109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

# Memorandum

Date: January 17, 2014

To: GRECC Directors & Legal Counsel

From: Priscilla Sparks
Re: Board Packet

Enclosed is a copy of the Combs Report for your review.

If you have any questions, please call me.

Thanks.

Name:

Priscilla Sparks

Title:

Executive Assistant

Organization:

Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

January 17, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

Carol Ann's two year Employment Agreement expires February 24, 2014. She had me to put this on the January Board Agenda (Item 20).

Another item on the January Agenda that needs to be brought to your attention is Item 19, No Conflict of Interest Declaration – Board of Directors. You last prepared a Conflict of Interest Disclosure, February 12, 2013 for each of the Directors to sign.

Thank you in advance and if you have any questions please don't hesitate to call me.

Yours truly,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

Attachment (1)

President and Chief Executive Office Employment Agreement dated May 25, 2012 (copy)

# PRESIDENT AND CHIEF EXECUTIVE OFFICER EMPLOYMENT AGREEMENT

WHEREAS, COMPANY and CEO have entered into a previous employment contract; and

WHEREAS, said employment contract has been extended on multiple occasions; and

WHEREAS, the last extension by its terms, expired December 31, 2010; and

WHEREAS, CEO has been continuing to operate as CEO for COMPANY since December 31, 2010, without a written contract; and

WHEREAS, the parties are desirous of entering into a written contract setting forth the terms and conditions of employment;

NOW, THEREFORE, in consideration of the mutual covenants and agreements hereinafter contained, the parties do hereby agree as follows:

A. TERM – COMPANY agrees to retain CEO as a full time employee as President and CEO with all the duties set forth in applicable Board Policies and Kentucky

- law commencing February 24, 2012, for a period of two years unless this agreement is earlier terminated as provided for herein.
- B. DUTIES PRESIDENT and CEO hereby agrees to serve as a full time employee, performing executive functions assigned by the Board of Directors, acting at any duly fixed meeting of the Board of Directors, and to follow the policies of the Board of Directors as set out in a written Board Policy Manual as may be from time to time amended by proper action of the Board of Directors.
- C. EXCLUSIVENESS OF SERVICES PRESIDENT and CEO hereby agrees that during the term of this agreement she will make available her services solely and exclusively to the COMPANY, and that during such time she will not render any similar services for her own account, or any services for any other person, firm or corporation without first obtaining the prior written consent of COMPANY.
- D. CONFIDENTIALITY All data or information concerning the business activities of COMPANY, which PRESIDENT and CEO acquires or has acquired in connection with or as a result of the performance of services for COMPANY, whether under this agreement or prior to the effective date of this agreement, shall be kept secret and confidential by PRESIDENT and CEO and shall be revealed only to the COMPANY unless COMPANY otherwise consents. This covenant of confidentiality shall extend beyond the term of this agreement and shall survive the termination of this agreement for any reason.

#### E. COMPENSATION AND BENEFITS -

- 1. For her services under this agreement, COMPANY shall pay PRESIDENT and CEO an annual base salary of not less than \$125,000.00, payable in 52 equal weekly installments paid on Friday of each week. At no time during the term of this agreement will such salary be reduced below the level indicated above. This salary will be reviewed by the Board of Directors of the COMPANY in January of each year to determine whether the salary is to be adjusted based upon all relevant factors.
- F. PRESIDENT and CEO shall be entitled to participate in and receive any and all other benefits including medical and life insurance benefits, pension, retirement and disability benefits (long term and short term) and other benefits and programs as are now or hereafter may be customarily made available to all other employees of COMPANY, including paid vacation. CEO shall be entitled to vacation earned in accordance with Board Policy 510. CEO shall further be entitled to have for her use and possession on a 24 hour per day basis a suitable vehicle to be purchased by COMPANY maintained and kept in good looking and working condition, at the expense of COMPANY.
- G. EXPENSES COMPANY agrees to reimburse PRESIDENT and CEO for reasonable traveling and other expenses incurred in the rendering of services by PRESIDENT and CEO under this agreement in accordance with such policy or policies as may from time to time be established by company and in effect pertaining to such expenses.

#### H. TERMINATION -

- DEATH Upon the death of PRESIDENT and CEO this agreement shall immediately terminate and payment of compensation to PRESIDENT and CEO shall cease.
- 2. DISABILTY Should PRESIDENT and CEO be unable to perform her obligations under this agreement on account of illness or disability, payments of compensation and benefits shall continue to be made to her under this agreement in accordance with the COMPANY'S policy then in effect for othe active company employees and if she is unable to resume her duties under this agreement at the end of such continuation period, PRESIDENT and CEO'S employment and this agreement shall then immediately terminate and payment of compensation to PRESIDENT and CEO shall cease; provided, however, such termination shall not cause PRESIDENT and CEO to lose those benefits to which she is entitled solely by reason of her illness or disability pursuant to any plan or program of company then in effect.
- RESIGNATION In the event PRESIDENT and CEO resigns from her
  position with company, this agreement shall immediately terminate and
  payment of compensation to PRESIDENT and CEO shall cease.
- 4. OTHER This agreement may be terminated by COMPANY at any time prior to the expiration of the term of this agreement only by reason of fraud, malfeasance, or gross negligence of PRESIDENT and CEO, with no payment of compensation thereafter made to PRESIDENT and CEO. Should PRESIDENT and CEO'S employment under this agreement be terminated prior to the termination date of this agreement for a reason not set out

hereinabove, then she shall be entitled to immediate payment of one half of her annual salary then in effect with no other payment due her under this

I. GOVERNING LAW – This agreement shall be governed by, construed under, and in accordance with, the laws of the Commonwealth of Kentucky, provided however that the parties hereto agree that this contract will be submitted to the Rural Utilities Service (RUS) for review and any subsequent approval. The parties do agree, however, that to the extent permissible under the regulations of RUS, that written approval of RUS to the terms and conditions of this agreement

is not a precondition to the enforceability of same as between the parties hereto.

contract.

J. ENTIRE AGREEMENT – This agreement contains all of the terms, conditions and promises of the parties hereto. No modification or waiver of this agreement, or of any provision thereof, shall be valid or binding, unless in writing and executed by both of the parties hereto. No waiver by either party or any breach of any term or provision of this agreement shall be construed as a waiver of any succeeding breach of the same or any other term or provision.

IN WITNESS WHEREOF, the parties hereto have executed this agreement as of the day and year first above written.

PRESIDENT and CEO

Carol and Fraley

Harold & Dypuy WITNESS

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

BY:

KOGER TRENT, CHAIRMAN OF THE

**BOARD OF DIRECTORS** 

ATTEST:

RV.

EDDIE MARTIN, SECRETARY TO THE

my E. Whill

**BOARD OF DIRECTORS** 

WITNESS

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

# Memorandum

Date:

January 16, 2014

To:

**GRECC Directors & Legal Counsel** 

From:

Priscilla Sparks, Executive Assistant

Re:

January 2014 Board Packet

The Combs Report is not enclosed with the January board packet. Don plans on having it ready to mail tomorrow, Friday, January 17<sup>th</sup>.

If you have any questions, please call me.

Thanks.

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

January 16, 2014

Dear Director:

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Friday, the twenty-fourth day of January, 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely,

Roger L. Trent Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

er L. Spent

RLT/ps

Enclosures:

- I. Agenda
- 2. Miscellaneous Analysis

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

January 16, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on Friday, January 24, 2014, at 9:00 a.m.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION BOARD MEETING AGENDA

On January 24, 2014, the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- 1. Sign Wavier of Notice
- 2. Invocation
- 3. Approval of the Minutes From the December Board Meeting
- Manager of Technical Services Report Brian Poling
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for November 2013 – Don Combs, Manager of Finance & Accounting
- Consider Approval of the Following RUS Work Orders and Submit Them to RUS:

July 2013	Work Order No. 1176	\$154,385.74
	Work Order No. 1177	\$3,020.53
August 2013	Work Order No. 1178	\$169,471.54
	Work Order No. 1179	\$8,964.08
September 2013	Work Order No. 1180	\$168,462.11
	Work Order No. 1181	\$16,020.50
	Total	\$520 324 50

- 7. Manager of Marketing & Member Services Report Kim Bush
- 8. Operations & Safety Report Kyle Clevenger, Manager of Operations
- Approval of Sixty-Three (63) New Memberships and Retirement of Eighty-Seven (87) Existing Memberships for January 2014
- Consider Approval of Accounts to be Charged Off to Reserve \$5,234.89
- Consider Approval of President's Business Expense in the Amount of \$327.85, Director's Business Expense in the Amount of \$11,483.09 and Attorney's Business Expense in the Amount of \$1,749.04
- 12. President's Report Carol Hall Fraley
- 13. Cooperative Legal Matters W. Jeffrey Scott
- 14. KAEC Director's Report Jimmy Whitt
- 15. EKPC Director's Report Ken Arrington
- 16. Consider Community Service and/or Donations
- 17. Attendance at Meetings Directors & Employees

- 18. Report of Any Meetings Held
- 19. No Conflict of Interest Declaration Board of Directors
- 20. Consideration of President and CEO Contract Renewal and Compensation
- 21. Confirm Date for the February Board Meeting February 28, 2014
- 22. Additional Business
- 23. Adjourn

On December 20, 2013 at 9:05 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION Director Rice gave the invocation.

APPROVAL OF MINUTES Motion was made by Director Rice, seconded by Director Martin and

unanimously agreed to approve the minutes from the November Board

Meeting for informational purposes only.

OFFICE & MEMBER SERVICES REPORT

Don Combs, Manager of Finance and Accounting presented the Financial Statistical Report for October 2013. Mr. Combs reported on the following:

FINANCIAL & STATISTICAL REPORT FOR OCTOBER

Kilowatt hour sales for the month of October (10/20-11/20) were 3.03% over budget. Purchases for the time period of 10/1-30 were 4.63% under budget. Line loss for the last twelve months was 5.7%. Year to date margins were (\$109,929) compared to the budgeted amount of (\$442,676).

EKPC - ECONOMIC DEVELOPMENT RIDER INCENTIVE Mr. Combs presented to the Board, East Kentucky Power Cooperative's Economic Development Rider Incentive available to our area in qualifying counties. The Rider is available to new loads, additional load for existing customers, and to 60% load factors. The amount of load that qualifies is average 500kw over a 12 month period and an enhanced incentive (economically distressed) county 250kw average load. The GRECC Board was asked if they would want to participate.

Director Martin made a motion, seconded by Director Rice and unanimously agreed upon to accept the Economic Development Rider Incentive as presented.

APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR OCTOBER 2013 Motion was made by Director Rice, seconded by Director Crum and unanimously agreed to approve the Financial and Statistical report for October 2013 as presented for informational purposes only.

2013 PROPOSED BUDGET

Chairman Trent turned the meeting over to Director Martin, Chairman of the Planning and Review Committee, who presented the 2014 Budget. He said that Don Combs presented the proposed budget December 11<sup>th</sup> to the Planning and Review Committee. Chairman Martin, read the minutes of the December 11<sup>th</sup> Planning and Review Meeting, as follows:

The Grayson R.E.C.C. Planning and Review Committee met Wednesday, December 11, 2013 at 8:56 a.m. Those present were: Director Billy E. "Eddie" Martin, Chairman of the Planning and Review Committee; Director William Rice; Director Harold Dupuy; ex-officio Roger Trent, Board Chairman; Carol Hall Fraley, President and CEO; Don Combs, Manager of Finance and Administration; Bradley Cherry, Purchasing Agent / Accounting; and Priscilla Sparks, Executive Assistant.

Director Martin called on Director Dupuy to give the invocation.

President Fraley told the committee we had been working hard to keep safety in the forefront every day, and shared an Inter County employee accident during this past weekend's storm.

She explained that we approached the 2014 budget as if we had not had a rate increase. Our planning did not depend on increased growth or kWh sales.

#### 2013 PROPOSED BUDGET (CONTINUED)

We also based it on normal weather. The rate increase we received this year was not factored into our plans. We only planned for routine, necessary business activities.

Don Combs presented the proposed budget for 2014. He reviewed the following: Capital Items, the remaining general work plan, transportation and fleet, Operations and Supporting Schedules: energy sales & purchases; right of way clearing and maintenance, depreciation, property taxes, business insurance, stores and purchases, employee insurance and other benefits, and long term debt. A 1.5 % increase for W.A. Kendall was included. He also discussed the Financial Summary and Form 7 Operating statement, accounts and account descriptions and projected T.I.E.R.

Following thorough discussion, motion was made by Director Dupuy, seconded by Director Rice to recommend approval of the budget to the full Board at the December Board Meeting. Motion was approved unanimously by those present.

Director Martin adjourned at 9:59 a.m.

Billy E. "Eddie" Martin

Planning and Review Committee Chairman

Don Combs, Manager of Finance & Accounting reviewed the proposed 2014

Budget in detail with the Board of Directors:

2014 PROPOSED BUDGET Director Martin made a motion to accept the 2014 budget as presented,

Director Rice seconded the motion and it was unanimously voted to approve

the proposed 2014 budget as presented.

OPERATIONS REPORT Kyle Clevenger, Manager of Operations gave the Operations Report. He

reported on the following:

EMPLOYEE/LOST TIME

ACCIDENT

There were no lost time accidents to report this month.

SAFETY REPORT The following safety meetings were held during November:

November 06,—Kim Bush, Mgr. of Marketing & Member Services, was in charge of the meeting. We had a breakfast in honor of the Veterans. Cheyenne Holbrook brought his army uniform and discussed the meaning of

the decorations on the uniform.

November 14—Bradley Cherry, Purchasing Agent, turned the meeting over to David White for KAEC's monthly safety meeting. He discussed hurt man pole top and bucket rescue and read from the Safety Manual pages 41 & 42, pole top & bucket truck rescue. After the meeting they adjourned outside for training exercises. Anne Altieri, Aflac Agent, also attended the meeting to help with any changes and updates or sign up new policies.

November 18—Kyle Clevenger, Manager of Operations, read from the Safety Manual, pages 112 - 113, Hauling Poles or Ladders and Industrial

Trucks-Fork Lifts.

#### SAFETY REPORT (CONTINUED)

November 25—Carol Fraley, President and C.E.O., read from Board Policies 501 – 530 and had a discussion on work rules and other topics in the Board Policies. Kyle Clevenger, Manager of Operations, discussed a recent accident report involving an auger getting hung up in secondary underground wire.

Mr. Clevenger continues to mention the necessity of ground chains and that a line is not dead until it is grounded.

#### CONSTRUCTION

Construction built one hundred thirty-one (131) new work orders for the month of November and worked zero (0) hours of overtime.

#### **OVERTIME HOURS**

The Maintenance Department worked four hundred nine (409) hours of overtime during the month of November. On November 1<sup>st</sup> we had a wind storm.

#### DELINQUENT NOTICES

The Maintenance & Construction Departments collected on one hundred thirty-two (132) delinquent accounts and disconnected thirty-three (33) accounts in December.

### CONTRACT CREWS

We have three (3) Pike crew working in the following areas:

Tony Seagraves - Middle Fork, Elliott County, unit job

Zach Clevenger - HWY 7, Elliott County, to be finished next week

Lewis Maynard - Mt. Rural Telephone, Elliott County and new construction;

MRT should be finished in two-three weeks.

### **RIGHT-OF-WAY CREWS**

We have nine (9) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 915 trees, cut 1,084 trees, cut 41,470 feet of brush/line and sprayed 91 spans of line. The crews are working in the following areas:

- 1 tractor crew in Rowan County
- 2 bucket truck crews in Lawrence, Elliott and Rowan Counties
- 1 cutting crew in Carter, Lewis and Greenup Counties
- 3 cutting crews in Elliott Rowan and Lawrence Counties
- 1 bucket crew in Carter, Lewis and Greenup Counties
- 1 spray crew in Greenup County

#### ENGINEERING REPORT

The Engineering Department released one hundred fourteen (114) prints consisting of 9,475 feet of primary line and 1,240 feet of service wire. They currently have four (4) new services to be staked, three (3) to be drawn and eight (8) miscellaneous jobs to be staked or drawn.

### APPROVAL OF NEW MEMBERSHIPS & RETIREMENT OF EXISTING MEMBERSHIPS

Motion was made by Director Rice, seconded by Director Martin and unanimously agreed to approve eighty-five (85) new memberships and retirement of one hundred one (101) existing memberships for November 2013.

### **BAD DEBT WRITE-OFFS**

Motion was made by Director Dupuy, seconded by Director Crum and unanimously agreed to charge off \$4,816.10 worth of bad debts and turn them over for collection.

APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY BUSINESS EXPENSES Motion was made by Director Martin, seconded by Director Crum and unanimously agreed to approve the President's business expense of \$207.19, Director's business expenses of \$15,957.47 and Attorney's business expense of \$513.17.

#### PRESIDENT'S REPORT

President Fraley reported on the following:

Kim Bush, Manager of Marketing and Member Services Report: \$107,250 has been received from LIHEAP; closed out December 19<sup>th</sup> Winter hardship payments will commence in January and members have to be delinquent to qualify for it

Prepay – Billing Department has enrolled 88; 6 are inactive; average balance is \$62.09 credit; 326 payments received totaling \$16,479.22 with the average

payment amount of \$50.55

Debt Management – 32 active; 0 suspended; total Debt Management \$6,616.36; total number of payments 155; total payment amount \$2,518.09

with average payment amount of \$16.25 9 energy efficiency audits in the past month conducted by Tina Preece 3 school / community programs held (2 at Greenup Reality and 1 at West Carter Career Day)

R/W BREAKFAST

The Cooperative hosted a breakfast for W. A. Kendall and Pike Electric employees for Christmas.

THANKSGIVING BASKETS

Andrea McCleese and Sherry Buckler chaired a project and gave six baskets of food and supplies to needy families donated by employees.

CHRISTMAS BASKETS

The Grayson Employees made donations for Christmas baskets for three needy families (Christmas dinner and gifts for all children). — 1 family in Rowan County, 1 family on Leatherwood, and 1 family on Grays Branch.

DIRECTORS ELECTION

Two members came in and signed notices of intention to seek election to the Board for the Carter County seat and picked up packets of information.

KAEC

Due to political maneuvering by EKPC, President Fraley was not moved up to serve as President of KAEC. Ted Hampton was elected president, David Kimbell moved up to Vice Chairman and Greg Starheim was elected Secretary.

LEGISLATIVE RALLY

The KAEC Legislative Conference will be held in February.

2014 ANNUAL MEETING

Annual Meeting Time Lines were handed out.

2013 ACRE ACHIEVEMENT CERTIFICATE AND ACRE HONOR ROLL GRECC received from Dennis Cannon, Vice President, Public Relations and Strategic Initiatives, recognition for enrolling 100% in the ACRE Program, Board and Management, and 100% in the Board Century Club. Kentucky raised \$60,699 in ACRE funds – a decrease of 4% from 2012, with a total of 1,204 members – a 1.8% decrease from 2012.

KY WORKES'S COMPEN-SATION GROUP RETENTION GRECC received a check from Federated Rural Electric Insurance Exchange in the amount of \$2,295.00 for refund of state workers compensation assessment related to the 2010 and 2012 policy year retention plan dividends received in 2012 and 2013.

ADDITIONAL BUSINESS
(CONTINUED)

A Nominating Committee must be appointed at the January Board meeting.

Members must live on the lines and be from Carter County. President Fraley will have a selection list at the January Meeting. The GRECC Board will be assigning the Nominating Committee.

ADJOURN

Chairman Trent adjourned the meeting at 11:34 a.m.

Billy E. (Eddie) Martin, Secretary/Treasurer

W. Jeffrey Scott, Legal Counsel

MILEAGE RATE CHANGE The Internal Revenue Service posted on their website the new 2014 Standard

Mileage Rates effective January 1, 2014. Business miles driven rates has

decease to 56 cents from 56.5 cents.

LEGAL COUNSEL'S REPORT Legal Counsel Scott discussed his report during executive session.

Motion was made by Director Martin to go into executive session at 10:20

a.m. and seconded by Director Dupuy.

Motion was made by Director Martin to come out of executive session at

11:13 a.m. and seconded by Director Rice.

KAEC DIRECTOR'S REPORT Director Whitt reported he attended KAEC's Board Meeting this past

Tuesday. He reported the following:

UUS - yearend analysis was good and in the black, but transformer inventory

the highest ever due to warm weather.

Bill Corum announced his retirement at end of July.

EKPC DIRECTOR'S

REPORT

Director Arrington attended the December EKPC Board Meeting and reported that most of his report was covered in executive session.

reported man most of mo report was consider in encountry become

THANK YOU NOTES Thank you notes were received from the following for GRECC's donations:

Hopes Place Children's Advocacy Center Family of Robert Dupuy, deceased

Senator Robin Webb for invitation to KAEC Annual Meeting -she declined

DONATIONS President Fraley presented to the Board for their consideration the following

donation request:

Federated Rural Electric Insurance Exchange made a donation to the Wounded

Warrior Project in Grayson RECC's name - a thank you card will be sent

Ronald McDonald House Charities of the Tri-State-donation \$100

Motion was made by Director Martin, seconded by Director Dupuy and

unanimously agreed to approve the donation as presented.

MEETING ATTENDANCE Directors Trent, Dupuy and Rice along with President Fraley and some of her

staff will be attending the NRECA National Meeting and Tech Advantage

Expo in Nashville, TN on February 27- March 6, 2014.

BOARD MEETING DATE The next board meeting is schedule on Friday, January 24, 2014.

ADDITIONAL BUSINESS Director Rice informed the Board he would be out of town for the January

2014 Board Meeting, but would return for the February Board Meeting.

Director Martin read the intention of Director Roger Trent to run for re-election to the Rowan County seat, Director William T. Rice to run for re-election to the Elliott County seat, and Director Donnie Crum decline to run for re-election for

the Carter County seat.

President Fraley read the Bylaws of procedure for running for re-election and

went over the 2014 Annual Meeting Timeline Schedule.

### Minutes of the Executive Session of the December 20, 2013 GRECC Board Meeting

On December 20,	2013	Grayson	Rural	Electric	Cooperative	Corporation	held	an	executive	session
during its regular board meet	ting									

Director Martin made a motion, seconded by Director Dupuy, to go into Executive Session at 10:20 a.m. and unanimously agreed upon.

Matters concerning East Kentucky Power Cooperative were thoroughly discussed.

Motion was made by Director Martin, seconded by Director Rice and unanimously voted to come out of Executive Session at 11:13 a.m.

Roger L. Trent, Chairman

Billy E. (Eddie) Martin, Secretary/Treasurer

W. Jeffrey Scott, Legal Counsel

# **DIRECTORS & ATTORNEY EXPENSES**

## November-13

KENNETH ARRI	NGTON		
Per Diem	<ul> <li>KAEC Annual Mtg. (11/17-19); GRECC Bd. Mtg. (11/21)</li> </ul>	\$	1,092.46
VISA	- KAEC Annual Mtg.		28.07
MISC	- Lunch GRECC Bd. Mtg. (11/21)		7.00
	- Renew Subscription Rural Electric Magazine		45.58
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.70
TOTAL		s	1,811.44
DONNIE CRUM			
	- GRECC Bd. Mtg. (11/21)	\$	213.56
VISA		5	-
	- Lunch GRECC Bd. Mtg. (11/21)		7.00
	Renew Subscription Rural Electric Magazine		45.58
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		1.08
TOTAL		S	904.85
HAROLD DUPUY			
	KAEC Annual Mtg. (11/17-19); GRECC Bd. Mtg. (11/21)	\$	1,071.20
	NRECA Region II & III		220.32
	KAEC Annual Mtg.		28.07
MISC	Lunch GRECC Bd. Mtg. (11/21)		7.00
	Renew Subscription Rural Electric Magazine		45.58
11110011	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		1.08
TOTAL -		S	2,010.88
EDDIE MARTN			
Per Diem	GRECC Bd. Mtg. (11/21)	\$	209.04
VISA ·			
MISC -			_
	Renew Subscription Rural Electric Magazine		45.58
MECA	Cash in Lieu of Insurance		814.42
	24 – Hr. Insurance		1.08
TOTAL -		S	1,070.12
WILLIAM T DIC	E		
WILLIAM T. RIC	KAEC Annual Mtg. (11/17-19); GRECC Bd. Mtg. (11/21)	e	1,046.84
	KAEC Annual Mtg. (11/1/-19), GRECC Bd. Mtg. (11/21)	3	28.07
			20.07
MISC -	Renew Subscription Rural Electric Magazine		15 50
NRECA -	. 이 이 집에는 이러, 하기를 하게 하셨습니다. 이익사들이 조심적인하는 이름이 집에서 그렇게 하는 것		45.58
	Cash in Lieu of Insurance 24 – Hr. Insurance		637.63
TOTAL -			0.70
		S	1,758.82

ROGER TRENT		
Per Diem - KAEC Annaul Mtg. (11/17-19); GRECC Bd. Mtg. (11/	21) \$	1,049.05
VISA - NRECA Region II & III		220.32
KAEC Annaul Mtg.		28.07
MISC -		45.)
NRECA - Renew Subscription Rural Electric Magazine		45.58
Cash in Lieu of Insurance		637.63
TOTAL - 24 - Hr. Insurance	0_2	0.70
	S	1,981.35
JIMMY WHITT		
Per Diem - KAEC Annual Mtg. (11/17-19); GRECC Bd. Mtg. (11/	21)	645.02
VISA - KAEC Annual Mtg. (11/17-19); GRECC Bd. Mtg. (11/1	21)	228.07
KAEC Bd. Mtg.		160.93
Region II & III		220.32
MISC - Lunch GRECC Bd. Mtg. (11/21)		7.00
NRECA - Renew Subscription Rural Electric Magazine		45.58
Cash in Lieu of Insurance		637.63
TOTAL - 24 - Hr. Insurance		1.08
	S	1,945.63
JEFF SCOTT		
Out-of-Pocket - Reimburse Copies (Amendment 3)	\$	96.05
Reimburse Deposition Copies (Amendment 3)		551.25
Reimburse Copes (Charleston Bottoms)		196.00
Reimburse Mileage (Amendment 3)		102.83
Reimburse Postage (Amendment 3)		533.51
Reimburse Postage (22 Collection Letters)		10.12
VISA -		
MISC - Lunch GRECC Bd. Mtg. (10/24)		7.00
NRECA - Renew Subscription Rural Electric Magazine		45.58
Renew Subscription Personnel Practice Pointer	_	206.70
TOTAL -	S	1,749.04

# President & CEO's Expenses

## November 2013

Check Date	Check #	Description	Amount
11/21/13	161613	*11/21 - Twin Catering - GRECC Board Meeting	\$7.00
11/27/13	161677	*12/12 - Grayson Area Chamber of Commerce – 2013 Service Awards Dinner – meal	\$25.00
11/27/13	161679	NRECA - Renew Subscription - Personnel Practice Pointer	\$37.10
12/05/13	161773	NRECA - Renew Subscription - Rural Electric Magazine	\$45.58
12/09/13	161783	VISA Charges:  10/21-22 - KAEC Board Meeting, Louisville, KY - room exp - meal exp.  *11/1 - EKPC deposition-Amendment 3- meal exp.  *11/4 - Pike Electric contract meeting,- meal exp.  *11/17-19 - KAEC Annual Mtg. & WIRE Mtg., L'ville, KY - meal exp	\$35.52 \$17.11 \$9.82

Total Expenses \$327.85

<sup>\*</sup> Means Prorated

## Combs Report

# January 24, 2014

### KWH Sales & Purchases: November 2013 - pages 2-5

Sales: Month: 9.17 % over Budget (10/20 – 12/20) / YTD : 4.96 % over Budget

YTD : 4.96 % over Budget Last Year to Date: 5.42 % more

Purchases: Month: 9.77 % under Budget (11/1 – 11/30) / YTD: 3.97 % over Budget

Line Loss: Month: -10.94 %

Matched: 3.55 % YTD: 5.28 % Last 12 Months: 4.04 %

### Form 7: November 2013

Electric Revenue LESS Purchased Power:	\$ 14,393	more
Operations Expense	\$ 16,074	less
Maintenance Expense	\$ 28,702	over
Margins	\$ 1,557	less

#### Form 7: Year to Date

Margins: \$ \$ 563,794 \( \sqrt{2} \)

Budgeted: \$ \$ 232,507 \( \sqrt{2} \)

- Accounting Reports Pages 6-8
- 219 Analysis Page 9
- Amendment 3

	1	TOTAL SALES								
2013		Actual B								
	KWH	\$	UNIT		_					
JANUARY	27,493,981	\$ 3,138,514	0.1142	26,817,810	\$	3,179,621	0.1186			
FEBRUARY	23,292,774	\$ 2,699,944	0.1159	20,819,895	\$	2,420,917	0.1163			
MARCH	20,969,119	\$ 2,407,840	0.1148	18,207,611	\$	2,080,872	0.1143			
APRIL	15,699,683	\$ 1,890,279	0.1204	15,299,133	\$	1,741,200	0.1138			
MAY	18,727,898	\$ 2,266,856	0.1210	17,728,173	\$	2,025,323	0.1142			
JUNE	21,109,583	\$ 2,537,284	0.1202	19,566,366	\$	2,238,264	0.1144			
JULY	19,833,575	\$ 2,408,505	0.1214	21,272,076	\$	2,621,322	0.1232			
AUGUST	19,558,783	\$ 2,430,525	0.1243	18,543,787	\$	2,252,414	0.1215			
SEPTEMBER	15,822,069	\$ 1,993,456	0.1260	16,244,083	\$	2,047,234	0.1260			
OCTOBER	20,170,912	\$ 2,460,411	0.1220	19,576,862	\$	2,456,225	0.1255			
NOVEMBER	26,328,402	\$ 3,234,160	0.1228	24,115,801	\$	3,155,127	0.1308			
DECEMBER	0	\$ -	#DIV/0!	26,571,525	\$	3,469,939	0.1306			
	229,006,779	\$27,467,774	\$0.1199	244,763,122		\$29,688,458	\$0.1213			
==		=========			===					
		Actual vs. Bu	dget							
	26,328,402	Month	2013	24,115,801		9.17%				
	229,006,779	YTD		218,191,597		4.96%				
		Compared to	2012							
	26,328,402			21,807,261		20.73%				
	229,006,779			217,224,292		5.42%				



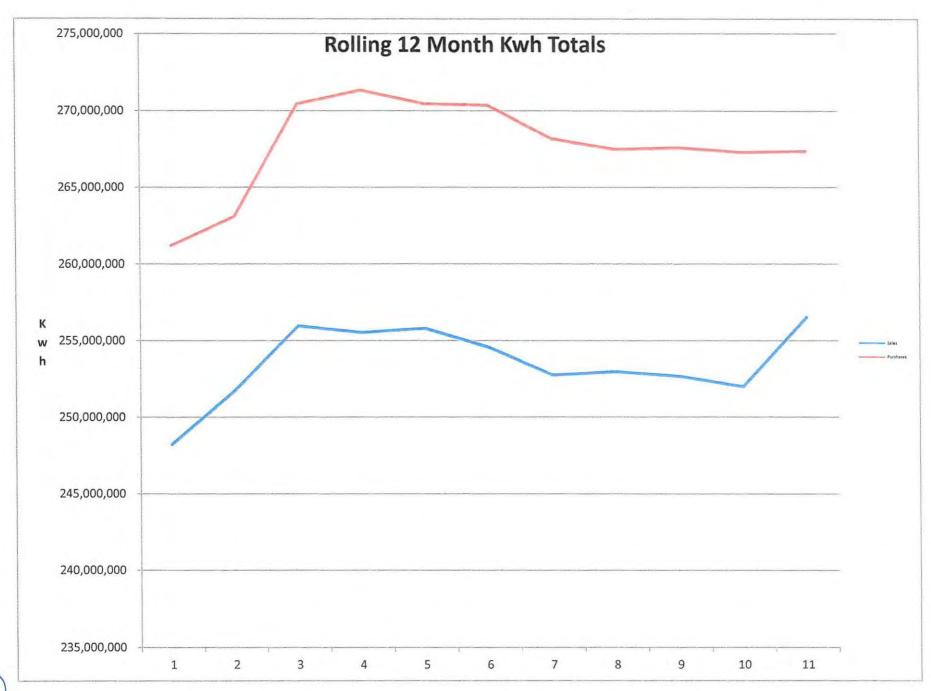
### TOTAL PURCHASES

2013						Actual				
		DEMAND	KWH		\$	UNIT	LD FCT			
JANUARY	11	60,229	28,581,771	\$	2,005,585	0.0702	65.91%	28,759,653	\$2,042,689	0.0710
FEBRUARY	11	56,994	25,865,070	\$	1,840,912	0.0712	63.03%	25,142,171	\$1,789,477	0.0712
MARCH	11	56,184	26,448,451	\$	1,845,738	0.0698	65.38%	22,053,783	\$1,563,862	0.0709
APRIL	11	47,039	18,207,168	\$	1,392,200	0.0765	53,76%	17,292,408	\$1,174,602	0.0679
MAY	ii .	42,351	18,007,323	\$	1,407,738	0.0782	59.05%	17,340,025	\$1,255,133	0.0724
JUNE	- 11	46,826	20,149,631	\$	1,583,261	0.0786	59.77%	19,482,111	\$1,489,261	0.0764
JULY	II	50,501	22,598,775	\$	1,657,141	0.0733	62.15%	22,484,481	\$1,605,857	0.0714
AUGUST	11	48,310	21,190,754	\$	1,553,012	0.0733	60.92%	22,220,427	\$1,586,863	0.0714
SEPTEMBER	11	47,042	18,161,664	\$	1,360,442	0.0749	53.62%	17,754,443	\$1,332,278	0.0750
OCTOBER	11	38,294	18,822,529	\$	1,279,277	0.0680	68.27%	18,379,046	\$1,331,668	0.0725
NOVEMBER	11	56,145	23,732,381	\$	1,711,043	0.0721	58.71%	21,619,332	\$1,646,403	0.0762
DECEMBER	ij					#DIV/0!	#DIV/0!	27,686,039	\$2,112,277	0.0763
	11	************	\$241,765,517	\$	17,636,349	\$0.0729	***************************************	260,213,922	\$18,930,370	\$0.0727
	====	=======		==		======	======	=======	========	======
						Actual vs.	Budget			
			23,732,381 241,765,517			2013		21,619,332 232,527,883		



2013	Actual	GROSS MARGI Budget	NS Variance	Line Loss	Fuel Adj.	Fuel Adj. \$	ESC Rate	ESC \$
JANUARY	\$1,132,929	\$ 1,136,932	(\$4,003)	3.81%	(0.001445)	(39,642)	9.32%	267,698
FEBRUARY	\$859,032	\$ 631,439	\$227,593	9.95%	(0.000315)	(7,397)	8.56%	212,892
MARCH	\$562,102	\$ 517,010	\$45,092	20.72%	(0.000463)	(9,702)	7.96%	177,584
APRIL	\$498,079	\$ 566,597	(\$68,518)	13.77%	0.000961	15,054	9.17%	158,740
MAY	\$859,118	\$ 770,190	\$88,928	-4.00%	0.003166	59,248	9.05%	188,114
JUNE	\$954,023	\$ 749,003	\$205,020	-4.76%	0.001026	21,716	11.42%	259,985
JULY	\$751,364	\$ 1,015,465	(\$264,101)	12.24%	(0.002224)	(44,227)	10.81%	234,962
AUGUST	\$877,513	\$ 665,551	\$211,962	7.70%	(0.001918)	(37,507)	9.90%	218,956
SEPTEMBER	\$633,014	\$ 714,956	(\$81,942)	12.88%	(0.002310)	(36,529)	9.47%	172,401
OCTOBER	\$1,181,134	\$ 1,124,557	\$56,577	-7.16%	(0.003681)	(52,733)	9.04%	295,344
NOVEMBER	\$1,523,117	\$1,508,724	\$14,393	-10.94%	(0.001992)	(74,217)	10.06%	203,924
DECEMBER	\$0	\$1,357,663	(\$1,357,663)	#DIV/0!	(0.000132)		10.47%	
			\$431,000	5.28%	(0.000777)	(205,936)	9.60%	2,390,600

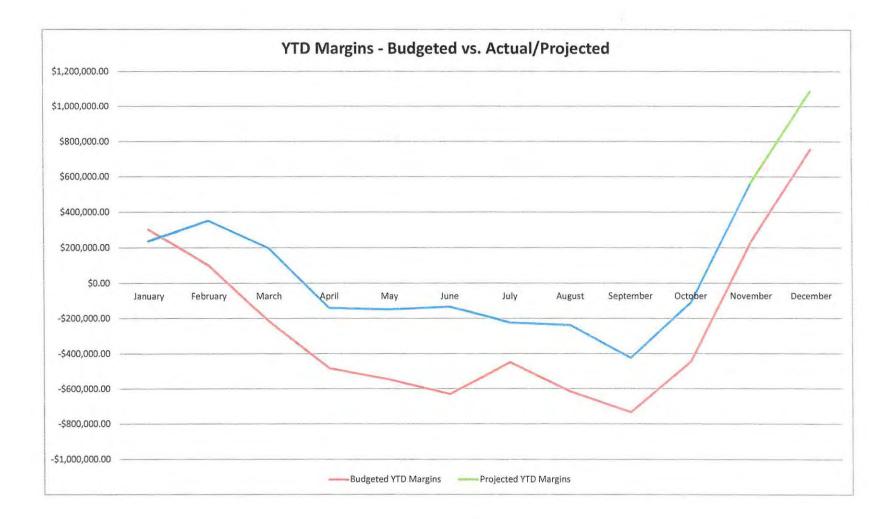




## Monthy Operating Rev & Exp

	November 2012	December 2012	January 2013	February 2013	March 2013	April 2013	May 2013	June 2013	July 2013	August 2013	September 2013	October 2013	November 2013
Revenue Purchased Power Gross Margins	(2,736,054) 1,800,485 (935,569)	(3,429,912) 1,954,640 (1,475,272)	(3,240,118) 2,005,585 (1,234,533)	(2,798,488) 1,840,912 (957,576)	(2,496,140) 1,845,738 (650,402)	(1,979,105) 1,392,200 (586,905)	(2,340,872) 1,407,738 (933,134)	(2,620,502) 1,583,261 (1,037,241)	(2,496,515) 1,657,141 ( <b>839,374</b> )	(2,514,499) 1,553,012 (961,487)	(2,077,868) 1,360,442 <b>(717,426)</b>	(2,535,052) 1,279,277 (1,255,775)	(3,321,366) 1,711,043 (1,610,323)
Operations	98,146	83,453	104,396	112,300	88,004	89,380	91,262	93,125	92,881	98,051	86,611	94,313	80,476
Maintenance	218,592	341,647	256,139	191,394	269,606	209,696	229,614	279,848	239,953	285,580	210,651	213,645	259,470
Customer Service	106,200	69	97,542	95,526	104,433	101,177	92,446	95,168	95,114	94,984	91,898	92,907	97,083
Informational Advertising	18,676	17,795	19,571	20,365	17,783	18,182	24,557	22,182	17,002	17,697	28,579	19,594	17,375
Demonstration Advertising	2,247	1,808	1,664	1,814	2,225	2,614	1,224	1,729	1,809	1,946	1,893	2,228	1,776
Admin & General	155,993	132,027	164,276	159,828	140,533	163,057	171,242	194,964	160,921	146,797	150,187	183,167	146,382
Depreciation	254,245	254,919	255,729	255,922	255,660	255,933	256,833	257,564	250,942	251,398	251,713	251,752	240,636
Regulatory	3,082	3,080	2,810	2,810	2,810	2,810	2,810	2,810	2,810	2,867	2,867	2,867	2,867
Interest - LTD	83,223	82,690	82,789	79,235	78,169	83,080	82,666	82,823	84,353	85,496	83,187	82,251	81,419
Interest - Deposits	115	2,062	200	200	200	199	199	200	200	201	204	202	199
Miscellaneous Expense	8,480	7,453	6,568	7,153	11,358	9,466	9,696	(4,106)	4,872	3,170	2,403	4,417	1,740
Interest Income	(2,448)	(2,453)	(2,451)	(2,443)	(2,449)	(2,451)	(2,410)	(2,457)	(2,457)	(2,469)	(2,490)	(2,454)	(2,454)
Non-Electric Revenue	(8,067)	1,111	8,827	(82,566)	(14,803)	(9,095)	(17,701)	(757)	(18,640)	(9,636)	(3,467)	7,620	9,729
Capital Credits	1.50	W-2.70	422 123		(148,349)		1.7	(1,151)			(1,205)	(10,225)	
Margins	2,915	(549,611)	(236,473)	(116,038)	154,778	337,143	9,304	(15,299)	90,386	14,595	185,605	(313,491)	(673,625)
* ( )'s = positive margins													
Operating Expenses	948,999	927,003	991,684	926,547	970,781	935,594	962,549	1,026,307	950,857	988,187	910,193	947,343	929,423
Monthly OTIER	0.96	7.65	3.86	2.46	(89.0)	(3.06)	0.89	1.18	(0.07)	0.83	(1.23)	4.81	9.27
			Rolling 12	Month Tota	als								
Revenue	(29,270,164)	(29,541,474)	(29,860,615)	(30,275,925)	(30,779,003)	(30,834,736)	(30,995,266)	(30,963,616)	(30,913,354)	(31,156,385)	(31,262,770)	(31,265,125)	(31,850,437)
Purchased Power	18,869,204	18,938,586	18,985,986	19,119,196	19,611,817	19,828,815	19,868,274	19,904,108	19,790,445	19,781,304	19,786,987	19,680,431	19,590,989
Gross Margins	(10,400,960)	(10,602,888)	(10,874,629)	(11,156,729)	(11,167,186)	(11,005,921)	(11,126,992)	(11,059,508)	(11,122,909)	(11,375,081)	(11,475,783)	(11,584,694)	(12,259,448)
Operations	1,121,689	1,121,538	1,125,083	1,131,204	1,124,525	1,122,019	1,120,008	1,116,250	1,133,461	1,142,892	1,120,176	1,131,922	1,114,252
Maintenance	3,214,285	3,346,690	3,364,689	3,341,482	3,286,809	3,253,980	3,226,847	3,212,870	2,985,033	3,006,927	2,963,614	2,946,365	2,987,243
Customer Service	1,105,878	1,042,997	1,048,165	1,056,159	1,069,849	1,071,732	1,066,117	1,070,210	1,080,268	1,075,490	1,072,094	1,067,464	1,058,347
Informational Advertising	220,065	222,280	223,439	223,530	222,496	223,457	233,596	238,064	239,043	238,985	249,279	241,983	240,682
Demonstration Advertising	24,093	24,347	23,939	23,338	23,033	24,092	23,257	22,972	23,421	22,868	22,925	23,201	22,730
Admin & General	1,821,514	1,842,898	1,837,768	1,847,231	1,797,162	1,834,063	1,858,242	1,916,275	1,937,844	1,934,713	1,924,395	1,922,992	1,913,381
Depreciation	2,997,021	3,006,825	3,015,035	3,022,893	3,030,179	3,037,847	3,045,858	3,054,339	3,055,734	3,056,005	3,054,597	3,052,610	3,039,001
Regulatory	32,761	33,303	33,575	33,847	34,119	34,391	34,663	34,935	35,078	34,863	34,648	34,433	34,218
Interest - LTD	1,017,848	1,014,997	1,011,393	1,007,242	1,001,460	999,125	997,404	995,445	991,842	992,229	991,326	989,962	988,158
Interest - Deposits	51,313	47,027	40,872	34,740	28,549	22,384	16,158	9,888	3,922	4,008	4,096	4,182	4,266
Miscellaneous Expense	49,806	47,713	46,558	53,563	63,165	70,887	79,139	73,653	77.175	73,191	70,126	70,930	64,190
Interest Income	(29,711)	(29,695)	(29,665)	(29,605)	(29,542)	(29,482)	(29,409)	(29,400)	(29,397)	(29,394)	(29,431)	(29,432)	(29,438)
Non-Electric Revenue	(120,433)	(125,330)	(102,810)		(168,142)	(177,896)	(183,865)	(155,653)	(151,928)	(151,932)	(156,090)	(147,174)	(129,378)
Capital Credits Margins	(152,764) 952,405	(152,764) 839,938	(152,764) 610,648	(152,764) 238,008	(156,361) 160,115	(156,361) 324,317	(156,361) 204,662	(157,512) 342,828	(157,512) 101,075	(157,512) (131,748)	(150,705)	(160,930) (436,186)	(160,930)
	14 050 070		44 770 540	44 775 000				-	44.500.004				
Operating Expense Rolling 12 Month OTIER	11,656,273 0.06	11,750,615 0.17	11,770,516 0.40	11,775,229 0.76	11,681,346 0.84	11,693,977 0.68	11,701,289 0.79	11,744,901 0.66	11,562,821 0.90	11,582,171	11,507,276 1.31	11,486,044	11,466,468 2.13







		2013 Month	nly Margins	
	Actual	Budgeted	Difference	% Difference
January	\$236,473.52	\$303,511.79	-\$67,038.27	-22.1%
February	\$116,037.91	-\$201,957.21	\$317,995.12	157.5%
March	-\$154,779.71	-\$316,373.21	\$161,593.50	51.1%
April	-\$337,142.19	-\$266,766.21	-\$70,375.98	26.4%
May	-\$9,305.65	-\$63,202.21	\$53,896.56	-85.3%
June	\$15,299.99	-\$84,404.21	\$99,704.20	-118.1%
July	-\$90,388.12	\$181,962.79	-\$272,350.91	-149.7%
August	-\$14,592.64	-\$167,939.21	\$153,346.57	-91.3%
September	-\$185,604.84	-\$118,542.21	-\$67,062.63	56.6%
October	\$313,529.51	\$291,043.79	\$22,485.72	7.7%
November	\$673,626.03	\$675,183.79	-\$1,557.76	-0.2%
December		\$524,086.31		

2013 YTD Margins							
Actual	Budgeted	Difference	% Difference				
\$236,473.52	\$303,511.79	-\$67,038.27	-22.1%				
\$352,511.43	\$101,554.58	\$250,956.85	247.1%				
\$197,731.72	-\$214,818.63	\$412,550.35	192.0%				
-\$139,410.47	-\$481,584.84	\$342,174.37	-71.1%				
-\$148,716.12	-\$544,787.05	\$396,070.93	-72.7%				
-\$133,416.13	-\$629,191.26	\$495,775.13	-78.8%				
-\$223,804.25	-\$447,228.47	\$223,424.22	-50.0%				
-\$238,396.89	-\$615,167.68	\$376,770.79	-61.2%				
-\$424,001.73	-\$733,709.89	\$309,708.16	-42.2%				
-\$110,472.22	-\$442,666.10	\$332,193.88	-75.0%				
\$563,153.81	\$232,517.69	\$330,636.12	142.2%				
	\$756,604.00						



31,912.75

34,050.91

18,085.32

40,187.86

MATERIAL

LABOR

LABOR OH

MATERIAL OH

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

February 20, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on Friday, February 28, 2014, at 9:00 a.m.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

February 20, 2014

Dear Director:

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Friday, the twenty-eighth day of February, 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely,

Roger L. Trent Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

RLT/ps

Enclosures:

1. Agenda

2. Miscellaneous Analysis

#### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### BOARD MEETING AGENDA

On February 28, 2014 at 9:00 a.m., the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- 1. Sign Wavier of Notice
- Invocation
- 3. Approval of the Minutes From the January 2014 Board Meeting
- Approval of Minutes, January 16, 2014, Directors Retreat
- Manager of Technical Services Report Brian Poling
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for December 2013 – Don Combs, Manager of Finance & Accounting
- Consideration of Renewal of Cooperative Insurance Coverage and Workers Compensation
- 8. Manager of Marketing & Member Services Report Kim Bush
- Operations Report and Safety Report Kyle Clevenger, Manager of Operations
- Approval of Seventy-Seven (77) New Memberships and Retirement of Ninety-One (91) Existing Memberships for January 2014
- 11. Consider Approval of Accounts to be Charged Off to Reserve \$6,532.93
- Consider Approval of President's Business Expense in the Amount of \$652.70, Director's Business Expense in the Amount of \$19,170.87 and Attorney's Business Expense in the Amount of \$80.41
- 13. President's Report Carol Hall Fraley
- Cooperative Legal Matters W. Jeffrey Scott
- KAEC Director's Report Jimmy Whitt
- EKPC Director's Report Kenneth Arrington
- Consider Community Service and/or Donations
- Approval of Attendance at Meetings Directors & Employees
- Report of Any Meetings Held
- No Conflict of Interest Declaration Board of Directors
- Consideration of President and CEO Contract Renewal and Compensation
- Confirm Date for Next Regular Board Meeting March 28, 2014
- Additional Business
- 24. Adjourn

ī.

On January 24, 2014 at 9:25 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION

Director Dupuy gave the invocation.

APPROVAL OF MINUTES

Motion was made by Director Martin, seconded by Director Dupuy and unanimously agreed to approve the minutes from the December Board Meeting for informational purposes only.

MANAGER OF TECHINCAL SERVICES Brian Poling, Manger of Technical Services reported on the following:

The Coop took a preventive maintenance outage on Smithfield, as a result of the associated analysis studies conducted at the plant. More work will be scheduled after their 'busy season'.

Andrea McCleese and Brian have been working on finding and closing cyber security holes in hopes of avoiding intrusions and / or data theft. Dell SecureWorks identified 3 high severity, 4, 818 medium severity and 36,606 low severity events in the past 30 days.

Andrea McCleese is working on year end reports and documents, with the biggest items being outage analysis and SEDC reports and database cleanups.

Nancy Madden is working on our RESAP (Rural Electric Safety Achievement Program, formerly Safety Accreditation) due by March 1<sup>st</sup>, with a walk through scheduled at a later date. Director Trent asked where the inspectors are from. Brian and Carol explained a certified group is put together by KAEC from different Cooperatives. Chris Mosier has been invited to help conduct a safety school at EKPC.

Mazie Substation - Brian had to install equipment to ward off sabotage attacks by someone in China. This seems to have corrected the situation.

OFFICE & MEMBER SERVICES REPORT Don Combs, Manager of Finance and Accounting, and Bradley Cherry, Purchasing / Accounting, presented the Financial and Statistical Report for November 2013. Mr. Combs reported on the following:

FINANCIAL & STATISTICAL REPORT FOR NOVEMBER Kilowatt hour sales for the month of November (11/20-12/20) were 9.17% over budget. Purchases for the time period of 11/1-11/30 were 9.77% under budget. Line loss for the last twelve months was 4.04%. Year to date margins were (\$563,794) compared to the budgeted amount of (\$232,507).

Director Dupuy asked what the T.I.E.R. should be. Mr. Combs said we have to have 1.5 T.I.E.R. two out of three years. 2.0 is what we like to maintain.

DEGREE DAY

Don and Bradley gave a presentation showing the heating degree day comparison from November 21 – December 20, 2013 on sales and purchases and compared them to the 2012 year. Mr. Combs explained how to calculate the heating degree days for a particular day. Cooling degree days are also

based on the day's average minus 65.

CAPITAL CREDITS

Capital Credit applications applied for prior to 2013 will be paid next week and those that applied in 2013 will most probably be paid in March this year.

# PINNACLE BANK RESOLUTION

Legal Counsel Scott read the Pinnacle Bank, Inc. Corporate Banking Resolution to the Board, allowing designated personnel to sign checks. The bank in Lewis County has changed hands.

Motion was made by Director Martin, seconded by Director Whitt and unanimously agreed upon to adopt the Pinnacle Bank, Inc. Resolution as read.

SEE PINNACLE BANK RESOLUTION ON THE NEXT PAGE.

## PINNACLE BANK RESOLUTION (CONTINUED)

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RESOLVED. depository for money b 1 "Agents".	GLDER, GRAYSON RECC. In the computer and con- partify that as a meaning of the Board of Diversions that the Financial Institution named above at any that the Financial Institution named above at any the financial Institution named above at any time (in the Computer), which may be with wing the following appropriate number of agrature those active's dignatures are shown below  President & Elective  Particular Symbias. Elective Aux of Chayson may PRISCRUM SYMBIS. Elective Aux of Chayson	raci name of the Asceum of the Corporation, duly toward pretent and worm, one or more of its off crawn on checks, or its ac. Any one (1) of the fo	c Holder  and regularly called and neld on  the following resolutions with adopting the following resolutions with adopting toos or branches, be and it hereby is calculated these, noting or other orders adviced of debts, noting or other orders	designated as a
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Χ.	RECC	/	RECC	
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×	THE CLEVENGER OPERATIONS MANAGER	of		
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FURTHER R to, special Corporations of provisions of FURTHER R notice of an account is continued in I FURTHER foregoing R	he at the Financial Institution.  SERVED, the the above numbed agents are author deposition agreements and arrangements requerted requested and arrangements requested to the executions. The orient agreements and but BESIGNED, the authority hearthy conferce deposition of revocation thereof shall have been been appropriated to the execution of act in secondaries with 100 resolution. Am such CERTIFY that the person remove above occupy secutions now stand of record on the books of the waterscreet.	used and empowered to to the memore, conditions of perform such other at a sets may not be controlled as a sets may not be controlled and sets of the	existing such other agreements, including, or purposes for which, funds, checks it as they open responding hecesary ray to the provisions contained in this R is shell be and remain in this R fore and e ed by the Francois Institution at each it form any loss cultirated to short facility, by letter is process at the sine notice is	ng but not implied, or hems of the to carry out the escurion. Heat until written lead to where are incurred by it in given.
1-28-2014	2:17 PM FAX 16087968373	PINNACLE BANK	e.	0005-0006
	CORPORATE BANKING	RESOLUTION (1 (Continued)	or Deposit Accounts)	Page
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SEAL

PINNACLE BANK CORPORATE BANKING RESOLUTION (for Deposit Accounts)

S 2001 2009

#### VANCEBURG MUNICIPAL

President Fraley reported that GRECC received a check from Vanceburg Municipal in the amount of \$668.85, compared to the check we received in 2013 for \$748.57, for the power line that is in our service territory. Director Dupuy and President Fraley briefly discussed the dynamite plant, Nelson Brothers Inc. that went in Lewis County, and Mr. Combs is to call and make sure we will be receiving payment for GRECC's portion of the territory.

## APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR NOVEMBER 2013

Motion was made by Director Dupuy, seconded by Director Martin and unanimously agreed to approve the Financial and Statistical report for November 2013 as presented for informational purposes only.

### RUS WORK ORDERS

Motion was made by Director Dupuy seconded by Director Martin and unanimously agreed to approve the following 219 RUS Work Orders for the months of July, August and September 2013 in the amount of \$520,324.50:

July 2013	Work Order No. 1176	\$154,385.74
	Work Order No. 1177	\$3,020.53
August 2013	Work Order No. 1178	\$169,471.54
	Work Order No. 1179	\$8,964.08
September 2013	Work Order No. 1180	\$168,462.11
	Work Order No. 1181	\$16,020.50
	Total	\$520,324.50

### MANAGER OF MARKETING AND MEMBER SERVICES

Kim Bush, Manager of Marketing and Member Services, gave her report:

Member Services received several calls concerning high bill. Tina will do Energy Audits if the member will allow.

Pre-Pay has 101 enrolled with 2 inactive. The average daily balance is \$48.57 credit. Total payments collected in the past thirty (30) days was \$21,810.58.

Debt Management has 22 active participants. Ten have paid in full since we started DM. Total in Debt Management is \$5,408.99.

LIHEAP - GRECC has received a total of \$350,487.42 to date since November 1, 2013.

There were 23 Winter Hardship Reconnects and 34 30-day extentions.

Tina scheduled 13 Energy Audits.

President Fraley said her upcoming magazine column will address bills and how the electric bills list a lot of information. Next month she will be writing on right-of-way and spraying.

## PROVOST - JOHN B DEAN -ENGAGEMNET LETTER

President Fraley presented an Engagement Letter from John B. Dean's firm, to serve as Provost at \$30 per hour for the upcoming Director's Election.



John B. Dean

(606) 474-9391 (606) 474-6861

Certified Public Accountant

333 South Carol Malone Boulevard PO Box 486 - Grayson, Ky 41143

January 10, 2014

### **Engagement Letter**

Grayson Rural Electric Cooperative Corporation Carol Hall Fraley, President and C.E.O 109 Bagby Park Grayson, KY 41143

Dear Ms. Fraley,

This letter is to confirm our understanding of the terms and objectives of our engagement and the nature of the services we will provide.

As our provost, our firm has the responsibility of being in charge of the director's election.

The provost has the responsibility of seeing that the ballots are printed correctly, containing the names of the persons duly nominated either by the committee on nominations or by petition.

The duty of the provost is to see that the official ballots are mailed in accordance with the cooperative bylaws to each active and qualified member at his or her last address shown on the Cooperative records, not less than fourteen (14) days prior to the annual meeting which time the results of the election are to be announced.

The provost has the responsibility to see that the official ballot shall be inscribed with instructions as to how many candidates may be voted for on each official ballot by the members and with instructions that all official ballots must be returned to the Cooperative no later than 9 a.m. on the morning three (3) days prior to the annual meeting.

It is the responsibility of the provost to take charge of the director elections and shall count the ballots as expeditiously as may be possible following the placement in his hands of said ballots.

The provost shall promptly upon completion of the counting of the membership votes certify in writing to the secretary if the Cooperative the names of the candidates and the votes received by each and shall also certify the names of the candidates receiving the highest number of votes taking into account the number of vacancies to be filled and the fact that no more than two (2) directors may be residents of the same county.

The fees to be charged by the provost for the above-mentioned services are as follows:

\$30. Per Hour – Flat Rate Plus Postage Deposits

If the foregoing is in accordance with your understanding and agreement, please sign and date both copies of the engagement letter in the space provided and return one copy to the provost.

Carol Hall Fraley Date

John B. Dean, CPA

Motion was made by Director Martin, seconded by Director Whitt and unanimously agreed upon to accept John B. Dean, CPA, as Provost.

NOMINATING COMMITTEE

The Bylaws concerning Director Retirement have been studied by Legal Counsel Scott and President Fraley as Director Crum is retiring from the Board. President Fraley explained the Bylaws for running for a director seat. A Nominating Committee will be meeting February 19<sup>th</sup> at 3:30 p.m. The last day to run by petition was January 15<sup>th</sup>. The President and CEO Carol Fraley, suggested the appointment of Willie Patton, Doug Moore, and possibly Loma Robinson, as members of the nominating committee, assuming Ms. Robinson was able to attend, there being considerations concerning her availability. The Board upon said suggestion and after thorough discussion ratified the appointment of those three individuals or a substitute for Loma Robinson as would be suggested by President and CEO Carol Fraley, said appointments being ratified by the Board.

2014 ANNUAL MEETING

President Fraley announced that our 2014 Annual Meeting will be on Thursday, May 8<sup>th</sup>, and that there will be a director's election this year for Carter County. Five candidates are running for the Carter County Board seat: J.D. McGlone, Kenny Adkins, Herbie Suttles, Tracy Brown and Jim Bentley. Directors Trent and Rice will be re-elected without opposition.

OPERATIONS REPORT

Kyle Clevenger, Manager of Operations gave the Operations Report. He reported on the following:

EMPLOYEE/LOST TIME ACCIDENT There were no lost time accidents to report this month.

SAFETY REPORT

The following safety meetings were held during December 2013:

December 05 - Don Combs, Mgr. of Finance & Accounting, handed out employee benefit forms and discussed health insurance. Kim Bush had the United Way program. Brian Poling discussed an issue on a large power account.

December 09 - Mike Martin, Asst. Mgr. of Operations, tuned the meeting over to Nancy Madden who read the Blood-Borne Pathogens exposure control plan and had everyone sign a form stating if they wanted the HBV vaccine, had previously taken the vaccine, or did not want the vaccine.

December 16 - Andrea McCleese, Technical Services Supervisor, tuned the meeting over to David White from KAEC for the monthly safety meeting. He addressed vehicle operations/inspections, distracted driving, and hot work procedures. He reviewed truck accidents and had a video on distracted driving. Carol Fraley presented Joe Sargent with a certificate for completing a 2013 Engineering & Operations Conference.

December 23 - Brian Poling, Mgr. of Technical Services, was in charge of the meeting and Andrea McCleese read from the Safety Manual pages 172 & 173, Metering. Kyle reminded everyone to work safe.

December 30 - Priscilla Sparks, Executive Assistant, was in charge of the meeting. Kyle Clevenger and Mike Martin went over steps for trouble shooting blinking lights and maintenance problems.

CONSTRUCTION

Construction built eighty-seven (87) new work orders for the month of December and worked zero (0) hour of overtime.

**OVERTIME HOURS** 

The Maintenance Department worked four hundred forty-four (444) hours of overtime during the month of December. The Engineering Department worked two (2) hours overtime.

DELINQUENT NOTICES

The Maintenance & Construction Departments collected on one hundred forty-seven (147) delinquent accounts and disconnected forty-two (42) accounts in January.

CONTRACT CREWS

There are three (3) Pike crews working in the following areas:

Tony Seagraves – Middle Fork, unit job – COMPLETED

Zack Clevenger – HWY 7 – Elliott County – COMPLETED

Lewis Maynard – MT Rural Telephone – Elliott County –

COMPLETED and new construction

RIGHT-OF-WAY CREWS

We have nine (9) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 620 trees, cut 831 trees, cut 31,895 feet of brush/line and sprayed 67 spans of line. The crews are working in the following areas:

1 cutting crew in Carter, Lewis and Greenup Counties

3 cutting crews in Elliott, Rowan and Lawrence Counties

2 bucket truck crews in Lawrence, Elliott and Rowan Counties

I tractor crew in Rowan County 1 spray crew in Greenup County

1 bucket crew in Carter, Lewis and Greenup Counties

ENGINEERING REPORT

RIGHT-OF-WAY CREWS

(CONTINUED)

The Engineering Department released ninety-six (96) prints consisting of 1,820 feet of primary line and 1,840 feet of service wire. They currently have two (2) new services to be staked, two (2) to be drawn and twelve (12) miscellaneous jobs to be staked or drawn.

WORKPLAN EXTENSION

Pike Electric has been working on a 4-Year Workplan, that has been extended 2 years with no increase. They asked for 3% increase for the Workplan extension for the 7<sup>th</sup> year, 2014. In October 2014 GRECC will be bidding a new 4-Year Workplan. Pike has done an excellent job and has been available for storm assistance.

A motion was made by Director Martin, seconded by Director Crum to accept proposal from Pike Electric as presented and unanimously agreed upon. The new contract will commence in January.

SAFETY

KAEC's Mr. Greene, informed President Fraley that Grayson is the only Cooperative who has completed the RESAP to date and recognized Nancy Madden. Willis Barker, Priscilla Sparks, Kyle Clevenger, Mike Martin, Don Combs and President Fraley all assisted Nancy. Tony Hermish shared with President Fraley the much improved workers comp experience that has taken place over the past four years and that our modification record and end of year was as good as he had ever seen.

APPROVAL OF NEW MEMBERSHIPS & RETIREMENT OF EXISTING MEMBERSHIPS Motion was made by Director Dupuy, seconded by Director Whitt and unanimously agreed to approve sixty-three (63) new memberships and retirement of eighty-seven (87) existing memberships for December 2013.

BAD DEBT WRITE-OFFS

Motion was made by Director Martin, seconded by Director Dupuy and unanimously agreed to charge off \$5,234.89 worth of bad debts and turn them over for collection.

APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY BUSINESS EXPENSES Motion was made by Director Martin, seconded by Director Whitt and unanimously agreed to approve the President's business expense of \$327.85, Director's business expenses of \$11,483.09 and Attorney's business expense of \$1,749.04.

PRESIDENT'S REPORT

President Fraley reported on the following:

MILEAGE RATE

Retroactive January 1, 2014, mileage rate decreased to .56 cents per mile from .565, as posted on IRS website. Motion was made to accept the

MILEAGE RATE (CONTINUED) decreased mileage rate by Director Martin, seconded by Director Crum and unanimously agreed upon.

CFC'S DELEGATES FOR 2014 ANNUAL MEETING Director Whitt will serve as the voting delegate to CFC's National Meeting in March and Director Dupuy will serve as the alternate delegate.

TIME WARNER CABLE

We received a check from Time Warner Cable in the amount of \$6.08 for combined dividend payment.

LEGAL COUNSEL'S REPORT Motion was made by Director Martin to go into executive session at 11:14 a.m. and seconded by Director Crum.

Motion was made by Director Martin to come out of executive session at 12:30 p.m. and seconded by Director Dupuy.

Legal Counsel Scott discussed his report during executive session.

KAEC DIRECTOR'S REPORT

Director Whitt reported he attended the KAEC Board Meeting this month.

Ted Hampton is the new Chairman for KAEC.

Tony Campbell is the Chair of the Search Committee to replace Bill Corum. They are Larry Elder, Eston Glover Tony Campbell, Mike Williams and Mr. Hampton.

There was no financial report this month.

The February Board Meeting is in Frankfort on the 18<sup>th</sup> at 3:30 p.m. with the Legislative Reception from 6:00 p.m. - 8:00 p.m.

EKPC DIRECTOR'S REPORT

Director Arrington said his report had been covered in Executive Session.

THANK YOU NOTES

GRECC received thank you notes from:

Jessica Reed, Washington Youth Tour Youth Leadership McDonald House

DONATIONS

President Fraley presented to the Board for their consideration the following donation requests:

Megan Boggs – UK 2<sup>nd</sup> year Doctor of Physical Therapy- Shoulder to Shoulder Global (STSG) travel to Santo Domingo, Ecuador –to provide healthcare to people- donation - \$200

Motion was made by Director Whitt, seconded by Director Dupuy and unanimously agreed to approve the donations as presented.

MEETING ATTENDANCE

Directors Trent, Martin, Whitt, Dupuy will be attending the February 18<sup>th</sup> KAEC Board Meeting in Frankfort, KY.

Directors Trent, Whitt, Rice, and Dupuy along with President Fraley and some staff will be attending the NRECA Annual Meeting in Nashville, TN from March 2-5, 2014.

NO CONFLICT OF INTEREST STATEMENT	The No Conflict of Interest Statement will be handed out to each Director at the February 2014 Board Meeting.
BOARD MEETING DATE	The next board meeting will be held on Friday, February 28, 2014.
ADDITIONAL BUSINESS	President Fraley's contract will be expiring February 24, 2014, and will be placed on February 2014's agenda.
ADJOURN	Chairman Trent adjourned the meeting at 12:58 p.m.
Roger L. Trent, Chairman	Billy E. (Eddie) Martin, Secretary/Treasurer
W. Jeffrey Scott, Legal Counse	Ī

# Minutes of the Executive Session of the January 24, 2014 GRECC Board Meeting

On January 24, 2014 its regular board meeting.	Grayson Rural Electric Cooperative Corporation held an executive session during
EXECUTIVE SESSION	Director Martin made a motion, seconded by Director Crum, to go into Executive Session at 11:14 a.m. and unanimously agreed upon.
	Matters concerning East Kentucky Power Cooperative were thoroughly discussed.
	Motion was made by Director Martin, seconded by Director Dupuy and unanimously voted to come out of Executive Session at 12:30 p.m.
<u> </u>	
Roger L. Trent, Chairman	Billy E. (Eddie) Martin, Secretary/Treasurer
W. Jeffrey Scott, Legal Counse	<u>al</u>

On January 13, 2014 at 9:00 a.m. a Director's Retreat was held at Super 8 Hotel in Grayson, Kentucky called by the Chairman, to discuss Cooperative business. Chairman Trent called the meeting. Directors present were Donnie Crum, Vice-Chairman, Director Eddie Martin, Secretary-Treasurer, Director Harold Dupuy, Director Jimmy Whitt and Director Kenneth Arrington.

Director Dupuy gave the invocation.
Amendment 3 issues were discussed and how it will benefit the members.
Salary increase for the President and CEO were discussed.
Chairman Trent adjourned the meeting at 11:55 a.m.

Billy E. (Eddie) Martin, Secretary/Treasurer

Roger L. Trent, Chairman

On January 16, 2014 at 9:00 a.m. a Director's Retreat was held at Super 8 Hotel in Grayson, Kentucky called by the Chairman, to discuss Cooperative business. Chairman Trent called the meeting. Directors present were Donnie Crum, Vice-Chairman, Director Eddie Martin, Secretary-Treasurer, Director Harold Dupuy, Director Jimmy Whitt and Director Kenneth Arrington.

INVOCATION

Director Dupuy gave the invocation.

AMENDMENT 3

Amendment 3 issues were discussed and how it will benefit the members.

PRESIDENT AND CEO
APPRAISAL

ADJOURN

Chairman Trent adjourned the meeting at 11:55 a.m.

Billy E. (Eddie) Martin, Secretary/Treasurer

Roger L. Trent, Chairman

# President & CEO's Expenses

### December 2013

Check <u>Date</u>	Check #	Description	Amount
1/09/2014	161981	Visa Expenses:	
		*11/17-19 - KAEC Annual Meeting, Louisville, KY	
		hotel expenses	\$279.56
		meal expenses	68.46
		*12/3 Carter Caves State Park-Christmas open house -meal	10.56
		12/16-18 - KAEC December Boar Meeting, Louisville, KY	
		hotel expense	136.87
		meal expenses	20.75
1/20/2014	162077	*KAEC, - December Board Meeting, Louisville, KY	
		12/16-18 – meal expenses	136.50
		Total Expenses	\$484.22

<sup>\*</sup> Prorated

# **DIRECTORS & ATTORNEY EXPENSES**

# December-13

KENNETH ARR		-	2.2.20
	GRECC Bd. Mtg. (12/20)	\$	245.20
VISA	KAEC Annual Mtg. & Wire		286.22
	Christmas Gift Card		25.00
	Christmas Gift		35.56
KAEC	KAEC Annual Mtg. & Wire		235.50
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.70
TOTAL		S	1,465.81
DONNIE CRUM			
	GRECC vs. EKPC Deposition (12/12); GRECC Bd. Mtg. (12/20)	\$	427.12
VISA			4
MISC	Christmas Gift & Gift Card		60.56
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		1.08
TOTAL		\$	1,126.39
HAROLD DUPU			
Per Diem	GRECC Planning & Review Committee (12/11); NRECA Directors Winter School (12/15-19); GRECC Bd. Mtg. (12/20)	\$	1,928.24
VISA	KAEC Annual Mtg.		286.88
	NRECA Directors Winter School		71.32
	Christmas Gift Card		25.00
MISC	Christmas Gift		35.56
NRECA	NRECA Directors Winter School (2 Classes)		1,445.00
KAEC	KAEC Annual Mtg. & Wire		235.50
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		1.08
TOTAL		S	4,666.21
EDDIE MARTN			
Per Diem	GRECC Planning & Review (12/11); GRECC vs. EKPC Deposition (12/12);		
	GRECC Bd. Mtg. (12/20)	\$	627.12
VISA	Christmas Gift Card		25.00
MISC	Christmas Gift		39.54
	Cash in Lieu of Insurance		814.42
	24 – Hr. Insurance		1.08
TOTAL		S	1,507.16

TOTAL	è		S	80.41
MISC	=	Christmas Gift & Card	_	64.54
	-			-
	-	Reimburse Supplies (Amendment 3)	\$	15.87
JEFF SCOTT				
			S	3,836.46
TOTAL	-	24 – Hr. Insurance		1.08
		Cash in Lieu of Insurance		637.63
KAEC	-	KAEC Annaul Mtg. & Wire		235.50
2000		Refund Overpayment Registration Fee		(550.00
NRECA	-	NRECA Directors Winter School (2 Classes)		1,100.00
MISC	-	Christmas Gift		35.56
		Christmas Gift Card		25.00
		NRECA Directors Winter School		339.71
VISA	-	KAEC Annual Mtg.		478.05
Per Diem	*	KAEC Annual Mtg. Travel Day (12/16); NRECA Directors Winter School (12/13-15) GRECC Bd. Mtg. (12/20)	\$	1,533.93
JIMMY WHITT		70170 1 116 T 10 (2010 ) PEGA PI 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		
			S	4,871.03
TOTAL	*	24 – Hr. Insurance		0.70
		Cash in Lieu of Insurance		637.63
KAEC	-	KAEC Annaul Mtg. & Wire		247.50
		NRECA Directors Winter School (2 Classes)		1,445.00
0.0000		Christmas Gift		35.56
		Christmas Gift Card		25.00
		NRECA Directors Winter School		76.28
VISA	5	KAEC Annaul Mtg.		286.22
		NRECA Directors Winter School (12/15-19); GRECC Bd. Mtg. (12/20)	\$	2,117.14
		GRECC Planning & Review Committee (12/11); GRECC vs. EKPC Deposition (12/12)		
ROGER TRENT				
TOTAL	•		\$	1,697.81
		24 – Hr. Insurance		0.70
		Cash in Lieu of Insurance		637.63
KAEC	-	KAEC Annual Mtg. & Wire		235.50
		Christmas Gift Card		25.00
MISC	-	Christmas Gift		39.54
VISA	8	KAEC Annual Mtg.		314.24
rer Diem	*	GRECC Planning & Review Committee (12/11); GRECC Bd. Mtg. (12/20)	\$	445.20

PRG. BOARDRPT GRAYSON RECC		NEW/FI FROM	NALED 0114 GRAI	MEMBER BOARD REPORT TO 0114 ND TOTALS
NEW MEMBERSHIPS:	CONSUMERS	77	AMT	1155.00
NEW DEPOSITS:	CONSUMERS	40	AMT	10395.00
NEW OTHER DEPOSITS:	CONSUMERS	0	AMT	0.00
REFUNDED MEMBERSHIPS:	CONSUMERS	91	AMT	1260.00-
REFUNDED DEPOSITS:	CONSUMERS	87	TMA	17535.00-
REFUNDED OTHER DEPOSITS:	CONSUMERS	0	AMT	0.00
NEW MEMBERS BY NATIONALITY C	ODE:			
NATIONALITY CODE 1 NATIONALITY CODE 0	CONSUMERS CONSUMERS	47 30		

2014 Board Materials

RUN DATE 02/04/14 07:24 AM 0141 of 1128 PAGE 8

The fees to be charged by the provost for the above-mentioned services are as follows:

\$30. Per Hour – Flat Rate Plus Postage Deposits

If the foregoing is in accordance with your understanding and agreement, please sign and date both copies of the engagement letter in the space provided and return one copy to the provost.

Carol Hall Fraley Date

Motion was made by Director Martin, seconded by Director Whitt and

unanimously agreed upon to accept John B. Dean, CPA, as Provost.

NOMINATING COMMITTEE

The Bylaws concerning Director Retirement have been studied by Legal Counsel Scott and President Fraley as Director Crum is retiring from the Board. President Fraley explained the Bylaws for running for a director seat. A Nominating Committee will be meeting February 19<sup>th</sup> at 3:30 p.m. The last day to run by petition was January 15<sup>th</sup>. The Nominating Committee will consist of Willie Patton, Doug Moore, and Loma Robinson or a substitute member if she is unable to attend.

2014 ANNUAL MEETING

President Fraley announced that our 2014 Annual Meeting will be on Thursday, May 8<sup>th</sup>, and that there will be a director's election this year for Carter County. Five candidates are running for the Carter County Board seat: J.D. McGlone, Kenny Adkins, Herbie Suttles, Tracy Brown and Jim Bentley. Directors Trent and Rice will be re-elected without opposition.

OPERATIONS REPORT

Kyle Clevenger, Manager of Operations gave the Operations Report. He reported on the following:

EMPLOYEE/LOST TIME

There were no lost time accidents to report this month.



John B. Dean

(606) 474-9391 (606) 474-6861

Certified Public Accountant

333 South Carol Malone Boulevard PO Box 486 - Grayson, Ky 41143

January 10, 2014

### **Engagement Letter**

Grayson Rural Electric Cooperative Corporation Carol Hall Fraley, President and C.E.O 109 Bagby Park Grayson, KY 41143

Dear Ms. Fraley,

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As our provost, our firm has the responsibility of being in charge of the director's election.

The provost has the responsibility of seeing that the ballots are printed correctly, containing the names of the persons duly nominated either by the committee on nominations or by petition.

The duty of the provost is to see that the official ballots are mailed in accordance with the cooperative bylaws to each active and qualified member at his or her last address shown on the Cooperative records, not less than fourteen (14) days prior to the annual meeting which time the results of the election are to be announced.

The provost has the responsibility to see that the official ballot shall be inscribed with instructions as to how many candidates may be voted for on each official ballot by the members and with instructions that all official ballots must be returned to the Cooperative no later than 9 a.m. on the morning three (3) days prior to the annual meeting.

It is the responsibility of the provost to take charge of the director elections and shall count the ballots as expeditiously as may be possible following the placement in his hands of said ballots.

The provost shall promptly upon completion of the counting of the membership votes certify in writing to the secretary if the Cooperative the names of the candidates and the votes received by each and shall also certify the names of the candidates receiving the highest number of votes taking into account the number of vacancies to be filled and the fact that no more than two (2) directors may be residents of the same county.

### Combs Report

## February 24, 2014

#### KWH Sales & Purchases: December 2013

Sales: Month: 7.61 % over Budget (12/20 - 1/20)

YTD : 5.24 % over Budget Last Year to Date: 5.26 % more

Purchases: Month: 9.77 % under Budget (12/1 – 12/31)

YTD: 3.59 % over Budget

Line Loss: Month: -2.91 %

Matched: 4.90 % YID: 4.43 % Last 12 Months: 4.43 %

#### Form 7: December 2013

Electric Revenue LESS Purchased Power:	\$ 199,112	more
Operations Expense	\$ 20.693	less
Maintenance Expense	\$ 11,243	over
Customer Records	\$ 42,407	less
Marains	\$ 269.154	more

#### Form 7: Year to Date

Margins: \$ \$1.337,035 Budgeted: \$ \$ 756,594

\* EKP Margins \$1,646,121.07

#### **Annual Report**

#### Other Items:

- Adjusted Budget for 2014
- Safety Incentive
- Status of Current AD8 Loan
- PSC Application to adjust certain rates granted in last Rate Case
- Amendment 3

			[	DECEMBE	ER 2013			
				219 ANA	LYSIS	1		
								BUDGETED
WO NOS.	DESCRIPTION		NL	IMBER	COST	LOAN FUNDS	UNIT COST	UNIT COST
9	RETIREMENTS		33		1,232.10	(1,232.10)		
100	NEW LINE EXTENSIONS		9		42,967.88	42,967.88	4,774.21	3,229.93
200	TIE LINES							
300	MAJOR PROJECTS							
602	SERVICE UPGRADES		5		9,042.78	9,042.78	1,808.56	1,920.25
603	SECTIONALIZERS		1		1,005.69	1,005.69		
604	REGULATORS							
606	POLES	**	15	POLES	41,930.05	41,930.05	2,795.34	2,410.75
701	SECURITY LIGHTS		17		10,390.18	10,390.18	611.19	423.50
1600	MINOR PROJECTS		8		14,658.80	14,658.80		
	TOTAL		85		121,227.48	118,763.28		
601	SPECIAL EQUIPMENT	ACCT#						
	METERS	370.00	384		30,049.31	30,049.31	78.25	160.00
	TRANSFORMERS	368.00	0		0.00	0.00	0.00	1,120.00
	TURTLES	370.10	0		0.00	0.00	0.00	
	DISCONNECT METERS	370.20	96		28,376.18	28,376.18	295.59	
	OTHER SP EQUIP	365.00	0		0.00	0.00	0.00	
	TOTAL		480		58,425.49	58,425.49		
	MATERIAL				20.742.57			
	MATERIAL OH				20,742.57 35,659.15			
	LABOR				14,395.18			
	LABOR OH				61,146.13			
	**INCLUDES 4 POLI	ES PAID BY	MT.	TELEPHO	NE.			

## Annual Financial Data thru December 2013

## Energy Sales & Purchases

- Annualized Graph
- YTD Kwh Data
- Load Factors
- Service Comparison
- Degree Day Data

## Operating Statement

- Budget Comparison
- Annualized Data

## Capital Expenditures

- Work Order Summary
- Major Projects & General Plant Expenditures

#### Miscellaneous

- Overtime
- CRC

5th	Year
Jan	2013 - Dec 2013

	Number	Budget	Cost	Budget		
Retirements			(\$5,184.94)	- T		
New Line Extensions	202	400	\$509,173.64	784,404.00	2,520.66	1,961.01
Tie Lines		0	\$0.00	64,100.00		
Major Projects			\$0.00	0.00		
Meters	1,497	559	\$200,829.70	0.00	134.15	-
Transformers (padmount)	161	559	\$177,990.72	626,286.50	1,105.53	1,120.37
Other Special Equipment		11	\$19,940.52	53,325.00		
Service Upgrades	62	97	\$100,347.35	37,662.50	1,618.51	388.27
Sectionalizers	10	11	\$19,646.39	911,263.50	*****	
Regulators	0	2	\$0.00	84,600.00		2
Pole Replacements	346	378	\$1,051,682.09	0.00	3,039.54	2,410.75
New Security Lights	206	200	\$108,792.36	0.00	528.12	
Minor Items			\$161,350.38			

Total 2,344,568.21 2,561,641.50

Workplan to Date - Thru 6/12 Oct 2008 - December 2013

Oct 2008 - December 201	13			7	Ly Ag In	Budgeted
	Number	Budget	Cost	Budget	Unit Cost	Unit Cost
Retirements			(16,345)	0		
New Line Extensions	879	1,408	3,216,590	5,188,868	3,659.37	3,685.28
Tie Lines	0	0	0	0		
Major Projects	62	0	2,002,403	0		
Meters	1,872	1,600	432,603	256,400	231.09	160.25
Transformers	786	2,236	1,364,273	2,892,890	1,735.72	1,293.78
Other Special Equipment	717	0	0	0		
(padmount)	206					
Service Upgrades	144	388	444,131	745,057	3,084.24	1,920.25
Sectionalizers	62	45	57,811	213,300		
Regulators	3	9	2,713	150,650	904.37	100
Pole Replacements	1,381	1,512	6,013,220	3,645,054	4,354.25	2,410.75
New Security Lights	1,017	800	594,323	338,400	584.39	423.00
Minor Items	246	0	1,387,809	0		

**Total Routine** 13,689,109 13,430,619 Major Projects 2,002,403 3,007,800

16,438,419 Total Workplan 15,691,512

as of December 31, 2013:

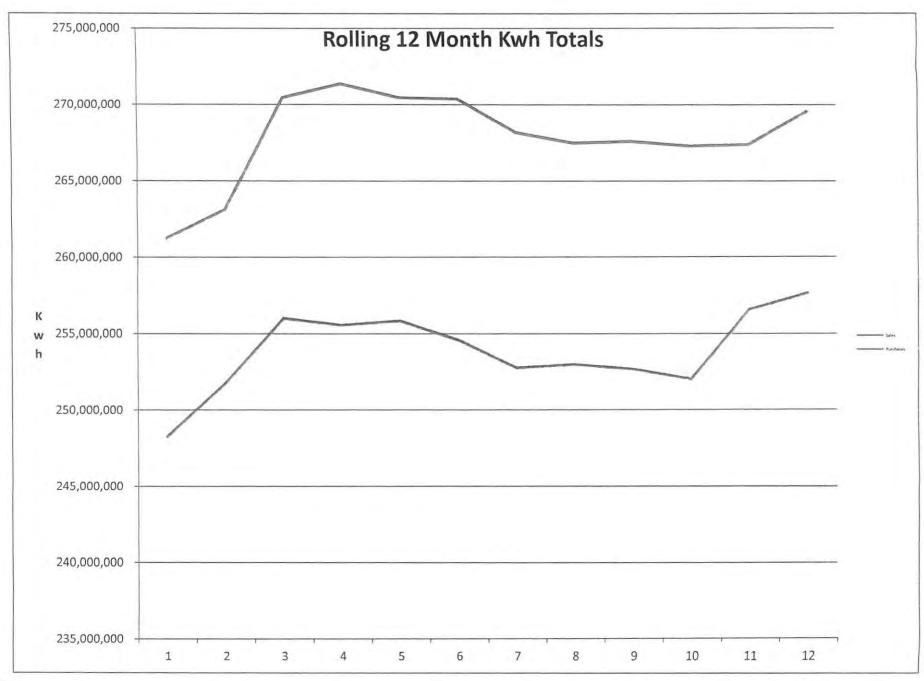
\$12,000,000 Total Advanced to Date Amount Encumbered - not advanced \$3,082,633 \$1,031,835 Yet to be Encumbered Total Loan \$16,438,415 \$4,438,415 Unadvanced Loan Funds

## 2013 Major Projects

	Budgeted		To date	Status
\$	243,600	\$	307,935	Finished
\$	175,000	\$	138,590	Finished
\$	410,225			Next Work Plan
\$	1,300,000	\$	795,133	Completed
			Paid	\$ 318,959
		Tob	e invoiced	\$ 476,174
64 Job	s invoiced & P	aid \$	944,811	Done (except for a couple of poles)
14 Job	s Finished			
2 Job	s In Process			
80				
	\$ \$ \$ 64 Job 14 Job 2 Job	\$ 243,600 \$ 175,000 \$ 410,225 \$ 1,300,000 64 Jobs invoiced & P 14 Jobs Finished 2 Jobs In Process	\$ 243,600 \$ 175,000 \$ 410,225 \$ 1,300,000 \$ To b  64 Jobs invoiced & Paid \$ 14 Jobs Finished 2 Jobs In Process	\$ 243,600 \$ 307,935 \$ 175,000 \$ 138,590 \$ 410,225 \$ 1,300,000 \$ 795,133 Paid To be invoiced 64 Jobs invoiced & Paid \$ 944,811 14 Jobs Finished 2 Jobs In Process

# 2013 General Plant

Vehicles		
4/4	2013 Chevy Silverado - Kyle - #131	\$ 28,551.25
4/4	Trade - in - #163	\$ (1,000.00)
11/21	Chassis for Small Buckets (2)	\$ 81,920.00
Communications		
2/12 & 3/14	(2) TS-1 Blades	\$ 5,287.86
Tools		
2/28	Ground Rod Driver	\$ 2,650.70
	Voltage Recorder (2)	\$ 5,096.42
Office		
	Heat Pump for Hub	\$ 3,000.00
	Pump for Geo- Thermal system	\$ 3,950.00
Total		\$ 129,456.23





			RESIDE	NTIAL				1			BARNS	& CAMPS			- 1
2013		Actual			Bud	get		i		Actual			Budget		1
		\$	UNIT					1	KWH	\$	UNIT	1			1
JANUARY	20,162,406	2.412,533	0.1197	19,942,998	S	2,456,556	0.1232	Ì	583,488	\$ 102,861	0.1763	528,973	\$ 100,209	0.1894	1
FEBRUARY	16,698,069	2,028,646	0.1215	14,704,483	\$	1,798,399	0.1223	î	491,154	\$ 93,432	0.1902	405,822	\$ 81,656	0.2012	1
MARCH	14,425,004	1,759,905	0.1220	12,047,093	S	1,482,132	0.1230	1	438,071	\$ 86,894	0.1984	342,556	\$ 73,389	0.2142	1
APRIL	9,974,543	1,294,015	0.1297	9,848,956	S	1,202,179	0.1221	1	339,991	\$ 77,838	0.2289	315,005	\$ 66,366	0.2107	1
MAY	12,316,776	1,591,533	0.1292	11,787,329	\$	1,444,037	0.1225	1	448,194	\$ 91,532	0.2042	395,648	\$ 76,701	0.1939	- 1
JUNE	14,290,061	1,828,432	0.1280	13,214,775	\$	1,608,062	0.1217	1	511,115	\$ 99,994	0.1956	470,441	\$ 85,681	0.1821	1
JULY	12,882,979	1,691,809	0.1313	14,382,172	\$	1,904,474	0.1324	Ĩ	480,150	\$ 104,962	0.2186	498,362	\$ 112,682	0.2261	1
AUGUST	12,621,616	1,697,088	0.1345	11,956,279	\$	1,585,947	0.1326	Ĩ	464.866	\$ 108,379	0.2331	422,623	\$ 100,171	0.2370	- 1
SEPTEMBER	9,620,029	1,334,372	0.1387	10,128,189	\$	1,400,034	0.1382	î.	353,301	\$ 91,754	0.2597	380,105	\$ 99,626	0.2621	- 1
OCTOBER	13,693,682	1,781,317	0.1301	13,048,734	\$	1,768,151	0.1355	1	434,207	\$ 101,995	0.2349	433,131	\$ 104,906	0.2422	1
NOVEMBER	19,232,360	2,473,620	0.1286	17,294,400	\$	2,399,001	0.1387	- F	571,540	\$ 122,496	0.2143	478,495	\$ 117,210	0.2450	- 1
DECEMBER	21,105,639	2,747,193	0.1302	19,403,237	5	2,673,371	0.1378	į.	625,153	\$ 131,594	0.2105	580,374	\$ 129,097	0.2224	1
	177,023,164	22,640,463	\$0.1279	167,758,645		21,722,343	\$0.1295	-	5,741,230	#########	\$0.2114	5,251,535	\$1,147,693	\$0.2185	j
	************	9052882258		167,758,645	255	6%		22222			=======	5.251.535	9%		===



0040			SI	MALL COMM			1				LARGE POW	ER		
2013		Actual			Budget					Actual				Budget
	KWH	\$	UNIT					KWH	\$	UNIT				
JANUARY	1,645,499	\$ 202,433	0.1230	1,603,736	\$ 204,258	0.1274		2,731,697	\$ 264,090	0.0967	2,559,336	\$	266,303	0.1041
EBRUARY	1,448,609	\$ 182,860	0.1262	1,379,557	\$ 175,715	0.1274	i	2,450,851	\$ 242,957	0.0991	2,117,958	\$	218,343	0.1031
MARCH	1,363,420	\$ 172,817	0.1268	1,212,887	\$ 154,562	0.1274	ì	2,239,733	\$ 224,925	0.1004	2,060,080	\$	202,300	0.0982
APRIL	1,096,781	\$ 148,591	0.1355	1,121,777	\$ 142,730	0.1272	- 1	2.086,677	\$ 214,093	0.1026	1,951,846	\$	194,827	0.0998
MAY	1,309,715	\$ 174,289	0.1331	1,297,145	\$ 164,009	0.1264	1	2,296,722	\$ 235,074	0.1024	2,144,815	\$	207,172	0.0966
JUNE	1,364,807	\$ 181,106	0.1327	1,364,406	\$ 170,697	0.1251	i	2,391,509	\$ 244,269	0.1021	2,269,527	\$	217,203	0.0957
JULY	1,324,106	\$ 182,259	0.1376	1,444,713	\$ 200,515	0.1388	1	2,486,249	\$ 250,227	0.1006	2,418,625	\$	238,231	0.0985
AUGUST	1,299,915	\$ 184,642	0.1420	1,312,022	\$ 181,065	0.1380	i	2,494,295	\$ 261,166	0.1047	2,276,286	\$	217,418	0.0955
SEPTEMBER	1,119,316	\$ 162,712	0.1454	1,141,397	\$ 166,646	0.1460	i	2,164,132	\$ 231,056	0.1068	2,028,740	\$	207,055	0.1021
OCTOBER	1,256,863	\$ 175,660	0.1398	1,180,553	\$ 169,988	0.1440	1	2,237,669	\$ 235,144	0.1051	2,086,576	\$	217,763	0.1044
NOVEMBER	1,628,456	\$ 222,801	0.1368	1,395,090	\$ 204,708	0.1467	1	2,490,355	\$ 256,412	0.1030	2,184,079	\$	233,579	0.1069
DECEMBER	1,767,790	\$ 243,360	0.1377	1,581,788	\$ 226,946	0.1435	1	2,620,168	\$ 269,003	0.1027	2,545,577	\$	258,193	0.1014
	16,625,277	\$2,233,530	\$0.1343	16,035,070	\$2,161,841	\$0.1348	1	28,690,057	\$2,928,416	\$0.1021	26,643,444	-	2,678,386	\$0.1005
	********	=======		********			=======	========	========		=========	==:		
				16,035,070	4%						26,643,444		8%	



	T.					LARGE IND	US	TRIAL		1					STREET L	IGI	HTING	
2013	Î				Actual				Budget	- jj				Actual				Budget
		KWH		\$	UNIT						KWH		\$	UNIT				
JANUARY	1	2.366.647	s	155.962	0.0659	2,176,145	S	151,281	0.0695		4.244	S	635	0.1496	6.622	\$	1.015	0.1532
FEBRUARY	Î	2,199,847	\$	151,413	0.0688	2,205,453	\$	145.813	0.0661	i	4.244	\$	636	0.1499	6,622	S	991	0.1497
MARCH	İ	2,498,647	\$	162,667	0.0651	2.538.372	\$	167.513	0.0660	1	4,244	\$	632	0.1489	6,622	\$	976	0.1473
APRIL	Î	2,197,447	\$	155,096	0.0706	2.054,927	\$	134,130	0.0653	1	4.244	\$	646	0.1522	6,622	5	968	0.1461
MAY	1	2,352,247	\$	173,773	0.0739	2.096,614	5	132,418	0.0632	i	4.244	S	655	0.1543	6,622	\$	987	0.1490
JUNE	Î.	2,547,847	\$	182,824	0.0718	2,240,594	\$	155,620	0.0695	Î	4,244	\$	659	0.1553	6,622	\$	1,001	0.1511
JULY	- î	2,655,847	\$	178,604	0.0672	2,521,582	\$	164,324	0.0652	Í	4,244	\$	644	0.1517	6,622	\$	1,096	0.1654
AUGUST	Î	2,673,847	\$	178,609	0.0668	2,569,955	\$	166,729	0.0649	i	4,244	\$	641	0.1510	6,622	\$	1,084	0.1637
SEPTEMBER	1	2,561,047	\$	172,926	0.0675	2,559,030	\$	172,781	0.0675	Ī	4,244	5	636	0.1499	6,622	\$	1,092	0.1648
OCTOBER	1	2,544,247	\$	165,665	0.0651	2,821,248	5	194,310	0.0689	Î	4,244	\$	630	0.1484	6,622	\$	1,107	0.1672
NOVEMBER	1	2,401,447	\$	158,187	0.0659	2,757,115	\$	199,495	0.0724	Î	4,244	\$	644	0.1517	6,622	\$	1,135	0.1713
DECEMBER	E	2,469,847	\$	168,472	0.0682	2,453,928	\$	181,186	0.0738	1	4,244	S	655	0.1543	6,622	\$	1,147	0.1731
	1	29,468,964	\$3	2,004,198	\$0.0680	28,994,964	\$	1,965,600	\$0.0678	1	50,928	***	\$7,713	\$0.1514	79,464	9	12,596	\$0.1585
	====		==			28,994,964	01	2%	=======================================		=======	==		=======	=======	==	=====	. =======

