

Case No. 2013-00148
Atmos Energy Corporation, Kentucky Division
Forecasted Test Period Filing Requirements
MFR FR 16(12)(p)
Page 1 of 1

REQUEST:

- (12) Each application requesting a general adjustment in rates supported by a fully forecasted test period shall include the following or a statement explaining why the required information does not exist and is not applicable to the utility's application:
- (p) A copy of the utility's annual report on Form 10-K as filed with the Securities and Exchange Commission for the most recent two (2) years, and any Form 8-K issued during the past two (2) years, and any Form 10-Q issued during the past six (6) quarters;

RESPONSE:

Please see attachment FR_16(12)(p)_Att1 for the Form 10-Q filings during the last six quarters, attachment FR_16(12)(p)_Att2 for the Form 10-K filings during the last two years, attachment FR_16(12)(p)_Att3 for the Form 8-K filings during the last two years, attachment FR_16(12)(p)_Att4 for the Statistical Summaries during the last two years, and attachment FR_16(12)(p)_Att 5 for the Summary Annual Reports during the last two years.

ATTACHMENTS:

ATTACHMENT 1 - Atmos Energy Corporation, FR_16(12)(p)_Att1 - Form 10-Q.pdf, 324 Pages.

ATTACHMENT 2 - Atmos Energy Corporation, FR_16(12)(p)_Att2 - Form 10-K.pdf, 275 Pages.

ATTACHMENT 3 - Atmos Energy Corporation, FR_16(12)(p)_Att3 - Form 8-K.pdf, 946 Pages.

ATTACHMENT 4 - Atmos Energy Corporation, FR_16(12)(p)_Att4 - Statistical Summaries.pdf, 60 Pages.

ATTACHMENT 5 - Atmos Energy Corporation, FR_16(12)(p)_Att5 - Summary Annual Reports.pdf, 66 Pages.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended December 31, 2012

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number 1-10042

Atmos Energy Corporation

(Exact name of registrant as specified in its charter)

Texas and Virginia
*(State or other jurisdiction of
incorporation or organization)*

**Three Lincoln Centre, Suite 1800
5430 LBJ Freeway, Dallas, Texas**
(Address of principal executive offices)

75-1743247
*(IRS employer
identification no.)*

75240
(Zip code)

(972) 934-9227

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer Smaller Reporting Company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes No

Number of shares outstanding of each of the issuer's classes of common stock, as of February 1, 2013.

<u>Class</u>	<u>Shares Outstanding</u>
No Par Value	90,517,509

GLOSSARY OF KEY TERMS

AEC	Atmos Energy Corporation
AEH	Atmos Energy Holdings, Inc.
AEM	Atmos Energy Marketing, LLC
AOCI	Accumulated other comprehensive income
APS	Atmos Pipeline and Storage, LLC
Bcf	Billion cubic feet
CFTC	Commodity Futures Trading Commission
FASB	Financial Accounting Standards Board
Fitch	Fitch Ratings, Ltd.
GAAP	Generally Accepted Accounting Principles
GRIP	Gas Reliability Infrastructure Program
GSRS	Gas System Reliability Surcharge
ISRS	Infrastructure System Replacement Surcharge
LPSC	Louisiana Public Service Commission
Mcf	Thousand cubic feet
MMcf	Million cubic feet
MPSC	Mississippi Public Service Commission
Moody's	Moody's Investors Services, Inc.
NYMEX	New York Mercantile Exchange, Inc.
PPA	Pension Protection Act of 2006
PRP	Pipeline Replacement Program
RRC	Railroad Commission of Texas
RRM	Rate Review Mechanism
S&P	Standard & Poor's Corporation
SEC	United States Securities and Exchange Commission
WNA	Weather Normalization Adjustment

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

**ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS**

	<u>December 31, 2012</u>	<u>September 30, 2012</u>
	(Unaudited)	
	(In thousands, except share data)	
ASSETS		
Property, plant and equipment	\$7,283,533	\$7,134,470
Less accumulated depreciation and amortization	<u>1,688,239</u>	<u>1,658,866</u>
Net property, plant and equipment	5,595,294	5,475,604
Current assets		
Cash and cash equivalents	124,601	64,239
Accounts receivable, net	500,863	234,526
Gas stored underground	274,126	256,415
Other current assets	<u>265,044</u>	<u>272,782</u>
Total current assets	1,164,634	827,962
Goodwill and intangible assets	740,836	740,847
Deferred charges and other assets	<u>463,454</u>	<u>451,262</u>
	<u>\$7,964,218</u>	<u>\$7,495,675</u>
CAPITALIZATION AND LIABILITIES		
Shareholders' equity		
Common stock, no par value (stated at \$.005 per share); 200,000,000 shares authorized; issued and outstanding: December 31, 2012 — 90,516,948 shares September 30, 2012 — 90,239,900 shares	\$ 453	\$ 451
Additional paid-in capital	1,750,195	1,745,467
Retained earnings	709,438	660,932
Accumulated other comprehensive loss	<u>(36,081)</u>	<u>(47,607)</u>
Shareholders' equity	2,424,005	2,359,243
Long-term debt	<u>1,956,376</u>	<u>1,956,305</u>
Total capitalization	4,380,381	4,315,548
Current liabilities		
Accounts payable and accrued liabilities	367,312	215,229
Other current liabilities	446,717	489,665
Short-term debt	830,891	570,929
Current maturities of long-term debt	<u>131</u>	<u>131</u>
Total current liabilities	1,645,051	1,275,954
Deferred income taxes	1,066,273	1,015,083
Regulatory cost of removal obligation	371,608	381,164
Pension and postretirement costs	456,694	457,196
Deferred credits and other liabilities	<u>44,211</u>	<u>50,730</u>
	<u>\$7,964,218</u>	<u>\$7,495,675</u>

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended December 31	
	2012	2011
	(Unaudited)	
	(In thousands, except per share data)	
Operating revenues		
Natural gas distribution segment	\$ 666,787	\$ 676,113
Regulated transmission and storage segment	60,681	56,759
Nonregulated segment	399,894	444,176
Intersegment eliminations	(93,207)	(93,054)
	<u>1,034,155</u>	<u>1,083,994</u>
Purchased gas cost		
Natural gas distribution segment	387,156	392,518
Regulated transmission and storage segment	—	—
Nonregulated segment	377,435	428,771
Intersegment eliminations	(92,798)	(92,687)
	<u>671,793</u>	<u>728,602</u>
Gross profit	362,362	355,392
Operating expenses		
Operation and maintenance	106,527	114,644
Depreciation and amortization	59,579	58,366
Taxes, other than income	41,334	42,911
Total operating expenses	<u>207,440</u>	<u>215,921</u>
Operating income	154,922	139,471
Miscellaneous income (expense)	698	(2,016)
Interest charges	30,522	35,726
Income from continuing operations before income taxes	125,098	101,729
Income tax expense	47,750	39,345
Income from continuing operations	77,348	62,384
Income from discontinued operations, net of tax (\$1,728 and \$3,516)	3,117	6,123
Net income	<u>\$ 80,465</u>	<u>\$ 68,507</u>
Basic earnings per share		
Income per share from continuing operations	\$ 0.85	\$ 0.68
Income per share from discontinued operations	0.04	0.07
Net income per share — basic	<u>\$ 0.89</u>	<u>\$ 0.75</u>
Diluted earnings per share		
Income per share from continuing operations	\$ 0.85	\$ 0.68
Income per share from discontinued operations	0.03	0.07
Net income per share — diluted	<u>\$ 0.88</u>	<u>\$ 0.75</u>
Cash dividends per share	<u>\$ 0.350</u>	<u>\$ 0.345</u>
Weighted average shares outstanding:		
Basic	<u>90,359</u>	<u>90,254</u>
Diluted	<u>91,309</u>	<u>90,546</u>

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three Months Ended December 31	
	2012	2011
	(Unaudited) (In thousands)	
Net income	\$80,465	\$ 68,507
Other comprehensive income (loss), net of tax		
Unrealized holding gains (losses) on available-for-sale securities, net of tax of \$(220) and \$514	(373)	901
Amortization and unrealized gain (loss) on interest rate agreements, net of tax of \$7,049 and \$(638)	12,264	(1,087)
Net unrealized losses on commodity cash flow hedges, net of tax of \$(233) and \$(10,597)	(365)	(16,575)
Total other comprehensive income (loss)	11,526	(16,761)
Total comprehensive income	\$91,991	\$ 51,746

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Months Ended December 31	
	2012	2011
	(Unaudited) (In thousands)	
Cash Flows From Operating Activities		
Net income	\$ 80,465	\$ 68,507
Adjustments to reconcile net income to net cash provided (used) by operating activities:		
Depreciation and amortization:		
Charged to depreciation and amortization	60,500	60,733
Charged to other accounts	128	78
Deferred income taxes	45,951	40,042
Other	3,242	4,692
Net assets / liabilities from risk management activities	(15,641)	(8,426)
Net change in operating assets and liabilities	<u>(144,787)</u>	<u>(180,917)</u>
Net cash provided (used) by operating activities	29,858	(15,291)
Cash Flows From Investing Activities		
Capital expenditures	(190,027)	(154,394)
Other, net	<u>(1,273)</u>	<u>(1,080)</u>
Net cash used in investing activities	(191,300)	(155,474)
Cash Flows From Financing Activities		
Net increase in short-term debt	256,933	173,905
Repayment of long-term debt	—	(2,303)
Cash dividends paid	(31,992)	(31,517)
Repurchase of common stock	—	(12,535)
Repurchase of equity awards	(3,124)	(3,120)
Issuance of common stock	<u>(13)</u>	<u>76</u>
Net cash provided by financing activities	221,804	124,506
Net increase (decrease) in cash and cash equivalents	60,362	(46,259)
Cash and cash equivalents at beginning of period	<u>64,239</u>	<u>131,419</u>
Cash and cash equivalents at end of period	<u>\$ 124,601</u>	<u>\$ 85,160</u>

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)
December 31, 2012

1. Nature of Business

Atmos Energy Corporation (“Atmos Energy” or the “Company”), headquartered in Dallas, Texas, is engaged primarily in the regulated natural gas distribution and transmission and storage businesses as well as certain other nonregulated businesses. For the fiscal year ended September 30, 2012, our regulated businesses comprised over 95 percent of our consolidated net income.

Through our natural gas distribution business, we deliver natural gas through sales and transportation arrangements to over three million residential, commercial, public authority and industrial customers through our six regulated natural gas distribution divisions which cover service areas located in nine states. In addition, we transport natural gas for others through our distribution system. In August 2012, we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Georgia, representing approximately 64,000 customers. After the closing of this transaction, which we currently anticipate will occur during the third quarter of fiscal 2013, we will operate in eight states. Our regulated activities also include our regulated pipeline and storage operations, which include the transportation of natural gas to our distribution system and the management of our underground storage facilities. Our regulated businesses are subject to federal and state regulation and/or regulation by local authorities in each of the states in which our natural gas distribution divisions operate.

Our nonregulated businesses operate primarily in the Midwest and Southeast through various wholly-owned subsidiaries of Atmos Energy Holdings, Inc. (AEH). AEH is wholly owned by the Company and based in Houston, Texas. Through AEH, we provide natural gas management and transportation services to municipalities, natural gas distribution companies, including certain divisions of Atmos Energy and third parties.

We operate the Company through the following three segments:

- the *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- the *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- the *nonregulated segment*, which includes our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services.

2. Unaudited Interim Financial Information

These consolidated interim-period financial statements have been prepared in accordance with accounting principles generally accepted in the United States on the same basis as those used for the Company’s audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. In the opinion of management, all material adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been made to the unaudited consolidated interim-period financial statements. These consolidated interim-period financial statements are condensed as permitted by the instructions to Form 10-Q and should be read in conjunction with the audited consolidated financial statements of Atmos Energy Corporation included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. Because of seasonal and other factors, the results of operations for the three-month period ended December 31, 2012 are not indicative of our results of operations for the full 2013 fiscal year, which ends September 30, 2013.

We have evaluated subsequent events from the December 31, 2012 balance sheet date through the date these financial statements were filed with the Securities and Exchange Commission (SEC). Except as discussed in Note 3, Note 6 and Note 9, no events have occurred subsequent to the balance sheet date that would require recognition or disclosure in the condensed consolidated financial statements.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Significant accounting policies

Our accounting policies are described in Note 2 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012.

Due to the pending sale of our distribution operations in our Georgia service area, the financial results for this service area are shown in discontinued operations. Accordingly, certain prior-year amounts have been reclassified to conform with the current-year presentation.

Due to accounting guidance that became effective for us on October 1, 2012, we have begun presenting the components of other comprehensive income and total comprehensive income in a separate condensed consolidated statement of comprehensive income immediately following the condensed consolidated statement of income. During the three months ended December 31, 2012, there were no other significant changes to our accounting policies.

Regulatory assets and liabilities

Accounting principles generally accepted in the United States require cost-based, rate-regulated entities that meet certain criteria to reflect the authorized recovery of costs due to regulatory decisions in their financial statements. As a result, certain costs are permitted to be capitalized rather than expensed because they can be recovered through rates. We record certain costs as regulatory assets when future recovery through customer rates is considered probable. Regulatory liabilities are recorded when it is probable that revenues will be reduced for amounts that will be credited to customers through the ratemaking process. Substantially all of our regulatory assets are recorded as a component of deferred charges and other assets and substantially all of our regulatory liabilities are recorded as a component of deferred credits and other liabilities. Deferred gas costs are recorded either in other current assets or liabilities and the regulatory cost of removal obligation is reported separately.

Significant regulatory assets and liabilities as of December 31, 2012 and September 30, 2012 included the following:

	December 31, 2012	September 30, 2012
	<u>(In thousands)</u>	
Regulatory assets:		
Pension and postretirement benefit costs ⁽¹⁾	\$295,277	\$296,160
Merger and integration costs, net	5,628	5,754
Deferred gas costs	28,351	31,359
Regulatory cost of removal asset	10,401	10,500
Rate case costs	5,726	4,661
Deferred franchise fees	819	2,714
Texas Rule 8.209 ⁽²⁾	9,734	5,370
APT annual adjustment mechanism	3,973	4,539
Other	6,973	7,262
	<u>\$366,882</u>	<u>\$368,319</u>
Regulatory liabilities:		
Deferred gas costs	\$ 8,290	\$ 23,072
Regulatory cost of removal obligation	450,968	459,688
Other	5,534	5,637
	<u>\$464,792</u>	<u>\$488,397</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

- (1) Includes \$11.5 million and \$7.6 million of pension and post-retirement expense deferred in our Texas service areas pursuant to the Texas Gas Utility Regulatory Act.
- (2) Texas Rule 8.209 is a Railroad Commission rule that allows for the deferral of all expenses associated with capital expenditures incurred pursuant to this rule, including the recording of interest on the deferred expenses until the next rate proceeding (rate case or annual rate filing) at which time investment and costs would be recovered through base rates.

The amounts above do not include regulatory assets and liabilities related to our Georgia service area, which are classified as assets held for sale as discussed in Note 5.

Currently authorized rates do not include a return on certain of our merger and integration costs; however, we recover the amortization of these costs. Merger and integration costs, net, are generally amortized on a straight-line basis over estimated useful lives ranging up to 20 years.

Accumulated Other Comprehensive Income

Accumulated other comprehensive loss, net of tax, as of December 31, 2012 and September 30, 2012 consisted of the following unrealized gains (losses):

	December 31, 2012	September 30, 2012
	(In thousands)	
Accumulated other comprehensive loss:		
Unrealized holding gains on available-for-sale securities	\$ 5,288	\$ 5,661
Interest rate agreements	(32,009)	(44,273)
Commodity cash flow hedges	(9,360)	(8,995)
	<u><u>\$ (36,081)</u></u>	<u><u>\$ (47,607)</u></u>

3. Financial Instruments

We use financial instruments to mitigate commodity price risk and interest rate risk. The objectives and strategies for using financial instruments have been tailored to our regulated and nonregulated businesses. The accounting for these financial instruments is fully described in Note 2 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. During the first quarter, there were no changes in our objectives, strategies and accounting for these financial instruments. Currently, we utilize financial instruments in our natural gas distribution and nonregulated segments. We currently do not manage commodity price risk with financial instruments in our regulated transmission and storage segment.

Our financial instruments do not contain any credit risk-related or other contingent features that could cause payments to be accelerated when our financial instruments are in net liability positions.

Regulated Commodity Risk Management Activities

Although our purchased gas cost adjustment mechanisms essentially insulate our natural gas distribution segment from commodity price risk, our customers are exposed to the effects of volatile natural gas prices. We manage this exposure through a combination of physical storage, fixed-price forward contracts and financial instruments, primarily over-the-counter swap and option contracts, in an effort to minimize the impact of natural gas price volatility on our customers during the winter heating season.

Our natural gas distribution gas supply department is responsible for executing this segment's commodity risk management activities in conformity with regulatory requirements. In jurisdictions where we are permitted to mitigate commodity price risk through financial instruments, the relevant regulatory authorities may establish

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

the level of heating season gas purchases that can be hedged. Historically, if the regulatory authority does not establish this level, we seek to hedge between 25 and 50 percent of anticipated heating season gas purchases using financial instruments. For the 2012-2013 heating season (generally October through March), in the jurisdictions where we are permitted to utilize financial instruments, we anticipate hedging approximately 33 percent, or 22.6 Bcf of the winter flowing gas requirements. We have not designated these financial instruments as hedges for accounting purposes.

The costs associated with and the gains and losses arising from the use of financial instruments to mitigate commodity price risk are included in our purchased gas costs adjustment mechanisms in accordance with regulatory requirements. Therefore, changes in the fair value of these financial instruments are initially recorded as a component of deferred gas costs and recognized in the consolidated statement of income as a component of purchased gas costs when the related costs are recovered through our rates and recognized in revenue in accordance with applicable authoritative accounting guidance. Accordingly, there is no earnings impact on our natural gas distribution segment as a result of the use of financial instruments.

Nonregulated Commodity Risk Management Activities

Our nonregulated operations aggregate and purchase gas supply, arrange transportation and/or storage logistics and ultimately deliver gas to our customers at competitive prices. To provide these services, we utilize proprietary and customer-owned transportation and storage assets to provide the various services our customers request. In an effort to offset the demand fees paid to contract for storage capacity and to maximize the value of this capacity, AEH sells financial instruments to earn a gross profit margin through the arbitrage of pricing differences in various locations and by recognizing pricing differences that occur over time.

As a result of these activities, our nonregulated segment is exposed to risks associated with changes in the market price of natural gas. We manage our exposure to such risks through a combination of physical storage and financial instruments, including futures, over-the-counter and exchange traded options and swap contracts with counterparties. Future contracts provide the right, but not the obligation, to buy or sell the commodity at a fixed price. Option contracts provide the right, but not the requirement, to buy or sell the commodity at a fixed price. Swap contracts require receipt of payment for the commodity based on the difference between a fixed price and the market price on the settlement date.

We use financial instruments, designated as cash flow hedges of anticipated purchases and sales at index prices, to mitigate the commodity price risk in our nonregulated operations associated with deliveries under fixed-priced forward contracts to deliver gas to customers. These financial instruments have maturity dates ranging from one to 60 months. We use financial instruments, designated as fair value hedges, to hedge our natural gas inventory used in asset optimization activities in our nonregulated segment.

Our nonregulated operations also use storage swaps and futures to capture additional storage arbitrage opportunities that arise subsequent to the execution of the original fair value hedge associated with our physical natural gas inventory, basis swaps to insulate and protect the economic value of our fixed price and storage books and various over-the-counter and exchange-traded options. These financial instruments have not been designated as hedges for accounting purposes.

Interest Rate Risk Management Activities

We have periodically managed interest rate risk by entering into financial instruments to fix the Treasury yield component of the interest cost associated with anticipated financings. Prior to fiscal 2012, we used Treasury locks to mitigate interest rate risk; however, beginning in the fourth quarter of fiscal 2012 we started utilizing interest rate swaps and forward starting interest rate swaps to manage this risk.

In August 2011, we entered into three Treasury lock agreements to fix the Treasury yield component of the interest cost associated with \$350 million of a total \$500 million of senior notes that were issued on January 11,

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2013. This offering is discussed in Note 6. We designated these Treasury locks as cash flow hedges. The Treasury locks were settled on January 8, 2013 with the payment of \$66.7 million to the counterparties due to a decrease in the 30-year Treasury lock rates between inception of the Treasury locks and settlement. Because the Treasury locks were effective, the \$66.7 million unrealized loss was recorded as a component of accumulated other comprehensive income and will be recognized as a component of interest expense over the 30-year life of the senior notes.

In the fourth quarter of fiscal 2012, we entered into an interest rate swap to fix the LIBOR component of our \$260 million short-term financing facility that terminated on December 27, 2012. We recorded an immaterial loss upon settlement of the swap, which was recorded as a component of interest expense as we did not designate the interest rate swap as a hedge.

In October 2012, we entered into forward starting interest rate swaps to fix the Treasury yield component associated with the anticipated issuance of \$500 million and \$250 million unsecured senior notes in fiscal 2015 and fiscal 2017, which we designated as cash flow hedges at the time the agreements were executed. Accordingly, unrealized gains and losses associated with the forward starting interest rate swaps will be recorded as a component of accumulated other comprehensive income (loss). When the forward starting interest rate swaps settle, the realized gain or loss will be recorded as a component of accumulated other comprehensive income (loss) and recognized as a component of interest expense over the life of the related financing arrangement. Hedge ineffectiveness to the extent incurred will be reported as a component of interest expense.

In prior years, we entered into Treasury lock agreements to fix the Treasury yield component of the interest cost of financing various issuances of long-term debt and senior notes. The gains and losses realized upon settlement of these Treasury locks were recorded as a component of accumulated other comprehensive income (loss) when they were settled and are being recognized as a component of interest expense over the life of the associated notes from the date of settlement. As of December 31, 2012, the remaining amortization periods for the settled Treasury locks extend through fiscal 2041.

Quantitative Disclosures Related to Financial Instruments

The following tables present detailed information concerning the impact of financial instruments on our condensed consolidated balance sheet and income statements.

As of December 31, 2012, our financial instruments were comprised of both long and short commodity positions. A long position is a contract to purchase the commodity, while a short position is a contract to sell the commodity. As of December 31, 2012, we had net long/(short) commodity contracts outstanding in the following quantities:

Contract Type	Hedge Designation	Natural Gas	
		Distribution	Nonregulated
		Quantity (MMcf)	
Commodity contracts	Fair Value	—	(26,450)
	Cash Flow	—	28,718
	Not designated	<u>12,479</u>	<u>55,915</u>
		<u>12,479</u>	<u>58,183</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Impact of Financial Instruments on the Balance Sheet

The following tables present the fair value and balance sheet classification of our financial instruments by operating segment as of December 31, 2012 and September 30, 2012. As required by authoritative accounting literature, the fair value amounts below are presented on a gross basis and do not reflect the netting of asset and liability positions permitted under the terms of our master netting arrangements. Further, the amounts below do not include \$16.6 million and \$23.7 million of cash held on deposit as of December 31, 2012 and September 30, 2012 to collateralize certain financial instruments. Therefore, these gross balances are not indicative of either our actual credit exposure or net economic exposure. Additionally, the amounts below will not be equal to the amounts presented on our condensed consolidated balance sheet, nor will they be equal to the fair value information presented for our financial instruments in Note 4.

	<u>Balance Sheet Location</u>	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Total</u>
			(In thousands)	
December 31, 2012:				
Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	\$ —	\$ 20,103	\$ 20,103
Noncurrent commodity contracts	Deferred charges and other assets	10,849	699	11,548
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities	(77,078)	(17,995)	(95,073)
Noncurrent commodity contracts	Deferred credits and other liabilities	—	(4,084)	(4,084)
Total		<u>(66,229)</u>	<u>(1,277)</u>	<u>(67,506)</u>
Not Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	1,773	94,168	95,941
Noncurrent commodity contracts	Deferred charges and other assets	761	59,791	60,552
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities ⁽¹⁾	(502)	(94,978)	(95,480)
Noncurrent commodity contracts	Deferred credits and other liabilities	—	(59,266)	(59,266)
Total		<u>2,032</u>	<u>(285)</u>	<u>1,747</u>
Total Financial Instruments		<u>\$(64,197)</u>	<u>\$ (1,562)</u>	<u>\$(65,759)</u>

⁽¹⁾ Other current liabilities not designated as hedges in our natural gas distribution segment include \$0.1 million related to risk management liabilities that were classified as assets held for sale at December 31, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Balance Sheet Location	Natural Gas Distribution	Nonregulated	Total
		(In thousands)	
September 30, 2012:			
Designated As Hedges:			
Asset Financial Instruments			
Current commodity contracts . . . Other current assets	\$ —	\$ 19,301	\$ 19,301
Noncurrent commodity contracts Deferred charges and other assets	—	1,923	1,923
Liability Financial Instruments			
Current commodity contracts . . . Other current liabilities	(85,040)	(23,787)	(108,827)
Noncurrent commodity contracts Deferred credits and other liabilities	—	(4,999)	(4,999)
Total	(85,040)	(7,562)	(92,602)
Not Designated As Hedges:			
Asset Financial Instruments			
Current commodity contracts . . . Other current assets ⁽¹⁾	7,082	98,393	105,475
Noncurrent commodity contracts Deferred charges and other assets	2,283	60,932	63,215
Liability Financial Instruments			
Current commodity contracts . . . Other current liabilities ⁽²⁾	(585)	(99,824)	(100,409)
Noncurrent commodity contracts Deferred credits and other liabilities	—	(67,062)	(67,062)
Total	8,780	(7,561)	1,219
Total Financial Instruments	\$(76,260)	\$(15,123)	\$ (91,383)

⁽¹⁾ Other current assets not designated as hedges in our natural gas distribution segment include \$0.1 million related to risk management assets that were classified as assets held for sale at September 30, 2012.

⁽²⁾ Other current liabilities not designated as hedges in our natural gas distribution segment include \$0.3 million related to risk management liabilities that were classified as assets held for sale at September 30, 2012.

Impact of Financial Instruments on the Income Statement

Hedge ineffectiveness for our nonregulated segment is recorded as a component of unrealized gross profit and primarily results from differences in the location and timing of the derivative instrument and the hedged item. Hedge ineffectiveness could materially affect our results of operations for the reported period. For the three months ended December 31, 2012 and 2011 we recognized a gain arising from fair value and cash flow hedge ineffectiveness of \$16.1 million and \$8.4 million. Additional information regarding ineffectiveness recognized in the income statement is included in the tables below.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Fair Value Hedges

The impact of our nonregulated commodity contracts designated as fair value hedges and the related hedged item on our condensed consolidated income statement for the three months ended December 31, 2012 and 2011 is presented below.

	Three Months Ended December 31	
	2012	2011
	(In thousands)	
Commodity contracts	\$ 7,314	\$ 24,064
Fair value adjustment for natural gas inventory designated as the hedged item	8,818	(15,249)
Total decrease in purchased gas cost	<u>\$16,132</u>	<u>\$ 8,815</u>
The decrease in purchased gas cost is comprised of the following:		
Basis ineffectiveness	\$ (241)	\$ 841
Timing ineffectiveness	<u>16,373</u>	<u>7,974</u>
	<u>\$16,132</u>	<u>\$ 8,815</u>

Basis ineffectiveness arises from natural gas market price differences between the locations of the hedged inventory and the delivery location specified in the hedge instruments. Timing ineffectiveness arises due to changes in the difference between the spot price and the futures price, as well as the difference between the timing of the settlement of the futures and the valuation of the underlying physical commodity. As the commodity contract nears the settlement date, spot-to-forward price differences should converge, which should reduce or eliminate the impact of this ineffectiveness on purchased gas cost.

To the extent that the Company's natural gas inventory does not qualify as a hedged item in a fair-value hedge, or has not been designated as such, the natural gas inventory is valued at the lower of cost or market. We did not record a writedown for nonqualifying natural gas inventory for the three months ended December 31, 2012. During the three months ended December 31, 2011, we recorded a \$1.7 million charge to write down nonqualifying natural gas inventory to market.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Cash Flow Hedges

The impact of cash flow hedges on our condensed consolidated income statements for the three months ended December 31, 2012 and 2011 is presented below. Note that this presentation does not reflect the financial impact arising from the hedged physical transaction. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

	<u>Three Months Ended December 31, 2012</u>		
	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Consolidated</u>
		(In thousands)	
Loss reclassified from AOCI into purchased gas cost for effective portion of commodity contracts	\$ —	\$(5,160)	\$(5,160)
Loss arising from ineffective portion of commodity contracts	—	(19)	(19)
Total impact on purchased gas cost	—	(5,179)	(5,179)
Loss on settled interest rate agreements reclassified from AOCI into interest expense	(502)	—	(502)
Total Impact from Cash Flow Hedges	<u>\$(502)</u>	<u>\$(5,179)</u>	<u>\$(5,681)</u>
	<u>Three Months Ended December 31, 2011</u>		
	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Consolidated</u>
		(In thousands)	
Loss reclassified from AOCI into purchased gas cost for effective portion of commodity contracts	\$ —	\$(11,642)	\$(11,642)
Loss arising from ineffective portion of commodity contracts	—	(430)	(430)
Total impact on purchased gas cost	—	(12,072)	(12,072)
Loss on settled interest rate agreements reclassified from AOCI into interest expense	(502)	—	(502)
Total Impact from Cash Flow Hedges	<u>\$(502)</u>	<u>\$(12,072)</u>	<u>\$(12,574)</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table summarizes the gains and losses arising from hedging transactions that were recognized as a component of other comprehensive income (loss), net of taxes, for the three months ended December 31, 2012 and 2011. The amounts included in the table below exclude gains and losses arising from ineffectiveness because those amounts are immediately recognized in the income statement as incurred.

	Three Months Ended December 31	
	2012	2011
	(In thousands)	
<i>Increase (decrease) in fair value:</i>		
Interest rate agreements	\$11,945	\$ (1,403)
Forward commodity contracts	(3,513)	(23,678)
<i>Recognition of losses in earnings due to settlements:</i>		
Interest rate agreements	319	316
Forward commodity contracts	3,148	7,103
Total other comprehensive income (loss) from hedging, net of tax ⁽¹⁾	<u>\$11,899</u>	<u>\$(17,662)</u>

⁽¹⁾ Utilizing an income tax rate ranging from 37 percent to 39 percent comprised of the effective rates in each taxing jurisdiction.

Deferred gains (losses) recorded in accumulated other comprehensive income (AOCI) associated with our Treasury lock and interest rate swap agreements are recognized in earnings as they are amortized over the terms of the underlying debt instruments, while deferred gains (losses) associated with commodity contracts are recognized in earnings upon settlement. The following amounts, net of deferred taxes, represent the expected recognition in earnings of the deferred gains (losses) recorded in AOCI associated with our financial instruments, based upon the fair values of these financial instruments as of December 31, 2012. However, the table below does not include the expected recognition in earnings of our outstanding Treasury lock and interest rate swap agreements as those instruments have not yet settled.

	Interest Rate Agreements	Commodity Contracts	Total
	(In thousands)		
Next twelve months	\$(1,276)	\$(7,342)	\$(8,618)
Thereafter	11,322	(2,018)	9,304
Total ⁽¹⁾	<u>\$10,046</u>	<u>\$(9,360)</u>	<u>\$ 686</u>

⁽¹⁾ Utilizing an income tax rate ranging from 37 percent to 39 percent comprised of the effective rates in each taxing jurisdiction.

Impact of Financial Instruments Not Designated as Hedges

The impact of financial instruments that have not been designated as hedges on our condensed consolidated income statement for the three months ended December 31, 2012 and 2011 was a decrease in revenue of \$0.1 million and \$2.2 million. Note that this presentation does not reflect the expected gains or losses arising from the underlying physical transactions associated with these financial instruments. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

As discussed above, financial instruments used in our natural gas distribution segment are not designated as hedges. However, there is no earnings impact on our natural gas distribution segment as a result of the use of

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

these financial instruments because the gains and losses arising from the use of these financial instruments are recognized in the consolidated statement of income as a component of purchased gas cost when the related costs are recovered through our rates and recognized in revenue. Accordingly, the impact of these financial instruments is excluded from this presentation.

4. Fair Value Measurements

We report certain assets and liabilities at fair value, which is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). We record cash and cash equivalents, accounts receivable and accounts payable at carrying value, which substantially approximates fair value due to the short-term nature of these assets and liabilities. For other financial assets and liabilities, we primarily use quoted market prices and other observable market pricing information to minimize the use of unobservable pricing inputs in our measurements when determining fair value. The methods used to determine fair value for our assets and liabilities are fully described in Note 2 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. During the first quarter of fiscal 2013, there were no changes in these methods.

Fair value measurements also apply to the valuation of our pension and post-retirement plan assets. Current accounting guidance requires employers to annually disclose information about fair value measurements of the assets of a defined benefit pension or other postretirement plan. The fair value of these assets is presented in Note 9 to the financial statements in our Annual Report on Form 10-K for the fiscal year ending September 30, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Quantitative Disclosures

Financial Instruments

The classification of our fair value measurements requires judgment regarding the degree to which market data are observable or corroborated by observable market data. Authoritative accounting literature establishes a fair value hierarchy that prioritizes the inputs used to measure fair value based on observable and unobservable data. The hierarchy categorizes the inputs into three levels, with the highest priority given to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1), with the lowest priority given to unobservable inputs (Level 3). The following table summarizes, by level within the fair value hierarchy, our assets and liabilities that were accounted for at fair value on a recurring basis as of December 31, 2012 and September 30, 2012. As required under authoritative accounting literature, assets and liabilities are categorized in their entirety based on the lowest level of input that is significant to the fair value measurement.

	<u>Quoted Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)⁽¹⁾</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>	<u>Netting and Cash Collateral⁽²⁾</u>	<u>December 31, 2012</u>
	(In thousands)				
Assets:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 13,383	\$ —	\$ —	\$ 13,383
Nonregulated segment	<u>1,043</u>	<u>173,718</u>	<u>—</u>	<u>(156,904)</u>	<u>17,857</u>
Total financial instruments	1,043	187,101	—	(156,904)	31,240
Hedged portion of gas stored underground	87,401	—	—	—	87,401
Available-for-sale securities					
Money market funds	—	801	—	—	801
Registered investment companies	39,499	—	—	—	39,499
Bonds	<u>—</u>	<u>23,565</u>	<u>—</u>	<u>—</u>	<u>23,565</u>
Total available-for-sale securities	<u>39,499</u>	<u>24,366</u>	<u>—</u>	<u>—</u>	<u>63,865</u>
Total assets	<u>\$127,943</u>	<u>\$211,467</u>	<u>\$ —</u>	<u>\$(156,904)</u>	<u>\$182,506</u>
Liabilities:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 77,580	\$ —	\$ —	\$ 77,580
Nonregulated segment	<u>1,261</u>	<u>175,062</u>	<u>—</u>	<u>(173,463)</u>	<u>2,860</u>
Total liabilities	<u>\$ 1,261</u>	<u>\$252,642</u>	<u>\$ —</u>	<u>\$(173,463)</u>	<u>\$ 80,440</u>

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2) ⁽¹⁾	Significant Other Unobservable Inputs (Level 3)	Netting and Cash Collateral ⁽²⁾	September 30, 2012
	(In thousands)				
Assets:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 9,365	\$ —	\$ —	\$ 9,365
Nonregulated segment	714	179,835	—	(162,776)	17,773
Total financial instruments	714	189,200	—	(162,776)	27,138
Hedged portion of gas stored underground	67,192	—	—	—	67,192
Available-for-sale securities					
Money market funds	—	1,634	—	—	1,634
Registered investment companies	40,212	—	—	—	40,212
Bonds	—	22,552	—	—	22,552
Total available-for-sale securities	40,212	24,186	—	—	64,398
Total assets	<u>\$108,118</u>	<u>\$213,386</u>	<u>\$ —</u>	<u>\$(162,776)</u>	<u>\$158,728</u>
Liabilities:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 85,625	\$ —	\$ —	\$ 85,625
Nonregulated segment	4,563	191,109	—	(186,451)	9,221
Total liabilities	<u>\$ 4,563</u>	<u>\$276,734</u>	<u>\$ —</u>	<u>\$(186,451)</u>	<u>\$ 94,846</u>

(1) Our Level 2 measurements consist of over-the-counter options and swaps, which are valued using a market-based approach in which observable market prices are adjusted for criteria specific to each instrument, such as the strike price, notional amount or basis differences, municipal and corporate bonds, which are valued based on the most recent available quoted market prices and money market funds which are valued at cost.

(2) This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and the relevant authoritative accounting literature. In addition, as of December 31, 2012, we had \$16.6 million of cash held in margin accounts to collateralize certain financial instruments, which amount is classified as current risk management assets.

(3) This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and the relevant authoritative accounting literature. In addition, as of September 30, 2012 we had \$23.7 million of cash held in margin accounts to collateralize certain financial instruments. Of this amount, \$5.9 million was used to offset current risk management liabilities under master netting arrangements and the remaining \$17.8 million is classified as current risk management assets.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Available-for-sale securities are comprised of the following:

	<u>Amortized Cost</u>	<u>Gross Unrealized Gain</u>	<u>Gross Unrealized Loss</u>	<u>Fair Value</u>
	(In thousands)			
As of December 31, 2012				
Domestic equity mutual funds	\$25,645	\$7,209	\$—	\$32,854
Foreign equity mutual funds	5,568	1,077	—	6,645
Bonds	23,387	180	(2)	23,565
Money market funds	801	—	—	801
	<u>\$55,401</u>	<u>\$8,466</u>	<u>\$ (2)</u>	<u>\$63,865</u>
As of September 30, 2012				
Domestic equity mutual funds	\$25,779	\$8,183	\$—	\$33,962
Foreign equity mutual funds	5,568	682	—	6,250
Bonds	22,358	196	(2)	22,552
Money market funds	1,634	—	—	1,634
	<u>\$55,339</u>	<u>\$9,061</u>	<u>\$ (2)</u>	<u>\$64,398</u>

At December 31, 2012 and September 30, 2012, our available-for-sale securities included \$40.3 million and \$41.8 million related to assets held in separate rabbi trusts for our supplemental executive benefit plans. At December 31, 2012, we maintained investments in bonds that have contractual maturity dates ranging from January 2013 through July 2016.

These securities are reported at market value with unrealized gains and losses shown as a component of accumulated other comprehensive income (loss). We regularly evaluate the performance of these investments on a fund by fund basis for impairment, taking into consideration the fund's purpose, volatility and current returns. If a determination is made that a decline in fair value is other than temporary, the related fund is written down to its estimated fair value and the other-than-temporary impairment is recognized in the income statement.

Other Fair Value Measures

Our debt is recorded at carrying value. The fair value of our debt is determined using third party market value quotations, which are considered Level 1 fair value measurements for debt instruments with a recent, observable trade or Level 2 fair value measurements for debt instruments where fair value is determined using the most recent available quoted market price. The following table presents the carrying value and fair value of our debt as of December 31, 2012:

	<u>December 31, 2012</u>
	(In thousands)
Carrying Amount	\$1,960,131
Fair Value	\$2,403,501

5. Discontinued Operations

On August 8, 2012, we entered into a definitive agreement to sell substantially all of our natural gas distribution assets located in Georgia to Liberty Energy (Georgia) Corp., an affiliate of Algonquin Power & Utilities Corp. for a cash price of approximately \$141 million. The agreement contains terms and conditions customary

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

for transactions of this type, including typical adjustments to the purchase price at closing, if applicable. The closing of the transaction is subject to the satisfaction of customary conditions including the receipt of applicable regulatory approvals. We currently anticipate the transaction will close during the third quarter of fiscal 2013.

As required under generally accepted accounting principles, the operating results of our discontinued operations have been aggregated and reported on the consolidated statements of income as income from discontinued operations, net of income tax. For the three months ended December 31, 2012, net income for discontinued operations includes the operating results of our Georgia operations. For the three months ended December 31, 2011, net income from discontinued operations includes the operating results of our Georgia operations and the operating results of our Missouri, Illinois and Iowa operations that were sold on August 1, 2012. Expenses related to general corporate overhead and interest expense allocated to the operations of these service areas are not included in discontinued operations.

