



4508 Bishop Lane
 Louisville, KY 40218
 (502) 456-2900

**Madison County Fiber Optic Cable,
 Conduit Installation, and Termination (RFP)**

Good Day Sir or Madam,

To whom it may concern, on regards to the RFP listed as Madison County Fiber Optic Cable, Conduit Installation, and Termination, Project ID# 2021-0405, Team Fishel would like to offer the following price point for the potential working and completion of this project. Please see below:

APPENDIX A - PRICING SUMMARY		
Item	Unit Type	Price per Unit
Cost per foot for directional boring. This includes boring, installation of conduit, installing messenger pipe, installation of vaults, installation of mule tape, installation of tracer wire and returning site to prior state.	Foot	\$33.67
Cost per foot upcharge for encountering rock along a run. Example: For every foot of rock there will an additional charge per foot as an upcharge to the direction boring cost.	Foot	\$67.20
Cost Orange 2-inch HDPE conduit.	Foot	\$4.91
Cost for CU HDPE 45mil tracer wire.	Foot	\$0.46
Cost for mule tape.	Foot	\$0.28
Cost for trenching. This includes trenching, installing messenger pipe, installation of vaults, installation of tracer wire and returning site to prior state.	Foot	\$33.67
Cost for splicing.	Per-Strand	\$81.14
Cost for termination.	Per-Strand	\$81.14
Cost for the CRALEY in pipe fiber method. This includes digging, installation of fittings, installing messenger pipe, installation of vaults and returning site to prior state.	Foot	\$15.10
Cost of a 6' round Fiber Marker Pole with Test Station. Cost should include installation of marker pole	Each	\$118.50

teamfishel.com

APPENDIX B—COMPLIANCE MATRIX

Respondents shall only type an uppercase or lowercase "X" (X or x) when identifying their compliance level. Placing an "X" in the Comply box means the Respondent complies with each and every subsection of that level. If even one subsection is not met, the Respondent must select another compliance level.

	Compliance Level Met			
	Comply	Comply (w) Clarification	Exception	N/A
	0	0	0	0

RFP Section	Description	Compliance Level Met				Respondent's Clarifications
		Comply	Comply (w) Clarification	Exception	N/A	
1. Scope of Bid						
1.1		X				
1.2		X				
1.3		X				
1.4		X				
2. Instructions to Respondents						
2.1.	Firm Qualifications	X				
2.2.	Bid Questions	X				
3. Submittal of Responses						
3.1	Project Knowledge	X				
3.2	Submittal Requirements	X				
3.3	Submittal Deadline	X				
3.4	Facsimile and Email Responses	X				
3.5	Public Inspection	X				
3.6	Corrections, Modification or Withdrawal of Proposals	X				
4. Respondent Responsibilities						
4.1	RFP Familiarity	X				
4.2	Erroneous Claim	X				
4.3	Terms and Conditions	X				

RFP Section	Description	Compliance Level Met			Respondent's Clarifications
		Comply	Comply (w) Clarification	Exception	
4.4	Site Coordination	X			
4.5	Compliance with Applicable Laws	X			
4.6	Performance Bond	X			
4.7	Accuracy of Information	X			
4.8	Training from CRALEY Group Limited	X			
5. General Terms and Conditions					
5.1	Contract Contents	X			
5.2	Terms and Conditions	X			
5.3	Delivery Terms and Transportation Charges	X			
5.4	Right of Inspection and Rejection	X			
5.5	Condition of Work	X			
5.6	Workforce	X			
5.7	Compliance with Safety Regulations	X			
5.8	Acceptance of Incomplete or Non-Conforming Deliverables	X			
5.9	Deliverables and Stop Work	X			
5.10	Termination of Contract	X			
5.11	Delays	X			
5.12	Indemnity	X			
5.13	Insurance	X			
5.13.1	Worker Compensation	X			
5.13.2	Commercial General Liability	X			
5.13.3	Automobile Liability	X			
5.14	Notices	X			
5.15	Rights to Proposal, Bid, Quotation, and Contractual Material	X			
5.16	Confidentiality	X			
5.17	Advertising	X			
5.18	Gifts and Gratuities	X			
5.19	Prohibition Against Personal Interest in Contracts	X			

RFP Section	Description	Compliance Level Met				Respondent's Clarifications
		Comply	Comply (w) Clarification	Exception	N/A	
5.20	Independent Contractor	X				
5.21	Assignment-Delegation	X				
5.22	Waiver	X				
5.23	Modifications	X				
5.24	Final Agreement	X				
5.25	Dispute Resolution	X				
5.26	Jurisdiction and Venue	X				
5.27	Invalidity	X				
5.28	Title and Risk of Loss	X				
5.29	Non-Solicitation	X				
5.30	Non-Discrimination	X				
5.31	Liquidated Damages	X				
5.32	Prevailing Wages as Required by Kentucky Labor Code	X				
5.33	Valid Time Period	X				
5.34	Removal of Debris and Site Repair	X				
5.35	Termination of Agreement	X				
5.36	Convenience and Safety	X				
6. Invoicing and Payment						
6.1	Invoices	X				
6.2	Payment	X				
6.3	Final Payment	X				
6.4	Right to Audit	X				
6.5	Subcontractors	X				
	6.5.1	X				
	6.5.2	X				
	6.5.3	X				
	6.5.4	X				
	6.5.5	X				
7. Warranties						

RFP Section	Description	Compliance Level Met	Comply	Comply (w) Clarification	Exception	N/A	Respondent's Clarifications
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7.1	Price	X					
7.2	Title	X					
7.3	Services	X					
7.4	Deliverables	X					
Scope of Work							

