

EXPECTED EARNINGS APPROACH

WOOLRIDGE GROUP

| | (a) Expected Return on Common Equity | (b) Adjustment Factor | (c) Adjusted Return on Common Equity |
|---------------------------|--|-----------------------------|--|
| 1 ALLETE | 9.50% | 1.0240 | 9.73% |
| 2 Alliant Energy | 12.00% | 1.0113 | 12.14% |
| 3 Ameren Corp. | 9.50% | 1.0238 | 9.73% |
| 4 American Elec Pwr | 10.50% | 1.0198 | 10.71% |
| 5 Avista Corp. | 8.50% | 1.0286 | 8.74% |
| 6 Black Hills Corp. | 9.00% | 1.0218 | 9.20% |
| 7 CMS Energy Corp. | 13.50% | 1.0329 | 13.94% |
| 8 Consolidated Edison | 9.00% | 1.0170 | 9.15% |
| 9 Dominion Resources | 17.00% | 1.0403 | 17.69% |
| 10 Duke Energy Corp. | 8.00% | 1.0134 | 8.11% |
| 11 Edison International | 11.00% | 1.0312 | 11.34% |
| 12 El Paso Electric | 9.00% | 1.0218 | 9.20% |
| 13 Empire District Elec | 8.50% | 1.0205 | 8.67% |
| 14 Entergy Corp. | 9.00% | 1.0165 | 9.15% |
| 15 Eversource Energy | 9.50% | 1.0208 | 9.70% |
| 16 FirstEnergy Corp. | 8.00% | 1.0229 | 8.18% |
| 17 Great Plains Energy | 7.50% | 1.0149 | 7.61% |
| 18 IDACORP, Inc. | 8.50% | 1.0206 | 8.67% |
| 19 MGE Energy | 13.50% | 1.0312 | 13.92% |
| 20 NorthWestern Corp. | 9.50% | 1.0518 | 9.99% |
| 21 OGE Energy Corp. | 11.00% | 1.0237 | 11.26% |
| 22 PG&E Corp. | 9.50% | 1.0312 | 9.80% |
| 23 Pinnacle West Capital | 9.50% | 1.0247 | 9.73% |
| 24 PNM Resources | 9.50% | 1.0160 | 9.65% |
| 25 Portland General Elec. | 9.00% | 1.0358 | 9.32% |
| 26 SCANA Corp. | 10.50% | 1.0304 | 10.82% |
| 27 Southern Company | 13.50% | 1.0186 | 13.75% |
| 28 Westar Energy | 9.50% | 1.0128 | 9.62% |
| 29 Xcel Energy Inc. | 10.00% | 1.0248 | 10.25% |
| Average (d) | | | 10.07% |
| Midpoint (e) | | | 10.78% |

- (a) The Value Line Investment Survey (Jan. 30, Feb. 20, & Mar. 20, 2015)
(b) Computed using the formula $2 \times (1 + 5\text{-Yr. Change in Equity}) / (2 + 5 \text{ Yr. Change in Equity})$
(c) (a) x (b).
(d) Excludes highlighted figures
(e) Average of low and high values.

EXPECTED EARNINGS APPROACH

BAUDINO PROXY GROUP

| | (a) | (b) | (c) |
|--------------------------|---|------------------------------|---|
| <u>Company</u> | <u>Expected Return on Common Equity</u> | <u>Adjustment Factor</u> | <u>Adjusted Return on Common Equity</u> |
| 1 Ameren Corp. | 9.50% | 1.0238 | 9.73% |
| 2 American Elec Pwr | 10.50% | 1.0198 | 10.71% |
| 3 Avista Corp. | 8.50% | 1.0286 | 8.74% |
| 4 CMS Energy Corp. | 13.50% | 1.0329 | 13.94% |
| 5 Duke Energy Corp. | 8.00% | 1.0134 | 8.11% |
| 6 Edison International | 11.00% | 1.0312 | 11.34% |
| 7 El Paso Electric | 9.00% | 1.0218 | 9.20% |
| 8 Empire District Elec | 8.50% | 1.0205 | 8.67% |
| 9 Entergy Corp. | 9.00% | 1.0165 | 9.15% |
| 10 Great Plains Energy | 7.50% | 1.0149 | 7.61% |
| 11 OGE Energy Corp. | 11.00% | 1.0237 | 11.26% |
| 12 Pinnacle West Capital | 9.50% | 1.0247 | 9.73% |
| 13 PNM Resources | 9.50% | 1.0160 | 9.65% |
| 14 SCANA Corp. | 10.50% | 1.0304 | 10.82% |
| Average (d) | | | 9.91% |
| Midpoint (e) | | | 10.78% |

- (a) The Value Line Investment Survey (Dec. 19, 2014, Jan. 30 & Feb. 20, 2015)
(b) Computed using the formula $2 \times (1 + 5\text{-Yr. Change in Equity}) / (2 + 5 \text{ Yr. Change in Equity})$.
(c) (a) x (b).
(d) Eliminates highlighted values.
(e) Average of low and high values.