BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

ELECTRONIC APPLICATION OF)
KENTUCKY POWER COMPANY FOR (1) A)
GENERAL ADJUSTMENT OF ITS RATES)
FOR ELECTRIC SERVICE; (2) AN ORDER)
APPROVING ITS 2017 ENVIRONMENTAL)
COMPLIANCE PLAN; (3) AN ORDER) CASE NO. 2017-00179
APPROVING ITS TARIFFS AND RIDERS;)
(4) AN ORDER APPROVING ACCOUNTING)
PRACTICES TO ESTABLISH REGULATORY)
ASSETS AND LIABILITIES; AND (5) AN)
ORDER GRANTING ALL OTHER REQUIRED)
APPROVALS AND RELIEF)

DIRECT TESTIMONY AND EXHIBITS OF

GREGORY W. TILLMAN

ON BEHALF OF

WAL-MART STORES EAST, LP AND SAM'S EAST, INC.

Filed: October 3, 2017

Contents

1

2	Introduction	1
3	Summary of Recommendations	4
4	Kentucky Power Proposed Revenue Increase	6
5	Return on Equity	7
6	Inclusion of CWIP in Rate Base	8
7	National Utility Industry ROE Trends	10
8	Conclusion	13
9	Cost of Service	13
10	Revenue Allocation	14
11	Rate Design	18

1 Exhibits

2	Exhibit GWT-1 –	Witness Qualifications Statement
3	Exhibit GWT-2 –	Reported Authorized Returns on Equity, Electric Utility Rate Cases
4		Completed, 2014 to Present
5	Exhibit GWT-3 –	Calculation of Revenue Requirement Impact of Kentucky Power's
6		Proposed ROE of 10.31 percent and 9.70 percent
7	Exhibit GWT-4 –	Class Relative Rates of Return
8	Exhibit GWT-5 –	Kentucky Power's Response to KCUC's Second Set of Data Requests,
9		No. KCUC_2_009, Dated September 8, 2017

1 Introduction

- 2 Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND OCCUPATION.
- A. My name is Gregory W. Tillman. My business address is 2001 SE 10th St.,
- 4 Bentonville, AR 72716-5530. I am employed by Wal-Mart Stores, Inc. as Senior
- 5 Manager, Energy Regulatory Analysis.
- 6 Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS DOCKET?
- A. I am testifying on behalf of Wal-Mart Stores East, LP and Sam's East, Inc.
- 8 (collectively, "Walmart").
- 9 Q. PLEASE DESCRIBE YOUR EDUCATION AND EXPERIENCE.
- 10 A. I earned a Bachelor of Science in Electrical Engineering from the University of Tulsa 11 in 1987. I have more than 24 years of experience in the regulated and deregulated energy industry including roles in regulatory, pricing, billing, and metering 12 13 information. After serving on active duty as a Signal Officer in the United States Army, I joined the Public Service Company of Oklahoma ("PSO") where I was 14 15 employed in various positions in the Information Services, Business Planning, Rates 16 and Regulatory, and Ventures departments from 1990 through 1997. Within the Rates and Regulatory department, I served as the Supervisor of Power Billing and 17 18 Data Collection. In this position I managed the billing for large industrial and 19 commercial customers and led the implementation of the company's real-time pricing 20 program. I also managed the implementation of real-time pricing for three other 21 utilities within the Central and South West Corporation – Southwestern Electric

Power Company, Central Power and Light, and West Texas Utilities. In 1997, I joined the Retail department of the Williams Energy Company as the manager of systems for the retail gas and electric data and billing systems. During my tenure at Williams I also managed the customer billing function at Thermogas as well as the billing and accounting systems support functions at Williams Communications. In 2000, I joined Automated Energy where I served as the Vice President of Energy Solutions for two years. Following several assignments as a consultant and project manager in various industries, in 2008 I joined Oklahoma Gas & Electric Company ("OG&E") as a senior pricing analyst, was promoted to Manager of Pricing in January 2010, and became the Product Development Pricing Leader in 2013. While at OG&E, I was instrumental in developing and managing OG&E's pricing strategy and products, including the design and implementation of the OG&E's SmartHoursTM rate. I have been in my current position with Walmart since November 2015. My Witness Qualification Statement is included herein as Exhibit GWT-1. HAVE YOU PREVIOUSLY TESTIFIED IN THIS DOCKET?

Q.

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- A. Yes. I testified in support of Walmart's intervention in this docket.
- HAVE YOU PREVIOUSLY SUBMITTED TESTIMONY IN OTHER CASES 17 Q. 18 BEFORE THE KENTUCKY PUBLIC SERVICE COMMISSION ("KPSC" OR 19 "COMMISSION")?
- 20 Yes. I submitted testimony in Case Nos. 2016-00370 and 2016-00371. A.

1	Q.	HAVE YOU PREVIOUSLY SUBMITTED TESTIMONY BEFORE OTHER
2		STATE REGULATORY COMMISSIONS?
3	A.	Yes. I have testified in proceedings before the Arizona Corporation Commission, the
4		Arkansas Public Service Commission, the Iowa Utilities Board, the Michigan Public
5		Service Commission, the Oklahoma Corporation Commission, the South Carolina
6		Public Service Commission, the Public Utility Commission of Texas, and the
7		Wisconsin Public Service Commission. My testimony addressed the topics of
8		revenue requirement, rate design, revenue allocation, pricing, customer impacts,
9		tariffs, and terms and conditions of service. See Exhibit GWT-1.
10	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
11	A.	The purpose of my testimony is to respond to issues related to Kentucky Power
12		Company's ("Kentucky Power" or "Company") rate case filing.
13	Q.	ARE YOU SPONSORING ANY EXHIBITS WITH YOUR TESTIMONY?
14	A.	Yes. I am sponsoring the exhibits listed in the Table of Contents.
15	Q.	PLEASE BRIEFLY DESCRIBE WALMART'S OPERATIONS WITHIN
16		KENTUCKY POWER'S SERVICE TERRITORY.
17		Walmart has 9 retail units that take electric service from Kentucky Power. Primarily,
18		Walmart takes service under rates Large General Service ("LGS") and Industrial
19		General Service ("IGS").
20		

