

Bradley Cherry

From: Bettina Kimmel <Bettina.Kimmel@nrucfc.coop>
Sent: Friday, October 18, 2019 1:35 PM
To: Bradley Cherry; Compass
Subject: [EXTERNAL]RE: Legal Distribution
Attachments: CFC Compass Product Info.pdf

Hi Bradley,

Following up on our phone conversation from this morning.

Attached is a brief description of the Compass 4 model designed for our electric distribution cooperatives.

As discussed, this model shall not be distributed to outside parties that are not part of the cooperative network.

You can share your cooperative's financial forecast reports but we recommend you include your assumptions document. This is so the reviewer understands what assumptions were used to derive at the financial forecast results.

If there is anything you need, please feel free to give me a call.

Thanks.



Bettina Kimmel

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From: Bettina Kimmel
Sent: Monday, October 14, 2019 1:28 PM
To: Bradley Cherry <Bradley.Cherry@graysonrecc.com>; Compass <Compass@nrucfc.coop>
Subject: Re: Legal Distribution

The logo for CFC Compass Version 4.0. It features a square icon on the left containing a stylized compass rose with a needle pointing towards the top-right. To the right of the icon, the text "CFC" is written in a bold, orange, sans-serif font, and "Compass" is written in a larger, bold, dark blue, sans-serif font. Above the word "Compass", the text "Version 4.0" is written in a smaller, dark blue, sans-serif font.

CFC Compass

Version 4.0

CFC Compass 4.0 is a 10-year financial forecasting software model designed to help rural electric distribution cooperatives analyze a variety of financial strategies.

The model, which is free to CFC owners, provides a tool for preparation of long-range financial forecasts accommodating various scenarios, incorporating CFC's current loan and equity policies to aid in providing support for new loan applications, budgeting and strategic planning.

This new version differs from Compass 3.0 in that a member will receive it with prepopulated data (11 years of historical data) specific to their system. Ten years of future data is automatically calculated based on a weighted method using your historical performance.

Key Features

- Complete system redesign using Microsoft Excel 2013 with VBA.
- Elimination of the manual entry of historical data (Form 7, Plant, Power, Revenue, Expense, KRTA, and CFC, NCSC and Farmer Mac loans).
- Increased number of historical data years from three to 10 years, providing the capability to develop trending of historical results over a significantly longer period of time to forecast future behavior.
- Graphical representation of historical and projected results.

