

**COMMONWEALTH OF KENTUCKY
BEFORE THE PUBLIC SERVICE COMMISSION**

In the Matter of:

The Application of Kentucky Power Company for:)
(1) A General Adjustment of Its Rates for Electric)
Service; (2) An Order Approving Its 2014)
Environmental Compliance Plan; (3) An Order)
Approving Its Tariffs and Riders; and (4) An Order)
Granting All Other Required Approvals and Relief)

Case No. 2014-00396

POST-HEARING BRIEF EXHIBIT 2

KENTUCKY PUBLIC SERVICE COMMISSION

Case No. 2014-00371

KENTUCKY UTILITIES COMPANY

COST OF CAPITAL

DIRECT TESTIMONY

OF

J. RANDALL WOOLRIDGE, PH.D.

**ON BEHALF OF
KENTUCKY OFFICE OF ATTORNEY GENERAL
March 6, 2015**

KENTUCKY UTILITIES COMPANY
Case No. 2014-00371

Summary of Direct Testimony of
J. Randall Woolridge, Ph. D.

Dr. Woolridge is testifying as to the appropriate cost of capital for Kentucky Utilities (“KU”) Company. He has also evaluated the testimony and rate of return recommendation, and testimony of KU witnesses Mr. Kent W. Blake, Dr. William E. Avera and Mr. Adrien McKenzie.

KU has proposed a capital structure that includes 2.98% short-term debt, 44.4% long-term debt and 53.03% common equity. Their cost of capital recommendation also includes short-term and long-term debt cost rates of 0.90% and 4.07% and a common equity cost rate or return on equity (“ROE”) of 10.50%. Dr. Woolridge has adjusted the capital structure ratios of KU to be more reflective of the capital structures of electric utility companies and KU’s company, PPL Corporation (“PPL”). His capital structure includes 50.0% debt and 50.0% common equity. He has used the Company’s proposed debt cost rates. Dr. Woolridge has applied the Discounted Cash Flow Model (“DCF”) and the Capital Asset Pricing Model (“CAPM”) to a proxy group of publicly-held electric utility Company (“Electric Proxy Group”) as well as the group developed by the Dr. Avera and Mr. McKenzie (“Avera/McKenzie Proxy Group”). Based on his equity cost rate range of 7.9% to 8.8%, he recommends an equity cost rate of 8.75% for KU. Using his capital structure and senior capital cost rates, he recommends an overall fair rate of return or cost of capital of 6.31%.

Dr. Woolridge also provides a critique of the ROE testimony of Dr. Avera and Mr. McKenzie. One major point of difference is the opposing views about the state of capital markets and capital costs. Dr. Avera and Mr. McKenzie note that while interest rates and capital costs are at historically low levels due to the financial crisis and the monetary stimulus, they point to forecasts of higher interest rates to indicate that capital costs are about to increase. Dr. Woolridge notes that (1) the economy has been growing for over four years and unemployment is down to 5.6%; (2) inflationary expectations and interest rates remain at historically low levels and are likely to stay there for some time; (3) reflective of the improved economic conditions, corporate earnings growth, and low interest rates, the stock market is at an all-time high; and (4) economists’ forecasts of higher interest rates cited by Dr. Avera and Mr. McKenzie have consistently been incorrect in the past.

Dr. Woolridge also highlights several issues with Dr. Avera and Mr. McKenzie’s equity cost rate studies. In particular, he notes that (1) they have ignored their low-end DCF results, (2) they have used inflated base interest rates and risk premiums in their CAPM and Utility Risk Premium studies; and (3) they have included adjustments for size and flotation costs.

Dr. Woolridge concludes whereas his 8.75% ROE recommendation is below the average authorized ROEs for electric utilities, he notes that state-level authorized ROEs tend to lag behind interest rates and capital costs, and that the trend is lower ROEs and the norm is below 10.0%.

1 return analysis and testimony. A table of contents is provided just after the title page.

2

3 **Q. PLEASE REVIEW THE ALTERNATIVE RECOMMENDATIONS**
4 **REGARDING THE APPROPRIATE RATE OF RETURN FOR THE**
5 **COMPANY.**

6 A. The Company's proposed capital structure and senior capital cost rates are provided
7 by Mr. Kent W. Blake. I have adjusted the capital structure ratios of KU to be more
8 reflective of the capital structures of electric utility companies and KU's parent
9 company, PPL Corporation ("PPL"). This capital structure includes 50.0% debt and
10 50.0% common equity. I have employed the Company's proposed debt cost rates.
11 Dr. William E. Avera and Mr. Adrien M. McKenzie have recommended a common
12 equity cost rate of 10.64% for the Company. I have applied the Discounted Cash Flow
13 Model ("DCF") and the Capital Asset Pricing Model ("CAPM") to a proxy group of
14 publicly-held electric utility companies ("Electric Proxy Group") as well as the group
15 developed by Dr. Avera and Mr. McKenzie ("Avera/McKenzie Proxy Group"). My
16 analysis indicates an equity cost rate of 8.75% is appropriate for the Company. This
17 figure represents the upper end of my equity cost rate range of 7.9% to 8.8%. With
18 my proposed capital structure and senior capital cost rates, I am recommending an
19 overall fair rate of return or cost of capital of 6.31%. This is summarized in Exhibit
20 JRW-1.