	1				TOTAL SALES	3		
2013				Actual				Budget
		KWH	\$	UNIT				
JANUARY	İ	27,493,981	\$ 3,138,514	0.1142	26,817,810	\$	3,179,621	0.1186
FEBRUARY	1	23,292,774	\$ 2,699,944	0.1159	20,819,895	\$	2,420,917	0.1163
MARCH	1	20,969,119	\$ 2,407,840	0.1148	18,207,611	\$	2,080,872	0.1143
APRIL	1	15,699,683	\$ 1,890,279	0.1204	15,299,133	\$	1,741,200	0.1138
MAY	Í	18,727,898	\$ 2,266,856	0.1210	17,728,173	S	2,025,323	0.1142
JUNE	İ	21,109,583	\$ 2,537,284	0.1202	19,566,366	\$	2,238,264	0.1144
JULY	i i	19,833,575	\$ 2,408,505	0.1214	21,272,076	\$	2,621,322	0.1232
AUGUST	1	19,558,783	\$ 2,430,525	0.1243	18,543,787	\$	2,252,414	0.1215
SEPTEMBER	- 1	15,822,069	\$ 1,993,456	0.1260	16,244,083	\$	2,047,234	0.1260
OCTOBER	j.	20,170,912	\$ 2,460,411	0.1220	19,576,862	\$	2,456,225	0.1255
NOVEMBER	1	26,328,402	\$ 3,234,160	0.1228	24,115,801	\$	3,155,127	0.1308
DECEMBER	1	28,592,841	\$ 3,560,277	0.1245	26,571,525	\$	3,469,939	0.1306
	1	257,599,620	\$31,028,051	\$0.1205	244,763,122	-	\$29,688,458	\$0.1213
	=====	=========				==		======
			Actual vs. Bu	dget				1
		28,592,841	Month	2013	26,571,525		7.61%	
		257,599,620	YTD		244,763,122		5.24%	
			Compared to	2012				
		28,592,841	Month		27,509,968		3.94%	
		257,599,620	YTD		244,734,260		5.26%	



Customers	by Rate Class	Dec-08	Dec-10	Dec-11	Dec-12	Dec-13	Customer (	Change
		Number	Number	Number	Number	Number	since 12/08	ytd
Residential				1.000	11001	110111001	50000	1
	10 Trailer-Electric	2,919	2,839	2741	2677	2662	-8.80%	-0.56%
	11 House-Gas	3,709	3,556	3376	3290	3225	-13.05%	-1.98%
	13 Trailer-Gas	934	842	789	788	761	-18.52%	-3.43%
	14 House-Electric	5.574	5,800	5720	5680	5701	2.28%	0.37%
	20	2	0	0	0	0	8.8679	
	61 S/L only	102	107	100	100	109	6.86%	9.00%
		13,240	13,144	12,726	12,535	12,458	-5.91%	-0.61%
0								
Camps & Barns	12 0 0 0 (-1.0)	2 2 20		0.40	242		54 420/	0.700/
	12 Camps & Barns (old)	1,143	1,100	816	571	521	-54.42%	-8.76%
	15 Camps			59	184	213		
	16 Barns			218	325	355		
	17 Garages, Out Buildings			255	396	438		
	18 Meters on Poles			108	134	137		
	19 Un-inhabitable Houses			25	28	32		
	20 Miscellaneous			0	2	4		
		1,143	1,100	1,481	1,640	1,700	48.73%	3.66%
Small Commerci		200						
	18 Church (tax exempt) -	88	1					
	25 Commercial	1,050	1,018	960	939	969	-7.71%	3_19%
	26 S/L only	5	5	12	12	12		
	28 Church (taxable)	79	163	161	158	162		
		1,222	1,187	1133	1109	1143	-6.46%	3.07%
Large Power								
Large Fower	46 Commercial	67	66	68	68	70	4.48%	2.94%
	47 Water Pumping Facility	1	1	1	1	1	0.00%	0.00%
	79 All Electric School	6	7	7	8	8	33.33%	0.00%
	y by the Electric Carlot	74	74	76	77	79	6.76%	2.60%
0.1 13								
Industrial	an annient de donn		0	, û.	2	12	2122	
	74 Smithfield / Prison	1	1	1	2	2	0.00%	0.00%
Street Lights	57	t	1	1	.1	1	0.00%	0.00%
	75	15,681	15,507	15,418	15,364	15,383	-1.90%	0.12%
		10,001	.0,007	10,410	10,004	.0,000	110.070	2



	He	eating Deg	gree Days		014				
Month	normal	2013	change from >>>	>>>2012	2011	2010	2009	2008	2007
January	990	905	-24%	850	1124	1128	1128	1004	859
February	787	828	-3%	717	737	1006	757	848	1041
March	606	799	-47%	300	568	563	522	645	407
April	312	296	29%	284	220	196	316	319	377
May	111	81	-79%	31	145	72	89	139	58
June	8	0	0%	16	0	0	9	0	0
July	0	0	0%	0	0	0	9 3 3	0	0
August	0	1	0%	0	0	0	3	0	0
September	51	17	-11%	73	82	29	27	2	13
October	271	264	3%	327	319	205	377	273	157
November	562	642	47%	660	450	536	502	658	573
December	900	831	-4%	714	746	1158	918	899	762
Annual Total	4598	4664		3972	4391	4893	4651	<u>4787</u>	4247
Year to Date	4598	4664 17.4%	7	3972	4391	4893	4651	4787	4247

	Co	ooling Deg	gree Days			77,74			
Month	normal	2013	change from >>>	>>>2012	2011	2010	2009	2008	2007
January	0		0%	0	0	0	0	0	0
February	0		0%	0	0	0	0	0	0
March	0		0%	34	0	0	0	0	26
April	21	30	100%	15	4	38	0	40	23
May	83	123	-20%	153	121	135	80	32	157
June	242	269	8%	249	260	356	275	273	287
July	341	301	-38%	484	455	412	226	334	312
August	322	316	7%	295	326	415	266	305	498
September	145	163	30%	125	113	210	136	203	242
October	23	44	529%	7	6	19	5	40	12
November	0	0	0%	0	1	0	0	0	0
December	0	0	0%	0	0	0	0	0	0
Annual Total	1177	1246		1362	1286	1585	988	1227	<u>1557</u>
Year to Date	1177	1246	_	1362	1286	1585	988	1227	1557



TOTAL		

2013					Actual			Budget	
	DEMAND	KWH		\$	UNIT	LD FCT			
JANUARY	60,229	28,581,771	\$	2,005,585	0.0702	65.91%	28,759,653	\$2,042,689	0.0710
FEBRUARY	56,994	25,865,070	\$	1,840,912	0.0712	63.03%	25,142,171	\$1,789,477	0.0712
MARCH	56,184	26,448,451	\$	1,845,738	0.0698	65.38%	22,053,783	\$1,563,862	0.0709
APRIL	47,039	18,207,168	\$	1,392,200	0.0765	53.76%	17,292,408	\$1,174,602	0.0679
MAY	42,351	18,007,323	\$	1,407,738	0.0782	59.05%	17,340,025	\$1,255,133	0.0724
JUNE	46,826	20,149,631	\$	1,583,261	0.0786	59.77%	19,482,111	\$1,489,261	0.0764
JULY	50,501	22,598,775	\$	1,657,141	0.0733	62.15%	22,484,481	\$1,605,857	0.0714
AUGUST	48,310	21,190,754	\$	1,553,012	0.0733	60.92%	22,220,427	\$1,586,863	0.0714
SEPTEMBER	47,042	18,161,664	\$	1,360,442	0.0749	53.62%	17.754,443	\$1,332,278	0.0750
OCTOBER	38,294	18,822,529	\$	1,279,277	0.0680	68.27%	18,379,046	\$1,331,668	0.0725
NOVEMBER	56,145	23,732,381	\$	1,711,043	0.0721	58.71%	21,619,332	\$1,646,403	0.0762
DECEMBER	56,465	27,783,236	\$	2,003,502	0.0721	68.34%	27,686,039	\$2,112,277	0.0763
	***********	\$269,548,753	\$	19,639,851	\$0.0729		260,213,922	\$18,930,370	\$0.0727
	=======		==		=======	=======	========	========	
					Actual vs.	Budget			
		23,732,381	M	onth	2013		21,619,332	20.00	
		269,548,753	Y	TD .			260,213,922	3.59%	



## Monthly Load Factors

Purchases		DEMAND	KWH	i.	\$		UNIT	LDFCT	YTD AVG
2010	January	63,341	33,424,784	\$	2,255,038	\$	0.0675	73%	200
	February	57,670	29,219,860	\$	2,024,380	\$	0.0693	70%	
	March	56,737	23,202,333	\$	1,533,361	\$	0.0661	57%	67%
	April	36,431	17,288,222	\$	964,540	\$	0.0558	66%	
	May	42,585	18,670,712	\$	1,080,671	\$	0.0579	61%	
	June	49,826	22,982,666	\$	1,477,215	\$	0.0643	64%	
	July	52,282	25,442,090	\$	1,729,418	\$	0.0680	68%	
	August	55,632	24,772,006	\$	1,690,912	\$	0.0683	62%	65%
	September	47,505	18,731,845	\$		\$	0.0690	55%	
			22,320,222		1,291,562				
	October	49,588		\$	1,375,048	\$	0.0616	63%	
	November	40,027	18,111,221	\$	1,098,058	\$	0.0606	63%	
	December	69,330	33,300,056	\$	2,238,111	\$	0.0672	67%	
		620,954	287,466,017	\$	18,758,314	\$	0.0653	64%	
2011	January	66,761	32,080,464	\$	2,272,447	\$	0.0708	67%	
	February	68,052	24,655,768	\$	1,727,830	\$	0.0701	50%	
	March	46,648	22,820,040	\$	1,436,708	\$	0.0630	68%	62%
	April	42,991	17,435,848	\$	1,224,685	\$	0.0702	56%	
	May	47,413	18,743,821	\$	1,295,329	\$	0.0691	55%	59%
	June	48,854	20,458,633	\$	1,536,216	\$	0.0751	58%	59%
	July	52,856	25,571,688	\$	1,816,645	\$	0.0710	67%	60%
	August	51,273	17,974,880	\$	1,365,353	\$	0.0760	49%	59%
	September	42,592	19,190,134	\$	1,366,901	\$	0.0712	63%	59%
	October	42,592	19,190,134	\$	1,366,901	\$	0.0712	63%	60%
	November	50,478	21,100,143	\$	1,611,989	\$	0.0764	58%	
						\$			
	December	54,190	25,977,715	\$	1,885,258	5	0.0726	67%	
		614,700	265,199,268	Φ	18,906,262	9	0.07 13	60%	60%
2012	January	54,266	27,569,890	\$	1,958,185		0.0710	71%	
	February	56,717	23,993,230	\$	1,707,702		0.0712	59%	
	March	48,681	19,081,833	\$	1,353,117		0.0709	54%	61%
	April	39,286	17,301,235	\$	1,175,202		0.0679	61%	61%
	May	46,817	18,903,170	\$	1,368,279		0.0724	56%	60%
	June	56,468	20,243,026	\$	1,547,427		0.0764	50%	58%
		56,343	24,794,000	\$	1,770,804		0.0714	61%	59%
	July			\$					
	August	50,392	21,874,421		1,562,153		0.0714	60%	59%
	September	44,985	18,054,034	\$	1,354,759		0.0750	56%	59%
	October	39,872	19,126,602	\$	1,385,833		0.0725	67%	59%
	November	51,884	23,642,618	\$	1,800,485		0.0762	63%	59%
	December	52,118	25,619,863	\$	1,954,640		0.0763	68%	61%
		597,829	260,203,922	\$	18,938,586	\$	0.0728	61%	
منقد	100 ozen	60.000	00 504 774	•	0.005.505		0.0700	0004	000
2013	January	60,229	28,581,771	\$	2,005,585		0.0702	66%	66%
	February	56,994	25,865,070	\$	1,840,912		0.0712	63%	64%
	March	56,184	26,448,451	\$	1,845,738		0.0698	65%	65%
	April	47,039	18,207,168	\$	1,392,200		0.0765	54%	62%
	May	42,351	18,007,323	\$	1,407,738		0.0782	59%	61%
	June	46,826	20,149,631	\$	1,583,261		0.0786	60%	61%
	July	50,501	22,598,775	\$	1,657,141		0.0733	62%	61%
	August	48,310	21,190,754	\$	1,553,012		0.0733	61%	61%
	September	47,042	18,161,664	\$	1,360,442		0.0749	54%	60%
	October	38,294	18,822,529	\$	1,279,277		0.0680	68%	61%
	November	56,145	23,732,381	\$	1,711,043		0.0721	59%	60%
	December	56,465	27,783,236	\$	2,003,502		0.0721	68%	62%
		606,380	269,548,753	\$	19,639,851	\$	0.0729	62%	/0
		555,555	200,010,100	-	10,000,001	-	0.0120	SE 10	

2013	Actual	GROSS MARGIN	VS Variance	Line Loss	Fuel Adi.	Fuel Adj. \$	ESC Rate	ESC \$
2010	Way Teldan	Budget	Variance	Lille Loss	ruerAdj.	ruei Auj. \$	LOC Kale	200 \$
JANUARY	\$1,132,929	\$ 1.136.932	(\$4,003)	3.81%	(0.001445)	(39.642)	9.32%	267,698
FEBRUARY	\$859,032	\$ 631,439	\$227,593	9.95%	(0.000315)	(7.397)	8.56%	212,892
MARCH	\$562,102	\$ 517,010	\$45,092	20.72%	(0.000463)	(9,702)	7.96%	177,584
APRIL	\$498,079	\$ 566,597	(\$68,518)	13.77%	0.000961	15.054	9.17%	158,740
MAY	\$859,118	\$ 770,190	\$88,928	-4.00%	0.003166	59.248	9.05%	188,114
JUNE	\$954,023	\$ 749,003	\$205,020	-4.76%	0.001026	21,716	11.42%	259,985
JULY	\$751,364	\$ 1,015,465	(\$264,101)	12.24%	(0.002224)	(44,227)	10.81%	234,962
AUGUST	\$877,513	\$ 665,551	\$211,962	7.70%	(0.001918)	(37,507)	9.90%	218,956
SEPTEMBER	\$633,014	\$ 714,956	(\$81,942)	12.88%	(0.002310)	(36,529)	9.47%	172,401
OCTOBER	\$1,181,134	\$ 1,124,557	\$56,577	-7.16%	(0.003681)	(52,733)	9.04%	295,344
NOVEMBER	\$1,523,117	\$1,508,724	\$14,393	-10.94%	(0.001992)	(74,217)	10.06%	203,924
DECEMBER	\$1,556,775	\$1,357,663	\$199,112	-2.91%	(0.000132)	(4,305)	10.47%	337,194

4.43%

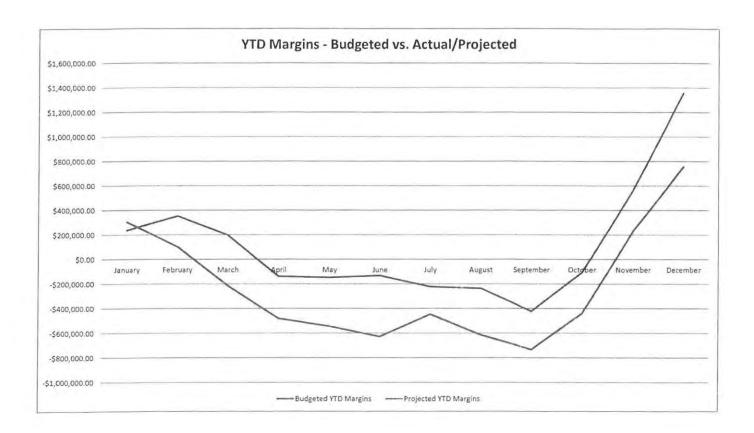
(0.000777)

\$630,112

(210,241)

9.60% 2,727,794





	2	013 Monthly Marg	gins
	Actual	Budgeted	Difference
January	\$236,473.52	\$303,511.79	-\$67,038.27
February	\$116,037.91	-\$201,957.21	\$317,995.12
March	-\$154,779.71	-\$316,373.21	\$161,593.50
April	-\$337,142.19	-\$266,766.21	-\$70,375.98
May	-\$9,305.65	-\$63,202.21	\$53,896.56
June	\$15,299.99	-\$84,404.21	\$99,704.20
July	-\$90,388.12	\$181,962.79	-\$272,350.91
August	-\$14,592.64	-\$167,939.21	\$153,346.57
September	-\$185,604.84	-\$118,542.21	-\$67,062.63
October	\$313,529.51	\$291,043.79	\$22,485.72
November	\$673,626.03	\$675,183.79	-\$1,557.76
December	\$793,240.89	\$524,086.31	\$269,154.58

	2013 YTD Margins	1 1
Actual	Budgeted	Difference
\$236,473.52	\$303,511.79	-\$67,038.27
\$352,511.43	\$101,554.58	\$250,956.85
\$197,731.72	-\$214,818.63	\$412,550.35
-\$139,410.47	-\$481,584.84	\$342,174.37
-\$148,716.12	-\$544,787.05	\$396,070.93
-\$133,416.13	-\$629,191.26	\$495,775.13
-\$223,804.25	-\$447,228.47	\$223,424.22
-\$238,396.89	-\$615,167.68	\$376,770.79
-\$424,001.73	-\$733,709.89	\$309,708.16
-\$110,472.22	-\$442,666.10	\$332,193.88
\$563,153.81	\$232,517.69	\$330,636.12
\$1,356,394.70	\$756,604.00	\$599,790.70

2013 Projected Margins
YTD + Actual
\$236,473.52
\$352,511.43
\$197,731.72
-\$139,410.47
-\$148,716.12
-\$133,416.13
-\$223,804.25
-\$238,396.89
-\$424,001.73
-\$110,472.22
\$563,153.81
\$1,356,394.70



## Monthy Operating Rev & Exp

	December 2012	January 2013	February 2013	March 2013	April 2013	May 2013	June 2013	July 2013	August 2013	September 2013	October 2013	November 2013	December 2013
Revenue Purchased Power	(3,429,912) 1,954,640	(3,240,118) 2,005,585	(2,798,488) 1,840,912	(2,496,140) 1,845,738	(1,979,105) 1,392,200	(2,340,872) 1,407,738	(2,620,502) 1,583,261	(2,496,515) 1,657,141	(2,514,499) 1,553,012	(2,077,868) 1,360,442	(2,535,052) 1,279,277	(3,321,366) 1,711,043	(3,668,236
Gross Margins	(1,475,272)	(1,234,533)	(957,576)	(650,402)	(586,905)	(933,134)	(1,037,241)	(839,374)	(961,487)	(717,426)	(1,255,775)	(1,610,323)	(1,664,734
Operations	83,453	104,396	112,300	88,004	89,380	91,262	93,125	92,881	98,051	86,611	94,313	80,476	75,862
Maintenance	341,647	256,139	191,394	269,606	209,696	229,614	279,848	239,953	285,580	210,651	213,645	259,470	242,016
Customer Service	69	97,542	95,526	104,433	101,177	92,446	95,168	95,114	94,984	91,898	92,907	97,083	46,559
Informational Advertising	17,795	19,571	20,365	17,783	18,182	24,557	22,182	17,002	17,697	28,579	19,594	17,375	12,143
Demonstration Advertising	1,808	1,664	1,814	2,225	2,614	1,224	1,729	1,809	1,946	1,893	2,228	1,776	(517
Admin & General	132,027	164,276	159,828	140,533	163,057	171,242	194,964	160,921	146,797	150,187	183,167	146,382	159,239
Depreciation	254,919	255,729	255,922	255,660	255,933	256,833	257,564	250,942	251,398	251,713	251,752	240,636	252,894
Regulatory	3,080	2,810	2,810	2,810	2,810	2,810	2,810	2,810	2,867	2,867	2,867	2,867	2,887
Interest - LTD	82,690	82,789	79,235	78,169	83,080	82,666	82,823	84,353	85,496	83,187	82,251	81,419	81,134
Interest - Deposits	2,062	200	200	200	199	199	200	200	201	204	202	199	157
Miscellaneous Expense	7,453	6,568	7,153	11,358	9,466	9,696	(4,106)	4,872	3,170	2,403	4,417	1,740	1,494
Interest Income	(2,453)	(2,451)	(2,443)	(2,449)	(2,451)	(2,410)	(2,457)	(2,457)	(2,469)	(2,490)	(2,454)	(2,454)	(2,452
Non-Electric Revenue	1,111	8,827	(82,566)	(14,803)	(9,095)	(17,701)	(757)	(18,640)	(9,636)	(3,467)	7,620	9,729	69
Capital Credits				(148,349)			(1,151)			(1,205)	(10,225)		
Margins	(549,611)	(236,473)	(116,038)	154,778	337,143	9,304	(15,299)	90,386	14,595	185,605	(313,491)	(673,625)	(793,249
*()'s = positive margins													
		991,684	926,547	970,781	935,594	962,549	1,026,307	950,857	988,187	910,193	947,343	929,423	873,868
Operating Expenses	927,003	331,004	367.6										
	927,003 7.65	3,86	2.46	(0.98)	(3.06)	0.89	1,18	(0.07)	0.83	(1.23)	4.81	9.27	10.78
Operating Expenses	7.65		2.46		(3.06)	0.89	1,18	(0.07)	0,83	(1.23)	4,81	9.27	10.78
Operating Expenses  Monthly OTIER  Revenue	7.65	3,86  Rolling 12 (29,860,615)	2.46 Month Tota		(3.06)	0.89	1,18	(30,913,354)	0.83	(31,262,770)	(31,265,125)	(31,850,437)	(32,088,761
Operating Expenses  Monthly OTIER  Revenue Purchased Power	7.65 (29,541,474) 18,938,586	3.86  Rolling 12 (29,860,615) 18,985,986	2.46 Month Tota (30,275,925) 19,119,196	(30,779,003) 19,611,817	(30,834,736) 19,828,815	(30,995,266) 19,868,274	(30,963,616) 19,904,108	(30,913,354) 19,790,445	(31,156,385) 19,781,304	(31,262,770) 19,786,987	(31,265,125) 19,680,431	(31,850,437) 19,590,989	(32,088,761 19,639,851
Operating Expenses  Monthly OTIER  Revenue	7.65 (29,541,474)	3.86  Rolling 12 (29,860,615) 18,985,986	2.46 Month Tota (30,275,925)	als (30,779,003)	(30,834,736)	(30,995,266) 19,868,274	(30,963,616)	(30,913,354)	(31,156,385)	(31,262,770)	(31,265,125)	(31,850,437)	(32,088,761 19,639,851
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations	7.65 (29,541,474) 18,938,586 (10,602,888)	3,86  Rolling 12 (29,860,615) 18,985,986 (10,874,629) 1,125,083	2.46 Month Total (30,275,925) 19,119,196 (11,156,729) 1.131,204	(30,779,003) 19,611,817 (11,167,186)	(30,834,736) 19,828,815 (11,005,921)	(30,995,266) 19,868,274 (11,126,992)	(30,963,616) 19,904,108 (11,059,508)	(30,913,354) 19,790,445 (11,122,909)	(31,156,385) 19,781,304 (11,375,081)	(31,262,770) 19,786,987 (11,475,783)	(31,265,125) 19,680,431 (11,584,694)	(31,850,437) 19,590,989 (12,259,448)	(32,088,761 19,639,851 (12,448,910
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins	7.65 (29,541,474) 18,938,586 (10,602,888)	3.86  Rolling 12 (29,860,615) 18,985,986 (10,874,629)	2.46 Month Tota (30,275,925) 19,119,196 (11,156,729)	(30,779,003) 19,611,817 (11,167,186)	(30,834,736) 19,828,815 (11,005,921)	(30,995,266) 19,868,274 (11,126,992)	(30,963,616) 19,904,108 (11,059,508)	(30,913,354) 19,790,445 (11,122,909)	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations	7,65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997	3.86  Rolling 12 (29,860,615) 18,985,986 (10,874,629) 1,125,083 3,364,689 1,048,165	2.46  Month Tota (30,275,925) 19.119,196 (11,156,729) 1.131,204 3,341,482 1,056,159	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210	(30,913,354) 19,790,445 (11,122,909)	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance	7.65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690	3,86  Rolling 12 (29,860,615) 18,985,986 (10,874,629) 1,125,083 3,364,689	2.46 Month Total (30,275,925) 19,119,196 (11,156,729) 1,131,204 3,341,482	(30,779,003) 19,611,817 (11,167,186) 1,124,525 3,286,809	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service	7,65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997	3.86  Rolling 12 (29,860,615) 18,985,986 (10,874,629) 1,125,083 3,364,689 1,048,165	2.46  Month Tota (30,275,925) 19.119,196 (11,156,729) 1.131,204 3,341,482 1,056,159	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,408
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising	7,65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997 222,280 24,347 1,842,898	3,86  Rolling 12 (29,860,615) 18,985,986 (10,874,629) 1,125,083 3,364,689 1,048,165 223,439	2.46  Month Tota (30,275,925) 19,119,196 (11,156,729) 1.131,204 3,341,482 1,056,159 223,530	(30,779,003) 19,611,817 (11,167,186) 1,124,525 3,286,809 1,069,849 222,496	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210 238,064	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,400 1,940,593
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising Demonstration Advertising	7.65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997 222,280 24,347	3,86  Rolling 12 (29,860,615) 18,985,986 (10,874,629)  1,125,083 3,364,689 1,048,165 223,439 23,939	2.46  Month Tota (30,275,925) 19,119,196 (11,156,729)  1.131,204 3,341,482 1,056,159 223,530 23,338	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849 222,496 23,033	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457 24,092	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596 23,257	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210 238,064 22,972	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043 23,421	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985 22,868	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992 3,052,610	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381 3,039,001	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,405 1,940,593 3,036,976
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising Demonstration Advertising Admin & General	7,65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997 222,280 24,347 1,842,898	3,86  Rolling 12 (29,860,615) 18,985,986 (10,874,629) 1,125,083 3,364,689 1,048,165 223,439 23,939 1,837,768	2.46  Month Tota (30,275,925) 19,119,196 (11,156,729) 1.131,204 3,341,482 1,056,159 223,530 23,338 1,847,231	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849 222,496 23,033 1,797,162	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457 24,092 1,834,063	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596 23,257 1,858,242	(30,963,616) 19,904,108 (11,059,508) 1.116,250 3,212,870 1,070,210 238,064 22,972 1,916,275	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043 23,421 1,937,844	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985 22,868 1,934,713	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925 1,924,395	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992 3,052,610 34,433	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381 3,039,001 34,218	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,405 1,940,597 3,036,976 34,025
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising Demonstration Advertising Admin & General Depreciation Regulatory Interest- LTD	7,65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997 222,280 24,347 1,842,898 3,006,825 3,3,303 1,014,997	3,86  Rolling 12 (29,860,615) 18,985,986 (10,874,629)  1,125,083 3,364,689 1,048,165 223,439 23,939 1,837,768 3,015,035 33,575 1,011,393	2.46  Month Tota (30,275,925) 19.119,196 (11,156,729) 1.131,204 3,341,482 1,056,159 223,530 23,338 1,847,231 3,022,893	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849 222,496 23,033 1,797,162 3,030,179	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457 24,092 1,834,063 3,037,847	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596 23,257 1,558,242 3,045,858	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210 238,064 22,972 1,916,275 3,054,339 34,935 995,445	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043 23,421 1,937,844 3,055,734 35,078 991,842	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985 22,868 1,934,713 3,056,005 34,863 992,229	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925 1,924,395 3,054,597 34,648 991,326	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992 3,052,610 34,433 989,962	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381 3,039,001 34,218 988,158	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,405 1,940,593 3,036,976 34,025 986,600
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising Demonstration Advertising Admin & General Depreciation Regulatory	7,65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997 222,280 24,347 1,842,898 3,006,825 33,303 1,014,977 47,027	3,86  Rolling 12 (29,860,615) 18,985,986 (10,874,629) 1,125,083 3,364,689 1,048,165 223,439 23,939 1,837,768 3,015,035 33,575	2.46  Month Tota (30,275,925) 19,119,196 (11,156,729) 1,131,204 3,341,482 1,056,159 223,530 23,338 1,847,231 3,022,893 33,847	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849 222,496 23,033 1,797,162 3,030,179 34,119	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457 24,092 1,834,063 3,037,847 34,391	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596 23,257 1,858,242 3,045,858 34,663	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210 238,064 22,972 1,916,275 3,054,339 34,935	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043 23,421 1,937,844 3,055,734 35,078	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985 22,868 1,934,713 3,056,005 34,863	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925 1,924,395 3,054,597 34,648	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992 3,052,610 34,433 989,962 4,182	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381 3,039,001 34,218 988,158 4,266	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,405 1,940,593 3,036,976 34,025 986,602 2,361
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising Demonstration Advertising Admin & General Depreciation Regulatory Interest - LTD Interest - Deposits Miscellaneous Expense	7,65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997 222,280 24,347 1,842,898 3,006,825 33,303 1,014,997 47,027 47,713	(29,860,615) 18,985,986 (10,874,629) 1,125,083 3,364,689 1,048,165 223,439 23,939 1,837,768 3,015,035 33,575 1,011,393 40,872 46,558	2.46  Month Tota (30,275,925) 19.119,196 (11,156,729) 1.131,204 3,341,482 1,056,159 223,530 23,338 1,847,231 3,022,893 33,847 1,007,242 34,740 53,563	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849 222,496 23,033 1,797,162 3,030,179 34,119 1,001,460 28,549 63,165	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457 24,092 1,834,063 3,037,847 34,391 999,125 22,384 70,887	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596 23,257 1,558,242 3,045,858 34,663 997,404 16,158 79,139	(30,963,616) 19,904,108 (11,059,508) 1.116,250 3,212,870 1,070,210 238,064 22,972 1,916,275 3,054,339 34,935 995,445 9,888 73,653	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043 23,421 1,937,844 3,055,734 35,078 991,842 3,922 77,175	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985 22,868 1,934,713 3,056,005 34,863 992,229 4,008 73,191	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925 1,924,395 3,054,597 34,648 991,326 4,096 70,126	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992 3,052,610 34,433 989,62 4,182 70,930	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381 3,039,001 34,218 988,158 4,266 64,190	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,405 3,036,976 34,020 986,600 2,366 58,231
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising Demonstration Advertising Admin & General Depreciation Regulatory Interest - LTD Interest - Deposits Miscellaneous Expense Interest Income	7,65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997 222,280 24,347 1,842,898 3,006,825 33,303 1,014,997 47,027 47,713 (29,695)	3,86  Rolling 12 (29,860,615) 18,985,986 (10,874,629) 1,125,083 3,364,689 1,048,165 223,439 23,939 1,837,768 3,015,035 33,575 1,011,393 40,872 46,558 (29,665)	2.46  Month Tota (30,275,925) 19,119,196 (11,156,729) 1,131,204 3,341,482 1,056,159 223,530 23,338 1,847,231 3,022,893 33,847 1,007,242 34,740	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849 222,496 23,033 1,797,162 3,030,179 34,119 1,001,460 28,549 63,165 (29,542)	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457 24,092 1,834,063 3,037,847 34,391 999,125 22,384 70,887 (29,482)	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596 23,257 1,858,242 3,045,858 34,663 997,404 16,158 79,139 (29,409)	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210 238,064 22,972 1,916,275 3,054,339 34,935 995,445 9,888 73,653 (29,400)	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043 23,421 1,937,844 3,055,734 35,078 991,842 3,922 77,175 (29,397)	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985 22,868 1,934,713 3,056,005 34,863 992,229 4,008 73,191 (29,394)	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925 1,924,395 3,054,597 34,648 991,326 4,096 70,126 (29,431)	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992 3,052,610 34,433 989,962 4,182 70,930 (29,432)	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381 3,039,001 34,218 988,158 4,266 64,190 (29,438)	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,032 20,405 1,940,593 3,036,976 34,022 986,602 2,367 58,233 (29,437
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising Demonstration Advertising Admin & General Depreciation Regulatory Interest - LTD Interest - Deposits Miscellaneous Expense Interest Income Non-Electric Revenue	7,65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997 222,280 24,347 1,842,898 3,006,825 33,303 1,014,997 47,027 47,713 (29,695) (125,330)	3,86  Rolling 12  (29,860,615) 18,985,986 (10,874,629)  1,125,083 3,364,689 1,048,165 223,439 23,939 1,837,768 3,015,035 33,575 1,011,393 40,872 46,558 (29,665) (102,810)	2.46  Month Tota (30,275,925) 19,119,196 (11,156,729) 1.131,204 3,341,482 1,056,159 223,530 23,338 1,847,231 3,022,893 33,847 1,007,242 34,740 53,563 (29,605) (198,123)	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849 222,496 23,033 1,797,162 3,030,179 34,119 1,001,460 28,549 63,165 (29,542) (168,142)	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457 24,092 1,834,063 3,037,847 34,391 999,125 22,384 70,887 (29,482) (177,696)	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596 23,257 1,858,242 3,045,858 34,663 997,404 16,158 79,139 (29,409) (183,865)	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210 238,064 22,972 1,916,275 3,054,339 34,935 995,445 9,888 73,653 (29,400) (155,653)	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043 23,421 1,937,844 3,055,734 35,078 991,842 3,922 77,175 (29,397) (151,928)	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985 22,868 1,934,713 3,055,005 34,863 992,229 4,008 73,191 (29,394) (151,932)	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925 1,924,395 3,054,597 34,648 991,326 4,096 70,126 (29,431) (156,090)	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992 3,052,610 34,433 989,962 4,182 70,930 (29,432) (147,174)	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381 3,039,001 34,218 988,158 4,266 64,190 (29,438) (129,378)	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,405 1,940,593 3,036,976 34,022 986,600 2,361 58,231 (29,437 (130,420
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising Demonstration Advertising Admin & General Depreciation Regulatory Interest - LTD Interest - Deposits Miscellaneous Expense Interest Income	7,65  (29,541,474) 18,938,586 (10,602,888)  1,121,538 3,346,690 1,042,997 222,280 24,347 1,842,898 3,006,825 33,303 1,014,997 47,027 47,713 (29,695) (125,330) (152,764)	3,86  Rolling 12 (29,860,615) 18,985,986 (10,874,629) 1,125,083 3,364,689 1,048,165 223,439 23,939 1,837,768 3,015,035 33,575 1,011,393 40,872 46,558 (29,665)	2.46  Month Tota (30,275,925) 19,119,196 (11,156,729) 1,131,204 3,341,482 1,056,159 223,530 23,338 1,847,231 3,022,893 33,847 1,007,242 34,740 53,563 (29,605)	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849 222,496 23,033 1,797,162 3,030,179 34,119 1,001,460 28,549 63,165 (29,542)	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457 24,092 1,834,063 3,037,847 34,391 999,125 22,384 70,887 (29,482)	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596 23,257 1,858,242 3,045,858 34,663 997,404 16,158 79,139 (29,409)	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210 238,064 22,972 1,916,275 3,054,339 34,935 995,445 9,888 73,653 (29,400)	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043 23,421 1,937,844 3,055,734 35,078 991,842 3,922 77,175 (29,397)	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985 22,868 1,934,713 3,056,005 34,863 992,229 4,008 73,191 (29,394) (151,932) (157,512)	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925 1,924,395 3,054,597 34,648 991,326 4,096 70,126 (29,431) (156,090) (150,705)	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992 3,052,610 34,433 989,962 4,182 70,930 (29,432) (147,174) (160,930)	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381 3,039,001 34,218 988,158 4,266 64,190 (29,438) (129,378) (160,930)	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,405 1,940,593 3,036,976 34,025 986,602 2,361 58,231 (29,437 (130,420)
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising Demonstration Advertising Admin & General Depreciation Regulatory Interest - LTD Interest - Deposits Miscellaneous Expense Interest Income Non-Electric Revenue	7,65 (29,541,474) 18,938,586 (10,602,888) 1,121,538 3,346,690 1,042,997 222,280 24,347 1,842,898 3,006,825 33,303 1,014,997 47,027 47,713 (29,695) (125,330)	3,86  Rolling 12  (29,860,615) 18,985,986 (10,874,629)  1,125,083 3,364,689 1,048,165 223,439 23,939 1,837,768 3,015,035 33,575 1,011,393 40,872 46,558 (29,665) (102,810)	2.46  Month Tota (30,275,925) 19,119,196 (11,156,729) 1.131,204 3,341,482 1,056,159 223,530 23,338 1,847,231 3,022,893 33,847 1,007,242 34,740 53,563 (29,605) (198,123)	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849 222,496 23,033 1,797,162 3,030,179 34,119 1,001,460 28,549 63,165 (29,542) (168,142)	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457 24,092 1,834,063 3,037,847 34,391 999,125 22,384 70,887 (29,482) (177,696)	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596 23,257 1,858,242 3,045,858 34,663 997,404 16,158 79,139 (29,409) (183,865)	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210 238,064 22,972 1,916,275 3,054,339 34,935 995,445 9,888 73,653 (29,400) (155,653)	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043 23,421 1,937,844 3,055,734 35,078 991,842 3,922 77,175 (29,397) (151,928)	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985 22,868 1,934,713 3,055,005 34,863 992,229 4,008 73,191 (29,394) (151,932)	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925 1,924,395 3,054,597 34,648 991,326 4,096 70,126 (29,431) (156,090)	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992 3,052,610 34,433 989,962 4,182 70,930 (29,432) (147,174)	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381 3,039,001 34,218 988,158 4,266 64,190 (29,438) (129,378)	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,405 1,940,593 3,036,976 34,025 986,602 2,361 58,231 (29,437 (130,420 (160,930 (1,356,364
Operating Expenses  Monthly OTIER  Revenue Purchased Power Gross Margins  Operations Maintenance Customer Service Informational Advertising Demonstration Advertising Admin & General Depreciation Regulatory Interest - LTD Interest - LTD Interest - Deposits Miscellaneous Expense Interest Income Non-Electric Revenue Capital Credits	7,65  (29,541,474) 18,938,586 (10,602,888)  1,121,538 3,346,690 1,042,997 222,280 24,347 1,842,898 3,006,825 33,303 1,014,997 47,027 47,713 (29,695) (125,330) (152,764)	3,86  Rolling 12 (29,860,615) 18,985,986 (10,874,629) 1,125,083 3,364,689 1,048,165 223,439 23,939 1,837,768 3,015,035 33,575 1,011,393 40,872 46,558 (29,665) (102,810) (152,764)	2.46  Month Tota (30,275,925) 19,119,196 (11,156,729) 1.131,204 3,341,482 1,056,159 223,530 23,338 1,847,231 3,022,893 33,847 1,007,242 34,740 53,563 (29,605) (198,123) (152,764)	(30,779,003) 19,611,817 (11,167,186) 1.124,525 3,286,809 1,069,849 222,496 23,033 1,797,162 3,030,179 34,119 1,001,460 28,549 63,165 (29,542) (168,142) (156,361)	(30,834,736) 19,828,815 (11,005,921) 1,122,019 3,253,980 1,071,732 223,457 24,092 1,834,063 3,037,847 34,391 999,125 22,384 70,887 (29,482) (177,896) (156,361)	(30,995,266) 19,868,274 (11,126,992) 1,120,008 3,226,847 1,066,117 233,596 23,257 1,858,242 3,045,858 34,663 397,404 16,158 79,139 (29,409) (183,865) (156,361)	(30,963,616) 19,904,108 (11,059,508) 1,116,250 3,212,870 1,070,210 238,064 22,972 1,916,275 3,054,339 34,935 995,445 9,888 73,653 (29,400) (155,653) (157,512)	(30,913,354) 19,790,445 (11,122,909) 1,133,461 2,985,033 1,080,268 239,043 23,421 1,937,844 3,055,734 35,078 991,842 3,922 77,175 (29,397) (151,928) (157,512)	(31,156,385) 19,781,304 (11,375,081) 1,142,892 3,006,927 1,075,490 238,985 22,868 1,934,713 3,056,005 34,863 992,229 4,008 73,191 (29,394) (151,932) (157,512)	(31,262,770) 19,786,987 (11,475,783) 1,120,176 2,963,614 1,072,094 249,279 22,925 1,924,395 3,054,597 34,648 991,326 4,096 70,126 (29,431) (156,090) (150,705)	(31,265,125) 19,680,431 (11,584,694) 1,131,922 2,946,365 1,067,464 241,983 23,201 1,922,992 3,052,610 34,433 989,962 4,182 70,930 (29,432) (147,174) (160,930)	(31,850,437) 19,590,989 (12,259,448) 1,114,252 2,987,243 1,058,347 240,682 22,730 1,913,381 3,039,001 34,218 988,158 4,266 64,190 (29,438) (129,378) (160,930)	(32,088,761 19,639,851 (12,448,910 1,106,661 2,887,612 1,104,837 235,030 20,405 1,940,593 3,036,976 34,025 986,602 2,361 58,231 (29,437 (130,420 (160,930



0183 of 112 BUDGET SUMMARY REPORT FROM 01/13 THRU 12/13 PAGE 1 SUMMARY - LINE NUMBER BY ACCOUNT RUS RUN DATE 02/11/14 02:36 PM

NO	DPT ACCT	ITEM	DESCRIPTION	CTUAL ANNUAL	BUDGET	DIFFERENCE FR	% CHANGE OM BUDGET
1.00	440.10		RESIDENTIAL SALES	22,640,464.16-	21,722,343.00-	918,121.16	4,2-
1.00	440.40		CAMP & BARN SALES	1,213,730.46-	1,147,694.00-	66,036.46	5.8-
1.00	442.10		SMALL COMMERCIAL SALES	2,233,530.06-	2,161,839.00-	71,691.06	3.3-
1.00	442.20		LARGE POWER SALES	2,928,415.09-	2,678,387.00-	250,028.09	9.3-
1.00	442.30		LARGE INDUSTRIAL (OVER 1,000 KVA)	2,004,198.30-	1,965,600.00-	38,598.30	2.0-
1.00	444.00		STREET LIGHT SALES	7,712.57-	12,596.00-	4,883.43-	38.8
1.00	450.00		FORFEITED DISCOUNTS	521,928.04-	500,000.00-	21,928.04	4.4-
1.00	454.00		RENT FROM ELECTRIC PROPERTY	468,601.03-	460,000.00-	8,601.03	1.9-
1.00	456.00		OTHER ELECTRIC SERVICE	70,862.81-	84,000.00-	13,137.19-	15.6
1.00			TOTAL	32,089,442.52-	30,732,459.00-	1,356,983.52	4.4-
3.00	555.00		PURCHASED POWER	19,639,851.00	18,930,371.00	709,480.00-	3,7-
3.00			TOTAL	19,639,851.00	18,930,371.00	709,480.00-	3.7-
5.00	583.00		OVERHEAD LINE EXPENSE	543,947.86	480,779.00	63,168.86-	13.1-
5.00	585.00		STREET LIGHT EXPENSE	.00	405.00	405.00	100.0-
5.00	586.00		METER EXPENSE	464,449.48	517,542.00	53,092.52	10.3
7.00	586.10		METER OPERATION SURVEY	5,008.72	34,663.00	29,654.28	85.6
1.00	586.20		AUTOMATED METER EQUIP EXPENSE	22,901.88	25,746.00	2,844.12	11.0
.00	588.00		MISC / MAPPING EXPENSE	54,176.85	57,477.00	3,300.15	5.7
.00	588.10		MAPPING OPERATIONS	16,175.90	42,000.00	25,824.10	61,5
.00			TOTAL	1,106,660.69	1,158,612.00	51,951.31	4.5
.00	590.00		MAINTENANCE SUPERVISION	244,867.66	245,901.00	1,033.34	. 4
.00	593.00		MAINTENANCE OF OVERHEAD LINES	1,121,636.16	953,323.00	168,313.16-	17.7-
-00	593.10		MAINTENANCE OF LINE RIGHT-OF-WAY	1,435,777.99	1,475,213.00	39,435.01	2.7
.00	594.00		MAINTENANCE OF UNDERGROUND LINES	361.65	1,089.00	727.35	66.8
4							



RAYSON RECC

RG: BUDGTSUM

## 2014 Board Materials 0185 of 1128 BUDGET SUMMARY REPORT FROM 01/13 THRU 12/13

	N RECC UDGTSUM				Y REPORT FROM 01/13 THR - LINE NUMBER BY ACCOUNT		0185 PAGE RUN DATE 02/11/14	of 1128 2 02:36 PM
LINE	DPT A	CCT I	rem	DESCRIPTION	ACTUAL ANNUAL	BUDGET	DIFFERENCE F	% CHANGE ROM BUDGET
7.00	59	5.00		MAINTENANCE OF TRANSFORMERS	34,094.92	22,271.00	11,823.92-	53.1-
7.00	59	6.00		MAINTENANCE OF STREET LIGHTS	3,082.73	2,026.00	1,056.73-	52.2-
7.00	59	7.00		MAINTENANCE OF METERS	2,269.12	1,200.00	1,069.12-	89.1-
7.00	59	8.00		MAINTENANCE-MISC DISTRIBUTION	45,521.31	68,187.00	22,665.69	33.2
7.00				TOTAL	2,887,611.54	2,769,210.00	118,401.54-	4.3-
8.00	90	1.00		SUPERVISION - BILLING	134,648.02	114,562.00	20,086.02-	17.5-
8.00	90	2.00		METER READING EXPENSE	4,183.09	405.00	3,778.09-	932.9-
8.00	90	3.00		CUSTOMERS RECORDS & COLLECTION	IS 889,750.28	842,950.00	46,800.28-	5.6-
8.00	90	3.10		CASH DRAWER-OVERAGES & SHORTAG	ES 119.00-	.00	119.00	100.0-
8.00	90	4.00		UNCOLLECTIBLE ACCOUNTS	76,404.82	110,000.00	33,595.18	30.5
8.00				TOTAL	1,104,867.21	1,067,917.00	36,950.21-	
9.00	90	9.00		INFORMATIONAL ADVERTISING	235,030.60	219,967.00	15,063.60-	
9.00				TOTAL	235,030.60	219,967.00	15,063.60-	
10.00	91	2.00		DEMONSTRATION & SELLING EXPENS	SE 18,653.90	19,844.00	1,190.10	6.0
10.00	91	13.00		ADVERTISING	1,749.85	5,800.00	4,050.15	69.8
10.00				TOTAL	20,403.75	25,644.00	5,240.25	20.4
11.00	92	20.00		ADMINISTRATIVE-GENERAL SALERIE	S 1,059,327.55	997,202.00	62,125.55-	6.2-
11.00	92	21.00		OFFICE SUPPLIES & EXPENSES	120,146.66	179,750.00	59,603.34	33.2
11.00	92	23.00		OUTSIDE SERIVCES	149,486.64	70,947.00	78,539.64	110.7-
11.00	92	26.00		EMPLOYEE BENEFITS	.00	1.00-	1.00-	100.0-
11.00	92	26.10		EMPLOYEE PENSION & BENEFITS	.00	.00	.00	.0
11.00	92	00.88		REGULATORY COMMISSION EXPENSES	73,050.42	20,000.00	53,050.42	265.3-
11.00	93	30.20		ANNUAL MEETING EXPENSES	43,638.35	24,495.00	19,143.35	78.2-
11.00	93	30.30		MISCELLANEOUS GENERAL EXPENSES	18,244.51	28,953.00	10,708.49	37.0

#### 2014 Board Materials 0187 of 1128 PAGE BUDGET SUMMARY REPORT FROM 01/13 THRU 12/13

	UDGTSU				LINE NUMBER BY ACCOUNT	12/13 RUS	RUN DATE 02/11/14	02:36 PM
LINE	DPT	ACCT	ITEM	DESCRIPTION	ACTUAL ANNUAL	BUDGET	DIFFERENCE FR	% CHANGE COM BUDGET
11,00	9	30.40		MISC FIELD TRAINING	40,785.68	51,802.00	11,016.32	21.3
11.00	9	30.60		BOARD OF DIRECTOR'S EXPENSES	146,958.67	140,948.00	6,010.67-	4.3-
11.00	9	30.70		DUES - NRECA & KAEC	57,180.83	58,000.00	819.17	1.4
11.00	9	32.00		MAINTENANCE OF GENERAL PLANT	231,774.41	265,858.00	34,083.59	12.8
11.00				TOTAL	1,940,593.72	1,837,954.00	102,639.72-	5.6-
13.00	4	103.60		DEPRECIATION-DISTRIBUTION PLANT	2,859,619.33	2,940,756.00	81,136.67	2.8
13.00	4	103.70		DEPRECIATION-GENERAL PLANT	177,357.12	176,945.00	412.12-	.2-
13.00				TOTAL	3,036,976.45	3,117,701.00	80,724.55	2.6
14.00	4	108.60		REGULATORY COMMISSION ASSESSMEN		33,000.00	1,004.62-	3.0-
14.00				TOTAL	34,004.62	33,000.00	1,004.62-	3.0-
15.00	4	108.20		TAXES - FEDERAL UNEMPLOYMENT	.00	.00	.00	.0
15.00	4	108.30		TAXES - FICA	.00	.00	.00	, 0
15.00	4	408.40		TAXES - STATE UNEMPLOYMENT	.00	.00	.00	.0
15.00				TOTAL	.00	.00	.00	.0
16.00	4	427.10		INTEREST-RUS	406,571.56	407,644.00	1,072.44	.3
16.00	4	427.20		INTEREST - COBANK	487,924.83	509,963.00	22,038.17	4.3
16.00	4	427.30		INTEREST-CFC	61,751.74	35,977.00	25,774.74-	71.6-
16.00	4	427.60		INTEREST - FFB	30,354.85	49,220.00	18,865.15	38.3
16.00				TOTAL	986,602.98	1,002,804.00	16,201.02	1.6
18.00	4	431.30		INTEREST-REFUND CUSTOMER DEPOSI		1,440.00	920.89-	64.0-
18.00				TOTAL	2,360.89	1,440.00	920.89-	64.0-
19.00	4	126,10		MISCELLANEOUS DEDUCTION-DONATIO	N 12,116.51	12,350.00	233.49	1.9

GRAYSON RECC

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## GRAYSON RECC BUDGET SUMMARY REPORT FROM 01/13 THRU 12/13 PRG: BUDGTSUM SUMMARY - LINE NUMBER BY ACCOUNT RUS RUN DATE 02/11/14 02:36 PM

LINE NO	DPT ACCT	ITEM DESCRIPTION	ACTUAL ANNUAL	BUDGET		CHANGE OM BUDGET
19.00	430.00	INTEREST ASSOCIATED ORGANIZ		35,000.00	11,113.89-	31.8-
19.00		TOTAL	58,230.40	47,350.00	10,880.40-	23.0-
22.00	419.00	INTEREST INCOME NON-OPERATI	NG 29,188,30-	28,700.00-	488.30	1.7-
22.00	419.20	NOW ACCOUNT INTEREST	223,97-	520.00-	296.03-	56.9
22.00	419.30	COMMERCIAL PAPER INTEREST	24.69-	100.00-	75,31-	75.3
22.00		TOTAL	29,436.96-	29,320.00-	116.96	.4-
25.00	415.00	REVENUE-MERCHANDISE, JOB, CON	TRACT 553.09-	500.00-	53.09	10.6-
25.00	415.10	HOMEGUARD REVENUE	.00	80.00	80.00	100.0-
25.00	415.20	ANCILLARY BILLING SERV - RE	VENUE 7,743.45-	12,000.00-	4,256.55-	35.5
25.00	415.30	ETS REVENUE	170.56-	94.00-	76.56	81.4-
25.00	415.40	RENTAL PROPERTY - REVENUE	6,000.00-	6,000.00-	.00	.0
25.00	415.50	MACED REVENUE	1,370.07-	.00	1,370.07	100.0-
25.00	416.00	INCENTIVES/GEOTHERMAL, ETS, M	IISC 47,000.06-	38,350.00-	8,650.06	22.6-
25.00	416.20	ANCILLARY BILL SERV - EXPEN	SE 6,581.64	8,837.00	2,255.36	25.5
25.00	416.30	ETS - EXPENSE	.00	200.00	200.00	100.0-
25.00	416.40	RENTAL PROPERTY - EXPENSE	751.69	500.00	251.69-	50.3-
25.00	416.50	MACED EXPENSE	9,182.42	16,242.00	7,059.58	43.5
25.00	421.00	MISC NON-OPERATING INCOME	19,809.00-	.00	19,809.00	100.0-
25.00	421.20	LOSS/GAIN DISPOSITION PROPE		.00	64,290.41	100.0-
25.00		TOTAL	130,420.89-	31,085.00-	99,335.89	319.6-
26.00	423.00	G & T CAPITAL CREDITS	1,646,121.07-	.00	1,646,121.07	100.0-
26.00		TOTAL	1,646,121.07-	.00	1,646,121.07	100.0-
27.00	424.00	OTHER CAP CR & PATRONAGE AL		175,700.00-	14,771.15-	8.4
27.00		TOTAL	160,928.85-	175,700.00-	14,771.15-	8,4



2014 Board Materials

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% CHANGE

BUDGET SUMMARY REPORT FROM 01/13 THRU 12/13 SUMMARY - LINE NUMBER BY ACCOUNT

RUN DATE 02/11/14 02:36 PM

LINE ACTUAL ANNUAL BUDGET NO DPT ACCT ITEM DESCRIPTION

FROM BUDGET DIFFERENCE

TOTAL FOR 400 TO 999 3,003,156.44-756,594.00-2,246,562.44

GRAYSON RECC

PRG: BUDGTSUM

Overtime Hours 2012														
	BUDGET per Month	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
	******	September 1	-	-					*****	****		-		
OFFICE	20	5	3	36	15	5	15	35	25	5	20	4	9	177
CONSTRUCTION	42 {	18	0	299	39	54	4	72	64	12	12	18	21	613
ENGINEERING	{	0	0	0	0	0	0	0	0	1	0	0	0	1
MAINTENANCE	350	263	149	563	238	226	683	1539	240	243	231	182	731	5288
	412	286	152	898	292	285	702	1646	329	261	263	204	761	6079
	YTD				1.7	Ann.Mtg,								6079
Overtime Hours 2013														
	BUDGET													
	per Month	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
	*****			-	-		-		Laborat.			****	*****	
OFFICE	20	3	13	10	26	6	9	11	10	17	14	27	9	155
CONSTRUCTION	42 (	35	40	20	12	122	30	0	0	8	0	0	0	267
ENGINEERING	1	0	3	1	1	0	2	0	0	2	0	0	2	11
MAINTENANCE	350	176	150	188	178	226	304	578	416	300	307	449	492	3764
	412	214	206	219	217	354	345	589	426	327	321	476	503	4197

		<u>Jan-13</u>		Feb-13		<u>Mar-13</u>	Apr-13	May-13	Jun-13		Jul-13		Aug-13		Jan-14
Base Fee Calls taken by person @ Calls taken by IRV @ Calls only reaching FEG @ Abandoned calls Total Calls Received	\$	1,660.94 294 136 89 141 660	\$	1,660.94 203 3 39 8 253	\$	1,660.94 279 76 257 126 <b>738</b>	\$ 1,660.94 239 1 41 32 313			\$	1,660.94 597 56 220 69 <b>942</b>	5	1,660.94 352 20 87 32 491	\$	1,706.63 436 103 100 129 768
Text - In - Out				11											
Calls from Dispatcher to Us @ Daily Faxes @		157		98		115	140				386		273		184
Call related Cost	\$	1,071.96	\$	738.06	\$	1,185.36	\$ 966.48			\$	2,268.84	\$	1,405.98	\$	1,177.10
License Fees, Training, etc	\$	361.00	\$	486.00	\$	411.00	\$ 411.00			\$	411.00		411		361
	\$	3,093.90	\$	2,885.00	\$	3,257.30	\$ 3,038,42			5	4,340.78	\$	3,477.92	\$	3,244.73
Bill Payments Taken - Credit Cards - E-checks		12 8 20		10 4 14		29 10 39	22 4 26				14 5 <u>19</u>		22 6 28		22 6 28
After Hours & Weekends		20		14		39	26				19		25		28
Electronic Payments Tall Office Personnel	c	1257 995		1294 1065		1321 1150	1339				1300 1117		1317 1133		1328 1184
Auto Pay On-Line Smart Phone Automatic Drafts CRC		995 129 908 68 259 20 3,636		131 955 73 252 14 3,784		1150 121 958 82 231 39 3,902	130 923 85 250 26 3,862				1117 149 918 121 264 19 3,888		1133 166 946 117 264 28 3,971		1164 187 981 164 283 28 4,155
Total Dollars	\$	807,724.62	\$1		\$ 1	,040,715.00	\$			5	731,086.24	\$	837,538.57	\$7	765,126.57

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

March 20, 2014

Dear Director:

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Friday, the twenty-eighth day of March, 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely.

Roger L. Trent Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

Hogel L. Spent

RLT/ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

March 20, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on Friday, March 28, 2014, at 9:00 a.m.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

RWELLE

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

#### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### BOARD MEETING AGENDA

On March 28, 2014 at 9:00 a.m., the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- Sign Wavier of Notice
- Invocation
- Approval of the Minutes from the February 2014 Board Meeting
- Manager of Technical Services Report Brian Poling
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for January 2014 – Don Combs, Manager of Finance & Accounting
- Consider Approval of the Following RUS Work Orders and Submit Them to RUS:

October 2013	Work Order No. 1182	\$146,912.93
	Work Order No. 1183	\$7,899.28
November 2013	Work Order No. 1184	\$148,324.86
	Work Order No. 1185	\$9,760.49
December 2013	Work Order No. 1186	\$104,104.48
	Work Order No. 1187	\$14,658.68
	Total	\$431,660.72

- Manager of Marketing & Member Services Report Kim Bush
- 8. Operations Report and Safety Report Kyle Clevenger, Manager of Operations
- Approval of Ninety-One (91) New Memberships and Retirement of Ninety-One (91) Existing Memberships for February 2014
- Consider Approval of Accounts to be Charged Off to Reserve \$4,740.52
- Consider Approval of President's Business Expense in the Amount of \$52.61, Director's Business Expense in the Amount of \$10,650.36 and Attorney's Business Expense in the Amount of \$393.43
- 12. President's Report Carol Hall Fraley
- 13. Cooperative Legal Matters W. Jeffrey Scott
- Consideration of East Kentucky 2013 Margins in Light of the PSC Order in East Kentucky Rate Case 2010-00167
- Consideration of Cooperative Legal Counsel's Contract
- KAEC Director's Report Jimmy Whitt
- EKPC Director's Report Kenneth Arrington

## Board Meeting Agenda March 28, 2014

- 18. Consider Community Service and/or Donations
- 19. Approval of Attendance at Meetings Directors & Employees
- 20. Report of Any Meetings Held
- 21. Confirm Dates for Future Board Meetings
- 22. Additional Business
- Adjourn

On February 28, 2014 at 9:00 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION

Director Dupuy gave the invocation.

APPROVAL OF MINUTES

Motion was made by Director Dupuy, seconded by Director Martin and unanimously agreed to approve the minutes from the January 2014 Board Meeting.

APPROVAL OF MINUTES DIRECTOR'S RETREAT

Motion was made by Director Martin, seconded by Director Rice and unanimously agreed to approve the Director's Retreat minutes from the January 2014 Retreat.

MANAGER OF TECHNICAL SERVICES Brian Poling, Manager of Technical Services reported on the following:

The Public Service Commission has mandated t a "Cyber Security Policy" to be structured and enforced by all electric utilities to stop the possible threat of cyber-attacks on the power grid. All the cooperatives in the state met in an effort to develop standards that will keep the PSC from forcing their own protection policies on each utility. A subgroup of cooperatives, that had been audited by the PSC last quarter, have agreed to develop the recommendations since they knew what areas the PSC was particularly interested in and the timeframe for compliance

Brian is exploring the possibility of upgrading our phone system. This will depend in part on Windstream and the compatibility with Milsoft and our IVR. The current phone system was installed in 1988.

Mr. Poling showed a slideshow of Joe Sargent and Scott Speaks with broken poles found during the recent snow and ice storm. It also showed how accurate staking with the handheld device is. The picture was retrieved from Goggle.

Directors Whitt and Dupuy questioned the locating of individual outages. Our mapping system is not to the point of pinpointing every single outage. President Fraley explained that as the mapping system gets more advanced, pinpointing will become more accurate.

OFFICE & MEMBER SERVICES REPORT Don Combs, Manager of Finance and Accounting presented the Financial & Statistical Report for December 2014. Mr. Combs reported on the following:

FINANCIAL & STATISTICAL REPORT FOR DECEMBER

Kilowatt hour sales for the month of December (12/20-1/20) were 7.61% over budget. Purchases for the time period of (12/1-12/31) were 9.77% under budget. Line loss for the last twelve months was 4.43%. Year to date margins were \$1,337,035 compared to the budgeted amount of \$756,594.

EKPC's margins were \$1,646,121.07.

## 4<sup>TH</sup> QUARTER FINANCIALS

Mr. Combs reviewed the fourth quarter financial reports with the board and pointed out that T.I.E.R. had increased gradually. Written off accounts were better than anticipated; margins were more than anticipated. The 219 analysis for December was read by Mr. Combs and rest of the report was a recap of the year, including the work plan to date.

Legal Counsel Scott suggested that we file with PSC and ask them to enforce an order that ordered EKPC to return money to the distribution cooperatives and open up a rate case when they reached a certain margin. Mr. Combs will research this matter and make sure we understand the order correctly.

Director Dupuy asked what the storm cost GRECC. Mr. Combs said that all charges have not been received to date, but projected cost is approximately \$500,000.

President Fraley told the Board the first quote we have received on the new sign was approximately \$13,000. We will check with other venders.

Director Martin asked if Mr. Combs could put a report together for the March Board Meeting in regards to the debt to equity ratio.

APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR DECEMBER 2013 Motion was made by Director Rice, seconded by Director Dupuy and unanimously agreed to approve the Financial and Statistical report for December 2013 as presented for informational purposes only.

**BUSINESS INSURANCE** 

Following discussion, motion was made by Director Dupuy, seconded by Director Martin and unanimously agreed to award our business insurance coverage for 2014 to Federated Rural Electric Insurance Exchange at a cost of \$99,134. This coverage is for property, general liability claims, auto liability and physical damages, crime protection, directors, officers and managers liability protection. This does not include our workers compensation policy.

## WORKERS COMPENSATION

Mr. Combs presented the proposed worker's compensation at a cost of \$75,594, with a savings in the amount of \$13,089 due to a lower incident factor. Mr. Tony Hermesch said our workers compensation experience was as good as he had ever seen.

Motion was made by Director Martin, seconded by Director Dupuy and unanimously agreed to award the workers compensation insurance carrier to Federated Rural Electric Insurance Exchange.

President Fraley asked if there was interest in increasing coverage for Director's Liability. Legal Counsel Scott reviewed the proposal for the increase and advised the Board that he did not feel it was necessary. After discussing this matter with Legal Counsel Scott and all Directors, the increase was declined.

Based on Board Policy 509, Safety Incentive, President Fraley, Kyle Clevenger and Don Combs recommended we give the employees each \$50 due to the savings of \$13,089 for workers comp coverage.

Motion was made by Director Dupuy, seconded by Director Rice and unanimously agreed to approve to pay the Workers Comp incentive of fifty dollar each employees.

## MANAGER OF MARKETING & MEMBER SERVICES

Kim Bush, Manager of Marketing & Member Services, report was given by President Fraley and Mrs. Bush.

Pre-pay enrollment is 102. Three accounts are inactive. We have received 399 payments totaling \$24,836.53; and the average payment was \$62.25. There are 21 active accounts in Debt Management totaling \$5,284.78.

We received \$12,288.42 from LIHEAP in February. The total amount received in LIHEAP since November 1, 2013 is \$231,180.54. There were 28 winter hardship reconnects and 51 thirty day extensions through LIHEAP.

Tina Preece conducted 8 energy audits, 4 heat pump retrofit incentives and 2 How\$martKY Audit.

GRECC received 25 scholarship applications that will be judged March 4<sup>th</sup>. The Frankfort Youth Tour for junior high school students will be April 22<sup>nd</sup>. Applications were passed out and are available.

#### ANNUAL MEETING

A handout of the 2014 proposed Annual Meeting Budget of \$37,150 was presented by Mrs. Bush. The Annual Meeting will be Thursday, May 8<sup>th</sup>. Registration begins at 8 a.m. and runs through 6:00 p.m. with the business meeting starting at 6:00 p.m. We will be giving away buckets with bulbs, walking/yard sticks and possibly a LED lantern/flashlight with our logo. Bulbs will cost more this year, but we bought extra buckets last year. We may set up a tent since the trees are gone. Kim is checking on the price. For the Director election; Reese Printing is doing the ballots, and EKPC is printing the envelopes.

Motion was made by Director Crum, seconded by Director Rice and unanimously agreed to approve the 2014 Annual Meeting Budget as

presented.

Candidates for Director from Carter County will be in the April magazine. A

Timeline for the Annual Meeting and Election was passed out. The role of the Director will be President Fraley's topic in the magazine

#### **OPERATIONS REPORT**

Kyle Clevenger, Manager of Operations, gave the Operations Report. He reported on the following:

#### EMPLOYEE/LOST TIME ACCIDENT

There were no lost time accidents to report this month.

with the Board in March.

## SAFETY REPORT

The following safety meetings were held during February 2014:

January 06 —Sherry Buckler, General Accounting Supervisor, topic was on the dangers of frost bite and hypothermia during cold weather. Carol Fraley talked about the cost and training of an apprentice lineman.

January 15 —Kim Bush, Mgr. of Marketing & Member Services turned the meeting over to David White for the monthly KAEC safety meeting. A power point on grounding was presented, an update on proper grounding procedures discussed and grounds were tested. He reminded everyone to check the batteries in their testers.

## SAFETY REPORT (CONTINUED)

January 20 —Bradley Cherry, Purchasing Agent, did a power point on HSA and Health Equity, and gave an update on the ordered flame retardant clothing. Nancy Madden discussed the on line safety classes that can now be started for this year. Kyle reminded everyone to have a safe day.

January 27 —Kyle Clevenger, Manager of Operations, let Nancy Madden talked about Re-Sap (Safety Achievement Program) and the Emergency Response Plan. Kyle went over a recent safety investigation.

Kyle Clevenger, Manager of Operations continues to mention the necessity and importance of hard hats and rubber gloves. He reminded everyone of the importance of using ground chains. A line is not dead until it is grounded.

#### CONSTRUCTION

Construction built eighty-five (85) new work orders for the month of January and worked zero (0) hours of overtime.

#### OVERTIME HOURS

The Maintenance Department worked two hundred sixty-six (266) hours of overtime during the month of January 2014. Engineering Department worked two (2) hours of overtime during the month of January 2014.

#### DELINQUENT NOTICES

The Maintenance & Construction Departments collected on eighty-six (86) delinquent accounts and disconnected thirty (30) accounts in February.

#### CONTRACT CREWS

We gave two (2) Pike crews have been working in the following areas:

Tony Seagraves – Jordan Fork, Carter County Zach Clevenger – HWY 7, Elliott County and new construction

### RIGHT-OF-WAY CREWS

We have nine (9) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 612 trees, cut 1,341 trees, and cut 26,165 feet of brush/line. The crews are working in the following areas:

- 1 cutting crew in Carter, Lewis and Greenup Counties
- 4 cutting crews in Elliott, Rowan and Lawrence Counties
- 2 bucket truck crews in Lawrence, Elliott and Rowan Counties
- 1 tractor crew in Rowan County
- 1 bucket truck crew in Carter, Lewis and Greenup Counties

#### ENGINEERING REPORT

The Engineering Department released one hundred twenty-one (121) prints consisting of 15,060 feet of primary line and 1,325 feet of service wire. They currently have four (4) new services to be staked and four (4) to be drawn. They have approximately twenty-two (22) miscellaneous jobs to be staked or drawn.

## APPROVAL OF NEW MEMBERSHIPS & RETIREMENT OF EXISTING MEMBERSHIPS

Motion was made by Director Rice, seconded by Director Dupuy and unanimously agreed to approve seventy-seven (77) new memberships and retirement of ninety-one (91) existing memberships for January 2014.

#### BAD DEBT WRITE-OFFS

Motion was made by Director Martin, seconded by Director Whitt and unanimously agreed to charge off \$6,532.93 worth of bad debts and turn them over for collection.

APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY BUSINESS EXPENSES Motion was made by Director Martin, seconded by Director Rice and unanimously agreed to approve the President's business expense of \$652.70, Director's business expenses of \$19,170.87 and Attorney's business expense of \$80.41.

PRESIDENT'S REPORT

President Fraley reported on the following:

MIKE REYNOLDS

Mike Reynolds has been promoted to first class lineman and completed the required program.

2014 WINTER STORM

President Fraley recognized Mike Martin and Kyle Clevenger for their organizational skills during the February 5<sup>th</sup> storm, and getting the men fed and crews out early daily. Priscilla and Nancy handled the lodging for all out of town crews. Kim and the Member Representatives cooked and answered the phones. Kippy kept the warehouse supplied with needed supplies to restore lines. Bradley and Don worked with all Departments.

YEAR END REPORT

President Fraley gave her year-end report.

Extended construction Work Plan for a second year, to be completed at the end of 2014. Completed Middle Fork, State Project – Highway 7, and Mountain Telephone in Elliott County and Three Prong in Greenup County. Successfully completed the extension of a new IBEW Labor Contract for five years.

Eliminated the Elliott County garbage billing.

Negotiated a new health insurance policy that saved the Cooperative over \$600,000 over 5 years.

Successfully negotiated a rate case that resulted in an 8% increase.

Held Annual Meeting at Cooperative Headquarters with over 600 members in attendance.

Accepted the resignation of Jonathan Moreland and hired First Class Lineman, Shane McDavid,

Negotiated the pre-payment of the RS&I Plan for an 8% savings and refinanced it at 2%.

Removed all the evergreen trees from the front of the building.

Repaired tree damage to the parking garage.

Cut 206.55 miles of right-of-way, trimmed 7,207 trees, and cut 6,019 trees. Began winter right-of-way spraying.

Accepted 1,108 new members and lost 1,137 members.

Initiated the Pay Pal program to allow members to pre-pay their bills. This included a successful debt management program to collect off service bills.

Reviewed and updated several board policies.

No lost time accidents. Lowest workers compensation rate in years.

Connected the Kinder Morgan Gas Plant to be able to use electric energy instead of gas.

Caught up the deceased estates Capital Credits to be able to pay on monthly basis for properly presented applications.

Worked with member Scott Menix under the net metering tariff on his installation of a small solar project at his home.

Received an excellent report from Steve Kingsolver of the KY PSC on our system inspection.

Donated 5% of our CFC Patronage Capital to the system integrity fund.

Participated in the Honors Flight Program for WWII Veterans.

Re-worded the security deposit form.

YEAR END REPORT (CONTINUED)

Participated in the statewide effort to adopt measures and policies to prevent

and minimize cyber-attacks.

Started a program to correct NESC violations and septic system violations.

Planned a budget for 2014.

Implemented the MACED program.

Implemented the Frontier Housing Loan Program.

PSC LETTER GRECC received a letter from PSC encouraging us to work with our

consumers on upcoming bills.

**GREENUP COUNTY** 

SAWMILL

Director Dupuy asked about the progress of the sawmill in Greenup County. President Fraley told him he is on the Work Plan first in 2014. The new

Work Plan will commence January 1, 2015.

CRC We received a check from CRC in the amount of \$600.

CFC Director Whitt will be the official delegate to vote at the CFC 2014 Annual

Meeting and Director Trent will be the alternate delegate.

NOMINATING COMMITTEE The Nominating Committee met on February 19th, 2014 and agreed to

nominate all five candidates who had filed their Official Declaration of Intention to Run for Election to the Board of Directors to President Fraley. The names of J. D. McGlone, Herbie Suttles, Kenny Adkins, Tracy Brown and Jim Bentley will be placed on the official ballot as nominated by the

Nominating Committee.

LEGAL COUNSEL'S REPORT Legal Counsel Scott reported on the following:

CHARLESTON BOTTOM The judge has set a status conference, March 21, 2014, for an update at Legal

Counsel Scott's office. Legal Counsel Scott has a couple of depositions to

take from EKPC yet.

PSC/AMENDMENT 3 CASE Greg Shepler was deposed by EKPC on Tuesday, Feb 25. He did an

excellent job. He will assist us as we work toward a contract with Duke.

Greg Shepler stated that there are many other companies besides Duke. Mike of Rolling Stone magazine (January or February), wrote a good article

on how banks and investment were involved in utilities.

KAEC DIRECTOR'S REPORT Director Whitt reported that he and Directors Trent and Dupuy attended this

month's Board Meeting, and the Legislative Reception. Director Whitt

reported to the Board the following:

UUS showed a profit.

Discussed appointed versus elected members of the PSC.

Bill Corum reported on the law suit filed by a few union employees; TVA cable attachment issue; sales tax issue; meeting on Cyber Security scheduled

February 26th, and the upcoming NRECA Annual Meeting.

Roby Foree talked about annual meetings and showed a video of Kelsey K, a

proposed entertainer for annual meetings.

Chairman Hampton reported the CEO Search Committee has selected NRECA's Executive Search Services to assist in the search for Bill Corum's

replacement.

### EKPC DIRECTOR'S REPORT

Director Arrington reported that he and President Fraley had attended the EKPC Board of Directors Meeting and that most items had already been covered during other segments of this meeting.

Randy Blevins is going to be electrical inspector in Lawrence County. President and CEO Tony Campbell was sick and not at the meeting.

Paul Hawkins was elected secretary of ACES.

EKPC replacements: Robin Hayes replaces Gary Stansberry and Susan Brooks replaced Frank Oliva.

Monica Schmidt of NRECA was a guest at the Board meeting.

Taylor County RECC's Director, Don Shuffett's daughter, Shannon, passed away.

Bob Wade, former Nolin RECC board chairman passed away.

The T.I.E.R. was discussed.

Mike McNalley reported the preliminary 2013 margin of \$70.1 MM was \$19.7MM above budget.

#### DONATIONS

President Fraley presented to the Board for their consideration the following donation requests:

MSUCORPS - Morehead Build a Bed Sponsor - donation	\$150
Grayson Area Chamber of Commerce - Anna Robinson Memorial	
Art in the Part – donation	\$150
Greenup County Fire Fighters - donation	\$100
Boy Scout Troop - donation	\$100
Rowan County High School - Project Prom - donation	\$50
Rudy Fest – half page ad	\$250

Motion was made by Director Martin, seconded by Director Crum and unanimously agreed to approve the donations as presented.

#### MEETING ATTENDANCE

The following upcoming meetings were presented:

Robert Brown and Richard Easton attended the 2014 KAEC Superintendent & Foreman Conference in Bowling Green at the Corvette Museum a week before it collapsed.

## DIRECTORS CONFLICT OF INTEREST DISCLOSURE

Conflict of Interest Disclosures were handed out and signed by all Directors.

## BOARD MEETING DATE

The next board meeting will be held on Friday, March 28, 2014 at 9:00 a.m.

#### ADDITIONAL BUSINESS

There was no additional business brought before the board.

#### GOALS FOR 2014

President Fraley presented the goals for 2014:

To successfully complete a new 4 Year Work Plan and to gain approval from the Board, KY PSC and RUS.

To update the Wage and Salary Plan for another seven years.

To bid out the new 4 Year Work Plan and to have a contractor in place by January 1, 2015.

To move our right-of-way toward more per mile pricing and complete circuit cutting.

To work within our budget and to adapt for storms or unusual occurrences.

GOALS FOR 2014 To maintain our record of no lost time accidents. To keep our workforce drug and alcohol free. (CONTINUED) To plan for the succession of two first class lineman and the CFO. To successfully complete a Cyber Security Plan. To successfully complete an Off-System Power Supply Contract. To successfully conclude the Charleston Bottoms issue. To gain KY PSC approval for both of these issues. To keep our rates as low as possible while maintaining sound business practices and to serve our members in the best way we can. EXECUTIVE SESSION Chairman Trent called for an executive session and staff was excused at 11:49 a.m. Motion was made by Director Martin, seconded by Director Dupuy, to go into executive session. Motion carried. Motion was made by Director Martin, seconded by Director Whitt, to come out of Executive Session. Motion carried **ADJOURN** Chairman Trent adjourned the meeting at 12:00 p.m. Roger L. Trent, Chairman Billy E. (Eddie) Martin, Secretary/Treasurer

W. Jeffrey Scott, Legal Counsel

## President and CEO's Expenses

## January 2014

Date	Check	Description	Amount
1/29/2014	162238	*All American Graphics – TSE All A Classic Hoodie	\$9.54
1/31/2014	162215	VISA Expenses:	
		*1/8 & 16/14— EKPC/Amendment 3 depositions - meal *1/14/14 — Grayson Area Chamber Meeting - meal	\$29.75 \$13.32
		Total Expenses	\$52.61

<sup>\*</sup>prorated expense

## **DIRECTORS & ATTORNEY EXPENSES**

## January-14

KENNETH ARRI			
Per Diem	<ul> <li>GRECC vs EKPC Depositions (1/3 &amp; 6), GRECC Bd. Mtg. (1/24)</li> </ul>	\$	734.40
VISA	- Directors Retreat		13.50
	Christmas Gift (Ham)		121.90
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance	_	0.70
TOTAL		S	1,508.13
DONNIE CRUM			
	- GRECC Bd. Mtg. (1/24)	S	213.44
	- Directors Retreat		13.50
	Christmas Gift (Ham)		121.90
	Cash in Lieu of Insurance		637.63
	24 - Hr. Insurance		1.08
TOTAL		S	987.55
HAROLD DUPUY			
	GRECC vs EKPC Depositions (1/3 & 7); GRECC Bd. Mtg. (1/24)	5	700.80
	- Directors Retreat		13.50
	Christmas Gift (Ham)		121.90
	NRECA Directors Winter School		738.01
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		1.08
TOTAL		S	2,212.92
EDDIE MARTN			
Per Diem	GRECC Bd. Mtg. (1/24)	\$	208.96
	- Directors Retreat	-	13.50
14.5415	Christmas Gift (Ham)		121.90
	Cash in Lieu of Insurance		814.42
	24 – Hr. Insurance		1.08
TOTAL		S	1,159.86
WILLIAM T. RIC	E		
	- GRECC vs EKPC Depositions (1/3 & 7); GRECC Bd. Mtg. (1/24)	\$	444.80
	- Christmas Gift (Ham)		121.90
2	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.70
			1.4.4.1.19

ROGER TRENT				
Per Diem	-	GRECC Bd. Mtg. (1/24)	\$	239.20
VISA	-	Directors Retreat		13.50
		Christmas Gift (Ham)		121.90
		NRECA Directors Winter School		714.20
		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance		0.70
			S	1,727.13
JIMMY WHITT				
		GRECC vs EKPC Depositions (1/3 & 6); KAEC Bd. Mtg. Travel Day (1/20);		
rer Diem	-	GRECC Bd. Mtg. (1/24)	\$	1,067.68
VISA	-	Directors Retreat		13.50
1977.52		Christmas Gift (Ham)		121.90
		All A Classic (t-shirt)		7.95
		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance		1.08
			S	1,849.74
JEFF SCOTT				
Out-of-Pocket	-	Reimburse Postage 23 Collection Letters	\$	10.58
		Reimburse Postage PSC		50.77
		Reimburse Mileage Amedment 3 Deposition		85.88
		Reimburse Mileage CB Deposition		124.30
VISA	-	Christmas Gift (Ham)		121.90
TOTAL	-		\$	393.43

## Combs Report

### March 28, 2014

#### KWH Sales & Purchases: January 2014 - Pages 2-5

Sales: Month: 11.55 % over Budget (1/21 – 2/20)

YTD : 11.55 % over Budget Last Year to Date: 13.64 % more

Purchases: Month: 14.63 % over Budget (1/1 - 1/31)

YTD: 14.63 % over Budget

Line Loss: Month: 8.16 %

Matched: 7.96 % YTD: 8.16 % Last 12 Months: 5.24 %

#### Form 7: January 2014

Electric Revenue LESS Purchased Power;	\$ 169,230	less
Maintenance Expense	\$ 32,516	less
Admin & General	\$ 15,587	more
Margins	\$ 152,148	less

### Form 7: Year to Date

Margins :	\$ \$	428,469
Budgeted:	\$ \$	580.617

#### Financial Data:

- Operating Statement analysis Pages 6-8
- 219 Analysis Page 9

#### Other Items:

- 2013 Applications for Capital Credits Paid pages 10-11
- PSC Application to adjust certain rates granted in last Rate Case
- Ice Storm damage (\$) Page 12
- Questions from Previous Board meeting
- Equity Management 101

	1					TOTAL SALES	S		
2014					Actual				Budget
	4	KWH		\$	UNIT				
JANUARY		31,244,541	\$	3,777,343	0.1209	28,009,108	\$	3,578,595	0.1278
FEBRUARY	i	0	\$	12	#DIV/0!	21,890,454	\$	2,764,381	0.1263
MARCH	1	0	\$		#DIV/0!	19,207,928	\$	2,365,786	0.1232
APRIL	Í	0	\$		#DIV/0!	15,827,212	\$	1,947,159	0.1230
MAY	Î	0	\$		#DIV/0!	18,765,432	\$	2,344,016	0.1249
JUNE	1	0	\$	-	#DIV/0!	20,816,383	\$	2,605,635	0.1252
JULY	Î	0	\$	-	#DIV/0!	22,593,137	\$	2,815,549	0.1246
AUGUST	1	0	\$	- 1	#DIV/0!	19,506,135	\$	2,393,154	0.1227
SEPTEMBER	1	0	\$		#DIV/0!	16,851,412	\$	2,047,083	0.1215
OCTOBER	1	0	\$		#DIV/0!	20,663,225	\$	2,559,573	0.1239
NOVEMBER	Ì	0	\$	-	#DIV/0!	25,465,732	\$	3,211,249	0.1261
DECEMBER	j	0	\$	-	#DIV/0!	28,003,462	\$	3,570,771	0.1275
	ì	31,244,541		\$3,777,343	\$0.1209	257,599,620	-	\$32,202,952	\$0.1250
	=====		==				==		======
			Ac	tual vs. Bu	dget				
		31,244,541	M	onth	2014	28,009,108		11.55%	
		31,244,541	Y	D		28,009,108		11.55%	
			C	ompared to	2013				
		31,244,541		onth		31,244,541		0.00%	
		31,244,541	Y	TD		27,493,981		13.64%	



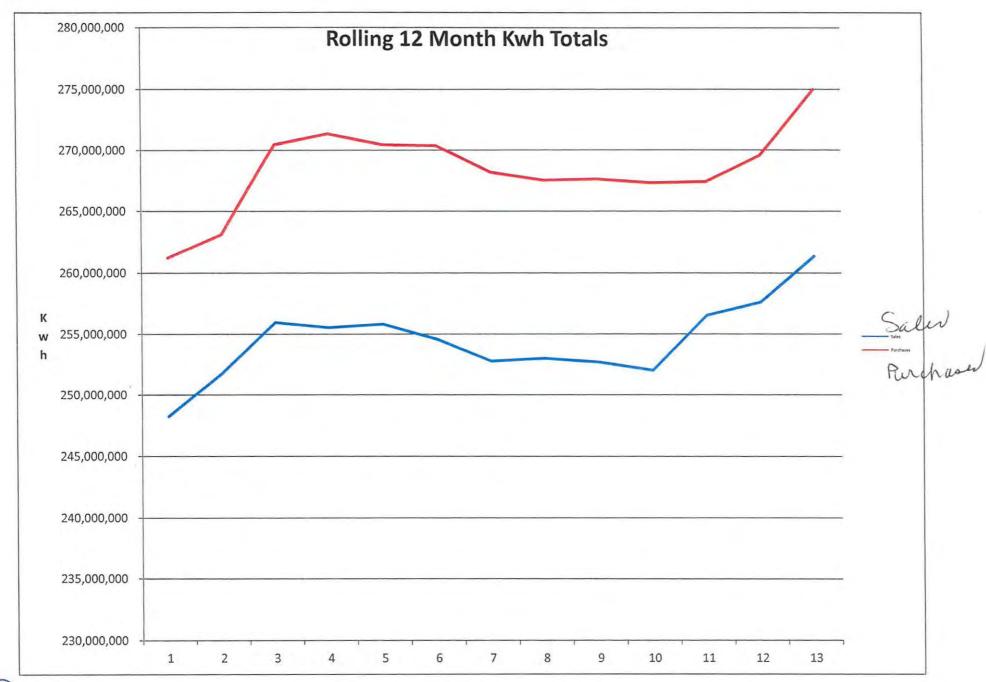
#### **TOTAL PURCHASES**

2014	W.	- 3				Actual			Budget	
	_#_	DEMAND	KWH		\$	UNIT	LD FCT			
JANUARY	ii	80,022	34,019,417	\$	2,475,095	0.0728	59.05%	29,677,694	\$2,107,116	0.0710
<b>FEBRUARY</b>	11					#DIV/0!	#DIV/0!	26,585,095	\$1,911,468	0.0719
MARCH	11					#DIV/0!	#DIV/0!	23,013,938	\$1,635,465	0.0711
APRIL	II					#DIV/0!	#DIV/0!	17,891,075	\$1,341,831	0.0750
MAY	11					#DIV/0!	#DIV/0!	18,040,542	\$1,407,162	0.0780
JUNE	11					#DIV/0!	#DIV/0!	20,307,811	\$1,584,009	0.0780
JULY	11					#DIV/0!	#DIV/0!	23,177,771	\$1,715,155	0.0740
AUGUST	- 11					#DIV/0!	#DIV/0!	22,867,738	\$1,692,213	0.0740
SEPTEMBER	11					#DIV/0!	#DIV/0!	18,197,539	\$1,364,815	0.0750
OCTOBER	11					#DIV/0!	#DIV/0!	18,997,141	\$1,310,803	0.0690
NOVEMBER	- 11					#DIV/0!	#DIV/0!	22,669,273	\$1,609,518	0.0710
DECEMBER	11					#DIV/0!	#DIV/0!	28,123,137	\$1,996,743	0.0710
	11		\$ 34,019,417	\$	2,475,095	\$0.0728	**********	269,548,753	\$19,676,298	\$0.0730
	====	=======	=========	==	=======	======	======	========	========	=======
			34,019,417	M	onth	Actual vs. 2014	Budget	29,677,694	14.63%	
			34,019,417			2014		29,677,694	4.1000000000000000000000000000000000000	



CPC	00	HEA	DO	MIM

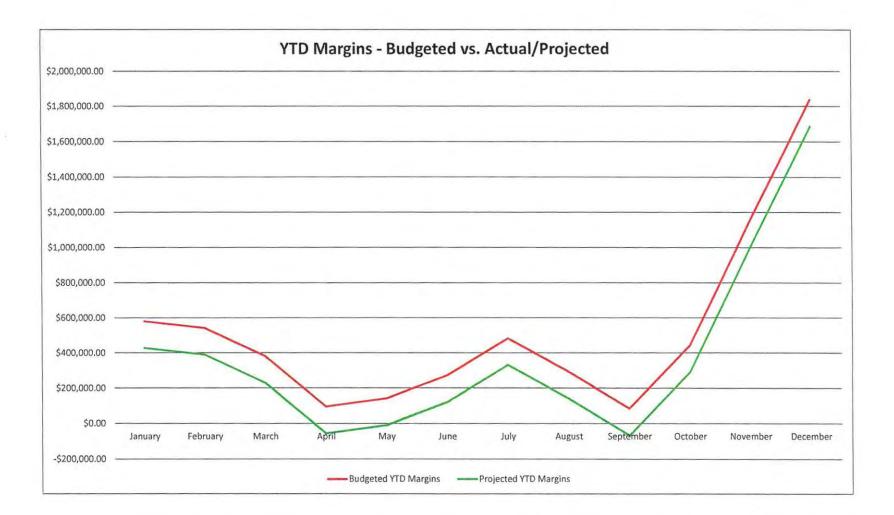
2014	Actual	Budget	Variance	Line Loss	Fuel Adj.	Fuel Adj. \$	ESC Rate	ESC \$
JANUARY	\$1,302,248	\$ 1,471,478	(\$169,230)	8.16%				
FEBRUARY	\$0	\$ 852,912	(\$852,912)	#DIV/0!				
MARCH	\$0	\$ 730,322	(\$730,322)	#DIV/0!				
APRIL	\$0	\$ 605,328	(\$605,328)	#DIV/0!				
MAY	\$0	\$ 936,854	(\$936,854)	#DIV/0!				
JUNE	\$0	\$ 1,021,626	(\$1,021,626)	#DIV/0!				
JULY	\$0	\$ 1,100,394	(\$1,100,394)	#DIV/0!				
AUGUST	\$0	\$ 700,941	(\$700,941)	#DIV/0!				
SEPTEMBER	\$0	\$ 682,268	(\$682,268)	#DIV/0!				
OCTOBER	\$0	\$ 1,248,771	(\$1,248,771)	#DIV/0!				
NOVEMBER	\$0	\$1,601,731	(\$1,601,731)	#DIV/0!				
DECEMBER	\$0	\$1,574,028	(\$1,574,028)	#DIV/0!				
			(\$169,230)	8.16%	#DIV/0!	*	#DIV/0!	•



## Monthy Operating Rev & Exp

	January 2013	February 2013	March 2013	April 2013	May 2013	June 2013	July 2013	August 2013	September 2013	October 2013	November 2013	December 2013	January 2014
Revenue Purchased Power Gross Margins	(3,240,118) 2,005,585 (1,234,533)	(2,798,488) 1,840,912 (957,576)	(2,496,140) 1,845,738 (650,402)	(1,979,105) 1,392,200 (586,905)	(2,340,872) 1,407,738 (933,134)	(2,620,502) 1,583,261 (1,037,241)	(2,496,515) 1,657,141 ( <b>839,374</b> )	(2,514,499) 1,553,012 ( <b>961,487</b> )	(2,077,868) 1,360,442 (717,426)	(2,535,052) 1,279,277 (1,255,775)	(3,321,366) 1,711,043 (1,610,323)	(3,668,236) 2,003,502 (1,664,734)	(3,876,546) 2,475,095 <b>(1,401,451)</b>
Operations	104,396	112,300	88,004	89,380	91,262	93,125	92,881	98,051	86,611	94,313	80,476	75,862	109,852
Maintenance	256,139	191,394	269,606	209,696	229,614	279,848	239,953	285,580	210,651	213,645	259,470	242,016	229,775
Customer Service	97,542	95,526	104,433	101,177	92,446	95,168	95,114	94,984	91,898	92,907	97,083	46,559	85,169
Informational Advertising	19,571	20,365	17,783	18,182	24,557	22,182	17,002	17,697	28,579	19,594	17,375	12,143	22,121
Demonstration Advertising	1,664	1,814	2,225	2,614	1,224	1,729	1,809	1,946	1,893	2,228	1,776	(517)	2,244
Admin & General	164,276	159,828	140,533	163,057	171,242	194,964	160,921	146,797	150,187	183,167	146,382	159,239	173,546
Depreciation	255,729	255,922	255,660	255,933	256,833	257,564	250,942	251,398	251,713	251,752	240,636	252,894	253,161
Regulatory	2,810	2,810	2,810	2,810	2,810	2,810	2,810	2,867	2,867	2,867	2,867	2,887	2,834
Interest - LTD	82,789	79,235	78,169	83,080	82,666	82,823	84,353	85,496	83,187	82,251	81,419	81,134	82,634
Interest - Deposits	200	200	200	199	199	200	200	201	204	202	199	157	131
Miscellaneous Expense	6,568	7,153	11,358	9,466	9,696	(4,106)	4,872	3,170	2,403	4,417	1,740	1,494	3,474
Interest Income	(2,451)	(2,443)	(2,449)	(2,451)	(2,410)	(2,457)	(2,457)	(2,469)	(2,490)	(2,454)	(2,454)	(2,452)	(2,446)
Non-Electric Revenue	8,827	(82,566)	(14,803)	(9,095)	(17,701)	(757)	(18,640)	(9,636)	(3,467)	7,620	9,729	69	10,485
Capital Credits	2	45.65.65	(148,349)	100		(1,151)		-	(1,205)	(10,225)	-	-	-
Margins * ( )'s = positive margins	(236,473)	(116,038)	154,778	337,143	9,304	(15,299)	90,386	14,595	185,605	(313,491)	(673,625)	(793,249)	(428,471)
Operating Expenses	991,684	926,547	970,781	935,594	962,549	1,026,307	950,857	988,187	910,193	947,343	929,423	873,868	964,941
Monthly OTIER	3.86	2.46	(0.98)	(3.06)	0.89	1.18	(0.07)	0.83	(1.23)	4.81	9.27	10.78	6.19
	Rolling 12	Month Tot	als										
Revenue	(29,860,615)	(30,275,925)	(30,779,003)	(30,834,736)	(30,995,266)	(30,963,616)	(30,913,354)	(31,156,385)	(31,262,770)	(31,265,125)	(31,850,437)	(32,088,761)	(32,725,189)
Purchased Power	18,985,986	19,119,196	19,611,817	19,828,815	19,868,274	19,904,108	19,790,445	19,781,304	19,786,987	19,680,431	19,590,989	19,639,851	20,109,361
Gross Margins	(10,874,629)	(11,156,729)	(11,167,186)	(11,005,921)	(11,126,992)	(11,059,508)	(11,122,909)	(11,375,081)	(11,475,783)	(11,584,694)	(12,259,448)	(12,448,910)	(12,615,828)
Operations	1,125,083	1,131,204	1,124,525	1,122,019	1,120,008	1,116,250	1,133,461	1,142,892	1,120,176	1,131,922	1,114,252	1,106,661	1,112,117
Maintenance	3,364,689	3,341,482	3,286,809	3,253,980	3,226,847	3,212,870	2,985,033	3,006,927	2,963,614	2,946,365	2,987,243	2,887,612	2,861,248
Customer Service	1,048,165	1,056,159	1,069,849	1,071,732	1,066,117	1,070,210	1,080,268	1,075,490	1,072,094	1,067,464	1,058,347	1,104,837	1,092,464
Informational Advertising	223,439	223,530	222,496	223,457	233,596	238,064	239,043	238,985	249,279	241,983	240,682	235,030	237,580
Demonstration Advertising	23,939	23,338	23,033	24,092	23,257	22,972	23,421	22,868	22,925	23,201	22,730	20,405	20,985
Admin & General	1,837,768	1,847,231	1,797,162	1,834,063	1,858,242	1,916,275	1,937,844	1,934,713	1,924,395	1,922,992	1,913,381	1,940,593	1,949,863
Depreciation	3,015,035	3,022,893	3,030,179	3,037,847	3,045,858	3,054,339	3,055,734	3,056,005	3,054,597	3,052,610	3,039,001	3,036,976	3,034,408
Regulatory	33,575	33,847	34,119	34,391	34,663	34,935	35,078	34,863	34,648	34,433	34,218	34,025	34,049
Interest - LTD	1,011,393	1,007,242	1,001,460	999,125	997,404	995,445	991,842	992,229	991,326	989,962	988,158	986,602	986,447
Interest - Deposits	40,872	34,740	28,549	22,384	16,158	9,888	3,922	4,008	4,096	4,182	4,266	2,361	2,292
Miscellaneous Expense	46,558	53,563	63,165	70,887	79,139	73,653	77,175	73,191	70,126	70,930	64,190	58,231	55,137
Interest Income	(29,665)	(29,605)	(29,542)	(29,482)	(29,409)	(29,400)	(29,397)	(29,394)	(29,431)	(29,432)	(29,438)	(29,437)	(29,432)
Non-Electric Revenue	(102,810)		(168,142)	(177,896)	(183,865)	(155,653)	(151,928)	(151,932)	(156,090)	(147,174)	(129,378)	(130,420)	(128,762)
Capital Credits	(152,764)		(156,361)	(156,361)	(156,361)	(157,512)	(157,512)	(157,512)	(150,705)	(160,930)	(160,930)	(160,930)	(160,930)
Margins	610,648	238,008	160,115	324,317	204,662	342,828	101,075	(131,748)	(304,733)	(436,186)	(1,112,726)	(1,356,364)	(1,548,362)
Operating Expense	11,770,516	11,775,229	11,681,346 0.84	11,693,977 0.68	11,701,289	11,744,901 0.66	11,562,821	11,582,171	11,507,276	11,486,044	11,466,468	11,413,333 2.37	11,386,590
Rolling 12 Month OTIER	0,40	0.76	0.84	0.08	0.79	0.06	0.90	1,13	1.31	1.44	2.13	2.3/	2.57







	2	014 Monthly Mar	gins
	Actual	Budgeted	Difference
January	\$428,469.46	\$580,616.96	-\$152,147.50
February	\$0.00	-\$37,949.04	
March	\$0.00	-\$160,540.04	
April	\$0.00	-\$285,534.04	
May	\$0.00	\$45,990.96	
June	\$0.00	\$130,763.96	
July	\$0.00	\$209,531.96	
August	\$0.00	-\$189,921.04	
September	\$0.00	-\$208,594.00	
October	\$0.00	\$357,907.96	
November	\$0.00	\$710,869.96	
December	\$0.00	\$683,137.44	

	2014 YTD Margins	
Actual	Budgeted	Difference
\$428,469.46	\$580,616.96	-\$152,147.50
	\$542,667.92	
	\$382,127.88	
	\$96,593.84	
	\$142,584.80	
	\$273,348.76	
	\$482,880.72	
	\$292,959.68	
	\$84,365.68	
	\$442,273.64	
	\$1,153,143.60	
	\$1,836,281.04	

2013 Projected Margins
YTD + Actual
\$428,469.46
\$390,520.42
\$229,980.38
-\$55,553.66
-\$9,562.70
\$121,201.26
\$330,733.22
\$140,812.18
-\$67,781.82
\$290,126.14
\$1,000,996.10
\$1,684,133.54

			JANUAR	Y 2014			
			219 ANA	LYSIS			
							BUDGETED
ESCRIPTION		NU	JMBER	COST	LOAN FUNDS	UNIT COST	UNIT COST
EMENTS		41		970.30	(970.30)		
NE EXTENSIONS		11		26,406.85	26,406.85	2,400.62	3,229.93
ES							
PROJECTS							
E UPGRADES		8		16,128.36	16,128.36	2,016.05	1,920.25
NALIZERS		0		0.00	0.00		
ATORS			0				
	**	54	POLES	97,161.02	97,161.02	1,799.28	2,410.75
ITY LIGHTS		15		8,638.77	8,638.77	575.92	423.50
PROJECTS		14		36,402.39	36,402.39		
		120		185,707.69	183,767.09		
AL EQUIPMENT	ACCT#						
S	370.00	8		1,593.68	1,593.68	199.21	160.00
FORMERS	368.00	21		16,777.11	16,777.11	798.91	1,120.00
ES	370.10	0		0.00	0.00	0.00	
NNECT METERS	370.20	0		0.00	0.00	0.00	
SP EQUIP	365.00	0		0.00	0.00	0.00	
		29		18,370.79	18,370.79		
IAL				19,775.15			
IAL OH				45,280.52			
				11,642.26			
ОН				49,130.27			
OH	OH	ОН	ОН	OH	OH 45,280.52 11,642.26	OH 45,280.52 11,642.26 49,130.27	OH 45,280.52 11,642.26 49,130.27

# 2014

# Ice Storm Cost

	\$ 495,507.07
GRECC Labor	 99,955.08
Work Orders - Pike	120,235.66
Expense - Contractors, Meals, etc.	\$ 275,316.33

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

April 21, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on **Tuesday**, **April 29**, **2014**, **at 9:00 a.m**.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

April 21, 2014

Dear Director:

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Tuesday, the twenty-ninth day of April, 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely,

Roger L. Trent Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

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RLT/ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

#### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### BOARD MEETING AGENDA

On April 29, 2014 at 9:00 a.m., the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- Sign Wavier of Notice
- Invocation

1.0

- Approval of the Minutes from the March 2014 Board Meeting
- Technical Services Report Brian Poling, Manger of Technical Services
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for February 2014 – Don Combs, Manager of Finance & Accounting
- 6. Manager of Member Services Manager of Marketing & Member Services Report Kim Bush
- Operations and Safety Report Kyle Clevenger, Manager of Operations
- Approval of Eighty-Six (86) New Memberships and Retirement of One Hundred Fifteen (115)
   Existing Memberships for March 2014
- Consider Approval of Accounts to be Charged Off to Reserve \$13,369.03
- Consider Approval of President's Business Expense in the Amount of \$120.32, Director's Business Expense in the Amount of \$12,575.76 and Attorney's Business Expense in the Amount of \$50.77
- 11. President's Report Carol Hall Fraley
- 12. Cooperative Legal Matters W. Jeffrey Scott
  - a) Consideration of Alternate Source Under Amendment 3
- KAEC Director's Report Jimmy Whitt
- EKPC Director's Report Kenneth Arrington
- 15. Declaration of Candidates for the East Kentucky Power Corporation Board Seat
- Consider Community Service and/or Donations
- Approval of Attendance at Meetings Directors & Employees
- Report of Any Meetings Held
- 19. Confirm Date for Organizational Meeting of the Board of Directors
- Confirm Date for Next Regular Board Meeting Friday, May 23, 2014
- 21. Additional Business
- Adjourn

On March 28, 2014 at 9:05 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: W. Jeffrey Scott, Legal Counsel, Carol Hall Fraley, President and CEO and Priscilla Sparks, Executive Assistant.

