



All of the major electric utilities located in the eastern region of the United States are reviewed in this Issue; central electrics, in Issue 5; and the remaining utilities, in Issue 11.

Earlier this month, the Edison Electric Institute (EEI) made its annual presentation before electric utility analysts.

We discuss the effect of interest rates on utility stocks.

Most electric utility stocks haven't moved much so far in 2015. We still think they are expensively priced.

**What's On EEI's Mind**

Every year (usually in the first half of February), the Edison Electric Institute (an industry group representing investor-owned electric companies) comes to New York City to make a presentation before electric utility analysts. EEI talks about the state of the industry, the major concerns facing its member companies, and what EEI is doing to respond to these concerns. This year, the electric grid and (as has been the case for the past several years) environmental regulations were areas of focus.

There are numerous concerns affecting the electric grid. Electric utilities are facing threats, both physical and through cyberattacks. As a result, the Electric Subsector Coordinating Council was formed, which includes representatives of investor-owned utilities, other industry members (e.g., public power) and other groups such as the North American Electric Reliability Corporation (NERC) and the Nuclear Energy Institute. This organization wants to enhance tools and technologies, share information, and develop plans for response and recovery. EEI is also concerned that solar customers are not paying for their use of the grid. (Some utilities are addressing this problem with their state commissions.) Current net metering rules allow these users to export excess power at retail rates. Transmission investment has risen significantly in recent years to make up for a long period of underinvestment, connect renewable projects, and enhance utilities' ability to transmit power. Accordingly, EEI is concerned about the lowering of allowed returns on equity for transmission, which might act as a disincentive for transmission spending. (Federally granted allowed ROEs for transmission are still higher than those granted by states for distribution, however.)

Environmental regulation has increased in recent years. Many rules and proposals from the Environmental Protection Agency have resulted in criticism and litigation. Arguably the most controversial EPA proposal yet is the one that would force states to reduce carbon emissions. Under the current proposal, each state would have final targets that must be reached by 2030, and interim goals that must be attained by 2020. In many states, the interim target is well above 50% of the final one, thereby precluding plans that would result in gradual reductions in emissions. This would force some utilities to close coal-fired plants at a time when some parts of the country (such as the Northeast) already don't have enough fuel diversity. The closing of coal-fired facilities so soon would also hurt system reliability. This has raised numerous objections, not just from EEI but from other groups such as NERC and some state gov-

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ernments and regulatory commissions. Another worry is an inadequate treatment of nuclear power. Already, two nonregulated nuclear plants have been shut for economic reasons, and the closing of additional units would make it harder for states to reach their targets. The EPA plans to finalize these rules this summer. There has already been litigation filed against this proposal, and about the only certainty is that more lawsuits will be put forth.

**Interest Rates And Utility Stocks**

Like fixed-income securities, utility stocks are sensitive to interest rates. (This is true for all utilities, not just electrics.) The environment of low interest rates in the past several years has been a boon for utility equities. This was evident in 2014, when a decline in rates from an already-low level allowed EEI's index of stocks to produce a 29% total return.

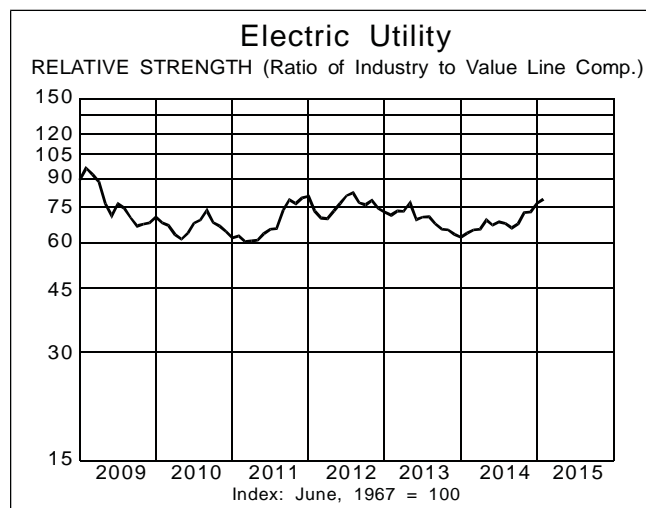
Almost every electric utility stock under our coverage (except El Paso Electric, which paid no dividend for many years) shows a line on the price chart that is derived from the dividend multiplied by a coefficient that differs from one stock to the next, divided by the interest rate on the 10-year U.S. Treasury note. We expect this rate to be slightly lower in 2015 than it was in 2014, but higher in 2016 as the Federal Reserve begins raising interest rates. Thus, the dividend line for each utility stock in Issue 1 shows a steep drop in 2016. This illustrates a possible outcome for these stocks if interest rates rise.

**Conclusion**

Low interest rates have lasted longer than most people expected, but few expect rates to stay this low permanently. The previous section discussed the risk that utility investors face when rates start to rise. Of course, things won't necessarily unfold this way—these stocks are also affected by other factors, including company-specific events—but utility investors must be cognizant of this.

So far in 2015, most electric utility stocks have either risen or fallen very little. The industry's average dividend yield is 3.4%. We continue to believe that most of these equities are expensively priced.

*Paul E. Debbas, CFA*



All of the major electric utilities located in the western region of the United States are reviewed in this Issue; eastern electrics, in Issue 1; and the remaining utilities, in Issue 5.

Electric utility stocks, as a group, have declined sharply in value so far in 2015. We discuss why this has happened.

The earnings of some electric utilities are likely to decline this year.

Even after the falloff so far this year, electric utility equities are not cheap.

**Up In 2014, Down In 2015**

Last year was outstanding for electric utility stocks, as a whole. According to an index provided by the Edison Electric Institute (a group representing investor-owned electric companies), electric utility equities produced a total return of 28.9%. Moreover, this followed a solid (though less spectacular) showing in 2013, which saw a 13.0% total return. Electric utility stocks benefited from investors who are reaching for dividend yields in an environment of very low interest rates. The decline in interest rates helped, too. The yield on 10-year U.S. Treasury notes fell more than three-quarters of a percentage point. A few stocks (including *Integritys Energy* and *Cleco*) were boosted by takeover agreements.

This year has been a different story. The price of almost every electric utility issue has declined in 2015, and several have fallen by more than 10%. This is in sharp contrast to the broader market averages, which are near where they were at the start of the year. Investors are worried about the possibility that the Federal Reserve will raise interest rates later this year. Indeed, the yield on the 10-year Treasury note, which declined in early 2015, has risen to the point where it is higher than at the end of 2014. Even if interest rates had remained stable, though, it would not have been surprising to see a reversion to the mean after two years of significant outperformance.

There are also company-specific reasons why some utility stocks have weakened. For instance, the decline in oil prices since mid-2014 has hurt *CenterPoint Energy* and *OGE Energy*. Each of these companies has a stake in Enable Midstream Partners, an oil and gas master limited partnership. The decline in oil prices has reduced rig activity where Enable operates. Even in 2014, *CenterPoint* and *OGE* were outliers among utility issues, and the underperformance has continued this year.

**For Some Companies, Lower Earnings**

Electric utilities normally aren't fast-growing companies, but at least they post year-to-year earnings increases more often than not. For instance, *Wisconsin Energy* has seen its earnings rise for 10 consecutive years, and we expect the streak to continue in 2015 and 2016. *CMS Energy* has a five-year streak going. This year, however, there are more exceptions than usual.

The profits of *CenterPoint* and *OGE*, mentioned above, will probably wind up lower in 2015 due to the industrywide conditions affecting Enable. In some cases, regulatory lag (higher costs that aren't reflected in rates) at

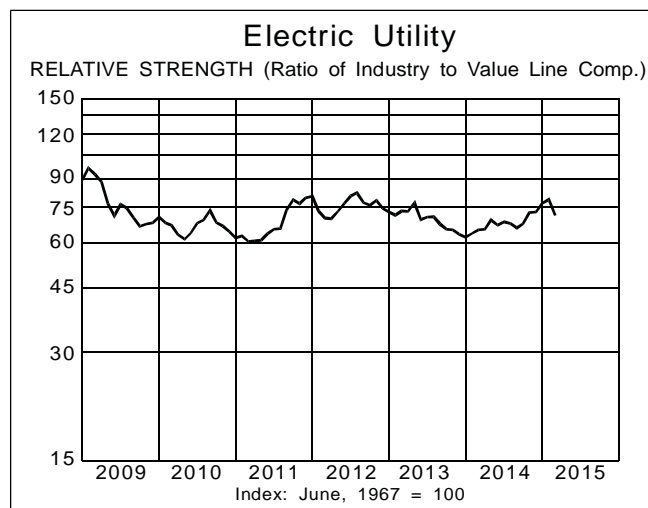
**INDUSTRY TIMELINESS: 54 (of 97)**

a utility is holding back profit growth. *OGE* is facing this problem this year. So is *Great Plains Energy*. Sometimes, the year-ago tally provides for a difficult comparison. In the first quarter of 2014, *Entergy* benefited from a spike in power prices in New England, since it had nonregulated generating assets that were well positioned to take advantage of the favorable market conditions. Because the comparison is tough, the company's profits will probably decrease in 2015. *DTE Energy* faces a tough comparison, as well, because weather patterns were favorable for its gas utility in 2014. Another problem facing utilities (or any company that has pensions) is higher pension expense. Beginning this year, the calculations are based on increased life expectancy. The decline in interest rates at the end of 2014 means that future pension benefits will be discounted at a lower rate. *Entergy* expects higher pension expense this year. There are exceptions: A few companies, such as *Ameren* in Missouri and *Eversource* (formerly *Northeast Utilities*) in Massachusetts, have regulatory mechanisms to track pension costs. Finally, subscribers should note that we include mark-to-market accounting gains or losses in our earnings presentation because they are an ongoing part of quarterly and annual results. This was another positive factor for *DTE's* profits in 2014.

**Conclusion**

With the decline in the price of most electric utility stocks so far this year, the average dividend yield for the industry has risen. From a low of 3.2%, this figure rose to 3.7% in the week we went to press. This is well above the median for dividend-paying stocks under our coverage, but still low by historical standards (a reflection of current interest rates). Nevertheless, this doesn't mean that electric utility equities are cheap. We recommend that readers look at our projections for interest rates in the Quarterly Economic Review in *Selection & Opinion*, or in each issue of *Ratings & Reports*. We estimate that the rate on the 10-year Treasury note—which is used to calculate the dividend line in the price charts of utility stocks—will climb by more than a percentage point in 2016, and still more by 2018-2020. Such a move would likely hurt the prices of electric utility equities, which remain sensitive to interest rates.

*Paul E. Debbas, CFA*



All of the major electric utilities located in the western region of the United States are reviewed in this Issue; eastern electrics, in Issue 1; and the remaining utilities, in Issue 5.

We look back at the year that just ended and ahead to the new year.

Electric utility stocks had a stellar performance in 2014. We do not expect a repeat in 2015.

**A Look Back At 2014 And A Look Ahead To 2015**

Most electric utility stocks turned in an outstanding performance in 2014. According to an index compiled by the Edison Electric Institute (an organization representing investor-owned utilities), the group provided a total return of 28.9% in 2014. This was more than twice the 13.7% return of the Standard and Poor's 500 Index. Moreover, this followed a strong 2013, in which the overall total return was 13.0%. In 2014, The median total return of the individual stocks in this index was 30.5%.

The stock of every electric company we cover (in Issues 1, 5, and 11) had a double-digit total return, with three exceptions: OGE Energy, CenterPoint Energy, and *Black Hills Corporation*. The steep decline in oil prices in the second half of 2014 hurt these companies because *Black Hills* has an exploration and production subsidiary, and the other two companies each own a stake in *Enable Midstream Partners*, a master limited partnership that declined along with a lot of other MLPs, as investors are worried about cutbacks in drilling for oil and gas.

Why was last year so good for electric utility equities? A decline in interest rates—from an already low level—helped. The yield on the 10-year U.S. Treasury note fell more than three-quarters of a percentage point. With many income-oriented investors reaching for yield, money was poured into utility stocks. Another positive factor for some companies were signs of a long-term recovery in wholesale power prices. This helped lift the stocks of Entergy, Exelon, and Public Service Enterprise Group. Finally, takeover targets usually see a run-up in their share prices. Indeed, Integrys Energy and Pepco Holdings—each of which is being acquired—were the top-two performers last year. Empire District Electric Company, also regarded as a takeover target, was in the top quartile for total returns. The stock of *Edison International* benefited from the resolution of some uncertainties facing the company and its Southern California Edison subsidiary.

What's in line for 2015? It is highly unlikely that investors will see a repeat of the run-ups that most stocks in this industry experienced in 2014. These advances accelerated late in the year. As the new year began, interest rates continued to decline, but we note that our Quarterly Economic Review estimates that interest rates will be higher this year. If so, that would probably hurt these stocks, all else equal.

Electric utility investors should also keep their eyes on environmental regulations, and the litigation surrounding them. The Environmental Protection Agency's proposal to reduce carbon emissions is shaping up to be

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even more controversial than previous EPA proposals. Another concern facing some utilities is net metering rules that have benefited users of solar power. Utilities feel that these customers are not paying for their use of the electric grid, so nonsolar customers are subsidizing them. Among other things, utilities want to increase the monthly fixed charge that each customer pays so that it comes closer to covering the companies' actual fixed costs. This is an important matter for the utility subsidiaries of *Pinnacle West* and *Hawaiian Electric Industries*. Southern California Edison, the *Edison International* unit, is also addressing this concern.

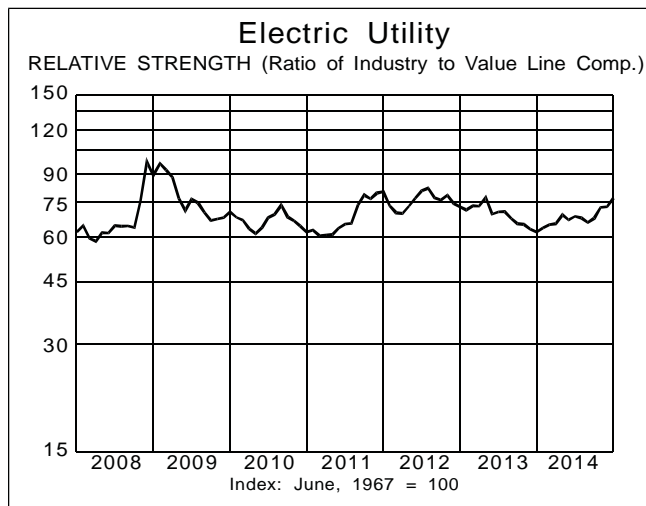
Many utility boards of directors evaluate the company's dividends annually. Often, this review occurs in the first quarter. Among stocks reviewed in Issue 11, we look for dividend increases from *Sempra Energy*, *Avista*, *Black Hills*, and *NorthWestern* this quarter. The directors of *Edison International* and *PNM Resources* raised their companies' payouts in the fourth period of 2014. (*Edison International's* is actually being paid in the first quarter of 2015.) Note that the dividend yields we show are based on estimated year-ahead dividend payments, not the annualized rate of the most recently paid quarterly disbursement.

**Conclusion**

After two years of excellent share-price performance, these equities have become expensive, in our view. The group's dividend yield is 3.3%, higher than the market median but low by historical standards.

Our long-term economic projections are for interest rates to be significantly above today's level. As mentioned, higher interest rates are normally a negative factor for utility equities. The stocks of some utilities, including *Portland General*, *Pinnacle West*, *Xcel Energy*, *Sempra Energy*, *Avista*, and *PG&E*, are trading above the upper bound of their 3- to 5-year Target Price Range. All told, this group's total return potential to 2017-2019 is just 2%.

*Paul E. Debbas, CFA*

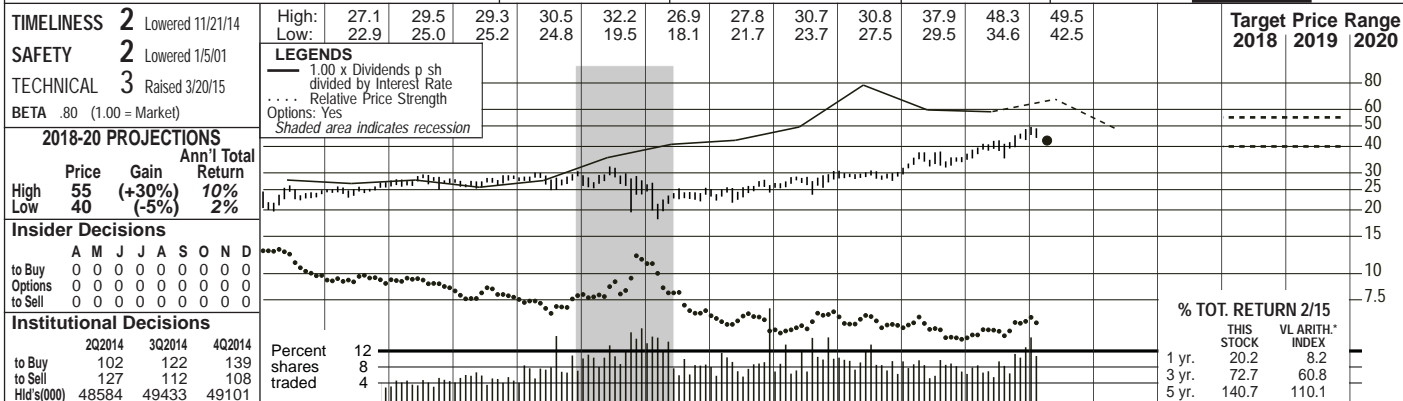






# VECTREN CORP. NYSE-VVC

RECENT PRICE **42.71** P/E RATIO **17.7** (Trailing: 21.2 Median: 16.0) RELATIVE P/E RATIO **0.96** DIV'D YLD **3.7%** VALUE LINE



2018-20 PROJECTIONS	Price	Gain	Ann'l Total Return
High	55	(+30%)	10%
Low	40	(-5%)	2%

Insider Decisions													to Buy		Options		to Sell	
A	M	J	J	A	S	O	N	D	0	0	0	0	0	0	0	0	0	0
Percent shares traded													12	8	4	4		

CAPITAL STRUCTURE as of 12/31/14													© VALUE LINE PUB. LLC		18-20												
Total Debt \$1733.7 mill. Due in 5 Yrs \$710.0 mill. LT Debt \$1407.3 mill. LT Interest \$75.0 mill. (LT interest earned: 4.5x)													2028.0	2041.6	2281.9	2484.7	2088.9	2129.5	2325.2	2232.8	2491.2	2611.7	2650	2750	Revenues per sh	37.95	
Pension Assets-12/14 \$305.6 mill. Oblig. \$371.9 mill.													136.8	108.8	143.1	129.0	145.0	133.7	141.6	159.0	136.6	166.9	205	225	"Cash Flow" per sh	7.60	
Pfd Stock None													24.4%	21.8%	34.7%	37.1%	26.5%	35.8%	37.9%	34.2%	32.9%	32.7%	35.0%	35.0%	Earnings per sh <sup>A</sup>	3.20	
Common Stock 82,593,724 shs. as of 1/30/14													51.2%	50.7%	50.2%	48.0%	52.4%	49.9%	51.6%	50.4%	53.3%	46.7%	47.5%	47.5%	Div'd Decl'd per sh <sup>B=†</sup>	1.80	
MARKET CAP: \$3.5 billion (Mid Cap)													48.8%	49.3%	49.8%	52.0%	47.6%	50.1%	48.4%	49.6%	46.7%	53.3%	52.5%	52.5%	Cap'l Spending per sh <sup>C</sup>	7.20	
ELECTRIC OPERATING STATISTICS													2341.3	2382.2	2479.1	2599.5	2937.7	2874.1	3025.1	3079.5	3331.4	3013.9	3150	3250	Book Value per sh <sup>D</sup>	21.25	
% Change Retail Sales (KWH)													2251.9	2385.5	2539.7	2720.3	2878.8	2955.4	3032.6	3119.6	3224.3	3439.0	3550	3650	Common Shs Outst'g <sup>D</sup>	87.00	
Avg. Indust. Use (MWH)													7.2%	6.0%	7.2%	6.5%	6.3%	6.1%	6.2%	6.4%	5.4%	6.8%	7.5%	8.0%	Avg Ann'l P/E Ratio	15.0	
Avg. Indust. Revs. per KWH (¢)													12.0%	9.3%	11.6%	9.5%	10.4%	9.3%	9.7%	10.4%	8.8%	10.4%	12.5%	13.0%	Relative P/E Ratio	.95	
Capacity at Peak (Mw)													12.0%	9.3%	11.6%	9.5%	10.4%	9.3%	9.7%	10.4%	8.8%	10.4%	12.5%	13.0%	Avg Ann'l Div'd Yield	3.8%	
Peak Load, Summer (Mw)													4.0%	1.3%	3.8%	2.0%	2.6%	1.6%	1.9%	2.9%	1.2%	2.9%	4.5%	5.0%	Revenues (\$mill)	3300	
Annual Load Factor (%)													66%	86%	67%	80%	75%	83%	80%	73%	86%	72%	62%	60%	Net Profit (\$mill)	280	
% Change Customers (yr-end)													<b>BUSINESS:</b> Vectren is a holding company formed through the merger of Indiana Energy and SIGCORP. Supplies electricity and gas to an area nearly two-thirds of the state of Indiana. Owns gas distribution assets in Ohio. Has a customer base exceeding 1.1 million. 2014 Electricity revenues: residential, 37%; commercial, 27%; industrial, 35%; other, 1%. 2014 Gas revenues: residential, 67%; commercial, 28%; other, 5%. Also provides energy-related products and services and has an investment subsidiary. Est'd plant age: electric, 8 years. '14 deprec. rate: 4.8%. Has 5,500 employees. Chairman, President, & CEO: Carl Chapman. Incorporated: IN. Address: One Vectren Square, Evansville, Indiana 47708. Telephone: 812-491-4000. Internet: www.vectren.com.														
Fixed Charge Cov. (%)													367	380	363												

ANNUAL RATES					Past 10 Yrs.		Past 5 Yrs.		Est'd '12-'14 to '18-'20	
Revenues	2.5%	5.0%	4.0%	7.0%	2.5%	5.0%	4.0%	7.0%	2.5%	5.0%
"Cash Flow"	4.5%	4.0%	1.5%	9.5%	4.5%	4.0%	1.5%	9.5%	4.5%	4.0%
Earnings	2.0%	2.0%	2.0%	4.0%	2.0%	2.0%	2.0%	4.0%	2.0%	2.0%
Dividends	2.5%	2.0%	2.0%	4.0%	2.5%	2.0%	2.0%	4.0%	2.5%	2.0%
Book Value	3.0%	2.5%	2.0%	4.0%	3.0%	2.5%	2.0%	4.0%	3.0%	2.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	604.6	470.6	513.5	644.1	2232.8
2013	700.6	531.0	579.6	680.0	2491.2
2014	796.8	542.5	595.6	676.8	2611.7
2015	790	540	620	700	2650
2016	810	565	635	740	2750

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.62	.31	.48	.53	1.94
2013	.61	d.07	.52	.60	1.66
2014	.62	.14	.57	.68	2.02
2015	.70	.40	.62	.73	2.45
2016	.75	.45	.67	.78	2.65

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B=†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.345	.345	.345	.350	1.39
2012	.350	.350	.350	.355	1.41
2013	.355	.355	.355	.360	1.43
2014	.360	.360	.360	.380	1.46
2015	.380				

**Shares of Vectren have pulled back somewhat in recent months.** This issue had advanced steadily in recent years, though we think the stock had gotten a bit ahead of itself, following a run-up in price. The company posted a slight top-line decrease for the fourth quarter. Gas utility revenues advanced moderately for the period, but this was more than offset by declines in the electric utility and non-utility operations. Still, operating expenses fell slightly more than total revenue, and share earnings of \$0.68 compared favorably with the prior-year tally.

**We envision solid performance going forward.** The utility group ought to report good results. The gas utility segment should benefit from returns on the Ohio infrastructure replacement programs and modest customer growth. We also expect the electric utility services line to perform well. Elsewhere, we think the nonutility group will continue to benefit from strong performance at the infrastructure business. This line will probably experience healthy demand, assuming fairly normal weather. Construction activity should remain strong, as utilities, municipalities,

and pipeline operators replace aging natural gas and oil pipelines, and related infrastructure. The recent drop in energy prices is not expected to have a significant impact on results in the current year, as infrastructure services markets typically lag economic changes by up to 12 months. This might affect results next year, though long-term trends still appear favorable in this market. The absence of commodity-based nonutility businesses (following the sale of Vectren Fuels last year) will probably also be a plus. Overall, we expect a moderate top-line advance and a strong share-earnings improvement for the company for full-year 2015. Healthy growth will probably continue from 2016 onward.

**This stock is favorably ranked for year-ahead performance.** Conservative, income-seeking accounts may find something to like here. Vectren offers a solid dividend yield, and earns good marks for Safety, Financial Strength, Price Stability, and Earnings Predictability. But this appears to be reflected in the recent quotation, and long-term appreciation potential is subpar at this juncture.

*Michael Napoli, CFA* *March 20, 2015*

(A) Diluted EPS. Excl. nonrecur. gain (loss): '09, 15¢. Earnings may not sum due to rounding. Next eggs report due in May. (B) Div'ds historically paid in early March. (C) Incl. intang. In '14, \$6.34/sh. (D) In millions. (E) Electric rate base determination: fair value. Rates allowed on elect. common equity range from 10.15% to 10.4%; earned on common equity in '13: 8.8%. Regulatory Climate: Above Average.

Company's Financial Strength	A
Stock's Price Stability	95
Price Growth Persistence	60
Earnings Predictability	85

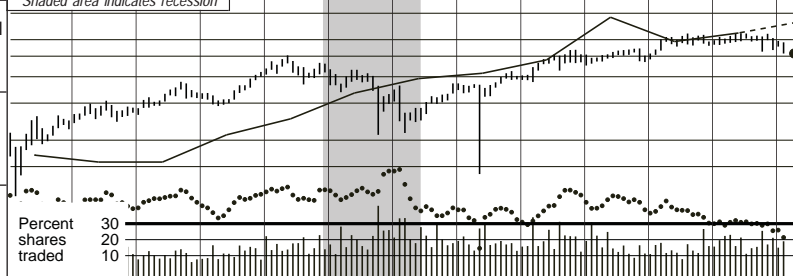
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**TIMELINESS** 3 Raised 6/13/14  
**SAFETY** 2 Raised 9/21/12  
**TECHNICAL** 3 Raised 2/27/15  
 BETA .80 (1.00 = Market)

<b>High:</b>	12.3	15.1	16.9	20.2	17.3	14.9	17.0	21.5	21.8	25.7	25.8	23.7
<b>Low:</b>	9.7	10.5	11.6	14.7	8.5	8.7	5.5	15.1	18.1	19.3	21.1	20.5



Target Price Range		
2018	2019	2020
64	48	40
32	24	20
16	12	8
6		

**Insider Decisions**

	A	M	J	J	A	S	O	N	D
to Buy	0	0	0	0	0	0	0	0	0
Options	0	0	0	0	0	0	0	0	0
to Sell	0	1	0	0	0	0	0	0	0

**Institutional Decisions**

	202014	302014	402014
to Buy	173	178	209
to Sell	204	172	175
Hlds(000)	332822	332188	329263

**% TOT. RETURN 2/15**

	THIS STOCK	VLARITH INDEX
1 yr.	-8.4	8.2
3 yr.	19.9	60.8
5 yr.	91.7	110.1

1999	2000	2001A	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
--	--	35.18	26.40	31.87	27.63	31.33	29.71	29.82	32.71	21.14	20.69	19.83	17.43	18.90	<b>21.45</b>	<b>21.35</b>	<b>22.00</b>	Revenues per sh	24.50
--	--	3.69	3.34	3.98	2.56	2.72	3.47	3.39	3.42	2.94	3.14	3.43	3.89	3.54	<b>3.70</b>	<b>3.85</b>	<b>3.55</b>	"Cash Flow" per sh	4.25
--	--	1.54	1.29	1.37	.61	.67	1.33	1.17	1.30	1.01	1.07	1.27	1.35	1.24	1.42	<b>1.05</b>	<b>1.15</b>	Earnings per sh <sup>B</sup>	1.45
--	--	1.50	1.07	.40	.40	.40	.60	.68	.73	.76	.78	.79	.81	.83	.95	.99	<b>1.03</b>	Div'd Decl'd per sh <sup>C</sup>	1.15
--	--	6.78	2.85	2.11	1.72	2.23	3.21	3.45	2.95	2.96	3.55	3.06	2.84	3.00	<b>3.20</b>	<b>3.45</b>	<b>3.25</b>	Cap'l Spending per sh	3.00
--	--	22.24	4.74	5.75	3.59	4.18	4.96	5.61	5.89	6.74	7.53	9.91	10.06	10.09	<b>10.60</b>	<b>10.65</b>	<b>10.85</b>	Book Value per sh <sup>D</sup>	12.00
--	--	302.94	300.10	306.30	308.05	310.33	313.65	322.72	346.09	391.75	424.70	426.03	427.44	429.00	<b>430.00</b>	<b>431.00</b>	<b>436.00</b>	Common Shs Outst'g <sup>E</sup>	450.00
--	--	5.6	6.0	17.8	19.1	10.3	15.0	11.3	11.8	13.8	14.6	14.8	18.7	17.0	<i>Bold figures are Value Line estimates</i>		Avg Ann'l P/E Ratio	16.5	
--	--	.31	.34	.94	1.02	.56	.80	.68	.79	.88	.92	.94	1.05	.90			Relative P/E Ratio	1.05	
--	--	14.8%	4.8%	3.7%	3.1%	4.4%	3.9%	5.0%	6.4%	5.3%	4.3%	4.0%	3.6%	3.9%			Avg Ann'l Div'd Yield	4.8%	

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$8599 mill. Due in 5 Yrs \$3988 mill.  
 LT Debt \$7797 mill. LT Interest \$398 mill.  
 Incl. \$2736 mill. securitized transition & system restoration bonds.  
 (LT interest earned: 2.6%)  
 Leases, Uncapitalized Annual rentals \$6 mill.  
 Pension Assets-12/13 \$1803 mill. Oblig. \$2153 mill.

9722.0	9319.0	9623.0	11322	8281.0	8785.0	8450.0	7452.0	8106.0	9226.0	9200	9600	Revenues (\$mill)	11000
225.0	432.0	399.0	447.0	372.0	442.0	546.0	581.0	536.0	611.0	455	505	Net Profit (\$mill)	665
40.5%	12.6%	32.8%	38.3%	32.1%	37.3%	33.6%	33.4%	31.4%	31.0%	37.0%	37.0%	Income Tax Rate	37.0%
1.8%	2.3%	5.5%	2.7%	1.3%	2.7%	1.6%	2.6%	3.5%	3.0%	4.0%	4.0%	AFUDC % to Net Profit	2.0%
86.9%	83.4%	82.2%	83.3%	77.6%	73.8%	67.2%	66.0%	64.4%	64.0%	63.5%	61.5%	Long-Term Debt Ratio	58.0%
13.1%	16.6%	17.8%	16.7%	22.4%	26.2%	32.8%	34.0%	35.6%	36.0%	36.5%	38.5%	Common Equity Ratio	42.0%
9864.0	9358.0	10174	12218	11758	12199	12863	12658	12146	12550	12525	12325	Total Capital (\$mill)	12900
8492.0	9204.0	9740.0	10296	10788	11732	12402	13597	9593.0	10502	11150	11725	Net Plant (\$mill)	13200
5.3%	7.8%	6.9%	6.0%	5.8%	6.1%	6.4%	6.8%	6.3%	6.5%	5.5%	5.5%	Return on Total Cap'l	6.5%
17.4%	27.8%	22.0%	21.9%	14.1%	13.8%	12.9%	13.5%	12.4%	13.5%	10.0%	10.5%	Return on Shr. Equity	12.5%
17.4%	27.8%	22.0%	21.9%	14.1%	13.8%	12.9%	13.5%	12.4%	13.5%	10.0%	10.5%	Return on Com Equity <sup>F</sup>	12.5%
7.8%	15.7%	10.0%	9.9%	3.6%	3.8%	5.0%	5.5%	4.2%	4.5%	.5%	1.0%	Retained to Com Eq	3.0%
55%	43%	55%	55%	74%	72%	62%	60%	66%	67%	94%	89%	All Div'ds to Net Prof	77%

**BUSINESS:** CenterPoint Energy, Inc. is a holding company for Houston Electric, which serves 2.1 million customers in Houston and environs, and gas utilities with 3.3 million customers: Entex (Texas, Louisiana, Mississippi); Arkla (Arkansas, Louisiana, Oklahoma, Texas); and Minnegasco (Minnesota). Owns 55.4% of Enable Midstream Partners. Discontinued Texas Genco Holdings in '04. Electric rev. breakdown: residential, 52%; commercial, 31%; industrial, 15%; other, 2%. Does not own generating assets. Gas costs: 48% of revs. '13 deprec. rate: 7.0%. Has 8,600 employees. Chairman: Milton Carroll. Pres. & CEO: Scott M. Prochazka. Inc.: TX. Address: 1111 Louisiana, P.O. Box 4567, Houston, TX 77210-4567. Tel.: 713-207-1111. Internet: www.centerpointenergy.com.

**The sharp drop in oil prices since mid-2014 has hurt CenterPoint Energy.** The company has a 55.4% stake in Enable Midstream Partners, an oil and gas master limited partnership. Due to the decline in oil prices, the rig count where Enable operates has also declined. Thus, distributions (and equity income) from CenterPoint's interest in Enable this year will be less than initially expected. Accordingly, management expects earnings to fall to \$1.00-\$1.10 a share in 2015. CenterPoint was one of the worst-performing electric utility equities in 2014, posting a total return of just 5% in what was an outstanding year for most other utilities, and the stock price has fallen 12% so far this year.

**The dividend was raised in the first quarter, but by less than previously expected.** In mid-2014, CenterPoint stated its expectation of 8%-10% dividend growth annually for a three-year period. However, this happened when oil prices were well above the levels seen in early 2015. Thus, with the distribution from Enable turning out less than expected, the board of directors raised the quarterly dividend by a cent a share (4.2%) in the first quarter. This is still a decent growth rate, but not 8%-10%.

**Some of CenterPoint's utility operations will seek rate relief this year.** Houston Electric is underearning its allowed return on equity, so next month the utility will make a filing to recover distribution spending it has made since its last rate case under a ratemaking mechanism for electric companies in Texas. On the gas side, CenterPoint expects to put forth rate applications in Texas, Minnesota, and Arkansas.

**We expect earnings to make a partial recovery in 2016.** The aforementioned rate filings should help. We also look for increased equity income from Enable, based on our forecast that oil prices will be higher than in 2015.

**CenterPoint stock has one of the highest dividend yields of any utility issue.** It is about a percentage point above the industry mean. Total return potential to 2018-2020 is also above average for a utility. The stock is attractive for income-oriented investors.

Paul E. Debbas, CFA March 20, 2015

Fixed Charge Cov. (%)	221	223	204
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ANNUAL RATES of change (per sh)	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13 to '18-'20
Revenues	-5.0%	-9.5%	4.0%
"Cash Flow"	--	1.0%	2.5%
Earnings	-1.0%	5%	1.5%
Dividends	-2.0%	4.0%	5.0%
Book Value	-1.0%	13.0%	2.5%

Calendar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	2084	1525	1705	2138	7452.0
2013	2388	1894	1640	2184	8106.0
2014	3163	1884	1807	2372	9226.0
2015	2750	2000	2000	2450	9200
2016	2850	2100	2100	2550	9600

Calendar	EARNINGS PER SHARE <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.34	.29	.40	.31	1.35
2013	.34	.29	.35	.26	1.24
2014	.43	.25	.33	.41	1.42
2015	.30	.20	.25	.30	1.05
2016	.33	.22	.27	.33	1.15

Calendar	QUARTERLY DIVIDENDS PAID <sup>C</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.1975	.1975	.1975	.1975	.79
2012	.2025	.2025	.2025	.2025	.81
2013	.2075	.2075	.2075	.2075	.83
2014	.2375	.2375	.2375	.2375	.95
2015	.2475				

**(A)** Pro forma data. **(B)** Diluted EPS. Excl. extraordinary gains (losses): '04, (\$2.72); '05, 9¢; '11, \$1.89; '12, (\$38¢) net; '13, (\$52¢); gain (losses) on disc. ops.: '03, 2¢; '04, (37¢); '05, (1¢). '12 EPS don't add due to rounding. Next egs. report due early May. **(C)** Div'ds historically paid in early Mar., June, Sept. & Dec. ■ Div'd reinvest. plan avail. **(D)** Incl. intang. In '13: \$10.64/sh. **(E)** In mill. **(F)** Rate base: Net orig. cost. Rate all'd on com. eq. (elec.) in '11: 10%; (gas): 9.45%-11.25%; earned on avg. com. eq., '13: 12.0%. Regulatory Climate: Avg.

<b>Company's Financial Strength</b>	B++
<b>Stock's Price Stability</b>	95
<b>Price Growth Persistence</b>	80
<b>Earnings Predictability</b>	90

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**CLECO CORPORATION** NYSE-CNL RECENT PRICE **54.21** P/E RATIO **25.2** (Trailing: 21.3; Median: 14.0) RELATIVE P/E RATIO **1.37** DIV'D YLD **3.0%** VALUE LINE

**TIMELINESS** - Suspended 10/31/14 High: 20.8 24.4 26.2 29.8 28.4 28.1 31.8 38.3 45.3 50.4 59.2 55.2  
Low: 16.2 18.9 20.5 22.1 17.3 18.7 24.3 30.1 36.2 40.4 45.5 53.7 Target Price Range 2018 2019 2020  
**SAFETY** **1** Raised 6/22/12  
**TECHNICAL** - Suspended 10/31/14  
**BETA** .75 (1.00 = Market)  
**LEGENDS**  
0.89 x Dividends p sh divided by Interest Rate  
..... Relative Price Strength  
Options: Yes  
Shaded area indicates recession

**2018-20 PROJECTIONS**

	Price	Gain	Ann'l Total
High	50	(-10%)	2%
Low	40	(-25%)	-3%

**Insider Decisions**

A	M	J	J	A	S	O	N	D
to Buy	0	0	0	0	0	0	0	0
Options	0	0	0	0	0	0	0	0
to Sell	0	0	0	0	0	0	0	1

**Institutional Decisions**

202014	302014	402014
to Buy	114	106
to Sell	112	122
Hlds(000)	44575	44513

Percent shares traded

© VALUE LINE PUB. LLC

1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	
17.12	18.23	23.55	15.33	18.54	15.03	18.41	17.38	17.19	17.99	14.17	18.98	18.53	16.46	18.14	<b>21.00</b>	<b>21.50</b>	<b>22.30</b>	Revenues per sh	<b>24.75</b>
2.36	2.77	2.94	3.05	2.98	2.56	2.76	2.63	2.69	3.71	3.78	5.12	5.28	5.40	5.32	<b>5.30</b>	<b>5.00</b>	<b>5.50</b>	"Cash Flow" per sh	<b>6.50</b>
1.19	1.46	1.51	1.52	1.26	1.32	1.42	1.36	1.32	1.70	1.76	2.29	2.59	2.70	2.65	2.55	<b>2.10</b>	<b>2.35</b>	Earnings per sh <sup>A</sup>	<b>2.75</b>
.83	.85	.87	.90	.90	.90	.90	.90	.90	.90	.90	.98	1.12	1.30	1.43	1.56	<b>1.60</b>	<b>1.68</b>	Div'd Decl'd per sh <sup>B</sup>	<b>1.90</b>
3.99	2.52	1.10	1.91	1.58	1.61	3.19	4.11	8.51	5.59	4.15	4.68	3.25	4.06	3.12	<b>3.55</b>	<b>2.60</b>	<b>2.90</b>	Cap'l Spending per sh	<b>3.25</b>
9.44	10.04	10.69	11.77	10.09	10.83	13.69	15.22	16.85	17.65	18.50	21.76	23.55	24.84	26.24	<b>26.95</b>	<b>27.40</b>	<b>28.10</b>	Book Value per sh <sup>C</sup>	<b>30.50</b>
44.88	44.99	44.96	47.04	47.18	49.62	49.99	57.57	59.94	60.04	60.26	60.53	60.29	60.36	60.45	<b>60.40</b>	<b>60.50</b>	<b>60.50</b>	Common Shs Outst'g <sup>D</sup>	<b>60.50</b>
13.4	13.2	14.6	12.2	12.4	13.8	15.0	17.3	19.6	14.1	13.2	12.3	13.3	15.0	17.3	20.5	<b>19.5</b>	<b>20.5</b>	Avg Ann'l P/E Ratio	<b>16.0</b>
.76	.86	.75	.67	.71	.73	.80	.93	1.04	.85	.88	.78	.83	.95	.97	1.08	<b>1.08</b>	<b>1.08</b>	Relative P/E Ratio	<b>1.00</b>
5.2%	4.4%	3.9%	4.8%	5.8%	5.0%	4.2%	3.8%	3.5%	3.8%	3.9%	3.5%	3.3%	3.2%	3.1%	3.0%	<b>3.0%</b>	<b>3.0%</b>	Avg Ann'l Div'd Yield	<b>4.3%</b>

CAPITAL STRUCTURE as of 9/30/14			2011	2012	2013	2014	2015	2016	Revenues (\$mill)											
Total Debt \$1338.4 mill. Due in 5 Yrs \$453.8 mill.	920.2	1000.7	1030.6	1080.2	853.8	1148.7	1117.3	993.7	1096.7	1269.5	<b>1300</b>	<b>1350</b>	Revenues	1500						
LT Debt \$1320.2 mill. LT Interest \$72.7 mill.	75.0	74.7	79.6	102.1	106.3	139.5	157.8	163.6	160.7	154.7	<b>125</b>	<b>145</b>	Net Profit	165						
Incl. \$6.9 million capitalized leases. (LT interest earned: 4.4x)	39.2%	36.0%	24.3%	15.3%	8.3%	44.1%	30.6%	28.5%	33.1%	30.3%	<b>36.0%</b>	<b>38.5%</b>	Income Tax Rate	38.5%						
Leases, Uncapitalized Annual rentals \$10.6 mill.	4.3%	14.2%	57.9%	82.8%	93.5%	12.2%	4.3%	5.5%	3.4%	4.5%	<b>3.0%</b>	<b>3.0%</b>	AFUDC % to Net Profit	2.0%						
Pension Assets-12/13 \$384.6 mill.	46.3%	40.9%	43.2%	51.1%	54.2%	51.5%	48.5%	45.6%	45.3%	45.5%	<b>46.0%</b>	<b>45.0%</b>	Long-Term Debt Ratio	43.0%						
Oblig. \$392.5 mill.	52.0%	57.8%	56.7%	48.9%	45.8%	48.5%	51.5%	54.4%	54.7%	54.5%	<b>54.0%</b>	<b>55.0%</b>	Common Equity Ratio	57.0%						
Pfd Stock None	1315.9	1515.6	1780.5	2167.7	2436.4	2717.9	2756.9	2756.5	2901.7	<b>2975</b>	<b>3055</b>	<b>3100</b>	Total Capital (\$mill)	3250						
Common Stock 60,377,666 shs.	1188.7	1304.9	1725.9	2045.3	2247.0	2784.2	2893.9	3009.5	3083.1	3165.5	<b>3145</b>	<b>3135</b>	Net Plant (\$mill)	3050						
as of 10/22/14	7.1%	6.3%	5.6%	6.1%	5.9%	6.6%	7.0%	7.3%	6.8%	<b>6.5%</b>	<b>5.5%</b>	<b>5.5%</b>	Return on Total Cap'l	6.5%						
MARKET CAP: \$3.3 billion (Mid Cap)	10.6%	8.3%	7.9%	9.6%	9.5%	10.6%	11.1%	10.9%	10.1%	<b>9.5%</b>	<b>7.5%</b>	<b>8.5%</b>	Return on Shr. Equity	9.0%						
ELECTRIC OPERATING STATISTICS	10.7%	8.3%	7.8%	9.6%	9.5%	10.6%	11.1%	10.9%	10.1%	<b>9.5%</b>	<b>7.5%</b>	<b>8.5%</b>	Return on Com Equity <sup>E</sup>	9.0%						
% Change Retail Sales (KWH)	4.1%	3.0%	2.6%	4.5%	4.7%	6.1%	6.3%	5.7%	4.7%	<b>3.5%</b>	<b>2.0%</b>	<b>2.5%</b>	Retained to Com Eq	3.0%						
Avg. Indust. Use (MWH)	62%	65%	68%	53%	51%	42%	43%	48%	54%	<b>61%</b>	<b>76%</b>	<b>70%</b>	All Div'ds to Net Prof	69%						
Avg. Indust. Revs. per KWH (c)	<p><b>BUSINESS:</b> Cleco Corporation is a holding company for Cleco Power LLC, which supplies electricity to about 284,000 customers in central Louisiana. Electric revenue breakdown: residential, 46%; commercial, 30%; industrial, 14%; other, 10%. Largest industrial customers are paper mills and other wood-product industries. Generating sources: gas &amp; oil, 29%; coal &amp; lignite, 28%; petroleum</p>																			
Capacity at Peak (Mw)	<p>coke, 27%; purchased, 16%. Fuel costs: 34% of revenues. '13 reported depreciation rate (utility): 2.7%. Has 1,200 employees. Chairman: J. Patrick Garrett. President &amp; CEO: Bruce A. Williamson. Incorporated: Louisiana. Address: 2030 Donahue Ferry Road, P.O. Box 5000, Pineville, Louisiana 71361-5000. Telephone: 318-484-7400. Internet: www.cleco.com.</p>																			
Peak Load, Summer (Mw)	<p><b>Cleco Corporation's shareholders overwhelmingly approved the take-over of the company.</b> Of the shareholders who voted, 94% (representing 77% of the shares outstanding) favored the transaction. Under the terms of the agreement, a consortium led by Macquarie Infrastructure Partners and British Columbia Energy would pay \$55.37 in cash for each share of Cleco stock. The transaction still requires the approval of the Louisiana Public Service Commission (LPSC) and the Federal Energy Regulatory Commission. Cleco expects the deal to be completed in the second half of 2015. Due to the take-over agreement, the Timeliness rank of Cleco stock is suspended.</p>																			
Annual Load Factor (%)	<p><b>We believe stockholders should sell their shares on the open market.</b> At more than 24 times estimated 2015 earnings, the offer is very generous. The recent price is just 2% below the buyout price, leaving little upside potential for shareholders. By selling now, shareholders eliminate the downside risk that arises from the possibility that the transaction fails to win regulatory approval. At this juncture, there does not appear to be significant regulatory risk, but given the track record of mergers and acquisitions in this industry, an unfavorable surprise cannot be ruled out.</p>																			
% Change Customers (avg.)	<p><b>We expect no increase in the dividend as long as the acquisition is pending.</b> The dividend yield is low, by utility standards.</p>																			
Fixed Charge Cov. (%)	415	326	360	<p><b>Earnings are likely to decline materially in 2015.</b> The LPSC reduced Cleco's allowed return on equity in 2014, so the utility will operate under a full year with the lower allowed ROE this year. In addition, the tax rate is likely to be significantly higher than a year ago. Our estimate of \$2.25 a share is below management's targeted range of \$2.28-\$2.38 because we include merger-related expenses, but the company excludes these costs.</p>																
<b>ANNUAL RATES</b> Past 10 Yrs. Past 5 Yrs. Est'd '11-'13 of change (per sh)			<p><b>We forecast higher profits in 2016.</b> If Cleco is still a publicly traded stock next year, this indicates that the deal fell through. Accordingly, we assume no merger-related costs in our \$2.35-a-share estimate. We figure that the utility will benefit from modest load growth. Finally, we expect a dividend increase.</p>																	
Revenues	-1.0%	-	5.0%	<p><i>Paul E. Debbas, CFA</i> March 20, 2015</p>																
"Cash Flow"	6.0%	12.0%	3.0%																	
Earnings	6.5%	12.5%	-5%																	
Dividends	3.5%	7.5%	6.0%																	
Book Value	8.5%	8.5%	3.0%																	

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	222.8	240.1	297.4	233.4	993.7
2013	240.9	263.9	328.8	263.1	1096.7
2014	284.4	309.1	371.4	304.6	1269.5
2015	<b>280</b>	<b>315</b>	<b>390</b>	<b>315</b>	<b>1300</b>
2016	<b>290</b>	<b>325</b>	<b>410</b>	<b>325</b>	<b>1350</b>
Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.50	.77	1.05	.38	2.70
2013	.45	.69	1.09	.41	2.65
2014	.43	.60	1.17	.35	2.55
2015	<b>.30</b>	<b>.50</b>	<b>1.00</b>	<b>.30</b>	<b>2.10</b>
2016	<b>.35</b>	<b>.55</b>	<b>1.10</b>	<b>.35</b>	<b>2.35</b>
Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.25	.28	.28	.3125	1.12
2012	.3125	.3125	.3375	.3375	1.30
2013	.3375	.3625	.3625	.3625	1.43
2014	.3625	.40	.40	.40	1.56
2015	.40				

Company's Financial Strength		A
Stock's Price Stability		95
Price Growth Persistence		90
Earnings Predictability		80

(A) Diluted earnings. Excl. nonrec. gains (losses): '00, 5¢; '02, (5¢), '03, (\$2.05); '05, \$2.11; '07, \$1.22; '10, \$1.91; '11, 63¢; losses from discontinued operations: '00, 14¢; '01, 4¢. '13 EPS don't add due to rounding. Next earnings report due early May. (B) Div'ds historically paid in mid-Feb., May, Aug, and Nov. ■ Div'd reinvestment plan avail. (C) Incl. deferred charges. In '13: \$10.13/sh. (D) In mill. (E) Rate base: Net original cost. Rate allowed on com. eq. in '14: 11.24%; earned on avg. com. eq. '13: 10.4%. Regulatory Climate: Average.

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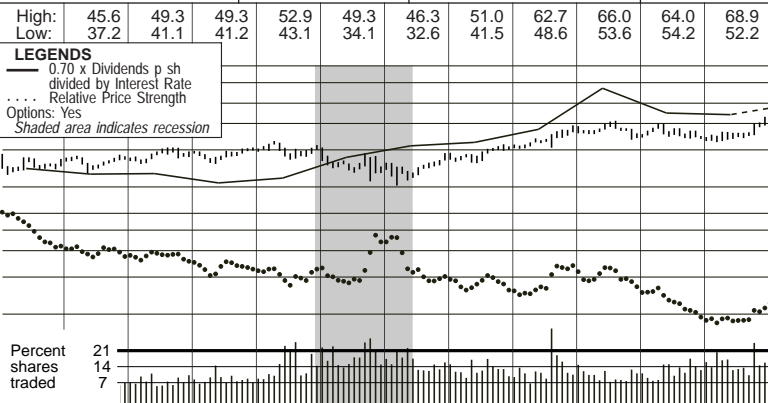
# CON. EDISON NYSE-ED

RECENT PRICE **67.00** P/E RATIO **17.2** (Trailing: 16.1; Median: 15.0)

RELATIVE P/E RATIO **0.93** DIV'D YLD **3.9%**

**VALUE LINE**

TIMELINESS 4 Lowered 12/5/14  
 SAFETY 1 New 7/27/90  
 TECHNICAL 5 Lowered 2/20/15  
 BETA .60 (1.00 = Market)



2018-20 PROJECTIONS  
 Price Gain Ann'l Total  
 High 70 (+5%) 5%  
 Low 55 (-20%) Nil

Insider Decisions  
 M A M J J A S O N  
 to Buy 0 0 1 0 0 2 0 0  
 Options 0 0 0 0 0 0 0 0  
 to Sell 0 0 0 0 0 0 2 0

Institutional Decisions  
 10/2014 20/2014 30/2014  
 to Buy 309 306 291  
 to Sell 249 262 252  
 Hlds(000) 141570 144306 146934

Year	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Value Line Pub. LLC	18-20
Revenues per sh	35.04	44.48	45.41	39.65	43.51	40.24	47.66	47.14	48.23	49.62	46.36	45.69	44.17	41.62	42.27	<b>44.35</b>	<b>44.70</b>	<b>46.10</b>		50.25
"Cash Flow" per sh	5.74	5.51	5.70	5.44	5.12	4.54	5.27	5.28	5.77	5.99	5.86	6.24	6.61	7.15	7.45	<b>7.65</b>	<b>8.00</b>	<b>8.40</b>		9.50
Earnings per sh <sup>A</sup>	3.13	2.74	3.21	3.13	2.83	2.32	2.99	2.95	3.48	3.36	3.14	3.47	3.57	3.86	3.93	<b>3.90</b>	<b>3.95</b>	<b>4.10</b>		4.50
Div'd Decl'd per sh <sup>B</sup>	2.14	2.18	2.20	2.22	2.24	2.26	2.28	2.30	2.32	2.34	2.36	2.38	2.40	2.42	2.46	<b>2.52</b>	<b>2.60</b>	<b>2.68</b>		2.90
Cap'l Spending per sh	3.17	4.52	5.20	5.68	5.72	5.60	6.59	7.17	7.09	8.50	7.80	6.96	6.72	7.06	8.67	<b>9.70</b>	<b>10.25</b>	<b>9.80</b>		9.50
Book Value per sh <sup>C</sup>	25.31	25.81	26.71	27.68	28.44	29.09	29.80	31.09	32.58	35.43	36.46	37.93	39.05	40.53	41.81	<b>43.25</b>	<b>44.65</b>	<b>46.10</b>		51.00
Common Shs Outst'g <sup>D</sup>	213.81	212.03	212.15	213.93	225.84	242.51	245.29	257.46	272.02	273.72	281.12	291.62	292.89	292.87	292.87	<b>293.00</b>	<b>293.00</b>	<b>293.00</b>		293.00
Avg Ann'l P/E Ratio	14.0	12.0	12.0	13.3	14.3	18.2	15.1	15.5	13.8	12.3	12.5	13.3	15.1	15.4	14.7	<b>14.8</b>	<b>14.8</b>	<b>14.8</b>		14.0
Relative P/E Ratio	.80	.78	.61	.73	.82	.96	.80	.84	.73	.74	.83	.85	.95	.98	.83	<b>.75</b>	<b>.75</b>	<b>.75</b>		.90
Avg Ann'l Div'd Yield	4.9%	6.6%	5.7%	5.3%	5.5%	5.3%	5.0%	5.0%	4.8%	5.7%	6.0%	5.2%	4.5%	4.1%	4.3%	<b>4.4%</b>	<b>4.4%</b>	<b>4.4%</b>		4.6%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$12620 mill. Due in 5 Yrs \$4424 mill.  
 LT Debt \$10985 mill. LT Interest \$538 mill.  
 (LT interest earned: 4.2x)

Leases, Uncapitalized Annual rentals \$17 mill.  
 Pension Assets-12/13 \$10755 mill. Oblig. \$12197 mill.  
 Pfd Stock None

Common Stock 292,887,896 shs.  
 as of 10/31/14  
 MARKET CAP: \$20 billion (Large Cap)

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-1.4	-1.1	+1.1
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	NA	NA	NA
Capacity at Peak (Mw)	NMF	NMF	NMF
Peak Load, Summer (Mw)	14788	14344	14883
Annual Load Factor (%)	NMF	NMF	NMF
% Change Customers (yr-end)	NA	NA	NA

11690	12137	13120	13583	13032	13325	12938	12188	12381	13000	13100	13500	Revenues (\$mill)	14750
719.0	749.0	936.0	933.0	868.0	992.0	1062.0	1141.0	1157.0	1145	1170	1215	Net Profit (\$mill)	1325
33.6%	35.2%	32.6%	36.0%	34.2%	36.0%	36.1%	34.5%	31.8%	<b>34.0%</b>	<b>34.0%</b>	<b>34.0%</b>	Income Tax Rate	34.0%
2.2%	1.6%	1.9%	1.7%	2.6%	2.4%	1.6%	.5%	.5%	<b>1.0%</b>	<b>1.0%</b>	<b>Nil</b>	AFUDC % to Net Profit	Nil
49.6%	50.2%	45.6%	48.3%	48.5%	48.6%	46.5%	45.9%	46.1%	<b>48.5%</b>	<b>48.0%</b>	<b>49.5%</b>	Long-Term Debt Ratio	48.0%
49.0%	48.5%	53.1%	50.6%	50.4%	50.4%	52.5%	54.1%	53.9%	<b>51.5%</b>	<b>52.0%</b>	<b>50.5%</b>	Common Equity Ratio	52.0%
14921	16515	16687	19160	20330	21952	21794	21933	22735	<b>24525</b>	<b>25225</b>	<b>26625</b>	Total Capital (\$mill)	28800
17112	18445	19914	20874	22464	23863	25093	26939	28436	<b>30175</b>	<b>32000</b>	<b>33625</b>	Net Plant (\$mill)	37700
6.3%	6.0%	7.0%	6.2%	5.7%	5.9%	6.2%	6.5%	6.4%	<b>6.0%</b>	<b>6.0%</b>	<b>6.0%</b>	Return on Total Cap'l	6.0%
9.6%	9.1%	10.3%	9.4%	8.3%	8.8%	9.1%	9.6%	9.4%	<b>9.0%</b>	<b>9.0%</b>	<b>9.0%</b>	Return on Shr. Equity	9.0%
9.7%	9.2%	10.4%	9.5%	8.4%	8.9%	9.2%	9.6%	9.4%	<b>9.0%</b>	<b>9.0%</b>	<b>9.0%</b>	Return on Com Equity <sup>E</sup>	9.0%
2.6%	2.6%	3.9%	3.1%	2.5%	3.2%	3.1%	3.6%	3.6%	<b>3.0%</b>	<b>3.0%</b>	<b>3.0%</b>	Retained to Com Eq	3.0%
74%	73%	63%	67%	71%	65%	66%	62%	62%	<b>65%</b>	<b>65%</b>	<b>65%</b>	All Div'ds to Net Prof	64%

**BUSINESS:** Consolidated Edison, Inc. is a holding company for Consolidated Edison Company of New York, Inc. (CECONY), which sells electricity, gas, and steam in most of New York City and Westchester County. Also owns Orange and Rockland Utilities (O&R, acquired 7/99), which operates in New York, New Jersey, and Pennsylvania. Has 3.6 million electric, 1.2 million gas customers.

Pursues competitive energy opportunities through three wholly owned subsidiaries. Purchases most of its power. Fuel costs: 33% of revenues. '13 reported depreciation rates: 2.8%-3.2%. Has 14,600 employees. Chairman, President & CEO: John McAvoy, Inc.: New York. Address: 4 Irving Place, New York, New York 10003. Tel.: 212-460-4600. Internet: www.conedison.com.

Fixed Charge Cov. (%) 360 382 385

**ANNUAL RATES** Past 5 Yrs. Est'd '11-'13 of change (per sh) 10 Yrs. 5 Yrs.

	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
Revenues	-	-2.5%	2.5%
"Cash Flow"	2.5%	4.5%	4.5%
Earnings	2.0%	3.0%	2.5%
Dividends	1.0%	1.0%	2.5%
Book Value	4.0%	4.0%	3.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	3078	2771	3438	2901	12188
2013	3306	2767	3440	2868	12381
2014	3789	2911	3390	2910	13000
2015	3650	2950	3500	3000	13100
2016	3750	3050	3600	3100	13500

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.94	.73	1.49	.70	3.86
2013	1.16	.49	1.49	.79	3.93
2014	1.23	.64	1.49	.54	3.90
2015	1.20	.65	1.50	.60	3.95
2016	1.20	.70	1.55	.65	4.10

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.60	.60	.60	.60	2.40
2012	.605	.605	.605	.605	2.42
2013	.615	.615	.615	.615	2.46
2014	.63	.63	.63	.63	2.52
2015	.65	.65	.65	.65	2.60

**Consolidated Edison's largest utility subsidiary has filed an electric rate case.** Consolidated Edison Company of New York (CECONY) is seeking a rate hike of \$368 million (7.2%), based on a return of 10% on a common-equity ratio of 48%. The application is driven by a need to recover spending to enhance system reliability. The utility is also asking for a higher allowed ROE. Electric rates are frozen through year-end 2015, so new tariffs won't take effect until the start of 2016. (Gas and steam rates are frozen through year-end 2016.) CECONY isn't requesting rate increases for 2017 and 2018, but would consider (through settlement talks) a plan that would provide for additional hikes of \$310 million in 2017 and \$156 million in 2018.

**Orange and Rockland Utilities also has a rate application pending.** O&R is seeking electric and gas rate hikes of \$33.4 million and \$40.7 million, respectively, based on a return of 9.75% on a common-equity ratio of 48%. New tariffs should take effect on November 1st.

**We estimate just a slight earnings increase in 2015, but a greater advance**

**in 2016.** ConEd is benefiting from customer conversions from oil heat to gas heat, and even the steep drop in oil prices in recent months hasn't stopped this. We base our 2016 forecast on reasonable regulatory treatment for CECONY and O&R.

**The board of directors has raised the dividend.** The quarterly increase was \$0.02 a share (3.2%). ConEd is targeting a payout ratio of 60%-70%.

**The National Transportation Safety Board has yet to release its findings about an explosion of a gas pipeline in New York last March.** Eight people were killed in the accident, and dozens more were injured. ConEd is facing litigation, but has insurance and has not taken a reserve. Despite the uncertainty...

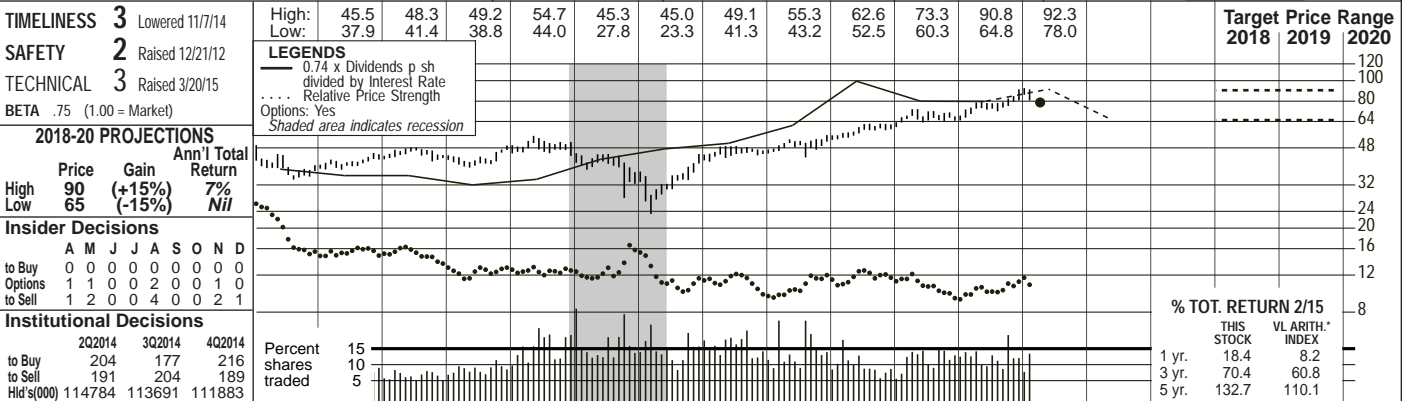
**The price of this untimely stock is up 6% so far this year.** The explosion hasn't had much influence on the quotation, but investors should keep an eye on this matter. The dividend yield is slightly above the utility mean. However, with the recent price near the upper end of our 3- to 5-year Target Price Range, total return potential is low.

