

# Noah Isaacs

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Experienced Senior Financial Executive with a proven track record of optimizing financial operations for multibillion-dollar, multinational corporations. Skilled in driving complex strategic initiatives, M&A activities, and financial operations, while motivating large-scale teams to achieve organizational growth and stability. Integrates scalable strategies to align global financial operations with corporate vision, partners with cross-functional teams to drive enterprise-wide financial technology integrations and mitigates risk through scalable solutions. Areas of expertise include strategic planning and execution, financial operations management, mergers and acquisitions, financial planning and analysis, risk mitigation, SOX and regulatory compliance, process design and improvement, and budgeting and forecasting.

## PROFESSIONAL EXPERIENCE

**Maxsip Telecom: CFO** (Valley Stream, NY)

**Dec. 2022-Present**

- Successfully implement streamlined Accounts Payable and Accounts Receivable processes, reducing errors and increasing efficiency in financial operations.
- Lead the valuation and purchase of two companies, with a total value of \$14 million, utilizing sound financial analysis to achieve significant cost savings.
- Oversee all financial operations, including the preparation of financial statements and ensuring compliance with regulatory requirements, resulting in accurate reporting and financial stability.
- Continuously evaluate all marketing campaigns, identifying areas for improvement and optimizing ROI for the company.
- Manage and mentor a team of over 10 finance professionals, driving professional growth and fostering a collaborative and supportive work environment.
- Develop and implement financial strategies that support business objectives, resulting in sustainable growth and improved profitability.
- Maintain strong relationships with key stakeholders, including investors and lenders, ensuring ongoing financial support and stability for the company.
- Proactively identify and mitigate financial risks, utilizing sound financial analysis and forecasting to inform strategic decision-making.

**Astral Energy LLC: CIO** (Montvale, NJ)

**Feb. 2018-Nov. 2022**

- Directed and managed a team of 4 professionals responsible for overseeing the financial operations of the organization.
- Provided accurate financial statement reporting and supervised the annual third-party audit to ensure compliance with regulatory requirements.
- Led due diligence and assessed the value of prospective M&A targets ranging from 1mm-80mm TEV.
- Successfully acquired a company for \$800k in 2019 and increased its value by 80%.
- Formulated and implemented the general hedging strategy for all commodities to mitigate risks and optimize profitability.
- Prepared compelling pitch decks and financial materials for prospective equity investors, effectively communicating the organization's financial performance and growth potential.

- Strategized and executed pricing policies for all prospective customers, identifying fixed prices and savings opportunities to maximize revenue.
- Conducted thorough underwriting analysis of new commodity products for all markets, ensuring risk management and profitability.
- Negotiated a preferred service agreement with financial backers Mitsubishi Industries, optimizing financing and partnership opportunities.

**Astral Energy LLC: Financial Analyst** (Englewood Cliffs, NJ)

**Sep. 2014-Jan. 2018**

- Generated monthly reports on customer and market margins to identify areas for improvement and optimize profitability.
- Collaborated with in-house development team to optimize processes and pricing models, resulting in increased efficiency and revenue growth.
- Designed and implemented customized rate classes and customer groups to better meet the needs of diverse customer segments, resulting in improved satisfaction and retention rates.
- Conducted extensive data analysis on sales production, customer retention, and overall market trends, providing valuable insights to guide strategic decision-making and improve business performance.

**ENTREPRENEURIAL EXPERIENCE**

**ZivugTech: National Director** (Lakewood, NJ)

**Nov 2020-Present**

- Consult and steer startup company by employing advanced entrepreneurial mindset to achieve business objectives.
- Formulate pitch decks to successfully secure \$300K in funding and benefits while onboarding new partners across the industry.
- Promote community engagement through software technologies while onboarding new users during product demonstrations.
- Improve functionality and contribute towards software development process in coordination with software engineers.
- Conceptualize new features with in-house development team while overseeing marketing efforts to acquire new users.
- Raise funds for ongoing product development while regularly updating products to grow user base and outreach.
- Devise, direct, and implement strategic plans to promote and achieve the organization's mission, vision, and long-term goals.
- Forge and maintain mutually beneficial relationships with shareholders, partners, and external authorities.
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**TECHINAL SKILLS**

Microsoft Office Suite: Word, PowerPoint, Advance Microsoft Excel (Spreadsheets, Macros, VBA)

**EDUCATION**

**Yeshiva University, Sy Syms School of Business, New York, NY**

**May 2016**

**Bachelor of Science in Accounting, Graduated Magna Cum Laude GPA: 3.76**

**ADDITIONAL COURSES/CERTIFICATIONS**

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| • M&A Modeling             | • Life Insurance Broker      |
| • Real Estate Underwriting | • Chaveirim of Bergen County |