		provided in response to a data request, as the basis to allocate meter reading costs.
21	37.	Q. What did you use and do you agree with Mr. Rubin's revision?
22		A. I used the number of customers as the basis for allocating meter reading. Both methods
23		are acceptable, however I will accept Mr. Rubin's analysis that reflects the fact that
24		larger meters take longer to read and therefore, more cost. This revision is reflected in
25		my revised Exhibit No. 36-R.

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2		Α.	Exhibit No. 36-R excludes wastewater costs from the cost of service and revises the basis
3			for allocating meter reading costs. The allocation of community education costs, the
4			class maximum day and hour extra capacity factors and the basis for allocating service
5			line costs are the same as my original Exhibit No. 36. The result of my revisions is an
6			overall reduction to the cost of service of \$53,556, with a reduction of \$54,519 to the
7			residential class. The changes to the results for the other classes are insignificant.
8			Exhibit No. 36-R reflects the appropriate allocation of the cost of service to
9			customer classifications and should be the study that is used for the final rate design in
10			this case.
11	39.	Q.	Please summarize the rate design issues raised by Mr. Rubin.
1.2		A.	Mr. Rubin recommends (1) no increase to service charges, (2) limiting the increase so
13			that no class receives more twice the average increase (3) no rate reductions to any class
14			and (4) recovery of revenue deficiencies from classes that are below cost of service.
15	40.	Q.	Please explain Mr. Rubin's position on service charges (customer charges).
16		Α.	Mr. Rubin states that since my proposed service charges recover more than the customer
17			costs identified in the cost of service, then there should be no increase to the service
18			charges
19	41.	Q.	Do you agree.
20		A.	I agree that the proposed service charges as well as the present service charges recover
21			revenues greater than the customer costs but I don't agree that all service charges should
22			not be increased.
23	42.	Q.	Please explain.
24		Α.	The reason that my service charges recover more than the customer costs is because the
25			rates for meter sizes larger than 5/8-inch were based on meter capacity ratios applied to

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1		the 5/8-inch charge rather than an actual cost-based design. (See Schedule H of the
2		original Exhibit 36). Using meter capacity ratios to determine the service charges for
3		larger-sized meters is customary in the water industry and for KAWC. I simply
4		continued this practice.
5		To show the difference in rates computed by meter capacity ratios and by a cost-
6		based design, I have prepared a revised Schedule H, which is included in Exhibit No. 36-
7		R. It shows the development of the cost-based rate for each meter size. The costs are
8		based on the summation of each unit cost for each of the functional components -
9		meters, services, billing and collecting, and meter reading. The total of these costs are
10		shown under the column heading "Total Customer Costs". The amount for 5/8-inch of
11		\$7.49 is one penny less than my original Schedule H, which recognizes the revised
12		allocation of meter reading costs as Mr. Rubin suggested. The total customer costs for the
13		remaining sizes are all below the existing service charge rate.
14	43. C	2. So what do you conclude from this analysis?
15	A	A. That the proposed rate for the 5/8-inch of \$7.50 (or \$7.49) is correct and is cost-based.
16		Just because the rates for the larger-sized meters are higher than the cost does not mean
17		that the 5/8-inch charge should be reduced.
18	44. C	2. Should the existing service charges for 3/4-inch and larger be reduced to equal the cost-
19		based rate?
20	A	A. No, I agree with Mr. Rubin that no rate should be decreased. I would not oppose a
21		proposal to maintain the existing service charges for 3/4-inch and larger, however I would
22		still recommend the service charges as originally filed because the proposed rates are not
23		overly burdensome.
24	45. (). What about Mr. Rubin's concern that the revenues from service charges are too high?

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1		Α.	Excluding private and public fire service, my proposed rate design recovers
2			approximately \$10.8 million (26%) from service charges and about \$30.5 million (74%)
3			from consumption charges. Mr. Rubin's recommendation recovers \$9.8 million (24%)
4			from service charges and \$31.5 (76%) from consumption charges. Considering the vast
5			majority of costs in a water system are fixed, I do not believe that 26% from fixed
6			(service) charges is unreasonable.
7	46.	Q.	If the Commission allows a rate increase in this proceeding less than the original request,
8			how would you determine the final rate design.
9		Α.	I would continue to have no increase in Private and Public Fire rates maintaining the
10			existing rates as proposed. For the other classes, I would scale-back all proposed service
11			charges and consumption charges uniformly until the allowed level of revenue
12			requirement is achieved. This would be a fair and equitable result for all classes of
13			customers.
14	47.	Q.	Does this conclude your rebuttal testimony?

