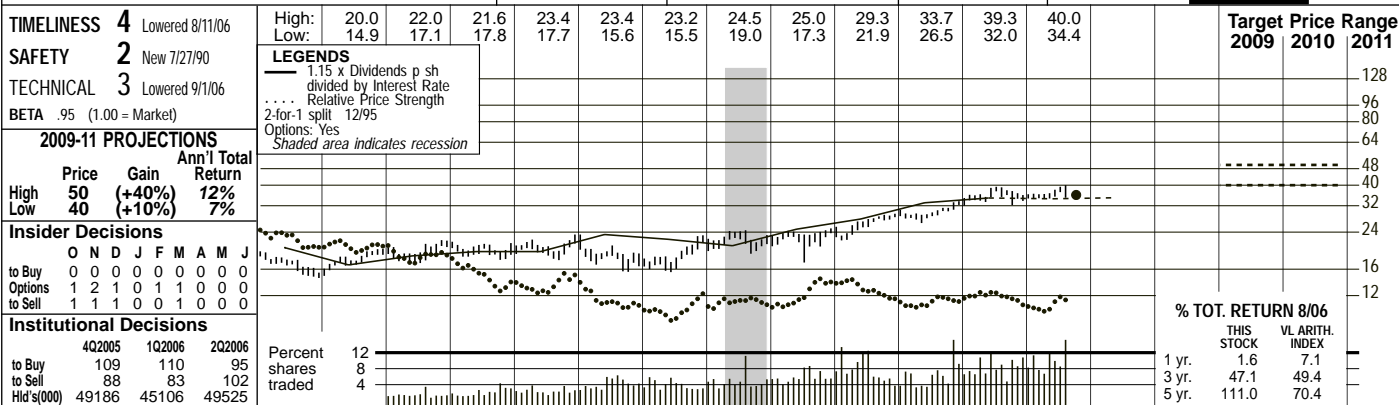


AGL RESOURCES NYSE-ATG

RECENT PRICE **35.97** P/E RATIO **14.2** (Trailing: 13.3; Median: 14.0) RELATIVE P/E RATIO **0.84** DIV'D YLD **4.2%** VALUE LINE



1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
22.58	20.26	20.43	22.73	23.59	19.32	21.91	22.75	23.36	18.71	11.25	19.04	15.32	15.25	23.89	34.98	35.55	36.10	Revenues per sh ^A	38.45
2.04	2.07	2.31	2.25	2.24	2.33	2.49	2.42	2.65	2.29	2.86	3.31	3.39	3.47	3.29	4.20	4.40	4.50	"Cash Flow" per sh	4.85
1.01	1.04	1.13	1.08	1.17	1.33	1.37	1.37	1.41	.91	1.29	1.50	1.82	2.08	2.28	2.48	2.65	2.70	Earnings per sh ^{A B}	2.95
.98	1.02	1.03	1.04	1.04	1.04	1.06	1.08	1.08	1.08	1.08	1.08	1.08	1.11	1.15	1.30	1.50	1.58	Div'ds Decl'd per sh ^C	1.75
2.73	2.95	2.74	2.49	2.37	2.17	2.37	2.59	2.05	2.51	2.92	2.83	3.30	2.46	3.44	3.44	2.80	3.10	Cap'l Spending per sh	2.25
8.97	9.42	9.70	9.90	10.19	10.12	10.56	10.99	11.42	11.59	11.50	12.19	12.52	14.66	18.06	19.29	20.40	21.50	Book Value per sh ^D	24.90
44.32	47.57	48.69	49.72	50.86	55.02	55.70	56.60	57.30	57.10	54.00	55.10	56.70	64.50	76.70	77.70	77.90	78.00	Common Shs Outst'g ^E	78.30
14.2	15.3	15.5	17.9	15.1	12.6	13.8	14.7	13.9	21.4	13.6	14.6	12.5	12.5	13.1	14.3	14.3	14.3	Avg Ann'l P/E Ratio	15.0
1.05	.98	.94	1.06	.99	.84	.86	.85	.72	1.22	.88	.75	.68	.71	.69	.76	.76	.76	Relative P/E Ratio	1.00
6.8%	6.4%	5.9%	5.4%	5.9%	6.2%	5.6%	5.4%	5.5%	5.5%	6.2%	4.9%	4.7%	4.3%	3.9%	3.7%	3.9%	3.7%	Avg Ann'l Div'd Yield	4.0%

CAPITAL STRUCTURE as of 6/30/06		1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
Total Debt	2087.0 mill. Due in 5 Yrs \$530.0 mill.	1220.2	1287.6	1338.6	1068.6	607.4	1049.3	868.9	983.7	1832.0	2718.0	2770	2815	Revenues (\$mill) ^A	3010						
LT Debt	\$1632.0 mill. LT Interest \$100.0 mill.	75.6	76.6	80.6	52.1	71.1	82.3	103.0	132.4	153.0	193.0	205	210	Net Profit (\$mill)	230						
(Total interest coverage: 4.4x)		38.6%	37.9%	32.5%	33.1%	34.3%	40.7%	36.0%	35.9%	37.0%	37.7%	38.0%	38.0%	Income Tax Rate	38.0%						
Leases, Uncapitalized Annual rentals \$27.0 mill.		6.2%	5.9%	6.0%	4.9%	11.7%	7.8%	11.9%	13.5%	8.4%	7.1%	7.5%	7.5%	Net Profit Margin	7.7%						
Pension Assets-12/05 \$371.0 mill. Oblig. \$464.0 mill.		46.2%	48.7%	47.5%	45.3%	45.9%	61.3%	58.3%	50.3%	54.0%	51.9%	51.0%	50.0%	Long-Term Debt Ratio	48.5%						
Pfd Stock None		48.9%	45.9%	47.1%	49.2%	48.3%	38.7%	41.7%	49.7%	46.0%	48.1%	49.0%	50.0%	Common Equity Ratio	51.5%						
Common Stock 77,878,889 shs. as of 7/31/06		1201.3	1356.4	1388.4	1345.8	1286.2	1736.3	1704.3	1901.4	3008.0	3114.0	3225	3310	Total Capital (\$mill)	3775						
MARKET CAP: \$2.8 billion (Mid Cap)		1415.4	1496.6	1534.0	1598.9	1637.5	2058.9	2194.2	2352.4	3178.0	3271.0	3350	3450	Net Plant (\$mill)	3750						
CURRENT POSITION		8.0%	7.3%	7.6%	5.7%	7.4%	6.5%	8.1%	8.9%	6.3%	7.9%	8.0%	8.0%	Return on Total Cap'l	7.5%						
CASH ASSETS		11.7%	11.0%	11.1%	7.1%	10.2%	12.3%	14.5%	14.0%	11.0%	12.9%	13.0%	12.5%	Return on Shr. Equity	12.0%						
OTHER ASSETS		12.1%	11.3%	12.3%	7.9%	11.5%	12.3%	14.5%	14.0%	11.0%	12.9%	13.0%	12.5%	Return on Com Equity	12.0%						
CURRENT LIABILITIES		3.8%	3.2%	4.4%	NMF	3.2%	4.2%	7.0%	6.6%	5.6%	6.2%	5.5%	5.5%	Retained to Com Eq	5.0%						
FIX. CHG. COV.		71%	74%	64%	101%	72%	65%	52%	53%	49%	52%	57%	58%	All Div'ds to Net Prof	59%						

Cal-endar	QUARTERLY REVENUES (\$ mill.) ^A	Full Year			
Mar.31	Jun.30	Dec.31	Year		
2003	352.5	186.6	166.3	278.3	983.7
2004	651.0	294.0	262.0	625.0	1832.0
2005	908.0	430.0	387.0	993.0	2718.0
2006	1047.0	436.0	405	882	2770
2007	970	480	465	900	2815

Cal-endar	EARNINGS PER SHARE ^{A B}	Full Year			
Mar.31	Jun.30	Dec.31	Year		
2003	.98	.29	.27	.54	2.08
2004	1.00	.33	.31	.64	2.28
2005	1.14	.30	.19	.85	2.48
2006	1.41	.25	.27	.72	2.65
2007	1.30	.37	.29	.74	2.70

Cal-endar	QUARTERLY DIVIDENDS PAID ^C	Full Year			
Mar.31	Jun.30	Dec.31	Year		
2002	.27	.27	.27	.27	1.08
2003	.27	.28	.28	.28	1.11
2004	.28	.29	.29	.29	1.15
2005	.31	.31	.31	.37	1.30
2006	.37	.37	.37		

AGL Resources utility business performed well despite warmer-than-normal temperatures and conservation by customers. Earnings before interest and taxes increased \$7 million versus the year-ago period, driven by a \$6 million decrease in operating expenses. This can be attributed to last year's workforce and facilities restructuring programs. Also, operation and maintenance expenses per customer throughout AGL's distribution segment decreased 9% over the first six months of 2006. However, these results were offset by a lackluster performance at SouthStar, which markets natural gas and related services to retail customers on an unregulated basis, where results were also impacted by lower customer usage and higher bad debt expense.

Virginia Natural Gas (VNG) has accepted a modified performance-based rate plan. As part of the deal, VNG will freeze its base rates for five years; construct a pipeline to connect its northern and southern systems, which is expected to cost about \$48 million to \$60 million; and will be allowed to file for a permanent weather normalization plan. Also, Chat-

tanooqa Gas filed for a \$5.8 million rate increase with the Tennessee Regulatory Authority to cover rising costs of financing its operations and lower consumption of natural gas. The proposal includes a plan to better align its interest with customers, by adjusting rates annually based on actual consumption versus an assumed level. We think Chattanooga will receive some, if not all, of the rate increase, which should provide a boost to earnings.

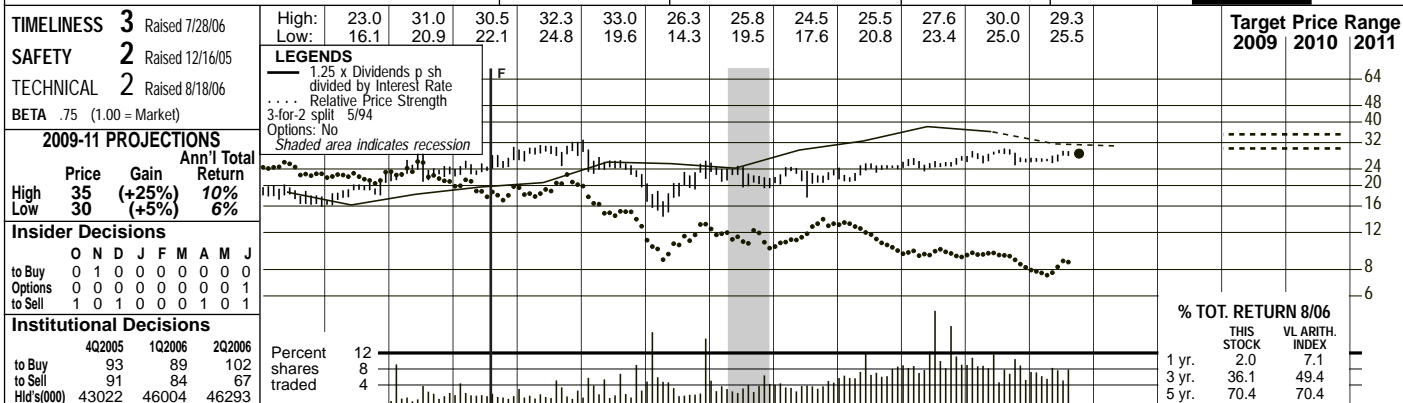
AGL's expansion of its Jefferson Island storage facility has hit a road block. In early August, the Louisiana Department of Natural Resources terminated the company's mineral lease due to the timing of leasehold payments and a lack of mining activity on the site for six months. Even so, the company remains committed to resolving these issues and getting the project completed, which will increase working gas capacity, along with revenues. **This neutrally ranked stock has worthwhile total return potential,** thanks partly to dividend growth prospects. The good-quality shares are safe and steady, but not overly enticing.