Fiber Installation and Termination							
1.1		X					

Installation							
2.1		X					
2.2		X					
2.3		X					
2.4		X					
2.5		X					
2.6		X					
2.7		X					
2.8		X					
2.9		X					
2.10		X					
2.11		X					
2.12		X					
2.13		X					
2.14		X					
2.15		X					
2.16		X					
2.17		X					
2.18		X					
2.19		X					

Termination and Testing of Fiber Optic Cabling							
3.1		X					
3.2		X					
3.3		X					
3.4		X					
3.5		X					
3.6		X					

RFP Section	Description	Compliance Level Met				Respondent's Clarifications
		Comply	Comply (w) Clarification	Exception	N/A	

3.7		X				
3.8		X				
3.9		X				

	Point Value	Score
Bid was sealed on delivery	Pass/Fail*	
Bid was properly labeled	Pass/Fail*	
Delivered on time	Pass/Fail*	
Proper number of copies were provided	5	
Compliance with section 1-2	20	
Compliance with section 3-4	20	
Compliance with section 5	30	

Compliance with section 6-7	25	
Pricing	40	
Experience/Qualifications	20	
Scope of Work	40	
Total	200	

* Items in this category are either pass or fail. Failure would mean a disqualification of the bid.



4508 Bishop Lane
Louisville, KY 40218
(502) 456-2900

Executive Summary The Fishel Company, dba Team Fishel for Kentucky Operations

Team Fishel Locations

Team Fishel has offices in Kentucky located at 4508 Bishop Lane and 3901 Shepherdsville Road in Louisville and 1064 Manchester Road in Lexington. There are offices located in Ohio in Dayton and Columbus, as well as Nashville in Tennessee.

The Fishel Company - Years in business

Team Fishel has been in business for 85 years. The corporate office is located in Dublin, Ohio. Team Fishel has been located and working in the state of Kentucky for 47 plus years. The operations in Kentucky has long standing relationships with many and most of the utilities in the state. We hold long term contracts for utility work with many of them in one form or another, i.e. New Construction, Replacement Construction, Restoration from damage and weather, and Emergency Restoration Response.

High Level organization structure

The operations in Kentucky are managed with the direction and dedication of the Vice President of Kentucky Operations Mike Barger, Area Manager for Kentucky Rich Mauldin (28 years in the Kentucky Operations), and Kentucky Operations Safety Coordinators Brad Branham and David Thomas.

Leadership Team

Scott McMahan (12 years in Kentucky Operations) and Tim Thomas (27 years in Kentucky Operations). They are supported in operations by Supervisors Kevin Garrett, Jason Petty, Gerald Poe, Danny Vanover, and Tony Burton. The above mentioned management Team have specific utility related experience and a strong knowledge of Underground and Aerial Communications Utility Construction.

Number of local Teams and employees that can provide support for this engagement

Team Fishel has an average of 190 Teammates (Employees) actively working in the state of Kentucky. We have an average of 14 Crews working within our Communications Division. These crews are structured depending on the type of work and time line for completion of the workload. Team Fishel has a structured Subcontractor Contract Agreement and bidding process that allows us to have long standing agreements with quality subcontractors to support our construction workflow in times of peak construction engagement.

Operations Support Resources and Systems.

Team Fishel utilizes what we call the Project Scorecard to track the progress of each project we work. Team Fishel has a structured auditing process that has management auditing the Safety and progress of all active construction projects. As projects are completed, the process to close out the project in the tracking system (Project Scorecard) keeps us on track with close out document procedures and timelines.

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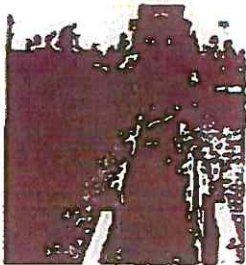
The Best Choice for Utility Engineering, Construction, Installation and Maintenance since 1936



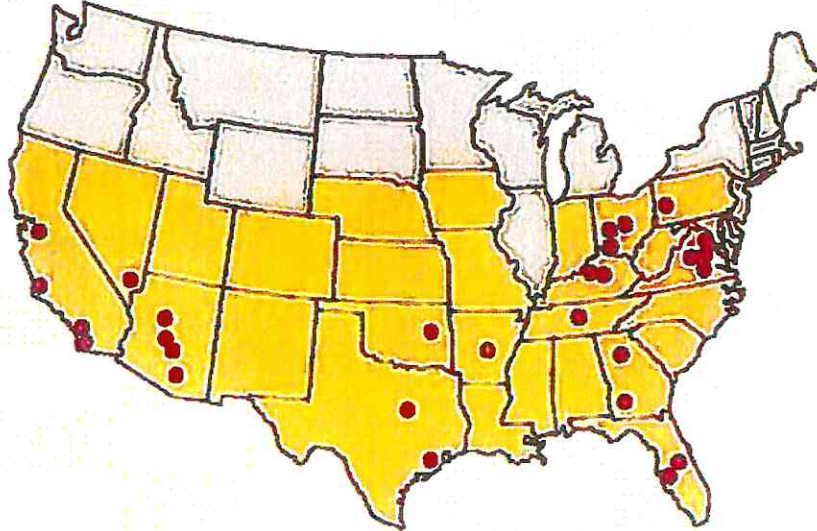
Since 1936

History

**Building It Better
for 80 Years**



Ken Fishel founded The Fishel Company in 1936 with our first office Columbus, Ohio. Today, Team Fishel specializes in utility engineering, construction and network installation for broadband communications providers, natural gas and electric utilities with 1,850 Teammates and 37 offices in 13 states across the United States.

