



MIDWEST W A T E R



EXECUTIVE SUMMARY



COMPANY NARRATIVE

Owner Benjamin Kuenzel launched Midwest Water Operations, LLC, in 2016 to fill a critical need.

As an engineer in the water and wastewater industries, he worked with operations contractors that lacked the professionalism and experience needed to help his clients succeed. He could do better, so he created Midwest Water Operations, a one-stop-shop offering operations and construction services and access to engineering expertise for water and wastewater customers.

Midwest Water Operations offers higher caliber and more economical services than its competitors, working directly with utility owners to extend the life of utility infrastructure and grant peace of mind.

That full spectrum of service means Midwest Water Operations can think about a client's project from start to finish and use innovative methods and decades of experience to deliver outstanding results for its customers.

Based in Washington, Missouri, Midwest Water Operations understands that wastewater treatment is one of the greatest engineering challenges our country faces today. As regulations tighten and energy costs skyrocket, proper design is more critical than ever.

The company has spent years establishing its expertise and experience in design of wastewater treatment facilities and collection systems, including new facility design and existing facility upgrades.

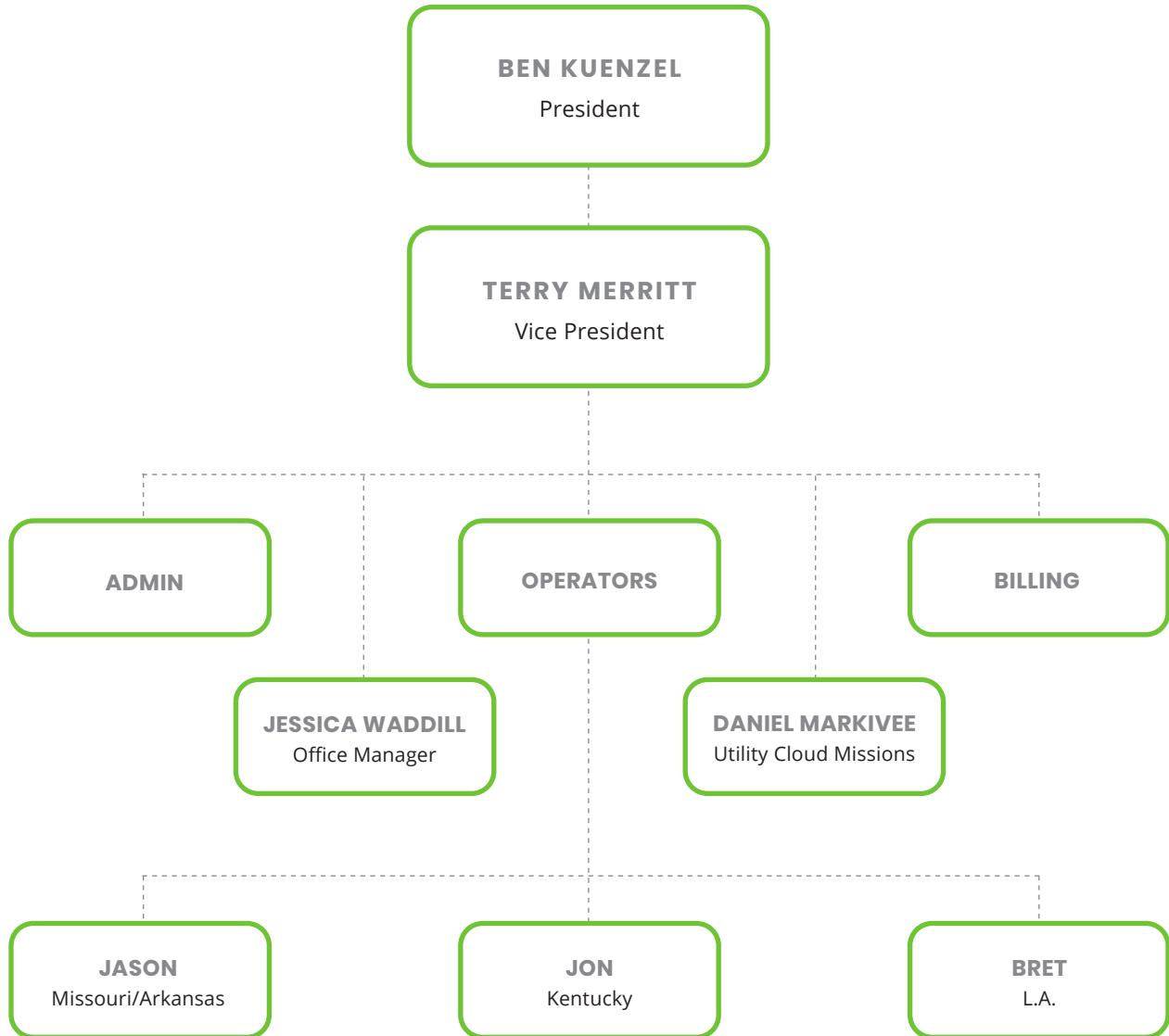
It offers preventative maintenance, like daily chlorine tests, meter reading and inflow and infiltration inspections, and emergency maintenance, from full-service water and sewer repairs to troubleshooting on wastewater lift stations. The company maintains a 24-hour emergency phone number and can deploy expert equipment operators around the clock.