Summary of Recommendations 1 2 Q. **PLEASE SUMMARIZE** RECOMMENDATIONS TO THE **YOUR** COMMISSION. 3 My recommendations to the Commission are as follows: 4 A. 1) The Commission should balance the interests of the Company with the interests of 5 its customers. To that end, the Commission should thoroughly and carefully 6 7 consider the financial impact of a rate increase on customers, paying particular 8 attention to the Company's requested revenue requirement and Return on Equity 9 ("ROE"). Such consideration ensures that any increase in the Company's rates 10 reflects the minimum amount necessary to compensate the Company for adequate 11 and reliable service, while also providing Kentucky Power an opportunity to earn a reasonable return. 12 13 2) The Commission should recognize that including Construction Work in Progress 14 ("CWIP") in rate base favors the Company and its investors by shifting risk onto customers and reducing uncertainty of cost recovery. 15 16 3) The Commission should closely examine the Company's proposed revenue 17 requirement increase and the associated ROE, especially when viewed in light of: 18 (a) The resulting revenue requirement increase impact on customers; 19 The reduced risk associated with rate-making structures such as the (b) inclusion of CWIP in rate base; and, 20

1		(c) Rate case ROEs approved by this Commission and commissions
2		nationwide.
3		4) Walmart does not take a position on the Company's proposed Cost of Service
4		Study ("COSS"); however, to the extent that alternative cost of service models or
5		modifications to the Company's model are proposed by other parties, Walmari
6		reserves the right to address any such proposals.
7		5) At the proposed revenue requirement, Walmart does not oppose the Company's
8		proposed revenue allocation.
9		6) If the Commission ultimately approves a revenue requirement less than that
10		proposed by the Company, the reduction in the revenue requirement increase
11		should be used for the dual purposes of further reducing the currently existing
12		inter-class subsidies, and reducing the impact to all customers as outlined within
13		my testimony.
14		7) Walmart is not opposed to the Company's rate design for rates LGS and IGS.
15	Q.	DOES THE FACT THAT YOU MAY NOT ADDRESS AN ISSUE OR
16		POSITION ADVOCATED BY THE COMPANY INDICATE WALMART'S
17		SUPPORT?
18	A.	No. The fact that an issue is not addressed herein or in related filings should not be
19		construed as an endorsement of any filed position.

1		Kentucky Power Proposed Revenue Increase
2	Q.	WHAT IS YOUR UNDERSTANDING OF THE COMPANY'S PROPOSED
3		ELECTRIC REVENUE REQUIREMENT INCREASE?
4	A.	Kentucky Power originally proposed a total increase of \$69,575,934, or 12.56
5		percent. See Direct Testimony of Ranie K. Wohnhas, p. 5, line 22 through p. 6,
6		line 1. This increase is based on a test year ending February 28, 2017. Id. at 5,
7		lines 11-12. The proposed increase was subsequently reduced in a supplemental
8		filing to reflect the results of certain financing activity in June 2017.
9	Q.	WHAT IS YOUR UNDERSTANDING OF THE REDUCTION IN THE
10		REQUESTED REVENUE REQUIREMENT INCREASE AS A RESULT OF
11		THE JUNE 2017 FINANCING ACTIVITY?
12	A.	The revenue requirement was reduced by \$8,133,797 as a result of the June 2017
13		Financing Activity. See Supplemental Direct Testimony of Ranie K. Wohnhas, p. 2,
14		lines 8-9. This reduction in revenue requirement resulted in a reduction of the
15		Company's requested revenue increase to \$63,313,785. This is \$6,262,152 below the
16		original request. <i>Id.</i> at 3, lines 1-2.

1	Q.	SHOULD THE COMMISSION GENERALLY CONSIDER THE IMPACT OF
2		THE PROPOSED RATE INCREASE OF \$63.3 MILLION ON CUSTOMERS
3		IN SETTING THE REVENUE REQUIREMENT AND ROE FOR THE
4		COMPANY?
5	A.	Yes. The Commission should balance the interests of the Company with the interests
6		of its customers. To that end, the Commission should thoroughly and carefully
7		consider the financial impact of a rate increase on customers, paying particular
8		attention to the Company's requested revenue requirement and ROE. Such
9		consideration ensures that any increase in the Company's rates reflects the minimum
10		amount necessary to compensate the Company for adequate and reliable service,
11		while also providing Kentucky Power an opportunity to earn a reasonable return.
12		Return on Equity
13	Q.	WHAT IS THE COMPANY'S PROPOSED ROE IN THIS DOCKET?
14	A.	Kentucky Power is proposing an ROE of 10.31 percent. See Direct Testimony of
15		Adrien M. McKenzie, p. 6, line 8. The requested ROE at the Company's proposed
16		capital structure results in a proposed overall rate of return of 6.75 percent. See
17		Supplemental Direct Testimony of Zachary C. Miller, p. 5, Supplemental Table 1.
18	Q.	ARE YOU CONCERNED THAT THE COMPANY'S PROPOSED ROE OF
19		10.31 PERCENT IS EXCESSIVE?
20	A.	Yes. I am concerned that the Company's proposed ROE is excessive, especially in
21		light of: (1) the customer impact of the resulting revenue requirement increase as

discussed above; (2) the use of risk-reducing rate-making structures such as the 1 2 inclusion of CWIP in rate base; and, (3) recent rate case ROEs approved by this 3 Commission and commissions nationwide. 4 Inclusion of CWIP in Rate Base 5 Q. WHAT IS YOUR UNDERSTANDING OF THE **COMMISSION'S** 6 TRADITIONAL TREATMENT OF CWIP IN RATE BASE? A. It is my understanding that the Commission has long allowed utilities to include 7 8 CWIP in rate base. ARE YOU CONCERNED WITH THE INCLUSION OF CWIP IN RATE 9 Q. BASE? 10 11 A. Yes. Including CWIP in rate base results in charges to ratepayers for assets that are not yet "used and useful" in providing electric service. Under the Company's 12 13 proposal, ratepayers will pay for assets prior to receiving any benefits from those 14 assets. This violates the matching principle (i.e., customers should bear costs at the time they are receiving the corresponding benefits). 15 16 The problem is compounded by changes in the number and mix of customers that occur during the construction process, before the asset becomes used and useful. For 17 example, customers may pay for certain assets during the construction phase, but 18 19 leave the system before those assets become operational, and thus receive no benefit 20 for their portion of the cost of the assets for which they paid.

Q. ARE THERE OTHER CONCERNS WITH INCLUDING CWIP IN RATE BASE THAT THE COMMISSION SHOULD CONSIDER?

A.

Yes. First, including CWIP in rate base shifts risk onto ratepayers that, traditionally, is assumed by the utility's investors. Investors are compensated for bearing this risk through the authorization of a return on the investment and the value of financing the construction once the asset is placed in service. Including CWIP in rate base places the risk on the utility's customers who receive no current benefit for the use of their money. Second, if the Company encounters problems during the construction of the plant resulting in stoppage of the construction, non-completion of the project, and/or a substantial delay in the project's completion, investors are not incentivized to rectify the delays and/or stoppages, and ratepayers have no recourse for recovering or mitigating the cost of financing the asset's construction.