The tables below set forth selected financial and operational information related to net assets and operating results related to discontinued operations. Additionally, assets and liabilities related to our Georgia operations are classified as “held for sale” in other current assets and liabilities in our consolidated balance sheets at December 31, 2012 and September 30, 2012. Prior period revenues and expenses associated with these assets have been reclassified into discontinued operations. This reclassification had no impact on previously reported net income.

The following table presents statement of income data related to discontinued operations.

	Three Months Ended December 31	
	2012	2011
	(In thousands)	
Operating revenues	\$16,284	\$40,630
Purchased gas cost	8,967	24,640
Gross profit	7,317	15,990
Operating expenses	2,820	6,728
Operating income	4,497	9,262
Other nonoperating income	348	377
Income from discontinued operations before income taxes	4,845	9,639
Income tax expense	1,728	3,516
Net income	<u>\$ 3,117</u>	<u>\$ 6,123</u>

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table presents balance sheet data related to assets held for sale.

	<u>December 31, 2012</u>	<u>September 30, 2012</u>
	<u>(In thousands)</u>	
Net plant, property & equipment	\$141,850	\$142,865
Gas stored underground	5,320	4,688
Other current assets	11,605	6,931
Deferred charges and other assets	45	87
Assets held for sale	<u>\$158,820</u>	<u>\$154,571</u>
Accounts payable and accrued liabilities	\$ 3,705	\$ 2,114
Other current liabilities	3,265	3,776
Regulatory cost of removal obligation	3,525	3,257
Deferred credits and other liabilities	417	2,426
Liabilities held for sale	<u>\$ 10,912</u>	<u>\$ 11,573</u>

6. Debt

The nature and terms of our debt instruments and credit facilities are described in detail in Note 7 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. Except as discussed below, there were no material changes in the terms of our debt instruments during the three months ended December 31, 2012.

Long-term debt

Long-term debt at December 31, 2012 and September 30, 2012 consisted of the following:

	<u>December 31, 2012</u>	<u>September 30, 2012</u>
	<u>(In thousands)</u>	
Unsecured 4.95% Senior Notes, due 2014	\$ 500,000	\$ 500,000
Unsecured 6.35% Senior Notes, due 2017	250,000	250,000
Unsecured 8.50% Senior Notes, due 2019	450,000	450,000
Unsecured 5.95% Senior Notes, due 2034	200,000	200,000
Unsecured 5.50% Senior Notes, due 2041	400,000	400,000
Medium term notes		
Series A, 1995-1, 6.67%, due 2025	10,000	10,000
Unsecured 6.75% Debentures, due 2028	150,000	150,000
Rental property term note due in installments through 2013	131	131
Total long-term debt	<u>1,960,131</u>	<u>1,960,131</u>
Less:		
Original issue discount on unsecured senior notes and debentures ...	3,624	3,695
Current maturities	131	131
	<u>\$1,956,376</u>	<u>\$1,956,305</u>

Our \$250 million Unsecured 5.125% Senior Notes were originally scheduled to mature in January 2013. On August 28, 2012 we redeemed these notes with proceeds received through the issuance of commercial paper. On

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

September 27, 2012, we entered into a \$260 million short-term financing facility that was scheduled to mature on February 1, 2013 to repay the commercial paper borrowings utilized to redeem the Unsecured 5.125% Senior Notes. The short-term facility was repaid with the proceeds received through the issuance of 30-year unsecured senior notes on January 11, 2013, as discussed below.

We issued \$500 million Unsecured 4.15% Senior Notes on January 11, 2013. The effective interest rate of these notes is 4.64 percent, after giving effect to offering costs and the settlement of the associated Treasury locks discussed in Note 3. Of the net proceeds of approximately \$494 million, \$260 million was used to repay our short-term financing facility. The remaining \$234 million of net proceeds was used to partially repay our commercial paper borrowings and for general corporate purposes.

Short-term debt

Our short-term debt is utilized to fund ongoing working capital needs, such as our seasonal requirements for gas supply, general corporate liquidity and capital expenditures. Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply our customers' needs could significantly affect our borrowing requirements. Our short-term borrowings typically reach their highest levels in the winter months.

We currently finance our short-term borrowing requirements through a combination of a \$750 million commercial paper program, four committed revolving credit facilities and one uncommitted revolving credit facility with third-party lenders. On December 7, 2012, we amended the terms of our former \$750 million unsecured credit facility to increase the borrowing capacity to \$950 million, with an accordion feature, which, if utilized, would increase the borrowing capacity to \$1.2 billion. The amendment also permits us to obtain same-day funding on base rate loans. There were no other material changes to the credit facility. These facilities provide approximately \$1.0 billion of working capital funding. At December 31, 2012 and September 30, 2012, there was \$570.9 million and \$310.9 million outstanding under our commercial paper program. We also use intercompany credit facilities to supplement the funding provided by these third-party committed credit facilities.

Regulated Operations

We fund our regulated operations as needed, primarily through our commercial paper program and three committed revolving credit facilities with third-party lenders that provide approximately \$989 million of working capital funding, including a five-year \$950 million unsecured facility, a \$25 million unsecured facility and a \$14 million revolving credit facility, which is used primarily to issue letters of credit. Due to outstanding letters of credit, the total amount available to us under our \$14 million revolving credit facility was \$2.5 million at December 31, 2012.

In addition to these third-party facilities, our regulated operations have a \$500 million intercompany revolving credit facility with AEH, which bears interest at the lower of (i) the Eurodollar rate under the five-year revolving credit facility or (ii) the lowest rate outstanding under the commercial paper program. Applicable state regulatory commissions have approved our use of this facility through December 31, 2013.

Nonregulated Operations

Prior to December 5, 2012, Atmos Energy Marketing, LLC (AEM), which is wholly-owned by AEH, had a three-year \$200 million committed revolving credit facility, expiring in December 2014, with a syndicate of third-party lenders with an accordion feature that could increase AEM's borrowing capacity to \$500 million. The credit facility was primarily used to issue letters of credit and, on a less frequent basis, to borrow funds for gas purchases and other working capital needs. This facility was collateralized by substantially all of the assets of AEM and was guaranteed by AEH. AEM terminated the committed revolving credit facility on December 5, 2012, primarily in order to reduce external credit expense. AEM incurred no penalties in connection with the

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

termination. This facility was replaced with two \$25 million, 364-day bilateral credit facilities, one of which is a committed facility. These facilities will be used primarily to issue letters of credit. Due to outstanding letters of credit, the total amount available to us under these bilateral credit facilities was \$40.0 million at December 31, 2012.

AEH has a \$500 million intercompany demand credit facility with AEC. This facility bears interest at a rate equal to the greater of (i) the one-month LIBOR rate plus 3.00 percent or (ii) the rate for AEM's borrowings under its committed credit facility plus 0.75 percent. Applicable state regulatory commissions have approved our use of this facility through December 31, 2013.

Shelf Registration

We have an effective shelf registration statement with the Securities and Exchange Commission (SEC) that permits us to issue a total of \$1.3 billion in common stock and/or debt securities. The shelf registration statement has been approved by all requisite state regulatory commissions. At December 31, 2012, \$900 million remained available for issuance under the shelf until it expires on March 31, 2013. However, with the issuance of \$500 million of long-term debt on January 11, 2013, as described above, our remaining availability has been reduced to \$400 million. We intend to file a new shelf registration statement with the SEC for \$1.75 billion prior to the expiration of the current shelf registration statement.

Debt Covenants

The availability of funds under our regulated credit facilities is subject to conditions specified in the respective credit agreements, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in these agreements. We are required by the financial covenants in each of these facilities to maintain, at the end of each fiscal quarter, a ratio of total debt to total capitalization of no greater than 70 percent. At December 31, 2012, our total-debt-to-total-capitalization ratio, as defined in the agreements, was 55 percent. In addition, both the interest margin and the fee that we pay on unused amounts under each of these facilities are subject to adjustment depending upon our credit ratings.

In addition to these financial covenants, our credit facilities and public debt indentures contain usual and customary covenants for our business, including covenants substantially limiting liens, substantial asset sales and mergers.

Additionally, our public debt indentures relating to our senior notes and debentures, as well as our revolving credit agreements, each contain a default provision that is triggered if outstanding indebtedness arising out of any other credit agreements in amounts ranging from in excess of \$15 million to in excess of \$100 million becomes due by acceleration or is not paid at maturity.

We were in compliance with all of our debt covenants as of December 31, 2012. If we were unable to comply with our debt covenants, we would likely be required to repay our outstanding balances on demand, provide additional collateral or take other corrective actions.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

7. Earnings Per Share

Since we have non-vested share-based payments with a nonforfeitable right to dividends or dividend equivalents (referred to as participating securities) we are required to use the two-class method of computing earnings per share. The Company's non-vested restricted stock units, for which vesting is predicated solely on the passage of time granted under the 1998 Long-Term Incentive Plan, are considered to be participating securities. The calculation of earnings per share using the two-class method excludes income attributable to these participating securities from the numerator and excludes the dilutive impact of those shares from the denominator. Basic and diluted earnings per share for the three months ended December 31, 2012 and 2011 are calculated as follows:

	Three Months Ended December 31	
	2012	2011
	(In thousands, except per share amounts)	
Basic Earnings Per Share from continuing operations		
Income from continuing operations	\$77,348	\$62,384
Less: Income from continuing operations allocated to participating securities	<u>260</u>	<u>650</u>
Income from continuing operations available to common shareholders	<u>\$77,088</u>	<u>\$61,734</u>
Basic weighted average shares outstanding	<u>90,359</u>	<u>90,254</u>
Income from continuing operations per share — Basic	<u>\$ 0.85</u>	<u>\$ 0.68</u>
Basic Earnings Per Share from discontinued operations		
Income from discontinued operations	\$ 3,117	\$ 6,123
Less: Income from discontinued operations allocated to participating securities	<u>10</u>	<u>64</u>
Income from discontinued operations available to common shareholders	<u>\$ 3,107</u>	<u>\$ 6,059</u>
Basic weighted average shares outstanding	<u>90,359</u>	<u>90,254</u>
Income from discontinued operations per share — Basic	<u>\$ 0.04</u>	<u>\$ 0.07</u>
Net income per share — Basic	<u>\$ 0.89</u>	<u>\$ 0.75</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Three Months Ended December 31	
	2012	2011
	(In thousands, except per share amounts)	
Diluted Earnings Per Share from continuing operations		
Income from continuing operations available to common shareholders	\$77,088	\$61,734
Effect of dilutive stock options and other shares	2	1
Income from continuing operations available to common shareholders	<u>\$77,090</u>	<u>\$61,735</u>
Basic weighted average shares outstanding	90,359	90,254
Additional dilutive stock options and other shares	950	292
Diluted weighted average shares outstanding	<u>91,309</u>	<u>90,546</u>
Income from continuing operations per share — Diluted	<u>\$ 0.85</u>	<u>\$ 0.68</u>
Diluted Earnings Per Share from discontinued operations		
Income from discontinued operations available to common shareholders	\$ 3,107	\$ 6,059
Effect of dilutive stock options and other shares	—	—
Income from discontinued operations available to common shareholders	<u>\$ 3,107</u>	<u>\$ 6,059</u>
Basic weighted average shares outstanding	90,359	90,254
Additional dilutive stock options and other shares	950	292
Diluted weighted average shares outstanding	<u>91,309</u>	<u>90,546</u>
Income from discontinued operations per share — Diluted	<u>\$ 0.03</u>	<u>\$ 0.07</u>
Net income per share — Diluted	<u>\$ 0.88</u>	<u>\$ 0.75</u>

There were no out-of-the-money stock options excluded from the computation of diluted earnings per share for the three months ended December 31, 2012 and 2011 as their exercise price was less than the average market price of the common stock during that period.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

8. Interim Pension and Other Postretirement Benefit Plan Information

The components of our net periodic pension cost for our pension and other postretirement benefit plans for the three months ended December 31, 2012 and 2011 are presented in the following table. Most of these costs are recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our gas distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

	Three Months Ended December 31			
	Pension Benefits		Other Benefits	
	2012	2011	2012	2011
	(In thousands)			
Components of net periodic pension cost:				
Service cost	\$ 5,202	\$ 4,298	\$4,700	\$4,088
Interest cost	6,025	6,677	3,241	3,465
Expected return on assets	(5,739)	(5,368)	(997)	(652)
Amortization of transition asset	—	—	270	378
Amortization of prior service cost	(35)	(35)	(362)	(362)
Amortization of actuarial loss	5,561	4,142	1,049	662
Net periodic pension cost	\$11,014	\$ 9,714	\$7,901	\$7,579

The assumptions used to develop our net periodic pension cost for the three months ended December 31, 2012 and 2011 are as follows:

	Pension Benefits		Other Benefits	
	2012	2011	2012	2011
Discount rate	4.04%	5.05%	4.04%	5.05%
Rate of compensation increase	3.50%	3.50%	N/A	N/A
Expected return on plan assets	7.75%	7.75%	4.70%	4.70%

The discount rate used to compute the present value of a plan's liabilities generally is based on rates of high-grade corporate bonds with maturities similar to the average period over which the benefits will be paid. Generally, our funding policy has been to contribute annually an amount in accordance with the requirements of the Employee Retirement Income Security Act of 1974. We contributed \$6.2 million to our pension plans during the three months ended December 31, 2012. In accordance with the Pension Protection Act of 2006 (PPA), we determined the funded status of our plans as of January 1, 2013. We expect to contribute a total of between \$30 million and \$40 million to our pension plans during fiscal 2013.

We contributed \$6.2 million to our other post-retirement benefit plans during the three months ended December 31, 2012. We expect to contribute a total of between \$25 million and \$30 million to these plans during fiscal 2013.

9. Commitments and Contingencies

Litigation and Environmental Matters

With respect to the specific litigation and environmental-related matters or claims that were disclosed in Note 13 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012, except as noted below, there were no material changes in the status of such litigation and environmental-related matters or claims during the three months ended December 31, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Since September 2009, Atmos Energy and two subsidiaries of AEH, Atmos Energy Marketing, LLC (AEM) and Atmos Gathering Company, LLC (AGC) (collectively, the Atmos Entities), have been involved in a lawsuit filed in the Circuit Court of Edmonson County, Kentucky related to our Park City Gathering Project. The dispute which gave rise to the litigation involves the amount of royalties due from a third party producer to landowners (who own the mineral rights) for natural gas produced from the landowners' properties. The third party producer was operating pursuant to leases between the landowners and certain investors/working interest owners. The third party producer filed a petition in bankruptcy, which was subsequently dismissed due to the lack of meaningful assets to reorganize or liquidate.

Although certain Atmos Energy companies entered into contracts with the third party producer to gather, treat and ultimately sell natural gas produced from the landowners' properties, no Atmos Energy company had a contractual relationship with the landowners or the investors/working interest owners. After the lawsuit was filed, the landowners were successful in terminating for non-payment of royalties the leases related to the production of natural gas from their properties. Subsequent to termination, the investors/working interest owners under such leases filed additional claims against us for the termination of the leases.

During the trial, the landowners and the investors/working interest owners requested an award of compensatory damages plus punitive damages against us. On December 17, 2010, the jury returned a verdict in favor of the landowners and investor/working interest owners and awarded compensatory damages of \$3.8 million and punitive damages of \$27.5 million payable by Atmos Energy and the two AEH subsidiaries.

A hearing was held on February 28, 2011 to hear a number of motions, including a motion to dismiss the jury verdict and a motion for a new trial. The motions to dismiss the jury verdict and for a new trial were denied. However, the total punitive damages award was reduced from \$27.5 million to \$24.7 million. On October 17, 2011, we filed our brief of appellants with the Kentucky Court of Appeals (Court), appealing the verdict of the trial court. The appellees in this case subsequently filed their appellees' brief with the Court on January 16, 2012, with our reply brief being filed with the Court on March 19, 2012. Oral arguments were held in the case on August 27, 2012.

In an opinion handed down on January 25, 2013, the Kentucky Court of Appeals overturned the \$28.5 million jury verdict returned against the Atmos Entities. In a unanimous decision by a three-judge panel, the Court of Appeals reversed the claims asserted by the landowners and investors/working interest owners. The Court of Appeals concluded that all of such claims that the Atmos Entities appealed should have been dismissed by the trial court as a matter of law. The Court of Appeals let stand the jury verdict on one claim that Atmos Energy and our subsidiaries chose not to appeal, which was a trespass claim. The jury had awarded a total of \$10,000 in compensatory damages to one landowner on that claim. The Court of Appeals vacated all of the other damages awarded by the jury and remanded the case to the trial court for a new trial, solely on the issue of whether punitive damages should be awarded to that landowner and, if so, in what amount.

The landowners and investors/working interest owners may seek discretionary review from the Supreme Court of Kentucky. The decision of the Court of Appeals will not become final until that process is completed. We had previously accrued what we believed to be an adequate amount for the anticipated resolution of this matter and we will continue to maintain this amount in legal reserves until the appellate process in this case has been completed. We continue to believe that the final outcome will not have a material adverse effect on our financial condition, results of operations or cash flows.

In addition, in a related development, on July 12, 2011, the Atmos Entities filed a lawsuit in the United States District Court, Western District of Kentucky, *Atmos Energy Corporation et al. vs. Resource Energy Technologies, LLC and Robert Thorpe and John F. Charles*, against the third party producer and its affiliates to recover all costs, including attorneys' fees, incurred by the Atmos Entities, which are associated with the defense and appeal of the case discussed above as well as for all damages awarded to the plaintiffs in such case against the Atmos Entities. The total amount of damages being claimed in the lawsuit is "open-ended" since the appellate

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

process and related costs are ongoing. This lawsuit is based upon the indemnification provisions agreed to by the third party producer in favor of Atmos Gathering that are contained in an agreement entered into between Atmos Gathering and the third party producer in May 2009. The defendants filed a motion to dismiss the case on August 25, 2011, with Atmos Energy filing a brief in response to such motion on September 19, 2011. On March 27, 2012 the court denied the motion to dismiss. Since that time, we have continued to be engaged in discovery activities in this case.

We are a party to other litigation and environmental-related matters or claims that have arisen in the ordinary course of our business. While the results of such litigation and response actions to such environmental-related matters or claims cannot be predicted with certainty, we continue to believe the final outcome of such litigation and matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

Purchase Commitments

AEH has commitments to purchase physical quantities of natural gas under contracts indexed to the forward NYMEX strip or fixed price contracts. At December 31, 2012, AEH was committed to purchase 67.2 Bcf within one year, 25.1 Bcf within one to three years and 26.5 Bcf after three years under indexed contracts. AEH is committed to purchase 3.7 Bcf within one year and less than 0.1 Bcf within one to three years under fixed price contracts with prices ranging from \$2.98 to \$6.36 per Mcf. Purchases under these contracts totaled \$289.5 million and \$312.1 million for the three months ended December 31, 2012 and 2011.

Our natural gas distribution divisions, except for our Mid-Tex Division, maintain supply contracts with several vendors that generally cover a period of up to one year. Commitments for estimated base gas volumes are established under these contracts on a monthly basis at contractually negotiated prices. Commitments for incremental daily purchases are made as necessary during the month in accordance with the terms of the individual contract.

Our Mid-Tex Division maintains long-term supply contracts to ensure a reliable source of gas for our customers in its service area which obligate it to purchase specified volumes at market and fixed prices. The estimated commitments under these contracts as of December 31, 2012 are as follows (in thousands):

2013	\$174,615
2014	73,682
2015	—
2016	—
2017	—
Thereafter	—
	<u>\$248,297</u>

Our nonregulated segment maintains long-term contracts related to storage and transportation. The estimated contractual demand fees for contracted storage and transportation under these contracts are detailed in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. There were no material changes to the estimated storage and transportation fees for the quarter ended December 31, 2012.

Regulatory Matters

In July 2010, the Dodd-Frank Act was enacted, representing an extensive overhaul of the framework for regulation of U.S. financial markets. The Dodd-Frank Act calls for various regulatory agencies, including the SEC and the Commodities Futures Trading Commission (CFTC) to establish rules and regulations for implementation of many of the provisions of the Dodd-Frank Act. Although the CFTC and SEC have issued a

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

number of rules and regulations, we expect additional rules and regulations to be adopted, which should provide additional clarity regarding the extent of the impact of this legislation on us. The costs of participating in financial markets for hedging certain risks inherent in our business have been increased as a result of the new legislation and related rules and regulations. We also anticipate additional reporting and disclosure obligations will be imposed through the adoption of additional rules and regulations.

As of December 31, 2012, rate proceedings were in progress in our Kansas, Colorado, Louisiana and Georgia service areas. These regulatory proceedings are discussed in further detail below in *Management's Discussion and Analysis — Recent Ratemaking Developments*.

10. Concentration of Credit Risk

Information regarding our concentration of credit risk is disclosed in Note 15 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. During the three months ended December 31, 2012, there were no material changes in our concentration of credit risk.

11. Segment Information

As discussed in Note 1 above, we operate the Company through the following three segments:

- The *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- The *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- The *nonregulated segment*, which is comprised of our nonregulated natural gas management, non-regulated natural gas transmission, storage and other services.

Our determination of reportable segments considers the strategic operating units under which we manage sales of various products and services to customers in differing regulatory environments. Although our natural gas distribution segment operations are geographically dispersed, they are reported as a single segment as each natural gas distribution division has similar economic characteristics. The accounting policies of the segments are the same as those described in the summary of significant accounting policies found in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. We evaluate performance based on net income or loss of the respective operating units.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Income statements for the three month periods ended December 31, 2012 and 2011 by segment are presented in the following tables:

	Three Months Ended December 31, 2012				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated (In thousands)	Eliminations	Consolidated
Operating revenues from external parties . . .	\$665,549	\$18,699	\$349,907	\$ —	\$1,034,155
Intersegment revenues	1,238	41,982	49,987	(93,207)	—
	<u>666,787</u>	<u>60,681</u>	<u>399,894</u>	<u>(93,207)</u>	<u>1,034,155</u>
Purchased gas cost	387,156	—	377,435	(92,798)	671,793
Gross profit	279,631	60,681	22,459	(409)	362,362
Operating expenses					
Operation and maintenance	83,736	16,320	6,882	(411)	106,527
Depreciation and amortization	50,060	8,390	1,129	—	59,579
Taxes, other than income	36,751	3,949	634	—	41,334
Total operating expenses	<u>170,547</u>	<u>28,659</u>	<u>8,645</u>	<u>(411)</u>	<u>207,440</u>
Operating income	109,084	32,022	13,814	2	154,922
Miscellaneous income (expense)	(131)	(127)	1,667	(711)	698
Interest charges	23,563	6,871	797	(709)	30,522
Income from continuing operations before income taxes	85,390	25,024	14,684	—	125,098
Income tax expense	32,297	8,919	6,534	—	47,750
Income from continuing operations	53,093	16,105	8,150	—	77,348
Income from discontinued operations, net of tax	3,117	—	—	—	3,117
Net income	<u>\$ 56,210</u>	<u>\$16,105</u>	<u>\$ 8,150</u>	<u>\$ —</u>	<u>\$ 80,465</u>
Capital expenditures	<u>\$145,871</u>	<u>\$43,831</u>	<u>\$ 325</u>	<u>\$ —</u>	<u>\$ 190,027</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Three Months Ended December 31, 2011				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated (In thousands)	Eliminations	Consolidated
Operating revenues from external parties . . .	\$675,889	\$19,440	\$388,665	\$ —	\$1,083,994
Intersegment revenues	224	37,319	55,511	(93,054)	—
	<u>676,113</u>	<u>56,759</u>	<u>444,176</u>	<u>(93,054)</u>	<u>1,083,994</u>
Purchased gas cost	392,518	—	428,771	(92,687)	728,602
Gross profit	283,595	56,759	15,405	(367)	355,392
Operating expenses					
Operation and maintenance	91,996	16,965	6,051	(368)	114,644
Depreciation and amortization	49,982	7,651	733	—	58,366
Taxes, other than income	38,192	3,784	935	—	42,911
Total operating expenses	<u>180,170</u>	<u>28,400</u>	<u>7,719</u>	<u>(368)</u>	<u>215,921</u>
Operating income	103,425	28,359	7,686	1	139,471
Miscellaneous income (expense)	(1,897)	(280)	36	125	(2,016)
Interest charges	28,139	7,209	252	126	35,726
Income from continuing operations before income taxes	73,389	20,870	7,470	—	101,729
Income tax expense	28,888	7,456	3,001	—	39,345
Income from continuing operations	44,501	13,414	4,469	—	62,384
Income from discontinued operations, net of tax	6,123	—	—	—	6,123
Net income	<u>\$ 50,624</u>	<u>\$13,414</u>	<u>\$ 4,469</u>	<u>\$ —</u>	<u>\$ 68,507</u>
Capital expenditures	<u>\$128,733</u>	<u>\$24,120</u>	<u>\$ 1,541</u>	<u>\$ —</u>	<u>\$ 154,394</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Balance sheet information at December 31, 2012 and September 30, 2012 by segment is presented in the following tables.

	December 31, 2012				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated (In thousands)	Eliminations	Consolidated
ASSETS					
Property, plant and equipment, net	\$4,523,922	\$1,007,904	\$ 63,468	\$ —	\$5,595,294
Investment in subsidiaries	771,387	—	(2,096)	(769,291)	—
Current assets					
Cash and cash equivalents	77,136	—	47,465	—	124,601
Assets from risk management activities	1,773	—	17,857	—	19,630
Other current assets	770,366	14,632	471,582	(236,177)	1,020,403
Intercompany receivables	624,637	—	—	(624,637)	—
Total current assets	1,473,912	14,632	536,904	(860,814)	1,164,634
Intangible assets	—	—	153	—	153
Goodwill	573,550	132,422	34,711	—	740,683
Noncurrent assets from risk management activities					
	11,610	—	—	—	11,610
Deferred charges and other assets	429,252	15,787	6,805	—	451,844
	<u>\$7,783,633</u>	<u>\$1,170,745</u>	<u>\$639,945</u>	<u>\$(1,630,105)</u>	<u>\$7,964,218</u>
CAPITALIZATION AND LIABILITIES					
Shareholders' equity	\$2,424,005	\$ 344,266	\$427,121	\$ (771,387)	\$2,424,005
Long-term debt	1,956,376	—	—	—	1,956,376
Total capitalization	4,380,381	344,266	427,121	(771,387)	4,380,381
Current liabilities					
Current maturities of long-term debt . . .	—	—	131	—	131
Short-term debt	1,045,180	—	—	(214,289)	830,891
Liabilities from risk management activities	77,500	—	—	—	77,500
Other current liabilities	590,710	13,470	152,141	(19,792)	736,529
Intercompany payables	—	573,006	51,631	(624,637)	—
Total current liabilities	1,713,390	586,476	203,903	(858,718)	1,645,051
Deferred income taxes	823,073	238,285	4,915	—	1,066,273
Noncurrent liabilities from risk management activities					
	—	—	2,860	—	2,860
Regulatory cost of removal obligation . . .	371,608	—	—	—	371,608
Deferred credits and other liabilities	495,181	1,718	1,146	—	498,045
	<u>\$7,783,633</u>	<u>\$1,170,745</u>	<u>\$639,945</u>	<u>\$(1,630,105)</u>	<u>\$7,964,218</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

September 30, 2012

	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u> <u>(In thousands)</u>	<u>Eliminations</u>	<u>Consolidated</u>
ASSETS					
Property, plant and equipment, net	\$4,432,017	\$ 979,443	\$ 64,144	\$ —	\$5,475,604
Investment in subsidiaries	747,496	—	(2,096)	(745,400)	—
Current assets					
Cash and cash equivalents	12,787	—	51,452	—	64,239
Assets from risk management activities	6,934	—	17,773	—	24,707
Other current assets	546,187	11,788	404,097	(223,056)	739,016
Intercompany receivables	636,557	—	—	(636,557)	—
Total current assets	1,202,465	11,788	473,322	(859,613)	827,962
Intangible assets	—	—	164	—	164
Goodwill	573,550	132,422	34,711	—	740,683
Noncurrent assets from risk management activities	2,283	—	—	—	2,283
Deferred charges and other assets	417,893	24,353	6,733	—	448,979
	<u>\$7,375,704</u>	<u>\$1,148,006</u>	<u>\$576,978</u>	<u>\$(1,605,013)</u>	<u>\$7,495,675</u>
CAPITALIZATION AND LIABILITIES					
Shareholders' equity	\$2,359,243	\$ 328,161	\$419,335	\$ (747,496)	\$2,359,243
Long-term debt	1,956,305	—	—	—	1,956,305
Total capitalization	4,315,548	328,161	419,335	(747,496)	4,315,548
Current liabilities					
Current maturities of long-term debt . . .	—	—	131	—	131
Short-term debt	782,719	—	—	(211,790)	570,929
Liabilities from risk management activities	85,366	—	15	—	85,381
Other current liabilities	526,089	12,478	90,116	(9,170)	619,513
Intercompany payables	—	584,578	51,979	(636,557)	—
Total current liabilities	1,394,174	597,056	142,241	(857,517)	1,275,954
Deferred income taxes	789,288	220,647	5,148	—	1,015,083
Noncurrent liabilities from risk management activities	—	—	9,206	—	9,206
Regulatory cost of removal obligation	381,164	—	—	—	381,164
Deferred credits and other liabilities	495,530	2,142	1,048	—	498,720
	<u>\$7,375,704</u>	<u>\$1,148,006</u>	<u>\$576,978</u>	<u>\$(1,605,013)</u>	<u>\$7,495,675</u>

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of
Atmos Energy Corporation

We have reviewed the condensed consolidated balance sheet of Atmos Energy Corporation and subsidiaries as of December 31, 2012, the related condensed consolidated statements of income and comprehensive income for the three-month periods ended December 31, 2012 and 2011, and the condensed consolidated statements of cash flows for the three-month periods ended December 31, 2012 and 2011. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Atmos Energy Corporation and subsidiaries as of September 30, 2012, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended, not presented herein, and in our report dated November 12, 2012, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of September 30, 2012, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ ERNST & YOUNG LLP

Dallas, Texas
February 7, 2013

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

The following discussion should be read in conjunction with the condensed consolidated financial statements in this Quarterly Report on Form 10-Q and Management's Discussion and Analysis in our Annual Report on Form 10-K for the year ended September 30, 2012.

Cautionary Statement for the Purposes of the Safe Harbor under the Private Securities Litigation Reform Act of 1995

The statements contained in this Quarterly Report on Form 10-Q may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included in this Report are forward-looking statements made in good faith by us and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. When used in this Report, or any other of our documents or oral presentations, the words "anticipate", "believe", "estimate", "expect", "forecast", "goal", "intend", "objective", "plan", "projection", "seek", "strategy" or similar words are intended to identify forward-looking statements. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the statements relating to our strategy, operations, markets, services, rates, recovery of costs, availability of gas supply and other factors. These risks and uncertainties include the following: our ability to continue to access the credit markets to satisfy our liquidity requirements; the impact of adverse economic conditions on our customers; increased costs of providing pension and postretirement health care benefits and increased funding requirements along with increased costs of health care benefits; market risks beyond our control affecting our risk management activities including market liquidity, commodity price volatility, increasing interest rates and counterparty creditworthiness; regulatory trends and decisions, including the impact of rate proceedings before various state regulatory commissions; possible increased federal, state and local regulation of the safety of our operations; increased federal regulatory oversight and potential penalties; the impact of environmental regulations on our business; the impact of possible future additional regulatory and financial risks associated with global warming and climate change on our business; the concentration of our distribution, pipeline and storage operations in Texas; adverse weather conditions; the effects of inflation and changes in the availability and price of natural gas; the capital-intensive nature of our gas distribution business; increased competition from energy suppliers and alternative forms of energy; the threat of cyber-attacks or acts of cyber-terrorism that could disrupt our business operations and information technology systems; the inherent hazards and risks involved in operating our gas distribution business, natural disasters, terrorist activities or other events and other risks and uncertainties discussed herein, all of which are difficult to predict and many of which are beyond our control. Accordingly, while we believe these forward-looking statements to be reasonable, there can be no assurance that they will approximate actual experience or that the expectations derived from them will be realized. Further, we undertake no obligation to update or revise any of our forward-looking statements whether as a result of new information, future events or otherwise.

OVERVIEW

Atmos Energy and its subsidiaries are engaged primarily in the regulated natural gas distribution and transportation and storage businesses as well as other nonregulated natural gas businesses. We distribute natural gas through sales and transportation arrangements to over three million residential, commercial, public authority and industrial customers throughout our six regulated natural gas distribution divisions, which cover service areas located in nine states. In addition, we transport natural gas for others through our regulated distribution and pipeline systems. In August 2012, we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Georgia, representing approximately 64,000 customers. After the closing of this transaction, which we currently anticipate will occur during the third quarter of fiscal 2013, we will operate in eight states.

Through our nonregulated businesses, we provide natural gas management and transportation services to municipalities, other local gas distribution companies and industrial customers primarily in the Midwest and

Southeast and natural gas transportation and storage services to certain of our natural gas distribution divisions and to third parties.

As discussed in Note 11, we operate the Company through the following three segments:

- the *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- the *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- the *nonregulated segment*, which includes our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services.

CRITICAL ACCOUNTING ESTIMATES AND POLICIES

Our condensed consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States. Preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and the related disclosures of contingent assets and liabilities. We based our estimates on historical experience and various other assumptions that we believe to be reasonable under the circumstances. On an ongoing basis, we evaluate our estimates, including those related to risk management and trading activities, the allowance for doubtful accounts, legal and environmental accruals, insurance accruals, pension and postretirement obligations, deferred income taxes and the valuation of goodwill, indefinite-lived intangible assets and other long-lived assets. Actual results may differ from such estimates.

Our critical accounting policies used in the preparation of our consolidated financial statements are described in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012 and include the following:

- Regulation
- Unbilled revenue
- Financial instruments and hedging activities
- Fair value measurements
- Impairment assessments
- Pension and other postretirement plans
- Contingencies

Our critical accounting policies are reviewed periodically by the Audit Committee. There were no significant changes to these critical accounting policies during the three months ended December 31, 2012.

RESULTS OF OPERATIONS

We reported net income of \$80.5 million, or \$0.88 per diluted share for the three months ended December 31, 2012 compared with net income of \$68.5 million, or \$0.75 per diluted share in the prior-year quarter. Regulated operations contributed 90 percent of our net income during this period with our nonregulated operations contributing the remaining ten percent. Excluding the impact of unrealized margins, diluted earnings per share increased \$0.13 compared with the prior-year quarter. The \$0.13 per diluted share increase primarily reflects recent rate increases approved in our regulated transmission and storage segment and improved asset optimization margins in our nonregulated segment, coupled with an \$8.1 million decrease in operating and maintenance expense and a \$5.2 million decrease in interest expense due primarily from interest capitalized related to Rule 8.209 spending in the current quarter and the early redemption of the 5.125% \$250 million senior notes due January 2013, with funds borrowed under a \$260 million short-term debt facility in August 2012.

Due to the pending sale of our Georgia service area, the results of operations for this service area are shown in discontinued operations for both periods presented. Prior-year results also reflect our Illinois, Iowa and Missouri service areas in discontinued operations. The sale of these three service areas was completed in August 2012. During the current-year quarter, discontinued operations generated net income of \$3.1 million, or \$0.03 per diluted share, compared with net income of \$6.1 million, or \$0.07 per diluted share in the prior-year quarter. Continuing operations in the current quarter generated net income of \$77.3 million, or \$0.85 per diluted share, compared with net income of \$62.4 million, or \$0.68 per diluted share in the prior-year quarter.

During the first quarter of fiscal 2013, we completed seven regulatory proceedings, which should result in a \$63.7 million increase in annual operating income. The majority of this rate increase related to our Mid-Tex Division, where rates became effective January 1, 2013. The rate design approved in our Mid-Tex Division and West Texas Division regulatory proceedings includes an increase to the base customer charge and a decrease in the commodity charge applied to customer consumption. The effect of this change in rate design allows the Company's rates to be more closely aligned with utility industry standard rate design. In addition, we anticipate these divisions will earn their operating income more ratably over the fiscal year as we are now less dependent on customer consumption. Therefore, we anticipate operating income earned during the first and second quarters to be lower than in previous periods with operating income earned during the third and fourth quarters to be higher than in previous periods. Accordingly, we anticipate our fiscal 2013 period-over-period results will reflect the impact of these rate design changes.

We also took several steps during the first quarter and early part of the second quarter to further strengthen our balance sheet and borrowing capability. In December 2012, we amended our \$750 million revolving credit agreement primarily to (i) increase our borrowing capacity to \$950 million while retaining the accordion feature that would allow an increase in borrowing capacity up to \$1.2 billion and (ii) to permit same-day funding on base rate loans. We also terminated Atmos Energy Marketing's \$200 million committed and secured credit facility and replaced this facility with two \$25 million 364-day bilateral facilities, which should result in a decrease in external credit expense incurred in our nonregulated operations. After giving effect to these changes, we have over \$1 billion of working capital funding from four committed revolving credit facilities and one noncommitted revolving credit facility.

On January 11, 2013, we issued \$500 million of 4.15% 30-year unsecured senior notes, which replaced, on a long-term basis, our \$250 million 5.125% 10-year unsecured senior notes we redeemed in August 2012. The net proceeds of approximately \$494 million were used to repay \$260 million outstanding under the short-term financing facility used to redeem our 5.125% senior notes and to partially repay commercial paper borrowings and for general corporate purposes.

The following table presents our consolidated financial highlights for the three months ended December 31, 2012 and 2011:

	Three Months Ended December 31	
	2012	2011
	(In thousands, except per share data)	
Operating revenues	\$1,034,155	\$1,083,994
Gross profit	362,362	355,392
Operating expenses	207,440	215,921
Operating income	154,922	139,471
Miscellaneous income (expense)	698	(2,016)
Interest charges	30,522	35,726
Income from continuing operations before income taxes	125,098	101,729
Income tax expense	47,750	39,345
Income from continuing operations	77,348	62,384
Income from discontinued operations, net of tax	3,117	6,123
Net income	\$ 80,465	\$ 68,507
Diluted net income per share from continuing operations	\$ 0.85	\$ 0.68
Diluted net income per share from discontinued operations	0.03	0.07
Diluted net income per share	\$ 0.88	\$ 0.75

Our consolidated net income during the three months ended December 31, 2012 and 2011 was earned in each of our business segments as follows:

	Three Months Ended December 31		
	2012	2011	Change
	(In thousands)		
Natural gas distribution segment	\$56,210	\$50,624	\$ 5,586
Regulated transmission and storage segment	16,105	13,414	2,691
Nonregulated segment	8,150	4,469	3,681
Net income	<u>\$80,465</u>	<u>\$68,507</u>	<u>\$11,958</u>

The following table reflects our consolidated net income and diluted earnings per share in our regulated and nonregulated operations:

	Three Months Ended December 31		
	2012	2011	Change
	(In thousands, except per share data)		
Regulated operations	\$69,198	\$57,915	\$11,283
Nonregulated operations	8,150	4,469	3,681
Net income from continuing operations	77,348	62,384	14,964
Net income from discontinued operations	3,117	6,123	(3,006)
Net income	<u>\$80,465</u>	<u>\$68,507</u>	<u>\$11,958</u>
Diluted EPS from continuing regulated operations	\$ 0.76	\$ 0.63	\$ 0.13
Diluted EPS from nonregulated operations	0.09	0.05	0.04
Diluted EPS from continuing operations	0.85	0.68	0.17
Diluted EPS from discontinued operations	0.03	0.07	(0.04)
Consolidated diluted EPS	<u>\$ 0.88</u>	<u>\$ 0.75</u>	<u>\$ 0.13</u>

Three Months Ended December 31, 2012 compared with Three Months Ended December 31, 2011

Natural Gas Distribution Segment

The primary factors that impact the results of our natural gas distribution operations are our ability to earn our authorized rates of return, the cost of natural gas, competitive factors in the energy industry and economic conditions in our service areas.