15 A. Yes, it does.

KENTUCKY-AMERICAN WATER COMPANY CASE NO. 2007-00143

DIRECT TESTIMONY OF PAUL R. HERBERT

CONCERNING COST OF SERVICE ALLOCATION AND CUSTOMER RATE DESIGN

BEFORE THE

KENTUCKY PUBLIC SERVICE COMMISSION

April 26, 2007

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BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION

RE: KENTUCKY-AMERICAN WATER COMPANY CASE NO. 2007-120

DIRECT TESTIMONY OF PAUL R. HERBERT

Line <u>No.</u>			
1			QUALIFICATIONS
2	1.	Q.	Please state your name and address.
3		A.	My name is Paul R. Herbert. My business address is 207 Senate Avenue, Camp Hill,
4			Pennsylvania.
5	2.	Q.	By whom are you employed?
6		A	I am employed by Gannett Fleming, Inc.
7	3.	Q.	What is your position with Gannett Fleming, Inc., and briefly state your general duties
8			and responsibilities.
9		Α.	I am Senior Vice President of the Valuation and Rate Division. My duties and respon-
10			sibilities include the preparation of accounting and financial data for revenue
11			requirement and cash working capital claims, the allocation of cost of service to
12			customer classifications, and the design of customer rates in support of public utility rate
13			filings.
14	4.	Q.	Have you presented testimony in rate proceedings before a regulatory agency?
15		A.	Yes. I have testified before the Pennsylvania Public Utility Commission, the New Jersey
16			Board of Public Utilities, the Public Utilities Commission of Ohio, the Public Service
17			Commission of West Virginia, the Kentucky Public Service Commission, the Iowa State
18			Utilities Board, the Virginia State Corporation Commission, the Tennessee Regulatory
19			Authority, The California Public Utilities Commission, New Mexico Public Regulation

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1		Commission and the Missouri Public Service Commission concerning revenue
2		requirements, cost of service allocation, rate design and cash working capital claims.
3		A list of the cases in which I have testified is provided at the end of my direct
4		testimony.
5	5. Q.	What is your educational background?
6	Α.	I have a Bachelor of Science Degree in Finance from the Pennsylvania State University,
7		University Park, Pennsylvania.
8	6. Q.	Would you please describe your professional affiliations?
9	А.	I am a member of the American Water Works Association and serve as a member of the
10		Management Committee for the Pennsylvania Section. I am also a member of the
11		Pennsylvania Municipal Authorities Association. In 1998, I became a member of the
12		National Association of Water Companies as well as a member of its Rates and Revenue
13		Committee.
13 14	7. Q.	Committee. Briefly describe your work experience.
13 14 15	7. Q. A.	Committee. Briefly describe your work experience. I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc.,
13 14 15 16	7. Q. A.	Committee. Briefly describe your work experience. I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc., predecessor to Gannett Fleming Valuation and Rate Consultants, Inc., in September
13 14 15 16 17	7. Q. A.	Committee. Briefly describe your work experience. I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc., predecessor to Gannett Fleming Valuation and Rate Consultants, Inc., in September 1977, as a Junior Rate Analyst. Since then, I advanced through several positions and
 13 14 15 16 17 18 	7. Q. A.	Committee. Briefly describe your work experience. I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc., predecessor to Gannett Fleming Valuation and Rate Consultants, Inc., in September 1977, as a Junior Rate Analyst. Since then, I advanced through several positions and was assigned the position of Manager of Rate Studies on July 1, 1990. On June 1, 1994,
 13 14 15 16 17 18 19 	7. Q. A.	Committee. Briefly describe your work experience. I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc., predecessor to Gannett Fleming Valuation and Rate Consultants, Inc., in September 1977, as a Junior Rate Analyst. Since then, I advanced through several positions and was assigned the position of Manager of Rate Studies on July 1, 1990. On June 1, 1994, I was promoted to Vice President and on November 1, 2003, I was promoted to my
 13 14 15 16 17 18 19 20 	7. Q. A.	Committee. Briefly describe your work experience. I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc., predecessor to Gannett Fleming Valuation and Rate Consultants, Inc., in September 1977, as a Junior Rate Analyst. Since then, I advanced through several positions and was assigned the position of Manager of Rate Studies on July 1, 1990. On June 1, 1994, I was promoted to Vice President and on November 1, 2003, I was promoted to my current position as Senior Vice President.
 13 14 15 16 17 18 19 20 21 	7. Q. A.	Committee. Briefly describe your work experience. I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc., predecessor to Gannett Fleming Valuation and Rate Consultants, Inc., in September 1977, as a Junior Rate Analyst. Since then, I advanced through several positions and was assigned the position of Manager of Rate Studies on July 1, 1990. On June 1, 1994, I was promoted to Vice President and on November 1, 2003, I was promoted to my current position as Senior Vice President. While attending Penn State, I was employed during the summers of 1972, 1973
 13 14 15 16 17 18 19 20 21 22 	7. Q. A.	Committee. Briefly describe your work experience. I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc., predecessor to Gannett Fleming Valuation and Rate Consultants, Inc., in September 1977, as a Junior Rate Analyst. Since then, I advanced through several positions and was assigned the position of Manager of Rate Studies on July 1, 1990. On June 1, 1994, I was promoted to Vice President and on November 1, 2003, I was promoted to my current position as Senior Vice President. While attending Penn State, I was employed during the summers of 1972, 1973 and 1974 by the United Telephone System - Eastern Group in its accounting
 13 14 15 16 17 18 19 20 21 22 23 	7. Q. A.	Committee. Briefly describe your work experience. I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc., predecessor to Gannett Fleming Valuation and Rate Consultants, Inc., in September 1977, as a Junior Rate Analyst. Since then, I advanced through several positions and was assigned the position of Manager of Rate Studies on July 1, 1990. On June 1, 1994, I was promoted to Vice President and on November 1, 2003, I was promoted to my current position as Senior Vice President. While attending Penn State, I was employed during the summers of 1972, 1973 and 1974 by the United Telephone System - Eastern Group in its accounting department. Upon graduation from college in 1975, I was employed by Herbert
 13 14 15 16 17 18 19 20 21 22 23 24 	7. Q. A.	Committee. Briefly describe your work experience. I joined the Valuation Division of Gannett Fleming Corddry and Carpenter, Inc., predecessor to Gannett Fleming Valuation and Rate Consultants, Inc., in September 1977, as a Junior Rate Analyst. Since then, I advanced through several positions and was assigned the position of Manager of Rate Studies on July 1, 1990. On June 1, 1994, I was promoted to Vice President and on November 1, 2003, I was promoted to my current position as Senior Vice President. While attending Penn State, I was employed during the summers of 1972, 1973 and 1974 by the United Telephone System - Eastern Group in its accounting department. Upon graduation from college in 1975, I was employed by Herbert Associates, Inc., Consulting Engineers (now Herbert Rowland and Grubic, Inc.), as a

