

LACLEDE GROUP NYSE-LG

RECENT PRICE **32.13** P/E RATIO **15.5** (Trailing: 14.8; Median: 15.0) RELATIVE P/E RATIO **0.91** DIV'D YLD **4.5%** VALUE LINE

TIMELINESS 4 Raised 9/8/06	High: 23.1	24.9	28.6	27.9	27.0	24.8	25.5	25.0	30.0	32.5	34.3	35.7	Target Price Range 2009 2010 2011	
SAFETY 2 Raised 6/20/03	Low: 18.4	20.0	20.3	22.4	20.0	17.5	21.3	19.0	21.8	26.0	26.9	29.1		64
TECHNICAL 3 Lowered 9/15/06	LEGENDS — 1.00 x Dividends p sh divided by Interest Rate Relative Price Strength 2-for-1 split 3/94 Options: No Shaded area indicates recession													48
BETA .85 (1.00 = Market)	2009-11 PROJECTIONS												40	
Ann'l Total													32	
Price	Gain	Return											24	
High	40	(+25%)	10%											20
Low	30	(-5%)	3%											16
Insider Decisions													12	
O N D J F M A M J													8	
to Buy	0	0	0	0	0	0	0	0	0	0	0	0	0	
Options to Buy	0	0	0	0	0	0	0	0	0	0	0	0	0	
Options to Sell	0	0	0	0	0	0	0	0	0	0	0	0	0	
Institutional Decisions													6	
4Q2005 1Q2006 2Q2006														
to Buy	50	67	60											
to Sell	37	30	47											
Hld's(000)	8521	9470	10115											
Percent shares traded														
7.5														
5														
2.5														

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	© VALUE LINE PUB., INC.	09-11
30.21	28.10	26.83	32.33	33.43	24.79	31.03	34.33	31.04	26.04	29.99	53.08	39.84	54.95	59.59	75.43	93.50	98.60	Revenues per sh	116.65
2.13	2.37	2.32	2.81	2.65	2.55	3.29	3.32	3.02	2.56	2.68	3.00	2.56	3.15	2.79	2.98	3.70	3.85	"Cash Flow" per sh	4.70
1.08	1.28	1.17	1.61	1.42	1.27	1.87	1.84	1.58	1.47	1.37	1.61	1.18	1.82	1.82	1.90	2.15	2.15	Earnings per sh ^{A B}	2.50
1.18	1.20	1.20	1.22	1.22	1.24	1.26	1.30	1.32	1.34	1.34	1.34	1.34	1.34	1.35	1.37	1.40	1.43	Div'ds Decl'd per sh ^C	1.50
1.87	2.46	2.87	2.62	2.50	2.63	2.35	2.44	2.68	2.58	2.77	2.51	2.80	2.67	2.45	2.84	3.15	3.40	Cap'l Spending per sh	4.40
11.75	11.83	11.79	12.19	12.44	13.05	13.72	14.26	14.57	14.96	14.99	15.26	15.07	15.65	16.96	17.31	19.70	20.65	Book Value per sh ^D	26.00
15.59	15.59	15.59	15.59	15.67	17.42	17.56	17.56	17.63	18.88	18.88	18.88	18.96	19.11	20.98	21.17	21.50	21.50	Common Shs Outst'g ^E	24.00
14.6	12.5	15.8	13.5	16.4	15.5	11.9	12.5	15.5	15.8	14.9	14.5	20.0	13.6	15.7	16.2	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	14.0
1.08	.80	.96	.80	1.08	1.04	.75	.72	.81	.90	.97	.74	1.09	.78	.83	.86			Relative P/E Ratio	.95
7.5%	7.5%	6.5%	5.6%	5.3%	6.3%	5.6%	5.6%	5.4%	5.8%	6.6%	5.7%	5.7%	5.4%	4.7%	4.4%			Avg Ann'l Div'd Yield	4.3%

CAPITAL STRUCTURE as of 6/30/06																			
Total Debt \$518.8 mill. Due in 5 Yrs \$175.0 mill.				544.8	602.8	547.2	491.6	566.1	1002.1	755.2	1050.3	1250.3	1597.0	2010	2120	Revenues (\$mill) ^A	2800		
LT Debt \$395.4 mill. LT Interest \$25.0 mill.				32.8	32.5	27.9	26.9	26.0	30.5	22.4	34.6	36.1	40.1	46.0	46.0	Net Profit (\$mill)	60.0		
(Total interest coverage: 3.0x)				35.9%	36.1%	35.6%	35.5%	35.2%	32.7%	35.4%	35.0%	34.8%	34.1%	34.0%	34.0%	Income Tax Rate	35.0%		
				6.0%	5.4%	5.1%	5.5%	4.6%	3.0%	3.0%	3.3%	2.9%	2.5%	2.3%	2.2%	Net Profit Margin	2.1%		
				42.5%	38.0%	40.9%	41.8%	45.2%	49.5%	47.5%	50.4%	51.6%	48.1%	49.0%	49.0%	Long-Term Debt Ratio	48.0%		
Leases, Uncapitalized Annual rentals \$1.7 mill.				57.1%	61.6%	58.6%	57.8%	54.5%	50.2%	52.3%	49.4%	48.3%	51.8%	51.0%	51.0%	Common Equity Ratio	52.0%		
Pension Assets-9/05 \$272.8 mill.				422.2	406.8	438.0	488.6	519.2	574.1	546.6	605.0	737.4	707.9	830	870	Total Capital (\$mill)	1200		
				452.2	467.6	490.6	519.4	575.4	602.5	594.4	621.2	646.9	679.5	775	815	Net Plant (\$mill)	1050		
Pfd Stock \$ 8 mill. Pfd Div'd \$0.05 mill.				9.4%	9.7%	8.1%	7.1%	6.7%	6.9%	6.0%	7.4%	6.6%	7.7%	7.0%	7.0%	Return on Total Cap'l	6.5%		
Common Stock 21,357,009 shs. as of 7/28/06				13.5%	12.9%	10.8%	9.5%	9.1%	10.5%	7.8%	11.5%	10.1%	10.9%	11.0%	10.5%	Return on Shr. Equity	9.5%		
				13.6%	12.9%	10.8%	9.5%	9.1%	10.5%	7.8%	11.6%	10.1%	10.9%	11.0%	10.5%	Return on Com Equity	9.5%		
MARKET CAP: \$675 million (Small Cap)				4.5%	3.9%	1.8%	1.0%	.2%	1.8%	NMF	3.1%	2.7%	3.1%	4.0%	3.5%	Retained to Com Eq	4.0%		
CURRENT POSITION (SMILL.)				67%	70%	83%	89%	98%	83%	113%	74%	73%	72%	65%	67%	All Div'ds to Net Prof	60%		
Cash Assets				13.9	6.0	31.9													
Other				323.7	418.1	319.1													
Current Assets				337.6	424.1	351.0													
Accts Payable				68.4	138.4	118.2													
Debt Due				96.5	110.7	123.4													
Other				97.7	116.5	181.1													
Current Liab.				262.6	365.6	304.5													
Fix. Chg. Cov.				279%	293%	290%													

