COMMONWEALTH OF KENTUCKY BEFORE THE PUBLIC SERVICE COMMISSION

In the Matter of:

JOINT APPLICATION OF LOUISVILLE GAS AND)
ELECTRIC COMPANY AND KENTUCKY UTILITIES)
COMPANY FOR REVIEW, MODIFICATION, AND) CASE NO.
CONTINUATION OF EXISTING, AND ADDITION OF) 2014-00003
NEW, DEMAND-SIDE MANAGEMENT AND ENERGY)
EFFICIENCY PROGRAMS)

POST HEARING DATA RESPONSES OF LOUISVILLE GAS AND ELECTRIC COMPANY AND KENTUCKY UTILITIES COMPANY TO THE COMMISSION STAFF'S REQUEST FOR INFORMATION DURING HEARING HELD ON SEPTEMBER 3, 2014

FILED: SEPTEMBER 12, 2014

VERIFICATION

COMMONWEALTH OF KENTUCKY)) SS: COUNTY OF JEFFERSON)

The undersigned, **Michael E. Hornung**, being duly sworn, deposes and says that he is Manager of Energy Efficiency Planning & Development for LG&E and KU Services Company, and that he has personal knowledge of the matters set forth in the responses for which he is identified as the witness, and the answers contained therein are true and correct to the best of his information, knowledge and belief./

Michael E. Hornung

Subscribed and sworn to before me, a Notary Public in and before said County and State, this 12^{M} day of 500^{M} 2014.

Gardher_(SEAL) Notary/Public

NotaryFubl

My Commission Expires: SHERI L. GARDNER Notary Public, State at Large, KY My Commission expires Dec. 24, 2017 Notary ID # 501600

VERIFICATION

COMMONWEALTH OF KENTUCKY)	
)	SS:
COUNTY OF JEFFERSON)	

The undersigned, **Robert M. Conroy**, being duly sworn, deposes and says that he is Director - Rates for LG&E and KU Services Company, and that he has personal knowledge of the matters set forth in the responses for which he is identified as the witness, and the answers contained therein are true and correct to the best of his information, knowledge and belief.

Robert M. Conroy

Subscribed and sworn to before me, a Notary Public in and before said County and State, this <u>12th</u> day of <u>Standbly</u> 2014. 2014.

Notary Public

My Commission Expires:

SHERI L. GARDNER Notary Public, State at Large, KY My Commission expires Dec. 24, 2017 Notary ID # 501600

Post Hearing Data Responses to the Commission Staff's Request for Information During the Hearing Held on September 3, 2014

Dated September 12, 2014

Case No. 2014-00003

Question No. 1

Witness: Michael E. Hornung

- Q-1. What greenhouse-gas price did the Companies' use in their most recent IRP?
- A-1. Greenhouse gas prices used in the most recent IRP are provided in the following table. The table provided is the same as that found in Volume III of the Companies' 2014 IRP (Case No. 2014-00131) on page 24 of the Resource Assessment.

		ce Scenarios Price								
	(Nominal \$/short ton)									
Year	Zero	Mid								
2013	-	-								
2014	_	_								
2015	-	-								
2016	-	-								
2017	_	-								
2018	_	-								
2019	_	-								
2020	-	17								
2021	-	20								
2022	-	23								
2023	-	26								
2024	-	30								
2025	-	33								
2026	-	37								
2027	-	40								
2028	-	44								
2029	-	48								
2030	-	52								
2031	-	56								
2032	-	60								
2033	-	64								
2034	-	69								
2035	-	73								
2036	-	78								
2037	-	83								
2038	-	88								
2039	-	93								
2040	-	99								
2041	-	104								
2042	-	110								
2043	-	116								

Table 1 – CO₂ Price Scenarios (Source: Synapse Energy Economics, Inc.)

Post Hearing Data Responses to the Commission Staff's Request for Information During the Hearing Held on September 3, 2014

Dated September 12, 2014

Case No. 2014-00003

Question No. 2

Witness: Robert M. Conroy

- Q-2. Provide any assessment by the Companies of the cost of complying with House Bill 388 as it relates to the EPA's Clean Power Plan.
- A-2. The Companies have not created or caused to be created any documents responsive to this request.

Post Hearing Data Responses to the Commission Staff's Request for Information During the Hearing Held on September 3, 2014

Dated September 12, 2014

Case No. 2014-00003

Question No. 3

Witness: Michael E. Hornung

- Q-3. Provide calculations of lost sales and incentives for the Companies' proposed DSM-EE programs.
- A-3. Please see the Companies' responses to Question No. 4 (concerning calculations of the Companies' lost sales from DSM-EE) and Question No. 5 (concerning calculations of the Companies' DSM-EE incentives) of the Commission Staff's First Information Requests. Also, see the Companies' responses to Question No. 1 (showing the dollar values of all the DSM-EE cost-recovery components for all portfolio programs from 2011 through 2018) and Question No. 3 (concerning the Companies approved return on equity on capital investments) of the Commission's Third Information Requests. Copies of the responses and their attachments are attached hereto for ease of reference.

Attachment to Post Hearing Data Response to KPSC Question No. 3

Hornung

Response to the Commission Staff's First Information Request Dated February 17, 2014

Case No. 2014-00003

Question No. 4

Witness: Michael E. Hornung

- Q-4. Refer to page 5 of KU Electric Tariffs Supporting Calculations for DSM Cost Recovery Mechanism ("KU Supporting Calculations"), Exhibit RMC-1, of the Direct Testimony of Robert M. Conroy ("Conroy Testimony") of the Joint Application.
 - a. Provide, by DSM program within each rate schedule, the lost sales factor.
 - b. Explain, by DSM program, how the lost sales were determined.
 - c. Explain the methodology for determining kWh savings that was used in calculating lost net revenues for 2015. For example, were the projected kWh savings based on annual savings for new participants in 2015, cumulative (period of time greater than one year) of participant savings for 2015, or was some other methodology used?

A-4.

- a. The Companies do not calculate the Lost Sales Rate Factor by program, but by rate class. The programmatic energy savings are calculated and applied to an allocation matrix by rate class. The accumulated rate class energy saving values are then multiplied by the appropriate non-variable revenue value to derive the total Lost Sales Dollars by rate class. These dollars are divided by the annual sales forecast in kWh or ccf to determine the specific Lost Sales Rate Factor. The non-variable revenue rate is calculated on a rate class basis, and thus is not applied to the calculation until the energy savings have been allocated to rate classes. The attached spreadsheet outlines the calculations associated with the proposed 2015 Lost Sales Rate Factor.
- b. and c.

As stated above, the Companies do not calculate the Lost Sales Rate Factor by program, but by rate class. The following is an example of how the Companies calculate its lost sales. The data used in this example can be found in the attachment to part (a) of this response.

• The energy and gas savings are entered for each program in the DSM/EE Portfolio. The energy savings represent deemed savings based on the deployed measures of each specific program. These deemed savings are then input into the DSMore model to calculate the annual savings based on specific load curves associated with each measure. These are then aggregated up for an annual program value. As it relates to the Lost Sales Calculation, the DSM Tariff allows the Companies to collect up to 36 months of lost sales, less impacts from a general rate case. These values found in rows 5 through 34 and columns A through F of the attachment represent the forecasted deemed savings for 2013-2015. Each program has a specific rate class allocation matrix which can be found in rows 37 through 51 and columns C tough L of the attachment. (Note: these values are adjusted at the end of each year through the DSM Balancing Adjustment, based on programmatic activities.

