## COMMONWEALTH OF KENTUCKY

## BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

ELECTRONIC JOINT APPLICATION OF ) LOUISVILLE GAS AND ELECTRIC ) COMPANY AND KENTUCKY UTILITIES ) COMPANY FOR REVIEW, MODIFICATION, ) CASE NO. 2017-00441 AND CONTINUATION OF CERTAIN EXISTING DEMAND-SIIDE MANAGEMENT AND ENERGY EFFICIENCY PROGRAMS

OBJECTIONS AND RESPONSES OF
WAL-MART STORES EAST, LP, AND SAM'S EAST, INC.
TO
COMMIISSION STAFF'S
INITIAL DATA REQUESTS
DATED APRIL 6, 2018

FILED: APRIL 19, 2018

# WAL-MART STORES EAST, LP, AND SAM'S EAST, INC. 

CASE NO. 2017-00441

## Objections and Responses to Commission Staff's Initial Data Requests <br> Dated April 6, 2018

Question No. 1
Responding Witness: Kenneth E. Baker

1. Refer to page 12, lines 5-6, of the Direct Testimony of Kenneth E. Baker ("Baker Testimony"), where Mr. Baker recommends, on behalf of Wal-Mart, using a minimum average monthly load factor of 60 percent as a measureable indicator of energy intensity.
a. Explain why a load factor of 60 percent was chosen.
b. Provide the 2017 average load factor of each Wal-Mart and Sam's store in the Louisville Gas and Electric Company and Kentucky Utilities Company (collectively "LG\&E/KU") service territory.

## RESPONSE:

In response to Question No. 1(a), Walmart states that it calculated the average load factor for the Time of Day Second Rate Class ("TODS") using the information supplied by KU's Witness Seelye in its most recent general rate case. See Case No. 2016-00370, Direct Testimony of William Steven Seelye ("Seelye Direct") at Ex. WSS-19 at p. 36. That calculation indicated that the average load factor for TODS was approximately 51.8 percent. Walmart proposed a 60 percent load factor to reflect an average load factor that was demonstrably in excess of the TODS average.

For its response to Question No. 1(b), Walmart refers Staff to the excel spreadsheet being produced confidentially as Exhibit A.

# WAL-MART STORES EAST, LP, AND SAM'S EAST, INC. 

CASE NO. 2017-00441

## Objections and Responses to Commission Staff's Initial Data Requests Dated April 6, 2018

## Question No. 2

Responding Witnesses: Kenneth E. Baker

2. Refer to page 12, lines $14-15$, of the Baker Testimony, where Mr. Baker recommends, on behalf of Wal-Mart, a proposal where very large customers with loads above 5 MW would be able to opt-out of cost responsibility for LG\&E/KU's demand-side management ("DSM") programs regardless of the customer's load factor.
a. Explain why 5 MW was chosen.
b. Provide the monthly loads for 2017 for each Wal-Mart and Sam's store in LG\&E/KU's service territory.

## OBJECTION AND RESPONSE:

In response to Question No. 2(a), Walmart states that Mr. Baker's testimony did not make a proposal that very large customers with loads above 5 MW be able to opt-out regardless of load factor. Rather, Mr. Baker indicated that Walmart would not oppose such a proposal if made by another party, the Staff or the Kentucky Public Service Commission ("Commission"). To explain what was meant by the phrase "very large customer," Walmart included 5 MW merely as an example.

Walmart objects to Question No. 2(b) as overly broad and unduly burdensome. Walmart further objects to Request No. 2(b) to the extent it seeks production of competitively sensitive information that is not relevant to LG\&E/KU's Application or Walmart's testimony in this matter. Subject to and without waiving the foregoing objections, Walmart refers Staff to the spreadsheet being produced confidentially as Exhibit A, which identifies the 2017 annual load of each Walmart location in the LG\&E/KU's service territory.

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## Objections and Responses to Commission Staff's Initial Data Requests <br> Dated April 6, 2018

Question No. 3

## Responding Witness: Kenneth E. Baker

3. Refer to page 17, lines 3-5, of the Baker Testimony, where Mr. Baker recommends, on behalf of Wal-Mart, that an aggregated level of annual usage of 15 million kWh aggregated across all sites in a particular utility territory be the benchmark level to be used to allow nonresidential customers to elect to not participate in LG\&E's or KU's DSM program. Provide the details of any Commission approved self-directed programs other than Oklahoma and the benchmark standard used in each such program.