Our ability to earn our authorized rates of return is based primarily on our ability to improve the rate design in our various ratemaking jurisdictions by reducing or eliminating regulatory lag and, ultimately, separating the recovery of our approved margins from customer usage patterns. Improving rate design is a long-term process and is further complicated by the fact that we operate in multiple rate jurisdictions.

Seasonal weather patterns can also affect our natural gas distribution operations. However, the effect of weather that is above or below normal is substantially offset through weather normalization adjustments, known as WNA, which has been approved by state regulatory commissions for approximately 96 percent of our residential and commercial meters in the following states for the following time periods:

Georgia, Kansas, West Texas	October — May
Kentucky, Mississippi, Tennessee, Mid-Tex	November — April
Louisiana	December — March
Virginia	January — December

Our natural gas distribution operations are also affected by the cost of natural gas. The cost of gas is passed through to our customers without a markup. Therefore, increases in the cost of gas are offset by a corresponding increase in revenues. Accordingly, we believe gross profit is a better indicator of our financial performance than revenues. However, gross profit in our Texas and Mississippi service areas does include franchise fees and gross receipts taxes, which are calculated as a percentage of revenue (inclusive of gas costs). Therefore, the amount of these taxes included in revenues is influenced by the cost of gas and the level of gas sales volumes. We record the associated tax expense as a component of taxes, other than income. Although changes in these revenue-related taxes arising from changes in gas costs affect gross profit, over time the impact is offset within operating income.

As discussed above, the cost of gas typically does not have a direct impact on our gross profit. However, higher gas costs mean higher bills for our customers, which may adversely impact our accounts receivable collections, resulting in higher bad debt expense, and may require us to increase borrowings under our credit facilities resulting in higher interest expense. In addition, higher gas costs, as well as competitive factors in the industry and general economic conditions may cause customers to conserve or, in the case of industrial consumers, to use alternative energy sources. However, gas cost risk has been mitigated in recent years through improvements in rate design that allow us to collect from our customers the gas cost portion of our bad debt expense on approximately 75 percent of our residential and commercial margins.

In August 2012, we announced that we had entered into a definitive agreement to sell substantially all of our natural gas distribution operations in Georgia. Prior-year results also reflect our Illinois, Iowa and Missouri service areas in discontinued operations. The sale of these service areas was completed in August 2012. The results of these operations have been separately reported in the following tables as discontinued operations and exclude general corporate overhead and interest expense that would normally be allocated to these operations.

During the first quarter of fiscal 2013, we completed seven regulatory proceedings, which should result in a \$63.7 million increase in annual operating income. The majority of this rate increase related to our Mid-Tex Division, where rates became effective January 1, 2013. The rate design approved in our Mid-Tex Division and West Texas Division regulatory proceedings includes an increase in the base customer charge and a decrease in the commodity charged applied to customer consumption. The effect of this change in rate design allows the Company's rates to be more closely aligned with utility industry standard rate design. In addition, we anticipate these divisions will earn their operating income more ratably over the fiscal year as we are now less dependent on customer consumption. Therefore, we anticipate operating income earned during the first and second quarters to be lower than in previous periods while operating income earned during the third and fourth quarters to be higher than in previous periods. Accordingly, we anticipate our 2013 period-over-period results will reflect the impact of these rate design changes.

Review of Financial and Operating Results

Financial and operational highlights for our natural gas distribution segment for the three months ended December 31, 2012 and 2011 are presented below.

	Three Months Ended December 31		
	2012	2011	Change
	<i>(In thousands, unless otherwise noted)</i>		
Gross profit	\$279,631	\$283,595	\$ (3,964)
Operating expenses	170,547	180,170	(9,623)
Operating income	109,084	103,425	5,659
Miscellaneous expense	(131)	(1,897)	1,766
Interest charges	23,563	28,139	(4,576)
Income from continuing operations before income taxes	85,390	73,389	12,001
Income tax expense	32,297	28,888	3,409
Income from continuing operations	53,093	44,501	8,592
Income from discontinued operations, net of tax	3,117	6,123	(3,006)
Net income	<u>\$ 56,210</u>	<u>\$ 50,624</u>	<u>\$ 5,586</u>
Consolidated natural gas distribution sales volumes from continuing operations — MMcf	78,753	83,367	(4,614)
Consolidated natural gas distribution transportation volumes from continuing operations — MMcf	32,889	32,277	612
Consolidated natural gas distribution throughput from continuing operations — MMcf	111,642	115,644	(4,002)
Consolidated natural gas distribution throughput from discontinued operations — MMcf	2,057	6,104	(4,047)
Total consolidated natural gas distribution throughput — MMcf	<u>113,699</u>	<u>121,748</u>	<u>(8,049)</u>
Consolidated natural gas distribution average transportation revenue per Mcf	\$ 0.47	\$ 0.45	\$ 0.02
Consolidated natural gas distribution average cost of gas per Mcf sold	\$ 4.93	\$ 4.78	\$ 0.15

The \$4.0 million decrease in natural gas distribution gross profit primarily reflects the following:

- \$4.6 million net decrease in rate adjustments, primarily in the Mid-Tex Division due to the rate design approved in our most recent Mid-Tex rate case, which includes an increase in the base customer charge and a decrease in the commodity charge applied to customer consumption.
- \$2.7 million decrease in revenue related taxes in our Mid-Tex and West Texas Divisions, primarily due to lower revenues on which the tax is calculated.

These decreases were partially offset by a \$2.4 million increase from colder weather, primarily in the Mid-Tex service area.

Operating expenses, which include operation and maintenance expense, provision for doubtful accounts, depreciation and amortization expense and taxes, other than income, decreased \$9.6 million, primarily due to the following:

- \$2.8 million decrease in legal costs, primarily due to the absence of prior-year settlement costs.
- \$1.9 million decrease in franchise fees due to lower revenue on which the tax is calculated.
- \$1.7 million decrease due to the establishment of regulatory assets for pension and postretirement costs.
- \$1.0 million decrease in operating expenses due to increased capital spending.

Interest charges decreased \$4.6 million, primarily from interest capitalized related to Rule 8.209 spending in the current quarter and the early redemption of the 5.125% \$250 million senior notes due January 2013, with funds borrowed under a \$260 million short-term debt facility in August 2012.

The following table shows our operating income from continuing operations by natural gas distribution division, in order of total rate base, for the three months ended December 31, 2012 and 2011. The presentation of our natural gas distribution operating income is included for financial reporting purposes and may not be appropriate for ratemaking purposes.

	Three Months Ended December 31		
	2012	2011	Change
	(In thousands)		
Mid-Tex	\$ 45,577	\$ 48,449	\$(2,872)
Kentucky/Mid-States	15,705	11,382	4,323
Louisiana	16,885	15,201	1,684
West Texas	9,578	10,675	(1,097)
Mississippi	11,613	10,132	1,481
Colorado-Kansas	8,744	8,179	565
Other	982	(593)	1,575
Total	<u>\$109,084</u>	<u>\$103,425</u>	<u>\$ 5,659</u>

Recent Ratemaking Developments

Significant ratemaking developments that occurred during the three months ended December 31, 2012 are discussed below. The amounts described below represent the operating income that was requested or received in each rate filing, which may not necessarily reflect the stated amount referenced in the final order, as certain operating costs may have changed as a result of a final order from a commission or other governmental authority.

Annual net operating income increases totaling \$63.7 million resulting from ratemaking activity became effective in the quarter ended December 31, 2012 as summarized below:

<u>Rate Action</u>	<u>Annual Increase to Operating Income</u>
	(In thousands)
Rate case filings	\$56,700
Infrastructure programs	3,605
Annual rate filing mechanisms	<u>3,441</u>
	<u>\$63,746</u>

Additionally, the following ratemaking efforts were in progress during the first quarter of fiscal 2013 but had not been completed as of December 31, 2012.

<u>Division</u>	<u>Rate Action</u>	<u>Jurisdiction</u>	<u>Operating Income Requested</u> (In thousands)
Colorado-Kansas	Ad Valorem ⁽¹⁾	Kansas	\$1,322
Colorado-Kansas	GSRs ⁽²⁾	Kansas	681
Colorado-Kansas	Infrastructure Replacement	Colorado	871
Louisiana	Rate Stabilization Clause	TransLa	2,730
Kentucky/Mid-States	Georgia Rate Adjustment Mechanism ⁽³⁾	Georgia	<u>1,079</u>
			<u>\$6,683</u>

⁽¹⁾ The Ad Valorem filing relates to a collection of property taxes in excess of the amount included in our Kansas service area's base rates. The commission issued a final order on January 16, 2013 for an increase in operating income of \$1.3 million.

⁽²⁾ The Gas System Reliability Surcharge (GSRs) filing relates to a collection of qualified infrastructure in Kansas. The Commission issued a final order on January 9, 2013 for an increase in operating income of \$0.6 million.

⁽³⁾ On January 31, 2013, the Georgia commission approved a \$0.7 million increase in operating revenues effective February 1, 2013.

Rate Case Filings

A rate case is a formal request from Atmos Energy to a regulatory authority to increase rates that are charged to our customers. Rate cases may also be initiated when the regulatory authorities request us to justify our rates. This process is referred to as a "show cause" action. Adequate rates are intended to provide for recovery of the Company's costs as well as a fair rate of return for our shareholders and ensure that we continue to deliver reliable, reasonably priced natural gas service safely to our customers. The following table summarizes the rate cases that were completed during the three months ended December 31, 2012.

<u>Division</u>	<u>State</u>	<u>Increase in Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2013 Rate Case Filings:</i>			
Mid-Tex	Texas	\$42,601	12/04/2012
Kentucky/Mid-States	Tennessee	7,530	11/08/2012
West Texas	Texas	<u>6,569</u>	10/01/2012
Total 2013 Rate Case Filings		<u>\$56,700</u>	

Infrastructure Programs

Infrastructure programs such as the Gas Reliability Infrastructure Program (GRIP) allow our regulated divisions the opportunity to include in their rate base annually approved capital costs incurred in the prior calendar year. We currently have infrastructure programs in Texas, Georgia, Kentucky and Virginia. The following table summarizes our infrastructure program filings with effective dates during the three months ended December 31, 2012.

<u>Division</u>	<u>Period End</u>	<u>Incremental Net Utility Plant Investment</u> (In thousands)	<u>Increase in Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2013 Infrastructure Programs:</i>				
Kentucky/Mid-States — Georgia	09/2011	\$ 6,519	\$1,079	10/01/2012
Kentucky/Mid-States — Kentucky	09/2013	19,296	2,425	10/01/2012
Kentucky/Mid-States — Virginia	09/2013	756	101	10/01/2012
Total 2013 Infrastructure Programs		<u>\$26,571</u>	<u>\$3,605</u>	

Annual Rate Filing Mechanism

As an instrument to reduce regulatory lag, annual rate filing mechanisms allow us to refresh our rates on a periodic basis without filing a formal rate case. However, these filings still involve discovery by the appropriate regulatory authorities prior to the final determination of rates under these mechanisms. We currently have annual rate filing mechanisms in our Louisiana, Georgia and Mississippi service areas and in a portion of our Mid-Tex Division. These mechanisms are referred to as the Dallas annual rate review (DARR) in our Mid-Tex Division, stable rate filings in the Mississippi Division, Georgia rate adjustment mechanism in our Kentucky/Mid-States Division and a rate stabilization clause in the Louisiana Division. We expect to initiate discussions regarding a new rate review mechanism processes in our West Texas and Mid-Tex Divisions in fiscal 2013. The following annual rate filing mechanism was completed during the three months ended December 31, 2012.

<u>Division</u>	<u>Jurisdiction</u>	<u>Test Year Ended</u>	<u>Additional Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2013 Filings:</i>				
Mississippi	Mississippi	6/30/2012	<u>\$3,441</u>	11/1/2012
Total 2013 Filings			<u>\$3,441</u>	

Other Ratemaking Activity

There was no other ratemaking activity completed during the three months ended December 31, 2012.

Regulated Transmission and Storage Segment

Our regulated transmission and storage segment consists of the regulated pipeline and storage operations of the Atmos Pipeline–Texas Division. The Atmos Pipeline–Texas Division transports natural gas to our Mid-Tex Division and third parties and manages five underground storage reservoirs in Texas. We also provide ancillary services customary in the pipeline industry including parking arrangements, lending and sales of excess gas.

Our regulated transmission and storage segment is impacted by seasonal weather patterns, competitive factors in the energy industry and economic conditions in our Mid-Tex service area. Natural gas prices do not directly impact the results of this segment as revenues are derived from the transportation of natural gas. However, natural gas prices and demand for natural gas could influence the level of drilling activity in the markets that we serve, which may influence the level of throughput we may be able to transport on our pipeline. Further, natural gas price differences between the various hubs that we serve could influence customers to transport gas through our pipeline to capture arbitrage gains.

The results of Atmos Pipeline–Texas Division are also significantly impacted by the natural gas requirements of the Mid-Tex Division because it is the primary supplier of natural gas for our Mid-Tex Division.

Finally, as a regulated pipeline, the operations of the Atmos Pipeline–Texas Division may be impacted by the timing of when costs and expenses are incurred and when these costs and expenses are recovered through its tariffs.

Review of Financial and Operating Results

Financial and operational highlights for our regulated transmission and storage segment for the three months ended December 31, 2012 and 2011 are presented below.

	Three Months Ended December 31		
	2012	2011	Change
	(In thousands, unless otherwise noted)		
Mid-Tex transportation	\$ 40,785	\$ 37,343	\$3,442
Third-party transportation	14,549	14,939	(390)
Storage and park and lend services	1,510	1,806	(296)
Other	3,837	2,671	1,166
Gross profit	60,681	56,759	3,922
Operating expenses	28,659	28,400	259
Operating income	32,022	28,359	3,663
Miscellaneous expense	(127)	(280)	153
Interest charges	6,871	7,209	(338)
Income before income taxes	25,024	20,870	4,154
Income tax expense	8,919	7,456	1,463
Net income	\$ 16,105	\$ 13,414	\$2,691
Gross pipeline transportation volumes — MMcf	161,484	160,829	655
Consolidated pipeline transportation volumes — MMcf	108,743	105,037	3,706

The \$3.9 million increase in regulated transmission and storage gross profit was primarily a result of the GRIP filing approved by the RRC during fiscal 2012. During the third fiscal quarter of fiscal 2012, the RRC approved the Atmos Pipeline–Texas GRIP filing with an annual operating income increase of \$14.7 million that went into effect in April 2012.

The GRIP filing approved in fiscal 2012 increased quarter-over-quarter gross profit by \$3.7 million. In addition, excess retention gas sales increased gross profit by \$0.7 million. Partially offsetting these increases was a decrease of \$0.6 million due to decreased priority reservation and demand fees.

Nonregulated Segment

Our nonregulated activities are conducted through Atmos Energy Holdings, Inc. (AEH), which is a wholly-owned subsidiary of Atmos Energy Corporation and operates primarily in the Midwest and Southeast areas of the United States.

AEH's primary business is to deliver gas and provide related services by aggregating and purchasing gas supply, arranging transportation and storage logistics and ultimately delivering gas to customers at competitive prices. These activities are reflected as gas delivery and related services in the table below.

AEH also earns storage and transportation margins from (i) utilizing its proprietary 21-mile pipeline located in New Orleans, Louisiana to aggregate gas supply for our regulated natural gas distribution division in Louisiana, its gas delivery activities and, on a more limited basis, for third parties and (ii) managing proprietary storage in Kentucky and Louisiana to supplement the natural gas needs of our natural gas distribution divisions during

peak periods. Most of these margins are generated through demand fees established under contracts with certain of our natural gas distribution divisions that are renewed periodically and subject to regulatory oversight. These activities are reflected as storage and transportation services in the table below.

AEH utilizes customer-owned or contracted storage capacity to serve its customers. In an effort to offset the demand fees paid to contract for storage capacity and to maximize the value of this capacity, AEH sells financial instruments in an effort to earn a gross profit margin through the arbitrage of pricing differences in various locations and by recognizing pricing differences that occur over time. Margins earned from these activities and the related storage demand fees are reported as asset optimization margins. Certain of these arrangements are with regulated affiliates, which have been approved by applicable state regulatory commissions.

Our nonregulated activities are significantly influenced by competitive factors in the industry and general economic conditions. Therefore, the margins earned from these activities are dependent upon our ability to attract and retain customers and to minimize the cost of gas and demand fees paid to contract for storage capacity to offer more competitive pricing to those customers.

Further, natural gas market conditions, most notably the price of natural gas and the level of price volatility affect our nonregulated businesses. Natural gas prices and the level of volatility are influenced by a number of factors including, but not limited to, general economic conditions, the demand for natural gas in different parts of the country, the level of domestic natural gas production and the level of natural gas inventory levels.

Natural gas prices can influence:

- The demand for natural gas. Higher prices may cause customers to conserve or use alternative energy sources. Conversely, lower prices could cause customers such as electric power generators to switch from alternative energy sources to natural gas.
- Collection of accounts receivable from customers, which could affect the level of bad debt expense recognized by this segment.
- The level of borrowings under our credit facilities, which affects the level of interest expense recognized by this segment.

Natural gas price volatility can also influence our nonregulated business in the following ways:

- Price volatility influences basis differentials, which provide opportunities to profit from identifying the lowest cost alternative among the natural gas supplies, transportation and markets to which we have access.
- Price volatility also influences the spreads between the current (spot) prices and forward natural gas prices, which creates opportunities to earn higher arbitrage spreads.
- Increased volatility impacts the amounts of unrealized margins recorded in our gross profit and could impact the amount of cash required to collateralize our risk management liabilities.

Our nonregulated segment manages its exposure to natural gas commodity price risk through a combination of physical storage and financial instruments. Therefore, results for this segment include unrealized gains or losses on its net physical gas position and the related financial instruments used to manage commodity price risk. These margins fluctuate based upon changes in the spreads between the physical and forward natural gas prices. Generally, if the physical/financial spread narrows, we will record unrealized gains or lower unrealized losses. If the physical/financial spread widens, we will generally record unrealized losses or lower unrealized gains. The magnitude of the unrealized gains and losses is also contingent upon the levels of our net physical position at the end of the reporting period.

Review of Financial and Operating Results

Financial and operational highlights for our nonregulated segment for the three months ended December 31, 2012 and 2011 are presented below.

	Three Months Ended December 31		
	2012	2011	Change
	(In thousands, unless otherwise noted)		
Realized margins			
Gas delivery and related services	\$ 10,070	\$ 11,113	\$(1,043)
Storage and transportation services	3,521	3,189	332
Other	1,013	1,017	(4)
	14,604	15,319	(715)
Asset optimization ⁽¹⁾	(15,123)	(21,594)	6,471
Total realized margins	(519)	(6,275)	5,756
Unrealized margins	22,978	21,680	1,298
Gross profit	22,459	15,405	7,054
Operating expenses	8,645	7,719	926
Operating income	13,814	7,686	6,128
Miscellaneous income	1,667	36	1,631
Interest charges	797	252	545
Income before income taxes	14,684	7,470	7,214
Income tax expense	6,534	3,001	3,533
Net income	<u>\$ 8,150</u>	<u>\$ 4,469</u>	<u>\$ 3,681</u>
Gross nonregulated delivered gas sales volumes — MMcf	<u>99,009</u>	<u>106,462</u>	<u>(7,453)</u>
Consolidated nonregulated delivered gas sales volumes — MMcf ...	<u>84,718</u>	<u>90,870</u>	<u>(6,152)</u>
Net physical position (Bcf)	<u>25.8</u>	<u>35.6</u>	<u>(9.8)</u>

⁽¹⁾ Net of storage fees of \$5.9 million and \$4.7 million.

Results for our nonregulated operations during the first fiscal quarter were adversely influenced by continued unfavorable natural gas market conditions. Historically high natural gas storage levels primarily resulting from strong domestic natural gas production caused natural gas prices to remain relatively low during the first fiscal quarter. Further, unseasonably warm weather reduced the demand for natural gas.

We anticipate these natural gas market conditions will continue for the foreseeable future. As a result, we anticipate that basis differentials will remain compressed and spot-to-forward price volatility will remain relatively low. Accordingly, although we anticipate continuing to profit on a fiscal-year basis from our nonregulated activities, we anticipate per-unit margins from our delivered gas activities and margins earned from our asset optimization activities will be more consistent with the reduced margins we realized in fiscal 2012 than in previous years.

Realized margins for gas delivery, storage and transportation services and other services were \$14.6 million during the three months ended December 31, 2012 compared with \$15.3 million for the prior-year quarter. The decrease primarily reflects a seven percent decrease in consolidated sales volumes, which was largely attributable to warmer weather. Gas delivery per-unit margins remained consistent with prior-year per-unit margins at \$0.10/Mcf.

Asset optimization margins increased \$6.5 million from the prior-year quarter, primarily due to smaller losses incurred from the settlement of financial positions, partially offset by higher storage demand fees.

Realized asset optimization margins for the prior-year quarter also included a \$1.7 million charge to write down to market certain natural gas inventory that no longer qualified for fair value hedge accounting.

Operating expenses increased \$0.9 million, primarily due to higher contract labor costs.

Miscellaneous income increased \$1.6 million primarily due to a gain realized from the sale of a distributed electric generation plant and related assets.

Liquidity and Capital Resources

The liquidity required to fund our working capital, capital expenditures and other cash needs is provided from a variety of sources including internally generated funds and borrowings under our commercial paper program and bank credit facilities. Additionally, we have various uncommitted trade credit lines with our gas suppliers that we utilize to purchase natural gas on a monthly basis. Finally, from time to time, we raise funds from the public debt and equity capital markets to fund our liquidity needs.

We regularly evaluate our funding strategy and profile to ensure that we have sufficient liquidity for our short-term and long-term needs in a cost-effective manner. We also evaluate the levels of committed borrowing capacity that we require. As discussed below, we currently have over \$1 billion of capacity from our short-term facilities.

On January 11, 2013, we issued \$500 million of 4.15% 30-year unsecured senior notes, which, in effect, replaced our \$250 million 5.125% 30-year unsecured senior notes we redeemed in August 2012, on a long-term basis. The net proceeds of approximately \$494 million were used to repay \$260 million outstanding under our short-term financing facility used to redeem our 5.125% senior notes and to partially repay commercial paper borrowings and for general corporate purposes, as discussed in Note 6.

We believe the liquidity provided by our senior notes and committed credit facilities, combined with our operating cash flows, will be sufficient to fund our working capital needs and capital expenditure program for the remainder of fiscal 2013.

Cash Flows

Our internally generated funds may change in the future due to a number of factors, some of which we cannot control. These include regulatory changes, prices for our products and services, demand for such products and services, margin requirements resulting from significant changes in commodity prices, operational risks and other factors.

Cash flows from operating, investing and financing activities for the three months ended December 31, 2012 and 2011 are presented below.

	Three Months Ended December 31		
	2012	2011	2012 vs. 2011
	(In thousands)		
Total cash provided by (used in)			
Operating activities	\$ 29,858	\$ (15,291)	\$ 45,149
Investing activities	(191,300)	(155,474)	(35,826)
Financing activities	221,804	124,506	97,298
Change in cash and cash equivalents	60,362	(46,259)	106,621
Cash and cash equivalents at beginning of period	64,239	131,419	(67,180)
Cash and cash equivalents at end of period	<u>\$ 124,601</u>	<u>\$ 85,160</u>	<u>\$ 39,441</u>

Cash flows from operating activities

Period-over-period changes in our operating cash flows are primarily attributable to changes in net income and working capital changes, particularly within our natural gas distribution segment resulting from the price of natural gas and the timing of customer collections, payments for natural gas purchases and deferred gas cost recoveries.

The \$45.1 million increase in operating cash flows primarily reflects the timing of customer collections and vendor payments as well as the effect of a decrease in the amount of cash used to inject gas into storage, primarily in the company's nonregulated segment.

Cash flows from investing activities

In recent years, a substantial portion of our cash resources has been used to fund growth projects, our ongoing construction program and improvements to information technology systems. Our ongoing construction program enables us to enhance the safety and reliability of the systems used to provide natural gas distribution services to our existing customer base, expand our natural gas distribution services into new markets, enhance the integrity of our pipelines and, more recently, expand our intrastate pipeline network. In executing our current regulatory strategy, we are focusing our capital spending in jurisdictions that permit us to earn an adequate return timely on our investment without compromising the safety or reliability of our system. Currently, our Mid-Tex, Louisiana, Mississippi and West Texas natural gas distribution divisions and our Atmos Pipeline-Texas Division have rate tariffs that provide the opportunity to include in their rate base approved capital costs on a periodic basis without being required to file a rate case.

Capital expenditures for fiscal 2013 are expected to range from \$770 million to \$790 million. For the three months ended December 31, 2012, capital expenditures were \$190.0 million compared with \$154.4 million for the three months ended December 31, 2011. The \$35.6 million increase in capital expenditures primarily reflects infrastructure spending incurred under RRC Rule 8.209 in the Mid-Tex Division of our natural gas distribution segment and for the Line W and Line WX pipeline expansion projects in our regulated transmission and storage segment.

Cash flows from financing activities

The \$97.3 million increase in financing cash flows was primarily due to the following:

- \$83.0 million additional cash provided from short-term debt borrowings.
- \$12.5 million increase in cash flows due to the absence of prior-year common stock repurchases as part of our share repurchase program.
- \$2.3 million increase in cash flows due to lower repayments of long-term debt. In the current-year quarter, we did not repay any long-term debt compared to \$2.3 million repaid in the prior-year quarter.

The following table summarizes our share issuances for the three months ended December 31, 2012 and 2011.

	Three Months Ended December 31	
	2012	2011
Shares issued:		
1998 Long-Term Incentive Plan	364,415	197,503
Outside Directors Stock-for-Fee Plan	564	618
Total shares issued	<u>364,979</u>	<u>198,121</u>

The quarter-over-quarter increase in the number of shares issued primarily reflects the type of awards that were issued from the 1998 Long-Term Incentive Plan in each period. In the current-year period, employees were issued restricted stock units, for which we issued new shares. In the prior-year period, employees were issued restricted stock awards, which were held in trust and did not require the issuance of new shares. For the three months ended December 31, 2012 and 2011, we cancelled and retired 87,931 and 99,555 shares attributable to

federal withholdings on equity awards. For the three months ended December 31, 2011, we repurchased and retired 387,991 shares through our 2011 share repurchase program.

Credit Facilities

Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply to meet our customers' needs could significantly affect our borrowing requirements. However, our short-term borrowings reach their highest levels in the winter months.

We finance our short-term borrowing requirements through a combination of a \$750.0 million commercial paper program, four committed revolving credit facilities and one uncommitted revolving credit facility with third-party lenders that provide approximately \$1.0 billion of working capital funding. As of December 31, 2012, the amount available to us under our credit facilities, net of outstanding letters of credit, was \$446.6 million.

Shelf Registration

We have an effective shelf registration statement with the Securities and Exchange Commission (SEC) that permits us to issue a total of \$1.3 billion in common stock and/or debt securities. The shelf registration statement has been approved by all requisite state regulatory commissions. At December 31, 2012, \$900 million remained available for issuance under the shelf until it expires on March 31, 2013. However, with the issuance of \$500 million of long-term debt on January 11, 2013, as described in Note 6, our remaining availability has been reduced to \$400 million. We intend to file a new shelf registration statement with the SEC for \$1.75 billion prior to the expiration of the current shelf registration statement.

Credit Ratings

Our credit ratings directly affect our ability to obtain short-term and long-term financing, in addition to the cost of such financing. In determining our credit ratings, the rating agencies consider a number of quantitative factors, including debt to total capitalization, operating cash flow relative to outstanding debt, operating cash flow coverage of interest and pension liabilities and funding status. In addition, the rating agencies consider qualitative factors such as consistency of our earnings over time, the quality of our management and business strategy, the risks associated with our regulated and nonregulated businesses and the regulatory structures that govern our rates in the states where we operate.

Our debt is rated by three rating agencies: Standard & Poor's Corporation (S&P), Moody's Investors Service (Moody's) and Fitch Ratings, Ltd. (Fitch). As of December 31, 2012, all three ratings agencies maintained a stable outlook. Our current debt ratings are all considered investment grade and are as follows:

	<u>S&P</u>	<u>Moody's</u>	<u>Fitch</u>
Unsecured senior long-term debt	BBB+	Baa1	A-
Commercial paper	A-2	P-2	F-2

A significant degradation in our operating performance or a significant reduction in our liquidity caused by more limited access to the private and public credit markets as a result of deteriorating global or national financial and credit conditions could trigger a negative change in our ratings outlook or even a reduction in our credit ratings by the three credit rating agencies. This would mean more limited access to the private and public credit markets and an increase in the costs of such borrowings.

A credit rating is not a recommendation to buy, sell or hold securities. The highest investment grade credit rating for S&P is AAA, Moody's is Aaa and Fitch is AAA. The lowest investment grade credit rating for S&P is BBB-, Moody's is Baa3 and Fitch is BBB-. Our credit ratings may be revised or withdrawn at any time by the rating agencies, and each rating should be evaluated independently of any other rating. There can be no assurance that a rating will remain in effect for any given period of time or that a rating will not be lowered, or withdrawn entirely, by a rating agency if, in its judgment, circumstances so warrant.

Debt Covenants

We were in compliance with all of our debt covenants as of December 31, 2012. Our debt covenants are described in greater detail in Note 6 to the unaudited condensed consolidated financial statements.

Capitalization

The following table presents our capitalization inclusive of short-term debt and the current portion of long-term debt as of December 31, 2012, September 30, 2012 and December 31, 2011:

	December 31, 2012		September 30, 2012		December 31, 2011	
	(In thousands, except percentages)					
Short-term debt ⁽¹⁾	\$ 830,891	15.9%	\$ 570,929	11.7%	\$ 389,985	8.0%
Long-term debt	1,956,507	37.6%	1,956,436	40.0%	2,206,324	45.4%
Shareholders' equity	2,424,005	46.5%	2,359,243	48.3%	2,267,762	46.6%
Total	<u>\$5,211,403</u>	<u>100.0%</u>	<u>\$4,886,608</u>	<u>100.0%</u>	<u>\$4,864,071</u>	<u>100.0%</u>

⁽¹⁾ Short-term debt at December 31, 2012 and September 30, 2012 included \$260 million outstanding related to a short-term facility we used to redeem our \$250 million 5.125% Senior notes in August 2012. The balance outstanding under this short-term facility was repaid in January 2013.

Total debt as a percentage of total capitalization, including short-term debt, was 53.5 percent at December 31, 2012, 51.7 percent at September 30, 2012 and 53.4 percent at December 31, 2011. Our ratio of total debt to capitalization is typically greater during the winter heating season as we incur short-term debt to fund natural gas purchases and meet our working capital requirements. We intend to maintain our debt to capitalization ratio in a target range of 50 to 55 percent.

Contractual Obligations and Commercial Commitments

Our significant commercial commitments are described in Note 9 to the unaudited condensed consolidated financial statements. There were no significant changes in our contractual obligations and commercial commitments during the three months ended December 31, 2012.

Risk Management Activities

We conduct risk management activities through our natural gas distribution and nonregulated segments. In our natural gas distribution segment, we use a combination of physical storage, fixed physical contracts and fixed financial contracts to reduce our exposure to unusually large winter-period gas price increases.

In our nonregulated segment, we manage our exposure to the risk of natural gas price changes and lock in our gross profit margin through a combination of storage and financial instruments, including futures, over-the-counter and exchange-traded options and swap contracts with counterparties. To the extent our inventory cost and actual sales and actual purchases do not correlate with the changes in the market indices we use in our hedges, we could experience ineffectiveness or the hedges may no longer meet the accounting requirements for hedge accounting, resulting in the financial instruments being treated as mark to market instruments through earnings.

The following table shows the components of the change in fair value of our natural gas distribution segment's financial instruments for the three months ended December 31, 2012 and 2011:

	Three Months Ended December 31	
	2012	2011
	(In thousands)	
Fair value of contracts at beginning of period	\$(76,260)	\$(79,277)
Contracts realized/settled	2,834	(17,729)
Fair value of new contracts	331	(555)
Other changes in value	<u>8,898</u>	<u>11,732</u>
Fair value of contracts at end of period	<u>\$(64,197)</u>	<u>\$(85,829)</u>

The fair value of our natural gas distribution segment's financial instruments at December 31, 2012 is presented below by time period and fair value source:

Source of Fair Value	Fair Value of Contracts at December 31, 2012				Total Fair Value
	Maturity in Years				
	Less Than 1	1-3	4-5	Greater Than 5	
	(In thousands)				
Prices actively quoted	\$(75,807)	\$11,610	\$—	\$—	\$(64,197)
Prices based on models and other valuation methods	—	—	—	—	—
Total Fair Value	<u>\$(75,807)</u>	<u>\$11,610</u>	<u>\$—</u>	<u>\$—</u>	<u>\$(64,197)</u>

The following table shows the components of the change in fair value of our nonregulated segment's financial instruments for the three months ended December 31, 2012 and 2011:

	Three Months Ended December 31	
	2012	2011
	(In thousands)	
Fair value of contracts at beginning of period	\$(15,123)	\$(25,050)
Contracts realized/settled	12,736	17,449
Fair value of new contracts	—	—
Other changes in value	825	(7,662)
Fair value of contracts at end of period	(1,562)	(15,263)
Netting of cash collateral	16,559	22,084
Cash collateral and fair value of contracts at period end	<u>\$ 14,997</u>	<u>\$ 6,821</u>

The fair value of our nonregulated segment's financial instruments at December 31, 2012 is presented below by time period and fair value source:

Source of Fair Value	Fair Value of Contracts at December 31, 2012				Total Fair Value
	Maturity in Years				
	Less Than 1	1-3	4-5	Greater Than 5	
	(In thousands)				
Prices actively quoted	\$1,298	\$(2,842)	\$(5)	\$(13)	\$(1,562)
Prices based on models and other valuation methods	—	—	—	—	—
Total Fair Value	<u>\$1,298</u>	<u>\$(2,842)</u>	<u>\$(5)</u>	<u>\$(13)</u>	<u>\$(1,562)</u>

Pension and Postretirement Benefits Obligations

For the three months ended December 31, 2012 and 2011, our total net periodic pension and other benefits cost was \$18.9 million and \$17.3 million. Those costs relating to our natural gas distribution operations are generally recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

Our fiscal 2013 costs were determined using a September 30, 2012 measurement date. As of September 30, 2012, interest and corporate bond rates utilized to determine our discount rates were lower than the interest and corporate bond rates as of September 30, 2011, the measurement date for our fiscal 2012 net periodic cost. Accordingly, we decreased our discount rate used to determine our fiscal 2013 pension and benefit costs to

4.04 percent. The expected return on our pension plan assets remained at 7.75 percent, based on historical experience and the current market projection of the target asset allocation. Accordingly, our fiscal 2013 pension and postretirement medical costs for the quarter ended December 31, 2012 were higher than the prior-year quarter.

The amounts with which we fund our defined benefit plans are determined in accordance with the Pension Protection Act of 2006 (PPA) and are influenced by the funded position of the plans when the funding requirements are determined on January 1 of each year. Based upon the most recent evaluation, we anticipate contributing a total of between \$30 million and \$40 million to our defined benefit plans in fiscal 2013. Further, we will consider whether an additional voluntary contribution is prudent to maintain certain PPA funding thresholds. With respect to our postretirement medical plans, we anticipate contributing a total of between \$25 million and \$30 million to these plans during fiscal 2013.

The projected pension liability, future funding requirements and the amount of pension expense or income recognized for the plans are subject to change, depending upon the actuarial value of plan assets in the plans and the determination of future benefit obligations as of each subsequent actuarial calculation date. These amounts will be determined by actual investment returns, changes in interest rates, values of assets in the plans and changes in the demographic composition of the participants in the plans.

OPERATING STATISTICS AND OTHER INFORMATION

The following tables present certain operating statistics for our natural gas distribution, regulated transmission and storage and nonregulated segments for the three-month periods ended December 31, 2012 and 2011.

Natural Gas Distribution Sales and Statistical Data — Continuing Operations

	Three Months Ended December 31	
	2012	2011
METERS IN SERVICE, end of period		
Residential	2,805,013	2,788,455
Commercial	256,030	253,846
Industrial	2,127	2,236
Public authority and other	10,169	10,215
Total meters	<u>3,073,339</u>	<u>3,054,752</u>
INVENTORY STORAGE BALANCE — Bcf⁽¹⁾	54.8	58.1
SALES VOLUMES — MMcf⁽²⁾		
Gas sales volumes		
Residential	46,323	49,469
Commercial	25,256	26,223
Industrial	4,555	5,057
Public authority and other	2,619	2,618
Total gas sales volumes	78,753	83,367
Transportation volumes	34,022	33,412
Total throughput	<u>112,775</u>	<u>116,779</u>
OPERATING REVENUES (000's)⁽²⁾		
Gas sales revenues		
Residential	\$ 422,721	\$ 427,310
Commercial	184,931	186,079
Industrial	21,456	24,229
Public authority and other	15,680	17,373
Total gas sales revenues	644,788	654,991
Transportation revenues	15,441	14,292
Other gas revenues	6,558	6,830
Total operating revenues	<u>\$ 666,787</u>	<u>\$ 676,113</u>
Average transportation revenue per Mcf ⁽¹⁾	\$ 0.46	\$ 0.44
Average cost of gas per Mcf sold ⁽¹⁾	\$ 4.93	\$ 4.78

See footnote following these tables.

Natural Gas Distribution Sales and Statistical Data — Discontinued Operations

	Three Months Ended December 31	
	2012	2011
Meters in service, end of period	63,959	148,256
Sales volumes — MMcf		
Total gas sales volumes	1,542	3,952
Transportation volumes	515	2,152
Total throughput	<u>2,057</u>	<u>6,104</u>
Operating revenues (000's)	\$16,284	\$ 40,630

Regulated Transmission and Storage and Nonregulated Operations Sales and Statistical Data

	Three Months Ended December 31	
	2012	2011
CUSTOMERS, end of period		
Industrial	732	771
Municipal	128	69
Other	423	516
Total	<u>1,283</u>	<u>1,356</u>
NONREGULATED INVENTORY STORAGE		
BALANCE — Bcf	26.9	27.9
REGULATED TRANSMISSION AND STORAGE		
VOLUMES — MMcf ⁽²⁾	161,484	160,829
NONREGULATED DELIVERED GAS SALES		
VOLUMES — MMcf ⁽²⁾	99,009	106,462
OPERATING REVENUES (000's) ⁽²⁾		
Regulated transmission and storage	\$ 60,681	\$ 56,759
Nonregulated	399,894	444,176
Total operating revenues	<u>\$460,575</u>	<u>\$500,935</u>

Note to preceding tables:

(1) Statistics are shown on a consolidated basis.

(2) Sales volumes and revenues reflect segment operations, including intercompany sales and transportation amounts.

RECENT ACCOUNTING DEVELOPMENTS

Recent accounting developments and their impact on our financial position, results of operations and cash flows are described in Note 2 to the unaudited condensed consolidated financial statements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information regarding our quantitative and qualitative disclosures about market risk are disclosed in Item 7A in our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. During the three months ended December 31, 2012, there were no material changes in our quantitative and qualitative disclosures about market risk.

