Refer to the response to Item 38.e. to Commission Staff's Second Request for Information. Water Service Kentucky attributes the 361.93 percent increase to the Expense Account Outside Services – Other to corporate cost allocations from the Company's parent Corix Infrastructures. Provide an itemized schedule listing each item recorded in this expense account that totals \$183,711.

Response:

Please see the attached file entitled "Response to Post Hearing Data Request 1.01 -

Outside Services TYE 2020.03.31".

Witness:

Rob Guttormsen, FP&A Manager

- Refer to the Excel spreadsheet provided in response to the Commission's Order dated June 26, 2020, Item 3, entitled *Response To Staff DR 1.3 – Salaries* Tab: Wp-b Ops & Mgmt Salaries and Tab: wp-b3 Shared Services. Identify the pro forma salary, annualized payroll taxes, and annualized benefits for the following employee positions.
 - a. Vice President of Regulatory Affairs and Business Development
 - b. Business Development Manager
 - c. Director of Engineering and Asset Management
 - d. Midwest Project Manager

Response:

Prior to Allocation

- a. The Vice President of Regulatory Affairs and Business Development position is forecasted to be filled by the end of 2020. Salary, \$185,400; Annualized Payroll Taxes, \$14,002; Annualized Benefits, \$22,676
- b. The Business Development Manager position was filled on February 16, 2020. Salary, \$131,978; Annualized Payroll Taxes, \$14,428; Annualized Benefits, \$18,936
- c. The Director of Engineering and Asset Management position was filled on February 17, 2020. Salary, \$128,926; Annualized Payroll Taxes, \$11,806; Annualized Benefits, \$18,723
- d. The Midwest Project Manager position is forecasted to be filled by the end of 2020. Salary, \$115,763; Annualized Payroll Taxes, \$10,605; Annualized Benefits, \$17,801

<u>Allocated Amount – Included in WSCK's Revenue Requirement</u>

- a. The Vice President of Regulatory Affairs and Business Development position is forecasted to be filled by the end of 2020. Salary, \$25,349; Annualized Payroll Taxes, \$1,914; Annualized Benefits, \$3,100
- b. The Business Development Manager position was filled on February 16, 2020. Salary, \$18,045; Annualized Payroll Taxes, \$1,973; Annualized Benefits, \$2,589
- c. The Director of Engineering and Asset Management position was filled on February 17, 2020. Salary, \$17,628; Annualized Payroll

Taxes, \$1,614; Annualized Benefits, \$2,560

d. The Midwest Project Manager position is forecasted to be filled by the end of 2020. Salary, \$25,265; Annualized Payroll Taxes, \$2,315; Annualized Benefits, \$3,885

Witness:

Rob Guttormsen, FP&A Manager

- 3. Provide the following information concerning the costs for the preparation of this case. A detailed schedule of expenses incurred to date comparing the estimated costs to the actual costs incurred by Water Service Kentucky broken down into the categories listed below. For each category, the schedule should include the date of each transaction, the check number or other document references, the vendor, the hours worked, the rates per hour, the amount, a description of the services performed, and the account number in which the expenditure was recorded. Provide copies of contracts, invoices, or other documentation that support charges incurred in the preparation of this case. Identify any costs incurred for this case that occurred during the test-year.
 - e. Accounting;
 - f. Engineering;
 - g. Legal;
 - h. Consultants; and
 - i. Other Expenses (Identify separately).

Response:

Please see the attached file entitled "Response to Post Hearing Data Request 1.03 – Rate Case Expense Update" and related invoices. This response also serves as an update to PSC DR 1-11.

Witness:

Rob Guttormsen, FP&A Manager





Baryenbruch & Company, LLC

Management Consultants

Project ID - 2020096

September 3, 2020

Steven M. Lubertozzi President Water Service Corporation of Kentucky 500 W. Monroe, Suite 3600 Chicago, IL 60661-3779

Water Service Corporation of Kentucky Answer Interrogatory

	Hours	Rate	Amount
Fees			
Aug 2020	3.0		
Total Fees	3.0	\$295	\$885
Expenses			
Total Invoice			\$885

terms: net 30

Baryenbruch & Company, LLC

Client: Water Service Corp of Kentucky Month: Aug 2020

	Hours
Date	P.Baryenbruch
	2.0
8/24/20	1.0
	0
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	
*****	***************************************
Total	3.0



May 8, 2020

Steven M. Lubertozzi President Water Service Corporation of Kentucky 500 W. Monroe, Suite 3600 Chicago, IL 60661-3779

Water Service Corporation of Kentucky <u>Testimony for 2020 Rate Case</u>

	Hours	Rate	Amount
Fees			
March 2020	41.0		
April 2020	15.5		
Total Fees	56.5	\$295	\$16,668
Expenses			
Total Invoice			\$16,668
			OK 16/
terms: net 30			

Not-to-exceed budget: \$26,550

## Baryenbruch & Company, LLC

Client: Water Service Corp of Kentucky Month: Mar-Apr 2020

Date	Hours P.Baryenbruch
3/12	4.0
3/13	7.0
3/14	7.0
3/16	6.0
3/17	6.0
3/18	4.0
3/19	4.0
3/31	3.0
4/1	3.5
4/2	4.0
4/6	2.0
4/7	1.5
4/10	2.0
4/20	1.5
4/23	1.0
Total	56.5



June 11, 2020

Steven M. Lubertozzi President Water Service Corporation of Kentucky 500 W. Monroe, Suite 3600 Chicago, IL 60661-3779

Water Service Corporation of Kentucky Testimony for 2020 Rate Case

	Hours	Rate	Amount
Fees			
May 2020	10.5		
Jun 2020	1.0		
Total Fees	11.5	\$295	\$3,393
Expenses			
Total Invoice			\$3,393

terms: net 30

Not-to-Exceed Budget	\$26,550
Mar-Apr (billed previously)	\$16,668
May-Jun (this invoice)	\$3,393
Actual To-Date	\$20,060

## Baryenbruch & Company, LLC

Client: Water Service Corp of Kentucky Month: May-Jun 2020

	Hours
Date	P.Baryenbruch
May 8	2.0
May 11	4.5
May 29	4.0
Jun 1	1.0
	•
Total	11.5



November 13, 2020

Steven M. Lubertozzi President Water Service Corporation of Kentucky 500 W. Monroe, Suite 3600 Chicago, IL 60661-3779

## Water Service Corporation of Kentucky Hearing Prep and Cross Examination (2020 Rate Case)

	Hours	Rate	Amount
Fees			
Nov 2020	16.0		
Total Fees	16.0	\$295	\$4,720
Expenses			
Total Invoice			\$4,720

terms: net 30

## Baryenbruch & Company, LLC

Prep for Hearings & Cross Exam.