## RESPONSE:

Mr. Baker's testimony did not rely on benchmarks in states other than Oklahoma, however, various states have opt-out or self-direct programs, including Arizona, Arkansas, Colorado, Idaho, Michigan, Minnesota, Missouri, Montana, New Mexico, New York, North Carolina, Ohio, South Carolina, Virginia, and West Virginia. The basic parameters of these programs are summarized by the American Council for an Energy-Efficient Economy, available at https://database.aceee.org/state/self-direct.

# WAL-MART STORES EAST, LP, AND SAM'S EAST, INC. 

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Question No. 4

Responding Witness: Kenneth E. Baker

4. Refer to page 17 , lines $13-16$, of the Baker Testimony, where Mr. Baker suggests, on behalf of Wal-Mart, an annual reduction in energy usage of 2.5 percent as a reasonable energy usage reduction requirement. Explain why this level was chosen as a benchmark.

## RESPONSE:

As reflected in Walmart's testimony, the 2.5 percent was offered merely as an example and was not tied to any recommended or particular benchmark. Walmart's primary point in offering an example was to make clear that it would be reasonable to tie those energy usage reduction requirements to whatever overall reduction requirement is applied to the utilities.

By way of further reference, however, Walmart notes that the testimony of LG\&E/KU's Witness Gregory S. Lawson indicated that it was a goal of the School Energy Management Program ("SEMP") to reduce the energy consumption of each school district by an annual rate of 2.5 percent. See Testimony of Gregory S. Lawson, Ex. GSL-1 at p. 41. Mr. Baker's testimony merely borrowed than annual percentage rate when offering his explanation of how an annual reduction requirement imposed on customers would operate.

## EXHIBIT A

REDACTED

## Notes:

Due to ratchets including in base KW billing, used the maximum of the on-peak and off-peak KW readings for each bill. For accounts with KVA to KW conversion, annual load factor uses the maximum converted monthly KW value. Excluded non-demand billed accounts and accounts with maximum billed KW below 200 KW .
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| mw-on Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| Average Load Fator |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: $01-0571$ (GEORGEtown, kY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electric | MAR 2017 | APR 2017 | May 2017 | Jun 2017 | JUL2017 | AUG 2017 | SEP 2017 | Oct 2017 | Nov 2017 | DEC 2017 | Jan 2018 | FEB 2018 | Total |
| kw-on Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
| total Kwh |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Load Factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01-0294 (EENTRAL CITY, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ELECTRIC <br> KW-OFF PEAK | MAR 2017 | APR 2017 | MAY 2017 | JUN 2017 | JuL 2017 | AUG 2017 | SEP 2017 | OC1 2017 | NoV2017 | DEC 2017 | JAN 2018 | feb 2018 | ${ }_{\text {total }}$ |
| kw-on Peak | kw-off Peak |  |  |  |  |  |  |  |  |  |  |  |  |
| total kwh |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average load factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 18-8188 (LExINGTON, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total kwh |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Averge load fator |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 0-1569 (MAYSVILE, M) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electric | MAR 2017 | APR 2017 | MAY 2017 | JUN 2017 | JUL 2017 | AUG 2017 | SEP 2017 | Oct 2017 | Nov 2017 | DEC 2017 | JAN 2018 | FE8 2018 | total |
| Kw-OFF Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
| kw-on peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total kwh |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average load factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01 -0045 (EITCHFIELD, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electric | MAR 2017 | APR 2017 | MAY 2017 | Jun 2017 | JUL 2017 | AUG 2017 | SEP 2017 | OCT 2017 | Nov 2017 | DEC 2017 | JAN 2018 | feb 2018 | total |
| ${ }^{\text {kw-OfF PEAK }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Kw-on Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TTTAL KWH |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Load factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01-0493 (PARIS, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electric | MAR 2017 | APR 2017 | MaY 2017 | JUN 2017 | JUL 2017 | AUG 2017 | SEP 217 | OCT 2017 | Nov 2017 | DEC 2017 | JAN 2018 | FEB 2018 | total |
| Electric <br> KW-OFP PEAK |  |  |  |  |  |  |  |  |  |  |  |  |  |
| kw-on Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total kwh |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average load Factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01-2783 (LEXINGTon (NE), KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| kw-off Peak | Mar 2017 |  | mar |  |  |  |  |  |  |  |  |  |  |
| kw-on Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TTTAL KWH |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Load factor |  |  |  |  |  |  |  |  |  |  |  |  |  |