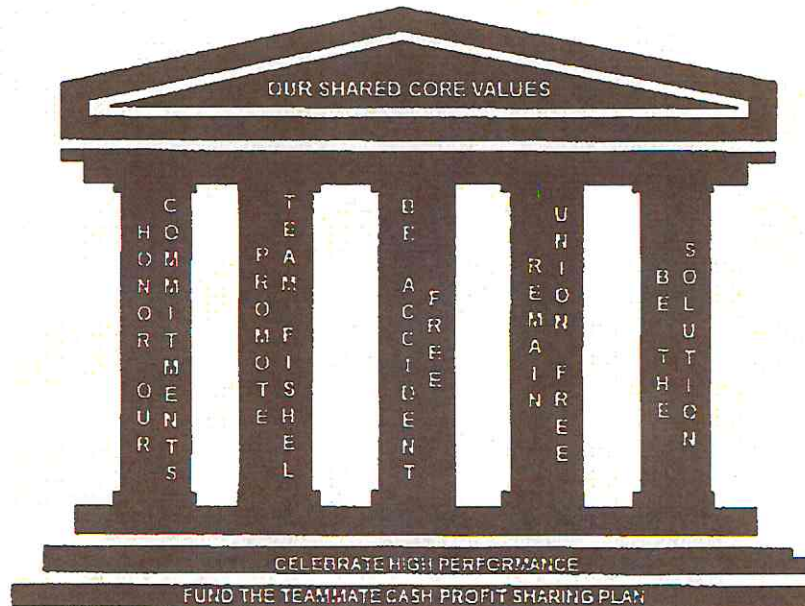


Mission Statement

Our mission is to be the best choice in utility engineering, construction and network installation services for our Customers, Teammates, and Suppliers.

Our Value Proposition

We deliver the BEST value, on-time SOLUTIONS and meet our Customer's NEEDS and project specifications.



**Executive
Management
Team**



Diane Fishel Keeler, Chairman

Diane has been actively involved with Team Fishel and its operations throughout her life as an owner and daughter of founder, Ken Fishel. As Chairman, Diane is responsible for all executive management aspects of Team Fishel including the direct reporting relationships with the Board of Advisors and President/CEO.

B.S. Denison University, 1964



John Phillips, President & CEO

John joined Team Fishel as Corporate Controller in 1983. In 1989, John was promoted to Chief Financial Officer. He was promoted to Vice President of the Western Region in 1992, to the office of Executive Vice President and Chief Operating Officer in 1998, and then to his current position as President & CEO in 2001. John also sits on the Board of Advisors for Team Fishel and Capital University.

B.S. Capital University, 1980

M.B.A. Capital University, 1985

Workingman's PhD, 32 Years of Service



Randy Blair, Executive Vice President and Chief Operating Officer

Randy joined Team Fishel in June 1976 as a laborer in Dayton, Ohio. He was promoted to several positions including Foreman, Supervisor, and Area Manager. In April 1998, Randy was promoted to Vice President Central Region. In January 2009, Randy was promoted to Executive VP and Chief Operating Officer.

Workingman's PHD, 39 Years of Service



Scott Homburger, Vice President, Midwest Region

Scott joined Team Fishel in June 1975 as a laborer in the Dayton, Ohio area. He was promoted to Operator, Foreman and Supervisor before being named Columbus Area Manager in 1989. In April 1998, Scott was promoted to the office of Vice President, Midwest Region.

Workingman's PHD, 40 Years of Service





Bill Pauley, Vice President, Western Region

Bill joined Team Fishel in 1976 as a laborer in our Cincinnati, OH office. He was quickly promoted to Operator, Foreman and then transferred to Phoenix, Arizona as the Supervisor and subsequently Area Manager. In April 1998, Bill was promoted to his current position of Vice President, Western Region. In 2005, Bill was awarded the NUCA Ditch Digger of the Year award for the State of Arizona.

Workingman's PHD, 39 Years of Service



Paul Riewe, Vice President & Chief Financial Officer

Paul joined Team Fishel in December 1991 as Corporate Controller. His responsibilities include finance, accounting, purchasing, information systems and risk management. Paul was promoted to Vice President and Chief Financial Officer in January 2001. Prior to joining Team Fishel, Paul worked for Deloitte for 6 years.

B.A. Ohio State University, 1985

M.B.A. Ohio State University, Fisher College of Business, 2000

Workingman's PHD, 24 Years of Service



Scott Keeler, Vice President, Central Region

Scott joined Team Fishel in August 1994 as a Safety Coordinator for the Southeast Region in Atlanta. He has served as a Division Manager for the Denver Operations; Supervisor, Estimator, Director of Business Development in Dallas, and Area Manager in Indiana. He was promoted to Vice President of Florida in June 2004 and VP Central Region in 2009. Scott also manages Team Power Group, an operating subsidiary of The Fishel Company.

B.S. Miami University, 1993

Workingman's PHD, 21 Years of Service



Vance Mauldin, Vice President, Southeast Region

Vance joined Team Fishel in May 1993 as a Supervisor in Georgia. He later moved to Nashville, Tennessee as a Project Manager before relocating to Central Florida. In 1998, Vance was promoted to Division Manager and Area Manager in 1999. He was promoted to his Regional Manager of Florida in 2001 and received the Gray Eagle Award for Outstanding Performance and Leadership Development. In 2010, Vance again received the Gray Eagle Award.

Workingman's PHD, 20 Years of Service



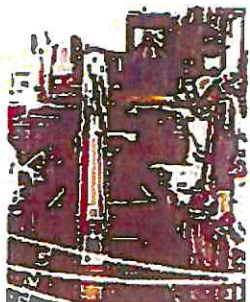
Ken Katz, Vice President, Technologies Group

Ken joined Team Fishel in March 2001 as the Director of Information Services. Ken is currently responsible for managing the Kentucky Operations, Low Voltage Technology Solutions Group, Columbus FiberNet, MetroDuct Systems, and Dublink Development, LLC. Ken also sits on the board of advisors for the American Red Cross of Greater Columbus.