Q. WHAT IS WALMART'S POSITION REGARDING INCLUDING CWIP IN RATE BASE?

A. While Walmart is concerned with the inclusion of CWIP in a utility's rate base, Walmart recognizes that the Commission has long allowed this practice in Kentucky. Walmart recommends that the Commission should recognize that including CWIP in rate base favors the Company and its investors by shifting risk onto customers and reducing uncertainty of cost recovery.

Natio	onal Utility Industry ROE Trends
Q.	IS THE COMPANY'S PROPOSED ROE HIGHER THAN THE AVERAGE OF
	THOSE APPROVED BY OTHER UTILITY REGULATORY
	COMMISSIONS?
A.	Yes. The requested ROE of 10.31 percent exceeds the average ROE approved by
	other utility regulatory commissions in 2014, 2015, 2016 and thus far in 2017. See
	Exhibit GWT-2.
Q.	WHAT IS YOUR UNDERSTANDING OF THE ROE AWARDED IN RECENT
	RATE CASES?
A.	According to data from SNL Financial, a financial news and reporting company,
	there have been 110 reported electric utility rate case ROEs authorized by state
	regulatory commissions for investor-owned electric utilities in 2014, 2015, 2016, and
	so far in 2017. See id. The average of the reported ROEs in those cases is 9.65
	percent. The range of reported authorized ROEs for the same period is 8.64 percent
	to 10.55 percent, and the median authorized ROE is 9.64 percent. See id.
	Q. A.

¹ Regulatory Research Associates is part of SNL Financial.

1	Q.	SEVERAL OF THE REPORTED AUTHORIZED ROES ARE FOR
2		DISTRIBUTION-ONLY UTILITIES OR FOR ONLY A UTILITY'S
3		DISTRIBUTION SERVICE RATES. WHAT IS THE AVERAGE
4		AUTHORIZED ROE IN THE REPORTED GROUP FOR VERTICALLY
5		INTEGRATED UTILITIES LIKE KENTUCKY POWER?
6	A.	In the group reported by SNL Financial, the average ROE for vertically integrated
7		utilities authorized from 2014 through present is 9.79 percent; however, there is a
8		continuing declining trend in authorized ROEs for vertically integrated utilities over
9		this time period. <i>Id</i> .
10	Q.	PLEASE EXPLAIN.
11	A.	The average ROE authorized for vertically integrated utilities in 2014 was 9.92%, in
12		2015 it was 9.75%, in 2016 it was 9.77%, and so far in 2017 it is 9.70%. <i>Id.</i> As such,
13		the Company's proposed 10.31 percent ROE is counter to broader electric industry
14		trends.
15	Q.	IS WALMART RECOMMENDING THAT THE COMMISSION BE BOUND
16		BY ROEs AUTHORIZED BY OTHER STATE REGULATORY AGENCIES?
17	A.	No. Decisions of other state regulatory commissions are not binding on this
18		Commission. Additionally, each commission considers the specific circumstances in
19		each case in its determination of the proper ROE. Walmart is providing this
20		information to illustrate a national customer perspective on industry trends in
21		authorized ROE. In addition to using recent authorized ROEs as a general gauge of

1		reasonableness for the various cost of equity analyses presented in this case, the
2		Commission should consider how its authorized ROE impacts customers relative to
3		other jurisdictions.
4	Q.	IS THE COMPANY'S PROPOSED ROE HIGHER THAN THE MOST
5		RECENT ROE AWARDS IN KENTUCKY?
6	A.	Yes. On June 22, 2017, the Commission authorized an ROE of 9.70 percent for both
7		Kentucky Utilities Company and Louisville Gas & Electric Company. Id. As such,
8		the Company's request exceeds recent Commission awards by 61 basis points.
9	Q.	WHAT IS THE REVENUE REQUIREMENT IMPACT IF THE
10		COMMISSION WERE TO AWARD AN ROE OF 9.70 PERCENT, THE
11		AVERAGE ROE AWARDED FOR VERTICALLY INTEGRATED
12		UTILITIES THUS FAR IN 2017 AND THE MOST RECENT ROE AWARDS
13		IN KENTUCKY?
14	A.	Authorizing Kentucky Power an ROE of 9.70 percent instead of the requested 10.31
15		percent would result in a reduction to the requested base revenue requirement
16		increase, inclusive of taxes, of about \$5.0 million. This represents about 8.35 percent
17		of the Company's requested base revenue requirement increase. See Exhibit GWT-3.

1	Conc	lusion
2	Q.	GENERALLY, WHAT IS YOUR RECOMMENDATION TO THE
3		COMMISSION REGARDING THE COMPANY'S PROPOSED REVENUE
4		REQUIREMENT INCREASE AND THE ASSOCIATED ROE?
5	A.	The Commission should closely examine the Company's proposed revenue
6		requirement increase and the associated ROE, especially when viewed in light of:
7		(a) The resulting revenue requirement increase impact on customers;
8		(b) The reduced risk associated with ratemaking structures such as the
9		inclusion of CWIP in rate base; and,
10		(c) Rate case ROEs approved by commissions nationwide and this
11		Commission.
12		
13		Cost of Service
14	Q.	WHAT IS WALMART'S POSITION ON SETTING RATES BASED ON THE
15		COST OF SERVICE?
16	A.	Walmart advocates that rates be set by regulatory agencies based on the utility's cost
17		of service for each rate class. A regulatory policy that supports the fair-cost-
18		apportionment objective of rate-making ensures that rates reflect cost causation,
19		which sends proper price signals to customers and minimizes price distortions.

Q. HOW IS COST CAUSATION DETERMINED IN THE RATE-MAKING

PROCESS?

A.

A.

A. In cost of service regulation, the Commission must determine the revenue requirement that the Company is authorized to recover based on prudent costs including a reasonable return on the investment required to provide service. The utility's COSS is an analytic tool commonly used to determine the total cost and equitable assignment of cost responsibility to customers. This is accomplished by identifying, functionalizing, classifying, and allocating the allowable costs to customer classes in the manner that customers cause those costs to be incurred.

Q. DOES WALMART TAKE A POSITION ON THE COMPANY'S PROPOSED COSS AT THIS TIME?

No, Walmart does not take a position on the Company's proposed COSS; however, to the extent that alternative cost of service models or modifications to the Company's model are proposed by other parties, Walmart reserves the right to address any such proposals.

Revenue Allocation

Q. WHAT IS REVENUE ALLOCATION?

Revenue allocation, sometimes referred to as rate spread, is the assignment of the revenue responsibility to each customer class. A revenue allocation that assigns revenue to each class at the cost of service is free of inter-class subsidies.

