#### JOHN N. HUGHES

Attorney at Law Professional Service Corporation 124 West Todd Street Frankfort, Kentucky 40601

Telephone: (502) 227-7270

Email: jnhughes@johnnhughespsc.com

July 29, 2022

Linda C. Bridwell PSC Executive Director Public Service Commission 211 Sower Blvd. Frankfort, KY 40601

> Re: Atmos Energy Corporation Case No. 2022-00222

Dear Ms. Bridwell:

Atmos Energy Corporation submits its application to establish PRP Rider Rates for the twelve-month period commencing October 1, 2022 and a petition for confidentiality. I certify that the electronic documents are true and correct copies of the original documents.

If you have any questions about this filing, please contact me.

Submitted By:

Mark R. Hutchinson Wilson, Hutchinson & Littlepage 611 Frederica Street Owensboro, KY 42301 (270) 926-5011 randy@whplawfirm.com

And John M. Hugles

John N. Hughes 124 West Todd St. Frankfort, KY 40601 (502) 227-7270 jnhughes@johnnhughespsc.com

Attorneys for Atmos Energy Corporation

#### COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

#### IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY CORPORATION ) TO ESTABLISH PRP RIDER RATES FOR THE TWELVE MONTH PERIOD BEGINNING OCTOBER 1, 2022

CASE NO. 2022-00222

#### **APPLICATION**

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Atmos Energy Corporation ("Company"), by counsel, applies to the Kentucky Public Service Commission ("Commission"), for approval to establish PRP Rider Rates for the 12month period beginning October 1, 2022. In support of this Application, Company states as

follows:

1. The Company is an operating public utility engaged in the business of supplying natural gas to the public in numerous cities, towns and communities in western and south central Kentucky. Correspondence and communications with respect to this Application should be directed to:

> Brannon C. Taylor, Atmos Energy Corporation, 810 Crescent Centre Dr. STE 600, Franklin, TN 37067 (615) 771-8330 Ph (615) 771-8301 fax (brannon.taylor@atmosenergy.com)

Mark R. Hutchinson, Wilson, Hutchinson & Littlepage, 611 Frederica Street, Owensboro, Kentucky 42301 270 926 5011 Ph (270) 926-9394 fax (randy@whplawfirm.com)

And

John N. Hughes 124 W. Todd St. Frankfort, KY 40601 (502) 227 7270 Ph (jnhughes@johnnhughespsc.com)

2. The Company is a corporation duly qualified under the laws of the Commonwealth of Kentucky to carry on its business in the Commonwealth. A certified copy of Company's restated Articles of Incorporation, as amended, together with all amendments thereto, is on file in the records of the Commission and the same are incorporated herein by reference. See Case No. 2021-00214. The Company was initially incorporated in Texas on February 6, 1981 and in Virginia on July 21, 1997. Applicant attests that it is a foreign corporation in good standing to operate in Kentucky. Atmos Energy does not operate under an assumed name in Kentucky.

3. The Company is filing this application in compliance with the Commission's Order in Case No. 2021-00214 and Case No. 2020-00229. This Application and the attached supporting exhibits contain the facts on which the relief being requested is based, a request for the relief sought and references to the particular provisions of law requiring or providing for the relief sought as specified in 807 KAR 5:001

4. A petition for confidentiality for Exhibits TRA-1 through TRA-3 is being filed with the application.

WHEREFORE, the Company requests the Commission to approve the attached PRP Rider Rates for the 12-month period beginning October 1, 2022. Respectfully submitted this 29th day of July, 2022.

John N. Hugher

John N. Hughes 124 W. Todd St. Frankfort, KY 40601 (502) 227-7270 Ph (jnhughes@johnnhughespsc.com)

WILSON, HUTCHINSON & LITTLEPAGE Mark R. Hutchinson 611 Frederica Street Owensboro, Kentucky 42301 <u>randy@whplawfirm.com</u>

#### **CERTIFICATE**

In accordance with the requirements of 807 KAR 5:001, I certify that this electronic filing is a true and accurate copy of the documents filed that the electronic filing has been transmitted to the Commission on July 29, 2022 and that no party has been excused from participation by electronic means.

John N. Hugher

John N. Hughes

#### COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY CORPORATION TO ESTABLISH PRP RIDER RATES FOR THE TWELVE MONTH PERIOD BEGINNING OCTOBER 1, 2022

CASE NO. 2022-00222

#### **AFFIDAVIT**

The Affiant, Brannon C. Taylor, being duly sworn, deposes and states that the statements

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contained in the attached Application are true and correct to the best of my knowledge and belief.

Brannon (

STATE OF NORTH CAROLINA COUNTY OF HENDERSON

SUBSCRIBED AND SWORN to before me by Brannon C. Taylor on this the  $26^{-4}$  day of July, 2022.

Notary Public My Commission Expires:

#### COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

Application Of Atmos Energy Corporation To Establish PRP Rider Rates for the Twelve Month Period Beginning October 1, 2022

Case No. 2022-00222

#### PETITION FOR CONFIDENTIALITY

Atmos Energy Corporation (Atmos) petitions the Commission ("Commission"), pursuant to 807 KAR 5:001, Section 13, and all other applicable law, for confidential treatment of certain information submitted to the Commission as part of its Application in this proceeding. The information submitted consists of maps of the Atmos gas distribution system.

KRS Chapter 61 requires information filed with the Commission to be available for public inspection <u>unless specifically exempted by statute</u>. Exemptions from public disclosure of the information relevant to this petition are provided in KRS 61.878(1)(m). Under the Kentucky Open Records Act, the Commission is entitled to withhold from public disclosure information disclosed to it to the extent that open disclosure would "have a reasonable likelihood of threatening the public safety by exposing a vulnerability in preventing, protecting against, mitigating, or responding to a terrorist act and limited to: . . ,

(f) infrastructure records that expose a vulnerability referred to in this subparagraph through the disclosure of the location, configuration, or security of critical systems, including public utility critical systems. These critical systems shall include but not be limited to information technology, communications, electrical, fire suppression, ventilation, water, wastewater, sewage, and **gas systems** and;

(g) The following records when their disclosure will expose a vulnerability referred to in this subparagraph: detailed drawings, schematics, **maps**, or specifications of structural elements, floor plans, and operating, utility, or security systems of any building or facility owned, occupied, leased, or maintained by a public agency."

This Commission has recognized that maps "are infrastructure records that disclose the location, configuration, or security of public utility systems" and therefore, should be treated as confidential. See Case No. 2014-00166 *In the Matter of 2104 Integrated Resource Plan of Big Rivers Electric Corporation,* KY PSC Order, p. 7 (August 26, 2014).

The information contained in the specified document may provide detailed information about Atmos's distribution system and the location of critical components; as such, the disclosure of which could threaten the public safety generally and provide sensitive information relevant to the security against terroristic events. Atmos petitions the Commission to classify as confidential and protect from public disclosure the maps provided in Exhibits TRA-1 through TRA-3 as part of Atmos witness Ryan Austin's direct testimony.

The information for which the Company is seeking confidential treatment is not known outside of the Company, is not disseminated within the Company except to those employees with a legitimate business need to know and act upon the information and is generally recognized as confidential and proprietary information in the energy industry. If the Commission disagrees with this request for confidential protection, Atmos requests that it hold an evidentiary hearing (a) to protect the Company's due process rights and (b) to supply the Commission with a complete record to enable it to reach a decision with regard to this matter. <u>Utility Regulatory Commission v. Kentucky Water</u> Service Company, Inc., Ky. App., 642 S.W.2d 591, 592-94 (1982).

Atmos requests that the information referenced herein be kept confidential for an indefinite period.

For these reasons, Atmos petitions the Commission to treat as confidential,

indefinitely, the information referenced in this petition in its entirety

Submitted By:

Mark R. Hutchinson Wilson, Hutchinson & Littlepage 611 Frederica Street Owensboro, KY 42301 (270) 926-5011 randy@whplawfirm.com

And

Joan R. Higher

John N. Hughes 124 West Todd Street Frankfort, Kentucky 40601 502-227-7270 jnhughes@johnnhughespsc.com

Attorneys for Atmos Energy Corporation

#### **BEFORE THE PUBLIC SERVICE COMMISSION**

#### **COMMONWEALTH OF KENTUCKY**

#### IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY	)	
CORPORATION TO ESTABLISH PRP	)	
RIDER RATES FOR THE TWELVE	)	Case No. 2022-00222
MONTH PERIOD BEGINNING	)	
OCTOBER 1, 2022	)	

#### **TESTIMONY OF BRANNON C. TAYLOR**

#### INDEX TO THE DIRECT TESTIMONY OF BRANNON C TAYLOR, WITNESS FOR <u>ATMOS ENERGY CORPORATION</u>

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1		I. <u>INTRODUCTION</u>
2	Q.	PLEASE STATE YOUR NAME, POSITION AND BUSINESS ADDRESS.
3	A.	My name is Brannon C. Taylor. I am Vice President - Rates and Regulatory Affairs
4		for the Kentucky/Mid-States Division of Atmos Energy Corporation ("Atmos
5		Energy" or the "Company"). My business address is 810 Crescent Centre Dr. Ste
6		600, Franklin, Tennessee, 37067.
7	Q.	PLEASE BRIEFLY DESCRIBE YOUR CURRENT RESPONSIBILITIES,
8		AND PROFESSIONAL AND EDUCATIONAL BACKGROUND.
9	A.	I am responsible for all rate and regulatory matters in Kentucky, Tennessee, and
10		Virginia. I graduated from Vanderbilt University in 2009 with a degree in Political
11		Science. I also graduated from Emory University in 2012 with a law degree and
12		am a licensed attorney. I have been with Atmos Energy Corporation since
13		September 2012. I have served in a variety of positions of increasing responsibility
14		in both the Corporate Rates and Regulatory Affairs group as well as the
15		Kentucky/Mid-States Division prior to assuming my current responsibilities in
16		2020.
17	Q.	HAVE YOU SUBMITTED TESTIMONY BEFORE THE KENTUCKY
18		PUBLIC SERVICE COMMISSION ("COMMISSION")?
19	A.	Yes, I submitted Direct Testimony in Case No 2021-00214 and 2021-00304.
20	Q.	HAVE YOU PREVIOUSLY SUBMITTED TESTIMONY ON MATTERS
21		<b>BEFORE OTHER STATE REGULATORY COMMISSIONS?</b>
22	A.	Yes, I have filed testimony before the Tennessee Public Utility Commission and
23		participated in a proceeding to promulgate rules for the evaluation of utility

1 acquisitions.

2		II. <u>PURPOSE AND SUMMARY OF TESTIMONY</u>
3	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
4	А.	My direct testimony will address areas referenced in the Final Order in Case No.
5		2021-00214 issued by the Commission in the Company's 2021 general rate case,
6		as well as introduce the Company's other witnesses in this case. Specifically, I will
7		address our compliance with evaluating the return on equity in this case as well as
8		addressing the Aldyl-A projects filed by the Company. <sup>1</sup> I will sponsor the
9		incorporation of the revenue requirement schedules to determine the PRP
10		deficiency, incorporate the capital structure into the record in this case, and
11		incorporate the addition of Aldyl-A projects.
12		III. <u>PRP UPDATES</u>
13	Q.	HAS THE COMPANY UPDATED THE RATE OF RETURN USED IN THE
13 14	Q.	HAS THE COMPANY UPDATED THE RATE OF RETURN USED IN THE PRP CALCULATION IN THIS FILING IN ACCORDANCE WITH THE
13 14 15	Q.	HAS THE COMPANY UPDATED THE RATE OF RETURN USED IN THE PRP CALCULATION IN THIS FILING IN ACCORDANCE WITH THE CASE NOS. 2020-00229 and 2021-00214 ORDERS?
13 14 15 16	<b>Q.</b> A.	HAS THE COMPANY UPDATED THE RATE OF RETURN USED IN THE PRP CALCULATION IN THIS FILING IN ACCORDANCE WITH THE CASE NOS. 2020-00229 and 2021-00214 ORDERS? Yes. The Final Order from Case No 2020-00229 ordered the Company to amend
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> </ol>	<b>Q.</b> A.	HAS THE COMPANY UPDATED THE RATE OF RETURN USED IN THE PRP CALCULATION IN THIS FILING IN ACCORDANCE WITH THE CASE NOS. 2020-00229 and 2021-00214 ORDERS? Yes. The Final Order from Case No 2020-00229 ordered the Company to amend its PRP tariff to reflect that the overall rate of return will be established in the annual
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> </ol>	<b>Q.</b> A.	<ul> <li>HAS THE COMPANY UPDATED THE RATE OF RETURN USED IN THE</li> <li>PRP CALCULATION IN THIS FILING IN ACCORDANCE WITH THE</li> <li>CASE NOS. 2020-00229 and 2021-00214 ORDERS?</li> <li>Yes. The Final Order from Case No 2020-00229 ordered the Company to amend</li> <li>its PRP tariff to reflect that the overall rate of return will be established in the annual</li> <li>PRP rate application, rather than defaulting to the return on equity ("ROE") ordered</li> </ul>
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> </ol>	<b>Q.</b> A.	<ul> <li>HAS THE COMPANY UPDATED THE RATE OF RETURN USED IN THE</li> <li>PRP CALCULATION IN THIS FILING IN ACCORDANCE WITH THE</li> <li>CASE NOS. 2020-00229 and 2021-00214 ORDERS?</li> <li>Yes. The Final Order from Case No 2020-00229 ordered the Company to amend</li> <li>its PRP tariff to reflect that the overall rate of return will be established in the annual</li> <li>PRP rate application, rather than defaulting to the return on equity ("ROE") ordered</li> <li>by the Commission in the Atmos Energy's prior general rate case. The Company</li> </ul>
<ol> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> </ol>	<b>Q.</b> A.	HAS THE COMPANY UPDATED THE RATE OF RETURN USED IN THE PRP CALCULATION IN THIS FILING IN ACCORDANCE WITH THE CASE NOS. 2020-00229 and 2021-00214 ORDERS? Yes. The Final Order from Case No 2020-00229 ordered the Company to amend its PRP tariff to reflect that the overall rate of return will be established in the annual PRP rate application, rather than defaulting to the return on equity ("ROE") ordered by the Commission in the Atmos Energy's prior general rate case. The Company has complied with this in its filing by engaging consultant Dylan D'Ascendis to

 $<sup>^{1}</sup>$  (1) Calculating the PRP rate base in a forecasted period in a manner consistent with 807 KAR 5:001, Section 16(6)( c) and reflect an overall rate of return established in the annual PRP rate application.

### Q PLEASE DISCUSS THE RETURN ON EQUITY AMOUNT USED BY THE COMPANY IN THIS PRP FILING.

A. The Order in Case No. 2020-00229 stated "[g]iven the condensed timeline of these
proceedings, the Commission strongly recommends that Atmos file adequate
testimony to support its proposed rate of return, including a reasonable ROE." The
testimony of Company Witness Dylan D'Ascendis sponsors the ROE calculations
used by the Company. The overall rate of return is summarized in Table 1 below:

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 Table 1: Summary of Recommended Weighted Average Cost of Capital

Type of Capital	Ratios	Cost Rate	Weighted Cost Rate
Long-Term Debt	45.45%	3.84%	1.73%
Short-Term Debt	0.05%	80.94%	0.04%
Common Equity	<u>54.50%</u>	<u>10.95%</u>	<u>5.97%</u>
Total	<u>100.00%</u>		<u>7.75%</u>

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#### 10 Q. WHAT SUPPORT IS THE COMPANY PROVIDING FOR THE CAPITAL

11 STRUCTURE REFLECTED IN TABLE 1 ABOVE?

A. The Company has filed using the capital structure recently ordered by the
Commission in the Final Order of the Company's general rate case, Case No. 202100214.

### 15 Q. HAS THE COMPANY INCLUDED ALDYL-A PROJECTS IN THIS 16 FILING?

- 17 A. Yes. In Case No. 2021-00214, the Commission stated that the inclusion of Aldyl-
- 18 A pipelines will be determined on a case-by-case basis and any PRP applications
- 19 including Aldyl-A projects should at a minimum including safety justifications for

such projects.<sup>2</sup> In compliance with the Commission's order, Atmos Energy witness
 T. Ryan Austin provides the safety justifications and other factors for the Aldyl-A
 projects listed in this PRP filing. The Aldyl-A projects are listed in Exhibit K-1 of
 the Company's filing.

# 5 Q. PLEASE EXPLAIN WHY A DELAY TO THE SCHEDULE OUTLINED IN 6 THE PRP TARIFF UNDERMINES THE POLICY GOALS OF THE 7 ANNUAL MECHANISM.

8 Delay beyond October 1 introduces additional regulatory lag. Forward-looking A. 9 treatment, as generally described in the context of rate of return regulation, entails 10 forecasting cost of service components and implementing rates such that the timing 11 of the Company's revenues collected from customers aligns with the timing of its 12 cost of service. In allowing such treatment, regulators ensure that the rates 13 customers are paying more closely align with the utility's cost of service and the 14 value of investment provided during the same time period. Any material delay 15 would result in significant under-recovery of the Company's PRP investments. 16 This under recovery could only be addressed two years from this PRP filing as 17 contemplated by the Company's tariff as part of the balancing adjustment, and layer that additional amount on top of any new rates approved by the Commission in that 18 future docket. 19

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#### IV. <u>CONCLUSION</u>

#### 21 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

22 A. Yes, at this time.

<sup>&</sup>lt;sup>2</sup> Case No. 2021-00214, *Electronic Application of Atmos Energy Corporation for an Adjustment of Rates* (Ky. PSC May 19, 2022), final Order at 60.

#### COMMONWEALTH OF KENTUCKY

#### BEFORE THE PUBLIC SERVICE COMMISSION

APPLICATION OF ATMOS ENERGY CORPORATION TO ESTABLISH PRP RIDER RATES FOR THE TWELVE MONTH PERIOD BEGINNING OCTOBER 1, 2022

CASE NO. 2022-00222

#### CERTIFICATE AND AFFIDAVIT

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The Affiant, Brannon C. Taylor, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 2022-00222 and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct pre-filed testimony.

Brannon C. Taylor

STATE OF NORTH CAROLINA COUNTY OF HENDERSON

SUBSCRIBED AND SWORN to before me by Brannon C. Taylor on this the 22<sup>24</sup> day of July, 2022.

Notary Public My Commission Expires:

#### **BEFORE THE PUBLIC SERVICE COMMISSION**

#### **COMMONWEALTH OF KENTUCKY**

#### IN THE MATTER OF:

APPLICATION OF ATMOS ENERGY	)	
CORPORATION TO ESTABLISH PRP	)	
RIDER RATES FOR THE TWELVE	)	Case No. 2022-00222
MONTH PERIOD BEGINNING	)	
<b>OCTOBER 1, 2022</b>	)	

#### DIRECT TESTIMONY OF DYLAN W. D'ASCENDIS

#### **RATE OF RETURN**

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#### I. 1 **INTRODUCTION AND PURPOSE** PLEASE STATE YOUR NAME AND BUSINESS ADDRESS. 2 **Q**. 3 A. My name is Dylan W. D'Ascendis. My business address is 3000 Atrium Way, Suite 200, Mount Laurel, NJ 08054. 4 BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY? 5 **Q**. 6 A. I am a Partner at ScottMadden, Inc. PLEASE SUMMARIZE YOUR PROFESSIONAL EXPERIENCE AND 7 **Q**. **EDUCATIONAL BACKGROUND.** 8 9 A. I have offered expert testimony on behalf of investor-owned utilities in over 30 state regulatory commissions in the United States, the Federal Energy Regulatory 10 Commission, the Alberta Utility Commission, one American Arbitration 11 Association panel, and the Superior Court of Rhode Island on issues including, but 12 not limited to, common equity cost rate, rate of return, valuation, capital structure, 13 14 class cost of service, and rate design. On behalf of the American Gas Association ("AGA"), I calculate the AGA 15 Gas Index, which serves as the benchmark against which the performance of the 16 17 American Gas Index Fund ("AGIF") is measured on a monthly basis. The AGA Gas Index and AGIF are a market capitalization-weighted index and mutual fund, 18 19 respectively, comprised of the common stocks of the publicly traded corporate 20 members of the AGA. I am a member of the Society of Utility and Regulatory Financial Analysts 21 22 ("SURFA"). In 2011, I was awarded the professional designation "Certified Rate

1		of Return Analyst" by SURFA, which is based on education, experience, and the
2		successful completion of a comprehensive written examination.
3		I am also a member of the National Association of Certified Valuation
4		Analysts ("NACVA") and was awarded the professional designation "Certified
5		Valuation Analyst" by the NACVA in 2015.
6		I am a graduate of the University of Pennsylvania, where I received a
7		Bachelor of Arts degree in Economic History. I have also received a Master of
8		Business Administration with high honors and concentrations in Finance and
9		International Business from Rutgers University.
10		The details of my educational background and expert witness appearances
11		are included in Appendix A.
12	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS
13		PROCEEDING?
14	A.	The purpose of my testimony is to present evidence and provide a recommendation
15		regarding Atmos Energy Corporation's Kentucky operations' ("Atmos Energy" or
16		the "Company") return on common equity ("ROE") for use in setting rates pursuant
17		to the Company's Pipeline Replacement Program ("PRP") tariff.
18	Q.	HAVE YOU PREPARED EXHIBITS IN SUPPORT OF YOUR
19		<b>RECOMMENDATION?</b>
20	A.	Yes. I have prepared Exhibits DWD-1 through DWD-9, which were prepared by

#### **Q. WHAT IS YOUR RECOMMENDED ROE FOR ATMOS ENERGY?**

A. I recommend that the Kentucky Public Service Commission ("KY PSC" or the
"Commission") authorize Atmos Energy the opportunity to earn an ROE of 10.95%
on its PRP investment. The ratemaking capital structure and debt cost rates are
based on the approved capital structure for Atmos Energy in Case No. 2021-00214.
The overall rate of return is summarized on page 1 of Exhibit DWD-1 and in Table
1 below:



 Table 1: Summary of Recommended Weighted Average Cost of Capital

Type of Capital	Ratios	Cost Rate	Weighted Cost Rate
Long-Term Debt	45.45%	3.84%	1.74%
Short-Term Debt	0.05%	80.94%	0.04%
Common Equity	<u>54.50%</u>	<u>10.95%</u>	<u>5.97%</u>
Total	<u>100.00%</u>		<u>7.75%</u>

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#### II. <u>SUMMARY OF TESTIMONY</u>

### 10 Q. PLEASE SUMMARIZE YOUR RECOMMENDED COMMON EQUITY

11 COST RATE.

A. My recommended common equity cost rate of 10.95% is summarized on page 2 of Exhibit DWD-1. In determining my recommendation, I have assessed the marketbased common equity cost rates of companies of relatively similar, but not necessarily identical, risk to Atmos Energy. Using companies of relatively comparable risk as proxies is consistent with the principles of fair rate of return established in the *Hope<sup>1</sup>* and *Bluefield*<sup>2</sup> decisions. Of course, no proxy group can be identical in risk to any single company. Consequently, there must be an

<sup>&</sup>lt;sup>1</sup> *Federal Power Comm'n v. Hope Natural Gas Co.*, 320 U.S. 591 (1944).

<sup>&</sup>lt;sup>2</sup> Bluefield Water Works Improvement Co. v. Public Serv. Comm'n, 262 U.S. 679 (1922).

evaluation of relative risk between the Company and the proxy group to determine
if it is appropriate to adjust the proxy group's indicated rate of return.

My recommendation results from the application of several cost of common 3 equity models, specifically the Discounted Cash Flow ("DCF") model, the Risk 4 Premium Model ("RPM"), and the Capital Asset Pricing Model ("CAPM"), to the 5 market data of a proxy group of six natural gas distribution utilities ("Utility Proxy 6 Group") whose selection criteria will be discussed below. In addition, I applied 7 these same models to a proxy group of 38 domestic, non-price regulated companies 8 9 comparable in total risk to the Utility Proxy Group ("Non-Price Regulated Proxy Group"). The results derived from each are as follows: 10

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#### Table 2: Summary of Common Equity Cost Rates

Discounted Cash Flow Model	9.73%
Risk Premium Model	10.99%
Capital Asset Pricing Model	11.14%
Market Models Applied to Comparable Risk, Non-Price Regulated Companies	<u>12.03%</u>
Indicated Range of Common Equity Cost Rates Before Adjustments for Company-Specific Risk	9.73% - 12.03%
Size Adjustment	0.20%
Credit Risk Adjustment	-0.06%
Flotation Cost Adjustment	0.05%
Indicated Range of Common Equity Cost Rates after Adjustment	<u>9.92% – 12.22%</u>
Recommended Cost of Common Equity	<u>10.95%</u>

1		After analyzing the indicated common equity cost rates derived through
2		these models, the indicated range of common equity cost rates applicable to the
3		Utility Proxy Group is between 9.73% and 12.03%. <sup>3</sup>
4		The indicated range of common equity cost rates applicable to the Utility
5		Proxy Group was then adjusted by 0.20% and negative 0.06% to reflect the
6		Company's greater relative business risk and lower credit risk, respectively, as
7		compared to the Utility Proxy Group companies, and by 0.05% for flotation costs. <sup>4</sup>
8		These adjustments result in a Company-specific range of common equity cost rates
9		between 9.92% and 12.22%. From this range of results, I recommend the
10		Commission consider a common equity cost rate of 10.95%, for use in setting rates
11		for the Company.
12	Q.	HOW IS THE REMAINDER OF YOUR DIRECT TESTIMONY
13		ORGANIZED?
14	A.	The remainder of my Direct Testimony is organized as follows:
15		• <u>Section III</u> – Provides a summary of financial theory and regulatory principles
16		pertinent to the development of the cost of common equity;
17		• <u>Section IV</u> – Explains my selection of the Utility Proxy Group used to develop
18		my Cost of Common Equity analytical results;
19		• Section V – Describes the analyses on which my Cost of Common Equity
20		recommendation is based;

<sup>3</sup> The indicated range of ROEs applicable to the Utility Proxy Group excluding the Predictive Risk Premium Model ("PRPM") is 9.73% to 12.02%.

<sup>&</sup>lt;sup>4</sup> *See* Section VII for a detailed discussion of my cost of common equity adjustments.

1		• <u>Section VI</u> – Summarizes my common equity cost rate before adjustments to
2		reflect Company-specific factors;
3		• <u>Section VII</u> – Explains my adjustments to my common equity cost rate to reflect
4		Company-specific factors; and
5		• <u>Section VIII</u> – Presents my conclusions.
6		III. <u>GENERAL PRINCIPLES</u>
7	Q.	WHAT GENERAL PRINCIPLES HAVE YOU CONSIDERED IN
8		ARRIVING AT YOUR RECOMMENDED COMMON EQUITY COST
9		RATE?
10	A.	In unregulated industries, marketplace competition is the principal determinant of
11		the price of products or services. For regulated public utilities, regulation must act
12		as a substitute for marketplace competition. Assuring that the utility can fulfill its
13		obligations to the public, while providing safe and reliable service at all times,
14		requires a level of earnings sufficient to maintain the integrity of presently invested
15		capital. Sufficient earnings also permit the attraction of needed new capital at a
16		reasonable cost, for which the utility must compete with other firms of comparable
17		risk, consistent with the fair rate of return standards established by the U.S.
18		Supreme Court in the previously cited Hope and Bluefield cases.
19		The U.S. Supreme Court affirmed the fair rate of return standards in Hope,
20		when it stated:
21 22 23		The rate-making process under the Act, <i>i.e.</i> , the fixing of 'just and reasonable' rates, involves a balancing of the investor and the consumer interests. Thus we stated in the Natural Gas Pipeline Co.
24 25 26		net revenues.' 315 U.S. at page 590, 62 S.Ct. at page 745. But such considerations aside, the investor interest has a legitimate concern

with the financial integrity of the company whose rates are being 1 regulated. From the investor or company point of view it is 2 important that there be enough revenue not only for operating 3 expenses but also for the capital costs of the business. These include 4 service on the debt and dividends on the stock. Cf. Chicago & Grand 5 Trunk R. Co. v. Wellman, 143 U.S. 339, 345, 346 12 S.Ct. 400,402. 6 By that standard the return to the equity owner should be 7 commensurate with returns on investments in other enterprises 8 having corresponding risks. That return, moreover, should be 9 sufficient to assure confidence in the financial integrity of the 10 enterprise, so as to maintain its credit and to attract capital.<sup>5</sup> 11

In summary, the U.S. Supreme Court has found a return that is adequate to 12 attract capital at reasonable terms enables the utility to provide service while 13 maintaining its financial integrity. As discussed above, and in keeping with 14 15 established regulatory standards, that return should be commensurate with the returns expected elsewhere for investments of equivalent risk. The Commission's 16 decision in this proceeding, therefore, should provide the Company with the 17 opportunity to earn a return that is: (1) adequate to attract capital at reasonable cost 18 and terms; (2) sufficient to ensure their financial integrity; and (3) commensurate 19 with returns on investments in enterprises having corresponding risks. 20

Lastly, the required return for a regulated public utility is established on a stand-alone basis, i.e., for the utility operating company at issue in a rate case. Parent entities, like other investors, have capital constraints and must look at the attractiveness of the expected risk-adjusted return of each investment alternative in their capital budgeting process. That is, utility holding companies that own many utility operating companies have choices as to where they will invest their capital

<sup>5</sup> *Hope*, 320 U.S. 591 (1944), at 603.

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within the holding company family. Therefore, the opportunity cost concept applies regardless of the source of the funding, public funding or corporate funding.

When funding is provided by a parent entity, the return still must be sufficient to provide an incentive to allocate equity capital to the subsidiary or business unit rather than other internal or external investment opportunities. That is, the regulated subsidiary must compete for capital with all the parent company's affiliates, and with other, similarly situated utility companies. In that regard, investors value corporate entities on a sum-of-the-parts basis and expect each division within the parent company to provide an appropriate risk-adjusted return.

It therefore is important that the authorized ROE reflects the risks and prospects of the utility's operations and supports the utility's financial integrity from a stand-alone perspective as measured by their combined business and financial risks. Consequently, the ROE authorized in this proceeding should be sufficient to support the operational (i.e., business risk) and financing (i.e., financial risk) of the Company's Kentucky utility operations on a stand-alone basis.

# Q. WITHIN THAT BROAD FRAMEWORK, HOW IS THE COST OF CAPITAL ESTIMATED IN REGULATORY PROCEEDINGS?

A. Regulated utilities primarily use common stock and long-term debt to finance their permanent property, plant, and equipment (i.e., rate base). The fair rate of return for a regulated utility is based on its weighted average cost of capital, in which, as noted earlier, the costs of the individual sources of capital are weighted by their respective book values.

1	The cost of capital is the return investors require to make an investment in
2	a firm. Investors will provide funds to a firm only if the return that they expect is
3	equal to, or greater than, the return that they require to accept the risk of providing
4	funds to the firm.
5	The cost of capital (that is, the combination of the costs of debt and equity)
6	is based on the economic principle of "opportunity costs." Investing in any asset
7	(whether debt or equity securities) represents a forgone opportunity to invest in
8	alternative assets. For any investment to be sensible, its expected return must be at
9	least equal to the return expected on alternative, comparable risk investment
10	opportunities. Because investments with like risks should offer similar returns, the
11	opportunity cost of an investment should equal the return available on an
12	investment of comparable risk.
13	Whereas the cost of debt is contractually defined and can be directly
14	observed as the interest rate or yield on debt securities, the cost of common equity
15	must be estimated based on market data and various financial models. Because the
16	cost of common equity is premised on opportunity costs, the models used to
17	determine it are typically applied to a group of "comparable" or "proxy" companies.
18	In the end, the estimated cost of capital should reflect the return that
19	investors require in light of the subject company's business and financial risks, and
20	the returns available on comparable investments.

#### 1 A. Business Risk

### 2 Q. PLEASE DEFINE BUSINESS RISK AND EXPLAIN WHY IT IS 3 IMPORTANT FOR DETERMINING A FAIR RATE OF RETURN.

A. The investor-required return on common equity reflects investors' assessment of
the total investment risk of the subject firm. Total investment risk is often discussed
in the context of business and financial risk.

Business risk reflects the uncertainty associated with owning a company's
common stock without the company's use of debt and/or preferred stock financing.
One way of considering the distinction between business and financial risk is to
view the former as the uncertainty of the expected earned return on common equity,
assuming the firm is financed with no debt.

Examples of business risks <u>generally</u> faced by utilities include, but are not limited to, the regulatory environment, mandatory environmental compliance requirements, customer mix and concentration of customers, service territory economic growth, market demand, risks and uncertainties of supply, operations, capital intensity, size, the degree of operating leverage, and the like, all of which have a direct bearing on earnings.

Although analysts, including rating agencies, may categorize business risks individually, as a practical matter, such risks are interrelated and not wholly distinct from one another. When determining an appropriate return on common equity, the relevant issue is where investors see the subject company in relation to other similarly situated utility companies (i.e., the Utility Proxy Group). To the extent investors view a company as being exposed to higher risk, the required return will increase, and vice versa.

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3 For regulated utilities, business risks are both long-term and near-term in nature. Whereas near-term business risks are reflected in year-to-year variability in 4 earnings and cash flow brought about by economic or regulatory factors, long-term 5 business risks reflect the prospect of an impaired ability of investors to obtain both 6 a fair rate of return on, and return of, their capital. Moreover, because utilities 7 accept the obligation to provide safe, adequate and reliable service at all times (in 8 exchange for a reasonable opportunity to earn a fair return on their investment), 9 they generally do not have the option to delay, defer, or reject capital investments. 10 Because those investments are capital-intensive, utilities generally do not have the 11 12 option to avoid raising external funds during periods of capital market distress, if necessary. 13

14 Because utilities invest in long-lived assets, long-term business risks are of paramount concern to equity investors. That is, the risk of not recovering the return 15 on their investment extends far into the future. The timing and nature of events that 16 17 may lead to losses, however, also are uncertain and, consequently, those risks and their implications for the required return on equity tend to be difficult to quantify. 18 19 Regulatory commissions (like investors who commit their capital) must review a 20 variety of quantitative and qualitative data and apply their reasoned judgment to 21 determine how long-term risks weigh in their assessment of the market-required 22 return on common equity.

#### 1 B. <u>Financial Risk</u>

### 2 Q. PLEASE DEFINE FINANCIAL RISK AND EXPLAIN WHY IT IS 3 IMPORTANT IN DETERMINING A FAIR RATE OF RETURN.

- A. Financial risk is the additional risk created by the introduction of debt and preferred
  stock into the capital structure. The higher the proportion of debt and preferred
  stock in the capital structure, the higher the financial risk to common equity owners
  (i.e., failure to receive dividends due to default or other covenants). Therefore,
  consistent with the basic financial principle of risk and return, common equity
  investors demand higher returns as compensation for bearing higher financial risk.
- 10 Q. CAN BOND AND CREDIT RATINGS BE A PROXY FOR A FIRM'S

# 11 COMBINED BUSINESS AND FINANCIAL RISKS TO EQUITY OWNERS 12 (I.E., INVESTMENT RISK)?

A. Yes, similar bond ratings/issuer credit ratings reflect, and are representative of, similar combined business and financial risks (i.e., total risk) faced by bond investors.<sup>6</sup> Although specific business or financial risks may differ between companies, the same bond/credit rating indicates that the combined risks are roughly similar from a debtholder perspective. The caveat is that these debtholder risk measures do not translate directly to risks for common equity.

### 19 Q. DO RATING AGENCIES ACCOUNT FOR COMPANY SIZE IN THEIR

- 20 BOND RATINGS?
- 21 A. No. Neither Standard & Poor's ("S&P") nor Moody's Investor Service

<sup>&</sup>lt;sup>6</sup> Risk distinctions within S&P's bond rating categories are recognized by a plus or minus, e.g., within the A category, an S&P rating can by at A+, A, or A-. Similarly, risk distinction for Moody's ratings are distinguished by numerical rating gradations, e.g., within the A category, a Moody's rating can be A1, A2 and A3.

("Moody's") have minimum company size requirements for any given rating level.
 This means, all else equal, a relative size analysis must be conducted for equity
 investments in companies with similar bond ratings.

#### 4 IV. <u>ATMOS ENERGY'S KENTUCKY OPERATIONS AND THE UTILITY</u> 5 <u>PROXY GROUP</u>

#### 6 Q. ARE YOU FAMILIAR WITH ATMOS ENERGY'S OPERATIONS?

A. Yes. Atmos Energy's operations serve approximately 183,000 customers in
Kentucky.<sup>7</sup> Atmos Energy's gas operations are not publicly-traded as they comprise
an operating division of Atmos Energy Corporation ("ATO"), which operates in
eight states<sup>8</sup> and serves approximately 3.4 million gas customers<sup>9</sup> and is publiclytraded under symbol ATO.

### 12 Q. PLEASE EXPLAIN HOW YOU CHOSE THE COMPANIES IN THE 13 UTILITY PROXY GROUP.

#### 14 A. The companies selected for the Utility Proxy Group met the following criteria:

- (i) They were included in the Natural Gas Utility Group of Value Line's
  Standard Edition (Value Line) (May 27, 2022);
- (ii) They have 60% or greater of fiscal year 2021 total operating income derived
  from, and 60% or greater of fiscal year 2021 total assets attributable to,
  regulated gas distribution operations;
- 20 (iii) At the time of preparation of this testimony, they had not publicly 21 announced that they were involved in any major merger or acquisition 22 activity (i.e., one publicly-traded utility merging with or acquiring another);
- (iv) They have not cut or omitted their common dividends during the five years
  ended 2021 or through the time of preparation of this testimony;

<sup>7</sup> Atmos Energy Corporation, 2021 SEC Form 10-K, at 4.

- <sup>8</sup> Atmos Energy Corporation, 2021 SEC Form 10-K, at 4, In addition to Kentucky, ATO also serves customers in Texas, Louisiana, Mississippi, Virginia, Ke, Kansas, and Tennessee.
- <sup>9</sup> Atmos Energy Corporation, 2021 SEC Form 10-K, at 4.

1		(v) They have <i>Value Line</i> and Bloomberg Professional Services ("Bloomberg")
2		adjusted Beta coefficients ("beta");
3		(vi) They have positive Value Line five-year dividends per share ("DPS")
4		growth rate projections; and
5		(vii) They have Value Line, Zacks, or Yahoo! Finance consensus five-year
6		earnings per share ("EPS") growth rate projections.
7		The following six companies met these criteria: Atmos Energy Corporation,
8		New Jersey Resources Corporation, NiSource Inc., Northwest Natural Holding
9		Company, ONE Gas, Inc., and Spire Inc.
10	Q.	IS A UTILITY PROXY GROUP OF SIX COMPANIES SUFFICIENT FOR
11		YOUR ANALYSIS?
12	A.	Yes, it is. My objective in selecting a Utility Proxy Group is to develop a proxy
13		group that is highly representative of the risks and prospects faced by Atmos
14		Energy. Therefore, I developed and used selection criteria to accomplish that
15		objective. Including additional companies solely for the purpose of increasing the
16		size of the Utility Proxy Group produces results that may be less relevant to Atmos
17		Energy.
18		V. <u>COMMON EQUITY COST RATE MODELS</u>
19	Q.	IS IT IMPORTANT THAT COST OF COMMON EQUITY MODELS BE
20		MARKET BASED?
21	A.	Yes. A public utility must compete for equity in capital markets along with all other
22		companies of comparable risk, which includes non-utilities. The cost of common
23		equity is thus determined based on equity market expectations for the returns of
24		those comparable risk companies. When individual investors choose to invest their

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capital among companies of comparable risk, they will choose a company providing a higher return over a company providing a lower return.

#### **3 Q. ARE YOUR COST OF COMMON EQUITY MODELS MARKET BASED?**

Yes. The DCF model is market-based because market prices are used in developing 4 A. the dividend yield component of the model. The RPM is market-based because the 5 bond ratings and expected bond yields used in the application of the RPM reflect 6 the market's assessment of bond/credit risk. In addition, the use of betas  $(\beta)$  to 7 determine the equity risk premium reflects the market's assessment of 8 market/systematic risk, since betas are derived from regression analyses of market 9 prices. The Predictive Risk Premium Model ("PRPM") uses monthly market 10 returns in addition to expectations of the risk-free rate. The CAPM is market-based 11 12 for many of the same reasons that the RPM is market-based (i.e., the use of expected 13 bond yields and betas). Selection of the comparable risk non-price regulated companies is market-based because it is based on statistics which result from 14 regression analyses of market prices and reflect the market's assessment of total 15 16 risk.

#### 17 Q. WHAT ANALYTICAL APPROACHES DID YOU USE TO DETERMINE

#### 18 **THE COMPANY'S ROE?**

A. As discussed earlier, I have relied on the DCF model, the RPM, and the CAPM,
which I apply to the Utility Proxy Group described above. I also applied these same
models to a Non-Price Regulated Proxy Group described later in this section.

I rely on these models because reasonable investors use a variety of tools and do not rely exclusively on a single source of information or single model.

Moreover, the models on which I rely focus on different aspects of return 1 requirements, and provide different insights to investors' views of risk and return. 2 3 The DCF model, for example, estimates the investor-required return assuming a constant expected dividend yield and growth rate in perpetuity, while Risk 4 Premium-based methods (i.e., the RPM and CAPM approaches) provide the ability 5 to reflect investors' views of risk, future market returns, and the relationship 6 between interest rates and the Cost of equity. Just as the use of market data for the 7 Utility Proxy Group adds the reliability necessary to inform expert judgment in 8 arriving at a recommended common equity cost rate, the use of multiple generally 9 accepted common equity cost rate models also adds reliability and accuracy when 10 arriving at a recommended common equity cost rate. 11

12

#### A. Discounted Cash Flow Model

#### 13 Q. WHAT IS THE THEORETICAL BASIS OF THE DCF MODEL?

14 A. The theory underlying the DCF model is that the present value of an expected future 15 stream of net cash flows during the investment holding period can be determined by discounting those cash flows at the cost of capital, or the investors' capitalization 16 rate. DCF theory indicates that an investor buys a stock for an expected total return 17 rate, which is derived from cash flows received in the form of dividends plus 18 appreciation in market price (the expected growth rate). Mathematically, the 19 dividend yield on market price plus a growth rate equals the capitalization rate, i.e., 20 21 the total common equity return rate expected by investors.

#### 22 Q. WHICH VERSION OF THE DCF MODEL DID YOU USE?

A. I used the single-stage constant growth DCF model.

### Q. PLEASE DESCRIBE THE DIVIDEND YIELD YOU USED IN APPLYING THE CONSTANT GROWTH DCF MODEL.

A. The unadjusted dividend yields are based on the proxy companies' dividends as of
 May 31, 2022, divided by the average closing market price for the 60 trading days
 ended May 31, 2022.<sup>10</sup>

#### 6 Q. PLEASE EXPLAIN YOUR ADJUSTMENT TO THE DIVIDEND YIELD.

A. Because dividends are paid periodically (*e.g.* quarterly), as opposed to continuously
(daily), an adjustment must be made to the dividend yield. This is often referred to
as the discrete, or the Gordon Periodic, version of the DCF model.

DCF theory calls for using the full growth rate, or D<sub>1</sub>, in calculating the 10 model's dividend yield component. Since the companies in the Utility Proxy Group 11 increase their quarterly dividends at various times during the year, a reasonable 12 assumption is to reflect one-half the annual dividend growth rate in the dividend 13 14 yield component, or  $D_{1/2}$ . Because the dividend should be representative of the next 12-month period, this adjustment is a conservative approach that does not overstate 15 the dividend yield. Therefore, the actual average dividend yields in Column 1, page 16 17 1 of Exhibit DWD-2 have been adjusted upward to reflect one-half the average projected growth rate shown in Column 5. 18

#### 19 Q. PLEASE EXPLAIN THE BASIS FOR THE GROWTH RATES YOU APPLY

20

### TO THE UTILITY PROXY GROUP IN YOUR CONSTANT GROWTH DCF

- 21 **MODEL.**
- 22 A. Investors are likely to rely on widely available financial information services, such

<sup>10</sup> See, column 1, page 1 of Exhibit DWD-2.

as *Value Line*, Zacks, and Yahoo! Finance. Investors realize that analysts have
significant insight into the dynamics of the industries and individual companies
they analyze, as well as companies' ability to effectively manage the effects of
changing laws and regulations, and ever-changing economic and market conditions.
For these reasons, I used analysts' five-year forecasts of EPS growth in my DCF
analysis.

Over the long run, there can be no growth in DPS without growth in EPS.
Security analysts' earnings expectations have a more significant influence on
market prices than dividend expectations. Thus, using earnings growth rates in a
DCF analysis provides a better match between investors' market price appreciation
expectations and the growth rate component of the DCF.

# 12 Q. PLEASE SUMMARIZE THE CONSTANT GROWTH DCF MODEL 13 RESULTS.

A. As shown on page 1 of Exhibit DWD-2, for the Utility Proxy Group, the mean result of applying the single-stage DCF model is 9.71%, the median result is 9.74%, and the average of the two is 9.73%. In arriving at a conclusion for the constant growth DCF-indicated common equity cost rate for the Utility Proxy Group, I relied on an average of the mean and the median results of the DCF. This approach considers all the proxy utilities' results, while mitigating the high and low outliers of those individual results.

21

**B**.

#### <u>The Risk Premium Model</u>

#### 22 Q. PLEASE DESCRIBE THE THEORETICAL BASIS OF THE RPM.

A. The RPM is based on the fundamental financial principle of risk and return; namely,
 that investors require greater returns for bearing greater risk. The RPM recognizes
that common equity capital has greater investment risk than debt capital, as
common equity shareholders are behind debt holders in any claim on a company's
assets and earnings. As a result, investors require higher returns from common
stocks than from bonds to compensate them for bearing the additional risk.

While it is possible to directly observe bond returns and yields, investors' 5 required common equity returns cannot be directly determined or observed. 6 According to RPM theory, one can estimate a common equity risk premium over 7 bonds (either historically or prospectively) and use that premium to derive a cost 8 rate of common equity. The cost of common equity equals the expected cost rate 9 for long-term debt capital, plus a risk premium over that cost rate, to compensate 10 common shareholders for the added risk of being unsecured and last-in-line for any 11 claim on the corporation's assets and earnings in the event of liquidation. 12

## Q. PLEASE EXPLAIN HOW YOU DERIVED YOUR INDICATED COST OF COMMON EQUITY BASED ON THE RPM.

A. I relied on the results of the application of two risk premium methods. The first
 method is the PRPM, while the second method is a risk premium model using a
 total market approach.

18

#### 1. The Predictive Risk Premium Model

#### 19 Q. PLEASE EXPLAIN THE PRPM.

A. The PRPM, published in the *Journal of Regulatory Economics* and *The Electricity Journal*,<sup>11</sup> was developed from the work of Robert F. Engle, who shared the Nobel

<sup>11</sup> Autoregressive conditional heteroscedasticity. *See*, "A New Approach for Estimating the Equity Risk Premium for Public Utilities", Pauline M. Ahern, Frank J. Hanley and Richard A. Michelfelder, *The Journal of Regulatory Economics* (December 2011), 40:261-278 and "Comparative Evaluation of the Predictive Risk Premium Model, the Discounted Cash Flow Model and the Capital Asset Prize in Economics in 2003 "for methods of analyzing economic time series with time-varying volatility ("ARCH")".<sup>12</sup> Engle found that volatility changes over time and is related from one period to the next, especially in financial markets. Engle discovered that the volatility in prices and returns clusters over time, and is therefore highly predictable, and can be used to predict future levels of risk and risk premiums.

The PRPM estimates the risk / return relationship directly, as the predicted equity risk premium is generated by the prediction of volatility or risk. The PRPM is not based on an <u>estimate</u> of investor behavior, but rather on the evaluation of the results of that behavior (i.e., the variance of historical equity risk premiums).

#### 11 Q. PLEASE EXPLAIN YOUR APPLICATION OF THE PRPM.

The inputs to the model are the historical returns on the common shares of each 12 A. company in the Utility Proxy Group minus the historical monthly yield on long-13 14 term U.S. Treasury securities through May 2022. Using a generalized form of ARCH, known as GARCH, I calculated each Utility Proxy Group company's 15 projected equity risk premium using Eviews<sup>©</sup> statistical software. When the 16 17 GARCH Model is applied to the historical return data, it produces a predicted GARCH variance series<sup>13</sup> and a GARCH coefficient.<sup>14</sup> Multiplying the predicted 18 monthly variance by the GARCH coefficient, then annualizing it,<sup>15</sup> produces the 19 20 predicted annual equity risk premium. I then added the forecasted 30-year U.S.

Pricing Model for Estimating the Cost of Common Equity", Richard A. Michelfelder, Pauline M. Ahern, Dylan W. D'Ascendis, and Frank J. Hanley, *The Electricity Journal* (May 2013), 84-89.

- <sup>12</sup> www.nobelprize.org.
- <sup>13</sup> Illustrated on Columns 1 and 2 of page 2 of Exhibit DWD-3.
- <sup>14</sup> Illustrated on Column 4 of page 2 of Exhibit DWD-3.
- <sup>15</sup> Annualized Return =  $(1+Monthly Return)^{12} 1$ .

1		Treasury Bond yield, 3.51%, <sup>16</sup> to each company's PRPM-derived equity risk
2		premium to arrive at an indicated cost of common equity. The 30-year Treasury
3		yield is a consensus forecast derived from <i>Blue Chip</i> . <sup>17</sup>
4	Q.	WHAT IS THE INDICATED ROE USING THE PRPM?
5	A.	The mean PRPM indicated common equity cost rate for the Utility Proxy Group is
6		11.69%, the median is 10.62%, and the average of the two is 11.16%. Consistent
7		with my reliance on the average of the median and mean results of the DCF, I relied
8		on the average of the mean and median results of the Utility Proxy Group PRPM to
9		calculate a cost of common equity rate of 11.16%.
10	Q.	IS THE PRPM SUPPORTED BY ACADEMIC LITERATURE?
11	A.	Yes, it is. The PRPM is based on the research of Dr. Robert F. Engle, dating back
12		to the early 1980s. Dr. Engle discovered that the volatility of market prices, returns,
13		and risk premiums clusters over time, making prices, returns, and risk premiums
14		highly predictable.
15		In 2003, he shared the Nobel Prize in Economics for this work, characterized as
16		"methods
17		of analyzing economic time series with time-varying volatility ("ARCH"). <sup>18</sup> Dr.
18		Engle <sup>19</sup>
19		noted that relative to volatility, "the standard tools have become the
20		ARCH/GARCH <sup>20</sup>
	16 17	See, Column 6 of page 2 of Exhibit DWD-3. Blue Chip Financial Forecasts, June 1, 2022 at 2 and 14.

<sup>&</sup>lt;sup>18</sup> www.nobelprize.org.

<sup>&</sup>lt;sup>19</sup> Robert Engle, "GARCH 101: The Use of ARCH/GARCH Models in Applied Econometrics", *Journal of Economic Perspectives*, Volume 15, No. 4, Fall 2001, at 157-168.

<sup>&</sup>lt;sup>20</sup> Autoregressive Conditional Heteroskedasticity/Generalized Autoregressive Conditional Heteroskedasticity.

1 models." Hence, the methodology is not new.

2	In addition, the GARCH methodology has been well tested by academia
3	since Engle's, et al. research was originally published in 1982, 40 years ago. I use
4	the well-established GARCH methodology to estimate the PRPM model using a
5	standard commercial and relatively inexpensive statistical package, Eviews, <sup>©21</sup> to
6	develop a means by which to estimate a predicted equity risk premium which, when
7	added to a bond yield, results in a cost of common equity.
8	Also, the PRPM is in the public domain, having been published six times in
9	academically peer-reviewed journals: Journal of Economics and Business (June
10	2011 and April 2015), <sup>22</sup> The Journal of Regulatory Economics (December 2011), <sup>23</sup>
11	The Electricity Journal (May 2013 and March 2020), <sup>24</sup> and Energy Policy (April
12	2019). <sup>25</sup> Notably, none of these articles have been rebutted in the academic
13	literature.

<sup>&</sup>lt;sup>21</sup> In addition to Eviews,<sup>®</sup> the GARCH methodology can be applied and the PRPM derived using other standard statistical software packages such as SAS, RATS, S-Plus and JMulti, which are not cost-prohibitive. The software that I used in this proceeding, Eviews,<sup>®</sup> currently costs \$600 - \$700 for a single user commercial license. In addition, JMulti is a free downloadable software with GARCH estimation applications.

