COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:		
APPLICATION OF KENERGY CORP. FOR A)	CASE NO.
WAIVER PURSUANT TO KRS 278.2219)	2020-00215

TESTIMONY OF LESLYE KRAMPE OF KENERGY CORP.

Applicant, Kenergy Corp. ("Kenergy") submits the attached testimony of Leslye Krampe of Kenergy in support of the Application in this matter.

Respectfully submitted,

DORSEY, GRAY, NORMENT & HOPGOOD 318 Second Street Henderson, KY 42420 Telephone (270) 826-3965 Telefax (270) 826-6672 Attorneys for Kenergy Corp.

J. Christopher Hopgood

chopgood@dkgnlaw.com

CERTIFICATE OF SERVICE

I hereby certify that the foregoing was served by electronic filing to the Kentucky Public Service Commission, 211 Sower Blvd., Frankfort, KY 40602 with a copy served electronically to the Kentucky Attorney General, Office of Rate Intervention, 700 Capital Avenue, Suite 20, Frankfort, KY 40601-8204, on this day of August, 2020.

Counsel for Kenergy Corp.

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5	In th	In the Matter of:		
7 8 9	KENERGY CORP. FOR APPLICATION FOR) A WAIVER PURSUANT TO KRS 278.2219			
10 11 12		TESTIMONY OF LESLYE KRAMPE		
13 14	Q1.	Please state your name, business address and position with Kenergy.		
15 16 17	A.	Leslye Krampe, 6402 Old Corydon Road, Henderson, Kentucky 42420. I am Commercial Accounts and Economic Development Specialist.		
18 19	Q2.	What is your educational background?		
20	A.	My resume is attached.		
22 23	Q3.	What is your work experience?		
24 25	A.	My resume is attached.		
26 27 28	Q4.	Have you previously submitted testimony or sworn applications before the Kentucky Public Service Commission?		
29 30	A.	No.		
31 32	Q5.	Have you previously submitted testimony before other regulatory agencies?		
33 34	A.	No.		
35 36 37	Q6.	Are you familiar with Kenergy's desire to provide broadband service in its territory through a subsidiary.		
38 39	A.	Yes, I have been in communication with area school, association and government leaders to gauge the support for this project.		

1 Q7. Has Kenergy received letters of support from elected officials and statewide associations?

3

4 A. Yes, attached are letters from Congressman James Comer and Commissioner of
5 Agriculture Ryan Quarles. Also attached is a letter from Mark Haney, President of
6 Kentucky Farm Bureau Federation. In addition, area state representatives and
7 senators have filed their support letters with the Kentucky Public Service
8 Commission.

9

10 Q8. Has Kenergy's members been supportive of a potential broadband subsidiary?

11

12 A. Yes, Kenergy has had thousands of Facebook comments or "likes" supporting the development of high speed internet. Also, many Kenergy members have submitted public comment to the Commission.

15

16 Q8. How would high speed internet help residential and commercial members?

17

A. Our commercial members like any commercial business are more and more dependent on the internet. Orders, billing and electronic payment of invoices over the internet is becoming the rule rather than the exception. Like an assembly line, the faster commerce can move, the more efficient a business becomes. Pitting a business without high speed internet against a competitor that has such access renders a competitive disadvantage.

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As for residential members, entertainment and family business (such as bill pay, online banking and tax preparation) depend more and more on fast internet service. With the advent of Covid, school work and adults working from home has magnified the need for high speed internet in our territory. Large portions of our territory have no high speed access.

28 29

CASE NO. 2020-00215

VERIFICATION

I hereby verify, state and affirm that the testimony filed herein is true and correct to the best of my knowledge, information and belief formed after a reasonable inquiry.

STATE OF KENTUCKY

COUNTY OF Henderson

The foregoing was signed, acknowledged and sworn to before me by LESLYE KRAMPE, this 27 day of August, 2020.