Item 4. Controls and Procedures

Management's Evaluation of Disclosure Controls and Procedures

We carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of the Company's disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act). Based on this evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures were effective as of December 31, 2012 to provide reasonable assurance that information required to be disclosed by us, including our consolidated entities, in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms, including a reasonable level of assurance that such information is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

We did not make any changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the first quarter of the fiscal year ended September 30, 2013 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

During the three months ended December 31, 2012, except as noted in Note 9 to the unaudited condensed consolidated financial statements, there were no material changes in the status of the litigation and other matters that were disclosed in Note 13 to our Annual Report on Form 10-K for the fiscal year ended September 30, 2012. We continue to believe that the final outcome of such litigation and other matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

Item 6. Exhibits

A list of exhibits required by Item 601 of Regulation S-K and filed as part of this report is set forth in the Exhibits Index, which immediately precedes such exhibits.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ATMOS ENERGY CORPORATION
(Registrant)

By: _____ /s/ BRET J. ECKERT

Bret J. Eckert
*Senior Vice President and Chief
Financial Officer*
(Duly authorized signatory)

Date: February 7, 2013

EXHIBITS INDEX
Item 6

<u>Exhibit Number</u>	<u>Description</u>	<u>Page Number or Incorporation by Reference to</u>
12	Computation of ratio of earnings to fixed charges	
15	Letter regarding unaudited interim financial information	
31	Rule 13a-14(a)/15d-14(a) Certifications	
32	Section 1350 Certifications*	
101.INS	XBRL Instance Document	
101.SCH	XBRL Taxonomy Extension Schema	
101.CAL	XBRL Taxonomy Extension Calculation Linkbase	
101.DEF	XBRL Taxonomy Extension Definition Linkbase	
101.LAB	XBRL Taxonomy Extension Labels Linkbase	
101.PRE	XBRL Taxonomy Extension Presentation Linkbase	

* These certifications, which were made pursuant to 18 U.S.C. Section 1350 by the Company's Chief Executive Officer and Chief Financial Officer, furnished as Exhibit 32 to this Quarterly Report on Form 10-Q, will not be deemed to be filed with the Commission or incorporated by reference into any filing by the Company under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that the Company specifically incorporates such certifications by reference.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2012

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number 1-10042

Atmos Energy Corporation

(Exact name of registrant as specified in its charter)

Texas and Virginia
*(State or other jurisdiction of
incorporation or organization)*

75-1743247
*(IRS employer
identification no.)*

**Three Lincoln Centre, Suite 1800
5430 LBJ Freeway, Dallas, Texas**
(Address of principal executive offices)

75240
(Zip code)

(972) 934-9227

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer Smaller Reporting Company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes No

Number of shares outstanding of each of the issuer's classes of common stock, as of August 3, 2012.

<u>Class</u>	<u>Shares Outstanding</u>
No Par Value	90,173,217

GLOSSARY OF KEY TERMS

AEC	Atmos Energy Corporation
AEH	Atmos Energy Holdings, Inc.
AEM	Atmos Energy Marketing, LLC
AOCI	Accumulated other comprehensive income
APS	Atmos Pipeline and Storage, LLC
Bcf	Billion cubic feet
CFTC	Commodity Futures Trading Commission
FASB	Financial Accounting Standards Board
Fitch	Fitch Ratings, Ltd.
GRIP	Gas Reliability Infrastructure Program
GSRS	Gas System Reliability Surcharge
ISRS	Infrastructure System Replacement Surcharge
Mcf	Thousand cubic feet
MMcf	Million cubic feet
Moody's	Moody's Investors Services, Inc.
NYMEX	New York Mercantile Exchange, Inc.
PPA	Pension Protection Act of 2006
PRP	Pipeline Replacement Program
RRC	Railroad Commission of Texas
RRM	Rate Review Mechanism
S&P	Standard & Poor's Corporation
SEC	United States Securities and Exchange Commission
WNA	Weather Normalization Adjustment

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

**ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS**

	<u>June 30, 2012</u>	<u>September 30, 2011</u>
	(Unaudited)	
	(In thousands, except share data)	
ASSETS		
Property, plant and equipment	\$7,128,484	\$6,816,794
Less accumulated depreciation and amortization	<u>1,686,598</u>	<u>1,668,876</u>
Net property, plant and equipment	5,441,886	5,147,918
Current assets		
Cash and cash equivalents	27,706	131,419
Accounts receivable, net	216,753	273,303
Gas stored underground	239,329	289,760
Other current assets	<u>291,870</u>	<u>316,471</u>
Total current assets	775,658	1,010,953
Goodwill and intangible assets	740,174	740,207
Deferred charges and other assets	<u>392,117</u>	<u>383,793</u>
	<u>\$7,349,835</u>	<u>\$7,282,871</u>
CAPITALIZATION AND LIABILITIES		
Shareholders' equity		
Common stock, no par value (stated at \$.005 per share); 200,000,000 shares authorized; issued and outstanding: June 30, 2012 — 90,172,665 shares; September 30, 2011 — 90,296,482 shares	\$ 451	\$ 451
Additional paid-in capital	1,737,047	1,732,935
Retained earnings	684,907	570,495
Accumulated other comprehensive loss	<u>(67,480)</u>	<u>(48,460)</u>
Shareholders' equity	2,354,925	2,255,421
Long-term debt	<u>1,956,289</u>	<u>2,206,117</u>
Total capitalization	4,311,214	4,461,538
Current liabilities		
Accounts payable and accrued liabilities	178,198	291,205
Other current liabilities	468,409	367,563
Short-term debt	213,491	206,396
Current maturities of long-term debt	<u>250,131</u>	<u>2,434</u>
Total current liabilities	1,110,229	867,598
Deferred income taxes	1,085,654	960,093
Regulatory cost of removal obligation	381,797	428,947
Deferred credits and other liabilities	<u>460,941</u>	<u>564,695</u>
	<u>\$7,349,835</u>	<u>\$7,282,871</u>

See accompanying notes to condensed consolidated financial statements.

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended June 30	
	2012	2011
	(Unaudited)	
	(In thousands, except per share data)	
Operating revenues		
Natural gas distribution segment	\$325,051	\$ 407,031
Regulated transmission and storage segment	67,073	53,570
Nonregulated segment	256,250	491,285
Intersegment eliminations	(62,543)	(108,271)
	585,831	843,615
Purchased gas cost		
Natural gas distribution segment	124,373	206,839
Regulated transmission and storage segment	—	—
Nonregulated segment	224,829	477,880
Intersegment eliminations	(62,161)	(107,909)
	287,041	576,810
Gross profit	298,790	266,805
Operating expenses		
Operation and maintenance	107,295	112,665
Depreciation and amortization	59,819	56,932
Taxes, other than income	46,887	52,142
Asset impairments	—	10,988
Total operating expenses	214,001	232,727
Operating income	84,789	34,078
Miscellaneous expense	(1,948)	(1,430)
Interest charges	34,923	35,845
Income (loss) from continuing operations before income taxes	47,918	(3,197)
Income tax expense (benefit)	17,774	(1,723)
Income (loss) from continuing operations	30,144	(1,474)
Income from discontinued operations, net of tax (\$566 and \$590)	988	908
Net income (loss)	\$ 31,132	\$ (566)
Basic earnings per share		
Income (loss) per share from continuing operations	\$ 0.33	\$ (0.02)
Income per share from discontinued operations	0.01	0.01
Net income (loss) per share — basic	\$ 0.34	\$ (0.01)
Diluted earnings per share		
Income (loss) per share from continuing operations	\$ 0.33	\$ (0.02)
Income per share from discontinued operations	0.01	0.01
Net income (loss) per share — diluted	\$ 0.34	\$ (0.01)
Cash dividends per share	\$ 0.345	\$ 0.340
Weighted average shares outstanding:		
Basic	90,118	90,127
Diluted	90,993	90,127

See accompanying notes to condensed consolidated financial statements.

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Nine Months Ended June 30	
	2012	2011
	(Unaudited) (In thousands, except per share data)	
Operating revenues		
Natural gas distribution segment	\$1,907,351	\$2,187,907
Regulated transmission and storage segment	181,869	157,553
Nonregulated segment	1,071,189	1,550,456
Intersegment eliminations	(229,955)	(337,542)
	<u>2,930,454</u>	<u>3,558,374</u>
Purchased gas cost		
Natural gas distribution segment	1,034,786	1,317,775
Regulated transmission and storage segment	—	—
Nonregulated segment	1,028,592	1,491,815
Intersegment eliminations	(228,857)	(336,413)
	<u>1,834,521</u>	<u>2,473,177</u>
Gross profit	1,095,933	1,085,197
Operating expenses		
Operation and maintenance	334,065	341,317
Depreciation and amortization	179,306	167,176
Taxes, other than income	145,004	145,868
Asset impairments	—	30,270
Total operating expenses	<u>658,375</u>	<u>684,631</u>
Operating income	437,558	400,566
Miscellaneous income (expense)	(3,207)	24,046
Interest charges	107,025	112,615
Income from continuing operations before income taxes	327,326	311,997
Income tax expense	125,484	114,211
Income from continuing operations	201,842	197,786
Income from discontinued operations, net of tax (\$3,959 and \$5,122)	6,908	7,854
Net income	<u>\$ 208,750</u>	<u>\$ 205,640</u>
Basic earnings per share		
Income per share from continuing operations	\$ 2.23	\$ 2.17
Income per share from discontinued operations	0.08	0.09
Net income per share — basic	<u>\$ 2.31</u>	<u>\$ 2.26</u>
Diluted earnings per share		
Income per share from continuing operations	\$ 2.21	\$ 2.16
Income per share from discontinued operations	0.07	0.09
Net income per share — diluted	<u>\$ 2.28</u>	<u>\$ 2.25</u>
Cash dividends per share	<u>\$ 1.035</u>	<u>\$ 1.020</u>
Weighted average shares outstanding:		
Basic	<u>90,131</u>	<u>90,233</u>
Diluted	<u>91,006</u>	<u>90,530</u>

See accompanying notes to condensed consolidated financial statements.

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Months Ended June 30	
	2012	2011
	(Unaudited) (In thousands)	
Cash Flows From Operating Activities		
Net income	\$ 208,750	\$ 205,640
Adjustments to reconcile net income to net cash provided by operating activities:		
Asset impairments	—	30,270
Depreciation and amortization:		
Charged to depreciation and amortization	183,884	171,726
Charged to other accounts	310	149
Deferred income taxes	120,713	115,488
Other	22,386	15,927
Net assets / liabilities from risk management activities	12,759	(15,869)
Net change in operating assets and liabilities	<u>(29,996)</u>	<u>(3,769)</u>
Net cash provided by operating activities	518,806	519,562
Cash Flows From Investing Activities		
Capital expenditures	(497,374)	(390,283)
Other, net	<u>(4,247)</u>	<u>(3,373)</u>
Net cash used in investing activities	(501,621)	(393,656)
Cash Flows From Financing Activities		
Net decrease in short-term debt	(6,688)	(132,072)
Net proceeds from issuance of long-term debt	—	394,618
Settlement of Treasury lock agreements	—	20,079
Unwinding of Treasury lock agreements	—	27,803
Repayment of long-term debt	(2,369)	(360,066)
Cash dividends paid	(94,338)	(93,039)
Repurchase of common stock	(12,535)	—
Repurchase of equity awards	(5,219)	(5,300)
Issuance of common stock	<u>251</u>	<u>7,548</u>
Net cash used in financing activities	<u>(120,898)</u>	<u>(140,429)</u>
Net decrease in cash and cash equivalents	(103,713)	(14,523)
Cash and cash equivalents at beginning of period	<u>131,419</u>	<u>131,952</u>
Cash and cash equivalents at end of period	<u>\$ 27,706</u>	<u>\$ 117,429</u>

See accompanying notes to condensed consolidated financial statements.

ATMOS ENERGY CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)
June 30, 2012

1. Nature of Business

Atmos Energy Corporation (“Atmos Energy” or the “Company”) and our subsidiaries are engaged primarily in the regulated natural gas distribution and transmission and storage businesses as well as certain other non-regulated businesses. Our corporate headquarters and shared-services function are located in Dallas, Texas and our customer support centers are located in Amarillo and Waco, Texas.

Through our natural gas distribution business, we deliver natural gas through sales and transportation arrangements to over three million residential, commercial, public authority and industrial customers through our six regulated natural gas distribution divisions, which at June 30, 2012 covered service areas located in 12 states. In addition, we transport natural gas for others through our distribution system. On August 1, 2012, we completed the divestiture of our natural gas distribution operations in Missouri, Illinois and Iowa, representing approximately 84,000 customers. On August 8, 2012, we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Georgia, representing approximately 64,000 customers. Our regulated activities also include our regulated pipeline and storage operations, which include the transportation of natural gas to our distribution system and the management of our underground storage facilities. Our regulated businesses are subject to federal and state regulation and/or regulation by local authorities in each of the states in which our natural gas distribution divisions operate.

Our nonregulated businesses operate primarily in the Midwest and Southeast through various wholly-owned subsidiaries of Atmos Energy Holdings, Inc., (AEH). AEH is wholly owned by the Company and headquartered in Houston, Texas. Through AEH, we provide natural gas management and transportation services to municipalities, natural gas distribution companies, including certain divisions of Atmos Energy and third parties. AEH also seeks to maximize, through asset optimization activities, the economic value associated with storage and transportation capacity it owns or controls. Certain of these arrangements are with regulated affiliates of the Company, which have been approved by applicable state regulatory commissions.

We operate the Company through the following three segments:

- the *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- the *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- the *nonregulated segment*, which includes our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services.

2. Unaudited Financial Information

These consolidated interim-period financial statements have been prepared in accordance with accounting principles generally accepted in the United States on the same basis as those used for the Company’s audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. In the opinion of management, all material adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been made to the unaudited consolidated interim-period financial statements. These consolidated interim-period financial statements are condensed as permitted by the instructions to Form 10-Q and should be read in conjunction with the audited consolidated financial statements of Atmos Energy Corporation included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. Because of seasonal and other factors, the results of operations for the nine-month period ended June 30, 2012 are not indicative of our results of operations for the full 2012 fiscal year, which ends September 30, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We have evaluated subsequent events from the June 30, 2012 balance sheet date through the date these financial statements were filed with the Securities and Exchange Commission (SEC). On July 27, 2012, we issued a notice of redemption of our Unsecured 5.125% Senior Notes on August 28, 2012. The redemption is discussed further in Note 6. On August 1, 2012, we completed the sale of our Missouri, Illinois and Iowa natural gas distribution assets. The sale is discussed in Note 5. On August 8, 2012 we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Georgia, which is discussed in Note 5.

Significant accounting policies

Our accounting policies are described in Note 2 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011.

During the second quarter of fiscal 2012, we completed our annual goodwill impairment assessment. Based on the assessment performed, we determined that our goodwill was not impaired.

During the nine months ended June 30, 2012, two new accounting standards were announced that will become applicable to the Company in future periods. The first standard requires enhanced disclosure of offsetting arrangements for financial instruments and will become effective for annual periods beginning after January 1, 2013 and for interim periods within those annual periods. The second standard indefinitely defers the effective date for new presentation requirements related to reclassifications of items from accumulated other comprehensive income, which were scheduled to be effective for interim and annual periods beginning after December 15, 2011. The adoption of these standards should not have an impact on our financial position, results of operations or cash flows. There were no other significant changes to our accounting policies during the nine months ended June 30, 2012.

Regulatory assets and liabilities

Accounting principles generally accepted in the United States require cost-based, rate-regulated entities that meet certain criteria to reflect the authorized recovery of costs due to regulatory decisions in their financial statements. As a result, certain costs are permitted to be capitalized rather than expensed because they can be recovered through rates. We record certain costs as regulatory assets when future recovery through customer rates is considered probable. Regulatory liabilities are recorded when it is probable that revenues will be reduced for amounts that will be credited to customers through the ratemaking process. Substantially all of our regulatory assets are recorded as a component of deferred charges and other assets and substantially all of our regulatory liabilities are recorded as a component of deferred credits and other liabilities. Deferred gas costs are recorded either in other current assets or liabilities and the regulatory cost of removal obligation is reported separately.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Significant regulatory assets and liabilities as of June 30, 2012 and September 30, 2011 included the following:

	June 30, 2012	September 30, 2011
	(In thousands)	
Regulatory assets:		
Pension and postretirement benefit costs	\$240,312	\$254,666
Merger and integration costs, net	5,876	6,242
Deferred gas costs	14,495	33,976
Regulatory cost of removal asset	10,430	8,852
Environmental costs	52	385
Rate case costs	4,454	4,862
Deferred franchise fees	2,129	379
Other	13,236	3,534
	\$290,984	\$312,896
Regulatory liabilities:		
Deferred gas costs	\$ 34,044	\$ 8,130
Regulatory cost of removal obligation	449,778	464,025
Other	6,465	14,025
	\$490,287	\$486,180

The amounts above do not include regulatory assets and liabilities related to our divested Missouri, Illinois and Iowa service areas, which are classified as assets held for sale as of June 30, 2012 as discussed in Note 5.

During the prior fiscal year, the Railroad Commission of Texas' Division of Public Safety issued a new rule requiring natural gas distribution companies to develop and implement a risk-based program for the renewal or replacement of distribution facilities, including steel service lines. The rule allows for the deferral of all expenses associated with capital expenditures incurred pursuant to this rule, including the recording of interest on the deferred expenses until the next rate proceeding (rate case or annual rate filing) at which time investment and costs would be recovered through base rates. As of June 30, 2012, we had deferred \$2.1 million associated with the requirements of this rule which are recorded in "Other" in the regulatory assets table above.

Effective January 1, 2012, the Texas Legislature amended its Gas Utility Regulatory Act (GURA) to permit natural gas utilities to defer into a regulatory asset or liability the difference between a gas utility's actual pension and postretirement expense and the level of such expense recoverable in its existing rates. The deferred amount will become eligible for inclusion in the utility's rates in its next rate proceeding. We elected to utilize this provision of GURA, effective January 1, 2012, and established a regulatory asset totaling \$5.1 million, which is recorded in "Other" in the regulatory assets table above. Of this amount, \$2.9 million represented a reduction to operation and maintenance expense during the second and third quarters of fiscal 2012.

Currently, our authorized rates do not include a return on certain of our merger and integration costs; however, we recover the amortization of these costs. Merger and integration costs, net, are generally amortized on a straight-line basis over estimated useful lives ranging up to 20 years. Environmental costs have been deferred to be included in future rate filings in accordance with rulings received from various state regulatory commissions.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Comprehensive income

The following table presents the components of comprehensive income (loss), net of related tax, for the three-month and nine-month periods ended June 30, 2012 and 2011:

	<u>Three Months Ended June 30</u>		<u>Nine Months Ended June 30</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
	(In thousands)			
Net income (loss)	\$ 31,132	\$ (566)	\$208,750	\$205,640
Unrealized holding gains (losses) on investments, net of tax expense (benefit) of \$(523) and \$(56) for the three months ended June 30, 2012 and 2011 and of \$1,194 and \$876 for the nine months ended June 30, 2012 and 2011	(888)	(94)	2,059	1,492
Amortization, unrealized gain (loss) and unwinding of treasury lock agreements, net of tax expense (benefit) of \$(18,399) and \$(4,629) for the three months ended June 30, 2012 and 2011 and \$(9,995) and \$7,950 for the nine months ended June 30, 2012 and 2011	(31,328)	(7,884)	(17,019)	13,536
Net unrealized gains (losses) on cash flow hedging transactions, net of tax expense (benefit) of \$11,401 and \$(182) for the three months ended June 30, 2012 and 2011 and \$(2,595) and \$9,008 for the nine months ended June 30, 2012 and 2011	<u>17,830</u>	<u>(285)</u>	<u>(4,060)</u>	<u>14,090</u>
Comprehensive income (loss)	<u>\$ 16,746</u>	<u>\$(8,829)</u>	<u>\$189,730</u>	<u>\$234,758</u>

Accumulated other comprehensive income (loss), net of tax, as of June 30, 2012 and September 30, 2011 consisted of the following unrealized gains (losses):

	<u>June 30, 2012</u>	<u>September 30, 2011</u>
	(In thousands)	
Accumulated other comprehensive income (loss):		
Unrealized holding gains on investments	\$ 4,617	\$ 2,558
Treasury lock agreements	(51,176)	(34,157)
Cash flow hedges	<u>(20,921)</u>	<u>(16,861)</u>
	<u>\$(67,480)</u>	<u>\$(48,460)</u>

3. Financial Instruments

We currently use financial instruments to mitigate commodity price risk. Additionally, we periodically utilize financial instruments to manage interest rate risk. The objectives and strategies for using financial instruments have been tailored to our regulated and nonregulated businesses. The accounting for these financial instruments is fully described in Note 2 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the nine months ended June 30, 2012 there were no

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

changes in our objectives, strategies and accounting for these financial instruments. Currently, we utilize financial instruments in our natural gas distribution and nonregulated segments. We currently do not manage commodity price risk with financial instruments in our regulated transmission and storage segment.

Our financial instruments do not contain any credit-risk-related or other contingent features that could cause payments to be accelerated when our financial instruments are in net liability positions.

Regulated Commodity Risk Management Activities

Although our purchased gas cost adjustment mechanisms essentially insulate our natural gas distribution segment from commodity price risk, our customers are exposed to the effects of volatile natural gas prices. We manage this exposure through a combination of physical storage, fixed-price forward contracts and financial instruments, primarily over-the-counter swap and option contracts, in an effort to minimize the impact of natural gas price volatility on our customers during the winter heating season.

Our natural gas distribution gas supply department is responsible for executing this segment's commodity risk management activities in conformity with regulatory requirements. In jurisdictions where we are permitted to mitigate commodity price risk through financial instruments, the relevant regulatory authorities may establish the level of heating season gas purchases that can be hedged. Historically, if the regulatory authority does not establish this level, we seek to hedge between 25 and 50 percent of anticipated heating season gas purchases using financial instruments. For the 2011-2012 heating season (generally October through March), in the jurisdictions where we are permitted to utilize financial instruments, we hedged approximately 25 percent, or 25.7 Bcf of the winter flowing gas requirements. We have not designated these financial instruments as hedges.

The costs associated with and the gains and losses arising from the use of financial instruments to mitigate commodity price risk are included in our purchased gas cost adjustment mechanisms in accordance with regulatory requirements. Therefore, changes in the fair value of these financial instruments are initially recorded as a component of deferred gas costs and recognized in the consolidated statement of income as a component of purchased gas cost when the related costs are recovered through our rates and recognized in revenue in accordance with applicable authoritative accounting guidance. Accordingly, there is no earnings impact on our natural gas distribution segment as a result of the use of financial instruments.

Nonregulated Commodity Risk Management Activities

The primary business in our nonregulated operations is to aggregate and purchase gas supply, arrange transportation and/or storage logistics and ultimately deliver gas to our customers at competitive prices. We utilize proprietary and customer-owned transportation and storage assets to serve these customers, and will seek to maximize the value of this storage capacity through the arbitrage of pricing differences that occur over time by selling financial instruments at advantageous prices to lock in a gross profit margin to enhance our gross profit by maximizing the economic value associated with the storage and transportation capacity we own or control.

As a result of these activities, our nonregulated segment is exposed to risks associated with changes in the market price of natural gas. We manage our exposure to such risks through a combination of physical storage and financial instruments, including futures, over-the-counter and exchange traded options and swap contracts with counterparties. Future contracts provide the right, but not the requirement, to buy or sell the commodity at a fixed price. Swap contracts require receipt of payment for the commodity based on the difference between a fixed price and the market price on the settlement date.

We use financial instruments, designated as cash flow hedges of anticipated purchases and sales at index prices, to mitigate the commodity price risk in our nonregulated operations associated with deliveries under fixed-priced forward contracts to deliver gas to customers. These financial instruments have maturity dates ranging from one to 53 months. We use financial instruments, designated as fair value hedges, to hedge our natural gas inventory used in our asset optimization activities in our nonregulated segment.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Also, in our nonregulated operations, we use storage swaps and futures to capture additional storage arbitrage opportunities that arise subsequent to the execution of the original fair value hedge associated with our physical natural gas inventory, basis swaps to insulate and protect the economic value of our fixed price and storage books and various over-the-counter and exchange-traded options. These financial instruments have not been designated as hedges.

Interest Rate Risk Management Activities

We periodically manage interest rate risk by entering into Treasury lock agreements to fix the Treasury yield component of the interest cost associated with anticipated financings.

As of June 30, 2012, we had three Treasury lock agreements outstanding to fix the Treasury yield component of 30-year unsecured notes, which we plan to issue in January 2013.

In prior years, we entered into Treasury lock agreements to fix the Treasury yield component of the interest cost of financing various issuances of long-term debt and senior notes. The gains and losses realized upon settlement of these Treasury locks were recorded as a component of accumulated other comprehensive income (loss) when they were settled and are being recognized as a component of interest expense over the life of the associated notes from the date of settlement. The remaining amortization periods for the settled Treasury locks extend through fiscal 2041.

Quantitative Disclosures Related to Financial Instruments

The following tables present detailed information concerning the impact of financial instruments on our condensed consolidated balance sheet and income statements.

As of June 30, 2012, our financial instruments were comprised of both long and short commodity positions. A long position is a contract to purchase the commodity, while a short position is a contract to sell the commodity. As of June 30, 2012, we had net long/(short) commodity contracts outstanding in the following quantities:

Contract Type	Hedge Designation	Natural Gas	
		Distribution	Nonregulated
		Quantity (MMcf)	
Commodity contracts	Fair Value	—	(33,110)
	Cash Flow	—	42,625
	Not designated	15,940	38,773
		<u>15,940</u>	<u>48,288</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Financial Instruments on the Balance Sheet

The following tables present the fair value and balance sheet classification of our financial instruments by operating segment as of June 30, 2012 and September 30, 2011. As required by authoritative accounting literature, the fair value amounts below are presented on a gross basis and do not reflect the netting of asset and liability positions permitted under the terms of our master netting arrangements. Further, the amounts below do not include \$5.7 million and \$28.8 million of cash held on deposit in margin accounts as of June 30, 2012 and September 30, 2011 to collateralize certain financial instruments. Therefore, these gross balances are not indicative of either our actual credit exposure or net economic exposure. Additionally, the amounts below will not be equal to the amounts presented on our condensed consolidated balance sheet, nor will they be equal to the fair value information presented for our financial instruments in Note 4.

	<u>Balance Sheet Location</u>	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Total</u>
			(In thousands)	
June 30, 2012				
Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	\$ —	\$ 41,920	\$ 41,920
Noncurrent commodity contracts	Deferred charges and other assets	—	—	—
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities	(96,047)	(33,707)	(129,754)
Noncurrent commodity contracts	Deferred credits and other liabilities	—	(7,638)	(7,638)
Total		<u>(96,047)</u>	<u>575</u>	<u>(95,472)</u>
Not Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	3,486	87,961	91,447
Noncurrent commodity contracts	Deferred charges and other assets	1,207	73,841	75,048
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities ⁽¹⁾	(1,505)	(102,577)	(104,082)
Noncurrent commodity contracts	Deferred credits and other liabilities	—	(64,360)	(64,360)
Total		<u>3,188</u>	<u>(5,135)</u>	<u>(1,947)</u>
Total Financial Instruments		<u><u>\$(92,859)</u></u>	<u><u>\$ (4,560)</u></u>	<u><u>\$ (97,419)</u></u>

⁽¹⁾ Other current liabilities not designated as hedges in our natural gas distribution segment include \$0.7 million related to risk management liabilities that were classified as assets held for sale at June 30, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Balance Sheet Location	Natural Gas Distribution	Nonregulated	Total
			(In thousands)	
September 30, 2011				
Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	\$ —	\$ 22,396	\$ 22,396
Noncurrent commodity contracts	Deferred charges and other assets	—	174	174
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities	—	(31,064)	(31,064)
Noncurrent commodity contracts	Deferred credits and other liabilities	<u>(67,527)</u>	<u>(7,709)</u>	<u>(75,236)</u>
Total		<u>(67,527)</u>	<u>(16,203)</u>	<u>(83,730)</u>
Not Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	843	67,710	68,553
Noncurrent commodity contracts	Deferred charges and other assets	998	22,379	23,377
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities ⁽¹⁾	(13,256)	(73,865)	(87,121)
Noncurrent commodity contracts	Deferred credits and other liabilities	<u>(335)</u>	<u>(25,071)</u>	<u>(25,406)</u>
Total		<u>(11,750)</u>	<u>(8,847)</u>	<u>(20,597)</u>
Total Financial Instruments		<u><u>\$(79,277)</u></u>	<u><u>\$(25,050)</u></u>	<u><u>\$(104,327)</u></u>

⁽¹⁾ Other current liabilities not designated as hedges in our natural gas distribution segment include \$1.3 million related to risk management liabilities that were classified as assets held for sale at September 30, 2011.

Impact of Financial Instruments on the Income Statement

Hedge ineffectiveness for our nonregulated segment is recorded as a component of unrealized gross profit and primarily results from differences in the location and timing of the derivative instrument and the hedged item. Hedge ineffectiveness could materially affect our results of operations for the reported period. For the three months ended June 30, 2012 and 2011 we recognized gains arising from fair value and cash flow hedge ineffectiveness of \$19.0 million and \$5.8 million. For the nine months ended June 30, 2012 and 2011 we recognized gains arising from fair value and cash flow hedge ineffectiveness of \$21.2 million and \$23.3 million. Additional information regarding ineffectiveness recognized in the income statement is included in the tables below.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Fair Value Hedges

The impact of our nonregulated commodity contracts designated as fair value hedges and the related hedged item on our condensed consolidated income statement for the three and nine months ended June 30, 2012 and 2011 is presented below.

	Three Months Ended	
	June 30	
	2012	2011
	(In thousands)	
Commodity contracts	\$(14,942)	\$ 7,837
Fair value adjustment for natural gas inventory designated as the hedged item	34,296	(1,781)
Total impact on revenue	<u>\$ 19,354</u>	<u>\$ 6,056</u>
The impact on revenue is comprised of the following:		
Basis ineffectiveness	\$ 2,077	\$ 853
Timing ineffectiveness	17,277	5,203
	<u>\$ 19,354</u>	<u>\$ 6,056</u>
	Nine Months Ended	
	June 30	
	2012	2011
	(In thousands)	
Commodity contracts	\$ 38,211	\$ 4,834
Fair value adjustment for natural gas inventory designated as the hedged item	(16,039)	19,430
Total impact on revenue	<u>\$ 22,172</u>	<u>\$24,264</u>
The impact on revenue is comprised of the following:		
Basis ineffectiveness	\$ 2,179	\$ 1,265
Timing ineffectiveness	19,993	22,999
	<u>\$ 22,172</u>	<u>\$24,264</u>

Basis ineffectiveness arises from natural gas market price differences between the locations of the hedged inventory and the delivery location specified in the hedge instruments. Timing ineffectiveness arises due to changes in the difference between the spot price and the futures price, as well as the difference between the timing of the settlement of the futures and the valuation of the underlying physical commodity. As the commodity contract nears the settlement date, spot-to-forward price differences should converge, which should reduce or eliminate the impact of this ineffectiveness on revenue.

To the extent that the Company's natural gas inventory does not qualify as a hedged item in a fair-value hedge, or has not been designated as such, the natural gas inventory is valued at the lower of cost or market. During the nine months ended June 30, 2012, we recorded a \$1.7 million charge to write down nonqualifying natural gas inventory to market. We did not record a writedown for nonqualifying natural gas inventory for the nine months ended June 30, 2011.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Cash Flow Hedges

The impact of cash flow hedges on our condensed consolidated income statements for the three and nine months ended June 30, 2012 and 2011 is presented below. Note that this presentation does not reflect the financial impact arising from the hedged physical transaction. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

	Three Months Ended June 30, 2012			
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Consolidated
	(In thousands)			
Loss reclassified from AOCI for effective portion of commodity contracts	\$ —	\$ —	\$(19,534)	\$(19,534)
Loss arising from ineffective portion of commodity contracts	—	—	(328)	(328)
Total impact on gross profit	—	—	(19,862)	(19,862)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(502)	—	—	(502)
Total Impact from Cash Flow Hedges	<u>\$(502)</u>	<u>\$ —</u>	<u>\$(19,862)</u>	<u>\$(20,364)</u>
	Three Months Ended June 30, 2011			
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Consolidated
	(In thousands)			
Loss reclassified from AOCI for effective portion of commodity contracts	\$ —	\$ —	\$(3,907)	\$(3,907)
Loss arising from ineffective portion of commodity contracts	—	—	(281)	(281)
Total impact on gross profit	—	—	(4,188)	(4,188)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(614)	—	—	(614)
Total Impact from Cash Flow Hedges	<u>\$(614)</u>	<u>\$ —</u>	<u>\$(4,188)</u>	<u>\$(4,802)</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Nine Months Ended June 30, 2012			
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Consolidated
	(In thousands)			
Loss reclassified from AOCI for effective portion of commodity contracts	\$ —	\$ —	\$(52,358)	\$(52,358)
Loss arising from ineffective portion of commodity contracts	—	—	(996)	(996)
Total impact on gross profit	—	—	(53,354)	(53,354)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(1,506)	—	—	(1,506)
Total Impact from Cash Flow Hedges	<u>\$(1,506)</u>	<u>\$ —</u>	<u>\$(53,354)</u>	<u>\$(54,860)</u>
	Nine Months Ended June 30, 2011			
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Consolidated
	(In thousands)			
Loss reclassified from AOCI for effective portion of commodity contracts	\$ —	\$ —	\$(25,488)	\$(25,488)
Loss arising from ineffective portion of commodity contracts	—	—	(958)	(958)
Total impact on gross profit	—	—	(26,446)	(26,446)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(1,953)	—	—	(1,953)
Gain on unwinding of Treasury lock reclassified from AOCI into miscellaneous income	21,803	6,000	—	27,803
Total Impact from Cash Flow Hedges	<u>\$19,850</u>	<u>\$6,000</u>	<u>\$(26,446)</u>	<u>\$ (596)</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table summarizes the gains and losses arising from hedging transactions that were recognized as a component of other comprehensive income (loss), net of taxes, for the three and nine months ended June 30, 2012 and 2011. The amounts included in the table below exclude gains and losses arising from ineffectiveness because those amounts are immediately recognized in the income statement as incurred.

	Three Months Ended June 30		Nine Months Ended June 30	
	2012	2011	2012	2011
	(In thousands)			
<i>Increase (decrease) in fair value:</i>				
Treasury lock agreements	\$(31,644)	\$(8,270)	\$(17,968)	\$ 29,822
Forward commodity contracts	5,914	(2,668)	(35,998)	(1,457)
<i>Recognition of (gains) losses in earnings due to settlements:</i>				
Treasury lock agreements	316	386	949	(16,286)
Forward commodity contracts	11,916	2,383	31,938	15,547
Total other comprehensive income (loss) from hedging, net of tax ⁽¹⁾	\$(13,498)	\$(8,169)	\$(21,079)	\$ 27,626

⁽¹⁾ Utilizing an income tax rate ranging from 37 percent to 39 percent based on the effective rates in each taxing jurisdiction.

Deferred gains (losses) recorded in accumulated other comprehensive income (AOCI) associated with our treasury lock agreements are recognized in earnings as they are amortized over the terms of the underlying debt instruments, while deferred losses associated with commodity contracts are recognized in earnings upon settlement. The following amounts, net of deferred taxes, represent the expected recognition in earnings of the deferred gains (losses) recorded in AOCI associated with our financial instruments, based upon the fair values of these financial instruments as of June 30, 2012. However, the table below does not include the expected recognition in earnings of our outstanding Treasury lock agreements as these instruments have not yet settled.

	Treasury Lock Agreements	Commodity Contracts	Total
	(In thousands)		
Next twelve months	\$ (1,266)	\$(16,543)	\$(17,809)
Thereafter	10,600	(4,378)	6,222
Total ⁽¹⁾	\$ 9,334	\$(20,921)	\$(11,587)

⁽¹⁾ Utilizing an income tax rate ranging from 37 percent to 39 percent based on the effective rates in each taxing jurisdiction.

Financial Instruments Not Designated as Hedges

The impact of financial instruments that have not been designated as hedges on our condensed consolidated income statements for the three months ended June 30, 2012 and 2011 was an increase (decrease) in gross profit of \$11.2 million and \$(4.3) million. For the nine months ended June 30, 2012 and 2011 gross profit increased (decreased) \$(3.8) million and \$3.9 million. Note that this presentation does not reflect the expected gains or losses arising from the underlying physical transactions associated with these financial instruments. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

As discussed above, financial instruments used in our natural gas distribution segment are not designated as hedges. However, there is no earnings impact on our natural gas distribution segment as a result of the use of these financial instruments because the gains and losses arising from the use of these financial instruments are recognized in the consolidated statement of income as a component of purchased gas cost when the related costs are recovered through our rates and recognized in revenue. Accordingly, the impact of these financial instruments is excluded from this presentation.

4. Fair Value Measurements

We report certain assets and liabilities at fair value, which is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). We record cash and cash equivalents, accounts receivable and accounts payable at carrying value, which substantially approximates fair value due to the short-term nature of these assets and liabilities. For other financial assets and liabilities, we primarily use quoted market prices and other observable market pricing information to minimize the use of unobservable pricing inputs in our measurements when determining fair value. The methods used to determine fair value for our assets and liabilities are fully described in Note 2 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the three and nine months ended June 30, 2012, there were no changes in these methods.

Fair value measurements also apply to the valuation of our pension and postretirement plan assets. Current accounting guidance requires employers to annually disclose information about fair value measurements of the assets of a defined benefit pension or other postretirement plan. The fair value of these assets is presented in Note 9 to the financial statements in our Annual Report on Form 10-K for the fiscal year ending September 30, 2011.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Quantitative Disclosures

Financial Instruments

The classification of our fair value measurements requires judgment regarding the degree to which market data are observable or corroborated by observable market data. Authoritative accounting literature establishes a fair value hierarchy that prioritizes the inputs used to measure fair value based on observable and unobservable data. The hierarchy categorizes the inputs into three levels, with the highest priority given to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1), with the lowest priority given to unobservable inputs (Level 3). The following tables summarize, by level within the fair value hierarchy, our assets and liabilities that were accounted for at fair value on a recurring basis as of June 30, 2012 and September 30, 2011. Assets and liabilities are categorized in their entirety based on the lowest level of input that is significant to the fair value measurement.

	<u>Quoted Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)⁽²⁾</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>	<u>Netting and Cash Collateral⁽³⁾</u>	<u>June 30, 2012</u>
	(In thousands)				
Assets:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 4,693	\$ —	\$ —	\$ 4,693
Nonregulated segment ⁽¹⁾	<u>1,957</u>	<u>201,766</u>	<u>—</u>	<u>(193,759)</u>	<u>9,964</u>
Total financial instruments	1,957	206,459	—	(193,759)	14,657
Hedged portion of gas stored underground	89,257	—	—	—	89,257
Available-for-sale securities					
Money market funds	—	2,629	—	—	2,629
Registered investment companies	36,839	—	—	—	36,839
Bonds	<u>—</u>	<u>23,421</u>	<u>—</u>	<u>—</u>	<u>23,421</u>
Total available-for-sale securities	<u>36,839</u>	<u>26,050</u>	<u>—</u>	<u>—</u>	<u>62,889</u>
Total assets	<u>\$128,053</u>	<u>\$232,509</u>	<u>\$ —</u>	<u>\$(193,759)</u>	<u>\$166,803</u>
Liabilities:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 97,552	\$ —	\$ —	\$ 97,552
Nonregulated segment ⁽¹⁾	<u>7,441</u>	<u>200,842</u>	<u>—</u>	<u>(199,443)</u>	<u>8,840</u>
Total liabilities	<u>\$ 7,441</u>	<u>\$298,394</u>	<u>\$ —</u>	<u>\$(199,443)</u>	<u>\$106,392</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	<u>Quoted Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)⁽²⁾</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>	<u>Netting and Cash Collateral⁽⁴⁾</u>	<u>September 30, 2011</u>
	(In thousands)				
Assets:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 1,841	\$ —	\$ —	\$ 1,841
Nonregulated segment ⁽¹⁾	<u>8,502</u>	<u>104,156</u>	<u>—</u>	<u>(95,156)</u>	<u>17,502</u>
Total financial instruments	8,502	105,997	—	(95,156)	19,343
Hedged portion of gas stored underground	47,940	—	—	—	47,940
Available-for-sale securities					
Money market funds	—	1,823	—	—	1,823
Registered investment companies	36,444	—	—	—	36,444
Bonds	<u>—</u>	<u>14,366</u>	<u>—</u>	<u>—</u>	<u>14,366</u>
Total available-for-sale securities	<u>36,444</u>	<u>16,189</u>	<u>—</u>	<u>—</u>	<u>52,633</u>
Total assets	<u>\$92,886</u>	<u>\$122,186</u>	<u>\$ —</u>	<u>\$ (95,156)</u>	<u>\$119,916</u>
Liabilities:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 81,118	\$ —	\$ —	\$ 81,118
Nonregulated segment ⁽¹⁾	<u>9,324</u>	<u>128,384</u>	<u>—</u>	<u>(123,943)</u>	<u>13,765</u>
Total liabilities	<u>\$ 9,324</u>	<u>\$209,502</u>	<u>\$ —</u>	<u>\$(123,943)</u>	<u>\$ 94,883</u>

⁽¹⁾ Certain of the nonregulated segment's financial instruments were reclassified from Level 1 to Level 2 upon further evaluation.