Q. ARE THERE INSTANCES IN WHICH THE COMMISSION WOULD ASSIGN DIFFERENT REVENUE TO INDIVIDUAL CLASSES THAN IS CALLED FOR WITHIN THE COSS, RESULTING IN INTER-CLASS SUBSIDIES?

A.

A.

Yes. At times, the regulator may find it necessary to approve a level of revenue requirement to a particular class which differs from the cost responsibility amount determined in the COSS. This is often driven by the need to ensure that customers are not seriously adversely impacted by major changes to the level of rates. Other reasons can include perceived differences in COSS results and reality, relative risks assigned to classes, social goals associated with the role of the prices in a particular jurisdiction, and response to the state of the economy within or external to the regulatory jurisdiction. The Commission may exercise its discretion based on one or more of these concerns to adjust revenue allocation to support policy or advance the public interest. However, these adjustments often result in rates that are not cost-based and, as a result, not just, reasonable, and equitable.

Q. WHAT IS THE ULTIMATE GOAL WHEN ALLOCATING REVENUE?

To the extent possible, inter-class subsidies should be eliminated through a revenue allocation that reflects the cost of service. If this is not possible in the immediate case, the Commission should establish a clear path to the elimination or reduction of undesired subsidies, continually moving each class closer to their respective cost of

service until undesired subsidies are eliminated and price signals, thus system 1 2 efficiency, are improved. HOW DOES THE COMPANY REPRESENT THE ACCURACY OF THE Q. 3 PROPOSED CLASS REVENUES IN THEIR REFLECTION OF THE 4 UNDERLYING COSTS OF EACH CLASS? 5 A. The Company represents this relationship in their cost of service results through the 6 7 use of class-specific rates of return. These are converted into a relative rate of return 8 ("RROR") for each class, which describes the relationship between each class-9 specific rate of return and the total system rate of return. An RROR greater than one 10 means that the rate class is paying rates in excess of the costs incurred to serve that 11 class, and an RROR less than one means that the rate class is paying rates less than the costs incurred to serve that class. As such, when rates are set such that a class 12 13 does not have an RROR equal to one there are inter-class subsidies, as those rate classes with an RROR greater than one shoulder some of the revenue responsibility 14 burden for the classes with an RROR less than one. 15 WHAT IS THE RROR FOR EACH CLASS AT PRESENT RATES AND THE 16 Q. COMPANY'S PROPOSED REVENUE ALLOCATION? 17 18 A. The present and proposed RROR for each class is shown in Table 1. See Exhibit

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GWT-4.

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Table 1: Present and Proposed Relative Rates of Return

	Class Relativ	e Rates of Return				
	Pres	Present		Proposed		
		Relative Rate of		Relative Rate of		
Customer Class	Rate of Return	Return	Rate of Return	Return		
Residential (RS)	0.82%	0.22	4.03%	0.60		
Small General Service (SGS)	10.26%	2.80	13.00%	1.93		
Medium General Service (MGS)	7.98%	2.18	10.84%	1.61		
Large General Service (LGS)	7.99%	2.18	10.85%	1.61		
Industrial General Service (IGS)	5.20%	1.42	8.19%	1.22		
Public Schools (PS)	5.89%	1.61	8.86%	1.32		
Municipal Waterworks (MW)	10.89%	2.98	13.60%	2.02		
Outdoor Lighting (OL)	14.78%	4.04	17.30%	2.57		
Street Lighting (SL)	15.37%	4.20	17.86%	2.65		
Total Jurisdiction	3.66%	1.00	6.73%	1.00		

DOES THE COMPANY'S PROPOSED REVENUE ALLOCATION MOVE Q. RATE CLASSES CLOSER TO THEIR RESPECTIVE COSTS OF SERVICE?

- A. Yes, all classes are moved toward the cost of service in the Company's proposed revenue allocation. As such, the Company's proposed revenue allocation reduces the subsidy levels for all classes.
- AT THE PROPOSED REVENUE REQUIREMENT, DOES WALMART Q. OPPOSE THE COMPANY'S REVENUE ALLOCATION?
- 9 A. At the proposed revenue requirement, Walmart does not oppose the Company's proposed revenue allocation. 10

1	Q.	IF THE COMMISSION ULTIMATELY APPROVES A REVENUE
2		REQUIREMENT LESS THAN THAT PROPOSED BY THE COMPANY,
3		WHAT IS WALMART'S RECOMMENDATION ON REVENUE
4		ALLOCATION?
5	A.	If the Commission ultimately approves a revenue requirement less than that proposed
6		by the Company, the reduction in the revenue requirement increase should be used for
7		the dual purposes of: (1) further reducing the currently existing intra-class subsidies;
8		and, (2) reducing the impact to all customers. To accomplish these purposes, one-half
9		(1/2) of the reduction in the revenue requirement increase should be applied to
10		proportionately reduce the class rate of return on those classes with an RROR greater
11		than 100 percent. The remaining one-half (1/2) of the reduction should be used to
12		proportionately reduce the increase to all classes.
13		Rate Design
14	Q.	WHAT IS THE COMPANY'S APPROACH TO RATE DESIGN?
15	A.	According to Company witness Vaughan, the Company's underlying approach is to
16		design rates that reflect the costs to provide service to each class. See Direct
17		Testimony of Alex E. Vaughan, p. 9, lines 6-8.
18	Q.	WHAT IS YOUR UNDERSTANDING OF THE COMPANY'S BASE RATE
19		DESIGN PROPOSALS FOR THE LGS AND IGS RATE CLASSES?
20	A.	I understand that the Company has proposed no change to the base rate designs
21		applicable to rates LGS and IGS. The Company proposed price updates to the rate

1		components that reflected the proposed revenue requirements, however these prices
2		were not updated in the Company's supplemental filing to reflect the updated revenue
3		for each of the classes based on the June 2017 Financing Activity.
4	Q.	HAS THE COMPANY INDICATED ITS EXPECTED IMPACT OF THE
5		REDUCED REVENUE REQUIREMENT ON THE RATE DESIGN AND THE
6		PROPOSED RATES?
7	A.	Yes. In the Company's response to Kentucky Commercial Utility Customer, Inc.'s
8		("KCUC") Second Set of Data Requests, No. KCUC_2_009, the Company stated that
9		the proposed rate design would not change. Additionally, the Company stated that
10		the proposed rates would be lower due to the decrease in revenue requirement
11		resulting from the June 2017 Financing Activity. See Exhibit GWT-5.
12	Q.	DOES WALMART OPPOSE THE COMPANY'S PROPOSED RATE DESIGN
13		FOR RATES LGS AND IGS?
14	A.	No. Walmart is not opposed to the Company's rate design for rates LGS and IGS.
15	Q.	DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?
16	A.	Yes.