(A) Diluted EPS. Excl. nonrec. gain (losses): '02, (11c); '03, (45c); '13, (32c); '14, 9c; gain on discontinued operations: '08, \$1.01. Next earnings report due early May. (B) Div'ds historically paid in mid-Mar., June, Sept., and Dec. (C) Incl. intangibles. In '13: \$26.83/sh. (D) In millions. (E) Rate base: net orig. cost. Rate allowed on com. eq. for CECONY in '14: 9.2% elec., 9.3% gas and steam; O&R in '12 (elec.) 9.4%, in '09 (gas) 10.3%; earned on avg. com. eq., '13: 9.5%. Regulatory Climate: Below Average.

Company's Financial Strength A+  
 Stock's Price Stability 100  
 Price Growth Persistence 55  
 Earnings Predictability 85

# DTE ENERGY CO. NYSE-DTE

RECENT PRICE **78.78** P/E RATIO **15.5** (Trailing: 15.4 Median: 15.0) RELATIVE P/E RATIO **0.84** DIV'D YLD **3.6%** VALUE LINE



Year	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	18-20
Price	32.60	39.24	48.71	40.30	41.76	40.84	50.74	50.93	54.28	57.23	48.45	50.51	52.57	51.01	54.56	69.50	64.05	65.40	71.25
Gain	8.40	8.59	6.98	8.31	6.95	6.81	8.14	8.19	8.48	8.26	9.38	9.78	9.57	10.13	11.85	11.65	12.25	12.25	14.50
Div'd	3.33	3.27	2.15	3.83	2.85	2.55	3.27	2.45	2.66	2.73	3.24	3.74	3.67	3.88	3.76	5.10	4.55	4.85	5.75
Decl'd	2.06	2.06	2.06	2.06	2.06	2.06	2.06	2.08	2.12	2.12	2.12	2.18	2.32	2.42	2.59	2.69	2.83	2.98	3.50
Spending	5.10	5.25	6.80	5.88	4.45	5.19	5.99	7.92	7.96	8.42	6.26	6.49	8.77	10.56	10.59	11.60	12.80	12.80	13.00
Book Value	26.95	28.15	28.48	27.26	31.36	31.85	32.44	33.02	35.86	36.77	37.96	39.67	41.41	42.78	44.73	47.05	49.20	51.60	59.00
Outst'g	145.04	142.65	161.13	167.46	168.61	174.21	177.81	177.14	163.23	163.02	165.40	169.43	169.25	172.35	177.09	177.00	179.50	183.50	192.00
P/E Ratio	11.6	10.3	19.3	11.3	13.7	16.0	13.8	17.4	18.3	14.8	10.4	12.3	13.5	14.9	17.9	14.9	13.5	13.5	13.5
Relative P/E	.66	.67	.99	.62	.78	.85	.73	.94	.97	.89	.69	.78	.85	.95	1.01	.79	1.01	1.01	.85
Div'd Yield	5.3%	6.1%	5.0%	4.8%	5.3%	5.0%	4.6%	4.9%	4.4%	5.2%	6.3%	4.8%	4.7%	4.2%	3.8%	3.5%	3.5%	3.5%	4.5%

Year	2014	2015	2016	18-20
Revenues	11500	12000	12301	13700
Net Profit	885	885	815	1125
Income Tax Rate	30.0%	30.0%	30.0%	30.0%
AFUDC % to Net Profit	4.0%	4.0%	4.0%	3.0%
Long-Term Debt Ratio	50.0%	50.0%	50.0%	51.0%
Common Equity Ratio	50.0%	50.0%	50.0%	49.0%
Total Capital (\$mill)	16675	17675	18925	23200
Net Plant (\$mill)	17850	18825	18825	21500
Return on Total Cap'l	6.0%	6.0%	6.0%	6.0%
Return on Shr. Equity	9.0%	9.0%	9.0%	10.0%
Return on Com Equity	9.5%	9.5%	9.5%	10.0%
Retained to Com Eq	3.5%	3.5%	3.5%	4.0%
All Div'ds to Net Prof	62%	62%	62%	59%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$8836 mill. Due in 5 Yrs \$2919 mill.  
 LT Debt \$7909 mill. LT Interest \$395 mill.  
 Incl. \$3 mill. capitalized leases and \$480 mill. Trust Preferred Securities.  
 (LT interest earned: 3.5x)  
**Leases, Uncapitalized** Annual rentals \$35 mill.  
**Pension Assets-12/13** \$3720 mill.  
**Oblig.** \$4380 mill.  
**Prd Stock None**  
**Common Stock** 176,991,277 shs.  
**MARKET CAP: \$14 billion (Large Cap)**

Year	2011	2012	2013
% Change Retail Sales (KWH)	+6	-5	-6
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	NMF	NMF	NMF
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	11314	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	--	--	NA

**BUSINESS:** DTE Energy Company is a holding company for DTE Electric (formerly Detroit Edison), which supplies electricity in Detroit and a 7,600-square-mile area in southeastern Michigan, and DTE Gas (formerly Michigan Consolidated Gas). Customers: 2.1 mill. electric, 1.3 mill. gas. Acquired MCN Energy 6/01. Has various nonutility operations. Electric revenue breakdown: residential, 46%; commercial, 37%; industrial, 15%; other, 2%. Generating sources: coal, 67%; nuclear, 17%; gas, 1%; purchased, 15%. Fuel costs: 37% of revenues. '13 reported deprec. rates: 3.4% electric, 2.4% gas. Has 9,900 employees. Chairman, President & CEO: Gerard M. Anderson, Inc.: Michigan. Address: One Energy Plaza, Detroit, MI 48226-1279. Tel.: 313-235-4000. Internet: www.dteenergy.com.

**DTE Energy's electric utility subsidiary has filed a general rate case.** DTE Electric is seeking a tariff hike of \$370 million, based on a return of 10.75% on a common-equity ratio of 50%. Capital additions, including the purchase of a 732-megawatt gas-fired generating facility in early 2015 at a cost of \$240 million, are driving the filing. Under Michigan regulatory law, the utility will self-implement an interim rate increase in June, with the final order coming in December.

**Investors should not be alarmed by the earnings decline we estimate for 2015.** Our presentation includes mark-to-market accounting gains or losses because they are an ongoing part of DTE Energy's operations. These boosted profits by \$0.57 a share in 2014. Favorable weather conditions added another \$0.12 a share to the bottom line. Otherwise, DTE Energy's operations are performing well. Interim rate relief and effective cost control should benefit DTE Electric. On the nonregulated side, higher income from natural gas pipelines and an improved performance from the company's portfolio of renewable-energy projects should be the key factors.

Our 2015 earnings estimate is within the company's targeted range of \$4.48-\$4.72 a share. **We forecast higher profits in 2016.** DTE Electric will have a full year of rate relief. DTE Gas will continue to benefit from a regulatory mechanism that allows for current recovery of certain kinds of capital expenditures. (Even with this mechanism, a general rate application is likely in 2016 or 2017.) We expect continued growth from some of DTE Energy's non-utility activities, particularly its pipeline and its industrial energy services (e.g., cogeneration) operations. (A proposed one-third interest in a pipeline from Michigan to the Utica Shale region would enhance this segment's long-term profit potential.) Our estimate of \$4.85 a share would produce earnings growth slightly above management's annual goal of 5%-6%. **DTE Energy's strengths are reflected in the recent price.** The dividend yield is about average for a utility, and with the quotation above the midpoint of our 2018-2020 Target Price Range, total return potential is low. *Paul E. Debbas, CFA* *March 20, 2015*

Company's Financial Strength	B++
Stock's Price Stability	100
Price Growth Persistence	80
Earnings Predictability	100

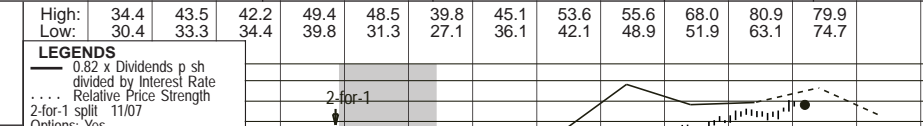
To subscribe call 1-800-VALUELINE

# DOMINION RES. NYSE-D

RECENT PRICE **76.66** P/E RATIO **24.6** (Trailing: 25.2 Median: 17.0) RELATIVE P/E RATIO **1.34** DIV'D YLD **3.4%**

**VALUE LINE**

**TIMELINESS** 3 Raised 11/15/13  
**SAFETY** 2 Raised 9/11/98  
**TECHNICAL** 4 Lowered 2/13/15  
**BETA** .70 (1.00 = Market)



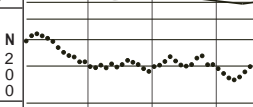
**2018-20 PROJECTIONS**

	Price	Gain	Ann'l Total Return
High	95	(+25%)	9%
Low	70	(-10%)	2%

**LEGENDS**  
--- 0.82 x Dividends p sh divided by Interest Rate  
... Relative Price Strength  
- - - 2-for-1 split 11/07  
Options: Yes  
Shaded area indicates recession

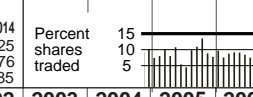
**Insider Decisions**

	M	A	M	J	J	A	S	O	N
to Buy	0	0	5	0	0	1	0	0	2
Options	0	0	0	0	0	0	0	0	0
to Sell	0	0	0	1	0	0	0	0	0



**Institutional Decisions**

	1Q2014	2Q2014	3Q2014
to Buy	350	353	325
to Sell	377	391	376
Hld's(000)	345498	344597	350385



	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Revenues per sh	14.81	18.84	19.94	16.58	18.57	20.54	25.96	23.61	27.17	27.93	25.24	26.17	25.24	22.73	22.56	21.30	20.55	20.30
"Cash Flow" per sh	3.68	3.71	3.92	4.45	3.97	4.18	3.70	4.91	5.08	5.07	4.82	5.11	5.04	5.24	5.47	5.70	6.60	6.40
Earnings per sh A	1.50	1.25	1.49	2.41	1.96	2.13	1.50	2.40	2.13	3.04	2.64	2.89	2.76	2.75	3.09	3.05	3.55	3.75
Div'd Decl'd per sh B	1.29	1.29	1.29	1.29	1.29	1.30	1.34	1.38	1.46	1.58	1.75	1.83	1.97	2.11	2.25	2.40	2.59	2.80
Cap'l Spending per sh	2.16	2.82	2.31	2.17	5.20	3.88	4.83	5.81	6.89	6.09	6.40	5.89	6.41	7.20	7.06	9.15	9.80	9.10
Book Value per sh C	12.75	14.22	15.81	16.57	16.20	16.79	14.96	18.50	16.31	17.28	18.66	20.66	20.09	18.34	20.02	20.45	22.40	24.80
Common Shs Outst'g D	372.64	491.60	529.40	616.20	650.40	680.40	695.00	698.00	576.80	583.20	599.40	580.80	569.70	576.10	581.50	584.00	596.00	618.00
Avg Ann'l P/E Ratio	14.5	19.4	20.9	12.0	15.2	15.1	24.9	16.0	20.6	13.8	12.7	14.3	17.3	18.9	19.2	23.0		
Relative P/E Ratio	.83	1.26	1.07	.66	.87	.80	1.33	.86	1.09	.83	.85	.91	1.09	1.20	1.08	1.20		
Avg Ann'l Div'd Yield	5.9%	5.3%	4.1%	4.4%	4.3%	4.0%	3.6%	3.6%	3.3%	3.8%	5.2%	4.4%	4.1%	4.1%	3.8%	3.4%		

	1Q2014	2Q2014	3Q2014
Revenues (\$mill)	18041	16482	15674
Net Profit (\$mill)	1050.0	1704.0	1414.0
Income Tax Rate	35.7%	35.5%	33.4%
AFUDC % to Net Profit	9.7%	7.9%	7.3%
Long-Term Debt Ratio	57.9%	52.9%	57.8%
Common Equity Ratio	41.1%	46.2%	41.1%
Total Capital (\$mill)	25307	27961	22898
Net Plant (\$mill)	28940	29382	21352
Return on Total Cap'l	6.1%	7.9%	8.0%
Return on Shr. Equity	9.9%	12.9%	14.6%
Return on Com Equity E	9.9%	13.1%	14.9%
Retained to Com Eq	1.1%	5.6%	5.0%
All Div'ds to Net Prof	89%	58%	67%

	2015	2016	© VALUE LINE PUB. LLC	18-20
Revenues per sh	20.55	20.30		21.25
"Cash Flow" per sh	6.40	6.60		8.25
Earnings per sh A	3.55	3.75		4.75
Div'd Decl'd per sh B	2.59	2.80		3.50
Cap'l Spending per sh	9.10	9.80		7.25
Book Value per sh C	24.80	28.50		28.50
Common Shs Outst'g D	618.00	630.00		630.00
Avg Ann'l P/E Ratio			17.5	
Relative P/E Ratio			1.10	
Avg Ann'l Div'd Yield			4.2%	

**CAPITAL STRUCTURE as of 6/30/14**  
Total Debt \$24418 mill. Due in 5 Yrs \$10058 mill.  
LT Debt \$20473 mill. LT Interest \$972 mill.  
(LT interest earned: 4.1x)

**Leases, Uncapitalized** Annual rentals \$63 mill.  
**Pension Assets-12/13** \$6113 mill.  
**Oblig.** \$5625 mill.  
Pfd Stock \$134 mill. Pfd Div'd \$8 mill.  
1,340,140 shs. \$4.04-\$7.05. \$100 liq. pref., redeemable at \$101.00-\$112.50/sh. Called in 3Q of '14.  
Common Stock 582,667,882 shs.

**MARKET CAP: \$45 billion (Large Cap)**

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-3.4	-2.3	+2.7
Avg. Indust. Use (MWH)	14823	15241	14444
Avg. Indust. Revs. per KWH (c)	5.95	6.13	6.00
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+5	+9	+9

Fixed Charge Cov. (%) 318 316 339

**Business:** Dominion Resources, Inc. is a holding company for Virginia Power & North Carolina Power, which serve 2.5 mill. customers in Virginia & northeastern North Carolina. Acq'd Consolidated Natural Gas (1.3 mill. customers in Ohio & West Virginia) 1/00. Nonutility operations include independent power production. Owns 68.5% of Dominion Midstream Partners. Elec. rev. breakdown: residential, 46%; commercial, 33%; industrial, 7%; other, 14%. Generating sources: nuclear, 33%; coal, 29%; gas, 16%; other, 1%; purch., 21%. Fuel costs: 41% of revs. '13 reported depr. rates: 2.4%-3.8%. Has 14,500 employees. Chairman, Pres. & CEO: Thomas F. Farrell II. Inc.: VA. Address: 120 Tredegar St., P.O. Box 26532, Richmond, VA 23261-6532. Tel.: 804-819-2000. Internet: www.dom.com.

**Significant investments in most of Dominion Resources' lines of business should drive earnings growth through the end of the decade.** The company's regulated utility subsidiary, Virginia Power, is spending money on gas-fired and solar generation; electric transmission; moving some distribution lines underground; substation security; and hooking up additional customers. Some 75% of its spending is recoverable via "riders" on customers' bills, obviating the need for a general rate case. Dominion Energy, which is involved in midstream gas and gas distribution, is benefiting from gas production in the Marcellus and Utica shale regions. The company also has a joint venture in a (primarily) fee-based business that serves producers in these regions. **Our 2015 earnings estimate is near the low end of the company's guidance of \$3.50-\$3.85 a share.** In most years, Dominion has expenses that we include in our presentation, even though the company excludes them from its definition of operating earnings. The fourth quarter of 2014, which includes charges totaling \$0.42 a share for the early retirement of

debt and future ash pond closure costs, is such an example. We forecast an earnings increase in 2016 in line with Dominion's near-term target of 5%-6% yearly growth. **Dominion Midstream Partners should be a good source of cash for Dominion.** This master limited partnership had an initial public offering last fall. Dominion plans to drop down gas assets to Dominion Midstream, including a gas pipeline in South Carolina the company bought this quarter for \$493 million. Dominion is also building a gas pipeline for \$500 million and has a 45% stake in a \$4.5 billion-\$5.0 billion proposed pipeline. But the company's largest single investment is a project to convert a natural gas liquids terminal from an import to an export facility. All told, Dominion Midstream expects to increase its annual distributions by a whopping 22% through 2020. **The board of directors has increased the annual dividend by \$0.19 a share (7.9%).** Dominion is targeting annual dividend growth of 8% through 2020. The yield is average for a utility, but 3- to 5-year total return potential is modest. *Paul E. Debbas, CFA February 20, 2015*

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '11-'13 of change (per sh)

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	3462	3053	3411	3167	13093
2013	3523	2980	3432	3185	13120
2014	3630	2813	3050	2943	12436
2015	3350	2800	3100	3000	12250
2016	3500	2850	3150	3050	12550

**EARNINGS PER SHARE A**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.86	.48	.80	.61	2.75
2013	.86	.47	1.02	.74	3.09
2014	1.03	.60	.95	.46	3.05
2015	.90	.70	1.05	.90	3.55
2016	.95	.75	1.10	.95	3.75

**QUARTERLY DIVIDENDS PAID B**

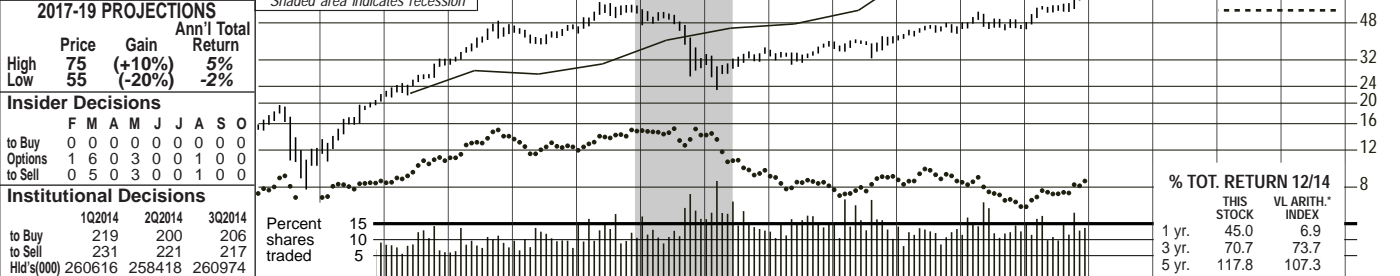
Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.4925	.4925	.4925	.4925	1.97
2012	.5275	.5275	.5275	.5275	2.11
2013	.5625	.5625	.5625	.5625	2.25
2014	.60	.60	.60	.60	2.40
2015	.6475				

(A) Dil. egs. Excl. nonrec. gains (losses): '01, (42c); '03, (\$1.46); '04, (22c); '06, (18c); '07, \$1.67; '08, 12c; '09, (47c); '10, \$2.18; '11, (7c); '12, (\$1.70); '14, (76c); losses from disc. ops.: '06, 26c; '07, 1c; '10, 26c; '12, 4c; '13, 16c. '14 EPS don't add due to rounding. Next egs. due late Apr. (B) Div's histor. paid in mid-Mar., June, Sept., & Dec. Div'd reinvest. plan avail. (C) Incl. intang. In '13: \$8.38/sh. (D) In mill., adj. for split. (E) Rate base: Net orig. cost, adj. Rate all'd on com. eq. in '11: 10.9%; earned on avg. com. eq., '13: 16.0%. Regul. Climate: Avg. **Company's Financial Strength** B++ **Stock's Price Stability** 100 **Price Growth Persistence** 80 **Earnings Predictability** 75 **To subscribe call 1-800-VALUELINE**

**RECENT PRICE 68.17**
**P/E RATIO 17.8** (Trailing: 17.0, Median: 12.0)

**RELATIVE P/E RATIO 0.97**
**DIV'D YLD 2.5%**
**VALUE LINE**

<b>TIMELINESS</b> 3 Lowered 11/7/14	High: 22.1	32.5	49.2	47.2	60.3	55.7	36.7	39.4	41.6	48.0	54.2	68.7								<b>Target Price Range</b>		
<b>SAFETY</b> 2 Raised 5/3/13	Low: 10.6	21.2	30.4	37.9	42.8	26.7	23.1	30.4	32.6	39.6	44.3	44.7								<b>2017</b>	<b>2018</b>	<b>2019</b>
<b>TECHNICAL</b> 3 Raised 1/2/15	<b>LEGENDS</b> --- 1.20 x Dividends p sh divided by Interest Rate ... Relative Price Strength Options: Yes Shaded area indicates recession																					
<b>BETA</b> .75 (1.00 = Market)																						



Year	Price	Gain	Return	Div'd Yld	P/E Ratio	Relative P/E	Beta	Capex/Rev	Debt/Equity	ROE	ROIC	Market Value	EPS	Book Value	PER	Dividend Payout	Value Line Rating	Target Price
1998	29.12	6.65	1.86	1.04	2.75	1.45	350.55	15.1	1.79	3.7%	11.4%	4,800,198 sh.	0.28	0.32	2.1	4.0%	12	40.00
1999	27.85	7.20	2.03	1.08	3.55	15.01	347.21	12.9	.74	4.1%	14.4%	8,400,000 sh.	0.32	0.35	2.1	4.0%	13	40.00
2000	35.96	d5.84	d5.84	.83	4.57	7.43	325.81	--	--	3.9%	15.4%	1,250,000 sh.	0.65	0.67	2.1	4.0%	14	40.00
2001	35.10	d4.35	1.30	--	2.86	10.04	325.81	10.0	.51	--	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	15	40.00
2002	35.26	d5.88	2.38	--	4.88	13.62	325.81	7.0	.43	--	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	16	40.00
2003	37.25	5.88	2.38	--	3.95	16.52	325.81	7.0	.40	--	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	17	40.00
2004	31.30	3.79	.69	.80	5.32	18.57	325.81	11.7	.62	3.1%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	18	40.00
2005	36.38	6.99	3.34	1.02	5.73	20.30	325.81	13.0	.70	2.6%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	19	40.00
2006	38.74	7.25	3.28	1.10	7.78	23.66	325.81	16.0	.85	2.2%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	20	40.00
2007	40.25	8.08	3.68	1.23	8.67	25.92	325.81	12.4	.75	2.7%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	21	40.00
2008	43.31	7.96	3.24	1.25	10.07	30.20	325.81	9.7	.65	4.0%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	22	40.00
2009	37.98	8.41	3.35	1.27	13.94	32.44	325.81	10.3	.66	3.7%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	23	40.00
2010	38.09	9.03	3.23	1.29	14.76	30.86	325.81	11.8	.74	3.4%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	24	40.00
2011	39.16	9.63	4.55	1.31	12.73	28.95	325.81	9.7	.62	3.0%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	25	40.00
2012	36.41	8.80	3.78	1.37	11.05	30.50	325.81	12.7	.71	2.8%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	26	40.00
2013	38.61	9.10	4.00	1.48	12.70	33.35	325.81	14.1	.75	2.6%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	27	40.00
2014	40.80	9.20	3.75	1.71	13.70	35.30	325.81	14.5	.90	3.5%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	28	40.00
2015	42.95	9.20	4.50	1.71	13.70	35.30	325.81	14.5	.90	3.5%	12.3%	460,012 sh.	0.51	0.52	2.1	4.0%	29	40.00

Year	Revenue	Cash Flow	Earnings	Div'd	Capex	Debt	Equity	ROE	ROIC	Market Value	EPS	Book Value	PER	Dividend Payout	Value Line Rating
1998	2912	665	186	104	275	145	35055	15.1	7.9	3.7%	11.4%	4,800,198 sh.	0.28	0.32	2.1
1999	2785	720	203	108	355	1501	34721	12.9	.74	4.1%	14.4%	8,400,000 sh.	0.32	0.35	2.1
2000	3596	d584	d584	.83	457	743	32581	--	--	3.9%	15.4%	1,250,000 sh.	0.65	0.67	2.1
2001	3510	d435	130	--	286	1004	32581	10.0	.51	--	12.3%	460,012 sh.	0.51	0.52	2.1
2002	3526	d588	238	--	488	1362	32581	7.0	.43	--	12.3%	460,012 sh.	0.51	0.52	2.1
2003	3725	588	238	--	395	1652	32581	7.0	.40	--	12.3%	460,012 sh.	0.51	0.52	2.1
2004	3130	379	.69	.80	532	1857	32581	11.7	.62	3.1%	12.3%	460,012 sh.	0.51	0.52	2.1
2005	3638	699	3.34	1.02	573	2030	32581	13.0	.70	2.6%	12.3%	460,012 sh.	0.51	0.52	2.1
2006	3874	725	3.28	1.10	778	2366	32581	16.0	.85	2.2%	12.3%	460,012 sh.	0.51	0.52	2.1
2007	4025	808	3.68	1.23	867	2592	32581	12.4	.75	2.7%	12.3%	460,012 sh.	0.51	0.52	2.1
2008	4331	796	3.24	1.25	1007	3020	32581	9.7	.65	4.0%	12.3%	460,012 sh.	0.51	0.52	2.1
2009	3798	841	3.35	1.27	1394	3244	32581	10.3	.66	3.7%	12.3%	460,012 sh.	0.51	0.52	2.1
2010	3809	903	3.23	1.29	1476	3086	32581	11.8	.74	3.4%	12.3%	460,012 sh.	0.51	0.52	2.1
2011	3916	963	4.55	1.31	1273	2895	32581	9.7	.62	3.0%	12.3%	460,012 sh.	0.51	0.52	2.1
2012	3641	880	3.78	1.37	1105	3050	32581	12.7	.71	2.8%	12.3%	460,012 sh.	0.51	0.52	2.1
2013	3861	910	4.00	1.48	1270	3335	32581	14.1	.75	2.6%	12.3%	460,012 sh.	0.51	0.52	2.1
2014	4080	920	3.75	1.71	1370	3530	32581	14.5	.90	3.5%	12.3%	460,012 sh.	0.51	0.52	2.1
2015	4295	920	4.50	1.71	1370	3530	32581	14.5	.90	3.5%	12.3%	460,012 sh.	0.51	0.52	2.1

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$12186 mill. Due in 5 Yrs \$2809 mill.  
 LT Debt \$10133 mill. LT Interest \$486 mill.  
 (LT interest earned: 4.8x)  
**Leases, Uncapitalized** Annual 1349 mill.  
**Pens. Assets-12/13** \$477 mill. Oblig. \$4178 mill.  
**Prd Stock** \$2022 mill. Prd Div'd \$115 mill.  
 4,800,198 sh. 4.08%-4.78%, \$25 par, call. \$25.50-\$28.75/sh.; 3,250,000 sh. 5.07%, noncum., call. \$100; 1,250,000 sh. 6.5%, cum., \$100 liq. value; 350,000 sh. 6.25%, \$1000 liq. value; 460,012 sh. 5.1%-5.75%, \$2500 liq. value.  
**Common Stock** 325,811,206 sh. as of 10/24/14  
**MARKET CAP: \$22 billion (Large Cap)**

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	+9	+2.6	-3
Avg. Indust. Use (MWH)	736	763	791
Avg. Indust. Revs. per KWH (c)	7.09	7.50	8.00
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	22374	21981	22534
Annual Load Factor (%)	50.7	52.7	52.1
% Change Customers (yr-end)	+4	+4	+6
Fixed Charge Cov. (%)	209	308	295

**ANNUAL RATES**

	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
Revenues	5.5%	1.5%	5.0%
"Cash Flow"	6.0%	3.5%	3.5%
Earnings	7.5%	2.5%	2.5%
Dividends	--	2.5%	9.5%
Book Value	8.5%	3.0%	5.5%

**QUARTERLY REVENUES (\$ mill.)**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	2782	2983	3981	3014	12760
2012	2415	2653	3734	3060	11862
2013	2632	3046	3960	2943	12581
2014	2926	3016	4356	3002	13300
2015	3100	3400	4300	3200	14000

**EARNINGS PER SHARE**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.62	.54	1.31	.76	3.23
2012	.54	.55	1.09	2.39	4.55
2013	.78	.78	1.41	.81	3.78
2014	.61	1.07	1.52	.80	4.00
2015	.75	.75	1.50	.75	3.75

**QUARTERLY DIVIDENDS PAID**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.32	.32	.32	.32	1.28
2012	.325	.325	.325	.325	1.30
2013	.3375	.3375	.3375	.3375	1.35
2014	.355	.355	.355	.355	1.42
2015	.4175				

**BUSINESS:** Edison International (formerly SCECorp) is a holding company for Southern California Edison Company (SCE), which supplies electricity to 4.9 mill. customers in a 50,000 sq. mi. area in central, coastal, and southern California (excl. Los Angeles and San Diego). Discontinued Edison Mission Energy (independent power producer) in '12. Elec. revenue breakdown: residential, 40%; commercial, 42%; industrial, 5%; other, 13%. Generating sources: gas, 7%; nuclear, 6%; coal, 5%; hydro, 3%; purchased, 79%. Fuel costs: 35% of revs. '13 reported deprec. rate: 4.2%. Has 13,700 employees. Chairman, President & CEO: Theodore F. Craver, Jr. Inc.: CA. Address: 2244 Walnut Grove Ave., P.O. Box 976, Rosemead, CA 91770. Tel.: 626-302-2222. Internet: www.edison.com.

**Edison International's board of directors rewarded the company's stockholders with a large dividend increase.** The board raised the annual dividend by \$0.25 a share (17.6%), payable at the end of January. The company is targeting a payout ratio of 45%-55% of the profits of its utility subsidiary, Southern California Edison.

**SCE's general rate case is pending.** The utility is asking for rate hikes of \$82 million in 2015, \$295 million in 2016, and \$313 million in 2017. On the other hand, the state's Office of Ratepayer Advocates and an intervenor group are proposing a decrease of \$680 million this year, followed by increases of \$98 million in 2016 and \$116 million in 2017. The ruling will be retroactive to the start of 2015. No matter what happens with the rate order...

**Earnings will probably decline in 2015.** Edison International recorded some tax benefits in 2014, thereby making the profit comparison difficult. The tax rate will probably be higher this year. We expect earnings growth to resume in 2016. The utility is benefiting from its rising rate base, which is expected to climb 7%-

9% annually through 2017.

**The California commission approved a regulatory settlement concerning the San Onofre nuclear plant.** SCE shut the two units in 2013 due to damage stemming from the replacement of the steam generators, and took a writedown. The utility will retain 5% of any insurance recoveries and 50% of any monies it gets from the manufacturer of the steam generators. SCE is involved in a dispute, which won't likely be resolved anytime soon, with the manufacturer.

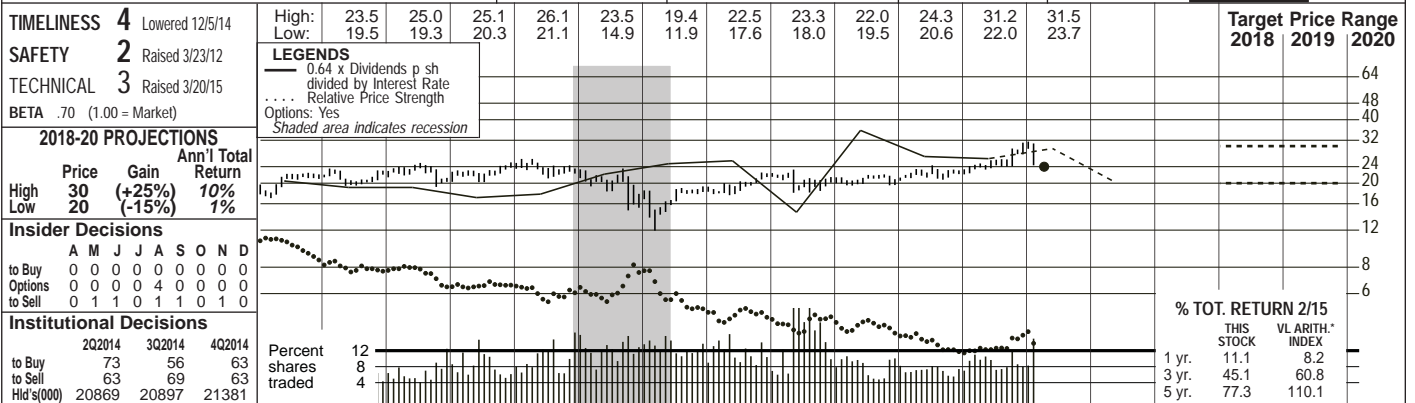
**Edison International was one of the top-performing electric utility stocks in 2014.** The share price rose nearly 50%, as investors responded favorably to the resolution of the uncertainties surrounding San Onofre. The dividend hike helped, too. However, even though we have raised our sights for the 3- to 5-year period, with the recent price above the midpoint of our 2017-2019 Target Price Range, total return potential (like that of most utility issues) is low. The stock's dividend yield is also about a percentage point below the industry average.

Paul E. Debbas, CFA January 30, 2015

(A) Diluted EPS. Excl. nonrec. gains (losses): '02, \$1.48; '03, (12c); '04, \$2.12; '09, (64c); '10, 54c; '11, (\$3.33); '13, (\$1.12); gains (loss) from discont. ops.: '12, (\$5.11); '13, 11c; '14, 44c. '12 EPS don't add due to rounding. Next earnings report due late Feb. (B) Div'd paid late Jan., Apr., July, & Oct. Div'd reinvestment plan avail. (C) Incl. deferred charges. In '13: \$22.22/sh. (D) In mill. (E) Rate base: net orig. cost. Rate allowed on com. eq. in '13: 10.45%; earned on avg. com. eq.: '13: 12.5%. Regulatory Climate: Above Average.

<b>Company's Financial Strength</b>	A
<b>Stock's Price Stability</b>	100
<b>Price Growth Persistence</b>	45
<b>Earnings Predictability</b>	65

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	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
Revenues per sh	13.94	14.78	13.37	13.56	13.03	12.67	14.80	13.67	14.59	15.25	13.04	13.02	13.74	13.11	13.81	15.00	15.25	15.45		17.50
"Cash Flow" per sh	2.89	3.12	2.19	2.43	2.48	2.22	2.45	2.75	2.69	2.91	2.72	2.85	3.21	2.99	3.14	3.45	3.50	3.55		4.25
Earnings per sh <sup>A</sup>	1.13	1.35	.59	1.19	1.29	.86	.92	1.41	1.09	1.17	1.18	1.17	1.31	1.32	1.48	1.55	1.40	1.45		1.75
Div'd Decl'd per sh <sup>B = †</sup>	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	.64	1.00	1.01	1.03	1.05	1.07		1.20
Cap'l Spending per sh	4.14	7.61	4.02	3.43	2.65	1.64	2.83	3.97	5.46	6.28	4.07	2.63	2.44	3.22	3.60	4.91	4.20	2.55		3.50
Book Value per sh <sup>C</sup>	13.48	13.65	13.58	14.59	15.17	14.76	15.08	15.49	16.04	15.56	15.75	15.82	16.53	16.90	17.43	18.02	18.35	18.85		20.25
Common Shs Outst'g <sup>D</sup>	17.37	17.60	19.76	22.57	24.98	25.70	26.08	30.25	33.61	33.98	38.11	41.58	41.98	42.48	43.04	43.48	44.00	44.50		47.50
Avg Ann'l P/E Ratio	21.7	17.7	33.9	16.2	15.8	24.8	24.5	15.9	21.7	17.3	14.3	16.8	15.8	15.0	16.2					13.5
Relative P/E Ratio	1.24	1.15	1.74	.88	.90	1.31	1.30	.86	1.15	1.04	.95	1.07	.99	1.01	.84	.86				.85
Avg Ann'l Div'd Yield	5.2%	5.4%	6.4%	6.6%	6.3%	6.0%	5.7%	5.7%	5.4%	6.3%	7.6%	6.5%	3.1%	4.8%	4.5%	4.1%				5.0%
Revenues (\$mill)	386.2	413.5	490.2	518.2	497.2	541.3	576.9	557.1	594.3	652.3	670	710	710	710	710	710	710	710		830
Net Profit (\$mill)	23.8	39.9	33.2	39.7	41.3	47.4	55.0	55.7	63.4	67.1	60.0	65.0	65.0	65.0	65.0	65.0	65.0	65.0		85.0
Income Tax Rate	33.4%	35.4%	30.3%	32.5%	32.5%	39.2%	38.4%	38.0%	37.1%	36.9%	37.5%	38.0%	38.0%	38.0%	37.1%	36.9%	37.5%	38.0%		37.5%
AFUDC % to Net Profit	2.4%	10.7%	23.1%	31.5%	34.2%	21.5%	.9%	3.5%	9.4%	14.8%	10.0%	3.0%	3.0%	4.0%	4.0%	4.0%	4.0%	4.0%		6.0%
Long-Term Debt Ratio	51.0%	49.7%	50.1%	53.6%	51.6%	51.3%	49.9%	49.1%	49.8%	50.6%	51.0%	52.0%	52.0%	52.0%	52.0%	52.0%	52.0%	52.0%		50.0%
Common Equity Ratio	49.0%	50.3%	49.9%	46.4%	48.4%	48.7%	50.1%	50.9%	50.2%	49.4%	49.0%	48.0%	48.0%	48.0%	48.0%	48.0%	48.0%	48.0%		50.0%
Total Capital (\$mill)	803.3	931.0	1081.1	1140.4	1240.3	1350.7	1386.2	1409.4	1493.6	1586.5	1645	1805	1805	1805	1805	1805	1805	1805		1925
Net Plant (\$mill)	896.0	1031.0	1178.9	1342.8	1459.0	1519.1	1563.7	1657.6	1751.9	1910.3	2000	2020	2020	2020	2020	2020	2020	2020		2150
Return on Total Cap'l	4.7%	5.9%	4.7%	5.2%	5.2%	5.1%	5.5%	5.4%	5.6%	5.5%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%		5.5%
Return on Shr. Equity	6.0%	8.5%	6.2%	7.5%	6.9%	7.2%	7.9%	7.8%	8.5%	8.6%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%		8.5%
Return on Com Equity <sup>E</sup>	6.0%	8.5%	6.2%	7.5%	6.9%	7.2%	7.9%	7.8%	8.5%	8.6%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%		8.5%
Retained to Com Eq	NMF	.8%	NMF	NMF	NMF	NMF	4.1%	1.9%	2.7%	2.9%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%		3.0%
All Div'ds to Net Prof	NMF	90%	117%	109%	109%	110%	49%	76%	68%	66%	74%	74%	74%	74%	74%	74%	74%	74%		68%

CAPITAL STRUCTURE as of 12/31/14  
Total Debt \$847.5 mill. Due in 5 Yrs \$160.6 mill.  
LT Debt \$803.2 mill. LT Interest \$41.7 mill.  
Incl. \$3.9 mill. capitalized leases.  
(LT interest earned: 3.4x)  
Leases, Uncapitalized Annual rentals \$.7 mill.  
Pension Assets-12/14 \$192.7 mill.  
Oblig. \$251.9 mill.

Pfd Stock None

Common Stock 43,517,285 shs. as of 2/2/15

MARKET CAP: \$1.0 billion (Mid Cap)

**ELECTRIC OPERATING STATISTICS**

	2012	2013	2014
% Change Retail Sales (KWH)	-3.2	+1.3	+1.3
Avg. Industrial Use (MWH)	2913	2943	2981
Avg. Industrial Rev/KWH (c)	7.66	7.93	8.21
Capacity at Peak (Mw)	1391	1377	1326
Peak Load, Summer (Mw)	1142	1080	1162
Annual Load Factor (%)	52.2	56.2	52.8
% Change Customers (avg.)	+6	+5	+3

Fixed Charge Cov. (%) 314 331 334

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '12-'14 of change (per sh)

	10 Yrs.	5 Yrs.	Est'd '12-'14
Revenues	-5%	-5%	4.0%
"Cash Flow"	3.0%	3.0%	5.0%
Earnings	2.5%	5.0%	3.0%
Dividends	-2.5%	-4.5%	3.0%
Book Value	1.5%	2.0%	2.5%

Cal-endar

**QUARTERLY REVENUES (\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	137.2	131.6	159.2	129.1	557.1
2013	151.1	136.6	157.5	149.1	594.3
2014	179.7	149.8	171.5	151.3	652.3
2015	170	160	180	160	670
2016	180	170	190	170	710

Cal-endar

**EARNINGS PER SHARE<sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.23	.25	.60	.23	1.32
2013	.30	.27	.56	.35	1.48
2014	.48	.26	.55	.26	1.55
2015	.30	.25	.60	.25	1.40
2016	.30	.25	.63	.27	1.45

Cal-endar

**QUARTERLY DIVIDENDS PAID<sup>B = †</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.32	.32	--	--	.64
2012	.25	.25	.25	.25	1.00
2013	.25	.25	.25	.25	1.01
2014	.255	.255	.255	.26	1.03
2015	.26				

**BUSINESS:** The Empire District Electric Company supplies electricity to 169,000 customers in a 10,000 sq. mi. area in southwestern Missouri (90% of retail elec. revs.), Kansas (5%), Oklahoma (3%), & Arkansas (2%). Acquired Missouri Gas (44,000 customers) 6/06. Supplies water service (4,000 customers) and has a small fiber-optics operation. Elec. rev. breakdown: residential, 45%; commercial, 32%; industrial, 16%; other, 7%. Generating sources: coal, 47%; gas, 27%; hydro, 1%; purch., 25%. Fuel costs: 37% of revenues. '14 reported depr. rate: 3.0%. Has about 750 employees. Chairman: D. Randy Laney. President & CEO: Bradley P. Beecher. Inc.: KS. Address: 602 S. Joplin Ave., P.O. Box 127, Joplin, MO 64802-0127. Tel.: 417-625-5100. Internet: www.empiredistrict.com.

**Empire District Electric is awaiting an order on its electric rate application.** The utility is seeking a rate hike of \$24.3 million (5.5%), based on a 10.15% return on a 51.45% common-equity ratio. The single-biggest driver of the rate case is the need to place an environmental upgrade to the Asbury coal-fired plant in the rate base. This project was completed in December at a cost of \$121 million. Empire District also wants to recover higher property taxes and the cost of a maintenance contract for Unit 12 of the Riverton gas-fired plant. In addition, the utility proposes to recover changes in transmission costs through its fuel adjustment clause. New tariffs should take effect by July, unless Empire District reaches a settlement that would allow for new rates sooner. The company has asked the Kansas and Arkansas commissions to allow it to recover the cost of this project through a rider on customers' bills, and plans to make a similar request in Oklahoma.

**Due to the effects of regulatory lag, earnings will probably decline in 2015.** Empire District is already booking higher depreciation expense and property taxes associated with the Asbury upgrade, but won't receive rate relief for a few more months. We underestimated the effects of regulatory lag, and have cut our 2015 earnings estimate by \$0.10 a share, to \$1.40. Our revised estimate is within the company's targeted range of \$1.30-\$1.45.

**We forecast only a partial profit recovery in 2016, due to more regulatory lag.** Empire District is expanding Riverton 12's capacity by 100 megawatts at an expected cost of \$165 million-\$175 million. The utility plans to file another rate case in Missouri once the current one is concluded, but rate relief won't come until after the project goes into service in mid-2016.

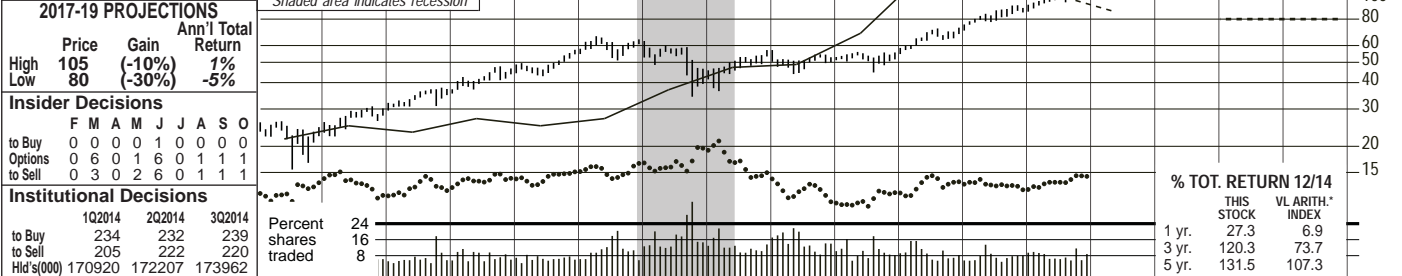
**Empire District stock is untimely, and has fallen nearly 20% so far in 2015.** We think the recent decline is merely a correction. For a while, the price rose above \$30 a share, possibly indicating that the company was viewed as a takeover candidate. The dividend yield is a cut above the utility average, but total return potential to 2018-2020 is low, even after the pullback.

Paul E. Debbas, CFA

(A) Diluted earnings. Excl. loss from discontinued operations: '06, 2c. '12 EPS don't add due to rounding. Next earnings report due late April. (B) Div'ds historically paid in mid-Mar., June, Sept. and Dec. Div'ds suspended 3Q '11, reinstated 1Q '12. ■ Div'd reinvestment plan avail. (3% discount). † Shareholder investment plan avail. (C) Incl. intangibles. In '14: \$5.93/sh. (D) In mill. (E) Rate base: Deprec. orig. cost. Rate allowed on com. eq. in MO in '13: none specified; earned on avg. com. eq., '14: 8.7%. Regulatory Climate: Average.

Company's Financial Strength B++  
Stock's Price Stability 95  
Price Growth Persistence 35  
Earnings Predictability 85

<b>TIMELINESS</b> 3 Raised 9/5/14	High: 30.9	37.9	47.9	57.3	66.4	63.0	57.2	57.2	56.0	72.9	93.0	116.3	Target Price Range 2017 2018 2019
<b>SAFETY</b> 2 Lowered 2/4/00	Low: 22.3	29.5	35.5	42.9	50.9	34.3	36.4	43.9	44.8	54.7	70.6	86.7	
<b>TECHNICAL</b> 3 Raised 12/19/14	<b>LEGENDS</b> 1.00 x Dividends p sh divided by Interest Rate Relative Price Strength Options: Yes Shaded area indicates recession												
<b>BETA</b> .75 (1.00 = Market)	<b>2017-19 PROJECTIONS</b> Price Gain Ann'l Total High 105 (-10%) 1% Low 80 (-30%) -5%												



<b>Insider Decisions</b>	F M A M J J A S O to Buy 0 0 0 0 1 0 0 0 0 Options 0 6 0 1 6 0 1 1 1 to Sell 0 3 0 2 6 0 1 1 1																		
<b>Institutional Decisions</b>	10/2014 20/2014 30/2014 to Buy 234 232 239 to Sell 205 222 220 Hlds(000) 170920 172207 173962																		
1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015																			
23.31	22.89	35.38	39.27	29.38	34.81	40.18	45.64	44.89	43.79	44.21	32.88	37.44	41.83	39.80	43.18	45.25	47.30	Revenues per sh	53.50
5.16	5.36	4.91	5.39	5.71	5.56	6.58	5.96	6.74	6.93	7.40	7.94	8.58	8.92	8.87	9.44	9.95	9.95	"Cash Flow" per sh	12.50
1.24	1.66	2.06	2.55	2.79	3.01	3.93	3.52	4.23	4.26	4.43	4.78	4.02	4.47	4.35	4.22	4.55	4.75	Earnings per sh A	6.25
1.56	1.56	1.00	1.00	1.00	1.00	1.00	1.16	1.20	1.24	1.37	1.56	1.56	1.92	2.40	2.52	2.64	2.76	Div'd Decl'd per sh B	3.20
1.85	2.48	3.76	5.22	5.92	4.63	4.62	5.46	7.28	7.70	8.47	7.76	8.58	11.85	12.20	10.52	13.00	12.15	Cap'l Spending per sh	12.00
12.29	12.58	12.35	13.17	13.79	17.17	20.78	23.95	28.66	31.87	32.75	36.54	37.54	41.00	42.42	45.03	46.80	48.70	Book Value per sh C	56.50
237.00	237.40	201.90	204.48	204.91	226.60	234.18	257.19	262.01	261.21	243.32	246.51	240.45	239.93	242.37	244.46	246.50	248.50	Common Shs Outst'g D	252.00
21.1	12.8	9.4	9.7	8.2	9.0	8.6	11.8	11.5	14.0	11.8	10.1	12.6	11.8	14.9	19.7	22.3		Avg Ann'l P/E Ratio	14.5
1.10	.73	.61	.50	.45	.51	.45	.63	.62	.74	.71	.67	.80	.74	.95	1.11	1.15		Relative P/E Ratio	.95
6.0%	7.4%	5.2%	4.1%	4.4%	3.7%	2.9%	2.8%	2.5%	2.1%	2.6%	3.2%	3.1%	3.6%	3.7%	3.0%	2.6%		Avg Ann'l Div'd Yield	3.5%

<b>CAPITAL STRUCTURE as of 9/30/14</b>													© VALUE LINE PUB. LLC		17-19	
Total Debt \$13934 mill. Due in 5 Yrs \$5706 mill.													47.30	47.30	Revenues per sh	53.50
LT Debt \$12437 mill. LT Interest \$609 mill.													9.95	9.95	"Cash Flow" per sh	12.50
Incl. \$236 mill. capitalized leases.													4.75	4.75	Earnings per sh A	6.25
(LT interest earned: 3.7x)													2.76	2.76	Div'd Decl'd per sh B	3.20
<b>Leases, Uncapitalized</b> Annual rentals \$85 mill.													13.00	13.00	Cap'l Spending per sh	12.00
<b>Pension Assets-12/13</b> \$2789 mill.													46.80	46.80	Book Value per sh C	56.50
Oblig. \$3459 mill.													246.50	248.50	Common Shs Outst'g D	252.00
Pfd Stock \$20 mill. Pfd Div'd \$1.2 mill.													22.3		Avg Ann'l P/E Ratio	14.5
811,073 shs. 6% cum., \$25 par.													1.15		Relative P/E Ratio	.95
Common Stock 246,218,250 shs.													3.0%		Avg Ann'l Div'd Yield	3.5%
as of 10/31/14																
<b>MARKET CAP: \$28 billion (Large Cap)</b>																
<b>ELECTRIC OPERATING STATISTICS</b>																
2011 2012 2013																
% Change Retail Sales (KWH)																
Avg. Indust. Use (MWH)																
Avg. Indust. Revs. per KWH (c)																
Capacity at Peak (Mw)																
Peak Load, Summer (Mw)																
Annual Load Factor (%)																
% Change Customers (yr-end)																
Fixed Charge Cov. (%)																

**BUSINESS:** Sempra Energy is a holding co. for San Diego Gas & Electric Company, which sells electricity & gas mainly in San Diego County, & Southern California Gas Company, which distributes gas to most of Southern California. Customers: 1.4 mill. electric, 6.6 mill. gas. Elec. rev. breakdown: residential, 46%; commercial, 38%; industrial, 9%; other, 7%. Purchases most of its power; the rest is gas. Has subs. in gas pipeline & storage, power generation, & liquefied natural gas. Sold commodities business in '10. Power costs: 38% of revs. '13 reported deprec. rates: 1.6%-7.6%. Has 17,100 employees. Chairman and CEO: Debra L. Reed. President: Mark A. Snell. Inc.: CA. Address: 101 Ash St., San Diego, CA 92101-3017. Tel.: 619-696-2034. Internet: www.sempra.com.

**Sempra Energy has begun construction of a large project.** The company is converting its Cameron liquefied natural gas terminal from an import to an export facility. Sempra has a 50.2% stake in the project, which is expected to cost \$9 billion-\$10 billion. It is expected to be completed in 2018 and should provide Sempra with net profit of \$325 million-\$350 million annually. The project might be expanded, too; the company will file a request with the Federal Energy Regulatory Commission this year.

**Sempra's utilities have filed general rate cases.** Southern California Gas requested a \$256 million increase, and San Diego Gas & Electric asked for a total (electric and gas) hike of \$133 million. An order from the California regulators is expected by yearend, but even if it slips into 2016, it will be retroactive to the start of next year.

**Earnings should improve in 2015.** International investments are a particular area of focus for Sempra. The company has a lot of projects in various stages of development in Latin America and South America, especially natural gas pipelines in Mexico.

**An asset sale is expected to close soon.** Sempra has agreed to sell its 50% stake in a nonregulated gas-fired power plant. The company expects to book an undisclosed gain on the sale, which we will exclude from our earnings presentation as a non-recurring item.

**A new corporate structure might be in Sempra's future.** The company is evaluating changes such as the formation of a "yieldco" that NRG Energy formed in 2013 or a master limited partnership and Next-Era Energy formed in 2014. Sempra expects to make an announcement around the end of the current quarter. Our estimates and projections are based on the company's current configuration.

**This stock is expensively priced.** Like several other utility equities, it is trading above our 2017-2019 Target Price Range. Perhaps Wall Street is anticipating some kind of corporate structure move. The stock doesn't stand out among utilities for its dividend yield, even though we estimate a sizable increase in the payout in the current quarter.

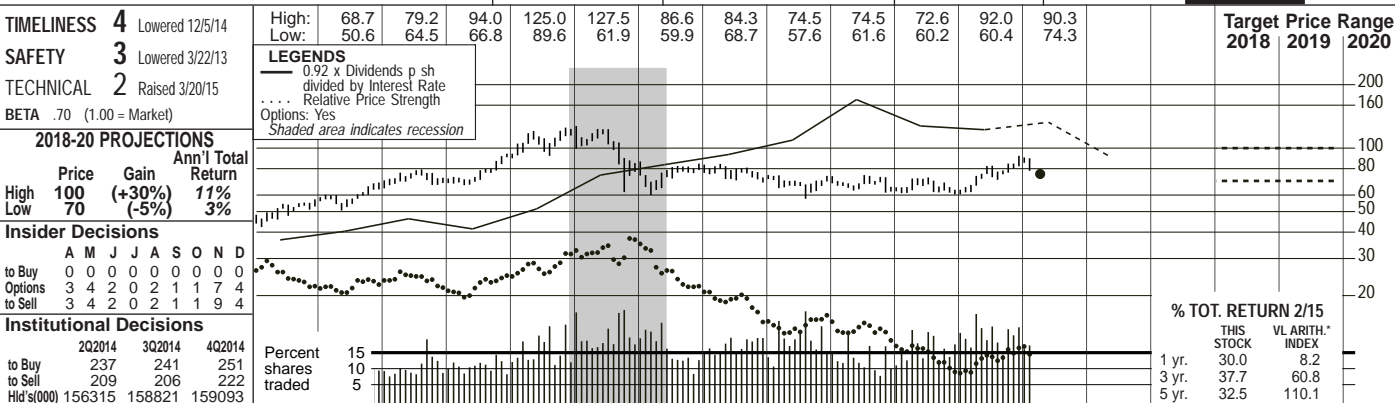
Paul E. Debbas, CFA	January 30, 2015
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<b>Company's Financial Strength</b>	A
<b>Stock's Price Stability</b>	100
<b>Price Growth Persistence</b>	85
<b>Earnings Predictability</b>	95



# ENTERGY CORP. NYSE-ETR

RECENT PRICE **75.48** P/E RATIO **14.8** (Trailing: 13.1; Median: 14.0) RELATIVE P/E RATIO **0.80** DIV'D YLD **4.4%** VALUE LINE



1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
35.51	45.61	43.59	37.34	40.17	46.69	46.61	53.94	59.47	69.15	56.82	64.27	63.67	57.94	63.86	<b>69.70</b>	<b>68.50</b>	<b>69.90</b>	Revenues per sh	76.50
5.06	6.49	6.41	7.62	7.43	8.33	8.18	10.69	11.73	12.89	13.29	16.54	17.53	15.98	16.25	<b>17.70</b>	<b>17.90</b>	<b>17.95</b>	"Cash Flow" per sh	20.75
2.25	2.97	3.08	3.68	3.69	3.93	4.40	5.36	5.60	6.20	6.30	6.66	7.55	6.02	4.96	5.77	<b>5.50</b>	<b>5.05</b>	Earnings per sh A	6.00
1.20	1.22	1.28	1.34	1.60	1.89	2.16	2.16	2.58	3.00	3.00	3.24	3.32	3.32	3.32	3.32	<b>3.32</b>	<b>3.32</b>	Div'd Decl'd per sh B	3.80
4.84	6.80	6.25	6.88	6.85	6.51	6.72	9.44	10.29	13.92	12.99	13.33	15.21	18.18	15.73	<b>14.80</b>	<b>15.65</b>	<b>13.70</b>	Cap'l Spending per sh	16.00
28.81	31.89	33.78	35.24	38.02	38.26	35.71	40.45	40.71	42.07	45.54	47.53	50.81	51.73	54.00	<b>55.85</b>	<b>57.95</b>	<b>59.70</b>	Book Value per sh C	65.75
247.08	219.60	220.73	222.42	228.90	216.83	216.83	202.67	193.12	189.36	189.12	178.75	176.36	177.81	178.37	<b>179.25</b>	<b>179.50</b>	<b>179.50</b>	Common Shs Outst'g D	179.50
13.2	10.1	12.5	11.5	13.8	15.1	16.3	14.3	19.3	16.6	12.0	11.6	9.1	11.2	13.2	12.9	<b>10.5</b>	<b>10.5</b>	Avg Ann'l P/E Ratio	14.0
.75	.66	.64	.63	.79	.80	.87	.77	1.02	1.00	.80	.74	.57	.71	.74	.68	<b>.68</b>	<b>.68</b>	Relative P/E Ratio	.90
4.1%	4.1%	3.3%	3.2%	3.1%	3.2%	3.0%	2.8%	2.4%	2.9%	4.0%	4.2%	4.9%	4.9%	5.1%	4.5%	4.5%	4.5%	Avg Ann'l Div'd Yield	4.5%

**CAPITAL STRUCTURE as of 9/30/14**

Total Debt \$13643 mill. Due in 5 Yrs \$4832.9 mill.	10106	10932	11484	13094	10746	11488	11229	10302	11391	12495	<b>12300</b>	<b>12550</b>	Revenues (\$mill)	13750
LT Debt \$11635 mill. LT Interest \$556.5 mill.	943.1	1160.9	1160.0	1240.5	1251.1	1270.3	1367.4	1091.9	904.5	1060.0	<b>1015</b>	<b>930</b>	Net Profit (\$mill)	1095
Incl. \$814.2 mill. of securitization bonds.	37.2%	27.6%	30.7%	32.7%	33.6%	32.7%	17.3%	13.0%	26.7%	37.8%	<b>23.0%</b>	<b>30.0%</b>	Income Tax Rate	30.0%
(LT interest earned: 3.2x)	8.0%	5.5%	5.8%	5.6%	7.4%	7.4%	8.9%	11.9%	10.1%	9.3%	<b>10.0%</b>	<b>10.0%</b>	AFUDC % to Net Profit	9.0%
Leases, Uncapitalized Annual rentals \$106.2 mill.	51.9%	51.2%	54.3%	58.2%	55.3%	56.3%	52.2%	55.8%	55.1%	<b>55.0%</b>	<b>55.5%</b>	<b>54.0%</b>	Long-Term Debt Ratio	52.5%
Pension Assets-12/13 \$4429.2 mill.	45.5%	46.7%	43.9%	40.2%	43.1%	42.1%	46.4%	42.9%	43.6%	<b>44.0%</b>	<b>43.5%</b>	<b>44.5%</b>	Common Equity Ratio	46.5%
Oblig. \$5771.0 mill.	17013	17539	17902	19795	19985	20166	19324	21432	22109	<b>22850</b>	<b>23975</b>	<b>24000</b>	Total Capital (\$mill)	25500
Pfd Stock \$304.8 mill. Pfd Div'd \$19.5 mill.	19197	19438	20974	22429	23389	23848	25609	27299	27882	28723	<b>29375</b>	<b>29575</b>	Net Plant (\$mill)	30600
6,115,105 sh. 4.32%-8.25%, \$100 par; 1,000,000 sh. 8.95%; 250,000 sh. 8.75%, all without sinking fund.	6.8%	8.0%	7.9%	7.5%	7.6%	7.7%	8.5%	6.4%	5.4%	<b>6.0%</b>	<b>5.5%</b>	<b>5.05</b>	Return on Total Cap'l	5.5%
Common Stock 180,481,135 shs. as of 10/31/14	11.5%	13.6%	14.2%	15.0%	14.0%	14.4%	14.8%	11.5%	9.1%	<b>10.5%</b>	<b>9.5%</b>	<b>8.5%</b>	Return on Shr. Equity	9.0%
MARKET CAP: \$14 billion (Large Cap)	11.9%	13.8%	14.4%	15.3%	14.3%	14.7%	15.0%	11.6%	9.2%	<b>10.5%</b>	<b>9.5%</b>	<b>8.5%</b>	Return on Com Equity E	9.0%
	6.0%	8.3%	8.0%	8.1%	7.6%	7.6%	8.4%	5.2%	3.0%	<b>4.5%</b>	<b>4.0%</b>	<b>3.0%</b>	Retained to Com Eq	3.5%
	51%	41%	46%	48%	48%	49%	45%	56%	68%	<b>58%</b>	<b>61%</b>	<b>60%</b>	All Div'ds to Net Prof	64%

**ELECTRIC OPERATING STATISTICS**

2011		2012		2013	
% Change Retail Sales (KWH)	+1.1	-1.5	+7		
Avg. Indust. Use (MWH)	991	975	910		
Avg. Indust. Revs. per KWH(c)	5.65	4.94	5.77		
Capacity at Peak (Mw)	23979	23407	23802		
Peak Load, Summer (Mw)	22387	21866	21581		
Annual Load Factor (%)	60.0	60.0	62.0		
% Change Customers (yr-end)	+5	+8	+8		

Fixed Charge Cov. (%) 339 254 245

**BUSINESS:** Entergy Corporation supplies electricity to 2.8 million customers through subsidiaries in Arkansas, Louisiana, Mississippi, Texas, and New Orleans (regulated separately from Louisiana). Distributes gas to 196,000 customers in Louisiana. Has a nonutility nuclear subsidiary that owns six units. Electric revenue breakdown: residential, 38%; commercial, 26%; industrial, 28%; other, 8%. Generating sources: nuclear, 33%; gas, 26%; coal, 12%; purchased, 29%. Fuel costs: 35% of revenues. '13 reported depreciation rate: 2.8%. Has 13,800 employees. Chairman & CEO: Leo Denault. Incorporated: Delaware. Address: 639 Loyola Avenue, P.O. Box 61000, New Orleans, Louisiana 70161. Telephone: 504-576-4000. Internet: www.entergy.com.

**ANNUAL RATES Past Past Est'd '11-'13**

of change (per sh)	10 Yrs.	5 Yrs.	to '18-'20
Revenues	4.5%	.5%	3.0%
"Cash Flow"	9.0%	7.0%	3.0%
Earnings	6.0%	1.5%	-5%
Dividends	9.0%	5.0%	2.0%
Book Value	4.0%	5.0%	3.5%

**QUARTERLY REVENUES (\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	2384	2518	2964	2436	10302
2013	2609	2738	3352	2692	11391
2014	3208	2997	3458	2831	12494
2015	2850	2950	3550	2950	12300
2016	2900	3000	3650	3000	12550

**EARNINGS PER SHARE A**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.40	2.06	1.89	1.67	6.02
2013	.90	.92	2.31	.83	4.96
2014	2.28	1.08	1.68	.74	5.77
2015	1.15	1.15	2.05	1.15	5.50
2016	1.05	1.05	1.90	1.05	5.05

**QUARTERLY DIVIDENDS PAID B**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.83	.83	.83	.83	3.32
2012	.83	.83	.83	.83	3.32
2013	.83	.83	.83	.83	3.32
2014	.83	.83	.83	.83	3.32
2015	.83	.83	.83	.83	3.32

**Entergy's earnings are likely to decline this year.** Income from the company's nonregulated operations will probably be lower. In early 2014, this business benefited from a spike in power prices in New England. That did not occur this winter. Wholesale power prices have declined in recent months, too. And Entergy no longer has income (\$0.20 a share last year) from the Vermont Yankee nuclear plant, which it closed at the end of 2014. Another factor is an increase in pension and nonpension benefits costs. Not everything is negative. The company's utilities are benefiting from volume growth, despite the decline in oil prices that has affected some of its industrial customers. The tax rate is likely to be much lower this year. Management's earnings guidance for 2015 is \$5.10-\$5.90 a share. Our estimate is at the midpoint of this range.