Client: Water Service Corp of Kentucky Month: Nov 2020

	Hours
Date	P.Baryenbruch
11/6/20	2.0
11/10/20	4.5
11/11/20	4.0
11/12/20	1.0
Total	11.5



Employer I.D. No. 61-0576615

### INVOICE OF SERVICES

Invoice Date:	03/03/2020
Invoice No:	125219
Account No:	64592.0010

Laura Granier, Vice President & General Counsel Utilities, Inc. 500 W. Monroe Suite 3600 Chicago, IL 60661-3779

WSCK: 2020 Rate Case

2020096.2906

					Hours	
02/03/2020	MTO	D Review email from R. Guttormsen regarding next rate case			0.30	
	МТО	Appear for/attend meeting with JWG to discuss upcoming rate case and issues that may be presented			0.50	
	JWG	Review Guttormsen's email outlining is confernce with Todd and review prior t equity ratio cases.			1.30	
02/05/2020	JWG	Conference with Todd and follow-up re and ADIT regarding rate base.	esearch regarding CC	DSS	0.80	
02/06/2020	МТО	Draft/revise - detailed memorandum on issues identified by RG for preparation of upcoming rate case expense, including review of PSC decisions and filings for supporting materials.			6.30	
02/07/2020	МТО	Draft/revise - draft memos related to additional information for preparation of rate case; respond to RG on additional questions. 3.20				
02/10/2020	МТО	Communicate (with client) with RG regarding certain regulatory and statutory requirements for rate case For Current Services Rendered			0.50 12.90	3,436.50
		Recapit	ulation			
<u>Timekee</u> M. Todd James W	Osterloh	<u>Title</u> Member	<u>Hours</u> 10.80 2.10	<u>Hourly Rate</u> \$255.00 325.00		<u>Total</u> 54.00 82.50
		Total Current Work			$\langle$	3,436.50
		Balance Due				\$3,436.50

PAYMENT DUE UPON RECEIPT To ensure proper credit to your account Please write Account 64592.0010 on your check Thank you





Employer I.D. No. 61-0576615

## INVOICE OF SERVICES

Invoice Date:	04/02/2020
Invoice No:	125865
Account No:	64592.0010

Hours

Laura Granier, Vice President & General Counsel Utilities, Inc. 500 W. Monroe Suite 3600 Chicago, IL 60661-3779



03/03/2020	JWG	Prepare for conference call with Client's future rate case application by reviewing issues' emails.	
03/04/2020	JWG	Communicate (with client) Rob G. and Todd regarding filing requirements review.	1.50
	MTO	Communicate (with client) with RG to discuss requirements for filing a forecasted test year.	1.50
	MTO	Review statutes, regulations, and other legal authorities regarding questions for upcoming rate case.	0.80
03/10/2020	JWG	Review email from Todd and Rob regarding emploees' number and classification	0.20
	мто	Review materials sent by RG regarding rate case	0.30
03/12/2020	мто	Review PSC orders and communicate with WSCK staff regarding same	0.50
	JWG	Communicate (other external) call with Lyle Hanna regarding employee compensation and email regarding same.	0.30
03/18/2020	JWG	Communicate (in firm) regarding how to consider coronavirus impact on rate case filing.	0.20
	мто	Communicate (with client) with RG regarding issues on rate case filing.	0.50
03/30/2020	JWG	Communicate (other external) with Lyle Hanna regarding employment analysis status.	0.20
	MTO	Communicate (other external) with possible expert on salaries; communicate with RG regarding same	0.70
	JWG	Communicate (other external) with Lyle, Andrea of the Hanna Group regarding request to receive a quote to conduct a survey for compensation of WSCK employees.	0.60
	JWG	Research Ky PSC cases to send to Hanna to help them understand the standards that the PSC uses in its compensation. analysis in rate cases.	1.50
		For Current Services Rendered	9.30

Utilities, Inc. WSCK: 2020 Rate Case			Account No. Invoice No.	Page. 2 04/02/2020 64592-0010M 125865
<u>Timekeeper</u> M. Todd Osterloh James W. Gardner	Recapitulation <u>Title</u> Member Of Counsel	<u>Hours</u> 4.30 5.00	<u>Hourly Rate</u> \$255.00 325.00	<u>Total</u> \$1,096.50 1,625.00
Total Current W Previous Balanc				2,721.50 \$3,436.50
Balance Due				\$6,158.00
<u>Stmt Date</u> 03/03/2020	Past Due Amounts <u>Stmt #</u> 125219	<u>Billed</u> 3,436.50	<u>Due</u> 3,436.50 3,436.50	





Employer I.D. No. 61-0576615

## INVOICE OF SERVICES

Invoice Date:	05/06/2020
Invoice No:	126831
Account No:	64592.0010

Laura Granier, Vice President & General Counsel Utilities, Inc. 500 W. Monroe Suite 3600 Chicago, IL 60661-3779

04/01/2020	мто	Communicate (with client) with RG and AD regarding issue that could arise in	Hours
04/01/2020	MIO	case	0.20
	JWG	Communicate (other external) with Lyle and Andrea of Hanna Group and T. Osterloh regarding compensation study proposal, revise same, email to Rob for review.	1.20
04/03/2020	мто	Communicate (with client) with RG and AD regarding rate case	0.30
04/09/2020	МТО	Communicate (with client) with RG regarding salary survey	0.10
04/10/2020	MTO	Communicate (with client) - draft email to SL regarding salary survey	0.10
04/13/2020	JWG	Communicate (other external) with Lyle Hanna and with Todd regarding status.	0.20
04/15/2020	JWG	Review Communicate (in firm) with T.O regarding preparing for client call and pre-filing issues, call with Steve and Rob regarding filing issues, and call with Lyle and email to him regarding compensation study mechanics	1.30
	JWG	Communicate (in firm) with T.O regarding preparing for client call and pre-filing issues, call with Steve and Rob regarding filing issues, and call with Lyle and email to him regarding compensation study mechanics	1.30
04/16/2020	JWG	Review KAWC case order, DR and brief regarding Bayrenbruck's testimony.	0.60
	JWG	Communicate (other external) calls with Lyle Hanna regarding contract with WSCK.	0.30
	MTO	Communicate (with client) - phone call with Rob Guttormsen regarding certain aspects of next rate case	0.20
04/20/2020	MTO	Communicate (with client) - phone call with Steve Lubertozzi regarding timing of next rate case.	0.30
04/22/2020	MTO	Communicate (with client) - conference call with SML and RG regarding pro forma adjustments to historical test year; research PSC decisions regarding same.	1.40