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1		COST OF SERVICE ALLOCATION
2	8. Q.	What is the purpose of your testimony in this proceeding?
3	Α.	My testimony is in support of the cost of service allocation and rate design study
4		conducted under my direction and supervision for the Kentucky-American Water
5		Company, (the "Company").
6	9. Q.	Have you prepared an exhibit presenting the results of your study?
7	A.	Yes. Exhibit No. 36 presents the results of the allocation of the pro forma cost of
8		service to the several customer classifications as of November 30, 2008, and the
9		proposed rate design.
10	10. Q.	Briefly describe the purpose of your cost allocation study.
11	Α.	The purpose of the study was to allocate the total cost of service, which is the total
12		revenue requirement, to the several customer classifications. The cost of service
13		includes operation and maintenance expenses, depreciation expense and amortizations,
14		taxes other than income, income taxes and income available for return. In the study, the
15		total costs were allocated to the residential, commercial, industrial, public authority,
16		other water utilities, private fire protection and public fire protection classifications in
17		accordance with generally-accepted principles and procedures. The cost of service
18		allocation results in indications of the relative cost responsibilities of each class of
19		customers. The allocated cost of service is one of several criteria appropriate for
20		consideration in designing customer rates to produce the required revenues.
21	11. Q.	Please describe the method of cost allocation that was used in your study.
22	Α.	The base-extra capacity method, as described in the 2000 and prior Water Rates
23		Manuals (M1) published by the American Water Works Association (AWWA), was
24		used to allocate the pro forma costs. The method is a recognized method for allocating
25		the cost of providing water service to customer classifications in proportion to the

- 3 -

1		classifications' use of the commodity, facilities and services. It is generally accepted as
2		a sound method for allocating the cost of water service and has been used by the
3		Company in previous rate cases.
4	12. Q.	Is the method described in Exhibit No. 36?
5	Α.	Yes. It is described on pages 3 and 4 of the exhibit.
6	13. Q.	Please describe the procedure followed in the cost allocation study.
7	A.	Each element of cost in the pro forma cost of service was allocated to cost functions
8		through the use of appropriate allocation factors. This allocation is presented in
9		Schedule D on pages 15 through 21 of Exhibit No. 36. The items of cost, which include
10		operation and maintenance expenses, depreciation and amortization expenses, taxes and
11		income available for return, are identified in column 1 of Schedule D. The cost of each
12		item, shown in column 3, is allocated to the several cost functions based on allocation
13		factors referenced in column 2. The development of the allocation factors is presented
14		in Schedule E of the exhibit.
15		The four basic cost functions are base, extra capacity, customer and fire protection
16		costs. Base Costs are costs that tend to vary with the quantity of water used, plus costs
17		associated with supplying, treating, pumping and distributing water to customers under
18		average load conditions, without the elements necessary to meet peak demands. Extra
19		Capacity Costs are costs associated with meeting usage requirements in excess of
20		average. They include the operating and capital costs for additional plant and system
21		capacity beyond that required for average use. Extra capacity costs were subdivided
22		into costs to meet maximum day extra capacity and maximum hour extra capacity
23		requirements.
24		Customer Costs are costs associated with serving customers regardless of their

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usage or demand characteristics. Customer costs are subdivided into customer facilities

1 costs, which include meters and services, and customer accounting costs, which include 2 billing and meter reading functions. <u>Fire Protection Costs</u> are costs associated with 3 providing the facilities to meet the potential peak demand of fire protection service as 4 well as direct costs such as the cost for fire hydrants. The demand costs for fire 5 protection are subdivided into costs for Private Fire Protection and Public Fire 6 Protection on the basis of relative potential demands.

7 14. Q. Please provide examples of the cost allocation process.

A. I will use some of the larger cost items to illustrate the principles and considerations used in the cost allocation methodology. Water purchased for resale, purchased electric power, treatment chemicals and sludge handling costs are examples of costs that tend to vary with the amount of water consumed and are considered base costs. Thus, Factor 1 assigns these costs directly to the base cost function.

Other source of supply, pumping, purification and transmission costs are 13 associated with meeting usage requirements in excess of the average, generally to meet 14 15 maximum day requirements. Costs of this nature were allocated partially as base costs, proportional to average daily consumption, partially as maximum day extra capacity 16 costs, in proportion to maximum day extra capacity, and, in the case of certain pumping 17 stations and transmission mains, partially as fire protection costs, through the use of 18 Factors 2 and 3. The development of the allocation factors, referenced as Factors 2 and 3 19 shown in Schedule E, pages 22 and 23, is based on the system peak day ratio and the 20 potential demand of fire protection. 21

22 Costs associated with distribution mains and storage facilities were allocated 23 partly on the basis of average consumption and partly on the basis of maximum hour 24 extra demand, including the demand for fire protection service, because these facilities 25 are designed to meet maximum hour and fire demand requirements. The development of

the factors, referenced as Factors 4 and 5, used for these allocations is shown in Schedule 1 E, on pages 23 through 25, of Exhibit No. 36. Fire demand costs were allocated to public 2 and private fire protection service in proportion to the relative potential demands on the 3 system by public fire hydrants as compared to the demands for private fire services and 4 5 hydrants. The demand for private fire units were increased by a factor of 1.5 over the public fire units to recognize the greater flow rate required for a fire at a private service 6 than for a public hydrant. This adjustment was accepted by the Commission in a 7 previous case. 8

9 Costs associated with pumping facilities were allocated on a combined bases of 10 maximum day, maximum day including fire and maximum hour extra capacity because 11 pumping facilities serve these functions. The relative weightings of Factor 2 (maximum 12 day), Factor 3 (maximum day with fire) and Factor 4 (maximum hour) for pumping 13 facilities were based on the horsepower of the pumps serving these functions. The 14 development of these weighted factors, referenced as Factor 6, is presented on page 26 of 15 Exhibit No. 36.

Operation and maintenance costs for transmission and distribution mains were allocated on a combined bases of Factor 3 (maximum day with fire) for transmission mains and Factor 4 (maximum hour) for distribution mains. The weighting of the factors was based on the footage of mains and is referenced as Factor 7.

20 Costs associated with meters and services facilities were assigned directly to the 21 meters and services cost functions using Factors 9 and 10. Billing and collecting costs 22 and meter reading were assigned directly to the customer accounting cost functions using 23 Factors 11 and 12. Operating and capital costs associated with public fire hydrants were 24 assigned directly to the public fire protection function (Factor 13).