**We look for earnings to fall again in 2016.** We do not assume that Entergy will have as low a tax rate as in 2015. Operationally, we expect growth in utility income, based on continued kilowatt-hour sales growth and some rate relief, but a decline in profits from the nonregulated

side of Entergy's business.

**An asset purchase is pending.** Three of Entergy's utility subsidiaries have agreed to pay \$948 million for a 1,980-megawatt Union gas-fired generating station. The transaction requires the approval of the regulatory commissions in Arkansas, Louisiana, New Orleans, and Texas, plus that of the Federal Energy Regulatory Commission. It should be completed in late 2015. In Louisiana and Texas, the utility should be able to recover the cost of the Union plant through regulatory mechanisms.

**Entergy will soon file a rate case in Arkansas.** The application will seek to place the portion of the Union plant allocated to Arkansas in the rate base and improve its earned return on equity there.

**The situation with the Indian Point nuclear station bears watching.** Entergy wants to extend the two units' operating licenses by 20 years, but faces opposition from some officials in New York State.

**Entergy stock is untimely, but offers a dividend yield and 3- to 5-year total return potential that are somewhat above the utility averages.**

*Paul E. Debbas, CFA* March 20, 2015

(A) Diluted EPS. Excl. nonrecurring gains (losses): '01, 15c; '02, (\$1.04); '03, 33c net; '05, (21c); '12, (\$1.26); '13, (\$1.14); '14, (56c). '14 EPS don't add due to rounding. Next earnings report due late April. (B) Div'ds historically paid in early Mar., June, Sept., and Dec. Div'd reinvestment plan available. † Shareholder investment plan available. (C) Incl. deferred charges. In '13: \$29.67/sh. (D) In mill. (E) Rate base: Net original cost. Allowed return on equity (blended): 10%; earned on avg. com. eq., '13: 9.3%. Regulatory Climate: Average.

Company's Financial Strength B++  
Stock's Price Stability 100  
Price Growth Persistence 25  
Earnings Predictability 80

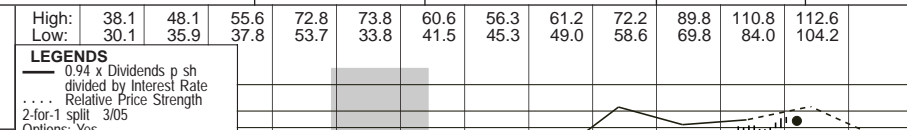
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# NEXTERA ENERGY NYSE-NEE

RECENT PRICE **107.83** P/E RATIO **16.8** (Trailing: 19.3; Median: 14.0) RELATIVE P/E RATIO **0.91** DIV'D YLD **2.9%** VALUE LINE

**TIMELINESS** 3 Raised 4/25/14  
**SAFETY** 2 Lowered 2/26/10  
**TECHNICAL** 4 Lowered 2/13/15  
 BETA .70 (1.00 = Market)



**2018-20 PROJECTIONS**

	Price	Gain	Ann'l Total Return
High	115	(+5%)	5%
Low	85	(-20%)	-2%

**Insider Decisions**

	M	A	M	J	J	A	S	O	N
to Buy	0	0	0	0	0	0	0	0	0
Options	1	0	0	1	1	1	0	0	3
to Sell	2	0	0	1	2	2	0	0	7

**LEGENDS**

- 0.94 x Dividends p sh divided by Interest Rate
- Relative Price Strength
- 2-for-1 split 3/05
- Options: Yes
- Shaded area indicates recession

**Target Price Range**

	2018	2019	2020
160			
120			
100			
80			
60			
50			
40			
30			
20			
15			

**Institutional Decisions**

	10/2014	2/2014	3/2014
to Buy	400	404	392
to Sell	446	446	460
Hlds(000)	318167	319782	322274

**Percent shares traded**

	15	10	5
Percent shares traded			

**% TOT. RETURN 1/15**

	THIS STOCK	VL ARITH. INDEX
1 yr.	22.4	6.9
3 yr.	101.8	57.1
5 yr.	161.7	107.2

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
18.03	20.15	24.10	22.74	26.13	28.27	30.00	38.75	37.47	40.13	37.82	36.39	36.88	33.62	34.80	<b>38.40</b>	<b>37.10</b>	<b>37.65</b>	<b>37.65</b>	Revenues per sh	<b>42.25</b>
4.86	4.94	5.02	4.51	5.36	5.60	6.18	6.77	6.85	8.03	8.75	9.62	9.29	8.69	10.54	<b>12.10</b>	<b>12.10</b>	<b>12.70</b>	<b>12.70</b>	"Cash Flow" per sh	<b>15.25</b>
2.04	2.07	2.31	2.01	2.45	2.46	2.32	3.23	3.27	4.07	3.97	4.74	4.82	4.56	4.83	5.60	<b>5.55</b>	<b>5.95</b>	<b>5.95</b>	Earnings per sh <sup>A</sup>	<b>7.25</b>
1.04	1.08	1.12	1.16	1.20	1.30	1.42	1.50	1.64	1.78	1.89	2.00	2.20	2.40	2.64	2.90	<b>3.08</b>	<b>3.32</b>	<b>3.32</b>	Div'd Decl'd per sh <sup>B</sup> = †	<b>4.00</b>
2.41	3.70	3.28	3.44	3.75	3.75	4.09	9.22	12.32	12.80	14.52	13.89	15.93	22.31	15.36	<b>15.85</b>	<b>17.25</b>	<b>15.95</b>	<b>15.95</b>	Cap'l Spending per sh	<b>16.00</b>
15.04	15.91	17.10	17.48	18.91	20.25	21.52	24.49	26.35	28.57	31.35	34.36	35.92	37.90	41.47	<b>44.95</b>	<b>48.65</b>	<b>52.05</b>	<b>52.05</b>	Book Value per sh <sup>C</sup>	<b>61.25</b>
357.11	351.53	351.71	365.51	368.53	372.24	394.85	405.40	407.35	408.92	413.62	420.86	416.00	424.00	435.00	<b>443.00</b>	<b>458.00</b>	<b>470.00</b>	<b>470.00</b>	Common Shs Outst <sup>g</sup> D	<b>470.00</b>
13.0	12.8	12.5	14.2	12.6	13.6	17.9	13.7	18.9	14.5	13.4	10.8	11.5	14.4	16.6	17.3				Avg Ann'l P/E Ratio	<b>14.0</b>
.74	.83	.64	.78	.72	.72	.95	.74	1.00	.87	.89	.69	.72	.92	.93	.90				Relative P/E Ratio	<b>.90</b>
3.9%	4.1%	3.9%	4.1%	3.9%	3.9%	3.4%	3.4%	2.7%	3.0%	3.5%	3.9%	4.0%	3.6%	3.3%	3.0%				Avg Ann'l Div'd Yield	<b>4.0%</b>

*Bold figures are Value Line estimates*

**CAPITAL STRUCTURE as of 9/30/14**

Total Debt \$29423 mill. Due in 5 Yrs \$12584 mill.	11846	15710	15263	16410	15643	15317	15341	14256	15136	17021	17000	17700	17700	Revenues (\$mill)	19900						
LT Debt \$24853 mill. LT Interest \$1076 mill.	901.0	1281.0	1312.0	1639.0	1615.0	1957.0	2021.0	1911.0	2062.0	2469.0	2510	2785	2785	Net Profit (\$mill)	3470						
(LT interest earned: 3.0x)	23.8%	23.7%	21.9%	21.5%	16.8%	21.4%	22.4%	26.6%	26.9%	32.3%	32.0%	32.0%	32.0%	Income Tax Rate	32.0%						
Pension Assets-12/13 \$3692 mill. Oblig. \$2254 mill.	5.4%	3.8%	5.7%	6.6%	7.9%	4.4%	4.4%	10.8%	7.0%	5.0%	7.0%	7.0%	7.0%	AFUDC % to Net Profit	7.0%						
Pfd Stock None	48.6%	49.1%	51.2%	54.2%	55.7%	55.5%	58.2%	59.1%	57.1%	55.0%	52.5%	50.5%	50.5%	Long-Term Debt Ratio	47.0%						
Common Stock 436,482,306 shs.	51.4%	50.9%	48.8%	45.8%	44.3%	44.5%	41.8%	40.9%	42.9%	45.0%	47.5%	49.5%	49.5%	Common Equity Ratio	53.0%						
MARKET CAP: \$47 billion (Large Cap)	16538	19521	22015	25514	29267	32474	35753	39245	42009	44285	46700	49500	49500	Total Capital (\$mill)	54200						
ELECTRIC OPERATING STATISTICS	22463	24499	28652	32411	36078	39075	42490	49413	52720	55705	60575	64875	64875	Net Plant (\$mill)	76800						
% Change Retail Sales (KWH)	6.9%	8.0%	7.5%	7.9%	6.9%	7.4%	7.0%	6.2%	6.2%	7.0%	6.5%	6.5%	6.5%	Return on Total Cap'l	7.5%						
Avg. Indust. Use (MWH)	10.6%	12.9%	12.2%	14.0%	12.5%	13.5%	13.5%	11.9%	11.4%	12.5%	11.5%	11.5%	11.5%	Return on Shr. Equity	12.0%						
Avg. Indust. Revs. per KWH (c)	10.6%	12.9%	12.2%	14.0%	12.5%	13.5%	13.5%	11.9%	11.4%	12.5%	11.5%	11.5%	11.5%	Return on Com Equity <sup>E</sup>	12.0%						
Capacity at Peak (Mw)	4.2%	6.9%	6.1%	7.9%	6.5%	7.8%	7.4%	5.6%	5.2%	6.0%	5.0%	5.0%	5.0%	Retained to Com Eq	5.5%						
Peak Load, Summer (Mw)	60%	46%	50%	44%	47%	42%	46%	53%	54%	51%	55%	55%	55%	All Div'ds to Net Prof	54%						
Annual Load Factor (%)																					
Annual Load Factor (%)																					
% Change Customers (yr-end)																					
Fixed Charge Cov. (%)					311	278	295														

**ANNUAL RATES**

	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
Revenues	3.5%	-2.0%	2.5%
"Cash Flow"	6.5%	5.5%	7.0%
Earnings	7.5%	6.0%	6.5%
Dividends	7.5%	8.0%	7.5%
Book Value	8.0%	7.5%	7.0%

**QUARTERLY REVENUES (\$ mill.)**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	3371	3667	3843	3375	14256
2013	3279	3833	4394	3630	15136
2014	3674	4029	4654	4664	17021
2015	<b>4000</b>	<b>4250</b>	<b>4750</b>	<b>4000</b>	<b>17000</b>
2016	<b>4150</b>	<b>4450</b>	<b>4950</b>	<b>4150</b>	<b>17700</b>

**EARNINGS PER SHARE<sup>A</sup>**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	1.11	1.45	.98	1.02	4.56
2013	1.00	1.44	1.64	.75	4.83
2014	.98	1.12	1.50	2.00	5.60
2015	<b>1.30</b>	<b>1.45</b>	<b>1.65</b>	<b>1.15</b>	<b>5.55</b>
2016	<b>1.40</b>	<b>1.55</b>	<b>1.75</b>	<b>1.25</b>	<b>5.95</b>

**QUARTERLY DIVIDENDS PAID<sup>B</sup> = †**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.55	.55	.55	.55	2.20
2012	.60	.60	.60	.60	2.40
2013	.66	.66	.66	.66	2.64
2014	.725	.725	.725	.725	2.90
2015					

**NextEra Energy has agreed to acquire Hawaiian Electric Industries' three electric utility subsidiaries.** NextEra would pay \$2.8 billion, mostly in stock, for the utilities. The purchase requires the approval of HEI shareholders, the Hawaii Public Utilities Commission, and the Federal Energy Regulatory Commission. The companies expect the deal to be completed by yearend. NextEra would bring its expertise in renewable energy to Hawaii, which wants to use more renewables and less oil. However, NextEra would be paying a high price for utilities that have underearned their allowed returns on equity—sometimes by a wide margin.

**NextEra's regulated and nonregulated businesses are performing well.** Florida Power & Light is benefiting from solid customer growth and the economic recovery in its service territory. NextEra Energy Resources adds renewable projects every year (1,629 megawatts in 2014).

**Investors should not be concerned about the slight earnings decline we estimate for 2015.** Last year, mark-to-market accounting gains stemming from hedges boosted share net by \$0.35. This

& other, 8%. Generating sources: gas, 67%; nuclear, 23%; coal, 5%; purchased, 5%. Fuel costs: 33% of revenues. '13 reported deprec. rate (utility): 3.4%. Has 13,900 employees. Chairman: Lewis Hay, III. President and CEO: James L. Robo. Inc.: Florida. Address: 700 Universe Boulevard, Juno Beach, Florida 33408. Tel.: 561-694-4000. Internet: www.nexteraenergy.com.

will make the comparison tough, notably in the December quarter. We include these gains (or charges) in our presentation because they are an ongoing part of operations, but don't reflect them in our estimates and projections because they are impossible to predict. Our 2015 earnings estimate is within NextEra's targeted range of \$5.40-\$5.70 a share. We forecast a 7% earnings increase, to \$5.95, in 2016.

**FPL is planning some investments in natural gas.** The Florida commission approved a plan to invest in gas reserves in order to reduce costs for ratepayers. The utility also plans to invest at least \$2 billion in two gas pipeline joint ventures.

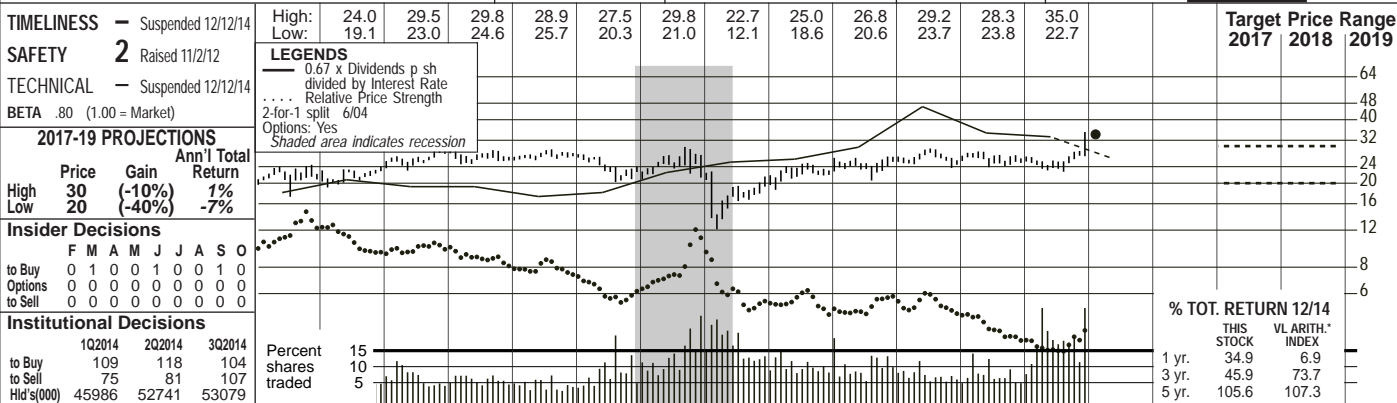
**We think the board of directors raised the dividend shortly after this report went to press.** The board has been hiking the payout at a fast pace in recent years.

**NextEra's dividend yield is low for a utility.** The valuation reflects the company's good track record and superior dividend growth potential. However, with the recent price above the midpoint of our 2018-2020 Target Price Range, total return potential is negligible.

Paul E. Debbas, CFA February 20, 2015

(A) Diluted EPS. Excl. nonrecurring gain (losses): '00, (5c); '02, (60c); '03, 5c; '11, (24c); '13, (80c); gain on discontinued operations: '13, 44c. Next earnings report due late April. (B) Div'ds historically paid in mid-Mar., mid-June, mid-Sept., & mid-Dec. ▣ Div'd reinvestment plan avail. † Shareholder investment plan avail. (C) Incl. deferred charges. In '13: \$5.18/sh. (D) In millions, adjusted for stock split. (E) Rate allowed on com. eq. in '13: 9.5%-11.5%; earned on avg. com. eq., '13: 12.1%. Regulatory Climate: Average.

Company's Financial Strength	A
Stock's Price Stability	100
Price Growth Persistence	70
Earnings Predictability	80



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
23.12	23.64	26.05	24.26	22.46	23.49	23.85	27.36	30.21	30.40	35.56	24.96	28.14	33.76	34.46	31.98	31.05	29.05	Revenues per sh	33.75
3.23	3.35	3.08	3.33	3.52	3.54	3.09	3.22	3.19	3.01	2.72	2.59	2.88	3.18	3.28	3.22	3.35	3.40	"Cash Flow" per sh	4.00
1.48	1.45	1.27	1.60	1.62	1.58	1.36	1.46	1.33	1.11	1.07	.91	1.21	1.44	1.67	1.62	1.65	1.65	Earnings per sh <sup>A</sup>	2.00
1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	Div'd Decl'd per sh <sup>B</sup>	1.30
2.60	2.09	2.04	1.77	1.74	2.15	2.66	2.76	2.58	2.62	3.12	3.29	1.92	2.45	3.32	3.49	3.50	3.45	Cap'l Spending per sh	4.50
12.87	13.16	12.72	13.06	14.21	14.36	15.01	15.02	13.44	15.29	15.35	15.58	15.67	15.95	16.28	17.06	17.60	18.15	Book Value per sh <sup>C</sup>	20.50
64.23	64.43	65.98	71.20	73.62	75.84	80.69	80.98	81.46	83.43	90.52	92.52	94.69	96.04	97.93	101.26	103.00	105.00	Common Shs Outst'g <sup>D</sup>	111.00
13.4	12.1	12.9	11.8	13.5	13.8	19.2	18.3	20.3	21.6	23.2	19.8	18.6	17.1	15.8	16.2	15.8		Avg Ann'l P/E Ratio	12.5
.70	.69	.84	.60	.74	.79	1.01	.97	1.10	1.15	1.40	1.32	1.18	1.07	1.01	.91	.80		Relative P/E Ratio	.80
6.2%	7.1%	7.5%	6.6%	5.7%	5.7%	4.8%	4.6%	4.6%	5.2%	5.0%	6.9%	5.5%	5.0%	4.7%	4.7%	4.8%		Avg Ann'l Div'd Yield	5.1%

**CAPITAL STRUCTURE as of 9/30/14**  
Total Debt \$1668.5 mill. Due in 5 Yrs \$421.4 mill.  
LT Debt \$1506.5 mill. LT Interest \$69.9 mill.  
Incl. \$50 mill. 6.5% oblig. pfd. sec. of trust subsid. (LT interest earned: 4.4%)  
Leases, Uncapitalized Annual rentals \$18.0 mill.  
Pension Assets-12/13 \$1186.7 mill.  
Oblig. \$1446.3 mill.

1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	Revenues (\$mill)	3750	
109	118	104	107	104	104	109.9	93.6	92.2	84.9	115.4	140.1	164.9	163.4	170	175			Net Profit (\$mill)	235	
75	81	107	107	107	107	36.4%	36.5%	35.4%	34.7%	34.1%	37.0%	35.1%	35.9%	34.0%	33.0%	33.0%		Income Tax Rate	31.5%	
45986	52741	53079	53079	53079	53079	6.6%	5.9%	4.8%	8.3%	14.2%	20.6%	7.4%	6.0%	6.9%	4.8%	17.0%	16.0%	AFUDC % to Net Profit	17.0%	
						47.6%	45.2%	49.9%	47.6%	46.0%	48.0%	44.5%	44.9%	45.7%	44.0%	45.0%	45.7%		Long-Term Debt Ratio	50.0%
						51.0%	53.3%	48.6%	51.0%	52.7%	50.7%	54.3%	53.9%	53.1%	55.0%	54.0%	52.5%		Common Equity Ratio	49.0%
						2375.1	2283.9	2252.7	2501.8	2635.2	2840.8	2732.9	2841.3	3001.0	3142.9	3355	3630		Total Capital (\$mill)	4625
						2422.3	2542.8	2647.5	2743.4	2907.4	3088.6	3165.9	3334.5	3594.8	3858.9	4045	4220		Net Plant (\$mill)	4950
						6.0%	6.8%	6.4%	5.2%	4.7%	4.3%	5.6%	6.2%	6.7%	6.4%	6.0%	6.0%		Return on Total Cap'l	6.0%
						8.8%	9.6%	9.7%	7.1%	6.5%	5.8%	7.6%	8.9%	10.1%	9.3%	9.0%	9.0%		Return on Shr. Equity	10.0%
						8.9%	9.7%	9.9%	7.2%	6.5%	5.8%	7.7%	9.0%	10.2%	9.4%	9.5%	9.0%		Return on Com Equity <sup>E</sup>	10.0%
						1.1%	1.5%	.7%	.8%	.5%	NMF	1.4%	2.1%	4.2%	3.7%	2.5%	2.0%		Retained to Com Eq	4.0%
						87%	85%	93%	89%	93%	116%	82%	78%	59%	61%	75%	75%		All Div's to Net Prof <sup>F</sup>	62%

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-5	3.5	1.5
Avg. Indust. Use (MWH)	6284	6119	6112
Avg. Indust. Revs. per KWH (c)	27.89	30.35	29.31
Capacity at Yearend (Mw)	2327	2332	2354
Peak Load, Winter (Mw)	1530	1535	1535
Annual Load Factor (%)	74.8	72.1	71.0
% Change Customers (yr-end)	+3	+5	+8

Fixed Charge Cov. (%) 337 396 398

**BUSINESS:** Hawaiian Electric Industries, Inc. is the parent company of Hawaiian Electric Company, Inc. (HECO) & American Savings Bank (ASB). HECO & its subs., Maui Electric Co. (MECO) & Hawaii Electric Light Co. (HELCO), supply electricity to 452,000 customers on O'ahu, Maui, Molokai, Lanai, & Hawaii. Operating companies' systems are not interconnected. Disc. int'l power sub. in '01. Elec. rev. breakdown: res'l, 30%; comm'l, 35%; large light & power, 34%; other, 1%. Generating sources: oil, 56%; purchased, 44%. Fuel costs: 60% of revs. '13 reported depr. rate (util.): 3.1%. Has 4,000 empl. Chairman: Jeffrey N. Watanabe. Pres. & CEO: Constance H. Lau. Inc.: HI. Address: 1001 Bishop St., Suite 2900, Honolulu, HI 96808-0730. Tel.: 808-543-5662. Internet: www.hei.com.

**Hawaiian Electric Industries has agreed to be acquired by NextEra Energy.** NextEra is buying HEI's three utility subsidiaries. For each of their shares, HEI stockholders would receive 0.2413 of a share of NextEra stock (valued at \$26.28); a \$0.50-a-share special dividend; and a share of American Savings Bank. ASB would be spun off into a publicly traded company, subject to completion of the utility takeover. HEI estimates that the value of ASB stock would be \$8.00 a share. All told, the compensation to HEI stockholders would amount to \$34.78 a share. NextEra would also assume a tax liability estimated at \$1.60 a share stemming from the ASB spinoff. All of the compensation except the special dividend would be tax-free to HEI stockholders, who will vote on the deal. The transaction also requires the approval of the Hawaii Public Utilities Commission (PUC) and the Federal Energy Regulatory Commission. The companies expect the deal to close by late 2015.

**What should HEI stockholders do?** This depends on tax considerations. With the price of HEI stock just 2% below the value of NextEra's generous offer, there is little upside potential unless the price of NextEra stock continues to rise. However, selling the stock would create a capital gain. The Timeliness rank of HEI stock is suspended due to the takeover agreement. **The transformation of utilities in Hawaii is ongoing.** Last year, the PUC directed the company to put forth a proposal to increase the use of renewable energy and address the problem of high oil prices. Although oil prices have come down considerably since then (and customers had seen their bills decline by 20% by the end of 2014), the state still wants to reduce its dependence on foreign sources of energy. The rates customers are paying for their power are still well above the national average, even with lower oil prices. Meanwhile, the company wants to increase the monthly fixed charge for residential rate-payers. As more customers have placed solar panels on their buildings, nonsolar customers are subsidizing solar users. **We have trimmed our 2015 earnings estimate by \$0.05 a share.** HEI will likely incur some merger-related costs stemming from the deal with NextEra.

*Paul E. Debbas, CFA January 30, 2015*

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	710.6	794.3	886.4	851.0	3242.3
2012	814.9	854.3	867.7	838.1	3375.0
2013	784.1	796.7	831.2	826.5	3238.5
2014	783.7	798.7	867.1	750.5	3200
2015	750	750	800	750	3050

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.30	.28	.50	.36	1.44
2012	.40	.40	.49	.38	1.67
2013	.34	.41	.48	.39	1.62
2014	.45	.41	.46	.33	1.65
2015	.39	.44	.46	.36	1.65

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.31	.31	.31	.31	1.24
2012	.31	.31	.31	.31	1.24
2013	.31	.31	.31	.31	1.24
2014	.31	.31	.31	.31	1.24
2015					

(A) Dil. EPS. Excl. gains (losses) from disc. ops.: '00, (.56c); '01, (.36c); '03, (.5c); '04, 2c; '05, (1c); nonrec. gain (losses): '05, 11c; '07, (.9c); '12, (.25c). Next earnings report due mid-Feb. (B) Div'ds historically paid in early Mar., June, Sept., & Dec. = Div'd reinvest. plan avail. (C) Incl. intang. In '13: \$5.81/sh. (D) In mill., adj. for split. (E) Rate base: Orig. cost. Rate allowed on com. eq. in '11: HECO, 10%; in '12: HELCO, 10%; in '13: MECO, 9%; claimed on avg. com. eq., '13: 9.7%. Regul. Climate: Avg. Excl. div'ds paid through reinvest. plan.

**Company's Financial Strength** A  
**Stock's Price Stability** 30  
**Price Growth Persistence** 95  
**Earnings Predictability** 75

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# AMERICAN ELEC. PWR. NYSE-AEP

**RECENT PRICE** 55.26 | **P/E RATIO** 16.5 (Trailing: 16.1; Median: 13.0) | **RELATIVE P/E RATIO** 0.90 | **DIV'D YLD** 3.9%

**VALUE LINE**

TIMELINESS		3		Raised 3/6/15		High:		35.5	40.8	43.1	51.2	49.1	36.5	37.9	41.7	45.4	51.6	63.2	65.4	Target Price Range							
SAFETY		2		Raised 9/19/14		Low:		28.5	32.3	32.3	41.7	25.5	24.0	28.2	33.1	37.0	41.8	45.8	54.7	2018	2019	2020					
TECHNICAL		3		Raised 3/20/15		LEGENDS																					
BETA		.70		(1.00 = Market)		0.75 x Dividends p sh divided by Interest Rate ... Relative Price Strength Options: Yes Shaded area indicates recession																					
2018-20 PROJECTIONS																											
	Price	Gain	Ann'l Total		Line Chart (Price vs. Recession)																						
High	70	(+25%)	Return																								
Low	45	(-20%)	10%																								
					Bar Chart (Options)																						
					Line Chart (Institutional Decisions)																						
					Table (Institutional Decisions)																						

1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC		18-20
35.63	42.53	190.10	42.96	36.82	35.51	30.76	31.82	33.41	35.56	28.22	30.01	31.27	30.77	31.48	<b>34.75</b>	<b>34.55</b>	<b>35.85</b>	Revenues per sh		<b>41.00</b>
6.36	5.11	7.65	6.99	5.76	5.89	5.96	6.67	6.80	6.84	6.32	6.29	6.83	6.64	6.75	<b>7.25</b>	<b>7.50</b>	<b>7.85</b>	"Cash Flow" per sh		<b>9.25</b>
2.69	1.04	3.27	2.86	2.53	2.61	2.64	2.86	2.86	2.99	2.97	2.60	3.13	2.98	3.18	<b>3.50</b>	<b>3.65</b>	<b>3.65</b>	Earnings per sh <sup>A</sup>		<b>4.50</b>
2.40	2.40	2.40	2.40	1.65	1.40	1.42	1.50	1.58	1.64	1.64	1.71	1.85	1.88	1.95	<b>2.03</b>	<b>2.15</b>	<b>2.27</b>	Div'd Decl'd per sh <sup>B</sup>		<b>2.65</b>
4.47	5.51	5.69	5.08	3.44	4.28	6.11	8.89	8.88	9.83	6.19	5.07	5.74	6.45	7.75	<b>8.65</b>	<b>9.30</b>	<b>8.05</b>	Cap'l Spending per sh		<b>8.50</b>
25.79	25.01	25.54	20.85	19.93	21.32	23.08	23.73	25.17	26.33	27.49	28.33	30.33	31.37	32.98	<b>34.35</b>	<b>35.75</b>	<b>37.25</b>	Book Value per sh <sup>C</sup>		<b>42.25</b>
194.10	322.02	322.24	338.84	395.02	395.86	393.72	396.67	400.43	406.07	478.05	480.81	483.42	485.67	487.78	<b>490.00</b>	<b>492.00</b>	<b>494.00</b>	Common Shs Outst'g <sup>D</sup>		<b>500.00</b>
14.3	34.3	13.9	12.7	10.7	12.4	13.7	12.9	16.3	13.1	10.0	13.4	11.9	13.8	14.5	15.9	<b>17.00</b>	<b>17700</b>	Avg Ann'l P/E Ratio		<b>13.0</b>
.82	2.23	.71	.69	.61	.66	.73	.70	.87	.79	.67	.85	.75	.88	.81	.84	<b>9.0%</b>	<b>10.0%</b>	Relative P/E Ratio		<b>.80</b>
6.2%	6.7%	5.3%	6.6%	6.1%	4.3%	3.9%	4.1%	3.4%	4.2%	5.5%	4.9%	5.0%	4.6%	4.2%	3.8%	<b>6.0%</b>	<b>6.0%</b>	Avg Ann'l Div'd Yield		<b>4.5%</b>

CAPITAL STRUCTURE as of 9/30/14		2011	2012	2013														
Total Debt \$19340 mill. Due in 5 Yrs \$9356 mill.		12111	12622	13380	14440	13489	14427	15116	14945	15357	17020	17000	17700	Revenues (\$mill)		20450		
LT Debt \$15677 mill. LT Interest \$713 mill.		1036.0	1131.0	1147.0	1208.0	1365.0	1248.0	1513.0	1443.0	1549.0	1634.0	1675	1755	Net Profit (\$mill)		2185		
Incl. \$2230 mill. securitized bonds.		29.3%	33.0%	31.1%	31.3%	29.7%	34.8%	31.7%	33.9%	36.2%	37.8%	36.0%	36.0%	Income Tax Rate		36.0%		
(LT interest earned: 3.7x)		5.4%	9.9%	9.8%	9.9%	10.9%	10.4%	10.6%	11.2%	7.3%	9.0%	10.0%	7.0%	AFUDC % to Net Profit		7.0%		
Leases, Uncapitalized Annual rentals \$288 mill.		54.8%	56.7%	58.3%	59.1%	54.4%	53.1%	50.7%	50.6%	51.1%	49.0%	50.0%	49.0%	Long-Term Debt Ratio		48.5%		
Pension Assets-12/13 \$4711 mill.		44.9%	43.0%	41.4%	40.7%	45.4%	46.7%	49.3%	49.4%	48.9%	51.0%	50.0%	51.0%	Common Equity Ratio		51.5%		
Oblig. \$4841 mill.		20222	21902	24342	26290	28958	29184	29747	30823	32913	34050	35300	36050	Total Capital (\$mill)		41100		
Pfd Stock None		24284	26781	29870	32987	34344	35674	36971	38763	40997	44117	46750	48650	Net Plant (\$mill)		54300		
Common Stock 489,240,481 shs.		6.6%	6.7%	6.3%	6.2%	6.2%	5.7%	6.6%	6.1%	6.0%	6.0%	6.0%	6.0%	Return on Total Cap'l		6.5%		
as of 10/23/14		11.3%	11.9%	11.3%	11.2%	10.3%	9.1%	10.3%	9.5%	9.6%	9.5%	9.5%	9.5%	Return on Shr. Equity		10.5%		
MARKET CAP: \$27 billion (Large Cap)		11.3%	12.0%	11.4%	11.3%	10.4%	9.1%	10.3%	9.5%	9.6%	9.5%	10.0%	10.0%	Return on Com Equity <sup>E</sup>		10.5%		

ELECTRIC OPERATING STATISTICS				2011	2012	2013														
% Change Retail Sales (KWH)				+1.2	-2.1	-1.5														
Avg. Indust. Use (MWH)				NA	NA	NA														
Avg. Indust. Revs. per KWH (¢)				4.95	4.69	NA														
Capacity at Peak (Mw)				NA	NA	NA														
Peak Load (Mw)				NA	NA	NA														
Annual Load Factor (%)				NA	NA	NA														
% Change Customers (yr-end)				NA	NA	NA														
Fixed Charge Cov. (%)				286	280	326														

ANNUAL RATES						Past	Past	Est'd '11-'13												
						10 Yrs.	5 Yrs.	to '18-'20												
Revenues						-10.0%	-1.5%	4.0%												
"Cash Flow"						-	-	4.5%												
Earnings						5%	1.5%	5.5%												
Dividends						-1.5%	4.0%	5.0%												
Book Value						3.5%	4.5%	4.5%												

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	3625	3551	4156	3613	14945
2013	3826	3582	4176	3773	15357
2014	4648	4044	4302	4026	17020
2015	4350	4100	4500	4050	17000
2016	4550	4250	4700	4200	17700

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.80	.75	1.00	.43	2.98
2013	.75	.73	1.10	.60	3.18
2014	1.15	.80	1.01	.39	3.34
2015	1.00	.80	1.15	.55	3.50
2016	1.05	.85	1.20	.55	3.65

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.46	.46	.46	.47	1.85
2012	.47	.47	.47	.47	1.88
2013	.47	.49	.49	.50	1.95
2014	.50	.50	.50	.53	2.03

**What will American Electric Power do with its nonregulated generating assets in Ohio?** The company had proposed a purchased-power agreement with four plants, which was intended to provide these assets with a stable source of income. The state commission rejected AEP's proposal, but did not prohibit purchased-power contracts. Now, the company must decide whether to put forth a revised proposal, or sell the assets. In fact, AEP has hired an investment-banking firm to evaluate a sale. Another company with nonregulated generating units in Ohio, Duke Energy, reached an agreement to sell these plants last year. Duke fared better than it had originally expected, although the units were still sold at a loss. In any case, AEP has been striving to make itself a more regulated company in recent years. We don't know when management will announce its plans.

**We estimate mid-single-digit earnings growth this year and next.** We are basing our estimates on retention of AEP's nonregulated generating assets. Due to conditions in the power markets, the income from these assets will probably decline in 2015 and 2016. Even so, rising profits from the regulated operations should outweigh this falloff. Some of AEP's utilities are asking for rate increases, and the company's electric transmission operations are increasing their contribution as more capital is invested in this area. Over the next three years, AEP has budgeted more than \$4.8 billion for transmission capital expenditures. Our earnings estimates for 2015 and 2016 are at the midpoint of management's targeted ranges of \$3.40-\$3.60 a share and \$3.45-\$3.85 a share, respectively.

**Rate cases are pending in West Virginia and Kentucky.** In West Virginia, Appalachian Power is seeking a rate hike of \$226 million, based on a 10.62% return on equity. An order is due on May 26th. Kentucky Power filed for a rate increase of \$70 million, based on the same 10.62% ROE. New tariffs should take effect in mid-2015.

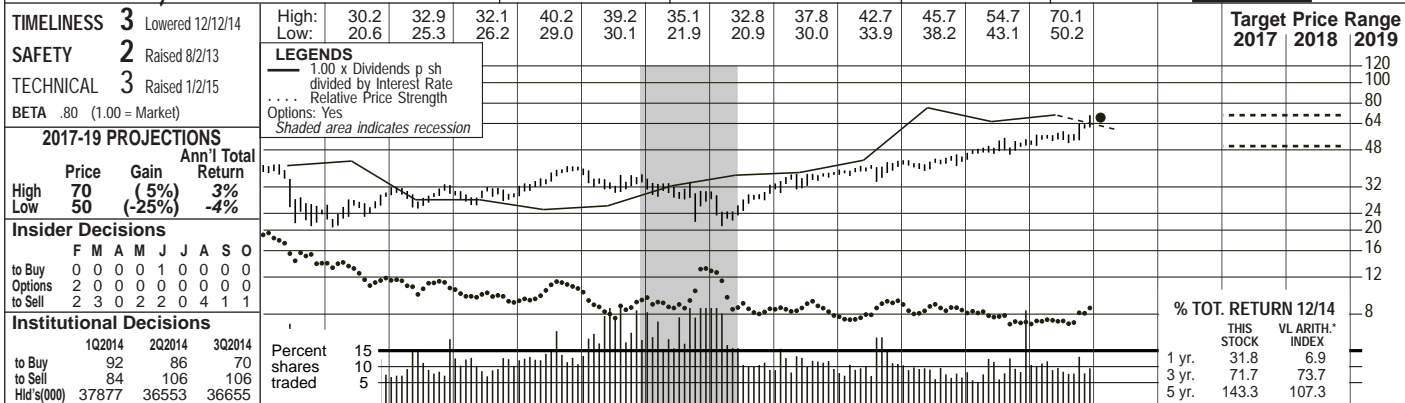
**This stock has a dividend yield and 3-to 5-year total return potential that are about average, by utility standards.**

Paul E. Debbas, CFA      March 20, 2015

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# IDACORP, INC. NYSE-IDA

RECENT PRICE **68.20** P/E RATIO **18.6** (Trailing: 18.3, Median: 14.0) RELATIVE P/E RATIO **1.01** DIV'D YLD **2.8%** VALUE LINE



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
29.83	17.50	27.10	150.10	24.43	20.41	20.00	20.15	21.23	19.51	20.47	21.92	20.97	20.55	21.55	24.81	24.50	25.10	Revenues per sh	27.10
4.69	4.50	5.63	5.63	4.08	3.50	4.12	3.87	4.58	4.11	4.27	5.07	5.23	5.74	5.84	6.21	6.25	6.40	"Cash Flow" per sh	6.90
2.37	2.43	3.50	3.35	1.63	.96	1.90	1.75	2.35	1.86	2.18	2.64	2.95	3.36	3.37	3.64	3.75	3.60	Earnings per sh <sup>A</sup>	3.75
1.86	1.86	1.86	1.86	1.86	1.70	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.37	1.57	1.76	1.90	Div'd Decl'd per sh <sup>B†</sup>	2.20
2.37	2.95	3.73	4.78	3.53	3.89	4.73	4.53	5.16	6.39	5.19	5.26	6.85	6.76	4.78	4.68	5.70	6.45	Cap'l Spending per sh	12.95
19.42	20.02	21.82	23.15	23.01	22.54	23.88	24.04	25.77	26.79	27.76	29.17	31.01	33.19	35.07	36.84	38.60	40.30	Book Value per sh <sup>C</sup>	44.90
37.61	37.61	37.61	37.63	38.02	38.34	42.22	42.66	43.63	45.06	46.92	47.90	49.41	49.95	50.16	50.23	50.20	50.20	Common Shs Outst'g <sup>D</sup>	50.20
14.4	12.7	10.9	11.4	18.9	26.5	15.5	16.7	15.1	18.2	13.9	10.2	11.8	11.5	12.4	13.4	15.1		Avg Ann'l P/E Ratio	16.0
.75	.72	.71	.58	1.03	1.51	.82	.89	.82	.97	.84	.68	.75	.72	.79	.75	.79		Relative P/E Ratio	1.00
5.4%	6.0%	4.9%	4.9%	6.0%	6.7%	4.1%	4.1%	3.4%	3.5%	4.0%	4.5%	3.4%	3.1%	3.3%	3.2%	3.1%		Avg Ann'l Div'd Yield	3.6%

**CAPITAL STRUCTURE as of 9/30/14**  
**Total Debt** \$1615.4 mill. **Due in 5 Yrs** \$124.3 mill.  
**LT Debt** \$1614.3 mill. **LT Interest** \$81.5 mill.  
(LT interest earned: 6.3x)

**Pension Assets-12/13** \$545.1 mill.  
**Oblig.** \$695.1 mill.

**Pfd Stock** None

**Common Stock** 50,268,748 shs.  
as of 10/24/14

**MARKET CAP: \$3.4 billion (Mid Cap)**

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	+1.6	+2.6	+3.8
Avg. Indust. Use (MWH)	N/A	N/A	N/A
Avg. Indust. Revs. per KWH (¢)	4.54	4.63	5.21
Capacity at Peak (Mw)	N/A	N/A	N/A
Peak Load, Summer (Mw)	2973	3245	3407
Annual Load Factor (%)	N/A	N/A	N/A
% Change Customers (yr-end)	+7	+1.1	+1.5

**BUSINESS:** IDACORP, Inc. is the holding company for Idaho Power, a utility that operates 17 hydroelectric generation developments, 3 natural gas-fired plants, and partly owns three coal plants across Idaho, Oregon, Wyoming, and Nevada. Service territory covers 24,000 square miles, serving 501,000 business customers. Sells electricity in Idaho (95% of revenues) and Oregon (5%). Revenue breakdown: residential, 40%; commercial, 22%; industrial, 14%; other, 24%. Fuel sources: hydro, 45%; thermal, 34%; purchased power, 21%. '13 depr rate: 2.4%. Has 2,067 employees. Chairman: Robert A. Tinstman. President & CEO: Darrel T. Anderson. Incorp: Idaho. Address: 1221 W. Idaho St., Boise, ID 83702. Telephone: 208-388-2200. Internet: www.idacorpinc.com.

**We are raising our 2014 share-net estimate for IDACORP.** Third-quarter results were above our expectations. Better than expected results were due to slightly improved weather in the September period. Customer growth has also aided sales volume, as it has helped to offset lower usage among the company's residential and irrigation customer categories. However, earnings in the September period were primarily impacted by lower income tax expense. This was due to a tax method change related to Idaho Power's capitalized repairs reduction. IDACORP recently raised its guidance for 2014 to reflect the lower tax expense. The company expects 2014 earnings to be in the range of \$3.70 to \$3.80 per share, higher than the previous guidance of \$3.50 to \$3.65 per share. In accordance, we have raised our 2014 estimate to \$3.75 per share. Looking ahead, the method change is expected to result in a small amount of continued benefit, depending on the nature of annual capital additions at Idaho Power. IDACORP expects more clarity on this in the next quarter.

**Idaho Power is currently working on its 2015 Integrated Resource Plan.** The plan is expected to indicate a modest increase in the average and peak load growth from the company's earlier IRP in 2013. The completed Integrated Resource Plan is expected to be filed with the Idaho Public Utility Commission by June 2015.

**A dividend hike is likely in 2015.** The company's dividend policy seeks to maintain a payout ratio between 50% and 60%. The board of directors recently increased the dividend payout in September, 2014 by 9.3%. The dividend should continue to see an improvement until IDACORP reaches the upper end of the payout range. **These shares do not stand out at this juncture.** Based on the stock's current Timeliness rank, it is expected to be an average performer over the next six to 12 months. However, appreciation potential over the next 3- to 5-year period is limited, as the stock price is already at the top of our three- to five-year Target Price Range. Additionally, although further dividend increases are likely, the company's current dividend yield is presently below the average yield of 3.3% for electric utilities.

*Saumya Ajila  
January 30, 2015*

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	251.5	235.0	309.6	230.7	1026.8
2012	241.1	254.7	334.0	250.9	1080.7
2013	264.9	303.9	381.1	296.3	1246.2
2014	292.7	317.7	382.2	257.4	1250
2015	290	305	385	280	1260

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.60	.42	2.16	.18	3.36
2012	.50	.71	1.84	.33	3.37
2013	.70	.93	1.46	.55	3.64
2014	.55	.89	1.73	.58	3.75
2015	.60	.75	1.85	.40	3.60

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.30	.30	.30	.30	1.20
2012	.33	.33	.33	.38	1.37
2013	.38	.38	.38	.43	1.57
2014	.43	.43	.43	.47	1.76
2015					

(A) EPS diluted. Excl. nonrecurring gains (loss): '00, '22; '03, '26; '05, ('24); '06, '17c. Egs. may not sum to total due to rounding. Next earnings report due in late February. (B) Div'ds historically paid in late Feb., May, Aug., and late Nov. ■ Div'd reinvestment plan avail. † Shareholder investment plan avail. (C) Incl. deferred debts. In '13: \$21.06/sh. (D) In mill. (E) Rate Base: Net original cost. Rate allowed on com. eq. in Idaho in '11: 9.5%-10.5%; earned on avg. system com. eq., '13: 9.6%. Regulatory Climate: Above Average.

Company's Financial Strength **B++**  
Stock's Price Stability **95**  
Price Growth Persistence **80**  
Earnings Predictability **90**

**GREAT PLAINS EN'GY** NYSE-GXP **RECENT PRICE 26.09** **P/E RATIO 17.7** (Trailing: 16.7; Median: 15.0) **RELATIVE P/E RATIO 0.96** **DIV'D YLD 3.9%** **VALUE LINE**

<b>TIMELINESS 3</b> Lowered 9/19/14	High: 35.7	32.8	32.8	33.4	29.3	20.5	19.9	22.1	22.8	24.9	29.5	30.3	<b>Target Price Range</b> 2018 2019 2020	
<b>SAFETY 3</b> Lowered 12/26/08	Low: 27.9	27.1	27.1	26.9	15.6	10.2	16.6	16.3	19.5	20.4	23.8	25.6		64
<b>TECHNICAL 3</b> Raised 3/20/15	<b>LEGENDS</b> 0.70 x Dividends p sh divided by Interest Rate Relative Price Strength Options: Yes Shaded area indicates recession													48
<b>BETA .85</b> (1.00 = Market)														40
<b>2018-20 PROJECTIONS</b>														32

<b>Price</b> <b>35</b>	<b>Gain</b> <b>(+35%)</b>	<b>Ann'l Total Return</b> <b>11%</b>
<b>High</b> <b>35</b>	<b>Low</b> <b>20</b>	<b>Gain</b> <b>(-25%)</b>
<b>Low</b> <b>20</b>	<b>High</b> <b>35</b>	<b>Return</b> <b>-1%</b>

<b>Insider Decisions</b>												
	A	M	J	J	A	S	O	N	D			
to Buy	0	0	0	0	0	0	0	0	0	0	0	0
Options	0	0	0	0	0	0	0	0	0	0	0	0
to Sell	0	0	0	0	0	0	0	0	0	0	0	0

<b>Institutional Decisions</b>												
	202014			3Q2014			4Q2014					
to Buy	125	124	132	125	124	132	125	124	132	125	124	132
to Sell	117	122	125	117	122	125	117	122	125	117	122	125
Hlds(000)	118540	117299	119797	118540	117299	119797	118540	117299	119797	118540	117299	119797

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC 18-20	
Revenues per sh	14.50	18.02	23.61	26.91	31.04	33.13	34.85	33.30	37.89	14.00	14.51	16.62	17.03	15.05	15.90	<b>16.65</b>	<b>17.50</b>	<b>18.40</b>	Revenues per sh	<b>19.50</b>
"Cash Flow" per sh	3.63	4.63	4.70	4.40	4.69	4.75	4.54	3.86	4.24	3.09	3.27	4.12	3.51	3.45	4.01	<b>4.01</b>	<b>4.10</b>	<b>4.65</b>	"Cash Flow" per sh	<b>5.50</b>
Earnings per sh	1.26	2.05	1.59	2.04	2.27	2.46	2.18	1.62	1.86	1.16	1.03	1.53	1.25	1.35	1.62	<b>1.57</b>	<b>1.45</b>	<b>1.75</b>	Earnings per sh	<b>2.00</b>
Div'd Decl'd per sh	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	1.66	.83	.83	.84	.86	.88	<b>.94</b>	<b>1.00</b>	<b>1.06</b>	Div'd Decl'd per sh	<b>1.20</b>
Cap'l Spending per sh	2.97	6.67	4.38	1.91	2.19	2.66	4.49	6.05	6.15	8.86	6.49	4.76	3.40	4.01	4.42	<b>5.10</b>	<b>5.25</b>	<b>3.90</b>	Cap'l Spending per sh	<b>3.75</b>
Book Value per sh	13.97	14.88	12.59	13.58	13.82	15.35	16.37	16.70	18.18	21.39	20.62	21.26	21.74	21.75	22.58	<b>23.25</b>	<b>23.70</b>	<b>24.40</b>	Book Value per sh	<b>26.75</b>
Common Shs Outst'g	61.91	61.91	61.91	69.20	69.26	74.37	74.74	80.35	86.23	119.26	135.42	135.71	136.14	153.53	153.87	<b>154.20</b>	<b>154.50</b>	<b>154.75</b>	Common Shs Outst'g	<b>155.50</b>
Avg Ann'l P/E Ratio	20.0	12.4	15.9	11.1	12.2	12.6	14.0	18.3	16.3	20.5	16.0	12.1	16.1	15.5	14.2	16.5	<b>16.5</b>	<b>16.5</b>	Avg Ann'l P/E Ratio	<b>13.5</b>
Relative P/E Ratio	1.14	.81	.81	.61	.70	.67	.75	.99	.87	1.23	1.07	.77	1.01	.99	.80	<b>.87</b>	<b>.87</b>	<b>.87</b>	Relative P/E Ratio	<b>.85</b>
Avg Ann'l Div'd Yield	6.6%	6.5%	6.6%	7.3%	6.0%	5.4%	5.5%	5.6%	5.5%	7.0%	5.0%	4.5%	4.1%	4.1%	3.8%	3.6%	3.6%	3.6%	Avg Ann'l Div'd Yield	<b>4.6%</b>

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$3899.2 mill. Due in 5 Yrs \$1339.1 mill.  
 LT Debt \$3488.1 mill. LT Interest \$180.3 mill.  
 (LT interest earned: 2.9x)

Leases, Uncapitalized Annual rentals \$15.3 mill.	2604.9	2675.3	3267.1	1670.1	1965.0	2255.5	2318.0	2309.9	2446.3	2568.2	2700	2850	Revenues (\$mill)	3200
Pension Assets-12/13 \$703.0 mill.	164.2	127.6	159.2	119.5	135.6	211.7	174.4	199.9	250.2	242.8	230	270	Net Profit (\$mill)	315
Oblig. \$1007.4 mill.	18.7%	27.0%	30.7%	34.5%	25.0%	31.7%	32.7%	34.3%	34.0%	32.3%	<b>35.0%</b>	<b>35.0%</b>	Income Tax Rate	35.0%
	2.1%	8.4%	10.6%	46.8%	57.0%	25.7%	3.9%	3.3%	10.4%	<b>12.0%</b>	<b>8.0%</b>	<b>2.0%</b>	AFUDC % to Net Profit	2.0%
	47.5%	30.6%	40.7%	49.7%	53.2%	50.2%	47.8%	44.9%	50.0%	<b>49.0%</b>	<b>48.5%</b>	<b>2.0%</b>	Long-Term Debt Ratio	45.5%
	50.9%	67.5%	57.9%	49.6%	46.2%	49.2%	51.6%	54.4%	49.4%	<b>50.5%</b>	<b>51.0%</b>	<b>54.5%</b>	Common Equity Ratio	54.0%
	2403.3	1988.4	2709.8	5146.2	6044.5	5867.6	5741.2	6135.8	7029.1	7115	7190	6920	Total Capital (\$mill)	7725
	2765.6	3066.2	3444.5	6081.3	6651.1	6892.3	7053.5	7402.1	7746.4	8279.6	8680	8835	Net Plant (\$mill)	9000
	8.2%	7.9%	7.5%	3.5%	3.9%	5.3%	5.0%	5.0%	5.0%	4.5%	4.5%	5.0%	Return on Total Cap'l	5.0%
	13.0%	9.2%	9.9%	4.6%	4.8%	7.2%	5.8%	5.9%	7.1%	6.5%	6.0%	7.0%	Return on Shr. Equity	7.5%
	13.3%	9.4%	10.1%	4.6%	4.8%	7.3%	5.8%	5.9%	7.2%	6.5%	6.0%	7.0%	Return on Com Equity	7.5%
	3.2%	NMF	.9%	NMF	.9%	3.4%	2.0%	2.2%	3.2%	2.5%	2.0%	3.0%	Retained to Com Eq	3.0%
	76%	104%	91%	NMF	81%	54%	66%	63%	55%	60%	68%	61%	All Div'ds to Net Prof	62%

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-1.7	1.8	+2
Avg. Indust. Use (MWH)	1463	1443	1424
Avg. Indust. Revs. per KWH (c)	6.11	6.23	6.80
Capacity at Peak (Mw)	6697	6719	NA
Peak Load, Summer (Mw)	5690	5653	NA
Annual Load Factor (%)	50.5	49.6	NA
% Change Customers (avg.)	--	+2	+7

**MARKET CAP: \$4.0 billion (Mid Cap)**

**BUSINESS:** Great Plains Energy Incorporated is a holding company for Kansas City Power & Light and two other subsidiaries, which supply electricity to 831,000 customers in western Missouri (71% of revenues) and eastern Kansas (29%). Acq'd Aquila 7/08. Sold Strategic Energy (energy-marketing subsidiary) in '08. Electric revenue breakdown: residential, 42%; commercial, 40%; industrial, 9%; other, 9%. Generating sources: coal, 75%; nuclear, 11%; wind, 1%; gas & oil, 1%; purchased, 12%. Fuel costs: 27% of revs. '13 reported deprec. rate (utility): 3.0%. Has 3,000 employees. Chairman: Michael J. Chesser. President & CEO: Terry Bassham. Inc.: Missouri. Address: 1200 Main St., Kansas City, Missouri 64105. Tel.: 816-556-2200. Internet: www.greatplainsenergy.com.

<b>ANNUAL RATES</b>					<b>Est'd '11-'13</b>	
of change (per sh)	Past 10 Yrs.	Past 5 Yrs.	Past	10 Yrs.	5 Yrs.	'11-'13
Revenues	-5.0%	-11.0%	3.5%	3.5%	3.5%	3.5%
"Cash Flow"	-2.5%	-5%	6.5%	6.5%	6.5%	6.5%
Earnings	-3.5%	-2.0%	5.0%	5.0%	5.0%	5.0%
Dividends	-6.5%	-12.5%	5.5%	5.5%	5.5%	5.5%
Book Value	5.0%	3.5%	3.0%	3.0%	3.0%	3.0%

Cal-endar	<b>QUARTERLY REVENUES (\$ mill.)</b>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	479.7	603.6	746.2	480.4	2309.9
2013	542.2	600.3	765.0	538.8	2446.3
2014	585.1	648.4	782.5	552.2	2568.2
2015	600	650	850	600	2700
2016	625	700	900	625	2850

Cal-endar	<b>EARNINGS PER SHARE A</b>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	d.07	.41	.95	.03	1.35
2013	.17	.41	.93	.11	1.62
2014	.15	.34	.95	.12	1.57
2015	.15	.30	.90	.10	1.45
2016	.20	.40	1.00	.15	1.75

Cal-endar	<b>QUARTERLY DIVIDENDS PAID B</b>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.2075	.2075	.2075	.2125	.84
2012	.2125	.2125	.2125	.2175	.86
2013	.2175	.2175	.2175	.23	.88
2014	.23	.23	.23	.245	.94
2015	.245				

**Great Plains Energy's largest utility subsidiary has rate cases pending in Missouri and Kansas.** In Missouri, Kansas City Power & Light is seeking an increase of \$120.9 million (15.8%), based on a 10.3% return on a 50.36% common-equity ratio. In Kansas, the utility is requesting a hike of \$67.3 million (12.5%), based on a 10.3% return on a 50.48% common-equity ratio. The filings are driven by a need to place environmental spending at the La Cygne coal-fired plant and upgrades to the Wolf Creek nuclear unit in the rate base. KCP&L also wants to recover higher transmission costs and property taxes. In Missouri, the utility is asking for a fuel-adjustment clause that would include transmission expenses, along with a regulatory mechanism to track property taxes. New tariffs should go into effect around the start of the fourth quarter. Because that is a seasonally weak period for the company, any rate relief KCP&L obtains won't have a large effect on profits this year. In fact . . . **Earnings will probably decline this year.** Unrecovered property taxes and transmission costs will result in a significant amount of regulatory lag for the company in 2015—even more than we had expected in our December report. Thus, we have cut our share-earnings estimate by \$0.15, to \$1.45. Our revised estimate is within the company's targeted (and wide) range of \$1.35-\$1.60. Despite our expectation of lower profits, the payout ratio is still low enough to allow for a dividend increase this year. Note that Great Plains Energy benefits from tax-loss carryforwards that aren't reflected in our "cash flow" figures.

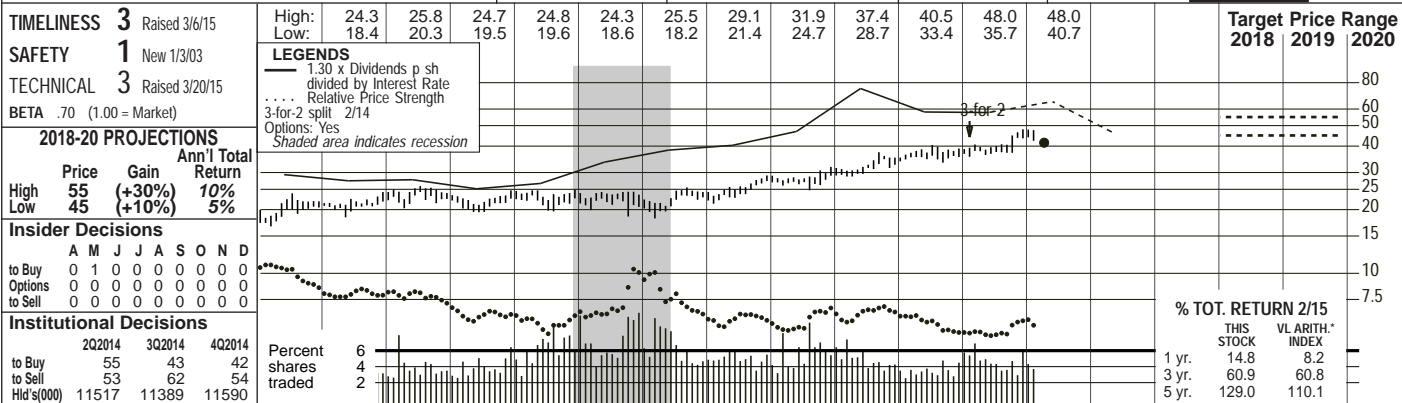
**Regulatory lag is nothing new for Great Plains Energy.** This problem has persisted for the past several years. That's why returns on equity have been mediocre since 2008.

**We forecast significant bottom-line improvement in 2016.** We assume reasonable regulatory treatment in our estimate of \$1.75 a share, which would result in an increase of more than 20%. **The dividend yield and 3- to 5-year total return potential for Great Plains Energy stock are about average, compared with most utility issues.**

*Paul E. Debbas, CFA* March 20, 2015

# MGE ENERGY INC. NDQ-MGEE

RECENT PRICE **41.52** P/E RATIO **17.4** (Trailing: 17.9 Median: 16.0) RELATIVE P/E RATIO **0.95** DIV'D YLD **2.8%** VALUE LINE



Year	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	18-20
Price	11.30	13.00	13.03	13.17	14.59	13.89	16.73	16.13	16.33	17.35	15.40	15.36	15.76	15.61	17.04	17.88	18.55	19.45	22.20
Gain	2.54	2.59	2.52	2.22	1.96	1.92	2.00	2.34	2.46	2.68	2.66	2.76	2.94	2.98	3.28	3.49	3.70	4.00	5.15
Return	.99	1.11	1.08	1.13	1.14	1.18	1.05	1.37	1.51	1.59	1.47	1.67	1.76	1.86	2.16	2.32	2.40	2.55	3.30
Div'd	.87	.88	.89	.89	.90	.91	.92	.93	.94	.96	.97	.99	1.01	1.04	1.07	1.11	1.15	1.19	1.35
Spending	2.11	2.96	1.65	2.97	3.02	3.13	2.80	2.94	4.14	3.08	2.35	1.76	1.88	2.84	3.43	2.67	2.85	3.15	4.45
Book Value	7.66	8.04	8.45	8.62	9.56	11.06	11.21	11.93	12.99	13.92	14.47	15.14	15.89	16.71	17.81	19.02	20.00	21.15	25.00
Outst'g	24.24	24.93	25.61	26.36	27.52	30.59	30.68	31.46	32.93	34.36	34.67	34.67	34.67	34.67	34.67	34.67	35.00	35.00	36.00
P/E Ratio	14.0	11.7	14.8	16.0	17.5	18.0	22.4	15.9	15.0	14.2	15.1	15.0	15.8	17.2	17.0	17.2	17.5	17.5	15.0
Relative P/E	.80	.76	.76	.87	1.00	.95	1.19	.86	.80	.85	1.01	.95	.99	1.09	.96	.90	1.00	1.00	.95
Div'd Yield	6.3%	6.7%	5.5%	5.0%	4.5%	4.3%	3.9%	4.3%	4.1%	4.2%	4.4%	4.0%	3.6%	3.2%	2.9%	2.8%	2.8%	2.8%	2.7%

Category	2014	2015	2016	18-20
Revenues per sh	18.55	19.45	20.00	22.20
"Cash Flow" per sh	3.70	4.00	4.15	5.15
Earnings per sh <sup>A</sup>	2.40	2.55	2.60	3.30
Div'd Decl'd per sh <sup>B</sup>	1.15	1.19	1.25	1.35
Cap'l Spending per sh	2.85	3.15	3.20	4.45
Book Value per sh <sup>E</sup>	20.00	21.15	22.00	25.00
Common Shs Outst'g <sup>C</sup>	35.00	35.00	35.00	36.00
Avg Ann'l P/E Ratio	15.0	15.0	15.0	15.0
Relative P/E Ratio	.95	.95	.95	.95
Avg Ann'l Div'd Yield	2.7%	2.7%	2.7%	2.7%

Category	2014	2015	2016	18-20
Revenues (\$mill)	650	680	702	800
Net Profit (\$mill)	85.0	90.0	95.0	120
Income Tax Rate	35.0%	35.0%	35.0%	35.0%
AFUDC % to Net Profit	2.0%	2.0%	2.0%	2.0%
Long-Term Debt Ratio	37.5%	37.5%	37.5%	35.0%
Common Equity Ratio	62.5%	62.5%	62.5%	65.0%
Total Capital (\$mill)	1120	1180	1260	1385
Net Plant (\$mill)	1260	1310	1380	1650
Return on Total Cap'l	8.5%	8.5%	8.5%	9.5%
Return on Shr. Equity	12.0%	12.0%	12.0%	13.5%
Return on Com Equity <sup>D</sup>	12.0%	12.0%	12.0%	13.5%
Retained to Com Eq	6.5%	6.5%	6.5%	8.0%
All Div'ds to Net Prof	47%	46%	46%	41%

**Business:** MGE Energy Inc. is a holding company for Madison Gas and Electric, which provides electric service to approximately 143,000 customers in a 316-square-mile area of Dane County and gas service to 149,000 customers in 1,678 square miles in seven counties in Wisconsin. Electric revenue breakdown, '14: residential, 33%; commercial, 53%; industrial, 5%; public authorities and other, 9%. Generating sources, '14: coal, 48%; purchased power, 46%; natural gas and other, 6%. Fuel costs: 19% of revenues. '14 reported depreciation rate: 3.4%. Has 699 employees. Chairman, President & CEO: Gary J. Wolter. Incorporated: Wisconsin. Address: 133 South Blair St., Madison, WI 53788. Telephone: 608-252-7000. Internet: www.mgeenergy.com.