<sup>&</sup>lt;sup>22</sup> Eugene A. Pilotte and Richard A. Michelfelder, "Treasury Bond Risk and Return, the Implications for the Hedging of Consumption and Lessons for Asset Pricing", *Journal of Economics and Business*, June 2011, 582-604. and Richard A. Michelfelder, "Empirical Analysis of the Generalized Consumption Asset Pricing Model: Estimating the Cost of Capital", *Journal of Economics and Business*, April 2015, 37-50.

<sup>&</sup>lt;sup>23</sup> Pauline M. Ahern, Frank J. Hanley, and Richard A. Michelfelder, "New Approach to Estimating the Equity Risk Premium for Public Utilities", *The Journal of Regulatory Economics*, December 2011, at 40:261-278.

<sup>&</sup>lt;sup>24</sup> Richard A. Michelfelder, Pauline M. Ahern, Dylan W. D'Ascendis, and Frank J. Hanley, "Comparative Evaluation of the Predictive Risk Premium Model, the Discounted Cash Flow Model and the Capital Asset Pricing Model for Estimating the Cost of Common Equity", *The Electricity Journal*, April 2013, at 84-89; and Richard A. Michelfelder, Pauline M. Ahern, and Dylan W. D'Ascendis, "Decoupling, Risk Impacts and the Cost of Capital", *The Electricity Journal*, January 2020.

<sup>&</sup>lt;sup>25</sup> Richard A. Michelfelder, Pauline M. Ahern, and Dylan W. D'Ascendis, "Decoupling Impact and Public Utility Conservation Investment", *Energy Policy*, April 2019, 311-319.

1		Finally, the PRPM has also been presented to a number of utility
2		industry/regulatory/academic groups including the following: The Edison Electric
3		Institute Cost of Capital Working Group; The NARUC Staff Subcommittee on
4		Accounting and Finance; The National Association of Electric Companies
5		Finance/Accounting/Taxation and Rates and Regulations Committees; the NARUC
6		Electric Committee; The Wall Street Utility Group; the Indiana Utility Regulatory
7		Commission Cost of Capital Task Force; the Financial Research Institute of the
8		University of Missouri Hot Topic Hotline Webinar; and the Center for Research
9		and Regulated Industries Annual Eastern Conference on two occasions.
10	Q.	HAS THE PRPM BEEN IMPLICITLY ACCEPTED BY OTHER
11		RECULATORY COMMISSIONS?
11		REGULATORI COMMISSIONS:
12	A.	Yes. In Docket No. 2017-292-WS, the Public Service Commission of South
12 13	A.	Yes. In Docket No. 2017-292-WS, the Public Service Commission of South Carolina ("PSC SC") accepted Blue Granite Water Company's entire requested
12 13 14	А.	Yes. In Docket No. 2017-292-WS, the Public Service Commission of South Carolina ("PSC SC") accepted Blue Granite Water Company's entire requested ROE, which included the PRPM. The relevant portion states:
12 13 14 15 16 17 18	A.	Yes. In Docket No. 2017-292-WS, the Public Service Commission of South Carolina ("PSC SC") accepted Blue Granite Water Company's entire requested ROE, which included the PRPM. The relevant portion states: The Commission finds Mr. D'Ascendis' arguments persuasive. He provided more indicia of market returns, by using more analytical methods and proxy group calculations. Mr. D'Ascendis' use of analysts' estimates for his DCF analysis is supported by consensus,
12 13 14 15 16 17 18 19	A.	Yes. In Docket No. 2017-292-WS, the Public Service Commission of South Carolina ("PSC SC") accepted Blue Granite Water Company's entire requested ROE, which included the PRPM. The relevant portion states: The Commission finds Mr. D'Ascendis' arguments persuasive. He provided more indicia of market returns, by using more analytical methods and proxy group calculations. Mr. D'Ascendis' use of analysts' estimates for his DCF analysis is supported by consensus, as is his use of the arithmetic mean. The Commission also finds that
12 13 14 15 16 17 18 19 20	A.	Yes. In Docket No. 2017-292-WS, the Public Service Commission of South Carolina ("PSC SC") accepted Blue Granite Water Company's entire requested ROE, which included the PRPM. The relevant portion states: The Commission finds Mr. D'Ascendis' arguments persuasive. He provided more indicia of market returns, by using more analytical methods and proxy group calculations. Mr. D'Ascendis' use of analysts' estimates for his DCF analysis is supported by consensus, as is his use of the arithmetic mean. The Commission also finds that Mr. D'Ascendis' non-price regulated proxy group more accurately
12 13 14 15 16 17 18 19 20 21	A.	Yes. In Docket No. 2017-292-WS, the Public Service Commission of South Carolina ("PSC SC") accepted Blue Granite Water Company's entire requested ROE, which included the PRPM. The relevant portion states: The Commission finds Mr. D'Ascendis' arguments persuasive. He provided more indicia of market returns, by using more analytical methods and proxy group calculations. Mr. D'Ascendis' use of analysts' estimates for his DCF analysis is supported by consensus, as is his use of the arithmetic mean. The Commission also finds that Mr. D'Ascendis' non-price regulated proxy group more accurately reflects the total risk faced [by] price regulated utilities and CWS.
12 13 14 15 16 17 18 19 20 21 22 23	A.	Yes. In Docket No. 2017-292-WS, the Public Service Commission of South Carolina ("PSC SC") accepted Blue Granite Water Company's entire requested ROE, which included the PRPM. The relevant portion states: The Commission finds Mr. D'Ascendis' arguments persuasive. He provided more indicia of market returns, by using more analytical methods and proxy group calculations. Mr. D'Ascendis' use of analysts' estimates for his DCF analysis is supported by consensus, as is his use of the arithmetic mean. The Commission also finds that Mr. D'Ascendis' non-price regulated proxy group more accurately reflects the total risk faced [by] price regulated utilities and CWS. Furthermore, there is no dispute that CWS is significantly smaller than its proxy group counterparts and therefore it may present a
12 13 14 15 16 17 18 19 20 21 22 23 24	A.	<ul> <li>Yes. In Docket No. 2017-292-WS, the Public Service Commission of South Carolina ("PSC SC") accepted Blue Granite Water Company's entire requested ROE, which included the PRPM. The relevant portion states:</li> <li>The Commission finds Mr. D'Ascendis' arguments persuasive. He provided more indicia of market returns, by using more analytical methods and proxy group calculations. Mr. D'Ascendis' use of analysts' estimates for his DCF analysis is supported by consensus, as is his use of the arithmetic mean. The Commission also finds that Mr. D'Ascendis' non-price regulated proxy group more accurately reflects the total risk faced [by] price regulated utilities and CWS. Furthermore, there is no dispute that CWS is significantly smaller than its proxy group counterparts, and, therefore, it may present a higher risk. An appropriate ROE for CWS is 10.45% to 10.95%. The</li> </ul>
12 13 14 15 16 17 18 19 20 21 22 23 24 25	A.	<ul> <li>Yes. In Docket No. 2017-292-WS, the Public Service Commission of South Carolina ("PSC SC") accepted Blue Granite Water Company's entire requested ROE, which included the PRPM. The relevant portion states:</li> <li>The Commission finds Mr. D'Ascendis' arguments persuasive. He provided more indicia of market returns, by using more analytical methods and proxy group calculations. Mr. D'Ascendis' use of analysts' estimates for his DCF analysis is supported by consensus, as is his use of the arithmetic mean. The Commission also finds that Mr. D'Ascendis' non-price regulated proxy group more accurately reflects the total risk faced [by] price regulated utilities and CWS. Furthermore, there is no dispute that CWS is significantly smaller than its proxy group counterparts, and, therefore, it may present a higher risk. An appropriate ROE for CWS is 10.45% to 10.95%. The Company used an ROE of 10.5% in computing its Application, a</li> </ul>
12 13 14 15 16 17 18 19 20 21 22 23 24 25 26	А.	<ul> <li>Yes. In Docket No. 2017-292-WS, the Public Service Commission of South Carolina ("PSC SC") accepted Blue Granite Water Company's entire requested ROE, which included the PRPM. The relevant portion states:</li> <li>The Commission finds Mr. D'Ascendis' arguments persuasive. He provided more indicia of market returns, by using more analytical methods and proxy group calculations. Mr. D'Ascendis' use of analysts' estimates for his DCF analysis is supported by consensus, as is his use of the arithmetic mean. The Commission also finds that Mr. D'Ascendis' non-price regulated proxy group more accurately reflects the total risk faced [by] price regulated utilities and CWS. Furthermore, there is no dispute that CWS is significantly smaller than its proxy group counterparts, and, therefore, it may present a higher risk. An appropriate ROE for CWS is 10.45% to 10.95%. The Company used an ROE of 10.5% in computing its Application, a return on the low end of Mr. D'Ascendis' range, and the</li> </ul>

<sup>26</sup> PSC SC Docket No. 2017-292-WS - Order No. 2018-345, at 14. (May 17, 2018)

1		In addition, in Docket No. W-354, Subs 363, 364 and 365, the State of North
2		Carolina Utilities Commission ("NCUC") approved my RPM and CAPM analyses,
3		which used PRPM analyses as presented in this proceeding. The relevant portion
4		of the order states:
5 6 7 8 9 10		In doing so the Commission finds that the DCF (8.81%), Risk Premium (10.00%) and CAPM (9.29%) model results provided by witness D'Ascendis, as updated to use current rates in D'Ascendis Late-Filed Exhibit No. 1, as well as the risk premium (9.57%) analysis of witness Hinton, are credible, probative, and are entitled to substantial weight as set forth below. <sup>27</sup>
11	Q.	DID THE COMMISSION REJECT THE PRPM IN CASE NO. 2021-00214
12		CONCERNING ATMOS ENERGY?
13	A.	Yes, it did. The Commission stated:
14 15 16 17 18 19 20		Even though the Commission supports the use and presentation of multiple modelling approaches, the Commission finds that Atmos Kentucky's use of the Predictive Risk Premium Model (PRPM) should be rejected. Though the PRPM model has been published and presented in multiple forums, it has been rejected by this Commission and only been addressed by three other regulatory jurisdictions thus far and is not universally accepted.
21	Q.	DO YOU HAVE A RESPONSE TO THE COMMISSION'S STATEMENT?
22	A.	Yes, I do. I appreciate the Commission's openness to considering multiple models
23		in its determination of ROEs for the utilities they regulate, but I respectfully
24		disagree with their exclusion of the PRPM in Case No. 2021-00214. As noted
25		above, the theory supporting the model is based on the Nobel Prize winning work
26		of Engle, and the model itself has been published six times in four separate peer-
27		reviewed academic journals, which indicates that it has been thoroughly vetted by

<sup>27</sup> NCUC Docket No. W-354, Sub 363, 364, 365, Order Granting Partial Rate Increase and Requiring Customer Notice, at PDF 72 (March 31, 2020).

the academic community. This, in addition to the fact that the model has not been
 rebutted in the academic literature in the over ten years since it has been presented
 should speak to the model's soundness.

Regarding the amount of times the model has been addressed in final orders;
while it is true that only three (now four) regulatory commissions have addressed
the PRPM in their final orders, the model has been presented in over 100 regulatory
proceedings in over thirty U.S. regulatory jurisdictions and the Alberta Utilities
Commission in Canada. This would indicate that while maybe not universally
accepted, the model is widely disseminated across the U.S. regulatory landscape.

In view of the above, the soundness of the model, as evidenced in the underlying theory and the academic vetting of the PRPM, and the wide dissemination of the model in the U.S. regulatory landscape should lead the Commission reconsider the PRPM in its determination regarding the ROE for Atmos Energy in this proceeding.

## 15 Q. HAVE YOU PRESENTED YOUR ROE MODEL RESULTS EXCLUDING 16 THE PRPM?

A. Yes. While I respectfully disagree with the Commission's finding in Case No.
2021-00214, I have presented my ROE model results including and excluding the
PRPM for the Commission's convenience. As can be gleaned from page 2 of
Exhibit DWD-1, my recommended ROE of 10.95% is still within the range of
ROEs produced by my models without the PRPM.

1

2. The Total Market Risk Premium Approach

#### 2 Q. PLEASE EXPLAIN THE TOTAL MARKET APPROACH RPM.

A. The total market approach RPM adds a prospective public utility bond yield to an
average of: (1) an equity risk premium that is derived from a beta-adjusted total
market equity risk premium; (2) an equity risk premium based on the S&P Utilities
Index; and (3) an equity risk premium based on authorized ROEs for gas
distribution utilities.

## 8 Q. PLEASE EXPLAIN THE BASIS OF THE EXPECTED BOND YIELD OF 9 5.30% APPLICABLE TO THE UTILITY PROXY GROUP.

The first step in the total market approach RPM analysis is to determine the 10 A. expected bond yield. Because both ratemaking and the cost of capital, including 11 common equity cost rate, are prospective in nature, a prospective yield on similarly-12 rated long-term debt is essential. I relied on a consensus forecast of about 50 13 economists of the expected yield on Aaa-rated corporate bonds for the six calendar 14 quarters ending with the third calendar quarter of 2023, and Blue Chip's long-term 15 projections for 2024 to 2028 and 2029 to 2033. As shown on line 1, page 3 of 16 Exhibit DWD-3, the average expected yield on Moody's Aaa-rated corporate bonds 17 is 4.73%. To derive an expected yield on Moody's A2-rated public utility bonds, I 18 made an upward adjustment of 0.57%, which represents a recent spread between 19 Aaa-rated corporate bonds and A2-rated public utility bonds, in order to adjust the 20 21 expected Aaa-rated corporate bond yield to an equivalent A2-rated public utility bond yield.<sup>28</sup> Adding that recent 0.57% spread to the expected Aaa-rated corporate 22

As shown on line 2 and explained in note 2, page 3 of Exhibit DWD-3.

<sup>28</sup> **A** S S

1		bond yield of 4.73% results in an expected A2-rated public util	lity bond yield	l of
2		5.30%.		
3		Since the Utility Proxy Group's average Moody's long-ter	m rating is A2,	, no
4		additional adjustment is needed to reflect the rating of the Utility	Proxy Group.	
5 6		Table 5: Summary of the Calculation of the Utility Proxy GBond Yield29	roup Projecte	ed
		Prospective Yield on Moody's Aaa-Rated Corporate Bonds ( <i>Blue Chip</i> )	4.73%	
		Adjustment to Reflect Yield Spread Between Moody's Aaa-Rated Corporate Bonds and Moody's A2-Rated Utility Bonds	0.57%	
		Prospective Bond Yield Applicable to the Utility Proxy Group	<u>5.30%</u>	
7		To develop the indicated ROE using the total market appr	roach RPM, t	this
8		prospective bond yield is then added to the average of the three di	fferent equity r	risk
9		premiums described below.		
10		a. The Beta-Derived Risk Premium		
11	Q.	PLEASE EXPLAIN HOW THE BETA-DERIVED I	EQUITY RIS	SK
12		PREMIUM IS DETERMINED.		
13	A.	The components of the beta-derived risk premium model are:	(1) an expec	ted
14		market equity risk premium over corporate bonds, and (2) the bet	a. The derivat	ion
15		of the beta-derived equity risk premium that I applied to the Utili	ty Proxy Group	p is
16		shown on Lines 1 through 9 of page 8 of Exhibit DWD-3. The	total beta-deriv	ved
17		equity risk premium I applied was based on an average of: (1	) Ibbotson-bas	sed
18		equity risk premiums; (2) Value Line-based equity risk pre-	emiums; and	(3)
19		Bloomberg-based equity risk premiums. Each of these is describ	ed in turn.	

## Q. HOW DID YOU DERIVE A MARKET EQUITY RISK PREMIUM BASED ON LONG-TERM HISTORICAL DATA?

3 A. To derive a historical market equity risk premium, I used the most recent holding period returns for the large company common stocks from the Kroll 2022 SBBI® 4 Yearbook Stocks, Bonds, Bills, and Inflation ("SBBI – 2022")<sup>30</sup> less the average 5 historical yield on Moody's Aaa/Aa-rated corporate bonds for the period 1928 to 6 2021. The use of holding period returns over a very long period of time is 7 appropriate because it is consistent with the long-term investment horizon 8 presumed by investing in a going concern, i.e., a company expected to operate in 9 perpetuity. 10

11 The long-term arithmetic mean monthly total return rate on large company 12 common stocks was 12.11% and the long-term arithmetic mean monthly yield on 13 Moody's Aaa/Aa-rated corporate bonds was 5.98% from 1928 to 2021.<sup>31</sup> As shown 14 on Line 1 of page 8 of Exhibit DWD-3, subtracting the mean monthly bond yield 15 from the total return on large company stocks results in a long-term historical equity 16 risk premium of 6.13%.

I used the arithmetic mean monthly total return rates for the large company stocks and yields (income returns) for the Moody's Aaa/Aa-rated corporate bonds, because they are appropriate for the purpose of estimating the cost of capital as noted in <u>SBBI – 2022.<sup>32</sup></u> The use of the arithmetic mean return rates and yields is appropriate because historical total returns and equity risk premiums provide

 $\frac{30}{\text{SBBI} - 2022}$ , at 256-258.

<sup>31</sup> As explained in note 1 on page 9 of Exhibit DWD-3.

 $\frac{32}{\text{SBBI} - 2022}$ , at 200-201.

insight into the variance and standard deviation of returns needed by investors in
estimating future risk when making a current investment. If investors relied on the
geometric mean of historical equity risk premiums, they would have no insight into
the potential variance of future returns because the geometric mean relates to the
change over many periods to a <u>constant</u> rate of change, thereby obviating the yearto-year fluctuations, or variance, which is critical to risk analysis.

# 7 Q. PLEASE EXPLAIN THE DERIVATION OF THE REGRESSION-BASED 8 MARKET EQUITY RISK PREMIUM.

9 A. To derive the regression analysis-derived market equity risk premium of 7.67%, shown on Line 2 of page 8 of Exhibit DWD-3, I used the same monthly annualized 10 total returns on large company common stocks relative to the monthly annualized 11 yields on Moody's Aaa/Aa-rated corporate bonds as mentioned above. 12 The relationship between interest rates and the market equity risk premium was modeled 13 14 using the observed monthly market equity risk premium as the dependent variable, and the monthly yield on Moody's Aaa/Aa-rated corporate bonds as the 15 independent variable. I used a linear Ordinary Least Squares ("OLS") regression, 16 17 in which the market equity risk premium is expressed as a function of the Moody's Aaa/Aa-rated corporate bonds yield: 18

19

$$\mathbf{RP} = \alpha + \beta \; (\mathbf{R}_{\text{Aaa/Aa}})$$

# 20 Q. PLEASE EXPLAIN THE DERIVATION OF THE PRPM EQUITY RISK 21 PREMIUM.

A. I used the same PRPM approach described above to the PRPM equity risk premium.
 The inputs to the model are the historical monthly returns on large company

common stocks minus the monthly yields on Moody's Aaa/Aa-rated corporate
 bonds during the period from January 1928 through May 2022.<sup>33</sup> Using the
 previously discussed generalized form of ARCH, known as GARCH, the projected
 equity risk premium is determined using Eviews<sup>©</sup> statistical software. The resulting
 PRPM predicted a market equity risk premium of 8.79%.<sup>34</sup>

# Q. PLEASE EXPLAIN THE DERIVATION OF A PROJECTED EQUITY RISK PREMIUM BASED ON VALUE LINE SUMMARY & INDEX DATA FOR YOUR RPM ANALYSIS.

9 A. As noted previously, because both ratemaking and the cost of capital are prospective, a prospective market equity risk premium is needed. The derivation 10 of the forecasted or prospective market equity risk premium can be found in note 4 11 on page 9 of Exhibit DWD-3. Consistent with the concept of total investment 12 returns being the sum of income and capital appreciation returns, this prospective 13 14 market equity risk premium is derived from an average of the three to five-year median market price appreciation potential by Value Line Summary & Index for the 15 13 weeks ending June 3, 2022, plus an average of the median estimated dividend 16 17 yield for the common stocks of the 1,700 firms covered in Value Line's Standard Edition.<sup>35</sup> 18

19 The average median expected price appreciation is 58%, which translates to 20 a 12.12% annual appreciation, and when added to the average of *Value Line's* 21 median expected dividend yields of 1.98%, equates to a forecasted annual total

<sup>33</sup> Data from January 1928 to December 2021 is from <u>SBBI - 2022</u>. Data from January 2022 to May 2022 is from Bloomberg.

<sup>&</sup>lt;sup>34</sup> Shown on line 3, page 8 of Exhibit DWD-3.

<sup>&</sup>lt;sup>35</sup> As explained in detail in page 2, note 1 of Exhibit DWD-3.

return rate on the market of 14.10%. The forecasted Aaa-rated bond yield of 4.73%
 is deducted from the total market return of 14.10%, resulting in an equity risk
 premium of 9.37%, shown on page 8, Line 4 of Exhibit DWD-3.

4

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### Q. PLEASE EXPLAIN THE DERIVATION OF AN EQUITY RISK PREMIUM BASED ON THE S&P 500 COMPANIES.

- A. Using data from *Value Line*, I calculated an expected total return on the S&P 500
  companies using expected dividend yields and long-term growth estimates as a
  proxy for capital appreciation. The expected total return for the S&P 500 is 16.29%.
  Subtracting the prospective yield on Moody's Aaa-rated corporate bonds of 4.73%
  results in an 11.56% projected equity risk premium.
- Q. PLEASE EXPLAIN THE DERIVATION OF AN EQUITY RISK PREMIUM
   BASED ON BLOOMBERG DATA.
- A. Using data from Bloomberg, I calculated an expected total return on the S&P 500
  using expected dividend yields and long-term growth estimates as a proxy for
  capital appreciation, identical to the method described above. The expected total
  return for the S&P 500 is 12.35%. Subtracting the prospective yield on Moody's
  Aaa-rated corporate bonds of 4.73% results in a 7.62% projected equity risk
  premium.

## Q. WHAT IS YOUR CONCLUSION OF A BETA-DERIVED EQUITY RISK PREMIUM FOR USE IN YOUR RPM ANALYSIS?

A. I gave equal weight to the six equity risk premiums in arriving at my conclusion of
8.52%.<sup>36</sup>

<sup>36</sup> See, line No. 7 on page 8 of Exhibit DWD-3.

### Table 6: Summary of the Calculation of the Equity Risk Premium UsingTotal Market Returns37

Historical Spread Between Total Returns of Large Stocks and Aaa and Aa2-Rated Corporate Bond Yields (1928 – 2021)	6.13%
Regression Analysis on Historical Data	7.67%
PRPM Analysis on Historical Data	8.79%
Prospective Equity Risk Premium using Total Market Returns	
from Value Line Summary & Index less Projected Aaa	9.37%
Corporate Bond Yields	
Prospective Equity Risk Premium using Measures of Capital	
Appreciation and Income Returns from Value Line for the	11.56%
S&P 500 less Projected Aaa Corporate Bond Yields	
Prospective Equity Risk Premium using Measures of Capital	
Appreciation and Income Returns from Bloomberg	7 620/
Professional Services for the S&P 500 less Projected Aaa	/.02/0
Corporate Bond Yields	
Average	<u>8.52%</u>

After calculating the average market equity risk premium of 8.52%, I 3 adjusted it by beta to account for the risk of the Utility Proxy Group. As discussed 4 below, beta is a meaningful measure of prospective relative risk to the market as a 5 whole, and is a logical way to allocate a company's, or proxy group's, share of the 6 market's total equity risk premium relative to corporate bond yields. As shown on 7 page 1 of Exhibit DWD-4, the average of the mean and median beta for the Utility 8 Proxy Group is 0.76. Multiplying the 0.76 average by the market equity risk 9 premium of 8.52% results in a beta-adjusted equity risk premium for the Utility 10 Proxy Group of 6.48%. 11

<sup>37</sup> As shown on page 8 of Exhibit DWD-3.

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#### b. The S&P Utility Index-Derived Risk Premium

# Q. HOW DID YOU DERIVE THE EQUITY RISK PREMIUM BASED ON THE S&P UTILITY INDEX AND MOODY'S A-RATED PUBLIC UTILITY BONDS?

A. I estimated three equity risk premiums based on S&P Utility Index holding period 5 returns, and two equity risk premiums based on the expected returns of the S&P 6 Utilities Index, using *Value Line* and Bloomberg data, respectively. Turning first to 7 the S&P Utility Index holding period returns, I derived a long-term monthly 8 arithmetic mean equity risk premium between the S&P Utility Index total returns 9 of 10.74%, and monthly Moody's A-rated public utility bond yields of 6.46% from 10 1928 to 2021, to arrive at an equity risk premium of 4.28%.<sup>38</sup> I then used the same 11 historical data to derive an equity risk premium of 5.28% based on a regression of 12 the monthly equity risk premiums. The final S&P Utility Index holding period 13 equity risk premium involved applying the PRPM using the historical monthly 14 equity risk premiums from January 1928 to May 2022 to arrive at a PRPM-derived 15 equity risk premium of 5.85% for the S&P Utility Index. 16

I then derived expected total returns on the S&P Utilities Index of 10.58% and 9.88% using data from *Value Line* and Bloomberg, respectively, and subtracted the prospective Moody's A2-rated public utility bond yield of 5.30%<sup>39</sup>, which resulted in equity risk premiums of 5.28% and 4.58%, respectively. As with the market equity risk premiums, I averaged each risk premium based on each source

<sup>38</sup> As shown on line 1, page 12 of Exhibit DWD-3.

<sup>&</sup>lt;sup>39</sup> Derived on line 3, page 3 of Exhibit DWD-3.

1		(i.e., historical, Value Line, and Bloomberg) to arrive at my uti	ility-specific ed	quity
2		risk premium of 5.05%.		
3 4		Table 7: Summary of the Calculation of the Equity RiskS&P Utility Index Holding Returns40	Premium Usir	ıg
		Historical Spread Between Total Returns of the S&P Utilities Index and A2-Rated Utility Bond Yields (1928 – 2021)	4.28%	
		Regression Analysis on Historical Data	5.28%	
		PRPM Analysis on Historical Data	5.85%	
		Prospective Equity Risk Premium using Measures of Capital Appreciation and Income Returns from <i>Value Line</i> for the S&P Utilities Index less Projected A2 Utility Bond Yields	5.28%	
		Prospective Equity Risk Premium using Measures of Capital Appreciation and Income Returns from Bloomberg Professional Services for the S&P Utilities Index less Projected A2 Utility Bond Yields	<u>4.58%</u>	
		Average	<u>5.05%</u>	
5		c. Authorized Return-Derived Equity Ris	sk Premium	
6	Q.	HOW DID YOU DERIVE AN EQUITY RISK PREMIUM	OF 5.00% BA	SED
7		ON AUTHORIZED ROES FOR GAS DISTRIBUTION UT	TILITIES?	
8	A.	The equity risk premium of 5.00% shown on line 3, page 7 of	`Exhibit DWD	)-3 is
9		the result of a regression analysis based on regulatory awarded	ROEs related t	o the
10		yields on Moody's A-rated public utility bonds. That analysis is	s shown on pag	ge 13

11 of Exhibit DWD-3 which contains the graphical results of a regression analysis of

12 809 rate cases for gas distribution utilities which were fully litigated during the

13 period from January 1, 1980 through May 31, 2022. It shows the implicit equity

- 14 risk premium relative to the yields on A-rated public utility bonds immediately prior
- 15 to the issuance of each regulatory decision. It is readily discernible that there is an

<sup>40</sup> As shown on page 12 of Exhibit DWD-3.

inverse relationship between the yield on A-rated public utility bonds and equity 1 risk premiums. In other words, as interest rates decline, the equity risk premium 2 rises and vice versa, a result consistent with financial literature on the subject.<sup>41</sup> I 3 used the regression results to estimate the equity risk premium applicable to the 4 projected yield on Moody's A2-rated public utility bonds of 5.30%. Given the 5 expected A-rated utility bond yield of 5.30%, it can be calculated that the indicated 6 equity risk premium applicable to that bond yield is 5.00%, which is shown on line 7 3, page 7 of Exhibit DWD-3. 8

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### Q. WHAT IS YOUR CONCLUSION OF AN EQUITY RISK PREMIUM FOR USE IN YOUR TOTAL MARKET APPROACH RPM ANALYSIS?

A. The equity risk premium I apply to the Utility Proxy Group is 5.51%, which is the
 average of the beta-adjusted equity risk premium for the Utility Proxy Group, the
 S&P Utilities Index, and the authorized return utility equity risk premiums of
 6.48%, 5.05%, and 5.00%, respectively.<sup>42</sup>

#### 15 Q. WHAT IS THE INDICATED RPM COMMON EQUITY COST RATE

#### 16 BASED ON THE TOTAL MARKET APPROACH?

A. As shown on line 5, page 3 of Exhibit DWD-3, I calculated a common equity cost
 rate of 10.81% for the Utility Proxy Group based on the total market approach

19 RPM.

See, e.g., Robert S. Harris and Felicia C. Marston, *The Market Risk Premium: Expectational Estimates Using Analysts' Forecasts*, Journal of Applied Finance, Vol. 11, No. 1, 2001, at pages 11 to 12; Eugene F. Brigham, Dilip K. Shome, and Steve R. Vinson, *The Risk Premium Approach to Measuring a Utility's Cost of Equity*, Financial Management, Spring 1985, at pages 33 to 45.

<sup>42</sup> As shown on page 7 of Exhibit DWD-3.

1	Table 8: Summary of the Total Market Return Risk Premium Model <sup>43</sup>				
	Prospective Moody's A2 -Rated Utility Bond Applicable to the Utility Proxy Group	5.30%			
	Prospective Equity Risk Premium	<u>5.51%</u>			
	Indicated Cost of Common Equity	<u>10.81%</u>			

## 2 Q. WHAT ARE THE RESULTS OF YOUR APPLICATION OF THE PRPM 3 AND THE TOTAL MARKET APPROACH RPM?

- A. As shown on page 1 of Exhibit DWD-3, the indicated RPM-derived common equity
  cost rate is 10.99%, which gives equal weight to the PRPM (11.16%) and the
  adjusted-market approach results (10.81%).
- 7

#### C. <u>The Capital Asset Pricing Model</u>

#### 8 Q. PLEASE EXPLAIN THE THEORETICAL BASIS OF THE CAPM.

9 A. CAPM theory defines risk as the co-variability of a security's returns with the
10 market's returns as measured by beta (β). A beta less than 1.0 indicates lower
11 variability than the market as a whole, while a beta greater than 1.0 indicates greater
12 variability than the market.

13 The CAPM assumes that all other risk (i.e., all non-market or unsystematic 14 risk) can be eliminated through diversification. The risk that cannot be eliminated 15 through diversification is called market, or systematic, risk. In addition, the CAPM 16 presumes that investors require compensation only for systematic risk, which is the 17 result of macroeconomic and other events that affect the returns on all assets. The 18 model is applied by adding a risk-free rate of return to a market risk premium, which 19 is adjusted proportionately to reflect the systematic risk of the individual security

<sup>43</sup> As shown on page 3 of Exhibit DWD-3.

1	relative to the total market as measured by beta. The traditional CAPM model is			
2	expressed as:			
3		Rs	=	$R_{f} + \beta (R_{m} - R_{f})$
4	Where:	$R_s$	=	Return rate on the common stock
5		$R_{\mathrm{f}}$	=	Risk-free rate of return
6		$\mathbf{R}_{\mathbf{m}}$	=	Return rate on the market as a whole
7		β	=	Adjusted beta (volatility of the
8				security relative to the market as a whole)
9	Nume	erous te	sts of th	ne CAPM have measured the extent to which security
10	returns and be	etas are	related	as predicted by the CAPM, confirming its validity. The
11	empirical CA	.PM ("E	ECAPM	") reflects the reality that while the results of these tests
12	support the r	notion t	hat beta	is related to security returns, the empirical Security
13	Market Line	("SML <sup>*</sup>	") descr	ibed by the CAPM formula is not as steeply sloped as
14	the predicted	SML.44	4	
15	The E	ECAPM	reflects	s this empirical reality. Fama and French clearly state
16	regarding Fig	gure 2, b	elow, th	at "[t]he returns on the low beta portfolios are too high,
17	and the return	ns on th	e high b	peta portfolios are too low." <sup>45</sup>

<sup>44</sup> Roger A. Morin, <u>Modern Regulatory Finance</u>, <u>Public Utility Reports</u>, Inc., 2021, at 205-209 ("Morin")

<sup>45</sup> Eugene F. Fama and Kenneth R. French, "The Capital Asset Pricing Model: Theory and Evidence", *Journal of Economic Perspectives*, Vol. 18, No. 3, Summer 2004 at 33 (Fama & French).

#### Figure 2 http://pubs.aeaweb.org/doi/pdfplus/10.1257/0895330042162430

Average Annualized Monthly Return versus Beta for Value Weight Portfolios Formed on Prior Beta, 1928–2003



<sup>&</sup>lt;sup>46</sup> Morin, at 207.

<sup>&</sup>lt;sup>47</sup> Morin, at 221.

1 2 3 4 5 6 7 8 9		The early tests firmly reject the Sharpe-Lintner version of the CAPM. There is a positive relation between beta and average return, but it is too 'flat.' The regressions consistently find that the intercept is greater than the average risk-free rate and the coefficient on beta is less than the average excess market return This is true in the early tests as well as in more recent cross-section regressions tests, like Fama and French (1992). <sup>48</sup> Finally, Fama and French further note: Confirming earlier evidence, the relation between beta and average
10		return for the ten portfolios is much flatter than the Sharpe-Linter
11		CAPM predicts. The returns on low beta portfolios are too high,
12		the predicted return on the portfolio with the lowest beta is 8.3
14		percent per year; the actual return as 11.1 percent. The predicted
15		return on the portfolio with the t beta is 16.8 percent per year; the
16		actual is 13.7 percent. <sup>49</sup>
17 18		Clearly, the justification from Morin, Fama, and French, along with their
19		reviews of other academic research on the CAPM, validate the use of the ECAPM.
20		In view of theory and practical research, I have applied both the traditional CAPM
21		and the ECAPM to the companies in the Utility Proxy Group and averaged the
22		results.
23	Q.	WHAT BETAS DID YOU USE IN YOUR CAPM ANALYSIS?
24	A.	With respect to the beta, I considered two sources: Value Line and Bloomberg.
25		While both of those services adjust their calculated (or "raw") betas to reflect the
26		tendency of the beta to regress to the market mean of 1.00, Value Line calculates
27		the beta over a five-year period, while Bloomberg's calculation is based on two
28		years of data.

48

Fama & French, at 32. Fama & French, at 33. 49

## Q. PLEASE DESCRIBE YOUR SELECTION OF A RISK-FREE RATE OF RETURN.

A. As shown in Exhibits DWD-3 and 4, the risk-free rate adopted for applications of the RPM and CAPM is 3.51%. This risk-free rate is based on the average of the *Blue Chip* consensus forecast of the expected yields on 30-year U.S. Treasury bonds for the six quarters ending with the third calendar quarter of 2023, and longterm projections for the years 2024 to 2028 and 2029 to 2033.

## 8 Q. WHY DO YOU USE THE PROJECTED 30-YEAR TREASURY YIELD IN 9 YOUR ANALYSES?

- A. The yield on long-term U.S. Treasury bonds is almost risk-free and its term is consistent with the long-term cost of capital to public utilities measured by the yields on Moody's A2-rated public utility bonds; the long-term investment horizon inherent in utilities' common stocks; and the long-term life of the jurisdictional rate base to which the allowed fair rate of return (i.e., cost of capital) will be applied. In contrast, short-term U.S. Treasury yields are more volatile and largely a function of Federal Reserve monetary policy.
- 17 Q. PLEASE EXPLAIN THE ESTIMATION OF THE EXPECTED RISK

#### 18 **PREMIUM FOR THE MARKET USED IN YOUR CAPM ANALYSES.**

- A. The basis of the market risk premium is explained in detail in note 1 on page 2 of
  Exhibit DWD-4. As discussed previously, the market risk premium is derived from
  an average of:
- 22 (i) Ibbotson-based market risk premiums;
- 23 (ii) *Value Line* data-based market risk premiums; and

1	(iii) Bloomberg data-based market risk premiums.
2	The long-term income return on U.S. Government Securities of 5.02% was
3	deducted from the SBBI - 2022 monthly historical total market return of 12.37%,
4	which results in an historical market equity risk premium of 7.35%. <sup>50</sup> I applied a
5	linear OLS regression to the monthly annualized historical returns on the S&P 500
6	relative to historical yields on long-term U.S. Government Securities from SBBI -
7	2022. That regression analysis yielded a market equity risk premium of 9.15%.
8	The PRPM market equity risk premium is 9.84% and is derived using the PRPM
9	relative to the yields on long-term U.S. Treasury securities from January 1926
10	through May 2022.
11	The Value Line-derived forecasted total market equity risk premium is
12	derived by deducting the forecasted risk-free rate of 3.51%, discussed above, from
13	the Value Line projected total annual market return of 14.10%, resulting in a
14	forecasted total market equity risk premium of 10.59%. The S&P 500 projected
15	market equity risk premium using Value Line data is derived by subtracting the
16	projected risk-free rate of 3.51% from the projected total return of the S&P 500 of
17	16.29%. The resulting market equity risk premium is 12.78%.
18	The S&P 500 projected market equity risk premium using Bloomberg data
19	is derived by subtracting the projected risk-free rate of 3.51% from the projected
20	total return of the S&P 500 of 12.35%. The resulting market equity risk premium
21	is 8.84%.

<sup>50</sup> <u>SBBI – 2022</u>, at 256-258, 274-276.

1 These six market risk premiums, when averaged, result in an average total

2 market equity risk premium of 9.76%.

3

4

### Table 9: Summary of the Calculation of the Market Risk Premium for Use inthe CAPM<sup>51</sup>

Historical Spread Between Total Returns of Large Stocks and Long-Term Government Bond Yields (1926 – 2021)	7.35%
Regression Analysis on Historical Data	9.15%
PRPM Analysis on Historical Data	9.84%
Prospective Equity Risk Premium using Total Market Returns	
from Value Line Summary & Index less Projected 30-Year	10.59%
Treasury Bond Yields	
Prospective Equity Risk Premium using Measures of Capital	
Appreciation and Income Returns from Value Line for the	12.78%
S&P 500 less Projected 30-Year Treasury Bond Yields	
Prospective Equity Risk Premium using Measures of Capital	
Appreciation and Income Returns from Bloomberg	8 8 10/
Professional Services for the S&P 500 less Projected 30-Year	0.04/0
Treasury Bond Yields	
Average	<u>9.76%</u>

#### 5 Q. WHAT ARE THE RESULTS OF YOUR APPLICATION OF THE

#### 6 TRADITIONAL AND EMPIRICAL CAPM TO THE UTILITY PROXY

#### 7 **GROUP?**

8 A. As shown on page 1 of Exhibit DWD-4, the mean result of my CAPM/ECAPM

- 9 analyses is 11.18%, the median is 11.09%, and the average of the two is 11.14%.
- 10 Consistent with my reliance on the average of mean and median DCF results
- discussed above, the indicated common equity cost rate using the CAPM/ECAPM
- 12 is 11.14%.

<sup>51</sup> As shown on page 2 of Exhibit DWD-4.

1 2

3

#### D. <u>Common Equity Cost Rates for a Proxy Group of Domestic, Non-</u> Price Regulated Companies Based on the DCF, RPM, and CAPM

Q. V

## WHY DO YOU ALSO CONSIDER A PROXY GROUP OF DOMESTIC,

#### 4 NON-PRICE REGULATED COMPANIES?

A. In the Hope and Bluefield cases, the U.S. Supreme Court did not specify that 5 comparable risk companies had to be utilities. Since the purpose of rate regulation 6 is to be a substitute for marketplace competition, non-price regulated firms 7 operating in the competitive marketplace make an excellent proxy group if they are 8 comparable in total risk to the Utility Proxy Group being used to estimate the cost 9 10 of common equity. The selection of such domestic, non-price regulated competitive firms theoretically and empirically results in a proxy group which is comparable in 11 12 total risk to the Utility Proxy Group.

# Q. HOW DID YOU SELECT NON-PRICE REGULATED COMPANIES THAT ARE COMPARABLE IN TOTAL RISK TO THE UTILITY PROXY GROUP?

A. In order to select a proxy group of domestic, non-price regulated companies similar 16 17 in total risk to the Utility Proxy Group, I relied on the betas and related statistics derived from Value Line regression analyses of weekly market prices over the most 18 recent 260 weeks (i.e., five years). Using these selection criteria resulted in a proxy 19 group of 38 domestic, non-price regulated firms comparable in total risk to the 20 21 Utility Proxy Group. Total risk is the sum of non-diversifiable market risk and diversifiable company-specific risks. The criteria used in the selection of the 22 domestic, non-price regulated firms was: 23

1		(i) They must be covered by <i>Value Line Investment Survey</i> (Standard		
2		Edition);		
3		(ii) They must be domestic, non-price regulated companies, i.e., not utilities;		
4		Their beta must lie within plus or minus two standard deviations of the		
5		average unadjusted betas of the Utility Proxy Group; and		
6		The residual standard errors of the Value Line regressions which gave rise		
7		to the unadjusted betas must lie within plus or minus two standard		
8		deviations of the average residual standard error of the Utility Proxy Group.		
9		Betas are a measure of market or systematic risk, which is not diversifiable.		
10		The residual standard errors of the regressions were used to measure each firm's		
11		company-specific, diversifiable risk. Companies that have similar betas and similar		
12		residual standard errors resulting from the same regression analyses have similar		
13		total investment risk.		
14	Q.	HAVE YOU PREPARED AN EXHIBIT WHICH SHOWS THE DATA FROM		
15		WHICH YOU SELECTED THE 38 DOMESTIC, NON-PRICE		
16		REGULATED COMPANIES THAT ARE COMPARABLE IN TOTAL RISK		
17		TO THE UTILITY PROXY GROUP?		
18	A.	Veg the basis of my colorian and both means another another interesting and shown		
19		res, the basis of my selection and both proxy groups regression statistics are shown		
- /		in Exhibit DWD-5.		
20	Q.	<ul><li>in Exhibit DWD-5.</li><li>DID YOU CALCULATE COMMON EQUITY COST RATES USING THE</li></ul>		
20 21	Q.	<ul> <li>in Exhibit DWD-5.</li> <li>DID YOU CALCULATE COMMON EQUITY COST RATES USING THE</li> <li>DCF MODEL, RPM, AND CAPM FOR THE NON-PRICE REGULATED</li> </ul>		
20 21 22	Q.	<ul> <li>in Exhibit DWD-5.</li> <li>DID YOU CALCULATE COMMON EQUITY COST RATES USING THE</li> <li>DCF MODEL, RPM, AND CAPM FOR THE NON-PRICE REGULATED</li> <li>PROXY GROUP?</li> </ul>		
20 21 22 23	Q. A.	<ul> <li>in Exhibit DWD-5.</li> <li>DID YOU CALCULATE COMMON EQUITY COST RATES USING THE</li> <li>DCF MODEL, RPM, AND CAPM FOR THE NON-PRICE REGULATED</li> <li>PROXY GROUP?</li> <li>Yes. Because the DCF, RPM, and CAPM have been applied in an identical manner</li> </ul>		
20 21 22 23 24	<b>Q.</b> A.	<ul> <li>in Exhibit DWD-5.</li> <li>DID YOU CALCULATE COMMON EQUITY COST RATES USING THE</li> <li>DCF MODEL, RPM, AND CAPM FOR THE NON-PRICE REGULATED</li> <li>PROXY GROUP?</li> <li>Yes. Because the DCF, RPM, and CAPM have been applied in an identical manner</li> <li>as described above, I will not repeat the details of the rationale and application of</li> </ul>		

public utility-specific equity risk premiums, nor did I apply the PRPM to the
 individual companies.

Pages 2 of Exhibit DWD-6 contains the derivation of the DCF cost rates.
As shown, the indicated common equity cost rate using the DCF for the Non-Price
Regulated Proxy Group comparable in total risk to the Utility Proxy Group, is
11.92%.

Pages 3 through 5 of Exhibit DWD-6 contain the data and calculations that 7 support the 12.65% RPM common equity cost rate. As shown on line 1, page 3 of 8 Exhibit DWD-6, the consensus prospective yield on Moody's Baa-rated corporate 9 bonds for the six quarters ending in the third quarter of 2023, and for the years 2024 10 to 2028 and 2029 to 2033, is 5.64%.<sup>52</sup> Since the Non-Price Regulated Proxy Group 11 has an average Moody's long-term rating of Baa1, a downward adjustment of 12 0.15% to the projected Baa2 corporate bond yield is necessary to reflect the 13 14 difference in ratings. The adjustment results in a projected Baa1-rated corporate bond yield of 5.49%. 15

When the beta-adjusted risk premium of 7.16%<sup>53</sup> relative to the Non-Price Regulated Proxy Group is added to the prospective Baa1-rated corporate bond yield of 5.49%, the indicated RPM common equity cost rate is 12.65%.

Page 6 of Exhibit DWD-6 contains the inputs and calculations that support
my indicated CAPM/ECAPM common equity cost rate of 11.84%.

<sup>52</sup> Blue Chip Financial Forecasts, June 1, 2022, at page 2 and 14.

<sup>&</sup>lt;sup>53</sup> Derived on page 6 of Exhibit DWD-6.

# Q. WHAT IS THE COST RATE OF COMMON EQUITY BASED ON THE NON-PRICE REGULATED PROXY GROUP COMPARABLE IN TOTAL RISK TO THE UTILITY PROXY GROUP?

- A. As shown on page 1 of Exhibit DWD-6, the results of the DCF, RPM, and CAPM
  applied to the Non-Price Regulated Proxy Group comparable in total risk to the
  Utility Proxy Group are 11.92%, 12.65%, and 11.84%, respectively. The average
  of the mean and median of these models is 12.03%, which I used as the indicated
  common equity cost rate for the Non-Price Regulated Proxy Group.
- 9
   VI.
   CONCLUSION OF COMMON EQUITY COST RATE BEFORE

   10
   ADJUSTMENTS

## 11 Q. WHAT ARE THE INDICATED COMMON EQUITY COST RATES 12 BEFORE ADJUSTMENTS?

# A. Based on the results of the application of multiple cost of common equity models to the Utility Proxy Group, the range of ROEs attributable to the Utility Proxy Group is between 9.73% and 12.03%.

I used multiple cost of common equity models as primary tools in arriving at my recommended common equity cost rate, because no single model is so inherently precise that it can be relied on solely to the exclusion of other theoretically sound models. The use of multiple models adds reliability to the estimation of the common equity cost rate, and the prudence of using multiple cost of common equity models is supported in both the financial literature and regulatory precedent.

As discussed previously, after determining the indicated range of ROEs attributable to a comparable group, there must be an evaluation of relative risk

1		between that group and the target company to determine whether it is appropriate		
2		to apply adjustments to the comparable group's indicated ROE to better reflect the		
3		target company's specific risks.		
4		VII. <u>ADJUSTMENTS TO THE COMMON EQUITY COST RATE</u>		
5	Q.	DID THE COMMISSION REJECT RELATIVE RISK ADJUSTMENTS TO		
6		THE ROE IN CASE NO. 2021-00214 CONCERNING ATMOS ENERGY?		
7	A.	Yes, it did. The Commission stated:		
8 9 10		The Commission reiterates that it continues to reject use of flotation cost adjustments, financial risk adjustments, and size adjustments in the ROE analyses.		
11	Q.	DO YOU HAVE A RESPONSE TO THE COMMISSION'S STATEMENT?		
12	A.	Yes, I do. I respectfully disagree with the Commission's continued rejection of		
13		Company-specific risk adjustments as stated in their Final Order in Case No. 2021-		
14		00214, especially when it does not point to evidence in the record to reject those		
15		adjustments. As will be explained in detail below, each adjustment is a common		
16		sense adjustment which is specific to Atmos Energy: (1) flotation costs are real		
17		costs to issue equity that cannot be recovered through rates; (2) financial risk		
18		adjustments are based in the fact that investors in higher risk companies require		
19		higher returns; and (3) size adjustments are based in the fact that smaller companies		
20		are riskier than larger companies, all else equal.		
21	Q.	DESPITE THE COMMISSION'S REJECTION OF THE ADJUSTMENTS		
22		IN CASE NO. 2021-00214, DOES IT IMPLICITLY TAKE INTO ACCOUNT		
23		BOTH BUSINESS AND FINANCIAL RISK IN THEIR ROE		
24		DETERMINATIONS?		

25 A. Yes, it does. The Commission stated:

An ROE of 9.23 percent is lower than recent Commission awards 1 for gas utilities, but those awards were tied to stay-out clauses for a 2 utility that is significantly smaller, rural and had not requested a 3 rate increase for over ten years. Additionally, in deciding upon the 4 approved ROE, the Commission is also balancing the recent 5 destruction due to the devastating tornadoes and customer bill 6 impact during the region's recovery, as well as the still high equity 7 percentage. (emphasis added) 8

#### 9 Q. SHOULD THE COMMISSION COMPARE ATMOS ENERGY TO OTHER

### 10 UTILITIES IN KENTUCKY WHEN IT MAKES ITS ROE 11 DETERMINATION?

- A. No, it should not. Since the indicated ROE is determined using the market data of the Utility Proxy Group, any type of adjustment to the ROE must reflect relative differences between the Company and the Utility Proxy Group. Since this is the case, the relative risks of other Kentucky utilities is not relevant to determining the ROE for the Company.
- 17 A. <u>Size Adjustment</u>

# Q. DOES ATMOS ENERGY'S SMALLER SIZE RELATIVE TO THE UTILITY PROXY GROUP COMPANIES INCREASE ITS BUSINESS RISK?

- A. Yes. Atmos Energy's smaller size relative to the Utility Proxy Group companies
  indicates greater relative business risk for the Company because, all else being
  equal, size has a material bearing on risk.
- Size affects business risk because smaller companies generally are less able to cope with significant events that affect sales, revenues and earnings. For example, smaller companies face more risk exposure to business cycles and economic conditions, both nationally and locally. Additionally, the loss of revenues

1	from a few larger customers would have a greater effect on a small company than			
2	on a bigger company with a larger, more diverse, customer base.			
3	As further evidence that smaller firms are riskier, investors generally			
4	demand greater returns from smaller firms to compensate for less marketability and			
5	liquidity of their securities. Kroll's Cost of Capital Navigator: U.S. Cost of Capital			
6	Module ("Kroll") discusses the nature of the small-size phenomenon, providing an			
7	indication of the magnitude of the size premium based on several measures of size.			
8	In discussing "Size as a Predictor of Equity Premiums," Kroll states:			
9	The size effect is based on the empirical observation that companies			
10	of smaller size are associated with greater risk and therefore have			
11	greater cost of capital [sic]. The "size" of a company is one of the			
12	most important risk elements to consider when developing cost of			
13	equity capital estimates for use in valuing a business simply because			
14	size has been shown to be a <i>predictor</i> of equity returns. In other			
15	words, there is a significant (negative) relationship between size and			
16	historical equity returns - as size <i>decreases</i> , returns tend to <i>increase</i> ,			
17	and vice versa. (footnote omitted) (emphasis in original) <sup>54</sup>			
18	Furthermore, in "The Capital Asset Pricing Model: Theory and Evidence,"			
19	Fama and French note size is indeed a risk factor which must be reflected when			
20	estimating the cost of common equity. On page 14, they note:			
21	the higher average returns on small stocks and high book-to-			
22	market stocks reflect unidentified state variables that produce			
23	undiversifiable risks (covariances) in returns not captured in the			
24	market return and are priced separately from market betas.55			
25	Based on this evidence, Fama and French proposed their three-factor model			
26	which includes a size variable in recognition of the effect size has on the cost of			
27	common equity.			

 Kroll, <u>Cost of Capital Navigator: U.S. Cost of Capital Module</u>, Size as a Predictor of Returns, at 1.
 Eugene F. Fama and Kenneth R. French, "The Capital Asset Pricing Model: Theory and Evidence," *Journal of Economic Perspectives*, Volume 18, Number 3, Summer 2004, at 25-43.