⁽²⁾ Our Level 2 measurements consist of over-the-counter options and swaps which are valued using a market-based approach in which observable market prices are adjusted for criteria specific to each instrument, such as the strike price, notional amount or basis differences, municipal and corporate bonds which are valued based on the most recent available quoted market prices and money market funds which are valued at cost.

⁽³⁾ This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and the relevant authoritative accounting literature. In addition, as of June 30, 2012, we had \$5.7 million of cash held in margin accounts to collateralize certain financial instruments. Of this amount, \$1.8 million was used to offset current risk management liabilities under master netting arrangements and the remaining \$3.9 million is classified as current risk management assets.

⁽⁴⁾ This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and the relevant authoritative accounting literature. In addition, as of September 30, 2011 we had \$28.8 million of cash held in margin accounts to collateralize certain financial instruments. Of this amount, \$12.4 million was used to offset current risk management liabilities under master netting arrangements and the remaining \$16.4 million is classified as current risk management assets.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Available-for-sale securities are comprised of the following:

	Amortized Cost	Gross Unrealized Gain	Gross Unrealized Loss	Fair Value
	(In thousands)			
As of June 30, 2012:				
Domestic equity mutual funds	\$24,322	\$6,887	\$ —	\$31,209
Foreign equity mutual funds	5,328	342	(40)	5,630
Bonds	23,282	145	(6)	23,421
Money market funds	<u>2,629</u>	<u>—</u>	<u>—</u>	<u>2,629</u>
	<u>\$55,561</u>	<u>\$7,374</u>	<u>\$ (46)</u>	<u>\$62,889</u>
As of September 30, 2011:				
Domestic equity mutual funds	\$27,748	\$4,074	\$ —	\$31,822
Foreign equity mutual funds	4,597	267	(242)	4,622
Bonds	14,390	10	(34)	14,366
Money market funds	<u>1,823</u>	<u>—</u>	<u>—</u>	<u>1,823</u>
	<u>\$48,558</u>	<u>\$4,351</u>	<u>\$(276)</u>	<u>\$52,633</u>

At June 30, 2012 and September 30, 2011, our available-for-sale securities included \$39.5 million and \$38.3 million related to assets held in separate rabbi trusts for our supplemental executive benefit plans. At June 30, 2012 we maintained investments in bonds that have contractual maturity dates ranging from July 2012 through July 2016.

These securities are reported at market value with unrealized gains and losses shown as a component of accumulated other comprehensive income (loss). We regularly evaluate the performance of these investments on a fund by fund basis for impairment, taking into consideration the fund's purpose, volatility and current returns. If a determination is made that a decline in fair value is other than temporary, the related fund is written down to its estimated fair value and the other-than-temporary impairment is recognized in the income statement.

We maintained an investment in one foreign equity mutual fund with a fair value of \$2.7 million in an unrealized loss position of less than \$0.1 million as of June 30, 2012. This fund has been in an unrealized loss position for less than twelve months. Because this fund is only used to fund the supplemental plans, we evaluate investment performance over a long-term horizon. Based upon our intent and ability to hold this investment, our ability to direct the source of the payments in order to maximize the life of the portfolio, the short-term nature of the decline in fair value and the fact that this fund continues to receive good ratings from mutual fund rating companies, we do not consider this impairment to be other-than-temporary as of June 30, 2012.

We also maintained several bonds with a cumulative fair value of \$3.8 million in an unrealized loss position of less than \$0.1 million as of June 30, 2012. These bonds have been in an unrealized loss position for less than twelve months. Based upon our intent and ability to hold these investments, our ability to direct the source of payments in order to maximize the life of the portfolio, the short-term nature of the decline in fair value and the fact that these bonds are investment grade, we do not consider this impairment to be other than temporary as of June 30, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Other Fair Value Measures

Our debt is recorded at carrying value. The fair value of our debt is determined using third party market value quotations. The following table presents the carrying value and fair value of our debt as of June 30, 2012:

	<u>June 30, 2012</u>
	<u>(In thousands)</u>
Carrying Amount	\$2,210,196
Fair Value	\$2,633,904

5. Discontinued Operations

On August 1, 2012, we completed the sale of substantially all of our natural gas distribution assets located in Missouri, Illinois and Iowa to Liberty Energy (Midstates) Corp., an affiliate of Algonquin Power & Utilities Corp. for a cash price of approximately \$129 million. The sale was previously announced on May 12, 2011. In connection with the sale, we expect to recognize a net of tax gain of approximately \$6 million, subject to post-closing adjustments.

As required under generally accepted accounting principles, the operating results of our Missouri, Illinois and Iowa operations have been aggregated and reported on the condensed consolidated statements of income as income from discontinued operations, net of income tax. Expenses related to general corporate overhead and interest expense allocated to their operations are not included in discontinued operations.

The tables below set forth selected financial and operational information related to net assets and operating results related to discontinued operations. Additionally, assets and liabilities related to our Missouri, Illinois and Iowa operations are classified as “held for sale” in other current assets and liabilities in our condensed consolidated balance sheets at June 30, 2012 and September 30, 2011.

The following table presents statement of income data related to discontinued operations.

	<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
	<u>June 30</u>		<u>June 30</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
	<u>(In thousands)</u>			
Operating revenues	\$8,745	\$11,524	\$58,570	\$71,047
Purchased gas cost	<u>3,005</u>	<u>5,460</u>	<u>34,982</u>	<u>44,993</u>
Gross profit	5,740	6,064	23,588	26,054
Operating expenses	<u>4,146</u>	<u>4,472</u>	<u>12,595</u>	<u>12,919</u>
Operating income	1,594	1,592	10,993	13,135
Other nonoperating expense	<u>(40)</u>	<u>(94)</u>	<u>(126)</u>	<u>(159)</u>
Income from discontinued operations before income taxes	1,554	1,498	10,867	12,976
Income tax expense	<u>566</u>	<u>590</u>	<u>3,959</u>	<u>5,122</u>
Net income	<u>\$ 988</u>	<u>\$ 908</u>	<u>\$ 6,908</u>	<u>\$ 7,854</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table presents balance sheet data related to assets held for sale.

	June 30, 2012	September 30, 2011
(In thousands)		
Net plant, property & equipment	\$126,685	\$127,577
Gas stored underground	5,746	11,931
Other current assets	2,998	786
Deferred charges and other assets	100	277
Assets held for sale	\$135,529	\$140,571
Accounts payable and accrued liabilities	\$ 1,526	\$ 1,917
Other current liabilities	8,722	4,877
Regulatory cost of removal	6,927	10,498
Deferred credits and other liabilities	869	1,153
Liabilities held for sale	\$ 18,044	\$ 18,445

On August 8, 2012, we entered into a definitive agreement to sell all of our natural gas distribution assets located in Georgia to Liberty Energy (Georgia) Corp., an affiliate of Algonquin Power & Utilities Corp. for a cash price of approximately \$141 million. The agreement contains terms and conditions customary for transactions of this type, including typical adjustments to the purchase price at closing, if applicable. The closing of the transaction is subject to the satisfaction of customary conditions including the receipt of applicable regulatory approvals, which we currently anticipate will occur in fiscal 2013.

The following table presents the assets and liabilities associated with our Georgia operations as of June 30, 2012. As required under generally accepted accounting principles, the operating results and the assets and liabilities of our Georgia operations are classified as continuing operations at June 30, 2012.

	June 30, 2012
(In thousands)	
Net plant, property & equipment	\$133,336
Gas stored underground	2,389
Other current assets	6,885
Deferred charges and other assets	112
Total assets	\$142,722
Accounts payable and accrued liabilities	\$ 1,570
Other current liabilities	3,275
Regulatory cost of removal	4,010
Deferred credits and other liabilities	296
Total liabilities	\$ 9,151

6. Debt

The nature and terms of our debt instruments are described in detail in Note 7 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. There were no material changes in the terms of our debt instruments during the nine months ended June 30, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Long-term debt

Long-term debt at June 30, 2012 and September 30, 2011 consisted of the following:

	<u>June 30, 2012</u>	<u>September 30, 2011</u>
	<u>(In thousands)</u>	
Unsecured 10% Notes, redeemed December 2011	\$ —	\$ 2,303
Unsecured 5.125% Senior Notes, due January 2013	250,000	250,000
Unsecured 4.95% Senior Notes, due 2014	500,000	500,000
Unsecured 6.35% Senior Notes, due 2017	250,000	250,000
Unsecured 8.50% Senior Notes, due 2019	450,000	450,000
Unsecured 5.95% Senior Notes, due 2034	200,000	200,000
Unsecured 5.50% Senior Notes, due 2041	400,000	400,000
Medium term notes		
Series A, 1995-1, 6.67%, due 2025	10,000	10,000
Unsecured 6.75% Debentures, due 2028	150,000	150,000
Rental property term note due in installments through 2013	196	262
Total long-term debt	<u>2,210,196</u>	<u>2,212,565</u>
Less:		
Original issue discount on unsecured senior notes and debentures	(3,776)	(4,014)
Current maturities	<u>(250,131)</u>	<u>(2,434)</u>
	<u>\$1,956,289</u>	<u>\$2,206,117</u>

Our unsecured 10% notes were paid on their maturity date on December 31, 2011 and were not replaced. As noted above, our Unsecured 5.125% Senior Notes were scheduled to mature in January 2013. On July 27, 2012 we issued a notice of early redemption of these notes on August 28, 2012. We intend to initially fund the redemption through the issuance of commercial paper. Shortly thereafter, we intend to enter into a short-term financing facility to repay the commercial paper borrowings utilized to redeem the notes. The short-term facility is expected to be repaid with the proceeds received from the issuance of new unsecured notes anticipated to occur in January 2013. In connection with the redemption, we will pay a make-whole premium in accordance with the terms of the indenture and the Senior Notes and accrued interest at the time of redemption. In accordance with regulatory requirements, the premium will be deferred and will be recognized over the life of the new unsecured notes expected to be issued in January 2013.

Short-term debt

Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply our customers' needs could significantly affect our borrowing requirements. Our short-term borrowings typically reach their highest levels in the winter months.

We finance our short-term borrowing requirements through a combination of a \$750 million commercial paper program collateralized by our \$750 million unsecured credit facility and four committed revolving credit facilities with third-party lenders. As a result, we have approximately \$985 million of working capital funding. Additionally, our \$750 million unsecured credit facility has an accordion feature which, if utilized, would increase borrowing capacity to \$1.0 billion. At June 30, 2012 and September 30, 2011, there was \$213.5 million and \$206.4 million outstanding under our commercial paper program. We also use intercompany credit facilities to supplement the funding provided by these third-party committed credit facilities.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Regulated Operations

We fund our regulated operations as needed, primarily through our commercial paper program and three committed revolving credit facilities with third-party lenders that provide approximately \$785 million of working capital funding, including a five-year \$750 million unsecured facility, a \$25 million unsecured facility and a \$10 million revolving credit facility, which is used primarily to issue letters of credit. On July 25, 2012, we increased the borrowing capacity of our \$10 million revolving credit facility to \$14 million. Due to outstanding letters of credit, the total amount available to us under our \$10 million revolving credit facility was \$2.5 million at June 30, 2012. Our \$25 million unsecured facility was renewed effective April 1, 2012. This facility bears interest at a daily negotiated rate, generally based on the Federal Funds rate plus a variable margin.

In addition to these third-party facilities, our regulated operations had a \$350 million intercompany revolving credit facility with AEH. This facility was replaced on January 1, 2012 with a \$500 million intercompany revolving credit facility with AEH. This facility bears interest at the lower of (i) the Eurodollar rate under the five-year revolving credit facility or (ii) the lowest rate outstanding under the commercial paper program. Applicable state regulatory commissions have approved our use of this facility through December 31, 2012.

Nonregulated Operations

Atmos Energy Marketing, LLC (AEM), which is wholly-owned by AEH, has a three-year \$200 million committed revolving credit facility, expiring in December 2013, with a syndicate of third-party lenders with an accordion feature that could increase AEM's borrowing capacity to \$500 million. The credit facility is primarily used to issue letters of credit and, on a less frequent basis, to borrow funds for gas purchases and other working capital needs. This facility is collateralized by substantially all of the assets of AEM and is guaranteed by AEH. Due to outstanding letters of credit and various covenants, including covenants based on working capital, the amount available to AEM under this credit facility was \$94.6 million at June 30, 2012.

To supplement borrowings under this facility, AEH had a \$350 million intercompany demand credit facility with AEC. This facility was replaced on January 1, 2012 with a \$500 million intercompany facility with AEC, which bears interest at a rate equal to the greater of (i) the one-month LIBOR rate plus 3.00 percent or (ii) the rate for AEM's offshore borrowings under its committed credit facility plus 0.75 percent. Applicable state regulatory commissions have approved our use of this facility through December 31, 2012.

Shelf Registration

We have an effective shelf registration statement with the Securities and Exchange Commission (SEC) that permits us to issue a total of \$1.3 billion in common stock and/or debt securities. The shelf registration statement has been approved by all requisite state regulatory commissions. At June 30, 2012, \$900 million remains available for issuance. With the closing of the sale of our Missouri, Illinois and Iowa operations on August 1, 2012, there are no longer any restrictions on our ability to issue either debt or equity under the shelf until it expires in March 2013.

Debt Covenants

The availability of funds under our regulated credit facilities is subject to conditions specified in the respective credit agreements, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in these agreements. We are required by the financial covenants in each of these facilities to maintain, at the end of each fiscal quarter, a ratio of total debt to total capitalization of no greater than 70 percent. At June 30, 2012, our total-debt-to-total-capitalization ratio, as defined in the agreements, was 53 percent. In addition, both the interest margin and the fee that we pay on unused amounts under each of these facilities are subject to adjustment depending upon our credit ratings.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

AEM is required by the financial covenants in its facility to maintain a ratio of total liabilities to tangible net worth that does not exceed a maximum of 5 to 1. At June 30, 2012, AEM's ratio of total liabilities to tangible net worth, as defined, was 0.77 to 1. Additionally, AEM must maintain minimum levels of net working capital and net worth ranging from \$20 million to \$40 million. As defined in the financial covenants, at June 30, 2012, AEM's net working capital was \$122.0 million and its tangible net worth was \$152.3 million.

In addition to these financial covenants, our credit facilities and public indentures contain usual and customary covenants for our business, including covenants substantially limiting liens, substantial asset sales and mergers.

Additionally, our public debt indentures relating to our senior notes and debentures, as well as our revolving credit agreements, each contain a default provision that is triggered if outstanding indebtedness arising out of any other credit agreements in amounts ranging from in excess of \$15 million to in excess of \$100 million becomes due by acceleration or is not paid at maturity.

Further, AEM's credit agreement contains a cross-default provision whereby AEM would be in default if it defaults on other indebtedness, as defined, by at least \$250 thousand in the aggregate.

Finally, AEM's credit agreement contains a provision that would limit the amount of credit available if Atmos Energy were downgraded below an S&P rating of BBB and a Moody's rating of Baa2. We have no other triggering events in our debt instruments that are tied to changes in specified credit ratings or stock price, nor have we entered into any transactions that would require us to issue equity, based on our credit rating or other triggering events.

We were in compliance with all of our debt covenants as of June 30, 2012. If we were unable to comply with our debt covenants, we would likely be required to repay our outstanding balances on demand, provide additional collateral or take other corrective actions.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

7. Earnings Per Share

Since we have non-vested share-based payments with a nonforfeitable right to dividends or dividend equivalents (referred to as participating securities), we are required to use the two-class method of computing earnings per share. The Company's restricted stock units, for which vesting is predicated solely on the passage of time granted under our 1998 Long-Term Incentive Plan, are considered to be participating securities. The calculation of earnings per share using the two-class method excludes income attributable to these participating securities from the numerator and excludes the dilutive impact of those shares from the denominator. Basic and diluted earnings per share for the three and nine months ended June 30, 2012 and 2011 are calculated as follows:

	Three Months Ended June 30		Nine Months Ended June 30	
	2012	2011	2012	2011
	(In thousands, except per share amounts)			
Basic Earnings Per Share from continuing operations				
Income (loss) from continuing operations	\$30,144	\$(1,474)	\$201,842	\$197,786
Less: Income (loss) from continuing operations allocated to participating securities	125	(32)	847	2,076
Income (loss) from continuing operations available to common shareholders	\$30,019	\$(1,442)	\$200,995	\$195,710
Basic weighted average shares outstanding	90,118	90,127	90,131	90,233
Income (loss) from continuing operations per share — Basic	\$ 0.33	\$ (0.02)	\$ 2.23	\$ 2.17
Basic Earnings Per Share from discontinued operations				
Income from discontinued operations	\$ 988	\$ 908	\$ 6,908	\$ 7,854
Less: Income from discontinued operations allocated to participating securities	4	20	29	82
Income from discontinued operations available to common shareholders	\$ 984	\$ 888	\$ 6,879	\$ 7,772
Basic weighted average shares outstanding	90,118	90,127	90,131	90,233
Income from discontinued operations per share — Basic	\$ 0.01	\$ 0.01	\$ 0.08	\$ 0.09
Net income (loss) per share — Basic	\$ 0.34	\$ (0.01)	\$ 2.31	\$ 2.26

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	<u>Three Months Ended</u> <u>June 30</u>		<u>Nine Months Ended</u> <u>June 30</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
	(In thousands, except per share amounts)			
Diluted Earnings Per Share from continuing operations				
Income (loss) from continuing operations available to common shareholders	\$30,019	\$ (1,442)	\$200,995	\$195,710
Effect of dilutive stock options and other shares	—	—	5	4
Income (loss) from continuing operations available to common shareholders	<u>\$30,019</u>	<u>\$ (1,442)</u>	<u>\$201,000</u>	<u>\$195,714</u>
Basic weighted average shares outstanding	90,118	90,127	90,131	90,233
Additional dilutive stock options and other shares	<u>875</u>	<u>—</u>	<u>875</u>	<u>297</u>
Diluted weighted average shares outstanding	<u>90,993</u>	<u>90,127</u>	<u>91,006</u>	<u>90,530</u>
Income (loss) from continuing operations per share — Diluted ...	<u>\$ 0.33</u>	<u>\$ (0.02)</u>	<u>\$ 2.21</u>	<u>\$ 2.16</u>
Diluted Earnings Per Share from discontinued operations				
Income from discontinued operations available to common shareholders	\$ 984	\$ 888	\$ 6,879	\$ 7,772
Effect of dilutive stock options and other shares	—	2	—	—
Income from discontinued operations available to common shareholders	<u>\$ 984</u>	<u>\$ 890</u>	<u>\$ 6,879</u>	<u>\$ 7,772</u>
Basic weighted average shares outstanding	90,118	90,127	90,131	90,233
Additional dilutive stock options and other shares	<u>875</u>	<u>—</u>	<u>875</u>	<u>297</u>
Diluted weighted average shares outstanding	<u>90,993</u>	<u>90,127</u>	<u>91,006</u>	<u>90,530</u>
Income from discontinued operations per share — Diluted	<u>\$ 0.01</u>	<u>\$ 0.01</u>	<u>\$ 0.07</u>	<u>\$ 0.09</u>
Net income (loss) per share — Diluted	<u>\$ 0.34</u>	<u>\$ (0.01)</u>	<u>\$ 2.28</u>	<u>\$ 2.25</u>

There were approximately 288,000 stock options and other shares excluded from the computation of diluted earnings per share for the three months ended June 30, 2011 as their inclusion in the computation would be anti-dilutive.

There were no out-of-the-money stock options excluded from the computation of diluted earnings per share for the three and nine months ended June 30, 2012 and 2011 as their exercise price was less than the average market price of the common stock during those periods.

Share Repurchase Program

On September 28, 2011, the Board of Directors approved a new program authorizing the repurchase of up to five million shares of common stock over a five-year period. However, it may be terminated or limited at any time. Shares may be repurchased in the open market or in privately negotiated transactions in amounts the Company deems appropriate. The program is primarily intended to minimize the dilutive effect of equity grants under various benefit related incentive compensation plans of the Company. As of June 30, 2012, a total of 387,991 shares had been repurchased for an aggregate value of \$12.5 million.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

8. Interim Pension and Other Postretirement Benefit Plan Information

The components of our net periodic pension cost for our pension and other postretirement benefit plans for the three and nine months ended June 30, 2012 and 2011 are presented in the following table. Most of these costs are recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our gas distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

	Three Months Ended June 30			
	Pension Benefits		Other Benefits	
	2012	2011	2012	2011
	(In thousands)			
Components of net periodic pension cost:				
Service cost	\$ 4,297	\$ 4,257	\$ 4,089	\$ 3,601
Interest cost	6,677	7,055	3,465	3,204
Expected return on assets	(5,368)	(6,285)	(651)	(681)
Amortization of transition asset	—	—	377	377
Amortization of prior service cost	(35)	(106)	(362)	(362)
Amortization of actuarial loss	4,142	2,748	662	87
Net periodic pension cost	<u>\$ 9,713</u>	<u>\$ 7,669</u>	<u>\$ 7,580</u>	<u>\$ 6,226</u>

	Nine Months Ended June 30			
	Pension Benefits		Other Benefits	
	2012	2011	2012	2011
	(In thousands)			
Components of net periodic pension cost:				
Service cost	\$ 12,893	\$ 12,894	\$12,265	\$10,803
Interest cost	20,032	21,034	10,396	9,610
Expected return on assets	(16,105)	(18,533)	(1,955)	(2,045)
Amortization of transition asset	—	—	1,133	1,133
Amortization of prior service cost	(106)	(323)	(1,087)	(1,087)
Amortization of actuarial loss	12,427	8,990	1,986	260
Curtailment gain	—	(40)	—	—
Net periodic pension cost	<u>\$ 29,141</u>	<u>\$ 24,022</u>	<u>\$22,738</u>	<u>\$18,674</u>

The assumptions used to develop our net periodic pension cost for the three and nine months ended June 30, 2012 and 2011 are as follows:

	Pension Account Plan		Other Pension Benefits		Other Benefits	
	2012	2011	2012	2011	2012	2011
Discount rate	5.05%	5.68%	5.05%	5.39%	5.05%	5.39%
Rate of compensation increase	3.50%	4.00%	3.50%	4.00%	N/A	N/A
Expected return on plan assets	7.75%	8.25%	7.75%	8.25%	4.70%	5.00%

The discount rate used to compute the present value of a plan's liabilities generally is based on rates of high-grade corporate bonds with maturities similar to the average period over which the benefits will be paid. Generally, our funding policy has been to contribute annually an amount in accordance with the requirements of the

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Employee Retirement Income Security Act of 1974. In accordance with the Pension Protection Act of 2006 (PPA), we determined the funded status of our plans as of January 1, 2012. Based upon this valuation, we contributed \$23.0 million to our defined benefit pension plans during the second fiscal quarter to achieve a desirable PPA funding threshold. The need for this funding reflects the increased pension benefit obligation due to a decrease in the discount rate compared to the prior year as well as a decline in the fair value of plan assets. During the first nine months of fiscal 2012, we contributed \$40.3 million to our defined benefit plans and we anticipate contributing approximately \$6 million during the remainder of the fiscal year.

We contributed \$15.4 million to our other post-retirement benefit plans during the nine months ended June 30, 2012. We expect to contribute a total of approximately \$5 million to \$10 million to these plans during the remainder of the fiscal year.

9. Commitments and Contingencies

Litigation and Environmental Matters

With respect to the specific litigation and environmental-related matters or claims that were disclosed in Note 13 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011, except as noted below, there were no material changes in the status of such litigation and environmental-related matters or claims during the nine months ended June 30, 2012.

Since April 2009, Atmos Energy and two subsidiaries of AEH, AEM and Atmos Gathering Company, LLC (AGC) (collectively, the Atmos Entities), have been involved in a lawsuit filed in the Circuit Court of Edmonson County, Kentucky, *Billy Joe Honeycutt et al. vs. Atmos Energy Corporation, et al.*, which is related to our Park City Gathering Project. The dispute which gave rise to the litigation involves the amount of royalties due from a third party producer to landowners (who own the mineral rights) for natural gas produced from the landowners' properties. The third party producer was operating pursuant to leases between the landowners and certain investors/working interest owners. The third party producer filed a petition in bankruptcy, which was subsequently dismissed due to the lack of meaningful assets to reorganize or liquidate.

Although certain Atmos Energy companies entered into contracts with the third party producer to gather, treat and ultimately sell natural gas produced from the landowners' properties, no Atmos Energy company had a contractual relationship with the landowners or the investors/working interest owners. After the lawsuit was filed, the landowners were successful in terminating for non-payment of royalties the leases related to the production of natural gas from their properties. Subsequent to termination, the investors/working interest owners under such leases filed additional claims against us for the termination of the leases.

During the trial, the landowners and the investors/working interest owners requested an award of compensatory damages plus punitive damages against us. On December 17, 2010, the jury returned a verdict in favor of the landowners and investor/working interest owners and awarded compensatory damages of \$3.8 million and punitive damages of \$27.5 million payable by Atmos Energy and the two AEH subsidiaries.

A hearing was held on February 28, 2011 to hear a number of motions, including a motion to dismiss the jury verdict and a motion for a new trial. The motions to dismiss the jury verdict and for a new trial were denied. However, the total punitive damages award was reduced from \$27.5 million to \$24.7 million. On October 17, 2011, we filed our brief of appellants with the Kentucky Court of Appeals, appealing the verdict of the trial court. The appellees in this case subsequently filed their appellees' brief with the Court of Appeals on January 16, 2012, with our reply brief being filed with the Court on March 19, 2012. Oral arguments are scheduled in the case in late August 2012.

In addition, in a related development, on July 12, 2011, the Atmos Entities filed a lawsuit in the United States District Court, Western District of Kentucky, *Atmos Energy Corporation et al. vs. Resource Energy Technologies, LLC and Robert Thorpe and John F. Charles*, against the third party producer and its affiliates to recover all costs, including attorneys' fees, incurred by the Atmos Entities, which are associated with the defense and appeal of the case discussed above as well as for all damages awarded to the plaintiffs in such case against the Atmos Entities. The total amount of damages being claimed in the lawsuit is "open-ended" since the appellate

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

process and related costs are ongoing. This lawsuit is based upon the indemnification provisions agreed to by the third party producer in favor of Atmos Gathering that are contained in an agreement entered into between Atmos Gathering and the third party producer in May 2009. The defendants filed a motion to dismiss the case on August 25, 2011, with Atmos Energy filing a brief in response to such motion on September 19, 2011. On March 27, 2012 the court denied the motion to dismiss.

We have accrued what we believe is an adequate amount for the anticipated resolution of this matter; however, the amount accrued is less than the amount of the verdict. The Company does not have insurance coverage that could mitigate any losses that may arise from the resolution of this matter. However, we continue to believe that the final outcome will not have a material adverse effect on our financial condition, results of operations or cash flows.

We are a party to other litigation and environmental-related matters or claims that have arisen in the ordinary course of our business. While the results of such litigation and response actions to such environmental-related matters or claims cannot be predicted with certainty, we continue to believe the final outcome of such litigation and matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

Purchase Commitments

AEH has commitments to purchase physical quantities of natural gas under contracts indexed to the forward NYMEX strip or fixed price contracts. At June 30, 2012, AEH was committed to purchase 79.2 Bcf within one year, 17.7 Bcf within one to three years and 0.1 Bcf after three years under indexed contracts. AEH is committed to purchase 2.7 Bcf within one year and 0.4 Bcf within one to three years under fixed price contracts with prices ranging from \$2.50 to \$6.36 per Mcf. Purchases under these contracts totaled \$176.6 million and \$356.8 million for the three months ended June 30, 2012 and 2011 and \$753.0 million and \$1,130.0 million for the nine months ended June 30, 2012 and 2011.

Our natural gas distribution divisions, except for our Mid-Tex Division, maintain supply contracts with several vendors that generally cover a period of up to one year. Commitments for estimated base gas volumes are established under these contracts on a monthly basis at contractually negotiated prices. Commitments for incremental daily purchases are made as necessary during the month in accordance with the terms of the individual contract.

Our Mid-Tex Division maintains long-term supply contracts to ensure a reliable source of gas for our customers in its service area which obligate it to purchase specified volumes at market and fixed prices. The estimated commitments under these contracts as of June 30, 2012 are as follows (in thousands):

2012	\$ 33,563
2013	241,797
2014	70,633
2015	—
2016	—
Thereafter	—
	<u>\$345,993</u>

Our nonregulated segment maintains long-term contracts related to storage and transportation. The estimated contractual demand fees for contracted storage and transportation under these contracts are detailed in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. There were no material changes to the estimated storage and transportation fees for the nine months ended June 30, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Regulatory Matters

As previously described in Note 13 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011, in December 2007, the Company received data requests from the Division of Investigations of the Office of Enforcement of the Federal Energy Regulatory Commission (the “Commission”) in connection with its investigation into possible violations of the Commission’s posting and competitive bidding regulations for pre-arranged released firm capacity on natural gas pipelines.

The Company and the Commission entered into a stipulation and consent agreement, which was approved by the Commission on December 9, 2011, thereby resolving this investigation. The Commission’s findings of violations were limited to the nonregulated operations of the Company. Under the terms of the agreement, the Company paid to the United States Treasury a total civil penalty of approximately \$6.4 million and to energy assistance programs approximately \$5.6 million in disgorgement of unjust profits plus interest for violations identified during the investigation. The resolution of this matter did not have a material adverse impact on the Company’s financial position, results of operations or cash flows and none of the payments were charged to any of the Company’s customers. In addition, none of the services the Company provides to any of its regulated or nonregulated customers were affected by the agreement.

As discussed in Note 13 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011, in 2010, our Mid-Tex Division agreed to install 100,000 steel service line replacements by September 30, 2012. As of June 30, 2012, we had replaced 88,312 lines and are on schedule for completion in September 2012. Under the terms of the agreement, special rate recovery of the associated return, depreciation and taxes is approved for lines replaced between October 1, 2010 and September 30, 2012. Since October 1, 2010, we have spent \$100.5 million on steel service line replacements.

In July 2010, the Dodd-Frank Act was enacted, representing an extensive overhaul of the framework for regulation of U.S. financial markets. The Dodd-Frank Act calls for various regulatory agencies, including the SEC and the Commodity Futures Trading Commission (CFTC) to establish rules and regulations for implementation of many of the provisions of the Dodd-Frank Act. Although the SEC and CFTC have issued a number of rules and regulations, we expect additional rules and regulations to be issued, which should provide additional clarity regarding the extent of the impact of this legislation on the Company. The costs of participating in financial markets for hedging certain risks inherent in our business may be increased as a result of the new legislation and related rules and regulations. Additional reporting and disclosure obligations have been imposed upon the Company, the full extent of which will not be known until the SEC and the CFTC have completed their ongoing rulemaking process.

As of June 30, 2012, rate cases were in progress in our Mid-Tex, West Texas, Kansas and Tennessee service areas, an annual rate filing mechanism was in progress in our Louisiana service area and one infrastructure program filing was in progress in our Georgia service area. These regulatory proceedings are discussed in further detail below in *Management’s Discussion and Analysis — Recent Ratemaking Developments*.

10. Concentration of Credit Risk

Information regarding our concentration of credit risk is disclosed in Note 15 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the nine months ended June 30, 2012, there were no material changes in our concentration of credit risk.

11. Segment Information

As discussed in Note 1 above, we operate the Company through the following three segments:

- The *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

- The *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- The *nonregulated segment*, which is comprised of our nonregulated natural gas management, non-regulated natural gas transmission, storage and other services.

Our determination of reportable segments considers the strategic operating units under which we manage sales of various products and services to customers in differing regulatory environments. Although our natural gas distribution segment operations are geographically dispersed, they are reported as a single segment as each natural gas distribution division has similar economic characteristics. The accounting policies of the segments are the same as those described in the summary of significant accounting policies found in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. We evaluate performance based on net income or loss of the respective operating units.

Income statements for the three and nine month periods ended June 30, 2012 and 2011 by segment are presented in the following tables:

	Three Months Ended June 30, 2012				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Eliminations	Consolidated
	(In thousands)				
Operating revenues from external parties	\$324,837	\$26,551	\$234,443	\$ —	\$585,831
Intersegment revenues	214	40,522	21,807	(62,543)	—
	325,051	67,073	256,250	(62,543)	585,831
Purchased gas cost	124,373	—	224,829	(62,161)	287,041
Gross profit	200,678	67,073	31,421	(382)	298,790
Operating expenses					
Operation and maintenance	83,474	16,427	7,777	(383)	107,295
Depreciation and amortization	51,020	7,797	1,002	—	59,819
Taxes, other than income	42,274	3,839	774	—	46,887
Total operating expenses	176,768	28,063	9,553	(383)	214,001
Operating income	23,910	39,010	21,868	1	84,789
Miscellaneous income (expense)	(926)	(298)	136	(860)	(1,948)
Interest charges	27,834	7,353	595	(859)	34,923
Income (loss) from continuing operations					
before income taxes	(4,850)	31,359	21,409	—	47,918
Income tax expense (benefit)	(2,073)	11,215	8,632	—	17,774
Income (loss) from continuing operations . . .	(2,777)	20,144	12,777	—	30,144
Income from discontinued operations, net of tax	988	—	—	—	988
Net income (loss)	\$ (1,789)	\$20,144	\$ 12,777	\$ —	\$ 31,132
Capital expenditures	\$149,531	\$34,191	\$ 2,529	\$ —	\$186,251

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Three Months Ended June 30, 2011				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated (In thousands)	Eliminations	Consolidated
Operating revenues from external parties	\$406,817	\$19,772	\$417,026	\$ —	\$843,615
Intersegment revenues	214	33,798	74,259	(108,271)	—
	407,031	53,570	491,285	(108,271)	843,615
Purchased gas cost	206,839	—	477,880	(107,909)	576,810
Gross profit	200,192	53,570	13,405	(362)	266,805
Operating expenses					
Operation and maintenance	86,804	18,786	7,437	(362)	112,665
Depreciation and amortization	49,099	6,790	1,043	—	56,932
Taxes, other than income	47,534	3,729	879	—	52,142
Asset impairments	—	—	10,988	—	10,988
Total operating expenses	183,437	29,305	20,347	(362)	232,727
Operating income (loss)	16,755	24,265	(6,942)	—	34,078
Miscellaneous income (expense)	(1,153)	(312)	168	(133)	(1,430)
Interest charges	28,042	7,653	283	(133)	35,845
Income (loss) from continuing operations					
before income taxes	(12,440)	16,300	(7,057)	—	(3,197)
Income tax expense (benefit)	(4,311)	5,748	(3,160)	—	(1,723)
Income (loss) from continuing operations . . .	(8,129)	10,552	(3,897)	—	(1,474)
Income from discontinued operations, net of tax	908	—	—	—	908
Net income (loss)	<u>\$ (7,221)</u>	<u>\$10,552</u>	<u>\$ (3,897)</u>	<u>\$ —</u>	<u>\$ (566)</u>
Capital expenditures	<u>\$121,452</u>	<u>\$20,239</u>	<u>\$ 1,929</u>	<u>\$ —</u>	<u>\$143,620</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Nine Months Ended June 30, 2012

	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Eliminations</u>	<u>Consolidated</u>
			(In thousands)		
Operating revenues from external parties	\$1,906,590	\$ 66,421	\$ 957,443	\$ —	\$2,930,454
Intersegment revenues	761	115,448	113,746	(229,955)	—
	<u>1,907,351</u>	<u>181,869</u>	<u>1,071,189</u>	<u>(229,955)</u>	<u>2,930,454</u>
Purchased gas cost	<u>1,034,786</u>	—	<u>1,028,592</u>	<u>(228,857)</u>	<u>1,834,521</u>
Gross profit	872,565	181,869	42,597	(1,098)	1,095,933
Operating expenses					
Operation and maintenance	266,331	49,239	19,597	(1,102)	334,065
Depreciation and amortization	153,606	23,240	2,460	—	179,306
Taxes, other than income	<u>131,066</u>	<u>11,538</u>	<u>2,400</u>	<u>—</u>	<u>145,004</u>
Total operating expenses	<u>551,003</u>	<u>84,017</u>	<u>24,457</u>	<u>(1,102)</u>	<u>658,375</u>
Operating income	321,562	97,852	18,140	4	437,558
Miscellaneous income (expense)	(1,949)	(634)	739	(1,363)	(3,207)
Interest charges	<u>84,522</u>	<u>22,176</u>	<u>1,686</u>	<u>(1,359)</u>	<u>107,025</u>
Income from continuing operations before income taxes	235,091	75,042	17,193	—	327,326
Income tax expense	<u>91,662</u>	<u>26,864</u>	<u>6,958</u>	<u>—</u>	<u>125,484</u>
Income from continuing operations	143,429	48,178	10,235	—	201,842
Income from discontinued operations, net of tax	<u>6,908</u>	—	—	—	<u>6,908</u>
Net income	<u>\$ 150,337</u>	<u>\$ 48,178</u>	<u>\$ 10,235</u>	<u>\$ —</u>	<u>\$ 208,750</u>
Capital expenditures	<u>\$ 392,666</u>	<u>\$ 97,182</u>	<u>\$ 7,526</u>	<u>\$ —</u>	<u>\$ 497,374</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Nine Months Ended June 30, 2011

	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u> (In thousands)	<u>Eliminations</u>	<u>Consolidated</u>
Operating revenues from external parties	\$2,187,256	\$ 62,602	\$1,308,516	\$ —	\$3,558,374
Intersegment revenues	651	94,951	241,940	(337,542)	—
	<u>2,187,907</u>	<u>157,553</u>	<u>1,550,456</u>	<u>(337,542)</u>	<u>3,558,374</u>
Purchased gas cost	<u>1,317,775</u>	—	<u>1,491,815</u>	<u>(336,413)</u>	<u>2,473,177</u>
Gross profit	870,132	157,553	58,641	(1,129)	1,085,197
Operating expenses					
Operation and maintenance	268,299	49,591	24,556	(1,129)	341,317
Depreciation and amortization	145,548	18,387	3,241	—	167,176
Taxes, other than income	132,070	11,395	2,403	—	145,868
Asset impairments	—	—	30,270	—	30,270
Total operating expenses	<u>545,917</u>	<u>79,373</u>	<u>60,470</u>	<u>(1,129)</u>	<u>684,631</u>
Operating income (loss)	324,215	78,180	(1,829)	—	400,566
Miscellaneous income	18,305	5,267	764	(290)	24,046
Interest charges	<u>87,344</u>	<u>23,802</u>	<u>1,759</u>	<u>(290)</u>	<u>112,615</u>
Income (loss) from continuing operations					
before income taxes	255,176	59,645	(2,824)	—	311,997
Income tax expense (benefit)	<u>94,323</u>	<u>21,252</u>	<u>(1,364)</u>	—	<u>114,211</u>
Income (loss) from continuing operations . . .	160,853	38,393	(1,460)	—	197,786
Income from discontinued operations, net of					
tax	<u>7,854</u>	—	—	—	<u>7,854</u>
Net income (loss)	<u>\$ 168,707</u>	<u>\$ 38,393</u>	<u>\$ (1,460)</u>	<u>\$ —</u>	<u>\$ 205,640</u>
Capital expenditures	<u>\$ 340,713</u>	<u>\$ 44,796</u>	<u>\$ 4,774</u>	<u>\$ —</u>	<u>\$ 390,283</u>

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Balance sheet information at June 30, 2012 and September 30, 2011 by segment is presented to reflect our business structure as of June 30, 2012 in the following tables.