**Shares of MGE Energy have traded somewhat lower over the past three months.** The company reported mixed results for the fourth quarter of 2014. Revenue of \$145.7 million declined moderately, on a year-over-year basis. But efforts to control operating expenses and lower benefits costs boosted profitability, and share earnings of \$0.44 improved nicely over the prior-year tally.

**A rate case has recently been resolved.** In late December, the Public Service Commission of Wisconsin authorized MGE to increase 2015 rates for retail electric customers by \$15.4 million (3.8%) and decrease gas rates by \$3.8 million (2.0%). The increase in retail electric rates covers expenses associated with the construction of emission-reduction equipment, improvements to the state's electric transmission system, along with fuel and purchased power costs. The authorized return on equity is 10.2%.

**We envision further improvement in the current year.** The company's utility operations should continue to benefit from favorable demographics. A healthy local economy will likely drive population growth and demand for power in the Madison, Wisconsin area. The aforementioned rate relief should also boost revenues. Efforts to keep expenses in check ought to further benefit the bottom line. Solid growth will probably continue at Otter Tail in 2016.

**The risk profile is attractive here.** The company has established a track record of stable operating performance, and we expect this to continue. Low exposure to economically sensitive industrial customers increases the stability of earnings. Moreover, leverage appears manageable. As a result, MGE earns very good marks for Safety, Financial Strength, Price Stability, and Earnings Predictability.

**Conservative investors with a long-time horizon might find these shares attractive.** Looking out to 2018-2020, the stock offers decent total return potential, on a risk-adjusted basis. This should be supported by moderate growth in revenues, earnings, and dividends at the company over the pull to late decade. This equity is neutrally ranked for year-ahead relative price performance.

*Michael Napoli, CFA* March 20, 2015

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	149.3	117.2	137.8	137.0	541.3
2013	167.2	128.3	140.1	155.3	590.9
2014	210.3	128.8	135.1	145.7	619.9
2015	215	135	145	155	650
2016	220	142	153	165	680

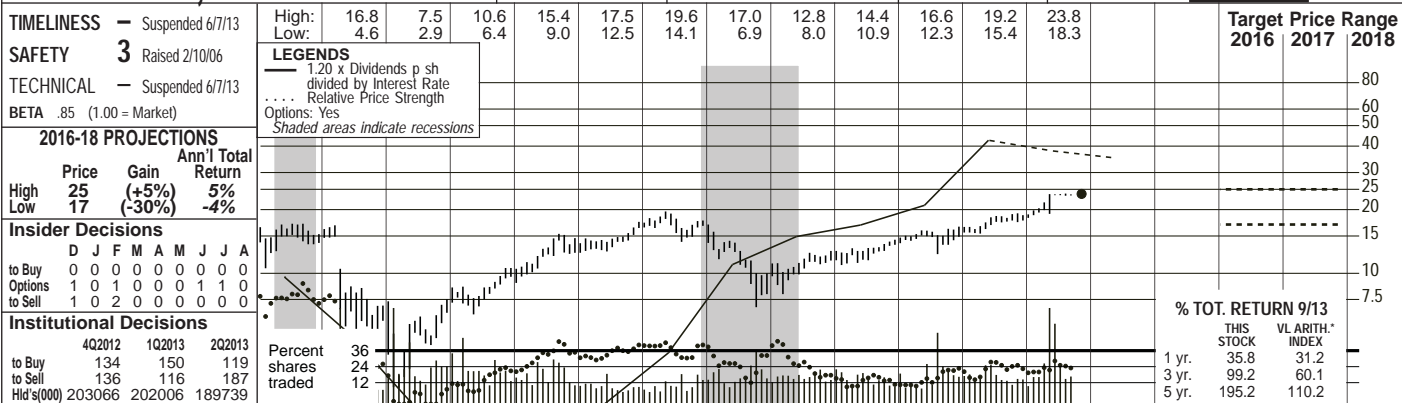
Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.46	.41	.68	.31	1.86
2013	.65	.40	.70	.41	2.16
2014	.80	.41	.67	.44	2.32
2015	.80	.45	.70	.45	2.40
2016	.84	.48	.74	.49	2.55

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	2501	2501	2551	2551	1.01
2012	2551	2551	2634	2634	1.04
2013	2634	2634	2717	2717	1.07
2014	2717	2717	2825	2825	1.11
2015	2825				

Category	Value
Company's Financial Strength	A
Stock's Price Stability	100
Price Growth Persistence	65
Earnings Predictability	95

# NV ENERGY, INC. NYSE-NVE

RECENT PRICE **23.74** P/E RATIO **18.1** (Trailing: 17.3; Median: 17.0) RELATIVE P/E RATIO **0.97** DIV'D YLD **3.4%** VALUE LINE



1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	© VALUE LINE PUB. LLC	16-18
15.86	17.04	16.69	29.75	44.94	29.28	23.79	24.04	15.09	15.18	15.41	15.06	15.27	13.94	12.47	12.67	12.70	13.15	Revenues per sh	14.50
3.04	3.12	2.10	1.45	1.94	d1.27	2.75	4.65	2.42	2.89	2.91	2.02	3.45	3.48	2.91	3.67	3.70	3.95	"Cash Flow" per sh	4.50
1.65	1.64	.83	d.63	.34	d3.00	d1.15	.40	.44	1.14	.89	.89	.78	.96	.69	1.35	1.30	1.40	Earnings per sh <sup>A</sup>	1.65
1.60	1.45	1.17	1.00	.40	.20	--	--	--	--	.16	.34	.41	.45	.49	.64	.76	.82	Div'd Decl'd per sh <sup>B</sup>	.95
4.41	6.31	3.95	4.58	3.28	3.91	3.19	3.68	3.42	4.46	5.12	4.54	3.69	2.79	2.68	2.16	2.20	1.85	Cap'l Spending per sh	2.00
16.54	16.86	18.83	17.33	16.60	12.99	12.24	12.76	10.26	11.86	12.82	13.36	13.73	14.24	14.43	15.13	15.65	16.25	Book Value per sh <sup>C</sup>	18.25
50.40	51.27	78.43	78.48	102.11	102.18	117.24	117.47	200.79	221.03	233.74	234.32	234.83	235.32	236.00	235.08	236.00	236.00	Common Shs Outst'g <sup>D</sup>	236.00
12.9	15.2	25.7	--	NMF	--	--	20.9	27.5	12.6	19.1	13.3	13.9	13.2	21.7	12.8	12.8	12.8	Avg Ann'l P/E Ratio	13.0
.74	.79	1.46	--	NMF	--	--	1.10	1.46	.68	1.01	.80	.93	.84	1.36	.82	1.36	1.36	Relative P/E Ratio	.85
7.5%	5.8%	5.5%	6.5%	2.7%	2.2%	--	--	--	--	.9%	2.9%	3.8%	3.6%	3.3%	3.7%	3.7%	3.7%	Avg Ann'l Div'd Yield	4.5%

**CAPITAL STRUCTURE as of 6/30/13**  
 Total Debt \$5023.8 mill. Due in 5 Yrs \$1601.9 mill.  
 LT Debt \$4543.7 mill. LT Interest \$264.0 mill.  
 Incl. \$44.3 mill. capitalized leases.  
 (LT interest earned: 2.7x)

**Leases, Uncapitalized** Annual rentals \$17.4 mill.  
**Pension Assets-12/12** \$841.5 mill.  
**Oblig.** \$935.5 mill.

**Pfd Stock** None

**Common Stock** 235,580,598 shs.  
 as of 7/31/13  
**MARKET CAP: \$5.6 billion (Large Cap)**

**ELECTRIC OPERATING STATISTICS**

	2010	2011	2012
% Change Retail Sales (KWH)	-1.4	-1.9	+3.6
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	NA	NA	NA
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	7215	7052	7437
Annual Load Factor (%) <sup>F</sup>	43.0	44.7	44.2
% Change Customers (yr-end)	+3	-2.8	+9

**ANNUAL RATES** Past 10 Yrs. 5 Yrs. Est'd '10-'12 of change (per sh)

	Past 10 Yrs.	5 Yrs.	Est'd '10-'12
Revenues	-9.5%	-3.0%	2.0%
"Cash Flow"	17.0%	4.0%	5.0%
Earnings	--	4.0%	8.5%
Dividends	--	--	10.0%
Book Value	-5%	4.5%	4.0%

**QUARTERLY REVENUES (\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	714.5	782.7	1128.0	655.0	3280.2
2011	641.0	674.9	1017.8	609.6	2943.3
2012	611.4	740.7	1026.5	600.6	2979.2
2013	584.2	731.6	1050	634.2	3000
2014	625	750	1075	650	3100

**EARNINGS PER SHARE <sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	d.01	.16	.75	.06	.96
2011	.01	.05	.73	d.11	.69
2012	.05	.29	.94	.07	1.35
2013	.09	.27	.89	.05	1.30
2014	.10	.30	.92	.08	1.40

**QUARTERLY DIVIDENDS PAID <sup>B</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2009	.10	.10	.10	.11	.41
2010	.11	.11	.11	.12	.45
2011	.12	.12	.12	.13	.49
2012	.13	.17	.17	.17	.64
2013	.19	.19	.19		

**BUSINESS:** NV Energy, Inc. (formerly Sierra Pacific Resources) is a holding company formed through the 7/99 merger of Sierra Pacific (now NV Energy North) and Nevada Power (now NV Energy South). Sells electricity in west central & southern Nevada & eastern California; provides gas to Reno & Sparks, NV & environs. Customers: 1.2 mill. elec., 153,000 gas. Elec. rev. breakdown: res'l, 45%; comm'l, 25%; ind'l, 27%; other, 3%. Generating sources: gas, 59%; coal, 10%; purchased, 31%. Fuel costs: 38% of revs. '12 reported deprec. rates: South, 3.2%; North, 2.9%. Has 2,700 employees. Chairman: Philip G. Satre. President & CEO: Michael W. Yackira. Inc.: NV. Address: 6226 West Sahara Ave., Las Vegas, NV 89146. Tel.: 702-402-5000. Internet: www.nvenergy.com.

**Shareholders of NV Energy have approved the takeover of the company by MidAmerican Energy.** MidAmerican, a subsidiary of Berkshire Hathaway, has agreed to pay \$23.75 in cash for each share of NV Energy. The deal still requires the approval of the Public Utilities Commission of Nevada (PUCN) and the Federal Energy Regulatory Commission. The companies are targeting the first quarter of 2014 for completion of the transaction. Due to the buyout agreement, the Timeliness rank of NV Energy stock remains suspended.

**We continue to advise NV Energy stockholders to sell their shares on the open market.** The offer is generous, at 18 times earnings. The recent price of the stock is just slightly below the takeover price, leaving very little upside potential for stockholders. Accordingly, by selling their stock now, NV Energy holders can avoid downside risk in case the deal falls through. So far, the agreement has not generated much controversy, but an unfavorable regulatory outcome cannot be ruled out.

**NV Energy North has revised its rate**

**filings.** This case was required by state regulatory law. The utility is now seeking an electric rate decrease of \$4.7 million (0.7%) and a gas tariff hike of \$6.0 million (6.7%). (The electric request is based on a reallocation of debt between the electric and gas businesses and a reduction in operating and maintenance costs.) NV Energy filed for returns on equity of 10.4% for electricity and 10.35% for gas, based on a common-equity ratio of 47%. An order is expected in December, with new rates taking effect at the start of 2014.

**NV Energy is asking the PUCN for approval to combine its two utilities into one.** The company is building a transmission line to connect NV Energy North and NV Energy South, which would enable it to operate the utilities as one entity. A ruling is expected in March of 2014.

**We estimate that earnings will decline a bit this year.** Weather patterns were favorable in 2012, and NV Energy is incurring costs related to the pending takeover. These reduced profits by \$0.04 a share in the second quarter. We figure that earnings will exceed the 2012 level in 2014.

*Paul E. Debbas, CFA November 1, 2013*

(A) Diluted EPS. Excl. gains (losses) from disc. ops.: '00, 8¢; '01, 31¢; '03, (5¢); '04, (3¢); non-rec. gain (loss): '04, (21¢); '06, 20¢. '11 EPS don't add due to rounding. Next earnings report due late Feb. (B) Div'd reinstated 7/07. Div'ds historically paid mid-Mar., June, Sept., & Dec. (C) Div'd reinv. plan avail. (D) Incl. intang. In '12: \$6.77/sh. (E) In mill. (F) Rate base: Net orig. cost. Rate allowed on com. eq. for NV Energy North in '08: 10.6%; NV Energy South in '12: 10%; earned on avg. com. eq., '12: 9.2%. Reg. Climate: Avg. (F) NV Energy South only.

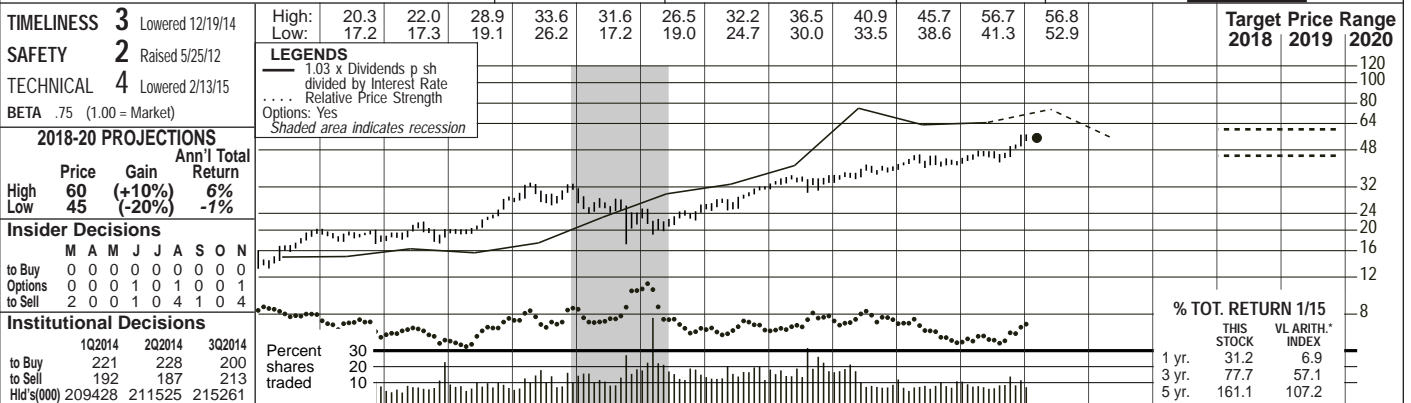
**Company's Financial Strength** B+  
**Stock's Price Stability** 90  
**Price Growth Persistence** 90  
**Earnings Predictability** 60

**To subscribe call 1-800-833-0046.**



# NORTHEAST UTILITIES NYSE-NU

RECENT PRICE **54.68** P/E RATIO **18.9** (Trailing: 21.3; Median: 18.0) RELATIVE P/E RATIO **1.03** DIV'D YLD **3.1%** VALUE LINE



Year	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Price	33.91	40.86	52.82	40.89	47.53	51.82	41.85	44.64	37.27	37.22	30.97	27.76	25.21	19.98	23.16	<b>24.40</b>	<b>24.85</b>	<b>25.55</b>
Gain	5.68	3.39	10.48	6.32	5.80	5.00	5.46	3.69	4.82	6.16	4.96	5.68	4.88	4.03	5.22	<b>4.80</b>	<b>5.20</b>	<b>5.60</b>
d1.14	.10	.40	.45	.53	.58	.63	.68	.73	.78	.83	.95	1.03	1.10	1.32	1.47	1.57	<b>1.67</b>	<b>1.78</b>
Div'd	2.50	2.88	3.40	3.86	4.31	4.85	5.89	5.49	7.14	8.06	5.17	5.41	6.08	4.69	4.62	<b>5.35</b>	<b>5.80</b>	<b>6.65</b>
Book Value	15.80	15.43	16.27	17.33	17.73	17.80	18.46	18.14	18.65	19.38	20.37	21.60	22.65	29.41	30.49	<b>31.40</b>	<b>32.50</b>	<b>33.70</b>
Common Shs	131.87	143.82	130.13	127.56	127.70	129.03	131.59	154.23	156.22	155.83	175.62	176.45	177.16	314.05	315.27	<b>317.00</b>	<b>318.00</b>	<b>319.00</b>
P/E Ratio	--	--	14.1	16.1	13.4	20.8	19.8	27.1	18.7	13.7	12.0	13.4	15.4	19.9	16.9	17.9	<b>14.0</b>	<b>14.0</b>
Relative P/E	--	--	.72	.88	.76	1.10	1.05	1.46	.99	.82	.80	.85	.97	1.27	.95	.94	<b>1.03</b>	<b>1.03</b>
Div'd Yield	.6%	1.9%	2.3%	3.0%	3.5%	3.3%	3.5%	3.3%	2.6%	3.2%	4.2%	3.6%	3.2%	3.5%	3.5%	3.4%	<b>3.1%</b>	<b>3.1%</b>

CAPITAL STRUCTURE as of 9/30/14		5507.3	6884.4	5822.2	5800.1	5439.4	4898.2	4465.7	6273.8	7301.2	7741.9	<b>7900</b>	<b>8150</b>	Revenues per sh	27.75
Total Debt \$9469.5 mill. Due in 5 Yrs \$3552.1 mill.		128.5	126.2	251.5	296.2	335.6	377.8	400.3	533.0	793.7	827.1	<b>910</b>	<b>985</b>	"Cash Flow" per sh	6.75
LT Debt \$8167.0 mill. LT Interest \$361.8 mill.		30.8%	--	30.3%	29.7%	34.9%	36.6%	29.9%	34.0%	35.0%	36.2%	<b>35.0%</b>	<b>35.0%</b>	Earnings per sh A	3.75
(LT interest earned: 4.5x)		17.4%	21.5%	13.9%	15.8%	4.6%	7.1%	8.6%	2.3%	1.4%	<b>4.0%</b>	<b>4.0%</b>	<b>4.5%</b>	Div'd Decl'd per sh B	2.10
Leases, Uncapitalized Annual rentals \$20.1 mill.		63.2%	58.7%	59.2%	60.4%	57.2%	55.1%	53.4%	43.7%	44.3%	<b>44.5%</b>	<b>45.0%</b>	<b>45.5%</b>	Cap'l Spending per sh C	6.25
Pension Assets-12/13 \$3985.9 mill.		35.1%	39.7%	39.2%	38.1%	41.5%	43.6%	45.3%	55.4%	54.8%	<b>54.5%</b>	<b>54.0%</b>	<b>54.0%</b>	Book Value per sh C	38.00
Oblig. \$4676.5 mill.		6923.2	7052.0	7431.1	7926.2	8629.5	8741.8	8856.0	16675	17544	<b>18275</b>	<b>19125</b>	<b>19925</b>	Common Shs Outst'g D	322.00
Pfd Stock \$155.6 mill. Pfd Div'd \$7.6 mill.		6417.2	6242.2	7229.9	8207.9	8840.0	9567.7	10403	16605	17576	<b>18725</b>	<b>19975</b>	<b>21425</b>	Avg Ann'l P/E Ratio	14.0
Incl. 2,324,000 shs \$1.90-\$3.28 rates (\$50 par) not subject to mandatory redemption.		3.5%	2.9%	5.0%	5.4%	5.4%	5.8%	5.9%	4.2%	5.5%	<b>5.5%</b>	<b>5.5%</b>	<b>6.0%</b>	Relative P/E Ratio	.90
Common Stock 316,799,371 shs. as of 10/31/14		5.0%	4.3%	8.3%	9.4%	9.1%	9.6%	9.7%	5.7%	8.1%	<b>8.0%</b>	<b>8.5%</b>	<b>9.0%</b>	Avg Ann'l Div'd Yield	4.0%
MARKET CAP: \$17 billion (Large Cap)		5.1%	4.3%	8.4%	9.6%	9.2%	9.8%	9.8%	5.7%	8.2%	<b>8.0%</b>	<b>9.0%</b>	<b>9.0%</b>		

ELECTRIC OPERATING STATISTICS			
	2011	2012	2013
% Change Retail Sales (KWH)	-1.2	+47.0	+1.0
Avg. Indust. Use (MWH)	624	NA	NA
Avg. Indust. Revs. per KWH (c)	NA	NA	NA
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Winter (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+4	+59.8	NA

Fixed Charge Cov. (%)	291	320	427
ANNUAL RATES			
of change (per sh)	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
Revenues	-7.0%	-10.5%	3.0%
"Cash Flow"	-4.5%	-5%	5.5%
Earnings	6.0%	9.0%	8.0%
Dividends	9.5%	11.0%	7.0%
Book Value	5.0%	8.0%	4.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	1100	1629	1861	1684	6273.8
2013	1995	1636	1893	1777	7301.2
2014	2291	1678	1892	1881	7741.9
2015	<b>2250</b>	<b>1750</b>	<b>2000</b>	<b>1900</b>	<b>7900</b>
2016	<b>2350</b>	<b>1800</b>	<b>2050</b>	<b>1950</b>	<b>8150</b>

Cal-endar	EARNINGS PER SHARE A				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.56	.15	.66	.55	1.89
2013	.72	.54	.66	.56	2.49
2014	.74	.40	.74	.69	2.58
2015	<b>.80</b>	<b>.60</b>	<b>.80</b>	<b>.65</b>	<b>2.85</b>
2016	<b>.85</b>	<b>.65</b>	<b>.85</b>	<b>.70</b>	<b>3.05</b>

Cal-endar	QUARTERLY DIVIDENDS PAID B				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.275	.275	.275	.275	1.10
2012	.294	.343	.343	.343	1.32
2013	.3675	.3675	.3675	.3675	1.47
2014	.3925	.3925	.3925	.3925	1.57
2015	.4175				

**Northeast Utilities changed its name to Eversource Energy shortly after this report went to press.** The company wanted to brand all of its utility subsidiaries under the Eversource name, and began doing business under the new name in early February. The stock was expected to begin trading under its new name and ticker symbol (ES) on February 19th.

**Connecticut Light & Power received a rate increase.** Tariffs were raised by \$134.1 million (13.9%), based on a return of 9.17% on a common-equity ratio of 50.38%. The utility's allowed ROE for the first 12 months following the rate order is just 9.02% as a penalty for what the regulators deemed inadequate responses to storms in 2011. New tariffs took effect on December 1st. CL&P has not been earning an adequate ROE, so rate relief was sorely needed. The order includes a regulatory mechanism that decouples revenues and volume.

**NSTAR Gas has a rate case pending in Massachusetts, and another gas filing is upcoming.** The utility is seeking its first base rate hike in more than 20 years. It filed for an increase of \$45.9 million

(10.9%), based on a return of 10.25% on a common-equity ratio of 52.94%. New tariffs will take effect at the start of 2016. Yankee Gas in Connecticut will file a rate application in the second quarter.

**We estimate solid earnings increases this year and next.** Rate relief should help. Capital spending on electric transmission is another factor. NU's transmission budget for 2015 through 2018 is \$3.9 billion. And the company continues to effect cost reductions stemming from its merger with NSTAR three years ago. Our 2015 earnings estimate is within NU's targeted range of \$2.75-\$2.90 a share.

**The board of directors has increased the dividend.** The board boosted the annual disbursement by \$0.10 a share (6.4%). This is within the company's targeted growth rate of 6%-8% a year.

**This stock's dividend yield is a cut below the mean for utilities.** This reflects the company's superior dividend growth prospects. Like most utility issues, the recent price is within the 2018-2020 Target Price Range, so total return potential is low.

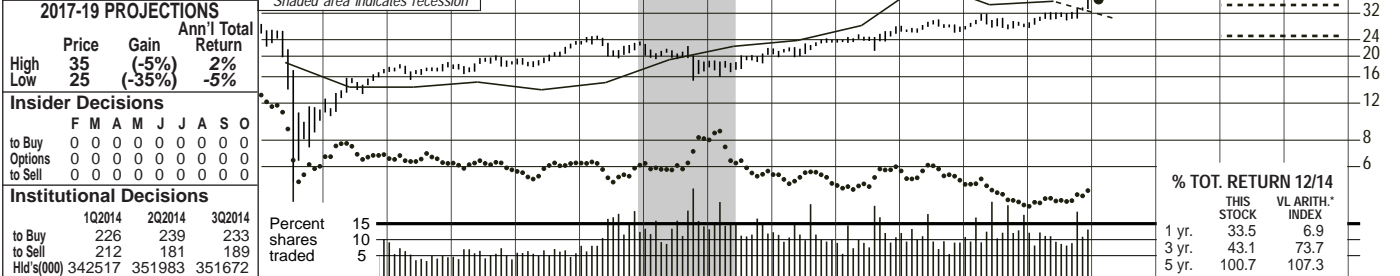
*Paul E. Debbas, CFA February 20, 2015*

(A) Diluted EPS. Excl. nonrec. gains (losses): '02, 10c; '03, (.32c); '04, (.7c); '05, (\$1.36); '08, (19c); '10, 9c. '12 EPS don't add due to chng. in shs., '13 & '14 due to rounding. Next earnings report due early May. (B) Div'ds historically paid late Mar., June, Sept., & Dec. (C) Div'd reinvestment plan avail. (D) Incl. def'd chgs. In '13: \$23.09/sh. (E) Rate allowed on com. eq. in MA: '11, 9.6%; in CT: (elec.) '15, 9.02% (gas) '11, 8.83%; in NH: '10, 9.67%; earn. on avg. com. eq., '13: 8.3%. Regul. Clim.: CT, Below Avg.; NH, Avg.; MA, Above Avg.

# XCEL ENERGY NYSE-XEL

RECENT PRICE **37.27** P/E RATIO **18.8** (Trailing: 19.2; Median: 14.0) RELATIVE P/E RATIO **1.02** DIV'D YLD **3.4%** VALUE LINE

TIMELINESS <b>3</b> Raised 12/27/13	High: 17.4	18.8	20.2	23.6	25.0	22.9	21.9	24.4	27.8	29.9	31.8	37.6		Target Price Range
SAFETY <b>2</b> Raised 5/14/04	Low: 10.4	15.5	16.5	17.8	19.6	15.3	16.0	19.8	21.2	25.8	26.8	27.3		2017 2018 2019
TECHNICAL <b>3</b> Lowered 1/30/15	<p>LEGENDS          — 0.76 x Dividends p sh divided by Interest Rate          ... Relative Price Strength          Options: Yes          Shaded area indicates recession</p>													
BETA .65 (1.00 = Market)														



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
18.46	18.42	34.11	43.56	23.89	19.90	20.84	23.86	24.16	23.40	24.69	21.08	21.38	21.90	20.76	21.92	22.85	23.60	Revenues per sh	26.25
4.30	4.13	4.12	5.09	3.14	3.35	3.27	3.28	3.61	3.45	3.50	3.48	3.51	3.79	4.00	4.10	4.20	4.60	"Cash Flow" per sh	5.25
1.84	1.43	1.60	2.27	.42	1.23	1.27	1.20	1.35	1.35	1.46	1.49	1.56	1.72	1.85	1.91	1.95	2.05	Earnings per sh <sup>A</sup>	2.50
1.43	1.45	1.48	1.50	1.13	.75	.81	.85	.88	.91	.94	.97	1.00	1.03	1.07	1.11	1.20	1.26	Div'd Decl'd per sh <sup>B</sup>	1.45
2.99	13.87	3.63	7.40	6.04	2.49	3.19	3.25	4.00	4.89	4.66	3.91	4.60	4.53	5.27	6.82	5.70	6.65	Cap'l Spending per sh	5.25
16.25	16.42	16.37	17.95	11.70	12.95	12.99	13.37	14.28	14.70	15.35	15.92	16.76	17.44	18.19	19.21	20.05	20.90	Book Value per sh <sup>C</sup>	24.00
152.70	155.73	339.79	345.02	398.71	398.96	400.46	403.39	407.30	428.78	453.79	457.51	482.33	486.49	487.96	497.97	506.00	508.00	Common Shs Outst'g <sup>D</sup>	514.00
15.2	16.6	14.3	12.4	NMF	11.6	13.6	15.4	14.8	16.7	13.7	12.7	14.1	14.2	14.8	15.0	16.1	16.1	Avg Ann'l P/E Ratio	12.5
.79	.95	.93	.64	NMF	.66	.72	.82	.80	.89	.82	.85	.90	.89	.94	.84	.85	.85	Relative P/E Ratio	.80
5.1%	6.1%	6.4%	5.3%	6.6%	5.2%	4.7%	4.6%	4.4%	4.0%	4.7%	5.1%	4.5%	4.2%	3.9%	3.9%	3.8%	3.8%	Avg Ann'l Div'd Yield	4.7%

CAPITAL STRUCTURE as of 9/30/14		8345.3	9625.5	9840.3	10034	11203	9644.3	10311	10655	10128	10915	11550	12000	Revenues (\$mill)	13500	
Total Debt \$12456 mill. Due in 5 Yrs \$3564.6 mill.		526.9	499.0	568.7	575.9	645.7	685.5	727.0	841.4	905.2	948.2	985	1045	Net Profit (\$mill)	1260	
LT Debt \$11502 mill. LT Interest \$551.8 mill.		23.2%	25.8%	24.2%	33.8%	34.4%	35.1%	37.5%	35.8%	33.2%	33.8%	35.0%	35.0%	Income Tax Rate	35.0%	
Incl. \$179.4 mill. capitalized leases. (LT interest earned: 3.5x)		10.9%	8.5%	9.8%	12.5%	15.9%	16.8%	11.7%	9.4%	10.8%	13.4%	14.0%	10.0%	AFUDC % to Net Profit	10.0%	
Leases, Uncapitalized Annual rentals \$240.7 mill.		55.0%	51.7%	52.1%	49.7%	52.2%	51.6%	53.1%	51.1%	53.3%	53.3%	53.0%	53.0%	Long-Term Debt Ratio	52.5%	
Pension Assets-12/13 \$3010.1 mill. Oblig. \$3440.7 mill.		44.1%	47.3%	47.0%	49.4%	47.1%	47.7%	46.3%	48.9%	46.7%	46.7%	47.0%	46.5%	Common Equity Ratio	47.5%	
Pfd Stock None		11801	11398	12371	12748	14800	15277	17452	17331	19018	20477	21650	22975	Total Capital (\$mill)	25800	
Common Stock 505,685,923 shs. as of 10/24/14		14096	14696	15549	16676	17689	18508	20663	22353	23809	26122	27875	29950	Net Plant (\$mill)	34000	
MARKET CAP: \$19 billion (Large Cap)		6.2%	6.2%	6.2%	6.3%	6.0%	6.2%	5.7%	6.5%	6.1%	6.0%	6.0%	6.0%	Return on Total Cap'l	6.0%	
ELECTRIC OPERATING STATISTICS		9.9%	9.1%	9.6%	9.0%	9.1%	9.3%	8.9%	9.9%	10.2%	9.9%	9.5%	10.0%	Return on Shr. Equity	10.0%	
% Change Retail Sales (KWH)		10.0%	9.2%	9.7%	9.1%	9.2%	9.4%	8.9%	9.9%	10.2%	9.9%	9.5%	10.0%	Return on Com Equity <sup>E</sup>	10.0%	
Large C & I Use (MWH)		3.9%	2.9%	3.6%	3.1%	3.8%	3.7%	3.6%	4.3%	4.7%	4.5%	4.0%	4.0%	Retained to Com Eq	4.0%	
Large C & I Revs. per KWH (¢)		62%	69%	63%	66%	59%	61%	59%	56%	54%	54%	61%	61%	All Div'ds to Net Prof	59%	
Capacity at Peak (Mw)		<p><b>BUSINESS:</b> Xcel Energy Inc. is the parent of Northern States Power, which supplies electricity to Minnesota, Wisconsin, North Dakota, South Dakota &amp; Michigan; &amp; gas to Minnesota, Wisconsin, North Dakota &amp; Michigan; Public Service of Colorado, which supplies electricity &amp; gas to Colorado; &amp; Southwestern Public Service, which supplies electricity to Texas &amp; New Mexico. Customers: 3.5 mill. electric, 1.9 mill. gas. Elec. rev. breakdown: residential, 32%; sm. comm'l &amp; ind'l, 36%; lg. comm'l &amp; ind'l, 19%; other, 13%. Generating sources not available. Fuel costs: 47% of revs. '13 reported depr. rate: 2.9%. Has 11,600 employees. Chairman, Pres. &amp; CEO: Ben Fowke. Inc.: MN. Address: 414 Nicollet Mall, Minneapolis, MN 55401. Tel.: 612-330-5500. Internet: www.xceleenergy.com.</p>														
Peak Load, Summer (Mw)		<p><b>Xcel Energy's utility subsidiary in Minnesota is awaiting an order on its multiyear rate application.</b> Northern States Power (NSP) is seeking rate hikes of \$142.2 million for 2014 and \$106.0 million for 2015, based on a return of 10.25% on a 52.5% common-equity ratio. (NSP is now collecting an interim tariff hike of \$127 million.) An administrative law judge has recommended increases of \$73.6 million in 2014 and \$122.4 million in 2015, based on a 9.77% return on a 52.5% common-equity ratio. The commission's order is expected in the second quarter.</p>														
Annual Load Factor (%)		<p><b>The Minnesota commission is examining the prudence of an uprate and life extension for a nuclear plant.</b> The original estimate of this project was \$320 million; the final cost was \$665 million. If any portion of this spending is disallowed, Xcel would have to take a writedown.</p>														
% Change Customers (yr-end)		<p><b>The company is seeking electric rate hikes in other states.</b> Public Service of Colorado is asking for an electric increase of \$107.2 million, based on a return of 10.25% on a common-equity ratio of 56%. On the other hand, the commission's staff and Office of Consumer Counsel are pro-</p>														

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	2817	2438	2832	2568	10655
2012	2578	2275	2724	2551	10128
2013	2783	2579	2822	2731	10915
2014	3203	2685	2870	2792	11550
2015	3200	2750	3100	2950	12000

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.42	.33	.69	.29	1.72
2012	.38	.38	.81	.29	1.85
2013	.48	.40	.73	.30	1.91
2014	.52	.39	.73	.31	1.95
2015	.50	.44	.78	.33	2.05

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.253	.253	.26	.26	1.03
2012	.26	.26	.27	.27	1.06
2013	.27	.27	.28	.28	1.10
2014	.28	.30	.30	.30	1.18
2015	.30				

(A) Diluted EPS. Excl. nonrec. gain (loss): '02, (\$6.27); '10, 5¢; gains (losses) on disc. ops.: '03, 27¢; '04, (30¢); '05, 3¢; '06, 1¢; '09, (1¢); '10, 1¢. '11 & '12 EPS don't add due to round-ing. Next egs. report due late Apr. (B) Div'ds histor. paid mid-Jan., Apr., July, and Oct. '13 Div'd reinvestment plan avail. (C) Incl. intang. In '13: \$5.04/sh. (D) In mill. (E) Rate base: Varies. Rate all'd on com. eq.: MN '13 9.83%; WI '15 10.2%; CO '14 (elec.) 9.72%; CO '07 (gas) 10.25%; TX '14 10.4%; earned on avg. com. eq., '13: 10.3%. Regulatory Climate: Avg.

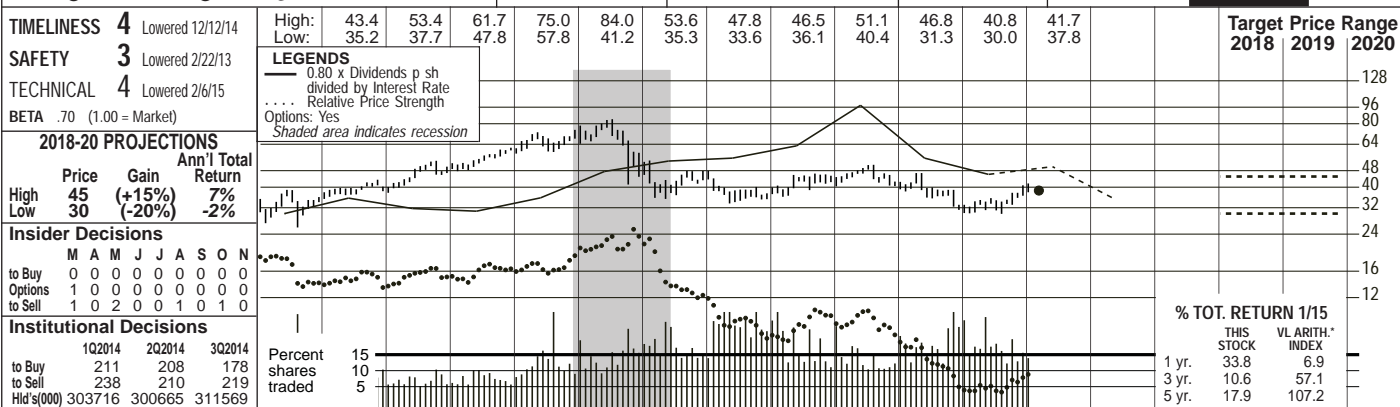
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Company's Financial Strength B++  
 Stock's Price Stability 100  
 Price Growth Persistence 60  
 Earnings Predictability 100

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# FIRSTENERGY NYSE-FE

RECENT PRICE **38.62** P/E RATIO **14.3** (Trailing: 15.4 Median: 15.0) RELATIVE P/E RATIO **0.78** DIV'D YLD **3.7%** VALUE LINE



1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC 18-20	
27.19	31.31	26.88	40.83	37.31	37.76	36.35	36.03	42.00	44.70	41.70	43.76	38.87	36.57	35.60	36.10	36.60	37.55	Revenues per sh	40.25
6.89	7.28	5.48	6.45	4.79	7.60	7.55	7.22	8.34	9.04	8.80	8.50	5.75	6.05	6.30	5.55	6.25	6.40	"Cash Flow" per sh	7.00
2.50	2.69	2.84	2.54	1.47	2.77	2.84	3.82	4.22	4.38	3.32	3.25	1.88	2.13	2.97	2.10	2.75	2.80	Earnings per sh <sup>A</sup>	3.00
1.50	1.50	1.50	1.50	1.50	1.91	1.71	1.85	2.05	2.20	2.20	2.20	2.20	2.20	1.65	1.44	1.44	1.48	Div'd Decl'd per sh <sup>B</sup>	1.60
2.69	2.74	2.86	3.35	2.60	2.57	3.66	4.12	5.36	9.47	7.23	6.44	5.45	7.09	6.90	8.60	6.95	6.80	Cap'l Spending per sh	7.50
19.63	20.72	24.86	23.92	25.13	26.04	27.86	28.30	29.45	27.17	28.08	28.03	31.75	31.29	30.32	31.05	32.35	33.70	Book Value per sh <sup>C</sup>	37.75
232.45	224.53	297.64	297.64	329.84	329.84	329.84	319.21	304.84	304.84	304.84	304.84	418.22	418.22	418.63	421.00	423.50	426.00	Common Shs Outst'g <sup>D</sup>	433.50
11.3	9.2	10.9	13.0	22.5	14.1	16.1	14.2	15.6	15.6	13.0	11.7	22.4	21.1	13.1	16.1	16.1	16.1	Avg Ann'l P/E Ratio	12.5
.64	.60	.56	.71	1.28	.74	.86	.77	.83	.94	.87	.74	1.41	1.34	.74	.85	.85	.85	Relative P/E Ratio	.80
5.3%	6.1%	4.8%	4.6%	4.5%	4.9%	3.7%	3.4%	3.1%	3.2%	5.1%	5.8%	5.2%	4.9%	4.3%	4.3%	4.3%	4.3%	Avg Ann'l Div'd Yield	4.3%
<b>CAPITAL STRUCTURE as of 9/30/14</b>																			
Total Debt \$21538 mill. Due in 5 Yrs \$8875 mill.																			
LT Debt \$18531 mill. LT Interest \$965 mill.																			
Incl. \$154 mill. capitalized leases.																			
(LT interest earned: 2.4x)																			
<b>Leases, Uncapitalized Annual rentals \$202 mill.</b>																			
<b>Pension Assets-12/13 \$6171 mill.</b>																			
<b>Oblig. \$8263 mill.</b>																			
<b>Pfd Stock None</b>																			
<b>Common Stock 420,792,515 shs.</b>																			
<b>as of 10/31/14</b>																			
<b>MARKET CAP: \$16 billion (Large Cap)</b>																			
<b>ELECTRIC OPERATING STATISTICS</b>																			
% Change Retail Sales (KWH)																			
Avg. Indust. Use (MWH)																			
Avg. Indust. Revs. per KWH (c)																			
Capacity at Peak (Mw)																			
Peak Load, Summer (Mw)																			
Annual Load Factor (%)																			
% Change Customers (yr-end)																			
Fixed Charge Cov. (%)																			

2011	2012	2013
+1	+3.5	+9
NMF	NMF	NMF
NA	NA	NA
NA	NA	NA
NA	NA	NA
NA	NA	NA
NA	NA	NA
206	236	294
Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
5%	-2.0%	1.0%
1.0%	-6.0%	2.0%
-	-11.0%	3.5%
3.0%	-	-3.5%
2.5%	2.0%	3.0%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	3986	3757	4051	3500	15294
2013	3724	3512	4020	3647	14903
2014	4189	3496	3888	3627	15200
2015	4050	3750	4000	3700	15500
2016	4200	3850	4150	3800	16000

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.78	.52	1.05	d.23	2.13
2013	.51	.47	.88	1.11	2.97
2014	.34	.27	.79	.70	2.10
2015	.65	.50	.85	.75	2.75
2016	.65	.50	.90	.75	2.80

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.55	.55	.55	.55	2.20
2012	.55	.55	.55	.55	2.20
2013	.55	.55	.55	.55	2.20
2014	.36	.36	.36	.36	1.44
2015	.36	.36	.36	.36	1.44

**BUSINESS:** FirstEnergy Corp. is a holding company for Ohio Edison, Pennsylvania Power, Cleveland Electric, Toledo Edison, Metropolitan Edison, Penelec, Jersey Central Power & Light, West Penn Power, Potomac Edison, & Mon Power. Provides electric service to over 6 million customers in OH, PA, NJ, WV, MD, & NY. Acq'd Allegheny Energy 2/11. Electric revenue breakdown by customer class not available. Generating sources: coal, 44%; nuclear, 26%; purchased, 30%. Fuel costs: 43% of revenues. '13 reported deprec. rate: 2.6%. Has 15,800 employees. Chairman: Anthony J. Alexander. President & CEO: Charles E. Jones. Inc.: Ohio. Address: 76 South Main Street, Akron, Ohio 44308-1890. Tel.: 800-736-3402. Internet: www.firstenergycorp.com.

**FirstEnergy has made progress in some of its regulatory matters.** The Federal Energy Regulatory Commission granted the company's request for forward-looking tariff regulation, effective at the start of 2015. (The utility's allowed return on equity in this business is now 12.38%, but this might be lowered.) The West Virginia commission approved a settlement calling for a total rate increase of \$63 million for FirstEnergy's two utilities in the state, effective February 25th. The company's four utilities in Pennsylvania reached a settlement calling for rate hikes totaling \$293 million. A ruling is expected by May 19th. This settlement, and the order in West Virginia, were "black box" agreements in which an allowed ROE was not specified.

**Other regulatory matters are pending.** FirstEnergy is asking the Ohio commission to approve a three-year extension of its Electric Security Plan. This would include 15-year agreements through which the company's utilities in the state would purchase the output of some generating assets, including the Davis-Besse nuclear unit and the Sammis coal-fired plant. Jer-

sey Central Power & Light filed for a tariff hike of \$9.1 million, based on an 11% ROE. However, an administrative law judge recommended a cut of \$107.5 million. Each of these matters will probably be resolved within the next several weeks.

**A dividend increase is possible next year—if not sooner.** FirstEnergy is waiting for its regulatory matters to be resolved so that it can gauge the earning power of its utility operations. We estimate a dividend hike in 2016. However, we think the disbursement won't approach its previous \$2.20-a-share level, even over the 3- to 5-year period.

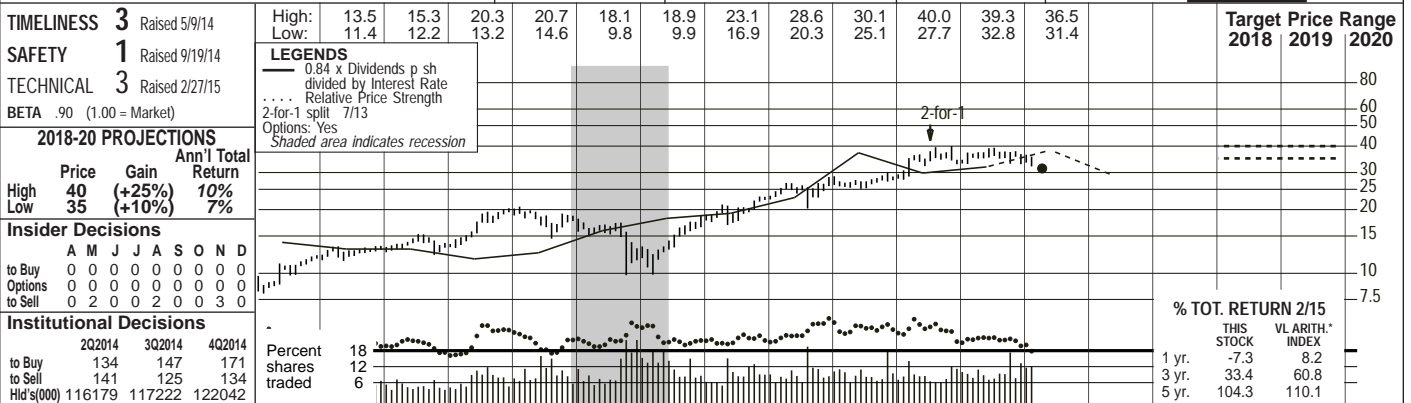
**Earnings should return to a more normal level this year, followed by a modest increase in 2016.** Last year, some unusual (but not nonrecurring) charges reduced profits. FirstEnergy's earnings growth will probably be driven by its regulated utility operations.

**The dividend yield of this untimely stock is a bit above the utility average.** With the recent price above the midpoint of our 2018-2020 Target Price Range, total return potential is unimpressive.

Paul E. Debbas, CFA February 20, 2015

# OGE ENERGY CORP. NYSE-OGE

RECENT PRICE **31.38** P/E RATIO **16.2** (Trailing: 15.8 Median: 14.0) RELATIVE P/E RATIO **0.88** DIV'D YLD **3.4%** VALUE LINE



1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
13.95	21.17	20.40	19.26	21.62	27.37	32.83	21.96	20.68	21.77	14.79	19.04	19.96	18.58	14.45	<b>12.30</b>	<b>12.75</b>	<b>13.45</b>	Revenues per sh	<b>15.00</b>
2.03	2.07	1.81	1.87	1.82	1.87	1.94	2.23	2.39	2.40	2.69	3.01	3.31	3.69	3.46	<b>3.40</b>	<b>3.40</b>	<b>3.40</b>	"Cash Flow" per sh	<b>4.00</b>
.97	.95	.65	.72	.87	.89	.92	1.23	1.32	1.25	1.33	1.50	1.73	1.79	1.94	1.98	<b>1.85</b>	<b>2.00</b>	Earnings per sh <sup>A</sup>	<b>2.25</b>
.67	.67	.67	.67	.67	.67	.67	.67	.68	.70	.71	.73	.76	.80	.85	.95	<b>1.05</b>	<b>1.16</b>	Div'd Decl'd per sh <sup>B</sup>	<b>1.55</b>
1.16	1.15	1.44	1.49	1.04	1.51	1.65	2.67	3.04	4.01	4.37	4.36	6.48	5.85	4.99	<b>2.85</b>	<b>2.75</b>	<b>2.80</b>	Cap'l Spending per sh	<b>2.50</b>
6.55	6.83	6.67	6.27	6.87	7.14	7.59	8.79	9.16	10.14	10.52	11.73	13.06	14.00	15.30	<b>16.25</b>	<b>17.10</b>	<b>17.95</b>	Book Value per sh <sup>C</sup>	<b>20.25</b>
155.73	155.84	155.98	157.00	174.80	180.00	181.20	182.40	183.60	187.00	194.00	195.20	196.20	197.60	198.50	<b>199.50</b>	<b>200.00</b>	<b>200.50</b>	Common Shs Outst'g <sup>D</sup>	<b>202.00</b>
12.1	10.6	17.4	14.1	11.8	14.1	14.9	13.7	13.8	12.4	10.8	13.3	14.4	15.2	17.7	18.3	<i>Bold figures are Value Line estimates</i>		Avg Ann'l P/E Ratio	<b>17.0</b>
.69	.69	.89	.77	.67	.74	.79	.74	.73	.75	.72	.85	.90	.97	.99	.97			Relative P/E Ratio	<b>1.05</b>
5.7%	6.6%	5.9%	6.6%	6.5%	5.3%	4.9%	4.0%	3.8%	4.5%	5.0%	3.7%	3.1%	2.9%	2.5%				Avg Ann'l Div'd Yield	<b>4.1%</b>

**CAPITAL STRUCTURE as of 9/30/14**

Total Debt \$2921.1 mill. Due in 5 Yrs \$1247.0 mill.  
 LT Debt \$2509.7 mill. LT Interest \$145.3 mill.  
 (LT interest earned: 4.8x)

Leases, Uncapitalized Annual rentals \$6.7 mill.

Pension Assets-12/13 \$654.9 mill. Oblig. \$658.1 mill.

Pfd Stock None

Common Stock 199,319,096 shs.

MARKET CAP: \$6.3 billion (Large Cap)

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	+3.4	-1.8	+1.1
Avg. Indust. Use (MWH)	752	776	779
Avg. Indust. Revs. per KWH (c)	5.37	5.07	5.44
Capacity at Peak (Mw)	7115	7139	NA
Peak Load, Summer (Mw)	7057	7000	6341
Annual Load Factor (%)	52.2	51.6	NA
% Change Customers (yr-end)	+8	+1.1	+1.1

5948.2	4005.6	3797.6	4070.7	2869.7	3716.9	3915.9	3671.2	2867.7	2453.1	2550	2700	Revenues (\$mill)	3050
166.1	226.1	244.2	231.4	258.3	295.3	342.9	355.0	387.6	395.8	375	400	Net Profit (\$mill)	460
30.2%	34.8%	32.3%	30.4%	31.7%	34.9%	30.7%	26.0%	24.9%	30.4%	30.0%	30.0%	Income Tax Rate	30.0%
1.3%	3.8%	1.6%	1.7%	9.1%	5.7%	9.0%	2.7%	2.6%	1.7%	4.0%	3.0%	AFUDC % to Net Profit	2.0%
49.5%	45.6%	44.4%	53.3%	50.6%	50.8%	51.6%	50.7%	43.1%	46.0%	44.5%	45.0%	Long-Term Debt Ratio	48.5%
50.5%	54.4%	55.6%	46.7%	49.4%	49.2%	48.4%	49.3%	56.9%	54.0%	55.5%	55.0%	Common Equity Ratio	51.5%
2726.6	2950.1	3025.5	4058.6	4129.7	4652.5	5300.4	5615.8	5337.2	6000	6175	6555	Total Capital (\$mill)	7975
3567.4	3867.5	4246.3	5249.8	5911.6	6464.4	7474.0	8344.8	6672.8	6979.9	7220	7465	Net Plant (\$mill)	8300
7.6%	9.1%	9.5%	7.0%	7.9%	7.8%	7.8%	7.7%	8.6%	8.0%	7.5%	7.5%	Return on Total Cap'l	7.0%
12.1%	14.1%	14.5%	12.2%	12.7%	12.9%	13.4%	12.8%	12.8%	12.0%	11.0%	11.0%	Return on Shr. Equity	11.0%
12.1%	14.1%	14.5%	12.2%	12.7%	12.9%	13.4%	12.8%	12.8%	12.0%	11.0%	11.0%	Return on Com Equity <sup>E</sup>	11.0%
3.4%	6.6%	7.1%	5.4%	6.0%	6.7%	7.7%	7.2%	7.3%	6.5%	5.0%	4.5%	Retained to Com Eq	3.5%
72%	53%	51%	55%	53%	48%	43%	44%	43%	47%	56%	58%	All Div'ds to Net Prof	68%

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	840.7	855.0	1113.4	862.1	3671.2
2013	901.4	734.2	723.2	508.9	2867.7
2014	560.4	611.8	754.7	526.2	2453.1
2015	<b>575</b>	<b>625</b>	<b>800</b>	<b>550</b>	<b>2550</b>
2016	<b>600</b>	<b>675</b>	<b>850</b>	<b>575</b>	<b>2700</b>

**BUSINESS:** OGE Energy Corp. is a holding company for Oklahoma Gas and Electric Company (OG&E), which supplies electricity to 815,000 customers in Oklahoma (88% of electric revenues) and western Arkansas (9%); wholesale is (3%). Owns 26.3% of Enable Midstream Partners. Acquired Transok 6/99. Electric revenue breakdown: residential, 42%; commercial, 26%; industrial, 19%; other, 13%. Generating sources: coal, 42%; gas, 32%; wind, 5%; purchased, 21%. Fuel costs: 50% of revenues. '13 reported depreciation rate (utility): 2.8%. Has 2,400 employees. Chairman & CEO: Peter B. Delaney. President: Sean Trauschke. Inc.: Oklahoma. Address: 321 North Harvey, P.O. Box 321, Oklahoma City, Oklahoma 73101-0321. Tel.: 405-553-3000. Internet: www.oge.com.

**OG&E Energy's earnings are likely to decline this year.** One reason is a probable falloff in equity income from the company's 26.3% stake in Enable Midstream Partners, an oil and gas master limited partnership. Enable has seen a decline in the rig count in its operating area, and although most of its business is fee-based, the drop in commodity prices is another negative factor. Another reason is regulatory lag at Oklahoma Gas and Electric, due to higher depreciation, unrecovered transmission costs, and the ending of a wholesale power contract. We have slashed our earnings estimate by \$0.25 a share, to \$1.85. Our revised estimate is within OGE's guidance of \$1.76-\$1.89.

**EARNINGS PER SHARE <sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.19	.48	.94	.20	1.79
2013	.12	.46	1.08	.29	1.94
2014	.25	.50	.94	.29	1.98
2015	<b>.20</b>	<b>.50</b>	<b>.95</b>	<b>.20</b>	<b>1.85</b>
2016	<b>.20</b>	<b>.55</b>	<b>1.05</b>	<b>.20</b>	<b>2.00</b>

**The utility is awaiting a ruling from the Oklahoma Corporation Commission (OCC) on its environmental compliance plan.** OG&E plans to spend \$1.1 billion through 2019 to comply with EPA mandates. The utility would recover these costs through riders on customers' bills. After the OCC has issued its decision, OG&E will file a general rate case (probably in the June quarter) to address the aforementioned reasons for regulatory lag.

**We look for earnings to recover next year.** We assume reasonable regulatory treatment, and that the contribution from Enable will be greater than in 2015 (but not back to the 2014 level).

**OG&E still intends to increase the dividend at an annual rate of 10% through 2019.** We note that the percentage decline in expected distributions from Enable isn't nearly as large as that of expected equity income. In addition, OGE's low payout ratio and solid finances give the board of directors the wherewithal to increase the disbursement rapidly.

**This high-quality stock is suitable for investors seeking dividend growth.** The quotation has fallen 12% so far in 2015, which has been a weak year for most utility issues. Even after the pullback, though, the dividend yield is a cut below the utility average.

**QUARTERLY DIVIDENDS PAID <sup>B</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.1875	.1875	.1875	.1875	.75
2012	.19675	.19675	.19675	.19675	.79
2013	.20875	.20875	.20875	.20875	.84
2014	.225	.225	.225	.25	.93
2015	.25				

**Paul E. Debbas, CFA**      *March 20, 2015*

Company's Financial Strength	A+
Stock's Price Stability	90
Price Growth Persistence	90
Earnings Predictability	95

(A) Diluted EPS. Excl. nonrecurring losses: '02, '02c; '03, '7c; '04, '3c; gains on discontinued operations: '02, '6c; '05, '25c; '06, '20c. '13 EPS don't add due to rounding. Next earnings report due early May. (B) Div'ds historically paid in late Jan., Apr., July, & Oct. ■ Div'd reinvestment plan available. (C) Incl. deferred charges. In '13: \$1.91/sh. (D) In millions, adj. for split. (E) Rate base: Net original cost. Rate allowed on com. eq. in Oklahoma in '12: 10.2%; in Arkansas in '11: 9.95%; earned on avg. com. eq., '13: 13.2%. Regulatory Climate: Average.

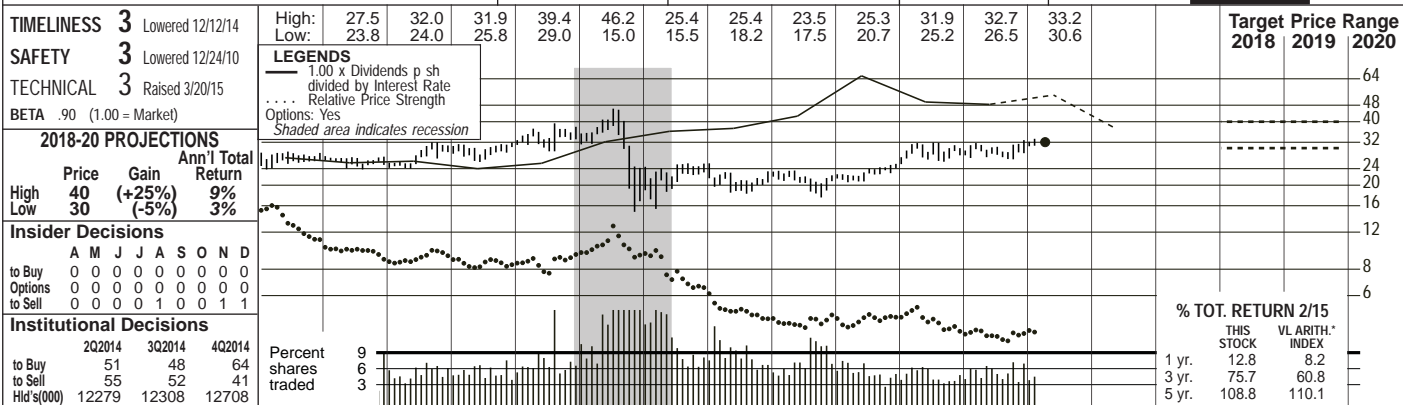
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# OTTER TAIL CORP. NDQ-OTTR

RECENT PRICE **31.95** P/E RATIO **19.6** (Trailing: 20.4 Median: 23.0) RELATIVE P/E RATIO **1.07** DIV'D YLD **3.8%**

**VALUE LINE**



2018-20 PROJECTIONS																	Target Price Range		
Price	Gain	Ann'l Total															2018	2019	2020
High	Low	Return																	
40	+25%	9%															32	38	44
30	-5%	3%															24	20	16

1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016																	© VALUE LINE PUB. LLC 18-20		
19.48	23.45	26.53	27.75	29.28	30.45	35.59	37.43	41.50	37.06	29.03	31.08	29.86	23.76	24.63	21.48	<b>23.95</b>	<b>24.60</b>	Revenues per sh	30.35
2.91	3.21	3.40	3.44	3.30	2.88	3.35	3.39	3.55	2.81	2.76	2.60	2.36	2.71	3.02	3.09	<b>3.40</b>	<b>3.75</b>	"Cash Flow" per sh	4.65
1.45	1.60	1.68	1.79	1.51	1.50	1.78	1.69	1.78	1.09	.71	.38	.45	1.05	1.37	1.55	<b>1.75</b>	<b>1.90</b>	Earnings per sh <sup>A</sup>	2.35
.99	1.02	1.04	1.06	1.08	1.10	1.12	1.15	1.17	1.19	1.19	1.19	1.19	1.19	1.19	1.21	<b>1.23</b>	<b>1.25</b>	Div'd Decl'd per sh <sup>B</sup>	1.32
1.37	1.85	2.17	2.95	1.97	1.72	2.04	2.35	5.43	7.51	4.95	2.38	2.04	3.20	4.53	4.40	<b>4.45</b>	<b>4.55</b>	Cap'l Spending per sh	4.75
10.30	10.87	11.33	12.25	12.98	14.81	15.80	16.67	17.55	19.14	18.78	17.57	15.83	14.43	14.75	15.39	<b>16.05</b>	<b>16.65</b>	Book Value per sh <sup>C</sup>	18.10
23.85	23.85	24.65	25.59	25.72	28.98	29.40	29.52	29.85	35.38	35.81	36.00	36.10	36.17	36.27	37.22	<b>38.00</b>	<b>39.00</b>	Common Shs Outst'g <sup>D</sup>	42.00
13.9	13.5	16.4	16.0	17.8	17.3	15.4	17.3	19.0	30.1	31.2	55.1	47.5	21.7	21.1	18.8	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	15.0
.79	.88	.84	.87	1.01	.91	.82	.93	1.01	1.81	2.08	3.51	2.98	1.38	1.19	.99			Relative P/E Ratio	.95
4.9%	4.7%	3.8%	3.7%	4.0%	4.2%	4.1%	3.9%	3.5%	3.6%	5.4%	5.7%	5.6%	5.2%	4.1%			Avg Ann'l Div'd Yield	3.7%	

**CAPITAL STRUCTURE as of 12/31/14**  
 Total Debt \$509.5 mill. Due in 5 Yrs \$87.0 mill.  
 LT Debt \$498.5 mill. LT Interest \$28.0 mill.  
 (LT interest earned: 3.5%)

Leases, Uncapitalized Annual rentals \$7 mill.  
 Pension Assets-12/14 \$244.6 mill. Oblig. \$311.7 mill.

Pfd Stock None

Common Stock 37,363,740 shs. as of 2/13/15  
 MARKET CAP: \$1.2 billion (Mid Cap)

**ELECTRIC OPERATING STATISTICS**

	2012	2013	2014
% Change Retail Sales (KWH)	-1.1	+5.8	+4.6
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (¢)	NA	NA	NA
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Winter (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	NA	NA	NA

**BUSINESS:** Otter Tail Corporation is the parent of Otter Tail Power Company, which supplies electricity to over 130,000 customers in Minnesota (50% of retail elec. revs.), North Dakota (42%), and South Dakota (8%). Electric rev. breakdown: '14: residential, 32%; commercial & farms, 37%; industrial, 25%; other, 6%. Fuel costs: 16.6% of revenues. Also has operations in manufacturing and plastics. 2014 depr. rate: 2.9%. Has 1,893 employees. Off. and dir. own 1.4% of common stock; Cascade Investment, LLC, 9.3%; Vanguard Group, Inc., 6.6%; BlackRock, Inc., 5.5% (2/15 Proxy). CEO: Edward McIntyre, Inc.: MN. Address: 215 South Cascade St., P.O. Box 496, Fergus Falls, Minnesota 56538-0496. Telephone: 866-410-8780. Internet: www.ottertail.com.