BUSINESS: Laclede Group, Inc., is a holding company for Laclede Gas, which distributes natural gas in eastern Missouri, including the city of St. Louis, St. Louis County, and parts of 8 other counties. Has more than 630,000 customers. Purchased SM&P for \$43 million (1/02). Therms sold and transported in fiscal 2005: 1.12 mill. Revenue mix for regulated operations: residential, 60%; commercial and industrial, 23%; transportation, 2%; other, 15%. Has around 3,815 employees. Officers and directors own approximately 6.0% of common shares (1/06 Proxy). Chairman, Chief Executive Officer, and President: Douglas H. Yaeger. Incorporated: Missouri. Address: 720 Olive Street, St. Louis, Missouri 63101. Telephone: 314-342-0500. Internet: www.lacledegas.com.

Laclede Group is on track to register healthy results in fiscal 2006 (ends September 30th).										
Laclede Energy Resources, the non-utility gas marketing segment, is still benefiting from supply/demand imbalances resulting from last year's Gulf Coast hurricanes, plus a surge in volumes (reflecting higher interstate pipeline wholesale transactions). Furthermore, SM&P Utility Resources, the unregulated unit specializing in locating and marking services for underground facilities, is being aided by new business signups in existing markets. And we note that this subsidiary recently bought Reliant Services, which provides similar services. Given that both businesses have customers in the same geographic areas, synergies ought to generate decent cost savings going forward.										
But the core natural gas unit has underperformed of late. This can be attributed partly to higher operation and maintenance expenses, as well as an increased provision for uncollectible accounts. A decline in volumes within the service territory has further eroded earnings. On the bright side, there have been										
benefits from a general rate hike effective since last October, and income from entities located outside the system has been rising.										
On a consolidated basis, share net ought to grow about 13%, to \$2.15, in fiscal 2006. Laclede's bottom line may flatten out next year because of the difficult comparison.										
We believe that unexciting results are in store for the company over the 2009-2011 timeframe. The market in which the natural gas division operates has sluggish customer growth because it is in a mature stage. Moreover, it appears that major acquisitions are not likely to take place anytime soon. Consequently, annual share-net gains may only be in the mid-single-digit range, with some volatility, over the 3- to 5-year horizon.										
The stock's good yield aside, total-return potential is not appealing. That is because these shares are already trading within our 2009-2011 Target Price Range, and we are assuming that future dividend increases will be moderate. Also, the Timeliness rank is 4 (Below Average).										
Frederick L. Harris, III September 15, 2006										
Fiscal Year Ends	Dec.31	Mar.31	Jun.30	Sep.30	Full Fiscal Year					Full Fiscal Year
2003	280.1	422.2	186.6	161.4	1050.3					1050.3
2004	332.6	475.0	245.1	197.6	1250.3					1250.3
2005	442.5	576.5	311.3	266.7	1597.0					1597.0
2006	689.2	708.8	330.5	281.5	2010					2010
2007	635	655	440	390	2120					2120
Fiscal Year Ends	Dec.31	Mar.31	Jun.30	Sep.30	Full Fiscal Year					Full Fiscal Year
2003	.80	1.14	.11	d.21	1.82					1.82
2004	.87	1.12	.19	d.28	1.82					1.82
2005	.79	1.06	.29	d.24	1.90					1.90
2006	1.23	1.05	.13	d.26	2.15					2.15
2007	1.15	1.05	.25	d.30	2.15					2.15
Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year					Full Year
2002	.335	.335	.335	.335	1.34					1.34
2003	.335	.335	.335	.335	1.34					1.34
2004	.335	.34	.34	.34	1.36					1.36
2005	.34	.345	.345	.345	1.38					1.38
2006	.345	.355	.355	.355						

(A) Fiscal year ends Sept. 30th. (B) Based on average shares outstanding thru '97, then diluted. Excludes nonrecurring loss: Q2 '06, 7c. Next earnings report due late Oct. (C) Dividends historically paid in early January, April, July, and October. (D) Incl. deferred charges. In '05: \$203.8 mill., \$9.63/sh. (E) In millions. Adjusted for stock split. (F) Qtly. egs. may not sum due to change in shares outstanding.

To subscribe call 1-800-833-0046.

Company's Financial Strength	B+
Stock's Price Stability	95
Price Growth Persistence	55
Earnings Predictability	65