My commission expires 1 - 14 - 22

JENNIFER S. BELL Notary Public - State At Large Kentuckyea Wotary Id # 593154 My Commission Expires 01/14/2022

Leslye D. Krampe

6402 Old Corydon Road Henderson, KY 42420 Work: (270) 831-4640 lkrampe@kenergycorp.com

EDUCATION:

Murray State University

Henderson, Kentucky

Degree: Bachelor of Science Area: Business Administration

Henderson, Kentucky

Henderson Community College

Degree: Associates in Arts

August 2004

May 2005

CAREER RELATED EXPERIENCE:

August 2016 – Present

Kenergy Corp.

Henderson, Kentucky

Commercial Accounts & Economic Development Specialist

- Promotes Commercial & Industrial (C&I) services through building relationships with Kenergy's 19 large industrial members and top 50 commercial members
- Meet with commercial and industrial members to discuss energy usage, billing history, power factor, outage restoration, future load growth, rate adjustments, etc.
- Oversee contract changes and service agreements for large industrial members
- Assists in promoting energy efficiency programs for C&I members
- Plan and execute the annual golf outing for C&I members
- Develop relationships with local economic development organizations throughout Kenergy's 14-county service territory
- Assist local economic development organizations by providing electric information for RFIs and participating in site visits as needed
- Attend local events throughout Kenergy's service territory to develop relationships with members and promote Kenergy's commitment to the communities it serves
- Develop professional relationships with the Cabinet for Economic Development office in Frankfort
- Promote broadband in west Kentucky for economic growth

May 2015 - August 2016

Field & Main Bank

Henderson, Kentucky

Vice President, Facilities Officer

- Oversee and administer all bank properties, facilities, vehicles, equipment, as well as construction, repairs and maintenance to ensure a clean, orderly and safe environment for customers and employees
- Work closely with Senior Management and Board of Directors, vendors, contractors and government agencies regarding the placement, expansion, renovation or closure of bank facilities
- Oversee multiple construction and renovation projects to improve efficiency and to ensure that facilities meet environmental, health & security standards, and also comply with government regulations
- Participate in architectural and engineering planning & design and supervise installation
- Prepare and review operational proposals, reports, invoices and schedules to ensure accuracy and efficiency
- Analyze internal processes and recommend and implement procedural or policy changes to improve operations
- Manage more than 70+ vendor relationships
- Organize multiple areas of the Bank, including inventories and supplies

July 2010 - May 2015

Field & Main Bank, formerly known as Ohio Valley Financial Group

Henderson, Kentucky

- Credit Analyst II
- Worked directly with the Credit Manager to manage the Bank's \$320MM loan portfolio
- Completed new loan requests, with aggregate relationships from \$150M up to \$5MM
- Completed annual loan reviews on consumer & commercial loans
- Spread financial information in Moody's software
- Completed monthly reports for the Board of Directors, excluding ALLL report
- Managed financial document tracking
- Presented credit requests at Officer Loan Committee
- Secretary for the Officer Loan Committee
- Managed the credit card portfolio
- Sold the Bank's credit card portfolio Received a quarterly bank-wide award
- Assisted with bank merger by helping form Field & Main Bank's loan policy

Nov. 2005 – July 2010

Fifth Third Bank

Henderson / Morganfield, Kentucky

Customer Service Manager / Assistant Center Manager / Retail Associate / Financial Service Representative

- Provided support for the Financial Center Manager
- Measured, reviewed, & monitored goals and expectations for the Financial Center
- Performed monthly compliance audits on the Financial Center
- Created various Excel spreadsheets to document branch success for region
- Managed Financial Center's day-to-day operations
- Supervised Customer Service Representatives
- Scheduled, coached, & counseled employees
- Initiated, processed, & closed approved loans
- Opened new accounts; checking, savings, Certificate of Deposits, IRAs, etc.
- Researched financial information; statements, transactions, disputes, etc.
- Researched and reported fraudulent activities on accounts
- Assisted customers with investment opportunities

SPECIAL SKILLS:

Proficient in Microsoft Word, Excel, PowerPoint and Outlook

TRAINING & AWARDS:

Certified Key Account Executive (CKAE) from National Rural Electric Cooperative Association