Store: 01-1140 (MOUNT STERLING, KY)
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| ELECTRIC | MAR 2017 | APR 2017 | MAY 2017 | JUN 2017 | JUL 2017 | AUG 2017 | SEP 2017 | OCT 2017 | NOV 2017 | DEC 2017 | JAN 2018 | FEB 2018 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| kw-off Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
| kw-on Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL KWH |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Load Factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01-1053 (LA GRANGE, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ELectric | MAR 2017 | APR 2017 | MAY 2017 | JUN 2017 | JUL 2017 | AUG 2017 | SEP 2017 | OCT 2017 | NOV 2017 | DEC 2017 | JAN 2018 | FEB 2018 | TOTAL |
| kW-OfF Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
| kw-on Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |
| total kwh |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Load factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01-1743 (HARLAN, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ELECTRIC | MAR 2017 | APR 2017 | MAY 2017 | JUN 2017 | JUL 2017 | AUG 2017 | SEP 2017 | Oct 2017 | Nov 2017 | DEC 2017 | JAN 2018 | FEB 2018 | TOTAL |
| kw-off PEAK |  |  |  |  |  |  |  |  |  |  |  |  |  |
| KW-ON PEAK |  |  |  |  |  |  |  |  |  |  |  |  |  |
| total kwh |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Load Factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01-O591 (CYNTHAANA, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electric | MAR 2017 | APR 2017 | MAY 2017 | JUN 2017 | JUL 2017 | AUG 2017 | SEP 2017 | OCT 2017 | NOV 2017 | DEC 2017 | JAN 2018 | FEB 2018 | TOTAL |
| KW-OFF PEAK |  |  |  |  |  |  |  |  |  |  |  |  |  |
| KW-ON PEAK |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL KWH |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Load factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01-0702 (WINCHESTER, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electric | MAR 2017 | APR 2017 | MAY 2017 | JUN 2017 | JUL 2017 | AUG 2017 | SEP 2017 | OCt 2017 | NOV 2017 | DEC 2017 | JAN 2018 | FEB 2018 | TOTAL |
| KW-OFF PEAK |  |  |  |  |  |  |  |  |  |  |  |  |  |
| KW-ON PEAK |  |  |  |  |  |  |  |  |  |  |  |  |  |
| total kwh |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Load factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01-1113 (LONDON, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electric | MAR 2017 | APR 2017 | MAY 2017 | JUN 2017 | JUL 2017 | AUG 2017 | SEP 2017 | OCT 2017 | Nov 2017 | DEC 2017 | JAN 2018 | FEB 2018 | TOTAL |
| KW-OfF PEAK |  |  |  |  |  |  |  |  |  |  |  |  |  |
| KW-ON PEAK |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL KWH |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Load Factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01-1165 (RADCLIFF, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| KW-ON PEAK |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL KWH |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average Load factor |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Store: 01-2968 (CARROLITON, KY) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ELECTRIC <br> kW-OFF PEAK | MAR 2017 | APR 2017 | MAY 2017 | JUN 2017 | JUL 2017 | AUG 2017 | SEP 2017 | OCT 2017 | Nov 2017 | DEC 2017 | JAN 2018 | FEB 2018 | total |
| Kw-on Peak |  |  |  |  |  |  |  |  |  |  |  |  |  |

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Store: 01-5135 (RADCLIFF (WNM), KY)
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## VERIFICATION

## STATE OF ARKANSAS

## COUNTY OF BENTON

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) SS :
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The undersigned, Kenneth E. Baker, being duly sworn, deposes and says that he is Senior Manager of Sustainable Regulation for Walmart, Inc.. and that he has personal knowledge of the matters set forth in the foregoing Responses, and that the answers contained herein is true and correct to the best of his information, knowledge, and belief.


Subscribed and sworn to before me, a Notary Public in and before said County and State, this 19 day of April, 2018.


My Commission Expires:

