

To: Kentucky American Water (KAW)

Date: September 13, 2023

RE: KAW Debt Financing Costs

KAW is currently not rated by the credit rating agencies but if it were, it could be rated lower than American Water Capital Corp (AWCC)'s Baa1 (Stable) and A (Stable) from Moody's and Standard and Poor's. If KAW were to seek financing on its own, it may need to become a SEC registrant for public offerings, with the associated costs, administration, and risks including capital market risk. This separation also could limit access to AWCC's liquidity resources and the loss of the consolidated company's credit support through AWCC.

AWCC enjoys the benefit of size (economy of scale), diversification, and greater access to a broader base of investors through larger capital markets' offerings. Additionally, AWCC has a support agreement with AWK, which serves as a functional equivalent of a guarantee, pursuant to which AWK has agreed to pay any principal or interest that AWCC fails to pay on a timely basis.

AWCC could be expected to issue debt at a lower all-in-rate than otherwise feasible for operating subsidiaries on a stand-alone basis, including KAW. AWCC loans the proceeds to the operating subsidiaries as needed on consistent terms than those obtained by AWCC.

Respectfully,	
Nicholas Furia	
Nicholas Furia Assistant Treasurer	

# American Water Capital Corp (Kentucky - American Water Company) Exchangeable Senior Notes due 2026

Series Exchangeable Senior Notes due 2026

Par Amount \$1,035M

Obligor / Borrower American Water Capital Corp.

State of Issuance Delaware

Use of Proceeds General Purpose

Security Type Senior Unsecured

Pricing Date 6/26/2023

Closing Date 6/27/2023 KAW Issuance Date 9/15/2023

Final Bullet Maturity Date 6/15/2026

Ratings Baa1/A/NR

Yield 3.625%

Tax Status Taxable

Last Reported Sale Price of the Common Stock on

NYSE on June 26, 2023 \$140.23 per AWK share

5.8213 shares of AWK common stock per \$1,000

Initial Exchange Rate principal amount of the notes, subject to change

Approximately \$171.78 per share of AWK common

stock, subject to adjustment

Approximately 22.5% above the last reported sale

price of AWK common stock on the NYSE on June

26, 2023 Cash up to the aggregate principal amount of the

notes to be exchanged and cash, shares of AWK common stock or a combination of cash and

shares of AWK common stock, at the Issuer's election, in respect of the remainder, if any, of the  $\ensuremath{\mathsf{T}}$ 

Issuer's exchange obligation in excess of the aggregate principal amount of the notes being

exchanged

June 15 and December 15 of each year,

commencing December 15, 2023

Initial Exchange Price

**Exchange Premium** 

Settlement Method

**Interest Payment Dates** 

Issuance: \$19,000,000

#### Scenario 1: AWCC Exchangeable Note

Interest Rate			
New Issue Yield	3.625%		
New Issue Spread-Discount_	0.000%	_	
New Issue Yield	3.625%		
Size/Liquidity Premium	0.000%		
New Issue Yield	3.625%		
Issuance Costs			
Underwriter	1.25%	\$	237,500
Legal	0.05%	\$	8,758

Trustee

Other

Rating Agency Accounting 0.14%

0.01%

0.00%

0.00%

\$

\$

27,517

2,203

285

193 276,455

<b>Upfront Rating Agency Costs</b>

**Annual Fees** \$2,494

### **Annual Interest Expense**

Coupon Rate 3.625% Interest Expense \$688,750

Scenario 2: Kentucky American Standalon	ne Issuer (Priva	ite Placement)
Interest Rate		
Benchmark Yield	3.775%	
New Issue Spread-Discount	1.450%	
New Issue Yield	5.225%	
Size/Liquidity Premium <sup>1</sup>	0.200%	
New Issue Yield	5.425%	
Increase vs. Scenario 1:	1.80%	
Issuance Costs		
Underwriter	0.76%	\$144,875
Legal <sup>2</sup>	0.02%	\$199,875
Rating Agency <sup>3</sup>	1.34%	\$255,000
Accounting <sup>4</sup>	0.63%	\$120,000
Trustee	0.00%	\$12,000
Other <sup>5</sup>	0.58%	\$109,665
		\$841,415
Increase vs. Scenario 1:		<i>\$564,960</i>
Upfront Rating Agency Costs		
Initial <sup>6</sup>	\$310,000	
Annual Fees <sup>6</sup>	\$159,500	
	\$469,500	
Increase vs. Scenario 1:	\$467,006	
Annual Interest Consus		
Annual Interest Expense  Coupon Rate	5.43%	
Interest Expense	\$1,030,750	
te. est Expense	+ 1,000,00	

Increase vs. Scenario 1:

\$342,000

## Notes:

- Note 1: Kentucky- American would likely incur an additional premium of 20 bps or more.
- Note 2: If Kentucky -American were a standalone issuer, the subsidiary would incur the total Legal expense instead of a portion of the cost spread across all issuancing subsidiaries.
- Note 3: Standalone offering by Kentucky -American would require a credit rating by two agencies with a issuance fees as follows: (Moody's min fee \$130K & S&P min fee \$125K).
- Note 4: If Kentucky -American were a standalone issuer, the subsidiary would incur the costs of additional accounting work performed by external auditors.
- Note 5: If Kentucky -American were a standalone issuer, the subsidiary would likely incur other costs such as SEC registration, investor marketing, and other administrative costs.
- Note 6: Upfront rating agency cost of \$469.5K includes initial rating fee of \$165K (S&P) and \$145K (Moodys) and annual surveillance fee of \$88K (S&P) and \$71.5K (Moodys)