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1		Administrative and general costs were allocated on the basis of allocated direct
2		costs excluding those costs such as purchased water, power and chemicals, which require
3		little administrative and general expense. The development of factors for this allocation,
4		referenced as Factor 15, is presented on page 30 of Exhibit No. 36.
5		Annual depreciation accruals were allocated on the basis of the function of the
6		facilities represented by the depreciation expense for each depreciable plant account.
7		The original cost less depreciation of utility plant in service was similarly allocated for
8		the purpose of developing factors, referenced as Factor 18, for allocating items such as
9		income taxes and return. The development of Factor 18 is presented on pages 31 through
10		33 of Exhibit No. 36.
11		Factor 18, as well as Factor 15 discussed earlier, are composite allocation factors.
12		Composite factors are generated internally in the cost allocation program based on the
13		results of allocating other costs. Factors 8, 14, 16, 17 and 19 also are composite factors.
14		Refer to Schedule E of Exhibit No. 36 for a description of the basis of each composite
15		factor.
16	15. Q.	What was the source of the total cost of service data set forth in column 3 of Schedule D
17		of Exhibit No. 36?
18	Α.	The pro forma costs of service were furnished by the Company, and are set forth in
19		Company Schedules B, D and E.
20	16. Q.	What is the next step in the cost allocation process?
21	Α.	The next step is to allocate the results of the functional allocation to the several customer
22		classifications, namely residential, commercial, industrial, public authority, other water
23		utilities and private and public fire protection. The total cost of service by function
24		shown on the last line of Schedule D on page 21, is carried forward to column 3 of
25		Schedule B on page 8 of the exhibit. The cost of service by function is allocated to the

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1		several customer classifications by applying the allocation factor referenced in column 2
2		to the cost of service in column 3. The allocation factors are set forth in Schedule C.
3	17. Q.	Describe the allocation factors in Schedule C.
4	Α.	The allocation factors in Schedule C allocate the cost of service by function to the
5		various classes of users based on considerations of quantity of water consumed,
6		variability of rate of consumption, and costs associated with customer metering, billing
7		and accounting. Factor A allocates the base cost function to customer classifications on
8		the basis of average daily usage. Factors B and C allocate the maximum day and hour
9		extra capacity costs to classes on the bases of each classification's maximum day and
10		hour usage in excess of the average usage.
11		Factors D and E allocate customer facilities costs to customer classes. Factor D is
12		based on the number of 5/8-inch meter equivalents and Factor E is based on the number
13		of 3/4-inch service equivalents for each classification. Factors F and G allocate
14		customer accounting costs to customer classes based on the number of bills to allocate
15		billing and collecting costs (Factor F) and the number of meter readings for allocating
16		meter reading costs (Factor G). Factors H and I assign costs associated with private and
17		public fire protection costs directly to the private and public fire protection
18		classifications.
19	18. Q.	Refer to Factors B and C and explain what factors were considered in estimating the
20		maximum day extra capacity and maximum hour extra capacity demands used for the
21		customer classifications.
22	Α.	The estimated demands were based on judgment which considered field studies of
23		customer class demands conducted for the Company, field observations of the service
.24		areas of the Company, the class factors used in the last cost of service study, and
25		generally-accepted customer class maximum day and maximum hour demand ratios.

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1	19. Q.	Have you summarized the results of your cost allocation study?
2	Α.	Yes. The results are summarized in columns 1, 2 and 3 of Schedule A on page 6 of
3		Exhibit No. 36. The total allocated pro forma cost of service as of November 30, 2008,
4		for each customer classification identified in column 1 is brought forward from
5		Schedule B and shown in column 2. Column 3 presents each customer classification's
6		cost responsibility as a percent of the total cost.
7	20. Q.	Have you compared these cost responsibilities with the proportionate revenue under
8		existing rates for each customer classification?
9	А.	Yes. A comparison of the allocated cost responsibilities and the percentage of revenue
10		under existing rates can be made by comparing columns 3 and 5 of Schedule A of
11		Exhibit No. 36. A similar comparison of the percentage cost responsibilities (relative
12		cost of service) and the percentage of pro forma revenues (relative revenues) under
13		proposed rates can be made by comparing columns 3 and 7 of Schedule A of
14		Exhibit No. 36. The proposed increase and the percent increase by class are shown in
15		columns 8 and 9, respectfully.
16		CUSTOMER RATE DESIGN
17	21. Q.	Are you responsible for the design of the rate schedules proposed by the Company in
18		this proceeding?
19	Α.	Yes, I am.
20	22. Q.	Is the proposed rate structure presented in an exhibit?
21	Α.	Yes. A comparison of the present and proposed rate schedules is presented in Schedule
22		G on pages 37 through 40 of Exhibit No. 36.
23	23. Q.	What are the appropriate factors to be considered in the design of the rate structure?
24	Α.	In preparing a rate structure, one should consider the allocated costs of service, the
25		impact of radical changes from the present rate structure, the understandability and ease -9 -

