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BEFORE THE ARIZONA CORPORATION COMMISSION
Arizona Corporation Commission

COMMISSIONERS

DOCKETED

DOUG LITTLE – Chairman
BOB STUMP
BOB BURNS
TOM FORESE
ANDY TOBIN

JAN - 3 2017

DOCKETED BY

IN THE MATTER OF THE COMMISSION'S
INVESTIGATION OF VALUE AND COST OF
DISTRIBUTED GENERATION.

DOCKET NO. E-00000J-14-0023

DECISION NO. 75859

OPINION AND ORDER

DATE OF HEARING:

November 4, 2015, (Procedural Conference),
April 15, 2016, (Pre-Hearing Conference), April
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13, 2016

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Phoenix, Arizona

ADMINISTRATIVE LAW JUDGE:

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1 **BY THE COMMISSION:**

2 **I. INTRODUCTION**

3 On December 3, 2013, the Arizona Corporation Commission (“Commission” or “ACC”) issued
4 Decision No. 74202 in Docket No. E-01345A-13-0248. Among other things, Decision No. 74202
5 ordered that this generic docket be opened on net metering issues, and that workshops be held with all
6 stakeholders to help inform future Commission policy on the value that distributed generation (“DG”)
7 installations bring to the grid.

8 On January 24, 2014, this generic docket was opened, and on January 27, 2014, the
9 Commission’s Utilities Division (“Staff”) filed a memorandum in this docket. The memorandum listed
10 categories of DG values and costs, and solicited written comments as to their relevance and
11 significance. Staff also requested recommendations on other DG-related issues that should be
12 considered in this docket, and solicited comments regarding the process and methodology for assigning
13 monetary values to DG costs and values.

14 On May 7, 2014, and June 20, 2014, workshops were held in this docket as Special Open
15 Meetings of the Commission.

16 On October 20, 2015, at its regularly scheduled Open Meeting, during the course of the
17 Commission’s consideration of Docket No. E-01345A-13-0248, the Commission ordered that an
18 evidentiary hearing on the value and cost of DG be held in this generic docket.

19 Parties to this case are: The Alliance for Solar Choice (“TASC”), Clean Power Arizona,
20 Freeport Minerals Corporation (“Freeport Minerals”), Arizonans for Electric Choice and Competition
21 (“AECC”), Arizona Solar Deployment Alliance (“ASDA”), Vote Solar, Arizona Utility Ratepayer
22 Alliance (“AURA”), Arizona Investment Council (“AIC”), the Residential Utility Consumer Office
23 (“RUCO”), Grand Canyon State Electric Cooperative Association, Inc. (“GCSECA”), Arizona
24 Competitive Power Alliance (the “Alliance”), Western Resource Advocates (“WRA”), Ajo
25 Improvement Company (“Ajo”), Arizona Electric Power Cooperative, Inc. (“AEPCO”), Arizona
26 Public Service Company (“APS”), Columbus Electric Cooperative, Inc. (“CEC”), Dixie-Escalante
27 Rural Electric Association, Inc. (“Dixie-Escalante”), Duncan Valley Electric Cooperative, Inc.
28 (“DVEC”), Garkane Energy Cooperative, Inc. (“Garkane”), Graham County Electric Cooperative, Inc.

1 (“GCEC”), Mohave Electric Cooperative, Inc. (“MEC”), Morenci Water and Electric Company
2 (“MWE”), Navopache Electric Cooperative, Inc. (“NEC”), Sulphur Springs Valley Electric
3 Cooperative, Inc. (“SSVEC”), Trico Electric Cooperative, Inc. (“Trico”), Tucson Electric Power
4 Company (“TEP”), UNS Electric, Inc. (“UNSE”), Patricia Ferré, Nancy Baer, Arizona Solar Energy
5 Industries Association (“ARISEIA”), Local Unions 387, 1116 and 769 of the International Brotherhood
6 of Electrical Workers, AFL-CIO (“IBEW Locals”), Lewis M. Levenson, Susan Pitcairn, Richard
7 Pitcairn, and Staff.

8 On October 28, 2015, a Procedural Order was issued in this docket, and served on all parties to
9 Docket No. E-01345A-13-0248, setting a procedural conference to be held on November 4, 2015,
10 regarding the evidentiary hearing. The Procedural Order set forth procedural issues to be discussed,
11 including the appropriate means for making the evidentiary record produced through this generic
12 hearing process available to specific ratemaking proceedings.

13 On November 4, 2015, the procedural conference convened, and procedural matters related to
14 the evidentiary hearing were discussed. A deadline for interested parties to file written comments on
15 procedural matters was set for November 13, 2015.

16 On December 3, 2015, a Procedural Order was issued setting the hearing to commence on April
17 18, 2016, and setting associated procedural deadlines. In consideration of the purpose and subject of
18 the evidentiary hearing in this docket, the Procedural Order joined all Arizona jurisdictional electric
19 utilities as parties to this proceeding.¹

20 The hearing on this matter commenced on April 18, 2016, and concluded on June 13, 2016.
21 The parties presented the testimony of their witnesses in accordance with the procedural schedule set
22 by Procedural Order in this docket and modified during the course of the hearing, and were allowed
23 the opportunity to cross-examine witnesses who presented testimony.² After the filing of Initial
24

25 _____
26 ¹ On December 23, 2015, following some utilities’ objections to their joinder as parties to this matter and to the notice
27 requirements set forth in the December 3, 2015 Procedural Order, a Procedural Order was issued that widened the acceptable
28 means for Arizona jurisdictional utilities to provide notice of the hearing to their customers; allowed for the addition of
introductory language of a utility’s choosing to precede the notice; extended the notice deadline; and extended the
intervention deadline.

² The following parties presented testimony of their witnesses at the hearing: APS, TEP/UNSE, SSVEC, GCSECA, IBEW
Locals, AIC, Patricia Ferré, TASC, Vote Solar, RUCO, and Staff.

1 Closing Briefs and Reply Closing Briefs by the parties who chose to file briefs,³ this matter was taken
2 under advisement.

3 **II. BACKGROUND**

4 **A. ACC Renewables Initiatives**

5 The Commission began its renewable initiatives beginning in 1996 or earlier, when the
6 Commission's rules provided for a solar portfolio standard which set a goal of .02 percent from solar
7 energy by 1999 and 1 percent by 2003.⁴ Subsequently, the Commission approved an Environmental
8 Portfolio Standard ("EPS") requiring regulated utilities to generate 0.4 percent of their power from
9 renewables in 2002, increasing to 1.1 percent in 2007-2012, and requiring solar power to make up 50
10 percent of total renewables in 2001, increasing to 60 percent in 2004-2012.⁵

11 In 2006, the Commission adopted a new Renewable Energy Standard and Tariff ("REST
12 Rules"), which are contained at Arizona Administrative Code ("A.A.C.") R14-2-1801 through 1815.⁶
13 The REST Rules require regulated utilities to produce at least 15 percent of their retail sales from
14 renewable resources by 2025, and to meet a Distributed Renewable Energy Requirement carve-out
15 pursuant to A.A.C. R14-2-1805.

16 In 2007, the Commission adopted the Public Utilities Regulatory Policies Act of 1978
17 ("PURPA") standard on net metering ("NEM") and directed Staff to begin a rulemaking process for
18 net metering rules.⁷ In 2008, the Commission adopted Net Metering Rules, which are contained at
19 A.A.C. R14-2-2301 through 2308.⁸

20 Since the mid-1990s, the Commission has approved funding to support utility-sponsored energy
21 efficiency ("EE") initiatives.⁹ In Decision No. 71819, the Commission adopted the Electric Energy
22 Efficiency Rules, which include requirements for EE and demand-side management ("DSM"), which

23
24
25 ³ The following parties filed briefs: APS, TEP/UNSE, GCSECA (Initial Closing Brief only), IBEW Locals, AIC, TASC,
Vote Solar, RUCO, and Staff. Parties who presented testimony at the hearing but chose not to file briefs are SSVEC and
Patricia Ferré.

26 ⁴ Staff Initial Closing Brief ("Br.") at 2.

27 ⁵ *Id.* at 2-3; Decision Nos. 62506 (May 4, 2000), 63364 (February 8, 2001), and 63486 (March 29, 2001).

28 ⁶ Staff Br. at 3; Decision Nos. 68566 (March 14, 2006) and 69127 (November 14, 2006).

⁷ Staff Br. at 3; Decision No. 69877 (August 28, 2007).

⁸ Staff Br. at 3; Decision No. 70567 (October 23, 2008).

⁹ Staff Br. at 3.

1 is a type of EE.¹⁰ The Electric Energy Efficiency Rules are contained in A.A.C. R14-2-2401 through
 2 2419 (“Energy Efficiency Rules”), and require affected utilities to achieve cumulative annual energy
 3 savings equivalent to at least 22 percent of the affected utility’s retail electric energy sales for 2019.¹¹

4 **B. Net Metering**

5 As Staff outlined in its Initial Closing Brief, the Commission’s Net Metering Rules (A.A.C.
 6 R14-2-2301 *et seq.*) allow electric utility customers to be compensated for generating their own electric
 7 energy from renewable resources, fuel cells, or Combined Heat and Power systems, all of which are
 8 forms of DG.¹² Staff described the function of the Net Metering Rules as follows:

9 If the customer’s energy production exceeds the energy supplied by the electric utility
 10 during a billing period, the customer’s bill for subsequent billing periods is credited for
 11 the excess generation. That is, the excess kWh generated during the billing period is
 12 used to reduce the kWh billed by the electric utility during subsequent billing periods.
 13 Effectively, this credit process compensates the customer (and incents the development
 14 of distributed generation) by requiring the electric utility company to acquire the
 customer’s excess generation at the customer’s current effective retail rate. In order to
 prevent abuse of the NEM incentive, the Arizona NEM Rules limit the size of customer
 DG systems to a maximum of 125 percent of the NEM customer’s total connected load.

15 Once each year (or for a customer’s final bill upon discontinuance of service), the
 16 electric utility credits the customer for the balance of any remaining excess kWh. The
 17 payment for the purchase of these year-end excess kWh is at the electric utility’s annual
 18 average avoided cost, which is specified on the electric utility’s NEM Tariff. A.A.C.
 R14-2-2302(1) defines avoided cost as “the incremental cost to an Electric utility for
 electric energy or capacity or both which, but for the purchase from the NEM facility,
 such utility would generate itself or purchase from another source.”

19 What distinguishes DG solar from other forms of DSM programs, is the export function
 20 where excess power from the facility can flow back to the grid. If the DG solar customer
 21 did not export power to the grid, there would be no need for NEM.

22 Like many state net metering rules, the Arizona rules provide for “banking” or
 23 accumulation of credits for excess power. When the meter runs “backwards,” the
 customer receives credit for his generation exports at the retail rate.

24 Staff Br. at 5-6.

25 **III. PROPOSED METHODOLOGIES, AND RESPONSES OF OTHER PARTIES**

26 Not all parties to this case participated in this proceeding, and not all parties who participated

27 ¹⁰ Decision No. 71819 (August 10, 2010).

28 ¹¹ Staff Br. at 3-4.

¹² *Id.* at 5.

1 in the hearing filed briefs. The positions of the parties who filed briefs are set forth here.

2 **A. APS**

3 1. Overview

4 APS proposes that the value of solar should be established using market based or cost based
5 data.¹³ APS presented a Cost of Service Study (“COSS”) that it proposes be used for the purpose of
6 ascertaining the costs to serve rooftop solar customers, and for setting rates for rooftop solar customers.
7 APS also presented two methodologies, either of which it recommends for the purpose of ascertaining
8 the appropriate level of compensation to be paid to rooftop solar customers for their exported energy:
9 a Short-Term Avoided Cost methodology, and a Grid-Scale Adjusted methodology.¹⁴

10 APS contends that setting rates based on costs provides checks and balances to protect
11 customers, and contends that when ratemaking moves away from embedded costs to rely instead on
12 speculative values that may not materialize, customers may end up paying for benefits they do not
13 receive.¹⁵ APS contends that any policy that would determine a value of solar using assumptions about
14 future events is flawed, and would fail to protect customers from overpaying for electricity.¹⁶ APS
15 believes that the appropriate level of compensation to rooftop solar customers for their contribution to
16 demand-driven infrastructure cost savings should be based on how effective the rooftop solar system
17 is at offsetting peak loads.¹⁷

18 Currently under net metering, utilities purchase exported rooftop solar energy at the full retail
19 rate. APS asserts that while the utility initially purchases the exported energy, the utilities’ customers
20 ultimately subsidize the purchase through rates.¹⁸ APS urges a change to net metering, because
21 continuation of the status quo would force non-DG customers to overpay for rooftop solar exports by
22 paying a retail rate for a wholesale product.¹⁹ APS contends that as more rooftop solar is installed, the
23 net-metering caused cost shift will deepen, and left unchecked, the cost shift will become more difficult

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25 _____
¹³ APS Br. at 1.

26 ¹⁴ APS Br. at 2.

27 ¹⁵ *Id.*

¹⁶ *Id.*

¹⁷ *Id.*

28 ¹⁸ APS Br. at 23-24.

¹⁹ *Id.*

1 to correct.²⁰ APS believes that its proposals for an alternative to the current net metering status quo,
 2 both of which would establish a price for rooftop solar exported energy based either on actual data
 3 from the market or on cost, would balance the interest of all customers with the interests of the rooftop
 4 solar industry.²¹ APS proposes that the Commission adopt one of its two proposed methodologies for
 5 determining the price utilities pay for rooftop solar exports.²²

6 APS equally recommends its Short-Term Avoided cost methodology and its Grid-Scale
 7 Adjusted methodology. According to APS, its Short-Term Avoided Cost method, which reflects the
 8 cost that would be incurred to replace the rooftop exports with energy from realized wholesale market
 9 solar energy prices, would provide a lower incentive to rooftop solar, but would reduce costs for all of
 10 APS's customers. APS states that its Grid-Scale Adjusted method, which uses actual reported prices
 11 for grid-scale solar Purchase Power Agreements ("PPAs"), would provide a higher incentive to rooftop
 12 solar, but would also result in higher rates for non-solar customers.

13 APS contends that in no event should the price paid for rooftop solar export energy exceed the
 14 price of grid-scale solar.²³ APS asserts that its proposed grid-scale price cap is justified, because: (1)
 15 both rooftop and utility-scale solar applications rely on solar photovoltaic ("PV") panels; (2) grid-scale
 16 solar is more valuable to the system than rooftop solar, due to operational differences; (3) both PV
 17 applications achieve environmental and social benefits; and (4) grid-scale PV achieves those benefits
 18 at a much lower cost than residential-scale PV.²⁴ APS's witness Bradley Albert testified that in APS's
 19 service territory, non-solar customers pay approximately 14-16 cents/kWh for rooftop solar exports.²⁵
 20 APS contends that "utility customers could pay approximately 4 cents/kWh" for solar energy from
 21 grid-scale solar facilities instead, and that solar energy from grid-scale solar facilities is more valuable
 22 than rooftop solar exports.²⁶

23 APS acknowledges that it is within the power of the Commission to incentivize rooftop solar

24 ²⁰ APS Reply Brief ("Reply Br.") at 1-2.

25 ²¹ APS Br. at 24.

26 ²² APS Br. at 25.

27 ²³ *Id.*; APS Reply Br. at 7-8.

28 ²⁴ APS Br. at 25, citing to Exh. APS-5, Direct Testimony of APS witness Bradley Albert, at 3, 27-32; APS Reply Br. at 7-8, citing to Exh. APS-8, Direct Testimony of APS witness Ashley Brown, at 17.

²⁵ Tr. at 477 (APS witness Bradley Albert).

²⁶ APS Br. at 23, citing to Tr. at 365 (APS witness Bradley Albert), and Exh. APS-5, Direct Testimony of APS witness Bradley Albert, at 27-32.

1 over and above the market based value of grid-scale solar as a matter of policy.²⁷ APS believes that
 2 such a policy objective is best accomplished via separate, transparent, effective, least-cost and fair
 3 incentives that are calibrated to reflect market conditions, and not through hidden subsidies provided
 4 through net metering.²⁸

5 2. APS's Proposed Methodology for Determining Costs to Serve Rooftop Solar
 6 Customers

7 APS states that determining the cost to serve customers through a COSS would provide the
 8 technical foundation for a fair allocation of costs between customers, and believes that its proposed
 9 COSS methodology fairly allocates costs and appropriately assigns cost responsibility to cost causers.²⁹

10 A COSS is a fundamental ratemaking tool used to allocate a utility's costs among its customers
 11 based upon their responsibility for incurring those costs, and serves as a foundation upon which
 12 appropriate pricing structures are developed.³⁰ APS's witness Mr. Snook described a COSS generally
 13 as follows:

14 A COSS is a detailed analysis of audited financial information and actual customer load
 15 data that assesses the responsibility of each customer group for the costs incurred to
 16 provide service during the relevant time period. The COSS functionalizes, classifies,
 17 and then allocates costs and revenues, beginning with wholesale and retail customers,
 18 then continuing the process with various broad classes of retail service and finally to
 19 sub-classes within each retail class.

20 The cost-allocation study enables APS to determine its unit costs, by function, incurred
 21 to provide energy, demand, and customer services to each customer class and sub-class,
 22 as well as the support to those costs that each customer group presently contributes
 23 through their rates.

24 The ACC, and public utility commissions across the country, use cost-of-service studies
 25 developed in this manner to set rates for most public utilities, including water, electric,
 26 and gas utilities.³¹

27 APS asserts that its proposed COSS methodology fully credits customers with rooftop solar
 28 systems for all cost savings resulting from the capacity and energy their systems provide to the grid.³²

Mr. Snook testified that a COSS is objective and verifiable because it is based upon embedded historical

²⁷ APS Reply Br. at 9.

²⁸ *Id.*

²⁹ APS Br. at 2, 5.

³⁰ *See, e.g.*, Exh. APS-1 (Direct Testimony of APS witness Leland Snook) at 7.

³¹ Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 7.

³² APS Br. at 2, 5.

1 costs.³³ For an electric utility, the cost-allocation study enables a determination of unit costs, by
 2 function, that the utility incurs to provide energy, demand, and customer services to each customer
 3 class and subclass.³⁴ The COSS also allows the utility to determine the portion of those costs that each
 4 customer class and subclass are currently contributing through their rates.³⁵

5 APS's witness Mr. Snook testified that APS prepared its COSS methodology using industry-
 6 accepted functionalization, classification, and allocation principles,³⁶ and that the methodology "takes
 7 into account not only the cost to serve customers with rooftop solar, but also all of the demonstrable
 8 benefits which include all of the energy produced by the rooftop solar system and a 19 percent credit
 9 for capacity savings."³⁷

10 APS's proposed COSS Methodology for valuing solar consists of four steps. APS states that it
 11 conducted an embedded COSS using data for the twelve month period ending December 14, 2014, and
 12 using industry-accepted Cost of Service Functionalization, Classification, and Allocation principles,
 13 consistent with Commission-approved methods.³⁸ An embedded COSS is based on the actual incurred
 14 historical costs and operating experience of a utility during the selected Test Year, as verified through
 15 audited financial data.³⁹ As Mr. Snook explained:

16 The Company analyzed its costs, customer class sales and load characteristics during
 17 this period – the number of customers and their demand and energy usage is commonly
 18 referred to as "Billing Determinants" – and used those results to allocate the various
 19 plant and operating expenses to each customer class through a rigorous process of
 functionalization, classification, and allocation of costs. The study results allow APS
 to derive the percentage of cost to serve that is being recovered under current rates,
 based on original cost, by class and sub-class.⁴⁰

20 a. Step One – Cost Functionalization and Classification

21 APS grouped the expense and rate-base items that comprise all of APS's costs into major
 22 categories, such as Plant in Service or Operating and Maintenance ("O&M") Expense, functionalized
 23 into Production, Transmission, Distribution or Customer related costs, and then classified as Demand,
 24

25 ³³ Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 7-8.

26 ³⁴ *Id.*

27 ³⁵ *Id.*

28 ³⁶ Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 8.

³⁷ Tr. At 103-104 (APS witness Leland Snook).

³⁸ Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 8.

³⁹ *Id.*

⁴⁰ *Id.*

1 Energy, or Customer.⁴¹

2 Functionalization refers to the process of attributing each rate base or expense item to a
3 particular function. For electric utilities, functionalization categories include Production (the
4 generation of electricity), Transmission, Distribution, and Customer related (metering and billing).⁴²

5 Classification refers to the process of determining the factor or factors that drive the magnitude
6 of the cost. APS's witness Mr. Snook provided the following examples: if a cost to serve is driven by
7 the amount of kWh consumed, it is classified as Energy; if a cost to serve is driven by the rate at which
8 energy is consumed (kW capacity), it is classified as Demand; and if a cost to serve is driven by the
9 number of customers taking service on the APS system irrespective of either the kW demand or kWh
10 energy, it is classified as Customer.⁴³

11 b. Step Two – Separating Out Rooftop Solar Customers

12 APS grouped rooftop solar customers into two subgroups: those on energy-based rate schedules
13 (including energy-based time of use, or "TOU" rate schedules), and those on demand-based TOU rate
14 schedules. APS believes it is appropriate, and consistent with COSS cost causation principles, to
15 analyze customers with rooftop solar as a separate subclass of partial requirements customers.⁴⁴ APS
16 asserts that if a subclass of customers is sufficiently different from the sub-group's current classification
17 in regard to service, load, or cost characteristics, it is appropriate to place that sub-group into a separate
18 class.⁴⁵ APS asserts that using traditional COSS methodologies fail to reflect that rooftop solar
19 customers take different services than typical customers, and result in rates that do not fairly reflect
20 causation.⁴⁶

21 According to Mr. Snook's testimony, the load data demonstrate that as a group, rooftop solar
22 customers meet all three of these criteria.⁴⁷ He testified that rooftop solar customers, who are partial
23 requirements customers (because they supply a portion of their own energy needs) have very different
24

25 _____
⁴¹ Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 9, 10.

26 ⁴² *Id.* at 8, 9.

27 ⁴³ *Id.* at 9.

28 ⁴⁴ APS Br. at 20.

⁴⁵ APS Br. at 15, citing to Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 11.

⁴⁶ APS Reply Br. at 2.

⁴⁷ Tr. at 108, 110, 116, 174 (APS witness Leland Snook).

1 load characteristics than typical residential customers.⁴⁸ APS asserts that a typical rooftop solar
 2 customer requires only 30 percent of the energy used before adopting solar, but still requires 81 percent
 3 of the capacity, and that while a rooftop solar customer supplies a significant portion of its own energy
 4 needs, there is still a need for utility infrastructure to serve that customer's needs during most of the
 5 customer's peak demand.⁴⁹

6 APS asserts that in addition to the different load profiles of rooftop solar customers, which
 7 makes it appropriate to treat them as a separate subclass of customers than other residential customers,
 8 utilities incur different costs to serve partial requirements customers.⁵⁰ According to APS, rooftop solar
 9 customers require additional services that other residential customers do not require.⁵¹ APS claims that
 10 such real-time system operational services include standby service for times when a customer's rooftop
 11 solar unit production drops to zero, the inrush current that is necessary to start motors such as air
 12 conditioners, frequency control, phase balancing and voltage stabilization, and additional grid
 13 management requirements due to rooftop solar energy exports.⁵²

14 c. Step Three – Allocating Costs

15 APS developed allocation factors based on kW, kWh and number of customers, in order to
 16 allocate the functionalized and classified costs to the ACC retail jurisdiction, and to the various retail
 17 customer classes and sub-classes.⁵³ From the data set of APS's entire load, APS developed the
 18 traditional coincident (system) peak demand ("CP") allocations, non-coincident (class-specific) peak
 19 demand ("NCP") allocations, and Sum of Individual Max demand (the sum of the individual peak loads
 20 or demands of all customers within a particular customer class) allocations, and the energy allocations.
 21 APS states that it has traditionally used the allocation methods it used in the COSS methodology which
 22 the Commission has accepted for many years.⁵⁴

23 . . .

24
 25 _____
⁴⁸ *Id.*

⁴⁹ *Id.*

⁵⁰ APS Br. at 17-20.

⁵¹ See APS Br. at 17-20.

⁵² APS Br. at 19, citing to Exh. TEP-2, Rebuttal Testimony of TEP/UNSE witness Carmine Tilghman, at 7-8.

⁵³ Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 9, 10.

⁵⁴ *Id.* at 11.

1) Transmission and Distribution Cost Allocations

APS states that its allocation of transmission costs effectively assumed that each customer class pays the cost of transmission service, even though rooftop solar customers do not pay those costs.⁵⁵

Because distribution plant is generally designed to meet a customer class's peak load, which may or may not be coincident with CP, APS allocated costs related to distribution substations and primary distribution lines based on NCP loads.⁵⁶ APS allocated costs related to distribution transformers and secondary distribution lines based on Individual Max demand.

2) Production Cost Allocation

APS allocated costs related to its production-related assets⁵⁷ between ACC and non-ACC jurisdictions based on the average of the system peak demand occurring in the four summer months of June, July, August and September ("4CP").⁵⁸ APS states that this allocation methodology is consistent with the allocation method required by the Federal Energy Regulatory Commission ("FERC"), and has been accepted by the Commission for many years.⁵⁹

APS then allocated production costs within the Commission-jurisdictional customer classes, based on the Average and Excess Demand ("AED") method, which it states is required by Decision No. 69663 (June 28, 2007).⁶⁰ AED uses the sum of the NCP Average Demand allocator and the System Peak Excess Demand allocator.⁶¹ The NCP Average Demand allocator uses each class's NCP demand weighted by the class load factor, calculated using the class energy and the NCP demand.⁶² The System Peak Excess Demand allocator is determined by first calculating the NCP Excess Demand, which is the difference between each class's NCP and that class's average demand. The sum of NCP Average Demands is subtracted from the single system peak demand, to derive the System Peak Excess Demand.⁶³ The System Peak Excess Demand is then allocated to each class based on the proportionate

⁵⁵ *Id.* APS assigned transmission plant directly to the non-ACC jurisdictional portion of the COSS, but brought a portion of transmission costs back into the ACC-jurisdictional cost of service to offset the Open Access Transmission Tariff ("OATT") revenues, to ensure no double counting of transmission costs between the ACC and non-ACC jurisdictions.

⁵⁶ Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 11.

⁵⁷ Production-related assets are generally designed and built to enable a utility to meet its peak system load.

⁵⁸ Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 10.

⁵⁹ *Id.*

⁶⁰ *Id.*

⁶¹ *Id.*

⁶² *Id.*

⁶³ *Id.* at 10, 11.

1 share of the sum of NCP Excess Demands.⁶⁴

2 APS's cost allocation for rooftop solar customers used data for their entire load. APS believes
 3 that the only way to fully account for all costs and benefits associated with rooftop solar is to first use
 4 a rooftop solar customer's entire load to allocate costs, and then to separately credit back the energy
 5 and capacity savings from the rooftop solar customer's production.⁶⁵ According to APS, the only
 6 alternative method would be to use delivered load, i.e., only the customer's load directly served by the
 7 utility, but as APS's witness testified, using such an alternative would underestimate the costs incurred
 8 to serve rooftop solar customers, because it would not capture all the services provided by the utility.⁶⁶
 9 APS contends that because utilities incur real costs to provide "behind the meter" services even when
 10 a rooftop solar customer is self-supplying a portion of its own energy needs, those costs must be
 11 allocated fairly.⁶⁷ APS states that such cost-causing behind the meter services include generation
 12 backup in the event of a rooftop solar system fails or is turned off; start-up, or inrush, power needed to
 13 power larger motors, such as air conditioners and pool pumps; and voltage quality to ensure the
 14 operation of sensitive equipment.⁶⁸

15 d. Step Four – Crediting Rooftop Solar Customers

16 APS states that it then credited the rooftop solar customer for (i) all of their self-provided
 17 capacity based on a comparison to the APS-delivered customer load; and (ii) their entire energy
 18 production, including both what the customer consumed on site and what was delivered to the grid.
 19 For the energy credit, APS applied its filed avoided cost of 2.895 cents/kWh to each metered kWh
 20 produced by the rooftop solar unit.⁶⁹ For the capacity credit, APS used metered data to determine the
 21 capacity contribution of rooftop solar to APS's peak needs, by measuring how much rooftop solar was
 22 produced at the time of CP and at the time of the residential NCP.⁷⁰ Then, using the AED method for
 23 allocating demand costs, APS took half of that CP contribution and half of that NCP contribution to
 24

25 ⁶⁴ Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 11.

26 ⁶⁵ APS Br. at 8.

26 ⁶⁶ APS Br. at 8, 10, citing to Tr. at 109-110 (APS witness Leland Snook).

27 ⁶⁷ APS Br. at 9.

27 ⁶⁸ APS Br. at 9, citing to Tr. at 1369, 1375, 1380, and 1377 (Staff witness Howard Solganick).

28 ⁶⁹ Exh. APS-1 (Direct Testimony of APS witness Leland Snook) at 16-17.

⁷⁰ *Id.* at 16, 18.

1 arrive at a capacity credit of 19 percent to demand-related costs.⁷¹

2 3. Comments on APS's Proposed COSS Methodology

3 a. Vote Solar

4 1) Transparency Issues

5 Vote Solar claims there are significant transparency issues with the cost of service studies
6 performed by APS, because Vote Solar and other parties were unable to fully analyze the study
7 results.⁷² Vote Solar contends that because proprietary third-party systems were used to develop the
8 study, other parties' ability to fully analyze the study and study results were limited.⁷³ Vote Solar states
9 that it raised the transparency and accessibility issues with APS during discovery, and while APS made
10 efforts to assist Vote Solar, Vote Solar was still unable to fully review the studies in a timely manner.⁷⁴
11 Vote Solar asserts that the proxy model and spreadsheets containing the inputs and outputs to the model
12 materials which APS provided did not allow parties to fully evaluate and assess COSS results under
13 alternate scenarios.⁷⁵ Vote Solar asserts that APS understates the difficulty involved in replicating its
14 study, and points to Ms. Kobor's testimony that she would consider APS's model "a black box."⁷⁶
15 Vote Solar asserts that the transparency issues provide cause to reject the study, and provide evidence
16 that it is preferable that an independent third-party conduct future value of solar analyses.⁷⁷ Based on
17 its contention that the cost of service studies presented in this proceeding are irrelevant, Vote Solar
18 believes it is not unduly prejudiced by its inability to fully review them in this proceeding, but asserts
19 that if the Commission concludes that the cost of service studies are relevant, the transparency and

20 _____
⁷¹ *Id.* at 16.

21 ⁷² Vote Solar Br. at 35, 40-41; Vote Solar Reply Br. at 21-22.

22 ⁷³ Vote Solar Reply Br. at 21; Vote Solar Br. at 40-41, citing to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness
23 Briana Kobor, at 8-9. Ms. Kobor's Rebuttal Testimony was pre-filed in this docket on April 7, 2016. Therein, on p. 8, fn.
24 12, Ms. Kobor stated, in regard to the APS COSS:

25 APS has indicated that they are using a new cost-of-service model with a proprietary back-end. They
26 have provided spreadsheets with inputs and outputs to the model as well as a proxy version of the model,
27 but the proxy version is not linked to the inputs and outputs provided and therefore does not enable a full
28 evaluation nor assessment of results under alternate scenarios. In conversations with APS they indicated
that they would not be willing to re-run the model with alternate assumptions in this case.

Despite the concerns expressed by Ms. Kobor, Vote Solar requested no extension of the deadline for filing its testimony,
and filed no motions related to the discovery issues recounted in Ms. Kobor's pre-filed testimony, at the hearing, or in its
briefing.

⁷⁴ Vote Solar Br. at 41.

⁷⁵ *Id.*

⁷⁶ Vote Solar Reply Br. at 21-22, citing to Tr. at 1711 (Vote Solar witness Briana Kobor), and Exh. Vote-Solar-9.

⁷⁷ Vote Solar Br. at 41.

1 accessibility issues it raises provide cause for their rejection.⁷⁸ Vote Solar agrees with Staff's
 2 recommendation that in future proceedings, APS be required to provide a workable model with linked
 3 inputs and outputs, so that parties can vary the inputs and assumptions.⁷⁹

4 2) COSS Methodology

5 Vote Solar contends that the cost of service studies presented by APS are irrelevant to a value
 6 of solar analysis because calculating the costs and revenues associated with providing electricity to
 7 solar customers is an independent and distinct analysis from valuing the net benefits rooftop solar
 8 provides.⁸⁰ Vote Solar asserts that the types of costs included in a cost of service study therefore play
 9 no role in a value of solar analysis.⁸¹ Vote Solar states that APS has recognized that the cost of service
 10 analysis and the value of solar analysis are fundamentally different, and points out that none of its
 11 methodologies incorporate its cost of service results.⁸² Vote Solar contends that even if the studies
 12 were relevant, they are flawed and overestimate the costs to serve solar customers, and should not form
 13 the basis of any findings in this proceeding.⁸³

14 Vote Solar contends that APS's COSS fails to accurately reflect the benefits rooftop solar
 15 provides, because it only incorporates short-term avoided energy and generation capacity savings as
 16 they occur, while it omits any savings for transmission and distribution costs, and does not include
 17 environmental and economic benefits.⁸⁴ Vote Solar argues that it is inappropriate to wait to ascribe
 18 value for capacity benefits until APS acquires additional capacity, asserting that a better approach is to
 19 value benefits on a continuous basis, and that the modularity and scalability of rooftop solar can offset
 20 or delay capacity additions.⁸⁵

21 Vote Solar contends that APS's COSS is methodologically flawed regarding rooftop solar, and
 22
 23

24 ⁷⁸ *Id.*; Vote Solar Reply Br. at 22.

25 ⁷⁹ Vote Solar Reply Br. at 22, citing to Staff Br. at 33.

26 ⁸⁰ Vote Solar Br. at 36; Vote Solar Reply Br. at 19.

27 ⁸¹ Vote Solar Reply Br. at 19.

28 ⁸² Vote Solar Br. at 36; Vote Solar Reply Br. at 19, citing to Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 29.

⁸³ Vote Solar Br. at 35, 36.

⁸⁴ Vote Solar Reply Br. at 21, referring to Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 29.

⁸⁵ Vote Solar Reply Br. at 21, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 25 (the traditional utility planning model cannot, by design, properly account for the benefits of rooftop solar).

1 disagrees with the conclusion APS drew from its COSS regarding a cost shift.⁸⁶ Vote Solar contends
2 that the results of the COSS are skewed by APS's decision to allocate costs based on rooftop solar
3 customers' total load, including load served on-site by the rooftop solar system, instead of allocating
4 costs based only on delivered load.⁸⁷ Vote Solar contends that costs should instead be allocated only
5 on delivered load, just as it is allocated to non-DG customers, and asserts that because of this disparate
6 treatment of rooftop solar customers, APS's COSS overestimates energy-related and peak demand-
7 related costs by 28 to 38 percent.⁸⁸ Vote Solar argues that because these costs drive approximately 63
8 percent of the revenue requirement, such an overestimation substantially impacts the study results.
9 Vote Solar asserts that APS's allocation also inflates the costs related to NCP by 3 to 7 percent, and
10 costs related to individual maximum peak by 7 to 10 percent.⁸⁹

11 Vote Solar Does not accept APS's view that allocating costs to rooftop solar customers' total
12 load is necessary to account for APS's costs of providing start-up power, voltage quality, and
13 generation backup.⁹⁰ Vote Solar asserts that such services are not unique to solar customers, and that
14 allocating costs based only on delivered load would fully account for them.⁹¹ Vote Solar states that
15 APS provided no evidence of incremental costs associated with those services, and argues that even if
16 they exist, allocating costs based on total load is not appropriate.⁹² Instead, Vote Solar asserts, APS
17 should identify incremental expenses, and then attribute them based on delivered load.⁹³

18 Vote Solar opposes APS's method of crediting of rooftop solar customers, asserting that it does
19 not appropriately value rooftop solar's benefits because it includes only capacity and energy benefits,
20 and does not include transmission and distribution benefits, and other rooftop solar benefits that Vote
21 Solar believes should be included.⁹⁴ To account for the value of exports, APS credited rooftop solar

22 _____
23 ⁸⁶ Vote Solar Br. at 37-39; Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 9-21; Vote Solar
Reply Br. at 19-21.

24 ⁸⁷ Vote Solar Br. at 37, citing to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 10-13; Vote
Solar Reply Br. at 20.

25 ⁸⁸ Vote Solar Br. at 37-38, citing to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 17.

26 ⁸⁹ *Id.*

27 ⁹⁰ Vote Solar Reply Br. at 20, referring to APS Br. at 9-13.

28 ⁹¹ Vote Solar Reply Br. at 20.

⁹² *Id.*

⁹³ *Id.*

⁹⁴ Vote Solar Br. at 38, citing to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 13-14; Tr.
at 132-134 (APS witness Leland Snook), and Exh. TASC-29, Rebuttal Testimony of TASC witness William Monsen, at
16-18, 19.

1 customers for their entire energy production at the net metering rate of 2.895 cents/kWh, and credited
 2 them for self-provided capacity with a portion of the production demand costs.⁹⁵ Vote Solar would
 3 prefer that costs be allocated to rooftop solar based only on delivered load, rather than allocated on the
 4 entire load, with a partial credit back based on a portion of production demand costs.⁹⁶

5 Vote Solar claims that APS's COSS improperly understates the revenues received from rooftop
 6 solar customers for the electricity APS provided to them.⁹⁷ APS totaled the revenues received by
 7 rooftop solar customers, then subtracted the net metering compensation APS paid for their exports.
 8 Vote Solar asserts that it is improper to include the compensation APS pays to rooftop solar customers
 9 in the COSS, because the costs are not related to providing electricity to rooftop solar customers.⁹⁸

10 3) Rooftop Solar Customers as Partial Requirements Customers

11 In its Reply Brief, Vote Solar argues that the establishment of a separate rate class for rooftop
 12 solar customers as proposed by APS, and supported by AIC, is outside the scope of this proceeding.⁹⁹
 13 Vote Solar argues that “[s]ingling out solar customers as a separate class is a paradigmatic rate design
 14 decision, and it would be inappropriate for the Commission to do so in this generally-applicable value
 15 of solar docket.”¹⁰⁰ Vote Solar contends that there is insufficient evidence in the record of this
 16 proceeding to conduct a fact-specific inquiry comparing rooftop solar customers to a utility’s other
 17 residential and small commercial customers.¹⁰¹ Vote Solar argues that “merely listing how one type of
 18 customer in a rate class differs from other types of customers does not by itself justify disparate
 19 treatment.”¹⁰² Vote Solar believes that in order to avoid unconstitutional discriminatory rate treatment,
 20 there must be a determination “[w]hether the differences between the average solar customer and the
 21 average non-solar customer result in any meaningful impacts that would justify singling out solar
 22 customers for differential rate treatment” and that such a holistic and comprehensive analysis is not
 23

24 _____
 25 ⁹⁵ Vote Solar Br. at 38, referring to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 14; and
 citing to Exh. TASC-29, Rebuttal Testimony of TASC witness William Monsen, at 17-18.

26 ⁹⁶ Vote Solar Br. at 38.

27 ⁹⁷ Vote Solar Br. at 38-39, citing to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 17-18.

28 ⁹⁸ Vote Solar Br. at 39.

⁹⁹ Vote Solar Reply Br. at 22.

¹⁰⁰ *Id.* at 23.

¹⁰¹ *Id.*

¹⁰² *Id.*

1 possible in this proceeding.¹⁰³

2 Vote Solar opposes classification of rooftop solar customers as partial requirements customers,
3 because a household or small business that installs rooftop solar is different from large and
4 sophisticated partial requirements customers.¹⁰⁴ Vote Solar argues that the term partial requirements
5 customer is typically used to refer to large commercial and industrial customers with complex energy
6 needs and sophisticated loads.¹⁰⁵ Vote Solar argues that unlike traditional partial requirements
7 customers, a rooftop solar customer does not require the utility to incur additional costs or change its
8 infrastructure, and that rooftop solar customers continue to rely on the same transmission and
9 distribution infrastructure as before they installed their rooftop solar systems.¹⁰⁶

10 b. TASC

11 1) Transparency Issues

12 TASC agrees with Vote Solar that APS's COSS is based on a proprietary model that limits full
13 evaluation of its assumptions and inputs.¹⁰⁷

14 2) COSS Methodology

15 TASC argues that it is inappropriate to use a COSS methodology to determine the value of
16 DG.¹⁰⁸ TASC asserts that due to the retroactive nature as a tool to measure costs in a historical test
17 year, a COSS cannot capture expected future benefits of rooftop solar resources, such as their ability
18 to offset the need for future development of transmission, distribution, or generation upgrades.¹⁰⁹
19 TASC charges that the utilities' claims that the current rate structure causes non-DG customers to
20 subsidize rooftop solar customers are based on cost of service studies that exclude long-term value
21 streams that accrue with additional rooftop solar deployment.¹¹⁰

22 TASC disputes APS's assertions that its COSS methodology accounts for all rooftop solar
23

24 ¹⁰³ Vote Solar Reply Br. at 23-24.

¹⁰⁴ Vote Solar Br. at 5; Vote Solar Reply Br. at 25.

25 ¹⁰⁵ Vote Solar Br. at 25, citing to Tr. at 1623-1625 (Vote Solar witness Curt Volkman).

¹⁰⁶ Vote Solar Reply Br. at 25.

26 ¹⁰⁷ TASC Br. at 16, citing to Exh. Vote Solar-8, Direct Testimony of Vote Solar witness Briana Kobor, at 15; TASC Reply
27 Br. at 12, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 15 and Exh. Vote Solar-8,
28 Rebuttal Testimony of Vote Solar witness Briana Kobor, at 8.

¹⁰⁸ TASC Br. at 15

¹⁰⁹ TASC Br. at 15, citing to Tr. at 2029 (TASC witness William Monsen); TASC Reply Br. at 10.

¹¹⁰ TASC Br. at 1-2.

1 benefits; fully credits residential solar customers for all cost savings resulting from the capacity and
 2 energy supplied to the grid; that it is more appropriate to allocate distribution costs based on NCP; and
 3 that rates would reflect a 19 percent demand credit on an ongoing basis as the benefit provided by
 4 rooftop solar is actually received.¹¹¹ TASC argues that because a cost of service study is based on
 5 embedded rather than marginal costs, a test year change in cost of service as a result of rooftop solar
 6 adoption has no direct link to how the utility's cost may actually be reduced in the future.¹¹²

7 Like Vote Solar, TASC asserts that APS's allegations of cost shifting from rooftop solar
 8 customers to non-DG customers are based on an improper allocation of costs in its COSS.¹¹³ TASC
 9 objects to APS's choice to allocate costs to rooftop solar customers based on their total load as opposed
 10 to their delivered load. TASC asserts that this allocation is inappropriate, and that it inflated rooftop
 11 solar customers' allocated costs by 28 to 38 percent.¹¹⁴ TASC contends that the capacity value APS
 12 assigned to rooftop solar is far too low, given its contribution to the top 10-15 percent of APS's top
 13 load hours.¹¹⁵

14 TASC claims that APS omitted any potential benefits related to transmission and distribution
 15 from the credits it assigned to rooftop solar, that APS ignores the generation demand reductions
 16 associated with exports.¹¹⁶ TASC argues that APS's COSS prematurely determined that the value of
 17 solar is zero.¹¹⁷

18 3) Rooftop Solar Customers as Partial Requirements Customers

19 TASC disagrees with assertions by APS, TEP and AIC that rooftop solar customers should be
 20 placed in a separate rate class, and argues that the assertions are unsupported and constitute
 21 discriminatory treatment of rooftop solar customers.¹¹⁸ TASC argues that placing rooftop solar
 22

23 ¹¹¹ TASC Reply Br. at 9, citing to APS Br. at 6, 10, 12, 14.

¹¹² TASC Br. at 15, citing to Exh. TASC-27, Rebuttal Testimony of TASC witness R. Thomas Beach, at 27.

24 ¹¹³ TASC Reply Br. at 12.

¹¹⁴ TASC Reply Br. at 12, citing to Tr. at 136-137 (APS witness Leland Snook) and Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 16-17 and Table 2.

25 ¹¹⁵ TASC Br. at 7, referring to Exh. TASC-29, Rebuttal Testimony of TASC witness William Monsen at 16-18 and Exh. TASC-27, Rebuttal Testimony of TASC witness R. Thomas Beach, at 14-15.

26 ¹¹⁶ TASC Br. at 17; TASC Reply Br. at 12, citing to Tr. at 111, 133, 136-137, (APS witness Leland Snook), Exh. TASC-29, Rebuttal Testimony of TASC witness William Monsen, at 19, and Exh. TASC-27, Rebuttal Testimony of TASC witness R. Thomas Beach, at 19-21.

27 ¹¹⁷ TASC Reply Br. at 12-13, citing to Exh. TASC-29, Rebuttal Testimony of TASC witness William Monsen, at 19.

28 ¹¹⁸ TASC Br. at 21, 22; TASC Reply Br. at 17, 18.

1 customers in a separate class skews the COSS results.¹¹⁹ TASC also argues that it is improper for the
 2 utilities to have run their cost studies using a separate class prior to a Commission determination in a
 3 rate case that a separate class is justified.¹²⁰

4 TASC disputes assertions that a difference in rooftop solar customers' load profiles justifies a
 5 separate customer class, arguing that other demand-side technologies can also produce significant
 6 changes in customers' load profiles.¹²¹ TASC asserts that the utilities ignore that there are significant
 7 variations in load shapes, both among customers with similar end uses in their residences and between
 8 customers who have installed various load-modifying technologies.¹²² TASC claims that APS's
 9 analysis provides no compelling evidence that rooftop solar customers have load shapes that are outside
 10 of normal variation in loads seen in the residential class.¹²³

11 c. Staff

12 1) Transparency Issues

13 Staff states that its primary concern with the cost studies submitted by both APS and TEP is
 14 that other parties cannot use the studies to support their own positions in a rate case.¹²⁴ Staff is
 15 concerned that the parties were not able to conduct a thorough review of the models, and in particular
 16 the APS model, because the model is proprietary and the vendor would not agree to make it available
 17 for the parties' use in this proceeding, without the purchase of software at a cost of around \$250,000.¹²⁵
 18 Staff believes that more transparency on the models would be helpful, not only in this proceeding, but
 19 in future proceedings, where there may be questions on cost of service and on the parties' abilities to
 20 interact with the models the utilities use.¹²⁶

21 Staff believes that since APS's COSS model is proprietary, APS should be required to make a
 22 spreadsheet available with inputs linked to output, so that all parties will have access to a workable
 23

24 ¹¹⁹ TASC Reply Br. at 17.

25 ¹²⁰ *Id.* at 17-18.

26 ¹²¹ TASC Br. at 21, citing to Exh. TASC-29, Rebuttal Testimony of TASC witness William Monsen, at 9; TASC Reply
 Br. at 18.

27 ¹²² *Id.*

28 ¹²³ TASC Br. at 22.

¹²⁴ Staff Br. at 30, Staff Reply Br. at 14.

¹²⁵ Staff Br. at 30-31.

¹²⁶ *Id.* at 32.

1 model that they can use to vary the inputs in support of their positions.¹²⁷ Staff suggests that APS could
 2 request funding for this in its upcoming rate case.¹²⁸

3 Staff asserts that resolution of future transparency issues in this proceeding will facilitate use
 4 of all types of models in future proceedings.¹²⁹ Staff recommends that models used by the Commission
 5 should follow the transparency guidelines that Mr. Huber outlined in his testimony, and that all models
 6 used should be: (1) transparent in that all inputs, assumptions, and calculations should be clearly
 7 described and explained; (2) accessible, i.e., the cost-benefit calculation should be made available to
 8 the public in the form of an electronic spreadsheet that is published on the Commission's website; and
 9 (3) there is an ability to change inputs and assumptions used in the calculation, which are likely to
 10 change over time.¹³⁰

11 2) COSS Methodology

12 Staff does not believe that the transparency issues parties raised in this proceeding with respect
 13 to the COSS models bars Commission consideration of the substantive issues raised.¹³¹ Regardless of
 14 any methodology adopted in this proceeding, Staff contends that no party is precluded from raising
 15 issues in a rate case with respect to the cost study.¹³²

16 3) Rooftop Solar Customers as Partial Requirements Customers

17 Staff states that rate design issues have an impact on the level of cost shift between DG and
 18 non-DG customers, and asserts that this proceeding is not the appropriate docket for adoption of
 19 changes to a utility's rate design, including the issue of whether rooftop solar customers should be
 20 treated as a separate class for rate design purposes.¹³³ Staff argues that the issue of a separate rate class
 21 is not part of the methodology for determining either the cost or the value of solar, but is instead a rate
 22 design issue that should be examined in the context of each utility's rate case, along with other rate
 23 design issues involving rooftop solar customers.¹³⁴

24
 25 ¹²⁷ *Id.* at 33.

¹²⁸ *Id.*

¹²⁹ Staff Reply Br. at 14.

¹³⁰ Staff Br. at 33, citing to Exh. RUCO-2, Direct Testimony of RUCO witness Lon Huber, at 8-9.

¹³¹ Staff Reply Br. at 14.

¹³² *Id.*

¹³³ Staff Reply Br. at 17.

¹³⁴ *Id.*

1 4. APS's Responses to Comments on its Proposed COSS Methodology

2 a. Transparency Issues

3 APS responds that Vote Solar's arguments that it could not separately run its own scenarios
4 using APS's COSS model are inaccurate, and a red herring.¹³⁵ APS states that it detailed its
5 methodological assumptions, provided all of the COSS inputs, and shared the full output of its model,
6 and that any party could have taken the provided information and replicated the analysis using their
7 own COSS tool.¹³⁶ APS states that private litigants intervene on a regular basis to contest various
8 complicated analytical aspects of utility cases such as a COSS, and they are able to spend their own
9 funds to get licenses from appropriate vendors, such as the COSS licensor UI in this case, or acquire
10 their own cost of service model, or hire a third party to perform a full COSS for them.¹³⁷ APS points
11 out that Vote Solar's witness admitted that she could review the assumptions that APS made in its
12 proposed COSS methodology, and that Vote Solar chose not to raise a concern about accessing APS's
13 COSS methodology prior to the filing of its testimony.¹³⁸ APS asserts that to the extent other litigants
14 are able to fully assess, debate, and critique utilities' methodological ratemaking choices, it is not clear
15 why utilities should be required to fund private parties' efforts to protect their interests.¹³⁹ Finally,
16 APS asserts that because this proceeding concerns the selection of an appropriate methodology, and
17 not the precise outcome of that methodology, Vote Solar's stated concerns regarding the transparency
18 of the model are irrelevant.¹⁴⁰ APS argues that if Vote Solar had accessed the APS COSS tool to run
19 alternative scenarios, all that Vote Solar would have accomplished would be to determine the effect of
20 its methodological changes, and not the soundness of the methodology from a policy perspective. APS
21 contends that once Vote Solar was able to assess APS's COSS methodology assumptions and offer its
22 detailed criticisms thereof, Vote Solar had no need to run alternate scenarios, and the issue of
23 transparency became moot.¹⁴¹

24 _____
25 ¹³⁵ APS Br. at 37.

26 ¹³⁶ APS Br. at 37, citing to Tr. at 115 (APS witness Leland Snook).

27 ¹³⁷ APS Reply Br. at 11.

28 ¹³⁸ APS Br. at 38, citing to Exh. VS-8 (Rebuttal Testimony of Vote Solar witness Briana Kobor) and Tr. at 1719 (Vote Solar witness Briana Kobor).

¹³⁹ APS Reply Br. at 12.

¹⁴⁰ APS Br. at 38.

¹⁴¹ *Id.*

1 b. COSS Methodology

2 In response to Vote Solar's assertion that APS's COSS methodology fails to recognize the long-
3 term value of solar, APS responds that the COSS does in fact recognize the long-term value, but
4 recognizes the benefits only at the time they actually occur.¹⁴² APS points out that its methodology
5 would recognize known and measurable benefits by providing a 19 percent demand credit under the
6 COSS presented in this proceeding, and would recognize known and measurable benefits in each rate
7 case on a going-forward basis.¹⁴³

8 APS's witness testified that APS agrees with TASC that transmission and distribution should
9 have been included in its COSS methodology, and that APS plans to include it in its APS pending rate
10 case filing, but that their inclusion must incorporate both costs and benefits.¹⁴⁴ APS states that because
11 only a portion of rooftop solar production occurs during peak periods, incorporating transmission and
12 distribution benefits and costs into the COSS methodology would increase the net costs allocated to
13 rooftop solar customers.¹⁴⁵

14 In response to TASC's assertion that APS gave no credit for generation demand for solar
15 rooftop exported energy, APS states that it did recognize the impact of export energy on APS's cost
16 structure, but that the data shows there is no impact.¹⁴⁶ APS states that if rooftop solar exported energy
17 would have occurred in a meaningful quantity during peak periods, it would have been recognized by
18 APS's COSS methodology.¹⁴⁷ Mr. Snook testified that solar rooftop energy is exported at times when
19 APS's loads are considerably lower than the actual peak hours, and as a result, exported energy does
20 not affect the capacity cost drivers that are measured by CP and NCP.¹⁴⁸

21 APS argues that TASC's proposed modifications to APS's COSS methodology attempt to
22 enhance the benefits attributed to rooftop solar.¹⁴⁹ APS states that its COSS methodology found that
23 rooftop solar customers on an energy rate contributed only 37 percent of the cost to provide them
24

25 ¹⁴² APS Br. at 14.

26 ¹⁴³ *Id.*

27 ¹⁴⁴ APS Br. at 11, citing to Tr. at 111 (APS witness Leland Snook).

28 ¹⁴⁵ APS Br. at 11.

¹⁴⁶ *Id.*

¹⁴⁷ *Id.*

¹⁴⁸ Tr. at 112 (APS witness Leland Snook).

¹⁴⁹ APS Br. at 36.

