

REVENUE REQUIREMENT CALCULATION - OPERATING RATIO METHOD

(Method commonly used by investor owned utilities and/or non-profit entities that do not have long-term debt outstanding.)

Pro forma Operating Expenses Before Income Taxes	\$248,054.00
Operating Ratio	0.88
Sub-Total	281,879.55
Less: Pro forma Operating Expenses Before Income Taxes	-248,054.00
Net Income Allowable	33,825.55
Add: Provision for State and Federal Income Taxes, if Applicable (see footnote)	
Interest Expense	
Pro forma Operating Expenses Before Taxes	248,054.00
Cost of Natural Gas (water utilities should leave this blank)	170,907.00
Total Revenue Requirement	452,786.55
Less: Other Operating Revenue	9,409.00
Non-operating Revenue	
Interest Income	
Total Revenue Required from Rates for Service	443,377.55
Less: Revenue from Sales at Present Rates	384,123.00
Required Revenue Increase	59,254.55

Required Revenue Increase stated as a Percentage of Revenue at Present Rates	15.43%
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Provision for Income Taxes - Calculation of Tax Gross-Up Factor

Revenue	1
Less: 5% State Tax	-0.05
Sub-Total	0.95
Less: Federal Tax, 15% of Sub-Total	-0.1425
Percent Change in NOI	0.8075
Factor (Revenue of 1 divided by change in NOI)	1.23839
Times: Allowable Net Income	33,825.55
Net Income Before Taxes	41,889.23
Difference Equals Provision for State and Federal Income Taxes	8,063.68

Notes: (1) Natural gas utilities should deduct their cost of natural gas from pro forma operating expenses before performing the operating ratio calculation. The cost of natural gas should be added back and included in pro forma operating expenses when determining the total revenue requirement. (2) A provision for state and federal income taxes should only be included in the calculation of revenue requirements for utilities that file income tax returns and are liable for the payment of state and federal income taxes. Utilities whose income flows through to its owner's income tax returns for tax purposes should not include a provision for income taxes. (3) The conversion factor above is calculated using the minimum federal tax rate. Adjustment may be warranted where the actual federal tax rate exceeds the minimum federal tax rate.