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prove		of application of the rate structure, community and social influences, and the value of
2		service. General guidelines should be developed with management to determine the
3		extent to which each of these criteria is to be incorporated in the rate structure to be
4		designed, inasmuch as the pricing of a commodity or service ultimately should be a
5		function of management.
6	24. Q.	Did you discuss rate design guidelines with management?
7	\mathbf{A}_{c}	Yes, I did. The guidelines established were: (1) maintain the existing rate structure that
8		includes a service charge by meter size applicable to all classes of customers and a
9		separate one-block volumetric charge for each classification, (2) Consolidate all rate
10		divisions into the Central Division rate structure; (3) increase private and public fire
11		service classes as indicated by the cost of service, and (4) adjust revenues among the
12		remaining classes in conformity with the indicated cost of service without excessive
13		increases to any one class.
14	25. Q.	Do the proposed rates comply with the guidelines enumerated in the answer to question
15		26?
16	Α.	Yes, they do.
17	26. Q.	Do you support the concept of single-tariff pricing and the consolidation of the rate
18		divisions proposed in this case?
19	Α.	Yes, I do.
20	27. Q.	Please explain the development of the service charges.
21	Α.	The development of the service charges is set forth on Schedule H on page 41 of the
22		Exhibit. Service charges should recover the cost of customer facilities such as meters
23		and services and the cost of customer accounting including billing and collecting and
24		meter reading costs. Also, the unrecovered cost of public fire service is included as a

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customer cost. These costs are incurred regardless of the amount of consumption and, therefore, are appropriate to include in the service charge.

The schedule shows the cost of service for these cost functions in column 2. 3 These amounts were taken from the last line in Schedule D, columns 7, 8, 9 and 10. The 4 costs associated with meters are divided by the total 5/8-inch meter equivalents and by 5 12 months to determine the monthly cost related to a 5/8-inch meter. The costs 6 7 associated with services are divided by 3/4-inch service equivalents and by 12 months to determine the monthly cost related to a 3/4-inch service. Costs associated with billing 8 and collecting, meter reading and unrecovered public fire service are divided by the 9 10 number of customers and metered customers, respectively, and by 12 months to 11 determine the monthly cost per customer for these functions. The sum of the monthly 12 costs for a 5/8-inch meter is \$8.34 which was used as the monthly 5/8-inch service charge. The rates for the larger-sized meters are determined by multiplying the meter 13 capacity ratios times the \$8.34 rate for the 5/8-inch meter, as shown at the bottom on the 14 schedule. Meter capacity ratios also were used to determine the larger-sized service 15 charges under the existing rate structure. 16

17 28. Q. How were the volumetric rates determined?

A. After the proposed service charges were applied to the bill analysis, the existing volumetric rates for each classification were increased so that revenues from each class moved toward the indicated cost of service and that total revenues equaled the proposed revenue requirement.

22 29. Q. Does that conclude your direct testimony?

23 A. Yes, it does.

	Client/Utility T. W. Phillips Gas Pennsylvania-Ame Clarksburg Water North Penn Gas C The Atlantic City S The York Water C City of Bethlehem Roaring Creek Wi North Penn Gas Comp Citizens Utilities V Apollo Gas Comp Carnegie Natural The York Water C Consumers Penn Shenango Valley Citizens Utilities C Consumers Penn Shenango Valley Citizens Utilities C Consumers Penn Shenango Valley City of Bethleherr City of Bethleherr Shenango Valley City of Bethleherr Shenango Valley		and Oil Co. Pro Forma Revenues Bill Analysis and Rate Application	Board Kevenue Kequirements (Kule 42 Cash Working Capital	Sewerage Company Cost Allocation and Rate Design	company contract Allocation. Rate Design and	ater Company Cash Working Capital Cash Working Capital	Company Capital Cash Working Capital Company Company Company Cost Allocation and Rate Design	Vater Company of Pennsylvania Cost Allocation and Rate Design	any Revenue Requirements and Rat Design	Gas Company Revenue Requirements and Rat	Cost Allocation and Rate Design	sylvania Water Company - Cash Working Capital Division	Company of Ohio Water and Wastewater Cost Allocation and Rate Design	1 - Bureau of Water Requirement, Cost Allocation and Rate Design	Company Cost Allocation and Rate Design	urban Water Company Cost Allocation and Rate Design	r Board Revenue Requirements (Rule 4: Cost Allocation and Rate Design	an Water Company Cost Allocation and Rate Design	Cash Working Capital	
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LIST OF CASES IN WHICH PAUL R. HERBERT TESTIFIED

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LIST OF CASES IN WHICH PAUL R. HERBERT TESTIFIED, cont.