VERIFICATION

STATE OF ARKANSAS)	
•)	SS
COUNTY OF BENTON)	

The undersigned, Gregory W. Tillman, being duly sworn, deposes and says that he is Senior Manager, Energy Regulatory Analysis for Wal-Mart Stores, Inc., and that he has personal knowledge of the matters set forth in the foregoing testimony, and that the answers contained herein are true and correct to the best of his information, knowledge and belief.

Gregory W. Tillman

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 28 day of September 2017.

Notary Public

My Commission Expires:

TERESA SMITH
NOTARY PUBLIC
Benton County, Arkansas
My Commission Expires 4/6/2027
Commission Number 12700654

(SEAL)

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EXHIBIT GWT-1 OF

GREGORY W. TILLMAN

ON BEHALF OF

Gregory W. Tillman

Senior Manager, Energy Regulatory Analysis

Wal-Mart Stores, Inc.

Business Address: 2001 SE 10th Street, Bentonville, AR, 72716-5530

Business Phone: (479) 204-7993

EXPERIENCE

November 2015 - Present

Wal-Mart Stores, Inc., Bentonville, AR

Senior Manager, Energy Regulatory Analysis

November 2008 – November 2015

Oklahoma Gas & Electric, Oklahoma City, OK

Product Development Pricing Leader

Manager, Pricing

Senior Pricing Analyst

May 2006 - November 2008

LSG Solutions, Oklahoma City, OK

Project Manager, International Registration Plan/Interstate Fuel Tax Agreement Systems Development

August 2002 - May 2006

OnPeak Utility Solutions, Oklahoma City, OK

Owner/Consultant

May 2000 - August 2002

Automated Energy, Inc., Oklahoma City, OK

Vice President, Utility Solutions

November 1997 - May 2000

Williams Energy, Tulsa, OK

Sr. Manager Accounting Services

Process Manager, Customer Billing and Accounting

Retail Systems Manager, Billing and Electricity

May 1990 - November 1997

Public Service Company of Oklahoma, Tulsa, OK

Manager, Software Development and Support

Supervisor, Data Translation and Power Billing

Administrator, Disaster Recovery and Research and Development

Programmer/Analyst

June 1987 – May 1990

United States Army, Signal Command, Ft. Monmouth, NJ

Project Officer, Joint Tactical Information Distribution System

Wal-Mart Stores East, LP and Sam's East, Inc. Exhibit GWT-1 Kentucky Public Service Commission, Case No. 2017-00179

EDUCATION

1991-1994 **The University of Tulsa** Graduate Coursework, M.B.A. 1987 **The University of Tulsa** B.S., Electrical Engineering

TESTIMONY BEFORE REGULATORY COMMISSIONS

2017

Public Service Commission of Wisconsin Docket No. 4220-UR-123: Application of Northern States Power Company, a Wisconsin Corporation for Authority to Adjust Electric and Natural Gas Rates

Michigan Public Service Commission Case No. U-18255. In the matter of the Application of DTE ELECTRIC COMPANY for authority to increase its rates for its rate schedules and rules governing the generation and distribution of electricity and for other relief.

Michigan Public Service Commission Case No. U-18322. In the matter of the Application of CONSUMERS ENERGY COMPANY for authority to increase its rates for its rate schedules and rules governing the generation and distribution of electricity and for other relief.

Iowa Utilities Board Docket No. RPU-2017-0001: In re: Interstate Power and Light Company.

Public Service Commission of Kentucky Case No. 2017-00179: In the Matter of the Electronic Application of Kentucky Power Company for (1) A General Adjustment of its Rates for Electric Service; (2) An Order Approving its 2017 Environmental Compliance Plan; (3) An Order Approving its Tariffs and Riders; (4) An Order Approving Accounting Practices to Establish Regulatory Assets and Liabilities; and (5) An Order Granting all other Required Approvals and Relief.

Public Service Commission of Kentucky Case No. 2016-00370: In the Matter of the Electronic Application of Kentucky Utilities Company for an Adjustment of Its Electric Rates and for Certificates of Public Convenience and Necessity.

Public Service Commission of Kentucky Case No. 2016-00371: In the Matter of the Electronic Application of Louisville Gas and Electric Company for an Adjustment of Its Electric and Gas Rates and for Certificates of Public Convenience and Necessity.

2016

Arizona Corporation Commission Docket No. E-01345A-16-0036: In the Matter of the Application of Arizona Public Service Company for a Hearing to Determine the Fair Value of the Utility Property of the Company for Ratemaking Purposes, to Fix a Just and Reasonable Rate of Return Thereon, to Approve Rate Schedules Designed to Develop Such Return.

Public Service Commission of South Carolina Docket No. 2016-227-E: IN RE: Application of Duke Energy Progress, LLC for Authority to Adjust and Increase Its Electric Rates and Charges

Arkansas Public Service Commission Docket No. 16-027-R: In The Matter of Net Metering and The Implementation of Act 827 of 2015.

Public Utility Commission of Texas Docket No. 45524, in the matter of the Application of Southwestern Public Service for Authority to Change Rates

Public Service Commission of Wisconsin Docket No. 4220-UR-122: Application of Northern States Power Company, a Wisconsin Corporation for Authority to Adjust Electric and Natural Gas Rates

Wal-Mart Stores East, LP and Sam's East, Inc. Exhibit GWT-1 Kentucky Public Service Commission, Case No. 2017-00179

Michigan Public Service Commission Case No. U-18014. In the matter of the Application of DTE ELECTRIC COMPANY for authority to increase its rates, amend its rate schedules and rules governing the distribution and supply of electric energy, and for miscellaneous accounting authority.

Arizona Corporation Commission Docket No. E-01933A-15-0322: In the Matter of the Application of Tucson Electric Power Company For the Establishment of Just and Reasonable Rates and Charges Designed to Realize a Reasonable Rate of Return on the Fair Value of the Properties of Tucson Electric Power Company Devoted to its Operations Throughout the State of Arizona, and for Related Approvals.

2015

Arizona Corporation Commission Docket No. E-04204A-15-0142: In the Matter of the Application of UNS Electric, Inc. For the Establishment of Just and Reasonable Rates and Charges Designed to Realize a Reasonable Rate of Return on the Fair Value of the Properties of UNS Electric, Inc. Devoted to Its Operations Throughout the State of Arizona, and for Related Approvals.