ANNUAL RATES	Past 10 Yrs	Past 5 Yrs	Est'd '12-'14 to '18-'20
of change (per sh)			
Revenues	-2.0%	-8.5%	4.5%
"Cash Flow"	-1.0%	-0.5%	8.0%
Earnings	-2.0%	2.0%	10.0%
Dividends	1.0%	-	1.5%
Book Value	1.0%	-4.5%	3.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	219.9	211.4	215.3	212.6	859.2
2013	218.0	212.4	229.8	233.1	893.3
2014	215.0	194.4	196.5	193.4	799.3
2015	225	215	230	240	910
2016	240	230	240	250	960

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.28	.19	.13	.47	1.05
2013	.41	.21	.41	.35	1.37
2014	.59	.27	.43	.28	1.55
2015	.55	.30	.50	.40	1.75
2016	.58	.35	.53	.44	1.90

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.298	.298	.298	.298	1.19
2012	.298	.298	.298	.298	1.19
2013	.298	.298	.298	.298	1.19
2014	.303	.303	.303	.303	1.21
2015	.308				

**Shares of Otter Tail have increased in price over the past six months. The company performed relatively well in 2014. Healthy results were led by the electric segment, where solid execution and the regulatory cost recovery of approved power plant environmental upgrades and transmission projects drove strong bottom-line growth. This was partly offset by less favorable results in the Manufacturing and Plastics lines.**

**The company has sold the assets of its energy and electrical construction business, Aevenia.** Otter Tail received consideration of \$25 million from Primoris AV. This move reflects the company's strategy of exiting noncore operations to focus nonutility investment exclusively in manufacturing-based businesses.

**We envision greater revenues and share earnings for Otter Tail in the current year.** Solid growth ought to continue from 2016 onward. The Electric segment should be able to further capitalize on a favorable operating environment going forward. This business will likely continue to experience growth in retail kilowatt-hour sales and rider recovery re-

venue. The company anticipates \$665 million in capital expenditures through 2019 and annual growth in the utility rate base of 8.6% (starting from the 2013 figure of \$728 million). Meanwhile, the manufacturing line should continue to benefit from greater demand from customers in recreational, lawn and garden, and energy-related end markets, though we also expect higher costs here. Elsewhere, demand for polyvinyl chloride pipe should support results at the plastics business. However, earnings here could remain soft, as higher resin costs may not be fully recovered through greater pipe prices.

**The board of directors has increased the dividend by almost 2%.** Starting with the March payout, the quarterly dividend is now \$0.3075. Modest increases are likely up ahead.

**Income-seeking accounts may find the healthy dividend yield attractive.** But this stock is just neutrally ranked for Timeliness. Appreciation potential is nothing to write home about either, as the shares are presently trading within our Target Price Range.

Michael Napoli, CFA March 20, 2015

(A) Diluted earnings. Excl. nonrecurring gains (losses): '99, 34¢; '10, (44¢); '11, 26¢; '13, 2¢; gains (losses) from discout. operations: '04, 8¢; '05, 33¢; '06, 1¢; '11, (\$1.11); '12, (\$1.22); '13, 2¢; '14, 2¢. Earnings may not sum due to rounding. Next earnings report due in May. (B) Div'ds historically paid in early March, June, Sept., and Dec. ■ Div'd reinvestment plan avail. (C) Incl. intangibles. In '14: \$42.7 mill., \$1.15/sh. (D) In mill. (E) Regulatory Climate: MN, ND, Average; SD, Above Average.

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# EXELON CORP. NYSE-EXC

RECENT PRICE **35.00**

P/E RATIO **14.4** (Trailing: 15.8; Median: 15.0)

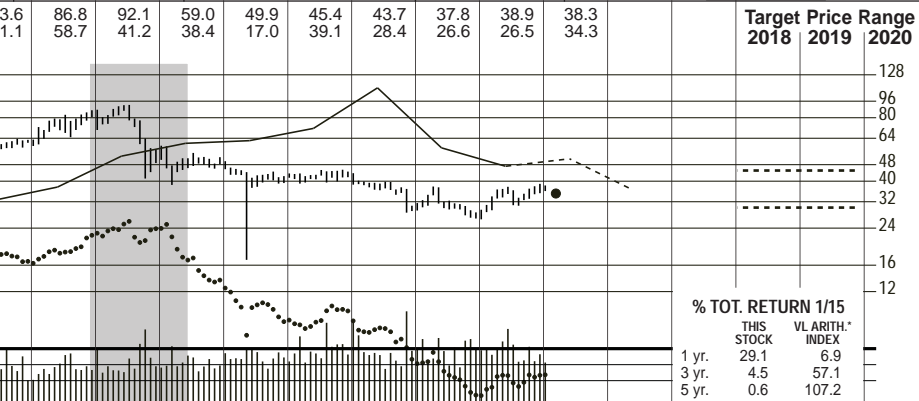
RELATIVE P/E RATIO **0.78**

DIV'D YLD **3.5%**

VALUE LINE

**TIMELINESS** 3 Lowered 9/5/14  
**SAFETY** 3 Lowered 11/23/12  
**TECHNICAL** 5 Lowered 2/6/15  
**BETA** .70 (1.00 = Market)

High: 44.9 57.5 63.6 86.8 92.1 59.0 49.9 45.4 43.7  
 Low: 30.9 41.8 51.1 58.7 41.2 38.4 17.0 39.1 28.4



**2018-20 PROJECTIONS**

	Price	Gain	Ann'l Total Return
High	45	(+30%)	10%
Low	30	(-15%)	1%

**Insider Decisions**

	M	A	M	J	A	S	O	N
to Buy	0	0	0	0	0	0	0	0
Options to Buy	2	0	0	0	0	0	0	0
to Sell	0	0	0	0	0	0	0	0

**Institutional Decisions**

	1Q2014	2Q2014	3Q2014
to Buy	322	319	333
to Sell	315	327	321
Hlds(000)	630607	686965	703571

1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	% TOT. RETURN 1/15 THIS STOCK VS. ARITH. INDEX	18-20
19.40	11.75	23.58	23.13	23.89	21.85	23.06	23.37	28.62	28.66	26.24	28.16	28.54	27.47	29.04	<b>30.70</b>	<b>30.15</b>	<b>30.95</b>	Revenues per sh	33.25
3.55	1.84	5.06	5.03	5.02	5.68	6.19	6.71	7.43	7.64	8.24	8.32	7.24	6.60	6.73	<b>6.50</b>	<b>6.95</b>	<b>7.10</b>	"Cash Flow" per sh	7.75
1.86	1.39	2.20	2.40	2.44	2.75	3.21	3.50	4.03	4.10	4.29	3.87	3.75	1.92	2.31	<b>2.10</b>	<b>2.50</b>	<b>2.60</b>	Earnings per sh <sup>A</sup>	3.25
--	--	.91	.88	.96	1.26	1.60	1.64	1.82	2.05	2.10	2.10	2.10	2.10	1.46	1.24	<b>1.24</b>	<b>1.30</b>	Div'd Decl'd per sh <sup>B</sup>	1.60
--	1.18	3.18	3.33	2.95	2.89	3.25	3.61	4.05	4.74	4.96	5.02	6.10	6.77	6.30	<b>6.75</b>	<b>7.75</b>	<b>7.05</b>	Cap'l Spending per sh	6.25
--	11.31	12.82	11.97	12.84	14.19	13.70	14.89	15.34	16.79	19.15	20.48	21.70	25.07	26.53	<b>27.60</b>	<b>28.85</b>	<b>30.10</b>	Book Value per sh <sup>C</sup>	34.75
630.20	638.01	642.01	646.63	662.00	664.20	666.00	670.00	661.00	658.00	660.00	662.00	663.00	855.00	857.00	<b>860.00</b>	<b>863.00</b>	<b>866.00</b>	Common Shs Outst'g <sup>D</sup>	903.00
--	22.4	13.2	10.5	11.8	13.0	15.4	16.5	18.2	18.0	11.5	11.0	11.3	19.1	13.4	<b>16.0</b>	<b>16.0</b>	<b>16.0</b>	Avg Ann'l P/E Ratio	11.5
--	1.46	.68	.57	.67	.69	.82	.89	.97	1.08	.77	.70	.71	1.22	.75	<b>.85</b>	<b>.85</b>	<b>.85</b>	Relative P/E Ratio	.70
--	--	3.1%	3.5%	3.4%	3.5%	3.2%	2.8%	2.5%	2.8%	4.3%	4.9%	5.0%	5.7%	4.7%	<b>3.7%</b>	<b>3.7%</b>	<b>3.7%</b>	Avg Ann'l Div'd Yield	4.2%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$22474 mill. Due in 5 Yrs \$7773 mill.  
 LT Debt \$19848 mill. LT Interest \$959 mill.  
 Includes \$648 mill. nonrecourse transition bonds.  
 (LT interest earned: 4.3x)  
**Leases, Uncapitalized** Annual rentals \$103 mill.  
**Pension Assets-12/13** \$13571 mill.  
**Oblig.** \$15459 mill.

**Pfd Stock** \$193 mill. **Pfd Div'd** \$13 mill.  
 Includes \$193 mill. in preferred securities of subsidiaries.  
**Common Stock** 859,464,772 shs.

**MARKET CAP: \$30 billion (Large Cap)**

15357	15655	18916	18859	17318	18644	18924	23489	24888	<b>26400</b>	<b>26000</b>	<b>26800</b>	Revenues (\$mill)	30000
2162.0	2370.0	2730.0	2721.0	2844.0	2567.0	2499.0	1579.0	1999.0	<b>1935</b>	<b>2185</b>	<b>2270</b>	Net Profit (\$mill)	2970
30.4%	33.7%	34.6%	32.6%	38.8%	39.2%	36.8%	32.4%	36.5%	<b>25.0%</b>	<b>32.0%</b>	<b>32.0%</b>	Income Tax Rate	32.0%
1.0%	1.6%	1.8%	1.3%	2.3%	2.1%	3.0%	5.8%	4.5%	<b>5.0%</b>	<b>4.0%</b>	<b>4.0%</b>	AFUDC % to Net Profit	3.0%
56.1%	54.2%	53.9%	53.1%	47.2%	46.8%	45.7%	45.8%	44.4%	<b>44.5%</b>	<b>44.0%</b>	<b>43.5%</b>	Long-Term Debt Ratio	42.0%
43.5%	45.4%	45.7%	46.6%	52.4%	52.9%	54.0%	53.5%	55.2%	<b>55.5%</b>	<b>55.5%</b>	<b>56.0%</b>	Common Equity Ratio	58.0%
20972	21971	22189	23726	24112	25651	26661	40057	41196	<b>42925</b>	<b>44725</b>	<b>46625</b>	Total Capital (\$mill)	54300
21981	22775	24153	25813	27341	29941	32570	45186	47330	<b>49875</b>	<b>53225</b>	<b>55950</b>	Net Plant (\$mill)	62000
12.1%	12.5%	14.1%	13.1%	13.3%	11.4%	10.6%	5.1%	5.9%	<b>5.5%</b>	<b>6.0%</b>	<b>6.0%</b>	Return on Total Cap'l	6.5%
23.5%	23.6%	26.7%	24.4%	22.3%	18.8%	17.3%	7.3%	8.7%	<b>7.5%</b>	<b>8.5%</b>	<b>8.5%</b>	Return on Shr. Equity	9.5%
23.6%	23.7%	26.9%	24.6%	22.5%	18.9%	17.3%	7.3%	8.7%	<b>7.5%</b>	<b>8.5%</b>	<b>8.5%</b>	Return on Com Equity <sup>E</sup>	9.5%
11.9%	13.0%	15.3%	12.5%	11.5%	8.7%	7.7%	NMF	3.2%	<b>3.0%</b>	<b>4.5%</b>	<b>4.5%</b>	Retained to Com Eq	5.0%
50%	45%	43%	49%	49%	54%	56%	109%	63%	<b>56%</b>	<b>49%</b>	<b>50%</b>	All Div'ds to Net Prof	49%

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-2.0	+18.9	-5
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	NMF	NMF	NMF
Capacity at Peak (Mw)	NA	NA	NA
Peak Load (Mw)	32736	32150	NA
Nuclear Capacity Factor (%)	93.3	92.7	94.1
% Change Customers (yr-end)	+3	+23.6	+6

Fixed Charge Cov. (%) 569 293 338

**BUSINESS:** Exelon Corporation is a holding company for Commonwealth Edison (3.9 mill. elec. customers in IL), PECO Energy, (1.6 mill. elec., 501,000 gas customers in PA), & Baltimore Gas and Electric (1.2 mill. elec., 656,000 gas customers in MD). Has nonregulated generating & energy-marketing ops. Acq'd Constellation Energy 3/12. Elec. rev. breakdown: res'l, 59%; small comm'l & ind'l, 24%; large comm'l & ind'l, 7%; other, 10%. Generating sources: nuclear, 57%; other, 15%; purch., 28%. Fuel costs: 43% of revs. '13 depr. rates: 2.9%-3.4% elec., 2.1% gas. Has 25,800 empls. Chairman: Mayo A. Shattuck III. Pres. & CEO: Christopher M. Crane. Inc.: PA. Address: 10 S. Dearborn St., P.O. Box 805379, Chicago, IL 60680-5379. Tel.: 312-394-7398. Internet: www.exeloncorp.com.

**ANNUAL RATES**

	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
of change (per sh)			
Revenues	2.0%	1.0%	2.5%
"Cash Flow"	3.0%	-1.0%	2.0%
Earnings	1.5%	-7.5%	3.0%
Dividends	7.5%	.5%	-2.5%
Book Value	7.0%	9.5%	5.0%

**There is good and bad news about Exelon's proposed acquisition of Pepco Holdings.** Under the agreement, Exelon would pay \$6.8 billion in cash for Pepco, the parent company of utilities in Washington, DC; the Delmarva Peninsula; and southern New Jersey. The Federal Energy Regulatory Commission and New Jersey Board of Public Utilities have each approved the combination. On the other hand, the regulatory process isn't going as well in Delaware, where the demands for concessions are far greater than what the companies have offered. The transaction has come under some criticism in Maryland and the District of Columbia, as well. This doesn't necessarily mean that the deal is doomed, and the companies' goal is to complete it in the second or third quarter. We will not include Pepco in our figures until the acquisition is final.

**Exelon has already made some moves in anticipation of the closing of the Pepco purchase.** The company executed a forward sale agreement for 57.5 million common shares and sold (or is selling) some assets to raise cash.

**We estimate a strong earnings in-**

**crease this year, followed by a more-moderate advance in 2016.** The March-quarter comparison is easy this year, as mark-to-market accounting charges on hedges reduced profits by \$0.52 a share in the first period of 2014. Exelon should benefit from moderate growth in utility income this year and next. We also think a dividend hike is possible in 2016.

**Some of Exelon's nuclear plants might be closed for economic reasons.** The company is working with officials in Illinois and New York to try to keep them open. Possible rule changes in the region's power markets would increase capacity payments to owners of merchant generating assets, and would thus be beneficial for Exelon. There are signs of long-term improvement in the power markets, and this helped Exelon stock rise 37% last year. Prices lately have declined, however, so the stock price has retreated 8% so far in 2015.

**Exelon stock has a dividend yield that is about average for a utility.** Total return potential to 2018-2020 is modest, but above that of most utility equities.

*Paul E. Debbas, CFA February 20, 2015*

**QUARTERLY REVENUES (\$ mill.)**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	4686	5954	6565	6284	23489
2013	6082	6141	6502	6163	24888
2014	7237	6024	6912	<b>6227</b>	<b>26400</b>
2015	<b>7000</b>	<b>6000</b>	<b>6900</b>	<b>6100</b>	<b>26000</b>
2016	<b>7200</b>	<b>6200</b>	<b>7100</b>	<b>6300</b>	<b>26800</b>

**EARNINGS PER SHARE <sup>A</sup>**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.54	.33	.57	.48	1.92
2013	.30	.57	.86	.58	2.31
2014	.10	.60	.92	.48	<b>2.10</b>
2015	.70	.55	.70	.55	<b>2.50</b>
2016	.70	.60	.75	.55	<b>2.60</b>

**QUARTERLY DIVIDENDS PAID <sup>B</sup>**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.525	.525	.525	.525	2.10
2012	.525	.525	.525	.525	2.10
2013	.525	.31	.31	.31	1.46
2014	.31	.31	.31	.31	1.24

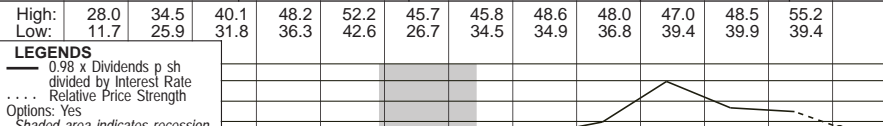
(A) Dil. eps. Excl. nonrec. gain (losses): '02, (18c); '03, (\$1.06); '05, (\$1.85); '06, (\$1.15); '09, (20c); '12, (50c); '13, (31c); '14, 23c. '12 & '13 EPS don't add due to change in shares or rounding. Next earnings report due early May. (B) Div'ds historically paid in early Mar., June, Sept., & Dec. ■ Div'd reinvestment plan avail. in IL in '11: 10.5%; in MD in '13: 9.75% elec., 9.6% gas; earned on avg. com. eq., '13: 9.1%. Regulat. Climate: PA, Avg.; IL, MD, Below Avg. (C) Incl. def'd charges. In '13: \$10.79/sh. (D) In mill., adj. for split. (E) Rate allowed on com. eq. in IL in '11: 10.5%; in MD in '13: 9.75% elec., 9.6% gas; earned on avg. com. eq., '13: 9.1%. Regulat. Climate: PA, Avg.; IL, MD, Below Avg.



# PG&E CORP. NYSE-PCG

RECENT PRICE **58.30** P/E RATIO **16.9** (Trailing: 19.7; Median: 15.0) RELATIVE P/E RATIO **0.92** DIV'D YLD **3.1%** **VALUE LINE**

TIMELINESS **3** Lowered 12/19/14  
SAFETY **3** Lowered 2/3/12  
TECHNICAL **3** Raised 11/28/14  
BETA .65 (1.00 = Market)



Target Price Range	2017	2018	2019
120			
100			
80			
64			
48			
32			
24			
20			
16			
12			
8			

**2017-19 PROJECTIONS**

Price	Gain	Ann'l Total Return
High 55	(-5%)	2%
Low 40	(-30%)	-4%

**Insider Decisions**

	F	M	A	M	J	J	A	S	O
to Buy	0	0	0	0	0	0	0	0	0
Options	0	0	0	0	0	1	0	0	0
to Sell	0	6	0	1	0	0	0	0	0

**Institutional Decisions**

	10/2014	20/2014	30/2014
to Buy	217	206	210
to Sell	203	205	186
Hlds(000)	370504	387652	390623

1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	% TOT. RETURN 12/14	THIS STOCK	VL ARITH. INDEX	17-19
52.12	57.74	67.75	63.18	32.74	25.05	26.47	31.78	36.02	37.42	40.51	36.15	35.02	36.28	34.92	34.16	35.50	35.90	37.4	6.9	41.00	
6.08	7.15	.80	5.66	1.14	4.80	5.71	7.12	7.76	8.02	8.44	8.37	8.22	8.08	7.32	6.33	7.95	7.95	44.7	73.7	9.25	
1.88	2.24	d9.21	3.02	d2.36	2.05	2.12	2.35	2.76	2.78	3.22	3.03	2.82	2.78	2.07	1.83	3.15	2.95	45.3	107.3	3.50	
1.20	1.20	1.20	--	--	--	--	1.23	1.32	1.44	1.56	1.68	1.82	1.82	1.82	1.82	1.82	1.82	4.2%	4.2%	2.10	
4.23	4.39	4.54	7.33	7.94	4.08	3.72	4.90	6.90	7.83	10.05	10.68	9.62	9.79	10.74	11.40	10.70	11.35	1.32	1.33	11.25	
21.08	19.10	8.19	11.89	9.47	10.12	20.62	19.60	22.44	24.18	25.97	27.88	28.55	29.35	30.35	31.41	33.25	34.60	4.2%	4.2%	39.25	
382.60	360.59	387.19	363.38	381.67	416.52	418.62	368.27	348.14	353.72	361.06	370.60	395.23	412.26	430.72	456.67	476.00	485.00	1.32	1.33	500.00	
16.8	13.1	--	4.8	--	9.5	13.8	15.4	14.8	16.8	12.1	13.0	15.8	15.5	20.7	23.7	14.6	14.6	1.32	1.33	13.5	
.87	.75	--	.25	--	.54	.73	.82	.80	.89	.73	.87	1.01	.97	1.32	1.33	.75	.75	4.2%	4.2%	.85	
3.8%	4.1%	4.8%	--	--	--	--	3.4%	3.2%	3.1%	4.0%	4.3%	4.1%	4.2%	4.2%	4.0%	4.0%	4.0%	4.2%	4.2%	4.4%	

**CAPITAL STRUCTURE as of 9/30/14**  
Total Debt \$14981 mill. Due in 5 yrs \$2849 mill.  
LT Debt \$14555 mill. LT Interest \$720 mill.  
Incl. \$90 mill. capitalized leases.  
(LT interest earned: 3.4x)  
Pension Assets-12/13 \$12527 mill. Oblig. \$14077 mill.  
Pfd Stock \$252 mill. Pfd Div'd \$14 mill.  
4,534,958 shs. 4.36% to 5%, cumulative and \$25 par, redeemable from \$25.75 to \$27.25; 5,784,825 shs. 5.00% to 6.00%, cumulative nonredeemable and \$25 par.  
Common Stock 475,088,027 shs. as of 10/20/14  
**MARKET CAP: \$28 billion (Large Cap)**

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-3	+6.0	+5
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	9.51	9.17	9.28
Capacity at Peak (Mw)	NMF	NMF	NMF
Peak Load, Summer (Mw)	NMF	NMF	NMF
Annual Load Factor (%)	NMF	NMF	NMF
% Change Customers (yr-end)	+4	+5	+3

**ANNUAL RATES**

	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
of change (per sh)			
Revenues	-1.5%	-1.5%	2.5%
"Cash Flow"	6.5%	-2.0%	4.0%
Earnings	9.5%	-5.5%	8.0%
Dividends	--	5.0%	2.5%
Book Value	11.0%	4.5%	4.5%

**QUARTERLY REVENUES (\$ mill.)**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	3597	3684	3860	3815	14956
2012	3641	3593	3976	3830	15040
2013	3672	3776	4175	3975	15598
2014	3891	3952	4939	4118	16900
2015	4150	4150	4850	4250	17400

**EARNINGS PER SHARE A**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.50	.91	.68	.69	2.78
2012	.66	.55	.87	d.01	2.07
2013	.55	.74	.36	.19	1.83
2014	.49	.57	1.71	.38	3.15
2015	.65	.70	1.05	.55	2.95

**QUARTERLY DIVIDENDS PAID B + †**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.455	.455	.455	.455	1.82
2012	.455	.455	.455	.455	1.82
2013	.455	.455	.455	.455	1.82
2014	.455	.455	.455	.455	1.82
2015	.455	.455	.455	.455	1.82

**BUSINESS:** PG&E Corporation is a holding company for Pacific Gas and Electric Company and nonutility subsidiaries. Supplies electricity and gas to most of northern and central California. Has 5.3 million electric and 4.4 million gas customers. Electric revenue breakdown: residential, 41%; commercial, 39%; industrial, 11%; agricultural, 8%; other, 1%. Generating sources: nuclear, 24%; hydro, 11%; gas, 8%; purchased, 57%. Fuel costs: 38% of revenues. \*13 reported depreciation rate (utility): 3.5%. Has 21,200 employees. Chairman, President & Chief Executive Officer: Anthony F. Earley, Jr. Incorporated: California. Address: One Market, Spear Tower, Suite 2400, San Francisco, California 94105. Telephone: 415-267-7000. Internet: www.pgecorp.com.

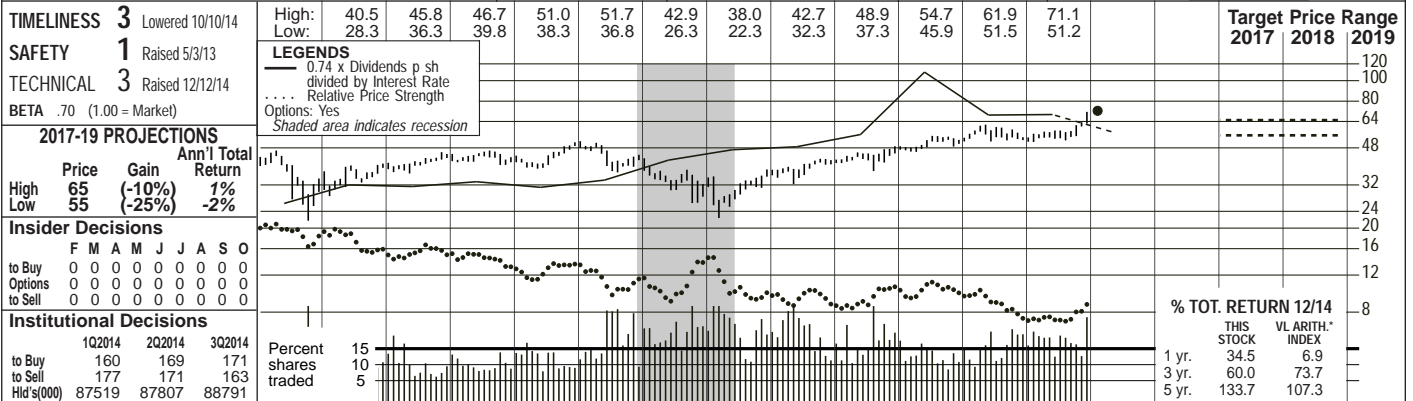
**Will 2015 be the year in which the uncertainties surrounding the explosion of a PG&E gas pipeline in San Bruno, California are finally resolved?** In September of 2010, the accident killed eight people, injured dozens more, and caused extensive property damage. Since then, the company has incurred (and continues to do so) significant pipeline-related expenses that were not recovered from customers. These costs are included in our earnings presentation, but a \$200 million reserve PG&E took for a probable fine was excluded. All told, the company has incurred (or committed to do so) \$2.7 billion in unrecovered costs. However, administrative law judges and the Safety and Enforcement Division of the California Public Utilities Commission (CPUC) are each recommending additional penalties that would raise the negative pretax impact on shareholders to more than \$4.7 billion. The company is also facing an indictment from the federal government. **Earnings are tough to predict.** This is due to uncertainties in the magnitude and timing of the unrecovered costs, as well as any insurance recoveries. (Note that our

Earnings Predictability score includes data from years before the accident.) **Wall Street appears optimistic that this problem will be resolved without excessive harm to the company's finances.** The share price rose more than 25% in 2014, and has advanced almost 10% so far in the new year. **PG&E awaits a ruling on its gas transmission and storage case.** The utility requested increases of \$555 million in 2015, \$61 million in 2016, and \$168 million in 2017. New rates will be retroactive to the start of this year. However, the discovery of some *ex parte* communications (via e-mail) between the company and the CPUC might well complicate this matter. **We believe more-attractive selections are available elsewhere.** Following the run-up in the stock price, the dividend yield is a bit below average for a utility. The payout hasn't been raised since the accident, and we expect no hike again in 2015, even if the San Bruno matter with the CPUC is concluded before yearend. Finally, the recent price is above the upper end of our 2017-2019 Target Price Range. *Paul E. Debbas, CFA January 30, 2015*

(A) Diluted EPS. Excl. nonrec. gains (losses): '99, (\$2.44); '04, \$6.95; '09, 18c; '11, (68c); '12, (15c); gain from disc. ops.: '08, 41c. Incl. nonrec. loss: '00, \$11.83. '13 EPS don't add due to rounding. Next earnings report due mid-Feb. (B) Div's historically paid in mid-Jan., Apr., July, and Oct. = Div'd reinvest. plan avail. † Shareholder investment plan avail. (C) Incl. intang. In '13: \$10.76/sh. (D) In mill. (E) Rate base: net orig. cost. Rate allowed on com. eq. in '13: 10.4%; earned on avg. com. eq., '13: 5.9%. Regulatory Climate: Above Average.

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1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
25.12	28.57	43.50	53.66	28.90	30.87	31.59	30.16	34.03	35.07	33.37	32.50	30.01	29.67	30.09	31.35	31.40	32.35	Revenues per sh	35.25
7.34	7.73	7.99	8.72	7.01	7.33	6.93	5.76	9.70	9.29	8.13	8.08	6.85	7.52	7.92	8.15	8.35	8.75	"Cash Flow" per sh	9.75
2.85	3.18	3.35	3.68	2.53	2.52	2.58	2.24	3.17	2.96	2.12	2.26	3.08	2.99	3.50	3.66	3.70	3.85	Earnings per sh A	4.25
1.23	1.33	1.43	1.53	1.63	1.73	1.83	1.93	2.03	2.10	2.10	2.10	2.10	2.10	2.67	2.23	2.33	2.44	Div'd Decl'd per sh B	2.80
3.76	4.05	7.76	12.27	9.81	7.60	5.86	6.39	7.59	9.37	9.46	7.64	7.03	8.26	8.24	9.36	9.10	9.55	Cap'l Spending per sh	9.25
25.50	26.00	28.09	29.46	29.44	31.00	32.14	34.57	34.48	35.15	34.16	32.69	33.86	34.98	36.20	38.07	39.45	40.85	Book Value per sh C	45.50
84.83	84.83	84.83	84.83	91.26	91.29	91.79	99.08	99.96	100.49	100.89	101.43	108.77	109.25	109.74	110.18	110.75	111.25	Common Shs Outst'g D	117.50
15.2	11.9	11.3	12.0	14.4	14.0	15.8	19.2	13.7	14.9	16.1	13.7	12.6	14.6	14.3	15.3	15.4	15.4	Avg Ann'l P/E Ratio	13.5
.79	.68	.73	.61	.79	.80	.83	1.02	.74	.79	.97	.91	.80	.92	.91	.86	.80	.80	Relative P/E Ratio	.85
2.8%	3.5%	3.8%	3.5%	4.5%	4.9%	4.5%	4.5%	4.7%	4.8%	6.2%	6.8%	5.4%	4.8%	5.3%	4.0%	4.1%	4.1%	Avg Ann'l Div'd Yield	4.8%

CAPITAL STRUCTURE as of 9/30/14		2899.7	2988.0	3401.7	3523.6	3367.1	3297.1	3263.6	3241.4	3301.8	3454.6	3475	3600	Revenues (\$mill)	4150
Total Debt \$3525.8 mill. Due in 5 Yrs \$1528.1 mill.		235.2	223.2	317.1	298.8	213.6	229.2	330.4	328.2	387.4	406.1	415	430	Net Profit (\$mill)	505
LT Debt \$3037.8 mill. LT Interest \$159.6 mill.		35.4%	36.2%	33.0%	33.6%	23.4%	36.9%	31.9%	34.0%	36.2%	34.4%	34.0%	35.0%	Income Tax Rate	35.0%
Incl. \$13.4 mill. Palo Verde sale leaseback lessor notes.		6.9%	10.4%	11.1%	14.8%	17.5%	11.2%	11.7%	12.8%	9.7%	10.0%	10.0%	9.0%	AFUDC % to Net Profit	8.0%
(LT interest earned: 4.5x)		46.7%	43.2%	48.4%	47.0%	46.8%	50.4%	45.3%	44.1%	44.6%	40.0%	42.0%	46.5%	Long-Term Debt Ratio	41.0%
Leases, Uncapitalized Annual rentals \$20.0 mill.		53.3%	56.8%	51.6%	53.0%	53.2%	49.6%	54.7%	55.9%	55.4%	60.0%	58.0%	53.5%	Common Equity Ratio	59.0%
Pension Assets-12/13 \$2264.1 mill.		5535.2	6033.4	6678.7	6658.7	6477.6	6686.6	6729.1	6840.9	7171.9	6990.9	7545	8465	Total Capital (\$mill)	9100
Oblig. \$2646.5 mill.		7535.5	7577.1	7881.9	8436.4	8916.7	9257.8	9578.8	9962.3	10396	10889	11385	11910	Net Plant (\$mill)	13575
Pfd Stock None		5.6%	5.0%	6.2%	5.9%	4.7%	4.8%	6.5%	6.4%	6.8%	7.1%	6.5%	6.0%	Return on Total Cap'l	6.5%
Common Stock 110,450,000 shs.		8.0%	6.5%	9.2%	8.5%	6.2%	6.9%	9.0%	8.6%	9.8%	9.7%	9.5%	9.5%	Return on Shr. Equity	9.5%
as of 10/24/14		8.0%	6.5%	9.2%	8.5%	6.2%	6.9%	9.0%	8.6%	9.8%	9.7%	9.5%	9.5%	Return on Com Equity E	9.5%
MARKET CAP: \$7.9 billion (Large Cap)		2.3%	1.0%	3.4%	2.5%	.3%	.7%	3.1%	2.8%	4.1%	4.1%	3.5%	3.5%	Retained to Com Eq	3.5%
ELECTRIC OPERATING STATISTICS		71%	85%	63%	70%	96%	89%	66%	68%	58%	58%	62%	63%	All Div'ds to Net Prof	65%

**BUSINESS:** Pinnacle West Capital Corporation is a holding company for Arizona Public Service Company (APS), which supplies electricity to 1.1 million customers in most of Arizona, except about half of the Phoenix metro area, the Tucson metro area, and Mohave County in northwestern Arizona. Discontinued SunCor real estate subsidiary in '10. Electric revenue breakdown: residential, 49%; commercial, 39%; industrial, 5%; other, 7%. Generating sources: coal, 33%; nuclear, 27%; gas & other, 18%; purchased, 22%. Fuel costs: 32% of revenues. Has 6,400 employees. '13 reported deprec. rate: 3.0%. Chairman, President & CEO: Donald E. Brandt. Inc.: AZ. Address: 400 North Fifth St., P.O. Box 53999, Phoenix, AZ 85072-3999. Tel.: 602-250-1000. Internet: www.pinnaclewest.com.

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	648.9	799.8	1124.8	667.9	3241.4
2012	620.6	878.6	1109.5	693.1	3301.8
2013	686.6	915.8	1152.4	699.8	3454.6
2014	686.3	906.3	1172.7	709.7	3475
2015	700	950	1200	750	3600

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	d.15	.78	2.24	.11	2.99
2012	d.07	1.12	2.21	.24	3.50
2013	.22	1.18	2.04	.22	3.66
2014	.14	1.19	2.20	.17	3.70
2015	.20	1.25	2.20	.20	3.85

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.525	.525	.525	.525	2.10
2012	.525	.525	.525	.545	2.12
2013	.545	.545	.545	.5675	2.20
2014	.5675	.5675	.5675	.595	2.30
2015					

**(A)** Diluted EPS. Excl. nonrec. losses: '02, 77¢; '09, \$1.45; excl. gains (losses) from disc. ops.: '00, 22¢; '05, (36¢); '06, 10¢; '08, 28¢; '09, (13¢); '10, 18¢; '11, 10¢; '12, (5¢). '11 EPS don't add due to rounding. Next earnings report due late Feb. **(B)** Div'ds historically paid in early Mar., June, Sept., & Dec. There were 5 declarations in '12. **(C)** Div'd reinvestment plan avail. **(D)** Incl. deferred charges. In '13: \$7.71/sh. In '12: 10%; earned on com. eq. in '12: 10%; earned on avg. com. eq., '13: 9.9%. Regulatory Climate: Avg.

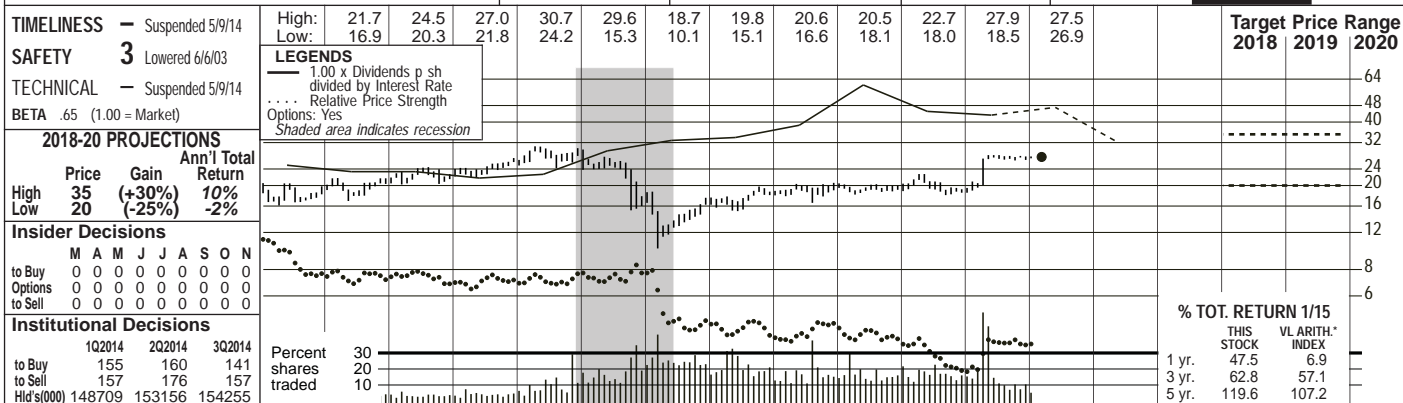
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**Company's Financial Strength** A+  
**Stock's Price Stability** 100  
**Price Growth Persistence** 55  
**Earnings Predictability** 65

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# PEPCO HOLDINGS NYSE-POM

RECENT PRICE **27.35** P/E RATIO **18.9** (Trailing: 23.0 Median: 15.0) RELATIVE P/E RATIO **1.03** DIV'D YLD **3.9%** VALUE LINE



	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
Revenues per sh	42.49	43.57	46.71	48.88	41.66	31.27	26.02	22.09	18.64	19.85	21.25	20.85		26.15
"Cash Flow" per sh	3.67	3.47	3.30	3.55	2.82	2.97	3.00	3.21	3.01	3.25	3.45	3.60		4.30
Earnings per sh A	1.49	1.33	1.53	1.93	1.06	1.24	1.14	1.24	1.14	1.25	1.45	1.50		2.00
Div'd Decl'd per sh B	1.00	1.04	1.04	1.08	1.08	1.08	1.08	1.08	1.08	1.08	1.08	1.08		1.08
Cap'l Spending per sh C	2.46	2.47	3.11	3.57	3.89	3.56	4.14	5.29	5.23	5.20	5.20	5.20		4.00
Book Value per sh C	18.88	18.82	20.04	19.14	19.15	18.79	19.06	19.33	17.24	19.45	18.20	18.65		20.30
Common Shs Outst'g D	189.82	191.93	200.51	218.91	222.27	225.08	227.50	230.02	250.32	252.00	254.00	254.00		260.00
Avg Ann'l P/E Ratio	14.9	18.1	18.2	12.2	13.7	14.0	16.7	15.6	17.5	19.9	Bold figures are Value Line estimates			14.0
Relative P/E Ratio	.79	.98	.97	.73	.91	.89	1.05	.99	.98	1.04				.90
Avg Ann'l Div'd Yield	4.5%	4.3%	3.7%	4.6%	7.4%	6.2%	5.7%	5.6%	5.4%	4.3%				4.9%

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016		18-20
Revenues (\$mill)	8065.5	8362.9	9366.4	10700	9259.0	7039.0	5920.0	5081.0	4666.0	5000	5300	5400		6700
Net Profit (\$mill)	277.4	254.4	296.5	400.0	235.0	276.0	257.0	285.0	280.0	315	370	385		525
Income Tax Rate	38.8%	39.1%	39.3%	29.6%	31.9%	18.8%	37.2%	35.4%	35.3%	35.0%	35.0%	35.0%		35.0%
AFUDC % to Net Profit	--	--	--	--	--	--	10.1%	7.4%	6.4%	6.0%	6.0%	5.0%		4.0%
Long-Term Debt Ratio	57.1%	54.6%	54.1%	56.2%	53.8%	49.0%	49.1%	47.3%	48.4%	47.5%	51.0%	52.0%		53.0%
Common Equity Ratio	42.3%	45.1%	45.9%	43.8%	46.2%	51.0%	50.9%	52.7%	51.6%	52.5%	49.5%	48.0%		47.0%
Total Capital (\$mill)	8469.3	8004.0	8753.0	9568.0	9203.0	8292.0	8516.0	8432.0	8368.0	9300	9505	9875		11215
Net Plant (\$mill)	7312.0	7576.6	7876.7	8314.0	8863.0	7673.0	8220.0	8846.0	9704.0	10000	10000	10500		12000
Return on Total Cap'l	5.0%	5.1%	5.1%	5.8%	4.5%	5.1%	4.5%	4.9%	4.9%	4.5%	5.0%	5.0%		6.0%
Return on Shr. Equity	7.6%	7.0%	7.4%	9.5%	5.5%	6.5%	5.9%	6.4%	6.5%	6.5%	8.0%	8.0%		10.0%
Return on Com Equity E	7.7%	7.0%	7.4%	9.5%	5.5%	6.5%	5.9%	6.4%	6.5%	6.5%	8.0%	8.0%		10.0%
Retained to Com Eq	2.4%	1.5%	2.3%	4.2%	NMF	.8%	.3%	.8%	.2%	.5%	2.1%	2.3%		4.5%
All Div'ds to Net Prof	69%	78%	68%	56%	101%	87%	95%	87%	96%	90%	74%	72%		53%

**BUSINESS:** Pepco Holdings, Inc. consists mainly of three electric utility subsidiaries: Potomac Electric Power Co., serving Washington, D.C. and adjoining areas of Maryland; Delmarva Power, which serves the peninsula area of Delaware, Maryland and Virginia; and Atlantic City Electric, serving southern New Jersey. In July 2010, Pepco sold competitive energy business (Conectiv Energy) to Calpine Corp. Electricity customers: 1.8 million; gas customers: 125,000. Electricity breakdown: residential, 40%; commercial, 41%; other, 19%. 2013 depreciation rate: 2.5%. Has approximately 5,025 employees as of 12/31/12. Chrmn., Pres. & CEO: Joseph M. Rigby, Inc.: DE. Address: 701 Ninth Street, N.W., Wash., D.C. 20068. Telephone.: 202-872-2000. Internet: www.pepcoholdings.com.

Fixed Charge Cov. (%) 251 253 246

ANNUAL RATES	Past 10 Yrs.	Past 5 Yrs.	Est'd '12-'14
of change (per sh)			to '18-'20
Revenues	-6.5%	-13.5%	2.5%
"Cash Flow"	-2.5%	-2.0%	5.0%
Earnings	-4.0%	-6.0%	8.0%
Dividends	8.5%	0.5%	N/A
Book Value	0.5%	-1.0%	NMF

Cal-endar	QUARTERLY REVENUES (\$mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	1292	1179	1476	1134	5081.0
2013	1178	1053	1344	1091	4666.0
2014	1330	1117	1313	1240	5000
2015	1350	1200	1500	1250	5300
2016	1350	1200	1550	1300	5400

Cal-endar	EARNINGS PER SHARE AF				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.30	.27	.49	.18	1.24
2013	.24	.22	.44	.24	1.14
2014	.30	.21	.44	.30	1.25
2015	.30	.30	.55	.30	1.45
2016	.30	.30	.60	.30	1.50

Cal-endar	QUARTERLY DIVIDENDS PAID B				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.27	.27	.27	.27	1.08
2012	.27	.27	.27	.27	1.08
2013	.27	.27	.27	.27	1.08
2014	.27	.27	.27	.27	1.08
2015	.27	.27	.27	.27	1.08

**The takeover of Pepco Holdings by Exelon Corporation is making progress, though facing some opposition from environmental groups.** The \$6.8 billion all-cash acquisition of Pepco Holdings by Chicago-based Exelon, which was announced in April of 2014, is moving toward completion. The proposed merger, in which shareholders of Pepco would receive \$27.25 a share received shareholder approval on September 23, 2014. Further, the transaction received the green light from the State Corporation Commission of Virginia in November. Since our last report, the takeover has received the approval of the Federal Energy Regulatory Commission and the commission in New Jersey. Although the merger is gaining momentum, it is still subject to approval by the public service commissions in Delaware, District of Columbia, and Maryland. Additionally, the union of the two companies has been facing some resistance from environmental advocates, and ratepayers in Pepco's service territory in Washington D.C. If all goes well, the companies expect the merger to be completed by the second or third quarter of 2015.

**The approvals remain complex due to the size of the combined entity.** Though the Pepco and Exelon union has moved closer towards completion, there is no guarantee that the deal will go through. If the deal is endorsed, regulators could enforce conditions that might prove onerous, such as huge investments in renewable energy, or increased bill credits for customers. The conditions could prove to be an obstacle and cause Pepco and Exelon to walk away from the deal.

**We are maintaining our share-net target for 2014.** Our estimate of \$1.25 is at the high end of management's guidance for the year. Investors should note that fourth-quarter results were expected to be announced after this Issue went to press.

**This stock remains unranked for Timeliness due to the proposed acquisition.** The stock has traded close to the deal price of \$27.25 per share since the announcement last April. We continue to suggest that investors sell their holdings at the current price to eliminate any downside risk in the event the deal does not go through.

Saumya Ajala February 20, 2015

(A) Based on dil. shs. Excl. nonrecur. items: '03, d69c; '04, 1c; '05, 47c; '06, d1c; '08, 46c; '10, 62c; '13, 69c. Next eqs. rpt. due early May. (B) Div'ds paid in early March, June, Sep., and Dec. (C) Incl. def'd chgs: '13, \$4.8 bill. or \$20.87/sh. (D) In mill. (E) Rate allowed in MD: 9.36% ('13-Pepco), 10.0% ('09-Delmarva); DC: 9.6% ('10-Pep.); DEL: 10.0% ('06-Del.); NJ: 9.75% ('13-ACE); Earned on '13 avg. com. eq., 6.5%. Reg. Clim.: Avg. (F) Qtrly eqs. may not add due to chng. in shs.

Company's Financial Strength	B+
Stock's Price Stability	95
Price Growth Persistence	20
Earnings Predictability	70

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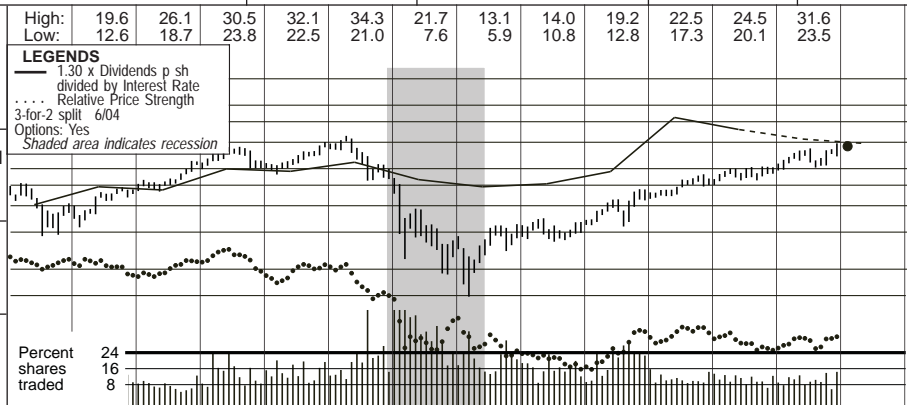
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# PNM RESOURCES NYSE-PNM

RECENT PRICE **30.59** P/E RATIO **20.0** (Trailing: 21.0 Median: 16.0) RELATIVE P/E RATIO **1.09** DIV'D YLD **2.6%**

**VALUE LINE**

TIMELINESS **2** Lowered 9/19/14  
SAFETY **3** Lowered 5/9/08  
TECHNICAL **3** Raised 12/5/14  
BETA .85 (1.00 = Market)



Target Price Range  
2017 2018 2019  
64  
48  
40  
32  
24  
20  
16  
12  
8  
6

% TOT. RETURN 12/14  
THIS STOCK VS. ARITH. INDEX  
1 yr. 26.3 6.9  
3 yr. 76.8 73.7  
5 yr. 174.5 107.3

**2017-19 PROJECTIONS**

Price	Gain	Ann'l Total Return
High 40	(+30%)	9%
Low 30	(Nil)	3%

**Insider Decisions**

F	M	A	M	J	J	A	S	O
to Buy	0	0	0	0	0	0	0	0
Options	0	10	0	0	0	0	0	0
to Sell	0	6	0	0	0	0	0	0

**Institutional Decisions**

12/2014	2/2014	3/2014	
to Buy	91	102	86
to Sell	101	90	101
Hlds(000)	69601	69780	71291

1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
17.43	18.96	27.46	40.09	19.92	24.11	26.54	30.19	32.25	24.92	22.65	19.01	19.31	21.35	16.85	17.42	17.90	18.25	Revenues per sh	19.80
3.04	2.82	3.16	4.31	2.83	3.05	3.14	3.56	3.57	2.54	1.76	2.32	2.67	3.18	3.38	3.51	3.65	3.70	"Cash Flow" per sh	4.60
1.50	1.29	1.55	2.61	1.07	1.15	1.43	1.56	1.72	.76	.11	.58	.87	1.08	1.31	1.41	1.50	1.55	Earnings per sh A	2.35
.51	.53	.53	.53	.57	.61	.63	.79	.86	.91	.61	.50	.50	.50	.58	.68	.74	.80	Div'd Decl'd per sh B	1.15
2.06	1.56	2.50	4.51	4.09	2.78	2.25	3.07	4.04	5.94	3.99	3.32	3.25	4.10	3.88	4.37	4.25	4.75	Cap'l Spending per sh	4.15
13.75	14.74	15.76	17.25	16.60	17.84	18.19	18.70	22.09	22.03	18.89	18.90	17.60	19.62	20.05	20.87	21.50	22.10	Book Value per sh C	24.50
62.66	61.05	58.68	58.68	58.68	60.39	60.46	68.79	76.65	76.81	86.53	86.67	86.67	79.65	79.65	79.65	80.00	80.00	Common Shs Outst'g D	80.00
9.8	9.5	8.5	7.3	15.1	14.7	15.0	17.4	15.6	35.6	NMF	18.1	14.0	14.5	15.0	16.1	18.1		Avg Ann'l P/E Ratio	15.0
.51	.54	.55	.37	.82	.84	.79	.93	.84	1.89	NMF	1.21	.89	.91	.95	.90	.94		Relative P/E Ratio	.95
3.5%	4.4%	4.1%	2.8%	3.5%	3.6%	2.9%	2.9%	3.2%	3.4%	4.9%	4.8%	4.1%	3.2%	3.0%	3.0%	2.7%		Avg Ann'l Div'd Yield	3.3%

**CAPITAL STRUCTURE as of 9/30/14**  
Total Debt \$1624.1 mill. Due in 5 Yrs \$740.1 mill.  
LT Debt \$1542.1 mill. LT Interest \$120 mill.  
(LT interest earned: 2.4x)  
Pension Assets-12/13 \$556.4 mill.  
Oblig. \$599.5 mill.

**Pfd Stock \$11.5 mill. Pfd Div'd \$ .5 mill.**  
115,293 shs. 4.58%, \$100 par w/o mandatory redemption. Sinking fund began 2/1/84.

**Common Stock 79,653,624 shs.**  
as of 10/24/14  
**MARKET CAP: \$2.4 billion (Mid Cap)**

1604.8	2076.8	2471.7	1914.0	1959.5	1647.7	1673.5	1700.6	1342.4	1387.9	1430	1460	Revenues (\$mill)	1585
88.3	106.6	122.1	59.9	8.1	53.5	80.0	96.6	105.6	113.5	120	125	Net Profit (\$mill)	190
28.2%	31.1%	24.7%	5.1%	40.4%	30.4%	32.6%	38.8%	31.4%	31.6%	33.0%	35.0%	Income Tax Rate	35.0%
5.6%	15.6%	4.1%	--	--	6.4%	7.1%	8.8%	7.2%	1.3%	1.5%	2.5%	AFUDC % to Net Profit	8.0%
47.1%	57.4%	50.9%	42.0%	45.6%	48.7%	50.4%	51.5%	50.9%	50.0%	51.5%	52.0%	Long-Term Debt Ratio	53.5%
52.4%	42.3%	48.8%	57.6%	54.0%	51.0%	49.2%	48.1%	48.7%	49.7%	48.5%	48.0%	Common Equity Ratio	46.5%
2098.9	3044.4	3470.7	2935.8	3025.4	3214.9	3100.3	3245.6	3277.9	3344.0	3560	3695	Total Capital (\$mill)	4195
2324.6	2984.1	3761.9	2935.4	3192.0	3332.4	3444.4	3627.1	3746.5	3933.9	4130	4335	Net Plant (\$mill)	5020
5.3%	4.7%	4.9%	3.4%	1.9%	3.1%	4.2%	4.5%	5.1%	5.2%	5.0%	5.0%	Return on Total Cap'l	6.0%
7.9%	8.2%	7.2%	3.5%	.5%	3.2%	5.2%	6.1%	6.6%	6.8%	7.0%	7.0%	Return on Shr. Equity	9.5%
8.0%	8.2%	7.2%	3.5%	.5%	3.2%	5.2%	6.1%	6.6%	6.8%	7.0%	7.0%	Return on Com Equity E	9.5%
4.5%	4.3%	3.7%	NMF	NMF	4%	2.2%	3.3%	3.8%	3.7%	3.5%	3.5%	Retained to Com Eq	5.0%
44%	48%	49%	117%	NMF	86%	58%	47%	43%	45%	50%	51%	All Div'ds to Net Prof	49%

**ELECTRIC OPERATING STATISTICS F**

	2011	2012	2013
% Change Retail Sales (KWH)	+3.4	-1.6	-2.9
Avg. Indust. Use (MWH)	N/A	N/A	N/A
Avg. Indust. Revs. per KWH (c)	N/A	N/A	N/A
Capacity at Peak (Mw)	2547	2537	2572
Peak Load, Summer (Mw)	1938	1948	2008
Annual Load Factor (%)	N/A	N/A	N/A
% Change Customers (yr-end)	+4	+4	+7

Fixed Charge Cov. (%) 204 225 241

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '11-'13  
of change (per sh)

Revenues	-4.0%	-7.0%	1.0%
"Cash Flow"	--	5.0%	5.5%
Earnings	-2.5%	8.0%	11.0%
Dividends	0.5%	-6.0%	12.0%
Book Value	1.5%	-1.0%	3.5%

**BUSINESS:** PNM Resources is an investor-owned holding company of energy and energy related businesses. Primary subsidiaries include Public Service Company of New Mexico (PNM) and Texas-New Mexico Power Company (TNMP), which generate, transmit, and distribute electricity in New Mexico and Texas. Sold First Choice Energy (9/11) and gas utility operations (1/09). Electric rev. breakdown '13: residential, 37%; commercial, 37%; industrial, 7%; other, 19%. Fuels: coal, 56.8%; nuclear, 30.4%; gas/oil, 12.2%; solar, .5%. Fuel costs: 49% of revs. '13 depr. rate: 3.0%. Has 1,924 employees. Chrmn., Pres. & CEO: Patricia K. Collawn. Inc.: NM. Address: 414 Silver Ave. SW, Albuquerque, NM. 87102. Tel.: 505-241-2700. Internet: www.pnmresources.com.

**PNM Resources has filed a general rate case in New Mexico for rates to be effective January 1, 2016.** The rate request, which is based on a future test year of 2016, seeks a revenue increase of \$107.4 million along with a ROE of 10.5%. PNM Resources is filing the increase to address the investments the company has made to reduce its reliance on coal and additional funds needed to maintain dependable service to its retail customers. It also seeks to highlight the declining sales growth within the company's service territory. The rate base of \$2.4 billion includes the costs for 40 mw of solar facilities, the 40 mw natural gas-fired La Luz plant, emission-control technology at units 1 and 4 of the San Juan generating station, the purchase of the Rio Bravo generating station natural gas plant, and the purchase of Palo Verde Unit 2 leases. The company is also recommending changes to rate design to create fair distribution of costs. If approved, the rate increase is expected to affect customers by an average increase of 7.7% across rate classes.

share, bringing the annualized dividend to \$0.80 an increase of approximately 8%. PNM is targeting a payout ratio of 50%-60% over the long term.  
**Our 2015 share-net call is at the midpoint of the company's guidance.** We expect earnings to increase modestly in 2015. The company's Texas New Mexico Power Company continues to perform well, fueled by strong economic growth within its service territory. Sales advanced by 3.2%, driven by an increase in residential and commercial categories. Although load growth in the area has been of concern recently, results in New Mexico were better than expected as residential sales increased by 1.7%. Further, PNM Resources met a significant regulatory milestone earlier in October, with the approval of the revised state implementation plan for the San Juan generating station. The New Mexico Public Regulation Commission is expected to issue a final order in the first quarter of 2015.  
**This stock retains a favorable Timeliness rank (2).** However, the current yield is below the utility average of 3.3%

**QUARTERLY REVENUES (\$ mill.)**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	387.7	415.5	549.5	347.9	1700.6
2012	305.4	323.9	390.4	322.7	1342.4
2013	317.7	347.6	399.7	322.9	1387.9
2014	328.9	346.2	413.9	341	1430
2015	335	355	440	330	1460

**EARNINGS PER SHARE A**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.04	.20	.61	.22	1.08
2012	.17	.33	.69	.13	1.31
2013	.18	.38	.64	.21	1.41
2014	.18	.39	.68	.25	1.50
2015	.25	.35	.70	.25	1.55

**QUARTERLY DIVIDENDS PAID B**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.125	.125	.125	.125	.50
2012	.145	.145	.145	.145	.58
2013	.145	.165	.165	.165	.64
2014	.185	.185	.185	.185	.74
2015	.20				

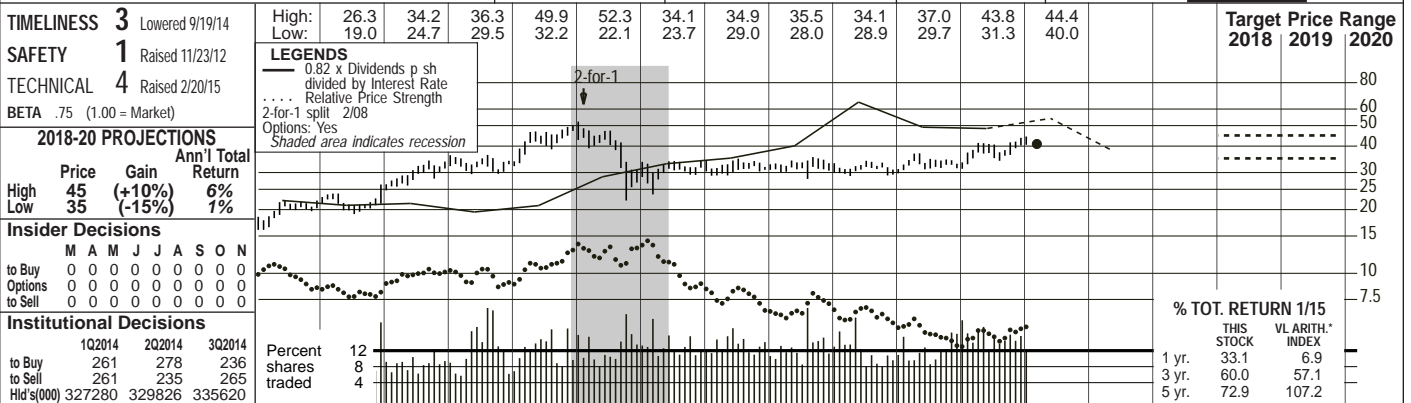
**The board of directors recently raised the dividend.** The hike was \$0.015 a

*Saumya Ajila*  
January 30, 2015

(A) EPS dil. Excl. n/r gains (losses): '98, (24c); '99, 8c; '00, 21c; '01, (15c); '03, 67c; '05, (56c); '08, (\$3.77); '10, (\$1.36); '11, 88c; '13,(16); Excl. disc. ops.: '08, 42c; '09, 78c. Egs. may not sum due to rounding. Next egs. rpt. due late Feb. (B) Div's hist. pd. in Feb., May, Aug., Nov. Div' reinvest. plan avail. Shareholder invest. plan avail. (C) Incl. intang. '13: \$3.49/sh. (D) In mill., adjust. for split. (E) Rate base: net orig. cost. ROE allowed in '11: 10.0%; earned on avg. com. eq., '13: 10.0%. Reg. Climate: Avg. (F) Excl. First Choice.

# P.S. ENTERPRISE GP. NYSE-PEG

RECENT PRICE **40.95** P/E RATIO **15.5** (Trailing: 16.8 Median: 14.0) RELATIVE P/E RATIO **0.84** DIV'D YLD **3.7%** VALUE LINE



Year	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Value Line Pub. LLC	18-20
Revenues per sh	15.01	22.83	23.84	18.62	23.54	23.09	24.74	24.07	25.28	27.94	24.57	23.31	22.42	19.33	19.71	20.65	20.95	21.45	Revenues per sh	23.50
"Cash Flow" per sh	2.82	2.71	3.14	3.01	2.92	3.02	3.42	3.91	4.36	4.68	4.98	5.27	5.36	4.87	5.17	5.30	5.70	5.95	"Cash Flow" per sh	7.00
Earnings per sh <sup>A</sup>	1.56	1.78	1.85	1.88	1.88	1.52	1.79	1.85	2.59	2.90	3.08	3.07	3.11	2.44	2.45	2.45	2.70	2.80	Earnings per sh <sup>A</sup>	3.25
Div'd Decl'd per sh <sup>B</sup> †	1.08	1.08	1.08	1.08	1.08	1.10	1.12	1.14	1.17	1.29	1.33	1.37	1.37	1.42	1.44	1.48	1.52	1.56	Div'd Decl'd per sh <sup>B</sup> †	1.70
Cap'l Spending per sh	1.34	2.31	4.99	4.03	2.86	2.64	2.04	2.01	2.65	3.50	3.55	4.27	4.12	5.09	5.56	5.75	7.10	6.50	Cap'l Spending per sh	5.50
Book Value per sh <sup>C</sup>	9.23	9.61	10.05	8.85	11.71	12.05	11.99	13.35	14.35	15.36	17.37	19.04	20.30	21.31	22.95	23.95	25.15	26.40	Book Value per sh <sup>C</sup>	30.75
Common Shs Outst'g <sup>D</sup>	432.83	415.94	411.68	450.53	472.27	476.20	502.33	505.29	508.52	506.02	505.99	505.97	505.95	505.89	505.86	506.00	506.00	506.00	Common Shs Outst'g <sup>D</sup>	506.00
Avg Ann'l P/E Ratio	12.5	10.3	12.0	10.0	10.6	14.3	16.5	17.8	16.5	13.6	10.0	10.4	10.4	12.8	13.5	15.4	15.4	15.4	Avg Ann'l P/E Ratio	12.5
Relative P/E Ratio	.71	.67	.61	.55	.60	.76	.88	.96	.88	.82	.67	.66	.65	.81	.76	.80	.80	.80	Relative P/E Ratio	.80
Avg Ann'l Div'd Yield	5.5%	5.9%	4.9%	5.7%	5.4%	5.1%	3.8%	3.5%	2.7%	3.3%	4.3%	4.3%	4.2%	4.6%	4.4%	3.9%	3.9%	3.9%	Avg Ann'l Div'd Yield	4.2%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$8963 mill. Due in 5 Yrs \$3380 mill.  
 LT Debt \$8389 mill. LT Interest \$372 mill.  
 Incl. \$68 mill. securitized bonds.  
 (LT interest earned: 5.8x)

**Leases, Uncapitalized** Annual rentals \$13 mill.  
**Pension Assets-12/13** \$5116 mill.  
**Oblig.** \$4812 mill.

**Pfd Stock** None

**Common Stock** 505,959,967 shs.  
 as of 10/15/14  
**MARKET CAP:** \$21 billion (Large Cap)

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-2.6	-2.1	-9
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH(c)	NA	NA	NA
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (avg.)	+2	NA	NA

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '11-'13 of change (per sh)

	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
Revenues	-5.5%	-4.5%	2.0%
"Cash Flow"	5.5%	3.5%	4.5%
Earnings	3.5%	2.0%	3.0%
Dividends	2.5%	3.5%	2.5%
Book Value	7.5%	8.5%	5.0%

**QUARTERLY REVENUES (\$ mill.)**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	2875	2098	2402	2406	9781.0
2013	2786	2310	2554	2318	9968.0
2014	3223	2249	2641	2337	10450
2015	3050	2400	2700	2450	10600
2016	3000	2500	2800	2550	10850

**EARNINGS PER SHARE<sup>A</sup>**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.97	.42	.68	.37	2.44
2013	.63	.66	.77	.39	2.45
2014	.76	.42	.87	.40	2.45
2015	1.05	.45	.75	.45	2.70
2016	1.00	.50	.80	.50	2.80

**QUARTERLY DIVIDENDS PAID<sup>B</sup> †**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.3425	.3425	.3425	.3425	1.37
2012	.355	.355	.355	.355	1.42
2013	.36	.36	.36	.36	1.44
2014	.37	.37	.37	.37	1.48
2015					

**BUSINESS:** Public Service Enterprise Group Incorporated is a holding company for Public Service Electric and Gas Company (PSE&G), which serves 2.2 million electric and 1.8 million gas customers in New Jersey, and PSEG Power LLC, a nonregulated power generator with nuclear, gas, and coal-fired plants in the Northeast. PSEG Energy Holdings is involved in renewable energy.