Evan I. Blatter September 15, 2006

(A) Fiscal year ends December 31st. Ended September 30th prior to 2002.
 (B) Diluted earnings per share. Excl. non-recurring gains (losses): '95, d\$0.83; '99, \$0.39; '00, \$0.13; '01, \$0.13; '03, d\$0.07. Next earnings report due late Oct.
 (C) Dividends historically paid early March, June, Sept. and Dec. ■ Div'd reinvest. plan available.
 (D) Includes intangibles. In 2005: \$422 million, \$5.43/share.
 (E) In millions, adjusted for stock split.

ATMOS ENERGY CORP. NYSE-ATO

RECENT PRICE **28.36** P/E RATIO **15.6** (Trailing: 18.3 Median: 16.0) RELATIVE P/E RATIO **0.92** DIV'D YLD **4.5%** VALUE LINE



TIMELINESS 3 Raised 7/28/06
SAFETY 2 Raised 12/16/05
TECHNICAL 2 Raised 8/18/06
BETA .75 (1.00 = Market)

2009-11 PROJECTIONS

Price	35	Gain	(+25%)	Ann'l Total Return	10%
High	30		(+5%)		6%

Insider Decisions

	O	N	D	J	F	M	A	M	J
to Buy	0	1	0	0	0	0	0	0	0
Options	0	0	0	0	0	0	0	0	1
to Sell	1	0	1	0	0	0	1	0	1

Institutional Decisions

	4Q2005	1Q2006	2Q2006	Percent shares traded
to Buy	93	89	102	12
to Sell	91	84	67	8
Hld's(000)	43022	46004	46293	4

	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
Revenues per sh ^A	30.19	30.59	27.90	22.09	26.61	35.36	22.82	54.39	46.50	61.75	76.60	79.75		105.00
"Cash Flow" per sh	2.80	2.85	3.38	2.62	3.01	3.03	3.39	3.23	2.91	3.90	4.05	4.30		5.30
Earnings per sh ^{A B}	1.51	1.34	1.84	.81	1.03	1.47	1.45	1.71	1.58	1.72	1.80	1.95		2.50
Div'ds Decl'd per sh ^C	.96	1.01	1.06	1.10	1.14	1.16	1.18	1.20	1.22	1.24	1.26	1.28		1.35
Cap'l Spending per sh	4.84	4.13	4.44	3.53	2.36	2.77	3.17	3.10	3.03	4.14	5.00	5.90		7.30
Book Value per sh	10.75	11.04	12.21	12.09	12.28	14.31	13.75	16.66	18.05	19.90	20.45	21.50		24.10
Common Shs Outst'g ^D	16.02	29.64	30.40	31.25	31.95	40.79	41.68	51.48	62.80	80.54	82.00	84.00		100.00
Avg Ann'l P/E Ratio	15.1	17.9	15.4	33.0	18.9	15.6	15.2	13.4	15.9	16.1	<i>Bold figures are Value Line estimates</i>			13.0
Relative P/E Ratio	.95	1.03	.80	1.88	1.23	.80	.83	.76	.84	.84				.85
Avg Ann'l Div'd Yield	4.2%	4.2%	3.7%	4.1%	5.9%	5.1%	5.4%	5.2%	4.9%	4.5%				4.2%
Revenues (\$mill) ^A	483.7	906.8	848.2	690.2	850.2	1442.3	950.8	2799.9	2920.0	4973.3	6280	6700		10500
Net Profit (\$mill)	23.9	39.2	55.3	25.0	32.2	56.1	59.7	79.5	86.2	135.8	150	165		250
Income Tax Rate	35.7%	37.5%	36.5%	35.0%	36.1%	37.3%	37.1%	37.1%	37.4%	37.7%	37.5%	37.5%		38.0%
Net Profit Margin	5.0%	4.3%	6.5%	3.6%	3.8%	3.9%	6.3%	2.8%	3.0%	2.7%	2.4%	2.5%		2.3%
Long-Term Debt Ratio	41.5%	48.1%	51.8%	50.0%	48.1%	54.3%	53.9%	50.2%	43.2%	57.7%	57.0%	57.0%		55.0%
Common Equity Ratio	58.5%	51.9%	48.2%	50.0%	51.9%	45.7%	46.1%	49.8%	56.8%	42.3%	43.0%	43.0%		45.0%
Total Capital (\$mill)	294.6	630.2	769.7	755.1	755.7	1276.3	1243.7	1721.4	1994.8	3785.5	3900	4200		5350
Net Plant (\$mill)	413.6	849.1	917.9	965.8	982.3	1335.4	1300.3	1516.0	1722.5	3374.4	3675	3975		5000
Return on Total Cap'l	10.6%	8.3%	9.0%	5.1%	6.5%	5.9%	6.8%	6.2%	5.8%	5.3%	5.5%	5.5%		6.5%
Return on Shr. Equity	13.9%	12.0%	14.9%	6.6%	8.2%	9.6%	10.4%	9.3%	7.6%	8.5%	9.0%	9.0%		10.5%
Return on Com Equity	13.9%	12.0%	14.9%	6.6%	8.2%	9.6%	10.4%	9.3%	7.6%	8.5%	9.0%	9.0%		10.5%
Retained to Com Eq	5.1%	3.9%	6.3%	NMF	NMF	2.1%	1.9%	2.8%	1.7%	2.3%	3.0%	3.0%		5.0%
All Div'ds to Net Prof	64%	67%	58%	NMF	NMF	79%	82%	70%	77%	73%	69%	65%		54%

CAPITAL STRUCTURE as of 6/30/06
 Total Debt \$2481.2 mill. Due in 5 Yrs \$860.0 mill.
 LT Debt \$2180.8 mill. LT Interest \$135.0 mill.
 (LT interest earned: 2.7x; total interest coverage: 2.6x)
 Leases, Uncapitalized Annual rentals \$15.3 mill.
 Pfd Stock None
 Pension Assets-9/05 \$355.9 mill. Oblig. \$359.9 mill.
 Common Stock 81,595,723 shs. as of 7/31/06
 MARKET CAP: \$2.3 billion (Mid Cap)

CURRENT POSITION (\$MILL.)

	2004	2005	6/30/06
Cash Assets	201.9	40.1	26.8
Other	475.2	1224.3	1023.4
Current Assets	677.1	1264.4	1050.2
Accts Payable	185.3	461.3	306.8
Debt Due	5.9	148.1	300.4
Other	223.3	503.4	407.6
Current Liab.	414.5	1112.8	1014.8
Fix. Chg. Cov.	384%	395%	400%

ANNUAL RATES Past 10 Yrs. Past 5 Yrs. Est'd '03-'05 of change (per sh)

Revenues	6.0%	16.5%	11.5%
"Cash Flow"	3.5%	2.0%	8.0%
Earnings	4.0%	6.5%	7.0%
Dividends	3.0%	2.0%	2.0%
Book Value	6.5%	8.5%	5.0%

QUARTERLY REVENUES (\$ mill.)^A

Fiscal Year Ends	Dec.31	Mar.31	Jun.30	Sep.30	Full Fiscal Year
2003	680.4	1194.1	488.5	436.9	2799.9
2004	763.6	1117.5	546.1	492.8	2920.0
2005	1371.0	1687.8	909.9	1004.6	4973.3
2006	2283.8	2033.8	863.2	1099.2	6280
2007	1675	1675	1675	1675	6700

EARNINGS PER SHARE^{A B E}

Fiscal Year Ends	Dec.31	Mar.31	Jun.30	Sep.30	Full Fiscal Year
2003	.60	1.24	--	d.05	1.71
2004	.57	1.12	.09	d.11	1.58
2005	.79	1.11	.06	d.21	1.72
2006	.88	1.10	d.22	.04	1.80
2007	.85	1.15	.08	d.13	1.95

QUARTERLY DIVIDENDS PAID^C

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2002	.295	.295	.295	.30	1.19
2003	.30	.30	.30	.305	1.21
2004	.305	.305	.305	.31	1.23
2005	.31	.31	.31	.315	1.25
2006	.315	.315	.315		

BUSINESS: Atmos Energy Corporation is engaged primarily in the distribution and sale of natural gas to 3.2 million customers via seven regulated natural gas utility operations: Louisiana Division, Mid-States Division, West Texas Division, Mid-Tex Division, Mississippi Division, Colorado-Kansas Division, and Kentucky Division. Combined 2005 gas volumes: 296 MMcf. Breakdown: 55%, resi-

It appears that Atmos Energy's earnings per share increased around 5%, to \$1.80, in fiscal 2006 (ends September 30th). Within the non-utility division, the marketing segment benefited greatly from strategies to capture favorable arbitrage spreads created by natural gas volatility. But the performance of the utility operation was hampered by warmer temperatures, which especially affected the Mid-Tex and Louisiana units because they did not have a weather-normalized rate structure during that time. (Combined, these units account for over 60% of the customer base.) Also, we estimate that the after-effects of Hurricane Katrina reduced share net by about \$0.10.

We believe that the bottom line will advance about 8%, to \$1.95 a share, in fiscal 2007, assuming further expansion in operating margins. And it is important to note that weather-normalized rates will be effective for the Mid-Tex operation beginning October 1st. Moreover, a rate design calling for a partial decoupling from the impact of unfavorable temperatures will take effect for the Louisiana unit on December 1st. With these moves, some

90% of the utility's margins are protected by weather-normalization adjustments (versus about 33% previously).

Atmos looks poised to register steady, if measured, bottom-line increases over the 2009-2011 period. With the utility division now serving 3.2 million customers across 12 states, the company is not dependent on the economic climate in any one region of the country. Furthermore, the non-utility segments, particularly pipelines, have decent expansion prospects. In the present corporate configuration, share net ought to grow around 8% annually over the 3- to 5-year horizon.

These good-quality shares offer a healthy dose of dividend income. Prospects for additional increases in the distribution seem reasonable, too, as supported by our favorable 2009-2011 projections for Atmos Energy.

But long-term total-return potential is not spectacular, as capital appreciation possibilities are limited at the current quotation. Also, the equity is ranked to perform only in line with the market in the year ahead.

Frederick L. Harris, III September 15, 2006

Company's Financial Strength	B+
Stock's Price Stability	100
Price Growth Persistence	30
Earnings Predictability	65

To subscribe call 1-800-833-0046.