2012

Arkansas Public Service Commission Docket No. 12-067-U: In the Matter of the Application of Oklahoma Gas and Electric Company for an Order Approving a Temporary Surcharge to Recover the Costs of a Renewable Wind Generation Facility

2011

Oklahoma Corporation Commission Cause No. PUD 201100087: In the Matter of the Application of Oklahoma Gas and Electric Company for an Order of the Commission Authorizing Applicant to Modify its Rates, Charges, and Tariffs for Retail Electric Service in Oklahoma

2010

Arkansas Public Service Commission Docket No. 10-067-U: In the Matter of the Application of Oklahoma Gas and Electric Company for Approval of a General Change in Rates and Tariffs

BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

ELECTRONIC APPLICATION OF)
KENTUCKY POWER COMPANY FOR (1) A)
GENERAL ADJUSTMENT OF ITS RATES)
FOR ELECTRIC SERVICE; (2) AN ORDER)
APPROVING ITS 2017 ENVIRONMENTAL)
COMPLIANCE PLAN; (3) AN ORDER) CASE NO. 2017-00179
APPROVING ITS TARIFFS AND RIDERS;)
(4) AN ORDER APPROVING ACCOUNTING)
PRACTICES TO ESTABLISH REGULATORY)
ASSETS AND LIABILITIES; AND (5) AN)
ORDER GRANTING ALL OTHER REQUIRED)
APPROVALS AND RELIEF)

EXHIBIT GWT-2 OF

GREGORY W. TILLMAN

ON BEHALF OF

Kentucky Public Service Commission, Case No. 2017-00179

Page 1 of 3

Reported Authorized Returns on Equity, Electric Utility Rate Cases Completed, 2014 to Present

Vertically Integrated

			Decision	(V)/Distribution	Return on
State	Utility	Docket	Date	(D)	Equity
				(-)	(%)
New York	Consolidated Edison Co. of NY	13-E-0030	2/20/2014	D	9.20%
North Dakota	Northern States Power Co.	PU-12-813	2/26/2014	V	9.75%
New Hampshire	Liberty Utilities Granite St	DE-13-063	3/17/2014	D	9.55%
District of Columbia	Potomac Electric Power Co.	1103-2013-E	3/26/2014	D	9.40%
New Mexico	Southwestern Public Service Co	12-00350-UT	3/26/2014	V	9.96%
Delaware	Delmarva Power & Light Co.	13-115	4/2/2014	V D	9.70%
Texas	_	41791	5/16/2014	V	9.80%
	Entergy Texas Inc.	13-90			9.70%
Massachusetts	Fitchburg Gas & Electric Light		5/30/2014	D	10.40%
Wisconsin	Wisconsin Power and Light Co	6680-UR-119	6/6/2014	V	
Maine	Emera Maine	2013-00443	6/30/2014	D	9.55%
Maryland	Potomac Electric Power Co.	9336	7/2/2014	D	9.62%
Louisiana	Entergy Louisiana LLC (New Orleans)	UD-13-01	7/10/2014	V	9.95%
New Jersey	Rockland Electric Company	ER-13111135	7/23/2014	D	9.75%
Maine	Central Maine Power Co.	2013-00168	7/29/2014	D	9.45%
Wyoming	Cheyenne Light Fuel Power Co.	20003-132-ER-13	7/31/2014	V	9.90%
Arkansas	Entergy Arkansas Inc.	13-028-U ¹	8/15/2014	V	9.50%
New Jersey	Atlantic City Electric Co.	ER-14030245	8/20/2014	D	9.75%
Vermont	Green Mountain Power Corp	8190, 8191	8/25/2014	V	9.60%
Utah	PacifiCorp	13-035-184	8/29/2014	V	9.80%
Florida	Florida Public Utilities Co.	140025-EI	9/15/2014	V	10.25%
Nevada	Nevada Power Co.	14-05004	10/9/2014	V	9.80%
Illinois	MidAmerican Energy Co.	14-0066	11/6/2014	V	9.56%
Wisconsin	Wisconsin Public Service Corp.	6690-UR-123	11/6/2014	V	10.20%
Wisconsin	Wisconsin Electric Power Co.	05-UR-107	11/14/2014	V	10.20%
Virginia	Appalachian Power Co.	PUE-2014-00026	11/26/2014	V	9.70%
Wisconsin	Madison Gas and Electric Co.	3270-UR-120	11/26/2014	V	10.20%
Oregon	Portland General Electric Co.	UE-283	12/4/2014	V	9.68%
Illinois	Commonwealth Edison Co.	14-0312	12/10/2014	D	9.25%
Illinois	Ameren Illinois	14-0317	12/10/2014	D	9.25%
Mississippi	Entergy Mississippi Inc.	2014-UN-0132	12/11/2014	V	10.07%
Wisconsin	Northern States Power Co.	4220-UR-120	12/12/2014	V	10.20%
Connecticut	Connecticut Light & Power Co.	14-05-06	12/17/2014	D	9.17%
Colorado	Black Hills Colorado Electric	14AL-0393E	12/17/2014	V	9.83%
Wyoming	PacifiCorp	20000-446-ER-14	1/23/2015	V	9.50%
Colorado	Public Service Co. of CO	14AL-0660E	2/24/2015	V	9.83%
New Jersey	Jersey Central Power & Light Co.	ER-12111052	3/18/2015	D	9.75%
		UE-140762	3/25/2015	V	9.50%
Washington	PacifiCorp	E-002/GR-13-868		V	9.72%
Minnesota	Northern States Power Co.	U-17669	3/26/2015		10.20%
Michigan	Wisconsin Public Service Corp.		4/23/2015	V	9.53%
Missouri	Union Electric Co.	ER-2014-0258	4/29/2015	V	
West Virginia	Appalachian Power Co.	14-1152-E-42-T	5/26/2015	V	9.75%
New York	Central Hudson Gas & Electric	14-E-0318	6/17/2015	D	9.00%
New York	Consolidated Edison Co. of NY	15-E-0050	6/17/2015	D	9.00%
Missouri	Kansas City Power & Light	ER-2014-0370	9/2/2015	V	9.50%
Kansas	Kansas City Power & Light	15-KCPE-116-RTS	9/10/2015	V	9.30%
New York	Orange & Rockland Utlts Inc.	14-E-0493	10/15/2015	D	9.00%
Michigan	Consumers Energy Co.	U-17735	11/19/2015	V	10.30%
Wisconsin	Wisconsin Public Service Corp.	6690-UR-124	11/19/2015	V	10.00%
Wisconsin	Northern States Power Co.	4220-UR-121	12/3/2015	V	10.00%
Illinois	Ameren Illinois	15-0305	12/9/2015	D	9.14%
Illinois	Commonwealth Edison Co.	15-0287	12/9/2015	D	9.14%
Michigan	DTE Electric Co.	U-17767	12/11/2015	V	10.30%