INVOCATION

Director Rice gave the invocation.

APPROVAL OF MINUTES

Motion was made by Director Martin, seconded by Director Rice and unanimously agreed to approve the minutes from the February 2014 Board Meeting.

MANAGER OF TECHNICAL SERVICES

Brian Poling reported on the following:

The phone system talked about last month was not compatible with Milsoft on our IVR system and with Verizon. Brian will keep looking at what's available and keep testing.

The new construction work plan schedule is completed and we have started gathering historical data in preparation for the kick-off meeting on April 17<sup>th</sup>. It will take about 6 months to complete the analysis. The final draft will be ready for review and appropriate action at the October board meeting. The bid packets will be sent out a few days later and we will have them ready for selection of a contractor at the November board meeting. This will give adequate transition time should we award the contract to a new contractor. The official start date for the new work plan will be January 5, 2015.

OFFICE & MEMBER SERVICES REPORT

Don Combs, Manager of Finance and Accounting presented the Financial & Statistical Report for January 2014, with Bradley Cherry, Purchasing Agent /Accounting. Mr. Combs reported on the following:

FINANCIAL & STATISTICAL REPORT FOR JANUARY

Kilowatt hour sales for the month of January (01/21-02/20) were 11.55% over budget. Purchases for the month of January (1/1-1/31) were 14.63% over budget. Line loss for the last twelve months was 5.24%. Year to date margins were \$428,469 compared to the budgeted amount of \$580,617.

PSC UPDATES

Application to adjust certain rates granted in the last Rate Case has been filed with PSC. Some of the rates were incorrect.

SOLAR PROJECT

On Monday, March 31, the contractor will be here to look at starting the solar project. The quotes submitted were \$33,000 and \$35,000. We will get the \$10,000 grant from MACED and plans to have it installed by end of April.

MARGINS

Mr. Combs and Mr. Cherry explained two ways to increase margins. One is by raising the KWh rate and the other is by raising the service charge. The service charge may be a little fairer, because it is spread over every account and not on the KWh and individual billing uses.

**EQUITY MANAGEMENT** 

Mr. Combs gave a presentation on Equity in answer to a question from last month. Appropriate equity-levels vary from system to system. CFC looks at equity plus debt. Margins & Equities divided by 72 will give you base equity. Director Whitt asked if depreciation brings down equity and it does.

CAPITAL CREDITS

Capital Credits have been paid in the amount of \$52,236.94 on March 13, 2014. This completes the 2013 applications.

ICE STORM

The ice storm of February 5, 2014 cost approximately \$495,507.07 with the breakdown to date of:

Expenses –contractors, meals, etc. \$275,316.33 Work Orders – Pike \$120,235.66 GRECC labor \$99,955.08

President Fraley has sent a final report to the Ky. PSC, showing replacement of 65 poles to date and expenses of \$495,507.07.

T.I.E.R

January 2014's monthly T.I.E.R. was 2.57.

APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR JANUARY 2014 Motion was made by Director Martin, seconded by Director Dupuy and unanimously agreed to approve the Financial and Statistical report for January 2014, as presented, for informational purposes only.

RUS WORK ORDERS

RUS work orders for the months of October, November and December 2013 were presented to the board of directors for approval:

October 2013	Work Order No. 1182	\$146,912.93	
	Work Order No. 1183	\$7,899.28	
November 2013	Work Order No. 1184	\$148,324.86	
	Work Order No. 1185	\$9,760.49	
December 2013	Work Order No. 1186	\$104,104.48	
	Work Order No. 1187	\$14,658.68	
	Total	\$431,660.72	

Motion was made by Director Rice, seconded by Director Martin and unanimously agreed to approve said work orders as presented and submit them to RUS.

MANAGER OF MARKETING AND MEMBER SERVICES President Fraley gave the Manager of Marketing and Member Services Report:

There were no changes in LIHEAP funding. We have not received any payments in March. A final total will be reported in April.

Energy Audits performed in March were: 14 energy audits, 1 HowSmartKY audit, 2 Touchstone Energy audits, and 1 Commercial Lighting audit.

**ANNOUNCEMENTS** 

The Annual Meeting will be May 8<sup>th</sup>, commencing at 7:30 a.m. and with the business meeting at 6:00 p.m.

Frankfort Youth Tour, Tuesday April 22nd.

Members at close of business on April 8 will be eligible to vote in the Carter County director's election.

Ballots for Carter County will enter the mail no later than April 24th.

Ballots must be received by May 5, 9:00 a.m.

**OPERATIONS REPORT** 

Kyle Clevenger, Manager of Operations gave the Operations Report with Mike Martin, Assistant Manager of Operations. Mr. Clevenger reported on the following:

EMPLOYEE/LOST TIME ACCIDENT

There were no lost time accidents to report this month.

SAFETY REPORT

The following safety meetings were held during February 2014:

February 06—Don Combs, Mgr. of Finance of Accounting, was in charge of the meeting. The KAEC monthly meeting was scheduled, but canceled due to the ice storm and outages. Kyle reminded the crews to work safe and wear their PPE.

February 10—Carol Fraley, Manager and CEO, was in charge of the meeting. The meeting was canceled due to the ice storm and outages. Kyle reminded the crews to work safe and wear their PPE.

February 17—Mike Martin, Asst. Manager of Operations, read an article written by Michael J. Getman entitled "Improving Safety Through Communication". Carol Fraley talked about the safety program and handed out safety incentive checks for 2013. Kyle Clevenger reminded everyone to be careful during collections.

February 24—Andrea McCleese, Technical Services Supervisor, discussed data safety – viruses, malware, and spyware. Carol Fraley gave out certificates to Richard Easton and Robert Brown for completion of Superintendents & Foremen's conference. Kyle Clevenger went over the safety investigation reports on 4 accidents.

CONSTRUCTION

The Construction Department built one hundred twenty (120) new work orders for the month of February and worked eight (8) hours of overtime.

OVERTIME HOURS

The Maintenance Department worked one thousand seven hundred fifty-one (1,751) hours of overtime during the month of February 2014 due to the ice storm, and the Engineering Department worked fifty-three (53) hours of overtime.

**DELINQUENT NOTICES** 

The Maintenance and Construction Departments collected on two hundred five (205) delinquent accounts and disconnected seventy-three (73) accounts in March.

CONTRACT CREWS

Pike Electric has been doing storm work and new construction.

RIGHT-OF-WAY CREWS

We have nine (9) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 351 trees, cut 674 trees, and cut 19,380 feet of brush/line. The crews are working in the following areas:

- 1 tractor crew in Elliott County
- 1 bucket truck crew in Lawrence and Elliott Counties
- 1 bucket truck crew in Rowan County
- 1 bucket truck crew in Carter, Lewis and Greenup Counties
- 1 cutting crew in Carter, Lewis and Greenup Counties
- 2 cutting crews in Rowan County
- 2 cutting crews in Elliott and Lawrence Counties

RIGHT-OF-WAY CREWS (CONTINUED)

Mike Martin stated Kendall started a bucket truck crew and a spraying crew last week.

ENGINEERING REPORT

The Engineering Department released one hundred one (101) prints consisting of 1,460 feet of primary line and 1,430 feet of service wire. They currently have two (2) new services to be staked and four (4) to be drawn. They have approximately eight (8) miscellaneous jobs to be staked or drawn.

APPROVAL OF NEW MEMBERSHIPS & RETIREMENT OF EXISTING MEMBERSHIPS Motion was made by Director Dupuy, seconded by Director Rice and unanimously agreed to approve ninety-one (91) new memberships and retirement of ninety-one (91) existing memberships for February 2014.

BAD DEBT WRITE-OFFS

Motion was made by Director Dupuy, seconded by Director Martin and unanimously agreed to charge off \$4,740.52 worth of bad debts and turn them over for collection.

APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY BUSINESS EXPENSES Motion was made by Director Rice, seconded by Director Crum and unanimously agreed to approve the President's business expense of \$52.61, Director's business expenses of \$10,650.36 and Attorney's business expense of \$393.43.

PRESIDENT'S REPORT

President Fraley reported on the following:

2014 NO-LOST TIME

GRECC was recognized as a 2014 No-Lost Time Award Recipient with 350,234 hours worked since the last lost time date of December 20, 2009.

ADA ROSE STURGILL

Ada Rose Sturgill was sent a letter due to a violation of the NESC where her service wire was laying on the ground.

COBANK PATRONAGE

GRECC received from CoBank a Statement of Qualified Patronage Distribution for 2013. There was \$107,293.77 booked with \$80,470.33 directly deposited and \$26,823.44 of capital credits held.

CFC

GRECC received from NRUCFC (CFC) the Report of Annual Benefits of Ownership Statement as of 12/31/13 for KY061. The Cumulative Retirement of Patronage Capital was \$307,975.

**GRECC SIGN** 

We received quotes from Caudill's of Morehead for two signs. One is a new cover for the sign at Sparks Funeral Home and one will be on the lawn at the top of the circle drive at a cost of \$5,482.

PRESIDENT AND CEO

President Fraley's new contract was signed today.

**VANCEBURG** 

We received a check from Vanceburg, but it did not include the new factory and we feel like it is in our service territory. Joe Sargent will GPS the territory and if the factory is in our territory we will notify them.

DEPOSITS

We will refigure our deposit amounts when all substations are read and reclassified. New deposits will have to be justified and submitted to the Ky. P.S.C. for their approval.

DONNA WHITT

We received a nice call from Donna Whitt thanking us for the donation we made to the churches who helped feed our employees and contractors during the storm.

BLACK EXPLORER

The black explorer bid will be opened today if anyone is interested.

TRAILER

Roger Kitchen bid \$4,500 on the trailer and was the only one to submit a bid.

LEGAL COUNSEL'S REPORT

Legal Counsel Scott reported on the following:

President Fraley talked to Duke representatives this morning and they will not sign a contract over a year long. She talked to Greg Shepler for advice for the Board.

We are waiting on the commission to set a status conference date for GRECC and EKPC. PSC is overwhelmed with the BIG RIVER case. Legal Counsel Scott will call the Ky. PSC and leave a message for Richard Rath.

EKPC always mentions that we do not have a written contract with Duke. Legal Counsel Scott thinks we need to have something in place before we pursue.

Legal Counsel Scott asked and suggested that we put it on the April agenda as "Consideration of Alternate Sources Under Amendment 3".

The judge in this case would like to see all discovery completed by April 18<sup>th</sup>. Legal Counsel Scott has scheduled Smart, Mosier, McNally and possibly Jefferson on April 14<sup>th</sup>. East Kentucky Attorneys have agreed that Jeffrey can take some short depositions over the phone. They will be meeting at the Hampton Inn in Winchester. Frank Oliva works for Inter-County since retiring from EKPC and he should be deposed.

EKPC had over \$70 million in margins for 2013. Legal Counsel Scott emailed all directors yesterday in regards to a January 14, 2011 EKPC order. Legal Counsel Scott notified PSC of blank page (5) and they were to put it back on the website. This rate is in the best interest of its members to be signed by its members within 10 days. Nothing was ever filed by any coop. A lot of things in this order were never directed to the member Cooperatives and were never finished.

Case 2010-00449 outlines the procedure to be used and what must come back before the PSC. EKPC is now at \$70.1 million.

The Directors had a thorough discussion concerning this matter. It was also noted that the Gallatin contract has expired.

A motion was made by Director Martin, seconded by Director Crum and unanimously agreed upon for Legal Counsel to file a motion with the PSC on rate case 2010-00167.

LEGAL COUNSEL CONTRACT Motion was made by Director Martin, seconded by Director Rice and unanimously agreed upon to adopt Legal Counsel Scott's contract as presented.

# (CONTINUED)

LEGAL COUNSEL CONTRACT Legal Counsel Scott will prepare a new contract and bring two copies to the April Board Meeting to have signed. The contract becomes effective with the April 2014 Board Meeting.

#### KAEC DIRECTOR'S REPORT

Director Whitt reported the following on the KAEC Board Meeting this month:

UUS reports pole sales are down.

Under legislative issues, we are watching bills that would allow the PSC Commissioners to be elected instead of appointed and another that would prohibit utilities from disconnecting service from November through March. KY Living is still considering an online version of the magazine.

Bill Corum plans to retire in August.

### EKPC DIRECTOR'S REPORT

Director Arrington said that most of his report had been covered under related Board issues. He plans to attend an ACES Conference May 29 and 30th in Indianapolis. Directors Trent, Dupuy and Whitt will also attend, along with Don Combs and Bradley Cherry.

President Fraley said she would check and see when Mr. Arrington's credentials need to be presented to EKPC.

### THANK YOU'S AND **ANNOUNCEMENTS**

Rowan County High School for Project Prom 2014 sent a thank you letter. We support the Cary Willis Memorial Leadership Award and this year it was won by Austin Blevins, son of Mike and Glenda Blevins and the first to win from Greenup County.

#### DONATIONS

President Fraley presented to the Board for their consideration the following donation requests:

Elliott Co. 4-H Camping Program – reg. & transp. fees	\$195
Sarah's Place – extravaganza auction	\$50
Horton Flats Baptist Church - Edwards Cancer Center Fund Project	\$200
First Baptist Church KAH Fund -Kids Against Hunger	\$100
Greenup County Genealogy & Historical Society	\$50
Grayson Meals on Wheels	\$100
Carter County Public Library	\$250
Elliott Co. AAU Basketball Traveling Team for Youth	\$100
Miss Grayson Scholarship Pageant	\$50

Motion was made by Director Dupuy, seconded by Director Rice and unanimously agreed to approve the donations as presented.

#### MEETING ATTENDANCE

Upcoming employee meeting attendance requests were for:

2014 Milsoft User's Conference - Brian Poling and Andrea McCleese, June 10-12, 2014, Nashville, TN

NRECA Connect Conference - Kim Bush, May 13-16, 2014, San Antonio, TX

## MEETING ATTENDANCE

Director Trent said Stuart Varney was a good speaker at the NRECA CFC's meeting in Nashville, TN.

BOARD MEETING DATE	The April Board Meeting is scheduled for Tuesday, April 29, 2014 at 9:00 a.m. The May Board Meeting is scheduled for Friday, May 23, 2014 at 9:00 a.m. 2014 Board Meeting dates were scheduled through December with changes.
ADDITIONAL BUSINESS	There was no additional business.
ADJOURN	Chairman Trent adjourned the meeting at 11:50 a.m.
Roger L. Trent, Chairman	Billy E. (Eddie) Martin, Secretary/Treasurer

W. Jeffrey Scott

## Minutes of the Executive Session of the March 28, 2014 Grayson Rural Electric Cooperative Corporation Board Meeting

91 -1

W. Jeffrey Scott, Legal Counsel

On March 28, 2014 its regular board meeting.	Grayson Rural Electric Cooperative Corporation held an executive session during
EXECUTIVE SESSION	Director Whitt made a motion, seconded by Director Rice, to go into Executive Session at 11:08 a.m. and unanimously agreed upon.
	Matters concerning Cooperative Legal Counsel's contract were thoroughly discussed.
	Motion was made by Director Martin, seconded by Director Crum and unanimously voted to come out of Executive Session at 11:23 a.m.
Roger L. Trent, Chairman	Billy E. (Eddie) Martin, Secretary/Treasurer

## President & CEO's Expenses

# February 2014

<u>Date</u>	Check	Description	Amount
02/03/14	162177	NRECA Annual Meeting, Nashville, TN; March 2-5, 2014: *Annual Meeting Registration *Annual Meeting Registration (credited was given and	\$550.00
		applied toward Connect Meeting Kim Bush will be attending) *Annual Meeting Entertainment Ticket *Annual Meeting International Lunch Ticket	(\$550.00) \$50.00 \$55.00
3/06/14	162436	Visa: *2/13 Federated Insurance renewal –lunch meeting	\$15.32

Total Expenses \$120.32

<sup>\*</sup>prorated expense

# **DIRECTORS & ATTORNEY EXPENSES**

# February-14

KENNETH ARE	RINGTON		
Per Diem	- Director's Retreat (1/16); GRECC Bd. Mtg. (2/28)	\$	489.60
VISA			0.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.70
TOTAL		\$	1,127.93
DONNIE CRUM	1		
Per Diem	- Director's Retreat (1/16); Depositions (2/20-21); GRECC Bd. Mtg. (2/28)	\$	853.76
VISA			0.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		1.08
TOTAL	As a second seco	\$	1,492.47
HAROLD DUPL	$\mathbf{Y}$		
Per Diem	<ul> <li>Director's Retreat (1/16); KAEC Bd. Mtg. (2/18); GRECC Bd. Mtg. (2/28)</li> </ul>	\$	700.80
VISA			0.00
NRECA	- NRECA Annual Mtg. Registration		600.00
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance	-	1.08
TOTAL	5	\$	1,939.51
EDDIE MARTN			
Per Diem	Director's Retreat (1/16); Depositions (2/20-21); GRECC Bd. Mtg. (2/28)	\$	835.84
VISA	*		0.00
	Cash in Lieu of Insurance		814.42
	24 – Hr. Insurance	100	1.08
TOTAL		\$	1,651.34
VILLIAM T. RI	<u>CE</u>		
	- Depositions (2/20-21); GRECC Bd. Mtg. (2/28)	\$	667.20
VISA			
NRECA	- NRECA Annual Mtg. Registration		600.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.70
TOTAL		\$	1,905.53

ROGER TRENT	1			
Per Diem	÷	Director's Retreat (1/16); KAEC Bd. Mtg. (2/18); Depositions (2/19 & 21)		
		GRECC Bd. Mtg. (2/28)	\$	1,173.60
VISA	ě			0.00
NRECA		NRECA Annual Mtg. Registration		600.00
		Cash in Lieu of Insurance		637.63
TOTAL	4	24 – Hr. Insurance		0.70
			\$	2,411.93
JIMMY WHITT				
Per Diem	-	Director's Retreat (1/16); KAEC Bd. Mtg. (2/18); GRECC Bd. Mtg. (2/28)	\$	626.80
VISA	÷	KAEC Bd. Mtg.		181.54
NRECA	-	NRECA Annual Mtg. Registration		600.00
-		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance		1.08
			\$	2,047.05
JEFF SCOTT				
Out-of-Pocket	-	Reimburse Postage PSC Doc.	\$	50.77
VISA	-			-
TOTAL	_		S	50.77

## 2014 Meeting Days Kenneth Arrington

Dates	Meetings	Location	# of days	Approved	Optional	Additional	
1/3/2014	GRECC vs EKPC - deposition mtg - WJS office	Grayson, KY	1			1	
1/6/2014	GRECC vs EKPC - deposition	Grayson, KY	1			1	
1/24/2014	Grayson RECC Board Meeting	Grayson, KY	1	1			
1/16/2014	Director's Retreat	Grayson, KY	1			1	
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1			
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1			
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1			
		-					
Total	+		7	4	0	3	

## 2014 Meeting Days Donnie Crum

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/24/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/20/2014	GRECC vs EKPC pre-deposition mtg w/JS	Grayson, KY	1			1
2/21/2014	GRECC vs EKPC/CB - deposition	Grayson, KY	1			1
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4//29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
						-
	4		-			
				-		
Total			7	4		3

# 2014 Meeting Days Harold Dupuy

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/3/2014	GRECC vs EKPC- pre-deposition mtg WJS office	Grayson, KY	1			1
1/7/2014	GRECC vs EKPC- deposition	Grayson, KY	1			1
1/24/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/18/2014	KAEC Board Mtg. / Legislative Reception	Grayson, KY	1	1		
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/2-5/2014	NRECAAnnual Meeting	Nashville, KY	4	4		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			12	9	0	3

### 2014 Meeting Days Eddie Martin

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/24/2014	GRECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/20/2014	GRECC vs EKPC pre-deposition meeting with Jeffrey Scott	Grayson, KY	1			1
2/21/2014	GRECC vs EKPC/CB - deposition	Grayson, KY	1			1
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		-
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
		-				
		_				
		-				
Total		-	7	4		3

### 2014 Meeting Days Bill Rice

Dates	Meetings	Location	# of days	Approved	Optional	Additiona
1/3/2014	GRECC vs EKPC - pre-deposition mtg -WJS office	Grayson, KY	1		0	1
1/7/2014	GRECC vs EKPC - deposition	Grayson, KY	1			1
1/24/2014	Grayson RECC Board Meeting - Absent	Grayson, KY				
2/20/2014	GRECC vs EKPC pre-deposition mtg.with WJS	Grayson, KY	1			1
2/21/2014	GRECC vs EKPC/CB - deposition	Grayson, KY	1			1
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/2-5/2014	NRECA Annual Meeting	Nashville, TN	4	4		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
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# 2014 Meeting Days Roger Trent

Dates	Meetings	Location	# of days	Approved	Optional	Additiona
1/24/2014	GRECC Board Meetig	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			
2/18/2014	KAEC Board Mtg. / Legislative Reception	Frankfort, KY	1	1		
2/19/2014	GRECC vs EKPC pre-deposition mtg. w/ WJS	Grayson, KY	1			1
2/21/2014	GRECC vs EKCP/CB deposition	Grayson, KY	1			1
2/28/2014	GRECC Board Meetig	Grayson, KY	1	1		
3/2-5/2014	NRECA Annual Meeting	Nashville, KY	4	4		
3/28/2014	GRECC Board Meetig	Grayson, KY	1	1		
4/29/2014	GRECC Board Meetig	Grayson, KY	1	1		
						-
			12	9	0	3

## 2014 Meeting Days Jimmy Whitt

Dates	Meetings	Location	# of days	Approved	Optional	Additiona
1/3/2014	GRECC vs EKPC-pre-deposition mtg -WJS office	Grayson, KY	1			1
1/7/2014	GRECC vs EKPC-deposition	Grayson, KY	1			1
1/20/2014	KAEC Board Meeting Travel Day	Louisville, KY	1	1		
1/24/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/18/2014	KAEC Board Meeting / Legislative Reception	Grayson, KY	1	1		
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/17/2014	KAEC Board Meeting Travel Day	Louisville, KY	1	1		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			10	7	0	3

### Combs Report

## April 29, 2014

#### KWH Sales & Purchases: February 2014 - Pages 2-5

Sales: Month: 8.84% over Budget (2/21 - 3/20)

YTD: 10.36% over Budget Last Year to Date: 8.44 % more

Purchases: Month: 1.41 % over Budget (2/1 – 2/28)

YTD: 8.38 % over Budget

Line Loss: Month:

11.62 % Matched: 1.89 % 9.69 % YTD: Last 12 Months: 5.42 %

### Form 7: January 2014

Electric Revenue LESS Purchased Power:	\$ 124,970	more
Maintenance Expense Ice Storm \$482,115.52	\$ 434,411	more
Admin & General	\$ 15,587	more
Margins	\$ 152,148	less

#### Form 7: Year to Date

Margins:	\$ \$	146,526
Budgeted:	\$ \$	537,668

#### Financial Data:

- Operating Statement analysis Pages 6-8
- 219 Analysis Page \_\_

#### Other Items:

- 990 filing for 2013
- Solar project

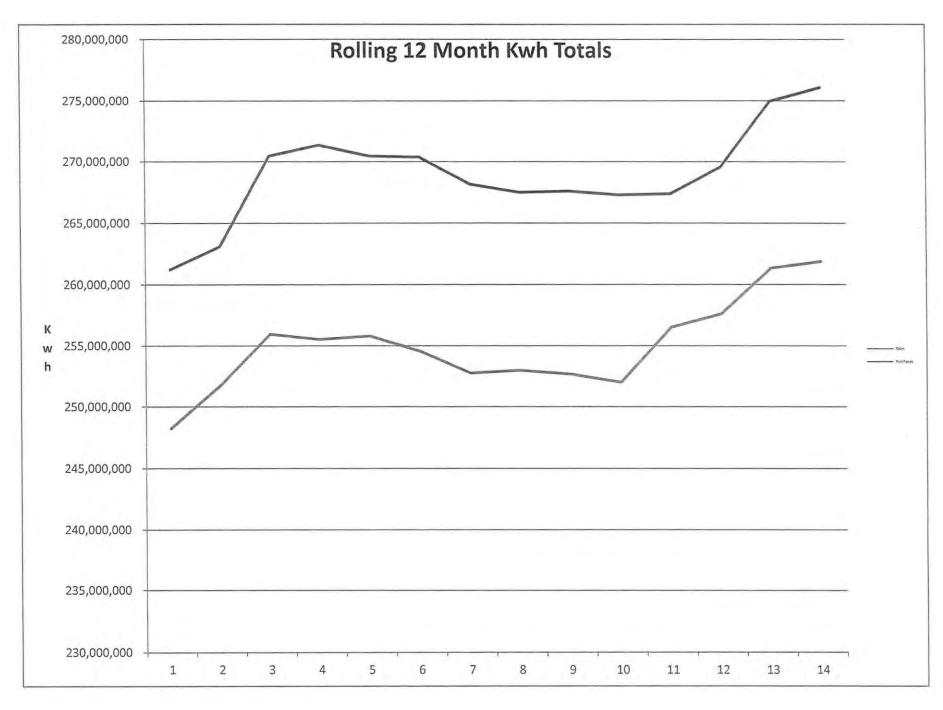
	1					TOTAL SALES	S		
2014	i				Actual				Budget
		KWH		\$	UNIT				
JANUARY	+	31,244,541	\$	3,777,343	0.1209	28,009,108	\$	3,578,595	0.1278
FEBRUARY	1	23,826,394		2,944,805	0.1236	21,890,454	\$	2,764,381	0.1263
MARCH	Û	0	\$	1	#DIV/0!	19,207,928	\$	2,365,786	0.1232
APRIL	i	0	\$		#DIV/0!	15,827,212	\$	1,947,159	0.1230
MAY	- 4	0	\$		#DIV/01	18,765,432	\$	2,344,016	0.1249
JUNE	1	0	\$	-	#DIV/0!	20,816,383	\$	2,605,635	0.1252
JULY	1	0	5		#DIV/0!	22,593,137	\$	2,815,549	0.1246
AUGUST	i	0	\$	2	#DIV/0!	19,506,135	\$	2,393,154	0.1227
SEPTEMBER	1	0	\$		#DIV/0!	16,851,412	\$	2,047,083	0.1215
OCTOBER	ì	0	\$		#DIV/0!	20,663,225	\$	2,559,573	0.1239
NOVEMBER	1	0	\$	1	#DIV/0!	25,465,732	\$	3,211,249	0.1261
DECEMBER	1	0	\$	-	#DIV/0!	28,003,462	\$	3,570,771	0.1275
		55,070,935	-	66,722,148	\$0.1221	257,599,620		\$32,202,952	\$0.1250
			==			=========	==		
			Ac	tual vs. Bu	dget			7.91	
		23,826,394	Mo	onth	2014	21,890,454		8.84%	
		55,070,935	YT	D		49,899,561		10.36%	
			Co	mpared to	2013				1
		23,826,394		onth	-	23,292,774		2.29%	
		55,070,935				50,786,755		8.44%	

#### TOTAL PURCHASES

2014						Actual		Budget			
	-11	DEMAND	KWH		\$	UNIT	LD FCT				
JANUARY	B.	80,022	34,019,417	\$	2,475,095	0.0728	59.05%	29.677,694	\$2,107,116	0.0710	
<b>FEBRUARY</b>	11	68,166	26,958,772	\$	1,966,923	0.0730	54.93%	26,585,095	\$1,911,468	0.0719	
MARCH	11					#DIV/0!	#DIV/0!	23,013,938	\$1,635,465	0.0711	
APRIL	ii.					#DIV/0!	#DIV/0!	17,891,075	\$1,341,831	0.0750	
MAY	II					#DIV/0!	#DIV/0!	18,040,542	\$1,407,162	0.0780	
JUNE	11					#DIV/0!	#DIV/0!	20,307,811	\$1,584,009	0.0780	
JULY	II					#DIV/0!	#DIV/0!	23,177,771	\$1,715,155	0.0740	
AUGUST	Ü					#DIV/0!	#DIV/0!	22,867,738	\$1,692,213	0.0740	
SEPTEMBER	11					#DIV/0!	#DIV/0!	18,197,539	\$1,364,815	0.0750	
OCTOBER	11					#DIV/0!	#DIV/0!	18,997,141	\$1,310,803	0.0690	
NOVEMBER	11					#DIV/0!	#DIV/0!	22,669,273	\$1,609,518	0.0710	
DECEMBER	11					#DIV/0!	#DIV/0!	28,123,137	\$1,996,743	0.0710	
	11	***********	\$ 60,978,189	\$	4,442,018	\$0.0728		269,548,753	\$19,676,298	\$0.0730	
	2002	=======		==		=======					
			26,958,772 60,978,189			Actual vs. 2014	Budget	26,585,095 56,262,788			

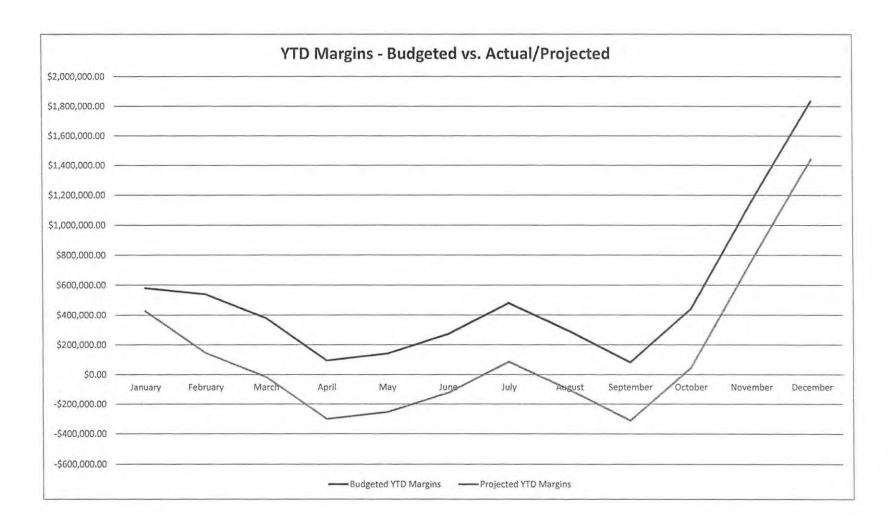
CD	220	BRA	DC	MIC

		GRUSS MARGI	140					
2014	Actual	Budget	Variance	Line Loss	Fuel Adj.	Fuel Adj. \$	ESC Rate	ESC \$
JANUARY	\$1,302,248	\$ 1,471,478	(\$169,230)	8.16%	(0.001326)	(41,181)	8.54%	337,194
FEBRUARY	\$977,882	\$ 852,912	\$124,970	11.62%	0.001326 -	30,962	6.47%	297,536
MARCH	\$0	\$ 730,322	(\$730,322)	#DIV/0!	0.000541		3.31%	
APRIL	\$0	\$ 605,328	(\$605,328)	#DIV/0!				
MAY	\$0	\$ 936,854	(\$936,854)	#DIV/0!				
JUNE	\$0	\$ 1,021,626	(\$1,021,626)	#DIV/0!				
JULY	\$0	\$ 1,100,394	(\$1,100,394)	#DIV/0!				
AUGUST	\$0	\$ 700,941	(\$700,941)	#DIV/0!				
SEPTEMBER	\$0	\$ 682,268	(\$682,268)	#DIV/0!				
OCTOBER	\$0	\$ 1,248,771	(\$1,248,771)	#DIV/0!				
NOVEMBER	\$0	\$1,601,731	(\$1,601,731)	#DIV/0!				
DECEMBER	\$0	\$1,574,028	(\$1,574,028)	#DIV/0!				
1	***************************************		(\$44,261)	9.69%	0.000180	(10,219)	6.11%	634,730



#### Monthy Operating Rev & Exp

	January 2013	February 2013	March 2013	April 2013	May 2013	June 2013	July 2013	August 2013	September 2013	October 2013	November 2013	December 2013	January 2014	February 2014
Revenue Purchased Power Gross Margins	(3,240,118) 2,005,585 (1,234,533)	(2,798,488) 1,840,912 (957,576)	(2,496,140) 1,845,738 (650,402)	(1,979,105) 1,392,200 (586,905)	(2,340,872) 1,407,738 (933,134)	(2,620,502) 1,583,261 (1,037,241)	(2,496,515) 1,657,141 (839,374)	(2,514,499) 1,553,012 ( <b>961,487</b> )	(2,077,868) 1,360,442 (717,426)	(2,535,052) 1,279,277 (1,255,775)	(3,321,366) 1,711,043 (1,610,323)	(3,668,236) 2,003,502 (1,664,734)	(3,876,546) 2,475,095 (1,401,451)	(3,048,089) 1,966,923 (1,081,166)
Operations	104,396	112,300	88,004	89,380	91,262	93,125	92,881	98,051	86,611	94,313	80,476	75,862	109,852	84,215
Maintenance	256,139	191,394	269,606	209,696	229,614	279,848	239,953	285,580	210,651	213,645	259,470	242,016	229,775	696,703
Customer Service	97,542	95,526	104,433	101,177	92,446	95,168	95,114	94,984	91,898	92,907	97,083	46,559	85,169	89,691
Informational Advertising	19,571	20,365	17,783	18,182	24,557	22,182	17,002	17,697	28,579	19,594	17,375	12,143	22,121	14,651
Demonstration Advertising	1,664	1,814	2,225	2,614	1,224	1,729	1,809	1,946	1,893	2,228	1,776	(517)	2,244	1,792
Admin & General	164,276	159,828	140,533	163,057	171,242	194,964	160,921	146,797	150,187	183,167	146,382	159,239	173,546	149,080
Depreciation	255,729	255,922	255,660	255,933	256,833	257,564	250,942	251,398	251,713	251,752	240,636	252,894	253,161	254,653
Regulatory	2,810	2,810	2,810	2,810	2,810	2,810	2,810	2,867	2,867	2,867	2,867	2,887	2,834	2,834
Interest - LTD	82,789	79,235	78,169	83,080	82,666	82,823	84,353	85,496	83,187	82,251	81,419	81,134	82,634	79,137
Interest - Deposits	200	200	200	199	199	200	200	201	204	202	199	157	131	130
Miscellaneous Expense	6,568	7,153	11,358	9,466	9,696	(4,106)	4,872	3,170	2,403	4,417	1,740	1,494	3,474	5,577
Interest Income	(2,451)	(2,443)	(2,449)	(2,451)	(2,410)	(2,457)	(2,457)	(2,469)	(2,490)	(2,454)	(2,454)	(2,452)	(2,446)	(2,450)
Non-Electric Revenue	8,827	(82,566)	(14,803)	(9,095)	(17,701)	(757)	(18,640)	(9,636)	(3,467)	7,620	9,729	69	10,485	(12,904)
Capital Credits		100	(148,349)			(1,151)		100	(1,205)	(10,225)			18	1111
Margins * ( )'s = positive margins	(236,473)	(116,038)	154,778	337,143	9,304	(15,299)	90,386	14,595	185,605	(313,491)	(673,625)	(793,249)	(428,471)	281,943
Operating Expenses	991,684	926,547	970,781	935,594	962,549	1,026,307	950,857	988,187	910,193	947,343	929,423	873,868	964,941	1,378,463
Monthly OTIER	3,86	2.46	(0.98)	(3.06)	0.89	1.18	(0.07)	0.83	(1.23)	4.81	9.27	10.78	6.19	(2.56)
	Rolling 12	Month Tot	als											
	14.5			in the Contraction	nair said sidan	Res Standard	- A 2 19 5 3 2 2	red still film	sin Atlantiko		end vo			
Revenue		(30,275,925)	(30,779,003)	(30,834,736)	(30,995,266)	(30,963,616)	(30,913,354)	(31,156,385)	(31,262,770)	(31,265,125)	(31,850,437)	(32,088,761)	(32,725,189)	(32,974,790)
Purchased Power	18,985,986	19,119,196	19,611,817	19,828,815	19,868,274	19,904,108	19,790,445	19,781,304	19,786,987	19,680,431	19,590,989	19,639,851	20,109,361	20,235,372
Gross Margins	(10,874,629)	(11,156,729)	(11,167,186)	(11,005,921)	(11,126,992)	(11,059,508)	(11,122,909)	(11,375,081)	(11,475,783)	(11,584,694)	(12,259,448)	(12,448,910)	(12,615,828)	(12,739,418)
Operations	1,125,083	1,131,204	1,124,525	1,122,019	1,120,008	1,116,250	1,133,461	1,142,892	1,120,176	1,131,922	1,114,252	1,106,661	1,112,117	1,084,032
Maintenance	3,364,689	3,341,482	3,286,809	3,253,980	3,226,847	3,212,870	2,985,033	3,006,927	2,963,614	2,946,365	2,987,243	2,887,612	2,861,248	3,366,557
Customer Service	1,048,165	1,056,159	1,069,849	1,071,732	1,066,117	1,070,210	1,080,268	1,075,490	1,072,094	1,067,464	1,058,347	1,104,837	1,092,464	1,086,629
Informational Advertising	223,439	223,530	222,496	223,457	233,596	238,064	239,043	238,985	249,279	241,983	240,682	235,030	237,580	231,866
Demonstration Advertising	23,939	23,338	23,033	24,092	23,257	22,972	23,421	22,868	22,925	23,201	22,730	20,405	20,985	20,963
Admin & General	1,837,768	1,847,231	1,797,162	1,834,063	1,858,242	1,916,275	1,937,844	1,934,713	1,924,395	1,922,992	1,913,381	1,940,593	1,949,863	1,939,115
Depreciation	3,015,035	3,022,893	3,030,179	3,037,847	3,045,858	3,054,339	3,055,734	3,056,005	3,054,597	3,052,610	3,039,001	3,036,976	3,034,408	3,033,139
Regulatory	33,575	33,847	34,119	34,391	34,663	34,935	35,078	34,863	34,648	34,433	34,218	34,025	34,049	34,073
Interest - LTD	1,011,393	1,007,242	1,001,460	999,125	997,404	995,445	991,842	992,229	991,326	989,962	988,158	986,602	986,447	986,349
Interest - Deposits	40,872	34,740	28,549	22,384	16,158	9,888	3,922	4,008	4,096	4,182	4,266	2,361	2,292	2,222
Miscellaneous Expense	46,558	53,563	63,165	70,887	79,139	73,653	77,175	73,191	70,126	70,930	64,190	58,231	55,137	53,561
Interest Income	(29,665)	(29,605)	(29,542)	(29,482)	(29,409)	(29,400)	(29,397)	(29,394)	(29,431)	(29,432)	(29,438)	(29,437)	(29,432)	(29,439)
Non-Electric Revenue	(102,810)		(168,142)	(177,896)	(183,865)	(155,653)	(151,928)	(151,932)	(156,090)	(147,174)	(129,378)	(130,420)	(128,762)	(59,100)
Capital Credits	(152,764)	(152,764)	(156,361)	(156,361)	(156,361)	(157,512)	(157,512)	(157,512)	(150,705)	(160,930)	(160,930)	(160,930)	(160,930)	(160,930)
Margins	610,648	238,008	160,115	324,317	204,662	342,828	101,075	(131,748)	(304,733)	(436,186)	(1,112,726)	(1,356,364)	(1,548,362)	(1,150,381)
Operating Expense Rolling 12 Month OTIER	11,770,516 0.40	11,775,229 0,76	11,681,346 0.84	11,693,977	11,701,289	11,744,901 0.66	11,562,821 0.90	11,582,171	11,507,276	11,486,044	11,466,468	11,413,333	11,386,590	11,838,506



	2014 Monthly Margins					
	Actual	Budgeted	Difference			
January	\$428,469.46	\$580,616.96	-\$152,147.50			
February	-\$281,943.11	-\$40,449.04	-\$241,494.07			
March	\$0.00	-\$160,540.04				
April	\$0.00	-\$285,534.04				
May	\$0.00	\$45,990.96				
June	\$0.00	\$130,763.96				
July	\$0.00	\$209,531.96				
August	\$0.00	-\$189,921.04				
September	\$0.00	-\$208,594.00				
October	\$0.00	\$357,907.96				
November	\$0.00	\$710,869.96				
December	\$0.00	\$683,137.44				

2014 YTD Margins					
Actual	Budgeted	Difference			
\$428,469.46	\$580,616.96	-\$152,147.50			
\$146,526.35	\$540,167.92	-\$393,641.57			
	\$379,627.88				
	\$94,093.84				
	\$140,084.80				
	\$270,848.76				
	\$480,380.72				
	\$290,459.68				
	\$81,865.68				
	\$439,773.64				
	\$1,150,643.60				
	\$1,833,781.04				

2013	3 Projected Marg
	YTD + Actual
	\$428,469.46
	\$146,526.35
	-\$14,013.69
	-\$299,547.73
	-\$253,556.77
	-\$122,792.81
	\$86,739.15
	-\$103,181.89
	-\$311,775.89
	\$46,132.07
	\$757,002.03
	\$1,440,139.47

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

May 15, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on Tuesday, May 23, 2014, at 9:00 a.m.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

May15, 2014

Dear Director:

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Tuesday, the twenty-third day of May 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely,

Roger L. Trent Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

Trent

RLT/ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

## GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

# **BOARD MEETING AGENDA**

On May 23, 2014 at 9:00 a.m., the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- 1. Sign Wavier of Notice
- Invocation
- Approval of the Minutes From the April 2014 Board Meeting
- Approval of the Minutes From the May 2014 Organizational Meeting
- 5. Technical Services Report Brian Poling, Manger of Technical Services
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for March 2014

  – Don Combs, Manager of Finance & Accounting
- Consider Selection of an Auditor to Perform the General Audit for June 1, 2013 Through May 31, 2014
- 8. Manager of Marketing & Member Services Report Kim Bush
- Operations Report and Safety Report Kyle Clevenger, Manager of Operations
- Approval of Ninety-Nine (99) New Memberships and Retirement of One Hundred Fourteen (114) Existing Memberships for April 2014
- 11. Consider Approval of Accounts to be Charged Off to Reserve \$18,296.62
- Consider Approval of President's Business Expense in the Amount of \$204.65, Director's Business Expense in the Amount of \$9,888.72 and Attorney's Business Expense in the Amount of \$944.20
- President's Report Carol Hall Fraley
- Cooperative Legal Matters W. Jeffrey Scott
- 15. KAEC Director's Report Jimmy Whitt
- 16. EKPC Director's Report Kenneth Arrington
- 17. Consider Community Service and/or Donations
- 18. Approval of Attendance at Meetings Directors & Employees
- 19. Report of Any Meetings Held
- Confirm Date for Next Regular Board Meeting, June 27, 2014
- Additional Business
- 22. Adjourn

On May 8, 2014, at 6: 57 p.m., the Directors of Grayson Rural Electric Cooperative Corporation held a special Board Meeting at its office in Grayson, Kentucky, for the purpose of electing officers for the coming year and approving the 2013 tax filing.

Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors including newly elected Board Member from Carter County, Jim Bentley. All were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION Director Dupuy gave the invocation.

FORM 990 The Form 990, basic tax return for non-profit, was voted on for

2013 TAX FILING approval. Form 990 is public record and was prepared by Alan

Zumstein.

Director Martin made a motion to approve the 2013 Tax Filing as presented, seconded by Director Dupuy with Directors Trent, Rice, Arrington and Whitt voting for approval. Director Bentley abstained.

ELECTION OF OFFICERS Chairman Trent announced that the next order of business was the

election of officers for the ensuing year. He then turned the meeting

over to Legal Counsel Scott to conduct the election of officers.

CHAIRMAN Legal Counsel Scott explained the purpose of the Organization Meeting

to our newly elected Carter County Director. He said that the Board elected Director Arrington to serve as the East Kentucky Power Director at the April 29, 2014 Board Meeting, due to EKPC's

Director's confirmation requirement.

Motion was made by Director Arrington to elect Roger Trent, Chairman; Harold Dupuy, Vice Chairman; Billy E. "Eddie" Martin, Secretary-Treasurer; and Jimmy Whitt, KAEC Director, by acclamation. Motion was seconded by Director Dupuy. Motion carried. Thereupon, Legal Counsel Scott turned the meeting back over

to Chairman Trent.

ADJOURNMENT Chairman Trent asked if there was any further business and there being

none the meeting was adjourned at 7:02 p.m.

Roger L. Trent, Chairman Billy E. (Eddie) Martin, Secretary/Treasurer

W. Jeffrey Scott, Legal Counsel

On April 29, 2014 at 9:46 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION

Director Rice gave the invocation.

APPROVAL OF MINUTES

Motion was made by Director Dupuy, seconded by Director Martin and unanimously agreed to approve the minutes from the March 2014 Board Meeting.

OFFICE & MEMBER SERVICES REPORT

Don Combs, Manager of Finance and Accounting and Bradley Cherry, Purchasing Agent / Accounting, gave the Financial & Statistical Report for February 2014. The following was reported:

FINANCIAL & STATISTICAL REPORT FOR FEBRUARY 2014 Kilowatt hour sales for the month of February (02/21-03/20) were 8.84% over budget. Purchases for the time period of (2/1-28) were 1.41% over budget. Line loss for the last twelve months was 5.42%. Year to date margins were \$241,000 less than anticipated. The ice storm contributed to some of these margin issues. We are currently running below budget at this time. January was under budget \$152,000 and February was under budget \$241,000.

FEBRUARY ANALYSIS 2014

Mr. Combs handed out the February 2014 219 Analysis. This shows we completed and closed some major projects including Three Prong. Middle Fork is complete unless Mt. Telephone has more work. There were 84 pole replacements with 27 poles paid for by Mt. Telephone and the majority of the remaining poles were ice storm related.

**FORM 990** 

A copy of the Form 990, basic tax return for non-profit, was handed out for review. The Form 990 was prepared by Alan Zumstein, CPA, along with our 2013 Tax Return.

Form 990 and the 2013 Tax filing should be reviewed by all Directors and will be put on the Organizational Meeting Agenda that will follow the Annual Meeting on May 8, 2014.

NRECA EMPLOYEE BENEFITS AUDIT

NRECA did an employee benefits 401K audit. It was discovered that the Cooperative had inadvertently over contributed to the employee's 401K accounts when we changed the way LTD was paid in 1997. An employee would have had to pay tax on disability if the premium was paid by the Cooperative. The employees elected to pay their LTD, and to compensate the employees, an equivalent percentage was paid by the Cooperative into a 401K account in the employee's name. In 2014 the premium went to \$.06676. We had been increasing by percentage and some prepaid vacation and sick leave had been included which caused the percentage to be higher. Since NRECA had not audited the account for 18 years, they agree to settle for a \$6,200 contribution. A new adoption agreement was sent to us at 1% to correct this error. Starting immediately, this issue will be reviewed each year at budgeting time.

Motion was made by Director Rice, seconded by Director Dupuy and unanimously agreed upon to correct the NRECA Employee Benefits 401K Audit as presented.

APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR FEBRUARY 2014 Motion was made by Director Crum, seconded by Director Dupuy and unanimously agreed to approve the Financial and Statistical report for February 2014 as presented for informational purposes only.

CAPITAL CREDITS

Bradley Cherry reported that twenty one capital credits will be paid after Legal Counsel Scott reviews the capital credit applications. These applications are through March 2014.

MANAGER OF MARKETING AND MEMBER SERVICES Kim Bush, Manager of Marketing and Member Services, reported on the following:

LIHEAP

LIHEAP total received was \$231,384, which was down compared to the 2012/2013 year. There were 40 winter hardship reconnects and 58 thirty day extensions. We have fewer due to good faith payment on the 30-day extensions and a contract is set up through October 15<sup>th</sup>.

**ENERGY AUDITS** 

Tina Preece completed the following audits: 1 How\$martKY Test Out audit; 9 Energy audits; 1 Heat Pump Retrofit and 2 with EKPC on Commercial Lighting Program.

SCHOOL PROGRAMS

Career Day was held in Elliott County and Prichard Elementary School.

FRANKFORT YOUTH TOUR

Eight high school juniors attended the Frankfort Youth Tour on Tuesday, April 22<sup>nd</sup> and 3 of those students are employee's children.

Callie Adkins, Greenup County and Emily Johnson, Elliott County are delegates that will be attending the Washington Youth Tour for GRECC in 2014.

SIMPLE\$AVERS

Tomorrow Kim Bush will be interview by WSAZ and three other commercials will air before end of the year. This is made possible with the \$10,000 set aside by EKPC for Simple\$avers advertisements.

ANNUAL MEETING

Mrs. Bush reported the following information in regards to the Annual Meeting on May 8, 2014:

Registration begins 7:30 a.m. and concludes 6:00 p.m.

Business Meeting commences at 6:00 p.m..

The same format as the last two years will be used.

Tent and chairs have been purchased for the meeting instead of renting, as we

can have them for future meetings.

Buckets will have bulbs, lantern, caulking, walking stick/yardstick, ink pen and the annual report.

There will be handouts and door prizes at different tables.

Several nice door prizes will be given away after the buinsess meeting. Members do not have to be present to win the door prizes.

GRECC BOARD ELECTION

We have received 17% of the ballots mailed in the Carter County Director's Election. Votes will be counted on Monday, May 5, 2014 at 10:00 a.m. under the direction of John B. Dean, Provost.

# EKPC MARKETING / ACCOUNTING MEETINGS

Don Combs asked Mrs. Bush how often EKPC has meetings with Member Services / Marketing. She replied usually at least 4 per year and every other month her, Tina or Julie attend some type of meeting. Mr. Combs was pointing out the difference EKPC makes in meetings for Member Services as compared to Accounting, which has none.

#### OPERATIONS REPORT

Kyle Clevenger, Manager of Operations gave the Operations Report. He reported on the following:

#### KAEC 2014 RESAP

President Fraley informed the Board of the Rural Electric Safety Achievement Program (RSAP) walk-thru inspection that was observed unannounced on April 10, 2014. There was minimal write up and Clarence Green, KAEC Director Safety and Loss Prevention, wrote that it was a very good unannounced On Site Observation welcomed by all employees who were very helpful and courteous. Those that participated in the inspection were Walt Stephens, Clark RECC, Tony Dempsey, Owens Electric, Robert Thornton, David White and Clarence Green from KAEC. She read to the Board the letter and their findings in detail.

GRECC submitted to Mr. Greene three proposed 2014 Safety Improvement Plan and read to the Board her proposal which is:

- (1) Warehouse, Maintenance and Covered Storage;
- (2) Miscellaneous Vehicle (Trailers, Backhoes and Etc.; and
- (3) Head, Eye, Face, Hearing, Foot, Hand, Etc., PPE.

President Fraley asked that these reports be made a part of and attached to these minutes.

# EMPLOYEE/LOST TIME ACCIDENT

There were no lost time accidents to report this month.

### SAFETY REPORT

The following safety meetings were held during March 2014:

March 06—Brian Poling, Mgr. of Technical Services, turned the meeting over to Scott Speaks who showed and talked about a new form for construction and engineering. Carol Fraley went over the rules for line extensions and talked about consumers filing insurance claims. She also talked about collections and helping consumers when possible. She reminded everyone to be careful during collections.

March 12—Priscilla Sparks, Executive Assistant, turned the meeting over to David White, KAEC Safety Director. A safety quiz on various topics in the 15<sup>th</sup> edition of the APPA safety manual was given and he distributed information about the Fallen Lineman organization. Carol Fraley, President & CEO, addressed safety hours and awarded everyone a safety bonus check for the year 2013 and the monthly safety give-a-way money.

March 17—Sherry Buckler, General Accounting Supervisor, read from the Safety Manual, 115.7-- 115.9 pages 43 & 44: Bucket Truck/Aerial Lift Rescue, After Rescue, & Training in Resuscitation and Rescue. Carol went over an accident investigation.

## SAFETY MEETING (CONTINUED)

March 24—Kim Bush, Mgr. of Marketing & Member Services, read from the Safety Manual, pager 45 – 47: Health & Environmental Control (201) Confined or Enclosed Spaces. Carol Fraley, President & CEO, presented Mike Reynolds with a certificate for the completion of apprenticeship for the occupation of 1<sup>st</sup> Class Lineman. She reminded everyone to be careful about slips, trips, and falls.

March 31 – Bradley Cherry, Purchasing Agent, read an article on Spring Driving Tips. Kyle told everyone to work safe today and everyday.

Kyle continues to mention the necessity and importance of hard hats, rubber gloves and the importance of using ground chains. A line is not dead until it is grounded.

### CONSTRUCTION

The Construction Department built one hundred four (104) work orders – 7 services added and 11 services retired, for the month of March and worked zero (0) hours of overtime.

#### OVERTIME HOURS

The Maintenance Department worked two hundred thirteen (213) hours of overtime and the Engineering Department worked two (2) hour overtime during the month of March 2013.

### **DELINQUENT NOTICES**

The Maintenance & Construction Departments collected on two hundred eighteen (218) delinquent accounts and disconnected seventy-one (71) accounts in April.

## ENGINEERING REPORT

The Engineering Department released one hundred (100) prints consisting of 3,705 feet primary line, 2,005 feet of service wire and 595 feet of underground service. They currently have two (2) new services to be staked and two (2) to be drawn. They have approximately eight (8) miscellaneous jobs to be staked or drawn.

### CONTRACT CREWS

We have one Pike crew, Tony Seagraves working on Jordan Fork, Carter County and on new construction.

### RIGHT-OF-WAY CREWS

We have ten (10) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 671 trees, cut 1,036 trees, cut 41,461 feet of brush/line and sprayed 30 spans of line. The crews are working in the following areas:

- 2 cutting crews in Elliott and Lawrence Counties
- 1 cutting crew in Rowan County
- 1 cutting crew in Carter, Lewis and Greenup Counties
- 1 bucket truck crews in Lawrence and Elliott Counties
- 1 bucket truck crew in Rowan County
- 1 bucket truck crew in Carter, Lewis and Greenup Counties
- 1 tractor crew in Elliott County
- 1 dormant spray crew in Lawrence County
- 1 circuit crew in Carter County

# RUS OPERATIONS INSPECTION

Mike Norman, RUS Field Representative, reviewed and evaluated electric system facilities, system operations and maintenance, on April 16, 2014. His

# RUS OPERATIONS INSPECTION (CONTINUED)

findings were that GRECC is being adequately operated and maintained and we have an effective Operations and Maintenance program supported by proper records. He did note that some right-of-way problems involving yard trees and a more aggressive right-of-way clearing program was recommended. He mentioned the telephone needs to move their attachments on to our new poles suggested reconciling our idle services report. A copy of the letter from Mr. Norman and the RUS Review Rating Summary was given to all Directors and Legal Counsel.

Mr. Norman encouraged the Board to adopt a mapping program and finance it through the upcoming work plan. Serious consideration and study will be given to including the mapping program.

Motion was made by Director Rice, seconded by Director Dupuy that the RESAP Report, and the Rating Summary and Maintenance Survey be accepted as presented and made a part of these minutes.

#### KAEC LINEMAN'S RODEO

Motion was made by Director Rice to sponsor the 2014 KAEC Lineman's Rodeo, seconded by Director Crum and unanimously agreed upon.

### RIGHT-OF-WAY CONTRACT

Upon recommendation of President Fraley, the Board decided to take competitive bids for our Right of Way clearing for a 3 to 4 year contract.

Motion was made by Director Martin, seconded by Director Crum and unanimously agreed upon to mail bid packages on a new right of way contract.

# APPROVAL OF NEW MEMBERSHIPS & RETIREMENT OF EXISTING MEMBERSHIPS

Motion was made by Director Dupuy, seconded by Director Martin and unanimously agreed to approve eighty-six (86) new memberships and retire one hundred fifteen (115) existing memberships for March 2014.

# BAD DEBT WRITE-OFFS

Motion was made by Director Whitt, seconded by Director Rice and unanimously agreed to charge off \$13,369.03 worth of bad debts and turn them over for collection.

# APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY BUSINESS EXPENSES

Motion was made by Director Dupuy, seconded by Director Whitt and unanimously agreed to approve the President's business expense of \$120.32, Director's business expenses of \$12,575.76 and Attorney's business expense of \$50.77.

## PRESIDENT'S REPORT

President Fraley reported on the following:

# LEGAL COUNSEL CONTRACT

Legal Counsel Scott's contract was presented to the Board and became effective January 1, 2014 and will be retroactive.

# SPRING MANAGER'S MEETING

President Fraley reported on the KAEC Spring Manger's Meeting held in Bowling Green, KY April 22-23, 2014.

The Administrator of RUS has \$250 million dollars for Energy Efficiency Funding to give to our members through a loan program. A report on cyber security was given and is getting to be more and more important.

GRECC ENTRANCE SIGN The new entrance sign to be placed at the top of the circle will not be ready

for annual meeting as planned.

STEVEN BURTON Steven Burton has completed his 3<sup>rd</sup> year of the apprenticeship program and

is now ready to move into the 4th year of the apprenticeship program

effective April 2, 2014.

LINEMAN SCHOOL The lineman school will be having its second round this year.

FALL MANAGERS The KAEC Fall Managers Meeting will be held in Lexington this year in

conjunction with Federated Safety Training for all departments.

CUMBERLAND VALLEY They are seeking a rate increase.

SOLAR PROJECT Don Combs said the installation of the solar project is ready to commence.

RAILROAD CROSSINGS There is an issue with railroads and cooperatives concerning underground

service. Engineers will look into this to see if it affects us.

GRECC MEMBERS -JANICE PREZIOSO AND TONIA ADKINS President Fraley received a phone call from Janice Prezioso, a member about her meter sending rays through her bedroom wall and waking her up at night. Tonia Adkins called concerning right of way spray and her honey bees. Mike Martin said it used to be an issue with her well water and we have not sprayed around her farm for 10 years. She has asked to come to a board meeting and President Fraley has sent her the form to complete and return.

EKPC ANNUAL MEETING VOTING DELEGATES

The upcoming EKPC Annual Meeting is scheduled for Tuesday, June 3, 2014 at EKPC Headquarters, in Winchester, Kentucky. Director Dupuy will serve as the Representative and Director Trent will serve as the Alternative Representative for GRECC.

LEGAL COUNSEL'S REPORT Legal Counsel Scott reported on the following:

AEP / SAND GAP PSC ruled against us in the Sand Gap Issue. We will appeal.

DUKE ENERGY President Fraley reported last month that Duke Energy could not have a

contract that extended beyond one year. Greg Shepler has contacted Morgan Stanley Capital, a power broker. WE have signed and submitted a

Confidentiality Agreement.

MAGNUM DRILLING Director Arrington reported that Magnum Drilling spent seven million

dollars to drill gas in Lawrence County. They hit one well that is producing

twenty barrels per hour.

MARK DAVID LETTER Mark David Goss sent Legal Counsel Scott a letter with a footnote

insinuating that Grayson has released confidential information, and asked the

Board how they wanted to respond to it.

Legal Counsel suggested replying that Grayson Rural Electric looks at

information every month to determine its effect on our Cooperative.

KAEC DIRECTOR'S REPORT Director Whitt reported there was no meeting this month due to the

Manager's Spring Meeting.

#### EKPC DIRECTOR'S REPORT

Director Arrington said that most of his report had been covered under related Board issues.

Director Arrington shared his East Kentucky Power evaluation and gas prices. Gas price update is:

Gas prices today are \$4.40; yesterday it was \$4.74;

There was a shortage when the cold spell hit;

In February East Kentucky paid \$9.50 at one point. They projected the cost will be \$5.00 in 2015.

Coal was trading at New York Stock at \$58 per ton and it will probably increase to \$60 per ton in 2015, as gas prices go up.

## DECLARATION OF BOARD SEAT

President Fraley called Shannon last month on board meeting date in regard to Director Arrington's background check and GRECC not receiving the necessary paperwork. Shannon checked with Michelle Carpenter and it was to be sent out in a couple of weeks. At this time GRECC hasn't heard back. President Fraley will call Michelle Carpenter again.

Nomination was made by Director Martin, seconded by Director Dupuy to send Director Arrington as GRECC's Director for the EKPC's Board.

## Director Arrington reported:

They have changed qualifications for directors two times since he has been there.

Fleming Mason's Lonnie Vice and Mr. Rosenberger from Nolin are retiring from the EKPC Board. Mr. Rosenberger is EKPC Board Secretary.

### THANK YOU NOTES

We received thank you notes from the Carter County Public Library, Mindy Woods and Jenny L. Knipp. Alexandria Knipp, GRECC Scholarship recipient, also sent a thank you note.

# DONATIONS

President Fraley presented to the Board for their consideration the following donation requests:

King's Daughters Health Foundation - 2014 Rocky Adkins	
Golf tournament – one hole sponsor	\$250
Elliott County Little League - Field Sponsorship	\$175
JROTC Award - plaque to Cadet Brock A. Murphy - WCHS	
American Cancer Society – Elliott Co. Relay for Life – donation in memory of Juanita Rice	\$250
Elliott County Tobacco Festival (formerly Ell. Co. Heritage Festival)	\$150
Greenup Co. Football Annual Golf Scramble - donation	\$50
Lewis County Extension Service - KY Youth Seminar	\$125
Greenup Old Fashion Days - donation	\$100
East Carter Baseball Dugout Club - Braiden Mara, sponsor	\$100
West Carter High School Baseball - sign	\$100
Project Mary Christmas of Carter Co 2014 Christmas	\$200
Elliott County Conservation District – 4th Grade Field Day	\$50
Greenup County High School PTSA - prom donation	\$50
South Shore Baseball and Softball Little League Program	\$100
Load Fire Department – Director Martin will be purchasing an item for the Cooperative and will be reimbursed	

Motion was made by Director Martin, seconded by Director Dupuy and DONATIONS unanimously agreed to approve the donations as presented. (CONTINUED) Kippy James will attend the PCB update in Lexington on July 22-23, 2014. MEETING ATTENDANCE Brian Poling and Andrea McCleese will be attending the Landis+Gyr Meeting in Nashville, TN June 9-14, 2014. The Organizational Meeting of the Board of Directors will be held on Friday, GRECC ORGANIZATIONAL May 8th following the business meeting at GRECC. The regular monthly May & BOARD MEETING Board Meeting will be held May 23rd. Director Trent gave Director Crum a card and retirement gift and thanked him ADDITIONAL BUSINESS for his years of service to the Cooperative. There being no additional business to come before the Board, Chairman Trent ADJOURN adjourned the meeting at 12:09 p.m. Roger L. Trent, Chairman Billy E. (Eddie) Martin, Secretary/Treasurer W. Jeffrey Scott, Legal Counsel

# President and CEO's Expenses

#### March 2014

Date	Check	Description	Amount
3/27/14	162580	RCCU - Annual Fee for Cooperative Visa Card	\$ 3.00
4/03/14	162643	VISA Expenses: 3/31 Cell Phone Charger 3/31 Cell Phone Case *2/18 KAEC Board / Legislative Reception, Frankfort, KY *3/4 Collections – worked through lunch *3/5 Scholarship Judging – meal *3/7 Annual Meeting Planning – meal *3/17-18 KAEC Board Meeting – meal, Louisville, KY	\$47.68 \$84.79 \$5.87 \$13.61 \$7.08 \$15.23 \$27.39
		Total Expenses	\$204.65

<sup>\*</sup>prorated expense

# **DIRECTORS & ATTORNEY EXPENSES**

# March-14

KENNETH ARR	NGTON		
	- GRECC Bd. Mtg. (328)	\$	244.80
	- Annual Fee - Visa		3.00
VISA			0.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.70
TOTAL		S	886.13
DONNIE CRUM			
	- GRECC Bd. Mtg. (328)	\$	213.44
VISA			0.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		1.08
TOTAL		S	852.15
HAROLD DUPUY	<u>(</u>		
Per Diem	- GRECC Bd. Mtg. (328)	\$	233.60
MISC	- Annual Fee - Visa		3.00
VISA			0.00
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		1.08
TOTAL		S	875.31
EDDIE MARTN			
Per Diem	GRECC Bd. Mtg. (328)	5	208.96
MISC	- Annual Fee - Visa		3.00
VISA			0.00
	Cash in Lieu of Insurance		814.42
	24 – Hr. Insurance	_	1.08
TOTAL		S	1,027.46
WILLIAM T. RIC	E		
Per Diem	NRECA Annual Mtg. (3/2-5); GRECC Bd. Mtg. (328)	\$	1,379.68
MISC	- Annual Fee - Visa		3.00
VISA	NRECA Annual Mtg.		467.16
	Cash in Lieu of Insurance		637.63
	24 - Hr. Insurance		0.70
TOTAL		\$	2,488.17

ROGER TRENT	r			
	-	NRECA Annual Mtg. (3/2-5); GRECC Bd. Mtg. (3/28)	\$	1,374.45
MISC	-	Annual Fee - Visa		3.00
VISA	-	NRECA Annual Mtg.		476.38
		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance		0.70
			\$	2,492.16
JIMMY WHITT	-			
		KAEC Bd. Mtg. (3/17); GRECC Bd. Mtg. (328)	\$	616.16
MISC	-	Annual Fee - Visa		3.00
VISA	-	KAEC Bd. Mtg.		9.47
		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance		1.08
			\$	1,267.34
JEFF SCOTT				
Out-of-Pocket	-	Copies (Charleston Bottom)	\$	663.10
		Postage (Charleston Bottom)		27.40
		Postage (Charleston Bottom)		17.42
		Deposition (Greg Shepler)		222.50
		Postage Collection (22) Letters		10.78
MISC	-	Annual Fee - Visa		3.00
VISA	-			-
TOTAL			<u>s</u>	944.20

# 2014 Meeting Days Kenneth Arrington

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/3/2014	GRECC vs EKPC - deposition mtg - WJS office	Grayson, KY	1			1
1/6/2014	GRECC vs EKPC - deposition	Grayson, KY	1			1
1/24/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			8	5	0	3

# 2014 Meeting Days Jim Bentley

Dates	Meetings	Location	# of days	Approved	Optional	Additional
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			1	1		0

# 2014 Meeting Days Harold Dupuy

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/3/2014	GRECC vs EKPC- pre-deposition mtg WJS office	Grayson, KY	1		- priorital	1
1/7/2014	GRECC vs EKPC- deposition	Grayson, KY	1			1
1/24/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		-
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/18/2014	KAEC Board Mtg. / Legislative Reception	Grayson, KY	1	1		
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/2-5/2014	NRECAAnnual Meeting	Nashville, KY	4	4		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			13	10	0	3

#### 2014 Meeting Days Eddie Martin

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/24/2014	GRECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/20/2014	GRECC vs EKPC pre-deposition meeting with Jeffrey Scott	Grayson, KY	1			1
2/21/2014	GRECC vs EKPC/CB - deposition	Grayson, KY	1			1
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			8	5		3

# 2014 Meeting Days Bill Rice

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/3/2014	GRECC vs EKPC - pre-deposition mtg -WJS office	Grayson, KY	1			1
1/7/2014	GRECC vs EKPC - deposition	Grayson, KY	1			1
1/24/2014	Grayson RECC Board Meeting - Absent	Grayson, KY				
2/20/2014	GRECC vs EKPC pre-deposition mtg.with WJS	Grayson, KY	1			1
2/21/2014	GRECC vs EKPC/CB - deposition	Grayson, KY	1			1
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/2-5/2014	NRECA Annual Meeting	Nashville, TN	4	4		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			12	8	0	4

# 2014 Meeting Days Roger Trent

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/24/2014	GRECC Board Meetig	Grayson, KY	1	1	- Faretan	
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/18/2014	KAEC Board Mtg. / Legislative Reception	Frankfort, KY	1	1		
2/19/2014	GRECC vs EKPC pre-deposition mtg. w/ WJS	Grayson, KY	1			1
2/21/2014	GRECC vs EKCP/CB deposition	Grayson, KY	1			1
2/28/2014	GRECC Board Meetig	Grayson, KY	1	1		
3/2-5/2014	NRECA Annual Meeting	Nashville, KY	4	4		
3/28/2014	GRECC Board Meetig	Grayson, KY	1	1		
4/29/2014	GRECC Board Meetig	Grayson, KY	1	1		
5/23/2014	GRECC Board Meetig	Grayson, KY	1	1		
			13	10	0	3

# 2014 Meeting Days Jimmy Whitt

Dates	Meetings	Location	# of days	Approved	Optional	Additiona
1/3/2014	GRECC vs EKPC-pre-deposition mtg -WJS office	Grayson, KY	1	rippiorea	Optional	1
1/7/2014	GRECC vs EKPC-deposition	Grayson, KY	1			1
1/20/2014	KAEC Board Meeting Travel Day	Louisville, KY	1	1		
1/24/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/18/2014	KAEC Board Meeting / Legislative Reception	Grayson, KY	1	1		
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/17/2014	KAEC Board Meeting Travel Day	Louisville, KY	1	1		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total						
			11	8	0	3

# Combs Report

## May 23, 2014

## KWH Sales & Purchases: March 2014

Sales: Month: .29% over Budget (3/21 - 4/20)

YTD : 7.56 % over Budget Last Year to Date: 3.59 % more

Purchases: Month: 9.37 % over Budget (271 – 2/28)

YTD: 8.67 % over Budget

Line Loss: Month:

23.47 %

Matched:

13.71 %

Last 12 Months: 5.60 %

## Form 7: March 2014

Electric Revenue LESS Purchased Power: \$ 141,141 LESS

Maintenance Expense 25,765 LESS

Other Capital Credits 140,573 more

45,911 Margins

#### Form 7: Year to Date

Margins: \$ 29,397

Budgeted: \$ 374,627

#### Financial Data:

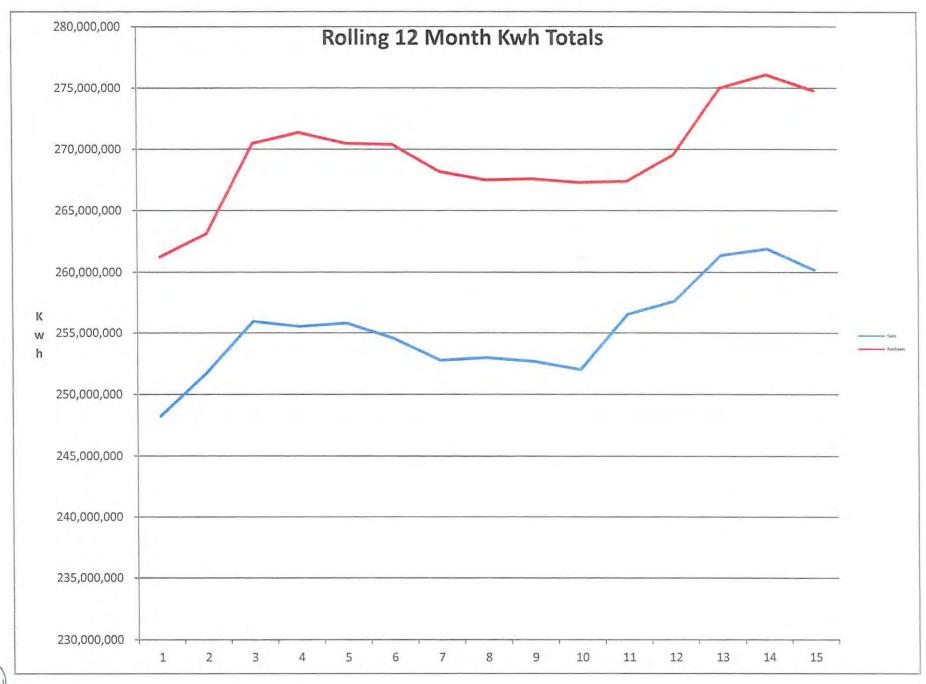
- 219 Analysis Page 2
- Quarterly Financial Data Pages 3 20

### Other Items:

- Solar project
- PSC
  - Modifications to Schedules 3 & 14(b)
- NRECA Post 65 Medical Plans

3.78 % leve from our 5.6 12 mo

				MARCH	1 2014			
				219 ANA	LYSIS			
				11 11				
								BUDGETED
WO NOS.	DESCRIPTION		NL	IMBER	COST	LOAN FUNDS	UNIT COST	UNIT COST
9	RETIREMENTS		37		624.81	(624.81)		
100	NEW LINE EXTENSIONS		19		49,154.54	49,154.54	2,587.08	3,229.93
200	TIE LINES			_				
300	MAJOR PROJECTS (PT.	FK. M.DOUE	FONK 5	)	142,229.33	142,229.33		
602	SERVICE UPGRADES		5		7,973.56	7,973.56	1,594.71	1,920.25
603	SECTIONALIZERS		3		7,070.29	7,070.29		
604	REGULATORS	,						
606	POLES	** / IM	50	POLES	133,227.48	133,227.48	2,664.55	2,410.75
701	SECURITY LIGHTS	/	12		5,413.99	5,413.99	451.17	423.50
1600	MINOR PROJECTS		9		9,452.66	9,452.66		
	TOTAL		123		355,146.66	353,897.04		
601	SPECIAL EQUIPMENT	ACCT#						
	METERS	370.00	768		116,766.72	116,766.72	152.04	160.00
	TRANSFORMERS	368.00	30		24,717.30	24,717.30	823.91	1,120.00
	TURTLES	370.10	0		0.00	0.00	0.00	
	DISCONNECT METERS	370.20	96		28,376.18	28,376.18	295.59	
	OTHER SP EQUIP	365.00	0		0.00	0.00	0.00	
	TOTAL		894		169,860.20	169,860.20		
	MATERIAL				36,509.59			
	MATERIAL OH				40,602.19			
	LABOR				14,441.70			
	LABOR OH				55,288.44			
	**INCLUDES 13 POLES PA	ID BY MT	TELE	PHONE				



			PUNCHASED !	BUR	· Coso	FACTOR	2014 Board M 0441	laterials of 1128
2012	January	54,266	27,569,890	\$	1,958,185	0.0710	71%	
2012	January		23,993,230		1,707,702	0.0712	59%	
	February	56,717 48,681	19,081,833		1,353,117	0.0709	54%	61%
	March	39,286	17,301,235		1,175,202	0.0679	61%	61%
	April	46,817	18,903,170		1,368,279	0.0724	56%	60%
	May	56,468	20,243,026		1,547,427	0.0764	50%	58%
	June	56,343	24,794,000		1,770,804	0.0714	61%	59%
	July	50,392	21,874,421		1,562,153	0.0714	60%	59%
	August	44,985	18,054,034		1,354,759	0.0750	56%	59%
	September October	39,872	19,126,602		1,385,833	0.0725	67%	59%
	November	51,884	23,642,618		1,800,485	0.0762	63%	59%
	December	52,118	25,619,863		1,954,640	0.0763	68%	61%
	December	597,829	260,203,922		18,938,586	\$ 0.0728	61%	
2013	January	60,229	28,581,771	\$	2,005,585	0.0702	66%	66%
	February	56,994	25,865,070	\$	1,840,912	0.0712	63%	64%
	March	56,184	26,448,451	\$	1,845,738	0.0698	65%	65%
	April	47,039	18,207,168	\$	1,392,200	0.0765	54%	62%
	May	42,351	18,007,323		1,407,738	0.0782	59%	61%
	June	46,826	20,149,631		1,583,261	0.0786	60%	61%
	July	50,501	22,598,775		1,657,141	0.0733	62%	61%
	August	48,310	21,190,754		1,553,012	0.0733	61%	61%
	September	47,042	18,161,664		1,360,442	0.0749	54%	60%
	October	38,294	18,822,529		1,279,277	0.0680	68%	61%
	November	56,145	23,732,381		1,711,043	0.0721	59%	60%
	December	56,465	27,783,236		2,003,502	0.0721	68%	62%
		606,380	269,548,753	\$	19,639,851	\$ 0.0729	62%	
2014	January	80,022	34,019,417	\$	2,475,095	0.0728	59.05%	59%
2014	February	68,166	26,958,772		1,966,923	0.0730	54.93%	57%
		61,876	25,169,343		1,735,123	0.0689	56.50%	57%
	March	01,070	25, 105,540	Ψ	1,700,120	#DIV/0!	#DIV/0!	#DIV/0!
	April					#DIV/0!	#DIV/0!	#DIV/0!
	May June					#DIV/0!	#DIV/0!	#DIV/0!
	July					#DIV/0!	#DIV/0!	#DIV/0!
	August					#DIV/0!	#DIV/0!	#DIV/0!
	September					#DIV/0!	#DIV/0!	#DIV/0!
	October					#DIV/0!	#DIV/0!	#DIV/0!
	November					#DIV/0!	#DIV/0!	#DIV/0!
	December					#DIV/0!	#DIV/0!	#DIV/0!
	December					#DIV/0!	#DIV/0!	

