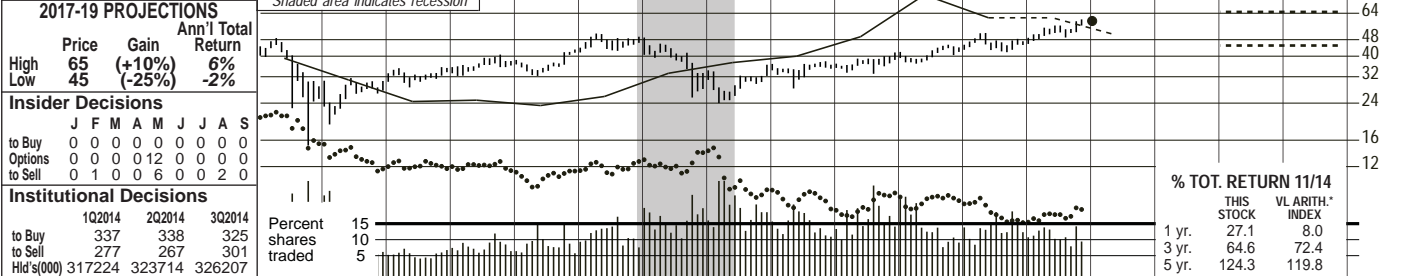


# AMERICAN ELEC. PWR. NYSE-AEP

RECENT PRICE **58.87** P/E RATIO **17.8** (Trailing: 16.5; Median: 13.0) RELATIVE P/E RATIO **0.96** DIV'D YLD **3.7%** VALUE LINE

TIMELINESS <b>3</b> Lowered 10/31/14	High: 31.5	35.5	40.8	43.1	51.2	49.1	36.5	37.9	41.7	45.4	51.6	59.8							Target Price Range
SAFETY <b>2</b> Raised 9/19/14	Low: 19.0	28.5	32.3	32.3	41.7	25.5	24.0	28.2	33.1	37.0	41.8	45.8							2017 2018 2019
TECHNICAL <b>4</b> Lowered 11/14/14	<b>LEGENDS</b> — 0.75 x Dividends p sh divided by Interest Rate ... Relative Price Strength Options: Yes Shaded area indicates recession																		
BETA .70 (1.00 = Market)																			



2017-19 PROJECTIONS		© VALUE LINE PUB. LLC																	17-19								
Price	Gain	Ann'l Total Return																									
High	Low	65	45	(+10%)	(-25%)	6%	-2%																				
Insider Decisions	J	F	M	A	M	J	J	A	S																		
to Buy	0	0	0	0	0	0	0	0	0																		
Options	0	0	0	0	12	0	0	0	0																		
to Sell	0	1	0	0	6	0	0	0	2																		
Institutional Decisions																											
to Buy	102014	202014	302014																								
to Sell	337	338	325																								
Hld's(000)	277	267	301																								
	171724	323714	326207																								
Percent shares traded																											
1 yr.	27.1	8.0																									
3 yr.	64.6	72.4																									
5 yr.	124.3	119.8																									

1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC		17-19	
33.08	35.63	42.53	190.10	42.96	36.82	35.51	30.76	31.82	33.41	35.56	28.22	30.01	31.27	30.77	31.48	<b>34.70</b>	<b>34.55</b>	Revenues per sh		<b>39.50</b>	
6.03	6.36	5.11	7.65	6.99	5.76	5.89	5.96	6.67	6.80	6.84	6.32	6.29	6.83	6.64	6.75	<b>7.20</b>	<b>7.45</b>	"Cash Flow" per sh		<b>8.75</b>	
2.81	2.69	1.04	3.27	2.86	2.53	2.61	2.64	2.86	2.86	2.99	2.97	2.60	3.13	2.98	3.18	<b>3.45</b>	<b>3.50</b>	Earnings per sh <sup>A</sup>		<b>4.00</b>	
2.40	2.40	2.40	2.40	2.40	1.65	1.40	1.42	1.50	1.58	1.64	1.64	1.71	1.85	1.88	1.95	<b>2.03</b>	<b>2.15</b>	Div'd Decl'd per sh <sup>B</sup>		<b>2.50</b>	
4.13	4.47	5.51	5.69	5.08	3.44	4.28	6.11	8.89	8.88	9.83	6.19	5.07	5.74	6.45	7.75	<b>8.80</b>	<b>9.35</b>	Cap'l Spending per sh		<b>8.25</b>	
25.24	25.79	25.01	25.54	20.85	19.93	21.32	23.08	23.73	25.17	26.33	27.49	28.33	30.33	31.37	32.98	<b>34.45</b>	<b>35.85</b>	Book Value per sh <sup>C</sup>		<b>40.25</b>	
191.82	194.10	322.02	322.24	338.84	395.02	395.86	393.72	396.67	400.43	406.07	478.05	480.81	483.42	485.67	487.78	<b>490.00</b>	<b>492.00</b>	Common Shs Outst'g <sup>D</sup>		<b>498.00</b>	
17.0	14.3	34.3	13.9	12.7	10.7	12.4	13.7	12.9	16.3	13.1	10.0	13.4	11.9	13.8	14.5	<b>Bold figures are Value Line estimates</b>			Avg Ann'l P/E Ratio		<b>14.0</b>
.88	.82	2.23	.71	.69	.61	.66	.73	.70	.87	.79	.67	.85	.75	.88	.82				Relative P/E Ratio		<b>.90</b>
5.0%	6.2%	6.7%	5.3%	6.6%	6.1%	4.3%	3.9%	4.1%	3.4%	4.2%	5.5%	4.9%	5.0%	4.6%	4.2%				Avg Ann'l Div'd Yield		<b>4.5%</b>

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$19340 mill. Due in 5 Yrs \$9356 mill.  
 LT Debt \$15677 mill. LT Interest \$713 mill.  
 Incl. \$2230 mill. securitized bonds.  
 (LT interest earned: 3.7x)

Leases, Uncapitalized Annual rentals \$288 mill.  
 Pension Assets-12/13 \$4711 mill.  
 Oblig. \$4841 mill.

Pfd Stock None

Common Stock 489,240,481 shs.  
 as of 10/23/14  
 MARKET CAP: \$29 billion (Large Cap)

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	+1.2	-2.1	-1.5
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	4.95	4.69	NA
Capacity at Peak (Mw)	NA	NA	NA
Peak Load (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	NA	NA	NA

Fixed Charge Cov. (%) 286 280 326

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '11-'13

	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
of change (per sh)			
Revenues	-10.0%	-1.5%	4.0%
"Cash Flow"	--	--	4.5%
Earnings	.5%	1.5%	4.5%
Dividends	-1.5%	4.0%	4.5%
Book Value	3.5%	4.5%	4.0%

**QUARTERLY REVENUES (\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	3730	3609	4333	3444	15116
2012	3625	3551	4156	3613	14945
2013	3826	3582	4176	3773	15357
2014	4648	4044	4302	4006	17000
2015	<b>4350</b>	<b>4100</b>	<b>4500</b>	<b>4050</b>	<b>17000</b>

**EARNINGS PER SHARE <sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.83	.73	1.17	.41	3.13
2012	.80	.75	1.00	.43	2.98
2013	.75	.73	1.10	.60	3.18
2014	1.15	.80	1.01	.49	3.45
2015	<b>1.00</b>	<b>.80</b>	<b>1.15</b>	<b>.55</b>	<b>3.50</b>

**QUARTERLY DIVIDENDS PAID <sup>B</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	.41	.42	.42	.46	1.71
2011	.46	.46	.46	.47	1.85
2012	.47	.47	.47	.47	1.88
2013	.47	.49	.49	.50	1.95
2014	.50	.50	.50	.53	

**American Electric Power continues to remake itself into a more regulated, less nonregulated company.** The company has transferred some of its nonregulated generating assets in Ohio to its regulated utilities in neighboring states. AEP is also asking the Ohio commission to approve a purchased-power agreement (with an effective date of June 1, 2015) for four of its generating plants, totaling 2,671 megawatts of capacity. This would help stabilize the company's income from these units. The majority of AEP's profits now come from the regulated side of its business, and this should continue.

**Earnings are likely to advance at a high single-digit pace in 2014.** March-quarter earnings were much higher than usual thanks to winter weather that was much colder than normal and higher market prices for power. Our estimate is at the midpoint of AEP's targeted range of \$3.40-\$3.50 a share.

**We look for just slight profit growth in 2015.** The first-quarter comparison will be difficult. Even so, there should be some positive factors, most notably rate relief. Higher income from the electric transmis-

utility '01; sold SEEBORD (British utility) '02; sold Houston Pipeline '05. Generating sources not available. Fuel costs: 36% of revenues. '13 reported deprec. rates (utility): 1.1%-7.9%. Has 18,500 employees. Chairman, President & CEO: Nicholas K. Akins. Inc.: New York. Address: 1 Riverside Plaza, Columbus, Ohio 43215-2373. Tel.: 614-716-1000. Internet: www.aep.com.

Our estimate is within AEP's guidance of \$3.40-\$3.60 a share.

**As usual, the company's utilities have some regulatory activity pending.** Appalachian Power is not earning an adequate return on equity in West Virginia. So, the company filed for a rate increase of \$226 million, based on a 10.62% ROE. The commission's staff was scheduled to put forth its recommendation shortly after this report went to press. An order is due in late May. Kentucky Power is about to file a case. The utility should be able to implement an interim increase in mid-2015.

**The board of directors has raised the dividend.** The increase was \$0.03 a share (6%), three times the hike declared a year earlier. AEP is targeting a payout ratio of 60%-70%.

**This stock offers a dividend yield that is just slightly above the average for the electric utility industry.** With the recent quotation (like most other electric utility equities) well within our 2017-2019 Target Price Range, total return potential is unspectacular.

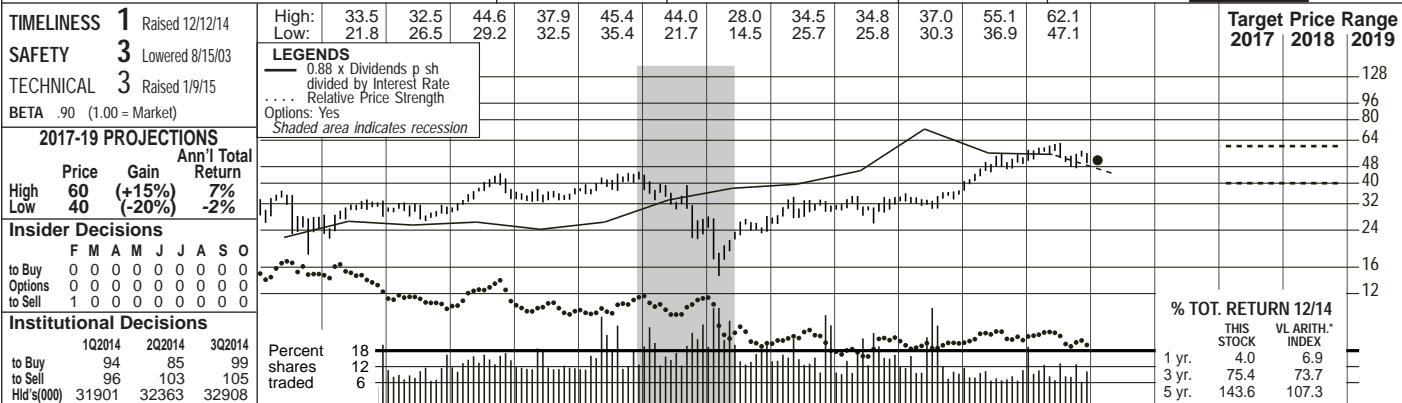
Paul E. Debbas, CFA December 19, 2014

(A) Diluted EPS. Excl. nonrec. gains (losses): '02, (\$3.86); '03, (\$1.92); '04, 24c; '05, (62c); '06, (20c); '07, (20c); '08, 40c; '10, (7c); '11, 89c; '12, (38c); '13, (14c); discount. ops.: '02, (57c); '03, (32c); '04, 15c; '05, 7c; '06, 2c; '08, 3c. '11 EPS don't add due to rounding. Next egs. report due late Jan. (B) Div'ds historically paid early Mar., June, Sept., & Dec. Div'd re-invest. plan avail. (C) Incl. intang. In '13: \$18.20/sh. (D) In mill. (E) Rate base: various. Rates all'd on com. eq.: 9.65%-10.9%; earned on avg. com. eq., '13: 9.9%. Regul. Clim.: Avg.

Company's Financial Strength	A
Stock's Price Stability	100
Price Growth Persistence	50
Earnings Predictability	90

# BLACK HILLS CORP. NYSE-BKH

RECENT PRICE **51.40** P/E RATIO **18.2** (Trailing: 20.2; Median: 17.0) RELATIVE P/E RATIO **0.99** DIV'D YLD **3.1%** VALUE LINE



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
31.48	37.05	69.69	57.96	15.74	35.17	34.54	41.97	19.69	18.41	26.03	32.58	33.29	28.96	26.55	28.67	30.75	30.65	Revenues per sh	33.50
2.72	2.88	3.68	5.27	4.93	4.26	4.46	4.81	5.04	5.29	2.95	5.41	4.88	4.01	5.59	5.93	6.40	6.55	"Cash Flow" per sh	7.50
1.60	1.70	2.37	3.42	2.33	1.84	1.74	2.11	2.21	2.68	.18	2.32	1.66	1.01	1.97	2.61	2.90	2.85	Earnings per sh <sup>A</sup>	3.25
1.00	1.04	1.08	1.12	1.16	1.20	1.24	1.28	1.32	1.37	1.40	1.42	1.44	1.46	1.48	1.52	1.56	1.60	Div'd Decl'd per sh <sup>B</sup>	1.85
1.18	4.89	5.79	14.07	8.65	2.80	2.80	4.18	9.24	6.92	8.51	8.90	12.04	10.03	7.90	7.97	9.35	9.60	Cap'l Spending per sh	8.25
9.58	10.14	11.95	18.95	19.66	21.72	22.43	22.29	23.68	25.66	27.19	27.84	28.02	27.53	27.88	29.39	30.70	31.90	Book Value per sh <sup>C</sup>	35.75
21.58	21.37	23.30	26.89	26.93	32.30	32.48	33.16	33.37	37.80	38.64	38.97	39.27	43.92	44.21	44.50	44.75	45.00	Common Shs Outst'g <sup>D</sup>	45.75
14.9	13.6	10.9	11.4	12.5	15.9	17.1	17.3	15.8	15.0	NMF	9.9	18.1	NMF	17.1	18.2	19.0	19.0	Avg Ann'l P/E Ratio	15.5
.77	.78	.71	.58	.68	.91	.90	.92	.85	.80	NMF	.66	1.15	NMF	1.09	1.03	1.00	1.00	Relative P/E Ratio	.95
4.2%	4.5%	4.2%	2.9%	4.0%	4.1%	4.2%	3.5%	3.8%	3.4%	4.2%	6.2%	4.8%	4.6%	4.4%	3.2%	2.8%	2.8%	Avg Ann'l Div'd Yield	3.7%

CAPITAL STRUCTURE as of 9/30/14				2012	2013	2014	2015	REVENUE BREAKDOWN				GENERATING SOURCES				OTHER COSTS			
Total Debt \$1566.5 mill. Due in 5 Yrs \$459.0 mill.				1121.7	1391.6	656.9	695.9	11%	11%	11%	11%	36%	36%	36%	36%	41%	41%	41%	41%
LT Debt \$1107.5 mill. LT Interest \$57.6 mill.				57.2	70.3	74.0	100.1	31%	31%	31%	31%	36%	36%	36%	36%	41%	41%	41%	41%
(LT interest earned: 4.1x)				31.8%	33.8%	31.3%	31.3%	26.4%	26.4%	26.4%	26.4%	60%	60%	60%	60%	3%	3%	3%	3%
Leases, Uncapitalized Annual rentals \$2.8 mill.				.3%	1.0%	9.7%	14.8%	28.0%	28.0%	28.0%	28.0%	5.4%	5.4%	5.4%	5.4%	2.0%	2.0%	2.0%	2.0%
Pension Assets-12/13 \$280.4 mill. Oblig. \$321.4 mill.				49.9%	47.6%	44.3%	36.8%	48.4%	48.4%	48.4%	48.4%	51.9%	51.9%	51.9%	51.9%	53.0%	53.0%	53.0%	53.0%
Pfd Stock None				49.6%	52.4%	55.7%	63.2%	48.1%	48.1%	48.6%	48.6%	48.1%	48.1%	48.6%	48.6%	47.0%	47.0%	47.0%	47.0%
Common Stock 44,655,369 shs. as of 10/31/14				1469.3	1409.1	1418.4	1534.2	2100.7	2286.3	2489.7	2171.4	2704.7	2910	2995	3500	2910	2995	3500	3500
MARKET CAP: \$2.3 billion (Mid Cap)				1445.7	1435.4	1646.4	1823.5	2160.7	2495.4	2789.6	2742.7	2990.3	3255	3520	4150	3255	3520	4150	4150
ELECTRIC OPERATING STATISTICS				5.3%	6.6%	6.8%	7.9%	1.6%	5.9%	4.4%	3.3%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%	5.5%
% Change Retail Sales (KWH)				2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Avg. Indust. Use (MWH)				+1.3	+2	+1.0	+1.0	+1.0	+1.0	+1.0	+1.0	+1.0	+1.0	+1.0	+1.0	+1.0	+1.0	+1.0	+1.0
Avg. Indust. Revs. per KWH (c)				8482	8921	9740	9740	9740	9740	9740	9740	9740	9740	9740	9740	9740	9740	9740	9740
Capacity at Yearend (Mw)				7.58	8.01	8.19	8.19	8.19	8.19	8.19	8.19	8.19	8.19	8.19	8.19	8.19	8.19	8.19	8.19
Peak Load, Summer (Mw)				1315	1318	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Annual Load Factor (%)				1025	1036	988	988	988	988	988	988	988	988	988	988	988	988	988	988
% Change Customers (yr-end)				NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Fixed Charge Cov. (%)				+3	+3	+8	+8	+8	+8	+8	+8	+8	+8	+8	+8	+8	+8	+8	+8

**BUSINESS:** Black Hills Corporation is a holding company for utilities that serve 204,000 electric customers in CO, SD, WY and MT, and 574,000 gas customers in NE, IA, KS, CO and WY. Mines coal & has a gas & oil E&P business. Acq'd Mallon Resources 3/03; Cheyenne Light 1/05; utility operations from Aquila 7/08. Discontinued telecom in '05; oil marketing in '06; gas marketing in '11. Electric revenue breakdown: res'l, 31%; comm'l, 36%; ind'l, 14%; wholesale, 11%; other, 8%. Generating sources: coal, 36%; other, 4%; purchased, 60%. Fuel costs: 41% of revs. '13 depr. rate: 3.5%. Has 1,900 empl. Chairman, President & CEO: David R. Emery, Inc.: SD. Address: P.O. Box 1400, 625 Ninth St., Rapid City, SD 57701. Tel.: 605-721-1700. Internet: www.blackhillscorp.com.

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '11-'13 of change (per sh)

Revenues	-2.5%	5.5%	3.0%
"Cash Flow"	.5%	3.0%	6.5%
Earnings	-3.0%	2.0%	9.5%
Dividends	2.5%	1.5%	3.5%
Book Value	3.5%	2.0%	4.0%

**QUARTERLY REVENUES (\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	400.8	260.7	249.5	361.2	1272.2
2012	365.8	242.4	246.8	318.9	1173.9
2013	380.7	279.8	259.9	355.5	1275.9
2014	460.2	283.2	272.1	359.5	1375
2015	430	290	280	380	1380

**EARNINGS PER SHARE <sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.73	.09	.29	.44	1.01
2012	.80	.11	.38	.68	1.97
2013	.97	.69	.52	.43	2.61
2014	1.08	.44	.60	.78	2.90
2015	1.00	.45	.60	.80	2.85

**QUARTERLY DIVIDENDS PAID <sup>B</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.365	.365	.365	.365	1.46
2012	.37	.37	.37	.37	1.48
2013	.38	.38	.38	.38	1.52
2014	.39	.39	.39	.39	1.56

**The price of Black Hills stock has been significantly affected by the price of oil in the past two years.** When oil prices were high in 2013, this equity was one of the top performers in the electric utility industry. In 2014, when oil prices declined precipitously, the share price rose just 1% in a year in which most utility issues fared extremely well. Oil and natural gas prices are continuing to decline. So far, Black Hills' oil and gas exploration and production subsidiary has not announced a cutback in its drilling or capital spending plans, but this might change when the company announces earnings in early February.

**We estimate that earnings will decline slightly in 2015.** In early November, Black Hills put forth 2015 profit guidance of \$2.90-\$3.10 a share. However, this was based on higher commodity prices than are likely to occur this year. Although the company has hedged some of its expected 2015 production, there is little doubt that it will feel the effects of lower oil and gas prices. Thus, our earnings estimate of \$2.85 a share is below the low end of management's guidance.

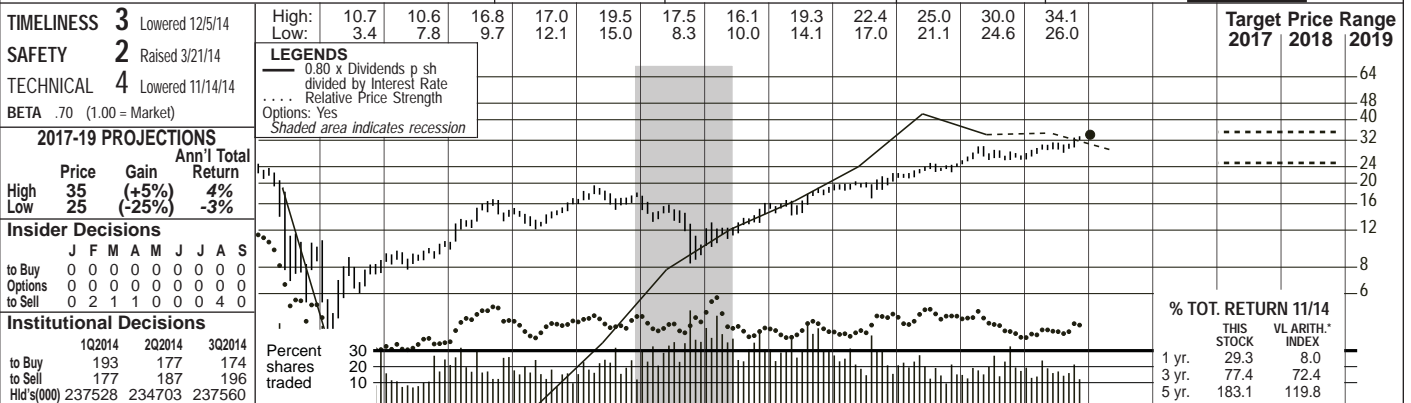
**The utility received rate increases in two states.** In Kansas, the commission approved a "black box" settlement (i.e., no specified return on equity) calling for a \$5.2 million raise in gas rates. In Colorado, electric rates were raised by \$3 million, based on a return of 9.83% on a common-equity ratio of 50.17%. Each tariff hike took effect at the start of the new year. Black Hills is awaiting a final order in its electric rate case in South Dakota, in which the utility sought an increase of \$14.6 million, based on a 10.25% return on equity.

**We expect a dividend increase in the current quarter.** A first-period hike in the disbursement has been the practice of the board of directors for many years. We estimate that the board will boost the quarterly dividend by a cent a share (2.6%). The company's payout ratio is low enough to allow for an increase, despite the possibility of lower earnings in 2015.

**This timely stock has a dividend yield that is a cut below the utility mean.** It does not stand out for its 3- to 5-year total return potential.

*Paul E. Debbas, CFA*      *January 30, 2015*

(A) Diluted EPS. Excl. nonrec. gains (losses): '05, (99¢); '08, (\$1.55); '09, (28¢); '10, 10¢; '12, 4¢ net; gains (losses) on disc. ops.: '05, (7¢); '06, 21¢; '07, (4¢); '08, \$4.12; '09, 7¢; '11, 23¢; '12, (16¢). '11, '12 EPS don't add due to chng. in shs. or rounding. Next eps. due early Feb. (B) Div'ds paid early Mar., Jun., Sept., & Dec. (C) Div'd reinv. plan avail. (D) Incl. def'd chgs. In '13: \$11.12/sh. (E) In mill. (F) Rate base: Net orig. cost. Rate all'd on com. eq. in SD in '13: none specified; in CO in '15: 9.83%; earned on avg. com. eq., '13: 9.1%. Regul. Climate: Avg.



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
47.56	52.59	74.24	72.16	60.28	34.21	28.06	28.52	30.57	28.95	30.13	27.23	25.77	25.59	23.90	24.68	<b>26.20</b>	<b>25.25</b>	Revenues per sh	<b>27.50</b>
6.60	7.87	7.61	5.24	d.09	2.39	2.87	3.43	3.22	3.08	3.88	3.47	3.70	3.65	3.82	4.06	<b>4.20</b>	<b>4.45</b>	"Cash Flow" per sh	<b>5.25</b>
2.24	2.85	2.53	1.27	d2.99	d.29	.74	1.10	.64	.64	1.23	.93	1.33	1.45	1.53	1.66	<b>1.75</b>	<b>1.85</b>	Earnings per sh <sup>A</sup>	<b>2.25</b>
1.26	1.39	1.46	1.46	1.09	--	--	--	--	.20	.36	.50	.66	.84	.96	1.02	<b>1.08</b>	<b>1.14</b>	Div'd Decl'd per sh <sup>B</sup>	<b>1.35</b>
11.98	9.69	8.51	9.49	5.18	3.32	2.69	2.69	3.01	5.61	3.50	3.59	3.29	3.47	4.65	4.98	<b>6.05</b>	<b>5.55</b>	Cap'l Spending per sh	<b>5.25</b>
20.63	21.17	19.48	14.21	7.86	9.84	10.63	10.53	10.03	9.46	10.88	11.42	11.19	11.92	12.09	12.98	<b>13.40</b>	<b>14.25</b>	Book Value per sh <sup>C</sup>	<b>17.25</b>
108.11	116.04	121.20	132.99	144.10	161.13	195.00	220.50	222.78	225.15	226.41	227.89	249.60	254.10	264.10	266.10	<b>275.00</b>	<b>277.00</b>	Common Shs Outst'g <sup>D</sup>	<b>283.00</b>
19.9	13.9	9.6	20.8	--	--	12.4	12.6	22.2	26.8	10.9	13.6	12.5	13.6	15.1	16.3	<b>18.3</b>	<b>16.3</b>	Avg Ann'l P/E Ratio	<b>13.5</b>
1.03	.79	.62	1.07	--	--	.66	.67	1.20	1.42	.66	.91	.80	.85	.96	.92	<b>1.08</b>	<b>1.08</b>	Relative P/E Ratio	<b>.85</b>
2.8%	3.5%	6.0%	5.5%	7.5%	--	--	--	--	1.2%	2.7%	4.0%	4.0%	4.3%	4.2%	3.8%	<b>3.8%</b>	<b>3.8%</b>	Avg Ann'l Div'd Yield	<b>4.5%</b>

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$8861 mill. Due in 5 Yrs \$2985 mill.  
 LT Debt \$8171 mill. LT Interest \$420 mill.  
 Incl. \$129 mill. capitalized leases.  
 (LT interest earned: 2.9%)  
**Leases, Uncapitalized** Annual rentals \$26 mill.  
**Pension Assets-12/13** \$1964 mill.  
**Oblig.** \$2073 mill.  
**Pfd Stock** \$37 mill. **Pfd Div'd** \$2 mill.  
 Incl. 373,148 shs. \$4.50 \$100 par, cum., callable at \$110.00.  
**Common Stock** 275,100,000 shs.

**MARKET CAP: \$9.4 billion (Large Cap)**

	2011	2012	2013
% Change Retail Sales (KWH)	+4	+6	-3.1
Avg. Indust. Use (MWH)	1086	1113	1000
Avg. Indust. Revs. per KWH (c)	8.21	8.06	8.93
Capacity at Peak (Mw)	8588	8607	8603
Peak Load, Summer (Mw)	8930	9006	8509
Annual Load Factor (%)	50.8	48.7	52.5
% Change Customers (yr-end)	-1	--	+1

ANNUAL RATES	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
of change (per sh)			
Revenues	-8.0%	-3.5%	2.0%
"Cash Flow"	4.5%	2.5%	5.5%
Earnings	--	13.0%	6.5%
Dividends	1.0%	NMF	6.0%
Book Value	1.5%	4.0%	6.0%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	2055	1364	1464	1620	6503.0
2012	1802	1333	1507	1670	6312.0
2013	1979	1406	1445	1736	6566.0
2014	2523	1468	1430	1779	7200
2015	<b>2200</b>	<b>1500</b>	<b>1500</b>	<b>1800</b>	<b>7000</b>

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.51	.26	.53	.15	1.45
2012	.36	.37	.55	.25	1.53
2013	.53	.29	.46	.37	1.66
2014	.75	.30	.34	.36	1.75
2015	<b>.55</b>	<b>.40</b>	<b>.55</b>	<b>.35</b>	<b>1.85</b>

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2010	.15	.15	.15	.21	.66
2011	.21	.21	.21	.21	.84
2012	.24	.24	.24	.24	.96
2013	.255	.255	.255	.255	1.02
2014	.27	.27	.27	.27	1.08

**BUSINESS:** CMS Energy Corporation is a holding company for Consumers Energy, which supplies electricity and gas to lower Michigan (excluding Detroit). Has 1.8 million electric, 1.7 million gas customers. Has 1,034 megawatts of nonregulated generating capacity. Sold Palisades nuclear plant in '07. Electric revenue breakdown: residential, 44%; commercial, 31%; industrial, 18%; other, 7%. Generating sources: coal, 46%; gas, 4%; other, 2%; purchased, 48%. Fuel costs: 51% of revenues. '13 reported deprec. rates: 3.5% electric, 2.8% gas, 7.0% other. Has 7,500 employees. Chairman: David W. Joos. President & CEO: John G. Russell. Incorporated: Michigan. Address: One Energy Plaza, Jackson, Michigan 49201. Tel.: 517-788-0550. Internet: www.cmsenergy.com.

**CMS Energy's utility subsidiary has a gas rate case pending.** Consumers Energy is seeking a tariff increase of \$88 million, based on a 10.7% return on equity. The utility is also seeking regulatory mechanisms that would recover certain expenditures currently (instead of having to wait to file a general rate case) and decouple revenues from volume. The staff of the Michigan Public Service Commission (MPSC) is recommending a boost of just \$15 million, based on a 10% ROE. Under state regulatory law, Consumers will self-implement an interim rate hike in early 2015. The MPSC's order is due in mid-2015.

**Consumers is buying a gas-fired generating plant.** The utility has agreed to pay \$155 million for a 540-megawatt facility. The purchase is scheduled for completion in late 2015. This will help offset the loss of capacity when Consumers retires 950 coal-fired megawatts in April of 2016.

**Consumers has filed an electric rate application.** The utility is seeking a hike of \$163 million, based on a 10.7% ROE. Consumers would self-implement an interim rate hike in mid-2015, and the MPSC's

decision would be due in late 2015, to coincide with the completion of the acquisition of the aforementioned gas-fired plant.

**We expect steady earnings growth in 2014 and 2015.** Rate relief, modest demand growth, and effective cost controls are benefiting the company. Note that our 2014 estimate of \$1.75 is a bit below the company's typically narrow earnings guidance of \$1.76-\$1.78 a share because CMS Energy is *excluding* a \$0.03-a-share charge that we have included in our presentation. The company has established a goal of 5%-7% annual profit growth, and we think CMS Energy will reach this objective this year and next.

**We estimate that the board of directors will raise the quarterly dividend in early 2015.** We forecast a hike of \$0.015 a share (5.6%) quarterly, the same increase as in each of the past two years.

**CMS Energy stock has a dividend yield that is average for a utility.** Like many utility issues, the recent price is near the upper end of our 2017-2019 Target Price Range. Accordingly, total return potential is minimal.

*Paul E. Debbas, CFA* December 19, 2014

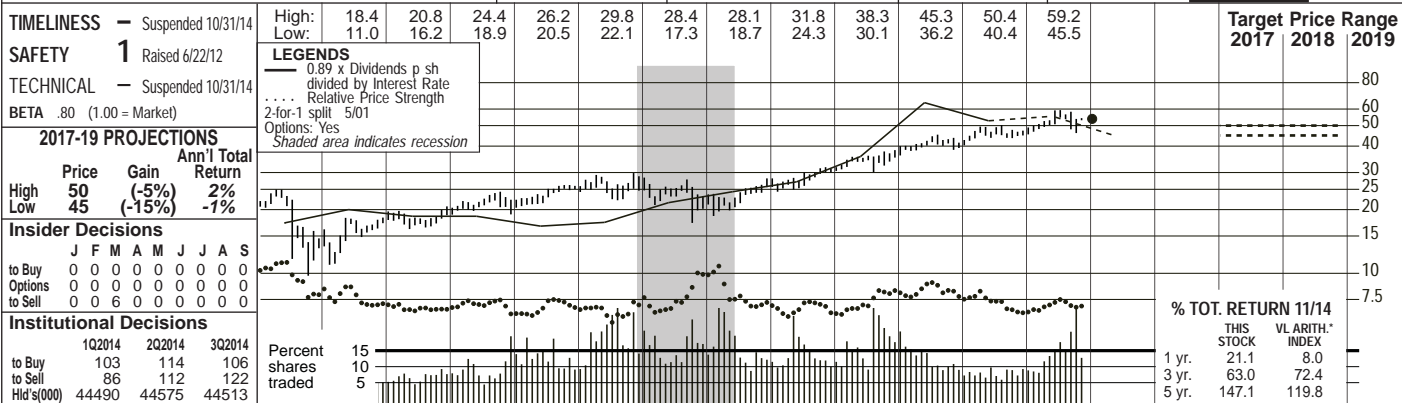
(A) Diluted EPS. Excl. nonrec. gains (losses): '05, (\$1.61); '06, (\$1.08); '07, (\$1.26); '09, (7c); '10, 3c; '11, 12c; '12, (14c); gains (losses) on disc. ops.: '05, 7c; '06, 3c; '07, (40c); '09, 8c; '10, (8c); '11, 1c; '12, 3c. '13 EPS don't add due to rounding. Next earnings report due late Jan. (B) Div'ds historically paid late Feb., May, Aug., & Nov. ■ Div'd reinvestment plan avail. (C) Incl. intang. In '13: \$5.75/sh. (D) In mill. (E) Rate base: Net orig. cost. Rate allowed on com. eq. in '13: 10.3%; earned on avg. com. eq., '13: 13.2%. Regulatory Climate: Average.

Company's Financial Strength	B++
Stock's Price Stability	100
Price Growth Persistence	85
Earnings Predictability	70

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# CLECO CORPORATION NYSE-CNL

RECENT PRICE **53.86** P/E RATIO **21.0** (Trailing: 20.6; Median: 14.0) RELATIVE P/E RATIO **1.14** DIV'D YLD **3.0%** VALUE LINE



Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Revenues per sh	11.46	17.12	18.23	23.55	15.33	18.54	15.03	18.41	17.38	17.19	17.99	14.17	18.98	18.53	16.46	18.14	<b>21.10</b>	<b>21.50</b>	24.00
"Cash Flow" per sh	2.28	2.36	2.77	2.94	3.05	2.98	2.56	2.76	2.63	2.69	3.71	3.78	5.12	5.28	5.40	5.32	<b>5.45</b>	<b>5.30</b>	6.50
Earnings per sh <sup>A</sup>	1.12	1.19	1.46	1.51	1.52	1.26	1.32	1.42	1.36	1.32	1.70	1.76	2.29	2.59	2.70	2.65	<b>2.70</b>	<b>2.35</b>	3.00
Div'd Decl'd per sh <sup>B</sup>	.81	.83	.85	.87	.90	.90	.90	.90	.90	.90	.90	.90	.98	1.12	1.30	1.43	<b>1.56</b>	<b>1.60</b>	2.00
Cap'l Spending per sh	2.09	3.99	2.52	1.10	1.91	1.58	1.61	3.19	4.11	8.51	5.59	4.15	4.68	3.25	4.06	3.12	<b>3.55</b>	<b>2.60</b>	3.00
Book Value per sh <sup>C</sup>	9.07	9.44	10.04	10.69	11.77	10.09	10.83	13.69	15.22	16.85	17.65	18.50	21.76	23.55	24.84	26.24	<b>27.20</b>	<b>27.95</b>	30.50
Common Shs Outst'g <sup>D</sup>	44.97	44.88	44.99	44.96	47.04	47.18	49.62	49.99	57.57	59.94	60.04	60.26	60.53	60.29	60.36	60.45	<b>60.40</b>	<b>60.50</b>	60.50
Avg Ann'l P/E Ratio	14.4	13.4	13.2	14.6	12.2	12.4	13.8	15.0	17.3	19.6	14.1	13.2	12.3	13.3	15.0	17.3	<b>16.0</b>	<b>16.0</b>	16.0
Relative P/E Ratio	.75	.76	.86	.75	.67	.71	.73	.80	.93	1.04	.85	.88	.78	.83	.95	.97	<b>1.00</b>	<b>1.00</b>	1.00
Avg Ann'l Div'd Yield	5.0%	5.2%	4.4%	3.9%	4.8%	5.8%	5.0%	4.2%	3.8%	3.5%	3.8%	3.9%	3.5%	3.3%	3.2%	3.1%	<b>3.1%</b>	<b>3.0%</b>	4.2%

**CAPITAL STRUCTURE as of 9/30/14**  
**Total Debt** \$1338.4 mill. **Due in 5 Yrs** \$453.8 mill.  
**LT Debt** \$1320.2 mill. **LT Interest** \$72.7 mill.  
 Incl. \$6.9 million capitalized leases.  
 (LT interest earned: 4.4x)

**Leases, Uncapitalized** Annual rentals \$10.6 mill.  
**Pension Assets-12/13** \$384.6 mill.  
**Oblig.** \$392.5 mill.

**Pfd Stock** None

**Common Stock** 60,377,666 shs.  
 as of 10/22/14  
**MARKET CAP:** \$3.3 billion (Mid Cap)

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	+4	+3.4	+1.4
Avg. Indust. Use (MWH)	3904	3814	3870
Avg. Indust. Revs. per KWH (c)	7.58	6.83	7.50
Capacity at Peak (Mw)	2544	3315	3315
Peak Load, Summer (Mw)	2355	2282	2278
Annual Load Factor (%)	56.2	55.1	57.0
% Change Customers (avg.)	+6	+6	+6

Year	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Revenues (\$mill)	745.8	920.2	1000.7	1030.6	1080.2	853.8	1148.7	1117.3	993.7	1096.7	1275	1300	1450	1450	
Net Profit (\$mill)	66.1	75.0	74.7	79.6	102.1	106.3	139.5	157.8	163.6	160.7	165	145	180	180	
Income Tax Rate	35.2%	39.2%	36.0%	24.3%	15.3%	8.3%	44.1%	30.6%	28.5%	33.1%	<b>34.0%</b>	<b>36.0%</b>	<b>38.5%</b>	<b>38.5%</b>	
AFUDC % to Net Profit	7.5%	4.3%	14.2%	57.9%	82.8%	93.5%	12.2%	4.3%	5.5%	3.4%	<b>5.0%</b>	<b>3.0%</b>	<b>2.0%</b>	<b>2.0%</b>	
Long-Term Debt Ratio	44.5%	46.3%	40.9%	43.2%	51.1%	54.2%	51.5%	48.5%	45.6%	45.3%	<b>42.5%</b>	<b>43.0%</b>	<b>35.5%</b>	<b>35.5%</b>	
Common Equity Ratio	53.1%	52.0%	57.8%	56.7%	48.9%	45.8%	48.5%	51.5%	54.4%	54.7%	<b>57.5%</b>	<b>57.0%</b>	<b>64.5%</b>	<b>64.5%</b>	
Total Capital (\$mill)	1011.6	1315.9	1515.6	1780.5	2167.7	2436.4	2717.9	2756.9	2756.5	2901.7	<b>2860</b>	<b>2955</b>	<b>2875</b>	<b>2875</b>	
Net Plant (\$mill)	1060.0	1188.7	1304.9	1725.9	2045.3	2247.0	2784.2	2893.9	3009.5	3083.1	<b>3130</b>	<b>3115</b>	<b>3050</b>	<b>3050</b>	
Return on Total Cap'l	8.9%	7.1%	6.3%	5.6%	6.1%	5.9%	6.6%	7.0%	7.3%	6.8%	<b>7.0%</b>	<b>6.0%</b>	<b>7.5%</b>	<b>7.5%</b>	
Return on Shr. Equity	11.8%	10.6%	8.3%	7.9%	9.6%	9.5%	10.6%	11.1%	10.9%	10.1%	<b>10.0%</b>	<b>8.5%</b>	<b>9.5%</b>	<b>9.5%</b>	
Return on Com Equity <sup>E</sup>	11.9%	10.7%	8.3%	7.8%	9.6%	9.5%	10.6%	11.1%	10.9%	10.1%	<b>10.0%</b>	<b>8.5%</b>	<b>9.5%</b>	<b>9.5%</b>	
Retained to Com Eq	3.9%	4.1%	3.0%	2.6%	4.5%	4.7%	6.1%	6.3%	5.7%	4.7%	<b>4.0%</b>	<b>3.0%</b>	<b>3.0%</b>	<b>3.0%</b>	
All Div'ds to Net Prof	68%	62%	65%	68%	53%	51%	42%	43%	48%	54%	<b>58%</b>	<b>67%</b>	<b>67%</b>	<b>67%</b>	

**BUSINESS:** Cleco Corporation is a holding company for Cleco Power LLC, which supplies electricity to about 284,000 customers in central Louisiana. Electric revenue breakdown: residential, 46%; commercial, 30%; industrial, 14%; other, 10%. Largest industrial customers are paper mills and other wood-product industries. Generating sources: gas & oil, 29%; coal & lignite, 28%; petroleum coke, 27%; purchased, 16%. Fuel costs: 34% of revenues. <sup>13</sup> reported depreciation rate (utility): 2.7%. Has 1,200 employees. Chairman: J. Patrick Garrett. President & CEO: Bruce A. Williamson. Incorporated: Louisiana. Address: 2030 Donahue Ferry Road, P.O. Box 5000, Pineville, Louisiana 71361-5000. Telephone: 318-484-7400. Internet: www.cleco.com.

