BEFORE THE PUBLIC SERVICE COMMISSION OF THE COMMONWEALTH OF KENTUCKY

In the Matter of:)	
THE ELECTRONIC FILING OF BIG)	
RIVERS ELECTRIC CORPORATION AND)	CASE NO. 2023-00312
KENERGY CORP. TO REVISE THE LARGE)	
INDUSTRIAL CUSTOMER STANDBY)	
SERVICE TARIFF)	

SURREBUTTAL TESTIMONY

OF

STEVE CASSADY

ON BEHALF OF

KIMBERLY-CLARK CORPORATION

MARCH 18, 2024

1	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS FOR THE RECORD.
2	A.	My name is Steven Cassady. My business address is 1400 Holcomb Bridge Road; Roswell
3		Georgia, 30076.
4	Q.	ARE YOU THE SAME STEVEN CASSADY WHO PREVIOUSLY SUBMITTED
5		DIRECT TESTIMONY IN THIS PROCEEDING ON BEHALF OF KIMBERLY-
6		CLARK CORPORATION?
7	A.	Yes.
8	Q.	WHAT ISSUES ARE YOU ADDRESSING IN YOUR SURREBUTTAL
9		TESTIMONY?
10	A.	I am addressing issues raised by Witness Terry Wright, Jr., in his Rebuttal Testimony and
11		the Joint Responses of Big Rivers Electric Corporation and Kenergy Corp. (collectively,
12		the "Applicants") to Intervenors' Joint Requests for Information on Rebuttal about
13		Applicants' proposal for Kimberly-Clark to participate in MISO markets as a Load
14		Modifying Resource ("LMR").
15	Q.	IS KIMBERLY-CLARK'S COMBINED HEAT AND POWER ("CHP") UNIT
16		REGISTERED AS A BEHIND-THE-METER GENERATOR IN MISO?
17	A.	No.
18	Q.	DOES KIMBERLY-CLARK HAVE AN AGREEMENT WITH EITHER
19		APPLICANT THAT WOULD ALLOW BREC TO UTILIZE KIMBERLY-
20		CLARK'S GENERATION AS AN EMERGENCY RESOURCE?
21	A.	No.
22	Q.	HAS KIMBERLY-CLARK VOLUNTEERED ITS GENERATION TO BE
23		UTILIZED AS AN LMR?

1	Α.	No.
2	Q.	THE PROPOSED TARIFF WOULD REQUIRE KIMBERLY-CLARK TO
3		REGISTER AND BECOME ACCREDITED AS AN LMR IN MISO. DOES
4		KIMBERLY-CLARK HAVE RESERVATIONS ABOUT BECOMING A MISO
5		LMR AS PROPOSED BY THE APPLICANTS?
6		Yes. Kimberly-Clark strongly objects to being forced to be a MISO LMR as a condition
7		of receiving standby service from its utility providers. Kimberly-Clark installed its CHP
8		system to support its own business operations and to position the Owensboro facility to
9		be more economic and competitive than under then-existing utility rates. Kimberly-Clark
10		designed its CHP to operate behind the Owensboro facility's retail customer meter to
11		realize efficiencies in its manufacturing operations, including anticipated cost savings to
12		support the competitiveness of the Owensboro facility. The Owensboro facility uses both
13		the electricity and the steam heat generated by the CHP in its manufacturing process.
14		As a manufacturer focused on producing essential everyday products for consumers—not
15		electricity generation—Kimberly-Clark views any utility requirement that effectively
16		forces a Kimberly-Clark asset to participate as a MISO LMR not only to add complexity
17		and costs to our overall manufacturing operation, negating the efficiencies sought from
18		the CHP system, but also as outside of the core business purpose underlying Kimberly-
19		Clark's decision to invest in the Owensboro facility by installing cogeneration to support
20		our manufacturing operations.
21	Q.	THE PROPOSED TARIFF WOULD NOT REQUIRE KIMBERLY-CLARK
22		ITSELF TO BECOME A MISO MEMBER. DOES THAT ALLEVIATE YOUR
23		CONCERNS?