Henderson Leadership Initiative Graduate - Class of 2019

Junior Achievement of West Kentucky – Henderson Advisory Board member Junior Achievement of West Kentucky volunteer teacher at Holy Name School

Henderson Rotary Club member

Father Bradley Shelter for Women and Children Board Member

POW! Partnership of Women member

Henderson Economic Development Board Member Hancock County Industrial Foundation Board Member

Kentucky Association of Economic Development (KAED) Member

OTHER TRAINING & AWARDS:

Facility Management Certificate Program from University of Southern Indiana

Glenn Shepard Management Seminar – How to Supervise People and Lead a Team

Fred Pryor Seminars – Making the Transition from Staff to Supervisor & Project Management Workshop Completed multiple Credit Analyst related training seminars through the Kentucky Bankers Association

Completed Supervisory Education Program for bank management at Fifth Third Bank

2011 Banking at the Max Award recipient for exceptional customer service while transferring Ohio

Valley Financial Group's credit card portfolio

REFERENCES: Available upon request

Members of the Kentucky Public Service Commission P.O. Box 615 211 Sower Boulevard Frankfort, Kentucky 40602

Re: Broadband in Western Kentucky

Chairman Schmitt, Commissioner Chandler, and Commissioner Matthews:

As elected legislators for the following fourteen Kentucky counties: Daviess, Henderson, Hancock, Hopkins, Ohio, Webster, McLean, Crittenden, Union, Lyon, Caldwell, Livingston, Muhlenberg and Breckinridge; we are writing to express our support of Kenergy Corp's broadband deployment project. This initiative will drastically improve the economic stability and quality of life for thousands of rural Kentuckians. Many counties have limited, if any, availability to reliable, high-speed internet. Most are either severely underserved or not served at all. This critical infrastructure is essential to business, healthcare, education, agriculture and quality of life.

Extending broadband services to rural areas is the modern-day equivalent of rural electrification in the 1930's. While cost prohibitive for many providers to build infrastructure for only a handful of customers, electric cooperatives have existing infrastructure in place already, making them the perfect fit for those underserved customers throughout our state.

The current COVID-19 pandemic is a perfect example of how vital high-speed broadband is for citizens and students required to work and study from home. Kentucky's electric cooperatives regulated by TVA have already begun closing the gap in many areas of west Kentucky, but these only represent a fraction of the unserved and underserved population. Ensuring regulated electric cooperatives have the same opportunity to secure financing for a broadband buildout is vital to the success of our rural communities.

Thank you for your consideration of Kenergy's request for a waiver in order to pursue this important project - one that will positively impact economic development and transform western Kentucky.

Sincerely,

Representative Jim Gooch

District 12

Senator Matt Castlen

District 8

deten will Senator Robby Mills

District 4

Representative Suzanne Miles District 7

Sitt Lewie Representative Scott Lewis District 14

Representative Rob Wiederstein District 11

R. Wiederstern

Representative Myron Dossett District 9

Representative Dean Schamore District 10

Stan Humphries

Senator Stan Humphries District 01

Clin Freedon

Representative Chris Freeland District 6

C. Lynn Backler Representative Lynn Bechler

District 4

m Glenn Representative Jim Glenn District 13

Representative Melinda Gibbons Prunty District 15

RFB TRANSPARENTE

Kentucky Farm Bureau Federation

9201 Bunsen Parkway • P.O. Box 20700 • Louisville, KY 40250-0700 Telephone (502) 495-5000 • Fax (502) 495-5114 • kyfb.com

MARK HANEY
President

EDDIE MELTON
First Vice President
SHARON FURCHES
Second Vice President
DREW GRAHAM
Executive Vice President

July 6, 2020

The Kentucky Public Service Commission P.O. Box 615
211 Sower Boulevard
Frankfort, Kentucky 40602

Re: Broadband in Western Kentucky

Chairman Schmitt, Commissioner Chandler, and Commissioner Matthews:

Kentucky Farm Bureau Federation appreciates the opportunity to express our support for a project to improve the economic stability and quality of life for thousands of rural Kentuckians. Many Kentucky citizens today have limited - if any - access to reliable, high-speed internet. Most are either severely underserved or not served at all. This critical infrastructure is essential to agriculture, business, healthcare, education, and the quality of life.