LACLEDE GROUP NYSE-LG

RECENT PRICE **32.13** P/E RATIO **15.5** (Trailing: 14.8 Median: 15.0) RELATIVE P/E RATIO **0.91** DIV'D YLD **4.5%** **VALUE LINE**

TIMELINESS 4 Raised 9/8/06	High: 23.1	24.9	28.6	27.9	27.0	24.8	25.5	25.0	30.0	32.5	34.3	35.7	Target Price Range		
SAFETY 2 Raised 6/20/03	Low: 18.4	20.0	20.3	22.4	20.0	17.5	21.3	19.0	21.8	26.0	26.9	29.1	2009	2010	2011
TECHNICAL 3 Lowered 9/15/06	<p>LEGENDS</p> <p>1.00 x Dividends p sh divided by Interest Rate</p> <p>Relative Price Strength</p> <p>2-for-1 split 3/94</p> <p>Options: No</p> <p>Shaded area indicates recession</p>														
BETA .85 (1.00 = Market)	<p>2009-11 PROJECTIONS</p> <p>Price Gain Ann'l Total</p> <p>High 40 (+25%) 10%</p> <p>Low 30 (-5%) 3%</p>														
Insider Decisions													<p>% TOT. RETURN 8/06</p> <p>THIS STOCK VL ARITH. INDEX</p> <p>1 yr. 5.4 7.1</p> <p>3 yr. 36.5 49.4</p> <p>5 yr. 74.8 70.4</p>		
Institutional Decisions													<p>© VALUE LINE PUB., INC. 09-11</p>		

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC. 09-11	
30.21	28.10	26.83	32.33	33.43	24.79	31.03	34.33	31.04	26.04	29.99	53.08	39.84	54.95	59.59	75.43	93.50	98.60	Revenues per sh	116.65
2.13	2.37	2.32	2.81	2.65	2.55	3.29	3.32	3.02	2.56	2.68	3.00	2.56	3.15	2.79	2.98	3.70	3.85	"Cash Flow" per sh	4.70
1.08	1.28	1.17	1.61	1.42	1.27	1.87	1.84	1.58	1.47	1.37	1.61	1.18	1.82	1.82	1.90	2.15	2.15	Earnings per sh ^{A B}	2.50
1.18	1.20	1.20	1.22	1.22	1.24	1.26	1.30	1.32	1.34	1.34	1.34	1.34	1.34	1.35	1.37	1.40	1.43	Div'ds Decl'd per sh ^C	1.50
1.87	2.46	2.87	2.62	2.50	2.63	2.35	2.44	2.68	2.58	2.77	2.51	2.80	2.67	2.45	2.84	3.15	3.40	Cap'l Spending per sh	4.40
11.75	11.83	11.79	12.19	12.44	13.05	13.72	14.26	14.57	14.96	14.99	15.26	15.07	15.65	16.96	17.31	19.70	20.65	Book Value per sh ^D	26.00
15.59	15.59	15.59	15.59	15.67	17.42	17.56	17.56	17.63	18.88	18.88	18.88	18.96	19.11	20.98	21.17	21.50	21.50	Common Shs Outst'g ^E	24.00
14.6	12.5	15.8	13.5	16.4	15.5	11.9	12.5	15.5	15.8	14.9	14.5	20.0	13.6	15.7	16.2	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	14.0
1.08	.80	.96	.80	1.08	1.04	.75	.72	.81	.90	.97	.74	1.09	.78	.83	.86			Relative P/E Ratio	.95
7.5%	7.5%	6.5%	5.6%	5.3%	6.3%	5.6%	5.6%	5.4%	5.8%	6.6%	5.7%	5.7%	5.4%	4.7%	4.4%			Avg Ann'l Div'd Yield	4.3%

CAPITAL STRUCTURE as of 6/30/06		2004	2005	6/30/06	Leases, Uncapitalized		Pension Assets-9/05		Pfd Stock		Common Stock		MARKET CAP: \$675 million (Small Cap)		CURRENT POSITION (SMILL.)		ANNUAL RATES		Fiscal Year Ends		EARNINGS PER SHARE ^{A B F}		QUARTERLY DIVIDENDS PAID ^C	
Total Debt \$518.8 mill. Due in 5 Yrs \$175.0 mill.		32.8	32.5	27.9	Annual rentals \$1.7 mill.		Obliq. \$327.2 mill.		Pfd Div'd \$0.05 mill.		21,357,009 shs. as of 7/28/06				Cash Assets		Past 10 Yrs		2003		2003		2002	
LT Debt \$395.4 mill. LT Interest \$25.0 mill. (Total interest coverage: 3.0x)		35.9%	36.1%	35.6%	Obliq. \$327.2 mill.		2004		2004		2004		2004		323.7		7.5%		280.1		.80		.335	
		6.0%	5.4%	5.1%	2005		2005		2005		2005		2005		418.1		17.0%		422.2		1.14		.335	
		42.5%	38.0%	40.9%	2006		2006		2006		2006		2006		139.9		10.5%		286.6		.11		.335	
		57.1%	61.6%	58.6%	2007		2007		2007		2007		2007		6.0		8.0%		161.4		d.21		.335	
		42.2%	40.6%	43.8%	2008		2008		2008		2008		2008		139.9		5.0%		123.4		d.28		.335	
		57.1%	61.6%	58.6%	2009		2009		2009		2009		2009		337.6		2.5%		117.2		d.24		.335	
		42.2%	40.6%	43.8%	2010		2010		2010		2010		2010		424.1		4.5%		266.7		d.26		.335	
		57.1%	61.6%	58.6%	2011		2011		2011		2011		2011		337.6		2.0%		266.7		d.26		.335	
		42.2%	40.6%	43.8%	2012		2012		2012		2012		2012		337.6		7.5%		117.2		d.26		.335	
		57.1%	61.6%	58.6%	2013		2013		2013		2013		2013		337.6		2.5%		266.7		d.26		.335	

BUSINESS: Laclede Group, Inc., is a holding company for Laclede Gas, which distributes natural gas in eastern Missouri, including the city of St. Louis, St. Louis County, and parts of 8 other counties. Has more than 630,000 customers. Purchased SM&P for \$43 million (1/02). Therms sold and transported in fiscal 2005: 1.12 mill. Revenue mix for regulated operations: residential, 60%; commercial and industrial, 23%; transportation, 2%; other, 15%. Has around 3,815 employees. Officers and directors own approximately 6.0% of common shares (1/06 Proxy). Chairman, Chief Executive Officer, and President: Douglas H. Yaeger. Incorporated: Missouri. Address: 720 Olive Street, St. Louis, Missouri 63101. Telephone: 314-342-0500. Internet: www.lacledegas.com.

Laclede Group is on track to register healthy results in fiscal 2006 (ends September 30th). Laclede Energy Resources, the non-utility gas marketing segment, is still benefiting from supply/demand imbalances resulting from last year's Gulf Coast hurricanes, plus a surge in volumes (reflecting higher interstate pipeline wholesale transactions). Furthermore, SM&P Utility Resources, the unregulated unit specializing in locating and marking services for underground facilities, is being aided by new business signups in existing markets. And we note that this subsidiary recently bought Reliant Services, which provides similar services. Given that both businesses have customers in the same geographic areas, synergies ought to generate decent cost savings going forward.

But the core natural gas unit has underperformed of late. This can be attributed partly to higher operation and maintenance expenses, as well as an increased provision for uncollectible accounts. A decline in volumes within the service territory has further eroded earnings. On the bright side, there have been benefits from a general rate hike effective since last October, and income from entities located outside the system has been rising.

On a consolidated basis, share net ought to grow about 13%, to \$2.15, in fiscal 2006. Laclede's bottom line may flatten out next year because of the difficult comparison.

We believe that unexciting results are in store for the company over the 2009-2011 timeframe. The market in which the natural gas division operates has sluggish customer growth because it is in a mature stage. Moreover, it appears that major acquisitions are not likely to take place anytime soon. Consequently, annual share-net gains may only be in the mid-single-digit range, with some volatility, over the 3- to 5-year horizon.

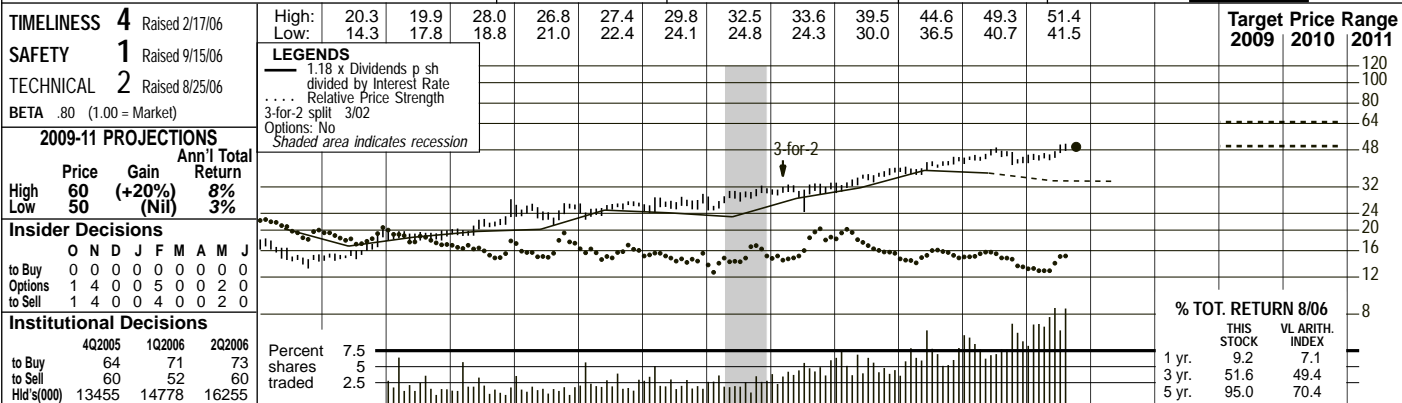
The stock's good yield aside, total-return potential is not appealing. That is because these shares are already trading within our 2009-2011 Target Price Range, and we are assuming that future dividend increases will be moderate. Also, the Timeliness rank is 4 (Below Average).

Frederick L. Harris, III September 15, 2006

(A) Fiscal year ends Sept. 30th.	(C) Dividends historically paid in early January, April, July, and October. ■ Dividend reinvestment plan available.	(E) In millions. Adjusted for stock split.	Company's Financial Strength	B+
(B) Based on average shares outstanding thru '97, then diluted. Excludes nonrecurring loss: Q2 '06, 7¢. Next earnings report due late Oct.	(D) Incl. deferred charges. In '05: \$203.8 mill., \$9.63/sh.	(F) Qly. egs. may not sum due to change in shares outstanding.	Stock's Price Stability	95
			Price Growth Persistence	55
			Earnings Predictability	65

NEW JERSEY RES. NYSE-NJR

RECENT PRICE **49.55** P/E RATIO **20.6** (Trailing: 16.2; Median: 15.0) RELATIVE P/E RATIO **1.21** DIV'D YLD **2.9%** **VALUE LINE**



1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
16.01	15.99	16.88	18.02	19.22	17.03	20.22	25.97	26.59	33.98	44.13	76.82	66.17	93.43	91.33	114.29	117.45	120.60	Revenues per sh ^A	129.80
1.54	1.58	1.95	2.14	2.31	2.13	2.22	2.45	2.60	2.79	2.99	3.18	3.21	3.58	3.75	3.92	4.00	4.20	"Cash Flow" per sh	4.70
.65	.55	1.09	1.15	1.26	1.29	1.37	1.48	1.55	1.66	1.79	1.95	2.09	2.38	2.55	2.65	2.80	2.90	Earnings per sh ^B	3.30
.96	1.00	1.01	1.01	1.01	1.01	1.03	1.07	1.09	1.12	1.15	1.17	1.20	1.24	1.30	1.36	1.45	1.50	Div's Decl'd per sh ^C	1.70
4.37	2.91	1.99	2.31	2.10	1.77	1.78	1.72	1.60	1.81	1.85	1.66	1.53	1.71	2.17	1.92	1.80	1.95	Cap'l Spending per sh	2.10
8.85	8.57	9.44	9.81	9.64	9.70	10.10	10.38	10.88	11.35	12.43	13.20	13.06	15.38	16.87	15.90	17.45	18.80	Book Value per sh	23.15
20.28	20.95	24.43	25.23	25.95	26.69	27.13	26.82	26.72	26.61	26.39	26.66	27.67	27.23	27.74	27.55	28.10	28.20	Common Shs Outst'g ^D	28.50
24.0	22.3	12.4	15.1	13.0	11.7	13.6	13.5	15.3	15.2	14.7	14.2	14.7	14.0	15.3	16.8	17.0	17.0	Avg Ann'l P/E Ratio	17.0
1.78	1.42	.75	.89	.85	.78	.85	.78	.80	.87	.96	.73	.80	.80	.81	.90	.81	.90	Relative P/E Ratio	1.15
6.2%	8.1%	7.5%	5.8%	6.2%	6.7%	5.6%	5.3%	4.6%	4.5%	4.4%	4.2%	3.9%	3.7%	3.3%	3.1%	3.1%	3.1%	Avg Ann'l Div'd Yield	3.0%