1 service.¹⁵⁰ APS argues that the fact that TASC's own COSS methodology concludes that rooftop solar
 2 customers fall short of paying the cost to serve them supports APS's position that the cost shift is
 3 significant; that rooftop solar customers should be placed in their own separate customer subclass; that
 4 APS's COSS methodology is theoretically sound; and that there is a need for a COSS methodology
 5 that accurately reflects the demonstrated costs and benefits of rooftop solar.¹⁵¹

6 c. Rooftop Solar Customers as Partial Requirements Customers

7 In response to arguments that rooftop solar customers should not be treated differently from
 8 other customers that have different load shapes in comparison to the typical residential customer, APS
 9 asserts that comparing rooftop solar customers with other customer subgroups only highlights the fact
 10 that rooftop solar customers are in a class of their own on the basis of load, service, and cost.¹⁵² APS
 11 asserts that no other subgroup of customers – whether energy efficiency customers, seasonal customers,
 12 vacant homes, customers with swimming pools, or apartment dwellers, has the particular load profile
 13 of rooftop solar customers.¹⁵³ In particular, APS points out that energy efficiency customers create a
 14 permanent overall load reduction, such that their load curve exhibits an overall reduction, while rooftop
 15 solar customers' load shape does not.¹⁵⁴ APS argues that the fact that customers other than rooftop
 16 solar customers may also have different load shapes than typical residential customers does not justify
 17 failing to use rate design to address the growing rooftop solar subclass.¹⁵⁵

18 5. APS's Analysis of Residential Rooftop Solar Self-Use and Exports

19 APS agrees, as do all parties to this proceeding (with the exception of RUCO), that to establish
 20 a value for rooftop solar exported energy, the benefits of the export energy must be examined separately
 21 from the rooftop solar customer's self-consumed energy.¹⁵⁶ APS's witness Mr. Bradley explained that
 22 the value of self-use and export energy differ:

23 The value of energy to the utility varies by hour and the capacity value of a generating
 24 resource depends upon its output during the hours of peak customer demand. It is
 logical that rooftop solar customers will self-consume more of their solar output at times

25 ¹⁵⁰ *Id.* at 37.

26 ¹⁵¹ *Id.*

¹⁵² APS Br. at 22.

27 ¹⁵³ *Id.*

¹⁵⁴ *Id.*

¹⁵⁵ APS Br. at 21.

28 ¹⁵⁶ APS Br. at 22-23; Exh. APS-6, Rebuttal Testimony of APS witness Bradley Albert, at 11.

1 when it is more valuable. On hot summer afternoons at 5 p.m., energy is more valuable
 2 precisely because consumption is high and demand is greater relative to supply. It is
 3 also clear that customers will export more energy at times when it is less valuable, i.e.
 the non-summer midday, when consumption, and therefore demand, is lower. To value
 export energy the same as one values self-consumption grossly overstates the value of
 the exported rooftop solar energy.¹⁵⁷

4 APS conducted an export energy analysis using real system conditions and actual metered data,
 5 using the data for 28,826 residential customers with rooftop solar that was operational for all of 2015.¹⁵⁸
 6 On August 15, 2015, which was APS's 2015 peak load day, at the time of peak customer consumption
 7 (5 p.m.), 5 percent of rooftop solar energy was being exported (as a percentage of nameplate rating).¹⁵⁹
 8 Over the course of the peak day, rooftop solar customers self-consumed 74 percent of output, while
 9 exporting 26 percent.¹⁶⁰ APS also looked at the amount of rooftop solar energy exported during the top
 10 90 peak hours (which APS uses as a proxy for a full Effective Load Carrying Capability ("ELCC")
 11 analysis). During the top 90 peak hours, 7 percent of rooftop solar energy was being exported.¹⁶¹

12 APS found that over the course of the year, rooftop solar customers exported more than they
 13 used to offset their own consumption.¹⁶² In the summer, between June and September, the amount of
 14 solar generated is high, with rooftop solar customers self-consuming about 60 percent and exporting
 15 about 40 percent of their production.¹⁶³ During non-summer months, when APS's system load is much
 16 lower than in summer, the supply of rooftop solar exports is highest.¹⁶⁴ Rooftop solar customers'
 17 highest exports occur in April and May, when they export about two-thirds of the total energy they
 18

19 _____
 20 ¹⁵⁷ Exh. APS-6, Rebuttal Testimony of APS witness Bradley Albert, at 12.

¹⁵⁸ Exh. APS-6 (Rebuttal Testimony of APS witness Bradley Albert) at 12-13. At the end of 2015, APS had 39,171 rooftop
 solar residential customers on its system. Exh. APS-6 at 13.

¹⁵⁹ Exh. APS-6 (Rebuttal Testimony of APS witness Bradley Albert) at 12.

¹⁶⁰ Exh. APS-6 (Rebuttal Testimony of APS witness Bradley Albert) at 16.

¹⁶¹ *Id.* APS prepared a table with a summary of its analysis which appears in Exh. APS-6 (Rebuttal Testimony of APS
 witness Bradley Albert) at 15, Figure 2. That Figure 2 is reproduced here:

23	Residential Systems Included	28,826
24	Nameplate Rooftop Solar Capacity (MWs-AC)	170
25	Total Rooftop Solar Production at Peak Load Hour (MWs)	72.8
26	Self-Consumption at Peak Load Hour (MWs)	64.0
	Total Exported at Peak Load Hour (MWs)	8.8
	Maximum Export on April 16, 2015 at 1 p.m. (MWs)	128.6
	Average Exported Over Top 90 Hours (MWs)	11.5

27 ¹⁶² Exh. APS-6, Rebuttal Testimony of APS witness Bradley Albert, at 14-15.

¹⁶³ *Id.* at 15 and 16, Figure 3.

28 ¹⁶⁴ *Id.* at 17, and Figure 5.

1 produce.¹⁶⁵

2 APS believes that the value of solar exports must be based on the specific time it is delivered
3 to the grid.¹⁶⁶ According to APS, the collected data demonstrate that it is rooftop solar customers
4 themselves who receive the majority of capacity-related benefits from their rooftop solar generation,
5 and that there are “very little generation, transmission, or distribution capacity related benefits left to
6 be allocated to the export portion of the rooftop solar energy production.”¹⁶⁷ APS states that during
7 periods of low system demand, the relatively high supply of rooftop solar energy exports is not very
8 valuable.¹⁶⁸

9 6. APS’s Proposed Short-Term Avoided Cost Methodology

10 APS’s proposed short-term avoided cost methodology for establishing a price for rooftop solar
11 exported energy is based on avoided energy costs and energy losses in a near-term period.¹⁶⁹ Using
12 production meter data, the short-term avoided cost methodology cross-references the timing of rooftop
13 solar energy exports onto APS’s system with the price at the Palo Verde Hub for short-term solar
14 energy. The result can be averaged over a test year to determine a single per kWh payment amount for
15 all rooftop solar exported energy.¹⁷⁰

16 APS believes that its proposed short-term avoided cost methodology has the advantage of
17 transparency while also fairly reflecting objective market costs.¹⁷¹ APS states that its proposed short-
18 term avoided cost methodology is consistent with historic test year ratesetting, is transparent and
19 verifiable, can be readily calculated using third-party sources of data, and is the only proposal in this
20 proceeding that does not require judgment to implement. APS contends that because no judgment or
21 administrative advocacy is required in this method’s calculation of an export price, it is the
22 methodology most likely to avoid any influences that might result in cross-subsidization by non-DG
23 customers.¹⁷²

24 ¹⁶⁵ *Id.* at 15, 17.

25 ¹⁶⁶ *Id.* at 18.

26 ¹⁶⁷ *Id.* at 16.

27 ¹⁶⁸ *Id.* at 18.

28 ¹⁶⁹ In its prefiled testimony, APS presented a proposed long-term avoided cost methodology. APS is not requesting consideration of that methodology, and it is therefore not addressed herein.

¹⁷⁰ APS Br. at 25-26.

¹⁷¹ *Id.* at 26-27.

¹⁷² *Id.*

1 7. Comments on APS's Proposed Short-Term Avoided Cost Methodology

2 a. TEP/UNSE

3 TEP/UNSE state that they would be able to support this APS proposal.¹⁷³

4 b. AIC

5 Of the methodologies proposed by APS, AIC supports the short-term avoided cost
6 methodology.¹⁷⁴

7 c. Vote Solar

8 Vote Solar has three general criticisms of the methodologies proposed by the utilities in this
9 proceeding: (1) the utilities' proposed methodologies would not analyze the full set of benefits of
10 rooftop solar exports, and would thereby undervalue rooftop solar exports; (2) the utilities' proposed
11 methodologies are not typically used elsewhere to value rooftop solar; and (3) the utilities' proposed
12 methodologies are results-driven and influenced largely by the utilities' views on appropriate
13 compensation for rooftop solar exports, rather than an attempt to accurately value solar.¹⁷⁵ Vote Solar
14 asserts that the utilities' proposals conflate the two separate inquiries it believes that the Commission
15 must make – first to calculate the value of rooftop solar exports, and then, to determine in a rate case
16 the compensation that utilities will pay rooftop solar customers for those exports.¹⁷⁶

17 In its arguments against proposed methodologies other than the long-term benefit cost approach
18 it espouses, Vote Solar asserts that there are two distinct inquiries at issue in this proceeding: (1)
19 calculating the value of rooftop solar exports; and (2) determining the compensation paid to solar
20 customers for their exports.¹⁷⁷ Vote Solar contends that other proposed methodologies “improperly
21 conflate the value of solar analysis with the utilities' views on compensation for solar exports,”¹⁷⁸ that
22 any “[r]esolution of these compensation issues should wait until a later time, after a full and fair value
23 of solar analysis is conducted and a utility has proposed a concrete compensation proposal,” and that
24 “[k]eeping these distinct issues separate and focusing only on the value of solar methodology in this

25 _____
26 ¹⁷³ TEP/UNSE Br. at 14; TEP/UNSE Reply Br. at 5.

¹⁷⁴ AIC Br. at 19.

¹⁷⁵ Vote Solar Br. at 1-2.

¹⁷⁶ *Id.* at 2, 25, 28, 34-35.

¹⁷⁷ Vote Solar Br. at 2; Vote Solar Reply Br. at 3.

¹⁷⁸ Vote Solar Br. at 2, 25, 28, 34-35.

1 proceeding will simplify the Commission's task here."¹⁷⁹

2 Vote Solar contends that APS's short-term avoided cost methodology does not accurately value
3 rooftop solar because it only incorporates a small subset of short term benefits, and ignores many
4 benefits of rooftop solar, such as transmission and distribution capacity savings, as well as
5 environmental, economic development, and grid security benefits.¹⁸⁰ Vote Solar argues that APS's
6 proposed short-term avoided cost methodology is unreasonable, because it takes the long-term benefits
7 of rooftop solar off the table in the name of simplicity and in order to avoid the need to make forecasting
8 judgments.¹⁸¹ Vote Solar contends that avoiding forecasting is an unreasonable approach, because the
9 objective should be to fully and accurately value rooftop solar.¹⁸² Vote Solar disagrees with claims
10 that ignoring future benefits is reasonable because they may not materialize in the future, asserting that
11 even if a small proportion of customers were to stop operating their rooftop solar systems, it would not
12 materially impact the long-term benefit cost analysis Vote Solar proposes.¹⁸³ Vote Solar claims that
13 APS is attempting to avoid calculating the data that may justify net metering, while simultaneously
14 pointing to the lack of data as a reason to eliminate net metering.¹⁸⁴

15 d. TASC

16 TASC argues that it makes sense for a rooftop solar customer to be paid the same amount for
17 energy exported as for energy consumed, and that current Net Metering rates, which are based on the
18 utilities' retail rates, should therefore remain in place as the export compensation rate.¹⁸⁵ According to
19 TASC, the current Net Metering compensation method provides a cost-effective method for the
20 Commission to carry out its renewable energy policies and goals.¹⁸⁶ TASC asserts that adopting a
21 different compensation methodology, such as those proposed by the utilities, would require the
22

23 ¹⁷⁹ *Id.* at 35.

24 ¹⁸⁰ Vote Solar Br. at 25-26, 29; Vote Solar Reply Br. at 11.

25 ¹⁸¹ Vote Solar Reply Br. at 11-12.

26 ¹⁸² *Id.* at 11-12.

27 ¹⁸³ Vote Solar Br. at 26, referring to Exh. APS-5, Direct Testimony of APS witness Bradley Albert, at 17, 26 (utilities lack assurance that rooftop solar systems will remain available and capable of producing over their expected life); and Exh. TEP-3, Direct Testimony of Edwin Overcast, at 46 (payment of a levelized total cost is inconsistent with rates and creates issues of intergenerational inequity and potential excess payments due to the lack of obligation for the system to continue producing power at rated capacity over its useful life).

28 ¹⁸⁴ Vote Solar Reply Br. at 6.

¹⁸⁵ TASC Br. at 21.

¹⁸⁶ *Id.*

1 Commission to constantly ascertain, determine, and finalize a compensation rate and would create
2 uncertainty for new rooftop solar customers.¹⁸⁷

3 TASC's general comments in opposition to the use of utility-scale solar as a proxy for the value
4 of rooftop solar exports are set forth below, in TASC's comments to APS's proposed Grid-Scale
5 Adjusted methodology.

6 e. Staff

7 Staff disagrees with APS's proposal to cap the results of its Proposed Short-Term Avoided Cost
8 methodology at the price paid for a grid-scale solar PPA with adjustments.¹⁸⁸ Staff asserts that APS
9 has failed to provide sufficient justification for doing so.¹⁸⁹ In addition, Staff contends that such a cap
10 fails to recognize that there may be geographic value in some cases that would not be accounted for
11 with the proposed cap on avoided cost.¹⁹⁰ Staff is also concerned with APS's choice of grid-scale solar
12 PPA for use as a cap.¹⁹¹

13 8. APS's Responses to Comments on its Proposed Short-Term Avoided Cost
14 Methodology

15 APS argues that Vote Solar's contention that the short-term avoided cost methodology fails to
16 capture the long-term value of rooftop solar is false, because rooftop solar exports would always be
17 purchased at their market value, whether at today's market value or in the future, at the market value
18 at that time.¹⁹² APS believes that its short-term avoided cost methodology "captures the long-term
19 value of DG as that future happens."¹⁹³ APS asserts that Vote Solar's future values are hypothetical,
20 and its methodology moves those hypothetical future values forward through an administrative process,
21 in an attempt to avoid actual market or cost data.¹⁹⁴ In response to arguments that because rooftop solar
22 is a long-term resource, short-term market prices should not be used to compensate exported energy,
23 APS responds that long-term evaluations are not used to set rates.¹⁹⁵

24 ¹⁸⁷ *Id.*

25 ¹⁸⁸ Staff Br. at 24.

26 ¹⁸⁹ *Id.*

27 ¹⁹⁰ *Id.*

28 ¹⁹¹ *Id.*

¹⁹² APS Br. at 30.

¹⁹³ *Id.*

¹⁹⁴ *Id.* at 31.

¹⁹⁵ *Id.* at 27.

1 Vote Solar is critical of APS's proposed short-term avoided cost methodology because grid-
 2 scale PPA developers receive fixed pricing over the 20-30 year term of the PPAs.¹⁹⁶ APS responds
 3 that a PPA is an enforceable contract, with built-in enforceable guarantees for utility customers should
 4 the developers fail to perform.¹⁹⁷ In addition, APS points out, utilities only enter into PPAs following
 5 a competitive selection process aimed at procuring the least cost solar resource.¹⁹⁸

6 APS disagrees with Staff's criticism that APS failed to offer sufficient justification for a grid-
 7 scale cap on compensation, stating that its witnesses Mr. Brown and Mr. Albert both proffered
 8 testimony that the benefits of rooftop solar PV are achieved by grid-scale solar PV at a lower cost.¹⁹⁹
 9 APS argues that it has a responsibility to protect its customers from undue cost burdens by carefully
 10 weighing and planning investments, including meeting its resource needs with least-cost alternatives.²⁰⁰
 11 APS states that rooftop solar provides value associated with solar energy, but that grid-scale solar
 12 provides solar energy value, but at a significantly lower price, and that from the customer perspective,
 13 it is not clear why a higher price should be paid for a lower value resource.²⁰¹ APS contends that a
 14 grid-scale cap on compensation for rooftop solar exports would provide a balance between the interests
 15 of its customers with rooftop solar and its customers without rooftop solar.²⁰²

16 9. APS's Proposed Grid-Scale Adjusted Methodology

17 APS asserts that its proposed grid scale adjusted methodology for establishing a price for
 18 rooftop solar exported energy recognizes that both rooftop solar and grid-scale solar use the same PV
 19 technology, while also recognizing the operational and cost differences in the two solar PV
 20 applications. APS believes that "[f]rom the perspective of all customers, DG and non-DG alike, the
 21 grid-scale adjusted value represents the cost at which the utility could realize the same value attributes
 22 that rooftop solar systems supply."²⁰³ APS states that its proposed grid scale adjusted methodology
 23 does not require the Commission to consider and quantify the "value" of solar attributes, because grid-

24
 25 ¹⁹⁶ *Id.* at 29, referring to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 31.

¹⁹⁷ APS Br. at 29-30.

¹⁹⁸ APS Br. at 30, citing to Exh. APS-6, Rebuttal Testimony of APS witness Bradley Albert, at 4.

¹⁹⁹ APS Reply Br. at 7-8.

²⁰⁰ *Id.* at 8.

²⁰¹ *Id.* at 9.

²⁰² *Id.* at 8.

²⁰³ APS Br. at 33.

1 scale solar energy provides almost all the attributes that rooftop solar energy provides to all utility
2 ratepayers.²⁰⁴

3 APS's proposed Grid-Scale methodology first involves determining a per kWh PPA price
4 obtained from recent, publicly available information.²⁰⁵ APS's witness Mr. Albert testified that the
5 cost of grid-scale solar PV can be determined based on RFP quotes, or from publicly available costs of
6 regional solar energy acquisitions.²⁰⁶

7 APS's proposed Grid-Scale methodology then adjusts that per kWh PPA price to account for
8 operational differences between grid-scale systems and rooftop solar systems.²⁰⁷ APS notes the
9 following operational differences between rooftop and grid-scale solar PV systems:

- 10 a. differences in scale, with an average 7 kw size for a typical rooftop application,
11 and between 15,000 kW - 20,000 kW (15 - 20 MW) size for a typical grid-scale
12 application;
- 13 b. differences related to the fixed nature of rooftop PV systems, compared to the
14 typical sun-tracking technology of APS's grid-scale PV systems;
- 15 c. the fact that grid-scale applications are competitively procured, while rooftop
16 solar energy is not; and
- 17 d. the utilities' ability to curtail grid-scale solar, but not rooftop solar production,
18 when wholesale market prices are negative.²⁰⁸

19 APS states that while the adjustments require judgment, they are data driven, based on when
20 grid-scale facilities produce power in relation to APS's peak, actual losses avoided by rooftop solar,
21 and recorded instances of negative market pricing.²⁰⁹

22 To account for the operational differences in grid-scale and rooftop solar PV systems, APS's
23 grid scale adjusted methodology adjusts the PPA price as follows:

- 24 a. Upward to reflect the energy losses that rooftop PV solar avoids;
- 25 b. Downward to reflect the higher capacity values of grid-scale PV solar;

26 ²⁰⁴ *Id.*

²⁰⁵ *Id.* at 31.

²⁰⁶ *Id.*

²⁰⁷ *Id.* at 31, citing to Tr. at 424-425 (APS witness Bradley Albert).

²⁰⁸ APS Br. at 31-32.

²⁰⁹ *Id.* at 32-33.

- 1 c. Downward to reflect that grid-scale PV solar produces energy later in the day
when it is more valuable; and
- 2 d. Downward because grid-scale PV solar can be curtailed to take advantage of
3 negative energy prices in the market.²¹⁰

4 APS's calculation of the four adjustments resulted in a 20 percent reduction to the PPA price.²¹¹

5 10. Comments on APS's Proposed Grid-Scale Adjusted Methodology

6 a. TEP/UNSE

7 TEP/UNSE state that they would be able to support APS's proposed Grid-Scale Adjusted
8 methodology.²¹²

9 b. AIC

10 AIC supports APS's proposed Short-Term Avoided Cost methodology over APS's proposed
11 Grid-Scale Adjusted methodology.²¹³ If the Grid-Scale Adjusted methodology is chosen, AIC proposes
12 including the difference between avoided cost and the resulting payment in APS's fuel adjustment
13 clause or REST surcharge and requiring that all customers, with and without rooftop solar, be required
14 to pay the additional sum.²¹⁴

15 c. Vote Solar

16 Vote Solar contends that the utility grid-scale methodology is improper, because rooftop and
17 utility-scale solar are not interchangeable resources.²¹⁵ Vote Solar believes that the utility grid-scale
18 methodology would undervalue rooftop solar, thereby undercutting its continued growth in Arizona,
19 and would prolong the contentious rooftop solar disputes.²¹⁶ Vote Solar asserts that the purpose of
20 utility-scale benchmarking methodologies is only to reduce the compensation of rooftop solar exports,
21 and that they fail to accurately reflect the categories of benefits and costs ascribable to rooftop solar in
22 any way.²¹⁷ Vote Solar asserts that the utilities have not pointed to any other jurisdictions that have

24 ²¹⁰ *Id.* at 32. APS asserts that its ability to curtail grid-scale solar increases its value relative to rooftop solar, citing to Exh.
25 APS-5, Direct Testimony of APS witness Bradley Albert, at 27-28.

26 ²¹¹ APS Br. at 32, citing to Tr. at 2094-2095 (APS witness Bradley Albert).

27 ²¹² TEP/UNSE Br. at 14; TEP/UNSE Reply Br. at 5.

28 ²¹³ AIC Br. at 19.

²¹⁴ *Id.*

²¹⁵ Vote Solar Br. at 29; Vote Solar Reply Br. at 13-14.

²¹⁶ Vote Solar Br. at 32.

²¹⁷ Vote Solar Reply Br. at 13.

1 used the utility grid-scale methodology to calculate the value of solar.²¹⁸

2 Vote Solar argues that its valuation methodology is superior, because the wholesale prices that
3 utilities pay for utility-scale solar do not actually quantify the many environmental and other benefits
4 solar provides.²¹⁹ Vote Solar argues that while rooftop solar and utility-scale solar both produce clean,
5 renewable energy, there are significant differences between the two resources:

6 For example, distributed rooftop solar provides: (1) higher generation capacity value
7 due to the geographic diversity of distributed solar systems spread across a utility's
8 territory, (2) potentially greater avoided distribution costs and grid services from
9 distributed solar, (3) greater local employment benefits, (4) customer capital
10 investments that benefit the utility and non-solar customers, (5) scalability with
11 developing storage technologies, (6) beneficial competition with utility-provided
12 energy, (7) increased customer knowledge and acceptance of distributed energy
13 resources, and (8) increased energy independence for households and small
14 businesses.²²⁰

15 Vote Solar argues that the unique benefits that a utility-scale solar project provides may make
16 it appropriate to "pay more for the same sun" for rooftop solar exports.²²¹

17 Vote Solar points to the DG carve-out in the REST Rules as a recognition by the Commission
18 that DG solar and utility-scale solar are not interchangeable resources.²²² Vote Solar notes that a 2005
19 Staff Report noted that DG could reduce line losses and the need to build new transmission lines, and
20 that the Commission discussed benefits of DG accruing to non-DG customers in its Decision adopting
21 the REST Rules.²²³ Vote Solar notes that Colorado, Illinois, Minnesota, and New Mexico have similar
22 DG carve-outs, that if DG and utility-scale solar provided interchangeable value, there would be no
23 reason for specific requirements for minimum levels of DG solar, and that the carve-outs recognize
24 that rooftop solar provides unique benefits compared to centralized renewable resources.²²⁴

25 In response to APS's position that rooftop solar exports should be priced based on markets or

26 ²¹⁸ Vote Solar Br. at 31.

27 ²¹⁹ *Id.* at 23; Vote Solar Reply Br. at 13-14.

28 ²²⁰ Vote Solar Br. at 29; Vote Solar Reply Br. at 13-14, citing to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor at 34, fn. 78, and Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkman, at 28-29, 30-32, Exh. TASC-26, Direct Testimony of TASC witness Thomas Beach at 29-32, and Exh. TASC-27, Rebuttal Testimony of TASC witness Thomas Beach at 9, 24.

²²¹ Vote Solar Br. at 14.

²²² *Id.* at 29-30; Vote Solar Reply Br. at 14.

²²³ Vote Solar Br. at 29-30; Vote Solar Reply Br. at 14, citing to p. 12 of the Staff Report attached to the February 3, 2006, Draft Rules Package for the Environmental Portfolio Standard Rules, filed in Docket No. RE-00000C-05-0030, and to Decision No. 69127 (November 14, 2006) at p. 6 of Appendix B.

²²⁴ Vote Solar Br. at 29-30; Vote Solar Reply Br. at 15.

1 costs, Vote Solar argues that “it is infeasible to price rooftop solar exports in the same manner as large-
 2 scale central resources,” because the market for rooftop solar exports is limited to one purchaser, the
 3 utility.²²⁵ Vote Solar further argues that compensating each rooftop solar customer on the costs of the
 4 rooftop system is also impractical because utilities have thousands of rooftop solar customers, and the
 5 costs of systems vary widely.²²⁶ Vote Solar believes that due to the difficulties in fairly and efficiently
 6 pricing solar exports based on markets or costs, its value of solar methodology is superior.²²⁷ Vote
 7 Solar further argues that the utilities’ arguments that utility scale solar provides many of the same
 8 benefits, but at a lower price, ignore the fact that utilities do not offer their customers access to utility-
 9 scale solar at wholesale PPA prices, and for this reason, the price utilities pay for utility-scale solar has
 10 no bearing on the value of rooftop solar.²²⁸

11 Vote Solar argues that compensating rooftop solar customers differently from other generation
 12 resources is justified, because they differ from wholesale power generators, utility-scale solar
 13 developers, and traditional partial requirements customers.²²⁹ Vote Solar states that the majority of
 14 rooftop solar customers are residential and small commercial customers, who are constrained to locate
 15 their solar panels only on their roofs, are subject to size limitations for their system of no more that
 16 125% of their load, and do not install their systems with the aim of making a significant profit on their
 17 investment; while large and sophisticated utility-scale developers can strategically choose where to
 18 develop their projects.²³⁰

19 d. TASC

20 TASC objects to APS’s characterization of rooftop solar benefits as “intangible” in its statement
 21 on brief that its Grid-Scale Adjusted methodology “sidesteps the need for the Commission to consider
 22 and quantify the intangible ‘value’ of individual solar attributes.”²³¹ TASC argues that the benefits are
 23 not intangible, as they have been shown, in past studies commissioned by APS, to provide present value
 24

25 ²²⁵ Vote Solar Br. at 10.

26 ²²⁶ *Id.*

27 ²²⁷ *Id.*

28 ²²⁸ *Id.* at 31.

²²⁹ *Id.* at 10, 30.

²³⁰ *Id.*

²³¹ TASC Reply Br. at 16, referring to APS Br. at 33.

1 to utilities of as much as 14.11 cents/kWh.²³² TASC lists specific issues with APS's Grid-Scale
 2 Adjusted methodology as follows:

- 3 1) APS is conflating a wholesale product with a retail one;
- 4 2) APS has set forth no justification to "cap" the rate;
- 5 3) Using only one PPA as a proxy can lead to manipulation by the
 6 utility;
- 7 4) The "adjustments" by APS are subjective and do not take into
 8 account the full value of DG; and
- 9 5) APS is not using its own PPA as a proxy, but rather a PPA from
 10 another utility in Nevada or California and has provided no
 justification for using these out of state proxies.²³³

11 TASC asserts that the utilities' proposed methodologies are "flawed from the start and should
 12 be rejected."²³⁴ TASC contends that utility-scale valuation methods suffer from the same risk of
 13 manipulation issues they claim to be present in the utilities' cost of service methodologies.²³⁵ TASC
 14 further contends that utilities would be incentivized to choose a portfolio of projects for comparison
 15 that would result in the lowest proxy rate possible.²³⁶

16 TASC argues that while utility-scale and rooftop solar use similar technology to produce
 17 energy, there are numerous differences which make the use of utility-scale solar a proxy for rooftop
 18 solar inappropriate.²³⁷ Like Vote Solar, TASC asserts that the Commission has already recognized the
 19 difference between the two resources with the adoption of the DG carve-out in the REST Rules, and
 20 TASC contends that because the REST Rules require the utilities to utilize rooftop solar, its unique
 21 benefits must be recognized.²³⁸ TASC states that even the utilities acknowledge that some adjustments
 22 would be required to a utility-scale proxy to set a compensation rate. However, TASC asserts that

23 _____
 24 ²³² TASC Reply Br. at 16, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 14-15, n.
 25 7. After summarizing the results of the three studies commissioned by APS in the past, Ms. Kobor also stated that "[s]uch
 a large variation in results can be problematic for policy makers to use as a basis for decision-making." Exh. Vote Solar-7,
 Direct Testimony of Vote Solar witness Briana Kobor, at 15.

26 ²³³ TASC Reply Br. at 17. In its comment regarding the PPA, TASC refers to Exh. APS-6, Rebuttal Testimony of APS
 witness Bradley Albert, at 6.

27 ²³⁴ TASC Reply Br. at 4.

²³⁵ *Id.* at 14.

²³⁶ *Id.*

²³⁷ TASC Br. at 18-20; TASC Reply Br. at 14-16.

²³⁸ TASC Br. at 20; TASC Reply Br. at 15.

1 because such adjustments to market prices would be subject to manipulation by the utilities, only a
2 long-term benefit cost analysis can be used to find “the fair value to use.”²³⁹

3 TASC argues that because the market for rooftop solar exports significantly differs from the
4 market for utility-scale solar exports (rooftop solar customers cannot build their systems in a location
5 other than their roof, are limited in size and technology, and the only market for rooftop solar exports
6 is the utility), the solar exports must be compensated differently from utility-scale solar energy.²⁴⁰

7 TASC contends that when a generation facility is located behind the customer’s meter at the point of
8 consumption, it has added benefits that utility-scale solar cannot provide.²⁴¹ TASC argues that the
9 following major differences between utility-scale solar and rooftop solar weigh against the use of
10 utility-scale solar as a proxy for rooftop solar.²⁴²

- 11 1) DG can be deployed with a much shorter lead time and when
12 complemented with other distributed resources helps provide more
13 local service resiliency;²⁴³
- 14 2) Utility-scale solar generates a different product- wholesale
15 electricity. The value proposition for wholesale energy that requires
16 delivery to an end-user differs greatly from the on-site retail product
17 generated by DG;²⁴⁴
- 18 3) The distributed nature of DG makes it more reliable and better and
19 reducing intermittency than utility scale;²⁴⁵
- 20 4) Unlike utility-scale, DG has the capability to provide deferral of local
21 distribution capacity and operation expenses (voltage control,
22 transformer loading);²⁴⁶
- 23 5) DG’s location, at or near the site of consumption, means that the
24 energy generated from utility scale solar incurs greater line losses
25 prior to delivery than does DG energy;²⁴⁷
- 26 6) The majority of the output of a rooftop solar facility provides power
27 directly to end-use retail loads, behind the meter, where it displaces
28

239 TASC Br. at 19.

240 *Id.* at 18-19; TASC Reply Br. at 15-16.

241 TASC Br. at 19.

242 TASC Reply Br. at 14-15.

243 TASC Reply Br. at 14, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 31.

244 TASC Reply Br. at 15, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 29-33.

245 TASC Reply Br. at 15, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 29-30.

246 TASC Reply Br. at 15, referring to Exh. TASC-19.

247 TASC Reply Br. at 15, citing to Exh. Vote Solar-4, Rebuttal Testimony of Vote Solar witness Curt Volkmann, at 15-16.

1 retail power from the utility whereas utility-scale solar power is often
2 delivered over high-voltage transmission systems in competition
3 with other large power sources;²⁴⁸ and

- 4 7) DG represents a more efficient usage of environmental resources via
5 avoidance of biological impacts of the significant land areas and
6 costly transmission facilities required by utility-scale solar
7 projects.²⁴⁹

8 TASC lists other key differences between the two solar energy resources: “size of the system,
9 target customer, competitive forces, location, interconnection, and investment.”²⁵⁰ TASC asserts that
10 rooftop solar is a retail product, in contrast to the wholesale nature of utility-scale solar.²⁵¹ TASC
11 argues that a valuation methodology must recognize and account for the differences between rooftop
12 solar and utility-scale solar when determining a compensation rate.²⁵²

13 e. RUCO

14 RUCO contends that a utility-scale proxy is not an optimal solution because (1) it can overpay
15 rooftop solar; (2) it ignores key differences between utility-scale and rooftop solar; (3) the rate can
16 unexpectedly change (and result in a “misvalue” of rooftop solar); and (4) it is confusing to
17 customers.²⁵³ RUCO asserts that “linking the export rate to solar PPAs provides a disincentive to
18 utilities to incorporate more expensive tracking or dispatchable solar. If a utility desires a solar plus
19 storage PPA, it will in effect be paying non-firm rooftop solar at an artificially high rate.”²⁵⁴

20 f. Staff

21 Staff is concerned that APS did not use its own latest PPA to derive its grid-scale adjusted price,
22 but instead used the PPA, or PPAs, of another western utility.²⁵⁵ Aside from whether it would be
23 appropriate to do so, Staff asserts that APS did not provide sufficient detail regarding how the PPA
24 was selected, and why it is a good proxy for APS.²⁵⁶

25 ²⁴⁸ Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 29 (the “minority of power is exported to the
26 distribution grid, where it immediately serves neighboring loads, also displacing retail power from the utility.”).

27 ²⁴⁹ TASC Reply Br. at 15, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 30.

28 ²⁵⁰ TASC Reply Br. at 14.

²⁵¹ TASC Br. at 20.

²⁵² *Id.*

²⁵³ RUCO Reply Br. at 4, 7.

²⁵⁴ *Id.* at 4.

²⁵⁵ Staff Br. at 24.

²⁵⁶ *Id.*

1 11. APS's Responses to Comments on its Proposed Grid-Scale Adjusted Methodology

2 In response to Vote Solar's criticism that use of grid-scale prices, which are set by the market,
3 is inappropriate because rooftop solar customers can sell only to the utility, APS responds that the
4 transaction is also guaranteed to the seller, because the utility has no choice but to purchase the rooftop
5 solar exports. APS contends that basic economics dictates that the guaranteed nature of the sales
6 transaction should result in a lower price for the seller.²⁵⁷

7 In response to Vote Solar's critique that this methodology fails to consider the level of costs
8 rooftop solar allows non-DG customers to avoid, APS states that grid-scale solar PPA prices exceed
9 the actual costs avoided by rooftop solar exports.²⁵⁸ According to APS, compared to rooftop solar PV,
10 grid-scale solar PV offers a higher capacity value; energy later in the day when it is more valuable; and
11 the ability to curtail production to take advantage of negative market prices.²⁵⁹

12 TASC finds fault with APS's proposed grid scale adjusted methodology because it compares a
13 wholesale product (grid-scale solar PV energy) to a retail product (rooftop solar PV energy that
14 displaces another retail product provided by the utility). APS responds that TASC's asserted
15 wholesale/retail distinction is non-extant, because title to exported energy transfers to the utility exactly
16 the same whether it is exported from a rooftop solar array or from a grid-scale facility, and then the
17 utility resells the purchased wholesale energy at retail.²⁶⁰

18 APS argues that TASC (and Vote Solar) advocate the use of long-term forecasts and their ability
19 to manipulate assumptions regarding long-term benefits in order to justify the current valuation of
20 exported energy at the full retail energy rate, through net metering.²⁶¹ APS disagrees with assertions
21 that relying on assumed long-term benefits is the only fair and legitimate methodology for establishing
22 compensation for rooftop solar exports. APS contends that using long-term forecasts to quantify
23 benefits which have not yet occurred, and may not occur, is contrary to well-settled legal ratemaking
24 principles that forbid such speculation.²⁶² APS argues that the proposed long-term valuation favors

25 _____
26 ²⁵⁷ APS Br. at 34.

²⁵⁸ *Id.*

²⁵⁹ *Id.*, referring to Exh. APS-5 (Direct Testimony of APS witness Bradley Albert) at 29-32.

²⁶⁰ APS Br. at 35, referring to Tr. at 1934 (TASC witness R. Thomas Beach).

²⁶¹ APS Br. at 39; APS Reply Br. at 3.

²⁶² APS Reply Br. at 2-4.

1 one technology with special treatment, and increasing rates for customers without rooftop solar to do
2 so would serve to compound the inequity of using long-term forecasts to set rates.²⁶³

3 APS responds that while it is true that the Commission evaluates energy efficiency using cost-
4 effectiveness tests, the results of those tests don't translate directly into rates, but are used to inform
5 Commission policy on whether and how to fund DSM programs to allow the utilities to meet a defined
6 DSM standard.²⁶⁴ APS charges that TASC and Vote Solar want to rely on the aspects of the DSM cost
7 effectiveness test that benefits their position, and ignore the aspects that protect ratepayers.²⁶⁵

8 APS believes it is inappropriate to rely on the IRP long-term forecasting process as supporting
9 the use of long-term forecasts to establish the value of solar.²⁶⁶ While acknowledging that IRP plans
10 do involve forecasting benefits over the long-term, APS reiterates that it is actual costs that are used to
11 set rates, not IRP forecasts.²⁶⁷ An IRP is not a methodology that establishes rates or the amount
12 customers pay.²⁶⁸ APS also points to several distinctions between the proposed long-term forecasts
13 and IRP processes that offer ratepayer protections, including the use of different scenarios with high
14 and low cases, and obtaining input from stakeholders and the Commission. IRP forecasts are updated
15 every two years, and once resource needs are identified, utilities issue RFPs and procure the least cost
16 resource that fits the identified need.²⁶⁹ The resource acquisition then faces regulatory prudence review
17 in the utility's next rate case. APS states that TASC's and Vote Solar's long-term-forecast proposals
18 include none of the protections present in the IRP process.²⁷⁰

19 APS contends that rooftop solar exports should be fully compensated at actual value verified
20 by data.²⁷¹ APS believes that this proceeding provides an opportunity to encourage future advancement
21 of rooftop solar technology, and that adopting its proposals would make progress toward making solar
22 a long-term sustainable resource for utility portfolios.²⁷² APS argues against adopting a valuation

23 ²⁶³ *Id.* at 5.

24 ²⁶⁴ *Id.*

25 ²⁶⁵ Exh. APS-8, Direct Testimony of APS witness Ashley Brown at 8-9; Exh. TEP-3, Direct Testimony of TEP/UNSE
witness Edwin Overcast, at 8-9.

26 ²⁶⁶ APS Br. at 46; APS Reply Br. at 6.

27 ²⁶⁷ APS Br. at 45, citing to Exh. APS-2 (Rebuttal Testimony of APS witness Leland Snook) at 6.

28 ²⁶⁸ APS Reply Br. at 5

²⁶⁹ APS Br. at 45, citing to Exh. APS-2 (Rebuttal Testimony of APS witness Leland Snook) at 6.

²⁷⁰ APS Br. at 45.

²⁷¹ APS Reply Br. at 17.

²⁷² *Id.*

1 methodology that would shield rooftop solar from pressure to innovate.²⁷³

2 **B. TEP/UNSE**

3 1. Overview

4 TEP/UNSE state that with increasing rooftop solar deployment, cost-recovery inequities are
5 increasing. TEP/UNSE assert that this is due to the current rate design, coupled with the current net
6 metering payment of retail rates for rooftop solar exports.²⁷⁴ TEP/UNSE believe that changes are
7 necessary, so that “ratepayers pay only for the true, known and measureable benefits of the avoided
8 utility costs provided by DG as the value assigned to DG energy, particularly the exported DG energy
9 that is ultimately paid for by the ratepayers.”²⁷⁵

10 TEP/UNSE explain that when the current Net Metering Rules and policies were established to
11 provide incentives, the net metering “retail rate” proxy did not necessarily overcompensate rooftop
12 solar exports, because there were a limited number of DG installations; metering abilities were limited,
13 and solar DG, as well as grid-scale solar, had higher installed per kW costs than today.²⁷⁶ TEP/UNSE
14 state that the situation has now changed, with rapid technological advances, a decline in prices for solar
15 technology, and the availability of tax credits.²⁷⁷ According to TEP/UNSE, the resulting increases in
16 rooftop solar installations, coupled with much lower grid-scale solar costs, have led to:

17 (i) a disconnect between the appropriate price signals for the market and technology
18 adoption; (ii) a significant cost shift from DG customers to non-DG customers due to
19 antiquated rate design structures; and (iii) inefficiencies in the design and placement of
20 DG systems resulting in the promotion of more expensive DG technologies.²⁷⁸

21 TEP/UNSE contend that due to current Net Metering Rules and policies under the REST Rules,
22 rooftop solar systems are not being designed and installed to promote demand reduction or system-
23 wide benefits. Instead, rooftop installations are designed to maximize annual kWh production in order
24 to offset charges for energy delivered by the utility.²⁷⁹ In addition, TEP/UNSE explain, the current

25 ²⁷³ *Id.*

26 ²⁷⁴ TEP/UNSE Br. at 1.

27 ²⁷⁵ *Id.*

28 ²⁷⁶ *Id.* at 1-2.

²⁷⁷ *Id.* at 2.

²⁷⁸ *Id.*, citing to Exh. TEP-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 3-4.

²⁷⁹ TEP/UNSE Br. at 2.

1 design orientation of rooftop solar systems results in the export of energy at times of low system load
 2 and times when wholesale energy costs are very low, and thereby fail to provide any benefit regarding
 3 peak system demand reductions.²⁸⁰ TEP/UNSE believe it is no longer appropriate for utilities to pay
 4 full retail credit for rooftop solar exports now that the same amount of solar energy exported by rooftop
 5 solar could instead be obtained for approximately half the cost - either from the wholesale solar energy
 6 market, or from a grid-scale facility, both of which have the same attributes as solar energy.²⁸¹

7 TEP/UNSE assert that current rate design exacerbates the subsidies that rooftop solar
 8 customers receive, because it recovers fixed costs through volumetric charges, which rooftop solar
 9 customers avoid.²⁸² TEP/UNSE state that this rate design caused inequity is in addition to the subsidy
 10 that rooftop solar customers receive because they export energy when demand and prices are low, but
 11 get credit for those exports at peak usage times, when demand and prices are high.²⁸³ TEP/UNSE state
 12 that as long as rate design recovers fixed costs, and in particular capacity costs, through volumetric
 13 rates, non-DG customers will be subsidizing DG customers.²⁸⁴

14 TEP/UNSE state that the Commission's determination of the value of DG implicates several
 15 public interest considerations, including encouraging the deployment of cost-effective DG, creating a
 16 level playing field for different technologies, and preventing overpayment by ratepayers for DG
 17 energy.²⁸⁵ They state that the overall financial impact on non-DG customers is not unduly substantial
 18 at this time due to the current level of rooftop solar installations, but that determinations in this docket
 19 have the potential to lock in financial impacts that could rapidly increase as more customers adopt
 20 rooftop solar.²⁸⁶ TEP/UNSE believe that providing support to a particular business model must be
 21 carefully balanced against the resulting impacts on the public as a whole, and particularly against the
 22 impacts to ratepayers, who will ultimately foot the bill for that support. They urge the Commission to
 23 therefore be conservative in determining a value for DG exports.²⁸⁷ TEP/UNSE believe that the

24
 25 ²⁸⁰ *Id.*

²⁸¹ *Id.* at 3.

²⁸² *Id.* at 2, 8, referring to Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 33, 41-44.

²⁸³ TEP/UNSE Br. at 2, 8 referring to Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 41-44.

²⁸⁴ TEP/UNSE Br. at 9.

²⁸⁵ *Id.* at 10-12.

²⁸⁶ *Id.* at 10-11.

²⁸⁷ *Id.* at 11.

1 balancing of interests is made more challenging because the record in this proceeding is bereft of any
2 specific information on rooftop solar business models.

3 TEP/UNSE urge the Commission not to set an artificially elevated value to create or sustain a
4 particular DG model or market, and to instead give preference to least cost resources by sending correct
5 price signals with value that reflects actual benefits to the grid and ratepayers.²⁸⁸ They believe that the
6 Commission should incent cost-effective deployment of DG, because ratepayers will ultimately pay
7 the determined value of DG.²⁸⁹ TEP/UNSE state that it is important that the Commission create a level
8 playing field for different technologies, and that the current compensation for DG energy creates a
9 significant subsidy with inaccurate price signals, which can act as a barrier to the development and
10 deployment of technologies other than DG.²⁹⁰ TEP/UNSE assert that by sending the right price signals,
11 the Commission will allow all technologies to compete and provide the most cost-effective solutions
12 which are not currently incentivized, including solar DG with active smart inverters providing VAR
13 support, and west-facing solar DG to increase contribution at the system peak hour.²⁹¹

14 TEP/UNSE assert that because rooftop solar customers have no legal obligation to provide
15 energy or capacity, short-term avoided cost is a reasonable valuation, and consistent with PURPA
16 legislation. TEP/UNSE contend that the value of rooftop solar energy to the utilities, and to the
17 ratepayers, is similar to the utilities' short-term avoided cost of energy, similar to "as available" energy
18 provided for qualifying facilities ("QFs") under PURPA and related FERC regulations.²⁹² TEP/UNSE
19 note that most DG facilities are QFs under PURPA, and PURPA specifically requires utilities to
20 purchase excess power exported from QF facilities at a state-regulated price that is based on the utility's
21 avoided costs at the time of delivery.²⁹³ TEP/UNSE contend that rooftop solar is a perfect example of
22 an "as available" resource because the exports to the utility are completely at the discretion of the solar
23 DG customer and subject to the customer's self-consumption, and that it has no capacity value, because
24 it is not delivered to the system in its peak hour.²⁹⁴

25 ²⁸⁸ *Id.*

26 ²⁸⁹ *Id.*

27 ²⁹⁰ TEP/UNSE Br. at 12.

28 ²⁹¹ *Id.*

²⁹² TEP/UNSE Br. at 3-4.

²⁹³ *Id.* at 9, referring to 18 CFR § 292.304(d).

²⁹⁴ TEP Br. at 9-10, citing to Exh. TEP-3, Rebuttal Testimony of TEP/UNSE witness Edwin Overcast, at 5.

1 TEP/UNSE states that rooftop solar does not meet the requirements of FERC regulations for
 2 different than “as available” treatment because rooftop solar has no legally enforceable obligation for
 3 delivery to the utility, such as a contract that provides for the committed capacity and energy pursuant
 4 to a schedule, a termination notice requirement, and sanctions for non-performance.²⁹⁵ TEP/UNSE
 5 contend that because there is no enforceable contract between rooftop solar customers and the utility
 6 that satisfies those PURPA requirements, there is no basis to include avoided capacity costs in
 7 compensation for rooftop solar exports.²⁹⁶

8 TEP/UNSE presented two methodologies to calculate the appropriate amount to pay for rooftop
 9 solar exports. TEP/UNSE state that their proposed Comparative Cost of Service (“CCOS”)
 10 methodology is a complex approach that may not be feasible for smaller utilities to use.²⁹⁷ Its proposed
 11 PPA Proxy methodology is the simpler of their proposals, and uses a market proxy for the value of DG
 12 energy, and TEP/UNSE believe it would be simple to apply, once the appropriate proxy rate is
 13 determined.²⁹⁸

14 Both TEP/UNSE proposals eliminate any “banking” of excess rooftop solar exported to the
 15 grid.²⁹⁹ TEP/UNSE assert that the concept of value of DG necessarily requires no banking of DG
 16 exports, and that if parties’ DG exports are determined to be worth either more or less than bundled
 17 retail rates, the exports cannot be netted or banked.³⁰⁰

18 TEP/UNSE propose that the cost of payments to DG customers for their exports be recovered
 19 by passing them through TEP/UNSE’s purchased power and fuel adjustment clause (“PPFAC”), and
 20 possibly through the REST surcharge, to the extent the payments exceed the market cost of comparable
 21 conventional generation (“MCCCG”).³⁰¹ TEP/UNSE contend that if the Commission decides to
 22 include future benefits in the value of DG compensation, any costs paid for those benefits should be
 23 collected from customers through a separate charge, similar to the REST surcharge, for the sake of
 24

25 ²⁹⁵ TEP/UNSE Br. at 10, referring to 18 CFR § 292.304(d)(2), (e)(2)(iii).

26 ²⁹⁶ *Id.*, referring to 18 CFR § 292.304(e)(2).

27 ²⁹⁷ TEP/UNSE Br. at 4.

28 ²⁹⁸ *Id.*

²⁹⁹ *Id.* at 5.

³⁰⁰ TEP/UNSE Reply Br. at 2.

³⁰¹ TEP/UNSE Br. at 6.

1 transparency.³⁰²

2 TEP/UNSE state that ideally, payments for rooftop solar exports would reflect the location of
3 the DG system on the grid, the system's impact on the grid, and the time of export.³⁰³ However, because
4 such granularity in establishing the value of rooftop exports is not possible with current technology,
5 TEP/UNSE propose, as an intermediate step, a less complex approach that they believe will result in a
6 more accurate and equitable valuation than current net metering.³⁰⁴

7 2. TEP/UNSE's Proposed CCOS Methodology ("Utah Model")

8 The CCOS methodology calculates the short term avoided benefits of DG by comparing a
9 utility's cost of service both with and without DG. The COSS studies follow the standard process of
10 functionalization (generation, transmission, distribution, and customer costs), classification, and
11 allocation for each unbundled component of costs.³⁰⁵ The purpose of cost allocation is to assign costs
12 to customer classes to reflect the factors that cause the utility to incur the costs.³⁰⁶

13 TEP/UNSE believe that the known and measurable cost difference resulting from its proposed
14 CCOS methodology provides a suitable basis for determining the value of rooftop solar exports.³⁰⁷

15 a. Fixed Cost Studies

16 TEP/UNSE's witness Dr. Overcast based his CCOS methodology on one adopted by the Public
17 Service Commission of Utah, which compares two separate cost studies in order to determine the costs
18 of serving rooftop solar customers.³⁰⁸ The CCOS determines a utility's cost of service with existing
19 DG, or the actual cost of service ("ACOS"), and compares it to the counterfactual cost of service
20 ("CFCOS"), which determines what the cost of service would be if DG did not exist.³⁰⁹ In his analysis,
21 however, Dr. Overcast added a third study, a "Solar Class" study, to the ACOS and the CFCOS.

22 For each fixed cost study, Dr. Overcast used the 2015 test year fixed costs as filed in the TEP
23 rate case, allocated using the same basic methodology of average and excess for production costs, and

24 ³⁰² *Id.*

25 ³⁰³ TEP/UNSE Br. at 4, citing to Exh. TEP-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 10.

26 ³⁰⁴ *Id.*, citing to Exh. TEP-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 20.

27 ³⁰⁵ Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 24.

28 ³⁰⁶ *Id.* at 25-26.

³⁰⁷ TEP/UNSE Br. at 5, citing to Exh. TEP-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 7.

³⁰⁸ Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 21, referring to a decision issued, by the Utah Public Service Commission in its Docket No. 14-035-114 on November 10, 2015.

³⁰⁹ TEP/UNSE Br. at 5-6.

1 the minimum system customer costs and class NCP for demand related delivery costs.³¹⁰ Dr. Overcast
 2 believes the allocation factors he used provide a solid, conservative basis to assess the revenue
 3 requirements differences between DG and non-DG residential customers.³¹¹

4 _____
 5 ³¹⁰ Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 22.

6 ³¹¹ Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 28. Dr. Overcast described the development
 7 of his allocation factors as follows:

8 To develop the allocation factors for the cost study it was necessary to make a basic assumption that the
 9 load shape of residential solar DG customers was on average the same load shape as the residential load
 10 shape prior to the installation of solar DG. That is the basic assumption is that the hourly usage pattern
 11 for DG customers is no different from the residential class as a whole. The only difference is that solar
 12 DG customers provide some of their own energy to satisfy that load shape based on the operation of solar
 13 DG.

14 Using this assumption it is possible to develop a full requirements load shape for solar DG customers
 15 using the following data: actual metered kWhs used by solar customers per month, actual excess kWhs
 16 delivered to the utility by month, the installed kW capacity of the solar DG, the solar output load shape
 17 based on metered data for a fixed axis, south facing solar DG installation, and the load research based
 18 residential hourly load shape. With this data, the process consisted of a number of logical steps as follows:

- 19 1. Using basic number properties of mathematics we calculated the monthly full
 20 requirements load for each solar DG customer as the sum of the actual metered kWh plus
 21 the monthly solar generation given by the installed capacity times the hourly output load
 22 profile less the metered excess energy delivered back to the system. From this calculation
 23 we saved both the premise load and the excess energy for use in the various analyses.
 24 The value of this calculation cannot produce negative kWh. As a result, we eliminated
 25 about 200 observations from the data set because the excess kWh sold back to the utility
 26 were not possible. For example in one case the kWhs delivered to the utility in a month
 27 exceeded the 83,000 for a DG facility with 8.42 kW of capacity; a result that is physically
 28 impossible. This is an example of an obvious data error.
2. Using monthly total energy consumption of the premise and the residential hourly load
 shape based on the customer's monthly premise use, an hourly load shape of premise use
 is calculated for each month by taking the ratio of the customer's monthly use to the
 monthly use of the load shape. In this step we modeled the average solar DG customer
 as a full requirements customer with the system average load shape.
3. This process was repeated for each residential DG customer and the data aggregated into
 the DG customers' counterfactual load shape for use in the counterfactual study.
4. The solar DG class is based on all customers with twelve months of data and a non-zero
 capacity value. (The Company data set did not have a kW capacity for all of the solar
 customers and those were excluded from the analysis.)
5. For the counterfactual study the full requirements customer load shape is calculated by
 subtracting the net load shape of solar DG from the residential load shape used in the base
 cost study and adding back the full requirements load shape.
6. The solar net load shape is the premise hourly load shape minus the generation output
 shape. The net load shape excluding excess generation is used to develop the solar
 contribution to the residential load shape for the base fixed cost study.
7. We now have three load profiles for solar DG customers: the counterfactual no solar DG
 load profile, the generation output profile and the solar customer net load profile.
8. Using this data it is possible to calculate the solar customers demand allocation factors
 for each fixed cost study and for the energy cost studies.
9. For the counterfactual profile we calculate the residential class Average and Excess
 Demand (AED) and NCP allocation factors and rerun the cost of service study. We also
 use the net load profile and calculate the AED and NCP allocation factors using only the
 net positive energy for AED and the higher of the positive or negative class maximum

1 The first study, the ACOS, is a standard cost study with rooftop solar customers allocated costs
 2 based on actual load characteristics.³¹² The second study, the CFCOS, assumes that the rooftop solar
 3 customers did not adopt DG, but were full requirements customers, allocated costs in the same way as
 4 non-DG customers.³¹³ Dr. Overcast describes the CFCOS as “essentially an embedded cost study that
 5 assumes all other things being equal except for the addition of solar PV at the customer premise.³¹⁴
 6 Dr. Overcast believes the Solar Class study, which evaluates the embedded costs of solar DG customers
 7 as a separate customer class, is necessary because the CFCOS assumes the load and delivery capacity
 8 requirements to be the same for full and partial requirements customers, an assumption that he states
 9 is inherently biased.³¹⁵

10 According to TEP/UNSE, their cost studies show that it costs at least as much to serve rooftop
 11 solar customers as non-DG customers.³¹⁶ They add that unlike customers who adopt energy efficiency
 12 measures that permanently reduce demand, rooftop DG customers do not necessarily reduce their
 13 demand on the system, and often have a higher demand than before installing rooftop DG.³¹⁷
 14 TEP/UNSE state that this is because rooftop solar customers can require more system capacity to
 15 handle the exports that occur when the customer has minimal load.³¹⁸ Their studies show that the
 16 embedded cost of service for DG customers is higher than for non-DG customers,³¹⁹ and the demand
 17 on delivery capacity by solar DG customers is higher than the load demand, which increases DG
 18 customers’ distribution cost over that of non-DG customers.³²⁰

19 b. Energy Cost Studies

20 TEP/UNSE’s witness Dr. Overcast also prepared two energy cost studies using hourly costs,
 21 one for full requirements customers, and one for partial requirements customers, to assess energy

22 NCP. The allocation factor for NCP is the absolute value of the class NCP. This is
 23 consistent with the maximum requirement for distribution facilities and cost causation.