Its potable water design team excels in cutting-edge technologies and has critical project experience in supplying, storing and distributing potable water.

The company is dedicated to responsible, responsive and thorough customer service that fits the needs of the client, not the other way around. Customers experience direct communication with the president and vice president of the company, and the team is stacked with seasoned industry veterans who are passionate about water and wastewater, passionate about a clean environment and passionate about a job well done.

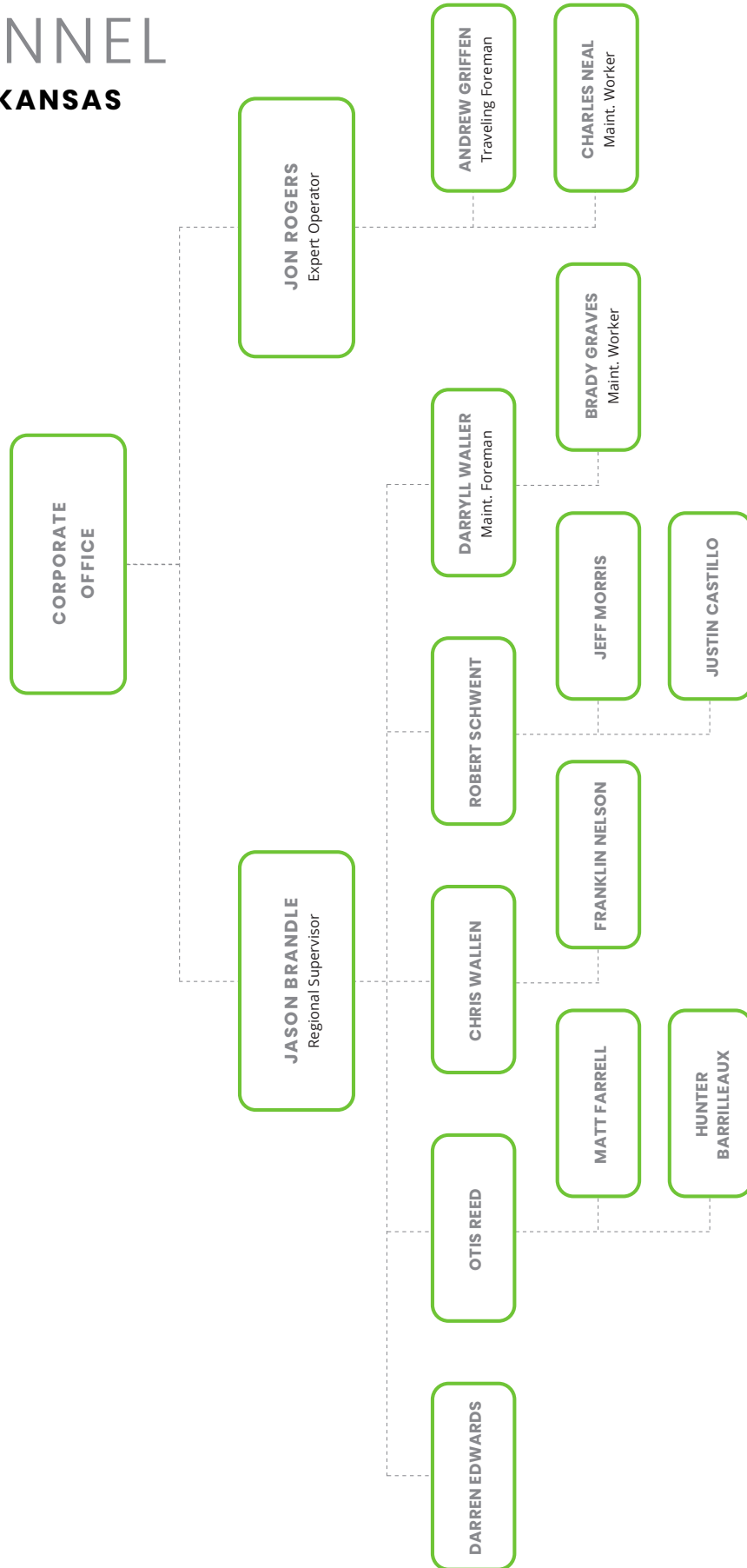
From the very first day on site, Midwest Water Operations will improve your systems.