1		Also, it is a basic financial principle that the use of funds invested, and not			
2		the source of funds, is what gives rise to the risk of any investment. <sup>56</sup> Eugene			
3		Brigham, a well-known authority, states:			
4		A number of researchers have observed that portfolios of small-			
5		firms (sic) have earned consistently higher average returns than			
6		those of large-firm stocks; this is called the "small-firm effect." On			
7		the surface, it would seem to be advantageous to the small firms to			
8		provide average returns in a stock market that are higher than those			
9		of larger firms. In reality, it is bad news for the small firm; what the			
10		small-firm effect means is that the capital market demands			
11		higher returns on stocks of small firms than on otherwise similar			
12		stocks of the large firms. (emphasis added) <sup>37</sup>			
13		Consistent with the financial principle of risk and return discussed above,			
14		increased relative risk due to small size must be considered in the allowed rate of			
15		return on common equity. Therefore, the Commission's authorization of a cost rate			
16		of common equity in this proceeding must appropriately reflect the unique risks of			
17		Atmos Energy, including its small size, which is justified and supported above by			
18		evidence in the financial literature.			
19	Q.	SHOULD THE COMMISSION CONSIDER ATMOS ENERGY AS A			
20		STAND-ALONE COMPANY?			
21	A.	. Yes, it should. Because it is Atmos Energy's Kentucky rate base to which the			
22		overall rates of return set forth in this proceeding will be applied, they should be			
23		evaluated as a stand-alone entity. To do otherwise would be discriminatory,			
24		confiscatory, and inaccurate. It is also a basic financial precept that the use of the			
25		funds invested give rise to the risk of the investment. As Brealey and Myers state:			

<sup>&</sup>lt;sup>56</sup> Brealey, Richard A. and Myers, Stewart C., <u>Principles of Corporate Finance</u> (McGraw-Hill Book Company, 1996), at 204-205, 229.

<sup>&</sup>lt;sup>57</sup> Brigham, Eugene F., <u>Fundamentals of Financial Management, Fifth Edition</u> (The Dryden Press, 1989), at 623.

1 2		The true cost of capital depends on the use to which the capital is put.		
3	***			
4		Each project should be evaluated at its own opportunity cost of		
5	capital; the true cost of capital depends on the use to which the			
6	<i>capital is put</i> . (italics and bold in original) <sup>58</sup>			
7		Morin confirms Brealey and Myers when he states:		
8		Financial theory clearly establishes that the cost of equity is the risk-		
9		adjusted opportunity cost of the investors and not the cost of the		
10		specific capital sources employed by the investors. The true cost of		
11		capital depends on the use to which the capital is put and not on its		
12		source. The Hope and Bluefield doctrines have made clear that the		
13		relevant considerations in calculating a company's cost of capital are		
14		the alternatives available to investors and the returns and risks		
15		associated with those alternatives. <sup>59</sup>		
16		Additionally, Levy and Sarnat state:		
17		The firm's cost of capital is the discount rate employed to discount		
18		the firm's average cash flow, hence obtaining the value of the firm.		
19		It is also the weighted average cost of capital, as we shall see below.		
20		The weighted average cost of capital should be employed for project		
21		evaluation only in cases where the risk profile of the new projects		
22		is a "carbon copy" of the risk profile of the firm. <sup>60</sup>		
23		Although Levy and Sarnat discuss a project's cost of capital relative to a		
24		firm's cost of capital, these principles apply equally to the use of a proxy group-		
25	based cost of capital. Each company must be viewed on its own merits, regardle			
26		of the source of its equity capital. As Bluefield clearly states:		
27		A public utility is entitled to such rates as will permit it to earn a		
28		return on the value of the property which it employs for the		
29		convenience of the public equal to that generally being made at the		
30		same time and in the same general part of the country on investments		
	58	Richard A. Brealey and Stewart C. Myers, <u>Principles of Corporate Finance,</u> McGraw-Hill, Third		

- <sup>59</sup> Morin, at 581.
- Haim Levy & Marshall Sarnat, <u>Capital Investment and Financial Decisions</u>, Prentice/Hall International, 1986, at 465.

Edition, 1988, at 173, 198.

1 2		in other business undertakings which are attended by corresponding risks and uncertainties; <sup>61</sup>	
3		In other words, it is the "risks and uncertainties" surrounding the property	
4		employed for the "convenience of the public" which determines the appropriate	
5		level of rates. In this proceeding, the property employed "for the convenience o	
6		the public" is the rate base of Atmos Energy's Kentucky operations. Thus, it is only	
7		the risk of investment in Atmos Energy's Kentucky operations that is relevant to	
8		the determination of the cost of common equity to be applied to the common equity-	
9		financed portion of that rate base.	
10		In addition, in the Fama and French article previously cited, the authors <sup>62</sup>	
11		proposed that their three-factor model include the SMB (Small Minus Big) factor,	
12		which indicates that small capitalization firms are more risky than large	
13		capitalization firms, confirming that size is a risk factor which must be taken into	
14		account in estimating the cost of common equity.	
15		Consistent with the financial principle of risk and return discussed	
16		previously, and the stand-alone nature of ratemaking, an upward adjustment must	
17		be applied to the indicated cost of common equity derived from the cost of equity	
18		models of the proxy groups used in this proceeding.	
19	Q.	IS THERE A WAY TO QUANTIFY A RELATIVE RISK ADJUSTMENT DUE	
20		TO ATMOS ENERGY'S SMALL SIZE RELATIVE TO THE UTILITY	
21		PROXY GROUP?	
22	A.	Yes. Atmos Energy has greater relative risk than the average utility in the Utility	

<sup>61</sup> 

*Bluefield*, at 6. Fama & French, at 39. 62

Proxy Group because of its smaller size compared with the utilities in that group,
 as measured by an estimated market capitalization of common equity for Atmos
 Energy.

Table 11: Size as Measured by Market Capitalization for Atmos Energy and
the Utility Proxy Group

	Market <u>Capitalization*</u> (\$ Millions)	Times Greater than <u>The Company</u>
Atmos Energy Kentucky Operations Utility Proxy Group	\$609.447 \$4,531.075	7.4x
*From page 1 of Exhibit DWD-7.		

Atmos Energy's estimated market capitalization was \$609.447 million as of
May 31, 2022,<sup>63</sup> compared with the market capitalization of the median company
in the Utility Proxy Group of \$4.531 billion as of May 31, 2022. The average
company in the Utility Proxy Group has a market capitalization 7.4 times the size
of Atmos Energy's estimated market capitalization.

As a result, it is necessary to upwardly adjust the range of indicated common equity cost rates to reflect Atmos Energy's greater risk due to their smaller relative size. The determination is based on the size premiums for portfolios of New York Stock Exchange, American Stock Exchange, and NASDAQ listed companies ranked by deciles for the 1926 to 2021 period. The median size premium for the Utility Proxy Group with a market capitalization of \$4.531 billion falls in the 5<sup>th</sup> decile, while the Company's estimated market capitalization of \$609.447 million

4 5

 <sup>&</sup>lt;sup>63</sup> \$568,505,829 (requested rate base) \* 54.50% (Case No. 2021-00214 final order equity ratio) \* 196.7% (market-to-book ratio of the Utility Proxy Group) as demonstrated on page 2 of Exhibit DWD-7.

places it in the 9<sup>th</sup> decile. The size premium spread between the 5<sup>th</sup> decile and the
9<sup>th</sup> decile is 1.21%. Even though a 1.21% upward size adjustment is indicated, I
applied a size premium of 0.20% to the Company's range of indicated common
equity cost rates.

5

#### B. <u>Credit Risk Adjustment</u>

#### 6 Q. PLEASE DISCUSS YOUR PROPOSED CREDIT RISK ADJUSTMENT.

A. Atmos Energy's long-term ratings are A1 and A from Moody's and S&P,
respectively, which are less risky than the average long-term ratings for the Utility
Proxy Group of A2 and A-, respectively.<sup>64</sup> Hence, a downward credit risk
adjustment is necessary to reflect the less risky credit rating, i.e., A1, of Atmos
Energy relative to the A2 average Moody's bond rating of the Utility Proxy
Group.<sup>65</sup>

### An indication of the magnitude of the necessary downward adjustment to reflect the lower credit risk inherent in an A1 bond rating is one-third of a recent three-month average spread between Moody's A- and Aa-rated public utility bond vields, shown on page 4 of Exhibit DWD-3, or 0.06%.<sup>66</sup>

17

#### C. <u>Flotation Cost Adjustment</u>

#### 18 Q. WHAT ARE FLOTATION COSTS?

A. Flotation costs are those costs associated with the sale of new issuances of common stock. They include market pressure and the mandatory unavoidable costs of issuance (*e.g.*, underwriting fees and out-of-pocket costs for printing, legal,

<sup>64</sup> Source of Information: S&P Global Market Intelligence.

 $^{66} 1/3 * 0.19\% = 0.06\%.$ 

<sup>&</sup>lt;sup>65</sup> As shown on page 5 of Exhibit DWD-3.
1		registration, etc.). For every dollar raised through debt or equity offerings, the
2		Company receives less than one full dollar in financing.
3	Q.	WHY IS IT IMPORTANT TO RECOGNIZE FLOTATION COSTS IN THE
4		ALLOWED COMMON EQUITY COST RATE?
5	A.	It is important because there is no other mechanism in the ratemaking paradigm
6		through which such costs can be recognized and recovered. Because these costs
7		are real, necessary, and legitimate, recovery of these costs should be permitted. As
8		noted by Morin:
9 10 11		The costs of issuing these securities are just as real as operating and maintenance expenses or costs incurred to build utility plants, and fair regulatory treatment must permit recovery of these costs
12 13		The simple fact of the matter is that common equity capital is not free[Flotation costs] must be recovered through a rate of return
14		adjustment. <sup>67</sup>
14 15	Q.	adjustment. <sup>67</sup> SHOULD FLOTATION COSTS BE RECOGNIZED ONLY IF THERE WAS
14 15 16	Q.	adjustment. <sup>67</sup> SHOULD FLOTATION COSTS BE RECOGNIZED ONLY IF THERE WAS AN ISSUANCE DURING THE TEST YEAR OR THERE IS AN IMMINENT
14 15 16 17	Q.	adjustment. <sup>67</sup> SHOULD FLOTATION COSTS BE RECOGNIZED ONLY IF THERE WAS AN ISSUANCE DURING THE TEST YEAR OR THERE IS AN IMMINENT POST-TEST YEAR ISSUANCE OF ADDITIONAL COMMON STOCK?
14 15 16 17 18	<b>Q.</b> A.	adjustment. <sup>67</sup> SHOULD FLOTATION COSTS BE RECOGNIZED ONLY IF THERE WAS AN ISSUANCE DURING THE TEST YEAR OR THERE IS AN IMMINENT POST-TEST YEAR ISSUANCE OF ADDITIONAL COMMON STOCK? No. As noted above, there is no mechanism to recapture such costs in the
14 15 16 17 18 19	<b>Q.</b> A.	adjustment. <sup>67</sup> SHOULD FLOTATION COSTS BE RECOGNIZED ONLY IF THERE WAS AN ISSUANCE DURING THE TEST YEAR OR THERE IS AN IMMINENT POST-TEST YEAR ISSUANCE OF ADDITIONAL COMMON STOCK? No. As noted above, there is no mechanism to recapture such costs in the ratemaking paradigm other than an adjustment to the allowed common equity cost
14 15 16 17 18 19 20	<b>Q.</b> A.	adjustment. <sup>67</sup> SHOULD FLOTATION COSTS BE RECOGNIZED ONLY IF THERE WAS AN ISSUANCE DURING THE TEST YEAR OR THERE IS AN IMMINENT POST-TEST YEAR ISSUANCE OF ADDITIONAL COMMON STOCK? No. As noted above, there is no mechanism to recapture such costs in the ratemaking paradigm other than an adjustment to the allowed common equity cost rate. Flotation costs are charged to capital accounts and are not expensed on a
<ol> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> </ol>	<b>Q.</b> A.	adjustment. <sup>67</sup> SHOULD FLOTATION COSTS BE RECOGNIZED ONLY IF THERE WAS AN ISSUANCE DURING THE TEST YEAR OR THERE IS AN IMMINENT POST-TEST YEAR ISSUANCE OF ADDITIONAL COMMON STOCK? No. As noted above, there is no mechanism to recapture such costs in the ratemaking paradigm other than an adjustment to the allowed common equity cost rate. Flotation costs are charged to capital accounts and are not expensed on a utility's income statement. As such, flotation costs are analogous to capital
<ol> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> </ol>	<b>Q.</b> A.	adjustment. <sup>67</sup> SHOULD FLOTATION COSTS BE RECOGNIZED ONLY IF THERE WAS AN ISSUANCE DURING THE TEST YEAR OR THERE IS AN IMMINENT POST-TEST YEAR ISSUANCE OF ADDITIONAL COMMON STOCK? No. As noted above, there is no mechanism to recapture such costs in the ratemaking paradigm other than an adjustment to the allowed common equity cost rate. Flotation costs are charged to capital accounts and are not expensed on a utility's income statement. As such, flotation costs are analogous to capital investments, albeit negative, reflected on the balance sheet. Recovery of capital
<ol> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> </ol>	<b>Q.</b> A.	adjustment. <sup>67</sup> SHOULD FLOTATION COSTS BE RECOGNIZED ONLY IF THERE WAS AN ISSUANCE DURING THE TEST YEAR OR THERE IS AN IMMINENT POST-TEST YEAR ISSUANCE OF ADDITIONAL COMMON STOCK? No. As noted above, there is no mechanism to recapture such costs in the ratemaking paradigm other than an adjustment to the allowed common equity cost rate. Flotation costs are charged to capital accounts and are not expensed on a utility's income statement. As such, flotation costs are analogous to capital investments, albeit negative, reflected on the balance sheet. Recovery of capital investments relates to the expected useful lives of the investment. Since common

<sup>67</sup> Morin, at 329.

regulatory DCF model), flotation costs should be recovered through an adjustment
 to common equity cost rate, even when there has not been an issuance during the
 test year, or in the absence of an expected imminent issuance of additional shares
 of common stock.

Historical flotation costs are a permanent loss of investment to the utility 5 and should be accounted for. When any company, including a utility, issues 6 common stock, flotation costs are incurred for legal, accounting, printing fees and 7 the like. For each dollar of issuing market price, a small percentage is expensed 8 and is permanently unavailable for investment in utility rate base. Since these 9 expenses are charged to capital accounts and not expensed on the income statement, 10 the only way to restore the full value of that dollar of issuing price with an assumed 11 investor required return of 10% is for the net investment, \$0.95, to earn more than 12 10% to net back to the investor a fair return on that dollar. In other words, if a 13 company issues stock at \$1.00 with 5% in flotation costs, it will net \$0.95 in 14 investment. Assuming the investor in that stock requires a 10% return on his or her 15 invested \$1.00 (i.e., a return of \$0.10), the company needs to earn approximately 16 17 10.5% on its invested \$0.95 to receive a \$0.10 return.

# Q. DO THE COMMON EQUITY COST RATE MODELS YOU HAVE USED ALREADY REFLECT INVESTORS' ANTICIPATION OF FLOTATION COSTS?

A. No. All of these models assume no transaction costs. The literature is quite clear
 that these costs are not reflected in the market prices paid for common stocks. For
 example, Brigham and Daves confirm this and provide the methodology utilized to

calculate the flotation adjustment.<sup>68</sup> In addition, Morin confirms the need for such
 an adjustment even when no new equity issuance is imminent.<sup>69</sup> Consequently, it
 is proper to include a flotation cost adjustment when using cost of common equity
 models to estimate the common equity cost rate.

# 5 Q. HOW DID YOU CALCULATE THE FLOTATION COST ALLOWANCE?

- A. I modified the DCF calculation to provide a dividend yield that would reimburse
  investors for issuance costs in accordance with the method cited in literature by
  Brigham and Daves, as well as by Morin. The flotation cost adjustment recognizes
  the actual costs of issuing equity that were incurred by ATO in its equity issuances
  for the period beginning 2016. Based on the issuance costs shown on page 1 of
  Exhibit DWD-8, an adjustment of 0.05% is required to reflect the flotation costs
  applicable to the Utility Proxy Group.
- 13 D. Other Considerations

# 14 Q. DOES THE COMPANY'S UTILIZATION OF THE PRP AFFECT ITS 15 RELATIVE RISK TO THE UTILITY PROXY GROUP?

A. No. The *Hope* and *Bluefield* "Comparable Earnings" standard requires the allowed ROE to be commensurate with the returns on investments of similar risk. The cost of capital is a comparative exercise, so if the mechanism is common throughout the companies on which one bases their analyses, the comparative risk is zero, because any effect of the perceived reduced risk of the mechanism(s) by investors would be reflected in the market data of the proxy group. To the extent the proxy companies

 <sup>68</sup> Eugene F. Brigham and Phillip R. Daves, <u>Intermediate Financial Management</u>, 9th Edition, Thomson/Southwestern, at 342.
 <sup>69</sup> Morin, at 337-339. have mechanisms in place to address revenue shortfalls and cost recovery, the PRP
 only serves to make it more comparable to its peers and have no impact on
 comparative risk.

To that point, Exhibit DWD-9 provides a summary of rate stabilization mechanisms currently in effect at each gas utility subsidiary of the proxy group companies. As Exhibit DWD-9 demonstrates, substantially all the proxy companies have recovery mechanisms and/or annual formula-based rate mechanisms in place.<sup>70</sup>

# 9 Q. ARE YOU AWARE OF ANY STUDIES THAT HAVE ADDRESSED THE 10 RELATIONSHIP BETWEEN RATE STABILIZATION MECHANISMS, 11 GENERALLY, AND ROE?

A. Yes. I, along with Richard A. Michelfelder of Rutgers University, and my colleague at ScottMadden, Pauline M. Ahern, examined the relationship between PRP-like mechanisms and ROE among electric, gas, and water utilities. Using the generalized consumption asset pricing model, also known as the PRPM, we found PRP-like mechanisms to have no statistically significant effect on investor perceived risk, and hence, ROE.<sup>71</sup>

Also, in March 2014, The Brattle Group (Brattle) published a study addressing the effect of revenue decoupling structures on the cost of capital for electric utilities.<sup>72</sup> In its report, which extended a prior analysis focused on natural

<sup>&</sup>lt;sup>70</sup> Only two of the 23 proxy group operating companies do not have a capital recovery mechanism.

<sup>&</sup>lt;sup>71</sup> Richard A. Michelfelder, Pauline M. Ahern, Dylan W. D'Ascendis, *The Impact of Decoupling on The Cost of Capital of Public Utilities*, Energy Policy 130 (2019), at 311-319.

<sup>&</sup>lt;sup>72</sup> The Brattle Group, *The Impact of Revenue Decoupling on the Cost of Capital for Electric Utilities: An Empirical Investigation*, Prepared for the Energy Foundation, March 20, 2014.

gas distribution utilities, Brattle pointed out that although decoupling structures 1 may affect revenues, net income still can vary. Brattle further noted that the 2 3 distinction between diversifiable and non-diversifiable risk is important to equity investors, and the relationship between decoupling and ROE should be examined 4 in that context. Further to that point, Brattle noted that although reductions in total 5 risk may be important to bondholders, only reductions in non-diversifiable business 6 risk would justify a reduction to the ROE. In November 2016, the Brattle study 7 was updated based on data through the fourth quarter of 2015.<sup>73</sup> 8

Brattle's empirical analysis examined the relationship between decoupling
and the After-Tax WACC for a group of electric utilities that had implemented
decoupling structures in various jurisdictions throughout the United States. As with
Brattle's 2014 study, the updated study found no statistically significant link
between the cost of capital and revenue decoupling structures.<sup>74</sup>

# 14 Q. WHAT ARE YOUR CONCLUSIONS REGARDING THE EFFECT OF THE 15 COMPANY'S PRP ON ROE?

A. The presence of Atmos Energy's PRP rider does not affect the Company's ROE.
Atmos Energy's PRP rider does not affect the ROE because it is similar to riders
present in the operating companies of the Utility Proxy Group used to derive the
ROE. Since this is the case, the lower risk of having a PRP (if any) would already
be subsumed in the market data for the Utility Proxy Group.

<sup>73</sup> Michael J. Vilbert, Joseph B. Wharton, Shirley Zhang and James Hall, *Effect on the Cost of Capital of Innovative Ratemaking that Relaxes the Linkage between Revenue and kWh Sales – An Updated Empirical Investigation*, November 2016.
 <sup>74</sup> Ibid.

Direct Testimony of Dylan W. D'Ascendis

Furthermore, several studies show that rate stabilization mechanisms like the PRP do not materially affect the investor-required return for those companies. Given that, the Company's PRP rider does not lower the comparative risk of the Company relative to the Utility Proxy Group and therefore, the ROE should not be adjusted due to the Company's PRP rider.

# 6 Q. WHAT IS THE INDICATED COST OF COMMON EQUITY AFTER 7 TAKING INTO CONSIDERATION YOUR COMPANY-SPECIFIC 8 ADJUSTMENTS AND THE PRESENCE OF THE COMPANY'S PRP?

A. As discussed above, no adjustment was made due to the presence of the Company's
PRP. Therefore, applying the 0.20% size adjustment, the -0.06% credit risk
adjustment, and the 0.05% flotation cost adjustment to the 9.73% and 12.03%
indicated range of common equity cost rates applicable to the Utility Proxy Group
results in a Company-specific range of common equity rates between 9.92% and
12.22%.

15

# VIII. CONCLUSION

# 16 Q. WHAT IS YOUR RECOMMENDED ROE FOR ATMOS ENERGY?

A. Given the indicated ROE ranges applicable to the Utility Proxy Group and
Company, I conclude that an appropriate ROE for the Company is 10.95%.

# 19 Q. IN YOUR OPINION, IS YOUR PROPOSED ROE OF 10.95% FAIR AND

- 20 **REASONABLE TO ATMOS ENERGY AND ITS CUSTOMERS?**
- 21 A. Yes, it is.

# 22 Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

23 A. Yes, it does.

# COMMONWEALTH OF KENTUCKY

# BEFORE THE PUBLIC SERVICE COMMISSION

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APPLICATION OF ATMOS ENERGY CORPORATION TO ESTABLISH PRP RIDER RATES FOR THE TWELVE MONTH PERIOD BEGINNING OCTOBER 1, 2022

CASE NO. 2022-00222

# CERTIFICATE AND AFFIDAVIT

The Affiant, Dylan W. D'Ascendis, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 2022-00222 and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct pre-filed testimony.

Dylan W. D'Ascendis

STATE OF NEW JERSEY COUNTY OF BURLINGTON

SUBSCRIBED AND SWORN to before me by Dylan W. D'Ascendis on this the  $\partial \partial \partial \partial \partial$  day of July, 2022.

MEGAN HALE Notary Public - State of New Jersey My Commission Expires Apr 3, 2026

Notary Public

My Commission Expires: 04 - 03 - 2020



# Appendix A – Resume & Testimony Listing of: Dylan W. D'Ascendis, CRRA, CVA Partner

# Summary

Dylan is an experienced consultant and a Certified Rate of Return Analyst (CRRA) and Certified Valuation Analyst (CVA). Dylan joined ScottMadden in 2016 and has become a leading expert witness with respect to cost of capital and capital structure. He has served as a consultant for investor-owned and municipal utilities and authorities for 14 years. Dylan has testified as an expert witness on over 100 occasions regarding rate of return, cost of service, rate design, and valuation before more than 30 regulatory jurisdictions in the United States and Canada, an American Arbitration Association panel, and the Superior Court of Rhode Island. He also maintains the benchmark index against which the Hennessy Gas Utility Mutual Fund performance is measured. Dylan holds a B.A. in economic history from the University of Pennsylvania and an M.B.A. with concentrations in finance and international business from Rutgers University.

# Areas of Specialization

- Regulation and Rates
- Rate of Return
- Valuation
- Mutual Fund Benchmarking

# **Recent Expert Testimony Submission/Appearance**

- Regulatory Commission of Alaska Capital Structure
- Federal Energy Regulatory Commission Rate of Return
- Public Utility Commission of Texas Return on Equity
- Hawaii Public Utilities Commission Cost of Service / Rate Design
- Pennsylvania Public Utility Commission Valuation

# **Recent Assignments**

- Provided expert testimony on the cost of capital for ratemaking purposes before numerous state utility regulatory agencies
- Sponsored valuation testimony for a large municipal water company in front of an American Arbitration Association Board to justify the reasonability of their lease payments to the City
- Co-authored a valuation report on behalf of a large investor-owned utility company in response to a new state regulation which allowed the appraised value of acquired assets into rate base

# **Recent Articles and Speeches**

- Co-Author of: "Decoupling, Risk Impacts and the Cost of Capital", co-authored with Richard A. Michelfelder, Ph.D., Rutgers University and Pauline M. Ahern. The Electricity Journal, March, 2020
- Co-Author of: "Decoupling Impact and Public Utility Conservation Investment", co-authored with Richard A. Michelfelder, Ph.D., Rutgers University and Pauline M. Ahern. Energy Policy Journal, 130 (2019), 311-319
- "Establishing Alternative Proxy Groups", before the Society of Utility and Regulatory Financial Analysts: 51st Financial Forum, April 4, 2019, New Orleans, LA
- "Past is Prologue: Future Test Year", Presentation before the National Association of Water Companies 2017 Southeast Water Infrastructure Summit, May 2, 2017, Savannah, GA.
- Co-author of: "Comparative Evaluation of the Predictive Risk Premium Model<sup>™</sup>, the Discounted Cash Flow Model and the Capital Asset Pricing Model", co-authored with Richard A. Michelfelder, Ph.D., Rutgers University, Pauline M. Ahern, and Frank J. Hanley, The Electricity Journal, May, 2013
- "Decoupling: Impact on the Risk and Cost of Common Equity of Public Utility Stocks", before the Society of Utility and Regulatory Financial Analysts: 45th Financial Forum, April 17-18, 2013, Indianapolis, IN

- Capital Market Risk
- Regulatory Strategy
- Cost of Service



Sponsor	Date	Case/Applicant	Docket No.	Subject
Regulatory Commission of Al	aska			
Cook Inlet Natural Gas		Cook Inlet Natural Gas		
Storage Alaska, LLC	07/21	Storage Alaska, LLC	Docket No. TA45-733	Capital Structure
		Alaska Power Company;	Tariff Nac. TA886 2: TA6	
Alaska Power Company	09/20	BBL Hvdro. Inc.	521: TA4-573	Capital Structure
Alaska Power Company	07/16	Alaska Power Company	Docket No. TA857-2	Rate of Return
Alberta Utilities Commission				
AltaLink, L.P., and EPCOR		AltaLink, L.P., and EPCOR	2021 Generic Cost of	
Distribution & Transmission,	04/00	Distribution &	Capital, Proceeding ID.	
Inc.	01/20	Transmission, Inc.	24110	Rate of Return
Arizona Corporation Commis	sion	EDCOR Water Arizona	Dockot No. WS 013034	
EPCOR Water Arizona, Inc.	06/20	Inc.	20-0177	Rate of Return
,		Arizona Water Company –	Docket No. W-01445A-19-	
Arizona Water Company	12/19	Western Group	0278	Rate of Return
		Arizona Water Company –	Docket No. W-01445A-18-	
Arizona Water Company	08/18	Northern Group	0164	Rate of Return
Arkansas Public Service Com	mission			
Southwestern Electric Power	07/21	Southwestern Electric	Docket No. 21-070-11	Return on Equity
CenterPoint Energy	01721		DOCKET NO. 21-070-0	
Resources Corp.	05/21	CenterPoint Arkansas Gas	Docket No. 21-004-U	Return on Equity
Colorado Public Utilities Com	mission	•		
		Colorado Natural Gas		
Summit Utilities, Inc.	04/18	Company	Docket No. 18AL-0305G	Rate of Return
Atmos Energy Corporation	06/17	Atmos Energy Corporation	Docket No. 17AL-0429G	Rate of Return
Delaware Public Service Com	mission	Delmanue Device & Liebt		
Delmarva Power & Light Co	01/22	Co	Docket No. 22-002 (Gas)	Return on Fauity
Definitive i ower a Light oo.	01722	Delmarva Power & Light	Docket No. 20-0149	Rotalli on Equity
Delmarva Power & Light Co.	11/20	Co.	(Electric)	Return on Equity
		Delmarva Power & Light		
Delmarva Power & Light Co.	10/20	Co.	Docket No. 20-0150 (Gas)	Return on Equity
Tidewater Utilities, Inc.	11/13	Tidewater Utilities, Inc.	Docket No. 13-466	Capital Structure
Public Service Commission o	f the Distric	t of Columbia		
Washington Gas Light	04/22	Washington Gas Light	Formal Case No. 1169	Rate of Return
Washington Gas Light	04/22	Washington Gas Light		
Company	09/20	Company	Formal Case No. 1162	Rate of Return
Federal Energy Regulatory Co	ommission			
		LS Power Grid California,		
LS Power Grid California, LLC	10/20	LLC	Docket No. ER21-195-000	Rate of Return
Florida Public Service Comm	ission			
Iampa Electric Company	04/21	Iampa Electric Company	Docket No. 20210034-El	Return on Equity
Peoples Gas System	09/20	Peoples Gas System	Docket No. 20200051-GU	Rate of Return
Utilities, Inc. of Florida	06/20	Utilities, Inc. of Florida	Docket No. 20200139-WS	Rate of Return



Resume and Testimony Listing of: Dylan W. D'Ascendis, CRRA, CVA Partner

Sponsor	Date	Case/Applicant	Docket No.	Subject		
Hawaii Public Utilities Commi	ission					
Launiupoko Irrigation		Launiupoko Irrigation	Docket No. 2020-0217 /			
Company, Inc.	12/20	Company, Inc.	Transferred to 2020-0089	Capital Structure		
Lanai Water Company, Inc.	12/19	12/19 Lanai Water Company, Inc. Docket No. 2019-0386				
Manele Water Resources.		Manele Water Resources.		Cost of Service /		
LLC	08/19	LLC	Docket No. 2019-0311	Rate Design		
Kaupulehu Water Company	02/18	Kaupulehu Water Company	Rate of Return			
		Puhi Sewer & Water		Cost of Service /		
Aqua Engineers, LLC	05/17	Company	Docket No. 2017-0118	Rate Design		
Hawaii Resources, Inc.	09/16	Laie Water Company	Docket No. 2016-0229	Cost of Service / Rate Design		
Illinois Commerce Commissio	on			Ť		
		Utility Services of Illinois.				
Utility Services of Illinois, Inc.	02/21	Inc.	Docket No. 21-0198	Rate of Return		
Ameren Illinois Company d/b/a Ameren Illinois	07/20	Ameren Illinois Company d/b/a Ameren Illinois	Docket No. 20-0308	Return on Equity		
		Utility Services of Illinois.	Cost of Service /			
Utility Services of Illinois, Inc.	11/17	Inc.	Docket No. 17-1106	Rate Design		
Aqua Illinois, Inc.	04/17	Aqua Illinois, Inc.	Docket No. 17-0259	Rate of Return		
Litility Services of Illinois Inc.	04/15	Utility Services of Illinois,	Docket No. 14-0741	Rate of Return		
Indiana Utility Regulatory Cor	nmission					
,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,,		Agua Indiana, Inc. Aboite				
Aqua Indiana, Inc.	03/16	Wastewater Division	Docket No. 44752	Rate of Return		
Twin Lakes, Utilities, Inc.	08/13	Twin Lakes, Utilities, Inc.	Docket No. 44388	Rate of Return		
Kansas Corporation Commiss	sion					
Atmos Energy	07/19	Atmos Energy	19-ATMG-525-RTS	Rate of Return		
Kentucky Public Service Com	mission					
Atmos Energy Corporation	07/21	Atmos Energy Corporation	2021-00304	PRP Rider Rate		
Atmos Energy Corporation	06/21	Atmos Energy Corporation	2021-00214	Rate of Return		
Duke Energy Kentucky, Inc.	06/21	Duke Energy Kentucky, Inc.	2021-00190	Return on Equity		
Bluegrass Water Utility Operating Company	10/20	Bluegrass Water Utility Operating Company	2020-00290	Return on Equity		
Louisiana Public Service Con	nmission					
Utilities. Inc. of Louisiana	05/21	Utilities. Inc. of Louisiana	Docket No. U-36003	Rate of Return		
Southwestern Electric Power		Southwestern Electric				
Company	12/20	Power Company	Docket No. U-35441	Return on Equity		
Atmos Energy	04/20	Atmos Energy	Docket No. U-35535	Rate of Return		
Louisiana Water Service, Inc.	06/13	Louisiana Water Service, Inc.	Docket No. U-32848	Rate of Return		
Maine Public Utilities Commis	ssion			• 		
Summit Natural Gas of Maine,		Summit Natural Gas of				
Inc.	03/22	Maine, Inc.	Docket No. 2022-00025	Rate of Return		
The Maine Water Company	09/21	The Maine Water Company	Docket No. 2021-00053	Rate of Return		



Sponsor	Date	Case/Applicant	Docket No.	Subject
Maryland Public Service Com	mission			
Washington Gas Light		Washington Gas Light		
Company	08/20	Company	Case No. 9651	Rate of Return
FirstEnergy, Inc.	08/18	Potomac Edison Company	Case No. 9490	Rate of Return
Massachusetts Department of	f Public Util	ities		
		Fitchburg Gas & Electric		
Unitil Corporation	12/19	Co. (Elec.)	D.P.U. 19-130	Rate of Return
Unitil Corporation	12/19	Fitchburg Gas & Electric Co. (Gas)	D.P.U. 19-131	Rate of Return
	Γ	Liberty Utilities d/b/a New		
1. 9. states 1. 149942 and	07/45	England Natural Gas	Distant Mar de 76	Data of Datum
Liberty Utilities	07/15	Company	Docket No. 15-75	Rate of Return
Minnesota Public Utilities Cor	nmission			1
Northern States Power	11/01	Northern States Power	Docket No. G002/GR-21-	Poturn on Equity
Collipaliy Northern States Dowor	11/01	Northern States Dower	Desket No. E002/CB 21	Return on Equity
Company	10/21	Company		Return on Fauity
Northern States Power	10/21	Northern States Power	Docket No. F002/GR-20-	
Company	11/20	Company	723	Return on Equity
Mississippi Public Service Co	mmission			
Atmos Energy	03/19	Atmos Energy	Docket No. 2015-UN-049	Capital Structure
Atmos Energy	07/18	Atmos Energy	Docket No. 2015-UN-049	Capital Structure
Missouri Public Service Com	mission	Autios Energy		
Spire Missouri Inc	12/20	Spire Missouri Inc	Case No. GR-2021-0108	Return on Equity
Indian Hills I Itility Operating		Indian Hills I Itility		
Company, Inc.	10/17	Operating Company, Inc.	Case No. SR-2017-0259	Rate of Return
Raccoon Creek Utility		Raccoon Creek Utility		
Operating Company, Inc.	09/16	Operating Company, Inc.	Case No. SR-2016-0202	Rate of Return
Public Utilities Commission o	f Nevada			
Southwest Gas Corporation	09/21	Southwest Gas Corporation	Docket No. 21-09001	Return on Equity
		Southwest Gas		
Southwest Gas Corporation	08/20	Corporation	Docket No. 20-02023	Return on Equity
New Hampshire Public Utilitie	s Commiss	ion		-
Aquarion Water Company of	10/00	Aquarion Water Company		
New Hampshire, Inc.	12/20	of New Hampshire, Inc.	Docket No. DW 20-184	Rate of Return
New Jersey Board of Public U	ltilities	· · · · · · · ·		
Middlesex Water Company	05/21	Middlesex Water Company	Docket No. WR21050813	Rate of Return
	40/00	Atlantic City Electric		Deturn on Faulty
Atlantic City Electric Company	12/20	Company	DOCKET NO. ERZUTZUT40	Return on Equity
EirotEnoray	02/20	Jersey Central Power &	Dealert No. ER200201/6	Data of Return
	10/10	Light Co.		Rate of Roturn
Aqua New Jersey, mc.	12/10	Aqua inew Jersey, inc.		Rate of Return
Middlesey Water Company	10/17	Middlesex Water	Docket No. W/R171010/9	Rate of Return
Wildlesex Water company	10/17	Middlesey Water	DUCKC(110. WIX17 101043	
Middlesex Water Company	03/15	Company	Docket No. WR15030391	Rate of Return



Resume and Testimony Listing of: Dylan W. D'Ascendis, CRRA, CVA Partner

Sponsor	Date	Case/Applicant	Docket No.	Subject				
The Atlantic City Sewerage Company	10/14	The Atlantic City Sewerage Company	Docket No. WR14101263	Cost of Service / Rate Design				
		Middlesex Water						
Middlesex Water Company	Ilesex Water Company 11/13 Company Docket No. WR1311059							
New Mexico Public Regulation	n Commissi	on						
Southwestern Public Service Co.	01/21	Southwestern Public Service Co.	Case No. 20-00238-UT	Return on Equity				
North Carolina Utilities Comm	lina Utilities Commission							
Carolina Water Service, Inc.	07/21	Carolina Water Service, Inc.	Docket No. W-354 Sub 384	Rate of Return				
Piedmont Natural Gas Co., Inc.	03/21	Piedmont Natural Gas Co., Inc.	Docket No. G-9, Sub 781	Return on Equity				
Duke Energy Carolinas, LLC	07/20	Duke Energy Carolinas, LLC	Docket No. E-7, Sub 1214	Return on Equity				
Duke Energy Progress, LLC	07/20	Duke Energy Progress, LLC	Docket No. E-2, Sub 1219	Return on Equity				
Aqua North Carolina, Inc.	12/19	Aqua North Carolina, Inc.	Docket No. W-218 Sub 526	Rate of Return				
Carolina Water Service, Inc.	06/19	Carolina Water Service, Inc.	Docket No. W-354 Sub 364	Rate of Return				
Carolina Water Service, Inc.	09/18	Carolina Water Service, Inc.	Docket No. W-354 Sub 360	Rate of Return				
Aqua North Carolina, Inc.	07/18	Aqua North Carolina, Inc.	Docket No. W-218 Sub 497	Rate of Return				
North Dakota Public Service C	Commission							
Northern States Power Company	09/21	Northern States Power Company	Case No. PU-21-381	Rate of Return				
Northern States Power Company	11/20	Northern States Power Company	Case No. PU-20-441	Rate of Return				
Public Utilities Commission o	f Ohio							
Duke Energy Ohio, Inc.	10/21	Duke Energy Ohio, Inc.	Case No. 21-887-EL-AIR	Return on Equity				
Aqua Ohio, Inc.	07/21	Aqua Ohio, Inc.	Case No. 21-0595-WW- AIR	Rate of Return				
Aqua Ohio, Inc.	05/16	Aqua Ohio, Inc.	Case No. 16-0907-WW- AIR	Rate of Return				
Pennsylvania Public Utility Co	ommission							
Citizens' Electric Company of Lewisburg	05/22	C&T Enterprises	Docket No. R-2022- 3032369	Rate of Return				
Valley Energy Company	05/22	C&T Enterprises	Docket No. R-2022- 3032300	Rate of Return				
Community Utilities of Pennsylvania, Inc.	04/21	Community Utilities of Pennsylvania, Inc.	Docket No. R-2021- 3025207	Rate of Return				
Vicinity Energy Philadelphia, Inc.	04/21	Vicinity Energy Philadelphia, Inc.	Docket No. R-2021- 3024060	Rate of Return				
Delaware County Regional Water Control Authority	02/20	Delaware County Regional Water Control Authority	Docket No. A-2019- 3015173	Valuation				



Resume and Testimony Listing of: Dylan W. D'Ascendis, CRRA, CVA Partner

Sponsor	Date	Case/Applicant	Docket No.	Subject
			Docket No. R-2019-	
Valley Energy, Inc.	07/19	C&T Enterprises	3008209	Rate of Return
	07/40		Docket No. R-2019-	
	07/19	C&I Enterprises	3008208	Rate of Return
Citizens' Electric Company of	07/10	C&T Enterprises	Docket No. R-2019-	Rate of Return
Lewisburg	07/13	Steelton Borough	Docket No. A-2019-	
Steelton Borough Authority	01/19	Authority	3006880	Valuation
ÿ		,	Docket No. A-2018-	
Mahoning Township, PA	08/18	Mahoning Township, PA	3003519	Valuation
SUEZ Water Pennsylvania		SUEZ Water Pennsylvania	Docket No. R-2018-	
Inc.	04/18	Inc.	000834	Rate of Return
Oslumbis Weter Osmannu	00/47	Oshumbia Matan Osumaani	Docket No. R-2017-	Data of Datum
Columbia water Company	09/17	Columbia vvater Company	2598203	Rate of Return
veolia Energy Philadelphia,	06/17	Veolla Energy Philadelphia Inc	DOCKET NO. R-2017- 25031/2	Rate of Return
110.	00/17	Emporium Water	Docket No. R-2014-	
Emporium Water Company	07/14	Company	2402324	Rate of Return
			Docket No. R-2013-	
Columbia Water Company	07/13	Columbia Water Company	2360798	Rate of Return
				Capital Structure /
	10/11	Penn Estates, Utilities,	Docket No. R-2011-	Long-Term Debt
Penn Estates Utilities, Inc.	12/11	Inc.	2255159	Cost Rate
South Carolina Public Service	Commissi	on Dhua Oranita Matan		
Blue Granite Water Co	12/19	Blue Granite Water	Docket No. 2019-292-W/S	Rate of Return
	12/15	Carolina Water Service	DUCKC(110. 2013-202-110	
Carolina Water Service, Inc.	02/18	Inc.	Docket No. 2017-292-WS	Rate of Return
· · · ·		Carolina Water Service,		
Carolina Water Service, Inc.	06/15	Inc.	Docket No. 2015-199-WS	Rate of Return
		Carolina Water Service,		
Carolina Water Service, Inc.	11/13	Inc.	Docket No. 2013-275-WS	Rate of Return
Linted Utility Ocean arises has	00/40	United Utility Companies,	Deskat No. 0042 400 M/C	Data of Datum
United Utility Companies, Inc.	09/13	INC.	DOCKET NO. 2013-199-005	Rate of Return
Carolina Inc	09/13	Carolina Inc	Docket No. 2013-201-W/S	Rate of Return
	00/10	Tega Cay Water Services	Dooker 110. 2010 201 110	
Tega Cay Water Services, Inc.	11/12	Inc.	Docket No. 2012-177-WS	Capital Structure
Tennessee Public Utility Com	mission	L		. ·
Piedmont Natural Gas		Piedmont Natural Gas		
Company	07/20	Company	Docket No. 20-00086	Return on Equity
Public Utility Commission of	Texas			
Oncor Electric Delivery Co.		Oncor Electric Delivery		
	05/22	Co. LLC	Docket No. 53601	Return on Equity
Southwestern Public Service	02/21	Southwestern Public	Dockot No. 51902	Poturn on Equity
Southwestern Floatria Dowar	UZ/Z I	Southwestern Electric	DUCKELINU. DIOUZ	
	10/20	Power Co.	Docket No. 51415	Rate of Return
Virginia State Corporation Co	mmission			



Sponsor	Date	Case/Applicant	Docket No.	Subject
Virginia Natural Gas, Inc.	04/21	Virginia Natural Gas, Inc.	PUR-2020-00095	Return on Equity
Massanutten Public Service		Massanutten Public		
Corporation	12/20	Service Corporation	PUE-2020-00039	Return on Equity
Aqua Virginia, Inc.	07/20	Aqua Virginia, Inc.	PUR-2020-00106	Rate of Return
		Washington Gas Light		
WGL Holdings, Inc.	07/18	Company	PUR-2018-00080	Rate of Return
Atmos Energy Corporation	05/18	Atmos Energy Corporation	PUR-2018-00014	Rate of Return
Aqua Virginia, Inc.	07/17	Aqua Virginia, Inc.	PUR-2017-00082	Rate of Return
Massanutten Public Service		Massanutten Public		Rate of Return /
Corp.	08/14	Service Corp.	PUE-2014-00035	Rate Design
Public Service Commission o	f West Virgi	nia		
Monongahela Power		Monongahela Power		
Company and The Potomac		Company and The	Case No. 21-0857-E-CN	
Edison Company	12/21	Potomac Edison Company	(ELG)	Return on Equity
Monongahela Power		Monongahela Power		
Company and The Potomac		Company and The	Case No. 21-0813-E-P	
Edison Company	11/21	Potomac Edison Company	(Solar)	Return on Equity

# <u>Atmos Energy Corporation</u> Table of Contents Supporting Attachments Accompanying the Direct Testimony of Dylan W. D'Ascendis, CRRA, CVA

	<u>Exhibit</u>
Summary of Cost of Capital and Fair Rate of Return	1
Indicated Common Equity Cost Rate Using the Discounted Cash Flow Model	2
Indicated Common Equity Cost Rate Using the Risk Premium Model	3
Indicated Common Equity Cost Rate Using the Capital Asset Pricing Model	4
Basis of Selection for the Non-Price Regulated Companies Comparable in Total Risk to the Utility Proxy Group	5
Cost of Common Equity Models Applied to the Non-Price Regulated Proxy Group	6
Estimated Market Capitalization for Atmos Energy Corporation and the Utility Proxy Group	7
Calculation of Flotation Costs	8
Summary of Rate Adjustment Mechanisms in Place at the Utility Proxy Group	9

# <u>Atmos Energy Corporation</u> Recommended Capital Structure and Cost Rates for Ratemaking Purposes

Type Of Capital	Ratios (1)	Cost Rate	Weighted Cost Rate
Long-Term Debt Short-Term Debt Common Equity	45.45% 0.05% 54.50%	3.84% (1) 80.94% (1) 10.95% (2)	1.74% 0.04% 5.97%
Total	100.00%	-	7.75%

# Notes:

(1) Company-provided

(2) From page 2 of this Exhibit.

# Atmos Energy Corporation Brief Summary of Common Equity Cost Rate

Line No.	Principal Methods	Proxy Group of Six Natural Gas Distribution Companies	Proxy Group of Six Natural Gas Distribution Companies (excl. PRPM)
1.	Discounted Cash Flow Model (DCF) (1)	9.73%	9.73%
2.	Risk Premium Model (RPM) (2)	10.99%	10.73%
3.	Capital Asset Pricing Model (CAPM) (3)	11.14%	11.13%
4.	Market Models Applied to Comparable Risk, Non-Price Regulated Companies (4)	12.03%	12.02%
5.	Indicated Range of Common Equity Cost Rates before Adjustment for Company-Specific Risk	9.73% - 12.03%	9.73% - 12.02%
6.	Size Adjustment (5)	0.20%	0.20%
7.	Credit Risk Adjustment (6)	-0.06%	-0.06%
8.	Flotation Cost Adjustment (7)	0.05%	0.05%
9.	Recommended Range of Common Equity Cost Rates after Adjustment for Company-Specific Risk	9.92% - 12.22%	9.92% - 12.21%
10	Recommended Cost of Common Equity Cost Rate	10.9	5%
Notes:	<ol> <li>From page 1 of Exhibit DWD-2</li> <li>From page 1 of Exhibit DWD-3</li> <li>From page 1 of Exhibit DWD-4</li> <li>From page 1 of Exhibit DWD-6</li> <li>Adjustment to reflect the Company's greater business risk re D'Ascendis' Direct Testimony.</li> </ol>	lative to the Utility Proxy Gro	up as detailed in Mr.

(6) Company-specific risk adjustment to reflect Atmos' lower risk due to a lower long-term rating relative to the proxy group as detailed in Mr. D'Ascendis' Direct Testimony.

(7) From Exhibit DWD-8.

	Indicated Comn <u>P</u> 1	Atmos 10n Equity Cost Rat 10xy Group of Six Na	Energy Corporation e Using the Discoun atural Gas Distributi	ted Cash Flow M on Companies	lodel for the		
	[1]	[2]	[3]	[4]	[5]	[9]	[2]
Proxy Group of Six Natural Gas Distribution Companies	Average Dividend Yield (1)	Value Line Projected Five Year Growth in EPS (2)	Zack's Five Year Projected Growth Rate in EPS	Yahoo! Finance Projected Five Year Growth in EPS	Average Projected Five Year Growth in EPS (3)	Adjusted Dividend Yield (4)	Indicated Common Equity Cost Rate (5)
	5			50		2 42 C	20 CC 01
Atmos Energy Corporation Now Iorean Decourace Corneration	2.34 %0	0% UC./	6.00	% 19.8	7.80 %	2.43 %0	10.23 % 0 00
Nicw Jetsey Resources out potation	3.06	0.50	7 20	0.00 7 18	7.06	3 18	0.20
Northwest Natural Holding Company	3.72	650	4.70	2.90	5.70	3.83	9.53
ONE Gas, Inc.	2.85	6.50	5.00	5.00	5.50	2.93	8.43
Spire Inc.	3.74	9.00	5.00	4.30	6.10	3.85	9.95
						Average	9.71 %
						Median	9.74 %
					Average of Me	an and Median	9.73 %
	NA= NMF	Not Available = Not Meaningful Fi	igure				
	Notes: (1) 1 (2) F (3) / (4) 7 (5) (5) (5) (1)	ndicated dividend a 15/31/2022 for each from pages 2 throug tverage of columns his reflects a growt olumn 1 to reflect t 'hus, for Atmos Ene column 5 + column (	tt 05/31/2022 divid h company. gh 7 of this Exhibit. 2 through 4 excludi ch rate component e he periodic paymer rgy Corporation, 2.5 6.	led by the avera ng negative gro qual to one-half t of dividends (( \$4% x (1+(1/2)	ge closing price of wth rates. the conclusion of Gordon Model) as ( x 7.80%) ) = 2.43%	the last 60 trading da; growth rate (from col opposed to the contin	ys ending umn 5) x uous payment.

