


**VERIFICATION**

**STATE OF NORTH CAROLINA**        )  
  )  
**COUNTY OF WAKE**                    )        **SS:**

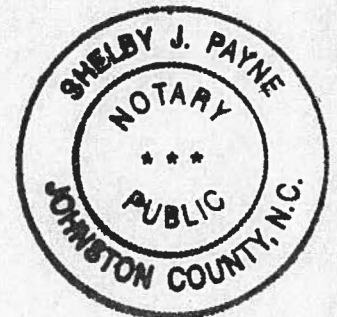
The undersigned, Mark Otersen, Senior Product & Services Manager, being duly sworn, deposes and says that he has personal knowledge of the matters set forth in the foregoing data requests, and that the answers contained therein are true and correct to the best of his knowledge, information and belief.

  
\_\_\_\_\_  
Mark Otersen, Affiant

Subscribed and sworn to before me by Mark Otersen on this 3<sup>rd</sup> day of November, 2015.

  
\_\_\_\_\_  
NOTARY PUBLIC

My Commission Expires: May 10, 2019





VERIFICATION

STATE OF OHIO )  
 ) SS:  
COUNTY OF HAMILTON )

The undersigned, Trisha Haemmerle, Senior Strategy & Collaboration Manager, being duly sworn, deposes and says that she has personal knowledge of the matters set forth in the foregoing data requests, and that the answers contained therein are true and correct to the best of her knowledge, information and belief.

  
Trisha Haemmerle, Affiant

Subscribed and sworn to before me by Trisha Haemmerle on this 4<sup>TH</sup> day of November, 2015.

  
NOTARY PUBLIC

ADELE M. FRISCH  
Notary Public, State of Ohio  
My Commission Expires 01-05-2019

My Commission Expires: 1/5/2019

**2015-00277**  
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**STAFF-DR-02-001**

**REQUEST:**

Refer to the response to Commission Staff's Initial Request for Information ("Staff's First Request"), Item 4, and page 5 of Attachment STAFF-DR-01-6a, Item 6.

- a. Explain whether a customer can be charged only the Distribution Level Rates Part A DS, DP, DT, GS-FL, EH & SP factor of \$0.001703/kWh.
- b. Explain whether a customer can be charged only the Transmission Level Rates & Distribution Level Rates Part B TT factor of \$0.000161/kWh.
- c. If the answer to parts a. and b. are yes, and a customer can be charged the Distribution Level Rates Total DS, DP, DT, GS-FL, EH & SP factor, explain whether the customer will be charged \$0.001865/kWh as proposed on page 5 of Attachment STAFF-DR-01-06a, or whether the customer will be charged the sum of the Distribution Level Rates Part A DS, DP, DT, GS-FL, EH & SP factor of \$0.001703/kWh, plus the Transmission Level Rates & Distribution Level Rates Part B TT factor of \$0.000161/kWh, which should equal \$0.001864/kWh.
- d. Provide Attachment STAFF-DR-01-6b in electronic format with formulas intact and cells unprotected.

**RESPONSE:**

- a. No, a customer is not charged only the Distribution Level Rates Part A DS, DP, DT, GS-FL, EH & SP factor of \$0.001703/kWh.

- b. Yes, Rate TT can be charged only the Transmission Level Rates & Distribution Level Rates Part B TT factor of \$0.000161/kWh. As required, qualifying industrial customers are permitted to “opt-out” of participation in, and payment for, Smart Saver® Custom and Smart Saver® Prescriptive and Small Business Energy Saver (these program costs are recovered through Part A). All of Duke Energy Kentucky’s Rate TT customers met the “opt-out” requirements prior to the implementation of the DSM riders in May 1996, and are not subject to the Part A portion of the DSM Cost Recovery Mechanism (i.e. Rider DSMR).
- c. Rates DS, DP, DT, GS-FL, EH & SP pay parts A & B resulting in a charge of \$0.001864/kWh.
- d. Please see Attachment Staff-DR-02-001.xlsx.