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1	A.	No, it does not alleviate our concerns because Kimberly-Clark would still be required to
2		be a MISO LMR under the Applicants' proposal. Applicants would enter Kimberly-
3		Clark's CHP unit into MISO on Kimberly-Clark's behalf. This requirement would
4		effectively result in Kimberly-Clark's CHP being operated in a way that is outside of
5		Kimberly-Clark's control as a condition of receiving standby service and jeopardize
6		Kimberly-Clark's ability to produce its products based on externalities, such as a force
7		majeure call on the CHP by MISO. Given that our assets are scheduled operate 24/7/365
8		to meet customer demand, excluding planned maintenance, short-notice interruptions
9		would cause significant cost to be incurred by Kimberly-Clark that cannot be recaptured.
10		More importantly, Kimberly-Clark could miss deliveries and, as a result, lose market
11		share to direct competitors that are not subject to this provision, which is very difficult to
12		recover. In addition, the Proposed Tariff provides that any of Applicants' costs to manage
13		Kimberly-Clark's MISO participation would be passed through to Kimberly-Clark with
14		little transparency or opportunity to challenge the reasonableness of the costs. See, for
15		example, Proposed LICSS Tariff, Terms and Conditions, Sections 4 and 12.
16	Q.	PLEASE ADDRESS YOUR CONCERNS ABOUT KIMBERLY-CLARK BEING
17		TREATED AS AN INTERRUPTIBLE CUSTOMER OR OTHERWISE HAVING
18		TO PROVIDE ELECTRICITY TO THE MISO GRID AS AN LMR?
19		The CHP system operates behind Kimberly-Clark's retail meter, displacing energy
20		purchases by Kimberly-Clark from Kenergy for electricity and displacing fuel purchases
21		for generating steam heat. Kimberly-Clark's CHP system was engineered to be integrated
22		with its manufacturing operations and optimized with K-C's manufacturing facility,
23		incorporating the steam produced by the cogeneration facility directly into K-C's

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	manufacturing assets. The CHP system was not designed to be dispatched by MISO for
	purposes of supporting the regional electrical grid.
	Any requirement that Kimberly-Clark become an LMR in order to receive standby
	service effectively compels K-C to dedicate the operation of its generation facility and
	interrupt its manufacturing process for the electrical grid upon MISO direction. As a
	point of reference, the existing CHP system offsets roughly 35-40% of the Owensboro
	Facility's electric usage. Accordingly, Kimberly-Clark rarely has excess power to offer
	to the grid. Any mandatory deployment of Kimberly-Clark as a MISO LMR would
	require Kimberly-Clark to shut down its manufacturing production with little notice,
	resulting in lost production and forcing K-C to vent steam, which is highly inefficient.
	The concern goes far deeper than just unplanned interruptions, however, because LMR
	obligations would jeopardize Kimberly-Clark's ability to serve its own paper products
	customers and could result in stranded assets at the Owensboro facility.
Q.	THE APPLICANTS REFERENCE IN THEIR RESPONSE TO JOINT REQUEST
	NO. 3-4(C) THAT SIMULTANEOUS FORCED OUTAGES ARE COMMON
	DURING EXTREME WEATHER. WHAT IS YOUR RESPONSE?
A.	To support its manufacturing operations, Kimberly-Clark requires dependable firm
	energy supply, both for electricity and natural gas, regardless of weather. The need for
	firm energy supply and at a cost effective rate were the primary drivers for Kimberly-
	Clark to install the natural gas-fired CHP at Owensboro. To support the CHP's
	operations, Kimberly-Clark contracts for continuous firm natural gas supply through
	long- and short-range planning, as well as focused attention to natural gas supply on a

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	day-ahead and real-time basis, including regular communications with its natural gas
	supplier about the status of natural gas supply.
	The combination of Kimberly-Clark's firm natural gas supply, asset planning, and
	dependability of its cogeneration means that extreme weather is a variable that rarely
	affects Owensboro operations. However, if Kimberly-Clark did face a shortage of natural
	gas, Kimberly-Clark would not be able to produce our products using only BREC
	supplied electricity because we would still be without steam. Kimberly-Clark's only
	backup to produce steam is a natural gas fired boiler which cannot operate without
	natural gas. In other words, in the case of interruptions to natural gas supply, it is
	incorrect to assume that Kimberly-Clark would "make up" for its lost electricity
	generation from its CHP by purchasing electricity from the Applicants. In short, if
	natural gas becomes unavailable, Kimberly-Clark would not operate and, therefore,
	would not place additional load on the Applicants' system. As such, the risk of
	correlated outages during extreme weather cannot be used as justification for an approach
	that assumes Kimberly-Clark's cogeneration system does not exist.
Q.	DOES THIS CONCLUDE YOUR TESTIMONY?
A.	Yes.

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:)
ELECTRONIC TARIFF FILING OF BIG RIVE ELECTRIC CORPORATION AND KENERGY CORP. TO REVISE THE LARGE INDUSTRIA CUSTOMER STANDBY SERVICE TARIFF	Y) 2023-00312
VERIFICATION OF KIMBERLY-CLA INTERVENOR TESTIMONY BY S	
The undersigned, Steven Cassady, being duly swo	rn, deposes and says that he is a Senior
Director of Procurement in the firm of Kimberly-Clar	rk Corporation, that he has personal
knowledge of the matters set forth in the foregoing testi	mony, and that the answers contained
therein are true and correct to the best of his information, k	knowledge, and belief.
	ody tor of Procurement lark Corporation
STATE OF COUNTY OF Fulton) ss.	
Subscribed and sworn to before me on this \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	CEOROLA AND 2028