PERSONNEL CORPORATE



PERSONNEL

MISSOURI/ARKANSAS



Benjamin Kuenzel

PHONE
636-432-2144

EMAIL
ben@21designgroup.net

My technical specialties include Site Design, Water and Wastewater System Design, Construction Administration, Hydraulic Modeling/Analysis; Public Meetings; and Stormwater Management. Ben has extensive experience in design including large and small commercial development, storm sewer collection and detention, residential development, and municipal water and wastewater engineering and analysis. Ben's expertise with grading, storm sewer design and erosion control as well as his experience with handling challenging zoning problems make him a key member of the 21 Design Group team. Ben's qualifications include: Professional Engineer, Certified Professional in Erosion and Sedimentation Control, and Certified Floodplain Manager.

Industry Experience: 16 years
Myers-Briggs Type: (ISFJ-A)

Current

Midwest Water Operations LLC

Manager/President/Owner

February 2016 - Present

Responsible for overseeing all finances, projects, construction, and operations.

21 Design Group Inc

Owner/President

February 2016 - Present

Experience

Cochran

EIT and Project Manager

May 2001 - January 2013

Education

Missouri University of Science and Technology - Rolla

Bachelors in Civil Engineering

August 1996 - May 2001

Certifications

Professional Engineering License

Missouri, Illinois, Indiana, Ohio, Iowa, Nebraska, Kansas, Oklahoma, Texas, Arkansas, and Utah

Terry Merritt

573-476-9836 - tmerritt@midwestwaterop.com

Experience

Midwest Water Operations LLC, Vice President

July 2019 - Present

- Direct oversight of each state manager, and direct Liaison to client
- Improving the customer service department, onboarding a more efficient Payroll and HR department. Development of a traveling/startup team for better service to our clients.
- Direct oversight of 110 facility startups for Midwest

Alliance Water Resources, Director of Business

25 years of service between 1995 - 2019

- Various prior roles including Director of Marketing and Business Development, Division Manager, Local Manager for Ste. Genevieve, and System Manager for Bowling Green
- Helped communities understand the benefits and logistics of contract operations for water, wastewater and public works functions. Served as the primary contact for prospective client-partners and directed the appropriate team of Alliance experts as they examine a potential partner's unique operational and budgetary needs.
- Oversaw full management, operations and maintenance services of water and wastewater facilities and distribution and collection systems, and meter reading.
- Oversaw operations and management for the cities of Ste. Genevieve and Bonne Terre, Mo., as well as the PWSD #1 of Lincoln County and PWSD #1 and #3 of Franklin County.
- Served as the licensed operator for wastewater treatment, and provided other management and troubleshooting assistance as needed for the sewer operations of the Tennessee Department of Tourism Dyersburg Welcome Center.

