

(A) EPS diluted from 2010 onward. Excl. non-tecur. gains (losses): '98, (\$1.45); '99, (\$1.31); ber. (B) Div'ds paid in early Jan., April, July, 100, \$1.07; '01, 27¢; '02, (\$12.06); '03, 77¢; and Oct. ■ Div'd reinvest. plan avail. † Share-13: 10.0%; earned on avg. com. eq., '13: 08, 39¢; '11, 14¢. Earnings may not sum due holder invest. plan avail. (C) Incl. reg. assets.

Company's Financial Strength Stock's Price Stability Price Growth Persistence 65 Earnings Predictability