B.S. Ohio State University, 1989



Fiber Network Services



Over the last 80 years, Team Fishel has become a standard for quality construction services for the broadband communications industry. With our focus on developing high performance Teammates and our commitment to deliver best value solutions for our telecom and cable TV Customers, Team Fishel has built long-standing relationships with the leaders in the industry.

From preliminary route selection for fiber backbone rings and last mile lateral extensions to feasibility studies and cost modelling, we have partnered with our Customers to help them provide complete network solutions for their broadband subscribers and commercial end users. From conceptual design to network construction, cable installation, and on-going maintenance, Team Fishel is the best choice for the lowest total cost solution

Our service capabilities include:

- Underground conduit construction
- Aerial cable placement & pole setting
- Fiber-to-the Home Networks
- Conduit Rodding, cleaning and cable pulling
- Fiber optic cable installation and splicing
- Plowed, trenched cable
- Manhole/handhole placement
- Directional drilling / case boring

Partial Client List

- AT&T Communications
- Brighthouse Networks
- Calaveras Telephone
- CenturyLink
- City of Dublin, Ohio
- Cox Communications
- Crown Castle USA
- Eastern New Mexico Rural Plateau Telecommunications
- ExteNet Systems
- FiberLight Communications
- LightTower Communications
- Insight Communications
- La Jicarita Telephone
- Level (3) Communications
- Louisville Metro Government
- Penasco Valley Telecommunications
- Smart City Telecom
- Southeastern Indiana Telephone
- San Carlos Apache Telecommunications
- Time Warner Cable
- Towercloud
- Verizon Business
- Verizon Wireless
- Zayo Group



**Electric
Transmission &
Distribution
Services**



Over the last 50 years, Team Fishel has helped our electrical utility Customers drive cost out of their business. Today, we offer complete turnkey services from installations and terminations to cable replacement and emergency maintenance and repair.

Underground Residential Distribution

- Subdivision new construction
- Primary and secondary extensions
- Cable section replacement for faulty circuits in complete subdivisions
- 3-phase manhole and conduit installations/road bores
- Maintenance & Repair
 - Equipment relocation
 - Splice pit excavation / backfill
 - Raising / lowering URD equipment
 - Cable relocations
 - Pole install / removal

Overhead Transmission & Distribution Services

- Installations
- Terminations
- Maintenance

Partial Client List

- Alabama Power
- American Electric Power
- Arizona Public Service Company
- Arkansas Valley Electric Cooperative
- Baltimore Gas & Electric
- Blattner Energy / Lonestar Electric
- Brazos Electric Cooperative
- Centerpoint Energy
- Dayton Power & Light
- Dominion Virginia Power
- Entergy
- First Electric Cooperative
- Gariand Power & Light
- LG&E Energy
- M&A Electric Power Cooperative
- National Grid
- NV Energy
- Ouachita Electric
- Oklahoma Gas & Electric
- Ozarks Electric
- Tampa Electric
- Western Farmers Electric Cooperative

Natural Gas Distribution Services



Team Fishel has been performing turnkey natural gas distribution work for more than 50 years. We have the tools, talent, and technical expertise to provide solutions for your toughest gas line distribution challenge whether it is for new construction or a move to accommodate new facilities.

We specialize in:

- Full scope design, engineering, construction and maintenance
- Distribution gas line work...steel or plastic
- Low and high pressure steel or plastic
- Hot TAPS, live tie-ins and residential service installation
- Relocation of gas line to accommodate road projects
- Installation and maintenance of metering systems
- Leak detection and encapsulation
- Certified welding
- Hydrostatic testing
- Directional boring, pipe pushing and tunneling
- 24-hour emergency repair

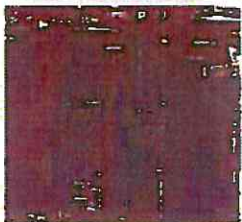
Our Gas Designers perform up-front meetings with land developers to determine gas use requirements, and develop detailed plans showing routing for new main gas lines and services. If new easements are necessary, right-of-way services are provided from one of the largest right-of-way groups in the industry. With 100% of Team Fishel's right-of-way agents being certified by the International Right-of-Way Association (IRWA), our Customers know that their right-of-way needs are professionally handled.

Partial Client List

- Almos Energy
- Centerpoint Energy
- Columbia Energy / Nisource
- LG&E Energy
- Oklahoma Gas & Electric
- Vectren Energy



Low Voltage Technology Solutions



Team Fishel provides enterprise-wide, low voltage solutions including structured cabling systems, data center infrastructure and equipment installation, wireless networks and building security & automation. We have installed more than 16,000 communications networks for Customers in the healthcare, financial, education, manufacturing, logistics and government sectors.

Network Design & Consulting:

- Network Feasibility Studies
- Fiber Assel Management
- Structured Cabling Systems
- Local and Wide Area Networks
- Wireless Networks
- Security, Access Control, & Video Surveillance

Network Installation Services:

- Structured Cabling Systems
- Copper & Fiber Optic Splicing
- Wireless Access Point Installation

Network Maintenance and Repair Services:

- Grounding & Bonding
- Testing & Troubleshooting
- Emergency Restoration

Certified Value Added Resellers for:

- Belden
- Commscope SYSTIMAX & Uniprise
- Coming Cabling Systems
- Legrand Ortronics
- Leviton
- Panduit
- Nexans Berktek OASIS
- TE Connectivity
- Honeywell
- Bosch

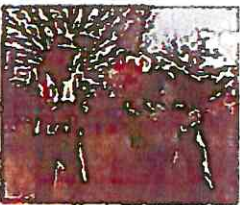
Markets Served:

- Local, State, and Federal Government Agencies
- Colleges, Universities and Higher Education Research Institutions
- Manufacturing & Industrial Facilities
- Banking, Insurance & Financial Institutions
- Hospitals & Healthcare Providers
- Supply Chain Management / Transportation / Logistics

Industry Certifications:

- BICSI Registered Communications Distributor Designers (RCDD)

Utility Design & Engineering Services



Team Fishel's Professional Services Group identifies, develops, and incorporates engineering solutions for the telecommunications, electric, and gas industries. We provide franchise acquisition for communication service providers, GPS surveying for base mapping, route selection/verification, field engineering, computer-aided design for preparation of pre-construction drawings, right-of-way acquisition, permitting, pre-construction staking and utility locating.