24 Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 26-28.

³¹² Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 21.

³¹³ *Id.*

³¹⁴ *Id.* at 21-22.

³¹⁵ *Id.* at 22.

³¹⁶ TEP/UNSE Br. at 9.

³¹⁷ *Id.* at 9, fn. 21, citing to Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 17-18

³¹⁸ *Id.*

³¹⁹ TEP/UNSE Br. at 9, citing to Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 21-48.

³²⁰ TEP/UNSE Br. at 8, citing to Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 37 and Tr. at 834-835 (TEP/UNSE witness H. Edwin Overcast).

1 related costs and an analysis of marginal energy costs for each category of residential customers.³²¹
 2 Like the fixed cost studies, these energy cost studies allocated TEP's fixed costs based on the COSS
 3 filed in TEP's current rate case.³²² Dr. Overcast stated that the two energy cost studies reflect the
 4 differences in how the system must respond to the load shape of rooftop solar customers as compared
 5 to full requirements customers.³²³ Dr. Overcast explained that the first energy cost study analyzes the
 6 hourly energy costs based on the expected load in the test year, including the DG load, while the second
 7 energy study uses the counterfactual load shape and excludes the sale of excess energy back to the
 8 system, because under the counterfactual analysis, there is no excess generation.³²⁴ He states that the
 9 studies also used the hourly energy cost analysis to compare the marginal and average energy costs
 10 associated with the full requirements customers and the partial requirements customers, essentially
 11 using a production costing model to compare energy costs with and without solar DG.³²⁵

12 c. Future Benefits

13 TEP/UNSE assert that any potential system benefits from residential DG systems are uncertain,
 14 and may be available only in the future, and therefore customers should not pay for them today.³²⁶ Due
 15 to the uncertainty of any future benefits of DG, TEP/UNSE recommend against inclusion of any future
 16 benefits or costs in calculating a value of solar. However, to the extent that potential future benefits
 17 are included in the value of DG compensation, TEP/UNSE advocate that the total compensation should
 18 be capped at the rate of the most current distribution grid-tied solar PPA.³²⁷ TEP/UNSE contend that
 19 ratepayers should not have to pay higher DG energy costs than necessary to obtain any potential future
 20 benefits of solar energy, and the most current distribution grid-tied solar PPA would provide all of the
 21 same external, societal and future benefits of smaller DG systems.³²⁸

22 TEP/UNSE state that if the Commission decides to identify anticipated benefits and costs of
 23 DG, they could be included in the CCOS calculation.³²⁹ TEP/UNSE assert that by comparing the

24 ³²¹ Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast, at 21.

25 ³²² *Id.*

26 ³²³ *Id.* at 22.

27 ³²⁴ *Id.* at 23.

28 ³²⁵ *Id.*

³²⁶ TEP/UNSE Br. at 3.

³²⁷ *Id.* at 6.

³²⁸ *Id.*

³²⁹ TEP/UNSE Br. at 5.

1 anticipated benefits and costs caused by existing DG systems with the anticipated benefits and costs if
 2 DG did not exist, the Commission could estimate whether there is any net future benefit to the utility
 3 and its customers from DG.³³⁰ TEP/UNSE believe that if this is done, the timeframe for assessing
 4 potential future benefits should be carefully defined, because the further out estimates go, the more
 5 speculative values become, and ratepayers may pay far more than any future benefit actually
 6 received.³³¹ TEP/UNSE caution that levelization of future benefits over a long period of time further
 7 increases this risk to ratepayers.³³²

8 3. Comments on TEP/UNSE's Proposed CCOS Methodology ("Utah Model")

9 a. APS

10 APS states that it considers the CCOS methodology proposed by TEP/UNSE to be a strong
 11 alternative to its own.³³³

12 b. AIC

13 AIC agrees with TEP/UNSE's recommendation against inclusion of any future benefits or costs
 14 in calculating a value of solar because it would result in a payment for exported energy above avoided
 15 cost.³³⁴ AIC contends that if the Commission wants to subsidize rooftop solar, the payment above
 16 avoided cost should be transparent and separately accounted for so that customers know the level of
 17 and reason for the subsidy.³³⁵

18 c. Vote Solar

19 i. COSS

20 Vote Solar claims there are significant transparency issues with the cost of service studies
 21 performed by TEP/UNSE, because Vote Solar and other parties were unable to fully analyze the study
 22 results.³³⁶ Vote Solar contends that because proprietary third-party systems were used to develop the
 23
 24

25 ³³⁰ *Id.*

26 ³³¹ *Id.* at 5-6, referring to Tr. at 1344-1345 (Staff witness Howard Solganick).

27 ³³² TEP/UNSE Br. at 5-6, referring to Tr. at 1349-1350 (Staff witness Howard Solganick).

28 ³³³ APS Br. at 39.

³³⁴ AIC Br. at 20.

³³⁵ *Id.*

³³⁶ Vote Solar Br. at 35, 40-41; Vote Solar Reply Br. at 21.

1 studies, other parties' ability to fully analyze the studies and study results were limited.³³⁷ Vote Solar
 2 states that it raised the transparency and accessibility issues with TEP/UNSE during discovery, and
 3 while TEP/UNSE made efforts to assist Vote Solar, Vote Solar was still unable to fully review the
 4 studies in a timely manner.³³⁸ Vote Solar asserts that the transparency issues provide cause to reject
 5 the studies, and provide evidence that it is preferable that an independent third-party conduct future
 6 value of solar analyses.³³⁹ Based on its contention that the cost of service studies presented in this
 7 proceeding are irrelevant, Vote Solar believes it is not unduly prejudiced by its inability to fully review
 8 them in this proceeding, but asserts that if the Commission concludes that the cost of service studies
 9 are relevant, the transparency and accessibility issues it raises provide cause for their rejection.³⁴⁰ Vote
 10 Solar agrees with Staff's recommendation that in future proceedings, a workable COSS model with
 11 linked inputs and outputs should be provided, so that parties can vary the inputs and assumptions.³⁴¹

12 ii. CCOS

13 Vote Solar contends that the cost of service studies presented by TEP/UNSE are irrelevant to a
 14 value of solar analysis because calculating the costs and revenues associated with providing electricity
 15 to solar customers is an independent and distinct analysis from valuing the net benefits rooftop solar
 16 provides.³⁴² Vote Solar contends that TEP/UNSE skewed its COSS results by overallocating costs to
 17 rooftop solar customers.³⁴³ Vote Solar asserts that TEP/UNSE's COSS methodology, like the APS
 18 study, understates the revenues received from solar customers by subtracting the compensation paid
 19 for solar exports from the overall revenues received from solar customers for their electricity

20 _____
 21 ³³⁷ Vote Solar Reply Br. at 21; Vote Solar Br. at 40-41, citing to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar
 witness Briana Kobor, at 8-9. Ms. Kobor's Rebuttal Testimony was pre-filed in this docket on April 7, 2016. Therein, on
 p. 9, fn. 13, Ms. Kobor stated, in regard to the TEP/UNSE study:

22 In response to discovery due March 30, 2016 and negotiations between TEP/UNSE and Vote Solar
 23 regarding the confidentiality of the spreadsheet analyses, TEP/UNSE provided confidential work papers
 24 to its analyses on April 5, 2016, two days prior to the due date for filing rebuttal testimony in this case. I
 have not had a chance to conduct any substantive review of the work papers in advance of filing this
 testimony but may conduct such review in advance of the hearing a reserve the right to provide additional
 substantive response to the evidence at that time.

25 Vote Solar requested no extension of the deadline for filing its testimony, and filed no motions related to the discovery
 issues recounted in Ms. Kobor's pre-filed testimony, at the hearing, or in its briefing.

26 ³³⁸ Vote Solar Br. at 41.

27 ³³⁹ *Id.*

³⁴⁰ *Id.*; Vote Solar Reply Br. at 21.

³⁴¹ Vote Solar Reply Br. at 22, citing to Staff Br. at 33.

³⁴² Vote Solar Br. at 36.

28 ³⁴³ Vote Solar Br. at 39-40; Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 21-27.

1 purchases.³⁴⁴ Vote Solar contends that the COSS should analyze only the costs and revenues associated
2 with the energy provided to rooftop solar customers, and that including the costs incurred for
3 purchasing rooftop solar exports results in an overly-inflated calculation of shifted costs.³⁴⁵ Vote Solar
4 asserts that while the TEP/UNSE study allocated costs to customers based on delivered load for most
5 categories, it incorrectly allocated delivery costs.³⁴⁶ Vote Solar also contends that TEP/UNSE
6 mischaracterized the maximum peak demand that rooftop solar customers place on the distribution
7 system.³⁴⁷

8 In addition to Vote Solar's foregoing criticisms, Vote Solar contends that the TEP/UNSE COSS
9 suffers from an additional methodological flaw that further skews the analysis and further inflates the
10 amount of shifted costs.³⁴⁸ Vote Solar states while the COSS used TEP's actual 2015 test year
11 revenues, it calculated costs to serve rooftop solar customers based on its requested 12 percent increase
12 in non-fuel revenues, and asserts that TEP/UNSE thus inflates its cost calculation by 12 percent
13 compared to the revenue calculation.³⁴⁹

14 Vote Solar asserts that the "Utah Model" CCOS model is a seriously flawed method.³⁵⁰ Vote
15 Solar contends that using the CCOS model is inappropriate for valuing rooftop solar because (1) it is a
16 cost of service analysis, and not a value of solar analysis; (2) it only considers benefits and costs that
17 occur during a historical test year, ignoring future benefits and entire categories of benefits Vote Solar
18 believes should be analyzed; and (3) because the methodology's required complex hypothetical
19 comparative assumption that "rooftop solar never existed" creates challenges associated with
20 determining a solar customer's load shape and projecting how utility costs would have changed but for
21 rooftop solar offsetting a portion of the customer's load.³⁵¹ Vote Solar asserts that a better approach
22 would be to first conduct its proposed long-term benefit and cost analysis, and then conduct a traditional
23 COSS that analyzes the cost to serve solar customers based on delivered load.³⁵²

24 ³⁴⁴ Vote Solar Br. at 39, citing to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 24.

25 ³⁴⁵ Vote Solar Br. at 39.

26 ³⁴⁶ *Id.* at 39-40, citing to Tr. at 1714 (Vote Solar witness Briana Kobor).

27 ³⁴⁷ Vote Solar Br. at 40, citing to Tr. at 1629-1630 (Vote Solar witness Curt Volkman).

28 ³⁴⁸ Vote Solar Br. at 40.

³⁴⁹ *Id.*, citing to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 23-24.

³⁵⁰ Vote Solar Br. at 26-28.

³⁵¹ *Id.*; Vote Solar Reply Br. at 12.

³⁵² Vote Solar Br. at 28.

1 d. TASC

2 i. COSS

3 TASC agrees with Vote Solar that TEP/UNSE's APS's COSS is based on a proprietary model
 4 that limits full evaluation of its assumptions and inputs.³⁵³ TASC charges that the utilities' claims that
 5 the current rate structure causes non-DG customers to subsidize rooftop solar customers are based on
 6 cost of service studies that exclude long-term value streams that accrue with additional rooftop solar
 7 deployment.³⁵⁴ TASC argues that the TEP/UNSE COSS included factors not associated with cost
 8 causation, and that the study did not include any long-term benefits associated with rooftop solar.³⁵⁵

9 TASC asserts that the TEP/UNSE COSS conflates the costs and revenues associated with
 10 services provided by the utility with compensation paid for rooftop solar exports.³⁵⁶ TASC agrees with
 11 Vote Solar that while the COSS used TEP's actual 2015 test year revenues, it calculated costs to serve
 12 rooftop solar customers based on TEP's requested 12 percent increase in non-fuel revenues, thereby
 13 over-representing the cost to serve and under-representing collected revenues.³⁵⁷

14 ii. CCOS

15 TASC asserts that the CCOS should be rejected in its entirety.³⁵⁸ TASC contends that the
 16 CCOS methodology presented by TEP/UNSE suffers from the same flaws it points out in relation to
 17 the COSS, and that the addition of a comparative cost allocation to the COSS only adds complexity
 18 and the need for further assumptions such as rooftop solar customers' load shapes and utilities' costs,
 19 which TASC asserts increases the possibility of manipulation and corrupted results.³⁵⁹

20 TASC argues that it is inappropriate to use a COSS methodology to determine the value of
 21 DG.³⁶⁰ TASC asserts that due to the retroactive nature as a tool to measure costs in a historical test
 22 year, a COSS cannot capture expected future benefits of rooftop solar resources, such as their ability

23 _____
 24 ³⁵³ TASC Br. at 16, citing to Exh. Vote Solar-8, Direct Testimony of Vote Solar witness Briana Kobor, at 15; TASC Reply
 Br. at 12, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 15 and Exh. Vote Solar-8,
 Rebuttal Testimony of Vote Solar witness Briana Kobor, at 8.

25 ³⁵⁴ TASC Br. at 1-2.

26 ³⁵⁵ TASC Br. at 17; TASC Reply Br. at 13, citing to Tr. at 1713-1715 (Vote Solar witness Briana Kobor).

27 ³⁵⁶ TASC Br. at 17.

28 ³⁵⁷ *Id.*, citing to Exh. Vote Solar-7, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 24, n. 52; TASC Reply Br.
 at 13.

³⁵⁸ TASC Reply Br. at 13.

³⁵⁹ *Id.*

³⁶⁰ TASC Br. at 15

1 to offset the need for future development of transmission, distribution, or generation upgrades.³⁶¹
 2 TASC argues that a COSS is not a valuation tool, and that it would be inappropriate to use a COSS for
 3 valuing rooftop solar, or any other generation resource.³⁶² TASC argues that rooftop solar is a long
 4 term resource and it would be unreasonable to assess the long term investment it represents using only
 5 a one year snapshot.³⁶³ Instead, TASC argues, rooftop solar should be measured over its full economic
 6 life in the same way utilities assess other energy resource options.³⁶⁴ TASC contends that utilities do
 7 not use a COSS to value their own generation resources, including PPAs, or to value demand side
 8 resources, but instead use the IRP process.³⁶⁵

9 iii. Rooftop Solar Customers as Partial Requirements Customers

10 TASC disagrees with assertions by APS, TEP and AIC that rooftop solar customers should be
 11 placed in a separate rate class, and argues that the assertions are unsupported and discriminatory against
 12 rooftop solar customers.³⁶⁶ TASC's arguments on this issue appear in its response to APS's COSS,
 13 above.

14 e. RUCO

15 RUCO asserts that like TEP/UNSE's Proposed PPA Proxy methodology, the CCOS
 16 methodology is constantly subject to change.³⁶⁷

17 f. Staff

18 i. COSS

19 Staff states that it is concerned that the parties were not able to conduct a thorough review of
 20 the model used by TEP/UNSE in its COSS, but notes that TEP was willing to provide access to the
 21 model if the reviewer was willing to sign a non-disclosure agreement.³⁶⁸ Staff believes that any efforts
 22 to provide more transparency on the models the utilities provide would be helpful, not only in this
 23

24 ³⁶¹ TASC Br. at 15, citing to Tr. at 2029 (TASC witness William Monsen); TASC Reply Br. at 10.

25 ³⁶² TASC Br. at 15, citing to Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 31; TASC
 Reply Br. at 8-12.

26 ³⁶³ TASC Br. at 16.

27 ³⁶⁴ *Id.*

28 ³⁶⁵ *Id.*, citing to Tr. at 2029 (TASC witness William Monsen); TASC Reply Br. at 10-11, citing to Tr. at 1847 (TASC
 witness R. Thomas Beach) and Exh. TASC-27 (Rebuttal Testimony of TASC witness R. Thomas Beach, at 6.

³⁶⁶ TASC Br. at 21; TASC Reply Br. at 17.

³⁶⁷ RUCO Reply Br. at 7.

³⁶⁸ Staff Br. at 30, 33.

1 proceeding, but in future proceedings, where there may be questions on cost of service and on the
2 parties' abilities to interact with the models.³⁶⁹

3 ii. CCOS

4 Staff states that it has not had sufficient opportunity to analyze the Utah Commission's models
5 on which TEP/UNSE bases its CCOS proposal, but states that to the extent the models incorporate
6 traditional avoided cost analysis, and would allow for either a short-term or long-term view, they may
7 be appropriate for use in Arizona.³⁷⁰

8 4. TEP/UNSE's Proposed PPA Proxy Methodology

9 TEP/UNSE's PPA Proxy Methodology would base compensation for DG exports on the most
10 recent PPA for a larger DG system connected to a utility's distribution grid.³⁷¹ TEP/UNSE assert that
11 the wholesale price from a PPA is a viable proxy for the value of DG.³⁷² TEP/UNSE's witness states
12 that there are a few differences between a PPA product and DG exports, such as distribution losses,
13 control and dispatchability, and interconnection value.³⁷³ TEP/UNSE state that depending on the
14 location of DG to the distribution grid, a small adder could be applied to the PPA rate to reflect
15 distribution losses, with the adder to be determined in a rate case based on accepted industry
16 standards.³⁷⁴

17 TEP/UNSE believe their PPA Proxy Methodology effectively incorporates a "future" value of
18 solar, because a solar PPA provides all the same external, societal and future benefits of smaller DG
19 systems.³⁷⁵

20 5. Comments on TEP/UNSE's Proposed PPA Proxy Methodology

21 a. APS

22 APS is largely in agreement with TEP/UNSE's Proposed PPA Proxy Methodology, but believes
23 that any grid-scale PPA rate should be adjusted downward by 20 percent to reflect the operational
24

25 ³⁶⁹ *Id.* at 32.

26 ³⁷⁰ *Id.* at 25.

27 ³⁷¹ TEP/UNSE Br. at 6.

³⁷² *Id.*, citing to Exh. TEP-2, Rebuttal Testimony of TEP/UNSE witness Carmine Tilghman, at 2-3.

³⁷³ Exh. TEP-2, Rebuttal Testimony of TEP/UNSE witness Carmine Tilghman, at 2.

³⁷⁴ TEP/UNSE Br. at 6-7.

28 ³⁷⁵ *Id.* at 7.

1 differences between rooftop solar and grid-scale solar PV.³⁷⁶

2 b. Vote Solar

3 Vote Solar believes that the Commission should make clear in this proceeding that the utilities
4 must conduct a long-term benefit and cost analysis in future rate cases, or in any other proceedings
5 where the utilities propose changes to net metering or rate design.³⁷⁷ Vote Solar argues that all the
6 proposals presented in this proceeding, with the exception of its own proposal and that of TASC, are
7 not actually methods for valuing rooftop solar, but instead are premature methodologies for
8 compensating rooftop solar at rates less than current retail net metering. Vote Solar asserts that if the
9 Commission selects one of the methodologies proposed by the utilities, RUCO, or Staff, “it would
10 drastically alter solar compensation and the economics of rooftop solar without bothering to calculate
11 the value of solar.”³⁷⁸

12 c. TASC

13 TASC’s general comments in opposition to the use of utility-scale solar as a proxy for the value
14 of rooftop solar exports are set forth above, in TASC’s comments to APS’s proposed Grid-Scale
15 Adjusted methodology.

16 TASC asserts that a single PPA is not representative of the full value of rooftop or of a utility’s
17 avoided cost, and that TEP/UNSE provided scant information to show that the PPA it selected is
18 representative of its utility-scale solar costs.³⁷⁹ TASC claims that TEP/UNSE seeks to subject rooftop
19 solar customers to constantly adjusting prices, and that no renewable project developer would ever
20 agree to such a pricing structure.³⁸⁰ TASC contends that the issue of when and how the proxy rate
21 would be updated under TEP/UNSE’s PPA Proxy methodology are complex questions, and would
22 deprive the rooftop solar customer of certainty.³⁸¹

23 d. RUCO

24 RUCO’s comments in general opposition to use of a utility-scale proxy appear in its comments
25

26 ³⁷⁶ APS Br. at 47.

³⁷⁷ Vote Solar Reply Br. at 7.

³⁷⁸ *Id.* at 11.

³⁷⁹ *Id.* at 17.

³⁸⁰ *Id.*

³⁸¹ *Id.*

1 to APS's Proposed Grid-Scale Adjusted methodology, above.

2 e. Staff

3 Staff agrees with TEP/UNSE that a PPA proxy approach would be less burdensome than an in-
4 depth avoided cost study, and that simplicity is an important consideration.³⁸²

5 6. TEP/UNSE's Responses to Comments on its Proposed PPA Proxy Methodology

6 TEP/UNSE caution against adopting a methodology that would overvalue DG based on future,
7 uncertain benefits, which are not actual avoided costs because they are not incurred by the utility.³⁸³
8 They state that they have not identified any appropriate elements to justify requiring ratepayers to pay
9 for potential long-term benefits of DG under traditional cost of service historical test year ratemaking
10 requirements, such as ratepayers paying only for expenses that are known and measurable, and for plant
11 that was prudent at the time of acquisition and that is currently used and useful.³⁸⁴ TEP/UNSE believe
12 that potential future benefits identified by other parties such as avoided generation capacity, avoided
13 transmission capacity, avoided environmental costs, and other societal benefits are speculative and
14 depend on forecasts, which become more speculative the farther out they go. TEP/UNSE are concerned
15 that the risk of the forecasts, some being recommended for 25-30 years in the future, are borne by non-
16 DG customers. TEP/UNSE contend that with levelization of the forecasted values, the ratepayer impact
17 increases, because the non-DG customers would then pay even more in the near term.³⁸⁵

18 TEP/UNSE point out that DG customers receiving payment for the speculative future benefits
19 would be the only certain beneficiaries of a policy requiring ratepayers to pay for unknown and
20 uncertain future benefits.³⁸⁶ TEP/UNSE urge the Commission to err on the side of caution in allocating
21 the risk of over-compensating DG, because non-DG customers may be left bearing the burden of over-
22 valued DG export payments.³⁸⁷ They contend that potential, yet speculative benefits are not an
23 appropriate basis for imposing costs on ratepayers today.³⁸⁸ TEP/UNSE assert that if forecasted
24 benefits do not come to pass in the future, non-DG ratepayers would have paid for nothing, and it would

25 ³⁸² Staff Br. at 26-27.

26 ³⁸³ TEP/UNSE Reply Br. at 1.

27 ³⁸⁴ TEP/UNSE Br. at 7.

28 ³⁸⁵ *Id.* at 8.

³⁸⁶ *Id.*

³⁸⁷ TEP/UNSE Br. at 11.

³⁸⁸ TEP/UNSE Reply Br. at 1.

1 not be likely that the overpayments could be collected back from the DG customers who received
2 them.³⁸⁹

3 C. Vote Solar

4 1. Overview

5 Vote Solar recommends that the Commission adopt its proposed long-term benefit and cost
6 methodology to value rooftop solar exports because it analyzes the full set of benefits and costs that
7 occur when a rooftop solar customer exports energy to the grid.³⁹⁰ Vote Solar states that its proposed
8 methodology “comprehensively analyzes all of the relevant costs and benefits that occur during the
9 economic life of a rooftop solar system, which is typically twenty to thirty years.”³⁹¹ Vote Solar asserts
10 that its proposed methodology will also put new technologies on the horizon on a level playing field.³⁹²
11 Vote Solar states that there have been numerous value of solar analyses conducted, including in APS’s
12 service territory, and while the specific methodologies vary, the majority have utilized the long-term
13 benefit cost approach.³⁹³ Vote Solar believes that Commission adoption of one of the narrower
14 methodologies, as proposed by parties to this proceeding other than itself and TASC, would ignore
15 many benefits of rooftop solar, thereby undervaluing it, and would do little to assist the Commission
16 in future determinations regarding rooftop solar.³⁹⁴ Vote Solar contends that its proposed methodology
17 would provide an important tool to help the Commission make reasonable and rational decisions on
18 modifications to net metering proposed by the utilities, and on solar rate design, and would be
19 consistent with value of solar analyses in other states.³⁹⁵

20 Vote Solar provided in its testimony a summary of the results of three cost-benefit analyses that
21 have been conducted in APS’s service territory: The 2009 R. W. Beck study; the 2013 update to the
22 2009 study completed by SAIC, the company that acquired R. W. Beck; and the 2013 Crossborder
23

24 ³⁸⁹ TEP/UNSE Br. at 8.

25 ³⁹⁰ Vote Solar Br. at 1, 6, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor at 25, and Exh.
Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor at 35.

26 ³⁹¹ Vote Solar Br. at 6.

27 ³⁹² *Id.* at 7, citing to Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkmann, at 30.

28 ³⁹³ Vote Solar Br. at 7, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor at 15-16, Exh.
TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 3-10, and Exh. APS-4, Direct Testimony of APS
witness John Sterling (discussing the Tennessee Valley Authority value of solar analysis).

³⁹⁴ Vote Solar Br. at 25.

³⁹⁵ *Id.* at 1, 25.

1 Energy study that was commissioned by the solar industry.³⁹⁶ Vote Solar also provided a table
2 summarizing the results of studies conducted in other states in 2014 and 2015.³⁹⁷

3 2. Vote Solar's Proposed Long-term Benefit and Cost Methodology

4 a. General Principles

5 i. Determination of Value of Exports

6 Vote Solar states that it is only when rooftop solar customers export their excess generation to
7 the grid that the value of the energy should be at issue, and consequently, its long-term benefit and cost
8 analysis should examine the value of solar exports.³⁹⁸

9 ii. Results Should Inform Modifications to Net Metering or Rate Design

10 Vote Solar states that while the results of its proposed methodology should be used to inform
11 the Commission's decision on compensation, the results should not automatically determine the
12 compensation rate for exports.³⁹⁹ Vote Solar contends that if a full long-term benefit and cost analysis
13 shows that rooftop solar and net metering result in a net cost, it may indicate that the Commission
14 should revisit the current net metering policy, but if the analysis shows a net benefit, net metering
15 should at least remain in place.⁴⁰⁰ Vote Solar asserts that a utility's concerns about how the
16 Commission would use the results of its proposed methodology should not be a reason to adopt a

17
18 ³⁹⁶ Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor at 14 and Table 1 at 15. Table 1 is reproduced
below for convenience of reference:

Study Author and Year	Present Value of Distributed Solar (¢kWh)
RW Beck, 2009	7.91 to 14.11
SAIC, 2013	3.56
Crossborder Energy, 2013	21.5 to 23.7

19
20
21
22 ³⁹⁷ Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor at 15 and Table 2 at 16. Table 2 is reproduced
below for convenience of reference:

State	Date	Sponsor	Resulting Value
ME	Mar-2015	Legislature	33.7¢kWh levelized
VT	Nov-2014	Legislature	23.7¢kWh levelized
MS	Sep-2014	PSC	17.0¢kWh levelized
NV	Jul-2014	PUC	18.5¢kWh levelized
MN	Jan-2014	Dep't of Commerce	14.5¢kWh levelized

23
24
25
26 ³⁹⁸ Vote Solar Br. at 11. Vote Solar contends that while the analysis should focus on exports, the underlying analysis may
properly include data for both self-use and exports, if generation data specific to exports is not available. Vote Solar Br. at
11-12, at fn.34.

27 ³⁹⁹ Vote Solar Br. at 8-9, 12.

28 ⁴⁰⁰ *Id.* at 3, 12.

1 narrower approach.⁴⁰¹ Vote Solar urges that resolving compensation issues “should wait until a later
2 day, after a full and fair value of solar analysis has been conducted.”⁴⁰²

3 iii. Analysis Required Prior to any Modification to Net Metering or Rooftop Solar
4 Rate Design

5 Vote Solar contends that it is imperative that an updated long-term benefit and cost analysis be
6 conducted whenever a utility proposes a modification to net metering or rooftop solar rate design, so
7 that the Commission can use the results to evaluate the proposal.⁴⁰³

8 iv. Value of Rooftop Solar Exports to Non-DG Customers

9 Vote Solar recommends that its proposed long-term benefit and cost analysis be used to
10 determine the value of rooftop solar exports to customers without solar, in order to determine whether
11 they are paying a fair price.⁴⁰⁴ Vote Solar asserts that this value should include the impacts on utility
12 rate and the environmental, economic development, and grid reliability benefits.⁴⁰⁵

13 v. Near-Term Forecast of Rooftop Solar Penetration

14 Vote Solar believes that the value of a rooftop solar system may vary based on the overall
15 amount of rooftop solar in a utility’s service territory, with value possibly lessening at higher levels of
16 penetration.⁴⁰⁶ For this reason, Vote Solar proposes to use a forecast of rooftop solar penetration over
17 the next one to three years as part of its long-term benefit and cost analysis.⁴⁰⁷ As penetration increases
18 in the future, Vote Solar believes the analysis should be updated to provide a more accurate assessment
19 of the value provided by the additional systems.⁴⁰⁸

20 vi. Residential and Commercial/Industrial Rooftop Solar

21 Vote Solar recommends that its proposed long-term benefit and cost analysis include all end-
22 use retail customers, as the net metering rules and the REST Rules apply to both the residential and
23 commercial sectors.⁴⁰⁹ Vote Solar states that limiting the analysis to residential rooftop solar customers

24 ⁴⁰¹ *Id.* at 9-10.

25 ⁴⁰² *Id.* at 10-11.

26 ⁴⁰³ *Id.* at 13.

26 ⁴⁰⁴ *Id.*, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 18.

26 ⁴⁰⁵ *Id.*

27 ⁴⁰⁶ Vote Solar Br. at 14.

27 ⁴⁰⁷ *Id.*

27 ⁴⁰⁸ *Id.*

28 ⁴⁰⁹ Vote Solar Br. at 15.

1 would lead to undervaluation of exports.⁴¹⁰ Vote Solar explains that this is because residential
 2 customers typically pay higher per kWh rates than commercial customers, whose per kWh rates are
 3 lower due to their demand charges, which makes the primary cost in Vote Solar's proposed analysis
 4 higher for residential customers, and lower net benefits than for commercial customers.⁴¹¹

5 vii. Discount Rate

6 Vote Solar states that choosing an appropriate discount rate is important for accurate results,
 7 given that its proposed long-term benefit and cost analysis spans 20 to 30 years.⁴¹² Vote Solar
 8 recommends a societal discount rate similar to the rate of inflation, in order to reflect the time value of
 9 money to customers without solar.⁴¹³

10 Vote Solar is opposed to using the utilities' weighted average cost of capital as the discount rate
 11 to be applied to the future benefits of rooftop solar systems, as suggested by some witnesses, because,
 12 Vote Solar argues, the analysis should be approached from the perspective of the ratepayers, and not
 13 the utility.⁴¹⁴ Vote Solar contends that while the societal discount rate should be applied to all costs
 14 and benefits, it should at a minimum be applied to benefit categories that are separate from utility costs,
 15 such as environmental, economic development, and grid security benefits.⁴¹⁵

16 viii. Transparent and Reliable Data

17 Vote Solar recommends that the utilities retain an independent third party to conduct the
 18 analysis in order to insure impartiality and independence.⁴¹⁶ Whether the analysis is conducted by the
 19 utilities or by a third party, Vote Solar states that it is imperative that the data the utilities provide for
 20 the analysis be transparent, reliable, and subject to full review by other parties.⁴¹⁷

21 b. Methodology

22 Vote Solar's proposed long-term benefit and cost analysis methodology consists of an
 23 examination of eight categories of benefits and costs that result when households and businesses with

24 _____
⁴¹⁰ *Id.*

25 ⁴¹¹ *Id.*

26 ⁴¹² Vote Solar Br. at 16.

27 ⁴¹³ *Id.*, referring to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobar, at 23.

28 ⁴¹⁴ Vote Solar Br. at 16, citing to Exh. TEP-4, Rebuttal Testimony of TEP/UNSE Edwin Overcast, at 52, and Exh. APS-6, Rebuttal Testimony of APS witness Bradley Albert, at 26.

⁴¹⁵ Vote Solar Br. at 16, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobar, at 23.

⁴¹⁶ Vote Solar Br. at 16, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobar, at 50.

⁴¹⁷ Vote Solar Br. at 16-17.

1 rooftop solar export power to the grid. Vote Solar’s witness Ms. Kobor states that the cost-effectiveness
 2 measure she advocates for in evaluating the value of DG exports is related to California’s “Standard
 3 Practice Manual” for examining the cost-effectiveness of demand-side programs.⁴¹⁸ Ms. Kobor states
 4 that her methodology “could be considered a modified version of the Ratepayer Impact Measure
 5 (“RIM”) test, plus adders from the Societal Cost Test (“societal adders”).”⁴¹⁹ She states that “[t]he
 6 RIM test would capture the impact of DG exports on utility rates and the societal adders would allow
 7 for necessary incorporation of other benefits.”

8 i. Utility Distributed Solar Costs

9 Vote Solar states that the two types of utility costs resulting from rooftop solar exports are (1)
 10 the compensation the utility pays to rooftop solar customers for exported energy, and (2) net integration
 11 costs.⁴²⁰

12 The primary cost in Vote Solar’s proposed long-term benefit and cost analysis is the utility’s
 13 cost of compensating rooftop solar customers for their exports. Current costs are the net metering rate,
 14 which are easily calculated, but in order to quantify the levelized costs over the 20 to 30 year lifespan
 15 of a rooftop solar system, it is necessary to forecast future compensation rates. Vote Solar’s proposal
 16 requires the utilities to project future compensation rates.⁴²¹

17 The second category of utility costs is integration costs, which include the direct administrative
 18 costs related to rooftop solar exports and any required ancillary services. Vote Solar states that
 19 integration costs are typically minimal at the penetration levels currently present in Arizona, and points
 20 out that TEP and UNSE are unable to quantify any additional operational expenses attributable to
 21 rooftop solar at this time.⁴²² Vote Solar states that integration costs can also vary by location.⁴²³

22 In order to improve the accuracy of its proposed long-term benefit and cost analysis, and to
 23 encourage deployment of DG at locations providing the greatest value with the least interconnection
 24

25 ⁴¹⁸ Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 18.

26 ⁴¹⁹ *Id.*

27 ⁴²⁰ Vote Solar Br. at 17, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 26.

28 ⁴²¹ Vote Solar Br. at 18, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 27.

⁴²² Vote Solar Br. at 18, referring to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach at 16, and citing to Tr. at 689 (TEP/UNSE witness Carmine Tilghman).

⁴²³ Vote Solar Br. at 18, citing to Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkmann, at 5-6.

1 costs, Vote Solar requests that the utilities be required to conduct a hosting capacity analysis.⁴²⁴

2 ii. Energy Generation Savings

3 Vote Solar asserts that when a rooftop solar customer exports energy to the grid, the utility will
 4 generate or purchase less energy from centralized power plants, and therefore the exported energy
 5 offsets the need for a kWh of energy generated from the marginal generation plant.⁴²⁵ Vote Solar states
 6 that the energy generation savings will vary depending on the utility and the timing of solar exports,
 7 and as a result, it will be necessary for the utilities to supply data on the current export profile of their
 8 rooftop solar customers.⁴²⁶ Vote Solar states that this export profile can then be used to develop
 9 assumptions about the marginal generator that would serve various portions of the load expected to be
 10 served by additional DG exports. Vote Solar's witness Briana Kobor describes Vote Solar's
 11 recommendations for valuing energy generation savings for its proposed long-term benefit and cost
 12 analysis methodology as follows:

13 Once the type of marginal generator or generators is identified, it will be necessary to
 14 determine the avoided cost of energy from these plants. Avoided cost of energy from a
 15 natural gas-fired plant is a function of three key inputs: (1) natural gas price, (2) heat
 rate, and (3) variable costs of operations and maintenance ("O&M").

16 While there is considerable uncertainty regarding the price of natural gas over the next
 17 twenty to thirty years, it is reasonable to develop a projection of future prices based on
 18 available information from the commodity futures trading market. I recommend that a
 19 natural gas price forecast be developed by examining available NYMEX futures trading
 20 data and extrapolating longer-term values based on publicly available forecasts, such as
 21 the twenty-five-year forecast developed by the Energy Information Administration
 22 ("EIA"). Market center prices would need to be converted to local burnertip prices by
 23 using futures data on basis swaps prices, as well as estimated costs to bring the gas to
 generators over the local gas transportation system. Developing a forecast of long-term
 annual gas prices is an exercise that brings significant uncertainty to the analysis. As a
 result, it would be reasonable to include sensitivity analyses based on higher- and lower-
 than projected natural gas prices to assess how this uncertainty may impact the overall
 DG value analysis.

24 The heat rate assumption is specific to the type of plant and should reflect expected
 25 average heat rate, including accounting for long-term heat rate degradation that may
 26 occur over the period of the analysis. In addition, a reliable estimate of variable O&M
 must be developed and forecasted over the period of the analysis.

27 ⁴²⁴ Vote Solar Br. at 18, citing to Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkmann, at 6-8.

28 ⁴²⁵ Vote Solar Br. at 17-18, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 27-28.

⁴²⁶ Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 28.

1 Because DG exports offset the need for energy at or near customer load, the calculation
 2 of energy generation savings must also include avoided line losses associated with
 3 delivering electricity from a central station generator to customer load. Line losses vary
 4 by utility and are typically about 7%, though they may be higher during periods of
 5 congestion. Because line losses may vary by season and time of day, it is important that
 6 marginal line losses expected during the periods of DG exports be used to estimate the
 7 avoided line losses from DG. Because DG exports are expected to occur during heavier
 8 loading periods, estimating avoided line losses using average line loss figures would
 9 likely undervalue the benefit from DG exports. Avoided line losses must also be
 10 accounted for in the calculation of generation, transmission, and distribution capacity
 11 savings.

12 Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 28-29 (citations omitted).

13 iii. Generation Capacity Savings

14 Vote Solar contends that when rooftop solar customers export energy to the grid, it reduces the
 15 utility's need to build generation capacity to meet peak demand, and includes the resulting generation
 16 capacity savings in its proposed long-term benefit and cost analysis methodology.⁴²⁷ Vote Solar asserts
 17 that peak demand in Arizona typically occurs in the late afternoon during the summer months, which
 18 is when rooftop solar produces energy, and therefore contributes to meeting the system's peak
 19 demand.⁴²⁸ Vote Solar asserts that while individual DG systems may not be able to provide dependable
 20 peak capacity due to the potential for passing clouds to temporarily reduce generation, geographically
 21 diverse groups of DG systems can reliably contribute to peak capacity.⁴²⁹ Vote Solar contends that the
 22 valuation of generation capacity savings should account for the modularity of rooftop solar installations
 23 and the marginal benefits of additional solar capacity. Vote Solar asserts that it is improper to base the
 24 analysis on large tranches of lumpy capacity rooftop solar additions and assume that rooftop solar
 25 provides no capacity benefits until a utility eliminates or defers a large capacity addition.

26 Vote Solar's witness Briana Kobor describes Vote Solar's recommendations for valuation of
 27 energy generation savings in its proposed long-term benefit and cost analysis methodology as follows:

28 An appropriate analysis would examine the marginal benefit of additional DG capacity
 to delay or offset the need for future generation capacity additions. In order to quantify
 this benefit, assumptions must be made regarding the generation capacity additions that
 would be needed but for the additional DG export capacity. Capacity cost from a new
 generator can be estimated by developing assumptions for capital costs, fixed O&M,
 and gen-tie transmission costs to develop an estimate of the \$/kWh of installed capacity.

⁴²⁷ Vote Solar Br. at 19.

⁴²⁸ *Id.*

⁴²⁹ Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 20.

1 Once the cost of new installed capacity is developed, the analyst must determine the
 2 level of DG export capacity that is expected to contribute to the system peak. Such a
 3 calculation may be completed using an assessment of the effective load carrying
 4 capacity ("ELCC"). ELCC is a statistical measure of capacity that can be relied on by
 5 the utility to meet load that accounts for the intermittency associated with solar DG.
 6 The ELCC measures the load increase that the system would be able to carry while
 maintaining the designated reliability criteria. ELCC can vary by technology. For
 example, single-axis tracking PV has higher estimated ELCC than fixed-array PV. In
 developing the assumptions for ELCC of DG exports, it will be necessary to evaluate
 the expected technology of future DG additions.

7 With these assumptions in place, calculating the generation capacity savings of DG is a
 8 relatively simple undertaking. As discussed above, under energy generation savings,
 9 marginal avoided line losses associated with DG capacity located at or near load must
 10 be accounted for by applying an adder to the expected cost of new generation capacity.
 11 In addition, utilities are required to maintain certain levels of capacity reserve margins
 (e.g., 15% above peak load) to ensure reliability in the event of extreme load
 12 circumstances or unexpected outages of transmission or generation infrastructure.
 13 Dependable DG capacity will reduce the need for additional capacity to meet the
 reliability criteria. This reduction in needed reserves should be accounted for by
 developing an adder to be multiplied by the cost of new generation capacity. The
 resulting value is then multiplied by the ELCC to determine the generation capacity
 savings attributable to DG.

14 Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 30-31(citations omitted).

15 iv. Transmission Capacity Savings

16 Vote Solar asserts that rooftop solar exports can decrease the peak load at substations and
 17 provide congestion relief, which allows the utility to defer or eliminate transmission system upgrades,
 18 and therefore transmission capacity savings should be included in its proposed long-term benefit cost
 19 methodology.⁴³⁰ Vote Solar states that transmission and distribution capacity savings can vary based
 20 on circuit and location, so the analysis should use a detailed marginal cost of service methodology to
 21 value both transmission and distribution capacity.⁴³¹ Vote Solar contends that small and incremental
 22 contributions to transmission capacity also provide real benefits, so rooftop solar should be credited for
 23 transmission capacity benefits even if there is not an imminent capacity expansion project in the local
 24 area.⁴³²

25 v. Distribution Capacity Savings

26 Vote Solar contends that rooftop solar contributes distribution capacity savings in a manner

27 ⁴³⁰ Vote Solar Br. at 20-21, citing to Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkmann, at 16-17.

28 ⁴³¹ Vote Solar Br. at 20-21, citing to Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkmann, at 18.

⁴³² Vote Solar Br. at 20-21, citing to Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkmann, at 18-19.

1 similar to the transmission capacity savings described by its witness, by allowing the utility to defer or
 2 eliminate distribution system upgrades, and that the marginal cost of service methodology it
 3 recommends for quantifying transmission capacity savings would therefore also be appropriate to
 4 quantify distribution capacity savings.⁴³³ Vote Solar also includes in its proposed long-term benefit
 5 and cost analysis methodology a credit for distribution capacity savings based on incremental peak
 6 demand reductions, even if a utility does not have imminent plans for a distribution system project.⁴³⁴

7 vi. Environmental Benefits

8 Vote Solar states that rooftop solar provides clean, renewable energy that provides numerous
 9 environmental benefits. Vote Solar includes four types of environmental benefits in its proposed long-
 10 term benefit and cost analysis: (1) avoided utility compliance costs; (2) avoided carbon pollution
 11 benefits; (3) avoided non-carbon air pollution benefits, and (4) water conservation benefits.⁴³⁵ Vote
 12 Solar contends that the environmental benefits provided by rooftop solar should be valued in the
 13 manner that its witnesses Ms. Kobor and Mr. Volkman described in their prefiled testimonies.⁴³⁶ Vote
 14 Solar contends that even if some environmental benefits are difficult to quantify, it is unreasonable to
 15 ignore them, and that its proposed environmental valuation approach to quantification is similar to
 16 analyses conducted elsewhere.⁴³⁷

17 vii. Economic Development Benefits

18 Vote Solar includes in its proposed long-term benefit and cost analysis methodology the direct
 19 economic impacts of local jobs created by selling and installing rooftop solar systems, as well as
 20 additional tax revenues for state and local jurisdictions that result from solar employees' purchases of
 21 supplies and goods.⁴³⁸ Vote Solar states that there are several ways to measure the economic benefits,

22
 23 ⁴³³ Vote Solar Br. at 21-22, citing to Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkman, at 19-21,
 24 Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 32, and Exhibit BK-2 (A Regulator's
 Guidebook: Calculating the Benefits and Costs of Distributed Solar Generation, published by The Interstate Renewable
 Energy Council, Inc. "IREC Guidebook") at 26-29.

25 ⁴³⁴ Vote Solar Br. at 22, citing to Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkman, at 21.

26 ⁴³⁵ Vote Solar Br. at 22, citing to Direct Testimony of Vote Solar witness Briana Kobor, at 32; and Exhibit BK-2 (IREC
 Guidebook) at 26-29.

27 ⁴³⁶ Vote Solar Br. at 22-23, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 32-35;
 and Exh. Vote Solar-3, Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkman, at 22-26.

28 ⁴³⁷ Vote Solar Br. at 22, referring to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 32; and
 Exhibit BK-2 (IREC Guidebook).

⁴³⁸ Vote Solar Br. at 23.

1 including an economic input-output analysis that examines the potential multiplier impacts of rooftop
2 solar, or by quantifying the tax enhancement value caused by increased employment.⁴³⁹

3 viii. Grid Security Benefits

4 Vote Solar's proposed long-term benefit and cost analysis methodology includes grid security
5 benefits. Vote Solar asserts that rooftop solar systems can provide reliability benefits by avoiding
6 service interruptions and providing backup power during outages, and that the benefits can be
7 calculated based on the number and duration of avoided outages, multiplied by the estimated cost of
8 an interruption.⁴⁴⁰ Vote Solar states that a concern raised by TEP/UNSE's witness Mr. Overcast, that
9 the current Institute of Electrical and Electronics Engineers ("IEEE") standards require rooftop solar
10 to disconnect from a grid during an outage, are currently being amended, and that this benefit may soon
11 materialize.⁴⁴¹

12 3. Net Metering

13 Vote Solar asserts that current net metering is a simple and easily-understood method of valuing
14 solar exports, and that numerous value of solar studies elsewhere have found that net metering, which
15 currently provides rooftop solar customers with retail rate compensation for their exports, appropriately
16 compensates, and may even undercompensate rooftop solar customers.⁴⁴² Vote Solar states that each
17 of the methodologies presented which do not involve a long-term benefit and cost analysis would
18 reduce the compensation rooftop solar customers receive for exports, and accordingly, would eliminate
19 net metering.⁴⁴³ Vote Solar asserts that the Commission cannot vacate or amend the Net Metering
20 Rules unless it begins a new rulemaking process, in accordance with due process requirements of public
21 notice and an opportunity for public comment.⁴⁴⁴

22 4. Comments on Vote Solar's Proposed Long-Term Benefit and Cost Methodology

23 a. APS

24 APS argues that the complexity of the inputs and assumptions in Vote Solar's proposed
25

26 ⁴³⁹ *Id.*, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 35.

⁴⁴⁰ Vote Solar Br. at 24, citing to Exh. Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkmann, at 26-27.

⁴⁴¹ Vote Solar Br. at 24, citing to Tr. at 1634 (Vote Solar witness Curt Volkmann).

⁴⁴² Vote Solar Br. at 2, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor at 6, 15.

⁴⁴³ Vote Solar Reply Br. at 25.

⁴⁴⁴ *Id.* at 25-26.

1 methodology exposes the study findings to easy distortion to match any agenda.⁴⁴⁵ APS contends that
 2 the IREC Guidebook, which Vote Solar proposes as a model for value of solar studies, is biased, in
 3 that it fails to assess several important questions. According to APS's witness Mr. Brown,

4 IREC's criteria constitute a self-selected, self-serving, heavily-biased laundry list of
 5 subjects that, remarkably, fails to include costs and market prices, as well as attributes
 6 that might diminish value, such as subsidies/cross-subsidies, job losses as well as the
 7 job gains claimed, risks associated with using rooftop solar to reduce carbon, market
 8 distortions, etc. IREC's *Regulator's Guidebook* also fails to include other obvious
 9 subjects any credible study would have to examine, such as impact on merit order
 10 dispatch, the energy resource mix in the state being studied, disparate social impact of
 11 rooftop solar subsidies, market effects, impact on energy efficiency, a comparison of
 12 costs with other resources that can accomplish similar objectives, environmental
 13 considerations beyond simply carbon, full cycle impacts (i.e., manufacture through
 14 generation) of solar panels and installations. An even-handed, disciplined, and thorough
 15 analysis would have to include these variables, along with an almost infinite host of
 16 others.⁴⁴⁶

17 APS considers long-term value of solar methodologies such as the IREC Guidebook model to
 18 be political tools prone to manipulation in order to validate a predetermined outcome by
 19 administratively moving predicted future benefits to the present and having ratepayers pay for them
 20 now.⁴⁴⁷ APS warns against such a practice, comparing it to PURPA legislation, which requires
 21 administrative determinations of avoided costs. APS states that the results of PURPA avoided cost
 22 calculations did not harm utilities, who were able to file rate cases and collect rates for the costs of
 23 highly-inflated PURPA contracts, but harmed customers, who were required to pay exorbitant costs in
 24 rates.⁴⁴⁸

20 ⁴⁴⁵ APS Reply Br. at 6, citing to Exh. APS-8 (Direct Testimony of APS witness Ashley Brown) at 13.

21 ⁴⁴⁶ APS Reply Br. at 6-7, citing to Exh. APS-8 (Direct Testimony of APS witness Ashley Brown) at 14.

22 ⁴⁴⁷ APS Reply Br. at 7.

23 ⁴⁴⁸ *Id.*, referring to APS-8, Direct Testimony of APS witness Ashley Brown at 8-9. Mr. Brown described problems that
 24 occurred with administrative valuations of avoided cost under PURPA as follows:

25 "Avoided costs," originally, were a kind of very simple value analysis, including only avoided energy
 26 and capacity costs. Over time, however, states not only took quite diverse paths to ascertaining the
 27 avoided costs, but many went beyond energy and capacity and factored environmental and other
 28 externalities into their calculations. The calculations were also handicapped by the fact that wholesale
 markets and transmission pricing, while in existence, were by today's standards rather primitive and
 yielded incomplete and constrained cost and market data. The absence of sophisticated pricing in the
 wholesale energy market was an important factor in this complexity, resulting in multiple competing
 methods for determining the cost savings from energy provided. Further complicating matters were
 attempts to offer long-term contracts to QFs [qualifying facilities], which necessitated assumptions about
 fuel costs, factoring in future, but then unknown, environmental regulation, the effects of enabling new
 technologies in the marketplace, alleged system benefits, and many other factors projected well into the
 future.

APS-8, Direct Testimony of APS witness Ashley Brown at 7-8.

1 APS contends that the long-term benefits of DG are not inherently connected to the issue of
 2 whether net metering should continue, and that no party presented evidence that there is intrinsic value
 3 in net metering itself.⁴⁴⁹ APS claims that the current artificially high net metering rate for rooftop
 4 exports threatens the long-term health of solar by shielding it from cost pressures, thus stifling
 5 innovation.⁴⁵⁰ According to APS's witness Mr. Brown, by "[s]hielding the rooftop solar industry from
 6 cost pressure . . . [w]e are certainly not giving incentives to pursue more ambitious efficiency
 7 maximizing efforts, such as incorporating battery storage, or leveraging the potential of smart inverters
 8 . . . to help regulate power flow."⁴⁵¹

9 b. TEP/UNSE

10 TEP/UNSE disagree with any proposal to include a levelized value of potential, yet speculative,
 11 future benefits in the value of solar.⁴⁵² They contend that such a methodology would unnecessarily
 12 and improperly increase costs to non-DG customers and is not in the public interest.⁴⁵³ TEP/UNSE
 13 contend that non-DG customers should not pay more for DG export energy than a comparable market-
 14 proxy rate.⁴⁵⁴

15 TEP/UNSE are critical of the proposed long-term levelized value of benefits methodology for
 16 its failure to acknowledge the impact of the intermittent nature of solar energy, and the impact of the
 17 "as available" nature of rooftop solar exports.⁴⁵⁵ TEP/UNSE contend that the proposed long-term
 18 levelized value of benefits methodology would result in payments for rooftop solar exports that exceed
 19 its value to the utilities, and to the ratepayers. TEP/UNSE contend that because rooftop solar customers
 20 are under no contractual or other commitment to provide certain amounts of energy or capacity, the
 21 value of rooftop solar exports are similar to "as available" energy provided by QFs under PURPA and
 22 related FERC regulation, and the existence of rooftop solar DG results in no long-term avoided costs.⁴⁵⁶
 23 TEP/UNSE argue that because the exports have no value beyond the utilities' short-term avoided cost

24 _____
 25 ⁴⁴⁹ APS Reply Br. at 15.

⁴⁵⁰ *Id.* at 16.

⁴⁵¹ *Id.* at 16-17, citing to Exh. APS-8, Direct Testimony of APS witness Ashley Brown at 62.

⁴⁵² TEP/UNSE Br. at 15; TEP/UNSE Reply Br. at 3.

⁴⁵³ TEP/UNSE Reply Br. at 3.

⁴⁵⁴ *Id.* at 4.