		RESIDE	NTIAL				¥			<b>GENERAL</b>				1
1	Actual			Bud	get		1		Actual			Budget		Ť
	\$	UNIT						KWH	\$	UNIT				1
23,401,857	2,939,677	0.1256	20,792,087	\$	2,765,348	0.1330	1	681,215	\$ 136,246	0.2000	564,107	\$ 135,386	0.2400	i
17,084,278	2,207,715	0.1292	15,622,081	\$	2,077,737	0.1330	1	493,857	\$ 109,092	0.2209	439,271	\$ 105,425	0.2400	1
13,035,580	1,671,845	0.1283	12,799,237	\$	1,689,499	0.1320	1	398,809	\$ 95,165	0.2386	382,294	\$ 91,751	0.2400	1
		#DIV/0!	10,232,273	\$	1,350,660	0.1320	- Î			#DIV/0!	331,487	\$ 79,557	0.2400	- 1
		#DIV/0!	12,525,807	S	1,660,922	0.1326	1			#DIV/0!	444,589	\$ 106,701	0.2400	1
		#DIV/0!	14,079,188	\$	1,866,900	0.1326	1			#DIV/0!	516,513	\$ 123,963	0.2400	1
		#DIV/0!	15,238,010	\$	2,020,560	0.1326	- 1			#DIV/0!	538,893	\$ 129,334	0.2400	1
		#DIV/0!	12,506,392	\$	1,650,844	0.1320	1			#DIV/0!	461,574	\$ 110,778	0.2400	1
		#DIV/0!	10,428,511	\$	1,376,563	0.1320	1			#DIV/0!	402,683	\$ 96,644	0.2400	1
		#DIV/0!	13,912,520	\$	1,844,800	0.1326	1			#DIV/0!	480,514	\$ 115,323	0.2400	1
		#DIV/0!	18,405,624	\$	2,444,267	0.1328	1			#DIV/0!	532,848	\$ 127,884	0.2400	Ī
		#DIV/0!	20,481,433	\$	2,725,331	0.1331	Î			#DIV/0!	646,457	\$ 155,150	0.2400	1
53,521,715	6,819,237	\$0.1274	177,023,164	*****	23,473,432	\$0.1326	1	1,573,881	\$340,503	\$0.2163	5,741,230	\$1,377,895	\$0.2400	1
			40.242.406	===							1 205 672	140/	**************************************	===:
	23,401,857 17,084,278 13,035,580 53,521,715	17,084,278 2,207,715 13,035,580 1,671,845 53,521,715 6,819,237	Actual \$ UNIT  23,401,857 2,939,677 0.1256 17,084,278 2,207,715 0.1292 13,035,580 1,671,845 0.1283 #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0!	\$ UNIT  23,401,857 2,939,677 0.1256 20,792,087 17,084,278 2,207,715 0.1292 15,622,081 13,035,580 1,671,845 0.1283 12,799,237 #DIV/0! 10,232,273 #DIV/0! 12,525,807 #DIV/0! 14,079,188 #DIV/0! 15,238,010 #DIV/0! 12,506,392 #DIV/0! 10,428,511 #DIV/0! 13,912,520 #DIV/0! 18,405,624 #DIV/0! 20,481,433  53,521,715 6,819,237 \$0.1274 177,023,164	Actual Sudding Sudding Sudding Sunit	S	S UNIT   S	S UNIT	S	S	Actual   Budget   Actual   S UNIT   WH   S UNIT   WH   S UNIT   WH   S UNIT   WH   S UNIT   S   S   S   S   S   S   S   S   S	S	Actual   Budget   Actual   Budget   Actual   Budget   S UNIT     UNIT   S UNI	Actual   Budget   Actual   Budget   KWH   \$ UNIT

			SI	WALL COMM	ERCIAL		1.				ARGE POW	ER		
2014		Actual			Budget					Actual				Budget
	KWH	\$	UNIT				1	KWH	\$	UNIT				
JANUARY	1,936,089	\$ 256,026	0.1322	1,711,915	\$ 239,668	0.1400	1	2,718,889	\$ 272,936	0.1004	2,752,670	\$	289,030	0.1050
FEBRUARY	1,539,488	\$ 211,031	0.1371	1,378,502	\$ 192,990	0.1400	1	2,299,480	\$ 245,461	0.1067	2,303,552	\$	241,873	0.1050
MARCH	1,293,583	\$ 176,338	0.1363	1,280,562	\$ 179,279	0.1400	1	2,176,208	\$ 227,550	0.1046	2,221,205	\$	233,227	0.1050
APRIL			#DIV/0!	1,124,727	\$ 157,462	0.1400	1			#DIV/0!	2,099,745	\$	220,473	0.1050
MAY			#DIV/0!	1,341,444	\$ 187,802	0.1400				#DIV/0!	2,307,840	\$	242,323	0.1050
JUNE			#DIV/0!	1,406,207	\$ 196,869	0.1400	1			#DIV/0!	2,436,816	S	255,866	0.1050
JULY			#DIV/0!	1,472,485	\$ 206,148	0.1400	ĵ			#DIV/0!	2,588,510	\$	271,794	0.1050
AUGUST			#DIV/0!	1,328,794	\$ 186,031	0.1400	1			#DIV/0!	2,456,946	\$	257,979	0.1050
SEPTEMBER			#DIV/0!	1,158,570	\$ 162,200	0.1400	1			#DIV/0!	2,181,826	\$	229,092	0.1050
OCTOBER			#DIV/0!	1,244,897	\$ 174,286	0.1400	1			#D1V/0!	2,245,620	\$	235,790	0.1050
NOVEMBER			#DIV/0!	1,488,622	\$ 208,407	0.1400	1			#DIV/0!	2,370,487	\$	248,901	0.1050
DECEMBER			#DIV/0!	1,688,552	\$ 236,397	0.1400	1			#DIV/0!	2,724,840	\$	286,108	0.1050
	4,769,160	\$643,395	\$0.1349	16,625,277	\$2,327,539	\$0.1400	1	7,194,577	\$745,947	\$0.1037	28,690,057	\$	3,012,456	\$0.1050
			*********	4,370,978	9%			2 03555555			7,277,428	200	-1%	

1					LARGE IND	US	TRIAL		1				STREET L	IGH	TING	
2014				Actual				Budget	1			Actual				Budget
	KWH		\$	UNIT					1	KWH	\$	UNIT				
JANUARY I	2,502,247	\$	171,820	0,0687	2,184,084	5	148,518	0.0680	1	4,244	\$ 638	0.1503	4,244	\$	645	0.1520
FEBRUARY I	2,405,047	\$	170,868	0.0710	2,142,803	\$	145,711	0.0680	1	4,244	\$ 638	0.1503	4,244	\$	645	0.1520
MARCH	2,354,647	\$	152,791	0.0649	2,520,386	5	171,386	0.0680	1	4,244	\$ 615	0.1449	4,244	\$	645	0.1520
APRIL				#DIV/0!	2,034,736	5	138,362	0.0680	1			#DIV/01	4,244	\$	645	0.1520
MAY				#DIV/0!	2,141,507	\$	145,622	0.0680	1			#DIV/0!	4,244	\$	645	0.1520
JUNE I				#DIV/0!	2,373,415	\$	161,392	0.0680	1			#DIV/0!	4,244	\$	645	0.1520
JULY				#DIV/0!	2,750,995	\$	187,068	0.0680	1			#DIV/0!	4,244	\$	645	0.1520
AUGUST				#DIV/0!	2,748,185	\$	186,877	0.0680	1			#DIV/0!	4,244	\$	645	0.1520
SEPTEMBER				#DIV/0!	2,675,579	\$	181,939	0.0680	1			#DIV/0!	4,244	\$	645	0.1520
OCTOBER				#DIV/0!	2,775,431	\$	188,729	0.0680	1			#DIV/0!	4,244	\$	645	0.1520
NOVEMBER				#DIV/0!	2,663,907	\$	181,146	0.0680	1			#DIV/0!	4,244	\$	645	0.1520
DECEMBER				#DIV/0!	2,457,937	\$	167,140	0.0680	İ			#DIV/0!	4,244	\$	645	0.1520
	7.261.941	-	\$495.479	\$0.0682	29,468,964	\$2	2,003,890	\$0.0680	1	12,732	\$1,891	\$0.1485	50,928	-	\$7,741	\$0.1520

1					TOTAL SALES	S		
2014				Actual				Budget
-1	KWH		\$	UNIT				
JANUARY	31,244,541	\$	3,777,343	0.1209	28,009,108	\$	3,578,595	0.1278
FEBRUARY	23,826,394	\$	2,944,805	0.1236	21,890,454	\$	2,764,381	0.1263
MARCH	19,263,071	\$	2,324,304	0.1207	19,207,928	\$	2,365,786	0.1232
APRIL I	0	\$	-	#DIV/0!	15,827,212	\$	1,947,159	0.1230
MAY	0	\$	-	#DIV/01	18,765,432	\$	2,344,016	0.1249
JUNE	0	\$	-	#DIV/0!	20,816,383	\$	2,605,635	0.1252
JULY	0	\$	7	#DIV/0!	22,593,137	\$	2,815,549	0.1246
AUGUST	0	\$	-	#DIV/0!	19,506,135	\$	2,393,154	0.1227
SEPTEMBER	0	\$	(-)	#DIV/0!	16,851,412	\$	2,047,083	0.1215
OCTOBER	0	\$	- 61	#DIV/0!	20,663,225	\$	2,559,573	0.1239
NOVEMBER	0	\$	-	#DIV/0!	25,465,732	\$	3,211,249	0.1261
DECEMBER	0	\$	-	#DIV/0!	28,003,462	\$	3,570,771	0.1275
	74,334,006	\$	59,046,452	\$0,1217	257,599,620	***	\$32,202,952	\$0.1250
===	== =========	A -	tool or Dee		==========	==		
	19,263,071		tual vs. Bud	2014	19,207,928		0.29%	
				2014	69,107,490		(2.17t.) (2.17t)	
	74,334,006	11	D		69,107,490		7.56%	
		Co	mpared to	2013				
	19,263,071		inth		20,969,119		-8.14%	
	74,334,006	YT	D		71,755,874		3.59%	

TOT	TAI	DII	DOL	JA	SES
101	AL	PU	KLI	14.	75

							TOTALP	JRCHASES		
2014						Actual			Budget	
		DEMAND	KWH		\$	UNIT	LD FCT			
JANUARY	11	80,022	34,019,417	\$	2,475,095	0.0728	59.05%	29,677,694	\$2,107,116	0.0710
FEBRUARY	- Îl	68,166	26,958,772	\$	1,966,923	0.0730	54.93%			0.0719
MARCH	- ji	61,876	25,169,343	\$	1,735,123	0.0689	56.50%	D715221565	\$1,635,465	0.0711
APRIL	11					#DIV/0!	#DIV/0!	17,891,075	\$1,341,831	0.0750
MAY	11					#DIV/0!	#DIV/0!	18,040,542	\$1,407,162	0.0780
JUNE	11					#DIV/0!	#DIV/0!	20,307,811	\$1,584,009	0.0780
JULY	11					#DIV/0!	#DIV/0!	23,177,771	\$1,715,155	0.0740
AUGUST	11					#DIV/0!	#DIV/0!	22,867,738	\$1,692,213	0.0740
SEPTEMBER	11.					#DIV/0!	#DIV/0!	18,197,539	\$1,364,815	0.0750
OCTOBER	11					#DIV/0!	#DIV/0!	18,997,141	\$1,310,803	0.0690
NOVEMBER	11					#DIV/0!	#DIV/0!	22,669,273	\$1,609,518	0.0710
DECEMBER	11					#DIV/0!	#DIV/0!	28,123,137	\$1,996,743	0.0710
	П		\$ 86,147,532	\$	6,177,141	\$0.0717	***********	269,548,753	\$19,676,298	\$0.0730
	====		=========	==	=======	======		=======	========	=======
			0.00			Actual vs.	Budget			
			25,169,343	Mo	onth	2014		23,013,938	9.37%	
			86,147,532	YT	D			79,276,727	8.67%	



		GRO	OSS MARGI	NS					
2014	Actual		Budget	Variance	Line Loss	Fuel Adj.	Fuel Adj. \$	ESC Rate	ESC \$
	the as French			Constitution of walk			(X 4 ft, t)   5		
JANUARY	\$1,302,248	\$ 1	1,471,478	(\$169,230)	8.16%	(0.001326)	(41,181)	8.54%	337,194
FEBRUARY	\$977,882	\$	852,912	\$124,970	11.62%	0.001326 -	30,962	6.47%	297.536
MARCH	\$589,181	\$	730,322	(\$141,141)	23.47%	0.000541	10,578	3.31%	75.222
APRIL	\$0	\$	605,328	(\$605,328)	#DIV/0!	0.002792	10,010	7.06%	10,444
MAY	\$0	\$	936,854	(\$936,854)	#DIV/0!	01002102		7.0070	
JUNE	\$0	\$ 1	1,021,626	(\$1,021,626)	#DIV/0!				
JULY	\$0	\$ 1	1,100,394	(\$1,100,394)	#DIV/0!				
AUGUST	\$0	\$	700,941	(\$700,941)	#DIV/0!				
SEPTEMBER	\$0	\$	682,268	(\$682,268)	#DIV/0!				
OCTOBER	\$0	\$ 1	1,248,771	(\$1,248,771)	#DIV/0!				
NOVEMBER	\$0	\$1	1,601,731	(\$1,601,731)	#DIV/0!				
DECEMBER	\$0	\$1	1,574,028	(\$1,574,028)	#DIV/0!				
at the deliberation				(\$44,261)	13.71%	0.000833	359	6.35%	709,952



	He	eating Deg	gree Days						
Month	normal		change from	2013	2012	2011	2010	2009	2008
January	990	1175	6%	905	850	1124	1128	1128	1004
February	787	908	15%	828	717	737	1006	757	848
March	606	714	166%	799	300	568	563	522	645
April	312	202	4%	296	284	220	196	316	319
May	111		161%	81	31	145	72	89	139
June	8		0%	0	16	0	0	9	0
July	0		0%	0	0	0	0	3	0
August	0		0%	1	0	0	0	3	0
September	51		-77%	17	73	82	29	27	2
October	271		-19%	264	327	319	205	377	273
November	562		-3%	642	660	450	536	502	658
December	900		16%	831	714	746	1158	918	899
Annual Total	<u>2695</u>	2999		<u>4664</u>	3972	4391	<u>4893</u>	4651	<u>4787</u>
Year to Date	2695	2999		2828	2151	2649	2893	2723	2816
Year to Date	2695	2999 6.0%		2828	2151		2649	2649 2893	2649 2893 2723



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	Co	ooling Deg	gree Days						
Month	normal	2014	change from >>>	>>>>2013	2012	2011	2010	2009	2008
January	0	0	0%		0	0	0	0	0
February	0	0	0%		0	0	0	0	0
March	0	0	0%		34	0	0	0	0
April	21	15	-50%	30	15	4	38	0	40
May	83		-100%	123	153	121	135	80	32
June	242		-100%	269	249	260	356	275	273
July	341		-100%	301	484	455	412	226	334
August	322		-100%	316	295	326	415	266	305
September	145		-100%	163	125	113	210	136	203
October	23		-100%	44	7	6	19	5	40
November	0		0%	0	0	1	0	0	0
December	0		0%	0	0	0	0	0	0
Annual Total	1177	15		1246	1362	1286	<u>1585</u>	988	1227
Year to Date	21	15 -50%	1	30	49	4	38	0	40
		-5076							



## Monthly Operating Rev & Exp

	March 2013	April 2013	May 2013	June 2013	July 2013	August 2013	September 2013	October 2013	November 2013	December 2013	January 2014	February 2014	March 2014
Revenue Purchased Power Gross Margins	(2,496,140) 1,845,738 (650,402)	(1,979,105) 1,392,200 (586,905)	(2,340,872) 1,407,738 (933,134)	(2,620,502) 1,583,261 (1,037,241)	(2,496,515) 1,657,141 (839,374)	(2,514,499) 1,553,012 <b>(961,487)</b>	(2,077,868) 1,360,442 (717,426)	(2,535,052) 1,279,277 (1,255,775)	(3,321,366) 1,711,043 (1,610,323)	(3,668,236) 2,003,502 (1,664,734)	(3,876,546) 2,475,095 (1,401,451)	(3,048,089) 1,966,923 (1,081,166)	(2,418,497) 1,735,123 (683,374)
Operations	88,004	89,380	91,262	93,125	92,881	98,051	86,611	94,313	80,476	75,862	109,852	84,215	75,058
Maintenance	269,606	209,696	229,614	279,848	239,953	285,580	210,651	213,645	259,470	242,016	229,775	696,703	264,505
Customer Service	104,433	101,177	92,446	95,168	95,114	94,984	91,898	92,907	97,083	46,559	85,169	89,691	99,684
Informational Advertising	17,783	18,182	24,557	22,182	17,002	17,697	28,579	19,594	17,375	12,143	22,121	14,651	23,811
Demonstration Advertising	2,225	2,614	1,224	1,729	1,809	1,946	1,893	2,228	1,776	(517)	2,244	1,792	2,797
Admin & General	140,533	163,057	171,242	194,964	160,921	146,797	150,187	183,167	146,382	159,239	173,546	149,080	156,131
Depreciation	255,660	255,933	256,833	257,564	250,942	251,398	251,713	251,752	240,636	252,894	253,161	254,653	256,025
Regulatory	2,810	2,810	2,810	2,810	2,810	2,867	2,867	2,867	2,867	2,887	2,834	2,834	2,834
Interest - LTD	78,169	83,080	82,666	82,823	84,353	85,496	83,187	82,251	81,419	81,134	82,634	79,137	78,390
Interest - Deposits	200	199	199	200	200	201	204	202	199	157	131	130	130
Miscellaneous Expense	11,358	9,466	9,696	(4,106)	4,872	3,170	2,403	4,417	1,740	1,494	3,474	5,577	5,551
Interest Income	(2,449)	(2,451)	(2,410)	(2,457)	(2,457)	(2,469)	(2,490)	(2,454)	(2,454)	(2,452)	(2,446)	(2,450)	(2,431)
Non-Electric Revenue	(14,803)	(9,095)	(17,701)	(757)	(18,640)	(9,636)	(3,467)	7,620	9,729	69	10,485	(12,904)	(7,997)
Capital Credits	(148,349)	(5)4447	14.11.4-1	(1,151)		4-1-4-7	(1,205)	(10,225)	-	-	-	-	(153,986)
Margins	154,778	337,143	9,304	(15,299)	90,386	14,595	185,605	(313,491)	(673,625)	(793,249)	(428,471)	281,943	117,128
* ( )'s = positive margins		44)(1):(4)		(10,000)		- 11727					(.84, 1.7.1)	27.17.19	
Operating Expenses	970,781	935,594	962,549	1,026,307	950,857	988,187	910,193	947,343	929,423	873,868	964,941	1,378,463	964,916
Monthly OTIER	(0.98)	(3.06)	0.89	1.18	(0.07)	0.83	(1.23)	4.81	9.27	10.78	6.19	(2.56)	(0.49)
			Rolling 12	Month Tot	als								
Revenue	(30,779,003)	(30,834,736)	(30,995,266)	(30,963,616)	(30,913,354)	(31,156,385)	(31,262,770)	(31,265,125)	(31.850.437)	(32,088,761)	(32,725,189)	(32,974,790)	(32,897,147)
Purchased Power	19,611,817	19,828,815	19,868,274	19,904,108	19,790,445	19,781,304	19,786,987	19,680,431	19,590,989	19,639,851	20,109,361	20,235,372	20,124,757
Gross Margins	(11,167,186)		(11,126,992)	(11,059,508)	(11,122,909)	(11,375,081)	(11,475,783)	(11,584,694)	(12,259,448)	(12,448,910)	(12,615,828)	(12,739,418)	
Operations	1,124,525	1,122,019	1,120,008	1,116,250	1,133,461	1,142,892	1,120,176	1,131,922	1,114,252	1,106,661	1,112,117	1,084,032	1,071,086
Maintenance	3,286,809	3,253,980	3,226,847	3,212,870	2,985,033	3,006,927	2,963,614	2,946,365	2,987,243	2,887,612	2,861,248	3,366,557	3,361,456
Customer Service	1,069,849	1,071,732	1,066,117	1,070,210	1,080,268	1,075,490	1,072,094	1,067,464	1,058,347	1,104,837	1,092,464	1,086,629	1,081,880
Informational Advertising	222,496	223,457	233,596	238,064	239,043	238,985	249,279	241,983	240,682	235,030	237,580	231,866	237,894
Demonstration Advertising	23,033	24,092	23,257	22,972	23,421	22,868	22,925	23,201	22,730	20,405	20,985	20,963	21,535
Admin & General	1,797,162	1,834,063	1,858,242	1,916,275	1,937,844	1,934,713	1,924,395	1,922,992	1,913,381	1.940,593	1,949,863	1,939,115	1,954,713
Depreciation	3,030,179	3,037,847	3,045,858	3,054,339	3,055,734	3,056,005	3,054,597	3,052,610	3,039,001	3,036,976	3,034,408	3,033,139	3,033,504
Regulatory	34,119	34.391	34,663	34,935	35,078	34,863	34,648	34,433	34,218	34,025	34.049	34,073	34,097
Interest - LTD	1,001,460	999,125	997,404	995,445	991,842	992,229	991,326	989,962	988,158	986,602	986,447	986,349	986,570
Interest - Deposits	28,549	22,384	16,158	9,888	3,922	4,008	4,096	4,182	4,266	2,361	2,292	2,222	2,152
Miscellaneous Expense	63,165	70,887	79,139	73,653	77,175	73,191	70,126	70,930	64,190	58,231	55,137	53,561	47.754
Interest Income	(29,542)	(29,482)	(29,409)	(29,400)	(29,397)	(29,394)	(29,431)	(29,432)	(29,438)	(29,437)	(29,432)	(29,439)	(29,421)
Non-Electric Revenue	(168,142)	(177,896)	(183,865)	(155,653)	(151,928)	(151,932)	(156,090)	(147,174)	(129,378)	(130,420)	(128,762)	(59,100)	(52,294)
Capital Credits	(156,361)	(156,361)	(156, 361)	(157,512)	(157,512)	(157,512)	(150,705)	(160,930)	(160,930)	(160,930)	(160,930)	(160,930)	(166,567)
Margins	160,115	324,317	204,662	342,828	101,075	(131,748)	(304,733)	(436,186)	(1,112,726)	(1,356,364)	(1,548,362)	(1,150,381)	(1,188,031)
Operating Expense	11,681,346	11,693,977	11,701,289	11,744,901	11,562,821	11,582,171	11,507,276	11,486,044	11,466,468	11,413,333	11,386,590	11,838,506	11,832,641
Rolling 12 Month OTIER	0.84	0.68	0.79	0,66	0.90	1.13	1.31	1.44	2.13	2.37	2.57	2.17	2.20



GRAYSON RECC BUDGET SUMMARY REPORT FROM 01/14 THRU 03/14 PAGQ461 of 1128 1

RUN DATE 05/12/14 03:10 PM

#### BUDGET SUMMARY REPORT FROM 01/14 THRU 03/14 SUMMARY - LINE NUMBER BY ACCOUNT RUS

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LINE NO	DPT A	ACCT	ITEM	DESCRIPTION	ACTUAL ANNUAL	BUDGET	DIFFERENCE	% CHANGE FROM BUDGET
1.00	44	40.10		RESIDENTIAL SALES	6,819,181.14-	6,532,584.00-	286,597.14	4.4-
1.00	44	10.40		CAMP & BARN SALES	340,503.44-	332,562.00-	7,941.4	2.4-
1.00	44	42.10		SMALL COMMERCIAL SALES	643,394.80-	611,937.00-	31,457.8	5.1-
1.00	44	42.20		LARGE POWER SALES	745,947.00-	764,130.00-	18,183.0	2.4
1.00	44	42.30		LARGE INDUSTRIAL (OVER 1,000 KV	A) 495,479.50-	465,615.00-	29,864.5	6.4-
1.00	44	44.00		STREET LIGHT SALES	1,890.92-	1,935.24-	44.3	2- 2.3
1.00	45	50.00		FORFEITED DISCOUNTS	166,672.13-	124,999.98-	41,672.1	33.3-
1.00	4.	54.00		RENT FROM ELECTRIC PROPERTY	117,144.00-	107,499.99-	9,644.0	9.0-
1.00	4.	56.00		OTHER ELECTRIC SERVICE	12,918.10-	17,749.98-	4,831.8	
1.00				TOTAL	9,343,131.03-	8,959,013.19-	384,117.8	
3.00	5	55.00		PURCHASED POWER	6,177,141.00	5,654,049.00	523,092.0	
3.00				TOTAL	6,177,141.00	5,654,049.00	523,092.0	
6.00	5	83.00		OVERHEAD LINE EXPENSE	158,686.57	144,712.29	13,974.2	8- 9.7-
6.00	5	85.00		STREET LIGHT EXPENSE	.00	75.12	75.1	2 100.0-
6.00	5	86.00		METER EXPENSE	83,144.74	126,616.86	43,472.1	2 34.3
6.00	5	86.10		METER OPERATION SURVEY	.00	2,554.83	2,554.8	3 100.0-
6.00	5	86.20		AUTOMATED METER EQUIP EXPENSE	8,219.94	7,521.96	697.9	8- 9.3-
6.00	5	88.00		MISC / MAPPING EXPENSE	13,390.90	13,520.07	129.1	7 1.0
6,00	5	88.10		MAPPING OPERATIONS	5,683.14	7,470.12	1,786.9	
6.00				TOTAL	269,125.29	302,471.25	33,345.9	
7.00	5	90.00		MAINTENANCE SUPERVISION	68,806.71	69,263.76	457.0	5 .7
7.00	5	93.00		MAINTENANCE OF OVERHEAD LINES	320,228.52	263,228.58	56,999.9	4- 21.7-
7.00	5	93.10		MAINTENANCE OF LINE RIGHT-OF-V	7AY 291,648.85	436,621.86	144,973.0	1 33.2
7.00	5	93.20		MAINTENANCE STORM EXPENSES	484,997.21	.00	484,997.2	1- 100.0-



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GRAYSON RECC BUDGET SUMMARY REPORT FROM 01/14 THRU 03/14 PACQ463 of 1128 2

# SUMMARY REPORT FROM 01/14 THRU 03/14 PACUMOS 01/128 2 SUMMARY - LINE NUMBER BY ACCOUNT RUS RUN DATE 05/12/14 03:10 PM

LINE NO	DPT ACCT	ITEM	DESCRIPTION	TUAL ANNUAL	BUDGET		% CHANGE OM BUDGET
7.00	594.00		MAINTENANCE OF UNDERGROUND LINES	264.37	77.40	186.97-	241.6-
7.00	595.00		MAINTENANCE OF TRANSFORMERS	8,577.31	4,169.34	4,407.97-	105.7-
7.00	596.00		MAINTENANCE OF STREET LIGHTS	1,302.00	712.32	589.68-	82.8-
7.00	597.00		MAINTENANCE OF METERS	443.59	900.27	456.68	50.7
7.00	598.00		MAINTENANCE-MISC DISTRIBUTION	14,714.90	11,902.35	2,812.55-	23.6-
7.00			TOTAL	1,190,983.46	786,875.88	404,107.58-	51.4-
8.00	901.00		SUPERVISION - BILLING	33,272.24	31,806.00	1,466.24-	4.6-
8.00	902.00		METER READING EXPENSE	1,802.11	580,35	1,221.76-	210.5-
8.00	903.00		CUSTOMERS RECORDS & COLLECTIONS	226,539.32	217,862.07	8,677.25-	4 . 0 -
8.00	903.10		CASH DRAWER-OVERAGES & SHORTAGES	25.00-	.00	25.00	100.0-
8.00	904.00		UNCOLLECTIBLE ACCOUNTS	12,955.00	20,462.85	7,507.85	36.7
8.00			TOTAL	274,543.67	270,711.27	3,832.40-	1.4-
9.00	909.00		INFORMATIONAL ADVERTISING	60,583.79	61,818.75	1,234.96	2.0
9.00			TOTAL	60,583.79	61,818.75	1,234.96	2.0
10,00	912.00		DEMONSTRATION & SELLING EXPENSE	4,596.99	4,516.53	80.46-	1.8-
10.00	913.00		ADVERTISING	2,237.01	1,199.94	1,037.07-	86.4-
10.00			TOTAL	6,834.00	5,716.47	1,117.53-	19.5-
11.00	920.00		ADMINISTRATIVE-GENERAL SALERIES	269,344.75	259,479.09	9,865.66-	3.8-
11.00	921.00		OFFICE SUPPLIES & EXPENSES	43,184.84	46,187.25	3,002.41	6.5
11.00	923.00		OUTSIDE SERIVCES	39,362.40	32,174.94	7,187.46-	22.3-
11.00	926.00		EMPLOYEE BENEFITS	.00	.30-	.30-	100.0-
11.00	926.10		EMPLOYEE PENSION & BENEFITS	.00	.00	.00	.0
11.00	928.00		REGULATORY COMMISSION EXPENSES	.00	2,499.99	2,499.99	100.0-
11.00	930.20		ANNUAL MEETING EXPENSES	6,677.63	11,123.07	4,445.44	40.0



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GRAYSON RECC PRG: BUDGTSUM

# BUDGET SUMMARY REPORT FROM 01/14 THRU 03/14

2014 Board Materials
PAG0465 of 1128 3
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SUMMARY - LINE NUMBER BY ACCOUNT RUS

LINE NO D	DPT ACCT	ITEM DESCRIPTION	ACTUA	L ANNUAL	BUDGET	DIFFERENCE	% CHANGE FROM BUDGET
11.00	930.30	MISCELLANEOUS GENERA	AL EXPENSES	3,534.04	5,736.84	2,202.80	38.4
11.00	930.40	MISC FIELD TRAINING		4,468.12	9,667.56	5,199.44	53.8
11.00	930.60	BOARD OF DIRECTOR'S	EXPENSES	37,364.34	35,711.67	1,652.67	4.6-
11.00	930.70	DUES - NRECA & KAEC		14,241.00	14,499.99	258.99	1.8
11.00	932.00	MAINTENANCE OF GENE		60,579.10	56,793.87	3,785.23	6.7-
11.00		TOTAL		478,756.22	473,873.97	4,882.25	1.0-
13.00	403.60	DEPRECIATION-DISTRI	BUTION PLANT	717,119.89	767,559.48	50,439.59	6.6
13.00	403.70	DEPRECIATION-GENERA		46,718.57	44,045.49	2,673.08	
13.00		TOTAL	========	763,838.46	811,604.97	47,766.51	5.9
14.00	408.60	REGULATORY COMMISSI	della della	8,502.00	8,124.99	377.01	
14.00		TOTAL	=======	8,502.00	8,124.99	377.01	
15.00	408.20	TAXES - FEDERAL UNE	MPLOYMENT	.00	.00	.00	.0
15.00	408.30	TAXES - FICA		.00	.00	.00	. 0
15.00	408.40	TAXES - STATE UNEMP		.00	.00	.00	. 0
15.00		TOTAL	3444322	.00	.00	.00	
16.00	427.10	INTEREST-RUS		98,956.87	99,770.25	813.38	. 8
16.00	427.20	INTEREST - COBANK		115,906.81	127,509.75	11,602.94	9.1
16.00	427.30	INTEREST-CFC		16,063.79	14,289.00	1,774.79	- 12.4-
16.00	427.60	INTEREST - FFB		9,234.19	7,944.24	1,289.95	
16.00		TOTAL	=======	240,161.66	249,513.24	9,351.58	
18.00	431.30	INTEREST-REFUND CUS		391.00	2,499.99	2,108.99	
18.00		TOTAL	E======	391.00	2,499.99	2,108.99	



BUDGET SUMMARY REPORT FROM 01/14 THRU 03/14 GRAYSON RECC SUMMARY - LINE NUMBER BY ACCOUNT RUS

#### 2014 Board Materials PAG0467 of 1128 4 RUN DATE 05/12/14 03:10 PM

LINE	DPT ACCT	ITEM DESCRIPTION	ACTUAL ANNUAL	BUDGET		% CHANGE OM BUDGET
19.00	426.10	MISCELLANEOUS DEDUCTION-DO	ONATION 2,295.00	3,081.24	786.24	25.5
19.00	430.00	INTEREST ASSOCIATED ORGANI		14,562.48	2,255.11	15.5
19.00		TOTAL	14,602.37	17,643.72	3,041.35	17.2
22.00	419.00	INTEREST INCOME NON-OPERAT	TING 7,261.72-	7,174.98-	86.74	1.2-
22.00	419.20	NOW ACCOUNT INTEREST	54.00-	66.24-	12.24-	18.5
22.00	419.30	COMMERCIAL PAPER INTEREST	10.78-	12.48-	1.70-	13.6
22.00		TOTAL	7,326.50-	7,253.70-	72.80	1.0-
25.00	415.00	REVENUE-MERCHANDISE, JOB, CO	ONTRACT 131,50-	96.24-	35.26	36.6-
25.00	415.10	HOMEGUARD REVENUE	.00	15.00	15.00	100.0-
25.00	415.30	ETS REVENUE	8.45-	36.27-	27.82-	76.7
25.00	415.40	RENTAL PROPERTY - REVENUE	1,500.00-	1,500.00-	.00	. 0
25.00	415.50	MACED REVENUE	236.59-	624.99-	388.40-	62.1
25.00	416.00	INCENTIVES/GEOTHERMAL, ETS	MISC 11,634.65-	11,999.94-	365.29-	3.0
25.00	416.20	ANCILLARY BILL SERV - EXP	ENSE .00	2,117.64	2,117.64	100.0-
25.00	416.30	ETS - EXPENSE	.00	16.23	16.23	100.0-
25.00	416.40	RENTAL PROPERTY - EXPENSE	-00	162.45	162.45	100.0-
25.00	416.50	MACED EXPENSE	9,400.33	2,421.81	6,978.52-	288.2-
25,00	421.00	MISC NON-OPERATING INCOME	.00	3,502.74-	3,502.74-	100.0-
25.00	421.20	LOSS/GAIN DISPOSITION PRO		.00	6,305.80	100.0-
25.00		TOTAL	10,416.66-	13,027.05-	2,610.39-	20.0
27.00	424.00	OTHER CAP CR & PATRONAGE		40,237.44-	113,748.83	282.7-
27.00		TOTAL	153,986.27-	40,237.44-	113,748.83	282.7-
		TOTAL FOR 400 TO 999	29,397.54-	374,627.88-	345,230.34-	92.2



PRG: BUDGTSUM

## Work Plan Capital Expenditures

6th Year Jan 2014 - Mar 2014

Jan 2014 - Mar 2014						
	Number	Budget	Cost	Budget		
Retirements			(\$1,973.14)	) [		
New Line Extensions	37	199	\$90,740.38	648,608.00	2,452.44	3,259.34
Tie Lines			\$0.00	0.00		
Major Projects			\$448,987.85	545,850.00		
Meters	880	2,320	\$150,370.46	349,600.00	170.88	150.69
Transformers	51	250	\$41,494.41	300,000.00	813.62	1,200.00
(padmount)		24	\$0.00	50,000.00		1,000
Other Special Equipment		0	\$0.00	0.00		
Service Upgrades	16	97	\$27,645.53	186,264.00	1,727.85	1,920.25
Sectionalizers	3	11	\$7,070.29	53,325.00		.,,,,,,,,,,
Regulators	0	2	\$0.00	37,663.00		(~)
Pole Replacements	120	378	\$453,579.78	911,264.00	3,779.83	2,410.75
New Security Lights	42	200	\$21,186.82	84,600.00	504.45	423.00
Minor Items			\$60,294.80			
Total			1,299,397.18	3,167,174.00		
Major Projects						
376.00	Jordan Fo	rk	136,950	Completed 5/14/14		
371.00	Corey Ride		225,600	Completed of 14/14		
321.00	Brushy - G		183,300	Charlest EMEMA		
321.00	Diusity - G	reenup		Started 5/15/14		
			545,850			
Vehicles						
Small Bucket - Cheyenne			113,155.00	Last year's Budget		
Small Bucket - Dave			113,155.00	Last year's Budget		
Spare Service Truck			35,360.00	, 900		
			261,670.00			
			201,010.00			

## 2014 Misc Workplan

	Translation		Account(s)		P	urchased	
Replace Copier (2nd floor)		15,000	Capitalized			yes	
Additional IP Security Cameras (office	e)	6,695	Capitalized			yes	
SecureWorks Incidence Response Re		11,800	Expense			ves	
Upgrade Cisco Switches (Gigabit)		7,500	Capitalized			7.00	
Cisco Switches (2)		8,000	Capitalized		(1)	4,472	3/25/2014
Programmable Thermostadt / Lighting		2,000	Expense			0.65	
Construction Work Plan		33,600	Capitalized			started	
Arc Flash Study	effect of Coordination Study	14,500	Capitalized				
Mapping Consultant	. The state of the	14,000	Expense	588			
Metering Test Board		31,750	Capitalized	395			
(2) Hand Held Meter Programmers		4,000	Capitalized	395			
Mobile Workforce system		20,000	Capitalized				
Computers	6 replacements	6,000	Expense	921		partial	
OMS Server Update		1,500	Expense	921			
Printer Replacement	Potential Line Printers (3)	3,500	Expense	921			
Adobe Acrobat Pro Software	2 new licenses	900	Expense	921		cancelled	
VM Desktop licenses		3,125	Expense	921			
Defibulator		2,500	Expense	921			
Magazine Insert - 4 extra pages		7,478	Expense	909		yes	
Website Conversion		5,000	Expense	909			
Low Flow Shower Heads		300	Expense	416		yes	
Duct Mastic	500 tubs	750	Expense	416		yes	
Sidewalk Removal/Replacement	Front Cricle	2,000	Expense	932		yes	
Entrance Sign		5,000	Capitalized	932		yes	
Blacktop Sealing		6,000	Expense	932			
Landscaping		2,000	Expense	932			
Totals		48,100	Work Plan				
		97,945	General				
		68,853	Expensed				
		214,898					

Overtime Hours 2013														
2013	BUDGET													
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
	per Month													
AFFIAF			40	40			0	4.4	40	47	4.4	07	0	455
OFFICE	20	3	13	10	26	6	9	11	10	17	14	27	9	155
CONSTRUCTION	42 {	35	40	20	12	122	30	0	0	8	0	0	0	267
ENGINEERING	{	0	3	1	4	0	2	0	0	2	0	0	2	11
MAINTENANCE	350	176	150	188	178	226	304	578	416	300	307	449	492	3764
	412	214	206	219	217	354	345	589	426	327	321	476	503	4197
	YTD				,	Ann.Mtg								4197
Overtime Hours														
2014														
	BUDGET													
	per Month	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
	*****	*****	*****	*****	77077		*****			-		-		
OFFICE	20	10	263	18										291
CONSTRUCTION	42 {	0	12	0										12 57
ENGINEERING	- 3	2	53	2										57
MAINTENANCE	350	286	1751	243										2280
	412	298	2079	263	0	<u>o</u>	<u>Q</u>	Q	0	Q	0	0	Q	2640

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

June 19, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on Friday, June 27, 2014, at 9:00 a.m.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

## Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

June 19, 2014

Dear Director:

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Friday, the twenty-seventh day of June 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely,

Roger L. Trent

Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

- Spent

RLT/ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### BOARD MEETING AGENDA

On June 27, 2014 at 9:00 a.m. the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- Sign Wavier of Notice
- 2. Invocation
- 3. Approval of the Minutes from the May 2014 Regular Board Meeting
- Resolution of Respect for Donnie Crum
- Technical Services Report Andrea McCleese, Technical Services Supervisor
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for April 2014 – Don Combs, Manager of Finance & Accounting
- Manager of Marketing & Member Services Report Kim Bush
- 8. Operations Report and Safety Report Kyle Clevenger, Manager of Operations
- Approval of One Twenty Five (125) New Memberships and Retirement of One Hundred (100)
   Existing Memberships for May 2014
- Consider Approval of Accounts to be Charged Off to Reserve \$17,022.65
- Consider Approval of President's Business Expense in the Amount of \$274.79, Director's Business Expense in the Amount of \$6,459.96 and Attorney's Business Expense in the Amount of \$3,160.71
- 12. President's Report Carol Hall Fraley
- Cooperative Legal Matters W. Jeffrey Scott
- 14. KAEC Director's Report Jimmy Whitt
- 15 EKPC Director's Report Kenneth Arrington
- Consider Community Service and/or Donations
- 17. Attendance at Meetings Directors & Employees
- Report of Any Meetings Held
- Confirm Date for the July Board Meeting Wednesday, July 23, 2014
- Additional Business
- Adjourn

On May 23, 2014 at 8:52 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION

New Director Jim Bentley was welcomed. Director Whitt gave the invocation.

APPROVAL OF MINUTES

Motion was made by Director Whitt, seconded by Director Dupuy and unanimously agreed to approve the minutes from the April 2014 Board Meeting for informational purposes only.

MANAGER OF TECHNICAL SERVICES

Brian Poling, Manager of Technical Services reported on the following:

Nearly all Windows XP computers have been changed to Windows 7 due to Microsoft ending support and security updates for the XP operating system. We were able to utilize our virtual environment for many of the upgraded computers, lowering hardware costs significantly.

The new 2<sup>nd</sup> floor copier has been installed. Komax is assisting with the programming of its functionality, which will eliminate some of the need for a scheduled software purchase.

SEDC has announced that their server platform is changing to Linux and a change will have to be made next year. We are exploring the options of upgrading our current server (short-term) or migrating to a new Linux server which has the option for virtualization.

Brian and Andrea will be attending the Milsoft Users' Conference in Nashville, June 10-12. We utilize Milsoft's IVR, DisSPatch (outage management), and WindMil (engineering analysis) systems.

Director Whitt asked about Mr. Smith's non-functioning meter and his appearance at the annual meeting. President Fraley and Ms. McCleese explained the exception report.

The Leon substation readings are finished and will be keyed in soon. We plan to read Pelfrey, Carter City and Pactolus.

OFFICE & MEMBER SERVICE REPORT Bradley Cherry, Purchasing Agent and Accounting presented the Financial & Statistical Report for March 2014. Mr. Cherry reported on the following:

FINANCIAL & STATISTICAL REPORT FOR MARCH

Kilowatt hour sales for the month of March (03/21-04/20) were .29 % over budget. Purchases for the time period of (3/1-31) were 9.37% over budget. Line loss for the last twelve months was 5.60 %. Year to date margins were \$29,397 compared to the budgeted negative amount of 374,627.

Mr. Cherry went over the job analysis in detail.

Director Whitt questioned why the T.I.E.R. dropped and Bradley pointed out it was due to the February storm expense of over \$400,000.

FINANCIAL & STATISTICAL REPORT FOR MARCH (CONTINUED) The current work plan is in the sixth year and was discussed in detail. We are starting on Brushy in Greenup County. Two small buckets and a spare service truck are budgeted to be replaced this year. We have replaced the 2<sup>nd</sup> floor copier. Additional cameras have been installed. Three computers have been replaced, extra pages in the magazine are being utilized; the sidewalk outside has been replaced and a new sign erected.

We will be at \$1.5 million in margins. Demand on one day in May will affect the cost rest of the month. Our billing cycle runs from the 20<sup>th</sup> to the 20<sup>th</sup> of the month and the billing from EKPC runs from the first to the last day of the month. GRECC is billed by substations (13) and we are billed on the high peak demand. We worked with EKPC and the other Member systems for over a year and EKPC dropped the consideration of realigning rates. Director Martin and Director Trent questioned the way our billing is set up. President Fraley said it was set up for the members, and considers when they get their government checks and payroll checks.

Our Solar system project is being installed and will be fully functioning in June.

NRECA has announced that their medical insurance will no longer cover retired employees after this year. By July they will be mailing info to the retired employees. NRECA says a company called One Exchange can offer an alternative.

APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR MARCH 2014 Motion was made by Director Martin, seconded by Director Whitt and unanimously agreed to approve the Financial and Statistical report for March 2014 as presented for informational purposes only.

**PROVOST** 

John Dean, Provost for the director's election, gave recommendations for the next Director's Election including some suggestions for changes to the Bylaws and pushing back the vote tabulation to 1:00 p.m.

YEAR END AUDITOR

Alan Zumstein submitted a price of \$9,300 for this year's financial audit. Motion was made by Director Martin, seconded by Director Bentley to hire Alan Zumstein for the 2013/2014 audit and was unanimously agreed upon.

MANAGER OF MARKETNG & MEMBER SERVICES Kim Bush, Manager of Marketing & Member Services will have a summary of the annual meeting at the June Board Meeting. Annual Meeting was a HUGE success. Plans are already underway for next years' Annual Meeting. The Director's election ran very smoothly, with Jim Bentley being elected to serve as director for Carter County.

GRECC has 141 enrolled in prepaid and 4 are inactive. The average payment is \$42.30, and several are enrolled in debt management. This means 30 percent of their payments go to their off service bills.

Additional deposit letters will be mailed in June and will include information on the Prepaid program. There has not been any direct marketing.

Tina has been busy working with EKPC on the tariff for Energy Star homes. She has worked with Brown's Mobile Homes locally. She did 4 Energy audits and 1 Commercial audit – working with Elliott County School.

MANAGER OF MARKETING & MEMBER SERVICES (CONTINUED)

School and community programs – Julie is going to Greenup Tuesday; Peggy Wells and Julie assisted in the West Carter Middle School 4-H program in April; Kim and Julie judged Clark and Fleming-Mason's scholarships. Kim was invited to the "Moms Everyday" segment on WSAZ to talk about our Simple\$avers Program. Three more segments will be done by the end of the year.

OPERATIONS REPORT

Kyle Clevenger, Manager of Operations gave the Operations Report. He reported on the following:

EMPLOYEE/LOST TIME ACCIDENT

There were no lost time accidents to report this month.

SAFETY REPORT

The following safety meetings were held during April 2014:

Director Trent said that Darrell Hitch of Morehead appreciated the promptness of Herbie Steagall meeting him and working with him this month in the Carter Caves Road area.

April 07—Kyle Clevenger, Mgr. of Operations, was in charge of the meeting. Kippy reminded everyone to check their gloves. Carol Fraley talked about meter readings, meter classifications and the new work plan and construction contract.

April 10 —Kyle Clevenger, Manager of Operations, turned the meeting over to David White, KAEC Safety Director. He mentioned the new OSHA 269 rule book and went over Flagger/Work Zone Refresher Training, gave a 2014 Work Zone/Flagger Refresher Training Quiz and new cards will be issued. RESAP inspection followed the safety meeting. Carol Fraley announced Steven Burton had finished his 3<sup>rd</sup> class apprentice training.

April 14—Don Combs, Mgr. of Finance & Accounting, addressed insurance questions about prescriptions and co-pays. His topic was "Dealing with Potential Dangers". He went over communicating the threat of tornados and what to do when this happens. Carol Fraley talked about RESAP and reminded everyone to make sure they had new hard hats and gloves.

April 22—Mike Martin, Assistant Mgr. of Operations, was in charge of the meeting. Kyle reminded everyone to continue working on their on-line classes and asked for any safety suggestions that needed to be documented. Brian Poling talked about the new construction work plan, changing out porcelain cut outs and correct codes for work orders.

April 28--Carol Fraley, President and CEO, talked about the RESAP inspection and went over some minor problems that were found. There were no major issues. She went over the 2014 Safety Improvement Plan and reminded everyone how important it is to take care of the "little things". Kyle went over a safety investigation and the importance of testing and grounding.

Kyle Clevenger, Manager of Operations, continues to mention the necessity and importance of hard hats and rubber gloves. He reminded everyone of the importance of using ground chains. A line is not dead until it is grounded.

CONSTRUCTION

The Construction Department built one hundred twenty-three (123) new work orders for the month of April and worked nineteen (19) hours of overtime.

OVERTIME HOURS

The Maintenance Department worked two hundred forty-six (246) hours of overtime during the month of April 2014.

DELINQUENT NOTICES

The Maintenance & Construction Departments collected on one hundred seventy-five (175) delinquent accounts and disconnected sixty-two (62) accounts in May.

CONTRACT CREWS

We have one Pike crew working on Brushy. Jordan Fork is completed. We have put on another Pike crew to complete a number of 3 phase pole changes.

RIGHT-OF-WAY CREWS

We have ten (10) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 333 trees, 894 cut trees, and cut 30,870 feet of brush/line. The crews are working in the following areas:

1 tractor crew in Elliott County

2 bucket truck crews in Lawrence, Elliott and Rowan Counties

1 bucket truck crew in Carter, Lewis, and Greenup Counties

1 dormant spray crew in Lawrence County

1 circuit crew in Carter County 1 cutting crew in Rowan County

1 cutting crew in Carter, Lewis and Greenup Counties

2 cutting crews in Elliott and Lawrence Counties

**ENGINEERING REPORT** 

The Engineering Department released ninety-six (96) prints consisting of 4,555 feet of primary line and 1,940 feet of service wire. They currently have two (2) new services to be staked and two (2) to be drawn. They have approximately ten (10) miscellaneous jobs to be staked or drawn.

President Fraley addressed two calls from consumers. One from Tonia Adkins from Olive Hill concerned our right of way spraying in regard to her honey bees. The other was from Janice Prezioso and she was concerned about what she believed were emissions from her TS1 electric meter. She thinks rays from her meter wake her up at night. President Fraley sent them both information on their issues and her column in June will address TS2 meters and July's will address consumer's responsibility.

APPROVAL OF NEW
MEMBERSHIPS &
RETIREMENT OF
EXISTING MEMBERSHIPS

Motion was made by Director Dupuy, seconded by Director Rice and unanimously agreed to approve ninety-nine (99) new memberships and the retirement of one hundred fourteen (114) existing memberships for April 2014.

**BAD DEBT WRITE-OFFS** 

Motion was made by Director Martin, seconded by Director Bentley and unanimously agreed to charge off \$ 18,296.62 worth of bad debts and turn them over for collection.

APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY BUSINESS EXPENSES Motion was made by Director Rice, seconded by Director Martin and unanimously agreed to approve the President's business expense of \$204.65, Director's business expenses of \$9,888.72 and Attorney's business expense of \$944.20.

PRESIDENT'S REPORT President Fraley reported on the following:

PIKE ELECTRIC GRECC released Pike Electric to go to Jackson Electric for storm work on

Wednesday.

NO LOSS TIME ACCIDENT GRECC received a certificate for no loss time accidents for 2013. This is the

fourth year without a lost time accident with 350,234 safety hours.

DOUG SHIDLER Doug Shidler of Federated Rural Electric Insurance Exchange reviewed

Grayson's loss records and was very pleased. He said GRECC's worker's comp was very, very low. We possibly had the lowest worker's comp rate in

the state. Mr. Shidler will be retiring this year.

EKPC DIRECTOR SEAT Legal Counsel Scott mailed the requirements for Director Arrington's

nomination to be on the EKPC Board. President Fraley telephoned Michelle

Carpenter and she said everything looked okay.

EKPC ANNUAL MEETING The East Kentucky Power Cooperative's Annual meeting will be held

Tuesday, June 3, 2014, 10:00 a.m. at their headquarters in Winchester,

Kentucky.

Roger Trent, Harold Dupuy, voting delegate, Kenneth Arrington, EKPC Board Member, Billy T. Rice and Jimmy Whitt will attend. Wives of

Directors are invited to attend.

CFC GRECC has paid a Promissory Note to CFC that was dated 1978 in the

amount of \$230,000.

DONNIE CRUM President Fraley recommended a Resolution of Respect for Donnie Crum.

The Board agreed and Executive Assistant Priscilla Sparks will have it ready

to sign next month.

KAEC LINEMAN'S RODEO We are sponsoring the Linemen's Rodeo this year and will have a team. It

will be at Inter-County RECC, Danville, KY on July 24-25. The Directors

attending will be Roger and Wilma Trent and Harold & Christine Dupuy.

LEGAL COUNSEL'S REPORT Legal Counsel Scott reported on the following:

Replied to EKPC's response to motion filed.

Responded to rate case regarding metering changes.

In the Charleston Bottoms case, GRECC filed a motion for summary judgment and will be briefed in a week -10 days. EKPC also filed a motion

for summary judgment

Our memorandum is due June 8; this will go before the judge. Legal

Counsel Scott has not heard anything from PSC.

In the AEP/Sand Gap issue, President Fraley asked Legal Counsel Scott to request someone to come up and look at the GRECC and AEP / Sand Gap territory. Legal Counsel Scott suggested we follow up on the Valley View area and negotiate a deal with AEP over the two territories. GRECC has an easement from Addington before the 1st house was built. President Fraley

# LEGAL COUNSEL'S REPORT (CONTINUED)

pointed out that we are now at the break-even point. Director Dupuy pointed out that the consumers aren't complaining and PSC needs to consider that.

#### **AMENDMENT 3**

Greg Shepler emailed this morning and looks like the saving is not as great as originally thought. It appears that over a three year period it would be approximately \$300,000 savings.

January 8, 2014 was the informal conference date on this and we have not heard from them. Legal Counsel Scott asked Director Arrington if this has been addressed at EKPC Board Meetings. Director Arrington said this is addressed in the Strategic Issues or Board Risk Oversite Committees. Legal Counsel Scott told Director Arrington he is allowed to set in on these meetings in regards to the January 8<sup>th</sup> order that was filed. Director Arrington says the agenda for EKPC states that GRECC vs EKPC shall be discussed in Executive Session. Legal Counsel Scott said a response was filed prior to EKPC Board Meeting by Mark David Goss and should not have been filed.

Buddy Rosenburger is going to stay on the EKPC board, but will resign as secretary. Lonnie Vice is going off the EKPC Board but staying on the Fleming Mason Board. Tim Eldridge, CPA, will replace him.

Director Arrington explained the e-source board meeting agenda. Legal Counsel Scott asked Director Arrington if he had recollection of a November 29, 2010 meeting with Mr. Goss telling the Board of a rate case. Director Arrington said he received pay for that conference call meeting. No agreement was ever handed out for the Board Members to read.

#### KAEC DIRECTOR'S REPORT

Director Whitt and President Fraley attended KAEC's Board Meeting this week in Louisville, KY. Director Whitt reported on the following:

Director Whitt explained to Director Bentley the function of KAEC / UUS and their meetings.

The UUS was better in January but has lost \$350,000 and KY Living Magazine has lost money for the first time since he was on board.

A gun company in Bardstown asked to advertise and Ky. Living and was refused.

Ky Living won't accept adds for alcohol but will for the distillery.

Clarence Greene handed out awards for lost time accident free coops. Grayson accepted an award for 4 years accident free.

Our yearly dues to KAEC are \$38,123.17.

### EKPC DIRECTOR'S REPORT

Director Arrington reported:

Voted approve to stop coal fired generation at Dale.

They are going have to remove the ash and this will be removed at night.

### THANK YOU NOTES

President Fraley mentioned GRECC had received thank you cards from:

Sarah's Place Women's Resource Center

Build-a-Bed - built 125 beds for kids that didn't anywhere to sleep

Hunnewell United Baptist Church - restoring church lot

Gravson Meals on Wheels - donation

Director Trent asked about Chester White and the storm.

DONATIONS	President Fraley presented to the Board for their consideration the following donation requests:				
	For Jesus Christ (4-J-C) fireworks donations (Hopewell and Crane Creek Baptist Churches) \$100				
	Carter County Thunder 2014 fireworks donation				
	(co-sponsor with EKPC) \$250				
	Carter Co. Extension for 4-H Youth – Forest Leadership Program \$100 Program				
	It was reported that Tyler Bush and Donald Franklin Damron raised four thousand dollars to purchase tables for the Cabell Huntington Hospital Pediatric Cancer Unit. This was part of their Rogers Scholars program requirements to have a project to benefit the community. We donated last month.				
	Motion was made by Director Whitt, seconded by Director Rice and unanimously agreed to approve the donations as presented.				
MEETING ATTENDANCE	President Fraley and some of the staff will be attending EKPC's Annual Meeting on June 3, 2014.				
	Director Whitt will be attending the June Summer School at Savannah, GA,				
BOARD MEETING DATE	The Regular Board Meeting in June will be held Friday, June 27, 2014.				
ADDITIONAL BUSINESS	There was no additional business.				
RIGHT OF WAY BIDS	We are putting together a list of questions to that must be answered by Right of Way Companies in order to be considered a qualified bidder.				
ADJOURN	Chairman Trent adjourned the meeting at 11:45 a.m.				
Roger L. Trent, Chairman	Billy E. (Eddie) Martin, Secretary/Treasurer				
W. Jeffrey Scott, Legal Counsel					

# President and CEO's Expenses

# April 2014

Date	Check	Description	Amount
4/29/14	162824	*4/29 Twin Catering – Board Meeting-DC Retirement	\$13.36
5/04/14	162915	VISA Expenses:  3/17-18 KAEC Board Meeting — Room Expense \$108.11 Meal Expense \$9.53  *4/1 Annual Meeting shirts — meal  *4/7 April Collections — worked through lunch  *4/9 EKPC - Public Relations — meal  *4/14,15,17 Charleston Bottoms depositions — meal  *4/16 Workplan kickoff with Mike Norman —RUS-meal  4/30 replacement of cell phone battery	\$12.72 \$8.72 \$28.83 \$29.72 \$12.92 \$50.88
		Total Expenses	\$274.79

<sup>\*</sup>prorated expense

# **DIRECTORS & ATTORNEY EXPENSES**

# April-14

KENNETH AR	RRINGTON		
Per Diem	n - GRECC Bd. Mtg. (4/29)	\$	244.80
MISC	C - Crum Retirement Lunch		13.36
VISA			0.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.70
TOTAL		S	896.49
DONNIE CRUN	M		
	- GRECC Bd. Mtg. (4/29)	\$	213.44
	- Crum Retirement Lunch		13.36
VISA			0.00
1,541.5	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		1.08
TOTAL		S	865.51
HAROLD DUP	UY		
	- GRECC Bd. Mtg. (4/29)	\$	233.60
	- Crum Retirement Lunch		13.36
VISA			0.00
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		1.08
TOTAL	A-#	S	885.67
EDDIE MARTN	N.		
Per Diem		\$	208.96
	- Crum Retirement Lunch	49	13.36
VISA			0.00
710/4	Cash in Lieu of Insurance		814.42
	24 – Hr. Insurance		1.08
TOTAL		S	1,037.82
VILLIAM T. R	<u>ICE</u>		
Per Diem	- GRECC Bd. Mtg. (4/29)	\$	222.40
MISC	- Crum Retirement Lunch		13.36
VISA			
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.49
	24 – Fit. Insurance		0.17

ROGER TRENT	1			
Per Diem		GRECC Bd. Mtg. (4/29)	S	239.20
MISC		Crum Retirement Lunch		13.36
VISA	-			0.00
		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance		0.49
			S	890.68
JIMMY WHITT				
Per Diem	-	GRECC Bd. Mtg. (4/29)	\$	223.52
MISC	-	Crum Retirement Lunch		13.36
VISA	-	KAEC Bd. Mtg.		134.32
		Cash in Lieu of Insurance		637.63
TOTAL	+	24 – Hr. Insurance		1.08
			S	1,009.91
JEFF SCOTT				
Out-of-Pocket	-	Copies (Charleston Bottoms)	\$	609.73
		Additional Owed (Amend #3)		1,050.00
		Filing Fees & Mileage (AEP/Sand Gap)		333.48
		Deposition (Charleston Bottoms)		139.32
		Court Reporter & Conference Room Fee		703.70
		Mileage (Charleston Bottoms)		280.00
		Postage Collection (59) Letters		28.91
MISC	-	Crum Retirement Lunch		7-7
VISA	_	Charleston Bottoms Deposition		15.57
TOTAL	-		S	3,160.71

#### 2014 Meeting Days Kenneth Arrington

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/3/2014	GRECC vs EKPC - deposition mtg - WJS office	Grayson, KY	1			1
1/6/2014	GRECC vs EKPC - deposition	Grayson, KY	1			1
1/24/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
6/27/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			9	6	0	3

## 2014 Meeting Days Jim Bentley

Dates	Meetings	Location	# of days	Approved	Optional	Additional	
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1			
6/6-8/2014	Summer School for Directors	Savannah, GA	3		3		
6/27/2004	Grayson RECC Board Meeting	Grayson, KY	1	1			
Total			5	2		0	

## 2014 Meeting Days Harold Dupuy

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/3/2014	GRECC vs EKPC- pre-deposition mtg WJS office	Grayson, KY	1			1
1/7/2014	GRECC vs EKPC- deposition	Grayson, KY	1			1
1/24/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/18/2014	KAEC Board Mtg. / Legislative Reception	Grayson, KY	1	1		
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/2-5/2014	NRECAAnnual Meeting	Nashville, KY	4	4		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/28-20/2014	ACES Meeting	Indianapolis, IN	3		3	
6/3/2014	EKPC Annual Meeting	Winchester, KY	1	1		
6/27/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			18	12	3	3

#### 2014 Meeting Days Eddie Martin

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/24/2014	GRECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/20/2014	GRECC vs EKPC pre-deposition meeting with Jeffrey Scott	Grayson, KY	1			1
2/21/2014	GRECC vs EKPC/CB - deposition	Grayson, KY	1			1
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
6/27/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			9	6		3

#### 2014 Meeting Days Bill Rice

Dates	Meetings	Location	# of days	Approved	Optional	Additional
1/3/2014	GRECC vs EKPC - pre-deposition mtg -WJS office	Grayson, KY	1	1.191	- Paragram	1
1/7/2014	GRECC vs EKPC - deposition	Grayson, KY	1			1
1/24/2014	Grayson RECC Board Meeting - Absent	Grayson, KY				
2/20/2014	GRECC vs EKPC pre-deposition mtg.with WJS	Grayson, KY	1			1
2/21/2014	GRECC vs EKPC/CB - deposition	Grayson, KY	1			1
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/2-5/2014	NRECA Annual Meeting	Nashville, TN	4	4		
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
6/3/2014	EKPC Annual Meeting	Winchester, KY	1	1		
6/27/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			14	10	0	4

# 2014 Meeting Days Roger Trent

Dates	Meetings	Location	# of days	Approved	Optional	Additiona
1/24/2014	GRECC Board Meetig	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			
2/18/2014	KAEC Board Mtg. / Legislative Reception	Frankfort, KY	1	1		
2/19/2014	GRECC vs EKPC pre-deposition mtg. w/ WJS	Grayson, KY	1			1
2/21/2014	GRECC vs EKCP/CB deposition	Grayson, KY	1			1
2/28/2014	GRECC Board Meetig	Grayson, KY	1	1		
3/2-5/2014	NRECA Annual Meeting	Nashville, KY	4	4		
3/28/2014	GRECC Board Meetig	Grayson, KY	1	1		
4/29/2014	GRECC Board Meetig	Grayson, KY	1	1		
5/23/2014	GRECC Board Meetig	Grayson, KY	1	1		
6/3/2014	EKPC Annual Meeting	Winchester, KY	1	1		
6/27/2014	GRECC Board Meetig	Grayson, KY	1	1		
			15			

# 2014 Meeting Days Jimmy Whitt

Dates	Meetings	Location	# of days	Approved	Optional	Additiona
1/3/2014	GRECC vs EKPC-pre-deposition mtg -WJS office	Grayson, KY	1			1
1/7/2014	GRECC vs EKPC-deposition	Grayson, KY	1			1
1/20/2014	KAEC Board Meeting Travel Day	Louisville, KY	1	1		
1/24/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
1/16/2014	Director's Retreat	Grayson, KY	1			1
2/18/2014	KAEC Board Meeting / Legislative Reception	Grayson, KY	1	1		
2/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
3/17/2014	KAEC Board Meeting Travel Day	Louisville, KY	1			1
3/28/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
4/29/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/23/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
5/28-30/14	ACES Meeting	Indianapolis, IN	3		3	
6/3/2014	EKPC Annual Meeting	Winchester	1	1		
6/5-8/2014	Summer School for Directors	Savannah, GA	4		4	
6/16/2014	KAEC Board Meeting Travel Day	Louisville, KY	1			1
6/27/2014	Grayson RECC Board Meeting	Grayson, KY	1	1		
Total			21	9	7	5

PRG. BOARDRPT GRAYSON RECC		NEW/FI FROM	NALED I 0514 GRANI	MEMBER BOARD REPORT TO 0514 D TOTALS
NEW MEMBERSHIPS:	CONSUMERS	125	AMT	1875.00
NEW DEPOSITS:	CONSUMERS	112	AMT	23715.00
NEW OTHER DEPOSITS:	CONSUMERS	Ō	AMT	0.00
REFUNDED MEMBERSHIPS:	CONSUMERS	100	AMT	1435,00-
REFUNDED DEPOSITS:	CONSUMERS	100	AMT	21623.00-
REFUNDED OTHER DEPOSITS:	CONSUMERS	0	TMA	0.00
NEW MEMBERS BY NATIONALITY CO	DDE:			
NATIONALITY CODE 1 NATIONALITY CODE 0	CONSUMERS CONSUMERS	81 43		

2014 Board Materials 0545 of 1128

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# Combs Report

# June 27, 2014

# KWH Sales & Purchases: April 2014 - Pages 2-5

Sales: Month: 3.53% under Budget (4/21 – 5/20)

YTD : 5.50 % over Budget Last Year to Date: 2.46 % more

Purchases: Month: 5.03 % Under Budget (4/1 - 4/30)

YTD: 6.15 % over Budget

Line Loss: Month:

10.14 %

Matched: 8.04 %

YTD:

13.12 %

Last 12 Months: 5.34 %

# Form 7: April 2014

Electric Revenue LESS Purchased Power:	\$ 73,760	More
G & T Capital Credits	\$ 27,324	less
Margins	\$ 11,226	less

# Form 7: Year to Date

Margins: (269,862)Budgeted: 86,594

# Financial Data:

- Annualized data Pages 6-7
- 219 Analysis Page 9

# Other Items:

- Solar project
- · PSC
  - Modifications to Schedules 3 & 14(b)
  - ESC Review
- NRECA Post 65 Medical Plans Page 9

1					TOTAL SALES	S		
2014				Actual				Budget
	KWH		\$	UNIT				
JANUARY I	31,244,541	\$	3,777,343	0.1209	28,009,108	\$	3,578,595	0.1278
FEBRUARY I	23,826,394	\$	2,944,805	0.1236	21,890,454	\$	2,764,381	0.1263
MARCH	19,263,071	\$	2,324,304	0.1207	19,207,928	\$	2,365,786	0.1232
APRIL I	15,268,670	\$	2,005,562	0.1314	15,827,212	\$	1,947,159	0.1230
MAY	0	\$		#DIV/0!	18,765,432	\$	2,344,016	0.1249
JUNE I	0	\$	- 3	#DIV/0!	20,816,383	\$	2,605,635	0.1252
JULY	0	\$	-	#DIV/0!	22,593,137	\$	2,815,549	0.1246
AUGUST	0	\$	-	#DIV/0!	19,506,135	\$	2,393,154	0.1227
SEPTEMBER I	0	\$	-	#DIV/0!	16,851,412	\$	2,047,083	0.1215
OCTOBER	0	\$	-	#DIV/01	20,663,225	\$	2,559,573	0.1239
NOVEMBER I	0	\$		#DIV/0!	25,465,732	\$	3,211,249	0.1261
DECEMBER	0	\$	6	#DIV/0!	28,003,462	\$	3,570,771	0.1275
	89,602,676	\$	11,052,014	\$0.1233	257,599,620		\$32,202,952	\$0,1250
===		==	=======	======		==		
		Ac	tual vs. Bud	dget				
	15,268,670	Mo	onth	2014	15,827,212		-3.53%	
	89,602,676	YT	D		84,934,702		5.50%	
		Co	mpared to	2013				
	15,268,670		onth		15,699,683		-2.75%	0.0
	89,602,676	YT			87,455,557		2.46%	1



## TOTAL PURCHASES

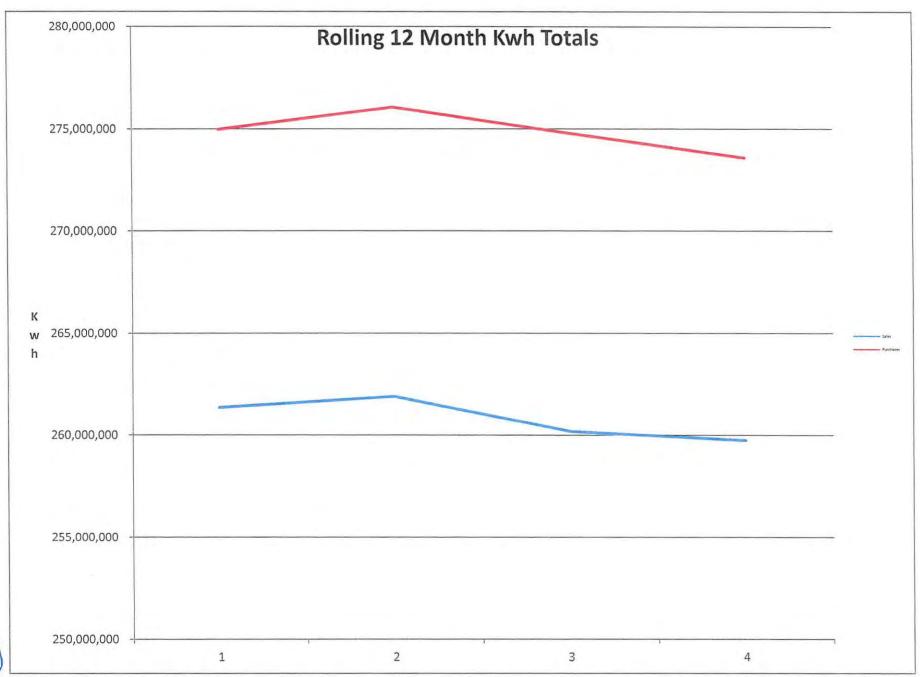
2014					Actual			Budget	
	DEMAND	KWH		\$	UNIT	LD FCT			
JANUARY	80,022	34,019,417	\$	2,475,095	0.0728	59.05%	29,677,694	\$2,107,116	0.0710
FEBRUARY II	68,166	26,958,772	\$	1,966,923	0.0730	54.93%	26,585,095	\$1,911,468	0.0719
MARCH II	61,876	25,169,343	\$	1,735,123	0.0689	56.50%	23,013,938	\$1,635,465	0.0711
APRIL II	47,798	16,991,826	\$	1,326,474	0.0781	49.37%	17,891,075	\$1,341,831	0.0750
MAY					#DIV/0!	#DIV/0!	18,040,542	\$1,407,162	0.0780
JUNE					#DIV/0!	#DIV/0!	20,307,811	\$1,584,009	0.0780
JULY					#DIV/0!	#DIV/0!	23,177,771	\$1,715,155	0.0740
AUGUST					#DIV/0!	#DIV/0!	22,867,738	\$1,692,213	0.0740
SEPTEMBER					#DIV/0!	#DIV/0!	18,197,539	\$1,364,815	0.0750
OCTOBER					#DIV/0!	#DIV/0!	18,997,141	\$1,310,803	0.0690
NOVEMBER					#DIV/0!	#DIV/0!	22,669,273	\$1,609,518	0.0710
DECEMBER					#DIV/0!	#DIV/0!	28,123,137	\$1,996,743	0.0710
		\$103,139,358	\$	7,503,615	\$0.0728		269,548,753	\$19,676,298	\$0.0730
==:		*********	==	********	Actual vs.	Rudget	=========	BHENNESSE	222222
		16,991,826 103,139,358			2014	Dauget	17,891,075 97,167,802		



## **GROSS MARGINS**

Actual	Budget	Variance	Line Loss	Fuel Adj.	Fuel Adj. \$	ESC Rate	ESC\$
\$1,302,248	\$ 1,471,478	(\$169,230)	8.16%	(0.001326)	(41,181)	8.54%	337,194
\$977,882	\$ 852,912	\$124,970	11.62%	0.001326 -	30,962	6.47%	297,536
\$589,181	\$ 730,322	(\$141,141)	23.47%	0.000541	10,578	3.31%	75,222
\$679,088	\$ 605,328	\$73,760	10.14%	0.002792	42,338	7.06%	131,520
\$0	\$ 936,854	(\$936,854)	#DIV/01	0.002779		8.15%	
\$0	\$ 1,021,626	(\$1,021,626)	#DIV/0!				
\$0	\$ 1,100,394	(\$1,100,394)	#DIV/0!				
\$0	\$ 700,941	(\$700,941)	#DIV/0!				
\$0	\$ 682,268	(\$682,268)	#DIV/0!				
\$0	\$ 1,248,771	(\$1,248,771)	#DIV/0!				
\$0	\$1,601,731	(\$1,601,731)	#DIV/0!				
\$0	\$1,574,028	(\$1,574,028)	#DIV/0!				
***************************************		(\$111,642)	13.12%	0.001222	42,697	6.71%	841,472
	\$1,302,248 \$977,882 \$589,181 \$679,088 \$0 \$0 \$0 \$0 \$0 \$0	\$1,302,248 \$ 1,471,478 \$977,882 \$ 852,912 \$589,181 \$ 730,322 \$679,088 \$ 605,328 \$0 \$ 936,854 \$0 \$ 1,021,626 \$0 \$ 1,100,394 \$0 \$ 700,941 \$0 \$ 682,268 \$0 \$ 1,248,771 \$0 \$1,601,731	\$1,302,248 \$ 1,471,478 (\$169,230) \$977,882 \$ 852,912 \$124,970 \$589,181 \$ 730,322 (\$141,141) \$679,088 \$ 605,328 \$73,760 \$0 \$ 936,854 (\$936,854) \$0 \$ 1,021,626 (\$1,021,626) \$0 \$ 71,00,394 (\$1,100,394) \$0 \$ 700,941 (\$700,941) \$0 \$ 682,268 (\$682,268) \$0 \$ 1,248,771 (\$1,248,771) \$0 \$1,601,731 (\$1,601,731) \$0 \$1,574,028 (\$1.574,028)	\$1,302,248 \$ 1,471,478 (\$169,230) 8.16% \$977,882 \$ 852,912 \$124,970 11,62% \$589,181 \$ 730,322 (\$141,141) 23,47% \$679,088 \$ 605,328 \$73,760 10,14% \$0 \$ 936,854 (\$936,854) #DIV/0! \$0 \$ 1,021,626 (\$1,021,626) #DIV/0! \$0 \$ 1,100,394 (\$1,100,394) #DIV/0! \$0 \$ 700,941 (\$700,941) #DIV/0! \$0 \$ 682,268 (\$682,268) #DIV/0! \$0 \$ 1,248,771 (\$1,248,771) #DIV/0! \$0 \$1,601,731 (\$1,601,731) #DIV/0! \$0 \$1,574,028 (\$1,574,028) #DIV/0!	\$1,302,248 \$ 1,471,478 (\$169,230) 8.16% (0.001326) \$977,882 \$ 852,912 \$124,970 11,62% 0.001326 - \$589,181 \$ 730,322 (\$141,141) 23,47% 0.000541 \$679,088 \$ 605,328 \$73,760 10,14% 0.002792 \$0 \$ 936,854 (\$936,854) #DIV/0! 0.002779 \$0 \$ 1,021,626 (\$1,021,626) #DIV/0! \$0 \$ 1,100,394 (\$1,100,394) #DIV/0! \$0 \$ 700,941 (\$700,941) #DIV/0! \$0 \$ 682,268 (\$682,268) #DIV/0! \$0 \$ 1,248,771 (\$1,248,771) #DIV/0! \$0 \$1,601,731 (\$1,601,731) #DIV/0! \$0 \$1,574,028 (\$1,574,028) #DIV/0!	\$1,302,248 \$ 1,471,478 (\$169,230)	\$1,302,248 \$ 1,471,478 (\$169,230)

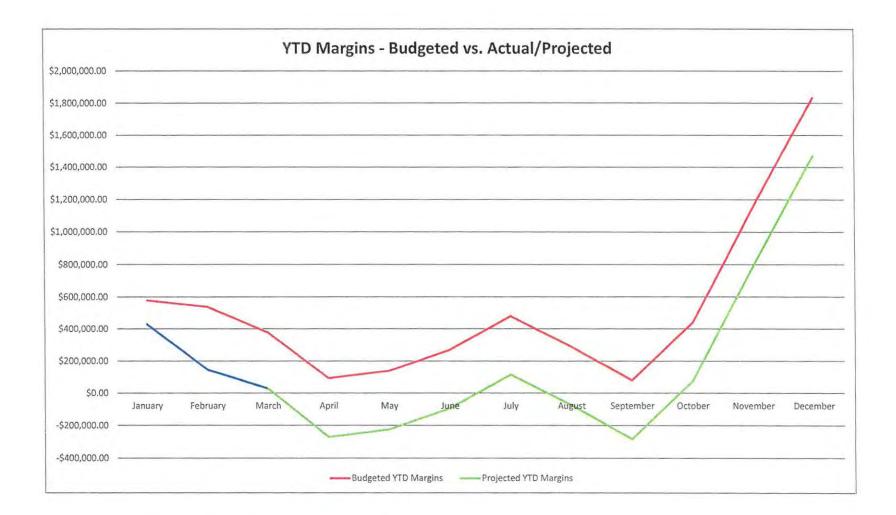






	April 2013	May 2013	June 2013	July 2013	August 2013	September 2013	October 2013	November 2013	December 2013	January 2014	February 2014	March 2014	April 2014
Revenue Purchased Power Gross Margins	(1,979,105) 1,392,200 (586,905)	(2,340,872) 1,407,738 (933,134)	(2,620,502) 1,583,261 (1,037,241)	(2,496,515) 1,657,141 (839,374)	(2,514,499) 1,553,012 ( <b>961,487</b> )	(2,077,868) 1,360,442 (717,426)	(2,535,052) 1,279,277 (1,255,775)	(3,321,366) 1,711,043 (1,610,323)	(3,668,236) 2,003,502 <b>(1,664,734)</b>	(3,876,546) 2,475,095 (1,401,451)	(3,048,089) 1,966,923 (1,081,166)	(2,418,497) 1,735,123 (683,374)	(2,089,942) 1,326,474 ( <b>763,468</b> )
Operations	89,380	91,262	93,125	92,881	98,051	86,611	94,313	80,476	75,862	109,852	84,215	75,058	105,786
Maintenance	209,696	229,614	279,848	239,953	285,580	210,651	213,645	259,470	242,016	229,775	696,703	264,505	279,233
Customer Service	101,177	92,446	95,168	95,114	94,984	91,898	92,907	97,083	46,559	85,169	89,691	99,684	105,189
Informational Advertising	18,182	24,557	22,182	17,002	17,697	28,579	19,594	17,375	12,143	22,121	14,651	23,811	23,163
Demonstration Advertising	2,614	1,224	1,729	1,809	1,946	1,893	2,228	1,776	(517)	2,244	1,792	2,797	1,714
Admin & General	163,057	171,242	194,964	160,921	146,797	150.187	183,167	146,382	159,239	173,546	149,080	156,131	167,485
Depreciation	255,933	256,833	257,564	250,942	251,398	251,713	251,752	240,636	252,894	253,161	254,653	256,025	256,340
Regulatory	2,810	2,810	2,810	2,810	2,867	2,867	2,867	2,867	2,887	2,834	2,834	2,834	2,834
Interest - LTD	83,080	82,666	82,823	84,353	85,496	83,187	82,251	81,419	81,134	82,634	79,137	78,390	80,805
Interest - Deposits	199	199	200	200	201	204	202	199	157	131	130	130	129
Miscellaneous Expense	9,466	9,696	(4.106)	4,872	3,170	2,403	4,417	1,740	1,494	3,474	5,577	5,551	3,477
Interest Income	(2,451)	(2,410)	(2,457)	(2,457)	(2,469)	(2,490)	(2,454)	(2,454)	(2,452)	(2,446)	(2,450)	(2,431)	(2,595)
Non-Electric Revenue	(9,095)	(17,701)	(757)	(18,640)	(9,636)	(3,467)	7,620	9,729	69	10,485	(12,904)	(7,997)	11,843
Capital Credits	, epecar	3-07-0-2	(1,151)	10000	7-3	(1,205)	(10,225)	1000		16		(153,986)	27,324
Margins	337,143	9,304	(15,299)	90,386	14,595	185,605	(313,491)	(673,625)	(793,249)	(428,471)	281,943	117,128	299,259
* ( )'s = positive margins			1,10,200										
Operating Expenses	935,594	962,549	1,026,307	950,857	988,187	910,193	947,343	929,423	873,868	964,941	1,378,463	964,916	1,026,155
Monthly OTIER	(3.06)	0.89	1.18	(0.07)	0.83	(1.23)	4.81	9.27	10.78	6.19	(2.56)	(0.49)	(2.70)
		Rolling 12	Month Tot	als									
Revenue	(30,834,736)	(30,995,266)	(30,963,616)	(30,913,354)	(31,156,385)	(31,262,770)	(31,265,125)	(31,850,437)	(32,088,761)	(32,725,189)	(32,974,790)	(32,897,147)	(33,007,984)
Purchased Power	19,828,815	19,868,274	19,904,108	19,790,445	19,781,304	19,786,987	19,680,431	19,590,989	19,639,851	20,109,361	20,235,372	20,124,757	20,059,031
Gross Margins	(11,005,921)	(11,126,992)	(11,059,508)	(11,122,909)	(11,375,081)	(11,475,783)	(11,584,694)	(12,259,448)	(12,448,910)	(12,615,828)	(12,739,418)	(12,772,390)	(12,948,953)
Operations	1,122,019	1,120,008	1,116,250	1,133,461	1,142,892	1,120,176	1,131,922	1,114,252	1,106,661	1,112,117	1,084,032	1,071,086	1,087,492
Maintenance	3,253,980	3,226,847	3,212,870	2,985,033	3,006,927	2,963,614	2,946,365	2,987,243	2,887,612	2,861,248	3,366,557	3,361,456	3,430,993
Customer Service	1,071,732	1,066,117	1,070,210	1,080,268	1,075,490	1,072,094	1,067,464	1,058,347	1,104,837	1,092,464	1,086,629	1,081,880	1,085,892
Informational Advertising	223,457	233,596	238,064	239,043	238,985	249,279	241,983	240,682	235,030	237,580	231,866	237,894	242,875
Demonstration Advertising	24,092	23,257	22,972	23,421	22,868	22,925	23,201	22,730	20,405	20,985	20,963	21,535	20,635
Admin & General	1,834,063	1,858,242	1,916,275	1,937,844	1,934,713	1,924,395	1,922,992	1,913,381	1,940,593	1,949,863	1,939,115	1,954,713	1,959,141
Depreciation	3,037,847	3,045,858	3,054,339	3,055,734	3,056,005	3,054,597	3,052,610	3,039,001	3,036,976	3,034,408	3,033,139	3,033,504	3,033,911
Regulatory	34,391	34,663	34,935	35,078	34,863	34,648	34,433	34,218	34,025	34,049	34,073	34,097	34,121
Interest - LTD	999,125	997,404	995,445	991,842	992,229	991,326	989,962	988,158	986,602	986,447	986,349	986,570	984,295
Interest - Deposits	22,384	16,158	9,888	3,922	4,008	4,096	4,182	4,266	2,361	2,292	2,222	2,152	2,082
Miscellaneous Expense	70,887	79,139	73,653	77,175	73,191	70,126	70,930	64,190	58,231	55,137	53,561	47,754	41,765
Interest Income	(29,482)	(29,409)	(29,400)	(29,397)	(29,394)	(29,431)	(29,432)	(29,438)	(29,437)	(29,432)	(29,439)	(29,421)	(29,565)
Non-Electric Revenue	(177,896)	(183,865)	(155,653)	(151,928)	(151,932)	(156,090)	(147,174)	(129,378)	(130,420)	(128,762)	(59,100)	(52,294)	(31,356)
Capital Credits	(156,361)	(156,361)	(157,512)	(157,512)	(157,512)	(150,705)	(160,930)	(160,930)	(160,930)	(160,930)	(160,930)	(166,567)	(139,243)
Margins	324,317	204,662	342,828	101,075	(131,748)	(304,733)	(436,186)	(1,112,726)	(1,356,364)	(1,548,362)	(1,150,381)	(1,188,031)	(1,225,915)
Operating Expense	11,693,977	11,701,289	11,744,901	11,562,821	11,582,171	11,507,276	11,486,044	11,466,468	11,413,333	11,386,590	11,838,506	11,832,641	11,923,202
Rolling 12 Month OTIER	0.68	0.79	0.66	0.90	1,13	1.31	1.44	2.13	2.37	2.57	2.17	2.20	2.25







AF	PRIL	2	014	
210	ANZ	11	VSIS	

								BUDGETED
WO NOS.	DESCRIPTION		NU	JMBER	COST	LOAN FUNDS	UNIT COST	UNIT COST
9	RETIREMENTS		27		608.89	(608.89)		
100	NEW LINE EXTENSIONS		19		43,585.02	43,585.02	2,293.95	3,229.93
200	TIE LINES							
300	MAJOR PROJECTS		0		0.00	0.00		
602	SERVICE UPGRADES		7		11,067.28	11,067.28	1,581.04	1,920.25
603	SECTIONALIZERS		1		806.68	806.68		
604	REGULATORS							
606	POLES	**	30	POLES	107,589.67	107,589.67	3,586.32	2,410.75
701	SECURITY LIGHTS		16		8,984.19	8,984.19	561.51	423.50
1600	MINOR PROJECTS		10		9,690.97	9,690.97		
- vim-	TOTAL		107		182,332.70	181,114.92		
601	SPECIAL EQUIPMENT	ACCT#						
	METERS	370.00	0		0.00	0.00	0.00	160.00
	TRANSFORMERS	368.00	0		0.00	0.00	0.00	1,120.00
	TURTLES	370.10	0		0.00	0.00	0.00	
	DISCONNECT METERS	370.20	0		0.00	0.00	0.00	
	OTHER SP EQUIP	365.00	0		0.00	0.00	0.00	
	TOTAL		0		0.00	0.00		
	MATERIAL				24,786.17			
	MATERIAL OH				35,588.63			
	LABOR				14,905.30			
	LABOR OH				51,083.01			

## OTHER MATERIALS AND DATES TO REMEMBER

Besides the retiree toolkit for co-ops, there will be materials mailed directly to retirees. There also will be periods when retirees will need to take action. Here are dates and descriptions of upcoming materials and action points in the next few months:

JULY 22



# Optional co-op announcement letter

Co-ops asked for a sample letter that they could customize to send to their retirees. A template will be provided for this optional letter.

AUGUST 14



### NRECA announcement letter and checklist mails

NRECA will send an announcement letter to affected participants. It will include a checklist of what they should expect and do next.

AUGUST 18



## OneExchange Getting Started Guide mails

It introduces OneExchange, prepares retirees for their first call and explains next steps.

AUGUST 18



## OneExchange call center for NRECA opens

Retirees can begin calling OneExchange to find out more about their options.

AUGUST 18-SEPTEMBER 30



# Pre-enrollment period: Retirees make their first call to OneExchange to set up an individual telephone appointment between early October and December 31

The purpose of this call is to schedule an appointment for retirees' enrollment calls and provide OneExchange with important information (e.g., current prescriptions and doctors) that will help expedite their enrollment calls. Making an enrollment call appointment helps retirees avoid unnecessary hold times during enrollment season.

OCTOBER 6



# OneExchange Enrollment Guide mails

It prepares retirees for their enrollment calls and reviews Medicare basics.

OCTOBER 6-DECEMBER 31



### Enrollment period: Retirees must make their enrollment call to OneExchange

Retirees must call OneExchange at their scheduled time. Because of Medicare regulations, OneExchange can't call retirees to enroll them in benefits. During the call, a benefit advisor who is an expert in benefit plans in the retiree's area will guide the retiree through the entire process until the enrollment is complete. An average enrollment call takes around an hour.

NOVEMBER-DECEMBER



### Outreach to non-responders

OneExchange will attempt to contact retirees who don't make a call to enroll. NRECA will work with co-ops to ensure that non-responders are contacted so no affected participant is left behind.

This step-by-step process provides lots of information and support from NRECA and OneExchange all along the way. We want to ensure that retirees take action and successfully enroll in benefits plans that meet their individual needs.

If you have questions, contact the Member Contact Center at 1.866.673.2299 or contactcenter@nreca.coop. You also can email questions to retireeinsurancesolutions@nreca.org. **BB** 



### NRECA Retiree Meeting Toolkit

Cooperative.com > My Benefits > Administration > My Co-op's Insurance > Retiree Insurance Solutions

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

July 15, 2014

Dear Director:

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Wednesday, the twenty-third day of July 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely,

Roger L. Trent Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

Spent

RLT/ps

Enclosures:

1. Agenda

2. Miscellaneous Analysis

# Grayson Rural Electric Cooperative Corporation 2014 Board Materials 0567 of 1128

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

July 15, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on Wednesday, July 23, 2014, at 9:00 a.m.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

# GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

# **BOARD MEETING AGENDA**

On July 23, 2014 at 9:00 a.m. the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- 1. Sign Wavier of Notice
- 2. Invocation
- 3. Approval of the Minutes from the June 2014 Board Meeting
- Manager of Technical Services Report Brian Poling
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for May 2014 – Don Combs
- Manager of Marketing & Member Services Report Kim Bush
- 7. Operations Report and Safety Report Kyle Clevenger, Manager of Operations
- Approval of One Hundred Twenty-Seven (127) New Memberships and Retirement of One Hundred Eighteen (118) Existing Memberships for June 2014
- 9. Consider Approval of Accounts to be Charged Off to Reserve \$30,675.59
- Consider Approval of President's Business Expense in the Amount of (\$197.61), Director's Business Expense in the Amount of \$7,749.80 and Attorney's Business Expense in the Amount of \$705.75
- 11. President's Report Carol Hall Fraley
- 12. Cooperative Legal Matters W. Jeffrey Scott
- 13. KAEC Director's Report Jimmy Whitt
- EKPC Director's Report Kenneth Arrington
- 15. Consider Community Service and/or Donations
- Attendance at Meetings Directors & Employees
- 17. Report of Any Meetings Held
- 18. Review and Consider/Approval and/or Reaffirming of Board Policies and Bylaws

## 100 Series - Board of Directors

- 101 Policy Formulation and Approval (reaffirmed)
- 102 Functions of the Board of Directors (revised)
- 103 Qualifications for Directorship (revised)
- 104 Delegation of Authority From the Board of Directors to the President and CEO (revised)
- 105 Board of Directors President and CEO Interrelationship (reaffirmed)
- 106 Committees of the Board of Directors (reaffirmed)

# Board Meeting Agenda July 23, 2014

- 107 Statement of Functions of the Negotiating Committee (revised)
- 108 Statement of Functions of the Planning & Review Committee (revised)
- 109 Anti-Nepotism (reaffirmed)
  - Bylaws of Grayson Rural Electric Cooperative Corporation: Article IV Board Members: Section 4: Nominations and Section 4A: Counting of Ballots (revised)
- 19. Additional Business
- 20. Confirm Date for the July Board Meeting Wednesday, July 23, 2014
- 21. Adjourn

On June 27, 2014, at 8:57 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

**INVOCATION** 

Director Rice gave the invocation.

APPROVAL OF MINUTES

Motion was made by Director Rice, seconded by Director Bentley and unanimously agreed to approve the minutes from the May Board Meeting.

RESOLUTION OF APPRECIATION FOR DIRECTOR CRUM

President Fraley read a Resolution of Appreciation for Donnie Crum.

Motion was made by Director Martin, seconded by Director Rice to present past Director Donnie Crum with a Resolution of Appreciation, signed by all directors and President Fraley. (COPY ATTACHED AT END OF MINUTES.)

MANAGER OF FINANCE AND ACCOUNTING

Don Combs, Manager of Finance and Accounting, and Bradley Cherry, Purchasing Agent / Accounting, presented the Financial & Statistical Report for April 2014.

FINANCIAL & STATISTICAL REPORT FOR APRIL

Kilowatt hour sales for the month of April (4/21-5/20) were 3.35% under budget. Purchases for the time period of (4/01-4/30) were 5.03% under budget. Line loss for the last twelve months was 5.34%. Year to date margins were a deficit of \$269,862 compared to the budgeted amount of an \$86,594.

Mr. Combs reported on the progress being made on the new solar installation.

He also reported that we have asked the PSC to modify the ETS tariff, two industrial rates, and an environmental surcharge review to recalculate the way we recover charges for these from our customers.

RETIRED EMPLOYEES INSURANCE

Bradley Cherry said that NRECA is getting out of the post 65 retirement insurance business. They are going to offer One Health, a brokered system that has a menu of choices, and the employee can call in and discuss their individual situations. One Health will suggest what plan to go with. In August we will hold a meeting for the retired employees.

APRIL T.I.E.R.

The T.I.E.R. for April was a negative 2.704.

CFC RESOLUTION

Mr. Combs addressed the CFC Resolution and Incumbency which authorizes President Fraley and Director Trent to sign documents to act on behalf of the Cooperative. This resolution is an extension of the existing contract for 23 months.

# CFC RESOLUTION (CONTINUED)

#### CERTIFICATE OF RESOLUTIONS AND INCUMBENCY

I, <u>Eddie Martin</u>, do hereby certify that (i) I am the Secretary of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION (hereinafter called the "Cooperative"); (ii) the following are true and correct copies of resolutions duly adopted by the board of directors of the Cooperative at a meeting held on <u>June 27</u>, 20\_14; (iii) the meeting was duly and regularly called and held in accordance with the articles and bylaws of the Cooperative; (iv) the Cooperative is duly incorporated, validly existing and in good standing under the laws of the state of its incorporation and there is no pending or contemplated proceeding for the merger, consolidation, sale of assets or business or dissolution of the Cooperative; (v) none of the following resolutions has been rescinded or modified as of this date; and (vi) the persons authorized below have been duly elected or appointed to their respective positions:

RESOLVED, that the Cooperative apply to establish a line of credit and authorize borrowing from National Rural Utilities Cooperative Finance Corporation ("CFC") in an amount which shall not at any one time exceed \$4,200,000.00 (the "Line of Credit Amount"), subject to the provisions of a Line of Credit Agreement, in such form as the persons authorized herein may negotiate with CFC (the "Line of Credit Agreement"); and,

RESOLVED, that if such application is approved by CFC the individuals listed below are hereby authorized to negotiate, to execute and to deliver to CFC the Line of Credit Agreement with CFC.

RESOLVED, that each of the following individuals is hereby authorized in the name and on behalf of the Cooperative to negotiate, to execute and to deliver all such other documents and instruments as may be necessary or appropriate, to make all payments, to execute any future amendments to said Line of Credit Agreement as such individual may deem appropriate within the Line of Credit Amount so authorized, and to do all such other acts as in the opinion of such authorized individual acting may be necessary or appropriate in order to carry out the purposes and intent of the foregoing resolutions:

Office or Title

President & CEO

Carol Hall Fraley

Chairman

Roger Trent

IN WITNESS WHEREOF I have hereunto set my hand and affixed the seal of the Cooperative this  $\frac{27 \text{th}}{\text{day of}}$  day of  $\frac{\text{June}}{\text{June}}$ , 2014.

(SEAL)

CFC INCUMB KY061-R-5109(SIGMUNK) 190575-1 CFC RESOLUTION (CONTINUED)

President Fraley read the above resolution and Director Rice made a motion to accept the resolution as read, seconded by Director Dupuy and unanimously agreed upon.

APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR APRIL 2014 Motion was made by Director Martin, seconded by Director Whitt and unanimously agreed to approve the Financial and Statistical report for April 2014, as presented, for informational purposes only.

**OPERATIONS REPORT** 

Kyle Clevenger, Manager of Operations, gave the Operations Report, along with Mike Martin, Assistant Manager of Operations. Mr. Clevenger reported on the following:

EMPLOYEE/LOST TIME ACCIDENT

There were no lost time accidents to report this month.

SAFETY REPORT

The following safety meetings were held during May:

May 06 —Andrea McCleese, Technical Services Supervisor, read from the Safety Manual: Section 207.1 Fire Protection & Emergency Plans. Section 207.2 Fire Extinguishers. Kim Bush discussed the Annual Meeting work list. Kyle handed out a V Watch to the guys. Carol Ann talked about idle services and accounts with zero readings.

May 12 —Brian Poling, Manager of Technical Services, turned the meeting over to David White for the KAEC monthly safety meeting. Carol Fraley discussed the Annual Meeting and GRECC's new director, Jim Bentley. Mike Martin read an article written by Jim Vaught, "Bighorn Sheep vs Lineworkers; What's the Difference?" We had the monthly safety giveaway. Kyle talked about the visit from Doug Shidler from Federated Insurance and reminded everyone to be careful about slips, trips and falls.

May 19 — Priscilla Sparks, Executive Assistant, turned the meeting over to Robert Brown who presented a slide show on Heat Stress, what you can do to prevent this, and simple ways to monitor the heat. Carol Ann reminded everyone to watch for snakes and ticks. Kyle discussed what to do in a mayday situation and a practice mayday was acted out later on that morning.

May 27 —Sherry Buckler, General Accounting Supervisor, turned the meeting over to Carol Fraley, who discussed the meter reading program and what needed to be done while taking these readings. She reminded everyone to look for idle services, service classifications, safety violations, and night lights and to turn information in to her daily. Steven Burton was awarded a certificate of completion of Basic Skills Workshop.

Kyle continues to mention the necessity and importance of hard hats, rubber gloves and the importance of using ground chains. A line is not dead until it is grounded.

CONSTRUCTION

Construction built one hundred seven (107) new work orders for the month of May and worked zero (0) hours of overtime.

**OVERTIME HOURS** 

Maintenance Department worked three hundred seven (307) hours of overtime during the month of May.

### **DELINOUENT NOTICES**

The Maintenance & Construction Departments collected on one hundred eighty-eight (188) delinquent accounts and disconnected twenty-nine (29) accounts in June.

### CONTRACT CREWS

We have two Pike crews have been working in the following areas:

- ♦ Tony Seagraves Jordan Fork, Carter County Brushy, Greenup County and New Construction
- ♦ Jody Smallwood Maintenance and New Construction as of 5-19-14

### RIGHT-OF-WAY CREWS

We have ten (10) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crews trimmed 688 trees, cut 1,048 trees, cut 36,488 feet of brush/line and sprayed 156 spans of line. The crews are working in the following areas:

- 1 bucket truck crew in Rowan County
- 1 bucket truck crew in Lawrence and Elliott Counties
- 1 bucket truck crew in Carter, Lewis and Greenup Counties
- 2 cutting crews in Elliott and Lawrence Counties
- 1 cutting crew in Rowan County
- 1 cutting crew in Carter, Lewis and Greenup Counties
- 1 tractor crew in Elliott County
- 1 circuit crew in Carter County
- 1 dormant spray crew in Lawrence County

## **ENGINEERING REPORT**

The Engineering Department released one hundred sixty (160) prints consisting of 1,640 feet of primary line and 3,200 feet of service wire. We currently have four (4) new service to be staked and two (2) to be drawn. We have approximately sixteen (16) miscellaneous jobs to be staked or drawn.

Seven right of way bid packages were mailed out and we have received three back. One declined because they are too small. President Fraley expects to receive at least three good bid packages.

Plans are to mail construction work plan bid packages soon. They need to back in the office in September.

# METER READING PROGRAMS

There was 765 meters read on the Leon Substation on May 23-24, 2014. Approximately 20 letters were mailed out for violations found including six meters inside the homes. All notes were entered on the system and several NESC violation letters mailed. In addition, a number of classification changes were made, such as from camper to mobile home, etc.

The Carter City Substation was read on June 23-24, 2014, with 1,009 meters checked. One hundred two service orders were opened compared to an average of forty-two. President Fraley mailed over 75 NESC violation letters.

Steve Bush and Roger Kitchen will concentrate on larger services whose readings are not consistent. A total of 600 meters have been checked from the Exception Report and corrected.

Mikaela Buckler entered all the meter readings and Caitlin Hutchinson did all the meter comparisons.

METER READING
PROGRAMS
(CONTINUED)

President Fraley mailed Billy Dixon a form requesting permission to attend a Board meeting. Mr. Dixon has service to an old house with no sewer or water. We changed his account to general service, an increase of approximately \$7 per month. He has not replied to date.

Call-Em-All is being used to notify members when there is a planned outage. It works well if the Cooperative has the member's correct phone number on file.

President Fraley said the pictures of the three con artists who were trying to get into our member's home pretending to be the electric company employees was in the paper last week.

The next substation to be read is Pelfrey in July.

# APPROVAL OF NEW MEMBERSHIPS & RETIREMENT OF EXISTING MEMBERSHIPS

Motion was made by Director Rice, seconded by Director Martin and unanimously agreed to approve one hundred twenty-five (125) new memberships and retirement of one hundred (100) existing memberships for May 2014.

### BAD DEBT WRITE-OFFS

Motion was made by Director Martin, seconded by Director Dupuy and unanimously agreed to charge off \$17,022.65, worth of bad debts and turn them over for collection.

# APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY BUSINESS EXPENSES

Motion was made by Director Whitt, seconded by Director Bentley and unanimously agreed to approve the President's business expense of \$274.79, Director's business expenses of \$6,459.96 and Attorney's business expense of \$3,160.71.

### PRESIDENT'S REPORT

President Fraley reported on the following:

### VANCEBURG FACTORY

The factory in Vanceburg is clearly in our territory. Legal Counsel Scott will need to notify them of such.

## VALLEY VIEW SUBSTATION

There are fifteen houses in the Valley View Subdivision within our territory being served by AEP.

### BOARD POLICIES

Directors were asked to review the following Board Policies that are to be reaffirmed or revised:

- 101 Policy Formulation and Approval to be reaffirmed
- 102 Functions of the Board of Director to be revised
- 103 Qualifications for Directorship to be revised
- 104 Delegation of Authority From the Board of Directors to the President and CEO to be revised
- 105 Board of Directors President and CEO Interrelationship-to be reaffirmed
- 106 Committees of the Board of Directors to be reaffirmed
- 107 Statement of the Functions of the Negotiating Committee to be revised
- 108 Statement of Functions of the Planning and Review Committee to be revised

109 Anti-Nepotism - to be reaffirmed

Cooperative Bylaws, Article IV, Section 4 - to be revised

NRECA 2014 REGIONAL The NRECA Voting Delegate for the 2014 Regional Meeting is Harold

Dupuy and the Alternate Delegate is Roger Trent. The Regions 2 & 3

Meeting will be held in Jacksonville, Florida, September 23-25, 2014.

PSC STORM LETTER President Fraley wrote a letter to Steve Kingsolver with the Public Service

> Commission informing of the approximate cost of the June 10, 2014 storm damages in the amount of \$86,302. A second letter will be mailed at a later

date informing of the actual storm damage cost.

WAGE & SALARY REVIEW We are in the middle in comparison of wages for the lineman and our wages

and salary review, according to the KAEC Wage and Salary Survey.

KY LIVING INSERT President Fraley told the Board her July Straight Talk From the CEO was

"What is a TS2 Meter" and the August article would be "Member

Responsibility - What Does a Member Do?"

LEGAL COUNSEL'S REPORT Legal Counsel Scott reported on the following:

> May 19, 2014 filed motion for summary judgment in the Charleston Bottoms case, saying that the dissolution was improper and that we were a member.

EKPC filed a memorandum on the May19 and we filed one as well.

They sent one proposed judgment and we sent two.

Prepared and sent to Greg Shepler documents concerning purchase of power under Amendment 3. We believe we have the right to purchase 9.3 MWs.

Filed an Appeal with the Franklin Circuit Court on the AEP/Sand Gap case. We have 60 days to respond. The GRECC Engineering Department checked on Valley View and there are approximately 15 buildings in our service territory that AEP is serving.

Legal Counsel Scott reviewed documents resulting from the Smart Grid collaborative conference/meeting that involved all electric utilities in Kentucky. One of those documents was a joint report to be submitted to the PSC and the attorney general. Isaac Scott of EKPC wanted it by noon this past Monday, but since Mr. Scott had no prior knowledge of the meeting or the document and didn't feel comfortable about signing off on it until he had a chance to discuss it with our Board.

Smart Grid is a policy of different topics; data from meters; question whether consumer can opt out; consumer education; time of use rate and different rates available and possibly making those mandatory. Cyber security and cost recovery is a large issue, including with national gas companies, etc. This is all about efficiency and cost effectiveness of the electric grid.

Mr. Scott reported that attorney general did not like part of the proposal. Don said this has been in the making five and half years. It is generally hard for the average member to understand.

Motion was made by Director Arrington and seconded by Director Dupuy to accept the Smart Grid as explained, and sign and submit it. Motion carried unanimously.

# LEGAL COUNSEL'S REPORT (CONTINUED)

We had a meeting scheduled with the PSC on January 9<sup>th</sup> that they canceled. The Commission has never called to re-set the meeting.

Legal Counsel Scott prepared the Response on Grayson's last answers to the environmental surcharge and mailed it out.

#### KAEC DIRECTOR'S REPORT

Director Whitt reported the KAEC Board of Directors met June 17, 2014.

Sales continue to be a struggle. Dennis Cannon is trying to find ways to save money. The only thing growing is the sale of LED lighting with over \$6,500 in sales last month.

Joe B. Hall will be the Distinguished Rural Kentuckian.

Dan Yates services will no longer be contracted, as of June 30, 2014. Burns Mercer is now Chairman of the Operations Committee. A special Board Meeting has been called so that the Operations Committee can introduce their choice of candidates for the position of President of KAEC. The Board can then agree or disagree.

President Fraley and Kyle Clevenger discussed the LED lights and 2 trailers that will be put up for sale. Directors Martin and Whitt will pay \$500 each for the trailers.

President Fraley and Kyle Clevenger talked about the new CDL rules and requirements. People on insulin will automatically be denied. Other issues include sleep apnea, neck size, and any medicine that is deemed to be "narcotic" even with a prescription.

#### EKPC DIRECTOR'S REPORT

Director Arrington gave the EKPC Board Report:

Paul Hawkins was re-elected Chairman. Wade May was in the hospital undergoing surgery, but his Board sent a letter that he was their representative to the EKPC Board and Mr. May sent a letter that he was willing to serve and to take an office.

Committee assignments have been changed. Director Arrington will serve on the SI Committee. After the Board Meeting, the Board Officers selected the Chairmen of all committees. Vice Chairmen and Secretary will be elected by each respective Committee.

The new EPA Standards are out. We are still trying to see how they will affect EKPC and the Member Systems.

Margins year to date are \$43.4 million. The budgeted amount was \$28 million as of the end of April.

#### THANK YOU LETTERS

GRECC received a thank you note from Tyler Ballard – scholarship winner, Greenup County; Mary Jane Suttles –Kids Against Hunger; Greenup County 4H & FFA Livestock Show and Sale; Carter County Library Summer Reading Program; and Scholarship applicant Robin McBrayer.

DONATION REQUEST	President Fraley presented to the board for their consideration the foldonation requests:	lowing
	Lewis Co. Educational Foundation – Back to School Fair Elliott Co. Family Resource & Youth Service Center – Annual Back to School Redi-Fest Garrison Fire Department – 4 <sup>th</sup> July Fireworks Elliott County Archery Teams – world competition	\$100 \$100 \$50 \$200
	East Carter Tennis Boosters – donation	\$50
	Motion was made by Director Dupuy, seconded by Director Whitt unanimously agreed to approve the donations as presented.	and
MEETING ATTENDANCE	The Regions 2 & 3 Meeting is scheduled to be in Jacksonville, Florida of September 23-25, 2014. Directors Trent, Dupuy, Rice, Bentley, Whitt an Arrington will attend.	ıd
	Kyle Clevenger, Carol Fraley, Mark Hutchinson and Nancy Madden will the Federated Safety Training in Lexington, August 18-21, 2014.	attend
	EKPC will not have a July Board Meeting and instead will be holding tra- classes.	aining
ADDITIONAL BUSINESS	Director Dupuy told the Board that the ACES Meeting was a watch dog meeting and very informative. They only buy and sell electric. By t 2020 coal furnaces could be abandoned.	
	President Fraley will be utilizing an employee loan.	
BOARD MEETING DATE	The next board meeting will be held on Wednesday, July 23, 2014.	
ADJOURN	Chairman Trent adjourned the meeting at 11:53 a.m.	
Roger L. Trent, Chairman	Billy E. (Eddie) Martin, Secretary/Treasurer	
W. Jeffrey Scott, Legal Counse	el .	

