1 COMMONWEALTH OF KENTUCKY 2 BEFORE THE PUBLIC SERVICE COMMISSION 3 4 5 In the Matter of:) 6 7 KENERGY CORP. FOR APPLICATION FOR) CASE NO. 2020-00215 8 A WAIVER PURSUANT TO KRS 278.2219 9 10 **TESTIMONY OF JONATHON CHAMBERS** 11 12 13 Q1. State your name. 14 15 A. Jonathon Chambers 16 17 Q2. What is your business address? 18 19 A. 2001 Grand Boulevard, Kansas City, MO 64108. 20 21 O3. What is your job title and background? 22 23 A. I am a partner in Conexon, LLC ("Conexon"). I have worked for over twenty-five 24 (25) years at start-up companies, large corporations and the U.S. Government. For the 25 four years prior to Conexon, I was Chief of the Office of Strategic Planning for the Federal 26 Communications Commission. I was part of the senior leadership at the FCC that reformed 27 \$12 billion in annual federal spending, including the rural and high-cost fund, e-rate, 28 telecommunications relay services and the lifeline programs. I also conceived of the Rural 29 Broadband Experiment and was involved in the auction design for the Connect America 30 Fund. 31 Prior to the FCC, I worked in the cable and telecommunications industry in the U.S. and 32 33 Europe. He was one of the original employees at Sprint PCS, where he was Vice President of Public Policy and Associate General Counsel. In Europe, I worked with Telenet 34 35 (Belgium), Ono (Spain) and Ish (Germany). I was General Counsel of TVGateway, a

company formed by Comcast, Cox and Charter to develop an electronic program guide.

36

- 1 Jonathan was Chief Strategy Officer, General Counsel and a founder of Movida
- 2 Communications, Inc., an MVNO focused solely on the US Hispanic market.

3

- 4 At the start of his professional career, I spent eight years in the U.S. Senate, as staff director
- 5 for the Commerce Committee, staff member of the Intelligence Committee and legislative
- 6 director to Senator Jack Danforth (R-MO). I hold a BA in economics from Yale College,
- 7 an MA in international affairs from Columbia University and a JD from Georgetown
- 8 University Law Center.

9

In March 2016, I left the FCC to join Conexon to help electric cooperatives bring FTTH broadband to rural areas throughout the country.

12

13 Q4. What is Conexon's business?

14

15 A. Feasibility planning and funding, rural fiber distribution design, construction management services and other related functions.

17

18 Q5. Has Conexon consulted with Kenergy about a potential fiber to home project?

19

20 A. Yes.

21

22 Q6. What information has Conexon provided to Kenergy?

23

A. An oral feasibility study presentation and power point presentation to Kenergy's board along with various meetings with Kenergy's staff.

26

27 Q7. Was this feasibility study initially reduced to a written report?

28

29 A. No.

30

31 Q8. Has this feasibility study since been reduced to a written report?

32

A. Yes, see attached report ("Exhibit A") and assumption ("Exhibit B"). I incorporate these documents by reference and adopt the information in them as if fully restated under oath in this testimony.

36

Q9. Are the contents of the report, the methodology in the report and the assumption proprietary to Conexon?

39

Yes. Conexon is not the only entity that consults in the fiber to home business 1 A. Our methodology has developed by consulting on over 40 projects similar to Kenergy's. 2 As a for-profit, private limited liability company, our reports, analysis and methodology 3 are not available to the public. To allow this information to become public would place 4 5 Conexon at a competitive disadvantage, allow competitors to copy and obtain our intellectual property and dissuade Conexon from consulting with regulated entities such as 6 Kenergy. As a consultant, few companies, if any, would consult with regulated entities if 7 that company's methodology were to be available for public consumption. Conexon 8 request that the Kentucky Public Service Commission give confidential treatment to the 9 documents attached hereto and incorporated by reference. 10

11

12 Q10. Does this conclude your testimony?

13

14 A. Yes.

CASE NO. 2020-00215

VERIFICATION

I hereby verify, state and affirm that the testimony filed herein is true and correct to the best of my knowledge, information and belief formed after a reasonable inquiry.

STATE OF Mora Commer JONATHAN CHAMBERS

COUNTY OF Mora Commer The foregoing was signed, acknowledged and sworn to before me by JONATHAN CHAMBERS, this 18 day of September 2020.

My commission expires Maxine SHAYNE Notary Public Montgomery County Maryland My Commission Expires 09/28/22

Notary Public (seal)

COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

APPLICATION OF KENERGY CORP. FOR A)	CASE NO.

WAIVER PURSUANT TO KRS 278.2219) 2020-00215

IN THE MATTER OF:

REDACTED EXHIBITS A & B TO JONATHAN CHAMBER'S TESTIMONY