## COMMONWEALTH OF KENTUCKY

BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:
ELECTRONIC APPLICATION OF BLUE GRASS \}
ENERGY COOPERATIVE CORPORATION FOR \}
AUTHORIZATION TO BORROW $\$ 60,269,116\}$
FROM THE NATIONAL RURAL UTILITIES \}
CASE NO. 2016-00291
COOPERATIVE FINANCE CORPORATION, \}
AND EXECUTE THE NECESSARY NOTE, AND \}
PREPAY RURAL UTILITIES SERVICE NOTES \}
IN THE AMOUNT OF \$70,269,116

RESPONSES TO COMMISSION STAFF'S FIRST REQUEST FOR INFORMATION AND PRODUCTION OF DOCUMENTS TO BLUE GRASS ENERGY COOPERATIVE CORPORATION

Comes Blue Grass Energy Cooperative Corporation ("Blue Grass"), by counsel, and respectfully submits the following Responses to the Commission Staff's Initial Request for Information and Production of Documents to Blue Grass Energy Cooperative Corporation.

Respectfully submitted,


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Phone: (859) 885-4619
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Attorney for Blue Grass Energy Cooperative Corporation
I, the undersigned Charles G. Williamson III, being the VP, Finance/CFO at Blue Grass, certify that the Responses contained herein are true and accurate to the best of my knowledge, information and belief formed after a reasonable inquiry.


Charles G. Williamson III, VP, Finance/CFO

Date:


1. Refer to the Application, page 3, numbered paragraph 8. Explain why Blue Grass is liquidating temporary investments for the $\$ 10,000,000$ principal payment.

Response: At June 30, 2016 Blue Grass had $\$ 21.5$ million in temporary investments and another $\$ 2.0$ million is cash. After analyzing cash flow, Blue Grass management and directors determined that $\mathbf{\$ 1 0 . 0}$ million of the amount could be applied to reduce the loan amount. Those temporary investments yield far less than the interest charged on the notes being paid down.

Responsible Witness:
Charles G. Williamson III
2. Refer to the Application, Exhibit 2, page 4. Explain why the advance date is $10 / 31 / 2016$ and not 9/30/2016, the proposed closing date.

Response: CFC gave Blue Grass a 120 day forward rate lock. 120 days from the date of the lock is approximately October 31, 2016. The 120 day lock was provided as a level of comfort if for some reason the loan was not able to be closed by the proposed September 30, 2016 date. A fee was incorporated into the rate, but the fee would have been the same if Blue Grass had only locked in the rate until September 30, 2016.

Responsible Witness:
Charles G. Williamson III
3. Refer to the Application, Exhibits 3 and 4.
a. Provide the "as of" date of the loan balances in Exhibit 4.
b. In Exhibit 4, refer to the Maturity Date of Loan Number RET-19-1 of 6/30/2030.

Explain why this Maturity Date is different from the Maturity Date for Loan Number RET-19-1 on page 3 of Exhibit 3.
c. Explain why RUS note RET-21-2 has been included for refinancing, given that its current interest rate of 2.38 percent is lower than the refinancing rate of 2.95 percent.

Response 3a: The as of date of the loan balances in Exhibit 4 is June 30, 2016.
Response 3b: The correct Maturity Date of Loan Number RET-19-1 is November 30, 2041. A corrected Exhibit 4 (Exhibit 4- Amended) is attached.

Response 3c: RUS does not allow selected notes to be refinanced. The entire RUS portfolio must be refinanced in order to refinance any of them.

Responsible Witness:
Charles G. Williamson III
4. Refer to the Application, Exhibit 6, page 2.
a. Confirm the interest rate for which the Net Present Value ("NPV") is calculated.
b. Provide the NPV calculation with the legal fees.
c. Provide the calculation of NPV in Excel spreadsheet format with formulas intact and unprotected and all rows and columns fully accessible.

Response 4a: A discount rate of $4.13 \%$ was used for the NPV calculations. This rate is the weighted average rate of the RUS notes being refinanced.

Response 4b: The NPV calculations with legal fees are attached as Exhibit 1. Upon providing this response, Blue Grass discovered that the original calculations did not factor into effect the initial $\mathbf{\$ 1 0 , 0 0 0 , 0 0 0}$ payment made from temporary investments. Exhibit 1 has been modified to reflect a one-time payment of $\$ 10,000,000$, listed as a separate column in the "CFC" section. The corrected Total Cash Flow Difference is $\mathbf{\$ 1 9 , 0 9 9 , 0 1 2}$ and the NPV is $\$ 5,093,381$. Additionally, upon further investigation, Blue Grass notes that the estimated legal fees of $\mathbf{\$ 1 0 , 0 0 0}$ are likely to be on the high side, however, that number was used for this analysis. Any reduction in the ultimate legal fees from the estimate will result in increased NPV.

Response 4c: The NPV calculations in Excel format is attached to this response. There are tabs for NPV both with and without the estimated legal fees of $\mathbf{\$ 1 0 , 0 0 0}$.

