

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

THE ELECTRONIC APPLICATION OF)	
TAYLOR COUNTY RURAL ELECTRIC)	Case No. 2023-000147
COOPERATIVE CORPORATION FOR)	
A GENERAL ADJUSTMENT OF RATES)	

REBUTTAL TESTIMONY OF
JOHN WOLFRAM
PRINCIPAL, CATALYST CONSULTING LLC
ON BEHALF OF
TAYLOR COUNTY RURAL ELECTRIC
COOPERATIVE CORPORATION

Filed: September 15, 2023

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In the Matter of:

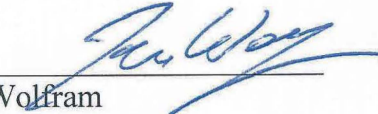
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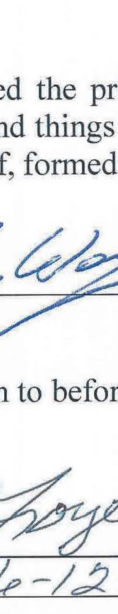
VERIFICATION OF JOHN WOLFRAM

COMMONWEALTH OF KENTUCKY)
COUNTY OF JEFFERSON)

John Wolfram, being duly sworn, states that he has supervised the preparation of his Rebuttal Testimony in the above-referenced case and that the matters and things set forth therein are true and accurate to the best of his knowledge, information and belief, formed after reasonable inquiry.


John Wolfram

The foregoing Verification was signed, acknowledged and sworn to before me this ___ day of September 2023, by John Wolfram.


Commission expiration: 6-12-2025

ANNE L FOYE
Notary Public - State at Large
Kentucky
My Commission Expires June 12, 2025
Notary ID KYNP29156



**REBUTTAL TESTIMONY
OF
JOHN WOLFRAM**

I. INTRODUCTION

1 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND POSITION.**

2 A. My name is John Wolfram. I am the Principal of Catalyst Consulting LLC. My
3 business address is 3308 Haddon Road, Louisville, Kentucky, 40241.

4 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING?**

5 A. I am testifying on behalf of Taylor County Rural Electric Cooperative Corporation
6 (“TCRECC”).

7 **Q. ARE YOU THE SAME INDIVIDUAL THAT PROVIDED DIRECT
8 TESTIMONY IN THIS CASE?**

9 A. Yes.

10 **Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY?**

11 A. The purpose of my testimony is to respond to the recommendations of Witness Mr.
12 John Defever, CPA on behalf of the Office of the Attorney General of the
13 Commonwealth of Kentucky (“AG”), as provided in Mr. Defever’s direct
14 testimony dated August 18, 2023.

15 **Q. DID MR. DEFEVER MAKE RECOMMENDATIONS REGARDING
16 TCRECC’S OPERATING REVENUES AND EXPENSES?**

17 A. Yes. Mr. Defever made recommendations regarding the effect of eleven different
18 items on the proposed revenue requirement in this case. I will respond to each item
19 and recommendation in turn.

1 **Q. WHAT DID THE AG RECOMMEND REGARDING OTHER ELECTRIC**
2 **REVENUES?**

3 A. Mr. Defever states that TCRECC's request is based on a year which reflects
4 decreased revenues impacted by the pandemic--that 2021 Other Electric Revenues
5 decreased during the pandemic but rebounded in 2022. He states that the 2022
6 Other Electric Revenues have recovered to pre-pandemic levels, are the most
7 known and measurable, and thus inclusion of the 2022 Other Electric Revenues
8 would be more appropriate than using 2021 test year amounts.

9 **Q. HOW DO YOU RESPOND?**

10 A. I disagree with this recommendation. Using the 2022 Other Electric Revenues
11 would amount to a wholesale replacement, not an adjustment. The 2021 Other
12 Electric Revenue amounts correspond to the usage, rate revenue, expense, and
13 operations for the 2021 period. The 2022 amounts are too far out beyond the end
14 of the test period and using them would violate the matching principle. It is not
15 reasonable to make this adjustment and the Commission should not accept this
16 recommendation.