The current COVID-19 pandemic has only amplified how vital high-speed broadband is for citizens and students required to work and study from home. As an organization that has made broadband and high-speed internet access across the Commonwealth a priority issue, Kentucky Farm Bureau Federation feels a waiver allowing Kenergy the ability to provide funding for an affiliate broadband service provider will be key to ensuring the future viability of west Kentucky.

Thank you for your consideration of this important project, one that will positively impact economic development and transform western Kentucky.

Sincerely,

Mark Haney

President

MH:rt



July 10, 2020

The Kentucky Public Service Commission P.O. Box 615
211 Sower Boulevard
Frankfort, Kentucky 40602

Re: Broadband Waiver in Western Kentucky

Chairman Schmitt, Commissioner Chandler and Commissioner Matthews:

On behalf Consumer Energy Alliance (CEA), a diverse group representing families, small businesses and men and women from various industries, including labor, manufacturing, small business and conservation across the nation and Kentucky, I'm writing today to share our support of a waiver to allow Kenergy Corp to provide broadband service.

CEA appreciates the opportunity to offer its comments and share our express our support for a project that will help improve the lives of thousands of families and businesses across rural Kentucky at a time when our Commonwealth is struggling. In May 2020, nearly 40 percent of our workforce filed for unemployment. While the economic pain of COVID-19 is starting to slowly recede, we know that many of our rural communities were facing difficult financial circumstances before the arrival of the pandemic. Kentucky is one of the most underserved states in the country for broadband service, with many parts of our Commonwealth having limited or no high-speed internet service at all. In the 21st Century economy, access to this critical infrastructure is vital to businesses, schools, hospitals, and nearly every aspect of our lives.

The on-going COVID-19 pandemic has only underscored how critical high-speed broadband is for much of our workforce and students that were required to do non-traditional instruction from home. As an organization dedicated to advocating for the needs of consumers, small businesses, and those on fixed incomes across Kentucky we believe it is imperative that our policymakers look for ways they can reduce the financial burden so many are experiencing. Fortunately, an opportunity has been presented before the Commission where it can address a long-standing public need and help rejuvenate areas of rural Kentucky. It is our understanding that Kenergy Corp has applied for a waiver that would authorize it to provide funding for an affiliate broadband service provider to upgrade and expand future service for communities in west Kentucky.

We urge you to support this waiver which could help revitalize rural western Kentucky. Thank you for your consideration of this important project, and the opportunity to provide our comments.

Sincerely,

Brydon Ross Brydon Ross

VP of State Affairs

CEA

The Kentucky Public Service Commission P.O. Box 615 211 Sower Boulevard Frankfort, Kentucky 40602

Re: Broadband in Western Kentucky

Chairman Schmitt, Commissioner Matthews and Commissioner Chandler:

As the leading economic development agencies for the following counties: Daviess, Henderson, Hancock, Hopkins, Ohio, Webster, McLean, Crittenden, Union, Lyon, Caldwell, Livingston, Muhlenberg and Breckinridge; we appreciate the opportunity to express our support of a project guaranteed to improve the economic stability and quality of life for thousands of rural Kentuckians. Many Kentucky citizens today have limited - if any - access to reliable, high-speed internet. Most are either severely underserved or not served at all. This critical infrastructure is essential to business, healthcare, education, agriculture and quality of life.

The current COVID-19 pandemic has only amplified how vital high-speed broadband is for citizens and students required to work and study from home. Combined, our separate missions to attract new business to the Commonwealth and improve the quality of life for current residents will be directly impacted by the success of Kenergy's broadband deployment project. The granting of a waiver allowing Kenergy the ability to provide funding for an affiliate broadband service provider is key to ensuring the future viability of west Kentucky.

Thank you for your consideration of this important project, one that will positively impact economic development and transform western Kentucky.