Utilities, WSCK:		Rate Case					Account N Invoice N		Page. 2 05/06/2020 64592-0010M 126831
							H	Hours	
04/23/2020	МТО	Review - continued rev treatment of certain exp		•			ing	2.30	
	JWG	Communicate (other ex and call with Todd.	∢ternal) wit	th Lyle Hanna regardi	ing outside	expert is	sue	0.30	
	JWG	Communicate (other ex outside expert and call			ing different	use of		0.30	
04/24/2020	JWG	Review Draft Baryenbro	uch draft t	estimony.				1.10	
04/27/2020	MTO	Discuss timeline for up	coming rat	te case with R. Guttor	rmsen			0.20	
	JWG	Review draft testimony	of Elicegu	ii and Baryenbruck st	udy.			3.20	
04/29/2020	JWG	Communicate (with clie	ent) regard	ling contacting service	e company	witnesse	S.	0.20	
04/30/2020	JWG	Communicate (with client) emails to and from Guttormsen and witnessElicegui regarding service testimony.For Current Services Rendered15.40							
				Recapitulation					,
<u>Timekeeper</u> M. Todd Os James W. G	terloh		M	t <u>le</u> ember f Counsel		<u>Hours</u> 5.10 10.30	<u>Hourly Rate</u> \$255.00 325.00		<u>Total</u> \$1,300.50 3,347.50
		Total Current Work							4,648.00
		Previous Balance							\$6,158.00
		Balance Due							\$10,806.00
		Stmt Date 03/03/2020 04/02/2020	<u>Stmt #</u> 125219 125865		Billed 3,436.50 2,721.50		Due 3,436.50 2,721.50 6,158.00		





Employer I.D. No. 61-0576615

## INVOICE OF SERVICES

Invoice Date:	06/02/2020
Invoice No:	127267
Account No:	64592.0010

Allen Wilt Utilities, Inc. 500 W. Monroe Suite 3600 Chicago, IL 60661-3779

05/01/2020	МТО	Draft/revise - draft estimate for legal rate case expense.	Hours 0.20
	JWG	Communicate (with client) Rob and Shawn regarding shared services testimony.	0.90
05/06/2020	JWG	Draft/revise memo to client regarding prior cases.	2.10
05/08/2020	JWG	Communicate (with client) prepare for and attend conference call with client and witness regarding testimony.	1.30
	МТО	Appear for/attend meeting with SL, RG, SE, and JWG regarding issues related to upcoming rate case; prepare for meeting by reviewing relevant documents	1.40
05/11/2020	МТО	Review statutes and case law regarding issue that may arise in rate case; draft correspondence to client on that issue	2.30
	JWG	Review contract with Clinton, emails regarding same and call with Todd regarding same.	0.40
05/12/2020	JWG	Draft/revise email regarding Corix and cost allocation.	0.30
	MTO	Draft/revise analysis on rate case issues discussed with S. Lubertozzi, S. Elicegui, and R. Guttormsen.	0.50
05/15/2020	МТО	Appear for/attend meeting with S. Lubertozzi, R. Guttormsen, and A. Dickson regarding leak adjustment policy	0.50
05/18/2020	JWG	Draft/revise P.Bayrenbruch study and revised testimony draft and S.Elicegui revised draft of testimony.	1.50
05/19/2020	JWG	Draft/revise allocation testimonies and study.	1.80
05/20/2020	MTO	Communicate (with client) communicate with R. Guttormsen regarding notice to PSC for e-filing; draft notice.	0.20
05/21/2020	МТО	Review documents and materials related to Qualified Infrastructure Program	0.50

Utilities WSCK		20 Rate Case				Page. 2 06/02/2020 64592-0010M 127267
					Hours	6
	MTO	Appear for/attend meeting to discuss rate Lubertozzi, R. Guttormsen, and P. Brown		g QIP, with S.	0.80	
	JWG	Communicate (with client) in call with Ster preparation for case filing, review emails			1.10	)
05/26/2020	MTO	Review testimony and related documents Baryenbruch; draft proposed changes and		S. Elicegui, and P.	2.50	)
05/27/2020	JWG	Draft/revise testimonies of R.Guttormsen	and S. Luberto	ozzi.	0.80	)
	MTO	Review testimony of P. Brown, S. Luberto proposed changes and comments; comm regarding application filing requirements.	unicate with R.		2.30	)
05/28/2020	MTO	Draft/revise Application and communicate same.	e with R. Guttor	rmsen regarding	0.70	)
	MTO	Review - continued review of materials to communicate with R. Guttormsen regardin mailed out; draft affidavit regarding public	4.20	)		
05/29/2020	МТО	Review and propose revisions of testimonies of witnesses; communicate with P. Baryenbruch, S. Elicegui, A. Dickson, S. Vaughn and R. Guttormsen regarding their testimony; begin drafting petition for confidentiality.				)
05/31/2020	JWG	Review testimony authorizations issue. 0.20				
	MTO	Reviewing materials related to application and P. Baryenbruch regarding same.	2.80	)		
		For Current Services Rendered			34.60	
		Reca	pitulation			
<u>Timekeepe</u> M. Todd Os James W. ( James W. (	sterloh Gardner	Title Member Of Counse Of Counse	el	Hours 24.20 6.70 3.70	Hourly Rate \$255.00 255.00 325.00	<u>Total</u> \$6,171.00 1,708.50 1,202.50
		Total Current Work				9,082.00
		Previous Balance				\$10,806.00
05/19/2020 05/19/2020		Thank you for your payment. Thank you for your payment.				-2,721.50 -3,436.50
		Total Payments				-6,158.00
		Balance Due				\$13,730.00
			ue Amounts			
		Stmt Date         Stmt #           05/06/2020         126831		Billed 4,648.00 4	<u>Due</u> 648.00	

WSCK: 2020 Rate Case

4,648.00

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Allen Wilt Utilities, Inc. 500 W. Monroe Suite 3600 Chicago, IL 60661-3779

**Sturgill, Turner, Barker & Moloney, PLLC** 333 West Vine Street, Suite 1500

Lexington, KY 40507 p: 859.255.8581 f: 859.231.0851 www.sturgillturner.com

Employer I.D. No. 61-0576615

## **INVOICE OF SERVICES**

Invoice Date:	07/08/2020
Invoice No:	128259
Account No:	64592.0010

06/01/2020	мто	Appear for/attend meeting with S. Lukertezzi, D. Cuttermeen, S.	Hours
06/01/2020	МТО	Appear for/attend meeting with S. Lubertozzi, R. Guttormsen, S. Elicegui, P. Baryenbruch, A. Dickson, S. Vaughn, and P. Brown to discuss rate-case application and materials	1.00
	мто	Review - continued review of application materials, including testimony and attachments thereto, prepared by client; communications with R. Guttormsen, A. Dickson, S. Lubertozzi, and P. Brown regarding various materials; draft and revise petition for confidentiality; finalize for filing.	8.70
06/02/2020	МТО	Finalize Petition for Confidentiality materials as required by regulation	0.70
06/05/2020	МТО	Review AG's motion to intervene and communicate with WSCK regarding same.	0.20
06/08/2020	МТО	Communicate (with client) with J. Kersey regarding tank painting bids	0.20
	МТО	Communicate (with client) with R. Guttormsen regarding notice published on website	0.20
	МТО	Review public comments filed; draft email to WSCK regarding same.	0.30
	МТО	Communicate (with client) with R Guttormsen and S. Lubertozzi regarding public notice that was mailed to customers	0.50
06/10/2020	МТО	Communicate (with client) with R. Guttormsen regarding public notices	0.20
	мто	Communicate with R. Guttormsen regarding public notices	0.20
06/12/2020	МТО	Review public comments filed by Mayor and another customer; communicate with R. Guttormsen and S. Vaughn regarding same.	0.20
06/15/2020	мто	Review public comments filed in the record today	0.10
	мто	Review public comments filed today	0.10