**Public Service Enterprise Group's utility subsidiary should be the driver of the company's earnings growth in the next few years.** Electric transmission is 60% of Public Service Electric and Gas' capital budget. The utility expected to spend \$6.8 billion on transmission from 2014 through 2018. (A new five-year expectation should be disclosed soon.) PSE&G receives current cost recovery of these expenditures, and at an allowed return on equity that is well above its 10.3% allowed ROE for distribution. The utility's allowed ROE for transmission is 11.68%, and some projects have incentive "adders" that make this figure even higher. PSE&G is also earning a return on spending for its \$1.22 billion "Energy Strong" program to enhance system reliability. Finally, cost control has been effective. Note that PSEG was scheduled to report fourth-quarter results (and provide 2015 earnings guidance) shortly after this report went to press. **In recent years, income of PSEG's main nonutility subsidiary, PSEG Power, has been hurt by unfavorable conditions in the power markets.** This is why earnings are below the 2011 level.

The company no longer breaks out data on electric and gas operating statistics. Fuel costs: 35% of revenues. '13 reported depreciation rate (utility): 2.5%. Has 9,900 employees. Chairman, President & Chief Executive Officer: Dr. Ralph Izzo. Inc.: New Jersey. Address: 80 Park Plaza, P.O. Box 1171, Newark, New Jersey 07101-1171. Telephone: 973-430-7000. Internet: www.pseg.com.

However, proposed changes in the region would result in higher capacity prices for owners of nonregulated generating assets, such as PSEG. In addition, PSEG Power will build a nonregulated plant in Bridgeport, Connecticut if its bid into the market this year is accepted. The cost of this 450-megawatt gas-fired plant is estimated at \$500 million-\$700 million.

**We think the board of directors raised the dividend shortly after this report went to press.** We estimate that the board hiked the quarterly payout by a cent a share (2.7%), the same as a year ago. **Finances are strong.** The fixed-charge coverage and common-equity ratio are well above the industry averages. The company will not need any equity for the next several years, at least. PSEG merits a Financial Strength rating of A++, which is our highest.

**The dividend yield of this top-quality stock is a bit above average for a utility.** Like most utility equities, the recent price is within our 2018-2020 Target Price Range, so total return potential is unimpressive.

*Paul E. Debbas, CFA February 20, 2015*

(A) Dil. EPS. Excl. nonrecur. gain (losses): '99, (\$1.75); '02, (\$1.30); '05, (3c); '06, (35c); '08, (96c); '09, 6c; '11, (34c); '12, 7c; gains (loss) from disc. ops.: '05, (33c); '06, 12c; '07, 3c; '08, 40c; '11, 13c. Next egs. report due early May. (B) Div'ds historically paid in late Mar., June, Sept., and Dec. † Div'd reinvestment plan avail. † Shareholder investment plan avail. (C) Incl. intang. In '13: \$6.20/sh. (D) In mill., adj. for split. (E) Rate base: Net orig. cost. Rate allowed on com. eq. in '10: 10.3%; earned on avg. com. eq., '13: 11.2%. Reg. Climate: Avg.

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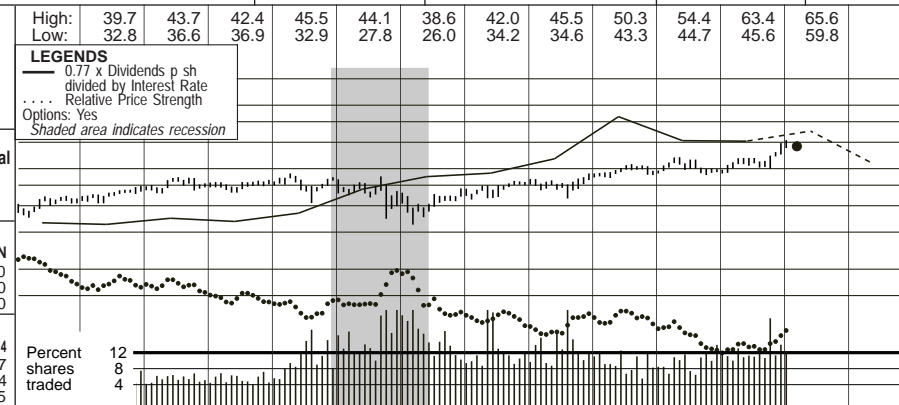
Company's Financial Strength	A++
Stock's Price Stability	95
Price Growth Persistence	35
Earnings Predictability	85

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# SCANA CORP. NYSE:SCG

RECENT PRICE **61.27** P/E RATIO **16.2** (Trailing: 16.2; Median: 14.0) RELATIVE P/E RATIO **0.88** DIV'D YLD **3.5%** VALUE LINE

TIMELINESS **3** Lowered 10/10/14  
SAFETY **2** Lowered 9/10/99  
TECHNICAL **4** Lowered 2/13/15  
BETA .75 (1.00 = Market)



Target Price Range	2018	2019	2020
	128	96	80
	64	48	40
	32	24	16
	12		

2018-20 PROJECTIONS

Price	Gain	Ann'l Total Return
High 65	(+5%)	5%
Low 45	(-25%)	-3%

Insider Decisions

M	A	M	J	A	S	O	N
to Buy	0	0	0	0	0	0	0
Options	0	0	0	0	0	0	0
to Sell	0	1	0	0	0	0	0

Institutional Decisions

to Buy	to Sell	Hlds(000)
194	153	72621
192	140	75177
197	154	77795

1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
15.93	32.78	32.95	26.65	30.85	34.53	41.66	39.11	39.61	45.16	34.35	36.10	33.95	31.63	31.88	<b>34.25</b>	<b>30.70</b>	<b>31.95</b>	Revenues per sh	36.50
3.15	4.43	4.55	4.56	4.95	5.28	7.43	5.68	5.73	5.86	5.63	5.91	6.01	6.30	6.53	<b>7.15</b>	<b>7.15</b>	<b>7.45</b>	"Cash Flow" per sh	8.75
1.44	2.12	2.15	2.38	2.50	2.67	2.78	2.59	2.74	2.95	2.85	2.98	2.97	3.15	3.39	<b>3.80</b>	<b>3.85</b>	<b>4.00</b>	Earnings per sh A	4.75
1.32	1.15	1.20	1.30	1.38	1.46	1.56	1.68	1.76	1.84	1.88	1.90	1.94	1.98	2.03	2.10	<b>2.16</b>	<b>2.22</b>	Div'd Decl'd per sh B	2.40
2.37	3.28	4.99	6.41	6.94	4.86	3.38	4.52	6.21	7.68	7.41	6.87	6.81	8.16	7.84	<b>10.30</b>	<b>13.20</b>	<b>10.60</b>	Cap'l Spending per sh	9.75
20.27	19.40	20.95	19.64	20.82	21.78	23.35	24.39	25.37	25.85	27.63	29.05	29.94	31.47	33.08	<b>35.05</b>	<b>37.00</b>	<b>39.00</b>	Book Value per sh C	45.50
103.57	104.73	104.73	110.83	110.74	112.52	114.67	116.67	116.67	117.78	123.34	127.45	129.88	132.01	141.00	<b>143.00</b>	<b>145.00</b>	<b>147.00</b>	Common Shs Outst'g D	149.00
17.5	12.5	12.6	12.2	13.0	13.6	14.4	15.4	15.0	12.7	11.6	12.9	13.7	14.8	14.4	<b>13.6</b>	<b>13.6</b>	<b>13.6</b>	Avg Ann'l P/E Ratio	11.5
1.00	.81	.65	.67	.74	.72	.77	.83	.80	.76	.77	.82	.86	.94	.81	<b>.70</b>	<b>.70</b>	<b>.70</b>	Relative P/E Ratio	.70
5.2%	4.3%	4.4%	4.5%	4.2%	4.0%	3.9%	4.2%	4.3%	4.9%	5.7%	4.9%	4.8%	4.2%	4.2%	<b>4.1%</b>	<b>4.1%</b>	<b>4.1%</b>	Avg Ann'l Div'd Yield	4.3%

**CAPITAL STRUCTURE as of 9/30/14**  
Total Debt \$6220 mill. Due in 5 Yrs \$1568 mill.  
LT Debt \$5681 mill. LT Interest \$297 mill.  
(LT interest earned: 3.6x)

Leases, Uncapitalized Annual rentals \$7 mill.  
Pension Assets-12/13 \$870.1 mill.  
Oblig. \$823.0 mill.

Pfd Stock None  
Common Stock 142,550,214 shs. as of 10/31/14  
MARKET CAP: \$8.7 billion (Large Cap)

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	3.4	3.9	+3
Avg. Indust. Use (MWH)	8129	8055	8180
Avg. Indust. Revs. per KWH (c)	6.87	7.09	7.27
Capacity at Yearend (Mw)	5642	5533	5237
Peak Load, Summer (Mw)	4885	4761	4574
Annual Load Factor (%)	57.3	56.8	58.8
% Change Customers (yr-end)	+5	+9	+1.2

Fixed Charge Cov. (%) 279 281 293

ANNUAL RATES	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
of change (per sh)			
Revenues	5%	-4.5%	1.5%
"Cash Flow"	3.0%	2.0%	5.0%
Earnings	3.0%	3.0%	6.0%
Dividends	4.5%	2.5%	3.0%
Book Value	4.5%	4.5%	5.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	1107	908	1038	1123	4176.0
2013	1311	1016	1051	1117	4495.0
2014	1590	1026	1121	1163	4900
2015	1250	1025	1025	1150	4450
2016	1325	1075	1075	1225	4700

Cal-endar	EARNINGS PER SHARE A				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.91	.54	.91	.79	3.15
2013	1.11	.60	.94	.74	3.39
2014	1.37	.68	1.01	.74	3.80
2015	1.30	.70	1.05	.80	3.85
2016	1.40	.70	1.05	.85	4.00

Cal-endar	QUARTERLY DIVIDENDS PAID B				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.475	.485	.485	.485	1.93
2012	.485	.495	.495	.495	1.97
2013	.495	.5075	.5075	.5075	2.02
2014	.5075	.525	.525	.525	2.08
2015	.525				

**SCANA has announced the sale of two noncore subsidiaries.** The company has sold its interstate gas pipeline and is selling its telecommunications business for a total of about \$650 million. After taxes, the proceeds are expected to amount to more than \$400 million. SCANA would use the cash in place of part of its planned equity issuances in 2015 and 2016. The company expects to record a gain on the asset sales. The telecommunications sale is likely to be completed in the current quarter. **Some delays and cost overruns are affecting the two nuclear units South Carolina Electric & Gas is building.** This will provide 1,340 megawatts of capacity. The cost was estimated at \$6.1 billion, but the contractors expect each unit to be delayed about a year. The contractors' schedule would have the first unit coming on line in late 2018 or early 2019, the second 12 months later. The delay will probably raise the cost by more than 10%. However, SCE&G has not accepted the revised schedule or costs, and is in talks with the contractors. Once the company has accepted a new schedule, it will have

to ask the South Carolina regulators to update their previous order, which was based on a shorter construction schedule. **We estimate that earnings will increase in 2015 and 2016.** Last year, favorable weather conditions made the comparisons difficult. However, we think a sharp rise in the Allowance for Funds Used During Construction, a noncash credit to earnings, will outweigh the effects of an assumed return to normal weather. Also, each year SCE&G earns a return on its additional nuclear construction work in progress. **We think the directors raised the dividend shortly after this report went to press.** We estimate that the annual payout was boosted by \$0.06 a share (2.9%). **The uncertainty surrounding SCE&G's nuclear construction has not hurt SCANA stock.** The share price climbed 29% last year, and has risen another 1% so far in 2015. The dividend yield is only about average for a utility. The recent quotation is near the top of our 2018-2020 Target Price Range, making this issue's total return potential negligible. *Paul E. Debbas, CFA February 20, 2015*

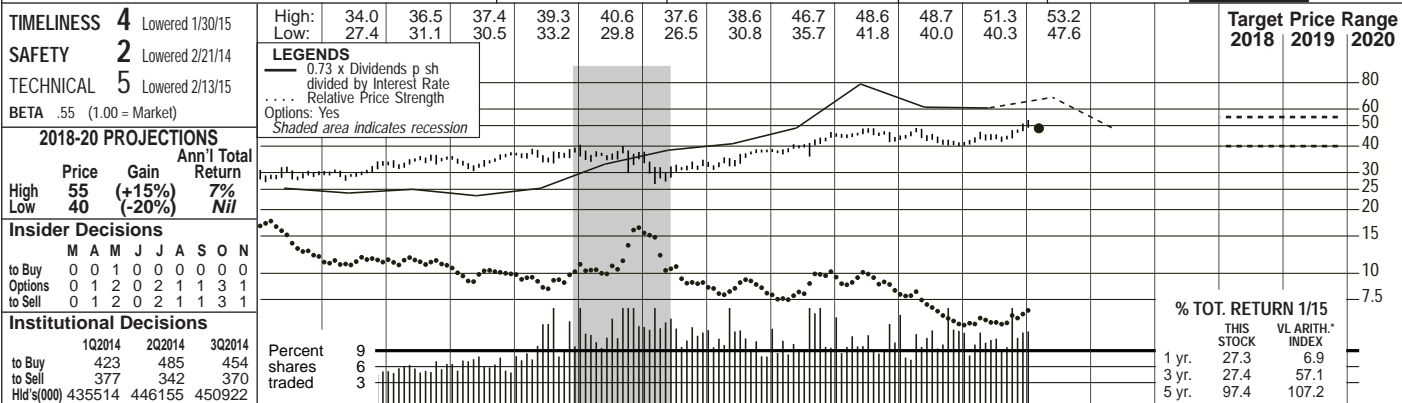
(A) Diluted eps. Excl. nonrec. gains (losses): '99, 29c; '00, 28c; '01, \$3.00; '02, (\$3.72); '03, 31c; '04, (23c); '05, 3c; '06, 9c. '12 & '13 EPS don't add due to rounding. Next earnings report due late April. (B) Div'ds historically paid in early Jan., Apr., July, & Oct. ■ Div'd reinvestment plan avail. (C) Incl. intangibles. In '13: \$9.65/sh. (D) In mill. (E) Rate base: Net org. cost. Rate allowed on com. eq. in SC: 10.25% elec. in '13, 10.25% gas in '05; in NC: 10.6% in '08; earned on avg. com. eq., '13: 10.7%. Regulatory Climate: Above Average.

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Company's Financial Strength		B++
Stock's Price Stability		100
Price Growth Persistence		55
Earnings Predictability		100

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# SOUTHERN COMPANY

RECENT PRICE **48.68** P/E RATIO **17.2** (Trailing: 17.3, Median: 16.0) RELATIVE P/E RATIO **0.93** DIV'D YLD **4.5%** VALUE LINE


1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
17.40	14.78	14.54	14.73	15.31	16.05	18.28	19.24	20.12	22.04	19.21	20.70	20.41	19.06	19.26	<b>20.35</b>	<b>20.40</b>	<b>21.20</b>	Revenues per sh	<b>24.00</b>
4.17	3.89	3.55	3.46	3.53	3.65	4.03	4.01	4.22	4.43	4.43	4.51	4.91	5.18	5.27	<b>5.35</b>	<b>5.80</b>	<b>5.80</b>	"Cash Flow" per sh	<b>6.75</b>
1.83	2.01	1.61	1.85	1.97	2.06	2.13	2.10	2.28	2.25	2.32	2.36	2.55	2.67	2.70	2.80	<b>2.85</b>	<b>2.95</b>	Earnings per sh <sup>A</sup>	<b>3.50</b>
1.34	1.34	1.34	1.36	1.39	1.42	1.48	1.54	1.60	1.66	1.73	1.80	1.87	1.94	2.01	2.08	<b>2.15</b>	<b>2.22</b>	Div'd Decl'd per sh <sup>B</sup> = †	<b>2.43</b>
3.85	3.27	3.75	3.79	2.72	2.85	3.20	4.01	4.65	5.10	5.70	4.85	5.23	5.54	6.16	<b>7.90</b>	<b>7.45</b>	<b>6.00</b>	Cap'l Spending per sh	<b>6.50</b>
13.82	15.69	11.43	12.16	13.13	13.86	14.42	15.24	16.23	17.08	18.15	19.21	20.32	21.09	21.43	<b>21.90</b>	<b>22.60</b>	<b>23.30</b>	Book Value per sh <sup>C</sup>	<b>26.00</b>
665.80	681.16	698.34	716.40	734.83	741.50	741.45	746.27	763.10	777.19	819.65	843.34	865.13	867.77	887.09	<b>909.00</b>	<b>911.00</b>	<b>913.00</b>	Common Shs Outst'g <sup>D</sup>	<b>919.00</b>
14.3	13.2	14.6	14.6	14.8	14.7	15.9	16.2	16.0	16.1	13.5	14.9	15.8	17.0	16.2	15.9	<i>Bold figures are Value Line estimates</i>		Avg Ann'l P/E Ratio	<b>13.5</b>
.82	.86	.75	.80	.84	.78	.85	.87	.85	.97	.90	.95	.99	1.08	.91	.83			Relative P/E Ratio	<b>.85</b>
5.1%	5.0%	5.7%	5.0%	4.7%	4.7%	4.4%	4.5%	4.4%	4.6%	5.5%	5.1%	4.6%	4.3%	4.6%	4.7%			Avg Ann'l Div'd Yield	<b>5.2%</b>

CAPITAL STRUCTURE as of 9/30/14		2011	2012	2013	BUSINESS: The Southern Company, through its subsidiaries, supplies electricity to 4.5 million customers in about 120,000 square miles of Georgia, Alabama, Florida, and Mississippi. Also has competitive generation business. Electric revenue breakdown: residential, 37%; commercial, 32%; industrial, 19%; other, 12%. Retail revenues by state: Georgia, 50%; Alabama, 34%; Florida, 9%; Mississippi, 7%. Generating sources: oil & gas, 37%; coal, 37%; nuclear, 16%; hydro, 4%; purchased, 6%. Fuel costs: 35% of revenues. '13 reported deprec. rate (utility): 3.3%. Has 26,300 employees. Chairman, President and CEO: Thomas A. Fanning, Inc.: Delaware. Address: 30 Ivan Allen Jr. Blvd., N.W., Atlanta, Georgia 30308. Tel.: 404-506-5000. Internet: www.southerncompany.com.												
Total Debt \$24458 mill. Due in 5 Yrs \$7650 mill.	13554	14356	15353	17127	15743	17456	17657	16537	17087	18499	18600	19350	Revenues (\$mill)	22000			
LT Debt \$21699 mill. LT Interest \$801 mill. (LT interest earned: 5.6x)	1621.0	1608.0	1782.0	1807.0	1910.0	2040.0	2268.0	2415.0	2439.0	2584.0	2690	2795	Net Profit (\$mill)	3320			
Leases, Uncapitalized Annual rentals \$101 mill.	26.9%	32.7%	31.9%	33.6%	31.9%	33.5%	35.0%	35.6%	34.8%	33.8%	33.0%	33.0%	Income Tax Rate	33.0%			
Pension Assets-12/13 \$8733 mill. Obl. \$8863 mill.	4.4%	4.8%	9.5%	12.3%	14.9%	13.7%	10.2%	9.4%	11.6%	13.0%	12.0%	11.0%	AFUDC % to Net Profit	10.0%			
Pfd Stock \$1131 mill. Pfd Div'd \$68 mill.	53.2%	50.8%	51.2%	53.9%	53.2%	51.2%	50.0%	49.9%	51.5%	53.0%	55.5%	56.0%	Long-Term Debt Ratio	58.5%			
Incl. 1 mill. shs. 4.2%-5.44% cum. pfd. (\$100 par); 12 mill. shs. 5.2%-5.83% cum. pfd. (\$1 par); 2 mill. shs. 6.0% noncum. pfd. (\$25 par); 4 mill. shs. 5.6%-6.5% noncum. pfd. (\$100 par); 14 mill. shs. 5.63%-6.5% noncum. pfd. (\$1 par).	44.3%	46.2%	44.9%	42.6%	43.6%	45.7%	47.1%	47.3%	45.8%	44.5%	42.5%	41.5%	Common Equity Ratio	39.5%			
MARKET CAP: \$44 billion (Large Cap)	24131	24618	27608	31174	34091	35438	37307	38653	41483	44575	48725	51100	Total Capital (\$mill)	60500			
<b>ELECTRIC OPERATING STATISTICS</b>	29480	31092	33327	35878	39230	42002	45010	48390	51208	56050	60375	63300	Net Plant (\$mill)	70400			
% Change Retail Sales (KWH)	8.2%	8.2%	7.9%	7.1%	6.9%	7.0%	7.2%	7.3%	6.8%	6.5%	6.5%	6.5%	Return on Total Cap'l	6.5%			
Avg. Indust. Use (MWH)	14.4%	13.3%	13.2%	12.6%	12.0%	11.8%	12.2%	12.5%	12.1%	12.5%	12.5%	12.5%	Return on Shr. Equity	13.0%			
Avg. Indust. Revs. per KWH (¢)	14.9%	13.8%	14.0%	13.1%	12.4%	12.2%	12.5%	12.8%	12.5%	13.0%	12.5%	13.0%	Return on Com Equity <sup>E</sup>	13.5%			
Avg. Indust. Revs. per KWH (¢)	4.6%	3.8%	4.3%	3.5%	3.2%	3.0%	3.4%	3.6%	3.2%	3.5%	3.0%	3.5%	Retained to Com Eq	4.5%			
Capacity at Yearend (Mw)	70%	73%	70%	74%	75%	77%	73%	73%	75%	75%	75%	75%	All Div'ds to Net Prof	69%			
Peak Load, Summer (Mw)																	
Annual Load Factor (%)																	
% Change Customers (yr-end)																	

Cal-endar	QUARTERLY REVENUES (mill.)	Full Year	<b>Southern Company is experiencing delays and cost overruns in two subsidiaries' large capital projects. Mississippi Power's coal gasification plant was originally expected to be in service in May of 2014. Now, the expected time frame for completion is the first half of 2016. The company has already booked nonrecurring aftertax losses totaling more than \$1.2 billion in the past two years. Separately, the contractor building two nuclear units at the Vogtle station has informed Georgia Power that each unit will be delayed by 18 months, to the second quarters of 2019 and 2020, respectively. However, the utility has not accepted the revised schedule, and believes the contractor has not done everything possible to mitigate the delay. Even if the contractor is ultimately responsible for the added construction costs (which have not been quantified), Georgia Power will incur related costs of \$40 million for every month of delay. The bad news has affected the stock price—just not lately. Southern Company was one of the poorest-performing utility issues in 2013. In 2014, it produced a 25% total return, which was below the</b>			
2012	3604	4181		5049	3703	16537
2013	3897	4246		5017	3927	17087
2014	4644	4467		5339	4049	18499
2015	4250	4650		5550	4150	18600
2016	4400	4850		5800	4300	19350

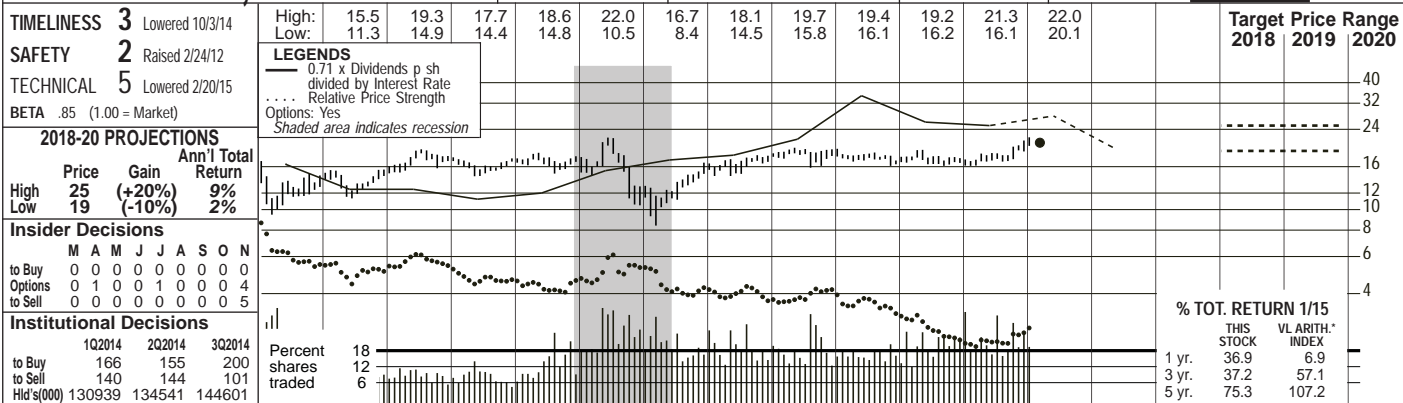
Cal-endar	EARNINGS PER SHARE <sup>A</sup>	Full Year	<b>30% median for this industry. However, the equity has declined slightly so far in 2015, a performance that is in line with most other electric utilities. Little (if any) earnings growth is likely this year. Southern Company's guidance is for \$2.76-\$2.88 a share, and our estimate is within this range. The first-quarter comparison is tough due to favorable weather patterns in early 2014. We forecast an earnings increase in line with Southern Company's 3%-4% target next year. The company should benefit from rate relief, modest kilowatt-hour sales growth, and increased income at the Southern Power nonutility business. Dividend growth is likely to continue at the same pace. Southern Company's board of directors has been raising the annual payout by \$0.07 a share, and management has stated that it wants to maintain this consistency. We expect a dividend hike in the second quarter. This untimely stock has one of the highest dividend yields of any electric company. Total return potential to 2018-2020 is only modest, however. Paul E. Debbas, CFA February 20, 2015</b>			
2012	.42	.71		1.11	.43	2.67
2013	.47	.66		1.08	.49	2.70
2014	.66	.68		1.09	.38	2.80
2015	.55	.75		1.15	.40	2.85
2016	.55	.80		1.20	.40	2.95

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup> = †	Full Year			
2011	.455	.4725	.4725	.4725	1.87
2012	.4725	.49	.49	.49	1.94
2013	.49	.5075	.5075	.5075	2.01
2014	.5075	.525	.525	.525	2.08
2015					

(A) Diluted earnings. Excl. nonrecurring gain (losses): '03, 6¢; '09, (25¢); '13, (83¢); '14, (59¢). '14 EPS don't add due to rounding. Next earnings report due late Apr. (B) Div'ds historically paid in early Mar., June, Sept., and Dec. (C) Shareholder investment plan avail. † Shareholder investment plan avail. (D) Incl. deferred charges. In '13: \$5.59/sh. (E) Rate base: AL, MS, fair value; FL, GA, orig. cost. Allowed return on com. eq. (blended): 12.5%; earned on avg. com. eq., '13: 12.5%. Regulatory Climate: GA, AL Above Average; MS, FL Average.

# TECO ENERGY, INC. NYSE-TE

RECENT PRICE **20.79** P/E RATIO **19.8** (Trailing: 21.9; Median: 15.0) RELATIVE P/E RATIO **1.08** DIV'D YLD **4.4%** VALUE LINE



1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
15.01	18.17	18.97	15.22	14.59	13.37	14.46	16.46	16.77	15.85	15.48	16.23	15.49	13.83	13.12	10.95	12.15	12.65	Revenues per sh	14.75
3.28	4.11	4.31	3.20	1.96	2.14	2.37	2.51	2.51	2.01	2.35	2.59	2.77	2.69	2.43	2.35	2.60	2.70	"Cash Flow" per sh	3.25
1.53	1.97	2.24	1.95	d.08	.71	1.00	1.17	1.27	.77	1.00	1.13	1.27	1.14	.92	.95	1.10	1.15	Earnings per sh A	1.45
1.29	1.33	1.37	1.41	.93	.76	.76	.76	.78	.80	.80	.82	.85	.88	.88	.88	.90	.92	Div'd Decl'd per sh B	1.05
3.23	5.45	6.92	6.06	3.14	1.37	1.42	2.18	2.34	2.77	2.99	2.28	2.10	2.33	2.45	3.05	3.00	2.35	Cap'l Spending per sh	2.00
10.73	11.93	14.12	14.86	8.93	6.43	7.65	8.25	9.56	9.43	9.75	10.10	10.50	10.58	10.74	10.95	11.10	11.30	Book Value per sh C	12.25
132.10	126.30	139.60	175.80	187.80	199.70	208.20	209.50	210.90	212.90	213.90	214.90	215.80	216.60	217.30	234.90	235.00	235.00	Common Shs Outst'g D	235.00
14.2	11.9	12.9	11.0	--	19.3	17.1	13.8	13.3	21.2	12.6	14.6	14.4	15.5	18.9	18.8			Avg Ann'l P/E Ratio	15.0
.81	.77	.66	.60	--	1.02	.91	.75	.71	1.28	.84	.93	.90	.99	1.06	.98			Relative P/E Ratio	.95
5.9%	5.7%	4.8%	6.6%	7.4%	5.5%	4.4%	4.7%	4.6%	4.9%	6.3%	4.9%	4.6%	5.0%	5.1%	4.9%			Avg Ann'l Div'd Yield	4.8%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$3701.3 mill. Due in 5 Yrs NA  
 LT Debt \$3354.8 mill. LT Interest \$171.2 mill.  
 (LT interest earned: 3.0x)

Leases, Uncapitalized Annual rentals \$5.0 mill.

Pension Assets-12/13 \$593.0 mill. Oblig. \$666.0 mill.

Pfd Stock None

Common Stock 234,692,300 shs. as of 10/27/14  
 MARKET CAP: \$4.9 billion (Mid Cap)

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-3.4	-8	-
Avg. Indust. Use (Mw)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	8.94	8.84	8.50
Capacity at Peak (Mw)	4684	4668	4668
Peak Load, Winter (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (avg.)	+7	+1.3	+1.5

Fixed Charge Cov. (%) 302 301 272

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '11-'13

of change (per sh)	10 Yrs.	5 Yrs.	Est'd '11-'13
Revenues	-1.5%	-3.0%	.5%
"Cash Flow"	-2.0%	2.5%	3.0%
Earnings	-2.0%	.5%	4.0%
Dividends	-3.5%	2.5%	2.5%
Book Value	-1.5%	3.0%	2.0%

**QUARTERLY REVENUES (\$ mill.)**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	697.1	752.5	858.6	688.4	2996.6
2013	661.1	735.9	765.9	688.4	2851.3
2014	578.0	605.7	687.2	695.5	2566.4
2015	700	700	750	700	2850
2016	750	725	775	725	2975

**EARNINGS PER SHARE A**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.20	.30	.42	.22	1.14
2013	.19	.24	.29	.20	.92
2014	.22	.27	.28	.18	.95
2015	.27	.28	.32	.23	1.10
2016	.29	.29	.33	.24	1.15

**QUARTERLY DIVIDENDS PAID B**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.205	.215	.215	.215	.85
2012	.22	.22	.22	.22	.88
2013	.22	.22	.22	.22	.88
2014	.22	.22	.22	.22	.88
2015	.225	.225	.225	.225	.90

**BUSINESS:** TECO Energy, Inc. is a holding company for Tampa Electric, which serves 700,000 customers in west central Florida, and Peoples Gas, which serves 350,000 customers in Florida. Acq'd New Mexico Gas (513,000 customers) 9/14. Sold TECO Transport 12/07; discontinued generation investments in Guatemala in '12; discontinued TECO Coal in '14. Electric revenue break-

**The sale of TECO Energy's coal-mining subsidiary has had a setback.** When the company reached a deal to sell TECO Coal last year, the buyer agreed to pay \$120 million in cash (plus contingent payments of up to \$50 million if coal prices rise), and the deal was expected to close by the end of 2014. However, the closing has been delayed, and coal prices have continued to weaken. The revised transaction calls for TECO to receive just \$80 million (plus a contingency of up to \$60 million). Either party can walk away if the sale is not completed by March 13th.

**We estimate significant earnings growth in 2015.** The acquisition of New Mexico Gas last September should boost comparisons, especially since merger-related costs hurt earnings by \$0.08 a share in 2014. In addition, Tampa Electric and Peoples Gas are experiencing solid customer growth, and Tampa Electric is benefiting from modest rate relief. Each utility is likely to earn a return on equity in the upper half of its allowed range. TECO plans to refinance high-cost debt, too. Our earnings estimate is within management's guidance of \$1.08-\$1.11 a share.

This range is narrow because TECO is a pure utility, now that its coal-mining operation is reported as discontinued. **We forecast a more-moderate profit increase in 2016.** We figure that the customer growth trends mentioned above will continue into next year. Also, the company should reap increased cost reductions stemming from the New Mexico acquisition. TECO is targeting \$20 million in the first three years, half of which will be shared with customers. Our earnings estimate is \$1.15 a share. **The board of directors raised the dividend.** The increase was small, at \$0.02 a share (2.3%) annually, but was still significant because this was the first hike in the disbursement in three years. The payout ratio is high (even by utility standards), but TECO is benefiting from tax-loss carryforwards that make its cash flow higher than our "cash flow" figures suggest. **This stock's dividend yield is a percentage point above the utility mean.** Total return potential to 2018-2020 is modest, but still better than most other utility issues. *Paul E. Debbas, CFA February 20, 2015*

(A) Diluted earnings. Excl. nonrecurring gain (losses): '99, (11c); '03, (\$4.97); '07, 63c; '10, (2c) net; '14, (3c); gains (losses) on disc. ops. '04, (77c); '05, 31c; '06, 1c; '07, 7c; '12, (15c); '14, (34c). Next earnings report due early May. (B) Div'ds paid in late Feb., May, Aug., & Nov. (C) Incl. dilv. plan avail. (D) Incl. dilv. chgs. In '13: \$1.93/sh. (E) Rate base: Net orig. cost. Rate allowed on com. eq. in '13 (elec.): 10.25%-12.25%; in '09 (gas): 9.75%-11.75%; in NM in '12: 10% (implied); earned on avg. com. eq., '13: 8.6%. Regul. Climate: Avg.

Company's Financial Strength	B++
Stock's Price Stability	95
Price Growth Persistence	40
Earnings Predictability	75

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# ALLETE NYSE-ALE

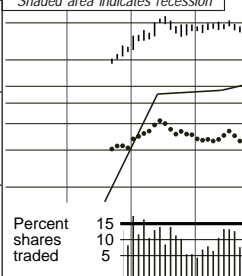
RECENT PRICE **52.12** P/E RATIO **18.1** (Trailing: 18.0, Median: 16.0) RELATIVE P/E RATIO **0.98** DIV'D YLD **3.9%**

**VALUE LINE**

TIMELINESS **3** Lowered 9/19/14  
 SAFETY **2** New 10/1/04  
 TECHNICAL **3** Raised 3/20/15  
 BETA .80 (1.00 = Market)

High: 37.5 51.7 49.3 51.3 49.0 35.3 37.9 42.5 42.7 54.1 58.0 59.7  
 Low: 30.8 35.7 42.6 38.2 28.3 23.3 30.0 35.1 37.7 41.4 44.2 51.2

LEGENDS  
 0.76 x Dividends p sh divided by Interest Rate  
 Relative Price Strength  
 Options: Yes  
 Shaded area indicates recession



2018-20 PROJECTIONS

	Price	Gain	Ann'l Total Return
High	60	(+15%)	8%
Low	45	(-15%)	1%

Insider Decisions

	A	M	J	J	A	S	O	N	D
to Buy	0	0	0	0	0	0	0	0	0
Options	0	0	0	0	0	1	0	0	0
to Sell	0	0	0	1	1	0	0	1	1

Institutional Decisions

	2Q2014	3Q2014	4Q2014
to Buy	98	104	97
to Sell	75	75	90
Hlds(000)	29801	29758	32344

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Revenues per sh	--	--	--	--	25.30	24.50	25.23	27.33	24.57	21.57	25.34	24.75	24.40	24.60	24.77	<b>28.20</b>	<b>30.15</b>	
"Cash Flow" per sh	--	--	--	--	2.97	3.85	4.14	4.42	4.23	3.57	4.35	4.91	5.01	5.35	5.68	<b>6.15</b>	<b>6.60</b>	
Earnings per sh A	--	--	--	--	1.35	2.48	2.77	3.08	2.82	1.89	2.19	2.65	2.58	2.63	2.90	<b>3.05</b>	<b>3.25</b>	
Div'd Decl'd per sh B = †	--	--	--	--	.30	1.25	1.45	1.64	1.72	1.76	1.76	1.78	1.84	1.90	1.96	<b>2.02</b>	<b>2.10</b>	
Cap'l Spending per sh	--	--	--	--	2.12	1.95	3.37	6.82	9.24	9.05	6.95	6.38	10.30	7.93	12.48	<b>5.90</b>	<b>4.90</b>	
Book Value per sh C	--	--	--	--	21.23	20.03	21.90	24.11	25.37	26.41	27.26	28.78	30.48	32.44	35.06	<b>36.55</b>	<b>37.80</b>	
Common Shs Outst'g D	--	--	--	--	29.70	30.10	30.40	30.80	32.60	35.20	35.80	37.50	39.40	41.40	45.90	<b>47.50</b>	<b>47.75</b>	
Avg Ann'l P/E Ratio	--	--	--	--	25.2	17.9	16.5	14.8	13.9	16.1	16.0	14.7	15.9	18.6	17.2	Bold figures are Value Line estimates		
Relative P/E Ratio	--	--	--	--	1.33	.95	.89	.79	.84	1.07	1.02	.92	1.01	1.05	.91			
Avg Ann'l Div'd Yield	--	--	--	--	.9%	2.8%	3.2%	3.6%	4.4%	5.8%	5.0%	4.6%	4.5%	3.9%				

CAPITAL STRUCTURE as of 12/31/14  
 Total Debt \$1377.2 mill. Due in 5 Yrs \$285.6 mill.  
 LT Debt \$1272.8 mill. LT Interest \$57.3 mill.  
 (LT interest earned: 3.9%)  
 Leases, Uncapitalized Annual rentals \$13.4 mill.

Pension Assets-12/14 \$544.2 mill. Oblig. \$714.5 mill.

Pfd Stock None

Common Stock 45,953,851 shs. as of 2/1/15

MARKET CAP: \$2.4 billion (Mid Cap)

ELECTRIC OPERATING STATISTICS

	2012	2013	2014
% Change Retail Sales (KWH)	+1.1	-1.1	+5
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	5.24	5.45	6.09
Capacity at Peak (Mw)	1790	1793	1985
Peak Load, Winter (Mw) F	1633	1646	1637
Annual Load Factor (%)	79.0	NA	NA
% Change Customers (avg.)	+5	NA	NA

ANNUAL RATES Past 10 Yrs. Past 5 Yrs. Est'd '12-'14 of change (per sh)

Revenues	-5%	--	6.0%
"Cash Flow"	6.0%	5.5%	7.0%
Earnings	7.0%	1.0%	7.0%
Dividends	NMF	2.0%	4.0%
Book Value	4.5%	5.0%	4.5%

QUARTERLY REVENUES (\$ mill.)

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	240.0	216.4	248.8	256.0	961.2
2013	263.8	235.6	251.0	268.0	1018.4
2014	296.5	260.7	288.9	290.7	1136.8
2015	320	325	345	350	1340
2016	360	345	365	370	1440

EARNINGS PER SHARE A

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.66	.39	.78	.75	2.58
2013	.83	.35	.63	.82	2.63
2014	.80	.40	.97	.73	2.90
2015	.85	.45	.85	.90	3.05
2016	.95	.45	.90	.95	3.25

QUARTERLY DIVIDENDS PAID B = †

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.445	.445	.445	.445	1.78
2012	.46	.46	.46	.46	1.84
2013	.475	.475	.475	.475	1.90
2014	.49	.49	.49	.49	1.96
2015					

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Revenues per sh	--	--	--	--	25.30	24.50	25.23	27.33	24.57	21.57	25.34	24.75	24.40	24.60	24.77	<b>28.20</b>	<b>30.15</b>	
"Cash Flow" per sh	--	--	--	--	2.97	3.85	4.14	4.42	4.23	3.57	4.35	4.91	5.01	5.35	5.68	<b>6.15</b>	<b>6.60</b>	
Earnings per sh A	--	--	--	--	1.35	2.48	2.77	3.08	2.82	1.89	2.19	2.65	2.58	2.63	2.90	<b>3.05</b>	<b>3.25</b>	
Div'd Decl'd per sh B = †	--	--	--	--	.30	1.25	1.45	1.64	1.72	1.76	1.76	1.78	1.84	1.90	1.96	<b>2.02</b>	<b>2.10</b>	
Cap'l Spending per sh	--	--	--	--	2.12	1.95	3.37	6.82	9.24	9.05	6.95	6.38	10.30	7.93	12.48	<b>5.90</b>	<b>4.90</b>	
Book Value per sh C	--	--	--	--	21.23	20.03	21.90	24.11	25.37	26.41	27.26	28.78	30.48	32.44	35.06	<b>36.55</b>	<b>37.80</b>	
Common Shs Outst'g D	--	--	--	--	29.70	30.10	30.40	30.80	32.60	35.20	35.80	37.50	39.40	41.40	45.90	<b>47.50</b>	<b>47.75</b>	
Avg Ann'l P/E Ratio	--	--	--	--	25.2	17.9	16.5	14.8	13.9	16.1	16.0	14.7	15.9	18.6	17.2	Bold figures are Value Line estimates		
Relative P/E Ratio	--	--	--	--	1.33	.95	.89	.79	.84	1.07	1.02	.92	1.01	1.05	.91			
Avg Ann'l Div'd Yield	--	--	--	--	.9%	2.8%	3.2%	3.6%	4.4%	5.8%	5.0%	4.6%	4.5%	3.9%				

BUSINESS: ALLETE, Inc. is the parent of Minnesota Power, which supplies electricity to 146,000 customers in northeastern MN, & Superior Water, Light & Power in northwestern WI. Electric rev. breakdown: taconite mining/processing, 27%; paper/wood products, 9%; other industrial, 7%; residential, 12%; commercial, 13%; wholesale, 10% other, 22%. ALLETE Clean Energy owns renewable energy projects. Acq'd U.S. Water Services 2/15. Has real estate operation in FL. Generating sources: coal & lignite, 56%; wind, 7%; other, 3%; purchased, 34%. Fuel costs: 31% of revs. '14 deprec. rate: 2.9%. Has 1,600 employees. Chairman, President & CEO: Alan R. Hodnik. Inc.: MN. Address: 30 West Superior St., Duluth, MN 55802-2093. Tel.: 218-279-5000. Internet: www.allete.com.

**ALLETE's earnings are likely to advance in 2015.** Minnesota Power, the company's primary utility subsidiary, will benefit from a full year of income from a 205-megawatt wind project that was completed in December at a cost of \$333 million. The utility gets current cost recovery for certain kinds of capital spending, such as a \$250 million environmental upgrade to a coal-fired generating unit. In addition, Minnesota Power is experiencing load growth as some of its large industrial customers expand their operations. Most notably, Essar Steel expects to begin producing taconite pellets in the second half of 2015. Finally, the company's real estate assets in Florida (which ALLETE intends to sell) should break even this year. It lost \$2 million in 2014. Our estimate is within management's guidance of \$3.00-\$3.20 a share.

**There is some upside potential to profits this year.** Minnesota Power plans to build a wind project for a utility in North Dakota, which would then (if the state regulators approve) buy the project. Prospective income from the sale is not included in ALLETE's guidance. If the regulators do not approve the deal, then Minnesota Power will sell the output under a long-term purchased-power contract.

**ALLETE has made an acquisition.** The company paid \$168 million for an 87% interest in U.S. Water Services, which provides water management for industrial customers. Revenues were about \$120 million last year, and the company expects top-line growth of 10%-15% annually. However, due to amortization that ALLETE will record under purchase accounting rules, the deal isn't likely to contribute to profits this year.

**We forecast solid earnings growth in 2016.** Current recovery of some capital spending and the ongoing effects of industrial expansion should help. We figure U.S. Water Services will also make a contribution.

**The board of directors raised the dividend this quarter.** The board increased the annual disbursement by \$0.06 a share (3.1%).

**The dividend yield and 3- to 5-year total return potential for ALLETE are about average, by utility standards.**

*Paul E. Debbas, CFA* March 20, 2015

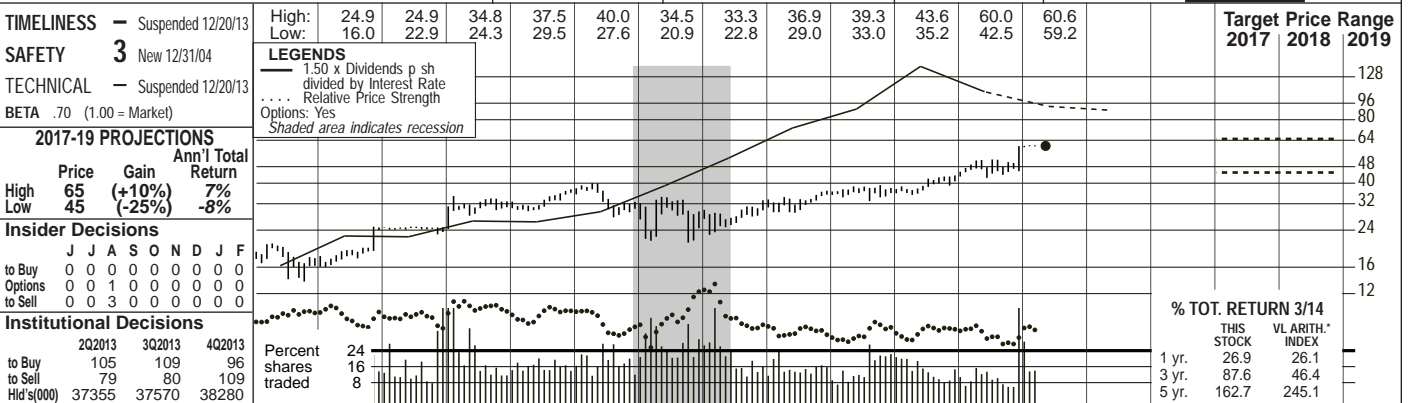
(A) Diluted EPS. Excl. nonrec. gain (loss): '04, 2c; '05, (\$1.84); gain (losses) on disc. ops.: '04, \$2.57; '05, (16c); '06, (2c); loss from accounting change: '04, 27¢. Next egs. report due early May. (B) Div'ds historically paid in early Mar., June, Sept. and Dec. = Div'd reinvestment plan avail. † Shareholder investment plan avail. (C) Incl. deferred chgs. In '14: \$7.78/sh. (D) In mill. (E) Rate base: Orig. cost deprec. Rate allowed on com. eq. in '10: 10.38%; earned on avg. com. eq. '14: 8.6%. Reg. Clim.: Avg. (F) Summer peak in '12 & '13.

Company's Financial Strength	A
Stock's Price Stability	95
Price Growth Persistence	35
Earnings Predictability	80



# UNS ENERGY NYSE-UNS

RECENT PRICE **60.23** P/E RATIO **20.1** (Trailing: 19.8) (Median: 18.0) RELATIVE P/E RATIO **1.05** DIV'D YLD **3.2%** VALUE LINE



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
23.83	24.85	31.12	43.12	25.50	28.71	34.13	35.26	37.42	39.12	39.41	38.89	39.78	40.89	35.36	35.74	<b>36.40</b>	<b>37.60</b>	Revenues per sh	<b>41.20</b>
3.48	3.96	4.23	5.41	4.80	5.20	5.29	5.21	5.68	5.64	4.56	7.82	7.33	7.44	6.48	7.33	<b>7.60</b>	<b>7.60</b>	"Cash Flow" per sh	<b>8.00</b>
.68	1.08	1.27	1.79	.97	1.30	1.31	1.30	1.85	1.55	.39	2.69	2.82	2.75	2.20	3.04	<b>3.12</b>	<b>3.40</b>	Earnings per sh <sup>A</sup>	<b>3.80</b>
--	--	.32	.40	.50	.60	.64	.76	.84	.90	.96	1.16	1.56	1.68	1.72	1.74	<b>1.85</b>	<b>1.95</b>	Div'd Decl'd per sh <sup>B</sup> = †	<b>2.28</b>
2.52	2.87	3.19	3.63	3.36	4.06	4.49	5.83	6.77	6.95	9.85	8.01	7.26	10.13	7.43	7.85	<b>9.45</b>	<b>8.05</b>	Cap'l Spending per sh	<b>7.85</b>
7.65	10.02	11.20	12.68	13.05	15.97	16.95	17.68	18.59	19.54	19.16	20.94	22.46	24.07	25.77	27.22	<b>27.00</b>	<b>28.20</b>	Book Value per sh	<b>32.70</b>
32.26	32.35	33.22	33.50	33.58	33.79	34.26	34.87	35.19	35.32	35.46	35.85	36.54	36.92	41.34	41.54	<b>41.50</b>	<b>42.00</b>	Common Shs Outst'g <sup>C</sup>	<b>42.50</b>
23.3	10.8	11.8	10.8	18.2	14.6	18.7	23.9	17.7	22.0	73.8	10.4	11.6	13.3	17.8	15.9	<b>16.2</b>	<b>15.9</b>	Avg Ann'l P/E Ratio	<b>14.0</b>
1.21	.62	.77	.55	.99	.83	.99	1.27	.96	1.17	4.44	.69	.74	.83	1.13	.89	<b>.89</b>	<b>.89</b>	Relative P/E Ratio	<b>.90</b>
--	--	2.1%	2.1%	2.8%	3.2%	2.6%	2.5%	2.6%	2.6%	3.3%	4.1%	4.8%	4.6%	4.4%	3.6%	<b>3.6%</b>	<b>3.6%</b>	Avg Ann'l Div'd Yield	<b>4.1%</b>

**CAPITAL STRUCTURE as of 12/31/13**  
 Total Debt \$1806.6 mill. Due in 5 Yrs \$477.0 mill.  
 LT Debt \$1656.8 mill. LT Interest \$71.0 mill.  
 Incl. \$149.8 mill. capitalized leases.  
 (LT interest earned: 3.0x)

**Pension Assets-12/13** \$323 mill. **Oblig.** \$352 mill.  
 Pfd Stock None

**Common Stock** 41,633,535 shs.  
 as of 2/14/14  
**MARKET CAP: \$2.5 billion (Mid Cap)**

1169.0	1229.5	1316.9	1381.4	1397.5	1394.4	1453.7	1509.5	1461.8	1484.6	<b>1510</b>	<b>1580</b>	Revenues (\$mill)	<b>1750</b>
45.9	46.1	69.2	58.4	14.0	104.3	111.5	110.0	90.9	127.5	<b>125</b>	<b>140</b>	Net Profit (\$mill)	<b>160</b>
42.5%	41.4%	38.8%	40.1%	54.8%	38.2%	41.2%	37.8%	38.0%	31.4%	<b>38.0%</b>	<b>38.0%</b>	Income Tax Rate	<b>40.0%</b>
--	--	2.9%	3.4%	--	--	--	--	--	--	<b>Nil</b>	<b>Nil</b>	AFUDC % to Net Profit	<b>Nil</b>
77.1%	75.3%	72.9%	68.8%	72.9%	70.5%	68.5%	67.8%	62.3%	59.4%	<b>62.0%</b>	<b>62.5%</b>	Long-Term Debt Ratio	<b>63.0%</b>
22.9%	24.7%	27.1%	31.2%	27.1%	29.5%	31.5%	32.2%	37.7%	40.6%	<b>38.0%</b>	<b>37.5%</b>	Common Equity Ratio	<b>37.0%</b>
2540.3	2494.9	2414.1	2214.9	2506.4	2547.0	2602.8	2758.6	2826.0	2787.6	<b>2950</b>	<b>3180</b>	Total Capital (\$mill)	<b>3740</b>
2081.1	2171.5	2259.6	2407.3	2617.7	2785.7	2961.5	3182.3	3300.4	3534.8	<b>3450</b>	<b>3625</b>	Net Plant (\$mill)	<b>4200</b>
5.1%	5.1%	5.9%	5.7%	3.0%	5.2%	5.5%	5.3%	4.5%	5.8%	<b>6.0%</b>	<b>6.0%</b>	Return on Total Cap'l	<b>5.5%</b>
7.9%	7.5%	10.6%	8.5%	2.1%	13.9%	13.6%	12.4%	8.5%	11.3%	<b>11.0%</b>	<b>12.0%</b>	Return on Shr. Equity	<b>11.5%</b>
7.9%	7.5%	10.6%	8.5%	2.1%	13.9%	13.6%	12.4%	8.5%	11.3%	<b>11.0%</b>	<b>12.0%</b>	Return on Com Equity <sup>D</sup>	<b>11.5%</b>
4.1%	3.2%	6.1%	3.9%	NMF	8.4%	6.7%	5.4%	2.0%	4.9%	<b>4.5%</b>	<b>5.5%</b>	Retained to Com Eq	<b>4.5%</b>
48%	57%	43%	54%	NMF	40%	51%	56%	77%	57%	<b>58%</b>	<b>53%</b>	All Div'ds to Net Prof	<b>60%</b>

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	+4	-7	+1
Avg. Indust. Use (MWH)	5060	5086	5090
Avg. Indust. Revs. per KWH (¢)	7.10	7.20	7.20
Capacity at Peak (Mw)	3271	2950	3015
Peak Load, Summer (Mw)	2334	2290	2230
Annual Load Factor (%)	N/A	N/A	N/A
% Change Customers (yr-end)	+4	+5	+8

Fixed Charge Cov. (%) 251 239 291

**BUSINESS:** UNS Energy Corporation, through its subsidiaries, operates as an electric utility in Arizona. Subsidiaries include Tucson Electric Power (TEP), UNS Gas, and UNS Electric. '13 retail customers: TEP, 413,000 (in southeastern Arizona); UNS Gas, 149,000; UNS Electric, 93,000. Revenue sources: residential, 42%; commercial, 23%; industrial, 35%. Copper mining is largest industry served. Fuels: coal, 75%; gas, 8%; purchased power, 17%. '13 TEP reported depreciation rate: 4.0%. Has 1,977 employees: TEP, 1,398; UNS Gas, 188; UNS Electric, 143; Other, 248. Chrmn. & CEO: Paul J. Bonavia. Pres.: David G. Hutchens. Inc.: AZ. Address: 88 E. Broadway Blvd., Tucson, AZ 85701. Telephone: 520-571-4000. Internet: www.uns.com.

**ANNUAL RATES**

	Past 10 Yrs	Past 5 Yrs	Est'd '11-'13 to '17-'19
Revenues	1.5%	-0.5%	1.0%
"Cash Flow"	3.5%	6.0%	2.0%
Earnings	7.0%	16.0%	6.5%
Dividends	13.0%	13.5%	5.5%
Book Value	6.5%	6.0%	5.0%

**QUARTERLY REVENUES (\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	344.8	369.7	450.9	344.1	1509.5
2012	315.4	364.0	434.1	348.3	1461.8
2013	332.1	365.2	437.0	350.2	1484.6
2014	<b>325</b>	<b>370</b>	<b>450</b>	<b>365</b>	<b>1510</b>
2015	<b>350</b>	<b>375</b>	<b>485</b>	<b>370</b>	<b>1580</b>

**EARNINGS PER SHARE<sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.35	.71	1.46	.22	2.75
2012	.17	.64	1.21	.18	2.20
2013	.27	.83	1.62	.32	3.04
2014	<b>.25</b>	<b>.75</b>	<b>1.67</b>	<b>.45</b>	<b>3.12</b>
2015	<b>.45</b>	<b>.80</b>	<b>1.65</b>	<b>.50</b>	<b>3.40</b>

**QUARTERLY DIVIDENDS PAID<sup>B</sup> = †**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	.39	.39	.39	.39	1.56
2011	.42	.42	.42	.42	1.68
2012	.43	.43	.43	.43	1.72
2013	.435	.435	.435	.435	1.74
2014	.48				

**The Federal Energy Regulatory Commission has approved the acquisition of UNS Energy Corporation by Fortis.** UNS stockholders would receive \$60.25 in cash for each of their shares. The offer is generous, at 19 times estimated 2014 earnings. Indeed, the proposed purchase has been deemed consistent with the interest of the public, which moves the acquisition one step closer to completion. In addition, the shareholders of UNS Energy approved the transaction on March 26, 2014. The acquisition is expected to be completed by the end of 2014. It is now subject to approval by the Arizona Corporation Commission (ACC). The deal will give UNS much needed capital access to meet clean energy requirements. UNS will remain as a stand-alone company headquartered in Tucson, Arizona. One-third of Fortis' assets will be in the United States once the deal closes, and it will gain approximately 65,000 customers in Arizona. **UNS Energy had a profitable year.** The electric utility reported net income of \$127 million and share earnings of \$3.04. The significant increase in net income was mainly due to higher revenue at UNS En-

ergy's primary subsidiary, Tucson Electric Power (TEP). The subsidiary was able to report higher revenues for the year thanks to a non-fuel base rate increase which became effective on July 1, 2013, combined with a reduction in capital lease interest expense. The company also declared a first quarter dividend of \$0.48 per share for common shareholders. **Tucson Electric Power (TEP) has started to work on a new transmission line.** The 138 KV is expected to reduce electrical outages and provide more capacity for TEP. The project is expected to cost \$4.5 million and was approved by the Arizona Corporation Commission in March, 2011. The transmission line is expected to be completed in 2014. **The Timeliness rank for this issue is suspended due to the impending acquisition.** There is minimal potential for capital gains at this juncture as the stock is trading just below the takeover price. We advise investors to sell their holdings at the current level in order to avoid downside risk in case the deal falls through. *Saumya Ajla* May 2, 2014

(A) EPS diluted. Excl. nonrecr. gains: '98, 19¢; '99, \$1.35; '00, 48¢; '03, \$2.00. Next earnings report due early May. Earnings may not sum due to rounding. (B) Div'ds historically paid in early Mar., June, Sept., and Dec. Div'd reinvest. plan avail. † Shareholder invest. plan avail. (C) In millions. (D) Rate base: fair value. Rate allowed on com. eq. in '13: 10.0%; earned on avg. com. eq. '13: 8.5%. Regulatory Climate: Avg.	Company's Financial Strength	B+
	Stock's Price Stability	90
	Price Growth Persistence	80
	Earnings Predictability	40

# AMEREN NYSE-AEE

RECENT PRICE **41.47** P/E RATIO **16.7** (Trailing: 17.2; Median: 15.0) RELATIVE P/E RATIO **0.91** DIV'D YLD **4.0%** VALUE LINE

TIMELINESS <b>3</b> Raised 3/6/15	High: 50.4	56.8	55.2	55.0	54.3	35.3	29.9	34.1	35.3	37.3	48.1	46.8							Target Price Range
SAFETY <b>2</b> Raised 6/20/14	Low: 40.6	47.5	48.0	47.1	25.5	19.5	23.1	25.5	28.4	30.6	35.2	40.5							2018 2019 2020
TECHNICAL <b>2</b> Raised 3/20/15	<p>LEGENDS</p> <p>0.69 x Dividends p sh divided by Interest Rate</p> <p>Relative Price Strength</p> <p>Options: Yes</p> <p>Shaded area indicates recession</p>																		
BETA .75 (1.00 = Market)																			

**2018-20 PROJECTIONS**

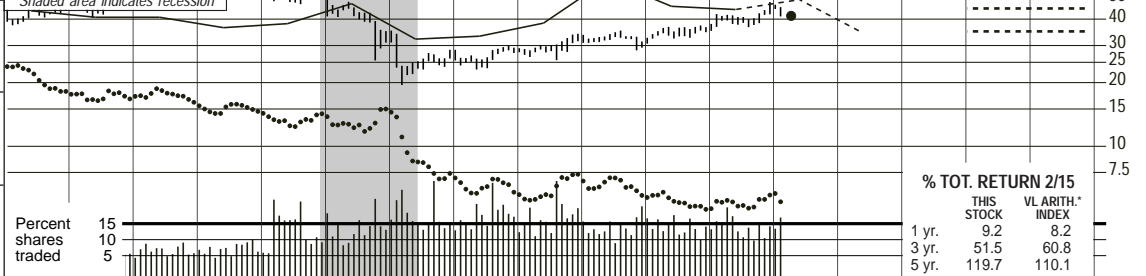
Price	Gain	Ann'l Total Return
High <b>45</b>	<b>(+10%)</b>	<b>6%</b>
Low <b>35</b>	<b>(-15%)</b>	<b>1%</b>

**Insider Decisions**

	A	M	J	J	A	S	O	N	D
to Buy	0	1	0	0	0	0	0	0	0
Options	0	0	0	0	0	0	0	0	0
to Sell	0	2	0	0	0	0	0	0	0

**Institutional Decisions**

	2Q2014	3Q2014	4Q2014
to Buy	178	167	180
to Sell	189	197	199
Hlds(000)	159084	160810	157366



1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
25.68	28.10	32.64	24.93	28.20	26.43	33.12	33.30	36.23	36.92	29.87	31.77	31.04	28.14	24.06	<b>24.95</b>	<b>26.15</b>	<b>27.20</b>	Revenues per sh	30.00
5.36	6.11	6.33	5.28	6.29	5.57	6.10	6.02	6.76	6.44	6.06	6.33	5.87	5.87	5.25	<b>5.75</b>	<b>6.10</b>	<b>6.50</b>	"Cash Flow" per sh	7.75
2.81	3.33	3.41	2.66	3.14	2.82	3.13	2.66	2.98	2.88	2.78	2.77	2.47	2.41	2.10	<b>2.55</b>	<b>2.75</b>	<b>2.75</b>	Earnings per sh <sup>A</sup>	3.25
2.54	2.54	2.54	2.54	2.54	2.54	2.54	2.54	2.54	2.54	1.54	1.54	1.56	1.60	1.60	<b>1.65</b>	<b>1.69</b>	<b>1.69</b>	Div'd Decl'd per sh <sup>B</sup>	1.85
4.16	6.77	7.99	5.11	4.19	4.13	4.63	4.99	6.96	9.75	7.51	4.66	4.50	5.49	5.87	<b>7.65</b>	<b>8.10</b>	<b>7.15</b>	Cap'l Spending per sh	7.00
22.52	23.30	24.26	24.93	26.73	29.71	31.09	31.86	32.41	32.80	33.08	32.15	32.64	27.27	26.97	<b>27.65</b>	<b>28.60</b>	<b>29.65</b>	Book Value per sh <sup>C</sup>	34.00
137.22	137.22	138.05	154.10	162.90	195.20	204.70	206.60	208.30	212.30	237.40	240.40	242.60	242.63	242.63	<b>242.65</b>	<b>242.65</b>	<b>242.65</b>	Common Shs Outst'g <sup>D</sup>	250.00
13.5	11.0	12.1	15.8	13.5	16.3	16.7	19.4	17.4	14.2	9.3	9.7	11.9	13.4	16.5	16.7	<b>16.7</b>	<b>16.7</b>	Avg Ann'l P/E Ratio	12.5
.77	.72	.62	.86	.77	.86	.89	1.05	.92	.85	.62	.62	.75	.85	.93	.88	<b>.88</b>	<b>.88</b>	Relative P/E Ratio	.80
6.7%	6.9%	6.2%	6.1%	6.0%	5.5%	4.9%	4.9%	4.9%	6.2%	6.0%	5.8%	5.3%	5.0%	4.6%	4.0%	<b>4.0%</b>	<b>4.0%</b>	Avg Ann'l Div'd Yield	4.5%

**CAPITAL STRUCTURE as of 9/30/14**

Total Debt \$6697 mill. Due in 5 Yrs \$2276 mill.