CAPITAL STRUCTURE as of 6/30/06																				
Total Debt \$490.8 mill. Due in 5 Yrs \$250.0 mill.																		Revenues (\$mill) ^A		3700
LT Debt \$333.8 mill. LT Interest \$22.0 mill.																		Net Profit (\$mill)		95.0
Incl. \$6.9 mill. capitalized leases.																		Income Tax Rate		40.0%
(LT interest earned: 5.5x; total interest coverage: 4.8x)																		Net Profit Margin		2.5%
Pension Assets-9/05 \$82.6 mill.																		Long-Term Debt Ratio		37.0%
Oblig. \$99.9 mill.																		Common Equity Ratio		63.0%
Pfd Stock None																		Total Capital (\$mill)		1055
Common Stock 28,080,314 shs. as of 8/8/06																		Net Plant (\$mill)		1120
MARKET CAP: \$1.4 billion (Mid Cap)																		Return on Total Cap'l		10.5%
CURRENT POSITION (SMILL.)																		Return on Shr. Equity		14.5%
Cash Assets 5.0																		Return on Com Equity		14.5%
Other 681.0																		All Div'ds to Net Prof		52%
Current Assets 686.0																				
Accts Payable 42.9																				
Debt Due 287.4																				
Other 357.4																				
Current Liab. 687.7																				
Fix. Chg. Cov. 826%																				

BUSINESS: New Jersey Resources Corp. is the holding company for New Jersey Natural Gas Co., a natural gas utility (about 463,000 customers at 9/30/05) in Monmouth, Ocean, and parts of other N.J. counties. Fiscal 2005 volume: 124.7 bill. cu. ft. (50% firm, 8% interruptible industrial and electric utility, 42% off-system and capacity release). New Jersey Natural Energy subsid. provides unregulated retail and wholesale natural gas and related energy services to customers in 17 states. 2005 deprec. rate: 2.8%. Est'd plant age: 8 years. Has 551 utility employees, 16,300 stockhldrs. Off. & dir. own about 3% of common stock (12/05 Proxy). Chairman and CEO: Laurence M. Downes, Inc.: N.J. Address: 1415 Wyckoff Road, Wall, NJ 07719. Tel.: 732-938-1000. Internet: www.njliving.com.

New Jersey Resources results over the first nine months of fiscal 2006 (year ends September 30th) have been solid. Earnings over this timeframe increased about 14.5%, to \$3.23 a share, with most of the gains being driven by an improved performance at the company's energy services subsidiary. In fact, the segment posted an earnings advance of about 90% this year due to growth in its portfolio of storage and transportation contracts. Since the unit covers many markets in the eastern half of the United States and Canada, it is able to capture additional value when prices fluctuate between regions. All told, the business now represents over 20% of corporate earnings. **The third quarter was a weak one at the company's main subsidiary, New Jersey Natural Gas (NJNG).** It posted earnings of \$1.7 million, well below the \$3.9 million in the year-earlier period. The decrease was primarily the result of conservation by customers. The utility currently has a weather normalization plan in place to protect against temperatures that are warmer than normal, though, it is unable to protect against lower usage. There-

fore, in December, NJNG proposed a plan with the New Jersey Board of Public Utilities to implement a conservation usage adjustment (CUA) plan to replace the normalization policy, which would provide protection against both temperature and usage changes. Management remains optimistic that the program will be approved and be in place by next winter's heating season. However, should regulatory approval not be granted, the company is exploring alternatives that includes filing for a rate increase. Meanwhile, the utility added about 7,870 new customers through the third quarter, and will likely grow at a rate above the industry average for the next few years thanks to the strong demographics of the region NJNG serves. About a third of new customers are conversions from other fuel sources. **Though untimely, this stock offers decent total return potential.** This is largely due to expanding profits from its nonutility operations. Other pluses include the likelihood of a more consistent earnings stream through the CUA proposal, and steady dividend increases.

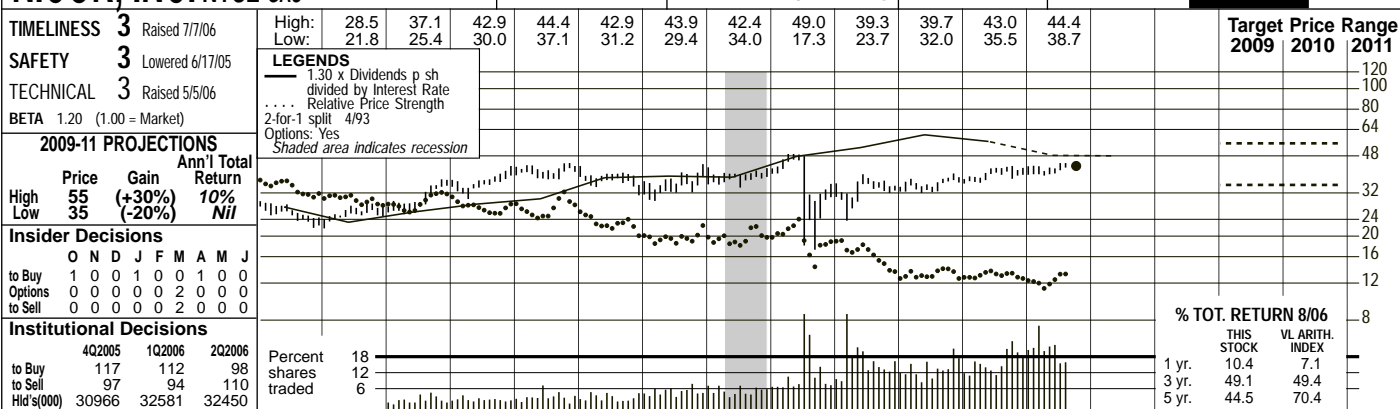
Evan I. Blatter *September 15, 2006*

(A) Fiscal year ends Sept. 30th.	April, July, and October. ■ Dividend reinvestment plan available.	Company's Financial Strength	A
(B) Diluted earnings. Next earnings report due late Oct.	(D) In millions, adjusted for split.	Stock's Price Stability	100
(C) Dividends historically paid in early January.		Price Growth Persistence	85
		Earnings Predictability	100

NICOR, INC. NYSE-GAS

RECENT PRICE **43.05** P/E RATIO **17.2** (Trailing: 18.6; Median: 14.0) RELATIVE P/E RATIO **1.01** DIV'D YLD **4.3%**

VALUE LINE



Year	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	Value Line Pub, Inc.	09-11
Price	26.52	26.46	28.90	31.02	31.23	29.42	37.39	41.33	30.84	34.45	50.52	57.30	43.11	60.46	62.12	76.00	73.35	72.30	Revenues per sh	71.25
Cash Flow	3.86	3.92	4.14	3.80	4.11	4.19	4.97	5.29	5.21	5.59	6.16	6.41	6.03	5.37	6.00	6.19	6.45	6.50	"Cash Flow" per sh	6.80
Earnings	1.93	1.86	1.92	1.97	2.07	1.96	2.42	2.55	2.31	2.57	2.94	3.01	2.88	2.11	2.22	2.27	2.45	2.50	Earnings per sh A	2.80
Dividends	1.06	1.12	1.18	1.22	1.25	1.28	1.32	1.40	1.48	1.54	1.66	1.76	1.84	1.86	1.86	1.86	1.86	1.92	Div'ds Decl'd per sh B	2.02
Capex	3.00	3.65	3.12	2.62	3.34	3.12	2.42	2.34	2.87	3.28	3.48	4.18	4.37	4.12	4.32	4.57	4.50	4.50	Cap'l Spending per sh	4.50
Book Value	11.67	12.28	12.76	13.05	13.26	13.67	14.74	15.43	15.97	16.80	15.56	16.39	16.55	17.13	16.99	18.36	18.90	19.40	Book Value per sh	21.60
Market Cap	57.93	57.30	55.77	53.96	51.54	50.30	49.49	48.22	47.51	46.89	45.49	44.40	44.01	44.04	44.10	44.18	44.50	44.60	Common Shs Outst'g C	44.90
P/E Ratio	10.7	11.5	11.6	14.1	12.5	13.1	12.5	14.2	17.6	14.6	11.9	12.8	13.1	15.8	15.9	17.3	17.3	17.3	Avg Ann'l P/E Ratio	16.0
Relative P/E	.79	.73	.70	.83	.82	.88	.78	.82	.92	.83	.77	.66	.72	.90	.84	.91	.91	.91	Relative P/E Ratio	1.05
Div Yield	5.1%	5.2%	5.3%	4.4%	4.8%	5.0%	4.4%	3.9%	3.6%	4.1%	4.7%	4.6%	4.9%	5.6%	5.3%	4.7%	4.7%	4.7%	Avg Ann'l Div'd Yield	4.5%

Year	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	Value Line Pub, Inc.	09-11
Total Debt	1850.7	1992.6	1465.1	1615.2	2298.1	2544.1	1897.4	2662.7	2739.7	3357.8	3265	3225	Revenues (\$mill)	3200						
LT Debt	121.2	124.3	111.1	121.9	136.4	136.3	128.0	93.1	98.1	101.1	110	110	Net Profit (\$mill)	125						
LT Interest	35.8%	35.0%	34.4%	34.7%	34.8%	33.5%	31.0%	35.2%	31.8%	28.3%	27.0%	30.0%	Income Tax Rate	32.0%						
Interest Coverage	6.5%	6.2%	7.6%	7.5%	5.9%	5.4%	6.7%	3.5%	3.6%	3.0%	3.4%	3.4%	Net Profit Margin	3.9%						
Pension Assets	41.3%	42.3%	42.1%	35.5%	32.7%	37.8%	35.1%	39.6%	39.8%	37.4%	36.0%	35.0%	Long-Term Debt Ratio	32.0%						
Obligation	58.1%	57.2%	57.4%	64.0%	66.7%	61.7%	64.5%	60.3%	60.1%	62.5%	64.0%	65.0%	Common Equity Ratio	68.0%						
Equity	1255.1	1300.6	1322.6	1230.1	1061.2	1180.1	1128.9	1251.5	1246.0	1297.7	1310	1335	Total Capital (\$mill)	1430						
Preferred Stock	1771.9	1735.8	1731.8	1735.2	1729.6	1768.6	1796.8	2484.2	2549.8	2659.1	2750	2850	Net Plant (\$mill)	3150						
Dividend Yield	11.1%	11.1%	9.9%	10.9%	13.7%	12.3%	12.2%	8.3%	8.8%	9.4%	10.0%	9.5%	Return on Total Cap'l	10.0%						
Market Cap	16.4%	16.6%	14.5%	15.4%	19.1%	18.6%	17.5%	12.3%	13.1%	12.5%	13.0%	12.5%	Return on Shr. Equity	13.0%						
Dividend Payout	16.6%	16.7%	14.6%	15.4%	19.2%	18.7%	17.5%	12.3%	13.1%	12.5%	13.0%	12.5%	Return on Com Equity	13.0%						
Retention Ratio	7.6%	7.6%	5.4%	6.2%	8.5%	7.9%	6.5%	1.5%	2.1%	2.3%	3.0%	3.0%	Retained to Com Eq	3.5%						
Dividend Coverage	54%	55%	63%	60%	56%	58%	63%	88%	84%	81%	75%	77%	All Div'ds to Net Prof	73%						