17 **Q. WHAT DID THE AG RECOMMEND REGARDING RIGHT OF WAY**
18 **(“ROW”) EXPENSE?**

19 A. Mr. Defever states that due to the Company's record of ROW spending, it would
20 be inappropriate to allow the requested increase for ROW maintenance, and instead
21 the Commission should base the adjusted test year ROW expense on a three-year
22 average of spending for 2021-2023. This would result in a reduction of \$2,317,454
23 to the Company's proforma cost of \$4,330,556. He also recommended that

1 TCRECC record as a regulatory liability, the annual amounts spent below the
2 Commission authorized amount to either return to customers in the next rate case
3 or to offset any overspending in the interim period until the next rate case.

4 **Q. HOW DO YOU RESPOND?**

5 A. I disagree with this recommendation. First, it is not appropriate to use the average
6 of the historical ROW spending to determine the amount that TCRECC requires to
7 achieve the vegetation management goals, because the historical spend has been
8 insufficient to permit TCRECC to reach those goals. This is the whole point of the
9 adjustment—TCRECC has not performed enough tree trimming to remain on the
10 target cycle and must have more revenue to pay for those expenditures going
11 forward.

12 Mr. Williams discusses this issue in more detail in his rebuttal testimony.

13 Also, it is not necessary to establish any regulatory liability for this item;
14 doing so would constitute single issue ratemaking, which is not appropriate. It
15 would also be unconventional for a distribution cooperative to adopt that kind of
16 practice.

17 The adjustment proposed by TCRECC is based on the amount of circuit
18 trimming that is needed to reach the target cycle, at the costs TCRECC would spend
19 for that work based on the latest prices. The Commission should approve the
20 adjustment as filed by TCRECC.

21 **Q. WHAT DID THE AG RECOMMEND REGARDING EMPLOYEE**
22 **AWARDS?**

1 A. Mr. Defever notes that TCRECC included \$10,915 for employee awards in the
2 adjusted test year, and these amounts should be excluded from rates.

3 **Q. HOW DO YOU RESPOND?**

4 A. Mr. Defever is correct. These amounts were inadvertently included and should be
5 removed from the revenue requirement and excluded from member rates.

6 **Q. WHAT DID THE AG RECOMMEND REGARDING DIRECTOR
7 EXPENSES?**

8 A. Mr. Defever recommended that the Commission disallow the Directors' per diem
9 and retainer fees, because these items were not included in TCRECC's last rate
10 case.

11 **Q. HOW DO YOU RESPOND?**

12 A. I disagree with this recommendation. First, TCRECC is not limited to treating
13 individual items in this case the exact same way they were treated over a decade
14 ago. Not only does TCRECC have a new CEO and general counsel since then, but
15 also the Commission has addressed Directors' compensation in other cooperative
16 rate filings since that time and has not disallowed Directors' per diems and retainers
17 as a standard practice.

18 Second, the AG claims TCRECC has not justified this increase to
19 ratepayers. However, Mr. Williams explained that until 2023, the Board was
20 compensated by per diems and health insurance. The health insurance was a high-
21 deductible insurance plan identical to what the employees received. Upon
22 discussion by the Board, CEO and Counsel, the Board sought to shift away from
23 insurance and move toward a retainer, or monthly fee for their services. The CEO

1 reviewed other cooperatives' compensation for Board members at statewide
2 meetings with other CEOs and discussed with the Board, who also discussed with
3 other Board members from around the state. The Board chose to end the health
4 insurance benefit provided and move to be more consistent with other cooperatives.
5 Hence the shift to a monthly fee, or retainer, and a per diem. Mr. Williams discusses
6 this in more detail in his rebuttal testimony. These costs are reasonable expenses
7 for director compensation, pursuant to the review and approval of the Board. For
8 these reasons, it is not reasonable to make this adjustment and the Commission
9 should not accept this recommendation.