21

22 **Q. PLEASE INITIALLY SUMMARIZE THE REGULATORY GUIDELINES**
23 **ESTABLISHED FOR THE PURPOSE OF DETERMINING THE**

1 **D. EQUITY COST RATE SUMMARY**

2
3 **Q. PLEASE SUMMARIZE YOUR EQUITY COST RATE STUDY.**

4 A. My DCF analyses for the Electric and Avera/McKenzie Proxy Groups indicate equity
5 cost rates of 8.6% and 8.8%, respectively. My CAPM analyses for the Electric and
6 Avera/McKenzie Proxy Groups indicate equity cost rates of 7.9% and 8.0%.

	DCF	CAPM
Electric Proxy Group	8.6%	7.9%
Avera/McKenzie Proxy Group	8.8%	8.0%

7 **Q. GIVEN THESE RESULTS, WHAT IS YOUR ESTIMATED EQUITY COST**
8 **RATE FOR THE GROUPS?**

9 A. Given these results, I conclude that the appropriate equity cost rate for companies in
10 my Electric Group and the Avera/McKenzie Proxy Group is in the 7.8% to 8.8%
11 range. However, since I rely primarily on the DCF model, I am using the upper end
12 of the range as the equity cost rate. Therefore, I conclude that the appropriate equity
13 cost rate for the Company is 8.75%.

14
15 **Q. PLEASE INDICATE WHY AN 8.75% RETURN IS APPROPRIATE FOR THE**
16 **COMPANY AT THIS TIME.**

17 A. There are a number of reasons why an 8.75% return on equity is appropriate and fair
18 for the Company in this case:

19 1. As shown in Exhibit JRW-8, the electric utility industry is one of the lowest
20 risk industries in the U.S. as measured by beta. As such, the cost of equity capital for
21 this industry is amongst the lowest in the U.S., according to the CAPM.

1 2. As shown in Exhibits JRW-2 and JRW-3, capital costs for utilities, as
2 indicated by long-term bond yields, are still at historically low levels. In addition,
3 given the low inflationary expectations and the slow global economic growth, interest
4 rates are likely to remain at low levels for some time.

5 3. As highlighted by Mr. McKenzie and Dr. Avera, KU has a number of rate
6 adjustment mechanisms for environmental costs and demand side management that
7 serve to reduce the riskiness of KU.

8 4. As previously indicated, the authorized ROEs for electric utilities have
9 gradually decreased in recent years. These authorized ROEs have declined from
10 10.01% in 2012, to 9.8% in 2013, to 9.76% in 2014, according to Regulatory
11 Research Associates. In my opinion, these authorized ROEs have lagged behind
12 capital market cost rates. This has been especially true in recent years as some state
13 commissions have been reluctant to authorize ROEs below 10%. However, the trend
14 has been towards lower ROEs, and the norm now is below ten percent. Hence, I
15 believe that my recommended ROEs reflect our present historically low capital cost
16 rates, and these low capital cost rates are finally being recognized by state utility
17 commissions.

18
19 **Q. DO YOU BELIEVE THAT YOUR 8.75% MEETS *HOPE* AND *BLUEFIELD***
20 **STANDARDS?**

21 **A.** Yes. As previously noted, according to the *Hope* and *Bluefield* decisions, returns on
22 capital should be: (1) comparable to returns investors expect to earn on other
23 investments of similar risk; (2) sufficient to assure confidence in the company's

1 financial integrity; and (3) adequate to maintain and support the company's credit and
2 to attract capital. KU's average earned ROE over the past three years (2011-2013) is
3 8.3%.³¹ KU has been able to raise capital on attractive terms and its credit rating has
4 been upgraded. The Company issued \$250 million in first mortgage, 30-year bonds
5 in November of 2013 at 4.65%. In addition, on January 31, 2014, Moody's upgraded
6 KU to an issuer rating of A3, and in July of 2014 S&P put KU on CreditWatch with
7 positive implications. Therefore, I do believe that my ROE recommendation meets
8 the criteria established in the *Hope* and *Bluefield* decisions.

9
10 **VI. CRITIQUE OF KU'S RATE OF RETURN TESTIMONY**

11
12 **Q. PLEASE SUMMARIZE THE COMPANY'S COST OF CAPITAL**
13 **RECOMMENDATION.**

14 A. KU witness Mr. Kent W. Blake provides the recommended capital structure and debt
15 cost rates, and Dr. Avera and Mr. McKenzie recommend a common equity cost rate
16 for KU. The Company's recommended capital structure includes 2.98% short-term
17 debt, 44.4% long-term debt and 53.03% common equity. The Company proposes a
18 short-term debt cost rate of 0.90% and a long-term debt cost rate of 4.07%. Dr. Avera
19 and Mr. McKenzie have recommended a ROE or common equity cost rate of 10.64%,
20 but the Company has elected to use 10.50% in its application. This rate of return
21 recommendation is summarized on page 1 of Exhibit JRW-12.

22

³¹ Attachment_to_KU_AG_1-184_-_1 (1).