Source of Information:

Value Line Investment Survey www.zacks.com Downloaded on 05/31/2022 www.yahoo.com Downloaded on 05/31/2022

Exhibit DWD-2 Page 2 of 7

ATN	10S	ENE	ERG	Y CC	)RP. (	NYSE-	ATO P	ECENT 1	13.1	6 P/E RATI	o <b>20</b> .	<b>O</b> (Traili Medi	ng: 21.0) an: 20.0)	RELATIV P/E RATI	5 <b>1.2</b> (	3 DIV'D YLD	2.5	%	/ALUI LINE	-	
TIMELIN	IESS 3	B Raised 2	2/18/22	High:	35.6 28.5	37.3 30.4	47.4	58.2 44.2	64.8 50.8	82.0 60.0	93.6 72.5	100.8	115.2 89.2	121.1	105.3 84.6	123.0			Target	Price	Range
SAFETY	' T	Raised 6	6/6/14	LEGE	NDS 50 x Divide	ends p sh			00.0	00.0	. 2.0		00.2		00	0010			2025	2026	2027
TECHNI		Raised 5	5/20/22	di Re	vided by In elative Price	terest Rate e Strength															200 160
18-Mor	th Tarc	= Market)	Range	Shaded	res area indica	ates recess	sion							Ilu	1	.,I <sup>†</sup> ●					100
Low-Hig	n Mid	lpoint (%	to Mid)							<sup></sup> ''''''''	11 <sup>11111111</sup> 1	hhinned			<u>ч</u> ,,!ч	``					80
\$83-\$12	8 \$10	6 (-5%)							հերուրդ	·	~										60 50
2025-27 PROJECTIONS				ىللىنىس	ا <sup>ر در ا</sup> ر ا							$\checkmark$								40	
High 1	Price 60 (·	Gain +40%)	Return 11%	بسلابت		$\square$				·····			••••	• ••••							20
Low 1 Institu	30 (· tional l	+15%) Decisio	<u>6%</u> ns	*****	******	••••••••	·····		•••••				1	·	··	,• • •		% TO	T. RETUR	N 4/22	_20
to Bury	102021	202021 202021	302021	Percen	t 24	1		1.		1				1.				1 vr.	STOCK	INDEX -7.2	-
to Sell Hid's(000)	258 107920	223 109549	217 114371	traded	16 - 8 -	attilian				Hilimin	սեսով							3 yr. 5 yr.	20.2 58.6	37.2 58.7	F
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	© VAL	UE LINE P	UB. LLC	25-27
75.27	66.03 4 14	79.52	53.69	53.12	48.15	38.10	42.88	49.22	40.82	32.23	26.01	28.00	24.32	22.41	25.73	27.45 9.05	28.75 9.75	Revenue "Cash F	es per sh low" per s	A sh	35.50 11 95
2.00	1.94	2.00	1.97	2.16	2.26	2.10	2.50	2.96	3.09	3.38	3.60	4.00	4.35	4.72	5.12	5.50	5.90	Earning	s per sh	AB	7.30
1.26	1.28	1.30	1.32	1.34	1.36	1.38	1.40	1.48	1.56	1.68	1.80	1.94	2.10	2.30	2.50	2.72	2.92	Div'ds D	ecl'd per	sh <sup>c</sup> ∎ arsh	3.50
20.16	22.01	22.60	23.52	24.16	24.98	26.12	28.47	30.74	31.48	33.32	36.74	42.87	48.18	53.95	59.71	64.25	68.20	Book Va	lue per sh	1	82.85
81.74	89.33	90.81	92.55	90.16	90.30	90.24	90.64	100.39	101.48	103.93	106.10	111.27	119.34	125.88	132.42	142.00	146.00	Commo	n Shs Out	tst'g D	155.00
.73	.84	.82	.83	.84	.90	1.01	.89	.85	.88	1.09	1.11	1.17	1.24	1.15	1.00	Bold fig Value	Bold figures are         Avg Ann'l P/E Ratio         20           Value         Line         Relative P/E Ratio         1				
4.7%	4.2%	4.8%	5.3%	4.7%	4.2%	4.1%	3.5%	3.1%	2.9%	2.4%	2.3%	2.2%	2.1%	2.2%	2.6%	estin	ates	Avg Anr	ı'l Div'd Y	ield	2.4%
CAPITA Total De	L STRU	OTURE a	as of 3/31 Due in 5 \	<b>1/22</b> Yrs \$241(	0.0 mill.	3438.5	3886.3	4940.9	4142.1	3349.9	2759.7	3115.5	2901.8	2821.1	3407.5	3900 760	4200	Revenue	es (\$mill) /	A	6000 1120
LT Debt	\$5757.0	6 mill.	LT Interes	st \$85.0 r	nill.	33.8%	38.2%	39.2%	38.3%	36.4%	36.6%	27.0%	21.4%	19.5%	18.8%	8.5%	17.5%	Income	Tax Rate		25.0%
coverag	est ean e: 10.8x	)	k, lotal inte	erest		5.6%	5.9%	5.9%	7.6%	10.5%	13.9%	14.3%	17.6%	20.6%	19.5%	19.5%	20.5%	Net Prof	it Margin		18.8%
Leases, Uncapitalized Annual rentals \$41.8 mill.					8 mill.	45.3% 54.7%	48.8% 51.2%	44.3% 55.7%	43.5% 56.5%	38.7% 61.3%	44.0% 56.0%	34.3% 65.7%	38.0% 62.0%	40.0%	38.4% 61.6%	40.0% 60.0%	40.0% 60.0%	Commo	n Equity F	Ratio	40.0% 60.0%
Pfd Stock None						4315.5	5036.1	5542.2	5650.2	5651.8	6965.7	7263.6	9279.7	11323	12837	15200	16600	Total Ca	pital (\$mi	II)	21400
Pension Assets-9/21 \$596.8 mill.					6.1%	6030.7 5.9%	6/25.9 6.4%	7430.6 6.6%	8280.5 7.2%	9259.2 6.4%	10371 6.9%	6.1%	13355	15064 5.5%	16500 6.0%	18000 6.5%	Return of	it (\$mill) on Total Ca	ap'l	23000 6.5%	
Oblig. \$596.0 mill. Common Stock 139,015,012 shs.					8.1%	8.9%	9.4%	9.9%	10.1%	9.8%	9.3%	8.9%	8.5%	8.4%	8.5%	8.5%	Return o	on Shr. Eq	uity	9.0%	
as of 4/29/22						8.1%	8.9%	9.4%	9.9%	10.1%	9.8%	9.3%	8.9%	8.5%	8.4%	8.5%	8.5% 4.5%	Return o	on Com Ed	quity Fa	9.0%
MARKET CAP: \$15.7 billion (Large Cap)					0/04/00	65%	56%	50%	51%	50%	50%	48%	48%	49%	49%	51%	50%	All Div'd	s to Net P	Prof	48%
(\$MII	NT POS .L.)	ITION	2020	2021	3/31/22	BUSIN	ESS: Atr	nos Ener	gy Corpo	ration is	engaged	primarily	in the	mercial;	3.6%, ind	dustrial;	and 1.7%	other. T	he comp	any sold	Atmos
Other	sseis		20.8 450.5 2	2722.0	2946.5	through	n six regu	ulated na	tural gas	utility op	perations:	: Louisiar	na Divi-	.9% of a	common s	g, 1/17. stock (12	2/21 Prox	and direc y). Presid	dent and	Chief Ex	ecutive
Accts P	ayable		471.3 2 235.8	423.2	3529.0 354.0	sion, V	Vest Tex do-Kansa	as Divisio	on, Mid-T n and Ki	ex Divis	ion, Miss Mid-State	sissippi C	ivision, n Gas	Officer: Centre	Kevin Ak	ers. Inc	orporated	l: Texas. eway Da	Address	: Three as 7524	Lincoln
Debt Di Other	le		.2 2 546.4	2400.5 686.7	2201.4 653.0	sales breakdown for fiscal 2021: 67.9%, residential; 26.8%, com-						phone:	972-934-9	9227. Int	ernet: ww	vw.atmos	energy.co	om.			
Current	Liab.	1:	782.4 3 306% 1	3510.4 457%	3208.4 1445%	Atmos Energy had a decent showing through the first half of fiscal 2022						rema	ined a	vaila	ble fo	r issu	ance	(out o	of \$5		
ANNUA		S Past	Pa	st Est'c	1 '19-'21	(wh	ich e	nded	last	nan Marc	ch 31	st). S	hare	ment	expi	iring	in J	June,	2024	. La	stly,
of change Revenu	(per sh) Ies	10 Yrs -7.5	. 5Yı 5% -10.	rs. to .0%	° <b>25-</b> °27 6.5%	net i	rose 5	.5%, t	o \$4.2	3, coi	npare	d to \$	34.01	Atmo	s car	acc	ess fo	our r	evolvi	ng ci	redit
"Cash I Earning	-low" Is	6.0 8.5	% 7. 5% 8.	0% .5%	7.0% 7.5%	was	broug	tht ab	out pa	artly	by the	e dist	ribu-	\$1.5	billion	com	nercia	φ2.5 al pap	er pro	gram	. So,
Book V	as alue	5.5 8.5	5% 8. 5% 11.	.0% .0%	7.0% 7.5%	tion	unit,	help	ed by	favo	rable	rate	case	there seems to be ample liquidity to satisfy						tisfy	
Fiscal Year	QUAR	TERLY RE	VENUES (\$	6 mill.) A	Full Fiscal	A si	ubstar	ntially	dimi	inishe	d eff	ective	in-	tures	, and	other	obliga	ations	for sc	ome ti	ime.
Ends 2019	877.8	1094.6	485.7	3ep.30 443.7	Year 2901.8	come But	tax : the r	rate a	llso be	nefite	ed the	comp	any. and	Pros	pects aging	out The	to 20	25-20	<b>27 ap</b> ranks	as or	en-
2020	875.6	977.6	493.0	474.9	2821.1	stora	ige di	visior	n was	held	back	a bi	tby	the 1	nation	s lar	gest r	natura	il gas	-only	dis-
2021	914.5 1012.8	1649.8	605.6 640	568.3 597.4	3407.5 3900	heig less	htene	d opei ming	rating	exper	nses.	Never	the-	tribu	tors, mers	with acros	more	than ral st	thre	e mi inclu	llion ding
2023	1060	1720	730	690	4200	fairl	y wel	l for	Atmo	s, ful	l-year	earn	ings	Texas	s, Lou	isian	a, and	d Mis	sissip	pi. M	lore-
Year Ends	Dec.31	Mar.31	Jun.30	Sep.30	Fiscal Year	stan   shar	d to 1 e. rela	increa	se aro to fisc	ound al 209	'7%, t 21's \$	o \$5. 5.12 t	50 a otal	over,	we t ent ha	hink as pro	the pomisir	pipelii og ove	ne and rall g	d sto rowtł	rage
2019	1.38	1.82	.68	.49	4.35	Rega	rding	next	year, s	share	net m	night g	grow	portu	inities	, give	n that	t it op	erates	s in o	ne of
2020	1.47	2.30	.79 .78	.53 .37	4.72 5.12	at a   oper	simil ating	ar pe margi	rcenta ns wie	lge ra len fu	ite, to irther	\$5.90	J, as	the world	most-a 1. The	active healt	drill hv ba	ling i lance	region sheet	s in is ar	the noth-
2022 2023	1.86 <b>2.02</b>	2.37 <b>2.43</b>	.82 .91	.45	5.50 5.90	The	Fina	ncial	Stre	ngth	rati	ng is	A+.	er po	sitive.						
Cal-	QUAR	TERLY DI	VIDENDS P	AID C=	Full	Whe and	n the	secor alents	nd qua resid	arter ed at	conclu \$582	ıded, .5 mil	cash lion	That hold	said unin	i, th Ipres	ese sive	top-q long-	uality term	7 sha total	ares re-
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year	Also	, lon	g-tern	n deb	ot wa	as m	anage	able	turn	pote	ntial	Capi	tal ar	precia	ation	pos-
2018	.485 .525	.485 .525	.485 .525	.525 .575	2.15	(roug   term	ghly 4	10% o nitme	i tota nts di	i cap d not	ital) a anne	and sl ar to	nort- be อ	sıbili vield	ties ar is he	en't e low ti	excitin he ave	ig. Als erage	so, the	e divio lue L	tend
2020	.575	.575	.575	.625	2.35	majo	or obs	tacle.	Furth	iermo	ore, \$2	2.2 bi	llion	Natu	ral Ģ	ıs Uti	lity g	roup.	1.	07	0000
2022	.68	.020 .68	.020		2.00	in c	ommo	n sto	ock an	nd/or	debt	secur	ities	rred	erick L	. Hai	ris, II	I Einers'	Ma	y 27,	2022
(A) ⊢ISCa shrs. Exc	u year	enus Se ec. gains	(loss): '1	( <b>b)</b> Dilut 10, 5¢; '1	ea 17, 11, <b>(C)</b> 1	Dividends	a egs. rpt s historica	ally paid	in early I	March,	(E) Qtrs	may not	add due	e to char	ge in shr	rs Sto	ck's Pric	e Stabili	n Strengt ty		95 70
ued oper	ক।.43; ations:	20, 17¢. '11, 10¢:	'12, 27¢	s uiscont ¢; '13, 14	4¢; Dire	e, Sepi., a ct stock p	urchase	plan ava	nvestmen il.	n pian.	ouisiandi	ny.				Ear	nings Pr	edictabi	lity		100

(1¢); '18, \$1,43, '20, 17¢. Excludes discontin- June, Sept. and Dec. 

 Div. reinvestment plan. | outstanding.
 ued operations: '11, 10¢; '12, 27¢; '13, 14¢; | Direct stock purchase plan avail.
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Earnings Predictability 100 To subscribe call 1-800-VALUELINE

## Exhibit DWD-2 Page 3 of 7

NE\	N JE	RSE	YR	ES. N	IYSE-N	IJR	R	ecent Rice	44.6	3 P/E RATI	o <b>19.</b>	1 (Traili Medi	ng: 22.7) an: 17.0)	RELATIVI P/E RATI	<b>1.1</b>	B DIV'D YLD	3.2	%	ALUE		
TIMELIN	iess 4	Lowered	5/20/22	High:	25.2 19.8	25.1	23.8	32.1 21.9	34.1 26.8	38.9 30.5	45.4 33.7	51.8 35.6	51.2 40.3	44.7	44.4	47.5			Target	Price	Range
SAFETY	· 2	Lowered	4/17/20	LEGEN	NDS 40 x Divide	ends p sh		2	2010	00.0	00.1	00.0			00.0	07.10			2025	2026	2027
TECHNI	CAL 3	Lowered	5/27/22	div Re	vided by In elative Pric	iterest Rate e Strength			2-for-1												80 60
18-Mor	th Tara	et Price	Range	Options:	Yes area indic	ates recess	ion		+				ո	1		• ال					50 40
Low-Hig	jh Midj	point (%	to Mid)						Աստուսկ	ասեր		, Ir.		1	ր. որթ						30
\$29-\$55	\$42	(-5%)			սոսիլ	ուսուր	արո	6.1 <sup>.1.1</sup> .1.1.1									~.				25
202	5-27 PR		DNS nn'l Total			• /	$\sim$	<u> </u>					$\sim$								15
l High	Price 55 (+	Gain ⊦25%)	Return 8%	******	•	· · · · · · · · · · · · · · · · · · ·	····		*********	****	<u></u>	••••••	······	••••							10
Low	40 ( tional F	-10%) Jecisiou	<u>1%</u>				•••••							•••••	••••••			% TO	. RETUR	N 4/22	7.5
to Buny	102021	2Q2021	3Q2021	Percent	t 30 -													1 vr.	STOCK 6.2	INDEX -7.2	-
to Sell Hid's(000)	139 68468	130	121 66131	traded	20 - 10 -	ՈւՄՈւս	Ուսիի	տորոր	սեսնում	llmath	liliinii	Huuu	llianatti		Ոստո			3 yr. 5 yr.	-4.6 24.6	37.2 58.7	F
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	© VAL	JE LINE PI	JB. LLC	25-27
39.81	36.31	45.37	31.17	32.05	36.30	27.08	38.38	44.40	32.09	21.90 2.46	26.28	33.24	29.01	20.39	22.71	25.50 3.65	25.95 3 75	Revenue "Cash F	s per sh 4	A sh	28.10 4 25
.93	.78	1.35	1.20	1.23	1.29	1.36	1.37	2.08	1.78	1.61	1.73	2.72	1.96	2.07	2.16	2.30	2.40	Earnings	per sh B	,	2.80
.48	.51	.56	.62	.68	.72	.77	.81	.86	.93	.98	1.04	1.11	1.19	1.27	1.36	1.45 5.35	1.49 5.30	Div'ds D Can'l Sn	ecl'd per ending pe	shC∎ Prsh	1.70 5.50
7.50	7.75	8.64	8.29	8.81	9.36	9.80	10.65	11.48	12.99	13.58	14.33	16.18	17.37	19.26	17.18	18.70	19.85	Book Va	lue per sh	l D	23.15
82.88	83.22	84.12	83.17	82.35	82.89	83.05 16.8	83.32	84.20	85.19	85.88	86.32	87.69	89.34	95.80	94.95	98.00 Bold fig	99.00 ures are		1 Shs Out 1 P/F Bat	sťg E io	100.00
.87	1.15	.74	.99	.95	1.05	1.07	.90	.62	.84	1.12	1.13	.84	1.29	.91	.94	Value	Line	Relative	P/E Ratio		.95
3.2%	3.0%	3.3%	3.5%	3.7%	3.3%	3.4%	3.7%	3.5%	3.1%	2.9%	2.7%	2.6%	2.5%	3.5%	3.6%	0500	0570	Avg Ann	'l Div'd Yi	eld	4.0%
Total De	ebt \$264	6.1 mill.	is of 3/31 Due in 5 \	<b>/22</b> Yrs \$442.	8 mill.	112.4	3198.1 113.7	3/38.1	2734.0	1880.9	2268.6 149.4	2915.1 240.5	2592.0	1953.7	2156.6	2500 225	2570 240	Net Prof	is (\$mill) / it (\$mill)	`	2810 280
Incl. \$6.	: \$2319.4 0 mill. ca	mill. <b>L</b> pitalized	<b>.T Interes</b> leases.	<b>st</b> \$78.6 n	nill.	7.1%	25.4%	30.2%	26.3%	15.5%	17.2%			NMF	10.3%	10.5%	10.5%	Income T	ax Rate		10.5%
(LT inter	rest earn	ed: 5.0x;	total inter	rest cover	rage:	5.0% 39.2%	3.6%	4.7%	5.6% 43.2%	7.3% 47.7%	6.6% 44.6%	8.2% 45.4%	6.7% 49.8%	10.0% 55.1%	9.6% 57.0%	9.1% 57.5%	10.0% 57.0%	Long-Tei	t Margin m Debt R	atio	10.0% 56.5%
Pensior	n Assets	<b>-9/21</b> \$46	69.5 mill.		0.0 mill	60.8%	63.4%	61.8%	56.8%	52.3%	55.4%	54.6%	50.2%	44.9%	43.0%	42.5%	43.0%	Commor	Equity R	latio	43.5%
Pfd Sto	<b>ck</b> None		0	biig. 5040	J.Z 11111.	1339.0	1400.3	1564.4 1884.1	1950.6 2128.3	2230.1 2407.7	2233.7 2609.7	2599.6 2651.0	3088.9	4104.2 3983.0	3793.0 4213.5	4335 4145	4565 4225	Net Plan	pital (\$mil t (\$mill)	I)	5310 4485
Commo	n Stock	96,152,7	'12 shs.			9.2%	9.0%	12.1%	8.6%	6.9%	7.7%	10.1%	6.4%	5.6%	6.5%	6.5%	6.5%	Return o	n Total Ca	ap'l	6.5%
as of 5/	2/22 T CAP: \$	\$4.3 billi	on (Mid C	Cap)		13.8%	12.8%	18.3%	13.9% 13.9%	11.8% 11.8%	12.1%	16.9% 16.9%	11.3%	10.6%	12.7% 12.7%	12.5% 12.5%	12.0% 12.0%	Return o	n Snr. Eq n Com Ec	quity	12.0% 12.0%
CURRE		TION	2020	2021	3/31/22	6.2%	5.2%	11.0%	7.0%	4.8%	5.0%	10.2%	4.6%	4.3%	5.6%	4.5%	4.5%	Retained	to Com I	q	4.5%
Cash A Other	ssets	1	17.0	4.7 629.6	13.9 542.1	BUSIN	59% ESS: Ne	40%	00% / Resour	ces Corr	jog‰ jisah	40%	ompany	vides u	oregulate	d retail/w	02% holesale	natural	as and	related	01%
Current	Assets	-6	22.3	634.3	556.0	providi	ng retail/	wholesale	energy	svcs. to	custome	rs in NJ,	and in	svcs. 2	021 dep.	rate: 2.	4%. Has	1,251 e	mpls. Of	f./dir. ov	vn less
Accts P	ayable	2	270.1	429.6 450 1	301.6	states sey Na	tural Gas	s had 564	si to nev 1,000 cus	t. at 9/30	u, and Ca 1/21. Fisc	anada. N al 2021 v	ew Jer- /olume:	Proxy).	CEO, F	resident	& Direc	tor: Stev	/anguard /en D. \	, 10.6% Nesthov	en. In-
Other	liah	1	11.0	171.7	253.8	112 bil firm tra	<ol> <li>cu. ft. nsportati</li> </ol>	(20% int on. 19%	erruptible other), N	e, 61% r J. Natur	esidentia al Enerav	l, comme	ercial & arv pro-	corporation 07719.	ted: New Telephon	Jersey. e: 732-93	Address 38-1480.	: 1415 V Web: ww	Vyckoff F w.niresou	Road, W urces.co	/all, NJ m.
Fix. Ch	g. Cov.	5	45%	545%	550%	Sinc	e ou	r Feb	ruary	v rev	iew, s	share	s of	share	e. Our	call	of \$2.3	30 rep	resen	tsay	year-
ANNUA of change	L RATES	S Past 10 Yrs.	Pa: 5 Yr	st Est'd rs. to'	l '19-'21 '25-'27	New	Jers	ey Re	sour	ces h	ave c	ontin	ued	over-	year	advan	ice of	abou	t 6.5	%. Š	hare
Revenu "Cash I	ies Flow"	-3.0 7.0	% -6. % 4.	0% 5%	2.5% 5.0%	adva	nced	anoth	$10^{11}$ m $10^{11}$	5%.	In co	mpari	ison,	tick i	in the	top 1	ine of	f appr	oxima	tely	16%.
Earning Dividen	ls ds	5.0 6.5	% 2. % 6.	5% 5%	5.0% 5.0%	the s	S&P { arly ]	500 In 10% fo	dex re r this	egiste: same	red a	down d	turn	This of mo	ought re th	to be an 35	supp 575 ne	orted	by the tomer	e add ' acco	ition unts
Book V	Alue	7.5	% 7.	0% ·	4.5%	Mea	nwhi	le, th	ie ret	tail	ind v	vhole	sale	over	the fi	rst ha	lf of t	he ye	ar. At	the s	same
Year Ends	Dec.31	Mar.31	Jun.30	Sep.30	Fiscal Year	enei auai	rgy p rter 1	rovid cesult	er po s. To	<b>sted</b> that	mixe point.	d Ma: revei	rch- nues	time, Stora	ste lige &	ady Tran	contr sporta	ibutio	ns fi arm v	rom vill li	the kelv
2019	811.8 615.0	866.2 639.6	434.9 299.0	479.1 400 1	2592.0	adva	nced	13.7%	, to \$9	912.3	millio	n, bes	sting	be ni	icely o	omple	ement	ary tl	nis ye	ar. A	lter-
2021	454.3	802.2	367.6	532.5	2156.6	impr	essive	er 500 e 49%	spike	ion. 1 e in 1	nis re atility	volu	a an mes,	been	hurt	by the	ergy c e incre	eased	volati	lity ii	nas 1 en-
2022 2023	675.8 <b>695</b>	912.3 930	430 450	481.9 495	2500 2570	part	ially o	offset	by a 9	9% do	wntu rgin f	n in	non-	ergy likola	prices	s ovei	the	past	year. winds	This	will
Fiscal Year	EAR Dog 21	NINGS PE	R SHARE	A B Con 20	Full Fiscal	expe	nses	increa	sed 9	90 ba	$sis_pc$	ints,	asa	comp	any a	s the	year p	progre	sses.	101	une
Ends 2019	.61	1.27	d.20	.29	Year 1.96	perc	entage	e of t	he to nnlete	p line	e. Tha set th	at ma	rgin line	At the ly sl	ie rec hares	ent o hav	luota e alr	tion, ready	these real	unti ized	ime- the
2020	.44	1.12	d.06	.57	2.07	grow	th, a	nd aft	er fac	toring	in th	ie dilu	itive	bulk	of th	ie ea	rning	s gro	wth j	poter	ntial
2022	.40	1.36	d.10	.35	2.30	effec	ts of nd-au	stocl arter	c issu (ende	iances d Ma	s, NJ arch	к′s fi 31, 2	iscal 022)	that 2027	we e	nvisi to th	on fo is, th	e stor	e <b>pull</b> ek offe	to 2 ers be	025- elow-
2023	./3 QIIART	1.38 ERI Y DIV	a.08	.37 AID ⊂∎	2.40	earn	ings	declin	ed 23	%, to	\$1.36	a s	nare.	avera	ige ca	pital a	appre	ciation	n pote	ntial	over
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year	We l	reii s. nave	nort o left o	1 our ( <b>ur fis</b>	cal 2	кот\$ 022 (е	1.70. ends \$	Sep-	tnat inves	tors	will	e. Tha likely	at sai 7 fin	u, cor d the	iserva e Ab	ative ove-
2018	.273	.273	.273 2925	.2925	1.11	tem	ber 3	Oth) k	oottor	n-line	e esti	mate	un-	Avera	age S	Safety	ran	k an	d hi	gh I	Price
2020	.3125	.3125	.3125	.3325	1.27	than	-expe	cted	secon	d-qua	rter	earni	ngs,	the r	ecent	mark	et vola	atility.	The a	es, g attrac	tive
2021	.3325 .3625	.3325 .3625	.3325	.3025	1.30	man rang	ageme e fror	ent re n \$2.9	cently	raise	ed its \$2.30	guid:	ance	divid Brva	end yi $n J F$	eld is	also a	a plus	Ma	v 27	2022
(A) Fisca	l vear en	ids Sept.	30th.		repo	rt due ea	rly Aua.	ψΔ.Δ	υ ψΔιυ	.5, 10	(D) Inclu	des reaul	atory ass	ets in 20	21: \$522.	1 <b>Co</b> r	npanv's	Financia	I Strenat	, <i>21</i> , h	A+
(B) Dilute	ed earnin	gs. Qtly.	revenues	s and egs	. (C)	Dividends	historica	ally paid i	n early Ja	ın.,	million, \$	5.49/shai	e.			Sto	ck's Ýric	e Stabili	y J		85

ng –	May 27,	2022
Company's Financial St	rength	A+
Stock's Price Stability	Ū	85
Price Growth Persisten	ce	50
Earnings Predictability		55
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(b) Diuted earnings. Cuy. revenues and egs. May not sum to total due to rounding and change in shares outstanding. Next earnings
 (c) Dividends nistorically paid in early Jan., April, July, and October. 

 Dividends nistorically paid in early Jan., April, July, and October. 

 Dividend reinvest.
 (c) Dividends nistorically paid in early Jan., April, July, and October. 

 Dividend reinvest.
 (c) Dividends nistorically paid in early Jan., April, July, and October. 

 Dividend reinvest.
 (c) Dividend reinvest.

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THELINESS         4         4         9         9         27         8         30.7         0.5         27.8         28.4         30.7         0.5         27.8         28.4         30.7         0.5         27.8         28.4         30.7         0.5         27.8         28.4         30.7         0.5         27.8         28.4         30.7         10.6         10.0         10.0         27.8         28.4         30.7         10.2         27.8         28.4         30.7         10.2         27.8         20.6         27.8         20.6         27.8         20.6         27.8         20.6         27.8         20.6         27.8         20.0         20.7         20.6         27.8         20.0         27.8         20.0         27.8         20.0         27.8         20.0         27.8         20.0         27.8         20.0         27.8         20.0         27.8         20.0         27.8         27.8         27.8         27.8         27.8         27.8         27.8         27.8         27.7         28.4         27.9         27.8         27.8         27.7         27.8         27.8         27.8         27.8         27.8         27.8         27.8         27.8         27.8         27.7	NIS	OUF	RCE	INC.	NYSE	-NI		R P	ecent Rice	30.4	3 P/E RATIO	₀ <b>21</b> .	0 (Traili Medi	ng: 22.1) an: 21.0)	RELATIVE P/E RATIO	<b>1.3</b>	O DIV'D YLD	3.1	% VALUE	
SAFETY         3         Comed Stratz Display         Come	TIMELI	NESS 4	Raised 3	/11/22	High:	24.0	26.2	33.5	44.9	49.2	26.9 19.0	27.8	28.1 22.4	30.7 24 7	30.5 19.6	27.8	32.6		Target Price	Range
TECHNOL 2         Pass 512         Operation of the state of the sta	SAFETY	ı 3	Lowered	3/19/21	LEGEN	NDS 50 x Divide	ends p sh		02.1	IE	10.0	21.7		24.7	10.0	21.1	20.4		2025 2020	5 2027
Construction         Solid area notates needed         Solid area nota	TECHNI	CAL 2	Raised 5	/13/22	div Re	vided by In elative Price	terest Rate e Strength													80 60
Low-High Midpoint %to Mid 288-538 534 (10%) 2025-27 PROJECTIONS Price Gain Meturn 107 2025-27 PROJECTIONS Price Gain Meturn 1087 1020 1	18-Mor	nth Targ	et Price	Range	Shaded	area indica	ates recess	ion		որժ						<u>_</u> .				
S28-539         S34 (10%)         Implifying mark	Low-Hiç	gh Mid	point (%	to Mid)				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	hours.				ايرالير	սուսո	Ш. /	<u>/ ``</u>	<del>ا</del> ابه			- 30
2020-27 PRUCE LINUTY Team	\$28-\$39	\$34	(10%)			ուսկու			$\sim$		, <sup>111,111,11</sup>		1		ויהעווין	ul	`			20
High         S0         C455%         F3         F3         F4         F3         F4         F5         F5         F3         F3         F5         F5         F3         F3         F5         F5         F3         F5         F5         F3         F5         F5 <t< td=""><td>202</td><td>5-27 PR Price</td><td></td><td>nn'i Total</td><td> ++' <u>  </u></td><td></td><td>••</td><td></td><td>•*••*••**</td><td>••••</td><td></td><td><b>F</b></td><td></td><td><math>\sim</math></td><td></td><td></td><td></td><td></td><td></td><td>15</td></t<>	202	5-27 PR Price		nn'i Total	++'  <u>  </u>		••		•*••*••**	••••		<b>F</b>		$\sim$						15
Institutional Decisions         Stron, Rerule M 422           Bay 220         200         200         110         111	High	50 (· 35 (·	+65%) +15%)	16% 7%	*****	****					····*·				•.					10 7.5
Basel         Constraints         Constraints <thconstraints< th=""> <thc< td=""><td>Institu</td><td>tional [</td><td>Decisio</td><td>ns</td><td>-</td><td></td><td></td><td></td><td></td><td></td><td>•</td><td>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</td><td>**********</td><td>••••••••</td><td>• •</td><td></td><td></td><td></td><td>% TOT. RETURN 4/22</td><td>*</td></thc<></thconstraints<>	Institu	tional [	Decisio	ns	-						•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	**********	••••••••	• •				% TOT. RETURN 4/22	*
Name         Other         Number of the second state         Number of the second state <t< td=""><td>to Buy</td><td>102021</td><td>202021 256</td><td>302021 230</td><td>Percent shares</td><td>t 30 - 20 -</td><td></td><td></td><td></td><td></td><td>ւ</td><td>dhu . u</td><td>illin ht.</td><td></td><td>ul du du</td><td>•••••••••</td><td></td><td></td><td>1 yr. 16.2 -7.2 3 yr. 15.3 37.2</td><td>-</td></t<>	to Buy	102021	202021 256	302021 230	Percent shares	t 30 - 20 -					ւ	dhu . u	illin ht.		ul du du	•••••••••			1 yr. 16.2 -7.2 3 yr. 15.3 37.2	-
2000         2003         2003         2013 <th< td=""><td>HId's(000)</td><td>361696</td><td>367884</td><td>376481</td><td>traded</td><td>10 - 2011</td><td>2012</td><td>2012</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2019</td><td>2010</td><td>2020</td><td>2021</td><td>2022</td><td>2022</td><td>5 yr. 40.2 58.7</td><td>25.07</td></th<>	HId's(000)	361696	367884	376481	traded	10 - 2011	2012	2012	2014	2015	2016	2017	2019	2010	2020	2021	2022	2022	5 yr. 40.2 58.7	25.07
318       320       3.32       2.96       3.19       2.48       3.11       3.41       3.40       2.27       2.71       2.07       2.66       3.17       3.15       3.26       3.20       3.50       "Cash Flow" per sh       4.25         3.14       1.14       1.14       1.34       8.44       1.06       1.00       3.9       1.30       1.31       1.45       1.68       4.84       .44       4.45       4.56       6.70       1.80       1.84       1.82       1.82       1.82       1.82       1.82       1.82       1.82       1.82       1.82       1.82       1.82       1.82       1.82       1.82       1.82       1.82       1.81       1.21       1.43       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.44       1.53       1.45       1.45       1.44       1.53       1.45       1.44       1.53       1.45       1.44       1.55       1.45       1.44       1.44       1.45       1.44 </td <td>27.37</td> <td>28.96</td> <td>32.36</td> <td>2009</td> <td>22.99</td> <td>21.33</td> <td>16.31</td> <td>18.04</td> <td>2014</td> <td>14.58</td> <td>13.90</td> <td>14.46</td> <td>13.74</td> <td>13.63</td> <td>11.95</td> <td>12.09</td> <td>13.85</td> <td>14.70</td> <td>Revenues per sh</td> <td>17.55</td>	27.37	28.96	32.36	2009	22.99	21.33	16.31	18.04	2014	14.58	13.90	14.46	13.74	13.63	11.95	12.09	13.85	14.70	Revenues per sh	17.55
1       1.37       1.37       1.37       1.37       1.37       1.37       1.37       1.30       1.31       1.32       1.31       1.32       1.31       1.32       1.31       1.32       1.31       1.32       1.31       1.32       1.31       1.32       1.33       1.30 <t< td=""><td>3.18</td><td>3.20</td><td>3.32</td><td>2.96</td><td>3.19</td><td>2.98</td><td>3.13</td><td>3.41</td><td>3.60</td><td>2.27</td><td>2.71</td><td>2.07</td><td>2.86</td><td>3.17</td><td>3.15</td><td>3.26</td><td>3.20</td><td>3.50</td><td>"Cash Flow" per sh</td><td>4.35</td></t<>	3.18	3.20	3.32	2.96	3.19	2.98	3.13	3.41	3.60	2.27	2.71	2.07	2.86	3.17	3.15	3.26	3.20	3.50	"Cash Flow" per sh	4.35
2.33         2.88         3.54         2.81         3.59         4.83         5.99         6.42         4.26         4.37         5.00         4.83         4.35         4.46         4.47         Cap1 Spending per sh         4.35           18.20         16.32         17.24         17.54         17.63         17.74         17.90         18.77         15.44         12.44         12.40         12.80         12.80         13.36         12.66         13.33         13.60         405.00 <td< td=""><td>.92</td><td>.92</td><td>.92</td><td>.04</td><td>.92</td><td>.92</td><td>.94</td><td>.98</td><td>1.07</td><td>.03</td><td>.64</td><td>.39</td><td>.78</td><td>.80</td><td>.84</td><td>.88</td><td>.94</td><td>.98</td><td>Div'd Decl'd per sh B =</td><td>1.08</td></td<>	.92	.92	.92	.04	.92	.92	.94	.98	1.07	.03	.64	.39	.78	.80	.84	.88	.94	.98	Div'd Decl'd per sh B =	1.08
Total         Total <th< td=""><td>2.33</td><td>2.88</td><td>3.54</td><td>2.81</td><td>2.88</td><td>3.99 17.71</td><td>4.83</td><td>5.99 18.77</td><td>6.42 19.54</td><td>4.26</td><td>4.57</td><td>5.03 12.82</td><td>4.88</td><td>4.72</td><td>4.49</td><td>4.53</td><td>4.45 13.80</td><td>4.45 14 35</td><td>Cap'l Spending per sh Book Value per sh C</td><td>4.35 17.40</td></th<>	2.33	2.88	3.54	2.81	2.88	3.99 17.71	4.83	5.99 18.77	6.42 19.54	4.26	4.57	5.03 12.82	4.88	4.72	4.49	4.53	4.45 13.80	4.45 14 35	Cap'l Spending per sh Book Value per sh C	4.35 17.40
192       18.8       12.1       14.3       15.3       19.4       17.9       18.9       22.7       37.3       23.2       84.4       19.3       21.3       18.7       18.0 <i>Bot trigues are live PIE</i> Ratio       10.6         4.2%       4.3%       5.7%       7.6%       5.7%       4.5%       3.8%       3.3%       2.7%       3.5%       2.8%       2.8%       3.1%       2.9%       3.4%       3.6% <i>Aug Anni Div'd Yiel 2.5%</i> CAPITAL STRUCTURE as of 33/122         Total Det \$975.7 mill. Due in 5 Yrs \$1318 mill.         (Interest cov. earned: 2.2x)       (55% of Capi)       561.2       565.7.3       647.0.6       4651.8       4492.5       487.4       5114.5       520.9.9       4681.7       4899.6       5600       5950       Revenues (\$mill)       99.9         Leases, Uncapitalized Annual rentals \$32.7 mill.       56.1%       56.9%       60.7%       59.8%       63.5%       55.3%       56.8%       61.2%       56.9%       66.5%       56.0%       Long-Firm Deth TRate       20%         Pid Stock \$1547 mill.       Pid Div'd \$55.1 mill.       56.3%       56.9%       60.7%       59.8%       63.5%       55.3%       56.8%       56.0%       Return on Sht. 20%	273.65	274.18	274.26	276.79	279.30	282.18	310.28	313.68	316.04	319.11	323.16	337.02	372.36	382.14	391.76	404.30	405.00	405.00	Common Shs Outst'g D	415.00
4.2%         4.3%         5.7%         7.8%         5.7%         4.5%         3.8%         3.3%         2.7%         3.5%         2.8%         3.1%         2.9%         3.4%         3.6%         estimates         Arg Anri Div'd Yield         2.5%           CAPITAL STRUCTURE as of 3/31/22         for therest \$3/31/22         5061.2         5657.3         6470.6         4651.8         4492.5         4874.6         5114.5         5208.9         4681.7         4899.6         5600         5950         Revenues (\$mill)         990           17 Debt \$375.7         mill. Interest \$3/31 mill.         110.6         490.9         530.7         198.6         327.%         17.0%         19.7%         17.0%         18.3%         15.7%         19.0%         Incerest \$490.9         500.7         198.6         328.7%         71.0%         19.7%         17.0%         18.3%         15.0%         56.5%         60.5%         56.5%         66.9%         Come Tax Rate         19.0%         Incerest \$419.0%         43.7%         43.1%         39.3%         40.2%         35.5%         56.9%         66.9%         56.5%         60.5%         56.5%         56.9%         Come Tax Rate         19.0%         Incerest \$419.0%         35.0%         Come Car Rate         19.0%         <	19.2	18.8 1.00	12.1	14.3	15.3	19.4 1.22	17.9 1 14	18.9 1.06	22.7	37.3 1.88	23.2 1.22	64.4 3.24	19.3 1 04	21.3	18.7 96	18.0 99	Bold fig Value	ures are Line	Avg Ann'l P/E Ratio Relative P/E Ratio	19.0 1.05
CAPITAL STRUCTURE as of 3/31/22 Total Detx \$977.7 mill. Due in 5 Yrs \$1318 mill. (Interest cov. earned: 2.2x)         5661.2         5657.3         6470.8         4492.5         4874.6         5114.5         5208.9         4681.7         4899.6         5600         5950         Revenues (\$mill)         7290           Total Detx \$977.7 mill. (Interest cov. earned: 2.2x)         (58% of Capi)         34.4%         36.9%         41.6%         35.7%         71.0%         18.3%         56.2%         626.6         626.3         605         670         Net Profit \$(smill)         990           Leases, Uncapitalized Annual rentals \$32.7 mill. Pension Assets-12/21 \$1.9 bill. Oblig. \$2.0 bill.         56.3%         56.3%         66.3%         66.3%         56.0%         Long-Term Deth Ratio         52.0%           21916         143365         16017         12112         13088         14380         15543         16012         16635         1670         Total Capital Cap	4.2%	4.3%	5.7%	7.6%	5.7%	4.5%	3.8%	3.3%	2.7%	3.5%	2.8%	2.8%	3.1%	2.9%	3.4%	3.6%	estin	ates	Avg Ann'l Div'd Yield	2.5%
LT Debt \$9179.8 mill. (Interest cov. earned: 2.2x)         (58% of CapI)         '40.5	CAPITA Total D	L STRU	CTURE a	is of 3/31 Due in 5 \	1/22 Yrs \$1318	3 mill.	5061.2	5657.3	6470.6	4651.8	4492.5	4874.6	5114.5	5208.9	4681.7	4899.6	5600	5950 670	Revenues (\$mill)	7290
Interest of the darked LEAP       (c)	LT Debt	\$9179.8	3 mill.	T Interes	st \$341 m % of Can	iill. 'I)	34.4%	34.8%	36.9%	41.6%	35.7%	71.0%	19.7%	17.0%	18.3%	15.7%	19.0%	19.0%	Income Tax Rate	19.0%
Pension Assets-1221 \$1.9 bill. Oblig. \$2.0 bill. Pfd Stock \$1547 mill. Pfd Div'd \$55.1 mill. Pfd Div'd Div'd Div'd Div'd Div'd \$55.1 mill. Pfd Div'd Div'd Div'd Div'd Div'd Div'd	Logooo	Unconi	talizad A		tale \$22	'' 7 mill				 60.7%	59.8%	63.5%			2.9%	2.0%	2.0%	2.0%	AFUDC % to Net Profit	2.0%
Pfd Stock \$1547 mill.       Pfd Div'd \$55.1 mill.       12373       13480       14331       9792.0       10129       11832       12856       13843       15058       16131       17633       17670       Total Capital (\$mill)       18222         Common Stock 407,798,111 shs. as of 4/26/22       Total Capital (\$mill)       14361       1901       15043       16620       17882       18000       19000       Net Plant (\$mill)       1822         Common Stock 407,798,111 shs. as of 4/26/22       Total Capital (\$mill)       1822       12856       1843       16012       16620       17882       18000       19000       Net Plant (\$mill)       182200         CURRENT POSITION (\$MILL)       Cash Assets       116.5       85.2       114.5       86.%       5.2%       8.1%       3.0%       9.6%       9.7%       10.2%       10.6%       8.5%       9.0%       Return on Com Equity       11.5%         Current Assets       116.5       85.2       114.5       1757.4       1390.4       1871.9       19000       Net Plant (\$mill)       14361       1900       100%       100%       8.5%       9.0%       Return on Com Equity       11.5%         Current Assets       116.5       85.2       11757.4       13040       1830.4       NMF	Pensior	n Assets	-12/21 \$	1.9 bill. <b>O</b>	blig. \$2.0	) bill.	44.9%	43.7%	43.1%	39.3%	40.2%	36.5%	37.9%	36.9%	32.9%	33.5%	34.0%	35.0%	Common Equity Ratio	39.5%
Common Stock 407,798,111 shs.5.0% $5.2\%$ $5.3\%$ $4.0\%$ $5.0\%$ $2.6\%$ $5.1\%$ $5.3\%$ $5.0\%$ $4.9\%$ $3.5\%$ $4.0\%$ Return on Total Cap'l $5.5\%$ Common Stock 407,798,111 shs.as of 4/26/22MARKET CAP: \$12.4 billion (Large Cap)CURRENT POSITION20202021 $3/31/22$ $6.5\%$ $5.2\%$ $8.1\%$ $3.0\%$ $8.3\%$ $9.2\%$ $9.6\%$ $9.0\%$ $8.5\%$ $9.0\%$ Return on Com Equity $11.5\%$ CURRENT POSITION20202021 $3/31/22$ $6.7\%$ $6.2\%$ $6.1\%$ NMF $3.0\%$ $NMF$ $4.0\%$ $3.8\%$ $3.7\%$ $4.2\%$ $2.5\%$ $3.0\%$ Retained to Com Eq $5.5\%$ Current Assets116.585.2114.5 $67\%$ $61\%$ NMF $63\%$ NMF $60\%$ $64\%$ $67\%$ $64\%$ $72\%$ $68\%$ All Div/ds to Net Prof $51\%$ Current Liab252.63 $618.1$ $57.9$ $61\%$ NMF $60\%$ $60\%$ $64\%$ $67\%$ $64\%$ $72\%$ $68\%$ All Div/ds to Net Prof $51\%$ Antilde To Line 41430.31388.2 $57.9$ $61\%$ $10diana$ $Colsmas$ $8.0\%$ $60\%$ $64\%$ $67\%$ $64\%$ $64\%$ $64\%$ $72\%$ $68\%$ All Div/ds to Net Prof $51\%$ Current Liab252.63 $618.1$ $57.9$ $57\%$ $57\%$ $57\%$ $57\%$ $57\%$ $57\%$ $57\%$ $57\%$ $57\%$	Pfd Sto	<b>ck</b> \$154	7 mill.	Pfd Div	<b>''d</b> \$55.1	mill.	12373 12916	13480 14365	14331 16017	9792.0 12112	10129 13068	11832 14360	12856 15543	13843 16912	15058 16620	16131 17882	16435 18000	16700 19000	Total Capital (\$mill) Net Plant (\$mill)	18225 22000
Common Stock 407,798,111 shs.AnNUAL RATESas of 4/26/227.4% 8.3% 8.6% 5.2% 8.1% 3.0% 9.6%9.2% 8.1% 3.0% 9.6% 9.7%0.0% 8.5% 9.0% Return on Snf. Equity 11.5%as of 4/26/22CURRENT POSITION 20202021 3/31/22CURRENT POSITION 20202021 3/31/22COURD 11659.411659.411659.411757.4CURRENT POSITION 20202021 3/31/22COURD 11659.4NISOurce Inc. is a holding company for Northern Indiana, Customers: 479,185 electrication rates: 2.9% electric, 2.2% gas.CURRENT POSITION 20202257.4277.93.6%3.6%3.6%3.6%3.6%3.6%3.6%3.6%3.6%3.6%3.6%3.6%3.6% <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>5.0%</td> <td>5.2%</td> <td>5.3%</td> <td>4.0%</td> <td>5.0%</td> <td>2.6%</td> <td>5.1%</td> <td>5.3%</td> <td>5.0%</td> <td>4.9%</td> <td>3.5%</td> <td>4.0%</td> <td>Return on Total Cap'l</td> <td>5.5%</td>							5.0%	5.2%	5.3%	4.0%	5.0%	2.6%	5.1%	5.3%	5.0%	4.9%	3.5%	4.0%	Return on Total Cap'l	5.5%
MARKET CAP: \$12.4 billion (Large Cap)CURRENT POSITION202020213/31/22(SMILL) (SMILL)202020213/31/22Cash Assets (Current Assets Acts Payable Debt Due116.5 1659.485.2 1757.411757.4Current Liab. (Current Liab.526.3 164.1618.1 2279.4577.9 250%250%Current Liab. Fix. Chg. Cov.250% 250%255%ANNUAL RATES det charge (per sh) of change (per sh) 10 Yrs. 5% cols250% 2.5%255% 2.5%ANNUAL RATES Revenues * Cash Flow"5% 5.0% 2.0%250% 5.5%ANNUAL RATES Current Liab.Past 5.0% 5.5%5.5% 5.5% * Cash Flow"5.5% 5.5% 5.5%ANNUAL RATES reash Flow"2.0% 5.5%5.5% 5.5%Current Liab. Fix. Chg. Cov.2.0% 2.0%2.5% 5.5%5.5% 5.5%ANNUAL RATES reash Flow"5.6% 5.5%5.5% 5.5%Current Liab. reash Flow"5.6% 5.5%5.5% 5.5%Current Liab. reash Flow"5.6% 5.5%5.5% 5.5%Current Liab. reash Flow"5.5% 5.5%ANNUAL RATES reash Flow"Past 5.5% 5.5%ANNUAL RATES reash Flow"Past 5.5% 5.5%ANNUAL RATES reash Flow"2.0% 5.5%Cost reash Flow"2.0% 5.5%Cost reash Flow"5.5% 5.5%Cost reash Flow"5.5% 5.5%Cost reash Flow"5.5% 5.5%Cost	Commo as of 4/	on Stock 26/22	407,798	,111 shs.			7.4% 7.4%	8.3% 8.3%	8.6% 8.6%	5.2% 5.2%	8.1% 8.1%	3.0%	8.3% 9.6%	9.2% 9.7%	9.6%	9.0% 10.6%	8.5% 8.5%	9.0% 9.0%	Return on Snr. Equity Return on Com Equity	11.5%
Construct	MARKE	T CAP:	\$12.4 bil	lion (Larg	ge Cap)	3/31/22	2.5%	3.1%	3.4%	NMF	3.0%	NMF	4.0%	3.8%	3.7%	4.2%	2.5% 72%	3.0% 68%	Retained to Com Eq	5.5% 51%
Other1542.91835.61757.4Current Assets1659.41920.8177.4Accts Payable589.0526.3618.1577.9Other1164.11430.31382.5577.9Other1164.11430.32279.42746.22594.6Fix. Chg. Cov.250%250%255%ANNUAL RATESPastEst d' 19-21of change (per sh)10 Yrs.5 Yrs.to 25-5%Cash Flow"5.0%5.5%Change (per sh)5.0%5.5%Consenson3.0%4.0%ANUAL RATES2.0%5.5%Consenson3.0%5.5%Consenson3.0%5.5%Consenson5.5%<	(\$MII Cash A	LL.) ssets	1	16.5	85.2	114.5	BUSIN	ESS: Nis	Source In	ic. is a ho	olding co	mpany fo	or Northe	rn Indi-	than 1%	6. Gener	rating so	urces, co	pal, 69.4%; purchased	& other,
Accts Payable Debt Due       589.0 526.3 (164.1       697.8 526.3 (164.1       697.8 618.1 2279.4       697.8 526.3 (164.1       697.8 618.1 2279.4       697.8 577.9 259%       697.8 577.9 259%       697.8 618.1 2279.4       697.8 577.9 259%       697.8 577.9 259%       697.8 259%       697.8 577.9 259%       697.8 259%       697.8 259%       697.8 577.9 259%       697.8 259%       697.8 259%       697.8 259%       697.8 259%       618.1 2279.4       577.9 259%       618.1 2279.4       577.9 259%       Kenucky, Virginia, Maryland, through its Columbia subsidiaries. Revenue breakdown, 2021: electrical, 31%; gas, 69%; other, less       & Chief Executive Officer. Lloyd Yates. Incorporated: Indiana. Ad- dress: 801 East 86th Avenue, Merrillville, Indiana 46410. Tele- phone: 877-647-5990. Internet: www.nisource.com.         ANNUAL RATES of change (per sh) revenues       Past 6.0%       5.5% 5.5%       to 's 1.42 5.5%       to 's 1.42 5.5%       Since our February review, shares of NiSource have continued on their up- ward trajectory. In fact, over that time frame, the stock's price advanced another roughly 7%. In comparison, the S&P 500       also coincides with management's recently reiterated guidance range of \$1.42 to \$1.48. This ought to reflect an estimated revenue advance of more than 14%, to \$5.6	Other Curren <sup>4</sup>	Assets	<u>15</u> 16	542.9 <u>1</u> 559.4 <u>1</u>	835.6 920.8	1757.4 1871.9	ana Pu and da	iblic Servers to the	vice Com	pany (NII	PSCŎ), \ ndiana (	which su	pplies ele	ectricity	30.6%. Has 7.3	2021 rep 04 emplo	orted de	preciatior	n rates: 2.9% electric, 2 Bichard I Thompson I	2% gas. President
Other1164.11430.31388.2Refiniticky, Virginia, Maryland, Infoldin, Schort, Iess, 801 East, 801 Avenue, Mermilvine, Indiana 40410. Tele-Fix. Chg. Cov.250%250%255%Since our February review, shares of trajectory. In fact, over that time frame, the stock's price advanced another revenue advance of more than 14%, to \$5.6Also coincides with management's recently ward trajectory. In fact, over that time frame, the stock's price advanced another revenue advance of more than 14%, to \$5.6Earnings3.0%4.0%9.5%	Accts P Debt D	ayable ue	5	589.0 526.3	697.8 618.1	628.5 577.9	tric in li	ndiana, 3	,200,000	million ga	as in Indi	iana, Ohi	o, Penns	ylvania,	& Chief	Executiv	ve Officer	: Lloyd \	Yates. Incorporated: Indi	ana. Ad-
Fix. Chg. Cov.250%250%255%Since our February review, shares of of change (per sh)also coincides with management's recently reiterated guidance range of \$1.42 to reiterated guidance range of \$1.42 to standance frame, the stock's price advanced another roughly 7%. In comparison, the S&P 500also coincides with management's recently reiterated guidance range of \$1.42 to \$1.48. This ought to reflect an estimated revenue advance of more than 14%, to \$5.6	Other Curren	t Liab.	11 22	64.1 1 79.4 2	430.3	1388.2 2594.6	Revenu	ky, virgi Je break	down, 20	viano, thr 21: electi	rical, 31%	%; gas, 6	69%; othe	er, less	phone: 8	301 East 377-647-	5990. Inte	venue, N ernet: ww	werniiville, Indiana 4641 w.nisource.com.	U. Tele-
ANNOAL HATES Past past est 019-21 of change (per sh) 10 Yrs. 5 Yrs. to 25-27 Revenues -6.0% -5.0% 5.5% "Cash Flow" .5% 2.0% 5.5% ["Cash Flow" .5% 2.0% 5.5% ["Cash Flow" .5% 2.0% 5.5%] ["Farmings 3.0% 4.0% 9.5%]	Fix. Ch	g. Cov.	2	250%	250%	255%	Sinc	e ou	r Feb	ruary	revi	iew, s	share	s of	also o	coincio	des w	ith ma	anagement's rec	ently
"Cash Flow" .5% 2.0% 5.5% frame, the stock's price advanced another revenue advance of more than 14%, to \$5.6 Famings 3.0% 4.0% 9.5% roughly 7%. In comparison, the S&P 500 billion. NiSource has roughly \$10 billion in	of change	(per sh)	5 Past 10 Yrs.	5 Yi	st Esta rs. to	25-27	war	d tra	nave jecto	ry. In	fact,	over	that t	up- time	\$1.48	. This	s oug	ht to	reflect an estir	nated
1 = 1 = 1 = 0 = 0 = 0 = 0 = 0 = 0 = 0 =	"Cash	les Flow"	-6.0 .5	%-5. %2.	0%	5.5% 5.5%	fram	e, the	stoc 70 In	k's pri	ce ad	vance	d ano S&P	ther 500	reven	ue ad	lvance	ofmo	ore than 14%, to	5.6 \$5.6
Dividends -1.0% 4.5% Index underwent a correction of approxi- capital growth projects on deck and	Dividen Book V	ids alue	-1.0 -3.0	% +. % -2	 5%	4.5% 5.0%	Inde	x und	lerwei	nt a c	orrect	tion o	fapp	roxi-	capit	algr	owth	proj	ects on deck	and
Cal-       QUARTERLY REVENUES (\$mill.)       Full       Meantime, the supplier of electricity       planned to come into service through 2024.	Cal-	QUAR	TERLY RE	VENUES (	\$ mill.)	Full	mate Mea	ntim	70 ove: e, the	r that e <b>sup</b>	same <b>plier</b>	of e	a. <b>lectri</b>	city	It is	ied to also	come trans	into s sitioni	ng away from	2024. coal-
endar Mar.31 Jun.30 Sep.30 Dec.31 Year and gas to northern Indiana is off to a fired generation and toward greener alter-	endar 2010	Mar.31	Jun.30	Sep.30	Dec.31	Year	and	gas t ed etc	o noi art th	thern	Indi	iana i that r	is off	to a	fired	gener es Fi	ation	and t	oward greener	alter-
2020 1605.5 1607.2 902.5 1211.0 4681.7 enues advanced 21.2%, to \$1.873 billion, roughly \$475 million in proposed rate-case	2020	1605.5	962.7	902.5	1211.0	4681.7	enue	s adv	ancec	13 900	%, to	\$1.8	73 bil	lion,	rough	ıly \$4	75  mi	llion i	in proposed rate	e-case
2021 1545.5 986.0 959.4 1408.5 1606.7 1408.5 thanks to a solid, double-digit increase in increases across its various service terri- 2022 1873.3 1085 1035 1606.7 15600 customer revenues, partially offset by a tories. Those efforts ought to help the com-	2021 2022	1545.6 1873.3	986.0 <b>1085</b>	959.4 <b>1035</b>	1408.6 <b>1606.7</b>	4899.6 <b>5600</b>	than	ks to mer	a sol reven	id, dou ues. 1	uble-d partia	ligit i llv of	ncreas fset k	e in ova	increatories	ases a s. Tho	across se effe	its vorts ou	arious service ught to help the	terri- com-
2023 1960 1170 1120 1700 5950 modest decline in other volumes. This pany recoup some of its already invested	2023	1960 FA	1170 RNINGS F	1120 FR SHAR	1700 F A	5950	mode	est d	ecline	in c	ther	volur	nes. 45 bil	Ťhis	pany	recou	ip sor	ne of	its already inv	rested
endar Mar.31 Jun.30 Sep.30 Dec.31 Year On the profitability front, total expenses This stock offers an above-average	endar	Mar.31	Jun.30	Sep.30	Dec.31	Year	On	the p	rofital	our ca	front,	total	expe	nses	This	stoc	<b>k</b> of	fers	an above-ave	rage
<b>2019</b> .82 .0545 1.31 declined 402 basis points, as a percentage <b>dividend yield when viewed against</b> <b>2020</b> .76 .13 .09 .34 1.32 of the top line. After accounting for the <b>the Value Line median</b> , which may ap-	2019 2020	.82 .76	.05 .13	 .09	.45 .34	1.31 1.32	decli	ned 4 ne tor	02 ba ) line	sis po Afte	ints, a r acco	as a p ountir	percen	tage the	divid	lend /alue	yield Line	l whe medi	en viewed ag ian. which ma	ainst v an-
2021 77 13 11 39 1.37 dilutive effects of a 13.3 million spike in <b>peal to income-oriented investors.</b>	2021	.77 75	.13	.11	.39	1.37 1 45	dilut	ive e	fects	ofa	13.3 r	nillion	n spik	e in	peal	to	inco	me-oi	riented inves	tors.
2023 .80 .20 .20 .40 1.60 the number of shares outstanding, N1s That said, the stock's upside potential for first-quarter share net fell 2.6%, to \$0.75. the pull to 2025-2027 is below the Value	2023	.80	.20	.20	.40	1.60	first-	quart	er of er sh	snare are ne	es ou et fell	2.6%	, to \$	D.75.	the p	said, oull to	0 2028	5-2027	is below the	al ior Value
Cal- QUARTERLY DIVIDENDS PAID <sup>B</sup> Full This was modestly below our call for \$0.80. Line median. What's more, momentum ac- endar Mar.31 Jun.30 Sep.30 Dec.31 Year As a result, we have sliced a nickel off counts would probably be better served	Cal- endar	QUAR Mar.31	TERLY DIV Jun.30	IDENDS P Sep.30	AID <sup>B</sup> = Dec.31	Full Year	This As a	was 1	nodes lt. wa	tly bel e <b>hav</b>	ow ou	ir call ed a r	for \$	0.80. <b>1 off</b>	Line	media	uld n	hat's r	more, momentu ly be better s	n ac- erved
2018 195 195 195 78 our 2022 and 2023 earnings estimates, elsewhere. Our Timeliness Ranking Sys-	2018	.195	.195	.195	.195	.78	our	2022	and	2023	arni	ngs e	stime	ites,	elsew	here.	Our	Time	liness Ranking	Sys-
2019 200 200 200 200 0 bringing those figures to \$1.45 and tem has NiSource pegged to lag the size 2020 21 21 21 21 21 34 \$1.60, respectively. In the current year, broader market averages in the coming six	2019 2020	.200	.200 .21	.200 .21	.200 .21	.80 .84	brin \$1.6	ging 0, res	thos pecti	e fig vely.	<b>ures</b> In th	to \$ e curi	1.45 rent v	<b>and</b> rear,	tem broad	nas ler ma	N1S01 arket	urce avera	pegged to lag	the ng six
2021 .22 .22 .22 .22 .22 .88 our revised call would still represent a to 12 months (Timeliness: 4).	2021 2022	.22 .235	.22 .235	.22	.22	.88	our	revise	ed cal	ll wou	ild st	ill re	presei	nt a	to 12 Bryon	mont	hs (Ti ong	melin	ess: 4). May 97	2022
(A) Dil. EPS. Excl. gains (losses) on disc. ops.:       (B) Div'ds historically paid in mid-Feb., May,       (D) In mill.       Company's Financial Strength       B+	(A) Dil. E	PS. Exc	I. gains (I	osses) or	n disc. op	s.: <b>(B)</b> [	Div'ds his	torically	paid in m	id-Feb., N	lay,	(D) In mi		Buic	yui	. <b>.</b> . 1	Cor	npany's	Financial Strength	B+