Fixed Charge Cov. (%) 415 326 360

ANNUAL RATES	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
of change (per sh)			
Revenues	-1.0%	--	5.0%
"Cash Flow"	6.0%	12.0%	3.5%
Earnings	6.5%	12.5%	2.0%
Dividends	3.5%	7.5%	7.5%
Book Value	8.5%	8.5%	3.5%

**Cleco has accepted a takeover offer.** The bid came as no surprise. In June, after rumors came out that the company was a target, Cleco announced that it had retained financial and legal advisors in response to a prospective buyer's expression of interest. An investor group led by Macquarie Infrastructure Partners and British Columbia Investment Management has agreed to pay \$55.37 a share in cash for each Cleco share. The acquisition requires the approval of Cleco shareholders, the Louisiana Public Service Commission, and the Federal Energy Regulatory Commission. The company expects the transaction to be completed in the second half of 2015. (Note that a dividend hike appears unlikely as long as the deal is pending.) Due to the takeover agreement, we have suspended the Timeliness rank of Cleco stock.

avoid the risk that the deal fails to win regulatory approval. This frequently happens in the electric utility industry, although we note that Macquarie has completed three domestic utility acquisitions (two electric and one water). **Earnings are likely to decline in 2015.** Next year will be the first full year under Cleco's new formula rate plan. The new plan cut the utility's allowed return on equity significantly. This will have a far greater effect on earnings than we had estimated. The tax rate will probably be higher than in 2014. Putting it all together, we have cut our 2015 profit forecast by \$0.50 a share, to \$2.35. Our revised estimate is within Cleco's guidance of \$2.28-\$2.38 a share. Note that the company is excluding any deal-related expenses from this range, but we will include them in our earnings presentation.

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	253.7	272.9	351.6	239.1	1117.3
2012	222.8	240.1	297.4	233.4	993.7
2013	240.9	263.9	328.8	263.1	1096.7
2014	284.4	309.1	371.4	310.1	1275
2015	280	315	390	315	1300

**We advise stockholders to sell their shares on the open market.** The offer is very generous, at more than 20 times estimated 2015 earnings. However, with the recent price just 3% below the buyout price, there is little upside potential for investors. By selling now, shareholders can

**Finances are solid.** The fixed-charge coverage and common-equity ratio are above average for this industry. The utility should have no trouble financing its capital budget. All told, Cleco merits a Financial Strength rating of A.

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.48	.52	1.08	.51	2.59
2012	.50	.77	1.05	.38	2.70
2013	.45	.69	1.09	.41	2.65
2014	.43	.60	1.17	.50	2.70
2015	.35	.55	1.10	.35	2.35

**Paul E. Debbas, CFA** December 19, 2014

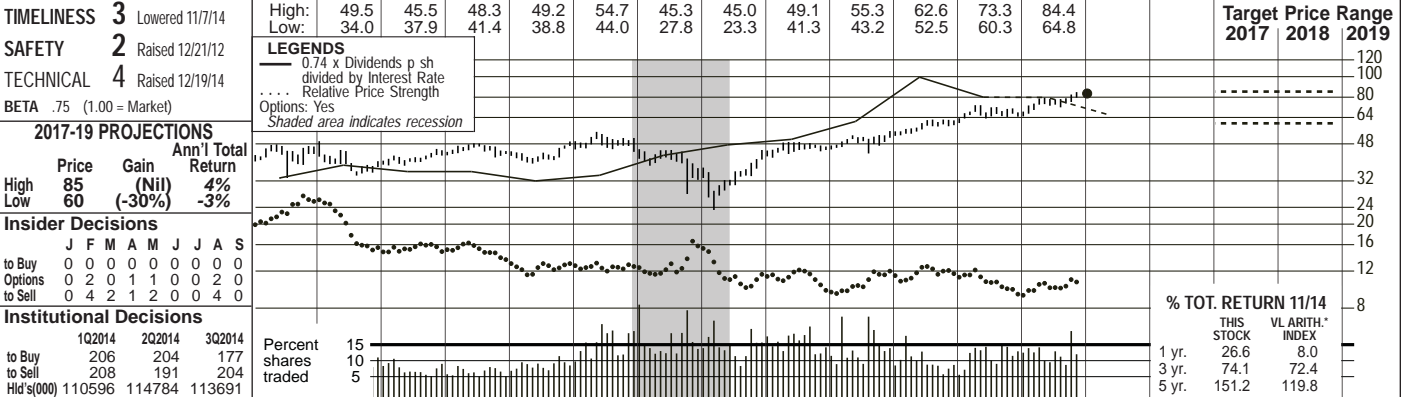
Company's Financial Strength	A
Stock's Price Stability	95
Price Growth Persistence	85
Earnings Predictability	80

(A) Diluted earnings. Excl. nonrec. gains (losses): '00, '05; '02, '06; '03, '02, '05; '05, '02, '11; '07, '1, '22; '10, '1, '91; '11, '63c; losses from discount ops.: '00, '14c; '01, '4c. <sup>13</sup> EPS don't add due to rounding. Next earnings report due early Feb. (B) Div's historically paid in mid-Feb., May, Aug. and Nov. Div'd reinvestment plan avail. (C) Incl. deferred charges. In '13: \$10.13/sh. (D) In mill., adj. for split. (E) Rate base: Net orig. cost. Rate allowed on com. eq. in '14: 11.24%; earned on avg. com. eq., '13: 10.4%. Regulatory Climate: Average.

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Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19	
Price	29.10	32.60	39.24	48.71	40.30	41.76	40.84	50.74	50.93	54.28	57.23	48.45	50.51	52.57	51.01	54.56	<b>67.80</b>	<b>62.45</b>	Revenues per sh	<b>67.50</b>
Gain	7.61	8.40	8.59	6.98	8.31	6.95	6.81	8.14	8.19	8.48	8.26	9.38	9.78	9.57	9.77	10.13	<b>11.20</b>	<b>11.60</b>	"Cash Flow" per sh	<b>13.25</b>
Return	3.05	3.33	3.27	2.15	3.83	2.85	2.55	3.27	2.45	2.66	2.73	3.24	3.74	3.67	3.88	3.76	<b>4.45</b>	<b>4.55</b>	Earnings per sh <sup>A</sup>	<b>5.25</b>
Options	2.06	2.06	2.06	2.06	2.06	2.06	2.06	2.06	2.08	2.12	2.12	2.12	2.18	2.32	2.42	2.59	<b>2.69</b>	<b>2.83</b>	Div'd Decl'd per sh <sup>B</sup>	<b>3.30</b>
to Buy	3.83	5.10	5.25	6.80	5.88	4.45	5.19	5.99	7.92	7.96	8.42	6.26	6.49	8.77	10.56	10.59	<b>12.25</b>	<b>13.80</b>	Cap'l Spending per sh	<b>13.00</b>
to Sell	25.49	26.95	28.15	28.48	27.26	31.36	31.85	32.44	33.02	35.86	36.77	37.96	39.67	41.41	42.78	44.73	<b>46.50</b>	<b>48.85</b>	Book Value per sh <sup>C</sup>	<b>55.50</b>
Hld's(000)	145.07	145.04	142.65	161.13	167.46	168.61	174.21	177.81	177.14	163.23	163.02	165.40	169.43	169.25	172.35	177.09	<b>177.00</b>	<b>180.00</b>	Common Shs Outst'g <sup>D</sup>	<b>191.00</b>
to Buy	13.3	11.6	10.3	19.3	11.3	13.7	16.0	13.8	17.4	18.3	14.8	10.4	12.3	13.5	14.9	17.9	<b>19.0</b>	<b>17.9</b>	Avg Ann'l P/E Ratio	<b>14.0</b>
to Sell	.69	.66	.67	.99	.62	.78	.85	.73	.94	.97	.89	.69	.78	.85	.95	1.01	<b>1.01</b>	<b>1.01</b>	Relative P/E Ratio	<b>.90</b>
Hld's(000)	5.1%	5.3%	6.1%	5.0%	4.8%	5.3%	5.0%	4.6%	4.9%	4.4%	5.2%	6.3%	4.8%	4.7%	4.2%	3.8%	<b>3.8%</b>	<b>3.8%</b>	Avg Ann'l Div'd Yield	<b>4.5%</b>

Year	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19					
Total Debt	7114.0	9022.0	9022.0	8861.0	9329.0	8014.0	8557.0	8897.0	8791.0	9661.0	12000	11300	Revenues (\$mill)	12900						
LT Debt	443.0	576.0	437.0	453.0	445.0	532.0	630.0	624.0	666.0	661.0	795	820	Net Profit (\$mill)	1000						
Incl. \$3 mill. capitalized leases and \$480 mill. Trust Preferred Securities. (LT interest earned: 3.5x)	27.1%	26.0%	23.9%	25.1%	34.9%	31.6%	32.7%	35.9%	29.8%	27.5%	29.0%	30.0%	Income Tax Rate	30.0%						
Leases, Uncapitalized Annual rentals \$35 mill. Pension Assets-12/13 \$3720 mill. Oblig. \$4380 mill.	.7%	1.0%	5.0%	7.1%	11.2%	2.6%	1.6%	1.6%	3.0%	3.5%	5.0%	5.0%	AFUDC % to Net Profit	2.0%						
Prd Stock None	57.8%	55.1%	56.1%	54.4%	56.4%	54.0%	51.3%	50.6%	48.8%	47.7%	50.5%	50.5%	Long-Term Debt Ratio	51.0%						
Common Stock 176,991,277 shs.	42.2%	44.9%	43.9%	45.6%	43.6%	46.0%	48.7%	49.4%	51.2%	52.3%	49.5%	49.5%	Common Equity Ratio	49.0%						
MARKET CAP: \$15 billion (Large Cap)	13154	12849	13323	12824	13736	13648	13811	14196	14387	15135	16675	17775	Total Capital (\$mill)	21700						
ELECTRIC OPERATING STATISTICS	10491	10830	11451	11408	12231	12431	12992	13746	14684	15800	16775	17975	Net Plant (\$mill)	21100						
% Change Retail Sales (KWH)	5.2%	6.3%	5.1%	5.3%	5.0%	5.7%	6.3%	5.9%	6.1%	5.7%	6.0%	6.0%	Return on Total Cap'l	6.0%						
Avg. Indust. Use (MWH)	8.0%	10.0%	7.5%	7.7%	7.4%	8.5%	9.4%	8.9%	9.0%	8.3%	9.5%	9.0%	Return on Shr. Equity	9.5%						
Avg. Indust. Revs. per KWH (c)	8.0%	10.0%	7.5%	7.7%	7.4%	8.5%	9.4%	8.9%	9.0%	8.3%	9.5%	9.0%	Return on Com Equity <sup>E</sup>	9.5%						
Capacity at Peak (Mw)	1.6%	3.7%	1.2%	1.5%	1.7%	2.9%	4.0%	3.4%	3.5%	2.7%	4.0%	3.5%	Retained to Com Eq	3.5%						
Peak Load, Summer (Mw)	80%	63%	84%	80%	77%	65%	57%	62%	61%	67%	60%	62%	All Div'ds to Net Prof	63%						
Annual Load Factor (%)																				
% Change Customers (yr-endl)																				
Fixed Charge Cov. (%)		282	286	271																

Year	2011	2012	2013
% Change Retail Sales (KWH)	+6	-5	-6
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	NMF	NMF	NMF
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	11314	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-endl)	--	--	NA

Year	2011	2012	2013
ANNUAL RATES of change (per sh)			
Revenues	2.0%	-5%	4.0%
"Cash Flow"	3.0%	3.5%	5.0%
Earnings	2.5%	7.5%	5.5%
Dividends	1.5%	3.0%	5.0%
Book Value	4.0%	4.0%	4.5%

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	2431	2028	2265	2173	8897.0
2012	2239	2013	2190	2349	8791.0
2013	2516	2225	2387	2533	9661.0
2014	3930	2698	2595	2777	12000
2015	3200	2600	2700	2800	11300

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	1.04	.67	1.07	.89	3.67
2012	.91	.87	1.30	.79	3.88
2013	1.34	.60	1.13	.70	3.76
2014	1.84	.70	.88	1.03	4.45
2015	1.60	.80	1.15	1.00	4.55

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	.53	.53	.53	.56	2.15
2011	.56	.56	.5875	.5875	2.30
2012	.5875	.5875	.5875	.62	2.38
2013	.62	.62	.655	.655	2.55
2014	.655	.655	.69	.69	

**BUSINESS:** DTE Energy Company is a holding company for DTE Electric (formerly Detroit Edison), which supplies electricity in Detroit and a 7,600-square-mile area in southeastern Michigan, and DTE Gas (formerly Michigan Consolidated Gas). Customers: 2.1 mill. electric, 1.3 mill. gas. Acquired MCN Energy 6/01. Has various nonutility operations. Electric revenue breakdown: residential, 46%; commercial, 37%; industrial, 15%; other, 2%. Generating sources: coal, 67%; nuclear, 17%; gas, 1%; purchased, 15%. Fuel costs: 37% of revenues. '13 reported deprec. rates: 3.4% electric, 2.4% gas. Has 9,900 employees. Chairman, President & CEO: Gerard M. Anderson, Inc.: Michigan. Address: One Energy Plaza, Detroit, MI 48226-1279. Tel.: 313-235-4000. Internet: www.dteenergy.com.

**DTE Energy's electric utility plans to buy a gas-fired generating plant.** DTE Electric would pay \$240 million for a 732-megawatt peaking facility. The purchase requires the approval of the Federal Energy Regulatory Commission. The Michigan Public Service Commission will also have a say in a general rate case that DTE Electric plans to file in late 2014. The utility will self-implement a rate hike six months later, and this will enable it to place the new asset in the rate base. The final rate order will come in late 2015. DTE Electric is looking for additional generating capacity, as well.

**We have cut our 2014 and 2015 earnings estimates.** September-quarter profits were well below our expectation, due in part to \$0.14 a share of mark-to-market charges that we include in our presentation. Our revised estimate for 2014, which we cut by \$0.20 a share, is within DTE's targeted range of \$4.42-\$4.62 a share. Our previous 2015 forecast of \$4.80 a share was apparently too optimistic, so we have cut it to \$4.55 a share, which is in line with management's guidance of \$4.43-\$4.67 for 2015. Even our reduced esti-

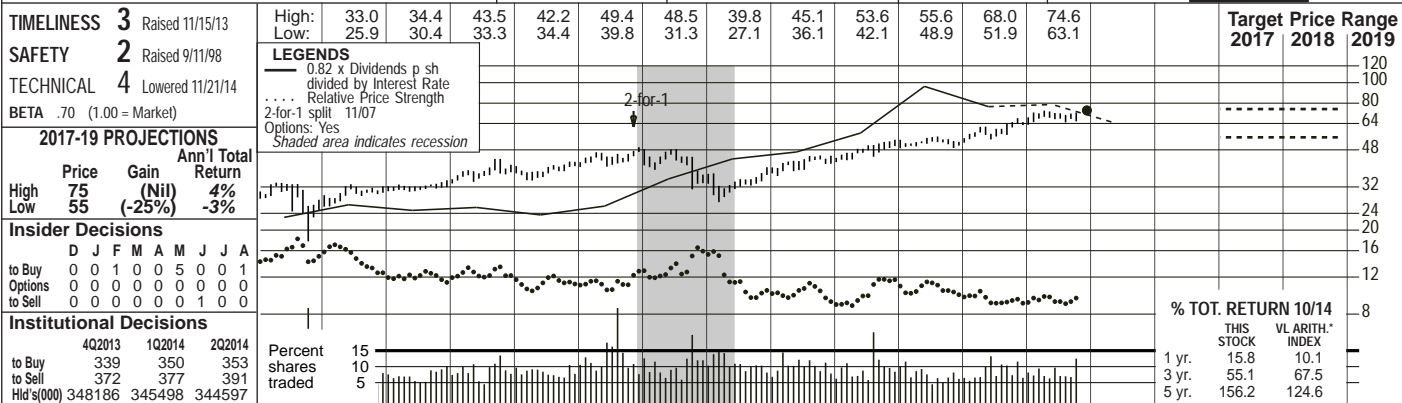
mates would still provide respectable year-to-year earnings growth.

**There is a good deal of growth potential from the nonutility side of the business.** Especially noteworthy is the Gas Storage & Pipelines unit. DTE is looking to invest \$700 million-\$1 billion in a proposed pipeline project, which would be in service in the fourth quarter of 2017. In all, DTE expects to invest \$1.5 billion-\$1.9 billion from 2015 through 2019. Other businesses include renewable energy, industrial energy services, and reduced emissions fuel, which should provide the opportunity for a \$600 million-\$800 million investment over the next five years. All told, DTE believes the nonutility operations can produce profit growth of 10%-15% annually.

**DTE Energy stock has a dividend yield that is about equal to the industry average.** Although we project solid earnings and dividend growth over the 3- to 5-year period, total return potential is minimal because the recent price is near the upper end of our 2017-2019 Target Price Range.

*Paul E. Debbas, CFA* December 19, 2014

(A) Diluted EPS. Excl. nonrec. gains (losses): '03, (16c); '05, (2c); '06, 1c; '07, \$1.96; '08, 50c; '11, 51c; gains (losses) on disc. ops.: '03, 40c; '04, (6c); '05, (20c); '06, (2c); '07, \$1.20; '08, 13c; '12, (33c). '12 EPS don't add due to rounding. Next earnings report due mid-Feb. (B) Div'ds histor. paid in mid-Jan., Apr., July and Oct. ■ Div'd reinvest. plan avail. (C) Incl. intang. In '13: \$29.41/sh. (D) In mill. (E) Rate base: Net orig. cost. Rate allowed on com. eq. in '11: 10.5% elec.; in '13: 10.5% gas; earned on avg. com. eq., '13: 8.6%. Regul. Clim.: Avg. Company's Financial Strength B++ Stock's Price Stability 100 Price Growth Persistence 80 Earnings Predictability 100 To subscribe call 1-800-VALUELINE



Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Revenues per sh	15.65	14.81	18.84	19.94	16.58	18.57	20.54	25.96	23.61	27.17	27.93	25.24	26.17	25.24	22.73	22.56	21.10	20.80	19.75
"Cash Flow" per sh	2.99	3.68	3.71	3.92	4.45	3.97	4.18	3.70	4.91	5.08	5.07	4.82	5.11	5.04	5.24	5.47	6.10	6.45	7.00
Earnings per sh <sup>A</sup>	.86	1.50	1.25	1.49	2.41	1.96	2.13	1.50	2.40	2.13	3.04	2.64	2.89	2.76	2.75	3.09	3.40	3.65	4.00
Div'd Decl'd per sh <sup>B</sup>	1.29	1.29	1.29	1.29	1.29	1.29	1.30	1.34	1.38	1.46	1.58	1.75	1.83	1.97	2.11	2.25	2.40	2.50	2.80
Cap'l Spending per sh	1.60	2.16	2.82	2.31	2.17	5.20	3.88	4.83	5.81	6.89	6.09	6.40	5.89	6.41	7.20	7.06	9.55	7.95	6.25
Book Value per sh <sup>C</sup>	13.67	12.75	14.22	15.81	16.57	16.20	16.79	14.96	18.50	16.31	17.28	18.66	20.66	20.09	18.34	20.02	20.45	21.75	28.00
Common Shs Outst'g <sup>D</sup>	388.92	372.64	491.60	529.40	616.20	650.40	680.40	695.00	698.00	576.80	583.20	599.40	580.80	569.70	576.10	581.50	583.00	584.00	636.00
Avg Ann'l P/E Ratio	24.6	14.5	19.4	20.9	12.0	15.2	15.1	24.9	16.0	20.6	13.8	12.7	14.3	17.3	18.9	19.2	16.0	16.0	16.0
Relative P/E Ratio	1.28	.83	1.26	1.07	.66	.87	.80	1.33	.86	1.09	.83	.85	.91	1.09	1.20	1.08	1.00	1.00	1.00
Avg Ann'l Div'd Yield	6.1%	5.9%	5.3%	4.1%	4.4%	4.3%	4.0%	3.6%	3.6%	3.3%	3.8%	5.2%	4.4%	4.1%	4.1%	3.8%	4.4%	4.4%	4.4%

Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Revenues (\$mill)	13972	18041	16482	15674	16290	15131	15197	14379	13093	13120	12300	12150	12600	12600	12600	12600	12600	12600	12600
Net Profit (\$mill)	1425.0	1050.0	1704.0	1414.0	1781.0	1585.0	1724.0	1603.0	1594.0	1806.0	1995	2145	2570	2570	2570	2570	2570	2570	2570
Income Tax Rate	35.4%	35.7%	35.5%	33.4%	37.1%	33.2%	38.6%	34.6%	36.2%	33.0%	32.0%	32.5%	32.5%	32.5%	32.0%	32.5%	32.5%	32.5%	32.5%
AFUDC % to Net Profit	4.9%	9.7%	7.9%	7.3%	4.9%	4.8%	5.9%	5.3%	5.7%	3.7%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%
Long-Term Debt Ratio	57.0%	57.9%	52.9%	57.8%	59.1%	57.5%	56.3%	59.8%	60.9%	61.9%	64.5%	63.0%	63.0%	63.0%	63.0%	63.0%	63.0%	63.0%	63.0%
Common Equity Ratio	42.0%	41.1%	46.2%	41.1%	39.8%	41.5%	42.8%	39.3%	38.2%	37.3%	35.5%	37.0%	37.0%	37.0%	37.0%	37.0%	37.0%	37.0%	37.0%
Total Capital (\$mill)	27190	25307	27961	22898	25290	26923	28012	29097	27676	31229	33650	34300	42500	42500	42500	42500	42500	42500	42500
Net Plant (\$mill)	26716	28940	29382	21352	23274	25592	26713	29670	30773	32628	36625	39625	46500	46500	46500	46500	46500	46500	46500
Return on Total Cap'l	6.9%	6.1%	7.9%	8.0%	8.7%	7.5%	7.7%	7.0%	7.5%	7.3%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%	7.5%
Return on Shr. Equity	12.2%	9.9%	12.9%	14.6%	17.2%	13.9%	14.1%	13.7%	14.7%	15.2%	16.5%	17.0%	14.5%	14.5%	14.5%	14.5%	14.5%	14.5%	14.5%
Return on Com Equity <sup>E</sup>	12.3%	9.9%	13.1%	14.9%	17.5%	14.0%	14.2%	13.9%	14.9%	15.4%	16.5%	17.0%	14.5%	14.5%	14.5%	14.5%	14.5%	14.5%	14.5%
Retained to Com Eq	4.8%	1.1%	5.6%	5.0%	8.4%	4.7%	5.3%	4.0%	3.5%	4.2%	5.0%	5.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%	4.5%
All Div'ds to Net Prof	62%	89%	58%	67%	52%	67%	63%	71%	77%	73%	71%	68%	69%	69%	69%	69%	69%	69%	69%

**CAPITAL STRUCTURE as of 6/30/14**  
 Total Debt \$24418 mill. Due in 5 Yrs \$10058 mill.  
 LT Debt \$20473 mill. LT Interest \$972 mill.  
 (LT interest earned: 4.1x)

**Leases, Uncapitalized** Annual rentals \$63 mill.  
**Pension Assets-12/13** \$6113 mill.

**Oblig.** \$5625 mill.  
**Pfd Stock** \$134 mill. **Pfd Div'd** \$8 mill.  
 1,340,140 shs. \$4.04-\$7.05, \$100 liq. pref., redeemable at \$101.00-\$112.50/sh. Called in 3Q of '14.  
**Common Stock** 582,667,882 shs.

**MARKET CAP: \$43 billion (Large Cap)**

Year	2011	2012	2013	2014	2015
% Change Retail Sales (KWH)	-3.4	-2.3	+2.7		
Avg. Indust. Use (MWH)	14823	15241	14444		
Avg. Indust. Revs. per KWH (c)	5.95	6.13	6.00		
Capacity at Peak (Mw)	NA	NA	NA		
Peak Load, Summer (Mw)	NA	NA	NA		
Annual Load Factor (%)	NA	NA	NA		
% Change Customers (yr-end)	+5	+9	+9		

**Business:** Dominion Resources, Inc. is a holding company for Virginia Power & North Carolina Power, which serve 2.5 mill. customers in Virginia & northeastern North Carolina. Acq'd Consolidated Natural Gas (1.3 mill. customers in Ohio & West Virginia) 1/00. Nonutility operations include independent power production. Owns 68.5% of Dominion Midstream Partners. Elec. rev. breakdown: residential, 46%; commercial, 33%; industrial, 7%; other, 14%. Generating sources: nuclear, 33%; coal, 29%; gas, 16%; other, 1%; purch., 21%. Fuel costs: 41% of revs. '13 reported depr. rates: 2.4%-3.8%. Has 14,500 employees. Chairman, Pres. & CEO: Thomas F. Farrell II. Inc.: VA. Address: 120 Tredegar St., P.O. Box 26532, Richmond, VA 23261-6532. Tel.: 804-819-2000. Internet: www.dom.com.

**Dominion Resources had an initial public offering for its natural gas master limited partnership in October.** Dominion owns 68.5% of the new MLP, Dominion Midstream Partners (NYSE: DM). Dominion Midstream Partners has a preferred equity interest in the Cove Point liquefied natural gas facility, which is being converted from an import to an export terminal. This project is expected to be completed in late 2017 at a cost of \$3.4 billion-\$3.8 billion. The IPO raised nearly \$400 million, which Dominion will use to fund construction of Cove Point. The units have fared very well in their brief history, having soared more than 60% from their IPO price.

**Virginia Power is building gas-fired generating plants and expanding its transmission system.** A 1,329-megawatt plant should begin commercial operation by yearend at a cost of \$1.1 billion. A 1,358-mw facility is scheduled for completion in mid-2016 at a cost of \$1.3 billion. The utility is earning a return on these investments through riders on customers' bills. Virginia Power also plans to ask the state commission for a certificate of need to build another gas-fired plant, which would begin operating in 2019. As for transmission, the company expects to place \$900 million of assets in service in 2014, and is targeting spending of \$3.2 billion through 2018. These investments are one reason why we expect higher profits this year and next. All of this capital spending requires financing, most of which has come this year in the form of mandatory convertibles or straight debt.

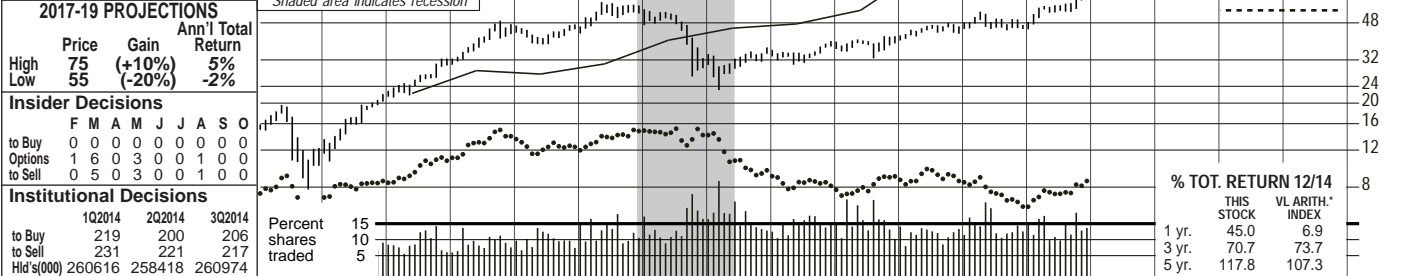
**Dominion has numerous investment opportunities in midstream gas.** The most notable is a 45% stake in a proposed \$4.5 billion-\$5.0 billion pipeline to transport gas from West Virginia to Virginia and North Carolina. A \$500 million project in West Virginia would increase access to gas that would supply this pipeline. These projects are expected to be in service in November of 2018.

**The dividend yield of Dominion Resources stock is about equal to the utility mean.** With the recent price near the upper end of our 2017-2019 Target Price Range, total return potential is minimal.

Company's Financial Strength	B++
Stock's Price Stability	100
Price Growth Persistence	80
Earnings Predictability	75

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TIMELINESS <b>3</b> Lowered 11/17/14	High: 22.1 32.5 49.2 47.2 60.3 55.7 36.7 39.4 41.6 48.0 54.2 68.7	Low: 10.6 21.2 30.4 37.9 42.8 26.7 23.1 30.4 32.6 39.6 44.3 44.7	Target Price Range 2017 2018 2019
SAFETY <b>2</b> Raised 5/3/13	LEGENDS 1.20 x Dividends p sh divided by Interest Rate Relative Price Strength Options: Yes Shaded area indicates recession		120 100 80 64 48 32 24 20 16 12 8
TECHNICAL <b>3</b> Raised 1/2/15			
BETA .75 (1.00 = Market)			



2017-19 PROJECTIONS	Price	Gain	Ann'l Total Return	© VALUE LINE PUB. LLC 17-19																			
High	75	(+10%)	5%	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015		
Low	55	(-20%)	-2%	2016	2017	2018	2019																
Insider Decisions				29.12	27.85	35.96	35.10	35.26	37.25	31.30	36.38	38.74	40.25	43.31	37.98	38.09	39.16	36.41	38.61	40.80	42.95	Revenues per sh	51.50
Institutional Decisions				6.65	7.20	d.52	4.35	4.79	5.88	3.79	6.99	7.25	7.60	8.08	7.96	8.41	9.03	9.63	8.80	9.10	9.20	"Cash Flow" per sh	11.25
				1.86	2.03	d5.84	1.30	1.82	2.38	.69	3.34	3.28	3.32	3.68	3.24	3.35	3.23	4.55	3.78	4.00	3.75	Earnings per sh A	4.50
				1.04	1.08	.83	--	--	--	.80	1.02	1.10	1.18	1.23	1.25	1.27	1.29	1.31	1.37	1.48	1.71	Div'd Decl'd per sh B	2.25
				2.75	3.55	4.57	2.86	4.88	3.95	5.32	5.73	7.78	8.67	8.67	10.07	13.94	14.76	12.73	11.05	12.70	13.70	Cap'l Spending per sh	13.00
				14.55	15.01	7.43	10.04	13.62	16.52	18.57	20.30	23.66	25.92	29.21	30.20	32.44	30.86	28.95	30.50	33.35	33.30	Book Value per sh C	41.50
				350.55	347.21	325.81	325.81	325.81	325.81	325.81	325.81	325.81	325.81	325.81	325.81	325.81	325.81	325.81	325.81	325.81	325.81	Common Shs Outst'g D	325.81
				15.1	12.9	--	10.0	7.8	7.0	NMF	11.7	13.0	16.0	12.4	9.7	10.3	11.8	9.7	12.7	14.1	Avg Ann'l P/E Ratio	14.5	
				.79	.74	--	.51	.43	.40	NMF	.62	.70	.85	.75	.65	.66	.74	.62	.71	.75	Relative P/E Ratio	.90	
				3.7%	4.1%	3.9%	--	--	--	3.1%	2.6%	2.6%	2.2%	2.7%	4.0%	3.7%	3.4%	3.0%	2.8%	2.6%	Avg Ann'l Div'd Yield	3.5%	

CAPITAL STRUCTURE as of 9/30/14	2011	2012	2013	© VALUE LINE PUB. LLC 17-19												
Total Debt \$12186 mill. Due in 5 Yrs \$2809 mill.	10199	11852	12622	13113	14112	12374	12409	12760	11862	12581	13300	14000	Revenues (\$mill)	16750		
LT Debt \$10133 mill. LT Interest \$486 mill.	220.0	1132.0	1134.0	1151.0	1266.0	1115.0	1153.0	1112.0	1594.0	1344.0	1435	1365	Net Profit (\$mill)	1615		
(LT interest earned: 4.8x)	--	26.0%	31.4%	27.3%	30.7%	33.0%	32.1%	25.7%	14.3%	25.2%	20.0%	30.0%	Income Tax Rate	30.0%		
Leases, Uncapitalized Annual \$1349 mill.	11.4%	4.9%	5.1%	8.2%	8.9%	10.5%	16.9%	14.8%	8.5%	7.8%	8.0%	10.0%	AFUDC % to Net Profit	7.0%		
Pens. Assets-12/13 \$377 mill. Oblig. \$4178 mill.	60.5%	54.6%	51.3%	49.1%	51.2%	49.3%	51.8%	55.3%	45.2%	45.7%	44.5%	45.7%	Long-Term Debt Ratio	44.5%		
Pfd Stock \$2022 mill. Pfd Div'd \$115 mill.	37.8%	40.9%	43.5%	46.0%	44.5%	46.5%	44.3%	40.6%	46.2%	46.2%	47.0%	46.5%	Common Equity Ratio	48.0%		
4,800,198 sh. 4.08%-4.78%, \$25 par, call. \$25.50-\$28.75/sh.; 3,250,000 sh. 5.07%, noncum., call. \$100; 1,250,000 sh. 6.5%, cum., \$100 liq. value; 350,000 sh. 6.25%, \$1000 liq. value; 460,012 sh. 5.1%-5.75%, \$2500 liq. value.	15995	16167	17725	18375	21374	21185	23861	24773	20422	21516	23225	24725	Total Capital (\$mill)	28300		
Common Stock 325,811,206 sh. as of 10/24/14	13475	14469	15913	17403	18969	21966	24778	32116	30273	30455	32950	35675	Net Plant (\$mill)	43200		
MARKET CAP: \$22 billion (Large Cap)	4.2%	9.4%	8.6%	8.3%	7.4%	6.9%	6.3%	6.0%	8.9%	7.3%	7.0%	6.5%	Return on Total Cap'l	7.0%		
	3.5%	15.4%	13.1%	12.3%	12.1%	10.4%	10.0%	10.0%	14.2%	11.5%	11.0%	10.0%	Return on Shr. Equity	10.5%		
	3.5%	16.7%	14.0%	13.0%	12.8%	10.8%	10.4%	10.5%	15.9%	12.5%	12.0%	11.0%	Return on Com Equity E	11.0%		
	NMF	12.2%	10.1%	9.2%	8.6%	6.7%	6.5%	6.3%	11.4%	8.1%	7.5%	6.0%	Retained to Com Eq	5.5%		
	121%	29%	31%	33%	35%	41%	40%	43%	32%	40%	41%	50%	All Div'ds to Net Prof	53%		

**BUSINESS:** Edison International (formerly SCECorp) is a holding company for Southern California Edison Company (SCE), which supplies electricity to 4.9 mill. customers in a 50,000 sq. mi. area in central, coastal, and southern California (excl. Los Angeles and San Diego). Discontinued Edison Mission Energy (independent power producer) in '12. Elec. revenue breakdown: residential, 40%; commercial, 42%; industrial, 5%; other, 13%. Generating sources: gas, 7%; nuclear, 6%; coal, 5%; hydro, 3%; purchased, 79%. Fuel costs: 35% of revs. '13 reported deprec. rate: 4.2%. Has 13,700 employees. Chairman, President & CEO: Theodore F. Craver, Jr. Inc.: CA. Address: 2244 Walnut Grove Ave., P.O. Box 976, Rosemead, CA 91770. Tel.: 626-302-2222. Internet: www.edison.com.

**Edison International's board of directors rewarded the company's stockholders with a large dividend increase.** The board raised the annual dividend by \$0.25 a share (17.6%), payable at the end of January. The company is targeting a payout ratio of 45%-55% of the profits of its utility subsidiary, Southern California Edison.

**SCE's general rate case is pending.** The utility is asking for rate hikes of \$82 million in 2015, \$295 million in 2016, and \$313 million in 2017. On the other hand, the state's Office of Ratepayer Advocates and an intervenor group are proposing a decrease of \$680 million this year, followed by increases of \$98 million in 2016 and \$116 million in 2017. The ruling will be retroactive to the start of 2015. No matter what happens with the rate order...

ANNUAL RATES	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
of change (per sh)	10 Yrs.	5 Yrs.	'17-'19
Revenues	-.5%	-1.5%	5.0%
"Cash Flow"	6.0%	3.5%	3.5%
Earnings	7.5%	2.5%	2.5%
Dividends	--	2.5%	9.5%
Book Value	8.5%	3.0%	5.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	2782	2983	3981	3014	12760
2012	2415	2653	3734	3060	11862
2013	2632	3046	3960	2943	12581
2014	2926	3016	4356	3002	13300
2015	3100	3400	4300	3200	14000

Cal-endar	EARNINGS PER SHARE A				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.62	.54	1.31	.76	3.23
2012	.54	.55	1.09	2.39	4.55
2013	.78	.78	1.41	.81	3.78
2014	.61	1.07	1.52	.80	4.00
2015	.75	.75	1.50	.75	3.75

Cal-endar	QUARTERLY DIVIDENDS PAID B				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.32	.32	.32	.32	1.28
2012	.325	.325	.325	.325	1.30
2013	.3375	.3375	.3375	.3375	1.35
2014	.355	.355	.355	.355	1.42
2015	.4175				

**Earnings will probably decline in 2015.** Edison International recorded some tax benefits in 2014, thereby making the profit comparison difficult. The tax rate will probably be higher this year. We expect earnings growth to resume in 2016. The utility is benefiting from its rising rate base, which is expected to climb 7%-9% annually through 2017.

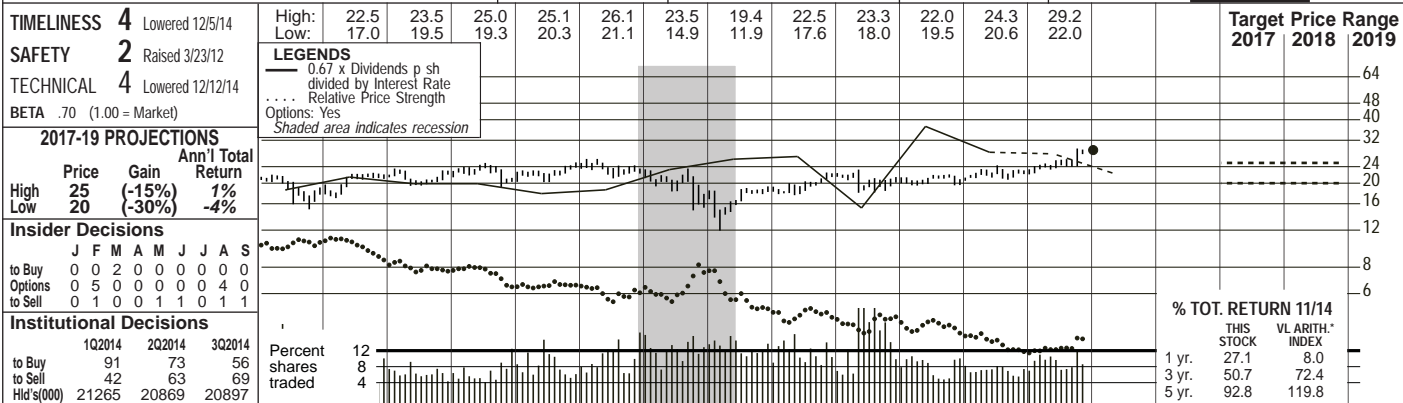
**The California commission approved a regulatory settlement concerning the San Onofre nuclear plant.** SCE shut the two units in 2013 due to damage stemming from the replacement of the steam generators, and took a writedown. The utility will retain 5% of any insurance recoveries and 50% of any monies it gets from the manufacturer of the steam generators. SCE is involved in a dispute, which won't likely be resolved anytime soon, with the manufacturer.

**Edison International was one of the top-performing electric utility stocks in 2014.** The share price rose nearly 50%, as investors responded favorably to the resolution of the uncertainties surrounding San Onofre. The dividend hike helped, too. However, even though we have raised our sights for the 3- to 5-year period, with the recent price above the midpoint of our 2017-2019 Target Price Range, total return potential (like that of most utility issues) is low. The stock's dividend yield is also about a percentage point below the industry average.



