COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

Electronic Application Of Kentucky Power Company)	
For (1) A General Adjustment Of Its Rates For)	
Electric Service; (2) Approval Of Tariffs And Riders;)	
(3) Approval Of Accounting Practices To Establish)	Case No. 2020-00174
Regulatory Assets And Liabilities; (4) Approval Of A)	
Certificate Of Public Convenience And Necessity;)	
And (5) All Other Required Approvals And Relief)	

SUPPLEMENTAL TESTIMONY OF JOSHUA BILLS COMMERCIAL ENERGY SPECIALIST, MOUNTAIN ASSOCIATION

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INTRODUCTION AND OVERVIEW

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2	O.	Please state v	our name.	business	address.	and affiliation

- 3 A. My name is Joshua Bills, I am a Certified Energy Manager, employed by Mountain
- 4 Association for Community Economic Development, DBA Mountain Association, a
- 5 Community Development Financial Institution and non-profit, with business address at
- 6 433 Chestnut Street, Berea, Kentucky, 40403.
- 7 Q. On whose behalf are you appearing today?
- 8 A. My testimony is filed on behalf of Mountain Association.
- 9 Q. Have you previously appeared in this proceeding?
- 10 A. Yes, with direct testimony submitted October 7, 2020.
- 11 Q. Do you have a specific experience relating to impacts this proceeding is having in the
- region served by Kentucky Power Company ("Company")?
- 13 A. Yes. My work involves direct service to small commercial enterprises, municipalities,
- and anchor nonprofit organizations in eastern Kentucky. Our service area includes all of
- the area within the Company's service territory. The work involves identifying energy
- 16 cost saving opportunities, including billing evaluations to confirm most cost-effective
- 17 rate class option out of available options, identifying efficiency and renewable energy
- projects with ROI calculations. We are able offer flexibility in financing terms to non-
- residential enterprises, if needed, on viable projects to eliminate or reduce up-front cost
- and bring immediate savings to the enterprise at date projects are commissioned.
 - Q. What is the purpose of your supplemental testimony today?
- My testimony today is to share a "boots-on-the-ground" perspective of the impacts being
- experienced by enterprises (primarily G.S. and L.G.S. Company customers) we have worked

with. Focusing on existing NMS customers, a now pending NMS II customer that has submitted an application for net metering service prior to January 14, 2021, along with multiple enterprises that are ready to move forward with net metered solar installations. The unknown outcome of these proceedings, along with the steps taken, or not, by the Company, I'll identify as having introduced hurdles facing existing and future customer-generators that may offer guidance to this proceeding and be of interest to parties of this proceeding.

A.

- Q. Is there an economic development opportunity with distributed energy resources(DERs) in eastern KY?
 - Yes. There are substantial opportunities in eastern KY. Costs for DER projects have fallen to a point where we are now regularly seeing simple paybacks of less than 10 years. On the larger scale this impact is clearly visible with the twenty or more Merchant Power Plant Case filings with the Electric Generation and Transmission Siting Board over the last fourteen months, whereas I'm not aware of a single filing for solar power plants prior to 2020. Three of those are within the area we serve in eastern Kentucky. Another area of strong interest for Mountain Association is workforce development. Over the last few years Mountain Association has had a New Energy Intern training program which brought hands-on experience to trainees with energy efficiency and behind-themeter DER installation projects at the commercial scale, resulting in new contractors in the region offering those services. This type of work at this scale is very different than the type of work involved at the merchant power plant scale. Mountain Association is exploring with one merchant power plant developer the potential of incorporating small scale solar installation training to those that will be employed temporarily during the

- 1 construction phase of the solar power plant. The aim to have more contractors in the 2 region able to provide DER installation services, not just labor for large installations.
- Q. Is there an economic development opportunity specifically in regard to net metered
 DERs in Kentucky Power Company's service territory?
- 5 A. It depends on a number of factors:
- A. Having robust interconnection guidelines or standards that are balanced in
 maximizing benefits and minimizing costs to both net metered customer-generators
 and the electric service provider. Standards should also minimize any customer
 hurdles and costs to the interconnection application process. Since benefits can be
 identified and captured for parties to the Investigation of Interconnection and Net
 Metering Guidelines (Case 2020-00302), ideally that proceeding would inform any
 and all attempts at changing current NMS riders.
- B. Minimizing complexity in NMS rate design. Proposed Company NMS II, with its introduction of netting periods, introduces the customer's load profile as a factor in determining project ROI, something not available on monthly Company bills. This introduces a challenge to installers ability to clearly identify project savings without installing interval data capturing metering on the customer's service. An expense that is hard to justify for smaller net metered projects.
- Defining an NMS rate that can work within the confines of any alternative rate

 options available to Company customers and not be limited to just R.S., G.S. and

 L.G.S. services. Should a customer find that an optional rate class, be that R.S.
 T.O.D., R.S.D., or L.G.S.-T.O.D., is beneficial for them, they should be provided an

 NMS rate that can apply within the confines of their option rate class of service.

- D. Having a fair, just, and reasonable NMS rate that is in the public interest. I'll respond more on this in the next question.
- Q. Can you describe the types of existing NMS Company customers that Mountain
 Association has worked with getting their solar projects installed?