⁴⁵⁵ *Id.*

⁴⁵⁶ *Id.*

1 of energy, under PURPA, a market-based proxy can satisfy the avoided cost payment standard.⁴⁵⁷

2 TEP/UNSE state that PURPA requires a market-based proxy to be comparable in nature to the
3 energy for which it is a proxy.⁴⁵⁸ They contend that a distribution grid-tied PPA is at least equivalent
4 to rooftop DG, because it possesses similar renewable resource characteristics, as defined by the REST
5 Rules,⁴⁵⁹ and it is actually a superior resource from an operational perspective.⁴⁶⁰

6 c. GCSECA

7 GCSECA opposes any proposal to establish a value of DG methodology based on long-term
8 forecasts such as that proposed by Vote Solar.⁴⁶¹ GCSECA also believes that Vote Solar's hosting
9 capacity analysis should be rejected because it would require additional data gathering, analysis, and
10 review that would impose economic and operational hardships on the Cooperatives.⁴⁶² GCSECA is
11 also opposed to Vote Solar's proposed smart inverter requirements.⁴⁶³

12 GCSECA urges the Commission to reject Vote Solar's arguments that there is no cost shift.⁴⁶⁴
13 GCSECA contends that there is overwhelming evidence in this docket demonstrating that the DG-
14 caused cost shift is real, and demonstrating the cost-shift's inequitable impact on non-DG customers.⁴⁶⁵
15 GCSECA states that under a rate design that recovers a major portion of a utility's fixed costs through
16 the variable rate, utilities under-recover their fixed costs from DG customers due to their significant
17 reduction in usage, and as a result, non-DG customers are forced to pay more than their fair share of
18 those fixed costs.⁴⁶⁶ GCSECA asserts that two of its members have demonstrated more than \$1 million
19 in annual lost fixed costs caused by DG, and that this is a substantial under-recovery for a rural

20 _____
21 ⁴⁵⁷ *Id.*

⁴⁵⁸ *Id.*, citing to *Southern California Edison Company*, 133 FERC ¶ 61,059 at para. 29 (Issued October 21, 2010).

22 ⁴⁵⁹ TEP/UNSE argue that FERC has clarified that setting a utility's avoided cost under PURPA based on all sources able to
23 sell to the utility means that "where a state requires a utility to procure a certain percentage of energy from generators with
24 certain characteristics, generators with those characteristics constitute the sources that are relevant to the determination of
25 the utility's avoided cost for that procurement requirement." TEP/UNSE Reply Br. at 4, citing to *Southern California Edison
26 Company* at para. 29.

⁴⁶⁰ TEP/UNSE Reply Br. at 4.

⁴⁶¹ GCSECA Br. at 5.

⁴⁶² *Id.* at 5, fn. 18.

⁴⁶³ *Id.*

⁴⁶⁴ GCSECA Br. at 5-6.

⁴⁶⁵ *Id.* at 6.

27 ⁴⁶⁶ *Id.* at 5-6, citing to Exh. GCSECA-1, Direct Testimony of GCSECA witness David Hedrick, at 3-5, Exh. APS-1, Direct
28 Testimony of APS witness Leland Snook, at 21-22, Exh. TEP-1, Direct Testimony of TEP witness Carmine Tilghman, at
3-4, Exh. AIC-1, Direct Testimony of AIC witness Michael O'Sheasy, at 9-10, Exh. RUCO-2, Direct Testimony of RUCO
witness Lon Huber, at 10, and Tr. at 1335-1337 (Staff witness Howard Solganick).

1 distribution cooperative.⁴⁶⁷ GCSECA contends that the cost shift is exacerbated by the current net
2 metering policy, and that the cost shift is a larger problem for the Cooperatives, due to their rural
3 location, which necessitates a higher level of plant investment per customer, and due to their small size,
4 which means there are fewer customers to absorb the subsidies created by DG.⁴⁶⁸

5 d. AIC

6 AIC disagrees with Vote Solar's proposal to use a modified version of the RIM test plus societal
7 adders in order to value rooftop solar exports.⁴⁶⁹ AIC believes that Vote Solar's proposal is biased to
8 over-compensate today's solar customers for benefits that may or may not be realized in the future,⁴⁷⁰
9 and that this type of valuation methodology does nothing to encourage the DG market due to its failure
10 to send correct price signals that would enable the entry of new third-party technologies that are going
11 to help transition the grid.⁴⁷¹

12 AIC contends that any long-term benefit/cost analysis or cost effective analysis, such as those
13 designed to analyze demand side management or energy efficiency, captures only subjective benefits,
14 and even captures the subjective benefits inaccurately.⁴⁷² AIC states that the RIM and societal benefits
15 tests used in energy efficiency dockets and IRP dockets are used only to determine which energy
16 efficiency programs and resources are valuable, and not to calculate their value, or to set rates.⁴⁷³ AIC
17 states that it is misleading at best for Vote Solar to suggest that there is a nationwide trend to use a
18 long-term benefit/cost approach to value solar, pointing to the fact that Nevada, which initially
19 incorporated the category of "long-term benefits" into a value of solar analysis, later discarded the
20 study.⁴⁷⁴ AIC asserts that other jurisdictions, such as Utah, have chosen to blend historical rates with
21 a conservative resource planning approach, thereby supporting a lower value of solar.⁴⁷⁵

22 AIC believes circumstances will undoubtedly change in the proposed 20 to 30 year time period

23 ⁴⁶⁷ GCSECA Br. at 5-6, citing to Exh. GCSECA-1, Direct Testimony of GCSECA witness David Hedrick, at 6-8.

24 ⁴⁶⁸ GCSECA Br. at 5-6, citing to Exh. GCSECA-1, Direct Testimony of GCSECA witness David Hedrick, at 8-10, 12-13.

25 ⁴⁶⁹ AIC Br. at 13.

26 ⁴⁷⁰ *Id.* at 13, 14, citing to Tr. at 371-372 (APS witness Bradley Albert), Tr. at 516 (AIC witness Michael O'Sheasy), and
Exh. TEP-2, Rebuttal Testimony of TEP/UNSE witness Carmine Tilghman, at 15.

27 ⁴⁷¹ AIC Br. at 15, citing to Tr. at 1010 (APS witness Ashley Brown), and 684-685, (TEP/UNSE witness Carmine Tilghman).

28 ⁴⁷² AIC Reply Br. at 6.

⁴⁷³ AIC Br. at 13, citing to Tr. at 877 (TEP/UNSE witness Edwin Overcast), and Exh. APS-3, Rebuttal Testimony of APS
witness Leland Snook, at 5, 7.

⁴⁷⁴ AIC Reply Br. at 7.

⁴⁷⁵ *Id.*, citing to Exh. TEP-2, Rebuttal Testimony of TEP/UNSE witness Carmine Tilghman, at 3.

1 over which Vote Solar proposes to levelize future benefits, and that those future changes will likely
 2 prevent the assumed future benefits from occurring at the assumed level, if at all.⁴⁷⁶ AIC contends that
 3 forecasts are always wrong, getting the price right depends on luck, and even if the price paid
 4 “miraculously proves right,” it will most likely have been paid by customers who are not able to take
 5 advantage of it.⁴⁷⁷ In addition, AIC asserts, the proposed Vote Solar methodology suffers from a
 6 fundamental matching flaw, in that while it would levelized the cost of electricity over 20 to 30 years,
 7 it would use near-term forecasts for rooftop solar penetration.⁴⁷⁸ AIC is also critical of the Vote Solar
 8 proposals for rate treatment that would follow its proposed cost benefit analysis – that if there is any
 9 benefit found, net metering should remain in place, but if there is any cost found, that net metering
 10 should also remain in place, but with “possible modifications.”⁴⁷⁹ AIC characterizes such a rate scheme
 11 as “far from open, transparent, or based on verifiable data.”⁴⁸⁰

12 AIC disagrees with Vote Solar’s attempt to draw a distinction between the words “rate” and
 13 “compensation” for rooftop solar exports, which Vote Solar claims should be based on value, and not
 14 costs.⁴⁸¹ AIC argues that if a customer is required to pay a certain price (rate) for energy from the
 15 utility that is based on costs, then logically, the price a utility is required to pay for energy from a
 16 customer should be based on cost as well.⁴⁸²

17 AIC terms illogical Vote Solar’s arguments that residential and small business owners with
 18 rooftop solar should be paid more for their exported energy than grid-scale producers because rooftop
 19 solar owners do not intend to sell electricity as a business enterprise, make a significant profit, or have
 20 complex energy management systems.⁴⁸³ AIC is similarly critical of Vote Solar’s argument that
 21 rooftop solar should garner a higher price than grid-scale solar because it can only be sold to one buyer,
 22 and claims that the converse is actually true, because basic economics dictates a lower price for rooftop
 23

24 ⁴⁷⁶ AIC Br. at 14, citing to Tr. at 1350 (Staff witness Howard Solganick).

25 ⁴⁷⁷ AIC Br. at 15, Tr. at 684-685, 811 (TEP/UNSE witness Carmine Tilghman), Tr. at 1353-1355 (Staff witness Howard Solganick), and Tr. at 1050-1051 (GCSECA witness David Hendricks).

26 ⁴⁷⁸ AIC Br. at 14, citing to Tr. at 1430 (Staff witness Howard Solganick).

27 ⁴⁷⁹ AIC Reply Br. at 5.

⁴⁸⁰ *Id.*

⁴⁸¹ *Id.*

28 ⁴⁸² AIC Reply Br. at 5-6.

⁴⁸³ *Id.* at 10.

1 solar exports because they are guaranteed a market.⁴⁸⁴

2 AIC argues that despite Vote Solar's attempts to differentiate rooftop solar from grid-scale
3 solar, the two products are much more alike than they are different, which makes using grid-scale solar
4 as a proxy for rooftop solar exports a reasonable (if not preferable to AIC) alternative to basing the
5 export energy rate on avoided cost.⁴⁸⁵ AIC contends that Vote Solar's attempt to differentiate rooftop
6 solar from grid-scale solar based on whether the generation asset is owned by a residential customer or
7 a large sophisticated energy customer is a "distinction without a difference," that ignores the fact that
8 both sources of generation produce electrons that flow onto the grid.⁴⁸⁶

9 e. RUCO

10 RUCO asserts that Vote Solar's position that the current net metering rate adequately
11 compensates, or may even undercompensate rooftop solar exports has been disproven.⁴⁸⁷

12 For the sake of simplicity and sound ratemaking, RUCO believes some factors need to be
13 limited or excluded, and recommends that the benefits and costs associated with macroeconomic
14 impacts should be excluded from the valuation methodology.⁴⁸⁸ RUCO states that while it "does not
15 deny that there are costs and benefits associated with economic impacts, it would be very difficult, if
16 not impossible to quantify these economic impacts."⁴⁸⁹ For the same reasons, RUCO believes that
17 benefits such as grid security should not be included.⁴⁹⁰ RUCO asserts that Vote Solar provided no
18 evidence regarding the size of the proposed grid security benefit, and did not demonstrate how a
19 valuation could be quantified.⁴⁹¹

20 f. Staff

21 Staff prefers a short-term avoided cost methodology as opposed to a long-term one, as proposed
22 by Vote Solar. Staff's witness suggests that if a long-term avoided cost methodology is undertaken, it
23 should be done "with great care because of the potential for overpayment."⁴⁹² Staff states that if a

24 ⁴⁸⁴ *Id.*

25 ⁴⁸⁵ AIC Reply Br. at 11.

26 ⁴⁸⁶ *Id.* at 9.

27 ⁴⁸⁷ RUCO Reply Br. at 4.

28 ⁴⁸⁸ *Id.* at 8.

⁴⁸⁹ *Id.*

⁴⁹⁰ *Id.*

⁴⁹¹ *Id.*

⁴⁹² Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 13.

1 long-term approach is adopted, Staff agrees with RUCO that it should use only easily quantifiable long-
 2 term costs and benefits.⁴⁹³ Staff also states that more frequent updates would lessen the risk of
 3 overpayment by non-DG customers.⁴⁹⁴

4 Staff agrees with the utilities that the utilities' weighted average cost of capital is a more
 5 appropriate discount rate than the inflation rate suggested by Vote Solar.⁴⁹⁵

6 Staff disagrees with Vote Solar's use of near-term forecasts for rooftop solar penetration for an
 7 analysis that spans 20 to 30 years.⁴⁹⁶

8 In regard to Vote Solar's proposal to use a modified version of the RIM test plus societal adders
 9 in order to value rooftop solar exports, Staff notes that the Commission's EE and DSM rules require
 10 utilities to use the Societal Test,⁴⁹⁷ and states that rooftop solar is not currently subject to this test.⁴⁹⁸
 11 Staff asserts that the parties have presented enough evidence differentiating rooftop solar from DSM
 12 and EE that if the Commission deems it appropriate to consider the cost-effectiveness of rooftop solar,
 13 either the Societal Test or a different test could be used to do so.⁴⁹⁹

14 Staff states that it is "not opposed to the addition of costs/benefits to its avoided cost analysis
 15 so that it encompasses all of the well-recognized costs and benefits that have evolved over time," but
 16 notes that:

17 Staff is likely to routinely recommend in most cases the exclusion of: 1) environmental
 18 impacts that are already considered in operating costs and the IRP process; 2) economic
 19 benefits which should only be considered "qualitatively" because they are difficult to
 20 quantify and are not included in the ratemaking formula for existing generation and
 other facilities; 3) fuel hedging benefits/costs; and 4) grid security benefits unless they
 can actually be demonstrated. Nonetheless, all benefits/costs should be included on the
 list for consideration.

21 Staff Reply Br. at 3 (citations referencing Staff Br. at 9, 15, 18, and 19 omitted).

22 5. Vote Solar's Responses to Comments on its Proposed Long-Term Benefit and Cost
 23 Methodology

24 Vote Solar argues that its long-term benefit and cost methodology is the only approach that

25 ⁴⁹³ Staff Br. at 9.

⁴⁹⁴ *Id.*

26 ⁴⁹⁵ Staff Reply Br. at 13.

⁴⁹⁶ *Id.*

27 ⁴⁹⁷ *Id.* at 12-13, referring to A.A.C. R14-2-2512(B). For ease of reference, R14-2-2512 is reproduced in a footnote to Staff's
 comments on TASC's proposed methodology, below.

28 ⁴⁹⁸ Staff Br. at 12-13.

⁴⁹⁹ *Id.* at 13.

1 comprehensively determines the net benefits of rooftop solar exports, and fully values them by (1)
2 analyzing each type of benefit and cost that occurs when rooftop solar customers export excess energy
3 to the grid; and (2) examining those benefits and costs over the 20 – 30 year economic life of the rooftop
4 solar PV system.⁵⁰⁰

5 Vote Solar argues that it is in the utilities' best interest to avoid quantifying the full value
6 provided by rooftop solar exports, and that if the full value were actually calculated, it would likely
7 significantly undercut their subsidy claims.⁵⁰¹ Vote Solar contends that without the information
8 provided by its proposed analysis, the Commission cannot consider all of rooftop solar's benefits, and
9 make reasonable and fully-informed decisions in upcoming utility rate case decisions on utility
10 proposals to eliminate net metering or otherwise modify rate design applicable to rooftop solar.⁵⁰²

11 Vote Solar argues that it has never recommended that the results of its proposed analysis be
12 automatically used to set the compensation rates for rooftop solar exports. Instead, Vote Solar asserts
13 that results showing net benefits greater than the current retail rate compensation would indicate that
14 net metering should remain in place, and if results demonstrate benefits that are less than current retail
15 rates, it may be appropriate to reduce the compensation paid for rooftop solar exports.⁵⁰³

16 In response to criticisms about the accuracy of the long-term forecasting required by its
17 proposal, Vote Solar asserts that the value of forecasts is not negated simply because they are not 100
18 percent accurate.⁵⁰⁴ Vote Solar believes the utilities' concerns regarding accuracy are unfounded,
19 because Vote Solar does not recommend that the results of its proposed analysis be automatically used
20 to set the export rate, and because compensation rates for rooftop solar exports the analysis would be
21 periodically updated, so that the value ascribed to rooftop solar is adjusted as future events and
22 circumstances change.⁵⁰⁵ Vote Solar asserts that the manner of forecasting of future events and costs
23 required by its proposed methodology is an integral part of a utility's operations, is used to develop
24 integrated resource plans ("IRPs") that analyze future conditions and select future resources over a 15

25 ⁵⁰⁰ Vote Solar Reply Br. at 2.

26 ⁵⁰¹ *Id.* at 6.

27 ⁵⁰² Vote Solar Br. at 3-4; Vote Solar Reply Br. at 2, 7.

28 ⁵⁰³ Vote Solar Br. at 8-9; Vote Solar Reply Br. at 3, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 12, and Exh. Vote Solar-8, Rebuttal Testimony of Vote Solar witness Briana Kobor, at 5.

⁵⁰⁴ Vote Solar Reply Br. at 4.

⁵⁰⁵ *Id.* at 8; vote Solar Reply Br. at 4.

1 year planning period, and that the results influence the utilities' decisions on which resources to build
 2 or purchase.⁵⁰⁶ Vote Solar argues that the predictive values in the IRP plans do not negate the value of
 3 the IRPs, and the Commission should therefore not reject a long-term benefit and cost analysis based
 4 on its use of forecasts.⁵⁰⁷

5 Vote Solar disagrees with criticisms that its proposed one to three year forecast of rooftop solar
 6 penetration creates a dichotomy with its proposed valuation methodology timeframe of 20 to 30
 7 years.⁵⁰⁸ Vote Solar claims that the benefits and costs of installed systems will accrue over their
 8 economic life, and the aim of the near-term penetration forecast is to determine the value of exports
 9 from currently installed or near-term new installations.⁵⁰⁹ Vote Solar asserts that at current and near-
 10 term penetration levels, installed systems do not create any measurable integration costs or peak shift,
 11 but if future penetration levels do reach a point where benefits decrease, the net value of those future
 12 systems may be less.⁵¹⁰

13 In response to APS's assertions that rooftop solar provides minimal generation capacity
 14 savings, Vote Solar responds that APS's 2013-2014 IRP plan forecasted a 2020 peak capacity
 15 contribution of 119 MW from rooftop solar,⁵¹¹ TEP's 2013-2014 IRP plan forecasted a 2020 peak
 16 capacity contribution of 41 MW from rooftop solar,⁵¹² and UNSE's 2013-2014 IRP plan forecasted a
 17 2020 peak capacity contribution of 8 MW from rooftop solar.⁵¹³ Vote Solar argues that because the
 18 utilities' own IRP plans show that rooftop solar can reliably contribute to system peak, rooftop solar
 19 exports should be credited for reducing or delaying the need for additional system capacity.⁵¹⁴

20 Vote Solar is critical of Staff's position regarding exclusion of all its proposed environmental
 21 but avoided environmental compliance costs, environmental costs identified in the IRP process, costs
 22

23 ⁵⁰⁶ Vote Solar Br. at 8.

24 ⁵⁰⁷ *Id.*; Vote Solar Reply Br. at 4.

25 ⁵⁰⁸ Vote Solar Br. at 15.

26 ⁵⁰⁹ *Id.* at 14.

27 ⁵¹⁰ *Id.* at 14-15.

28 ⁵¹¹ *Id.* at 20, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 30. Ms. Kobor cited to page 300 of the IRP filed by APS on April 1, 2014, in Docket No. E-00000V-13-0070.

⁵¹² Vote Solar Br. at 20, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 30. Ms. Kobor cited to page 28 of the IRP filed by TEP on April 1, 2014, in Docket No. E-00000V-13-0070.

⁵¹³ Vote Solar Br. at 20, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 30. Ms. Kobor cited to page 20 of the IRP filed by UNSE on April 1, 2014, in Docket No. E-00000V-13-0070.

⁵¹⁴ Vote Solar Br. at 20.

1 based on emerging regulation, or costs that result in reductions in emission levels over and above
2 required levels.⁵¹⁵ Vote Solar argues that all of its proposed environmental benefits should be included,
3 even those that do not directly reduce the utility's compliance and operation costs, because they are
4 significant and real.⁵¹⁶

5 Vote Solar disagrees with Staff's omission of economic benefits in its analysis based on the fact
6 that they are difficult to quantify and are not included in the ratemaking formula for existing generation,
7 and not unique or incremental to DG.⁵¹⁷ Vote Solar asserts there is no insurmountable difficulty in
8 quantifying economic benefits that both it and TASC have explained how the analysis should be
9 performed.⁵¹⁸

10 Vote Solar believes that rooftop solar provides real, localized economic benefits which should
11 be included in the analysis of its value.⁵¹⁹ Vote Solar contends that because rooftop solar is installed
12 by households and small businesses as opposed to sophisticated utilities, because it produces power
13 used primarily on site as opposed to producing power for profit, and because it faces constraints
14 different from utility-scale solar, and because its output can be sold only to utilities, rooftop solar merits
15 different treatment from non-DG facilities.⁵²⁰

16 Vote Solar disagrees with Staff's contention that the record does not contain sufficient evidence
17 regarding rooftop solar's contribution to grid reliability to include it in the analysis.⁵²¹ Vote Solar
18 believes the expert testimony of its witness Mr. Volkman provides sufficient evidence for its
19 inclusion.⁵²²

20 Vote Solar argues that all the proposals presented in this proceeding, with the exception of its
21 own proposal and that of TASC, are not actually methods for valuing rooftop solar, but instead are
22 premature methodologies for compensating rooftop solar at rates less than current retail net metering.
23 Vote Solar asserts that if the Commission selects one of the methodologies proposed by the utilities,

24 ⁵¹⁵ *Id.* at 9.

25 ⁵¹⁶ *Id.*

26 ⁵¹⁷ Vote Solar Reply Br. at 10.

27 ⁵¹⁸ *Id.*

28 ⁵¹⁹ *Id.*

⁵²⁰ *Id.*

⁵²¹ *Id.*

⁵²² *Id.*, citing to Exh Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkman, at 26-28 and Tr. at 1634-1635, 1655-1657, 1693-1694 (Vote Solar witness Curt Volkman).

1 RUCO, or Staff, “it would drastically alter solar compensation and the economics of rooftop solar
2 without bothering to calculate the value of solar.”⁵²³

3 **D. TASC**

4 1. Overview

5 TASC contends that to ensure fair treatment of DG, the Commission must employ an accurate
6 valuation methodology that permits a meaningful investigation of the benefits of rooftop solar.⁵²⁴
7 TASC asserts that the Commission must balance the perspectives of all stakeholders, including rooftop
8 solar customers, non-DG customers, the utility, the electric grid, and society as a whole.⁵²⁵ TASC
9 contends that the long-term benefits and costs of rooftop solar must be accounted for and credited and
10 debited in every docket.⁵²⁶ TASC’s witness Mr. Beach states that there is a developing consensus that
11 the suite of standard cost-effectiveness tests used for demand-side programs should be adapted to
12 broader analyses of NEM and demand-side DG.⁵²⁷ He states that evaluating the costs and benefits of
13 DG using the same cost-effectiveness framework used for all demand-side resources, including EE and
14 demand response, “will help to ensure that all of these resource options are evaluated in a fair and
15 consistent manner.”⁵²⁸ TASC asserts that its proposed methodology would result in an “accurate
16 assessment of the actual value of DG and further promote optimal DG policy.”⁵²⁹

17 TASC charges that the utilities are “eager to thwart the growth of DG by ending [net metering]
18 and pushing for the adoption of modified rate designs intended to destroy the economic benefit of
19 investing in and adopting DG.”⁵³⁰ TASC claims that cost of service studies are based on embedded
20 historical costs and cannot capture the full benefits of rooftop solar; and that utility-scale proxy
21 methodologies utilize unjust comparisons to rates paid for utility-scale solar, can be manipulated,
22 conflate wholesale and retail products, and do not take into account the added benefits found only in
23 rooftop solar.⁵³¹

24 ⁵²³ Vote Solar Reply Br. at 11.

25 ⁵²⁴ TASC Br. at 1.

26 ⁵²⁵ *Id.*

27 ⁵²⁶ *Id.* at 2.

28 ⁵²⁷ Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 3-4.

⁵²⁸ *Id.*

⁵²⁹ TASC Br. at 2; TASC Reply Br. at 4.

⁵³⁰ TASC Br. at 1.

⁵³¹ *Id.*; TASC Reply Br. at 4.

1 TASC contends that the goal of this proceeding is to investigate the costs and benefits of rooftop
 2 solar and “to create a record that can be accessed for potential use in future dockets wherein the value
 3 of solar and the specific valuation method is being dealt with for each utility.”⁵³² TASC believes that
 4 this proceeding also provides the Commission with an opportunity to “reiterate its policy in support of
 5 full grandfathering of any DG customers in future rate cases.”⁵³³ TASC argues that rooftop solar is a
 6 demand-side resource and should be evaluated in the same manner as other demand-side resources for
 7 cost-effectiveness, and that only a long-term avoided cost methodology can fully account for, identify,
 8 and calculate all the relevant costs and benefits of a rooftop solar system.⁵³⁴

9 2. Analysis in Other Jurisdictions

10 TASC asserts that Nevada, California, and Mississippi have adopted frameworks that it believes
 11 exemplify best practices for conducting benefit-cost analysis of rooftop solar, and that California’s
 12 Standard Practice Manual, which utilizes a benefit/cost approach, is used across the country as a
 13 framework for discussing specific valuation approaches.⁵³⁵ TASC states that state-commissioned
 14 independent studies utilizing approaches like the one TASC espouses, in Nevada, Mississippi, Maine,
 15 Vermont, and Minnesota, have generally concluded that the value of DG solar is well above retail
 16 rates.⁵³⁶ TASC states that Nevada initially used a demand-side analysis to conclude that DG was cost-
 17 effective even for non-DG customers, before ultimately adopting a short-term cost-benefit study
 18 provided by NV Energy.⁵³⁷ TASC states that the actions of the Nevada Public Service Commission⁵³⁸

21 ⁵³² TASC Reply Br. at 4.

22 ⁵³³ TASC Br. at 2.

23 ⁵³⁴ *Id.* at 1, 5; TASC Reply Br. at 4.

24 ⁵³⁵ TASC Br. at 3, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 3-5, and Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 18.

25 ⁵³⁶ TASC Br. at 4, citing to Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 15-16.

26 ⁵³⁷ TASC Br. at 3, 4, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 5-8.

27 ⁵³⁸ TASC states that

28 The final order recognized the categories of long-term benefits of DG discussed [in TASC’s brief], but assigned a “zero” valuation to them rather than attempting to analyze, determine, or assign actual values to such benefits. As a result of this short-sighted analysis, Nevada concluded that DG created an unreasonable cost shift and decided to terminate NEM; increase the fixed monthly customer charge for DG customers; and reduce the export rate credited to DG systems from the full retail rate (about 11 cents per kWh for residential customers) to an energy-only avoided cost rate of about 2.6 cents per kWh.

TASC Br. at 4, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 6-7, and Exh. Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 48.

1 are currently being appealed in Nevada Courts.⁵³⁹

2 3. TASC's Proposed Long-Term Avoided Cost Methodology

3 TASC asserts that three principles should be kept in mind when valuing rooftop solar: valuation
4 should be levelized over the expected life of the DG system; utilities must regularly provide accurate
5 and reliable data not based on proprietary models; and the valuation should consider a comprehensive
6 list of benefits and costs such as those used in assessing the cost effectiveness of energy efficiency and
7 demand response programs.⁵⁴⁰ TASC contends that this proceeding is not about subsidies, cost
8 shifting, partial requirements customers, or rate design, and that long-term forecasting is a tool
9 commonly used by utilities, and is appropriate and essential to valuing rooftop solar.⁵⁴¹

10 TASC's witness Mr. Beach conducted an illustrative value analysis for APS's service territory,
11 using TASC's proposed benefits and costs, using data from APS's 2014 IRP, and based on a 20-year
12 levelized cents/kWh value. Mr. Beach presented the results of his analysis in Exhibit 2 to his direct
13 testimony (Hearing Exhibit TASC-26), and summarized them in Table 11, which appears at p. 22
14 thereof.⁵⁴² Mr. Beach found Direct and Societal benefits as follows: for south-facing rooftop solar
15 systems, 24.8 cents/kWh (residential) and 25.5 cents/kWh (commercial); for west-facing rooftop solar
16 systems, 31.1 cents/kWh (residential) and 30.9 cents/kWh (commercial); for an average of 28.0
17 cents/kWh (residential) and 28.2 cents/kWh (commercial).⁵⁴³ Mr. Beach found Direct benefits alone
18 as follows: for south-facing rooftop solar systems, 15.5 cents/kWh (residential) and 18.0 cents/kWh
19 (commercial); for west-facing rooftop solar systems, 21.8 cents/kWh (residential) and 23.4 cents/kWh
20 (commercial); for an average of 18.7 cents/kWh (residential) and 20.7 cents/kWh (commercial).⁵⁴⁴

21 The benefits TASC included in its valuation of rooftop solar exports, and that it recommends
22 the Commission include, are as follows:⁵⁴⁵

23 _____
24 ⁵³⁹ TASC Br. at 4, citing to *Vote Solar v. The Public Utilities Comm'n of Nevada*, No. 16 OC 1152 1B (Nev. Jul. 7, 2016);
25 *The Alliance for Solar Choice v. The Public Utilities Comm'n of Nevada*, No. 16 OC 0072 (Nev. Jul. 7, 2016); and referring
26 to Krysti Shallenberger, TASC Sues Nevada PUC To Overturn Net Metering Decision, Utility Dive (Mar. 22, 2016)
27 <http://www.utilitydive.com/news/tasc-sues-nevada-puc-to-overturn-net-metering-decision/416087/>.

28 ⁵⁴⁰ TASC Br. at 5-7.

⁵⁴¹ *Id.*

⁵⁴² See Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, Exhibit 2, Table 11 at p. 22.

⁵⁴³ See *id.*

⁵⁴⁴ See *id.*

⁵⁴⁵ TASC Br. at 6-15. See also Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, Exhibit 2, Table 11 at p. 22.

1 a. Avoided Energy Costs

2 TASC asserts that each kWh of rooftop solar exports DG offsets the need for electricity that
3 would have been generated by the utility, and that energy generation savings represent the cost a utility
4 would have incurred but for rooftop solar exports.⁵⁴⁶ TASC asserts that any analysis should include
5 fuel savings, the associated heat rate for the generation facility, and related variable costs of O&M
6 saved by such reductions in generation.⁵⁴⁷

7 b. Avoided Line Losses

8 TASC asserts that DG output is consumed by neighboring non-DG customers, and that this
9 results in the utilities avoiding up to 12 percent in avoided line losses associated with a utility sending
10 electricity over the grid to those customers.⁵⁴⁸

11 c. Avoided Utility Generation Capacity

12 TASC asserts that DG rooftop solar helps avoid generating capacity and reserve margins.⁵⁴⁹
13 TASC contends that the value of rooftop solar goes beyond short-term avoided energy costs because it
14 affects utilities' need to build generation capacity to meet system peak demand.⁵⁵⁰ TASC asserts that
15 according to APS's 2014 IRP filing, new demand-side resources (including EE, DR, and rooftop solar)
16 developed in 2014-2018, will contribute 862 MW to meeting APS's peak demands by 2018.⁵⁵¹ TASC's
17 witness Mr. Beach responds to APS's assertions that as rooftop solar penetration increases, the capacity
18 value of solar will decrease, because increased amounts of behind-the-meter solar resources shift APS's
19 afternoon peak to later in the day. Mr. Beach states that with proper pricing signals, and if customers
20 have a greater choice and control over where and when they consume electricity, customers may
21 respond by shifting consumption of utility-provided power from the evening to the afternoon.⁵⁵²

22 . . .

23 _____
24 ⁵⁴⁶ TASC Br. at 6.

25 ⁵⁴⁷ *Id.*, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 20, Table 2; and to Exh. Vote
Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 28-29.

26 ⁵⁴⁸ TASC Br. at 6, citing to Exh. Vote Solar-4, Rebuttal Testimony of Vote Solar witness Curt Volkmann, at 16-18.

27 ⁵⁴⁹ TASC Br. at 7, referring to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p.6, 11-
13.

28 ⁵⁵⁰ TASC Br. at 7.

⁵⁵¹ *Id.*, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 6, 11-12, and Table
4.

⁵⁵² Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 13.

1 d. Avoided Transmission and Distribution Costs

2 TASC asserts that rooftop solar defers or eliminates the need for increased transmission and
 3 distribution infrastructure.⁵⁵³ TASC contends that the utilities' experts in this proceeding have
 4 acknowledged that there are calculable benefits and impacts that can be realized due to rooftop solar;⁵⁵⁴
 5 that realized savings to transmission and distribution systems can be "monumental;" and that any
 6 valuation framework must necessarily calculate and account for such value.⁵⁵⁵ TASC notes that APS
 7 intends to calculate such potential savings in its pending rate case.⁵⁵⁶

8 e. Avoided Marginal Transmission Costs

9 TASC contends that rooftop solar slows capacity growth and provides for reduced loads, which
 10 defers or avoids the necessity for new transmission related investments.⁵⁵⁷ TASC asserts that this is
 11 especially important and beneficial when solar production occurs during peak demand.⁵⁵⁸ TASC
 12 believes that rooftop solar can also avoid transmission network upgrades associated with utility-scale
 13 projects that rooftop solar can displace.⁵⁵⁹

14 TASC contends that grid modernization projects provide benefits in addition to those aimed an
 15 integrating DG, including rooftop solar, into the grid, and that there is potential for smart deployment
 16 of rooftop solar to reduce grid modernization costs.⁵⁶⁰ TASC asserts that quantifiable benefits of smart
 17 inverters attached to DG projects should be included in any value analysis.⁵⁶¹

18 f. Extended Life of Distribution and Transmission Equipment

19 TASC asserts that the majority of rooftop solar that serves on-site load will reduce distribution
 20 system loads because the power does not flow onto the distribution system, and exports that serve local
 21

22 ⁵⁵³ TASC Br. at 7, referring to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 13-
 14; and to Exh. Vote Solar-4, Rebuttal Testimony of Vote Solar witness Curt Volkmann, Exhibit 3 at 16-18.

23 ⁵⁵⁴ TASC Br. at 9, citing to Tr. at 1015-1016 (TEP/UNSE witness Edwin Overcast); Tr. at 347-348 (APS witness John
 Sterling); Tr. at 402-404 (APS witness Bradley Albert); and Tr. at 110-111, 136-137 (APS witness Leland Snook).

24 ⁵⁵⁵ TASC Br. at 8-10.

25 ⁵⁵⁶ *Id.* at 9, citing to Tr. at 110-111, 136-137 (APS witness Leland Snook).

26 ⁵⁵⁷ TASC Br. at 8, referring to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 13-
 14.

27 ⁵⁵⁸ *Id.*

28 ⁵⁵⁹ TASC Br. at 8, referring to TASC's June 22, 2016, Responsive Supplemental Testimony of TASC witness R. Thomas
 Beach, at 7.

⁵⁶⁰ TASC Br. at 8, referring to TASC's June 22, 2016, Responsive Supplemental Testimony of TASC witness R. Thomas
 Beach, at 10-11.

⁵⁶¹ *Id.*

1 neighborhoods also reduce distribution system loads.⁵⁶² TASC argues that as a result, rooftop solar
 2 avoids the costs of distribution system expansions or upgrades and extends the life of existing
 3 equipment.⁵⁶³

4 g. Fuel Hedging Costs

5 TASC asserts that rooftop solar mitigates utilities' exposure to volatility in natural gas prices
 6 by diversifying the overall portfolio of resources.⁵⁶⁴

7 h. Market Price Mitigation

8 TASC claims that as renewable generation continues to penetrate the APS service territory, it
 9 creates a downward trajectory of the region's energy market prices by displacing the most expensive
 10 power that a utility would have otherwise generated or purchased, and that this is a market price
 11 mitigation that is a quantifiable benefit of renewable generation.⁵⁶⁵

12 i. Societal Benefits

13 TASC terms benefits from rooftop solar that do not directly impact utility rates, but that are
 14 conferred on all citizens, as societal benefits. The benefits that TASC believes should be quantified
 15 are water savings, carbon reduction, air pollution reduction, and local economic benefits.

16 i. Water Savings

17 TASC asserts that as rooftop solar penetration grows, the utility requires less water used for
 18 generation cooling purposes, and that this benefit is easy to ascertain.⁵⁶⁶

19 ii. Carbon Reduction

20 TASC contends that there is a social cost to carbon, and while it may be difficult to quantify,
 21 ratemaking is often about policy decisions.⁵⁶⁷ TASC's witness Mr. Beach chose a "mid-range real
 22 discount rate of 3%" to calculate the long-term benefits and costs of carbon reduction attributable to
 23 rooftop solar, calling it a "conservative assumption."⁵⁶⁸

24 _____
 25 ⁵⁶² TASC Br. at 8.

26 ⁵⁶³ *Id.*, referring to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 15.

27 ⁵⁶⁴ TASC Br. at 10, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 9 and
 p. 9 at note 16.

28 ⁵⁶⁵ TASC Br. at 10, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 10.

⁵⁶⁶ TASC Br. at 11, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 20.

⁵⁶⁷ TASC Br. at 11-12.

⁵⁶⁸ *Id.* at 12, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 18.

1 iii. Air Pollution Reduction

2 TASC asserts that society benefits as a whole, especially in terms of improved human health,
3 when air pollutant emissions are lowered, because exposure to particulates causes asthma, respiratory
4 illnesses, cancer, and premature death.⁵⁶⁹ TASC recommends that societal benefits stemming from air
5 pollution reduction due to rooftop solar exports be quantified using the recently developed “health co-
6 benefits from reductions in criteria pollutants that were developed by the EPA in conjunction with the
7 Clean Power Plan.”⁵⁷⁰

8 iv. Local Economic Benefits

9 TASC describes its proposed category of local economic benefits as costs uniquely attributable
10 to rooftop solar, including installation labor, permitting, permit fees, customer acquisition, and
11 marketing.⁵⁷¹ TASC differentiates the local economic benefits of rooftop solar from centralized
12 generation, which it states are mostly not located in the area where power is purchased and used.⁵⁷²

13 j. Policy Considerations and Non-Monetary Benefits

14 TASC contends that there are many policy reasons for the Commission to continue promoting
15 rooftop solar investment.⁵⁷³ TASC contends that while the policy considerations and non-monetary
16 benefits are difficult to quantify, they are desirable for DG customers and for society as a whole, and
17 therefore any valuation framework the Commission uses should include a means for valuing or
18 accounting for them.⁵⁷⁴ TASC outlines such benefits as follows:

19 i. New Capital Investments

20 TASC asserts that each time a customer invests in rooftop solar, new capital is invested into
21 clean energy sources and the power infrastructure.⁵⁷⁵

22 ...

23 ...

24 _____
25 ⁵⁶⁹ TASC Br. at 12, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 18, n. 39.

26 ⁵⁷⁰ TASC Br. at 12, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 18.

27 ⁵⁷¹ TASC Br. at 12, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 20-21.

⁵⁷² *Id.*

⁵⁷³ TASC Br. at 13-14.

⁵⁷⁴ *Id.* at 14.

28 ⁵⁷⁵ TASC Br. at 13, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 31.

1 ii. Future Technologies to Enhance Value of DG

2 TASC states that advanced smart inverters, battery storage, and more efficient DG photovoltaic
3 panels will enhance the value of solar, and make it contribute more to peak demand, grid reliability,
4 and capacity.⁵⁷⁶ TASC asserts that a valuation methodology other than a long-term benefit cost analysis
5 as it and Vote Solar propose would “curtail the enhanced value of DG in the future.”⁵⁷⁷

6 iii. Competition

7 TASC asserts that rooftop solar serves as a competitive alternative to power supplied by the
8 utility, that such competition will increase with implementation of customer-sited storage, and that
9 customer-sited storage may provide a new electric supply resource with qualities and reliability
10 comparable to what the utilities currently provide.⁵⁷⁸

11 iv. High-Tech Synergies

12 TASC asserts that promoting rooftop solar also promotes other energy saving measures and
13 clean technologies.⁵⁷⁹

14 v. Self-Reliance

15 TASC contends that rooftop solar allows customers to be more independent and self-reliant in
16 the procurement of energy.⁵⁸⁰

17 4. Comments on TASC’s Proposed Long-Term Avoided Cost Methodology

18 a. APS

19 APS is critical of the use of long-term, 20-30 year forecasts of over 30 variables to set the
20 amount the utility, and subsequently customers, will pay for exported energy.⁵⁸¹ APS contends that in
21 practice, the sheer number of variables in the proposed long-term forecasts almost ensures inaccuracy,
22 and that maintaining the correctness of the relationship of the numerous variables to one another
23

24 _____
25 ⁵⁷⁶ TASC Br. at 13, referring to Exh. Vote-Solar 1; Vote Solar-3, Direct Testimony of Vote Solar witness Curt Volkmann,
26 at 9-11, Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 13-14, and Tr. at 1206 (APS witness
Ashley Brown).

27 ⁵⁷⁷ TASC Br. at 13, citing to Tr. at 1969-1970 (TASC witness R. Thomas Beach).

28 ⁵⁷⁸ TASC Br. at 13, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 31.

⁵⁷⁹ TASC Br. at 13, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 32.

⁵⁸⁰ TASC Br. at 14, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 32.

⁵⁸¹ APS Br. at 39, 41.

1 exponentially compounds the complexity and difficulty of making an accurate long-term forecast.⁵⁸²
 2 APS states that the risk of using inaccurate forecasting to set an export rate would unacceptably fall
 3 directly on non-DG customers, who would subsidize rooftop solar.⁵⁸³ APS asserts that if forecasts are
 4 wrong, customers would have been paying rates that are not just and reasonable.⁵⁸⁴ APS points out that
 5 TASC's witness Mr. Beach acknowledged that no state has used a long-term value of solar study to set
 6 rates.⁵⁸⁵

7 APS responds to TASC's proposal to use a target percentage cost to serve rooftop solar
 8 customers of 87 percent, by stating that for all customers, the target percentage cost to serve in a COSS
 9 is 100 percent as a starting point.⁵⁸⁶ APS characterizes TASC's proposal as "putting a thumb on the
 10 scale to arrive at a desired outcome."⁵⁸⁷ APS does not believe that prior policy decisions by the
 11 Commission which have resulted in residential customers paying only 87 percent of the cost to serve
 12 should be used as a factor favor rooftop solar customers, by having them start the COSS at 87
 13 percent.⁵⁸⁸

14 APS contends that Vote Solar and TASC's proposals would misuse the concept of long-term
 15 resource valuations to create a value that would perpetuate the subsidy inherent in net metering.⁵⁸⁹ APS
 16 states that utilities use long-term evaluation methods to assess resource procurement decisions, but that
 17 regulators do not use long-term evaluation methods to set rates. APS points out that neither TASC nor
 18 Vote Solar proffered an example of rates actually being set using a long-term valuation of resources.⁵⁹⁰
 19 APS states that the Public Utilities Commission of Nevada ("PUCN") uses a forward-looking marginal
 20 cost of service study only as a guide in setting revenue requirements by class.⁵⁹¹ APS asserts that the
 21 PUCN's use of a future forecast for this limited purpose does not resemble in any way the long-term
 22

23 _____
 24 ⁵⁸² *Id.* at 40-41.

⁵⁸³ APS Br. at 42.

⁵⁸⁴ *Id.*

⁵⁸⁵ APS Reply Br. at 6, citing to Tr. at 1932 (TASC witness R. Thomas Beach).

⁵⁸⁶ APS Br. at 13.

⁵⁸⁷ *Id.*

⁵⁸⁸ *Id.*

⁵⁸⁹ APS Br. at 28.

⁵⁹⁰ *Id.*

⁵⁹¹ APS Br. at 29, citing to Exh. APS-11 (Modified Final Order on Application of Nevada Power Co., PUCN Docket No. 15-07041 (Feb. 12, 2016)("Nevada Order")) at ¶ 83.

1 methodologies proposed by Vote Solar and TASC for valuing solar exports.⁵⁹²

2 APS criticizes TASC's inclusion of predicted societal benefits in the value of solar because
3 such externalities are not included in the utility cost of service, and in any event, grid-scale and rooftop
4 solar have the same effect on carbon reduction.⁵⁹³ APS notes that TASC's witness Mr. Beach
5 acknowledged both points.⁵⁹⁴ APS asserts that TASC's own study, which evaluated total rooftop solar
6 output instead of only export energy, predicts that south-facing rooftop solar will cost APS non-DG
7 customers 17.9 cents per kWh over the next 20 years, while providing only 15.5 cents per kWh in direct
8 benefits.⁵⁹⁵

9 APS also criticizes TASC's cost/benefit methodology, because while TASC purports to
10 establish the value of exported energy, Mr. Beach's study evaluated total rooftop solar output instead
11 of exported energy, despite the availability of the data.⁵⁹⁶ APS states that its own analysis of solar
12 rooftop export energy found that at APS's 2015 peak of 7,000 MWs, rooftop solar energy exports
13 reached only 8.8 MWs, or 0.12 percent of supply.⁵⁹⁷ APS argues that if Mr. Beach had run his
14 cost/benefit test using capacity values for rooftop solar exports instead of all production, he would have
15 concluded that exported energy fails any cost/benefit measure by a wide margin.⁵⁹⁸ When APS's
16 witness Mr. Albert reproduced Mr. Beach's study using the capacity values of rooftop solar exports,
17 residential rooftop solar failed three of the four tests, leading Mr. Albert to conclude that rooftop solar
18 exports are not a cost-effective resource for anyone other than the rooftop solar customer.⁵⁹⁹

19 b. TEP/UNSE

20 TEP/UNSE disagree with any proposal to include a levelized value of potential, yet speculative,
21 future benefits in the value of solar.⁶⁰⁰ They contend that such a methodology would unnecessarily
22

23 ⁵⁹² APS Br. at 29.

24 ⁵⁹³ APS Br. at 43.

25 ⁵⁹⁴ *Id.*, citing to Tr. at 1966-1967 (TASC witness R. Thomas Beach).

26 ⁵⁹⁵ APS Br. at 43-44, referring to Exh. TASC-26 (Direct Testimony of TASC witness R. Thomas Beach) at Exhibit 2, pp. 22-23, and Tr. at 1971 (TASC witness R. Thomas Beach).

27 ⁵⁹⁶ APS Br. at 43-44, citing to Tr. at 1945 (TASC witness R. Thomas Beach).

28 ⁵⁹⁷ APS Br. at 44, citing to APS-6 (Rebuttal Testimony of APS witness Bradley Albert) at 12-14.

⁵⁹⁸ APS Br. at 44.

⁵⁹⁹ APS-6 (Rebuttal Testimony of APS witness Bradley Albert) at 19, and at 20, Figure 6 (showing substitutions made to Table 11 appearing in Exh. TASC 26 (Direct Testimony of TASC witness R. Thomas Beach), Exhibit 2 at 22.)

⁶⁰⁰ TEP/UNSE Br. at 15; TEP/UNSE Reply Br. at 3.

1 and improperly increase costs to non-DG customers and is not in the public interest.⁶⁰¹ TEP/UNSE
 2 contend that non-DG customers should not pay more for DG export energy than a comparable market-
 3 proxy rate.⁶⁰²

4 TEP/UNSE disagree with including a levelized value of potential, yet speculative, future
 5 benefits in the value of solar.⁶⁰³ TEP/UNSE are critical of the proposed long-term levelized value of
 6 benefits methodology for its failure to acknowledge the impact of the intermittent nature of solar
 7 energy, and the impact of the “as available” nature of rooftop solar exports.⁶⁰⁴ TEP/UNSE contend
 8 that the proposed long-term levelized value of benefits methodology would result in payments for
 9 rooftop solar exports that exceed its value to the utilities, and to the ratepayers. TEP/UNSE contend
 10 that because rooftop solar customers are under no contractual or other commitment to provide certain
 11 amounts of energy or capacity, the value of rooftop solar exports are similar to “as available” energy
 12 provided by QFs under PURPA and related FERC regulation, and the existence of rooftop solar DG
 13 results in no long-term avoided costs.⁶⁰⁵ TEP/UNSE argue that because the exports have no value
 14 beyond the utilities’ short-term avoided cost of energy, under PURPA, a market-based proxy can satisfy
 15 the avoided cost payment standard.⁶⁰⁶

16 TEP/UNSE state that PURPA requires a market-based proxy to be comparable in nature to the
 17 energy for which it is a proxy.⁶⁰⁷ They contend that a distribution grid-tied PPA is at least equivalent
 18 to rooftop DG, because it possesses similar renewable resource characteristics, as defined by the REST
 19 Rules,⁶⁰⁸ and it is actually a superior resource from an operational perspective.⁶⁰⁹

20 c. GCSECA

21 GCSECA opposes any proposal to establish a value of DG methodology based on long-term

22 ⁶⁰¹ TEP/UNSE Reply Br. at 3.

23 ⁶⁰² *Id.* at 4.

24 ⁶⁰³ TEP/UNSE Br. at 15.

24 ⁶⁰⁴ TEP/UNSE Reply Br. at 4.

25 ⁶⁰⁵ *Id.*

25 ⁶⁰⁶ *Id.*

25 ⁶⁰⁷ *Id.*, citing to *Southern California Edison Company*, 133 FERC ¶ 61,059 at para. 29 (Issued October 21, 2010).

26 ⁶⁰⁸ TEP/UNSE argue that FERC has clarified that setting a utility’s avoided cost under PURPA based on all sources able to
 27 sell to the utility means that “where a state requires a utility to procure a certain percentage of energy from generators with
 27 certain characteristics, generators with those characteristics constitute the sources that are relevant to the determination of
 27 the utility’s avoided cost for that procurement requirement.” TEP/UNSE Reply Br. at 4, citing to *Southern California Edison
 27 Company* at para. 29.

28 ⁶⁰⁹ TEP/UNSE Reply Br. at 4.

1 forecasts such as that proposed by TASC.⁶¹⁰ GCSECA also believes that TASC's marginal cost
 2 analyses should be rejected because they would require additional data gathering, analysis, and review
 3 that would impose economic and operational hardships on the Cooperatives.⁶¹¹

4 GCSECA urges the Commission to reject TASC's arguments that there is no cost shift.⁶¹²
 5 GCSECA contends that there is overwhelming evidence in this docket demonstrating that the DG-
 6 caused cost shift is real, and demonstrating the cost-shift's inequitable impact on non-DG customers.⁶¹³
 7 GCSECA disagrees with TASC's position that no cost shift exists because while non-DG customers
 8 may overpay in the short term, DG is expected to produce a long-term benefit "over time," and that
 9 having customers "live with" the cost shift is justifiable due to future societal benefits.⁶¹⁴

10 GCSECA states that under a rate design that recovers a major portion of a utility's fixed costs
 11 through the variable rate, utilities under-recover their fixed costs from DG customers due to their
 12 significant reduction in usage, and as a result, non-DG customers are forced to pay more than their fair
 13 share of those fixed costs.⁶¹⁵ GCSECA asserts that two of its members have demonstrated more than
 14 \$1 million in annual lost fixed costs caused by DG, and that this is a substantial under-recovery for a
 15 rural distribution cooperative.⁶¹⁶ GCSECA contends that the cost shift is exacerbated by the current
 16 net metering policy, and that the cost shift is a larger problem for the Cooperatives, due to their rural
 17 location, which necessitates a higher level of plant investment per customer, and due to their small size,
 18 which means there are fewer customers to absorb the subsidies created by DG.⁶¹⁷

19 d. IBEW Locals

20 The IBEW Locals assert that the additional jobs that the solar advocates claim to be created by
 21 the rooftop solar industry are temporary and low-paying, and are counteracted by the long-run/legacy
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23 ⁶¹⁰ GCSECA Br. at 5.

24 ⁶¹¹ GCSECA Br. at 5, fn. 5.

⁶¹² GCSECA Br. at 5-6.

25 ⁶¹³ *Id.* at 6.

⁶¹⁴ *Id.*, referring to Tr. at 1912-1913, 1923-1924 (TASC witness R. Thomas Beach).

26 ⁶¹⁵ GCSECA Br. at 5-6, citing to Exh. GCSECA-1, Direct Testimony of GCSECA witness David Hedrick, at 3-5, Exh.
 27 APS-1, Direct Testimony of APS witness Leland Snook, at 21-22, Exh. TEP-1, Direct Testimony of TEP witness Carmine
 28 Tilghman, at 3-4, Exh. AIC-1, Direct Testimony of AIC witness Michael O'Sheasy, at 9-10, Exh. RUCO-2, Direct
 Testimony of RUCO witness Lon Huber, at 10, and Tr. at 1335-1337 (Staff witness Howard Solganick).

⁶¹⁶ GCSECA Br. at 5-6, citing to Exh. GCSECA-1, Direct Testimony of GCSECA witness David Hedrick, at 6-8.

⁶¹⁷ GCSECA Br. at 5-6, citing to Exh. GCSECA-1, Direct Testimony of GCSECA witness David Hedrick, at 8-10, 12-13.

1 effects of lost gross state product and lost jobs caused by subsidizing rooftop solar.⁶¹⁸

2 The IBEW Locals contend that solar advocates are “attempting to meld into the Corporation
3 Commission’s ratemaking process intangible, unmeasurable, and many uncertain benefits (which result
4 in the subsidization of rooftop solar companies) for the purpose of gaining preferential market
5 treatment.”⁶¹⁹ They contend that protecting rooftop solar companies from what their advocates term
6 “a total decimation of their business” has no place in ratemaking, and that the proper venue for
7 addressing such concerns is the Arizona legislature.⁶²⁰

8 The IBEW Locals assert that the proposal to analyze benefits over a 20 year or more time period
9 is “illogical, nonsensical, and impossible . . . a task bordering on alchemy.”⁶²¹ They assert that the
10 only near-certain prediction about the next two decades is that rooftop solar will change dramatically
11 because innovation is everywhere, and point to the evolution the telecommunications industry as an
12 example.⁶²² The IBEW Locals also point out that forecasting hypothetical and unmeasurable benefits
13 and costs 20 years or more into the future is impossible, because it triggers an infinite inquiry of
14 possible variables, with endless layers of potential costs and benefits.⁶²³

15 e. AIC

16 AIC contends that the Commission should not adopt a benefit/cost methodology to compensate
17 rooftop solar exports, because there are too many subjective variables that can skew the value
18 calculation.⁶²⁴ AIC states that TASC’s position that DG systems should not be examined as a “snapshot
19 in time,” ignores Arizona’s ratemaking requirements, which require rates to be set based on costs
20 incurred during a single historical test year, adjusted for known and measurable changes.⁶²⁵ AIC argues
21 that forecasting dozens of variables over two decades or more runs counter to these requirements, and
22 places the risk of inaccurate forecasts on non-DG customers.⁶²⁶ AIC contends that the analysis TASC
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24 ⁶¹⁸ IBEW Local Br. at 6-7, citing to Exh. IBEW-2, Rebuttal Testimony of IBEW Locals witness Scott Northrup, at 5-6, and
Tr. at 1726 (Vote Solar witness Briana Kobor).