	June 30, 2012				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated (In thousands)	Eliminations	Consolidated
ASSETS					
Property, plant and equipment, net	\$4,464,707	\$ 910,689	\$ 66,490	\$ —	\$5,441,886
Investment in subsidiaries	725,348	—	(2,096)	(723,252)	—
Current assets					
Cash and cash equivalents	9,245	—	18,461	—	27,706
Assets from risk management activities	3,486	—	3,939	—	7,425
Other current assets	519,422	16,021	424,455	(219,371)	740,527
Intercompany receivables	595,944	—	—	(595,944)	—
Total current assets	1,128,097	16,021	446,855	(815,315)	775,658
Intangible assets	—	—	174	—	174
Goodwill	572,908	132,381	34,711	—	740,000
Noncurrent assets from risk management activities					
	1,207	—	6,025	—	7,232
Deferred charges and other assets	358,272	16,379	10,234	—	384,885
	<u>\$7,250,539</u>	<u>\$1,075,470</u>	<u>\$562,393</u>	<u>\$(1,538,567)</u>	<u>\$7,349,835</u>
CAPITALIZATION AND LIABILITIES					
Shareholders' equity	\$2,354,925	\$ 313,280	\$412,068	\$ (725,348)	\$2,354,925
Long-term debt	1,956,224	—	65	—	1,956,289
Total capitalization	4,311,149	313,280	412,133	(725,348)	4,311,214
Current liabilities					
Current maturities of long-term debt . . .	250,000	—	131	—	250,131
Short-term debt	422,491	—	—	(209,000)	213,491
Liabilities from risk management activities	96,895	—	4,658	—	101,553
Other current liabilities	435,743	8,440	109,146	(8,275)	545,054
Intercompany payables	—	559,281	36,663	(595,944)	—
Total current liabilities	1,205,129	567,721	150,598	(813,219)	1,110,229
Deferred income taxes	898,176	192,981	(5,503)	—	1,085,654
Noncurrent liabilities from risk management activities					
	—	—	4,182	—	4,182
Regulatory cost of removal obligation	381,797	—	—	—	381,797
Deferred credits and other liabilities	454,288	1,488	983	—	456,759
	<u>\$7,250,539</u>	<u>\$1,075,470</u>	<u>\$562,393</u>	<u>\$(1,538,567)</u>	<u>\$7,349,835</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	September 30, 2011				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated (In thousands)	Eliminations	Consolidated
ASSETS					
Property, plant and equipment, net	\$4,248,198	\$ 838,302	\$ 61,418	\$ —	\$5,147,918
Investment in subsidiaries	670,993	—	(2,096)	(668,897)	—
Current assets					
Cash and cash equivalents	24,646	—	106,773	—	131,419
Assets from risk management activities	843	—	17,501	—	18,344
Other current assets	655,716	15,413	386,215	(196,154)	861,190
Intercompany receivables	569,898	—	—	(569,898)	—
Total current assets	1,251,103	15,413	510,489	(766,052)	1,010,953
Intangible assets	—	—	207	—	207
Goodwill	572,908	132,381	34,711	—	740,000
Noncurrent assets from risk management activities	998	—	—	—	998
Deferred charges and other assets	353,960	18,028	10,807	—	382,795
	<u>\$7,098,160</u>	<u>\$1,004,124</u>	<u>\$615,536</u>	<u>\$(1,434,949)</u>	<u>\$7,282,871</u>
CAPITALIZATION AND LIABILITIES					
Shareholders' equity	\$2,255,421	\$ 265,102	\$405,891	\$ (670,993)	\$2,255,421
Long-term debt	2,205,986	—	131	—	2,206,117
Total capitalization	4,461,407	265,102	406,022	(670,993)	4,461,538
Current liabilities					
Current maturities of long-term debt . . .	2,303	—	131	—	2,434
Short-term debt	387,691	—	—	(181,295)	206,396
Liabilities from risk management activities	11,916	—	3,537	—	15,453
Other current liabilities	474,783	10,369	170,926	(12,763)	643,315
Intercompany payables	—	543,084	26,814	(569,898)	—
Total current liabilities	876,693	553,453	201,408	(763,956)	867,598
Deferred income taxes	789,649	173,351	(2,907)	—	960,093
Noncurrent liabilities from risk management activities	67,862	—	10,227	—	78,089
Regulatory cost of removal obligation	428,947	—	—	—	428,947
Deferred credits and other liabilities	473,602	12,218	786	—	486,606
	<u>\$7,098,160</u>	<u>\$1,004,124</u>	<u>\$615,536</u>	<u>\$(1,434,949)</u>	<u>\$7,282,871</u>

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of
Atmos Energy Corporation

We have reviewed the condensed consolidated balance sheet of Atmos Energy Corporation and subsidiaries as of June 30, 2012, the related condensed consolidated statements of income for the three-month and nine-month periods ended June 30, 2012 and 2011, and the condensed consolidated statements of cash flows for the nine-month periods ended June 30, 2012 and 2011. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Atmos Energy Corporation and subsidiaries as of September 30, 2011, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended, not presented herein, and in our report dated November 22, 2011, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of September 30, 2011, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ ERNST & YOUNG LLP

Dallas, Texas
August 9, 2012

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

The following discussion should be read in conjunction with the condensed consolidated financial statements in this Quarterly Report on Form 10-Q and Management's Discussion and Analysis in our Annual Report on Form 10-K for the year ended September 30, 2011.

Cautionary Statement for the Purposes of the Safe Harbor under the Private Securities Litigation Reform Act of 1995

The statements contained in this Quarterly Report on Form 10-Q may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included in this Report are forward-looking statements made in good faith by us and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. When used in this Report, or any other of our documents or oral presentations, the words "anticipate", "believe", "estimate", "expect", "forecast", "goal", "intend", "objective", "plan", "projection", "seek", "strategy" or similar words are intended to identify forward-looking statements. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the statements relating to our strategy, operations, markets, services, rates, recovery of costs, availability of gas supply and other factors. These risks and uncertainties include the following: our ability to continue to access the credit markets to satisfy our liquidity requirements; the impact of adverse economic conditions on our customers; increased costs of providing pension and postretirement health care benefits and increased funding requirements along with increased costs of health care benefits; market risks beyond our control affecting our risk management activities including market liquidity, commodity price volatility, increasing interest rates and counterparty creditworthiness; regulatory trends and decisions, including the impact of rate proceedings before various state regulatory commissions; possible increased federal, state and local regulation of the safety of our operations; increased federal regulatory oversight and potential penalties; the impact of environmental regulations on our business; the impact of possible future additional regulatory and financial risks associated with global warming and climate change on our business; the concentration of our distribution, pipeline and storage operations in Texas; adverse weather conditions; the effects of inflation and changes in the availability and price of natural gas; the capital-intensive nature of our gas distribution business; increased competition from energy suppliers and alternative forms of energy; the inherent hazards and risks involved in operating our gas distribution business, natural disasters, terrorist activities or other events, and other risks and uncertainties discussed herein, all of which are difficult to predict and many of which are beyond our control. Accordingly, while we believe these forward-looking statements to be reasonable, there can be no assurance that they will approximate actual experience or that the expectations derived from them will be realized. Further, we undertake no obligation to update or revise any of our forward-looking statements whether as a result of new information, future events or otherwise.

OVERVIEW

Atmos Energy and our subsidiaries are engaged primarily in the regulated natural gas distribution and transportation and storage businesses as well as other nonregulated natural gas businesses. We distribute natural gas through sales and transportation arrangements to over three million residential, commercial, public authority and industrial customers throughout our six regulated natural gas distribution divisions, which at June 30, 2012 covered service areas located in 12 states. In addition, we transport natural gas for others through our regulated distribution and pipeline systems. On August 1, 2012, we completed the divestiture of our natural gas distribution operations in Missouri, Illinois and Iowa, representing approximately 84,000 customers. On August 8, 2012, we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Georgia, representing approximately 64,000 customers.

Through our nonregulated businesses, we primarily provide natural gas management and marketing services to municipalities, other local gas distribution companies and industrial customers primarily in the Midwest and Southeast and natural gas transportation and storage services to certain of our natural gas distribution divisions

and to third parties. Through our asset optimization activities, we also seek to maximize the economic value associated with the storage and transportation capacity we own or control.

As discussed in Note 11, we operate the Company through the following three segments:

- the *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- the *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- the *nonregulated segment*, which includes our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services.

CRITICAL ACCOUNTING ESTIMATES AND POLICIES

Our condensed consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States. Preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and the related disclosures of contingent assets and liabilities. We based our estimates on historical experience and various other assumptions that we believe to be reasonable under the circumstances. On an ongoing basis, we evaluate our estimates, including those related to risk management and trading activities, the allowance for doubtful accounts, legal and environmental accruals, insurance accruals, pension and postretirement obligations, deferred income taxes and the valuation of goodwill, indefinite-lived intangible assets and other long-lived assets. Actual results may differ from such estimates.

Our critical accounting policies used in the preparation of our consolidated financial statements are described in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011 and include the following:

- Regulation
- Revenue Recognition
- Allowance for Doubtful Accounts
- Financial Instruments and Hedging Activities
- Impairment Assessments
- Pension and Other Postretirement Plans
- Fair Value Measurements

Our critical accounting policies are reviewed periodically by the Audit Committee. There were no significant changes to these critical accounting policies during the nine months ended June 30, 2012.

RESULTS OF OPERATIONS

Atmos Energy Corporation is involved in the distribution, marketing and transportation of natural gas. Accordingly, our results of operations are impacted by the demand for natural gas, particularly during the winter heating season, and the volatility of the natural gas markets. This generally results in higher operating revenues and net income during the period from October through March of each fiscal year and lower operating revenues and either lower net income or net losses during the period from April through September of each fiscal year. Additionally, the seasonality of our business impacts our working capital differently at various times during the year. Typically, our accounts receivable, accounts payable and short-term debt balances peak by the end of January and then start to decline, as customers begin to pay their winter heating bills. Gas stored underground, particularly in our natural gas distribution segment, normally peaks in November and declines as we utilize storage gas to serve our customers.

The seasonality of our business usually results in a loss in our fiscal third quarter. However, we reported net income of \$31.1 million, or \$0.34 per diluted share for the three months ended June 30, 2012, compared with a

net loss of \$0.6 million or \$0.01 per diluted share in the prior year. Excluding the impact of unrealized margins and one-time items that occurred in the prior-year quarter, diluted earnings per share increased \$0.27 compared to the prior-year quarter. The quarter-over-quarter improvement reflects higher gross profit in our regulated transmission and storage segment due to increases approved under the Gas Reliability Infrastructure Program and in our nonregulated segment due to increased asset optimization, combined with lower consolidated operation and maintenance expense, which more than offset lower natural gas distribution margins. We reported net income from discontinued operations associated with the sale of our Missouri, Illinois and Iowa service areas of \$1.0 million and \$0.9 million, or \$0.01 per diluted share, for the three months ended June 30, 2012 and 2011.

During the nine months ended June 30, 2012, we earned \$208.8 million or \$2.28 per diluted share. Results for the prior-year period were influenced by the net positive impact of several one-time items totaling \$6.5 million, or \$0.07 per diluted share. Excluding the impact of these one-time items and unrealized margins in our nonregulated operations, we earned \$201.7 million, or \$2.20 per diluted share for the nine months ended June 30, 2012, compared to \$200.6 million, or \$2.20 in the prior-year period. Included in the current period amount is net income from discontinued operations of \$6.9 million, or \$0.07 per diluted share associated with the sale of our Missouri, Illinois and Iowa service areas, a decrease of \$0.9 million or \$0.02 per diluted share compared with the prior-year period.

Our year-to-date results were unfavorably impacted by substantially warmer winter weather and an abundance of natural gas supply. The impact of these conditions was most significantly realized in our nonregulated operations, which experienced a \$12.4 million nine-month period-over-period decrease in net income, excluding the impact of one-time items and unrealized margins. However, increased earnings in our regulated transmission and storage segment, primarily as a result of an improved rate design implemented in the third quarter of the prior fiscal year, more than offset the decline experienced in our nonregulated segment. Results in our natural gas distribution segment, excluding the impact of one-time items were flat compared to the prior year, despite a nine percent decrease in throughput largely attributable to warmer than normal weather.

During the current fiscal year, we have taken several steps to increase earnings in our regulated operations. In our natural gas distribution segment, we have six rate proceedings in progress requesting a total of \$75.6 million in additional annual operating income and, in April 2012, we completed an annual rate filing for Atmos Pipeline-Texas (APT) that should increase annual operating income by \$14.7 million. Further, we announced two significant pipeline expansion projects whereby APT will spend approximately \$160 million over the next two fiscal years to increase its ability to secure new long-term gas supply on a firm and reliable basis and to enhance the reliability of APT's service to our Mid-Tex Division in certain critical locations.

During the second fiscal quarter, we completed the annual evaluation of the funded status of our qualified defined benefit plans as of January 1, 2012 as required by the Pension Protection Act of 2006 (PPA). As a result of lower asset returns and a year-over-year 92 basis point decline in the discount rate used to value our pension liabilities, we were required to contribute \$23.0 million into the plans. For the nine months ended June 30, 2012, we contributed \$40.3 million into these plans and expect to contribute approximately \$6 million for the remainder of the fiscal year. Additionally, we contributed \$15.4 million into our postretirement medical plans during the nine months ended June 30, 2012 and expect to contribute between \$5 million and \$10 million for the remainder of the fiscal year. We believe our cash flows from operations are sufficient to fund these contributions.

Consolidated Results

The following table presents our consolidated financial highlights for the three and nine months ended June 30, 2012 and 2011:

	Three Months Ended June 30		Nine Months Ended June 30	
	2012	2011	2012	2011
	(In thousands, except per share data)			
Operating revenues	\$585,831	\$843,615	\$2,930,454	\$3,558,374
Gross profit	298,790	266,805	1,095,933	1,085,197
Operating expenses	214,001	232,727	658,375	684,631
Operating income	84,789	34,078	437,558	400,566
Miscellaneous income (expense)	(1,948)	(1,430)	(3,207)	24,046
Interest charges	34,923	35,845	107,025	112,615
Income (loss) from continuing operations before income taxes	47,918	(3,197)	327,326	311,997
Income tax expense (benefit)	17,774	(1,723)	125,484	114,211
Income (loss) from continuing operations	30,144	(1,474)	201,842	197,786
Income from discontinued operations, net of tax	988	908	6,908	7,854
Net income (loss)	\$ 31,132	\$ (566)	\$ 208,750	\$ 205,640
Diluted net income (loss) per share from continuing operations	\$ 0.33	\$ (0.02)	\$ 2.21	\$ 2.16
Diluted net income per share from discontinued operations	0.01	0.01	0.07	0.09
Diluted net income (loss) per share	\$ 0.34	\$ (0.01)	\$ 2.28	\$ 2.25

Our consolidated net income (loss) during the three and nine month periods ended June 30, 2012 and 2011 was earned in each of our business segments as follows:

	Three Months Ended June 30		
	2012	2011	Change
	(In thousands)		
Natural gas distribution segment from continuing operations	\$ (2,777)	\$ (8,129)	\$ 5,352
Regulated transmission and storage segment	20,144	10,552	9,592
Nonregulated segment	12,777	(3,897)	16,674
Net income (loss) from continuing operations	30,144	(1,474)	31,618
Net income from discontinued operations	988	908	80
Net income (loss)	\$ 31,132	\$ (566)	\$ 31,698
	(In thousands)		
	(In thousands)		
Natural gas distribution segment from continuing operations	\$143,429	\$160,853	\$(17,424)
Regulated transmission and storage segment	48,178	38,393	9,785
Nonregulated segment	10,235	(1,460)	11,695
Net income from continuing operations	201,842	197,786	4,056
Net income from discontinued operations	6,908	7,854	(946)
Net income	\$208,750	\$205,640	\$ 3,110

Regulated operations contributed 59 percent and 95 percent to our consolidated net income for the three and nine month periods ended June 30, 2012. The following tables segregate our consolidated net income (loss) and diluted earnings per share between our regulated and nonregulated operations:

	Three Months Ended June 30		
	2012	2011	Change
	(In thousands, except per share data)		
Regulated operations	\$17,367	\$ 2,423	\$14,944
Nonregulated operations	12,777	(3,897)	16,674
Net income (loss) from continuing operations	30,144	(1,474)	31,618
Net income from discontinued operations	988	908	80
Net income (loss)	<u>\$31,132</u>	<u>\$ (566)</u>	<u>\$31,698</u>
Diluted EPS from continuing regulated operations	\$ 0.19	\$ 0.02	\$ 0.17
Diluted EPS from nonregulated operations	0.14	(0.04)	0.18
Diluted EPS from continuing operations	0.33	(0.02)	0.35
Diluted EPS from discontinued operations	0.01	0.01	—
Consolidated diluted EPS	<u>\$ 0.34</u>	<u>\$ (0.01)</u>	<u>\$ 0.35</u>
	Nine Months Ended June 30		
	2012	2011	Change
	(In thousands, except per share data)		
Regulated operations	\$191,607	\$199,246	\$ (7,639)
Nonregulated operations	10,235	(1,460)	11,695
Net income from continuing operations	201,842	197,786	4,056
Net income from discontinued operations	6,908	7,854	(946)
Net income	<u>\$208,750</u>	<u>\$205,640</u>	<u>\$ 3,110</u>
Diluted EPS from continuing regulated operations	\$ 2.10	\$ 2.18	\$ (0.08)
Diluted EPS from nonregulated operations	0.11	(0.02)	0.13
Diluted EPS from continuing operations	2.21	2.16	0.05
Diluted EPS from discontinued operations	0.07	0.09	(0.02)
Consolidated diluted EPS	<u>\$ 2.28</u>	<u>\$ 2.25</u>	<u>\$ 0.03</u>

Natural Gas Distribution Segment

The primary factors that impact the results of our natural gas distribution operations are our ability to earn our authorized rates of return, the cost of natural gas, competitive factors in the energy industry and economic conditions in our service areas.

Our ability to earn our authorized rates of return is based primarily on our ability to improve the rate design in our various ratemaking jurisdictions by reducing or eliminating regulatory lag and, ultimately, separating the recovery of our approved margins from customer usage patterns. Improving rate design is a long-term process and is further complicated by the fact that we operate in multiple rate jurisdictions.

Seasonal weather patterns can also affect our natural gas distribution operations. However, the effect of weather that is above or below normal is substantially offset through weather normalization adjustments, known as WNA, which has been approved by state regulatory commissions for over 90 percent of our residential and commercial meters in the following states for the following time periods:

Georgia, Kansas, West Texas	October — May
Kentucky, Mississippi, Tennessee, Mid-Tex	November — April
Louisiana	December — March
Virginia	January — December

Our natural gas distribution operations are also affected by the cost of natural gas. The cost of gas is passed through to our customers without markup. Therefore, increases in the cost of gas are offset by a corresponding increase in revenues. Accordingly, we believe gross profit is a better indicator of our financial performance than revenues. However, gross profit in our Texas and Mississippi service areas includes franchise fees and gross receipts taxes, which are calculated as a percentage of revenue (inclusive of gas costs). Therefore, the amount of these taxes included in revenues is influenced by the cost of gas and the level of gas sales volumes. We record the associated tax expense as a component of taxes, other than income. Although changes in these revenue-related taxes arising from changes in gas costs affect gross profit, over time the impact is offset within operating income.

Higher gas costs may also adversely impact our accounts receivable collections, resulting in higher bad debt expense and may require us to increase borrowings under our credit facilities resulting in higher interest expense. Finally, higher gas costs, as well as competitive factors in the industry and general economic conditions may cause customers to conserve or use alternative energy sources. Conversely, lower gas costs reduce our collection risk and reduce the need to utilize short-term borrowings to fund our working capital needs.

As discussed above, on August 1, 2012, we completed the sale of substantially all of our natural gas distribution operations in Missouri, Illinois and Iowa. The results of these operations have been separately reported in the following tables as discontinued operations and exclude general corporate overhead and interest expense that would normally be allocated to these operations.

On August 8, 2012, we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Georgia. The results of these operations are classified as continuing operations at June 30, 2012.

Three Months Ended June 30, 2012 compared with Three Months Ended June 30, 2011

Financial and operational highlights for our natural gas distribution segment for the three months ended June 30, 2012 and 2011 are presented below.

	Three Months Ended June 30		
	2012	2011	Change
	(In thousands, unless otherwise noted)		
Gross profit	\$200,678	\$200,192	\$ 486
Operating expenses	<u>176,768</u>	<u>183,437</u>	<u>(6,669)</u>
Operating income	23,910	16,755	7,155
Miscellaneous expense	(926)	(1,153)	227
Interest charges	<u>27,834</u>	<u>28,042</u>	<u>(208)</u>
Loss from continuing operations before income taxes	(4,850)	(12,440)	7,590
Income tax benefit	<u>(2,073)</u>	<u>(4,311)</u>	<u>2,238</u>
Loss from continuing operations	(2,777)	(8,129)	5,352
Income from discontinued operations, net of tax	<u>988</u>	<u>908</u>	<u>80</u>
Net loss	<u>\$ (1,789)</u>	<u>\$ (7,221)</u>	<u>\$ 5,432</u>
Consolidated natural gas distribution sales volumes from continuing operations — MMcf	33,407	37,011	(3,604)
Consolidated natural gas distribution transportation volumes from continuing operations — MMcf	<u>30,312</u>	<u>29,955</u>	<u>357</u>
Consolidated natural gas distribution throughput from continuing operations — MMcf	63,719	66,966	(3,247)
Consolidated natural gas distribution throughput from discontinued operations — MMcf	<u>1,981</u>	<u>2,128</u>	<u>(147)</u>
Total consolidated natural gas distribution throughput — MMcf	<u>65,700</u>	<u>69,094</u>	<u>(3,394)</u>
Consolidated natural gas distribution average transportation revenue per Mcf	\$ 0.43	\$ 0.46	\$ (0.03)
Consolidated natural gas distribution average cost of gas per Mcf sold	\$ 3.73	\$ 5.59	\$ (1.86)

The \$0.5 million increase in natural gas distribution gross profit was primarily due to a \$4.5 million net increase in rate adjustments, primarily in our Mid-Tex, Kentucky, Louisiana and Mississippi service areas.

These increases were partially offset by a \$3.3 million decrease in revenue-related taxes in our Mid-Tex, West Texas and Mississippi service areas, primarily due to lower revenues on which the tax is calculated.

Results for the third fiscal quarter were also unfavorably impacted by a five percent decrease in total consolidated throughput compared to the prior year. However, the impact to gross profit was mitigated by favorable rate designs that substantially lessened the impact of warm weather in most of our natural gas distribution service areas.

Operating expenses, which include operation and maintenance expense, provision for doubtful accounts, depreciation and amortization expense and taxes, other than income decreased \$6.7 million primarily due to the following:

- \$5.3 million decrease in taxes, other than income.

- \$1.4 million decrease in legal costs.
- \$1.4 million decrease due to the establishment of regulatory assets for pension and postretirement costs.

These decreases were partially offset by a \$1.9 million increase in depreciation and amortization associated with an increase in our net plant as a result of our capital investments in the prior year.

The following table shows our operating income from continuing operations by natural gas distribution division, in order of total rate base, for the three months ended June 30, 2012 and 2011. The presentation of our natural gas distribution operating income is included for financial reporting purposes and may not be appropriate for ratemaking purposes.

	Three Months Ended June 30		
	2012	2011	Change
	(In thousands)		
Mid-Tex	\$ 5,845	\$ 759	\$ 5,086
Kentucky/Mid-States	5,189	4,832	357
Louisiana	6,880	6,779	101
West Texas	353	605	(252)
Mississippi	1,785	(615)	2,400
Colorado-Kansas	1,466	3,304	(1,838)
Other	2,392	1,091	1,301
Total	<u>\$23,910</u>	<u>\$16,755</u>	<u>\$ 7,155</u>

Nine Months Ended June 30, 2012 compared with Nine Months Ended June 30, 2011

Financial and operational highlights for our natural gas distribution segment for the nine months ended June 30, 2012 and 2011 are presented below.

	Nine Months Ended June 30		
	2012	2011	Change
	(In thousands, unless otherwise noted)		
Gross profit	\$872,565	\$870,132	\$ 2,433
Operating expenses	551,003	545,917	5,086
Operating income	321,562	324,215	(2,653)
Miscellaneous income (expense)	(1,949)	18,305	(20,254)
Interest charges	84,522	87,344	(2,822)
Income from continuing operations before income taxes	235,091	255,176	(20,085)
Income tax expense	91,662	94,323	(2,661)
Income from continuing operations	143,429	160,853	(17,424)
Income from discontinued operations, net of tax	6,908	7,854	(946)
Net income	<u>\$150,337</u>	<u>\$168,707</u>	<u>\$(18,370)</u>
Consolidated natural gas distribution sales volumes from continuing operations — MMcf	221,466	253,665	(32,199)
Consolidated natural gas distribution transportation volumes from continuing operations — MMcf	100,021	99,551	470
Consolidated natural gas distribution throughput from continuing operations — MMcf	321,487	353,216	(31,729)
Consolidated natural gas distribution throughput from discontinued operations — MMcf	10,855	12,723	(1,868)
Total consolidated natural gas distribution throughput — MMcf	<u>332,342</u>	<u>365,939</u>	<u>(33,597)</u>
Consolidated natural gas distribution average transportation revenue per Mcf	\$ 0.44	\$ 0.47	\$ (0.03)
Consolidated natural gas distribution average cost of gas per Mcf sold	\$ 4.70	\$ 5.21	\$ (0.51)

The \$2.4 million increase in natural gas distribution gross profit was primarily due to a \$15.5 million net increase in rate adjustments, primarily in the Mid-Tex, Louisiana, Mississippi, Kentucky and West Texas service areas.

These increases were partially offset by the following:

- \$8.9 million decrease in revenue-related taxes in our Mid-Tex, West Texas and Mississippi service areas, primarily due to lower revenues on which the tax is calculated.
- \$3.1 million decrease due to a nine percent decrease in consolidated throughput caused principally by lower residential and commercial consumption combined with warmer weather in the current period compared to the same period last year in most of our service areas.

Operating expenses, which include operation and maintenance expense, provision for doubtful accounts, depreciation and amortization expense and taxes, other than income increased \$5.1 million primarily due to the following:

- \$8.1 million increase in depreciation and amortization associated with an increase in our net plant as a result of our capital investments in the prior year.

- \$5.9 million net increase in legal and other administrative costs.
- \$1.7 million increase in software maintenance costs.

These increases were partially offset by the following:

- \$5.5 million decrease in operating expenses due to increased capital spending and warmer weather allowing us time to complete more capital work than in the prior year.
- \$2.9 million decrease associated with the aforementioned regulatory asset.

Net income for this segment for the prior-year period was favorably impacted by a \$21.8 million pre-tax gain recognized in March 2011 as a result of unwinding two Treasury locks (\$13.3 million, net of tax) and a \$5.0 million income tax benefit related to the administrative settlement of various income tax positions.

The following table shows our operating income from continuing operations by natural gas distribution division, in order of total rate base, for the nine months ended June 30, 2012 and 2011. The presentation of our natural gas distribution operating income is included for financial reporting purposes and may not be appropriate for ratemaking purposes.

	Nine Months Ended June 30		
	2012	2011	Change
	(In thousands)		
Mid-Tex	\$142,595	\$140,674	\$ 1,921
Kentucky/Mid-States	46,162	50,522	(4,360)
Louisiana	44,551	44,975	(424)
West Texas	29,017	29,405	(388)
Mississippi	29,454	27,604	1,850
Colorado-Kansas	23,627	26,256	(2,629)
Other	6,156	4,779	1,377
Total	<u>\$321,562</u>	<u>\$324,215</u>	<u>\$(2,653)</u>

Recent Ratemaking Developments

Significant ratemaking developments that occurred during the nine months ended June 30, 2012 are discussed below. The amounts described below represent the operating income that was requested or received in each rate filing, which may not necessarily reflect the stated amount referenced in the final order, as certain operating costs may have changed as a result of a commission's or other governmental authority's final ruling.

Annual net operating income increases totaling \$9.9 million resulting from ratemaking activity became effective in the nine months ended June 30, 2012 as summarized below:

<u>Rate Action</u>	<u>Annual Increase to Operating Income</u>
	(In thousands)
Rate case filings	\$ 545
Infrastructure programs	4,488
Annual rate filing mechanisms	4,720
Other rate activity	167
	<u>\$9,920</u>

Additionally, the following ratemaking efforts were in progress during the third quarter of fiscal 2012 but had not been completed as of June 30, 2012.

<u>Division</u>	<u>Rate Action</u>	<u>Jurisdiction</u>	<u>Operating Income Requested</u> (In thousands)
Mid-Tex	Rate Case	RRC	\$46,537
West Texas	Rate Case	RRC	9,427
Colorado-Kansas	Rate Case ⁽¹⁾	Kansas	5,498
Louisiana	Rate Stabilization Clause ⁽²⁾	LGS	1,823
Kentucky/Mid-States	PRP ⁽³⁾	Georgia	1,079
Kentucky/Mid-States	Rate Case	Tennessee	11,230
			<u>\$75,594</u>

⁽¹⁾ Atmos Energy and Commission Staff reached a settlement for an increase in operating income of \$3.8 million. A hearing on the settlement was conducted on July 18, 2012 and a final order is due before the end of the fiscal year.

⁽²⁾ The Louisiana Commission Staff recommended an operating income increase of \$2.3 million effective July 1, 2012, which the Commission accepted.

⁽³⁾ The Pipeline Replacement Program (PRP) surcharge relates to a long-term cast iron replacement program.

Rate Case Filings

A rate case is a formal request from Atmos Energy to a regulatory authority to increase rates that are charged to our customers. Rate cases may also be initiated when the regulatory authorities request us to justify our rates. This process is referred to as a “show cause” action. Adequate rates are intended to provide for recovery of the Company’s costs as well as a fair rate of return to our shareholders and ensure that we continue to deliver reliable, reasonably priced natural gas service to our customers. The following table summarizes the rate case that was completed during the nine months ended June 30, 2012.

<u>Division</u>	<u>State</u>	<u>Increase in Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2012 Rate Case Filings:</i>			
West Texas — Environs	Texas	<u>\$545</u>	11/08/2011
Total 2012 Rate Case Filings		<u>\$545</u>	

Infrastructure Programs

Infrastructure programs such as the Gas Reliability Infrastructure Program (GRIP) allow natural gas distribution companies the opportunity to include in their rate base annually approved capital costs incurred in the prior calendar year. As of June 30, 2012, we had infrastructure programs in Texas, Georgia, Missouri and Kentucky. The following table summarizes our infrastructure program filings with effective dates occurring during the nine months ended June 30, 2012.

<u>Division</u>	<u>Period End</u>	<u>Incremental Net Utility Plant Investment</u> (In thousands)	<u>Increase in Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2012 Infrastructure Programs:</i>				
Mid-Tex Unincorporated (Environs) ⁽¹⁾ . . .	12/2011	\$145,671	\$ 744	06/26/2012
Kentucky/Mid-States — Georgia	09/2010	7,160	1,215	10/01/2011
Kentucky/Mid-States — Kentucky	09/2012	17,347	2,529	10/01/2011
Total 2012 Infrastructure Programs		<u>\$170,178</u>	<u>\$4,488</u>	

⁽¹⁾ Incremental net utility plant investment represents the system-wide incremental investment for the Mid-Tex Division. The increase in annual operating income is for the unincorporated areas of the Mid-Tex Division only.

Annual Rate Filing Mechanisms

As an instrument to reduce regulatory lag, annual rate filing mechanisms allow us to refresh our rates on a periodic basis without filing a formal rate case. However, these filings still involve discovery by the appropriate regulatory authorities prior to the final determination of rates under these mechanisms. We currently have annual rate filing mechanisms in our Louisiana and Mississippi divisions and the Georgia service area in our Kentucky/Mid-States Division. The Company is requesting new annual rate filing mechanisms as part of our ongoing rate cases in our Mid-Tex and West Texas divisions to replace the annual mechanisms that expired for significant portions of these service areas in 2011. These mechanisms are referred to as rate review mechanisms in our Mid-Tex and West Texas divisions, stable rate filings in the Mississippi Division and a rate stabilization clause in the Louisiana Division. The following table summarizes filings made under our various annual rate filing mechanisms for the nine months ended June 30, 2012.

<u>Division</u>	<u>Jurisdiction</u>	<u>Test Year Ended</u>	<u>Additional Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2012 Filings:</i>				
Mid-Tex	Dallas	09/30/2011	\$1,204	06/01/2012
Louisiana	Trans La	09/30/2011	11	04/01/2012
Kentucky/Mid-States	Georgia	09/30/2011	(818)	02/01/2012
Mississippi	Mississippi	06/30/2011	4,323	01/11/2012
Total 2012 Filings			<u>\$4,720</u>	

Other Ratemaking Activity

The following table summarizes other ratemaking activity during the nine months ended June 30, 2012:

<u>Division</u>	<u>Jurisdiction</u>	<u>Rate Activity</u>	<u>Additional Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2012 Other Rate Activity:</i>				
Colorado-Kansas	Kansas	Ad Valorem ⁽¹⁾	\$167	01/14/2012
Total 2012 Other Rate Activity			<u>\$167</u>	

⁽¹⁾ The Ad Valorem filing relates to a collection of property taxes in excess of the amount included in our Kansas area's base rates.

Regulated Transmission and Storage Segment

Our regulated transmission and storage segment consists of the regulated pipeline and storage operations of the Atmos Pipeline–Texas Division. The Atmos Pipeline–Texas Division transports natural gas to our Mid-Tex Division and third parties and manages five underground storage reservoirs in Texas. We also provide ancillary services customary in the pipeline industry including parking and lending arrangements and sales of inventory on hand.

Similar to our natural gas distribution segment, our regulated transmission and storage segment is impacted by seasonal weather patterns, competitive factors in the energy industry and economic conditions in our service areas. Further, as the Atmos Pipeline–Texas Division operations supply all of the natural gas for our Mid-Tex Division, the results of this segment are highly dependent upon the natural gas requirements of the Mid-Tex Division. Finally, as a regulated pipeline, the operations of the Atmos Pipeline–Texas Division may be impacted by the timing of when costs and expenses are incurred and when these costs and expenses are recovered through its tariffs.

Three Months Ended June 30, 2012 compared with Three Months Ended June 30, 2011

Financial and operational highlights for our regulated transmission and storage segment for the three months ended June 30, 2012 and 2011 are presented below.

	Three Months Ended June 30		
	2012	2011	Change
	<i>(In thousands, unless otherwise noted)</i>		
Mid-Tex transportation	\$ 43,693	\$ 32,098	\$11,595
Third-party transportation	17,281	16,518	763
Storage and park and lend services	1,484	1,802	(318)
Other	4,615	3,152	1,463
Gross profit	<u>67,073</u>	<u>53,570</u>	<u>13,503</u>
Operating expenses	28,063	29,305	(1,242)
Operating income	<u>39,010</u>	<u>24,265</u>	<u>14,745</u>
Miscellaneous expense	(298)	(312)	14
Interest charges	7,353	7,653	(300)
Income before income taxes	<u>31,359</u>	<u>16,300</u>	<u>15,059</u>
Income tax expense	11,215	5,748	5,467
Net income	<u>\$ 20,144</u>	<u>\$ 10,552</u>	<u>\$ 9,592</u>
Gross pipeline transportation volumes — MMcf	<u>146,170</u>	<u>141,294</u>	<u>4,876</u>
Consolidated pipeline transportation volumes — MMcf	<u>118,678</u>	<u>112,564</u>	<u>6,114</u>

The \$13.5 million increase in regulated transmission and storage gross profit compared to the prior-year quarter was primarily a result of the GRIP filings approved by the RRC during fiscal 2011 and 2012. During fiscal 2011, the Commission approved the Atmos Pipeline — Texas GRIP filing with an annual operating income increase of \$12.6 million that went into effect in the fiscal fourth quarter. On April 10, 2012, the RRC approved the Atmos Pipeline — Texas GRIP filing with an annual operating income increase of \$14.7 million that went into effect with bills rendered on and after April 10, 2012.

The GRIP filings approved in fiscal 2011 and 2012 increased quarter-over-quarter gross profit by \$9.1 million. In addition, excess retention gas sales increased gross profit by \$1.6 million.

Operating expenses decreased \$1.2 million primarily due to a \$2.6 million decrease in outside services and materials and supplies as a result of increased capital spending in the current-year quarter, partially offset by a \$1.0 million increase in depreciation expense, resulting from the rate case and a higher investment in plant.

Nine Months Ended June 30, 2012 compared with Nine Months Ended June 30, 2011

Financial and operational highlights for our regulated transmission and storage segment for the nine months ended June 30, 2012 and 2011 are presented below.

	Nine Months Ended June 30		
	2012	2011	Change
	(In thousands, unless otherwise noted)		
Mid-Tex transportation	\$120,150	\$ 92,729	\$27,421
Third-party transportation	46,529	49,841	(3,312)
Storage and park and lend services	5,157	6,191	(1,034)
Other	10,033	8,792	1,241
Gross profit	181,869	157,553	24,316
Operating expenses	84,017	79,373	4,644
Operating income	97,852	78,180	19,672
Miscellaneous income (expense)	(634)	5,267	(5,901)
Interest charges	22,176	23,802	(1,626)
Income before income taxes	75,042	59,645	15,397
Income tax expense	26,864	21,252	5,612
Net income	\$ 48,178	\$ 38,393	\$ 9,785
Gross pipeline transportation volumes — MMcf	483,360	468,943	14,417
Consolidated pipeline transportation volumes — MMcf	333,341	305,898	27,443

The \$24.3 million increase in regulated transmission and storage gross profit compared to the prior-year period was primarily a result of the previously discussed rate design changes approved in the rate case in the prior year. Therefore, despite an eight percent decrease in throughput to our Mid-Tex Division, we experienced a 30 percent increase in gross profit from Mid-Tex transportation.

For the year-to-date period, the enhanced rate design resulted in a \$32.4 million increase in gross profit compared to the prior-year period. This increase was partially offset by the following:

- \$4.4 million decrease in third-party transportation fees. Throughput associated with third-party transportation increased nine percent due to the execution of new delivery contracts with local producers in the Barnett Shale region. However, these increases were more than offset by lower transportation rates.
- \$2.5 million decrease associated with lower throughput to our Mid-Tex Division.

Operating expenses increased \$4.6 million primarily due to a \$4.9 million increase in depreciation expense, resulting from the rate case and a higher investment in net plant.

Net income for this segment for the prior-year period was favorably impacted by a \$6.0 million pre-tax gain recognized in March 2011 as a result of unwinding two Treasury locks (\$3.9 million, net of tax).

Nonregulated Segment

Our nonregulated activities are conducted through Atmos Energy Holdings, Inc. (AEH), which is a wholly-owned subsidiary of Atmos Energy Corporation and operates primarily in the Midwest and Southeast areas of the United States.

AEH's primary business is to deliver gas and provide related services by aggregating and purchasing gas supply, arranging transportation and storage logistics and ultimately delivering gas to customers at competitive prices. This business is significantly influenced by competitive factors in the industry, general economic conditions and other factors that could affect the demand for natural gas. Therefore, the margins earned from these activities are dependent upon our ability to attract and retain customers and to minimize the cost of gas used to serve those customers. Further, delivered gas margins can be affected by the price of natural gas in the different locations where we buy and sell gas.