Trailer Man Trailers, Vice President of Production

2007-2009

Education

MACC, Business Management - Online

August 1996 - May 2001

Hannibal Area Vocational and Technical Institute - Hannibal, Missouri

1985-1986

Achievements

- Awarded Missouri Section of the American Water Works Association's Operator's Meritorious Service Award (2005) for implementing a maintenance schedule and innovative repairs to water plant equipment, along with employee development and training in his division.
- Many MWWC safety awards
- In 2012, the Missouri Department of Natural Resources performed a two day inspection of the Ste. Genevieve water system to determine compliance with the Missouri Safe Drinking Water Act and the Missouri Public Drinking Water Program Regulations. The inspection found no deficiencies in any of the eight (8) critical components of a public water system.
- 2016 graduate of the Leadership Columbia program

Community Involvement

- Board member for Missouri River relief
- 2016 Columbia Leadership Graduate
- MO DNR subject matter expert for Water and Wastewater
- Former chairman of Columbia MMO water plant design research committee
- Served on two committees for the City of Columbia - Source Water Protection and Integrated Water Resources Planning.

Daniel Markivee

(636)-233-8725 - dmarkivee@midwestwaterop.com

Experience

IT, Midwest Water Operations LLC

Jan 13, 2020 – Present

Oversees and trains, Midwest's Utility Cloud operations while implementing mapping communications into the O&M project. Oversees the SCADA system, schedules work orders and SCADA alarms. Helps the team by training staff on software and IT.

IT Collections Worker, Woodard & Curran

June 25, 2018 – Jan 3, 2020

Performs skilled tasks while leading the team in the operation, Performing highly in computer functions, such as: GIS, proficient with GranietNet, and SEMS Manager. Maintains all of the sewer rooms computer documentation. Was the: Utility Cloud Plant Manager Admin, Nassco certified, camera operator and supervisor, while implementing safety requirements daily.

Education

St. Charles Community College, Associates

2016-2017

Attended college courses for Business Administration, while playing college NJCAA soccer.

Living Word Christian High School, High School Diploma

2013-2016

Finished with a 3.0 GPA, 40 hours of community service (senior year).

Skills

- Efficient with all aspects of field work and office work.
- Dedicated to maintain/imply safety standards.
- Able to troubleshoot and solve problems alone. But work well independently and within a group setting.
- Attentive customer service skills.
- Self-motivated.
- Fast learner.
- Written and oral communication skills.
- Entry level CAD skills.
- Highly qualified lead camera operator, technician, and supervisor.
- Utility Cloud specialist.
- Efficient in SEMS data management specialist, Utility Cloud, and GraniteNet data management and GIS mapping system.
- Have years of experience with computers and customer service.
- Great at achieving goals within deadlines. Dependable, personable, and dedicated to learning new things.

Activities

- Thriving in organized competitive high school sports leading the team as the captain.
- Being a leader daily within the work room.
- Troubleshooting problems with coworkers.
- Volunteer through the city of O'Fallon from 2010-2016.



PERSONNEL MANAGEMENT

VICE PRESIDENT

Terry Merritt

YEARS OF EXPERIENCE

27 years

YEARS WITH FIRM

1 year

PROJECT ROLE

Oversight of operations

CERTIFICATIONS & LICENSES

A water A wastewater DSIII

EXPERT OPERATOR

Jon Rogers

YEARS OF EXPERIENCE

20 years

YEARS WITH FIRM

1 year

PROJECT ROLE

Trouble shoots process control

CERTIFICATIONS & LICENSES

A water A wastewater DSIII

SUPERVISOR

Jason Brandle

YEARS OF EXPERIENCE

13 years

YEARS WITH FIRM

<1 year

PROJECT ROLE

Supervises staff in Missouri

CERTIFICATIONS & LICENSES

B wastewater

IT SPECIALIST

Daniel Markivee

YEARS OF EXPERIENCE

2 years

YEARS WITH FIRM

<1 year

PROJECT ROLE

IT Management

CERTIFICATIONS & LICENSES

NASSCO



PERSONNEL

OPERATING

Darryll Waller

CERTIFICATIONS & LICENSES

DW -C, WW -A, DS -III

YEARS OF EXPERIENCE: 31

YEARS WITH FIRM: 3

TYPES OF SYSTEMS

Water & Wastewater

Jeff Morris

CERTIFICATIONS & LICENSES

DW -D

YEARS OF EXPERIENCE: 5.5

YEARS WITH FIRM: 2

TYPES OF SYSTEMS

Water & Wastewater

Bobby Scwhent

CERTIFICATIONS & LICENSES

WW -C, DS -II

YEARS OF EXPERIENCE: 12

YEARS WITH FIRM: .5

TYPES OF SYSTEMS

Water & Wastewater

Brady Graves

CERTIFICATIONS & LICENSES

DW -D, DS -I, WW -A

YEARS OF EXPERIENCE: 13

YEARS WITH FIRM: 3

TYPES OF SYSTEMS

Water & Wastewater

Chris Wallen

CERTIFICATIONS & LICENSES

DW -A, DS -III, WW -A

YEARS OF EXPERIENCE: 27

YEARS WITH FIRM: 2.5

TYPES OF SYSTEMS

Water & Wastewater



SERVICES PROVIDED

Operations & Maintenance (O&M)