Category	2004	2005	6/30/06
Cash Assets	83.2	126.9	226.6
Other	937.7	1218.8	477.4
Current Assets	1020.9	1345.7	704.0
Accts Payable	502.9	658.2	433.9
Debt Due	490.2	636.0	50.0
Other	178.3	328.7	511.4
Current Liab.	1171.4	1622.9	995.3
Fix. Chg. Cov.	428%	367%	NMF

Year	2003	2004	2005	2006	2007
Revenues	1171.3	452.8	294.8	743.8	2662.7
"Cash Flow"	1115.7	429.5	299.9	894.6	2739.7
Earnings	1179.9	484.4	336.0	1357.5	3357.8
Dividends	1319.4	451.3	320	1174.3	3265
Book Value	1250	500	350	1125	3225

Year	2003	2004	2005	2006	2007
Earnings	1.11	.21	.01	.78	2.11
"Cash Flow"	.96	.44	d.26	1.08	2.22
Earnings	.98	.35	d.06	1.02	2.27
Dividends	.94	.41	d.05	1.15	2.45
Book Value	1.00	.40	d.05	1.15	2.50

Year	2002	2003	2004	2005	2006
Dividends	.46	.46	.46	.46	1.84
Dividends	.46	.465	.465	.465	1.86
Dividends	.465	.465	.465	.465	1.86
Dividends	.465	.465	.465	.465	1.86
Dividends	.465	.465	.465	.465	1.86

Nicor's core gas distribution segment has posted mixed results. In the first six months of the year, this unit posted a modest decline in operating profits from a year ago. Excluding the cost recovery of \$3.8 million related to a mercury repair and inspection program, operating earnings declined by 1%, to \$70.8 million, in the period. An increase in base rates, approved by the Illinois Commerce Commission last fall, helped to boost revenues, but was partially offset by unseasonably warm weather, which reduced the demand for gas deliveries. This decrease in demand lowered net profits by roughly \$7.5 million compared to management's forecast. In light of the weather-related losses, the gas distribution segment will probably weigh on the bottom line in the full year. Even so, this is considered a temporary issue, and an eventual return to normal weather conditions should benefit earnings. Too, operating and maintenance expenses have been running below management's expectations, with room for further cost reductions, barring an unforeseen spike in natural gas prices.

The company's other business seg-

ments should bolster the bottom line. Nicor's Tropical Shipping unit is generating higher revenues, due to an increase in rates. But some of those gains are likely to be mitigated, in part, by incremental payroll and transportation costs. Separately, the energy ventures segment should post better results in the second half of this year, as deferred revenue, related to its utility bill management products, are recognized.

Nicor may be able to raise its dividend following a recent legal settlement. In July, the company reached a settlement with the SEC regarding the investigation over its accounting for natural gas costs between 2000 and 2002. Under the terms of the settlement, Nicor will be subject to a \$10 million fine, without admitting or denying any wrongdoing. With the legal issues in the rearview mirror, there ought to be a greater amount of cash available to shareholders. As of June 30th, there was nearly \$227 million in cash on the balance sheet.

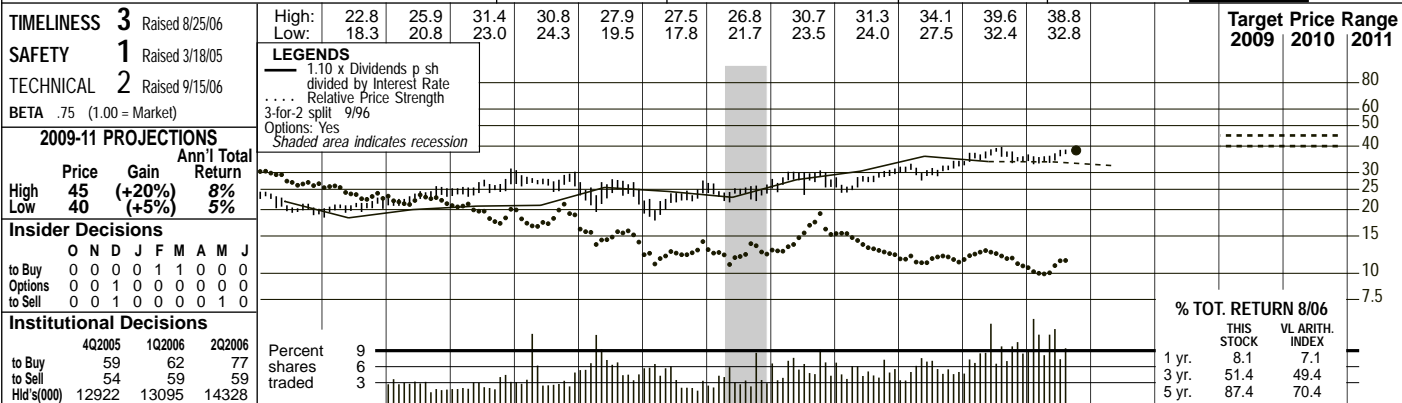
These shares may interest income-oriented accounts.

Charles W. Noh
September 15, 2006

(A) Based on primary earnings thru '96, then diluted. Excl. nonrecurring gains/loss: '89, 7c; '97, 6c; '98, 11c; '99, 5c; '00, (\$1.96); '01, 16c; '03, (27c); '04, (52c); '05, 80c; '06, (17c). Excl. items from discontinued ops.: '93, 4c; '96, 30c. Quarterly earnings may not sum to total due to rounding. Next earnings report due early Nov. (B) Dividends historically paid early February, May, August, November. Dividend reinvestment plan available. (C) In millions, adjusted for stock split.

Company's Financial Strength A
Stock's Price Stability 55
Price Growth Persistence 35
Earnings Predictability 80

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1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
17.02	16.74	14.10	18.15	18.30	16.02	16.86	15.82	16.77	18.17	21.09	25.78	25.07	23.57	25.69	33.01	39.65	42.25	Revenues per sh	51.80
3.22	2.57	3.25	3.74	3.50	3.41	3.86	3.72	3.24	3.72	3.68	3.86	3.65	3.85	3.92	4.34	4.60	4.75	"Cash Flow" per sh	5.10
1.62	.67	.74	1.74	1.63	1.61	1.97	1.76	1.02	1.70	1.79	1.88	1.62	1.76	1.86	2.11	2.22	2.40	Earnings per sh ^A	2.85
1.10	1.13	1.15	1.17	1.17	1.18	1.20	1.21	1.22	1.23	1.24	1.25	1.26	1.27	1.30	1.32	1.38	1.42	Div'ds Decl'd per sh ^B	1.70
3.85	3.58	3.73	3.61	4.23	3.02	3.70	5.07	4.02	4.78	3.46	3.23	3.11	4.90	5.52	3.48	3.70	3.60	Cap'l Spending per sh	3.60
12.61	12.23	12.41	13.08	13.63	14.55	15.37	16.02	16.59	17.12	17.93	18.56	18.88	19.52	20.64	21.28	22.10	22.95	Book Value per sh	25.55
17.41	17.68	19.46	19.77	20.13	22.24	22.56	22.86	24.85	25.09	25.23	25.23	25.59	25.94	27.55	27.58	27.75	27.80	Common Shs Outst'g ^C	28.00
10.2	28.1	27.0	12.9	13.0	12.9	11.7	14.4	26.7	14.5	12.4	12.9	17.2	15.8	16.7	17.0	17.0	17.0	Avg Ann'l P/E Ratio	15.0
.76	1.79	1.64	.76	.85	.86	.73	.83	1.39	.83	.81	.66	.94	.90	.88	.91	.88	.91	Relative P/E Ratio	.95
6.7%	5.9%	5.7%	5.2%	5.5%	5.7%	5.2%	4.8%	4.5%	5.0%	5.6%	5.1%	4.5%	4.6%	4.2%	3.7%	3.7%	3.7%	Avg Ann'l Div'd Yield	4.3%

CAPITAL STRUCTURE as of 6/30/06																				
Total Debt \$577.3 mill. Due in 5 Yrs \$204.2 mill.																		Revenues (\$mill)		1450
LT Debt \$492.0 mill. LT Interest \$31.0 mill.																		Net Profit (\$mill)		80.0
(Total interest coverage: 3.4x)																		Income Tax Rate		36.0%
Pension Assets-12/05 \$218.6 mill.																		Net Profit Margin		5.5%
Oblig. \$267.9 mill.																		Long-Term Debt Ratio		47%
Pfd Stock None																		Common Equity Ratio		53%
Common Stock 27,548,346 shs.																		Total Capital (\$mill)		1350
as of 7/31/06																		Net Plant (\$mill)		1500
MARKET CAP \$1.1 billion (Mid Cap)																		Return on Total Cap'l		7.0%
																		Return on Shr. Equity		10.5%
																		Return on Com Equity		10.5%
																		Retained to Com Eq		3.8%
																		All Div'ds to Net Prof		60%

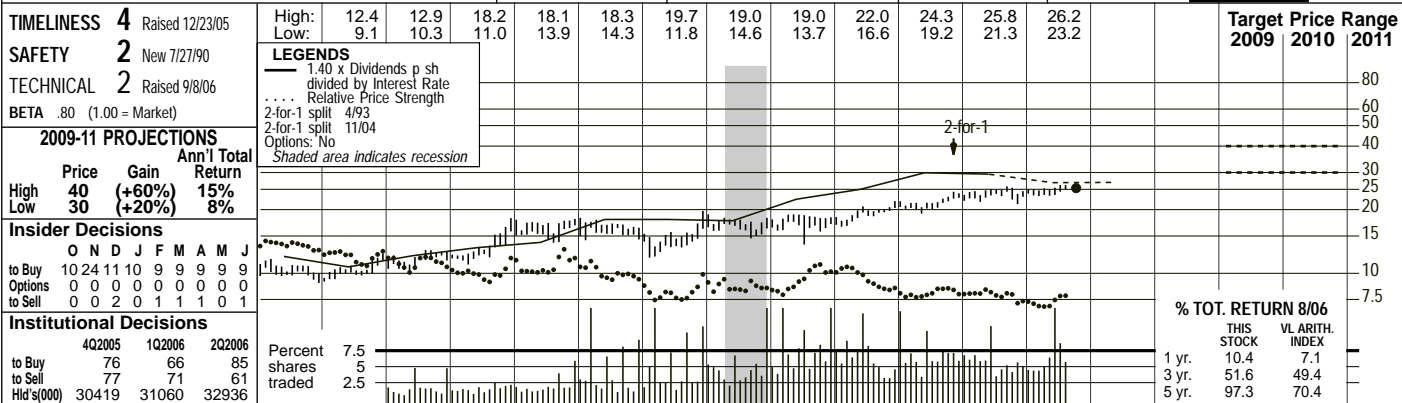
BUSINESS: Northwest Natural Gas Co. distributes natural gas at retail to 90 communities, 624,000 customers, in Oregon (90% of custs.) and in southwest Washington state. Principal cities served: Portland and Eugene, OR; Vancouver, WA. Service area population: 2.4 mill. (77% in OR). Company buys gas supply from Canadian and U.S. producers; has transportation rights on Northwest Pipeline system to bring gas to market. Owns local underground storage. Rev. breakdown: residential, 53%; commercial, 27%; industrial, gas transportation, and other, 20%. Employs 1,305. Barclays owns 6.2% of shares; insiders, 1% (4/06 proxy). CEO: Mark S. Dodson. Inc.: OR. Address: 220 NW 2nd Ave., Portland, OR 97209. Tel.: 503-226-4211. Internet: www.nwnatural.com.