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

#### Resolution of Appreciation

WHEREAS, Donnie Crum has served with distinction as a director of Grayson Rural Electric Cooperative Cooperation from May 18, 2000, through May 8, 2014, and as Vice-Chairman from June 22, 2007 to May 8, 2014, and

WHEREAS, through his untiring efforts and personal sacrifice, Donnie Crum advanced the cause of rural electrification and helped bring a better standard of living to his friends, neighbors and the entire service area of Grayson Rural Electric Cooperative Corporation, and

WHEREAS, the Board of Directors has unanimously voted to honor his years of service and thank Donnie Crum for his time and effort in such service,

NOW, THEREFORE, BE IT resolved that the Board of Directors, Chief Executive Officer, and employees of Grayson Rural Electric Cooperative Corporation, in recognition of these achievements and contributions by Donnie Crum, do hereby adopt this resolution of appreciation and thanks; and

BE IT FUTHER RESOLVED that a copy of this resolution be spread upon the official minutes of the Cooperative and be presented to Donnie Crum.

WITNESS OUR HANDS, this 27th June, 2014.

Roger L. Trent, Chairman

Harold L. Dupuy, Vice-Chairman

Billy E. 'Eddle' Martin, Secretary-Treasufer

Kenneth Arrington, Director

Jim Bentley, Director

William 'Billy' T. Rice, Director

Jimmy Whitt, Director

Carol Hall Fraidy President and C. Ed.

W. Jeffrey Scott, Legal Counsel

A Touchstone Energy Cooperative

### President and CEO's Expenses

### May 2014

Date	Check	Description	Amount
5/12/14	Journal Entry	NRECA Annual Meeting (credit memo used)	(\$550,00)
6/05/14	163118	VISA Expenses: 4/21-23 KAEC Spring Managers Meeting, Bowling Green, KY Room expense Meal expense *5/06 May Collections – Meal Exp.	\$247.26 \$94.54 \$10.59
		Total Expenses	(\$197.61)

<sup>\*</sup>prorated expense

## **DIRECTORS & ATTORNEY EXPENSES**

## May-14

KENNETH ARRINGTON	
	\$ 244
	21
VISA -	
Cash in Lieu of Insurance	637
24 – Hr. Insurance	
Cash in Lieu of Insurance 24 – Hr. Insurance TOTAL -  IMBENTLEY Per Diem - GRECC Bd. Mtg. (5/23) MISC - VISA - Cash in Lieu of Insurance 24-Hr. Insurance TOTAL	\$ 883
IIM BENTLEY	
	\$ 201
	C
VISA -	O
Cash in Lieu of Insurance	637
24-Hr. Insurance	0
TOTAL	838
DONNIE CRUM	
	\$
MISC -	
VISA -	0
Cash in Lieu of Insurance	0
24 – Hr. Insurance	1
TOTAL -	S 1
	\$ 233
	1,73
	0
	637
	1
TOTAL -	\$ 872
EDDIE MAREN	
	± 2.50A
	\$ 208.
	- 0
VISA -	0.
Cash in Lieu of Insurance	814.
24 – Hr. Insurance	<u> </u>
TOTAL -	\$ 1,024.

Per Diem	- GRECC Bd. Mtg. (5/23)	\$	222.40
MISC			-
VISA			-
1 1 1 1 1 1 1	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.49
TOTAL	***	S	860.52
OGER TRENT	<u>r</u>		
Per Diem	- GRECC Bd. Mtg. (5/23)	\$	239.20
MISC			100
VISA			0.00
	Cash in Lieu of Insurance		637.63
TOTAL	- 24 – Hr. Insurance		0.49
		S	877.32
MMY WHITT			145717
	- KAEC Bd. Mtg. (5/19): GRECC Bd. Mtg. (5/23)	\$	577.52
MISC			
VISA			0.00
NRECA	- Summer School East (6/6-11)		1,176.00
	Cash in Lieu of Insurance		637.63
TOTAL	- 24 – Hr. Insurance	_	1.08
		S	2,392.23
EFF SCOTT			No.
Out-of-Pocket	A TOTAL CONTRACTOR OF THE TOTA	\$	693.75
	Postage (Depositions)		12.00
MISC	9	<u> </u>	705.75

## Commbs Report

July 23, 2014

### KWH Sales & Purchases: May 2014 - Pages 2-5

Sales: Month: .61% under Budget (4/21 – 5/20)

YTD : 4.39 % over Budget Last Year to Date: 1.95 % more

Purchases: Month: .51 % Under Budget [4/1-4/30]

YTD: 5.10 % over Budget

Line Loss: Month: ss: Month: -3.91 % Matched: 5.12 %

YTD: 10.60 %

Last 12 Months: 5.36 %

#### Form 7: May 2014

Electric Revenue LESS Purchased Power:	\$ 107,069	More
Maintenance Expense (RW)	\$ 21,514	More
Admin. & General	\$ 10, 311	More
Margins	\$ 75,308	More

#### Form 7: Year to Date

Margins:	\$ (151,064)
Budgeted:	\$ 130,085

#### Financial Data:

- Annualized data Pages 6-8
- 219 Analysis Page 9

#### Other Items:

- Solar project
- · PSC
  - Modifications to Schedules 3 & 14(b)
  - o ESC Review
- Wage & Salary Structure review
- Pole Attachments Rates by Telephone Coops review
- NRECA Post 65 Medical Plans

	I					TOTAL SALES	S		
2014					Actual				Budget
1		KWH		\$	UNIT				
JANUARY	1	31,244,541	\$ 3,77	7,343	0.1209	28,009,108	\$	3,578,595	0.1278
FEBRUARY	1	23,826,394	\$ 2,94	4,805	0.1236	21,890,454	\$	2,764,381	0.1263
MARCH	1	19,263,071	\$ 2,32	24,304	0.1207	19,207,928	\$	2,365,786	0.1232
APRIL	1	15,268,670	\$ 2,00	5,562	0.1314	15,827,212	\$	1,947,159	0.1230
MAY	1	18,650,959	\$ 2,39	99,754	0.1287	18,765,432	\$	2,344,016	0.1249
JUNE	1	0	\$	-	#DIV/0!	20,816,383	\$	2,605,635	0.1252
JULY	1	0	\$	-	#DIV/0!	22,593,137	\$	2,815,549	0.1246
AUGUST	1	0	\$	-	#DIV/0!	19,506,135	\$	2,393,154	0.1227
SEPTEMBER	1	0	\$	+	#DIV/0!	16,851,412	\$	2,047,083	0.1215
OCTOBER	1	0	\$	-	#DIV/0!	20,663,225	\$	2,559,573	0.1239
NOVEMBER	1	0	\$		#DIV/0!	25,465,732	\$	3,211,249	0.1261
DECEMBER	Ţ	0	\$	-	#DIV/0!	28,003,462	\$	3,570,771	0.1275
	1	108,253,635	\$13,4	51,768	\$0.1243	257,599,620		\$32,202,952	\$0.1250
			Actual	vs. Bu	dant				7
		18,650,959	Month	vs. Du	2014	18,765,432		-0.61%	
		108,253,635	YTD			103,700,133		4.39%	1
			Compa	ared to	2013				
		18,650,959	Month			18,727,898		-0.41%	
		108,253,635	YTD			106,183,455		1.95%	

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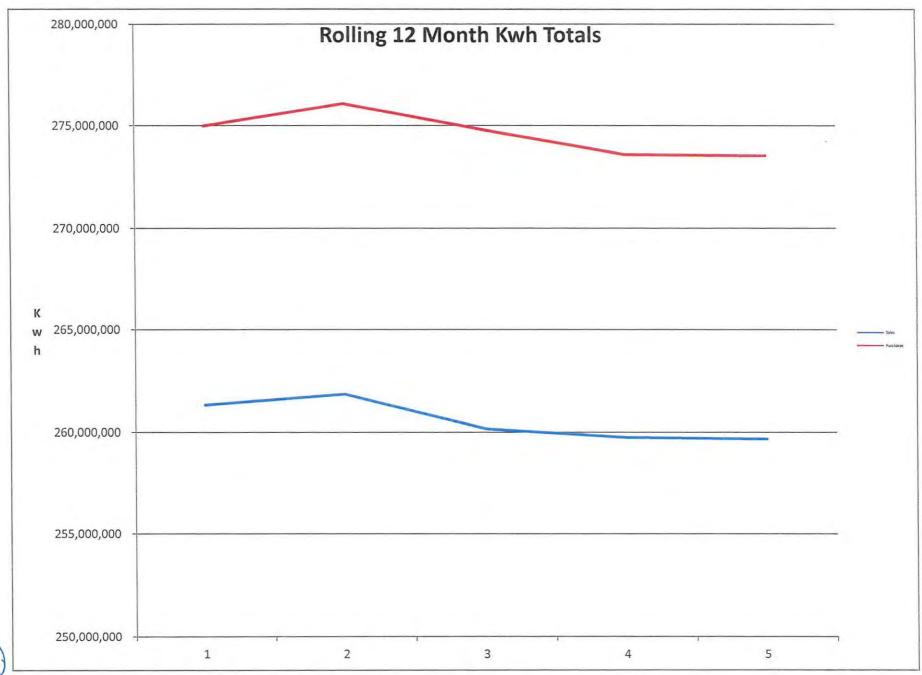
2014	11					Actual			Budget	
		DEMAND	KWH		\$	UNIT	LD FCT			
JANUARY	II	80,022	34,019,417	\$	2,475,095	0.0728	59.05%	29,677,694	\$2,107,116	0.0710
FEBRUARY	ÎÌ.	68,166	26,958,772	\$	1,966,923	0.0730	54.93%	26,585,095	\$1,911,468	0.0719
MARCH	II	61,876	25,169,343	\$	1,735,123	0.0689	56.50%	23,013,938	\$1,635,465	0.0711
APRIL	il	47,798	16,991,826	\$	1,326,474	0.0781	49.37%	17,891,075	\$1,341,831	0.0750
MAY	ii.	38,216	17,949,402	\$	1,355,831	0.0755	65.23%	18,040,542	\$1,407,162	0.0780
JUNE	II.	0,000				#DIV/0!	#DIV/0!	20,307,811	\$1,584,009	0.0780
JULY	11					#DIV/0!	#DIV/0!	23,177,771	\$1,715,155	0.0740
AUGUST	11.					#DIV/0!	#DIV/0!	22,867,738	\$1,692,213	0.0740
SEPTEMBER	11					#DIV/0!	#DIV/0!	18,197,539	\$1,364,815	0.0750
OCTOBER	ji.					#DIV/0!	#DIV/0!	18,997,141	\$1,310,803	0.0690
NOVEMBER	II					#DIV/0!	#DIV/0!	22,669,273	\$1,609,518	0.0710
DECEMBER	11					#DIV/0!	#DIV/0!	28,123,137	\$1,996,743	0.0710
	11	**********	\$121,088,760	\$	8,859,446	\$0.0732		269,548,753	\$19,676,298	\$0.0730
	====	=======	Actual vs. Budget							
			17,949,402 121,088,760			2014	Dauget	18,040,542 115,208,344		



CDACC	BAA	DC	DIMI

DECEMBER	\$0	17.00	574,028	(\$1,574,028)	#DIV/0!				
NOVEMBER	\$0	\$1.	601,731	(\$1,601,731)	#DIV/0!				
OCTOBER	\$0	\$ 1.	248,771	(\$1,248,771)	#DIV/0!				
SEPTEMBER	\$0	5	682,268	(\$682,268)	#DIV/0!				
AUGUST	\$0	\$	700,941	(\$700,941)	#DIV/0!				
JULY	\$0	\$ 1,	100,394	(\$1,100,394)	#DIV/0!				
JUNE	\$0	\$ 1,	021,626	(\$1,021,626)	#DIV/0!				
MAY	\$1,043,923	\$	936,854	\$107,069	-3.91%	0.002779		8.15%	
APRIL	\$679,088	\$	605,328	\$73,760	10.14%	0.002792	42,338	7.06%	131,520
MARCH	\$589,181	\$	730,322	(\$141,141)	23.47%	0.000541	10,578	3.31%	75,222
FEBRUARY	\$977,882	\$	852,912	\$124,970	11.62%	0.001326 -	30,962	6.47%	297,536
JANUARY	\$1,302,248	\$ 1,	471,478	(\$169,230)	8.16%	(0.001326)	(41,181)	8.54%	337,194
	200000000000000000000000000000000000000	*****	*********	***************************************	***************************************	******************	***************************************	************	************
2014	Actual Actual	XXXXXX	Budget	Variance	Line Loss	Fuel Adj.	Fuel Adj. \$	ESC Rate	ESC \$



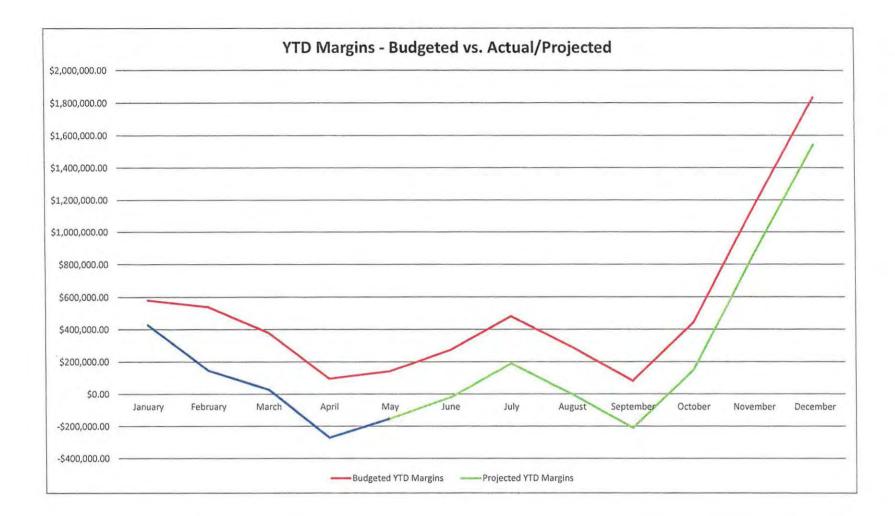




### Monthly Operating Rev & Exp

	May 2013	June 2013	July 2013	August 2013	September 2013	October 2013	November 2013	December 2013	January 2014	February 2014	March 2014	April 2014	May 2014
Revenue Purchased Power	(2,340,872) 1,407,738	(2,620,502) 1,583,261	(2,496,515) 1,657,141	(2,514,499) 1,553,012	(2,077,868) 1,360,442	(2,535,052) 1,279,277	(3,321,366) 1,711,043	(3,668,236) 2,003,502	(3,876,546) 2,475,095	(3,048,089) 1,966,923	(2,418,497) 1,735,123	(2,089,942) 1,326,474	(2,476,940) 1,355.831
Gross Margins	(933,134)	(1,037,241)	(839,374)	(961,487)	(717,426)	(1,255,775)	(1,610,323)	(1,664,734)	(1,401,451)	(1,081,166)	(683,374)	(763,468)	(1,121,109)
Operations	91,262	93,125	92,881	98,051	86,611	94,313	80,476	75,862	109,852	84,215	75,058	105,786	104,645
Maintenance	229,614	279,848	239,953	285,580	210,651	213,645	259,470	242,016	229,775	696,703	264,505	279,233	283,806
Customer Service	92,446	95,168	95,114	94,984	91,898	92,907	97,083	46,559	85,169	89,691	99,684	105,189	92,213
Informational Advertising	24,557	22,182	17,002	17,697	28,579	19,594	17,375	12,143	22,121	14,651	23,811	23,163	21,502
Demonstration Advertising	1,224	1,729	1,809	1,946	1,893	2,228	1,776	(517)	2,244	1,792	2,797	1,714	3,239
Admin & General	171,242	194,964	160,921	146,797	150,187	183,167	146,382	159,239	173,546	149,080	156,131	167,485	168,268
Depreciation	256,833	257,564	250,942	251,398	251,713	251,752	240,636	252,894	253,161	254,653	256,025	256,340	256,632
Regulatory	2,810	2,810	2,810	2,867	2,867	2,867	2,867	2,887	2,834	2,834	2,834	2,834	2,834
Interest - LTD	82,666	82,823	84,353	85,496	83,187	82,251	81,419	81,134	82,634	79,137	78,390	80,805	79,381
Interest - Deposits	199	200	200	201	204	202	199	157	131	130	130	129	128
Miscellaneous Expense	9,696	(4,106)	4,872	3,170	2,403	4,417	1,740	1,494	3,474	5,577	5,551	3,477	777
Interest Income	(2,410)	(2,457)	(2,457)	(2,469)	(2,490)	(2,454)	(2,454)	(2,452)	(2,446)	(2,450)	(2,431)	(2,595)	(2,587)
Non-Electric Revenue	(17,701)	(757)	(18,640)	(9,636)	(3,467)	7,620	9,729	69	10,485	(12,904)	(7,997)	11,843	(8,528)
Capital Credits	19.6	(1,151)		7	(1,205)	(10,225)		-		400	(153,986)	27,324	*
Margins * ( )'s = positive margins	9,304	(15,299)	90,386	14,595	185,605	(313,491)	(673,625)	(793,249)	(428,471)	281,943	117,128	299,259	(118,799)
Operating Expenses	962,549	1,026,307	950,857	988,187	910,193	947,343	929,423	873,868	964,941	1,378,463	964,916	1,026,155	1,013,425
Monthly OTIER	0.89	1,18	(0.07)	0.83	(1.23)	4.81	9.27	10.78	6.19	(2.56)	(0.49)	(2.70)	2.50
	Rolling 12	Month Tot	als										
Revenue	(30,995,266)	(30,963,616)	(30,913,354)	(31,156,385)	(31,262,770)	(31,265,125)	(31,850,437)	(32,088,761)	(32,725,189)	(32,974,790)	(32,897,147)	(33,007,984)	(33,144,052)
Purchased Power	19,868,274	19,904,108	19,790,445	19,781,304	19,786,987	19,680,431	19,590,989	19,639,851	20,109,361	20,235,372	20,124,757	20.059.031	20,007,124
Gross Margins	(11,126,992)	(11,059,508)	(11,122,909)	(11,375,081)	(11,475,783)	(11,584,694)	(12,259,448)	(12,448,910)	(12,615,828)	(12,739,418)		(12,948,953)	(13,136,928)
Operations	1,120,008	1,116,250	1,133,461	1,142,892	1,120,176	1,131,922	1,114,252	1,106,661	1,112,117	1,084,032	1,071,086	1,087,492	1,100,875
Maintenance	3,226,847	3,212,870	2,985,033	3,006,927	2,963,614	2,946,365	2,987,243	2,887,612	2,861,248	3,366,557	3,361,456	3,430,993	3,485,185
Customer Service	1,066,117	1,070,210	1,080,268	1,075,490	1,072,094	1,067,464	1,058,347	1,104,837	1,092,464	1,086,629	1,081,880	1,085,892	1,085,659
Informational Advertising	233,596	238,064	239,043	238,985	249,279	241,983	240,682	235,030	237,580	231,866	237,894	242,875	239,820
Demonstration Advertising	23,257	22,972	23,421	22,868	22,925	23,201	22,730	20,405	20,985	20,963	21,535	20,635	22,650
Admin & General	1,858,242	1,916,275	1,937,844	1,934,713	1,924,395	1,922,992	1,913,381	1,940,593	1,949,863	1,939,115	1,954,713	1,959,141	1,956,167
Depreciation	3,045,858	3,054,339	3,055,734	3,056,005	3,054,597	3,052,610	3,039,001	3,036,976	3,034,408	3,033,139	3,033,504	3,033,911	3,033,710
Regulatory	34,663	34,935	35,078	34,863	34,648	34,433	34,218	34,025	34,049	34,073	34,097	34,121	34,145
Interest - LTD	997,404	995,445	991,842	992,229	991,326	989,962	988,158	986,602	986,447	986,349	986,570	984,295	981,010
Interest - Deposits	16,158	9,888	3,922	4,008	4,096	4,182	4,266	2,361	2,292	2,222	2,152	2,082	2,011
Miscellaneous Expense	79,139	73,653	77,175	73,191	70,126	70,930	64,190	58,231	55,137	53,561	47,754	41,765	32,846
Interest Income	(29,409)	(29,400)	(29,397)	(29,394)	(29,431)	(29,432)	(29,438)	(29,437)	(29,432)	(29,439)	(29,421)	(29,565)	(29,742)
Non-Electric Revenue	(183,865)	(155,653)	(151,928)	(151,932)	(156,090)	(147,174)	(129,378)	(130,420)	(128,762)	(59,100)	(52,294)	(31,356)	(22,183)
Capital Credits	(156,361)	(157,512)	(157,512)	(157,512)	(150,705)	(160,930)	(160,930)	(160,930)	(160,930)	(160,930)	(166,567)	(139,243)	(139,243)
Margins	204,662	342,828	101,075	(131,748)	(304,733)	(436,186)	(1,112,726)	(1,356,364)	(1,548,362)	(1,150,381)	_(1,188,031)	(1,225,915)	(1,354,018)
Operating Expense	11,701,289	11,744,901	11,562,821	11,582,171	11,507,276	11,486,044	11,466,468	11,413,333	11,386,590	11,838,506	11,832,641	11,923,202	11,974,078
Rolling 12 Month OTIER	0.79	0.66	0.90	1.13	1.31	1.44	2.13	2.37	2.57	2.17	2,20	2.25	2.38







	2014 Monthly Margins				
	Actual	Budgeted	Difference		
January	\$428,469.46	\$580,616.96	-\$152,147.50		
February	-\$281,943.11	-\$40,449.04	-\$241,494.07		
March	-\$117,128.81	-\$160,540.04	\$43,411.23		
April	-\$299,259.75	-\$285,534.04	-\$13,725.71		
May	\$118,798.53	\$45,990.96	\$72,807.57		
June	\$0.00	\$130,763.96			
July	\$0.00	\$209,531.96			
August	\$0.00	-\$189,921.04			
September	\$0.00	-\$208,594.00			
October	\$0.00	\$357,907.96			
November	\$0.00	\$710,869.96			
December	\$0.00	\$683,137.44			

	2014 YTD Margins	1
Actual	Budgeted	Difference
\$428,469.46	\$580,616.96	-\$152,147.50
\$146,526.35	\$540,167.92	-\$393,641.57
\$29,397.54	\$379,627.88	-\$350,230.34
-\$269,862.21	\$94,093.84	-\$363,956.05
-\$151,063.68	\$140,084.80	-\$291,148.48
	\$270,848.76	
	\$480,380.72	
	\$290,459.68	
	\$81,865.68	
	\$439,773.64	
	\$1,150,643.60	
	\$1,833,781.04	

20:	14 Projected Margin
	YTD + Actual
	\$428,469.46
	\$146,526.35
	\$29,397.54
	-\$269,862.21
	-\$151,063.68
	-\$20,299.72
	\$189,232.24
	-\$688.80
	-\$209,282.80
	\$148,625.16
	\$859,495.12
	\$1,542,632.56



				MAY 2	2014		2014 Board Mate 0645 of 1	
				219 ANA				
1-0								
								BUDGETED
WO NOS.	DESCRIPTION		NU	JMBER	COST	LOAN FUNDS	UNIT COST	UNIT COST
9	RETIREMENTS		26		254.45	(254.45)		
100	NEW LINE EXTENSIONS		18		52,705.23	52,705.23	2,928.07	3,229.93
200	TIE LINES							1
300	MAJOR PROJECTS		0		0.00	0.00		
602	SERVICE UPGRADES		12		21,301.79	21,301.79	1,775.15	1,920.25
603	SECTIONALIZERS		0		0.00	0.00		
604	REGULATORS							
606	POLES		27	POLES	78,205.23	78,205.23	2,896.49	2,410.75
701	SECURITY LIGHTS		14		6,111.03	6,111.03	436.50	423.50
1600	MINOR PROJECTS		5		7,251.46	7,251.46		
	TOTAL		102		165,829.19	165,320.29		
601	SPECIAL EQUIPMENT	ACCT#						
	METERS	370.00	0		0.00	0.00	0.00	160.00
	TRANSFORMERS	368.00	0		0.00	0.00	0.00	1,120.00
	TURTLES	370.10	0		0.00	0.00	0.00	
	DISCONNECT METERS	370.20	0		0.00	0.00	0.00	
	OTHER SP EQUIP	365.00	0		0.00	0.00	0.00	
	TOTAL		0		0.00	0.00		
	MATERIAL				27,543.65			
	MATERIAL OH	100			36,119.93			
	LABOR				18,228.97			
	LABOR OH				48,075.32			

# GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION BOARD MEETING AGENDA

On August 22, 2014, the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- Sign Wavier of Notice
- Invocation
- Approval of the Minutes from the July Board Meeting.
- 4. Billy Dixon, GRECC Consumer
- Manager of Technical Services Report Brian Poling
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for June 2014

  – Don Combs, Manager of Finance & Accounting
- Manager of Marketing & Member Services Report Kim Bush
- Consideration of the 2015-2021Wage & Salary Plan Adjustment for Non-Union Employees (Consideration of the 2015 Wage Adjustment for Non-Union Employees Will be on the September 2014 Agenda, Retroactive to September 1, 2014)
- Operations Report and Safety Report Kyle Clevenger, Manager of Operations
- Approval of One Hundred Twelve (112) New Memberships and Retirement of One Hundred Twenty (120) Existing Memberships for July 2014
- Consider Approval of Accounts to be Charged Off to Reserve \$17,303.11
- Consider Approval of President's Business Expense in the Amount of \$393.62, Director's Business Expense in the Amount of \$14,711.45, and Attorney's Business Expense in the Amount of \$1,943.83
- 13. Consider Approval of the Following RUS Work Orders and Submit Them to RUS:

January 2014	Work Order No. 1188	\$147,364.70
	Work Order No. 1189	\$36,402.39
February 2014	Work Order No. 1190	\$555,428.43
	Work Order No. 1191	\$14,439.75
March 2014	Work Order No. 1192	\$344,444.38
	Work Order No. 1193	\$9,452.66
	Total	\$1,107,532.31

- 14. President's Report Carol Hall Fraley
- Cooperative Legal Matters W. Jeffrey Scott
- KAEC Director's Report Jimmy Whitt
- EKPC Director's Report Kenneth Arrington
- Consider Community Service and/or Donations

Board Meeting Agenda July 23, 2014 Page 2

- 19. Attendance at Meetings Directors & Employees
- 20. Report of Any Meetings Held
- 21. Review and Consider/Approval and/or Reaffirming of Board Policies and Bylaws

#### 110-126 Series - Board of Directors

- 110 Compensation, Expenses and Travel of Directors (revised)
- 111 President and CEO Search and Selection (reaffirmed)
- 112 Service of Consultants (reaffirmed)
- 113 Conflict of Interest (reaffirmed)
- 114 Nominations and Elections of Officers & Representatives of the Board of Directors (revised)
- 115 Member Requests for Cooperative Information (reaffirmed)
- 116 Attendance by Members or Others at Meetings of the Board of Directors (reaffirmed)
- 118 Operational Policy (revised)
- 119 Organizational Policy (revised)
- 120 Education, Training and Development of New and Existing Directors of GRECC (reaffirmed)
- 121 The Cooperative's use of Non-Owned Vehicles (reaffirmed)
- 122 Transportation Policy (revised)
- 123 Lines, Re-location by Request of Consumer (reaffirmed)
- 124 Ethics & Conflict of Interest Policy (reaffirmed)
- 126 Directors and Employees Confidentiality and Non-Disclosure Agreement (reaffirmed)
- Bylaws of Grayson Rural Electric Cooperative Corporation: Article IV Board Members: Section 4: Nominations and Section 4A: Counting of Ballots (revised)
- 22. Confirm Date for the September Board Meeting, Monday, September 29, 2014
- Additional Business
- 24. Adjourn

On July 23, 2014 at 9:05 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION

Director Dupuy they gave the invocation.

APPROVAL OF MINUTES

Motion was made by Director Martin, seconded by Director Bentley and unanimously agreed to approve the minutes from the June board Meeting for informational purposes only.

MANAGER OF TECHINCAL SERVICES Brian Poling, Manger of Technical Services reported on the following:

SUBSTATION COORDINATION

Brian had mentioned some time ago that we were experiencing problems with substation coordination and the high side fuses had blown on 2 or 3 substations. That was corrected but our system was affected in 2 or 3 other places. It has taken this long to complete, but the coordination study for the power system is finished. The completed data based on timing allows modification to be entered and used in the new construction work plan for next year.

2015-2018 WORK PLAN

We are completing analysis on the new work plan. We plan to meet with Mike Norman, NRECA Field Representative, around the first of September to review the proposed work plan and get his approval. Carol Ann, Brian, Kyle, Mike and the maintenance men will go over the final proposal.

At the October 20<sup>th</sup> Board Meeting Mr. Poling will present the final work plan document and, upon Board approval, the bid packets will be mailed by October 27<sup>th</sup>. The due date for bids will be November 15<sup>th</sup>. After reviewing and analyzing all bids, President Fraley and Staff will present their analysis to the Board at the November 24<sup>th</sup> Board Meeting. At that time, the Board will review all bids and take appropriate action

President Fraley wanted to disclose to the Board and Legal Counsel that Kyle Clevenger's sons and Mike Martin's son, are all employed by Pike Electric. Pike Electric will most likely bid on the upcoming contract and the employment of these three men will not be a factor in the selection process.

SUBSTATION READINGS

President Fraley informed the Board that we are reading every substation and checking for any discrepancies such as safety violations, reclassifications, right of way, night lights, and malfunctioning meters. To date we have read Leon and Carter City. On the Leon Substation, we read 765 meters and went back to read 35 missed meters. 106 service orders were created, 20 services were retired, and 30 accounts were reclassified.

On the Carter City Substation, 1,009 meters were read and we went back on 100 meters missed. 83 Service orders were created, 44 services were retired (21 in Carter County and 23 in Greenup County), and 31 accounts were reclassified.

We also mailed notices of violations to over 100 members on these two stations and asked Legal Counsel Scott to contact six members who have not responded to our notification of violations. PSC BIANNUAL INSPECTION

Jeff Moore of the Kentucky PSC is presently at GRECC in the Metering department for our Biannual Inspection.

Legal Counsel Scott asked if GRECC still reads all employees and directors meters and President Fraley said we do read these meters twice a year.

MILSOFT UPDATE

Brian said a Milsoft Update is going to be installed soon. The new version is an automatic daily update instead of weekly, as we do with the current software. Currently if a service order is opened on a meter, the member rep that opens the service order will be required to close it, initial and date it, and state what action was taken or what correction was made.

President Fraley asked Legal Counsel Scott what we should do about residences that members have moved in to without a final inspection. He said we should insist on a final inspection.

OFFICE & MEMBER SERVICES REPORT Don Combs, Manager of Finance and Accounting, presented the Financial & Statistical Report for May 2014. Mr. Combs reported on the following:

FINANCIAL & STATISTICAL REPORT FOR MAY 2014 Kilowatt hour sales for the month of May (5/20-6/20) were .61 % under budget. Purchases for the time period of 5/1-31/14 were .51% under budget. Line Loss for the last twelve months was 5.36%. Year to date margins are a (\$151,064) compared to the budgeted amount of \$130,085.

Don went over the Combs report in detail. Maintenance expense was higher due to right of way. Our sales and purchases for the year was \$4,000 less than anticipated. Operating tier rolling 12 months margins are increasing; 3.38 TIER level (good shape). February maintenance expense was \$400,000 higher due to the February storm. 2.57 to 2.17 tier drop. Director Dupuy asked what TIER should be and Mr. Combs stated two. 1.5 million dollars would have been our margins if it had not been for the February storm.

SOLAR PROJECT

We have partnered with MACED on a Solar Project and it is almost completed. MACED is interested in having an open house to promote this project. The open house will be August 22 following the regular Board Meeting at 1:00 p.m.

EKPC - ETS UNITS

EKPC is dropping their ETS program. They feel it does not fit with PJM. Our winter load is not as valuable as it used to be due to PJM.

ENVIRONMENTAL SURCHARGE

The Environmental Surcharge was exceptionally high in January and EKPC is determined to recoup the cost from our members. They have approached the Public Service Commission to allow them to add it to all bills, over a twelve month period, through an increase in the fuel charge. Legal Counsel Scott asked Mr. Combs about the calculation of this surcharge. Some Cooperatives believe this will affect their TIER but it has not affected us like that.

President Fraley said even though EKPC had high fuel bills in January, margins and equity were also high. We plan to intervene in any action filed with the Commission concerning this issue.

WAGE & SALARY STRUCTURE We are working on the next phase of the 7 year Wage & Salary Structure.

POLE ATTACHMENTS

Several Coops have been contacted regarding pole attachment rates. It is time for our contracts to be re-negotiated.

**INSURANCE** 

Insurance for retired employees 65 and over will be changing. NRECA will no longer carry this type of coverage but will be helping the Cooperatives to set up new programs. HUMANA is offering another type of plan that is similar. We have 28 or 30 that falls in this age bracket.

AMENDMENT 3

The latest on Amendment 3 is a proposal sent by Greg Shepler from Morgan Stanley Capital Project. At this point, the current prices would save us \$400,000 over the next 3 years. Don will talk to Alan Zumstein about how we can pass the savings through to our consumers

Legal Counsel Scott said we cannot proceed with the PSC until we have something to proceed with. He will craft something for the August Board Meeting after talking with Mr. Shepler.

MAY T.I.E.R.

The operating T.I.E.R. for May was 2.38.

APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR MAY 2014 Motion was made by Director Dupuy, seconded by Director Bentley and unanimously agreed to approve the Financial and Statistical report for May 2014 as presented, for informational purposes only.

MANAGER OF MARKETING & MEMBER SERVICES

Kim Bush, Manager of Marketing and Member Services, gave her report.

**ENERGY AUDITS** 

Tina completed 6 energy audits; 4 How\$martKY audits; 1 commercial audit; 1 load research meter; 1 Button-Up; 1 heat pump incentive; had infrared tests performed on Smithfield, per consumer request; and scheduled infrared inspections on large power accounts. Two days of inspections are complete; large power audits for the Sandy Hook sewer plant and prison plant are scheduled, and we are waiting on the results of a recording meter for sewer lift station at Laurel Gorge.

We participated in two Career Days toward the end of the school year at East Carter High (400 students) on May 1 and Prichard Elementary (370 students) on May 27.

We helped sponsor the Shriners Olive Hill Horse Show on June 13<sup>th</sup> with 20 kids and 500 in attendances.

HONOR'S FLIGHT

The Honor Flight will be October  $2^{nd}$  and GRECC is sending Jack Nuchols, a Marine in World War II. Kim and her husband, Brian, will be guardians.

**ANNOUNCEMENTS** 

The OLBH Mammography Unit will be at GRECC on August 18<sup>th from</sup> 9:00 a.m. until 11:00 a.m.

Greenup County Fair Kids in the Race will be August 29<sup>th</sup>. Carter County Fair had 20 kids in the Kids in the Race.

We are planning a Company picnic.

We are hosting safety training for fire departments and first responders on

October 6. KAEC will participate.

Kim reminded Directors that there will be no election in the 2015 annual

meeting.

OPERATIONS REPORT

Kyle Clevenger, Manager of Operations gave the Operations Report. He reported on the following:

EMPLOYEE/LOST TIME ACCIDENT

There were no lost time accidents to report this month.

SAFETY REPORT

The following safety meetings were held during June:

June 05—Kim Bush, Mgr. of Marketing & Member Services, turned the meeting over to Carol Fraley. Updates on the meter reading program and how to charge time was discussed. Mr. Layman was at the Coop checking fire extinguishers.

June 09 —Bradley Cherry, Purchasing Agent, discussed "Risk—What to Expect / How to Manage" followed by discussing the recent inventory. Monthly safety give-away was handed out.

June 16—Kyle Clevenger, Manager of Operations, discussed two accidents involving Bryan Rogers and Mike Blevins that the Safety Committee had reviewed. Nancy discussed CDL certifications. Carol Ann discussed the Leon Substation meter reading program, right-of-way bids and concerns over near misses.

June 26—Don Combs, Mgr. of Finance & Accounting, turned the meeting over to Kendall Bush, KAEC's monthly safety meeting. Kendall talked about fall arrest safety, other safety rules and how attitude can make a difference in the work place and in life.

June 30—Carol Ann Fraley, Manager and CEO, discussed service order and mailing out letters due to issues found on the meter reading program. Nancy Madden announced dates for CPR & First Aid classes and about the new requirements for CDL physicals.

Kyle continues to mention the necessity and importance of hard hats, rubber gloves and using ground chains. A line is not dead until it is grounded.

CONSTRUCTION

Construction built one hundred two (102) new work orders for the month of June and worked zero (0) hours of overtime.

OVERTIME HOURS

The Maintenance Department worked nine hundred seventy-nine (979) hours of overtime in June. Engineering Department worked twenty-two (22) overtime hours in June.

DELINQUENT NOTICES

The Maintenance & Construction Departments collected on one hundred sixty-two (162) delinquent accounts and disconnected forty-six (46) accounts in July.

CONTRACT CREWS

The two Pike crews have been working in the following areas:

Tony Seagraves – Brushy, Greenup County and New Construction Jody Smallwood – Maintenance and New Construction

#### RIGHT-OF-WAY CREWS

We have ten (10) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 322 trees, cut 1,120 trees, and cut 23,255 feet of brush/line and sprayed 281 spans of line. The crews are working in the following areas:

1 tractor crew in Elliott County

1 bucket truck crews in Lawrence and Elliott Counties

1 bucket truck crew in Rowan County

1 bucket truck crew in Carter, Lewis and Greenup Counties

1 cutting crews in Rowan County

1 cutting crew in Elliott and Lawrence Counties

1 cutting crew in Carter, Lewis and Greenup Counties

3 spraying crews in Lawrence County

1 circuit crew in Carter County

#### **ENGINEERING REPORT**

The Engineering Department released one hundred twenty-seven (127) prints consisting of 1,890 feet of primary line and 2,515 feet of service wire. We currently have four (4) new services to be staked and three (3) to be drawn. There are one hundred ten (110) miscellaneous jobs to be staked or drawn.

APPROVAL OF NEW
MEMBERSHIPS &
RETIREMENT OF
EXISTING MEMBERSHIPS

Motion was made by Director Rice, seconded by Director Whitt and unanimously agreed to approve one hundred twenty-seven (127) new memberships and retirement of one hundred eighteen (118) existing memberships for June 2014.

BAD DEBT WRITE-OFFS

Motion was made by Director Rice, seconded by Director Bentley and unanimously agreed to charge off \$30,675.59 worth of bad debts and turn them over for collection.

APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY'S BUSINESS EXPENSES Motion was made by Director Whitt, seconded by Director Bentley and unanimously agreed to approve the President's business expense of (\$197.61), Director's business expenses of \$7,749.80 and Attorney's business expense of \$705.75.

PRESIDENT'S REPORT

President Fraley reported on the following:

PSC LETTER

A letter will be mailed to Steve Kingsolver with the Public Service Commission with the final cost of storm damage.

BANK PAYMENTS

We are looking at stopping payments at local banks. \$193,000 in payments was taken at the banks last month. We would like to phase in automatic checking account or credit card debits, Pre Pay and other forms of automatic payments. With the Board's approval, we hope to have this accomplished by March 2015.

Some of the other payment methods we received were:

Credit cards and e-check \$747,000

Lockbox \$45,000 Mail \$1,370,000

No opposition was expressed.

President Fraley told the Board she plans to exercise Administrative Guidelines to help with Andrea Mc Cleese's mother's funeral expenses.

SURE / ACRE Contribution of \$100 toward the SURE / ACRE are due in August for those

who choose to participate.

FEDERATED RURAL ELECTRIC INSURANCE

GRECC received from Federated Rural Electric Insurance a check for \$788. A recent audit found an error in the increased limits factor used in the rating

of GRECC's 2013 Worker's Compensation policy.

COOPERATIAVE FINANCE CORPORATION

GRECC's loan with CFC matured and it has dropped our rate to .1100%.

**BILLY DIXON** 

Billy Dixon would like to attend the next Board Meeting to discuss his service classification and a way for the Cooperative to save money and a rate change. The Board agreed to have Mr. Dixon express his concerns at the August Board Meeting,

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Clean up letters mailed to oil well members and several responses have been

received.

LINEMAN'S RODEO The KY Lineman Rodeo is July 24-25 on the Inter-County Energy grounds.

LEGAL COUNSEL'S REPORT

LEGAL CASES

Legal Counsel Scott reported on the following:

He is working on three cases and has assisted in sending out information on

surcharges.

He has filed Pass thru case and is waiting to hear from the judge on the Charleston Bottom case, and a motion for summary judgment was filed.

Several collection letters were mailed out.

BOARD POLICIES TO BE REAFFIRMED OR REVISED President Fraley presented to the Board of Directors for their consideration to reaffirm Board Policies 101, 105, 106 and 109; and for their consideration to revise Board Policies 102, 103, 104 107 and 108; and GRECC Bylaws

Article 4.

REAFFIRMED BOARD POLICIES:

#### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### **BOARD POLICY NO. 101**

SUBJECT: POLICY FORMULATION AND APPROVAL

I. OBJECTIVE

To establish the basis for the formulation and distribution of Board policies to effectively achieve the objectives, goals, plans, and programs of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION and to provide for the periodic review of such policies.

### II. POLICY

- A. The President and CEO, in consultation with his/her staff or the full board as appropriate shall develop policy recommendations to be presented to the Board.
- B. The Board of Directors shall consider the recommendations and adopt the policies necessary to ensure the effective operation of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION.

- C. Individual Directors can propose areas where policies are needed, but such policies shall be formulated and considered as described in (A) and (B) above.
- D. Each policy should be reviewed at least bi-annually by the President and CEO and he/she should recommend to the appropriate Committee or the full Board any revisions or changes to meet current operating conditions.
- E. The President and CEO shall be accountable to the Board of Directors for carrying out these policies and ensuring that all pertinent policies are explained to the employees, making every reasonable effort to see that they are understood, accepted, and complied with.
- F. The employees, as appropriate through the President and CEO, will be given the opportunity to make suggestions for and to contribute to the formulation of new policies or modification of existing policies.

### III. APPLICABILITY

A. In the event there is conflict between any policy and the law, or the Bylaws, or the Articles of Incorporation, or the rules and regulations of a lending or regulatory agency, the applicable law, or the Bylaws, or the Articles of Incorporation, or such rules and regulations will prevail over the policy.

#### IV. RESPONSIBILITY

- The Chairman shall make every reasonable effort to ensure that this policy is adhered to.
- B. The President and CEO will provide each director with a manual containing the Articles of Incorporation, the Bylaws, Board Policies, and any revisions to the Bylaws and Board Policies.

## GRECC BOARD POLICY 101 PAGE 2

C. The President and CEO, in consultation with the General Counsel, shall ensure that all proposed policies or revisions to existing policies meet the requirements of the Rural Utilities Service (RUS), bond trustees, other lending, regulatory, and administrative agencies, as well as all state and federal legal requirements.

Roger L. Trent, Chairman

Billy E. "Eddie" Martin, Secretary/Treasurer

Board Approved: 02/21/86 Minute Book Page: 1554-1555 Board Revised: 01/27/95 Minute Book Page: 2527 - 2529 Date Reaffirmed: 10/25/96 Minute Book Page: 2767-2768 Date Revised: 05/26/04 Minute Book Page: 3612 Date Revised: 04/19/10 Minute Book Page: 4313 Date Reaffirmed: 07/23/14 Minute Book Page:

#### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### **BOARD POLICY NO. 105**

SUBJECT: BOARD OF DIRECTORS - PRESIDENT & CEO INTERRELATIONSHIP

#### I. OBJECTIVE

To establish the policy governing the basic relationship between the Board of Directors and the President and CEO, including the principles involving the delegation of authority.

#### II. POLICY

Be it resolved that the Board of Directors of the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION establishes and maintains the following guidelines in their relationship with the President and CEO.

- A. It is recognized that good management is the most important factor to the success of the COOPERATIVE CORPORATION. In exercising such management, the Board of Directors reserves its responsibility to establish policy, approve plans and programs, and delegate authority to its President and CEO, except those that are by law, the Articles of Incorporation and Bylaws of the COOPERATIVE CORPORATION conferred upon or reserved to its members.
- B. The Board of Directors recognizes its responsibility and its need to establish policies, approve plans and programs, and delegate authority to the President and CEO to execute and carry out its plans, programs and policies. The President and CEO, shall, among other things, have authority to hire capable personnel within the approved wage and salary plan and policy and the established schedules, train and supervise, and when necessary, replace them.
- C. All policies of the Board of Directors shall be promulgated at regular and special meetings, acting collectively as a Board, and said policies shall be given to the President and CEO by the Chairman. It further recognizes that, should any Director undertake in private conversation with others to make commitments for the Board of Directors, the Director becomes involved in a serious breach of policy which might disrupt the entire organization. THEREFORE, THE BOARD OF DIRECTORS SHALL ADHERE TO THE TIME-HONORED CUSTOM THAT ITS CHAIRMAN OF THE BOARD, OR, IN HIS/HER ABSENCE, THE VICE CHAIRMAN SHALL BE THE SPOKESMAN FOR THE BOARD EXCEPT IN CASES PREVIOUSLY AUTHORIZED BY THE BOARD.
- D. It shall be the policy of the Board of Directors to refrain as individuals from discussing management problems with the personnel of the Membership Corporation, except in cases where the Board of Directors may deem it necessary to confer with personnel at regular or special meetings of the Board.
- E. It shall be distinctly understood that the 'flow' of authority for the management of the Membership Corporation shall pass through the President and CEO, and the President and CEO shall be the connecting link between the Board of Directors and the employed personnel. The Board of Directors shall require full and complete information from the President and CEO concerning all matters in connection with the management of the Membership Corporation as set forth in Board Policies.

F. Primarily, the purpose of this policy is to define the relationship that shall exist between the Board of Directors, who are the elected representatives of the Membership Corporation Members, and the President and CEO, who is employed by the Board of Directors. The Board of Directors recognizes that efficient management of the Membership Corporation can exist only through mutual understanding and complete

### GRECC BOARD POLICY 105 PAGE 2

cooperation between the Board of Directors and the President and CEO. The President and CEO is expected to produce results and give an account to the Board of Directors for his/her stewardship. His/her performance cannot be of the best unless he/she is given latitude to exercise independent judgment in executing policies of the Board of Directors. The Board of Directors acknowledges that obligation and gives the President and CEO that latitude of judgment and discretion, and expects faithful performance, in carrying out all of the policies of the Board of Directors.

G. The Board of Directors recognizes its responsibility for the employment of a President and CEO, and further recognizes the additional responsibility for a systematic appraisal of the President and CEO's performance or responsibilities in order that growth, development, and effective improvements are encouraged. The Board may, at its discretion, enter into a contract for the services of a President and CEO.

### III. RESPONSIBILITY

- A. The Chairman of the Board of Directors shall be responsible for inviting the attention of Board Members to non-adherence to this policy.
- B. The Board of Director's Legal Counsel will be responsible for the systematic appraisal of the performance of the President and CEO and the submission of that report to the full Board and the President and CEO.
- C. The Board of Directors will be guided by the results of the most recent performance appraisal report and any changes in performance prior to approving the President and CEO's salary adjustment within the approved wage and salary plan and the corresponding schedule of rates.
- D. The Chairman shall be responsible for seeing that the performance of the President and CEO is appraised each year and the results discussed with the President and CEO.

Roger L. Trent, Chairman

Billy E. "Eddie" Martin, Secretary/Treasurer

Date Adopted: 03/26/65 Date Revised: 02/21/86 Minute Book Page: 1554-1555 Date Revised: 03/24/95 Minute Book Page: 2562-2564 Date Reaffirmed: 10/25/96 Minute Book Page: 2781 - 2783 Date Revised: 05/26/04 Minute Book Page: 3612 Date Reaffirmed: 01/21/11 Minute Book Page: 4396

Date Reaffirmed:	07/23/14
Minute Book Page:	

#### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### **BOARD POLICY NO. 106**

SUBJECT: COMMITTEES OF THE BOARD OF DIRECTORS

#### I. OBJECTIVE

To provide for the establishment of committees and to ensure that their functions are clearly defined and reviewed periodically.

### II. CONTENT

- A. The Board of Directors may establish or abolish such standing or special committees, as it deems desirable.
- B. Each committee shall have such powers and duties as may be delegated to it by the Board of Directors. Functions of the committees shall be defined in a written Statement of Functions that shall be reviewed annually by the Planning and Review Committee to determine if revisions are needed or if the committee is still required, and any appropriate recommendation shall be made to the Board.
- C. The President and CEO, or his/her designee, shall attend each committee meeting to provide staff advice and assistance.

#### III. RESPONSIBILITY

- A. It shall be the responsibility of the Board of Directors to establish or abolish committees, approve changes in committee functions and receive and act upon their reports or recommendations.
- B. The Chairman and the President and CEO, shall appoint the members of committees, taking into consideration the preference of the Directors and their experience and expertise. Except for the special or Ad Hoc Committees, every effort will be made so that no Director may serve on more than one Board Committee.
- C. The Chairman of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION is an ex officio member of all Board Committees, but only votes on the committee to which he may be appointed.
- D. The Chairman of such committees shall be appointed by the Chairman of the Board. The Vice Chairman shall be elected by the Committee members.
- E. Board Committees shall only meet as needed. The President and CEO, in consultation with the committee chairman, or the committee chairman, in consultation with the President and CEO, may convene a meeting of the committee. Dates of all committee meetings shall be coordinated with the President and CEO or his/her designee, to avoid conflict and assure completion of any required staff study or support. A majority of the committee may call a meeting of the committee.
- F. A preliminary agenda shall be prepared for each committee meeting by the President and CEO in consultation with the Chairman of the committee, and mailed to each committee member at least five days in advance of the committee meeting. This requirement may be waived by a majority of the committee in an emergency.

### GRECC BOARD POLICY 106 PAGE 2

G. Minutes shall be kept of each committee meeting. Minutes of the committee meetings shall be sent to the Board of Directors. A report shall be made by the committee chairman to the Board at its next meeting,

Roger L. Trent, Chairman

Billy E. "Eddie" Martin, Secretary/Treasurer

Date Adopted:

02/21/86

Minute Book Page: 1554-1555

Date Revised:

03-24-95

Minute Book Page: 2564-2565 Date Revised:

10/25/96

Minute Book Page: 2783-2784

07/22/97

Date Revised:

Date Reviewed:

Minute Book Page: 2922 - 2923

05/26/04

Minute Book Page: 3612

Minute Book Page: 4445

Date Reaffirmed: 07/22/11

Date Reaffirmed:

07/23/14

Minute Book Page:

#### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### BOARD POLICY NO. 109

SUBJECT: ANTI-NEPOTISM

#### **OBJECTIVE**

To set forth a policy with regard to the employment of close relatives of the Board of Directors and employees of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION. To prohibit the possible undesirable influences of family relationships and to make employment available to as many different families as possible in view of the public nature of the COOPERATIVE'S business.

### II. POLICY

- A. The usual practice of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION is not to hire an employee's or Director's immediate family either on a temporary or full time basis. The term " immediate family" shall include, but is not limited to children, foster children, grandchildren, brother or sister, husband, wife, parents, foster parents, grandparents, aunts, uncles, nieces, nephews, in-laws, or any relative living in the employee's or Director's household. However, exception can be made, pending management or Board approval.
- B. When any two employees become "immediate family" by marriage or otherwise, one of them will be required to terminate his/her employment with the COOPERATIVE. The determination as to which employee shall terminate will be made by the affected employees.
- C. When a Director and another Director or employee become "immediate family: as defined in paragraph A, the provisions outlined in The Cooperative Bylaws, Article IV, Section 3, shall prevail.

#### III. RESPONSIBILITY

- A. This policy shall be enforced by the President and CEO.
- B. The President and CEO shall be responsible for making Directors and employees aware of this policy.

Roger L. Trent, Chairman Billy E. "Eddie" Martin, Secretary/Treasurer

Board Approved: 09/27/79
Formerly Board Policy No. 14
Policy Revised: 07//25/86
Minute Book Page: 1578-1579
Policy Revised: 10/25/96
Minute Book Page: 2788 – 2789
Date Reaffirmed: 04/24/03
Minute Book Page: 3495

**BOARD POLICY 109** 

PAGE 2

Policy Revised: 07/22/11
Minute Book Page: 4456-4457
Policy Rescinded: 07/22/11
Minutes Book Page: 4457
Policy Adopted: 02/24/12
Minute Book Page: 4524-4525
Date Reaffirmed: 07/23/14
Minute Book Page:

#### REVISED BOARD POLICIES:

#### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### **BOARD POLICY NO. 102**

SUBJECT: FUNCTIONS OF THE BOARD OF DIRECTORS

#### I. OBJECTIVE

- A. To describe the major functions of the Board of Directors of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION, to develop an increased understanding of their responsibilities and authorities, and to define the Board's accountability.
- B. To clarify and/or elaborate upon the powers and duties set forth in the Articles of Incorporation and Bylaws for the Board of Directors of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION.
- C. To provide guidance in a more detailed form on the legal entity, trusteeship, planning, operating requirements, and provisions for control functions of each individual member of the Board of Directors.

D. To provide guidance to member-owners who elect Board Members to represent their interests, in a business where each member has a vital interest in how well the elected representatives on the Board of Directors accept and take action in connection with their responsibilities and authorities as Directors.

#### II. POLICY

- A. To establish and maintain a legal entity with respect to:
  - Ensuring that the legal requirements, as set forth in the Articles of Incorporation, the Bylaws, and other
    regulations applying to GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION, are
    complied with regularly, including, but not necessarily limited to:
    - a. All federal, state and local statutes and ordinances.
    - b. Rural Utility Service (RUS), and other lending agencies.
    - c. Federal and state tax and regulatory agencies and commissions.
    - d. The rules and regulations of the Kentucky Public Service Commission.
  - 2. Selecting and appointing the General Counsel, in consultation with the President and CEO.
  - Studying, considering, and approving revisions and other changes in the Bylaws, as necessary or required.
  - Reviewing and approving major contracts such as: loan agreements, wholesale power contracts, and construction contracts.
  - Approving applications for membership in GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION. Reviews with the President and CEO and appropriate staff all service rules and regulations and conditions of service.

### GRECC BPARD POLICY 102 PAGE 2

- 6. Ensuring that complete and accurate minutes of the Board, Board Committees, and the annual Membership Meeting are prepared, maintained, and approved. Minutes of the Board Meeting, Board Committee Meetings, and Membership Meetings will be taken by a Recording Secretary, who will prepare a draft for the President and CEO and Cooperative Legal Counsel to review before distribution to the Directors.
- Authorizing eminent domain proceedings by GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION as required.
- B. To act as Trustees of Membership Interests with respect to:
  - Conducting well-planned membership meetings to adequately inform its' members, obtain their ideas
    and suggestions, and to promote understanding of GRAYSON RURAL ELECTRIC COOPERATIVE
    CORPORATION'S objectives, goals, policies, plans, and programs.

- Keeping well informed about changing members needs and how GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION might assist in meeting these needs.
- 3. Ensuring that the members are informed of the results of the operations through periodic newsletters and other publications, annual reports, and membership meetings.
- 4. Complying with Board policies and the Bylaws.
- 5. Keeping informed and growing in their own skills and understanding as Board Members.
- Arranging periodically for an appraisal of Board Performance and for a systematic program to keep the Board growing in its abilities.
- 7. Assisting new Board members to develop a greater understanding of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION and their basic responsibilities and authorities. An orientation will be arranged for new Board Members on GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION'S objectives, plans, policies, and programs.
- 8. Keeping the Members informed of problems faced by GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION which require their support. Every reasonable effort shall be made to keep the Members advised of the long-range outlook on power costs, and as far in advance as possible, on the need for adjustments in retail electric rates.
- Protecting the assets of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION through appropriate insurance policies and coverages by making sure that the policies, regulations and mortgages of RUS, and other lending agencies are complied with.
- 10. Selecting and appointing an independent financial auditor based on the recommendations of the President & CEO and Manager of Finance & Accounting. Reviews corporate accounting and internal auditing programs with the President and CEO and the Manager of Finance and Accounting. Reviews risk management of the Cooperative to ensure that the assets of Grayson Rural Electric Cooperative Corporation are protected and makes appropriate recommendations to the full Board.
- 11. Ensuring that the Officers, President and CEO, and other employees are bonded through our Employee Crime insurance coverage in accordance with the bonding requirements as prescribed by the Board of Directors.

### GRECC BOARD POLICY 102 PAGE 3

- Directors of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION shall designate those authorized to sign checks, drafts, notes, contracts, deeds, mortgages, and other instruments on behalf of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION.
- 13. Holding well planned and effectively conducted Board Meetings monthly, or more often if required. The preliminary agenda for such meetings shall be developed by the President and CEO in consultation with the Chairman, and the agenda will be mailed in advance of the Board Meeting with appropriate supporting information as outlined in the Cooperative Bylaws, Article V, Section 3, Notice of Board Meeting.
- 14. Reviews policies governing the investment of funds of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION Board Policy 203, Cash Management. Reviews the long range financial plans and forecasts to determine the needs of the Cooperative.

- 15. Establishing policies governing the payment of travel, out of pocket, and other expenses of directors.
- Approving the appointment of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION'S principal consultants and contracts and agreements for their services.
- 17. Approving purchases, transfers, leases and/or sales of all real estate.
- 18. Fills vacancies on the Board for any unexpired term of office in accordance with Cooperative Bylaws, Article IV, Section 6, Vacancies.
- 19. Reviews recommendations of the President and CEO on the program for the Annual Membership Meeting, the results of this meeting, and makes appropriate recommendations to the President and CEO on any improvements which might be made to make such meetings more effective.
- Considers the needs of Cooperative Members when planning and carrying out programs which affect them.
- C. To consider and adopt short and long range plans with respect to:
  - 1. Ensuring an adequate and reliable supply of power at the most reasonable cost for the members consistent with sound economic and business practices.
  - Reviewing and approving the ideals, objectives, and major goals of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION, as developed and recommended by the President and CEO.
  - 3. Reviewing, in consultation with the President and CEO, proposed policies, adopting such policies as appropriate, and ensuring that these policies are reviewed periodically.
  - 4. Reviewing and approving broad operating programs, services, and activities developed and recommended by the President & CEO; taking into account the feasibility of such recommendations, and the financial ability of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATIONS to provide these programs and services.
  - 5. Reviewing and approving the annual work plans and budgets in terms of achieving the desired results in the operation of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION while providing the best possible service to the members. Reviews any major budget revisions and requests for major non-budgeted items to determine the impact on the consolidated budget and the Cooperative's financial structure. Studies staff recommendations of financial management policies and, as appropriate, reviews

GRECC BOARD POLICY 102

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the investment of such funds to assure the principal is safe and the rate of return is reasonable. Discusses with the CEO and the Manager of Finance and Accounting any action required.

Considering and adopting broad personnel and wage and salary policies essential to provide opportunities for growth and development of employees as recommended by the Planning and Review Committee. The Wage and Salary Plan shall be assessed and updated every seven years.

- 7. Considering and approving the labor contract as recommended by the President and CEO.
- Considering and adopting financial plans and policies essential to maintaining a sound financial structure for GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION.
- Adopting, in consultation with the President and CEO, policies for maintaining good member, public, and governmental relations, programs for community and economic development, load management and energy conservation.

### D. To provide operating requirements with respect to:

- Authorizing the monies and expenditures of such monies through the adoption of the revenue, expense, and capital budgets necessary to carry out the objectives of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION.
- 2. Establishing committees, when necessary, and receiving reports and recommendations from special or standing committees, and taking appropriate action as a result of such reports. The functions of such committees should be in writing and reviewed annually by the Planning and Review Committee to determine if any revisions should be made in the functions of the committee and, if so, the Planning and Review Committee will make appropriate recommendation to the Board.
- 3. Interviewing candidates (with the advice of a professional consultant, if necessary) and selecting and employing a competent President and CEO. The President and CEO is delegated the complete responsibility and authority to select and employ personnel and terminate their employment, if such action becomes necessary, within the limitations of Board Policy. The President and CEO is also delegated the complete responsibility to direct such employees.
- Delegating to the President and CEO the authorities and responsibilities as described in Policy No. 104 (Delegation of Authority from the Board of Directors to the President and CEO) or by appropriate resolution.
- 5. Advising the President and CEO, upon his/her request, in regard to specific managerial decisions which are his/her designated responsibility to make and for which results he/she is to be held responsible. The Board of Directors shall avoid making management decisions or giving instructions to the President and CEO when it is giving advice.
- 6. Determining major state, regional, or national organizations in which GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION shall become a member.
- 7. Authorizing the construction of major facilities necessary for the efficient operations of the Cooperative.

### GRECC BOARD POLICY 102 PAGE 5

- E. To ensure that controls are established which can be used in appraising the effectiveness of the operations by:
  - Reviewing periodic reports from the President and CEO to ensure conformity to the Board's approved viewpoints, objectives, policies, major goals, plans and programs. These reports should be of sufficient scope to enable the Board of Directors to:

- a. Prevent unauthorized action.
- b. Predict trends and forecast results.
- c. Determine where remedial or corrective action may be required.
- d. Measure results against work plans.
- e. Measure performance against plans and policies.
- Reviewing the annual financial audit and the management letter, with the auditor present, and ensuring that any necessary action is taken. The audit and the management letter shall be sent to the directors prior to the meeting when they are to review it.
- Reviewing the independent management audit if such audit is undertaken and ensuring that the Board approved recommendations are carried out by receiving and reviewing regular progress reports from the President and CEO.
- 4. Seeing that, annually, a performance appraisal of the President and CEO is carried out, with or without outside consulting assistance, and counseling with him/her on his/her growth and development. Such appraisal shall be conducted by Cooperative Legal Counsel, reporting to the full Board on the results of the appraisal and any ensuing salary adjustment.
- Hold regular discussions on the growth and development of the Board of Directors and how they can more effectively carry out their major functions.

#### III. SUPPORTING RELATIONSHIPS

As members of the Board of Directors, each individual Board Member recognizes and develops the following supportive relationships for purposes of more effective Board functioning effective relations with operating management and effective communications with the Members.

#### A. Internal

#### 1. The Chairman

- a. To inform on any matters which the Chairman should consider in the preparation of a well-planned agenda for each regular or special meeting of the Directors.
- b. To assume the role of Chairman and discussion leader during regular or special meetings of the Directors, contributing ideas, factual information, issues and decisions in a manner consistent with parliamentary procedure.

### 2. President & CEO

a. To inform and advise on matters concerning the members interests which may be brought to the attention of the Directors.

# GRECC BOARD POLICY 102

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- b. To be recognized as the operating official through whom all complaints, problems and other matters should be communicated when concerned with the Cooperative or its employees.
- 3. Directors of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

- To assist and work with through attention to effective discussion during regular or special meetings.
- b. To encourage effective appraisals of Board functions that will ensure continuing and systematic attention to responsibilities concerning the present and future problems of the Cooperative.
- c. To accept and work with or on any committee or other special assignments.

#### B. External

#### Member-Owners

- a. To inform, advise, and enlist the continuing support and understanding on all problems affecting member interest as consumers and owners.
- b. To accept information which should be relayed to operating management.

#### 2. General Public

To work at all times and at every opportunity in maintaining a favorable image of the Cooperative as a business citizen and its role in the social and economic well-being in the service area which it is located.

#### **GRECC BOARD POLICY 102PAGE 7**

#### IV. RESPONSIBILITY

- A. The Board may delegate any or all of these responsibilities to a Committee of the Board or President & CEO, as long as such action is consistent with the Bylaws or other legal requirements.
- B. It shall be the responsibility of the Chairman to see that the foregoing functions are carried out.

Roger L. Trent, Chairman	Billy E. "Eddie" Martin, Secretary/Treasurer

Date Adopted: 03/25/65 Board Reaffirmed: 11/16/79 Board Revised: 02/21/86 1554-1555 Minute Book Page: Board Revised: 01/27/95 Minute Book Page: 2529-2536 Board Revised: 10/25/96 Minute Book Page: 2768-2774

GRECC BOARD POLICY 102

PAGE 7

Date Revised:

05/26/04

Minute Book Page:

3612

Date Reaffirmed:

07/22/11

Minute Book Page: Date Revised: 4446-4450

Minute Book Page:

07/23/14

#### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### POLICY NO. 103

SUBJECT:

**QUALIFICATIONS FOR DIRECTORSHIP** 

#### I. OBEJCTIVE

To assure the membership that those members nominated to be voted on for service on the Board of Directors of the Cooperative, (a voluntary service group, acting as trustees for and representatives of the membership) are qualified to carry out the viewpoints, and objectives of the Cooperative, formulate policy, develop plans, and insure their execution, at the Cooperative.

#### II. POLICY

Be it resolved that the following is hereby adopted by the Board of Directors of Grayson R.E.C.C. as the policy on qualifications for Directorship.

- A. The Nominating Committee, or individual member or group of members who nominate an individual to be considered for election to the Board of Directors of the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION should be aware of and should carefully and seriously consider the following legal requirements and personal qualifications before such a nomination is entered.
  - Must be a Member of the Cooperative, a natural person, and must reside on Grayson RECC lines in the county from which he or she is seeking election and must have been a resident of that county as of January 1 of the year in which he or she is seeking election (in accordance with Cooperative Bylaws Article IV, Section 3 (a).
  - 2. Must promote and safeguard the interests of the COOPERATIVE among the Members and the general public. Must sign the Cooperative's Confidentiality and Non-Disclosure Agreement.
  - 3. Will be required to and therefore, able to represent the membership on an impartial basis for the good of and in the best interests of the entire COOPERATIVE. Must meet the standards set forth in the Cooperative's Administrative Guidelines regarding good credit; having no more than two (2) delinquent payments during the past year, not on the delinquent list at all, and no returned checks.
  - 4. Must not in any way be employed by or have a controlling financial interest in any enterprise primarily engaged in selling electrical energy, supplies, appliances or other items as provided by the Bylaws of the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION.

 Must be willing to attend regular monthly meetings and any special meetings of the Board. Will be encouraged to receive Director Certification through NRECA as soon as practical.

Must attend local, state, and national meetings as deemed necessary by the Board in order to aid him/her in making good decisions on behalf of the Cooperative.

Should be aware that Members of the Board of Directors serve without salary, on a per diem
for time given to regularly scheduled and approved affairs of the Membership Corporation and
in addition they will be reimbursed for all reasonable expenses in connection with such
scheduled activities.

### GRECC BOARD POLICY 103 PAGE 2

- 7. Should agree to serve the term of office for which elected or appointed until a successor has been appointed or elected.
- Shall not use or cause to be used his/her position as Director to further his/her political ambitions.
- 9. Any member who intends to become a candidate for the Board of Directors of GRECC shall make a written declaration on such forms as are supplied by the Cooperative, of his or her intention to seek a seat on the Board of Directors. Said forms shall be obtained by the member from the office of the President and CEO of GRECC and shall be completed and given to the Cooperative by February15 of the year in which said person seeks election to the Board. Upon completion of said declaration form, the candidate shall receive from the office of the President and CEO a packet of information containing board policies, copy of the Cooperative Bylaws, timeline for the election procedure deadlines, and official nominating petition. The only nominating petition authorized to be used by a potential candidate is the petition issued by the office of the President and CEO. This board policy shall be effective with the election year of 2009.
- B. Director Responsibilities: Service as a Director shall include the following responsibilities for growth and development in keeping the Director and others informed, and participating in the functions of the Board at all scheduled regular and special meetings. A Director is expected to:
  - Make every effort to become familiar with the working of the Cooperative, and to exercise sound judgment in making decisions under constantly changing circumstances that have a direct and indirect effect upon the COOPERATIVE.
  - 2. To support all decisions and actions made or taken by the majority of the Board.
  - 3. To conscientiously study the information contained in reports submitted to the Board.
  - 4. To contribute to the development of Bylaws, Board policies and responsibilities of the Board and thereafter to become familiar with and strive to improve such policies.
  - To objectively evaluate and consider the questions and problems with which the COOPERATIVE is faced.
  - To help formulate the aims and objectives of the COOPERATIVE and to further study and analyze the policies, plans and problems which result from efforts to achieve such aims and objectives.

- To be aware of the attitudes of the members and general public toward the Cooperative's objectives and policies and to help foster the Cooperative's positive image.
- 8. To inform all interested persons about the Cooperative's viewpoints, objectives and policies.
- To attend all regular Board meetings. If a Director, due to illness or other reasons, should miss six out of twelve meetings, the full Board should review the circumstances and make a decision as to whether said Director should remain on the Board.
- C. Commitment: A candidate for election (or re-election) to the Board of Directors shall be considered on the basis of his/her willingness and ability to carry out the functions of a Director as outlined in this policy.

### GRECC BOARD POLICY 103 PAGE 3

- D. Personal Qualifications of Potential Candidates: The Nominating Committee, individual Member, or group of Members of the COOPERATIVE who nominates an individual to be voted upon for election to the Board of Directors of the COOPERATIVE shall consider the following questions when reviewing the personal qualifications of the nominee:
  - 1. What is the business record of the individual and what does the management of the particular individual's own affairs indicate as to the possession of sound business judgment?
  - 2. What is the judgment of the proposed nominee's neighbors as to his/her demonstrated capacity for leadership and the neighbor's confidence for honesty and integrity?
  - 3. What has the proposed nominee done that would demonstrate his/her capacity for working with groups rather than as an individualist?
  - 4. What are the ideas and objectives of the proposed nominee as they relate to COOPERATIVE principles and philosophy?
  - 5. What are the problem areas which the proposed nominee might encounter as an individual when helping his fellow Members obtain a more complete understanding of the COOPERATIVE and its activities and problems?
- E. Non-Discrimination: Grayson Rural Electric Cooperative Corporation is an equal opportunity provider and employer.
- F. Supplement to Articles of Incorporation and Bylaws: This policy shall be in addition to existing provisions of the Articles of Incorporation and approved Bylaws, and is intended to serve as a guide in keeping Nominating Committee Members and bona fide Members informed on the nominating and voting obligations.

#### III. RESPONSIBILITY

A. The Chairman and the full Board should insure that a copy of the provisions of this policy is in the hands of each member of the Nominating Committee and further will cause such policy to be published periodically in the news media of the Membership Corporation.

B. The President is the chief executive officer of the Membership Corporation and is responsible for determining that this policy is adhered to and made known to interested persons at all times.

Roger L. Trent, Chairman Billy E. "Eddie" Martin, Secretary/Treasurer

GRECC BOARD POLICY 103 PAGE 4

03/26/65 Board Approved: Board Reaffirmed: 11/16/79 Board Revised: 02/21/86 1554-1555 Minute Book Page: 01/27/95 Board Revised: 2536-2539 Minute Book Page: Board Revised: 02/23/96 2679-2681 Minute Book Page: Date Revised: 08/22/97 2931-2933 Minute Book Page: Date Reviewed 05/26/04 Minute Book Page: 3611 02/20/08 Date Revised: Minute Book Page: 4068-4070 Date Reaffirmed: 01/21/11 Minute Book Page: 4396 Date Revised: 07/22/11 4450-4453 Minute Book Page: 07/23/14 Board Revised: Minute Book Page:

### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

### **BOARD POLICY NO. 104**

SUBJECT: DELEGATION OF AUTHORITY FROM THE BOARD OF DIRECTORS TO THE PRESIDENT AND CEO

#### I. OBJECTIVE

To define the delegations of authority from the Board of Directors to the President and CEO to enable him/her to adequately direct the operations of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION and to report to the Board on the results achieved.

#### II. POLICY

A. Planning: To formulate, with the staff, as appropriate, the policies of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION to be recommended by the President & CEO to the Board of Directors for their consideration. Such policies shall be reviewed by the President and CEO at least once a year and a recommendation made to the appropriate committee or the full board on any revisions required.

- B. Objectives: To develop, with the staff, the viewpoints, objectives, and goals of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION and to review periodically these objectives and goals, as well as the results achieved, with the Board or a Committee of the Board.
- C. Long and Short Range Plans: To conduct studies with the staff and outside consultants, if necessary, and recommend to the Board short and long range plans, including plans in such areas as system studies, engineering work plans, power requirements and load forecasts, financial forecasts, energy management, member and public relations, facilities, etc., and to report to the Board on results compared to such plans.
- D. Membership Meetings: To develop, with the staff, plans for Annual and other Membership Meetings of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION and to make appropriate recommendations to the Board, or a Committee of the Board.
- E. Work Plans and Budgets: To formulate, with the staff, annual work plans and budgets for GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION and recommend them to the Board or Committee of the Board for their consideration, and to provide detailed monthly reports on revenue, expenses, and other results compared to such plans.
- F. Legislation: To analyze and determine, with the staff, and in cooperation with Organizations such as the Kentucky Association of Electric Cooperatives, and the National Rural Electric Association (N.R.E.C.A), state and federal legislative and regulatory matters to be proposed, supported, or opposed consistent with established policy.
- G. Retail Rates and Service Rules and Regulations: To periodically study and analyze the Cooperative's rates and service rules and regulations to make sure they meet current operating requirements and to make appropriate recommendations to the Board of Directors.

### GRECC BOARD POLICY 104 PAGE 2

#### **ORGANIZATION**

### A. Organization Structure

- To periodically review activities of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION and to determine, with the staff as appropriate, the organization structure best suited to carry out the overall objectives of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION within the limitations of the budget.
- To determine, with the appropriate staff members, the need for additional positions; the transfer, reassignment, or elimination of present positions; and to effect such changes, provided they are within the limitations of the personnel costs of the approved budget.

#### B. Selection of Personnel

- To develop or approve standards and qualifications for use in recruitment, transfer, and promotions of personnel. Such standards and qualifications should meet all federal and state legal requirements.
- 2. To select, appoint, transfer, promote, and terminate personnel.

#### C. Training

- To ensure that the staff members are trained in accordance with the qualifications and requirements of their positions.
- To initiate and promote, through appropriate staff, training programs for all personnel within the limitations of the approved budget, including sending personnel to training programs outside the organization.

### D. Performance Appraisals

- To appraise, at least annually, the performance of immediate staff members and to counsel with them and assist them to develop and improve.
- To ensure that a performance appraisal program is established and carried out for all personnel and that adjustments for those outside the bargaining unit are based on merit.

### E. Position Descriptions

 To ensure that written position descriptions and job specifications are prepared and reviewed as necessary for all personnel. Such completed descriptions will not require Board approval.

#### F. Fringe Benefits

 To administer or approve activities and actions with respect to vacations, holidays, sick leave, and other fringe benefit programs for the personnel within established policies and within the limitations of the budget.

### GRECC BOARD POLICY 104 PAGE 3

#### G. Consultants

- To recommend to the appropriate committee of the Board the employment of principal
  consultants, and contracts and agreements for their services with the committee making an
  appropriate recommendation to the Board. The awarding of all contracts with consultants
  should comply with RUS policies and procedures. The selection of any consultants
  working in areas which affect the functions of the Board requires the approval of the
  Board.
- To select and appoint other outside specialized consultants, and to negotiate contracts or agreements for services of such specialized consultants, within the limitations of the work plan and budget, and to advise the Board of actions taken.
- To report to the Board periodically on services provided and the fees received by principal consultants.

### H. Wage and Salary Administration

- To develop a systematic wage and salary plan and present it to the appropriate Board Committee for review and recommendation to the Board. The Wage and Salary Plan shall be reviewed, and adjusted as necessary every seven years. Internal wages and salaries shall be reviewed and adjusted as necessary each year. The Union contract shall control wages for the Bargaining Unit.
- To determine all salary adjustments, except the President and CEO within the Board approved wage and salary plan and policy and within the limitations of the budget. Salary adjustments for the President and CEO shall be determined by the Board with an appraisal conducted by the Legal Counsel annually, each January.
- To evaluate new positions and reevaluate existing positions, if their responsibilities and authorities substantially change, and as a result of such evaluation or reevaluation, place these positions in the Board approved wage and salary PLAN.
- 4. To conduct labor surveys as necessary to determine salaries paid for comparable jobs in the area in which the Cooperative recruits personnel and make appropriate recommendations to the Board of Directors on any revisions required in the approved wage and salary plan.

#### I. Labor Relations

- To assist the Negotiating Committee in negotiating labor contracts and make appropriate recommendations to the Board, as outlined in Board Policy No. 102.
- To administer the approved labor contract and see that the appropriate supervisors understand the provisions of the contract and its administration.

### **OPERATIONS**

### A. Overall Administration

 To direct the day to day operations and activities of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION except as specified otherwise by the Bylaws or the Board; to delegate authority to immediate staff; to authorize further delegation of authority to any level

### GRECC BOARD POLICY 104 PAGE 4

- of management with full recognition that the President and CEO cannot be relieved of overall responsibility or accountability.
- To manage operations of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION in accordance with the policies and procedures of the Board and in accordance with policies and procedures of RUS and other lending institutions; as well as applicable federal, state and local laws.

- 3. To designate an appropriate person to serve as Acting President and CEO in an extended absence of the President and CEO. In case the President and CEO becomes incapacitated, the designated person shall serve temporarily as Acting President and CEO until the Board of Directors takes appropriate action, at a meeting to be convened as soon as possible.
- To ensure that staff advice and assistance is provided to the Board and its committees, and to participate in the deliberations of these committees as requested or required.
- 5. To accept invitations to participate in or designate other staff members to participate in national, regional, state, and local meetings which further the best interests of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION, within the limitations of Board Policy and the approved budget. Participation by the President and CEO in such activities which require considerable time over a sustained period requires the approval of the Board. The President and CEO serving on the Board of other organizations shall be reported to the Board.
- To serve as the authorized spokesperson for GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION on major issues and to keep the Board up to date and well informed on such issues.

#### B. Membership Services

 To direct membership services in such areas as, but not necessarily confined to, public and member relations, load management, energy conservation, marketing, communications, and research as authorized by the Board.

### C. Legislation

- To develop and carry out, in coordination with organizations such as the Kentucky Association of Electric Cooperatives and N.R.E.C.A., and within Board policy, a legislative program furthering GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION'S objectives and policies. Such a program will include, but not be limited to, research, preparation, and presentation of testimony before appropriate committees, consultation with members of Congress, the State Legislature, and state and federal administrative and regulatory agencies.
- To participate with allied groups to obtain their increased understanding and support of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION'S legislative and regulatory objectives and programs.

### GRECC BOARD POLICY 104 PAGE 5

#### D. Financial

1. To make expenditures in accordance with the approved budget, including approval of non-budgeted items up to \$50,000 or all non-budgeted items, which, in his/her judgment, are vital to effect unanticipated emergency maintenance or repairs. Non-budgeted items exceeding \$50,000 which are not items vital to effect unanticipated emergency maintenance or repairs, must be presented to the Board for approval.

- 2. To supervise the investment or reinvestment of funds, to cash investments when due, and, when and if necessary to protect GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION'S cash position and carry out an effective cash management program. Investments will generally be made in CFC securities, in federal government insured or guaranteed securities, or in other securities approved by the lending agencies.
- 3. To authorize and approve the travel expenses of personnel except the President and CEO on company business within the limitations of the budget and within established policy. Such expenses shall be supported by itemized expense accounts with receipts attached, as appropriate. Expenses of the President and CEO will be reviewed by the Board.
- 4. To approve accounting systems, procedures, statistics, and types of reports necessary for sound financial management and to meet the requirements of lending and regulatory agencies and for necessary control information required by the Board.
- 5. To purchase or lease all equipment, vehicles, hardware, furniture, materials, and supplies within the guidelines of the budget. All purchases shall comply with RUS policies or procedures. All purchases of major equipment or large quantities of materials for distribution lines, and associated facilities shall be done with competitive bids when appropriate.
- To negotiate contracts for construction in accordance with RUS procedures, with such
  contracts to be submitted to the Board for approval. Once approved, the contracts will be
  awarded in accordance with RUS procedures so construction completed can be reimbursed
  from loan funds without delay.
- To execute and deliver purchase orders or contracts for projects previously approved by the Board,
- To approve and sign change orders under contracts previously approved by the Board and RUS if less than \$100,000.
- 9. Those in excess of \$50,000 are to be reported to the Board at the next Board meeting and all changes are to be approved by RUS if appropriate.
- 10. After authorizing the purchase of prime insurance by the Board, to see that the documentation necessary is prepared, to achieve the lowest cost financing and to obtain approvals as are necessary.
- To determine insurance coverage's required for effective risk management and to negotiate purchase of such coverage.

### GRECC BOARD POLICY 104 PAGE 6

12. To authorize individual memberships in civic clubs and organizations and company memberships in local organizations in which he/she thinks membership of him/herself or staff members would be beneficial and to authorize payment of dues by GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION within the limitations of the budget. Professional registration fees will only be paid for if registration in such organization is deemed to be desirable or required by the President and CEO.

- 13. To execute and deliver on behalf of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION agreements essential to the management of the Cooperative, such as affidavits, agreements, and leases.
- 14. To negotiate franchises and execute all petitions and documents in relation thereto; to acquire by purchase or lease any easements and execute, deliver and accept all documents relating thereto; to execute and deliver all environmental studies and reports; to make application for all permits relating to the operations of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION; to design, route, and determine the site for all facilities.
- 15. To perform all acts necessary or incidental to the management of the operations of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION, unless such acts are specifically reserved to the Board pursuant to law, the Articles of Incorporation, the Bylaws, or policies.

#### E. Controls

- Operations: To submit periodic and special reports to the Board on conformity of operations with approved policies and programs; to recommend any revision requiring Board approval and to direct any remedial action required.
- 2. Finances: To submit periodic and specific financial reports to the Board to keep them informed of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION'S financial position and conformance to financial plans and forecasts, and to see that all persons having access to cash or responsible for purchasing of materials are properly insured in accordance with all requirements of the lending agencies.
- Budgets: To report monthly to the Board on the revenues and expenditures compared to budget. To recommend any revisions required, and to direct any necessary remedial action.
- 4. Annual Financial Audit: To participate with the Board in review, with the auditor present, of the annual financial audit and management letter and to direct any remedial action required and to ensure that the management letter, along with the Audit Report, is sent to each Board Member prior to the meeting at which they are to be discussed.
- Materials Management: To determine the amount of and establish proper control of all physical inventories to minimize investment in inventories needed to meet operating and construction needs. To ensure that a system is established to accurately account for all materials used.
- Member Complaints: To submit periodically to the Board an analysis of member complaints and to take any corrective action required or to recommend appropriate revisions in Board Policy.

### GRECC BOARD POLICY 104 PAGE 7

 Member Meetings: To report to the Board an analysis by the President and CEO and his/her staff of effectiveness of annual and other Member meetings with recommendations on any improvements which can be made.

- 8. Reliability of Service: To submit annually to the Board a report on service reliability and any remedial action taken.
- Bylaws: To report to the Board, or a committee of the Board, an annual review with the Cooperative's Attorney of the Bylaws and to recommend any revisions required.
- 10. Availability of Power Supply: To report periodically to the Board on load growth compared to the power requirements studies and to recommend plans to meet anticipated growth to ensure an adequate and reliable supply for the members at the lowest possible cost consistent with sound business and management practices.
- 11. Rates: To continually study power and other costs compared to projections and to recommend to the Board, as far in advance as possible, any changes in retail electric rates necessary to maintain financial strength and stability and to meet al requirements of lending and regulatory agencies.
- 12. Construction: To review construction practices with appropriate staff to make sure projects are being constructed in accordance with RUS policies and procedures so that reimbursement for completed construction can be obtained promptly.
- 13. Internal Auditing: To independently assess the adequacy, effectiveness, and efficiency of the systems of control within the organization and the quality of ongoing operations against policies and procedures established by management and/or the Board, and laws of RUS and other lending institutions; as well as applicable federal, state and local laws.

#### III. RESPONSIBILITY

- The President and CEO shall report to the Board periodically on how these delegations are being carried out. The President and CEO may make further delegations to his/her staff as required.
- The Board is responsible for approving any changes in the delegations to the President B. and CEO.
- C. The Chairman shall be responsible for seeing that performance of the President and CEO is appraised each year by the full Board and that a report is made to the full Board by the Legal Counsel on the results of such appraisal, and that the results of such appraisal are discussed with the President and CEO.

Roger L. Trent, Chairman

Billy E. "Eddie" Martin, Secretary/Treasurer

GRECC BOARD POLICY 104 PAGE 8

Date Adopted:

02/21/86

Revised:

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Date Reaffirmed: 10/25/96
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Date Revised: 05/26/04
Minute Book Page: 3611
Date Reaffirmed: 07/22/11
Minute Book Page: 4445
Date Revised: 07/23/14

Minute Book Page:

### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### **BOARD POLICY NO. 107**

#### SUBJECT: STATEMENT OF FUNCTIONS OF THE NEGOTIATING COMMITTEE

#### I. OBJECTIVE

To monitor the process, study, advise, and make recommendations to the Board of Directors and President and CEO on matters relating to the negotiation of union labor contracts and agreements and/or settlements reached between the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION and the union employees.

### II. RESPONSIBILITIES

- A. The Negotiating Committee is empowered by the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION to engage outside legal counsel, as it deems appropriate.
- B. The Committee, on behalf of the Cooperative, shall oversee the negotiation process for all labor union contracts.
- C. The Negotiating Committee and the President and CEO shall serve as the Cooperative's representatives on any committee formed to address a formal complaint, grievance, or dispute arising from the application or performance of the Union Agreement with representatives of the bargaining unit.
- D. The President and CEO and/or his/her designee shall attend all meetings of the Negotiating Committee and shall, if the Committee so desires, act as spokesperson for the Committee.

### III. ORGANIZATIONAL RELATIONSHIPS

- A. The Negotiating Committee is appointed by the Chairman of the Board of Directors. The number of members serving on this Committee shall be at the discretion of the Board.
- B. The Committee shall report to the Board of Directors and make recommendations pertaining to the ratification of contracts and/or agreements or settlements reached between the Cooperative and union employees.

Roger L. Trent, Chairman	Billy E. "Eddie" Martin, Secretary/Treasurer

Adopted:

2/21/86

Date Revised:

2/28/92

Minute Book Page: 2100

Date Revised:

10/25/96

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12/20/96

Minute Book Page: 2828

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Date Revised:

07/23/14

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BOARD POLICY NO. 108

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

SUBJECT: STATEMENT OF FUNCTIONS OF THE PLANNING AND REVIEW COMMITTEE

#### L **BASIC FUNCTION**

To actively provide, an in-depth review of financial and cash management and controls, and to provide assurance to the Board that effective end results are being achieved and that matters on which they must act have been thoroughly studied and considered before they are asked to take action.

#### II. **DUTIES AND RESPONSIBILITIES**

The Planning and Review Committee shall meet as called, to perform any and/or all of the following duties:

Reviews, with the President and CEO, firms available to conduct the independent financial audit and makes an appropriate recommendation to the Board. Recommends to the Board of Directors the selection of the auditor and the scope of any special emphasis desired in the audit.

Studies staff recommendations on financial management policies and makes appropriate recommendations to the Board.

Reviews capital credits policies and practices and makes appropriate recommendations to the Board.

Reviews, as necessary, in consultation with the President & CEO, power requirement studies and load projections to make sure they are realistic and are reflected in GRAYSON RURAL ELECTRIC COOPERATIVE's planning for additional distribution, transmission, requests for additional substation facilities, communication facilities and system improvement. Considers their impact on financial forecasts, budgets, rates, need for loan funds, etc., and makes appropriate recommendations to the Board of Directors.

Compares forecasts to actual load projections and discusses with the President and CEO any remedial action required.

Reviews major contracts, agreements, and bids requiring Board approval, within the responsibility of this committee, and makes an appropriate recommendation to the Board.

Reviews the long-range financial plans and forecasts to determine the financial needs of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION and how they will be met and makes appropriate recommendations to the Board of Directors.

Reviews financial and other operating statements including, with the auditor present, the annual financial audit and the management letter to determine if any action is required and discusses such action with the President and CEO and makes appropriate recommendations to the Board.

Reviews corporate accounting and internal auditing programs and makes appropriate recommendations to the President and CEO or Board of Directors.

Reviews objectives and goals in areas assigned to this committee and makes appropriate recommendations to the Board.

### GRECC BOARD POLICY 108 PAGE 2

Reviews recommendations of the President and CEO on the selection of principal consultants within areas this committee is responsible for, and makes appropriate recommendations to the Board.

Reviews the long range objectives and goals of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION as recommended by the President and CEO and makes an appropriate recommendation to the Board.

Reviews the consolidated operating and capital budgets as recommended by the President and CEO and makes appropriate recommendations to the Board.

Reviews proposed risk management policies and coverage's as recommended by the President and CEO to ensure that the assets of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION are protected and makes appropriate recommendations to the Board.

Reviews proposed policies or revisions to policies as recommended by the President and CEO in area assigned to the committee and makes an appropriate recommendation to the Board.

Reviews, in consultation with the President and CEO, system and other engineering studies and engineering work plans, and the impact this will have on future financing, rates, and system operations, and makes appropriate recommendations to the Board of Directors.

Reviews and acts upon recommendations of the President and CEO on service rules and regulations and conditions of service and makes appropriate recommendations to the Board.

#### III. ORGANIZATIONAL RELATIONSHIPS

- Reports to the Board of Directors and serves the Board in such other capacities as may be assigned
- B. The Committee shall be appointed by the Chairman of the Board and comprised of not more than four directors, including the Secretary and/or Treasurer.
- C. The Chairman of such committees shall be appointed by the Chairman of the Board. Any other necessary officers shall be elected by the Committee members.

- D. Normally, the entire Board of Directors at a regular board meeting shall participate in all of the duties contained herein, and the Committee shall meet only when it is impossible or impractical for the Board, as a whole, to address these responsibilities. The President and CEO in consultation with the Committee Chairman, or the Committee Chairman in consultation with the President and CEO, or the Chairman of the Board may convene a meeting of the Committee. Dates of all committee meetings shall be coordinated with the President and CEO or his/her designee to avoid conflict and to assure completion of any required staff study or support. A majority of the Committee may call a meeting of the Committee.
- E. The Chairman may appoint subcommittees from the Committee's membership to study specific areas. Written statements of the functions of such subcommittees should be prepared and reviewed periodically.
- F. Staff Assistant: President and CEO or his/her designee.

### GRECC BOARD POLICY 108 PAGE 3

### IV. TERMS OF OFFICE

- A. The Committee is a continuing one.
- The term of each member shall be determined by the Chairman of the Board.

#### V. RESPONSIBILITY

It shall be the responsibility of the Chairman of the Board of Directors to see that this policy is adhered to.

n	T		C11 .	
Koger	110	Trent,	( han	man

Billy E. "Eddie Martin" Secretary/Treasurer

Date Adopted:	02/21/86
Minute Book Page:	1554-1555
Date Revised:	08/27/93
Minute Book Page:	2307 - 2311
Dated Revised:	11/23/94
Minute Book Page:	2499 - 2502
Date Revised:	03/24/95
Minute Book Page:	2566-2569
Date Reaffirmed:	10/25/96
Minute Book Page:	2785 - 2788
Date Reviewed:	05/26/04
Minute Book Page:	3612
Date Revised:	07/22/11
Minute Book Page:	4453 - 4456
Revised:	07/23/14
Minute Book Page:	

Motion was made by Director Whitt, seconded by Director Martin and unanimously agreed to accept the above Board Policies as presented.

Motion was made by Director Martin, seconded by Director Dupuy and voted unanimously to table the consideration of wording on the GRECC Bylaws Article 4 until the August 22, 2014 Board Meeting. Legal Counsel Scott will compare that language with the Annual Meeting Timeline.

#### KAEC DIRECTOR'S REPORT

Director Whitt reported a Special KAEC Board Meeting was held July 15 to introduce the new CEO, Chris Perry. There was no regular Board Meeting in July.

Bob Berry was seated on the Board as the new CEO at Big Rivers, replacing Mark Bailey who retired.

#### EKPC DIRECTOR'S REPORT

Director Arrington stated that most of his report had been covered under related Board issues.

There was no EKPC Board Meeting in July, but a training was held on how to handle crucial conversation called "The Stakes are High".

There will be an EKPC Strategic Planning Meeting July 30-31in Lexington.

#### THANK YOU LETTER

GRECC received thank you letters from Lewis County Back to School, Elliott County Relay for Life, and Horton Flats Baptist Church.

### **DONATIONS**

President Fraley presented to the board for their consideration the following donation requests:

Olive Hill Armory reunion invite for veterans	\$150
Gerad Maggard Memorial Children Inc bike ride for needy kids	\$50
Greenup County Soccer Team	\$100
Raceland Touch Down Club	\$250

Motion was made by Director Rice, seconded by Director Bentley unanimously agreed to approve the donations as presented.

#### MEETING ATTENDANCE

Legal Counsel Scott would like to attend the 2014 G & T Legal Seminar in Hilton Head, South Carolina on November 6-7, 2014 at the Omni Hilton Head Oceanfront Resort. On November 5, 2014 there will be a pre-conference.

Joe Sargent and Kippy James will be attending a PCB Management & PCB Record-Keeping Training on July 22-24, 2014 in Lexington, KY.

### **BOARD MEETING DATE**

The August Board Meeting will be held on Friday, the 22<sup>nd</sup>.