LT Debt \$5825 mill. LT Interest \$317 mill.

(LT interest earned: 3.6x)

Leases, Uncapitalized Annual rentals \$14 mill.

Pension Assets-12/13 \$3461 mill.

Oblig. \$3900 mill.

Pfd Stock \$142 mill. Pfd Div'd \$8 mill.

807,595 sh. \$3.50 to \$5.50 cum. (no par), \$100 stated val., redeem. \$102.176-\$110/sh.; 616,323 sh. 4.00% to 6.625%, \$100 par, redeem. \$100-\$104/sh.

Common Stock 242,634,798 shs. as of 10/31/14

MARKET CAP: \$10.1 billion (Large Cap)

6780.0	6880.0	7546.0	7839.0	7090.0	7638.0	7531.0	6828.0	5838.0	6053.0	6350	6600	Revenues (\$mill)	7500
628.0	547.0	629.0	615.0	624.0	669.0	602.0	589.0	518.0	593.0	630	675	Net Profit (\$mill)	830
35.6%	32.7%	33.5%	33.7%	34.7%	36.8%	37.3%	36.9%	37.5%	38.9%	38.0%	38.5%	Income Tax Rate	38.5%
2.9%	.7%	.8%	4.6%	5.8%	7.8%	5.6%	6.1%	7.1%	6.0%	7.0%	6.0%	AFUDC % to Net Profit	4.0%
44.9%	43.8%	45.0%	47.8%	49.7%	48.2%	45.3%	49.5%	45.2%	47.0%	47.0%	47.0%	Long-Term Debt Ratio	45.0%
53.3%	54.6%	53.4%	50.8%	49.1%	50.9%	53.7%	49.4%	53.7%	51.5%	52.0%	53.0%	Common Equity Ratio	54.0%
11932	12063	12654	13712	15991	15185	14738	13384	12190	12975	13300	13525	Total Capital (\$mill)	15700
13572	14286	15069	16567	17610	17853	18127	16096	16205	17424	18525	19350	Net Plant (\$mill)	21500
6.5%	5.7%	6.2%	5.7%	5.3%	6.0%	5.6%	6.0%	5.6%	5.5%	6.0%	6.0%	Return on Total Cap'l	6.5%
9.5%	8.1%	9.0%	8.6%	7.8%	8.5%	7.5%	8.7%	7.7%	8.5%	9.0%	9.0%	Return on Shr. Equity	9.5%
9.7%	8.1%	9.2%	8.7%	7.8%	8.6%	7.5%	8.8%	7.8%	8.5%	9.0%	9.5%	Return on Com Equity <sup>E</sup>	9.5%
1.7%	.2%	1.3%	1.0%	3.5%	3.8%	2.8%	3.0%	1.9%	3.0%	3.0%	3.5%	Retained to Com Eq	4.5%
83%	97%	86%	88%	56%	56%	63%	66%	76%	67%	64%	61%	All Div'ds to Net Prof	56%

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-1.9	-7	-5
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	4.93	4.80	4.96
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	NA	NA	NA

**BUSINESS:** Ameren Corp. is a holding company formed through the merger of Union Electric and CIPSCO. Acquired CILCORP 1/03; Illinois Power 10/04. Has 1.2 mill. electric and 127,000 gas customers in Missouri; 1.2 mill. electric and 811,000 gas customers in Illinois. Disc. power-generation op. in '13. Electric rev. breakdown: residential, 46%; commercial, 33%; industrial, 12%; other, 9%. Generating sources: coal, 70%; nuclear, 11%; hydro, 2%; gas, 1%; purchased, 16%. Fuel costs: 32% of revs. '13 reported depr. rates: 3%-4%. Has 8,500 employees. Chairman: Thomas R. Voss. President & CEO: Warner L. Baxter, Inc. MO. Address: One Ameren Plaza, 1901 Chouteau Ave., P.O. Box 66149, St. Louis, MO 63166-6149. Tel.: 314-621-3222. Internet: www.ameren.com.

9%. Generating sources: coal, 70%; nuclear, 11%; hydro, 2%; gas, 1%; purchased, 16%. Fuel costs: 32% of revs. '13 reported depr. rates: 3%-4%. Has 8,500 employees. Chairman: Thomas R. Voss. President & CEO: Warner L. Baxter, Inc. MO. Address: One Ameren Plaza, 1901 Chouteau Ave., P.O. Box 66149, St. Louis, MO 63166-6149. Tel.: 314-621-3222. Internet: www.ameren.com.

**ANNUAL RATES**

	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13 to '18-'20
Revenues	-5%	-5.0%	1.0%
"Cash Flow"	-5%	-2.5%	4.5%
Earnings	-2.5%	-4.0%	5.0%
Dividends	-4.5%	-9.0%	2.0%
Book Value	1.5%	-2.0%	2.5%

**Ameren has rate cases pending in Missouri and Illinois.** In Missouri, the utility is seeking an electric rate increase of \$190 million, based on a return of 10.4% on a common-equity ratio of 51.8%. Ameren is asking for a continuation of various regulatory mechanisms, such as a fuel adjustment clause and a tracker for storm costs. The staff of the Missouri commission is recommending an allowed ROE of just 9.25%, and intervenor groups are proposing similar figures. A decision is expected in May, with new tariffs taking effect in June. In Illinois, Ameren is asking for a gas rate hike of \$53 million, based on a 10.0%-10.5% return on a 50% common-equity ratio. The utility is also requesting a regulatory mechanism to decouple revenues from volume for small customers. An order is expected by December, with new tariffs taking effect in January.

Spending on electric transmission is another plus, as Ameren earns a return on its current investment through a federally regulated formula rate plan. Our estimate is at the midpoint of management's guidance of \$2.45-\$2.65 a share. **We forecast high single-digit profit growth in 2016.** Additional rate relief should be the primary factor.

**QUARTERLY REVENUES (\$ mill.)**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	1658	1660	2001	1509	6828.0
2013	1475	1403	1638	1322	5838.0
2014	1594	1419	1670	1370	6053.0
2015	1650	1475	1800	1425	6350
2016	1725	1550	1850	1475	6600

**Earnings will probably advance this year.** Ameren will benefit from the absence of a refueling outage at the Callaway nuclear plant, a full year's benefit from the refinancing of high-cost debt last May, and (assuming reasonable regulatory treatment) a partial year of rate relief in

Electric transmission is a key growth area for Ameren. The company's capital budget calls for spending of \$2.3 billion through 2019. Although it appears almost certain that its allowed ROE on transmission will be cut from 12.38% currently (in fact, Ameren took an undisclosed reserve in the fourth quarter of 2014), the utility will be able to make up for part of the reduction through a half-percentage-point incentive "adder." Moreover, the allowed ROE will probably still be above its allowed ROEs in Missouri and Illinois.

**EARNINGS PER SHARE <sup>A</sup>**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	d.11	.87	1.54	.11	2.41
2013	.22	.44	1.25	.19	2.10
2014	.40	.62	1.20	.19	2.40
2015	.25	.70	1.35	.25	2.55
2016	.30	.70	1.45	.30	2.75

**The dividend yield of Ameren stock is about average for a utility.** The company has good earnings growth prospects through 2018-2020, but in our view, these are reflected in the quotation.

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**QUARTERLY DIVIDENDS PAID <sup>B</sup>**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.385	.385	.385	.40	1.56
2012	.40	.40	.40	.40	1.60
2013	.40	.40	.40	.40	1.60
2014	.40	.40	.40	.41	1.61
2015	.41				

**Paul E. Debbas, CFA** March 20, 2015

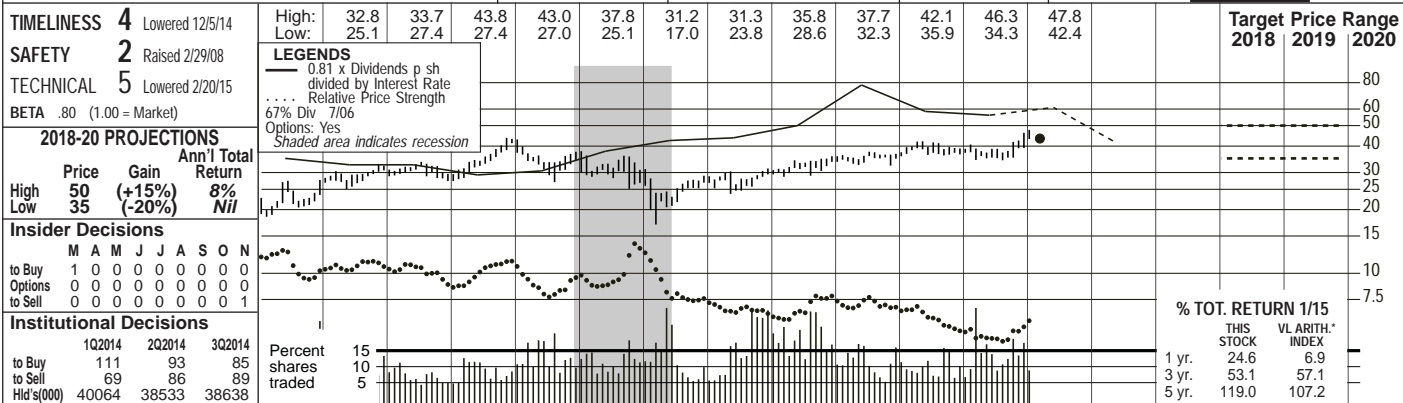
**Paul E. Debbas, CFA** March 20, 2015

(A) Diluted EPS. Excl. nonrecr. gain (losses): '03, 11c; '05, (11c); '10, (\$2.19); '11, (32c); '12, (\$6.42); loss from disc. ops.: '13, 92c. '14 EPS don't add due to rounding. Next egs. report due early May. (B) Div'ds histor. paid in late Mar., June, Sept., & Dec. = Div'd reinvest. plan avail. (C) Incl. intang. In '13: \$6.90/sh. (D) In mill. (E) Rate base: Orig. cost deprec. Rate allowed on com. eq. in MO in '13: 9.8% elec., in '11: none specified gas; in IL in '14: 8.7% elec., 9.06% gas; earned on avg. com. eq., '13: 7.6%. Regulatory Climate: MO, Avg.; IL, Below Avg.	Company's Financial Strength	B++
	Stock's Price Stability	100
	Price Growth Persistence	100
	Earnings Predictability	85

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# UIL HOLDINGS NYSE-UIL

RECENT PRICE **43.44** P/E RATIO **16.7** (Trailing: 22.2 Median: 17.0) RELATIVE P/E RATIO **0.91** DIV'D YLD **4.0%** VALUE LINE



Year	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Price	29.01	37.54	46.15	47.55	40.39	45.87	49.88	34.03	39.23	37.69	29.91	19.75	31.01	29.22	28.52	29.05	29.95	31.70	37.00
Gain	4.67	5.53	6.61	5.89	4.69	4.37	4.13	4.65	5.48	5.93	5.09	3.65	5.33	5.65	5.51	5.70	6.00	6.30	6.90
Return	2.23	2.56	2.53	1.85	1.24	1.54	1.30	1.86	1.87	1.89	1.94	1.99	1.96	2.04	2.28	2.20	2.50	2.60	2.75
Div'd	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73	1.73
Cap'l Sp.	1.48	2.31	2.01	2.41	2.19	2.04	2.25	3.09	9.92	8.57	4.12	4.03	6.48	5.67	5.38	5.20	5.45	6.15	7.90
Book Value	19.55	20.42	21.25	20.28	20.65	22.84	22.39	18.53	18.55	18.85	19.15	21.31	21.61	21.95	23.85	24.45	25.40	26.50	30.45
Common Shs	23.44	23.46	23.53	23.79	23.86	24.01	24.32	24.86	25.03	25.17	29.98	50.51	50.65	50.87	56.75	56.75	56.75	56.75	56.75
P/E Ratio	12.6	10.8	11.5	15.0	18.0	18.7	23.5	18.7	18.4	16.7	12.7	14.0	16.4	17.2	16.9	17.3	17.3	17.3	16.0
Relative P/E	.72	.70	.59	.82	1.03	.99	1.25	1.01	.98	1.01	.85	.89	1.03	1.09	.95	.90	.90	.90	1.00
Div'd Yield	6.2%	6.2%	5.9%	6.2%	7.7%	6.0%	5.7%	5.0%	5.0%	5.5%	7.0%	6.2%	5.4%	4.9%	4.5%	4.6%	4.6%	4.6%	3.9%

Year	2011	2012	2013	2014	2015	2016	2017
Revenues per sh	29.05	29.95	31.70	37.00	43.44	43.44	43.44
"Cash Flow" per sh	6.30	6.90	7.90	9.00	10.00	10.00	10.00
Earnings per sh	2.75	2.75	2.75	2.75	2.75	2.75	2.75
Div'd Decl'd per sh	1.73	1.73	1.73	1.73	1.73	1.73	1.73
Cap'l Spending per sh	7.90	7.90	7.90	7.90	7.90	7.90	7.90
Book Value per sh	30.45	30.45	30.45	30.45	30.45	30.45	30.45
Common Shs Outst'g	56.75	56.75	56.75	56.75	56.75	56.75	56.75
Avg Ann'l P/E Ratio	16.0	16.0	16.0	16.0	16.0	16.0	16.0
Relative P/E Ratio	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Avg Ann'l Div'd Yield	3.9%	3.9%	3.9%	3.9%	3.9%	3.9%	3.9%

Year	2011	2012	2013	2014	2015	2016	2017
Revenues (\$mill)	1213.1	846.0	982.0	948.7	896.6	997.7	1570.4
Net Profit (\$mill)	31.4	45.4	46.7	48.1	54.3	70.3	99.7
Income Tax Rate	44.1%	31.2%	39.5%	42.2%	38.0%	38.6%	38.5%
AFUDC % to Net Profit	9.0%	8.0%	8.3%	8.3%	10.0%	26.3%	12.1%
Long-Term Debt Ratio	47.2%	47.0%	50.8%	53.6%	54.0%	58.4%	58.9%
Common Equity Ratio	52.8%	53.0%	49.2%	46.4%	46.0%	41.6%	41.1%
Total Capital (\$mill)	1031.5	869.2	943.6	1023.6	1247.7	2587.9	2642.7
Net Plant (\$mill)	592.1	647.0	878.4	1073.6	1153.0	2327.5	2570.4
Return on Total Cap'l	4.1%	6.5%	6.2%	6.1%	5.8%	3.7%	5.2%
Return on Shr. Equity	5.8%	9.9%	10.1%	10.1%	9.5%	6.5%	9.1%
Return on Com Equity	5.8%	9.9%	10.1%	10.1%	9.5%	6.5%	9.1%
Retained to Com Eq	NMF	NMF	3.1%	1.0%	1.2%	1.7%	1.1%
All Div'ds to Net Prof	NMF	117%	70%	90%	88%	74%	88%

**UIL Holdings has decided to discontinue its asset purchase agreement with the city of Philadelphia.** The \$1.86 billion deal to buy Philadelphia Gas Works, which faced opposition from the city council, has been terminated following UIL's announcement on December 4th. The fallout was widely expected, as the Philadelphia city council did not pass an ordinance to approve the transaction. The shares of UIL Holdings have reacted positively following this event and are currently trending higher since prior to the announcement.

**We are introducing our share-net estimate for 2016 at \$2.60.** Growth is likely to be driven by the strengthening of the overall economy and an increase in the company's customer base. Additionally, UIL's strong capital expenditure plan should drive bottom line expansion through rate recognition in the near term. **UIL Holdings is targeting growth through investments related to regulated electric and gas infrastructure.** The company has been making changes to its infrastructure and expects to continue to invest in its distribution and transmis-

sion businesses. Over the next five years, UIL will work on enhancing its liquefied natural gas facilities and expanding its capabilities through investments of approximately \$113 million. UIL is also increasing its stake in renewable generation. Further, UIL has been an active participant in the New England State Committee on Energy, which is working with six New England states to increase the pipeline capacity for natural gas and electric transmission capacity. This could very likely translate into an investment opportunity for UIL Holdings over the next three to five years.

**This equity is currently unfavorably ranked (4) for Timeliness.** Based on the stock's rank, it is expected to lag the market over the next six to 12 months. Still, the current dividend yield remains favorable when compared to others in the utility industry. Hence, investors looking for income might find this stock appealing. However, due to the high payout ratio (approximately 70%), we do not expect any dividend increases over the next 3 to 5 years.

Company's Financial Strength	B++
Stock's Price Stability	90
Price Growth Persistence	50
Earnings Predictability	85

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# UNITIL CORP. AMEX--UTL

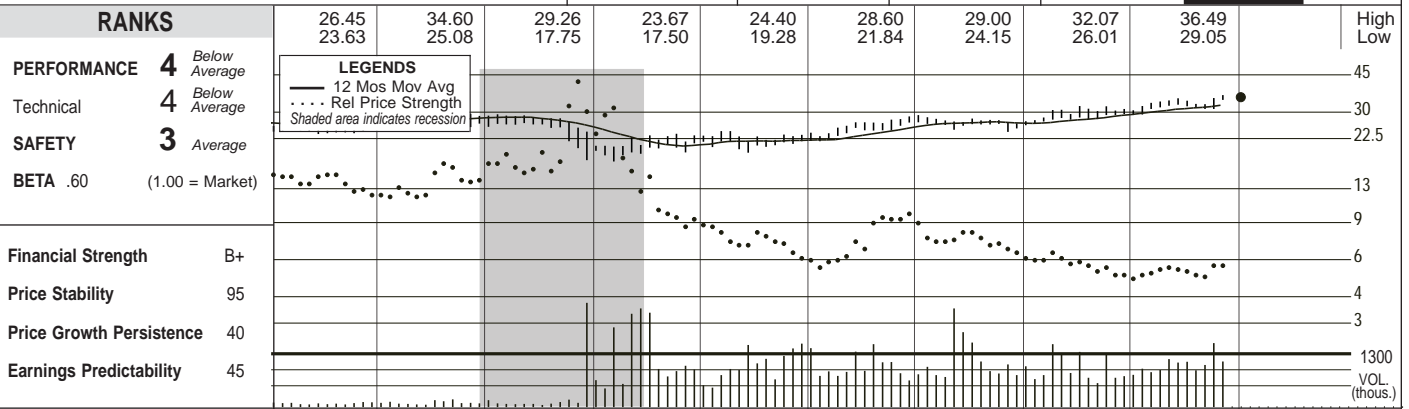
RECENT PRICE **35.32**

TRAILING P/E RATIO **19.1**

RELATIVE P/E RATIO **1.00**

DIV'D YLD **3.9%**

**VALUE LINE**



© VALUE LINE PUBLISHING LLC	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015/2016
SALES PER SH	46.17	45.80	36.99	33.87	32.91	32.21	25.62	26.51	--	
"CASH FLOW" PER SH	4.27	4.60	3.68	3.44	3.52	4.16	3.86	4.28	--	
EARNINGS PER SH	1.41	1.52	1.65	1.03	.88	1.50	1.43	1.57	<b>1.78<sup>A,B</sup></b>	<b>1.90<sup>C</sup>/NA</b>
DIV'DS DECL'D PER SH	1.38	1.38	1.38	1.38	1.38	1.38	1.38	1.38	--	
CAP'L SPENDING PER SH	5.95	5.66	3.63	5.42	4.55	5.21	4.97	6.47	--	
BOOK VALUE PER SH	17.30	17.49	17.90	17.82	17.36	17.50	18.90	19.15	--	
COMMON SHS OUTST'G (MILL)	5.65	5.74	7.79	10.84	10.89	10.95	13.78	13.84	--	
AVG ANN'L P/E RATIO	17.6	18.4	15.8	20.3	25.1	16.8	18.7	18.5	<b>19.8</b>	<b>18.6/NA</b>
RELATIVE P/E RATIO	.95	.98	.95	1.35	1.60	1.05	1.20	1.04	--	
AVG ANN'L DIV'D YIELD	5.6%	4.9%	5.3%	6.6%	6.2%	5.5%	5.2%	4.8%	--	
SALES (\$MILL)	260.9	262.9	288.2	367.0	358.4	352.8	353.1	366.9	--	<b>Bold figures are consensus earnings estimates and, using the recent prices, P/E ratios.</b>
OPERATING MARGIN	17.4%	19.0%	18.5%	20.2%	22.7%	27.8%	27.4%	28.9%	--	
DEPRECIATION (\$MILL)	16.1	17.8	19.1	27.4	28.9	29.3	35.1	37.7	--	
NET PROFIT (\$MILL)	8.0	8.7	9.7	10.0	9.6	16.4	18.2	21.6	--	
INCOME TAX RATE	34.7%	34.1%	31.2%	34.2%	31.9%	37.9%	37.7%	37.0%	--	
NET PROFIT MARGIN	3.1%	3.3%	3.4%	2.7%	2.7%	4.6%	5.2%	5.9%	--	
WORKING CAP'L (\$MILL)	d6.8	4.8	d38.3	d22.9	d9.8	d23.2	7.2	d4.7	--	
LONG-TERM DEBT (\$MILL)	140.2	160.1	250.0	249.8	289.0	288.5	287.7	284.8	--	
SHR. EQUITY (\$MILL)	99.9	102.5	141.5	195.1	191.0	193.7	260.6	265.2	--	
RETURN ON TOTAL CAP'L	5.3%	5.4%	4.0%	4.3%	4.1%	5.5%	5.2%	5.8%	--	
RETURN ON SHR. EQUITY	8.0%	8.5%	6.9%	5.1%	5.0%	8.5%	7.0%	8.1%	--	
RETAINED TO COM EQ	.1%	.8%	1.1%	NMF	NMF	.6%	.4%	.9%	--	
ALL DIV'DS TO NET PROF	98%	91%	84%	NMF	NMF	93%	95%	88%	--	

<sup>A</sup>No. of analysts changing earn. est. in last 12 days: 0 up, 0 down, consensus 5-year earnings growth not available. <sup>B</sup>Based upon 2 analysts' estimates. <sup>C</sup>Based upon 2 analysts' estimates.

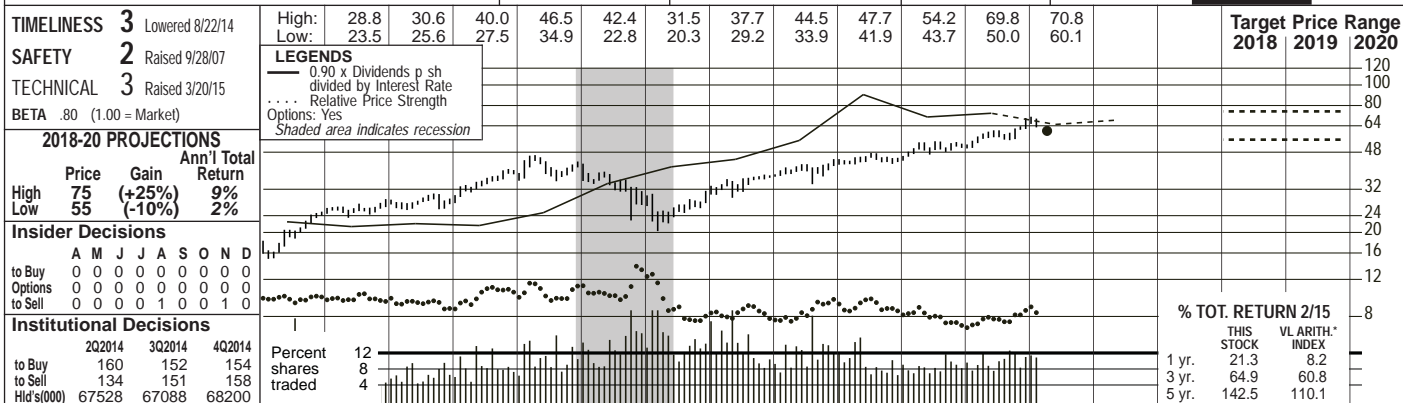
ANNUAL RATES					ASSETS (\$mill.)			INDUSTRY: Electric Utility (East)				
of change (per share)	5 Yrs.	1 Yr.			2012	2013	9/30/14	<p><b>BUSINESS:</b> Unitil Corporation engages in the retail distribution of electricity in the southeastern seacoast and state capital regions of New Hampshire. The company also is involved in the retail distribution of electricity and natural gas in the greater Fitchburg area of north central Massachusetts. In addition, it provides natural gas service in southeastern New Hampshire and portions of southern and central Maine, including the city of Portland and the Lewiston-Auburn area. Further, the company provides energy brokering and advisory services to commercial and industrial customers in the northeastern United States. Unitil Corporation operates 87 miles of underground gas transmission pipeline, primarily in Maine and New Hampshire. In addition, it provides energy brokering and advisory services to commercial and industrial customers. As of April 23, 2014, the company served approximately 102,400 electric customers and 75,900 natural gas customers. Has 477 employees. Chairman, C.E.O. &amp; President: Robert G. Schoenberger. Inc.: NH. Address: 6 Liberty Lane West, Hampton, NH 03842. Tel.: (603) 772-0775. Internet: <a href="http://www.unitil.com">http://www.unitil.com</a>. N.A.</p> <p style="text-align: right;"><i>December 26, 2014</i></p>				
Sales	-8.0%	3.5%			Cash Assets	9.8	9.4				10.1	
"Cash Flow"	-0.5%	11.0%			Receivables	104.0	108.8				73.0	
Earnings	-0.5%	10.0%			Inventory (Avg cost)	14.6	17.0				22.1	
Dividends	--	--			Other	4.2	4.8				7.2	
Book Value	1.0%	1.5%			Current Assets	132.6	140.0				112.4	
Fiscal Year	QUARTERLY SALES (\$mill.)				LIABILITIES (\$mill.)							
	1Q	2Q	3Q	4Q	Full Year	Accts Payable	30.9				38.1	19.3
12/31/12	114.2	68.8	71.3	98.8	353.1	Debt Due	50.5				62.7	3.9
12/31/13	118.2	66.4	72.5	109.8	366.9	Other	44.0				43.9	52.8
12/31/14	156.1	73.3	76.6			Current Liab	125.4	144.7	76.0			
12/31/15						LONG-TERM DEBT AND EQUITY as of 9/30/14						
Fiscal Year	EARNINGS PER SHARE				Full Year	Total Debt \$337.3 mill. Due in 5 Yrs. NA						
	1Q	2Q	3Q	4Q		LT Debt \$333.4 mill. Including Cap. Leases NA (55% of Cap'l)						
12/31/11	.81	d.08	d.15	.92	1.50	Leases, Uncapitalized Annual rentals NA						
12/31/12	.83	d.03	.03	.66	1.43	Pension Liability \$77.3 mill. in '13 vs. \$103.7 mill. in '12						
12/31/13	.79	d.01	.04	.75	1.57	Pfd Stock \$.2 mill. Pfd Div'd Paid Nil						
12/31/14	.91	.08	.11	.68		Common Stock 13,906,964 shares (45% of Cap'l)						
12/31/15												
Cal-endar	QUARTERLY DIVIDENDS PAID				Full Year	TOTAL SHAREHOLDER RETURN						
	1Q	2Q	3Q	4Q		Dividends plus appreciation as of 11/30/2014						
2011	.345	.345	.345	.345	1.38	3 Mos.	6 Mos.	1 Yr.	3 Yrs.	5 Yrs.		
2012	.345	.345	.345	.345	1.38	9.15%	7.39%	20.05%	44.43%	112.56%		
2013	.345	.345	.345	.345	1.38							
2014	.345	.345	.345	.345								
INSTITUTIONAL DECISIONS												
	1Q'14	2Q'14	3Q'14									
to Buy	51	53	46									
to Sell	38	38	49									
Hld's(000)	6459	6669	6823									

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# ALLIANT ENERGY NYSE-LNT

RECENT PRICE **60.67** P/E RATIO **17.1** (Trailing: 17.5; Median: 14.0) RELATIVE P/E RATIO **0.93** DIV'D YLD **3.6%** VALUE LINE



	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
Revenues per sh	28.02	28.93	31.15	33.33	31.02	30.81	33.02	27.88	29.54	30.20	<b>31.55</b>	<b>32.15</b>	Revenues per sh	34.80
"Cash Flow" per sh	5.46	4.33	5.12	4.56	4.21	5.21	5.51	5.90	6.68	6.88	<b>7.05</b>	<b>7.45</b>	"Cash Flow" per sh	8.00
Earnings per sh <sup>A</sup>	2.21	2.06	2.69	2.54	1.89	2.75	2.75	3.05	3.29	3.48	<b>3.60</b>	<b>3.85</b>	Earnings per sh <sup>A</sup>	4.25
Div'd Decl'd per sh <sup>B</sup> †	1.05	1.15	1.27	1.40	1.50	1.58	1.70	1.80	1.88	2.04	<b>2.20</b>	<b>2.36</b>	Div'd Decl'd per sh <sup>B</sup> †	2.85
Cap'l Spending per sh	4.51	3.42	4.91	7.96	10.87	7.82	6.07	10.43	6.63	7.56	<b>8.85</b>	<b>9.00</b>	Cap'l Spending per sh	9.80
Book Value per sh <sup>C</sup>	20.85	22.83	24.30	25.56	25.07	26.09	27.14	28.25	29.58	31.09	<b>31.75</b>	<b>32.45</b>	Book Value per sh <sup>C</sup>	34.65
Common Shs Outst'g <sup>D</sup>	117.04	116.13	110.36	110.45	110.66	110.89	111.02	110.99	110.94	110.94	<b>111.00</b>	<b>112.00</b>	Common Shs Outst'g <sup>D</sup>	115.00
Avg Ann'l P/E Ratio	12.6	16.8	15.1	13.4	13.9	12.5	14.5	14.5	15.3	16.6	<b>15.0</b>	<b>15.0</b>	Avg Ann'l P/E Ratio	15.0
Relative P/E Ratio	.67	.91	.80	.81	.93	.80	.91	.92	.86	.88	<b>0.93</b>	<b>0.93</b>	Relative P/E Ratio	.95
Avg Ann'l Div'd Yield	3.8%	3.3%	3.1%	4.1%	5.7%	4.6%	4.3%	4.1%	3.7%	3.5%	<b>3.5%</b>	<b>3.5%</b>	Avg Ann'l Div'd Yield	4.0%
Revenues (\$mill)	3279.6	3359.4	3437.6	3681.7	3432.8	3416.1	3665.3	3094.5	3276.8	3350.3	<b>3500</b>	<b>3600</b>	Revenues (\$mill)	4000
Net Profit (\$mill)	337.8	260.1	320.8	280.0	208.6	303.9	304.4	337.8	382.1	385.5	<b>400</b>	<b>430</b>	Net Profit (\$mill)	490
Income Tax Rate	19.0%	43.8%	44.4%	33.4%	--	30.1%	19.0%	21.5%	12.4%	10.1%	<b>15.0%</b>	<b>20.0%</b>	Income Tax Rate	20.0%
AFUDC % to Net Profit	3.0%	3.1%	2.4%	--	--	--	--	--	8.8%	6.5%	<b>7.0%</b>	<b>7.0%</b>	AFUDC % to Net Profit	7.0%
Long-Term Debt Ratio	41.6%	31.4%	32.4%	36.3%	44.3%	46.3%	45.7%	48.4%	46.1%	49.7%	<b>47.5%</b>	<b>47.5%</b>	Long-Term Debt Ratio	47.5%
Common Equity Ratio	53.1%	62.9%	61.9%	58.6%	51.2%	49.5%	50.9%	48.4%	50.8%	47.5%	<b>49.5%</b>	<b>49.5%</b>	Common Equity Ratio	49.5%
Total Capital (\$mill)	4599.1	4218.4	4329.5	4815.6	5423.0	5840.8	5921.2	6476.6	6461.0	7257.2	<b>7500</b>	<b>7500</b>	Total Capital (\$mill)	7800
Net Plant (\$mill)	4866.2	4944.9	4679.9	5353.5	6203.0	6730.6	7037.1	7838.0	7147.3	6442.0	<b>8000</b>	<b>8000</b>	Net Plant (\$mill)	9000
Return on Total Cap'l	8.9%	7.5%	8.6%	7.0%	5.1%	6.6%	6.4%	6.3%	7.0%	6.3%	<b>6.5%</b>	<b>6.5%</b>	Return on Total Cap'l	7.0%
Return on Shr. Equity	12.6%	9.0%	11.0%	9.1%	6.9%	9.7%	9.5%	10.1%	11.0%	10.6%	<b>11.0%</b>	<b>11.0%</b>	Return on Shr. Equity	11.5%
Return on Com Equity <sup>E</sup>	13.1%	9.1%	11.3%	9.3%	6.8%	9.9%	9.5%	10.3%	11.3%	10.9%	<b>11.5%</b>	<b>11.5%</b>	Return on Com Equity <sup>E</sup>	12.0%
Retained to Com Eq	8.1%	4.0%	5.9%	3.8%	.9%	3.8%	3.3%	3.9%	4.9%	4.3%	<b>4.5%</b>	<b>4.5%</b>	Retained to Com Eq	5.0%
All Div'ds to Net Prof	42%	59%	50%	62%	88%	64%	67%	64%	57%	61%	<b>61%</b>	<b>61%</b>	All Div'ds to Net Prof	67%

**CAPITAL STRUCTURE as of 12/31/14**  
 Total Debt \$3789.7 mill. Due in 5 Yrs \$1100.0 mill.  
 LT Debt \$3606.7 mill. LT Interest \$60.0 mill.  
 (LT interest earned: 10.0x)

**Pension Assets-12/14** \$1022.9 mill. Oblig. \$1301.5 mill.  
**Pfd Stock** \$200.0 mill. Pfd Div'd \$10.2 mill.  
 8,000,000 shs.

**Common Stock** 110,935,680 shs.

**MARKET CAP: \$6.7 billion (Large Cap)**

**ELECTRIC OPERATING STATISTICS**

	2012	2013	2014
% Change Retail Sales (KWH)	+3	+1	+1
Avg. Indust. Use (MWH)	11555	11471	11821
Avg. Indust. Revs. per KWH (¢)	6.42	6.75	6.85
Capacity at Peak (Mw)	5886	5820	5426
Peak Load, Summer (Mw)	5886	5820	5426
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+3	+4	+4

**ANNUAL RATES**

	Past 10 Yrs.	Past 5 Yrs.	Est'd '12-'14
Revenues	0.5%	-1.5%	4.0%
"Cash Flow"	4.0%	7.0%	6.0%
Earnings	8.0%	6.5%	6.0%
Dividends	3.5%	6.5%	4.5%
Book Value	3.5%	3.5%	4.0%

**QUARTERLY REVENUES (\$ mill.)**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	765.7	690.3	887.6	750.9	3094.5
2013	859.6	718.0	866.6	832.6	3276.8
2014	952.8	750.3	843.1	804.1	3350.3
2015	<b>950</b>	<b>800</b>	<b>950</b>	<b>800</b>	<b>3500</b>
2016	<b>975</b>	<b>850</b>	<b>975</b>	<b>800</b>	<b>3600</b>

**EARNINGS PER SHARE <sup>A</sup>**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.50	.58	1.34	.63	3.05
2013	.72	.59	1.43	.55	3.29
2014	.97	.56	1.40	.55	3.48
2015	<b>.85</b>	<b>.60</b>	<b>1.55</b>	<b>.60</b>	<b>3.60</b>
2016	<b>.90</b>	<b>.65</b>	<b>1.65</b>	<b>.65</b>	<b>3.85</b>

**QUARTERLY DIVIDENDS PAID <sup>B</sup> †**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.425	.425	.425	.425	1.70
2012	.45	.45	.45	.45	1.80
2013	.47	.47	.47	.47	1.88
2014	.51	.51	.51	.51	2.04
2015	.55				

**BUSINESS:** Alliant Energy Corp., formerly named Interstate Energy, is a holding company formed through the merger of WPL Holdings, IES Industries, and Interstate Power. Supplies electricity, gas, and other services in Wisconsin, Iowa, and Minnesota. Elect. revs. by state: WI, 44%; IA, 55%; MN, 1%. Elect. rev.: residential, 39%; commercial, 24%; industrial, 30%; wholesale, 6%; other, 1%. Fuel

**Alliant Energy is investing heavily in infrastructure.** The Madison, Wisconsin-based utility deployed roughly \$1 billion in capital expenditures last year. According to management, it was one of the most active construction years in company history, with over \$335 million poured into energy delivery systems alone. The goal of that considerable investment was to keep pace with customer growth, and bring natural gas services to communities which did not have access before.

**Carbon emission reductions remain a top priority.** During 2014, Alliant made significant progress transitioning its coal-fired facilities to produce higher levels of natural gas fueled generation (which is safer for the environment). The company also increased its use of renewable energy in many of its plants. Additionally, Alliant is constructing several new installations known as wetland systems that will improve the treatment of wastewater around its facilities.

**We estimate earnings growth will be in the low-to mid-single-digit range over the next two years.** Our 2015 forecast is at the midpoint of management's

share-net guidance of \$3.45-\$3.75, reflecting a slight increase in revenue and further CapEx plans. Moreover, Alliant should benefit from the certainty of several rate settlements that it achieved during the past year for its retail division. For 2016, we think the company will try for further rate increases. We're basing our forecast on reasonable regulatory treatment from state officials.

**The board of directors has raised the dividend.** The quarterly distribution was increased \$0.04 a share (8%), and the annualized payout is now \$2.20. For the utility sector, the equity's current yield of around 3.6% is about average for the industry. The company is targeting a payout ratio of 60%-70%.

**These shares may appeal to some income-oriented investors.** The dividend is well supported by Alliant's predictable cash flows, and the yield is decent, though unremarkable. However, at its most recent quotation, the issue offers below average long-term capital appreciation potential. As such, subscribers seeking upside may want to look elsewhere.

Daniel Henigson March 20, 2015

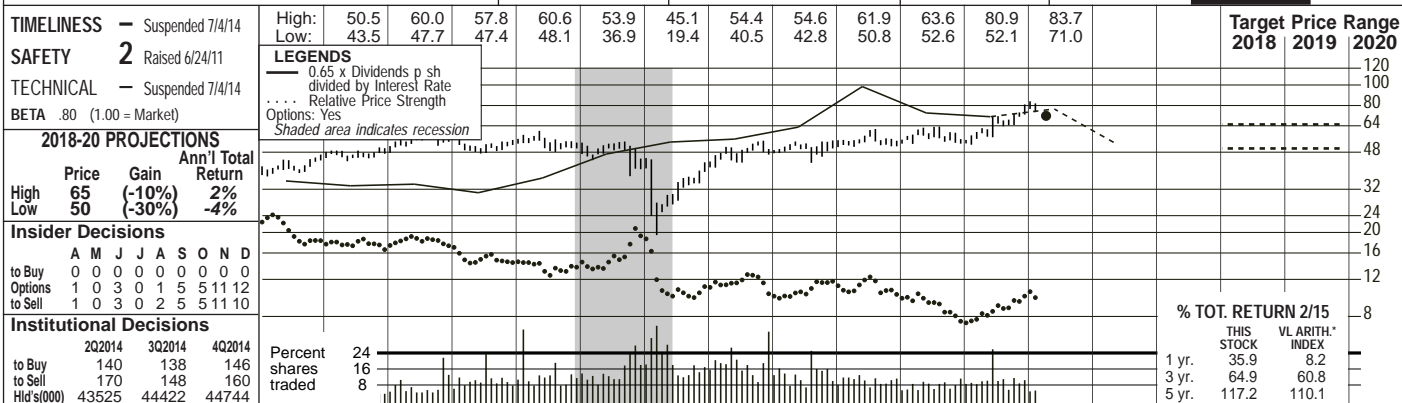
(A) Diluted EPS. Excl. nonrecurr. gains (losses): '03, net 24¢; '04, (58¢); '05, (\$1.05); '06, 83¢; '07, \$1.09; '08, 7¢; '09, (88¢); '10, (15¢); '11, (1¢); '12, (16¢). Next egs. rpt. due early May. (B) Div'ds historically paid in mid-Feb., May, Aug., and Nov. † Div'd reinvest. plan avail. † Shareholder invest. plan avail. (C) Incl. deferred chgs. In '14: \$90.0 mill., \$0.77/sh. (D) In mill. (E) Rate base: Orig. cost. Rates all'd on com. eq. in IA in '14: 10.9%; in WI in '14 Regul. Clim.: WI, Above Avg.; IA, Avg.

Company's Financial Strength	A
Stock's Price Stability	100
Price Growth Persistence	95
Earnings Predictability	75

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# INTEGRYS ENERGY NYSE-TEG

RECENT PRICE **71.30** P/E RATIO **24.9** (Trailing: 25.8; Median: 15.0) RELATIVE P/E RATIO **1.35** DIV'D YLD **3.8%** VALUE LINE



	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
Revenues per sh	173.37	160.01	135.44	184.86	98.71	67.27	60.44	54.07	70.92	52.11	<b>52.85</b>	<b>55.35</b>		61.00
"Cash Flow" per sh	7.40	6.33	5.19	4.69	5.34	6.70	6.13	6.95	7.72	6.46	<b>6.80</b>	<b>7.50</b>		8.50
Earnings per sh <sup>A</sup>	4.09	3.51	2.48	1.58	2.28	3.24	2.88	3.67	4.33	2.77	<b>3.05</b>	<b>3.25</b>		4.00
Div'd Decl'd per sh <sup>B</sup>	2.24	2.28	2.56	2.68	2.72	2.72	2.72	2.72	2.72	2.72	<b>2.72</b>	<b>2.72</b>		2.80
Cap'l Spending per sh	10.31	7.94	5.17	7.01	5.85	3.35	4.00	7.63	8.42	10.88	<b>12.35</b>	<b>12.30</b>		13.25
Book Value per sh <sup>C</sup>	32.47	35.61	42.58	40.79	37.62	37.57	38.01	38.84	41.05	41.49	<b>41.85</b>	<b>42.40</b>		45.50
Common Shs Outst'g <sup>D</sup>	40.16	43.06	75.99	75.99	75.98	77.35	77.91	77.90	79.45	79.53	<b>79.50</b>	<b>79.50</b>		79.50
Avg Ann'l P/E Ratio	13.4	14.7	21.4	30.7	14.8	14.7	17.5	14.8	13.3	23.1	<b>14.0</b>	<b>14.0</b>		14.0
Relative P/E Ratio	.71	.79	1.14	1.85	.99	.94	1.10	.94	.75	1.22	<b>.90</b>	<b>.90</b>		.90
Avg Ann'l Div'd Yield	4.1%	4.4%	4.8%	5.5%	8.1%	5.7%	5.4%	5.0%	4.7%	4.2%	<b>5.0%</b>	<b>5.0%</b>		5.0%

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016		18-20
Revenues (\$mill)	6962.7	6890.7	10292	14048	7499.8	5203.2	4708.7	4212.4	5634.6	4144.2	<b>4200</b>	<b>4400</b>		4850
Net Profit (\$mill)	157.4	151.6	181.1	124.8	178.2	255.9	230.9	294.2	350.1	227.0	<b>245</b>	<b>265</b>		335
Income Tax Rate	22.9%	22.9%	32.2%	29.1%	41.5%	40.4%	36.7%	33.8%	37.6%	41.2%	<b>41.0%</b>	<b>41.0%</b>		41.0%
AFUDC % to Net Profit	1.0%	.5%	.7%	5.8%	4.5%	.7%	.4%	1.3%	4.3%	7.8%	<b>6.0%</b>	<b>6.0%</b>		5.0%
Long-Term Debt Ratio	39.0%	44.8%	40.8%	42.1%	45.1%	42.2%	38.3%	38.6%	47.2%	46.9%	<b>49.5%</b>	<b>49.5%</b>		49.0%
Common Equity Ratio	58.7%	53.4%	58.3%	57.0%	53.9%	56.8%	60.6%	60.4%	52.0%	52.3%	<b>50.0%</b>	<b>49.5%</b>		50.0%
Total Capital (\$mill)	2222.4	2871.9	5552.0	5438.7	5304.4	5118.5	4884.5	5008.6	6268.6	6307.1	<b>6685</b>	<b>6805</b>		7225
Net Plant (\$mill)	2049.4	2534.8	4463.8	4773.3	4945.1	5013.4	5199.1	5501.9	6410.5	6859.8	<b>7550</b>	<b>8190</b>		10325
Return on Total Cap'l	8.0%	6.4%	4.5%	3.5%	4.6%	6.2%	5.9%	6.9%	6.5%	4.8%	<b>5.0%</b>	<b>5.0%</b>		6.0%
Return on Shr. Equity	11.6%	9.6%	5.5%	4.0%	6.1%	8.7%	7.7%	9.6%	10.6%	6.8%	<b>7.5%</b>	<b>7.5%</b>		9.0%
Return on Com Equity <sup>E</sup>	11.8%	9.7%	5.5%	3.9%	6.1%	8.7%	7.7%	9.6%	10.6%	6.8%	<b>7.5%</b>	<b>8.0%</b>		9.0%
Retained to Com Eq	5.3%	3.4%	.0%	NMF	NMF	2.3%	.7%	2.6%	4.4%	.2%	<b>1.0%</b>	<b>1.5%</b>		3.0%
All Div'ds to Net Prof	56%	65%	99%	NMF	118%	74%	91%	73%	59%	97%	<b>89%</b>	<b>83%</b>		68%

**CAPITAL STRUCTURE as of 12/31/14**  
**Total Debt \$3398.9 mill. Due in 5 Yrs \$752.6 mill.**  
**LT Debt \$2956.3 mill. LT Interest \$147.8 mill.**  
 (LT interest earned: 3.4x)  
**Leases, Uncapitalized Annual rentals \$4.7 mill.**  
**Pension Assets-12/14 \$1495.6 mill.**  
**Pfd Stock \$51.1 mill. Pfd Div'd \$3.1 mill.**  
 510,626 shs. 5.00% to 6.88%, callable \$101 to \$107.50; sinking fund began 11/1/79. All cumulative, \$100 par.  
**Common Stock 79,963,091 shs. as of 2/25/15**  
**MARKET CAP: \$5.7 billion (Large Cap)**

	2012	2013	2014
% Change Retail Sales (KWH)	+2	-4	+6.0
Avg. C & I Use (KWH)	NA	NA	NA
Avg. C & I Revs. per KWH (¢)	NA	NA	NA
Capacity at Peak (Mw)	3173	3344	NA
Peak Load, Summer (Mw)	2347	2400	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+4	+4	-9.5

Fixed Charge Cov. (%)	367	410	254
<b>ANNUAL RATES</b>	Past 10 Yrs.	Past 5 Yrs.	Est'd '12-'14 to '18-'20
Revenues	-6.0%	-16.0%	.5%
"Cash Flow"	1.0%	7.0%	3.0%
Earnings	1.0%	11.0%	2.0%
Dividends	2.5%	.5%	-.5%
Book Value	4.0%	--	2.0%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	1247.9	839.6	927.7	1197.2	4212.4
2013	1678.2	1116.0	1129.7	1710.7	5634.6
2014	1638.0	836.8	657.1	1012.3	4144.2
2015	<b>1600</b>	<b>850</b>	<b>700</b>	<b>1050</b>	<b>4200</b>
2016	<b>1700</b>	<b>875</b>	<b>725</b>	<b>1100</b>	<b>4400</b>

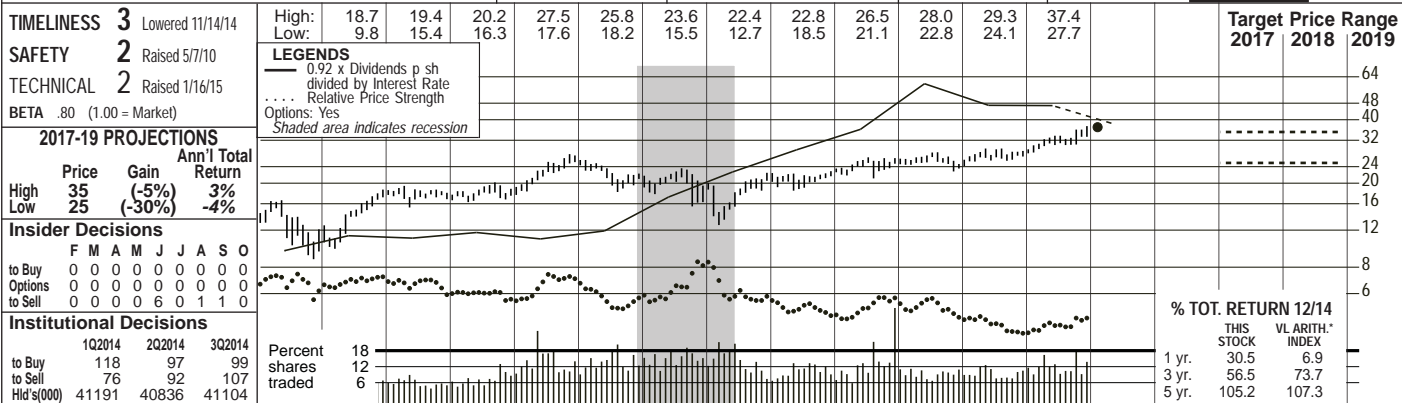
Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	1.24	.65	.93	.86	3.67
2013	2.29	d.06	.47	1.63	4.33
2014	1.73	.10	.27	.66	2.77
2015	<b>1.80</b>	<b>.10</b>	<b>.30</b>	<b>.85</b>	<b>3.05</b>
2016	<b>1.90</b>	<b>.10</b>	<b>.35</b>	<b>.90</b>	<b>3.25</b>

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.68	.68	.68	.68	2.72
2012	.68	.68	.68	.68	2.72
2013	.68	.68	.68	.68	2.72
2014	.68	.68	.68	.68	2.72
2015	.68	.68	.68	.68	2.72

**IntegrYS Energy is awaiting regulatory approval for the company to be acquired by Wisconsin Energy.** IntegrYS stockholders would receive \$18.58 in cash and 1.128 shares of Wisconsin Energy stock for each of their shares, making the deal worth \$73.12 a share at Wisconsin Energy's recent price. The transaction requires the approval of the regulators in Wisconsin, Illinois, Michigan, and Minnesota, plus that of the Federal Energy Regulatory Commission. The companies expect it to close in the second half of 2015. The Timeliness rank of IntegrYS stock is suspended due to the takeover agreement. **We continue to advise IntegrYS holders to sell their shares on the open market.** The recent price is less than 3% below the value of the buyout price, so there is little upside potential unless the price of Wisconsin Energy stock rises. By selling, IntegrYS holders avoid downside risk in case the deal fails to win regulatory approval or utility stocks weaken—as they have so far in 2015. **IntegrYS' utilities received some rate hikes in the first quarter.** Wisconsin Public Service's electric rates were raised

commercial & industrial, 19%; other, 23%. Generating sources: coal, 49%; gas, 12%; other, 5%; purchased, 34%. Fuel costs: 51% of revs. '14 depr. rates (utility): 2.2%-3.2%. Has 4,600 employees. Chairman & CEO: Charles A. Schrock. President & COO: Lawrence T. Borgard. Inc.: WI. Address: 130 East Randolph St., Chicago, IL 60601-6207. Tel.: 312-228-5400. Internet: www.integrysgroup.com.

by \$24.6 million and its gas tariffs were lowered by \$15.4 million, based on a 10.2% return on equity. The Illinois commission granted Peoples Gas and North Shore Gas a total of \$74.6 million, based on a 9.05% ROE. Rate relief should help IntegrYS' earnings advance this year and next, since the orders in Illinois didn't take effect until late February. **Wisconsin Public Service is seeking a certificate of need to build a gas-fired generating unit.** The utility wants to add a 400-megawatt facility at the site of an existing plant at an expected cost of \$517 million. A ruling from the state commission is expected in the second half of 2015. **Other major capital projects are already under way.** A coal-fired unit is undergoing an environmental upgrade at a cost of \$345 million. A system modernization and reliability project is budgeted for \$220 million. In Illinois, the company expects to spend \$2.2 billion-\$2.6 billion over a 10-year period to replace aging gas pipelines. The utility receives current cost recovery of these expenditures through a regulatory mechanism. *Paul E. Debbas, CFA* March 20, 2015



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
91.07	221.75	167.59	126.17	20.41	23.24	23.76	27.98	28.68	26.80	30.77	27.58	27.29	27.73	25.86	26.94	23.70	25.00	Revenues per sh	28.25
3.47	2.28	3.31	2.71	2.19	2.63	2.35	2.72	4.27	2.93	3.98	4.45	3.62	3.78	3.70	4.36	4.50	4.65	"Cash Flow" per sh	5.25
1.28	.12	1.76	1.20	.67	1.02	.73	.92	1.47	.72	1.36	1.58	1.65	1.72	1.32	1.85	1.95	2.00	Earnings per sh A	2.25
1.05	.48	.48	.48	.48	.49	.52	.55	.57	.60	.69	.81	1.00	1.10	1.16	1.22	1.27	1.32	Div'd Decl'd per sh B	1.50
2.70	3.30	4.24	5.92	1.74	2.21	2.47	3.23	3.14	4.04	4.09	3.86	3.64	4.20	4.61	5.05	5.90	5.85	Cap'l Spending per sh	6.00
11.76	10.69	15.34	15.12	14.84	15.54	15.54	15.87	17.46	17.27	18.30	19.17	19.71	20.30	21.06	21.61	23.90	24.80	Book Value per sh C	26.75
40.45	35.65	47.21	47.63	48.04	48.34	48.47	48.59	52.51	52.91	54.49	54.84	57.12	58.42	59.81	60.08	62.25	63.00	Common Shs Outst'g D	64.50
16.5	NMF	13.6	13.7	19.3	13.8	24.4	19.4	15.4	30.9	15.0	11.4	12.7	14.1	19.3	14.6	16.3		Avg Ann'l P/E Ratio	14.0
.86	NMF	.88	.70	1.05	.79	1.29	1.03	.83	1.64	.90	.76	.81	.88	1.23	.82	.85		Relative P/E Ratio	.90
5.0%	2.8%	2.0%	2.9%	3.7%	3.5%	2.9%	3.0%	2.5%	2.7%	3.4%	4.5%	4.8%	4.5%	4.6%	4.5%	4.0%		Avg Ann'l Div'd Yield	4.8%

CAPITAL STRUCTURE as of 9/30/14				2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC		17-19
Total Debt \$1510.9 mill. Due in 5 Yrs \$528.2 mill.				1151.6	1359.6	1506.3	1417.8	1676.8	1512.6	1558.7	1619.8	1547.0	1618.5	1475	1575	1575	1575	1575	Revenues (\$mill)	1825
LT Debt \$1463.8 mill. LT Interest \$73.2 mill.				37.8	47.2	75.1	38.5	73.6	87.1	92.4	100.2	78.2	111.1	120	125	125	125	125	Net Profit (\$mill)	145
Incl. \$51.5 mill. debt to affiliated trusts. (LT interest earned: 3.6x)				36.4%	35.4%	35.9%	38.7%	38.3%	34.3%	35.0%	35.4%	34.4%	36.0%	36.5%	36.5%	36.5%	36.5%	36.5%	Income Tax Rate	36.5%
Leases, Uncapitalized Annual rentals \$6.7 mill. Pension Assets-12/13 \$481.5 mill. Oblig. \$527.0 mill.				3.7%	3.6%	3.9%	22.4%	14.0%	4.2%	4.0%	5.2%	8.3%	8.8%	10.0%	9.0%	9.0%	9.0%	9.0%	AFUDC % to Net Profit	8.0%
Pfd Stock None				56.5%	58.0%	53.7%	41.0%	48.1%	50.9%	51.4%	51.4%	50.8%	51.4%	50.0%	49.0%	49.0%	49.0%	49.0%	Long-Term Debt Ratio	51.0%
Common Stock 62,239,441 shs. as of 10/31/14				41.9%	40.6%	46.3%	59.0%	51.9%	49.1%	48.4%	48.6%	49.2%	48.6%	50.0%	51.0%	51.0%	51.0%	51.0%	Common Equity Ratio	49.0%
MARKET CAP: \$2.3 billion (Mid Cap)				1796.2	1900.8	1980.1	1548.9	1919.5	2139.0	2325.3	2439.9	2561.2	2669.7	2990	3070	3070	3070	3070	Total Capital (\$mill)	3525
ELECTRIC OPERATING STATISTICS				1956.1	2126.4	2215.0	2351.3	2492.2	2607.0	2714.2	2860.8	3023.7	3202.4	3520	3720	3720	3720	3720	Net Plant (\$mill)	4275
% Change Retail Sales (KWH)				4.3%	4.8%	6.1%	5.2%	5.8%	5.5%	5.4%	5.5%	4.3%	5.4%	5.0%	5.5%	5.0%	5.5%	5.0%	Return on Total Cap'l	5.5%
Avg. Indust. Use (MWH)				4.8%	5.9%	8.2%	4.2%	7.4%	8.3%	8.2%	8.5%	6.2%	8.6%	8.0%	8.0%	8.0%	8.0%	8.0%	Return on Shr. Equity	8.5%
Avg. Indust. Revs. per KWH (c)				4.7%	5.9%	8.0%	4.2%	7.4%	8.3%	8.2%	8.5%	6.2%	8.6%	8.0%	8.0%	8.0%	8.0%	8.0%	Return on Com Equity E	8.5%
Capacity at Peak (Mw)				1.4%	2.4%	4.9%	.8%	3.7%	4.1%	3.3%	3.1%	.8%	2.9%	3.0%	3.0%	3.0%	3.0%	3.0%	Retained to Com Eq	3.0%
Peak Load, Winter (Mw) F				72%	60%	40%	82%	50%	51%	60%	64%	88%	66%	65%	65%	65%	65%	65%	All Div'ds to Net Prof	66%
Annual Load Factor (%)				<p><b>BUSINESS:</b> Avista Corporation (formerly The Washington Water Power Company) supplies electricity &amp; gas in eastern Washington &amp; northern Idaho. Supplies electricity to part of Alaska &amp; gas to part of Oregon. Customers: 383,000 electric, 326,000 gas. Acq'd Alaska Electric Light and Power 7/14. Sold Ecova energy-management sub. 6/14. Electric rev. breakdown: residential, 32%; commercial, 28%; industrial, 11%; wholesale, 12%; other, 17%. Generating sources: hydro, 27%; gas, 14%; coal, 9%; wood waste, 2%; purchased, 48%. Fuel costs: 43% of revs. '13 reported deprec. rate (utility): 2.9%. Has 1,800 employees. Chairman, President &amp; CEO: Scott L. Morris. Inc.: WA. Address: 1411 E. Mission Ave., Spokane, WA 99202-2600. Tel.: 509-489-0500. Web: www.avistacorp.com.</p>																

**Avista's regulatory settlement was approved in Washington.** Electric and gas rates were raised by \$12.3 million (2.5%) and \$8.5 million (5.6%), respectively, at the start of 2015. The order didn't address the cost of capital, but it did decouple revenues and volume. Accordingly, top-line advances will now track customer growth (currently at about 1% for electricity and gas), instead of sales changes.

**Avista has reached a settlement of its gas rate case in Oregon.** If approved by the state regulatory commission, rates will be raised (effective March 1st) by \$5.0 million (5.1%), based on a 9.5% return on a 51% common-equity ratio.

**More rate applications are probably on the way.** Avista will likely file cases in Washington and Idaho for new tariffs in 2016. Alaska Electric Light and Power, which the company acquired in mid-2014, is also considering filing a petition.

**We estimate that earnings will increase slightly in 2015.** Avista should benefit from rate relief and a full year of income from the Alaska utility acquisition. On the other hand, a favorable swing in power costs helped Avista in Washington

in 2014, and we do not assume that this will happen this year. Our 2015 earnings estimate is within the company's targeted range of \$1.86-\$2.06 a share.

**Avista has repurchased some stock, and might buy back more.** Through mid-December, the company repurchased 2.5 million shares for \$79.9 million. The board authorized a buyback for up to 800,000 more shares in the first quarter of 2015. Later this year, however, Avista will need some equity, so the company expects to issue about \$30 million. The company's financing needs also include about \$100 million of long-term debt.

**We expect a dividend increase this quarter.** That has been the pattern in recent years. We estimate that the board of directors will boost the annual payout by \$0.05 a share (3.9%). Avista is targeting yearly dividend growth of 4%-5%.

**Avista stock offers a dividend yield that is slightly above the utility mean.** Like several utility stocks, the recent price is above the upper end of our 2017-2019 Target Price Range. Accordingly, total return potential is low.