lowa-American Vvater Company	Virginia-American Water Company	West-Virginia American Water Company	City of Lancaster	The York Water Company	Pennsylvania-American Water Company	Philadelphia Suburban Water Company	Virginia-American Water Company	The York Water Company	Tennessee-American Water Company	Pennsylvania-American Water Company	New Jersey-American Water Company	Missouri-American Water Company	Virginia-American Water Company	Pennsylvania Suburban Water Company	The York Water Company	The Atlantic City Sewerage Company	Morgantown Utility Board	Morgantown Utility Board	Aqua Pennsylvania, Inc.	T. W. Phillips Gas and Oil Co.	The York Water Company	New Jersey American Water Company	PPL Gas Utilities, Inc.	New Mexico American Water Company	Suburban Water Systems	San Jose Water Company
RPU-01-4	PUE010312	01-0326-W-42T	R-016114	R-016236	R-016339	R-016750	PUE-2002-0375	R-027975	03-	R-038304	WR03070511	WR-2003-0500	PUE-200 -	R-038805	R-049165	WRO4091064	04-1024-S-MA	04-1025-W-MA	R-051030	R-051178	R-061322	WR-06030257	R-061398	06-00208-UT	U-339-W	U-168-W
la. St Util Bd	Va. St. Corp Cm	WV PSC	Pa. PUC	Pa. PUC	Pa. PUC	Pa. PUC	Va. St. Corp Cm	Pa. PUC	Tenn Reg. Auth	Pa. PUC	NJ BPU	Mo. PSC	Va. St. Corp Cm	Pa. PUC	Pa. PUC	NJ BPU	WV PSC	WV PSC	Pa. PUC	Pa. PUC	Pa. PUC	NJ BPU	Pa. PUC	NM PRC	CA PUC	CA PUC
2001	2001	2001	2001	2001	2001	2001	2002	2003	2003	2003	2003	2003	2004	2004	2004	2004	2005	2005	2005	2006	2006	2006	2006	2006	2007	2007
24.	25.	26.	27	28.	29.	30.	31.	32.	33.	34.	35.	36.	37.	38.	39.	40.	41.	42.	43.	44.	45.	46.	47,	48.	49.	50.

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Water Conservation Rate Design Water Conservation Rate Design Cost Allocation and Rate Design Tapping Fee Study

RESPONSE TO NORTH SHELBY AND U.S. 60 WATER DISTRICTS DATA REQUEST DATED: 12/5/08

PSC CASE NO. 2008-00250

ITEM 2

Frankfort Electric and Water Plant Board Response to North Shelby and U.S. 60 Water Districts Data Request Dated: 12/5/08 Case No. 2008-00250

ITEM 2: (a) With respect to page 9 of the direct testimony of Paul Herbert, it was stated the maximum hour ratio of 2.5 times the average hour was estimated based on the relationship of system maximum hour ratios compared to system maximum day ratios for other similar systems. Do the "similar systems" provide service to wholesale customers that provide their own overhead storage?

> (b) Does the average hour ratio taken into consideration the fact the wholesale customers can fill their tanks at night or otherwise during off peak demand?

(c) If your answer to (a) above was no, please explain why.

(d) Please list Frankfort's wholesale customers who have overhead storage and Frankfort's wholesale customers who do not have overhead storage.

Response: a) Yes, similar systems do supply service to wholesale customers with overhead storage. The maximum hour ratio was based on the maximum day ratio of 1.8 for the entire water system, including wholesale customers. Maximum hour ratios typically range from 1.3 to 1.5 times the maximum day ratio.

b) Yes, the average hour was based on total system demand, which takes into account wholesale demand.

- c) N/A
- d) All have overhead storage.

RESPONSE TO NORTH SHELBY AND U.S. 60 WATER DISTRICTS DATA REQUEST DATED: 12/5/08

PSC CASE NO. 2008-00250

ITEM 3

Frankfort Electric and Water Plant Board Response to North Shelby and U.S. 60 Water Districts Data Request Dated: 12/5/08 Case No. 2008-00250

- ITEM 3: (a) With respect to page 11 of the direct testimony of Paul Herbert, it is stated the proposed rate design moves toward the cost of service, without creating radical changes in the rate structure.
 - (b) How does this statement relate to the wholesale customers?
- Response: Rates were proposed for wholesale customers that recover the allocated cost of service (See Schedule A) resulting in an 18.4% increase, less than 6% compounded increase per year since the last rate increase in 2005. Therefore, there has not been a radical change in rate structure for the wholesale customers.
PSC CASE NO. 2008-00250

ITEM 4: (a) What is the purpose of each outstanding bond related to Frankfort's water division and how does the expense benefit the wholesale customers as opposed to all of Frankfort's customers?

> (b) What percentage of the revenue bond anticipation note, Series 1996, dated December 19, 1996 financed the cost of the improvements and additions to the electric distribution system and what percentage financed improvements and additions to the water treatment plant?