SERVICE	WATER	WASTEWATER
System O&M	✓	✓
Engineering	✓	✓
Laboratory Testing	✓	✓
Grounds Maintenance/Landscaping	✓	✓
Discharge Reporting	✓	✓
Permitting	✓	✓

Construction

SERVICE	WATER	WASTEWATER
General Contracting	✓	✓
Engineering/Design	✓	✓
Structural		
Plumbing/Piping	✓	✓
Electrical	✓	✓
Cement/Foundations	✓	✓

PROJECT EXPERIENCE

OPERATIONS & MAINTENANCE



SYSTEM TYPE	LOCATION	DESIGNED FLOW	LENGTH OF CONTRACT	SCOPE OF WORK	# OF PERMIT VIOLATIONS
Confluence Rivers - Auburn Lakes	Troy, MO	0.14	2 years	Water & Wastewater	0
Confluence Rivers - Calvey Brook Estates	Robersville, MO	0.016	1.5 years	Water & Wastewater	0
Confluence Rivers - Eugene	Eugene, MO		1 year	Water	0
Confluence Rivers - Evergreen	Catawissa, MO		1 year	Water	0
Confluence Rivers - Gladlo	Rolla, MO	0.0367	1.5 years	Water & Wastewater	0
Confluence Rivers - Lake Virginia	Hematite, MO	0.015	1 year	Wastewater	0
Confluence Rivers - Majestic Lakes	Moscow Mills, MO	0.12245	2 years	Water & Wastewater	0
Confluence Rivers - Mill Creek	Florissant, MO	0.043	1.5 years	Wastewater	0
Confluence Rivers - Roy - L	High Hill, MO	0.1194	1 year	Water & Wastewater	0
Confluence Rivers - Smith View	Columbia, MO		4 years	Water	0
Confluence Rivers - Villa Ridge	Villa Ridge, MO	0.103	1.5 years	Wastewater	0
Confluence Rivers - Willows	Republic, MO	0.155	1.5 years	Water & Wastewater	0

PROJECT EXPERIENCE (Cont.)



OPERATIONS & MAINTENANCE

SYSTEM TYPE	LOCATION	DESIGNED FLOW	LENGTH OF CONTRACT	SCOPE OF WORK	# OF PERMIT VIOLATIONS
Raccoon Creek - Hunter's Ridge	Sedalia, MO	0.08525	3 years	Wastewater	0
Raccoon Creek - South Walnut	Sedalia, MO	0.03557	3 years	Wastewater	0
Raccoon Creek - Villages of Whiteman	Knob Noster, MO	0.15	3 years	Wastewater	0
Elm Hills - Missouri Utilities	Sedalia, MO	0.054	5 years	Water & Wastewater	0
Elm Hills - Rainbow Acres	Knob Noster, MO	0.04	1.5 years	Wastewater	0
Elm Hills - State Park Village	Warrensburg, MO	0.068	3 years	Wastewater	0
Elm Hills - Twin Oaks	Knob Noster, MO	0.028	1.5 years	Wastewater	0

SCHEDULE E



INSURANCE

POLICY	SINGLE LIMIT	AGGREGATE LIMIT	CLAIMS IN PAST 5 YEARS
Comprehensive General Liability	1,000,000	2,000,000	0
Automobile Liability	1,000,000		0
Pollution Legal Liability	1,000,000	2,000,000	0
Professional Liability Error and Omissions	1,000,000		0
Commercial Umbrella Coverage	5,000,000	2,000,000	0
Worker's Compensation and Employers Liability	5,000,000		0

SCHEDULE F

LEGAL PROCEEDINGS

Midwest Water Operations, LLC has not been involved in any terminations or legal proceedings in the last five years.

SCHEDULE G

SAFETY RECORD



Midwest Water Operations, LLC has had no OSHA safety violations in the last three years.