(b) (11(c); U7, 3c; U8, (51.14); 15, (30(c); 18, [AUG, NOV. 
 DIV of reinv. avail.
 (c) 11(c); U7, 3c; U8, (51.14); 15, (30(c); 18, [AUG, NOV. 
 DIV of reinv. avail.
 (c) 11(c); U7, 3c; U8, (51.14); 15, (30(c); 18, [AUG, NOV. 
 DIV of reinv. avail.
 (c) 11(c); U7, 3c; U8, (51.14); 15, (51.14); 15, (51.14); 121: \$1485.9 million, \$3.68/sh.
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 (c) 11(c); U7, 12(c); 12(c);

ť	
Company's Financial Strength	B+
Stock's Price Stability	100
Price Growth Persistence	20
Earnings Predictability	50
o subscribe call 1-800-VA	LUELINE

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N.W	1. NA	<b>\TUF</b>	<b>AL</b>	NYSE-N	WN		R	ecent Rice	50.78	B P/E Rati	o <b>19</b> .	9 (Traili Medi	ng: 21.0) an: 24.0)	RELATIVE P/E RATIO	<b>1.2</b>	3 DIV'D YLD	3.8	% V	ALUI LINE		
TIMELI	NESS 4	Raised 4	/29/22	High: Low:	49.0 39.6	50.8 41.0	46.6 40.0	52.6 40.1	52.3 42.0	66.2 48.9	69.5 56.5	71.8 51.5	74.1 57.2	77.3 42.3	56.8 41.7	57.6 45.8			Target	Price	Range
SAFET	ı 3	Lowered	3/19/21	LEGEI	NDS 60 x Divide	ends p sh													2025	2020	128
	CAL 4	Lowered	5/27/22	div Re	vided by In elative Price	terest Rate e Strength									/````						96
18-Moi	nth Targ	et Price	Range	Shaded	area indica	ates recess	ion					الليبين	լուսով	11		```					80 64
Low-Hig	gh Mid	point (%	to Mid)	بىلىلىلىك	ուսոր	·····/	····,		u <sub>uurn</sub> ,					l <sup>uv</sup> ii hill	ր <sup>ուս</sup> հա	,I, ●					48
\$41-\$67	\$54	(5%)		*****																	32
202	5-27 PR	OJECTIO	DNS nn'i Total		*****	•••••••	••••							•.							24
High	Price 85 (-	Gain +65%)	Return 16%				·	*************	•••••	••••	*****	******	•••• <sup>•••</sup> •	•••							+16 12
Low Institu	55 (· tional [	+10%) Decisio	<u>6%</u> ns													ŧ.		% TO		N 4/22	
to Buy	102021	2Q2021	3Q2021	Percen	t 15 -											••••• 		1 yr.	sтоск -7.2	INDEX -7.2	-
to Sell HId's(000)	89 21451	81 21444	95 21597	traded	5 -													3 yr. 5 yr.	-20.6 -5.4	37.2 58.7	F
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	© VALI	JE LINE P	JB. LLC	25-27
37.20	39.13 5.41	39.16	38.17	30.56	31.72 5.00	27.14 4.94	28.02 5.04	27.64 5.05	26.39 4.91	23.61 4.93	26.52	24.45 5.28	24.49 5.15	25.29 5.69	27.64 6.17	28.50 6.20	29.45 6.65	Revenue "Cash Fl	s per sh ow" per s	sh	33.55 7.65
2.35	2.76	2.57	2.83	2.73	2.39	2.22	2.24	2.16	1.96	2.12	d1.94	2.33	2.19	2.30	2.56	2.55	2.85	Earnings	per sh A		3.45
1.39	1.44	1.52	1.60	1.68 9.35	1.75 3.76	1.79 4.91	1.83 5.13	1.85	1.86	1.87 4.87	1.88	1.89	1.90 7.95	1.91 9.18	1.92 9.49	1.93	1.94	Div'ds D Cap'l Sp	ecl'd per endina pe	sn¤∎ ersh	1.96 9.40
22.01	22.52	23.71	24.88	26.08	26.70	27.23	27.77	28.12	28.47	29.71	25.85	26.41	28.42	29.05	30.04	29.25	30.25	Book Va	lue per sh	D	37.20
27.24	26.41	26.50	26.53	26.58	26.76	26.92	27.08	27.28	27.43	28.63	28.74	28.88	30.47 30.9	30.59 25.0	31.13 19.5	31.25 Bold fig	31.50 vres are	Commor Ava Ann	1 Shs Out 1 P/E Bat	sťg <sup>c</sup> io	32.00
.86	.89	1.09	1.01	1.08	1.19	1.34	1.09	1.09	1.19	1.41		1.44	1.65	1.28	1.06	Value	Line	Relative	P/E Ratio		1.10
3.7%	3.1%	3.3%	3.7%	3.6%	3.9%	3.8%	4.2%	4.1%	4.0%	3.3%	3.0%	3.0%	2.8%	3.3%	3.8%	000	005	Avg Ann	'l Div'd Yi	eld	2.6%
Total D	ebt \$143	4.4 mill.	Due in 5	/22 Yrs \$175.	3 mill.	730.6	758.5 60.5	754.0 58.7	723.8 53.7	676.0 58.9	d55.6	67.3	65.3	70.3	78.7	890 80.0	925 90.0	Net Profi	it (\$mill)		1075
LT Deb	\$1044.6	6 mill. I	_T Interes	st \$44.5 n	nill.	42.4%	40.8%	41.5%	40.0%	40.9%		26.4%	16.2%	23.1%	25.8%	21.0%	21.0%	Income 1	ax Rate		21.0%
(Total ir	iterest co	overage:	3.1x)			8.2% 48.5%	8.0% 47.6%	44.8%	42.5%	8.7%	47.9%	9.5%	8.8% 48.2%	9.1%	9.1% 52.8%	8.9% 52.0%	9.7% 51.0%	Long-Ter	m Debt F	atio	48.0%
Pensio	n Assets	s-12/21 \$	399.2 mill	blia ¢EC		51.5%	52.4%	55.2%	57.5%	55.6%	52.1%	51.9%	51.8%	50.8%	47.2%	48.0%	49.5%	Commor	Equity F	latio	52.0%
Pfd Sto	ck None		0	blig. apos	9.0 [[]]].	1424.7 1973.6	1433.6 2062.9	1389.0	1357.7 2182.7	1529.8 2260.9	1426.0 2255.0	1468.9 2421.4	16/2.0 2438.9	1/48.8 2654.8	19/9./ 2871.4	1915 3105	1955 3360	Net Plan	pital (\$mi t (\$mill)	1)	2290 4250
Commo	on Stock	30,730,2	274 share	s		5.7%	5.8%	5.8%	5.5%	5.1%	NMF	5.8%	5.2%	5.2%	5.1%	4.0%	4.5%	Return o	n Total C	ap'l	5.0%
as of 10	)/27/21					8.2% 8.2%	8.1% 8.1%	7.6% 7.6%	6.9% 6.9%	6.9% 6.9%	NMF	8.8% 8.8%	7.5%	7.9% 7.9%	8.4% 8.4%	8.5% 8.5%	9.5% 9.5%	Return o Return o	n Shr. Eq n Com Ec	uity iuity	9.5% 9.5%
MARKE	T CAP \$	1.6 billio	on (Mid C	ap)	0/04/00	1.6%	1.5%	1.1%	.6%	.9%	NMF	2.1%	1.4%	1.7%	2.4%	2.0%	3.0%	Retained	to Com I	q	4.0%
	LL.)	TION	2020	19.6	3/31/22		81%	85%	92% Iatural Ho	8/%			82%	79% Pineline	/1%	/0%				Prot	5/%
Other			293.0	418.7	367.1	to 1,00	0 commu	inities, 77	75,000 cus	stomers	, in Oreg	on (89%	of cus-	down: r	esidential	l, 37%;	commer	cial, 22%	; industr	ial, gas	trans-
Accts F	ayable		97.9	133.5	130.6	Portlan	) and in s d and Ei	ugene, C	R; Vanco	ton stat uver, W	e. Princip /A. Servi	ce area	servea: copula-	shares;	1, 41%. Vanguaro	Empioys 1, 11.8%	; Off./Dir.	ыаскноо ., .92% (4	ск Inc. с 1/22 prox	wns 17 y). CEO	.2% of : David
Other	ue	-	129.3	201.5	332.8	tion: 3.	7 mill. (7) 1 U.S. n	7% in OF	l). Compai	ny buys	gas sup	ply from	Canadi-	H. Ande	erson. Inc	.: Orego	n. Addre 4211 Int	ernet: ww	NW 2nd	Ave., P	ortland,
Fix. Ch	t Liab. g. Cov.	6	627.1 335%	724.8 335%	658.3 312%	Sinc	e ou	r Feb	ruarv	rev	view.	share	s of	3.5%.	to \$8	390 m	illion	as N	orthy	vest 1	Vatu-
		S Past	Pa	st Est'd	1 '19-'21 '25-'27	Nor	thwes	st Na	tural	Hol	ding	Co.	have	ral c	ontinu	les to	focus	s its e	efforts	on g	grow-
Revenu "Cash	ies Flow"	-2.5	 % 2	5%	4.5%	stock	c's pri	ce ad	vanced	l nea	r. 111 rly 79	%. In	com-	existi	ing r	ate	cases	forw	and I ard.	In	mid-
Earning	js ids	-1.0	% 2. %	5% 5%	6.5%	paris	son, t	he S&	P 500	Ind	ex log	ged a	cor-	Decen	mber,	it fi	led fo	or a	more-	than-	\$365
Book V	alue	1.0	% .	5%	4.0%	Mea	ntim	e, the		ribu	tor o	f nat	ural	Comr	nissio	n, wl	hich	is an	ticipat	ted t	o go
Cal- endar	QUAR Mar.31	ITERLY RE Jun.30	EVENUES ( Sep.30	\$ mill.) Dec.31	Full Year	gas the	poste Marc	ed mi h aus	xed fi arter	nano On t	cial r	esults	s for	into e	effect of the	arour high	nd No er ra	vembe te is f	er 1st.	The	pur-
2019	285.4	123.4	90.3	247.3	746.4	nues	incr	eased	10.9%	b, to	\$350	.3 mi	llion,	term	inves	tment	ts in s	safety,	relia	bility	, and
2020	285.2 315.9	135.0 148.9	93.3 101.5	260.2 294.1	773.7	than with	ks to the 1	incre	menta	l vol al ga	umes	assoc	iated dded	for c	ology osts t	upgr o ren	ades.	That elevat	said ed as	, we the	look vear
2022	350.3	150	110	279.7	890	over	the p	$ast_1$	2  mon	ths.	Additi	onal l	bene-	progr	esses.	This	will	likely	offse	t the	top-
Cal-	EA	ARNINGS	PER SHAR	290 E A	Full	fits Wasl	stem	med n sta	from ate. C	a ra )n t	ate ir he n	icreas rofital	e in bility	line grow	gains th unt	and il nex	keep t veau	a lid	on b	otton	n-line
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year	front	, tota	l costs	rose 4	198 b	asis p	oints,	as a	Thes	e sh	ares	hav	ve i	mpro	ved	one
2019 2020	1.50	.07 d.17	d.61 d.61	1.26 1.50	2.19	perce	entage or a d	e of t Iropin	he top 1 other	line	e. Afte enses	r acco and a	ount- n in-	note repo	h 1n rt. Sti	Tim ill. th	eline	e <b>ss sı</b> sank	nce ed a 4	our t. sug	last
2021	1.94	d.02	d.67 d 56	1.31 1.30	2.56 2.55	creas	se in	con	nmon	stoc	k ou	itstan	ding,	ing	NWN	will	lag	the k	oroade	r m	arket
2023	2.00	.05	d.55	1.35	2.85	\$1.80	vs sh D, vers	are r sus th	iet de le prioi	cune r yea	u abo ir. Thi	ut 79 s was	o, to well	avera the s	tock a	n the	year wort	r ane hwhile	au. IV e capi	tal a	ppre-
Cal-	QUAR Mar 31	TERLY DI	IDENDS P	AID B =	Full	below	<i>v</i> our	call fo	r \$1.9	6 per	share	e.		ciatio	n pote	ential	for t	he pu	ll to 2	2025-2	2027,
2018	.4725	.4725	.4725	.475	1.89	our	seque botto	om-lir	we na ne out	ave s look	snced	this y	year,	even multi	iple to	20 fi	rom 2	4. Add	ition	-year ally, I	NWN
2019	.475	.475 4775	.475 4775	.4775	1.90	to	\$2.55	a sl	nare.	Our	revis	sed f	iguré	offers	a di	viden	d yiel	d tha	t is v	veľĺ a	above
2021	.48	.48	.48	.483	1.92	year	earni	ngs d	ecline.	s-tha	ui-1% s ough	year- t to re	eflect	to yie	eld-see	king	invest	n, wn	icn m	ay aj	ppear
2022	.483	.483				an e	estima	ated 1	evenu	e ad	lvance	of a	bout	Bryan	n J. Fe	ong			May	27, 2	2022
(A) Dilute recurring	ed earnir items: '	ngs per s 06, (\$0.0	hare. Exe 6); '08, (	cludes no \$0.03); '0	on-   <b>(B)</b> [ 09,   May	Dividends , August,	historica and Nov	Illy paid ii ember.	n mid-Febr	ruary,	(D) Inclue \$2.27/sha	des intang are.	gibles. In	2021: \$7	0.6 millior	n, Con Sto	npany's ck's Pric	Financia e Stabilit	l Strengt	h	A 85
\$0.06; Ň earnings	lay not report di	sum due ue in ear	e to rour lv Aug.	nding. Ne	ext  ■ Div (C) I	vidend re	investme 3.	nt plan av	/ailable.							Pric	e Growt nings Pr	h Persist edictabil	ence itv		35 10

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ONE GAS. INC.	VYSE-ogs		RI P	ecent Rice	85.96	D P/E RATI	₀ <b>21.</b>	2 (Traili Medi	ng: 22.1) an: NMF)	RELATIV P/E RATI	<b>₅ 1.3</b>	1 DIV'D YLD	3.0	% V	ALUE .ine		
TIMELINESS 3 Baised 5/13/22			High:	44.3	51.8	67.4	79.5	87.8	96.7	97.0	81.9	92.3		· ·	Target	Price	Range
SAFETY 2 New 6/2/17	LEGENDS		Low:	31.9	38.9	48.0	61.4	62.2	75.8	63.7	62.5	73.4			2025	2026	2027
TECHNICAI 1 Baised 5/20/22	<ul> <li>0.50 x Divided by</li> </ul>	dends p sh Interest Rate															_200
BETA .80 (1.00 = Market)	Options: Yes	ice Strength												-			160
18-Month Target Price Range	Shaded area ind	icates recess	ion								/```						100
Low-High Midpoint (% to Mid)									Herea a	Ч Нh <sub>u</sub> и	, 11111111	<b> ●</b>    <b> </b>					80
\$69-\$110 \$90 (5%)						,,,,l'u,,I	10.v	10			·· 10						60 50
2025-27 PROJECTIONS	1				հասուս												40
Price Gain Return				1					-								30
High 145 (+70%) 16% Low 105 (+20%) 8%						·	********		••••••••						DETUD		_20
Institutional Decisions					••••••			••••••		· · · ·				% IOI.	RETURI THIS VI	N 4/22 L Arith.*	
1Q2021 2Q2021 3Q2021 to Buy 127 111 135	Percent 21										******			1 yr.	госк 9.4	-7.2	E
to Sell 144 140 122 Hid's(000) 42395 43179 42681	traded 7				$\left\{ \left  $	Huuth	Uhhh							3 yr. 5 yr. 4	4.2 0.6	37.2 58.7	F
The shares of ONE Gas, Ir	nc. began trad-	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	© VALUE	LINE PU	B. LLC	25-27
ing "regular-way" on the Ne	w York Stock			34.92	29.62	27.30	29.43	31.08	31.32	28.78	33.72	42.80	45.35	Revenues	per sh		57.45
Exchange on February 3, 20	)14. That hap			4.52	4.82	5.43	5.96	6.32	6.96	7.36	7.71	8.25	8.70	"Cash Flow	w" per s	h	10.55
ONEOK's natural gas distribu	tion operation			2.07	2.24	2.65	3.02	3.25	2.00	2 16	2 32	4.05	4.25	Earnings p	cl'd per s	sh B∎	5.30 3.12
Regarding the details of the s	spinoff, on Jan-			5.70	5.63	5.91	6.81	7.50	7.91	8.87	9.23	9.40	9.55	Cap'l Sper	nding pe	rsh	9.85
uary 31, 2014, ONEOK d	listributed one			34.45	35.24	36.12	37.47	38.86	40.35	42.01	43.81	59.70	60.65	Book Valu	e per sh		71.60
share of OGS common stock	stock held by			52.08	52.26	52.28	52.31	52.57	52.77	53.17	53.63	54.00	54.00	Common S	Shs Outs	sťg C	57.00
ONEOK shareholders of rec	ord as of the			.94	1.00	1.19	1.18	1.25	1.35	1.11	1.03	Bold fig Value	ures are Line	Relative P	/E Ratio	0	23.5
close of business on Januar	y 21. It should			2.3%	2.7%	2.3%	2.4%	2.5%	2.3%	2.7%	3.2%	estin	nates	Avg Ann'l	Div'd Yie	eld	2.5%
be mentioned that ONEOK	did not retair			1818.9	1547.7	1427.2	1539.6	1633.7	1652.7	1530.3	1808.6	2310	2450	Revenues	(\$mill)		3275
any ownership interest in the	new company.			109.8	119.0	140.1	159.9	172.2	186.7	196.4	206.4	218	230	Net Profit	(\$mill)		300
Total Debt \$4188.8 mill. Due in 5	I/22 Yrs \$2900.0 mill.			38.4%	38.0%	37.8%	36.4%	23.7%	18.7%	17.5%	16.3%	18.0%	18.5%	Income Ia:	X Rate Margin		22.0% 0.2%
LT Debt \$2283.6 mill. LT Interes	st \$140.0 mill.			40.1%	39.5%	38.7%	37.8%	38.6%	37.7%	41.5%	61.0%	48.0%	49.0%	Long-Term	n Debt Ra	atio	52.0%
(L1 Interest earned: 5.1x; total inter coverage: 5.1x)	rest			59.9%	60.5%	61.3%	62.2%	61.4%	62.3%	58.5%	39.0%	52.0%	51.0%	Common E	Equity Ra	atio	48.0%
Leases, Uncapitalized Annual rer	ntals \$7.5 mill.			2995.3	3042.9	3080.7	3153.5	3328.1	3415.5	3815.7	6032.9	6200	6420	Total Capit	tal (\$mill	)	8500
Pro Stock None Pension Assets-12/21 \$1245.2 m	ill.			3293.7	3511.9	5 2%	4007.6	4283.7	4505.2	4867.1	3.9%	500	5800	Net Plant ( Return on	əmili) Total Ca	n'l	6750 5.0%
Oblig. \$1	272.8 mill.			6.1%	6.5%	7.4%	8.2%	8.4%	8.8%	8.8%	8.8%	7.0%	7.0%	Return on	Shr. Equ	uity	7.5%
as of 4/25/22				6.1%	6.5%	7.4%	8.2%	8.4%	8.8%	8.8%	8.8%	7.0%	7.0%	Return on	Com Eq	uity	7.5%
MARKET CAP: \$4.6 billion (Mid 0	Cap)			3.7%	3.1%	3.5% 52%	3.7%	3.7%	3.8%	3.7% 58%	3.5%	2.5%	2.5%	Retained to All Div'ds f	o Com E to Net Pi	q	3.0% 59%
(\$MILL.)	2021 3/31/22	BUSIN		IF Gas				hietributio	n son/-	& indus	trial 0.70	v: other	6% ON	E Gae hae	around	3 600 6	mplov-
Cash Assets 8.0 Other 531.9 2	8.9 12.4 2215.7 2262.1	ices to	more that	an two m	illion custo	omers.	There are	three di	visions:	ees. Bl	ackRock	owns 1	2.2% of	common	stock;	The Va	nguard
Current Assets 539.9 2	2224.6 2274.5	Oklaho	ma Natui	al Gas, I	Kansas Ga	as Servi	ce, and T	exas Ga	s Serv-	Group,	10.9%;	American	Century	Investmer	nt, 8.0%	; office	rs and
Debt Due 418.2	494.0 1905.2	compar	ed to 15	3 Bcf in 2	2020. Tota	al volum	es delive	red by cu	ustomer	corpora	ted: Okla	homa. A	ddress: 1	15 East Fif	th Stree	t, Tulsa	, Okla-
Other <u>226.6</u> Current Liab 797 1	<u>227.9</u> <u>253.8</u> 980.5 <u>2368.8</u>	(fiscal 2	2021): tra	Insportati	on, 59.3%	; reside	ntial, 30.	4%; com	mercial	homa 7	4103. Te	l.: 918-94	7-7000.	Internet: ww	ww.oneg	jas.com	
Fix. Chg. Cov. 587%	625% 632%	ONE	Gas	s' fir	st-qua	rter	2022	2 res	ults	satis	fy its	work	ing c	apital	requi	ireme	nts,
ANNUAL RATES Past Pa	st Est'd '19-'21	of \$1	ved s 183 w	ome	<b>impro</b> veral	ovem	ent. ies hi	Share gher	net than	capit	al ex	pendit 1 little	tures, diffi	and c	other	com	mit-
Revenues	.5% 10.5%	last	year'	s \$1.	79 fig	ure.	That	stem	med	The	e ar	e ris	sks t	to bea	ar iı	n m	ind,
Earnings 9.	5% 6.5% .5% 6.5%	parti	ally	from	benefi	ts_fr	om n	ew r	ates.	thou	gh.	ONE	Gas'	lack	of ge	ogra	phic
Dividends 13. Book Value 3.	.5% 6.5% .5% 9.5%	due	to net	e was t cust	omer g	e in i growt	h. Ba	d-deb	t ex-	vulne	erable	to reg	gional	econor	mewr nic do	iat n	arns
Cal- QUARTERLY REVENUES	(\$ mill.) Full	pens	e dec	rease	d, too.	So,	assu	ning	that	and	regula	ations	. Also	, there	's cor	npeti	tion
endar Mar.31 Jun.30 Sep.30	Dec.31 Year	the	busir	ness fovor	climat	e co	ntinu	es to	be	trom	other	energ	gy sup	pliers,	whic	h inc	lude
<b>2019</b> 661.0 290.6 248.6 2020 528.2 273.3 244.6	452.5 1652.7	vear	we ł		e that	2022	shar	e net	will	Last	y, pin	eline	ruptu	res, lea	iks, a	ind of	ther
<b>2021</b> 625.3 315.6 273.9	593.8 1808.6	incre	ase a	round	5%, t	o \$4.	05, co	mpare	ed to	unfo	tunat	e occ	urren	ces car	n tal	ke a	big
<b>2022</b> 971.5 <b>400 323.5</b>	615 2310	the	2021	tally	of \$3	.85.	Regar	ding	next	bite	out o	of cor	porate	e profit	ts if	not	ade-
2023 1009 430 340	645 2450 EA Eur	vanc	e at	a si	milar	perce	entage	migni e rate	au-	The		l-aua	litv s	stock	has	clim	bed
endar Mar.31 Jun.30 Sep.30	Dec.31 Year	\$4.25	5 a s	hare,	as op	erati	ng ma	argins	ex-	roug	hly	15% i	กังล	lue si	nce	our	last
<b>2019</b> 1.76 .46 .33	.96 3.51	pand	l furth	ier.	m tha	909	E 909	7	mia d	full-	page	repo	rt in	Febru	ary.	It se	ems
<b>2020</b> 1.72 .48 .39 <b>2021</b> 1.79 .56 .39	1.09 3.68	appe	ear r	s ove promi	sing.	ONF	Gas	rem	ains	pecta	tions	of dec	cent e	arning	s for	the e	ner-
<b>2022</b> 1.83 .62 .45	1.15 4.05	the	top	natu	ral g	as	distrik	outor	(as	gy p	rovide	er in 2	2022.	But th	le pri	ce ac	ction
2023 1.90 .67 .50	1.18 4.25	meas	sured	by cu	stome:	r cou	nt) in	both	Ok-	has o	lampe	ened 3	- to 5	-year ca	apital	l app	reci-
Cal- QUARTERLY DIVIDENDS P	AID <sup>B</sup> ■ Full Dec 31 Vear	num	ma a ber-th	na ree n	nansa	s, a in T	nu f exas.	ioias Morec	ver.	does	not s	tand o	100, out fr	om the	aver	na y age v	vield
<b>2018</b> .46 .46 .46	.46 1.84	we	think	the	se ma	rkets	hav	ve de	cent	in Va	lue $L$	ine's 1	Natura	al Gas	Utili	ty gro	oup.
2019 .50 .50 .50	.50 2.00	grow	th po	ssibili	ties ar	nd ar	e loca	ted in	one	Last	y, the	se sha	ares a	re rank	ced to	o just	ap-
<b>2020</b> .54 .54 .54 .54 .54 .54 .54 .54 .54 .54	.54 2.16	Unit	ed St	si act tates	лvе ar Too.	than	regio ks to	ms m bea	lthv	to 12	mont	the m	iarket	l over t	me co	ming	; SIX
2022 .62 .62	.00 2.02	finar	nces, t	the co	mpany	7 sho	uld co	ontinu	le to	Fred	erick 1	L. Har	rris, II	II	May	, 27,	2022
(A) Diluted EPS. Excludes nonrec	urring gain: Jur	ne, Sept., a	and Dec.	Divide	nd reinves	tment						Cor	npany's	Financial S	Strength	ı	B++

2017, \$U.U. Next earnings report and a served. (C) In millions. (B) Dividends historically paid in early March, © 2022 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

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Exhibit DWD-2 Page 7 of 7

SPI	REI	NC.	NYSE-	SR			R P	ecent Rice	75.39	9 P/E RATI	o <b>17</b> .	6 (Traili Media	ng: 18.6) an: 19.0)	RELATIVI P/E RATI	5 <b>1.0</b>	9 DIV'D YLD	3.7	%	ALUE LINE		
TIMELI	NESS 4	Lowered	8/20/21	High: Low:	42.8 32.9	44.0 36.5	48.5 37.4	55.2 44.0	61.0 49.1	71.2 57.1	82.9 62.3	81.1 60.1	88.0 71.7	88.0 50.6	77.9 59.3	79.2 61.9			Target	Price	Range
SAFET		Raised 6	6/20/03		NDS 35 x Divide	ends p sh													2020	2020	160
BETA .8	30 (1.00 =	Market)	0/20/22	Options:	elative Price Yes	e Strength	. –														120
18-Moi	nth Targ	et Price	Range	Shaded	area indica	ates recess	lion					المتنوني	րուր	ч <sub>Ш</sub> .		I <sup>I</sup> ●					80
Low-Hig \$51-\$84	gh Mid \$68	point (% (-10%)	to Mid)					սուսուս	որուրդ						11 114	N <u>.</u> 					-60 -50
202	5-27 PR	OJECTI		կունում	ոսուսու	· · · · · · · · · · · · · · · · · · ·				/			$\checkmark$								40 30
High 1	Price	A Gain ⊾70%)	nn'i Iotal Return 17%	******	••••••	•••••••		*******	•••••	•••••			······.	····							20
Low	95 (·	+25%)	10%										1	••••	••••••	•••		% TO	r. Retur	N 4/22	_15
to Pure	102021	202021	3Q2021	Percent	t 18 –									1.		.11		1 vr.	THIS V STOCK 1.8	L ARITH.* INDEX -7.2	-
to Sell Hid's(000)	139 42475	126 42992	113 42729	traded	12 - 6 -													3 yr. 5 yr.	-2.4 27.3	37.2 58.7	F
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	© VALU	JE LINE PL	JB. LLC	25-27
3.81	93.40 3.87	4.22	4.56	4.11	4.62	49.90 4.58	31.10	37.68	45.59 6.15	33.68 6.16	36.07 6.54	38.78	38.30 7.12	35.96 5.25	43.24 9.09	38.95 8.40	40.75 9.10	"Cash Fl	s per sn ow" per s	sh	63.65 10.90
2.37	2.31 1.45	2.64	2.92	2.43	2.86	2.79 1.66	2.02	2.35	3.16 1.84	3.24 1.96	3.43	4.33	3.52 2.37	1.44 2.49	4.96 2.60	3.90 2.74	4.35 2.86	Earnings Div'ds D	persh <sup>A</sup> ecl'd pers	∖B shC∎	5.50 3.30
2.97	2.72	2.57	2.36	2.56	3.02	4.83	4.00	3.96	6.68	6.42	9.08	9.86	16.15	12.37	12.09	10.40	11.10	Cap'l Sp	ending pe	er sh	11.50
18.85	19.79 21.65	22.12	23.32	24.02	25.56 22.43	26.67	32.00 32.70	34.93 43.18	36.30 43.36	38.73 45.65	41.26	44.51 50.67	45.14 50.97	44.19	46.74 51.70	51.90 52.00	56.55 52.50	Book Va	ue per sh Shs Out	sťg E	67.10 55.00
13.6	14.2 75	14.3	13.4	13.7	13.0 82	14.5 02	21.3	19.8	16.5 83	19.6	19.8	16.7 90	22.8		13.6 73	Bold figu Value	ıres are Line	Avg Ann Relative	'I P/E Rati	0	20.5
4.3%	4.4%	3.9%	3.9%	4.7%	4.3%	4.1%	4.0%	3.8%	3.5%	3.1%	3.1%	3.1%	3.0%	3.4%	3.8%	estim	ates	Avg Ann	'l Div'd Yi	eld	3.0%
CAPITA Total D	L STRU	CTURE a	as of 3/31 Due in 5 `	I <b>/22</b> Yrs\$1520	.0 mill.	1125.5	1017.0	1627.2	1976.4 136.9	1537.3	1740.7	1965.0 214.2	1952.4	1855.4	2235.5	2025 205	2140 230	Revenue	s (\$mill) t (\$mill)	A	3500 300
LT Deb	t \$3207.3 terest co	8 mill. I	LT Interes	st \$145.0	mill.	29.6%	25.0%	27.6%	31.2%	32.5%	32.4%	NMF	15.7%	12.3%	20.1%	203	22.0%	Income 1	ax Rate		25.0%
(		J	,			5.6% 36.1%	5.2% 46.6%	5.2% 55.1%	6.9% 53.0%	9.4% 50.9%	9.3% 50.0%	10.9% 45.7%	9.5% 45.0%	4.8%	12.2% 52.5%	10.1% 53.0%	10.7% 52.0%	Net Profi Long-Ter	t Margin m Debt R	atio	8.6% 51.0%
Leases	, Uncapi	talized A	nnual rer 45 7 mill	ntals \$8.8	mill.	63.9%	53.4%	44.9%	47.0%	49.1%	50.0%	54.3%	49.7%	46.1%	43.2%	43.0%	44.0%	Commor	Equity R	atio	45.0%
Pfd Sto	ck \$242	0 mill	Ob Pfd D	lig. \$1318	3.0 mill. 3 mill	1019.3	1776.6	2759.7	2941.2	3300.9	3665.2	4155.5 3970.5	4025.0	4946.0	5055.7	5400	5715	Net Plan	t (\$mill)	''	7100
Commo	on Stock	52,121,9	977 shs.	<b>iv u</b> φ14.0	,	7.9% 10.4%	3.3% 5.0%	3.1% 5.6%	5.1% 8.7%	4.9% 8.2%	5.0% 8.1%	6.3% 9.5%	5.1% 7.3%	2.9% 3.5%	5.8% 10.2%	5.0% 7.5%	5.0% 7.5%	Return o Return o	n Total Ca n Shr. Eq	ap'l uitv	5.0% 8.0%
MARKE	TCAD.	\$3 Q hilli	on (Mid (	Can)		10.4%	5.0%	5.6%	8.7%	8.2%	8.1%	9.5%	7.9%	3.2%	10.6%	7.5%	7.5%	Return o	n Com Ec	uity	8.0%
CURRE	NT POS	ITION	2020	2021	3/31/22	4.3% 59%	1.0% 81%	1.5% 73%	3.7% 58%	3.3% 59%	3.3% 60%	4.7% 51%	2.7% 66%	NMF NMF	5.1% 54%	2.0% 77%	2.0% 72%	All Div'd	to Com E s to Net P	rof	3.0% 65%
Cash A	LL.) .ssets	,	4.1	4.3	8.3 1081 0	BUSIN	ESS: Spi	re Inc., fo	ormerly kr	nown as	the Lack	ede Grou	p, Inc.,	lated op	erations:	resident	ial, 58%;	commer	cial and i	ndustria	l, 28%;
Curren	Assets	Ţ	590.6 1	316.5	1089.3	ral gas	across N	lissouri, i	ncluding t	he cities	s of St. Lo	ouis and	Kansas	and dir	ectors of	%, other, wn 3.0%	of com	mon sha	res; Blac	ckRock,	11.5%
Accts F Debt D	ayable ue	4	243.3 708.4	409.9 727.8	367.5 638.3	Acquire	abama, ed Misso	uri Gas 9	/13, Alaba	as rougr ama Ga	ily 1.7 m is Co 9/1	4. Utility	omers. therms	(1/22 pr wood. I	oxy). Cha nc.: Miss	airman: E ouri. Add	dress: 70	00 Marke	Street,	uzanne St. Lou	is, Mis-
Other Curren	t Liab.	14	497.5 449.2 1	470.6 608.3	<u>390.0</u> 1395.8	sold ar	id transp	orted in f	iscal 2021	1: 3.3 bi	II. Reven	ue mix to is far	for	souri 63	101. lel.	: 314-342 ret	2-0500. II	was	ww.spire	energy.	illion
Fix. Ch	g. Cov.	S Pact	373% Pa	448% et Eet'd	435%	Spir	e Inc	e (Fis	cal 20	)22 e	nds o	n Sep	tem-	avail	able t	hroug	h a i	revolv	ing cr	edit	facil-
of change	e (per sh)	10 Yrs -6 5	. 5 Yi	rs. to	25-21	ber \$4.2	30th.) 8 plui	In fa nmete	act, fii ed abo	rst-ha ut 18	alf sh 3%, co	are n mpare	et of ed to	long-	naturn term	ng in debt	Octol was a	ber, 20 1 man	J23. E ageab	lsew le 53	here, 8% of
"Cash Earning	Flow" as	5.0 2.0	1% 6. 0% 2.	0% 5%	7.5% 9.0%	the j	prior-y	vear ta from	ally of substa	\$5.20 ntial	0. This ly low	s sten	nmed	total were	capit not	al, a a ma	nd sl	nort-te	erm b ling l	orrov	vings So
Divider Book V	íds alue	4.5 6.5	5% 6. 5% 4.	0% 5%	5.0% 7.0%	from	the	Gas	Marke	eting	unit,	asi	iscal	Spire	ough	t to k	be abl	e to r	neet i	ts va	rious
Fiscal Year	QUAR	TERLY RE	VENUES (	Sep 30	Full Fiscal	ket (	s res condit	ions c	reated	by e	extrem	rable	mar- ather	We a	are o	optim	istic	abou	t the	coi	mpa-
2019	602.0	803.5	321.3	225.6	<b>Year</b> 1952.4	asso over.	ciated the	with Gas	Winte	er St v div	orm ( vision	Uri. N was	lore- held	ny's gas u	<b>perfo</b> itilitie	s boa	ice ou st 1.7	<b>ut to</b> millio	2025-2 on cus	2027. stome	The rs in
2020	566.9 512.6	/15.5 1104.9	321.1 327.8	251.9 290.2	1855.4 2235.5	back	, to a	certai	in exte	ent, b	y high	ner op	erat-	Missi	issippi ding	i, A	labam	na, a	and rional	Miss	souri,
2022 2023	555.4 <b>580</b>	880.9 <b>950</b>	330 340	258.7 270	2025 2140	full-	year s	hare	net wi	ill pl	unge	more	than	Also,	the	othe	er bi	usines	ses,	espe	cially
Fiscal Year	EAR	NINGS PE	R SHARE	ABF Con 20	Full Fiscal	20% \$4.9	, to 3 figu	\$3.90, re. Pl	relat ease b	e aw	to fis are th	at ou	021's r fis-	siona	ines, i ry p	nold j roject	s an	se. Ac d teo	dition chnolo	al ez gical	kpan- en-
Ends 2019	<b>Tends Dec.31</b> Mar.31 Jun.30 Sep.30 Ver cal 2023 estimate of \$4.35 a share is a bit hancements in customer service and else- <b>2019</b> 1.32 3.04 d.09 d.74 3.52 tentative in part because of a pending where should aid Spire as well Finally																				
<b>2020</b> 1.24 2.54 d1.87 d.45 1.44 rate case in Missouri. Too, the company is acquisitions are plausible, supported by 1.65 3.55 .03 d.26 4.96 authorized by the federal Energy for the description of the de																					
2022 1.01 3.27 .06 d.44 3.90 autonorized by the rederal Energy Regu- the decent balance sheet. 2023 1.40 3.36 .07 d.48 4.35 latory Commission to operate the key These good-quality shares offer a																					
Cal-	Cal- QUARTERLY DWDENDS PAID C= Full Spire STL Pipeline, temporarily, while it solid dividend yield. Steady hikes in the reviews whether permanent approval payout appear to be in store during the 3-																				
endar 2018	Mar.31 .5625	Jun.30 .5625	5ep.30 .5625	Dec.31 .5625	2.25	shou	ld be	grant	ed. (Le	eader	ship e	xpect	s the	to 5	-year	perio	d, to	o. Bu	t rec	ent	price
2019	.5925	.5925	.5925	.5925	2.37	The	Fina	ncial	Strei	ngth	ratin	ig is	́В++.	appre	eciatio	n po	otentia	al. $\mathbb{N}$	leanw	hile,	the
2021	.65	.65	.65	.65	2.60	w he and	n the equiv	Mar valent	cn pei s resid	rıod ded a	conclu at \$8.	iaed, 3 mi	cash llion.	stock Frede	is un erick I	timely L. Har	y. ris, Il	II	May	27, 2	2022
(A) Fisca diluted sl ring loss:	l year er nares out '06, 7¢.	nds Sept. tstanding Excludes	30th. <b>(B</b> Exclude s gain from	) Based o s nonrecu n disconti	n due ur- ary, in- vesti	late July. April, Jul ment plar	(C) Divid y, and Od availabl	lends pai ctober. ■ e. (D) Inc	d in early Dividend r I. deferred	Janu- rein- d	(E) In mil to roundi	lions. <b>(F)</b> ng or cha	Qtly. egs nge in sh	s. may no nares out	ot sum du standing.	e Con Sto Pric	npany's ck's Pric e Growt	Financia e Stabilit h Persist	l Strengt y ence	h	B++ 90 45
ued oper © 2022 \	ations: '( /alue_Line	)8, 94¢. I , Inc. All	Next earn rights res	ings repo erved. Fac	rt char tual mater	ges. In '2 ial is obta	1: \$1,17	I.6 mill., Sources	22.66/sh. believed to	be relia	ble and is	provided	without w	arranties	of any kin	Ear	nings Pr	edictabil	ity 1 000-1	///	45
of it may b	ISHER IS reproduce	NUT RES ed, resold, s	PONSIBLE stored or tra	FOR ANY I insmitted in	ERRORS ( any printed.	OK OMISS	ONS HER	=1N. This p m, or used	ublication is for generatin	strictly for a or marke	r subscribei eting anv pr	rs own, no inted or ele	n-commerc stronic publi	iai, internal ication, serv	use. No pa ice or produ	art 10 S	uusui	De Call	1-000-1	VALUE	

# <u>Atmos Energy Corporation</u> Summary of Risk Premium Models for the <u>Proxy Group of Six Natural Gas Distribution Companies</u>

		Proxy Group of Six Natural Gas Distribution Companies	Proxy Group of Six Natural Gas Distribution Companies (excl. PRPM)
Predictive Risk Premium Model (PRPM) (1)		11.16 %	NA
Risk Premium Using an Adjusted Total Market Approach (2)		%	10.73 %
	Average	10.99 %	10.73 %

Notes:

(1) From page 2 of this Exhibit.

(2) From page 3 of this Exhibit.

Derived by the Predictive Risk Premium Model [1] Atmos Energy Corporation Indicated ROE

[2] [2]	c-Free Indicated e (4) ROE (5)	3.51% 14.90%	3.51% 13.73%	3.51% 9.32%	3.51% 10.62%	3.51% NMF	3.51% 9.86%	verage 11.69%
[5]	Predicted Risk Risk Premium (3) Rat	11.39%	10.22%	5.81%	7.11%	NMF	6.35%	Α
[4]	GARCH Coefficient	2.3358	2.0838	0.8406	1.5619	4.0752	0.9628	
[3]	Recommended Variance (2)	0.39%	0.39%	0.56%	0.37%	0.40%	0.53%	
[2]	Spot Predicted Variance	0.44%	0.40%	0.64%	0.41%	0.46%	0.36%	
[1]	LT Average Predicted Variance	0.34%	0.38%	0.49%	0.33%	0.33%	0.71%	
	Proxy Group of Six Natural Gas Distribution Companies	Atmos Energy Corporation	New Jersey Resources Corporation	ViSource Inc.	Northwest Natural Holding Company	ONE Gas, Inc.	Spire Inc.	

11.16%Average of Mean and Median

10.62%

Median

Notes:

- coefficient. The historical data used are the equity risk premiums for the first available trading month as The Predictive Risk Premium Model uses historical data to generate a predicted variance and a GARCH reported by Bloomberg Professional Service. Ξ
  - Average of the long-term average and spot predicted variance.  $(1+(Column [3] * Column [4])^{^{12}}) 1$ . From note 2 on page 2 of Exhibit DWD-4
- Column [5] + Column [6]. 2 🕀 🗇 🖸

# Atmos Energy Corporation Indicated Common Equity Cost Rate Through Use of a Risk Premium Model Using an Adjusted Total Market Approach

<u>Line No.</u>		Proxy Group of Six Natural Gas Distribution Companies	Proxy Group of Six Natural Gas Distribution Companies (excl. PRPM)
1.	Prospective Yield on Aaa Rated Corporate Bonds (1)	4.73 %	4.73 %
2.	Adjustment to Reflect Yield Spread Between Aaa Rated Corporate Bonds and A2 Rated Public Utility Bonds	0.57 (2)	0.57 (2)
3.	Adjusted Prospective Yield on A2 Rated Public Utility Bonds	5.30 %	5.30 %
4.	Equity Risk Premium (3)	5.51	5.43
5.	Risk Premium Derived Common Equity Cost Rate	<u>    10.81  </u> %	10.73 %

Notes: (1) Consensus forecast of Moody's Aaa Rated Corporate bonds from Blue Chip Financial Forecasts (see pages 10 and 11 of this Exhibit).

(2) The average yield spread of A2 rated public utility bonds over Aaa rated corporate bonds of 0.57% from page 4 of this Exhibit.

(3) From page 7 of this Exhibit.

# <u>Atmos Energy Corporation</u> Interest Rates and Bond Spreads for <u>Moody's Corporate and Public Utility Bonds</u>

	Selec	<u>cted Bond Yields - N</u>	<u>Moody's</u>								
	[1]	[2]	[3]	[4]							
	Aaa Rated Corporate Bond	Aa Rated Public Utility Bond	A2 Rated Public Utility Bond	Baa2 Rated Public Utility Bond							
May-2022 Apr-2022 Mar-2022	4.13 % 3.75 3.43	4.55 % 4.09 3.81	4.75 % 4.30 3.98	5.07 % 4.60 4.28							
Average	3.77 %	4.15 %	4.34 %	4.65 %							
	(	Selected Bond Spre	ads								
A2 Rated Public	Utility Bonds Over Aaa	a Rated Corporate I	Bonds:	0.57 % (1)							
Baa2 Rated Public Utility Bonds Over A2 Rated Public Utility Bonds: 0.31_% (2)											
A2 Rated Public	Utility Bonds Over Aa2	2 Rated Public Utili	ty Bonds:	<u> </u>							

Notes:

- (1) Column [3] Column [1].
- (2) Column [4] Column [3].
- (3) Column [3] Column [2].

Source of Information:

**Bloomberg Professional Service** 

# <u>Atmos Energy Corporation</u> Comparison of Long-Term Issuer Ratings for <u>Proxy Group of Six Natural Gas Distribution Companies</u>

	M Long-Term Ma	oody's 1 Issuer Rating y 2022	Standar Long-Term May	d & Poor's Issuer Rating 7 2022
Proxy Group of Six Natural Gas Distribution Companies	Long-Term Issuer Rating (1)	Numerical Weighting (2)	Long-Term Issuer Rating (1)	Numerical Weighting (2)
Atmos Energy Corporation	A1	5.0	A-	7.0
New Jersey Resources Corporation	A1	5.0	NR	
NiSource Inc.	Baa1	8.0	BBB+	8.0
Northwest Natural Holding Company	Baa1	8.0	A+	5.0
ONE Gas, Inc.	A3	7.0	BBB+	8.0
Spire Inc.	A1/A2	5.5	A	7.0
Average	A2	6.4	A-	7.0

Notes:

Ratings are that of the average of each company's utility operating subsidiaries.
 From page 6 of this Exhibit.

Source Information:

Moody's Investors Service Standard & Poor's Global Utilities Rating Service

Moody's Bond Rating	Numerical Bond Weighting	Standard & Poor's Bond Rating
Ааа	1	ААА
Aa1	2	AA+
Aa2	3	AA
Aa3	4	AA-
A1	5	A+
A2	6	А
A3	7	A-
Baa1	8	BBB+
Baa2	9	BBB
Baa3	10	BBB-
Ba1	11	BB+
Ba2	12	BB
Ba3	13	BB-
B1	14	B+
B2	15	В
B3	16	B-

# Numerical Assignment for Moody's and Standard & Poor's Bond Ratings

# <u>Atmos Energy Corporation</u> Judgment of Equity Risk Premium for <u>Proxy Group of Six Natural Gas Distribution Companies</u>

Line No.		Proxy Group of Six Natural Gas Distribution Companies	Proxy Group of Six Natural Gas Distribution Companies (excl. PRPM)
1.	Calculated equity risk premium based on the total market using the beta approach (1)	6.48 %	6.44 %
2.	Mean equity risk premium based on a study using the holding period returns of public utilities with A rated bonds (2)	5.05	4.85
3.	Predicted Equity Risk Premium Based on Regression Analysis of 810 Fully-Litigated Natural Gas Utility Rate Cases (3)	5.00	5.00
4.	Average equity risk premium	<u> </u>	5.43 %

Notes: (1) From page 8 of this Exhibit.