# BOARD POLICIES TO BE REVIEWED

The following board policies were presented to the Board to be reviewed or revised:

- 110 Compensation, Expenses and Travel of Directors
- 111 President & CEO Search and Selection

BOARD POLICIES TO BE	112 Service of Consultants	
REVIEWED (CONTINUED)	113 Conflict of Interest	
KE VIEWED (CONTINUED)	Nominations and Elections of Officers & Representatives of the Board of Directors	
	115 Member Requests for Cooperative Information	
	116 Attendance by Members or Others at Meetings of the Board of	
	Directors	
	118 Operational Policy	
	119 Organizational Policy	
	120 Education, Training and Development of New and Existing Directors of GRECC	
	121 The Cooperative's Use of Non-Owned Vehicles	
	122 Transportation Policy	
	123 Lines, Re-location by Request of Consumer	
	124 Ethics & Conflict of Interest Policy	
	126 Directors and Employees Confidentiality and Non-Disclosure Agreement	
	The Administrative Guideline will be reviewed soon.	
ADDITIONAL BUSINESS	There was no additional business to bring before the board of directors.	
ADJOURN	Chairman Trent adjourned the meeting at 12:20 p.m.	
Roger L. Trent, Chairman	Billy E. (Eddie) Martin, Secretary/Treasurer	
W. Jeffrey Scott, Legal Counsel		

## President & CEO's Expenses

## June 2014

<u>Date</u>	Check	Description	Amount
6/30/14	journal entry	Funeral service – Sherry Conley's (m/i/l) reversed entry - posted in error	(\$21.00)
07/03/14	157796	NRECA - Legal Reporting Service Subscription	\$170.00
07/03/14	163357	VISA Expenses:	
		4/21-23 KAEC Spring Manager Meeting, Bowling Green Meal Expenses	\$32.33
		5/19-20 KAEC Board Meeting, Louisville KY Meal Expenses - \$35.16 Room Expenses - \$140.31	\$175.47
		*5/21 Mynea Lewis funeral – meal expense	\$6.16
		*5/25 GRECC Board Meeting – meal expense	\$13.66
07/17/14	163486	*4/09 EKPC - Public Relations Meeting	\$10.00
7/22/14	163534	*6/27 Twin Catering – Board Meeting – meal expense	\$7.00
		Total Expenses	\$393.62

<sup>\*</sup>prorated expense

## **DIRECTORS & ATTORNEY EXPENSES**

## June-14

KENNETH ARE	INGTON		
Per Diem	- GRECC Bd. Mtg. (6/27)	\$	244.80
MISC	- Lunch GRECC Bd. Mtg. (6/27)		7.00
VISA			0.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.70
TOTAL	.4(1)	S	890.13
JIM BENTLEY			
Per Diem	- NRECA Director's Summer School (6/6-8); GRECC Bd. Mtg. (6/27)	S	1,451.84
MISC	- Lunch GRECC Bd. Mtg. (6/27)		7.00
VISA	- NRECA Summer School		452.36
NRECA	- Director's SummerSchool		1,176.00
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		0.00
TOTAL			3,724.83
OONNIE CRUM			
Per Diem	•	S	00
MISC	-		104
VISA	•		0.00
	Cash in Lieu of Insurance		0.00
	24 – Hr. Insurance		1.08
TOTAL	¥	S	1.08
HAROLD DUPU	<u>Y</u>		
	- ACES Conference (5/28-30); EKPC Annual Mtg. (6/3); GRECC Bd. Mtg. (6/27)	\$	1,196.00
	- Lunch GRECC Bd. Mtg. (6/27)		7.00
VISA	- ACES Conference		431.75
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance	_	1.08
TOTAL		S	2,273.46
DDIE MARTN			
Per Diem	GRECC Bd. Mtg. (6/27)	\$	208.96
MISC	- Lunch GRECC Bd. Mtg. (6/27)		7.00
VISA	- Lunch GRECC Bd. Mtg. (5/23)		13.66
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		1.08
	24 - Hi, insurance	-	1.00

WILLIAM T. R	IC	$\mathbf{\underline{E}}$		
Per Diem	-	EKPC Annual Mtg. (6/3); GRECC Bd. Mtg. (6/27)	\$	500.80
MISC	-	Lunch GRECC Bd. Mtg. (6/27)		7.00
VISA	-	Lunch GRECC Bd. Mtg. (5/23)		13.66
		Cash in Lieu of Insurance		637.63
		24 – Hr. Insurance		0.49
TOTAL	ě		S	1,159.58
ROGER TRENT	1			
Per Diem	-	EKPC Annual Mtg. (6/3); GRECC Bd. Mtg. (6/27)	\$	507.52
MISC		Lunch GRECC Bd. Mtg. (6/27)		7.00
VISA	-	Lunch GRECC Bd. Mtg. (5/23)		13.66
		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance		0.49
			S	1,166.30
JIMMY WHITT				
Per Diem	-	ACES Conference (5/28-30); EKPC Annual Mtg. (6/3); NRECA Director's Summer		
		Schook (6/5-8); KAEC Bd. Mtg. (6-16); GRECC Bd. Mtg. (6/27)	\$	3,052.08
		Lunch GRECC Bd. Mtg. (6/27)		7.00
VISA	-	KAEC Bd. Mtg.		187.07
		NRECA Director's Summer School		706.59
		ACES Conference		36.29
		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance	_	1.08
			\$	4,627.74
JEFF SCOTT				
Out-of-Pocket	-	Postage	\$	15.39
		Online Research Westlaw		185.61
		Copies (Charleston Bottoms)		1,210.00
		Background Check (K. Arrington)		78.00
		Mileage		277.83
MISC	-	Lunch GRECC Bd. Mtg. (6/27)		7.00
NRECA	-	Renew Legal Reporting Service Subscription		170.00
TOTAL	-		S	1,943.83

# Combs Report

## Aug ust 22, 2014

### KWH Sales & Purchases: June 2014 -

Sales: Month: .3.0% under Budget (5/21 - 6/20)

YTD : 3.16 % over Budget Last Year to Date: .91 % more

Purchases: Month: 1.10 % Over Budget (6/1 - 6/30)

YTD: 4.50 % over Budget

Line Loss: Month: 1.66 %

Matched: 4.88 % YTD: 9.30 % Last 12 Months: 5.82 %

### Form 7: May 2014

Electric Revenue LESS Purchased Power:	\$ 35,936	Less
Maintenance Expense (storm)	\$ 126,310	More
Admin. & General	\$ 16,896	Less
Margins	\$ 133,763	Less

### Form 7: Year to Date

Margins: \$ (156,563)

Budgeted: \$ 258,348

#### Monthly Reports:

219 Analysis – Page 2

### Quarterly Financial Data: Pages 3-26 (Packet)

#### Other Items:

- Solar project
- · PSC
  - Modifications to Schedules 3 & 14(b)
  - ESC Review
- Wage & Salary Structure review
- Pole Attachments Rates by Telephone Coops review
- NRECA Post 65 Medical Plans

				JUNE	2014			
				219 ANA	LYSIS			T
								BUDGETED
<u>WO NOS.</u>	DESCRIPTION		N	JMBER	COST	LOAN FUNDS	UNIT COST	UNIT COST
9	RETIREMENTS		41		700.50	(700.50)		
100	NEW LINE EXTENSIONS		24		798.52	(798.52)		
200	TIE LINES		24		44,001.12	44,001.12	1,833.38	3,229.93
300	MAJOR PROJECTS		0		0.00	0.00		
602	SERVICE UPGRADES		5		0.00	0.00		3722722
603	SECTIONALIZERS		0		4,714.98	4,714.98	943.00	1,920.25
604	REGULATORS				0.00	0.00		
606	POLES	***	43	POLES	126,439.62	126 420 62	2.040.40	0.440.75
701	SECURITY LIGHTS		13	FOLES	8,621.93	126,439.62	2,940.46	2,410.75
1600	MINOR PROJECTS		7		9,097.35	8,621.93 9,097.35	663.23	423.50
	TOTAL		125		402 672 50	400.070.40		
	TOTAL		123		193,673.52	192,076.48		
601	SPECIAL EQUIPMENT	ACCT#						
	METERS	370.00	0		0.00	0.00	0.00	160.00
	TRANSFORMERS	368.00	41		36,942.78	36,942.78	901.04	1,120.00
	TURTLES	370.10	0		0.00	0.00	0.00	
	DISCONNECT METERS	370.20	0		0.00	0.00	0.00	
	OTHER SP EQUIP	365.00	0		0.00	0.00	0.00	
	TOTAL		41		36,942.78	36,942.78		
	MATERIAL				55,835.47			
	MATERIAL OH				32,379.18			
	LABOR				18,540.25			
	LABOR OH				38,476.02			
			-					
*	**Includes 3 poles paid for b	y Mt. Rural	Tele	phone***				

# Quarterly Financial Data thru June 2014

# Energy Sales & Purchases

- Annualized Graph
- YTD Kwh Data
- Load Factors
- Service Comparison
- Degree Day Data

# Operating Statement

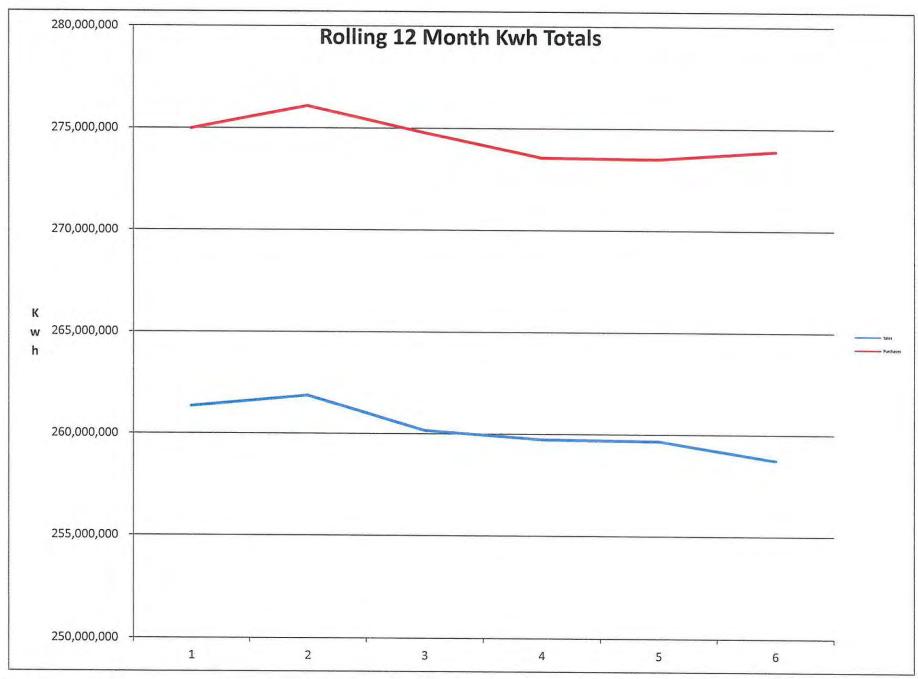
- Budget Comparison
- Annualized Data

# Capital Expenditures

- Work Order Summary
- Major Projects & General Plant Expenditures

## Miscellaneous

- Overtime
- CRC





					TOTAL SALES	5						
2014		Actual										
400	KWH		\$	UNIT								
JANUARY I	31,244,541	\$ 3,777	,343	0.1209	28,009,108	\$	3,578,595	0.1278				
FEBRUARY	23,826,394	\$ 2,944	,805	0.1236	21,890,454	\$	2,764,381	0.1263				
MARCH I	19,263,071	\$ 2,324	,304	0.1207	19,207,928	\$	2,365,786	0.1232				
APRIL I	15,268,670	\$ 2,005	,562	0.1314	15,827,212	\$	1,947,159	0.1230				
MAY	18,650,959	\$ 2,399	,754	0.1287	18,765,432	\$	2,344,016	0.1249				
JUNE I	20,191,482	\$ 2,602	,552	0.1289	20,816,383	\$	2,605,635	0.1252				
JULY I	0	\$	-	#DIV/0!	22,593,137	\$	2,815,549	0.1246				
AUGUST	0	\$	+	#DIV/0!	19,506,135	\$	2,393,154	0.1227				
SEPTEMBER	0	\$	+	#DIV/0!	16,851,412	\$	2,047,083	0.1215				
OCTOBER	0	\$	4	#DIV/0!	20,663,225	\$	2,559,573	0.1239				
NOVEMBER	0	- \$	-	#DIV/0!	25,465,732	\$	3,211,249	0.1261				
DECEMBER	0	\$		#DIV/0!	28,003,462	\$	3,570,771	0.1275				
	128,445,117	\$16,054	,320	\$0.1250	257,599,620	-	\$32,202,952	\$0.1250				
===		Actual v	o Du	denter de la constant		25		1				
	20,191,482		s. but	2014	20,816,383		-3.00%					
	128,445,117			2014	124,516,516		3.16%	1				
		Compar	ed to	2013								
	20,191,482	Month		20.0	21,109,583		-4.35%					
	128,445,117	YTD			127,293,038		0.91%					



### TOTAL PURCHASES

2014		The section of the			Actual	in the Contract of	Budget			
	DEMAND	KWH		\$	UNIT	LD FCT				
JANUARY	80,022	34,019,417	\$	2,475,095	0.0728	59.05%	29,677,694	\$2,107,116	0.0710	
FEBRUARY II	68,166	26,958,772	\$	1,966,923	0.0730	54.93%	26,585,095	\$1,911,468	0.0719	
MARCH II	61,876	25,169,343	\$	1,735,123	0.0689	56.50%	23,013,938	\$1,635,465	0.0711	
APRIL II	47,798	16,991,826	\$	1,326,474	0.0781	49.37%	17,891,075	\$1,341,831	0.0750	
MAY II	38,216	17,949,402	\$	1,355,831	0.0755	65.23%	18,040,542	\$1,407,162	0.0780	
JUNE II	48,040	20,531,862	\$	1,616,862	0.0787	59.36%	20,307,811	\$1,584,009	0.0780	
JULY [					#DIV/0!	#DIV/0!	23,177,771	\$1,715,155	0.0740	
AUGUST					#DIV/0!	#DIV/0!	22,867,738	\$1,692,213	0.0740	
SEPTEMBER II					#DIV/01	#DIV/0!	18,197,539	\$1,364,815	0.0750	
OCTOBER					#DIV/0!	#DIV/0!	18,997,141	\$1,310,803	0.0690	
NOVEMBER					#DIV/0!	#DIV/0!	22,669,273	\$1,609,518	0.0710	
DECEMBER II					#DIV/0!	#DIV/0!	28,123,137	\$1,996,743	0.0710	
	***************************************	\$141,620,622	\$	10,476,308	\$0.0740		269,548,753	\$19,676,298	\$0.0730	
===			==		Actual vs.	Budget				
		20,531,862 141,620,622			2014	Daugot	20,307,811 135,516,155	1.10% 4.50%		

CPACE	FAAD	CIMIC

2014	Actual	XXXXXXX	Budget	Variance	Line Loss	Fuel Adj.	Fuel Adj, \$	ESC Rate	ESC \$
	***************************************	******	*******				***************************************	***************************************	
JANUARY	\$1,302,248	\$ 1,4	71,478	(\$169,230)	8.16%	(0.001326)	(41,181)	8.54%	337,194
<b>FEBRUARY</b>	\$977,882	\$ 8	52,912	\$124,970	11.62%	0.001326 -	30,962	6.47%	297,536
MARCH	\$589,181	\$ 7	30,322	(\$141,141)	23.47%	0.000541	10,578	3.31%	75,222
APRIL	\$679,088	\$ 6	05,328	\$73,760	10.14%	0.002792	42,338	7.06%	131,520
MAY	\$1,043,923	\$ 9	36,854	\$107,069	-3.91%	0.002779	51,841	8.15%	180,505
JUNE	\$985,690	\$ 1,0	21,626	(\$35,936)	1.66%	0.002402	48,627	9.51%	225,526
JULY	\$0	\$ 1,1	00,394	(\$1,100,394)	#DIV/0!	0.002557		9.39%	
AUGUST	\$0	\$ 7	00,941	(\$700,941)	#DIV/0!				
SEPTEMBER	\$0	\$ 6	82,268	(\$682,268)	#DIV/0!				
OCTOBER	\$0	\$ 1,2	248,771	(\$1,248,771)	#DIV/0!				
NOVEMBER	\$0	\$1,6	501,731	(\$1,601,731)	#DIV/0!				
DECEMBER	\$0	\$1,5	574,028	(\$1,574,028)	#DIV/0!				
	***************************************		************	(\$40,509)	9.30%	0.001582	143,165	7.49%	1,247,503

			RESIDE	NTIAL				1			GENERAL				1
2014		Actual			Budg	get		1_		Actual			Budget		1
		\$	UNIT						KWH	\$	UNIT				
JANUARY	23,401,857	2,939,677	0.1256	20,792,087	\$	2,765,348	0.1330		681,215	\$ 136,246	0.2000	564,107	\$ 135,386	0.2400	1
FEBRUARY	17,084,278	2,207,715	0.1292	15,622,081	\$	2,077,737	0.1330	1	493,857	\$ 109,092	0.2209	439,271	\$ 105,425	0.2400	Ĥ
MARCH	13,035,580	1,671,845	0.1283	12,799,237	\$	1,689,499	0.1320	1	398,809	\$ 95,165	0.2386	382,294	\$ 91,751	0.2400	l i
APRIL	9,745,027	1,367,604	0.1403	10,232,273	\$	1,350,660	0.1320	1	337,372	\$ 92,002	0.2727	331,487	\$ 79,557	0.2400	1
MAY	12,024,716	1,658,367	0.1379	12,525,807	\$	1,660,922	0.1326	1	443,982	\$ 110,210	0.2482	444,589	\$ 106,701	0.2400	Î
JUNE	13,427,647	1,845,197	0.1374	14,079,188	\$	1,866,900	0.1326	1	521,563	\$ 123,111	0.2360	516,513	\$ 123,963	0.2400	- 1
JULY			#DIV/0!	15,238,010	\$	2,020,560	0.1326	1			#DIV/0!	538,893	\$ 129,334	0.2400	İ
AUGUST			#DIV/0!	12,506,392	\$	1,650,844	0.1320	1			#DIV/0!	461,574	\$ 110,778	0.2400	1
SEPTEMBER			#DIV/0!	10,428,511	\$	1,376,563	0.1320	1			#DIV/0!	402,683	\$ 96,644	0.2400	Î
OCTOBER			#DIV/0!	13,912,520	\$	1,844,800	0.1326	10			#DIV/0!	480,514	\$ 115,323	0.2400	T
NOVEMBER			#DIV/0!	18,405,624	\$	2,444,267	0.1328	1			#DIV/0!	532,848	\$ 127,884	0.2400	1
DECEMBER			#DIV/0!	20,481,433	\$	2,725,331	0.1331	1			#DIV/0!	646,457	\$ 155,150	0.2400	- 1
	88,719,105	11,690,405	\$0.1318	177,023,164	-	23,473,432	\$0.1326	1	2,876,798	\$665,826	\$0.2314	5,741,230	\$1,377,895	\$0.2400	- 1
				86,050,674	===	3%	=======================================	====				2.678.261	7%	=======	===

			S	MALL COMM	ERCIAL		1				LARGE POW	ER		
2014		Actual			Budget					Actual				Budget
	KWH	\$	UNIT					KWH	\$	UNIT				
JANUARY	1.936.089	\$ 256.026	0.1322	1,711,915	\$ 239,668	0.1400		2,718,889	\$ 272,936	0.1004	2,752,670	S	289,030	0.1050
FEBRUARY	1,539,488	\$ 211,031	0.1371	1,378,502	\$ 192,990	0.1400	1	2,299,480	\$ 245,461	0.1067	2,303,552	\$	241,873	0.1050
MARCH	1,293,583	\$ 176,338	0.1363	1,280,562	\$ 179,279	0.1400	ĺ	2,176,208	\$ 227,550	0.1046	2,221,205	\$	233,227	0.1050
APRIL	1,143,338	\$ 168,299	0.1472	1,124,727	\$ 157,462	0.1400	i i	2,060,842	\$ 231,681	0.1124	2,099,745	\$	220,473	0.1050
MAY	1,346,412	\$ 194,168	0.1442	1,341,444	\$ 187,802	0.1400	1	2,547,758	\$ 270,145	0.1060	2,307,840	\$	242,323	0.1050
JUNE	1,376,789	\$ 199,317	0.1448	1,406,207	\$ 196,869	0.1400	1	2,435,792	\$ 258,935	0.1063	2,436,816	\$	255,866	0.1050
JULY	2000		#DIV/0!	1,472,485	\$ 206,148	0.1400	i			#DIV/0!	2,588,510	\$	271,794	0.1050
AUGUST			#DIV/0!	1.328,794	\$ 186,031	0.1400	1			#DIV/0!	2,456,946	\$	257,979	0.1050
SEPTEMBER			#DIV/0!	1.158.570	\$ 162,200	0.1400	1			#DIV/0!	2,181,826	\$	229,092	0.1050
OCTOBER			#DIV/0!	1,244,897	\$ 174,286	0.1400	i			#DIV/0!	2,245,620	\$	235,790	0.1050
NOVEMBER			#DIV/0!	1,488,622	\$ 208,407	0.1400	1			#DIV/0!	2,370,487	\$	248,901	0.1050
DECEMBER			#DIV/0!	1,688,552	\$ 236,397	0.1400	į			#DIV/0!	2,724,840	\$	286,108	0.1050
	8,635,699	\$1,205,179	\$0.1396	16,625,277	\$2,327,539	\$0.1400	ŀ	14,238,969	\$1,506,708	\$0,1058	28,690,057	5	3,012,456	\$0.1050
				8,243,357	5%	=======================================					14,121,829	===	1%	

	1					LARGE IND	US	TRIAL	1					STREET L	IGH	TING	
2014	1				Actual				Budget				Actual				Budget
		KWH		\$	UNIT					KWH		\$	UNIT				
JANUARY	1	2,502,247	\$	171,820	0.0687	2,184,084	\$	148,518	0.0680	4,244	\$	638	0.1503	4,244	\$	645	0.1520
FEBRUARY	Î	2,405,047	\$	170,868	0.0710	2,142,803	\$	145,711	0.0680	4,244	\$	638	0.1503	4,244	\$	645	0.1520
MARCH	- 1	2,354,647	\$	152,791	0.0649	2,520,386	\$	171,386	0.0680	4,244	\$	615	0.1449	4,244	\$	645	0.1520
APRIL	1	1,977,847	\$	145,328	0.0735	2,034,736	\$	138,362	0.0680	4,244	\$	648	0.1527	4,244	\$	645	0.1520
MAY	Î	2,283,847	\$	166,210	0.0728	2,141,507	\$	145,622	0.0680	4,244	\$	654	0.1541	4,244	\$	645	0.1520
JUNE	- ÚÎ	2,425,447	\$	175,331	0.0723	2,373,415	\$	161,392	0.0680	4,244	\$	661	0.1557	4,244	\$	645	0.1520
JULY	- 1				#DIV/0!	2,750,995	\$	187,068	0.0680				#DIV/0!	4,244	\$	645	0.1520
AUGUST	- 1				#DIV/0!	2,748,185	\$	186,877	0.0680				#DIV/0!	4,244	\$	645	0.1520
SEPTEMBER	1				#DIV/0!	2,675,579	S	181,939	0.0680				#DIV/0!	4,244	S	645	0.1520
OCTOBER	1				#DIV/0!	2,775,431	\$	188,729	0.0680				#DIV/0!	4,244	\$	645	0.1520
NOVEMBER	- 1				#DIV/0!	2,663,907	\$	181,146	0.0680				#DIV/0!	4,244	\$	645	0.1520
DECEMBER	1				#DIV/0!	2,457,937	\$	167,140	0.0680				#DIV/0!	4,244	\$	645	0.1520
		13,949,082		\$982,348	\$0.0704	29,468,964	\$2	2,003,890	\$0.0680	25,464		\$3,854	\$0.1514	50,928		\$7,741	\$0.1520
	===		==	=======	=======	13,396,931	===	4%			===	=====	======		===	=====	=======

## Monthly Load Factors

20	10 January February March April May June July August	63,341 57,670 56,737 36,431 42,585	33,424,784 29,219,860 23,202,333 17,288,222	\$	2,255,038 2,024,380 1,533,361	\$ \$ \$	0.0675 0.0693 0.0661	73% 70% 57%	
201	March April May June July	56,737 36,431	23,202,333	\$					
201	April May June July	36,431			1,533,361	\$	0.0661	57%	67%
201	May June July		17 288 222			100		4000000	
201	June July	42,585		\$	964,540	\$	0.0558	66%	
201	July		18,670,712	\$	1,080,671	\$	0.0579	61%	
201		49,826	22,982,666	\$	1,477,215	\$	0.0643	64%	
201	August	52,282	25,442,090	\$	1,729,418	\$	0.0680	68%	
201	· ragaor	55,632	24,772,006	\$	1,690,912	\$	0.0683	62%	
201	September	47,505	18,731,845	\$	1,291,562	\$	0.0690	55%	
201	October	49,588	22,320,222	\$	1,375,048	\$	0.0616	63%	64%
201	November	40,027	18,111,221	\$	1,098,058	\$	0.0606	63%	
201	December	69,330	33,300,056	\$	2,238,111	\$	0.0672	67%	
201		620,954	287,466,017	\$	18,758,314	\$	0.0653	64%	
	11 January	66,761	32,080,464	\$	2,272,447	\$	0.0708	67%	
	February	68,052	24,655,768	\$	1,727,830	\$	0.0701	50%	
	March	46,648	22,820,040	\$	1,436,708	\$	0.0630	68%	62%
	April	42,991	17,435,848	\$	1,224,685	\$	0.0702	56%	60%
	May	47,413	18,743,821	\$	1,295,329	\$	0.0691	55%	59%
	June	48,854	20,458,633	\$	1,536,216	\$	0.0751	58%	59%
	July	52,856	25,571,688	\$	1,816,645	\$	0.0710	67%	60%
	August	51,273	17,974,880	\$	1,365,353	\$	0.0760	49%	59%
	September	42,592	19,190,134	\$	1,366,901	\$	0.0712	63%	59%
	October	42,592	19,190,134	\$	1,366,901	\$	0.0712	63%	60%
	November	50,478	21,100,143	\$	1,611,989	\$	0.0764	58%	59%
	December	54,190	25,977,715	\$	1,885,258	\$	0.0726	67%	60%
	December		265,199,268	\$	18,906,262	\$	0.0713	60%	60%
	9	614,700	203,199,200	9	10,300,202	-	0.0715	0078	0078
201	2 January	54,266	27,569,890	\$	1,958,185		0.0710	71%	
201	February	56,717	23,993,230	\$	1,707,702		0.0712	59%	
	March	48,681	19,081,833	\$	1,353,117		0.0709	54%	61%
			17,301,235		1,175,202		0.0679	61%	61%
	April	39,286		\$				56%	60%
	May	46,817	18,903,170	\$	1,368,279		0.0724	50%	58%
	June	56,468	20,243,026		1,547,427		0.0764	61%	59%
	July	56,343	24,794,000	\$	1,770,804		0.0714		
	August	50,392	21,874,421	\$	1,562,153		0.0714	60%	59%
	September	44,985	18,054,034	\$	1,354,759		0.0750	56%	59%
	October	39,872	19,126,602	\$	1,385,833		0.0725	67%	59%
	November	51,884	23,642,618	\$	1,800,485		0.0762	63%	59%
	December	52,118	25,619,863	\$	1,954,640		0.0763	68%	61%
		597,829	260,203,922	\$	18,938,586	\$	0.0728	61%	
201	3 January	60,229	28,581,771	\$	2,005,585		0.0702	66%	66%
	February	56,994	25,865,070	\$	1,840,912		0.0712	63%	64%
	March	56,184	26,448,451	\$	1,845,738		0.0698	65%	65%
	April	47,039	18,207,168	\$	1,392,200		0.0765	54%	62%
	May	42,351	18,007,323	\$	1,407,738		0.0782	59%	61%
	June	46,826	20,149,631	\$	1,583,261		0.0786	60%	61%
	July	50,501	22,598,775	\$	1,657,141		0.0733	62%	61%
	August	48,310	21,190,754	\$	1,553,012		0.0733	61%	61%
	September	47,042	18,161,664	\$	1,360,442		0.0749	54%	60%
	October	38,294	18,822,529	\$	1,279,277		0.0680	68%	61%
	November	56,145	23,732,381	\$	1,711,043		0.0721	59%	60%
	December	56,465	27,783,236	\$	2,003,502		0.0721	68%	62%
	December	606,380	269,548,753	\$	19,639,851	\$	0.0729	62%	0270
	THE PERSONS ASSESSED.	00.000	04 040 447	•	0.475.005		0.0700	E0.050/	F00/
201	4 January	80,022	34,019,417	\$	2,475,095		0.0728	59.05%	59%
	February	68,166	26,958,772	\$	1,966,923		0.0730	54.93%	57%
	March	61,876	25,169,343	\$	1,735,123		0.0689	56.50%	57%
	April	47,798	16,991,826	\$	1,326,474		0.0781	49.37%	55%
	May	38,216	17,949,402	\$	1,355,831		0.0755	65.23%	57%
	June	48,040	20,531,862	\$	1,616,862		0.0787	59.36%	57%
	July					#	DIV/0!	#DIV/0!	#DIV/0!
	August					#	DIV/0!	#DIV/0!	#DIV/0!
	September						DIV/0!	#DIV/0!	#DIV/0!
	October						DIV/0!	#DIV/0!	#DIV/0!
	November					#	DIV/0!	#DIV/0!	#DIV/0!
	November December						DIV/0! DIV/0!	#DIV/0! #DIV/0!	#DIV/0! #DIV/0!



Customer	s by Rate Class	Dec-08	Dec-10	Dec-11	Dec-12	Dec-13	Jun-14	Customer	
D1465		Number	Number	Number	Number	Number	Number	since 12/08	yte
Residential	10 Trailer-Electric	2,919	2,839	2741	2677	2662	2628	-9.97%	-1.279
	11 House-Gas	3,709	3,556	3376	3290	3225	3079	-16.99%	-4.449
	13 Trailer-Gas	934	842	789	788	761	713	-23.66%	-6.099
	14 House-Electric	5,574	5,800	5720	5680	5701	5576	0.04%	-2.209
	20	2	0	0	0	0	0	0.0 170	4.40
	61 S/L only	102	107	100	100	109	109	6.86%	0.009
		13,240	13,144	12,726	12,535	12,458	12,105	<u>-8.57%</u>	-2.839
C 0 D									
Camps & Barns	12 Camps & Barns (old)	1,143	1,100	816	571	521	508	-55.56%	-2.28%
	15 Camps & Barris (old)	1,140	1,100	59	184	213	278	-55.5676	-2.20
	16 Barns			218	325	355	379		
	17 Garages, Out Buildings			255	396	438	629		
	18 Meters on Poles			108	134	137	169		
	19 Un-inhabitable Houses			25	28	32	33		
	20 Miscellaneous			0	2	4	18		
	20 Miscellatieous	1,143	1,100	1,481	1,640	1,700	2,014	76.20%	18.47
Small Commerc									
	18 Church (tax exempt) -	88	1						
	25 Commercial	1,050	1,018	960	939	969	973	-7.33%	0.439
	26 S/L only	5	5	12	12	12	10		
	28 Church (taxable)	79	163	161	158	162	160		
		1,222	1,187	1133	1109	1143	1143	-6.46%	0.00
Large Power									
Luigo i diloi	46 Commercial	67	66	68	68	70	70	4.48%	0.00
	47 Water Pumping Facility	1	1	1	1	1	1	0.00%	0.00
	79 All Electric School	6	7	Z	8	8	7	16.67%	-12.50
		74	74	76	77	79	<u>78</u>	5.41%	-1.27
Industrial						0			
Troops to	74 Smithfield / Prison	1	1	1	2	2	2	100.00%	0.00
06									
Street Lights	57	4	1	1	1	1	1	0.00%	0.00
		15,681	15,507	15,418	15,364	15,383	15,343	-2.16%	-0.26



	He	eating Deg	gree Days						
<u>Month</u>	normal	2014	change from	2013	2012	2011	2010	2009	2008
January	990	1175	6%	905	850	1124	1128	1128	1004
February	787	908	15%	828	717	737	1006	757	848
March	606	714	166%	799	300	568	563	522	645
April	312	202	4%	296	284	220	196	316	319
May	111	89	161%	81	31	145	72	89	139
June	8	0	0%	0	16	. 0	0	9	0
July	0	2	0%	0	0	0	0	3	0
August	0		0%	1	0	0	0	3	0
September	51		-77%	17	73	82	29	27	2
October	271		-19%	264	327	319	205	377	273
November	562		-3%	642	660	450	536	502	658
December	900		16%	831	714	746	1158	918	899
Annual Total	2695	3090		<u>4664</u>	3972	4391	<u>4893</u>	<u>4651</u>	<u>4787</u>
Year to Date	2814	3090 6.2%	1	2909	2198	2794	2965	2824	2955



	Co	ooling Deg	gree Days						
Month	normal	2014	change from >>>	>>>>2013	2012	2011	2010	2009	2008
January	0	0	0%		0	0	0	0	0
February	0	0	0%		0	0	0	0	0
March	0	0	0%		34	0	0	0	0
April	21	15	-50%	30	15	4	38	0	40
May	83	138	12%	123	153	121	135	80	32
June	242	305	13%	269	249	260	356	275	273
July	341	264	-12%	301	484	455	412	226	334
August	322		-100%	316	295	326	415	266	305
September	145		-100%	163	125	113	210	136	203
October	23		-100%	44	7	6	19	5	40
November	0		0%	0	0	1	0	0	0
December	0		0%	0	0	0	0	0	0
Annual Total	1177	722		1246	1362	1286	<u>1585</u>	988	1227
Year to Date	687	722 0%		723	935	840	941	581	679

2014 Board Materials

BUDGET SUMMARY REPORT FROM 01/14 THRU 06/14 PAGE 1
SUMMARY - LINE NUMBER BY ACCOUNT RUS RUN DATE 08/14/14 07:36 AM

						and the first of the state of the state of	
LINE NO	DPT ACCT	ITEM	DESCRIPTION	ACTUAL ANNUAL	BUDGET	DIFFERENCE	% CHANGE FROM BUDGET
1.00	440.1		RESIDENTIAL SALES	11,690,338.20-	11,411,066.00-	279,272.20	2.4-
1.00	440.4	1	CAMP & BARN SALES	665,826.53-	642,783.00-	23,043.53	3.6-
1.00	442.1	1	SMALL COMMERCIAL SALES	1,205,347.24-	1,154,070.00-	51,277.24	4.4-
1.00	442.2	)	LARGE POWER SALES	1,506,707.82-	1,482,792.00-	23,915.82	1.6-
1.00	442.3	)	LARGE INDUSTRIAL (OVER 1,000 KVA)	982,347.89-	910,991.00-	71,356.89	7.8-
1.00	444.0	)	STREET LIGHT SALES	3,854.17-	3,870.48-	16.31-	.4
1.00	450.0	)	FORFEITED DISCOUNTS	276,668.12-	249,999.96-	26,668.16	10.7-
1.00	454.0	)	RENT FROM ELECTRIC PROPERTY	234,288.00-	214,999.98-	19,288.02	9.0-
1.00	456.0	)	OTHER ELECTRIC SERVICE	32,282.31-	35,499.96-	3,217.65	
1.00			TOTAL	16,597,660.28-	16,106,072.38-	491,587.90	3.1-
3.00	555.0	)	PURCHASED POWER	10,476,308.00	9,987,051.00	489,257.00	4.9-
3.00			TOTAL	10,476,308.00	9,987,051.00	489,257.00	4.9-
6.00	583.0	)	OVERHEAD LINE EXPENSE	304,184.48	289,424.58	14,759.90	5.1-
6.00	585.0	0	STREET LIGHT EXPENSE	.00	150.24	150.24	100.0-
6.00	586.0	0	METER EXPENSE	216,038.72	253,233.72	37,195.00	14.7
6.00	586.1	0	METER OPERATION SURVEY	15,261.20	5,109.66	10,151.54	198.7-
6.00	586.2	0	AUTOMATED METER EQUIP EXPENSE	14,693.10	15,043.92	350.82	2.3
6.00	588.0	D	MISC / MAPPING EXPENSE	26,407.90	27,040.14	632.24	2.3
6.00	588.1	0	MAPPING OPERATIONS	7,511.67	14,940.24	7,428.57	49.7
6.00			TOTAL	584,097.07	604,942.50	20,845.43	3.4
7.00	590.0	0	MAINTENANCE SUPERVISION	135,427.35	138,527.52	3,100.17	2.2
7.00	593.0	0	MAINTENANCE OF OVERHEAD LINES	725,872.19	526,457.16	199,415.03	- 37.9-
7.00	593.1	0	MAINTENANCE OF LINE RIGHT-OF-WA	755,881.87	873,243.72	117,361.85	13.4
7.00	593.2	0	MAINTENANCE STORM EXPENSES	485,655.14	.00	485,655.14	100.0-



GRAYSON RECC

PRG: BUDGTSUM

2014 Board Materials  $$_{\rm PAG}^{\rm Q757}\,{\rm of}\,1128$$   $_2$  RUN DATE 08/14/14 07:36 AM BUDGET SUMMARY REPORT FROM 01/14 THRU 06/14

RUS

ING. L	BODGIBON		DOI WHILL DI	IND NORDER DI ACCOUNT	ROB	ROW BRILL GO/14/1	1 07.50 AM
LINE	DPT ACCT	ITEM	DESCRIPTION	CTUAL ANNUAL	BUDGET	DIFFERENCE	% CHANGE FROM BUDGET
7.00	594.00		MAINTENANCE OF UNDERGROUND LINES	681.61	154.80	526.81-	340.3-
7.00	595.00		MAINTENANCE OF TRANSFORMERS	10,542.33	8,338.68	2,203.65-	26.4-
7.00	596.00		MAINTENANCE OF STREET LIGHTS	1,529.41	1,424.64	104.77-	7.4-
7.00	597.00		MAINTENANCE OF METERS	3,218.85	1,800.54	1,418.31-	78.8-
7.00	598.00		MAINTENANCE-MISC DISTRIBUTION	23,815.19	23,804.70	10.49-	15.05
7.00			TOTAL	2,142,623.94	1,573,751.76	568,872.18-	
8.00	901.00		SUPERVISION - BILLING	62,511.42	63,612.00	1,100.58	1.7
8.00	902.00		METER READING EXPENSE	7,245.91	1,160.70	6,085.21-	524.3-
8.00	903.00		CUSTOMERS RECORDS & COLLECTIONS	449,207.57	435,724.14	13,483.43-	3.1-
8.00	903.10		CASH DRAWER-OVERAGES & SHORTAGES	80.00	.00	80.00-	100.0-
8.00	904.00		UNCOLLECTIBLE ACCOUNTS	33,637.00	40,925.70	7,288.70	17.8
8.00			TOTAL	552,681.90	541,422.54	11,259.36-	
9.00	909.00		INFORMATIONAL ADVERTISING	122,546.50	123,637.50	1,091.00	, 9
9.00			TOTAL	122,546.50	123,637.50	1,091.00	. 9
10.00	912.00		DEMONSTRATION & SELLING EXPENSE	9,521.56	9,033.06	488.50-	5.4-
10.00	913.00		ADVERTISING	4,318.13	2,399.88	1,918.25-	79.9-
10.00			TOTAL	13,839.69	11,432.94	2,406.75-	
11.00	920.00		ADMINISTRATIVE-GENERAL SALERIES	520,629.55	518,958.18	1,671.37-	.3-
11.00	921.00		OFFICE SUPPLIES & EXPENSES	64,101.37	92,374.50	28,273.13	30.6
11.00	923.00		OUTSIDE SERIVCES	94,279.61	64,349.88	29,929.73-	46.5-
11.00	926.00		EMPLOYEE BENEFITS	.00	.60-	.60-	100.0-
11.00	926.10		EMPLOYEE PENSION & BENEFITS	.00	.00	.00	.0
11.00	928.00		REGULATORY COMMISSION EXPENSES	.00	4,999.98	4,999.98	100.0-
11.00	930.20		ANNUAL MEETING EXPENSES	38,301.52	22,246.14	16,055.38-	72.2-

SUMMARY - LINE NUMBER BY ACCOUNT



GRAYSON RECC

PRG: BUDGTSUM

2014 Board Materials PAGE 759 of 1128 3 RUN DATE 08/14/14 07:36 AM BUDGET SUMMARY REPORT FROM 01/14 THRU 06/14 GRAYSON RECC SUMMARY - LINE NUMBER BY ACCOUNT

RUS

PR	G: B	UDGIS	UM		SUMMARI -	LINE NUMBER BI ACCOUNT	RUS	RUN DAIR 08/14/1	4 07:36 AM
	INE NO	DPT	ACCT	ITEM	DESCRIPTION	ACTUAL ANNUAL	BUDGET	DIFFERENCE	% CHANGE FROM BUDGET
11	.00		930.30		MISCELLANEOUS GENERAL EXPENSES	7,440.96	11,473.68	4,032.72	35.1
11	.00		930.40		MISC FIELD TRAINING	7,042.21	19,335.12	12,292.91	63.6
11	.00		930.60		BOARD OF DIRECTOR'S EXPENSES	71,484.47	71,423.34	61.13-	.1-
11	.00		930.70		DUES - NRECA & KAEC	28,482.00	28,999.98	517.98	1.8
11	.00		932.00		MAINTENANCE OF GENERAL PLANT	123,809.47	113,587.74	10,221.73	
11	.00				TOTAL	955,571.16	947,747.94	7,823.22	
13	.00		403.60		DEPRECIATION-DISTRIBUTION PLANT	1,440,962.63	1,535,118.96	94,156.33	6.1
13	.00		403.70		DEPRECIATION-GENERAL PLANT	92,906.65	88,090.98	4,815.67	
13	.00				TOTAL	1,533,869.28	1,623,209.94	89,340.66	5.5
14	.00		408.60		REGULATORY COMMISSION ASSESSMEN	T 18,060.00	16,249.98	1,810.02	
14	.00				TOTAL	18,060.00	16,249.98	1,810.02	
15	.00		408.20		TAXES - FEDERAL UNEMPLOYMENT	.00	.00	.00	.0
15	.00		408.30		TAXES - FICA	.00	.00	.00	.0
15	.00		408.40		TAXES - STATE UNEMPLOYMENT	.00	.00	.00	
15	5.00				TOTAL	.00	,00	.00	
16	5.00		427.10		INTEREST-RUS	198,435.34	199,540.50	1,105.16	, 6
16	5.00		427.20		INTEREST - COBANK	232,497.50	255,019.50	22,522.00	8.8
16	5.00		427.30		INTEREST-CFC	30,699.24	28,578.00	2,121.24	7.4-
16	5.00		427.60		INTEREST - FFB	18,717.75	15,888.48	2,829.27	
16	5.00				TOTAL	480,349.83	499,026.48	18,676.65	
18	3.00		431.30		INTEREST-REFUND CUSTOMER DEPOSI	TT 776.00	4,999.98	4,223.98	
18	3.00				TOTAL	776.00	4,999.98	4,223.98	



PRG: BUDGTSUM

2014 Board Materials 0761 of 1128

BUDGET SUMMARY REPORT FROM 01/14 THRU 06/14 PAGE 4
SUMMARY - LINE NUMBER BY ACCOUNT RUS RUN DATE 08/14/14 07:36 AM

							Activities and a second second second	
LINE	DPT	ACCT	ITEM	DESCRIPTION	ACTUAL ANNUAL	BUDGET	DIFFERENCE	% CHANGE FROM BUDGET
19.00	4	426.10		MISCELLANEOUS DEDUCTION-DONATION	N 6,634.00	6,162.48	471.52-	7.7-
19.00	4	430.00		INTEREST ASSOCIATED ORGANIZATION		29,124.96	15,041.09	51.6
19.00				TOTAL	20,717.87	35,287.44	14,569.57	41.3
22.00	4	419.00		INTEREST INCOME NON-OPERATING	14,562.68-	14,349.96-	212.72	1.5-
22.00	4	419.20		NOW ACCOUNT INTEREST	116.67-	132.48-	15.81-	11.9
22.00	4	419.30		COMMERCIAL PAPER INTEREST	444.61-	24.96-	419.65	1681.3-
22.00				TOTAL	15,123.96-	14,507.40-	616.56	4.2-
25.00		415.00		REVENUE-MERCHANDISE, JOB, CONTRAC	T 505,35-	192.48-	312.87	162.5-
25.00		415.10		HOMEGUARD REVENUE	.00	30.00	30.00	100.0-
25.00		415.30		ETS REVENUE	46.70	72.54-	119.24-	164.4
25.00		415.40		RENTAL PROPERTY - REVENUE	2,700.00-	3,000.00-	300.00-	10.0
25.00		415.50		MACED REVENUE	239.07-	1,249.98-	1,010.91-	80.9
25.00	- 3	416.00		INCENTIVES/GEOTHERMAL, ETS, MISC	16,385.92-	23,999.88-	7,613.96-	31.7
25.00		416.20		ANCILLARY BILL SERV - EXPENSE	.00	4,235.28	4,235.28	100.0-
25.00		416.30		ETS - EXPENSE	.00	32.46	32.46	100.0-
25.00		416.40		RENTAL PROPERTY - EXPENSE	.00	324.90	324.90	100.0-
25.00		416.50		MACED EXPENSE	15,404.49	4,843.62	10,560.87-	218.0-
25.00	5	421.00		MISC NON-OPERATING INCOME	.00	7,005.48-	7,005.48-	100.0-
25.00		421,20		LOSS/GAIN DISPOSITION PROPERTY	1,052.76-	.00	1,052.76	100.0-
25.00				TOTAL	5,431.91-	26,054.10-	20,622.19-	
26.00		423.00		G & T CAPITAL CREDITS	27,324.46	.00	27,324.46-	
26.00				TOTAL	27,324.46	.00	27,324.46-	
27.00		424.00		OTHER CAP CR & PATRONAGE ALLOC	153,986.27-	80,474.88-	73,511.39	91.3-
27.00				TOTAL	153,986.27-	80,474.88-	73,511.39	91.3-



GRAYSON RECC

PRG: BUDGTSUM

GRAYSON RECC

BUDGET SUMMARY REPORT FROM 01/14 THRU 06/14

PRG: BUDGTSUM

SUMMARY - LINE NUMBER BY ACCOUNT

2014 Board Materials PAGI0763 of 1128 5

RUN DATE 08/14/14 07:36 AM

ACTUAL ANNUAL BUDGET % CHANGE DIFFERENCE FROM BUDGET

RUS

TOTAL FOR 400 TO 999

156,563.28

258,348.76-

414,912.04-

160.6



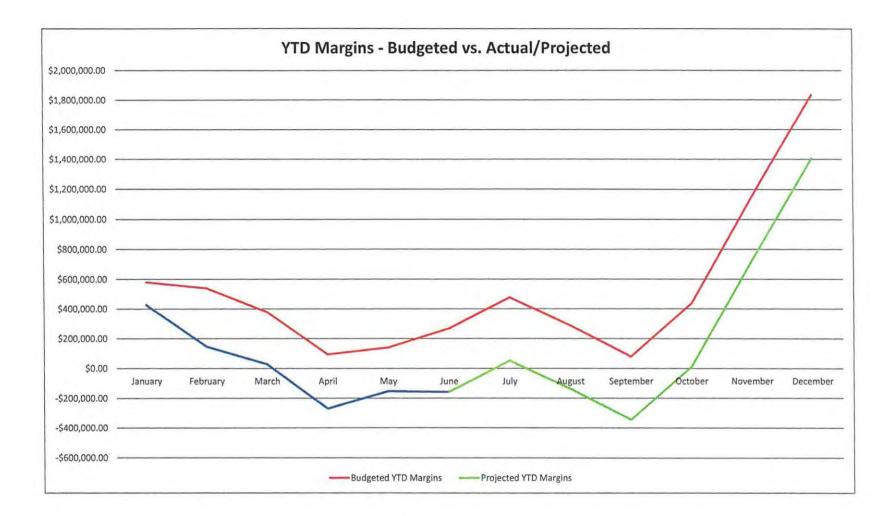
LINE

NO

DPT ACCT

ITEM

	June 2013	July 2013	August 2013	September 2013	October 2013	November 2013	December 2013	January 2014	February 2014	March 2014	April 2014	May 2014	June 2014
Revenue	(2,620,502)	(2,496,515)	(2,514,499)	(2,077,868)	(2,535,052)	(3,321,366)	(3,668,236)	(3,876,546)	(3,048,089)	(2,418,497)	(2,089,942)	(2,476,940)	(2,687,648)
Purchased Power	1,583,261	1,657,141	1,553,012	1,360,442	1,279,277	1,711,043	2,003,502	2,475,095	1,966,923	1,735,123	1,326,474	1,355,831	1,616,862
Gross Margins	(1,037,241)	(839,374)	(961,487)	(717,426)	(1,255,775)	(1,610,323)	(1,664,734)	(1,401,451)	(1,081,166)	(683,374)	(763,468)	(1,121,109)	(1,070,786)
Operations	93,125	92,881	98,051	86,611	94,313	80,476	75,862	109,852	84,215	75,058	105,786	104,645	104,541
Maintenance	279,848	239,953	285,580	210,651	213,645	259,470	242,016	229,775	696,703	264,505	279,233	283,806	388,602
Customer Service	95,168	95,114	94,984	91,898	92,907	97,083	46,559	85,169	89,691	99,684	105,189	92,213	80,736
Informational Advertising	22,182	17,002	17,697	28,579	19,594	17,375	12,143	22,121	14,651	23,811	23,163	21,502	17,297
Demonstration Advertising	1,729	1,809	1,946	1,893	2,228	1,776	(517)	2,244	1,792	2,797	1,714	3,239	2,053
Admin & General	194,964	160,921	146,797	150,187	183,167	146,382	159,239	173,546	149,080	156,131	167,485	168,268	141,062
Depreciation	257,564	250,942	251,398	251,713	251,752	240,636	252,894	253,161	254,653	256,025	256,340	256,632	257,058
Regulatory	2,810	2,810	2,867	2,867	2,867	2,867	2,887	2,834	2,834	2,834	2,834	2,834	3,890
Interest - LTD	82,823	84,353	85,496	83,187	82,251	81,419	81,134	82,634	79,137	78,390	80,805	79,381	80,003
Interest - Deposits	200	200	201	204	202	199	157	131	130	130	129	128	128
Miscellaneous Expense	(4,106)	4,872	3,170	2,403	4,417	1,740	1,494	3,474	5,577	5,551	3,477	777	1,862
Interest Income	(2,457)	(2,457)	(2,469)	(2,490)	(2,454)	(2,454)	(2,452)	(2,446)	(2,450)	(2,431)	(2,595)	(2,587)	(2,616)
Non-Electric Revenue	(757)	(18,640)	(9,636)	(3,467)	7,620	9,729	69	10,485	(12,904)	(7,997)	11,843	(8,528)	1,669
Capital Credits	(1,151)	27.5		(1,205)	(10,225)	-	W. 33 C. 20	5.00		(153,986)	27,324	No. of Street	
Margins	(15,299)	90,386	14,595	185,605	(313,491)	(673,625)	(793,249)	(428,471)	281,943	117,128	299,259	(118,799)	5,499
* ( )'s = positive margins													
Operating Expenses	1,026,307	950,857	988,187	910,193	947,343	929,423	873,868	964,941	1,378,463	964,916	1,026,155	1,013,425	1,077,232
Monthly OTIER	1.18	(0.07)	0.83	(1.23)	4.81	9.27	10.78	6.19	(2.56)	(0.49)	(2.70)	2.50	0.93
	! Month Tot	als											
Revenue	(30,963,616)	(30,913,354)	(31,156,385)	(31,262,770)	(31,265,125)	(31,850,437)	(32,088,761)	(32,725,189)	(32,974,790)	(32,897,147)	(33,007,984)	(33,144,052)	(33,211,198)
Purchased Power	19,904,108	19,790,445	19,781,304	19,786,987	19,680,431	19,590,989	19,639,851	20,109,361	20,235,372	20,124,757	20,059,031	20,007,124	20,040,725
Gross Margins	(11,059,508)	(11,122,909)	(11,375,081)	(11,475,783)	(11,584,694)	(12,259,448)	(12,448,910)	(12,615,828)	(12,739,418)		(12,948,953)	(13,136,928)	(13,170,473)
Operations	1,116,250	1,133,461	1,142,892	1,120,176	1,131,922	1,114,252	1,106,661	1,112,117	1,084,032	1,071,086	1,087,492	1,100,875	1,112,291
Maintenance	3,212,870	2,985,033	3,006,927	2,963,614	2,946,365	2,987,243	2,887,612	2,861,248	3,366,557	3,361,456	3,430,993	3,485,185	3,593,939
Customer Service	1,070,210	1,080,268	1,075,490	1,072,094	1,067,464	1,058,347	1,104,837	1,092,464	1,086,629	1,081,880	1,085,892	1,085,659	1,071,227
Informational Advertising	238,064	239,043	238,985	249,279	241,983	240,682	235,030	237,580	231,866	237,894	242,875	239,820	234,935
Demonstration Advertising	22,972	23,421	22,868	22,925	23,201	22,730	20,405	20,985	20,963	21,535	20,635	22,650	22,974
Admin & General	1,916,275	1,937,844	1,934,713	1,924,395	1,922,992	1,913,381	1,940,593	1,949,863	1,939,115	1,954,713	1,959,141	1,956,167	1,902,265
Depreciation	3,054,339	3,055,734	3,056,005	3,054,597	3,052,610	3,039,001	3,036,976	3,034,408	3,033,139	3,033,504	3,033,911	3,033,710	3,033,204
Regulatory	34,935	35,078	34,863	34,648	34,433	34,218	34,025	34,049	34,073	34,097	34,121	34,145	35,225
Interest - LTD	995,445	991,842	992,229	991,326	989,962	988,158	986,602	986,447	986,349	986,570	984,295	981,010	978,190
Interest - Deposits	9,888	3,922	4,008	4,096	4,182	4,266	2,361	2,292	2,222	2,152	2,082	2,011	1,939
Miscellaneous Expense	73,653	77,175	73,191	70,126	70,930	64,190	58,231	55,137	53,561	47,754	41,765	32,846	38,814
Interest Income	(29,400)	(29,397)	(29,394)	(29,431)	(29,432)	(29,438)	(29,437)	(29,432)	(29,439)	(29,421)	(29,565)	(29,742)	(29,901)
Non-Electric Revenue	(155,653)	(151,928)	(151,932)	(156,090)	(147,174)	(129,378)	(130,420)	(128,762)	(59,100)		(31,356)	(22,183)	(19,757)
Capital Credits	(157,512)	(157,512)	(157,512)	(150,705)	(160,930)	(160,930)	(160,930)	(160,930)	(160,930)	(166,567)	(139,243)	(139,243)	(138,092)
Margins	342,828	101,075	(131,748)	(304,733)	(436,186)	(1,112,726)	(1,356,364)	(1,548,362)	(1,150,381)	(1,188,031)	(1,225,915)	(1,354,018)	(1,333,220)
Operating Expense	11,744,901	11,562,821	11,582,171	11,507,276	11,486,044	11,466,468	11,413,333	11,386,590	11,838,506	11,832,641	11,923,202	11,974,078	12,025,003
Rolling 12 Month OTIER	0.66	0.90	1.13	1.31	1.44	2.13	2.37	2.57	2.17	2.20	2.25	2.38	2.36



	2	014 Monthly Marg	gins
	Actual	Budgeted	Difference
January	\$428,469.46	\$580,616.96	-\$152,147.50
February	-\$281,943.11	-\$40,449.04	-\$241,494.07
March	-\$117,128.81	-\$160,540.04	\$43,411.23
April	-\$299,259.75	-\$285,534.04	-\$13,725.71
May	\$118,798.53	\$45,990.96	\$72,807.57
June	-\$5,499.60	\$128,263.96	-\$133,763.56
July	\$0.00	\$209,531.96	
August	\$0.00	-\$189,921.04	
September	\$0.00	-\$208,594.00	
October	\$0.00	\$357,907.96	
November	\$0.00	\$710,869.96	
December	\$0.00	\$683,137.44	

	2014 YTD Margins	
Actual	Budgeted	Difference
\$428,469.46	\$580,616.96	-\$152,147.50
\$146,526.35	\$540,167.92	-\$393,641.57
\$29,397.54	\$379,627.88	-\$350,230.34
-\$269,862.21	\$94,093.84	-\$363,956.05
-\$151,063.68	\$140,084.80	-\$291,148.48
-\$156,563.28	\$268,348.76	-\$424,912.04
	\$477,880.72	
	\$287,959.68	
	\$79,365.68	
	\$437,273.64	
	\$1,148,143.60	
	\$1,831,281.04	

2014 Projected Margins	٦
YTD + Actual	1
\$428,469.46	١
\$146,526.35	١
\$29,397.54	١
-\$269,862.21	١
-\$151,063.68	١
-\$156,563.28	1
\$52,968.68	١
-\$136,952.36	١
-\$345,546.36	١
\$12,361.60	1
\$723,231.56	1
\$1,406,369.00	1

#### Work Plan Capital Expenditures

6th Year Jan 2014 - Mar 2014

Jan 2014 - War 2014						
	Number	Budget	Cost	Budget		
Retirements			(\$3,635.00)	Ī	- N. 1. 1. 7	- 1,021,03
New Line Extensions	98	199	\$231,031.75	648,608.00	2,357.47	3,259.34
Tie Lines			\$0.00	0.00		
Major Projects			\$448,987.85	545,850.00		
Meters	880	2,320	\$150,370.46	349,600.00	170.88	150.69
Transformers	92	250	\$78,437.19	300,000.00	852.58	1,200.00
(padmount)		24	\$0.00	50,000.00		
Other Special Equipment		0	\$0.00	0.00		
Service Upgrades	40	97	\$64,729.58	186,264.00	1,618.24	1,920.25
Sectionalizers	4	11	\$7,876.97	53,325.00		
Regulators	0	2	\$0.00	37,663.00		-
Pole Replacements	220	378	\$765,814.30	911,264.00	3,480.97	2,410.75
New Security Lights	85	200	\$44,903.97	84,600.00	528.28	423.00
Minor Items			\$86,334.58	10.00 2 22 200 0		

### 2014 Major Projects

		Budgeted	To date	Status	
Work Plan					
Three Prong	\$	243,600	\$ 307,333	In Plant	
Middle Fk (Rt Fk)	\$	175,000	\$ 142,229	Finished	
Stark	\$	410,225			
Jordan Fork	\$	136,950	\$ 124,045	Finished	
Third Party					
Hwy 7 - State	\$	1,300,000	\$ 830,005	Paid to Date	\$ 318,958.00
Mountain Rural	Job	s invoiced & Paid	\$ 1,092,250	Still Owes	\$ 5,799.00

### 2014 General Plant

Vehicles	1		
	4/4	2013 Chevy Silverado - Kyle - #131	\$ 28,551.25
	4/4	Trade - in - #163	\$ (1,000.00)
Commu	nications		
2/1	2 & 3/14	(2) TS-1 Blades	\$ 5,287.86
	4/22	CT - Newfoundland	\$ 2,775.26
Tools			
	2/28	Ground Rod Driver	\$ 2,650.70
Office			
		Signs	\$ 6,431.59
		Copier (upstairs)	\$ 13,727.00
		Security Cameras	\$ 6,980.00
		Security Lock-Hub	\$ 713.00

Overtime Hours 2013														
	BUDGET													
	per Month	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
						-	*****	*****			****		*****	
OFFICE	20	3	13	10	26	6	9	11	10	17	14	27	9	155
CONSTRUCTION	42 {	35 0	40	20	12	122	30	0	0	8	0	0	0	267
<b>ENGINEERING</b>	{	0	3	1	- 1	0	2	0	0	2	0	0	2	11
MAINTENANCE	350	176	150	188	178	226	304	578	416	300	307	449	492	3764
	412	214	206	219	217	354	345	589	426	327	321	476	503	4197
	YTD				,	Ann.Mtg.								4197
Overtime Hours 2014														
100000	BUDGET													
	per Month	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
	*****	****						****		-		*****	-	****
OFFICE	20	10	263	18	39	15	18	26						389
CONSTRUCTION		0	12	0	0	0	0	0						12
ENGINEERING	1	2	53	2	0	0	0	6						63
MAINTENANCE	350	286	1751	243	291	348	1190	482						4591
	412	298	2079	263	330	363	1208	514	0	0	Q	0	0	5055

		<u>Jul-13</u>		<u>Aug-13</u>	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14		<u>Jul-14</u>
Base Fee Calls taken by person @ Calls taken by IRV @ Calls only reaching FEG @ Abandoned calls Total Calls Received	\$	1,660.94 597 56 220 69 942	\$	1,660.94 352 20 87 32 491	\$ 1,706.63 252 103 100 79 534	1,482 1,024 1,842 616 4,966	404 26 173 28 <b>631</b>	397 17 159 61 <b>634</b>	498 11 187 52 748	979 1,022 1,541 892 4,434	\$	1,706.63 490 37 260 27 814
Text - In - Out												
Calls from Dispatcher to Us @ Daily Faxes @		386		273	184	278	187	183	277	461		320
Call related Cost	\$	2,268.84	\$	1,405.98	\$ 1,177.10						\$	2,176.07
License Fees, Training,etc	S	411.00		411	361							361.00
	44	4,340.78	5	3,477.92	\$ 3,244.73						4	4,243.70
Bill Payments Taken - Credit Cards - E-checks		14 5 19		22 6 28	22 6 28							19 7 26
After Hours & Weekends		19		25	28							26
Electronic Payments Tal	k											
Office Personnel IVR Auto Pay On-Line Smart Phone Automatic Drafts CRC		1300 1117 149 918 121 264 19 3,888		1317 1133 166 946 117 264 28 3.971	1328 1184 187 981 164 283 28 4,155							1401 1375 211 999 230 282 26 4,524
Total Dollars	\$	731,086.24	\$	837,538.57	\$ 765,126.57						\$	319,446,13



109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

#### MEMORANDUM

**TO:** The Planning and Review Committee

FROM: Carol Ann, President and CEO

DATE: September 16, 2014

SUBJECT: Wage and Salary Structure

The Planning and Review Committee will meet in regards to the Wage and Salary Structure four-year plan on <u>Friday</u>, <u>September 19<sup>th</sup> at 8:00 a.m.</u> at Grayson Rural Electric Cooperative.

As a reminder, the September Board Meeting is scheduled for Monday, September 29<sup>th</sup>.

CHF/pfs

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

# Memorandum

Date:

September 22, 2014

To:

**GRECC Directors & Legal Counsel** 

From:

Priscilla Sparks, Executive Assistant

Re:

September 2014 Board Packet

Enclosed is a copy of the Combs Report for your review.

If you have any questions, please call me.

Thanks.

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

# Memorandum

Date:

September 19, 2014

To:

**GRECC Directors & Legal Counsel** 

From:

Priscilla Sparks, Executive Assistant

Re:

September 2014 Board Packet

The Combs Report is not enclosed with the September board packet. It will be mail next week.

If you have any questions, please call me.

Thanks.

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

September 19, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on **Monday**, **September 29**, **2014**, **at 9:00 a.m**.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

September 19, 2014

Dear Director:

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Monday, the twenty-ninth day of September 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely,

Hoger L. Trent

Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

RLT/ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION BOARD MEETING AGENDA

On September 29 2014, the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- Sign Wavier of Notice
- Invocation
- 3. Approval of the Minutes from the August Board Meeting.
- 4. Manager of Technical Services Report Brian Poling
- Report on the Results of the Audit Dated May 31, 2014 Alan Zumstein
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for July 2014 – Don Combs, Manager of Finance & Accounting
- Consideration of the 2015-2021Wage & Salary Plan Adjustment for Non-Union Employees (Consideration of the 2015 Wage Adjustment for Non-Union Employees Will be on the September 2014 Agenda, Retroactive to September 1, 2014)
- 8. Manager of Marketing & Member Services Report Kim Bush
- 9. Operations & Safety Report Kyle Clevenger, Manager of Operations
- Approval of One Hundred Twenty-Seven (127) New Memberships and Retirement of One Hundred One (101) Existing Memberships for August 2014
- Consider Approval of Accounts to be Charged Off to Reserve \$5,783.27
- Consider Approval of President's Business Expense in the Amount of \$773.77, Director's Business Expense in the Amount of \$8,745.25 and Attorney's Business Expense in the Amount of \$30.03
- 13. Consider Approval of the Following RUS Work Orders and Submit Them to RUS:

March 2014	Work Order No. 1194	\$171,423.95
	Work Order No. 1195	\$9,690.97
April 2014	Work Order No. 1196	\$158,068.83
	Work Order No. 1197	\$7,251.46
May 2014	Work Order No. 1198	\$182,979.13
	Work Order No. 1199	\$9,097.35
	Total	\$538,511.69

- President's Report Carol Hall Fraley
- Cooperative Legal Matters W. Jeffrey Scott
- KAEC Director's Report Jimmy Whitt

Board Meeting Agenda September 29, 2014 Page 2

- 17. EKPC Director's Report Kenneth Arrington
- 18. Consider Community Service and/or Donations
- 19. Attendance at Meetings Directors & Employees
- 20. Report of Any Meetings Held
- 21. Confirm Date for the October Board Meeting Monday, October 20, 2014
- 22. Additional Business
- 23. Adjourn

On August 22, 2014 at 9:17 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION

Director Whitt gave the invocation.

APPROVAL OF MINUTES

Motion was made by Director Dupuy, seconded by Director Martin and unanimously agreed to approve the minutes from the July Board Meeting for informational purposes only.

BILLY DIXON

GRECC member Billy Dixon, Carlisle, KY., had requested permission to address the Board concerning the classification of his account. Mr. Dixon thanked the Board and explained that he had a cabin on Carter Caves Road that did not have a septic system and only a spring for water. He asked the Board if they would consider changing his classification back to residential at \$15 per month. President Fraley explained to him that his service was general and did not qualify for residential, according to our tariffs on file with the Kentucky Public Service Commission. President Fraley told Mr. Dixon that she and the Board would examine the situation and advise him in writing of the Board's decision.

The Board asked President Fraley to advise Mr. Dixon that his account would remain in the general service category.

MANAGER OF TECHINCAL SERVICES Brian Poling, Manger of Technical Services reported on the following:

PSC INSPECTION OF THE METERING DEPARTMENT

The PSC inspection of the metering department ended on July 23, 2014 with a final report to President Fraley on the results of the inspection. No violations were reported. Mr. Jeff Moore was impressed with the substation reading program we have undertaken. He was especially pleased with the amount of information gathered on each meter, including right of way, safety issues, consumer issues such as antennas and night lights on our poles, retirements and reclassifications. He asked permission to use our substation reading forms with other utilities.

AMERICAN ELECTRIC POWER (AEP) American Electric Power visited GRECC concerning the new photovoltaic (solar) panels and approved the interconnection between our system and their lines. While here they took issue with a secondary meter (three-phase 240 volt Delta connection) that provided power to an old test board in the metering department for over 40 years, but is no longer used. AEP doesn't allow a primary metered customer to have a secondary meter, so the meter and service was removed the next day.

CONSTRUCTION LONG RANGE WORKPLAN Mike Norman, Keith Mullen, President Fraley and Brian Poling plan to meet Friday, August 29<sup>th</sup> to review the final draft of the new Construction Work Plan.

Letters have been mailed to contractors with a list of requirements necessary to be eligible for the approved bidder's list and are due in the office by September 12<sup>th</sup>.

CONSTRUCTION LONG RANGE WORKPLAN (CONTINUED) Staff will have a recommendation on our Right of Way Contractor ready for the September Board Meeting. A presentation of the 2015 to 2018 Construction Work Plan will be presented to the Board at the October Board Meeting for their consideration. Staff will make a recommendation on a contractor to perform the work in the new work plan at the November Board Meeting. The new work plan will commence on January 2, 2015 and loan funds are expected to be approved by June or July 2015.

EKPC LOAD FORECAST

We met with Sally Witt and Tyson France with EKPC to review the draft of the load forecast. They project load growth by using formulas that utilize our historical data for the past 20 years and HIS Global Insight which sets economic growth indices. The trend for Grayson shows a slight growth upturn after several years of being in the negative.

STATE HIGHWAY LINE RELOCATION ON RT 519 President Fraley said the State is going to expand RT 519 which we rebuilt 5 years ago. This starts at the bottom of Pretty Ridge and goes to Rt. 801 in Rowan County. President Fraley asked Legal Counsel Scott to look at the encroachment permit.

FINANCIAL AND STATISTICAL REPORT FOR JUNE 2014 Don Combs, Manager of Finance and Accounting, presented the Financial and Statistical Report for May 20 to June 20, 2014. Kilowatt hour sales the month were 3% under budget. Purchases for the time period of (6/1-30) were 1.10 % over budget.

Line loss for the last twelve months was 5.82%. Year to date margins are (\$156,563) compared to the budgeted amount of \$258,348.

JUNE 2014 T.I.E.R.

The June T.I.E.R. was .931.

QUARTERLY REPORTS

Mr. Combs reviewed the 2<sup>nd</sup> quarter financials with the Board. He went over the report in detail and answered questions. Other items discussed were the solar project; PSC's modifications to Schedules 3 & 14(b) and ESC review; pole attachments rates by telephone coops review; and NRECA post 65 medical plans.

TAX EXEMPT STATUS

We will send another letter requesting tax ID numbers from churches and other members who may be eligible for tax exemption. If they do not respond, they will pay as usual.

ELECTRONIC AND BANK PAYMENTS

Electronic payments are continuing to grow. Director Bentley asked if we are accepting payments at the banks. President Fraley said we are in the process of phasing them out and would like to have this completed by the first of the year. It could take a while longer, due to the work plan, rebidding processes and other issues that have deadlines.

SOLAR PROJECT

The solar project is finished and an open house will be held directly following this meeting.

APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR JUNE 2014 Motion was made by Director Rice, seconded by Director Dupuy and unanimously agreed to approve the Financial and Statistical report for June 2014 as presented, for informational purposes only.

WAGE & SALARY PLAN

Consideration of the 2015-2021 Wage & Salary Adjustment for Non-Union Employees will be on the September 2014 Agenda.

#### WAGE & SALARY PLAN (CONTINUED)

Director Martin discussed the Planning & Review Committee Meeting held earlier this morning and turned it over to Bradley Cherry to make the proposal to the Board.

Mr. Cherry stated the Wage and Salary Plan is updated every seven years. Grades I & II stayed the same. Cashiers were moved from Grade II to Grade IV with title changed to CSR/Cashier, due to increased job responsibilities.

Customer Service Representatives stayed at Grade IV.

One position not on the 2007-2014 Wage Salary Structure, Info Tech Clerk, will be added to Grade IV.

Energy Advisor, Payroll Bookkeeper, Division Secretary, Plant Account, and Member Services Secretary were all promoted from Grade IV to Grade V. Executive Assistant, Grade VI, no change.

Manager of Marketing & Member Services, Purchasing / Finance, and General Accounting Supervisor were promoted from Grade VI to Grade VII. Assistant Manager of Operations, Grade VIII.

Manager of Finance & Accounting, Manager of Operations, and Manager of Technical Service, Grade IX.

Mr. Cherry stated that minimum is entry level; mid-point is 3 year full competency, and the maximum is 20 years' experience with full competency.

Following Mr. Cherry's presentation Director Martin read the Planning Review Committee Meeting minutes.

SEE PLANNING AND REVIEW MINUTES ON THE NEXT PAGE

# PLANNING & REVIEW COMMITTEE MINUTES (CONTINUED)

#### Planning & Review Committee Meeting

#### August 22, 2014

The Planning and Review Committee of the Board of Directors of Grayson Rural Electric Cooperative Corporation met on Monday, August 22, 2014, at 8:15 a.m... Those present included Board Chairman, Roger Trent; Committee Chairman, Eddie Martin: Director Harold Dupuy; Director William Rice; President & CEO, Carol Fraley; Manager of Finance and Accounting, Don Combs; Bradley Combs; Purchasing / Accounting; and Executive Assistant, Priscilla Sparks.

Director Martin opened the meeting and asked Director Dupuy to give the innovation.

President Fraley reviewed with the Board the Cooperative's current Wage and Salary plan for 2007 to 2014. The plan was to be review and upgraded every 7 years. Our goal this month is to recommend to the committee the new Wage and Salary Plan for the next seven years, starting with a three year lead in plan.

Bradley discussed the current 2007-2014 with nine grades and the three midpoints. Eleven employees are past the current maximum level.

Carol Ann she plans on eliminating the Purchasing Agent as a staff position and leaving it union. This would eliminate a staff position. Don said in the future \$10.25 will most likely be the starting wage position. Director Dupuy pointed out that the any one starting will be at minimum wage.

Director Martin asked how much more this would cost us a year. No cost is associated with the upgrade to the Wage and Salary Plan.

Director Dupuy made a motion to recommend the new Wage and Salary Plan to the Board, seconded by Director Rice, and unanimously agreed upon.

Chairman Martin adjourned the meeting at 8:45 a.m.

Billy E. ZEddie" Martin

Planning and Review Committee Chairman

Director Martin made a motion, seconded by Director Rice and unanimously agreed upon to accept the recommendation of the Planning and Review Committee as presented.

#### POST 65 AND OVER INSURANCE COVERAGE

NRECA is dropping coverage on retired employees age 65 and over. They will offer a list of providers to them and offer some assistance in choosing their own plan. However, several of our retired employees are hesitant to do this. Don, Bradley and President Fraley have studied the situation and recommend that the Cooperative offer a plan provided by Humana that is very similar to what we have now. It is also very compatible with Medicare and our retirees would not have to deal with filing with both Medicare and health insurance.

For \$300 per month, Humana offers a very good plan that is accepted at a wide range of hospitals. It also covers prescriptions, hospitalization, and well care visits.

This plan saves the Cooperative around \$70 per person per month. There are 42 eligible retired employees and dependents. Enrollment would be annual.

Motion was made by Director Martin, seconded by Director Bentley and unanimously agreed upon to accept the new insurance plan for retired employees over 65 and dependents, as presented.

# PLANNING AND REVIEW COMMITTEE

A Planning and Review Committee will meet in September to review the 2014-15 Wage Adjustment.

#### FUEL ADJUSTMENT

A fuel adjustment informal conference is coming up to review how Cooperatives recover the fuel adjustment charged by EKPC. The fuel adjustment for January 2014 was unusually high and we have questions regarding how those charges were incurred.

Don thinks it would be beneficial to intervene in the formal case because we might have additional questions. The order EKPC got last week on this case already has asked about the high fuel cost in January and if their involvement in PJM had any effect on the high fuel adjustment. We have questions on how EKPC will recover those high costs and whether it is fair for our members to have to pay them

#### **ENERVISION**

Legal Counsel Scott, Don Combs, Bradley Cherry and Carol Fraley participated in a conference call Monday with a Morgan Stanley representative and Mr. Shepler of EnerVision. They believe we should intervene. A February 18<sup>th</sup> letter was sent from EKPC to PSC summarizing an EKPC meeting about January's PJM cost and how it affected them financially.

#### CASE NO. 2014-00226

Motion was made by Director Martin, seconded by Director Dupuy and unanimously agreed upon to intervene in the filing on Case No. 2014-00226, fuel adjustment.

Legal Counsel Scott asked Director Arrington to address the Cooper ash field being moved to Dale Station. Director Arrington said he is asked to leave Executive Session if it pertains to EKPC and GRECC issues. Legal Counsel Scott said that Mr. Arrington should only leave the Executive Session of the EKPC Board when they are specifically discussing (1) Charleston Bottoms, and (2) Amendment 3 matters. Mr. Arrington should participate in all other aspects of the Executive session.

#### **FAILED METERS**

Kim Bush, Roger Kitchen and Steve Bush addressed the Board on how meters can go for a long period of time without being tested and how zero readings go without being checked. We have a new plan to prevent this in the future.

The following report is for 2014 and what we have done.

- 1. Large reports are unmanageable. We have broken our reports into segments of 0 to 50, 51 to 500 and 500 and over difference in kWh usage.
- 2. Making sure a meter is checked within the month.
- 3. Watch for meters that are "stopping and starting" or "slowing down."
- 4. Watch for "flags." These include small commercial accounts that exceed the maximum in the rate table, days of service over 60 days, if a bill doubles, usage compared to last month or year over 50% more or less.
- 5. All coop employees will be expected to read any and all meters when they are on the property for any reason.
- The exception report will be checked by Kim Bush, Peggy Skaggs, Tina
  Preece and Caitlin Hutchinson. These reading will be compared to the
  reading on the command center and will be investigated if they appear
  inaccurate.
- The visit will be documented. These reading will be saved on UPN under the Meter Notes section.

We have found 49 meters not working over 6 months this year. We will continue to use the Exception Report and other reports to identify suspicious usage. We will read a different substation every other month over the next two years and then will start reading 3 to 4 substations per year on a rotating basis. Meters that are set each month will be checked after 30 days to make sure they are reporting properly. Meter readings on collection cards will be compared to readings on the command center.

President Fraley wants Andrea McCleese to look at all reports generated and get rid of the unneeded one and keep the ones that are needed.

**OPERATIONS REPORT** 

Kyle Clevenger, Manager of Operations, gave the Operations Report and the Safety Report. He reported on the following:

EMPLOYEE/LOST TIME ACCIDENT

There were no lost time accidents to report this month.

SAFETY REPORT

The following safety meetings were held during July:

July 08—Mike Martin, Asst. Manager of Operations, turned the meeting over to Carol Fraley who talked about CDL'S and showed a video about: The People at the End of the Lines". She also read an article about members struggling with poverty and unemployment.

July 14—Andrea McCleese, Technical Services Supervisor, turned the meeting over to Nancy Madden who read from the safety manual 401 Personal Protective Equipment and 402 Eye and Face Protection. Carol Fraley discussed the meter reading program, the workplan for next year and bid letters for right of way and construction. Monthly safety give-a-way was today. Kyle discussed plans for rodeo practice.

#### SAFETY REPORT (CONTINUED)

July 21—Brian Poling, Manager of Technical Services, discussed System Coordination, the basics plus some. Carol Fraley gave totals on meter reading service orders and reminded everyone to watch out for slips, trips, and falls. Kyle talked about Rodeo practice.

July 28—Priscilla Sparks, Executive Assistant, talked about GRECC facts and she had a documentary entitled 'Singing Wires". Carol Fraley presented Tina Preece a certificate of completion of Building Science Professional Training. Mrs. Fraley discussed the Rodeo results and reminded everyone to be careful and check for ticks.

Kyle continues to mention the necessity and importance of hard hats, rubber gloves and the importance of using ground chains. A line is not dead until it is grounded.

#### CONSTRUCTION

Construction built one hundred twenty-five (125) new work orders for the month of July and worked three (3) hours of overtime.

#### DELINQUENT NOTICES

The Maintenance & Construction Departments collected one hundred ninetyeight (198) delinquent accounts and disconnected fifty-nine (59) accounts in August.

#### OVERTIME HOURS

The Maintenance Department worked three hundred fifty-eight (358) hours of overtime. The Engineering Department worked six (6) hours of overtime.

#### CONTRACT CREWS

We have two (2) Pike crews working in the following areas:

Tony Seagraves – Brushy, Greenup County and New Construction Jody Smallwood – Maintenance and New Construction

#### RIGHT-OF-WAY CREWS

We have eleven (11) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 410 trees, cut 872 trees, cut 24,110 feet of brush/line and sprayed 338 spans of line. The crews are working in the following areas:

1 cutting crew in Carter, Lewis and Greenup Counties

1 cutting crew in Elliott and Lawrence Counties

1 cutting crew in Rowan County

1 bucket truck crew in Lawrence and Elliott Counties

1 bucket truck crew in Rowan County

1 bucket crew in Carter, Lewis and Greenup Counties

1 tractor crew in Carter County 1 spray crew in Lawrence County 1 spray crew in Carter County 1 spray crew in Rowan County

1 circuit crew in Carter County, Airport Road

#### ENGINEERING REPORT

The Engineering Department released one hundred fifty (150) prints consisting of 13,985 feet of primary line and 2,895 feet of service wire.

They currently have four (4) new services to be staked and three (3) to be drawn. There are ninety-eight (98) miscellaneous jobs to be staked or drawn, largely due to the substation readings.

#### H M HOLBROOK

President Fraley mentioned that Steven Burton read two meters at Carter City that were inactive and need to be retired. There were three houses in that area. Scott Speaks thought all three services were to be retired. The owner of the third house, Mr. Holbrook, had two freezers of fruit and both were ruined when the service was retired. The grocery store value of the loss was \$1,400 and he asked for \$700 compensation. Our insurance deductible is \$1,000, so we paid Mr. Holbrook \$700 for the mistake.

#### **BRENDA SEXTON**

We retired a service to a night light, as reported on the meter reading program. It was not close to a house or mobile home and was thought to have been left on by mistake when the mobile home was moved. However, it was billed to another account that was farther away. We retired the pole and light.

Brenda Sexton insists that a meter base and conduit were on the pole. Kyle Clevenger, Roger Kitchen and Chris Mosier said there was nothing on the pole. Since it was our word against hers, we reset the pole and night light, gave her one stick of conduit, a meter base and a weatherhead to resolve this issue.

#### APPROVAL OF NEW MEM-BERHIPS & RETIREMENT OF EXISTING MEMBERSHIPS

Motion was made by Director Rice, seconded by Director Dupuy and unanimously agreed to approve one hundred twelve (112) new memberships and retirement of one hundred twenty (120) existing memberships for July 2014.

#### **BAD DEBT WRITE-OFFS**

Motion was made by Director Martin, seconded by Director Whitt and unanimously agreed to charge off \$17,303.11 worth of bad debts and turn them over for collection.

#### APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY'S BUSINESS EXPENSES

Motion was made by Director Dupuy seconded, by Director Rice and unanimously agreed to approve the President's business expense of \$393.62, Director's business expenses of \$14,711.45, and Attorney's business expense of \$1,943.83.

#### RUS WORK ORDERS

Motion was made by Director Dupuy, seconded by Director Rice and unanimously agreed to approve the following 219 RUS Work Orders for the months of January, February and March 2014 in the amount of \$1,107,532.31:

January 2014	Work Order No. 1188	\$147,364.70
7	Work Order No. 1189	\$36,402.39
February 2014	Work Order No. 1190	\$555,428.43
**************************************	Work Order No. 1191	\$14,439.75
March 2014	Work Order No. 1192	\$344,444.38
	Work Order No. 1193	\$9,452.66
	Total	\$1,107,532.31

PRESIDENT'S REPORT

President Fraley reported on the following:

UNIFORMS

It is time to order new FR clothing for the men. This will cost approximately \$30,000.

COLUMBUS DAY / ANNUAL CLEANING

President Fraley asked the Board to approve closing the office on Columbus Day, October 13, 2014 for the annual clean-up day. Motion was made by Director Dupuy, seconded by Director Martin and unanimously agreed upon. All employees will be working at headquarters, but the office will be closed and phones will be answered by CRC. There will be no field work.

COOP CALENDARS

The 2014 GRECC calendars will be passed out during October, Coop month.

UNDERGROUND / OVERHEAD PRICES

Don Combs is working to develop upgraded pricing for overhead versus underground service. The consumer must dig the ditch and lay the pipe and it appears there is very little difference in the price.

PRE-PAID

Pre-paid is bringing in a lot of money on off service accounts. One third of each pre-payment goes to the off-service account. The remainder goes on the current account.

BLAINE BANK

Director Arrington said Blaine Bank will be changing names.

JIM BENTLEY

Board Policy 525, Ethics and Conflict of Interest Policy – establishes a procedure governing ethics and conflict of interest as they affect Grayson RECC. President Fraley pointed out for the record that Director Bentley owns Grayson Automotive Supplies, where GRECC has an account.

FEDERATED REIE KAEC WORKERS' COMP GROUP INSURANCE

The KAEC Worker's Compensation Group Retention Fund for the year 2012, 2013, and 2014 has earned dividends totaling \$660,789, with a 20.3% savings this reporting period on the group's workers' compensation premium. Grayson received \$14,042 for 2012 and \$18,528 for \$2013 making the check total \$32,570. Statewide received a check for \$175.000.

CFC VOTING DELEGATE

Director Whitt will serve as the Voting Delegate and Director Trent as Alternate to CFC's 2014 District Meeting in Jacksonville, Florida on September 24, 2014.

EMPLOYEES AND DIRECTORS METERS

All the employees and directors meters have been read. We do this twice a year.

COMPANY PICNIC

We hope to have a company picnic in September.

MANAGERS QUARTERLY MEETING President Fraley attended the Managers Quarterly Meeting last week in Lexington.

FEDERATED SAFETY LAB President Fraley attended a Federated Safety Lab in Lexington last week and the results of the meeting should be known in October.

RANDY BAILEY

Consumer Randy Bailey on Cascade Road called Jim Bentley about an issue he has with his leach line and electric. President Fraley said she would check into it on Monday.

#### LEGAL COUNSEL'S REPORT

Legal Counsel Scott reported on the following:

Response was mailed to PSC on environmental surcharge matters.

Mr. Scott participated in a conference call Monday with Greg Shepler, Morgan Stanley Capital Markets rep, Don Combs, Bradley Cherry and Carol Fraley. They sell power and we told them we need 9.3 megawatts of power under Amendment 3 to our Wholesale Power Contract with EKPC. Mr. Scott had questions on how the Commission would approve this and how EKP would go along with it. Mr. Scott will create a draft contract for the amount of power we would like to purchase from them. The pricing would be effective January 1, 2015. The previous pricing will have a savings of over \$400,000. Morgan Stanley thinks PJM will not be a problem to deal with.

Legal documents were received on a William Howard Adkins and Marrian A. Adkins suit against CMH Homes.

Letters were written for non-compliance electric safety from the substation readings. A letter to Mt. Outreach Church in Willard regarding the meter inside of building was written and they are to have corrected by August  $25^{th}$ . The last complied date was August  $20^{th}$ .

He mailed a note to CFC approving opinion of counsel.

#### KAEC DIRECTOR'S REPORT

Director Whitt reported KAEC did not meet during the month of August due to the Fall Manager's Meeting.

#### EKPC DIRECTOR'S REPORT

Director Arrington said most of his report was discussed during the meeting. During the Strategic Initiative EKPC said they are talking with Big River. Mark Bailey, retiring Manager, talked about losing the smelters, about 70% of their load. EKPC has put out an RFP for 300 megawatts.

Taylor County has a new director seated on the EKPC Board. Raymond Rucker replaces Greg Bardin, who was defeated in the Cooperative election.

#### **DONATIONS**

We received a thank you from the Carter County 4-H Council for the Forest Leadership Scholarship.