25 ⁶¹⁹ IBEW Locals Reply Br. at 2.

26 ⁶²⁰ *Id.* at 3.

27 ⁶²¹ *Id.*

28 ⁶²² *Id.*

⁶²³ IBEW Locals Reply Br. at 4.

⁶²⁴ AIC Br. at 17; AIC Reply Br. at 6.

⁶²⁵ AIC Reply Br. at 6.

⁶²⁶ *Id.* at 7.

1 presented demonstrates the dangers of misapplication of a long-term forecasting method, by its failure
2 to factor in grid-scale solar, which could provide the same benefits as rooftop solar at a significantly
3 lower cost.⁶²⁷ AIC asserts that this failure violates one of the most basic principles of electric utility
4 resource planning, which is to identify the least cost manner of meeting an identified resource need.⁶²⁸
5 AIC also pointed to the error in the study addressed by APS, above, as demonstrating how errors in
6 application of a long-term forecast methodology can result in dramatically inflated values.⁶²⁹

7 AIC disagrees with TASC's claim that its proposed methodology is "commensurate with the
8 way utilities evaluate the cost-effectiveness of their own supply-side utility rate base additions."⁶³⁰
9 AIC asserts that this claim misrepresents how utilities make resource decisions, and ignores the fact
10 that DSM, EE, and IRP valuation methods do not determine the monetary value of options, but instead
11 evaluate how various options compare to each other and choose which should be pursued.⁶³¹ AIC
12 states that the long-term valuation analyses used by utilities determine neither the monetary value
13 assigned to the program being analyzed, nor the rate treatment it should be afforded, and they should
14 not be used to value rooftop solar exports.⁶³² AIC asserts that the compensation that a rooftop solar
15 customer receives for exported energy should be based on verifiable data, and that neither a cost-benefit
16 analysis nor a societal cost test is appropriate for use as a methodology for assigning a value to rooftop
17 solar exports.⁶³³

18 AIC argues that despite TASC's attempts to differentiate rooftop solar from grid-scale solar,
19 the two products are much more alike than they are different, which makes using grid-scale solar as a
20 proxy for rooftop solar exports a reasonable (if not preferable to AIC) alternative to basing the export
21 energy rate on avoided cost.⁶³⁴

22 AIC is critical of TASC's argument that rooftop solar should garner a higher price than grid-
23 scale solar because it can only be sold to one buyer, and claims that the converse is actually true,
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25 ⁶²⁷ AIC Br. at 16, citing to Tr. at 363 (APS witness Bradly Albert).

26 ⁶²⁸ *Id.*

27 ⁶²⁹ AIC Br. at 16-17.

28 ⁶³⁰ AIC Reply Br. at 8, citing to TASC Br. at 1.

⁶³¹ AIC Reply Br. at 8.

⁶³² *Id.*

⁶³³ AIC Reply Br. at 7, 8.

⁶³⁴ *Id.* at 11.

1 because basic economics dictates a lower price for rooftop solar exports because they are guaranteed a
2 market.⁶³⁵

3 AIC contends that TASC's claim that rooftop solar exports are a retail product that should be
4 compensated at a retail rather than a wholesale rate, based on the premise that rooftop solar exports
5 have been "delivered to load" are unfounded.⁶³⁶ AIC asserts that exports are delivered to the utility,
6 who in turn resell the energy to their retail customers, rendering the exported energy "the quintessential
7 wholesale product."⁶³⁷

8 AIC responds that relying on a TOU rate does not solve the rate design problem because
9 approximately 70 percent of a customer's costs are fixed, or vary only with a customer's demand, and
10 an energy-only price, or even a TOU price, will never accurately reflect the cost of providing service.⁶³⁸
11 In regard to minimum bills, AIC argues that they still distort customer price signals, because they can
12 overcharge high use customers and undercharge low use customers, and cannot be designed in a way
13 that is reasonable, fair, and effective.⁶³⁹

14 f. RUCO

15 For the sake of simplicity and sound ratemaking, RUCO believes some factors need to be
16 limited or excluded from a valuation methodology, and recommends that the benefits and costs
17 associated with macroeconomic impacts should be excluded.⁶⁴⁰ RUCO states that while it "does not
18 deny that there are costs and benefits associated with economic impacts, it would be very difficult, if
19 not impossible to quantify these economic impacts."⁶⁴¹ For the same reasons, RUCO believes that
20 benefits such as grid security should not be included.⁶⁴² RUCO asserts that TASC provided no
21 evidence regarding the size of the proposed grid security benefit, and did not demonstrate how a
22 valuation could be quantified.⁶⁴³

24 ⁶³⁵ *Id.* at 10.

⁶³⁶ *Id.*

25 ⁶³⁷ *Id.*, citing to Exh. APS-6, Rebuttal Testimony of APS witness Bradley Albert, at 8.

⁶³⁸ AIC Br. at 9, citing to Exh. APS-2, Rebuttal Testimony of APS witness Leland Snook, at 8.

26 ⁶³⁹ AIC Br. at 9, citing to AIC-2, Rebuttal Testimony of AIC witness Michael O'Sheasy, at 5, and Exh. APS-2, Rebuttal
Testimony of APS witness Leland Snook, at 8.

⁶⁴⁰ RUCO Reply Br. at 8.

27 ⁶⁴¹ *Id.*

⁶⁴² *Id.*

28 ⁶⁴³ *Id.*

g. Staff

1
2 In response to TASC's position that the Commission must balance the perspectives of all
3 stakeholders, including rooftop solar customers, non-DG customers, the utility, the electric grid, and
4 society as a whole, Staff responds that the costs and benefits from rooftop solar can be considered from
5 many different perspectives, including the DG customer, non-DG customers, the utility, utility
6 shareholders, solar vendors, and regulators, all of whom have different perspectives and value
7 propositions.⁶⁴⁴ Staff believes that it is important to consider value from the perspective of all utility
8 customers.⁶⁴⁵

9 Staff prefers a short-term avoided cost methodology as opposed to a long-term one, as proposed
10 by TASC. Staff suggests that if a long-term avoided cost methodology is undertaken, it should be done
11 "with great care because of the potential for overpayment," and Staff agrees with RUCO that a long-
12 term avoided cost approach should use only easily quantifiable long-term costs and benefits.⁶⁴⁶ Staff
13 states that more frequent updates would lessen the risk of overpayment by non-DG customers.⁶⁴⁷

14 As set forth above in Staff's response to Vote Solar's proposed methodology, Staff does not
15 oppose the addition of costs/benefits to its avoided cost analysis, so that it encompasses all of the well-
16 recognized costs and benefits that have evolved over time, but that Staff is likely to recommend
17 exclusion of benefits that are already recognized in the IRP process, economic benefits due to the
18 difficulty in quantifying them, and grid security benefits unless they can be demonstrated.⁶⁴⁸

19 In regard to TASC's recommendation that the Commission evaluate the costs and benefits of
20 DG using the same cost-effectiveness framework used for all demand-side resources, including EE and
21 demand response, Staff notes that the Commission's EE and DR rules require utilities to use the
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26 ⁶⁴⁴ Staff Br. at 11.

27 ⁶⁴⁵ *Id.*

28 ⁶⁴⁶ Staff Br. at 9, citing to Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 13, and Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 13.

⁶⁴⁷ Staff Br. at 9.

⁶⁴⁸ Staff Reply Br. at 3.

1 Societal Test,⁶⁴⁹ and states that rooftop solar is not currently subject to this test.⁶⁵⁰ Staff asserts that
 2 the parties have presented enough evidence differentiating rooftop solar from DSM and EE that if the
 3 Commission deems it appropriate to consider the cost-effectiveness of rooftop solar, either the Societal
 4 Test or a different test could be used to do so.⁶⁵¹

5 5. TASC's Responses to Comments on its Proposed Long-Term Avoided Cost Methodology

6 TASC dismisses claims that forecasting creates risks for non-DG customers, asserting that there
 7 are many variables in the ratemaking process, and that rate cases exist to protect against inaccurate
 8 forecasts.⁶⁵² TASC argues that developing levelized costs and benefits for rooftop solar on a utility's
 9 system over 20 or more years "enables DG to be treated like a resource and evaluated in the same way
 10 that utilities consider the acquisition of other long-term resources."⁶⁵³

11 TASC asserts that adoption of its proposed methodology would allow future rate cases to

12 _____
 13 ⁶⁴⁹ Staff Br. at 12-13, referring to A.A.C. R14-2-2512(B). R14-2-2512 provides as follows:

14 Cost-effectiveness.

15 A. An affected utility shall ensure that the incremental benefits to society of the affected utility's overall
 group of DSM programs exceed the incremental costs to society of the overall group of DSM programs.

16 B. The Societal Test shall be used to determine cost-effectiveness.

17 C. The analysis of a DSM program's or DSM measure's cost-effectiveness may include:

- 18 1. Costs and benefits associated with reliability, improved system operations, environmental impacts, and
 customer service;
- 19 2. Savings of both gas and electricity; and
- 20 3. Any uncertainty about future streams of costs or benefits.

21 D. An affected utility shall make a good faith effort to quantify water consumption savings and air
 emission reductions resulting from implementation of DSM programs, while other environmental costs
 22 or the value of environmental improvements shall be estimated in physical terms when practical but may
 be expressed qualitatively. An affected utility, Staff, or any party may propose monetized benefits and
 costs if supported by appropriate documentation or analyses.

23 E. Market transformation programs shall be analyzed for cost effectiveness by measuring market effects
 compared to program costs.

24 F. Educational programs shall be analyzed for cost-effectiveness based on estimated energy and peak
 demand savings resulting from increased awareness about energy use and opportunities for saving energy.

25 G. Research and development and pilot programs are not required to demonstrate cost-effectiveness.

26 H. An affected utility's low-income customer program portfolio shall be cost-effective, but costs
 attributable to necessary health and safety measures shall not be used in the calculation.

27 ⁶⁵⁰ Staff Br. at 12-13.

⁶⁵¹ *Id.* at 13.

⁶⁵² Vote Solar Reply Br. at 7-8.

28 ⁶⁵³ TASC Reply Br. at 7, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 18.

1 include discussion, argument, analysis, and valuation of the benefits of rooftop solar, but that in
2 contrast, the utilities are arguing that those benefits should be ignored, assumed away, or otherwise
3 barred from consideration.⁶⁵⁴ TASC asserts that APS's attacks on the long-term valuation proposals
4 in this proceeding stem from the threat of competition from rooftop solar, and argues that the
5 combination of proposals APS has made in this proceeding are aimed at protecting APS's interests by
6 requesting approval of policies that would result in APS's customers having no alternative but to
7 purchase all their electric needs from APS.⁶⁵⁵ TASC contends that its proposed Long-Term Avoided
8 Cost methodology permits a full examination of benefits in order to ensure that an honest value
9 assessment of rooftop solar takes place.⁶⁵⁶

10 TASC contends that DG technology has evolved, and will continue to evolve in new ways as
11 long as customers are allowed to benefit from investment in clean technologies such as DG solar.⁶⁵⁷
12 TASC states that the utilities, current and potential DG customers, and society as a whole have a stake
13 in the outcome of this docket.⁶⁵⁸

14 E. RUCO

15 1. Overview

16 RUCO recommends that the Commission adopt a 20 year long-term, but conservative (due to
17 future uncertainties), avoided cost methodology that considers both the long-term costs and benefits of
18 rooftop solar, but which does not include hard-to-determine and de minimus cost/benefit categories,
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26 ⁶⁵⁴ TASC Reply Br. at 4.

27 ⁶⁵⁵ *Id.* at 19.

28 ⁶⁵⁶ *Id.* at 20.

⁶⁵⁷ TASC Reply Br. at 25-26.

⁶⁵⁸ *Id.*

1 and does not include controversial economic and societal cost/benefit categories.⁶⁵⁹ RUCO believes
2 that intangible benefits should be considered as a policy matter, and not for purposes of ratemaking.⁶⁶⁰

3 RUCO asserts that its focus is on the value that non-DG residential customers (approximately
4 97 percent of customers) receive from DG, over a reasonable time period.⁶⁶¹ RUCO states that as a
5 general principle, ratepayers should pay their cost for the service – no more and no less.⁶⁶² RUCO
6 states that it recognizes the Commission’s need to factor policy elements in its consideration of fair
7 and reasonable rates, but that subsidies such as net metering were never meant to last forever.⁶⁶³ RUCO
8 chides the solar industry as being “more interested in attacking any proposed solution, while offering
9 little if any reasonable solutions on their own.”⁶⁶⁴

10 2. Key Details of RUCO’s Preferred Analysis Framework

11 RUCO recommends that costs and benefits of DG solar be calculated as follows;

- 12 a. All DG solar generation is included (both exports and self-consumption);
- 13 b. Costs and benefits are calculated as levelized values over 20 years of DG energy
14 production;
- 15 c. The methodology should only include costs and benefits that are easily
16 quantified and focus on categories that are related to the energy system; and
- 17 d. Benefits or costs that are more indirect or speculative in nature (e.g., secondary
18 economic impacts) should be considered qualitatively, but not be calculated in
the value methodology.⁶⁶⁵

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20 ⁶⁵⁹ RUCO Br. at 2, citing to Tr. at 2154 (RUCO witness Lon Huber); RUCO Reply Br. at 1, 6; *See* Exh. RUCO-2, Direct
21 Testimony of RUCO witness Lon Huber, at 5, 13, 17-23. In its Initial Brief, RUCO describes in a cursory manner a
22 “Renewable Portfolio Standard (“RPS”) Bill Credit Option” that would decrease rooftop solar compensation over time
23 based on REST compliance, and which RUCO states that it described in RUCO’s Reply Brief filed in Docket No. E-
04204A-15-0142 (UNSE Rate Case). RUCO Br. at 8. RUCO states that the methodology “could be viewed in this docket
as a ‘template’ or potential methodology for both the consideration in valuing solar, and the implementation of the value of
solar.” RUCO Br. at 10. Unfortunately, RUCO filed no testimony in this proceeding regarding the methodology, and as
such it was not subject to discovery or cross examination. RUCO did not mention it or recommend its adoption in its Reply
Brief.

24 ⁶⁶⁰ RUCO Br. at 4, citing to Exh. RUCO-2, Direct Testimony of RUCO witness Lon Huber, at 5. RUCO set forth in
25 testimony a list of key inputs and assumptions for calculating benefits. *See* Exh. RUCO-2, Direct Testimony of RUCO
26 witness Lon Huber, at 20-21. However, RUCO’s most recent recommendation supports either of the methodologies Staff
proposes for adoption in this proceeding, in conjunction with RUCO’s Proposed Market Fixed Contract and Step-Down
Mechanism, discussed below. *See* RUCO’s June 22, 2016 Responsive Comments.

27 ⁶⁶¹ RUCO Br. at 2. Exh. RUCO-2, Direct Testimony of RUCO witness Lon Huber, at 13-14.

⁶⁶² RUCO Br. at 6.

⁶⁶³ *Id.* at 7.

⁶⁶⁴ *Id.*

28 ⁶⁶⁵ Exh. RUCO-2, Direct Testimony of RUCO witness Lon Huber, at 13.

1 RUCO asserts that in calculating the costs of rooftop solar, the utility's lost revenues and
 2 incremental utility system costs (integration costs, administration costs, etc.) should be considered, and
 3 that the most important cost assumption to be considered is "the change of revenue collected by the
 4 utility from the customer before and after the customer installs a DG system," which can be calculated
 5 "by looking at the average customer's contribution to fixed cost revenue compared to the DG
 6 adopter."⁶⁶⁶

7 3. RUCO's Market Fixed Contract and Step-Down Mechanism Proposal

8 Parties were invited to make responsive filings on June 22, 2016, and RUCO made a one-page
 9 filing describing its Market Fixed Contract and Step-Down Mechanism proposal, which merges either
 10 of Staff's proposed methodologies with RUCO's proposed Market Fixed Contract for rooftop solar
 11 adopters.⁶⁶⁷ Under RUCO's Market Fixed Contract proposal, a solar adopter would be offered a fixed-
 12 price, 20 year contract that could either be applied to all its production, or only to its exports, at the
 13 customer's choice.⁶⁶⁸ In its filing, RUCO states that the credit rate for the Market Fixed Contract would
 14 be based on a rate determined by either Staff's Proposed Avoided Cost methodology or Staff's
 15 Proposed Resource Comparison Proxy methodology.⁶⁶⁹ (On brief, RUCO recommends that the
 16 Commission use a conservative long-term valuation methodology to identify a levelized value, and
 17 then design rates or other compensation mechanisms that do not pay more than this levelized value.⁶⁷⁰)
 18 As more rooftop solar customers interconnect, the credit rate would drop in a predictable and gradual
 19 manner, which RUCO asserts is a process identical to the way the Commission administered up-front
 20 incentives ("UFIs") for rooftop solar installations in the past.⁶⁷¹ RUCO asserts that the process of
 21 applying step-down schedules to the initially-established rate, and predictably and gradually lowering
 22 the rate, as market uptake increases and the cost of solar declines, will allow solar to "become a net
 23 benefit to all ratepayers – DG and non-DG customers alike."⁶⁷²

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 25 ⁶⁶⁶ RUCO Br. at 11, citing to Exh. RUCO-2, Direct Testimony of RUCO witness Lon Huber, at 14.

⁶⁶⁷ RUCO's June 22, 2016 Responsive Comments.

⁶⁶⁸ *Id.*

⁶⁶⁹ *Id.*

⁶⁷⁰ RUCO Br. at 10-11, citing to Tr. at 1483 (RUCO witness Lon Huber). RUCO notes that this recommendation "mirrors RUCO's RPS proposal." RUCO Br. at 11, fn. 4.

⁶⁷¹ RUCO's June 22, 2016 Responsive Comments.

⁶⁷² RUCO Br. at 11. *See also* RUCO Reply Br. at 6.

1 RUCO contends that an approach which locks in solar value at a single point in time, and fails
 2 to consider rapidly changing solar technology over time, would only be relevant for a short period of
 3 time.⁶⁷³ RUCO contends that regardless of the long-term valuation methodology, a declining step down
 4 mechanism should be implemented that can be easily adjusted based on locational value, technology
 5 advances, REST compliance, and solar cost trends.⁶⁷⁴ RUCO asserts that its approach is the least
 6 difficult to administer, and would provide rooftop solar customers with rate stability.⁶⁷⁵

7 4. Valuation/Compensation of Self-Consumption

8 RUCO acknowledges the agreement by all other parties that the value of solar methodology
 9 that emerges from this docket should concern only rooftop solar exports.⁶⁷⁶ However, RUCO asserts
 10 that regardless of the valuation methodology adopted, the Commission should allow the resulting
 11 compensation to be applied to self-consumed rooftop solar or rooftop solar exports, as the Commission
 12 sees fit in future individual rate cases.⁶⁷⁷ RUCO contends that analyzing only exports will undervalue
 13 solar, as solar energy consumed on-site provides energy and capacity benefits, and there is “no sound
 14 economic or technical justification to value them separately.”⁶⁷⁸ RUCO claims that limiting
 15 compensation to rooftop solar exports would (1) limit actionable data to Commissioners; (2) not help
 16 with rate design issues; (2) confuse customers by treating self-consumption differently from exports;
 17 (3) create two complex regulatory pathways to adjust solar compensation; and (4) could send
 18 potentially troubling price signals (such as if the retail rate is lower than the export rate).⁶⁷⁹ RUCO
 19 asserts that self-consumption is “clearly a part of rate design – half of it in fact” and that the
 20 Commission should address both self-consumption and the export rate in this docket.⁶⁸⁰ RUCO
 21 contends that “[s]urely there are costs and benefits to the non-solar ratepayer as well as the utilities
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 23

24 ⁶⁷³ RUCO Br. at 10.

⁶⁷⁴ RUCO Reply Br. at 2.

⁶⁷⁵ *Id.* at 8.

⁶⁷⁶ *Id.* at 4.

⁶⁷⁷ RUCO Reply Br. at 1; Exh. RUCO-2, Direct Testimony of RUCO witness Lon Huber, at 13. RUCO also states that
 26 “customers can simply elect to be compensated for either their entire solar production or just their exports, at the credit rate
 27 set in this proceeding.” RUCO Reply Br. at 5.

⁶⁷⁸ RUCO Br. at 4-5, 6.

⁶⁷⁹ RUCO Reply Br. at 2.

⁶⁸⁰ *Id.* at 2-3.

1 related to the solar customers' self-consumption . . . the solar customer who produces and uses his own
 2 generation can reduce or increase overall demand on the system."⁶⁸¹

3 5. Comments on RUCO's Proposals

4 a. APS

5 APS states that it cannot support RUCO's proposal to value total rooftop solar production at a
 6 calculated long-term value.⁶⁸² While recognizing that RUCO does not advocate a continuation of net
 7 metering, APS views the proposal as flawed because it relies on a 20 year long-term forecast. APS
 8 contends that the weight of the evidence in this proceeding shows that long range forecasts are
 9 unproven and unreliable, and that rates set using a long-term forecast cannot be just and reasonable.⁶⁸³
 10 APS states that it does not oppose the concept, outlined in RUCO's Initial Brief, of starting at one value
 11 and stepping down over time base on pre-determined events, but that RUCO did not offer sufficient
 12 details to assess its proposal or to evaluate the impact it would have on customers.⁶⁸⁴ APS believes it
 13 would be unwise to postpone a determination on the details due to the litigation that would likely ensue,
 14 but notes that Staff's Resource Comparison Proxy methodology, which APS could support,
 15 incorporates a built in method for downward adjustments that appears to capture the intent of RUCO's
 16 intent.⁶⁸⁵

17 b. TEP/UNSE

18 TEP/UNSE agree with RUCO's statement that the most important cost assumption that the
 19 Commission needs to consider is the change of revenue collected by the utility from a customer
 20 following its installation of a DG system.⁶⁸⁶ TEP/UNSE point out that this is information that
 21 TEP/UNSE's cost studies provided.⁶⁸⁷ TEP/UNSE are concerned with "the complexity of RUCO's
 22 RPS proposal, the challenge of setting initial parameters, the glide path for reducing the value of DG,
 23 the potential use of levelized values to approximate future benefits, and a variety of other factors that
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25 ⁶⁸¹ *Id.* at 5.

26 ⁶⁸² APS Br. at 50.

27 ⁶⁸³ *Id.* at 49-51.

28 ⁶⁸⁴ *Id.* at 9-10.

⁶⁸⁵ *Id.* at 10.

⁶⁸⁶ TEP/UNSE Reply Br. at 4-5.

⁶⁸⁷ *Id.*

1 underlie the proposal.”⁶⁸⁸ TEP/UNSE state that it is unclear whether those elements would be
 2 determined on a utility by utility basis in rate cases or other proceedings, or whether an additional phase
 3 of this generic proceeding would be required to develop a template to apply to all utilities.⁶⁸⁹
 4 TEP/UNSE point to an additional challenge as well, and that is RUCO’s intention to provide “a window
 5 of time for solar companies to be profitable with the subsidy.”⁶⁹⁰ TEP/UNSE point out that there is no
 6 evidence in the record regarding the details of solar company business models that could allow such an
 7 assessment.⁶⁹¹

8 c. GCSECA

9 GCSECA opposes any proposal to establish a value of DG methodology based on long-term
 10 forecasts such as that proposed by RUCO.⁶⁹²

11 d. AIC

12 AIC agrees with RUCO that the current retail net metering policy was enacted to spur the
 13 deployment of rooftop solar in order to help the utilities meet REST requirements, and was designed
 14 and intended to terminate when the market became competitive and could survive on its own.⁶⁹³

15 AIC opposes RUCO’s proposal because it is not based on historic costs, and because it would
 16 require long-term forecasting of benefits.⁶⁹⁴ AIC is critical of beginning compensation of rooftop solar
 17 exports at or near the retail rate, asserting that the retail rate has no evidentiary correlation to the actual
 18 cost savings attributable to the energy produced.⁶⁹⁵ AIC is also critical of the second step in RUCO’s
 19 proposal, to decrease the compensation level over time based on the utilities’ REST compliance,
 20 because this would require long-term forecasting and analysis, which AIC asserts is always wrong.⁶⁹⁶
 21 AIC contends that using subjective benefits to calculate the value of solar exports, instead of using
 22 evidence-based costs, means that the rate will never be correct, and therefore cannot be just and
 23

24 ⁶⁸⁸ TEP/UNSE Reply Br. at 5.

25 ⁶⁸⁹ *Id.*

26 ⁶⁹⁰ *Id.*, citing to RUCO Br. at 8.

27 ⁶⁹¹ TEP/UNSE Reply Br. at 5.

28 ⁶⁹² GCSECA Br. at 5.

⁶⁹³ AIC Reply Br. at 3, citing to RUCO Br. at 7.

⁶⁹⁴ AIC Reply Br. at 9.

⁶⁹⁵ *Id.*

⁶⁹⁶ *Id.*

1 reasonable.⁶⁹⁷ AIC is concerned that RUCO's proposal to offer a solar adopter a fixed 20 contract
 2 would inevitably overcompensate rooftop solar customers for benefits they will not actually bring to
 3 the system over the term of the 20 year contract.⁶⁹⁸

4 AIC reasserts its position that if the Commission wants to continue to bolster the solar industry,
 5 it should do so in a way that clearly lets customers know what they are paying for, and not by placing
 6 the subsidy in an artificially inflated "value of solar" rate.⁶⁹⁹

7 e. Vote Solar

8 Vote Solar asserts that the RUCO "step-down" methodology would only add to the problems
 9 of a utility-scale approach.⁷⁰⁰ Vote Solar asserts that it is not a method for valuing rooftop solar exports,
 10 but a method for reducing the compensation for solar exports without any attempt to actually value the
 11 net benefits of solar.⁷⁰¹ Vote Solar argues that RUCO is "largely uninterested" in the initial valuation
 12 stage of its proposed methodology, noting that RUCO has proposed three different starting points from
 13 which to begin the step-down process: utility-scale solar prices, an avoided cost calculation, and current
 14 retail prices.⁷⁰² Vote Solar claims that using any methodology other than a full long-term benefit and
 15 cost analysis to set an initial value of rooftop solar is unreasonable, because it would not reflect the
 16 actual value of the resource, and that RUCO's proposal to decrease a value set by any other means over
 17 time would add an additional layer of unreasonableness.⁷⁰³ Vote Solar contends that if the value of
 18 rooftop solar does in fact decline over time, the analysis should reflect that, but Vote Solar opposes an
 19 arbitrary decline based on policy considerations that are divorced from the actual value of the
 20 resource.⁷⁰⁴ Vote Solar charges that this approach inappropriately fails to separate the issues of value
 21 of rooftop solar and the compensation paid for exports, and that the value of solar methodology should
 22 not be compromised or skewed to reflect a party's view of the appropriate compensation rate.⁷⁰⁵

23 Vote Solar contends that even if the Commission were to address compensation issues in this

24 ⁶⁹⁷ AIC Br. at 17; AIC Reply Br. at 8.

25 ⁶⁹⁸ AIC Br. at 18.

26 ⁶⁹⁹ AIC Reply Br. at 9.

27 ⁷⁰⁰ Vote Solar Br. at 33, 34.

28 ⁷⁰¹ Vote Solar Reply Br. at 17-18.

⁷⁰² *Id.*

⁷⁰³ Vote Solar Br. at 33, 34; Vote Solar Reply Br. at 18.

⁷⁰⁴ Vote Solar Br. at 33; Vote Solar Reply Br. at 18.

⁷⁰⁵ Vote Solar Br. at 33-34.

1 proceeding, the RPS Bill Credit option RUCO referred to in its Initial Closing Brief is seriously flawed
 2 because it is a buy-all, sell all arrangement, under which the utility would purchase all of the rooftop
 3 solar output, and the customer would purchase all of its consumption from the utility.⁷⁰⁶ Vote Solar
 4 argues that this would be a dramatic departure from current rate design, and would violate a customer's
 5 right to self-consume the energy generated behind the meter through its own investment.⁷⁰⁷ Vote Solar
 6 opposes any infringement on this property right.⁷⁰⁸

7 Vote Solar responds to RUCO's contention that analyzing only exports will undervalue solar,
 8 as solar energy consumed on-site provides energy and capacity benefits, and there is no justification to
 9 value them separately. Vote Solar agrees that self-use of rooftop solar provides significant benefits,
 10 but believes focusing on exports is the better approach because the utility should not "look behind the
 11 meter" based on a customer's technology choices.⁷⁰⁹ Vote Solar asserts that the only difference
 12 between a customer who adopts energy efficiency measures and one who adopts rooftop solar is when
 13 the rooftop solar customer exports energy to the grid.⁷¹⁰

14 f. TASC

15 TASC objects to the timeliness and the lack of record support of RUCO's Step-Down proposal,
 16 and calls for its rejection.⁷¹¹ TASC notes that it was proposed for the first time on the twelfth day of
 17 the 13 day hearing in this proceeding, and asserts that RUCO offered no evidence to support it.⁷¹²
 18 TASC states that RUCO offered no rationale or proposal regarding how, when, or under what
 19 circumstances the proposed step-down would be triggered, lowering the compensation rate.⁷¹³ TASC
 20 argues that had RUCO presented such basic information about its proposal in the normal course of the
 21 proceeding, the record could have been developed, and other parties could have properly challenged
 22 it.⁷¹⁴ TASC asserts that due to its untimeliness, RUCO's proposal cannot be adopted.⁷¹⁵

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 24 ⁷⁰⁶ Vote Solar Reply Br. at 18.

⁷⁰⁷ Vote Solar Reply Br. at 18-19.

25 ⁷⁰⁸ Vote Solar Reply Br. at 19.

⁷⁰⁹ Vote Solar Br. at 8.

26 ⁷¹⁰ *Id.*

⁷¹¹ TASC Reply Br. at 24-25.

27 ⁷¹² TASC Reply Br. at 24.

⁷¹³ TASC Reply Br. at 24.

28 ⁷¹⁴ TASC Reply Br. at 24.

⁷¹⁵ TASC Reply Br. at 24.

1 TASC asserts that RUCO's proposal to decrease compensation over time would add an
 2 additional layer of complexity to Staff's Resource Comparison Proxy methodology in an arbitrary
 3 manner that would "further divorce the rate from the true value of DG."⁷¹⁶ TASC believes that RUCO's
 4 proposal to step down compensation for exports over time would lead to further disputes, and contends
 5 that parties' resources would be better spent on a long-term avoided cost analysis.⁷¹⁷ TASC asserts
 6 that if the value of rooftop solar exports does in fact decline or increase over time, a long-term avoided
 7 cost methodology will reflect such a decline or increase on a going forward basis in future rate cases,
 8 where the value would be calculated and recalculated.⁷¹⁸

9 g. Staff

10 Staff does not oppose RUCO's step-down approach when coupled with Staff's Resource
 11 Comparison Proxy methodology.⁷¹⁹ Staff notes, however, that the proposal may be administratively
 12 difficult to implement since it appears that many tranches of customers would be created, and the
 13 utilities would have to track the tranches from a billing perspective and an administrative
 14 perspective.⁷²⁰ Staff also notes that the Resource Comparison Proxy methodology will by itself decline
 15 as new projects are added.⁷²¹

16 Like the other parties, Staff opposes RUCO's position that the value of DG analysis should look
 17 at self-consumption in addition to exports.⁷²² Staff believes that "what happens behind the meter is the
 18 customer's business. The customer has the right to reduce load by conservation, insulation, high
 19 efficiency appliances, storage or the installation of a DG meter."⁷²³ Staff contends that there is thus no
 20 need to include self-consumption in the analysis.⁷²⁴ Staff adds that it views the export rate more in the
 21 nature of a wholesale rate, and not a retail rate, which would apply to self-consumption.⁷²⁵

22 . . .

23 _____
 24 ⁷¹⁶ TASC Reply Br. at 24.

⁷¹⁷ TASC Reply Br. at 24.

⁷¹⁸ TASC Reply Br. at 24.

⁷¹⁹ Staff Br. at 28. Staff notes that the parties were asked to consider a step-down approach in Commissioner Stump's June 13, 2016 letter to the docket.

⁷²⁰ *Id.*

⁷²¹ *Id.*

⁷²² Staff Br. at 13.

⁷²³ *Id.*, citing to Exh. Staff-7, Direct Testimony of Staff witness Howard Solganick, at 7.

⁷²⁴ Staff Br. at 13-14.

⁷²⁵ *Id.* at 14.

1 **F. Staff**

2 1. Overview

3 Staff believes that the Commission should use the determination resulting from the value of DG
4 methodology adopted in this proceeding to inform its decision making on related policy and ratemaking
5 issues in an electric utility's rate case, as it applies to all DG customers.⁷²⁶ Staff states that all parties
6 agree that value of DG methodologies should be based on an avoided cost study or an avoided cost
7 proxy,⁷²⁷ and that while all parties may not agree on how the resulting value of DG determinations
8 should be applied, they all acknowledge that value of DG calculations can be considered in determining
9 how rooftop solar customers who export energy to the grid are incentivized or compensated, or both,
10 and to inform rate design.⁷²⁸

11 Staff presented two avoided cost methodologies in this proceeding. The Direct Testimony of
12 Staff's witness Mr. Solganick included a presentation of Staff's Proposed Avoided Cost methodology,
13 which is a traditional avoided cost methodology which Staff states can be based on a short-term
14 analysis, or a long-term analysis, with a more cautionary determination of costs and benefits. Staff
15 also presented, during the course of the hearing in this proceeding, another avoided cost methodology,
16 Staff's Proposed Resource Comparison Proxy methodology. Staff designed its Resource Comparison
17 Proxy methodology to determine a weighted average cost of the grid-scale solar resources owned by
18 the utility and the utility's solar PPAs. This methodology was described by the Commission's Utilities
19 Division Director Thomas Broderick at the hearing on June 13, 2016.⁷²⁹ Foundational testimony
20 regarding the utilities' responses to Staff's data requests, and utility spreadsheets showing the data,
21 were also presented at the hearing on June 8, June 9, and June 13, 2016, by APS witness Bradley Albert
22 and TEP/UNSE witnesses David John Lewis and Carmine Tilghman, and in associated Staff
23 exhibits.⁷³⁰

24
25 _____
26 ⁷²⁶ Staff Br. at 10, 14.

27 ⁷²⁷ Staff defines avoided cost as the "costs of energy that would have been produced or purchased but for the existence of
the DG." Staff Br. at 8, citing to Exh. Staff-2, Direct Testimony of Staff witness Howard Solganick, at 10.

28 ⁷²⁸ Staff Br. at 8, 10.

⁷²⁹ Tr. at 2322-2356 (Staff witness Thomas Broderick).

⁷³⁰ Tr. at 2084-2087 (APS witness Bradley Albert); Tr. at 2186-2212 (TEP/UNSE witness David John Lewis); Tr. at 2225-
2252 (TEP/UNSE witness Carmine Tilghman).

1 Staff urges the Commission to adopt both its proposed methodologies for use in rate cases.⁷³¹
 2 Staff contends that both are consistent with much of the guidance provided by the Commissioners'
 3 letters to this docket, and that adoption of both methodologies would provide the Commission with
 4 maximum flexibility to address any rate design modifications necessary to respond to changes in the
 5 rooftop solar marketplace.⁷³²

6 Staff states that the determination of avoided cost can be a complicated undertaking, and asserts
 7 that the methodology adopted must include specificity, and must allow for calculation of avoided cost
 8 in a manner that can be accommodated in a rate case proceeding.⁷³³ Staff believes that the use of both
 9 its proposed methodologies would give the Commission an important comparison point. Staff also
 10 believes that having both methodologies available would provide an important backstop in rate cases.
 11 Staff states that when its Resource Comparison Proxy methodology is used in conjunction with its
 12 traditional Avoided Cost methodology in rate cases, it will be informative to the Commission on its
 13 various value of solar determinations, and may be something that parties could agree on if a traditional
 14 avoided cost analysis becomes too difficult and time-consuming in the context of the rate case.⁷³⁴

15 2. Cost of Service Issues

16 Staff agrees with Commission findings in prior orders that there is a cost shift, but notes that
 17 issues were raised by Vote Solar and TASC regarding assumptions in APS's and TEP/UNSE's cost
 18 models that are appropriately addressed in this proceeding. Staff states that transparency issues with
 19 the utilities' COSS models, and their availability for use by other parties in future cases, are also
 20 appropriately addressed in this proceeding. Staff asserts that resolving model transparency issues now
 21 will permit easier assimilation and use in rate cases.⁷³⁵

22 3. Net Metering

23 Staff states that Arizona's NEM Rules were adopted when the rooftop solar industry was first
 24 emerging, and they provided an incentive for the growth and adoption of rooftop solar by utility
 25

26 ⁷³¹ Staff Br. at 14; Staff Reply Br. at 1.

27 ⁷³² Staff Reply Br. at 1.

28 ⁷³³ Staff Br. at 4.

⁷³⁴ Staff Reply Br. at 2, 4.

⁷³⁵ *Id.* at 2.

1 customers.⁷³⁶ Staff states that Arizona, and many other states that adopted net metering, are faced with
2 the issue of whether the same level of subsidies are necessary today, and whether net metering should
3 continue to be a significant part of the value equation.⁷³⁷ Staff contends that in addition to providing
4 compensation to rooftop solar customers for their wholesale exports at a retail rate, NEM provides
5 additional significant subsidies via its banking or crediting mechanisms.⁷³⁸ For this reason, Staff
6 recommends that net metering, and the banking of exports associated with net metering, should
7 eventually be eliminated, and replaced with a mechanism for the direct purchase of exports.⁷³⁹

8 Currently, Staff explains, NEM provides for a 1-for-1 offset, which results in valuation of all
9 rooftop solar exports at a utility's retail rate, regardless of the time of day, or time of year, that it is
10 measured.⁷⁴⁰ This results in situations in which rooftop solar energy can be exported during the winter,
11 when wholesale prices are low, and the credit for that export can be used to offset energy provided by
12 the utility during the summer, when wholesale prices are high.⁷⁴¹ Staff agrees with TEP/UNSE's
13 witness Mr. Tilghman that the value of rooftop solar exports between October and May is not
14 equivalent in value to the utility-provided energy the rooftop solar customer consumes during June
15 through September.⁷⁴² Netting provides rooftop solar customers with a retail rate offset, and Staff
16 explains that the duration period of the netting (which can be seasonal, monthly, daily, annual, or
17 instantaneous) can skew the value of rooftop solar exports.⁷⁴³ Staff believes it is clear that many entities
18 leasing or selling rooftop solar systems to customers, and the customers themselves, consider the
19 significant potential banking and netting effect on the price they will pay for energy when they consider
20 the overall value the system will provide.⁷⁴⁴ Staff notes that the typical rooftop solar installation exports
21 on average one-third of its total production.⁷⁴⁵

22 Staff believes that in order to address some of the NEM issues and other cost shift issues, it is
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24 ⁷³⁶ Staff Br. at 6, citing to Decision No. 70567.

⁷³⁷ Staff Br. at 6.

⁷³⁸ *Id.*

⁷³⁹ *Id.*, citing to Exh. Staff-2, Direct Testimony of Howard Solganick, at 18.

⁷⁴⁰ Staff Br. at 7.

⁷⁴¹ *Id.*, citing to Exh. TEP/UNSE-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 4-5.

⁷⁴² Staff Br. at 7, citing to Exh. TEP/UNSE-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 4-5.

⁷⁴³ Staff Br. at 7.

⁷⁴⁴ *Id.*

⁷⁴⁵ *Id.*, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at 12.

1 necessary that the concept of net metering transition to a new, more simplified billing mechanism that
 2 allows the utility to purchase rooftop solar exports at an appropriate export rate set by the
 3 Commission.⁷⁴⁶ Staff asserts that the appropriate place to consider the concepts of NEM banking and
 4 netting are either in a rulemaking proceeding or in each utility's rate case.⁷⁴⁷

5 4. Staff's Proposed Avoided Cost Methodology

6 a. Categories of Benefits and Costs

7 Staff's Proposed Avoided Cost Methodology would consider the following broad categories of
 8 benefits and costs:

- 9 1) Energy and System Losses;
- 10 2) Capacity (generation capacity, transmission and distribution capacity and
 11 distributed solar's installed capacity);
- 12 3) Grid Support Services (reactive supply and voltage control; regulation and
 13 frequency response; energy and generator imbalance; synchronized and
 14 supplemental operating reserves; scheduling, forecasting and system control and
 15 dispatch);
- 16 4) Financial Risk (fuel price hedge, and market price response);
- 17 5) Security Risk (reliability and resilience); Environmental (carbon emissions
 18 (CO₂); criteria air pollutants (SO₂, NO₂, PM); water and land; and Social
 19 (economic development (jobs and tax revenues)).⁷⁴⁸

20 b. Methodology for Considering the Benefits and Costs

21 Staff's Proposed Avoided Cost Methodology would consider the broad categories of benefits and
 22 costs as listed above, in the following manner:

- 23 1) avoided energy costs, along with appropriate losses based on an energy loss
 24 study performed by the utility which is specific to it and/or its interconnected
 25 systems;
- 26 2) avoided generating capacity with losses adjusted for geographic location using
 27 the demand loss study;
- 28 3) avoided transmission and distribution capacity costs, with adders for specific
 geographic areas where a demonstration is made that transmission lines or
 distribution feeders can be delayed due to solar DG in the area;

⁷⁴⁶ Staff Br. at 7.

⁷⁴⁷ *Id.* at 7-8.

⁷⁴⁸ *Id.* at 14-15, citing to Exh. Staff -2, Direct Testimony of Staff witness Howard Solganick, at Exhibit HS-2.

- 1 4) environmental (would be analyzed, but typically not included because the
2 environmental impacts are already considered in the IRP process); and
3 5) grid support services.⁷⁴⁹

4 Staff states that the consideration of benefits and costs can be done on either a short-term or a long-
5 term basis as the Commission prefers.⁷⁵⁰ Staff's witness testified that a short-term analysis is
6 preferable, which would use forecasted data no longer than the period of time between a utility's rate
7 cases, or approximately five years, before it would be updated again.⁷⁵¹ Staff states that if the
8 Commission chooses to use long-term forecasts, more frequent updates could address the risk that the
9 forecast will likely change, and lessen the risk of overpayment by non-DG customers.⁷⁵² Staff agrees
10 with RUCO that only easily quantifiable costs and benefits should be examined, if the Commission
11 chooses to use long-term forecasts.⁷⁵³

12 c. Avoided Energy Costs

13 Staff states that avoided energy costs are typically the most significant component of the
14 avoided cost calculation, and that an adjustment for energy losses (due to local consumption) would be
15 included based on an energy study. Staff states that APS's estimate is 7 percent over a year and 12
16 percent at the time of peak demand.⁷⁵⁴

17 d. Avoided Generation Capacity Costs

18 Staff states that determining the avoided generation capacity costs requires assumptions
19 regarding (1) generation capacity additions that are reduced or delayed due to additional rooftop solar
20 exports, and (2) the level of rooftop solar export capacity that is expected to contribute to the system
21 peak.⁷⁵⁵ Staff states that the second assumption is generally assessed using an ELCC (effective load
22 carrying capacity) calculation, a method which reflects the capacity value of an intermittent
23

24 ⁷⁴⁹ Staff Br. at 15, with citations throughout this list to Exh. Staff -2, Direct Testimony of Staff witness Howard Solganick,
25 at 19, and Exhibit HS-2, pp. 7, 14, 15, and to Exh. Staff -3, Rebuttal Testimony of Staff witness Howard Solganick, at 5.
26 Definitions of the terms considered in Staff's Proposed Avoided Cost methodology are found at those citations.

⁷⁵⁰ Staff Br. at 16.

⁷⁵¹ Staff Reply Br. at 3, 12.

⁷⁵² *Id.*

⁷⁵³ *Id.*

⁷⁵⁴ Staff Br. at 16, citing to Exh. Staff -3, Rebuttal Testimony of Staff witness Howard Solganick, at 16.

⁷⁵⁵ Staff Br. at 16, citing to Exh. TEP/UNSE-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 13, and
28 Vote Solar-7, Direct Testimony of Vote Solar witness Briana Kobor, at 31.

1 technology.⁷⁵⁶ Staff states that battery storage is the only technology that reduces the intermittency of
 2 solar, and if used, would be included in the ELCC calculation.⁷⁵⁷

3 e. Avoided Transmission and Distribution Costs

4 Location-specific adders, and other adders, where value can be shown in certain geographic
 5 areas, are included in Staff's avoided cost calculation. For instance, a specific value adder would be
 6 appropriate if the deferral or elimination of transmission or distribution assets and/or costs can be
 7 demonstrated.⁷⁵⁸ Staff states that this could be calculated based upon projections utilizing ELCC to
 8 determine when capacity is needed that can be offset.⁷⁵⁹

9 Staff believes that if enough rooftop solar can be aggregated at a specific location to make an
 10 incremental difference in feeder or substation enhancements, a value component could be recognized
 11 as an adder, based on ELCC calculations.⁷⁶⁰

12 f. Adders to Incentivize DG with Added System Value

13 Staff's methodology contemplates other adders for system attributes that may provide added
 14 value.

15 1) Geographic and West-Facing System Adders

16 Staff recommends that the Commission require use of a feeder-focused RFP process to identify
 17 geographic areas where additional rooftop solar may be of value, and notes that the RFP process could
 18 put a higher value on west-facing systems, which provide greater production during summer peaking
 19 hours.⁷⁶¹

20 Staff states that the Commission could consider authorizing adders for west-facing facilities in
 21 specific geographic locations to encourage the development of west-facing facilities. Staff believes
 22 that geographic components should be treated as separate adders, and not accrue to all exports, because
 23

24 ⁷⁵⁶ Staff Br. at 16, citing to Exh. Staff -2, Direct Testimony of Staff witness Howard Solganick, at 18.

25 ⁷⁵⁷ Staff Br. at 16, citing to Exh. TEP/UNSE-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 13.

26 ⁷⁵⁸ Staff Br. at 16, citing to January 8, 2016 Correspondence to the Docket from Commissioner Forese, and to Exh. Staff -
 2, Direct Testimony of Staff witness Howard Solganick, at 19-20; Staff Reply Br. at 3.

27 ⁷⁵⁹ Staff Br. at 16-17, citing to Exh. Staff -2, Direct Testimony of Staff witness Howard Solganick, at 13 and to Exh. Staff-
 3, Rebuttal Testimony of Staff witness Howard Solganick, at 5.

28 ⁷⁶⁰ Staff Br. at 17, citing to Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 5.

⁷⁶¹ Staff Br. at 17, citing to Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 20, and to Exh.
 TEP/UNSE-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 4.

1 transmission or distribution asset deferral is location specific.⁷⁶²

2 2) Renewable Energy Credits (“REC”) Adder

3 Staff states that the Commission could consider an adder to recognize utility receipt of RECs
4 when it purchases the customer’s exports.⁷⁶³

5 3) Responsive System and Storage Adders

6 Staff states that widespread use of smart inverters with some centralized control may allow
7 rooftop solar to provide control capabilities similar to utility-scale solar, and that adders would be
8 appropriate to recognize the value of DG systems that can be controlled by the utility, to the extent it
9 is dispatched to increase output during hours of system peak.⁷⁶⁴

10 Staff states that storage provides considerable value since it addresses intermittency concerns,
11 and that the Commission may want to incent storage, to the extent it is dispatched to increase output
12 during hours of system peak.⁷⁶⁵

13 4) Water

14 Staff states that the costs of water used in a utility’s generation portfolio should already be
15 reflected in the variable energy costs avoided from DG.⁷⁶⁶ However, Staff states that concerns about
16 future water shortages may be a policy issue for the Commission to consider.⁷⁶⁷ Staff states that the
17 Commission could recognize the fact that rooftop solar’s water usage is lower on average, and could
18 use an incentive mechanism for this in areas where there are concerns identified as to future water
19 shortage.⁷⁶⁸

20 5) Adders for Added System Value May be Difficult to Demonstrate

21 Staff notes that until rooftop solar penetration is higher (either alone or combined with other
22 technologies, the adders described in this section may be difficult to demonstrate in most areas.⁷⁶⁹

24 ⁷⁶² Staff Br. at 17, citing to Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 3; Staff Reply Br. at 3.

25 ⁷⁶³ Staff Br. at 17, citing to Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 20; Staff Reply Br. at 3.

26 ⁷⁶⁴ Staff Br. at 17, citing to Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 5, 12, 29; Staff Reply Br. at 3.

27 ⁷⁶⁵ Staff Br. at 18; Staff Reply Br. at 3.

28 ⁷⁶⁶ Staff Br. at 19.

⁷⁶⁷ *Id.*, citing to Correspondence to the Docket filed on February 16, 2016 by Commissioner Burns.

⁷⁶⁸ Staff Br. at 19; Staff Reply Br. at 3.

⁷⁶⁹ Staff Br. at 19.

g. General Opposition to Including Environmental Benefits, Local Economic Development Benefits, Fuel Hedging Benefit, Reliability

Staff is generally opposed to including avoided environmental costs. Staff's witness explained that this is because avoided cost values kWh provided at costs the utility does not incur, and if a generating unit must meet a specific environmental compliance standard, (such as emissions or water usage), it has already incurred the associated cost to construct and operate the plant.⁷⁷⁰ Staff states that only "if the environmental cost is identified in the IRP process and is not already included in utility costs and rates, and is based upon an emerging regulation or results in reductions in emission levels over and above required levels, should this be considered as an avoided cost."⁷⁷¹

Staff believes that economic benefits should be considered qualitatively only, and opposes any adders for them. Staff states that such costs and benefits are very difficult to quantify, are not included in the ratemaking formula for existing generation and other facilities, and are not unique or incremental to DG.⁷⁷²

In regard to the fuel hedging value for rooftop solar advocated by TASC, RUCO, and Vote Solar, based on arguments that renewable generation reduces a utility's exposure to fossil fuel price volatility, Staff's witness states:

I have seen little evidence that electric utility customers are demanding more reduction in long-term pricing volatility. In competitive supply states residential contracts appear to extend out a few years at most. Utility energy adjustment programs are generally annual or even shorter durations. Staff suggests electric customers do not value a partial fuel price hedge and one should not be applied.⁷⁷³

5. Comments on Staff's Proposed Avoided Cost Methodology

a. APS

APS states that it largely agrees with Staff's proposed avoided cost methodology, noting that its capacity savings were based on an ELCC assessment, which is the method APS uses to derive capacity value in the resource planning process.⁷⁷⁴ APS is concerned with Staff's suggestion that forecasted capacity could be used in determining avoided cost, but states that with conditions, Staff's

⁷⁷⁰ Staff Br. at 18, citing to Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 12.

⁷⁷¹ Staff Br. at 18, citing to Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 4.

⁷⁷² Staff Br. at 18, citing to Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 20.

⁷⁷³ Staff Br. at 18-19; Exh. Staff-3, Rebuttal Testimony of Staff witness Howard Solganick, at 14.

⁷⁷⁴ APS Br. at 47.

1 avoided cost methodology would protect customers and would value exported energy in a transparent,
 2 verifiable, fair manner.⁷⁷⁵ APS believes Staff's avoided cost methodology would accomplish those
 3 goals if the calculation of forecasted capacity savings is constrained to a limited time period no longer
 4 than the time between rate cases, and if the magnitude of capacity savings is based upon actual data
 5 derived from an ELCC analysis.⁷⁷⁶

6 b. TEP/UNSE

7 TEP/UNSE state that Staff's proposed avoided cost approach includes many elements they
 8 believe should be considered in determining a value of DG based on avoided cost.⁷⁷⁷ They assert that
 9 the complexity of the methodology may provide a challenge to smaller utilities, and if applied in the
 10 context of a rate case, could overwhelm other important rate case issues.⁷⁷⁸ They support Staff's
 11 position not to include elements that are not included in rates, such as environmental or economic
 12 benefits, fuel hedge values or grid reliability benefits.⁷⁷⁹ TEP/UNSE state that Staff appears to
 13 acknowledge that "as available" energy from DG systems may provide no capacity value,⁷⁸⁰ and agree
 14 with Staff's concept of using an ELCC analysis to identify any actual, real concrete and ongoing
 15 capacity savings from generation, transmission, or distribution before considering inclusion of any
 16 long-term avoided costs in valuing DG.⁷⁸¹ They assert, however, that given the nature of current
 17 rooftop solar installations, it is unlikely that rooftop solar provides an ELCC that should be
 18 compensated through a value of DG.⁷⁸² They disagree with Staff's suggestion that the utility's avoided
 19 cost could be considered a "floor" on the value of DG, asserting that since rooftop solar
 20 customers have no legal obligation to provide energy or capacity, short-term avoided cost is a
 21 reasonable valuation, consistent with PURPA.⁷⁸³ TEP/UNSE assert that DG resources should be
 22 required to meet a significant burden of proof before any costs beyond short-term avoided cost savings
 23

24 ⁷⁷⁵ *Id.*

25 ⁷⁷⁶ APS Br. at 48

26 ⁷⁷⁷ TEP/UNSE Br. at 12-13.

27 ⁷⁷⁸ *Id.* at 13; TEP/UNSE Reply Br. at 3.

28 ⁷⁷⁹ TEP/UNSE Reply Br. at 2, referring to Staff Br. at 18-19.

⁷⁸⁰ TEP/UNSE Br. at 10.

⁷⁸¹ TEP/UNSE Br. at 12-13; TEP/UNSE Reply Br. at 2, 7.

⁷⁸² TEP/UNSE Br. at 12-13.

⁷⁸³ TEP/UNSE Br. at 10, referring to Tr. at 1309 (Staff witness Howard Solganick).

1 can be imposed on non-DG ratepayers.⁷⁸⁴

2 TEP/UNSE point out that Staff acknowledged that the many value and cost elements in its
3 avoided cost methodology could be subject to litigation, resulting in a lengthy proceeding, and that it
4 may not be easy to implement.⁷⁸⁵ TEP/UNSE believe that an avoided cost determination for DG could
5 be done more simply through a market proxy, which would also comport with PURPA.⁷⁸⁶

6 c. AIC

7 Of Staff's two proposals, AIC prefers Staff's Proposed Avoided Cost methodology because it
8 better reflects the costs and cost saving resulting from DG of various types.⁷⁸⁷

9 d. Vote Solar

10 Vote Solar opposes Staff's preference to only analyze short-term avoided costs in its traditional
11 avoided cost calculation.⁷⁸⁸ Vote Solar argues that the methodology does not accurately value rooftop
12 solar because it ignores significant future benefits.⁷⁸⁹ Vote Solar is also critical of Staff's long-term
13 avoided cost approach, because it omits the analysis of environmental, economic development, and
14 grid security benefits that Vote Solar believes are necessary to properly value rooftop solar.⁷⁹⁰

15 e. TASC

16 With reservations, TASC is generally supportive of Staff's Proposed Avoided Cost
17 methodology. According to TASC, unlike the utilities' and RUCO's avoided cost proposals, it would
18 successfully analyze the costs and benefits of DG going forward, when future technologies, such as
19 battery storage, will become part of the valuation equations.⁷⁹¹ Two issues impede TASC's full support
20 of this methodology: (1) Staff's preference for a short-term time analysis as opposed to long-term; and
21 (2) missing components which TASC believes should be included: environmental benefits, societal
22 benefits, and fuel hedging cost benefits.⁷⁹²

23

24 ⁷⁸⁴ TEP/UNSE Reply Br. at 2.