Kentucky Public Service Commission, Case No. 2017-00179

Page 2 of 3

Reported Authorized Returns on Equity, Electric Utility Rate Cases Completed, 2014 to Present

Vertically Integrated

				Integrated	
			Decision	(V)/Distribution	Return on
State	Utility	Docket	Date	(D)	Equity
					(%)
New York	Consolidated Edison Co. of NY	13-E-0030	2/20/2014	D	9.20%
Oregon	Portland General Electric Co.	UE 294	12/15/2015	V	9.60%
Texas	Southwestern Public Service Co	43695	12/17/2015	V	9.70%
Idaho	Avista Corp.	AVU-E-15-05	12/18/2015	V	9.50%
Wyoming	PacifiCorp	20000-469-ER-15	12/30/2015	V	9.50%
Washington	Avista Corp.	UE-150204	1/6/2016	V	9.50%
Arkansas	Entergy Arkansas Inc.	15-015-U	2/13/2016	V	9.75%
Indiana	Indianapolis Power & Light Co.	44576	3/16/2016	V	9.85%
Massachusetts	Fitchburg Gas & Electric Light	15-80	4/29/2016	D.	9.80%
Maryland	Baltimore Gas and Electric Co.	9406	6/3/2016	D	9.75%
New Mexico	El Paso Electric Co.	15-00127-UT	6/8/2016	V	9.48%
New York	NY State Electric & Gas Corp.	15-60127-01 15-E-0283	6/15/2016	D D	9.00%
New York	Rochester Gas & Electric Corp.	15-E-0285	6/15/2016	D	9.00%
-	•	44688		V	9.98%
Indiana	Northern Indiana Public Service Co.		7/18/2016		9.85%
Tennessee	Kingsport Power Company	16-00001	8/9/2016	V	
Arizona	UNS Electric Inc.	E-04204A-15-0142	8/18/2016	V	9.50%
New Jersey	Atlantic City Electric Co.	ER-16030252	8/24/2016	D	9.75%
Washington	PacifiCorp	UE-152253	9/1/2016	V	9.50%
Michigan	Upper Peninsula Power Co.	U-17895	9/8/2016	V	10.00%
New Mexico	Public Service Co. of NM	15-00127-UT	9/28/2016	V	9.58%
Massachusetts	Massachusetts Electric Co.	15-155	9/30/2016	D	9.90%
Wisconsin	Madison Gas and Electric Co.	3270-UR-121	11/9/2016	V	9.80%
Oklahoma	Public Service Company of OK	PUD 201500208	11/10/2016	V	9.50%
Maryland	Potomac Electric Power Co.	9418	11/15/2016	D	9.55%
Wisconsin	Wisconsin Power and Light Co	6680-UR-120	11/18/2016	V	10.00%
Florida	Florida Power & Light Co.	160021-EI	11/29/2016	V	10.55%
California	Liberty Utilities CalPeco	A15-05-008	12/1/2016	V	10.00%
Illinois	Ameren Illinois	16-0262	12/6/2016	D	8.64%
Illinois	Commonwealth Edison Co.	16-0259	12/6/2016	D	8.64%
South Carolina	Duke Energy Progress Inc.	2016-227-E	12/7/2016	V	10.10%
New Jersey	Jersey Central Power & Light Co.	ER-16040383	12/12/2016	D	9.60%
Connecticut	United Illuminating Co.	16-06-04	12/14/2016	D	9.10%
Colorado	Black Hills Colorado Electric	16AL-0326E	12/19/2016	V	9.37%
Maine	Emera Maine	2015-00360	12/19/2016	D	9.00%
North Carolina	Virginia Electric & Power Co.	E-22 Sub 532	12/22/2016	V	9.90%
Nevada	Sierra Pacific Power Co.	16-06006	12/22/2016	V	9.60%
Idaho	Avista Corp.	AVU-E-16-03	12/28/2016	V	9.50%
Wyoming	MDU Resources Group Inc.	2004-117-ER-16	1/18/2017	V	9.45%
New York	Consolidated Edison Co. of NY	16-E-0060	1/24/2017	V D	9.00%
Michigan	DTE Electric Co.	U-18014		V	10.10%
· ·			1/31/2017		9.60%
Maryland	Delmarva Power & Light Co.	9424	2/15/2017	D	
New Jersey	Rockland Electric Company	ER-16050428	2/22/2017	D	9.60%
Arizona	Tucson Electric Power Co.	E-01933A-15-0322	2/24/2017	V	9.75%
Michigan	Consumers Energy Co.	U-17990	2/28/2017	V	10.10%
Minnesota	Otter Tail Power Co.	E-017/GR-15-1033	3/2/2017	V	9.41%
Oklahoma	Oklahoma Gas & Electric Co.	PUD 201500273	3/20/2017	V	9.50%
Florida	Gulf Power Co.	160186-EI	4/4/2017	V	10.25%
New Hampshire	Liberty Utilities Granite St	DE-16-383	4/12/2017	D	9.40%
New Hampshire	Unitil Energy Systems Inc.	DE-16-384	4/20/2017	D	9.50%
Missouri	Kansas City Power & Light	ER-2016-0285	5/3/2017	V	9.50%
Minnesota	Northern States Power Co.	E-022/GR-15-826	5/11/2017	V	9.20%
Arkansas	Oklahoma Gas & Electric Co.	16-052-U	5/18/2017	V	9.50%

Kentucky Public Service Commission, Case No. 2017-00179

Page 3 of 3

Reported Authorized Returns on Equity, Electric Utility Rate Cases Completed, 2014 to Present

