

COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

**THE ELECTRONIC APPLICATION OF DUKE)
ENERGY KENTUCKY, INC. FOR: 1) AN)
ADJUSTMENT OF THE NATURAL GAS) CASE NO. 2021-00190
RATES; 2) APPROVAL OF NEW TARIFFS;)
3) ALL OTHER REQUIRED APPROVALS)
AND RELIEF)**

**CORRECTED
DIRECT TESTIMONY
AND EXHIBITS
OF
LANE KOLLEN**

**ON BEHALF OF THE
KENTUCKY OFFICE OF THE ATTORNEY GENERAL**

**J. KENNEDY AND ASSOCIATES, INC.
ROSWELL, GEORGIA**

SEPTEMBER 2021

COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

THE ELECTRONIC APPLICATION OF DUKE)
ENERGY KENTUCKY, INC. FOR: 1) AN)
ADJUSTMENT OF THE NATURAL GAS) CASE NO. 2021-00190
RATES; 2) APPROVAL OF NEW TARIFFS;)
3) ALL OTHER REQUIRED APPROVALS)
AND RELIEF)

TABLE OF CONTENTS

I. QUALIFICATIONS AND SUMMARY 1

II. RATE BASE ISSUES 5

 A. Cash Working Capital..... 5

 B. Other Working Capital Allowances – Construction Accounts Payable 7

III. OPERATING INCOME ISSUES..... 9

 A. Increase Commercial Gas Transportation Revenues..... 9

 B. Normalize Non-Developmental Customer Connect And Retired CMS
 O&M Expense and Defer and Amortize Developmental Customer
 Connect and Retired CMS O&M Expense..... 12

 C. Exclude Payroll Tax Expense On Incentive Compensation Payroll
 Expense 16

 D. Exclude Short Term Incentive Plan Expense Tied To Earnings Per
 Share “Circuit Breaker” Threshold..... 18

 E. Reduce 401(k) Matching Costs for Employees Who Also Participate in
 Defined Benefit Plan 19

 F. Exclude Supplemental Executive Retirement Plan Expense 21

 G. Remove American Gas Association (“AGA”) and Interstate Natural Gas
 Association of America (“INGAA”) Dues..... 22

 H. Correct Cost Of Capital 24

 I. Utilize Consistent Service Life for All Depreciation Expense on Customer
 Connect Plant In Service 28

IV. RATE OF RETURN ISSUES 30

 A. Increase Short-Term Debt In Capital Structure To Reflect Historic
 Use of Short-Term Debt Financing 30

 B. Reduce Cost of Long-Term Debt To Reflect Company’s Updated Forecast
 of Lower Interest Rates For Issuances After Base Period And In Test Year .36

 C. Reduce Cost of Long-Term Debt For Issuance In Test Year 37

 D. Reduce Return on Equity to 9.1%..... 37

V. GOVERNMENT MANDATE ADJUSTMENT RIDER..... 38

COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

THE ELECTRONIC APPLICATION OF DUKE)
ENERGY KENTUCKY, INC. FOR: 1) AN)
ADJUSTMENT OF THE NATURAL GAS) CASE NO. 2021-00190
RATES; 2) APPROVAL OF NEW TARIFFS;)
3) ALL OTHER REQUIRED APPROVALS)
AND RELIEF)

DIRECT TESTIMONY OF LANE KOLLEN

I. QUALIFICATIONS AND SUMMARY

1
2

3 **Q. Please state your name and business address.**

4 A. My name is Lane Kollen. My business address is J. Kennedy and Associates, Inc.
5 ("Kennedy and Associates"), 570 Colonial Park Drive, Suite 305, Roswell, Georgia
6 30075.

7

8 **Q. What is your occupation and by whom are you employed?**

9 A. I am a utility rate and planning consultant holding the position of Vice President and
10 Principal with the firm of Kennedy and Associates.

11

12 **Q. Describe your education and professional experience.**

13 A. I earned a Bachelor of Business Administration ("BBA") degree in accounting and a
14 Master of Business Administration ("MBA") degree from the University of Toledo. I

1 also earned a Master of Arts (“MA”) degree in theology from Luther Rice University.
2 I am a Certified Public Accountant (“CPA”), with a practice license, Certified
3 Management Accountant (“CMA”), and Chartered Global Management Accountant
4 (“CGMA”). I am a member of numerous professional organizations, including the
5 American Institute of CPAs and the Society of Depreciation Professionals, among
6 others.

7 I have been an active participant in the utility industry for more than forty
8 years, initially as an employee of The Toledo Edison Company from 1976 to 1983 and
9 thereafter as a consultant to government agencies and utility customers. I have
10 testified as an expert witness on ratemaking, accounting, financing, taxation, mergers
11 and acquisitions, and planning issues in proceedings before regulatory commissions
12 and courts at the federal and state levels on hundreds of occasions.

13 I have testified before the Kentucky Public Service Commission on dozens of
14 occasions, including base rate, environmental surcharge, fuel adjustment clause,
15 resource acquisition, resource retirement, and merger and acquisition proceedings
16 involving Duke Energy Kentucky, Inc. (“Duke Energy” or “Company”), Kentucky
17 Power Company (“KPC”), Kentucky Utilities Company (“KU”), Louisville Gas and
18 Electric Company (“LG&E”), East Kentucky Power Cooperative, Inc. (“EKPC”), Big
19 Rivers Electric Corporation (“BREC”), Atmos Energy Corporation (“Atmos”), and
20 Columbia Gas of Kentucky, Inc.¹

¹ My qualifications and regulatory appearances are further detailed in my Exhibit ___(LK-1).

1 **Q. On whose behalf are you testifying?**

2 A. I am testifying on behalf of the Office of the Attorney General of the Commonwealth
3 of Kentucky (“AG”).
4

5 **Q. What is the purpose of your testimony?**

6 A. The purpose of my testimony is to address and make recommendations on numerous
7 rate base, revenue, expense, and rate of return issues that affect the Company’s claimed
8 revenue requirement and requested rate increase and to quantify the effects of AG
9 witness Mr. Richard Baudino’s recommendations on the Company’s claimed revenue
10 requirement and requested rate increase.
11

12 **Q. Please summarize your testimony.**

13 A. I recommend that the Commission increase the Company’s base rates by no more than
14 \$6.348 million compared to the Company’s requested base rate increase of \$15.228
15 million. I summarize my recommendations and the effects on the Company’s
16 requested base rate increase in the following table. I also reflect the effects of Mr.
17 Baudino’s cost of capital recommendations on the Company’s requested increase in
18 base rates on the following table.² I developed my adjustments in consultation with
19 the AG, but I understand that the AG’s final adjustments may differ based upon
20 discovery, testimony and further evidence produced at the hearing.
21

² My electronic workpapers in live format, and with all formulas intact, have been filed along with my testimony.