- A. Yes, these include a grocery store in Isom, a non-profit in Whitesburg that provides affordable and efficient housing solutions to distressed communities in the region, a community center in Hemphill, a mission Christian School in Beverly, a children's residential housing facility in Buckhorn run by an organization offering sanctuary for severely abused/neglected children and youth. These are anchor institutions in their local communities in eastern Kentucky that are experiencing lower electric bills by installing solar and participating in Company's NMS rider. There is a "public interest" at work with current NMS rider providing savings to the "host customer" which is resulting in beneficial impacts to the community surrounding and interacting with the anchor institution. Weigh these benefits against findings in Andrew McDonald's testimony, "...assuming that distributed solar has no value beyond KPC's avoided cost rate, the financial impact of net metering on non-net metering residential customers would be \$0.07 per year." With less NMS capacity across commercial customers that impact could be much lower than \$0.07 per year per non-net metering commercial customer.
 - Q. Are there existing NMS commercial customers that Mountain Association has worked with that have been impacted by COVID?
- A. There are a several NMS customers, not all in Company's service territory, that we've worked with that have experienced less kWhs of electricity consumption over the last

¹ See Direct Testimony of Andrew McDonald, Case No. 2020-00174.

year due to reduced occupancy and subsequent setback of thermostat settings and reduced lighting runtimes. This has translated into their solar systems providing a larger portion of their overall energy supply over the last year. In at least two of those cases, where solar systems were originally designed and sized to provide close to annual consumption, this has meant that over the last 12-month period their generation has exceeded their consumption. This has raised a concern, should they not consume that accumulated excess kWhs on top of the day-to-day generation by the time their twenty-five (25) year 1:1 period remains in effect, what will happen to any remaining excess? The thought that those could be "lost" by the "host customer" to the electric service provider is a concern. Similarly, what could become of any increasing excess that may happen due to reductions in load over time due to increased efficiencies over time. Could those be "lost" as well? It would be helpful to have Company clarify what becomes of any excess at the end of the 1:1 period. A suggestion is that they get 1:1 value credited for the customer.

- Q. What is the experience of the now NMS II customer that had submitted an application for net metering service prior to January 14, 2021?
- A. We are working with a non-profit community foundation with a building in downtown Hazard that is pursuing a rooftop solar system. They have worked with a local contractor, that we supported getting started through our internship program, to design and install their system. With the help of their contractor they applied for net metering service on December 12, 2020, hoping for NMS service prior to effective date of NMS II service. With the Interconnection Guidelines stating that "Utility shall notify the customer within 20 business days whether the Application is approved or denied…" they approached the

² Final Net Metering-Interconnection Guidelines 1-8-09

project with intent to be served under NMS rider. Fortunately, they have held off on
entering into contract with installer, as they wanted to wait until Company approved
application. As of today, this application has still not been approved nor any notification
of being denied. Without the clarity of knowing which rider, NMS or NMS II would
apply, they have not pursued the installation. In our evaluation to them we concluded that
if they should fall under NMS II they should reduce the size of the solar installation by 50
percent as our evaluation shows that only then will the installation be cost effective (due
to the smaller size contributing a larger percentage towards the buildings real time
consumption behind the meter).

A.

- Q. What experiences can you share of multiple enterprises that are ready to move forward with net metered solar installations that are in Company's service territory?
 - Currently, enterprises seeking solar that we work with include a grocery store in Salyersville and one in Martin, a community agricultural enterprise in Whitesburg, a funeral home in Hyden and a private non-profit law firm in Prestonsburg providing free legal services to the low-income a vulnerable in eastern and south central Kentucky. For all these enterprises, designs have been presented and ROIs calculated under NMS rider. However, due to the lack of knowledge as to the final applied NMS tariff, these enterprises have chosen (as we have suggested) to hold off on submitting net metering applications until a net metering order by the commission is made that establishes the applied NMS tariff. They are holding off since the tariff will impact the solar system size and thus affect the design submitted in the application process.
- Q. What specific recommendation do you have for the Commission in this proceeding?

A. The enterprises we work with pursuing solar would like clarity to know if they can be grandfathered under NMS or if it is too late. We've informed them that the Company has implemented NMS II rate. However, the question has been raised that since the NMS II rate is being implemented before the commission has set a new compensation rate, is it applicable? They would like the commission to weigh in on this question. When and if the Commission does set a different compensation rate, if that incorporates netting periods, since that introduces complexities in evaluating ROIs, we suggest customers should have the choice to opt-in. Ideally any change to net metering service, as was the case with NMS, could apply to any optional rate class and not just R.S., G.S. and L.G.S. Consider public-interest factors with any change to current NMS tariff. NMS tariff should identify what becomes of any excess kWh credits at the end of the grandfather period. We suggest those be credited under NMS tariff.

13 Q. Does that conclude your testimony?

14 A. Yes.

VERIFICATION

The undersigned, Joshua Bills, being first duly sworn, deposes and says that he has personal knowledge of the matters set forth in the foregoing testimony and that the information contained therein is true and correct to the best of his information, knowledge, and belief, after reasonable inquiry.

Joshua Bills

Subscribed and sworn to before me by Joshua Bills this _____ day of February, 2021.

Amy Williams
Notary Public
State at Large, Kentucky

Notary Public

Rolan ID: KYNP 9940

My commission expires: 6-29-2024

Certificate of Service

This is to certify that the electronic version of the foregoing Supplemental Testimony of Joshua Bills is a true and accurate copy of the same document that will be filed in paper medium; that the electronic filing has been transmitted to the Commission on February 25, 2021; that there are currently no parties that the Commission has excused from participation by electronic means in this proceeding; and that in accordance with the March 16, 2020 Commission Order in Case No. 2020-00085 an original and ten copies in paper medium of this filing will not be mailed until after the lifting of the current state of emergency.

Tom FitzGerald