

1 Jonathan was Chief Strategy Officer, General Counsel and a founder of Movida
2 Communications, Inc., an MVNO focused solely on the US Hispanic market.

3
4 At the start of his professional career, I spent eight years in the U.S. Senate, as staff director
5 for the Commerce Committee, staff member of the Intelligence Committee and legislative
6 director to Senator Jack Danforth (R-MO). I hold a BA in economics from Yale College,
7 an MA in international affairs from Columbia University and a JD from Georgetown
8 University Law Center.

9
10 In March 2016, I left the FCC to join Conexon to help electric cooperatives bring FTTH
11 broadband to rural areas throughout the country.

12
13 Q4. What is Conexon's business?

14
15 A. Feasibility planning and funding, rural fiber distribution design, construction
16 management services and other related functions.

17
18 Q5. Has Conexon consulted with Kenergy about a potential fiber to home project?

19
20 A. Yes.

21
22 Q6. What information has Conexon provided to Kenergy?

23
24 A. An oral feasibility study presentation and power point presentation to Kenergy's
25 board along with various meetings with Kenergy's staff.

26
27 Q7. Was this feasibility study initially reduced to a written report?

28
29 A. No.

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31 Q8. Has this feasibility study since been reduced to a written report?

32
33 A. Yes, see attached report ("Exhibit A") and assumption ("Exhibit B"). I incorporate
34 these documents by reference and adopt the information in them as if fully restated under
35 oath in this testimony.

36
37 Q9. Are the contents of the report, the methodology in the report and the assumption
38 proprietary to Conexon?

1 A. Yes. Conexon is not the only entity that consults in the fiber to home business
2 Our methodology has developed by consulting on over 40 projects similar to Kenergy's.
3 As a for-profit, private limited liability company, our reports, analysis and methodology
4 are not available to the public. To allow this information to become public would place
5 Conexon at a competitive disadvantage, allow competitors to copy and obtain our
6 intellectual property and dissuade Conexon from consulting with regulated entities such as
7 Kenergy. As a consultant, few companies, if any, would consult with regulated entities if
8 that company's methodology were to be available for public consumption. Conexon
9 request that the Kentucky Public Service Commission give confidential treatment to the
10 documents attached hereto and incorporated by reference.

11

12 Q10. Does this conclude your testimony?

13

14 A. Yes.

CASE NO. 2020-00215

VERIFICATION

I hereby verify, state and affirm that the testimony filed herein is true and correct to the best of my knowledge, information and belief formed after a reasonable inquiry.

STATE OF Maryland

COUNTY OF Montgomery

[Signature]
JONATHAN CHAMBERS

The foregoing was signed, acknowledged and sworn to before me by JONATHAN CHAMBERS, this 18 day of September, 2020.

My commission expires _____

MAXINE SHAYNE
Notary Public
Montgomery County
Maryland
My Commission Expires 09/28/22

[Signature]
Notary Public

(seal)

**COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION**

IN THE MATTER OF:

APPLICATION OF KENERGY CORP. FOR A)	CASE NO.
WAIVER PURSUANT TO KRS 278.2219)	2020-00215

REDACTED EXHIBITS A & B TO JONATHAN CHAMBER'S TESTIMONY