## **ORIGINAL**



### COMMONWEALTH OF KENTUCKY

### BEFORE THE PUBLIC SERVICE COMMISSION OF KENTUCKY

In the Matter of:

ELECTRONIC EXAMINATION OF THE	)
APPLICATION OF THE FUEL ADJUSTMENT	) Casa Na
CLAUSE OF BIG RIVERS ELECTRIC	Case No.
CORPORATION FROM	2021-00058
NOVEMBER 1, 2018 THROUGH OCTOBER 31, 2020	)

DIRECT TESTIMONY

OF

MARK W. McADAMS DIRECTOR, FUELS PROCUREMENT

ON BEHALF OF

BIG RIVERS ELECTRIC CORPORATION

FILED: March 22, 2021

**ORIGINAL** 

1 2 3 4		DIRECT TESTIMONY OF MARK W. McADAMS
5	Q.	Please state your name, business address and occupation.
6	A.	My name is Mark W. McAdams, and my business address is Big Rivers
7		Electric Corporation ("Big Rivers" or "the Company"), 201 Third Street,
8		Henderson, Kentucky, 42420. I am the Director, Fuels Procurement for Big
9		Rivers. During the review period, $i.e.$ , November 1, 2018 through October 31,
10		2020, I have reported to Michael T. Pullen, Executive Vice President of
11		Operations. Subsequent to the review period, Mr. Pullen was appointed Big
12		Rivers' Chief Operating Officer and Nathaniel A. Berry was appointed to Vice
13		President, Operations. I now report to Mr. Berry.
14		
15	Q.	Please summarize your education and professional experience.
16	A.	I have Bachelor's degrees in Biology, Psychology, and Business, as well as a
17		Master of Business Administration with a Management emphasis. I am also
18		certified in purchasing management (C.P.M.). I was a Domestic and
19		Industrial Marketing Representative for Chevron U.S.A, prior to joining
20		Louisville Gas and Electric Company ("LG&E") in 1990. During my tenure
21		at LG&E, I served as logistics coordinator and contract administrator. In
22		July 1998, I was transferred to the Western Kentucky Energy Corp. ("WKE")
23		subsidiary and became the Manager, Fuels Strategy and Procurement. I left

1		WKE on December 31, 2007, to assume the responsibilities of the Director,
2		Fuels Procurement for Big Rivers.
3		
4	Q.	Please summarize your duties at Big Rivers.
5	A.	I am responsible for Big Rivers' procurement of solid fuel, fuel oil, flue-gas
6		desulphurization bulk reagent (lime and limestone), powdered activated
7		carbon for mercury reduction, natural gas (as of February 1, 2019), and
8		related logistics associated with the delivery of the foregoing materials.
9		
10	Q.	Have you previously testified before this Commission?
11	A.	Yes. During my tenure with LG&E, I testified in LG&E's fuel reviews.
12		During my time at Big Rivers, I have testified in Big Rivers' six-month and
13		two-year fuel adjustment clause ("FAC") reviews since 2009.
14		
15	Q.	What is the purpose of your testimony in this proceeding?
16	A.	The purpose of my testimony is to describe Big Rivers' procurement practices
17		for solid fuel and fuel oil as they relate to the FAC for the period from
18		November 1, 2018, through October 31, 2020 (the "Review Period").
19		
20	Q.	Have Big Rivers' coal suppliers adhered to their contract delivery
21		schedules during the Review Period?

A.	Yes, the majority of coal supply contracts are compliant with contract
	delivery schedules that were established during the time frame of the Review
	Period. Big Rivers did terminate two coal supply contracts during the two-
	year review period due to the suppliers' inabilities to meet contractual terms
	and conditions which specifically impacted quantity and delivery schedules

From time-to-time, there are various impediments to delivery (mine operations, river-related matters of freezing, flooding and/or drought, equipment break-down, etc.) that cause delays. Most often, shipments are rescheduled to deliver the product at a later date, via alternate mode of transportation, or carried forward into the subsequent month or quarter to complete delivery. Such make up of delayed tonnage is based upon the contractual language of the coal supply agreement and the reason for delay (e.g., force majeure). All (100%) of contractual deliveries were achieved in 2019 and 2020, except as Amended with Alliance Coal, LLC (Big Rivers Contract Number BRE-18-003) whose delivery delays were associated with mine idling for approximately two months as a result of the COVID-19 pandemic.

Q. What efforts has Big Rivers made in general to help ensure coal suppliers' adherence to contract delivery schedules during the Review Period?

Big Rivers' fuel department personnel review its delivery schedules with
suppliers, with providers of logistics services, and with Big Rivers generating
station contacts on a daily basis to ensure that scheduled tonnage has been
completed during the course of the term of the contractual agreement. In the
event of delay (mining, loading/unloading, and/or logistics issues), the parties
confer and agree upon revised schedules to ensure completion of contractual
tonnage amounts. Contract shipment status is reviewed weekly, monthly,
and quarterly to ensure contractual compliance. In the event of an extended
force majeure, the non-declaring party has a contractual option as to whether
to reschedule any shortfall tonnage. Contractual documents for coal supply
denote that time is of the essence in regard to coal delivery and that failure
to deliver is a material breach of the contractual agreement which could
result in termination of the coal supply agreement. Big Rivers has not had,
to date, a situation where it needed to invoke contract language regarding
delinquent or missed shipments. In such an event, the supplier would be
provided notice of its material breach of non-delivery pursuant to the
contractual agreement and would be obligated to remedy such default or face
the notential termination of the agreement

Q.

A.

What efforts has Big Rivers made to maintain the adequacy of its coal supplies in light of any coal supplier's inability or unwillingness to make coal contract deliveries?

Big Rivers makes reasonable efforts to work with its suppliers to set delivery schedules and to reschedule shipments, in a timely fashion, in the event of delays. In the event of an extended delay, such as a force majeure, Big Rivers would, if necessary, seek alternative spot supply to cover any shortfall due to such an extended delay. Big Rivers also maintains a reasonable inventory supply at each generating station as a buffer to ensure that it has adequate fuel supply at all times, despite delayed or interrupted shipment deliveries. When contract conditions will allow, Big Rivers may also provide notice of its desire for increased tonnage within its coal supply agreements to assist during shipment shortfall(s) by another of its suppliers.

A.

A.

12 Q. Please describe any changes in coal market conditions that occurred 13 during the Review Period or that Big Rivers expects to occur within 14 the next two years that have significantly affected or will 15 significantly affect Big Rivers' solid fuel procurement practices.

The U.S. coal industry will continue to be challenged by competition from natural gas, renewable energy sources (solar, wind, etc.) and more stringent environmental regulation. During the window of this Review Period, several coal companies have sold portions of their business, exited the business, or have declared bankruptcy (e.g., Murray Energy, Foresight Coal, Hartshorne/Paringa, and Rhino Energy). Mining firms are finding themselves challenged in regard to obtaining financing for capital for

maintenance of existing operations, expansion, or initiating new projects.
Additional announcements regarding the retirement of coal - fired utility
generation or their conversion to natural gas are occurring more frequently.
These retirements and/or conversions will impact coal production and sales.
Also, U.S. coal demand and production was greatly reduced during 2020 as a
result of the global COVID-19 pandemic. Despite depletion, closure,
bankruptcy and production cuts in certain basins, the Illinois Basin is
anticipated to continue production; albeit with fewer producers and in a
reduced scale as compared to prior years. Recent excess inventory situations
appear be in the process of reduction and more toward lower inventory levels.
Production is much more aligned with contractual obligations which closely
follows coal-fired generation demand. An extended outage event at a very
large supply point could quickly create pressure on the marketplace for
physical coal, along with short-term pricing spikes, until such an event could
be resolved. Coal producers have taken steps to reduce their on-site
inventory and excess production, and continue to delay or forego intended
expansion of either existing or new mining reserves. This may have an
impact on spot and term coal availability and pricing over the next several
years.

Over the Review Period, Big Rivers experienced inventory increases as a result of reduced electricity demand, part due to the continuing COVID –19 pandemic. Furthermore, Big Rivers is procuring less coal than in prior

years as a result of generation station retirement and dispatch of renewable
energy. In the near term, Big River's fuel procurement practices have
recommenced, with fuel procurement occurring in 2021. At present,
adequate coal supply has been offered via solicitations, and one contract of
one-year term has been executed. The potential change of all of these various
market pressures has created challenges in the coal producing sector. Coal
companies have elected to merge/consolidate, sell assets, or declare Chapter
7 or Chapter 11 bankruptcy. The result of these challenges has created a
smaller marketplace from which utilities may source coal supply. Big Rivers
will continue its due diligence to actively survey the marketplace for
opportunities to secure its fuel supply for short- and long-term business,
weighing these market forces while ensuring prudent procurement decisions.

A.

# Q. Have Big Rivers' fuel procurement purchases and practices for solid fuel during the Review Period been reasonable?

Yes. During the course of this Review Period, Big Rivers' practices have included a determined focus on the reduction of inventory, and balancing procurement to reduced demand. Big Rivers continues to review and appropriately act in the spot, mid—term, and long—term fuel and logistics markets, in a concerted and planned fashion, to attempt to limit its exposure to volatility in the marketplace and to ensure competitive and reliable fuel supply to its generating stations. Big Rivers' fuel procurement practices

include interaction with various departments within the Company (finance,
risk management, generation planning, operations, energy marketing, and
material handling) to ensure that any fuel supply agreements being
contemplated meet the planned generation and inventory goals of the
Company. Solid fuel is secured after evaluation of fuel quality, and of the
reliability and economic competitiveness of the fuel provider in light of the
short- and long-term fuel needs at the generating station(s). Big Rivers
strives for transparency within and outside of the cooperative, ensuring that
its procurement practices are sound, ethical, and appropriate for the
intended purpose. Big Rivers engages in formal competitive bid processes
and follows internal controls (internal bid opening processes to include
multiple persons and departments, bid tabulation and review by various
constituencies of the Company, and internal risk management evaluation) to
ensure transparency, accountability, and appropriate officer and
management level approval for procurement action. Big Rivers' fuel
procurement costs are competitive as compared to the fuel benchmarking
performed amongst Kentucky utilities.

Q. Earlier you mentioned that your responsibilities also included, as of February 1, 2019, procuring natural gas. Did those responsibilities continue throughout the Review Period?

1	A.	Yes, throughout the Review Period I was responsible for the procurement of
2		natural gas.

- Q. Please discuss the reasonableness of Big Rivers' natural gas
   procurement practices during the review period.
  - A. Big Rivers' currently has one natural gas fired generator. It is the Reid Combustion Turbine ("Reid CT"). It operates as a peaking unit, and for reliability needs within the MISO¹ system. Big Rivers purchases gas on the spot market when this combustion turbine is needed. Big Rivers' agent, ACES,² has gas traders on its staff that procure the gas for the Reid CT when it is required. ACES gas traders maintain a list of available gas supply companies so they have a variety of choices if the need arises to procure gas. Big Rivers has a transmission agreement with Texas Gas Transmission, LLC to supply the gas to this combustion turbine. This transmission service is an interruptible service that is appropriate for the level of use at the Reid CT. Since the combustion turbine does not operate on a daily basis, it does not warrant a firm gas contract. Big Rivers' gas procurement efforts during the Review Period have been reasonable and practical, and represent the least cost methodology of procuring gas for the operation of the Reid CT.

<sup>&</sup>lt;sup>1</sup> MISO = Midcontinent Independent System Operator, Inc. (www.misoenergy.org).

<sup>&</sup>lt;sup>2</sup> ACES (<u>www.acespower.com</u>) is a nationwide energy management company, headquartered in Carmel, Indiana, that helps its clients buy, sell, and manage energy.

- 1 Q. Does this conclude your testimony?
- 2 A. Yes.

#### BIG RIVERS ELECTRIC CORPORATION

### AN ELECTRONIC EXAMINATION OF THE APPLICATION OF THE FUEL ADJUSTMENT CLAUSE OF BIG RIVERS ELECTRIC CORPORATION FROM NOVEMBER 1, 2018 THROUGH OCTOBER 31, 2020 CASE NO. 2021-00058

### **VERIFICATION**

I, Mark W. McAdams, verify, state, and affirm that I prepared or supervised the preparation of the Direct Testimony filed with this Verification, and that Direct Testimony is true and accurate to the best of my knowledge, information, and belief formed after a reasonable inquiry

Mark W. McAdams

COMMONWEALTH OF KENTUCKY )
COUNTY OF HENDERSON )

SUBSCRIBED AND SWORN TO before me by Mark W. McAdams on this the day of March, 2021.

Notary Public, Kentucky State at Large

October 31, 2024

Mark W. MSHarus

My Commission Expires