AEH also earns storage and transportation margins from (i) utilizing its proprietary 21-mile pipeline located in New Orleans, Louisiana to aggregate gas supply for our regulated natural gas distribution division in Louisiana, its gas delivery activities and, on a more limited basis, for third parties and (ii) managing proprietary storage in Kentucky and Louisiana to supplement the natural gas needs of our natural gas distribution divisions during peak periods. The majority of these margins are generated through demand fees established under contracts with certain of our natural gas distribution divisions that are renewed periodically and subject to regulatory oversight.

AEH utilizes customer-owned or contracted storage capacity to serve its customers. In an effort to offset the demand fees paid to contract for storage capacity and to maximize the value of this capacity, AEH sells financial instruments in an effort to earn a gross profit margin through the arbitrage of pricing differences in various locations and by recognizing pricing differences that occur over time. Margins earned from these activities and the related storage demand fees are reported as asset optimization margins. Certain of these arrangements are with regulated affiliates, which have been approved by applicable state regulatory commissions. These margins are influenced by natural gas market conditions including, but not limited to, the price of natural gas, demand for natural gas, the level of domestic natural gas inventory levels and the level of volatility between current (spot) and future natural gas prices. These margins are also impacted by our ability to minimize the demand fees paid to contract for storage capacity.

Higher natural gas prices may adversely impact our accounts receivable collections, resulting in higher bad debt expense, and may require us to increase borrowings under our credit facilities resulting in higher interest expense. Higher gas prices may also cause customers to conserve or use alternative energy sources. Lower natural gas prices generally reduce these risks.

The level of volatility in natural gas prices also has a significant impact on our nonregulated segment. Increased price volatility influences the spreads between the current (spot) prices and forward natural gas prices, which creates opportunities to earn higher arbitrage spreads and basis differentials from identifying the lowest cost alternative among the natural gas supplies, transportation and markets to which we have access. Conversely, a lack of price volatility reduces opportunities to create value from arbitrage spreads and basis differentials.

Our nonregulated segment manages its exposure to natural gas commodity price risk through a combination of physical storage and financial instruments. Therefore, results for this segment will include unrealized gains or losses on its net physical gas position and the related financial instruments used to manage commodity price risk. These margins fluctuate based upon changes in the spreads between the physical and forward natural gas prices. Generally, if the physical/financial spread narrows, we will record unrealized gains or lower unrealized losses. If the physical/financial spread widens, we will generally record unrealized losses or lower unrealized gains. The magnitude of the unrealized gains and losses is also contingent upon the levels of our net physical position at the end of the reporting period.

Three Months Ended June 30, 2012 compared with Three Months Ended June 30, 2011

Financial and operational highlights for our nonregulated segment for the three months ended June 30, 2012 and 2011 are presented below. Gross profit margin consists primarily of margins earned from the delivery of gas and related services requested by our customers, margins earned from storage and transportation services and margins earned from asset optimization activities, which are derived from the utilization of our proprietary and managed third-party storage and transportation assets to capture favorable arbitrage spreads through natural gas trading activities.

	Three Months Ended June 30		
	2012	2011	Change
	(In thousands, unless otherwise noted)		
Realized margins			
Gas delivery and related services	\$ 9,637	\$ 11,631	\$ (1,994)
Storage and transportation services	3,313	4,042	(729)
Other	791	1,177	(386)
	<u>13,741</u>	<u>16,850</u>	<u>(3,109)</u>
Asset optimization ⁽¹⁾	<u>14,600</u>	<u>(3,623)</u>	<u>18,223</u>
Total realized margins	<u>28,341</u>	<u>13,227</u>	<u>15,114</u>
Unrealized margins	<u>3,080</u>	<u>178</u>	<u>2,902</u>
Gross profit	<u>31,421</u>	<u>13,405</u>	<u>18,016</u>
Operating expenses, excluding asset impairments	9,553	9,359	194
Asset impairments	—	10,988	(10,988)
Operating income (loss)	<u>21,868</u>	<u>(6,942)</u>	<u>28,810</u>
Miscellaneous income	136	168	(32)
Interest charges	<u>595</u>	<u>283</u>	<u>312</u>
Income (loss) before income taxes	<u>21,409</u>	<u>(7,057)</u>	<u>28,466</u>
Income tax expense (benefit)	<u>8,632</u>	<u>(3,160)</u>	<u>11,792</u>
Net income (loss)	<u>\$12,777</u>	<u>\$ (3,897)</u>	<u>\$ 16,674</u>
Gross nonregulated delivered gas sales volumes — MMcf	<u>89,682</u>	<u>104,658</u>	<u>(14,976)</u>
Consolidated nonregulated delivered gas sales volumes — MMcf	<u>79,658</u>	<u>88,382</u>	<u>(8,724)</u>
Net physical position (Bcf)	<u>30.3</u>	<u>16.7</u>	<u>13.6</u>

⁽¹⁾ Net of storage fees of \$4.2 million and \$3.8 million.

Results for our nonregulated operations during the third fiscal quarter continue to be adversely influenced by unfavorable natural gas market conditions. Historically high natural gas storage levels caused by strong domestic natural gas production caused natural gas prices to remain relatively low during our fiscal third quarter. Additionally, we continue to experience compressed spot to forward spread values and basis differentials.

We anticipate these natural gas market conditions will continue for the foreseeable future. As a result, we anticipate that basis differentials will remain compressed and spot-to-forward price volatility will remain relatively low. Accordingly, although we anticipate continuing to profit on a fiscal-year basis from our nonregulated activities, we anticipate per-unit margins from our delivered gas activities and margins earned from our asset optimization activities will be lower than in previous years for the foreseeable future.

Realized margins for gas delivery, storage and transportation services and other services were \$13.7 million during the three months ended June 30, 2012 compared with \$16.9 million for the prior-year quarter. The decrease primarily reflects a 10 percent decrease in consolidated sales volumes due to lower demand from industrial customers and lower deliveries to power generation customers due to milder weather compared to the prior-year quarter.

Asset optimization margins increased \$18.2 million from the prior-year quarter primarily due to realized gains earned from AEM's trading strategy executed earlier in the fiscal year. During the first six months of fiscal 2012, AEM took advantage of falling natural gas prices by injecting gas into storage and rolling financial positions scheduled to settle during the third and fourth fiscal quarters of fiscal 2012. These gains were partially offset by increased storage fees associated with increased park and loan activity.

The \$2.9 million increase in unrealized margins primarily reflects the impact of falling prices on our physical inventory as this hedged inventory is marked to market.

In the prior-year quarter we recorded an \$11.0 million asset impairment charge related to our investment in certain natural gas gathering assets.

Nine Months Ended June 30, 2012 compared with Nine Months Ended June 30, 2011

Financial and operational highlights for our nonregulated segment for the nine months ended June 30, 2012 and 2011 are presented below.

	Nine Months Ended June 30		
	2012	2011	Change
(In thousands, unless otherwise noted)			
Realized margins			
Gas delivery and related services	\$ 35,021	\$ 46,842	\$(11,821)
Storage and transportation services	9,953	10,913	(960)
Other	2,804	3,956	(1,152)
	47,778	61,711	(13,933)
Asset optimization ⁽¹⁾	(17,039)	(344)	(16,695)
Total realized margins	30,739	61,367	(30,628)
Unrealized margins	11,858	(2,726)	14,584
Gross profit	42,597	58,641	(16,044)
Operating expenses, excluding asset impairments	24,457	30,200	(5,743)
Asset impairments	—	30,270	(30,270)
Operating income (loss)	18,140	(1,829)	19,969
Miscellaneous income	739	764	(25)
Interest charges	1,686	1,759	(73)
Income (loss) before income taxes	17,193	(2,824)	20,017
Income tax expense (benefit)	6,958	(1,364)	8,322
Net income (loss)	\$ 10,235	\$ (1,460)	\$ 11,695
Gross nonregulated delivered gas sales volumes — MMcf	<u>307,800</u>	<u>339,747</u>	<u>(31,947)</u>
Consolidated nonregulated delivered gas sales volumes — MMcf	<u>270,372</u>	<u>290,486</u>	<u>(20,114)</u>
Net physical position (Bcf)	<u>30.3</u>	<u>16.7</u>	<u>13.6</u>

⁽¹⁾ Net of storage fees of \$13.7 million and \$10.7 million.

Realized margins for gas delivery, storage and transportation services and other services were \$47.8 million during the nine months ended June 30, 2012 compared with \$61.7 million for the prior-year period. The decrease reflects the following:

- A seven percent decrease in consolidated sales volumes. The decrease was largely attributable to warmer weather, which reduced sales to utility, municipal and other weather-sensitive customers.
- A decrease in gas delivery per-unit margins from \$0.14/Mcf in the prior-year period to \$0.11/Mcf in the current-year period primarily due to lower basis differentials resulting from increased natural gas supply and increased transportation costs. The decrease in basis differentials was partially offset by increased fees earned from certain transportation arrangements and the receipt of a one-time refund of transportation demand fees from one of our transporters.

Asset optimization margins decreased \$16.7 million from the prior-year period. The period-over-period decrease primarily reflects AEH's decision during the first six months of fiscal 2012 to take advantage of falling

natural gas prices by purchasing and injecting gas into storage and rolling financial positions scheduled to settle during the third and fourth quarter of fiscal 2012. As a result of this decision and falling prices, we realized significantly higher losses on the settlement of financial instruments used to hedge our natural gas purchases during the first two quarters of fiscal 2012.

Additionally, AEH experienced increased storage fees associated with increased park and loan activity. Finally, AEH incurred a \$1.7 million charge in the first fiscal quarter to write down to market certain natural gas inventory that no longer qualified for fair value hedge accounting.

Unrealized margins increased \$14.6 million in the current period compared to the prior-year period primarily due to the timing of year-over-year realized margins.

Operating expenses, excluding asset impairments decreased \$5.7 million primarily due to lower employee-related expenses. Asset impairments include the aforementioned pre-tax impairment charge recorded in the prior-year period related to the write-off of certain natural gas gathering assets as well as an asset impairment charge of \$19.3 million recorded in March 2011 related to our investment in our Fort Necessity storage project.

Liquidity and Capital Resources

The liquidity required to fund our working capital, capital expenditures and other cash needs is provided from a variety of sources including internally generated funds and borrowings under our commercial paper program and bank credit facilities. Additionally, we have various uncommitted trade credit lines with our gas suppliers that we utilize to purchase natural gas on a monthly basis. Finally, from time to time, we raise funds from the public debt and equity capital markets to fund our liquidity needs.

We regularly evaluate our funding strategy and profile to ensure that we have sufficient liquidity for our short-term and long-term needs in a cost-effective manner. We also evaluate the levels of committed borrowing capacity that we require.

As discussed in Note 6, our Unsecured 5.125% Senior Notes were scheduled to mature in January 2013. On July 27, 2012 we issued a notice of early redemption of these notes on August 28, 2012. We intend to initially fund the redemption through the issuance of commercial paper. Shortly thereafter, we intend to enter into a short-term financing facility to repay the commercial paper borrowings utilized to redeem the notes. The short-term facility is expected to be repaid with the proceeds received from the issuance of new unsecured notes anticipated to occur in January 2013. In August 2011, we entered into three Treasury lock agreements to fix the Treasury yield component of the interest cost associated with the anticipated issuances of these senior notes. We designated all of these Treasury locks as cash flow hedges.

We believe the liquidity provided by our senior notes and committed credit facilities, combined with our operating cash flows, will be sufficient to fund our working capital needs and capital expenditure program for the remainder of fiscal 2012.

Cash Flows

Our internally generated funds may change in the future due to a number of factors, some of which we cannot control. These include regulatory changes, prices for our products and services, demand for such products and services, margin requirements resulting from significant changes in commodity prices, operational risks and other factors.

Cash flows from operating, investing and financing activities for the nine months ended June 30, 2012 and 2011 are presented below.

	Nine Months Ended June 30		
	2012	2011	Change
	(In thousands)		
Total cash provided by (used in)			
Operating activities	\$ 518,806	\$ 519,562	\$ (756)
Investing activities	(501,621)	(393,656)	(107,965)
Financing activities	(120,898)	(140,429)	19,531
Change in cash and cash equivalents	(103,713)	(14,523)	(89,190)
Cash and cash equivalents at beginning of period	131,419	131,952	(533)
Cash and cash equivalents at end of period	<u>\$ 27,706</u>	<u>\$ 117,429</u>	<u>\$ (89,723)</u>

Cash flows from operating activities

Period-over-period changes in our operating cash flows are primarily attributable to changes in net income and working capital changes, particularly within our natural gas distribution segment resulting from the price of natural gas and the timing of customer collections, payments for natural gas purchases and deferred gas cost recoveries.

For the nine months ended June 30, 2012, we generated operating cash flow of \$518.8 million from operating activities compared with \$519.6 million for the nine months ended June 30, 2011. The \$0.8 million decrease in operating cash flows primarily reflects the \$46.6 million increase in contributions made to our pension and postretirement plans during the first nine months of fiscal 2012, offset by changes in working capital.

Cash flows from investing activities

In recent years, a substantial portion of our cash resources has been used to fund growth projects, our ongoing construction program and improvements to information technology systems. Our ongoing construction program enables us to provide natural gas distribution services to our existing customer base, expand our natural gas distribution services into new markets, enhance the integrity of our pipelines and, more recently, expand our intrastate pipeline network. In executing our current rate strategy, we are directing discretionary capital spending to jurisdictions that permit us to earn a timely return on our investment. Currently, rate designs in our Mid-Tex, Louisiana, Mississippi and West Texas natural gas distribution divisions and our Atmos Pipeline-Texas Division provide the opportunity to include in their rate base approved capital costs on a periodic basis without being required to file a rate case.

Capital expenditures for fiscal 2012 are currently expected to range from \$690 million to \$710 million. For the nine months ended June 30, 2012, capital expenditures were \$497.4 million compared with \$390.3 million for the nine months ended June 30, 2011. The \$107.1 million increase in capital expenditures primarily reflects spending for the steel service line replacement program in the Mid-Tex Division and other infrastructure replacement projects in our Mid-Tex, West Texas and Kentucky service areas, the development of new customer billing and information systems for our natural gas distribution segment and increased capital spending to increase the capacity on our Atmos Pipeline – Texas system.

Cash flows from financing activities

For the nine months ended June 30, 2012, our financing activities used \$120.9 million of cash compared with \$140.4 million of cash used in the prior-year period, primarily due to lower cash outflows associated with our short-term and long-term debt instruments, as follows:

- \$125.4 million for short-term debt repayments. In the current-year period, \$6.7 million of short-term debt was repaid, compared with \$132.1 million in the prior-year period.

- \$357.7 million for scheduled long-term debt repayments. In the current-year period, \$2.4 million of long-term debt was repaid, compared with \$360.1 million in the prior-year period.

The lower repayment activity was partially offset by:

- \$394.6 million and \$20.1 million less cash received related to the issuance of long-term debt and the related settlement of Treasury locks in the prior year.
- \$27.8 million less cash received related to the unwinding of two Treasury locks in the prior year.
- \$12.5 million additional cash used to repurchase common stock as part of our share buyback program.
- \$7.3 million less cash received from proceeds related to the issuance of common stock.

The following table summarizes our share issuances for the nine months ended June 30, 2012 and 2011.

	Nine Months Ended June 30	
	2012	2011
Shares issued:		
1998 Long-Term Incentive Plan	414,778	663,555
Outside Directors Stock-for-Fee Plan	1,823	1,801
Total shares issued	<u>416,601</u>	<u>665,356</u>

The year-over-year decrease in the number of shares issued primarily reflects the significant number of stock options exercised in the prior year. During the current-year period, we cancelled and retired 152,427 shares attributable to federal withholdings on equity awards and repurchased and retired 387,991 shares through our 2011 share repurchase program described in Note 7.

As of September 30, 2011, we were authorized to grant awards for up to a maximum of 6.5 million shares of common stock under our 1998 Long-Term Incentive Plan (LTIP). In February 2011, shareholders voted to increase the number of authorized LTIP shares by 2.2 million shares. On October 19, 2011, we received all required state regulatory approvals to increase the maximum number of authorized LTIP shares to 8.7 million shares, subject to certain adjustment provisions. On October 28, 2011, we filed with the SEC a registration statement on Form S-8 to register an additional 2.2 million shares; we also listed such shares with the New York Stock Exchange.

Credit Facilities

Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply to meet our customers' needs could significantly affect our borrowing requirements. However, our short-term borrowings typically reach their highest levels in the winter months.

We finance our short-term borrowing requirements through a combination of a \$750.0 million commercial paper program under our \$750 million unsecured five-year credit facility and four committed revolving credit facilities with third-party lenders that provided approximately \$1.0 billion of working capital funding. As of June 30, 2012, the amount available to us under our credit facilities, net of outstanding letters of credit, was \$658.6 million.

Shelf Registration

We have an effective shelf registration statement with the Securities and Exchange Commission (SEC) that permits us to issue a total of \$1.3 billion in common stock and/or debt securities. The shelf registration statement has been approved by all requisite state regulatory commissions. Due to certain restrictions imposed by one state regulatory commission on our ability to issue securities under the new registration statement, we were able to

issue a total of \$950 million in debt securities and \$350 million in equity securities. At June 30, 2012, \$900 million was available for issuance. With the closing of the sale of our Missouri, Illinois and Iowa operations on August 1, 2012, there are no longer any restrictions on our ability to issue either debt or equity under the shelf until it expires in March 2013.

Credit Ratings

Our credit ratings directly affect our ability to obtain short-term and long-term financing, in addition to the cost of such financing. In determining our credit ratings, the rating agencies consider a number of quantitative factors, including debt to total capitalization, operating cash flow relative to outstanding debt, operating cash flow coverage of interest and pension liabilities and funding status. In addition, the rating agencies consider qualitative factors such as consistency of our earnings over time, the quality of our management and business strategy, the risks associated with our regulated and nonregulated businesses and the regulatory structures that govern our rates in the states where we operate.

Our debt is rated by three rating agencies: Standard & Poor's Corporation (S&P), Moody's Investors Service (Moody's) and Fitch Ratings, Ltd. (Fitch). As of June 30, 2012, all three ratings agencies maintained a stable outlook. Our current debt ratings are all considered investment grade and are as follows:

	<u>S&P</u>	<u>Moody's</u>	<u>Fitch</u>
Unsecured senior long-term debt	BBB+	Baa1	A-
Commercial paper	A-2	P-2	F-2

A significant degradation in our operating performance or a significant reduction in our liquidity caused by more limited access to the private and public credit markets as a result of deteriorating global or national financial and credit conditions could trigger a negative change in our ratings outlook or even a reduction in our credit ratings by the three credit rating agencies. This would mean more limited access to the private and public credit markets and an increase in the costs of such borrowings.

A credit rating is not a recommendation to buy, sell or hold securities. The highest investment grade credit rating is AAA for S&P, Aaa for Moody's and AAA for Fitch. The lowest investment grade credit rating is BBB- for S&P, Baa3 for Moody's and BBB- for Fitch. Our credit ratings may be revised or withdrawn at any time by the rating agencies, and each rating should be evaluated independently of any other rating. There can be no assurance that a rating will remain in effect for any given period of time or that a rating will not be lowered, or withdrawn entirely, by a rating agency if, in its judgment, circumstances so warrant.

Debt Covenants

We were in compliance with all of our debt covenants as of June 30, 2012. Our debt covenants are described in greater detail in Note 6 to the unaudited condensed consolidated financial statements.

Capitalization

The following table presents our capitalization inclusive of short-term debt and the current portion of long-term debt as of June 30, 2012, September 30, 2011 and June 30, 2011:

	<u>June 30, 2012</u>		<u>September 30, 2011</u>		<u>June 30, 2011</u>	
	(In thousands, except percentages)					
Short-term debt	\$ 213,491	4.5%	\$ 206,396	4.4%	\$ —	—
Long-term debt	2,206,420	46.2%	2,208,551	47.3%	2,208,540	48.6%
Shareholders' equity	<u>2,354,925</u>	<u>49.3%</u>	<u>2,255,421</u>	<u>48.3%</u>	<u>2,335,824</u>	<u>51.4%</u>
Total	<u>\$4,774,836</u>	<u>100.0%</u>	<u>\$4,670,368</u>	<u>100.0%</u>	<u>\$4,544,364</u>	<u>100.0%</u>

Total debt as a percentage of total capitalization, including short-term debt, was 50.7 percent at June 30, 2012, 51.7 percent at September 30, 2011 and 48.6 percent at June 30, 2011. Our ratio of total debt to capitalization is typically greater during the winter heating season as we incur short-term debt to fund natural gas purchases and meet our working capital requirements. We intend to maintain our debt to capitalization ratio in a target range of 50 to 55 percent.

Contractual Obligations and Commercial Commitments

Significant commercial commitments are described in Note 9 to the unaudited condensed consolidated financial statements. There were no significant changes in our contractual obligations and commercial commitments during the nine months ended June 30, 2012.

Risk Management Activities

We conduct risk management activities through our natural gas distribution and nonregulated segments. In our natural gas distribution segment, we use a combination of physical storage, fixed physical contracts and fixed financial contracts to reduce our exposure to unusually large winter-period gas price increases.

In our nonregulated segment, we manage our exposure to the risk of natural gas price changes and lock in our gross profit margin through a combination of storage and financial instruments, including futures, over-the-counter and exchange-traded options and swap contracts with counterparties. To the extent our inventory cost and actual sales and actual purchases do not correlate with the changes in the market indices we use in our hedges, we could experience ineffectiveness or the hedges may no longer meet the accounting requirements for hedge accounting, resulting in the financial instruments being treated as mark to market instruments through earnings.

The following table shows the components of the change in fair value of our natural gas distribution segment's financial instruments for the three and nine months ended June 30, 2012 and 2011:

	Three Months Ended June 30		Nine Months Ended June 30	
	2012	2011	2012	2011
	(In thousands)			
Fair value of contracts at beginning of period	\$(47,532)	\$ 30,533	\$(79,277)	\$(49,600)
Contracts realized/settled	(351)	(13)	(31,888)	(51,058)
Fair value of new contracts	1,251	1,801	874	2,872
Other changes in value	(46,227)	(34,845)	17,432	95,262
Fair value of contracts at end of period	<u>\$(92,859)</u>	<u>\$ (2,524)</u>	<u>\$(92,859)</u>	<u>\$ (2,524)</u>

The fair value of our natural gas distribution segment's financial instruments at June 30, 2012 is presented below by time period and fair value source:

Source of Fair Value	Fair Value of Contracts at June 30, 2012				Total Fair Value
	Maturity in Years				
	Less Than 1	1-3	4-5	Greater Than 5	
	(In thousands)				
Prices actively quoted	\$(94,066)	\$1,207	\$—	\$—	\$(92,859)
Prices based on models and other valuation methods	—	—	—	—	—
Total Fair Value	<u>\$(94,066)</u>	<u>\$1,207</u>	<u>\$—</u>	<u>\$—</u>	<u>\$(92,859)</u>

The following table shows the components of the change in fair value of our nonregulated segment's financial instruments for the three and nine months ended June 30, 2012 and 2011:

	Three Months Ended June 30		Nine Months Ended June 30	
	2012	2011	2012	2011
	(In thousands)			
Fair value of contracts at beginning of period	\$(2,574)	\$(12,942)	\$(25,050)	\$(12,374)
Contracts realized/settled	(7,066)	3,357	24,162	3,282
Fair value of new contracts	—	—	—	—
Other changes in value	5,080	(1,824)	(3,672)	(2,317)
Fair value of contracts at end of period	(4,560)	(11,409)	(4,560)	(11,409)
Netting of cash collateral	5,684	15,382	5,684	15,382
Cash collateral and fair value of contracts at period end	<u>\$ 1,124</u>	<u>\$ 3,973</u>	<u>\$ 1,124</u>	<u>\$ 3,973</u>

The fair value of our nonregulated segment's financial instruments at June 30, 2012 is presented below by time period and fair value source:

Source of Fair Value	Fair Value of Contracts at June 30, 2012				
	Maturity in Years				Total Fair Value
	Less Than 1	1-3	4-5	Greater Than 5	
	(In thousands)				
Prices actively quoted	\$(6,403)	\$1,859	\$(16)	\$—	\$(4,560)
Prices based on models and other valuation methods	—	—	—	—	—
Total Fair Value	<u>\$(6,403)</u>	<u>\$1,859</u>	<u>\$(16)</u>	<u>\$—</u>	<u>\$(4,560)</u>

Pension and Postretirement Benefits Obligations

For the nine months ended June 30, 2012 and 2011, our total net periodic pension and other benefits costs were \$51.9 million and \$42.7 million. A substantial portion of those costs relating to our natural gas distribution operations are recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

Our fiscal 2012 costs were determined using a September 30, 2011 measurement date. As of September 30, 2011, interest and corporate bond rates utilized to determine our discount rates were lower than the interest and corporate bond rates as of September 30, 2010, the measurement date for our fiscal 2011 net periodic cost. Accordingly, we decreased our discount rate used to determine our fiscal 2012 pension and benefit costs to 5.05 percent. We reduced the expected return on our pension plan assets to 7.75 percent, based on historical experience and the current market projection of the target asset allocation. Accordingly, our fiscal 2012 pension and postretirement medical costs for the nine months ended June 30, 2012 were higher than the prior-year period.

The amounts we fund our defined benefit plans with are determined in accordance with the PPA and are influenced by the discount rate and funded position of the plans when the funding requirements are determined on January 1 of each year. We completed our valuation for fiscal 2012 during the second fiscal quarter and as a result of lower asset returns and a year-over-year 92 basis point decline in the discount rate used to value our qualified pension liabilities, we were required to contribute \$23.0 million to the plans. During the nine months ended June 30, 2012, we contributed \$40.3 million to our defined benefit plans and we anticipate contributing approximately \$6 million during the remainder of the fiscal year. Additionally, we contributed \$15.4 million to our postretirement medical plans during the nine months ended June 30, 2012 and anticipate contributing between \$5 million and \$10 million to these plans during the remainder of the fiscal year. We believe our cash flows from operations are sufficient to fund these contributions.

The projected pension liability, future funding requirements and the amount of pension expense or income recognized for the plan are subject to change, depending upon the actuarial value of plan assets and the determination of future benefit obligations as of each subsequent actuarial calculation date. These amounts will be determined by actual investment returns, changes in interest rates, values of assets in the plan and changes in the demographic composition of the participants in the plan.

OPERATING STATISTICS AND OTHER INFORMATION

The following tables present certain operating statistics for our natural gas distribution, regulated transmission and storage and nonregulated segments for the three and nine month periods ended June 30, 2012 and 2011.

Natural Gas Distribution Sales and Statistical Data — Continuing Operations

	Three Months Ended June 30		Nine Months Ended June 30	
	2012	2011	2012	2011
METERS IN SERVICE, end of period				
Residential	2,851,606	2,845,554	2,851,606	2,845,554
Commercial	259,498	258,448	259,498	258,448
Industrial	2,250	2,319	2,250	2,319
Public authority and other	10,239	10,206	10,239	10,206
Total meters	<u>3,123,593</u>	<u>3,116,527</u>	<u>3,123,593</u>	<u>3,116,527</u>
INVENTORY STORAGE BALANCE — Bcf	38.6	36.3	38.6	36.3
SALES VOLUMES — MMcf ⁽²⁾				
Gas sales volumes				
Residential	14,555	17,077	128,157	150,154
Commercial	13,684	14,149	71,955	79,632
Industrial	3,508	3,922	13,617	15,115
Public authority and other	1,660	1,863	7,737	8,764
Total gas sales volumes	<u>33,407</u>	<u>37,011</u>	<u>221,466</u>	<u>253,665</u>
Transportation volumes	<u>31,384</u>	<u>31,036</u>	<u>103,420</u>	<u>102,824</u>
Total throughput	<u>64,791</u>	<u>68,047</u>	<u>324,886</u>	<u>356,489</u>
OPERATING REVENUES (000's)⁽²⁾				
Gas sales revenues				
Residential	\$ 190,773	\$ 232,725	\$1,217,390	\$1,379,223
Commercial	94,137	118,916	513,029	593,860
Industrial	13,669	22,525	65,524	85,641
Public authority and other	7,551	12,013	46,794	58,096
Total gas sales revenues	<u>306,130</u>	<u>386,179</u>	<u>1,842,737</u>	<u>2,116,820</u>
Transportation revenues	<u>13,288</u>	<u>13,946</u>	<u>44,017</u>	<u>47,364</u>
Other gas revenues	<u>5,633</u>	<u>6,906</u>	<u>20,597</u>	<u>23,723</u>
Total operating revenues	<u>\$ 325,051</u>	<u>\$ 407,031</u>	<u>\$1,907,351</u>	<u>\$2,187,907</u>
Average transportation revenue per Mcf ⁽¹⁾	\$ 0.43	\$ 0.45	\$ 0.43	\$ 0.46
Average cost of gas per Mcf sold ⁽¹⁾	\$ 3.73	\$ 5.59	\$ 4.70	\$ 5.21

See footnote following these tables.

Natural Gas Distribution Sales and Statistical Data — Discontinued Operations

	Three Months Ended June 30		Nine Months Ended June 30	
	2012	2011	2012	2011
Meters in service, end of period	82,687	83,109	82,687	83,109
Inventory storage balance — Bef	1.7	2.0	1.7	2.0
Sales volumes — MMcf				
Total gas sales volumes	698	936	6,221	7,910
Transportation volumes	1,283	1,192	4,634	4,813
Total throughput	1,981	2,128	10,855	12,723
Operating revenues (000's)	\$ 8,745	\$11,524	\$58,570	\$71,047

Regulated Transmission and Storage and Nonregulated Operations Sales and Statistical Data

	Three Months Ended June 30		Nine Months Ended June 30	
	2012	2011	2012	2011
CUSTOMERS, end of period				
Industrial	797	764	797	764
Municipal	141	61	141	61
Other	433	511	433	511
Total	1,371	1,336	1,371	1,336
NONREGULATED INVENTORY STORAGE				
BALANCE — Bef	33.3	21.4	33.3	21.4
REGULATED TRANSMISSION AND STORAGE VOLUMES — MMcf ⁽²⁾	146,170	141,294	483,360	468,943
NONREGULATED DELIVERED GAS SALES VOLUMES — MMcf⁽²⁾	89,682	104,658	307,800	339,747
OPERATING REVENUES (000's) ⁽²⁾				
Regulated transmission and storage	\$ 67,073	\$ 53,570	\$ 181,869	\$ 157,553
Nonregulated	256,250	491,285	1,071,189	1,550,456
Total operating revenues	\$323,323	\$544,855	\$1,253,058	\$1,708,009

Notes to preceding tables:

(1) Statistics are shown on a consolidated basis.

(2) Sales volumes and revenues reflect segment operations, including intercompany sales and transportation amounts.

RECENT ACCOUNTING DEVELOPMENTS

Recent accounting developments and their impact on our financial position, results of operations and cash flows are described in Note 2 to the unaudited condensed consolidated financial statements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information regarding our quantitative and qualitative disclosures about market risk are disclosed in Item 7A in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the nine months ended June 30, 2012, there were no material changes in our quantitative and qualitative disclosures about market risk.

Item 4. *Controls and Procedures*

Management's Evaluation of Disclosure Controls and Procedures

We carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of the Company's disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act). Based on this evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures were effective as of June 30, 2012 to provide reasonable assurance that information required to be disclosed by us, including our consolidated entities, in the reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified by the SEC's rules and forms, including a reasonable level of assurance that such information is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

We did not make any changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the third quarter of the fiscal year ended September 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. *Legal Proceedings*

During the nine months ended June 30, 2012, except as noted in Note 9 to the unaudited condensed consolidated financial statements, there were no material changes in the status of the litigation and other matters that were disclosed in Note 13 to our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. We continue to believe that the final outcome of such litigation and other matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

Item 2. *Unregistered Sales of Equity Securities and Use of Proceeds*

On September 28, 2011, the Board of Directors approved a new program authorizing the repurchase of up to five million shares of common stock over a five-year period. Although the program is authorized for a five-year period, it may be terminated or limited at any time. Shares may be repurchased in the open market or in privately negotiated transactions in amounts the Company deems appropriate. The program is primarily intended to minimize the dilutive effect of equity grants under various benefit related incentive compensation plans of the Company. We did not repurchase any shares during the third quarter of fiscal 2012. At June 30, 2012, there were 4,612,009 shares of repurchase authority remaining under the program.

Item 6. *Exhibits*

A list of exhibits required by Item 601 of Regulation S-K and filed as part of this report is set forth in the Exhibits Index, which immediately precedes such exhibits.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ATMOS ENERGY CORPORATION
(Registrant)

By: /s/ FRED E. MEISENHEIMER

Fred E. Meisenheimer
*Senior Vice President and Chief
Financial Officer*
(Duly authorized signatory)

Date: August 9, 2012

EXHIBITS INDEX
Item 6

<u>Exhibit Number</u>	<u>Description</u>	<u>Page Number or Incorporation by Reference to</u>
12	Computation of ratio of earnings to fixed charges	
15	Letter regarding unaudited interim financial information	
31	Rule 13a-14(a)/15d-14(a) Certifications	
32	Section 1350 Certifications*	
101.INS	XBRL Instance Document	
101.SCH	XBRL Taxonomy Extension Schema	
101.CAL	XBRL Taxonomy Extension Calculation Linkbase	
101.DEF	XBRL Taxonomy Extension Definition Linkbase	
101.LAB	XBRL Taxonomy Extension Labels Linkbase	
101.PRE	XBRL Taxonomy Extension Presentation Linkbase	

* These certifications, which were made pursuant to 18 U.S.C. Section 1350 by the Company's Chief Executive Officer and Chief Financial Officer, furnished as Exhibit 32 to this Quarterly Report on Form 10-Q, will not be deemed to be filed with the Commission or incorporated by reference into any filing by the Company under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that the Company specifically incorporates such certifications by reference.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2012

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number 1-10042

Atmos Energy Corporation

(Exact name of registrant as specified in its charter)

Texas and Virginia
*(State or other jurisdiction of
incorporation or organization)*

75-1743247
*(IRS employer
identification no.)*

**Three Lincoln Centre, Suite 1800
5430 LBJ Freeway, Dallas, Texas**
(Address of principal executive offices)

75240
(Zip code)

(972) 934-9227

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer Smaller Reporting Company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes No

Number of shares outstanding of each of the issuer's classes of common stock, as of April 27, 2012.

<u>Class</u>	<u>Shares Outstanding</u>
No Par Value	90,030,471

GLOSSARY OF KEY TERMS

AEC	Atmos Energy Corporation
AEH	Atmos Energy Holdings, Inc.
AEM	Atmos Energy Marketing, LLC
AOCI	Accumulated other comprehensive income
APS	Atmos Pipeline and Storage, LLC
Bcf	Billion cubic feet
CFTC	Commodity Futures Trading Commission
FASB	Financial Accounting Standards Board
Fitch	Fitch Ratings, Ltd.
GRIP	Gas Reliability Infrastructure Program
GSRS	Gas System Reliability Surcharge
ISRS	Infrastructure System Replacement Surcharge
Mcf	Thousand cubic feet
MMcf	Million cubic feet
Moody's	Moody's Investors Services, Inc.
NYMEX	New York Mercantile Exchange, Inc.
PPA	Pension Protection Act of 2006
PRP	Pipeline Replacement Program
RRC	Railroad Commission of Texas
RRM	Rate Review Mechanism
S&P	Standard & Poor's Corporation
SEC	United States Securities and Exchange Commission
WNA	Weather Normalization Adjustment

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

**ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS**

	<u>March 31, 2012</u>	<u>September 30, 2011</u>
	<u>(Unaudited)</u>	
	<u>(In thousands, except share data)</u>	
ASSETS		
Property, plant and equipment	\$6,992,899	\$6,816,794
Less accumulated depreciation and amortization	<u>1,658,887</u>	<u>1,668,876</u>
Net property, plant and equipment	5,334,012	5,147,918
Current assets		
Cash and cash equivalents	47,040	131,419
Accounts receivable, net	350,261	273,303
Gas stored underground	221,112	289,760
Other current assets	<u>275,428</u>	<u>316,471</u>
Total current assets	893,841	1,010,953
Goodwill and intangible assets	740,185	740,207
Deferred charges and other assets	<u>400,689</u>	<u>383,793</u>
	<u>\$7,368,727</u>	<u>\$7,282,871</u>
CAPITALIZATION AND LIABILITIES		
Shareholders' equity		
Common stock, no par value (stated at \$.005 per share); 200,000,000 shares authorized; issued and outstanding: March 31, 2012 — 90,029,852 shares; September 30, 2011 — 90,296,482 shares	\$ 450	\$ 451
Additional paid-in capital	1,728,150	1,732,935
Retained earnings	685,206	570,495
Accumulated other comprehensive loss	<u>(53,094)</u>	<u>(48,460)</u>
Shareholders' equity	2,360,712	2,255,421
Long-term debt	<u>1,956,213</u>	<u>2,206,117</u>
Total capitalization	4,316,925	4,461,538
Current liabilities		
Accounts payable and accrued liabilities	309,864	291,205
Other current liabilities	374,123	367,563
Short-term debt	173,996	206,396
Current maturities of long-term debt	<u>250,131</u>	<u>2,434</u>
Total current liabilities	1,108,114	867,598
Deferred income taxes	1,062,488	960,093
Regulatory cost of removal obligation	414,001	428,947
Deferred credits and other liabilities	<u>467,199</u>	<u>564,695</u>
	<u>\$7,368,727</u>	<u>\$7,282,871</u>

See accompanying notes to condensed consolidated financial statements.

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended March 31	
	2012	2011
	(Unaudited) (In thousands, except per share data)	
Operating revenues		
Natural gas distribution segment	\$ 889,008	\$1,077,414
Regulated transmission and storage segment	58,037	54,976
Nonregulated segment	370,763	583,531
Intersegment eliminations	(74,358)	(134,424)
	1,243,450	1,581,497
Purchased gas cost		
Natural gas distribution segment	508,206	698,410
Regulated transmission and storage segment	—	—
Nonregulated segment	374,992	563,473
Intersegment eliminations	(74,009)	(134,054)
	809,189	1,127,829
Gross profit	434,261	453,668
Operating expenses		
Operation and maintenance	110,708	114,162
Depreciation and amortization	60,272	55,467
Taxes, other than income	54,919	53,558
Asset impairment	—	19,282
Total operating expenses	225,899	242,469
Operating income	208,362	211,199
Miscellaneous income	616	26,202
Interest charges	36,660	37,875
Income from continuing operations before income taxes	172,318	199,526
Income tax expense	66,408	71,366
Income from continuing operations	105,910	128,160
Income from discontinued operations, net of tax (\$1,834 and \$2,642)	3,201	4,049
Net income	\$ 109,111	\$ 132,209
Basic earnings per share		
Income per share from continuing operations	\$ 1.16	\$ 1.41
Income per share from discontinued operations	0.04	0.04
Net income per share — basic	\$ 1.20	\$ 1.45
Diluted earnings per share		
Income per share from continuing operations	\$ 1.16	\$ 1.41
Income per share from discontinued operations	0.04	0.04
Net income per share — diluted	\$ 1.20	\$ 1.45
Cash dividends per share	\$ 0.345	\$ 0.340
Weighted average shares outstanding:		
Basic	90,020	90,246
Diluted	90,322	90,533

See accompanying notes to condensed consolidated financial statements.