**PERSON RESPONSIBLE:** Trisha Haemmerle

Kentucky DSM Rider

Comparison of Revenue Requirement to Rider Recovery

Residential Programs	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)
	Projected Program Costs 7/2013 to 6/2014 (A)	Projected Lost Revenues 7/2013 to 6/2014 (A)	Projected Shared Savings 7/2013 to 6/2014 (A)	Program Expenditures 7/2013 to 6/2014 (B)	Program Expenditures Gas	Program Expenditures Electric (C)	Lost Revenues 7/2013 to 6/2014 (B)	Shared Savings 7/2013 to 6/2014 (B)	2013 Reconciliation Gas (D)	2013 Reconciliation Electric (E)	Rider Collection Gas	Rider Collection Electric (F)	(Over)/Under Gas (G)	Collection Electric (H)
Appliance Recycling Program	\$ 254,905	\$ 25,383	\$ 51,900	\$ 188,563	\$ -	\$ 188,563	\$ 44,179	\$ 37,058						
Energy Efficiency Education Program for Schools	\$ 160,841	\$ 13,197	\$ (7,028)	\$ 129,104	\$ 52,755	\$ 76,339	\$ 11,050	\$ (355)						
Low Income Neighborhood	\$ 297,422	\$ 40,038	\$ 7,480	\$ 138,684	\$ -	\$ 138,684	\$ 21,020	\$ 31,682						
Low Income Services	\$ 669,888	\$ 19,932	\$ (29,790)	\$ 520,853	\$ 205,908	\$ 314,745	\$ 35,227	\$ (4,188)						
My Home Energy Report	\$ 375,038	\$ 402,499	\$ 40,683	\$ 805,663	\$ -	\$ 605,663	\$ 512,222	\$ 46,907						
Residential Energy Assessments	\$ 167,774	\$ 14,909	\$ 12,819	\$ 223,409	\$ 80,096	\$ 143,343	\$ 34,080	\$ 51,063						
Residential Smart Saver®	\$ 1,170,194	\$ 1,376,347	\$ 319,133	\$ 1,511,814	\$ 94	\$ 1,511,720	\$ 1,685,324	\$ 511,105						
Power Manager	\$ 308,742	\$ -	\$ 138,807	\$ 776,700	\$ -	\$ 776,700	\$ -	\$ 85,821						
Personal Energy Report Program (I)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 144,535	\$ -						
Home Energy Assistance Pilot Program (J)	\$ 250,556	\$ -	\$ -	\$ 300,152	\$ 126,224	\$ 173,928	\$ -	\$ -			\$ 108,253	\$ 146,409	\$ (2,448,433)	\$ 3,250,898
Revenues collected except for HEA														
<b>Total</b>	<b>\$ 3,855,382</b>	<b>\$ 1,892,305</b>	<b>\$ 533,964</b>	<b>\$ 4,374,741</b>	<b>\$ 485,057</b>	<b>\$ 3,909,684</b>	<b>\$ 2,487,637</b>	<b>\$ 759,073</b>	<b>\$ 1,748,958</b>	<b>\$ (813,874)</b>	<b>\$ (2,340,181)</b>	<b>\$ 3,397,397</b>	<b>\$ 4,554,194</b>	<b>\$ 2,945,123</b>

(A) Amounts identified in report filed in Case No. 2012-00085.

(B) Actual program expenditures, lost revenues (for this period and from prior period DSM measure installations), and shared savings for the period July 1, 2013 through June 30, 2014.

(C) Allocation of program expenditures to gas and electric. Uses 63.5% gas based upon saturation of gas space heating.

(D) Recovery allowed in accordance with the Commission's Order in Case No. 2012-00085.

(E) Recovery allowed in accordance with the Commission's Order in Case No. 2012-00085.

(F) Revenues collected through the DSM Rider between July 1, 2013 and June 30, 2014.