President Fraley presented to the Board for their consideration the following donation requests:

Lewis County Band Boosters		\$100
8 <sup>th</sup> Annual Golf Scramble –Pathways		\$100
Grayson Area Chamber – golf scramble sponsor		\$200
Greenup County Cheerleaders – golf tournament		\$100
Carter City Elementary – fall festival		\$50
Elliott Co. Christian Community Center		\$100
Elliott County Fair – donation		\$500
Greenup Country Golf - golf team - Mike Blevins's son plays		\$100
Greenup County Youth Livestock - Greenup Co. Fair		\$500
Community Hospice – fundraiser		\$125
Grayson Tourism and Convention Commission – KY ST Fair crazy bands for kids, blanket and handkerchief	÷	donated

DONATIONS Smithfield wants to sponsor a community service event at Halloween with First (CONTINUED) National Bank, at the Convention Center for United Way Motion was made by Director Martin, seconded by Director Dupuy and unanimously agreed to approve the donations as presented. MEETING ATTENDANCE The following upcoming meetings presented for attendance this month. 2014 KMMA Annual Conference, September 17-18 - Louisville, - Kippy James and Bradley Cherry 2014 Fall KMSA Workshop - October 16-71, Cumberland Falls State Resort Park - Kim Bush and Tina Preece Touchstone Energy Service Excellence - Part 1 - CS Representatives. KAEC / KRUS Environmental Workshop, Nolin RECC, Elizabethtown -September 11-12, Kippy James Hot Line Skills Workshop, Danville, KY October 1-3 - Shane McDavid and Bryan Rogers 2014 PowerUp, Savannah GA - September 21-24 - Priscilla Sparks (possibly) EKPC energy advisor / communicators - marketing training in Nashville, TN -November 11-12, Kim Bush, Tina Preece and Julie Lewis **BOARD POLICIES** President Fraley suggested, due to lack of time, to present revised and reaffirmed Board Policies and the GRECC Bylaws Article 4, to the Board at the September Board Meeting. Motion was made by Director Martin, seconded by Director Dupuy and unanimously agreed upon to table all board policies and GRECC Bylaws Article 4. BOARD MEETING DATE The September Board Meeting will be held on Monday, September 29 at 9:00 ADDITIONAL BUSINESS There was no additional business to bring before the Board of Directors. **ADJOURN** Chairman Trent adjourned the meeting at 1:00 p.m. and went outside to the open house for GRECC's solar project. Roger L. Trent, Chairman Billy E. (Eddie) Martin, Secretary/Treasurer W. Jeffrey Scott, Legal Counsel

## President & CEO's Expenses

# July 2014

<u>Date</u>	Check	Description	Amount
07/22/14	163534	Twin's Catering - GRECC Board Meeting 7/23meal exp.	\$7.00
07/28/14	163558	*7/14 NRECA - Regions 2 & 3 Meeting -registration	\$395.00
8/04/14	163620	Visa Expenses:	
		*6/16-17 KAEC Board / WIRE Meeting, Louisville, KY room expense - \$140.31 meal expenses - \$14.50	\$154.81
		*6/19 GRECC Staff Meeting - meal expense	\$8.83
		*7/07 July Collections – meal expense	\$10.62
		7/14-15 KAEC Special Board Meeting, Louisville, KY room expense - \$142.31 meal expense - \$40.77	\$183.08
		*7/18 Meter Delivery Meeting, Morehead, KY – meal exp.	\$14.43
		Total Follows	0772 77
		Total Expenses	\$773.77

<sup>\*</sup>Prorated

## **DIRECTORS & ATTORNEY EXPENSES**

# July-14

KENNETH ARR			
	- GRECC Bd. Mtg. (7/23)	\$	244.80
	- Lunch GRECC Bd. Mtg. (7/23)		7.00
VISA			0.00
NRECA	- Registration Region II & III		395.00
	Cash in Lieu of Insurance		637.63
and the later	24 – Hr. Insurance	_	0.70
TOTAL		S	1,285.13
JIM BENTLEY			
	- GRECC Bd. Mtg. (7/23)	\$	201.12
	- Lunch GRECC Bd. Mtg. (7/23)		7.00
VISA			0.00
NRECA	- Registration Region II & III		395.00
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		0.00
TOTAL		\$	1,240.75
DONNIE CRUM			
Per Diem		\$	
MISC		3	46.06
VISA			0.00
¥ 15/4	Cash in Lieu of Insurance		0.00
	24 – Hr. Insurance		1.08
TOTAL		S	47.14
II A BOAT B BUINNING			
HAROLD DUPUY		\$	222 (0
	GRECC Bd. Mtg. (7/23)	3	233,60 7.00
WIISC .	Lunch GRECC Bd. Mtg. (7/23) Lunch Lineman's Rodeo		12.00
VISA -			0.00
	Credit Mtg. Cancellation		(550.00)
MAECA	Registration Region II & III		983.00
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		1.08
TOTAL .		S	1,324.31
TOTAL		3	1,524.51
EDDIE MARTN	122 224 22 1222		10110
Per Diem	GRECC Bd. Mtg. (7/23)	\$	208.96
MISC -			7.00
VISA -			0.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		1.08
TOTAL -		S	854.67

WILLIAM T. RI	CE		
Per Diem	- GRECC Bd. Mtg. (7/23)	\$	222.40
MISC	- Lunch GRECC Bd. Mtg. (7/23)		7.00
	Lunch Lineman's Rodeo		12.00
VISA			
NRECA	- Registration Region II & III		395.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.49
TOTAL	**	\$	1,274.52
ROGER TRENT			
Per Diem	- GRECC Bd. Mtg. (7/23)	\$	239.20
MISC	- Lunch GRECC Bd. Mtg. (7/23)		7.00
	Lunch Lineman's Rodeo		12.00
VISA			0.00
NRECA	- Registration Region II & III		395.00
	Cash in Lieu of Insurance		637.63
TOTAL	- 24 - Hr. Insurance	-	0.49
		S	1,291.32
JIMMY WHITT			
	<ul> <li>KAEC Bd. Mtg. (7/14); GRECC Bd. Mtg. (7/23)</li> </ul>	\$	617.92
MISC	- Lunch GRECC Bd. Mtg. (7/23)		7.00
VISA	- KAEC Bd. Mtg.		318.78
NRECA	- Credit Mtg. Cancellation		(550.00)
	Registration Region II & III		395.00
	Cash in Lieu of Insurance		637.63
TOTAL	- 24 – Hr. Insurance	_	1.08
		S	1,427.41
JEFF SCOTT	5. C. C. C. C. C. C. C. C. C. C. C. C. C.	1-21	32.22
	- Postage (47) Collection Letters	\$	23.03
	- Lunch GRECC Bd. Mtg. (7/23)		7.00
TOTAL		S	30.03

# Combs Report

# Sept 29, 2014

# KWH Sales & Purchases: July 2014 - pages 2-5

Sales: Month: 14.27% under Budget (7/21 – 8/20)

YTD : .48% over Budget Last Year to Date: .47 % more

Purchases: Month: 8.81 % Under Budget (7/1 – 7/31)

YTD: 2.56 % over Budget

Line Loss: Month:

8.36 % 5.97 % Matched: YTD: 9.18 %

Last 12 Months: 5,49 %

### Form 7: July 2014

Electric Revenue LESS Purchased Power:	\$ 257,346	Less
Maintenance Expense	\$ 30,340	More
Margins	\$ 279,960	Less

#### Form 7: Year to Date

Margins: \$ (229,491) Budgeted: 465,380

## Monthly Reports:

- Financial Data Pages 6-8
- 219 Analysis Page 9

## Other Items:

- Solar project
- · PSC
  - o Modifications to Schedules 3 & 14(b)
  - o ESC Review
- Wage & Salary recommendations
- NRECA Post 65 Medical Plan
- 2015-2019 Work Plan

1				TOTAL SALES	S		
2014			Actual	No comment			Budget
	KWH	\$	UNIT				
JANUARY I	31,244,541	\$ 3,777,343	0.1209	28.009.108	\$	3,578,595	0.1278
FEBRUARY I	23,826,394	\$ 2,944,805	0.1236	21,890,454	\$	2,764,381	0.1263
MARCH I	19,263,071	\$ 2,324,304	0.1207	19,207,928	\$	2,365,786	0.1232
APRIL I	15,268,670	\$ 2,005,562	0.1314	15,827,212	\$	1,947,159	0.1230
MAY	18,650,959	\$ 2,399,754	0.1287	18,765,432	\$	2,344,016	0.1249
JUNE I	20,191,482	\$ 2,602,552	0.1289	20,816,383	\$	2,605,635	0.1252
JULY	19,368,740	\$ 2,496,062	0.1289	22,593,137	\$	2,815,549	0.1246
AUGUST 1	0	\$ -	#DIV/0!	19,506,135	\$	2,393,154	0.1227
SEPTEMBER	0	\$ -	#DIV/0!	16,851,412	\$	2,047,083	0.1215
OCTOBER	0	\$ -	#DIV/0!	20,663,225	\$	2,559,573	0.1239
NOVEMBER	0	\$ -	#DIV/0!	25,465,732	\$	3,211,249	0.1261
DECEMBER	0	\$ -	#DIV/0!	28,003,462	\$	3,570,771	0.1275
	147,813,857	\$18,550,382	\$0.1255	257,599,620	State and	\$32,202,952	\$0.1250
===				========	===		
		Actual vs. Bu	dget				
	19,368,740	Month	2014	22,593,137		-14.27%	
	147,813,857	YTD		147,109,653		0.48%	
		Compared to	2013				
	19,368,740	Month		19,833,575		-2.34%	
	147,813,857	YTD		147,126,613		0.47%	

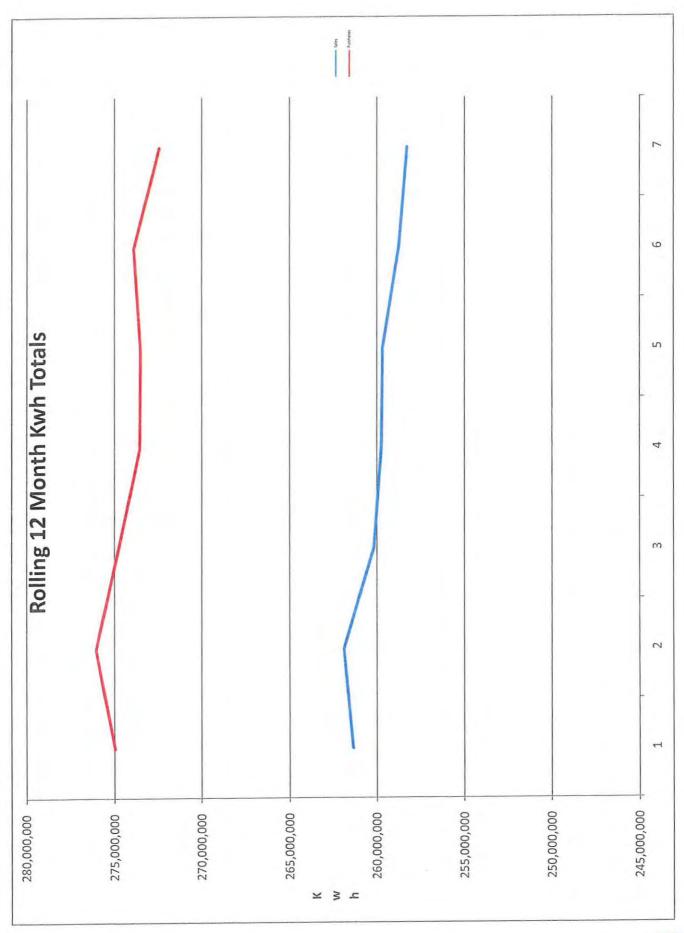
2014 Board Materials 0849 of 1128

#### TOTAL PURCHASES

2014	- 11					Actual			Budget	
-	1	DEMAND	KWH		\$	UNIT	LD FCT			
JANUARY	1	80,022	34,019,417	\$	2,475,095	0.0728	59.05%	29,677,694	\$2,107,116	0.0710
FEBRUARY	II	68,166	26,958,772	\$	1,966,923	0.0730	54.93%	26,585,095	\$1,911,468	0.0719
MARCH	TI.	61,876	25,169,343	\$	1,735,123	0.0689	56.50%	23,013,938	\$1,635,465	0.0711
APRIL	11	47,798	16,991,826	\$	1,326,474	0.0781	49.37%	17,891,075	\$1,341,831	0.0750
MAY	II	38,216	17,949,402	\$	1,355,831	0.0755	65.23%	18,040,542	\$1,407,162	0.0780
JUNE	11	48,040	20,531,862	\$	1,616,862	0.0787	59.36%	20,307,811	\$1,584,009	0.0780
JULY	11	48,723	21,135,450	\$	1,653,014	0.0782	60.25%	23,177,771	\$1,715,155	0.0740
AUGUST	IL					#DIV/0!	#DIV/0!	22,867,738	\$1,692,213	0.0740
SEPTEMBER	tt					#DIV/0!	#DIV/0!	18,197,539	\$1,364,815	0.0750
OCTOBER	11					#DIV/0!	#DIV/0!	18,997,141	\$1,310,803	0.0690
NOVEMBER	11					#DIV/0!	#DIV/0!	22,669,273	\$1,609,518	0.0710
DECEMBER	11					#DIV/0!	#DIV/0!	28,123,137	\$1,996,743	0.0710
	11	*********	\$162,756,072	\$	12,129,322	\$0.0745		269,548,753	\$19,676,298	\$0,0730
	====	=======	**********	==	SERREREE			22222222	RESERVE	========
			21,135,450 162,756,072			Actual vs. 2014	Budget	23,177,771	9111111	

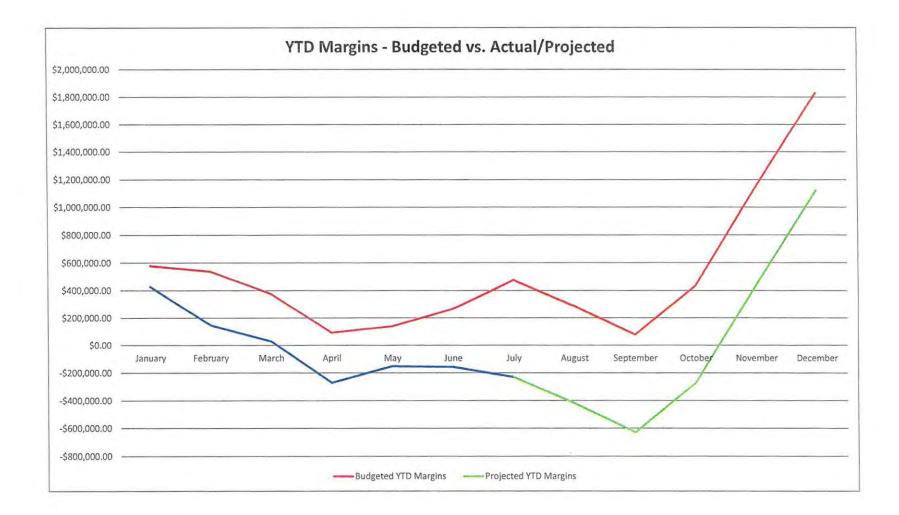
		GF	ROSS MARGI	NS					
2014	Actual		Budget	Variance	Line Loss	Fuel Adj.	Fuel Adj. \$	ESC Rate	ESC \$
			W. W. F. Service	<b>以在一种产品的</b>	医连旋 连续战	是人主。 (4.35)			一年 为社
JANUARY	\$1,302,248	\$	1,471,478	(\$169,230)	8.16%	(0.001326)	(41,181)	8.54%	337,194
FEBRUARY	\$977,882	\$	852,912	\$124,970	11.62%	0.001326 -	30,962	6.47%	297,536
MARCH	\$589,181	\$	730,322	(\$141,141)	23.47%	0.000541	10,578	3.31%	75,222
APRIL	\$679,088	\$	605,328	\$73,760	10.14%	0.002792	42,338	7.06%	131,520
MAY	\$1,043,923	\$	936,854	\$107,069	-3.91%	0.002779	51,841	8.15%	180,505
JUNE	\$985,690	\$	1,021,626	(\$35,936)	1.66%	0.002402	48,627	9.51%	225,526
JULY	\$843,048	\$	1,100,394	(\$257,346)	8.36%	0.002557	49,482	9.39%	214,114
AUGUST	\$0	\$	700,941	(\$700,941)	#DIV/0!				
SEPTEMBER	\$0	\$	682,268	(\$682,268)	#DIV/0!				
OCTOBER	\$0	\$	1,248,771	(\$1,248,771)	#DIV/0!				
NOVEMBER	\$0		\$1,601,731	(\$1,601,731)	#DIV/0!				
DECEMBER	\$0		\$1,574,028	(\$1,574,028)	#DIV/0!				
	***********		***********	(\$297,855)	9.18%	0.001582	192,647	7.49%	1,461,617





# Monthly Operating Rev & Exp

		January 2014	February 2014	March 2014	April 2014	May 2014	June 2014	July 2014
Revenue Purchased Power		(3,876,546) 2,475,095	(3,048,089) 1,966,923	(2,418,497) 1,735,123	(2,089,942) 1,326,474	(2,476,940) 1,355,831	(2,687,648) 1,616,862	(2,579,178) 1,653,014
Gross Margins		(1,401,451)	(1,081,166)	(683,374)	(763,468)	(1,121,109)	(1,070,786)	(926,164)
Operations	1	109,852	84,215	75,058	105,786	104,645	104,541	103,937
Maintenance		229,775	696,703	264,505	279,233	283,806	388,602	292,633
Customer Service		85,169	89,691	99,684	105,189	92,213	80,736	97,103
Informational Advertising		22,121	14,651	23,811	23,163	21,502	17,297	18,543
Demonstration Advertising		2,244	1,792	2,797	1,714	3,239	2,053	1,726
Admin & General		173,546	149,080	156,131	167,485	168,268	141,062	161,501
Depreciation		253,161	254,653	256,025	256,340	256,632	257,058	257,663
Regulatory		2,834	2,834	2,834	2,834	2,834	3,890	3,890
Interest - LTD		82,634	79,137	78,390	80,805	79,381	80,003	79,207
Interest - Deposits		131	130	130	129	128	128	130
Miscellaneous Expense		3,474	5,577	5,551	3,477	777	1,862	728
Interest Income		(2,446)	(2,450)	(2,431)	(2,595)	(2,587)		
Non-Electric Revenue		10,485	(12,904)	(7,997)	11,843		(2,616)	(2,609)
Capital Credits		10, 103	(12,504)	(153,986)	27,324	(8,528)	1,669	(15,359)
Margins		(428,471)	281,943	117,128		(440.700)	- 100	
	-	(420,471)	201,543	117,120	299,259	(118,799)	5,499	72,929
* ( )'s = positive margins Operating Expenses		964,941	1 270 402	004.040	4 000 455	3 5 5 1 5 1 5 5		0 × 000 000
Operating Expenses		964,941	1,378,463	964,916	1,026,155	1,013,425	1,077,232	1,017,061
Monthly OTIER		6.19	(2.56)	(0.49)	(2.70)	2,50	0,93	0.08
Revenue Purchased Power		(32,725,189) 20,109,361	(32,974,790) 20,235,372	(32,897,147) 20,124,757	(33,007,984) 20,059,031	(33,144,052) 20,007,124	(33,211,198) 20,040,725	(33,293,861) 20,036,598
Gross Margins		(12,615,828)	(12,739,418)	(12,772,390)	(12,948,953)	(13,136,928)	(13,170,473)	(13,257,263)
Operations		1,112,117	1,084,032	1,071,086	1,087,492	1,100,875	1,112,291	1,123,347
Maintenance		2,861,248	3,366,557	3,361,456	3,430,993	3,485,185	3,593,939	3,646,619
Customer Service		1,092,464	1,086,629	1,081,880	1,085,892	1,085,659	1,071,227	1,073,216
Informational Advertising		237,580	231,866	237,894	242,875	239,820	234,935	236,476
Demonstration Advertising		20,985	20,963	21,535	20,635	22,650	22,974	22,891
Admin & General		1,949,863	1,939,115	1,954,713	1,959,141	1,956,167	1,902,265	1,902,845
Depreciation		3,034,408	3,033,139	3,033,504	3,033,911	3,033,710	3,033,204	3,039,925
Regulatory		34,049	34,073	34,097	34,121	34,145	35,225	36,305
Interest - LTD		986,447	986,349	986,570	984,295	981,010		
Interest - Deposits		2,292	2,222	2,152	2,082	2,011	978,190	973,044
Miscellaneous Expense		55,137	53,561	47.754			1,939	1,869
Interest Income		(29,432)	(29,439)		41,765	32,846	38,814	34,670
Non-Electric Revenue		(128,762)	(59,100)	(29,421)	(29,565)	(29,742)	(29,901)	(30,053)
Capital Credits		(160,930)		(52,294)	(31,356)	(22,183)	(19,757)	(16,476)
Margins		(1,548,362)	(160,930)	(166,567)	(139,243)	(139,243)	(138,092)	(138,092)
Iner Auto	bes	(1,340,362)	(1,150,381)	(1,188,031)	(1,225,915)	(1,354,018)	(1,333,220)	(1,350,677)
Operating Expense		11,386,590	11,838,506	11,832,641	11,923,202	11,974,078	12,025,003	12,091,207
Rolling 12 Month OTIER		2,57	2.17	2.20	2.25	2.38	2.36	2,39



	2	014 Monthly Marg	gins
	Actual	Budgeted	Difference
January	\$428,469.46	\$580,616.96	-\$152,147.50
February	-\$281,943.11	-\$40,449.04	-\$241,494.07
March	-\$117,128.81	-\$160,540.04	\$43,411.23
April	-\$299,259.75	-\$285,534.04	-\$13,725.71
May	\$118,798.53	\$45,990.96	\$72,807.57
June	-\$5,499.60	\$128,263.96	-\$133,763.56
July	-\$72,927.95	\$209,531.96	-\$282,459.91
August	\$0.00	-\$189,921.04	
September	\$0.00	-\$208,594.00	
October	\$0.00	\$357,907.96	
November	\$0.00	\$710,869.96	
December	\$0.00	\$683,137.44	

	2014 YTD Margins	
Actual	Budgeted	Difference
\$428,469.46	\$580,616.96	-\$152,147.50
\$146,526.35	\$540,167.92	-\$393,641.57
\$29,397.54	\$379,627.88	-\$350,230.34
-\$269,862.21	\$94,093.84	-\$363,956.05
-\$151,063.68	\$140,084.80	-\$291,148.48
-\$156,563.28	\$268,348.76	-\$424,912.04
-\$229,491.23	\$477,880.72	-\$707,371.95
	\$287,959.68	
	\$79,365.68	
	\$437,273.64	
	\$1,148,143.60	
	\$1,831,281.04	

2014 Projected Margins
YTD + Actual
\$428,469.46
\$146,526.35
\$29,397.54
-\$269,862.21
-\$151,063.68
-\$156,563.28
-\$229,491.23
-\$419,412.27
-\$628,006.27
-\$270,098.31
\$440,771.65
\$1,123,909.09



				JULY	2014			
				219 ANA	LYSIS			
								BUDGETED
WO NOS.	DESCRIPTION		NUMBER		COST	LOAN FUNDS	UNIT COST	UNIT COST
9	RETIREMENTS		55		990.17	(990.17)		
100	NEW LINE EXTENSIONS		32		63,508.95	63,508.95	1,984.65	3,229.93
200	TIE LINES							
300	MAJOR PROJECTS		0		0.00	0.00		
602	SERVICE UPGRADES		3		8,909.47	8,909.47	2,969.82	1,920.25
603	SECTIONALIZERS		1		844.87	844.87		
604	REGULATORS							
606	POLES	***	33	POLES	122,350.10	122,350.10	3,707.58	2,410.75
701	SECURITY LIGHTS		20		9,918.92	9,918.92	495.95	423.50
1600	MINOR PROJECTS		8		8,782.49	8,782.49		
	TOTAL		148		215,304.97	213,324.63		
	SPECIAL EQUIPMENT	ACCT#						
	METERS	370.00	12		3,068.10	3,068.10	255.68	160.00
	TRANSFORMERS	368.00	40		36,432.80	36,432.80	910.82	1,120.00
	TURTLES	370.10	0		0.00	0.00	0.00	
	DISCONNECT METERS	370.20	0		0.00	0.00	0.00	
	OTHER SP EQUIP	365.00	0		0.00	0.00	0.00	
	TOTAL		52		39,500.90	39,500.90		
	MATERIAL				25,657.11			
	MATERIAL OH				37,555.92			
	LABOR				18,377.16			
	LABOR OH				53,806.37			



# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

October 10, 2014

Dear Director:

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Monday, the twentieth day of October 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Brownstown will be having a fish fry for the GRECC employees and board following the board meeting.

Sincerely.

Roger L. Trent

Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

Spent

RLT/ps

Enclosures:

1. Agenda

2. Miscellaneous Analysis

# Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

October 10, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on Monday, October 20, 2014, at 9:00 a.m.

Brownstown will be having a fish fry for the GRECC employees and board following the board meeting.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

## GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION BOARD MEETING AGENDA

On October 20, 2014, the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- 1. Sign Wavier of Notice
- 2. Invocation
- Approval of the Minutes From the September Board Meeting.
- 4. Technical Services Report Brian Poling, Manager of Technical Services
- Financial Report and Approval of the Financial & Statistical Report for August 2014 Don Combs, Manager of Finance & Accounting
- 6. Operations Report and Safety Report Kyle Clevenger, Manager of Operations
- 7. Consideration of Approval of the 2015-2018 Construction Work Plan
- 8. Manager of Marketing & Member Services Report Kim Bush
- Approval of Eighty-Seven (87) New Memberships and Retirement of Eighty-Four (84) Existing Memberships for September 2014
- 10. Consider Approval of Accounts to be Charged Off to Reserve \$5,489.44
- 11. Consider Approval of President's Business Expense in the Amount of \$166.07, Director's Business Expense in the Amount of \$8,128.04 and Attorney's Business Expense in the Amount of \$168.27
- President's Report Carol Hall Fraley
- 13. Cooperative Legal Matters W. Jeffrey Scott
  - 1.) Consideration of the Charleston Bottoms / Amendment 3 Lawsuits
- KAEC Director's Report Jimmy Whitt
- 15. EKPC Director's Report Kenneth Arrington
- 16. Consider Community Service and / or Donations
- 17. Attendance at Meetings Directors and Employees
- 18. Report of Any Meetings Held
- 19. Confirm Date for November Board Meeting Monday, November 24, 2014
- Additional Business
- 21. Adjourn

On September 29, 2014 at 9:00 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION Director Rice gave the invocation.

APPROVAL OF MINUTES Motion was made by Director Rice, seconded by Director Dupuy and

unanimously agreed to approve the minutes from the August Board Meeting

for informational purposes only.

FINANCIAL REPORT Don Combs, Manager of Finance and Accounting presented the Financial

& Statistical Report for July 2014. Mr. Combs reported on the following:

FINANCIAL & STATISTICAL Kilowatt hour sales for the month of July (7/20-8/20) were 14.27% under budget. Purchases for the time period of 7/1-31 were 8.81% under budget.

Line loss for the last twelve months was 5.49%. Year to date margins were

(\$229,491) compared to the budgeted amount of \$465,380.

SALES Bradley Cherry prepared a graph on sales for 2005-2014. The graph showed

July 2005 with high sales of 17 million kWh, July 2010 with 18 million in kWh sales, and July 2014 sales were less than 12 million kWh. The cooling

degree days for this July were lower than July 2013.

SOLAR PROJECT Our Solar Project is just about finished and the weather station is connected.

Jackson Energy would like to come up and look at it. Director Dupuy

requested a monthly report on the Solar installation.

PSC GRECC had an informal teleconference with PSC concerning ETS's. We

are providing information to the PSC on the environmental surcharge for the

last 6 months.

POST 65 INSURANCE PLAN Bradley Cherry reported Humana would be here October 13th to talk to

retirees who are 65 and over.

APPROVAL OF FINANCIAL & STATISTICAL REPORT

FOR JULY 2014

Motion was made by Director Dupuy, seconded by Director Martin and unanimously agreed to approve the Financial and Statistical report for

July 2014, as presented for informational purposes only.

AUDIT REPORT

Alan Zumstein, CPA, presented the Management Letter concerning the Fiscal Audit for June 1, 2013 through May 31, 2014. He stated the following:

No difficulties were encountered, all information was provided as requested, and no audit adjustments were made, which was a good reflection on the staff.

T.I.E.R. was 2.2, compared to last year's less than 1, so the rate increase did what it was designed to do. Our equity ratio is less than 30% of our assets. Motion was made by Director Rice, seconded by Director Bentley and unanimously agreed to approve the financial audit as presented, for informational purposes only.

TECHINCAL SERVICES SUPERVISOR

Brian Poling, Technical Services Supervisor, reported on the following:

President Fraley stated GRECC participated with EKPC on the Load Forecast, which is normally done every two years. Starting in 2017, load forecasts will be done every three years. We explained to EKPC that Grayson has no residential growth and that we do not expect any increase in kWh sales.

EKPC LOAD FORECAST

President Fraley and Brian Poling presented the 2014 EKPC Load Forecast and read the following Resolution:

## Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

## GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

#### RESOLUTION

WHEREAS, the 2014 Load Forecast Study has been prepared by East Kentucky Power

Cooperative (EKPC) using an end-use model, with full participation of Grayson Rural Electric

Cooperative's President and Staff;

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors approves the 2014 Load Forecast Study for use in the Four Year Work Plan, Financial Forecast and other studies, and as part of the EKPC Load Forecast Study.

Roger L. Trent, Board Chairman

September 24, 2014

Date

A Touchstone Energy Cooperative

Motion was made by Director Martin, seconded by Director Rice and unanimously agreed to approve said resolution as presented.

## 2015-2018 CONSTUCTION PLAN

President Fraley handed out the proposed 2015-2018 Construction Work Plan and reviewed it with the Directors and Staff. Consideration of adoption and approval will come at the October Board meeting. President Fraley anticipates five years to complete the proposed work plan and noted we are in the sixth year of our current work plan. Everything in the work plan is based on the following criteria:

- 1. number of outages
- 2. voltage
- 3. amperage
- 4. fluctuation and blinks
- 5. safety
- 6. age and condition of line

Brian Poling explained when a work plan is done RUS requires us to "grow the system". Those numbers come from the Load Forecast and Mike Norman, RUS Field Representative's opinion. This year we will stretch the system to 85 megawatts. We include a 5% per year adder to the work plan prices for inflation.

Don Combs is working on overhead and underground differential in this work plan. The Consumer is required to dig the ditch, lay the pipe and pull the wire. We do not think there will be a large increase in price.

Director Dupuy asked Brian to explain 'sectionalized'. Brian said it locates faults during outages. This allows us to upgrade line sections and most importantly, saves outage time and wider spread damage.

The total of the workplan is \$20,000,000 and the last one was \$16,900,000 for 2009 – 2014. The construction contract will correspond to the workplan and will be for the scope of work in the contract, not for the length of time.

Twelve bid qualification packets were mailed and we received nine back. Out of the nine, four were denied and five accepted. The five accepted were Pike Electric, B & B, Southern, Elliott, and Bluegrass. Plans are to mail the bids out the week of October 21<sup>st</sup> and bring a recommendation from the Staff back to the November Board Meeting for approval. A Certificate of Public Convenience and of Necessity will be filed with PSC after board approval in November. We would like to have the contractor ready to work January 2, 2015.

## RT 519 – STATE HIGHWAY PROJECT

President Fraley reported that the Transportation Cabinet has a project on Rt. 519 and we are working on preliminary plans now. She asked for the State to pay for a contracted surveyor in the approximate amount of \$25,676 and a letter has been mailed to the state in regard to this and estimated cost of the work in the amount of \$178,202. This would also be paid by the state. Expected start date for the State is March 2016 and we have to have our work completed before they are ready.

### GENESIS RECOVERY CENTER

Genesis Recovery Center is going to be built this side of K-Mart on C. W. Stevens Blvd. and will require some 3 phase change out. They are award of the situation and that it will be at their cost.

### CFC COMPASS 3 FINANCIAL FORECAST

Don Combs and Bradley Cherry presented a financial forecast program showing how the twenty million dollar work plan impacts our financials works. Bradley explained how our forecast works and projected the annual debt.

## MANAGER OF MARKETING & MEMBERS SERVICES

Kim Bush, Manager of Marketing and Member Services, said the Editor of the company that prints our calendars sent Julie a letter commending her on the calendar. Julie has just received her Associates and was on the dean's list. Calendars will be handed out in October during Cooperative Month.

The Greenup County Fair "Day at the Races" had a record number (38) of kids participate.

Bellfonte mammogram for coop employees was held in August at the Coop. Kim Bush and Tina have been invited to appear on two different segments of the WSAZ morning show.

Kim will be doing the honors flight. Kelly Nuchols will be our guest on the fourth annual Honors Flight program.

#### PACTOLUS SUBSTATION

The Pactolus Substation meter reading program resulted in 41 retirements, 95 letters, 21 engineering service orders, 42 rate and class changes and 28 service orders to date.

#### **IVR**

We are encouraging our members to use the IVR system to make payments. We did a survey and the girls took 1,378 payments and IVR took 1,314 payments. Director Whitt asked if prepay can be done the same way and it can.

#### PREPAY

There are 241 active prepay accounts. We are trying to get consumers with bad credit to use prepay. We mailed 1200-1500 post cards to consumers targeting them for Prepay. Consumers get a text or email every day in regards to their prepay status. We do not allow it to disconnect on weekends or holidays. Prepay consumers don't like the fact that they can't call in and complain and they can't get an extension.

President Fraley said we are catching malfunctioning meters early. Two meters malfunctioned and new bills were submitted and the consumer never realized there was an issue.

#### **GRECC WEBSITE**

Our current website is on Apogee and we pay for it. Julie is working with a company through Touchstone Energy and this has to be completed by October and does not cost us anything.

#### FALL OUTING

On Saturday, October 18<sup>th</sup>, GRECC plans on a fall outing at the Grayson Bowling Alley, from 5:00 p.m.-10:00 p.m. for employees, directors, and family. Bowling and shoe rentals are, but tennis shoes are allowed. Pizza, soft drinks and snacks will be served.

Motion was made to contribute \$500 to the fall company outing by Director Martin, seconded by Director Dupuy, and unanimously agreed upon.

#### SOLAR UNITS

We now have three solar accounts. Members cannot sell power to us at a profit. They could get a credit, but these do not produce enough. We keep all employees informed about where they are, but they are supposed to have an automatic disconnect on each unit. This can be a safety hazard.

GEOTHERMAL REBATE

Tina said there would be a \$300 rebate on geothermal purchases made

October 15th and after.

FLU SHOTS

Flu shots will be given Monday, October 13, 2014 from 7:30 a.m. - 9:30 a.m. at GRECC for employees, family, retirees, and directors.

/ CHRISTMAS DINNER

ANNUAL YEARS OF SERVICE Kim stated the Years of Service Awards Dinner will be at a new location. It will be at the Olive Hill Historical Society, (former Olive Hill High School; up on the hill) on December 12th. Texas Road House will cater and Easterling Photography will take family photos.

**OPERATIONS REPORT** 

Kyle Clevenger, Manager of Operations gave the Operations Report. He reported on the following:

EMPLOYEE/LOST TIME ACCIDENT

There were no lost time accidents to report this month.

SAFETY REPORT

The following safety meetings were held during August:

August 04-Sherry Buckler, General Accounting Supervisor turned the meeting over to Steve Stiles & Homer Wells with EKPC. Steve's topics were: A Safety Moment, Sabotage Awareness, System Restoration, and Lock Out/Tag Out.

August 11-Kim Bush's, Mgr. of Marketing & Member Services, topic was "Tips for Reading Dial Meters" and she discussed what to look for during meter reading programs. The monthly safety give-a-way was today.

August 20-Bradley Cherry, Purchasing Agent, turned the meeting over to David White for KAEC's monthly safety meeting. He did an accident review, a fatality on a Mississippi crew, and safety manual references 507.1L, 507.8B, and 507.13(E2). He gave an update of Federated lab exercises and also stressed the importance of upcoming CPR classes.

August 25th & 26th-Kyle Clevenger, Manager of Operations, turned the meeting over to Vernon Shearer from EKPC. Vernon attended for two days of First Aid and CPR training and certification.

Kyle continues to mention the necessity and importance of hard hats, rubber gloves and the importance of using ground chains. A line is not dead until it is grounded.

CONSTRUCTION

Construction built one hundred forty-eight (148) new work orders for the month of August and worked zero (0) hours of overtime.

OVERTIME HOURS

The Maintenance Department worked three hundred fifty-eight (358) hours of overtime during the month of August.

**DELINQUENT NOTICES** 

The Maintenance & Construction Departments collected on one hundred thirty-four (134) delinquent accounts and disconnected twenty-six (26) accounts in September.

CONTRACT CREWS

Our Pike crews have been working in the following areas:

Tony Seagraves - Brushy, Greenup County and New Construction

#### Jody Smallwood - Maintenance and New Construction

#### RIGHT-OF-WAY CREWS

We have eleven (11) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 792 trees, cut 1,116 trees, cut 28,675 feet of brush/line and sprayed 348 spans of line. The crews are working in the following areas:

1 cutting crew in Carter, Lewis and Greenup Counties

1 cutting crews in Elliott and Lawrence Counties

1 cutting crews in Rowan County

1 bucket truck crew in Lawrence and Elliott Counties

1 bucket truck crew in Rowan County

1 tractor crew in Carter County

1 bucket crew in Carter, Lewis and Greenup Counties

1 spray crew in Lawrence County 1 spray crew in Carter County

1 spray crew in Rowan County

1 circuit crew in Carter County

Summer spraying is over and we only have one crew doing dormant spraying.

#### ENGINEERING REPORT

The Engineering Department released one hundred eighty-two (182) prints consisting of 3,220 feet of primary line and 2,325 feet of service wire. We currently have four (4) new services to be staked, two (2) to be drawn and twenty-four (24) miscellaneous jobs to be staked or drawn.

### RIGHT OF WAY

Mike Martin reported we received bids back from Townsend, Asplundh, Kendall and Merciers. W A Kendall was the low bidder. All five bids were compared in the board meeting. Work will run concurrently with the workplan, a minimum of four years.

Motion to accept W A Kendall's contract for the right-of-way bid, was made by Director Rice, seconded by Director Bentley, and unanimously agreed upon.

### WAGE AND SALARY

Director Martin read the minutes from the September 19, 2014 Planning and Review Committee, which recommended a 4.12% raise for non-union employees. This is equivalent to the Union increase this year. The Committee also suggested an additional \$300 per month for Mike Martin and \$5,000 reserved for merits at the discretion of President Fraley.

### Planning & Review Minutes September 19, 2014

The Planning and Review Committee of Grayson R.E.C.C. met September 19, 2014 at G.R.E.C.C. Headquarters, Grayson, Kentucky for the purpose of reviewing the 2014-2015 Wage and Salary Plan.

Board Chairman Trent called the meeting to order at 8:29 a.m. Those in attendance were Director Eddie Martin, Committee Chairman; Director Harold Dupuy, Director William T. Rice; and Ex-officio Roger Trent, Board Chairman. Others present included Carol Hall Fraley, President & CEO; Bradley Cherry, Purchasing Agent / Finance; and Priscilla Sparks, Executive Assistant.

Director Martin asked Director Dupuy to give the invocation.

President Fraley reminded the Committee that this is the first wage adjustment consideration under the new wage and salary structure that was adopted in August. As she does with the union, she looked at KAEC's 2013 (2012 wages, the latest one we have) wage survey for comparison. GRECC's wages are solidly in the middle. She compared staff and some hourly jobs. President Fraley spent \$3,300 of her reserve merit money this year. She had not used the merit money for the last 2 to 3 years.

President Fraley asked Bradley Cherry to calculate current wages on 2%; 3%; 3.5%; and 4.12% which is equivalent to the Union increase this year.

2% \$33,760.45 3% \$50,640.67 3.5% \$59,080.79 4.12% \$69,546.52

Director Dupuy pointed out that PSC raked us over for rate increases. He says we need to be consistent in what we do.

Bradley gave each Director a handout of the proposed wages and salary increase for 2014-2015.

President Fraley said she would like to reserve the \$5,000 merit and give Mike Martin an extra \$300 in addition.

Director Martin asked how soon Don planned to retire. President Fraley said he had given her a date of March 6, 2015. However, due to illness in his family, that has been put on hold for the present time.

Mr. Cherry told Director Dupuy the union contract was an increase of \$1.25 per hour. Director Martin said he also felt the Union and inside wage increases should be

Planning and Review Committee Page 2

consistent. Since we are late in setting the increase for 2014-15, those employees with September appraisal dates would be retroactive to that date.

Motion was made by Director Dupuy, seconded by Director Rice and unanimously agreed upon to give GRECC Employees the same as the GRECC Union Employees, a 4.12% increase on wage and salary, \$300 per month extra for Mike Martin, plus \$5,000 reserve for merit.

Director Martin adjourned the meeting at 9:14 a.m.

Billy E. 'Eddie' Martin

Planning and Review Committee Chairman

Director Whitt made a motion to accept the 2014-2015 Wage and Salary as presented, seconded by Director Arrington, and unanimously agreed upon.

APPROVAL OF NEW
MEMBERSHIPS &
RETIREMENT OF
<b>EXISTING MEMBERSHIPS</b>

Motion was made by Director Dupuy, seconded by Director Martin and unanimously agreed to approve one hundred twenty-seven (127) new memberships and retirement of one hundred one (101) existing memberships for August 2014.

### **BAD DEBT WRITE-OFFS**

Motion was made by Director Martin, seconded by Director Whitt and unanimously agreed to charge off \$5,783.27 worth of bad debts and turn them over for collection.

### APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY BUSINESS EXPENSES

Motion was made by Director Martin, seconded by Director Dupuy and unanimously agreed to approve the President's business expense of \$773.77, Director's business expenses of \$8,745.25 and Attorney's business expense of \$30.03.

#### RUS WORK ORDERS

Motion was made by Director Martin, seconded by Director Whitt and unanimously agreed to approve the following 219 RUS Work Orders for the months of April, May, and June 2014 in the amount of \$538,511.69:

March 2014	Work Order No. 1194	\$171,423.95
	Work Order No. 1195	\$9,690.97
April 2014	Work Order No. 1196	\$158,068.83
	Work Order No. 1197	\$7,251.46
May 2014	Work Order No. 1198	\$182,979.13
	Work Order No. 1199	\$9,097.35
	Total	\$538,511.69

#### PRESIDENT'S REPORT

President Fraley reported on the following:

She has been working on the Right of Way Bids, plans for budget and the new work plan. She has started a blog, at the suggestion of Legal Counsel, and would be glad to hear of any issues the Board would like to have addressed.

#### DAVID HOLBROOK

David Holbrook will go off on disability in December following his surgery. He will draw long term disability until he is 65.

#### **NEW EMPLOYEE**

We will be hiring a second year apprentice, Tony Brewer from Wolf County and he will be moving to this area. He worked Friday with our crews and comes highly recommended by Jim Speaks.

### ANNUAL CLEANING

The office will be closed October 13, 2014 for annual clean up.

## KENTUCIANS FOR THE COMMONWEALTH

We received a copy of the Kentuckians for the Commonwealth letter that was to be mailed. President Fraley asked them to remove our name and not send out literature on our behalf.

### 142.40 ACCOUNTS

The following 142.40 accounts (rent accounts) to be charged to reserved totaling \$3,070.83 was presented to the Board:

Kevin Gose, \$1,183.98 and Greg Steele, \$1,886.85 2013 KAEC PATRONAGE DIVIDENDS KAEC submitted a check to GRECC in the amount of \$121.41 for the 2013 patronage dividend allocation. The dividend allocation is \$607.07 (booked).

UNITED UTILITY SUPPLY COOPERATIVE PATRONAGE

UUSC submitted a check to GRECC in the amount of \$471.66 to represent 20 % of the patronage dividend allocation of \$2,358.29 (booked).

DIVIDENDS

POLE ATTACHMENTS

All of the telephone companies have paid for their 2013 attachments, as of August 25, 2014. They are AT&T, Foothills, Kentucky Data Link, Mountain Rural, and Windstream.

CRC PATRONAGE REFUND

CRC submitted a check to GRECC in the amount of \$408.00 for the Member Patronage Refund for CFC's Fiscal Year 2013. The pro-rate portion of this allocation is \$2,038.00 (booked).

KAEC VOTING DELEGATES

Voting delegates to the 2014 KAEC Annual Meeting and Board of Directors will be Harold Dupuy and alternate Roger Trent. Jimmy Whitt and Carol Fraley will be the KAEC Director and Alternate Director, respectively.

LEGAL COUNSEL'S REPORT

Legal Counsel Scott reported on the following:

**CHARLESTON BOTTOMS** 

The judge has ruled in the Charleston Bottoms Case that there will be no summary judgment for us or East Kentucky Power and he will recommend a jury trial. Legal Counsel explained what happens in a jury trial to the Directors.

KAEC DIRECTOR'S REPORT

Director Whitt reported on the following:

This was Chris Perry's first meeting as CEO and Ted Hampton as President.

No staff reported to the Board except Eric King. President Fraley pointed out they use an outside firm for their legal matters.

Joni Hazelrigg was seated on the board as Manager of Fleming-Mason Energy.

Eston Glover encouraged everyone to attend the Regions 2 & 3 Meeting.

EKPC DIRECTOR'S REPORT

Director Arrington reported that most of his report had been covered during the discussion of issues pertaining to EKPC.

Mike McNalley stated margins were \$1.5 million less than budgeted due to lower than anticipated revenue and related purchased power expenses due to mild weather conditions. July year to date margins exceeded budget, largely due to high first quarter sales resulting from abnormally cold weather, partially offset by higher than expected purchases and fuel cost.

Equity is 14.4%.

There was a fuel spill at Spurlock 4 and 1600 gallons of fuel was released into the Ohio River. EPA inspected the cleanup.

Director Whitt asked if we are going to get billed for the fly ash and yes, we

CEO Campbell plans to visit each Member System CEO before the end of the year.

THANK YOU LETTERS	We received thank you notes from the Gerad Maggard Me Charities annual bike rally in August; Elliott County Chr. Center Inc. for aiding relocation expenses; Community Ho at the Barn event; and the Elliott County Tobacco Festival.	istian Community
DONATIONS	President Fraley presented to the Board for their considera donation requests:	tion the following
	Star Elementary - Book Fair gift certificate for students	\$50
	West Carter High School – volleyball team	\$50
	ECHS Boys & Girls Golf Team - hole sponsor	\$50
	NYN Foundation – 4 <sup>th</sup> Annual Memory Walk	\$100
	Hope's Place – golf scramble – hole sponsorship	\$100
	Tygart Creek Elementary – 2014 Tiger Run 5K sponsor	\$50
	Elliott Co. Extension for Family & Consumer Science -	400
	storytelling festival at elementary schools	\$100
	Unity Baptist Church – Blaine Fall Festival	\$100
	Blaine High School Reunion – Blaine Alumni Scholarship	\$125
	Grayson Area Chamber of Commerce –Funtober Fest	\$100
	Ashland Alliance Foundation -Youth Leadership -tuition	\$80
MEETING ATTENDANCE	Motion was made by Director Arrington, seconded by Director unanimously agreed to approve the donations as presented.  Meetings presented for attendance this month:	or Martin and
	KAEC Annual Meeting, Louisville, KY, November 17-18, 20 William Rice, Harold Dupuy, Jimmy Whitt, Eddie Martin, Ke Jim Bentley, Carol Hall Fraley and some staff members. NRECA Director's Winter School, December 2014, Nashville	nneth Arrington,
BOARD MEETING DATES	The October Board Meeting will be Monday, October 20, 201	4.
ADDITIONAL BUSINESS	There was no additional business to come before the board of	directors.
ADJOURN	Chairman Trent adjourned the meeting at 1:04 p.m.	
Roger L. Trent, Chairman	Billy E. (Eddie) Martin, Secretary/Treasur	er
W. Jeffrey Scott, Legal Counsel		

# President & CEO's Expenses

# Balance of July 2014 and August 2014

Check Date	Check	Description	Amount
09/04/14	163858	Visa Expenses July	
		7/24-25 - KAEC Lineman's Rodeo - hotel expense	\$88.18
		*7/24-25 – KAEC Lineman's Rodeo – meal expense August	\$50.54
		*8/06 - Collections (worked thru lunch) meal expense	\$10.35
		*8/07 – MACED Meeting – meal expense	\$17.00
		Total Expenses	\$166.07

<sup>\*</sup>Prorated

# DIRECTORS & ATTORNEY EXPENSES

# August-14

VENNETH AD	DINCTON		
KENNETH AR	- GRECC Bd. Mtg. (8/22)		21100
MISC		\$	244.80
VISA			0.00
110/4	Cash in Lieu of Insurance		0.00
	24 – Hr. Insurance		637.63
TOTAL			0.70
TOTAL	T	\$	883.13
IIM BENTLEY			
Per Diem	- GRECC Bd. Mtg. (8/22)	\$	201.12
MISC	*		0.00
VISA			0.00
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		3.24
TOTAL		\$	841.99
DONNIE CRUM			
Per Diem		\$	
MISC			
VISA			0.00
	Cash in Lieu of Insurance		0.00
40000	24 – Hr. Insurance	-	(2.16)
TOTAL		S	(2.16)
HAROLD DUPL	Y		
	- 2014 KY Lineman's Rodeo (7/24-25); GRECC Bd. Mtg. (8/22)	\$	831.84
MISC		7	
VISA	- Lineman's Rodeo		155.73
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		0.70
TOTAL	₹	S	1,625.90
EDDIE MARTN	CRECO DI MANAGEMENTA		
Per Diem	GRECC Bd. Mtg. (8/22)	S	208.96
MISC			-
VISA			0.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		1.08
TOTAL		S	847.67

WILLIAM T. RIC	<u>CE</u>		
Per Diem	- 2014 KY Lineman's Rodeo (7/24-25); GRECC Bd. Mtg. (8/22)	\$	772.48
MISC			-
VISA	- Lineman's Rodeo		141.80
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.49
TOTAL		S	1,552.40
ROGER TRENT			
Per Diem	- 2014 KY Lineman's Rodeo (7/24-25); GRECC Bd. Mtg. (8/22)	\$	768.00
MISC			
VISA	- Lineman's Rodeo		110.76
	Cash in Lieu of Insurance		637.63
TOTAL	- 24 – Hr. Insurance	_	0.49
		\$	1,516.88
JIMMY WHITT			
Per Diem	- GRECC Bd. Mtg. (8/22)	\$	223.52
MISC			-
VISA	* C		0.00
	Cash in Lieu of Insurance		637.63
TOTAL	- 24 – Hr. Insurance	11.4	1.08
		\$	862.23
JEFF SCOTT			
Out-of-Pocket	- Postage/Express Mail Fees	\$	74.77
	Filing Fees (Amber Carper)		93.50
MISC	# Constitution of the Cons		Ŧ
TOTAL	(4)	S	168.27

## Comabs Report

## Oct 20, 2014

#### KWH Sales & Purchases: August 2014 - pages 2-5

Sales: Month: -.54% under Budget (8/21 - 9/20)

YTD : .36 % over Budget Last Year to Date: .32 % more

Purchases: Month: -6.70 % Under Budget (8/1 - 8/31)

YTD: 1.39 % over Budget

Line Loss: Month; 9.06 %

Matched: 5.25 % YTD: 9.17 % Last 12 Months: 5.60 %

#### Form 7: August 2014

Electric Revenue LESS Purchased Power:	\$ 168,314	More
Operations Expense	\$ 9,668	More
Maintenance Expense	\$ 71,247	More
Admin & General Expense	\$ 9,112	less
Margins	\$ 91,170	More

### Form 7: Year to Date

Margins: \$ (330,743)

Budgeted: \$ 272,960

## Monthly Reports:

- Financial Data Pages 6-8
- 219 Analysis Page 9

#### Other Items:

- · PSC
  - Modifications to Schedules 3 & 14(b)
  - ESC Review
  - o FAC EKPC-intervention
- 2015-2019 Work Plan & Financial Forecast
- Capital Credits retired for Deceased Members Estates

					TOTAL SALE	S		
2014				Actual				Budget
-	KWH	1	\$	UNIT				
JANUARY	31,244,541	\$	3,777,343	0.1209	28,009,108	S	3,578,595	0.1278
FEBRUARY	23,826,394	\$	2,944,805	0.1236	21,890,454	\$	2,764,381	0.1263
MARCH	19,263,071	\$	2,324,304	0.1207	19,207,928	S	2,365,786	0.1232
APRIL	15,268,670	\$	2,005,562	0.1314	15,827,212	\$	1,947,159	0.1230
MAY	18,650,959	\$	2,399,754	0.1287	18,765,432	\$	2,344,016	0.1249
JUNE	20,191,482	\$	2,602,552	0.1289	20,816,383	\$	2,605,635	0.1252
JULY	19,368,740	\$	2,496,062	0.1289	22,593,137	\$	2,815,549	0.1246
AUGUST	19,401,186	\$	2,485,238	0.1281	19,506,135	\$	2,393,154	0.1227
SEPTEMBER	0	\$	2	#DIV/0!	16,851,412	\$	2,047,083	0.1215
OCTOBER	0	\$		#DIV/0!	20,663,225	\$	2,559,573	0.1239
NOVEMBER	0	\$	÷	#DIV/0!	25,465,732	\$	3,211,249	0.1261
DECEMBER	0	\$	-	#DIV/0!	28,003,462	\$	3,570,771	0.1275
	167,215,043	\$2	21,035,620	\$0.1258	257,599,620		\$32,202,952	\$0.1250
===		==		=======		==	*******	
	40 404 400		tual vs. Bu	-				
	19,401,186		onth	2014	19,506,135		-0.54%	
	167,215,043	YŢ	U		166,615,788		0.36%	
	1	Co	mpared to	2013				
	19,401,186	Mo	onth		19,558,783		-0.81%	
	167,215,043	YT	D		166,685,396		0.32%	



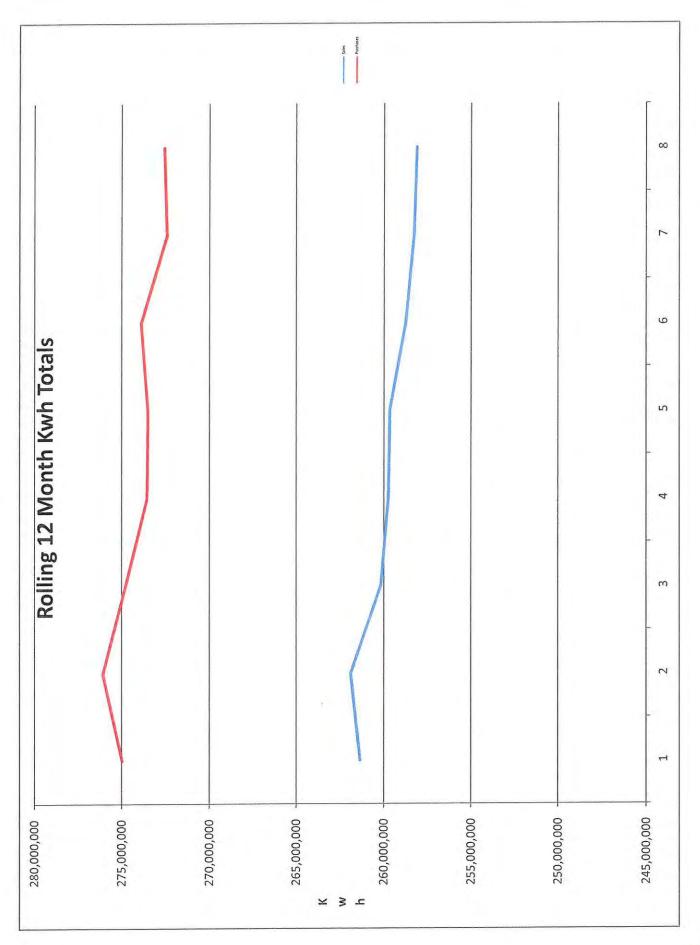
#### TOTAL PURCHASES

2014	11					Actual			Budget	
	II.	DEMAND	KWH		\$	UNIT	LD FCT			
JANUARY	11	80,022	34,019,417	\$	2,475,095	0.0728	59.05%	29,677,694	\$2,107,116	0.0710
<b>FEBRUARY</b>	II	68,166	26,958,772	\$	1,966,923	0.0730	54.93%	26,585,095	\$1,911,468	0.0719
MARCH	11	61,876	25,169,343	\$	1,735,123	0.0689	56.50%	23,013,938	\$1,635,465	0.0711
APRIL	II	47,798	16,991,826	\$	1,326,474	0.0781	49.37%	17,891,075	\$1,341,831	0.0750
MAY	II	38,216	17,949,402	\$	1,355,831	0.0755	65.23%	18,040,542	\$1,407,162	0.0780
JUNE	11	48,040	20,531,862	\$	1,616,862	0.0787	59.36%	20,307,811	\$1,584,009	0.0780
JULY	II	48,723	21,135,450	\$	1,653,014	0.0782	60.25%	23,177,771	\$1,715,155	0.0740
AUGUST	11	44,418	21,334,747	\$	1,615,983	0.0757	66.71%	22,867,738	\$1,692,213	0.0740
SEPTEMBER	11					#DIV/0!	#DIV/0!	18,197,539	\$1,364,815	0.0750
OCTOBER	11					#DIV/0!	#DIV/0!	18,997,141	\$1,310,803	0.0690
NOVEMBER	ii					#DIV/0!	#DIV/0!	22,669,273	\$1,609,518	0.0710
DECEMBER	II					#DIV/0!	#DIV/0!	28,123,137	\$1,996,743	0.0710
	11	******	\$184,090,819	\$	13,745,305	\$0.0747	************	269,548,753	\$19,676,298	\$0.0730
	====		=========	==		Actual vs.	Budget			
			21,334,747 184,090,819			2014	Duaget	22,867,738 181,561,664	The state of the s	

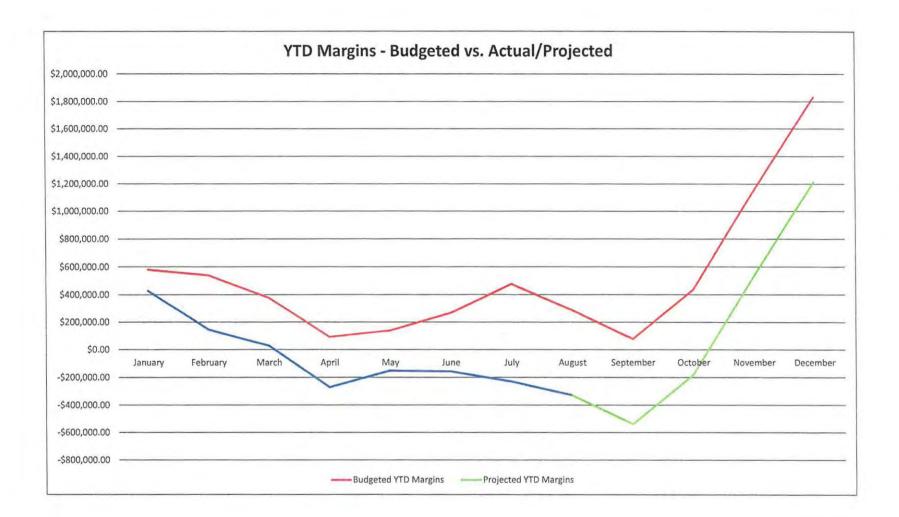
2014 Board Materials 0927 of 1128

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2014	Actual	Budget	Variance	Line Loss	Fuel Adj.	Fuel Adj. \$	ESC Rate	ESC \$
JANUARY	\$1,302,248	\$ 1,471,478	(\$169,230)	8.16%	(0.001326)	(41,181)	8.54%	337,194
FEBRUARY	\$977.882	\$ 852,912	\$124,970	11.62%	0.001326 -	30,962	6.47%	297.536
MARCH	\$589,181	\$ 730,322	(\$141,141)	23.47%	0.000541	10,578	3.31%	75,222
APRIL	\$679,088	\$ 605,328	\$73,760	10.14%	0.002792	42,338	7.06%	131,520
MAY	\$1,043,923	\$ 936,854	\$107,069	-3.91%	0.002779	51,841	8.15%	180,505
JUNE	\$985,690	\$ 1,021,626	(\$35,936)	1.66%	0.002402	48,627	9.51%	225,526
JULY	\$843,048	\$ 1,100,394	(\$257,346)	8.36%	0.002557	49,482	9.39%	214,114
AUGUST	\$869,255	\$ 700,941	\$168,314	9.06%	0.002715	52,632	8.60%	196,851
SEPTEMBER	\$0	\$ 682,268	(\$682,268)	#DIV/0!	0.002775		7.56%	
OCTOBER	\$0	\$ 1,248,771	(\$1,248,771)	#DIV/0!				
NOVEMBER	\$0	\$1,601,731	(\$1,601,731)	#DIV/0!				
DECEMBER	\$0	\$1,574,028	(\$1,574,028)	#DIV/0!				
			(\$129,541)	9.17%	0.001840	245,279	7.62%	1,658,468



	August 2013	September 2013	October 2013	November 2013	December 2013	January 2014	February 2014	March 2014	April 2014	May 2014	June 2014	July 2014	August 2014
Revenue	(2,514,499)	(2,077,868)	(2,535,052)	(3,321,366)	(3,668,236)	(3,876,546)	(3,048,089)	(2,418,497)	(2,089,942)	(2,476,940)	(2,687,648)	(2,579,178)	(2,571,883)
Purchased Power	1,553,012	1,360,442	1,279,277	1,711,043	2,003,502	2,475,095	1,966,923	1,735,123	1,326,474	1,355,831	1,616,862	1,653,014	1,615,983
Gross Margins	(961,487)	(717,426)	(1,255,775)	(1,610,323)	(1,664,734)	(1,401,451)	(1,081,166)	(683,374)	(763,468)	(1,121,109)	(1,070,786)	(926,164)	(955,900)
Operations	98,051	86,611	94,313	80,476	75,862	109,852	84,215	75,058	105,786	104,645	104,541	103,937	110,492
Maintenance	285,580	210,651	213,645	259,470	242,016	229,775	696,703	264,505	279,233	283,806	388,602	292,633	333,539
Customer Service	94,984	91,898	92,907	97,083	46,559	85,169	89,691	99,684	105,189	92,213	80,736	97,103	97,271
Informational Advertising	17,697	28,579	19,594	17,375	12,143	22,121	14,651	23,811	23,163	21,502	17,297	18,543	22,200
Demonstration Advertising	1,946	1,893	2,228	1,776	(517)	2,244	1,792	2,797	1,714	3,239	2,053	1,726	2,948
Admin & General Depreciation	146,797 251,398	150,187 251,713	183,167 251,752	146,382 240,636	159,239 252,894	173,546 253,161	149,080 254,653	156,131 256,025	167,485 256,340	168,268 256,632	141,062 257,058	161,501	148,846
Regulatory	2,867	2,867	2,867	2,867	2,887	2,834	2,834	2,834	2,834	2,834	3,890	257,663 3,890	258,330 3,890
Interest - LTD	85,496	83,187	82,251	81,419	81,134	82,634	79,137	78,390	80,805	79,381	80,003	79,207	79,413
Interest - Deposits	201	204	202	199	157	131	130	130	129	128	128	130	129
Miscellaneous Expense	3,170	2,403	4,417	1,740	1,494	3,474	5,577	5,551	3,477	777	1,862	728	2,025
Interest Income	(2,469)	(2,490)	(2,454)	(2,454)	(2,452)	(2,446)	(2,450)	(2,431)	(2,595)	(2,587)	(2,616)	(2,609)	(2,551)
Non-Electric Revenue	(9,636)	(3,467)	7,620	9,729	69	10,485	(12,904)	(7,997)	11,843	(8,528)	1,669	(15,359)	1,066
Capital Credits	ACT TO A	(1,205)	(10,225)					(153,986)	27,324	4			(448)
Margins	14,595	185,605	(313,491)	(673,625)	(793,249)	(428,471)	281,943	117,128	299,259	(118,799)	5,499	72,929	101,250
* ( )'s = positive margins Operating Expenses	988,187	910,193	947,343	929,423	873,868	964,941	1,378,463	964,916	1,026,155	1,013,425	1,077,232	1,017,061	1,059,083
Monthly OTIER	0.83	(1.23)	4.81	9.27	10.78	6.19	(2.56)	(0.49)	(2.70)	2.50	0.93	0.08	(0.27)
Revenue Purchased Power	(31,156,385) 19,781,304	(31,262,770) 19,786,987	(31,265,125) 19,680,431	(31,850,437) 19,590,989	(32,088,761) 19,639,851	(32,725,189) 20,109,361	(32,974,790) 20,235,372	(32,897,147) 20,124,757	(33,007,984) 20,059,031	(33,144,052) 20,007,124	(33,211,198) 20,040,725	(33,293,861) 20,036,598	(33,351,245 20,099,569
Gross Margins	(11,375,081)	(11,475,783)	(11,584,694)	(12,259,448)	(12,448,910)	(12,615,828)	(12,739,418)	(12,772,390)	(12,948,953)	(13,136,928)	(13,170,473)	(13,257,263)	(13,251,676)
Operations	1,142,892	1,120,176	1,131,922	1,114,252	1,106,661	1,112,117	1,084,032	1,071,086	1,087,492	1,100,875	1,112,291	1,123,347	1,135,788
Maintenance Customer Service	3,006,927 1,075,490	2,963,614 1,072,094	2,946,365 1,067,464	2,987,243 1,058,347	2,887,612 1,104,837	1,092,464	3,366,557 1,086,629	3,361,456 1,081,880	3,430,993 1,085,892	3,485,185 1,085,659	3,593,939 1,071,227	3,646,619 1,073,216	3,694,578 1,075,503
Informational Advertising	238,985	249,279	241,983	240,682	235,030	237,580	231,866	237,894	242,875	239,820	234,935	236,476	240,979
Demonstration Advertising	22,868	22,925	23,201	22,730	20,405	20,985	20,963	21,535	20,635	22,650	22,974	22,891	23,893
Admin & General	1,934,713	1,924,395	1,922,992	1,913,381	1,940,593	1,949,863	1.939.115	1,954,713	1,959,141	1,956,167	1,902,265	1,902,845	1,904,894
Depreciation	3,056,005	3,054,597	3,052,610	3,039,001	3,036,976	3,034,408	3,033,139	3,033,504	3,033,911	3,033,710	3,033,204	3,039,925	3,046,857
Regulatory	34,863	34,648	34,433	34,218	34,025	34,049	34,073	34,097	34,121	34,145	35,225	36,305	37,328
Interest - LTD	992,229	991,326	989,962	988,158	986,602	986,447	986,349	986,570	984,295	981,010	978,190	973,044	966,961
Interest - Deposits	4,008	4,096	4,182	4,266	2,361	2,292	2,222	2,152	2,082	2,011	1,939	1,869	1,797
Miscellaneous Expense	73,191	70,126	70,930	64,190	58,231	55,137	53,561	47,754	41,765	32,846	38,814	34,670	33,525
Interest Income	(29,394)	(29,431)	(29,432)	(29,438)	(29,437)	(29,432)	(29,439)	(29,421)	(29,565)	(29,742)	(29,901)	(30,053)	(30,135)
Non-Electric Revenue	(151,932)	(156,090)	(147,174)	(129,378)	(130,420)	(128,762)	(59,100)	(52,294)	(31,356)	(22,183)	(19,757)	(16,476)	(5,774)
Capital Credits	(157,512)	(150,705)	(160,930)	(160,930)	(160,930)	(160,930)	(160,930)	(166,567)	(139,243)	(139,243)	(138,092)	(138,092)	(138,540)
Margins	(131,748)	(304,733)	(436,186)	(1,112,726)	(1,356,364)	(1,548,362)	(1,150,381)	(1,188,031)	(1,225,915)	(1,354,018)	(1,333,220)	(1,350,677)	(1,264,022)
Operating Expense	11,582,171	11,507,276	11,486,044	11,466,468	11,413,333	11,386,590	11,838,506	11,832,641	11,923,202	11,974,078	12,025,003	12,091,207	12,162,103
Rolling 12 Month OTIER	1.13	1.31	1.44	2.13	2.37	2,57	2.17	2.20	2.25	2.38	2.36	2.39	2.31



	2014 Monthly Margins				
	Actual	Budgeted	Difference		
January	\$428,469.46	\$580,616.96	-\$152,147.50		
February	-\$281,943.11	-\$40,449.04	-\$241,494.07		
March	-\$117,128.81	-\$160,540.04	\$43,411.23		
April	-\$299,259.75	-\$285,534.04	-\$13,725.71		
May	\$118,798.53	\$45,990.96	\$72,807.57		
June	-\$5,499.60	\$128,263.96	-\$133,763.56		
July	-\$72,927.95	\$209,531.96	-\$282,459.91		
August	-\$98,807.01	-\$189,921.04	\$91,114.03		
September	\$0.00	-\$208,594.00			
October	\$0.00	\$357,907.96			
November	\$0.00	\$710,869.96			
December	\$0.00	\$683,137.44			

2014 YTD Margins						
Actual	Budgeted	Difference				
\$428,469.46	\$580,616.96	-\$152,147.50				
\$146,526.35	\$540,167.92	-\$393,641.57				
\$29,397.54	\$379,627.88	-\$350,230.34				
-\$269,862.21	\$94,093.84	-\$363,956.05				
-\$151,063.68	\$140,084.80	-\$291,148.48				
-\$156,563.28	\$268,348.76	-\$424,912.04				
-\$229,491.23	\$477,880.72	-\$707,371.95				
-\$328,298.24	\$287,959.68	-\$616,257.92				
	\$79,365.68					
	\$437,273.64					
	\$1,148,143.60					
	\$1,831,281.04					

2	2014 Projected Margins	
	YTD + Actual	
	\$428,469.46	
	\$146,526.35	
	\$29,397.54	
	-\$269,862.21	
	-\$151,063.68	
	-\$156,563.28	
	-\$229,491.23	
	-\$328,298.24	
	-\$536,892.24	
	-\$178,984.28	
	\$531,885.68	
	\$1,215,023.12	

#### **AUGUST 2014** 219 ANALYSIS BUDGETED WO NOS. DESCRIPTION NUMBER COST LOAN FUNDS **UNIT COST UNIT COST** 57 9 RETIREMENTS 1,249.56 (1,249.56)100 **NEW LINE EXTENSIONS** 25 37,513.18 37,513.18 1,500.53 3,229.93 200 TIE LINES 0 0.00 300 MAJOR PROJECTS 0.00 4 602 SERVICE UPGRADES 4,325.15 4,325.15 1,081.29 1,920.25 1 1,361.61 1,361.61 603 SECTIONALIZERS 604 **REGULATORS** \*\*\* 606 POLES 63 POLES 187,034.53 187,034.53 2,968.80 2,410.75 701 SECURITY LIGHTS 15 8,274.13 8,274.13 551.61 423.50 1600 MINOR PROJECTS 12 13.074.48 13,074.48 158 TOTAL 252,832.64 250,333.52 601 SPECIAL EQUIPMENT ACCT# **METERS** 370.00 0 0.00 0.00 0.00 160.00 **TRANSFORMERS** 368.00 0 0.00 0.00 0.00 1,120.00 **TURTLES** 370.10 0 0.00 0.00 0.00 307.80 DISCONNECT METERS 370.20 96 29,548.34 29,548.34 OTHER SP EQUIP 365.00 1 20,886.62 20,886.62 20,886.62 97 TOTAL 50,434.96 50,434.96 25,620.38 MATERIAL MATERIAL OH 36,505.33 LABOR 12,939.07 LABOR OH 45,013.87 \*\*\* INCLUDES 2 POLES PAID FOR BY MT. RURAL TELEPHONE



109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

November 14, 2014

Dear Director:

NOTICE: THE SPECIAL BOARD MEETING OF THE BOARD OF DIRECTORS ON THURSDAY, NOVEMBER 20, 2014 AT 9:00 A.M. HAS BEEN CANCELLED.

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Monday, the twenty-fourth day of November 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely,

Roger L. Trent

Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

Spent

RLT/ps

- 1. Agenda
- 2. Miscellaneous Analysis

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November 14, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

NOTICE: THE SPECIAL BOARD MEETING OF THE BOARD OF DIRECTORS ON THURSDAY, NOVEMBER 20, 2014 AT 9:00 A.M. HAS BEEN CANCELLED.

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on Monday, November 24, 2014, at 9:00 a.m.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

processed

- 1. Agenda
- 2. Miscellaneous Analysis

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

November 14, 2014

#### Dear Director:

A Special Board Meeting of the Board of Directors will be held on Thursday, November 20, 2014 at 9:00 a.m. at the Grayson RECC headquarters, Grayson, Kentucky to review the 2015-2018 Work Plan construction bids.

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Monday, the twenty-fourth day of November 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely,

Roger L. Trent Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

RLT/ps

- 1. Agenda
- 2. Miscellaneous Analysis

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

November 14, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Special Board Meeting of the Board of Directors will be held on Thursday, November 20, 2014 at 9:00 a.m. at the Grayson RECC headquarters, Grayson, Kentucky to review the 2015-2018 Work Plan construction bids.

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on Monday, November 24, 2014, at 9:00 a.m.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks

Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

ps

- 1. Agenda
- 2. Miscellaneous Analysis

### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION BOARD MEETING AGENDA

On December 19, 2014 the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- 1. Sign Wavier of Notice
- Invocation
- Approval of the Minutes from the November Board Meeting
- Technical Services Report Brian Poling, Manager of Technical Services
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for October 2014 – Don Combs, Manager of Finance & Accounting
- Consideration and Appropriate Action on the 2015 Budget
- Consider Approval of the Following RUS Work Orders and Submit Them to RUS:

July 2014	Work Order No. 1200	\$204,542.14
	Work Order No. 1201	\$8,782.49
August 2014	Work Order No. 1202	\$237,259.04
	Work Order No. 1203	\$13,074.48
September 2014	Work Order No. 1204	\$201,241.30
	Work Order No. 1205	\$15,001.40
	Total	\$679,900.85

- Manager of Marketing & Member Services Report Kim Bush
- 9. Operations and Safety Reports Kyle Clevenger, Manager of Operations
- Approval of One Hundred Fourteen (114) New Memberships and Retirement of One Hundred Two (102) Existing Memberships for November 2014
- 11. Consider Approval of Accounts to be Charged Off to Reserve \$ 2,154.84
- Consider Approval of President's Business Expense in the Amount of \$91.59, Director's Business Expense in the Amount of \$17,797.82 and Attorney's Business Expense in the Amount of \$58.21
- President's Report Carol Hall Fraley
- Cooperative Legal Matters W. Jeffrey Scott
- KAEC Director's Report Jimmy Whitt
- 16 EKPC Director's Report Kenneth Arrington
- Consider Community Service and/or Donations

# GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION BOARD MEETING AGENDA PAGE 2

- 18. Attendance at Meetings Directors & Employees
- 19. Confirm Date for the January 2015 Board Meeting January 23, 2015
- 20. Additional Business
- 21. Adjourn

On October 24, 2014 at 8.38 a.m. Grayson Rural Electric Cooperative Corporation held a special board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION	Director Whitt gave the invocation.
CHARLESTON BOTTOMS	President Fraley asked the Board to consider crafting a response to East Kentucky Power's request for Grayson Rural Electric's Board of Directors, to submit a proposal for a settlement to the Charleston Bottoms case.
	Director Martin made a motion to go into Executive Session at 8:40 a.m., seconded by Director Whitt. Motion carried unanimously.
	The Grayson RECC Board and Staff thoroughly discussed what would be acceptable and necessary to cause us to stop proceedings in the Charleston Bottoms case.
	Motion was made by Director Martin, seconded by Director Dupuy and unanimously voted to come out of Executive Session at 9:52a.m.
CHARLESTON BOTTOMS CASE PROPOSAL TO EKPC	Motion was made by Director Dupuy, seconded by Director Rice and unanimously agreed upon, to have Legal Counsel Scott to prepare two alternate proposals to settle the Charleston Bottoms case and send them to East Kentucky Power Cooperative and all Member Systems Legal Counsels.
ADJOURN	Chairman Trent adjourned the meeting at 10:05 a.m.
Roger L. Trent, Chairman	Billy E. (Eddie) Martin, Secretary/Treasurer
W. Jeffrey Scott, Legal Counsel	

On October 20, 2014 at 9:05 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION Director Dupuy gave the invocation.

APPROVAL OF MINUTES Motion was made by Director Rice, seconded by Director Bentley and

unanimously agreed to approve the minutes from the September Board

Meeting for informational purposes only.

MANAGER OF TECHNICAL SERVICES

Brian Poling, Manager of Technical Services reported on the following:

There have been daily attempts to infiltrate our Information Technology Systems, but we have been able to block them. Last week our network

switch went out and it cost \$3,600 to repair.

Our telephone system also experienced problems last week. The existing phone system is seven years old and the technology no longer valid. Brian

planned to budget for a new phone system in the next budget.

2015-2018 WORK PLAN

President Fraley addressed the work plan for 2015-2018 and asked if there were any questions as it presented at the September 29, 2014 Board Meeting. No additional questions were forthcoming and she then read "The Resolution for the Four-Year Construction Work Plan" dated for 2015-2018 in the amount of \$20,705,201.00, prepared by Leidos, Inc. and Brian Poling.

Director Martin made a motion to accept the 2015-2018 Work Plan as presented, seconded by Director Dupuy and unanimously agreed upon by the

Board.

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

#### RESOLUTION

WHEREAS, a Four-Year Construction Work Plan dated 2015-2018 in the amount of \$20,705,201.00 has been prepared by Leidos, Inc. and Brian Poling, Grayson Rural Electric Cooperative Corporation's Manager of Technical Services.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of Grayson Rural Electric Cooperative Corporation hereby approves the 2015-2018 Work Plan as a plan of action, to be followed, or until amended with the approval of RUS.

I, Billy E. (Eddie) Martin, Secretary of Grayson Rural Electric Cooperative Corporation hereby certify that the foregoing is a true and correct copy of an excerpt taken from the minutes of a regular meeting of the Board of Directors held on October 20, 2014.

Billy E. (Eddie) Martin, Secretary/Treasurer

#### 2015-2018 WORK PLAN (CONTINUED)

The construction work plan packets will be mailed this week. The five contractors eligible to bid are Southern Electric, Pike Electric, Davis H. Elliott, Bluegrass Central, and Service Electric. When the bids are received, Staff will evaluate and compare them and make a recommendation to the Board at the November Board Meeting. Director Dupuy suggested that time be allotted to thoroughly review the bids. A special board meeting will be on Thursday, November 20<sup>th</sup>, at 9:00 a.m.

Director Martin asked if a performance bond was required and President Fraley said that Mike Norman had checked on this and it was not required.

#### FINANCIAL REPORT

Don Combs, Manager of Finance and Accounting, presented the Financial & Statistical Report for August 2014. Mr. Combs reported on the following:

### FINANCIAL & STATISTICAL REPORT FOR AUGUST

Kilowatt hour sales for the month of August (8/21-9/20) were -.54% under budget. Purchases for the time period of 8/1-31 were -6.70% under budget. Line loss for the last twelve months was 5.60%. Year to date margins were (\$330,743) compared to the budgeted amount of \$272,960. Maintenance was \$71,000 more than anticipated due to right of way circuit work and a 5 week month.

#### PSC CASES

Other things we are involved with are cases with the Public Service Commission; ETS Case; Schedule 3; Environmental Fuel Surcharge review, and the Fuel Adjustment Clause intervention with EKPC.

Current capital credit checks for member estates have been paid and are up to date.

#### APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR AUGUST 2014

Motion was made by Director Dupuy, seconded by Director Rice and unanimously agreed to approve the Financial and Statistical report for August 2014 as presented, for informational purposes only.

#### OPERATIONS REPORT

Kyle Clevenger, Manager of Operations, gave the Operations Report & Safety Report with Mike Martin, Assistant Manager of Operations. Mr. Clevenger reported on the following:

#### LOST TIME ACCIDENT

There were no lost time accidents to report this month.

#### SAFETY REPORT

The following safety meetings were held during September:

September 02 —Don Combs, Manager of Finance & Accounting, discussed retirement updates, monthly annuities, cost of living annuities, changes in NRECA insurance for age 65 plus and new 401K fund for 2050 retirees. President Fraley addressed the meter reading program and gave an update on capital credit rebates.

September 09 —Carol Fraley, President and CEO, turned the meeting over to David White for the KAEC monthly safety meeting discussing Capacitor Training with Safety Manual reference 507.10. He discussed capacitor safety, PPT, and had a demonstration with the units. Other items covered: Bradley Cherry – FR clothing reordering; monthly safety give-a-way; and Kyle reminding everyone, "If a line is not grounded it is not dead".

#### SAFETY REPORT (CONTINUED)

September 15 —Mike Martin, Assistant Manager of Operations, read a piece entitled "Are You Your Brother's Keeper" written by Steve Hedden, consultant for Safety Home Utility Training Services. The article stated that every crew member has a responsibility for safety on the job. Kippy reminded everyone to watch for the old black transformers and have them changed out. Don and Carol Ann talked about idle services. Bradley reminded everyone to order their FR clothing.

September 22 —Andrea McCleese, Technical Services Supervisor, turned the meeting over to Nancy Madden, who read the Bloodborne Pathogens Exposure Control Plan, passed out form for anyone requesting the Hepatitis B vaccine. Carol Fraley presented Joe Sargent a Certificate of Training for the completion of 8 hour Hazardous Waste Site worker refresher course. Kyle asks everyone to check for washed out poles that may need attention.

September 30 —Brian Poling, Mgr. of Technical Services, topic was on Staphylococcus Aureus (a common bacteria in the body), staph infections and MRSA. He talked about how these infections were contagious and how to avoid them.

Kyle continues to mention the necessity and importance of hard hats, rubber gloves and the use of ground chains. A line is not dead until it is grounded.

#### CONSTRUCTION

Construction built one hundred fifty-eight (158) new work orders for the month of September and worked zero (0) hour of overtime.

#### OVERTIME HOURS

The Maintenance Department worked two hundred thirty-five (235) hours of overtime during the month of September. The Engineering Department worked zero (0) hours of overtime.

#### **DELINQUENT NOTICES**

The Maintenance & Construction Departments collected on ninety-eight (98) delinquent accounts and disconnected twenty-nine (29) accounts in October.

#### CONTRACT CREWS

We have two (2) Pike crews working in the following areas:

Tony Seagraves--- Brushy, Greenup County and New Construction Jody Smallwood—Maintenance and New Construction

#### RIGHT-OF-WAY CREWS

We have eleven (11) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 641 trees, cut 1,059 trees, and cut 31,665 feet of brush/line and sprayed 162 spans of line. The crews are working in the following areas:

1 cutting crew in Carter, Lewis, and Greenup Counties

1 cutting crews in Elliott and Lawrence Counties

1 cutting crews in Rowan County

1 bucket truck crew in Lawrence and Elliott Counties

1 bucket truck crew in Rowan County

1 tractor crew in Carter County

1 bucket crew in Carter, Lewis, and Greenup Counties

1 spray crews in Lawrence County

1 spray crew in Carter County

1 spray crew in Rowan County

RIGHT-OF-WAY CREWS 1 circuit crew in Carter County (CONTINUED) We have one (1) Bobby Smith crew cutting in Carter County. ENGINEERING REPORT The Engineering Department released eighty-one (81) prints consisting of 4,540 feet of primary line and 1,150 feet of service wire. We currently have three (3) new services to be staked and three (3) to be drawn. There are approximately sixteen (16) miscellaneous jobs to be staked or drawn. ANTHONY 'TONY' BREWER New employee, Tony Brewer is doing a good job and will be moving to our area soon. APPROVAL OF NEW Motion was made by Director Rice, seconded by Director Martin and MEMBERSHIPS & unanimously agreed to approve eighty-seven (87) new memberships and RETIREMENT OF retirement of eighty-four (84) existing memberships for September 2014. **EXISTING MEMBERSHIPS** BAD DEBT WRITE-OFFS Motion was made by Director Dupuy, seconded by Director Bentley and unanimously agreed to charge off \$5,489.44 worth of bad debts and turn them over for collection. Director Arrington questioned the Alvin Gilliam charged off account. This was a house fire and Mr. Gillum is deceased. We will seek capital credits to resolve this account. APPROVAL OF CEO'S, Motion was made by Director Rice, seconded by Director Dupuy unanimously agreed to approve the President's business expense of DIRECTOR'S & ATTORNEY BUSINESS EXPENSES \$166.07, Director's business expenses of \$8,128.04 and Attorney's business expense of \$168.27. PRESIDENT'S REPORT President Fraley reported on the following: CLEAN UP DATE The designated cleanup day, October 13, 2014 was very successful. **FALL OUTING** The fall outing was a success and everyone had a good time. SUBSTATION READINGS The four substations read will be double checked before moving onto the next substation. Those consumers who have not corrected problems with their services will be turned over to Mr. Scott. GRECC BLOG President Fraley has been posting on blog and writing the newsletter about various issues affecting the Cooperative.

FIRST RESPONDER

WORK PLAN

The First Responder Meeting was a success with a big attendance. President Fraley sent a note to Chris Perry commending David White on a job well

President Fraley said she, Brian and Jeffrey had been thoroughly checking the wording on the new work plan contract. The packages are to be mailed

done.

this week.

KAEC TRAINING Construction and Maintenance men were in training at Licking Valley

R.E.C.C. with other cooperatives.

COBANK The new 4-year tern representative for the South Region for CoBank is

David L. Reinders.

**BROWNSTOWN LUNCH** Brownstown will be having lunch for the Cooperative today, employees and

directors.

LEGAL COUNSEL'S REPORT Legal Counsel Scott reported on the following:

PUBLIC SERVICE COMMISSION

His filing with the Public Service Commission was on the environmental surcharge response to commission staff case, fuel adjustment clause request, and he received from EKPC their response to the Commission's request.

Greg Shepler has been working with Mr. Scott on a contract, but he hasn't heard back from him.

Motion was made by Director Martin, seconded by Director Bentley and unanimously voted to go into Executive Session at 10:00 a.m. Executive Session ended at 10:37 a.m. upon motion by Director Martin, with a second by Director Whitt and a unanimous vote.

KAEC DIRECTOR'S REPORT Director Whitt reported the KAEC Board Meeting would be held tomorrow

and he would be leaving this afternoon to attend.

EKPC DIRECTOR'S REPORT Director Arrington said that his report the following:

> Mr. McNalley reported an August margin of \$4.9 million - \$21 million less than budget -due to milder weather lowering revenues and the related purchased power.

> Mr. McNalley reported the year-to-date margin through August of \$57.9 million was \$6.1 million more than the same point in 2013; largely due to last winter's extreme cold weather combined with lower than expected production and operating cost. Year-to-date margin for August was \$18.2 million over budget and is projected to be about \$62 million by year's end.

THANK YOU We received thank you letters from Isaac Harris, for purchasing his 4-H lamb

and Gatlin Griffith for the purchase of his 4-H lamb. We also received a thank you note from Tygart Creek Elementary for \$100 sponsorship.

**DONATIONS** President Fraley presented to the Board for their consideration the following

donation requests:

Elliott County High School - Spanish Club trip to Puerto Rico \$500 Girl Scouts of KY Wilderness Road - donation \$ 50 Isonville Elementary School PTO - fall festival \$ 50 Football parents - ad for 5K run/walk (Kippy and Willis's sons) \$ 25 Sandy Hook First Baptist Church of Sandy Hook \$150

shoe box and Thanksgiving Meals

Elliott Co. Christian Community Center - crisis donation \$100

Motion was made by Director Rice, seconded by Director Bentley and unanimously agreed to approve the donations as presented.

Program for the Veterans is November 11th at 7:30 a.m. and our honor VETERANS DAY

flight's veteran will be here.

MEETING ATTENDANCE The upcoming meetings will be attended by: Legal Counsel Scott - G & T Legal Seminar, Hilton Head, South Carolina Directors Trent, Whitt, Dupuy and Bentley - Director's Winter School in Nashville in December 12-17, 2014 at the Gaylord Resort, Nashville, TN Directors Trent, Whitt, Dupuy, Rice, Bentley and Arrington along with Legal Counsel Scott, President Fraley and two or three staff - KAEC Board Meeting, November 17-18, 2014 at the Louisville Marriott Downtown, Jefferson Street, Louisville, KY There was no additional business. ADDITIONAL BUSINESS **BOARD MEETING DATES** The November Board Meeting will be on Monday, November 24th. ADJOURN Chairman Trent adjourned the meeting at 11:45 a.m. Roger L. Trent, Chairman Billy E. (Eddie) Martin, Secretary/Treasurer W. Jeffrey Scott, Legal Counsel

#### Minutes of the Executive Session of the October 20, 2014 GRECC Board Meeting

On October 20, 2014 Grayson Rural Electric Cooperative Corporation held an executive session during its regular board meeting.

EXECUTIVE SESSION

Director Martin made a motion, seconded by Director Bentley to go into Executive Session at 10:00 a.m. and unanimously agreed upon.

CHARLESTON BOTTOMS

Matters concerning East Kentucky Power Cooperative and Charleston Bottoms were thoroughly discussed.

ADJOURN

Motion was made by Director Martin, seconded by Director Whitt and unanimously voted to come out of Executive Session at 11:37 a.m.

Roger L. Trent, Chairman

Billy E. (Eddie) Martin, Secretary/Treasurer

W. Jeffrey Scott, Legal Counsel

### President and CEO's Expenses

## September 2014

Check Date	Check	Description	Amount
10/08/14	164120	Visa Expenses	
		*8/29 – Work Plan Review Meeting – meal expense *9/03 – UUS Update Meeting – meal expense *9/11 – Work Plan Finalization – meal expense *9/12 – EKPC Member Services Meeting – meal exp. *9/15-16 – KAEC Board Meeting, Louisville, KY - meal expense \$76.86 - room expense \$70.80	\$11.37 \$12.00 \$13.63 \$13.83 \$147.66
10/30/14	164298	KAEC - Replenish Manager Assoc. Account - annual dues	\$300.00
		Total Expenses	\$498.49

<sup>\*</sup>Prorated

### **DIRECTORS & ATTORNEY EXPENSES**

# September-14

	NRECA Region II & III (9/23-26); GRECC Bd. Mtg. (9/29)	S	1,044.80
MISC -	(		-
VISA -			0.00
	Cash in Lieu of Insurance		637.63
	24 – Hr. Insurance		0.70
TOTAL -		S	1,683.13
JIM BENTLEY			
Per Diem -	NRECA Region II & III (9/23-26); GRECC Bd. Mtg. (9/29)	\$	1,001.12
MISC -			0.00
VISA -			0.00
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance	_	1.08
TOTAL		\$	1,639.83
HAROLD DUPUY			
	Planning & Review Committee Mtg. (9/19); NRECA Region II & III (9/22-26);		
	GRECC Bd. Mtg. (9/29)	\$	1,467.20
MISC -			
VISA -			0.00
	Cash in Lieu of Insurance		637.63
	24-Hr. Insurance		0.70
		\$	2,105.53
TOTAL -			
EDDIE MARTN	Planning & Review Committee Mtg. (9/19); GRECC Bd. Mtg. (9/29)	\$	417 92
EDDIE MARTN Per Diem	Planning & Review Committee Mtg. (9/19); GRECC Bd. Mtg. (9/29)	\$	417.92
EDDIE MARTN Per Diem MISC -	Planning & Review Committee Mtg. (9/19); GRECC Bd. Mtg. (9/29)	\$	10.0
EDDIE MARTN Per Diem		\$	417.92 - 0.00 637.63
EDDIE MARTN Per Diem MISC -	Planning & Review Committee Mtg. (9/19); GRECC Bd. Mtg. (9/29)  Cash in Lieu of Insurance 24 – Hr. Insurance	\$	1

WILLIAM T. RI	ICI			
Per Diem	-	Planning & Review Committee Mtg. (9/19); NRECA Region II & III (9/22-26);		
		GRECC Bd. Mtg. (9/29)	\$	1,244.80
MISC				-
VISA	-			0.00
		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance	-	0.49
			S	1,882.92
ROGER TRENT	7			
Per Diem	-	Planning & Review Committee Mtg. (9/19); NRECA Region II & III (9/22-26);		
		GRECC Bd. Mtg. (9/29)	\$	1,278.40
MISC	-			14
VISA	-			0.00
		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance		0.49
*			\$	1,916.52
JIMMY WHITT				
Per Diem	-	Travel Day KAEC Bd. Mtg. (9/15); NRECA Region II & III (9/23-26);		
		GRECC Bd. Mtg. (9/29)	\$	1,418.40
MISC	-	KAEC Bd. Mtg.		158.45
VISA	-			0.00
		Cash in Lieu of Insurance		637.63
TOTAL	-	24 – Hr. Insurance		1.08
			S	2,215.56
JEFF SCOTT				
		Reimburse Guidestar Subscription	\$	125.00
MISC	-			+
TOTAL	+		S	125.00

On October 15, 2014 at 9:00 a.m. Grayson Rural Electric Cooperative Corporation held a special board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; and Priscilla Sparks, Executive Assistant.

INVOCATION Director Dupuy gave the invocation.

CHARLESTON BOTTOMS President Fraley stated the special meeting was called in regards to East

Kentucky Power's request to meet with Grayson Rural Electric's Board of

Directors, as requested at EKPC's October 2014 Board Meeting.

**EXECUTIVE SESSION** Director Martin made a motion to go into Executive Session, seconded by

Director Whitt. Motion carried unanimously. President Fraley and Director Arrington attended the October 7th East Kentucky Power monthly board meeting. They were asked not to leave during Executive Session. Campbell asked if Tony Campbell, Paul Hawkins and a few others could meet with GRECC representatives on Case 2012-0270. EKPC specified that no attorneys would be present. Grayson agreed to try to set up the meeting

for the following week on October 16.

The Grayson RECC Board and Staff thoroughly discussed what would be acceptable and necessary to cause us to drop proceedings in the Charleston Bottoms case. The Board agreed to meet with EKPC representatives on

October 16, 2014.

Motion was made by Director Martin, seconded by Director Whitt and

unanimously voted to come out of Executive Session at 11:55 a.m.