# EMPIRE DISTRICT NYSE-EDE

RECENT PRICE **28.73** P/E RATIO **20.4** (Trailing: 17.5; Median: 16.0) RELATIVE P/E RATIO **1.10** DIV'D YLD **3.7%** VALUE LINE



Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Price	14.02	13.94	14.78	13.37	13.56	13.03	12.67	14.80	13.67	14.59	15.25	13.04	13.02	13.74	13.11	13.81	15.15	15.45	16.75
Gain	2.97	2.89	3.12	2.19	2.43	2.48	2.22	2.45	2.75	2.69	2.91	2.72	2.85	3.21	2.99	3.14	3.45	3.60	4.25
Return	1.53	1.13	1.35	.59	1.19	1.29	.86	.92	1.41	1.09	1.17	1.18	1.17	1.31	1.32	1.48	1.55	1.50	1.75
Div'd	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.28	1.00	1.01	1.03	1.05	1.15
Cap'l	3.03	4.14	7.61	4.02	3.43	2.65	1.64	2.83	3.97	5.46	6.28	4.07	2.63	2.44	3.22	3.60	5.15	4.05	3.50
Book	13.43	13.48	13.65	13.58	14.59	15.17	14.76	15.08	15.49	16.04	15.56	15.75	15.82	16.53	16.90	17.43	17.95	18.35	20.00
Common	17.11	17.37	17.60	19.76	22.57	24.98	25.70	26.08	30.25	33.61	33.98	38.11	41.58	41.98	42.48	43.04	43.50	44.00	47.00
P/E	14.0	21.7	17.7	33.9	16.2	15.8	24.8	24.5	15.9	21.7	17.3	14.3	16.8	15.8	15.0	15.0	15.0	15.0	13.0
Relative	.73	1.24	1.15	1.74	.88	.90	1.31	1.30	.86	1.15	1.04	.95	1.07	.99	1.01	.85	.85	.85	.80
Div'd Yld	6.0%	5.2%	5.4%	6.4%	6.6%	6.3%	6.0%	5.7%	5.7%	5.4%	6.3%	7.6%	6.5%	3.1%	4.8%	4.5%	4.5%	4.5%	5.0%

Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Revenues	325.5	386.2	413.5	490.2	518.2	497.2	541.3	576.9	557.1	594.3	660	680	790	790	790	790	790	790	790
Total Debt	21.8	23.8	39.9	33.2	39.7	41.3	47.4	55.0	55.7	63.4	65.0	65.0	85.0	85.0	85.0	85.0	85.0	85.0	85.0
LT Debt	34.1%	33.4%	35.4%	30.3%	32.5%	32.5%	39.2%	38.4%	38.0%	37.1%	36.5%	37.5%	37.5%	37.5%	37.5%	37.5%	37.5%	37.5%	37.5%
Income Tax	1.0%	2.4%	10.7%	23.1%	31.5%	34.2%	21.5%	.9%	3.5%	9.4%	15.0%	9.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%
AFUDC	51.3%	51.0%	49.7%	50.1%	53.6%	51.6%	51.3%	49.9%	49.1%	49.8%	50.5%	50.5%	50.5%	50.5%	50.5%	50.5%	50.5%	50.5%	50.5%
Long-Term Debt	48.7%	49.0%	50.3%	49.9%	46.4%	48.4%	50.1%	50.9%	50.2%	49.5%	49.5%	49.5%	49.5%	49.5%	49.5%	49.5%	49.5%	49.5%	49.5%
Common Equity	779.1	803.3	931.0	1081.1	1140.4	1240.3	1350.7	1386.2	1409.4	1493.6	1585	1635	1900	1900	1900	1900	1900	1900	1900
Total Capital	857.0	896.0	1031.0	1178.9	1342.8	1459.0	1519.1	1563.7	1657.6	1751.9	1895	1980	2050	2050	2050	2050	2050	2050	2050
Return on Total Cap'l	4.7%	4.7%	5.9%	4.7%	5.2%	5.2%	5.1%	5.5%	5.4%	5.6%	5.5%	5.5%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%
Return on Shr. Equity	5.8%	6.0%	8.5%	6.2%	7.5%	6.9%	7.2%	7.9%	7.8%	8.5%	8.5%	8.0%	9.0%	9.0%	9.0%	9.0%	9.0%	9.0%	9.0%
Return on Com Equity	5.8%	6.0%	8.5%	6.2%	7.5%	6.9%	7.2%	7.9%	7.8%	8.5%	8.5%	8.0%	9.0%	9.0%	9.0%	9.0%	9.0%	9.0%	9.0%
Retained to Com Eq	NMF	NMF	.8%	NMF	NMF	NMF	NMF	4.1%	1.9%	2.7%	3.0%	2.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%
All Div'ds to Net Prof	NMF	NMF	90%	117%	109%	109%	110%	49%	76%	68%	66%	71%	62%	62%	62%	62%	62%	62%	62%

Year	2011	2012	2013
% Change Retail Sales (KWH)	-2.3	+3.2	+1.3
Avg. Industrial Use (MWH)	2865	2913	2943
Avg. Industrial Rev/KWH (¢)	7.72	7.66	7.93
Capacity at Peak (Mw)	1392	1391	1377
Peak Load, Summer (Mw)	1198	1142	1080
Annual Load Factor (%)	52.0	52.2	56.2
% Change Customers (avg.)	-1.5	+6	+5

Year	2011	2012	2013	2014	2015
Revenues	150.7	129.1	164.3	132.8	576.9
"Cash Flow"	137.2	131.6	159.2	129.1	557.1
Earnings	151.1	136.6	157.5	149.1	594.3
Dividends	179.7	149.8	171.5	159	660
Book Value	170	160	180	170	680

Year	2011	2012	2013	2014	2015
Earnings	.29	.22	.60	.21	1.31
Dividends	.23	.25	.60	.23	1.32
Earnings	.30	.27	.56	.35	1.48
Dividends	.48	.26	.55	.26	1.55
Book Value	.35	.25	.60	.30	1.50

Year	2010	2011	2012	2013	2014
Dividends	.32	.32	.32	.32	1.28
Book Value	.32	.32	--	--	.64
Dividends	.25	.25	.25	.25	1.00
Book Value	.25	.25	.25	.25	1.01
Dividends	.255	.255	.255	.26	

**EMPIRE DISTRICT ELECTRIC COMPANY HAS A RATE CASE PENDING IN MISSOURI.** The utility is seeking an electric rate increase of \$24.3 million (5.5%), based on a return of 10.15% on a common-equity ratio of 51.45%. The main reason for the filing is an environmental retrofit to the 189-megawatt Asbury coal-fired plant. This project is on track for completion in early 2015. The cost is trending towards the lower end of the estimated range of \$112 million-\$130 million. Empire District also wants to recoup higher expenses, such as property taxes, and start recovering transmission costs through its fuel adjustment clause. An order should come in July.

**The utility has filed or plans to file rate cases in its other states.** This will enable it to recover the portion of the Asbury project that is allocated to each state. Empire District has asked the Kansas commission for a rider on customers' bills.

**Empire District received a rate hike in Arkansas.** Rates were raised by \$1.4 million, based on a 9.9% ROE. New tariffs took effect on September 26th.

**Next year will be a challenging one for the company.** In 2014, earnings will

probably advance, thanks to a strong first-quarter showing that was driven partly by favorable weather conditions. Our estimate is at the midpoint of Empire District's targeted range of \$1.50-\$1.60 a share. However, because the utility will incur some costs associated with the Asbury project before recovering them in rates, there will be some regulatory lag in 2015. Accordingly, we forecast a slight profit decrease.

**The board of directors raised the dividend in the fourth quarter.** The annual increase was modest, at \$0.02 a share (2%). The dividend is still well below its level before the board suspended it in 2011, following a tornado that devastated Joplin, Missouri. (The service area has made a solid recovery since then.)

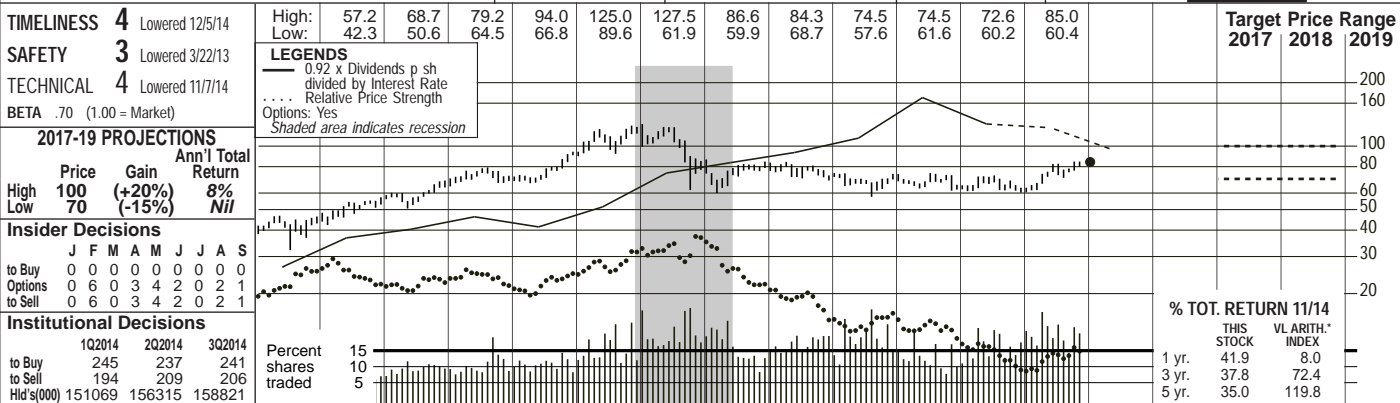
**The recent price is above our 2017-2019 Target Price Range.** We suspect that this is due to takeover speculation. Indeed, Empire District agreed to a buyout in 1999, but the deal fell through. The stock is untimely and has a lofty valuation, and we do not recommend that investors buy it for takeover possibilities.

*Paul E. Debbas, CFA December 19, 2014*

(A) Diluted earnings. Excl. loss from discontinued operations: '06, 2¢. '11 & '12 EPS don't add due to rounding. Next earnings report due early Feb. (B) Div'ds historically paid in mid-March, June, Sept. and Dec. Div'ds suspended 3Q '11, reinstated 1Q '12. (C) Div'd reinvestment plan avail. (3% discount). (D) Shareholder investment plan avail. (C) Incl. intang. In '13: \$5.06/sh. (E) In mill. (F) Rate base: Deprec. orig. cost. Rate allowed on com. eq. in MO in '13: none specified; earned on avg. com. eq., '13: 8.7%. Regulatory Climate: Average.	Company's Financial Strength	B++
	Stock's Price Stability	95
	Price Growth Persistence	30
	Earnings Predictability	85



**ENTERGY CORP.** NYSE-ETR **RECENT PRICE 83.98** **P/E RATIO 17.4** (Trailing: 14.3; Median: 14.0) **RELATIVE P/E RATIO 0.94** **DIV'D YLD 4.0%** **VALUE LINE**



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
46.57	35.51	45.61	43.59	37.34	40.17	46.69	46.61	53.94	59.47	69.15	56.82	64.27	63.67	57.94	63.86	<b>69.80</b>	<b>70.35</b>	Revenues per sh	<b>81.50</b>
6.11	5.06	6.49	6.41	7.62	7.43	8.33	8.18	10.69	11.73	12.89	13.29	16.54	17.53	15.98	16.25	<b>17.95</b>	<b>17.85</b>	"Cash Flow" per sh	<b>20.75</b>
2.22	2.25	2.97	3.08	3.68	3.69	3.93	4.40	5.36	5.60	6.20	6.30	6.66	7.55	6.02	4.96	<b>5.90</b>	<b>5.45</b>	Earnings per sh <sup>A</sup>	<b>6.75</b>
1.50	1.20	1.22	1.28	1.34	1.60	1.89	2.16	2.16	2.58	3.00	3.00	3.24	3.32	3.32	3.32	<b>3.32</b>	<b>3.32</b>	Div'd Decl'd per sh <sup>B</sup>	<b>3.80</b>
4.63	4.84	6.80	6.25	6.88	6.85	6.51	6.72	9.44	10.29	13.92	12.99	13.33	15.21	18.18	15.73	<b>16.70</b>	<b>15.55</b>	Cap'l Spending per sh	<b>15.50</b>
28.79	28.81	31.89	33.78	35.24	38.02	38.26	35.71	40.45	40.71	42.07	45.54	47.53	50.81	51.73	54.00	<b>55.85</b>	<b>58.00</b>	Book Value per sh <sup>C</sup>	<b>65.75</b>
246.83	247.08	219.60	220.73	222.42	228.90	216.83	216.83	202.67	193.12	189.36	189.12	178.75	176.36	177.81	178.37	<b>180.50</b>	<b>180.50</b>	Common Shs Outst'g <sup>D</sup>	<b>180.50</b>
12.9	13.2	10.1	12.5	11.5	13.8	15.1	16.3	14.3	19.3	16.6	12.0	11.6	9.1	11.2	13.2	<b>12.5</b>	<b>12.5</b>	Avg Ann'l P/E Ratio	<b>12.5</b>
.67	.75	.66	.64	.63	.79	.80	.87	.77	1.02	1.00	.80	.74	.57	.71	.74	<b>.74</b>	<b>.74</b>	Relative P/E Ratio	<b>.80</b>
5.2%	4.1%	4.1%	3.3%	3.2%	3.1%	3.2%	3.0%	2.8%	2.4%	2.9%	4.0%	4.2%	4.9%	4.9%	5.1%	<b>4.5%</b>	<b>4.5%</b>	Avg Ann'l Div'd Yield	<b>4.5%</b>

**CAPITAL STRUCTURE as of 9/30/14**

**Total Debt \$13643 mill. Due in 5 Yrs \$4832.9 mill.**  
**LT Debt \$11635 mill. LT Interest \$556.5 mill.**  
 Incl. \$814.2 mill. of securitization bonds.  
 (LT interest earned: 3.2x)

**Leases, Uncapitalized Annual rentals \$106.2 mill.**  
**Pension Assets-12/13 \$4429.2 mill.**  
**Oblig. \$5771.0 mill.**

**Pfd Stock \$304.8 mill. Pfd Div'd \$19.5 mill.**  
 6,115,105 sh. 4.32%-8.25%, \$100 par; 1,000,000 sh. 8.95%; 250,000 sh. 8.75%, all without sinking fund.

**Common Stock 180,481,135 shs. as of 10/31/14**  
**MARKET CAP: \$15 billion (Large Cap)**

10/2014	20/2014	30/2014	10/2013	20/2013	30/2013
245	237	241	245	237	241
194	209	206	194	209	206
151069	156315	158821	151069	156315	158821

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	+1.1	-1.5	+7
Avg. Indust. Use (MWH)	991	975	910
Avg. Indust. Revs. per KWH(c)	5.65	4.94	5.77
Capacity at Peak (Mw)	23979	23407	23802
Peak Load, Summer (Mw)	22387	21866	21581
Annual Load Factor (%)	60.0	60.0	62.0
% Change Customers (yr-end)	+5	+8	+8

**BUSINESS:** Entergy Corporation supplies electricity to 2.8 million customers through subsidiaries in Arkansas, Louisiana, Mississippi, Texas, and New Orleans (regulated separately from Louisiana). Distributes gas to 196,000 customers in Louisiana. Has a nonutility nuclear subsidiary that owns six units. Electric revenue breakdown: residential, 38%; commercial, 26%; industrial, 28%; other, 8%.

**Entergy has announced a significant asset acquisition.** Three of its utility subsidiaries (in Arkansas, Louisiana, and Texas) have agreed to pay \$948 million for a 1,980-megawatt gas-fired generating station. The purchase would help the utilities meet the rising demand for power in their service areas. The deal requires the approval of each state's regulatory commission and the Federal Energy Regulatory Commission. It is expected to be completed in late 2015.

**Entergy is about to receive an order on its rate case in Mississippi.** The utility filed for a \$49 million increase, based on a 10.59% return on equity, but reached a settlement calling for a \$16 million hike, based on a 10.07% ROE. New tariffs will take effect in 2015.

**Earnings will probably wind up significantly higher in 2014.** First-quarter profits were much higher than normal due to favorable weather conditions. The weather led to high and volatile power prices in the Northeast, which benefited Entergy's nonregulated operation and added \$0.90 a share to the bottom line.

**We forecast lower profits in 2015.** We

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	2541	2803	3396	2489	11229
2012	2384	2519	2964	2436	10302
2013	2609	2738	3352	2692	11391
2014	3209	2997	3458	2936	12600
2015	<b>2950</b>	<b>3050</b>	<b>3650</b>	<b>3050</b>	<b>12700</b>

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	1.38	1.76	3.53	.88	7.55
2012	.40	2.06	1.89	1.67	6.02
2013	.90	.92	2.31	.83	4.96
2014	2.28	1.08	1.68	.86	5.90
2015	<b>1.15</b>	<b>1.15</b>	<b>2.00</b>	<b>1.15</b>	<b>5.45</b>

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup> ±				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2010	.75	.83	.83	.83	3.24
2011	.83	.83	.83	.83	3.32
2012	.83	.83	.83	.83	3.32
2013	.83	.83	.83	.83	3.32
2014	.83	.83	.83	.83	3.32

**assume normal weather patterns, which would almost certainly result in much lower earnings in the first quarter.** Even so, Entergy should turn in a decent performance. The company's utilities are benefiting from growth in demand in their service territories. Entergy expects load growth of 3.0%-3.5% in 2015.

**The future of the Indian Point nuclear station is still a cause for concern.** Entergy wants to extend the two units' operating licenses by 20 years. However, officials in New York State want to shut down the plant, reduce its output, or force the company to install cooling towers, which would be costly.

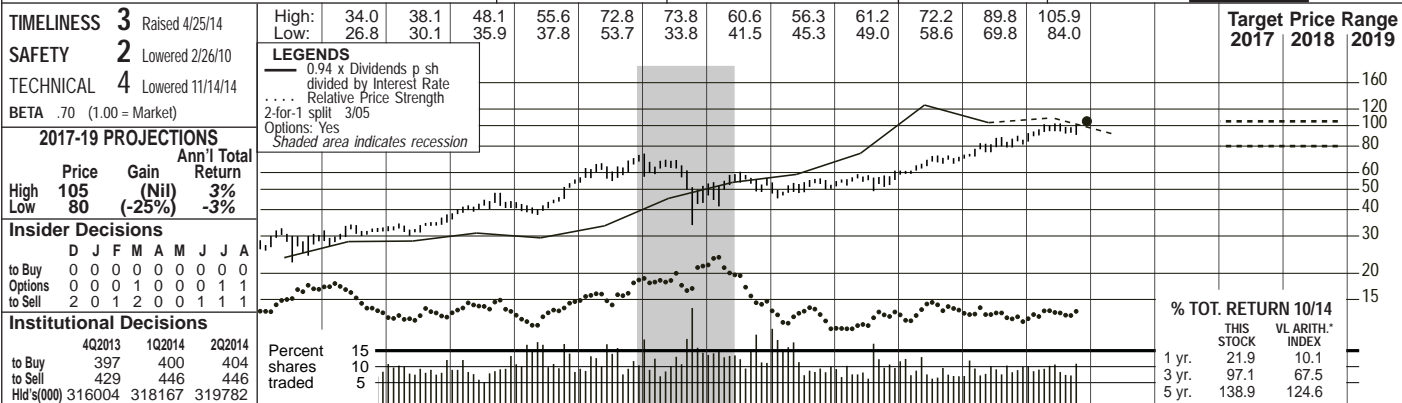
**The price of untimely Entergy stock has risen 33% in 2014.** That's even better than most utility equities have fared in what has been an outstanding year for electric utilities. Despite the worries about Indian Point, there are signs that the long-term prospects of the nonregulated business are getting better. The dividend yield is about half of a percentage point above the industry average, but 3- to 5-year total return potential is unexciting.

*Paul E. Debbas, CFA December 19, 2014*

(A) Diluted EPS. Excl. nonrecurring gains (losses): '98, 78¢; '01, 15¢; '02, (\$1.04); '03, 33¢ net; '05, (21¢); '12, (\$1.26); '13, (\$1.14); '14, (48¢). Next earnings report due early Feb.	(B) Div's historically paid in early Mar., June, Sept., and Dec. ± Div'd reinvestment plan available. † Shareholder investment plan available. (C) Incl. deferred charges. In '13: \$29.67/sh. (D) In millions. (E) Rate base: Net original cost. Allowed return on equity (blended): 10.4%; earned on avg. com. eq., '13: 9.3%. Regulatory Climate: Average.	Company's Financial Strength <b>B++</b> Stock's Price Stability <b>100</b> Price Growth Persistence <b>25</b> Earnings Predictability <b>85</b>
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# NEXTERA ENERGY NYSE-NEE

RECENT PRICE **104.80** P/E RATIO **20.2** (Trailing: 24.1; Median: 14.0) RELATIVE P/E RATIO **1.11** DIV'D YLD **2.9%** VALUE LINE



Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Price	18.43	18.03	20.15	24.10	22.74	26.13	28.27	30.00	38.75	37.47	40.13	37.82	36.39	36.88	33.62	34.80	36.35	35.80	38.25
Gain	5.39	4.86	4.94	5.02	4.51	5.36	5.60	6.18	6.77	6.85	8.03	8.75	9.62	8.69	10.54	10.55	11.50	11.50	13.75
Return	1.93	2.04	2.07	2.31	2.01	2.45	2.46	2.32	3.23	3.27	4.07	3.97	4.74	4.82	4.56	4.83	4.60	5.50	6.75
Div'd	1.00	1.04	1.08	1.12	1.16	1.20	1.30	1.42	1.50	1.64	1.78	1.89	2.00	2.20	2.40	2.64	2.90	3.08	3.80
Spending	1.71	2.41	3.70	3.28	3.44	3.75	3.75	4.09	9.22	12.32	12.80	14.52	13.89	15.93	22.31	15.36	12.75	9.30	10.00
Book Value	14.18	15.04	15.91	17.10	17.48	18.91	20.25	21.52	24.49	26.35	28.57	31.35	34.36	35.92	37.90	41.47	44.70	48.35	57.50
Outst'g	361.42	357.11	351.53	351.71	365.51	368.53	372.24	394.85	405.40	407.35	408.92	413.62	420.86	416.00	424.00	435.00	443.00	458.00	470.00
P/E Ratio	16.2	13.0	12.8	12.5	14.2	12.6	13.6	17.9	13.7	18.9	14.5	13.4	10.8	11.5	14.4	16.6	13.5	13.5	13.5
Relative P/E	0.84	0.74	0.83	0.64	0.78	0.72	0.72	0.95	0.74	1.00	0.87	0.89	0.69	0.72	0.92	0.93	0.85	0.85	0.85
Div'd Yield	3.2%	3.9%	4.1%	3.9%	4.1%	3.9%	3.9%	3.4%	3.4%	2.7%	3.0%	3.5%	3.9%	4.0%	3.6%	3.3%	3.3%	3.3%	4.1%

Category	2011	2012	2013	2014	2015	17-19
Revenues per sh	105.4	110.5	115.0	127.5	135.0	38.25
"Cash Flow" per sh	4.60	5.50	6.50	7.50	8.00	13.75
Earnings per sh <sup>A</sup>	2.90	3.08	3.80	4.60	5.50	6.75
Div'd Decl'd per sh <sup>B</sup> + †	1.00	1.00	1.00	1.00	1.00	3.80
Cap'l Spending per sh	10.00	10.00	10.00	10.00	10.00	10.00
Book Value per sh <sup>C</sup>	57.50	57.50	57.50	57.50	57.50	57.50
Common Shs Outst'g <sup>D</sup>	470.00	470.00	470.00	470.00	470.00	470.00
Avg Ann'l P/E Ratio	13.5	13.5	13.5	13.5	13.5	13.5
Relative P/E Ratio	0.85	0.85	0.85	0.85	0.85	0.85
Avg Ann'l Div'd Yield	4.1%	4.1%	4.1%	4.1%	4.1%	4.1%

Category	2011	2012	2013	2014	2015	17-19
Revenues (\$mill)	16100	16400	16400	16400	16400	18000
Net Profit (\$mill)	2025	2495	3030	3030	3030	3230
Income Tax Rate	31.5%	30.0%	30.0%	30.0%	30.0%	30.0%
AFUDC % to Net Profit	6.0%	7.0%	7.0%	7.0%	7.0%	7.0%
Long-Term Debt Ratio	56.0%	53.0%	48.5%	48.5%	48.5%	48.5%
Common Equity Ratio	44.0%	47.0%	51.5%	51.5%	51.5%	51.5%
Total Capital (\$mill)	44775	47175	52500	52500	52500	52500
Net Plant (\$mill)	55725	57200	62100	62100	62100	62100
Return on Total Cap'l	5.5%	6.2%	7.5%	7.5%	7.5%	7.5%
Return on Shr. Equity	10.0%	11.5%	12.0%	12.0%	12.0%	12.0%
Return on Com Equity <sup>E</sup>	10.0%	11.5%	12.0%	12.0%	12.0%	12.0%
Retained to Com Eq	4.0%	5.0%	5.5%	5.5%	5.5%	5.5%
All Div'ds to Net Prof	6.3%	5.6%	5.5%	5.5%	5.5%	5.5%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$29423 mill. Due in 5 Yrs \$12584 mill.  
 LT Debt \$24853 mill. LT Interest \$1076 mill.  
 (LT interest earned: 3.0x)

**Pension Assets-12/13** \$3692 mill. **Oblig.** \$2254 mill.

**Pfd Stock** None

**Common Stock** 436,482,306 shs.

**MARKET CAP: \$46 billion (Large Cap)**

Category	2011	2012	2013	2014	2015
% Change Retail Sales (KWH)	-1.4	-1.4	+9		
Avg. Indust. Use (MWH)	343	336	296		
Avg. Indust. Revs. per KWH (c)	7.40	6.87	6.51		
Capacity at Peak (Mw)	26538	26020	26236		
Peak Load, Summer (Mw)	21619	21440	21576		
Annual Load Factor (%)	NA	NA	NA		
% Change Customers (yr-end)	+6	+7	+1.8		

Category	2011	2012	2013	2014	2015
Fixed Charge Cov. (%)	311	278	295		
ANNUAL RATES of change (per sh)	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13		
Revenues	3.5%	-2.0%	1.5%		
"Cash Flow"	6.5%	5.5%	6.5%		
Earnings	7.5%	6.0%	6.0%		
Dividends	7.5%	8.0%	8.0%		
Book Value	8.0%	7.5%	7.0%		

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	3134	3961	4382	3864	15341
2012	3371	3667	3843	3375	14256
2013	3279	3833	4394	3630	15136
2014	3674	4029	4654	3743	16100
2015	3650	4150	4750	3850	16400

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.64	1.38	1.20	1.59	4.82
2012	1.11	1.45	.98	1.02	4.56
2013	1.00	1.44	1.64	.75	4.83
2014	.98	1.12	1.50	1.00	4.60
2015	1.25	1.45	1.65	1.15	5.50

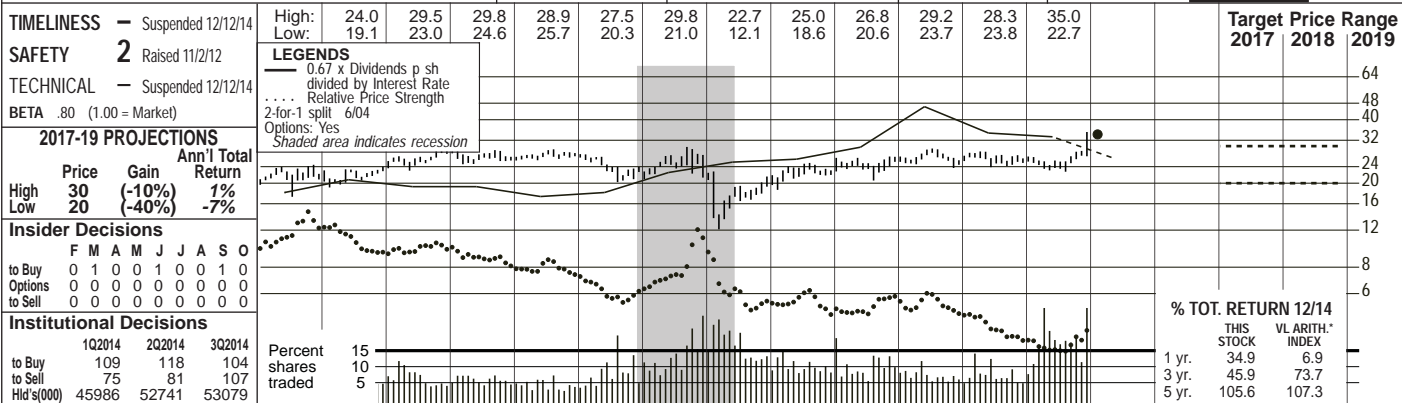
Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	.50	.50	.50	.50	2.00
2011	.55	.55	.55	.55	2.20
2012	.60	.60	.60	.60	2.40
2013	.66	.66	.66	.66	2.64
2014	.725	.725	.725		

**(A)** Diluted EPS. Excl. nonrecurring gain (losses): '00, (5c); '02, (60c); '03, 5c; '11, (24c); '13, (80c); gain on disc. ops.: '13, 44c. '11 EPS don't add due to rounding. Next earnings report due late Jan. **(B)** Div'ds historically paid in mid-Mar., mid-June, mid-Sept., & mid-Dec. ■ Div'd reinvestment plan avail. † Shareholder investment plan avail. **(C)** Incl. deferred charges. In '13: \$5.18/sh. **(D)** In millions, adj. for stock split. **(E)** Rate allowed on com. eq. in '13: 9.5%-11.5%; earned on avg. com. eq., '13: 12.1%. Regulatory Climate: Average.

**Company's Financial Strength** A  
**Stock's Price Stability** 100  
**Price Growth Persistence** 70  
**Earnings Predictability** 80

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**The earnings decline we estimate for NextEra Energy in 2014 belies the company's solid performance this year. We include mark-to-market accounting credits or charges in our earnings presentation because they are an ongoing part of the company's operations. These reduced profits by \$0.64 a share in the first nine months of 2014, compared with a \$0.04 credit in the same period of 2013. (Over time, these items even out.) Florida Power & Light is benefiting from capital investments that are being recovered in rates and the economic rebound in the utility's service area. NextEra Energy Resources is benefiting from additions to its portfolio of contracted renewable assets. We think a continuation of these trends will boost earnings in 2015. Our estimate is within NextEra's guidance of \$5.40-\$5.70 a share. We don't assume any mark-to-market gains or losses in our estimates because these are impossible to predict. The initial public offering of NextEra Energy Partners has gone well. The master limited partnership for some contracted renewable assets has risen more than 40% from the IPO price. However, NextEra incurred \$0.15 a share of spinoff costs in the second quarter. FPL has a major capital project under way, and other investments are planned. A plant modernization project is on track for completion in mid-2016 at a cost of \$1 billion. (Two other plant upgrades in recent years were completed ahead of schedule and below budget.) FPL is a one-third partner in a \$3 billion pipeline to transport natural gas to Florida. Federal regulatory approval is needed. The pipeline is expected to be in service by mid-2017. And the utility is asking the Florida regulators for permission to invest in natural gas reserves in order to reduce gas-price volatility to its customers. A ruling is expected by early 2015. The market is recognizing NextEra's good prospects. The stock price is up more than 20% so far in 2014. However, even when reflecting a dividend hike we estimate in the first quarter of 2015, the dividend yield is a cut below the utility average. With the recent price near the upper end of our 2017-2019 Target Price Range, total return potential is minuscule. Paul E. Debbas, CFA November 21, 2014**



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
23.12	23.64	26.05	24.26	22.46	23.49	23.85	27.36	30.21	30.40	35.56	24.96	28.14	33.76	34.46	31.98	31.05	29.05	Revenues per sh	33.75
3.23	3.35	3.08	3.33	3.52	3.54	3.09	3.22	3.19	3.01	2.72	2.59	2.88	3.18	3.28	3.22	3.35	3.40	"Cash Flow" per sh	4.00
1.48	1.45	1.27	1.60	1.62	1.58	1.36	1.46	1.33	1.11	1.07	.91	1.21	1.44	1.67	1.62	1.65	1.65	Earnings per sh A	2.00
1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	1.24	Div'd Decl'd per sh B	1.30
2.60	2.09	2.04	1.77	1.74	2.15	2.66	2.76	2.58	2.62	3.12	3.29	1.92	2.45	3.32	3.49	3.50	3.45	Cap'l Spending per sh C	4.50
12.87	13.16	12.72	13.06	14.21	14.36	15.01	15.02	13.44	15.29	15.35	15.58	15.67	15.95	16.28	17.06	17.60	18.15	Book Value per sh C	20.50
64.23	64.43	65.98	71.20	73.62	75.84	80.69	80.98	81.46	83.43	90.52	92.52	94.69	96.04	97.93	101.26	103.00	105.00	Common Shs Outst'g D	111.00
13.4	12.1	12.9	11.8	13.5	13.8	19.2	18.3	20.3	21.6	23.2	19.8	18.6	17.1	15.8	16.2	15.8	15.8	Avg Ann'l P/E Ratio	12.5
.70	.69	.84	.60	.74	.79	1.01	.97	1.10	1.15	1.40	1.32	1.18	1.07	1.01	.91	.80	.80	Relative P/E Ratio	.80
6.2%	7.1%	7.5%	6.6%	5.7%	5.7%	4.8%	4.6%	4.6%	5.2%	5.0%	6.9%	5.5%	5.0%	4.7%	4.7%	4.8%	4.8%	Avg Ann'l Div'd Yield	5.1%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$1668.5 mill. Due in 5 Yrs \$421.4 mill.  
 LT Debt \$1506.5 mill. LT Interest \$69.9 mill.  
 Incl. \$50 mill. 6.5% oblig. pfd. sec. of trust subsid. (LT interest earned: 4.4x)  
**Leases, Uncapitalized** Annual rentals \$18.0 mill.  
**Pension Assets-12/13** \$1186.7 mill.  
 Oblig. \$1446.3 mill.  
**Pfd Stock** \$34.3 mill. Pfd Div'd \$2.0 mill.  
 1,114,657 shs. 4 1/4% to 5 1/4%, \$20 par. call. \$20 to \$21; 120,000 shs. 7% oblig. pfd. sec. of trust subsid. Sinking fund ends 2018.  
**Common Stock** 102,562,464 shs. as of 10/31/14  
**MARKET CAP: \$3.5 billion (Mid Cap)**

1924.1	2215.6	2460.9	2536.4	3218.9	2309.6	2665.0	3242.3	3375.0	3238.5	3200	3050	3050	3050	3050	3050	3050	3050	Revenues (\$mill)	3750
109.6	120.3	109.9	93.6	92.2	84.9	115.4	140.1	164.9	163.4	170	175	175	175	175	175	175	175	Net Profit (\$mill)	235
45.8%	36.4%	36.5%	35.4%	34.7%	34.1%	37.0%	35.1%	35.9%	34.0%	33.0%	33.0%	33.0%	33.0%	33.0%	33.0%	33.0%	33.0%	Income Tax Rate	31.5%
7.6%	5.9%	8.4%	8.3%	14.2%	20.6%	7.4%	6.0%	6.9%	4.8%	17.0%	16.0%	16.0%	16.0%	16.0%	16.0%	16.0%	16.0%	AFUDC % to Net Profit	17.0%
47.6%	45.2%	49.9%	47.6%	46.0%	48.0%	44.5%	44.9%	45.7%	44.0%	45.0%	46.5%	46.5%	46.5%	46.5%	46.5%	46.5%	46.5%	Long-Term Debt Ratio	50.0%
51.0%	53.3%	48.6%	51.0%	52.7%	50.7%	54.3%	53.9%	53.1%	55.0%	54.0%	52.5%	52.5%	52.5%	52.5%	52.5%	52.5%	52.5%	Common Equity Ratio	49.0%
2375.1	2283.9	2252.7	2501.8	2635.2	2840.8	2732.9	2841.3	3001.0	3142.9	3355	3630	3630	3630	3630	3630	3630	3630	Total Capital (\$mill)	4625
2422.3	2542.8	2647.5	2743.4	2907.4	3088.6	3165.9	3334.5	3594.8	3858.9	4045	4220	4220	4220	4220	4220	4220	4220	Net Plant (\$mill)	4950
6.0%	6.8%	6.4%	5.2%	4.7%	4.3%	5.6%	6.2%	6.7%	6.4%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	6.0%	Return on Total Cap'l	6.0%
8.8%	9.6%	9.7%	7.1%	6.5%	5.8%	7.6%	8.9%	10.1%	9.3%	9.0%	9.0%	9.0%	9.0%	9.0%	9.0%	9.0%	9.0%	Return on Shr. Equity	10.0%
8.9%	9.7%	9.9%	7.2%	6.5%	5.8%	7.7%	9.0%	10.2%	9.4%	9.5%	9.0%	9.0%	9.0%	9.0%	9.0%	9.0%	9.0%	Return on Com Equity E	10.0%
1.1%	1.5%	.7%	.8%	.5%	NMF	1.4%	2.1%	4.2%	3.7%	2.5%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	2.0%	Retained to Com Eq	4.0%
87%	85%	93%	89%	93%	116%	82%	78%	59%	61%	75%	75%	75%	75%	75%	75%	75%	75%	All Div'ds to Net Prof F	62%

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-5	3.5	1.5
Avg. Indust. Use (MWH)	6284	6119	6112
Avg. Indust. Revs. per KWH (c)	27.89	30.35	29.31
Capacity at Yearend (Mw)	2327	2332	2354
Peak Load, Winter (Mw)	1530	1535	1535
Annual Load Factor (%)	74.8	72.1	71.0
% Change Customers (yr-end)	+3	+5	+8

**BUSINESS:** Hawaiian Electric Industries, Inc. is the parent company of Hawaiian Electric Company, Inc. (HECO) & American Savings Bank (ASB). HECO & its subs., Maui Electric Co. (MECO) & Hawaii Electric Light Co. (HELCO), supply electricity to 452,000 customers on O'ahu, Maui, Molokai, Lanai, & Hawaii. Operating companies' systems are not interconnected. Disc. intl power sub. in '01. Elec. rev. breakdown: res'l, 30%; comm'l, 35%; large light & power, 34%; other, 1%. Generating sources: oil, 56%; purchased, 44%. Fuel costs: 60% of revs. '13 reported depr. rate (util.): 3.1%. Has 4,000 empl. Chairman: Jeffrey N. Watanabe. Pres. & CEO: Constance H. Lau. Inc.: HI. Address: 1001 Bishop St., Suite 2900, Honolulu, HI 96808-0730. Tel.: 808-543-5662. Internet: www.hei.com.

**Hawaiian Electric Industries has agreed to be acquired by NextEra Energy.** NextEra is buying HEI's three utility subsidiaries. For each of their shares, HEI stockholders would receive 0.2413 of a share of NextEra stock (valued at \$26.28); a \$0.50-a-share special dividend; and a share of American Savings Bank. ASB would be spun off into a publicly traded company, subject to completion of the utility takeover. HEI estimates that the value of ASB stock would be \$8.00 a share. All told, the compensation to HEI stockholders would amount to \$34.78 a share. NextEra would also assume a tax liability estimated at \$1.60 a share stemming from the ASB spinoff. All of the compensation except the special dividend would be tax-free to HEI stockholders, who will vote on the deal. The transaction also requires the approval of the Hawaii Public Utilities Commission (PUC) and the Federal Energy Regulatory Commission. The companies expect the deal to close by late 2015.

**What should HEI stockholders do?** This depends on tax considerations. With the price of HEI stock just 2% below the value of NextEra's generous offer, there is little upside potential unless the price of NextEra stock continues to rise. However, selling the stock would create a capital gain. The Timeliness rank of HEI stock is suspended due to the takeover agreement. **The transformation of utilities in Hawaii is ongoing.** Last year, the PUC directed the company to put forth a proposal to increase the use of renewable energy and address the problem of high oil prices. Although oil prices have come down considerably since then (and customers had seen their bills decline by 20% by the end of 2014), the state still wants to reduce its dependence on foreign sources of energy. The rates customers are paying for their power are still well above the national average, even with lower oil prices. Meanwhile, the company wants to increase the monthly fixed charge for residential rate-payers. As more customers have placed solar panels on their buildings, nonsolar customers are subsidizing solar users. **We have trimmed our 2015 earnings estimate by \$0.05 a share.** HEI will likely incur some merger-related costs stemming from the deal with NextEra.