(G) Column (5) + Column (9) - Column(11).

(H) Column (6) + Column (7) + Column (8) + Column (10) - Column(12).

(I) Personalized Energy Report is a legacy program which continues to collect lost revenues.

(J) Revenues and expenses for the Home Energy Assistance Pilot Program.

Commercial Programs	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Projected Program Costs 7/2013 to 6/2014 (A)	Projected Lost Revenues 7/2013 to 6/2014 (A)	Projected Shared Savings 7/2013 to 6/2014 (A)	Program Expenditures 7/2013 to 6/2014 (B)	Lost Revenues 7/2013 to 6/2014 (B)	Shared Savings 7/2013 to 6/2014 (B)	2013 Reconciliation (C)	Rider Collection (D)	(Over)/Under Collection (E)
Smart Saver® Custom	\$ 383,445	\$ 91,416	\$ 229,707	\$ 141,233	\$ 35,077	\$ 36,875			
Smart Saver® Prescriptive - Energy Star Food Service Prot	\$ 14,706	\$ 8,866	\$ 14,459	\$ 69,720	\$ 7,854	\$ 64,099			
Smart Saver® Prescriptive - HVAC	\$ 177,989	\$ 66,300	\$ 137,729	\$ 90,262	\$ 3,690	\$ 11,487			
Smart Saver® Prescriptive - Lighting	\$ 587,516	\$ 311,187	\$ 390,588	\$ 568,419	\$ 233,009	\$ 267,504			
Smart Saver® Prescriptive - Motors/Pumps/VFD	\$ 68,636	\$ 59,009	\$ 70,546	\$ 81,743	\$ 19,487	\$ 41,259			
Smart Saver® Prescriptive - Process Equipment	\$ 56	\$ 119	\$ 75	\$ 21,657	\$ 1,876	\$ 9,456			
Smart Saver® Prescriptive - IT	\$ -	\$ -	\$ -	\$ 95	\$ -	\$ (9)			
<b>Total</b>	<b>\$ 1,212,347</b>	<b>\$ 536,898</b>	<b>\$ 843,106</b>	<b>\$ 973,129</b>	<b>\$ 300,973</b>	<b>\$ 430,850</b>	<b>\$ (1,669,697)</b>	<b>\$ 195,330</b>	<b>\$ (160,274)</b>
Power Share®	\$ 815,415	\$ -	\$ 261,322	\$ 690,645	\$ -	\$ 294,543	\$ 801,314	\$ 2,650,631	\$ (664,129)
Energy Management and Information Services (F)				\$ 1,883					

(A) Amounts identified in report filed in Case No. 2012-00085.

(B) Actual program expenditures, lost revenues (for this period and from prior period DSM measure installations), and shared savings for the period July 1, 2013 through June 30, 2014.

(C) Recovery allowed in accordance with the Commission's Order in Case No. 2012-00085.

(D) Revenues collected through the DSM Rider between July 1, 2013 and June 30, 2014.

(E) Column (4) + Column (5) + Column (6) + Column (7) - Column (8)

(F) Discontinued pilot program does not receive cost recovery

Kentucky DSII Reider  
 2015-2026 Projected Program Costs, Lost Revenues, and Shared Savings  
 Residential Program Summary (A)