1

Duke Energy Kentucky, Inc. Gas Division Summary of Attorney General Recommendations KPSC Case No. 2021-00190 Test Year Ended December 31, 2022 \$ Millions			
	Before Gross-Up Amount	B/D and PSC Gross-up	Adjustment Amount
Duke Energy Kentucky, Inc. - Gas Division Requested Base Rate Increase			\$ 15.228
Effects on Increase of AG Rate Base Recommendations			
Reduce Working Capital for Construction Accounts Payable			(0.442)
Reflect Rate Base Effects of Deferring and Amortizing CIS Developmental Costs			0.057
Reflect Rate Base Effects of Changing Customer Connect Depreciation Rates			0.002
Effects on Increase of AG Operating Income Recommendations			
Increase Commercial Gas Transportation Revenue	(0.245)	1.002	(0.245)
Defer and Amortize CIS Developmental Costs To Be Incurred in Test Year	(1.737)	1.002	(1.740)
Remove Payroll Taxes Related to Company's Incentive Compensation Adjustment	(0.045)	1.002	(0.045)
Exclude Short Term Incentive Plan Expense Tied to "Circuit Breaker" EPS	(0.358)	1.002	(0.359)
Reduce 401K Matching Costs for Employees Who Also Participate in Defined Benefit Plan	(0.220)	1.002	(0.221)
Remove SERP Costs	(0.034)	1.002	(0.034)
Remove AGA and INGAA Dues	(0.055)	1.002	(0.055)
Reduce Excessive Cost of Capital Included in DEBS Expenses	(0.311)	1.002	(0.312)
Modify Depreciation Expense for Customer Connect Plant in Service	(0.061)	1.002	(0.061)
Effects on Increase of AG Rate of Return Recommendations			
Increase Level of Money Pool Short Term Debt			(1.783)
Reflect Company's Update to Interest Rates for Projected Issuances			(0.079)
Adjust Interest Rate for Projected September 2022 Issuance Using Company's Methodology			(0.009)
Reflect Reduction of Return on Equity from 10.30% to 9.10%			(3.555)
Total AG Recommendations			<u>\$ (8.881)</u>
Maximum Base Rate Increase after AG Recommendations			<u>\$ 6.348</u>

2

3

4 **Q. Do you have any comments with respect to the Company's assumptions and**
5 **calculations reflected in the forecast test year before you address the specific**
6 **issues listed on the preceding table?**

7 **A. Yes.** I recommend that the Commission exercise a healthy skepticism and critically
8 review the reasonableness of the assumptions made and the methodologies employed
9 by the Company to project and calculate rate base components, revenues, expenses,
10 and cost of capital in the forecast test year. These assumptions and methodologies
11 result in forecast amounts that cannot be verified against actual accounting records.

1 capital study calculated using the lead/lag approach, the Commission set the cash
2 working capital to \$0.

3
4 **Q. Is simply setting the cash working capital to \$0 an acceptable approach going**
5 **forward?**

6 A. No. It certainly is better than the outdated and excessive result using the one-eighth
7 non-gas O&M expense formula approach. However, a properly performed cash
8 working capital study using the lead/lag approach would provide a more accurate
9 analysis and result than simply setting the cash working capital to \$0.

10 The result of a properly performed cash working capital study using the
11 lead/lag approach most likely would be negative. This is due to the fact that the
12 Company sells its receivables, which results in a very short revenue lag, generally less
13 than two days. The expense lags on the cash expenses generally are much longer than
14 two days.

15

16 **Q. What is your recommendation?**

17 A. I recommend that the Commission direct the Company to provide a cash working
18 capital calculation using the lead/lag approach in its next base rate case filing so that
19 the Commission at least has the evidence to consider those results in the base revenue
20 requirement in that proceeding.

21

22 **Q. Is there any effect of your recommendation on the base revenue requirement and**
23 **base rate increase in this proceeding?**

1 A. No.

2

3 **B. Other Working Capital Allowances – Construction Accounts Payable**

4

5 **Q. Describe the components of the Company's other working capital allowances.**

6 A. The Company included gas enricher liquids, gas stored underground, materials and
7 supplies inventories, and prepayments in the other working capital allowances
8 component of rate base. These are balance sheet asset amounts that it finances and it
9 is appropriate to include them in rate base.

10

11 **Q. Did the Company subtract any balance sheet liability amounts from the other**
12 **working capital allowances component of rate base?**

13 A. No.

14

15 **Q. Is there one balance sheet liability amount in particular that the Company failed**
16 **to subtract from rate base?**

17 A. Yes. The Company failed to subtract any accounts payable liability balance sheet
18 amounts from rate base. This is a balance sheet amount that allows the Company to
19 avoid financing and it is appropriate to subtract it from rate base either through the
20 cash working capital calculation using the lead/lag approach or through a separate
21 adjustment or a combination. The accounts payable amounts represent temporary
22 vendor financing at 0% cost to the Company for both operating expenses and capital
23 expenditures. The Company issues no equity, long term debt, or short-term debt to

1 finance the delay in paying the expenses or capital expenditures after the costs are
2 incurred.

3 The accounts payable amounts related to operating expenses typically are
4 reflected in the expense lead or lag days used in the calculation of cash working capital
5 under the lead/lag approach. In lieu of a properly performed cash working capital
6 study, there is no direct measurement of accounts payable amounts related to operating
7 expenses and no evidence that it is or is not subtracted from rate base in this
8 proceeding.

9 That is not the case with the accounts payable amounts related to capital
10 expenditures. In a cash working capital study using the lead/lag approach, only the
11 lead/lags on expenses are included; the study does not include balance sheet assets and
12 liabilities. Instead, the accounts payable amounts related to capital expenditures must
13 be considered separately and subtracted directly from rate base in the same manner
14 that the materials and supplies and prepayments are considered separately and added
15 directly to rate base as components of the other working capital allowances.

16
17 **Q. What is your recommendation?**

18 A. I recommend that the Commission reduce the Company's other working capital
19 allowances for the accounts payable amounts related to capital expenditures. This is
20 cost-free financing provided by the Company's vendors and should be subtracted from
21 rate base in the same manner that materials and supplies and prepayments that will be
22 charged to capital expenditures are added to rate base.

1 **Q. What is the effect of your recommendation?**

2 A. The effect is a reduction in the claimed revenue requirement deficiency and requested
3 base increase of \$0.442 million.

4

5 **III. OPERATING INCOME ISSUES**

6

7 **A. Increase Commercial Gas Transportation Revenues**

8

9 **Q. Compare the commercial gas transportation revenues in the test year to the base**
10 **period and prior years.**

11 A. The Company included forecast commercial gas transportation revenues of \$1.379
12 million in the test year compared to \$1.498 million in the base period, a decrease of
13 8%.

14 The Company's commercial gas transportation revenues were \$1.179 million
15 in 2018, \$1.235 million in 2019, and \$1.328 million in 2020, showing consistent
16 growth each year, even in 2020, the year of the Covid-19 pandemic shutdowns and
17 reduced economic activity.⁴ Since 2018, the average annual growth rate has been
18 6.3%. The growth in 2021 and the test year likely will be greater due to the post-
19 pandemic economic rebound and increase in hiring.

20 After the forecast decline in the test year, the Company forecasts that the
21 commercial gas transportation revenues will grow again, increasing to \$1.573 million
22 in 2023 and \$1.611 million in 2024.⁵

⁴ Schedule I-2.1.

⁵ *Id.*

1

2 **Q. Compare the Company’s forecast decline in the commercial gas transportation**
3 **revenues to the forecast increases in the industrial and Other Public Authorities**
4 **(“OPA”) gas transportation revenues in the test year compared to the base**
5 **period.**

6 A. In stark contrast to the Company’s forecast decline in commercial gas transportation
7 revenues, the Company forecasts robust growth in industrial and OPA gas
8 transportation revenues in the test year compared to the base period. More
9 specifically, the Company forecasts industrial gas transportation revenues of \$3.496
10 million in the test year compared to \$2.988 million in the base period, an increase of
11 17%. The Company forecasts OPA gas transportation revenues of \$0.412 million in
12 the test year compared to \$0.261 million in the base period, an increase of 58%.

13

14 **Q. What is the Company’s explanation for the reduction in the commercial gas**
15 **transportation revenues in the test year compared to the base year?**

16 A. The Company acknowledges that there has been a “recent surge in sales,” but claims
17 “[a]s the economy re-approaches its pre-pandemic output level, that hiring will slow,
18 implying a slowdown in sales projected by the model.”⁶

19

20 **Q. Does that explanation justify a decrease in commercial gas transportation**
21 **revenues in the test year compared to the base period?**

⁶ Response to AG 2-20. I have attached a copy of this response as my Exhibit____(LK-2).

