Operating Company: Kentucky Power			Contract #: 027530170026X110	
Project / Program: KYDSM0019			Date: 9/8/2017	
Change Requestor: Barrett Nolen			Change #:	
Change Category (Check all that apply):				
☐ Schedule ☐ Testing / Quality	☑ Cost☑ Resources	Scope □ Other (pleas)	☐ Requirements / Deliverables e describe in Section)	

Fully Describe the Change Being Requested: In 2017 for the Whole House Efficiency program, Honeywell is forecasting a reduction in single family audits from 1820 to 1171 participants, an increase in multi-family audits from 200 to 402 participants, a reduction in HVAC measures from 612 to 431 rebated measures, and a reduction in weatherization measures from 165 to 110 rebated measures.
Honeywell also transitioned from compact fluorescent bulbs (CFLs) to light emitting diodes (LEDs) in July 2017 for the efficient lighting choices in the program's home audit and will be in effect through the remainder of the contract, December 31, 2018.
A detailed breakdown of the LED bulb transition including types of bulbs and bulbs replaced, pricing structure, and lifetime savings is included on page 4.
These changes to the program participant targets has the following effects on the program's forecasted budget for 2017:
Labor costs decrease from , incentives decrease from , direct install measures increase from , marketing remains the same at , incentive processing decreases from , and auditing software remains the same at . The newly forecasted total for 2017 is which is a decrease of \$22,897 from original contractual budget.
A detailed breakdown of updated 2017 contractual budget and estimated savings is included as an attachment.
In 2018 for the Whole House Efficiency program, Honeywell is forecasting a reduction in single family audits from 1820 to 1800 participants, an increase in multi-family audits from 200 to 220 participants, no change in HVAC measures at 683 rebated measures, and a reduction in weatherization measures from 180 to 156 rebated measures.
These changes to the program participant targets has the following effects on the program's forecasted budget for 2018:
Labor costs remain the same at measures increase from measures increase from measures increase from measures increase from marketing remains the same at measures increase from measure
A detailed breakdown of updated 2018 contractual budget and estimated savings is included as an attachment.

Describe the Reason for the Change:				
The efficient lighting market has moved away from compact fluorescent bulbs in the last year with many large manufacturers ceasing production of CFL bulbs. This has resulted in a need to move toward light emitting diodes (LEDs) to meet the demand requirements of the Whole House Efficiency program. The bulbs represent an increase in price, but measure life and savings associated with each bulb also increase as detailed on page 4.				
The reduction of the HVAC measures in 2017 is forecasted primarily due to the limited selection of qualifying equipment currently carried and sold in the region by the trade allies. The reduction forecasted for the weatherization measures in 2017 and 2018 is due to the lower realized participation of industry partners compounded by the relatively few providers serving the territory. The increase in the direct install expenses for 2017 and 2018 is tied to the increased cost of available measures (LED lighting vs. CFLs) and a rebalancing of the incentive/direct install budget to recover savings lost from the reduced major measures participation by directing those dollars to the highest savings-generating direct install activities.				
Kentucky Power intends to hold Honeywell to the original participation targets and service level agreements (SLAs) as detailed on page 10 and 11 of the contract for evaluation of annual retainage payment.				
Indicate Impact On:				
Hours: (1,602) Duration (Days) Cost (\$) (22,898) Revised End Date				
AEP Change Approval				
Name DELINDA K BONNEN Wohow & Brich 9/29/17				
Disposition:				
Approve Approved with Conditions Reject Defer More Info				
Vendor Change Approval				
Name Signature Date				
Jused Reterson 10/2/17				
Disposition:				
△ Approve ☐ Approved with Conditions ☐ Reject ☐ Defer ☐ More Info				



AEP Operating Company