Design & Engineering

- Route feasibility for aerial or underground construction in rural, urban or suburban environments
- Research the availability of lease, or purchase of existing conduit or dark fiber facilities
- Route selection and field engineering
- Utility relocation and design (government mandate)
- Joint use services and make-ready design recommendations
- Project management, scheduling and status reporting
- RFP preparation
- Site survey / preliminary design
- Municipal and civil representation to accomplish customer goals

Right-of-Way Acquisition

- Plan review
- Utility and title research
- Property valuations
- Document preparation
- Negotiations and acquisition
- Complete permit procurement services
- Due diligence studies
- Site acquisitions

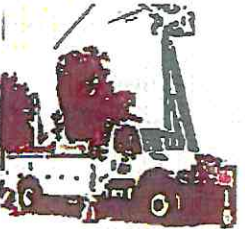
Computer Aided Design (CAD) and Design Services

- AutoCAD, Civil3D, and Micro-Station
- Prepare utility design prints for construction
- Erosion control plans
- Easement exhibits and plats
- Permit prints and Traffic Control plans
- As-built documentation and manhole details

Survey / Land Services

- Registered Surveyors.
- GPS surveying
- Utility easement surveys
- Topographical surveys
- Construction staking
- Right of Way surveys
- ALTA, ASCM Surveys

Emergency Response & Storm Restoration



After a natural disaster, it is important to bring the community back to normal as soon as possible. Our electric utility Customers depend on Team Fishel to respond quickly when catastrophe strikes. We have a mobile pool of over 200 Teammates and equipment that stretches from Virginia to the California coastline enabling our crews to begin restoring services to the affected areas almost immediately.

Whether it's electric lines and poles devastated by hurricane winds along the coast or overhead distribution lines snapped under the weight of ice in the Midwest, our emergency responders are standing-by and ready to be on location in most cases within 24 to 48 hours.

Once on site, Team Fishel establishes a command center to act as a liaison between our Customer and our field crews. Working closely with our Customer contacts and local authorities, the command center coordinates the repair schedule, procures supplies for our crews, and provides daily updates on the status of the repairs. This coordinated effort helps our crews work safely and efficiently in often chaotic and dangerous conditions.

Master Service Agreements for Emergency Restoration:

- American Electric Power
- Baltimore Gas & Electric
- Centerpoint Energy
- Duke Energy
- Entergy
- Florida Power & Light
- Louisville Gas & Electric
- Pearl River Valley EMC
- Progress Energy
- Southern Company
- Tampa Electric
- Southwest Louisiana Electric Membership Cooperative
- SECO
- Westar Energy
- Western Farmers Electric Cooperative

Leading with a
Value of
**ACCIDENT
FREE**



Team Fishel treats safety as a profit center. We measure every truck accident, job damage, and Teammate injury to track the success of our safety program. By reducing incidents on the job, we are able to increase productivity and reduce unnecessary downtime on the job so that we can reduce our costs and help our customers drive cost out of their business.

The safety and health of every Teammate, visitor and member of the public are of prime importance to Team Fishel and its management team. The Company and its Officers are committed to safe design, construction, and operation with emphasis on the prevention of accidents and injuries.

All of our Teammates attend regular safety training classes and a competent person will always be on the job site. Safety is monitored daily by our full-time safety coordinators with field checks for safety compliance involving shoring, hard hats, vests, steel plates, and barricades.

Weekly tailgate safety meetings are held with all Teammates, and subcontractors. Tailgate meeting sheets are signed by all attendees, and if desired, a copy is given to our Customers. Man-hours worked with and without accidents are also tracked and copied to the customer. The prevention of accidents, injuries and occupational illnesses is good business.

1. All injuries and occupational illnesses can be prevented.
2. Each manager and supervisor is responsible for administering the accident prevention program and will be evaluated accordingly.
3. Each Teammate must follow safe work practices and methods for himself/herself, their fellow Teammates, and members of the public.
4. Safety performance reviews must be a continuing process.
5. Training is an essential element for a safe work site.
6. Injuries, unsafe practices and incidents, and near misses with injury potential must be investigated.

Team Fishel trains all our laborers, crew leaders, operators, foremen, and supervisors on the proper safety and installation techniques to ensure a safe worksite. We pride ourselves on our safety record and believe that it starts first with proper training. Following are a few of the Safety Training classes and certifications that we have in place:

- First Aid / CPR
- Confined Space Competent Person
- Excavations – Competent Person
- Commercial Driver Training



Scott McMahan (Division Manager/Project Manager for Construction**):**



New Haven, Kentucky

Summary:

Scott McMahan has worked with Team Fishel for 12 years and has a total of 36 years experience with Fiber Optic Cable construction (underground and aerial) experience. He is a dependable and hardworking teammate and excels in a fast-paced environment. He works hard to complete projects quickly, efficiently and safely.

Key Skills:

- ✓ *Fiber Optic Construction (Underground & Aerial)*
 - ✓ *Coax Installation & Splicing*
 - ✓ *Copper Installation*
- ✓ *Strong Communications Skills*
 - ✓ *Project Management*
 - ✓ *Contract Management*
- ✓ *Exceptional problem solver*
 - ✓ *OSHA 12 Certified*
 - ✓ *CRP Certified*
- ✓ *Confined Space Certified*

Experience:

Scott has managed the Louisville Metro Maintenance contract for 12 years. He has also had multiple contracts with many different companies around the state of Kentucky. During his 36 years of construction experience, he has worked in the office and in the field (ie training new employees, emergency work, etc.).