1 A. No. This explanation does not justify a decrease in these revenues. First, there is no
2 evidence that the number of jobs will decline or that commercial transportation
3 customers will transport and use lower natural gas volumes. Even if there is a
4 slowdown in hiring and economic growth in the test year compared to the base period,
5 that still will translate into growth in revenues, not a decrease. Second, the actual
6 evidence is that hiring is strong and the economy continues to rebound sharply. That
7 means that commercial gas transportation revenues should increase, not decrease.
8 Third, there actually was an increase in commercial gas transportation revenues during
9 2020, despite the fact that there was widespread unemployment and the economy was
10 shutdown for a significant portion of the year. It is unreasonable to assume that rising
11 employment and economic recovery will have the opposite outcome. Fourth, the
12 Company's forecast decline in commercial gas transportation revenues is completely
13 at odds with the forecast increases in industrial and OPA gas transportation revenues.

14

15 **Q. What is your recommendation?**

16 A. I recommend that the Commission reflect \$1.624 million in commercial gas
17 transportation revenues in the test year. I started with the base period revenue of
18 \$1.498 million and then escalated it by the historic annual growth of 6.3% for the 16
19 months from the end of the base period to the end of the test year, for an increase of
20 \$0.126 million in the test year compared to the base period.

21

22 **Q. What is the effect of your recommendation?**

23 A. The effect is an increase in forecast commercial gas transportation revenues of \$0.245

1 million in the test year and a reduction in the base rate increase of an equivalent
2 amount. This is the difference in the \$1.624 million in commercial gas transportation
3 revenues that I recommend and the \$1.379 million the Company included in the test
4 year.

5
6 **B. Normalize Non-Developmental Customer Connect And Retired CMS O&M**
7 **Expense; Defer and Amortize Developmental Customer Connect and Retired**
8 **CMS O&M Expense**
9

10 **Q. Describe the Company's request to include nonrecurring developmental**
11 **Customer Connect O&M expense in the base revenue requirement.**

12 A. The Company seeks to include \$1.902 million in nonrecurring developmental
13 Customer Connect O&M expense and another \$0.085 in recurring non-developmental
14 expense, or a total of \$1.987 million in the test year.⁷

15
16 **Q. How does the Company's Customer Connect forecast test year developmental**
17 **expense compare to the historic actual developmental expense since 2018?**

18 A. The Company's forecast test year developmental expense is significantly greater than
19 the expenses it actually incurred each year from 2018 through 2020 and the expense
20 that it expects to incur in 2021. The Company actually incurred \$0.544 million in
21 2018, \$0.580 million in 2019, \$0.545 million in 2020, and expects to incur \$0.953
22 million in 2021.

⁷ Response to AG 2-5. I have attached a copy of this response and the attachments as my Exhibit___(LK-3).

1

2 **Q. How does the Company's Customer Connect forecast test year developmental**
3 **expense compare to the forecast developmental expense for 2023?**

4 A. The Company's forecast test year developmental expense is significantly greater than
5 the forecast expense for 2023. It forecasts that it will incur \$0.145 million in
6 developmental expense in 2023, a reduction of \$1.757 million compared to the test
7 year.⁸

8

9 **Q. How does the Company's forecast test year recurring non-developmental expense**
10 **compare to the forecast for 2023?**

11 A. It is less in the test year than it forecasts it will incur in 2023. It forecasts that it will
12 incur \$0.335 million in non-developmental expense in 2023, an increase of \$0.250
13 million.⁹

14

15 **Q. Will the Company continue to incur expenses for the old CMS after it is retired?**

16 A. No. The Company actually incurred \$0.359 million in 2018, \$0.313 million in 2019,
17 \$0.304 million in 2020, expects to incur \$0.255 million in 2021, \$0.209 million in
18 2022, and then \$0.042 million in 2023.¹⁰

19

20 **Q. Is the test year level of developmental expense recurring?**

⁸ *Id.*

⁹ *Id.*

¹⁰ *Id.*

1 A. No. The developmental expense is not recurring. This fact is not disputed. It will
2 decline from \$1.902 million in the test year to \$0.145 million in 2023. The Company's
3 development of the Customer Connect modules will be completed in the first half of
4 the test year.¹¹ These developmental costs are more akin to capital expenditures
5 because they have future value to customers. The Company agrees that it is reasonable
6 to defer these developmental expenses and to amortize and recover the regulatory asset
7 over the service life of the Customer Connect asset. In Case No. 2019-00271,
8 Company witness Sarah Lawler stated the following:

9 [T]he Company is willing to accept Mr. Kollen's recommendation only if
10 regulatory asset authority is granted by the Commission to allow the Company to
11 accumulate all actual O&M expenses, including carrying costs, associated with
12 the Customer Connect program incurred (beginning with those incurred during the
13 test period in this case) into a regulatory asset. Once the total actual costs for the
14 project are incurred and the actual amount of the regulatory asset is known, the
15 Company will request recovery in a subsequent rate proceeding. The Company
16 also agrees with Mr. Kollen's recommendation to include this regulatory asset in
17 rate base in that subsequent rate proceeding with an amortization period equal to
18 the service life used for the depreciation rate applied to the capital costs.¹²
19

20 **Q. Why is the issue of whether the test year level of expense is recurring important?**

21 A. It is important because it affects the base rates and the recoveries of the expenses until
22 base rates are reset in a future proceeding. If the expense is included in the base
23 revenue requirement, then there will be a significant mismatch between the revenue
24 recovered and the expense incurred. The Company will continue to recover the
25 nonrecurring expense in its base revenues even as the expense recedes and disappears.
26 In fact, if it is included in the base revenue requirement as a recurring expense, then

¹¹ Response to AG 2-6, including the development timeline reflected in the Attachment to the response. I have attached a copy of the response as my Exhibit___(LK-4).

¹² Rebuttal Testimony of Sarah Lawler at 24 in Case No. 2019-00271.

1 the Company likely will recover the nonrecurring expense multiple times, clearly an
2 inequitable and incorrect result. If the Commission allows the \$1.902 million
3 nonrecurring expense and the \$0.085 million in recurring expense in the base revenue
4 requirement, the sum of the nonrecurring and recurring expense is \$0.481 in 2023, and
5 this total expense repeats in subsequent years, then the Company will recover \$1.506
6 million in excess of its actual expense each year until its base rates are reset. Over
7 three years, the excess recovery will be \$4.518 million. Over four years, the excess
8 recovery will be \$6.024 million.

9 The excess recovery of the nonrecurring developmental expenses is
10 exacerbated by the fact that the old CMS expenses also are nonrecurring, except for a
11 small amount forecast in 2023. The Company will recover another \$0.166 million in
12 excess of its actual expense each year for the old CMS until its base rates are reset.
13 Over three years, the excess recovery will be another \$0.498. Over four years, it will
14 be \$0.664 million.

15
16 **Q. Is there a fair and equitable way to address the recovery of these two**
17 **nonrecurring expenses?**

18 A. Yes. I recommend that the Commission determine the normalized level of recurring
19 expense and allow recovery of this amount in the base revenue requirement. In
20 addition, I recommend that it direct the Company to defer the nonrecurring
21 developmental expense of Customer Connect and the nonrecurring expense of the old
22 CMS and amortize the two deferred expenses over the service life of Customer
23 Connect. I also recommend that the deferred expenses be included in rate base in this

1 proceeding because they are akin to capital expenditures with future value.

2 This approach provides a fair and equitable result. In this manner, the
3 Company is fully compensated for its developmental expenses in the base revenue
4 requirement, but does not obtain excessive recovery, which could be as much as three
5 or four times the actual expenses that it incurs if there is no deferral.

6
7 **Q. What is the effect of your recommendation?**

8 A. The effect is a reduction of \$1.683 million in the base revenue requirement and the
9 base rate increase. This effect consists of reductions in grossed-up expense of \$1.545
10 million and \$0.195 million to remove the nonrecurring developmental Customer
11 Connect expenses and the old CMS, respectively, net of an increase in expense to
12 reflect the recurring non-developmental Customer Connect expenses, and the deferral
13 of the nonrecurring expenses to a regulatory asset, an amortization of the regulatory
14 asset based on a 15 year service life, and an increase of \$0.057 million for the return
15 on the regulatory asset, net of accumulated amortization and ADIT.

16
17 **C. Exclude Payroll Tax Expense On Incentive Compensation Payroll Expense**
18

19 **Q. Describe generally the Company's adjustments to remove incentive**
20 **compensation payroll expense tied to the achievement of financial targets.**

21 A. The Company removed incentive compensation payroll expense tied to the
22 achievement of financial targets for the short-term incentive plan, long-term incentive
23 plan, and the restricted stock units.

1

2 **Q. Do the Company's proposed adjustments remove all incentive compensation**
3 **expenses tied to the achievement of financial targets?**

4 A. No. The Company failed to remove the payroll tax expense on the incentive
5 compensation payroll expense. These payroll tax expenses would not have been
6 incurred but for the payroll expense tied to the achievement of financial targets.

7

8 **Q. Does the Company agree that the payroll tax expense on the incentive**
9 **compensation expense also should be removed?**

10 A. Yes. The Company agreed that the payroll expense on the incentive compensation
11 expense also should be removed in Case No. 2019-00271.¹³

12

13 **Q. Did the Commission also agree that the payroll tax expense on the incentive**
14 **compensation expense should be removed in Case No. 2019-00271?**

15 A. Yes. In its Order in the case, it stated: "The Commission agrees with the adjustment
16 to payroll taxes associated with incentive compensation."¹⁴

17

18 **Q. What is your recommendation?**

19 A. I recommend that the Commission remove the payroll tax expense related to the
20 adjustments to remove incentive compensation expense tied to financial performance
21 from the base revenue requirement and requested base rate increase.

¹³ Rebuttal Testimony of Sarah Lawler at 23 in Case No 2019-00271.

¹⁴ Order in Case No. 2019-00271 at 19.

1

2 **Q. What is the effect of your recommendation?**

3 A. The effect is a \$0.045 million reduction in other taxes expense and in the base revenue
4 requirement and requested base rate increase.

5

6 **D. Exclude Short Term Incentive Plan Expense Tied To Earnings Per Share**
7 **“Circuit Breaker” Threshold**

8

9 **Q. Describe the Earnings Per Share (“EPS”) funding threshold for the Company’s**
10 **short term incentive plan.**

11 A. The Company’s funding for the short-term incentive plan (“STI”) is contingent on the
12 achievement of an EPS “circuit breaker” threshold. The Company provided the
13 following description:

14 [T]he EPS measure has a "circuit breaker" level that is set between the minimum and
15 target EPS performance levels and may reduce any incentive during periods when the
16 Companies cannot afford it. If actual EPS is greater than the EPS circuit breaker, all
17 measures will be paid out based on the scorecard. If actual EPS is less than or equal
18 to the EPS circuit breaker, payouts for all measures will be reduced.¹⁵
19

20 **Q. Did the Commission deny recovery of the STI expense contingent on the EPS**
21 **“circuit breaker” in Case No. 2019-00271?**

22 A. Yes. In that case, the Commission denied recovery of STI expense that would be paid out
23 only in the event that a predetermined "circuit breaker" EPS value was met in the fiscal
24 year.¹⁶

¹⁵ Direct Testimony of Jake Stewart at 17-18.

¹⁶ Direct Testimony of Jake Stewart at 27.

1

2 **Q. What is your recommendation?**

3 A. I recommend that the Commission deny recovery of the STI expense subject to the
4 “circuit breaker” EPS threshold. Pursuant to this EPS threshold, all other target
5 metrics are subject to the parent Company’s EPS, which is functionally equivalent to
6 an EPS metric overlay imposed on all other metrics. In addition, the EPS is calculated
7 at the parent company level, not at the Company level, which means that the EPS is
8 affected by the financial performance of all Duke Energy, Inc. utilities and other
9 affiliates, not only by the Company’s financial performance. Further, including the
10 STI expense in the base revenue requirement provides the Company recovery of the
11 expense regardless of whether it actually is incurred and regardless of the amount that
12 it incurs. Finally, including the expense in the base revenue requirement provides the
13 Company an incentive to seek greater and more frequent rate increases or other forms
14 of recovery to ensure that it achieves the “circuit breaker” EPS threshold.

15

16 **Q. What is the effect of your recommendation?**

17 A. The effect is a reduction in STI expense and the related payroll taxes expense of \$0.358
18 million, consisting of a reduction in payroll expense of \$0.333 million and a reduction
19 in payroll taxes expense of \$0.025 million.

20

21 **E. Reduce 401(k) Matching Costs for Employees Who Also Participate in Defined**
22 **Benefit Plan**

1

2 **Q. Did the Company reduce employee benefits expense to remove the 401(k) match**
3 **expense for those employees who also participate in the defined benefit pension**
4 **plan?**

5 A. No. The Commission's recent precedent is to adjust benefits expense to remove the
6 401(k) match expense for those employees who also participate in a defined benefit
7 pension plan. In lieu of an adjustment to remove a portion of the 401(k) match expense
8 in Case No. 2019-00271, the Company made an adjustment to remove the pension
9 expense for the employees who also receive a 401(k) match. The Commission noted
10 and implicitly accepted the adjustment in its Order in the case, but neither affirmed
11 nor denied the adjustment in its narrative discussion.

12 However, in this proceeding, the Company made no adjustment either to the
13 401(k) matching expense or pension expense. The Company stated in discovery that
14 if it made an adjustment to remove the pension expense for the employees who also
15 receive a 401(k) match, the adjustment would be to remove a negative pension expense
16 and increase the base revenue requirement and requested increase.¹⁷ Although that
17 may be correct, the Company's claim addresses a potential adjustment that the
18 Commission has not affirmed, but merely accepted, rather than the adjustment that it
19 historically has adopted.

20

21 **Q. Has the Company quantified the amount of the adjustment necessary to remove**

¹⁷Response to AG 2-17. I have attached a copy of this response as my Exhibit____(LK-5).

1 **the 401(k) match expense for employees who also participate in the defined**
2 **benefit plan, the adjustment historically adopted by the Commission?**

3 A. Yes. The Company quantified the reduction in expense as \$0.220 million.¹⁸

4
5 **Q. What is your recommendation?**

6 A. I recommend that the Company remove the 401(k) match expense for those employees
7 who also participate in the defined benefit plan consistent with the Commission's
8 recent precedent.

9
10 **F. Exclude Supplemental Executive Retirement Plan Expense**
11

12 **Q. Did the Company include Supplemental Executive Retirement Plan ("SERP")**
13 **expense in its requested increase in base rates?**

14 A. Yes.¹⁹ The Company included \$0.034 million in its claimed revenue requirement and
15 requested increase in base rates.²⁰

16
17 **Q. Did the Commission previously deny recovery of SERP expense in Case No. 2019-**
18 **00271?**

19 A. Yes. In its Order in that proceeding, the Commission stated:

20 Kollen recommends that, in addition to the pro forma adjustment already made
21 by Duke Kentucky, the Commission exclude expenses associated with Duke
22 Kentucky's Supplemental Executive Retirement Plan (SERP) of \$0.122
23 million. Kollen recommends this on the grounds that the expenses are incurred

¹⁸ Response to AG 1-41. I have attached a copy of this response as my Exhibit__(LK-6).

¹⁹ Response to AG 2-18. I have attached a copy of the response as my Exhibit__(LK-7).

²⁰ Response to AG 1-60. I have attached a copy of this response as my Exhibit__(LK-8).

1 to provide certain highly compensated executives retirement benefits in
2 addition to the benefits otherwise available through the Duke Energy pension
3 and other postretirement benefits plans. The Attorney General recommends
4 that the Commission accept this adjustment. Duke Kentucky states that it
5 accepts the adjustment to remove the SERP expense.
6

7 The Commission finds that this adjustment should be accepted and Duke
8 Kentucky's revenue requirement reduced by \$0.122 million. (footnotes
9 omitted).
10

11 **Q. What is your recommendation?**

12 A. I recommend that the Commission deny recovery of SERP expense in this proceeding,
13 consistent with its Order in Case No. 2019-00271.
14

15 **G. Remove American Gas Association (“AGA”) and Interstate Natural Gas**
16 **Association of America (“INGAA”) Dues**
17

18 **Q. Describe the Company's request for recovery of AGA and INGAA dues.**

19 A. The Company included \$0.050 million for AGA and \$0.005 million for INGAA dues
20 in the test year.
21

22 **Q. Describe generally the public-facing activities of AGA and INGAA.**

23 A. The Company described these activities in response to AG discovery:

24 **The AGA works with elected political leaders on key issues that could have**
25 **an impact on its member companies, the energy utility sector and gas**
26 **customers. INGAA is a trade organization that advocates regulatory and**
27 **legislative positions of importance to the natural gas pipeline industry in**
28 **North America.**²¹
29

²¹ Response to AG 2-02(d). I have attached a copy of that response as my Exhibit____(LK-9).

1 **Q. Describe the Commission’s precedent regarding recovery of Edison Electric**
2 **Institute (“EEI”) dues.**

3 A. The AGA and INGAA dues are similar to EEI dues. In various cases, the Commission
4 disallowed EEI dues in part or whole because EEI engages in 1) legislative advocacy,
5 2) regulatory advocacy, and 3) public relations. In prior Orders, the Commission
6 disallowed EEI dues in part based on operating expense categories.²² In more recent
7 Orders, the Commission disallowed EEI dues in whole.²³ In the recent Orders, the
8 Commission stated that the utilities had not met their affirmative burden of proof to
9 show that the EEI dues expense were fair, just, and reasonable.

10

11 **Q. Has the Company provided proof that the dues its ratepayers provide toward the**
12 **Company’s membership in both AGA and INGAA provide a direct benefit to**
13 **ratepayers?**

14 A. No.

15

16 **Q. Has the Company provided proof that the dues its ratepayers provide toward the**
17 **Company’s membership in both AGA and INGAA are not used for legislative**
18 **advocacy, regulatory advocacy, and/or public relations?**

19 A. No.

20

²² Order in Case No. 2003-00433 at 51-52 and Order in Case No. 2003-00434 at 44-45.

²³ Order in Case No. 2020-00349 at 25-28 and Order in Case No. 2020-00350 at 27-31 (“Regulatory advocacy and public relations, in addition to legislative advocacy, are categories of costs incurred by EEI and passed onto KU for which the Commission has explicitly denied recovery from customers.” Case No. 2020-00349, Order at 26).

1 **Q. What is your recommendation?**

2 A. I recommend that the costs for AGA and INGAA dues in the test year be removed in
3 accordance with Commission precedent unless the Company can provide the requisite
4 affirmative proof. The Company has thus failed to establish that this expense is fair,
5 just, and reasonable. The Company has provided no evidence of a direct ratepayer
6 benefit from its memberships in these two trade organizations, and no evidence that
7 ratepayer-provided dues are not used for legislative advocacy, regulatory advocacy,
8 and/or public relations.

9

10 **H. Correct DEBS Affiliate Cost Of Capital**

11

12 **Q. Describe the DEBS affiliate “rent” expense included by the Company in its base**
13 **revenue requirement.**

14 A. DEBS is an affiliate service company that provides certain centralized and shared
15 services to all Duke Energy utilities, including the Company. In addition to other
16 DEBS affiliate expenses, the Company included \$0.327 million in “rent” expense for
17 an *imputed return on DEBS’* so-called “rate base” costs. The Company used this
18 imputed return instead of the interest expense incurred by DEBS on the short-term
19 debt that DEBS actually uses to finance these rate base costs.²⁴

20

21 **Q. How did the Company calculate this imputed return?**

²⁴Response to AG 1-68. I have attached a copy of that response as my Exhibit____(LK-10).

1 A. The Company calculated the *imputed return* using its cost of capital, including a gross-
2 up for income taxes. The Company calculated the “rate base” costs using the DEBS
3 plant in service (less accumulated depreciation and ADIT), pension asset, and
4 inventories. It then allocated each of these amounts to the Company and its gas
5 business and applied the Company’s present authorized grossed up rate of return.
6

7 **Q. Does the Company itself finance the DEBS “rate base” costs?**

8 A. No. The Company itself does not finance and does not incur any financing costs for
9 the assets net of liabilities owned by DEBS. Rather, DEBS finances its own “rate
10 base” costs. DEBS uses short-term debt, ADIT, accounts payable vendor financing,
11 and other liabilities to finance these costs.
12

13 **Q. Does the DEBS affiliate “rent” expense reflect an actual financing cost incurred
14 by DEBS that it just allocates and passes through to the Company?**

15 A. No. DEBS has minimal common equity and no long-term debt. Its financing, other
16 than the vendor financing and other liabilities, is limited to short term debt and the cost
17 of this financing is limited to the interest expense. The DEBS short-term debt
18 financing consists of borrowings from the Duke Energy Money Pool, an intercompany
19 financing arrangement that allows DEBS and the Duke Energy utilities to borrow
20 through the issuance of commercial paper and/or from each other. Pursuant to the
21 terms of the Money Pool Agreement, DEBS is able to access excess funds on deposit
22 in the Money Pool from other Duke affiliates and low-cost commercial paper
23 borrowings available through the Money Pool.

1

2 **Q. Does it make a difference if the assets and related costs are incurred and financed**
3 **by DEBS or if they are incurred and financed directly by the Company?**

4 A. Yes. It does matter which entity owns assets and incurs and finances the costs of those
5 assets. The Company's cost of capital is significantly greater than the DEBS cost of
6 capital. The Company's base revenue requirement should not be increased based on
7 charges for imputed costs that DEBS does not *actually* incur under the pretense that
8 the DEBS and Company costs of capital are equivalent when they factually are not.

9

10 **Q. What is your recommendation?**

11 A. I recommend that the Commission reject the Company's request for recovery of an
12 imputed return on the DEBS so-called "rate base" assets that DEBS itself does not
13 incur. Instead, I recommend that the Commission allow recovery of an allocation of
14 the DEBS short-term interest expense, which DEBS does incur.

15

16 **Q. What is the effect of your recommendation?**

17 A. The effect is a \$0.311 million reduction in the DEBS affiliate expense for its cost of
18 capital, consisting of the elimination of \$0.327 million in "rent" expense for the
19 imputed return on a proxy rate base that DEBS does not incur, and the addition of
20 \$0.016 million for an allocation of the DEBS short term interest expense that DEBS
21 does incur.

22

1 **Q. If the Commission accepts the Company’s calculation of an imputed return using**
2 **its requested grossed up cost of capital, then should it correct the Company’s**
3 **calculation to remove the DEBS pension asset included in the DEBS “rate base”**
4 **in this calculation?**

5 A. Yes. The Company did not include a pension asset in its rate base and agrees as a
6 conceptual matter that a pension asset should not be included in rate base.²⁵ Yet, it
7 included an imputed return on the DEBS pension asset in its calculation of the DEBS
8 “rent” expense. The Company’s position should be consistently applied, regardless of
9 whether it is applied to the costs on its accounting books or the costs recorded on
10 DEBS’ accounting books. As the Company explained in response to AG discovery,
11 the Company has “not historically included the pension and OPEB regulatory assets
12 as part of rate base . . . Regulatory assets and liabilities, which simply represent
13 deferred gains/losses, are not considered when making financing decisions. Financing
14 decisions are made when assessing a plan’s Funded Status in accordance with funding
15 rules.”²⁶

16 If it is not correct to include a pension asset in rate base, and it is not, then the
17 DEBS pension asset should not be included in the DEBS rate base in the calculation
18 of this affiliate expense as a matter of consistency.

19

20 **Q. What is the effect of correcting this error?**

²⁵ Response to AG 2-27. I have attached a copy of that response as my Exhibit____(LK-11).

²⁶ *Id.*

1 A. The effect is a \$0.122 million reduction in the DEBS affiliate expense for its cost of
2 capital to eliminate the pension asset from the so-called rate base used by the Company
3 in its calculation of this expense.

4

5 **I. Utilize Consistent Service Life for All Depreciation Expense on Customer**
6 **Connect Plant In Service**

7

8 **Q. Describe the Company's proposed depreciation rates for the Customer Connect**
9 **plant accounts.**

10 A. The Company proposes two depreciation rates applicable to specific "projects," or
11 components of Customer Connect. The Company proposes a 20.0% depreciation rate
12 for the hardware projects and certain of the software projects, which reflects a 5-year
13 service life for these assets, and a 6.67% rate for certain other software projects, which
14 reflects a 15-year service life for these assets.²⁷

15

16 **Q. What is the Company's explanation for two different service lives and two**
17 **different depreciation rates for the various components of Customer Connect?**

18 A. The Company's only support for these service lives and depreciation rates is a memo
19 prepared by "Asset Accounting" dated July 20, 2017, which it provided in response to
20 AG discovery.²⁸ The Company claims that this memo is confidential, despite the fact
21 that it is the only support for the service lives and depreciation rates that it already has

²⁷ Response to AG 1-19. I have attached a copy of this response and the non-confidential attachments to the response as my Exhibit__(LK-12).

²⁸ Confidential attachment provided in response to AG 1-19(d).

1 established and implemented and despite the fact that the memo recommends more
2 than two different depreciation rates.

3
4 **Q. Does the Company's explanation justify the two different service lives and two**
5 **different depreciation rates for the various components of Customer Connect?**

6 A. No. The Customer Connect should be viewed as an *integrated* system designed to
7 perform multiple related and interdependent functions and depreciated over the same
8 service life. There is no certainty as to the timing of future upgrades or the extent of
9 those upgrades. If there are subsequent upgrades, then they will be expensed or
10 capitalized when the costs actually are incurred. The integrated Customer Connect
11 has a service life of at least 15 years and this should be the minimum starting point for
12 this asset. The systems comprising the old CMS have been in service for more than
13 20 years.

14
15 **Q. What is your recommendation?**

16 A. I recommend that the Commission use a 15-year service life and a 6.67% depreciation
17 rate for all Customer Connect plant in service costs and the regulatory asset for the
18 deferred nonrecurring developmental costs that I previously addressed and
19 recommended. I recommend that the Commission direct the Company to modify the
20 20.0% depreciation rate that it is presently using for the hardware and certain software
21 project costs effective when base rates are reset in this proceeding. I recommend that
22 the Commission direct the Company not to reverse any prior depreciation already
23 recorded at the 20.0% rate prior to the date when base rates are reset in this proceeding.

1 The Company will fully recover its plant in service costs pursuant to my
2 recommendation; however, the use of the 6.67% depreciation rates will match the
3 recovery of the costs to the use of the Customer Connect system over its service life.
4

5 **Q. What is the effect of your recommendation?**

6 A. The effect is a reduction in the revenue requirement of \$0.059 million, consisting of a
7 reduction in depreciation expense of \$0.061 million and an increase in the return on
8 rate base of \$0.002 million due to the resulting reduction in accumulated depreciation
9 and increase in ADIT.
10

11 **IV. RATE OF RETURN ISSUES**
12

13 **A. Increase Short-Term Debt In Capital Structure To Reflect Historic Use of Short-**
14 **Term Debt Financing**
15

16 **Q. Describe the Company's forecast capital structure in the test year.**

17 A. The Company forecasts a capital structure with 50.70% common equity, 46.72% long-
18 term debt, and 2.58% short-term debt in the test year. The proposed short-term debt
19 consists of 2.15% for accounts receivables sold pursuant to a receivables agreement,
20 0.34% for current maturities of long-term debt, and 0.09% for money pool borrowings.
21

22 **Q. How does the Company's proposed capital structure compare to the base period**
23 **and prior calendar years?**

1 A. The Company proposes a significant increase in the common equity ratio and a
2 significant reduction in the short-term debt ratio, and in particular, the money pool
3 borrowings compared to the base period and prior calendar years. The following table
4 compares the proposed capital structure for the test year, base period, and calendar
5 years 2018 through 2020.
6

Duke Energy Kentucky, Inc. Capital Structure Comparison					
	Test Year	Base Year	Actual 2020	Actual 2019	Actual 2018
Short Term Debt	2.58%	10.97%	4.96%	5.95%	3.28%
Long Term Debt	46.72%	42.23%	47.87%	47.52%	46.42%
Common Equity	50.70%	46.81%	47.18%	46.53%	50.31%
Total Capital	100.00%	100.00%	100.00%	100.00%	100.00%

7
8
9 **Q. How does the Company’s actual capital structure in 2019 and 2020 compare to**
10 **its proposed capital structure in Case No. 2018-00261?**

11 A. The Company’s actual capital structure in 2019 and 2020 reflected significantly less
12 common equity than the forecast for the test year ending March 2020 in Case No.
13 2018-00261, its last base rate (gas) case. The following table compares the forecast
14 capital structure for the test year in that case as filed and as approved by the
15 Commission to the actual capital structures in 2019 and 2020.²⁹

²⁹The Company’s forecast capital structure for the test year is shown on Schedule J-3 Forecast in Case No. 2018-00261. The Commission approved the Company’s capital structure “as filed in the Company’s Application” in the Order from that case at 6.

1

Duke Energy Kentucky, Inc. Capital Structure Comparison Case No. 2018-00261 Forecast and 2019 and 2020 Actuals			
	2018-00261		
	Test	Actual	Actual
	Year	2020	2019
Short Term Debt	6.91%	4.96%	5.95%
Long Term Debt	42.34%	47.87%	47.52%
Common Equity	50.76%	47.18%	46.53%
Total Capital	100.00%	100.00%	100.00%

2

3

4 **Q. Why is the comparison shown in the preceding table relevant?**

5 A. In the real world, not the hypothetical forecast world, the Company actually ran a
6 lower common equity ratio than the Commission approved for the test year in its last
7 base rate case proceeding. This strategy allowed the Company to reduce its actual costs
8 and increase its earnings compared to the forecast costs included in the base revenue
9 requirement and the resulting base revenue increase approved by the Commission in
10 the last proceeding.

11 In the real world, the Company actually and intentionally reduced its costs after
12 the Commission issued its Order in that proceeding. This experience highlights the
13 need for the Commission to assess the utility's forecast costs with a healthy degree of
14 skepticism, as I noted in the Summary section of my testimony, and to adjust the
15 forecast amounts if they are not consistent with known facts, historic practices, or
16 actual data.

1

2 **Q. How do the Company's proposed money pool borrowings in the test year**
3 **compare to the base period and prior calendar years?**

4 A. The forecast money pool borrowings in the test year are significantly less than the
5 Company's actual borrowings in the prior periods. Through its forecast assumptions,
6 the Company reduced the money pool borrowings for the test year compared to its
7 recent practice and increased the common equity invested by its parent company in
8 order to repay those borrowings. The money pool borrowings are the lowest cost
9 source of capital available to the Company other than vendor financing through
10 accounts payable, which are not typically included in the capital structure used to
11 develop the cost of capital for the rate of return. The following table compares the
12 proposed money pool borrowings in the test year to the base period and prior calendar
13 years.³⁰

14

³⁰Historic and projected monthly money pool balances were provided in response to AG 2-26. I have attached a copy of that response as my Exhibit__(LK-13).

Duke Energy Kentucky, Inc. Average Money Pool Balances \$ Millions	
	Average Amount
2018 Actual	48.657
2019 Actual	49.387
2020 Actual	73.028
Base Year	89.578
Test Year	1.574

1

2

3 **Q. What is a normalized and reasonable level of money pool borrowings based on**
4 **the Company's recent historic levels?**

5 A. A normalized and reasonable level of money pool borrowings would be \$50.000
6 million based on the Company's recent historic levels, which are *significantly* greater
7 than the Company's forecast of a mere \$1.574 million for the test year.

8

9 **Q. How did the Company achieve the increase in common equity and the reduction**
10 **in the money pool borrowings in the test year?**

11 A. The Company achieved this transformation to a richer common equity ratio and leaner
12 money pool borrowings ratio through its forecast assumptions. It assumed that its
13 parent company would invest approximately \$50 million in common equity in
14 September 2021, the month after the end of the base period. It assumed that these
15 funds would be used to reduce the money pool borrowings.³¹

³¹ Response to AG 1-47. The common equity increased to \$804.0 million in September 2021 from

1

2 **Q. What is your recommendation?**

3 A. I recommend that the Commission reflect \$50.000 million in money pool borrowings
4 in the proposed capital structure. I recommend that the Commission reduce common
5 equity by an equivalent amount. This is consistent with the Company's recent
6 experience and its likely financing in the future, especially given its experience in 2019
7 and 2020 when it intentionally ran a leaner common equity ratio and greater money
8 pool borrowings than its forecasts for the test year in Case No. 2018-00261.

9

10 **Q. What are the capital structure ratios and the weighted cost of capital based on**
11 **your recommendation?**

12 A. The following table compares the capital structure and weighted cost of capital (both
13 before and after gross-up for income taxes, bad debt expense, and Commission fees)
14 requested by the Company to my recommendation.

Duke Energy Kentucky, Inc. Capital Structure Comparison Company Request vs AG Recommendation					
As Filed by DEK					
	Capital Amount	%	Component Costs	Weighted Avg Costs	Grossed-Up COC
Short Term Debt					
Sale of Accounts Receivable	36,592,595	2.15%	1.34%	0.03%	0.03%
N/P - Money Pool	1,574,383	0.09%	0.28%	0.00%	0.00%
Current Maturities of LTD	5,769,231	0.34%	4.01%	0.01%	0.01%
Total Short Term Debt	43,936,209	2.58%	1.67%	0.04%	0.04%
Long Term Debt	794,320,510	46.72%	3.84%	1.79%	1.80%
Common Equity	861,861,344	50.69%	10.30%	5.22%	6.97%
Total Capital	1,700,118,063	100.00%		7.06%	8.81%
As Recommended by AG					
	Capital Amount	%	Component Costs	Weighted Avg Costs	Grossed-Up COC
Short Term Debt					
Sale of Accounts Receivable	36,592,595	2.15%	1.34%	0.03%	0.03%
N/P - Money Pool	50,000,000	2.94%	0.28%	0.01%	0.01%
Current Maturities of LTD	5,769,231	0.34%	4.01%	0.01%	0.01%
Total Short Term Debt	92,361,826	5.43%	0.94%	0.05%	0.05%
Long Term Debt	794,320,510	46.72%	3.80%	1.78%	1.78%
Common Equity	813,435,727	47.85%	9.10%	4.35%	5.81%
Total Capital	1,700,118,063	100.00%		6.18%	7.64%

1

2

3 **Q. What is the effect of your recommendation?**

4 A. The effect is a reduction of \$1.783 million in the base revenue requirement and the
5 requested base rate increase.

6

7 **B. Reduce Cost of Long-Term Debt To Reflect Company's Updated Forecast of**
8 **Lower Interest Rates For Issuances After Base Period And In Test Year**

1

2 **Q. Have you quantified the effect of Mr. Baudino's recommendation to use the**
3 **Company's most recent forecast of the interest rates for the September 2021 and**
4 **September 2022 long term debt issuances reflected in the test year average cost**
5 **of debt?**

6 A. Yes. The effect is a \$0.079 million reduction in the base revenue requirement and the
7 requested base rate increase. The lower interest rates on these two issuances reduce
8 the average cost of long term debt in the test year to 3.81% compared to the 3.84%
9 reflected in the Company's request.

10

11 **C. Reduce Cost of Long-Term Debt For Issuance In Test Year**

12

13 **Q. Have you quantified the effect of Mr. Baudino's recommendation to use the**
14 **Company's most recent forecast interest rate for the September 2021 long term**
15 **debt issuance as the interest rate for the September 2022 long term debt issuance?**

16 A. Yes. The effect is a \$0.009 million reduction in the base revenue requirement and the
17 requested base rate increase. The lower interest rate on the September 2022 issuance
18 further reduces the average cost of long-term debt in the test year to 3.80%.

19

20 **D. Reduce Return on Equity to 9.1%**

21

22 **Q. Have you quantified the effect of Mr. Baudino's recommendation for a 9.1%**
23 **return on equity?**

1 A. Yes. The effect is a reduction in the base revenue requirement and requested base rate
2 increase of \$3.555 million. Each 10 basis points in the return on equity is equivalent
3 to \$0.296 million in the base revenue requirement and requested base rate increase.
4

5 **V. GOVERNMENTAL MANDATE ADJUSTMENT RIDER**
6

7 **Q. Describe the Company's request for a Governmental Mandate Adjustment**
8 **Rider.**

9 A. The Company seeks to establish and implement a "new Governmental Mandate
10 Adjustment mechanism ("Rider GMA") to enable the Company to implement and
11 respond to governmental directives/mandates impacting the utility, including changes
12 in federal or state tax rates and regulations promulgated by the U.S. Department of
13 Transportation, Pipeline and Hazardous Materials Safety Administration
14 (PHMSA)."³²

15 If the Commission approves the mechanism and related tariff in this
16 proceeding, the Company will file a separate application to implement any adjustments
17 to Rider GMA in response to a governmental mandate. The application would be
18 subject to Commission determination of prudence and reasonableness. Significant
19 pipeline replacement projects required by a government mandate but that do not
20 constitute an ordinary extension of the existing system in the ordinary course of
21 business would be accompanied by a certificate of public convenience and necessity
22 ("CPCN"). The Company will make annual applications with the Commission to

³² Application at 5.

1 update Rider GMA, reflecting any new proposed capital projects and the depreciation
2 of previously approved capital projects as well as any changes to federal and state
3 income tax rates or changes to the amortization of unprotected excess or deficient
4 deferred income taxes.³³

5
6 **Q. Does the Company’s request reflect any limitations on what constitutes a**
7 **“governmental mandate”?**

8 A. No. The Company does not define “governmental mandate” or how it will determine
9 the scope or incremental costs of any such “governmental mandate” for purposes of
10 the proposed Rider GMA, although it states that it would include changes in federal or
11 state income tax rates and “infrastructure” costs incurred to comply with regulations
12 issued by PHMSA.

13
14 **Q. Is this problematic?**

15 A. Yes. This is problematic for several reasons. First, the opportunity for recovery of
16 costs between base rate cases through Rider GMA will provide the Company a strong
17 financial incentive to characterize costs as new or expanded “governmental
18 mandates.” Second, there will be a strong financial incentive to characterize costs as
19 new and “incremental” due to the new or expanded “governmental mandates.” Third,
20 as a practical matter, it is almost impossible to clearly distinguish between “new” and
21 “incremental” costs due to “new” or expanded “governmental mandates” from costs

³³Direct Testimony of Sarah Lawler at 9-10.

1 that would otherwise have been incurred in the normal course of business due to
2 existing “governmental mandates,” including the existing mandates resulting from the
3 PHMSA “Mega Rule.” Fourth, since the PHMSA Rules and Regulations are subject
4 to the utility’s interpretation, the utility has discretion as to its response to the Rules
5 and Regulations, and the Rules and Regulations continue to evolve and expand. Thus,
6 the utility’s responses to these Rules and Regulations are subject to its judgment as to
7 the scope and manner of compliance and likely will continue to evolve as well. If the
8 Commission approves the Rider GMA, then the ability to obtain contemporaneous
9 recovery of the costs that it incurs will likely factor into the Company’s judgment as a
10 simple matter of behavior and incentives.

11
12 **Q. Is the proposed Rider GMA necessary to address changes in federal and state**
13 **income tax rates?**

14 A. No. The Commission’s responses to prior changes in the federal income tax rate,
15 including the reductions pursuant to the Tax Cuts and Jobs Act (“TCJA”), did not
16 require a Rider GMA, nor is such a rider necessary for future changes. In response to
17 the prior changes, the Commission initiated generic and company-specific
18 proceedings for the gas and electric utilities subject to its ratemaking jurisdiction. This
19 approach has allowed the Commission to address the issues on a consistent statewide
20 basis while allowing for differences among the utilities based on their unique facts and
21 circumstances. In addition, there often are changes in the federal and state income tax
22 code that do not affect income tax rates, but do affect income tax expense, including
23 deductions and tax credits. If and when there are changes in the federal and state

1 income tax code, whether income tax rates or other changes, then the Commission's
2 historic approach is sufficient, and indeed, superior, to the Company's proposed Rider
3 GMA.

4
5 **Q. Is there be an expiration date on the proposed Rider GMA?**

6 A. No. There is no sunset provision. Essentially the proposed Rider GMA will result in
7 a parallel, and in many respects, an alternative ratemaking paradigm that will
8 permanently supplement, if not supersede in many respects, the existing base
9 ratemaking paradigm.

10
11 **Q. Does the existing base ratemaking paradigm adequately address "governmental**
12 **mandates"?**

13 A. Yes. The existing base ratemaking paradigm not only adequately addresses all
14 "governmental mandates," however they are defined or interpreted by the utility, but
15 is superior to the Rider GMA from a customer perspective. First, in the base
16 ratemaking paradigm, the Company utilizes a forecast test year, which means that it is
17 able to include its forecast capital costs in base rates on a timely basis. It does not
18 require the proposed Rider GMA to achieve that objective. Second, in the base
19 ratemaking paradigm, the Company has an inherent financial incentive to minimize its
20 capital (and operating) costs after base rates are reset in every base rate case
21 proceeding. This aligns the Company's interests with its customers' interests, unlike
22 the proposed Rider GMA, which eliminates this inherent financial incentive in the base

1 ratemaking process in exchange for the new financial incentive to incur capital costs
2 due to the accelerated ratemaking recovery.

3
4 **Q. What is your recommendation?**

5 A. I recommend that the Commission reject the Company’s request for a “governmental
6 mandates” rider in the form of the proposed Rider GMA. It is not necessary. It
7 provides a perverse incentive for the Company to characterize costs as due to
8 “governmental mandates,” increase the scope of the mandates, and increase the new
9 and incremental costs of such mandates. The Commission already has the capability
10 to address changes in the federal and state tax codes, including changes in income tax
11 rates. The existing base ratemaking paradigm already provides the Company recovery
12 of its reasonable costs to comply with “governmental mandates,” and provides
13 financial incentives for the Company to minimize the costs to comply with any such
14 “mandates” in a safe and efficient manner. Finally, the existing base ratemaking
15 paradigm avoids the administrative burden of proceedings to determine new or
16 expanded “governmental mandates” and the new or incremental costs of such
17 “governmental mandates” as well as the proposed annual Rider GMA proceedings.

18
19 **Q. If the Commission adopts a Rider GMA, do you have any recommendations to**
20 **protect customers from excessive costs and charges?**

21 A. Yes. First, I recommend that the Commission require the Company to establish a
22 baseline “inventory” of existing “governmental mandates,” the specific scope of work
23 that the Company plans to comply with each of those mandates for each of the next

1 ten years, and the cost to perform the specific scope of work for each of those mandates
2 in each of the next ten years. Only in this manner, is there any hope for the
3 Commission to determine what is a new governmental mandate and the incremental
4 cost to comply with the new mandate. Even still, the Commission will be hard pressed
5 to assess what is a new mandate and the incremental costs resulting from the mandate.

6 Second, to the extent that the new governmental mandate requires retirements
7 of existing plant in service, then the reduction in depreciation expense and any savings
8 due to reductions in maintenance expense on the existing plant in service, should be
9 credited to the Rider GMA and used to reduce the revenue requirement, as well as the
10 reduction in the rate base on the existing plant due to the ADIT effect of the
11 abandonment loss deduction for the remaining tax basis.

12 Third, to the extent that the Company determines that it is required or, in its
13 judgment, should replace any specific type of pipe or any other assets on a generic
14 basis, such as Aldyl-A pipe, on a system wide basis, then the Commission should limit
15 scope and recovery of the costs of such a program in the same manner that it has done
16 in the past for the Company and other utilities through a Pipeline Replacement Rider
17 form of recovery, to ensure that the project is properly and well managed, subject to:
18 (a) annual cost and recovery limitations; (b) a sunset provision; (c) reductions through
19 credits to the revenue requirement for savings in depreciation expense, savings in any
20 other expenses, and savings from the ADIT effect of the abandonment loss deduction
21 for the remaining tax basis of existing plant retirements.

1 Fourth, the Commission should adopt a lower return on equity for this rider,
2 consistent with Mr. Baudino's recommendation in this proceeding.

3

4 **Q. Does this complete your testimony?**

5 **A. Yes.**

COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

**THE ELECTRONIC APPLICATION OF DUKE)
ENERGY KENTUCKY, INC. FOR: 1) AN)
ADJUSTMENT OF THE NATURAL GAS) CASE NO. 2021-00190
RATES; 2) APPROVAL OF NEW TARIFFS;)
3) ALL OTHER REQUIRED APPROVALS)
AND RELIEF)**

**EXHIBITS
OF
LANE KOLLEN**

**ON BEHALF OF THE
KENTUCKY OFFICE OF THE ATTORNEY GENERAL**

**J. KENNEDY AND ASSOCIATES, INC.
ROSWELL, GEORGIA**

SEPTEMBER 2021