*Paul E. Debbas, CFA January 30, 2015*

Cal-endar	QUARTERLY REVENUES (\$ mill.)	Full Year			
Mar.31	Jun.30	Sep.30	Dec.31	Year	
2011	710.6	794.3	886.4	851.0	3242.3
2012	814.9	854.3	867.7	838.1	3375.0
2013	784.1	796.7	831.2	826.5	3238.5
2014	783.7	798.7	867.1	750.5	3200
2015	750	750	800	750	3050

Cal-endar	EARNINGS PER SHARE A	Full Year			
Mar.31	Jun.30	Sep.30	Dec.31	Year	
2011	.30	.28	.50	.36	1.44
2012	.40	.40	.49	.38	1.67
2013	.34	.41	.48	.39	1.62
2014	.45	.41	.46	.33	1.65
2015	.39	.44	.46	.36	1.65

Cal-endar	QUARTERLY DIVIDENDS PAID B	Full Year			
Mar.31	Jun.30	Sep.30	Dec.31	Year	
2011	.31	.31	.31	.31	1.24
2012	.31	.31	.31	.31	1.24
2013	.31	.31	.31	.31	1.24
2014	.31	.31	.31	.31	1.24
2015	.31	.31	.31	.31	1.24

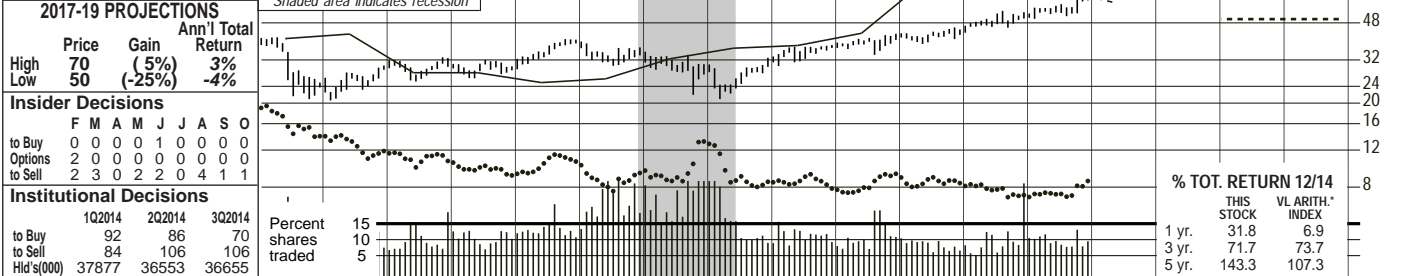
(A) Dil. EPS. Excl. gains (losses) from disc. ops.: '00, (.56c); '01, (.36c); '03, (.5c); '04, 2c; '05, (1c); nonrec. gain (losses): '05, 11c; '07, (.9c); '12, (.25c). Next earnings report due mid-Feb. (B) Div'ds historically paid in early Mar., June, Sept., & Dec. = Div'd reinvest. plan avail. (C) Incl. intang. in '13: \$5.81/sh. (D) In mill., adj. for split. (E) Rate base: Orig. cost. Rate allowed on com. eq. in '11: HECO, 10%; in '12: HELCO, 10%; in '13: MECO, 9%; earned on avg. com. eq., '13: 9.7%. Regul. Climate: Avg. (F) Excl. div'ds paid through reinvest. plan.

**Company's Financial Strength** A  
**Stock's Price Stability** 90  
**Price Growth Persistence** 35  
**Earnings Predictability** 75

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**TIMELINESS 3** Lowered 12/12/14 High: 30.2 32.9 32.1 40.2 39.2 35.1 32.8 37.8 42.7 45.7 54.7 70.1  
**SAFETY 2** Raised 8/2/13 Low: 20.6 25.3 26.2 29.0 30.1 21.9 20.9 30.0 33.9 38.2 43.1 50.2  
**TECHNICAL 3** Raised 1/2/15  
**BETA .80** (1.00 = Market)



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
29.83	17.50	27.10	150.10	24.43	20.41	20.00	20.15	21.23	19.51	20.47	21.92	20.97	20.55	21.55	24.81	24.50	25.10	Revenues per sh	27.10
4.69	4.50	5.63	5.63	4.08	3.50	4.12	3.87	4.58	4.11	4.27	5.07	5.23	5.74	5.84	6.21	6.25	6.40	"Cash Flow" per sh	6.90
2.37	2.43	3.50	3.35	1.63	.96	1.90	1.75	2.35	1.86	2.18	2.64	2.95	3.36	3.37	3.64	3.75	3.60	Earnings per sh A	3.75
1.86	1.86	1.86	1.86	1.86	1.70	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.20	1.37	1.57	1.76	1.90	Div'd Decl'd per sh B†	2.20
2.37	2.95	3.73	4.78	3.53	3.89	4.73	4.53	5.16	6.39	5.19	5.26	6.85	6.76	4.78	4.68	5.70	6.45	Cap'l Spending per sh	12.95
19.42	20.02	21.82	23.15	23.01	22.54	23.88	24.04	25.77	26.79	27.76	29.17	31.01	33.19	35.07	36.84	38.60	40.30	Book Value per sh C	44.90
37.61	37.61	37.61	37.63	38.02	38.34	42.22	42.66	43.63	45.06	46.92	47.90	49.41	49.95	50.16	50.23	50.20	50.20	Common Shs Outst'g D	50.20
14.4	12.7	10.9	11.4	18.9	26.5	15.5	16.7	15.1	18.2	13.9	10.2	11.8	11.5	12.4	13.4	15.1	15.1	Avg Ann'l P/E Ratio	16.0
.75	.72	.71	.58	1.03	1.51	.82	.89	.82	.97	.84	.68	.75	.72	.79	.75	.79	.79	Relative P/E Ratio	1.00
5.4%	6.0%	4.9%	4.9%	6.0%	6.7%	4.1%	4.1%	3.4%	3.5%	4.0%	4.5%	3.4%	3.1%	3.3%	3.2%	3.1%	3.1%	Avg Ann'l Div'd Yield	3.6%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$1615.4 mill. Due in 5 Yrs \$124.3 mill.  
 LT Debt \$1614.3 mill. LT Interest \$81.5 mill.  
 (LT interest earned: 6.3%)

**Pension Assets-12/13** \$545.1 mill.  
**Oblig.** \$695.1 mill.

**Pfd Stock** None

**Common Stock** 50,268,748 shs.  
 as of 10/24/14

**MARKET CAP:** \$3.4 billion (Mid Cap)

2011	2012	2013	2014	2015
844.5	859.5	926.3	879.4	960.4
77.8	63.7	100.1	82.3	98.4
--	16.9%	13.3%	14.3%	16.3%
3.9%	4.7%	4.0%	9.7%	10.2%
49.3%	50.0%	45.2%	48.9%	47.6%
50.7%	50.0%	54.8%	51.1%	52.4%
1987.8	2048.8	2052.8	2364.2	2485.9
2209.5	2314.3	2419.1	2616.6	2758.2
5.3%	4.5%	6.2%	4.7%	5.3%
7.7%	6.2%	8.9%	6.8%	7.6%
7.2%	6.2%	8.9%	6.8%	7.6%
2.7%	1.3%	4.3%	2.4%	3.4%
65%	80%	51%	64%	55%

**ELECTRIC OPERATING STATISTICS**

2011	2012	2013
+1.6	+2.6	+3.8
N/A	N/A	N/A
4.54	4.63	5.21
N/A	N/A	N/A
2973	3245	3407
N/A	N/A	N/A
+7	+1.1	+1.5

**BUSINESS:** IDACORP, Inc. is the holding company for Idaho Power, a utility that operates 17 hydroelectric generation developments, 3 natural gas-fired plants, and partly owns three coal plants across Idaho, Oregon, Wyoming, and Nevada. Service territory covers 24,000 square miles, serving 501,000 business customers. Sells electricity in Idaho (95% of revenues) and Oregon (5%). Revenue breakdown: residential, 40%; commercial, 22%; industrial, 14%; other, 24%. Fuel sources: hydro, 45%; thermal, 34%; purchased power, 21%. '13 depr rate: 2.4%. Has 2,067 employees. Chairman: Robert A. Tinstman. President & CEO: Darrel T. Anderson. Incorp: Idaho. Address: 1221 W. Idaho St., Boise, ID 83702. Telephone: 208-388-2200. Internet: www.idacorpinc.com.

**We are raising our 2014 share-net estimate for IDACORP.** Third-quarter results were above our expectations. Better than expected results were due to slightly improved weather in the September period. Customer growth has also aided sales volume, as it has helped to offset lower usage among the company's residential and irrigation customer categories. However, earnings in the September period were primarily impacted by lower income tax expense. This was due to a tax method change related to Idaho Power's capitalized repairs reduction. IDACORP recently raised its guidance for 2014 to reflect the lower tax expense. The company expects 2014 earnings to be in the range of \$3.70 to \$3.80 per share, higher than the previous guidance of \$3.50 to \$3.65 per share. In accordance, we have raised our 2014 estimate to \$3.75 per share. Looking ahead, the method change is expected to result in a small amount of continued benefit, depending on the nature of annual capital additions at Idaho Power. IDACORP expects more clarity on this in the next quarter.

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '11-'13 of change (per sh)

Revenues	-10.0%	2.0%	3.5%
"Cash Flow"	3.0%	6.5%	2.5%
Earnings	5.5%	10.0%	1.5%
Dividends	-2.5%	3.0%	8.0%
Book Value	4.5%	5.5%	4.0%

Cal-endar	QUARTERLY REVENUES(\$ mill.)	Full Year
	Mar.31 Jun.30 Sep.30 Dec.31	Year
2011	251.5 235.0 309.6 230.7	1026.8
2012	241.1 254.7 334.0 250.9	1080.7
2013	264.9 303.9 381.1 296.3	1246.2
2014	292.7 317.7 382.2 257.4	1250
2015	290 305 385 280	1260

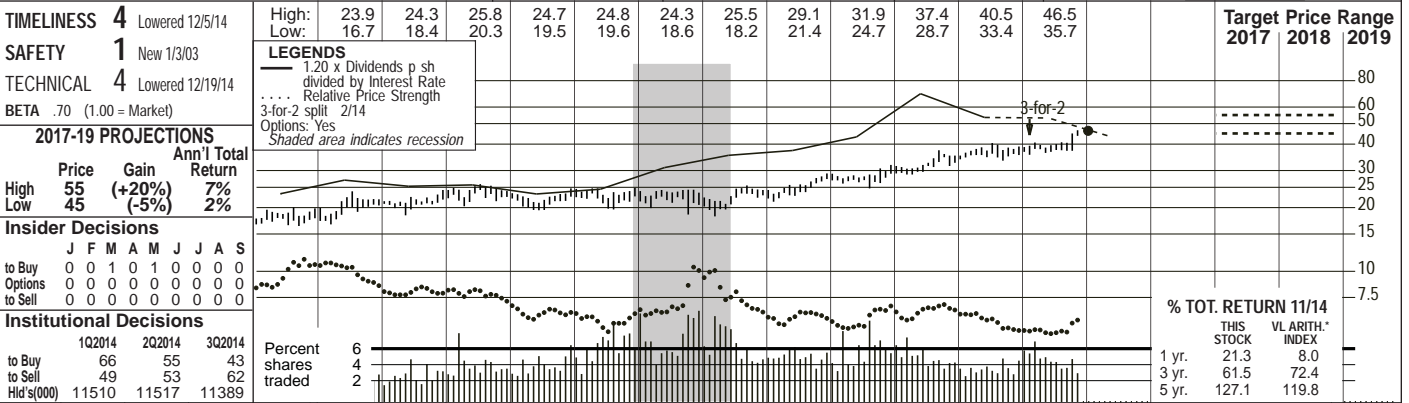
Cal-endar	EARNINGS PER SHARE A	Full Year
	Mar.31 Jun.30 Sep.30 Dec.31	Year
2011	.60 .42 2.16 .18	3.36
2012	.50 .71 1.84 .33	3.37
2013	.70 .93 1.46 .55	3.64
2014	.55 .89 1.73 .58	3.75
2015	.60 .75 1.85 .40	3.60

Cal-endar	QUARTERLY DIVIDENDS PAID B†	Full Year
	Mar.31 Jun.30 Sep.30 Dec.31	Year
2011	.30 .30 .30 .30	1.20
2012	.33 .33 .33 .38	1.37
2013	.38 .38 .38 .43	1.57
2014	.43 .43 .43 .47	1.76
2015		

**(A)** EPS diluted. Excl. nonrecurring gains (loss): '00, '22; '03, '26; '05, (24); '06, 17¢. Egs. may not sum to total due to rounding. Next earnings report due in late February. **(B)** Div'ds historically paid in late Feb., May, Aug., and late Nov. ■ Div'd reinvestment plan avail. † Shareholder investment plan avail. (C) Incl. deferred debits. In '13: \$21.06/sh. **(D)** In mill. **(E)** Rate Base: Net original cost. Rate allowed on com. eq. in Idaho in '11: 9.5%-10.5%; earned on avg. system com. eq., '13: 9.6%. Regulatory Climate: Above Average.



**MGE ENERGY INC. NDQ-MGEE** RECENT PRICE **46.25** P/E RATIO **20.2** (Trailing: 20.2 Median: 16.0) RELATIVE P/E RATIO **1.09** DIV'D YLD **2.4%** VALUE LINE



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
10.35	11.30	13.00	13.03	13.17	14.59	13.89	16.73	16.13	16.33	17.35	15.40	15.36	15.76	15.61	17.04	17.85	18.55	Revenues per sh	21.55
2.39	2.54	2.59	2.52	2.22	1.96	1.92	2.00	2.34	2.46	2.68	2.66	2.76	2.94	2.98	3.28	3.45	3.70	"Cash Flow" per sh	4.85
.92	.99	1.11	1.08	1.13	1.14	1.18	1.05	1.37	1.51	1.59	1.47	1.67	1.76	1.86	2.16	2.25	2.40	Earnings per sh <sup>A</sup>	3.20
.86	.87	.88	.89	.89	.90	.91	.92	.93	.94	.96	.97	.99	1.01	1.04	1.07	1.11	1.15	Div'd Decl'd per sh <sup>B</sup>	1.30
1.28	2.11	2.96	1.65	2.97	3.02	3.13	2.80	2.94	4.14	3.08	2.35	1.76	1.88	2.84	3.43	2.55	3.15	Cap'l Spending per sh	4.70
7.56	7.66	8.04	8.45	8.62	9.56	11.06	11.21	11.93	12.99	13.92	14.47	15.14	15.89	16.71	17.81	18.85	20.00	Book Value per sh <sup>E</sup>	23.60
24.12	24.24	24.93	25.61	26.36	27.52	30.59	30.68	31.46	32.93	34.36	34.67	34.67	34.67	34.67	34.67	35.00	35.00	Common Shs Outst'g <sup>C</sup>	36.00
16.2	14.0	11.7	14.8	16.0	17.5	18.0	22.4	15.9	15.0	14.2	15.1	15.0	15.8	17.2	17.0	<b>Bold figures are Value Line estimates</b>		Avg Ann'l P/E Ratio	15.0
.84	.80	.76	.76	.87	1.00	.95	1.19	.86	.80	.85	1.01	.95	.99	1.09	.96			Relative P/E Ratio	.95
5.8%	6.3%	6.7%	5.5%	5.0%	4.5%	4.3%	3.9%	4.3%	4.1%	4.2%	4.4%	4.0%	3.6%	3.2%	2.9%			Avg Ann'l Div'd Yield	2.7%

CAPITAL STRUCTURE as of 9/30/14				© VALUE LINE PUB. LLC													17-19		
Total Debt \$400.5 mill. Due in 5 Yrs \$71.5 mill.				424.9	513.4	507.5	537.6	596.0	533.8	532.6	546.4	541.3	590.9	625	650	Revenues (\$mill)	775		
LT Debt \$396.3 mill. LT Interest \$19.0 mill. (LT interest earned: 7.5x)				33.8	32.1	42.4	48.8	52.8	51.0	57.7	60.9	64.4	74.9	80.0	85.0	Net Profit (\$mill)	115		
Leases, Uncapitalized Annual rentals \$1.7 mill. Pension Assets-12/13 \$277.4 mill. Obligation \$284.0 mill.				37.9%	38.2%	37.9%	36.3%	35.5%	35.6%	36.9%	37.1%	37.7%	37.5%	36.0%	35.0%	Income Tax Rate	35.0%		
Pf'd Stock None				--	--	--	--	--	--	--	--	2.2%	2.0%	2.0%	AFUDC % to Net Profit	2.0%			
Common Stock 34,668,370 shs. as of 10/31/14				37.4%	39.3%	38.7%	35.2%	36.3%	39.0%	38.9%	39.6%	38.2%	39.3%	39.0%	39.0%	Long-Term Debt Ratio	36.5%		
MARKET CAP: \$1.6 billion (Mid Cap)				62.6%	60.7%	61.3%	64.8%	63.7%	61.0%	61.1%	60.4%	61.8%	60.7%	61.0%	61.5%	Common Equity Ratio	63.5%		
ELECTRIC OPERATING STATISTICS				540.5	566.2	612.6	660.1	750.6	822.7	859.4	911.9	937.9	1016.9	1080	1140	Total Capital (\$mill)	1335		
% Change Retail Sales (KWH)				607.4	667.7	728.4	844.0	901.2	939.8	968.0	995.6	1073.5	1160.2	1215	1275	Net Plant (\$mill)	1600		
Avg. Indust. Use (MWH)				7.1%	6.6%	7.8%	8.1%	7.7%	6.9%	7.6%	7.8%	7.9%	8.3%	8.5%	8.5%	Return on Total Cap'l	9.5%		
Avg. Indust. Rev. per KWH (¢)				10.0%	9.3%	11.3%	11.4%	11.0%	10.2%	11.0%	11.1%	11.1%	12.1%	12.0%	12.0%	Return on Shr. Equity	13.5%		
Capacity at Peak (Mw)				10.0%	9.3%	11.3%	11.4%	11.0%	10.2%	11.0%	11.1%	11.1%	12.1%	12.0%	12.0%	Return on Com Equity <sup>D</sup>	13.5%		
Peak Load, Summer (Mw)				2.3%	1.2%	3.7%	4.3%	4.4%	3.4%	4.4%	4.7%	4.9%	6.1%	6.0%	6.5%	Retained to Com Eq	8.0%		
Annual Load Factor (%)				77%	87%	67%	62%	60%	66%	60%	57%	56%	50%	49%	47%	All Div'ds to Net Prof	41%		
% Change Customers (avg.)																			
Fixed Charge Cov. (%)				535	579	676													

**BUSINESS:** MGE Energy Inc. is a holding company for Madison Gas and Electric, which provides electric service to approximately 141,000 customers in a 316-square-mile area of Dane County and gas service to 147,000 customers in 1,639 square miles in seven counties in Wisconsin. Electric revenue breakdown, '13: residential, 33%; commercial, 52%; industrial, 5%; public authorities and other, 10%. Generating sources, '13: coal, 54%; purchased power, 37%; natural gas and other, 9%. Fuel costs: 21% of revenues. '13 reported depreciation rate: 3.3%. Has 695 employees. Chairman, President & CEO: Gary J. Wolter. Incorporated: Wisconsin. Address: 133 South Blair St., Madison, WI 53788. Telephone: 608-252-7000. Internet: www.mgeenergy.com.

**Shares of MGE Energy have traded higher in recent months.** This occurred despite lackluster results in the recent interim. Revenues and share earnings declined modestly for the third quarter, due to cooler-than-normal temperatures. A moderate decrease in electric utility revenues was partly offset by solid growth in gas utility revenues. Operating costs declined somewhat, as well, but so did other income. We look for unimpressive performance for the December quarter, as well. Still, revenues and share earnings will probably advance at a nice pace for full-year 2014, given the strong performance achieved in the first quarter.

**We expect a rate case decision shortly.** Madison Gas and Electric originally filed an application with the Public Service Commission of Wisconsin in April, requesting a 2.8% increase to electric rates and a 2.3% decrease to gas rates. The company cited costs associated with the construction of emission-reduction equipment and improvements to the state's electric transmission system as reasons for the proposed electric rate increase. Since then, updates have been made to reflect greater fuel and purchased power costs, lower transmission expense, and higher pension and post-retirement costs. Including the revisions would adjust the electric rate increase requested to 4.3%, and the gas rate decrease sought to 1.4%.

**We expect a measure of improvement in 2015.** The company's utility operations will probably further gain from favorable demographics. A healthy local economy ought to drive population growth and demand for power in and around Madison, Wisconsin. Efforts to control operating expenses should support the bottom line.

**Conservative accounts may find something to like here.** The company has established a track record of stable operating results. Low exposure to economically sensitive industrial customers affords it greater earnings stability. Also, leverage appears quite manageable. Thus, MGE earns high marks for Safety, Financial Strength, Price Stability, and Earnings Predictability. But the dividend yield does not stand out for a utility, and total return potential is nothing to write home about. Moreover, the stock is untimely.

*Michael Napoli, CFA* December 19, 2014

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	164.6	117.3	133.6	130.9	546.4
2012	149.3	117.2	137.8	137.0	541.3
2013	167.2	128.3	140.1	155.3	590.9
2014	210.2	128.8	135.1	150.9	625
2015	215	135	145	155	650

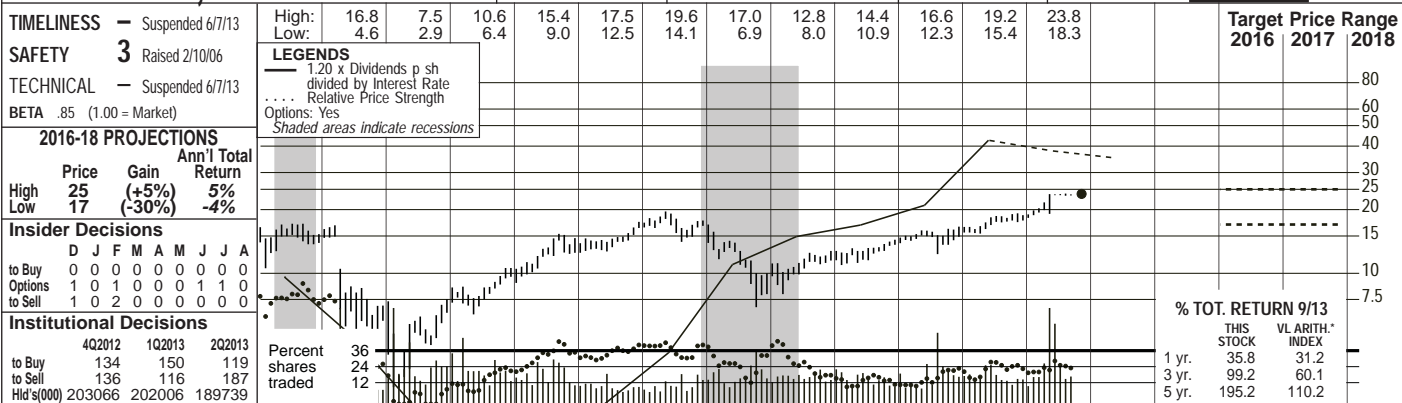
(A) Diluted earnings. Next earnings report due late February/early March. (B) Dividends historically paid in mid-March, June, September, and December. (C) Dvd. reinvestment plan available. (D) In millions, adjusted for split... (E) Includes regulatory assets. In 2013: \$113.5 mill., \$327 per share.

Company's Financial Strength	A
Stock's Price Stability	100
Price Growth Persistence	65
Earnings Predictability	95



# NV ENERGY, INC. NYSE-NVE

RECENT PRICE **23.74** P/E RATIO **18.1** (Trailing: 17.3; Median: 17.0) RELATIVE P/E RATIO **0.97** DIV'D YLD **3.4%** VALUE LINE



1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	© VALUE LINE PUB. LLC	16-18
15.86	17.04	16.69	29.75	44.94	29.28	23.79	24.04	15.09	15.18	15.41	15.06	15.27	13.94	12.47	12.67	12.70	13.15	Revenues per sh	14.50
3.04	3.12	2.10	1.45	1.94	d1.27	2.75	4.65	2.42	2.89	2.91	2.02	3.45	3.48	2.91	3.67	3.70	3.95	"Cash Flow" per sh	4.50
1.65	1.64	.83	d.63	.34	d3.00	d1.15	.40	.44	1.14	.89	.89	.78	.96	.69	1.35	1.30	1.40	Earnings per sh <sup>A</sup>	1.65
1.60	1.45	1.17	1.00	.40	.20	--	--	--	--	.16	.34	.41	.45	.49	.64	.76	.82	Div'd Decl'd per sh <sup>B</sup>	.95
4.41	6.31	3.95	4.58	3.28	3.91	3.19	3.68	3.42	4.46	5.12	4.54	3.69	2.79	2.68	2.16	2.20	1.85	Cap'l Spending per sh	2.00
16.54	16.86	18.83	17.33	16.60	12.99	12.24	12.76	10.26	11.86	12.82	13.36	13.73	14.24	14.43	15.13	15.65	16.25	Book Value per sh <sup>C</sup>	18.25
50.40	51.27	78.43	78.48	102.11	102.18	117.24	117.47	200.79	221.03	233.74	234.32	234.83	235.32	236.00	235.08	236.00	236.00	Common Shs Outst'g <sup>D</sup>	236.00
12.9	15.2	25.7	--	NMF	--	--	20.9	27.5	12.6	19.1	13.3	13.9	13.2	21.7	12.8	12.8	12.8	Avg Ann'l P/E Ratio	13.0
.74	.79	1.46	--	NMF	--	--	1.10	1.46	.68	1.01	.80	.93	.84	1.36	.82	1.36	1.36	Relative P/E Ratio	.85
7.5%	5.8%	5.5%	6.5%	2.7%	2.2%	--	--	--	--	.9%	2.9%	3.8%	3.6%	3.3%	3.7%	3.7%	3.7%	Avg Ann'l Div'd Yield	4.5%

**CAPITAL STRUCTURE as of 6/30/13**  
**Total Debt** \$5023.8 mill. **Due in 5 Yrs** \$1601.9 mill.  
**LT Debt** \$4543.7 mill. **LT Interest** \$264.0 mill.  
 Incl. \$44.3 mill. capitalized leases.  
 (LT interest earned: 2.7x)

**Leases, Uncapitalized** Annual rentals \$17.4 mill.  
**Pension Assets-12/12** \$841.5 mill.  
**Oblig.** \$935.5 mill.

**Pfd Stock** None

**Common Stock** 235,580,598 shs.  
 as of 7/31/13  
**MARKET CAP: \$5.6 billion (Large Cap)**

**ELECTRIC OPERATING STATISTICS**

	2010	2011	2012
% Change Retail Sales (KWH)	-1.4	-1.9	+3.6
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	NA	NA	NA
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	7215	7052	7437
Annual Load Factor (%) <sup>F</sup>	43.0	44.7	44.2
% Change Customers (yr-end)	+3	-2.8	+9

**ANNUAL RATES** Past 10 Yrs. 5 Yrs. Est'd '10-'12 of change (per sh)

	Past 10 Yrs.	5 Yrs.	Est'd '10-'12
Revenues	-9.5%	-3.0%	2.0%
"Cash Flow"	17.0%	4.0%	5.0%
Earnings	--	4.0%	8.5%
Dividends	--	--	10.0%
Book Value	-5%	4.5%	4.0%

**QUARTERLY REVENUES (\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	714.5	782.7	1128.0	655.0	3280.2
2011	641.0	674.9	1017.8	609.6	2943.3
2012	611.4	740.7	1026.5	600.6	2979.2
2013	584.2	731.6	1050	634.2	3000
2014	625	750	1075	650	3100

**EARNINGS PER SHARE <sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	d.01	.16	.75	.06	.96
2011	.01	.05	.73	d.11	.69
2012	.05	.29	.94	.07	1.35
2013	.09	.27	.89	.05	1.30
2014	.10	.30	.92	.08	1.40

**QUARTERLY DIVIDENDS PAID <sup>B</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2009	.10	.10	.10	.11	.41
2010	.11	.11	.11	.12	.45
2011	.12	.12	.12	.13	.49
2012	.13	.17	.17	.17	.64
2013	.19	.19	.19		

**BUSINESS:** NV Energy, Inc. (formerly Sierra Pacific Resources) is a holding company formed through the 7/99 merger of Sierra Pacific (now NV Energy North) and Nevada Power (now NV Energy South). Sells electricity in west central & southern Nevada & eastern California; provides gas to Reno & Sparks, NV & environs. Customers: 1.2 mill. elec., 153,000 gas. Elec. rev. breakdown: res'l, 45%; comm'l, 25%; ind'l, 27%; other, 3%. Generating sources: gas, 59%; coal, 10%; purchased, 31%. Fuel costs: 38% of revs. '12 reported deprec. rates: South, 3.2%; North, 2.9%. Has 2,700 employees. Chairman: Philip G. Satre. President & CEO: Michael W. Yackira. Inc.: NV. Address: 6226 West Sahara Ave., Las Vegas, NV 89146. Tel.: 702-402-5000. Internet: www.nvenergy.com.

**Shareholders of NV Energy have approved the takeover of the company by MidAmerican Energy.** MidAmerican, a subsidiary of Berkshire Hathaway, has agreed to pay \$23.75 in cash for each share of NV Energy. The deal still requires the approval of the Public Utilities Commission of Nevada (PUCN) and the Federal Energy Regulatory Commission. The companies are targeting the first quarter of 2014 for completion of the transaction. Due to the buyout agreement, the Timeliness rank of NV Energy stock remains suspended.

**We continue to advise NV Energy stockholders to sell their shares on the open market.** The offer is generous, at 18 times earnings. The recent price of the stock is just slightly below the takeover price, leaving very little upside potential for stockholders. Accordingly, by selling their stock now, NV Energy holders can avoid downside risk in case the deal falls through. So far, the agreement has not generated much controversy, but an unfavorable regulatory outcome cannot be ruled out.

**NV Energy North has revised its rate**

**filings.** This case was required by state regulatory law. The utility is now seeking an electric rate decrease of \$4.7 million (0.7%) and a gas tariff hike of \$6.0 million (6.7%). (The electric request is based on a reallocation of debt between the electric and gas businesses and a reduction in operating and maintenance costs.) NV Energy filed for returns on equity of 10.4% for electricity and 10.35% for gas, based on a common-equity ratio of 47%. An order is expected in December, with new rates taking effect at the start of 2014.

**NV Energy is asking the PUCN for approval to combine its two utilities into one.** The company is building a transmission line to connect NV Energy North and NV Energy South, which would enable it to operate the utilities as one entity. A ruling is expected in March of 2014.

**We estimate that earnings will decline a bit this year.** Weather patterns were favorable in 2012, and NV Energy is incurring costs related to the pending takeover. These reduced profits by \$0.04 a share in the second quarter. We figure that earnings will exceed the 2012 level in 2014.

*Paul E. Debbas, CFA November 1, 2013*

(A) Diluted EPS. Excl. gains (losses) from disc. ops.: '00, 8¢; '01, 31¢; '03, (5¢); '04, (3¢); non-rec. gain (loss): '04, (21¢); '06, 20¢. '11 EPS don't add due to rounding. Next earnings report due late Feb. (B) Div'd reinstated 7/07. Div'ds historically paid mid-Mar., June, Sept., & Dec. (C) Div'd reinv. plan avail. (D) Incl. intang. In '12: \$6.77/sh. (E) In mill. (F) Rate base: Net orig. cost. Rate allowed on com. eq. for NV Energy North in '08: 10.6%; NV Energy South in '12: 10%; earned on avg. com. eq., '12: 9.2%. Reg. Climate: Avg. (F) NV Energy South only.

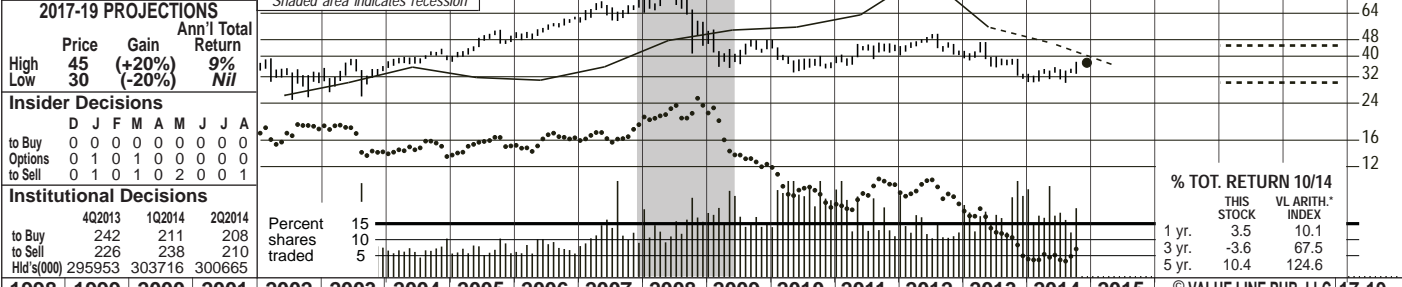
**Company's Financial Strength** B+  
**Stock's Price Stability** 90  
**Price Growth Persistence** 90  
**Earnings Predictability** 60

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TIMELINESS	3 Lowered 9/5/14	High: 38.9	43.4	53.4	61.7	75.0	84.0	53.6	47.8	46.5	51.1	46.8	37.7	Target Price Range	2017	2018	2019
SAFETY	3 Lowered 2/22/13	Low: 25.8	35.2	37.7	47.8	57.8	41.2	35.3	33.6	36.1	40.4	31.3	30.0				
TECHNICAL	3 Lowered 10/17/14	LEGENDS 0.80 x Dividends p sh divided by Interest Rate ... Relative Price Strength Options: Yes Shaded area indicates recession															
BETA	.70 (1.00 = Market)																



Insider Decisions	D J F M A M J J A																		% TOT. RETURN 10/14	THIS STOCK	VL ARITH. INDEX	
to Buy	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1 yr.	3.5	10.1
Options	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3 yr.	-3.6	67.5
to Sell	0	1	0	1	0	2	0	0	0	1										5 yr.	10.4	124.6

1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	Revenues per sh	39.00
24.72	27.19	31.31	26.88	40.83	37.31	37.76	36.35	36.03	42.00	44.70	41.70	43.76	38.87	36.57	35.60	<b>36.10</b>	<b>36.60</b>	“Cash Flow” per sh	6.75
5.33	6.89	7.28	5.48	6.45	4.79	7.60	7.55	7.22	8.34	9.04	8.80	8.50	5.75	6.05	6.30	<b>6.25</b>	<b>6.25</b>	Earnings per sh <sup>A</sup>	3.00
1.95	2.50	2.69	2.84	2.54	1.47	2.77	2.84	3.82	4.22	4.38	3.32	3.25	1.88	2.13	2.97	<b>2.10</b>	<b>2.75</b>	Div'd Decl'd per sh <sup>B</sup>	1.60
1.50	1.50	1.50	1.50	1.50	1.50	1.91	1.71	1.85	2.05	2.20	2.20	2.20	2.20	2.20	1.65	<b>1.44</b>	<b>1.44</b>	Cap'l Spending per sh	7.25
2.75	2.69	2.74	2.86	3.35	2.60	2.57	3.66	4.12	5.36	9.47	7.23	6.44	5.45	7.09	6.90	<b>8.60</b>	<b>6.95</b>	Book Value per sh <sup>C</sup>	36.25
18.77	19.63	20.72	24.86	23.92	25.13	26.04	27.86	28.30	29.45	27.17	28.08	28.03	31.75	31.29	30.32	<b>31.05</b>	<b>32.35</b>	Common Shs Outst'g <sup>D</sup>	431.00
237.07	232.45	224.53	297.64	297.64	329.84	329.84	329.84	319.21	304.84	304.84	304.84	304.84	418.22	418.22	418.63	<b>421.00</b>	<b>423.50</b>	Avg Ann'l P/E Ratio	12.5
15.4	11.3	9.2	10.9	13.0	22.5	14.1	16.1	14.2	15.6	15.6	13.0	11.7	22.4	21.1	13.1	Bold figures are Value Line estimates		Relative P/E Ratio	.80
.80	.64	.60	.56	.71	1.28	.74	.86	.77	.83	.94	.87	.74	1.41	1.34	.74			Avg Ann'l Div'd Yield	4.3%
5.0%	5.3%	6.1%	4.8%	4.6%	4.5%	4.9%	3.7%	3.4%	3.1%	3.2%	5.1%	5.8%	5.2%	4.9%	4.3%				

**CAPITAL STRUCTURE as of 6/30/14**  
 Total Debt \$21754 mill. Due in 5 Yrs \$9577 mill.  
 LT Debt \$18415 mill. LT Interest \$965 mill.  
 Incl. \$154 mill. capitalized leases.  
 (LT interest earned: 2.6x)

**Leases, Uncapitalized** Annual rentals \$202 mill.  
**Pension Assets-12/13** \$6171 mill.

**Pfd Stock** None

**Common Stock** 420,344,546 shs. as of 7/31/14  
**MARKET CAP: \$16 billion (Large Cap)**

**BUSINESS:** FirstEnergy Corp. is a holding company for Ohio Edison, Pennsylvania Power, Cleveland Electric, Toledo Edison, Metropolitan Edison, Penelec, Jersey Central Power & Light, West Penn Power, Potomac Edison, & Mon Power. Provides electric service to over 6 million customers in OH, PA, NJ, WV, MD, & NY. Acq'd Allegheny Energy 2/11. Electric revenue breakdown by customer class not available. Generating sources: coal, 44%; nuclear, 26%; purchased, 30%. Fuel costs: 43% of revs. '13 reported deprec. rate: 2.6%. Has 15,800 employees. Chairman: George M. Smart. President & CEO: Anthony J. Alexander. COO: Richard R. Grigg. Inc.: OH. Address: 76 South Main Street, Akron, OH 44308-1890. Tel.: 800-736-3402. Internet: www.firstenergycorp.com.

ELECTRIC OPERATING STATISTICS			
	2011	2012	2013
% Change Retail Sales (KWH)	+1	+3.5	+9
Avg. Indust. Use (MWH)	NMF	NMF	NMF
Avg. Indust. Revs. per KWH (c)	NA	NA	NA
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	NA	NA	NA

**FirstEnergy is active in the regulatory arena.** Indeed, the company has about six million customers in five states, plus a large electric transmission system. Jersey Central Power & Light is seeking a \$9.1 million rate increase, based on an 11% return on equity. The utility expects a rate order in the first quarter of 2015. FirstEnergy's four utilities in Pennsylvania filed for tariff hikes totaling \$415.7 million, based on a 10.9% ROE. Orders are expected in May. The company's utilities in West Virginia reached a regulatory settlement that, if approved, would raise rates by \$63 million on February 25th. In Ohio, FirstEnergy proposed a three-year extension of its rate stabilization plan that is similar to the current one, which expires on May 31, 2016. As for transmission, FirstEnergy asked the Federal Energy Regulatory Commission to regulate operations that aren't held within one of its utilities through a forward-looking rate mechanism, effective at the start of 2015. Its allowed ROE on transmission would be 12.38%, which is attractive. All told, the company expects to spend \$4.2 billion on transmission from 2014 through 2017.

**The focus on regulated businesses is a significant switch from a few years ago.** Then, the company's main area of focus was its nonutility operations: merchant generation and retail energy services. However, declining margins in each of these businesses hurt FirstEnergy's profitability to the point where its board of directors cut the dividend, effective with the payment in the first quarter of 2014. The company is still in these businesses, but is shedding energy services customers that are small and weather-sensitive. In addition, the future of a large coal-fired station is in question after its bids in a recent auction were unsuccessful. Still, we expect the competitive operations to contribute to FirstEnergy's profit growth in 2015, and management expects them to generate cash in the next few years. Proposed changes in the PJM power pool would benefit FirstEnergy by raising capacity prices to owners of generating assets. **FirstEnergy stock has a dividend yield that is slightly above the utility norm.** Like most utility stocks, 3- to 5-year total return potential is low.  
*Paul E. Debbas, CFA November 21, 2014*

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	3576	4060	4719	3903	16258
2012	3986	3757	4051	3500	15294
2013	3724	3512	4020	3647	14903
2014	4189	3496	3888	<b>3627</b>	<b>15200</b>
2015	<b>4050</b>	<b>3750</b>	<b>4000</b>	<b>3700</b>	<b>15500</b>

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.15	.48	1.27	d.09	1.88
2012	.78	.52	1.05	d.23	2.13
2013	.51	.47	.88	1.11	2.97
2014	.34	.27	.79	.70	<b>2.10</b>
2015	<b>.65</b>	<b>.50</b>	<b>.85</b>	<b>.75</b>	<b>2.75</b>

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2010	.55	.55	.55	.55	2.20
2011	.55	.55	.55	.55	2.20
2012	.55	.55	.55	.55	2.20
2013	.55	.55	.55	.55	2.20
2014	.36	.36	.36		

(A) Dil. EPS. Excl. nonrec. gain (losses): '05, (28c); '09, (3c); '10, (68c); '11, 33c; '12, (29c); '13, (20.07); '14, (17c); gains from disc. ops.: '05, 5c; '13, 4c; '14, 20c. '11-'12 EPS don't add due to rounding or chng. in shs. Next eggs due late Feb. (B) Div'ds paid early Mar., June, Sep. & Dec. 5 div'ds decl. in '04, 3 in '13. ■ Div'd reinv. avail. (C) Incl. intang.: In '13: \$19.76/sh. (D) In mill. (E) Rate base: Depr. orig. cost. Rates all'd on com. eq.: 9.75%-12.9%; earned on avg. com. eq.: '13: 9.3%. Reg. Climate: OH Above Avg.; PA, NJ Avg.; MD, WV Below Avg.