Utilities			Account No. Invoice No.	Page. 2 07/08/2020 64592-0010M 128259
WSCK:	2020	Rate Case		
			Hours	
06/16/2020	МТО	Communicate (with client) with R. Guttormsen regarding public notices	0.20	
	MTO	Review order approving AG's intervention; communicate with client regarding same; review public comment filed today.	0.30	
06/18/2020	MTO	Review City of Clinton's motion to intervene	0.30	
	MTO	Communicate (with client) - draft email to client regarding Clinton's proposed intervention	0.30	
06/24/2020	МТО	Review several "motions to intervene" filed recently; communicate with S. Lubertozzi and R. Guttormsen regarding intervention.	0.70	
06/26/2020	MTO	Review first data request and procedural schedule; communicate with client regarding same.	0.90	
	МТО	Draft/revise Response to Clinton's motion to intervene	1.70	
	MTO	Review School Board's motion to intervene, along with "motions" from individuals.	0.30	
		For Current Services Rendered	17.30	4,411.50
<u>Timekeep</u> M. Todd C			<u>rly Rate</u> \$255.00  \$4	<u>Total</u> 4,411.50
		Costs		
06/26/2020		1 Document Reproduction E101 (653) Document Reproduction		0.20
		Total Costs Thru 06/30/2020		0.20
		Total Current Work		4,411.70 ok-RG
		Previous Balance		\$13,730.00
		Balance Due		\$18,141.70
		06/02/2020 127267 9,082.00	Due 4,648.00 9,082.00 3,730.00	

Utilities, Inc.

WSCK: 2020 Rate Case

Page. 3 07/08/2020 Account No. 64592-0010M Invoice No. 128259

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Allen Wilt Utilities, Inc. 500 W. Monroe Suite 3600 Chicago, IL 60661-3779 **Sturgill, Turner, Barker & Moloney, PLLC** 333 West Vine Street, Suite 1500

Lexington, KY 40507 p: 859.255.8581 f: 859.231.0851 www.sturgillturner.com

Employer I.D. No. 61-0576615

## INVOICE OF SERVICES

Invoice Date:	08/04/2020
Invoice No:	128612
Account No:	64592.0010

WSCK: 2020 Rate Case



Alle

			Hours
07/02/2020	МТО	Draft/revise - draft Response to School Board's motion to intervene; review public comments; communicate with S. Lubertozzi and R. Guttormsen regarding School Board's motion to intervene.	1.00
07/06/2020	МТО	Draft/revise Read1st for Response to School Board; finalize for filing.	0.20
07/07/2020	МТО	Communicate (with client) with S. Lubertozzi and R. Guttormsen regarding data requests	0.20
07/09/2020	МТО	Communicate (with client) with R. Guttormsen and review PSC decisions on issue that could arise in rate case.	0.50
07/13/2020	МТО	Communicate (with client) with R. Guttormsen and J. Gardner regarding data request on QIP.	0.40
	JWG	Communicate (in firm) with Todd regarding tariff schedule filing issue.	0.20
07/14/2020	МТО	Review materials from WSCK related to data responses; review and revise narrative responses; draft petition for confidentiality; communicate with Rob Guttormsen regarding DR responses.	7.80
	DWH	Prepare records for PSC filing and label according to attachment reference	0.60
	JWG	Review Bayrenbruck issue.	0.20
07/21/2020	МТО	Review statutes and regulations on issue in case and draft guidance to R. Guttormsen and other members of the WSCK team.	0.80
07/23/2020	мто	Communicate (with client) with R. Guttormsen regarding corporate structure for rate case.	0.20
07/24/2020	мто	Communicate (other external) - phone call from OAG Goad regarding confidential materials.	0.10

Utilities, I WSCK: 2		Rate Case				Accour Invoic	nt No. ce No.	Page. 2 08/04/2020 64592-0010M 128612	
							Hours	;	
07/27/2020	МТО	Draft/revise cont AG's office.	identiality ag	greement for docum	ent disclosure	e to	0.60	)	
07/31/2020	мто		nmunicate wi	ment; prepare docu ith R. Guttormsen re ed information.			1.00	)	
		For Current Serv					13.80	3,423.00	
				Recapitulation					
<u>Timekeeper</u> M. Todd Os James W. O David W. He	terloh Gardne	er	<u>Title</u> Member Of Counsel Paralegal		<u>Hours</u> 12.80 0.40 0.60	Hourly Rate \$255.00 255.00 95.00	\$	<u>Total</u> 3,264.00 102.00 57.00	
				Costs					
07/14/2020		46 Document Re	eproduction					9.20	
		E101 (653) Doc	ument Repro	duction				9.20	
06/01/2020		(509) Court fees Certificate of Ex		entucky Secretary of	f State - elect	ronic		20.00	
		(509) Filing/Proc	essing Fees	i				20.00	
		Total Costs Thru	ı 07/31/2020	1				29.20	NK-RG
		Total Current W	ork					3,452.20	
		Previous Balanc	e					\$18,141.70	
07/22/2020 07/22/2020		Thank you for yo Thank you for yo						-4,648.00 -9,082.00	
		Total Payments						-13,730.00	
		Balance Due						\$7,863.90	
			F	Past Due Amounts					
		<u>Stmt Date</u> 07/08/2020	<u>Stmt #</u> 128259		<u>Billed</u> 4,411.70	<u>Du</u> 4,411.7 4,411.7	0		

PAYMENT DUE UPON RECEIPT To ensure proper credit to your account Please write Account 64592.0010 on your check Thank you



Employer I.D. No. 61-0576615

### INVOICE OF SERVICES

Invoice Date:	09/02/2020
Invoice No:	129380
Account No:	64592.0010

Hours

Utilities, Inc. 500 W. Monroe Suite 3600 Chicago, IL 60661-3779

WSCK: 2020 Rate Case

Allen Wilt



08/05/2020 MTO Review - initial review of data requests from Commission Staff 0.50 MTO Review - initial review of data requests from Attorney General and communicate with R. Guttormsen regarding same. 0.50 08/07/2020 MTO Draft/revise - continued review of requests for information and 1.20 drafting notes on responses MTO Review orders issued today by PSC; review documents related to confidential materials; communicate with client regarding same. 1.00 08/13/2020 MTO Communicate (with client) with S. Lubertozzi, and R. Guttormsen regarding rate case timeline 0.20 08/14/2020 MTO Communicate (with client) with R. Guttormsen regarding data requests and possible need for an extension. 0.30 08/17/2020 MTO Draft/revise motion for extension of time; communicate with R. 0.30 Guttormsen regarding same. MTO Communicate (with client) with R. Guttormsen et al. regarding confidentiality of CAM Manual 0.30 08/18/2020 JWG Review motion for extension regarding DR, Todd's letter to client and staff response and call with Todd regarding same. 0.40 08/19/2020 Communicate (other external)- phone call from PSC Staff MTO regarding regarding procedural issue motion for extension to respond. 0.10 MTO Communicate (with client) - draft email to R. Guttormsen regarding possible extension to suspension deadline 0.40 MTO Review AG's response to Motion for Extension 0.10 MTO Communicate (other external) - follow up call with PSC Staff on Motion for Extension 0.20 MTO Communicate (with client) - draft follow-up email to client regarding Motion for Extension 0.20