	Costs		Lost Revenues	Shared Savings	Total	Allocation of Costs (B)		Budget (Costs, Lost Revenues, & Shared Savings)	
	Expendable	Non-Expendable				Expendable	Non-Expendable	Expendable	Non-Expendable
Appliance Rebate Program	\$ 102,854.3	\$ 177,329.9	\$ 13,041	\$ 13,041	\$ 286,226	100.0%	\$ 102,854.3	\$ 286,226	\$ 57,579
Energy Efficiency Education Program for Schools	\$ 198,985.1	\$ 40,057	\$ 6,400	\$ 6,400	\$ 243,488	100.0%	\$ 198,985.1	\$ 243,488	\$ 57,579
Low Income Neighborhood	\$ 278,950	\$ 104,288	\$ 14,464	\$ 14,464	\$ 397,698	100.0%	\$ 278,950	\$ 397,698	\$ 57,579
Low Income Schools	\$ 702,470	\$ 54,829	\$ (1,459)	\$ (1,459)	\$ 755,774	100.0%	\$ 702,470	\$ 755,774	\$ 238,047
My Home Energy Report	\$ 628,236	\$ 542,933	\$ 84,294	\$ 84,294	\$ 1,255,464	100.0%	\$ 628,236	\$ 1,255,464	\$ 238,047
Residential Energy Assessments	\$ 183,881	\$ 35,486	\$ 66,296	\$ 66,296	\$ 285,663	100.0%	\$ 183,881	\$ 285,663	\$ 72,389
Residential Smart Savings	\$ 1,028,986	\$ 1,357,966	\$ 140,950	\$ 140,950	\$ 2,527,902	100.0%	\$ 1,028,986	\$ 2,527,902	\$ 17,979
Power Savings	\$ 437,798	\$ 5,559	\$ 143,357	\$ 143,357	\$ 586,604	100.0%	\$ 437,798	\$ 586,604	\$ 13,394
Residential Energy Assessments (C)	\$ 1,028,986	\$ 5,559	\$ 143,357	\$ 143,357	\$ 1,177,902	100.0%	\$ 1,028,986	\$ 1,177,902	\$ 13,394
Residential Smart Savings (C)	\$ 1,028,986	\$ 5,559	\$ 143,357	\$ 143,357	\$ 1,177,902	100.0%	\$ 1,028,986	\$ 1,177,902	\$ 13,394
<b>Total Costs, Net Lost Revenues, Shared Savings</b>	<b>\$ 3,475,020</b>	<b>\$ 2,545,965</b>	<b>\$ 388,952</b>	<b>\$ 388,952</b>	<b>\$ 6,400,920</b>		<b>\$ 3,040,164</b>	<b>\$ 5,986,094</b>	<b>\$ 431,829</b>
<b>Home Energy Assistance Pilot Program</b>	<b>\$ 252,296</b>								<b>\$ 146,417</b>

Non-Residential Program Summary (A)

	Costs		Lost Revenues	Shared Savings	Total	Allocation of Costs (B)		Budget (Costs, Lost Revenues, & Shared Savings)	
	Expendable	Non-Expendable				Expendable	Non-Expendable	Expendable	Non-Expendable
Smart Savings Program - Energy Star Pilot Savings Projects	\$ 542,650	\$ 57,430	\$ 94,579	\$ 94,579	\$ 704,570	100.0%	\$ 512,650	\$ 704,570	NA
Smart Savings Program - Energy Star Pilot Savings Projects	\$ 19,957	\$ 21,758	\$ 15,802	\$ 15,802	\$ 57,528	100.0%	\$ 19,957	\$ 57,528	NA
Smart Savings Program - HVAC	\$ 137,059	\$ 30,552	\$ 29,294	\$ 29,294	\$ 246,876	100.0%	\$ 137,059	\$ 246,876	NA
Smart Savings Program - Lighting	\$ 658,001	\$ 302,200	\$ 470,352	\$ 470,352	\$ 1,652,054	100.0%	\$ 658,001	\$ 1,652,054	NA
Smart Savings Program - Miscellaneous	\$ 56,722	\$ 28,435	\$ 20,324	\$ 20,324	\$ 104,823	100.0%	\$ 56,722	\$ 104,823	NA
Smart Savings Program - Process Equipment	\$ 2,031	\$ 2,201	\$ 1,689	\$ 1,689	\$ 5,939	100.0%	\$ 2,031	\$ 5,939	NA
Smart Savings Program - IT	\$ 16,253	\$ 4,056	\$ 6,035	\$ 6,035	\$ 26,344	100.0%	\$ 16,253	\$ 26,344	NA
Smart Savings Program - IT	\$ 252,688	\$ 23,556	\$ 163,794	\$ 163,794	\$ 546,568	100.0%	\$ 252,688	\$ 546,568	NA
Smart Savings Program - IT	\$ 524,747	\$ 186,874	\$ 186,874	\$ 186,874	\$ 1,038,495	100.0%	\$ 524,747	\$ 1,038,495	NA
Smart Savings Program - IT	\$ 419,357	\$ 41,851	\$ 50,165	\$ 50,165	\$ 511,373	100.0%	\$ 419,357	\$ 511,373	NA
<b>Total Costs, Net Lost Revenues, Shared Savings</b>	<b>\$ 3,235,055</b>	<b>\$ 944,320</b>	<b>\$ 1,056,227</b>	<b>\$ 1,056,227</b>	<b>\$ 5,345,402</b>		<b>\$ 3,235,055</b>	<b>\$ 5,345,402</b>	<b>NA</b>
<b>Total Program</b>	<b>\$ 7,220,078</b>	<b>\$ 3,050,085</b>	<b>\$ 1,456,659</b>	<b>\$ 1,456,659</b>	<b>\$ 11,726,322</b>				<b>\$ 185,020</b>