Northwest Natural's second-quarter earnings turned out a bit better than expected, despite weather that was 16% warmer than average and 12% warmer than last year's. The company's share of commodity cost savings added about \$0.03 a share in the June period, and profits from interstate gas storage contributed an additional \$0.02. Operations and maintenance expenses were up 3% but would have risen 2% without increased bad debt costs, due to higher gas prices. **We anticipate roughly normal earnings growth over the balance of the year.** Northwest Natural increased its customer count by 3.3% in the 12 months ended in June, and the new accounts should boost earnings through 2006 and 2007. While the national economy is definitely slowing, Portland seems to be doing better than the nation as a whole, with little decline in new home construction. (Northwest's share of new home heating fuel is over 90%.) But the company plans to lay off 50 to 100 employees in the second half of the year, and severance costs will probably add up to around \$0.04 a share in the fourth quarter.

Earnings in 2007 will likely benefit from new efficiency and cost-cutting efforts. Northwest has begun to implement a companywide plan to reduce costs by consolidating some operations, standardizing functions, and outsourcing some operations, such as new construction. The plan will take a few years to implement completely and will probably result in a workforce reduction of 200 to 250 employees, some by normal attrition. **Northwest's earnings will probably grow faster than its industry's, thanks to above-average customer growth.** The area to the southeast of Portland will soon be zoned for higher density, permitting profitable installation of gas mains and significant customer growth. And the company serves less than 60% of its market at present, allowing it to pick up new customers as old oil tanks need replacing. **These neutrally ranked shares have below-average total return potential at their recent quotation.** Although we like Northwest's prospects, we think investors will have an opportunity to invest at a better price.

Sigourney B. Romaine September 15, 2006

(A) Diluted earnings per share. Excludes non-recurring gain: '98, \$0.15; '00, \$0.11. Next earnings report due early November.	mid-May, mid-August, and mid-November. Div'd reinvestment plan available.	Company's Financial Strength	A
(B) Dividends historically paid in mid-February.	(C) In millions, adjusted for stock split.	Stock's Price Stability	100
		Price Growth Persistence	55
		Earnings Predictability	75



Year	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
Revenues per sh ^A	9.42	8.32	8.91	10.57	10.82	8.76	11.59	12.84	12.45	10.97	13.01	17.06	12.57	18.14	19.95	22.96	26.00	28.20	Revenues per sh ^A	33.10
"Cash Flow" per sh	.97	.78	1.07	1.14	1.13	1.25	1.49	1.62	1.72	1.70	1.77	1.81	1.81	2.04	2.31	2.43	2.50	2.65	"Cash Flow" per sh	3.20
Earnings per sh ^B	.61	.44	.70	.73	.68	.73	.84	.93	.98	.93	1.01	1.01	.95	1.11	1.27	1.32	1.30	1.40	Earnings per sh ^B	1.75
Div'ds Decl'd per sh ^C	.42	.44	.46	.48	.51	.54	.57	.61	.64	.68	.72	.76	.80	.82	.85	.91	.96	1.00	Div'ds Decl'd per sh ^C	1.17
Cap'l Spending per sh	1.62	1.37	1.41	1.58	1.95	1.72	1.64	1.52	1.48	1.58	1.65	1.29	1.21	1.16	1.85	2.50	2.65	2.40	Cap'l Spending per sh	2.20
Book Value per sh ^D	4.58	4.83	5.13	5.45	5.68	6.16	6.53	6.95	7.45	7.86	8.26	8.63	8.91	9.36	11.15	11.53	10.85	11.35	Book Value per sh ^D	12.75
Common Shs Outst'g ^E	42.87	49.46	51.59	52.30	53.15	57.67	59.10	60.39	61.48	62.59	63.83	64.93	66.18	67.31	76.67	76.70	75.00	74.50	Common Shs Outst'g ^E	72.50
Avg Ann'l P/E Ratio	11.3	16.3	12.3	15.4	15.7	13.8	13.9	13.6	16.3	17.7	14.3	16.7	18.4	16.7	16.6	17.9			Avg Ann'l P/E Ratio	19.0
Relative P/E Ratio	.84	1.04	.75	.91	1.03	.92	.87	.78	.85	1.01	.93	.86	1.01	.95	.88	.95			Relative P/E Ratio	1.25
Avg Ann'l Div'd Yield	6.0%	6.0%	5.3%	4.3%	4.8%	5.4%	4.9%	4.8%	4.0%	4.1%	5.0%	4.5%	4.6%	4.4%	4.1%	3.8%			Avg Ann'l Div'd Yield	3.5%

Year	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
Total Debt \$912.0 mill. Due in 5 Yrs \$325.0 mill.	685.1	775.5	765.3	686.5	830.4	1107.9	832.0	1220.8	1529.7	1761.1	1950	2100							Revenues (\$mill) ^A	2400
LT Debt \$625.0 mill. LT Interest \$40.0 mill.	48.6	55.2	60.3	58.2	64.0	65.5	62.2	74.4	95.2	101.3	100	105							Net Profit (\$mill)	130
(LT interest earned: 4.5x; total interest coverage: 4.5x)	38.9%	39.1%	39.2%	39.7%	34.7%	34.6%	33.1%	34.8%	35.1%	33.7%	35.0%	36.0%							Income Tax Rate	36.0%
	7.1%	7.1%	7.9%	8.5%	7.7%	5.9%	7.5%	6.1%	6.2%	5.8%	5.1%	5.1%							Net Profit Margin	5.3%
	50.3%	47.6%	44.7%	46.2%	46.1%	47.6%	43.9%	42.2%	43.6%	41.4%	43.5%	42.5%							Long-Term Debt Ratio	42.0%
Pension Assets-10/05 \$199.2 mill. Oblig. \$236.6 mill.	49.7%	52.4%	55.3%	53.8%	53.9%	52.4%	56.1%	57.8%	56.4%	58.6%	56.5%	57.5%							Common Equity Ratio	58.0%
	777.1	800.8	829.3	914.7	978.4	1069.4	1051.6	1090.2	1514.9	1509.2	1440	1470							Total Capital (\$mill)	1600
	862.0	941.7	990.6	1047.0	1072.0	1114.7	1158.5	1812.3	1849.8	1939.1	2040	2170							Net Plant (\$mill)	2400
Pfd Stock None	8.2%	8.9%	9.2%	8.1%	8.3%	7.9%	7.8%	8.6%	7.8%	8.2%	8.5%	8.5%							Return on Total Cap'l	9.0%
Common Stock 75,277,520 shs. as of 6/2/06	12.6%	13.1%	13.2%	11.8%	12.1%	11.7%	10.6%	11.8%	11.1%	11.5%	12.0%	12.5%							Return on Shr. Equity	13.0%
MARKET CAP: \$1.9 billion (Mid Cap)	12.6%	13.1%	13.2%	11.8%	12.1%	11.7%	10.6%	11.8%	11.1%	11.5%	12.0%	12.5%							Return on Com Equity	13.0%
	3.9%	4.6%	4.7%	3.3%	3.5%	3.0%	1.7%	3.1%	3.7%	3.6%	3.5%	4.0%							Retained to Com Eq	4.5%
	69%	65%	65%	72%	71%	75%	83%	74%	66%	68%	72%	70%							All Div'ds to Net Prof	67%

Category	2004	2005	4/30/06
Cash Assets	5.7	7.1	20.3
Other	329.5	497.8	431.7
Current Assets	335.2	504.9	452.0
Accts Payable	99.6	182.8	73.7
Debt Due	109.5	193.5	287.0
Other	97.1	152.3	123.0
Current Liab.	306.2	528.6	483.7
Fix. Chg. Cov.	378%	400%	390%

Fiscal Year Ends	2003	2004	2005	2006	2007
QUARTERLY REVENUES (\$ mill.) ^A	493.5	407.8	140.1	179.4	1220.8
Jan.31	618.8	482.4	214.7	213.8	1529.7
Apr.30	680.6	508.0	232.9	339.6	1761.1
Jul.31	921.4	483.2	237.9	307.5	1950
Oct.31	875	565	315	345	2100

Fiscal Year Ends	2003	2004	2005	2006	2007
EARNINGS PER SHARE ^{A B F}	.87	.47	d.15	d.08	1.11
Jan.31	1.03	.54	d.11	d.21	1.27
Apr.30	.93	.52	d.06	d.07	1.32
Jul.31	.94	.57	d.16	d.05	1.30
Oct.31	.98	.57	d.06	d.09	1.40

Calendar	2002	2003	2004	2005	2006
QUARTERLY DIVIDENDS PAID ^C	.193	.20	.20	.20	.23
Mar.31	.20	.208	.208	.208	.23
Jun.30	.208	.215	.215	.215	.23
Sep.30	.215	.23	.23	.23	.24
Dec.31	.23	.24	.24		

Piedmont Natural Gas posted a larger share loss than we had anticipated. The fiscal third quarter (ended July 31st) was impacted by reduced margins due to rate design changes, and costs associated with the company's corporate restructuring program. In July, Piedmont and North Carolina's Attorney General office reached a settlement on its customer utilization tracker rate mechanism, which decouples the collection of utility margin from customer volume. This plan is favorable for both customers, who will benefit by the more efficient use of natural gas, and Piedmont shareholders, who will not suffer the negative consequences of conservation by customers. As part of the agreement, the company will fund up to \$1.5 million annually over the next few years toward customer conservation programs, in addition to the \$500,000 it had already committed to spend. Furthermore, Piedmont's initial restructuring involved offering early retirement to management-level employees and will eventually include other positions as part of an effort to streamline business processes and improve corporate efficiencies. The company should realize

8.7 years. Non-regulated operations: sale of gas-powered heating equipment; natural gas brokering; propane sales. Has about 2,125 employees. Officers & directors own less than 1% of common stock (1/06 proxy). CEO & President: Thomas E. Skains, Inc.: NC. Addr.: 1915 Rexford Road, P.O. Box 33068 Charlotte, NC 28233. Telephone: 704-364-3120. Internet: www.piedmonting.com.

about \$5 million to \$6 million in annual cost savings beginning in 2007. **The company's nonutility operations will likely represent a greater percentage of future profits.** Over the first six months of 2006, these activities contributed earnings of \$25.5 million, which is nearly 20% above the year-ago period. Even though regulated operations make up most of Piedmont's total income, unregulated operations such as Cardinal Pipeline, Pine Needle, and SouthStar Energy provide an added boost to the company's bottom line. We expect Piedmont to continue to pursue strategic investments to diversify its earnings stream over the next few years. **Though untimely, this stock is suitable for conservative income-oriented investors.** Piedmont offers a respectable dividend yield at 3.9% and has an Above Average Safety rank (2). Moreover, the company should benefit as it diversifies its supply portfolio away from the Gulf Coast region through agreements with Midwestern Gas Transmission Company and Hardy Storage Company.