Utilities WSCK:		Rate Case				Account Invoice		Page. 2 09/02/2020 64592-0010M 129380
							Hours	
08/21/2020	мто	Draft/revise Am	ended Motio	on for Extension of 1	Гime		0.50	
	МТО	Communicate ( Amended Motic		al) with OAG A. Goa	ad regarding		0.20	
08/24/2020	мто	Review materia draft email in re		Dickson regarding s questions.	responses to [	DR;	1.30	
08/25/2020	МТО			vith R. Guttormsen i esponses to certain			1.00	
08/26/2020	МТО	,	,	conference call with scuss proposed dat		n, A.	3.50	
	МТО	Review data res final responses	•	exhibits, outline qu notion.	estions, prepar	e	4.80	
08/28/2020	МТО		mail to R. Gu	aft email to witnesse uttormsen regarding ered		es.	0.60 17.60	
<u>Timekeeper</u> M. Todd Osterloh James W. Gardner			<u>Title</u> Member Of Counse	Recapitulation	<u>Hours</u> 17.20 0.40	<u>Hourly Rate</u> \$255.00 255.00	\$4	<u>Total</u> 4,386.00 102.00
		Total Current W	/ork				(	4,488.00 OK-RG
		Previous Balan	ce					\$7,863.90
		Balance Due						<u>\$12,351.90</u>
		<u>Stmt Date</u> 07/08/2020 08/04/2020	<u>Stmt #</u> 128259 128612	Past Due Amounts	<u>Billed</u> 4,411.70 3,452.20	Due 4,411.70 3,452.20 7,863.90	-	



Allen Wilt Utilities, Inc. 500 W. Monroe Suite 3600 Chicago, IL 60661-3779



#### Sturgill, Turner, Barker & Moloney, PLLC

333 West Vine Street, Suite 1500 Lexington, KY 40507 p: 859.255.8581 f: 859.231.0851 www.sturgillturner.com

Employer I.D. No. 61-0576615

## INVOICE OF SERVICES

Invoice Date:	10/05/2020
Invoice No:	131783
Account No:	64592.0010

Hours



			Hours
09/04/2020	мто	Communicate (with client) with R. Guttormsen regarding affidavits for testimony unsigned due to Covid-19; revise affidavit	0.30
	MTO	Review order approving motion for extension and new procedural schedule; communicate with R. Guttormsen regarding same.	0.30
	MTO	Communicate (with client) with A. Dickson regarding his testimony	0.40
09/08/2020	MTO	Draft/revise - finalize SME-5 for filing, as required by PSC order.	0.50
	MTO	Communicate (with client) with S. Vaughn regarding testimony	0.20
09/11/2020	MTO	Review order from PSC; respond to email from AG's office to PSC Staff regarding minor error in order	0.20
09/15/2020	МТО	Review PSC DR3; communicate with R. Guttormsen regarding those DRs; communicate with J. Kersey and S. Vaughn regarding actions required.	1.00
09/16/2020	МТО	Review DRs from OAG; communicate with R. Guttormsen regarding same.	0.50
09/22/2020	MTO	Review cases to provide guidance on data requests; communicate with A. Dickson and R. Guttormsen regarding same.	1.70
09/23/2020	MTO	Communicate (with client) with R. Guttormsen regarding data request from OAG	0.30
09/24/2020	MTO	Communicate (with client) with S. Vaughn regarding data requests	0.30
09/25/2020	MTO	Review data responses; draft edits and additional information for responses; communicate with R. Guttormsen regarding same.	3.50
09/26/2020	MTO	Review - continued review of data request responses and draft/revise responses.	3.30
09/28/2020	МТО	Review, drafting, and revising data responses; finalize Vaughn's supplemental testimony; finalize Notice of Filing of Corrected Information; draft Petition for Confidentiality; communicate with R. Guttormsen, S. Lubertozzi, P. Brown, S. Vaughn, and A. Dickson.	9.50

Utilities, Inc.		Account Invoice		Page. 2 10/05/2020 64592-0010M 131783			
WSCK: 2020	Rate Case						
						Hours	
09/30/2020 JWG Communicate (other external) with T.Osterloh regarding re ROE's, review Duke and LGE/KU cases and email to T.Ost regarding same as it relates to WSCK rate case						0.50	
	For Current Ser	vices Render	ed			22.50	5,737.50
			Recapitulation				
<u>Timekeeper</u> M. Todd Osterloh James W. Gardner		TitleHoursHMember22.00Of Counsel0.50		<u>Hourly Rate</u> \$255.00 255.00	\$5	<u>Total</u> ,610.00 127.50	
	Total Current W	/ork				(	5,737.50 ^{OK-RG}
	Previous Balance	e					\$12,351.90
	Balance Due						<u>\$18,089.40</u>
	Stmt Date	P Stmt #	ast Due Amounts	Billed	Due		
	07/08/2020 08/04/2020 09/02/2020	<u>3000 #</u> 128259 128612 129380		4,411.70 3,452.20 4,488.00	4,411.70 3,452.20 4,488.00 12,351.90		



Allen Wilt Utilities, Inc. 500 W. Monroe Suite 3600 Chicago, IL 60661-3779

WSCK: 2020 Rate Case

#### Sturgill, Turner, Barker & Moloney, PLLC

333 West Vine Street, Suite 1500 Lexington, KY 40507 p: 859.255.8581 f: 859.231.0851 www.sturgillturner.com

Employer I.D. No. 61-0576615

## INVOICE OF SERVICES

Invoice Date:	11/04/2020
Invoice No:	135022
Account No:	64592.0010

10/01/2020	мто	L120	A105	Communicate with J. Gardner to	Hours
10/01/2020	WITO	L 120	7100	discuss strategy for upcoming deliverables for rate case	0.10
	JWG	P270	A105	Communicate (in firm) call with Todd regarding timelines and organizing same.	0.10
	МТО	L120	A106	Communicate (with client) with R. Guttormsen regarding upcoming deadlines	0.30
	МТО	L210	A108	Communicate (other external) - draft email to Commission Staff regarding Saturday deadlines in procedural schedule	0.20
	МТО	L210	A104	Review testimony from City of Clinton; draft email to client regarding same.	0.70
10/05/2020	МТО	C300	A104	Review testimony of L. Kollen; communicate with R. Guttormsen, S. Lubertozzi, et al. regarding same	0.60
10/18/2020	МТО	C300	A103	Draft/revise - draft outline of Intervenors' testimony for rebuttal and possible data requests	2.20
10/19/2020	мто	C300	A106	Communicate (with client) - conference call with S. Lubertozzi and R. Guttormsen regarding strategy for data requests, rebuttal testimony, and remote participation in evidentiary hearing.	1.00
	мто	C300	A104	Review PSC cases for discussion on rebuttal testimony	2.30