(A) Costs, Lost Revenues (for this period and from prior periods) (DSII measure reductions), and Shared Savings for Year 4 of portfolio.  
 (B) Allocation of costs calculated as outlined in Case No. 2014-0098.  
 (C) Net effects of residents to Residential Smart Savings program described in application.  
 (D) Net effects of residents to the Residential Energy Assessments program described in application.  
 (E) Net effects of residents to the Smart Savings Program described in application.  
 (F) Negative shared savings for program modifications due to net effects of program modifications. Programs are modified as cost effective as determined within Reg portfolio. A net result in positive shared savings.



Kentucky DSM Rider

Duke Energy Kentucky  
Demand Side Management Cost Recovery Rider (DSMR)  
Summary of Calculations for Programs

July 2015 to June 2016

	Program Costs (A)
<u>Electric Rider DSM</u>	
Residential Rate RS	\$ 5,986,091
Distribution Level Rates Part A DS, DP, DT, GS-FL, EH & SP	\$ 4,253,782
Transmission Level Rates & Distribution Level Rates Part B	\$ 1,091,621
<u>Gas Rider DSM</u>	
Residential Rate RS	\$ 434,829

(A) See Appendix B, page 2 of 5.

Kentucky DSM Rider

Duke Energy Kentucky  
Demand Side Management Cost Recovery Rider (DSMR)  
Summary of Billing Determinants

Year	2015
Projected Annual Electric Sales KWH	
Rates RS	1,500,287,137
Rates DS, DP, DT, GS-FL, EH, & SP	2,403,218,077
Rates DS, DP, DT, GS-FL, EH, SP, & TT	2,643,552,077
Projected Annual Gas Sales CCF	
Rate RS	63,667,723

Kentucky DSM Rider

Public Energy Watchdog  
 Demand Side Management Cost Recovery Rider (DSMR)  
 Summary of Calculations