- Each program energy and gas savings are multiplied by its individual rate class allocation matrix. For example, the Residential Audit program has a total MWh savings of 14,511Mwh (cell F4 in the attachment). This value is multiplied by each of its associated program to rate class allocation matrices. In the case of the Residential Audit program its associated rate class allocations are LGE-RS (37%); KU-RS (63%); LGE-RS (100%) and LGE-CGS (0%) ((Row 39 and columns C L of the attachment)). This process is completed for each program in the DSM/EE Portfolio. The outcomes of this step provide the Lost Sales Volume by Rate Class (row 69 and columns C through L of the attachment).
- Lost Sales Volume by Rate Class values are then multiplied by the Non-Variable Revenue for each rate class (rows75 through 87 and column D) as the Non-Variable Revenue Rate is not calculated on a programmatic basis. The summed value of each LG&E and KU electric and gas rate class provided the Companies lost sales (Cell F 90)

DSM - LOST SALES CALCULATION

	2012	2014	2015	T-4-1
Energy Savings (MWh)	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>Total</u>
Residential Audit	4,182	5,165	5,165	14,511
Residential WeCare	3,729	4,825	5,922	14,476
Residential Lighting	41,485	38,457	-	79,942
Residential HVAC	979	979	-	1,959
Residential Construction	2,420	2,784	-	5,204
Residential Demand	-	-	-	-
Commercial Audit	54,988	54,988	42,631	152,607
Commercial HVAC	88	88	-	176
Commerical Demand	-	-	-	-
Residential Incentives	10,721	16,291	25,221	52,233
Residential SEP	-	-	106,475	106,475
Residential Frig Removal	6,000	7,500	7,500	21,000
KSBA	12,312	12,370	-	24,681
Total	138,917	145,461	194,928	473,265
Gas Saving (CCF)	<u>2013</u>	2014	2015	Total
Residential Audit	133,124	165,031	165,031	463,185
Residential WeCare	291,706	377,502	463,298	1,132,505
Residential Lighting	-	-	-	-
Residential HVAC	-	-	-	-
Residential Construction	83,283	95,776	-	179,059
Residential Demand	-	-	-	-
Commercial Audit	(152,882)	(152, 882)	(103, 534)	(409,297)
Commercial HVAC	-	-	-	-
Commerical Demand	-	-	-	-
Residential Incentives	-	-	-	-
Residential SEP	-	-	1,767,178	1,767,178
Residential Frig Removal	-	-	-	-
KSBA	-	-	-	-
Total	355,232	485,427	2,291,972	3,132,630

Program to Rate Class - Allo	cation Matrix									
Utility	LGE-E	LGE-E	LGE-E	LGE-E	KU	KU	KU	KU	LGE-G	LGE-G
Rate Class	LGE-RS	LGE-GS	LGE-CPS	LGE-CTOD	KU-RS	KU-GS	KU-AES	KU-PS	LGE-RGS	LGE-CGS
Residential Audit	37.00%				63.00%				100.00%	0.00%
Residential WeCare	27.85%				72.15%				100.00%	0.00%
Residential Lighting	50.00%				50.00%					
Residential HVAC	50.00%				50.00%					
Residential Construction	41.08%				58.92%				100.00%	0.00%
Residential Demand	50.00%				50.00%					
Commercial Audit		27.15%	17.29%	5.56%		26.67%	0.91%	22.42%	0.00%	100.00%
Commercial HVAC		47.00%	2.83%	0.17%		46.17%	0.36%	3.47%		
Commerical Demand		10.08%	37.68%	1.84%		10.08%	3.75%	36.57%	0.00%	100.00%
Residential Incentives	50.00%				50.00%					
Smart Energy Profile	41.70%				58.30%				100.00%	0.00%
Residential Frig Removal	50.00%				50.00%					
KSBA		16.85%	10.73%	3.45%		36.79%	1.26%	30.92%		

Lost Sales Volume by Rate C	Class									
Utility	LGE-E	LGE-E	LGE-E	LGE-E	KU	KU	KU	KU	LGE-G	LGE-G
Rate Class	LGE-RS	LGE-GS	LGE-CPS	LGE-CTOD	KU-RS	KU-GS	KU-AES	KU-PS	LGE-RGS	LGE-CGS
Residential Audit	5,369	-	-	-	9,142	-	-	-	463,185	-
Residential WeCare	4,032	-	-	-	10,445	-	-	-	1,132,505	-
Residential Lighting	39,971	-	-	-	39,971	-	-	-	-	-
Residential HVAC	979	-	-	-	979	-	-	-	-	-
Residential Construction	2,138	-	-	-	3,066	-	-	-	179,059	-
Residential Demand	-	-	-	-	-	-	-	-	-	-
Commercial Audit	-	41,433	26,386	8,485	-	40,700	1,389	34,215	-	(409,297)
Commercial HVAC	-	83	5	0	-	81	1	6	-	-
Commerical Demand	-	-	-	-	-	-	-	-	-	-
Residential Incentives	26,117	-	-	-	26,117	-	-	-	-	-
Smart Energy Profile	44,400	-	-	-	62,075	-	-	-	1,767,178	-
Residential Frig Removal	10,500	-	-	-	10,500	-	-	-	-	-
KSBA	-	4,159	2,649	852	-	9,079	310	7,633	-	-
	133,506	45,675	29,039	9,337	162,295	49,861	1,699	41,853	3,541,928	(409,297)

Lost Sales Calculations							
		No	on-Variable			Billing	
	Volume		Revenue		Value	Determinants	Rate
Rate Class	MWh		\$/kWh		\$	kWh	¢/kWh
LGE-RS	133,506	\$	0.0522	\$	6,969,001	4,247,089,487	0.1641
LGE-GS	45,675	\$	0.0624	\$	2,850,104	1,424,587,692	0.2001
LGE-CPS	29,039	\$	0.0469	\$	1,361,952	2,032,406,244	0.0670
LGE-CTOD	9,337	\$	0.0414	\$	386,553	839,616,941	0.0460
KU-RS	162,295	\$	0.0454	\$	7,368,186	6,323,633,336	0.1165
KU-GS	49,861	\$	0.0586	\$	2,921,848	1,959,635,314	0.1491
KU-AES	1,699	\$	0.0423	\$	71,874	146,878,176	0.0489
KU-PS	41,853	\$	0.0399	\$	1,669,940	3,309,226,896	0.0505
	473,265						
	ccf		\$/ccf		\$	ccf	¢/ccf
LGE-RGS	3,541,928		0.2642	\$	935,777	197,851,872	0.4730
LGE-CGS	(409,297)		0.21	n/a	ı	103,300,925	n/a
	3,132,630						
TOTAL				\$	24,535,234		

Response to the Commission Staff's First Information Request Dated February 17, 2014

Case No. 2014-00003

Question No. 5

Witness: Michael E. Hornung

Q-5. Refer to page 7 of KU Supporting Calculations, Exhibit RMC-1, of the Conroy Testimony of the Joint Application.

a. Provide, by program within each rate schedule, the incentive rate.

- b. Explain, by program, how each incentive was determined.
- A-5.
- a. The Companies do not calculate the Incentive Factor by program, but by rate class. Net Resource Benefits and costs are calculated on a programmatic basis. These values are then used to determine the lesser of 15% Net Resource Benefits or 5% of the Program Costs to determine the incentive levels. The incentives are then applied to an allocation matrix to determine the rate-class level incentives. These are then divided into the appropriate billing determinants (kWh or ccf) to calculate the Incentive Rate Factor. The attached spreadsheet outlines the calculations associated with the proposed 2015 Incentive Rate Factor.
- b. Resource Benefits and costs are calculated through the DSMore software by evaluating each individual program for the current calendar year. The costs in this calculation include both the utility costs as well as the participant cost for each program. These values are then summed and multiplied by 15% to determine the Net Resource Benefits allowable for each program unless specifically addressed in the Companies' tariff. Net Resource Benefits are then compared to 5% of the annual programmatic budgets outline in the DCR component of the DSM Rate. The Company is allowed to collect the lesser of these two values. The incentives are then applied to an allocation matrix to determine the rate-class level incentives. These are then divided into the appropriate billing determinants (kWh or ccf) to calculate the Incentive Rate Factor. The attached spreadsheet outlines the calculations associated with the proposed 2015 Incentive Rate Factor.