Utilitie	s, Inc.			Account No. Invoice No.	Page. 2 11/04/2020 64592-0010M 135022	
WSCK	: 2020	Rate Cas	se		invoice No.	133022
					Hour	S
10/20/2020	МТО	L440	A103	Draft/revise - begin drafting motion for remote participation in hearing (stopped on notification by Staff); communicate with PSC Staff regarding hearing; draft email to client regarding remote participation in hearing.	1.3	0
10/21/2020	МТО	L440	A103	Draft/revise public notice of hearing; communicate with S. Vaughn regarding publication	0.5	0
	МТО	L440	A106	Communicate (with client) - coordinate with R. Guttormsen, P. Brown, A. Dickson, P. Baryenbruch, and S. Elicegui regarding affidavits for direct testimony.	1.0	0
	мто	L440	A103	Draft/revise - outlining questions for rebuttal testimony.	2.3	0
10/23/2020	МТО	L210	A103	Draft/revise Notice of requested publication of public notice for hearing	0.4	0
10/24/2020	МТО	L440	A103	Draft/revise - drafting proposed rebuttal testimony	3.8	0
10/26/2020	МТО	L440	A106	Communicate (with client) with witnesses P. Baryenbruch and R. Guttormsen regarding affidavits	0.2	0
	МТО	L440	A103	Draft/revise - continued drafting and revising possible rebuttal topics	0.9	0
	МТО	L440	A106	Communicate (with client) with P. Brown and A. Dickson regarding affidavit and remote notarization	0.5	0
10/28/2020	МТО	L440	A106	Coordinate and review Dickson affidavit	0.2	0
10/30/2020	МТО	L310	A106	Communicate (with client) with R. Guttormsen regarding rate case expense	0.1	0
10/31/2020	МТО	L310	A104	Review materials and prepare rate case expense supplement. For Current Services Rendered	<u>0.7</u> 19.4	

	Utilities, Inc. WSCK: 2020 Rate Case			Account No. Invoice No.	Page. 3 11/04/2020 64592-0010M 135022
	<u>eeper</u> dd Osterloh s W. Gardner	<u>Recapitulation</u> <u>Title</u> Member Of Counsel	<u>Hours</u> 19.30 0.10	<u>Hourly Rate</u> \$255.00 255.00	<u>Total</u> \$4,921.50 25.50
		Total Current Work			4,947.00
		Previous Balance			\$18,089.40
		Balance Due			\$23,036.40
		Task Code Summary		_	_
C300	Analysis and Advice			<u>Fees</u> 1555.50	<u>Expenses</u> 0.00
C300	Analysis and Advice			1,555.50	0.00
L120	Analysis/Strategy			102.00	0.00
L100	Do not Use-See L110-L190	) Case Assessment,Developm		102.00	0.00
L210	Pleadings			331.50	0.00
L200	Do Not Use-See L210-L26	0 Pre-Trial Pleadings & Mo		331.50	0.00
L310	Written Discovery			204.00	0.00
L300	Do Not Use - See L310-L3	90 Discovery		204.00	0.00
L440	Other Trial Preparation and	l Support		2728.50	0.00
L400	Do Not Use See - L410 - L	470 Trial Preparation &		2,728.50	0.00
P270	Regulatory Reviews			25.50	0.00
P200	Fact Gathering/Due Dilliger	nce		25.50	0.00

#### Detail Transaction File List Sturgill, Turner, Barker & Moloney, PLLC

Client	Trans Date	Tmkr	Check B Number C	Stmt Rat				Ref #
Statement Date m								
64592.0010	11/02/2020	MTO		255.0	) 0.5(	) 127.50	Review and revise rebuttal testimony of Vaughn and Lubertozzi Utilities, Inc. WSCK: 2020 Rate Case	159
64592.0010	11/02/2020	MTO		255.0	) 1.80	) 459.00	Review PSC Decisions related to rebuttal testimony and issues at upcoming hearing. Utilities, Inc. WSCK: 2020 Rate Case	160
64592.0010	11/02/2020	мто		255.0	0.20	51.00	Communicate (other external) with counsel for other parties regarding documents for hearing. Utilities, Inc. WSCK: 2020 Rate Case	162
64592.0010	11/03/2020	MTO		255.0	) 3.1(	) 790.50	Communicate (with client) with S. Lubertoozi and S. Vaughn regarding testimony; review and revise testimony; prepare filing of rebuttal testimony; prepare filing of affidavits for direct testimony; prepare notice of filing of proof of publication; begin drafting pre-hearing briefing Utilities, Inc. WSCK: 2020 Rate Case	161
64592.0010	11/04/2020	мто		255.0	) 0.8(	) 204.00	Communicate (other external) with counsel regarding hearing; communicate with WSCK witnesses regarding hearing and prep Utilities, Inc. WSCK: 2020 Rate Case	163
64592.0010	11/05/2020	МТО		255.0	) 3.80	969.00	Draft/revise - drafting pre-hearing briefing for witnesses Utilities, Inc. WSCK: 2020 Rate Case	164
64592.0010	11/06/2020	JWG		255.0	) 1.2(	) 306.00	Communicate (with client) prepare for hearing with Steve L., Perry B., Sean E. et al and Todd. Utilities, Inc. WSCK: 2020 Rate Case	165
64592.0010	11/06/2020	MTO		255.0	) 1.2(	) 306.00	Communicate (with client) with S. Lubertozzi, P. Brown, S. Elicegui, P. Baryenbruch, and S. Vaughn in preparation for hearing; phone call with J. Gardner for preparation for hearing. Utilities, Inc. WSCK: 2020 Rate Case	166
64592.0010	11/06/2020	МТО		255.0	) 0.20	) 51.00	Communicate (other external) with PSC Staff regarding GoToMeetings dry run; communicate with witnesses regarding same. Utilities, Inc. WSCK: 2020 Rate Case	167
64592.0010	11/06/2020	MTO		255.0	) 1.90	9 484.50	Draft/revise - continued drafting of pre-hearing briefing Utilities, Inc. WSCK: 2020 Rate Case	168
64592.0010	11/07/2020	мто		255.0	) 4.7(	) 1,198.50	Draft/revise - continued drafting of pre-hearing briefing; drafting of possible questions on cross for witnesses. Utilities, Inc. WSCK: 2020 Rate Case	169
64592.0010	11/07/2020	JWG		255.0	) 3.10	) 790.50	Prepare for hearing by reviewing testimonies, exhibits, DR's and application. Utilities, Inc. WSCK: 2020 Rate Case	170
64592.0010	11/08/2020	JWG		255.0	) 3.50	) 892.50	Continue preparing for hearing by concentrating on witnesses Baryenbruch and Elicegui. Utilities, Inc. WSCK: 2020 Rate Case	171
64592.0010	11/09/2020	МТО		255.0	) 0.3(	) 76.50	Review email from Commission Staff regarding GoToMeetings; communicate with witnesses regarding same. Utilities, Inc. WSCK: 2020 Rate Case	172
64592.0010	11/09/2020	MTO		255.0	) 4.3(	) 1,096.50	Communicate (with client) with R. Guttormsen, P. Brown, and A. Dickson regarding hearing topics; communicate with S. Lubertozzi regarding hearing; review documents issued by PSC Staff for hearing; communicate with witnesses regarding same.	173