Gerald Poe (Field Supervisor/Construction Services**):**



Louisville, Kentucky

Summary:

Gerald has worked with Team Fishel for 10 years. He has a total of 32 years of underground construction experience. He is a very reliable and hard working teammate. He prides himself in the work he performs and goes above and beyond expectations to provide for customers.

Key Skills:

- ✓ *Fiber Optic Construction (Underground & Aerial)*
 - ✓ *Coax Installation*
 - ✓ *Copper Installation*
- ✓ *Supervisor for approx. 18 teammates*
 - ✓ *CRP Certified*
 - ✓ *Confined Space Certified*

Experience:

Gerald has managed and also physically worked with teammates on job sites all over the state of Kentucky. He has worked on almost all of Team Fishel's emergency calls for multiple customers.

Sean Clark (Operations Manager/Project Manager for Tech**):**



Louisville, Kentucky

Summary:

Sean has worked with Team Fishel for 24 years. He came to the Louisville office from our Columbus office 5 years ago. He is a very knowledgeable and reliable teammate.

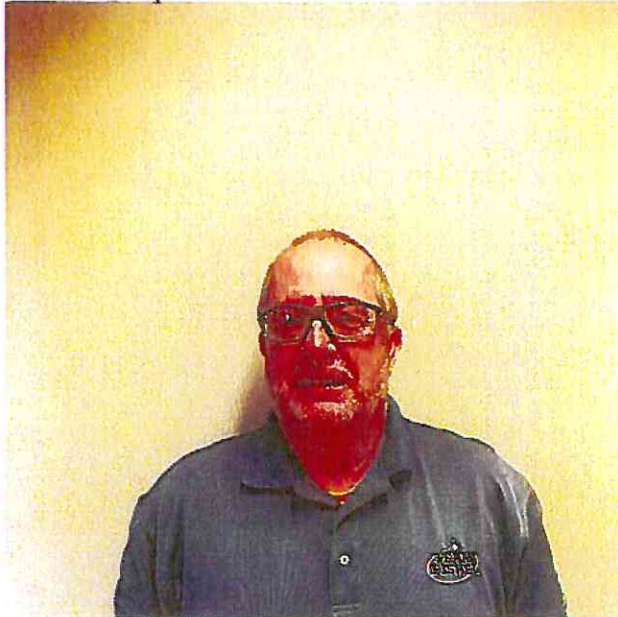
Key Skills:

- ✓ Fiber Optic Installation (ISP)
 - ✓ Fiber Optic Splicing
- ✓ Fiber Optic Termination
 - ✓ Aerial Work Lift
- ✓ Hilti Operator Licenced
- ✓ Comscope DNE Licenced
 - ✓ Bicsi Certified
- ✓ OSHA 10 & 30 Certified
 - ✓ CPR Certified
- ✓ Confined Space Certified

Experience:

Sean has managed multiple large projects and has assisted with the City of Louisville projects. He also assists video services for the City of Louisville ensuring the project get done efficiently, quickly, and safely. He is very knowledgeable of Fiber Optic Cabling and Networking.

Brent Whitmore (Senior Estimator/ Technical Services):



Louisville, Kentucky

Summary:

Brent Whitmore has worked with Team Fishel for 34 years. He is a very knowledgeable and dependable teammate. He is also project managing and manages a crew of approx. 12 teammates.

Key Skills:

- ✓ Fiber Optic Installation (ISP)
- ✓ Fiber Optic Splicing
- ✓ Fiber Optic Termination
- ✓ Corning, Leviton, Fluke, and Seamens Certified
 - ✓ OSHA 30 Certified
 - ✓ CPR Certified
 - ✓ Confined Space Certified
- ✓ Vast knowledge of the City of Louisville's fiber network and aerial/underground routes

Experience:

Brent has a long-term relationship with the City of Louisville. He has worked under the Louisville Metro Maintenance contract for over 22 years. He has also been a key employee for multiple contracts with our tech division as well as our construction division.

Jessica Ashcraft (Administrative Assistant/ Account Manager):



Louisville, Kentucky

Summary:

Jessica Ashcraft has worked with Team Fishel for 3 years. She is a very intelligent and an excellent problem solver. She has improved communication within our office and continues to improve our customer relationships.

Key Skills:

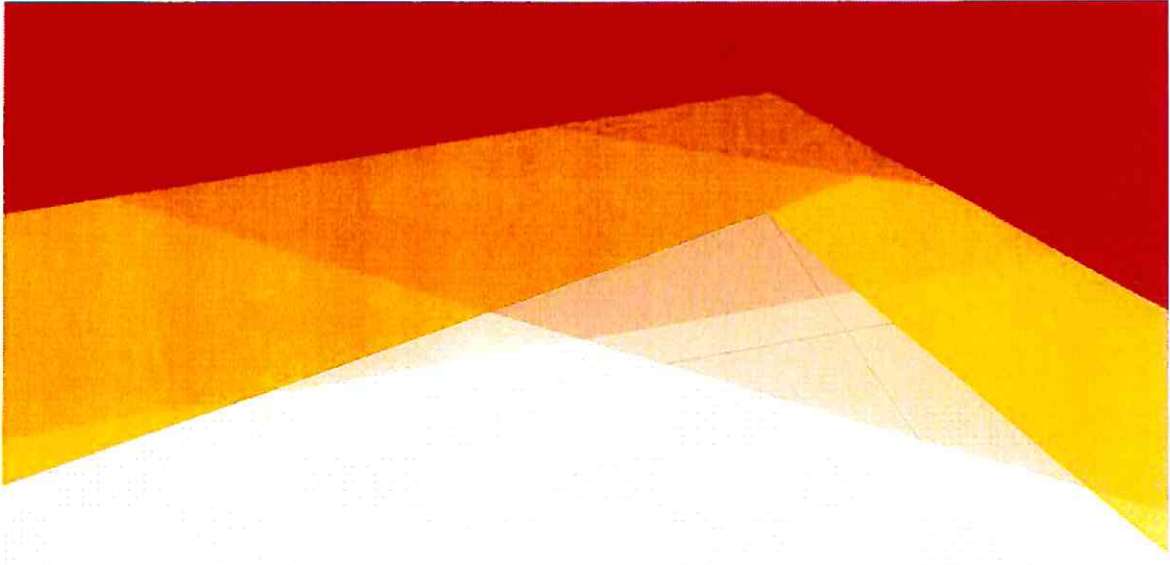
- ✓ MS Office
- ✓ Problem Solving
- ✓ Great Communication Skills (Verbal and Written)
 - ✓ Adobe
 - ✓ Cherwell
- ✓ Ability to work under pressure
 - ✓ Self-motivation
 - ✓ Adaptability
 - ✓ Organization

Experience:

Jessica has been working closely with the City of Louisville with their current and aged invoices. She is also involved with the weekly Structured Cabling/Video Services meetings making sure everyone is on the same page. She is very knowledgeable in Cherwell and maintains a healthy relationship The City of Louisville.

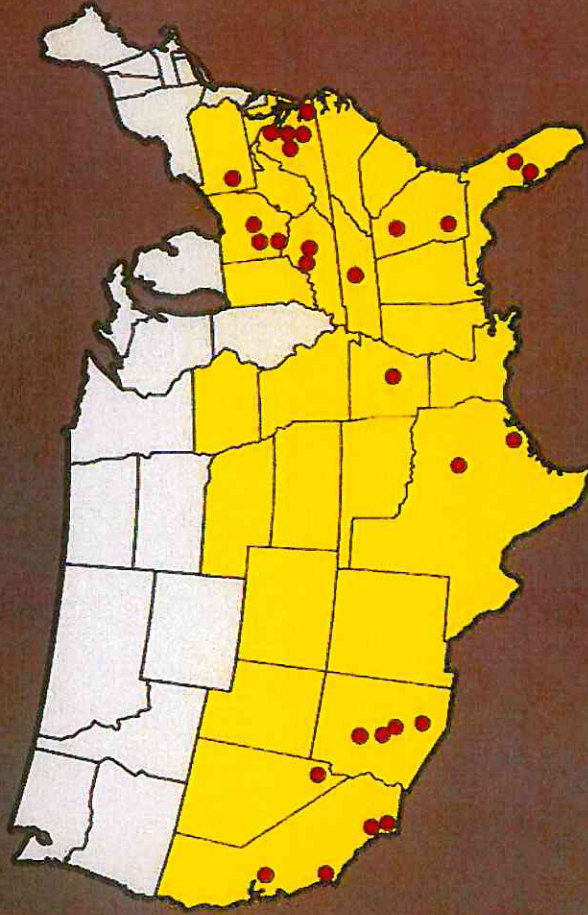


SINCE 1936



The Fishel Company

- 1366 Dublin Road, Columbus, OH 43215
- Local office: 4508 Bishop Lane, Louisville, KY 40218
- Local Office: (502) 456-2900
- Fax: N/A
- Email: rich.mauldin@teamfishel.com
- Federal ID # 31-436-0115
- <https://www.teamfishel.com>



Quick Glance



Ken Fishel, founder of
The Fishel Company

Ken Fishel founded The Fishel Company in **1936**. He was committed to providing the Customer a high quality job at a fair price and Ken's values have been passed down 3 generations for 81 years.

Today, Team Fishel has **2,700+ employees** working out of 35 offices across 12 states committed to providing our Customers with on-time best value solutions to meet their project needs and timelines.

FISHEL PROVIDES THE SERVICE YOU NEED

ENGINEERING & SITE DESIGN

- PRELIMINARY & FINAL DEVELOPMENT PLANS
- UTILITIES & INFRASTRUCTURE
- SITE ZONING PLANS
- MASS EXCAVATION PLANS
- SITE GRADING & EARTHWORK ANALYSIS
- EROSION CONTROL DESIGN & INSPECTION
- ROADWAY INFRASTRUCTURE & IMPROVEMENTS
- PLAT & EASEMENT PREPARATION
- SITE FEASIBILITY STUDIES
- MAINTENANCE OF TRAFFIC PLANS

• PROFESSIONAL ENGINEER (PE) ON STAFF

SURVEY & STAKING

- ALTA, ASGM LAND TITLE SURVEYS
- BOUNDARY SURVEYS & LOT SPLITS
- AERIAL CONTROL SURVEYS
- TOPOGRAPHIC SURVEYS
- RIGHT-OF-WAY SURVEYS
- ROUTE SURVEYS
- AS-BUILT SURVEYS
- GPS CONTROL SURVEYS
- SUBDIVISION PLATTING
- ANNEXATION SURVEYS
- ZONING SURVEYS
- UTILITY LOCATION SURVEYS
- UTILITY EASEMENT SURVEYS
- CONSTRUCTION STAKING

• PROFESSIONAL SURVEYOR (PS) ON STAFF

CONSTRUCTIBLE SOLUTIONS

- FEASIBILITY STUDIES
- ROUTE DESIGN
- UTILITY RESEARCH
- AERIAL ENGINEERING
- JOINT USE/MAKE READY
- POLE LOADING ANALYSIS
- UNDERGROUND ENGINEERING
- CONDUIT DESIGN
- PIPE DESIGN
- ODAS NODE DESIGN
- CONFLICT ANALYSIS
- RELOCATION DESIGN