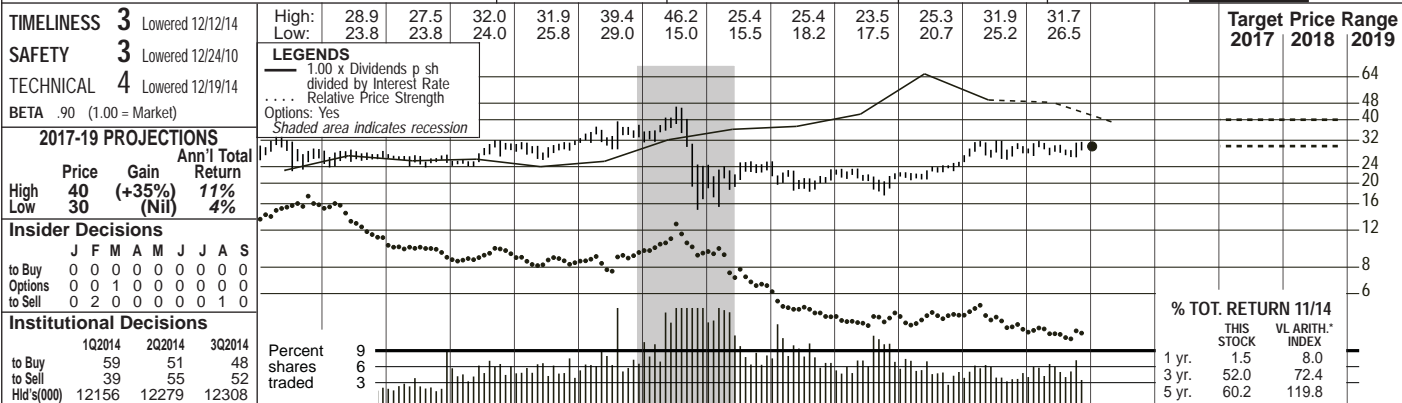
Company's Financial Strength	B+
Stock's Price Stability	90
Price Growth Persistence	25
Earnings Predictability	65

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# OTTER TAIL CORP. NDQ-OTTR

RECENT PRICE **29.90** P/E RATIO **17.0** (Trailing: 18.2 Median: 23.0) RELATIVE P/E RATIO **0.92** DIV'D YLD **4.1%** VALUE LINE



Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
Price	18.14	19.48	23.45	26.53	27.75	29.28	30.45	35.59	37.43	41.50	37.06	29.03	31.08	29.86	23.76	24.63	<b>25.95</b>	<b>26.30</b>	Revenues per sh	<b>32.50</b>
Gain	2.75	2.91	3.21	3.40	3.44	3.30	2.88	3.35	3.39	3.55	2.81	2.76	2.60	2.36	2.71	3.03	<b>3.40</b>	<b>3.70</b>	"Cash Flow" per sh	<b>4.75</b>
Div'd	1.29	1.45	1.60	1.68	1.79	1.51	1.50	1.78	1.69	1.78	1.09	.71	.38	.45	1.05	1.37	<b>1.75</b>	<b>1.85</b>	Earnings per sh <sup>A</sup>	<b>2.30</b>
Yield	.96	.99	1.02	1.04	1.06	1.08	1.10	1.12	1.15	1.17	1.19	1.19	1.19	1.19	1.19	1.19	<b>1.21</b>	<b>1.23</b>	Div'd Decl'd per sh <sup>B</sup>	<b>1.30</b>
Cap'l Spndg	1.23	1.37	1.85	2.17	2.95	1.97	1.72	2.04	2.35	5.43	7.51	4.95	2.38	2.04	3.20	4.53	<b>4.45</b>	<b>4.45</b>	Cap'l Spending per sh	<b>4.75</b>
Book Value	9.47	10.30	10.87	11.33	12.25	12.98	14.81	15.80	16.67	17.55	19.14	18.78	17.57	15.83	14.43	14.74	<b>15.55</b>	<b>16.05</b>	Book Value per sh <sup>C</sup>	<b>18.15</b>
Common Shs	23.76	23.85	23.85	24.65	25.59	25.72	28.98	29.40	29.52	29.85	35.38	35.81	36.00	36.10	36.17	36.27	<b>37.00</b>	<b>38.00</b>	Common Shs Outst'g <sup>D</sup>	<b>40.00</b>
P/E Ratio	14.4	13.9	13.5	16.4	16.0	17.8	17.3	15.4	17.3	19.0	30.1	31.2	55.1	47.5	21.7	21.1	<b>15.0</b>	<b>15.0</b>	Avg Ann'l P/E Ratio	<b>15.0</b>
Relative P/E	.75	.79	.88	.84	.87	1.01	.91	.82	.93	1.01	1.81	2.08	3.51	2.98	1.38	1.19	<b>1.38</b>	<b>1.19</b>	Relative P/E Ratio	<b>.95</b>
Div'd Yield	5.2%	4.9%	4.7%	3.8%	3.7%	4.0%	4.2%	4.1%	3.9%	3.5%	3.6%	5.4%	5.7%	5.6%	5.2%	4.1%	<b>4.1%</b>	<b>4.1%</b>	Avg Ann'l Div'd Yield	<b>3.8%</b>

Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
Total Debt	882.3	1046.4	1105.0	1238.9	1311.2	1039.5	1119.1	1077.9	859.2	893.3	<b>960</b>	<b>1000</b>	Revenues (\$mill)	<b>1300</b>						
LT Debt	40.0	52.9	50.8	54.0	35.1	26.0	13.6	16.4	39.0	50.2	<b>65.0</b>	<b>70.0</b>	Net Profit (\$mill)	<b>90.0</b>						
Leases	29.8%	34.6%	34.8%	34.1%	30.0%	--	--	14.5%	5.2%	21.3%	<b>25.0%</b>	<b>25.0%</b>	Income Tax Rate	<b>25.0%</b>						
Pension Assets	2.4%	1.7%	1.9%	4.2%	6.1%	4.0%	6%	3.8%	1.7%	3.6%	<b>3.0%</b>	<b>4.0%</b>	AFUDC % to Net Profit	<b>5.0%</b>						
Common Stock	37.1%	35.0%	33.5%	38.9%	32.9%	38.8%	40.2%	44.6%	44.0%	42.1%	<b>47.5%</b>	<b>48.5%</b>	Long-Term Debt Ratio	<b>49.0%</b>						
MARKET CAP	60.7%	62.9%	64.5%	59.4%	65.6%	59.8%	58.4%	54.0%	54.4%	57.9%	<b>52.5%</b>	<b>51.5%</b>	Common Equity Ratio	<b>51.0%</b>						
Electric Operating	706.5	738.2	763.0	882.1	1032.5	1124.4	1083.3	1058.9	959.2	924.4	<b>1100</b>	<b>1185</b>	Total Capital (\$mill)	<b>1425</b>						
Fixed Charge Cov.	682.1	697.1	718.6	854.0	1037.6	1098.6	1108.7	1077.5	1049.5	1167.0	<b>1275</b>	<b>1350</b>	Net Plant (\$mill)	<b>1600</b>						
Annual Rates	6.8%	8.3%	7.7%	7.2%	4.3%	3.4%	2.7%	3.2%	5.7%	6.6%	<b>7.0%</b>	<b>7.0%</b>	Return on Total Cap'l	<b>7.5%</b>						
of change	9.0%	11.0%	10.0%	10.0%	5.1%	3.8%	2.1%	2.8%	7.3%	9.4%	<b>11.5%</b>	<b>11.5%</b>	Return on Shr. Equity <sup>E</sup>	<b>12.5%</b>						
Revenues	9.1%	11.2%	10.2%	10.2%	5.1%	3.8%	2.0%	2.7%	7.3%	9.4%	<b>11.5%</b>	<b>11.5%</b>	Return on Com Equity	<b>12.5%</b>						
"Cash Flow"	2.5%	4.2%	3.3%	3.5%	NMF	NMF	NMF	NMF	NMF	1.2%	<b>3.5%</b>	<b>3.5%</b>	Retained to Com Eq	<b>5.0%</b>						
Earnings	73%	63%	68%	66%	108%	NMF	NMF	NMF	113%	87%	<b>70%</b>	<b>68%</b>	All Div'ds to Net Prof	<b>59%</b>						
Dividends	1.5%	.5%	1.5%																	
Book Value	3.5%	-1.0%	3.0%																	

**BUSINESS:** Otter Tail Corporation is the parent of Otter Tail Power Company, which supplies electricity to over 130,000 customers in Minnesota (48% of retail elec. revs.), North Dakota (43%), and South Dakota (9%). Electric rev. breakdown: '13: residential, 33%; commercial & farms, 37%; industrial, 23%; other, 7%. Fuel costs: 13.8% of revenues. Also has operations in manufacturing, construction, and plastics. 2013 depr. rate: 3.2%. Has 2,336 employees. Off. and dir. own 1.4% of common stock; Cascade Investment, LLC, 9.5%; Vanguard Group, Inc., 6.5%; BlackRock, Inc., 5.7% (2/14 Proxy). CEO: Edward McIntyre. Inc.: MN. Address: 215 South Cascade St., P.O. Box 496, Fergus Falls, Minnesota 56538-0496. Telephone: 866-410-8780. Internet: www.ottertail.com.

**Shares of Otter Tail have traded somewhat higher over the past three months.** The company reported solid performance for the third quarter. The electric line benefited from higher net cost recovery rider revenue, an increase in fuel clause adjustment revenue, and greater sales to pipeline customers. This was partly offset by the impact of milder weather and lower wholesale electric revenue. Meanwhile, the Manufacturing unit's BTD subsidiary reported higher sales to customers in recreational, lawn and garden, and energy-related end markets. Elsewhere, the Plastics line benefited from an increase in demand for polyvinyl chloride (PVC) pipe. The top line declined in the Construction segment, though earnings improved on higher margins. Overall, revenues and share earnings advanced moderately, on a year-over-year basis. We expect favorable comparisons for the fourth quarter, and healthy growth for the company for full-year 2014.

**Revenues and earnings will probably continue to advance from 2015 onward.** The Electric segment should be able to further capitalize on a healthy operating climate in the coming quarters. This line will likely continue to experience growth in retail kilowatt-hour sales and rider recovery revenue going forward. Meanwhile, good performance ought to continue at the Manufacturing unit's BTD operation, though this will likely be partly offset by less favorable results at subsidiary T.O. Plastics. Elsewhere, the Construction business ought to gain from demand for electric transmission and distribution work, more-selective bidding on projects, and improved cost control processes. In addition, the Plastics segment should further benefit from healthy customer demand for PVC pipe. However, earnings here could well remain soft, as greater resin costs may not be fully recovered through increased pipe prices.

**This stock is ranked to track the broader equity market for the coming six to 12 months.** Looking further out, this issue is not a standout for long-term appreciation potential, from the recent quotation. Nevertheless, income-oriented investors may find the healthy dividend yield attractive.

*Michael Napoli, CFA* December 19, 2014

(A) Diluted earnings. Excl. nonrecurring gains (losses): '98, 7c; '99, 34c; '10, (44c); '11, 26c; '13, 2c; gains (losses) from discount operations: '04, 8c; '05, 33c; '06, 1c; '11, (\$1.11); '12, (\$1.22). Earnings may not sum due to rounding. Next earnings report due in February.	(B) Div'ds historically paid in early March, June, Sept., and Dec. ■ Div'd reinvestment plan avail. (C) Incl. intangibles. In '13: \$52.3 mill., \$1.44/sh. (D) In mill. (E) Regulatory Climate: MN, ND, Average; SD, Above Average.	Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability	B+ 85 20 50
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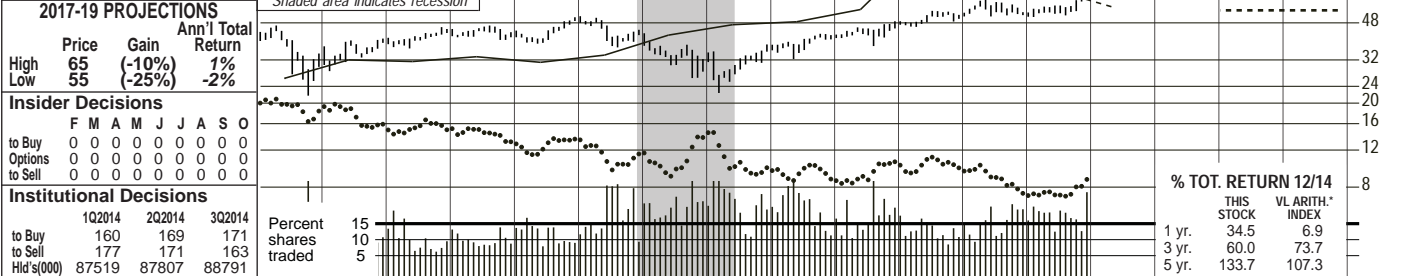




# PINNACLE WEST NYSE-PNW

RECENT PRICE **71.96** P/E RATIO **18.8** (Trailing: 19.2; Median: 15.0) RELATIVE P/E RATIO **1.02** DIV'D YLD **3.4%** VALUE LINE

TIMELINESS <b>3</b> Lowered 10/10/14	High: 40.5	45.8	46.7	51.0	51.7	42.9	38.0	42.7	48.9	54.7	61.9	71.1							Target Price Range								
SAFETY <b>1</b> Raised 5/3/13	Low: 28.3	36.3	39.8	38.3	36.8	26.3	22.3	32.3	37.3	45.9	51.5	51.2							2017 2018 2019								
TECHNICAL <b>3</b> Raised 12/12/14	<p>LEGENDS            0.74 x Dividends p sh divided by Interest Rate            Relative Price Strength            Options: Yes            Shaded area indicates recession</p>																										
BETA .70 (1.00 = Market)	<p>2017-19 PROJECTIONS</p> <table border="1"> <tr> <td>Price</td> <td>Gain</td> <td>Ann'l Total Return</td> </tr> <tr> <td>High <b>65</b></td> <td><b>(-10%)</b></td> <td><b>1%</b></td> </tr> <tr> <td>Low <b>55</b></td> <td><b>(-25%)</b></td> <td><b>-2%</b></td> </tr> </table>																		Price	Gain	Ann'l Total Return	High <b>65</b>	<b>(-10%)</b>	<b>1%</b>	Low <b>55</b>	<b>(-25%)</b>	<b>-2%</b>
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<p>Insider Decisions</p> <table border="1"> <tr> <td></td> <td>F</td> <td>M</td> <td>A</td> <td>M</td> <td>J</td> <td>A</td> <td>S</td> <td>O</td> </tr> <tr> <td>to Buy</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> </tr> <tr> <td>Options</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> </tr> <tr> <td>to Sell</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> </tr> </table>																		F	M	A	M	J	A	S	O	to Buy	0	0	0	0	0	0	0	0	Options	0	0	0	0	0	0	0	0	to Sell	0	0	0	0	0	0	0	0	<p>Institutional Decisions</p> <table border="1"> <tr> <td></td> <td>12/2014</td> <td>2/2014</td> <td>3/2014</td> </tr> <tr> <td>to Buy</td> <td>160</td> <td>169</td> <td>171</td> </tr> <tr> <td>to Sell</td> <td>177</td> <td>171</td> <td>163</td> </tr> <tr> <td>Hlds(000)</td> <td>87519</td> <td>87807</td> <td>88791</td> </tr> </table>			12/2014	2/2014	3/2014	to Buy	160	169	171	to Sell	177	171	163	Hlds(000)	87519	87807	88791	<p>Percent shares traded</p> <table border="1"> <tr> <td></td> <td>15</td> <td>10</td> <td>5</td> </tr> </table>			15	10	5	<p>% TOT. RETURN 12/14</p> <table border="1"> <tr> <td></td> <td>THIS STOCK</td> <td>VL ARITH. INDEX</td> </tr> <tr> <td>1 yr.</td> <td>34.5</td> <td>6.9</td> </tr> <tr> <td>3 yr.</td> <td>60.0</td> <td>73.7</td> </tr> <tr> <td>5 yr.</td> <td>133.7</td> <td>107.3</td> </tr> </table>			THIS STOCK	VL ARITH. INDEX	1 yr.	34.5	6.9	3 yr.	60.0	73.7	5 yr.	133.7	107.3
	F	M	A	M	J	A	S	O																																																																																		
to Buy	0	0	0	0	0	0	0	0																																																																																		
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<p>1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015</p>																	<p>© VALUE LINE PUB. LLC 17-19</p>																																																																									

25.12	28.57	43.50	53.66	28.90	30.87	31.59	30.16	34.03	35.07	33.37	32.50	30.01	29.67	30.09	31.35	<b>31.40</b>	<b>32.35</b>	Revenues per sh	<b>35.25</b>
7.34	7.73	7.99	8.72	7.01	7.33	6.93	5.76	9.70	9.29	8.13	8.08	6.85	7.52	7.92	8.15	<b>8.35</b>	<b>8.75</b>	"Cash Flow" per sh	<b>9.75</b>
2.85	3.18	3.35	3.68	2.53	2.52	2.58	2.24	3.17	2.96	2.12	2.26	3.08	2.99	3.50	3.66	<b>3.70</b>	<b>3.85</b>	Earnings per sh <sup>A</sup>	<b>4.25</b>
1.23	1.33	1.43	1.53	1.63	1.73	1.83	1.93	2.03	2.10	2.10	2.10	2.10	2.10	2.67	2.23	<b>2.33</b>	<b>2.44</b>	Div'd Decl'd per sh <sup>B</sup>	<b>2.80</b>
3.76	4.05	7.76	12.27	9.81	7.60	5.86	6.39	7.59	9.37	9.46	7.64	7.03	8.26	8.24	9.36	<b>9.10</b>	<b>9.55</b>	Cap'l Spending per sh	<b>9.25</b>
25.50	26.00	28.09	29.46	29.44	31.00	32.14	34.57	34.48	35.15	34.16	32.69	33.86	34.98	36.20	38.07	<b>39.45</b>	<b>40.85</b>	Book Value per sh <sup>C</sup>	<b>45.50</b>
84.83	84.83	84.83	84.83	91.26	91.29	91.79	99.08	99.96	100.49	100.89	101.43	108.77	109.25	109.74	110.18	<b>110.75</b>	<b>111.25</b>	Common Shs Outst'g <sup>D</sup>	<b>117.50</b>
15.2	11.9	11.3	12.0	14.4	14.0	15.8	19.2	13.7	14.9	16.1	13.7	12.6	14.6	14.3	15.3	<b>15.4</b>	<b>15.4</b>	Avg Ann'l P/E Ratio	<b>13.5</b>
.79	.68	.73	.61	.79	.80	.83	1.02	.74	.79	.97	.91	.80	.92	.91	.86	<b>.80</b>	<b>.80</b>	Relative P/E Ratio	<b>.85</b>
2.8%	3.5%	3.8%	3.5%	4.5%	4.9%	4.5%	4.5%	4.7%	4.8%	6.2%	6.8%	5.4%	4.8%	5.3%	4.0%	<b>4.1%</b>	<b>4.1%</b>	Avg Ann'l Div'd Yield	<b>4.8%</b>

<p>CAPITAL STRUCTURE as of 9/30/14</p> <p>Total Debt \$3525.8 mill. Due in 5 Yrs \$1528.1 mill.</p> <p>LT Debt \$3037.8 mill. LT Interest \$159.6 mill.</p> <p>Incl. \$13.4 mill. Palo Verde sale leaseback lessor notes.</p> <p>(LT interest earned: 4.5x)</p> <p>Leases, Uncapitalized Annual rentals \$20.0 mill.</p> <p>Pension Assets-12/13 \$2264.1 mill.</p> <p>Oblig. \$2646.5 mill.</p> <p>Pfd Stock None</p> <p>Common Stock 110,450,000 shs. as of 10/24/14</p> <p>MARKET CAP: \$7.9 billion (Large Cap)</p>																	<p>2899.7</p> <p>235.2</p> <p>35.4%</p> <p>6.9%</p> <p>46.7%</p> <p>53.3%</p> <p>5535.2</p> <p>7535.5</p> <p>5.6%</p> <p>8.0%</p> <p>8.0%</p> <p>2.3%</p> <p>71%</p>		<p>2988.0</p> <p>223.2</p> <p>36.2%</p> <p>10.4%</p> <p>43.2%</p> <p>56.8%</p> <p>6033.4</p> <p>7577.1</p> <p>6.2%</p> <p>6.5%</p> <p>6.5%</p> <p>1.0%</p> <p>85%</p>		<p>3401.7</p> <p>317.1</p> <p>33.0%</p> <p>11.1%</p> <p>48.4%</p> <p>51.6%</p> <p>6678.7</p> <p>7881.9</p> <p>6.2%</p> <p>9.2%</p> <p>9.2%</p> <p>3.4%</p> <p>63%</p>		<p>3523.6</p> <p>298.8</p> <p>33.6%</p> <p>14.8%</p> <p>47.0%</p> <p>53.0%</p> <p>6658.7</p> <p>8436.4</p> <p>5.9%</p> <p>8.5%</p> <p>8.5%</p> <p>2.5%</p> <p>70%</p>		<p>3367.1</p> <p>213.6</p> <p>23.4%</p> <p>17.5%</p> <p>50.4%</p> <p>49.6%</p> <p>6477.6</p> <p>8916.7</p> <p>4.7%</p> <p>6.2%</p> <p>6.2%</p> <p>.3%</p> <p>96%</p>		<p>3297.1</p> <p>229.2</p> <p>36.9%</p> <p>11.2%</p> <p>45.3%</p> <p>54.7%</p> <p>6686.6</p> <p>9257.8</p> <p>4.8%</p> <p>6.9%</p> <p>6.9%</p> <p>.7%</p> <p>89%</p>		<p>3263.6</p> <p>330.4</p> <p>31.9%</p> <p>11.7%</p> <p>44.1%</p> <p>54.7%</p> <p>6729.1</p> <p>9578.8</p> <p>6.5%</p> <p>9.0%</p> <p>9.0%</p> <p>3.1%</p> <p>66%</p>		<p>3241.4</p> <p>328.2</p> <p>34.0%</p> <p>12.8%</p> <p>44.1%</p> <p>55.9%</p> <p>6840.9</p> <p>9962.3</p> <p>6.4%</p> <p>8.6%</p> <p>8.6%</p> <p>2.8%</p> <p>68%</p>		<p>3301.8</p> <p>387.4</p> <p>36.2%</p> <p>9.7%</p> <p>44.6%</p> <p>55.4%</p> <p>7171.9</p> <p>10396</p> <p>6.8%</p> <p>9.8%</p> <p>9.8%</p> <p>4.1%</p> <p>58%</p>		<p>3454.6</p> <p>406.1</p> <p>34.4%</p> <p>10.0%</p> <p>42.0%</p> <p>60.0%</p> <p>6990.9</p> <p>11385</p> <p>7.1%</p> <p>9.7%</p> <p>9.7%</p> <p>4.1%</p> <p>58%</p>		<p><b>3475</b></p> <p><b>415</b></p> <p><b>34.0%</b></p> <p><b>10.0%</b></p> <p><b>46.5%</b></p> <p><b>58.0%</b></p> <p><b>7545</b></p> <p><b>11385</b></p> <p><b>6.5%</b></p> <p><b>9.5%</b></p> <p><b>9.5%</b></p> <p><b>3.5%</b></p> <p><b>62%</b></p>		<p><b>3600</b></p> <p><b>430</b></p> <p><b>35.0%</b></p> <p><b>9.0%</b></p> <p><b>46.5%</b></p> <p><b>53.5%</b></p> <p><b>8465</b></p> <p><b>11910</b></p> <p><b>7.1%</b></p> <p><b>9.5%</b></p> <p><b>9.5%</b></p> <p><b>3.5%</b></p> <p><b>63%</b></p>		<p>Revenues (\$mill)</p> <p>Net Profit (\$mill)</p> <p>Income Tax Rate</p> <p>AFUDC % to Net Profit</p> <p>Long-Term Debt Ratio</p> <p>Common Equity Ratio</p> <p>Total Capital (\$mill)</p> <p>Net Plant (\$mill)</p> <p>Return on Total Cap'l</p> <p>Return on Shr. Equity</p> <p>Return on Com Equity <sup>E</sup></p> <p>Retained to Com Eq</p> <p>All Div'ds to Net Prof</p>		<p><b>4150</b></p> <p><b>505</b></p> <p><b>35.0%</b></p> <p><b>8.0%</b></p> <p><b>41.0%</b></p> <p><b>59.0%</b></p> <p><b>9100</b></p> <p><b>13575</b></p> <p><b>6.5%</b></p> <p><b>9.5%</b></p> <p><b>9.5%</b></p> <p><b>3.5%</b></p> <p><b>65%</b></p>	
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**BUSINESS:** Pinnacle West Capital Corporation is a holding company for Arizona Public Service Company (APS), which supplies electricity to 1.1 million customers in most of Arizona, except about half of the Phoenix metro area, the Tucson metro area, and Mohave County in northwestern Arizona. Discontinued SunCor real estate subsidiary in '10. Electric revenue breakdown: residential, 49%; commercial, 39%; industrial, 5%; other, 7%. Generating sources: coal, 33%; nuclear, 27%; gas & other, 18%; purchased, 22%. Fuel costs: 32% of revenues. Has 6,400 employees. '13 reported deprec. rate: 3.0%. Chairman, President & CEO: Donald E. Brandt. Inc.: AZ. Address: 400 North Fifth St., P.O. Box 53999, Phoenix, AZ 85072-3999. Tel.: 602-250-1000. Internet: www.pinnaclewest.com.

**Pinnacle West's utility subsidiary received a rate increase that took effect at the start of the new year.** Arizona Public Service paid \$182 million for a 739-megawatt stake in Units 4 and 5 of the Four Corners coal-fired plant. (It retired Units 1, 2, and 3.) In order to place these assets into the rate base, the utility's tariffs were raised by \$57.1 million (2.0%). The increase was below the \$65.4 million that APS had sought.

**The utility will put forth a regulatory filing this year to address rate design.** Like many utilities, APS believes customers that have installed solar panels on their buildings are not paying for their use of the electric grid. The Arizona Corporation Commission (ACC) has opened a generic docket to address this matter. The ACC has two new members, but this isn't likely to slow the regulatory process.

**We estimate that earnings will increase 4% this year.** The aforementioned rate increase should help. APS also receives rate relief annually for certain kinds of capital spending, such as for transmission. Customer growth is improving as the state's economy recovers from

the real estate collapse that occurred several years ago. Our 2015 share-earnings estimate is at the midpoint of Pinnacle West's targeted range of \$3.75-\$3.95.

**The utility is planning to add some gas-fired generating capacity.** APS intends to build 510 mw and retire 220 mw, for net incremental capacity of 290 mw. The ACC has approved the project. The company expects the project to be completed in the second quarter of 2018 at a cost of \$60 million-\$70 million.

**Finances are strong.** The fixed-charge coverage and common-equity ratio are well above the utility norms. Earned returns on equity have improved in recent years, too.

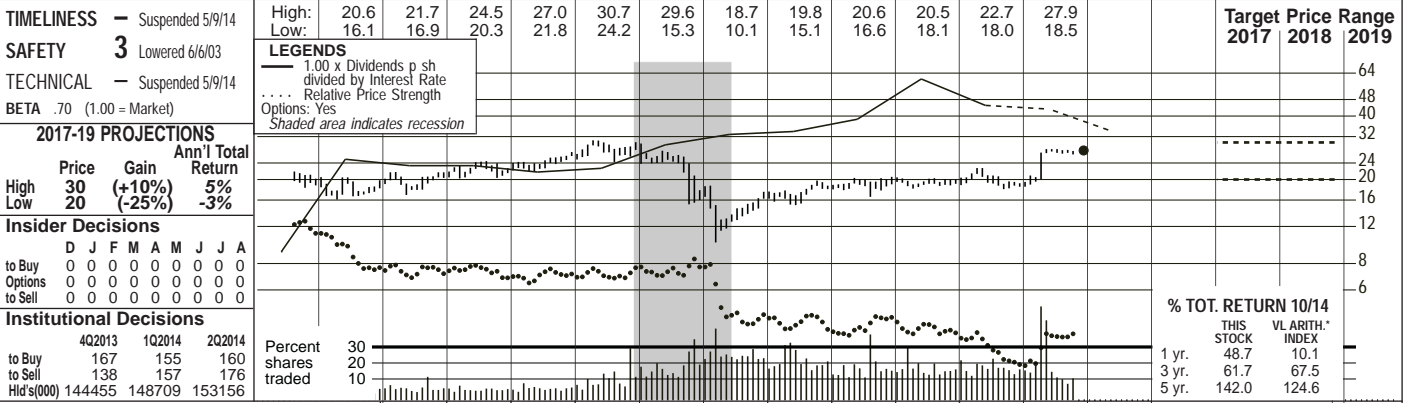
**The dividend yield of Pinnacle West stock is about average for a utility.** We project that, for at least the next few years, the company will maintain the 5% annual dividend growth rate that was established last fall. However, like several other electric utility equities, the recent price is above our 2017-2019 Target Price Range. Accordingly, total return potential is negative.

Paul E. Debbas, CFA January 30, 2015

(A) Diluted EPS. Excl. nonrec. losses: '02, 77¢; '09, \$1.45; excl. gains (losses) from disc. ops.: '00, 22¢; '05, (36¢); '06, 10¢; '08, 28¢; '09, (13¢); '10, 18¢; '11, 10¢; '12, (5¢). '11 EPS	don't add due to rounding. Next earnings report due late Feb. (B) Div'ds historically paid in early Mar., June, Sept., & Dec. There were 5 declarations in '12. ■ Div'd reinvestment plan avail.	(C) Incl. deferred charges. In '13: \$7.71/sh. (D) In mill. (E) Rate base: Fair value. Rate allowed on com. eq. in '12: 10%; earned on avg. com. eq., '13: 9.9%. Regulatory Climate: Avg.	Company's Financial Strength <b>A+</b> Stock's Price Stability <b>100</b> Price Growth Persistence <b>55</b> Earnings Predictability <b>65</b>
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# PEPCO HOLDINGS NYSE-POM

RECENT PRICE **27.51** P/E RATIO **20.5** (Trailing: 21.5 Median: 15.0) RELATIVE P/E RATIO **1.13** DIV'D YLD **3.9%** VALUE LINE



2017-19 PROJECTIONS	2017	2018	2019
Price	30	32	34
Gain	+10%	+6%	+6%
Ann'l Total Return	5%	4%	4%
High	30	32	34
Low	20	24	26

Insider Decisions	D	J	F	M	A	M	J	J	A
to Buy	0	0	0	0	0	0	0	0	0
Options	0	0	0	0	0	0	0	0	0
to Sell	0	0	0	0	0	0	0	0	0

2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
38.35	42.49	43.57	46.71	48.88	41.66	31.27	26.02	22.09	18.64	19.85	21.25	25.40
3.71	3.67	3.47	3.30	3.55	2.82	2.97	3.00	3.21	3.01	3.25	3.45	3.75
1.46	1.49	1.33	1.53	1.93	1.06	1.24	1.14	1.24	1.14	1.25	1.45	1.75
1.00	1.00	1.04	1.04	1.08	1.08	1.08	1.08	1.08	1.08	1.08	1.08	1.08
2.75	2.46	2.47	3.11	3.57	3.89	3.56	4.14	5.29	5.23	5.20	5.20	4.00
17.87	18.88	18.82	20.04	19.14	19.15	18.79	19.06	19.33	17.24	19.45	20.10	21.90
188.33	189.82	191.93	200.51	218.91	222.27	225.08	227.50	230.02	250.32	252.00	254.00	260.00
13.6	14.9	18.1	18.2	12.2	13.7	14.0	16.7	15.6	17.5	17.5	17.5	14.0
.72	.79	.98	.97	.73	.91	.89	1.05	.99	.98	.99	.98	.90
5.0%	4.5%	4.3%	3.7%	4.6%	7.4%	6.2%	5.7%	5.6%	5.4%	5.4%	5.4%	4.9%

CAPITAL STRUCTURE as of 9/30/14	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Total Debt \$5750 mill. Due in 5 Yrs \$1612 mill.	7221.8	8065.5	8362.9	9366.4	10700	9259.0	7039.0	5920.0	5081.0	4666.0	5000	5400	6600
LT Debt \$4691 mill. LT Interest \$260 mill. (LT interest earned: 3.7x)	261.3	277.4	254.4	296.5	400.0	235.0	276.0	257.0	285.0	280.0	315	370	455
	38.7%	38.8%	39.1%	39.3%	29.6%	31.9%	18.8%	37.2%	35.4%	35.3%	35.0%	35.0%	35.0%
	--	--	--	--	--	--	10.1%	7.4%	6.4%	6.0%	5.0%	5.0%	4.0%
	59.7%	57.1%	54.6%	54.1%	56.2%	53.8%	49.0%	49.1%	47.3%	48.4%	47.5%	47.5%	49.5%
	39.6%	42.3%	45.1%	45.9%	43.8%	46.2%	51.0%	50.9%	52.7%	51.6%	52.5%	52.5%	50.5%
	8494.0	8469.3	8004.0	8753.0	9568.0	9203.0	8292.0	8516.0	8432.0	8668.0	9300	9700	11500
	7088.0	7312.0	7576.6	7876.7	8314.0	8863.0	7673.0	8220.0	8846.0	9704.0	10000	10500	12000
	5.0%	5.0%	5.1%	5.1%	5.8%	4.5%	5.1%	4.5%	4.9%	4.9%	4.5%	5.0%	5.5%
	7.6%	7.6%	7.0%	7.4%	9.5%	6.5%	5.9%	6.4%	6.5%	6.5%	6.5%	7.5%	8.0%
	7.7%	7.7%	7.0%	7.4%	9.5%	6.5%	5.9%	6.4%	6.5%	6.5%	6.5%	7.5%	8.0%
	2.5%	2.4%	1.5%	2.3%	4.2%	NMF	.8%	.3%	.8%	.2%	.5%	1.5%	2.5%
	68%	69%	78%	68%	56%	101%	87%	95%	87%	96%	90%	77%	69%

**BUSINESS:** Pepco Holdings, Inc. consists mainly of three electric utility subsidiaries: Potomac Electric Power Co., serving Washington, D.C. and adjoining areas of Maryland; Delmarva Power, which serves the peninsula area of Delaware, Maryland and Virginia; and Atlantic City Electric, serving southern New Jersey. In July 2010, Pepco sold competitive energy business (Conectiv Energy) to Calpine Corp. Electricity customers: 1.8 million; gas customers: 125,000. Electricity breakdown: residential, 40%; commercial, 41%; other, 19%. 2013 depreciation rate: 2.5%. Has approximately 5,025 employees as of 12/31/12. Chrmn., Pres. & CEO: Joseph M. Rigby, Inc.: DE. Address: 701 Ninth Street, N.W., Wash., D.C. 20068. Telephone: 202-872-2000. Internet: www.pepcoholdings.com.

**The takeover of Pepco Holdings by Exelon Corporation is making progress, and it is expected to be completed by the second or third quarter of 2015.** The all-cash transaction of approximately \$6.8 billion, in which Chicago-based Exelon will pay Pepco Holdings owners \$27.25 a share was announced earlier in April. The proposed merger was approved by shareholders of Pepco on September 23rd. Further, the State Corporation Commission of Virginia also endorsed the union earlier this month, allowing the deal to move another step closer toward completion. However, the transaction is still subject to certain closing conditions and remaining regulatory approval by the Federal Energy Regulatory Commission, and public service commissions in New Jersey, Maryland, Delaware, and the District of Columbia. The State Commission of Maryland is currently expected to begin hearings starting in January 2015.

**Multi-jurisdictional merger approvals are complex.** Pepco Holdings currently owns utilities in Delaware, Maryland, New Jersey, and the District of Columbia. It is expected to complement the utilities that Exelon owns including Philadelphia's PECO Energy Co. and Baltimore Gas and Electric. In order to gain regulatory approval the two companies have agreed to offer \$100 million in customer benefits. Still, there is no guarantee that the deal will go through. The combined entity would serve approximately 10 million customers in the midwest and mid-Atlantic regions, and state regulators would have to find that the new company will provide direct and tangible benefits to the customers.

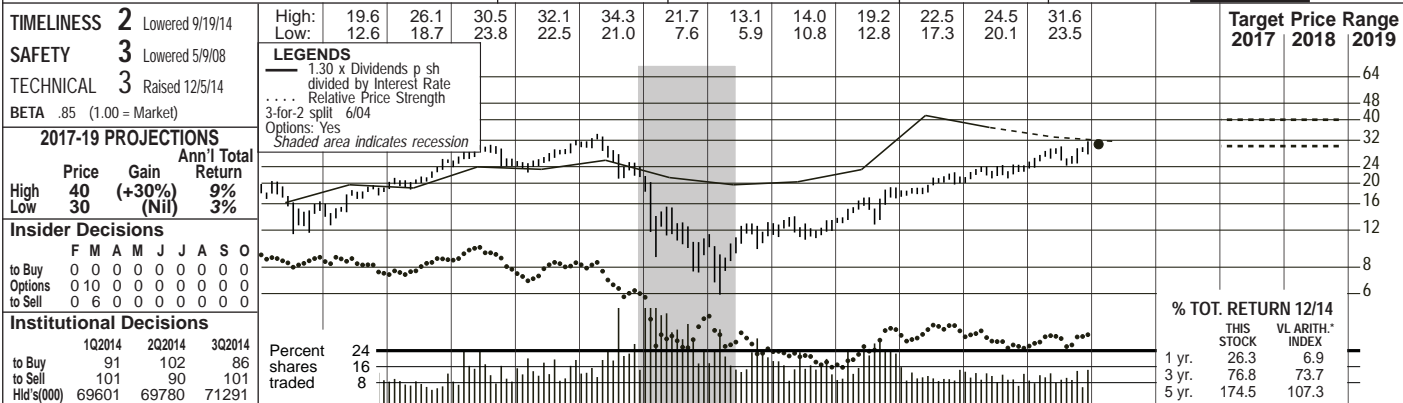
**Management has narrowed its guidance for 2014.** The earlier guidance range for 2014 of \$1.12-\$1.27 per share was revised to \$1.17-\$1.27 per share. Our share net estimate of \$1.25 is at the higher end of this range.

**Due to the impending acquisition by Exelon Corporation, the Timeliness rank for this equity stays suspended.** This stock is currently trading above the purchase price of \$27.25. To eliminate any downside risk in case the deal falls through, we suggest investors sell their holdings at the prevailing price.

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	1634	1409	1643	1234	5920.0
2012	1292	1179	1476	1134	5081.0
2013	1178	1053	1344	1091	4666.0
2014	1330	1117	1313	1240	5000
2015	1350	1200	1500	1350	5400

**Company's Financial Strength** B+  
**Stock's Price Stability** 95  
**Price Growth Persistence** 15  
**Earnings Predictability** 70

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Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Price	17.43	18.96	27.46	40.09	19.92	24.11	26.54	30.19	32.25	24.92	22.65	19.01	19.31	21.35	16.85	17.42	17.90	18.25	19.80
Gain	3.04	2.82	3.16	4.31	2.83	3.05	3.14	3.56	3.57	2.54	1.76	2.32	2.67	3.18	3.38	3.51	3.65	3.70	4.60
Return	1.50	1.29	1.55	2.61	1.07	1.15	1.43	1.56	1.72	.76	.11	.58	.87	1.08	1.31	1.41	1.50	1.55	2.35
Div'd	.51	.53	.53	.53	.57	.61	.63	.79	.86	.91	.61	.50	.50	.50	.58	.68	.74	.80	1.15
Cap'l Sp.	2.06	1.56	2.50	4.51	4.09	2.78	2.25	3.07	4.04	5.94	3.99	3.32	3.25	4.10	3.88	4.37	4.25	4.75	4.15
Book Value	13.75	14.74	15.76	17.25	16.60	17.84	18.19	18.70	22.09	22.03	18.89	18.90	17.60	19.62	20.05	20.87	21.50	22.10	24.50
Common Shs	62.66	61.05	58.68	58.68	58.68	60.39	60.46	68.79	76.65	76.81	86.53	86.67	86.67	79.65	79.65	79.65	80.00	80.00	80.00
P/E Ratio	9.8	9.5	8.5	7.3	15.1	14.7	15.0	17.4	15.6	35.6	NMF	18.1	14.0	14.5	15.0	16.1	18.1	18.1	15.0
Relative P/E	.51	.54	.55	.37	.82	.84	.79	.93	.84	1.89	NMF	1.21	.89	.91	.95	.90	.94	.94	.95
Div'd Yield	3.5%	4.4%	4.1%	2.8%	3.5%	3.6%	2.9%	2.9%	3.2%	3.4%	4.9%	4.8%	4.1%	3.2%	3.0%	3.0%	2.7%	3.0%	3.3%

Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Revenues	1604.8	2076.8	2471.7	1914.0	1959.5	1647.7	1673.5	1700.6	1342.4	1387.9	1430	1460	1460	1460	1460	1460	1460	1460	1585
Cash Flow	88.3	106.6	122.1	59.9	8.1	53.5	80.0	96.6	105.6	113.5	120	125	125	125	125	125	125	125	190
Earnings	28.2%	31.1%	24.7%	5.1%	40.4%	30.4%	32.6%	38.8%	31.4%	31.6%	33.0%	35.0%	35.0%	35.0%	35.0%	35.0%	35.0%	35.0%	35.0%
AFUDC	5.6%	15.6%	4.1%	--	--	6.4%	7.1%	8.8%	7.2%	1.3%	1.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%	8.0%
Debt Ratio	47.1%	57.4%	50.9%	42.0%	45.6%	48.7%	50.4%	51.5%	50.9%	50.0%	51.5%	52.0%	51.5%	52.0%	51.5%	52.0%	51.5%	52.0%	53.5%
Equity Ratio	52.4%	42.3%	48.8%	57.6%	54.0%	51.0%	49.2%	48.1%	48.7%	49.7%	48.5%	48.0%	48.5%	48.0%	48.5%	48.0%	48.5%	48.0%	46.5%
Total Capital	2098.9	3044.4	3470.7	2935.8	3025.4	3214.9	3100.3	3245.6	3277.9	3344.0	3560	3695	3695	3695	3695	3695	3695	3695	4195
Net Plant	2324.6	2984.1	3761.9	2935.4	3192.0	3332.4	3444.4	3627.1	3746.5	3933.9	4130	4335	4335	4335	4335	4335	4335	4335	5020
Total Cap'l	5.3%	4.7%	4.9%	3.4%	1.9%	3.1%	4.2%	4.5%	5.1%	5.2%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	5.0%	6.0%
Return on Total Cap'l	7.9%	8.2%	7.2%	3.5%	.5%	3.2%	5.2%	6.1%	6.6%	6.8%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	9.5%
Return on Shr. Equity	8.0%	8.2%	7.2%	3.5%	.5%	3.2%	5.2%	6.1%	6.6%	6.8%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	9.5%
Return on Com Equity	4.5%	4.3%	3.7%	NMF	NMF	4%	2.2%	3.3%	3.8%	3.7%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	5.0%
Retained to Com Eq	44%	48%	49%	117%	NMF	86%	58%	47%	43%	45%	50%	51%	51%	51%	51%	51%	51%	51%	49%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$1624.1 mill. Due in 5 Yrs \$740.1 mill.  
 LT Debt \$1542.1 mill. LT Interest \$120 mill.  
 (LT interest earned: 2.4x)  
 Pension Assets-12/13 \$556.4 mill.  
 Oblig. \$599.5 mill.