Respondent must complete Schedule G and provide its Workers' Comp. Experience Modifier and OSHA Recordable Rate for the past three years.

The following is an excerpt from the 137 page Midwest Water Operations, LLC Safety Manual that includes detailed instruction and information on chemical safety, excavation safety, confined space entry safety, fall prevention and protection, hazard communications, lockout/tagout protocols, and PPE expectations.

General Safety Rules

1.0 Purpose

The MIDWEST Safety Rules have been prepared for the protection of all MIDWEST employees. Each employee must recognize that these rules address potentially hazardous situations in our industry, which have resulted in serious injury to others. The following rules are mandatory except where specifically noted otherwise.

It is important for all employees to recognize that these rules represent minimum safety standards. It is impossible to develop work rules which will apply to each specific situation. In all cases the employee must use his own good judgment to assess the situation. When in doubt, the employee should contact his supervisor for assistance. If the particular circumstances dictate additional safety measures beyond those specified in the Safety Rules, then those additional measures should be employed. IN NO CASE IS IT INTENDED THAT SAFETY PRECAUTIONS BE RESTRICTED TO THE MINIMUM STANDARDS PRESENTED IN THESE SAFETY RULES.

The best and most effective safety rule is that each employee should exercise caution in the performance of his assigned duties. No employee should perform any task, assigned or otherwise, for which he does not believe that he has been adequately trained or which he does not have adequate equipment and support. In such instances the employee should refrain from performing the task and should report to his supervisor.

2.0 Safety Equipment

Safety equipment necessary for protection of personnel will be made available by MIDWEST and will be replaced by MIDWEST when worn from normal and/or regular use. Individuals that abuse lose, destroy equipment, etc. will be responsible for such and are required to purchase replacements. Hard hats are to be worn at all times on job sites by all personnel when there is a likelihood of head injuries occurring.

3.0 Personal Protective Equipment

Proper eye protection, safety glasses or goggles, hard hats, hearing protectors, oxygen/air mask equipment, respirators, gloves, safety belts, harnesses and lifelines, and safety shoes will be worn in all areas where the supervisors consider it necessary.

4.0 Open Area Jobs

Any open area jobs that are not protected will be marked with barricades and/or roped off, such as manholes, removed grating, open holes, etc. Only personnel and supervisors involved with the work or job are allowed at all above such areas.

5.0 Smoking

No smoking around flammable materials or in confined areas.

6.0 Protective Railing

When it is necessary to go through, over or under protective railings, a second man will be present and/or a lifeline will be worn and/or a life jacket.

7.0 Equipment Handling

Operation of company equipment and vehicles without proper authority is prohibited. All motor vehicle regulations are to be followed.

No one shall operate any equipment or vehicle unless thoroughly trained in the safe operating procedures, comfortable using the equipment, and properly licensed to operate the equipment. An employee should ask questions when in doubt.



SAFETY RECORD

Hand tools shall not be used for any other purpose than intended. Damaged or worn tools shall be replaced or repaired.

Electric tools and/or equipment shall be properly grounded before use and must meet OSHA standards.

Guards for machine drives, gears, belts, etc., shall be in place during operation. Manufacturer's safety procedures and regulations should be followed.

Tools, equipment and work areas are to be maintained in a clean and safe manner. Defects and unsafe conditions are to be reported and repaired or replaced to make conditions safe.

Horseplay, including reckless driving of vehicles or reckless handling and/or operation of equipment will not be tolerated.

Employees working around equipment in operation should not wear loose clothing especially when working with winches, bucket machines, high velocity cleaners, etc.

Boom and crane equipment operations are required to keep a minimum 10-foot distance from boom and cable and all energized power lines on each lift. In cases when a 10-foot distance cannot be maintained, power must be cut off. Be aware to avoid injury or death.

8.0 Drugs and Alcohol

Drugs, intoxicants, and/or depressants are not be used or consumed on a company job, in company equipment or on company time. Anytime the use of any of the above affects a person on the job, he/she will be subject to dismissal.

9.0 Health & Sanitation

Common sense, health and sanitation must be observed for the welfare of yourself, co workers , other employees and the general public.

10.0 Proper Lifting

Proper lifting procedures shall be practiced. Keep your back straight and lift with your legs. DO NOT lift heavy loads alone, ask for help.