> (c) What percentage of the revenue bond anticipate note, Series 1997, dated December 19, 1997 financed the cost of the "line additions and improvements to the board's water system in east Frankfort," and please describe the lines (size and location) and the improvements which were constructed using this money.

Response: (a) The purposes of the bonds are outlined in the Resolution(s) provided in Item 5 of FPB's Response dated July 2, 2008. The improvements benefit the wholesale customers because they enable Frankfort's system to provide service to them.

(b) Fifty percent financed electric improvements and fifty percent financed water improvements.

(c) One hundred percent of the bond anticipation note, Series 1997 financed the cost of East Frankfort's water system improvements. East Frankfort water system improvements Phase I, consisted of 33,400 feet of 24-inch diameter ductile iron pipe constructed from the Water Treatment Plant to the intersection of Hoover Boulevard and U.S. 60; a water booster pumping station located at the water plant; and a 2-million gallon elevated concrete water storage tank located behind the Greenheck Fan Company off of Hoover Boulevard.

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- ITEM 5: (a) With respect to Volume 3 of 5 of Frankfort's Response to the PSC staff questions, Item 6 Exhibit 1, sheets 1 of 6 through 6 of 6, which list the employee number, please state how each employee's wage was allocated to the water division and in turn to the wholesale customers. For example, how was meter reading expense allocated to the water division and in turn to the wholesale customers?
- Response: The allocation methods were provided in Item 6, Exhibit 3 of FPB's Response dated July 2, 2008.

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- ITEM 6: (a) With respect to Volume 3 of 5, Item 6, Exhibit 3, what is the basis for the water allocation percentages? For instance, on sheet 4, accounts #40-902-000 and 100, the allocation percentage is 42.43%.
 - (b) Are all numbers allocated to water estimated or actual cost?

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Response: The allocation methods have been previously provided and all numbers are based on actual cost. For the account referenced, \$6.00 in meter reading expense was allocated to the wholesale customers.

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- ITEM 7: With respect to Schedule B, page 2 of 4 of the cost of service study, line item 920000, why is all of the rate case expense allocated to wholesale customers, since the cost of service study produces rates for both wholesale and retail customers?
- Response: The requirement for filing a rate case is due exclusively to serving wholesale customers. Therefore, it is appropriate to allocate the rate case expense entirely to the wholesale customers. Retail customers should not be required to subsidize costs that are required to be incurred only for wholesale customers.

In addition, the cost of service study requirement is related exclusively to PSC regulation of wholesale rates and Intervenor Water District's objection to rate adjustments. The cost of service is necessary only because of the Intervenors' opposition to the proposed rate adjustment.

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- ITEM 8: With respect to Schedule C, page 5 of 20 of the cost of service study, how can the allocation factor for average hourly consumption for resale of .2971 be higher than the .2744 allocation factor for residential average hourly consumption?
- Response: The Sales for Resale Non Water Producers have a larger average daily consumption, which is based on annual consumption, than the residential class. See Schedule C, page 1 of 20, Factor 1.

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- ITEM 9: (a) With respect to Schedule B, page 3 of 4 of the cost of service study, line item 932120, why are support services of \$15,327.00 allocated to the wholesale customers?
 - (b) What are support services?
- Response: a) Line item 932120 is support services payroll. Support services payroll is required to provide administrative support for the water utility operations, and is appropriately allocated to the classifications. This item is allocated according to Factor 14, which is based on other operation and maintenance costs excluding purchased water, power, chemicals and waste disposal.

b) Support Services provide services including, but not limited to, maintenance, inventory management, procurement, dispatching, and grounds keeping.

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- ITEM 10: (a) With respect to page 4 of the cost of service study where in it is stated that the cost of service study was discussed with water board management, did management accept the rates presented in the study without revision?
 - (b) If not, explain all adjustments.
- Response: a) Yes, the board management accepted the rates presented without revision.
 - b) N/A

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ITEM 11: (a) Why was the existence of overhead storage facilities of the wholesale customers not considered in determining average hour consumption for wholesale customers?

(b) Would not the demand placed on Frankfort's system be lower than the average usage of 24.8 if wholesale customer overhead storage tanks were considered?

Response: a) The average hour consumption is the annual consumption divided by 365 days and 24 hours. It is not affected by overhead storage facilities.

b) No, the average hourly consumption does not change based on overhead storage.

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- ITEM 12: Is bad debt expense allocated in part to wholesale customers? If so, how and why?
- Response: Bad debt expense is allocated using Factor 12 which is based on the number of customers in a class. The wholesale customers are allocated \$16 of bad debt expense out of a total of \$22,424.