**Pfd Stock \$11.5 mill. Pfd Div'd \$5.5 mill.**  
 115,293 shs. 4.58%, \$100 par w/o mandatory redemption. Sinking fund began 2/1/84.

**Common Stock 79,653,624 shs.**  
 as of 10/24/14  
**MARKET CAP: \$2.4 billion (Mid Cap)**

**ELECTRIC OPERATING STATISTICS<sup>F</sup>**

	2011	2012	2013
% Change Retail Sales (KWH)	+3.4	-1.6	-2.9
Avg. Indust. Use (MWH)	N/A	N/A	N/A
Avg. Indust. Revs. per KWH (c)	N/A	N/A	N/A
Capacity at Peak (Mw)	2547	2537	2572
Peak Load, Summer (Mw)	1938	1948	2008
Annual Load Factor (%)	N/A	N/A	N/A
% Change Customers (yr-end)	+4	+4	+7

Fixed Charge Cov. (%)	204	225	241
<b>ANNUAL RATES</b> (per sh)	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
Revenues	-4.0%	-7.0%	1.0%
"Cash Flow"	--	5.0%	5.5%
Earnings	-2.5%	8.0%	11.0%
Dividends	0.5%	-6.0%	12.0%
Book Value	1.5%	-1.0%	3.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	387.7	415.5	549.5	347.9	1700.6
2012	305.4	323.9	390.4	322.7	1342.4
2013	317.7	347.6	399.7	322.9	1387.9
2014	328.9	346.2	413.9	341	1430
2015	335	355	440	330	1460

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.04	.20	.61	.22	1.08
2012	.17	.33	.69	.13	1.31
2013	.18	.38	.64	.21	1.41
2014	.18	.39	.68	.25	1.50
2015	.25	.35	.70	.25	1.55

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B,†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.125	.125	.125	.125	.50
2012	.145	.145	.145	.145	.58
2013	.145	.165	.165	.165	.64
2014	.185	.185	.185	.185	.74
2015	.20				

**BUSINESS:** PNM Resources is an investor-owned holding company of energy and energy related businesses. Primary subsidiaries include Public Service Company of New Mexico (PNM) and Texas-New Mexico Power Company (TNMP), which generate, transmit, and distribute electricity in New Mexico and Texas. Sold First Choice Energy (9/11) and gas utility operations (1/09). Electric rev. breakdown '13: residential, 37%; commercial, 37%; industrial, 7%; other, 19%. Fuels: coal, 56.8%; nuclear, 30.4%; gas/oil, 12.2%; solar, .5%. Fuel costs: 49% of revs. '13 depr. rate: 3.0%. Has 1,924 employees. Chrmn., Pres. & CEO: Patricia K. Collawn. Inc.: NM. Address: 414 Silver Ave. SW, Albuquerque, NM. 87102. Tel.: 505-241-2700. Internet: www.pnmresources.com.

**PNM Resources has filed a general rate case in New Mexico for rates to be effective January 1, 2016.** The rate request, which is based on a future test year of 2016, seeks a revenue increase of \$107.4 million along with a ROE of 10.5%. PNM Resources is filing the increase to address the investments the company has made to reduce its reliance on coal and additional funds needed to maintain dependable service to its retail customers. It also seeks to highlight the declining sales growth within the company's service territory. The rate base of \$2.4 billion includes the costs for 40 mw of solar facilities, the 40 mw natural gas-fired La Luz plant, emission-control technology at units 1 and 4 of the San Juan generating station, the purchase of the Rio Bravo generating station natural gas plant, and the purchase of Palo Verde Unit 2 leases. The company is also recommending changes to rate design to create fair distribution of costs. If approved, the rate increase is expected to affect customers by an average increase of 7.7% across rate classes.

**The board of directors recently raised the dividend.** The hike was \$0.015 a

share, bringing the annualized dividend to \$0.80 an increase of approximately 8%. PNM is targeting a payout ratio of 50%-60% over the long term.

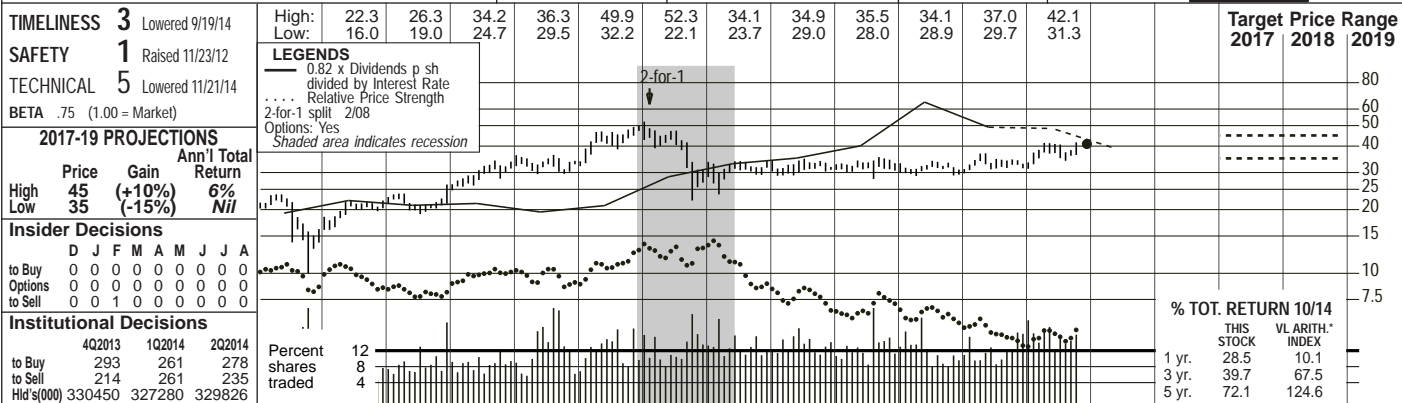
**Our 2015 share-net call is at the midpoint of the company's guidance.** We expect earnings to increase modestly in 2015. The company's Texas New Mexico Power Company continues to perform well, fueled by strong economic growth within its service territory. Sales advanced by 3.2%, driven by an increase in residential and commercial categories. Although load growth in the area has been of concern recently, results in New Mexico were better than expected as residential sales increased by 1.7%. Further, PNM Resources met a significant regulatory milestone earlier in October, with the approval of the revised state implementation plan for the San Juan generating station. The New Mexico Public Regulation Commission is expected to issue a final order in the first quarter of 2015.

**This stock retains a favorable Timeliness rank (2).** However, the current yield is below the utility average of 3.3%

*Saumya Ajila*  
January 30, 2015

# P.S. ENTERPRISE GP. NYSE-PEG

RECENT PRICE **40.95** P/E RATIO **14.8** (Trailing: 16.8 Median: 14.0) RELATIVE P/E RATIO **0.81** DIV'D YLD **3.7%** VALUE LINE



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
12.78	15.01	22.83	23.84	18.62	23.54	23.09	24.74	24.07	25.28	27.94	24.57	23.31	22.42	19.33	19.71	<b>20.75</b>	<b>20.75</b>	Revenues per sh	<b>22.75</b>
2.83	2.82	2.71	3.14	3.01	2.92	3.02	3.42	3.91	4.36	4.68	4.98	5.27	5.36	4.87	5.17	<b>5.35</b>	<b>5.65</b>	"Cash Flow" per sh	<b>6.50</b>
1.40	1.56	1.78	1.85	1.88	1.88	1.52	1.79	1.85	2.59	2.90	3.08	3.07	3.11	2.44	2.45	<b>2.50</b>	<b>2.65</b>	Earnings per sh <sup>A</sup>	<b>3.00</b>
1.08	1.08	1.08	1.08	1.08	1.08	1.10	1.12	1.14	1.17	1.29	1.33	1.37	1.37	1.42	1.44	<b>1.48</b>	<b>1.52</b>	Div'd Decl'd per sh <sup>B,†</sup>	<b>1.65</b>
1.15	1.34	2.31	4.99	4.03	2.86	2.64	2.04	2.01	2.65	3.50	3.55	4.27	4.12	5.09	5.56	<b>5.75</b>	<b>7.10</b>	Cap'l Spending per sh	<b>5.25</b>
10.99	9.23	9.61	10.05	8.85	11.71	12.05	11.99	13.35	14.35	15.36	17.37	19.04	20.30	21.31	22.95	<b>23.95</b>	<b>25.10</b>	Book Value per sh <sup>C</sup>	<b>29.00</b>
463.92	432.83	415.94	411.68	450.53	472.27	476.20	502.33	505.29	508.52	506.02	505.99	505.97	505.95	505.89	505.86	<b>506.00</b>	<b>506.00</b>	Common Shs Outst'g <sup>D</sup>	<b>506.00</b>
12.7	12.5	10.3	12.0	10.0	10.6	14.3	16.5	17.8	16.5	13.6	10.0	10.4	10.4	12.8	13.5	<b>13.5</b>	<b>13.5</b>	Avg Ann'l P/E Ratio	<b>13.0</b>
.66	.71	.67	.61	.55	.60	.76	.88	.96	.88	.82	.67	.66	.65	.81	.76	<b>.76</b>	<b>.76</b>	Relative P/E Ratio	<b>.80</b>
6.1%	5.5%	5.9%	4.9%	5.7%	5.4%	5.1%	3.8%	3.5%	2.7%	3.3%	4.3%	4.3%	4.2%	4.6%	4.4%	<b>4.4%</b>	<b>4.4%</b>	Avg Ann'l Div'd Yield	<b>4.2%</b>

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$8963 mill. Due in 5 Yrs \$3380 mill.  
 LT Debt \$8389 mill. LT Interest \$372 mill.  
 Incl. \$68 mill. securitized bonds.  
 (LT interest earned: 5.8x)

**Leases, Uncapitalized** Annual rentals \$13 mill.  
**Pension Assets-12/13** \$5116 mill.  
**Oblig.** \$4812 mill.

**Pfd Stock** None

**Common Stock** 505,959,967 shs. as of 10/15/14  
**MARKET CAP:** \$21 billion (Large Cap)

2011	2012	2013	2014	2015
10996	12430	12164	12853	14139
725.0	862.0	934.0	1323.0	1477.0
38.1%	38.6%	36.6%	44.5%	45.9%
15.9%	11.5%	4.7%	2.7%	3.2%
69.0%	64.9%	60.3%	54.0%	50.5%
30.6%	34.6%	39.2%	45.5%	49.0%
18744	17381	17197	16041	15856
13750	13336	13002	13275	14433
6.3%	7.3%	7.7%	10.4%	11.2%
12.5%	14.1%	13.7%	17.9%	18.8%
12.6%	14.2%	13.8%	18.1%	19.0%
3.5%	5.3%	5.3%	9.9%	10.5%
73%	63%	62%	45%	45%

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-2.6	-2.1	-9
Avg. Indust. Use (MWH)	NA	NA	NA
Avg. Indust. Revs. per KWH(c)	NA	NA	NA
Capacity at Peak (Mw)	NA	NA	NA
Peak Load, Summer (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (avg.)	+2	NA	NA

**BUSINESS:** Public Service Enterprise Group Incorporated is a holding company for Public Service Electric and Gas Company (PSE&G), which serves 2.2 million electric and 1.8 million gas customers in New Jersey, and PSEG Power LLC, a nonregulated power generator with nuclear, gas, and coal-fired plants in the Northeast. PSEG Energy Holdings is involved in renewable energy.

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '11-'13 of change (per sh)

Revenues	-5%	-4.5%	2.0%
"Cash Flow"	5.5%	3.5%	4.0%
Earnings	3.5%	2.0%	2.0%
Dividends	2.5%	3.5%	2.5%
Book Value	7.5%	8.5%	5.0%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	3354	2469	2884	2636	11343
2012	2875	2098	2402	2406	9781
2013	2786	2310	2554	2318	9968
2014	3223	2249	2641	<b>2387</b>	<b>10500</b>
2015	<b>2950</b>	<b>2400</b>	<b>2700</b>	<b>2450</b>	<b>10500</b>

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.91	.63	.86	.71	3.11
2012	.97	.42	.68	.37	2.44
2013	.63	.66	.77	.39	2.45
2014	.76	.42	.87	.45	<b>2.50</b>
2015	<b>1.00</b>	<b>.45</b>	<b>.75</b>	<b>.45</b>	<b>2.65</b>

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B,†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2010	.343	.343	.343	.343	1.37
2011	.343	.343	.343	.343	1.37
2012	.355	.355	.355	.355	1.42
2013	.36	.36	.36	.36	1.44
2014	.37	.37	.37		

**Public Service Enterprise Group's utility subsidiary is benefiting from its investment in electric transmission.** Public Service Electric and Gas expects to spend \$6.8 billion on transmission from 2014 through 2018. The utility receives current cost recovery on this spending through a formula rate plan, and at an allowed return on equity that is more than one percentage point higher than its allowed ROE on distribution. In the first nine months of 2014, increased transmission income boosted the company's earnings by \$0.10 a share. Under the formula rate plan, PSE&G has asked the Federal Energy Regulatory Commission for a \$182 million rate increase, effective at the start of 2015.

**There are other factors benefiting PSEG, too.** PSE&G has investment opportunities beyond transmission — most notably, its \$1.22 billion "Energy Strong" plan to enhance system reliability. (This arose from the effects of Hurricane Sandy in the fall of 2012.) The company is benefiting from its contract to run the electric utility on Long Island. Finally, lower pension expense is helping the bottom line.

**We expect corporate profits to advance this year and next, despite margin pressure at PSEG Power.** This non-utility subsidiary continues to face the effects of lower prices, so income here is headed down in 2014. We also include mark-to-market accounting losses, which were greater in the first nine months of 2014 than in the same period a year earlier. It appears that the worst is over, however. In addition, proposed changes to the wholesale markets in PSEG's region would benefit owners of generating assets. Note that PSEG Power will build a \$600 million, 450-megawatt gas-fired plant in Connecticut if the company's bid into the market in 2015 is accepted.

**High-quality PSEG stock has been one of the top-performing utility equities in 2014.** Year to date, the price has risen 28%. The utility's prospects are good, and investors are also attracted to the prospects for a long-term recovery at PSEG Power. Following the stock's run-up, however, the dividend yield is only about average for a utility, and 3- to 5-year total return potential is negligible.

*Paul E. Debbas, CFA November 21, 2014*

**Company's Financial Strength** A++  
**Stock's Price Stability** 95  
**Price Growth Persistence** 30  
**Earnings Predictability** 85

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<b>TIMELINESS</b> 3 Lowered 10/10/14	<b>SAFETY</b> 2 Lowered 9/10/99	<b>TECHNICAL</b> 4 Lowered 11/14/14	BETA .75 (1.00 = Market)																																								
<b>2017-19 PROJECTIONS</b>	High: 35.7, 39.7, 43.7, 42.4, 45.5, 44.1, 38.6, 42.0, 45.5	Low: 28.1, 32.8, 36.6, 36.9, 32.9, 27.8, 26.0, 34.2, 34.6	Target Price Range 2017 2018 2019																																								
High Price 60, Gain (+5%), Ann'l Total Return 5%	Low Price 45, Gain (-20%), Ann'l Total Return -1%																																										
<b>Insider Decisions</b>	<table border="1"> <tr><th></th><th>D</th><th>J</th><th>F</th><th>M</th><th>A</th><th>M</th><th>J</th><th>J</th><th>A</th></tr> <tr><td>to Buy</td><td>0</td><td>0</td><td>1</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td></tr> <tr><td>Options</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td></tr> <tr><td>to Sell</td><td>0</td><td>0</td><td>1</td><td>0</td><td>1</td><td>1</td><td>0</td><td>0</td><td>0</td></tr> </table>				D	J	F	M	A	M	J	J	A	to Buy	0	0	1	0	0	0	0	0	0	Options	0	0	0	0	0	0	0	0	0	to Sell	0	0	1	0	1	1	0	0	0
	D	J	F	M	A	M	J	J	A																																		
to Buy	0	0	1	0	0	0	0	0	0																																		
Options	0	0	0	0	0	0	0	0	0																																		
to Sell	0	0	1	0	1	1	0	0	0																																		
<b>Institutional Decisions</b>	<table border="1"> <tr><th></th><th>4Q2013</th><th>1Q2014</th><th>2Q2014</th></tr> <tr><td>to Buy</td><td>168</td><td>194</td><td>192</td></tr> <tr><td>to Sell</td><td>174</td><td>153</td><td>140</td></tr> <tr><td>Hlds(000)</td><td>71165</td><td>72621</td><td>75177</td></tr> </table>				4Q2013	1Q2014	2Q2014	to Buy	168	194	192	to Sell	174	153	140	Hlds(000)	71165	72621	75177																								
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Hlds(000)	71165	72621	75177																																								
<b>LEGENDS</b>	<ul style="list-style-type: none"> <li>0.77 x Dividends p sh divided by Interest Rate</li> <li>Relative Price Strength</li> <li>Options: Yes</li> <li>Shaded area indicates recession</li> </ul>																																										

Year	Price	Gain	Ann'l Total Return	© VALUE LINE PUB. LLC	17-19
1998	15.76	15.93	32.78	32.95	36.00
1999	3.62	3.15	4.43	4.55	8.00
2000	2.12	1.44	2.12	2.15	4.25
2001	1.54	1.32	1.15	1.20	2.35
2002	2.87	2.37	3.28	4.99	9.25
2003	16.86	20.27	19.40	20.95	43.75
2004	103.57	103.57	104.73	104.73	157.00
2005	14.5	17.5	12.5	12.6	12.5
2006	.75	1.00	.81	.65	.80
2007	5.0%	5.2%	4.3%	4.4%	4.5%
2008	3885.0	4777.0	4563.0	4621.0	5650
2009	305.0	323.0	306.0	327.0	685
2010	32.5%	--	26.5%	29.2%	32.0%
2011	8.5%	.9%	2.6%	4.6%	13.3%
2012	55.4%	51.4%	50.9%	48.4%	58.0%
2013	42.6%	46.6%	47.2%	49.7%	40.5%
2014	5752.0	5739.0	6027.0	5952.0	7519.0
2015	6762.0	6734.0	7007.0	7538.0	8305.0
2016	7.1%	7.4%	6.8%	7.3%	6.2%
2017	11.9%	11.6%	10.3%	10.6%	11.2%
2018	12.2%	11.8%	10.5%	10.8%	11.4%
2019	5.6%	5.3%	3.8%	4.0%	4.4%
2020	55%	56%	65%	64%	62%

**CAPITAL STRUCTURE as of 6/30/14**  
**Total Debt** \$6129 mill. **Due in 5 Yrs** \$1478 mill.  
**LT Debt** \$5681 mill. **LT Interest** \$297 mill.  
 (LT interest earned: 3.6x)

**Leases, Uncapitalized** Annual rentals \$7 mill.  
**Pension Assets-12/13** \$870.1 mill.  
**Oblig.** \$823.0 mill.

**Pfd Stock** None

**Common Stock** 142,052,888 shs.  
 as of 7/31/14  
**MARKET CAP:** \$8.1 billion (Large Cap)

**ELECTRIC OPERATING STATISTICS**

% Change Retail Sales (KWH)	2011 -3.4	2012 -3.9	2013 +3
Avg. Indust. Use (MWH)	8129	8055	8180
Avg. Indust. Revs. per KWH (c)	6.87	7.09	7.27
Capacity at Yearend (Mw)	5642	5533	5237
Peak Load, Summer (Mw)	4885	4761	4574
Annual Load Factor (%)	57.3	56.8	58.8
% Change Customers (yr-end)	+5	+9	+1.2

Fixed Charge Cov. (%) 279 281 293

**ANNUAL RATES** Past 10 Yrs. Past 5 Yrs. Est'd '11-'13

of change (per sh)	5%	-4.5%	1.5%
Revenues	3.0%	2.0%	4.0%
"Cash Flow"	3.0%	3.0%	5.0%
Earnings	4.5%	2.5%	3.0%
Dividends	4.5%	4.5%	5.5%

**QUARTERLY REVENUES (\$ mill.)**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	1281	1000	1092	1036	4409.0
2012	1107	908	1038	1123	4176.0
2013	1311	1016	1051	1117	4495.0
2014	1590	1026	1121	1163	4900
2015	1500	1075	1125	1200	4900

**EARNINGS PER SHARE <sup>A</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	1.00	.43	.81	.75	2.97
2012	.91	.54	.91	.78	3.15
2013	1.11	.60	.94	.73	3.39
2014	1.37	.68	1.01	.74	3.80
2015	1.35	.70	1.05	.80	3.90

**QUARTERLY DIVIDENDS PAID <sup>B</sup>**

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	.47	.475	.475	.475	1.90
2011	.475	.485	.485	.485	1.93
2012	.485	.495	.495	.495	1.97
2013	.495	.5075	.5075	.5075	2.02
2014	.5075	.525	.525	.525	

**BUSINESS:** SCANA Corporation is a holding company for South Carolina Electric & Gas Company, which supplies electricity to 675,000 customers in South Carolina. Supplies gas and transmission service to 1.3 million customers in North and South Carolina and Georgia. Owns gas pipelines. Acquired PSNC Energy 2/00. Electric revenue breakdown: residential, 44%; commercial, 33%; industrial, 18%; other, 5%. Generating sources: coal, 48%; oil & gas, 28%; nuclear, 19%; hydro, 3%; purchased, 2%. Fuel costs: 51% of revenues. '13 reported deprec. rate: 2.9%. Has 6,000 employees. Chairman, CEO & President: Kevin B. Marsh. Incorporated: South Carolina. Address: 100 SCANA Parkway, Cayce, South Carolina 29033. Tel.: 803-217-9000. Internet: www.scana.com.

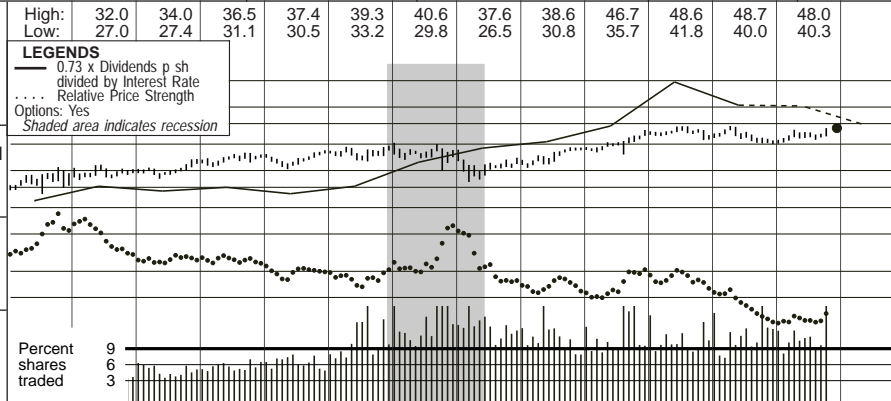
**SCANA is still evaluating the cost of delays in its utility subsidiary's nuclear construction.** The two units that South Carolina Electric & Gas is building at its Summer plant will add 1,340 megawatts of capacity. The contractors building the plant estimate that each unit will be delayed about a year—the first one until late 2018 or early 2019, the second 12 months later. The cost of SCE&G's share of the plant was \$6.1 billion, but this will rise by more than 10%. However, the company has not yet accepted the revised schedule or costs, and is in talks with the contractors that management described as "fruitful to date." Once SCE&G has accepted a revised schedule and cost estimate, it will have to ask the South Carolina commission to update its previous order, which it issued based on a shorter construction schedule. Despite the cost increase, SCANA stock has fared well in 2014, having risen 18% year to date. **Earnings are likely to wind up significantly higher in 2014.** Favorable weather patterns have added \$0.23 a share to the company's profits this year. Accordingly, SCANA raised its share-

earnings target from \$3.45-\$3.65 to \$3.70-\$3.90. Our estimate, which we raised by a nickel, is at the midpoint of the company's guidance. We look for a slight earnings increase in 2015, based on an increase in the Allowance for Funds Used During Construction, a noncash credit to income. **SCE&G received a rate hike under the state's Base Load Review Act.** This act enables the utility to receive rate relief annually to place construction work in progress for the new nuclear units in the rate base. This year's increase was \$66.2 million (2.8%). It took effect in late October. Note that SCE&G earns a return on equity of 11% on its new nuclear construction, which is very attractive. **We expect a dividend boost in the first quarter of 2015.** Our estimate is for a \$0.06-a-share (2.9%) raise in the annual disbursement. **The stock's dividend yield is just slightly above the industry average.** With the recent price near the upper end of our 2017-2019 Target Price Range, total return potential over that time frame is low. Paul E. Debbas, CFA November 21, 2014

# SOUTHERN COMPANY NYSE-SO

RECENT PRICE **47.58** P/E RATIO **17.6** (Trailing: 16.3; Median: 16.0) RELATIVE P/E RATIO **0.97** DIV'D YLD **4.5%** VALUE LINE

**TIMELINESS** 3 Lowered 3/21/14  
**SAFETY** 2 Lowered 2/21/14  
**TECHNICAL** 4 Lowered 11/14/14  
 BETA .55 (1.00 = Market)



Target Price Range	2017	2018	2019
80			
60			
50			
40			
30			
25			
20			
15			
10			
7.5			

**2017-19 PROJECTIONS**

Price	Gain	Ann'l Total Return
High 50	(+5%)	6%
Low 40	(-15%)	1%

**Insider Decisions**

	D	J	F	M	A	M	J	J	A
to Buy	0	0	0	0	0	1	0	0	0
Options to Buy	1	0	0	0	1	2	0	2	1
to Sell	1	0	0	0	1	2	0	2	1

**Institutional Decisions**

	4Q2013	1Q2014	2Q2014
to Buy	419	423	485
to Sell	412	377	342
Hlds(000)	423718	435514	446155

1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
16.34	17.40	14.78	14.54	14.73	15.31	16.05	18.28	19.24	20.12	22.04	19.21	20.70	20.41	19.06	19.26	<b>20.60</b>	<b>20.70</b>	Revenues per sh	22.50
4.26	4.17	3.89	3.55	3.46	3.53	3.65	4.03	4.01	4.22	4.43	4.43	4.51	4.91	5.18	5.27	<b>5.50</b>	<b>5.75</b>	"Cash Flow" per sh	6.50
1.73	1.83	2.01	1.61	1.85	1.97	2.06	2.13	2.10	2.28	2.25	2.32	2.36	2.55	2.67	2.70	<b>2.80</b>	<b>2.90</b>	Earnings per sh <sup>A</sup>	3.25
1.34	1.34	1.34	1.34	1.36	1.39	1.42	1.48	1.54	1.60	1.66	1.73	1.80	1.87	1.94	2.01	<b>2.08</b>	<b>2.15</b>	Div'd Decl'd per sh <sup>B</sup> = †	2.36
2.87	3.85	3.27	3.75	3.79	2.72	2.85	3.20	4.01	4.65	5.10	5.70	4.85	5.23	5.54	6.16	<b>8.00</b>	<b>6.40</b>	Cap'l Spending per sh	6.50
14.04	13.82	15.69	11.43	12.16	13.13	13.86	14.42	15.24	16.23	17.08	18.15	19.21	20.32	21.09	21.43	<b>21.95</b>	<b>22.65</b>	Book Value per sh <sup>C</sup>	26.00
697.75	665.80	681.16	698.34	716.40	734.83	741.50	741.45	746.27	763.10	777.19	819.65	843.34	865.13	867.77	887.09	<b>902.00</b>	<b>904.00</b>	Common Shs Outst'g <sup>D</sup>	940.00
15.7	14.3	13.2	14.6	14.6	14.8	14.7	15.9	16.2	16.0	16.1	13.5	14.9	15.8	17.0	16.2	<i>Bold figures are Value Line estimates</i>		Avg Ann'l P/E Ratio	14.0
.82	.82	.86	.75	.80	.84	.78	.85	.87	.85	.97	.90	.95	.99	1.08	.91			Relative P/E Ratio	.90
4.9%	5.1%	5.0%	5.7%	5.0%	4.7%	4.7%	4.4%	4.5%	4.4%	4.6%	5.5%	5.1%	4.6%	4.3%	4.6%			Avg Ann'l Div'd Yield	5.2%

**CAPITAL STRUCTURE as of 6/30/14**  
 Total Debt \$24523 mill. Due in 5 Yrs \$9106 mill.  
 LT Debt \$22121 mill. LT Interest \$816 mill.  
 (LT interest earned: 5.6x)  
 Leases, Uncapitalized Annual rentals \$101 mill.  
 Pension Assets-12/13 \$8733 mill. Obl. \$8863 mill.  
 Prd Stock \$1131 mill. Prd Div'd \$68 mill.  
 Incl. 1 mill. shs. 4.2%-5.44% cum. pfd. (\$100 par);  
 12 mill. shs. 5.2%-5.83% cum. pfd. (\$1 par); 2 mill.  
 shs. 6.0% noncum. pfd. (\$25 par); 4 mill. shs.  
 5.6%-6.5% noncum. pfd. (\$100 par); 14 mill. shs.  
 5.63%-6.5% noncum. pfd. (\$1 par).  
**Common Stock** 895,696,608 shs.  
**MARKET CAP: \$43 billion (Large Cap)**

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-2.7	+2.3	+3
Avg. Indust. Use (MWH)	3438	3445	3495
Avg. Indust. Revs. per KWH (c)	6.37	5.94	6.08
Capacity at Yearend (Mw)	43555	45750	45502
Peak Load, Summer (Mw)	36956	35479	33557
Annual Load Factor (%)	59.0	59.5	63.2
% Change Customers (yr-end)	-1	+5	+7

**BUSINESS:** The Southern Company, through its subsidiaries, supplies electricity to 4.5 million customers in about 120,000 square miles of Georgia, Alabama, Florida, and Mississippi. Also has competitive generation business. Electric revenue breakdown: residential, 37%; commercial, 32%; industrial, 19%; other, 12%. Retail revenues by state: Georgia, 50%; Alabama, 34%; Florida, 9%; Missis-

issippi, 7%. Generating sources: oil & gas, 37%; coal, 37%; nuclear, 16%; hydro, 4%; purchased, 6%. Fuel costs: 35% of revenues. '13 reported deprec. rate (utility): 3.3%. Has 26,300 employees. Chairman, President and CEO: Thomas A. Fanning, Inc.: Delaware. Address: 30 Ivan Allen Jr. Blvd., N.W., Atlanta, Georgia 30308. Tel.: 404-506-5000. Internet: www.southerncompany.com.

**ANNUAL RATES**

	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13 to '17-'19
of change (per sh)			
Revenues	3.0%	-1.0%	2.5%
"Cash Flow"	4.0%	4.0%	4.0%
Earnings	4.0%	3.5%	3.5%
Dividends	3.5%	4.0%	3.5%
Book Value	5.5%	5.5%	3.5%

**The coal gasification plant being built by Southern Company's Mississippi Power unit continues to have delays.** The facility is generating power from natural gas, but the gasifier has been delayed. The 495-megawatt project was originally expected to be completed in May of 2014, but the revised target is the first half of 2016. The overruns above a cost cap of \$2.88 billion are not recoverable in rates, so the company took a nonrecurring charge of \$258 million after taxes (\$0.29 a share) in the September quarter, after having taken a writedown in the first period. So far, aftertax charges in 2013 and 2014 have totaled more than \$1.2 billion.

achievable, but management concedes that there is "ongoing pressure on this construction schedule." **We estimate that earnings will rise moderately in 2014 and 2015.** Southern Company is benefiting from rate relief at Georgia Power and Gulf Power. Weather patterns were favorable in the first quarter of this year. Our 2014 estimate is at the upper end of management's guidance of \$2.72-\$2.80 a share. We forecast that profits will rise to \$2.90 a share in 2015, in line with its 3%-4% growth target. **Southern Company stock has a dividend yield that is a percentage point above the utility mean.** The ongoing delays about the coal gasification plant have hurt the stock: It was one of the worst-performing utility issues in 2013. Although construction of the nuclear units has not been as problematic, so far, there is also some worry here. Although Southern Company offers decent dividend growth potential, 3- to 5-year total returns will likely be unspectacular because the recent price is above the midpoint of our 2017-2019 Target Price Range.

**QUARTERLY REVENUES (mill.)**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	4012	4521	5428	3696	17657
2012	3604	4181	5049	3703	16537
2013	3897	4246	5017	3927	17087
2014	4644	4467	5339	4150	18600
2015	4250	4650	5550	4250	18700

**The company's Georgia Power subsidiary is building two nuclear units.** This would provide the utility with 1,005 mw of capacity at a projected cost of \$6.8 billion. The project has been delayed a year, to the fourth quarters of 2017 and 2018. There is an ongoing dispute with contractors about which party is responsible for the additional costs stemming from the delay, but the problems haven't been nearly as severe as for the coal gasification plant. The revised in-service dates are still

Paul E. Debbas, CFA November 21, 2014

**EARNINGS PER SHARE <sup>A</sup>**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.49	.70	1.06	.30	2.55
2012	.42	.71	1.11	.43	2.67
2013	.47	.66	1.08	.49	2.70
2014	.66	.68	1.09	.37	2.80
2015	.50	.75	1.20	.45	2.90

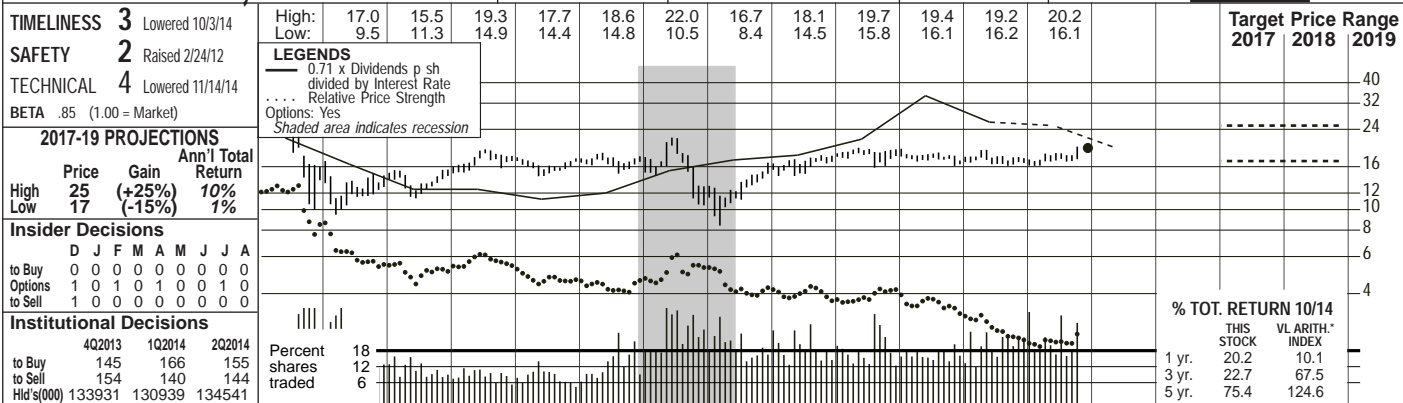
**QUARTERLY DIVIDENDS PAID <sup>B</sup> = †**

Calendar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	.4375	.455	.455	.455	1.80
2011	.455	.4725	.4725	.4725	1.87
2012	.4725	.49	.49	.49	1.94
2013	.49	.5075	.5075	.5075	2.01
2014	.5075	.525	.525		

(A) Diluted earnings. Excl. nonrecurring gain (losses): '03, 6¢; '09, (25¢); '13, (83¢); '14, (55¢). Next earnings report due early Feb. (B) Div'ds historically paid in early Mar., June, Sept., and Dec. (C) Div'd reinvestment plan available. † Shareholder investment plan available. (C) Incl. deferred charges. In '13: \$5.59/sh. (D) In mill. (E) Rate base: AL, MS, fair value; FL, GA, orig. cost. Allowed return on com. eq. (blended): 12.5%; earned on avg. com. eq., '13: 12.5%. Regulatory Climate: GA, AL Above Average; MS, FL Average.

# TECO ENERGY, INC. NYSE-TE

RECENT PRICE **19.62** P/E RATIO **18.5** (Trailing: 19.4 Median: 15.0) RELATIVE P/E RATIO **1.02** DIV'D YLD **4.5%** VALUE LINE



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
14.83	15.01	18.17	18.97	15.22	14.59	13.37	14.46	16.46	16.77	15.85	15.48	16.23	15.49	13.83	13.12	<b>10.85</b>	<b>12.15</b>	Revenues per sh	14.25
3.25	3.28	4.11	4.31	3.20	1.96	2.14	2.37	2.51	2.51	2.01	2.35	2.59	2.77	2.69	2.43	<b>2.30</b>	<b>2.55</b>	"Cash Flow" per sh	3.25
1.52	1.53	1.97	2.24	1.95	d.08	.71	1.00	1.17	1.27	.77	1.00	1.13	1.27	1.14	.92	<b>1.00</b>	<b>1.10</b>	Earnings per sh <sup>A</sup>	1.40
1.23	1.29	1.33	1.37	1.41	.93	.76	.76	.76	.78	.80	.80	.82	.85	.88	.88	.88	.88	Div'd Decl'd per sh <sup>B</sup>	1.00
2.24	3.23	5.45	6.92	6.06	3.14	1.37	1.42	2.18	2.34	2.77	2.99	2.28	2.10	2.33	2.45	<b>3.15</b>	<b>3.00</b>	Cap'l Spending per sh	2.00
11.42	10.73	11.93	14.12	14.86	8.93	6.43	7.65	8.25	9.56	9.43	9.75	10.10	10.50	10.58	10.74	<b>10.95</b>	<b>11.10</b>	Book Value per sh <sup>C</sup>	12.00
132.00	132.10	126.30	139.60	175.80	187.80	199.70	208.20	209.50	210.90	212.90	213.90	214.90	215.80	216.60	217.30	<b>234.60</b>	<b>234.60</b>	Common Shs Outst'g <sup>D</sup>	234.60
17.8	14.2	11.9	12.9	11.0	--	19.3	17.1	13.8	13.3	21.2	12.6	14.6	14.4	15.5	18.9	<b>Bold figures are Value Line estimates</b>		Avg Ann'l P/E Ratio	14.5
.93	.81	.77	.66	.60	--	1.02	.91	.75	.71	1.28	.84	.93	.90	.99	1.06			Relative P/E Ratio	.90
4.5%	5.9%	5.7%	4.8%	6.6%	7.4%	5.5%	4.4%	4.7%	4.6%	4.9%	6.3%	4.9%	4.6%	5.0%	5.1%			Avg Ann'l Div'd Yield	5.0%

**CAPITAL STRUCTURE as of 6/30/14**  
 Total Debt \$3137.6 mill. Due in 5 Yrs \$1295.4 mill.  
 LT Debt \$2863.1 mill. LT Interest \$150.7 mill.  
 (LT interest earned: 3.0x)

**Leases, Uncapitalized** Annual rentals \$5.0 mill.

**Pension Assets-12/13** \$593.0 mill. **Oblig.** \$666.0 mill.

**Pfd Stock** None

**Common Stock** 233,407,893 shs. as of 7/28/14

**MARKET CAP:** \$4.6 billion (Mid Cap)

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	-3.4	-8	-
Avg. Indust. Use (Mw)	NA	NA	NA
Avg. Indust. Revs. per KWH (c)	8.94	8.84	8.50
Capacity at Peak (Mw)	4684	4668	4668
Peak Load, Winter (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (avg.)	+7	+1.3	+1.5

**BUSINESS:** TECO Energy, Inc. is a holding company for Tampa Electric, which serves 700,000 customers in west central Florida, and Peoples Gas, which serves 350,000 customers in Florida. Acq'd New Mexico Gas (513,000 customers) 9/14. Sold TECO Transport 12/07; discontinued generation investments in Guatemala in '12; discontinued TECO Coal in '14. Electric revenue break-

down: residential, 49%; commercial, 31%; industrial, 9%; other, 11%. Generating sources: coal, 56%; gas, 36%; purchased, 8%. Fuel costs: 31% of revs. '13 reported deprec. rate (utility): 3.7%. Has 3,900 employees. Chairman: Sherrill W. Hudson. Pres. & CEO: John B. Ramil, Inc.: FL. Address: TECO Plaza, 702 N. Franklin St., Tampa, FL 33602. Tel.: 813-228-1111. Web: www.tecoenergy.com.