• TEST HOLE DESIGN

• FIDEL MANAGEMENT DESIGN

Company Contacts



Technical Services - duties and responsibilities

Technical Project Manager

Sean Clark

- Collaborate with engineers, architects etc. to determine the specifications of the project
- Negotiate contracts with external vendors to reach profitable agreements
- Plan all construction operations and schedule intermediate phases to ensure deadlines will be met
- Hire contractors and other staff and allocate responsibilities

Technical Services Supervisor

Brent Whitmore

- Supervise the work of laborers, etc. and give them guidance when needed
- Determine needed resources (manpower, equipment and materials) from start to finish with attention to budgetary limitations
- Ensure adherence to all health and safety standards and report issues

•BACKUP - Michael White

Foreman

Larry Noort

- Coordinating construction work according to priorities and plans set out by supervisors
- Produce schedules and monitor attendance of crew.
- Report any changes to crew members needed or equipment required
- Allocate general site duties and responsibilities

•BACKUP - James McCauley

Account Manager

Jessica Ashcraft

- Create and distribute purchase orders
- Track daily, weekly, and monthly progress to prepare for invoicing
- Maintain open communication between employees, supervisors, and customers

Construction Services - duties and responsibilities

Construction Project Manager

- Collaborate with engineers, architects etc. to determine the specifications of the project
- Negotiate contracts with external vendors to reach profitable agreements
- Plan all construction operations and schedule intermediate phases to ensure deadlines will be met
- Hire contractors and other staff and allocate responsibilities

Scott McMahan

Construction Services Supervisor

- Supervise the work of laborers, etc. and give them guidance when needed
- Determine needed resources (manpower, equipment and materials) from start to finish with attention to budgetary limitations
- Ensure adherence to all health and safety standards and report issues

Gerald Poe

•BACKUP - Kevin Garrett

Foreman

- Coordinating construction work according to priorities and plans set out by supervisors
- Produce schedules and monitor attendance of crew.
- Report any changes to crew members needed or equipment required
- Allocate general site duties and responsibilities

Jeremy Mitchell

•BACKUP - Ernie Jackson

Account Manager/ Documentation

- Create and distribute purchase orders
- Track daily, weekly, and monthly progress to prepare for invoicing
- Maintain open communication between employees, supervisors, and customers
- Obtain permits at state and local levels
- Create as-built prints (engineered print of final scope of work)
- Hire and verify sub-contractors to locate utilities before any work has begun

Elise Stevenson

•BACKUP - Diana Harris

**THE BEST CHOICE FOR
UTILITY ENGINEERING,
CONSTRUCTION, AND
INSTALLATION, AND
MAINTENANCE**



Mission Statement

Our mission is to be the BEST CHOICE for Utility Engineering, Construction, Installation and Maintenance for our Customers, Teammates and Suppliers.

Value Proposition

We deliver the BEST value, on-time SOLUTIONS and meet our Customer's NEEDS and project specifications.

Guiding Principles of Fishelosophy

"Respect, Honesty, Integrity, Commitment, Honor, Trust"



4508 Bishop Lane
Louisville, KY 40218
(502) 456-2900

Listing of Possible Subcontractors
The Fishel Company, dba Team Fishel
for Kentucky Operations

G&W Construction

Contact: Jenny Magner
(812) 620-2939

Team Fishel and G&W Construction have partnered together on multiple projects including but not limited to the Kentucky State Fiber Build/KCNA job projects

Dixon Electric

Contact: Kenny Adams
(859) 621-7546

Team Fishel and Dixon Electric have partnered together on multiple projects including but not limited to multiple Windstream communication job projects

Arrow Electric

Contact: Mark Colwell
(859) 514-5949

Team Fishel and Arrow Electric have partnered together on multiple projects including but not limited to Verizon State Wide 5G New Fiber Build

teamfishel.com



4508 Bishop Lane
Louisville, KY 40218
(502) 456-2900

References of Work
**The Fishel Company, dba Team Fishel
for Kentucky Operations**

Windstream Communications

Location: Entire State of Kentucky and encompassing areas

James Galvin

Construction Manager II - OSP

(270) 765-1818 (Office)

(270) 748-9249 (Mobile)

James.Galvin@windstream.com

111 South Main Street

Elizabethtown, KY 42701

windstreamenterprise.com

New fiber and fiber repair for commercial and residential builds that Team Fishel provides complete TurnKey solutions including but not limited to boring, trenching, placing conduit for fiber runs, aerial fiber work, fiber splicing & test, & fiber engineering

State of Kentucky – KCNA

Location: Entire State of Kentucky and encompassing areas

Erick Johnson

Executive Advisor / Operations Project Manager

Kentucky Communications Network Authority

500 Mero St, FL 1

Frankfort, KY 40601

(502) 330-0679 (Mobile)

Kentuckywired.ky.gov

Master Contract for new fiber run for state of Kentucky that Team Fishel provides complete TurnKey solutions including but not limited to boring, trenching, placing conduit for fiber runs, aerial fiber work, fiber splicing & test, & fiber engineering

Louisville Gas & Electric / Kentucky Utilities

Location: Entire Louisville & Lexington metro areas and all-encompassing areas

Brenden Popson

Telecom Engineer / Transport Engineering / LG&E and KU Services

820 West Broadway, Louisville, KY 40202

(502) 627-2883 (Office)

(502) 377-7687 (Mobile)

Brenden.popson@lge-ku.com

Fiber repair and new build of fiber that Team Fishel provides complete TurnKey solutions including but not limited to boring, trenching, placing conduit for fiber runs, aerial fiber work, fiber splicing & test, & fiber engineering

teamfishel.com

The Best Choice for Utility Engineering, Construction, Installation and Maintenance since 1936