

(A) Based on diluted shares. Next earnings report due mid-February. Excludes nonrecurring gain/(losses): '99, (16¢); '00, (30¢); '01,

.28

.305

2013 - -

2014

.28

.305

.56 .305

1.12

Based on diluted shares. Next earnings '06, (11¢); '08, (27¢); '10, 79¢; '11, (8¢); '13, | bill., \$6.27/sh. (D) In millions. (E) Reflects to the mid-February. Excludes nonrecurgain/(losses): '99, (16¢); '00, (30¢); '01, | April, July, Oct., Dec. ■ Div'd reinvestment plan '02, (22¢); '03, (9¢); '04, (3¢); '05, (7¢); | avail. (C) Includes intangibles. In '13: \$27.6

agreed to pay \$2.15 billion for a 17% stake

Robert M. Greene

Company's Financial Strength Stock's Price Stability Price Growth Persistence 60 **Earnings Predictability**

October 24, 2014