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	796.1	885.7	911.4	750.2	3343.4
2012	697.1	752.5	858.6	688.4	2996.6
2013	661.1	735.9	765.9	688.4	2851.3
2014	578.0	605.7	687.2	679.1	2550
2015	700	700	750	700	2850

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2011	.24	.36	.42	.25	1.27
2012	.20	.30	.42	.22	1.14
2013	.19	.24	.29	.20	.92
2014	.22	.27	.32	.19	1.00
2015	.27	.28	.33	.22	1.10

Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year
2010	.20	.205	.205	.205	.82
2011	.205	.215	.215	.215	.85
2012	.22	.22	.22	.22	.88
2013	.22	.22	.22	.22	.88
2014	.22	.22	.22	.22	.88

**TECO Energy has agreed to sell its coal mining subsidiary.** TECO Coal was once a solid contributor to corporate profits, but has been hurt lately by weaker demand. TECO will receive \$120 million in cash once the deal closes (probably by yearend), plus up to \$50 million more through 2019, depending on any improvement in coal prices. TECO Coal's results (including a \$64.8 million aftertax loss on the sale) are now excluded from our presentation as discontinued operations. TECO will record additional one-time charges in the fourth quarter. We have restated revenues in the first two quarters of 2014 to exclude TECO Coal. Its effect on profits in that time frame was insignificant.

**The market reaction to the sale has been favorable.** TECO Coal's declining results were hurting the stock for much of 2014, but since the sale announcement in October, the share price is up 8%.

**TECO completed the acquisition of New Mexico Gas in early September.** The company paid \$750 million in cash and assumed \$200 million in debt for the utility, which serves 513,000 customers. TECO financed the deal with a combina-

tion of debt and equity. The purchase should be modestly accretive to earnings in the fourth quarter of 2014 and in 2015. We have raised our 2014 and 2015 share-earnings estimates by \$0.05 and \$0.10, respectively. TECO should benefit from the absence of acquisition costs (\$5.7 million in the first nine months of 2014) and expense reductions arising from merger-related synergies.

**The utilities in Florida are performing well.** Tampa Electric and Peoples Gas are likely to earn above the midpoint of their allowed returns on equity (shown in the footnotes) this year. The economic recovery in Florida has stimulated customer growth of 1.6% (electric) and 1.9% (gas).

**When will the next dividend increase occur?** We aren't estimating a hike in 2015, due to the company's high payout ratio, but don't rule one out, either. TECO benefits from tax-loss carryforwards.

**TECO stock offers a dividend yield that is a percentage point above the utility average.** Total return potential to 2017-2019 is modest, but well above the norm for utility equities.

*Paul E. Debbas, CFA November 21, 2014*

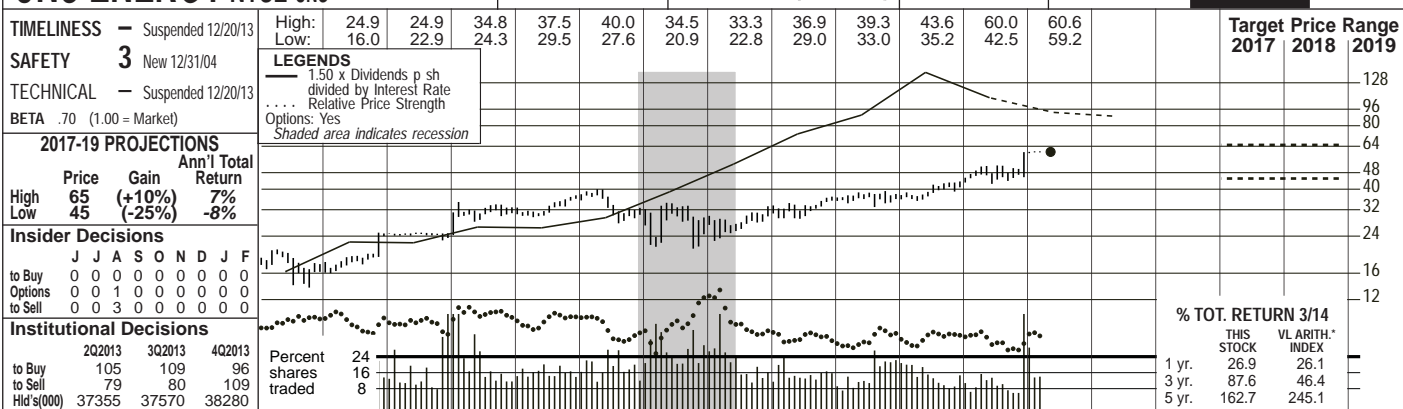
(A) Diluted earnings. Excl. nonrecurring gain (losses): '99, (11c); '03, (\$4.97); '07, 63c; '10, (2c) net; gains (losses) on discount ops.: '04, (77c); '05, 31c; '06, 1c; '07, 7c; '12, (15c).	Next earnings report due early Feb. (B) Div'ds paid in late Feb., May, Aug., & Nov. ■ Div'd re-invest. plan avail. (C) Incl. def'd charges. In '13: \$1.93/sh. (D) In mill. (E) Rate base: Net orig. cost. Rate allowed on com. eq. in '13 (elec.): 10.25%-12.25%; in '09 (gas): 9.75%-11.75%; in NM in '12: 10% (implied); earned on avg. com. eq., '13: 8.6%. Regulatory Climate: Avg.	<b>Company's Financial Strength</b> B++ <b>Stock's Price Stability</b> 95 <b>Price Growth Persistence</b> 40 <b>Earnings Predictability</b> 75
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# UNS ENERGY NYSE-UNS

RECENT PRICE **60.23** P/E RATIO **20.1** (Trailing: 19.8) RELATIVE P/E RATIO **1.05** DIV'D YLD **3.2%**

**VALUE LINE**



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC 17-19	
23.83	24.85	31.12	43.12	25.50	28.71	34.13	35.26	37.42	39.12	39.41	38.89	39.78	40.89	35.36	35.74	<b>36.40</b>	<b>37.60</b>	Revenues per sh	<b>41.20</b>
3.48	3.96	4.23	5.41	4.80	5.20	5.29	5.21	5.68	5.64	4.56	7.82	7.33	7.44	6.48	7.33	<b>7.60</b>	<b>7.60</b>	"Cash Flow" per sh	<b>8.00</b>
.68	1.08	1.27	1.79	.97	1.30	1.31	1.30	1.85	1.55	.39	2.69	2.82	2.75	2.20	3.04	<b>3.12</b>	<b>3.40</b>	Earnings per sh <sup>A</sup>	<b>3.80</b>
--	--	.32	.40	.50	.60	.64	.76	.84	.90	.96	1.16	1.56	1.68	1.72	1.74	<b>1.85</b>	<b>1.95</b>	Div'd Decl'd per sh <sup>B</sup> = †	<b>2.28</b>
2.52	2.87	3.19	3.63	3.36	4.06	4.49	5.83	6.77	6.95	9.85	8.01	7.26	10.13	7.43	7.85	<b>9.45</b>	<b>8.05</b>	Cap'l Spending per sh	<b>7.85</b>
7.65	10.02	11.20	12.68	13.05	15.97	16.95	17.68	18.59	19.54	19.16	20.94	22.46	24.07	25.77	27.22	<b>27.00</b>	<b>28.20</b>	Book Value per sh	<b>32.70</b>
32.26	32.35	33.22	33.50	33.58	33.79	34.26	34.87	35.19	35.32	35.46	35.85	36.54	36.92	41.34	41.54	<b>41.50</b>	<b>42.00</b>	Common Shs Outst'g <sup>C</sup>	<b>42.50</b>
23.3	10.8	11.8	10.8	18.2	14.6	18.7	23.9	17.7	22.0	73.8	10.4	11.6	13.3	17.8	15.9	<b>Bold figures are Value Line estimates</b>	<b>14.0</b>	Avg Ann'l P/E Ratio	<b>14.0</b>
1.21	.62	.77	.55	.99	.83	.99	1.27	.96	1.17	4.44	.69	.74	.83	1.13	.89	<b>1.13</b>	<b>.89</b>	Relative P/E Ratio	<b>.90</b>
--	--	2.1%	2.1%	2.8%	3.2%	2.6%	2.5%	2.6%	2.6%	3.3%	4.1%	4.8%	4.6%	4.4%	3.6%	<b>4.4%</b>	<b>3.6%</b>	Avg Ann'l Div'd Yield	<b>4.1%</b>

**CAPITAL STRUCTURE as of 12/31/13**  
 Total Debt \$1806.6 mill. Due in 5 Yrs \$477.0 mill.  
 LT Debt \$1656.8 mill. LT Interest \$71.0 mill.  
 Incl. \$149.8 mill. capitalized leases.  
 (LT interest earned: 3.0x)  
**Pension Assets-12/13** \$323 mill. **Oblig.** \$352 mill.  
**Pfd Stock** None  
**Common Stock** 41,633,535 shs.  
 as of 2/14/14  
**MARKET CAP: \$2.5 billion (Mid Cap)**

ELECTRIC OPERATING STATISTICS		2011	2012	2013
% Change Retail Sales (KWH)		+4	-7	+1
Avg. Indust. Use (MWH)	5060	5086	5090	
Avg. Indust. Revs. per KWH (¢)	7.10	7.20	7.20	
Capacity at Peak (Mw)	3271	2950	3015	
Peak Load, Summer (Mw)	2334	2290	2230	
Annual Load Factor (%)	N/A	N/A	N/A	
% Change Customers (yr-end)	+4	+5	+8	
Fixed Charge Cov. (%)	251	239	291	

ANNUAL RATES	Past 10 Yrs	Past 5 Yrs	Est'd '11-'13 to '17-'19
Revenues of change (per sh)	1.5%	-0.5%	1.0%
"Cash Flow"	3.5%	6.0%	2.0%
Earnings	7.0%	16.0%	6.5%
Dividends	13.0%	13.5%	5.5%
Book Value	6.5%	6.0%	5.0%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	344.8	369.7	450.9	344.1	1509.5
2012	315.4	364.0	434.1	348.3	1461.8
2013	332.1	365.2	437.0	350.2	1484.6
2014	<b>325</b>	<b>370</b>	<b>450</b>	<b>365</b>	<b>1510</b>
2015	<b>350</b>	<b>375</b>	<b>485</b>	<b>370</b>	<b>1580</b>

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.35	.71	1.46	.22	2.75
2012	.17	.64	1.21	.18	2.20
2013	.27	.83	1.62	.32	3.04
2014	<b>.25</b>	<b>.75</b>	<b>1.67</b>	<b>.45</b>	<b>3.12</b>
2015	<b>.45</b>	<b>.80</b>	<b>1.65</b>	<b>.50</b>	<b>3.40</b>

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup> = †				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2010	.39	.39	.39	.39	1.56
2011	.42	.42	.42	.42	1.68
2012	.43	.43	.43	.43	1.72
2013	.435	.435	.435	.435	1.74
2014	.48				

**BUSINESS:** UNS Energy Corporation, through its subsidiaries, operates as an electric utility in Arizona. Subsidiaries include Tucson Electric Power (TEP), UNS Gas, and UNS Electric. '13 retail customers: TEP, 413,000 (in southeastern Arizona); UNS Gas, 149,000; UNS Electric, 93,000. Revenue sources: residential, 42%; commercial, 23%; industrial, 35%. Copper mining is largest industry served. Fuels: coal, 75%; gas, 8%; purchased power, 17%. '13 TEP reported depreciation rate: 4.0%. Has 1,977 employees: TEP, 1,398; UNS Gas, 188; UNS Electric, 143; Other, 248. Chrmn. & CEO: Paul J. Bonavia. Pres.: David G. Hutchens. Inc.: AZ. Address: 88 E. Broadway Blvd., Tucson, AZ 85701. Telephone: 520-571-4000. Internet: www.uns.com.

**The Federal Energy Regulatory Commission has approved the acquisition of UNS Energy Corporation by Fortis.** UNS stockholders would receive \$60.25 in cash for each of their shares. The offer is generous, at 19 times estimated 2014 earnings. Indeed, the proposed purchase has been deemed consistent with the interest of the public, which moves the acquisition one step closer to completion. In addition, the shareholders of UNS Energy approved the transaction on March 26, 2014. The acquisition is expected to be completed by the end of 2014. It is now subject to approval by the Arizona Corporation Commission (ACC). The deal will give UNS much needed capital access to meet clean energy requirements. UNS will remain as a stand-alone company headquartered in Tucson, Arizona. One-third of Fortis' assets will be in the United States once the deal closes, and it will gain approximately 65,000 customers in Arizona. **UNS Energy had a profitable year.** The electric utility reported net income of \$127 million and share earnings of \$3.04. The significant increase in net income was mainly due to higher revenue at UNS En-

ergy's primary subsidiary, Tucson Electric Power (TEP). The subsidiary was able to report higher revenues for the year thanks to a non-fuel base rate increase which became effective on July 1, 2013, combined with a reduction in capital lease interest expense. The company also declared a first quarter dividend of \$0.48 per share for common shareholders. **Tucson Electric Power (TEP) has started to work on a new transmission line.** The 138 KV is expected to reduce electrical outages and provide more capacity for TEP. The project is expected to cost \$4.5 million and was approved by the Arizona Corporation Commission in March, 2011. The transmission line is expected to be completed in 2014. **The Timeliness rank for this issue is suspended due to the impending acquisition.** There is minimal potential for capital gains at this juncture as the stock is trading just below the takeover price. We advise investors to sell their holdings at the current level in order to avoid downside risk in case the deal falls through.

Saumya Ajla  
May 2, 2014





# UNITIL CORP. AMEX--UTL

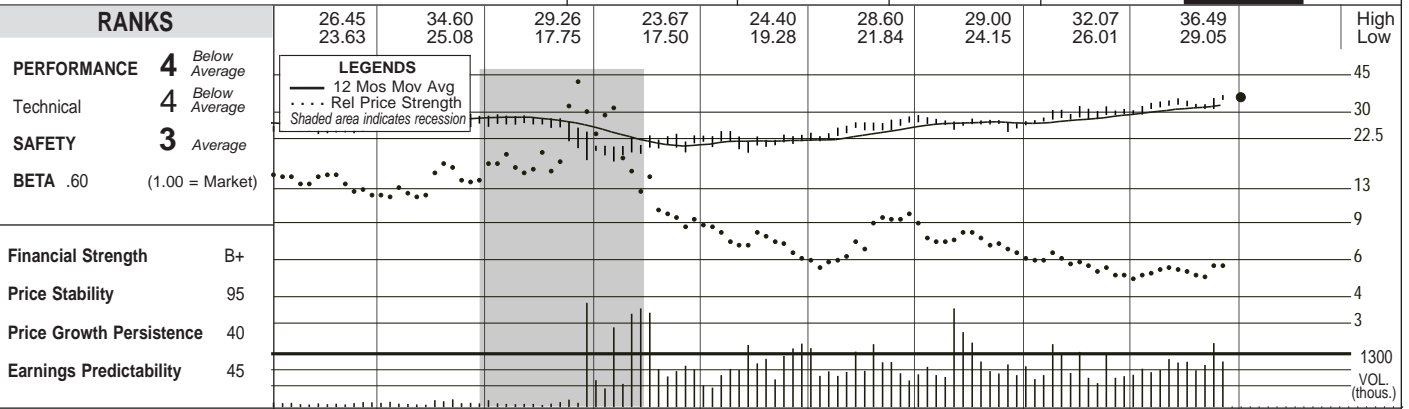
RECENT PRICE **35.32**

TRAILING P/E RATIO **19.1**

RELATIVE P/E RATIO **1.00**

DIV'D YLD **3.9%**

**VALUE LINE**



© VALUE LINE PUBLISHING LLC	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015/2016
SALES PER SH	46.17	45.80	36.99	33.87	32.91	32.21	25.62	26.51	--	
"CASH FLOW" PER SH	4.27	4.60	3.68	3.44	3.52	4.16	3.86	4.28	--	
EARNINGS PER SH	1.41	1.52	1.65	1.03	.88	1.50	1.43	1.57	<b>1.78<sup>A,B</sup></b>	<b>1.90<sup>C</sup>/NA</b>
DIV'DS DECL'D PER SH	1.38	1.38	1.38	1.38	1.38	1.38	1.38	1.38	--	
CAP'L SPENDING PER SH	5.95	5.66	3.63	5.42	4.55	5.21	4.97	6.47	--	
BOOK VALUE PER SH	17.30	17.49	17.90	17.82	17.36	17.50	18.90	19.15	--	
COMMON SHS OUTST'G (MILL)	5.65	5.74	7.79	10.84	10.89	10.95	13.78	13.84	--	
AVG ANN'L P/E RATIO	17.6	18.4	15.8	20.3	25.1	16.8	18.7	18.5	<b>19.8</b>	<b>18.6/NA</b>
RELATIVE P/E RATIO	.95	.98	.95	1.35	1.60	1.05	1.20	1.04	--	
AVG ANN'L DIV'D YIELD	5.6%	4.9%	5.3%	6.6%	6.2%	5.5%	5.2%	4.8%	--	
SALES (\$MILL)	260.9	262.9	288.2	367.0	358.4	352.8	353.1	366.9	--	<b>Bold figures are consensus earnings estimates and, using the recent prices, P/E ratios.</b>
OPERATING MARGIN	17.4%	19.0%	18.5%	20.2%	22.7%	27.8%	27.4%	28.9%	--	
DEPRECIATION (\$MILL)	16.1	17.8	19.1	27.4	28.9	29.3	35.1	37.7	--	
NET PROFIT (\$MILL)	8.0	8.7	9.7	10.0	9.6	16.4	18.2	21.6	--	
INCOME TAX RATE	34.7%	34.1%	31.2%	34.2%	31.9%	37.9%	37.7%	37.0%	--	
NET PROFIT MARGIN	3.1%	3.3%	3.4%	2.7%	2.7%	4.6%	5.2%	5.9%	--	
WORKING CAP'L (\$MILL)	d6.8	4.8	d38.3	d22.9	d9.8	d23.2	7.2	d4.7	--	
LONG-TERM DEBT (\$MILL)	140.2	160.1	250.0	249.8	289.0	288.5	287.7	284.8	--	
SHR. EQUITY (\$MILL)	99.9	102.5	141.5	195.1	191.0	193.7	260.6	265.2	--	
RETURN ON TOTAL CAP'L	5.3%	5.4%	4.0%	4.3%	4.1%	5.5%	5.2%	5.8%	--	
RETURN ON SHR. EQUITY	8.0%	8.5%	6.9%	5.1%	5.0%	8.5%	7.0%	8.1%	--	
RETAINED TO COM EQ	.1%	.8%	1.1%	NMF	NMF	.6%	.4%	.9%	--	
ALL DIV'DS TO NET PROF	98%	91%	84%	NMF	NMF	93%	95%	88%	--	

<sup>A</sup>No. of analysts changing earn. est. in last 12 days: 0 up, 0 down, consensus 5-year earnings growth not available. <sup>B</sup>Based upon 2 analysts' estimates. <sup>C</sup>Based upon 2 analysts' estimates.

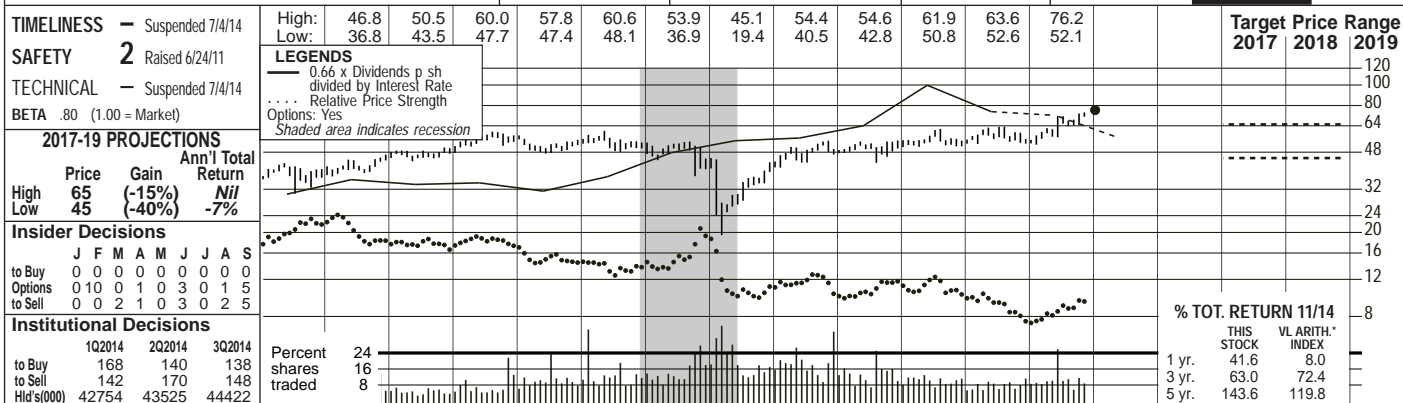
ANNUAL RATES					ASSETS (\$mill.)			INDUSTRY: Electric Utility (East)				
of change (per share)	5 Yrs.	1 Yr.			2012	2013	9/30/14	<b>BUSINESS:</b> Unitil Corporation engages in the retail distribution of electricity in the southeastern seacoast and state capital regions of New Hampshire. The company also is involved in the retail distribution of electricity and natural gas in the greater Fitchburg area of north central Massachusetts. In addition, it provides natural gas service in southeastern New Hampshire and portions of southern and central Maine, including the city of Portland and the Lewiston-Auburn area. Further, the company provides energy brokering and advisory services to commercial and industrial customers in the northeastern United States. Unitil Corporation operates 87 miles of underground gas transmission pipeline, primarily in Maine and New Hampshire. In addition, it provides energy brokering and advisory services to commercial and industrial customers. As of April 23, 2014, the company served approximately 102,400 electric customers and 75,900 natural gas customers. Has 477 employees. Chairman, C.E.O. & President: Robert G. Schoenberger. Inc.: NH. Address: 6 Liberty Lane West, Hampton, NH 03842. Tel.: (603) 772-0775. Internet: <a href="http://www.unitil.com">http://www.unitil.com</a> . <span style="float:right">N.A.</span>				
Sales	-8.0%	3.5%			Cash Assets	9.8	9.4				10.1	
"Cash Flow"	-0.5%	11.0%			Receivables	104.0	108.8				73.0	
Earnings	-0.5%	10.0%			Inventory (Avg cost)	14.6	17.0				22.1	
Dividends	--	--			Other	4.2	4.8				7.2	
Book Value	1.0%	1.5%			Current Assets	132.6	140.0	112.4				
Fiscal Year	QUARTERLY SALES (\$mill.)				LIABILITIES (\$mill.)			<b>TOTAL SHAREHOLDER RETURN</b> <i>Dividends plus appreciation as of 11/30/2014</i>				
	1Q	2Q	3Q	4Q	Full Year	Accts Payable	30.9				38.1	19.3
12/31/12	114.2	68.8	71.3	98.8	353.1	Debt Due	50.5				62.7	3.9
12/31/13	118.2	66.4	72.5	109.8	366.9	Other	44.0				43.9	52.8
12/31/14	156.1	73.3	76.6			Current Liab	125.4				144.7	76.0
Fiscal Year	EARNINGS PER SHARE				LONG-TERM DEBT AND EQUITY as of 9/30/14			<b>3 Mos.</b> 9.15% <b>6 Mos.</b> 7.39% <b>1 Yr.</b> 20.05% <b>3 Yrs.</b> 44.43% <b>5 Yrs.</b> 112.56%				
	1Q	2Q	3Q	4Q	Full Year	Total Debt \$337.3 mill. Due in 5 Yrs. NA						
12/31/11	.81	d.08	d.15	.92	1.50	LT Debt \$333.4 mill.						
12/31/12	.83	d.03	.03	.66	1.43	Including Cap. Leases NA (55% of Cap'l)						
12/31/13	.79	d.01	.04	.75	1.57	Leases, Uncapitalized Annual rentals NA						
12/31/14	.91	.08	.11	.68		Pension Liability \$77.3 mill. in '13 vs. \$103.7 mill. in '12						
12/31/15						Pfd Stock \$.2 mill. Pfd Div'd Paid Nil						
Cal-endar	QUARTERLY DIVIDENDS PAID				Common Stock 13,906,964 shares (45% of Cap'l)							
	1Q	2Q	3Q	4Q	Full Year							
2011	.345	.345	.345	.345	1.38							
2012	.345	.345	.345	.345	1.38							
2013	.345	.345	.345	.345	1.38							
2014	.345	.345	.345	.345								
INSTITUTIONAL DECISIONS												
	1Q'14	2Q'14	3Q'14									
to Buy	51	53	46									
to Sell	38	38	49									
Hld's(000)	6459	6669	6823									

December 26, 2014



# INTEGRYS ENERGY NYSE-TEG

RECENT PRICE **76.03** P/E RATIO **25.0** (Trailing: 18.7, Median: 15.0) RELATIVE P/E RATIO **1.35** DIV'D YLD **3.6%** VALUE LINE



2017	2018	2019	Target Price Range
120	100	80	
64	48	32	
24	20	16	
12	8		

2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	Revenues per sh	53.75
131.26	173.37	160.01	135.44	184.86	98.71	67.27	60.44	54.07	70.92	82.50	48.15	"Cash Flow" per sh	8.00
6.98	7.40	6.33	5.19	4.69	5.34	6.70	6.13	6.95	7.72	6.85	6.75	Earnings per sh <sup>A</sup>	3.75
4.07	4.09	3.51	2.48	1.58	2.28	3.24	2.88	3.67	4.33	3.35	3.15	Div'd Decl'd per sh <sup>B</sup>	2.72
2.20	2.24	2.28	2.56	2.68	2.72	2.72	2.72	2.72	2.72	2.72	2.72	Cap'l Spending per sh <sup>C</sup>	11.25
7.78	10.31	7.94	5.17	7.01	5.85	3.35	4.00	7.63	8.42	13.15	11.55	Book Value per sh <sup>D</sup>	45.00
29.30	32.47	35.61	42.58	40.79	37.62	37.57	38.01	38.84	41.05	42.00	42.45	Common Shs Outst'g <sup>D</sup>	80.00
37.26	40.16	43.06	75.99	75.99	75.98	77.35	77.91	77.90	79.45	80.00	80.00	Avg Ann'l P/E Ratio	14.5
11.5	13.4	14.7	21.4	30.7	14.8	14.7	17.5	14.8	13.3	Bold figures are Value Line estimates		Relative P/E Ratio	.95
.61	.71	.79	1.14	1.85	.99	.94	1.10	.94	.75			Avg Ann'l Div'd Yield	5.0%
4.7%	4.1%	4.4%	4.8%	5.5%	8.1%	5.7%	5.4%	5.0%	4.7%				

**CAPITAL STRUCTURE as of 9/30/14**  
**Total Debt \$3348.8 mill. Due in 5 Yrs \$780.7 mill.**  
**LT Debt \$2956.3 mill. LT Interest \$147.8 mill.**  
 (LT interest earned: 4.9x)  
**Leases, Uncapitalized Annual rentals \$6.7 mill.**  
**Pension Assets-12/13 \$1527.7 mill. Oblig. \$1641.7 mill.**  
**Pfd Stock \$51.1 mill. Pfd Div'd \$3.1 mill.**  
 510,626 shs. 5.00% to 6.88%, callable \$101 to \$107.50; sinking fund began 11/1/79. All cumulative, \$100 par.  
**Common Stock 79,963,091 shs. as of 11/4/14**  
**MARKET CAP: \$6.1 billion (Large Cap)**

2011	2012	2013	2014	2015	Revenues (\$mill)	4300
156.2	157.4	151.6	181.1	124.8	178.2	255.9
16.1%	22.9%	22.9%	32.2%	29.1%	41.5%	40.4%
1.7%	1.0%	.5%	.7%	5.8%	4.5%	.7%
43.1%	39.0%	44.8%	40.8%	42.1%	45.1%	42.2%
54.4%	58.7%	53.4%	58.3%	57.0%	53.9%	56.8%
2008.6	2222.4	2871.9	5552.0	5438.7	5304.4	5118.5
2002.6	2049.4	2534.8	4463.8	4773.3	4945.1	5013.4
8.8%	8.0%	6.4%	4.5%	3.5%	4.6%	6.2%
13.7%	11.6%	9.6%	5.5%	4.0%	6.1%	8.7%
14.0%	11.8%	9.7%	5.5%	3.9%	6.1%	8.7%
6.6%	5.3%	3.4%	--	NMF	NMF	2.3%
54%	56%	65%	99%	NMF	NMF	118%

**IntegrYS Energy Group** was created as a holding company on February 21, 2007 to oversee the entire operations of the recently merged WPS Resources and Peoples Energy. WPS acquired Peoples in an agreement under which each common share of Peoples was converted into .825 share of WPS common. The combination took the new name of IntegrYS Energy Group. All data on this page prior to 2/21/07 are for WPS Resources only.

**IntegrYS Energy shareholders have approved the sale of the company to Wisconsin Energy.** The agreement calls for IntegrYS holders to receive \$18.58 in cash and 1.128 shares of Wisconsin Energy stock for each of their shares, making the value of the deal \$76.05 a share at Wisconsin Energy's recent price. The deal requires the approval of the regulatory commissions in Wisconsin, Illinois, and Michigan (and perhaps Minnesota, too), plus the Federal Energy Regulatory Commission. The company expects the transaction to close in the summer of 2015. Due to the takeover agreement, the Timeliness rank of IntegrYS stock is suspended.

**We think IntegrYS holders should sell their stock on the open market.** The recent price is almost equal to the value of the deal, leaving no upside potential for stockholders unless the price of Wisconsin Energy stock continues to rise. On the other hand, the stock price will likely drop sharply if the transaction falls through. **IntegrYS has completed the sale of its retail energy services business.** Heavy competition has squeezed margins here. The company received over \$300 million.

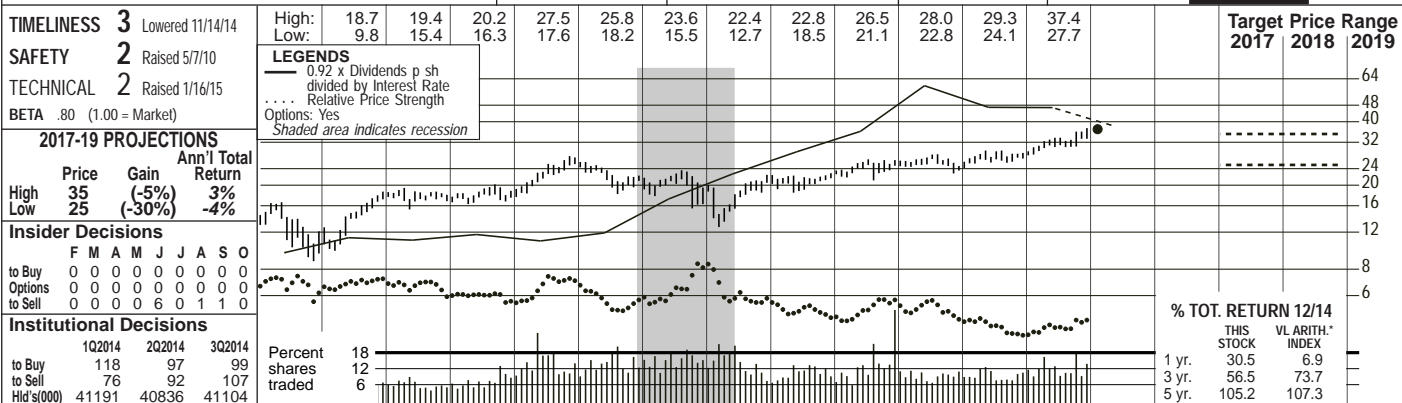
**IntegrYS will report this as a discontinued operation effective with the fourth-quarter earnings release, but we haven't yet restated results for the first three quarters of 2014.** This segment earned \$0.33 a share in the first nine months of 2014 (excluding a goodwill impairment and including some small assets that IntegrYS is retaining). Note that our earnings presentation includes costs related to the buyout, estimated at \$0.09 a share in 2014. **Some of IntegrYS' utilities are awaiting rate orders.** A gas rate hike of \$7.6 million was granted in Minnesota, with an allowed return on equity of 9.35%. Wisconsin Public Service should soon get a written order calling for an electric rate increase of \$25 million and a gas rate decrease of \$15 million, based on a 10.2% ROE. The utility has asked the Michigan regulators for a \$5.7 million electric tariff hike, based on a 10.6% ROE. Interim rates should take effect in mid-April, with a final order in mid-October. The company's two gas utilities in Illinois are seeking a total of \$107.0 million, based on a 10.25% ROE. A decision is expected next month.

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Company's Financial Strength	A
Stock's Price Stability	90
Price Growth Persistence	40
Earnings Predictability	45

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**AVISTA CORP. NYSE-AVA** RECENT PRICE **36.87** P/E RATIO **18.2** (Trailing: 19.3; Median: 16.0) RELATIVE P/E RATIO **0.99** DIV'D YLD **3.6%** **VALUE LINE**



Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2015	17-19
Price	91.07	221.75	167.59	126.17	20.41	23.24	23.76	27.98	28.68	26.80	30.77	27.58	27.29	27.73	25.86	26.94	23.70	25.00	25.00	28.25
Gain	3.47	2.28	3.31	2.71	2.19	2.63	2.35	2.72	4.27	2.93	3.98	4.45	3.62	3.78	3.70	4.36	4.50	4.65	4.65	5.25
Return	1.28	.12	1.76	1.20	.67	1.02	.73	.92	1.47	.72	1.36	1.58	1.65	1.72	1.32	1.85	1.95	2.00	2.00	2.25
Div'd	1.05	.48	.48	.48	.48	.49	.52	.55	.57	.60	.69	.81	1.00	1.10	1.16	1.22	1.27	1.32	1.32	1.50

CAPITAL STRUCTURE as of 9/30/14													Revenues per sh		28.25
Total Debt \$1510.9 mill. Due in 5 Yrs \$528.2 mill.													"Cash Flow" per sh		5.25
LT Debt \$1463.8 mill. LT Interest \$73.2 mill.													Earnings per sh <sup>A</sup>		2.25
Incl. \$51.5 mill. debt to affiliated trusts.													Div'd Decl'd per sh <sup>B</sup>		1.50
(LT interest earned: 3.6x)													Cap'l Spending per sh		6.00
Leases, Uncapitalized Annual rentals \$6.7 mill.													Book Value per sh <sup>C</sup>		26.75
Pension Assets-12/13 \$481.5 mill.													Common Shs Outst'g <sup>D</sup>		64.50
Pfd Stock None													Avg Ann'l P/E Ratio		14.0
Oblig. \$527.0 mill.													Relative P/E Ratio		.90
Common Stock 62,239,441 shs. as of 10/31/14													Avg Ann'l Div'd Yield		4.8%
MARKET CAP: \$2.3 billion (Mid Cap)													Revenues (\$mill)		1825
ELECTRIC OPERATING STATISTICS													Net Profit (\$mill)		145
2011 2012 2013													Income Tax Rate		36.5%
% Change Retail Sales (KWH) +2.0 -1.8 +4													AFUDC % to Net Profit		8.0%
Avg. Indust. Use (MWH) 1556 1505 1428													Long-Term Debt Ratio		51.0%
Avg. Indust. Revs. per KWH (c) 5.71 5.69 5.74													Common Equity Ratio		49.0%
Capacity at Peak (Mw) 2923 3060 2767													Total Capital (\$mill)		3525
Peak Load, Winter (Mw) <sup>F</sup> 2381 2485 2223													Net Plant (\$mill)		4275
Annual Load Factor (%) 61.0 58.0 59.0													Return on Total Cap'l		5.5%
% Change Customers (yr-end) +4 +6 +1.1													Return on Shr. Equity		8.5%
Fixed Charge Cov. (%) 318 245 308													Return on Com Equity <sup>E</sup>		8.5%
ANNUAL RATES													Retained to Com Eq		3.0%
of change (per sh)													All Div'ds to Net Prof		66%
Past 10 Yrs. Past 5 Yrs. Est'd '11-'13															
Revenues -7.0% -1.5% 1.0%															
"Cash Flow" 4.5% 1.0% 5.0%															
Earnings 5.5% 6.5% 5.5%															
Dividends 9.0% 13.5% 4.5%															
Book Value 3.5% 3.5% 4.0%															

**BUSINESS:** Avista Corporation (formerly The Washington Water Power Company) supplies electricity & gas in eastern Washington & northern Idaho. Supplies electricity to part of Alaska & gas to part of Oregon. Customers: 383,000 electric, 326,000 gas. Acq'd Alaska Electric Light and Power 7/14. Sold Ecova energy-management sub. 6/14. Electric rev. breakdown: residential, 32%; commercial, 28%; industrial, 11%; wholesale, 12%; other, 17%. Generating sources: hydro, 27%; gas, 14%; coal, 9%; wood waste, 2%; purchased, 48%. Fuel costs: 43% of revs. '13 reported deprec. rate (utility): 2.9%. Has 1,800 employees. Chairman, President & CEO: Scott L. Morris. Inc.: WA. Address: 1411 E. Mission Ave., Spokane, WA 99202-2600. Tel.: 509-489-0500. Web: www.avistacorp.com.

**Avista's regulatory settlement was approved in Washington.** Electric and gas rates were raised by \$12.3 million (2.5%) and \$8.5 million (5.6%), respectively, at the start of 2015. The order didn't address the cost of capital, but it did decouple revenues and volume. Accordingly, top-line advances will now track customer growth (currently at about 1% for electricity and gas), instead of sales changes.

**Avista has reached a settlement of its gas rate case in Oregon.** If approved by the state regulatory commission, rates will be raised (effective March 1st) by \$5.0 million (5.1%), based on a 9.5% return on a 51% common-equity ratio.

**More rate applications are probably on the way.** Avista will likely file cases in Washington and Idaho for new tariffs in 2016. Alaska Electric Light and Power, which the company acquired in mid-2014, is also considering filing a petition.

**We estimate that earnings will increase slightly in 2015.** Avista should benefit from rate relief and a full year of income from the Alaska utility acquisition. On the other hand, a favorable swing in power costs helped Avista in Washington

in 2014, and we do not assume that this will happen this year. Our 2015 earnings estimate is within the company's targeted range of \$1.86-\$2.06 a share.

**Avista has repurchased some stock, and might buy back more.** Through mid-December, the company repurchased 2.5 million shares for \$79.9 million. The board authorized a buyback for up to 800,000 more shares in the first quarter of 2015. Later this year, however, Avista will need some equity, so the company expects to issue about \$30 million. The company's financing needs also include about \$100 million of long-term debt.

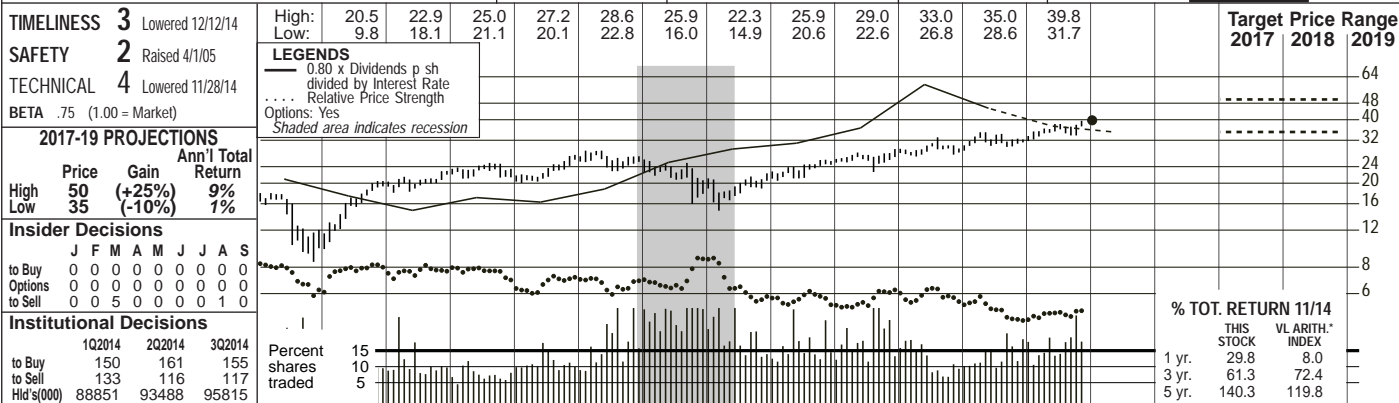
**We expect a dividend increase this quarter.** That has been the pattern in recent years. We estimate that the board of directors will boost the annual payout by \$0.05 a share (3.9%). Avista is targeting yearly dividend growth of 4%-5%.

**Avista stock offers a dividend yield that is slightly above the utility mean.** Like several utility stocks, the recent price is above the upper end of our 2017-2019 Target Price Range. Accordingly, total return potential is low.

