

## **Stanley J. McCright - Bio**

Stan McCright is the founder of McCright & Associates, LLC (a company specializing in providing HUD-mandated inspections for public housing residential units), having been involved in different aspects of public housing since 1974. In that time, he developed a sound knowledge and understanding of the changing needs of the public and leased housing industry. Particularly in today's environment, communications and information access needs are increasingly significant to the underserved and low-income populations not only in public housing but also in most other areas of the country.

Stan founded McCright & Associates in 1988 and since then has focused that firm on providing services in the areas of HQS inspections, physical inventory, fixed asset tracking and reporting programs, organizational structuring, market comparability studies and rent reasonableness surveys. Stan has performed work for various housing authorities throughout the United States ranging in size from 50 to 40,000 conventional units. He has incorporated resident initiative programs into the performance of his contracts by screening, hiring, training and supervising residents to work on various projects.

While serving as the Chief Financial Officer for White Consolidated Industries, Inc. (White-Westinghouse, Frigidaire), a Fortune 500 corporation, Stan directed the financial turnaround of the range division. Under Stan's leadership, within one year, the division went from a \$4 million loss to a \$1.5 million profit. Stan accomplished this turnaround in a union environment during a period when sales increased only by 10%. Stan achieved these improvements in profitability through internal reorganization and the implementation of cost control measures. Later Stan directed the company into government contracting with HUD and GSA through the consolidated supply contracts that resulted in annual sales in excess of \$15 million. Within three years, the range division became the number one profit entity for the corporation.

While Director of Finance at M&M Mars Corporation, Stan was selected to develop and lead "CITI" ("Constant Improvement Through Involvement) a pilot program that involved all levels of employees of the corporation from top executives to janitorial staff. Stan facilitated this group's development of policies and procedures through a participatory management program to enhance the productivity of the corporation. Due to the efforts of this initiative, the corporation netted an increase of \$500 million in sales with only a 25% increase in labor and operating expenses.

Stan's expertise in UPCS and HQS are recognized nationally. He was a presenter at the National Association of Housing and Redevelopment Officials' ("NAHRO") 2002 National Conference in Seattle, Washington. He has since then presented information on HQS and/or UPCS standards numerous times at several Regional NAHRO conferences, State NAHRO Meetings, State Association meetings, and at various Housing Authorities. Stan is training REAC inspections standards throughout the industry.

In early 2017, Stan acquired TerraCom, Inc., an ETC providing, at that time, primarily telecommunications services to qualified individuals under the FCC's Lifeline program. Stan's experience with serving low-income residents of public housing was directly applicable to providing Lifeline services to its intended markets. Since 2017, Stan has guided TerraCom through the many program changes made by the FCC in its attempts to better serve qualified program participants. TerraCom is approved for providing Lifeline services in 21 states. In April 2021 TerraCom was approved to provide services under the FCC's Affordable Connectivity Program in those same 21 states.

Stan is a graduate of the University of South Dakota, holding a Bachelor of Science Degree in Business Administration and Accounting. He is a REAC 2.3 Certified Inspector. Stan's HUD REAC Certification Identification Number is M98549.