DSM - INCENTIVE CALCULATION

2015 Program Benefits - DSMore	e - (\$,000)				Utility+Participant						Incentive Calculati	on	
	Avoided NG Prod	Avoided NG Capacity	Elec. Prod Decrease	Avoided Capacity	Program Costs	Gas Benefits	Electric Benefits	Total Costs	Net Resource Benefits (NRB)	15% NRB	Program Budgets	5% Program Budgets (PB)	Lesser 15% NBR - 5%PB
Residential Audit	1,339	0	2,954	1,384	(3,278)	\$1,339	\$4,338	(\$3,278)	\$2,399	\$360	\$2,255	\$113	\$113
Residential WeCare	6,025	0	5,253	874	(4,947)	\$6,025	\$6,127	(\$4,947)	\$7,205	\$1,081	\$4,947	\$247	\$247
Residential Lighting						\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential HVAC						\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential Construction						\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential Demand						\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 DCCR
Dealer Referral Network						\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commercial Audit/Rebates	103	0	30,216	22,210	(9,035)	\$103	\$52,425	(\$9,035)	\$43,493	\$6,524	\$3,339	\$167	\$167
Commercial HVAC						\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commerical Demand						\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 DCCR
Education & Information						\$0	\$0	\$0	\$0	\$0	\$4,043	\$202	\$202 per tariff - 5%
Development & Administration						\$0	\$0	\$0	\$0	\$0	\$1,373	\$69	\$0
Residential Incentives	0	0	13,340	4,425	(10,772)	\$0	\$17,765	(\$10,772)	\$6,992	\$1,049	\$4,108	\$205	\$205
Smart Energy Profile	1,226	0	5,822	2,884	(3,311)	\$1,226	\$8,706	(\$3,311)	\$6,621	\$993	\$3,311	\$166	\$166
Frig Removal	0	0	2,975	775	(2,037)	\$0	\$3,750	(\$2,037)	\$1,714	\$257	\$2,037	\$102	\$102
KSBA									\$0	\$0	\$0	\$0	\$0
1									· · · · · · · · · · · · · · · · · · ·	\$10,264	\$25,413	\$1,271	\$1,202

Program to Rate Class - Allocation	Matrix														
Utility	LGE-E	LGE-E		LGE-E		LGE-E		KU		KU	KU	KU		LGE-G	LGE-G
Rate Class	LGE-RS	LGE-GS		LGE-CPS		LGE-CTOD		KU-RS		KU-GS	KU-AES	KU-PS		LGE-RGS	LGE-CGS
Residential Audit		29.40%							50.00%					20.609	6
Residential WeCare		19.30%							50.00%					30.709	6
Residential Lighting		50.00%							50.00%						
Residential HVAC		50.00%							50.00%						
Residential Construction		34.90%							50.00%					15.109	6
Residential Demand		50.00%							50.00%						
Dealer Referral Network		24.70%	0.20%		0.00%		1.70%		41.30%	8.00%	0.10%		0.60%	20.409	6 3.00%
Commercial Audit/Rebates			27.10%		17.30%		5.60%			26.70%	0.90%		22.40%		0.00%
Commercial HVAC			2.80%		0.20%					46.20%	0.40%		3.50%		46.90%
Commerical Demand			37.40%		1.80%		0.80%			10.00%	3.70%		36.30%		10.00%
Education & Information		24.70%	3.00%		0.20%		0.00%		41.30%	8.00%	0.10%		0.60%	20.409	6 1.70%
Development & Administration		24.70%	0.20%		0.00%		1.70%		41.30%	8.00%	0.10%		0.60%	20.409	6 3.00%
Residential Incentives		50.00%							50.00%						
Smart Energy Profile		35.80%							50.00%					14.209	6
Frig Removal		50.00%							50.00%						
KSBA			16.85%		10.73%		3.45%			36.83%	1.24%		30.90%		

Program to Rate Class - Allocation Matri	ix - (\$,000)										
Utility	LGE-E	LGE-E	LGE-E	LGE-E	KU	KU	KU	KU	LGE-G	LGE-G	
Rate Class	LGE-RS	LGE-GS	LGE-CPS	LGE-CTOD	KU-RS	KU-GS	KU-AES	KU-PS	LGE-RGS	LGE-CGS	Total
Residential Audit	\$33	\$0	\$0	\$0	\$56	\$0	\$0	\$0	\$23	\$0	\$113
Residential WeCare	\$48	\$0	\$0	\$0	\$124	\$0	\$0	\$0	\$76	\$0	\$247
Residential Lighting	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential HVAC	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential Construction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential Demand	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Dealer Referral Network	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commercial Audit/Rebates	\$0	\$45	\$29	\$9	\$0	\$45	\$2	\$37	\$0	\$0	\$167
Commercial HVAC	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commerical Demand	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Education & Information	\$50	\$6	\$0	\$0	\$83	\$16	\$0	\$1	\$41	\$3	\$202
Development & Administration	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential Incentives	\$103	\$0	\$0	\$0	\$103	\$0	\$0	\$0	\$0	\$0	\$205
Smart Energy Profile	\$59	\$0	\$0	\$0	\$83	\$0	\$0	\$0	\$24	\$0	\$166
Frig Removal	\$51	\$0	\$0	\$0	\$51	\$0	\$0	\$0	\$0	\$0	\$102
KSBA	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$344	\$51	\$29	\$9	\$500	\$61	\$2	\$39	\$164	\$3	\$1,202

centive Rate Calculation		Billing	
	Total Incentive	Determinants	Rate
Rate Class	\$\$	kWh	¢/kWh
LGE-RS	\$343,703	4,247,089,487	0.008
LGE-GS	\$51,307	1,424,587,692	0.004
LGE-CPS	\$29,286	2,032,406,244	0.001
LGE-CTOD	\$9,349	839,616,941	0.001
KU-RS	\$499,927	6,323,633,336	0.008
KU-GS	\$60,747	1,959,635,314	0.003
KU-AES	\$1,705	146,878,176	0.001
KU-PS	\$38,609	3,309,226,896	0.001
		ccf	¢/ccf
LGE-RGS	\$163,906	197,851,872	0.083
LGE-CGS*	\$0	103,300,925	0.000
	\$1,198,538		

Response to the Commission Staff's Third Information Request Dated April 16, 2014

Case No. 2014-00003

Question No. 1

Witness: Michael E. Hornung

- Q-1. Refer to pages 3-5 of the response to Item 34 of Commission Staff's Second Request for Information in Case No. 2011-00134.¹
 - a. Provide, by demand-side management ("DSM") component, program, and year, similar schedules for 2011 to 2013.
 - b. Provide, by DSM component, program, and year, similar projected schedules for 2014 to 2018.

A-1.

- a. See attached.
- b. See attached.

¹ Case No. 2011-00134, Joint Application of Louisville Gas and Electric Company and Kentucky Utilities Company for Review, Modification, and Continuation of Existing, and Addition of New Demand-Side Management and Energy-Efficiency Programs (Ky. PSC Nov. 9, 2011).

Attachment to Response KPSC-3 Question No. 1(a) Page 1 of 9 Hornung

2011		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Electric	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home	, , , ,	, , ,		, , , ,	, , ,	
Energy Analysis	\$276,362	\$96,716	\$9,528	\$0		\$382,607
Residential Low Income		-				
Weatherization	\$468,217	\$158,726	\$22,686	\$0		\$649,629
Residential High-						
Efficiency Lighting	\$1,942,574	\$3,776,791	\$94,547	\$0		\$5,813,912
Residential HVAC Tune						
Up	\$164,856	\$50,371	\$8,457	\$0		\$223,684
Residential New		-				
Construction	\$443,758	\$87,397	\$48,163	\$0		\$579,318
Residential Load		-				
Management	\$2,754,278	\$203,987	\$188,550	\$0		\$3,146,815
Residential Incentives	\$0	\$0	\$0	\$0		\$0
Residential Refrigerator	ψŪ	ψŪ	ψŪ	ψũ		φõ
Removal	\$0	\$0	\$0	\$0		\$0
Smart Energy Profile	\$0	\$0	\$0	\$0		\$0
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$195,179	\$0	\$0	\$0		\$195,179
Dealer Referral Network	\$50,351	\$0	\$2,441	\$0		\$52,793
Commercial						
Conservation/Rebates	\$1,397,559	\$3,574,133	\$77,624	\$0		\$5,049,316
Commercial HVAC						
Tune Up	\$130,967	\$107,813	\$11,281	\$0		\$250,061
Commercial Load						
Management	\$442,130	\$13,452	\$11,579	\$0		\$467,161
KSBA	\$0	\$0	\$0	\$0		\$0
Customer Education &						
Public Information	\$958,765	\$0	\$40,512	\$0		\$999,277
Program Development &						
Administration	\$311,173	\$0	\$0	\$0		\$311,173
Total	\$9,536,171	\$8,069,386	\$515,370	\$0		\$18,120,927
Total with DBA					(\$5,982,047)	\$12,138,880