July 2014 to June 2015

Rate Schedule Rider	True-Up Amount (A)	Expected Program Costs (B)	Total DSM Revenue Requirements	Estimated Billing Determinants (C)	DSMR Cost Recovery Rider (DSMR)	Original As Filed DSMR Cost Recovery Rider (DSMR)
<u>Electric Rate DSM</u> Residential Rate RS	\$ 2,948,068	\$ 5,986,091	\$ 8,934,159	1500267,137 kWh	\$ 0.005956 \$/kWh	\$ 0.005956 \$/kWh
<u>Distribution Level Rates Part A</u> DS, DP, DT, GS-FL, EH & SP	\$ (180,435)	\$ 4,253,762	\$ 4,073,347	2,403,218,077 kWh	\$ 0.001703 \$/kWh	\$ 0.001703 \$/kWh
<u>Transmission Level Rates &amp; Distribution Level Rates Part B</u> TT	\$ (864,793)	\$ 109,1821	\$ 426,828	2,643,552,077 kWh	\$ 0.000161 \$/kWh	\$ 0.000161 \$/kWh
<u>Distribution Level Rates Total</u> DS, DP, DT, GS-FL, EH & SP					\$ 0.001865 \$/kWh	\$ 0.001865 \$/kWh
<u>Gas Rate DSM</u> Residential Rate RS	\$ 4,589,748	\$ 434,829	\$ 4,993,577	63,667,723 CCF	\$ 0.081656 \$/CCF	\$ 0.081656 \$/CCF
<b>Total Rider Recovery</b>			\$ 18,447,910			
<u>Customer Charge for NEA Program</u> <u>Electric No. 4</u> Residential Rate RS			Annual Revenues \$ 146,417	Number of Customers 122,014	Monthly Customer Charge \$ 0.10	
<u>Gas No. 5</u> Residential Rate RS			\$ 105,820	88,183	\$ 0.10	
<b>Total Customer Charge Revenues</b>			\$ 252,236			
<b>Total Recovery</b>			\$ 18,700,147			

(A) (Over) Under of Appendix B page 1 multiplied by the average three-month commercial paper rate for 2013 to include interest on over or under-recovery in accordance with the Commission's order in Case No. 05-312. Value is:  
 (B) Appendix B, page 2.  
 (C) Appendix B, page 4.

1.001000

Summary of Load Impacts July 2013 Through June 2014\*

Allocation Factors based on July 2013-  
 June 2014

Residential Programs	kWh	% of Total Res.		ccf	% of Total Res.		Elec % of Total % of Sales	Gas % of Total % of Sales
		Sales			Sales			
Appliance Recycling Program	657,793	0.0433%		-	0.0000%	100%	0%	
Energy Efficiency Education Program for Schools	225,486	0.0148%	7,368	-	0.0103%	59%	41%	
Low Income Neighborhood	634,156	0.0417%	-	-	0.0000%	100%	0%	
Low Income Services	251,243	0.0165%	7,771	-	0.0108%	60%	40%	
My Home Energy Report	11,325,466	0.7449%	-	-	0.0000%	100%	0%	
Residential Energy Assessments	411,489	0.0271%	10,866	-	0.0151%	64%	36%	
Residential Smart Saver®	13,426,091	0.8831%	40	-	0.0001%	100%	0%	
Power Manager	-	0.0000%	-	-	0.0000%	100%	0%	
<b>Total Residential</b>	<b>26,933,728</b>	<b>1.7714%</b>	<b>26,044</b>	<b>0.0362%</b>				
<b>Total Residential (Rate RS) Sales For July 2013 Through June 2014</b>	<b>1,520,477,786</b>	<b>100%</b>	<b>71,881,990</b>	<b>100%</b>				

\*Load Impacts Net of Free Riders at Meter

Allocation Factors Based on 2015-2016 Projection

Summary of Load Impacts July 2015 Through June 2016\*

Allocation Factors Projected - Revised

Residential Programs	kWh	% of Total Res.		% of Total Res.		Elec % of Total % of Gas % of Total % of	
		Sales	ccf	Sales	Sales	Sales	Sales
Appliance Recycling Program	225,426	0.0150%	-	0.0000%	100%		0%
Energy Efficiency Education Program for Schools	325,145	0.0217%	5,700	0.0090%	71%		29%
Low Income Neighborhood	529,200	0.0353%	-	0.0000%	100%		0%
Low Income Services	346,183	0.0231%	9,556	0.0150%	61%		39%
My Home Energy Report**	10,914,000	0.7275%	-	0.0000%	100%		0%
Residential Energy Assessments	442,852	0.0295%	11,188	0.0176%	63%		37%
Residential Smart Saver®	2,040,557	0.1360%	1,459	0.0023%	98%		2%
Power Manager***	-	0.0000%	-	0.0000%	100%		0%
<b>Total Residential</b>	<b>14,823,363</b>	<b>0.9880%</b>	<b>27,912</b>	<b>0.0436%</b>			
Total Residential (Rate RS) Sales Projected	1,500,287,137	100%	63,667,723	100%			