10 **Q. WHAT DID THE AG RECOMMEND REGARDING HEALTH CARE**
11 **COST?**

12 A. Mr. Defever recommended that the Commission should adjust TCRECC's health
13 care costs to meet the Bureau of Labor & Statistics' ("BLS") average levels in the
14 response to PSC2-19. He also recommended correcting a clerical error to a
15 reference in Exhibit JW-2.

16 **Q. HOW DO YOU RESPOND?**

17 A. I disagree with the recommendation to adjust health care expenses to the BLS
18 levels. Mr. Defever cites to the Commission's order in a South Kentucky R.E.C.C.
19 ("South Kentucky") rate case, but TCRECC differs from South Kentucky in that
20 South Kentucky provided 100 percent of single coverage health insurance
21 premiums. In that case the Commission acted in a manner consistent with the
22 requirements in the streamlined rate pilot program, which requires an adjustment
23 to BLS levels only if the employee contributions to health insurance premiums are

1 zero. For TCRECC the employee contributions are not zero, and applying the BLS
2 here would be inconsistent with the treatment afforded to South Kentucky in its
3 traditional rate case and to the cooperatives filing under the streamlined pilot
4 program. The levels of employee contributions required by TCRECC provide a
5 reasonable justification for including health care expenses in the adjusted revenue
6 requirement as filed.

7 Mr. Defever's observation about the clerical error is correct and TCRECC
8 agrees with the recommended correction to Exhibit JW-2, page 2.

9 **Q. WHAT DID THE AG RECOMMEND REGARDING DEPRECIATION**
10 **EXPENSE?**

11 A. Mr. Defever recommended that for normalizing depreciation expenses, TCRECC
12 should use balances as of same date as rate base, i.e., use 2021 year-end balances
13 instead of 2022 year-end balances.

14 **Q. HOW DO YOU RESPOND?**

15 A. Mr. Defever raises a fair point. TCRECC used 2022 year end balances for this
16 normalization because those amounts were known and measurable, and the
17 Commission historically applies the known and measurable standard to pro forma
18 adjustments. However, the Commission has also recognized the importance of the
19 matching principle and at times has placed limits on the amount of time between
20 the end of the test period and the timeframe for adjustments. TCRECC placed more
21 emphasis on the known and measurable standard than on the matching principle in
22 this instance but recognizes the importance of both concepts. The adjustment
23 proposed by Mr. Defever here is reasonable. If it is accepted by the Commission,

1 then the AG's recommended adjustment for Other Electric Revenue should be
2 rejected on the same grounds.

3 **Q. WHAT DID THE AG RECOMMEND REGARDING LEGAL EXPENSE?**

4 A. Mr. Defever recommended that a five year average legal expense be used in place
5 of the actual test year legal expense, because the test year legal expense was higher
6 than three of the past five years.

7 **Q. HOW DO YOU RESPOND?**

8 A. I disagree with this recommendation. The test year legal expense was impacted by
9 the union negotiations, but those negotiations not only will recur, but also are not
10 the only driver for increasing legal costs. In the past, TCRECC's general counsel
11 did not attend the Board meetings. That practice has changed. Other business
12 drivers like ROW contracts will also require increased legal scrutiny.

13 Using a five year average introduces other problems, mostly because the
14 five year window includes the period of the pandemic, when legal costs dropped to
15 very low levels. For these reasons TCRECC believes the test year legal expenses
16 are reasonable and should not be adjusted.

17 **Q. WHAT DID THE AG RECOMMEND REGARDING NON-RECURRING
18 COST?**

19 A. Mr. Defever recommended that costs for preliminary work for a GPS System
20 Project on the basis that this expense is nonrecurring.

21 **Q. HOW DO YOU RESPOND?**

22 A. TCRECC accepts that the adjustment proposed by Mr. Defever here is reasonable
23 and should be adopted.

1 **Q. WHAT DID THE AG RECOMMEND REGARDING METER TESTING?**

2 A. Mr. Defever recommended that the test year meter sampling costs be reduced to
3 reflect the testing of only 1,000 meters annually and that certain consulting fees be
4 removed from test year expenses.