Responsible Witness:
Charles G. Williamson III

## Blue Grass Energy Co-op <br> RUS Payoff

RUS Refinance - Single Note - 17 Year Term

| Count | Loan <br> Number: | Payments Per Year | Interest Rate | Amort Type |  | Loan Balance |  | Payment | Maturity <br> Date | Years to Maturity | Treasury Rate |  | Payoff Amount |  | Amount of Discount | Percentage <br> Discount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | RET-19-1 | 12 | 5.75\% | LD | \$ | 708,392.57 | \$ | 6,215.00 | 11/30/2041 | 25.06 | 0.00\% | \$ | 708,392.57 | \$ | 0.00 | 0.000\% |
| 2 | RET-19-2 | 12 | 6.00\% | LD | \$ | 239,882.43 | \$ | 2,129.37 | 7/31/2030 | 13.75 | 0.00\% | \$ | 239,882.43 | \$ | 0.00 | 0.000\% |
| 3 | RET-19-3 | 12 | 5.50\% | LD | \$ | 638,276.43 | \$ | 5,480.00 | 7/31/2030 | 13.85 | 0.00\% | \$ | 638,276.43 | \$ | (0.00) | 0.000\% |
| 4 | RET-19-4 | 12 | 5.13\% | LD | \$ | 290,063.31 | \$ | 2,435.88 | 7/31/2030 | 13.85 | 0.00\% | \$ | 290,063.31 | \$ | (0.00) | 0.000\% |
| 5 | RET-18-1 | 12 | 5.75\% | LD | \$ | 462,741.91 | \$ | 4,180.99 | 11/30/2029 | 13.05 | 0.00\% | \$ | 462,741.91 | \$ | (0.00) | 0.000\% |
| 6 | RET-18-3 | 12 | 5.75\% | LD | \$ | 310.36 | \$ | 2.83 | 8/31/2029 | 12.95 | 0.00\% | \$ | 310.36 | \$ | 0.00 | 0.001\% |
| 7 | RET-18-2 | 12 | 5.75\% | LD | \$ | 463,052.42 | \$ | 4,183.83 | 11/30/2029 | 13.05 | 0.00\% | \$ | 463,052.42 | \$ | 0.00 | 0.000\% |
| 8 | RET-21-1 | 12 | 5.00\% | LD | \$ | 3,495,279.87 | \$ | 25,850.00 | 4/30/2033 | 16.55 | 0.00\% | \$ | 3,495,279.87 | \$ | (0.00) | 0.000\% |
| 9 | RET-21-2 | 12 | 2.38\% | LD | \$ | 1,237,745.61 | \$ | 7,472.74 | 5/31/2033 | 16.65 | 0.00\% | \$ | 1,237,745.61 | \$ | (0.00) | 0.000\% |
| 10 | RET-21-3 | 12 | 3.63\% | LD | \$ | 1,769,936.34 | \$ | 11,768.52 | 5/31/2033 | 16.65 | 0.00\% | \$ | 1,769,936.34 | \$ | 0.00 | 0.000\% |
| 11 | RET-22-1 | 12 | 3.75\% | LD | \$ | 6,458,065.61 | \$ | 34,984.20 | 8/31/2039 | 22.85 | 0.00\% | \$ | 6,458,065.61 | \$ | 0.00 | 0.000\% |
| 12 | RET-22-2 | 12 | 4.25\% | LD | \$ | 4,128,366.34 | \$ | 23,550.00 | 7/31/2039 | 22.75 | 0.00\% | \$ | 4,128,366.34 | \$ | (0.00) | 0.000\% |
| 13 | RET-22-3 | 12 | 4.25\% | LD | \$ | 4,954,039.52 | \$ | 28,260.00 | 7/31/2039 | 22.75 | 0.00\% | \$ | 4,954,039.52 | \$ | 0.00 | 0.000\% |
| 14 | RET-22-4 | 12 | 4.50\% | LD | \$ | 4,160,830.25 | \$ | 24,300.00 | 7/31/2039 | 22.75 | 0.00\% | \$ | 4,160,830.25 | \$ | (0.00) | 0.000\% |
| 15 | RET-22-5 | 12 | 4.13\% | LD | \$ | 4,371,468.73 | \$ | 24,609.46 | 7/31/2039 | 22.85 | 0.00\% | \$ | 4,371,468.73 | \$ | (0.00) | 0.000\% |
| 16 | RET-23-1 | 12 | 3.49\% | LD | \$ | 10,120,681.99 | \$ | 54,960.00 | 9/30/2038 | 21.95 | 0.00\% | \$ | 10,120,681.99 | \$ | 0.00 | 0.000\% |
| 17 | RET-23-2 | 12 | 4.43\% | LD | \$ | 7,763,625.86 | \$ | 45,990.00 | 9/30/2038 | 21.95 | 0.00\% | \$ | 7,763,625.86 | \$ | (0.00) | 0.000\% |
| 18 | RET-23-3 | 12 | 3.85\% | LD | \$ | 5,103,471.91 | \$ | 28,680.00 | 8/31/2038 | 21.95 | 0.00\% | \$ | 5,103,471.91 | \$ | (0.00) | 0.000\% |
| 19 | RET-23-4 | 12 | 4.64\% | LD | \$ | 4,372,489.81 | \$ | 26,450.00 | 8/31/2038 | 21.95 | 0.00\% | \$ | 4,372,489.81 | \$ | (0.00) | 0.000\% |
| 20 | RET-23-5 | 12 | 4.57\% | LD | \$ | 4,440,318.09 | \$ | 26,650.00 | 9/30/2038 | 21.95 | 0.00\% | \$ | 4,440,318.09 | \$ | (0.00) | 0.000\% |
| 21 | RET-23-6 | 12 | 3.23\% | LD | \$ | 5,090,076.63 | \$ | 26,965.12 | 8/31/2038 | 21.95 | 0.00\% | \$ | 5,090,076.63 | \$ | (0.00) | 0.000\% |




