

COMMONWEALTH OF KENTUCKY  
BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

APPLICATION OF SOUTHERN WATER AND )  
SEWER DISTRICT FOR A CERTIFICATE OF ) CASE NO.  
PUBLIC NECESSITY & APPROVAL OF FINANCE ) 2019-00328

SOUTHERN'S RESPONSE TO PSC'S  
FIRST DATA REQUEST

Come now Southern Water & Sewer District, by and through counsel, and for its Response to the PSC's September 16, 2019 Request for Information states as follows:

1. Provide written evaluations and bid tabulation sheets that ranked meter vendor proposals for the radio read meter request for proposal and an explanation for the vendor selection.

ANSWER: See attached.

2. Provide a status update for the proposed meter replacement financing.

ANSWER: Southern has applied to Government Capital for a loan. This loan will cover the entire meter replacement program. Southern expects to receive a final loan proposal within the next two or three weeks. Southern will apply for PSC approval of the loan package as soon as the final loan proposal is received.

Respectfully Submitted,

Case No. 2019-00328



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Company Name	Meter type	Meter size	5/8 x 3/4 residential	1" residential / commercial	2" commercial	Laptop for readers (2)	1yr maintenance agreement
NECO EQUIPMENT INC.	E9000 pro coder type / mechanical	per unit total for units	\$242.00 \$1,331,000.00	\$431.50 \$21,575.00	\$1,139.00 \$56,950.00	\$23,990.00	\$9,940.00
TOTAL BID \$\$	\$1,449,455.00	NECO will provide installation					

Warranty - 20 yr. - 10 full / 10 pro rated - battery / radio  
 Finance option - Gov Cap can finance providing SWSD meets qualifications

Company Name	Meter type	Meter size	5/8 x 3/4 residential	1" residential / commercial	2" commercial	Laptop for readers (2)	1yr maintenance agreement
ALLIED UTILITY SOLUTIONS	Kemstrup ultra sonic	per unit total for units	\$189.89 \$1,044,395.00	\$329.89 \$16,494.50	\$976.16 \$48,808.00	\$10,688.85	\$3,856.48
TOTAL BID \$\$	\$1,154,496.28	ALLIED uses a 3rd party install - concerns with this II					

Warranty - 20 yr. - 10 full / 10 pro rated - battery / radio  
 Finance option - Gov Cap can finance providing SWSD meets qualifications

Company Name	Meter type	Meter size	5/8 x 3/4 residential	1" residential / commercial	2" commercial	Laptop for readers (2)	1yr maintenance agreement
UNITED SYSTEMS & SOFTWARE	Kemstrup ultra sonic	per unit total for units	\$230.00 \$1,265,000.00	\$370.00 \$18,500.00	\$1,000.00 \$50,000.00	\$42,775.00	\$2,040.00
TOTAL BID \$\$	\$1,405,315.00	UNITED uses a 3rd party install - no concerns with this A GIS / GS package available at 1,250.00 per yr after set up					

Warranty - 20 yr. - 10 full / 5 yrs @ 25% prorated - battery / radio  
 Finance option - UNITED can provide a finance package that will not need PSC approval

Company Name	Meter type	Meter size	5/8 x 3/4 residential	1" residential / commercial	2" commercial	Laptop for readers (2)	1yr maintenance agreement
CONSOLIDATED PIPE & SUPPLY	Mueller 420 mechanical	per unit total for units	\$195.70 \$1,076,350.00	\$289.25 \$14,467.50	\$680.00 \$34,000.00	\$22,800.00	\$3,806.40
TOTAL BID \$\$	\$1,159,452.19	CONSOLIDATED uses a 3rd party install - no concerns with this A GIS / GS package available at 1,250.00 per yr after set up					

Warranty - 20 yr. - 12 full / 8 pro rated - battery / radio  
 Finance option - UNITED can provide a finance package with Highland Public Capital

Company Name	Meter type	Meter size	5/8 x 3/4 residential	1" residential / commercial	2" commercial	Laptop for readers (2)	1yr maintenance agreement
C THORNBURG CO	Sensus SRI mechanical	per unit total for units	\$279.00 \$1,534,500.00	\$334.00 \$16,700.00	\$1,772.00 \$83,600.00	\$28,000.00	\$3,380.00
TOTAL BID \$\$	\$1,646,180.00	deduct \$7.00 per unit for this option C THORNBURG uses a 3rd party install - no concerns with this A GIS / GS package available at 1,250.00 per yr after set up					

Warranty - 20 yr. - 10 full / 10 pro rated - battery / radio  
 Finance option - C I Thornburg can provide a finance package with Public Capital Corp.

Company Name	Meter type	Meter size	5/8 x 3/4 residential	1" residential / commercial	2" commercial	Laptop for readers (2)	1yr maintenance agreement
RG3 METER CO.	Tesla-4 mechanical	per unit total for units	\$220.00 \$1,710,000.00	\$285.00 \$14,250.00	\$780.00 \$39,000.00	\$19,500.00	\$2,500.00
TOTAL BID \$\$	\$1,731,750.00	RG3 uses a 3rd party install - need to check their ref.					

Warranty - 25 yr. - 12 full / 13 pro rated - battery / radio  
 Finance option - RG3 did not provide a finance package option can finance, providing SWSD meets qualifications

Company Name	Meter type	Meter size	5/8 x 3/4 residential	1" residential / commercial	2" commercial	Laptop for readers (2)	1yr maintenance agreement
CORE & MAIN	Badger / Orion mechanical	per unit total for units	\$293.06 \$1,611,830.00	\$376.06 \$18,803.00	\$1,145.60 \$57,280.00	\$22,279.42	\$5,852.95
TOTAL BID \$\$	\$1,731,819.70	CORE & MAIN did not list an installer - will contact to verify.					

Warranty - 20 yr. - 10 full / 10 pro rated - battery / radio  
 Finance option - CORE & MAIN did not provide a finance package option can finance, providing SWSD meets qualifications

**SOUTHERN WATER & SEWER DISTRICT - 2019 AMR WATER METER PROJECT BID RESULTS SHEET**

DATE : 07/10/2019 LOCATION OF BID OPENING : SWSD office TIME : 3:00pm

VENDOR #	VENDOR / BIDDER	PROJECT BID AMOUNT
1	NECO EQUIPMENT	\$1,448,455.00
2	ALLIED UTILITY SOLUTIONS	\$1,154,496.28
3	UNITED SYSTEMS & SOFTWARE	\$1,405,315.00
4	CONSOLIDATED PIPE & SUPPLY	\$1,159,452.19
5	C I THORNBURG	\$1,646,180.00
6	RG3	\$1,291,750.00
7	CORE & MAIN	\$1,731,819.70
8	VANGAURD UTILITY SERVICE INC.	XXXXX
9		
10		
11		
12		

UMG REPRESENTATIVE : \_\_\_\_\_

SWSD REPRESENTATIVE : \_\_\_\_\_

WITNESS 1 : \_\_\_\_\_

WITNESS 2 : \_\_\_\_\_