Vertical	ly
Integrat	ed
(V)/Distrib	uti

State	Utility	Docket	Decision Date	(V)/Distribution (D)	Return on Equity
				, ,	(%)
New York	Consolidated Edison Co. of NY	13-E-0030	2/20/2014	D	9.20%
Delaware	Delmarva Power & Light Co.	16-0649	5/23/2017	D	9.70%
North Dakota	MDU Resources Group Inc.	PU-16-666	6/16/2017	V	9.65%
Kentucky	Kentucky Utilities Co.	2016-00370	6/22/2017	V	9.70%
Kentucky	Louisville Gas & Electric Co.	2016-00370	6/22/2017	V	9.70%
District of Columbia	Potomac Electric Power Co.	FC-1139	7/24/2017	D D	9.50%
Arizona	Arizona Public Service Co.	E-01345A-16-0036	8/15/2017	V	10.00%
	Atlantic City Electric Co.				9.60%
New Jersey 1 The Arkansas Public	Service Commission originally approved	D-ER-17030308	9/22/2017	D	3.0070
	No. 35, Arkansas Docket 13-028-U.	a a 3.370 NOL, but mercusea it	10 3.370 011		
Entire Period					
# of Decisions		110			
Average (All Utilities)					9.65%
Average (Distribution					9.38%
Average (Vertically In	tegrated Only)				9.79%
Median					9.64%
Minimum					8.64%
Maximum					10.55%
2014					
# of Decisions		33			0.750/
Average (All Utilities)					9.75%
Average (Distribution	• •				9.49%
Average (Distribution Average (Vertically In	•				9.53% 9.92%
2015					
# of Decisions		23			
Average (All Utilities)		_			9.60%
Average (Distribution					9.17%
Average (Distribution					9.19%
Average (Vertically In					9.75%
2016					
# of Decisions		32			_
Average (All Utilities)					9.60%
Average (Distribution	Only)				9.31%
Average (Distribution	Only, exc. IL FRP)				9.45%
Average (Vertically In	tegrated Only)				9.77%
2017					
# of Decisions		22			<u> </u>
Average (All Utilities)					9.62%
Average (Distribution	Only)				9.49%
A /D! - t !! !	Out out ILEDD)				9.49%
Average (Distribution	Only, exc. IL FRP)				3.43/0

Source: SNL Financial LC, August 21, 2017

BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

ELECTRONIC APPLICATION OF)
KENTUCKY POWER COMPANY FOR (1) A)
GENERAL ADJUSTMENT OF ITS RATES)
FOR ELECTRIC SERVICE; (2) AN ORDER)
APPROVING ITS 2017 ENVIRONMENTAL)
COMPLIANCE PLAN; (3) AN ORDER) CASE NO. 2017-00179
APPROVING ITS TARIFFS AND RIDERS;)
(4) AN ORDER APPROVING ACCOUNTING)
PRACTICES TO ESTABLISH REGULATORY)
ASSETS AND LIABILITIES; AND (5) AN)
ORDER GRANTING ALL OTHER REQUIRED)
APPROVALS AND RELIEF)

EXHIBIT GWT-3 OF

GREGORY W. TILLMAN

ON BEHALF OF

Calculation of Revenue Requirement Impact of KPCo's Proposed ROE vs 9.70 Percent

(1)	Section V Schedule 2 P1	KPC Requested Rate of Return				6.75%
		1) Calculate Rate of Return Using ROE = 9.70	0%			
			Percentage of			
		Capital Component	Total	Cost	We	eighted Cost
(2)	Section V Schedule 2 P1	Long Term Debt	54.45%	4.36%		2.37%
(3)	Section V Schedule 2 P1	Short Term Debt	0.00%	0.80%		0.00%
		Accounts Receivables Financing	3.87%	1.95%		0.08%
(4)	(ROE = 9.70%)	Common Equity	41.68%	9.70%		4.04%
(5)	(2)+(3)+(4)	Rate of Return (ROE = 9.70%)				6.49%
		2) Calculate Revenue Requirement Impact a	t the Propose ROE			
(6)	Section V Schedule 2 P1	Rate Base (\$000)			\$	1,191,785
(7)	= (5)	Rate of Return (ROE = 9.70%)				6.49%
(8)	(6) x (7)	Adjusted Income Requirement (ROE = 9.70%	6)		\$	77,376
(9)	Section V Schedule 1	KPC Proposed Income Requirement (\$000)			\$	80,446
(10)	(9) - (8)	Difference in Income Requirement (\$000)			\$	3,070
(11)	Section V Schedule 2	Conversion Factor				1.6433
(12)	(10) x (11)	Difference in Revenue Requirement (\$000)			\$	5,044
(13)	Section V Schedule 1	Requested Revenue Requirement Increase (\$000)		\$	60,397
(14)	(12) / (13)	Percent of Increase from ROE Difference				8.35%

BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

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KENTUCKY POWER COMPANY FOR (1) A)
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PRACTICES TO ESTABLISH REGULATORY)
ASSETS AND LIABILITIES; AND (5) AN)
ORDER GRANTING ALL OTHER REQUIRED)
APPROVALS AND RELIEF)

EXHIBIT GWT-4 OF

GREGORY W. TILLMAN

ON BEHALF OF

Class Relative Rates of Return						
	Present			Proposed		
		Relative Rate of			Relative Rate of	
Customer Class	Rate of Return	Return		Rate of Return	Return	
Residential (RS)	0.82%	0.22		4.03%	0.60	
Small General Service (SGS)	10.26%	2.80		13.00%	1.93	
Medium General Service (MGS)	7.98%	2.18		10.84%	1.61	
Large General Service (LGS)	7.99%	2.18		10.85%	1.61	
Industrial General Service (IGS)	5.20%	1.42		8.19%	1.22	
Public Schools (PS)	5.89%	1.61		8.86%	1.32	
Municipal Waterworks (MW)	10.89%	2.98		13.60%	2.02	
Outdoor Lighting (OL)	14.78%	4.04		17.30%	2.57	
Street Lighting (SL)	15.37%	4.20		17.86%	2.65	
Total Jurisdiction	3.66%	1.00	1	6.73%	1.00	

Source: KPCO_SR_KPSC_1_73_Attachment97

BEFORE THE PUBLIC SERVICE COMMISSION

IN THE MATTER OF:

ELECTRONIC APPLICATION OF)
KENTUCKY POWER COMPANY FOR (1) A)
GENERAL ADJUSTMENT OF ITS RATES)
FOR ELECTRIC SERVICE; (2) AN ORDER)
APPROVING ITS 2017 ENVIRONMENTAL)
COMPLIANCE PLAN; (3) AN ORDER) CASE NO. 2017-00179
APPROVING ITS TARIFFS AND RIDERS;)
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PRACTICES TO ESTABLISH REGULATORY)
ASSETS AND LIABILITIES; AND (5) AN)
ORDER GRANTING ALL OTHER REQUIRED)
APPROVALS AND RELIEF)

EXHIBIT GWT-5 OF

GREGORY W. TILLMAN

ON BEHALF OF

Wal-Mart Stores East, LP and Sam's East, Inc. Exhibit GWT-5 Kentucky Public Service Commission, Case No. 2017-00179

Kentucky Power Company
KPSC Case No. 2017-00179 General Rate Adjustment
KCUC's Second Set of Data Requests
Dated September 8, 2017

DATA REQUEST

KCUC_2_009 Please admit that Kentucky Power's rate design that was proposed in the

application could be different if Kentucky Power incorporated the June

2017 Financing Activity into its analysis.

RESPONSE

Denied. The Company's proposed rate design would not change. The proposed rates would be lower due to the decrease in revenue requirement resulting from the June 2017 Financing Activity.

Witness: Alex E. Vaughan