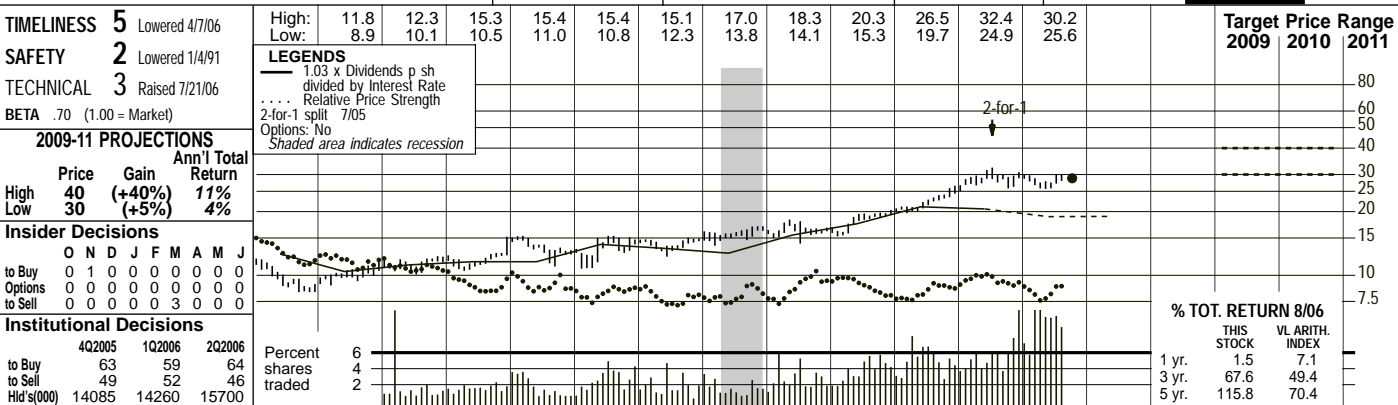
Evan I. Blatter *September 15, 2006*

(A) Fiscal year ends October 31st. (B) Diluted earnings. Excl. extraordinary item: '00, 8c. Excl. nonrecurring charge: '97, 2c. Next earnings report due mid-Dec. (C) Dividends historically paid mid-January, April, July, October. (D) Includes deferred charges. At 10/31/05: \$4.0 million, 5c/share. (E) In millions, adjusted for stock splits. (F) Quarters may not add to total due to change in shares outstanding.

Company's Financial Strength	B++
Stock's Price Stability	100
Price Growth Persistence	75
Earnings Predictability	80

SOUTH JERSEY INDS. NYSE-SJI

RECENT PRICE **28.80** P/E RATIO **15.2** (Trailing: 17.2 Median: 14.0) RELATIVE P/E RATIO **0.89** DIV'D YLD **3.2%** VALUE LINE



Year	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
Price	14.40	15.10	16.67	17.03	17.45	16.50	16.52	16.18	20.89	17.60	22.43	35.30	20.69	26.34	29.51	31.78	32.90	34.10	Revenues per sh	38.25
Gain	1.34	1.37	1.56	1.54	1.35	1.65	1.54	1.60	1.44	1.84	1.95	1.90	2.12	2.24	2.44	2.51	2.80	3.00	"Cash Flow" per sh	3.50
Div'd	.67	.64	.81	.78	.61	.83	.85	.86	.64	1.01	1.08	1.15	1.22	1.37	1.58	1.71	1.85	1.95	Earnings per sh ^A	2.35
Options	.70	.71	.71	.72	.72	.72	.72	.72	.72	.72	.73	.74	.75	.78	.82	.86	.92	.96	Div'ds Decl'd per sh ^B	1.15
Cap'l Spndg	2.11	2.17	1.69	1.87	1.93	2.08	2.01	2.30	3.06	2.19	2.21	2.82	3.47	2.36	2.67	3.21	3.60	3.70	Cap'l Spending per sh	4.05
Book Value	6.79	6.77	6.95	7.17	7.23	7.34	8.03	6.43	6.23	6.74	7.25	7.81	9.67	11.26	12.41	13.50	14.30	15.10	Book Value per sh ^C	17.55
Common Shs	18.06	18.48	19.00	19.61	21.43	21.44	21.51	21.54	21.56	22.30	23.00	23.72	24.41	26.46	27.76	28.98	29.20	29.60	Common Shs Outst'g ^D	31.00
P/E Ratio	13.6	14.5	13.2	15.8	16.1	12.2	13.3	13.8	21.2	13.3	13.0	13.6	13.5	13.3	14.1	16.6	16.6	16.6	Avg Ann'l P/E Ratio	14.0
Relative P/E	1.01	.93	.80	.93	1.06	.82	.83	.80	1.10	.76	.85	.70	.74	.76	.74	.88	.88	.88	Relative P/E Ratio	.95
Div'd Yield	7.7%	7.6%	6.6%	5.9%	7.4%	7.2%	6.4%	6.1%	5.3%	5.4%	5.2%	4.7%	4.6%	4.3%	3.7%	3.0%	3.0%	3.0%	Avg Ann'l Div'd Yield	3.5%

Year	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
Total Debt	355.5	348.6	450.2	392.5	515.9	837.3	505.1	696.8	819.1	921.0	960	1010	Revenues (\$mill)	1185						
LT Debt	18.5	18.4	13.8	22.0	24.7	26.8	29.4	34.6	43.0	48.6	55.0	60.0	Net Profit (\$mill)	70.0						
LT Interest	35.5%	36.8%	46.2%	42.8%	43.1%	42.2%	41.4%	40.6%	40.9%	41.5%	40.5%	40.5%	Income Tax Rate	40.5%						
Total Interest	5.2%	5.3%	3.1%	5.6%	4.8%	3.2%	5.8%	5.0%	5.2%	5.3%	5.6%	5.6%	Net Profit Margin	6.0%						
Interest Coverage	46.1%	54.6%	57.3%	53.8%	54.1%	57.0%	53.6%	50.8%	48.7%	44.9%	43.0%	43.0%	Long-Term Debt Ratio	40.0%						
Interest Coverage	53.2%	35.8%	33.5%	37.0%	37.6%	35.9%	46.1%	49.0%	51.0%	55.1%	57.0%	57.0%	Common Equity Ratio	60.0%						
Interest Coverage	324.8	387.1	401.1	405.9	443.5	516.2	512.5	608.4	675.0	710.3	735	780	Total Capital (\$mill)	895						
Interest Coverage	423.9	456.5	504.3	533.3	562.2	607.0	666.6	748.3	799.9	877.3	940	1010	Net Plant (\$mill)	1200						
Interest Coverage	7.9%	6.7%	5.3%	7.4%	7.4%	6.9%	7.6%	7.3%	7.9%	8.3%	8.5%	8.5%	Return on Total Cap'l	9.0%						
Interest Coverage	10.5%	10.5%	8.1%	11.7%	12.1%	12.1%	12.4%	11.5%	12.4%	12.4%	13.0%	13.0%	Return on Shr. Equity	13.0%						
Interest Coverage	10.6%	13.3%	10.3%	14.6%	14.8%	12.8%	12.5%	11.6%	12.5%	12.4%	13.0%	13.0%	Return on Com Equity	13.0%						
Interest Coverage	1.6%	2.1%	NMF	4.2%	4.8%	3.5%	4.7%	5.0%	5.9%	6.2%	6.5%	6.5%	Retained to Com Eq	6.5%						
Interest Coverage	85%	84%	112%	72%	67%	76%	62%	57%	52%	50%	50%	50%	All Div'ds to Net Prof	52%						

CAPITAL STRUCTURE as of 6/30/06
 Total Debt \$505.1 mill. Due in 5 Yrs \$175.0 mill.
 LT Debt \$358.1 mill. LT Interest \$20.0 mill.
 (Total interest coverage: 4.8x)

Pension Assets-12/05 \$108.5 mill. **Oblig.** \$126.7 mill.

Pfd Stock none

Common Stock 29,232,801 common shs. as of 8/1/06

MARKET CAP: \$850 million (Small Cap)

CURRENT POSITION 2004 2005 6/30/06 (\$MILL.)

Cash Assets	10.6	4.9	6.9
Other	273.3	352.6	288.9
Current Assets	283.9	357.5	295.8
Accts Payable	118.8	179.0	74.8
Debt Due	97.6	149.7	147.0
Other	68.9	74.4	105.2
Current Liab.	285.3	403.1	327.0
Fix. Chg. Cov.	426%	486%	445%

BUSINESS: South Jersey Industries, Inc. is a holding company. Its subsidiary, South Jersey Gas Co., distributes natural gas to 322,424 customers in New Jersey's southern counties, which covers 2,500 square miles and includes Atlantic City. Gas revenue mix '05: residential, 45%; commercial, 23%; cogeneration and electric generation 4%, Industrial, 23%. Non-utility operations include: South Jersey Energy, South Jersey Resource Group, Marina Energy, and South Jersey Energy Services Plus. Has 636 employees. Off./dir. cntrl. 1.5% of com. shares; Dimensional Fund Advisors, 7.9%; Barclays, 5.3% (3/06 proxy). Chrmn. & CEO: Edward Graham. Incorp.: NJ. Address: 1 South Jersey Plaza, Rte. 54, Folsom, NJ 08037. Tel.: 609-561-9000. Internet: www.sjinindustries.com.

South Jersey Industries' earnings comparisons have been weak over the first six months of 2006. This is largely due to warmer than normal temperatures and conservation by customers as a result of high natural gas prices. On the positive side, there is continued optimism that the company's conservation and usage adjustment proposal will be approved by the New Jersey Board of Public Utilities and be in place by next winter's heating season. Moreover, the utility added 8,740 customers during the past 12 months, which represents nearly a 3% increase over the prior year. Due to the strength of the local economy and demand for housing in the region, the company should add customers at a rate exceeding the industry average over the next few years. For 2006, we look for earnings to advance about 8%, to \$1.85, due to a pickup in nonregulated activities, followed by a more sustainable 6%-7% rate out to late decade.

Marina Energy still has room for growth. It recently completed the expansion of its Atlantic City thermal plant to support the 500,000-square-foot expansion to the gaming area at the Borgata Hotel Casino & Spa. Results should be further enhanced toward the end of next year when an 800-room tower is completed at the Borgata. Also, Marina is in the process of completing a 3.8 megawatt methane-to-electric generation project at the Warren County district landfill, which should provide additional opportunities for growth. Looking ahead, the subsidiary may be able to benefit should a casino/hotel be built on a 50-acre property owned by MGM that is located next to the Borgata.

After a slow start to the year, the Residential & Commercial Service business may exceed its 2005 performance going forward. This is primarily due to recent additions to its portfolio of services that include propane heaters and appliances, and small commercial heating, ventilating, and air conditioning systems. **This untimely stock is best suited for investors seeking moderate yield and good dividend growth potential.** Over the 2009-2011 period, we look for steady dividend increases, which should push the yield to around 3.5%, along with a slight reduction in the debt-to-equity ratio.

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2003	279.9	106.2	90.1	220.6	696.8
2004	307.6	136.5	129.5	245.5	819.1
2005	328.6	154.0	157.0	281.4	921.0
2006	365.0	155.5	162	277.5	960
2007	375	175	172	288	1010

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2003	.92	.08	d.07	.44	1.37
2004	.91	.15	.02	.50	1.58
2005	.96	.27	.09	.39	1.71
2006	.93	.25	.14	.53	1.85
2007	.98	.30	.12	.55	1.95

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2002	1.85	1.88	1.88	.38	.94
2003	--	.193	.193	.395	.78
2004	--	.202	.202	.415	.82
2005	--	.213	.213	.438	.86
2006	--	.225	.225		

(A) Based on avg. shs. Excl. nonrecur. gain: '01, \$0.13. Excl. gain (losses) from discount. ops.: '96, \$1.14; '97, (\$0.24); '98, (\$0.26); '99, (\$0.02); '00, (\$0.04); '01, (\$0.02); '02, (\$0.04); '03, (\$0.09); '05, (\$0.02). Excl. gains due to acct'g change: '93, \$0.04; '01, \$0.14. Next eqs. report due late Oct. (B) Dividends paid early Apr., Jul., Oct, and late Dec. Div. reinvest. plan avail. (2% disc.). (C) Incl. regulatory assets (\$121.5 mill.): at 12/31/05, \$4.19 per shr. (D) In millions, adjusted for split.