(2) From page 12 of this Exhibit.

(3) From page 13 of this Exhibit.

# <u>Atmos Energy Corporation</u> Derivation of Equity Risk Premium Based on the Total Market Approach Using the Beta for the <u>Proxy Group of Six Natural Gas Distribution Companies</u>

		Proxy Group of Six Natural Gas	Proxy Group of Six Natural Gas Distribution
<u>Line No.</u>	Equity Risk Premium Measure	Distribution Companies	Companies (excl. PRPM)
1.	Ibbotson Equity Risk Premium (1)	6.13 %	6.13 %
2.	Regression on Ibbotson Risk Premium Data (2)	7.67	7.67
3.	Ibbotson Equity Risk Premium based on PRPM (3)	8.79	NA
4.	Equity Risk Premium Based on Value Line Summary and Index (4)	9.37	9.37
5.	Equity Risk Premium Based on Value Line S&P 500 Companies (5)	11.56	11.56
6.	Equity Risk Premium Based on Bloomberg S&P 500 Companies (6)	7.62	7.62
7.	Conclusion of Equity Risk Premium	8.52 %	8.47 %
8.	Adjusted Beta (7)	0.76	0.76
9.	Forecasted Equity Risk Premium	6.48 %	6.44_%

Notes provided on page 9 of this Exhibit.

## <u>Atmos Energy Corporation</u> Derivation of Equity Risk Premium Based on the Total Market Approach Using the Beta for the <u>Proxy Group of Six Natural Gas Distribution Companies</u>

- Notes:
  - (1) Based on the arithmetic mean historical monthly returns on large company common stocks from lbbotson® SBBI® 2022 Market Report minus the arithmetic mean monthly yield of Moody's average Aaa and Aa corporate bonds from 1928-2021.
  - (2) This equity risk premium is based on a regression of the monthly equity risk premiums of large company common stocks relative to Moody's average Aaa and Aa2 rated corporate bond yields from 1928-2021 referenced in Note 1 above. Using the equation generated from the regression, an expected equity risk premium is calculated using the average consensus forecast of Aaa corporate bonds of 4.73% (from page 3 of this Exhibit).
  - (3) The Predictive Risk Premium Model (PRPM) is discussed in the accompanying direct testimony. The Ibbotson equity risk premium based on the PRPM is derived by applying the PRPM to the monthly risk premiums between Ibbotson large company common stock monthly returns and average Aaa and Aa corporate monthly bond yields, from January 1928 through May 2022.
  - (4) The equity risk premium based on the Value Line Summary and Index is derived by subtracting the average consensus forecast of Aaa corporate bonds of 4.73% (from page 3 of this Exhibit) from the projected 3-5 year total annual market return of 14.10% (described fully in note 1 on page 2 of Exhibit DWD-4).
  - (5) Using data from Value Line for the S&P 500, an expected total return of 16.29% was derived based upon expected dividend yields and long-term earnings growth estimates as a proxy for capital appreciation. Subtracting the average consensus forecast of Aaa corporate bonds of 4.73% results in an expected equity risk premium of 11.56%.
  - (6) Using data from the Bloomberg Professional Service for the S&P 500, an expected total return of 12.35% was derived based upon expected dividend yields and long-term earnings growth estimates as a proxy for capital appreciation. Subtracting the average consensus forecast of Aaa corporate bonds of 4.73% results in an expected equity risk premium of 7.62%.
  - (7) Average of mean and median beta from Exhibit DWD-4.

Sources of Information:

Stocks, Bonds, Bills, and Inflation - 2022 SBBI Yearbook, John Wiley & Sons, Inc. Industrial Manual and Mergent Bond Record Monthly Update. Value Line Summary and Index Blue Chip Financial Forecasts, June 1, 2022 Bloomberg Professional Service

# **Consensus Forecasts of U.S. Interest Rates and Key Assumptions**

	HistoryHistory					Consensus Forecasts-Quarterly Avg.				Avg.				
	Av	erage For	Week End	ling	Ave	erage For	Month	Latest Qtr	2Q	3Q	4Q	1Q	2Q	3Q
Interest Rates	May 20	May 13	May 6	Apr 29	Apr	Mar	Feb	1Q 2022	<u>2022</u>	<u>2022</u>	<u>2022</u>	<u>2023</u>	<u>2023</u>	<u>2023</u>
Federal Funds Rate	0.83	0.83	0.33	0.33	0.33	0.20	0.08	0.12	1.0	1.9	2.4	2.8	3.0	3.1
Prime Rate	4.00	4.00	3.50	3.50	3.50	3.37	3.25	3.29	4.0	5.0	5.5	5.9	6.1	6.2
SOFR	0.79	0.78	0.49	0.28	0.29	0.16	0.05	0.09	0.9	1.8	2.3	2.7	2.9	3.0
Commercial Paper, 1-mo.	0.83	0.82	0.71	0.55	0.44	0.32	0.16	0.18	0.9	1.8	2.4	2.8	3.0	3.0
Treasury bill, 3-mo.	1.05	0.94	0.88	0.85	0.76	0.45	0.31	0.30	1.1	1.9	2.4	2.7	2.9	3.0
Treasury bill, 6-mo.	1.54	1.44	1.43	1.40	1.26	0.86	0.64	0.61	1.5	2.2	2.6	2.9	3.1	3.1
Treasury bill, 1 yr.	2.11	2.00	2.10	2.03	1.89	1.34	1.00	0.96	2.0	2.6	2.9	3.1	3.2	3.2
Treasury note, 2 yr.	2.64	2.61	2.72	2.62	2.54	1.91	1.44	1.44	2.6	2.9	3.1	3.2	3.3	3.2
Treasury note, 5 yr.	2.86	2.89	3.00	2.84	2.78	2.11	1.81	1.82	2.8	3.1	3.2	3.3	3.4	3.4
Treasury note, 10 yr.	2.87	2.94	3.01	2.83	2.75	2.13	1.93	1.94	2.9	3.1	3.2	3.3	3.4	3.4
Treasury note, 30 yr.	3.07	3.09	3.10	2.91	2.81	2.41	2.25	2.25	3.0	3.3	3.4	3.5	3.6	3.6
Corporate Aaa bond	4.43	4.42	4.40	4.19	4.01	3.63	3.36	3.35	4.1	4.5	4.7	4.8	4.9	4.9
Corporate Baa bond	5.13	5.10	5.06	4.84	4.63	4.23	3.92	3.90	5.0	5.4	5.6	5.7	5.8	5.8
State & Local bonds	4.09	4.03	3.93	3.84	3.70	3.30	3.01	3.02	3.5	3.8	4.0	4.1	4.2	4.2
Home mortgage rate	5.25	5.30	5.27	5.10	4.98	4.17	3.76	3.79	5.1	5.3	5.5	5.6	5.6	5.5
				Histor	y				Co	onsensu	ıs Fore	casts-(	)uartei	rly
	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Key Assumptions	2020	2020	2020	2021	2021	2021	2021	2022	2022	2022	2022	2023	2023	2023
Fed's AFE \$ Index	112.4	107.2	105.1	103.4	102.9	105.0	107.0	108.4	112.7	113.9	114.1	114.0	113.6	112.9
Real GDP	-31.2	33.8	4.5	6.3	6.7	2.3	6.9	-1.5	2.9	2.5	2.2	1.8	1.6	1.6
GDP Price Index	-1.5	3.6	2.2	4.3	6.1	6.0	7.1	8.1	5.9	4.6	3.5	3.1	2.8	2.7
Consumer Price Index	-3.4	4.8	2.2	4.1	8.2	6.7	7.9	9.2	7.6	4.8	3.4	3.0	2.6	2.6
PCE Price Index	-1.6	3.7	1.5	3.8	6.5	5.3	6.4	7.0	5.8	4.3	3.2	2.8	2.6	2.5

Forecasts for interest rates and the Federal Reserve's Major Currency Index represent averages for the quarter. Forecasts for Real GDP, GDP Price Index, PCE Price Index and Consumer Price Index are seasonally-adjusted annual rates of change (saar). Individual panel members' forecasts are on pages 4 through 9. Historical data: Treasury rates from the Federal Reserve Board's H.15; AAA-AA and A-BBB corporate bond yields from Bank of America-Merrill Lynch and are 15+ years, yield to maturity; State and local bond yields from Bank of America-Merrill Lynch, A-rated, yield to maturity; Mortgage rates from Freddie Mac, 30-year, fixed; LIBOR quotes from Intercontinental Exchange. All interest rate data are sourced from Haver Analytics. Historical data for Fed's Major Currency Index are from FRSR H.10. Historical data for Real GDP, GDP Price Index and PCE Price Index are from the Bureau of Economic Analysis (BEA). Consumer Price Index history is from the Department of Labor's Bureau of Labor Statistics (BLS).





# Long-Range Survey:

The table below contains the results of our twice-annual long-range CONSENSUS survey. There are also Top 10 and Bottom 10 averages for each variable. Shown are consensus estimates for the years 2023 through 2028 and averages for the five-year periods 2024-2028 and 2029-2033. Apply these projections cautiously. Few if any economic, demographic and political forces can be evaluated accurately over such long time spans.

		Average For The Year							Five-Year Averages			
		2023	2024	2025	2026	2027	2028	2024-2028	2029-2033			
1. Federal Funds Rate	CONSENSUS	3.0	2.7	2.5	2.5	2.5	2.5	2.6	2.5			
	Top 10 Average	3.5	3.3	3.0	2.8	2.8	2.8	3.0	2.8			
	Bottom 10 Average	2.6	2.1	2.0	2.2	2.2	2.2	2.2	2.1			
2. Prime Rate	CONSENSUS	6.1	5.9	5.7	5.6	5.6	5.6	5.7	5.6			
	Top 10 Average	6.6	6.4	6.1	6.0	6.0	6.0	6.1	5.9			
	Bottom 10 Average	5.6	5 3	5.2	53	53	53	53	5.2			
3 SOFR	CONSENSUS	3.0	2.8	2.5	2.5	2.5	2.5	2.6	2.5			
5. 501 K	Top 10 Average	3.0	3.3	3.0	2.5	2.5	2.5	3.0	2.5			
	Pottom 10 Average	3.4	3.3	3.0	2.9	2.8	2.8	5.0	2.8			
4 Communici Donor 1 Ma	Bottolli 10 Average	2.7	2.2	2.0	2.2	2.2	2.2	2.2	2.1			
4. Commercial Paper, 1-Mo		3.2	2.9	2.0	2.0	2.0	2.0	2.7	2.0			
	Top 10 Average	3.5	3.4	3.1	2.9	2.9	2.9	3.0	2.9			
	Bottom 10 Average	2.8	2.5	2.3	2.4	2.4	2.3	2.3	2.3			
5. Treasury Bill Yield, 3-Mo	CONSENSUS	3.0	2.8	2.6	2.6	2.6	2.5	2.6	2.5			
	Top 10 Average	3.6	3.4	3.1	3.1	3.0	2.9	3.1	2.9			
	Bottom 10 Average	2.5	2.2	2.0	2.1	2.2	2.2	2.1	2.2			
6. Treasury Bill Yield, 6-Mo	CONSENSUS	3.2	2.9	2.7	2.7	2.7	2.6	2.7	2.6			
	Top 10 Average	3.8	3.6	3.2	3.2	3.1	3.0	3.2	3.0			
	Bottom 10 Average	2.6	2.2	2.1	2.2	2.3	2.3	2.2	2.3			
7. Treasury Bill Yield, 1-Yr	CONSENSUS	3.2	3.0	2.9	2.9	2.8	2.8	2.9	2.8			
	Top 10 Average	3.9	3.8	3.5	3.4	3.3	3.2	3.4	3.2			
	Bottom 10 Average	2.6	2.4	2.2	2.4	2.4	2.4	2.3	2.4			
8. Treasury Note Yield, 2-Yr	CONSENSUS	3.4	3.2	3.1	3.1	3.0	3.0	3.1	3.0			
•	Top 10 Average	4.3	4.1	3.8	3.6	3.5	3.5	3.7	3.5			
	Bottom 10 Average	2.7	2.4	2.3	2.5	2.6	2.5	2.4	2.5			
9 Treasury Note Yield 5-Yr	CONSENSUS	3.5	3.4	3.3	3.3	3.3	3.2	3.3	3.3			
y neusary note neu, e n	Top 10 Average	43	4.2	41	3.9	3.8	3.8	3.9	3.8			
	Bottom 10 Average	2.8	2.6	2.5	27	27	27	2.6	2.8			
10 Transury Note Vield 10 Vr		2.0	2.0	2.5	2.7	2.7	2.7	2.0	2.0			
10. Heastry Note Held, 10-11	Top 10 Average	3.3	3.3	4.2	4.2	4.1	<b>3.4</b>	<b>3.3</b>	<b>3.3</b>			
	Pottom 10 Average	4.4	4.4	4.2	4.2	4.1	4.1	4.2	4.1			
11 Transver David Valid 20 Ve	Bottom to Average	2.8	2.3	2.0	2.9	2.9	2.8	2.7	2.8			
11. Treasury Bond Tield, 30- If		3.8	3.8	3.8	3.9	3.8	3.8	3.8	3.9			
	Top 10 Average	4.6	4.7	4.5	4.5	4.4	4.5	4.5	4.5			
	Bottom 10 Average	3.0	2.9	3.0	3.3	3.2	3.2	3.1	3.2			
12. Corporate Aaa Bond Yield	CONSENSUS	5.0	5.0	4.9	5.0	5.0	4.9	4.9	5.0			
	Top 10 Average	5.7	5.7	5.6	5.5	5.5	5.5	5.5	5.6			
	Bottom 10 Average	4.4	4.2	4.3	4.4	4.4	4.4	4.3	4.4			
<ol><li>Corporate Baa Bond Yield</li></ol>	CONSENSUS	6.0	5.9	5.8	5.9	5.9	5.9	5.9	5.9			
	Top 10 Average	6.6	6.6	6.4	6.3	6.3	6.3	6.4	6.4			
	Bottom 10 Average	5.4	5.3	5.2	5.4	5.4	5.4	5.3	5.4			
14. State & Local Bonds Yield	CONSENSUS	4.3	4.3	4.2	4.3	4.3	4.3	4.3	4.3			
	Top 10 Average	5.0	5.0	4.8	4.8	4.7	4.7	4.8	4.8			
	Bottom 10 Average	3.7	3.7	3.7	3.9	3.9	3.9	3.8	3.9			
15. Home Mortgage Rate	CONSENSUS	5.7	5.5	5.4	5.4	5.4	5.4	5.4	5.4			
	Top 10 Average	6.4	6.4	6.1	6.0	6.0	6.0	6.1	6.0			
	Bottom 10 Average	4.9	4.7	4.6	4.8	4.8	4.8	4.7	4.8			
A. Fed's AFE Nominal \$ Index	CONSENSUS	113.8	112.8	111.9	111.0	110.6	110.4	111.3	109.8			
	Top 10 Average	115.6	114.7	114.0	113.4	113.1	112.8	113.6	112.7			
	Bottom 10 Average	112.2	111.0	109.9	108.8	108.2	107.9	109.2	107.4			
	e			Year-Over-Ye	ear. % Change			Five-Year	Averages			
		2023	2024	2025	2026	2027	2028	2024-2028	2029-2033			
B Real CDP	CONSENSUS	2.0	2.0	21	21	21	2020	21	2.0			
2. 100 001	Top 10 Average	2.6	2.0	2.4	2.4	2.1	2.4	2.1	2.3			
	Pottom 10 Average	2.0	1.5	2.4	1.9	1.9	1.9	2.4	2.5			
C CDP Chained Price Inder	CONSENSUS	1.3	1.5	1.0	1.0	1.0	1.0	1./	1.0			
C. ODF Chained Price Index		5.0	2.4	<b>2.3</b>	<b>2.3</b>	2.2	2.2	2.3	2.2			
	Detter 10 A	5.7	2.8	2.7	2.0	2.0	2.0	2.7	2.0			
	Bottom 10 Average	2.3	2.0	1.9	1.9	1.9	1.9	1.9	1.9			
D. Consumer Price Index	CONSENSUS	3.2	2.4	2.4	2.4	2.3	2.3	2.4	2.3			
	Top 10 Average	4.1	3.0	2.9	2.8	2.7	2.7	2.8	2.7			
	Bottom 10 Average	2.3	1.8	2.0	2.0	1.9	1.9	1.9	1.9			
E. PCE Price Index	CONSENSUS	3.0	2.3	2.3	2.3	2.3	2.2	2.3	2.3			
	Top 10 Average	3.8	2.8	2.8	2.7	2.7	2.6	2.7	2.7			
	Bottom 10 Average	2.2	1.8	1.9	1.9	1.9	1.8	1.9	1.9			

## Atmos Energy Corporation Derivation of Mean Equity Risk Premium Based Studies Using Holding Period Returns and Projected Market Appreciation of the S&P Utility Index

Line No.	Equity Risk Premium Measure	Implied Equity Risk Premium	Implied Equity Risk Premium ex PRPM
1.	Historical Equity Risk Premium (1)	4.28 %	4.28 %
2.	Regression of Historical Equity Risk Premium (2)	5.28	5.28
3.	Forecasted Equity Risk Premium Based on PRPM (3)	5.85	NA
4.	Forecasted Equity Risk Premium based on Projected Total Return on the S&P Utilities Index (Value Line Data) (4)	5.28	5.28
5.	Forecasted Equity Risk Premium based on Projected Total Return on the S&P Utilities Index (Bloomberg Data) (5)	4.58	4.58
6.	Average Equity Risk Premium (6)	5.05 %	4.85_%

Notes: (1) Based on S&P Public Utility Index monthly total returns and Moody's Public Utility Bond average monthly yields from 1928-2021. Holding period returns are calculated based upon income received (dividends and interest) plus the relative change in the market value of a security over a one-year holding period.

- (2) This equity risk premium is based on a regression of the monthly equity risk premiums of the S&P Utility Index relative to Moody's A2 rated public utility bond yields from 1928 - 2021 referenced in note 1 above. Using the equation generated from the regression, an expected equity risk premium is calculated using the prospective A2 rated public utility bond yield of 5.30% (from line 3, page 3 of this Exhibit).
- (3) The Predictive Risk Premium Model (PRPM) is applied to the risk premium of the monthly total returns of the S&P Utility Index and the monthly yields on Moody's A2 rated public utility bonds from January 1928 -May 2022.
- (4) Using data from Value Line for the S&P Utilities Index, an expected return of 10.58% was derived based on expected dividend yields and long-term growth estimates as a proxy for market appreciation. Subtracting the expected A2 rated public utility bond yield of 5.30%, calculated on line 3 of page 3 of this Exhibit results in an equity risk premium of 5.28%. (10.58% 5.30% = 5.28%)
- (5) Using data from Bloomberg Professional Service for the S&P Utilities Index, an expected return of 9.88% was derived based on expected dividend yields and long-term growth estimates as a proxy for market appreciation. Subtracting the expected A2 rated public utility bond yield of 5.30%, calculated on line 3 of page 3 of this Exhibit results in an equity risk premium of 4.58%. (9.88% 5.30% = 4.58%)
- (6) Average of lines 1 through 5.


### <u>Atmos Energy Corporation</u> <u>Prediction of Equity Risk Premiums Relative to</u> <u>Moody's A2 Rated Utility Bond Yields</u>

		Prospective	
		A2 Rated	Prospective
		Utility Bond	Equity Risk
Constant	Slope	(1)	Premium
7.5895 %	-0.4879	5.30 %	5.00 %

Notes:

(1) From line 3 of page 3 of this Exhibit.

Source of Information: Regulatory Research Associates

Results Excluding the Pl [3] [Beta Average M 0.67 0.74 0.73 0.84 0.63 0.71 0.69 0.74 0.69 0.75 0.70 0.75	[1] [2] lue Line Beta Bloom Busted Bloom 0.80 0.95 0.80 0.80 0.80 0.80 0.80 0.80 0.80	Indicated Common Equity Cost Rate Through Use tional Capital Asset Pricing Model (CAPM) and Empirical Capital Asset Pricing Model (ECAPM) [1] [2] [3] [4] [5] [5] [6] [7] [8]	lue Line Jjusted Bloomberg Average Market Risk Risk-Free CAPM Cost ECAPM Cost Equity Cost Beta Adjusted Beta Beta Premium (1) Rate (2) Rate Rate Rate (4)	Deta         Aujusted beta         Fremun (1)         Kate (2)         Kate         K	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	0.76 Results Excluding the PRPM MRP	[1]         [2]         [3]         [4]         [5]         [6]         [7]         [8]	Indicated     Indicated       Jjusted     Bloomberg     Average     Market Risk     Risk-Free     CAPM Cost     Equity Cost       Beta     Adjusted Beta     Beta     Premium (1)     Rate (2)     Rate     Rate     Rate (4)	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	0.76    0.76    10.87  %    11.46  %    11.17  %		0, <u>80'11</u> 0, <u>65'11</u> 0, <u>//'01</u> <u>2/'0</u>
	Derg         Average         M           1 Beta         Beta         P1           0.67         0.74         0.74           0.73         0.84         0.75           0.69         0.71         0.74           0.70         0.75         0.74           0.70         0.75         0.74           0.70         0.75         0.74           0.70         0.75         0.74           0.70         0.75         0.75           0.70         0.75         0.75           0.76         0.75         0.76	Tr larket Risk Risk-Free C. remium (1) Rate (2) 9.76 % 3.51 % 9.76 3.51 9.76 3.51 9.76 3.51 9.76 3.51 [4] [5]	9.76 % 3.51 % 9.76 % 3.51 % 9.76 3.51 9.76 3.51 9.76 3.51 9.76 3.51 9.76 [	RPM MRP [4] [5]	—— RPM MRP [4] [5]	[4] [5]		Tr larket Risk Risk-Free C. remium (1) Rate (2)	9.74 3.51 9.74 3.51 9.74 3.51 9.74 3.51 9.74 3.51 9.74 3.51		I	
[1] [2] Value Line Adjusted Bloom Beta Adjustec 0.80 0.80 0.80 0.80 0.80 0.80		Proxy Group of Six Natural Gas Distribution Companies Atmos Energy Corporation New Jersey Resources Corporation NiSource Inc. Northwest Natural Holding Company ONE Gas, Inc. Spire Inc. Spire Inc. Median Average of Mean and Median	Atmos Energy Corporation New Jersey Resources Corporation NiSource Inc. Northwest Natural Holding Company ONE Gas, Inc. Spire Inc. Mean Median Average of Mean and Median	Mean Median Average of Mean and Median	Average of Mean and Median			Proxy Group of Six Natural Gas Distribution Companies	Atmos Energy Corporation New Jersey Resources Corporation NiSource Inc. Northwest Natural Holding Company ONE Gas, Inc. Spire Inc.			

Notes on page 2 of this Exhibit.

#### Atmos Energy Corporation Notes to Accompany the Application of the CAPM and ECAPM

Notes:

(1) The market risk premium (MRP) is derived by using six different measures from three sources: Ibbotson, Value Line, and Bloomberg as illustrated below:

### Historical Data MRP Estimates:

Measure 1: Ibbotson Arithmetic Mean MRP (1926-2021)

Arithmetic Mean Income Returns on Long-Term Government Bonds:	5.02	
MRP based on Ibbotson Historical Data:	7.35	%
Measure 2: Application of a Regression Analysis to Ibbotson Historical Data		
(1926-2021)	9.15	_%
Measure 3: Application of the PRPM to Ibbotson Historical Data:		
(January 1926 - May 2022)	9.84	_%
Value Line MRP Estimates:		
Measure 4: Value Line Projected MRP (Thirteen weeks ending June 03, 2022)		
Total projected return on the market 3-5 years hence*:	14.10	%
Projected Risk-Free Rate (see note 2):	3.51	_
MRP based on Value Line Summary & Index:	10.59	%
*Forcasted 3-5 year capital appreciation plus expected dividend yield		-
Measure 5: Value Line Projected Return on the Market based on the S&P 500		
Total return on the Market based on the S&P 500:	16.29	%
Projected Risk-Free Rate (see note 2):	3.51	_
MRP based on Value Line data	12.78	%
Measure 6: Bloomberg Projected MRP		
Total return on the Market based on the S&P 500:	12.35	%
Projected Risk-Free Rate (see note 2):	3.51	_
MRP based on Bloomberg data	8.84	_%
Average of Value Line, Ibbotson, and Bloomberg MRP:	9.76	_%
Average MRP Excluding the PRPM MRP:	9.74	_%

(2) For reasons explained in the direct testimony, the appropriate risk-free rate for cost of capital purposes is the average forecast of 30 year Treasury Bonds per the consensus of nearly 50 economists reported in Blue Chip Financial Forecasts. (See pages 10 and 11 of Exhibit DWD-3.) The projection of the risk-free rate is illustrated below:

Second Quarter 2022	3.00	%
Third Quarter 2022	3.30	
Fourth Quarter 2022	3.40	
First Quarter 2023	3.50	
Second Quarter 2023	3.60	
Third Quarter 2023	3.60	
2024-2028	3.80	
2029-2033	3.90	
	3.51	%

(3) Average of Column 6 and Column 7.

Sources of Information: Value Line Summary and Index Blue Chip Financial Forecasts, June 1, 2022 Stocks, Bonds, Bills, and Inflation - 2022 SBBI Yearbook, John Wiley & Sons, Inc. Bloomberg Professional Services

### <u>Atmos Energy Corporation</u> Basis of Selection of the Group of Non-Price Regulated Companies <u>Comparable in Total Risk to the Utility Proxy Group</u>

The criteria for selection of the Non-Price Regulated Proxy Group was that the non-price regulated companies be domestic and reported in <u>Value Line Investment Survey</u> (Standard Edition).

The Non-Price Regulated Proxy Group companies were then selected based on the unadjusted beta range of 0.59 - 0.87 and residual standard error of the regression range of 2.5562 - 3.0486 of the Utility Proxy Group.

These ranges are based upon plus or minus two standard deviations of the unadjusted beta and standard error of the regression. Plus or minus two standard deviations captures 95.50% of the distribution of unadjusted betas and residual standard errors of the regression.

The standard deviation of the Gas Utility Proxy Group's residual standard error of the regression is 0.1231. The standard deviation of the standard error of the regression is calculated as follows:

Standard Deviation of the Std. Err. of the Regr. = <u>Standard Error of the Regression</u>  $\sqrt{2N}$ 

where: N = number of observations. Since Value Line betas are derived from weekly price change observations over a period of five years, N = 259

Thus,  $0.1231 = \frac{2.8024}{\sqrt{518}} = \frac{2.8024}{22.7596}$ 

Source of Information: Value Line, Inc., March 2022 Value Line Investment Survey (Standard Edition)

### Atmos Energy Corporation Basis of Selection of Comparable Risk Domestic Non-Price Regulated Companies

	[1]	[2]	[3]	[4]
Proxy Group of Six Natural Gas Distribution Companies	Value Line Adjusted Beta	Unadjusted Beta	Residual Standard Error of the Regression	Standard Deviation of Beta
Atmos Energy Corporation New Jersey Resources Corporation NiSource Inc. Northwest Natural Holding Company ONE Gas, Inc. Spire Inc.	0.80 1.00 0.85 0.80 0.80 0.85	0.68 0.92 0.71 0.69 0.66 0.71	2.7298 2.9340 2.4700 3.1119 2.7138 2.8551	0.0675 0.0726 0.0611 0.0770 0.0671 0.0706
Average	0.85	0.73	2.8024	0.0693
Beta Range (+/- 2 std. Devs. of Beta) 2 std. Devs. of Beta	0.59 0.14	0.87		
Residual Std. Err. Range (+/- 2 std. Devs. of the Residual Std. Err.)	2.5562	3.0486		
Std. dev. of the Res. Std. Err.	0.1231			
2 std. devs. of the Res. Std. Err.	0.2462			

Source of Information: Valueline Proprietary Database, March 2022

### <u>Atmos Energy Corporation</u> Proxy Group of Non-Price Regulated Companies Comparable in Total Risk to the <u>Proxy Group of Six Natural Gas Distribution Companies</u>

	[1]	[2]	[3]	[4]
Proxy Group of Thirty-Eight Non- Price Regulated Companies	Value Line Adjusted Beta	Unadjusted Beta	Residual Standard Error of the Regression	Standard Deviation of Beta
Agilent Technologies	0.90	0.78	2.7005	0.0668
Abbott Labs.	0.90	0.82	2.8039	0.0694
Assurant Inc.	0.90	0.84	2.7387	0.0677
Smith (A.O.)	0.85	0.77	2.8592	0.0707
Air Products & Chem.	0.90	0.79	2.6168	0.0647
Becton, Dickinson	0.75	0.60	2.8626	0.0708
Brown-Forman 'B'	0.90	0.80	2.7317	0.0676
Black Knight, Inc.	0.75	0.60	2.6932	0.0666
Bristol-Myers Squibb	0.85	0.75	2.9154	0.0721
Broadridge Fin'l	0.85	0.73	2.7513	0.0681
CACI Int'l	0.90	0.84	2.8642	0.0709
Cerner Corp.	0.90	0.80	2.6984	0.0667
Chemed Corp.	0.85	0.70	2.8432	0.0703
CSW Industrials	0.90	0.80	2.8686	0.0710
Exponent, Inc.	0.90	0.79	3.0005	0.0742
Ingredion Inc.	0.95	0.85	2.7688	0.0685
J&J Snack Foods	0.95	0.86	3.0009	0.0742
Henry (Jack) & Assoc	0.85	0.70	2.9159	0.0721
McCormick & Co.	0.80	0.65	2.8247	0.0699
Monster Beverage	0.85	0.75	2.9659	0.0734
Altria Group	0.95	0.86	3.0325	0.0750
Merck & Co.	0.80	0.63	2.8110	0.0695
Motorola Solutions	0.90	0.79	2.6488	0.0655
NewMarket Corp.	0.75	0.60	2.7398	0.0678
Northrop Grumman	0.85	0.75	2.9830	0.0738
Old Dominion Freight	0.95	0.86	2.9874	0.0739
Oracle Corp.	0.75	0.61	2.8406	0.0703
Pfizer, Inc.	0.80	0.65	2.6589	0.0658
Progressive Corp.	0.75	0.59	2.9344	0.0726
RLI Corp.	0.80	0.65	2.8568	0.0707
Selective Ins. Group	0.90	0.81	2.9172	0.0722
Sirius XM Holdings	0.95	0.85	2.9761	0.0736
Sensient Techn.	0.90	0.82	2.6687	0.0660
Thermo Fisher Sci.	0.85	0.70	2.6150	0.0647
Texas Instruments	0.85	0.76	2.6869	0.0665
VeriSign Inc.	0.90	0.79	2.6081	0.0645
Watsco, Inc.	0.85	0.74	2.6836	0.0664
Western Union	0.80	0.64	2.8493	0.0705
Average	0.86	0.75	2.8138	0.0696
Proxy Group of Six Natural Gas				
Distribution Companies	0.85	0.73	2.8024	0.0693

Valueline Proprietary Database, March 2022

### Atmos Energy Corporation Summary of Cost of Equity Models Applied to Proxy Group of Thirty-Eight Non-Price Regulated Companies Comparable in Total Risk to the <u>Proxy Group of Six Natural Gas Distribution Companies</u>

Principal Methods		Proxy Group of Thirty-Eight Non- Price Regulated Companies	Proxy Group of Thirty-Eight Non- Price Regulated Companies (excl. PRPM)
Discounted Cash Flow Model (DCF)	(1)	11.92 %	11.92 %
Risk Premium Model (RPM) (2)		12.65	12.60
Capital Asset Pricing Model (CAPM)		11.84 (3)	(4)
	Mean	12.14 %	12.12 %
	Median	11.92 %	<u>    11.92  </u> %
	Average of Mean and Median	12.03 %	12.02 %

### Notes:

- (1) From page 2 of this Exhibit.
- (2) From page 3 of this Exhibit.

(3) From page 6 of this Exhibit.

(4) From page 7 of this Exhibit.

#### <u>Atmos Energy Corporation</u> DCF Results for the Proxy Group of Non-Price-Regulated Companies Comparable in Total Risk to the <u>Proxy Group of Six Natural Gas Distribution Companies</u>

	[1]	[2]	[3]	[5]	[6]	[7]	[8]
Proxy Group of Thirty- Eight Non-Price Regulated Companies	Average Dividend Yield	Value Line Projected Five Year Growth in EPS	Zack's Five Year Projected Growth Rate in EPS	Yahoo! Finance Projected Five Year Growth in EPS	Average Projected Five Year Growth Rate in EPS	Adjusted Dividend Yield	Indicated Common Equity Cost Rate (1)
Agilent Technologies	0.66 %	11.50 %	10.00 %	13.98 %	11.83 %	0.70 %	12.53 %
Abbott Labs.	1.61	8.00	7.80	11.53	9.11	1.68	10.79
Assurant Inc.	1.50	15.50	17.20	17.20	16.63	1.62	18.25
Smith (A.O.)	1.77	11.50	9.00	8.00	9.50	1.85	11.35
Air Products & Chem.	2.71	12.00	13.10	12.13	12.41	2.88	15.29
Becton, Dickinson	1.35	5.50	5.40	4.85	5.25	1.39	6.64
Brown-Forman 'B'	1.14	12.00	NA	7.01	9.51	1.19	10.70
Black Knight, Inc.	-	9.50	9.60	11.23	10.11	_	NA
Bristol-Myers Squibb	2.90	NMF	6.20	4.43	5.32	2.98	8.30
Broadridge Fin'l	1.73	9.00	NA	11.80	10.40	1.82	12.22
CACLINT'I		7.00	4.10	2.40	4.50		NA
Cerner Corp.	1.15	9.50	12.80	13.30	11.87	1.22	13.09
Chemed Corp	0.29	7.00	8 50	7.00	7 50	0.30	7 80
CSW Industrials	0.61	12.00	NA	12.00	12.00	0.65	12.65
Exponent Inc	0.98	9.50	NA	15.00	12.00	1.04	13 29
Ingredion Inc	2.94	8.00	NA	7 72	7.86	3.06	10.92
I&I Snack Foods	1 75	8 50	NA	6.00	7.25	1.81	9.06
Henry (Jack) & Assoc	1.03	9.00	9.00	14 00	10.67	1.01	11.75
McCormick & Co	1.00	6.00	610	6.95	635	1.55	7 90
Monster Reverage	-	11 50	15 70	14 58	13.93	-	NA
Altria Group	674	5 50	4 00	5 51	5.00	691	11 91
Merck & Co	3 2 3	8.00	10.10	11.62	9.91	3 39	13 30
Motorola Solutions	1 41	8.00	9.00	14.27	10.42	1.48	11.90
NewMarket Corn	2 55	(0.50)	NA	7 70	7 70	2.65	10.35
Northron Grumman	1.53	7 50	6.10	610	6.57	1.58	815
Old Dominion Freight	0.43	10 50	17 30	25 56	17 79	0.47	18.26
Oracle Corp	1.67	9.00	8.00	10.24	9.08	1.75	10.20
Pfizer Inc	3.12	6.50	12 50	(0.80)	9.50	3.27	12.05
Progressive Corn	0.36	4.50	17.30	30.32	17 37	0.39	17.76
PLI Corp	0.00	12.00	17.50 NA	9.90	10.00	0.57	11.70
Soloctivo Inc. Group	1.34	12.00	3.00	12.40	0.12	1.40	10.53
Sirius YM Holdings	1.34	32.50	9.70	9.75	17.22	1.40	10.33
Sonsiont Tochn	1.59	2 50	5.70 NA	3.75	2 15	2.01	5 16
Thormo Fishor Sci	0.21	10.00	12.00	9.70	10.57	0.22	10 79
Toyac Instruments	2.64	0.00	13.00	10.00	0.27	2.76	10.79
VoriSign Inc	2.04	0.30	9.30 NA	10.00	9.27	2.70	12.05 NA
Watasa Inc.	-	11.00	NA NA	15.00	5.50	-	16.24
Watsco, IIIc.	5.14	11.00	NA	15.00	13.00	5.54	10.34
western Union	5.20	8.00	NA	6.84	7.42	5.39	12.81
						Mean	11.94 %
						Median	11.89 %
					Average of Mean	and Median	11.92 %

NA= Not Available

NMF= Not Meaningful Figure

(1) The application of the DCF model to the domestic, non-price regulated comparable risk companies is identical to the application of the DCF to the Utility Proxy Group. The dividend yield is derived by using the 60 day average price and the spot indicated dividend as of May 31, 2022. The dividend yield is then adjusted by 1/2 the average projected growth rate in EPS, which is calculated by averaging the 5 year projected growth in EPS provided by Value Line, www.zacks.com, and www.yahoo.com (excluding any negative growth rates) and then adding that growth rate to the adjusted dividend yield.

Source of Information: Value Line Investment Survey www.zacks.com Downloaded on 05/31/2022 www.yahoo.com Downloaded on 05/31/2022

### Atmos Energy Corporation Indicated Common Equity Cost Rate Through Use of a Risk Premium Model Using an Adjusted Total Market Approach

Line No.		Proxy Group of Thirty-Eight Non- Price Regulated Companies	Proxy Group of Thirty-Eight Non- Price Regulated Companies (excl. PRPM)
1.	Prospective Yield on Baa2 Rated Corporate Bonds (1)	5.64 %	5.64 %
2.	Adjustment to Reflect Bond rating Difference of Non-Price Regulated Companies (2)	(0.15)	(0.15)
3.	Adjusted Prospective Bond Yield	5.49 %	5.49 %
4.	Equity Risk Premium (3)	7.16	7.11
5.	Risk Premium Derived Common Equity Cost Rate	<u>    12.65  </u> %	<u>    12.60  </u> %

Notes: (1) Average forecast of Baa2 corporate bonds based upon the consensus of nearly 50 economists reported in Blue Chip Financial Forecasts dated June 1, 2022 (see pages 10 and 11 of Exhibit DWD-3). The estimates are detailed below.

Second Quarter 2022	5.00	%
Third Quarter 2022	5.40	
Fourth Quarter 2022	5.60	
First Quarter 2023	5.70	
Second Quarter 2023	5.80	
Third Quarter 2023	5.80	
2024-2028	5.90	
2029-2033	5.90	
Average	5.64	%
111014.80		

(2) The average yield spread of Baa rated corporate bonds over A corporate bonds for the three months ending May 2022. To reflect the Baa1 average rating of the non-utility proxy group, the prosepctive yield on Baa corporate bonds must be adjusted by 1/3 of the spread between A and Baa corporate bond yields as shown below:

	A Corp.		Baa Corp.			
	Bond Yield		Bond Yield		Spread	
May-22	4.65	%	5.12	%	0.47	%
Apr-22	4.21		4.64		0.43	
Mar-22	3.88		4.29		0.41	_
Average yield spread					0.44	_%
		1/	3 of spread	-	0.15	_%

(3) From page 5 of this Exhibit.

### Atmos Energy Corporation Comparison of Long-Term Issuer Ratings for the Proxy Group of Thirty-Eight Non-Price Regulated Companies of Comparable risk to the <u>Proxy Group of Six Natural Gas Distribution Companies</u>

	Mood Long-Term Is May 2	dy's Standard & Poor ssuer Rating Long-Term Issuer R 2022 May 2022		Poor's Ier Rating 22
Proxy Group of Thirty-Eight Non- Price Regulated Companies	Long-Term Issuer Rating	Numerical Weighting (1)	Long-Term Issuer Rating	Numerical Weighting (1)
Agilent Technologies	Baa2	9.0	RRR+	8.0
Abbott Labs	A1	5.0	ΔΔ-	4.0
Assurant Inc	Baa3	10.0	RBB	9.0
Smith (A ()	NA		NA	
Air Products & Chem	A2	6.0	A	6.0
Becton Dickinson	Baa3	10.0	BBB	9.0
Brown-Forman 'B'	A1	5.0	A-	7.0
Black Knight, Inc.	Ba3	13.0	BB	12.0
Bristol-Myers Squibb	A2	6.0	 A+	5.0
Broadridge Fin'l	Baa1	8.0	BBB+	8.0
CACI Int'l	NA		BB+	11.0
Cerner Corp.	NA		NA	
Chemed Corp.	WR		NR	
CSW Industrials	NA		NA	
Exponent, Inc.	NA		NA	
Ingredion Inc.	Baa1	8.0	BBB	9.0
J&J Snack Foods	NA		NA	
Henry (Jack) & Assoc	NA		NA	
McCormick & Co.	Baa2	9.0	BBB	9.0
Monster Beverage	NA		NA	
Altria Group	A3	7.0	BBB	9.0
Merck & Co.	A1	5.0	A+	5.0
Motorola Solutions	Baa3	10.0	BBB-	10.0
NewMarket Corp.	Baa2	9.0	BBB+	8.0
Northrop Grumman	Baa1	8.0	BBB+	8.0
Old Dominion Freight	NA		NA	
Oracle Corp.	Baa2	9.0	BBB+	8.0
Pfizer, Inc.	A2	6.0	A+	5.0
Progressive Corp.	A2	6.0	А	6.0
RLI Corp.	Baa2	9.0	BBB	9.0
Selective Ins. Group	Baa2	9.0	BBB	9.0
Sirius XM Holdings	NA		BB	12.0
Sensient Techn.	WR		NR	
Thermo Fisher Sci.	A3	7.0	BBB+	8.0
Texas Instruments	Aa3	4.0	A+	5.0
VeriSign Inc.	Baa3	10.0	RRR	9.0
watsco, Inc.	NA		NA	
western Union	вааг	9.0	RRR	9.0
Average	Baa1	7.9	BBB+	8.0

Notes:

(1) From page 6 of Exhibit DWD-3.

Source of Information:

**Bloomberg Professional Services** 

### <u>Atmos Energy Corporation</u> Derivation of Equity Risk Premium Based on the Total Market Approach Using the Beta for Proxy Group of Thirty-Eight Non-Price Regulated Companies of Comparable risk to the <u>Proxy Group of Six Natural Gas Distribution Companies</u>

<u>Line No.</u>	Equity Risk Premium Measure	Proxy Group of Thirty-Eight Non- Price Regulated Companies	Proxy Group of Thirty-Eight Non- Price Regulated Companies (excl. PRPM)
1.	Ibbotson Equity Risk Premium (1)	6.13 %	6.13 %
2.	Regression on Ibbotson Risk Premium Data (2)	7.67	7.67
3.	Ibbotson Equity Risk Premium based on PRPM (3)	8.79	NA
4.	Equity Risk Premium Based on <u>Value Line</u> Summary and Index (4)	9.37	9.37
5	Equity Risk Premium Based on <u>Value Line</u> S&P 500 Companies (5)	11.56	11.56
6.	Equity Risk Premium Based on Bloomberg S&P 500 Companies (6)	7.62	7.62
7.	Conclusion of Equity Risk Premium	8.52 %	8.47 %
8.	Adjusted Beta (7)	0.84	0.84
9.	Forecasted Equity Risk Premium	7.16 %	7.11_%

#### Notes:

- (1) From note 1 of page 9 of Exhibit DWD-3.
- (2) From note 2 of page 9 of Exhibit DWD-3.
- (3) From note 3 of page 9 of Exhibit DWD-3.
- (4) From note 4 of page 9 of Exhibit DWD-3.
- (5) From note 5 of page 9 of Exhibit DWD-3.
- (6) From note 6 of page 9 of Exhibit DWD-3.
- (7) Average of mean and median beta from page 6 of this Exhibit.

Sources of Information:

Stocks, Bonds, Bills, and Inflation - 2022 SBBI Yearbook, John Wiley & Sons, Inc. Value Line Summary and Index Blue Chip Financial Forecasts, June 1, 2022 Bloomberg Professional Services

### <u>Atmos Energy Corporation</u> Traditional CAPM and ECAPM Results for the Proxy Group of Non-Price-Regulated Companies Comparable in Total Risk to the <u>Proxy Group of Six Natural Gas Distribution Companies</u>

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
Proxy Group of Thirty-	Value Line					Traditional		Indicated
Eight Non-Price Regulated	Adjusted	Bloomberg	Average	Market Risk	Risk-Free Rate	CAPM Cost	ECAPM Cost	Common Equity
Companies	Beta	Beta	Beta	Premium (1)	(2)	Rate	Rate	Cost Rate (3)
Agilent Technologies	0.90	0.99	0.95	9.76 %	3.51 %	12.78 %	12.90 %	12.84 %
Abbott Labs.	0.90	0.76	0.83	9.76	3.51	11.61	12.02	11.82
Assurant Inc.	0.90	0.73	0.82	9.76	3.51	11.51	11.95	11.73
Smith (A.O.)	0.85	1.00	0.93	9.76	3.51	12.59	12.76	12.67
Air Products & Chem.	0.90	0.84	0.87	9.76	3.51	12.00	12.32	12.16
Becton, Dickinson	0.75	0.57	0.66	9.76	3.51	9.95	10.78	10.37
Brown-Forman 'B'	0.90	0.87	0.89	9.76	3.51	12.20	12.46	12.33
Black Knight, Inc.	0.75	0.65	0.70	9.76	3.51	10.34	11.07	10.71
Bristol-Myers Squibb	0.85	0.61	0.73	9.76	3.51	10.63	11.29	10.96
Broadridge Fin'l	0.85	0.87	0.86	9.76	3.51	11.90	12.24	12.07
CACI Int'l	0.90	0.73	0.82	9.76	3.51	11.51	11.95	11.73
Cerner Corp.	0.90	0.62	0.76	9.76	3.51	10.93	11.51	11.22
Chemed Corp.	0.85	0.82	0.83	9.76	3.51	11.61	12.02	11.82
CSW Industrials	0.90	0.90	0.90	9.76	3.51	12.29	12.54	12.41
Exponent, Inc.	0.90	1.07	0.98	9.76	3.51	13.07	13.12	13.10
Ingredion Inc.	0.95	0.71	0.83	9.76	3.51	11.61	12.02	11.82
J&J Snack Foods	0.95	0.71	0.83	9.76	3.51	11.61	12.02	11.82
Henry (Jack) & Assoc	0.85	0.74	0.79	9.76	3.51	11.22	11.73	11.48
McCormick & Co.	0.80	0.65	0.73	9.76	3.51	10.63	11.29	10.96
Monster Beverage	0.85	0.92	0.89	9.76	3.51	12.20	12.46	12.33
Altria Group	0.95	0.80	0.87	9.76	3.51	12.00	12.32	12.16
Merck & Co.	0.80	0.50	0.65	9.76	3.51	9.85	10.71	10.28
Motorola Solutions	0.90	0.95	0.93	9.76	3.51	12.59	12.76	12.67
NewMarket Corp.	0.75	0.58	0.67	9.76	3.51	10.05	10.85	10.45
Northrop Grumman	0.85	0.67	0.76	9.76	3.51	10.93	11.51	11.22
Old Dominion Freight	0.95	1.10	1.03	9.76	3.51	13.56	13.49	13.52
Oracle Corp.	0.75	0.90	0.83	9.76	3.51	11.61	12.02	11.82
Pfizer, Inc.	0.80	0.67	0.73	9.76	3.51	10.63	11.29	10.96
Progressive Corp.	0.75	0.74	0.74	9.76	3.51	10.73	11.37	11.05
RLI Corp.	0.80	0.85	0.83	9.76	3.51	11.61	12.02	11.82
Selective Ins. Group	0.90	0.98	0.94	9.76	3.51	12.68	12.83	12.76
Sirius XM Holdings	0.95	0.80	0.87	9.76	3.51	12.00	12.32	12.16
Sensient Techn.	0.90	0.95	0.92	9.76	3.51	12.49	12.68	12.59
Thermo Fisher Sci.	0.85	0.86	0.86	9.76	3.51	11.90	12.24	12.07
Texas Instruments	0.85	0.93	0.89	9.76	3.51	12.20	12.46	12.33
VeriSign Inc.	0.90	0.91	0.90	9.76	3.51	12.29	12.54	12.41
Watsco, Inc.	0.85	0.91	0.88	9.76	3.51	12.10	12.39	12.24
Western Union	0.80	0.86	0.83	9.76	3.51	11.61	12.02	11.82
		Mean	0.84			<u>11.66</u> %	12.06 %	11.86 %
		Median	0.83			<u>11.61</u> %	12.02 %	11.82 %
	Average of Me	ean and Median	0.84			11.64 %	12.04 %	11.84 %

Notes:

From note 1 of page 2 of Exhibit DWD-4.
 From note 2 of page 2 of Exhibit DWD-4.
 Average of CAPM and ECAPM cost rates.

<u>Atmos Energy Corporation</u> Traditional CAPM and ECAPM Results (excluding the PRPM MRP) for the Proxy Group of Non-Price-Regulated Companies Comparable in Total Risk to the <u>Proxy Group of Six Natural Gas Distribution Companies</u>

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]
Proxy Group of Thirty- Eight Non-Price Regulated Companies	Value Line Adjusted Beta	Bloomberg Beta	Average Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate	ECAPM Cost Rate	Indicated Common Equity Cost Rate (3)
Agilent Technologies	0.90	0.99	0.95	9.74 %	3.51 %	12.77 %	12.89 %	12.83 %
Abbott Labs.	0.90	0.76	0.83	9.74	3.51	11.60	12.01	11.80
Assurant Inc.	0.90	0.73	0.82	9.74	3.51	11.50	11.94	11.72
Smith (A.O.)	0.85	1.00	0.93	9.74	3.51	12.57	12.74	12.66
Air Products & Chem.	0.90	0.84	0.87	9.74	3.51	11.99	12.30	12.14
Becton, Dickinson	0.75	0.57	0.66	9.74	3.51	9.94	10.77	10.35
Brown-Forman 'B'	0.90	0.87	0.89	9.74	3.51	12.18	12.45	12.31
Black Knight, Inc.	0.75	0.65	0.70	9.74	3.51	10.33	11.06	10.70
Bristol-Myers Squibb	0.85	0.61	0.73	9.74	3.51	10.62	11.28	10.95
Broadridge Fin'l	0.85	0.87	0.86	9.74	3.51	11.89	12.23	12.06
CACI Int'l	0.90	0.73	0.82	9.74	3.51	11.50	11.94	11.72
Cerner Corp.	0.90	0.62	0.76	9.74	3.51	10.91	11.50	11.21
Chemed Corp.	0.85	0.82	0.83	9.74	3.51	11.60	12.01	11.80
CSW Industrials	0.90	0.90	0.90	9.74	3.51	12.28	12.52	12.40
Exponent, Inc.	0.90	1.07	0.98	9.74	3.51	13.06	13.11	13.08
Ingredion Inc.	0.95	0.71	0.83	9.74	3.51	11.60	12.01	11.80
[&] Snack Foods	0.95	0.71	0.83	9.74	3.51	11.60	12.01	11.80
Henry (Jack) & Assoc	0.85	0.74	0.79	9.74	3.51	11.21	11.72	11.46
McCormick & Co.	0.80	0.65	0.73	9.74	3.51	10.62	11.28	10.95
Monster Beverage	0.85	0.92	0.89	9.74	3.51	12.18	12.45	12.31
Altria Group	0.95	0.80	0.87	9.74	3.51	11.99	12.30	12.14
Merck & Co.	0.80	0.50	0.65	9.74	3.51	9.84	10.70	10.27
Motorola Solutions	0.90	0.95	0.93	9.74	3.51	12.57	12.74	12.66
NewMarket Corp.	0.75	0.58	0.67	9.74	3.51	10.04	10.84	10.44
Northrop Grumman	0.85	0.67	0.76	9.74	3.51	10.91	11.50	11.21
Old Dominion Freight	0.95	1.10	1.03	9.74	3.51	13.54	13.47	13.51
Oracle Corp.	0.75	0.90	0.83	9.74	3.51	11.60	12.01	11.80
Pfizer, Inc.	0.80	0.67	0.73	9.74	3.51	10.62	11.28	10.95
Progressive Corp.	0.75	0.74	0.74	9.74	3.51	10.72	11.35	11.04
RLI Corp.	0.80	0.85	0.83	9.74	3.51	11.60	12.01	11.80
Selective Ins. Group	0.90	0.98	0.94	9.74	3.51	12.67	12.81	12.74
Sirius XM Holdings	0.95	0.80	0.87	9.74	3.51	11.99	12.30	12.14
Sensient Techn.	0.90	0.95	0.92	9.74	3.51	12.47	12.67	12.57
Thermo Fisher Sci.	0.85	0.86	0.86	9.74	3.51	11.89	12.23	12.06
Texas Instruments	0.85	0.93	0.89	9.74	3.51	12.18	12.45	12.31
VeriSign Inc.	0.90	0.91	0.90	9.74	3.51	12.28	12.52	12.40
Watsco, Inc.	0.85	0.91	0.88	9.74	3.51	12.08	12.38	12.23
Western Union	0.80	0.86	0.83	9.74	3.51	11.60	12.01	11.80
		Mean	0.84			11.65_%	12.05 %	11.85 %
		Median	0.83			11.60 %	12.01 %	11.80 %
	Average of Me	ean and Median	0.84			11.63 %	12.03 %	11.83 %

Notes:

From note 1 of page 2 of Exhibit DWD-4.
 From note 2 of page 2 of Exhibit DWD-4.
 Average of CAPM and ECAPM cost rates.