Sincerely,

Brittaney Johnson

President/CEO, Greater Owensboro Economic Development Corporation

Missy Vanderpool

Executive Director, Henderson Economic Development

Mark

Mike Baker

Director, Hancock County Industrial Foundation

Amanda Davenpart

Amanda Davenport

Executive Director, Lake Barkley Partnership

Kaymla. House

Ray Hagerman

President, Madisonville – Hopkins County Economic Development Corporation

Jodi Ashby

Executive Director, Ohio County Economic Development Alliance

Meredith Steiner

Director, Webster County Community and Economic Development

Melissa Coker

Economic & Community Development Director, Union County First

Gary Jones

Director, Muhlenberg Alliance for Progress

Moredith Steiner

Melissa L Coker

Members of the Kentucky Public Service Commission P.O. Box 615 211 Sower Blvd. Frankfort, KY 40602

Re: Broadband in Western Kentucky

Chairman Schmitt, Commissioner Matthews and Commissioner Chandler:

As current Judge Executives for the following thirteen Kentucky counties: Henderson, Hancock, Hopkins, Ohio, Webster, McLean, Crittenden, Union, Lyon, Caldwell, Livingston, Muhlenberg and Breckinridge, we are writing to show our support for Kenergy Corp's broadband deployment project. We want regulated electric cooperatives to be able to provide high-speed broadband services to our constituents, just as municipals and TVA cooperatives do today. Our counties have limited, if any, availability to reliable, high-speed internet. Most of our counties are either severely underserved or not served at all. This critical infrastructure is essential to business, healthcare, education, agriculture and quality of life.

Extending broadband services to rural areas is the modern-day equivalent of rural electrification in the 1930's. Electric cooperatives have existing infrastructure throughout our region, which makes a perfect fit to be a broadband service provider.

We are requesting your approval of Kenergy's request for a waiver, which will expedite this project in a timely manner, ensuring electric cooperatives can secure financing for the buildout.

Thank you for your consideration of this important project, one that will positively impact economic development and transform western Kentucky.

Sincerely,

Brad Schneider

Henderson County Judge Executive

Jack Vohribet

Jack Whitfield Jr.

Hopkins County Judge Executive

Johnny Roberts

Hancock County Judge Executive

John tw. Roberto gr.

Steve Henry

Webster County Judge Executive

David Johnston Ohio County Judge Executive

Curtis Dame

McLean County Judge Executive

ROK

Adam O'Nan

Union County Judge Executive

Larry Curling

Caldwell County Judge Executive

Cartis Mogekee

Curtis McGehee

Muhlenberg County Judge Executive

Then to Peur

Perry Newcom

Crittenden County Judge Executive

Wade White

Wade U4

Lyon County Judge Executive

Garrett Gruber

Livingston County Judge Executive

Maurice Lucas

Breckinridge County Judge Executive

Kerri Schelling, Executive Director

July 16, 2020

Members of the Kentucky Public Service Commission P.O. Box 615 211 Sower Boulevard Frankfort, Kentucky 40602

Re: Expanding Broadband Service in Western Kentucky

Chairman Schmitt, Commissioner Matthews and Commissioner Chandler:

The Kentucky School Boards Association, comprised of all 1,028 locally elected board of education members and school superintendents in the Commonwealth, appreciates the opportunity to express our support of a project guaranteed to improve the education, economic stability and quality of life for thousands of rural Kentuckians, many of whom are students in our public schools in Western Kentucky. Many Kentucky citizens today have limited - if any - access to reliable, high-speed internet. Most are either severely underserved or not served at all. This critical infrastructure is essential to business, healthcare, agriculture, quality of life, and most of all to high-quality twenty-first century education.

KSBA has joined with other education stakeholders in Kentucky to advocate for expansion of reliable, high-speed broadband service to all our students, families and teachers to provide essential instruction and supports. This has taken on heightened importance as our teachers and district leaders navigate the COVID-19 pandemic, which has required expanded distance learning at all ages, and created what may be our new normal for schooling in the months to come.