25 ⁷⁸⁵ TEP/UNSE Br. at 13, citing to Tr. at 1399-1400 (Staff witness Howard Solganick), and Tr. at 2324, 2327-2328 (Staff
witness Thomas Broderick).

26 ⁷⁸⁶ TEP/UNSE Reply Br. at 1

27 ⁷⁸⁷ AIC Br. at 12.

28 ⁷⁸⁸ Vote Solar Reply Br. at 16.

⁷⁸⁹ *Id.*

⁷⁹⁰ *Id.*

⁷⁹¹ TASC Reply Br. at 20.

⁷⁹² *Id.* at 21-22.

1 Based on TASC's position that a DG system must be valued over its useful life, because a short-
 2 term, "snapshot" analysis cannot properly value a DG system's actual benefits, TASC disagrees with
 3 Staff's assertion that the methodology can accurately value DG if it is performed on a short-term
 4 basis.⁷⁹³ TASC asserts that only performing the avoided cost valuation over a 20 year plus period of
 5 time would enable DG to be "treated like a resource and evaluated in the same manner that utilities
 6 consider the acquisition of other long-term resources."⁷⁹⁴

7 In regard to TASC's second reservation regarding Staff's Proposed Avoided Cost methodology,
 8 TASC asserts that there is no justification for excluding environmental benefits due to an inability to
 9 quantify those benefits today, and a party should be able to present evidence in a rate case to
 10 demonstrate the existence of such a benefit in the future.⁷⁹⁵ TASC points to Staff's acknowledgement
 11 that environmental costs could be considered an avoided cost if identified in a utility's IRP.⁷⁹⁶

12 TASC contends that adders reflecting societal benefits of DG, (water savings, carbon reduction,
 13 air pollution reduction, and local economic benefits), which do not directly impact utility rates, but that
 14 are conferred on all citizens, should be included in Staff's Avoided Cost methodology.⁷⁹⁷ TASC asserts
 15 that they should also be looked at from a policy perspective in promoting clean energy, because
 16 according to TASC, if the compensation for DG exports is set too low, the societal benefits will never
 17 accrue, which would be counter-productive to the Commission's goals of promoting a healthy market
 18 for DG.⁷⁹⁸

19 TASC argues that fuel hedging costs should not have been excluded from Staff's valuation
 20 methodology. TASC asserts that fuel hedging costs are quantifiable, asserting that according to APS
 21 in its 2012 IRP, renewable resources "provide mitigation against the inherent price volatility risks
 22 associated with a natural-gas dominated energy mix."⁷⁹⁹ TASC asserts that fuel hedging costs are part
 23 of the avoided cost of natural gas attributable to DG, and can therefore be quantified.⁸⁰⁰

24 ⁷⁹³ *Id.* at 20.

25 ⁷⁹⁴ *Id.* at 20-21.

26 ⁷⁹⁵ *Id.* at 21.

27 ⁷⁹⁶ *Id.*, referring to Staff Br. at 18.

28 ⁷⁹⁷ TASC Reply Br. at 21. A description of these benefit categories as proposed by TASC is set forth above, in the section describing TASC's proposed Long-Term Avoided Cost methodology.

⁷⁹⁸ TASC Reply Br. at 21.

⁷⁹⁹ *Id.* at 22, citing to Exh. TASC-26, Direct Testimony of TASC witness R. Thomas Beach, at Exhibit 2, p. 17, n. 16.

⁸⁰⁰ TASC Reply Br. at 22. TASC cited to Docket No. E-01345A-13-0248, "Technical Conferences on DG and NEM."

1 f. RUCO

2 RUCO's most recent recommendation supports either of the methodologies Staff proposes for
3 adoption in this proceeding.⁸⁰¹ RUCO believes that Staff capably presented a long-term avoided cost
4 methodology that is similar to how energy efficiency is treated with the societal cost test.⁸⁰² RUCO
5 states that its step-down proposal could be used as an implementation option in addition to either of
6 Staff's proposed methodologies.⁸⁰³

7 6. Staff's Responses to Comments on its Avoided Cost Methodology

8 Staff responded to TEP/UNSE's comment regarding the complexity of Staff's Avoided Cost
9 methodology, and that the complexity could overwhelm issues in a rate case, and might provide a
10 challenge for smaller utilities with limited resources. Staff states that while it is true that traditional
11 avoided cost studies can be very complex and time-consuming, they have been undertaken many times
12 before in both short-term and long-term formats, and there are accepted methodologies for both.⁸⁰⁴
13 Staff states that there are completed analyses in the record of this proceeding that the Commission
14 could use if it so wishes. Staff states that the geographic adder approach presented in the testimony of
15 its witness relies in part upon already-developed utility analyses and long-term planning methodologies
16 that look at upgrades to distribution and transmission.⁸⁰⁵

17 Staff states that its witness Director Broderick acknowledged at the hearing that Staff's
18 proposed Resource Comparison Proxy methodology would probably be a simpler method of producing
19 a reliable proxy for avoided cost, and for that reason it may be a more appropriate method initially.

20 7. Staff's Proposed Resource Comparison Proxy Methodology

21 Staff states that its Resource Comparison Proxy methodology is a reliable avoided cost proxy
22 representing the actual average avoided cost of the utilities' provision of solar generation to their
23 customers.⁸⁰⁶ Staff devised its Resource Comparison Proxy methodology to determine avoided cost
24 by using the weighted average of utility-owned solar facilities and PPAs of each individual utility.⁸⁰⁷

25 ⁸⁰¹ RUCO's June 22, 2016 Responsive Comments.

26 ⁸⁰² *Id.*

27 ⁸⁰³ RUCO Br. at 14.

28 ⁸⁰⁴ Staff Reply Br. at 9.

⁸⁰⁵ *Id.*

⁸⁰⁶ Staff Br. at 22, citing to Tr. at 2332-2333 (Staff witness Thomas Broderick).

⁸⁰⁷ Staff Br. at 19, citing to Tr. at 2332-2333 (Staff witness Thomas Broderick).

1 a. Components

2 During the course of the hearing, at the end of April, 2016, Staff requested and received a
 3 significant amount of information from APS and TEP/UNSE related to all of their utility-owned grid
 4 scale solar PV facilities, and all their PPAs for solar PV facilities.⁸⁰⁸ The information included the
 5 effective date, when the specific generating project began producing energy, the term of the PPA,
 6 pricing information related to the PPA, the type of renewable technology, copies of each of the actual
 7 contracts, and the actual purchase power agreements.⁸⁰⁹

8 Staff requested in its Data Request 3.6 to APS, that APS build a spreadsheet that could combine
 9 the cost and pricing information for all the solar projects, both utility-owned and PPAs, and then
 10 calculate a weighted average overall price or cost for all the solar projects.⁸¹⁰ APS provided the active
 11 spreadsheet in Excel with the formula to each party.⁸¹¹ Staff states that currently the spreadsheet is set
 12 up to only allow an analysis up to five years, but at the hearing, APS agreed to modify the spreadsheet
 13 to allow for consideration of facilities or PPAs spanning a period of time greater than five years.⁸¹²

14 Staff describes the spreadsheet and its functions as follows:

15 The spreadsheet allowed for variance in terms of which projects to include, how far
 16 back to go in the analysis i.e., whether the analysis should be limited to a certain number
 17 of years, the ability to have the cost represented on either a levelized or non-levelized
 18 basis, inclusion or exclusion of Arizona's production tax credit applicable to the first 10
 19 years that the project is in service as well as other variables. At a high level, the response
 20 to Staff Data Request 3.6 was intended to provide a per kilowatt hour cost that blends
 all of APS's grid scale PV facilities. The spreadsheet also has weighting factors built
 in where the analyst can put more weight on more recent projects or can assign more
 weight to a larger project that produces more energy.

21 The levelized versus non-levelized function allows the analyst to see the variance that
 22 would result from year to year if a non-levelized annual cost was preferred. Some of
 23 the variance may be due to PPAs which contain an escalator over time. Utility owned
 24 PV facilities, on the other hand, are going to reflect a higher cost at the beginning of the
 25 life of the project because the revenue requirement is higher at the beginning and
 declines over time as the project is depreciated. In general if you were to use a levelized
 cost, it is likely to be lower than the yearly or non-levelized cost because the in-service
 dates of the various facilities or agreements are more recent, so the revenue requirements

26 ⁸⁰⁸ Staff Br. at 19, referring to Exh. Staff-4 and Tr. at 1314-1318.

27 ⁸⁰⁹ Staff Br. at 19-20.

⁸¹⁰ *Id.* at 20, referring to Tr. at 2086 (APS witness Bradley Albert).

⁸¹¹ Tr. at 2088 (APS witness Bradley Albert).

28 ⁸¹² Staff Br. at 20, fn. 119.

1 are still higher than the average over the life of the facility.
 2 Staff Br. at 20 (citations to Tr. 2088-2103 (APS witness Bradley Albert) omitted).

3 Staff supports the use of a spreadsheet such as that developed by APS for use in rate cases for
 4 this methodology.⁸¹³ The spreadsheet allows parties to apply different weights to different factors, to
 5 include only those projects a party believes is appropriate, and allows for any adjustment to the result
 6 that the Commission may deem appropriate.⁸¹⁴

7 b. Results for APS

8 In response to Staff's Data Requests for information from 2008 forward, APS provided cost per
 9 kWh information for the utility-scale projects it owns, and for its current PPAs.⁸¹⁵ Staff states that
 10 APS's analysis of both owned facilities and PPAs included identification of the year in which the
 11 projects came on line, or the "vintage."⁸¹⁶ The vintage information indicates a decrease in costs per
 12 kWh from projects of earlier vintage to more recently completed projects.⁸¹⁷ The owned projects
 13 included in APS's analysis were Hyder, Hyder 2, Cotton Center, Paloma, Chino Valley, Foothills, Gila
 14 Bend, Luke AFB, Desert Star, and Red Rock.⁸¹⁸ APS also provided analysis for six current PPAs.

15 For PPAs, the weighted average cost is 11.3 cents/kWh.⁸¹⁹ The weighted average cost of APS's
 16 company-owned and PPA resources considered together is 10.9 cents/kWh.⁸²⁰ Staff states that the
 17 vintage data also suggest that as APS adds new solar facilities to its portfolio, whether through PPAs
 18 or utility-owned facilities, the weighted average price per kWh will decline.⁸²¹

19 c. Results for TEP/UNSE

20 TEP/UNSE also performed an analysis of its solar generation resources, both utility-owned and
 21 PPAs, and calculated a weighted average of the costs of those resources.⁸²² Staff states that
 22 TEP/UNSE provided a similar set of analyses as APS.⁸²³ The owned projects included in TEP/UNSE's

23 ⁸¹³ Staff Reply Br. at 5.

24 ⁸¹⁴ *Id.*

25 ⁸¹⁵ Staff Br. at 21.

26 ⁸¹⁶ *Id.*

27 ⁸¹⁷ *Id.*

28 ⁸¹⁸ *Id.*

⁸¹⁹ *Id.*

⁸²⁰ *Id.*

⁸²¹ *Id.*

⁸²² *Id.*

⁸²³ *Id.*

1 analysis included Fort Huachuca, Rio Rico, Prairie Fire, La Senita, UASTP1, UASTP11, Springerville
2 1.8, and White Mountain.⁸²⁴

3 Staff states that the analysis shows, based on a production weighted average of the entire
4 spectrum of project vintages of company-owned projects, a cost of approximately 13.3 cents/kWh.⁸²⁵
5 For PPAs, the weighted average cost is 10.6 cents/kWh.⁸²⁶ The weighted average cost of company-
6 owned and PPA resources considered together is 11.1 cents/kWh.⁸²⁷

7 Staff believes that its Resource Comparison Proxy methodology is a good alternative to
8 TEP/UNSE's PPA Proxy methodology, which proposes use of the most recent utility scale renewable
9 energy purchased power agreement for either TEP or UNSE, and to APS's Grid-Scale Adjusted
10 methodology, which also relies upon recent PPAs, RFPs, or PPAs entered into by other western based
11 electric utilities.⁸²⁸

12 8. Comments on Staff's Proposed Resource Comparison Proxy Methodology

13 a. APS

14 APS states that Staff's weighted blending proposal could produce an objective and transparent
15 per kWh price valuation for exported energy, because it is based on actual data that is verifiable and
16 transparent, and that APS could support it.⁸²⁹ APS believes that to be comprehensive, Staff's Resource
17 Comparison Proxy methodology should include the following factors:

- 18 1) a graduated weighting system that places a greater emphasis on more
19 recent announced or executed grid-scale solar prices;
- 20 2) a rolling blended average of no more than five years, where in each
21 subsequent year, the oldest year of data in that period would roll out of
22 the calculation;
- 23 3) refreshing the analysis each year to capture the most current available
24 data and ensure that the price used in the calculation reflects current
25 market conditions;
- 26 4) utilizing data and pricing for photovoltaic solar panels, [that] excludes
27 other types of solar technologies (e.g., concentrated solar or solar thermal

26 ⁸²⁴ *Id.*

27 ⁸²⁵ *Id.*

28 ⁸²⁶ *Id.*

⁸²⁷ *Id.*

⁸²⁸ *Id.* at 22.

⁸²⁹ APS Br. at 49.

1 projects);

- 2 5) in the event that the utility does not have any projects of recent vintage
3 (for example – within the previous year), the methodology could
4 consider utilizing pricing data from available industry sources for grid-
5 scale solar PV projects with priority placed on projects within the state
6 of Arizona to the extent available; and
- 7 6) adjusting to recognize the value differences between grid-scale and the
8 export portion of rooftop solar. This adjustment to recognize valuation
9 differences such as generation capacity value and energy losses is more
10 fully discussed in the direct testimony of Mr. Albert.⁸³⁰

11 b. TEP/UNSE

12 TEP/UNSE disagree with the use of utility-owned solar facilities costs as a proxy for rooftop
13 solar.⁸³¹ TEP/UNSE note that the vintage of the PPAs or utility facilities that would be used as a proxy
14 is unknown, and that it is uncertain how the methodology would apply to utilities who have no PPA or
15 utility-owned grid-scale solar facilities.⁸³²

16 TEP/UNSE believe that a recent grid-tied PPA is an appropriate proxy for the value of DG
17 exports. However, they believe that Staff's proposal to use utility-owned solar facilities in addition to
18 PPAs overreaches, because it would use a weighted average of all such resources, with no limitation
19 on vintage.⁸³³ They contend that this would overcompensate DG exports due to the steep decline in
20 the cost of solar capacity.⁸³⁴ They argue that using older PPAs would reflect outdated PPA costs, which
21 would result in non-DG customers overpaying for excess DG energy, and would allow a rooftop solar
22 customer installing a DG system now to benefit from out-of-date pricing for PPAs entered into years
23 ago.⁸³⁵ TEP/UNSE are opposed to pricing DG exports for new rooftop solar customers based on out-
24 of-date PV pricing or older PPAs that were signed in order to meet a Commission REST requirement,
25 and note that at the time its pre-2014 PPAs were signed, residential customers were still receiving
26 upfront incentives to install rooftop solar PV systems.⁸³⁶

27 TEP/UNSE assert that updating the value over time to reflect evolving PPA pricing, as Staff

28 ⁸³⁰ *Id.*, citing to Exh. S-5 (public responses to Staff's Third Set of Data Requests to APS).

⁸³¹ TEP/UNSE Reply Br. at 3.

⁸³² TEP/UNSE Br. at 13.

⁸³³ TEP/UNSE Reply Br. at 3.

⁸³⁴ *Id.*

⁸³⁵ TEP/UNSE Br. at 13-14.

⁸³⁶ TEP/UNSE Reply Br. at 3.

1 indicated could be done, would create economic uncertainty for DG customers, and grandfathering
 2 issues.⁸³⁷ Therefore, TEP/UNSE believe that using a current PPA price that is locked in for a period
 3 of time to be a more sustainable approach, and state that UNSE has proposed to lock in, for a period of
 4 time, the PPA proxy price at the time of interconnection as the value for DG exports.⁸³⁸

5 TEP/UNSE expressed concerns in regard to Staff's proposal to use a weighted average of the
 6 per-kWh cost of utility owned grid-scale solar PV to set a proxy rate. They have the same concerns
 7 regarding the vintage of the facilities as they expressed for using older PPAs.⁸³⁹ In addition, they point
 8 to operational differences, such as the fact that utilities control the output of systems they own to
 9 provide voltage stabilization or other system benefits, which results in lowering the actual kWh
 10 produced, thereby skewing the per kWh cost, even though the system benefits from the curtailments.⁸⁴⁰

11 TEP/UNSE disagree with Staff's position that reconsideration of the concepts of banking and
 12 netting DG exports should take place in a rate case or rulemaking.⁸⁴¹ They assert that the concept of
 13 value of DG necessarily requires no banking of DG exports, and that if parties believe that DG exports
 14 are worth either more or less than bundled retail rates, that the exports cannot be netted or banked.⁸⁴²

15 c. GCSECA

16 GCSECA believes that no single methodology will address each utility's unique circumstances,
 17 and agrees with Staff that the appropriate method for valuing DG should be utility-specific.⁸⁴³
 18 GCSECA points out that Staff acknowledged that different utility characteristics may warrant different
 19 approaches.⁸⁴⁴ GCSECA believes that Staff's various adders, including the nodal approach to
 20 calculating a transmission or distribution adder should be rejected because they would require
 21 additional data gathering, analysis, and review that would impose economic and operational hardships
 22 on the Cooperatives.⁸⁴⁵

24 ⁸³⁷ TEP/UNSE Br. at 14.

⁸³⁸ *Id.* TEP/UNSE did not indicate the period of time.

25 ⁸³⁹ TEP/UNSE Br. at 14.

⁸⁴⁰ *Id.*; TEP/UNSE Reply Br. at 3, referring to Tr. at 2226, 2247-2248 (TEP/UNSE witness Carmine Tilghman).

26 ⁸⁴¹ TEP/UNSE Reply Br. at 2, referring to Staff Br. at 7-8.

⁸⁴² TEP/UNSE Reply Br. at 2.

27 ⁸⁴³ GCSECA Br. at 5.

⁸⁴⁴ *Id.*, citing to Exh. S-3, Rebuttal Testimony of Staff witness Howard Solganick, at 18, Tr. at 1402-1403 (Staff witness Howard Solganick), and Tr. at 2352-2353 (Staff witness Thomas Broderick).

28 ⁸⁴⁵ GCSECA Br. at 5, fn. 5.

1 d. AIC

2 AIC asserts that Staff's Resource Comparison Proxy methodology does not comport with sound
3 public policy, because it does not provide customers with the benefit of using more efficient marginal
4 cost prices.⁸⁴⁶ AIC argues that by blending and averaging historical prices of a utility's solar facilities,
5 the methodology asks current customers to pay more for rooftop solar today because older technology
6 was more expensive.⁸⁴⁷ AIC points out that according to TEP/UNSE witness Mr. Tilghman, PPA
7 prices have dropped from 14 cents/kWh ten years ago to as low as 4 cents/kWh in the past year.⁸⁴⁸ AIC
8 believes that paying today's rooftop solar customers a rate that includes a portion of the higher costs
9 from older PPAs and utility-owned grid scale projects would be unjust and inequitable because it would
10 deprive current non-DG customers of the benefit of innovation and cost-effectiveness.⁸⁴⁹

11 e. Vote Solar

12 Vote Solar contends that Staff's Resource Comparison Proxy methodology is flawed for the
13 same reasons the utilities' methodologies on which it is based are flawed.⁸⁵⁰ However, Vote Solar
14 states that despite this "fatal flaw," it is a marked improvement on the utilities' methodologies, because
15 it would reduce the variability of the export rate that would result from using a single utility-scale solar
16 PPA to set the export rate.⁸⁵¹ Vote Solar believes Staff's Resource Comparison Proxy methodology
17 would also reduce the potential for a utility to strategically select low-priced PPAs to minimize the
18 export rate.⁸⁵²

19 Vote Solar contends that Staff's attempts to improve the proposed utility-scale methodologies
20 are unsuccessful and cannot address the fundamental problems with using utility-scale pricing as a
21 proxy for the value of DG solar.⁸⁵³ Vote Solar believes that the fact that the value of DG solar could
22 vary widely depending on which utility-scale PPAs are used and the parameters employed
23 demonstrates the arbitrary nature of the methodology, and shows that utility-scale solar PPAs are not

24 _____
25 ⁸⁴⁶ AIC Br. at 12, citing to Tr. at 871 (TEP/UNSE witness Edwin Overcast).

26 ⁸⁴⁷ *Id.*

27 ⁸⁴⁸ AIC Br. at 12, citing to Tr. at 623 (TEP/UNSE witness Carmine Tilghman).

28 ⁸⁴⁹ *Id.*

⁸⁵⁰ Vote Solar Reply Br. at 16.

⁸⁵¹ *Id.*

⁸⁵² *Id.* at 16-17.

⁸⁵³ Vote Solar Br. at 32.

1 a reasonable proxy.⁸⁵⁴ Vote Solar asserts that the differing results of TEP/UNSE's utility-scale
 2 benchmarking methodology (5.84 cents/kWh) and Staff's Resource Comparison Proxy methodology
 3 (a range from 10.6 cents/kWh to 13.3 cents/kWh), demonstrate that using a utility-scale benchmarking
 4 methodology is an arbitrary way to "value" rooftop solar.⁸⁵⁵

5 Vote Solar contends that the actual value of rooftop solar is relatively stable and objective, and
 6 does not fluctuate.⁸⁵⁶ Vote Solar contends that the net value of a rooftop system's exports do not change
 7 based on the price a utility paid for its most recent PPA, or some subset of historical PPAs.⁸⁵⁷ However,
 8 Vote Solar states that if the Commission were to endorse a utility-scale proxy approach despite the
 9 flaws, Staff's Resource Comparison Proxy methodology is superior to the utilities' methodologies.⁸⁵⁸

10 f. TASC

11 TASC asserts that Staff's Resource Comparison Proxy methodology must be rejected for the
 12 following reasons:

- 13 1) it uses utility-scale solar as a proxy for rooftop solar exports;
- 14 2) if the value of rooftop solar increases in the future, for example due to
 15 the introduction of rooftop solar with battery storage, the methodology
 16 could not accommodate the increased value;
- 17 3) it would lead to lengthy disputes over what the weighted average should
 be, including:
 - 18 a) which utilities to include in the weighted average;
 - 19 b) what timeframe the analysis should look back to;
 - 20 c) whether or not to include certain PPA escalators in the average;
 - 21 d) whether the analysis should be done with a levelized or non-
 22 levelized function;
 - 23 e) whether to include or exclude certain production tax credits;
 - 24 f) whether to use only PPAs or utility-owned assets in the proxy,
 25 since they produce different average costs; and

26 ⁸⁵⁴ *Id.*

27 ⁸⁵⁵ Vote Solar Reply Br. at 17.

28 ⁸⁵⁶ *Id.*

⁸⁵⁷ Vote Solar Br. at 33.

⁸⁵⁸ *Id.*

1 g) what ratio of the proxies to be used in the weighted average (i.e.,
2 40 percent PPA and 60 percent utility-scale vs. 50/50, etc.); and

3 4) due to the weighting process, the methodology could make the export
4 compensation rate subject to abrupt drops, and such regulatory
5 uncertainty would make it very difficult for potential rooftop solar
6 customers to make an informed investment decision.⁸⁵⁹

7 g. RUCO

8 RUCO believes that Staff's proposal offers a viable alternative to using either TEP/UNSE's
9 PPA Proxy methodology or APS's Grid-Scale Adjusted methodology alone.⁸⁶⁰ RUCO believes that
10 its step-down proposal could be used as an implementation plan in addition to either of Staff's proposed
11 methodologies.⁸⁶¹

12 9. Staff's Responses to Comments on its Proposed Resource Comparison Proxy Methodology

13 a. APS

14 In response to APS's first suggestion for inclusion of a weighting system that places greater
15 emphasis on more recent grid-scale prices, Staff states that the spreadsheet would allow this.⁸⁶²

16 Staff states that APS's second suggestion, that older data be rolled out of the equation every
17 five years, would be unworkable.⁸⁶³ Staff states that its proposal is for updates to be made in the
18 utility's subsequent rate cases, and that rolling older data out every five years would provide too much
19 uncertainty and variability in the value of solar proxy and the export rate from year to year.⁸⁶⁴

20 Staff disagrees with APS's third suggestion, to require annual updates of the calculation
21 between rate cases, would also provide too much uncertainty and variability in the value of solar proxy
22 and the export rate from year to year.⁸⁶⁵

23 In response to APS's fourth suggestion, to use data and pricing for solar PV panels only, Staff
24 states that its methodology considers the universe of solar utility-scale PPA or owned facilities initially,
25 with a subsequent evaluation made as to whether a particular project should be included or not, and

26 ⁸⁵⁹ TASC Reply Br. at 23.

27 ⁸⁶⁰ RUCO Br. at 13-14.

28 ⁸⁶¹ *Id.* at 14.

⁸⁶² Staff Reply Br. at 5.

⁸⁶³ *Id.*

⁸⁶⁴ *Id.*

⁸⁶⁵ *Id.* at 5-6.

1 that Staff continues to support that approach.⁸⁶⁶

2 Staff agrees with APS's fifth point, that it may be appropriate to consider pricing data from
3 other industry sources, to the extent that the proxy is appropriate, if in subsequent rate cases, the utility
4 has no projects or PPAs of its own to rely on.⁸⁶⁷

5 Staff is not opposed to APS's sixth suggestion, that adjustments be used which would recognize
6 the value differences between rooftop solar and grid-scale solar, but states that if this methodology is
7 to be used long-term, adjustments to reflect various geographic adders attributable to rooftop solar, if
8 appropriate, should also be reflected.⁸⁶⁸

9 b. TEP/UNSE and AIC

10 Staff responds to arguments by TEP/UNSE and AIC that using older PPAs and grid-scale
11 facilities would result in a higher export rate, and result in overpayment by non-DG customers. Staff
12 states that when new projects are added, earlier projects drop out of the equation, and this will likely
13 reduce the export rate.⁸⁶⁹ In addition, Staff states, the methodology allows for heavier weighting to be
14 applied to projects and PPAs of more recent vintage.⁸⁷⁰ Staff states that use of a single PPA is risky
15 because while it might result in a lower export rate, it may not be representative of a utility's avoided
16 cost.⁸⁷¹ Staff points out that there are many factors that make one PPA different from another, and
17 that the most recent PPA may not be representative of a utility's avoided cost.⁸⁷²

18 In response to TEP/UNSE's argument that export rate changes that would result with the
19 addition of new PPAs would create uncertainty and grandfathering issues, Staff states that it sees no
20 difference between Staff's proposal and TEP/UNSE's in this regard.⁸⁷³ Under both proposals, rates
21 would be locked in for a period of time, and Staff's proposal would keep rates in place until the utility's
22 next rate case.⁸⁷⁴ Staff disputes that this would create uncertainty.⁸⁷⁵

23 _____
24 ⁸⁶⁶ *Id.* at 6.

25 ⁸⁶⁷ *Id.*

26 ⁸⁶⁸ *Id.*

27 ⁸⁶⁹ *Id.*

28 ⁸⁷⁰ *Id.*

⁸⁷¹ *Id.*

⁸⁷² *Id.*

⁸⁷³ Staff Reply Br. at 7.

⁸⁷⁴ *Id.*

⁸⁷⁵ *Id.*

1 c. Vote Solar and TASC

2 Staff responds to arguments by Vote Solar and TASC that the value established would be
 3 “arbitrary” because it could vary dramatically depending on which utility-scale PPA is used and the
 4 parameters employed. Staff disagrees, asserting that the Resource Comparison Proxy methodology is
 5 based upon the electric utility’s actual costs for the last five years, (or whatever time period the
 6 Commission selects), and includes the actual PPA prices and revenue requirements of utility-owned
 7 grid-scale facilities.⁸⁷⁶ Staff states that the variables incorporated in the spreadsheet allow for
 8 differences in weighting and selection criteria and other variables, to ensure that a representative cost
 9 per kWh is produced.⁸⁷⁷ Staff asserts that in the end, the Resource Comparison Proxy methodology
 10 produces an accurate and reliable indication of the utility’s costs associated with its solar PPAs and its
 11 owned solar generating facilities.⁸⁷⁸

12 Staff also responds to arguments by Vote Solar and TASC that grid-scale facilities are not
 13 interchangeable with rooftop solar, and therefore they cannot be used as proxies for one another. Staff
 14 believes that this criticism, which would apply to all of the grid-scale proposals offered, is misplaced,
 15 because grid-scale solar PPAs or utility-owned solar facilities are the cost that would typically be
 16 avoided, since they are the most likely to be used in place of solar DG.⁸⁷⁹ Staff points to testimony by
 17 TASC witness Mr. Beach, who stated that an apples-to-apples comparison was possible if you subtract
 18 the long-run marginal costs associated with transmission, since rooftop solar is located on-site.⁸⁸⁰

19 **IV. POSITIONS OF PARTIES NOT PROPOSING A SPECIFIC METHODOLOGY**

20 **A. GCSECA**

21 1. GCSECA’s Position

22 GCSECA, on behalf of its electric distribution cooperative members⁸⁸¹ (collectively,
 23 “Cooperatives”) does not propose a particular methodology for evaluating the value of DG or for

24 ⁸⁷⁶ *Id.*

25 ⁸⁷⁷ *Id.*

26 ⁸⁷⁸ *Id.*

⁸⁷⁹ *Id.*

⁸⁸⁰ *Id.*, citing to Tr. at 1969 (TASC witness R. Thomas Beach).

27 ⁸⁸¹ GCSECA’s electric distribution cooperative members include Dixie Escalante Rural Electric Association, Inc.; Duncan
 28 Valley Electric Cooperative, Inc.; Garkane Energy Cooperative, Inc.; Graham County Electric Cooperative, Inc.;
 Navopache Electric Cooperative, Inc.; Mohave Electric Cooperative, Inc.; Sulphur Springs Valley Electric Cooperative,
 Inc.; and Trico Electric Cooperative, Inc.

1 conducting a general cost/benefit analysis of DG.⁸⁸² Instead, GCSECA urges the Commission to adopt
2 policies and guidelines that are consistent with standard ratemaking principles and flexible enough to
3 account for each utility's unique characteristics, including structure and purpose as well as diversity in
4 customers, geography, power sources, load, and growth potential.⁸⁸³ GCSECA believes that no single
5 methodology will address each utility's unique circumstances, and that this is especially true for the
6 Cooperatives, as compared to larger, investor-owned, integrated utilities.⁸⁸⁴

7 GCSECA believes that the ratemaking standard of using actual, known and measurable data
8 should be applied to a determination of the costs and benefits of DG.⁸⁸⁵ GCSECA argues that alleged
9 social or indirect benefits are difficult, if not impossible, to quantify in a ratemaking sense, and for that
10 reason should not be included in the calculation of the rate for excess DG generation.⁸⁸⁶ Because
11 forecasts are based on inherently unknowable assumptions, GCSECA is opposed to their use to
12 quantify the costs and benefits of DG. In addition, GCSECA states that incorporating long-term
13 benefits into rates would create an inequitable mismatch by paying today for a benefit that will not be
14 received until the distant future, if at all.⁸⁸⁷

15 GCSECA contends that the same rules should apply to the ratemaking formula for DG
16 generation as applies to non-DG generation. GCSECA argues that because social or indirect benefits
17 such as environmental benefits, job creation and avoided water consumption are not included in the
18 ratesetting analysis for non-DG generation, neither should they be included in the ratesetting analysis
19 for DG generation.⁸⁸⁸

20 GCSECA urges the Commission to adopt a simple methodology for calculating the rate that the
21 Cooperatives pay for excess DG. GCSECA believes that the methodology should be based on the
22 Cooperatives' true avoided costs.⁸⁸⁹ GCSECA states that the only costs avoided by DG power are fuel
23 and energy, because the Cooperatives do not provide their own generation, but receive their power
24

25 ⁸⁸² GCSECA Br. at 2.

26 ⁸⁸³ *Id.* at 1.

27 ⁸⁸⁴ *Id.* at 4-5.

28 ⁸⁸⁵ *Id.* at 2.

⁸⁸⁶ *Id.* at 1, 2.

⁸⁸⁷ *Id.* at 2.

⁸⁸⁸ *Id.*

⁸⁸⁹ GCSECA Br. at 3.

1 pursuant to wholesale contracts that contain fixed charges for generation capacity.⁸⁹⁰ GCSECA states
 2 that as a result, any reduction in the Cooperatives' capacity requirements does not reduce their
 3 generation capacity costs.⁸⁹¹ GCSECA contends that DG does not reduce its distribution costs either,
 4 and instead, may result in the need for more distribution expenditures.⁸⁹²

5 GCSECA contends that while proliferation of DG in the future could possibly result in cost
 6 savings or other benefits, those benefits are not currently known, measureable or quantifiable, and
 7 should therefore not be included in the calculation of the rate the Cooperatives pay for excess
 8 generation.⁸⁹³

9 GCSECA takes issue with TASC's and Vote Solar's claims that no cost shift due to DG
 10 exists,⁸⁹⁴ and its arguments in that regard appear in the sections of this Decision further below that
 11 outline TASC's and Vote Solar's proposals, and the parties' responses thereto.

12 GCSECA believes that just as determining the appropriate valuation methodology is utility-
 13 specific, so is the issue of rate design and finding the best solution to the cost shift.⁸⁹⁵ GCSECA states
 14 that transition to a three-part rate with a demand charge requires capital investment in metering
 15 capability and billing system upgrades, in addition to customer outreach and education, and the
 16 transition for many of its member Cooperatives would be expensive and time-consuming.⁸⁹⁶ GCSECA
 17 urges the Commission to adopt a flexible approach for the Cooperatives to addressing the cost shift -
 18 one that takes into account the Cooperatives' unique situations as small rural non-profit cooperatives
 19 that serve some of the most economically challenged areas of the state.⁸⁹⁷ GCSECA submits that there
 20 are other viable options to Staff's proposal for a transition to a three-part rate with a demand charge,
 21 such as increasing fixed costs, developing separate rate classes for DG customers, and revising net
 22 metering tariffs for new DG customers.

23 _____
 24 ⁸⁹⁰ *Id.*, citing to Exh. GCSECA-1, Direct Testimony of GCSECA witness David Hedrick, at 10, and Tr. at 1039-1040
 (GCSECA witness David Hedrick).

25 ⁸⁹¹ GCSECA Br. at 3, citing to Exh. GCSECA-1, Direct Testimony of GCSECA witness David Hedrick, at 10, and Tr.
 1403-1404 (Staff witness Howard Solganick).

26 ⁸⁹² GCSECA Br. at 3, citing to Exh. GCSECA-1, Direct Testimony of GCSECA witness David Hedrick, at 11.

27 ⁸⁹³ GCSECA Br. at 3.

28 ⁸⁹⁴ *Id.* at 7.

⁸⁹⁵ *Id.*

⁸⁹⁶ *Id.*

⁸⁹⁷ *Id.*

1 2. Responses to GCSECA's Position

2 a. TASC

3 TASC disagrees with GCSECA's position that any methodology adopted applicable to the
4 Cooperatives should only include avoided fuel and energy costs.⁸⁹⁸ TASC opposes the adoption in this
5 docket of a separate methodologies for the Cooperatives than for other utilities, and asserts that it would
6 be appropriate to evaluate the costs and benefits of rooftop solar in Cooperative rate cases with the aid
7 of the record in this docket.⁸⁹⁹

8 b. Staff

9 Staff agrees with GCSECA that the Cooperatives are different in important respects from the
10 other utilities participating in this proceeding. Staff believes that given the differences, and that many
11 of the Cooperatives serve rural areas and have higher costs in general, any methodology the
12 Commission adopts should allow for the unique circumstances of the Cooperatives to be taken into
13 account.⁹⁰⁰

14 **B. IBEW Locals**

15 1. IBEW Locals' Position

16 The IBEW Locals state that they intervened in this matter to insure the safety and well-being
17 of its members, and the equitable treatment of all public utility patrons.⁹⁰¹ IBEW Locals assert that
18 assessment of the value and cost of DG affects its members because the bidirectional flow of electricity
19 required for DG interconnections creates new safety hazards for its members working on the lines, and
20 the imbalance in cost sharing for DG use of the grid between DG and non-DG customers jeopardizes
21 job stability for utility workers and reduces utility's ability to provide a safe and efficient workplace.⁹⁰²
22 In addition to backfeed issues for electrical workers, IBEW Locals state that rooftop solar can create
23 multiple new hazards for firefighting personnel.⁹⁰³ The IBEW Locals contend that preventing such
24 hazards is not free, and that any valuation of solar DG should include such costs.⁹⁰⁴ The IBEW Locals

25 _____
⁸⁹⁸ TASC Reply Br. at 25.

26 ⁸⁹⁹ *Id.*

27 ⁹⁰⁰ Staff Reply Br. at 14.

28 ⁹⁰¹ IBEW Locals Br. at 2.

⁹⁰² *Id.*

⁹⁰³ IBEW Locals Br. at 4, citing to Tr. at 1901 (TASC witness R. Thomas Beach).

⁹⁰⁴ IBEW Locals Br. at 4.

1 assert that in assessing the value and cost of DG in this docket, the Commission should place the
 2 interests of the IBEW Locals' members on par with the interests of utility patrons, pursuant to Article
 3 15, § 3 of the Arizona Constitution.⁹⁰⁵

4 The IBEW Locals assert that solar DG does not reduce the distribution costs of providing utility
 5 service, because the energy produced is intermittent, and the size of the facilities required to serve
 6 rooftop solar customers is exactly the same as for non-DG customers.⁹⁰⁶ The IBEW Locals further
 7 argue that the cost shift from solar DG customers to non-DG customers has become a cost shift from
 8 affluent families to low-income families, because solar DG is not available to those living in apartments
 9 or multi-unit low-income housing, or those living in single-family homes but not possessing a credit
 10 score and the means necessary to lease a rooftop solar unit.⁹⁰⁷ The IBEW Locals assert that there are
 11 also negative impacts on rural electric utility customers who are incurring higher distribution and fixed
 12 costs due to DG interconnections on their utilities' systems.⁹⁰⁸ The IBEW Locals argue that the
 13 Commission lacks the authority to subsidize private, unregulated companies at the expense of and to
 14 the detriment of ratepayers; that such subsidization is inherently unjust; and that incorporating societal
 15 and non-economic benefits, which are unquantifiable and unknown, into rates will exacerbate the
 16 problem.⁹⁰⁹

17 C. AIC

18 1. Overview

19 AIC advocates the elimination of all subsidies, including those embedded in existing rate design
 20 and those caused by the retail export credit paid under current net metering policies.⁹¹⁰ AIC asserts
 21 that there is no public policy rationale to existing subsidies to rooftop solar customers, and that any
 22 value of rooftop solar determined in this proceeding should result in a level playing field for all
 23 technologies, and recognize the basic cost of service principle that customers should pay for the
 24 services they use.⁹¹¹ AIC acknowledges that it is a policy decision for the Commission whether to

25 ⁹⁰⁵ *Id.* at 2.

26 ⁹⁰⁶ *Id.* at 4-5, citing to Exh. IBEW-2, Rebuttal Testimony of IBEW Locals witness Scott Northrup, at 6.

27 ⁹⁰⁷ IBEW Local Br. at 6.

28 ⁹⁰⁸ *Id.*

⁹⁰⁹ IBEW Locals Reply Br. at 2-3.

⁹¹⁰ AIC Br. at 3-11.

⁹¹¹ *Id.* at 3.

1 continue to subsidize the rooftop solar industry, but argues that if subsidies are to be continued, they
2 should be made open and transparent so that customers know what they are paying.⁹¹²

3 AIC states that the only method for valuing rooftop solar exports that is likely to result in a
4 figure that exceeds the utility rate, thereby retaining the current profitability margin for the rooftop
5 solar industry, is one based on a long-term outlook that includes subjective and speculative inputs.⁹¹³
6 AIC asserts that any such method is guaranteed to produce a flawed result that would justify paying
7 rooftop solar customers (and through them, the rooftop solar industry), a rate that exceeds the savings
8 to all other customers in the long run.⁹¹⁴

9 AIC believes that Arizona's advanced energy future depends on the rooftop solar industry itself
10 evolving, along with the evolution of rate design, pricing signals, and technologies.⁹¹⁵ AIC argues that
11 in the past, the rooftop solar industry has innovated its business model to survive the termination of up-
12 front incentives, which were also intended to spur deployment. AIC believes that eliminating the net
13 metering subsidy will create real competition in the solar distribution generation market, thus spurring
14 development of new business models and technologies, all to the benefit of all utility customers.⁹¹⁶

15 AIC urges the Commission to establish a regulatory regime that applies broadly not to just
16 rooftop solar, but to all emerging technologies, and will support utilities' attempts to incorporate those
17 technologies into the grid with fair regard to all utility customers.⁹¹⁷ AIC asserts that such a regime
18 should acknowledge that customers using rooftop solar and other behind-the-meter technologies are
19 sufficiently different from other customers to justify their inclusion in a separate customer class for
20 cost of service purposes; that rate design should reflect how customers use the grid; and that customers
21 who export energy from all types of distributed generation should be compensated for savings
22 (demonstrated through tangible evidence) that they bring to other utility customers.⁹¹⁸

23 ...

24 ...

25 ⁹¹² AIC Reply Br. at 4.

26 ⁹¹³ *Id.*

27 ⁹¹⁴ *Id.*

28 ⁹¹⁵ AIC Br. at 2-3.

⁹¹⁶ AIC Reply Br. at 4, citing to Tr. at 1010 (APS witness Ashley Brown).

⁹¹⁷ AIC Reply Br. at 12.

⁹¹⁸ *Id.*

1 2. Avoided Cost for Exports

2 AIC believes that whatever method the Commission decides to use to value solar, it should
3 apply only to rooftop solar exports, and not self-consumption, as agreed by all parties participating in
4 this proceeding, with the exception of RUCO.⁹¹⁹ AIC advocates setting the rooftop solar export rate
5 based on transparent, reliable, and cost-based data.⁹²⁰ AIC believes that the export rate should be based
6 on the utility's short-term avoided costs (primarily fuel costs, O&M expenses, and line losses), and
7 should be calculated on a time-of-use or specific hourly basis to the extent practical, as opposed to a
8 monthly basis.⁹²¹ AIC contends that this type of compensation is transparent, fair and sustainable for
9 all stakeholders.⁹²²

10 3. Subsidies in Rate Design and Retail Export Credit

11 AIC asserts that the evidence in this proceeding demonstrates that under today's two-part rates,
12 coupled with existing net metering policies, there is a shifting of costs that is giving rooftop solar
13 customers a "free ride on the utility system."⁹²³ AIC asserts that APS's and TEP's cost studies
14 demonstrate that the cost to serve a rooftop solar customer is higher than the cost to serve the average
15 residential customer, and that rooftop solar customers pay significantly less than that cost.⁹²⁴ AIC
16 contends that the evidence in this proceeding shows that rooftop solar customers in APS's service
17 territory on a two-part rate pay 36 percent of the cost to serve them, and those on APS's three-part rate
18 schedule ECT-2 pay 72 percent of the cost to serve them.⁹²⁵ AIC asserts that the amount of costs
19 currently avoided per APS rooftop solar customer on a two-part rate is \$804 annually, with the total
20 annual amount over \$580 million.⁹²⁶

21 AIC asserts that the current net metering policy of month to month banking of credits for rooftop
22 solar exports, which allows the ability to carry over unused credits, exacerbates the effect of rate design

23 _____
⁹¹⁹ AIC Reply Br. at 2.

24 ⁹²⁰ *Id.* at 5.

25 ⁹²¹ AIC Br. at 10, citing to Tr. at 509 (AIC witness Michael O'Sheasy), and Tr. at 1854 (TASC witness R. Thomas Beach).

26 ⁹²² AIC Br. at 11.

27 ⁹²³ *Id.* at 3, citing to Tr. at 845 (TEP/UNSE witness Edwin Overcast).

28 ⁹²⁴ AIC Br. at 4, citing generally to Exh. APS-1, Direct Testimony of APS witness Leland Snook, Exh. TEP-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, and Exh. TEP-3, Direct Testimony of TEP/UNSE witness Edwin Overcast.

⁹²⁵ AIC Br. at 4, citing to Tr. at 103 (APS witness Leland Snook).

⁹²⁶ AIC Br. at 4, citing to Tr. at 116 (APS witness Leland Snook). AIC refers to this amount as a cost shift. These figures do not reflect the portion of these costs that APS is currently recovering through its LFCR.

1 inequities for rooftop solar customers.⁹²⁷ AIC contends that the policy allowing such “banking” has
2 promoted overproduction of rooftop solar energy in non-summer months in order to “bank” enough
3 retail credit “to get through the summer months without having to pay for the energy generated and
4 delivered by the utility that was consumed by the customer.”⁹²⁸ AIC states that this banking leads to
5 rooftop solar customers not paying their fair share of energy costs, because energy generated during
6 non-summer, low energy-cost months is not as valuable to the utility system as the energy delivered in
7 summer, high energy-cost months.⁹²⁹

8 4. Rooftop Solar Customers as Partial Requirements Customers

9 AIC argues that the cost studies presented by APS and TEP/UNSE in this case demonstrate that
10 rooftop solar customers and the average residential customer have sufficiently different usage patterns
11 to justify treatment of rooftop solar customers as a separate rate class.⁹³⁰ AIC argues that as a matter
12 of law, it is not discriminatory to treat customers who are not similarly situation dissimilarly, but rather
13 that customer classification is a routine part of allocating costs to cost-causers during the ratemaking
14 process.⁹³¹ AIC asserts that a separate classification for rooftop solar customers is called for, because
15 no other type of customer exports energy to the grid.⁹³² In addition, AIC points out that rooftop solar
16 customers’ differing usage patterns are due not to an overall reduction in energy usage, such as occurs
17 with customers who adopt energy efficiency measures, but are due instead to major differences in the
18 load pattern of rooftop solar customers.⁹³³ AIC asserts that while energy efficiency customers typically
19 reduce their overall energy consumption by 5-10 percent, rooftop solar customers have a 70 percent
20 reduction in energy usage, but only during certain periods of the day, and they may have sudden and
21 dramatic increases to their demand requirements.⁹³⁴

22 ...

23 ...

24 ⁹²⁷ AIC Br. at 5; AIC Reply Br. at 3.

25 ⁹²⁸ AIC Br. at 5, citing to Exh. TEP-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 5.

26 ⁹²⁹ AIC Br. at 5, citing to Exh. TEP-1, Direct Testimony of TEP/UNSE witness Carmine Tilghman, at 5, and Exh. TEP-3,
Direct Testimony of TEP/UNSE witness Edwin Overcast, at 13.

27 ⁹³⁰ AIC Br. at 5-7; AIC Reply Br. at 2.

27 ⁹³¹ AIC Reply Br. at 11.

27 ⁹³² *Id.*

28 ⁹³³ AIC Br. at 7.

28 ⁹³⁴ *Id.*, referring to Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 25.

1 5. Demand Rates

2 AIC contends that the best and most efficient way to eliminate cross-subsidization of rooftop
3 solar customers by other customers is to implement demand rates, with an energy charge set at the
4 utility's avoided cost.⁹³⁵ AIC believes that proper cost recovery from all customers can be
5 accomplished through implementation of a three-part, cost-based rate structure comprised of: (1) a
6 customer charge, which includes charges for billing, metering, and maintaining a minimum sized
7 system; (2) a demand charge, which includes charges for the impact to the utility system due to
8 fluctuations in a customer's individual demand; and (3) an energy charge, which is the cost of the
9 energy delivered (or may include additional fixed costs if the demand charge was set too low).⁹³⁶

10 AIC believes that a three-part demand rate automatically sends proper price signals, and aligns
11 better with cost causation than current two-part rates (which lack a demand charge).⁹³⁷ AIC advocates
12 the use of accurate price signals based on actual cost and cost causation, because accurate price signals
13 minimize subsidization and require customers to pay their "fair share."⁹³⁸ Better price signals,
14 according to AIC, would allow all customers to manage demand as well as consumption, and would
15 incent the rooftop solar market to invest in new technologies to benefit both the electric system and
16 customers.⁹³⁹ AIC contends that rates not based on costs raise questions of fundamental fairness and
17 long run sustainability, and are more likely to result in cost shifting.⁹⁴⁰ AIC argues that if the
18 Commission wishes to continue to subsidize rooftop solar, it should do so in a clear and transparent
19 manner, and not continue to cloak subsidies in rate design.⁹⁴¹

20 ...

21 ...

22 ...

23 ...

24 _____
25 ⁹³⁵ AIC Br. at 10.

⁹³⁶ AIC Br. at 8, citing to Tr. at 1415-1416 (Staff witness Howard Solganick).

⁹³⁷ AIC Br. at 8.

⁹³⁸ *Id.* at 9, citing to Exh. AIC-1, Direct Testimony of AIC witness Michael O'Sheasy, at 6.

⁹³⁹ AIC Br. at 8, citing to Exh. APS-1, Direct Testimony of APS witness Leland Snook, at 24, and Tr. at 1009 (APS witness Ashley Brown).

⁹⁴⁰ AIC Br. at 10, citing to Tr. at 525 (AIC witness Michael O'Sheasy), and Tr. at 1341 (Staff witness Howard Solganick).

⁹⁴¹ AIC Br. at 10.

1 **V. CONCLUSIONS**

2 **A. Overview**

3 The parties all agree that rooftop solar exports should be valued based on an avoided cost
4 methodology. Beyond that, the parties' proposals and positions on an appropriate methodology for the
5 valuation of DG are varied. APS and TEP/UNSE each presented COSS models that they proposed be
6 used to determine the costs to serve rooftop solar customers. Those COSS models were a subject of
7 debate as well, regarding not only substantive issues, but also procedural issues.

8 APS advocates adoption of one of two value of DG proposals: APS's Proposed Short-Term
9 Avoided Cost methodology, which would base compensation for rooftop solar exports on the price for
10 short-term solar energy at the Palo Verde Hub; and APS's Proposed Grid-Scale Adjusted methodology,
11 which would base compensation for rooftop solar exports on a recent PPA for utility-scale solar,
12 adjusted to account for operational differences between utility-scale solar and rooftop solar.

13 TEP/UNSE advocates adoption of one of two value of DG proposals: TEP/UNSE's Proposed
14 PPA Proxy, which would base compensation for rooftop solar exports on the price of its most recent
15 PPA for grid-scale solar, and TEP/UNSE's Proposed CCOS methodology, which is a comparative
16 costing analysis, based on two separate cost of service studies, one of which assumes no rooftop solar
17 ("Utah model").

18 Vote Solar, TASC, RUCO, and Staff all propose adoption of avoided cost methodologies based
19 on multi-factor valuation methods to determine a value of DG for consideration in determining how
20 rooftop solar customers are compensated for their exports. Vote Solar and TASC propose that the
21 methodology consider all of a broad range of benefit/cost categories. RUCO proposes that the
22 methodology not examine difficult to determine and de minimus benefit/cost categories, or
23 controversial economic and societal cost or benefit categories. Staff proposes that the methodology
24 not examine societal benefits; that it examine, but probably not include environmental benefits; and
25 that it include various adders to incentivize desirable system attributes DG can offer.

26 Vote Solar, TASC and RUCO all advocate for an analysis that includes a long-term, 20 to 30
27 year forecasting view. Staff prefers a short-term, 5 year forecasting view, but states that its avoided
28 cost proposal could accommodate a long-term analysis. In the event a long-term forecasting view is

1 adopted, Staff proposes that only easily quantifiable long-term costs and benefits should be included
2 in the analysis, in order to minimize the potential for overpayment by non-DG customers.

3 In addition to Staff's Avoided Cost methodology, Staff proposes adoption of Staff's Resource
4 Comparison Proxy ("RCP") methodology. Staff's Resource Comparison Proxy methodology would
5 determine a weighted average cost of each individual utility's PPAs and utility-owned grid-scale
6 facilities. Staff advocates that both its proposed methodologies be adopted for use in rate cases to
7 determine a value of DG for consideration in determining how rooftop solar customers are compensated
8 for their exports.

9 RUCO advocates that an initial rate be set for all rooftop solar production, both self-consumed
10 and exported, using a long-term, 20 to 30 year cost/benefit analysis that incorporates only easily
11 quantifiable long-term costs and benefits, to which a declining, adjustable step-down mechanism be
12 applied for the compensation of rooftop solar exports. RUCO is the sole party advocating that rooftop
13 solar customers also be allowed to choose to pay for their self-consumed production at the same level
14 as their export compensation.

15 GCSECA and AIC participated in the hearing, presented testimony through witnesses, and filed
16 briefs. They proposed no studies of their own, but support adoption of a market based or cost based
17 methodology. GCSECA advocates that the Cooperatives, due to their unique situations, be afforded
18 flexibility in valuation and rate design solutions in order to avoid economic and operational hardships.