ŝ	[3]	Applicable Size Premium (3)		-																		
				2.10%	0.89%	[c]	Market	Capitalization of	Largest Company	( millions )	\$ 2,324,390.219	36,099.221	16,738.364	8,212.638	5,003.747	3,276.553	2,164.524	1,306.038	627.803	289.007	ist of Capital Navigator	
Based upon f the NYSE/AMEX/NASDAC	[2]	Applicable Decile of the NYSE/AMEX/ NASDAQ (2)		6	ы	[B]	Market	Capitalization of	Smallest Company	( millions )	\$ 36,160.584	16,759.390	8,216.356	5,019.883	3,281.009	2,170.315	1,306.402	629.118	290.002	10.588	rom 2022 Duff & Phelps Co	
ion of Investment Risk Adjustment I se Premia for the Decile Portfolios of	[1]	rket Capitalization on May 31, 2022 (1)	nillions ) (times larger)	609.447	4,531.075 7.4 x	[Y]			Decile		Largest 1	2	ε	4	5	6	7	8	6	Smallest 10	Ц*	page 2 of this Exhibit.
Derivati <u>Ibbotson Associates' Siz</u>		ne o.	(u)	. Atmos Energy Corporation \$	2. Proxy Group of Six Natural Gas Distribution Companies																	Notes: (1) From

Atmos Energy Corporation

- (2) Gleaned from Columns [B] and [C] on the bottom of this page. The appropriate decile (Column [A]) corresponds to the market capitalization of the proxy group, which is found in Column [1].
  (3) Corresponding risk premium to the decile is provided in Column [D] on the bottom of this page.
  (4) Line No. 1 Column [3] Line No. 2 Column [3]. For example, the 1.21% in Column [4], Line No. 2 is derived as follows 1.21% = 2.1% 0.89%.

Exhibit DWD-7 Page 1 of 2

	[4] [5] [6]	Market-to- MarketMarket-to- Marketsing StockBook Ratio on May 31, 2022Market (apitalization on may 31, 2022 (3) (millions)	NA	196.7 (5) \$ 609.447		116.310 194.8 % \$ 15,401.742 45.920 269.5 4.394.988	31.450 236.0 12,746.780	54.290 180.7 1,689.993	87.020 198.6 4,667.162 78.300 167.5 4,046.926	66.295 196.7 % \$ 4,531.075		d to be equal to the market-to-book ratio of Proxy Group
Orporation and the ution Companies	[3]	Otal Common Equity Clo at Fiscal Year End Mar 2021 Ma (millions)	\$ 309.836 (4)			\$ 7,906.889 \$ 1.630.862	5,400.800	935.146	2,349.532 2,416.200	\$ 2,382.866 \$		mmon equity ratio. ttion on May 31, 2022 is assume: 31, 2022 as appropriate.
alization of Atmos Energy ( p of Six Natural Gas Distrib	[2]	Book Value per Share at Fiscal Year End 2021 (1)	NA			\$ 59.711 17.040	13.325	30.041	43.807 46.749	\$ 36.924		ltiplied by the requested cc io of Atmos Energy Corpore bution Companies on May
Market Capit <u>Proxy Gro</u> i	[1]	Common Stock Shares Outstanding at Fiscal Year End 2021 (millions)	NA			132.420 95.710	405.303	31.129	53.633 51.685	74.671	ble	<ul> <li>s: (1) Column 3 / Column 1.</li> <li>(2) Column 4 / Column 2.</li> <li>(3) Column 1 * Column 4.</li> <li>(4) Requested rate base muture of the market-to-book rational GS is Natural Gas Distribution 2.</li> </ul>
		Exchange	I	_		NYSE NYSE	NYSE	NYSE	NYSE NYSE		NA= Not Availa	Note
		Company	Atmos Energy Corporation	Based upon Proxy Group of Six Natural Gas Distribution Companies	Proxy Group of Six Natural Gas Distribution Companies	Atmos Energy Corporation New lersev Resources Corporation	NiSource Inc.	Northwest Natural Holding Company	ONE Gas, Inc. Spire Inc.	Median		

Atmos Energy Corporation

Source of Information: 2021 Annual Forms 10K yahoo.finance.com Bloomberg Professional Atmos Energy Corporation Derivation of the Flotation Cost Adjustment to the Cost of Common Equity

Equity Issuances and Flotation Costs for FY 2016 - 2022

		[Column 1]	[Column 2]	[Col]	umn 3]		Column 4]		Column 5]	9]	Column 6]	[Column 7]
Fiscal Year	Transaction (1)	Shares Issued	Average Offering Price per Share	Net P per Si	roceeds hare (2)	Gros b	s Equity Issue efore Costs	Total	Net Proceeds	Tot (	al Flotation Costs (3)	Flotation Cost Percentage (4)
2022	At the Market Equity Offering	6,162,269	\$ 98.0985	\$	96.5572	÷	604,509,329	÷	595,011,373	÷	9,497,956	1.57%
2021	At the Market Equity Offering	6,130,875	\$ 101.5775	\$	99.0072	÷	622,758,775	÷	607,000,833	÷	15,757,941	2.53%
2020	At the Market Equity Offering	6,101,916	NA		NA	<del>\$</del>	632,630,269	\$	625,894,599	÷	6,735,669	1.06%
2019	At the Market Equity Offering	5,390,836	\$ 92.7500	<del>\$</del>	91.6555	÷	500,000,000	\$	494,100,000	÷	5,900,000	1.18%
2018	At the Market Equity Offering	4,558,404	\$ 87.7500	\$	86.6751	\$	400,000,000	\$	395,100,000	\$	4,900,000	1.23%
2017	At the Market Equity Offering	1,303,494	\$ 76.7169	\$	75.7963	<del>\$</del>	100,000,000	\$	98,800,000	÷	1,200,000	1.20%
2016	At the Market Equity Offering	1,360,756	\$ 73.4886	\$	72.4597	÷	100,000,000	÷	98,600,000	÷	1,400,000	1.40%
						\$	2,959,898,372	\$ 2	914,506,806	\$	45,391,566	1.53%

Flotation Cost Adjustment



See page 2 of this Exhibit for notes.

Source of Information: Atmos Energy Corporation SEC Form 10-Ks, Company-Provided Data

### <u>Atmos Energy Corporation</u> Notes to Accompany the <u>Derivation of the Flotation Cost Adjustment to the Cost of Common Equity</u>

- (1) Atmos Energy Corporation SEC Filings, Company-provided.
- (2) Column 5 ÷ Column 1.
- (3) Column 4 Column 5.
- (4) Column 6 ÷ Column 4.
- (5) Using the average growth rate from Attachment DWD-2.
- (6) Adjustment for flotation costs based on adjusting the average DCF constant growth cost rate in accordance with the following:

$$K = \frac{D(1+0.5g)}{P(1-F)} + g,$$

where g is the growth factor and F is the percentage of flotation costs.

(7) Flotation cost adjustment of 0.05% equals the difference between the flotation adjusted average DCF cost rate of 9.77% and the unadjusted average DCF cost rate of 9.72% of the Utility Proxy Group.

Sources of Information:

Company SEC Filings; Company-Provided

Atmos Energy Corporation Summary of Adjustment Clauses & Alternative Regulation/Incentive Plans Proxy Group of Six Natural Gas Distribution Companies

					Adjustment Clauses			Alternative	Regulation / Incent	ive Plans
									2	Forward Test Year
				Decoupling (F/P)	Capital Investment	Energy Efficiency		Formula-Based	Earnings	Allowed in
Company	Parent	State	Gas Commodity	[1]	[2]	[3]	Other [4]	Rates	Sharing/PBR	Jurisdiction [5]
Atmos Energy	ATO	Colorado	>		>	>	>			
Atmos Energy	ATO	Kansas	>	Р	>		>			
Atmos Energy	ATO	Kentucky	>	Ρ	>	>	>		>	>
Atmos Energy	ATO	Louisiana	>	Р	>			>		К
Atmos Energy	ATO	Mississippi	>	Р	>	>		>		>
Atmos Energy	ATO	Tennessee	>	Р	>			>	>	>
Atmos Energy	ATO	Texas	>	Ρ	>	>	>	>		К
Atmos Energy	ATO	Virginia	>	Р	>		>			К
New Jersey Natural Gas	NJR	New Jersey	>	н	>	>	>			К
Columbia Gas of Kentucky	IN	Kentucky	>	Р	>	>	>			>
Columbia Gas of Maryland	IN	Maryland	>	Р	>	>	>			×
Columbia Gas of Ohio	IN	Ohio	>		>	>	>			
<b>Columbia Gas of Pennsylvania</b>	IN	Pennsylvania	>	Р	>	>	>			>
Columbia Gas of Virginia	IN	Virginia	>		>		>			×
Northern Indiana Public Service	IN	Indiana	>	н	>	>	>			×
Northwest Natural Gas	NWN	Oregon	>	Р		>	>		>	>
Northwest Natural Gas	NWN	Washington	>			>	>			К
Kansas Gas Service	OGS	Kansas	>	Р	>		>			
Oklahoma Natural Gas	OGS	Oklahoma	>	Р	>	>	>	>	>	К
Texas Gas Service	OGS	Texas	>	Р	>	>	>			К
Spire Alabama Inc.	SR	Alabama	>	Р	>		>	>		К
Spire Gulf Inc.	SR	Alabama	>	Р	>		>	>		К
Spire Mississippi Inc.	SR	Mississippi	>	Р	>		>	>		>
Spire Missouri East	SR	Missouri	>	Ь	>		>			К
Spire Missouri West	SR	Missouri	~	Р	~		~			K
Motor.										

Notes. Note: A mechanism may cover one or more cost categories; therefore, designations may not indicate separate mechanisms for each category. [1] Full or partial decoupling (such as Fixed Variable rate design, weather normalization clauses, and recovery of lost revenues as a result of Energy Efficiency programs). All full or partial decoupling mechanisms include weather normalization adjustments. [2] Includes recovery of costs related to infrastructure replacement, system integrity/hardening, and other capital expenditures. [3] Utility-sponsored conservation, energy efficiency, or other dama side management programs. [4] Pensionses, bad debt costs, storm costs, transmission/transportation costs, environmental, regulatory fee, government & franchise fees and taxes, economic development, and low income programs. [5] K = Known and Measurable or similar language, partially forecasted test years are included. Sources: Company SEC Form 10-Ks; Operating company tariffs; Regulatory Research Associates.

Exhibit DWD-9 Page 1 of 1

### **BEFORE THE PUBLIC SERVICE COMMISSION**

### **COMMONWEALTH OF KENTUCKY**

APPLICATION OF ATMOS ENERGY	)	
CORPORATION TO ESTABLISH PRP	)	
RIDER STATES FOR HE TWELVE	)	Case No. 2022-00222
MONTH PERIOD BEGINNING	)	
<b>OCTOBER 1, 2022</b>	)	

### **TESTIMONY OF T. RYAN AUSTIN**

1		I. <u>INTRODUCTION</u>
2	Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS AND AN
3		EXECUTIVE SUMMARY OF THE PURPOSE AND CONTENT OF YOUR
4		TESTIMONY.
5	A.	My name is T. Ryan Austin. My business address is 3275 Highland Pointe Drive,
6		Owensboro, KY 42303.
7		II. EXECUTIVE SUMMARY AND PURPOSE OF TESTIMONY
8		Atmos Energy continuously strives to improve the safety and reliability
9		of its pipeline system. Vital steps in this process include (1) proactively
10		identifying assets where the risk of failure is higher and then (2) designing and
11		implementing a plan to mitigate those risks. Through that process, Atmos Energy
12		has identified a need to continue its Pipeline Replacement Program ("PRP") in
13		Kentucky and adapt that program to include projects that target a certain type and
14		generation of polyethylene ("PE") pipe known as Aldyl-A, in addition to the bare
15		steel pipe that is already the focus of our program. The Company outlined in its
16		most recent general rate case, Case No. 2021-00214, the supporting reasons for the
17		replacement of Aldyl-A in its system as needed. Pursuant to the Commission's
18		Final Order, "[t]he inclusion of Aldyl-A pipelines will be determined in a case-by-
19		case basis and any PRP applications including Aldyl-A projects should include
20		minimum safety justifications for such projects." The primary purpose of my
21		testimony is to support the specific Aldyl-A projects that the Company has included
22		in this PRP filing.

1	While the safety and reliability of our system is the paramount goal for
2	Atmos Energy, the Company understands the Commission's obligation to balance
3	safety and cost. Atmos Energy believes that inclusion of the Aldyl-A projects in
4	this filing is appropriate and will strike the right balance between increased safety
5	for the community, our customers, and property while ensuring rates continue to be
6	reasonable for our natural gas customers.

7

8

### III. INTRODUCTION OF WITNESS

### Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?

- 9 A. I am the Vice President of Technical Services for Atmos Energy Corporation's
  10 Kentucky/Mid-States Division (hereinafter "Atmos Energy" or the "Company").

### 11 Q. WHAT ARE YOUR JOB RESPONSIBILITIES?

A. My current responsibilities for the Company include oversight of engineering,
geographic information systems, measurement, compliance, safety, related
information technology, and procurement. My department is responsible for
execution of Projects within our Pipeline Integrity Plan, Annual DOT filings,
Contracting, and Project Management for planned system growth, improvement,
and replacement projects. I previously served as the Program Manager for the
Kentucky PRP from 2015 through 2017.

# PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND PROFESSIONAL EXPERIENCE.

A. I earned a Bachelor of Science degree in Civil Engineering from The University of
 Evansville in 2000. I am a Registered Professional Engineer in the Commonwealth
 of Kentucky. I have been employed by Atmos Energy for 12 years. During my

1		time at Atmos Energy I have held engineering positions of increasing responsibility
2		(Engineer 1 – Senior 2009-2015) in Owensboro, Manager of Engineering Services
3		with responsibilities of the Kentucky Bare Steel Pipe Replacement Program (2015-
4		2017) and VP of Operations for Kentucky (2017-2019) - before moving to my
5		current role as Vice President of Technical Services in June of 2019.
6	Q.	ARE YOU A MEMBER OF ANY PROFESSIONAL ORGANIZATIONS?
7	A.	Yes, I am a member of the American Gas Association. I am also a member of the
8		Kentucky Gas Association where I currently serve as a member of the Operations
9		and Engineering Committee.
10	Q.	HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE KENTUCKY
11		PUBLIC SERVICE COMMISSION?
12	A.	Yes. I testified before the Commission in Case No. 2021-00214.
13	Q.	ARE YOU SPONSORING ANY EXHIBITS?
14	A.	Yes. I am sponsoring the following exhibits, which are attached to my testimony:
15		Exhibit TRA-1 (Confidential): Aldyl.2736.Lincoln Ave
16		Exhibit TRA-2 (Confidential): Aldyl.2736.Cunningham Ave
17		Exhibit TRA-3 (Confidential): Aldyl.2635.St Charles
18		Exhibit TRA-4: ADB-2007-01 – PHMSA Advisory Bulletin, Pipeline
19		Safety: Updated Notification of the Susceptibility to
20		Premature Brittle-Like Cracking of Older Plastic Pipe.

IV. <u>DESCRIPTION OF PROPOSED ALDYL-A PROJECTS</u>

2 Q. HAS THE COMPANY INCLUDED SPECIFIC ALDYL-A PROJECTS IN

3 THIS PRP FILING FOR APPROVAL BY THIS COMMISSION?

4 A. Yes. In addition to the steel projects included for review and approval, the
5 Company has submitted the following three Aldyl-A projects in this filing for
6 approval:

7

1

Table TRA-1 – Proposed Aldyl-A Projects for Fiscal Year 2023

Project Name	Project Description
Aldyl.2736.Lincoln Ave	Replace 2,599' of 2" Aldyl A, 3,407' of 2"
	PE, 1,002' of 1" Adly A, Install 7,008' of
	2" HDPE. 53 Services
Aldyl.2736.Cunningham Ave	Replace 3,573' of 2" Aldyl A, 5' of 2" PE,
	100' of unknown Plastic, 2,399' of 1"
	Aldyl A 5' od 1" PE, Install 6,100' of 2"
	HDPE. 80 services
Aldyl.2635.St Charles	Replace 612' of 1.25" Mill Wrap, 305' of
	2" PE, 449' of 2" Aldyl-A and 8,718' of
	1.25" Aldyl-A, Install 10,085' of 2"
	HDPE. 90 Services

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### 9 Q. ARE BOTH THE PROPOSED LINCOLN AVENUE AND CUNNINGHAM 10 AVENUE PROJECTS LOCATED IN CADIZ, KENTUCKY?

11 A. Yes. The Company submitted testimony in Case No. 2021-00214 concerning the 12 Aldyl-A located in the Company's Cadiz, Kentucky system and the need for its 13 replacement in a ratable manner beginning in our Fiscal 2022 budget. Case No. 14 2021-00214 included four\_projects that were approved by the Commission as just 15 and reasonable. The two Cadiz projects included in this filing are a continuation of 16 the Company's efforts to tackle the risk in this system with targeted replacement.

### 1 Q. PLEASE DISCUSS THE COMPANY'S SYSTEM IN CADIZ.

2 A. Atmos Energy's system in Cadiz, Kentucky is a good example of the susceptibility 3 to cracking of Aldyl-A. The Cadiz system was installed in the mid-1960s and is 4 entirely Aldyl-A pipe. The system has had a history of leaks caused by the rocky 5 bedding conditions impinging on the Aldyl-A pipe which has, with the passage of 6 time, proven to lead to increased cracking. This area also has tracer wire with the 7 pipe that has deteriorated over time which makes the pipeline in Cadiz difficult to 8 locate. As I mentioned in Case No. 2021-00214, the Cadiz area is one of the areas 9 we are targeting first for replacement because of the knowledge we have from the 10 historical records of the system and the risk factors involved. The Lincoln Avenue 11 and Cunningham Avenue projects are a continuation of our efforts to safely replace 12 the system in Cadiz over time.

### 13 Q. PLEASE DISCUSS COMPANY'S LINCOLN AVENUE PROJECT.

14 A. The Lincoln Avenue project is located in Cadiz, Kentucky. As listed above, the 15 Company plans to replace approximately 3,601 feet of Aldyl-A and 3,407 feet of 16 polyethylene (PE), and install 7,008 feet of high density polyethylene (HDPE) pipe. 17 The Aldyl-A being replaced around Lincoln Avenue was installed in 1966 and is 18 entirely pre-1973 Aldyl-A vintage with higher relative susceptibility to cracking 19 and leakage. To uniformly make this area of the system consistent with the current 20 standards the Company will install HDPE. Lincoln Avenue is located in the middle 21 of Cadiz, and in addition, portions of Trigg County Middle School and Trigg 22 County Primary School, are located off of the end of Lincoln Avenue. A map of the 23 Lincoln Avenue project is provided in Confidential Exhibit TRA-1.

# 1Q.PLEASE DISCUSS THE COMPANY'S CUNNINGHAM AVENUE2PROJECT.

3 A. The Cunningham Avenue project is located in Cadiz, Kentucky. In the proposed project, the Company plans to replace approximately 5,972 feet of Aldyl-A, 10 feet 4 5 of PE, 100 feet of unknown plastic and install 6,100 feet of HDPE. The Aldyl-A 6 being replaced was also installed in 1966 and is also entirely pre-1973 vintage. 7 Cunningham Avenue is one of the longest residential streets in Cadiz and is located 8 just off Main Street. The pipe on Cunningham Avenue is almost entirely Aldyl-A 9 and due to the vintage, heavy residential presence, and underlying soil conditions 10 in Cadiz the Company believes the safest action to mitigate failure risk is 11 replacement of this pipe. A map of the Cunningham Avenue project is provided in 12 Confidential Exhibit TRA-2.

# 13 Q. PLEASE DISCUSS THE COMPANY'S PROPOSED ST. CHARLES 14 PROJECT.

15 St. Charles is a small town in Hopkins County, Kentucky, with an estimated A. 16 population of 277 people. The St. Charles project will replace all the remaining 17 Aldyl-A pipe in Atmos Energy's system in St. Charles which is almost entirely 18 Aldyl-A and was installed in 1969. While St. Charles does not have the same 19 underlying soil conditions as Cadiz, the pipe itself is extremely shallow with very 20 little cover. This fact, along with the fact that the pipe is extremely difficult to 21 locate, has led to higher relative risk of damage from excavation and other external 22 forces that can impact the pipe as it crosses road ditches and areas of field drainage. 23 The amount of Aldyl-A pipelines in the relatively small area and the leakage and damage history lead to St. Charles being one of the highest relative failure risks in
 Atmos Energy's system. Replacing the Aldyl-A pipe in St. Charles will prevent
 further elevated risk to the customers in this area. A map of the St. Charles project
 is provided in Confidential Exhibit TRA-3.

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**Q**.

### HOW DID THE COMPANY CHOOSE THESE ALDYL-A PROJECTS?

A. In considering the listed Aldyl-A projects, the Company has taken into
consideration factors such as age of material, location of the pipe in relation to
population and high consequence facilities, and relative risk from third party
damage as described above. All three of the proposed projects ranked high in risk
factors in the Company's assessment.

### Q. PLEASE LIST SOME ADDITIONAL RISK FACTORS THAT LED THE COMPANY TO PROPOSE THESE THREE PROJECTS.

13 A. The existing pipe in all three projects is exceptionally difficult to locate. For all 14 three sections, the tracer wire has deteriorated and to find the existing pipe the 15 Company or its contractors must rely on the use of hand tools for excavation, which 16 greatly increases the time it takes to conduct locates in turn reducing efficiency and 17 potentially increasing risk of damage. In Cadiz, for example, similar pipe the 18 Company has been replacing in FY 2022 has required up to a week for the crews to 19 locate a small section of the pipe. By replacing this pipe, which is already prone to 20 cracking, the Company also substantially mitigates the risk of third-party damage 21 as well mitigating future O&M expenses by having pipe that is easily locatable.

# Q. PLEASE LIST ANY ADDITIONAL ATTRIBUTES THAT THE CHOSEN ALDYL-A PROJECTS PROVIDE.

3 A. The Cunningham Avenue and Lincoln Avenue projects are both in Cadiz, Kentucky, and this helps create operational synergies with the local government to efficiently 4 5 replace those systems while ensuring minimal disruption in the community and 6 quickly and efficiently rehabilitating the area. Similarly, the St. Charles 7 replacement project will allow the Company to completely replace all of the Aldyl-8 A located in St. Charles, Kentucky, and coordinate with the local community to 9 accomplish this work all at once to ensure an efficient replacement process and to 10 work to keep rehabilitation costs lower than a longer more drawn-out project or 11 projects.

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### V. ALDYL-A REPLACEMENT

# 13 Q. PLEASE PROVIDE ADDITIONAL DETAIL ABOUT ATMOS ENERGY'S 14 ALDYL-A PIPE.

15 A. Atmos Energy's Kentucky gas distribution system still contains approximately 16 201miles of Aldyl-A pipe. While this pipe is not generally as old as the bare steel 17 pipe in Atmos Energy's Kentucky distribution system, it is nonetheless made of 18 materials that are considered obsolete and no longer used in the natural gas industry. 19 Following bare steel pipe, the Company considers Aldyl-A the vintage material that 20 presents the next most significant risks on its system and has been studying the 21 change in leakage rates of Aldyl-A systems as bare steel pipe replacement within 22 PRP has progressed.

released, increasing the risk of natural gas gathering and igniting. **Q**. **TYPES OF ALDYL-A PIPE?** A. Direct Testimony of Ryan Austin

#### 1 **O**. WHAT ARE THE MAIN CAUSES OF LEAKS ON ALDYL-A PIPE?

As these materials age, the structure of the pipe weakens, becomes brittle and

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A.

3 eventually cracks. In 2007, PHMSA issued an Advisory Bulletin ADB-07-01 for updated notification of the susceptibility of older plastic pipes to premature brittle-4 5 like cracking. The older pipes listed included Aldyl-A. The advisory bulletin noted 6 that: 7 Brittle-like cracking refers to crack initiation in the pipe wall not 8 immediately resulting a full break followed by stable crack growth 9 at stress levels much lower than the stress required for yielding. This 10 results in very tight, slit-like, openings and gas leaks. Although 11 significant cracking may occur at point of stress concentration and near improperly designed or installed fittings, small brittle-like 12 13 cracks may be difficult to detect until a significant amount of gas 14 leaks out of the pipe, and potentially migrates into an enclosed space 15 such as a basement. 16 17 A copy of the Advisory Bulletin is included as Exhibit TRA-4. The brittle-like 18 cracking characteristic could cause a leak on an early vintage plastic pipeline such 19 as Aldyl-A to grow and release additional natural gas than would normally be 20 21 **DOES PHMSA BULLETIN ADB-07-01 MAKE A DISTINCTION AMONG** 22 23 Yes. PHMSA Advisory Bulletin ADB-07-01 follows up on Advisory Bulletins 24 ADB-99-01, ADB-99-02, and ADB-02-07 and provides updated notification of the 25 susceptibility of older plastic pipes to premature brittle-like cracking. Among older 26 polyethylene pipe materials these included, but are not limited, to Aldyl-A 27 manufactured before 1973. The American Gas Association has also produced a 28 technical document that expands on the pipe manufactured between 1971 and 1983.

This pipe still has issues with brittle cracking and should be replaced as well. Table TRA-2 below is a summary of the American Gas Association documents highlighting the risks of cracking associated with various types of Aldyl-A pipe:

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	ant	TT	

Years of Manufacture	Pipe Resin	Relative Resistance to Slow Crack Growth	Summary Notes		
1965 – 1971	Alathon <sup>°</sup> 5040	Low	Initial Product Marketed as AldyI A*		
1971 - 1983 <sup>14</sup>	Alathon <sup>®</sup> 5043	Low <sup>15</sup>	Resin Improvement. Low Ductile Inner Wall (LDIW) pipe manufacturing defect ('70-72)*		
1983 - 1989 <sup>17</sup>	Alathon <sup>®</sup> 5046-C	Medium <sup>18</sup>	Resin Improvement Sold as "Improved Aldyl A"		
1989 – 1992	Alathon <sup>®</sup> 5046-U	High	Resin Improvement"Improved Aldyl A"		
1992 – 1999	Alathon <sup>°</sup> 5046-O	Very High	Resin Improvement		
*Note: Low Ductile Inner Wall (LDIW) manufacturing defect primarily occurring in some pipe manufactured in years 1970 through 1972 and resulting in possible lower slow crack resistance.					

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Table 1. DuPont Aldyl A Pipe Resins 1965 – 1999

- **Pre-1973 Aldyl A** Pipe installed prior to 1973, from the first two resin formulations, and including pipe having low ductile inner wall. Susceptible to brittle-like failures due to rock impingement or squeeze-off.
- 1973-1983 Aldyl A Aldyl A pipe manufactured from Alathon<sup>®</sup> 5043 resin, but only that pipe manufactured after 1972 and through 1983. Susceptible to brittle-like failures due to rock impingement.
- **1984 and Later Aldyl A** Pipe manufactured from the improved Alathon<sup>®</sup> 5046-C, 5046-U and 5046-O resins.

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# Q. WHAT TYPE OF ALDYL-A PIPE IS PROPOSED FOR REPLACEMENT IN THE LINCOLN AVENUE, CUNNINGHAM AVENUE, AND ST. CHARLES PROJECTS?

4 The Lincoln Avenue and Cunningham Avenue Aldyl-A is from 1966, and St. A. 5 Charles is from 1969. This pipe resin is the Alathon 5040 which as the table above 6 shows has a low relative resistance to slow crack growth. The Company's Aldyl-7 A projects it is targeting for replacement are pre-1973 Aldyl-A pipe with the 8 exception of some smaller sections identified that we feel warrant the replacement 9 ahead of others due to additional risk factors or operational synergies. For example, 10 there may be a small section of post-1973 Aldyl-A pipe in the near vicinity of a 11 project of older vintage already identified for replacement. While this relatively 12 newer section of Aldyl-A or PE may not have been identified as a standalone 13 project, it may be included because of the operational efficiencies of replacing it 14 simultaneously with the adjacent sections and/or because there are risk factors other 15 than age that influence the priority of the project, such as location in a highly 16 populated or growing area with high probability of construction.

### 17 Q. IS REPLACEMENT OF THIS PIPE THE ONLY POSSIBLE REMEDY FOR

18

### THESE THREE PROJECTS?

A. Yes, replacement is the only remedy for these pipes over time. As stated above,
Aldyl-A pipe is no longer used for new installations. There is no remedial action
that will reverse the brittle cracking of this early generation plastic pipe.

22

1		VI. <u>CONCLUSION</u>
2	Q.	DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?
3	A.	Yes.

### COMMONWEALTH OF KENTUCKY

### BEFORE THE PUBLIC SERVICE COMMISSION

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APPLICATION OF ATMOS ENERGY CORPORATION TO ESTABLISH PRP RIDER RATES FOR THE TWELVE MONTH PERIOD BEGINNING OCTOBER 1, 2022

CASENO. 2022-00222

### CERTIFICATE AND AFFIDAVIT

The Affiant, T. Ryan Austin, being duly sworn, deposes and states that the prepared testimony attached hereto and made a part hereof, constitutes the prepared direct testimony of this affiant in Case No. 2022-00222 and that if asked the questions propounded therein, this affiant would make the answers set forth in the attached prepared direct pre-filed testimony.

. Kyp

T. Ryan Austin

STATE OF KENTUCKY COUNTY OF DAVIESS

SUBSCRIBED AND SWORN to before me by T. Ryan Austin on this the  $\mathcal{A}(\mu)$  day of July, 2022.

unne Jucker Noromber 8, 2025

State at Large, Kentucky My Connission Expires on Dec. 8, 2025 NOREN PUBlic, ID KYNP41628 Meriam Lynne Tucker

My Commission Expires:

### Exhibit TRA-1 (CONFIDENTIAL)

### **Exhibit TRA-2 (CONFIDENTIAL)**

### **Exhibit TRA-3 (CONFIDENTIAL)**



safety procedures used for filling, operating, and discharging MATs to determine whether additional safety procedures should be implemented. To this end, we request that persons who use such transportation systems to provide us with information on the effectiveness of the current DOT regulations, consensus standards, and industry best practices. We are also interested in any other procedures utilized to ensure that operations related to the transportation of acetylene on MATs are performed safely.

We would also like to work with shippers, carriers, and facilities that receive shipments of acetylene in MATs to develop and implement a pilot program to test the effectiveness of current or alternative procedures or methods designed to enhance the safety of transportation operations involving acetylene on MATs. As part of this program, we will assist individual companies or facilities to evaluate the effectiveness of their current procedures and to identify additional measures that should be implemented. We welcome suggestions concerning how such a program should be structured and the entities that should participate.

To ensure that our message reaches all stakeholders affected by these risks, we plan to communicate this advisory through our public affairs notification and outreach processes. For additional visibility, we have made this advisory available on the PHMSA homepage at http://www.phmsa.dot.gov and the DOT electronic docket site at http:// dms.dot.gov. In addition, if you are aware of other companies that are involved in the charging, operating, and discharging MATs, please share this advisory notice with them and, if possible, identify them in your correspondence with this agency. We believe a collaborative effort involving an integrated and cooperative approach will help us to address safety risks, reduce incidents, enhance safety, and protect the public.

Issued in Washington, DC on August 30, 2007.

#### Theodore L. Willke,

Associate Administrator for Hazardous Materials Safety.

[FR Doc. 07–4355 Filed 9–5–07; 8:45 am] BILLING CODE 4910–60–P

#### **DEPARTMENT OF TRANSPORTATION**

### Pipeline and Hazardous Materials Safety Administration

[Docket No. PHMSA-2004-19856]

#### Pipeline Safety: Updated Notification of the Susceptibility to Premature Brittle-Like Cracking of Older Plastic Pipe

**AGENCY:** Pipeline and Hazardous Materials Safety Administration (PHMSA); DOT. **ACTION:** Notice; Issuance of Advisory Bulletin.

**SUMMARY:** PHMSA is issuing this updated advisory bulletin to owners and operators of natural gas pipeline distribution systems concerning the susceptibility of older plastic pipe to premature brittle-like cracking. PHMSA previously issued three advisory bulletins on this subject: Two on March 11, 1999 and one on November 26, 2002. This advisory bulletin expands on the information provided in the three prior bulletins by listing two additional pipe materials with poor performance histories relative to brittle-like cracking and by updating pipeline owners and operators on the ongoing voluntary efforts to collect and analyze data on plastic pipe performance. Owners and operators of natural gas pipeline distribution systems are encouraged to review the three previous advisory bulletins in their entirety.

FOR FURTHER INFORMATION CONTACT: Richard Sanders at (405) 954–7214, or by e-mail at *richard.sanders@dot.gov*. SUPPLEMENTARY INFORMATION:

### I. National Transportation Safety Board (NTSB) Investigation

On April 23, 1998, the National Transportation Safety Board (NTSB) issued its Special Investigation Report, Brittle-Like Cracking in Plastic Pipe for Gas Service, NTSB/SIR-98/01. The report described the results of the NTSB's special investigation of polyethylene gas service pipe, which addressed three major safety issues: (1) Vulnerability of plastic piping to premature failures due to brittle-like cracking; (2) adequacy of available guidance relating to the installation and protection of plastic piping connections to steel mains; and, (3) effectiveness of performance monitoring of plastic pipeline systems to detect unacceptable performance in piping systems.

(1) Vulnerability of plastic piping to premature failures due to brittle-like cracking: The NTSB found that failures in polyethylene pipe in actual service are frequently brittle-like, slit failures, not ductile failures. It concluded the number and similarity of plastic pipe accident and non-accident failures indicate past standards used to rate the long-term strength of plastic pipe may have overrated the strength and resistance to brittle-like cracking for much of the plastic pipe manufactured and used for gas service from the 1960s through the early 1980s. The NTSB also concluded any potential public safety hazards from these failures are likely to be limited to locations where stress intensification exists. The NTSB went on to state that more durable modern plastic piping materials and better strength testing have made the strength ratings of modern plastic piping more reliable.

(2) Adequacy of available guidance relating to the installation and protection of plastic piping connections to steel mains: The NTSB concluded that gas pipeline operators had insufficient notification of the brittlelike failure potential for plastic pipe manufactured and used for gas service from the 1960s to the early 1980s. The NTSB also concluded this may not have allowed companies to implement adequate surveillance and replacement programs for older plastic piping. The NTSB explained the Gas Research Institute (GRI) developed a significant amount of data on older plastic pipe but the data was published in codified terms making it insufficient for use by pipeline system operators. The NTSB recommended that manufacturers of resin and pipe, industry trade groups and the Federal government do more to alert pipeline operators to the role played by stress intensification from external forces in the premature failure of plastic pipe due to brittle-like cracking.

(3) Effectiveness of performance monitoring of plastic pipeline systems as a way of detecting unacceptable performance in piping systems: The NTSB's analysis noted that Federal regulations require pipeline operators to have an ongoing program to monitor the performance of their pipeline systems. However, the NTSB investigation revealed some gas pipeline operators' performance monitoring programs did not effectively collect and analyze data to determine the extent of possible hazards associated with plastic pipeline systems. The NTSB pointed out, "such a program must be adequate to detect trends as well as to identify localized problem areas, and it must be able to relate poor performance to specific factors such as plastic piping brands, dates of manufacture (or installation dates), and failure conditions."

Exhibit TRA-4
Copies of this report may be obtained by searching the NTSB Web site at *www.ntsb.gov.* 

# II. Advisory Bulletins Previously Issued by PHMSA

The NTSB made several recommendations to PHMSA and to trade organizations in its 1998 special investigation report. In response, PHMSA issued three advisory bulletins. The first advisory bulletin, ADB-99-01, Potential Failure Due to Brittle-Like Cracking of Certain Polyethylene Plastic Pipe Manufactured by Century Utility *Products Inc*, was published in the Federal Register (FR) on March 11, 1999 (64 FR 12211) to advise natural gas pipeline distribution system operators that brittle-like cracking may occur on certain polyethylene pipe manufactured by Century Utility Products, Inc.

The second advisory bulletin, ADB– 99–02, Potential Failures Due to Brittle-Like Cracking of Older Plastic Pipe in Natural Gas Distribution Systems, was also published in the **Federal Register** on March 11, 1999 (64 FR 12212) to advise natural gas pipeline distribution system operators of the potential for brittle-like cracking of plastic pipes installed between the 1960s and early 1980s.

The third advisory bulletin, ADB–02– 07, Notification of the Susceptibility To Premature Brittle-Like Cracking of Older Plastic Pipe, was published in the **Federal Register** on November 26, 2002 (67 FR 70806) to reiterate to natural gas pipeline distribution system operators the susceptibility of older plastic pipe to premature brittle-like cracking. The older polyethylene pipe materials specifically identified in ADB–02–07 included, but were not limited to:

• Century Utility Products, Inc. products;

• Low-ductile inner wall "Aldyl A" piping manufactured by DuPont Company before 1973; and

• Polyethylene gas pipe designated PE 3306.

This third advisory bulletin also listed several environmental, installation and service conditions in which plastic piping is used that could lead to premature brittle-like cracking failure. PHMSA also described six recommended practices for polyethylene gas pipeline system operators to aid them with identifying and managing brittle-like cracking problems.

## **III. Plastic Pipe Studies**

Beginning January 25, 2001, the American Gas Association (AGA) began to collect data on in-service plastic piping material failures with the objective of identifying trends in the performance of these materials. The resulting leak survey data, collected from 2001 to present, on the county's natural gas distribution systems includes both actual failure information and negative reports (reports of no leads) submitted voluntarily by participating pipeline operating companies.

The AGA, PHMSA, and other industry and state organizations continue to collect and analyze the data. Unfortunately, the data cannot be correlated with the quantities of each plastic pipe material that may be in service across the United States. Therefore, the data does not assess the failure rates of individual plastic pipe materials on a linear basis (i.e. per foot, per mile, etc.). However, the failure data reinforces what is historically known about certain older plastic piping and components. The data also indicates the susceptibility of additional specific materials to brittle-like cracking

## IV. Advisory Bulletin ADB-07-01

*To:* Owners and Operators of Natural Gas Pipeline Distribution Systems.

Subject: Updated Notification of the Susceptibility of Older Plastic Pipes to Premature Brittle-Like Cracking.

Advisory: All owners and operators of natural gas distribution systems who have installed and operate plastic piping are reminded of the phenomenon of brittle-like cracking. Brittle-like cracking refers to crack initiation in the pipe wall not immediately resulting in a full break followed by stable crack growth at stress levels much lower than the stress required for yielding. This results in very tight, slit-like, openings and gas leaks. Although significant cracking may occur at points of stress concentration and near improperly designed or installed fittings, small brittle-like cracks may be difficult to detect until a significant amount of gas leaks out of the pipe, and potentially migrates into an enclosed space such as a basement. Premature brittle-like cracking requires relatively high localized stress intensification that may result from geometrical discontinuities, excessive bending, improper installation of fittings, dents and/or gouges. Because this failure mode exhibits no evidence of gross yielding at the failure location, the term brittle-like cracking is used. This phenomenon is different from brittle fracture, in which the pipe failure causes fragmentation of the pipe.

All owners and operators of natural gas distribution systems are future advised to review the three earlier advisory bulletins on this issue. In addition to being available in the **Federal Register**, these advisory bulletins are available in the docket, and on PHMSA's Web site at *http:// phmsa.dot.gov/* under Pipeline Safety Regulations.

In the first advisory bulletin, ADB– 99–01, published on March 11, 1999 (64 FR 12211), PHMSA advises natural gas distribution system operators of the potential for poor resistance to brittlelike cracking of certain polyethylene pipe manufactured by Century Utility Products, Inc. In the second advisory bulletin, ADB–99–02, published on March 11, 1999 (64 FR 12212), PHMSA advises natural gas distribution system operators of the potential for brittle-like cracking of plastic pipes installed between the 1960s and early 1980s.

In the third advisory bulletin, ADB-02–07, published on November 26, 2002 (67 FR 70806), PHMSA reiterates to pipeline operators the susceptibility of some older plastic pipe to premature brittle-like cracking which could substantially reduce the service life of natural gas distribution systems and to explain the mission of the Plastic Pipe Database Committee (PPDC) "to develop and maintain a voluntary data collection process that supports the analysis of the frequency and causes of in-service plastic piping material failures." The advisory bulletin also lists several environmental, installation and service conditions under which plastic piping is used which is used which could lead to premature brittle-like cracking failure. PHMSA also describes six recommended practices for polyethylene gas pipeline system operators to aid them with identifying and managing brittle-like cracking problems.

Lastly, the susceptibility of some polyethylene pipes to brittle-like cracking is dependent on the resin, pipe processing, and service conditions. As noted in ADB–02–07, these older polyethylene pipe materials include, but are not limited to:

• Century Utility Products, Inc. products;

• Low-ductile inner wall "Aldyl A" piping manufactured by DuPont Company before 1973; and

• Polyethylene gas pipe designated PE 3306.

The data now supports adding the following pipe materials to this list:

• Delrin insert tap tees; and,

• Plexco service tee Celcon (polyacetal) caps.

Authority: 49 U.S.C. chapter 601 and 49 CFR 1.53.

Issued in Washington, DC, on August 28, 2007.

## Jeffrey D. Wiese,

Associate Administrator for Pipeline Safety. [FR Doc. 07–4309 Filed 9–5–07; 8:45 am] BILLING CODE 4910–60–M

## DEPARTMENT OF TRANSPORTATION

## Pipeline and Hazardous Materials Safety Administration

[Docket No. PHMSA-2007-28993]

## Pipeline Safety: Adequacy of Internal Corrosion Regulations for Hazardous Liquid Pipelines

**AGENCY:** Pipeline and Hazardous Materials Safety Administration (PHMSA), U.S. Department of Transportation (DOT). **ACTION:** Notice of availability of materials; request for comments.

SUMMARY: This notice announces the availability of materials, including a briefing paper prepared for PHMSA's **Technical Hazardous Liquid Pipeline** Safety Standards Committee (THLPSSC) and data on risks posed by internal corrosion on hazardous liquid pipelines. PHMSA is preparing a report to Congress on the adequacy of the internal corrosion regulations for hazardous liquid pipelines. Participants at a meeting of the THLPSSC discussed issues involved in examining the adequacy of the regulations and requested additional data. PHMSA requests public comment on these matters.

**DATES:** Submit comments by October 9, 2007.

**ADDRESSES:** Comments should reference Docket No. PHMSA–2007–28993 and may be submitted in the following ways:

• E-Gov Web site: http:// www.regulations.gov. This Web site allows the public to enter comments on any **Federal Register** notice issued by any agency. Follow the instructions for submitting comments.

• Fax: 1-202-493-2251.

• *Mail:* Docket Management System: U.S. Department of Transportation, Docket Operations, M–30, Room W12– 140, 1200 New Jersey Avenue, SE., Washington, DC 20590–0001.

• *Hand Delivery:* DOT Docket Management System, West Building Ground Floor, Room W12–140, 1200 New Jersey Avenue, SE., Washington, DC 20590–0001 between 9 a.m. and 5 p.m., Monday through Friday, except Federal holidays.

*Instructions:* Identify the docket number, PHMSA–2007–28993, at the

beginning of your comments. If you submit your comments by mail, submit two copies. To receive confirmation that PHMSA received your comments, include a self-addressed stamped postcard. Internet users may submit comments at http:// www.regulations.gov.

**Note:** Comments are posted without changes or edits to *http:// www.regulations.gov*, including any personal information provided. There is a privacy statement published on *http:// www.regulations.gov*.

## FOR FURTHER INFORMATION CONTACT:

Barbara Betsock at (202) 366–4361, or by e-mail at *barbara.betsock@dot.gov*.

SUPPLEMENTARY INFORMATION: The Pipeline Inspection, Protection, Enforcement, and Safety Act of 2006 directs PHMSA to review the internal corrosion regulations in subpart H of 49 CFR part 195 to determine if they are adequate to ensure adequate protection of the public and environment and to report to Congress on the results of the review. As an initial step in the review, PHMSA consulted the THLPSSC at its meeting on July 24, 2007. The briefing paper prepared for the committee members contains preliminary data on risk history as well as questions relating to the internal corrosion regulations. This briefing paper is posted on PHMSA's pipeline Web site (http:// ops.dot.gov) and has been placed in the docket.

At the meeting, PHMSA officials committed to gathering additional data responding to questions posed by the committee members. PHMSA has updated the data and included data responsive to the committee members. This data is also posted on the pipeline Web site and contained in the docket.

PHMSA requests comments on the adequacy of the internal corrosion regulations and answers to the questions posed in the briefing paper. PHMSA will use these comments in its review of the internal corrosion regulations.

**Authority:** 49 U.S.C. 60102, 60115, 60117: Sec. 22, Pub. L. 109–468, 120 Stat. 3499.

Issued in Washington, DC on August 27, 2007.

## Jeffrey D. Wiese,

Associate Administrator for Pipeline Safety. [FR Doc. E7–17538 Filed 9–5–07; 8:45 am] BILLING CODE 4910–60–P

## DEPARTMENT OF VETERANS AFFAIRS

[OMB Control No. 2900-0675]

## Proposed Information Collection Activity: Proposed Collection; Comment Request

**AGENCY:** Center for Veterans Enterprise, Department of Veterans Affairs. **ACTION:** Notice.

**SUMMARY:** The Center for Veterans Enterprise (CVE), Department of Veterans Affairs (VA), is announcing an opportunity for public comment on the proposed collection of certain information by the agency. Under the Paperwork Reduction Act (PRA) of 1995, Federal agencies are required to publish notice in the Federal Register concerning each proposed collection of information, including each proposed extension of a currently approved collection, and allow 60 days for public comment in response to the notice. This notice solicits comments for information needed to identify veteran-owned businesses.

**DATES:** Written comments and recommendations on the proposed collection of information should be received on or before November 5, 2007.

ADDRESSES: Submit written comments on the collection of information through *http://www.Regulations.gov;* or Gail Wegner (00VE), Department of Veterans Affairs, 810 Vermont Avenue, NW., Washington, DC 20420 or e-mail: *gail.wegner@va.gov*. Please refer to

"OMB Control No. 2900–0675" in any correspondence. During the comment period, comments may be viewed online through the Federal Docket Management System (FDMS) at *http:// www.Regulations.gov.* 

**FOR FURTHER INFORMATION CONTACT:** Gail Wegner at (202) 303–3296 or FAX (202) 254–0238.

**SUPPLEMENTARY INFORMATION:** Under the PRA of 1995 (Pub. L. 104–13; 44 U.S.C. 3501–3521), Federal agencies must obtain approval from the Office of Management and Budget (OMB) for each collection of information they conduct or sponsor. This request for comment is being made pursuant to section 3506(c)(2)(A) of the PRA.