As an association of Kentuckians dedicated to providing educating each and every child, we have discussed the unique needs of the local community with our members there and we believe that a waiver allowing Kenergy to provide funding for an affiliate broadband service provider will be key to ensuring the future viability of its service territory in west Kentucky, and will greatly support the ability of the local public schools to serve their students.

Thank you for your consideration of this project, and the impact it will have on education.

Sincerely,

Kerri Schelling Executive Director



Corporate Drive Complex Frankfort, KY 40601 (502) 573-0282

Kentucky Department of Agriculture

July 17, 2020

The Kentucky Public Service Commission P.O. Box 615 211 Sower Boulevard Frankfort, Kentucky 40602

Re: Broadband in Western Kentucky

Chairman Schmitt, Commissioner Matthews and Commissioner Chandler:

The Kentucky Department of Agriculture appreciates the opportunity to express our support for a project proposed by Kenergy that we believe will improve the economy and quality of life for thousands of rural Kentuckians. The proposal from Kenergy will increase access to broadband Internet – a critical need in the modern economy.

I recently wrote in an opinion editorial about how broadband is a critical tool for our farm families. It's not just about being able to Google something; it's about being able to grow something. Western Kentucky knows this all too well, as that region is an agricultural stronghold for our state.

However, this problem doesn't just affect the bottom line of our farm families. It's an unfortunate reality that many Kentucky citizens today have limited - if any - access to reliable, high-speed internet. Most are either severely underserved or not served at all. The COVID-19 pandemic has drawn more attention to how vital high-speed broadband is for our citizens and students, who for months have been required to work and study at home. This critical infrastructure is essential to business, healthcare, education, and a high quality of life. Access to broadband Internet is a necessity for the economic well-being of the lives of all citizens, but especially those in rural Kentucky.

The waiver sought by Kenergy will better the lives of rural Kentuckians by allowing the electric cooperative to provide funding to an affiliated broadband service provider so we can ensure a bright future for western Kentucky.

Thank you for your consideration of this important project and if you have any questions, please feel free to reach out to my office.

Sincerely,

Dr. Ryan F. Quarles

Commissioner of Agriculture Commonwealth of Kentucky

ath/rfq



JAMES COMER
1ST DISTRICT, KENTUCKY

1037 LONGWORTH HOUSE OFFICE BUILDING WASHINGTON, DC 20515 (202) 225-3115

Congress of the United States

House of Representatives Washington, DC 20515-1701

July 20, 2020

200 North Main Street Suite F Tompkinsville KY 42167

DISTRICT OFFICES

300 SOUTH 3RD STREET PADUCAH, KY 42003

67 NORTH MAIN STREET MADISONVILLE, KY 42431

The Kentucky Public Service Commission P.O. Box 615 211 Sower Boulevard Frankfort, Kentucky 40602

Re: Broadband in Western Kentucky

Chairman Schmitt.

As Kentucky's 1st Congressional District Representative serving the citizens of 35 western Kentucky counties, I am writing to ask your support of a project guaranteed to improve the economic stability and quality of life for thousands of rural Kentuckians. My desire is for ALL electric cooperatives to have the ability to provide broadband services to our constituents. Many counties have limited, if any, availability to reliable, high-speed internet. Most are either severely underserved or not served at all. This critical infrastructure is essential to business, healthcare, education, agriculture and quality of life.

Extending broadband services to rural areas is the modern-day equivalent of rural electrification in the 1930's. While cost prohibitive for many providers to build infrastructure for only a handful of customers, electric cooperatives have existing infrastructure in place already, making them the perfect fit for those underserved customers throughout our state.

The current COVID-19 pandemic is a perfect example of how vital high-speed broadband is for citizens and students required to work and study from home. Kentucky's electric cooperatives, regulated by TVA, have already begun closing the gap in many areas of the 1st District, but these only represent a fraction of the unserved and underserved population. Ensuring KPSC regulated electric cooperatives have the same opportunity to secure financing is vital to the success of our rural communities.

Thank you for your full and fair consideration of this important project, one that will positively impact economic development and transform western Kentucky.

Sincerely,