Total with DBA

(\$5,982,047) \$12,138,880

Attachment to Response KPSC-3 Question No. 1(a) Page 2 of 9 Hornung

2011		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Gas	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$224,454	\$54,702	\$8,156	\$0		\$287,312
Residential Low Income						
Weatherization	\$317,408	\$88,800	\$19,420	\$0		\$425,627
Residential High-						
Efficiency Lighting	\$0	\$0	\$0	\$0		\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0	\$0		\$0
Residential New						
Construction	\$246,530	\$25,778	(\$7,653)	\$0		\$264,655
Residential Load						
Management	\$89,887	\$79,212	\$22,824	\$0		\$191,924
Residential Incentives	\$0	\$0	\$0	\$0		\$0
Residential Refrigerator						
Removal	\$0	\$0	\$0	\$0		\$0
Smart Energy Profile	\$0	\$0	\$0	\$0		\$0
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$12,813	\$0	\$0	\$0		\$12,813
Dealer Referral Network	\$59,876	\$0	\$1,967	\$0		\$61,842
Commercial						
Conservation/Rebates	\$33,848	\$0	\$0	\$0		\$33,848
Commercial HVAC						
Tune Up	(\$0)	\$0	\$0	\$0		(\$0)
Commercial Load						
Management	\$14,715	\$0	\$0	\$0		\$14,715
KSBA	\$0	\$0	\$0	\$0		\$0
Customer Education &						
Public Information	\$787,152	\$0	\$32,633	\$0		\$819,785
Program Development &						
Administration	\$232,999	\$0	\$0	\$0		\$232,999
Total	\$2,019,683	\$248,492	\$77,347	\$0		\$2,345,522
Total with DBA					\$725,245	\$3.070.767

Total with DBA

\$725,245 \$3,070,767

Attachment to Response KPSC-3 Question No. 1(a) Page 3 of 9 Hornung

2011		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
KU	Recovery	from	DSM	Recovery	Balancing	
_	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home	, , ,	, , ,	````	/	,	
Energy Analysis	\$403,445	\$130,273	\$17,875	\$0		\$551,592
Residential Low Income		. ,				
Weatherization	\$1,248,880	\$80,278	\$42,560	\$0		\$1,371,718
Residential High-						
Efficiency Lighting	\$2,094,163	\$3,252,458	\$99,327	\$0		\$5,445,949
Residential HVAC Tune						
Up	\$163,533	\$43,378	\$8,885	\$0		\$215,795
Residential New						
Construction	\$648,599	\$117,720	(\$329)	\$0		\$765,989
Residential Load		-				
Management	\$2,761,010	\$219,091	\$220,091	\$0		\$3,200,191
Residential Incentives	\$0	\$0	\$0	\$0		\$0
Residential Refrigerator						
Removal	\$0	\$0	\$0	\$0		\$0
Smart Energy Profile	\$0	\$0	\$0	\$0		\$0
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0	\$0		\$0
Dealer Referral Network	\$106,851	\$0	\$4,641	\$0		\$111,491
Commercial						
Conservation/Rebates	\$1,370,304	\$2,325,661	\$81,300	\$0		\$3,777,265
Commercial HVAC						
Tune Up	\$135,779	\$85,893	\$11,679	\$0		\$233,351
Commercial Load						
Management	\$512,697	\$13,723	\$12,562	\$0		\$538,982
KSBA	\$0	\$0	\$0	\$0		\$0
Customer Education &						
Public Information	\$1,807,733	\$0	\$77,006	\$0		\$1,884,739
Program Development &						
Administration	\$542,462	\$0	\$0	\$0		\$542,462
Total	\$11,795,454	\$6,268,474	\$575,595	\$0		\$18,639,523
Total with DBA					(\$5,115,036)	\$13,524,487

Total with DBA

(\$5,115,036) \$13,524,487

Attachment to Response KPSC-3 Question No. 1(a) Page 4 of 9 Hornung

2012		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Electric	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$329,212	\$145,697	\$11,393			\$486,302
Residential Low Income						
Weatherization	\$491,285	\$185,813	\$22,727			\$699,825
Residential High-						
Efficiency Lighting	\$1,716,206	\$4,715,676	\$85,701			\$6,517,583
Residential HVAC Tune						
Up	\$185,733	\$72,684	\$10,576			\$268,992
Residential New						
Construction	\$449,686	\$128,952	\$17,573			\$596,211
Residential Load						
Management	\$0	\$226,321	\$0	\$2,426,580		\$2,652,901
Residential Incentives	\$876,708	\$209,872	\$38,967			\$1,125,546
Residential Refrigerator			1 /			1 7 - 7
Removal	\$239,957	\$73,689	\$20,282			\$333,929
Smart Energy Profile	\$551,310	\$607.629	\$24,372			\$1,183,312
2007 Residential	1	,	, ,			1 7 7-
Responsive Pricing/						
2015 Automated						
Metering Systems	\$116,857	\$0	\$0			\$116,857
Dealer Referral Network	\$45,161	\$0	\$0			\$45,161
Commercial						
Conservation/Rebates	\$1,707,904	\$4,756,300	\$82,327			\$6,546,531
Commercial HVAC						
Tune Up	\$21,019	\$94,397	\$3,955			\$119,371
Commercial Load				1		
Management	\$0	\$13,807	\$0	\$197,604		\$211,412
KSBA	\$0	\$0	\$0			\$0
Customer Education &	1					
Public Information	\$968,932	\$0	\$47,296			\$1,016,228
Program Development &	1					
Administration	\$285,555	\$0	\$0			\$285,555
Total	\$7,985,525	\$11,230,838	\$365,168	\$2,624,184		\$22,205,715
Total with DBA	· · · ·				(\$3,935,612)	\$18 270 102

Total with DBA

(\$3,935,612) \$18,270,102

Attachment to Response KPSC-3 Question No. 1(a) Page 5 of 9 Hornung

2012		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Gas	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$239,697	\$66,238	\$6,747			\$312,682
Residential Low Income						
Weatherization	\$362,435	\$116,272	\$30,458			\$509,165
Residential High-						
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$207,456	\$37,227	\$14,413			\$259,095
Residential Load						
Management	\$0	\$90,502	\$0	\$1,130,972		\$1,221,474
Residential Incentives	-	\$0	\$0			\$0
Residential Refrigerator						
Removal	\$0	\$0	\$0			\$0
Smart Energy Profile	\$218,209	\$91,479	\$8,178			\$317,866
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$22,107	\$0	\$0			\$22,107
Dealer Referral Network	\$50,270	\$0	\$0			\$50,270
Commercial						
Conservation/Rebates	\$14,502	\$0	\$0			\$14,502
Commercial HVAC						
Tune Up	\$0	\$0	\$0			\$0
Commercial Load						
Management	\$0	\$0	\$0	\$34,608		\$34,608
KSBA	\$0	\$0	\$0			\$0
Customer Education &						
Public Information	\$801,476	\$0	\$29,759			\$831,235
Program Development &						
Administration	\$198,470	\$0	\$0			\$198,470
Total	\$2,114,622	\$401,718	\$89,556	\$1,165,580		\$3,771,475
Total with DBA					(\$263.937)	\$3 507 538

Total with DBA

(\$263,937) \$3,507,538

Attachment to Response KPSC-3 Question No. 1(a) Page 6 of 9 Hornung

2012		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
KU	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$475,624	\$150,503	\$18,190			\$644,317
Residential Low Income						
Weatherization	\$1,123,645	\$115,934	\$55,203			\$1,294,781
Residential High-						
Efficiency Lighting	\$1,839,325	\$3,015,895	\$80,344			\$4,935,565
Residential HVAC Tune						
Up	\$201,775	\$46,485	\$9,915			\$258,174
Residential New						
Construction	\$505,549	\$125,472	\$23,632			\$654,653
Residential Load						
Management	\$0	\$187,357	\$0	\$3,444,989		\$3,632,346
Residential Incentives	\$690,423	\$134,223	\$36,531			\$861,177
Residential Refrigerator						
Removal	\$212,914	\$47,128	\$19,014			\$279,056
Smart Energy Profile	\$768,113	\$543,391	\$31,950			\$1,343,454
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
Dealer Referral Network	\$96,791	\$0	\$0			\$96,791
Commercial						
Conservation/Rebates	\$1,234,821	\$2,129,309	\$63,702			\$3,427,831
Commercial HVAC						
Tune Up	\$21,025	\$53,435	\$3,184			\$77,644
Commercial Load						
Management	\$0	\$10,221	\$0	\$307,632		\$317,853
KSBA	\$0	\$0	\$0			\$0
Customer Education &						
Public Information	\$1,825,828	\$0	\$78,238			\$1,904,066
Program Development &						
Administration	\$478,284	\$0	\$0			\$478,284
Total	\$9,474,116	\$6,559,352	\$419,904	\$3,752,621		\$20,205,993
Total with DBA					(\$3,403,247)	\$16,802,746