#### Detail Transaction File List Sturgill, Turner, Barker & Moloney, PLLC

Client	Trans Date	Checl		Stmt # Rate	Hours to Bill	Amount		Ref #
Statement Date mm/dd/yyyy Utilities, Inc.								
64592.0010	11/10/2020	JWG		255.00	0.50	127.50	WSCK: 2020 Rate Case Review received non-record exhibits likely to be introduced. Utilities, Inc.	174
64592.0010	11/10/2020	JWG		255.00	0.50	127.50	WSCK: 2020 Rate Case Conference wwitness Commission staff regarding hearing room mechanics. Utilities, Inc. WSCK: 2020 Rate Case	175
64592.0010	11/10/2020	MTO		255.00	0.50	127.50	Appear for/attend conference with Commission Staff for GoToMeetings test run Utilities, Inc. WSCK: 2020 Rate Case	176
64592.0010	11/10/2020	JWG		255.00	2.30	586.50	Communicate (with client) prepare S.Lubertozzi for hearing Utilities, Inc. WSCK: 2020 Rate Case	178
64592.0010	11/10/2020	МТО		255.00	6.40	1,632.00	Prepare - continued hearing preparation; meeting with S. Lubertozzi and R. Guttormsen regarding hearing; continue drafting possible questions; review PSC cases for supporting arguments in post-hearing brief. Utilities, Inc. WSCK: 2020 Rate Case	179
64592.0010	11/11/2020	JWG		255.00	0.90		Communicate (with client) Conference with Steve Vaughn and Justin Korsey regarding witness preparation. Utilities, Inc. WSCK: 2020 Rate Case	180
64592.0010	11/11/2020	JWG		255.00	0.30	76.50	Communicate (with client) receive email from Shawn and call regarding chanes to testimony questions. Utilities, Inc. WSCK: 2020 Rate Case	181
64592.0010	11/11/2020	МТО		255.00	9.00	2,295.00	Appear for/attend hearing prep meetings with R. Guttormsen, A. Dickson, P. Baryenbruch, S. Elicegui, S. Vaughn, and J. Gardner; review materials to provide information to witnesses. Utilities, Inc. WSCK: 2020 Rate Case	182
64592.0010	11/11/2020	MTO		255.00	1.30		Review prior cases in which Mr. Kollen has testified for possible cross examination Utilities, Inc. WSCK: 2020 Rate Case	183
64592.0010	11/11/2020	JWG		255.00	10.00	2,550.00	Appear for/attend hearing in front of commission. Utilities, Inc.	185
64592.0010	11/12/2020	МТО		255.00	10.00	2,550.00	WSCK: 2020 Rate Case Appear for/attend evidentiary hearing (including post-hearing outline of issues). Utilities, Inc. WSCK: 2020 Rate Case	184
64592.0010	11/13/2020	JWG		255.00	0.30	76.50	Communicate - call with Todd to review hearing and discuss items for post hearing brief. Utilities, Inc. WSCK: 2020 Rate Case	186
64592.0010	11/13/2020	MTO		255.00	0.30	76.50	Communicate - call with Todd to review hearing and discuss items for post hearing brief. Utilities, Inc. WSCK: 2020 Rate Case	187
64592.0010	11/13/2020	MTO		255.00	5.00	1,275.00	Draft/revise - begin drafting outline of post hearing brief. Utilities, Inc. WSCK: 2020 Rate Case	188
64592.0010	11/13/2020	МТО		255.00	0.60		Communicate (with client) with S. Elecegui, P. Baryenbruch, R. Guttormsen, and S. Lubertozzi regarding hearing Utilities, Inc. WSCK: 2020 Rate Case	189
64592.0010	11/13/2020	МТО		255.00	0.10	25.50	Communicate (with client) with A. Dickson regarding updated exhibits Utilities, Inc. WSCK: 2020 Rate Case	190

#### Detail Transaction File List Sturgill, Turner, Barker & Moloney, PLLC

	Trans		Check	В	Stmt #	Hours			5.6.4
Client	Date	Imkr	Number	<u>c</u>	Rate	to Bill	Amount		Ref #
Statement Date m 64592.0010	11/14/2020	MTO			255.00	0.80	204.00	Review post-hearing data requests; communicate with client regarding same Utilities, Inc. WSCK: 2020 Rate Case	191
64592.0010	11/14/2020	MTO			255.00	6.50	1,657.50	WSCK. 2020 Rate Case Draft/revise - continue drafting potential arguments to be used in brief Utilities, Inc. WSCK: 2020 Rate Case	193
64592.0010	11/15/2020	MTO			255.00	3.80	969.00	Draft/revise - continue drafting sections on post-hearing briefs Utilities, Inc. WSCK: 2020 Rate Case	197
64592.0010	11/17/2020	MTO			255.00	2.50	637.50	Draft/revise - drafting arguments for post-hearing brief Utilities, Inc. WSCK: 2020 Rate Case	192
64592.0010	11/17/2020	JWG			255.00	0.30	76.50	Communicate (in firm) call with Todd regarding issues for brief analysis. Utilities, Inc. WSCK: 2020 Rate Case	194
64592.0010	11/17/2020	MTO			255.00	0.30	76.50	Communicate (in firm) with J. Gardner regarding post-hearing brief Utilities, Inc. WSCK: 2020 Rate Case	195
64592.0010	11/19/2020	MTO			255.00	0.80	204.00	Review and revise responses to data requests; communicate with R. Guttormsen and S. Elicegui regarding same Utilities, Inc. WSCK: 2020 Rate Case	196
64592.0010	11/19/2020	MTO			255.00	4.00	1,020.00	Draft/revise - continued review of PSC cases; drafting and revision of brief Utilities, Inc. WSCK: 2020 Rate Case	198
64592.0010	11/20/2020	MTO			255.00	2.00	510.00	Review PHDR responses and materials; communicate with WSCK; finalize for filing. Utilities, Inc. WSCK: 2020 Rate Case	199
64592.0010	11/20/2020	MTO			255.00	3.30	841.50	Draft/revise - continued drafting/revising brief Utilities, Inc. WSCK: 2020 Rate Case	200
Subto	otal for Tcode 1				Billable	102.90	26,239.50		
64592.0010	11/09/2020		1166688		128259		7,863.90	Thank you for your payment. Utilities, Inc. WSCK: 2020 Rate Case	5
Subtotal for Tcode 201					Billable Payments	0.00	0.00 7,863.90	Thank you for your payment.	
Total for Statement Date mm/dd/yyyy					Billable Payments	102.90	26,239.50 7,863.90		
GRAND TOTALS									
					Billable Payments	102.90	26,239.50 7,863.90		