11.0 Public Safety

It is your responsibility to assure that any operation you are involved in does not endanger or harm the public. (Smoke testing, plugging lines, excavation in roadways, flushing of water lines, hydrants, etc.)

12.0 Reporting Unsafe Conditions

In the event that an unsafe working condition exists, the employee(s) should immediately contact a safety representative and/or their supervisor(s) so that any potentially unsafe condition can be resolved.

13.0 "Lockout" for Equipment Repair

Employees are to utilize any and all applicable lockout and tagout procedures and devices to assure inadvertent start-up and/or energizing of equipment, pumps, conveyors, motors, movement of liquids or solids or any other release of hazardous energy.

As a general rule, the control systems for major equipment under repair should be "locked out" so that it cannot be operated inadvertently or by other staff members who may not be aware that the equipment is not functional. The lock out can be done with special lock out devices or with padlocks.

14.0 Violation of Safety Rules

Violations of the above safety rules and regulations will receive warnings from supervisors and/or safety representatives. Continued violations will result in suspension without pay and may include dismissal.



BONDABILITY EVIDENCE

Letter from Surety Company Evidencing Bondability.

This letter is not applicable for the services Midwest Water Operations, LLC is applying for.

Qualification Application

Firm Name: Midwest Water Operations, LLC

1. BUSINESS INFORMATION

Type of business entity (corporation, partnership, joint venture, etc.): LLC

Number of years in business under current business name: 4 Years

List all other business names firm has operated under and the time frames for each: None

List any Disadvantaged Business Enterprise (DBE) certifications: None

Please mark which types of projects the respondent is submitting the SOQ for:

- Operation & Maintenance - Water: 4
- Operation & Maintenance - Wastewater: 4
- Construction - Water: 4
- Construction - Wastewater: 4

If firm is a corporation, provide the following information: NA

If firm is a partnership or joint venture provide the following information: NA

For each general partner or venturer that is a corporation, provide the following information (use additional sheets if necessary): NA

If firm is individually owned provide the following information:

Name of Owner: Benjamin Kuenzel

Date of organization: February, 2016

Owner's Residence Address: 342 Diener Road, Washington, MO 63090

Names under which firm does business: Midwest Water Operations, LLC

Business Address: 1351 Jefferson St, Suite 301, Washington, MO 63090

BONDABILITY EVIDENCE



2. REFERENCES

Provide three trade references below include name of reference, current contact person, telephone number and address:

Drew Hess, Salesmen

Mobile: (314) 203-1661
dhess@munequip.com
Municipal Equipment Company, Inc.
2735 Mercantile Drive,
Saint Louis, MO 63144
Desk: (314) 290-2976
Office: (314) 645-2400
Fax: (314) 290-2980
www.munequip.com

Jeff Clarke, Salesmen

Hydro-Kinetics Corp.
5741 Manchester Ave.,
Saint Louis, MO 63110
Phone: (314) 647-6104
Fax: (314) 645-1861
Cell: (314) 306-7977
Email: jclarke@hydro-kinetics.com

Rob Schulze, Salesmen

Boehmer Bros Utility Supply
75 Schaper Road, Foristell, MO 63348
Phone: (636) 463-1384
Fax: (636) 673-1340
Cell: (314) 877-9766
robs.boehmerbros@hotmail.com

Provide two bank references below, include name of reference, current contact person, telephone number and address:

Timothy Tobben

Asst. Vice President of Commercial Lending
NMLS 865174
200 West Main Street
Washington, MO 63090
Direct: (636) 221-3627
Bank: (636) 239-7831
TTobben@bankofwashington.com
www.bankofwashington.com
www.bow.mortgage
Member FDIC | Equal Housing Lender |
NMLS 469306

Trent M. Hendrickson

Senior Vice President
Heritage Community Bank
NMLS #976873
PO Box 307
15967 State Hwy 47
Marthasville, MO 63357
Phone: (636) 433-2000
Fax: (636) 433-2037

The person undersigned affirms that all information contained within this Statement of Qualifications is true and accurate. Providing false or misleading or omitting relevant information may result in the Respondent's firm being disqualified for any current or future work for Central States Water Resources.

Affirmed by (signature):

Name:

Title:

Date: