1	COMMONWEALTH OF KENTUCKY					
2		BEFORE THE PUBLIC SERVICE COMMISSION				
3						
4						
5 6	In th	e Matter of:				
7 8		ERGY CORP. FOR APPLICATION FOR) CASE NO. 2020-00215 AIVER PURSUANT TO KRS 278.2219)				
9 10 11 12		SUPPLEMENTAL TESTIMONY OF JEFF HOHN				
13 14	Q1.	State your name.				
15 16	A.	Jeff Hohn				
17 18	Q2.	What is your job title?				
19 20	A.	CEO of Kenergy Corp.				
21 22	Q3.	What is Kenergy's goal in its Application in Case No. 2020-00215.				
232425	A.	To provide broadband service in its territory through its for profit, wholly owned subsidiary, Kenect.				
26 27	Q4.	Why can't Kenergy provide broadband services directly?				
28 29 30	A.	Broadband service is an unregulated activity and Kenergy as a regulated utility cannot provide unregulated services of this magnitude except through an affiliate.				
31 32	Q5.	How will Kenect be governed?				
33 34 35 36 37 38 39	A.	Currently, the Kenect Board is a mirror image of the Kenergy Board and the officers of Kenect are the Executive Officers of Kenergy. Kenergy aims to maintain complete ownership of Kenect. So long as it does, Kenect's Board will consist of all or some of the members of Kenergy's Board. Once Kenect begins operating, it will have its own separate staff fully funded by Kenect. To the extent Kenect utilizes any of Kenergy's personnel, Kenergy will be reimbursed by Kenect for those services.				

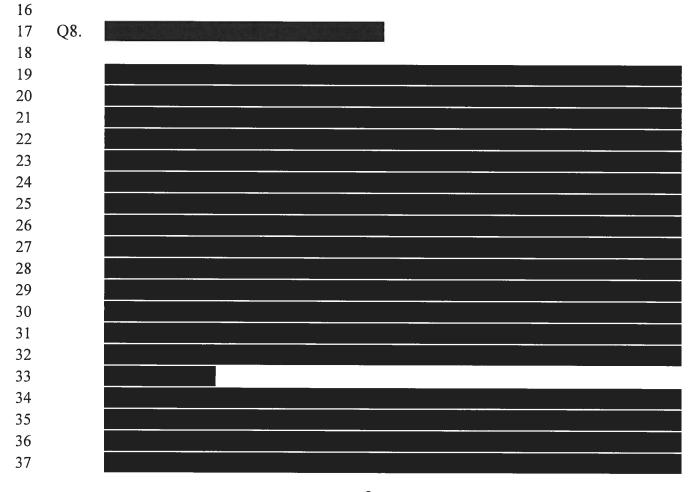
- Q6. How will Kenect obtain funding?

 A.

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- 8 Q7. Until it receives subsidy or subscriber income, how will it have funds to operate?
- A. Kenergy has advanced funds for its consultant (Conexon) and has paid the legal fees for creating Kenect as well as the legal fees for this application. Big Rivers reimbursed Kenergy \$15,000 for the Conexon retainer. Except for similar administrative costs, Kenect will not become active until it receives its subsidy. Depending upon the amount of subsidy, Kenect may be operating at a profit after the first year.



- - Q9. Physically, what will the plant and fixtures of a broadband operation look like?
- A. A fiber optic network operates much like an electric distribution network. Where an electric distribution network picks up power at its wholesale provider's substations, a fiber optic network picks up the information it distributes at trunk line points. From that point, distribution fiber is strung along utility poles. Service lines are then run to individual businesses and residences where it terminates into an Optical Network Termination ("ONT") device that converts optical signals into electronic signals. From the ONT, an Ethernet cable (CAT 5) is run inside the home where it is connected to the home/business owner's router. The router is used to provide connectivity to all of the business/residence's devices. The "heavy lifting" is the done by the distribution fiber and that is the bulk of the capital cost of the system.
 - Q10. What is the cost of a fiber system that reaches all of Kenergy's territory?
- - Q11. Who owns the fiber and why that entity?

A. Kenergy would construct the fiber and lease it to Kenect. First, Kenergy has the ability to borrow at low interest rates from the Rural Utility Service ("RUS"). RUS has a smart grid program specifically designed to lend money to rural electric cooperatives for this purpose. Kenect does not have access to such low interest funding and as such, the interest expense on the project would be four times higher if Kenect builds the fiber. Second, Kenergy can utilize the fiber for intra-system communications and the fiber serves as an alternative to automated meter communications when the current radio frequency automated meter system reaches the end of its useful life (approximately 5 years from the completion of the fiber

construction project). Additionally, Kenergy has the right to attach its equipment to its poles. Most of Kenergy's poles are in the highway right of way. Others are on member's property to which each member has consented by virtue of membership according to the terms of the membership. On the odd occasion where a private easement is necessary, Kenegy has been successful in obtaining private easements. There are no known instances where Kenergy or its predecessors have had to exercise eminent domain for its infrastructure. See Kenergy's membership agreement attached as Exhibit B hereto and its standard private easement attached as Exhibit C hereto.

1 2

Q12. Will Kenergy use any of its assets to subsidize Kenect's operations?

A. In the long term, no. In the short term, yes because Kenect is a start-up entity and lacks capital. Kenergy must provide the credit support necessary for Kenect to obtain a letter of credit. A letter of credit is required for funding to ensure the that the funding will be used for the fiber to home project. If the funds aren't properly applied then the can call the letter of credit to recoup the funding. However, any short term subsidy advanced by Kenergy to Kenect will be repaid by Kenect once it is able to do so.

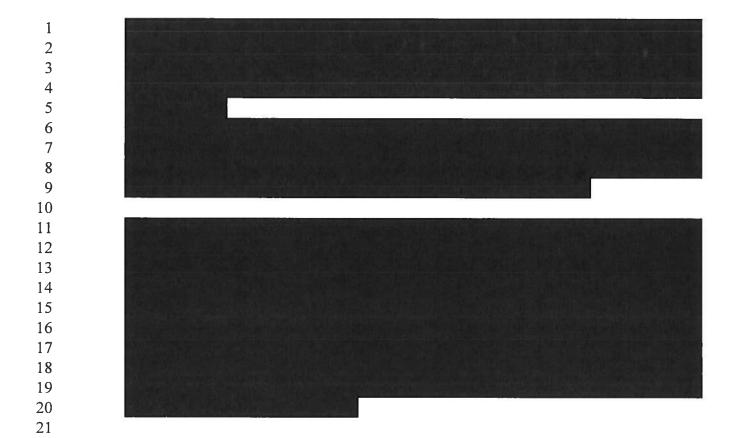
Q13. What is needed of the Commission in order to move the project forward?

A. Kenergy needs a waiver or deviation from KRS 278.2201 and KRS 278.2213 in order to

Kenect can only get a letter of credit one of two ways: Kenergy can guarantee it or Kenergy can invest \$3,000,000 in Kenect and CoBank will supply the initial letter of credit without parent guarantee. KRS 278.2201 prevents Kenergy from subsidizing a non-regulated activity. Kenect cannot get started unless Kenergy lends it short term aid or subsidy. KRS 278.2213(14) prevents Kenergy from financing aid to Kenect that subjects the assets of Kenergy to recourse. The execution of a parent guarantee of a letter of credit by definition subjects Kenergy's assets to backstop the letter of credit. However, there will be no unfair competition to this project.

Kenergy's costs for constructing the fiber.

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3	Q14.	If the \$3,000,000 investment in Kenect is approved, will it affect Kenergy's margin
4		or cause the need to raise rates?
5		
6	A.	No. Kenergy's margin is based on revenue less expenses. The cash portion of
7		Kenergy's capital earns interest. The loss of interest income in investing
8		\$3,000,000 is approximately \$15,000 annually.
9		
10	Q15.	Does the Application subject Kenergy's assets to undue risk?
11		
12	A.	No. Kenergy would not propose this project if it caused undue risk to Kenergy's
13		mission of providing safe, reliable electricity at reasonable rates. Because Kenergy
14		controls Kenect, the parent guarantee option's risk factor is minimized. Simply,
15		Likewise,
16		the short term option of investing \$3,000,000 in a wholly owned subsidiary is of
17		minimal risk because Kenergy controls how Kenect will expend funds. Kenergy's
18		control of Kenect ensures that the funds will be expended correctly and the broad
19		band project will not get overextended.
20		
21	Q16.	What is the basis for Kenergy's belief that Kenect will succeed?
22	-	
23	A.	First, other cooperatives have had success with broadband. Conexon has
24		completed over forty of these projects in the Connect America Fund and Connect
25		American Fund II. Conexon has the history of past experience to model whether
26		Kenect will succeed.
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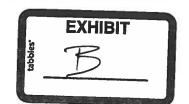
1	CASE NO. 2020-00215
2	VERIFICATION
4	
5	I hereby verify, state and affirm that the testimony filed herein is true and
6	correct to the best of my knowledge, information and belief formed after a reasonable
7	inquiry.
8	
9	John JEER HOHN
10	
11	STATE OF KENTUCKY
12	
13	COUNTY OF Davices
14	
15 16	The foregoing was signed, acknowledged and sworn to before me by JEFF HOHN, this 15 day of September, 2020.
17	, 2020.
18	My commission expires /8 March 2024
19	
20	O = I = I
21	Sover for Star 10 71 KYNP1149
22	Notary Public
23	
24	(seal)
25	
26 27	
28	

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

IN	THE	MA	TTER	OF:
117	1 1 1 1 2	1717		

APPLICATION OF KENERGY CORP. FOR A)	CASE NO.
WAIVER PURSUANT TO KRS 278.2219)	2020-00215

REDACTED EXHIBIT A TO JEFF HOHN SUPPLEMENTAL TESTIMONY





SECURITY DEPOSIT		IP/SECURITY DEPOSIT CERTIFICATE EASEMENT	Date
ACCOUNT NAME		AC	COUNT#
ADDRESS	· · · · · · · · · · · · · · · · · · ·		10 Post Color Colo
APPLICANT		FEDERAL ID OR DRIVERS LICENSE & SOCIAL SECURITY	OFFICE USE ONLY
EMPLOYER		PHONE	DATE
SPOUSE'S NAME		FEDERAL ID OR DRIVERS LICENSE & SOCIAL SECURITY	APPLIED TO FINAL BILL
JOINT APPLICANT		FEDERAL ID OR DRIVERS LICENSE & SOCIAL SECURITY	CASH REFUND or CHECK
EMPLOYER		PHONE	INTEREST AMOUNT
CO-SIGNER		CO-SIGNER CAPITAL CREDIT #	MASS REFUND/DATE
WHITE - CUSTOMER COPY	YELLOW CARD - OFFICE COPY		AT-44 Revised 01/20

- DOLLARS (\$5.00).
- (2) I agree that as a member of the cooperative:

MEMBERSHIP FEE

200.1

- (a) I will pay the cooperative's tariff rates as approved from time to time for all electric energy charged to my account.
- (b) I grant the cooperative the permanent right to construct, operate, remove, replace and perpetually maintain its electric power lines (whether overhead or underground) and all associated equipment on the property owned or occupied by me, and in or upon all roads, streets or highways abutting that property, and will execute and deliver to the cooperative any conveyance, grant or instrument which the cooperative shall request for said purpose or any of them. I agree that all wires, meters, poles, transformers and other equipment which the cooperative constructs or installs on that property will, at all times, be owned by the cooperative, and the cooperative shall have the right to come on that land to exercise the rights granted it by me herein, which include the right to cut, trim and control the growth of trees, shrubbery and other vegetation, by any reasonable means, that may interfere with or threaten to endanger the operation or maintenance of lines or other equipment.
- (c) I understand that as a member of the cooperative I will have the rights and privileges of a member under the Articles of Consolidation and Bylaws of the cooperative and will be bound by the responsibilities, rules and regulations imposed on a member by those documents and any amendments to those documents that may from time to time be adopted by the Board of Directors or membership of the cooperative.
- (3) I further understand that acceptance of my application for membership by the Board of Directors of the cooperative will constitute an agreement between the cooperative and me upon the terms set forth herein.
- (4) Applicant agrees that this membership shall be

a) Individual Membership		b) Joint Membership (bo	th parties must sign certi	ificate)	c) Business, Church
or Organization	_			_	
(5) The undersigned Member(s) agrees	s to deposit w	vith the cooperative sucl	n security deposit as is	required by the rules	and regulations of the
cooperative and hereby grants coopera	tive a security	y interest in that deposit	as collateral for service	e to be supplied by coo	operative. If service to
Member is terminated, cooperative shall	I apply that d	eposit and any assigned	assets held by the coo	perative to any bills du	e the cooperative and
any portion of said deposit not so appli	ied shall he r	efunded to undersigned	upon termination of ser	vice	·



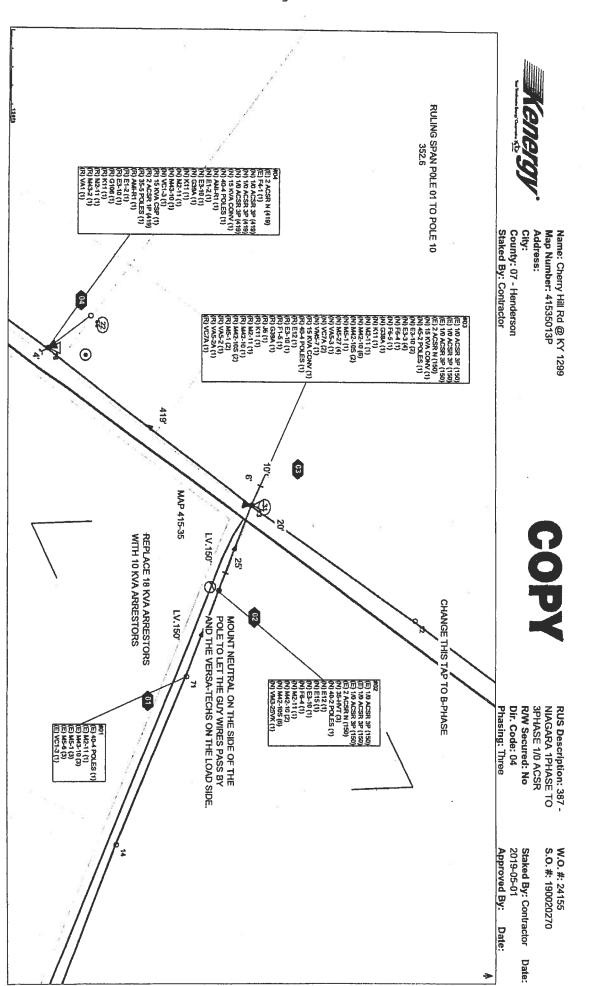


EP-20 (Revised 09/28/2005)

