

(11%). Well known brands: Cheerios, Wheaties, Total, Chex, Betty Crocker, Bisquick, Hamburger Helper, Yoplait, and Progresso.

dress: Number One General Mills Blvd., Minneapolis, MN 55426. Tel.: 763-764-7600. Internet: www.generalmills.com.

5293.9 5423.5 5793.1 ANNUAL RATES Est'd '12-'14 5 Yrs. 6.5% 8.0% 8.5% 11.5% 10 Yrs. of change (per sh) Sales to '17-'19 7.5% 8.5% 8.5% 9.5% 5.0% 6.5% 'Cash Flow' 7.0% 6.5% Earnings Dividends Book Value

2043.0 1827.7

2362.3 1449.9

2650.8 1571.0

Debt Due Other

Current Liab

Fiscal Year Ends		RTERLY S Nov.Per		ill.) ^A May Per	Full Fiscal Year
2011	3533	4066	3646	3635	14880
2012	3848	4624		4066	16658
2013	4051	4881			17774
2014	4373	4876	4377	4284	17910
2015	4268	4965	4500	4767	18500
Fiscal	EARNINGS PER SHARE ABE				Full
Year Ends				May Per	Fiscal Year
2011	.64	.76	.56	.52	2.48
2012	.64	.76	.55	.60	2.56
2013	.66	.86	.64	.53	2.69
2014	.70	.84	.64	.65	2.83
2015	.61	.87	.75	.77	3.00
Cal-	QUARTERLY DIVIDENDS PAID C=				Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2010	.245	.245	.28	.28	1.05
2011	.28	.28	.305	.305	1.17
2012	.305	.305	.33	.33	1.27
2013	.33	.33	.38	.38	1.42
2014	.38	.41	.41		

General Mills is off to a rocky start in **fiscal 2015 (ends May 31, 2015).** To wit, the company reported adjusted earnings of \$0.61 a share in the August period, which was below our estimate and the prior-year tally. The main culprit was the U.S. Retail segment, which was plagued by unfavorable price realizations, sales mix, and lower volumes. Sales fell 13%, 11%, and 9% in the meals, baking products, and Big G cereal categories, respectively. The ready-to-eat (RTE) cereal business remains a big problem, given the fierce competition for market share and the changing consumer dynamics. Indeed, more consumers, particularly the health-conscious, are now opting for alternative breakfasts, including Greek yogurts and sandwiches. Speaking of yogurt, that division was a silver lining in an otherwise difficult quarter. After a few years of heavy promotions and innovations, the company's Yoplait Greek yogurts have been gaining market share

We are keeping our fiscal 2015 sharenet estimate at \$3.00, as an agressive share-repurchase program provides some support. Still, even with the aforementioned strides in the yogurt category,

soft fundamentals in the cereal and meals categories (i.e, Big G cereals and Progresso soups) will be a near-term drag on earnings. Too, global sales, which were up in the first quarter, may be hurt by strength of the U.S dollar and the economic weakness on the Continent. So . .

General Mills continues to focus on **cost cutting.** However, such initiatives have not come at the expense of product innovation, which is expected to yield several new offerings in fiscal 2015. The company recently announced the "Project Century" North American manufacturing/distribution review, which is expected to yield \$100 million in annual savings by 2017. The project is in addition to the ongoing "Holistic Margin Management" program, which is designed to save roughly \$400 million through supply chain improvements. High-quality General Mills stock has

recovered some in recent months. We think this is because investors view these shares as a safe option in a volatile market. Too, investors receive the added bonus of a more-than-3% annual dividend vield. William G. Ferguson October 24, 2014

Fiscal year ends last Sun. in May.

[6¢); '11, 22¢: '12, (21¢): '13, 10¢; '14 Q1, (6¢).

Diluted egs. Excl. nonrecurring: '98, 10¢; Next egs. report due mid-Dec. (C) Div'ds. his5¢; '00, 1¢; '01, 4¢; '02, (18¢); '03, (11¢); torically paid in Feb, May, Aug., and Nov.

[6¢); '15, (17¢); '08, 10¢; '09, (9¢); '10, Div'd reinvest. plan available. (D) Incl. intang.

At 8/24/14: \$13.6 bill. or \$22.49/sh. **(E)** Ortrly. egs. may not sum to total due to change in shs. outstdg. **(F)** In mill., adj. for split.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 60 Earnings Predictability