With respect to the following collection of information, CVE invites comments on: (1) Whether the proposed collection of information is necessary for the proper performance of CVE's functions, including whether the information will have practical utility; (2) the accuracy of CVE's estimate of the burden of the proposed collection of

FOR ENTIRE SERVICE AREA

PSC KY. No. 2

## **Eleventh Revised SHEET No. 39**

**Tenth Revised SHEET No. 39** 

## Cancelling

ATMOS ENERGY CORPORATION (NAME OF UTILITY)

Γ

**Pipeline Replacement Program Rider** 

The charges for the respe- billing period are:	ctive gas service schedu	les for the rever	ue month beginning October 1,2022 pe	r (1
	Monthly <u>Customer Charge</u>		Distribution Charge per Mcf	
Rate G-1 (Residential)	\$0.00	1-300 301-15,000 Over 15,000	\$0.1245 per 1000 cubic feet \$0.1245 per 1000 cubic feet \$0.1245 per 1000 cubic feet	(-) (1) (1)
Rate G-1 (Non-Residentia	al) \$0.00	1-300 301-15,000 Over 15,000	\$0.0909 per 1000 cubic feet \$0.0632 per 1000 cubic feet \$0.0632 per 1000 cubic feet	(- (1) (1)
Rate G-2	\$0.00	1-15,000 Over 15,000	\$0.0300 per 1000 cubic feet \$0.0246 per 1000 cubic feet	(, (I
Rate T-3	\$0.00	1-15,000 Over 15,000	\$0.0223 per 1000 cubic feet \$0.0183 per 1000 cubic feet	(- (I
Rate T-4	\$0.00	1-300 301-15,000 Over 15,000	\$0.0371 per 1000 cubic feet \$0.0258 per 1000 cubic feet \$0.0213 per 1000 cubic feet	(- (I (I
DATE OF ISSUE	July 29, 2022 Month/Date	e/Year		
DATE EFFECTIVE	October 1, 20 Month/Dat	22 /Veor		
Issued by Authority of an C	Order of the Public Service Co	ommission in		
Case No. 2	022-00222 dated XXXXXX			

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## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 SURCHARGE SUMMARY

Line			Cus	stomer	Volumetric
Number	Tariff Schedule		Ch	arge	Charge
1	RESIDENTIAL (Rate G-1)		\$	-	0.1245
2	NON-RESIDENTIAL (Rate G-1)		\$	-	
3		Sales: 1-300			0.0909
4		Sales: 301-15000			0.0632
5		Sales: Over 15000			0.0000
6	INTERRUPTIBLE (Rate G-2)		\$	-	
7		Sales: 1-15,000			0.0300
8		Sales: Over 15,000			0.0246
9	TRANSPORTATION (T-3)		\$	-	
10		Interrupt Transport: 1-15,000			0.0223
11		Interrupt Transport: Over 15,000			0.0183
12	TRANSPORTATION (T-4)		\$	-	
13		Firm Transport: 1-300			0.0371
14		Firm Transport: 301-15,000			0.0258
15		Firm Transport: Over 15,000			0.0213

## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 DEFICIENCY

Line			
Number	Description		Total
1	Project Additions	\$	15,586,559
2	Project Retirements	\$	(3,039,583)
3	Net Change to Gross Plant	\$	12,546,976
4			
5	Cost of Removal to Accumulated Depr.	\$	790,841
6	Retirements from Accumulated Depr.		3,039,583
7	Depreciation Accrual to Accumulated Depr.		(63,621)
8	Net Change to Accumulated Depreciation		3,766,802
9			
10	Net Change to Net Plant	\$	16,313,779
11			
12	Accumulated Deferred Income Taxes		(317,361)
13	Net Change to Rate Base	\$	15,996,418
14			
15	Rate of Return		7.75%
16	Required Operating Income	\$	1,240,282
17			
18	Depreciation & Amortization Expense		216,445
19	O&M Savings		(4,474)
20	Ad Valorem Tax Increase		122,265
21	Income Taxes on Cost of Service Items		(83,392)
22	Income Taxes on Adjusted Interest Expense		(71,271)
23	Operating Income at Present Rates	\$	179,573
24			
25	Deficiency	\$	1,419,855
26	Tax Factor		74.56%
27	Total Rate Adjustment	\$	1,904,243
28			
29	Project Cost True-up	\$	237,735
30	Revenue Recovery True-up	•	99,746
31	Total True-up	\$	337,481
32		Ŷ	,
33	Total Rate Adjustment	\$	2,241,724

Note:

#### ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 NET RATE BASE FOR FISCAL YEAR 2023

Line		C ba	Cumulative lance as of														
N -	Description		0 00	0.4.00	Nov. 00	D 00	lan 00	E-1 00	M 00	A 00	Mar. 00	h	1.1.00	A	0 00		13-Month
NO.	Description		Sep-22	UCI-22	NOV-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	JUI-23	Aug-23	Sep-23		Average
			(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)		(14)
	Net Investment																
1	Plant in Service	\$	-	\$ 3,745,265 \$	5,770,040 \$	7,766,651 \$	9,957,196 \$	12,739,158 \$	15,339,209 \$	18,252,442 \$	20,888,288 \$	23,460,426 \$	26,048,680 \$	28,319,918 \$	30,337,995	\$	15,586,559
2	Retirements	\$	-	\$ (684,917) \$	(1,094,662) \$	(1,499,864) \$	(1,939,816) \$	(2,477,961) \$	(2,987,505) \$	(3,552,051) \$	(4,073,910) \$	(4,581,911) \$	(5,097,403) \$	(5,555,536) \$	(5,969,041)	\$	(3,039,583)
3	Investments Activity (Additions net of Retirements)	\$	-	\$ 3,060,348 \$	4,675,378 \$	6,266,787 \$	8,017,380 \$	10,261,198 \$	12,351,704 \$	14,700,392 \$	16,814,378 \$	18,878,516 \$	20,951,277 \$	22,764,382 \$	24,368,954	\$	12,546,976
4																	
5																	
6	Accumulated Depreciation																
7																	
8	Depreciation Expense	\$	-	\$ (2,129) \$	(5,595) \$	(10,513) \$	(17,190) \$	(26,322) \$	(38,098) \$	(53,305) \$	(72,288) \$	(95,869) \$	(125,653) \$	(163,665) \$	(216,445)	\$	(63,621)
9	Retirement	\$	-	\$ 684,917 \$	1,094,662 \$	1,499,864 \$	1,939,816 \$	2,477,961 \$	2,987,505 \$	3,552,051 \$	4,073,910 \$	4,581,911 \$	5,097,403 \$	5,555,536 \$	5,969,041	\$	3,039,583
10	Cost of Removal	\$	-	\$ 192,926 \$	294,712 \$	395,008 \$	505,340 \$	646,771 \$	778,535 \$	926,576 \$	1,059,816 \$	1,189,915 \$	1,320,555 \$	1,434,825 \$	1,535,948	\$	790,841
11	Accumulated Depreciation	\$	-	\$ 875,714 \$	1,383,779 \$	1,884,358 \$	2,427,966 \$	3,098,410 \$	3,727,942 \$	4,425,322 \$	5,061,438 \$	5,675,957 \$	6,292,305 \$	6,826,696 \$	7,288,544	\$	3,766,802
12																	
13																	
14	Accumulated Deferred Income Taxes																
15																	
16	ADIT	\$	-	\$ (471,445) \$	(720.840) \$	(966.971) \$	(1.238.047) \$	(1.585.644) \$	(1.910.328) \$	(2.275.617) \$	(2.605.759) \$	(2.929.408) \$	(3.255.972) \$	(3.544.688) \$	(3.805.097)	\$	(1.946.909)
17	NOLC Variable	\$	-	\$ 269.397 \$	538,793 \$	808,190 \$	1.077.586 \$	1.346.983 \$	1.616.379 \$	1.885.776 \$	2.155.172 \$	2,424,569 \$	2.693.965 \$	2.963.362 \$	3,502,155	\$	1.637.102
18	Net ADIT	\$		\$ (202.049) \$	(182.047) \$	(158,782) \$	(160,461) \$	(238,661) \$	(293,949) \$	(389.841) \$	(450,587) \$	(504,839) \$	(562,006) \$	(581,326) \$	(302,942)	\$	(309,807)
19				( . ,, ,	( . ,. , , ,	(, . , ,	(, . , , ,	(, , .	( , , . ,	(, , ,	(,, , ,	(,,	(,,	(,,,	(,,		(,
20	Proration Adjustment															\$	(7.554)
21																2	(1,001)
22	Net Rate Base (Lines 3 + 11 + 18)	\$	-	\$ 3,734,013 \$	5,877,110 \$	7,992,364 \$	10,284,885 \$	13,120,946 \$	15,785,697 \$	18,735,872 \$	21,425,229 \$	24,049,634 \$	26,681,577 \$	29,009,752 \$	31,354,555	\$	15,996,418

## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORCASTED ACTIVITY AS OF OCTOBER 2020 THROUGH SEPTEMBER 2021 RECOVERY SCHEDULE

										Weighted
Line	Surcharge			Approved	Actua	al Recovery	Over / (Under)	Carrying	Total Over /	Average Cost
No.	Report	Actual Rec	overy Year	Recovery Amt		Amt	Recovered	Charges	(Under)	of Capital
1	2021	Oct-20	Sep-21	4,474,439		4,381,643	(92,796)	(6,950)	(99,746)	7.49%
2				\$ 4,474,439	\$	4,381,643	\$ (92,796)	\$ (6,950)	\$ (99,746)	

## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORCASTED ACTIVITY AS OF OCTOBER 2020 THROUGH SEPTEMBER 2021 DEFICIENCY

Line					
Number	Description		Actual		As Filed
1	Drojaat Additiona	¢	20 510 529	¢	20,006,022
1	Project Additions	Φ	39,519,536	Ф	39,990,032
2	Project Retirements		(1,674,531)	•	(9,137,846)
3	Net Change to Gross Plant	\$	37,845,007	\$	30,858,185
4					
5	Cost of Removal to Accumulated Depr.		2,079,976		2,014,401
6	Retirements from Accumulated Depr.		1,674,531		9,137,846
7	Depreciation Accrual to Accumulated Depr.		(543,200)		(711,874)
8	Net Change to Accumulated Depreciation		3,211,306		10,440,373
9					
10	Net Change to Net Plant	\$	41,056,314	\$	41,298,558
11					
12	Accumulated Deferred Income Taxes		(1,233,814)		(1,930,185)
13	Net Change to Rate Base	\$	39,822,499	\$	39,368,374
14	•				
15	Rate of Return		7.49%		7.49%
16	Required Operating Income	\$	2.982.553	\$	2.948.541
17			, ,	·	
18	Depreciation & Amortization Expense		655.514		533.873
19	O&M Savings		(12,409)		(18,695)
20	Ad Valorem Tax Increase		301 841		246 116
21	Income Taxes on Cost of Service Items		(235 764)		(189 943)
22	Income Taxes on Adjusted Interest Expense		(180,004)		(185,332)
22	Onorating Income at Present Pates	¢	520 178	¢	386.010
20	Operating income at resent Nates	Ψ	525,170	Ψ	500,015
2 <del>4</del> 25	Deficiency	¢	3 511 731	¢	3 334 560
20	Tax Factor	Ψ	74 52%	Ψ	74 52%
20	Total Proposed Pate Adjustment	¢	14.3270	¢	4.32.70
21	Total Proposed Rate Aujustinent	φ	4,712,174	φ	4,474,439
20		۴	4 474 400	۴	4 474 400
29	2021 approved deficiency	\$	4,474,439	\$	4,474,439
30		-	007 707	<b>.</b>	
31	Increase in deficiency	\$	237,735	\$	-

## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 ADDITIONS

Line <u>Number</u>	Description	<u>Mains</u>	Services	<u>Meters</u>	<u>Total</u>
1 2 3	Current Year: 2023	22,437,148	7,581,265	319,583	30,337,995
4	Total Additions	\$ 22,437,148 \$	7,581,265	\$ 319,583 \$	30,337,995

#### ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 MONTHLY DEPRECIATION EXPENSE FOR FISCAL YEAR 2023

Line No.	Description	annual rate	Prior Yr	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Annual Totals	13-Month Average
	FERC 37600: Mains		1 101 11	00122	1107 22	00011	0011 20	1 00 20		747 20	111dy 20	our 20	00120	7 kug 20	000 20	- / unidar rotato	ritolago
1	Monthly Investment Additions			\$ 3,200,2	79 \$ 1,403,3	322 \$ 1,374,23	3 \$ 1,545,866	\$ 2,133,738	\$ 1,939,650	\$ 2,226,071	\$ 1,922,460	\$ 1,886,302	\$ 1,862,445	\$ 1,586,463 \$	1,356,318	\$ 22,437,145	
2	Cumulative Investment		-	3,200,2	4,603,6	5,977,83	3 7,523,699	9,657,437	11,597,087	13,823,158	15,745,618	17,631,920	19,494,365	21,080,827	22,437,145		11,751,767
3	Monthly Retirements	16.53%		529,0	231,9	976 227,16	7 255,539	352,717	320,633	367,980	317,792	311,815	307,871	262,250	224,206	3,708,968	4 0 4 0 0 0 0
4	Cumulative Retirements			2 671 2	21 760,5	997 988,10 346 1 147 06	6 1,243,704	1,596,421	1,917,054	2,285,034	2,602,826	2,914,641	3,222,012	3,484,762	3,708,968	18 728 178	1,942,623
6	Monthly Depreciation Expense, book basis			1,7	14 2,5	534 3,4	7 4,521	6,235	8,016	10,401	12,872	15,903	19,893	24,991	33,709	144,207	
7	Cumulative Depreciation		-	1,7	'14 4,2	248 7,66	5 12,186	18,422	26,438	36,839	49,711	65,614	85,507	110,498	144,207		43,312
8	Net Month Investment	Depr.															
10	prior period -	1.54%							-	-		-	-	-			
11	Oct-22 2,671,257	1.54%		1,7	14 1,5	714 1,71	4 1,714	1,714	1,714	1,714	1,714	1,714	1,714	1,714	1,714	20,569	
12	Nov-22 1,171,346	1.54%			8	320 82	0 820	820	820	820	820	820	820	820	820	9,019	
13	Dec-22 1,147,066	5 1.54%				88	3 883 1 104	883	883	883	883	883	883	883	883	8,832	
15	Feb-23 1,781,021	1.54%					1,104	1,714	1,714	1,714	1,714	1,714	1,714	1,714	1,714	13,714	
16	Mar-23 1,619,017	1.54%							1,781	1,781	1,781	1,781	1,781	1,781	1,781	12,466	
17	Apr-23 1,858,091	1.54%								2,385	2,385	2,385	2,385	2,385	2,385	14,307	
10	Jun-23 1,574 487	1.54%									2,471	2,471	2,471	2,471	2,471	12,350	
20	Jul-23 1,554,574	1.54%										-,	3,990	3,990	3,990	11,970	
21	Aug-23 1,324,213	1.54%												5,098	5,098	10,196	
22	Sep-23 1,132,112 Total: FERC 376 Depr Exp 18 728 178	<u> </u>	\$ .	\$ 17	14 \$ 2	534 \$ 3.4	7 \$ 4.521	\$ 6.235	\$ 8.016	\$ 10.401	\$ 12.872	\$ 15 903	\$ 19.893	\$ 24 991 \$	33 709	8,717 \$ 144 207	
24			•	• .,.				• •,200	• 0,010	•,	• .2,0.2	•,	•	•	00,100	• ••••,=••	
25																	
26	FERC 38000: Services			e 500.0	12 ¢ 506 1	016 ¢ E07.00	0 e e10 e00	¢ 633.004	¢ 622.600	¢ 650.269	¢ 694 500	¢ 659.005	¢ 606 451	¢ 657.076 ¢	624 001	¢ 7 691 066	
27	Cumulative Investment			a 522,8 522,9	143 \$ 596,3 143 1.119,2	258 1.716.46	1 2.335.064	\$ 622,004 2,957,068	3 590 756	4 250 124	\$ 004,529 4.934.653	5 592 748	6.289.199	\$ 6.946.275	7.581.266	\$ 7,361,200	3 679 678
29	Monthly Retirements	28.147%		147,1	94 167,8	346 168,09	6 174,119	175,077	178,365	185,594	192,676	185,235	196,031	184,949	178,732	2,133,914	-,
30	Cumulative Retirements			147,1	94 315,0	483,13	6 657,255	832,332	1,010,697	1,196,291	1,388,967	1,574,202	1,770,233	1,955,182	2,133,914		1,035,726
31	Depreciable Base Monthly Depreciation Expenses back basis			375,7	49 428,4	469 429,10	17 444,484 12 2.016	446,927	455,322	473,774	491,853	472,860	500,420	472,128	456,259	5,447,352	
32	Cumulative Depreciation			2	88 1.2	260 2.66	3 2,016	2,709	10.902	4,494	21.110	28,290	37,539	49.714	67.547	67,547	18,990
34	Net	Depr.						.,		,	,				,		
35	Month Investment	Rate															
36	prior period - Oct-22 375 749	2.48%	-				- 388	-	-	-	-	-	-	-	-	- 4 659	
38	Nov-22 428,469	2.48%			4	183 48	3 483	483	483	483	483	483	483	483	483	5,313	
39	Dec-22 429,107	2.48%				53	2 532	532	532	532	532	532	532	532	532	5,321	
40	Jan-23 444,484	2.48%					612	612	612	612	612	612	612	612	612	5,512	
41	Mar-23 455.322	2.48%						693	807	807	807	807	807	807	807	5,542	
43	Apr-23 473,774	2.48%								979	979	979	979	979	979	5,875	
44	May-23 491,853	3 2.48%									1,220	1,220	1,220	1,220	1,220	6,099	
45	Jul-23 472,000 Jul-23 500.420	2.48%										1,400	2.068	2.068	2.068	6,205	
47	Aug-23 472,128	2.48%												2,927	2,927	5,854	
48	Sep-23 456,259	2.48%	•					¢ 0.700							5,658	5,658	
49 50	Total: FERC 380 Depr Exp 5,447,352		ə -	ۍ د	188 \$ 1	3/1 \$ 1,40	13 \$ 2,016	\$ 2,709	\$ 3,515	\$ 4,494	\$ 5,714	\$ 7,180	\$ 9,248	\$ 12,175 \$	17,833	\$ 67,547	
51	FERC 38100: Meters																
52	Monthly Investment Additions			\$ 22,0	44 \$ 25,	137 \$ 25,17	5 \$ 26,077	\$ 26,220	\$ 26,713	\$ 27,795	\$ 28,856	\$ 27,742	\$ 29,358	\$ 27,699 \$	26,768	\$ 319,583	
53 54	Cumulative Investment	20.49%		22,0	144 47,°	182 72,35	6 98,433	124,653	151,366	179,161	208,017	235,758	265,117	292,815	319,583	126 150	155,114
55	Cumulative Retirements	35.40%		8.7	02 9,5	325 9,93 325 28.56	3 38,857	49,208	59,753	70,726	82,117	93,068	104,658	115,592	126,159	120,109	61,233
56	Depreciable Base		-	13,3	42 15,2	214 15,23	7 15,783	15,869	16,168	16,823	17,465	16,790	17,769	16,764	16,201	193,424	
57	Monthly Depreciation Expense, book basis		-		27	61 97	7 140	188	244	312	397	499	642	845	1,238	4,691	4 9 4 9
58 59	Cumulauve Depreciation Net	Depr.	-		21	0/ 18	325	513	15/	1,069	1,466	1,965	2,007	3,452	4,091		1,319
60	Month Investment	Rate															
61	prior period -	4.85%	-				-		-	•	•		-	-	-	-	
62 63	Oct-22 13,342 Nov-22 15 214	4.85%			27	2/ 2	1/ 27 14 34	27	27	27	27	27	27	27	27	323.54	
64	Dec-22 15,237	4.85%					7 37	37	37	37	34	37	37	37	37	369.49	
65	Jan-23 15,783	4.85%					43	43	43	43	43	43	43	43	43	382.73	
66 67	Feb-23 15,869	4.85%						48	48	48	48	48	48	48	48	384.83	
68	Mar-23 16,168 Apr-23 16,823	4.85%							50	56 68	56 68	56 68	50 68	9C 80	00 68	392.06 407.95	
69	May-23 17,465	4.85%								00	85	85	85	85	85	423.52	
70	Jun-23 16,790	4.85%										102	102	102	102	407.16	
72	Jui-23 17,769 Aug-23 16 764	4.85%											144	203	203	430.89	
73	Sep-2316,201	4.85%												200	393	392.87	
74	Total: FERC 381 Depr Exp 193,424	L .	\$ -	\$	27 \$	61 \$ 9	7 \$ 140	\$ 188	\$ 244	\$ 312	\$ 397	\$ 499	\$ 642	\$ 845 \$	1,238	\$ 4,691	
75 76	Total Depreciation Expense, Monthly (Lines 22-	+44+66)	<b>\$</b> -	\$ 2,1	29 \$ 3,4	466 \$ 4,9 <sup>r</sup>	8 \$ 6,677	\$ 9,132	\$ 11,776	\$ 15,207	\$ 18,983	\$ 23,581	\$ 29,784	\$ 38,012 \$	52,780	\$ 216,445	

Notes: This Depreciation methodology is consistent with how the Company accounts for Depreciation expense on its books.

#### ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 MONTHLY COST OF REMOVAL FOR FISCAL YEAR 2023

Line			Prior Yr														13-Month
No.	Description	1	Balance	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Annual Totals	Average
1 2 3	FERC 37600: Mains Cost of Removal	Accumulated	-	<b>\$ 168,436</b> 168,436	<b>\$ 73,859</b> 242,295	<b>\$ 72,328</b> 314,623	<b>\$ 81,361</b> 395,984	\$ 112,302 508,286	<b>\$ 102,087</b> 610,373	<b>\$ 117,162 \$</b> 727,535	<b>101,182 \$</b> 828,717	<b>99,279 \$</b> 927,996	<b>98,023</b> 1,026,019	<b>\$ 83,498 \$</b> 1,109,517	<b>71,385</b> 1,180,902	\$ 1,180,902	\$ 618,514
4 5 6 7 8	FERC 38000: Services Cost of Removal	Accumulated	-	<b>\$ 24,490</b> 24,490	<b>\$ 27,927</b> 52,417	\$ 27,968 80,385	<b>\$ 28,970</b> 109,356	<b>\$ 29,130</b> 138,485	<b>\$ 29,677</b> 168,162	<b>\$ 30,879 \$</b> 199,042	<b>32,058 \$</b> 231,099	<b>30,820 \$</b> 261,919	<b>32,616</b> 294,535	\$ 30,772 \$ 325,308	<b>29,738</b> 355,046	\$ 355,046	\$ 172,327
9 10	Total Cost of Removal	Accumulated	-	<b>\$ 192,926</b> 192,926	<b>\$ 101,786</b> 294,712	\$ 100,296 395,008	<b>\$ 110,332</b> 505,340	<b>141,432</b> 646,771	\$ 131,764 778,535	<b>\$ 148,041 \$</b> 926,576	<b>133,240 \$</b> 1,059,816	<b>130,099 \$</b> 1,189,915	<b>130,640</b> 1,320,555	\$ 114,270 \$ 1,434,825	<b>101,123</b> 1,535,948	\$ 1,535,948	\$ 790,841

## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 RETIREMENTS

Line <u>Number</u>	Description	<u>Mains</u>	<u>Services</u>	<u>Meters</u>	<u>Total</u>	
1 2	Current Year: 2023	3,708,968	2,133,914	126,159	5,969,041	
3	Total Retirements	\$ 3,708,968	\$ 2,133,914	\$ 126,159	\$ 5,969,041	

## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 DEPRECIATION EXPENSE

Line							
lumbe	Description		Mains		Services	Meters	Total
1	Net Change to Gross Plant	\$	18,728,180	\$	5,447,351	\$ 193,424	
2	Depreciation Rates		1.54%		2.48%	4.85%	
3	Proforma Annual Depreciation Expense	\$	288,414	\$	135,094	\$ 9,381	\$ 432,889
4							
5	Current Year Net Change to Gross Plant	\$	18,728,180	\$	5,447,351	\$ 193,424	
6	Depreciation Rates		1.54%		2.48%	4.85%	
7	Proforma Annual Depreciation Expense	\$	288,414	\$	135,094	\$ 9,381	\$ 432,889
8							
9	Depreciation Accrual to Accumulated Depreci	atio	on from Prior	Аррі	roved Filing		\$ -
10	Accumulated Depreciation on Prior Additions	(ful	l years depre	ciati	on)		-
11	Accumulated Depreciation on Current Addition	ns (	half-year con	ven	tion)		216,445
12	·				/	-	,
13	Depreciation Accrual to Accumulated Depreci	atio	on				\$ 216,445
						=	,

Note:

#### ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 KENTUCKY PRP ADIT CALCULATION

Line No		-	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Total
1	Book Cost		3 060 348	1 615 030	1 591 409	1 750 593	2 243 818	2 090 507	2 348 687	2 113 986	2 064 137	2 072 762	1 813 105	1 604 572	24 368 954
2	Tax Cost		1 172 972	619 010	609 956	670 968	860 012	801 251	900 206	810 250	791 144	794 450	694 928	615 001	9 340 148
3	FXA01	-	\$ (1.887.376) \$	(996,020) \$	(981,453) 5	§ (1.079.625) §	(1.383,806) \$	(1,289,256) \$	(1,448,481) \$	(1,303,736) \$	(1.272,994)	5 (1.278.312)	\$ (1,118,177) \$	(989,571) \$	(15,028,806)
4		•			( ) ) )		()	(),, .	() - , - , - , -	(),,					( ., .,,
5															
6	Prior Yr Bal		-	-	-	-	-	-	-	-	-	-	-	-	-
7	Current Yr	-	(1,887,376)	(996,020)	(981,453)	(1,079,625)	(1,383,806)	(1,289,256)	(1,448,481)	(1,303,736)	(1,272,994)	(1,278,312)	(1,118,177)	(989,571)	(15,028,806)
8	FXA01 Cumulative		(1,887,376)	(2,883,396)	(3,864,849)	(4,944,474)	(6,328,279)	(7,617,535)	(9,066,016)	(10,369,753)	(11,642,746)	(12,921,059)	(14,039,236)	(15,028,806)	(15,028,806)
9	Deferred Rate	_	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%
10	FXA01 Tax Effected	=	\$ (470,900) \$	(719,407) \$	5 (964,280) 5	\$ (1,233,646) \$	(1,578,906) \$	(1,900,575) \$	(2,261,971) \$	(2,587,253) \$	6 (2,904,865) 5	\$ (3,223,804)	\$ (3,502,789) \$	(3,749,687) \$	(3,749,687)
11	FXA01 Prorated		\$ (450,903) \$	668,432) \$	6 (861,982) \$	\$ (1,052,014) \$	(1,269,102) \$	(1,444,037) \$	5 (1,610,874) \$	(1,733,411) \$	5 (1,826,955) <b>S</b>	\$ (1,893,801)	\$ (1,928,578) \$	(1,939,063) \$	(1,939,063)
12															
13															
14	Pook Depresiation		2 120	2 466	4 0 1 9	6 677	0 1 2 2	11 776	15 207	10 002	22 501	20.794	29.012	E2 700	216 446
15	Tax Depreciation		2,129	7 022	9 964	13 528	18 502	23,858	30.811	38 460	47 777	29,704	77 015	106 935	210,445
17	EXA02	-	\$ (2.185) \$	(3.556) \$	(5.046) 5	(6.851) S	(9.370) \$	(12,082) \$	(15,603) \$	(19.478) \$	(24.196) 9	(30,560)	<u>\$ (39,003) \$</u>	(54,155) 5	(222,086)
18	170102	=	\$ ( <b>2</b> ,100) \$	(0,000) \$	(5,010)	(0,001) \$	(),070) \$	(12,002) 4	(10,000) \$	(1),170) 4	(21,1)0) (	(20,200)	\$ (0),000) \$	(01,100) \$	(222,000)
19															
20															
21	Prior Yr Bal		-	-	-	-	-	-	-	-	-	-	-	-	-
22	Current Yr		(2,185)	(3,556)	(5,046)	(6,851)	(9,370)	(12,082)	(15,603)	(19,478)	(24,196)	(30,560)	(39,003)	(54,155)	(222,086)
23	FXA02 Cumulative		(2,185)	(5,741)	(10,787)	(17,638)	(27,008)	(39,090)	(54,694)	(74,172)	(98,367)	(128,927)	(167,930)	(222,086)	(222,086)
24	Deferred Rate	-	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%	24.95%
25	FXA02 Tax Effected	=	<u>\$ (545)</u> \$	(1,432) \$	5 (2,691) 5	<u>\$ (4,401) \$</u>	(6,739) \$	(9,753) \$	(13,646) \$	(18,506) \$	(24,543) \$	5 (32,167)	\$ (41,899) \$	(55,410) \$	(55,410)
26	FXA02 Prorated		\$ (522) \$	(1,299) \$	5 (2,294) \$	\$ (3,500) \$	(4,970) \$	(6,609) \$	6 (8,406) \$	(10,237) \$	5 (12,015) 5	\$ (13,613)	\$ (14,826) \$	(15,400) \$	(15,400)
27	Currentering Defended lag. Tennes and langestment Ten	Credite													(4.054.402)
20	(excluding forecasted change in NOLC)	Credits												ų	(1,954,465)
30	Forecasted Change in NOLC													9	3 502 155
31	r erecated enange in ricze													•	0,002,100
32	Forecasted ADIT in Rate Base													\$	1,547,692
33		ADIT Proration:													
34		days in month	31	30	31	31	28	31	30	31	30	31	31	30	365
35		mid month convention	15.5	30	31	31	28	31	30	31	30	31	31	30	
36		days remaining	350	320	289	258	230	199	169	138	108	77	46	16	
37		pro ration factor	95.75%	87.53%	79.04%	70.55%	62.88%	54.38%	46.16%	37.67%	29.45%	20.96%	12.47%	4.25%	
38															
39	Calculation of Change in NOLC	Cabadula													
40	Forecasted Test Period	Reference													
41	Tolecasted Test Fellod	Reference													
43	Net Change to Rate Base	Exhibit B													15,996,418
44	5														-,, -
45	Required Operating Income	Exhibit B													1,240,282
46						•									
47	Interest Deduction	Exhibit B													285,656
48															
49	Return on Equity Portion of Rate Base	line 36 - line 38													954,626
50	Deturn annead un fas la serve Teur	Line 40 / (4 toy outo)	24.05%												4 074 007
51	Return, grossed up for income Tax	Line 40 / (1-tax rate)	24.90%												1,271,987
53	Tax Expense on Return	Line 42 x tax rate	24 95%											_	317 361
54		2 72 A lux full	24.0070												017,001
55	Change In ADIT, excluding forecasted change in N	Line 22												g	(3,805,097)
56	Required Change in NOLC														3,502,155
57														_	
58	Total Required Change in Accumulated Deferre	Exhibit B													(317,361)
59															

<sup>1</sup> Because the Company is in a NOLC position, the total change in ADIT must equal the tax expenses included in revenue requirement

60

#### ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 DEFERRED INCOME TAXES

Line							
Number	Description		Mains	Services	Meters		Total
1							
2	Additions to Gross Plant Rook 2022	¢	22 /27 1/8	7 581 265	\$ 210.582	¢	20 227 005
2	Additions to Gross Flant - Book 2023	Ф	(3 708 968)	(2 133 014)	3 319,383 (126,159)	э	(5 969 041)
3	Pool Pasis	¢	19 729 190	(2,135,914) 5 5 447 351	(120,139) <b>S</b> 103 424	¢	24 368 054
	Repairs Percentage	3	60.05%	60.05%	0.00%		24,508,954
6	Less: Repairs	¢	(15 694 761)	(5 303 087)	\$ _	¢	(20 997 847)
7	Add: Deferred Retirements	¢ ¢	3 708 968	2 133 014	\$ 126.150	φ	5 969 041
8	Tay Basis Before Bonus	\$	6 742 387	2,155,714	\$ 310.583	¢	9 340 148
0	Bonus Depreciation %	φ	0.00%	0.00%	0.00%	φ	9,540,140
10	Bonus Depreciation	¢	0.0070	0.0070	\$ _	¢	
10	Tax Basis	<u>ې</u>	6742 387 9	-	<del>ه د</del> ۲۵ م	s s	9 340 148
11	Tax Dasis	9	0,742,507	2,270,170	3 517,505	φ	7,540,140
12	EXA01 Creat	¢	(11.095.702)	(2.160.172)	¢ 126.150	¢	(15 029 907)
15	PAAUI - GIUSS	\$	(11,985,795) 3	24.05%	5 120,139 24.05%	\$	(13,028,807)
14	Deterred Rate		24.95%	24.95%	24.95% © 21.477	¢	(2 740 (97)
15	FAA01 - Tax Effected	3	(2,990,455) 3	s (790,709)	\$ 31,477	3	(3,/49,68/)
16	FXA01 - Tax Effected Prorated				=	\$	(1,939,063)
17							
18							
19	Book Depreciation 2023	\$	144,207 \$	67,547	\$ 4,691	\$	216,445
20	Book Depreciation	\$	144,207 \$	67,547	\$ 4,691	\$	216,445
21							
22	Tax Depreciation 2023	\$	337,119 \$	8 85,432	\$ 15,979	\$	438,530
23	Tax Depreciation	\$	337,119 \$	8 85,432	\$ 15,979	\$	438,530
24							
25	FXA02 - Gross	\$	(192,912) \$	5 (17,885)	\$ (11,289)	\$	(222,085)
26	Deferred Rate		24.95%	24.95%	24.95%		
27	FXA02 - Tax Effected	\$	(48,132) \$	6 (4,462)	\$ (2,817)	\$	(55,410)
28	FXA02 - Tax Effected Prorated					\$	(15,400)
29					-		
30	Calculation of Book Depreciation						
31	× ×						
32	Book Basis - 2023	\$	18,728,180	5,447,351	\$ 193,424	\$	24,368,954
33	Book Depreciation Rates - Year 1		0.77%	1.24%	2.43%		, <i>,</i>
34	Book Depreciation 2023	\$	144.207 \$	6 67.547	\$ 4.691	\$	216,445
35	1		,	· · · · ·	,		,
36	Calculation of Tax Depreciation						
37							
38	Tax Basis - 2023	\$	6 742 387	2 278 178	\$ 319 583	\$	9 340 148
39	Tax Depreciation Rates - Vear 1	ψ	5.00%	3 75%	5 00%	Ψ	9,540,140
40	Tax Depreciation 2023	S	337 119	85 432	\$ 15.979	s	438 530
41	Tux Depreention 2025		557,117	00,402	<b>1</b> 3,777	Ψ	400,000
41							
42							
45							
44	Tax Datas						
43	Ad Valence Tax Data		0.0749/				
40	Au valorem Tax Kale		0.974%				
4/	Income 1 ax Kate		24.930%				
48	State Tax Rate		5.00%				
49	rederal lax Kate		21.00%				
50	Uncollectible accounts expense		0.50%				
51	PSC Assessment		0.1493%				
52	Gross Up Factor		1.5412				

## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 RATE OF RETURN

Line				Weighted
Number	Description	Percent	Cost	Cost
1	ST Debt	0.05%	80.94%	0.04%
2	LT Debt	45.45%	3.84%	1.75%
3	Equity	54.50%	10.95%	5.97%
4		100.0%		7.75%

## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 O&M SAVINGS

Line <u>Number</u>	Description	Ann <u>Savi</u>	ual n <u>gs</u>	(	Cumulative <u>Savings</u>
1	Current Year: 2023	\$	4,474	\$	4,474

## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 RATE DESIGN

	Cas											
Line				ľ		Volumetric	Rev	venue increase	Budgeted	Budgeted	Customer	Volumetric
Number	Class of Customers	Rate	Total	<b>Total Dollars</b>	Ratio	Charge Ratio		by Class	Volumes	<b>Customer Counts</b>	Charge	Charge
1	RESIDENTIAL (Rate G-1)				55.58%		\$	1,245,957		1,941,034		
2	FIRM BILLS	\$19.30	1,930,462	\$37,257,917							\$ -	
3	Sales: 1-300	1.5483	10,018,608	\$15,511,811		100.00%			10,005,605			0.1245
4	Sales: 301-15000	1.0762	0	\$0		0.00%			0			
5	Sales: Over 15000	0.8888	0	\$0		0.00%			0			
6	CLASS TOTAL (Mcf/month)		10,018,608	52,769,728					10,005,605			
7												
8	NON-RESIDENTIAL (Rate G-1)				26.86%		\$	602,073		240,676		
9	FIRM BILLS	66.00	239,727	\$15,821,982							\$ -	
10	Sales: 1-300	1.5483	5,456,430	\$8,448,191		87.30%			5,779,978			0.0909
11	Sales: 301-15000	1.0762	1,142,223	\$1,229,260		12.70%			1,209,953			0.0632
12	Sales: Over 15000	0.8888	0	\$0		0.00%			0			
13	CLASS TOTAL (Mcf/month)		6,598,653	25,499,433					6,989,931			
14												
15	INTERRUPTIBLE (G-2)				0.31%		\$	6,998		88		
16	INT BILLS	520.00	97	\$50,440							\$ -	
17	Sales: 1-15000	0.9557	216,799	\$207,195		84.24%			196,639			0.0300
18	Sales: Over 15000	0.7837	49,469	\$38,769		15.76%			44,869			0.0246
19	CLASS TOTAL (Mcf/month)		266,268	296,404				_	241,508			
20	TRANGROPTATION (T. 2)				0.240/			104 727		0.40		
21	TRANSPORTATION (1-3)	520.00	020	\$ 425 <b>7</b> (0	8.24%			184,/3/		840	¢	
22	IRANSPORTATION BILLS	520.00	838	\$435,760		(2.970/			5 295 147		5 -	0.0222
23	Interrupt Transport: 1-15000	0.9557	4,937,981	\$4,719,228		05.8/%			5,285,147			0.0223
24	CLASS TOTAL (Mafimum th)	0.7837	3,405,818	\$2,009,140		30.13%			3,045,205	•		0.0185
25	CLASS IOTAL (Mel/month)		8,343,799	/,824,128				_	8,930,412	•		
20	TRANSPORTATION $(T, 4)$				0.01%			201 958		1 464		
27	TRANSPORTATION BILLS	520.00	1 429	\$712 877	9.0170			201,958		1,404	s	
28	Firm Transport: 1 300	1 5483	1,429	\$639.425		8 10%			446.010		5 -	0.0371
29	Firm Transport: 201 15000	1.0762	5 240 162	\$5,640,149		72 220/			5 668 010			0.0371
30	Firm Transport: Over 15000	0.8888	1 712 468	\$1,522,042		10 /0%			1 840 408			0.0238
31	CLASS TOTAL (Mcf/month)	0.0000	7 374 615	\$1,522,042 8 553 492		19.49/0		_	7 064 337			0.0215
32	CLASS TOTAL (Mel/monul)		7,574,015	0,555,492				_	7,904,557			
34	Total Revenue			94 943 184	100.00%		\$	2 241 724	34 131 793	2 184 103		
35	1 our revenue			77,75,104	100.0070		ψ	2,271,724	57,151,795	2,107,105		

36 37

Exhibit I

**KY Revenue Requirement** \$ 2,241,724

## ATMOS ENERGY CORPORATION KENTUCKY PIPE REPLACEMENT PROGRAM SURCHARGE CALCULATION OF FORECASTED ACTIVITY AS OF OCTOBER 2022 THROUGH SEPTEMBER 2023 CUSTOMERS & VOLUMES

Line Number	Tariff	Description		Oct	Nov	Dec	Ian	Feb	Mar	Apr	May	Iun	Iul	Aug	Sen	Total
Tumber	Tarm	Description		000	1107	Dee	Jan	100	Mai	n pi	May	oun	oui	nug	Sep	Total
			Customers													
1	G-1	Residential	Fiscal 2023 Bud	158,399	160,564	162,424	163,942	163,310	164,591	164,062	164,142	161,415	160,986	159,343	157,855	1,941,034
2	G-1	Commercial Firm	Fiscal 2023 Bud	17,846	18,111	18,496	18,718	18,569	18,804	18,637	18,460	18,109	17,959	17,923	17,942	219,573
3	G-1	Public Authority	Fiscal 2023 Bud	1,529	1,518	1,535	1,539	1,531	1,539	1,523	1,534	1,532	1,527	1,515	1,523	18,343
4	G-1	Industrial Firm	Fiscal 2023 Bud	230	230	230	230	230	230	230	230	230	230	230	230	2,760
5																<i>.</i>
6	G-2	Commercial Interruptible	Fiscal 2023 Bud	2	3	3	3	3	3	2	2	2	2	2	2	28
7	G-2	Industrial Interruptible	Fiscal 2023 Bud	5	5	5	5	5	5	5	5	5	5	5	5	60
8	G-2	Public Authority Interruptible	Fiscal 2023 Bud	-	-	-	-	-	-	-	-	-	-	-	-	-
9		<b>5</b> 1														
10	T-3	Transportation Interruptible	Fiscal 2023 Bud	70	70	70	70	70	70	70	70	70	70	70	70	840
11	T-4	Transportation Firm	Fiscal 2023 Bud	122	122	122	122	122	122	122	122	122	122	122	122	1,464
12				178,203	180,623	182,885	184,629	183,840	185,364	184,651	184,564	181,485	180,901	179,210	177,748	2,184,103
13																
14			Volumes													
15																
16	G-1	Residential	Fiscal 2023 Bud	168,214	609,665	1,465,801	2,081,448	2,007,745	1,590,244	1,028,050	414,625	162,415	161,983	160,329	155,086	10,005,605
17	G-1	Commercial Firm	Fiscal 2023 Bud	246,332	330,086	672,117	989,567	921,281	771,762	486,190	222,389	168,055	153,679	138,362	234,078	5,333,897
18	G-1	Public Authority	Fiscal 2023 Bud	30,377	57,641	121,222	175,090	165,833	137,258	90,822	48,889	29,897	21,373	21,215	24,579	924,195
19	G-1	Industrial Firm	Fiscal 2023 Bud	30,212	51,894	91,049	115,667	141,499	111,219	56,661	33,687	23,737	26,318	22,174	27,722	731,839
20																
21	G-2	Commercial Interruptible	Fiscal 2023 Bud	102	805	1,484	1,819	2,032	1,939	816	380	160	25	25	29	9,617
22	G-2	Industrial Interruptible	Fiscal 2023 Bud	16,601	21,713	22,852	27,389	19,704	12,435	18,194	23,233	17,077	19,775	16,421	16,497	231,891
23	G-2	Public Authority Interruptible	Fiscal 2023 Bud	-	-	-	-	-	-	-	-	-	-	-	-	-
24																
25	T-3	Transportation Interruptible	Fiscal 2023 Bud	676,269	747,827	846,239	802,581	828,913	759,563	791,169	738,898	747,919	713,837	591,498	685,698	8,930,412
26	T-4	Transportation Firm	Fiscal 2023 Bud	560,042	615,961	766,185	718,101	890,462	824,442	733,337	628,376	574,066	543,477	548,376	561,511	7,964,337
27				1,728,149	2,435,592	3,986,948	4,911,662	4,977,471	4,208,864	3,205,241	2,110,476	1,723,325	1,640,468	1,498,400	1,705,199	34,131,793

		No. of		Installation		Cost of Removal			Retirements		
Projects	Project Description	services	Main	Services	Meters	Main	Services	Meters	Main	Services	Meters
PRP.2636.N Cherry St Greenville	Replace 146' of 2" Mill Wrap Bare Joint, 5212' of 2" Bare Stl, 778' of Fusion Bond Epoxy, 88' of 2" Unknown coating, 736' of 2" Mill Wrap 407' of 3" Bare, 200'of 2" Epoxy, 15' of 2" PE, 498' of 4" Bare Stl, Install 8,080' of 2" HDPE 130 services. Contractor Material Overhead	130	722,565	419,900 52,000 103,960	19,893 4,382	\$38,030	22,100 4,869				
PRP.2636.W Campbell St	Replace 299' of 2" Steel unknown coating, 57' of 1" Bare Steel, 648' of 4" Epoxy, 135' of 4" unknown coating, 50' of 3" Mill Wrap, 2,770' of 4" Bare Steel, 245' of Mill Wrap Bare joint, 554' of 2" painted, 211' of 6" Mill Wrap, 550' of 4" Mill Wrap, 14' of 3" Mill Wrap Bare joint, 312' of 3" Bare Steel, 721' of 2" Epoxy, 486' of 2" Fusion Bond Epoxy, 3' of 2" PE, 103' of 1.25" Bare Steel, 1,224' of 2" Bare Steel, 102' of 6" Mill Wrap Bare joint, 91' of 6" unkown coating. Install 4,244' of 2" and 2,768' of 4" HDPE. 65 services Contractor Material Overhead	65	747,261	209,950 26,000 51,980	9,946 2,191	\$39,330	11,050 2,434				
PRP.2636.Oak St	Replace 201' of 1.25" Steel unknown coating, 427' of 2" Steel unknown coating, 1,405' of 2" Bare Steel, 123' of 4" Mill Wrap,277' of Mill Wrap, 1,225' of 3" Bare Steel, 197' of 2" Fusion Bond Epoxy, 1,428' of 4" Bare Steel, 31' of 4" PE, Install 3,887' of 2" and 1,428' of 4" HDPE. 62 services Contractor Material Overhead	62	570,084	200,260 24,800 49,581	9,487 2,090	\$30,004	10,540 2,322				
PRP.2636.Maple Dr	Replace 201' of 4" Steel unknown coating, 589' of 3" Bare Steel, 235' of 2" Steel unknown coating, 359' of 3" Painted, 71' of 4" Mill Wrap, 451' of 4" Bare Steel, 101' of 2" PE, Install 1,384' of 2" and 672' of 4" HDPE. 23 services Contractor Material Overhead	23	218,909	74,290 9,200 18,393	3,519 775	\$11,522	3,910 861				

		No. of		Installation		Co	st of Removal			Retirements	
Projects	Project Description	services	Main	Services	Meters	Main	Services	Meters	Main	Services	Meters
	5 1										
	Replace 125' of 2" Steel unknown coating, 269' of										
	unknown diameter and unknown coating pipe, 276'										
	of 4" Mill Wrap, 204' of 4" Painted, 65' of 2" Epoxy,										
	604' of 4" Bare, 909' of 2" Bare, Install 1,581' of 2"										
PRP.W Depot St	and 871' of 4" HDPE, 33 services.	33	272,399			\$14,337					
	Contractor			106,590			5,610				
	Material			13,200	5,050						
	Overhead			26,390	1,112		1,236				
	Replace 1268' of 2" Epoxy,527' of 1.25 Bare Stl., 63'										
	of 3" Epoxy, 218' of 2" N/A Plastic, 108' of 1" Bare										
	Stl.,2491' of 2" Bare Stl., 1684' of 3" Bare Stl., 130' of										
PRP.2635.Maple Street	1.25 PE, Install 5359' of 2" HDPE 110 services	110	929,700			\$48,932					
	Contractor			355,300			18,700				
	Material			44,000	16,832						
	Overhead			87,966	3,708		4,120				
	Replace 5,570' of 2" Mill Wrap Bare Joint, 1,044' of										
	4" Mill Wrap Bare Joint, 201' of 2" Steel unknown										
	coating, 76 of 2" Painted, Install 5,847 of 2" and		60.6 6 <b>1</b> 0			<b>63</b> ( 130					
PRP.2635.E Keigan St	1044' of 4" HDPE. 95 services	95	686,640			\$36,139					
	Contractor			306,850			16,150				
	Material			38,000	14,537						
	Overhead			75,970	3,202		3,558				
	Replace 612' of 1.25" Mill Wrap, 305' of 2" PE, 449'										
	of 2" Aldyl-A and 8,718' of 1.25" Adlyl-A, Install										
Adyl.2635.St Charles Replacement	10,085' of 2" HDPE. 90 Services	90	1,134,333			\$59,702					
	Contractor			290,700			15,300				
	Material			36,000	13,772						
	Overhead			71,972	3,034		3,371				
	Poplace 210' of 1 25" Euclon Pond Energy 202' of 2"										
	PE 111' of 2" Steel upknown costing 411' of 2" Mill										
	Wran 611' of 2" Bare Steel 1 037' of Mill Wran Bare										
	ioint 4 430' of 4" have Steel Install 2 782' of 2" and										
PRP 2637 Washington St	4 430' of 4" HDPE 68 services	68	668 058			\$35.161					
	Contractor	00	000,000	219 640		φ55,101	11 560				
	Material			217,040	10.405		11,500				
	Overhead			54 370	2 202		2 547				
	Overhead			54,519	2,292		2,547				

		No. of		Installation		Co	st of Removal			Retirements	
Projects	Project Description	services	Main	Services	Meters	Main	Services	Meters	Main	Services	Meters
¥	Replace 66' of 3" Mill Wrap Bare joint, 216' of 2" PE,										
	703' of 3" Mill Wrap, 245' of 2" Bare Steel, 3,236' of										
	2" Mill Wrap Bare joint, 1,334' of 2" Mill Wrap, 40' of										
	2" Fusion Bond Epoxy, Install 6,116' of 2" HDPE. 80										
PRP 2637 Hilldale Dr	services	80	501 116			\$26 375					
	Contractor	00	501,110	258 400		020,070	13 600				
	Material			230,400	12 242		15,000				
	Quarband			52,000 62,075	2,607		2.006				
	Overhead			03,975	2,097		2,990				
	Replace 99' of 2" Steel unknown coating, 20' of 6"										
	Mill Wrap, 100' of 2" Bare Steel, 2,515' of 2" Mill										
	Wrap, 1' of 2" Epoxy, 1' of 3" Epoxy, 3,560' of 6" Mill										
	Wrap Bare joint, 931' of 3" Mill Wrap Bare joint,										
PRP.2637.Sunset Ave	Install 3,668' of 2" and 3,560' of 6" HDPE. 92 services	92	704,072			\$37,056					
	Contractor			297,160			15,640				
	Material			36,800	14,078						
	Overhead			73,571	3,101		3,445				
	Replace 1.260' of 4" Steel unknown coating, 479' of										
	2" PE 238' of 2" Steel unknown coating 106' of 8"										
	Mill Wran 1 928' of 8" Mill Wran Bare joint 1 711'										
	of 2" Mill Wrap Bare joint 171' of 2" Mill Wrap 73'										
	of Eusion Bond Enory Install 2 672' of 2" 1 260' of										
PPP 2627 Long Oak 2	4" and 2 022' of 8" HDPE 20 convicos	20	692 241			\$25.065					
FICF.2037.LOTIE Oak 2	4 and 2,032 of 8 TIDFE 30 services	50	085,541	06.000		\$33,905	5 100				
	Maturial			96,900	4.501		5,100				
				12,000	4,591						
	Overhead			23,991	1,011		1,124				
	Replace 56' of 2" Steel unknown coating, 1,365' of 2"										
	Mill Wrap Bare joint, 8' of 4" Mill Wrap, 1,465' of 2"										
	Mill Wrap, 314' of 2" Fusion Bond Epoxy, 3,759' of 4"										
	Mill Wrap Bare joint, 513' of 2" PE, 100' of 2" Epoxy,										
	18' of 4" Epoxy, Install 5,719' of 2" and 1,880' of 4"										
PRP.2637.North 8th and 11th St	HDPE. 62 services	62	601,738			\$31,670					
	Contractor			200,260			10,540				
	Material			24,800	9,487						
	Overhead			49,581	2,090		2,322				
	Replace 978' of 1.25" Fusion Bond Epoxy, 12' of 2"										
	Fusion Bond Epoxy, 462' of 4" Mill Wrap, 19' of 4"										
	PE. 254' of 2" Epoxy, 108' of 1.25" Epoxy, 1.889' of										
	4" Bare Steel, 490' of 491' of 2" Mill Wrap, 778' of 2"										
	Bare Steel 30' of 2" PE with 2 513' of 2" and 1 895'										
PRP 2734 US 31W	of 4" HDPE, 37 services	37	578 720			\$30.460					
114.2704.00.010	Contractor	57	510,139	110 510		\$50,400	6 200				
	Material			119,510	5.00		6,290				
				14,800	5,662						
	Overhead			29,588	1,247		1,386				

		No. of		Installation		Ca	at of Domorral			Datinamanta	
Projects	Project Description	INO. OI	Main	Sorvisos	Matara	Main	Sarvisos	Matara	Main	Sarviaas	Matara
Flojects		services	Iviain	Services	Wieters	Wall	Services	Wieters	Main	Services	Wreters
	Replace 25,500' of 8" high pressure Bare steel										
	linstall 25,500° of Fusion Bond Epoxy Steel, project										
	Will also includ a new Purchase Station, check meter										
DDD 0704 Seturation Dd	, YZ odorzer, all electronics and a expanded station	20	9 570 249			¢ 4 5 1 5 4 5					
PRP.2734.Schweizer Ru	lot.	20	8,579,548	64.600		\$451,545	2 400				
	Contractor			64,600			3,400				
	Material			8,000	3,060						
	Overhead			15,994	674		749				
	Replace 2,599' of 2" Adyl A, 3,407' of 2" PE, 1,002' of										
Adyl.2736.Lincoln Ave	1" Adly A, Install 7,008' of 2" HDPE. 53 Services	53	698,507			\$36,764					
	Contractor			171,190			9,010				
	Material			21,200	8,110						
	Overhead			42,384	1,787		1,985				
	Replace 3,573' of 2" Adyl A, 5' of 2" PE, 100' of										
	unknown Plastic, 2,399' of 1" Adyl A 5' od 1" PE,										
Adyl. 2736.Cunningham Ave	Install 6,100' of 2" HDPE. 80 services	80	475,579			\$25,030					
	Contractor			258,400			13,600				
	Material			32,000	12,242						
	Overhead			63,975	2,697		2,996				
									·		
	Replace 105' of 2" Epoxy 1 210' of 2" Mill Wrap 8'										
	of 2" Stl. unknown coating 2 072' of 4" nainted										
	1 514' of 2" Painted 210' of 2" Mill Wran Bare joint										
	303' of 1 25" nainted 63' of 1 25" Eusion Bond										
	Enory 345' of 2" Hot Tar 892' of Eusion Bond Enory										
PRP 2738 Covington Ave	Install 6 722' of 2" HDPE 98 services	98	672 708			\$35.406					
	Contractor	70	072,700	316 540		\$55,100	16 660				
	Material			30,200	14 006		10,000				
	Overhead			78 270	2 204		2 670				
				78,370	5,504		3,070				
	Replace 2,719° of 2° Mill Wrap Bare joint, 2,093° of										
	4" Mill Wrap Bare joint, 279' of 2" Bare Stl., 33' of 2"										
	PE, Install 3,031° of 2° and 2,093° of 4° HDPE HDPE										
PRP.2737.Logan Ave	92 services.	92	656,032			\$34,528					
	Contractor			297,160			15,640				
	Material			36,800	14,078						
	Overhead			73,571	3,101		3,445				
	Replace 546' of 2" Bare Stl., 5,215' of Mill Wrap Bare										
	Joint, 489' of 2" Stl unknown coating, 1,132' of 2"										
	Mill Wrap, 567' of 2" Mill Wrap Bare Joint, 100' of 2"										
	PE, Install 2,301' of 2" and 3,817' of HDPE, 103										
PRP.2737.Portman St	services.	103	737,557			\$38,819					
	Contractor			332,690			17,510				
	Material			41,200	15,761						
	Overhead			82,368	3,472		3,857				

Ν				Installation		Co	st of Removal		I	Retirements	
Projects	Project Description	services	Main	Services	Meters	Main	Services	Meters	Main	Services	Meters
	Replace 1,557'of 2" Bare Stl., 141' of 2" Hot Tar,324' of 2" Mill Wrap, 803' of Fusion Bond Epoxy, 970' of 4" Bare Stl.,Install 2,919' of 2" and 851' of 4" HDPE										
PRP.2737.Locust St	88 services	88	436,750			\$22,987					
	Contractor			284,240			14,960				
	Material			35,200	13,466						
	Overhead			70,373	2,967		3,296				
	Replace 809' of 2" Unknown coating, 2,252' of 2" Bare Stl., 1,382' of 2" Mill Wrap , 227' of 2" Hot Tar,										
PRP.2737.Orchard St	Install 4,670' of 2" HDPE 98 services	98	504,607			\$26,558					
	Contractor			316,540			16,660				
	Material			39,200	14,996						
	Overhead			78,370	3,304		3,670				
PRP.2738.Mulberry St	Replace 537' of 4" Epoxy, 1,949' of 6" Bare Stl., 151' of 2" Stl. Unknown coating, 67' of 4" Mill Wrap, 1,643' of of 2" Bare Stl., 72' of 2" Fusion Bond Epoxy, 602' of Mill Wrap Bare Joint, 384' of 2" Mill Wrap, 508' of 2" Painted, 361' of 2" PE, 159' of 2" Epoxy, Install 4,678' of 2" and 1,754' of 4" HDPE 90 services. Contractor Material Overhead	90	657,106	290,700 36,000 71,972	13,772 3,034	\$34,585	15,300 3,371				
	Total specific budgeted projects & bare steel functional Non specfic bare steel functional		22,437,148	<b>7,526,042</b> 55,223	<b>317,255</b> 2,328	1,180,903	<b>352,459</b> 2,586	-	-	-	-
	Total budgeted 2023 projects	_	22,437,148	7,581,265	319,583	1,180,903	355,045	-	3,708,968	2,133,914	126,159