Kenergy

RE 640 557 - 558 (OVERHEAD OR UNDERGROUND FACILITIES)
(OVERTICAD ON ONDESTIGITORY)
THIS EASEMENT for electric facilities made and entered into on this title 49 day of HPK/L, 20, 19 by and between the undersigned (whether one or more) SAMES ESCOTTS 50-30 MPAH CATES CD
'KODARD'S KENTUCKY 4 GACY
(unmarried) (husband and wife) and Kenergy Corp a cooperative whose address is P.O. Box 18, 6402 Old Corydon Road, Henderson, Kentucky, 42419-0018 (hereinafter called "Cooperative").
(Notifically), 42418-0010 (Halailialia) Called Cooperative).
For valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the undersigned grant(s) unto the coop-
erative, its successors and essigns, the right to enter upon the land of the undersigned, for the purposes stated herein, which lands are situated in HENDELSON County, Kentucky, and more particularly described as follows:
Silected in the first of the fi
Permission granted for telephone, cablevision or other communications to attach to poles and use same route.
A cedain tract of land containing approximately 150 acres located 6507 Hwy 1299
w/0 24 55 Loc, 1
A mand bounded as follows:
E R On the North By MEAHLAND CATES 120
SECON THE South By DENNIS NUNN
WEAHLAND CATE'S IZD WENCH On the North By DENNIS NUNN SCOT ATTENDED DENNIS NUNN ATTENDED DENNIS NUNN ATTENDED dated the Z day of MAY ZOIC, of record
DENNIS NUNN
TO On the West By DERING Some real property acquired by the undersigned from Some's Chry Est.
AND BEING the same real property acquired by the undersigned from Same's CARTY EST.
S SS by DED dated the Z day of MAY ZOIR, of record
in DEED book 043 page 0452 office of the HOLDER Journey Court Clerk.
20
The undersigned grant(s) to the Cooperative an electric power line easement feet in width along with the right to construct, bury, reconstruct, rephase, repair, replace, operate and maintain on the above-described lands an electric transmission and/or distribution line, cable or system and
necessor related facilities, and to cut, trim and control the growth by any reasonable means of trees, and topic vegetation located within the
easement or that may interfere with or threaten to endanger the operation or maintenance of said line, cable or system.
The Undersigned covenant(s) that they (he or she) have (has) the right to convey the foregoing easement and rights granted hersin and that the Cooperative shall have quiet and peaceable possession of said rights throughtout the existence of this easement.
Constable across that it shall now all resconsible demarks to existing buildings, growing crops (where appropriate), and fences caused by ordinary
day-to-day construction, operation, maintenance or reconstruction required by Cooperative in the exercise of the rights herein granted. The easement shall be kept clear of all other obstructions, including buildings, that may interfere with or endanger the operation and maintenance of said line, cable or system.
The location of the easement herein granted shall at all times be as selected by Cooperative and said location shall be as approximately shown on the
attached plat or sketch of said location if attached hereto.
upgrade single pluse
Prepared by TZEVIV COLUMN
to tille Along Hwy Kenercy Corp Printso. 80x 13/89
1299, KENERGY CORP.
IN WITNESS WHEREOF, the undersigned have set their hands this day and date first hereinabove written.
Signed in the presence of:
Lain la Calai
Can I change TEVIN LEE COCKY
Arlmon of Cliffer 13
The state of the s
STATE OF KENTUCKY
COUNTY OF ANDERSON
The foregoing instrument was acknowledged before me this 29 day of April 20 19, by
Dames & Scott CIACY
5/6/08/2
Notary Public KEVIN LEE COSOL

My Commission Expires: ____



2019012470 HENDERSON CO, KY FEE \$17.00 PRESENTED / LOOGED: 11-07-2019 12:05.10 PM

RECORDED: 11-07-2019 RENESA ABNER CLERK BY TONYA WILBON DEPUTY CLERK

BK: RE 640 PG: 557-558

MAILED TO: 11/08/2019 KENERGY CORP - ATTN: SCOTT ATHERTON

PO BOX 1389

OWENSBORO, KY 42302

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

IN	THE	MA	TTER	OF.
TIT.	1 1 1 1 1			VII.

APPLICATION OF KENERGY CORP. FOR A)	CASE NO.
WAIVER PURSUANT TO KRS 278.2219)	2020-00215

REDACTED EXHIBIT D TO JEFF HOHN SUPPLEMENTAL TESTIMONY