*Paul E. Debbas, CFA* January 30, 2015

(A) Dil. EPS. Excl. nonrec. gain (losses): '00	(B) Div'ds	(C) Incl. def'd chgs.	(D) In mill.	(E) Rate base: Net	(F) Summer pk. '12.	Company's Financial Strength	A
rounding. Next egs. due late Feb.	orig. cost. Rate all'd on com. eq. in WA in '15:	none; in ID in '13: 9.8%; in OR in '14: 9.65%;			earn. on avg. com. eq., '13: 8.7%. Reg. Clim.: WA, Avg.; ID, Above Avg. (F) Summer pk. '12.	Stock's Price Stability	95
'02, (9c); '03, (3c); '14, 9c; gains	Div'd reinv. plan avail. '13: \$8.08/sh.					Price Growth Persistence	60
(losses) on disc. ops.: '01, (\$1.00); '02, 2c; '03,						Earnings Predictability	75
(10c); '14, \$1.17. '13 EPS don't add due to						<b>To subscribe call 1-800-VALUELINE</b>	

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1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
30.86	30.21	33.80	31.20	24.77	20.06	17.02	18.23	18.37	18.09	16.98	17.04	18.34	17.27	17.88	18.48	<b>19.70</b>	<b>19.85</b>	Revenues per sh	<b>20.75</b>
6.35	7.51	6.96	5.32	4.77	3.77	3.12	3.28	3.94	3.77	3.14	3.59	4.24	3.97	4.30	4.41	<b>4.55</b>	<b>4.70</b>	"Cash Flow" per sh	<b>5.10</b>
2.13	1.48	.89	d.58	1.00	1.48	1.17	1.55	1.88	1.84	1.31	1.28	1.80	1.79	2.15	2.27	<b>2.35</b>	<b>2.45</b>	Earnings per sh <sup>A</sup>	<b>2.90</b>
2.14	2.14	1.44	1.20	1.20	.87	.80	.92	.98	1.08	1.16	1.20	1.24	1.28	1.32	1.36	<b>1.39</b>	<b>1.44</b>	Div'd Decl'd per sh <sup>B=†</sup>	<b>1.60</b>
2.77	4.09	4.40	3.37	1.89	2.06	2.19	2.45	3.95	7.84	8.65	5.26	4.82	5.55	6.40	6.08	<b>6.50</b>	<b>7.00</b>	Cap'l Spending per sh	<b>8.15</b>
29.40	27.83	27.20	25.97	13.68	14.23	16.13	16.31	17.62	19.14	20.18	20.59	21.25	22.03	22.89	23.88	<b>24.00</b>	<b>25.60</b>	Book Value per sh <sup>C</sup>	<b>29.65</b>
65.91	67.40	70.08	70.08	71.51	72.84	86.03	86.84	87.39	95.46	108.31	109.07	112.13	125.70	126.50	128.25	<b>130.00</b>	<b>130.00</b>	Common Shs Outst'g <sup>E</sup>	<b>135.00</b>
18.4	17.2	20.6	--	14.0	10.8	17.4	14.8	12.2	14.1	17.0	14.9	13.0	14.8	13.4	14.0	<i>Bold figures are Value Line estimates</i>		Avg Ann'l P/E Ratio	<b>15.0</b>
.96	.98	1.34	--	.76	.62	.92	.79	.66	.75	1.02	.99	.83	.93	.85	.79			Relative P/E Ratio	<b>.95</b>
5.5%	8.4%	7.9%	5.8%	8.6%	5.5%	3.9%	4.0%	4.3%	4.2%	5.2%	6.3%	5.3%	4.8%	4.6%	4.3%			Avg Ann'l Div'd Yield	<b>3.7%</b>

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$3417.8 mill. Due in 5 Yrs \$675.0 mill.  
 LT Debt \$3215.4 mill. LT Interest \$160.0 mill.  
 (LT interest earned: 3.3%)

Pension Assets 12/13 \$548 mill. Oblig. \$929 mill.

Pfd Stock None

Common Stock 130,196,193 shs.  
 MARKET CAP: \$5.2 billion (Large Cap)

**ELECTRIC OPERATING STATISTICS**

	2011	2012	2013
% Change Retail Sales (KWH)	+1.0	-1.5	+3.6
Avg. Indust. Use (MWH)	5589	5588	5407
Avg. Indust. Revs. per KWH (¢)	6.22	6.60	6.47
Capacity at Peak (Mw)	6784	6557	6671
Peak Load, Summer (Mw)	5549	5411	5489
Annual Load Factor (%)	55.5	56.0	55.9
% Change Customers (yr-end)	+1	+2	+2

Fixed Charge Cov. (%) 297 319 323

**ANNUAL RATES**  
 of change (per sh)  
 Revenues -3.5% Past 10 Yrs. - - Est'd '11-'13 2.5%  
 "Cash Flow" -1.0% Past 5 Yrs. 3.0% 4.5%  
 Earnings 12.5% 4.5% 6.0%  
 Dividends 2.0% 4.0% 3.0%  
 Book Value 2.5% 4.0% 5.0%

Cal- end- ar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	481.7	524.9	678.2	486.2	2171.0
2012	475.7	566.3	695.8	523.7	2261.5
2013	546.2	569.6	695.0	559.9	2370.7
2014	628.6	612.7	764.0	<b>554.7</b>	<b>2560</b>
2015	<b>630</b>	<b>620</b>	<b>750</b>	<b>580</b>	<b>2580</b>

Cal- end- ar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.27	.38	.98	.16	1.79
2012	.21	.48	1.09	.37	2.15
2013	.40	.52	1.04	.31	2.27
2014	.52	.40	1.10	<b>.33</b>	<b>2.35</b>
2015	.50	.50	1.10	<b>.35</b>	<b>2.45</b>

Cal- end- ar	QUARTERLY DIVIDENDS PAID <sup>B=†</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2010	.30	.31	.31	.31	1.23
2011	.31	.32	.32	.32	1.27
2012	.32	.33	.33	.33	1.31
2013	.33	.34	.34	.34	1.35
2014	.34	.35	.35	.35	

**Westar Energy reported third-quarter results that topped our forecasts.** The Topeka, Kansas-based company posted earnings of \$1.10 a share, on revenue of \$764 million. Greater profits were driven largely by higher prices and lower operating and maintenance costs at the company's power plants. The electric utility's various investments on transmission infrastructure and air quality control are finally coming to fruition, with additional projects such as the LaCygne air-quality retrofit set to be completed next year. **Meanwhile, going forward, carbon control measures are a cause for concern.** New rules put out by the Environmental Protection Agency (and backed by the current administration), will be tough to comply with in the future. Coal-based generation still represents about 65% of the fuel mix for Westar (as of the third quarter), but the company has worked hard to reduce that figure by about 8% when compared to last year. Importantly, the newly elected Republican Senate will likely put pressure on the government agency to either delay or repeal the new measures, and a compromise could be

reached between the two parties at some time. However, as of right now, regulatory risk is still a big problem going forward for the entire industry. **The new year ought to have a number of upcoming catalysts.** Management's guidance, which we believe is conservative, calls for retail sales to climb 150 basis points next year. Retail sales have risen roughly 3% through the first nine months of 2014. Moreover, operating and maintenance costs, as well as SG&A expenses, should continue to trend lower, as Westar focuses on keeping its overhead in check. Finally, management pointed to price increases in transmission and environmental cost recovery, which was approved by regulators, thereby allowing the utility to raise rates on certain residents in order to cover much of its environmental regulation outlay. **Utilities have done well this year, and Westar Energy is no exception.** The stock has good marks for both Price Stability (100) and Safety (2), and would be a fine choice for investors in need of some income. *Daniel Henigson* December 19, 2014





All of the major electric utilities located in the eastern region of the United States are reviewed in this Issue; central electrics, in Issue 5; and the remaining utilities, in Issue 11.

Low prices for wholesale electricity have hurt merchant power generators in recent years. We examine this factor, and the possibility that capacity prices will rise.

A few utilities have been involved in the formation of master limited partnerships in 2014.

There have been other transactions beyond master limited partnerships this year.

Most electric utility stocks have risen at a double-digit pace so far in 2014. This has made these equities even more expensively priced.

### Capacity Prices

When owners of generating assets sell power on the wholesale market, they are compensated not only for the energy they sell, but for the capacity they provide to the market. Organizations such as PJM that conduct power auctions in competitive markets and coordinate the markets must ensure that generating capacity in their region is sufficient. (PJM stands for Pennsylvania-New Jersey-Maryland, but covers an area broader than just these three states.) However, with wholesale power prices having declined in recent years, some owners of merchant generating units believe the market structures are flawed, and do not compensate them adequately for the capacity their plants bring to the market. This has even led to plant closings. In 2013, *Dominion Resources* shut its Kewaunee nuclear plant in Wisconsin, even though the facility was operating effectively. The decline in power prices made running Kewaunee uneconomic. Other plants are facing similar concerns. Entergy will shut the Vermont Yankee nuclear unit at the end of 2014 for economic reasons. (Heavy political opposition to the plant might have played a part, as well.) Some other nonregulated nuclear units owned by the company might have an identical outcome if prices don't improve. In Illinois, two nuclear units owned by *Exelon* were unsuccessful in a power auction earlier this year (i.e., they failed to "clear the market"). A third *Exelon* unit, in New Jersey, also failed to clear the market, but this unit was already slated for closing in 2019. Owners of nuclear plants also want to see the environmental benefits of their assets (i.e., no carbon emissions) reflected in capacity prices. Low capacity prices don't just affect nuclear units. A coal-fired station in Pennsylvania owned by *FirstEnergy* did not clear the market this year, so the company must decide whether to spend capital on environmental upgrades needed to keep the plant running beyond 2016.

Changes have been proposed in PJM that, if adopted, would benefit owners of merchant generating assets such as *Exelon*, *FirstEnergy*, and *Public Service Enterprise Group*. *Exelon* is also talking to officials in Illinois to try to find a way to recognize the value that its nuclear units provide to the state.

### Master Limited Partnerships

This year, a few companies in the Electric Utility Industry have formed master limited partnerships for a

### INDUSTRY TIMELINESS: 38 (of 97)

portion of their assets. (For more on MLPs, see our industry report in Issue 3.) The creation of the MLPs was followed by initial public offerings. CenterPoint Energy and OGE Energy had already contributed their midstream gas assets to a joint venture, which then had an IPO. *Dominion Resources* also did the same for some of its midstream gas assets. *NextEra Energy* also made such a move, but did so for some of its contracted renewable (wind and solar) assets. Each of these MLPs has fared very well since its IPO earlier in 2014.

### Other Dealmaking

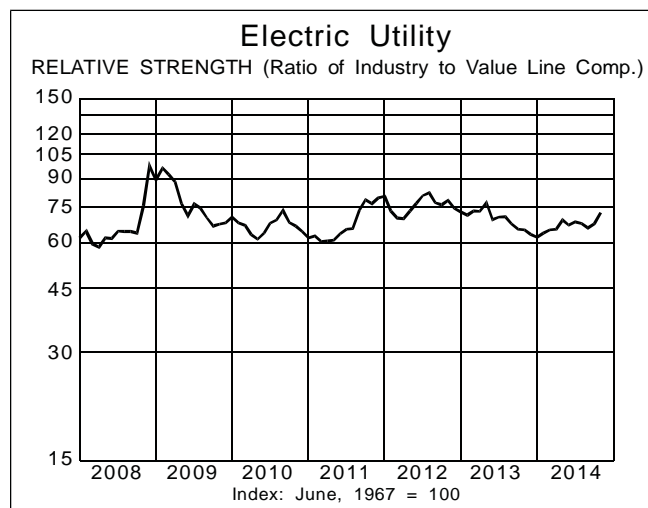
There have been other, more-traditional mergers, acquisitions, and asset sales in this industry so far this year. *Exelon* is buying *Pepco Holdings*, and Wisconsin Energy is purchasing *Integrus Energy*. Cleco is being taken over by a consortium of companies. *Exelon* bought *Integrus'* retail energy supply business. *TECO Energy* and *Avista* each bought a utility and sold a nonutility operation.

### Conclusion

This has been an outstanding year for electric utility stocks. Interest rates were already low as 2014 began, and the yield on the 10-year U.S. Treasury note has fallen more than half a percentage point so far this year. Thus, income-seeking investors have poured money into electric utility stocks.

Utility stocks have fared so well this year that the ones that have advanced at "just" a single-digit percentage are exceptions to the rule. Numerous utility issues have soared by more than 20%. Even before such a significant move, utility equities weren't cheap. Almost every electric utility stock under our coverage is trading within its 2017-2019 Target Price Range—many near the upper end of this range—and a few are trading above the upper bound. We note that our Quarterly Economic Review projects that the yield on the 10-year Treasury note will rise to 4.3% by 2017-2019, which is why we aren't optimistic about this industry's long-term total return potential. On average, electric utility stocks yield 3.5% and offer 3- to 5-year total return prospects of just 2%.

Paul E. Debbas, CFA



All of the major electric utilities located in the central region of the United States are reviewed in this Issue; eastern electrics, in Issue 1; and the remaining utilities, in Issue 11.

The U.S. Supreme Court will hear an appeal of an Environmental Protection Agency rule. Another proposed EPA rule has come under a lot of criticism.

We examine the effect of declining oil prices on utilities.

Another utility combination was announced earlier this month.

Most electric utility stocks have turned in an outstanding performance in 2014.

### EPA Rules

In recent years, the Environmental Protection Agency has issued rules concerning cross-state air pollution and mercury emissions. Another proposed regulation governing carbon emissions was put forth in June of 2014, and the EPA took comments on this proposal through early December. There has been criticism of the rules from companies and states that are affected, as well as from the coal industry. It is hardly a surprise that this has led to litigation. The EPA has also issued a proposal that would reduce ozone, which would also be costly for utilities.

The U.S. Supreme Court has agreed to hear an appeal of the EPA's rule reducing allowable mercury emissions. There were complaints that the EPA didn't consider the cost of its regulation. The Supreme Court's decision is due in June. Note that the EPA's cross-state air pollution rule also faced litigation, but was ultimately upheld.

Meanwhile, the EPA was hit with a lot of criticism about its proposal to reduce carbon emissions. Companies, state governments and regulatory commissions, and industry groups expressed concern that the closing of coal-fired units would hurt the reliability of the electric grid. Many parties are also worried about the potential effect of the new rule on customers' rates. Some complainants believe the EPA's assumptions justifying its proposed rule are unrealistic. On the other hand, some environmental groups think the EPA didn't go far enough. Litigation has already been filed about this rule, even though it has not yet been finalized, and more lawsuits are sure to come.

### Falling Oil Prices

Since June, oil prices have declined significantly. The effect of falling prices on the electric utility industry isn't as great as some people think. Only one company, Hawaiian Electric Industries, uses oil to produce a significant proportion of its electricity. The company passes changes in prices through to its ratepayers. Even this company is reducing its exposure to oil in favor of renewable energy. Elsewhere, there is still some oil-fired capacity in New England, but most of the power generated there is from nuclear or gas-fired plants. Some utilities use much less oil than they once did. For example, Florida Power & Light used more than 41 million barrels of oil in 2001, but fewer than one million in 2011. The utility's parent, NextEra Energy, is acquiring Hawaiian Electric (subject to regulatory approval).

The drop in oil prices might well have an indirect

### INDUSTRY TIMELINESS: 55 (of 97)

effect on electric companies. To the extent that this strengthens the economy of a utility's service area, it's clearly beneficial. Utilities that have oil exploration and production in their service territories would be hurt if companies reduce their activity, however. There is some investor concern that some midstream gas master limited partnerships will be hurt by lowered drilling activity. We believe this has held back the stock prices of *CenterPoint Energy* and *OGE Energy*, which have stakes in Enable Midstream Partners.

### Merger And Acquisition Update

Earlier this month, the aforementioned deal between NextEra and Hawaiian Electric was announced. Thus, seven of the 46 companies we cover in the Electric Utility Industry are involved in M&A activity. Exelon is buying Pepco Holdings; *Wisconsin Energy* is acquiring *Integrus Energy*; and *Cleco* is being taken over by a consortium of investors.

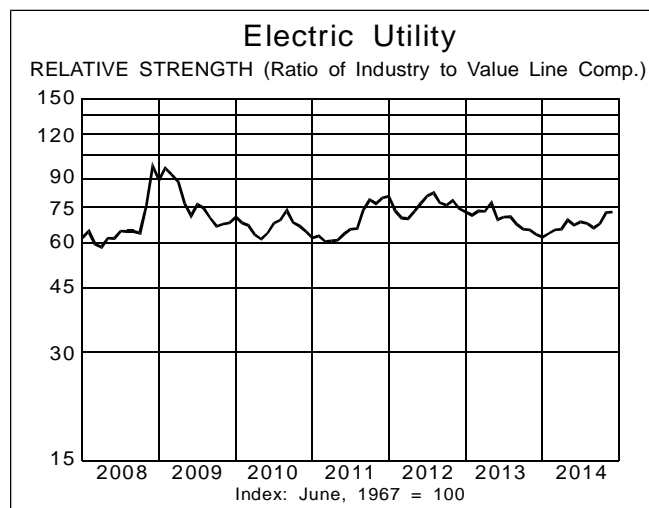
Whether each of these transactions is completed remains to be seen. There is a high failure rate when it comes to proposed utility combinations. Many have broken up because they failed to win regulatory approval, even when utilities have offered various concessions to customers.

### Conclusion

This has been a terrific year for electric utility stocks, in general. Every stock price has risen in 2014. In fact, most have soared more than 20%, and some (including *Energy* and *Integrus Energy*) are up more than 30%. Following this move, many share prices are near the upper end of their 2017-2019 Target Price Range. A few stocks, including *Empire District Electric*, are trading above this range. Lately, the group's average dividend yield has been 3.5%.

All of this means that electric utility equities are expensively priced. Investors should note that our long-term interest rate projection is for a yield of 4.3% on the 10-year U.S. Treasury note. That's about two percentage points higher than the yield today. Such a significant rise in interest rates would most likely not be good for electric utility equities.

Paul E. Debbas, CFA



All of the major electric utilities located in the western region of the United States are reviewed in this Issue; eastern electrics, in Issue 1; and the remaining utilities, in Issue 5.

We look back at the year that just ended and ahead to the new year.

Electric utility stocks had a stellar performance in 2014. We do not expect a repeat in 2015.

**A Look Back At 2014 And A Look Ahead To 2015**

Most electric utility stocks turned in an outstanding performance in 2014. According to an index compiled by the Edison Electric Institute (an organization representing investor-owned utilities), the group provided a total return of 28.9% in 2014. This was more than twice the 13.7% return of the Standard and Poor's 500 Index. Moreover, this followed a strong 2013, in which the overall total return was 13.0%. In 2014, The median total return of the individual stocks in this index was 30.5%.

The stock of every electric company we cover (in Issues 1, 5, and 11) had a double-digit total return, with three exceptions: OGE Energy, CenterPoint Energy, and *Black Hills Corporation*. The steep decline in oil prices in the second half of 2014 hurt these companies because *Black Hills* has an exploration and production subsidiary, and the other two companies each own a stake in *Enable Midstream Partners*, a master limited partnership that declined along with a lot of other MLPs, as investors are worried about cutbacks in drilling for oil and gas.

Why was last year so good for electric utility equities? A decline in interest rates—from an already low level—helped. The yield on the 10-year U.S. Treasury note fell more than three-quarters of a percentage point. With many income-oriented investors reaching for yield, money was poured into utility stocks. Another positive factor for some companies were signs of a long-term recovery in wholesale power prices. This helped lift the stocks of *Entergy*, *Exelon*, and *Public Service Enterprise Group*. Finally, takeover targets usually see a run-up in their share prices. Indeed, *Integrus Energy* and *Pepco Holdings*—each of which is being acquired—were the top-two performers last year. *Empire District Electric Company*, also regarded as a takeover target, was in the top quartile for total returns. The stock of *Edison International* benefited from the resolution of some uncertainties facing the company and its *Southern California Edison* subsidiary.

What's in line for 2015? It is highly unlikely that investors will see a repeat of the run-ups that most stocks in this industry experienced in 2014. These advances accelerated late in the year. As the new year began, interest rates continued to decline, but we note that our Quarterly Economic Review estimates that interest rates will be higher this year. If so, that would probably hurt these stocks, all else equal.

Electric utility investors should also keep their eyes on environmental regulations, and the litigation surrounding them. The Environmental Protection Agency's proposal to reduce carbon emissions is shaping up to be

**INDUSTRY TIMELINESS: 17 (of 97)**

even more controversial than previous EPA proposals. Another concern facing some utilities is net metering rules that have benefited users of solar power. Utilities feel that these customers are not paying for their use of the electric grid, so nonsolar customers are subsidizing them. Among other things, utilities want to increase the monthly fixed charge that each customer pays so that it comes closer to covering the companies' actual fixed costs. This is an important matter for the utility subsidiaries of *Pinnacle West* and *Hawaiian Electric Industries*. *Southern California Edison*, the *Edison International* unit, is also addressing this concern.

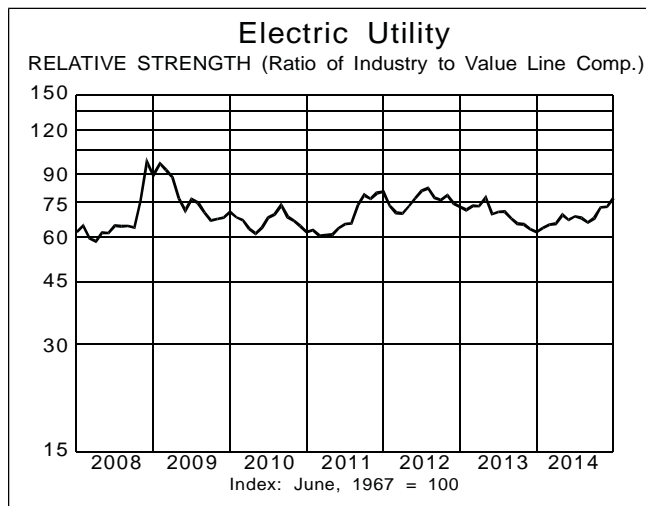
Many utility boards of directors evaluate the company's dividends annually. Often, this review occurs in the first quarter. Among stocks reviewed in Issue 11, we look for dividend increases from *Sempra Energy*, *Avista*, *Black Hills*, and *NorthWestern* this quarter. The directors of *Edison International* and *PNM Resources* raised their companies' payouts in the fourth period of 2014. (*Edison International's* is actually being paid in the first quarter of 2015.) Note that the dividend yields we show are based on estimated year-ahead dividend payments, not the annualized rate of the most recently paid quarterly disbursement.

**Conclusion**

After two years of excellent share-price performance, these equities have become expensive, in our view. The group's dividend yield is 3.3%, higher than the market median but low by historical standards.

Our long-term economic projections are for interest rates to be significantly above today's level. As mentioned, higher interest rates are normally a negative factor for utility equities. The stocks of some utilities, including *Portland General*, *Pinnacle West*, *Xcel Energy*, *Sempra Energy*, *Avista*, and *PG&E*, are trading above the upper bound of their 3- to 5-year Target Price Range. All told, this group's total return potential to 2017-2019 is just 2%.

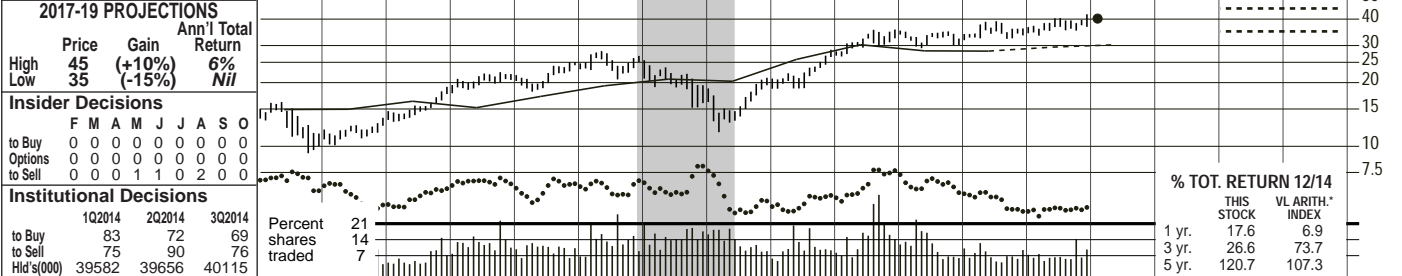
*Paul E. Debbas, CFA*



# EL PASO ELECTRIC NYSE-EE

RECENT PRICE **40.28** P/E RATIO **18.0** (Trailing: 18.4 Median: 15.0) RELATIVE P/E RATIO **0.98** DIV'D YLD **2.9%** VALUE LINE

TIMELINESS <b>3</b> Lowered 12/5/14	High: 13.6 19.1 22.4 25.0 28.2 25.5 21.1 28.7 35.7 35.3 39.1 42.2	Target Price Range 2017 2018 2019
SAFETY <b>2</b> Raised 5/11/07	Low: 10.1 13.1 17.8 18.2 20.8 15.2 11.6 18.7 26.7 29.2 31.8 33.4	
TECHNICAL <b>3</b> Raised 11/28/14		
BETA .70 (1.00 = Market)		



1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	© VALUE LINE PUB. LLC	17-19
9.99	9.96	13.70	15.40	13.91	13.97	14.95	16.70	17.75	19.43	23.15	18.85	20.61	22.97	21.26	22.11	22.85	23.35	Revenues per sh	26.75
2.34	2.79	3.21	3.43	2.99	3.00	3.27	3.05	3.44	3.86	4.16	4.07	5.15	6.05	5.66	5.65	5.90	6.05	“Cash Flow” per sh	7.25
.70	.86	1.09	1.27	.57	.64	.69	.76	1.27	1.63	1.73	1.50	2.07	2.48	2.26	2.20	2.30	2.05	Earnings per sh <sup>A</sup>	2.50
--	--	--	--	--	--	--	--	--	--	--	--	--	.66	.97	1.05	1.11	1.17	Div'd Decl'd per sh <sup>B</sup>	1.35
1.08	1.28	1.70	1.85	1.75	2.03	1.94	2.28	2.73	4.63	5.36	5.95	5.27	5.90	6.70	7.18	9.65	7.85	Cap'l Spending per sh	7.00
6.92	7.36	8.05	9.01	9.20	10.51	11.23	11.56	12.60	14.76	15.47	16.45	19.04	20.57	23.44	24.50	24.50	25.30	Book Value per sh <sup>C</sup>	28.25
60.27	57.26	51.20	49.99	49.61	47.56	47.40	48.14	46.00	45.15	44.88	43.92	42.57	39.96	40.11	40.27	40.50	40.70	Common Shs Outst'g <sup>D</sup>	41.30
12.3	9.9	10.6	11.0	23.0	18.3	22.0	26.7	16.9	15.3	11.9	10.8	10.7	12.6	14.5	15.9	16.2		Avg Ann'l P/E Ratio	15.5
.64	.56	.69	.56	1.26	1.04	1.16	1.42	.91	.81	.72	.72	.68	.79	.92	.89	.85		Relative P/E Ratio	.95
--	--	--	--	--	--	--	--	--	--	--	--	--	2.1%	3.0%	3.0%	3.0%		Avg Ann'l Div'd Yield	3.5%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$1089.2 mill. Due in 5 Yrs \$187.7 mill.  
 LT Debt \$984.7 mill. LT Interest \$60.6 mill.  
 (LT interest earned: 2.7x)

Leases, Uncapitalized Annual rentals \$1.1 mill.  
 Pension Assets-12/13 \$257.8 mill. Oblig. \$317.8 mill.

Pfd Stock None

Common Stock 40,357,982 shs. as of 10/31/14

MARKET CAP: \$1.6 billion (Mid Cap)

	2011	2012	2013
% Change Retail Sales (KWH)	+3.1	+7	+4
Avg. Indust. Use (MWH)	21921	21659	21908
Avg. Indust. Revs. per KWH (c)	NA	NA	NA
Capacity at Peak (Mw)	1785	1765	1852
Peak Load, Summer (Mw)	1714	1688	1750
Annual Load Factor (%)	NA	NA	NA
% Change Customers (yr-end)	+1.7	+1.5	+1.3

ANNUAL RATES	Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
of change (per sh)			
Revenues	4.5%	2.0%	3.0%
“Cash Flow”	6.5%	8.5%	4.0%
Earnings	11.0%	8.5%	1.5%
Dividends	--	--	7.0%
Book Value	8.0%	8.0%	5.0%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	176.1	242.6	307.6	191.7	918.0
2012	168.6	228.3	267.2	188.8	852.9
2013	177.3	240.1	282.7	190.3	890.4
2014	185.5	251.8	283.6	204.1	925
2015	195	255	295	205	950

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	.16	.78	1.40	.13	2.48
2012	.08	.77	1.29	.12	2.26
2013	.19	.72	1.26	.03	2.20
2014	.11	.75	1.30	.14	2.30
2015	.15	.65	1.15	.10	2.05

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	--	.22	.22	.22	.66
2012	.22	.25	.25	.25	.97
2013	.25	.265	.265	.265	1.05
2014	.265	.28	.28	.28	1.11
2015					

**BUSINESS:** El Paso Electric Company (EPE) provides electric service to 398,000 customers in an area of approximately 10,000 square miles in the Rio Grande valley in western Texas (68% of revenues) and southern New Mexico (19% of revenues), including El Paso, Texas and Las Cruces, New Mexico. Wholesale is 13% of revenues. Electric revenue breakdown by customer class not available. Generating sources: nuclear, 46%; gas, 34%; coal, 6%; purchased, 14%. Fuel costs: 32% of revenues. '13 reported depreciation rate: 2.6%. Has about 1,000 employees. Chairman: Michael K. Parks. CEO: Thomas V. Shockley, III. President: Mary Kipp, Inc.: Texas. Address: Stanton Tower, 100 North Stanton, El Paso, Texas 79901. Telephone: 915-543-5711. Internet: www.epelectric.com.

**The effects of regulatory lag for El Paso Electric in 2015 will be greater than we had expected.** The company is building four 88-megawatt gas-fired peaking units. Two are expected to be in service by the end of the current quarter. A third unit will be on line in 2016, and a fourth in late 2016 or early 2017. (The total cost is estimated at \$370 million.) The utility is planning to file rate cases in New Mexico in April and in Texas in August, with new tariffs taking effect in each state in March of 2016. This means that EPE won't get any rate relief this year, but will incur costs associated with the new units. In addition, the Allowance for Funds Used During Construction (a noncash credit to income) that the company will record in 2015 will be well below the 2014 level due to the completion of the first two units. All of this is will hurt earnings this year by an estimated \$0.31-\$0.37 a share. There will be some positive factors, too, such as customer growth that has been at 1.4% lately, but the negative will almost certainly outweigh the positive. All told, we have cut our 2015 earnings estimate by \$0.15 a share, to \$2.05.

**We forecast higher profits in 2016.** EPE should benefit from rate relief and continued growth in its service area (see below).

**The company is financing its construction budget with debt.** EPE issued \$150 million of 30-year debt in December, and will probably issue the same amount (although with a shorter maturity) in late 2015.

**The economy of the utility's service area is in good shape.** For a few years, growth was driven by the expansion of the army base at Fort Bliss. Now, other factors are helping. Some companies have announced plans for new facilities and will hire workers. Other expansions are occurring at medical facilities and at the University of Texas at El Paso. All of this should help boost the demand for power.

**The stock's dividend yield is a cut below the utility average.** Although we project strong dividend growth over the 3- to 5-year period, total return prospects are unspectacular, given that the recent price is well within our 2017-2019 Target Price Range.

Paul E. Debbas, CFA January 30, 2015

(A) Diluted earnings. Excl. nonrecurring gains (losses): '98, 6c; '99, (38c); '01, (4c); '03, 81c; '04, 4c; '05, (2c); '06, 13c; '10, 24c. '11 earnings don't add to full-year total due to rounding. Next earnings report due late Feb. (B) Initial dividend declared 4/11; payment dates in late March, June, Sept., and Dec. (C) Incl. deferred charges. In '13: \$101.0 mill., \$2.51/sh. (D) In millions. (E) Rate allowed on common equity in '12; none specified; earned on average common equity, '13: 10.0%. Regulatory Climate: Average.







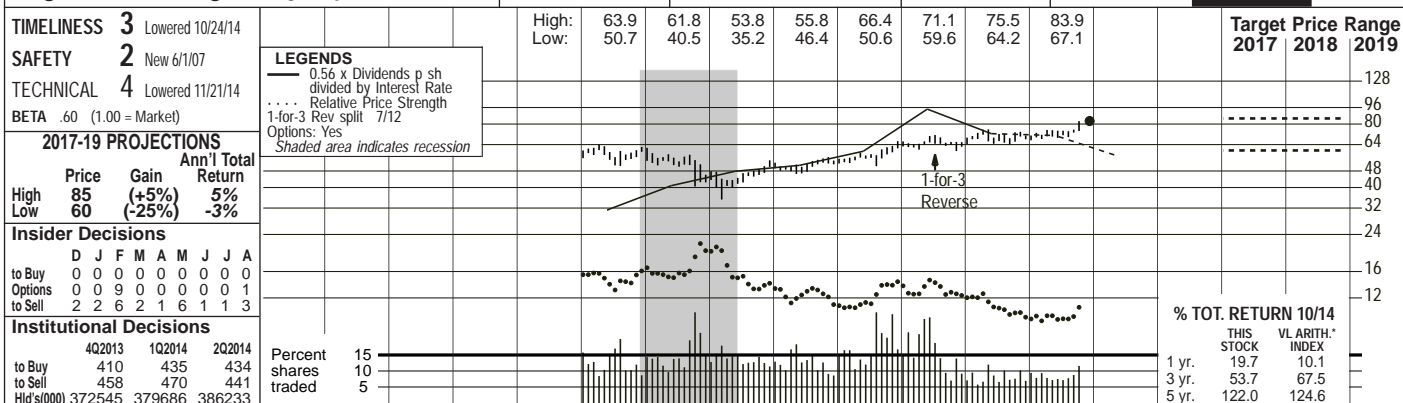






# DUKE ENERGY NYSE-DUK

RECENT PRICE **82.66** P/E RATIO **19.6** (Trailing: 20.0 Median: NMF) RELATIVE P/E RATIO **1.08** DIV'D YLD **3.9%** VALUE LINE



2017-19 PROJECTIONS

	Price	Gain	Ann'l Total Return
High	85	(+5%)	5%
Low	60	(-25%)	-3%

Insider Decisions		Institutional Decisions	
	D J F M A M J J A	4Q2013	1Q2014
to Buy	0 0 0 0 0 0 0 0	410	435
Options	0 0 9 0 0 0 0 1	458	470
to Sell	2 2 6 2 1 6 1 3	372545	379686

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	17-19
Revenues per sh	--	--	25.32	30.24	31.15	29.18	32.22	32.63	27.88	34.84	34.10	34.90	39.00
"Cash Flow" per sh	--	--	7.86	8.11	7.34	7.58	8.49	8.68	6.80	8.56	8.85	9.40	10.50
Earnings per sh <sup>A</sup>	--	--	2.76	3.60	3.03	3.39	4.02	4.14	3.71	3.98	4.20	4.65	5.25
Div'd Decl'd per sh <sup>B</sup>	--	--	--	2.58	2.70	2.82	2.91	2.97	3.03	3.09	3.15	3.21	3.45
Cap'l Spending per sh <sup>C</sup>	--	--	8.07	7.43	10.35	9.85	10.84	9.80	7.81	7.83	8.45	10.50	11.25
Book Value per sh <sup>D</sup>	--	--	62.30	50.40	49.51	49.85	50.84	51.14	58.04	58.54	58.30	59.70	64.50
Common Shs Outst'g <sup>D</sup>	--	--	418.96	420.62	423.96	436.29	442.96	445.29	704.00	706.00	707.00	708.00	711.00
Avg Ann'l P/E Ratio	--	--	--	16.1	17.3	13.3	12.7	13.8	17.5	17.4	Bold figures are Value Line estimates		14.0
Relative P/E Ratio	--	--	--	.85	1.04	.89	.81	.87	1.11	.98			.90
Avg Ann'l Div'd Yield	--	--	--	4.4%	5.2%	6.2%	5.7%	5.2%	4.7%	4.4%			4.7%

**CAPITAL STRUCTURE as of 9/30/14**  
 Total Debt \$41645 mill. Due in 5 Yrs \$14077 mill.  
 LT Debt \$38702 mill. LT Interest \$1684 mill.  
 Incl. \$1516 mill. capitalized leases. Incl. \$1265 mill. nonrecourse LT debt of variable interest entities. (LT interest earned: 3.6%)  
 Leases, Uncapitalized Annual rentals \$175 mill. Pension Assets-12/13 \$8142 mill. Oblig. \$7361 mill.  
**Pfd Stock None**  
 Common Stock 707,290,608 shs. as of 11/4/14  
**MARKET CAP: \$58 billion (Large Cap)**

ELECTRIC OPERATING STATISTICS			
% Change Retail Sales (KWH)	2011	2012	2013
Avg. Indust. Use (MWH)	-2.1	-2.8	+1.3
Avg. Indust. Revs. per KWH (¢)	3062	2675	2687
Capacity at Peak (Mw)	4.89	5.84	5.89
Peak Load, Summer (Mw)	NA	NA	NA
Annual Load Factor (%)	NA	NA	NA
% Change Customers (avg.)	+3	+8	+8

ANNUAL RATES		Past 10 Yrs.	Past 5 Yrs.	Est'd '11-'13
Revenues	--	2.0%	3.5%	3.5%
"Cash Flow"	--	5.0%	4.5%	4.5%
Earnings	--	4.5%	5.0%	5.0%
Dividends	--	11.5%	2.0%	2.0%
Book Value	--	5.0%	2.5%	2.5%

Cal-endar	QUARTERLY REVENUES (\$ mill.)				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	3663	3534	3964	3368	14529
2012	3630	3577	6722	5695	19624
2013	5898	5879	6709	6112	24598
2014		11971 <sup>F</sup>	6395	5734	24100
2015	6000	5700	6900	6100	24700

Cal-endar	EARNINGS PER SHARE <sup>A</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2011	1.14	.99	1.35	.66	4.14
2012	.86	.99	1.01	.59	3.71
2013	.89	.74	1.40	.94	3.98
2014		2.08 <sup>F</sup>	1.25	.87	4.20
2015	1.20	.90	1.60	.95	4.65

Cal-endar	QUARTERLY DIVIDENDS PAID <sup>B</sup>				Full Year
	Mar.31	Jun.30	Sep.30	Dec.31	
2010	.72	.72	.735	.735	2.91
2011	.735	.735	.75	.75	2.97
2012	.75	.75	.765	.765	3.03
2013	.765	.765	.78	.78	3.09
2014	.78	.78	.795		

(A) Dil. EPS. Excl. nonrec. losses: '12, 70¢; '13, 24¢; gains (loss) on disc. ops.: '12, 6¢; '13, 2¢; '14, (8)¢. '12 EPS don't add due to chg. in shs., '13 due to rounding. Next egs. report due mid-Feb. (B) Div'ds paid mid-Mar., June, Sept., & Dec. (C) Incl. intang. In '13: \$36.42/sh. (D) In mill., adj. for rev. split. (E) Rate base: Net orig. cost. Rates all'd on com. eq. in '13 in NC/SC: 10.2%; in '09 in OH: 10.63% (elec.); in '04 in IN: 10.3%; earned avg. com. eq., '13: 6.8%. Reg. Clim.: NC Avg.; SC, OH, IN Above Avg. (F) Restated 6-month total.

**Duke Energy has reached an agreement to sell its nonregulated generating assets in the Midwest.** The company will receive \$2.8 billion in cash for its ownership interests in 11 plants and its retail energy marketing business in Ohio. Duke took a \$1.23-a-share writedown in the first quarter to reflect an expected loss on the sale, but reversed \$0.43 in the third period. (This operation is now treated as discontinued.) The sale is likely to close by the end of the first quarter of 2015. Duke expects the move to be accretive to earnings by 2016. It will use the proceeds for capital spending, to replace debt financing, or to buy back stock.

**Duke's regulated utilities plan to buy some power plants.** The company has agreed to pay \$1.2 billion for another utility's minority stake (about 700 megawatts) in nuclear and coal-fired units in North Carolina that Duke operates. This requires regulatory approval.

**The company has other investment opportunities.** In South Carolina, Duke is adding 650 mw of gas-fired capacity at a cost of \$600 million. In Florida, the utility plans to build a 1,685-mw gas-fired plant

at a cost of \$1.5 billion. In Indiana, Duke is proposing a seven-year, \$1.9 billion plan to modernize its electric grid. Finally, the company has a 40% stake in a proposed \$4.5 billion-\$5.0 billion pipeline to transport gas from West Virginia to North Carolina.

**The aforementioned projects should help produce earnings growth.** Note that our earnings presentation includes integration costs, which Duke is still incurring, associated with the takeover of Progress Energy in 2012. These expenses reduced earnings by \$0.15 a share in the first nine months of 2014.

**Duke continues to review its international operations.** It expects to complete this in late 2014 or early 2015.

**Duke stock is mainly of interest for its dividend yield.** The yield is slightly above the utility average. With the recent price near the upper end of our 2017-2019 Target Price Range, total return potential is low. Note that Duke is facing litigation, regulation, and costs associated with the accidental release of coal ash into a river in North Carolina in February of 2014.

Paul E. Debbas, CFA November 21, 2014