- 4. Refer to the Excel spreadsheet provided in the response to Commission Staff's Second Request for Information, Item 10.f.
  - Confirm that the Excel spreadsheet only eliminated the computer depreciation associated with Project Phoenix and JD Edwards.
  - Provide a revised Excel spreadsheet eliminating the accumulated depreciation restatement for all computer assets, including those computer assets other than those associated with the Project Phoenix and JD Edwards.

Response:

- a. Confirmed
- b. Please see the attached file entitled "Response to Post Hearing
   Data Request 1.04 Filing Template (Remove Restated NBV
   Computer Assets)"

Witness:

Rob Guttormsen, FP&A Manager

5. Provide the test year amounts of the cost of the leak adjustment policy.

Response:

There were no test year amounts related to the cost of the leak adjustment policy.

Witness:

Rob Guttormsen, FP&A Manager

6. Provide the wholesale rate charged to Pineville and the amount sold to Pineville each month for the past five years.

Response:

In the past five years, the only instance in which water has been sold to Pineville was

on April 16th, 2020. 604,848 gallons were delivered, at a rate of \$2.00 per kilogallon.

Witness:

Andy Dickson, Senior Financial Analyst

7. At the hearing, a Water Service Kentucky witness testified that 50 percent of the Employee Incentive Plan (EIP) is related to the financial performance goals. Identify the actual amount of the awarded EIP that is based on the financial performance goals and explain why the amount attributed to financial performance is different from the stated weight metric of 70 percent.²

## Response:

The company has an additive plan, the corporate scorecard shown on pp. 5 of the Employee Incentive Plan (EIP) provided in the response to the Attorney General's Second Request for Information, Item 20.g cannot be used in isolation to determine the financially driven portion of the EIP plan. For every individual the corporate score is only one component of their actual EIP payment and each employee's EIP metrics and weighting of those metrics are different based on where that employee's position is within the organization.

The breakout below shows how the EIP plan is administered for corporate and business unit employees:

- 1. Corporate employee = corporate scorecard + individual performance scorecard
- Business unit employee = corporate scorecard + business unit scorecard + individual performance scorecard

Each factor has different weightings for each employee based on their level within the organization. The business unit and individual scorecard and weighting levels for the corporate factor, business unit factor and individual factor are based on an employee's level in the organization. Please see the attached example entitled "Response to Post

Hearing Data Request 1.07 - EIP % Breakout" which develops the position weightings of four different employees within the EIP plan. WSCK's overall original 50% estimate of financial based incentive compensation was conservative since the high watermark of a Corporate VP is 45.50% and percentages vary as the more senior roles EIP place more emphasis on company and business unit performance than on individual performance whereas more junior roles are much more heavily weighted towards their own personal contributions. Employees whose EIP are more weighted toward nonfinancial drivers significantly outnumber employees whose EIP is more financial driven. Witness:

Rob Guttormsen, FP&A Manager

8. Prior to the divestiture of Corix Infrastructure Inc.'s (CII) other two business lines (its unregulated services) provide the total and percentage of annual revenues of CII that each business line represented for the last three calendar years they were associated with CII.

Response:

The water products line of business generated approximately \$279.4 million, \$295.9 million, and \$355.0 million of total revenue in the last three years before the line was sold.¹ This represented approximately 45 percent, 45 percent and 50 percent of total revenue in those years.

The water services line of business generated approximately \$57.4 million, \$47.1 million and \$19.7 million of revenue in the last three years before the line was sold.² This represented approximately 8 percent, 6 percent and 11 percent of total revenue in those years.

Witness:

Shawn Elicegui, EVP - Risk

¹ 2015, 2016 and 2017.

² 2016, 2017 and 2018.

9. Provide the absolute and percentage reduction of overhead expenses following CII's divestiture of its other two, unregulated, business lines. If available, provide the figures by affiliated company and explain the largest expense reductions.

Response:

The year-over-year reduction in overhead in 2018 totaled approximately \$6.6 million, or 26.4 percent, following the sale of the water products division. The year-over-year reduction in overhead in 2019 totaled approximately \$2.8 million, or 15.4 percent, following the sale of the water services decision. The primary reason for the reduction of expense in 2018 is the sale of water products division and the separation of the water services division management and overhead expense into a separate business unit. While overhead reductions occurred in 2019, these reductions were primarily driven by continued improvement initiatives.

Witness:

Andy Dickson, Senior Financial Analyst

10. Refer to Water Service Kentucky's response to the Attorney General's Second Request for Information, Item 11(a), regarding the average wait time before a call is answered. For 2018 and 2019, provide the observations of wait times 1 standard deviation above and below the 2018 and 2019 averages, as well as 2 standard deviations above and below the 2018 and 2019 averages.

Response:

Our customer service system deletes daily call data after 24 months, so our 2018 daily

information is limited to October through December. However, the annual average for

2018 is retained and reported below. The calculation of standard deviation for 2018

has been modified to reflect this sampling, rather than population, for 2018. 2019 data

has been reported for the entire year, as a population.

Description	2018	2019
Average Hold Time (s) in seconds	41	63
Standard Deviation (s) (Sample for 2018*, Population for 2019) in seconds	24	62
One Standard Deviation Above Average in seconds One Standard Deviation Below Average in seconds	65 17	125 1

*We only have October - December daily data for 2018, as daily data is deleted from our system after 24 months. The average hold time is a true annual average, but the standard deviation has been calculated based on the limited sample of October-December 2018*

Witness:

Steve Lubertozzi

## COMMONWEALTH OF KENTUCKY

## BEFORE THE PUBLIC SERVICE COMMISSION OF KENTUCKY

)

)

In the Matter of:

Electronic Application of Water Service Corporation of Kentucky for a General Adjustment in Existing Rates

Case No. 2020-00160

## **CERTIFICATION OF RESPONSES TO INFORMATION REQUESTS**

This is to certify that I have supervised the preparation of Water Service Corporation of Kentucky's ("WSCK") responses to the Post-Hearing Data Requests and that the responses are true and accurate to the best of my knowledge, information, and belief after reasonable inquiry.

Date: November 20, 2020

Robert Guttormsen