19 **B. Recommendations of the Parties**

20 The specific recommendations of the parties as provided in their briefs are as follows:

21 1. APS

22 APS requests that the Commission make the following factual findings and conclusions, based
23 on the evidence in this proceeding:

- 24 a. Rooftop solar customers are partial requirements customers and should be placed in
25 their own separate class of customers;
- 26 b. APS's proposed cost of service methodology – through which i) costs are allocated
27 using rooftop solar customers' entire load; and ii) rooftop solar customers are fully
28 credited for the verifiable energy and capacity benefits they supply to the grid – is
appropriate and reasonable;

- 1 c. The amount paid for energy exported to the grid from rooftop solar should be based
on market or cost-based data;
- 2 d. Either APS's Short-term Avoided Cost or Grid-Scale Adjusted value of solar
3 methodologies should be used to determine the amount paid for energy exported to
4 the grid from rooftop solar; and
- 5 e. Rates should be based on a COSS; long-term forecasts should not be used to set
6 rates or establish the amount paid for energy exported to the grid from rooftop solar.
942

7 2. TEP/UNSE

8 TEP/UNSE request:

- 9 a. that the Commission adopt one of its proposed methodologies to value rooftop solar,
10 and believe that for efficiency's sake, its PPA Proxy methodology is the most
feasible approach and will be the least controversial to apply;
- 11 b. that the PPA proxy reflect recent PPAs that accurately reflect the current cost of PV
12 systems, not of older, costlier systems;
- 13 c. that it be made clear that any valuation methodology does not include banking or
14 netting of DG energy at retail rates;
- 15 d. that to the extent the Commission includes societal and forward-looking benefits,
16 that the benefits be separately identified from the utility's cost of service, be paid
outside of avoided cost payments, and be recovered through a separate charge on
17 customers' bills; and
- 18 e. that the Commission commence a rulemaking to review and amend the current Net
Metering Rules to track the outcome of this docket.⁹⁴³

19 3. Vote Solar

20 Vote Solar makes the following recommendations:

- 21 a. Direct the utilities to conduct a value of solar analysis using Vote Solar's
22 proposed long-term benefit and cost methodology.⁹⁴⁴
- 23 b. Reject the cost of service evidence provided by APS and TEP/UNSE in this
24 proceeding. Vote Solar requests that the Commission find them irrelevant
25 to the value of solar analysis, find that they suffer from significant
methodological flaws, and find that they suffer from transparency issues.⁹⁴⁵

26 _____
27 ⁹⁴² APS Br. at 2.

⁹⁴³ TEP/UNSE Br. at 15; TEP/UNSE Reply Br. at 2, 5.

⁹⁴⁴ Vote Solar Reply Br. at 41; Vote Solar Reply Br. at 26.

28 ⁹⁴⁵ *Id.*

1 4. TASC

2 TASC recommends that the Commission take the following actions:

- 3 a. Require use of a framework that incorporates a methodology premised on the long-
- 4 term avoided costs of DG;
- 5 b. Place no weight on the cost of service studies provided in this docket;
- 6 c. Require use of a methodology that analyzes and accounts for the non-economic and
- 7 societal benefits the Commission determines are created via the adoption of DG;
- 8 d. Reject proposals to set compensation rates premised on a proxy rate set by utility-
- 9 scale solar rates;
- 10 e. Keep current Net Metering Rules in place;
- 11 f. Reject the creation of a new class for residential DG customers;
- 12 g. Regardless of any action taken in this docket, recognize the right of all DG
- 13 customers that have submitted interconnection applications for DG systems prior to
- 14 any final Order issued in any rate case where changes to net metering or rate design
- 15 are considered be fully grandfathered and continue to utilize currently-implemented
- 16 rate design and net metering, and be subject to currently-existing rules and
- 17 regulations impacting DG; and
- 18 h. Issue an Order acknowledging that any action taken herein is advisory or
- 19 informational only and the specific elements of any methodology utilized in future
- 20 rate cases will be subject to review in each individual rate case and that the ultimate
- 21 applicability of any value determined in a rate case can be acknowledged in rates in
- 22 various ways to be determined separately in each utility rate case.⁹⁴⁶

19 5. RUCO

20 RUCO recommends that the Commission:

- 21 a. Adopt a 20 year long-term, but conservative (due to future uncertainties), avoided cost
- 22 methodology which:
- 23 1) Does not include hard to determine and de minimus cost/benefit categories,
- 24 and
- 25 2) Does not include controversial economic and societal cost/benefit
- 26 categories;
- 27 b. Allow whichever methodology ultimately adopted to be applied to both self-consumed
- 28 rooftop solar and rooftop solar exports, as the Commission in individual rate cases sees

28 ⁹⁴⁶ TASC Br. at 27-28; TASC Reply Br. at 25-26.

1 fit; and

- 2 c. Regardless of the methodology adopted, allow room for a declining step down
3 mechanism that can be easily adjusted based on locational value, technology advances,
4 REST compliance, and solar cost trends.⁹⁴⁷

5 6. Staff

6 Staff recommends that the Commission:

- 7 d. Adopt both of Staff's proposed methodologies for use in future electric utility rate cases
8 to inform the Commission's decision-making in those cases on related policy and
9 ratemaking issues,⁹⁴⁸ because adoption of both its methodologies for consideration in
10 rate cases would give the Commission maximum flexibility to address the issues in a
11 fair and balanced manner.⁹⁴⁹
- 12 e. Recognize the concept of gradualism when adopting methodologies.⁹⁵⁰ Staff asserts
13 that it is critical that the Commission's move away from the current framework be
14 accomplished in a gradual manner.⁹⁵¹ Staff states that RUCO described the concept
15 well, saying the methodology should not be a "blunt instrument designed to cut off the
16 subsidy all at once . . . but a common sense, gradual, proposal which is sensitive to the
17 solar business model while at the same time addressing the changing DG market."⁹⁵²
- 18 f. Allow for the unique circumstances of the Cooperatives to be taken into account when
19 adopting methodologies.⁹⁵³
- 20 g. Provide specificity with respect to the methodology adopted, including the list of inputs,
21 and whether they are to be calculated on a short-term, long-term, or something in
22 between a short- and long-term basis; and identifying any appropriate adders or
23 adjustments to the methodology.⁹⁵⁴
- 24 h. Adopt the following guidelines for the adopted methodology, in order to facilitate timely
25 processing within a rate case. Staff requests that the methodology be:
- 26 1) Transparent: all inputs, assumptions and calculations should be clearly
27 described and explained;

25 ⁹⁴⁷ RUCO Reply Br. at 1-2.

26 ⁹⁴⁸ Staff Br. at 33; Staff Reply Br. at 1-2.

27 ⁹⁴⁹ Staff Reply Br. at 15.

28 ⁹⁵⁰ *Id.*

⁹⁵¹ *Id.*

⁹⁵² *Id.*, citing to RUCO Br. at 38.

⁹⁵³ Staff Reply Br. at 14.

⁹⁵⁴ *Id.* at 16.

- 1 2) Accessible: i.e., the cost-benefit calculation should be made available to the
2 public in the form of an electronic spreadsheet that is published on the
3 Commission's website; and
- 4 3) Flexible: to allow for the ability to change inputs and assumptions used in the
5 calculation which are likely to change over time.⁹⁵⁵
- 6 i. Require utilities to provide any underlying data of the utilities that the methodology
7 relies upon to be made available immediately for pending rate cases, or within 30 days
8 of the filing of a rate case.
- 9 j. Require the adopted methodology/methodologies adopted by the Commission to have
10 spreadsheets with links between inputs and outputs which are available to all parties.
11 Staff recommends that in the event this will take time to accomplish, the party whose
12 methodology was adopted should be required to perform the analysis within the required
13 time period, and make all assumptions and inputs of its analysis available to others.⁹⁵⁶
- 14 k. Hold an evidentiary hearing, after allowing a specified period of time for parties to
15 develop their positions based upon use of the methodologies specified by the
16 Commission. Staff believes that if the methodologies are made available as Staff
17 recommends, and the utility has provided the necessary inputs, the parties should be
18 able to develop their positions within 30-45 days. Staff states that if the evidentiary
19 hearing for a rate case has not been held yet, the value of DG issue could be incorporated
20 into that hearing. Staff does not recommend at this time that the Commission require,
21 as recommended by Vote Solar, the utilities to retain an independent third-party to
22 conduct the analysis, but if the Commission decides to enlist the services of a third party,
23 Staff recommends that the third party be required to perform its work within the
24 timeframes Staff recommends for the utilities.
- 25 l. Specify any follow-up proceedings that may be necessary, and the timing of any of those
26 follow-up proceedings.
- 27 m. Reject requests that the issue of whether rooftop solar customers should be treated as a
28 separate class for rate design purposes be determined in this proceeding.

7. GCSECA

GCSECA asserts that the following findings are supported by the record, are just and reasonable, and in the public interest:

- a. The appropriate method for valuing DG and determining the rate to be paid for excess DG generation is a utility-specific question;

⁹⁵⁵ *Id.*, referring to Exh. RUCO-2, Direct Testimony of RUCO witness Lon Huber, at 8.

⁹⁵⁶ Staff Reply Br. at 16.

- 1 b. Rates should be set based on actual, known, measurable, and quantifiable
2 data, not long-term forecasts or speculative benefits;
- 3 c. The appropriate rate for the Cooperatives to pay for excess DG generation is
4 their true avoided costs, which are limited to their avoided wholesale energy
5 and fuel costs; and
- 6 d. The Cooperatives should be afforded flexibility to develop rate design
7 solutions to the cost shift caused by DG and should not be required to comply
8 with any one-size-fits-all requirements that would impose economic and
9 operational hardships.⁹⁵⁷

10 8. IBEW

11 The IBEW Locals request:

- 12 a. that the Commission “adopt a methodology that does not continue the
13 subsidization of rooftop solar companies and only attributes value and cost to
14 tangible, measureable benefits,”⁹⁵⁸ and clearly separates the utilities’ cost of
15 service from societal or forward-looking benefits.⁹⁵⁹
- 16 b. that the DG-related costs of distribution, line losses, and protecting against
17 increased safety hazards be considered, and that equity, safety, and the well-being
18 of the IBEW Locals’ membership be taken into account.⁹⁶⁰

19 9. AIC

20 AIC requests that the Commission conclude that:

- 21 a. subsidies should be eliminated from rate design and net metering;
- 22 b. rooftop solar customers are more expensive to serve than the average residential
23 customer;
- 24 c. the characteristics of rooftop solar customers are sufficiently distinct to make them a
25 distinct rate class for cost of service purposes;
- 26 d. subsidies and the current cost shift can be mitigated by changes to residential rate
27 design (such as a three-part demand rate);
- 28 e. the method for valuing exported rooftop solar should be cost-based; and

⁹⁵⁷ GCSECA Br. at 1.

⁹⁵⁸ IBEW Locals Reply Br. at 4.

⁹⁵⁹ IBEW Locals Br. at 7.

⁹⁶⁰ *Id.*

1 f. a utility's short-term avoided cost, calculated on an hourly or time of use basis, should
2 be used to set the rate for rooftop solar exports in the utilities' next rate cases.⁹⁶¹

3 C. Establishing a Value of DG Methodology in This Proceeding

4 1. TASC's Request

5 TASC contends that establishing a binding value of solar methodology would go beyond the
6 scope of this proceeding as set forth in the public notice of the hearing.⁹⁶² TASC asserts that the
7 Commission should instead "indicate that it would prefer that the long-term avoided cost methodology
8 be further vetted in each utility rate case as it will result in an accurate assessment of the actual value
9 of DG and further promote optimal DG policy."⁹⁶³

10 Specifically, TASC requests, as set forth above, that the Commission "[I]ssue an Order
11 acknowledging that any action taken herein is advisory or informational only and the specific elements
12 of any methodology utilized in future rate cases will be subject to review in each individual rate case
13 and that the ultimate applicability of any value determined in a rate case can be acknowledged in rates
14 in various ways to be determined separately in each utility rate case."⁹⁶⁴

15 TASC contends that "[c]alls for a decision that binds future dockets or sets forth guidelines or
16 procedures that must be adhered to in the future are asking the Commission to promulgate or amend
17 administrative rules by improper means and must be rejected."⁹⁶⁵ TASC claims that there was no
18 indication of the potential for a methodology to be established in this proceeding for use in other
19 dockets, and that the notice made no indication that the outcome of this proceeding would be binding
20 or conclusive in future rate cases.⁹⁶⁶ TASC asserts that a rulemaking would be required to adopt a
21 methodology to be used in every subsequent rate case as the sole determining factor for valuing solar,
22 and that the Commission is limited in this proceeding to the issuance of a policy statement, or the use
23 of the evidence gathered in this docket to bear on a future rulemaking.⁹⁶⁷

24
25 ⁹⁶¹ AIC Br. at 23; AIC Reply Br. at 3, 12.

26 ⁹⁶² *Id.* at 23-24.

27 ⁹⁶³ TASC Reply Br. at 4.

28 ⁹⁶⁴ TASC Br. at 27-28; TASC Reply Br. at 25-26.

⁹⁶⁵ TASC Br. at 3.

⁹⁶⁶ *Id.*

⁹⁶⁷ TASC Br. at 26-27.

1 2. APS's Response

2 APS contends that TASC's position is contrary to the public notice provided of this proceeding,
3 contrary to good public policy, not supported by relevant law, and is an effort to preserve the current
4 structure of cross-subsidization of rooftop solar customers by customers without rooftop solar.⁹⁶⁸
5 Citing to the procedural background which culminated in the generic proceeding leading to this
6 Decision, and to the record in this proceeding regarding cross-subsidization of rooftop solar, APS
7 asserts that more delay will harm customers and waste resources.⁹⁶⁹ APS contends that "TASC has
8 had every opportunity to introduce evidence on every aspect of DG, rooftop solar, net metering, the
9 cost shift, and related cost of service issues," there is no credible reason to delay further, and the time
10 to act is now.⁹⁷⁰

11 APS asserts that the public notice provided in this proceeding was broad enough to encompass
12 any outcome the Commission finds appropriate. In APS's opinion, the notice's reference to future
13 proceedings for all public service companies provided notice that the Commission intended to create a
14 methodology that would be broadly applicable, and permits the facts found in this generic proceeding
15 to be binding in future utility rate cases.⁹⁷¹ APS argues that establishing a methodology in this
16 proceeding is a ratemaking function that falls outside the rulemaking process of the APA.⁹⁷² APS
17 points out that the Commission's plenary power over rates is not conferred by the legislature, which
18 created the APA, but is directly granted by the Arizona Constitution.⁹⁷³ APS contends that subject to
19 due process, the Commission may act either through a general rulemaking or through orders specific
20 to each public service corporation, as required by the situation, and is not subject to the legislature's
21 oversight.⁹⁷⁴ APS argues that flexibility in the accomplishment of regulatory goals is important, and
22 that a rigid requirement for a rulemaking:

23 would make the administrative process inflexible and incapable of dealing with many
24 of the specialized problems which arise. (Citation omitted). Not every principle

25

⁹⁶⁸ APS Reply Br. at 12-15.

26 ⁹⁶⁹ *Id.* at 14-15.

27 ⁹⁷⁰ *Id.* at 15.

28 ⁹⁷¹ APS Reply Br. at 13.

⁹⁷² *Id.* at 13-14.

⁹⁷³ *Id.* at 14.

⁹⁷⁴ *Id.* at 13-14, citing to *Phelps Dodge Corp. v Arizona Elec. Power Co-Op.*, 207 Ariz. 95 (Ct. App. 2004).

1 essential to the effective administration of a statute can or should be cast immediately
 2 into the mold of a general rule. Some principles must await their own development,
 3 while others must be adjusted to meet particular, unforeseeable situations. In
 4 performing its important functions in these respects, therefore, an administrative agency
 5 must be equipped to act either by general rule or by individual order. To insist upon
 6 one form of action to the exclusion of the other is to exalt form over necessity.⁹⁷⁵

3. AIC's Response

5 AIC argues that the Commission's intent in this proceeding is to approve a methodology to be
 6 used in future rate dockets, and not to provide only an advisory framework, as TASC advocates.⁹⁷⁶
 7 AIC contends that the Decision in this proceeding should reach some conclusion and provide certainty
 8 for the parties going forward.⁹⁷⁷

4. Staff's Response

9 Staff disagrees with TASC's argument that the Commission may not use methodologies
 10 adopted in this proceeding in a rate case without first either concluding a ratemaking proceeding or
 11 adopting a policy statement. Staff recommends that the Commission reject that argument.⁹⁷⁸ Staff
 12 states that while this proceeding could be the predecessor to a rulemaking proceeding, this does not
 13 mean that the Commission must wait until the conclusion of that rulemaking proceeding to act in each
 14 of the electric utility rate cases as TASC appears to suggest.⁹⁷⁹

15 Staff states that the whole purpose of this proceeding is to adopt methodologies to determine
 16 both the value and cost of rooftop solar.⁹⁸⁰ Staff disagrees with TASC's assertions that any value of
 17 DG framework the Commission adopts in this proceeding must be treated as advisory, and cannot be
 18 binding on future rate cases.⁹⁸¹ Staff states that TASC and the solar advocates have been arguing for
 19 some time that the Commission cannot make any changes to rooftop solar rate design without first
 20 performing a value of DG study; and now that the Commission has engaged in this lengthy proceeding
 21 to determine the value of DG methodology, TASC appears to be saying that the Commission cannot
 22 now use the results of this proceeding in any case without first (1) revisiting all the issues again in the
 23

24 _____
 25 ⁹⁷⁵ APS Reply Br. at 13, citing *Arizona Corporation Comm'n v. Palm Springs Utility Co., Inc.* 24 Ariz. App. 124, 129 (1975).

26 ⁹⁷⁶ AIC Reply Br. at 2.

27 ⁹⁷⁷ *Id.* at 3.

28 ⁹⁷⁸ Staff Reply Br. at 2, 18-19.

⁹⁷⁹ *Id.* at 19.

⁹⁸⁰ Staff Reply Br. at 18.

⁹⁸¹ *Id.*

1 rate case itself, or (2) completing a rulemaking, or (3) issuing an advisory statement.⁹⁸² Staff states
2 that TASC's assertions regarding whether the Commission has authority to act on the issues in this
3 generic docket are unsupported, in that the Commission is not limited to acting through its rulemaking
4 proceedings or policy statements.⁹⁸³

5 5. Resolution

6 We agree with Staff that the purpose of this proceeding is to adopt methodologies to determine
7 the value and cost of rooftop DG. The record in this proceeding is the culmination of years of argument
8 and debate on this issue, and TASC has been afforded ample due process and a full opportunity to
9 present any and all evidence it wished to have considered. It is time to provide certainty and a path
10 forward to resolve disputes surrounding the successful integration of DG with the utility's electrical
11 systems in an economic and fair manner. We believe that the determinations we make in this
12 proceeding provide that path.

13 There is no doubt that the Commission may act through Orders as well as rulemakings, and
14 TASC's request to delay the determinations we make herein are simply not reasonable or supportable.
15 Moreover, the notice that was required of all the utility providers in this proceeding was more than
16 sufficient to encompass the scope of this docket and the findings made herein.

17 **D. COSS**

18 1. COSS Models

19 APS and TEP/UNSE made efforts in this proceeding to adapt the traditional cost of service
20 methodology to the current regulatory need to determine the costs to serve DG customers. It is
21 important to determine these costs correctly. Once a utility's revenue requirement is determined, the
22 actual costs to serve customers are a very important consideration when choosing an appropriate and
23 fair rate design, based on principles of cost causation, that will result in just and reasonable rates for all
24 customers.

25 APS and TEP/UNSE made the inputs and assumptions they used available to the parties, but
26 unfortunately, due to proprietary issues with the COSS models the utilities used in this proceeding, the

27 _____
⁹⁸² *Id.*

28 ⁹⁸³ *Id.*

1 parties were unable to use the models to prepare their cases. The parties were not able to operate the
2 models as they are designed to be used, to show how differing inputs under differing scenarios would
3 affect a determination of costs. While parties were able to conduct a review of the inputs and
4 assumptions that the utilities chose to use with the models, they were not able to make differing inputs
5 or assumptions using the same data, for purposes of showing any comparisons.

6 Based on the available information provided by the utilities, Vote Solar and TASC made several
7 substantive objections to the methodologies the utilities employed in their cost studies, primarily in
8 regard to the allocations of costs and system benefits to rooftop solar customers relating to transmission,
9 distribution, and generation capacity, and in regard to revenue allocations. Vote Solar and TASC
10 believe that APS's cost study was skewed by APS's decision to allocate costs to rooftop solar customers
11 based on their total load, including load served on-site by their self-generation, instead of allocating
12 costs based only on their delivered load, and disputed the justifications APS offered for doing so. Vote
13 Solar and TASC found fault with the incongruence between TEP/UNSE's use of actual 2015 historical
14 test year revenues, but use of projected costs to serve customers based on the revenue increase it is
15 requesting in its pending rate case. Vote Solar and TASC also contend that both of the utilities' cost
16 studies understated the revenues received from rooftop solar customers because they subtracted the
17 compensation paid for solar exports from the overall revenues received from solar customers for their
18 electricity purchases.

19 We recognize the differences of opinion among the parties on these disputed issues. However,
20 absent an ability to review and compare the alternate scenarios with varied inputs and assumptions that
21 all the parties would have been able to present with a fully functional model, we are left with a record
22 that does not support approval of a specific COSS methodology in this proceeding. Even if there had
23 been an ability to examine differing scenarios in this proceeding, it would not have precluded the
24 necessity of conducting cost studies in each individual utility rate case. Because each utility's system
25 is unique, and each rate case for each utility is different, based on a different historical test year, the
26 inputs and assumptions in cost of service studies will differ in every rate case. It will be of utmost
27 importance in upcoming electric utility rate cases for all parties to be on equal footing with regard to
28 the ability to use the cost of service model to illustrate their positions.

1 Vote Solar advocates for the appointment of an independent third-party to conduct COSS and
2 value of DG analyses in rate cases, and points to the transparency issues that arose in this proceeding
3 as justification for taking such a measure. At this juncture, we agree with Staff that such a requirement
4 is not necessary. However, we will adopt RUCO's and Staff's recommendations in regard to
5 requirements for full transparency of all models used in electric utility rate cases.

6 2. Rooftop Solar Customers as Partial Requirements Customers

7 APS requests a finding in this proceeding that rooftop solar customers are partial requirements
8 customers and should be placed in their own separate class of customers. APS argues that it would be
9 consistent with COSS principles to do so, because rooftop solar customers, as a sub-class of their
10 current classification, differ significantly in regard to service, load, and cost characteristics. AIC
11 similarly requests a finding that rooftop solar customers are sufficiently distinct to make them a
12 separate rate class for cost of service purposes. AIC argues that the cost studies presented by APS and
13 TEP/UNSE in this proceeding demonstrate that rooftop solar customers and the average residential
14 customer have sufficiently different usage patterns to justify treatment as a separate class.

15 It is undisputed that rooftop solar customers are different from the average residential customer
16 in that they supply a portion of their own energy needs and are thus partial requirements customers. In
17 addition, rooftop solar customers export power to the grid. Vote Solar argues, however, that these
18 differences alone do not justify disparate treatment of customers. Vote Solar argues that in order to
19 avoid unconstitutional discriminatory rate treatment, it must be determined that differences between
20 the average solar customer and the average non-solar customer result in meaningful impacts that would
21 justify singling out solar customers for differential rate treatment.

22 Staff argues that the issue of a separate rate class is not part of the methodology for determining
23 either the cost or the value of solar, but is instead a rate design issue that should be examined in the
24 context of each utility's rate case, along with other rate design issues involving rooftop solar customers.
25 Staff states that rate design issues have an impact on the level of cost shift between DG and non-DG
26 customers, and asserts that this proceeding is not the appropriate docket for adoption of changes to a
27 utility's rate design, including the issue of whether rooftop solar customers should be treated as a
28 separate class for rate design purposes.

1 We agree with APS that the appropriate test for the formation of a subclass of customers for
2 purposes of rate design is whether a sub-group of customers is sufficiently different from the sub-
3 group's current classification in regard to service, load, or cost characteristics to place that sub-group
4 into a separate class. The record in this proceeding demonstrates that rooftop solar customers are
5 partial requirements customers who export power to the grid, and we therefore find that rooftop solar
6 customers are a separate class of customers. The ratemaking implications of this separate class
7 treatment are to be determined in each utility's rate case supported by a fully vetted cost of service
8 analysis.

9 **E. Net Metering**

10 TEP/UNSE recommend that the Commission commence a rulemaking to review and amend
11 the current Net Metering Rules to track the outcome of this docket. TEP/UNSE also request that any
12 valuation methodology adopted not include banking or netting of DG energy at retail rates. Staff also
13 recommends that net metering, and the banking of exports associated with net metering, should
14 eventually be eliminated, and replaced with a mechanism for the direct purchase of exports. TASC
15 requests that the Net Metering Rules be kept in place.

16 The record in this proceeding supports TEP/UNSE's and Staff's recommendations. Now that
17 the value of DG methodology has been established in this proceeding for use in utility rate cases, we
18 expect to establish, in those utility rate cases, a more precise framework for the fair and appropriate
19 compensation of DG customers for their exports than the framework established by the Net Metering
20 Rules in 2008. Once a customer with a DG system is subject to a DG export compensation rate
21 determined by one of the DG valuation methodologies adopted by this Decision, there will be no further
22 netting or banking of exported DG kWh for that customer. Any requests for waivers of the Net
23 Metering Rules will be considered in utilities' rate cases.

24 We will instruct Staff to file, within 60 days following the date that the Commission has issued
25 a Decision in the pending APS rate case, a Staff Report with recommendations regarding a rulemaking
26 process to enable the Commission to review and amend the current Net Metering Rules to comport
27 with the changes in circumstances since their adoption. We direct Staff to include in the Staff Report
28 recommendations that take into account any waivers to the Net Metering Rules that may have been

1 granted or denied in the currently pending rate cases for UNSE, TEP, and APS.

2 **F. Value of DG Methodology**

3 1. Analysis of DG Exports

4 The methodologies proposed in this proceeding contemplate an analysis of rooftop solar
5 exports, with the exception of RUCO's recommendation to analyze all the production of rooftop solar
6 systems. RUCO asserts that the Commission should address both self-consumption and the export
7 rate in this docket, contending that there are costs and benefits associated with self-consumption as
8 well as exports, and there is no justification for valuing them separately.

9 Vote Solar agrees that self-use of rooftop solar provides significant benefits, but believes
10 focusing on exports is the better approach because the utility should not "look behind the meter" based
11 on a customer's technology choices. Vote Solar strongly believes in a customer's right to self-consume
12 energy generated behind the meter through its own investment.

13 Like Vote Solar, Staff believes that what a customer chooses to do behind the meter regarding
14 its energy needs is the customer's concern, and that the customer's right to reduce its load by the
15 installation of a DG meter is no different from the customer's right to reduce load by conservation,
16 insulation, high efficiency appliances, or storage. In addition, Staff states that it views the export rate
17 more in the nature of a wholesale rate, and not a retail rate, which would apply to self-consumption.

18 For the reasons voiced by Vote Solar and Staff, the methodology we adopt will be used for the
19 purpose of ascertaining the appropriate level of compensation to be paid to rooftop solar customers for
20 their exported energy, and not for the purpose of determining a monetary value of the energy a DG
21 customer consumes on site.

22 2. Methodology

23 The participating parties to this proceeding exhibited a great deal of professionalism and
24 determination in an effort to achieve a workable and reasonable solution to the highly contested issues
25 that gave rise to the evidentiary hearing in this generic proceeding. The weight of those efforts is
26 second only to the weight of the issues themselves, and the Commission is appreciative of all the hours
27 spent in the furtherance of finding the best way forward, especially including those hours spent in
28 attempting to negotiate a settlement.

1 After a careful and extensive review of the proposals presented, we find that adoption of Staff's
2 Avoided Cost methodology, with a short-term forecasting view limited to five years to approximately
3 reflect the time that elapses between utility rate cases, in conjunction with Staff's Resource Comparison
4 Proxy methodology, with a five-year rolling average (based on projects with in-service dates within
5 the last five years), will provide the strongest and most flexible tool to inform our determinations in
6 rate cases regarding the appropriate level of compensation for rooftop solar exports. Adoption of both
7 these methodologies will provide a path for a gradual transition away from the current net metering
8 model to one that better reflects the value of DG. While none of the parties would likely whole-
9 heartedly agree with the Commission's adoption of any methodology proposed by any other party,
10 there was general agreement on some of the elements of both of Staff's proposed methodologies. We
11 believe that our adoption of Staff's methodologies for establishing the value of DG in each company's
12 rate cases is the best and most reasonable option available in the record of this proceeding. However,
13 in the view of the Commission's desire to provide for a gradual transition to the DG export rate concept,
14 the Resource Comparison Proxy methodology shall be implemented as a means to guide DG export
15 rate compensation within currently pending electric utility rate cases. The reduction to the
16 compensation rate under the RCP methodology shall not exceed 10 percent annually. The Resource
17 Comparison Proxy is the appropriate valuation methodology to utilize for pending electric utility rate
18 cases because doing so will afford parties the necessary time to further develop the implementation
19 parameters of Staff's alternative five-year Avoided Cost methodology. Once a five-year Avoided Cost
20 methodology is finalized, the Commission will have the flexibility to utilize either the Avoided Cost
21 methodology or Resource Comparison Proxy methodology (or a combination of both) in setting a
22 formula for setting the DG export rate in subsequently filed electric utility rate cases for use in annual
23 updates to the export rate.

24 We adopt Staff's Avoided Cost proposal using a shorter, five year forecast of avoided costs,
25 rather than a longer, 20 to 30 year forecast as recommended by TASC, Vote Solar, and RUCO. We
26 believe that a 20 to 30 year forecast would incorporate inherently speculative data based on factors that
27 could be easily manipulated. There was agreement, including from Vote Solar and TASC, that Staff's
28 Avoided Cost methodology's use of an ELCC assessment, which is used in utility IRPs, provides a

1 way to successfully and reasonably identify and analyze the costs and capacity savings from generation,
2 transmission and distribution resulting from rooftop solar exports. While the parties did not express
3 the same level of general agreement on Staff's Resource Comparison Proxy methodology, RUCO and
4 Vote Solar agreed that it was an improvement on the proxy methodologies proposed by the utilities,
5 both of which were based on one recent PPA. RUCO expressed general support for either of Staff's
6 proposals, and APS stated that it could support Staff's Resource Comparison Proxy methodology
7 because it could produce an objective valuation for exports based on verifiable actual data.

8 We also believe that the concurrent adoption of Staff's alternative Resource Comparison Proxy
9 methodology, with a five-year rolling average, represents a reasonable compromise to the utilities'
10 proposals to use a proxy based on a single PPA for valuing DG. Moreover, use of utility scale solar
11 obligations represents the most reliable and objective proxy for rooftop solar by diminishing concerns
12 that societal and environmental factors, as well as other externalities, should be included in the
13 equation. Not only does Staff's methodology provide for a gradual transition for the rooftop solar
14 model, but it reflects a utility's actual, ongoing contractual obligations for purchasing utility-scale solar
15 generation. The adoption of a rolling five year average of utility-scale solar PPAs is likely to gradually
16 reduce the cost to utilities of purchasing rooftop solar energy over time, as older contracts are removed
17 from the proxy analysis and newer, lower-cost, PPAs are included in the mix of solar contracts analyzed
18 in the proxy group.

19 a) Staff's Avoided Cost Methodology with Five-Year Forecasting

20 Vote Solar and TASC expressed reservations with Staff's Avoided Cost methodology regarding
21 (1) the use of a short-term forecasting analysis as opposed to the longer, 20 to 30 year forecasts they
22 recommended in order to align with the expected production life of rooftop solar systems; and (2)
23 components they would like to see included in the analysis, such as environmental benefits, societal
24 benefits, and fuel hedging benefits. RUCO also advocated for a long-term forecasting analysis, but not
25 for the inclusion of additional components in the analysis.

26 The fact that rooftop solar systems have an expected life of 20 to 30 years does not require the
27 forecasting of benefits to span that time period in order for the long-term benefits to be recognized, as
28 long as the value of DG analysis is repeated in utility rate cases as Staff's methodology contemplates.

1 Contrary to the concerns expressed by Vote Solar and TASC, future changes in the value of DG will
2 not be lost due to short-term forecasts, because the value will be re-assessed in each rate case as time
3 goes on, in order to inform the Commission's determination on setting an appropriate compensation
4 rate for exports. Setting a formula in each rate case for use in annual updates to the export rate provides
5 a concrete answer to the need for gradualism, an issue that RUCO sought to address in its proposal that
6 a graduated step-down mechanism be developed, following the one-time setting of an initial
7 compensation rate informed by a long-term cost/benefit analysis. Staff's Avoided Cost methodology
8 with a five-year forecasting timeframe provides the flexibility required to adjust the analysis to changed
9 circumstances that may increase or decrease the value that DG provides to the utilities' systems and
10 thereby to their customers. In addition to re-assessment of the value of DG in each rate case with the
11 inputs updated annually, Staff's proposed methodology includes the concept of adders which can be
12 used to recognize or incent development of desirable DG attributes such as active smart inverters and
13 west-facing solar DG.

14 Staff's Avoided Cost methodology will consider environmental benefits and costs, but will not
15 duplicate them in the analysis if they are already considered in the IRP process and in operating costs.
16 As Staff's witness explained, avoided cost values kWhs provided at costs the utility does not incur, and
17 if a generating unit must meet a specific environmental compliance standard (such as emissions or
18 water usage), it has already incurred the associated cost to construct and operate the plant. We agree
19 with the parties who argued that quantifying the societal and economic development benefits of DG in
20 an avoided cost forecast, as proposed by Vote Solar and TASC, is a speculative endeavor that has no
21 place in ratemaking.

22 We do not believe it is appropriate to include fuel hedging cost benefits in the valuation analysis.
23 The testimony of Staff's witness Mr. Solganick is compelling on this point, when he states that electric
24 utility customers are not demanding more reduction in long-term pricing volatility, as evidenced by
25 current utility fuel adjuster programs of one year or shorter duration, and by residential contracts that
26 extend out a few years at most in states with retail electric competition.

27 b) Staff's Resource Comparison Proxy Methodology with a Five Year Rolling Average
28 (Based on Projects and PPAs with In-Service Dates within the Last Five Years) and

1 credit for avoided transmission, distribution, and line losses

2 As TASC pointed out in its comments on Staff's Resource Comparison Proxy methodology,
3 there are several factors that the methodology considers, each of which may be a subject of
4 disagreement when the model is used. TEP/UNSE and AIC's arguments against the model's use of
5 older PPAs illustrates TASC's point. TASC and Vote Solar also claim that the model could produce
6 varying values depending on the weighting of the PPAs and utility-owned solar projects, and that the
7 result of the methodology would therefore be arbitrary.

8 We disagree with claims that the results of the methodology would be arbitrary. As Staff states,
9 the methodology is based on the utility's actual costs for the last five years, and includes the actual
10 PPA prices and revenue requirements of utility owned grid-scale solar facilities. While the parties have
11 points of disagreement based on their interests over how best to value DG, the spreadsheet that was
12 developed by APS at Staff's request and direction, and described at the hearing by APS's witness Mr.
13 Albert, will provide the parties a means of communicating and litigating their disagreements using a
14 common, transparent tool that is available to all. The spreadsheet will allow the parties to apply
15 different weights to different factors, to include only those projects a party believes appropriate, and
16 will allow for any adjustment to the result that the Commission may deem appropriate. Because the
17 model will be made available to parties within 30 days of the filing of a rate case, the parties will have
18 sufficient time to develop their case for presentation in testimony.

19 RUCO expressed concern that the Resource Comparison Proxy methodology may not reflect
20 market changes over time. However, as Staff explained, also in response to concerns raised by
21 TEP/UNSE and AIC, because the methodology drops earlier projects out of the calculation as new
22 projects are added, the weighted average will decline over time when utilities add newer, and
23 presumably lower-cost, solar resources.

24 There were also concerns raised in regard to the possibility of dramatic changes in the export
25 rate and resulting uncertainty. However, to allow the export rate developed using this methodology to
26 change gradually, it will be updated annually after it is initially set in a rate case proceeding or separate
27 rate design phase. At the time that the initial DG export rate is set, a Plan of Administration that
28 provides the mechanism for annual modifications to that initial rate also will be adopted. The annual

1 updates accomplished between rate cases should be formulaic exercises where the Resource
2 Comparison Proxy Methodology and the Avoided Cost Methodology established in the rate case is
3 updated; however the reduction to the compensation rate under the RCP methodology shall not exceed
4 ten percent per year. The updated data and model should be provided to Staff by the relevant utility
5 for review; a hearing is not contemplated.

6 Staff is in agreement with APS's suggestion in its comments that "if projects of recent vintage
7 are not available for the utility, use of pricing data from available industry sources for grid-scale solar
8 PV projects should be utilized with priority given to projects in Arizona to the extent available." We
9 adopt this addition to Staff's Resource Comparison Proxy methodology, and believe it may prove
10 useful in analyses of the value of DG in rate cases for smaller utilities with no recent grid-scale projects
11 or PPAs to serve as suitable proxies. In order to be an accurate proxy, however, we do believe that DG
12 should receive credit for costs that it avoids that central station solar (and other central station
13 generation) do not avoid. As a result, the Resource Comparison Proxy we adopt herein will require
14 that avoided transmission, distribution capacity and line losses be considered in the analysis. In order
15 for the comparison between central station solar and DG to be meaningful and accurate, these key
16 differences must be addressed and included in the Resource Comparison Proxy analysis that will occur
17 in the rate cases.

18 We agree with Staff that in the end, with input from all parties, Staff's Resource Comparison
19 Proxy methodology can produce an accurate and reliable indication of utilities' costs associated with
20 its solar generation facilities, including both PPAs and utility-owned facilities.

21 **G. Other Issues**

22 1. Implementation

23 a. For currently pending electric utility rate cases, the utility shall provide the underlying
24 data of the utility that the Resource Comparison Proxy methodology relies upon to Staff pursuant to a
25 procedural order to be issued in those rate cases. For electric utility rate cases not currently pending
26 before the Commission, the data for the selected valuation methodology will be provided to Staff within
27 30 days of a sufficiency finding.

28 As we stated above, once the Five-Year Avoided Cost methodology is finalized, the

1 Commission will have the flexibility to utilize either the Avoided Cost methodology or Resource
2 Comparison Proxy methodology (or a combination of both) in setting a formula for setting the DG
3 export rate in subsequently filed electric utility rate cases for use in annual updates to the export rate.
4 Therefore, once the Five-Year Avoided Cost methodology is finalized, electric utilities shall provide
5 to Staff, within 30 days of a sufficiency finding in its rate case, the underlying data for both the
6 Resource Comparison Proxy methodology and the Five-Year Avoided Cost methodology.

7 b. For the Avoided Cost Methodology with Five-Year Forecasting, Staff shall use the
8 matrix attached to this Decision as Exhibit A to evaluate specific eligible costs and value of energy,
9 capacity, and other services delivered to the grid by DG (of all types) over a five-year horizon, during
10 each electric utility's rate case, in order to inform a determination on an appropriate level of
11 compensation to be paid to DG customers for their exports to the grid.⁹⁸⁴

12 c. For the Resource Comparison Proxy Methodology with a Five Year Rolling Average
13 (Based on Projects and PPAs with In-Service Dates within the Last Five Years), Staff shall use the
14 spreadsheet described in this Decision to develop a proxy for rooftop solar generation, based on a
15 utility's projects and PPAs with in-service dates within the five years up to and including the test year
16 of the rate case. If projects of recent vintage are not available for the utility, Staff shall use pricing data
17 from available industry sources for grid-scale solar PV projects, with priority given to projects in
18 Arizona to the extent available. DG should receive credit for costs that it avoids that central station
19 solar (and other central station generation) do not avoid. As a result, the Resource Comparison Proxy
20 we adopt herein will require that avoided transmission, distribution capacity and line losses be
21 considered in the analysis.

22 d. The Commission may use either the Avoided Cost Methodology or Resource
23 Comparison Proxy Methodology or a combination of both in determining the formula for setting the
24 value of DG. The formula setting the assumptions and weighting of the two methodologies is to be
25 determined in each utility's individual rate case or separate rate design phase. The formula should only
26 be changed within a rate case to allow parties an opportunity to scrutinize the assumptions and
27

28 ⁹⁸⁴ Exhibit A is a copy of Exhibit HS-3 to Exh. Staff-2, Direct Testimony of Staff witness Howard Solganick. Definitions of terms applicable to Exhibit A are found in Exh. Staff-2, Direct Testimony of Staff witness Howard Solganick, at 11-12.

1 weighting of the methodologies. However, once the formula has been set, the inputs to the formula
2 should be updated annually to provide for more measured adjustments. We believe that this will reduce
3 the risk of dramatic changes to customers and the solar industry and is consistent with our interest in
4 rate gradualism.

5 e. At the time that the initial DG export rate is set, a Plan of Administration that provides
6 the mechanism for annual modifications to that initial rate also will be adopted.

7 f. The value of DG methodologies we adopt shall be:

- 8 1) Transparent: all inputs, assumptions and calculations shall be clearly described and
9 explained;
- 10 2) Accessible: i.e., the value of DG methodology cost-benefit calculation shall be
11 made available to the public in the form of an electronic spreadsheet that is published
12 on the Commission's website; and
- 13 3) Flexible: to allow for the ability to change inputs and assumptions used in the
14 calculation which are likely to change over time.

15 g. These initial evidentiary proceedings will not be the forum to re-litigate any issue
16 decided in this proceeding. Instead, they will resolve any open questions regarding how the valuation
17 methodologies adopted in this decision will be implemented for each utility. These issues should be
18 limited to utility-specific issues, such as the cost incurred for grid scale facilities in relation to the
19 Resource Comparison Proxy Methodology, and the costs forecasted to be avoided over the next five
20 years in relation to the Avoided Cost Methodology.

21 h. We are mindful of the Commission's limited resources and the burden created on Staff
22 and the Hearing Division by having evidentiary proceedings within evidentiary proceedings. We are
23 also concerned about the potential delay created by having multiple evidentiary proceedings and are
24 aware of our obligations to comply with our well-established rate case time clock rules. Therefore, we
25 believe that if a separate evidentiary hearing proceeding on the value of DG is necessary, the scope
26 must be reasonably limited to take into consideration the outcomes already decided in this Decision,
27 including use of Staff's Avoided Cost methodology and Staff's Resource Comparison Proxy
28 Methodology or a combination of the two. These separate evidentiary proceedings should not be taken
as opportunities for parties to collaterally attack the outcomes established in this Decision.

1 i. The methodologies shall have spreadsheets with links between inputs and outputs which
2 are available to all parties.

3 j. Within 90 days of receipt of the underlying data provided by the utility, Staff shall:

- 4 1) Perform the analysis; and
5 2) Make all assumptions and inputs of its analysis available to others.

6 k. The cost of service study models used by the utilities shall be:

- 7 1) Transparent: all inputs, assumptions and calculations shall be clearly described and
8 explained;
9 2) Accessible: have electronic spreadsheets with links between inputs and outputs
10 made available to all parties; and
11 3) Flexible: to allow for the ability to change inputs and assumptions used in the
12 calculation.

13 Within 45 days of Staff's receipts of the underlying data Staff shall file a request for a
14 procedural order setting a procedural schedule for evidentiary hearing. For rate cases presently set for
15 hearing but that have not yet been heard the evidentiary proceeding shall be incorporated into the
16 existing proceeding in a manner to be determined by the ALJ.

17 2. Grandfathering

18 TASC requests a finding that any changes in net metering framework or valuation that the
19 Commission adopts, now or in the future, should apply only to DG customers who sign up for new DG
20 interconnection after the effective date of any Order issued in the utility rate case or rulemaking docket
21 where such changes are ultimately implemented. TASC asserts that rooftop solar customers, who have
22 in good faith made long-term and substantial investments in reliance on the existence of net metering
23 and the current rate design, should not be penalized by policy changes in those two areas.⁹⁸⁵ TASC
24 believes that the Commission set a precedent in this regard when it issued Decision No. 74202 in 2013,
25 and requests that the Commission act accordingly in the future.⁹⁸⁶

26 Generally, grandfathering decisions should be made in the context of a rate case. However, we
27 recognize that net metering and certain elements of rate design work together to a certain degree to

28 ⁹⁸⁵ TASC Br. at 28; TASC Reply Br. at 26.

⁹⁸⁶ *Id.*

1 create benefits for DG customers. The value of DG methodology that we adopt in this proceeding may
2 lead to a change, however gradual, in the compensation rate for solar exports that will be set in pending
3 utility rate cases. Therefore, it is important to make clear that for the first utility rate case in which the
4 value of DG methodology we adopt in this proceeding will be used, our default policy is that the new
5 export compensation rate set in that case, as well as any changes to DG-related rate design, should
6 generally apply only to DG systems that interconnect to a utility's distribution system after the effective
7 date of the Decision issued in that utility rate case. Unless unique circumstances warrant different
8 results, our default policy for existing DG customers shall be that DG systems that interconnect to a
9 utility's distribution system before the effective date of the decision issued in that utility rate case
10 should be considered to be fully grandfathered and continue to utilize currently implemented DG-
11 related rate design and net metering for a period of 20 years from the date a DG system is
12 interconnected. Existing customers with DG systems will be subject to currently-existing rules and
13 regulations impacting DG.

14 We also take this opportunity to clarify that this default policy is not intended to shield
15 customers with DG systems from generally applicable rate design changes, such as changes for the
16 basic service charge. It is, instead, intended to preserve the expectations that customers with DG
17 systems may have relied upon when they chose to adopt DG technology. We further wish to clarify
18 that our grandfathering concepts are intended to apply to the location where DG equipment is located,
19 as opposed to any specific customer. For example, if a customer with a grandfathered DG system
20 moves to a different home, that customer forfeits his grandfathered status. A customer who moves into
21 a home that has a grandfathered DG system may "inherit" that grandfathered status.

22 A DG system that interconnects to a utility's distribution system after a DG export rate is set
23 for that utility shall be placed on the DG export rate effective at the time of the interconnection for a
24 period of ten years.

25 3. Cooperatives

26 GCSECA requests that the Cooperatives be afforded flexibility to develop rate design solutions
27 to cost shifts resulting from DG integration, and that the Cooperatives not be required to comply with
28 any one-size-fits-all requirements that would impose economic and operational hardships. As Staff

1 states, the Cooperatives are different in important respects from the other utilities participating in this
 2 proceeding. The value of DG methodologies adopted herein represent our preference for how the value
 3 of DG should be assessed and export compensation rates set. However, it may be appropriate to use
 4 other methodologies or modified versions of the methodologies adopted herein that address the
 5 Cooperatives' unique circumstances. The appropriate method for determining DG compensation rates
 6 for the cooperatives should be determined on a case by case basis. The Commission has long
 7 recognized that the electric cooperatives are quite different than investor owned utilities. They are
 8 owned by their members (i.e., their customers) and managed by locally elected boards. Additionally,
 9 their service areas are highly rural which can alter their cost profile significantly relative to the investor
 10 owned utilities. Because of these differences, we believe the regulation of the cooperatives by this
 11 Commission can be significantly streamlined relative to the investor owned utilities. We have taken
 12 significant steps in this direction in the past but recognize that there is further work to do. To recognize
 13 this we instruct Staff, led by a Commission appointed by the Commission Chairman, to form a working
 14 group in conjunction with GCSECA and other parties to develop recommendations for policy and/or
 15 rule changes intended to streamline the regulatory process for the cooperatives. It is the intent of this
 16 Commission that a workshop be convened for this purpose. Staff shall report back on the status of
 17 these efforts by July 1, 2017.

18 * * * * *

19 Having considered the entire record herein and being fully advised in the premises, the
 20 Commission finds, concludes, and orders that:

21 FINDINGS OF FACT

22 Procedural History

23 1. On December 3, 2013, the Arizona Corporation Commission ("Commission") issued
 24 Decision No. 74022. Among other things, Decision No. 74022 ordered that this generic docket be
 25 opened on net metering issues, and that workshops would be held with all stakeholders to help inform
 26 future Commission policy on the value that distributed generation installations bring to the grid.

27 2. On January 24, 2014, this generic docket was opened.

28 3. On January 27, 2014, Staff filed a memorandum in this docket, listing categories of DG

1 values and costs, and requesting that interested parties provide written comments as to their relevance
2 and significance. Staff also solicited recommendations on other DG-related issues, and solicited
3 substantive comments regarding the process and methodology for assigning monetary values to DG
4 costs and values.

5 4. From February 14 through August 7, 2014, several entities filed comments.

6 5. On February 14, 2014, TASC filed an Application for Leave to Intervene.

7 6. On February 18, 2014, Clean Power filed a Motion to Intervene.

8 7. On February 27, 2014, Freeport Minerals and AECC jointly filed an Application for
9 Leave to Intervene.

10 8. On March 10, 2014, a Procedural Order was issued granting intervention to TASC,
11 Clean Power, Freeport Minerals, and AECC.

12 9. On March 12, 2014, Commissioner Bob Stump filed correspondence.

13 10. On April 10, 2014, Commissioner Bob Stump filed correspondence.

14 11. On May 7, 2014, Commissioner Susan Bitter Smith filed correspondence.

15 12. On May 7, and June 20, 2014, workshops were held in this docket as Special Open
16 Meetings of the Commission.

17 13. On July 14, 2014, Commissioner Bob Stump filed correspondence.

18 14. On October 20, 2015, at its regularly scheduled Open Meeting, in considering Docket
19 No. E-01345A-13-0248, the Commission ordered that an evidentiary hearing on the value and cost of
20 DG be held in this generic docket.

21 15. On October 23, 2015, ASDA filed a Motion to Intervene.

22 16. On October 28, 2015, by Procedural Order, a procedural conference was scheduled to
23 be held on November 4, 2015.

24 17. On November 2, 2015, Vote Solar filed a Petition for Leave to Intervene.

25 18. On November 2, 2015, AURA and APS each filed a Motion to Intervene.

26 19. On November 3, 2015, SSVEC filed an Application for Leave to Intervene, and AIC
27 filed a Motion to Intervene.

28

1 20. On November 4, 2015, the procedural conference convened as scheduled. Counsel for
2 APS, SSVEC, TASC, Freeport Minerals, AECC, AURA, RUCO, WRA, Vote Solar, AIC, TEP, UNSE,
3 and Staff entered appearances and discussed procedural issues related to the evidentiary hearing. A
4 deadline for filing written comments on procedural issues was set for November 13, 2015.

5 21. On November 4, 2015, RUCO filed an Application to Intervene.

6 22. On November 6, 2015, TEP and UNSE jointly filed an Application for Leave to
7 Intervene.

8 23. On November 13, 2015, GCSECA⁹⁸⁷ filed its Motion to Intervene.

9 24. On November 13, 2015, written comments on procedural issues were filed by APS,
10 TEP/UNSE, GCSECA, AIC, TASC, Vote Solar, AURA, RUCO, and Staff.

11 25. On November 16, 2015, the Alliance filed an Application for Leave to Intervene.

12 26. On November 19, 2015, WRA filed a Petition for Leave to Intervene.

13 27. On November 24, 2015, Staff filed supplemental written comments.

14 28. On November 24, 2015, Clean Power filed a Notice of Consent to Email Service.

15 29. On November 25, 2015, PORA filed a Consent to Email Service.

16 30. On December 3, 2015, following consideration of the oral and written comments
17 received in this docket regarding procedural issues related to the evidentiary hearing to be held in this
18 docket, a Procedural Order was issued governing procedural matters. The Procedural Order set the
19 hearing to commence on April 18, 2016, and set associated public notice requirements and testimony
20 filing deadlines.⁹⁸⁸ In consideration of the purpose and subject of the evidentiary hearing in this docket,
21 the Procedural Order joined all Arizona jurisdictional electric utilities as parties to this proceeding. The
22 Procedural Order granted intervention to ASDA, Vote Solar, AURA, AIC, RUCO, GCSECA, ACPA,
23 Western Resource, and the Energy Freedom Coalition of America ("EFCA"), and approved Consents

24
25 _____
⁹⁸⁷ GCSECA's members include DVEC, GCEC, NEC, MEC, SSVEC, and Trico.

26 ⁹⁸⁸ In pertinent part, the form of public notice set forth in the Procedural Order stated:

27 The Arizona Corporation Commission ("Commission") will hold a generic evidentiary hearing to
28 investigate the cost to serve customers with distributed generation, and the value of distributed generation,
in Docket No. E-00000J-14-0023. The hearing is intended to produce a factual record that will be
available for the Commission to use in future proceedings for all Arizona electric public service
corporations. You are receiving notice of the hearing because its outcome may impact you as a customer.

1 to Email Service completed by RUCO, AURA, Staff, AIC, TASC, Freeport Minerals, AECC, and
2 Clean Power.

3 31. On December 4, 2015, a Procedural Order was issued rescinding the erroneous grant of
4 intervention to EFCA, which had not requested intervention in this docket.

5 32. On December 9, 2015, Commissioner Susan Bitter Smith's office filed a copy of an
6 email letter received from MEC, and on that same date, the Hearing Division provided a copy of the
7 email to all parties. The letter stated that MEC had no issues before the Commission concerning NM
8 and DG; MEC could not describe to its members why it is a party; and MEC had no data or analysis to
9 present. MEC objected to being required to provide notice to its customers as required by the December
10 13, 2015 Procedural Order, on the grounds of the costs of mailing and addressing potential customer
11 confusion, and requested that it be excluded from this proceeding.

12 33. On December 14, 2015, GCSECA filed its Objection and Request for Clarification Re
13 December 3, 2015 Procedural Order. In its filing, GCSECA reiterated its position set forth in its
14 November 13, 2015 written comments. GCSECA stated its objection to the joinder of all Arizona
15 jurisdictional utilities as parties to this docket, and to the requirement that the utilities mail notice of
16 the hearing to all their customers. GCSECA argued that AEPCO has no retail customers, therefore had
17 no direct interest in the topics of DG or NM, and should therefore should be removed as a party and
18 relieved of obligations imposed by the December 3, 2015 Procedural Order. GCSECA requested
19 clarification regarding whether and to what extent the record and findings in this docket would be
20 binding on future ratemaking proceedings.

21 34. On December 15, 2015, Commissioner Susan Bitter Smith's office filed a copy of an
22 email received from DVEC.

23 35. On December 15, 2015, Staff filed a Request for Procedural Conference, requesting that
24 a procedural conference be convened to discuss the issues raised in MEC's and GCSECA's filings.

25 36. On December 16, 2015, Staff filed a Request for Procedural Order. Staff stated that it
26 had conferred with counsel for MEC and GCSECA, and believed that with further discussion, the
27 parties could possibly reach a satisfactory resolution to the issues raised. Staff continued to support
28 the requirement that customers of all electric companies regulated by the Commission receive notice

1 of this proceeding. However, in recognition of concerns regarding the associated costs, Staff
2 recommended that the public notice deadline be suspended until parties had an opportunity to suggest
3 feasible customer notice deadlines. Staff further stated support for providing the cooperatives an
4 opportunity to draft and submit their own form of notice for consideration. Staff stated that it viewed
5 the parties' level of participation, beyond responding to data requests, to be subject to their discretion,
6 and that the December 13, 2015 Procedural Order's deadlines for pre-filing proposals and exhibits did
7 not require any entity to make such filings.

