

Responses to the Commission Staff's Post Hearing Request for Information to
XOOM Energy Kentucky, LLC
Case No. 2021-00386

October 21, 2022

Staff Post Hearing Request to XOOM Energy Kentucky, LLC, Question 1

State whether customers enrolled in any of your offerings in the CHOICE program have achieved overall positive dollar savings in any year compared to Columbia Kentucky's gas cost rate. If so, provide the year and the amount of savings.

Response: Travis Kavulla

Based on the average residential customer usage, customers who enrolled in XOOM's SureLock 12 product in January of 2021 paid \$379.80 for the calendar year as compared to Columbia customers who paid \$392.43.

In 2022, based on the average residential customer usage, customers who enrolled in XOOM's SureLock 12 product or XOOM's RescueLock 12 product in January of 2022 paid \$465.23 year to date as compared to Columbia customers who paid \$500.12 year to date.

Based on the average small business customer usage, customers who enrolled in XOOM's Bizlock 12 product in January of 2021 paid \$1,105.89 for the calendar year as compared to Columbia customers who paid \$1,121.59.

In 2022, based on the average small business customer usage, customers who enrolled in XOOM's BizLock 12 product or BizRescueLock 12 product in January of 2022 paid \$1,354.66 year to date as compared to Columbia customers who paid \$1,542.10 year to date.

With XOOM's SureLock 12, BizLock 12, RescueLock 12, and BizRescueLock 12 products, customers receive price stability with a 12-month fixed product as opposed to a price that changes periodically such as Columbia's rate. Additionally, with XOOM's RescueLock 12 and BizRescueLock 12 products, five percent of a customer's monthly energy charges are donated to PetSmart Charities.