**ADJOURN** Chairman Trent adjourned the meeting at 11:56 a.m.

Roger L. Trent, Chairman Billy E. (Eddie) Martin, Secretary/Treasurer

#### Combs Report

#### Nov 20, 2014

#### KWH Sales & Purchases: Sept 2014

Sales: Month: -6.58% under Budget (9/21 – 10/20)

YTD : -.28 % over Budget Last Year to Date: .25 % more

Purchases: Month: -2.30 % Under Budget (9/1 - 9/30)

YTD: 1.06 % over Budget

Line Loss: Month:

11.46 %

Matched: 4.07

%

YTD:

9.37 %

Last 12 Months: 5.48 %

#### Form 7: Sept 2014

Electric Revenue LESS Purchased Power:	\$ 24,682	Less
Operations Expense	\$ 21,470	More
Maintenance Expense	\$ 17,791	More
Informational Advertising	\$ 8,030	More
Margins	\$ 76,488	Less

#### Form 7: Year to Date

Margins:	\$ (615,880
Budgeted:	\$ 61,866

#### **Monthly Reports:**

- Financial Data Quarterly Packet
- 219 Analysis Page 2

#### Other Items:

- · PSC
  - Modifications to Schedules 3 & 14(b)
  - o ESC Review
  - FAC EKPC-intervention

0

			S	EPTEMB	ER 2014			
				219 ANA	LYSIS			
								BUDGETED
WO NOS.	DESCRIPTION		NU	JMBER	COST	LOAN FUNDS	UNIT COST	UNIT COST
9	RETIREMENTS		51		233.27	(233.27)		
100	NEW LINE EXTENSIONS		24		55,858.39	55,858.39	2,327.43	3,229.93
200	TIE LINES							
300	MAJOR PROJECTS		0		0.00	0.00		
602	SERVICE UPGRADES		2		1,684.13	1,684.13	842.07	1,920.25
603	SECTIONALIZERS		3		9,328.29	9,328.29		
604	REGULATORS		1		2,062.53	2,062.53		
606	POLES		36	POLES	118,902.40	118,902.40	3,302.84	2,410.75
701	SECURITY LIGHTS		26		13,638.83	13,638.83	524.57	423.50
1600	MINOR PROJECTS		13		15,001.40	15,001.40		
	TOTAL		153		216,709.24	216,242.70		
601	SPECIAL EQUIPMENT	ACCT#						
4.7	METERS	370.00	12		5,650.26	5,650.26	470.86	160.00
	TRANSFORMERS	368.00	0		0.00	0.00	0.00	1,120.00
	TURTLES	370.10	0		0.00	0.00	0.00	
	DISCONNECT METERS	370.20	0		0.00	0.00	0.00	
	OTHER SP EQUIP	365.00	0		0.00	0.00	0.00	
	TOTAL		12		5,650.26	5,650.26		
	MATERIAL			,	26,249.68			
	MATERIAL OH				36,588.00			
	LABOR				13,407.33			
	LABOR OH				48,709.79			

# Quarterly Financial Data thru September 2014

# Energy Sales & Purchases

- Annualized Graph
- YTD Kwh Data
- Load Factors
- Service Comparison
- Degree Day Data

# **Operating Statement**

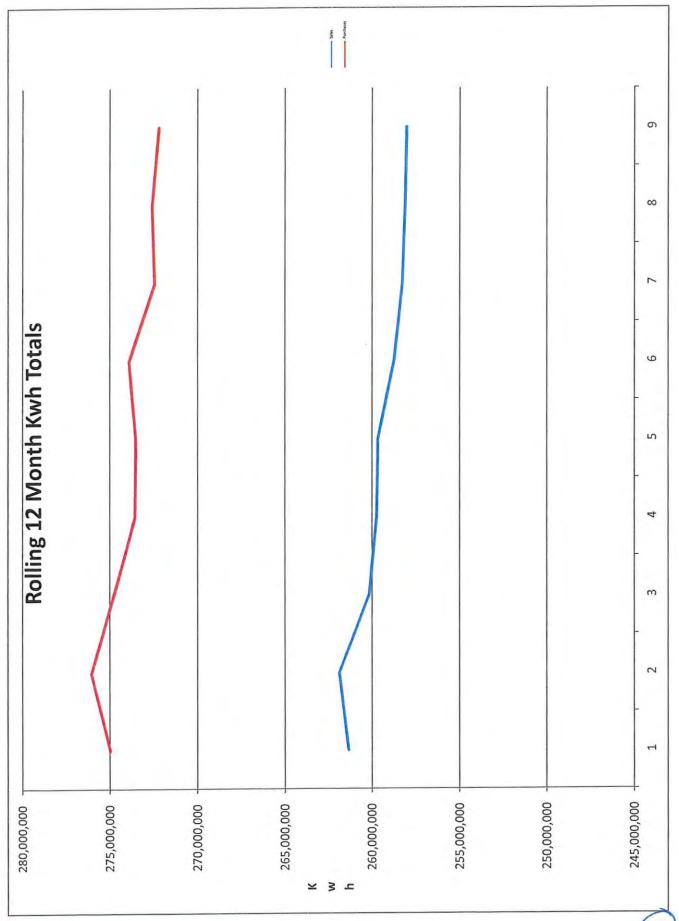
- Budget Comparison
- Annualized Data

# Capital Expenditures

- Work Order Summary
- Major Projects & General Plant Expenditures

### Miscellaneous

- Overtime
- CRC



			RESIDE	NTIAL				1			GENERAL				
2014		Actual			Bud	get		1		Actual			Budget		
		\$	UNIT						KWH	\$	UNIT				
JANUARY	23,401,857	2,939,677	0.1256	20,792,087	\$	2,765,348	0.1330	1	681,215	\$ 136,246	0.2000	564,107	\$ 135,386	0.2400	
EBRUARY	17,084,278	2,207,715	0.1292	15,622,081	\$	2.077.737	0.1330	i	493.857	\$ 109,092	0.2209	439,271	\$ 105,425	0.2400	
MARCH	13,035,580	1,671,845	0.1283	12,799,237	\$	1,689,499	0.1320	1	398.809	\$ 95,165	0.2386	382,294	\$ 91.751	0.2400	
APRIL	9,745,027	1,367,604	0.1403	10,232,273	\$	1,350,660	0.1320	i	337,372	\$ 92,002	0.2727	331,487	\$ 79.557	0.2400	
ЛAY	12,024,716	1,658,367	0.1379	12,525,807	\$	1,660,922	0.1326	i	443,982	\$ 110,210	0.2482	444,589	\$ 106,701	0.2400	
UNE	13,427,647	1,845,197	0.1374	14,079,188	\$	1,866,900	0.1326	Ī	521,563	\$ 123,111	0.2360	516,513	\$ 123,963	0.2400	
ULY	12,491,457	1,729,995	0.1385	15,238,010	\$	2,020,560	0.1326	i	516,350	\$ 125,092	0.2423	538.893	\$ 129,334	0.2400	
UGUST	12,526,297	1,723,915	0.1376	12,506,392	\$	1,650,844	0.1320	i	512,774	\$ 124,651	0.2431	461,574	\$ 110,778	0.2400	
EPTEMBER	9,685,539	1,367,012	0.1411	10,428,511	\$	1,376,563	0.1320	1	400.376	\$ 107,715	0.2690	402,683	\$ 96,644	0.2400	
OCTOBER			#DIV/0!	13,912,520	\$	1,844,800	0.1326	1	12224		#DIV/0!	480,514	\$ 115.323	0.2400	
IOVEMBER			#DIV/0!	18,405,624	\$	2,444,267	0.1328	1			#DIV/0!	532,848	\$ 127.884	0.2400	
ECEMBER			#DIV/0!	20,481,433	\$	2,725,331	0.1331	Ì			#DIV/0!	646,457	\$ 155,150	0.2400	
	123,422,398	16,511,327	\$0.1338	177,023,164	*****	23,473,432	\$0.1326	1	4,306,298	################	\$0.2376	5,741,230	\$1,377,895	\$0.2400	
	=========		=======	124,223,588	===	-1%	=======================================	=====	= =======	=======	======	=======	=======		=
				124,223,300		-170						4,081,411	6%		

			S	MALL COMM	ERCIAL		1			e	LARGE POW	ER		
2014		Actual			Budget					Actual				Budget
	KWH	\$	UNIT					KWH	\$	UNIT				
JANUARY	1,936,089	\$ 256,026	0.1322	1,711,915	\$ 239,668	0.1400	1	2,718,889	\$ 272,936	0.1004	2,752,670	\$	289,030	0.1050
FEBRUARY	1,539,488	\$ 211,031	0.1371	1,378,502	\$ 192,990	0.1400	İ	2,299,480	\$ 245,461	0.1067	2,303,552	\$	241,873	0.1050
MARCH	1,293,583	\$ 176,338	0.1363	1,280,562	\$ 179,279	0.1400	i	2,176,208	\$ 227,550	0.1046	2,221,205	\$	233,227	0.1050
APRIL	1,143,338	\$ 168,299	0.1472	1,124,727	\$ 157,462	0.1400	1	2,060,842	\$ 231,681	0.1124	2,099,745	\$	220,473	0.1050
MAY	1,346,412	\$ 194,168	0.1442	1,341,444	\$ 187,802	0.1400	1	2,547,758	\$ 270,145	0.1060	2,307,840	\$	242,323	0.1050
JUNE	1,376,789	\$ 199,317	0.1448	1,406,207	\$ 196,869	0.1400	ì	2,435,792	\$ 258,935	0.1063	2,436,816	\$	255,866	0.1050
JULY	1,333,914	\$ 194,402	0.1457	1,472,485	\$ 206,148	0.1400	1	2,376,528	\$ 257,140	0.1082	2,588,510	\$	271,794	0.1050
AUGUST	1,347,145	\$ 194,903	0.1447	1,328,794	\$ 186,031	0.1400	Í	2,299,679	\$ 250,367	0.1089	2,456,946	\$	257,979	0.1050
SEPTEMBER	1,155,343	\$ 170,480	0.1476	1,158,570	\$ 162,200	0.1400	1	2,001,352	\$ 221,670	0.1108	2,181,826	\$	229,092	0.1050
OCTOBER			#DIV/0!	1,244,897	\$ 174,286	0.1400	1			#DIV/0!	2,245,620	\$	235,790	0.1050
NOVEMBER			#DIV/0!	1,488,622	\$ 208,407	0.1400	1			#DIV/0!	2,370,487	\$	248,901	0.1050
DECEMBER			#DIV/0!	1,688,552	\$ 236,397	0.1400				#DIV/0!	2,724,840	\$	286,108	0.1050
	12,472,101	\$1,764,964	\$0.1415	16,625,277	\$2,327,539	\$0.1400		20,916,528	\$2,235,885	\$0.1069	28,690,057	9	\$3,012,456	\$0.1050
			=======	12,203,206	2%		=======			=======	21,349,111	==:	-2%	]



KWH 2,502,247 2,405,047 2,354,647	\$	\$ 171,820 170,868	Actual UNIT 0.0687	2.184.084	_		Budget	KWH		\$	Actual UNIT				Budget
2,502,247 2,405,047 2,354,647	~	171,820	0.0687	2.184.084	_			KWH		\$	UNIT				
2,405,047 2,354,647	~			2.184.084											
2,354,647	\$	170.868			5	148,518	0.0680	4,244	\$	638	0.1503	4,244	\$	645	0.1520
11-11-11-11-11-11-11-11-11-11-11-11-11-	-		0.0710	2,142,803	\$	145,711	0.0680	4,244	\$	638	0.1503	4.244	\$	645	0.1520
077 047	\$	152,791	0.0649	2,520,386	\$	171,386	0.0680	4,244	\$	615	0.1449	4.244	\$	645	0.1520
.977.847	S	145,328	0.0735	2.034,736	\$	138,362	0.0680	4.244	\$	648	0.1527	4,244	\$	645	0.1520
2,283,847	\$	166,210	0.0728	2,141,507	\$	145,622	0.0680	4,244	\$	654	0.1541	200	\$	645	0.1520
.425,447	\$	175,331	0.0723	2,373,415	\$	161,392	0.0680	4.244	\$	661	0.1557		\$	645	0.1520
2,646,247	\$	188,772	0.0713	2,750,995	\$	187,068	0.0680	4,244	\$	661	0.1557		\$	645	0.1520
2,711,047	\$	190,745	0.0704	2,748,185	\$	186,877	0.0680	4,244	\$	657	0.1548	4.244	S	645	0.1520
2,495,047	\$	179,194	0.0718	2,675,579	\$	181,939	0.0680	4,244	\$	651	0.1534	4,244	\$	645	0.1520
7			#DIV/0!	2,775,431	\$	188,729	0.0680				#DIV/0!	4,244	\$	645	0.1520
			#DIV/0!	2,663,907	\$	181,146	0.0680				#DIV/0!	4,244	\$	645	0.1520
			#DIV/0!	2,457,937	\$	167,140	0.0680				#DIV/0!	4,244	\$	645	0.1520
1,801,423	\$	1,541,059	\$0.0707	29,468,964	\$2	2,003,890	\$0.0680	38,196		\$5,823	\$0.1525	50,928	9	7,741	\$0.1520
======	==:			04 574 000	==		=======================================		==:		=======	======	===	====	=======
2,	283,847 ,425,447 ,646,247 ,711,047 ,495,047	283,847 \$ .425,447 \$ .646,247 \$ .711,047 \$ .495,047 \$	.283,847 \$ 166,210 .425,447 \$ 175,331 .646,247 \$ 188,772 .711,047 \$ 190,745 .495,047 \$ 179,194	.283,847 \$ 166,210 0.0728 .425,447 \$ 175,331 0.0723 .646,247 \$ 188,772 0.0713 .711,047 \$ 190,745 0.0704 .495,047 \$ 179,194 0.0718 #DIV/0! #DIV/0!	.283,847 \$ 166,210 0.0728 2,141,507 .425,447 \$ 175,331 0.0723 2,373,415 .646,247 \$ 188,772 0.0713 2,750,995 .711,047 \$ 190,745 0.0704 2,748,185 .495,047 \$ 179,194 0.0718 2,675,579 #DIV/0! 2,775,431 #DIV/0! 2,663,907 #DIV/0! 2,457,937	.283,847 \$ 166,210 0.0728 2,141,507 \$ .425,447 \$ 175,331 0.0723 2,373,415 \$ .646,247 \$ 188,772 0.0713 2,750,995 \$ .711,047 \$ 190,745 0.0704 2,748,185 \$ .495,047 \$ 179,194 0.0718 2,675,579 \$ .495,047 \$ 179,194 0.0718 2,675,579 \$ .495,047 \$ 179,194 0.0718 2,675,579 \$ .495,047	283,847 \$ 166,210 0.0728 2,141,507 \$ 145,622 425,447 \$ 175,331 0.0723 2,373,415 \$ 161,392 ,646,247 \$ 188,772 0.0713 2,750,995 \$ 187,068 ,711,047 \$ 190,745 0.0704 2,748,185 \$ 186,877 ,495,047 \$ 179,194 0.0718 2,675,579 \$ 181,939 #DIV/0! 2,775,431 \$ 188,729 #DIV/0! 2,663,907 \$ 181,146 #DIV/0! 2,457,937 \$ 167,140 ,801,423 \$1,541,059 \$0.0707 29,468,964 \$2,003,890	283,847 \$ 166,210 0.0728 2,141,507 \$ 145,622 0.0680   .425,447 \$ 175,331 0.0723 2,373,415 \$ 161,392 0.0680   .646,247 \$ 188,772 0.0713 2,750,995 \$ 187,068 0.0680   .711,047 \$ 190,745 0.0704 2,748,185 \$ 186,877 0.0680   .495,047 \$ 179,194 0.0718 2,675,579 \$ 181,939 0.0680   .495,047 \$ 179,194 0.0718 2,675,579 \$ 181,939 0.0680   .405,047 \$ 100,047 \$ 2,775,431 \$ 188,729 0.0680   .405,047 \$ 100,047 \$ 2,457,937 \$ 167,140 0.0680   .405,047 \$ 100,047 \$ 2,457,937 \$ 167,140 0.0680   .405,047 \$ 100,04	283,847 \$ 166,210 0.0728 2,141,507 \$ 145,622 0.0680   4,244 425,447 \$ 175,331 0.0723 2,373,415 \$ 161,392 0.0680   4,244 ,646,247 \$ 188,772 0.0713 2,750,995 \$ 187,068 0.0680   4,244 ,711,047 \$ 190,745 0.0704 2,748,185 \$ 186,877 0.0680   4,244 ,495,047 \$ 179,194 0.0718 2,675,579 \$ 181,939 0.0680   4,244 #DIV/0! 2,775,431 \$ 188,729 0.0680   4,244 #DIV/0! 2,663,907 \$ 181,146 0.0680   4,244 #DIV/0! 2,457,937 \$ 167,140 0.0680   4,244 ,801,423 \$1,541,059 \$0.0707 29,468,964 \$2,003,890 \$0.0680   38,196	283,847 \$ 166,210 0.0728 2,141,507 \$ 145,622 0.0680	283,847 \$ 166,210	283,847 \$ 166,210 0.0728 2,141,507 \$ 145,622 0.0680	283,847 \$ 166,210 0.0728 2,141,507 \$ 145,622 0.0680 4,244 \$ 654 0.1541 4,244 4,25,447 \$ 175,331 0.0723 2,373,415 \$ 161,392 0.0680 4,244 \$ 661 0.1557 4,244 4,646,247 \$ 188,772 0.0713 2,750,995 \$ 187,068 0.0680 4,244 \$ 661 0.1557 4,244 4,045	283,847 \$ 166,210	283,847 \$ 166,210 0.0728 2,141,507 \$ 145,622 0.0680 4,244 \$ 654 0.1541 4,244 \$ 645 4,245,447 \$ 175,331 0.0723 2,373,415 \$ 161,392 0.0680 4,244 \$ 661 0.1557 4,244 \$ 645 4,646,247 \$ 188,772 0.0713 2,750,995 \$ 187,068 0.0680 4,244 \$ 661 0.1557 4,244 \$ 645 4,244



					TOTAL SALE	S		
2014				Actual				Budget
-	KWH		\$	UNIT				
JANUARY	31,244,541	\$ :	3,777,343	0.1209	28,009,108	\$	3,578,595	0.1278
FEBRUARY	23,826,394	\$ :	2,944,805	0.1236	21,890,454	\$	2,764,381	0.1263
MARCH	19,263,071		2,324,304	0.1207	19,207,928	\$	2,365,786	0.1232
APRIL	15,268,670		2,005,562	0.1314	15,827,212	\$	1,947,159	0.1230
MAY	18,650,959	\$ :	2,399,754	0.1287	18,765,432	\$	2,344,016	0.1249
JUNE	20,191,482	\$ :	2,602,552	0.1289	20,816,383	\$	2,605,635	0.1252
JULY	19,368,740	\$ :	2,496,062	0.1289	22,593,137	\$	2,815,549	0.1246
AUGUST	19,401,186	\$ :	2,485,238	0.1281	19,506,135	\$	2,393,154	0.1227
SEPTEMBER	15,741,901	\$ :	2,046,722	0.1300	16,851,412	\$	2,047,083	0.1215
OCTOBER	0	\$		#DIV/0!	20,663,225	\$	2,559,573	0.1239
NOVEMBER	0	\$	-	#DIV/0!	25,465,732	\$	3,211,249	0.1261
DECEMBER	0	\$		#DIV/0!	28,003,462	\$	3,570,771	0.1275
	182,956,944	\$2:	3,082,342	\$0.1262	257,599,620		\$32,202,952	\$0.1250
	== ========	===	======	=======	========	==		======
	20000000		ual vs. Bud					
	15,741,901	Mor		2014	16,851,412		-6.58%	
	182,956,944	YTE	)		183,467,200		-0.28%	
		Cor	npared to	2013				
	15,741,901	Mor	nth		15,822,069		-0.51%	
	182,956,944	YTE	)		182,507,465		0.25%	1



#### TOTAL PURCHASES

							TOTALPO	IRCHASES		
2014	11					Actual			Budget	
-	-11	DEMAND	KWH		\$	UNIT	LD FCT			
JANUARY	11	80,022	34.019.417	\$	2,475,095	0.0728	59.05%	29,677,694	\$2,107,116	0.0710
FEBRUARY	11	68,166	26,958,772	\$	1,966,923	0.0730	54.93%		\$1,911,468	0.0719
MARCH	II	61,876	25,169,343	\$	1,735,123	0.0689	56.50%		\$1,635,465	0.0711
APRIL	11	47,798	16,991,826	\$	1,326,474	0.0781	49.37%	17,891,075	\$1,341,831	0.0750
MAY	II	38,216	17,949,402	\$	1,355,831	0.0755	65.23%	18,040,542	\$1,407,162	0.0780
JUNE	11	48,040	20,531,862	\$	1,616,862	0.0787	59.36%	20,307,811	\$1,584,009	0.0780
JULY	11	48,723	21,135,450	\$	1,653,014	0.0782	60.25%	23,177,771	\$1,715,155	0.0740
AUGUST	11	44,418	21,334,747	\$	1,615,983	0.0757	66.71%	22,867,738	\$1,692,213	0.0740
SEPTEMBER	11	45,904	17,779,219	\$	1,389,136	0.0781	53.79%	18,197,539	\$1,364,815	0.0750
OCTOBER	11					#DIV/0!	#DIV/0!	18,997,141	\$1,310,803	0.0690
NOVEMBER	11					#DIV/0!	#DIV/0!	22,669,273	\$1,609,518	0.0710
DECEMBER	II					#DIV/0!	#DIV/0!	28,123,137	\$1,996,743	0.0710
	11	************	\$201,870,038	\$	15,134,441	\$0.0750	***********	269,548,753	\$19,676,298	\$0.0730
	====			==		=======	=======	=======		
						Actual vs.	Budget			
			17,779,219	M	onth	2014		18,197,539	-2.30%	
			201,870,038	Y	TD			199,759,203	1.06%	



GR	OSS MARGINS	
Actual	Budget	

2014	Actual	Budget	Variance	Line Loss	Fuel Adj.	Fuel Adj. \$	ESC Rate	ESC \$
JANUARY	\$1,302,248	\$ 1,471,478	(\$169,230)	8.16%	(0.001336)	(44 494)	8.54%	227 404
FEBRUARY	\$977.882	\$ 1,471,478 \$ 852,912	\$124,970	11.62%	(0.001326) 0.001326 -	(41,181) 30,962	6.47%	337,194
MARCH	\$589.181	\$ 730,322	(\$141,141)	23.47%	0.001326 -	10.578	3.31%	297,536
	***************************************		4	57.7.1.1.2		0.77		75,222
APRIL	\$679,088	\$ 605,328	\$73,760	10.14%	0.002792	42,338	7.06%	131,520
MAY	\$1,043,923	\$ 936,854	\$107,069	-3.91%	0.002779	51,841	8.15%	180,505
JUNE	\$985,690	\$ 1,021,626	(\$35,936)	1.66%	0.002402	48,627	9.51%	225,526
JULY	\$843,048	\$ 1,100,394	(\$257,346)	8.36%	0.002557	49,482	9.39%	214,114
AUGUST	\$869,255	\$ 700,941	\$168,314	9.06%	0.002715	52,632	8.60%	196,851
SEPTEMBER	\$657,586	\$ 682,268	(\$24,682)	11.46%	0.002775	43,675	7.56%	143,988
OCTOBER	\$0	\$ 1,248,771	(\$1,248,771)	#DIV/0!	(0.000148)		8.05%	
NOVEMBER	\$0	\$1,601,731	(\$1,601,731)	#DIV/0!	,			
DECEMBER	\$0	\$1,574,028	(\$1,574,028)	#DIV/0!				
44	***		(\$154,223)	9.37%	0.001641	288,954	7.66%	1,802,456



### Monthly Load Factors

Purchases		DEMAND	KWH			5	UNIT	LD FCT	YTD AVG
	January	63,341	33,424,784	\$	2,255,038	\$	0.0675	73%	
	February	57,670	29,219,860	\$	2,024,380		0.0693	70%	
	March	56,737	23,202,333	\$	1,533,361	\$	0.0661	57%	
	April	36,431	17,288,222	\$	964,540		0.0558	66%	
	May	42,585	18,670,712	\$	1,080,671	S	0.0579	61%	
	June	49,826	22,982,666	\$	1,477,215		0.0643	64%	65%
	July	52,282	25,442,090	\$	1,729,418	100	0.0680	68%	
	August	55,632	24,772,006	\$	1,690,912		0.0683	62%	
	September	47,505	18,731,845	\$	1,291,562	1.0	0.0690	55%	64%
				\$				63%	
	October	49,588	22,320,222		1,375,048 1,098,058	\$	0.0616		64%
	November	40,027	18,111,221	\$			0.0606	63%	
	December	69,330	33,300,056	\$	2,238,111	\$	0.0672	67%	
		620,954	287,466,017	\$	18,758,314	\$	0.0653	64%	
2011	January	66,761	32,080,464	\$	2,272,447	\$	0.0708	67%	
	February	68,052	24,655,768	\$	1,727,830	\$	0.0701	50%	
	March	46,648	22,820,040	\$	1,436,708	\$	0.0630	68%	62%
	April	42,991	17,435,848	\$	1,224,685	\$	0.0702	56%	60%
	May	47,413	18,743,821	\$	1,295,329	\$	0.0691	55%	59%
	June	48,854	20,458,633	\$	1,536,216	\$	0.0751	58%	59%
	July	52,856	25,571,688	\$	1,816,645	\$	0.0710	67%	60%
	August	51,273	17,974,880	\$	1,365,353	\$	0.0760	49%	59%
	September	42,592	19,190,134	\$	1,366,901	\$	0.0712	63%	59%
	October	42,592	19,190,134	\$	1,366,901	\$	0.0712	63%	60%
	November	50,478	21,100,143	\$	1,611,989	\$	0.0764	58%	59%
	December	54,190	25,977,715	\$	1,885,258	\$	0.0726	67%	60%
		614,700	265,199,268	\$	18,906,262	\$	0.0713	60%	60%
	14	e.		2					
2012	January	54,266	27,569,890	\$	1,958,185		0.0710	71%	
3.52	February	56,717	23,993,230	\$	1,707,702		0.0712	59%	
	March	48,681	19,081,833	\$	1,353,117		0.0709	54%	61%
	April	39,286	17,301,235	\$	1,175,202		0.0679	61%	61%
	May	46,817	18,903,170	\$	1,368,279		0.0724	56%	60%
	June	56,468	20,243,026	\$	1,547,427		0.0764	50%	58%
	July	56,343	24,794,000	\$	1,770,804		0.0714	61%	59%
	August	50,392	21,874,421	\$	1,562,153		0.0714	60%	59%
	September	44,985	18,054,034	\$	1,354,759		0.0750	56%	59%
	October	39,872	19,126,602	\$	1,385,833		0.0725	67%	59%
	November	51,884	23,642,618	\$	1,800,485		0.0762	63%	59%
	December	52,118	25,619,863	\$	1,954,640		0.0763	68%	61%
	December	597,829	260,203,922	\$	18,938,586	\$	0.0728	61%	0176
				-		-		Managemen	
2013	January	60,229	28,581,771	\$	2,005,585		0.0702	66%	66%
	February	56,994	25,865,070	\$	1,840,912		0.0712	63%	64%
	March	56,184	26,448,451	\$	1,845,738		0.0698	65%	65%
	April	47,039	18,207,168	\$	1,392,200		0.0765	54%	62%
	May	42,351	18,007,323	\$	1,407,738		0.0782	59%	61%
	June	46,826	20,149,631	\$	1,583,261		0.0786	60%	61%
	July	50,501	22,598,775	\$	1,657,141		0.0733	62%	61%
	August	48,310	21,190,754	\$	1,553,012		0.0733	61%	61%
	September	47,042	18,161,664	\$	1,360,442		0.0749	54%	60%
	October	38,294	18,822,529	\$	1,279,277		0.0680	68%	61%
	November	56,145	23,732,381	\$	1,711,043		0.0721	59%	60%
	December	56,465	27,783,236	\$	2,003,502		0.0721	68%	62%
		606,380	269,548,753	\$	19,639,851	\$	0.0729	62%	
2014	January	80,022	34,019,417	\$	2,475,095		0.0728	59.05%	59%
	February	68,166	26,958,772	\$	1,966,923		0.0730	54.93%	57%
	March	61,876	25,169,343	\$	1,735,123		0.0689	56.50%	57%
	April	47,798	16,991,826	\$	1,326,474		0.0781	49.37%	55%
	May	38,216	17,949,402	\$	1,355,831		0.0755	65.23%	57%
	June	48,040	20,531,862	\$	1,616,862		0.0787	59.36%	57%
	July	48,723	21,135,450	\$	1,653,014		0.0782	60.25%	58%
	August	44,418	21,334,747	\$	1,615,983		0.0757	66.71%	59%
	September	45,904	17,779,219	\$	1,389,136		0.0781	53.79%	58%
	October		V. A. S.			#	DIV/0!	#DIV/0!	#DIV/0!
	November						DIV/0!	#DIV/0!	#DIV/0!
	December						DIV/0!	#DIV/01	#DIV/01
							DIV/0!	#DIV/0!	F 7 C 1 V
						-			

Customer	s by Rate Class	Dec-08	Dec-10	Dec-11	Dec-12	Dec-13	Sep-14	Custome	r Change
Dedide-U-1		Number	Number	Number	Number	Number	Number	since 12/08	ytd
Residential	10 Trailer-Electric	2.040	2.000		2222	4000			
	11 House-Gas	2,919	2,839	2741	2677	2662	2614	-10.45%	-1.79%
	13 Trailer-Gas	3,709	3,556	3376	3290	3225	3069	-17.26%	-4.74%
		934	842	789	788	761	712	-23.77%	-6.22%
	14 House-Electric 20	5,574	5,800	5720	5680	5701	5555	-0.34%	-2.57%
		2	0	0	0	0	0		
	61 S/L only	102	107	100	100	109	102	0.00%	-7.00%
		13,240	13,144	12,726	12,535	12,458	12,052	<u>-8.97%</u>	-3.26%
Camps & Barns									
The state of the s	12 Camps & Barns (old)	1,143	1,100	816	571	521	470	-58.88%	-8.93%
	15 Camps	1,1	1,100	59	184	213	279	-30.00%	-0.93%
	16 Barns			218	325	355	397		
	17 Garages, Out Buildings			255	396	438			
	18 Meters on Poles			108	134		713		
	19 Un-inhabitable Houses			25	28	137	182		
	20 Miscellaneous			0		32	32		
	20 Wiscenarieous	1,143	1,100	1,481	1,640	1,700	18	92 049/	22.000/
		3140	1,100	1,401	1,040	1,700	2,091	82.94%	23.00%
Small Commerc		24							
	18 Church (tax exempt) -	88	1						
	25 Commercial	1,050	1,018	960	939	969	973	-7.33%	0.43%
	26 S/L only	5	5	12	12	12	10	. 10070	0.4070
	28 Church (taxable)	79	163	161	158	162	161		
		1,222	1,187	1133	1109	1143	1144	-6.38%	0.09%
arge Power									
Large I Dwel	46 Commercial	67	66	68	68	70		2.100	2 2441
	47 Water Pumping Facility	1	1	1	1	70	70	4.48%	0.00%
	79 All Electric School	6	7	7	8	1	1	0.00%	0.00%
	70 7 III Electric Corloci	74	74	76	77	8	7	16.67%	-12.50%
				10	<u> 11</u>	79	<u>78</u>	<u>5.41%</u>	-1.27%
ndustrial									
	74 Smithfield / Prison	1	1	1	2	2	2	100.00%	0.00%
Street Lights									
oo. algino	57	1	1	1	1	1	1	0.00%	0.00%
		15,681	15,507	15,418	15,364	15,383	15,368	-2.00%	-0.10%



-	1031	of 1128	

	He	eating Deg	gree Days						
Month	normal	2014	change from	2013	2012	2011	2010	2009	2008
January	990	1175	6%	905	850	1124	1128	1128	1004
February	787	908	15%	828	717	737	1006	757	848
March	606	714	166%	799	300	568	563	522	645
April	312	202	4%	296	284	220	196	316	319
May	111	89	161%	81	31	145	72	89	139
June	8	0	0%	0	16	0	0	9	0
July	0	2	0%	0	0	0	0	3	0
August	0	0	0%	1	0	0	0	3	0
September	51	28	-77%	17	73	82	29	27	2
October	271	219	-19%	264	327	319	205	377	273
November	562		-3%	642	660	450	536	502	658
December	900		16%	831	714	746	1158	918	899
Annual Total	2695	3337		<u>4664</u>	3972	4391	4893	<u>4651</u>	4787
Year to Date	3136	3337 4.6%	1	3191	2598	3195	3199	3231	3230



\_\_\_ 1033 of 1128

	Co	ooling Deg	gree Days						
<u>Month</u>	normal	2014	change from >>>	>>>>2013	2012	2011	2010	2009	2008
January	0	0	0%		0	0	0	0	0
February	0	0	0%		0	0	0	0	0
March	0	0	0%		34	0	0	0	0
April	21	15	-50%	30	15	4	38	0	40
May	83	138	12%	123	153	121	135	80	32
June	242	305	13%	269	249	260	356	275	273
July	341	264	-12%	301	484	455	412	226	334
August	322	345	9%	316	295	326	415	266	305
September	145	166	2%	163	125	113	210	136	203
October	23	26	-41%	44	7	6	19	5	40
November	0		0%	0	0	1	0	0	0
December	0		0%	0	0	0	0	0	0
Annual Total	1177	<u>1259</u>		1246	<u>1362</u>	1286	<u>1585</u>	988	1227
Year to Date	1177	1259 1%	1	1246	1362	1285	1585	988	1227



### erating Rev & Exp

# Monthly Operating Rev & Exp

	September 2013	October 2013	November 2013	December 2013	January 2014	February 2014	March 2014	April 2014	May 2014	June 2014	July 2014	August 2014	September 2014
Revenue	(2,077,868)	(2,535,052)	(3,321,366)	(3,668,236)	(3,876,546)	(3,048,089)	(2,418,497)	(2,089,942)	(2,476,940)	(2,687,648)	(2,579,178)	(2,571,883)	(2,129,236)
Purchased Power	1,360,442	1,279,277	1,711,043	2,003,502	2,475,095	1,966,923	1,735,123	1,326,474	1,355,831	1,616,862	1,653,014	1,615,983	1,389,136
Gross Margins	(717,426)	(1,255,775)	(1,610,323)	(1,664,734)	(1,401,451)	(1,081,166)	(683,374)	(763,468)	(1,121,109)	(1,070,786)	(926,164)	(955,900)	(740,100)
Operations	86,611	94,313	80,476	75,862	109,852	84,215	75,058	105,786	104,645	104,541	103,937	110,492	122,294
Maintenance	210,651	213,645	259,470	242,016	229,775	696,703	264,505	279,233	283,806	388,602	292,633	333,539	280,083
Customer Service	91,898	92,907	97,083	46,559	85,169	89,691	99,684	105,189	92,213	80,736	97,103	97,271	95,875
Informational Advertising	28,579	19,594	17,375	12,143	22,121	14,651	23,811	23,163	21,502	17,297	18,543	22,200	28,636
Demonstration Advertising	1,893	2,228	1,776	(517)	2,244	1,792	2,797	1,714	3,239	2,053	1,726	2,948	1,731
Admin & General	150,187	183,167	146,382	159,239	173,546	149,080	156,131	167,485	168,268	141,062	161,501	148,846	162,405
Depreciation	251,713	251,752	240,636	252,894	253,161	254,653	256,025	256,340	256,632	257,058	257,663	258,330	258,805
Regulatory	2,867	2,867	2,867	2,887	2,834	2,834	2,834	2,834	2,834	3,890	3,890	3,890	3,890
Interest - LTD	83,187	82,251	81,419	81,134	82,634	79,137	78,390	80,805	79,381	80,003	79,207	79,413	78,604
Interest - Deposits	204	202	199	157	131	130	130	129	128	128	130	129	128
Miscellaneous Expense	2,403	4,417	1,740	1,494	3,474	5,577	5,551	3,477	777	1,862	728	2,025	855
Interest Income	(2,490)	(2,454)	(2,454)	(2,452)	(2,446)	(2,450)	(2,431)	(2,595)	(2,587)	(2,616)	(2,609)	(2,551)	(2,568)
Non-Electric Revenue	(3,467)	7,620	9,729	69	10,485	(12,904)	(7,997)	11,843	(8,528)	1,669	(15,359)	1,066	8,730
Capital Credits	(1,205)	(10,225)	-				(153,986)	27,324				(448)	(11,788)
Margins	185,605	(313,491)	(673,625)	(793,249)	(428,471)	281,943	117,128	299,259	(118,799)	5,499	72,929	101,250	287,580
The state of the s	100,000	(010,101)	10,0,020)	1100,210	(125,111)	201,010	- 1111120	200,200	1110,100)	- 0,100	72,020	101,200	207,000
* ( )'s = positive margins Operating Expenses	910,193	947,343	929,423	873,868	964,941	1,378,463	964,916	1,026,155	1,013,425	1,077,232	1,017,061	1,059,083	1,033,306
Monthly OTIER	(1.23)	4.81	9.27	10.78	6.19	(2.56)	(0.49)	(2.70)	2.50	0.93	0.08	(0.27)	(2.66)
Revenue Purchased Power Gross Margins	(31,262,770) 19,786,987 (11,475,783)	(31,265,125) 19,680,431 (11,584,694)	(31,850,437) 19,590,989 (12,259,448)	(32,088,761) 19,639,851 (12,448,910)	(32,725,189) 20,109,361 (12,615,828)	(32,974,790) 20,235,372 (12,739,418)	(32,897,147) 20,124,757 (12,772,390)	(33,007,984) 20,059,031 (12,948,953)	(33,144,052) 20,007,124 (13,136,928)	(33,211,198) 20,040,725 (13,170,473)	(33,293,861) 20,036,598 (13,257,263)	20,099,569	(33,402,613 20,128,263 (13,274,350
			7.44				001-101-101-101	4,40,400,000					
Operations	1,120,176	1,131,922	1,114,252	1,106,661	1,112,117	1,084,032	1,071,086	1,087,492	1,100,875	1,112,291	1,123,347	1,135,788	1,171,471
Maintenance	2,963,614	2,946,365	2,987,243	2,887,612	2,861,248	3,366,557	3,361,456	3,430,993	3,485,185	3,593,939	3,646,619	3,694,578	3,764,010
Customer Service	1,072,094	1,067,464	1,058,347	1,104,837	1,092,464	1,086,629	1,081,880	1,085,892	1,085,659	1,071,227	1,073,216	1,075,503	1,079,480
Informational Advertising	249,279	241,983	240,682	235,030	237,580	231,866	237,894	242,875	239,820	234,935	236,476	240,979	241,036
Demonstration Advertising	22,925	23,201	22,730	20,405	20,985	20,963	21,535	20,635	22,650	22,974	22,891	23,893	23,731
Admin & General	1,924,395	1,922,992	1,913,381	1,940,593	1,949,863	1,939,115	1,954,713	1,959,141	1,956,167	1,902,265	1,902,845	1,904,894	1,917,112
Depreciation	3,054,597	3,052,610	3,039,001	3,036,976	3,034,408	3,033,139	3,033,504	3,033,911	3,033,710	3,033,204	3,039,925	3,046,857	3,053,949
Regulatory	34,648	34,433	34,218	34,025	34,049	34,073	34,097	34,121	34,145	35,225	36,305	37,328	38,351
Interest - LTD	991,326	989,962	988,158	986,602	986,447	986,349	986,570	984,295	981,010	978,190	973,044	966,961	962,378
Interest - Deposits	4,096	4,182	4,266	2,361	2,292	2,222	2,152	2,082	2,011	1,939	1,869	1,797	1,721
Miscellaneous Expense	70,126	70,930	64,190	58,231	55,137	53,561	47,754	41,765	32,846	38,814	34,670	33,525	31,977
Interest Income	(29,431)	(29,432)	(29,438)	(29,437)	(29,432)	(29,439)	(29,421)	(29,565)	(29,742)	(29,901)	(30,053)	(30,135)	(30,213
Non-Electric Revenue	(156,090)	(147,174)	(129,378)	(130,420)	(128,762)	(59,100)	(52,294)	(31,356)	(22,183)	(19,757)	(16,476)	(5,774)	6,423
Capital Credits	(150,705)	(160,930)	(160,930)	(160,930)	(160,930)	(160,930)	(166,567)	(139,243)	(139,243)	(138,092)	(138,092)	(138,540)	(149,123
Margins	(304,733)	(436,186)	(1,112,726)	(1,356,364)	(1,548,362)	(1,150,381)	(1,188,031)	(1,225,915)	(1,354,018)	(1,333,220)	(1,350,677)	(1,264,022)	(1,162,047
The Editor													



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#### BUDGET SUMMARY REPORT FROM 01/14 THRU 09/14 SUMMARY - LINE NUMBER BY ACCOUNT GRAYSON RECC RUS PRG: BUDGTSUM

LINE NO	DPT	ACCT	ITEM	DESCRIPTION	CTUAL ANNUAL	BUDGET	DIFFERENCE	% CHANGE FROM BUDGET
1.00		440.10		RESIDENTIAL SALES	16,511,209.98-	16,459,033.00-	52,176.98	.3-
1.00		440.40		CAMP & BARN SALES	1,023,284.54-	979,539.00-	43,745.54	4.5-
1.00		442.10		SMALL COMMERCIAL SALES	1,765,132.27-	1,708,449.00-	56,683.27	3.3-
1.00		442.20		LARGE POWER SALES	2,235,884.29-	2,241,657.00-	5,772.71-	.3
1.00		442.30		LARGE INDUSTRIAL(OVER 1,000 KVA)	1,541,058.70-	1,466,875.00-	74,183.70	5.1-
1.00		444.00		STREET LIGHT SALES	5,822.76-	5,805.72-	17.04	.3-
1.00		450.00		FORFEITED DISCOUNTS	392,408.52-	374,999.94-	17,408.58	4.6-
1.00		454.00		RENT FROM ELECTRIC PROPERTY	351,432.00-	322,499.97-	28,932.03	9.0-
1.00		456.00		OTHER ELECTRIC SERVICE	51,723.67-	53,249.94-	1,526.27-	
1.00				TOTAL	23,877,956.73-	23,612,108.57-	265,848.16	1.1-
3.00		555.00		PURCHASED POWER	15,134,441.00	14,759,234.00	375,207.00-	
3.00				TOTAL	15,134,441.00	14,759,234.00	375,207.00-	
6.00		583.00		OVERHEAD LINE EXPENSE	453,685.13	434,136.87	19,548.26-	4.5-
6.00		585.00		STREET LIGHT EXPENSE	47.78	225.36	177.58	78.8
6.00		586.00		METER EXPENSE	361,256.49	379,850.58	18,594.09	4.9
6.00		586.10		METER OPERATION SURVEY	34,777.99	7,664.49	27,113.50	353.8-
6.00		586.20		AUTOMATED METER EQUIP EXPENSE	22,359.14	22,565.88	206.74	.9
6.00		588.00		MISC / MAPPING EXPENSE	39,424.90	40,560.21	1,135.31	2.8
6.00		588.10		MAPPING OPERATIONS	9,268.51	22,410.36	13,141.85	58.6
6.00				TOTAL	920,819.94	907,413.75	13,406.19	
7.00		590.00		MAINTENANCE SUPERVISION	201,914.39	207,791.28	5,876.89	2.8
7.00		593.00		MAINTENANCE OF OVERHEAD LINES	1,018,833.96	789,685.74	229,148.22	- 29.0-
7.00		593.10		MAINTENANCE OF LINE RIGHT-OF-WAY	1,259,976.03	1,309,865.58	49,889.55	3.8
7.00		593.20		MAINTENANCE STORM EXPENSES	485,259.14	.00	485,259.14	- 100.0-



2014 Board Materials

# BUDGET SUMMARY REPORT FROM 01/14 THRU 09/14 $_{ m PAGE}$ 01/14 THRU 09/14 $_{ m PAGE}$ RUN DATE 11/10/14 09:43 AM

LINE NO	DPT ACCT	ITEM	DESCRIPTION	ACTUAL ANNUAL	BUDGET	DIFFERENCE	% CHANGE FROM BUDGET
7.00	594.00		MAINTENANCE OF UNDERGROUND LINES	1,477.93	232.20	1,245.73-	536.5-
7.00	595.00		MAINTENANCE OF TRANSFORMERS	42,506.12	12,508.02	29,998.10-	239.8-
7.00	596.00		MAINTENANCE OF STREET LIGHTS	1,529.41	2,136.96	607.55	28.4
7.00	597.00		MAINTENANCE OF METERS	3,218.85	2,700.81	518.04-	19.2-
7.00	598.00		MAINTENANCE-MISC DISTRIBUTION	34,163.02	35,707.05	1,544.03	4.3
7.00			TOTAL	3,048,878.85	2,360,627.64	688,251.21-	29.2-
8.00	901.00		SUPERVISION - BILLING	97,336.57	95,418.00	1,918.57-	2.0-
8.00	902.00		METER READING EXPENSE	8,275.50	1,741.05	6,534.45-	375.3-
8.00	903.00		CUSTOMERS RECORDS & COLLECTIONS	681,884.97	653,586.21	28,298.76-	4.3-
8.00	903.10		CASH DRAWER-OVERAGES & SHORTAGES	116.20	.00	116.20-	100.0-
8.00	904.00		UNCOLLECTIBLE ACCOUNTS	55,319.00	61,388.55	6,069,55	9.9
8.00			TOTAL	842,932.24	812,133.81	30,798.43-	3.8-
9.00	909.00		INFORMATIONAL ADVERTISING	191,925.62	185,456.25	6,469.37-	3.5-
9.00			TOTAL	191,925.62	185,456.25	6,469.37-	3.5-
10.00	912.00		DEMONSTRATION & SELLING EXPENSE	14,245.42	13,549.59	695.83-	5.1-
10.00	913.00		ADVERTISING	5,999.20	3,599.82	2,399.38-	66.7-
10.00			TOTAL	20,244.62	17,149.41	3,095.21-	18.0-
11.00	920.00		ADMINISTRATIVE-GENERAL SALERIES	792,724.18	778,437.27	14,286.91-	1.8-
11.00	921.00		OFFICE SUPPLIES & EXPENSES	95,802.63	138,561.75	42,759.12	30.9
11.00	923.00		OUTSIDE SERIVCES	127,449.83	96,524.82	30,925.01-	32.0-
11.00	926.00		EMPLOYEE BENEFITS	.00	.90-	.90-	100.0-
11.00	926.10		EMPLOYEE PENSION & BENEFITS	.00	.00	.00	. 0
11.00	928.00		REGULATORY COMMISSION EXPENSES	.00	7,499.97	7,499.97	100.0-
11.00	930.20		ANNUAL MEETING EXPENSES	47,762.37	33,369.21	14,393.16-	43.1-

GRAYSON RECC

PRG: BUDGTSUM

2014 Board Materials

GRAYSON RECC BUDGET SUMMARY REPORT FROM 01/14 THRU 09/14 PAGE 3 PRG: BUDGTSUM RUS RUN DATE 11/10/14 09:43 AM

LINE	DPT ACCT	ITEM DESCRIPTION	ACTUAL ANNUAL	BUDGET	DIFFERENCE	% CHANGE FROM BUDGET
11.00	930.30	MISCELLANEOUS GENERAL EXPENSE	S 16,761.67	17,210.52	448.85	2.6
11.00	930.40	MISC FIELD TRAINING	20,658.93	29,002.68	8,343.75	28.8
11.00	930.60	BOARD OF DIRECTOR'S EXPENSES	104,427.20	107,135.01	2,707.81	2.5
11.00	930.70	DUES - NRECA & KAEC	42,723.00	43,499.97	776.97	1.8
11.00	932.00	MAINTENANCE OF GENERAL PLANT	177,568.37	170,381.61	7,186.76-	4.2-
11.00		TOTAL	1,425,878.18	1,421,621.91	4,256.27-	.3~
13.00	403.60	DEPRECIATION-DISTRIBUTION PLAN	NT 2,169,842.92	2,302,678.44	132,835.52	5.8
13.00	403.70	DEPRECIATION-GENERAL PLANT	138,824.22	132,136.47	6,687.75-	5.1-
13.00		TOTAL	2,308,667.14	2,434,814.91	126,147.77	5.2
14.00	408.60	REGULATORY COMMISSION ASSESSM		24,374.97	5,355.03-	Control of the
14.00		TOTAL	29,730.00	24,374.97	5,355.03-	22.0-
15.00	408.20	TAXES - FEDERAL UNEMPLOYMENT	.00	.00	.00	.0
15.00	408.30	TAXES - FICA	.00	.00	.00	. 0
15.00	408.40	TAXES - STATE UNEMPLOYMENT	.00	.00	.00	.0
15.00		TOTAL	.00	.00	.00	.0
16.00	427.10	INTEREST-RUS	298,381.11	299,310.75	929.64	.3
16.00	427.20	INTEREST - COBANK	347,232.80	382,529.25	35,296.45	9.2
16.00	427.30	INTEREST-CFC	44,609.76	42,867.00	1,742.76-	4.1-
16.00	427.60	INTEREST - FFB	27,350.49	23,832.72	3,517.77-	14.8-
16.00		TOTAL	717,574.16	748,539.72	30,965.56	4.1
18.00	431.30	INTEREST-REFUND CUSTOMER DEPO		7,499.97	6,336.97	84.5
18.00		TOTAL	1,163.00	7,499.97	6,336.97	84.5



GRAYSON RECC PRG: BUDGTSUM

#### BUDGET SUMMARY REPORT FROM 01/14 THRU 09/14 SUMMARY - LINE NUMBER BY ACCOUNT

2014 Board Materials

RUS

PA043 of 1128 4
RUN DATE 11/10/14 09:43 AM

LINE NO	DPT ACCT	ITEM DESCRIPTION	ACTUAL ANNUAL	BUDGET	DIFFERENCE	% CHANGE FROM BUDGET
19.00	426.10	MISCELLANEOUS DEDUCTION-DONATION	N 10,242.18	9,243.72	998.46-	10.8-
19.00	430.00	INTEREST ASSOCIATED ORGANIZATION		43,687.44	29,603.57	67.8
19.00		TOTAL	24,326.05	52,931.16	28,605.11	54.0
22.00	419.00	INTEREST INCOME NON-OPERATING	21,903.13-	21,524.94-	378,19	1.8-
22.00	419.20	NOW ACCOUNT INTEREST	172.08-	198.72-	26.64-	13.4
22.00	419.30	COMMERCIAL PAPER INTEREST	776.11-	37.44-	738.67	1972.9-
22.00		TOTAL	22,851.32-	21,761.10-	1,090.22	5.0-
25.00	415.00	REVENUE-MERCHANDISE, JOB, CONTRACT	r 590.07-	288.72-	301.35	104.4-
25.00	415.10	HOMEGUARD REVENUE	.00	45.00	45.00	100.0-
25.00	415.30	ETS REVENUE	46.70	108.81-	155.51-	142,9
25.00	415.40	RENTAL PROPERTY - REVENUE	3,900.00-	4,500.00-	600.00-	13.3
25.00	415.50	MACED REVENUE	239.07-	1,874.97-	1,635.90-	87.2
25.00	416.00	INCENTIVES/GEOTHERMAL, ETS, MISC	22,854.21-	35,999.82-	13,145.61-	36.5
25.00	416.10	HOMEGUARD EXPENSE	400.00-	.00	400.00	100.0-
25.00	416.20	ANCILLARY BILL SERV - EXPENSE	.00	6,352.92	6,352.92	100.0-
25.00	416.30	ETS - EXPENSE	.00	48.69	48.69	100.0-
25.00	416.40	RENTAL PROPERTY - EXPENSE	.00	487.35	487.35	100.0-
25.00	416.50	MACED EXPENSE	19,960.21	7,265.43	12,694.78-	174.7-
25.00	421.00	MISC NON-OPERATING INCOME	.00	10,508.22-	10,508.22-	100.0-
25.00	421.20	LOSS/GAIN DISPOSITION PROPERTY	3,018.26-	.00	3,018.26	100.0-
25.00		TOTAL	10,994.70-	39,081.15-	28,086.45	71.9
26.00	423.00	G & T CAPITAL CREDITS	27,324.46	.00	27,324.46-	100.0-
26.00		TOTAL	27,324.46	.00	27,324.46	
27.00	424.00	OTHER CAP CR & PATRONAGE ALLOC	166,222.37-	120,712.32-	45,510.05	37,7-



2014 Board Materials

BUDGET SUMMARY REPORT FROM 01/14 THRU 09/14 SUMMARY - LINE NUMBER BY ACCOUNT

RUS

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% CHANGE ACTUAL ANNUAL BUDGET LINE DIFFERENCE FROM BUDGET NO DPT ACCT ITEM DESCRIPTION \_\_\_\_\_\_\_ 27.00 TOTAL 166,222.37-120,712.32-45,510.05 \_\_\_\_\_\_ TOTAL FOR 400 TO 999 615,880.14 61,865.64-677,745.78-



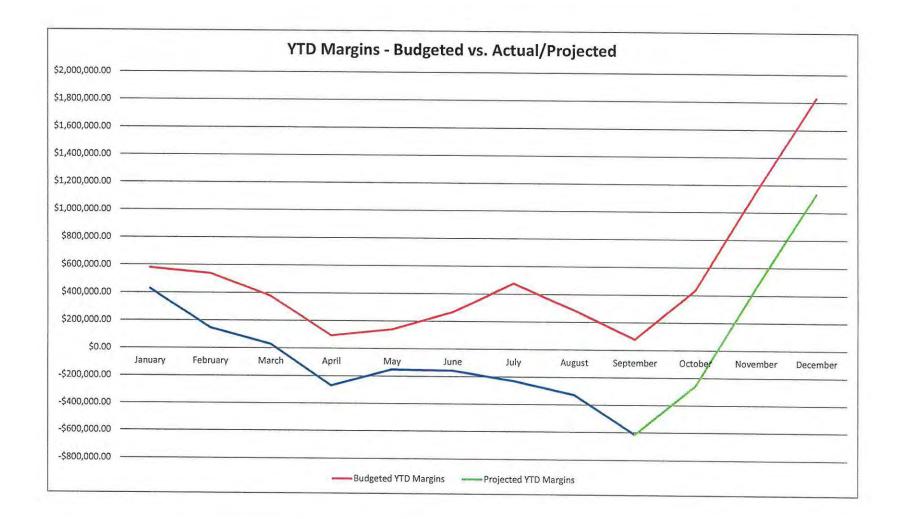
GRAYSON RECC

PRG: BUDGTSUM

	2	014 Monthly Marg	gins
	Actual	Budgeted	Difference
January	\$428,469.46	\$580,616.96	-\$152,147.50
February	-\$281,943.11	-\$40,449.04	-\$241,494.07
March	-\$117,128.81	-\$160,540.04	\$43,411.23
April	-\$299,259.75	-\$285,534.04	-\$13,725.71
May	\$118,798.53	\$45,990.96	\$72,807.57
June	-\$5,499.60	\$128,263.96	-\$133,763.56
July	-\$72,927.95	\$209,531.96	-\$282,459.91
August	-\$98,807.01	-\$189,921.04	\$91,114.03
September	-\$287,581.90	-\$208,594.00	-\$78,987.90
October	\$0.00	\$357,907.96	
November	\$0.00	\$710,869.96	
December	\$0.00	\$683,137.44	

	2014 YTD Margins	1 1 7 4 1
Actual	Budgeted	Difference
\$428,469.46	\$580,616.96	-\$152,147.50
\$146,526.35	\$540,167.92	-\$393,641.57
\$29,397.54	\$379,627.88	-\$350,230.34
-\$269,862.21	\$94,093.84	-\$363,956.05
-\$151,063.68	\$140,084.80	-\$291,148.48
-\$156,563.28	\$268,348.76	-\$424,912.04
-\$229,491.23	\$477,880.72	-\$707,371.95
-\$328,298.24	\$287,959.68	-\$616,257.92
-\$615,880.14	\$79,365.68	-\$695,245.82
	\$437,273.64	
	\$1,148,143.60	
	\$1,831,281.04	

20	14 Projected Margins
	YTD + Actual
	\$428,469.46
	\$146,526.35
	\$29,397.54
	-\$269,862.21
	-\$151,063.68
	-\$156,563.28
	-\$229,491.23
	-\$328,298.24
	-\$615,880.14
	-\$257,972.18
	\$452,897.78
	\$1,136,035.22



6th Year Jan 2014 - Sept 2014

Jan 2014 - Sept 2014						
	Number	<u>Budget</u>	Cost	Budget		
Retirements			(\$6,108.00)	T T	1.00	
New Line Extensions	179	199	\$387,912.27	648,608.00	2,167.11	3,259.34
Tie Lines			\$0.00	0.00		
Major Projects			\$448,987.85	545,850.00		
Meters	1,000	2,320	\$188,637.16	349,600.00	188.64	150.69
Transformers	132	250	\$114,869.99	300,000.00	870.23	1,200.00
(padmount)		24	\$0.00	50,000.00		
Other Special Equipment		0	\$20,886.62	0.00		
Service Upgrades	49	97	\$79,648.33	186,264.00	1,625.48	1,920.25
Sectionalizers	9	11	\$19,411.74	53,325.00		
Regulators	1	2	\$2,062.53	37,663.00		
Pole Replacements	352	378	\$1,194,101.33	911,264.00	3,392.33	2,410.75
New Security Lights	146	200	\$76,735.85	84,600.00	525.59	423.00
Minor Items			\$123,192.95		- 17.71.11	
Total			2,650,338.62	3,167,174.00		

### 2014 Major Projects

		Budgeted	To date	Status	
Work Plan					
Three Prong	\$	243,600	\$ 307,333	In Plant	
Middle Fk (Rt Fk)	\$	175,000	\$ 142,229	Finished	
Stark	\$	410,225			
Jordan Fork	\$	136,950	\$ 124,045	Finished	
Third Party					
Hwy 7 - State	\$	1,300,000	\$ 830,005	Paid to Date	\$ 318,958.00
Mountain Rural	Job	s invoiced & Paid	\$ 1,092,250	Still Owes	\$ 5,799.00

### 2014 General Plant

<u>Vehicles</u>			
4/4	2013 Chevy Silverado - Kyle - #131	\$	28,551.25
4/4	Trade - in - #163	\$	(1,000.00)
7/21	Utility Trailer	\$ \$	2,067.00
Communications			
2/12 & 3/14	(2) TS-1 Blades	\$	5,287.86
4/22	CT - Newfoundland	\$ \$	2,775.26
9/23	Replacement Readin Collector - Airport Rd	\$	12,614.00
Tools			
2/28	Ground Rod Driver	\$	2,650.70
7/7	Meter Test Board	\$ \$	30,951.16
Office			
	Signs	\$	6,431.59
	Copier (upstairs)	\$	13,727.00
	Security Cameras	\$	6,980.00
	Security Lock-Hub	\$ \$ \$ \$	713.00
	Heatpump Replacement	\$	5,350.00

Overtime Hours 2013														
2013	BUDGET													0.000
	per Month	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
						-								
OFFICE	20	3	13	10	26	6	9	11	10	17	14	27	9	155
CONSTRUCTION		35	40	20	12	122	30	0	0	8	0	0	0	267
ENGINEERING	[	0	3	1	1	0	2	0	0	2	0	0	2	11
MAINTENANCE	350	176	150	188	178	226	304	578	416	300	307	449	492	3764
	412	214	206	219	217	354	345	589	426	327	321	476	503	4197
	YTD				9	Ann.Mtg.								4197
Overtime Hours 2014														
	BUDGET						4.63			055	COT	NOW	DEC	Total
	per Month	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Total
				****									23277	4000
OFFICE	20	10	263	18	39	15	18	26	34	5	57			485
CONSTRUCTION	42 {	0	12	0	0	0	0	0	0	0	0			12
ENGINEERING		2	53	2	0	0	0	6	0	0	0			<u>63</u>
MAINTENANCE	350	286	1751	243	291	348	1190	482	308	268	423			5590
	412	298	2079	263	330	363	1208	514	342	273	480	0	<u>o</u>	6150



		Aug-13		Jan-14	Feb-14	Mar-14	Apr-14	May-14	<u>Jun-14</u>		<u>Jul-14</u>	Aug-14	Sep-14		Oct-14
Base Fee	\$	1,660.94	\$	1,706.63						\$	1,706.63	\$1,706.63	\$ 1,706.63	\$	1,706.63
Calls taken by person @		352		252	1,482	404	397	498	979		490	407	323		408
Calls taken by IRV @		20		103	1,024	26	17	11	1,022		37	46	63		37
Calls only reaching FEG @		87		100	1,842	173	159	187	1,541		260	89	138		128
Abandoned calls		32		79	618	28	61	52	892		27	26	22		23
Total Calls Received	-	491	-	534	4,966	631	634	748	4,434	-	814	568	546	_	596
Text - In - Out															
Calls from Dispatcher to Us @ Daily Faxes @		273		184	278	187	183	277	461		320	243	187		229
Call related Cost	\$	1,405.98	\$	1,177.10						\$	2,176.07	\$1,657.01	\$ 1,380.14	\$	1,602.86
License Fees, Training,etc		411		361							361.00	361.00	361.00		361.00
	\$	3,477.92	\$	3,244.73						\$	4,243.70	\$3,724.64	\$ 3,447.77	\$	3,670,49
Bill Payments Taken - Credit Cards - E-checks		22 6		22 6							19 7				56 9
		28	6	28							26				65
After Hours & Weekends		25		28							26				65
Electronic Payments Tal	k														
Office Personnel		1317		1328							1401				1534
IVR		1133		1184							1375				1534
Auto Pay		166		187							211				236
On-Line		946		981							999				1064
Smart Phone		117		164							230				300
Automatic Drafts		264		283							282				414
CRC		28		28							26				65
3100	-	3,971	_	4,155						-	4,524			4000	5,140
Total Dollars	\$	837,538.57	\$	765,126.57						\$	819,446.13			\$9	919,315.22



## Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

December 11, 2014

W. Jeffrey Scott, Attorney at Law P. O. Box 608 Grayson, KY 41143

Dear Jeffrey:

A Regular Board Meeting of GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION will be held on Friday, December 19, 2014, at 9:00 a.m.

We look forward to seeing you at the Board Meeting.

Sincerely,

Priscilla Sparks Executive Assistant

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

### Grayson Rural Electric Cooperative Corporation

109 Bagby Park • Grayson, KY 41143-1292 Telephone 606-474-5136 • 1-800-562-3532 • Fax 606-474-5862

December 11, 2014

Dear Director:

A Regular Meeting of the Board of Directors is hereby called. I do hereby fix the GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION headquarters in Grayson, Commonwealth of Kentucky, as the place, and Friday, the nineteenth day of December 2014, at 9:00 a.m., for holding of said meeting for the following purposes:

To take any and all action and to transact any and all business which may be necessary, convenient, or desirable in connection with any of the foregoing and the organization of the Corporation at said meeting or at any adjournment or adjournments thereof; and for the transaction of such other business which may come before the meeting or any adjournment or adjournments thereof, as well as consider altering, amending, or repealing the current Bylaws of the Corporation in the manner hereinafter set forth.

Sincerely,

Roger L. Trent

Chairman

GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION

Spent

RLT/ps

Enclosures:

- 1. Agenda
- 2. Miscellaneous Analysis

### GRAYSON RURAL ELECTRIC COOPERATIVE CORPORATION BOARD MEETING AGENDA

On November 24, 2014, the Directors of Grayson Rural Electric Cooperative Corporation were called to meet by the Chairman.

- 1. Sign Wavier of Notice
- Invocation
- Approval of the Minutes from the October 15, 2014 Special Board Meeting
- Approval of the Minutes from the October 20, 2014 Monthly Board Meeting
- Approval of the Minutes from the October 24, 2014 Special Board Meeting
- Manager of Finance & Accounting Report and Approval of the Financial & Statistical Report for September 2014 – Don Combs, Manager of Finance & Accounting
- 7. Operations Report & Safety Report Kyle Clevenger, Manager of Operations
- Consideration of Contractor Bids for 2015-2018 Work Plan
- Approval of One Hundred Seventeen (117) New Memberships and Retirement of One Hundred Thirty-Nine (139) Existing Memberships for October 2014
- Consider Approval of Accounts to be Charged Off to Reserve \$6,936.32
- Consider Approval of President's Business Expense in the Amount of \$498.49, Director's Business Expense in the Amount of \$12,500.12 and Attorney's Business Expense in the Amount of \$125.00
- 12. President's Report Carol Hall Fraley
- 13. Cooperative Legal Matters W. Jeffrey Scott
- KAEC Director's Report Jimmy Whitt
- 15. EKPC Director's Report Kenneth Arrington
- Consider Community Service and/or Donations
- 17. Attendance at Meetings Directors & Employees
- Report of Any Meetings Held
- Confirm Date for the December Board Meeting 12/19/14
- Additional Business
- 21. Adjourn

On November 24, 2014 at 9:00 a.m. Grayson Rural Electric Cooperative Corporation held a regular board meeting at its office in Grayson, Kentucky called by the Chairman, for the transaction of such business as outlined in the letter of call. Chairman Trent called the meeting to order pursuant to the Waiver of Notice signed by the Directors and all were present. Others present included: Carol Hall Fraley, President and CEO; W. Jeffrey Scott, Legal Counsel; and Priscilla Sparks, Executive Assistant.

INVOCATION

Director Whitt gave the invocation.

APPROVAL OF MINUTES -SPECIAL BOARD MEETING OCTOBER 15, 2014 Motion was made by Director Rice, seconded by Director Martin and unanimously agreed to approve the minutes from the October 15 Special Board Meeting, for informational purposes only.

APPROVAL OF MINUTES - REGULAR BOARD MEETING

Motion was made by Director Bentley, seconded by Director Martin and unanimously agreed to approve the minutes from the October Board Meeting, for informational purposes only.

APPROVAL OF MINUTES -SPECIAL BOARD MEETING OCTOBER 24, 2014 Motion was made by Director Martin, seconded by Director Rice and unanimously agreed to approve the minutes from the October 24 Special Board Meeting, for informational purposes only.

FINANCIAL & STATISTICAL REPORT FOR SEPTEMBER

Sales for the month of September (9/21-10/20) were 6.58% under budget. Purchases for the month of September (9/1-9/30) were 2.3% under budget. Line loss for the last 12 months was 5.48%. Year to date margins were a deficit of (\$615,580) compared to the budgeted amount of (\$61,866).

T.I.E.R

The monthly O.T.I.E.R was a negative -2.66% and the rolling 12 month O.T.I.E.R was 2.21%.

QUARTERLY FINANCIALS

Mr. Combs reviewed the third quarter financial reports. We are still a little over budget, but the weather should catch us up. Sales are declining. Sales and purchases gross margins are lower, due to a decrease in sales and inflation. Six substations have been reclassified and we have six more to be done.

Residential sales are about 1% less than anticipated. Small commercial sales are 2% better and large power sales are -2% less than anticipated. Industrial power sales are 1% greater. January and February residential usage was a little higher. Heating and cooling days were about the same. Rolling T.I.E.R. is 2.21.

Form 7's year-to-date numbers are about the same with the exception of storm related expenses in the amount of \$688,000.

Total number of services to customers decreased by 15% due to rate class changes made. There was an increase in camps and barns due to the rate class change.

Mr. Combs suggested we start budgeting for storm allowance.

**PSC CASES** 

We are waiting on an order in the ETS case from the Commission. A phone conference on the environmental surcharge is scheduled for December.

### PSC AND EKPC

Mr. Combs said the EKPC hearing on the fuel charge was interesting. All Kentucky utilities were involved and talked about fuel pricing, fuel contracts, etc. The primary issue was how PJM was involved and he felt that the PSC wasn't impressed with how EKPC handled these issues.

Jeb Penny was the attorney for PSC. EKPC wants to pass all extra fuel costs to the members. At an EKPC Board Meeting, Mr. Campbell indicated they are operating on a 'wink and a nod' from the Commission and therefore have billed the Member Systems from January through November of this year for the additional amount. Don felt the PSC asked good questions of EKPC about PJM and how it works.

APPROVAL OF FINANCIAL & STATISTICAL REPORT FOR SEPTEMBER 2014 Motion was made by Director Dupuy, seconded by Director Whitt and unanimously agreed to approve the Financial and Statistical report for September 2014 as presented, for informational purposes only.

RESOLUTION OF THE BOARD Don Combs read the resolution on our health limited use plan and offering ADOPTING THE AMENDMENT a debit card. The Amendment and restatement of the 125 Plan, flex and AND RESTATEMENT OF THE health spending account will be effective January 1, 2015.

125PLAN

### RESOLUTION OF THE BOARD OF DIRECTORS ADOPTING THE AMENDMENT AND RESTATEMENT OF THE 125 PLAN

WHEREAS, <u>Grayson Rural Electric</u> (the "Employer") sponsors the 125 Plan, which is a cafeteria plan under Section 125 of the Internal Revenue Code of 1986, as amended ("Code"), that provides one or more of the following benefits: a premium-only plan that allows employees to pay for insurance premiums on a pre-tax basis, a health flexible spending account under Section 105 of the Code, a limited-use health flexible spending account under Section 105 of the Code; and/or a health savings account benefit plan that allows employees to fund HSA contributions on a pre-tax basis;

WHEREAS, the 125 Plan is administered by Cooperative Benefit Administrators, Inc. ("CBA"), a subsidiary of the National Rural Electric Cooperative Association ("NRECA");

WHEREAS, NRECA determined that the 125 Plan, as previously amended and restated January 1, 2010, as administered by CBA, shall be amended and restated, effective as of January 1, 2015; and

NOW, THEREFORE, BE IT RESOLVED, that the officers of the Employer hereby are authorized and directed to take any and all actions required to implement and administer the 125 Plan, including but not limited to, execution of a plan document or plan amendment, as applicable, in the form attached hereto, and the submission of reimbursement requests.

IN WITNESS WHEREOF, the undersigned, being all the members of the Board of Directors of the Employer, have executed this Resolution of the Board of Directors on this 24th day of

November, 2014.

Motion was made by Director Bentley to accept the Resolution of the Board of Directors adopting the Amendment and Restatement of the 125 Plan, as read, seconded by Director Rice, and unanimously agreed upon.

**401K PLAN RESOLUTION** 

Don Combs presented the 401K Plan Resolution and read it to the Board for their approval.

# RESOLUTION AUTHORIZING THE AMENDMENT OF THE NRECA 401(k) PENSION PLAN Adoption Agreement "A" 18061-001 and 18061-002

WHEREAS, Grayson Rural Electric Cooperative Corporation is participating in the NRECA sponsored defined contribution plan, the 401(k) Pension Plan (the "401(k) Plan"), and;

WHEREAS, The Board of Directors of Grayson Rural Electric Cooperative Corporation ("the Board") now desires to amend the 401(k) Plan pursuant to Section 18.2 of the pension plan document, and does hereby authorize the amendment effective January 1, 2015, by executing the appropriate Adoption Agreement;

BE IT RESOLVED, that the amendment to the 401(k) Plan is as follows:

Effective January 1, 2015, the Employer Base Contribution not condition on Employee Contributions shall decrease from 1.0% to 0.4115% of the Participant's Base Compensation.

BE IT FURTHER RESOLVED, that the Board is aware that the amendment may cause certain employees to experience a reduction in benefits and accepts the responsibility for taking such action.

BE IT FURTHER RESOLVED, that employees of Grayson Rural Electric Cooperative Corporation who will experience a reduction in benefits due to this amendment will receive the proper notification under §204(h) of the Employee Retirement Income Security Act no later than 15 days prior to the effective date of the new plan provision.

**BE IT FURTHER RESOLVED**, that the Board does hereby authorize and direct Carol Hall Fraley, the President and CEO, to execute all necessary documents and to take any and all further actions necessary to carry out the intentions of the Board as indicated in this resolution.

#### CERTIFICATE OF SECRETARY

I, <u>Billy E. Martin</u>, certify that I am Secretary of the Grayson Rural Electric Cooperative Corporation Board of Directors and that the above is a true excerpt from the minutes of a regular board meeting of the Board of Directors of Grayson Rural Electric Cooperative Corporation, held on the <u>24th day of November 2014</u> at which a quorum was present and that the above portion of the minutes has not been modified nor rescinded.

IN WITNESS WHEREOF, I have set my hand and affixed the seal of Grayson Rural Electric Cooperative Corporation this 24th day of November, 2014.

(Seal)

Motion was made by Director Whitt to adopt the Resolution Authorizing The Amendment of the NRECA 401K Pension Plan Adoption Agreement "A" 18061-001 and 18061-002 as read, seconded by Director Rice and unanimously agreed upon.

**OPERATIONS REPORT** 

Kyle Clevenger, Manger of Operations gave the Operations Report. He reported on the following:

EMPLOYEE/LOST TIME ACCIDENT There were no lost time accidents to report this month.

SAFETY REPORT

The following safety meetings were held during October:

October 09—Priscilla Sparks, Executive Assistant, turned the meeting over to Sue Roberts who read from the safety manual, pages 86-94, head protection, hearing conservation, wearing apparel, and clothing. Kyle Clevenger reviewed two accidents, one involving Mark Hutchinson and one involving Robert Brown and Steven Burton. Carol Ann talked about upcoming events including flu shots and office clean-up day.

October 13—Sherry Buckler, General Accounting Supervisor, turned the meeting over to Dr. Gupta's nurse, who gave flu shots to all active and retired employee's that wanted to have the shot. Carol Ann gave out the work list for clean-up day.

October 20—Kim Bush, Mgr. of Marketing & Member Services, turned the meeting over to Don Combs who showed a video about "The Story of the Butterfly Effect" by Andy Andrews. Carol Ann gave certificates to Bryan Rogers and Shane McDavid for completion of Hot Line Skills Workshop, and to Kippy James for completion of KRUS Environmental Workshop. She also reminded everyone to watch out for slips, trips, and falls. Kyle asks everyone to be careful.

October 27 & 28—Bradley Cherry, Purchasing Agent, turned the meeting over to Our Lady of Bellefonte Hospital's representative for the Health Fair screening; cholesterol, blood sugar, blood pressure, bone density, and strength tests.

Mr. Clevenger continues to mention the necessity of ground chains and that a line is not dead until it is grounded.

CONSTRUCTION

Construction built one hundred fifty-three (153) new work orders for the month of October and worked zero (0) hours of overtime. Engineering worked eight (8) hours of overtime.

**OVERTIME HOURS** 

The Maintenance Department worked three hundred six (306) hours of overtime during the month of October. The Engineering Department worked eight (8) hours of overtime during the month of October.

**DELINQUENT NOTICES** 

The Maintenance & Construction Departments collected on one hundred forty (140) delinquent accounts and disconnected forty-one (41) accounts in November.

CONTRACT CREWS

Our two (2) crews Pike have been working in the following areas:

Tony Seagraves - Airport Road to Corey Ridge, Carter County and New Construction

Jody Smallwood - Maintenance and New Construction

### RIGHT-OF-WAY CREWS

We have ten (10) W A Kendall right-of-way crews working on random jobs and work orders at this time. Crew's trimmed 577 trees, cut 1,159 trees, cut 38,245 feet of brush/line and sprayed 71 spans of line. The crews are working in the following areas:

1 tractor crew in Carter County

1 bucket truck crew in Carter County

2 cutting crews in Carter, Lewis and Greenup Counties

1 bucket truck crews in Lawrence and Elliott Counties

2 cutting crews in Elliott and Lawrence Counties

1 spray crew in Carter County

1 circuit crew in Carter County

1 bucket crew in Lewis and Greenup Counties

Smith Tree Service has one circuit crew in Carter County and on State Route 1 in Greenup County.

Director Dupuy questioned the 46 retirements, how many are paying consumers that actually moved. President Fraley said several of these were idle services that have been there for years. The Form 7 Report reflects how the number of idle services are dropping. This is directly related to reading each substation individually. Our goal is to get the number of idle services down to those that may actually be reused at some point. Retiring these services saves on property taxes and lowers our liability by making the system safer.

A gas cleaning plant applied last week and came in to talk to President Fraley. They will be charged from pole to pole, due to the fact that the plant is on skids and could be easily moved out.

Ricky Winkleman on Devil Fork has requested a three phase. Scott Speaks came and talked to President Fraley about this. He is helping Mr. Winkleman check for the most cost-effective way to receive the service he needs.

#### **ENGINEERING REPORT**

The Engineering Department released one hundred forty-eight (148) prints consisting of 3,900 primary line and 2,390 feet of service wire. They currently have three (3) new services to be staked, three (3) to be drawn and fourteen (14) miscellaneous jobs to be staked or drawn.

### CONTRACTOR BIDS

Nine packages were mailed out for the Qualified Bidders List for our new Construction Work Plan. Five of the nine qualified. Bid packages for the Work Plan were sent to those five. We received back two bids; Blue Grass Central and Pike Electric. The other three were unable to bid due to various circumstances.

Brian Poling presented a comparison of the bids. There was an 11% overall difference in the costs between Pike Electric and Blue Grass Central. The Pike Contract is a 15% increase over the last contract we had with them.

Director Martin made a motion to accept Pike Electric as the contractor on the new 2015-2018 Construction Work Plan, seconded by Director Rice and unanimously agreed upon.

APPROVAL OF NEW MEMBERSHIPS & RETIREMENT OF EXISTING MEMBERSHIPS Motion was made by Director Rice, seconded by Director Bentley and unanimously agreed to approve one hundred seventeen (117) new memberships and retirement of one hundred thirty-nine (139) existing memberships for October 2014.

BAD DEBT WRITE-OFFS

Motion was made by Director Dupuy, seconded by Director Whitt and unanimously agreed to charge off \$6,936.32 worth of bad debts and turn them over for collection.

APPROVAL OF CEO'S, DIRECTOR'S & ATTORNEY BUSINESS EXPENSES Motion was made by Director Rice, seconded by Director Bentley and unanimously agreed to approve the President's business expense of \$498.49, Director's business expenses of \$12,500.12 and Attorney's business expense of \$125.00. Motion carried.

PRESIDENT'S REPORT

President Fraley reported on the following:

2015 PROPOSED BUDGET

She presented a preliminary overview of the 2015 Budget. She stressed that the budget is flat and based on zero growth. There was no anticipation of any additional revenue. The major issue is the upgrades necessary for the phone system and information technology system. These items will cost approximately \$225,000 over the coming year. They include: IP Upgrade - HP 9000, Virtual Server and MicroSoft Server 2003, Subnet and Phone System. Andrea McCleese presented the 2015 IT Upgrade in power point detail.

Brian Poling explained we have an aged and failing system. We are running out of addresses to use to run the system. The Network Layout Existing and the Network Layout Proposed for 2015 was displayed. Mr. Poling explained the division and routing of the lines.

Net Gain Tech knows our system security, and our phone company, Windstream, is providing the current system. AT&T provides us with long distance. SEDC is also involved in this changeover. This overhaul in the phone system has to be completed by June 2015.

Another key item was \$400,000 budgeted for storms. We have not done this before, but think it would be prudent to do so. This amount would not have a detrimental effect on our T.I.E.R.

President Fraley pointed out that Right of Way, Maintenance and other Departments have no increase. It was decided that we would not have a Planning and Review Committee, due to the information presented today.

President Fraley reported that we had excellent attendance at our fall outing at the Bowling Alley. She thanked the Board on behalf of the employees for their donation of \$500. The Union and the inside employees funds each contributed \$250, so we only used \$378.75 of the Board's donation.

David Holbrook is leaving on Long Term Disability after 38 years of service and a luncheon will be held in his honor following the Board Meeting.

She reported that Park Priest, attorney for Federated Insurance, is dealing with a law suit filed by Lee McKenzie.

### 2015 PROPOSED BUDGET (CONTINUED)

The Public Service Commission had two questions about the 2015-2018 Construction Work Plan we filed with them last month. We replied that we did use the same Load Forecast Data as EKPC and that a decision had been made to curtail our meter change out program until newer technology is in place. This reduces our metering expense to new line extensions and routine replacements.

#### CHRISTMAS 2014

We have seventeen employees on the service awards list.

The proposed Christmas budget is \$19,700 for 2014.

Director Martin made a motion to accept the Christmas budget as presented, seconded by Director Rice, and animously agreed upon.

### VOTING DELEGATES NRECA 2015

The NRECA 2015 Annual and Regional Meeting Voting Delegate Certification and Credentialing Process Voting delegates will be Director Harold Dupuy, Voting Delegate and Chairman Roger Trent, Alternate Delegate.

Greg Grissom, formerly of Hickman Fulton Electric Cooperative, will be the new President / CEO of Pennyrile Electric, effective March 2, 2015.

Chris Brewer has accepted the position as President and Chief Executive Officer at Clark Energy Cooperative.

Kelly Nuckols will be retiring as President and CEO from Jackson Purchase Energy Corporation (JPEC) on April 30, 2015.

Kentucky Utilities and Louisville Gas and Electric Co. say they expect to seek increases in their base rates later this month.

We are looking at increased security with our consumers in regards to account numbers, social security numbers, and cyber security and hope to move it more to IVR. Andrea McCleese, Brian Poling, Bradley Cherry and Don Combs are looking at creating a policy.

Employees have chosen 3 families to sponsor for Thanksgiving; a family who lost their home and belongings in a fire in Elliott County; a family on Horn Hollow in Carter County who has a child with brain cancer; and another family on McGlone Creek in Carter County

### LEGAL COUNSEL'S REPORT

Legal Counsel Scott reported on the following:

The PSC held a hearing on the fuel clause matter; and a brief will be filed by mid-December.

Mr. Scott has mailed several letters to members in regards to night lights and satellites on poles.

Collection letters have been mailed.

He has reviewed the bidder's contracts.

He has also talked to Park Priest in regards to the Lawrence County consumer that filed suit against us.

Mr. Scott attended a legal seminar in Hilton Head.

### LEGAL COUNSEL'S REPORT (CONTINUED)

The Commission has entered into an order sustaining our motion to intervene in East Kentucky's proceedings to request a certificate of public convenience and necessity for their fly ash removal project.

At the request of the Board, he put together a Charleston Bottoms proposal and mailed it to all lawyers involved.

He attended the KAEC legal seminar.

Morgan Stanley Capital Group has sent a proposed contract on the Amendment 3 issue. Legal Counsel Scott stated what we needed to see was not in it.

EKPC stated the filing in 2000 to dissolve Charleston Bottoms is laying on a desk at RUS.

McNally talked to President Fraley at the KAEC Annual Meeting and EKPC felt the Board didn't know what was in the letter Legal Counsel Scott wrote on behalf of the Grayson Board. They didn't think we would ask our attorney to craft our reply. President Fraley explained to him that EKPC had asked for a proposal and we had complied. We feel the next logical step would be a counter proposal from EKPC, or an acceptance of one of our two proposals.

Director Arrington said at the EKPC Board Meeting it was tabled until President Fraley was able to attend.

A conference call will be scheduled with Greg Shepler before the December Board Meeting.

Motion was made by Director Martin, seconded by Director Whitt and unanimously voted to end Executive Session.

#### KAEC DIRECTOR'S REPORT

Director Whitt reported KAEC's Annual Meeting was very good and he was glad to see most of our board in attendance.

### EKPC DIRECTOR'S REPORT

Director Arrington said that most of his report was covered during other parts of the meeting.

#### THANK YOU LETTERS

GRECC received thank you notes or cards from Hope's Place, East Carter High School Golf team, and Girl Scout of Kentucky's Wilderness Road.

### DONATIONS

President Fraley presented to the Board for their consideration the following donation requests:

West Carter Boys Basketball - Jack Fultz Classic	\$100
East Carter Boys Basketball - sponsorship for Heart	
of the Parks Tip-Off Classic	\$250
Grahn School Community Center - Christmas Store dist.	\$100
Rowan County Christmas - gift and food drive	\$100
Rowan County High School - Project Prom 2015	\$50
Project Merry Christmas	\$100
Ronald McDonald House	\$100

### DONATIONS (CONTINUED)

Motion was made by Director Whitt, seconded by Director Bentley and unanimously agreed to approve the donations as presented.

NRECA ANNUAL MEETING

The NRECA Annual Meeting will be in Orlando, Florida.

BOARD MEETING DATES

The December Board Meeting will be on Friday, December 19, 2014 and we will have our annual Christmas dinner following the adjournment of the board meeting.

ADDITIONAL BUSINESS

There was no additional business to address.

ADJOURN

Chairman Trent adjourned the meeting at 11:59 a.m.

Billy E. (Eddie) Martin, Secretary/Treasurer

W. Jeffrey Scott, Legal Counsel

The Commission has entered into an order sustaining our motion to intervene in EK's proceedings to request a certificate of public convenience and necessity for their fly ash removal project.

Du W. g. Sull 9:47 Am 1,29-14

# President and CEO's Expenses

# October 2014

Check Date	Check	Description	Amount
11/03/14	164327	Visa Expenses Cell phone charger On Star credit Meal expenses: *9/19 – Wage & Salary Review *9/19 – 2015 calendar work *9/26 – Emp. Function Venue *10/10 – October collections	\$26.33 (\$6.53) \$3.47 \$20.02 \$12.27 \$8.88
		*10/15 – KMSA Fall Workshop *Special Board Meeting – Charleston Bottoms	\$14.25 \$12.90
		Total Expenses	\$91.59

<sup>\*</sup>Prorated

### **DIRECTORS & ATTORNEY EXPENSES**

# October-14

KENNETH ARR				
Per Diem	-	GRECC Special Bd. Mtg. (10/15); EKPC/GRECC Charleston Bottoms Mtg. (10/16);	a a	
in note on		GRECC Bd. Mtg. (10/20)	\$	739.03
MISC				•
VISA	-	NRECA Region II & III		450.55
		Special Bd. Mtg. Charleston Bottoms		13.49
		Room Deposit - NRECA Region II & III		192.88
		Cash in Lieu of Insurance		637.63
		24 – Hr. Insurance		0.70
TOTAL			S	2,034.28
IIM BENTLEY				
		NRECA Region II & III (9/23-26); GRECC Special Bd. Mtg. (10/15);		
		EKPC/GRECC Charleston Bottoms Mtg. (10/16); GRECC Bd. Mtg. (10/20)	S	1,416.48
MISC		WIRE Mtg. Luncheon (Spouse)		20.00
		NRECA Region II & III		40.92
730.0		Room Deposit - NRECA Region II & III		192.88
		Cash in Lieu of Insurance		637.63
		24-Hr. Insurance		1.08
TOTAL		24-111, institutive	\$	2,308.99
101.12			9	2,300.77
IAROLD DUPU				
Per Diem	-	NRECA Region II & III (9/21-26); GRECC Special Bd. Mtg. (10/15);		
		EKPC/GRECC Charleston Bottoms Mtg. (10/16); GRECC Bd. Mtg. (10/20)	\$	1,562.37
MISC				
VISA	-	NRECA Region II & III		677.57
		Wage & Salary Review		3.47
		Room Deposit - NRECA Region II & III		192.88
		Cash in Lieu of Insurance		637.63
		24-Hr. Insurance		0.70
TOTAL	÷		S	3,074.62
EDDIE MARTN				
Per Diem		GRECC Special Bd. Mtg. (10/15); EKPC/GRECC Charleston Bottoms Mtg. (10/16);		
		GRECC Bd. Mtg. (10/20)	S	626,88
MISC	-			
41000		Wage & Salary Review		3.47
		Cash in Lieu of Insurance		637.63
		24 – Hr. Insurance		1.08

WILLIAM T. RI	CI			
Per Diem	-	NRECA Region II & III (9/22-26); GRECC Special Bd. Mtg. (10/15);	•	1 460 72
79000		EKPC/GRECC Charleston Bottoms Mtg. (10/16); GRECC Bd. Mtg. (10/20)	\$	1,460.72
MISC		7.2.2.2.1.2.1.2.1.2.1.2.1.2.1.2.1.2.1.2.		105.22
VISA	-	NRECA Region II & III		495.33
		Wage & Salary Review		3.47
		Room Deposit - NRECA Region II & III		192.88
		Cash in Lieu of Insurance		637.63
TOTAL	•	24 – Hr. Insurance	_	0.49
			\$	2,790.52
ROGER TRENT				
Per Diem		NRECA Region II & III (9/22-26); GRECC Special Bd. Mtg. (10/15);		
		EKPC/GRECC Charleston Bottoms Mtg. (10/16); GRECC Bd. Mtg. (10/20)	\$	1,594.83
MISC	-			+
VISA	-	NRECA Region II & III		627.30
		Wage & Salary Review		3.47
		Special Bd. Mtg. Charleston Bottoms		13.49
		Room Deposit - NRECA Region II & III		192.88
		Cash in Lieu of Insurance		637.63
TOTAL	è	24 – Hr. Insurance		0.49
			S	3,070.09
JIMMY WHITT				
		NRECA Region II & III (9/23-26); GRECC Special Bd. Mtg. (10/15);		
		EKPC/GRECC Charleston Bottoms Mtg. (10/16); GRECC Bd. Mtg. (10/20)	\$	1,921.92
MISC	4	WIRE Mtg. Luncheon (Spouse)		20.00
		NRECA Region II & III		476.75
		Room Deposit - NRECA Region II & III		192.88
		Cash in Lieu of Insurance		637.63
TOTAL		24 – Hr. Insurance		1.08
			S	3,250.26
JEFF SCOTT				
	4	Reimburse Postage Collection Letters	\$	38.22
		Reimburse Postage (PSC Fuel Adj)		19.99
MISC	. 4	Andrew Property Control of the Contr		-
TOTAL			S	58.21
IOIAL	1			2.2/2

# Combs Report

## December 22, 2014

#### KWH Sales & Purchases: Oct 2014 - Pages 2-5

Sales: Month: .85% under Budget (10/21 – 11/20)

YTD : .34 % under Budget Last Year to Date: .38 % more

Purchases: Month: 6.90 % Under Budget (10/1 – 10/31)

YTD: .37 % over Budget

Line Loss: Month:

15.84 Matched: 9.87 % YTD: 7.34 %

Last 12 Months: 4.98 %

#### Form 7: Oct 2014

Electric Revenue LESS Purchased Power:	\$ 94,326	More
Maintenance Expense	\$ 52,222	More
Informational Advertising	\$ 7,108	More
Admin & Gen	\$ 20,700	More
Margins	\$ 26,189	More

#### Form 7: Year to Date

Margins: (234, 283)Budgeted: 417,274

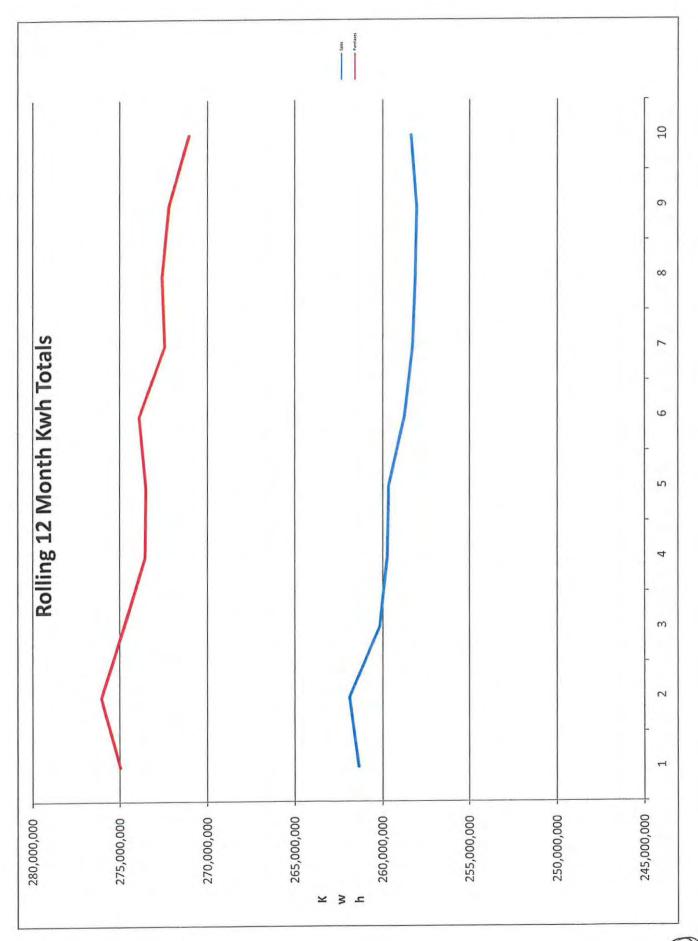
## Monthly Reports:

- Financial Data Page 6
- 219 Analysis Page 7

#### 2015 Financial Budget

#### Other Items:

- PSC
  - Modifications to Schedules 3 & 14(b)
  - o ESC Review
  - FAC EKPC-intervention



1				TOTAL SALES	5				
2014			Actual						
	KWH	\$	UNIT						
JANUARY I	31,244,541	\$ 3,777,343	0.1209	28,009,108	\$	3,578,595	0.1278		
FEBRUARY I	23.826.394	\$ 2,944,805	0.1236	21.890,454	\$	2,764,381	0.1263		
MARCH	19,263,071	\$ 2,324,304	0.1207	19,207,928	\$	2,365,786	0.1232		
APRIL	15,268,670	\$ 2,005,562	0.1314	15,827,212	\$	1,947,159	0.1230		
MAY	18,650,959	\$ 2,399,754	0.1287	18,765,432	\$	2,344,016	0.1249		
JUNE	20,191,482	\$ 2,602,552	0.1289	20,816,383	\$	2,605,635	0.1252		
JULY	19,368,740	\$ 2,496,062	0.1289	22,593,137	\$	2,815,549	0.1246		
AUGUST	19,401,186	\$ 2,485,238	0.1281	19,506,135	\$	2,393,154	0.1227		
SEPTEMBER	15,741,901	\$ 2,046,722	0.1300	16,851,412	\$	2,047,083	0.1215		
OCTOBER	20,486,774	\$ 2,565,285	0.1252	20,663,225	\$	2,559,573	0.1239		
NOVEMBER	0	\$ -	#DIV/0!	25,465,732	\$	3,211,249	0.1261		
DECEMBER	0	\$ -	#DIV/0!	28,003,462	\$	3,570,771	0.1275		
	203,443,718	\$25,647,627	\$0.1261	257,599,620		\$32,202,952	\$0.1250		
===	== ========	========	=======		==				
		Actual vs. Bu							
	20,486,774	Month	2014	20,663,225		-0.85%	1		
	203,443,718	YTD		204,130,425		-0.34%			
		Compared to	2013						
	20,486,774	Month		20,170,912		1.57%			
	203,443,718			202,678,377		0.38%			



## TOTAL PURCHASES

2014	- 0					Actual		Budget			
	! _	DEMAND	KWH		\$	UNIT	LD FCT				
JANUARY	11	80.022	34,019,417	\$	2,475,095	0.0728	59.05%	29,677,694	\$2,107,116	0.0710	
FEBRUARY	II	68,166	26,958,772	\$	1,966,923	0.0730	54.93%	26,585,095	\$1,911,468	0.0719	
MARCH	11	61,876	25,169,343	\$	1,735,123	0.0689	56.50%	23,013,938	\$1,635,465	0.0711	
APRIL	11	47,798	16,991,826	\$	1,326,474	0.0781	49.37%	17,891,075	\$1,341,831	0.0750	
MAY	11	38,216	17,949,402	\$	1,355,831	0.0755	65.23%	18,040,542	\$1,407,162	0.0780	
JUNE	Ü	48,040	20,531,862	\$	1,616,862	0.0787	59.36%	20,307,811	\$1,584,009	0.0780	
JULY	11	48,723	21,135,450	\$	1,653,014	0.0782	60.25%	23,177,771	\$1,715,155	0.0740	
AUGUST	11	44,418	21,334,747	\$	1,615,983	0.0757	66.71%	22,867,738	\$1,692,213	0.0740	
SEPTEMBER	II.	45,904	17,779,219	\$	1,389,136	0.0781	53.79%	18,197,539	\$1,364,815	0.0750	
OCTOBER	11	31,812	17,685,439	\$	1,222,188	0.0691	77.21%	18,997,141	\$1,310,803	0.0690	
NOVEMBER	11					#DIV/0!	#DIV/0!	22,669,273	\$1,609,518	0.0710	
DECEMBER	II					#DIV/0!	#DIV/0!	28,123,137	\$1,996,743	0.0710	
	11		\$219,555,477	\$	16,356,629	\$0.0745	**********	269,548,753	\$19,676,298	\$0.0730	
	====			==	=======			=======			
			17.685.439	M	onth	Actual vs. 2014	Budget	18,997,141	-6.90%		
			219,555,477					218,756,344	- LEON SON		

## **GROSS MARGINS**

2014	Actual	Budget	Variance	Line Loss	Fuel Adj.	Fuel Adj. \$	ESC Rate	ESC \$
JANUARY	\$1,302,248	\$ 1,471,478	(\$169,230)	8.16%	(0.001326)	(41,181)	8.54%	337,194
FEBRUARY	\$977,882	\$ 852,912	\$124,970	11.62%	0.001326 -	30,962	6.47%	297,536
MARCH	\$589,181	\$ 730,322	(\$141,141)	23.47%	0.000541	10,578	3.31%	75,222
APRIL	\$679,088	\$ 605,328	\$73,760	10.14%	0.002792	42,338	7.06%	131,520
MAY	\$1,043,923	\$ 936,854	\$107,069	-3.91%	0.002779	51,841	8.15%	180,505
JUNE	\$985,690	\$ 1,021,626	(\$35,936)	1.66%	0.002402	48,627	9.51%	225,526
JULY	\$843,048	\$ 1,100,394	(\$257,346)	8.36%	0.002557	49,482	9.39%	214,114
AUGUST	\$869,255	\$ 700,941	\$168,314	9.06%	0.002715	52,632	8.60%	196,851
SEPTEMBER	\$657,586	\$ 682,268	(\$24,682)	11.46%	0.002775	43,675	7.56%	143,988
OCTOBER	\$1,343,097	\$ 1,248,771	\$94,326	-15.84%	(0.000148)	(1,929)	8.05%	190,710
NOVEMBER	\$0	\$1,601,731	(\$1,601,731)	#DIV/0!				
DECEMBER	\$0	\$1,574,028	(\$1,574,028)	#DIV/0!				
			(\$59,896)	7.34%	0.001641	287,025	7.66%	1,993,166



## Monthly Operating Rev & Exp

	October 2013	November 2013	December 2013	January 2014	February 2014	March 2014	April 2014	May 2014	June 2014	July 2014	August 2014	September 2014	October 2014
Revenue	(2,535,052)	(3,321,366)	(3,668,236)	(3,876,546)	(3,048,089)	(2,418,497)	(2,089,942)	(2,476,940)	(2,687,648)	(2,579,178)	(2,571,883)	(2,129,236)	(2,644,213)
Purchased Power	1,279,277	1,711,043	2,003,502	2,475,095	1,966,923	1,735,123	1,326,474	1,355,831	1,616,862	1,653,014	1,615,983	1,389,136	1,222,188
Gross Margins	(1,255,775)	(1,610,323)	(1,664,734)	(1,401,451)	(1,081,166)	(683,374)	(763,468)	(1,121,109)	(1,070,786)	(926,164)	(955,900)	(740,100)	(1,422,025)
Operations	94,313	80,476	75,862	109,852	84,215	75,058	105,786	104,645	104,541	103,937	110,492	122,294	108,132
Maintenance	213,645	259,470	242,016	229,775	696,703	264,505	279,233	283,806	388,602	292,633	333,539	280,083	314,514
Customer Service	92,907	97,083	46,559	85,169	89,691	99,684	105,189	92,213	80,736	97,103	97,271	95,875	97,694
Informational Advertising	19,594	17,375	12,143	22,121	14,651	23,811	23,163	21,502	17,297	18,543	22,200	28,636	27,715
Demonstration Advertising	2,228	1,776	(517)	2,244	1,792	2,797	1,714	3,239	2,053	1,726	2,948	1,731	421
Admin & General	183,167	146,382	159,239	173,546	149,080	156,131	167,485	168,268	141,062	161,501	148,846	162,405	178,658
Depreciation	251,752	240,636	252,894	253,161	254,653	256,025	256,340	256,632	257,058	257,663	258,330	258,805	259,420
Regulatory	2,867	2,867	2,887	2,834	2,834	2,834	2,834	2,834	3,890	3,890	3,890	3,890	3,890
Interest - LTD	82,251	81,419	81,134	82,634	79,137	78,390	80,805	79,381	80,003	79,207	79,413	78,604	77,910
Interest - Deposits	202	199	157	131	130	130	129	128	128	130	129	128	127
Miscellaneous Expense	4,417	1,740	1,494	3,474	5,577	5,551	3,477	777	1,862	728	2,025	855	1,475
Interest Income	(2,454)	(2,454)	(2,452)	(2,446)	(2,450)	(2,431)	(2,595)	(2,587)	(2,616)	(2,609)	(2,551)	(2,568)	(2,485)
Non-Electric Revenue	7,620	9,729	69	10,485	(12,904)	(7,997)	11,843	(8,528)	1,669	(15,359)	1,066	8,730	(27,043
Capital Credits	(10,225)	1.3			-	(153,986)	27,324		-		(448)	(11,788)	
Margins	(313,491)	(673,625)	(793,249)	(428,471)	281,943	117,128	299,259	(118,799)	5,499	72,929	101,250	287,580	(381,597
* ( )'s = positive margins													
Operating Expenses	947,343	929,423	873,868	964,941	1,378,463	964,916	1,026,155	1,013,425	1,077,232	1,017,061	1,059,083	1,033,306	1,069,956
Monthly OTIER	4.81	9.27	10.78	6.19	(2.56)	(0.49)	(2.70)	2.50	0.93	0.08	(0.27)	(2.66)	5.90
Revenue	(31,265,125)	(31,850,437)	(32,088,761)	(32,725,189)	(32,974,790)	(32,897,147)	(33,007,984)	(33,144,052)	(33,211,198)	(33,293,861)		(33,402,613)	(33,511,774
Purchased Power	19,680,431	19,590,989	19,639,851	20,109,361	20,235,372	20,124,757	20,059,031	20,007,124	20,040,725	20,036,598	20,099,569	20,128,263	20,071,174
Gross Margins	(11,584,694)	(12,259,448)	(12,448,910)	(12,615,828)	(12,739,418)	(12,772,390)	(12,948,953)	(13,136,928)	(13,170,473)	(13,257,263)	(13,251,676)	(13,274,350)	(13,440,600
Operations	1,131,922	1,114,252	1,106,661	1,112,117	1,084,032	1,071,086	1,087,492	1,100,875	1,112,291	1,123,347	1,135,788	1,171,471	1,185,290
Maintenance	2,946,365	2,987,243	2,887,612	2,861,248	3,366,557	3,361,456	3,430,993	3,485,185	3,593,939	3,646,619	3,694,578	3,764,010	3,864,879
Customer Service	1,067,464	1,058,347	1,104,837	1,092,464	1,086,629	1,081,880	1,085,892	1,085,659	1,071,227	1,073,216	1,075,503	1,079,480	1,084,267
Informational Advertising	241,983	240,682	235,030	237,580	231,866	237,894	242,875	239,820	234,935	236,476	240,979	241,036	249,157
Demonstration Advertising	23,201	22,730	20,405	20,985	20,963	21,535	20,635	22,650	22,974	22,891	23,893	23,731	21,924
Admin & General	1,922,992	1,913,381	1,940,593	1,949,863	1,939,115	1,954,713	1,959,141	1,956,167	1,902,265	1,902,845	1,904,894	1,917,112	1,912,603
Depreciation	3,052,610	3,039,001	3,036,976	3,034,408	3,033,139	3,033,504	3,033,911	3,033,710	3,033,204	3,039,925	3,046,857	3,053,949	3,061,617
Regulatory	34,433	34,218	34,025	34,049	34,073	34,097	34,121	34,145	35,225	36,305	37,328	38,351	39,374
Interest - LTD	989,962	988,158	986,602	986,447	986,349	986,570	984,295	981,010	978,190	973,044	966,961	962,378	958,037
Interest - Deposits	4,182	4,266	2,361	2,292	2,222	2,152	2,082	2,011	1,939	1,869	1,797	1,721	1,646
Miscellaneous Expense	70,930	64,190	58,231	55,137	53,561	47,754	41,765	32,846	38,814	34,670	33,525	31,977	29,035
Interest Income	(29,432)	(29,438)	(29,437)	(29,432)	(29,439)	(29,421)	(29,565)	(29,742)	(29,901)	(30,053)	(30,135)	(30,213)	(30,244
Non-Electric Revenue	(147,174)	(129,378)	(130,420)	(128,762)	(59,100)	(52,294)	(31,356)	(22,183)	(19,757)	(16,476)	(5,774)	6,423	(28,240
Capital Credits	(160,930)	(160,930)	(160,930)	(160,930)	(160,930)	(166,567)	(139,243)	(139,243)	(138,092)	(138,092)	(138,540)	(149,123)	(138,898
Margins	(436,186)	(1,112,726)	(1,356,364)	(1,548,362)	(1,150,381)	(1,188,031)	(1,225,915)	(1,354,018)	(1,333,220)	(1,350,677)	(1,264,022)	_ (1,162,047)	(1,230,153
Operating Expense	11,486,044 1.44	11,466,468	11,413,333 2.37	11,386,590 2.57	11,838,506 2.17	11,832,641	11,923,202	11,974,078 2.38	12,025,003 2,36	12,091,207 2.39	12,162,103	12,285,216 2.21	12,407,829



				OCTOBE	R 2014			
	1	17	,	219 ANA	LYSIS			
								BUDGETED
WO NOS.	DESCRIPTION		N	JMBER	COST	LOAN FUNDS	UNIT COST	UNIT COST
9	RETIREMENTS		57		392.66	(392.66)		
100	NEW LINE EXTENSIONS		15		49,212.76	49,212.76	3,280.85	3,229.93
200	TIE LINES							
300	MAJOR PROJECTS		0		0.00	0.00		
602	SERVICE UPGRADES		3		4,322.37	4,322.37	1,440.79	1,920.25
603	SECTIONALIZERS		0		0.00	0.00		
604	REGULATORS		1		4,135.33	4,135.33		
606	POLES		36	POLES	133,255.77	133,255.77	3,701.55	2,410.75
701	SECURITY LIGHTS		23		11,168.85	11,168.85	485.60	423.50
1600	MINOR PROJECTS		6		9,045.25	9,045.25		
	TOTAL		135		211,532.99	210,747.67		
601	SPECIAL EQUIPMENT	ACCT#						
	METERS	370.00	0		0.00	0.00	0.00	160.00
	TRANSFORMERS	368.00	31		25,684.92	25,684.92	828.55	1,120.00
	TURTLES	370.10	0		0.00	0.00	0.00	
	DISCONNECT METERS	370.20	0		0.00	0.00	0.00	
	OTHER SP EQUIP	365.00	0		0.00	0.00	0.00	
	TOTAL		31		25,684.92	25,684.92		
-								
	MATERIAL				31,488.99			
	MATERIAL OH				41,193.87			
	LABOR				18,353.71			
	LABOR OH				52,625.86			