\*Load Impacts Net of Free Riders at Meter

**Duke Energy Kentucky  
Case No. 2015-00277  
Staff Second Set of Data Request  
Date Received: October 26, 2015**

**STAFF-DR-02-002**

**REQUEST:**

Refer to the response to Staff's First Request, Item 7. Explain whether the referral fees are reflected in the costs of Duke Kentucky's demand-side management ("DSM") portfolio.

**RESPONSE:**

Referral fees are reflected in the costs of Duke Kentucky's DSM portfolio as a contra-expense to program costs of the Smart Saver® Energy Efficient Residences Program, therefore reducing the overall cost to operate the program.

**PERSON RESPONSIBLE:** Mark Otersen

**STAFF-DR-02-003**

**REQUEST:**

Refer to the response to Staff's First Request, Item 8. Provide a copy of the contract, and a breakdown of how the costs are allocated to Duke Kentucky's DSM portfolio by program.

**RESPONSE:**

The contract with the selected third-party vendor for the Smart Saver® Energy Efficient Residences Program is currently being finalized. Duke Kentucky can provide a copy of the contract in a confidential submission with the Commission following execution by both the vendor and Duke Energy.

Program implementation services are jointly implemented with the Duke Energy Indiana, Duke Energy Ohio, Duke Energy Progress, and Duke Energy Carolinas territories to realize economies in administrative program costs and also to leverage program promotion. Program costs include fixed and variable with the total implementation services costs allocated to each territory based on projected annual participation across all applicable territories. Duke Energy Kentucky's allocated portion of the total projected participation is 3.3%.

**PERSON RESPONSIBLE:** Mark Otersen

**Duke Energy Kentucky  
Case No. 2015-00277  
Staff Second Set of Data Request  
Date Received: October 26, 2015**

**STAFF-DR-02-004**

**REQUEST:**

Refer to the response to Staff's First Request, Item 14. It states that common areas in multifamily buildings do not qualify for the residential program but can qualify for the Small Business Energy Saver Program and Duke Energy's Non Residential Savings Store. Explain whether these two qualifying programs are marketed by Franklin Energy to the multifamily property manager.

**RESPONSE:**

Franklin Energy has been providing the property manager a leave-behind with information about the Non-Residential Savings Store.

A Small Business Energy Saver Program brochure specific to multifamily common area energy efficiency is currently being developed which is intended for future use by Franklin Energy. Also, Program cross-promotion and lead sharing strategies between the Multifamily Energy Efficiency Program and the Small Business Energy Saver Program are in development.

**PERSON RESPONSIBLE:** Trisha Haemmerle



**REQUEST:**

Refer to the response to Staff's First Request, Item 26.

- a. Explain whether Duke Kentucky has a signed contract with Thorpe Energy Services.
- b. If the answer to part a. is yes, provide a copy of the contract and a breakdown of how the costs are allocated to Duke Kentucky's DSM portfolio by program.

**RESPONSE:**

- a. Duke Kentucky has not signed a contract with Thorpe Energy Services for the Multifamily program. Thorpe Energy Services are contracted by Franklin Energy to conduct 3rd party quality assurance for the Multifamily program. Part of the vendor requirements when this program went to RFP was that the vendor have an independent third party, in this case Thrope Energy Services, conduct QA on 20% of the properties completing installation each month with the number of units at each property determined by the size of the property.
- b. N/A

**PERSON RESPONSIBLE:** Greg Schielke