

1 **Q. DID THE COMPANY’S CALCULATION OF PAYROLL COSTS INCLUDE A**
2 **VACANCY FACTOR?**

3 A. No, the Company states that no vacancy factor was used.⁴
4

5 **Q. WHAT IS YOUR RECOMMENDED ADJUSTMENT?**

6 A. As the Company has averaged 3.6% vacancies for the years 2020 – 2024, I
7 recommend a reduction of 3.6% to payroll expense. This is a reduction of
8 \$610,390 as shown on Exhibit JD-1, Schedule C-1. This reduces the forecasted
9 test period revenue requirement by \$614,211 after the gross up for uncollectibles,
10 regulatory assessment fees, and taxes which is shown in the Summary of
11 Adjustments Table on page 5. I have also made corresponding adjustments to
12 benefits expense and payroll taxes, shown on Schedules C-11 and C-12.

13 If the Commission rejects my reduction of 3.6% based on vacancies, I recommend
14 a 6.05% reduction to payroll expense based on the Company’s historical record
15 of overbudgeting.

16 Incentive Compensation
17

18 **Q. What amount of incentive compensation expense has the Company**
19 **included in the forecasted test period?**

20 A. The Company has included \$3,171,584 in the forecasted test period (\$1,867,075
21 for its Annual Performance Plan (“APP”) and \$1,304,509 for its Long-Term
22 Performance Plan (“LTPP”)).⁵

⁴ Kentucky-American’s response to the Attorney General’s First Request, No. 140.

⁵ Kentucky-American’s response to the Attorney General’s First Request, No. 116.