8 37. On December 17, 2015, the Hearing Division provided a copy to all parties of the
9 December 15, 2015, email from DVEC filed in the docket by Commissioner Susan Bitter Smith's
10 office.

11 38. On December 17, 2015, NEC filed a copy of a letter to Commissioner Susan Bitter
12 Smith. The letter stated that NEC's Board instructed that the letter be sent requesting that NEC: 1) not
13 be joined as a party to this proceeding; 2) not be required to send the ordered form of notice; and 3) not
14 be required to send notice to all its members. The letter stated that NEC supported the Commission's
15 decision to examine the cost and value of DG, and would gladly share its general thoughts either
16 directly or through GCSECA during voluntary workshops. The letter stated that NEC requested rate
17 adjustments in 2011 and 2014, and was currently considering another filing in 2016. The letter stated
18 that NEC had neither the time nor the financial ability to actively participate in this proceeding, and
19 asked that NEC be excluded.

20 39. On December 17, 2015, GCSECA filed a Response to Staff's December 16, 2015
21 Request for Procedural Order. GCSECA joined in Staff's request for the suspension of the December
22 30, 2015 deadline for parties to mail public notice. GCSECA proposed that its member cooperatives
23 be afforded flexibility to select the appropriate delivery method for notice based on their individual
24 operational and financial situations, such as sending bill inserts, publishing in their newsletters, or
25 publishing in newspapers of general circulation in their service territories. GCSECA proposed that the
26 deadline for completing notice be set for January 30, 2016, and proposed an alternative form of notice
27 for its members to provide. GCSECA renewed its objection regarding joinder of all jurisdictional
28 electric utilities to this proceeding.

1 40. On December 17, 2015, TEP/UNSE filed a Response to Staff's Request for Procedural
2 Order, stating that in order to comply with the December 3, 2015 Procedural Order notice requirements,
3 they had commenced mailing bill inserts for some customers as soon as possible, and had arranged for
4 direct mail to the remaining customers for which bill inserts would not be possible under the current
5 deadline time constraints. TEP/UNSE expressed support for Staff's request for a suspension of the
6 notice compliance deadline, because an extension of the deadline would provide TEP and UNSE an
7 opportunity to provide all customers the notice by bill insert, by January 10, 2016, at a significant cost
8 reduction compared to their planned partial direct mailing.

9 41. On December 18, 2015, AEPCO filed a copy of its letter to Commissioner Susan Bitter
10 Smith. AEPCO stated that as a generation cooperative, it had neither retail customers nor a net metering
11 program, and did not believe it is a necessary or relevant party to this docket.

12 42. On December 18, 2015, Vote Solar filed a Consent to Email Service.

13 43. On December 21, 2015, one consumer comment was filed expressing opposition to an
14 alternate fee schedule for net metering customers.

15 44. On December 22, 2015, Commissioner Doug Little filed a letter outlining his views
16 regarding the purpose of the evidentiary hearing, expected outcomes of the process, and parties'
17 participation. Commissioner Little's letter also enumerated some specific issues/questions he believed
18 should be addressed by participating parties.

19 45. On December 22, 2015, MWE and Ajo filed their Proof of Mailing and Comments
20 Regarding December 3, 2015 Procedural Order. MWE and Ajo stated that they had no objection to
21 GCSECA's request to extend the deadline to provide notice, or to the submission of an alternative form
22 of notice to GCSECA member customers, but that they opposed any requirement that they make a
23 second mailing providing any alternative form of notice to their customers, due to the additional costs
24 they would incur. MWE and Ajo expressed agreement with Staff that no entity should be required to
25 submit any cost of service or value of solar study, or make any filing in this proceeding. MWE and
26 AIC stated that neither utility had the resources to submit any such studies by the deadlines set by the
27 December 3, 2015 Procedural Order; that neither utility intended to take an active role in the
28

1 proceeding; that neither utility currently had a general rate case before the Commission; and that neither
2 utility intended to file a general rate case in 2016.

3 46. On December 23, 2015, counsel for Vote Solar and WRA filed a Notice of Change of
4 Address.

5 47. On December 23, 2015, a Procedural Order was issued extending the December 31,
6 2015 public notice requirement deadline set by the December 3, 2015 Procedural Order to February 1,
7 2016; extending the intervention deadline to February 19, 2016; widening the acceptable means of
8 providing public notice; and indicating that utilities could include their own individual introductory
9 paragraphs preceding the prescribed form of public notice.

10 48. On December 28, 2015, CEC filed a copy of a letter to Commissioner Susan Bitter
11 Smith requesting to be excused from participation in this docket, including public notice requirements.

12 49. The Commission's December 29, 2015 Staff Open Meeting Agenda included Agenda
13 Item 1, "Docket No. E-00000J-14-0023 - Commission discussion, consideration, and possible vote
14 concerning the requirements included in the December 3, 2015 Procedural Order that all Arizona
15 jurisdictional electric utilities be joined as parties to this docket and that all Arizona jurisdictional
16 electric utilities mail notice to their customers." The Commission discussed the item and took no vote.

17 50. On January 6, 2015, Commissioner Doug Little's office filed a copy of a document used
18 as a reference in his December 22, 2015 letter to the docket.

19 51. On January 8, 2015, Commissioner Tom Forese filed a letter to the docket expressing
20 his concerns, and requesting that parties work to develop "win-win" methodologies and solutions.

21 52. On January 8, 2015, Trico filed its Certificate of Mailing and Affidavit of Publication.

22 53. On January 11, 2016, Patricia Ferré and Nancy Baer each filed a Motion to Intervene.

23 54. On January 19, 2016, TEP/UNSE filed a Notice of Filing Certificate of Mailing.

24 55. On January 21, 2016, GCEC filed a Proof of Public Notice of Hearing.

25 56. On January 21, 2016, DVEC filed an Affidavit/Certification of Customer Notice.

26 57. On January 22, 2016, APS filed a Proof of Publication.

27 58. On January 25, 2016, a Procedural Order was issued granting intervention to Patricia
28 Ferré and Nancy Baer.

- 1 59. On January 26, 2016, SSVEC filed a Notice of Consent to Email Service.
- 2 60. On January 26, 2016, AriSEIA filed an Application to Intervene.
- 3 61. On January 28, 2016, Garkane filed an Affidavit/Certification of Public Notice and
4 Notice of Change of Firm Affiliation.
- 5 62. On January 29, 2016, IBEW Locals filed a Motion to Intervene.
- 6 63. On February 1, 2016, Navopache and MEC each filed a Certification of Compliance
7 with Public Notice Requirements.
- 8 64. On February 1, 2016, Lewis M. Levenson filed a Motion to Intervene.
- 9 65. On February 1, 2016, Susan Pitcairn and Richard Pitcairn filed a joint Motion to
10 Intervene.
- 11 66. On February 2, 2016, pursuant to Arizona Supreme Court Rule 39, Timothy Hogan filed
12 a Motion to Associate Counsel *Pro Hac Vice* to associate Chinyere Ashley Osuala as counsel for Vote
13 Solar.
- 14 67. On February 5, 2016, CEC filed a Notice of Filing Certificate of Mailing.
- 15 68. On February 8, 2016, Commissioner Bob Burns filed a letter to the docket requesting
16 that the parties file testimony regarding the impact of rooftop solar and other distributed generation on
17 water use, discussed in the context of developing a methodology for the value and cost of distributed
18 generation.
- 19 69. On February 9, 2016, TEP filed a Consent to Email Service.
- 20 70. On February 9, 2016, SSVEC filed a Notice of Filing Additional Affidavits of
21 Publication.
- 22 71. On February 9, 2016, Dixie-Escalante filed its Declaration of Mailing.
- 23 72. On February 16, 2016, a Procedural Order was issued granting intervention to AriSEIA,
24 IBEW Locals, Lewis M. Levenson, Susan Pitcairn, and Richard Pitcairn.
- 25 73. On February 19, 2016, Commissioner Bob Stump filed a letter to the docket listing
26 policy considerations and questions intended to inform both cost of service and value of solar
27 considerations within the context of the evidentiary hearing.
- 28

1 74. On February 25, 2016, direct testimony in this matter was filed by APS, TEP/UNSE,
2 SSVVEC, GCSECA, IBEW Locals, AIC, TASC, Vote Solar, RUCO, and Staff.

3 75. On February 29, 2016, Patricia Ferré filed a Motion for Procedural Order Taking
4 Official Judicial Notice of Filings in Generic Docket Nos. E-00000C-11-0328 and E-01345A-13-0069.

5 76. On February 29, 2016, AriSEIA filed a Notice of Change of Representative, to which
6 was attached a copy of a Board Resolution dated February 11, 2016. The Board Resolution designated
7 AriSEIA's President and Chairman as its official representative in all matters before the Commission,
8 and appointed Tom Harris as its President and Chairman.

9 77. On February 29, 2016, ARISEIA filed a Consent to Email Service.

10 78. On March 8, 2016, Southwest Energy Efficiency Project ("SWEEP") filed comments.

11 79. On March 8, 2016, Ms. Ferré filed comments.

12 80. On March 24, 2016, a Procedural Order was issued granting AriSEIA's Consent to
13 Email Service.

14 81. On March 29, 2016, APS filed summaries of the direct testimony of its witnesses.

15 82. On April 7, 2016, rebuttal testimony in this matter was filed by APS, TEP/UNSE, the
16 IBEW Locals, AIC, TASC, Vote Solar, RUCO, and Staff.

17 83. On April 11, 2016, Patricia Ferré filed a Disability Request.

18 84. On April 14, 2016, Patricia Ferré filed the pre-filed direct testimony of her witness
19 Elizabeth A. Kelley.

20 85. The hearing on this matter commenced on April 18, 2016.

21 86. On April 20, 2016, Staff posed questions to APS's witness Bradley J. Albert in regard
22 to his prefiled rebuttal testimony (Hearing Exhibit APS-6).

23 87. On April 21, 2016, APS docketed a Notice of Filing email communication with Utilities
24 International, the owner of APS's cost of service software.

25 88. On April 22, 2016, as discussed during the hearing on April 20, 2016, during cross-
26 examination of APS witness Bradley Albert,⁹⁸⁹ Staff submitted requests in writing to APS, TEP, and
27

28 ⁹⁸⁹ Tr. 465-471.

1 UNSE for additional information regarding their proposed methodologies. Staff's request to APS was
2 issued as Staff's Third Set of Data Requests, and Staff's request to TEP/UNSE was issued as Staff's
3 Second Set of Data Requests. Staff's Third Set of Data Requests to APS was admitted into evidence
4 as Hearing Exhibit S-4.

5 89. On May 5, 2016, TASC filed a Notice of Filing Errata of Direct Testimonies of R.
6 Thomas Beach and William A. Monsen.

7 90. On May 6, 2016, the hearing on this matter was recessed until June 8, 2016 at 9:30 a.m.
8 Prior to the recess, APS and TEP/UNSE agreed to make witnesses available on that date for the sole
9 purpose of providing testimony regarding the information to be provided in response to Staff's Hearing
10 Data Requests. At the hearing, parties agreed that they could file written responses to the information
11 to be provided in response to Staff's Hearing Data Requests, or alternatively, that they would have an
12 opportunity to present a witness to testify in response. The continuation hearing date and due date for
13 responses was set for June 13, 2016. A schedule for filing closing briefs was also set, with Initial
14 Closing Briefs due on or before June 20, 2016, and Reply Closing Briefs due on or before July 8, 2016.

15 91. On May 6, 2016, as discussed during the hearing, APS filed a Form of Protective Order
16 for the parties to utilize in order to facilitate the exchange of confidential information in response to
17 Staff's Hearing Data Requests.

18 92. On May 6, 2016, Patricia Ferré filed a document titled "Testimony of Patricia Ferré,
19 Intervener."

20 93. On May 10, 2016, the Hearing Division issued the Protective Order as filed on May 6,
21 2016.

22 94. On May 12, 2016, APS filed a Request to Amend Protective Order, indicating that there
23 were errors in the May 6, 2016 Form of Protective Order. Both a redlined and a clean version of APS's
24 proposed amended Form of Protective Order were attached to the Request. APS requested the issuance
25 of an amended Protective Order, but indicated that to avoid delay, it had begun providing documents
26 under the Protective Order issued May 10, 2016.

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1 95. On May 12, 2016, Staff filed a Motion for Procedural Order, requesting the issuance of
2 a Procedural Order adding an additional hearing date to those dates set during the hearing on May 6,
3 2016.

4 96. On May 12, 2016, Patricia Ferré filed a Notice of Errata.

5 97. On May 13, 2016, TEP and UNS filed Exhibits A and B of the Protective Order for
6 Michael Patten, Dallas J. Dukes, and David Lewis.

7 98. On May 18, 2016, AIC filed Exhibits A and B of the Protective Order for Meghan H.
8 Grabel.

9 99. On May 20, 2016, TEP and UNS filed Exhibits A and B of the Protective Order for
10 Bradley S. Carroll and Carmine Tilghman.

11 100. On May 23, 2016, a Procedural Order was issued with the requested amended Protective
12 Order to supersede the previously issued Protective Order. The Procedural Order also modified the
13 Procedural Schedule for the continuation of the hearing, adding an additional hearing day and
14 extending the briefing schedule accordingly.

15 101. On May 24, 2016, APS filed a copy of a letter addressed to Chairman Little and signed
16 by several individuals.

17 102. On May 25, 2016, Garkane filed Exhibits A and B of the Protective Order for Jennifer
18 A. Cranston.

19 103. On June 1, 2016, APS filed Exhibits A and B of the Protective Order for Thomas
20 Loquvam, Raymond Heyman, Bradley Albert, and Paul Smith.

21 104. On June 8, 2016, APS filed Exhibits A and B of the Protective Order for Hannah Dolski.

22 105. On June 8, 2016, the hearing reconvened. Witnesses for APS and TEP/UNSE testified
23 regarding their respective responses to Staff's Third Set of Data Requests to APS and Staff's Second
24 Set of Data Requests to TEP/UNSE. Pursuant to Staff's request, certain exhibits related to those data
25 responses were admitted to the record of this proceeding. Witnesses for RUCO and Staff provided oral
26 responsive testimony.

27 106. On June 13, 2016, Vote Solar filed the Supplemental Responsive Testimony of Briana
28 Kobor.

1 107. On June 13, 2016, Commissioner Stump filed a letter in the docket.

2 108. On June 13, 2016, at the close of the hearing, the June 13, 2016 deadline for the filing
3 of written responses set by the May 23, 2016 Procedural Order was extended to June 22, 2016. In
4 addition, the deadlines for filing Initial Closing Briefs and Reply Closing Briefs were extended to June
5 30 and July 8, 2016, respectively.

6 109. On June 20, 2016, IBEW Locals filed their Initial Closing Brief.

7 110. On June 22, 2016, RUCO filed its Responsive Comments in response to the testimony
8 and exhibits presented at hearing on June 8, 9, and 13, 2016.

9 111. On June 22, 2016, TASC filed the Responsive Supplemental Testimony of R. Thomas
10 Beach, responding to the testimony and exhibits presented at hearing on June 8, 9, and 13, 2016.

11 112. On June 23, 2016, APS, TEP/UNSE and Staff filed a Joint Request for Extension of
12 Briefing Schedule. APS, TEP/UNSE and Staff requested an extension of the deadlines for filing Initial
13 Closing Briefs and Reply Closing Briefs from June 30 and July 8, 2016, respectively, to July 7 and
14 July 25, 2016. The Joint Request indicated that Vote Solar had requested that the proposed July 25,
15 2016 deadline for the Reply Closing Brief be extended to July 29, 2016 instead, due to counsel's timing
16 conflict with another matter. The Joint Request alternatively proposed that if the Reply Closing Brief
17 deadline were extended as requested by Vote Solar, the Initial Closing Brief deadline also be extended
18 by four days.

19 113. On June 27, 2016, by Procedural Order, the deadlines for filing Initial Closing Briefs
20 and Reply Closing Briefs were extended to July 11 and July 29, 2016.

21 114. On June 30, 2016, Freeport Minerals and AECC filed Notice that they would not be
22 filing an Initial Opening Brief.

23 115. On July 6, 2016, Staff filed a Notice of Settlement Discussions.

24 116. On July 8, 2016, TASC filed Exhibits A and B of the Protective Order for Elijah
25 Gilfenbaum.

26 117. On July 8, 2016, Staff filed a Request for Extension of Time, seeking an extension from
27 July 11, 2016, until July 20, 2016, to file its Initial Closing Brief.

28 118. On July 11, 2016, TEP and UNS filed Notice of Filing Late-Filed Exhibits.

1 119. On July 11, 2016, GCSECA filed its Initial Closing Brief.

2 120. On July 11, 2016, a Procedural Order was issued extending the deadline for filing Initial
3 Closing Briefs to July 20, 2016, and the deadline for filing Reply Closing Briefs to August 5, 2016.

4 121. On July 15, 2016, SSVEC filed a Notice indicating that it would not be filing an Initial
5 Closing Brief.

6 122. On July 20, 2016, Initial Closing Briefs were filed by APS, TEP/UNSE, AIC, TASC,
7 Vote Solar, and RUCO.

8 123. On July 21, 2016, Staff filed a Notice indicating that it would be filing its Initial Closing
9 Brief on that date, and that it was not filed the day prior due to computer problems resulting in lost
10 data. Counsel for Staff indicated that while the other parties had filed their Initial Closing Briefs on
11 the previous day, Staff had not viewed or used the Initial Closing Briefs filed by the other parties in
12 preparing its own brief.

13 124. On July 21, 2016, Staff filed its Initial Closing Brief.

14 125. On July 29, 2016, Freeport Minerals filed a Notice indicating that it would not be filing
15 a Reply Closing Brief.

16 126. On August 2, 2016, Staff filed a Notice of Workshop to be held in Docket No. E-
17 000005-16-0257 (Reducing System Peak Demand Costs) to be held on August 4, 2016 beginning at
18 9:00 A.M. at the Arizona Legislature in House Hearing Room No. 4, noticed as a Special Open Meeting
19 of the Commission.

20 127. On August 2, 2016, the City of Tucson filed a copy of a Resolution adopted by the
21 Mayor and Council of the City of Tucson.

22 128. On August 5, 2016, Reply Closing Briefs were filed by APS, TEP/UNSE, IBEW Locals,
23 AIC, TASC, Vote Solar, RUCO, and Staff.

24 129. On August 8, 2016, Staff filed a Notice of Errata.

25 130. Numerous public comments have been filed in this docket.

26 **Determinations**

27 131. Net metering, and the banking of DG exports associated with net metering, should
28 eventually be eliminated and replaced with a mechanism for the direct purchase by utilities of DG

1 exports. Once a DG customer is subject to a DG export compensation rate determined by one of the
2 DG valuation methodologies adopted by this Decision, there will be no further netting or banking of
3 exported DG kWh for that customer.

4 132. The value of DG exports should be used to inform compensation rates to be paid to DG
5 customers for their exports.

6 133. There is a need for a valuation of DG methodology that will provide a gradual transition
7 away from the current net metering model for compensating DG exports, toward compensation of DG
8 exports that reflects the actual value of DG.

9 134. Valuation of DG exports should be based on an avoided cost methodology.

10 135. Long-term forecasts should not be used to establish the value of DG, due to the risk of
11 inclusion of speculative benefits and costs.

12 136. Environmental benefits and costs of DG should be considered in an avoided cost
13 forecast, but should not be duplicated if they are already considered in the IRP process and in operating
14 costs.

15 137. Quantifying the societal and economic development benefits of DG in an avoided cost
16 forecast is speculative and inappropriate for ratemaking purposes.

17 138. It is inappropriate at this time to include fuel hedging costs in a value of DG avoided
18 cost forecast.

19 139. A five year forecast of the benefits and costs of DG for purposes of valuation of DG
20 exports is reasonable if the valuation is re-assessed in each electric utility rate case and the inputs are
21 updated annually.

22 140. Use of utility-scale solar obligations represents the most reliable and objective avoided
23 cost proxy for rooftop solar and diminishes concerns for the inclusion of societal and environmental
24 factors and other externalities in valuing solar DG exports.

25 141. A five year rolling weighted average of a utility's solar PPAs and utility-owned solar
26 generating resources used as a proxy for purposes of valuation of solar DG exports is reasonable if the
27 valuation is re-assessed in each electric utility rate case and the inputs are updated annually and the
28 additional benefits of avoided transmission and distribution capacity and avoided line losses are added

1 into the weighted average.

2 142. A re-assessment of the value of DG formula in each electric utility rate case with annual
3 updates to the formula inputs in order to inform compensation rates to be paid for DG exports ensures
4 a gradual transition from the current net metering compensation model to compensation that reflects
5 the actual value of DG.

6 143. A re-assessment of the value of DG formula in each electric utility rate case with annual
7 updates to the formula inputs in order to inform compensation rates to be paid for DG exports precludes
8 the need for the implementation of a separate step-down mechanism.

9 144. The best and most reasonable option available in the record of this proceeding for the
10 valuation of DG is the adoption of both Staff's Avoided Cost methodology, with a short-term
11 forecasting view limited to five years to approximately reflect the time that elapses between utility rate
12 cases, and Staff's Resource Comparison Proxy methodology, with a five-year rolling average (based
13 on projects with in-service dates within the last five years), as modified to account for the added
14 benefits of DG including avoided transmission and distribution capacity and avoided line losses.
15 Adoption of both these alternative methodologies to be used in utility rate cases on a going-forward
16 basis will provide a path for a gradual transition away from the current net metering model to one that
17 better reflects the value of DG.

18 145. For the Avoided Cost Methodology with Five-Year Forecasting, Staff shall use the
19 matrix attached to this Decision as Exhibit A to evaluate specific eligible costs and value of energy,
20 capacity, and other services delivered to the grid by DG (of all types) over a five-year horizon, during
21 each electric utility's rate case, in order to inform a determination on an appropriate level of
22 compensation to be paid to DG customers for their exports to the grid. The methodology will have
23 electronic spreadsheets with links between inputs and outputs, allow for the ability to change inputs
24 and assumptions used in the calculation, and will include a clear description and explanation of all
25 inputs, assumptions, and calculations. These items will be made available to all parties. The
26 development of the electronic spreadsheet and its implementation will occur within the next three years
27 in anticipation of the next cycle of rate cases.

28 146. For the Resource Comparison Proxy Methodology with a Five Year Rolling Average

1 (Based on Projects and PPAs with In-Service Dates within the Last Five Years), Staff shall use the
2 spreadsheet described in this Decision to develop a proxy for rooftop solar generation, based on a
3 utility's projects and PPAs with in-service dates within the five years up to and including the test year
4 of the rate case. If projects of recent vintage are not available for the utility, Staff shall use pricing data
5 from available industry sources for grid-scale solar PV projects, with priority given to projects in
6 Arizona to the extent available. The Resource Comparison Proxy spreadsheet described in this
7 Decision shall also calculate the additional benefits of avoided transmission and distribution capacity
8 and avoided line losses and those additional benefits should be added to Resource Comparison Proxy
9 Methodology analysis. The methodology will have electronic spreadsheets with links between inputs
10 and outputs, allow for the ability to change inputs and assumptions used in the calculation, and will
11 include a clear description and explanation of all inputs, assumptions, and calculations. These items
12 will be made available to all parties.

13 147. For currently pending electric utility rate cases, the utility shall provide the underlying
14 data of the utility that the Resource Comparison Proxy methodology relies upon to Staff pursuant to a
15 procedural order to be issued in those rate cases.

16 148. For electric utility rate cases not currently pending before the Commission, the data for
17 the selected valuation methodology will be provided to Staff within 30 days of a sufficiency finding.
18 As stated herein, once the Five-Year Avoided Cost methodology is finalized, the Commission will have
19 the flexibility to utilize either the Avoided Cost methodology or Resource Comparison Proxy
20 methodology (or a combination of both) in setting a formula for setting the DG export rate in
21 subsequently filed electric utility rate cases for use in annual updates to the export rate. Therefore,
22 once the Five-Year Avoided Cost methodology is finalized, electric utilities shall provide to Staff,
23 within 30 days of a sufficiency finding in their rate cases, the underlying data for both the Resource
24 Comparison Proxy methodology and the Five-Year Avoided Cost methodology.

25 149. It is inappropriate for utility scale assets that are related to solar + storage to be included
26 in the calculation of the Resource Comparison Proxy methodology. Including these assets could deter
27 utilities from entering into prospective PPA agreements for such resources based on the recognized
28 higher pricing and accompanying compensation rates attributable to such arrangements. A party can

1 argue for the inclusion of such PPAs as long as the added value of the storage component is
2 appropriately excluded from the analysis. Similarly, PPAs related to solar arrays that are primarily for
3 R&D purposes should also be excluded from the analysis.

4 150. More generally, nothing we adopt herein is intended to limit the Commission from
5 adopting any policies regarding energy storage at a future date.

6 151. The Commission may use either the Avoided Cost Methodology (when available) or
7 Resource Comparison Proxy Methodology or a combination of both in determining the formula for
8 setting the value of DG. The formula setting the assumptions and weighting of the two methodologies
9 is to be determined in each utility's individual rate case or separate rate design phase. The formula
10 should only be changed within a rate case to allow parties an opportunity to scrutinize the assumptions
11 and weighting of the methodologies. However, once the formula has been set, the inputs to the formula
12 should be updated annually to provide for more measured adjustments. We believe that this will reduce
13 the risk of dramatic changes to customers and the solar industry and is consistent with our interest in
14 rate gradualism.

15 152. At the time that the formula is set, a plan of administration that will address the
16 procedural mechanisms for the annual modifications to the initial export rate will also be adopted.

17 153. Within 90 days of receipt of the underlying data provided by the utility, Staff shall:

- 18 1) Perform the analysis;
- 19 2) Make all assumptions and inputs of its analysis publicly available in the form of an
20 electronic spreadsheet that is published on the Commission's website, with a clear
21 description and explanation of all inputs, assumptions and calculations.

22 154. Within 45 days of Staff's receipts of the underlying data Staff shall file a request for a
23 procedural order setting a procedural schedule for evidentiary hearing. For rate cases presently set for
24 hearing but that have not yet been heard the evidentiary proceeding shall be incorporated into the
25 existing proceeding in a manner to be determined by the ALJ.

26 155. These initial evidentiary hearings will not be the forum to re-litigate any issue decided
27 in this proceeding. Instead, they will resolve any open questions regarding how the valuation
28 methodologies adopted in this decision will be implemented for each utility. These issues should be

1 limited to utility-specific issues, such as the cost incurred for grid scale facilities in relation to the
2 Resource Comparison Proxy Methodology, and the costs forecasted to be avoided over the next five
3 years in relation to the Avoided Cost Methodology.

4 156. We are mindful of the Commission's limited resources and the burden created on Staff
5 and the Hearing Division by having evidentiary proceedings within evidentiary proceedings. We are
6 also concerned about the potential delay created by having multiple evidentiary proceedings and are
7 aware of our obligations to comply with our well-established rate case time clock rules. Therefore, we
8 believe that if a separate evidentiary hearing proceeding on the value of DG is necessary, the scope
9 must be reasonably limited to take into consideration the outcomes already decided in this Decision,
10 including use of Staff's Avoided Cost Methodology and Staff's Resource Comparison Proxy
11 Methodology or a combination of the two. These separate evidentiary proceedings should not be taken
12 as opportunities for parties to collaterally attack the outcomes established in this Decision.

13 157. The record does not support approval of a specific COSS methodology in this
14 proceeding.

15 158. Rooftop solar DG customers are partial requirements customers who export power to
16 the grid.

17 159. Rooftop solar customers are a separate class of customers. The ratemaking implications
18 of this separate class treatment are to be determined in each utility's rate case supported by a fully
19 vetted cost of service analysis.

20 160. Utilities will be directed to submit cost of service studies in rate cases, both pending
21 cases and in future rate cases, which are based on models with spreadsheets containing links between
22 inputs and outputs which are available to all parties. The cost of service study models used by the
23 utilities shall be:

- 24 1) Transparent: all inputs, assumptions and calculations shall be clearly described and
25 explained;
- 26 2) Accessible: have electronic spreadsheets with links between inputs and outputs
27 made available to all parties; and
- 28 3) Flexible: to allow for the ability to change inputs and assumptions used in the

1 calculation.

2 161. Generally, grandfathering decisions should be made in the context of a rate case.
3 However, we recognize that net metering and certain elements of rate design work together to a certain
4 degree to create benefits for DG customers. The value of DG methodology that we adopt in this
5 proceeding may lead to a change, however gradual, in the compensation rate for solar exports that will
6 be set in pending utility rate cases. Therefore, it is important to make clear that for the first utility rate
7 case in which the value of DG methodology we adopt in this proceeding will be used, our default policy
8 is that the new export compensation rate set in that case, as well as any changes to DG-related rate
9 design, should generally apply only to DG systems that interconnect to a utility's distribution system
10 after the effective date of the Decision issued in that utility rate case. Unless unique circumstances
11 warrant different results, our default policy for existing DG customers shall be that DG systems that
12 interconnect to a utility's distribution system before the effective date of the decision issued in that
13 utility rate case should be considered to be fully grandfathered and continue to utilize currently
14 implemented DG-related rate design and net metering for a period of 20 years from the date a DG
15 system is interconnected. Existing customers with DG systems will be subject to currently-existing
16 rules and regulations impacting DG. We also take this opportunity to clarify that this default policy is
17 not intended to shield customers with DG systems from generally applicable rate design changes, such
18 as changes to the basic service charge. It is, instead, intended to preserve the expectations that
19 customers with DG systems may have relied upon when they chose to adopt DG technology. We
20 further wish to clarify that our grandfathering concepts are intended to apply to the location where DG
21 equipment is located, as opposed to any specific customer. For example, if a customer with a
22 grandfathered DG system moves to a different home, that customer forfeits his grandfathered status.
23 A customer who moves into a home that has a grandfathered DG system may "inherit" that
24 grandfathered status.

25 162. A DG system that interconnects to a utility's distribution system after a DG export rate
26 is set for that utility shall be placed on the DG export rate effective at the time of the interconnection
27 for a period of ten (10) years.

28 163. While we refrain from commenting on the appropriateness of any particular rate design

1 as part of this proceeding, the Commission is committed to modifying residential rate design in a
2 manner that mitigates the recognized cost shift caused by rooftop solar customers' self-consumption.

3 164. The Cooperatives should be afforded flexibility to develop rate design solutions to the
4 cost shift caused by DG and should not be required to comply with any one-size-fits-all requirements
5 that would impose economic and operational hardships. The value of DG methodologies adopted
6 herein represent our preference for how the value of DG should be assessed and export compensation
7 rates set for the Cooperatives. However, it may be appropriate to use other methodologies or modified
8 versions of the methodologies adopted herein that address the Cooperatives' unique circumstances.
9 The appropriate method for determining DG compensation rates for the Cooperatives should be
10 determined on a case by case basis.

11 165. The Commission has long recognized that the Electric Cooperatives are quite different
12 than investor owned utilities. They are owned by their members (i.e., their customers) and managed
13 by locally elected boards. Additionally, their service areas are highly rural which can alter their cost
14 profile significantly relative to the investor owned utilities. Because of these differences, we believe
15 the regulation of the Cooperatives by this Commission can be significantly streamlined relative to the
16 investor owned utilities. We have taken significant steps in this direction in the past but recognize that
17 there is further work to do. To recognize this we instruct Staff, led by a Commissioner appointed by
18 the Commission Chairman, to form a working group in conjunction with GCSECA and other parties
19 to develop recommendations for policy and/or rule changes intended to streamline the regulatory
20 process for the Cooperatives. It is the intent of this Commission that a workshop be convened for this
21 purpose. Staff shall report back on the status of these efforts by July 1, 2017.

22 CONCLUSIONS OF LAW

23 1. Pursuant to Article 3, Section 15 of the Arizona Constitution, the Commission has
24 jurisdiction over the Arizona jurisdictional utilities who are parties to this generic proceeding.

25 2. Notice of this proceeding was provided in accordance with law.

26 3. It is just and reasonable and in the public interest to adopt the methodologies for
27 calculating the value of DG exports set forth herein for use in electric utility rate cases before the
28 Commission.

ORDER

1
2 IT IS THEREFORE ORDERED that the Commission adopts adopt the methodologies for
3 calculating the value of DG exports set forth and described herein for use in electric utility rate cases
4 before the Commission.

5 IT IS FURTHER ORDERED that Staff shall promptly undertake all steps necessary to develop
6 the electronic spreadsheet described herein for the Avoided Cost Methodology with Five-Year
7 Forecasting, within a timeframe that will allow its implementation to occur no later than December 31,
8 2019.

9 IT IS FURTHER ORDERED that: (i) for currently pending electric utility rate cases, the utility
10 shall provide the underlying data of the utility that the Resource Comparison Proxy methodology relies
11 upon to Staff pursuant to a procedural order to be issued in those rate cases and (ii) for electric utility
12 rate cases not currently pending before the Commission, the data for the selected valuation
13 methodology will be provided to Staff within 30 days of a sufficiency finding. As stated herein, once
14 the Five-Year Avoided Cost methodology is finalized, the Commission will have the flexibility to
15 utilize either the Avoided Cost methodology or Resource Comparison Proxy methodology (or a
16 combination of both) in setting a formula for setting the DG export rate in subsequently filed electric
17 utility rate cases for use in annual updates to the export rate. Therefore, once the Five-Year Avoided
18 Cost methodology is finalized, electric utilities shall provide to Staff, within 30 days of a sufficiency
19 finding in their rate cases, the underlying data for both the Resource Comparison Proxy methodology
20 and the Five-Year Avoided Cost methodology.

21 IT IS FURTHER ORDERED that these initial evidentiary hearings will not be the forum to re-
22 litigate any issue decided in this proceeding. Instead, they will resolve any open questions regarding
23 how the valuation methodologies adopted in this decision will be implemented for each utility. These
24 issues shall be limited to utility-specific issues, such as the cost incurred for grid scale facilities in
25 relation to the Resource Comparison Proxy Methodology, and the costs forecasted to be avoided over
26 the next five years in relation to the Avoided Cost Methodology.

27 IT IS FURTHER ORDERED that Staff shall follow the procedural requirements set forth herein
28 regarding use of the methodologies for calculating the value of DG exports set forth and described

1 herein for use in electric utility rate cases before the Commission.

2 IT IS FURTHER ORDERED that for currently pending electric utility rate cases, the Hearing
3 Division shall promptly issue any necessary Procedural Orders regarding the incorporation of the
4 Resource Comparison Proxy methodology into the existing proceedings.

5 IT IS FURTHER ORDERED that for electric utility rate cases not currently pending before the
6 Commission, within 45 days of Staff's receipt of the required underlying data from the utility, Staff
7 shall file a request for a procedural order setting a procedural schedule for evidentiary hearing.

8 IT IS FURTHER ORDERED that rooftop solar customers shall be treated as a separate class
9 of customers for the reasons set forth herein. The ratemaking implications of this separate class
10 treatment shall be determined in each utility's rate case, supported by a fully vetted cost of service
11 analysis.

12 IT IS FURTHER ORDERED that electric utilities shall submit cost of service studies in rate
13 cases, both pending cases and in future rate cases, which are based on models with spreadsheets
14 containing links between inputs and outputs which are available to all parties. The cost of service study
15 models used by the utilities shall be:

- 16 1) Transparent: all inputs, assumptions and calculations shall be clearly described and
17 explained;
- 18 2) Accessible: have electronic spreadsheets with links between inputs and outputs
19 made available to all parties; and
- 20 3) Flexible: to allow for the ability to change inputs and assumptions used in the
21 calculation.

22 IT IS FURTHER ORDERED that for the first utility rate case in which the value of DG
23 methodology we adopt in this proceeding will be used, including pending cases, the new export
24 compensation rate set in that case, as well as any changes to rate design, will apply only to DG
25 customers who sign up for new DG interconnection after the effective date of the Decision issued in
26 that utility rate case. Once a DG customer is subject to a DG export compensation rate determined by
27 one of the DG valuation methodologies adopted by this Decision, there will be no further netting or
28 banking of exported DG kWh for that customer. Unless unique circumstances warrant different results,

1 our default policy for existing DG customers shall be that DG systems that interconnect to a utility's
2 distribution system before the effective date of the Decision issued in that utility rate case will be
3 considered to be fully grandfathered and continue to utilize currently-implemented rate design and net
4 metering, and will be subject to currently-existing rules and regulations impacting DG for a period of
5 twenty years from the date a DG system is interconnected.

6 IT IS FURTHER ORDERED that the default grandfathering policy set forth in the prior
7 Ordering Paragraph shall apply to the location where DG equipment is located, and not to any specific
8 customer. If a customer with a grandfathered DG system moves to a different home, that customer will
9 no longer enjoy a grandfathered status. However, a customer who moves into a home that has a
10 grandfathered DG system may "inherit" the grandfathered status attached to that DG system.

11 IT IS FURTHER ORDERED that the default grandfathering policy set forth in the prior
12 Ordering Paragraphs shall not apply to generally applicable rate design changes, such as changes to the
13 basic service charge.

14 IT IS FURTHER ORDERED that a DG system that interconnects to a utility's distribution
15 system after a DG export rate is set for that utility shall be placed on the DG export rate effective at the
16 time of the interconnection for a period of ten years.

17 IT IS FURTHER ORDERED that Staff shall file, within 60 days following the date that the
18 Commission has issued a Decision in the pending Arizona Public Service Company rate case, a Staff
19 Report with recommendations regarding a rulemaking process to enable the Commission to review and
20 amend the current Net Metering Rules to comport with the changes in circumstances since their
21 adoption. Staff shall include in the Staff Report recommendations that take into account any waivers
22 to the Net Metering Rules that may have been granted or denied in the currently pending rate cases for
23 UNS Electric, Inc., Tucson Electric Power Company and Arizona Public Service Company.

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1 IT IS FURTHER ORDERED that the Cooperatives should be afforded flexibility to develop
2 rate design solutions to the cost shift caused by DG and should not be required to comply with any one-
3 size-fits-all requirements that would impose economic and operational hardships. The value of DG
4 methodologies adopted herein represent our preference for how the value of DG should be assessed
5 and export compensation rates set for the Cooperatives. However, it may be appropriate to use other
6 methodologies or modified versions of the methodologies adopted herein that address the
7 Cooperatives' unique circumstances. The appropriate method for determining DG compensation rates
8 for the Cooperatives shall be determined on a case by case basis.

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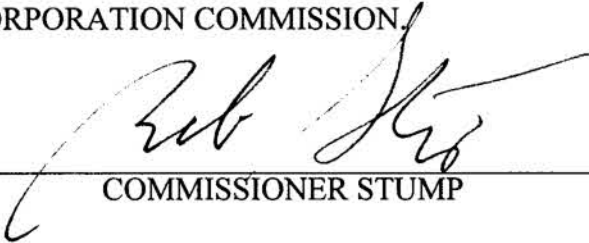
28 ...

1 IT IS FURTHER ORDERED that Staff, led by a Commissioner appointed by the Commission
2 Chairman, shall form a working group in conjunction with GCSECA and other parties to develop
3 recommendations for policy and/or rule changes intended to streamline the regulatory process for the
4 Cooperatives; shall convene a workshop be convened for this purpose; and shall report back on the
5 status of these efforts by July 1, 2017.

6 IT IS FURTHER ORDERED that this Decision shall become effective immediately.

7 BY ORDER OF THE ARIZONA CORPORATION COMMISSION

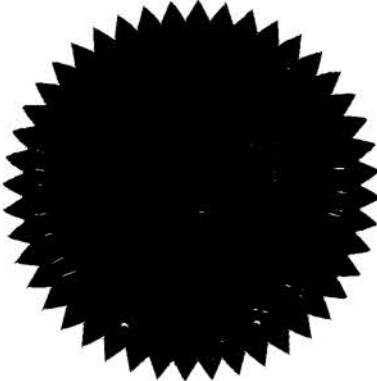
8 
9
10 CHAIRMAN LITTLE


COMMISSIONER STUMP

11 
12 COMMISSIONER FORESE


COMMISSIONER TOBIN


COMMISSIONER BURNS



14 IN WITNESS WHEREOF, I, JODI A. JERICH, Executive
15 Director of the Arizona Corporation Commission, have hereunto
16 set my hand and caused the official seal of the Commission to be
17 affixed at the Capitol, in the City of Phoenix, this
18 3rd day of January 2016/7

19 
20 JODI A. JERICH
21 EXECUTIVE DIRECTOR

22 DISSENT 

23 DISSENT _____
24 TJ/rt

COMMISSIONERS
DOUG LITTLE - Chairman
BOB STUMP
BOB BURNS
TOM FORESE
ANDY TOBIN



BOB BURNS
COMMISSIONER
Direct Line: (602) 542-3682
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**ARIZONA CORPORATION
COMMISSION**

January 3, 2016

RE: Dissent in the Value and Cost of Distributed Generation, Docket No.: E-00000J-14-0023

Dear Commissioners, Stakeholders and Parties:

I could not support this decision because the overall result does not get to where I need it to be. Having supported the net metering compromise of 2013, I had high hopes that the parties could achieve real compromise based on their observable movements toward middle ground. In my view, this decision comes close but does not accomplish that goal.

We should have included all costs and benefits in the Avoided Cost Methodology. This inclusion would be for qualitative purposes only, and if the benefits/costs were to become quantifiable in the future, then their values would be included at that time. Just because a benefit is speculative at this point in time does not mean we should automatically conclude that its value is zero, especially when individual homeowners are undertaking financial risks by investing tens of thousands of dollars of their own money to install rooftop solar systems that provide benefits to all ratepayers. The present monopoly model provides a guaranteed, significant return on and of investment to monopoly investors who install new generation. The current utility model does not provide for a similar return for individual homeowners who install rooftop solar, and it seems to me that we should consider all potential benefits when individuals are making personal financial investments that provide benefits to all ratepayers. If the currently unquantifiable values become quantifiable at a future time, they could be included in the export rate. What harm is there in having as much information as possible on the table?


Moreover, future solar customers should have their solar export rate grandfathered for 20 years, not 10 years, just like what was approved for existing solar customers. I find the solar installers' comments, especially AriSEIA's—an Arizona-based group that represents over 40 local, Arizona-based businesses—compelling on this point.

Some of the amendments adopted would be more appropriately addressed in rate cases or rulemakings, not in this proceeding. For example, the issue of whether solar customers are partial requirements customers who should be part of a separate rate class should be decided in a rate case proceeding. The decision to prohibit solar customers from banking unused kWh is contemplated in the net metering rules, and the appropriate place for its resolution should be in that rulemaking proceeding.

I am also concerned about the "settlement" that was reached during the 40 minute afternoon break amongst some of the parties regarding Tobin Proposed Amendment No. 12. It appeared to me that some of the parties had compromised on tweaks to the amendment, although they had not included other, including solar, parties in the discussion. By the time the proposed tweaks came to the Commission for consideration, the issues and discussion had already been framed, and it was an uphill battle for the other parties who had been excluded from those break-time discussions.

Thus, I regrettably must dissent.

Sincerely,


Robert L. Burns
Commissioner

1 SERVICE LIST FOR:

IN THE MATTER OF THE COMMISSION'S
INVESTIGATION OF VALUE AND COST OF
DISTRIBUTED GENERATION.

2
3 DOCKET NO.:

E-00000J-14-0023

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Value of Distributed Generation DG Type DG Characteristics & Capabilities		Generation			
		Off Grid	No Export	Responsive	Non-Responsive
Energy					
On-Peak		Not Applicable	Not Applicable	Avoided Cost	Avoided Cost
Off-Peak				Avoided Cost	Avoided Cost
Losses-Energy				Avoided Cost	Avoided Cost
Emergency (shortage)				Time Specific Avoided Cost	
Low Load (Excess generation)				Time Specific Payment	
Capacity					
Generation					
	Emergency			Outage Prevention Value	
	Long-term			ELCC	ELCC
	Short-term				
	Losses			Proportional to ELCC	Proportional to ELCC
Transmission					
	Emergency			Outage Prevention Value	
	Long-term			Proportional to ELCC	Proportional to ELCC
	Short-term			Specific Location Only	Specific Location Only
	Losses			Proportional to ELCC	Proportional to ELCC
Distribution					
	Emergency			Outage Prevention Value	
	Long-term			Proportional to ELCC	Proportional to ELCC
	Short-term			Specific Location Only	Specific Location Only
	Losses			Proportional to ELCC	Proportional to ELCC
Reactive				Value	
Frequency Regulation				Value	
Energy Imbalance				Maybe If Aggregated	
Operating Reserves				Maybe If Aggregated	
Scheduling/Forecasting					
Risk					
Fuel Price Hedge					
Market Price Response				Yes	Yes
Environmental					
Carbon				Maybe In Avoided Cost	Maybe In Avoided Cost
NOX SOX				In Avoided Cost	In Avoided Cost
Water				In Avoided Cost	In Avoided Cost
Land				In Avoided Cost	In Avoided Cost
Social					
Customer					
Meter & Reading		100%		Increased Cost	Increased Cost
Service Drop		100%			
Billing		100%		Increased Cost	Increased Cost
Customer Service		100%		Increased Cost	Increased Cost
Interconnection		No Cost	No Cost	One Time Cost	One Time Cost

Exhibit HS-3
Page 2 of 6

Value of Distributed Generation DG Type DG Characteristics & Capabilities		Load Shifting		Storage-Energy	
		Responsive	Non-Responsive	Responsive	Non-Responsive
Energy					
On-Peak		Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost
Off-Peak		Cost or Value	Cost	Both	Retail Purchase
Losses-Energy		Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost
Emergency (shortage)		Time Specific Avoided Cost		Time Specific Avoided Cost	
Low Load (Excess generation)		Time Specific Payment		Time Specific Payment	
Capacity					
Generation					
	Emergency	Ltd Outage Prevention Value		Ltd Outage Prevention Value	
	Long-term	ELCC	ELCC	ELCC	ELCC
	Short-term				
	Losses	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
Transmission					
	Emergency	Ltd Outage Prevention Value		Ltd Outage Prevention Value	
	Long-term	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
	Short-term	Specific Location Only	Specific Location Only	Specific Location Only	Specific Location Only
	Losses	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
Distribution					
	Emergency	Ltd Outage Prevention Value		Ltd Outage Prevention Value	
	Long-term	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
	Short-term	Specific Location Only	Specific Location Only	Specific Location Only	Specific Location Only
	Losses	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
Reactive					
Frequency Regulation		Ltd Value		Ltd Value	
Energy Imbalance					
Operating Reserves					
Scheduling/Forecasting					
Risk					
Fuel Price Hedge		Yes	Yes	Yes	Yes
Market Price Response					
Environmental					
Carbon		Maybe In Avoided Cost	Maybe In Avoided Cost	Maybe In Avoided Cost	Maybe In Avoided Cost
NOX SOX		In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost
Water		In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost
Land		In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost
Social					
Customer					
Meter & Reading		Increased Cost	Increased Cost	Increased Cost	Increased Cost
Service Drop					
Billing		Increased Cost	Increased Cost	Increased Cost	Increased Cost
Customer Service		Increased Cost	Increased Cost	Increased Cost	Increased Cost
Interconnection		One Time Cost	One Time Cost	One Time Cost	One Time Cost

Value of Distributed Generation

DG Type	DG Characteristics & Capabilities	Solar				
		South	Fixed Axis West	Responsive	Tracking Responsive	Tracking Non-Responsive
Energy						
	On-Peak	Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost
	Off-Peak	Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost
	Losses-Energy	Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost
	Emergency (shortage)					
	Low Load (Excess generation)					
Capacity						
	Generation					
	Emergency					
	Long-term	ELCC	ELCC	ELCC	ELCC	ELCC
	Short-term					
	Losses	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
	Transmission					
	Emergency			Outage Prevention Value	Outage Prevention Value	
	Long-term	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
	Short-term	Specific Location Only	Specific Location Only	Specific Location Only	Specific Location Only	Specific Location Only
	Losses	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
	Distribution					
	Emergency			Outage Prevention Value	Outage Prevention Value	
	Long-term	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
	Short-term	Specific Location Only	Specific Location Only	Specific Location Only	Specific Location Only	Specific Location Only
	Losses	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
	Reactive			Value	Value	
	Frequency Regulation			Maybe If Aggregated	Maybe If Aggregated	
	Energy Imbalance			Maybe If Aggregated	Maybe If Aggregated	
	Operating Reserves					
	Scheduling/Forecasting					
Risk						
	Fuel Price Hedge	Yes	Yes	Yes	Yes	Yes
	Market Price Response	Yes	Yes	Yes	Yes	Yes
Environmental						
	Carbon	Maybe In Avoided Cost	Maybe In Avoided Cost	Maybe In Avoided Cost	Maybe In Avoided Cost	Maybe In Avoided Cost
	NOX SOX	In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost
	Water	In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost
	Land	In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost
Social						
Customer						
	Meter & Reading	Increased Cost	Increased Cost	Increased Cost	Increased Cost	Increased Cost
	Service Drop					
	Billing	Increased Cost	Increased Cost	Increased Cost	Increased Cost	Increased Cost
	Customer Service	Increased Cost	Increased Cost	Increased Cost	Increased Cost	Increased Cost
	Interconnection	One Time Cost	One Time Cost	One Time Cost	One Time Cost	One Time Cost

Exhibit HS-3
Page 4 of 6

Value of Distributed Generation DG Type DG Characteristics & Capabilities		Wind	
		Responsive	Non-Responsive
Energy			
On-Peak		Avoided Cost	Avoided Cost
Off-Peak		Avoided Cost	Avoided Cost
Losses-Energy		Avoided Cost	Avoided Cost
Emergency (shortage)			
Low Load (Excess generation)		Time Specific Payment	
Capacity			
Generation			
	Emergency		
	Long-term	ELCC	ELCC
	Short-term		
	Losses	Proportional to ELCC	Proportional to ELCC
Transmission			
	Emergency		
	Long-term	Proportional to ELCC	Proportional to ELCC
	Short-term	Specific Location Only	Specific Location Only
	Losses	Proportional to ELCC	Proportional to ELCC
Distribution			
	Emergency		
	Long-term	Proportional to ELCC	Proportional to ELCC
	Short-term	Specific Location Only	Specific Location Only
	Losses	Proportional to ELCC	Proportional to ELCC
Reactive Frequency Regulation Energy Imbalance Operating Reserves Scheduling/Forecasting		Value Maybe If Aggregated	
Risk			
	Fuel Price Hedge	Yes	Yes
	Market Price Response	Yes	Yes
Environmental			
	Carbon	Maybe In Avoided Cost	Maybe In Avoided Cost
	NOX SOX	In Avoided Cost	In Avoided Cost
	Water	In Avoided Cost	In Avoided Cost
	Land	In Avoided Cost	In Avoided Cost
Social			
Customer			
	Meter & Reading	Increased Cost	Increased Cost
	Service Drop		
	Billing	Increased Cost	Increased Cost
	Customer Service	Increased Cost	Increased Cost
	Interconnection	One Time Cost	One Time Cost

Exhibit HS-3
Page 5 of 6

Value of Distributed Generation		Increased Conservation	Increased Insulation
DG Type			
DG Characteristics & Capabilities			
Energy			
On-Peak		Avoided Cost	Avoided Cost
Off-Peak		Avoided Cost	Avoided Cost
Losses-Energy		Avoided Cost	Avoided Cost
Emergency (shortage)			
Low Load (Excess generation)			
Capacity			
Generation			
Emergency			
Long-term		ELCC	ELCC
Short-term			
Losses		Proportional to ELCC	Proportional to ELCC
Transmission			
Emergency			
Long-term		Proportional to ELCC	Proportional to ELCC
Short-term		Specific Location Only	Specific Location Only
Losses		Proportional to ELCC	Proportional to ELCC
Distribution			
Emergency			
Long-term		Proportional to ELCC	Proportional to ELCC
Short-term		Specific Location Only	Specific Location Only
Losses		Proportional to ELCC	Proportional to ELCC
Reactive			
Frequency Regulation			
Energy Imbalance			
Operating Reserves			
Scheduling/Forecasting			
Risk			
Fuel Price Hedge		Yes	Yes
Market Price Response		Yes	Yes
Environmental			
Carbon		Maybe In Avoided Cost	Maybe In Avoided Cost
NOX SOX		In Avoided Cost	In Avoided Cost
Water		In Avoided Cost	In Avoided Cost
Land		In Avoided Cost	In Avoided Cost
Social			
Customer			
Meter & Reading			
Service Drop			
Billing			
Customer Service			
Interconnection		No Cost	No Cost

Exhibit HS-3
Page 6 of 6

Value of Distributed Generation DG Type DG Characteristics & Capabilities	Efficient Appliances		Efficient HVAC	
	Responsive	Non-Responsive	Responsive	Non-Responsive
Energy				
On-Peak	Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost
Off-Peak	Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost
Losses-Energy	Avoided Cost	Avoided Cost	Avoided Cost	Avoided Cost
Emergency (shortage)				
Low Load (Excess generation)	Time Specific Payment		Time Specific Payment	
Capacity				
Generation				
Emergency				
Long-term	ELCC	ELCC	ELCC	ELCC
Short-term				
Losses	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
Transmission				
Emergency				
Long-term	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
Short-term	Specific Location Only	Specific Location Only	Specific Location Only	Specific Location Only
Losses	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
Distribution				
Emergency				
Long-term	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
Short-term	Specific Location Only	Specific Location Only	Specific Location Only	Specific Location Only
Losses	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC	Proportional to ELCC
Reactive Frequency Regulation Energy Imbalance Operating Reserves Scheduling/Forecasting				
Risk				
Fuel Price Hedge	Yes	Yes	Yes	Yes
Market Price Response	Yes	Yes	Yes	Yes
Environmental				
Carbon	Maybe In Avoided Cost	Maybe In Avoided Cost	Maybe In Avoided Cost	Maybe In Avoided Cost
NOX SOX	In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost
Water	In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost
Land	In Avoided Cost	In Avoided Cost	In Avoided Cost	In Avoided Cost
Social				
Customer				
Meter & Reading				
Service Drop				
Billing				
Customer Service				
Interconnection	No Cost	No Cost	No Cost	No Cost