5 **Q. HOW DO YOU RESPOND?**

6 A. TCRECC accepts that the adjustment proposed by Mr. Defever here is reasonable
7 and should be adopted.

8 **Q. WHAT DID THE AG RECOMMEND REGARDING 401(K) EXPENSE?**

9 A. Mr. Defever recommended the disallowance of the entire proposed increase to
10 401(k) expense, based on the fact that TCRECC had no studies to support its request
11 and on the view that the changes to the 401(k) approved by the Board were not
12 sufficiently supported.

13 **Q. HOW DO YOU RESPOND?**

14 A. I disagree with this recommendation. As Mr. Williams explained, the Board
15 approved the changes to the 401(k) plan in part to improve morale, safety, and
16 employee retention. The lack of a formal study does not render the Board's
17 decision unreasonable or even "unsupported" and does not justify excluding these
18 costs from member rates. Approximately 70 percent of the TCRECC workforce is
19 union labor and the 401(k) policies factor heavily into the union contract
20 negotiations. Mr. Williams discusses this issue in more detail in his rebuttal
21 testimony. The AG did not acknowledge the merit of these points in support of the
22 adjustment, nor has the AG demonstrated that the changes to the 401(k) plan are

1 unreasonable. For these reasons the Commission should reject this
2 recommendation.

3 **Q. WHAT DID THE AG RECOMMEND REGARDING RATE CASE**
4 **EXPENSE?**

5 A. Mr. Defever recommended that the Commission amortize rate case costs over six
6 years instead of the conventional three years, because TCRECC's last two rate
7 cases were much more than three years apart.

8 **Q. HOW DO YOU RESPOND?**

9 A. I disagree with this recommendation. The Commission should amortize the rate
10 case expenses over a three-year period because that is the long-standing
11 Commission practice, which encourages utilities to file rate cases about every three
12 years. Also, it is reasonable to expect that TCRECC will file rate cases more
13 frequently in the future than has been done in the past. For these reasons, the
14 Commission should adhere to its conventional approach and reject this
15 recommendation.

16

17 **Q. BASED ON THE RESPONSES DESCRIBED HEREIN, WHAT IS THE**
18 **REVISED REVENUE DEFICIENCY FOR TCRECC IN THIS CASE?**

19 A. The requested increase changes from \$6,377,383 to \$6,133,136, or a decrease of
20 \$244,247.

21 **Q. DOES THIS REVISION SUBSTANTIALLY CHANGE THE RESULTS OF**
22 **THE COST OF SERVICE STUDY?**

1 A. No. The revised pro forma adjustments have a very small effect on the cost-based
2 rates and do not change the relative assessment of overall rates of return for
3 TCRECC's rate classes.

4 **Q. HOW DOES THE UPDATED REVENUE DEFICIENCY TRANSLATE**
5 **INTO REVISED RATES?**

6 A. Because the fundamental results of the cost of service study do not change, the
7 allocation of the proposed increase does not change; the proposed per-unit charges
8 change slightly in order to yield the target revenue increase. In particular, the
9 proposed energy charge for residential changes from \$0.094458 per kWh to
10 \$0.093771 per kWh.

11 **Q. DID YOU UPDATE THE FILED EXHIBITS TO REFLECT TCRECC'S**
12 **RESPONSE TO THE AG'S RECOMMENDATIONS?**

13 A. Yes. Updated files for Exhibit JW-2 (revenue requirement with pro forma
14 adjustments), Exhibits JW-3 through JW-8 (cost of service study updated for pro
15 forma adjustment revisions) and Exhibit JW-9 (present and proposed rates for
16 revised revenue deficiency) are provided electronically with this rebuttal testimony.
17 The Commission should rely on the updated exhibits in rendering its decision on
18 TCRECC's application in this case.

19 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

20 A. Yes, it does.

**UPDATED EXHIBITS
JW-2 THROUGH JW-8
ARE EXCEL SPREADSHEETS
AND ARE BEING UPLOADED
SEPARATELY**