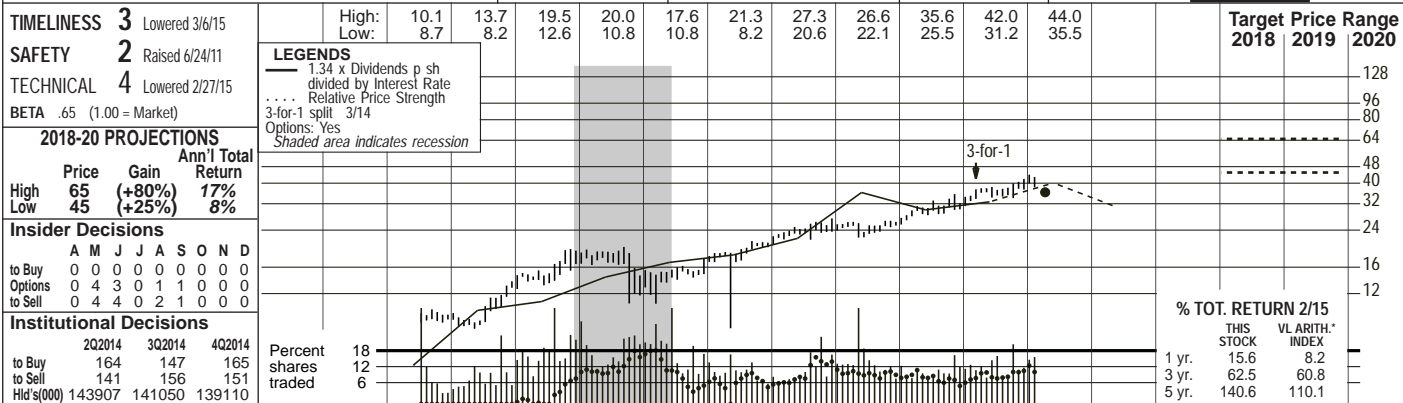
ANNUAL RATES	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13 of change (per sh)
Revenues	-7.0%	-1.5%	1.0%
"Cash Flow"	4.5%	1.0%	5.0%
Earnings	5.5%	6.5%	5.5%
Dividends	9.0%	13.5%	4.5%
Book Value	3.5%	3.5%	4.0%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	476.6	360.6	343.7	438.9	1619.8
2012	452.3	343.6	340.6	410.5	1547.0
2013	482.9	352.0	335.9	447.7	1618.5
2014	446.6	312.6	301.6	414.2	1475
2015	490	335	325	425	1575

Cal-endar	EARNINGS PER SHARE A				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.73	.39	.18	.42	1.72
2012	.65	.31	.10	.26	1.32
2013	.71	.43	.19	.53	1.85
2014	.79	.43	.16	.57	1.95
2015	.85	.45	.15	.55	2.00

Cal-endar	QUARTERLY DIVIDENDS PAID B				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.275	.275	.275	.275	1.10
2012	.29	.29	.29	.29	1.16
2013	.305	.305	.305	.305	1.22
2014	.3175	.3175	.3175	.3175	1.27
2015					

**Paul E. Debbas, CFA** January 30, 2015



1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
--	--	--	--	--	1.37	2.06	1.76	3.31	4.15	4.13	4.58	4.92	5.30	5.98	6.60	7.60	8.00	Revenues per sh	10.75
--	--	--	--	--	.35	.68	.58	1.10	1.37	1.44	1.53	1.73	1.88	2.24	2.40	2.95	3.15	"Cash Flow" per sh	4.25
--	--	--	--	--	.03	.35	.31	.56	.73	.86	.95	1.10	1.20	1.47	1.54	2.00	2.05	Earnings per sh <sup>A</sup>	2.75
--	--	--	--	--	--	.18	.36	.38	.40	.42	.44	.46	.49	.54	.61	.69	.78	Div'd Decl'd per sh <sup>B,†</sup>	1.10
--	--	--	--	--	.83	1.19	1.32	2.23	2.70	2.69	2.55	3.62	5.12	5.22	4.75	5.10	6.40	Cap'l Spending per sh	6.25
--	--	--	--	--	2.14	2.64	4.18	4.37	6.24	6.73	7.34	8.18	9.03	10.25	10.75	12.20	13.50	Book Value per sh <sup>C</sup>	18.50
--	--	--	--	--	92.04	99.69	127.19	128.75	148.96	150.25	152.15	153.97	156.75	157.50	155.10	155.50	156.50	Common Shs Outst'g <sup>D</sup>	159.50
--	--	--	--	--	26.3	33.0	27.6	23.2	17.1	20.0	21.4	20.7	20.4	23.8	23.8	23.8	23.8	Avg Ann'l P/E Ratio	20.0
--	--	--	--	--	1.40	1.78	1.47	1.40	1.14	1.27	1.34	1.32	1.15	1.15	1.26	1.26	1.26	Relative P/E Ratio	1.25
--	--	--	--	--	1.9%	3.5%	2.4%	2.3%	2.8%	2.3%	1.9%	2.0%	1.8%	1.7%	1.7%	1.7%	1.7%	Avg Ann'l Div'd Yield	2.0%

CAPITAL STRUCTURE as of 9/30/14				2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Revenues (\$mill)	1700			
Total Debt \$4040.1 mill. Due in 5 Yrs \$1616.2 mill.				205.3	223.6	426.2	617.9	621.0	696.8	757.4	830.5	941.3	1023.1	1185	1250	Net Profit (\$mill)	460			
LT Debt \$3840.1 mill. LT Interest \$178.6 mill.				34.7	33.2	73.3	109.2	130.9	145.7	171.7	187.9	233.5	244.1	315	330	Income Tax Rate	38.0%			
(LT interest earned: 3.2x)				35.3%	29.2%	33.3%	38.1%	37.2%	36.1%	35.6%	36.6%	33.7%	38.1%	38.0%	38.0%	AFUDC % to Net Profit	9.0%			
Pension Assets-12/13 \$48.9 mill.				10.1%	15.0%	14.7%	13.8%	13.1%	11.9%	12.5%	16.0%	16.3%	11.0%	11.0%	12.0%	Long-Term Debt Ratio	61.5%			
Oblig. \$73.5 mill.				66.3%	70.3%	72.4%	70.8%	70.6%	69.1%	67.8%	63.8%	70.0%	67.5%	66.5%	66.5%	Common Equity Ratio	38.5%			
Pfd Stock None				33.7%	29.7%	27.6%	29.2%	29.4%	30.9%	32.2%	36.2%	32.1%	30.0%	32.5%	33.5%	Total Capital (\$mill)	7650			
Common Stock 155,734,925 shs. as of 10/24/14				780.6	1794.5	2041.5	3177.3	3445.9	3614.3	3903.9	3910.2	5025.8	5600	5860	6330	Net Plant (\$mill)	9400			
MARKET CAP: \$5.7 billion (Large Cap)				603.6	1197.9	1960.4	2304.4	2542.1	2872.3	3415.8	4134.6	4846.5	5496.9	6145	6985	Return on Total Cap'l	7.5%			
CURRENT POSITION (SMILL.)				6.2%	3.0%	5.7%	5.4%	5.7%	6.1%	6.3%	6.7%	6.2%	6.0%	7.0%	7.0%	Return on Shr. Equity	15.5%			
Cash Assets				13.2%	6.2%	13.0%	11.8%	12.9%	13.0%	13.6%	13.3%	14.5%	14.5%	16.5%	15.5%	Return on Com Equity <sup>E</sup>	15.5%			
Receivables				13.2%	6.2%	13.0%	11.8%	12.9%	13.0%	13.6%	13.3%	14.5%	14.5%	16.5%	15.5%	Retained to Com Eq	9.5%			
Inventory (FIFO)				50%	115%	66%	54%	48%	45%	41%	40%	9.3%	9.0%	11.0%	10.0%	All Div'ds to Net Prof	38%			
Other																				
Current Assets																				
Accts Payable																				
Debt Due																				
Other																				
Current Liab.																				
Fix Chg. Cov.																				

**BUSINESS:** ITC Holdings Corp. engages in the transmission of electricity in the United States. The company operates primarily as a conduit, moving power from generators to local distribution systems either through its own system or in conjunction with neighboring transmission systems. Acquired Michigan Electric Transmission Company 10/06; Interstate Power & Light's transmission assets 12/07. Has assets in Michigan, Iowa, Minnesota, Illinois, Missouri, and Kansas. Operations are regulated by the Federal Energy Regulatory Commission (FERC). '13 reported depreciation rate: 2.2%. Has about 500 employees. Chairman, President & CEO: Joseph L. Welch, Inc.: Michigan. Address: 27175 Energy Way, Novi, Michigan 48377. Tel.: 248-946-3000. Internet: www.itctransco.com.

**Our 2014 earnings presentation for ITC Holdings requires an explanation.** In the fourth quarter, the company took a reserve of \$28.9 million after taxes (\$0.18 a share) for a possible refund of transmission revenues. This also affected revenues by \$46.9 million. Transmission users in ITC's region have complained to the Federal Energy Regulatory Commission (FERC) that transmission companies' allowed returns on equity are too high. FERC's ruling isn't expected until 2016, but, based on what it did in New England, it appears probable that allowed ROEs will be reduced. We aren't assuming any additional charges in our estimates and projections, but these cannot be ruled out. Separately, ITC took a \$0.12-a-share charge in the second quarter for the early retirement of debt, and our presentation includes this item, as well.

**The possibility of lower allowed ROEs has not hurt the stock much in 2015.** The share price is down 6% year to date, but this is hardly noteworthy in what has been a weak year for electric utility equities. The risk to allowed transmission ROEs did not come as a surprise—it has been anticipated for a few years, at least. Assuming no additional charges, earnings should amount to at least \$2.00 a share this year. ITC has several projects under way, and operates under a formula rate plan that enables it to earn a current return on capital investment and recover expected increases in most kinds of expenses. Our earnings estimate is at the low end of the company's targeted range of \$2.00-\$2.15 a share, which is based on currently allowed ROEs. Note that we have not included an additional share repurchase in our estimate, although ITC has \$120 million remaining (through yearend) from a \$250 million board authorization. **We forecast just modest profit growth in 2016.** We are now assuming a reduction in the company's allowed ROEs, effective next year, that would reduce ITC's annual earning power by \$0.25 a share. Still . . . **ITC has solid growth potential through 2018-2020.** The stock has decent total return prospects over that time frame. Income-oriented investors should note that, unlike most utility stocks, ITC does not offer an above-average yield.

*Paul E. Debbas, CFA* *March 20, 2015*

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	196.7	197.4	214.8	221.6	830.5
2013	217.3	229.8	238.8	255.4	941.3
2014	258.6	263.2	270.1	231.1	1023.0
2015	285	290	300	310	1185
2016	305	310	315	320	1250

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.29	.27	.33	.31	1.20
2013	.32	.30	.37	.48	1.47
2014	.43	.34	.47	.30	1.54
2015	.48	.50	.52	.50	2.00
2016	.49	.51	.53	.52	2.05

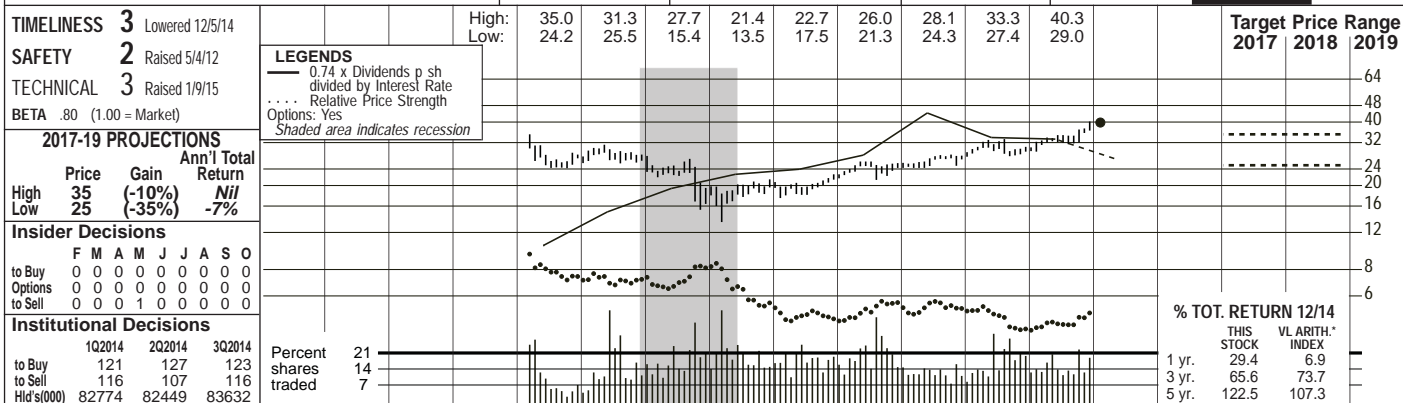
Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B,†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.112	.112	.118	.118	.46
2012	.117	.117	.126	.126	.49
2013	.126	.126	.1425	.1425	.54
2014	.1425	.1425	.1625	.1625	.61
2015	.1625				

(A) Diluted earnings. Next earnings report due late April. (B) Dividends historically paid in early March, June, Sept., and Dec. † Dividend reinvestment plan available. † Shareholder investment plan available. (C) Includes intangibles. In '13: \$1.2 billion, \$7.65/sh. (D) In millions, adjusted for stock split. (E) Rates allowed on common equity: 12.16%-13.88%. Earned on avg. com. eq., '13: 15.2%. Regulatory Climate: Above Average. Company's Financial Strength B++ Stock's Price Stability 100 Price Growth Persistence 90 Earnings Predictability 100



# PORTLAND GENERAL NYSE-POR

RECENT PRICE **39.76** P/E RATIO **18.2** (Trailing: 17.9 Median: NMF) RELATIVE P/E RATIO **0.99** DIV'D YLD **2.9%** VALUE LINE



On April 3, 2006, Portland General Electric's existing stock (which was owned by Enron) was canceled, and 62.5 million shares were issued to Enron's creditors or the Disputed Claims Reserve (DCR). The stock began trading on a when-issued basis that day, and regular trading began on April 10, 2006. Shares issued to the DCR were released over time to Enron's creditors until all of the remaining shares were released in June, 2007.

	2004	2005 <sup>e</sup>	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
Revenues per sh	--	23.14	24.32	27.87	27.89	23.99	23.67	24.06	23.89	23.18	24.30	22.20	Revenues per sh	24.25
"Cash Flow" per sh	--	4.75	4.64	5.21	4.71	4.07	4.82	4.96	5.15	4.93	6.00	5.75	"Cash Flow" per sh	6.50
Earnings per sh <sup>A</sup>	--	1.02	1.14	2.33	1.39	1.31	1.66	1.95	1.87	1.77	2.15	2.25	Earnings per sh <sup>A</sup>	2.50
Div'd Decl'd per sh <sup>B</sup> +	--	--	.68	.93	.97	1.01	1.04	1.06	1.08	1.10	1.12	1.14	Div'd Decl'd per sh <sup>B</sup> +	1.40
Cap'l Spending per sh	--	4.08	5.94	7.28	6.12	9.25	5.97	3.98	4.01	8.40	13.20	6.85	Cap'l Spending per sh	3.25
Book Value per sh <sup>C</sup>	--	19.15	19.58	21.05	21.64	20.50	21.14	22.07	22.87	23.30	24.30	25.60	Book Value per sh <sup>C</sup>	29.00
Common Shs Outst'g <sup>D</sup>	--	62.50	62.50	62.53	62.58	75.21	75.32	75.36	75.56	78.09	78.25	89.00	Common Shs Outst'g <sup>D</sup>	89.75
Avg Ann'l P/E Ratio	--	--	23.4	11.9	16.3	14.4	12.0	12.4	14.0	16.9	15.5	15.5	Avg Ann'l P/E Ratio	12.5
Relative P/E Ratio	--	--	1.26	.63	.98	.96	.76	.78	.89	.95	.80	.80	Relative P/E Ratio	.80
Avg Ann'l Div'd Yield	--	--	2.5%	3.3%	4.3%	5.4%	5.2%	4.4%	4.1%	3.7%	3.4%	3.4%	Avg Ann'l Div'd Yield	4.4%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$2321 mill. Due in 5 Yrs \$270 mill.  
 LT Debt \$2251 mill. LT Interest \$104 mill.  
 (LT interest earned: 2.8x)  
 Leases, Uncapitalized Annual rentals \$11 mill.

**Pension Assets-12/13** \$596 mill. **Oblig.** \$705 mill.

**Pfd Stock** None

**Common Stock** 78,209,672 shs. as of 10/23/14

**MARKET CAP:** \$3.1 billion (Mid Cap)

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015		2017-19
Revenues (\$mill)	1454.0	1446.0	1520.0	1743.0	1745.0	1804.0	1783.0	1813.0	1805.0	1810.0	1900	1975	Revenues (\$mill)	2175
Net Profit (\$mill)	92.0	64.0	71.0	145.0	87.0	95.0	125.0	147.0	141.0	137.0	170	195	Net Profit (\$mill)	225
Income Tax Rate	37.0%	40.2%	33.6%	33.8%	28.7%	28.8%	30.5%	28.3%	31.4%	23.2%	26.0%	24.0%	Income Tax Rate	24.0%
AFUDC % to Net Profit	9.8%	18.8%	33.8%	17.9%	17.2%	31.6%	17.6%	5.4%	7.1%	14.6%	31.0%	12.0%	AFUDC % to Net Profit	4.0%
Long-Term Debt Ratio	41.1%	42.3%	43.4%	49.9%	46.2%	50.3%	53.0%	49.6%	47.1%	51.3%	53.5%	45.0%	Long-Term Debt Ratio	45.5%
Common Equity Ratio	58.9%	57.7%	56.6%	50.1%	53.8%	49.7%	47.0%	50.4%	52.9%	48.7%	46.5%	55.0%	Common Equity Ratio	54.5%
Total Capital (\$mill)	2171.0	2076.0	2161.0	2629.0	2518.0	3100.0	3390.0	3298.0	3264.0	3735.0	4110	4140	Total Capital (\$mill)	4775
Net Plant (\$mill)	2275.0	2436.0	2718.0	3066.0	3301.0	3858.0	4133.0	4285.0	4392.0	4880.0	5610	5900	Net Plant (\$mill)	5875
Return on Total Cap'l	5.6%	4.6%	4.7%	6.9%	5.0%	4.5%	5.4%	6.2%	5.9%	5.1%	5.5%	6.0%	Return on Total Cap'l	6.0%
Return on Shr. Equity	7.2%	5.3%	5.8%	11.0%	6.4%	6.2%	7.9%	8.8%	8.2%	7.5%	9.0%	8.5%	Return on Shr. Equity	9.0%
Return on Com Equity <sup>E</sup>	7.2%	5.3%	5.8%	11.0%	6.4%	6.2%	7.9%	8.8%	8.2%	7.5%	9.0%	8.5%	Return on Com Equity <sup>E</sup>	9.0%
Retained to Com Eq	7.2%	5.3%	3.5%	6.6%	2.0%	1.5%	3.0%	4.1%	3.5%	2.9%	4.5%	4.5%	Retained to Com Eq	4.0%
All Div'ds to Net Prof	--	--	39%	40%	69%	76%	62%	54%	57%	61%	51%	49%	All Div'ds to Net Prof	55%

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	+3.3	-8	+1.2
Avg. Indust. Use (MWH)	16573	16409	16258
Avg. Indust. Revs. per KWH (¢)	5.44	5.26	4.84
Capacity at Peak (Mw)	4162	4173	4398
Peak Load, Winter (Mw) <sup>F</sup>	3555	3597	3869
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+2	+7	+9

**BUSINESS:** Portland General Electric Company (PGE) provides electricity to 843,000 customers in 52 cities in a 4,000-square-mile area of Oregon, including Portland and Salem. The company is in the process of decommissioning the Trojan nuclear plant, which it closed in 1993. Electric revenue breakdown: residential, 48%; commercial, 34%; industrial, 13%; other, 5%. Generating sources: coal, 19%; gas, 16%; hydro, 16%; wind, 6%; purchased, 43%. Fuel costs: 42% of revenues. '13 reported depreciation rate: 3.7%. Has 2,600 employees. Chairman: Jack E. Davis. President and Chief Executive Officer: James J. Piro. Incorporated: Oregon. Address: 121 SW Salmon Street, Portland, Oregon 97204. Telephone: 503-464-8000. Internet: www.portlandgeneral.com.

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '11-'13 to '17-'19

Revenues	--	-2.5%	.5%
"Cash Flow"	--	5%	4.5%
Earnings	--	3.0%	5.0%
Dividends	--	4.5%	4.5%
Book Value	--	2.0%	4.0%

**A rate increase for Portland General Electric Company took effect at the start of 2015.** Tariffs were raised by \$15 million (about 1%), based on a return of 9.68% on a common-equity ratio of 50%. The new allowed return on equity is slightly below the previous one of 9.75%. The rate order enabled PGE to place two projects, which began commercial operation in late 2014, in the rate base. A 267-megawatt wind farm was completed at a cost that was expected to be \$500 million, and a 220-mw gas-fired peaking plant was built at a cost expected to be \$296 million. The rate hike was small because cost reductions and customer credits offset most of what would have been a much larger increase.

**Following what was almost certainly its much-improved earnings tally in 2014, we estimate earnings will climb at a mid-single-digit pace this year.** Our 2014 estimate is at the midpoint of PGE's targeted range of \$2.10-\$2.20 a share. This year, the aforementioned rate order will help boost the company's profits. In addition, PGE's service territory is experiencing load growth, despite the effects of energy efficiency measures. The industrial sector is increasing its electricity usage. Our 2015 earnings estimate is \$2.25 a share.

**QUARTERLY REVENUES (\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	484	411	439	479	1813
2012	479	413	450	463	1805
2013	473	403	435	499	1810
2014	493	423	484	500	1900
2015	525	445	485	520	1975

**Another generating plant is under construction.** The 440-mw base-load gas-fired facility is expected to begin commercial operation in mid-2016 at a cost of \$450 million. PGE will file a rate application next month in order to receive rate relief in 2016. Part of the increase will take effect at the start of the year, with the remainder coming when the new plant is completed.

**The share count will rise significantly this year.** PGE expects to settle a forward equity sale for \$278 million in the second quarter. The company intends to use the proceeds to pay down borrowings from its credit facilities.

**EARNINGS PER SHARE<sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.92	.29	.36	.38	1.95
2012	.65	.34	.50	.38	1.87
2013	.65	.13	.40	.59	1.77
2014	.73	.43	.47	.52	2.15
2015	.75	.45	.50	.55	2.25

**This stock's dividend yield is somewhat below the industry average.** The share price has already risen 5% this year. Like several other utility equities, the recent price is above our 2017-2019 Target Price Range. Thus, total return potential is negative.

**The share count will rise significantly this year.** PGE expects to settle a forward equity sale for \$278 million in the second quarter. The company intends to use the proceeds to pay down borrowings from its credit facilities.

**QUARTERLY DIVIDENDS PAID<sup>B</sup> +**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.26	.26	.265	.265	1.05
2012	.265	.265	.27	.27	1.07
2013	.27	.27	.275	.275	1.09
2014	.275	.275	.28	.28	1.11
2015	.28				

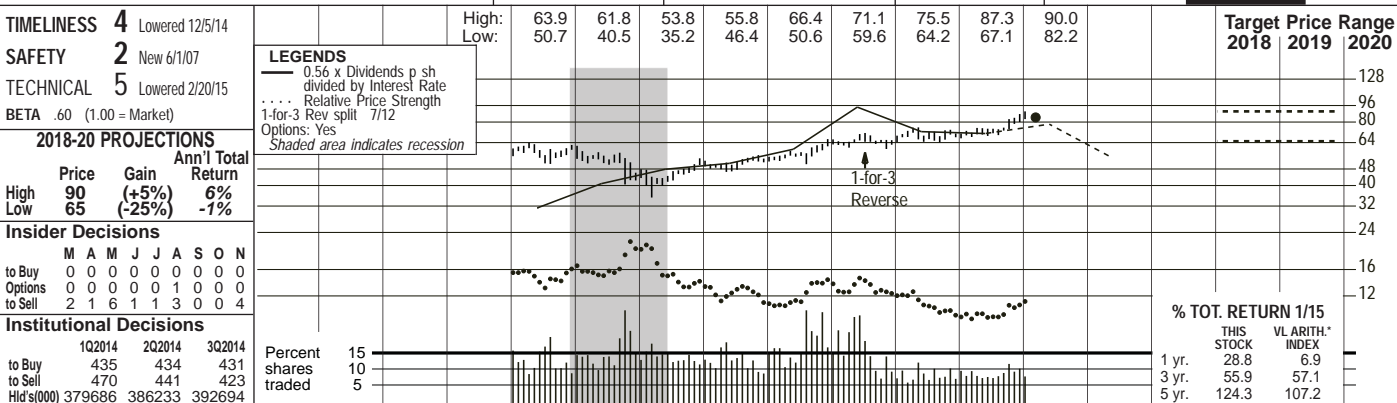
**Paul E. Debbas, CFA** January 30, 2015

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(A) Diluted EPS. Excl. nonrecurring loss: '13, 42¢. Next earnings report due mid-Feb. (B) Dividends paid mid-Jan., Apr., July, and Oct. ■ Dividend reinvestment plan avail. † Shareholder investment plan avail. (C) Incl. deferred charges. In '13: \$5.94/sh. (D) In mill. (E) Rate base: Net original cost. Rate allowed on com. eq. in '15: 9.68%; earned on avg. com. eq. '13: 7.6%. Regulatory Climate: Below Average. (F) Summer peak in '12. (G) '05 per-share data are pro forma, based on shares outstanding when stock began trading in '06. Company's Financial Strength B++ Stock's Price Stability 100 Price Growth Persistence 50 Earnings Predictability 65

# DUKE ENERGY NYSE-DUK

RECENT PRICE **84.18** P/E RATIO **19.3** (Trailing: 20.3 Median: NMF) RELATIVE P/E RATIO **1.05** DIV'D YLD **3.8%** VALUE LINE



High: 63.9 61.8 53.8 55.8 66.4 71.1 75.5 87.3 90.0 Target Price Range 2018 2019 2020  
Low: 50.7 40.5 35.2 46.4 50.6 59.6 64.2 67.1 82.2

2018-20 PROJECTIONS		Ann'l Total	
Price	Gain	Return	
High 90	(+5%)	6%	
Low 65	(-25%)	-1%	

Insider Decisions								
M	A	M	J	J	A	S	O	N
to Buy	0	0	0	0	0	0	0	0
Options	0	0	0	0	1	0	0	0
to Sell	2	1	6	1	1	3	0	4

Institutional Decisions		Percent	shares
1Q2014	2Q2014	3Q2014	traded
to Buy 435	434	431	15
to Sell 470	441	423	10
Hld's(000) 379686	386233	392694	5

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
Duke Energy Corporation, in its current configuration, began trading on January 3, 2007, the day after it spun off its midstream gas operations into a new company, Spectra Energy (NYSE: SE). Duke Energy shareholders received half a share of Spectra Energy for each Duke share held. In July of 2012, Duke acquired Progress Energy and effected a 1-for-3 reverse split. Data for the "old" Duke are not shown because they are not comparable.	--	25.32	30.24	31.15	29.18	32.22	32.63	27.88	34.84	<b>33.95</b>	<b>34.45</b>	<b>35.85</b>	Revenues per sh	40.50
	--	7.86	8.11	7.34	7.58	8.49	8.68	6.80	8.56	<b>8.85</b>	<b>9.25</b>	<b>9.65</b>	"Cash Flow" per sh	10.75
	--	2.76	3.60	3.03	3.39	4.02	4.14	3.71	3.98	<b>4.15</b>	<b>4.50</b>	<b>4.75</b>	Earnings per sh <sup>A</sup>	5.50
	--	--	2.58	2.70	2.82	2.91	2.97	3.03	3.09	3.15	<b>3.21</b>	<b>3.27</b>	Div'd Decl'd per sh <sup>B</sup>	3.55
	--	8.07	7.43	10.35	9.85	10.84	9.80	7.81	7.83	<b>8.45</b>	<b>10.50</b>	<b>11.55</b>	Cap'l Spending per sh	11.25
	--	62.30	50.40	49.51	49.85	50.84	51.14	58.04	58.54	<b>58.25</b>	<b>59.50</b>	<b>60.95</b>	Book Value per sh <sup>C</sup>	66.00
	--	418.96	420.62	423.96	436.29	442.96	445.29	704.00	706.00	<b>707.00</b>	<b>708.00</b>	<b>709.00</b>	Common Shs Outst'g <sup>D</sup>	712.00
	--	--	16.1	17.3	13.3	12.7	13.8	17.5	17.4	<b>17.8</b>	<b>17.8</b>	<b>17.8</b>	Avg Ann'l P/E Ratio	14.5
	--	--	.85	1.04	.89	.81	.87	1.11	.98	<b>.95</b>	<b>.95</b>	<b>.95</b>	Relative P/E Ratio	.90
	--	--	4.4%	5.2%	6.2%	5.7%	5.2%	4.7%	4.4%	<b>4.3%</b>	<b>4.3%</b>	<b>4.3%</b>	Avg Ann'l Div'd Yield	4.5%
<b>CAPITAL STRUCTURE as of 9/30/14</b>	--	10607	12720	13207	12731	14272	14529	19624	24598	<b>24000</b>	<b>25400</b>	<b>25400</b>	Revenues (\$mill)	28800
Total Debt \$41645 mill. Due in 5 Yrs \$14077 mill.	--	1080.0	1522.0	1279.0	1461.0	1765.0	1839.0	2136.0	2813.0	<b>2955</b>	<b>3205</b>	<b>3390</b>	Net Profit (\$mill)	3870
LT Debt \$38702 mill. LT Interest \$1684 mill.	--	29.4%	31.9%	32.5%	34.4%	32.6%	31.3%	30.2%	32.6%	<b>32.5%</b>	<b>34.5%</b>	<b>34.5%</b>	Income Tax Rate	34.5%
Incl. \$1516 mill. capitalized leases. Incl. \$1265 mill. nonrecourse LT debt of variable interest entities. (LT interest earned: 3.6x)	--	6.9%	7.2%	16.0%	17.5%	22.7%	23.2%	22.3%	8.8%	<b>7.0%</b>	<b>9.0%</b>	<b>9.0%</b>	AFUDC % to Net Profit	8.0%
	--	41.0%	30.9%	38.7%	42.6%	44.3%	45.1%	47.0%	48.0%	<b>49.5%</b>	<b>50.5%</b>	<b>51.0%</b>	Long-Term Debt Ratio	53.0%
	--	59.0%	69.1%	61.3%	57.4%	55.7%	54.9%	52.9%	52.0%	<b>50.5%</b>	<b>49.5%</b>	<b>49.0%</b>	Common Equity Ratio	47.0%
Leases, Uncapitalized Annual rentals \$175 mill. Pension Assets-12/13 \$8142 mill. Oblig. \$7361 mill.	--	44220	30697	34238	37863	40457	41451	77307	79482	<b>81500</b>	<b>84900</b>	<b>88475</b>	Total Capital (\$mill)	100100
	--	41447	31110	34036	37950	40344	42661	68558	69490	<b>70775</b>	<b>74875</b>	<b>79600</b>	Net Plant (\$mill)	92700
	--	3.1%	6.0%	4.8%	4.9%	5.5%	5.6%	3.6%	4.6%	<b>4.5%</b>	<b>5.0%</b>	<b>5.0%</b>	Return on Total Cap'l	5.0%
	--	4.1%	7.2%	6.1%	6.7%	7.8%	8.1%	5.2%	6.8%	<b>7.0%</b>	<b>7.5%</b>	<b>8.0%</b>	Return on Shr. Equity	8.0%
	--	4.1%	7.2%	6.1%	6.7%	7.8%	8.1%	5.2%	6.8%	<b>7.0%</b>	<b>7.5%</b>	<b>8.0%</b>	Return on Com Equity <sup>E</sup>	8.0%
	--	4.1%	2.0%	.6%	1.1%	2.1%	2.2%	.9%	1.5%	<b>2.0%</b>	<b>2.0%</b>	<b>2.5%</b>	Retained to Com Eq	3.0%
	--	--	72%	89%	84%	73%	72%	82%	78%	<b>75%</b>	<b>71%</b>	<b>68%</b>	All Div'ds to Net Prof	65%

**BUSINESS:** Duke Energy Corporation is a holding company for utilities with 7.1 mill. elec. customers in North Carolina, Florida, Indiana, South Carolina, Ohio, & Kentucky, and over 500,000 gas customers in Ohio & Kentucky. Owns independent power plants & has international ops. Acq'd Cinergy 4/06; spun off midstream gas ops. 1/07; acq'd Progress Energy 7/12. Elec. rev. breakdown: residential, 43%; commercial, 31%; industrial, 15%; other, 11%. Generating sources: coal, 36%; nuclear, 29%; gas, 21%; other, 1%; purchased, 13%. Fuel costs: 37% of revs. '13 reported deprec. rates: 2.4%-3.3%. Has 27,900 empl. Chairman: Ann Gray. Pres. & CEO: Lynn J. Good. Inc.: DE. Address: 550 South Tryon St., Charlotte, NC 28202-1803. Tel.: 704-382-3853. Web: www.duke-energy.com.

**The sale of Duke Energy's nonregulated generating assets has been delayed.** The transaction would enable the company to receive \$2.8 billion in cash for its ownership interests in 11 plants in the Midwest and its retail energy marketing business in Ohio. This operation is now treated as discontinued. However, the Federal Energy Regulatory Commission (FERC) has asked for additional information about the transaction, which will delay the closing beyond the current quarter. If the deal goes through, Duke will use the proceeds for capital spending, offsetting debt financing, or repurchasing stock. We will not reflect this until the deal closes.

**FERC approved an asset purchase.** Duke agreed to pay \$1.2 billion for another utility's 700-megawatt stake in nuclear and coal-fired units in North Carolina. The transaction still requires the approval of state regulators and the Nuclear Regulatory Commission. It has a year-end 2016 deadline for completion.

**Some other large capital projects are in various stages of development.** In Florida, Duke plans to build a 1,685-mw gas-fired plant at a cost of \$1.5 billion, update an existing facility to add 220 mw, and build or buy another plant. In South Carolina, the utility is adding 650 mw of gas-fired capacity at a cost of \$600 million. In Indiana, the company is asking the state commission to approve a seven-year, \$1.9 billion system modernization plan. And Duke has a 40% stake in a proposed \$4.5 billion-\$5.0 billion pipeline to transport gas from West Virginia to North Carolina, beginning in 2018.

**Duke is reviewing its international operations.** This began before oil prices plummeted and the dollar strengthened. These factors will hurt this segment's profitability, so we have cut our 2015 earnings estimate by \$0.15 a share. We expect modest profit growth in 2016. Note that our estimates and projections include the international businesses, as well as costs that Duke is incurring to integrate Progress Energy, which it acquired in 2012.

**This untimely stock's dividend yield is somewhat above average for a utility.** With the recent price near the upper end of our 2018-2020 Target Price Range, total return potential is unappealing. Paul E. Debbas, CFA February 20, 2015

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	3630	3577	6722	5695	19624
2013	5898	5879	6709	6112	24598
2014		11971 <sup>F</sup>	6395	5634	24000
2015	5900	5600	6800	6100	24400
2016	6100	5850	7100	6350	25400

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2012	.86	.99	1.01	.59	3.71
2013	.89	.74	1.40	.95	3.98
2014		2.08 <sup>F</sup>	1.25	.82	4.15
2015	1.15	.85	1.55	.95	4.50
2016	1.20	.90	1.65	1.00	4.75

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.735	.735	.75	.75	2.97
2012	.75	.75	.765	.765	3.03
2013	.765	.765	.78	.78	3.09
2014	.78	.78	.795	.795	3.15

(A) Dil. EPS. Excl. nonrec. losses: '12, 70¢; '13, 24¢; gains (loss) on disc. ops.: '12, 6¢; '13, 2¢; '14, (81¢). '12 EPS not add due to chg. in shs., '13 due to rounding. Next egs. report due early May. (B) Div'ds paid mid-Mar., June, Sept., & Dec. = Div'd rev. avail. (C) Incl. intang. In '13: \$36.42/sh. (D) In mill., adj. for rev. split. (E) Rate base: Net orig. cost. Rates all'd on com. eq. in '13 in NC/SC: 10.2%; in '09 in OH: 10.63%; in '04 in IN: 10.3%; earned avg. com. eq., '13: 6.8%. Reg. Clim.: NC Avg.; SC, OH, IN Above Avg. (F) Restated 6-month total.

Company's Financial Strength	A
Stock's Price Stability	100
Price Growth Persistence	55
Earnings Predictability	75

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# WESTAR ENERGY NYSE-WR

RECENT PRICE **37.20** P/E RATIO **16.0** (Trailing: 15.8 Median: 14.0) RELATIVE P/E RATIO **0.87** DIV'D YLD **3.9%** VALUE LINE

TIMELINESS <b>3</b> Lowered 12/12/14	High: 22.9	25.0	27.2	28.6	25.9	22.3	25.9	29.0	33.0	35.0	43.2	44.0	Target Price Range
SAFETY <b>2</b> Raised 4/1/05	Low: 18.1	21.1	20.1	22.8	16.0	14.9	20.6	22.6	26.8	28.6	31.7	36.6	2018 2019 2020
TECHNICAL <b>3</b> Raised 3/20/15	LEGENDS 0.80 x Dividends p sh divided by Interest Rate Relative Price Strength Options: Yes Shaded area indicates recession												
BETA .75 (1.00 = Market)													

2018-20 PROJECTIONS													80	
Price	Gain	Ann'l Total											60	
High	50	(+35%)	Return											50
Low	40	(+10%)	11%											40
Insider Decisions													30	
A M J J A S O N D													25	
to Buy	0	0	0	0	0	0	0	0	0	0	0	0	10	
Options	0	0	0	0	0	0	0	0	0	0	0	0	7.5	
to Sell	0	0	0	0	0	0	0	0	0	0	0	0		
Institutional Decisions														
202014 3Q2014 4Q2014														
to Buy	161	155	157											
to Sell	116	117	136											
Hlds(000)	93488	95815	96912											
Percent shares traded														
24														
16														
8														
% TOT. RETURN 2/15														
THIS STOCK														
1 yr. 18.0														
3 yr. 60.4														
5 yr. 128.6														
VL ARITH. INDEX														
8.2														
60.8														
110.1														

1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
30.21	33.80	31.20	24.77	20.06	17.02	18.23	18.37	18.09	16.98	17.04	18.34	17.27	17.88	18.48	19.76	19.85	19.75	Revenues per sh	20.75
7.51	6.96	5.32	4.77	3.77	3.12	3.28	3.94	3.77	3.14	3.59	4.24	3.97	4.30	4.41	4.55	4.70	4.95	"Cash Flow" per sh	5.25
1.48	.89	d.58	1.00	1.48	1.17	1.55	1.88	1.84	1.31	1.28	1.80	1.79	2.15	2.27	2.35	2.35	2.55	Earnings per sh <sup>A</sup>	3.00
2.14	1.44	1.20	1.20	.87	.80	.92	.98	1.08	1.16	1.20	1.24	1.28	1.32	1.36	1.40	1.44	1.50	Div'd Decl'd per sh <sup>B=†</sup>	1.65
4.09	4.40	3.37	1.89	2.06	2.19	2.45	3.95	7.84	8.65	5.26	4.82	5.55	6.40	6.08	6.47	7.00	7.20	Cap'l Spending per sh	8.15
27.83	27.20	25.97	13.68	14.23	16.13	16.31	17.62	19.14	20.18	20.59	21.25	22.03	22.89	23.88	25.02	25.60	26.35	Book Value per sh <sup>C</sup>	29.25
67.40	70.08	70.08	71.51	72.84	86.03	86.84	87.39	95.46	108.31	109.07	112.13	125.70	126.50	128.25	131.69	130.00	135.00	Common Shs Outst'g <sup>E</sup>	140.00
17.2	20.6	--	14.0	10.8	17.4	14.8	12.2	14.1	17.0	14.9	13.0	14.8	13.4	14.0	15.4	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	15.0
.98	1.34	--	.76	.62	.92	.79	.66	.75	1.02	.99	.83	.93	.85	.79	.81			Relative P/E Ratio	.95
8.4%	7.9%	5.8%	8.6%	5.5%	3.9%	4.0%	4.3%	4.2%	5.2%	6.3%	5.3%	4.8%	4.6%	4.3%	3.9%			Avg Ann'l Div'd Yield	3.7%

CAPITAL STRUCTURE as of 12/31/14																		2800
Total Debt \$3667.6 mill. Due in 5 Yrs \$725.0 mill.																		420
LT Debt \$3382.1 mill. LT Interest \$170.0 mill.																		30.0%
(LT interest earned: 2.8x)																		10.0%
Pension Assets 12/14 \$661 mill. Oblig. \$914 mill.																		50.0%
Pfd Stock None																		50.0%
Common Stock 132,137,563 shs.																		50.0%
MARKET CAP: \$4.9 billion (Mid Cap)																		50.0%
ELECTRIC OPERATING STATISTICS																		50.0%
2012 2013 2014																		50.0%
% Change Retail Sales (KWH)																		50.0%
-1.5 +3.6 +1.5																		50.0%
Avg. Indust. Use (MWH)																		50.0%
5588 5407 5747																		50.0%
Avg. Indust. Rev. per KWH (¢)																		50.0%
6.60 6.47 6.72																		50.0%
Capacity at Peak (Mw)																		50.0%
6557 6671 6698																		50.0%
Peak Load, Summer (Mw)																		50.0%
5411 5489 5226																		50.0%
Annual Load Factor (%)																		50.0%
56.0 55.9 56.2																		50.0%
% Change Customers (yr-end)																		50.0%
+2 +2 +2																		50.0%
Fixed Charge Cov. (%)																		50.0%
319 323 332																		50.0%

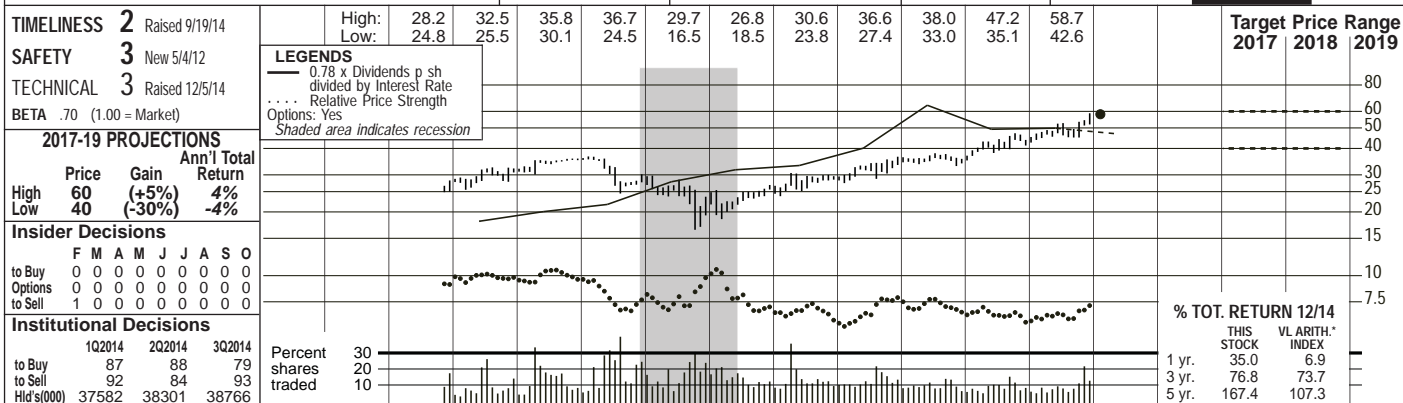
**BUSINESS:** Westar Energy, Inc., formerly Western Resources, is the parent of Kansas Gas & Electric Company. Westar supplies electricity to 700,000 customers in Kansas. Electric revenue sources: residential and rural, 34%; commercial, 38%; industrial, 28%. Sold investment in ONEOK in 2003 and 85% ownership in Protection One in 2004. 2013 depreciation rate: 3.8%. Estimated plant age: 15 years. Fuels: coal, 52%; nuclear, 8%; gas, 40%. Has 2,302 employees. BlackRock Inc owns 7.0% of common; The Vanguard Group owns 5.8%; JP Morgan owns 5.2% (3/14 proxy). CEO and Pres.: Mark A. Ruelle. Inc.: Kansas. Addr.: 818 South Kansas Avenue, Topeka, Kansas 66612. Telephone: 785-575-6300. Internet: www.westarenergy.com.

<b>Westar Energy announced 2014 results.</b> The Topeka, Kansas-based utility posted profits of \$2.35 a share for the year just ended. Higher net income was driven by greater pricing power, resulting from investments in air quality controls and transmission infrastructure. An increase in retail sales, led by industrial customers, also contributed to the underlying results. <b>The company filed a report to increase rates.</b> The request was submitted in early February. Management believes that the magnitude of the investments it has made over the past few years justifies a meaningful rate increase in the upper single-digit percent range. If granted, the schedule calls for an adjustment to prices in November of this year, allowing the utility to take full advantage of the rate hike in 2016. <b>We expect the bottom line to be flat in 2015, followed by a strong up-tick in 2016.</b> Our profit forecast for the current year matches the midpoint of management's share-net guidance of \$2.25-\$2.45. Westar Energy should continue to benefit from higher electric retail sales, driven by increasing demand from an improving business environment. Our 2016 forecast is based on the expectation of reasonable treatment from regulators, pending the submitted rate request. <b>The board of directors authorized a dividend increase.</b> The quarterly distribution was raised \$0.01 a share, to an annualized rate of \$1.44. The yield of 3.9% is slightly above the median yield for the electric utility industry. Westar Energy is targeting a payout ratio of 50%-60%. <b>Capital expenditures could total \$3.5 billion over the next five years.</b> Transmission investments, the largest component, will likely exceed \$1 billion. That should allow Westar to more efficiently deliver electricity to customers. <b>This neutrally ranked issue is a decent choice for income-oriented investors.</b> Although future capital appreciation is muted, we think income-focused accounts would do well owning this stock for its decent dividend yield. And, the stock's lower-than-market Beta, combined with its good marks for Price Stability and Earnings Predictability, provides some added peace of mind. <i>Daniel Henigson</i> <span style="float: right;"><i>March 20, 2015</i></span>																																																											
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(A) EPS diluted from 2010 onward. Excl. non-recur. gains (losses): '98, (\$1.45); '99, (\$1.31); '00, \$1.07; '01, 27¢; '02, (\$12.06); '03, 77¢; '08, 39¢; '11, 14¢. Earnings may not sum due to rounding. Next eps. rep't due early May. (B) Div'ds paid in early Jan., April, July, and Oct. ■ Div'd reinvest. plan avail. † Shareholder invest. plan avail. (C) Incl. reg. assets. In 2014: \$6.48/sh. (D) Rate base determined: fair value; Rate allowed on common equity in '14: 10.0%; earned on avg. com. eq., '14: 9.5%. Regul. Clim.: Avg. (E) In mill. **Company's Financial Strength** B++ **Stock's Price Stability** 100 **Price Growth Persistence** 75 **Earnings Predictability** 80 **To subscribe call 1-800-VALUELINE**

# NORTHWESTERN NYSE-NWE

RECENT PRICE **58.02** P/E RATIO **18.0** (Trailing: 20.6 Median: NMF) RELATIVE P/E RATIO **0.98** DIV'D YLD **3.3%** VALUE LINE



Year	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Revenues per sh	29.18	32.57	31.49	30.79	35.09	31.72	30.66	30.80	28.76	29.80	25.55	29.25	29.25	32.25	32.25	32.25
"Cash Flow" per sh	3.20	4.00	3.62	3.70	4.40	4.62	4.76	5.42	5.18	5.45	5.20	6.45	6.45	7.25	7.25	7.25
Earnings per sh <sup>A</sup>	d14.32	1.71	1.31	1.44	1.77	2.02	2.14	2.53	2.26	2.46	2.95	3.20	3.20	3.50	3.50	3.50
Div'd Decl'd per sh <sup>B</sup> = †	--	1.00	1.24	1.28	1.32	1.34	1.36	1.44	1.48	1.52	1.60	1.92	1.92	2.15	2.15	2.15
Cap'l Spending per sh	2.25	2.26	2.81	3.00	3.47	5.26	6.30	5.20	5.89	5.95	5.80	6.50	6.50	5.50	5.50	5.50
Book Value per sh <sup>C</sup>	19.92	20.60	20.65	21.12	21.25	21.86	22.64	23.68	25.09	26.60	31.75	33.00	33.00	37.00	37.00	37.00
Common Shs Outst'g <sup>D</sup>	35.60	35.79	35.97	38.97	35.93	36.00	36.23	36.28	37.22	38.75	47.00	47.00	47.00	47.00	47.00	47.00
Avg Ann'l P/E Ratio	--	17.1	26.0	21.7	13.9	11.5	12.9	12.6	15.7	16.9	16.5	14.5	14.5	14.5	14.5	14.5
Relative P/E Ratio	--	.91	1.40	1.15	.84	.77	.82	.79	1.00	.95	.85	.90	.90	.90	.90	.90
Avg Ann'l Div'd Yield	--	3.4%	3.6%	4.1%	5.4%	5.7%	4.9%	4.5%	4.2%	3.7%	3.3%	4.3%	4.3%	4.3%	4.3%	4.3%

**NorthWestern Corporation** filed for protection under Chapter 11 of the Federal Bankruptcy Code on September 14, 2003. On November 1, 2004, the company emerged from a bankruptcy reorganization. All old common shares were canceled and 35,500,000 new shares (along with 4,620,333 warrants) were issued. The stock initially traded on NASDAQ under the symbol NWE and moved to the NYSE under the symbol NWE in May of 2008.

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$1382.3 mill. Due in 5 Yrs \$384.2 mill.  
 LT Debt \$1210.7 mill. LT Interest \$64.2 mill.  
 Incl. \$28.6 mill. capitalized leases.  
 (LT interest earned: 2.4x)

**Leases, Uncapitalized** Annual rentals \$1.7 mill.  
**Pension Assets-12/13** \$516.4 mill. Oblig. \$567.9 mill.

**Pfd Stock** None

**Common Stock** 39,143,732 shs. as of 10/17/14  
**MARKET CAP:** \$2.3 billion (Mid Cap)

ELECTRIC OPERATING STATISTICS			
	2011	2012	2013
% Change Retail Sales (KWH)	+2.3	+3	+1.3
Avg. Indust. Use (MWH)	39347	38865	39486
Avg. Indust. Revs. per KWH (¢)	NA	NA	NA
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Winter (Mw)	2014	2108	2056
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+6	+8	+7

ANNUAL RATES				
	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13	'17-'19
Revenues	--	-1.5%	1.5%	1.5%
"Cash Flow"	--	6.5%	5.0%	5.0%
Earnings	--	10.0%	6.5%	6.5%
Dividends	--	3.0%	6.5%	6.5%
Book Value	--	3.5%	6.5%	6.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	338.3	251.8	244.0	283.2	1117.3
2012	309.1	244.6	235.8	280.8	1070.3
2013	313.0	260.2	262.2	319.1	1154.5
2014	369.7	270.3	251.9	308.1	1200
2015	400	310	305	360	1375

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.89	.30	.41	.93	2.53
2012	.88	.31	.30	.78	2.26
2013	1.01	.37	.40	.68	2.46
2014	1.17	.20	.77	.81	2.95
2015	1.20	.45	.55	1.00	3.20

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup> = †				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.36	.36	.36	.36	1.44
2012	.37	.37	.37	.37	1.48
2013	.38	.38	.38	.38	1.52
2014	.40	.40	.40	.40	1.60
2015					

**NorthWestern has completed the purchase of some hydro assets.** The company paid \$903 million for 633 megawatts of hydro capacity. NorthWestern wants to increase the proportion of its power that comes from its own generating assets (instead of being purchased). The transaction was completed in mid-November. A rate increase of \$117 million took effect at that time in order to place the newly purchased assets in the rate base. NorthWestern issued \$400 million of common stock and \$450 million of long-term debt to finance the deal.

**Thanks to the purchase, earnings will likely rise significantly in 2015.** This should occur even though the company booked \$0.43 a share of tax benefits in the third quarter of 2014. NorthWestern's preliminary 2015 earnings guidance is \$3.07-\$3.32 a share.

**Shareholders can expect a sizable dividend increase soon.** NorthWestern is targeting a 60% payout ratio. We estimate that the board of directors will raise the quarterly payout by \$0.08 a share (20%).

**The company is seeking an electric rate hike in South Dakota.** North-

**BUSINESS:** NorthWestern Corporation (doing business as NorthWestern Energy) supplies electricity & gas in the Upper Midwest and Northwest, serving 407,000 electric customers in Montana and South Dakota and 272,000 gas customers in Montana (83% of gross margin), South Dakota (15%), and Nebraska (2%). Electric revenue breakdown: residential, 41%; commercial, 50%; industrial,

5%; other, 4%. Generating sources are not provided by company. Fuel costs: 42% of revenues. '13 reported depreciation rate: 3.2%. Has 1,600 employees. Chairman: Dr. E. Linn Draper Jr. President & CEO: Robert C. Rowe. Incorporated: Delaware. Address: 3010 West 69th Street, Sioux Falls, South Dakota 57108. Telephone: 605-978-2900. Internet: www.northwesternenergy.com.

**Western filed for an increase of \$26.5 million (20.2%), based on a 10% return on a 53.6% common-equity ratio.** The requested rate boost is large, but the utility hasn't had a base rate hike in 35 years. New tariffs are expected to take effect in mid-2015.

**NorthWestern is involved in a dispute with the Federal Energy Regulatory Commission (FERC).** The company believes that 80% of the costs associated with one of its gas-fired plants should be allocated to its customers in Montana, with the remainder allocated to its FERC-regulated wholesale customers. FERC says only 4% should be allocated to wholesale users, and ordered NorthWestern to make a refund to customers. The company already took a \$0.12-a-share charge in the June quarter of 2012. FERC has agreed to a rehearing, but when this matter will be resolved is not known.

**This timely stock's dividend yield (reflecting the estimated increase) is average for a utility.** With the recent price near the upper end of our 2017-2019 Target Price Range, total return potential is non-existent.

**Paul E. Debbas, CFA** January 30, 2015

**Company's Financial Strength** B+  
**Stock's Price Stability** 100  
**Price Growth Persistence** 70  
**Earnings Predictability** 95

(A) Diluted EPS. Excl. gain (loss) on disc. ops.: '05, (6¢); '06, 1¢; nonrec. gain: '12, 39¢ net. '12 EPS don't add due to rounding. Next earnings report due mid-Feb. (B) Div'ds historically paid in late Mar., June, Sept. & Dec. = Div'd re-investment plan avail. † Shareholder investment plan avail. (C) Incl. def'd charges. In '13: \$17.34/sh. (D) In mill. (E) Rate base: Net orig. cost. Rate allowed on com. eq. in MT in '14 (elec.): 9.8%; in '13 (gas): 9.8%; in SD in '11: none specified; in NE in '07: 10.4%; earned on avg. com. eq., '13: 9.6%. Regul. Climate: Avg. 5%.

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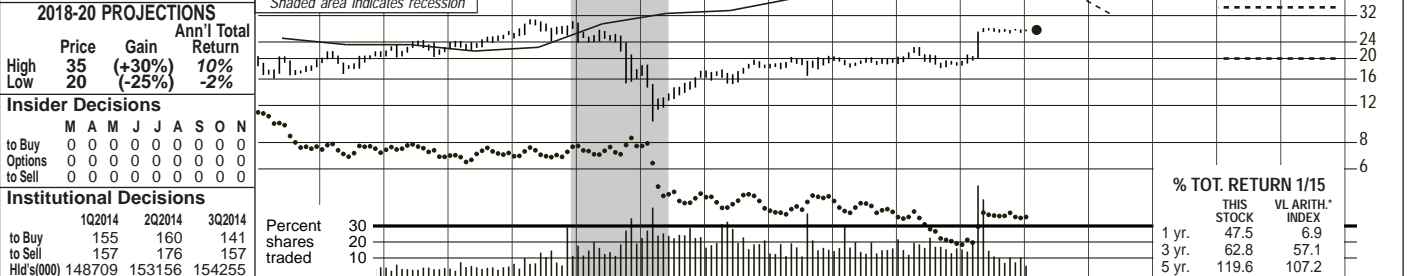
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# PEPCO HOLDINGS NYSE-POM

RECENT PRICE **27.35** P/E RATIO **18.9** (Trailing: 23.0 Median: 15.0) RELATIVE P/E RATIO **1.03** DIV'D YLD **3.9%** VALUE LINE

TIMELINESS	Suspended 5/9/14	High: 21.7	24.5	27.0	30.7	29.6	18.7	19.8	20.6	20.5	22.7	27.9	27.5	Target Price Range	2018	2019	2020
SAFETY	3 Lowered 6/6/03	Low: 16.9	20.3	21.8	24.2	15.3	10.1	15.1	16.6	18.1	18.0	18.5	26.9				64
TECHNICAL	Suspended 5/9/14	LEGENDS --- 1.00 x Dividends p sh divided by Interest Rate ..... Relative Price Strength Options: Yes Shaded area indicates recession															
BETA	.65 (1.00 = Market)																



Pepeco Holdings, Inc. (PHI) was formed on August 1, 2002, upon the merger of Potomac Electric Power Co. (PEPCO) and Conectiv. In the \$2.2 billion deal, PEPCO common stockholders received one common share in PHI for each of their shares, and Conectiv investors exchanged each of their common shares for \$25 worth of PHI stock and cash, prorated 50/50.													2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	© VALUE LINE PUB. LLC	18-20
Price	42.49	43.57	46.71	48.88	41.66	31.27	26.02	22.09	18.64	19.85	21.25	20.85	Revenues per sh	26.15												
Gain	3.67	3.47	3.30	3.55	2.82	2.97	3.00	3.21	3.01	3.25	3.45	3.60	"Cash Flow" per sh	4.30												
Ann'l Total Return	1.49	1.33	1.53	1.93	1.06	1.24	1.14	1.24	1.14	1.25	1.45	1.50	Earnings per sh A	2.00												
High	1.00	1.04	1.04	1.08	1.08	1.08	1.08	1.08	1.08	1.08	1.08	1.08	Div'd Decl'd per sh B	1.08												
Low	2.46	2.47	3.11	3.57	3.89	3.56	4.14	5.29	5.23	5.20	5.20	5.20	Cap'l Spending per sh C	4.00												
Options to Buy	18.88	18.82	20.04	19.14	19.15	18.79	19.06	19.33	17.24	19.45	18.20	18.65	Book Value per sh C	20.30												
Options to Sell	189.82	191.93	200.51	218.91	222.27	225.08	227.50	230.02	250.32	252.00	254.00	254.00	Common Shs Outst'g D	260.00												
Institutional Decisions	14.9	18.1	18.2	12.2	13.7	14.0	16.7	15.6	17.5	19.9	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	14.0												
to Buy	.79	.98	.97	.73	.91	.89	1.05	.99	.98	1.04			Relative P/E Ratio	.90												
to Sell	4.5%	4.3%	3.7%	4.6%	7.4%	6.2%	5.7%	5.6%	5.4%	4.3%			Avg Ann'l Div'd Yield	4.9%												
Hld's(000)	148709	153156	154255																							

<b>CAPITAL STRUCTURE as of 9/30/14</b> Total Debt \$5750 mill. Due in 5 Yrs \$1612 mill. LT Debt \$4691 mill. LT Interest \$260 mill. (LT interest earned: 3.7x)													2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	Revenues (\$mill)	6700
	8065.5	8362.9	9366.4	10700	9259.0	7039.0	5920.0	5081.0	4666.0	5000	5300	5400	Net Profit (\$mill)	525												
	277.4	254.4	296.5	400.0	235.0	276.0	257.0	285.0	280.0	315	370	385	Income Tax Rate	35.0%												
	38.8%	39.1%	39.3%	29.6%	31.9%	18.8%	37.2%	35.4%	35.3%	35.0%	35.0%	35.0%	AFUDC % to Net Profit	4.0%												
	--	--	--	--	--	--	10.1%	7.4%	6.4%	6.0%	6.0%	6.0%	Long-Term Debt Ratio	53.0%												
	57.1%	54.6%	54.1%	56.2%	53.8%	49.0%	49.1%	47.3%	48.4%	47.5%	51.0%	52.0%	Common Equity Ratio	47.0%												
	42.3%	45.1%	45.9%	43.8%	46.2%	51.0%	50.9%	52.7%	51.6%	52.5%	49.5%	48.0%	Total Capital (\$mill)	11215												
	8469.3	8004.0	8753.0	9568.0	9203.0	8292.0	8516.0	8432.0	8368.0	9300	9505	9875	Net Plant (\$mill)	12000												
	7312.0	7576.6	7876.7	8314.0	8863.0	7673.0	8220.0	8846.0	9704.0	10000	10000	10500	Return on Total Cap'l	6.0%												
	5.0%	5.1%	5.1%	5.8%	4.5%	5.1%	4.5%	4.9%	4.9%	4.5%	5.0%	5.0%	Return on Shr. Equity	10.0%												
	7.6%	7.0%	7.4%	9.5%	5.5%	6.5%	5.9%	6.4%	6.5%	6.5%	8.0%	8.0%	Return on Com Equity E	10.0%												
	7.7%	7.0%	7.4%	9.5%	5.5%	6.5%	5.9%	6.4%	6.5%	6.5%	8.0%	8.0%	Retained to Com Eq	4.5%												
	2.4%	1.5%	2.3%	4.2%	NMF	.8%	.3%	.8%	.2%	.5%	2.1%	2.3%	All Div'ds to Net Prof	53%												
	69%	78%	68%	56%	101%	87%	95%	87%	96%	90%	74%	72%														

<b>ELECTRIC OPERATING STATISTICS</b>			
% Change Retail Sales (KWH)	2011	2012	2013
	-2.8	NA	NA
Avg. Residual Use (KWH)	10836	10451	10405
Avg. Residual Revs. per KWH(c)	NA	NA	NA
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+7	+3	+6

**BUSINESS:** Pepco Holdings, Inc. consists mainly of three electric utility subsidiaries: Potomac Electric Power Co., serving Washington, D.C. and adjoining areas of Maryland; Delmarva Power, which serves the peninsula area of Delaware, Maryland and Virginia; and Atlantic City Electric, serving southern New Jersey. In July 2010, Pepco sold competitive energy business (Conectiv Energy) to Calpine Corp. Electricity customers: 1.8 million; gas customers: 125,000. Electricity breakdown: residential, 40%; commercial, 41%; other, 19%. 2013 depreciation rate: 2.5%. Has approximately 5,025 employees as of 12/31/12. Chrmn., Pres. & CEO: Joseph M. Rigby, Inc.: DE. Address: 701 Ninth Street, N.W., Wash., D.C. 20068. Telephone: 202-872-2000. Internet: www.pepcoholdings.com.

<b>ANNUAL RATES</b> Past 10 Yrs. Past 5 Yrs. Est'd '12-'14 to '18-'20					
Revenues	-6.5%	-13.5%	2.5%		
"Cash Flow"	-2.5%	-2.0%	5.0%		
Earnings	-4.0%	-6.0%	8.0%		
Dividends	8.5%	0.5%	N/A		
Book Value	0.5%	-1.0%	NMF		

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	1292	1179	1476	1134	5081.0
2013	1178	1053	1344	1091	4666.0
2014	1330	1117	1313	1240	5000
2015	1350	1200	1500	1250	5300
2016	1350	1200	1550	1300	5400

Cal-endar	EARNINGS PER SHARE AF				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2012	.30	.27	.49	.18	1.24
2013	.24	.22	.44	.24	1.14
2014	.30	.21	.44	.30	1.25
2015	.30	.30	.55	.30	1.45
2016	.30	.30	.60	.30	1.50

Cal-endar	QUARTERLY DIVIDENDS PAID B				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.27	.27	.27	.27	1.08
2012	.27	.27	.27	.27	1.08
2013	.27	.27	.27	.27	1.08
2014	.27	.27	.27	.27	1.08
2015	.27	.27	.27	.27	1.08

**The takeover of Pepco Holdings by Exelon Corporation is making progress, though facing some opposition from environmental groups.** The \$6.8 billion all-cash acquisition of Pepco Holdings by Chicago-based Exelon, which was announced in April of 2014, is moving toward completion. The proposed merger, in which shareholders of Pepco would receive \$27.25 a share received shareholder approval on September 23, 2014. Further, the transaction received the green light from the State Corporation Commission of Virginia in November. Since our last report, the takeover has received the approval of the Federal Energy Regulatory Commission and the commission in New Jersey. Although the merger is gaining momentum, it is still subject to approval by the public service commissions in Delaware, District of Columbia, and Maryland. Additionally, the union of the two companies has been facing some resistance from environmental advocates, and ratepayers in Pepco's service territory in Washington D.C. If all goes well, the companies expect the merger to be completed by the second or third quarter of 2015.

**The approvals remain complex due to the size of the combined entity.** Though the Pepco and Exelon union has moved closer towards completion, there is no guarantee that the deal will go through. If the deal is endorsed, regulators could enforce conditions that might prove onerous, such as huge investments in renewable energy, or increased bill credits for customers. The conditions could prove to be an obstacle and cause Pepco and Exelon to walk away from the deal.

**We are maintaining our share-net target for 2014.** Our estimate of \$1.25 is at the high end of management's guidance for the year. Investors should note that fourth-quarter results were expected to be announced after this Issue went to press. **This stock remains unranked for Timeliness due to the proposed acquisition.** The stock has traded close to the deal price of \$27.25 per share since the announcement last April. We continue to suggest that investors sell their holdings at the current price to eliminate any downside risk in the event the deal does not go through.

Saumya Ajala  
February 20, 2015