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Company's Financial Strength B++
 Stock's Price Stability 100
 Price Growth Persistence 95
 Earnings Predictability 90

WGL HOLDINGS NYSE:WGL

RECENT PRICE **30.77** P/E RATIO **14.4** (Trailing: 17.1 Median: 15.0) RELATIVE P/E RATIO **0.85** DIV'D YLD **4.5%** VALUE LINE

TIMELINESS 4 Raised 8/4/06 SAFETY 1 Raised 4/2/93 TECHNICAL 3 Raised 5/26/06 BETA .80 (1.00 = Market)	High: 22.4 25.0 31.4 30.8 29.4 31.5 30.5 29.5 28.8 31.4 34.8 31.5 Low: 16.1 19.1 20.9 23.1 21.0 21.8 25.3 19.3 23.2 26.7 28.8 27.0	LEGENDS 1.30 x Dividends p sh divided by Interest Rate Relative Price Strength 2-for-1 split 5/95 Options: No Shaded area indicates recession	2009-11 PROJECTIONS Price Gain Ann'l Total High 35 (+15%) 7% Low 30 (-5%) 4%	Insider Decisions O N D J F M A M J to Buy 0 0 0 0 0 0 0 0 Options 0 0 0 0 0 0 0 0 to Sell 0 0 0 0 0 0 0 0	Institutional Decisions 4Q2005 1Q2006 2Q2006 to Buy 88 70 73 to Sell 67 77 78 Hlds(000) 27959 27311 29760	Percent shares traded 9 6 3	Target Price Range 2009 2010 2011 80 60 50 40 30 25 20 15 10 7.5	% TOT. RETURN 8/06 THIS STOCK VL ARITH. INDEX 1 yr. -1.2 7.1 3 yr. 32.0 49.4 5 yr. 44.8 70.4
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1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
18.75	17.50	18.37	21.55	21.69	19.30	22.19	24.16	23.74	20.92	22.19	29.80	32.63	42.45	42.93	44.94	53.80	55.40	Revenues per sh ^A	61.50
2.17	2.04	2.17	2.25	2.43	2.51	2.93	3.02	2.79	2.74	3.20	3.24	2.63	4.00	3.87	3.97	3.75	3.90	"Cash Flow" per sh	4.50
1.26	1.14	1.27	1.31	1.42	1.45	1.85	1.85	1.54	1.47	1.79	1.88	1.14	2.30	1.98	2.11	1.85	1.95	Earnings per sh ^B	2.35
1.01	1.05	1.07	1.09	1.11	1.12	1.14	1.17	1.20	1.22	1.24	1.26	1.27	1.28	1.30	1.32	1.35	1.38	Div'ds Decl'd per sh ^C	1.48
2.38	2.05	2.17	2.43	2.84	2.63	2.85	3.20	3.62	3.42	2.67	2.68	3.34	2.65	2.33	2.32	3.40	3.30	Cap'l Spending per sh ^D	4.00
10.17	9.63	10.66	11.04	11.51	11.95	12.79	13.48	13.86	14.72	15.31	16.24	15.78	16.25	16.95	17.80	17.85	18.60	Book Value per sh ^E	21.15
39.23	39.89	40.62	41.50	42.19	42.93	43.70	43.70	43.84	46.47	46.47	48.54	48.56	48.63	48.67	48.65	48.70	48.70	Common Shs Outst'g ^E	48.80
11.7	12.8	13.6	15.6	14.0	12.7	11.5	12.7	17.2	17.3	14.6	14.7	23.1	11.1	14.2	14.7	14.7	14.7	Avg Ann'l P/E Ratio	14.0
.87	.82	.82	.92	.92	.85	.72	.73	.89	.99	.95	.75	1.26	.63	.75	.78	.75	.78	Relative P/E Ratio	.90
6.9%	7.2%	6.2%	5.3%	5.6%	6.1%	5.4%	5.0%	4.5%	4.8%	4.8%	4.6%	4.8%	5.0%	4.6%	4.2%	4.2%	4.2%	Avg Ann'l Div'd Yield	4.3%

CAPITAL STRUCTURE as of 6/30/06			1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.		09-11
Total Debt \$726.8 mill. Due in 5 Yrs \$520.0 mill.			969.8	1055.8	1040.6	972.1	1031.1	1446.5	1584.8	2064.2	2089.6	2186.3	2620	2700	Revenues (\$mill) ^A	3000	
LT Debt \$581.8 mill. LT Interest \$40.0 mill.			81.6	82.0	68.6	68.8	84.6	89.9	55.7	112.3	98.0	104.8	90.0	95.0	Net Profit (\$mill)	115	
(LT interest earned: 4.6x; total interest coverage: 4.2x)			37.7%	36.9%	35.6%	36.0%	36.1%	39.6%	34.0%	38.0%	38.2%	37.4%	38.0%	38.0%	Income Tax Rate	38.0%	
Pension Assets-9/05 \$691.7 mill.			8.4%	7.8%	6.6%	7.1%	8.2%	6.2%	3.5%	5.4%	4.7%	4.8%	3.5%	3.6%	Net Profit Margin	3.8%	
Oblig. \$691.2 mill.			37.6%	41.1%	40.3%	41.5%	43.1%	41.7%	45.7%	43.8%	40.9%	39.5%	39.0%	39.0%	Long-Term Debt Ratio	39.0%	
Preferred Stock \$28.2 mill. Pfd Div'd \$1.3 mill.			59.4%	56.2%	57.1%	56.1%	54.8%	56.3%	52.4%	54.3%	57.2%	58.6%	59.0%	59.0%	Common Equity Ratio	59.0%	
Common Stock 48,773,729 shs. as of 7/31/06			941.1	1049.0	1064.8	1218.5	1299.2	1400.8	1462.5	1454.9	1443.6	1478.1	1515	1575	Total Capital (\$mill)	1780	
MARKET CAP: \$1.5 billion (Mid Cap)			1130.6	1217.1	1319.5	1402.7	1460.3	1519.7	1606.8	1874.9	1915.6	1969.7	2120	2270	Net Plant (\$mill)	2550	
CURRENT POSITION			10.1%	9.3%	8.0%	7.1%	7.9%	7.9%	5.3%	9.1%	8.2%	8.5%	6.0%	6.0%	Return on Total Cap'l	6.5%	
CASH (\$MILL.)			13.9%	13.3%	10.8%	9.7%	11.4%	11.0%	7.0%	13.7%	11.5%	11.7%	10.0%	10.0%	Return on Shr. Equity	10.5%	
Cash Assets			14.4%	13.7%	11.1%	9.9%	11.7%	11.2%	7.2%	14.0%	11.7%	12.0%	10.0%	10.0%	Return on Com Equity	11.0%	
Other			5.6%	5.1%	2.5%	1.8%	3.7%	3.8%	NMF	6.2%	4.1%	4.6%	2.5%	3.0%	Retained to Com Eq	4.0%	
Current Assets			62%	63%	78%	82%	69%	67%	112%	56%	65%	62%	74%	72%	All Div'ds to Net Prof	64%	
Accts Payable			BUSINESS: WGL Holdings, Inc. is the parent of Washington Gas Light, a natural gas distributor in Washington, D.C. and adjacent areas of VA. and MD. to residential and comm'l users (1,032,198 meters). Hampshire Gas, a federally regulated sub., operates an underground gas-storage facility in WV. Non-regulated subs.: Wash. Gas Energy Svcs. sells and delivers natural gas and pro-														
Debt Due			WGL Holdings posted solid results in the seasonally weak fiscal third quarter (ended June 30th). It reported a share net loss of \$0.01, which excluded the results from the recently sold American Combustion Industries subsidiary, significantly ahead of last year's figure. The results were driven by lower operation and maintenance expense, utility customer growth, and improved performance at the retail energy-marketing business. In fact, income from this segment nearly doubled from the year-ago period, to \$6.1 million, thanks to higher gross margins from the sale of natural gas and electricity. This should help push nonutility earnings to about \$0.21 a share this year, with additional improvements likely in 2007.														
Other			WGL expects to file a pair of rate increases. One will soon be with the Virginia State Corporation Commission, and another with the Maryland Public Service Commission next spring. The primary need for the Maryland rate increase is to recover costs associated with the Prince George's County rehabilitation program. The project is scheduled to be completed in 2008 at a \$144 million price tag. If this														
Current Liab.			project is fully recovered through a rate increase, which is probable, WGL should realize a \$0.16-a-share boost to earnings. The company is slated to spend about \$855 million on capital improvement projects out to 2010. WGL expects to begin construction on its LNG storage facility in late 2008 pending regulatory approval, two years later than previously anticipated due to zoning and other legal challenges, and scheduled to be completed by the 2011-2012 winter. However, until approval is granted WGL will explore other opportunities to meet its peak day requirements to serve its customers.														
Fix. Chg. Cov.			These shares are best suited for conservative investors. The dividend yield stands at 4.5%, above the industry average, while the stock's Safety rank is 1 (Highest). Long term, we look for Washington Gas to add about 25,000-30,000 new utility customers annually, thanks to the new home construction expected in its service areas over the next 20 years. The stock, which is not well ranked for performance is dependable for income. But its price range only inches up over time.														

ANNUAL RATES		Past 10 Yrs.	Past 5 Yrs.	Est'd '03-'05 to '09-'11
of change (per sh)		7.5%	14.5%	6.0%
Revenues		5.0%	6.5%	2.0%
"Cash Flow"		4.5%	6.0%	1.5%
Earnings		1.5%	1.5%	2.0%
Dividends		4.0%	3.0%	3.5%
Book Value				

Fiscal Year Ends	QUARTERLY REVENUES (\$ mill.) ^A				Full Fiscal Year
	Dec.31	Mar.31	Jun.30	Sep.30	
2003	560.0	851.1	373.2	279.9	2064.2
2004	585.3	862.2	356.9	285.2	2089.6
2005	623.4	929.8	349.0	284.1	2186.3
2006	909.3	1070.4	346.9	293.4	2620
2007	960	1010	380	350	2700

Fiscal Year Ends	EARNINGS PER SHARE ^{A B}				Full Fiscal Year
	Dec.31	Mar.31	Jun.30	Sep.30	
2003	1.10	1.61	d.05	d.36	2.30
2004	.81	1.62	d.08	d.37	1.98
2005	.88	1.63	d.17	d.23	2.11
2006	.91	1.16	d.01	d.21	1.85
2007	.95	1.40	d.15	d.25	1.95

Calendar	QUARTERLY DIVIDENDS PAID ^C				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2002	.315	.318	.318	.318	1.27
2003	.318	.32	.32	.32	1.28
2004	.32	.325	.325	.325	1.30
2005	.325	.333	.333	.333	1.32
2006	.333	.338	.338		

(A) Fiscal years end Sept. 30th. (B) Based on diluted shares. Excludes non-recurring losses: '01, (13¢); '02, (34¢); discontinued operations: '06, (3¢). (C) Dividends historically paid early February, May, August, and November. (D) Includes deferred charges and intangibles. '05: \$150.0 million, \$3.08/sh. (E) In millions, adjusted for stock split.

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