Total with DBA

(\$3,403,247) \$16,802,746

Attachment to Response KPSC-3 Question No. 1(a) Page 7 of 9 Hornung

2013		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Electric	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$589,888	\$151,781	\$33,261			\$774,929
Residential Low Income						
Weatherization	\$586,033	\$101,920	\$35,596			\$723,550
Residential High-						
Efficiency Lighting	\$1,566,330	\$2,408,236	\$102,059			\$4,076,625
Residential HVAC Tune						
Up	\$260,841	\$54,999	\$15,125			\$330,965
Residential New						
Construction	\$496,213	\$105,412	\$27,451			\$629,076
Residential Load						
Management	\$0	\$0	\$0	\$3,274,899		\$3,274,899
Residential Incentives	\$2,040,936	\$549.664	\$56,737			\$2,647,336
Residential Refrigerator	+=,0 . 0,0 0 0	+• .,,	+= =,. = .			+_,,
Removal	\$1,168,701	\$264,732	\$48,735			\$1,482,168
Smart Energy Profile	\$941,941	\$1,554,137	\$50,046			\$2,546,124
2007 Residential		1 / /	1			1 77
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
Dealer Referral Network	\$15,897	\$0	\$0			\$15,897
Commercial						
Conservation/Rebates	\$1,257,038	\$2,148,693	\$64,957			\$3,470,688
Commercial HVAC						
Tune Up	\$23,673	\$3,767	\$3,176			\$30,616
Commercial Load						
Management	\$0	\$0	\$0	\$296,954		\$296,954
KSBA	\$225,000	\$170,632	\$8,947			\$404,580
Customer Education &						
Public Information	\$910,591	\$0	\$59,668			\$970,258
Program Development &						
Administration	\$510,638	\$0	\$0			\$510,638
Total	\$10,593,719	\$7,513,973	\$505,758	\$3,571,852		\$22,185,302
Total with DBA					(\$1,136,531)	\$21,048,772

Total with DBA

(\$1,136,531) \$21,048,772

Attachment to Response KPSC-3 Question No. 1(a) Page 8 of 9 Hornung

2013		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Gas	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home	, í	, ,	· · · ·			
Energy Analysis	\$418,873	\$45,372	\$15,940			\$480,185
Residential Low Income						
Weatherization	\$366,897	\$98,784	\$38,603			\$504,284
Residential High-						
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$209,674	\$30,467	\$8,130			\$248,271
Residential Load						
Management	\$0	\$0	\$0	\$76,221		\$76,221
Residential Incentives	\$0	\$0	\$0			\$0
Residential Refrigerator						
Removal	\$0	\$0	\$0			\$0
Smart Energy Profile	\$371,944	\$215,882	\$13,588			\$601,414
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
Dealer Referral Network	\$19,542	\$0	\$0			\$19,542
Commercial						
Conservation/Rebates	(\$845)	\$0	\$0			(\$845)
Commercial HVAC						
Tune Up	\$0	\$0	\$0			\$0
Commercial Load						
Management	\$0	\$0	\$0	\$9,371		\$9,371
KSBA	\$0	\$0	\$0			\$0
Customer Education &						
Public Information	\$745,209	\$0	\$31,093			\$776,302
Program Development &						
Administration	\$350,463	\$0	\$0			\$350,463
Total	\$2,481,758	\$390,505	\$107,354	\$85,592		\$3,065,209
Total with DBA					(\$2,193)	\$3,063,016

Total with DBA

(\$2,193) \$3,063,016

Attachment to Response KPSC-3 Question No. 1(a) Page 9 of 9 Hornung

2013		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
KU	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$713,981	\$206,723	\$52,086			\$972,789
Residential Low Income						
Weatherization	\$1,259,573	\$211,184	\$84,804			\$1,555,562
Residential High-						
Efficiency Lighting	\$1,975,773	\$1,925,948	\$93,845			\$3,995,566
Residential HVAC Tune						
Up	\$215,781	\$43,984	\$13,908			\$273,673
Residential New						
Construction	\$678,035	\$120,929	\$36,208			\$835,173
Residential Load						
Management	\$0	\$0	\$0	\$3,104,470		\$3,104,470
Residential Incentives	\$1,628,417	\$439,585	\$52,171			\$2,120,172
Residential Refrigerator						
Removal	\$906,948	\$211,715	\$44,812			\$1,163,475
Smart Energy Profile	\$1,318,459	\$1,737,948	\$64,348			\$3,120,754
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
Dealer Referral Network	\$35,439	\$0	\$0			\$35,439
Commercial						
Conservation/Rebates	\$2,199,539	\$3,097,592	\$100,462			\$5,397,593
Commercial HVAC						
Tune Up	\$25,821	\$5,356	\$4,840			\$36,017
Commercial Load						
Management	\$0	\$0	\$0	\$452,919		\$452,919
KSBA	\$500,000	\$546,637	\$30,751			\$1,077,388
Customer Education &						
Public Information	\$2,023,056	\$0	\$103,896			\$2,126,953
Program Development &						
Administration	\$995,102	\$0	\$0			\$995,102
Total	\$14,475,924	\$8,547,601	\$682,131	\$3,557,389		\$27,263,045
Total with DBA					(\$1.435.720)	\$25.827.325

Total with DBA

(\$1,435,720) \$25,827,325

Attachment to Response to KPSC-3 Question No. 1(b) Page 1 of 15 Hornung

2014		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Electric	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$648,039	\$223,190	\$32,402			\$903,631
Residential Low Income						
Weatherization	\$763,671	\$153,044	\$38,184			\$954,899
Residential High-						
Efficiency Lighting	\$1,520,754	\$2,962,514	\$76,038			\$4,559,306
Residential HVAC Tune						
Up	\$268,821	\$70,297	\$13,441			\$352,559
Residential New						
Construction	\$488,627	\$145,433	\$24,431			\$658,491
Residential Load						-
Management	\$0	\$0	\$0	\$4,473,292		\$4,473,292
Residential Incentives	\$1,322,865	\$872,273	\$66,143			\$2,261,282
Residential Refrigerator	\$1,522,000	\$07 2,2 70	¢00,112			\$2,201,202
Removal	\$977,914	\$411,075	\$48,896			\$1,437,885
Smart Energy Profile	\$801,313	\$1.264.088	\$40.066			\$2,105,466
2007 Residential	+ + + + + + + + + + + + + + + + + + + +	+ - ,= 0 - , 0 0 0	+ ,			+_,
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
	÷*	+ •	T *			+ •
Dealer Referral Network	\$45,508	\$0	\$0			\$45,508
Commercial						
Conservation/Rebates	\$1,658,061	\$4,136,249	\$82,903			\$5,877,213
Commercial HVAC						
Tune Up	\$80,000	\$7,429	\$0			\$87,429
Commercial Load						-
Management	\$0	\$0	\$0	\$306,482		\$306,482
KSBA	\$225,000	\$419,035	\$11,250			\$655,285
Customer Education &						
Public Information	\$1,077,111	\$0	\$53,856			\$1,130,967
Program Development &			•			
Administration	\$371,798	\$0	\$0			\$371,798
Total	\$10,249,482	\$10,664,628	\$487,609	\$4,779,774		\$26,181,493
Total with DBA					\$3,300,319	\$29,481,812

Total with DBA

\$3,300,319 \$29,481,812

Attachment to Response to KPSC-3 Question No. 1(b) Page 2 of 15 Hornung

2014		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Gas	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$455,570	\$97,739	\$22,778			\$576,087
Residential Low Income						
Weatherization	\$1,214,752	\$217,606	\$60,738			\$1,493,095
Residential High-						
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$212,215	\$61,657	\$10,611			\$284,483
Residential Load						
Management	\$0	\$0	\$0			\$0
Residential Incentives	\$0	\$0	\$0			\$0
Residential Refrigerator						
Removal	\$0	\$0	\$0			\$0
Smart Energy Profile	\$319,091	\$257,594	\$15,955			\$592,639
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
Dealer Referral Network	\$36,165	\$0	\$0			\$36,165
Commercial						
Conservation/Rebates	\$0	\$0	\$0			\$0
Commercial HVAC						
Tune Up	\$0	\$0	\$0			\$0
Commercial Load						
Management	\$0	\$0	\$0			\$0
KSBA	\$0	\$0	\$0			\$0
Customer Education &						
Public Information	\$855,967	\$0	\$39,493			\$895,460
Program Development &						
Administration	\$295,463	\$0	\$0			\$295,463
Total	\$3,389,222	\$634,596	\$149,574	\$0		\$4,173,392
Total with DBA					(\$557.773)	\$3.615.620

Total with DBA

(\$557,773) \$3,615,620

Attachment to Response to KPSC-3 Question No. 1(b) Page 3 of 15 Hornung

2014		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
KU	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home			· ·			
Energy Analysis	\$1,103,608	\$330,587	\$55,180			\$1,489,376
Residential Low Income						
Weatherization	\$1,978,423	\$344,871	\$98,921			\$2,422,216
Residential High-						
Efficiency Lighting	\$1,520,754	\$2,576,593	\$76,038			\$4,173,385
Residential HVAC Tune						
Up	\$268,821	\$61,139	\$13,441			\$343,402
Residential New						
Construction	\$700,842	\$181,445	\$35,042			\$917,330
Residential Load						
Management	\$0	\$0	\$0	\$4,372,426		\$4,372,426
Residential Incentives	\$1,322,865	\$758,644	\$66,143			\$2,147,652
Residential Refrigerator						
Removal	\$977,914	\$357,525	\$48,896			\$1,384,335
Smart Energy Profile	\$1,120,403	\$1,537,321	\$56,020			\$2,713,744
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
Dealer Referral Network	\$81,673	\$0	\$0			\$81,673
Commercial						
Conservation/Rebates	\$1,658,061	\$3,774,399	\$82,903			\$5,515,363
Commercial HVAC						
Tune Up	\$80,000	\$6,913	\$0			\$86,913
Commercial Load						
Management	\$0	\$0	\$0	\$281,328		\$281,328
KSBA	\$500,000	\$849,726	\$25,000			\$1,374,726
Customer Education &						
Public Information	\$1,933,078	\$0	\$96,654			\$2,029,732
Program Development &						
Administration	\$667,261	\$0	\$0			\$667,261
Total	\$13,913,704	\$10,779,164	\$654,239	\$4,653,754		\$30,000,861
Total with DBA					\$3,805,766	\$33.806.626

Total with DBA

\$3,805,766 \$33,806,626

Attachment to Response to KPSC-3 Question No. 1(b) Page 4 of 15 Hornung

2015		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Electric	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$662,997	\$280,269	\$33,150			\$976,416
Residential Low Income						
Weatherization	\$954,728	\$210,451	\$47,736			\$1,212,915
Residential High-						
Efficiency Lighting	\$0	\$2,086,494	\$0			\$2,086,494
Residential HVAC Tune						
Up	\$0	\$51,125	\$0			\$51,125
Residential New						
Construction	\$0	\$111,593	\$0			\$111,593
Residential Load						
Management	\$0	\$0	\$0	\$5,627,575		\$5,627,575
Residential Incentives	\$2,054,137	\$1,363,290	\$102,707			\$3,520,134
Residential Refrigerator	¢2,00 1,10 /	\$1,000,270	0102,707			\$0,020,101
Removal	\$1,018,363	\$548,100	\$50,918			\$1,617,381
Smart Energy Profile	\$1,185,183	\$2,317,679	\$59,259			\$3,562,121
2007 Residential	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	+_,,	+++++			+++++++++++++++++++++++++++++++++++++++
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0	\$246,552		\$246,552
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial						
Conservation/Rebates	\$1,669,458	\$4,174,178	\$83,473			\$5,927,108
Commercial HVAC						
Tune Up	\$0	\$5,405	\$0			\$5,405
Commercial Load						
Management	\$0	\$0	\$0	\$649,991		\$649,991
KSBA	\$0	\$419,026	\$0			\$419,026
Customer Education &						
Public Information	\$1,128,038	\$0	\$56,402			\$1,184,440
Program Development &						
Administration	\$383,134	\$0	\$0			\$383,134
Total	\$9,056,038	\$11,567,609	\$433,645	\$6,524,118		\$27,581,410
Total with DBA					\$1,144,123	\$28,725,533

Total with DBA

\$1,144,123 \$28,725,533

Attachment to Response to KPSC-3 Question No. 1(b) Page 5 of 15 Hornung

2015		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Gas	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$464,549	\$122,374	\$23,227			\$610,150
Residential Low Income						
Weatherization	\$1,518,660	\$299,208	\$75,933			\$1,893,801
Residential High-						
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$0	\$47,307	\$0			\$47,307
Residential Load						
Management	\$0	\$0	\$0			\$0
Residential Incentives	\$0	\$0	\$0			\$0
Residential Refrigerator						
Removal	\$0	\$0	\$0			\$0
Smart Energy Profile	\$470,101	\$466,888	\$23,505			\$960,494
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial						
Conservation/Rebates	\$0	\$0	\$0			\$0
Commercial HVAC						
Tune Up	\$0	\$0	\$0			\$0
Commercial Load						
Management	\$0	\$0	\$0			\$0
KSBA	\$0	\$0	\$0			\$0
Customer Education &						
Public Information	\$893,535	\$0	\$41,240			\$934,775
Program Development &						
Administration	\$303,486	\$0	\$0			\$303,486
Total	\$3,650,331	\$935,777	\$163,906	\$0		\$4,750,014
Total with DBA					(\$204.629)	\$4.545.386

Total with DBA

(\$204,629) \$4,545,386

Attachment to Response to KPSC-3 Question No. 1(b) Page 6 of 15 Hornung

2015		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
KU	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$1,127,546	\$415,049	\$56,377			\$1,598,972
Residential Low Income						
Weatherization	\$2,473,388	\$474,185	\$123,669			\$3,071,242
Residential High-						
Efficiency Lighting	\$0	\$1,814,690	\$0			\$1,814,690
Residential HVAC Tune						
Up	\$0	\$44,465	\$0			\$44,465
Residential New						
Construction	\$0	\$139,205	\$0			\$139,205
Residential Load						
Management	\$0	\$0	\$0	\$5,487,367		\$5,487,367
Residential Incentives	\$2,054,137	\$1,185,697	\$102,707			\$3,342,541
Residential Refrigerator						
Removal	\$1,018,363	\$476,700	\$50,918			\$1,545,981
Smart Energy Profile	\$1,655,284	\$2,818,195	\$82,764			\$4,556,243
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0	\$244,911		\$244,911
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial						
Conservation/Rebates	\$1,669,458	\$3,808,940	\$83,473			\$5,561,871
Commercial HVAC						
Tune Up	\$0	\$5,030	\$0			\$5,030
Commercial Load						
Management	\$0	\$0	\$0	\$612,113		\$612,113
KSBA	\$0	\$849,692	\$0			\$849,692
Customer Education &						
Public Information	\$2,021,573	\$0	\$101,079			\$2,122,652
Program Development &						
Administration	\$686,620	\$0	\$0			\$686,620
Total	\$12,706,370	\$12,031,848	\$600,987	\$6,344,391		\$31,683,595
Total with DBA					\$1,356,192	\$33,039,787

Total with DBA

\$1,356,192 \$33,039,787

Attachment to Response to KPSC-3 Question No. 1(b) Page 7 of 15 Hornung

2016		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Electric	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$661,626	\$299,246	\$33,081			\$993,953
Residential Low Income						
Weatherization	\$1,136,254	\$258,281	\$56,813			\$1,451,348
Residential High-						
Efficiency Lighting	\$0	\$1,003,728	\$0			\$1,003,728
Residential HVAC Tune						
Up	\$0	\$25,563	\$0			\$25,563
Residential New						
Construction	\$0	\$59,699	\$0			\$59,699
Residential Load						
Management	\$0	\$0	\$0	\$5,883,676		\$5,883,676
Residential Incentives	\$2,043,087	\$1,741,728	\$102,154			\$3,886,970
Residential Refrigerator						
Removal	\$1,034,114	\$587,250	\$51,706			\$1,673,070
Smart Energy Profile	\$1,197,216	\$2,317,679	\$59,861			\$3,574,756
2007 Residential	1 , 2 . , 2	1 1	, ,			1 - 1 - 1 - 1
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0	\$374,130		\$374,130
		+ •	+ •			
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial						
Conservation/Rebates	\$1,684,422	\$3,836,184	\$84,221			\$5,604,827
Commercial HVAC						
Tune Up	\$0	\$2,701	\$0			\$2,701
Commercial Load		. ,				
Management	\$0	\$0	\$0	\$866,757		\$866,757
KSBA	\$0	\$210,005	\$0			\$210,005
Customer Education &						-
Public Information	\$1,146,807	\$0	\$57,340			\$1,204,148
Program Development &			,			
Administration	\$396,402	\$0	\$0			\$396,402
Total	\$9,299,929	\$10,342,064	\$445,176	\$7,124,564		\$27,211,732
Total with DBA					\$0	\$27,211,732

Attachment to Response to KPSC-3 Question No. 1(b) Page 8 of 15 Hornung

2016		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Gas	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$463,588	\$130,803	\$23,179			\$617,571
Residential Low Income						
Weatherization	\$1,807,410	\$367,210	\$90,370			\$2,264,990
Residential High-						
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$0	\$22,003	\$0			\$22,003
Residential Load						
Management	\$0	\$0	\$0			\$0
Residential Incentives	\$0	\$0	\$0			\$0
Residential Refrigerator						
Removal	\$0	\$0	\$0			\$0
Smart Energy Profile	\$474,874	\$466,888	\$23,744			\$965,506
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial	\$U	\$U	Ф О			\$U
Conservation/Rebates	\$0	\$0	\$0			\$0
Conservation/Redates	<u>\$</u> 0	\$0	\$0			\$U
Tune Up	\$0	\$0	\$0			\$0
Commercial Load	φU	\$U	Э С			\$U
Management	\$0	\$0	\$0			\$0
KSBA	\$0 \$0	\$0 \$0	<u>\$0</u> \$0		}	\$0 \$0
Customer Education &	φŪ	φU	ψU			φU
Public Information	\$908,403	\$0	\$41,926			\$950,329
Program Development &	φ900,403	φU	ψ+1,920			ψ750,529
Administration	\$314,250	\$0	\$0			\$314,250
Total	\$3,968,524	\$986,905	\$179.220	\$0		\$5,134,649
Total with DBA	φ5,200,524	φ200,203	φ1/9,220	φU	\$0	\$5,134,649

Attachment to Response to KPSC-3 Question No. 1(b) Page 9 of 15 Hornung

2016		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
KU	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$1,125,214	\$443,151	\$56,261			\$1,624,626
Residential Low Income						
Weatherization	\$2,943,664	\$581,954	\$147,183			\$3,672,801
Residential High-						
Efficiency Lighting	\$0	\$872,974	\$0			\$872,974
Residential HVAC Tune						
Up	\$0	\$22,233	\$0			\$22,233
Residential New		. ,	·			
Construction	\$0	\$74,471	\$0			\$74,471
Residential Load		. ,				
Management	\$0	\$0	\$0	\$5,715,673		\$5,715,673
Residential Incentives	\$2,043,087	\$1,514,836	\$102,154	1- / - /		\$3,660,078
Residential Refrigerator			. ,			
Removal	\$1,034,114	\$510,750	\$51,706			\$1,596,570
Smart Energy Profile	\$1,672,090	\$2,818,195	\$83,605			\$4,573,890
2007 Residential	, ,,		,			, , ,
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0	\$367,347		\$367,347
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial						
Conservation/Rebates	\$1,684,422	\$3,500,521	\$84,221			\$5,269,163
Commercial HVAC						
Tune Up	\$0	\$2,514	\$0			\$2,514
Commercial Load						
Management	\$0	\$0	\$0	\$816,575		\$816,575
KSBA	\$0	\$425,844	\$0			\$425,844
Customer Education &						
Public Information	\$2,055,211	\$0	\$102,761			\$2,157,971
Program Development &						
Administration	\$710,652	\$0	\$0			\$710,652
Total	\$13,268,453	\$10,767,443	\$627,890	\$6,899,595		\$31,563,381
Total with DBA					\$0	\$31,563,381

Attachment to Response to KPSC-3 Question No. 1(b) Page 10 of 15 Hornung

2017		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Electric	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$672,891	\$299,246	\$33,645			\$1,005,781
Residential Low Income						
Weatherization	\$1,324,341	\$306,111	\$66,217			\$1,696,669
Residential High-						
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$0	\$0	\$0			\$0
Residential Load						
Management	\$0	\$0	\$0	\$6,206,780		\$6,206,780
Residential Incentives	\$2,047,168	\$1,974,802	\$102,358			\$4,124,328
Residential Refrigerator	1 /2 // 22	, <u>,</u> , , <u>,</u>				1 7 7
Removal	\$1,075,175	\$587,250	\$53,759			\$1,716,183
Smart Energy Profile	\$1,228,882	\$2,317,679	\$61,444			\$3,608,004
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0	\$454,588		\$454,588
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial						
Conservation/Rebates	\$1,699,768	\$3,536,211	\$84,988			\$5,320,968
Commercial HVAC						
Tune Up	\$0	\$0	\$0			\$0
Commercial Load						
Management	\$0	\$0	\$0	\$1,083,376		\$1,083,376
KSBA	\$0	\$0	\$0			\$0
Customer Education &						
Public Information	\$1,170,236	\$0	\$58,512			\$1,228,747
Program Development &						
Administration	\$410,276	\$0	\$0			\$410,276
Total	\$9,628,735	\$9,021,299	\$460,923	\$7,744,744		\$26,855,701
Total with DBA					\$0	\$26,855,701

Attachment to Response to KPSC-3 Question No. 1(b) Page 11 of 15 Hornung

2017		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Gas	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$471,481	\$130,803	\$23,574			\$625,859
Residential Low Income						
Weatherization	\$2,106,595	\$435,212	\$105,330			\$2,647,136
Residential High-						
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$0	\$0	\$0			\$0
Residential Load						
Management	\$0	\$0	\$0			\$0
Residential Incentives	\$0	\$0	\$0			\$0
Residential Refrigerator						
Removal	\$0	\$0	\$0			\$0
Smart Energy Profile	\$487,433	\$466,888	\$24,372			\$978,693
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial						
Conservation/Rebates	\$0	\$0	\$0			\$0
Commercial HVAC						
Tune Up	\$0	\$0	\$0			\$0
Commercial Load						
Management	\$0	\$0	\$0			\$0
KSBA	\$0	\$0	\$0			\$0
Customer Education &						
Public Information	\$926,961	\$0	\$42,783			\$969,744
Program Development &						
Administration	\$325,249	\$0	\$0			\$325,249
Total	\$4,317,719	\$1,032,903	\$196,058	\$0		\$5,546,681
Total with DBA					\$0	\$5,546,681

Attachment to Response to KPSC-3 Question No. 1(b) Page 12 of 15 Hornung

2017		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
KU	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$1,144,372	\$443,151	\$57,219			\$1,644,742
Residential Low Income						
Weatherization	\$3,430,936	\$689,723	\$171,547			\$4,292,206
Residential High-						· ·
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$0	\$0	\$0			\$0
Residential Load						
Management	\$0	\$0	\$0	\$6,015,048		\$6,015,048
Residential Incentives	\$2,047,168	\$1,717,548	\$102,358			\$3,867,074
Residential Refrigerator						· · ·
Removal	\$1,075,175	\$510,750	\$53,759			\$1,639,683
Smart Energy Profile	\$1,716,315	\$2,818,195	\$85,816			\$4,620,326
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0	\$442,157		\$442,157
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial						
Conservation/Rebates	\$1,699,768	\$3,226,795	\$84,988			\$5,011,552
Commercial HVAC						
Tune Up	\$0	\$0	\$0			\$0
Commercial Load						
Management	\$0		\$0	\$1,022,017		\$1,022,017
KSBA	\$0	\$0	\$0			\$0
Customer Education &						
Public Information	\$2,097,197	\$0	\$104,860			\$2,202,056
Program Development &						
Administration	\$735,525	\$0	\$0			\$735,525
Total	\$13,946,454	\$9,406,164	\$660,546	\$7,479,222		\$31,492,386
Total with DBA					\$0	\$31,492,386

Attachment to Response to KPSC-3 Question No. 1(b) Page 13 of 15 Hornung

2018		DSM		DSM		
2010	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Electric	Recovery	from	DSM	Recovery	Balancing	
200220000	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home					· /	
Energy Analysis	\$694,209	\$299,246	\$34,710			\$1,028,165
Residential Low Income			. ,			
Weatherization	\$1,513,695	\$353,940	\$75,685			\$1,943,320
Residential High-						
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$0	\$0	\$0			\$0
Residential Load						
Management	\$0	\$0	\$0	\$6,550,621		\$6,550,621
Residential Incentives	\$2,066,382	1,974,802	\$103,319			\$4,144,504
Residential Refrigerator		,- · ,	1 ,			1 7 7
Removal	\$1,105,462	\$587,250	\$55,273			\$1,747,985
Smart Energy Profile	\$1,241,389	\$2,317,679	\$62,069			\$3,621,137
2007 Residential			. ,			
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0	\$418,658		\$418,658
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial						
Conservation/Rebates	\$1,715,508	\$3,574,232	\$85,775			\$5,375,515
Commercial HVAC						
Tune Up	\$0	\$0	\$0			\$0
Commercial Load						
Management	\$0	\$0	\$0	\$1,300,112		\$1,300,112
KSBA	\$0	\$0	\$0			\$0
Customer Education &						
Public Information	\$1,198,332	\$0	\$59,917			\$1,258,249
Program Development &						
Administration	\$424,528	\$0	\$0			\$424,528
Total	\$9,959,505	\$9,107,149	\$476,749	\$8,269,390		\$27,812,793
Total with DBA					\$0	\$27,812,793

Attachment to Response to KPSC-3 Question No. 1(b) Page 14 of 15 Hornung

2018		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
LG&E Gas	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$486,418	\$130,803	\$24,321			\$641,542
Residential Low Income						
Weatherization	\$2,407,795	\$503,213	\$120,390			\$3,031,398
Residential High-						
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$0	\$0	\$0			\$0
Residential Load						
Management	\$0	\$0	\$0			\$0
Residential Incentives	\$0	\$0	\$0			\$0
Residential Refrigerator						
Removal	\$0	\$0	\$0			\$0
Smart Energy Profile	\$492,395	\$466,888	\$24,620			\$983,903
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0			\$0
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial						
Conservation/Rebates	\$0	\$0	\$0			\$0
Commercial HVAC						
Tune Up	\$0	\$0	\$0			\$0
Commercial Load						
Management	\$0	\$0	\$0			\$0
KSBA	\$0	\$0	\$0			\$0
Customer Education &						
Public Information	\$949,216	\$0	\$43,810			\$993,026
Program Development &						
Administration	\$336,547	\$0	\$0			\$336,547
Total	\$4,672,372	\$1,100,905	\$213,140	\$0		\$5,986,417
Total with DBA					\$0	\$5,986,417

Attachment to Response to KPSC-3 Question No. 1(b) Page 15 of 15 Hornung

2018		DSM		DSM		
	DSM Cost	Revenues		Capital Cost	DSM	
KU	Recovery	from	DSM	Recovery	Balancing	
	Component	Lost Sales	Incentives	Component	Adjustment	
Program	(DCR)	(DRLS)	(DSMI)	(DCCR)	(DBA)	Total
Residential Home						
Energy Analysis	\$1,180,627	\$443,151	\$59,031			\$1,682,810
Residential Low Income						
Weatherization	\$3,921,490	\$797,493	\$196,075			\$4,915,057
Residential High-						
Efficiency Lighting	\$0	\$0	\$0			\$0
Residential HVAC Tune						
Up	\$0	\$0	\$0			\$0
Residential New						
Construction	\$0	\$0	\$0			\$0
Residential Load						
Management	\$0	\$0	\$0	\$6,338,869		\$6,338,869
Residential Incentives	\$2,066,382	\$1,717,548	\$103,319			\$3,887,250
Residential Refrigerator						
Removal	\$1,105,462	\$510,750	\$55,273			\$1,671,485
Smart Energy Profile	\$1,733,784	\$2,818,195	\$86,689			\$4,638,668
2007 Residential						
Responsive Pricing/						
2015 Automated						
Metering Systems	\$0	\$0	\$0	\$400,944		\$400,944
Dealer Referral Network	\$0	\$0	\$0			\$0
Commercial	φŪ	\$U	э 0			Э О
Conservation/Rebates	\$1,715,508	\$3,261,489	\$85,775			\$5,062,772
Commercial HVAC	\$1,715,508	\$3,201,409	\$65,775			\$5,002,772
Tune Up	\$0	\$0	\$0			\$0
Commercial Load	\$ 0	ψ 0	ψU			ψŪ
Management	\$0		\$0	\$6,338,869		\$6,338,869
KSBA	\$0 \$0	\$0	\$0	\$0,550,007		\$0,338,807
Customer Education &	ψŪ	ψυ	ψυ			ψŪ
Public Information	\$2,147,549	\$0	\$107,377			\$2,254,926
Program Development &	φ2,177,349	ψυ	φ107,577			φ2,234,720
Administration	\$761,075	\$0	\$0			\$761,075
Total	\$14,631,877	\$9,548,627	\$693,540	\$13,078,683		\$37,952,726
Total with DBA	φ17,031,077	φ7,5=0,027	φ075,5 4 0	φ13,070,003	\$0	\$37,952,726

Response to the Commission Staff's Third Information Request Dated April 16, 2014

Case No. 2014-00003

Question No. 3

Witness: Robert M. Conroy / Michael E. Hornung

Q-3. Refer to Item 2 of the response to Staff's Second Request, which states,

KRS 278.265(2)(b) provides that the Commission may approve DSM programs that include "incentives designed to provide financial rewards to the utility for implementing cost effective demand-side management programs...." and the Commission's long-established practice concerning providing utilities a financial incentive to implement DSM programs.

- a. If the Companies are receiving lost sales and incentives for the Residential and Commercial Load Management programs, and may receive lost sales and incentives for the proposed Advanced Metering Systems program, explain whether the Companies are now receiving an incentive as to the Residential and Commercial Load Management programs and may be receiving an incentive for the proposed Advanced Metering Systems program in the future.
- b. Explain whether the Companies are receiving a return on and a return of the Residential and Commercial Load Management programs through the DSM Capital Cost Recovery Component (DCCR).
- c. By company, provide the supporting calculations for DSM cost recovery mechanism if the return on equity is 10.25 percent.
- A-3. The Companies disagree with the underlying premise of this question in all its subparts, namely that KRS 278.285(2)(b) does not require an incentive return on equity because the Companies recover lost sales and a non-capital-based incentive for most of their DSM-EE programs. First, recovery of lost sales is not an incentive to the Companies to engage in DSM-EE programs; rather, it holds the Companies harmless with respect to those lost sales. Second, the non-capital-based financial reward the Companies have traditionally received for their DSM-EE programs is an adequate incentive with respect to non-capital expenditures, but the Companies do not receive and have not requested such an incentive for the non-capital components of their load-management programs and the proposed AMS offering. Third, the mere recovery of the Companies' capital invested in such programs—

along with the Companies' ordinary carrying costs of capital, including debt costs and a base-rate-level return on equity—does not provide the Companies an incentive to engage in DSM-EE; rather, such recovery makes the Companies financially indifferent to investing capital in such programs versus supply-side resources or other capital investments. To fail to provide an incentive return on equity for DSM-EE programs, particularly for capital-intensive programs like load management and AMS, would be to disregard KRS 278.285(2)(b)'s provision of "financial rewards" for such programs.

a. Because the currently approved return on equity for the Companies' DSM-EE capital investments is 10.50%, which is 25 basis points higher than their most recently approved base-rate return on equity, the Companies are receiving an appropriate incentive for the capital invested in their load-management programs; the basis points above the approved base-rate return on equity are the incentive. If the Commission approves the Companies' application as filed—including the Companies' request to continue the existing 10.50% return on equity—the Companies will continue to receive an incentive for their load management programs, and will receive an incentive for the AMS offering.

But it is important to reiterate that the Companies do not receive any non-capital-based incentive for their load-management programs, and they do not propose to receive one for their AMS offering; the only incentive the Companies currently receive and will receive for these items will come through their return on equity capital invested. Therefore, if the Commission does not approve an incentive return on equity for these items, there will be no incentive for them.

- b. Please see the response to part a. above.
- c. Please see above. As the Companies stated in response to Item 2 of the Staff's Second Request, KRS 278.285(2)(b) provides for financial incentives for utilities that implement economical DSM-EE programs. The Companies respectfully submit that approving a return on equity in this proceeding that is the same as the return on equity the Commission most recently approved for base rates (10.25%) does not provide the "financial rewards" KRS 278.285(2)(b) contemplates; therefore, the Commission should approve the requested 10.50% return on equity. That notwithstanding, the Companies provide below the requested information.

Response to Question No. 3 Page 3 of 3 Conroy/Hornung

KU Rates	Capital Cost Recovery Amount at 10.50%	Capital Cost Recovery Amount at 10.25%	Difference	
RS, VFD, & LEV	\$5,693,092	\$5,687,328	\$5,764	
GS	\$161,608	\$161,275	\$333	
AES	\$45,296	\$45,195	\$101	
PS, TODP, & TODS	\$444,394	\$443,401	\$993	
Total	\$6,344,390	\$6,337,199	\$7,191	

LG&E Electric Rates	Capital Cost Recovery Amount at 10.50%	Capital Cost Recovery Amount at 10.25%	Difference
RS, VFD, & LEV	\$5,847,006	\$5,841,249	\$5,757
GS	\$159,233	\$158,910	\$323
PS	\$494,099	\$493,062	\$1,037
CTODP & CTODS	\$23,780	\$23,730	\$50
Total	\$6,524,118	\$6,516,951	\$7,167