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Six Months Ended March 31	
	2012	2011
	(Unaudited) (In thousands, except per share data)	
Operating revenues		
Natural gas distribution segment	\$1,582,300	\$1,780,876
Regulated transmission and storage segment	114,796	103,983
Nonregulated segment	814,939	1,059,171
Intersegment eliminations	(167,412)	(229,271)
	<u>2,344,623</u>	<u>2,714,759</u>
Purchased gas cost		
Natural gas distribution segment	910,413	1,110,936
Regulated transmission and storage segment	—	—
Nonregulated segment	803,763	1,013,935
Intersegment eliminations	(166,696)	(228,504)
	<u>1,547,480</u>	<u>1,896,367</u>
Gross profit	797,143	818,392
Operating expenses		
Operation and maintenance	226,770	228,652
Depreciation and amortization	119,487	110,244
Taxes, other than income	98,117	93,726
Asset impairment	—	19,282
Total operating expenses	<u>444,374</u>	<u>451,904</u>
Operating income	352,769	366,488
Miscellaneous income (expense)	(1,259)	25,476
Interest charges	72,102	76,770
Income from continuing operations before income taxes	<u>279,408</u>	<u>315,194</u>
Income tax expense	107,710	115,934
Income from continuing operations	171,698	199,260
Income from discontinued operations, net of tax (\$3,393 and \$4,532)	5,920	6,946
Net income	<u>\$ 177,618</u>	<u>\$ 206,206</u>
Basic earnings per share		
Income per share from continuing operations	\$ 1.89	\$ 2.18
Income per share from discontinued operations	0.06	0.08
Net income per share — basic	<u>\$ 1.95</u>	<u>\$ 2.26</u>
Diluted earnings per share		
Income per share from continuing operations	\$ 1.88	\$ 2.18
Income per share from discontinued operations	0.06	0.08
Net income per share — diluted	<u>\$ 1.94</u>	<u>\$ 2.26</u>
Cash dividends per share	<u>\$ 0.690</u>	<u>\$ 0.680</u>
Weighted average shares outstanding:		
Basic	<u>90,137</u>	<u>90,157</u>
Diluted	<u>90,440</u>	<u>90,455</u>

See accompanying notes to condensed consolidated financial statements.

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Six Months Ended March 31	
	2012	2011
	(Unaudited) (In thousands)	
Cash Flows From Operating Activities		
Net income	\$ 177,618	\$ 206,206
Adjustments to reconcile net income to net cash provided by operating activities:		
Asset impairment	—	19,282
Depreciation and amortization:		
Charged to depreciation and amortization	122,532	113,297
Charged to other accounts	203	98
Deferred income taxes	102,052	115,302
Other	9,874	10,255
Net assets / liabilities from risk management activities	15,690	(17,478)
Net change in operating assets and liabilities	<u>(67,246)</u>	<u>(8,491)</u>
Net cash provided by operating activities	360,723	438,471
Cash Flows From Investing Activities		
Capital expenditures	(311,123)	(246,663)
Other, net	<u>(3,878)</u>	<u>(1,535)</u>
Net cash used in investing activities	(315,001)	(248,198)
Cash Flows From Financing Activities		
Net decrease in short-term debt	(48,945)	(128,884)
Unwinding of Treasury lock agreements	—	27,803
Repayment of long-term debt	(2,369)	(10,066)
Cash dividends paid	(62,907)	(62,067)
Repurchase of common stock	(12,535)	—
Repurchase of equity awards	(3,509)	(3,333)
Issuance of common stock	<u>164</u>	<u>7,568</u>
Net cash used in financing activities	<u>(130,101)</u>	<u>(168,979)</u>
Net increase (decrease) in cash and cash equivalents	(84,379)	21,294
Cash and cash equivalents at beginning of period	<u>131,419</u>	<u>131,952</u>
Cash and cash equivalents at end of period	<u>\$ 47,040</u>	<u>\$ 153,246</u>

See accompanying notes to condensed consolidated financial statements.

ATMOS ENERGY CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)
March 31, 2012

1. Nature of Business

Atmos Energy Corporation (“Atmos Energy” or the “Company”) and our subsidiaries are engaged primarily in the regulated natural gas distribution and transmission and storage businesses as well as certain other non-regulated businesses. Our corporate headquarters and shared-services function are located in Dallas, Texas and our customer support centers are located in Amarillo and Waco, Texas.

Through our natural gas distribution business, we deliver natural gas through sales and transportation arrangements to over three million residential, commercial, public authority and industrial customers through our six regulated natural gas distribution divisions which currently cover service areas located in 12 states. In addition, we transport natural gas for others through our distribution system. In May 2011, we entered into a definitive agreement to sell our natural gas distribution operations in Missouri, Illinois and Iowa, representing approximately 84,000 customers. After the closing of this transaction, which we currently anticipate will occur during fiscal 2012, we will operate in nine states. Our regulated activities also include our regulated pipeline and storage operations, which include the transportation of natural gas to our distribution system and the management of our underground storage facilities. Our regulated businesses are subject to federal and state regulation and/or regulation by local authorities in each of the states in which our natural gas distribution divisions operate.

Our nonregulated businesses operate primarily in the Midwest and Southeast through various wholly-owned subsidiaries of Atmos Energy Holdings, Inc., (AEH). AEH is wholly owned by the Company and based in Houston, Texas. Through AEH, we provide natural gas management and transportation services to municipalities, natural gas distribution companies, including certain divisions of Atmos Energy and third parties. AEH also seeks to maximize, through asset optimization activities, the economic value associated with storage and transportation capacity it owns or controls. Certain of these arrangements are with regulated affiliates of the Company, which have been approved by applicable state regulatory commissions.

We operate the Company through the following three segments:

- the *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- the *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- the *nonregulated segment*, which includes our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services.

2. Unaudited Financial Information

These consolidated interim-period financial statements have been prepared in accordance with accounting principles generally accepted in the United States on the same basis as those used for the Company’s audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. In the opinion of management, all material adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been made to the unaudited consolidated interim-period financial statements. These consolidated interim-period financial statements are condensed as permitted by the instructions to Form 10-Q and should be read in conjunction with the audited consolidated financial statements of Atmos Energy Corporation included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. Because of seasonal and other factors, the results of operations for the six-month period ended March 31, 2012 are not indicative of our results of operations for the full 2012 fiscal year, which ends September 30, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We have evaluated subsequent events from the March 31, 2012 balance sheet date through the date these financial statements were filed with the Securities and Exchange Commission (SEC). Except as discussed in Note 6, no events have occurred subsequent to the balance sheet date that would require recognition or disclosure in the condensed consolidated financial statements.

Significant accounting policies

Our accounting policies are described in Note 2 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011.

Due to the pending sale of our distribution operations in our Missouri, Illinois and Iowa service areas, the financial results for these service areas are shown in discontinued operations. Accordingly, certain prior-year amounts have been reclassified to conform with the current year presentation.

During the second quarter of fiscal 2012, we completed our annual goodwill impairment assessment. Based on the assessment performed, we determined that our goodwill was not impaired.

During the six months ended March 31, 2012, two new accounting standards were announced that will become applicable to the Company in future periods. The first standard requires enhanced disclosure of offsetting arrangements for financial instruments and will become effective for annual periods beginning after January 1, 2013 and for interim periods within those annual periods. The second standard indefinitely defers the effective date for amendments to the presentation of reclassifications of items out of accumulated other comprehensive income as prescribed by a previously issued standard, which were initially to be effective for interim and annual periods beginning after December 15, 2011. The adoption of these standards should not have an impact on our financial position, results of operations or cash flows. There were no other significant changes to our accounting policies during the six months ended March 31, 2012.

Regulatory assets and liabilities

Accounting principles generally accepted in the United States require cost-based, rate-regulated entities that meet certain criteria to reflect the authorized recovery of costs due to regulatory decisions in their financial statements. As a result, certain costs are permitted to be capitalized rather than expensed because they can be recovered through rates. We record certain costs as regulatory assets when future recovery through customer rates is considered probable. Regulatory liabilities are recorded when it is probable that revenues will be reduced for amounts that will be credited to customers through the ratemaking process. Substantially all of our regulatory assets are recorded as a component of deferred charges and other assets and substantially all of our regulatory liabilities are recorded as a component of deferred credits and other liabilities. Deferred gas costs are recorded either in other current assets or liabilities, and the regulatory cost of removal obligation is reported separately.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Significant regulatory assets and liabilities as of March 31, 2012 and September 30, 2011 included the following:

	March 31, 2012	September 30, 2011
	(In thousands)	
Regulatory assets:		
Pension and postretirement benefit costs	\$245,096	\$254,666
Merger and integration costs, net	5,998	6,242
Deferred gas costs	19,547	33,976
Regulatory cost of removal asset	10,233	8,852
Environmental costs	117	385
Rate case costs	4,503	4,862
Deferred franchise fees	333	379
Other	8,861	3,534
	\$294,688	\$312,896
Regulatory liabilities:		
Deferred gas costs	\$ 15,232	\$ 8,130
Regulatory cost of removal obligation	463,740	464,025
Other	13,090	14,025
	\$492,062	\$486,180

The amounts above do not include regulatory assets and liabilities related to our Missouri, Illinois and Iowa service areas, which are classified as assets held for sale as discussed in Note 5.

During the prior fiscal year, the Railroad Commission of Texas' Division of Public Safety issued a new rule requiring natural gas distribution companies to develop and implement a risk-based program for the renewal or replacement of distribution facilities, including steel service lines. The rule allows for the deferral of all expenses associated with capital expenditures incurred pursuant to this rule, including the recording of interest on the deferred expenses until the next rate proceeding (rate case or annual rate filing) at which time investment and costs would be recovered through base rates. As of March 31, 2012, we had deferred \$0.7 million associated with the requirements of this rule which are recorded in "Other" in the regulatory assets table above.

Effective January 1, 2012, the Texas Legislature amended its Gas Utility Regulatory Act (GURA) to permit natural gas utilities to defer into a regulatory asset or liability the difference between a gas utility's actual pension and postretirement expense and the level of such expense recoverable in its existing rates. The deferred amount will become eligible for inclusion in the utility's rates in its next rate proceeding. During the quarter, we elected to utilize this provision of GURA, effective January 1, 2012, and established a regulatory asset totaling \$2.5 million, which is recorded in "Other" in the regulatory assets table above. Of this amount, \$1.4 million represented a reduction to operation and maintenance expense during the second quarter of fiscal 2012.

Currently, our authorized rates do not include a return on certain of our merger and integration costs; however, we recover the amortization of these costs. Merger and integration costs, net, are generally amortized on a straight-line basis over estimated useful lives ranging up to 20 years. Environmental costs have been deferred to be included in future rate filings in accordance with rulings received from various state regulatory commissions.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Comprehensive income

The following table presents the components of comprehensive income (loss), net of related tax, for the three-month and six-month periods ended March 31, 2012 and 2011:

	Three Months Ended March 31		Six Months Ended March 31	
	2012	2011	2012	2011
	(In thousands)			
Net income	\$109,111	\$132,209	\$177,618	\$206,206
Unrealized holding gains on investments, net of tax expense of \$1,203 and \$477 for the three months ended March 31, 2012 and 2011 and of \$1,717 and \$932 for the six months ended March 31, 2012 and 2011	2,046	810	2,947	1,586
Amortization, unrealized gain and unwinding of treasury lock agreements, net of tax expense (benefit) of \$9,042 and \$(6,125) for the three months ended March 31, 2012 and 2011 and \$8,404 and \$12,579 for the six month ended March 31, 2012 and 2011	15,396	(10,427)	14,309	21,420
Net unrealized gains (losses) on cash flow hedging transactions, net of tax expense (benefit) of \$(3,399) and \$2,573 for the three months ended March 31, 2012 and 2011 and \$(13,996) and \$9,190 for the six months ended March 31, 2012 and 2011	(5,315)	4,025	(21,890)	14,375
Comprehensive income	<u>\$121,238</u>	<u>\$126,617</u>	<u>\$172,984</u>	<u>\$243,587</u>

Accumulated other comprehensive income (loss), net of tax, as of March 31, 2012 and September 30, 2011 consisted of the following unrealized gains (losses):

	March 31, 2012	September 30, 2011
	(In thousands)	
Accumulated other comprehensive income (loss):		
Unrealized holding gains on investments	\$ 5,505	\$ 2,558
Treasury lock agreements	(19,848)	(34,157)
Cash flow hedges	<u>(38,751)</u>	<u>(16,861)</u>
	<u>\$ (53,094)</u>	<u>\$ (48,460)</u>

3. Financial Instruments

We currently use financial instruments to mitigate commodity price risk. Additionally, we periodically utilize financial instruments to manage interest rate risk. The objectives and strategies for using financial instruments have been tailored to our regulated and nonregulated businesses. The accounting for these financial instruments is fully described in Note 2 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the six months ended March 31, 2012 there were no changes in our objectives, strategies and accounting for these financial instruments. Currently, we utilize finan-

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

cial instruments in our natural gas distribution and nonregulated segments. We currently do not manage commodity price risk with financial instruments in our regulated transmission and storage segment.

Our financial instruments do not contain any credit-risk-related or other contingent features that could cause payments to be accelerated when our financial instruments are in net liability positions.

Regulated Commodity Risk Management Activities

Although our purchased gas cost adjustment mechanisms essentially insulate our natural gas distribution segment from commodity price risk, our customers are exposed to the effects of volatile natural gas prices. We manage this exposure through a combination of physical storage, fixed-price forward contracts and financial instruments, primarily over-the-counter swap and option contracts, in an effort to minimize the impact of natural gas price volatility on our customers during the winter heating season.

Our natural gas distribution gas supply department is responsible for executing this segment's commodity risk management activities in conformity with regulatory requirements. In jurisdictions where we are permitted to mitigate commodity price risk through financial instruments, the relevant regulatory authorities may establish the level of heating season gas purchases that can be hedged. Historically, if the regulatory authority does not establish this level, we seek to hedge between 25 and 50 percent of anticipated heating season gas purchases using financial instruments. For the 2011-2012 heating season (generally October through March), in the jurisdictions where we are permitted to utilize financial instruments, we hedged approximately 25 percent, or 25.7 Bcf of the winter flowing gas requirements. We have not designated these financial instruments as hedges.

The costs associated with and the gains and losses arising from the use of financial instruments to mitigate commodity price risk are included in our purchased gas cost adjustment mechanisms in accordance with regulatory requirements. Therefore, changes in the fair value of these financial instruments are initially recorded as a component of deferred gas costs and recognized in the consolidated statement of income as a component of purchased gas cost when the related costs are recovered through our rates and recognized in revenue in accordance with applicable authoritative accounting guidance. Accordingly, there is no earnings impact on our natural gas distribution segment as a result of the use of financial instruments.

Nonregulated Commodity Risk Management Activities

The primary business in our nonregulated operations is to aggregate and purchase gas supply, arrange transportation and/or storage logistics and ultimately deliver gas to our customers at competitive prices. We utilize proprietary and customer-owned transportation and storage assets to serve these customers, and will seek to maximize the value of this storage capacity through the arbitrage of pricing differences that occur over time by selling financial instruments at advantageous prices to lock in a gross profit margin to enhance our gross profit by maximizing the economic value associated with the storage and transportation capacity we own or control.

As a result of these activities, our nonregulated segment is exposed to risks associated with changes in the market price of natural gas. We manage our exposure to such risks through a combination of physical storage and financial instruments, including futures, over-the-counter and exchange traded options and swap contracts with counterparties. Future contracts provide the right, but not the requirement, to buy or sell the commodity at a fixed price. Swap contracts require receipt of payment for the commodity based on the difference between a fixed price and the market price on the settlement date.

We use financial instruments, designated as cash flow hedges of anticipated purchases and sales at index prices, to mitigate the commodity price risk in our nonregulated operations associated with deliveries under fixed-priced forward contracts to deliver gas to customers. These financial instruments have maturity dates ranging from one to 56 months. We use financial instruments, designated as fair value hedges, to hedge our natural gas inventory used in our asset optimization activities in our nonregulated segment.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Also, in our nonregulated operations, we use storage swaps and futures to capture additional storage arbitrage opportunities that arise subsequent to the execution of the original fair value hedge associated with our physical natural gas inventory, basis swaps to insulate and protect the economic value of our fixed price and storage books and various over-the-counter and exchange-traded options. These financial instruments have not been designated as hedges.

Interest Rate Risk Management Activities

We periodically manage interest rate risk by entering into Treasury lock agreements to fix the Treasury yield component of the interest cost associated with anticipated financings.

As of March 31, 2012, we had three Treasury lock agreements outstanding to fix the Treasury yield component of 30-year unsecured notes, which we plan to issue to refinance our \$250 million unsecured 5.125% Senior Notes that mature in January 2013.

In prior years, we entered into Treasury lock agreements to fix the Treasury yield component of the interest cost of financing various issuances of long-term debt and senior notes. The gains and losses realized upon settlement of these Treasury locks were recorded as a component of accumulated other comprehensive income (loss) when they were settled and are being recognized as a component of interest expense over the life of the associated notes from the date of settlement. The remaining amortization periods for the settled Treasury locks extend through fiscal 2041.

Quantitative Disclosures Related to Financial Instruments

The following tables present detailed information concerning the impact of financial instruments on our condensed consolidated balance sheet and income statements.

As of March 31, 2012, our financial instruments were comprised of both long and short commodity positions. A long position is a contract to purchase the commodity, while a short position is a contract to sell the commodity. As of March 31, 2012, we had net long/(short) commodity contracts outstanding in the following quantities:

Contract Type	Hedge Designation	Natural Gas	
		Distribution	Nonregulated
		Quantity (MMcf)	
Commodity contracts	Fair Value	—	(38,340)
	Cash Flow	—	49,098
	Not designated	6,033	28,190
		<u>6,033</u>	<u>38,948</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Financial Instruments on the Balance Sheet

The following tables present the fair value and balance sheet classification of our financial instruments by operating segment as of March 31, 2012 and September 30, 2011. As required by authoritative accounting literature, the fair value amounts below are presented on a gross basis and do not reflect the netting of asset and liability positions permitted under the terms of our master netting arrangements. Further, the amounts below do not include \$5.7 million and \$28.8 million of cash held on deposit in margin accounts as of March 31, 2012 and September 30, 2011 to collateralize certain financial instruments. Therefore, these gross balances are not indicative of either our actual credit exposure or net economic exposure. Additionally, the amounts below will not be equal to the amounts presented on our condensed consolidated balance sheet, nor will they be equal to the fair value information presented for our financial instruments in Note 4.

	Balance Sheet Location	Natural Gas Distribution	Nonregulated	Total
			(In thousands)	
March 31, 2012				
Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	\$ —	\$ 77,441	\$ 77,441
Noncurrent commodity contracts	Deferred charges and other assets	—	—	—
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities	(45,818)	(59,301)	(105,119)
Noncurrent commodity contracts	Deferred credits and other liabilities	—	(10,914)	(10,914)
Total		<u>(45,818)</u>	<u>7,226</u>	<u>(38,592)</u>
Not Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	502	137,934	138,436
Noncurrent commodity contracts	Deferred charges and other assets	—	85,951	85,951
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities ⁽¹⁾	(2,215)	(164,189)	(166,404)
Noncurrent commodity contracts	Deferred credits and other liabilities	(1)	(69,496)	(69,497)
Total		<u>(1,714)</u>	<u>(9,800)</u>	<u>(11,514)</u>
Total Financial Instruments		<u>\$(47,532)</u>	<u>\$ (2,574)</u>	<u>\$ (50,106)</u>

⁽¹⁾ Other current liabilities not designated as hedges in our natural gas distribution segment include \$0.8 million related to risk management liabilities that were classified as assets held for sale at March 31, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	<u>Balance Sheet Location</u>	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Total</u>
			(In thousands)	
September 30, 2011				
Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	\$ —	\$ 22,396	\$ 22,396
Noncurrent commodity contracts	Deferred charges and other assets	—	174	174
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities	—	(31,064)	(31,064)
Noncurrent commodity contracts	Deferred credits and other liabilities	(67,527)	(7,709)	(75,236)
Total		(67,527)	(16,203)	(83,730)
Not Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	843	67,710	68,553
Noncurrent commodity contracts	Deferred charges and other assets	998	22,379	23,377
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities ⁽¹⁾	(13,256)	(73,865)	(87,121)
Noncurrent commodity contracts	Deferred credits and other liabilities	(335)	(25,071)	(25,406)
Total		(11,750)	(8,847)	(20,597)
Total Financial Instruments		<u>\$(79,277)</u>	<u>\$(25,050)</u>	<u>\$(104,327)</u>

⁽¹⁾ Other current liabilities not designated as hedges in our natural gas distribution segment include \$1.3 million related to risk management liabilities that were classified as assets held for sale at September 30, 2011.

Impact of Financial Instruments on the Income Statement

Hedge ineffectiveness for our nonregulated segment is recorded as a component of unrealized gross profit and primarily results from differences in the location and timing of the derivative instrument and the hedged item. Hedge ineffectiveness could materially affect our results of operations for the reported period. For the three months ended March 31, 2012 and 2011 we recognized a gain (loss) arising from fair value and cash flow hedge ineffectiveness of \$(6.2) million and \$4.1 million. For the six months ended March 31, 2012 and 2011 we recognized gains arising from fair value and cash flow hedge ineffectiveness of \$2.2 million and \$17.5 million. Additional information regarding ineffectiveness recognized in the income statement is included in the tables below.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Fair Value Hedges

The impact of our nonregulated commodity contracts designated as fair value hedges and the related hedged item on our condensed consolidated income statement for the three and six months ended March 31, 2012 and 2011 is presented below.

	Three Months Ended	
	March 31	
	2012	2011
	(In thousands)	
Commodity contracts	\$ 29,090	\$(1,279)
Fair value adjustment for natural gas inventory designated as the hedged item	(35,087)	5,586
Total impact on revenue	<u>\$ (5,997)</u>	<u>\$ 4,307</u>
The impact on revenue is comprised of the following:		
Basis ineffectiveness	\$ (739)	\$ (509)
Timing ineffectiveness	(5,258)	4,816
	<u>\$ (5,997)</u>	<u>\$ 4,307</u>
	Six Months Ended	
	March 31	
	2012	2011
	(In thousands)	
Commodity contracts	\$ 53,153	\$(3,003)
Fair value adjustment for natural gas inventory designated as the hedged item	(50,335)	21,211
Total impact on revenue	<u>\$ 2,818</u>	<u>\$18,208</u>
The impact on revenue is comprised of the following:		
Basis ineffectiveness	\$ 102	\$ 412
Timing ineffectiveness	2,716	17,796
	<u>\$ 2,818</u>	<u>\$18,208</u>

Basis ineffectiveness arises from natural gas market price differences between the locations of the hedged inventory and the delivery location specified in the hedge instruments. Timing ineffectiveness arises due to changes in the difference between the spot price and the futures price, as well as the difference between the timing of the settlement of the futures and the valuation of the underlying physical commodity. As the commodity contract nears the settlement date, spot-to-forward price differences should converge, which should reduce or eliminate the impact of this ineffectiveness on revenue.

To the extent that the Company's natural gas inventory does not qualify as a hedged item in a fair-value hedge, or has not been designated as such, the natural gas inventory is valued at the lower of cost or market. During the six months ended March 31, 2012, we recorded a \$1.7 million charge to write down nonqualifying natural gas inventory to market. We did not record a writedown for nonqualifying natural gas inventory for the six months ended March 31, 2011.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Cash Flow Hedges

The impact of cash flow hedges on our condensed consolidated income statements for the three and six months ended March 31, 2012 and 2011 is presented below. Note that this presentation does not reflect the financial impact arising from the hedged physical transaction. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

	Three Months Ended March 31, 2012			
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Consolidated</u>
	(In thousands)			
Loss reclassified from AOCI into revenue for effective portion of commodity contracts	\$ —	\$ —	\$(21,181)	\$(21,181)
Loss arising from ineffective portion of commodity contracts	—	—	(238)	(238)
Total impact on revenue	—	—	(21,419)	(21,419)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(502)	—	—	(502)
Total Impact from Cash Flow Hedges	<u>\$(502)</u>	<u>\$ —</u>	<u>\$(21,419)</u>	<u>\$(21,921)</u>
	Three Months Ended March 31, 2011			
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Consolidated</u>
	(In thousands)			
Loss reclassified from AOCI into revenue for effective portion of commodity contracts	\$ —	\$ —	\$(7,328)	\$(7,328)
Loss arising from ineffective portion of commodity contracts	—	—	(233)	(233)
Total impact on revenue	—	—	(7,561)	(7,561)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(669)	—	—	(669)
Gain on unwinding of Treasury lock reclassified from AOCI into miscellaneous income	21,803	6,000	—	27,803
Total Impact from Cash Flow Hedges	<u>\$21,134</u>	<u>\$6,000</u>	<u>\$(7,561)</u>	<u>\$19,573</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Six Months Ended March 31, 2012			
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Consolidated</u>
	(In thousands)			
Loss reclassified from AOCI into revenue for effective portion of commodity contracts	\$ —	\$ —	\$(32,823)	\$(32,823)
Loss arising from ineffective portion of commodity contracts	—	—	(668)	(668)
Total impact on revenue	—	—	(33,491)	(33,491)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(1,004)	—	—	(1,004)
Total Impact from Cash Flow Hedges	<u>\$(1,004)</u>	<u>\$ —</u>	<u>\$(33,491)</u>	<u>\$(34,495)</u>
	Six Months Ended March 31, 2011			
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Consolidated</u>
	(In thousands)			
Loss reclassified from AOCI into revenue for effective portion of commodity contracts	\$ —	\$ —	\$(21,581)	\$(21,581)
Loss arising from ineffective portion of commodity contracts	—	—	(677)	(677)
Total impact on revenue	—	—	(22,258)	(22,258)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(1,339)	—	—	(1,339)
Gain on unwinding of Treasury lock reclassified from AOCI into miscellaneous income	21,803	6,000	—	27,803
Total Impact from Cash Flow Hedges	<u>\$20,464</u>	<u>\$6,000</u>	<u>\$(22,258)</u>	<u>\$ 4,206</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table summarizes the gains and losses arising from hedging transactions that were recognized as a component of other comprehensive income (loss), net of taxes, for the three and six months ended March 31, 2012 and 2011. The amounts included in the table below exclude gains and losses arising from ineffectiveness because those amounts are immediately recognized in the income statement as incurred.

	<u>Three Months Ended</u> <u>March 31</u>		<u>Six Months Ended</u> <u>March 31</u>	
	<u>2012</u>	<u>2011</u>	<u>2012</u>	<u>2011</u>
	(In thousands)			
<i>Increase (decrease) in fair value:</i>				
Treasury lock agreements	\$ 15,079	\$ 6,667	\$ 13,676	\$ 38,092
Forward commodity contracts	(18,234)	(446)	(41,912)	1,211
<i>Recognition of (gains) losses in earnings due to settlements:</i>				
Treasury lock agreements	317	(17,094)	633	(16,672)
Forward commodity contracts	<u>12,919</u>	<u>4,471</u>	<u>20,022</u>	<u>13,164</u>
Total other comprehensive income (loss) from hedging, net of tax ⁽¹⁾	<u>\$ 10,081</u>	<u>\$ (6,402)</u>	<u>\$ (7,581)</u>	<u>\$ 35,795</u>

⁽¹⁾ Utilizing an income tax rate ranging from 37 percent to 39 percent based on the effective rates in each taxing jurisdiction.

Deferred gains (losses) recorded in accumulated other comprehensive income (AOCI) associated with our treasury lock agreements are recognized in earnings as they are amortized over the terms of the underlying debt instruments, while deferred losses associated with commodity contracts are recognized in earnings upon settlement. The following amounts, net of deferred taxes, represent the expected recognition in earnings of the deferred gains (losses) recorded in AOCI associated with our financial instruments, based upon the fair values of these financial instruments as of March 31, 2012. However, the table below does not include the expected recognition in earnings of our outstanding Treasury lock agreements as these instruments have not yet settled.

	<u>Treasury</u> <u>Lock</u> <u>Agreements</u>	<u>Commodity</u> <u>Contracts</u>	<u>Total</u>
	(In thousands)		
Next twelve months	\$ (1,266)	\$ (32,130)	\$ (33,396)
Thereafter	<u>10,284</u>	<u>(6,621)</u>	<u>3,663</u>
Total ⁽¹⁾	<u>\$ 9,018</u>	<u>\$ (38,751)</u>	<u>\$ (29,733)</u>

⁽¹⁾ Utilizing an income tax rate ranging from 37 percent to 39 percent based on the effective rates in each taxing jurisdiction.

Financial Instruments Not Designated as Hedges

The impact of financial instruments that have not been designated as hedges on our condensed consolidated income statements for the three months ended March 31, 2012 and 2011 was an increase (decrease) in revenue of \$(12.8) million and \$4.0 million. For the six months ended March 31, 2012 and 2011 revenue increased (decreased) \$(15.0) million and \$8.2 million. Note that this presentation does not reflect the expected gains or losses arising from the underlying physical transactions associated with these financial instruments. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

As discussed above, financial instruments used in our natural gas distribution segment are not designated as hedges. However, there is no earnings impact on our natural gas distribution segment as a result of the use of these financial instruments because the gains and losses arising from the use of these financial instruments are recognized in the consolidated statement of income as a component of purchased gas cost when the related costs are recovered through our rates and recognized in revenue. Accordingly, the impact of these financial instruments is excluded from this presentation.

4. Fair Value Measurements

We report certain assets and liabilities at fair value, which is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). We record cash and cash equivalents, accounts receivable and accounts payable at carrying value, which substantially approximates fair value due to the short-term nature of these assets and liabilities. For other financial assets and liabilities, we primarily use quoted market prices and other observable market pricing information to minimize the use of unobservable pricing inputs in our measurements when determining fair value. The methods used to determine fair value for our assets and liabilities are fully described in Note 2 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the three and six months ended March 31, 2012, there were no changes in these methods.

Fair value measurements also apply to the valuation of our pension and postretirement plan assets. Current accounting guidance requires employers to annually disclose information about fair value measurements of the assets of a defined benefit pension or other postretirement plan. The fair value of these assets is presented in Note 9 to the financial statements in our Annual Report on Form 10-K for the fiscal year ending September 30, 2011.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Quantitative Disclosures

Financial Instruments

The classification of our fair value measurements requires judgment regarding the degree to which market data are observable or corroborated by observable market data. Authoritative accounting literature establishes a fair value hierarchy that prioritizes the inputs used to measure fair value based on observable and unobservable data. The hierarchy categorizes the inputs into three levels, with the highest priority given to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1), with the lowest priority given to unobservable inputs (Level 3). The following tables summarize, by level within the fair value hierarchy, our assets and liabilities that were accounted for at fair value on a recurring basis as of March 31, 2012 and September 30, 2011. Assets and liabilities are categorized in their entirety based on the lowest level of input that is significant to the fair value measurement.

	<u>Quoted Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)⁽¹⁾</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>	<u>Netting and Cash Collateral⁽²⁾</u>	<u>March 31, 2012</u>
	<u>(In thousands)</u>				
Assets:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 502	\$ —	\$ —	\$ 502
Nonregulated segment	52,013	249,313	—	(287,608)	13,718
Total financial instruments	52,013	249,815	—	(287,608)	14,220
Hedged portion of gas stored underground	73,043	—	—	—	73,043
Available-for-sale securities					
Money market funds	—	3,358	—	—	3,358
Registered investment companies	38,424	—	—	—	38,424
Bonds	—	23,637	—	—	23,637
Total available-for-sale securities	38,424	26,995	—	—	65,419
Total assets	<u>\$163,480</u>	<u>\$276,810</u>	<u>\$ —</u>	<u>\$(287,608)</u>	<u>\$152,682</u>
Liabilities:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 48,034	\$ —	\$ —	\$ 48,034
Nonregulated segment	76,476	227,424	—	(293,304)	10,596
Total liabilities	<u>\$ 76,476</u>	<u>\$275,458</u>	<u>\$ —</u>	<u>\$(293,304)</u>	<u>\$ 58,630</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	<u>Quoted Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)⁽¹⁾</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>	<u>Netting and Cash Collateral⁽²⁾</u>	<u>September 30, 2011</u>
	(In thousands)				
Assets:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 1,841	\$ —	\$ —	\$ 1,841
Nonregulated segment	<u>15,262</u>	<u>97,396</u>	<u>—</u>	<u>(95,156)</u>	<u>17,502</u>
Total financial instruments	15,262	99,237	—	(95,156)	19,343
Hedged portion of gas stored underground	47,940	—	—	—	47,940
Available-for-sale securities					
Money market funds	—	1,823	—	—	1,823
Registered investment companies	36,444	—	—	—	36,444
Bonds	<u>—</u>	<u>14,366</u>	<u>—</u>	<u>—</u>	<u>14,366</u>
Total available-for-sale securities	<u>36,444</u>	<u>16,189</u>	<u>—</u>	<u>—</u>	<u>52,633</u>
Total assets	<u>\$99,646</u>	<u>\$115,426</u>	<u>\$ —</u>	<u>\$ (95,156)</u>	<u>\$119,916</u>
Liabilities:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 81,118	\$ —	\$ —	\$ 81,118
Nonregulated segment	<u>22,091</u>	<u>115,617</u>	<u>—</u>	<u>(123,943)</u>	<u>13,765</u>
Total liabilities	<u>\$22,091</u>	<u>\$196,735</u>	<u>\$ —</u>	<u>\$(123,943)</u>	<u>\$ 94,883</u>

- ⁽¹⁾ Our Level 2 measurements primarily consist of non-exchange-traded financial instruments, such as over-the-counter options and swaps where market data for pricing is observable. The fair values for these assets and liabilities are determined using a market-based approach in which observable market prices are adjusted for criteria specific to each instrument, such as the strike price, notional amount or basis differences. This level also includes municipal and corporate bonds where market data for pricing is observable.
- ⁽²⁾ This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and the relevant authoritative accounting literature. In addition, as of March 31, 2012, we had \$5.7 million of cash held in margin accounts to collateralize certain financial instruments. Of this amount, \$2.8 million was used to offset current risk management liabilities under master netting arrangements and the remaining \$2.9 million is classified as current risk management assets.
- ⁽³⁾ This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and the relevant authoritative accounting literature. In addition, as of September 30, 2011 we had \$28.8 million of cash held in margin accounts to collateralize certain financial instruments. Of this amount, \$12.4 million was used to offset current risk management liabilities under master netting arrangements and the remaining \$16.4 million is classified as current risk management assets.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Available-for-sale securities are comprised of the following:

	<u>Amortized Cost</u>	<u>Gross Unrealized Gain</u>	<u>Gross Unrealized Loss</u>	<u>Fair Value</u>
	(In thousands)			
As of March 31, 2012:				
Domestic equity mutual funds	\$24,471	\$7,821	\$ —	\$32,292
Foreign equity mutual funds	5,327	805	—	6,132
Bonds	23,525	127	(15)	23,637
Money market funds	<u>3,358</u>	<u>—</u>	<u>—</u>	<u>3,358</u>
	<u>\$56,681</u>	<u>\$8,753</u>	<u>\$ (15)</u>	<u>\$65,419</u>
As of September 30, 2011:				
Domestic equity mutual funds	\$27,748	\$4,074	\$ —	\$31,822
Foreign equity mutual funds	4,597	267	(242)	4,622
Bonds	14,390	10	(34)	14,366
Money market funds	<u>1,823</u>	<u>—</u>	<u>—</u>	<u>1,823</u>
	<u>\$48,558</u>	<u>\$4,351</u>	<u>\$(276)</u>	<u>\$52,633</u>

At March 31, 2012 and September 30, 2011, our available-for-sale securities included \$41.8 million and \$38.3 million related to assets held in separate rabbi trusts for our supplemental executive benefit plans. At March 31, 2012 we maintained investments in bonds that have contractual maturity dates ranging from April 2012 through July 2016.

These securities are reported at market value with unrealized gains and losses shown as a component of accumulated other comprehensive income (loss). We regularly evaluate the performance of these investments on a fund by fund basis for impairment, taking into consideration the fund's purpose, volatility and current returns. If a determination is made that a decline in fair value is other than temporary, the related fund is written down to its estimated fair value and the other-than-temporary impairment is recognized in the income statement.

We maintained several bonds with a cumulative fair value of \$4.4 million in an unrealized loss position of less than \$0.1 million as of March 31, 2012. These bonds have been in an unrealized loss position for less than twelve months. Based upon our intent and ability to hold these investments, our ability to direct the source of payments in order to maximize the life of the portfolio, the short-term nature of the decline in fair value and the fact that these bonds are investment grade, we do not consider this impairment to be other than temporary as of March 31, 2012.

Other Fair Value Measures

Our debt is recorded at carrying value. The fair value of our debt is determined using third party market value quotations. The following table presents the carrying value and fair value of our debt as of March 31, 2012:

	<u>March 31, 2012</u>
	(In thousands)
Carrying Amount	\$2,210,196
Fair Value	\$2,583,071

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

5. Discontinued Operations

On May 12, 2011, we entered into a definitive agreement to sell substantially all of our natural gas distribution assets located in Missouri, Illinois and Iowa to Liberty Energy (Midstates) Corporation, an affiliate of Algonquin Power & Utilities Corp. for a cash price of approximately \$124 million. The agreement contains terms and conditions customary for transactions of this type, including typical adjustments to the purchase price at closing, if applicable. The closing of the transaction is subject to the satisfaction of customary conditions including the receipt of applicable regulatory approvals, which we currently anticipate will occur during fiscal 2012.

As required under generally accepted accounting principles, the operating results of our Missouri, Illinois and Iowa operations have been aggregated and reported on the condensed consolidated statements of income as income from discontinued operations, net of income tax. Expenses related to general corporate overhead and interest expense allocated to their operations are not included in discontinued operations.

The tables below set forth selected financial and operational information related to net assets and operating results related to discontinued operations. Additionally, assets and liabilities related to our Missouri, Illinois and Iowa operations are classified as “held for sale” in other current assets and liabilities in our condensed consolidated balance sheets at March 31, 2012 and September 30, 2011. Prior period revenues and expenses associated with these assets have been reclassified into discontinued operations. This reclassification had no impact on previously reported net income.

The following table presents statement of income data related to discontinued operations.

	Three Months Ended March 31		Six Months Ended March 31	
	2012	2011	2012	2011
	(In thousands)			
Operating revenues	\$26,374	\$35,790	\$49,825	\$59,523
Purchased gas cost	<u>17,026</u>	<u>24,636</u>	<u>31,977</u>	<u>39,533</u>
Gross profit	9,348	11,154	17,848	19,990
Operating expenses	<u>4,275</u>	<u>4,431</u>	<u>8,449</u>	<u>8,447</u>
Operating income	5,073	6,723	9,399	11,543
Other nonoperating expense	<u>(38)</u>	<u>(32)</u>	<u>(86)</u>	<u>(65)</u>
Income from discontinued operations before income taxes	5,035	6,691	9,313	11,478
Income tax expense	<u>1,834</u>	<u>2,642</u>	<u>3,393</u>	<u>4,532</u>
Net income	<u>\$ 3,201</u>	<u>\$ 4,049</u>	<u>\$ 5,920</u>	<u>\$ 6,946</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table presents balance sheet data related to assets held for sale.

	March 31, 2012	September 30, 2011
	(In thousands)	
Net plant, property & equipment	\$126,587	\$127,577
Gas stored underground	6,517	11,931
Other current assets	515	786
Deferred charges and other assets	49	277
Assets held for sale	<u>\$133,668</u>	<u>\$140,571</u>
Accounts payable and accrued liabilities	\$ 5,404	\$ 1,917
Other current liabilities	6,857	4,877
Regulatory cost of removal	7,687	10,498
Deferred credits and other liabilities	872	1,153
Liabilities held for sale	<u>\$ 20,820</u>	<u>\$ 18,445</u>

6. Debt

The nature and terms of our debt instruments are described in detail in Note 7 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. There were no material changes in the terms of our debt instruments during the six months ended March 31, 2012.

Long-term debt

Long-term debt at March 31, 2012 and September 30, 2011 consisted of the following:

	March 31, 2012	September 30, 2011
	(In thousands)	
Unsecured 10% Notes, redeemed December 2011	\$ —	\$ 2,303
Unsecured 5.125% Senior Notes, due January 2013	250,000	250,000
Unsecured 4.95% Senior Notes, due 2014	500,000	500,000
Unsecured 6.35% Senior Notes, due 2017	250,000	250,000
Unsecured 8.50% Senior Notes, due 2019	450,000	450,000
Unsecured 5.95% Senior Notes, due 2034	200,000	200,000
Unsecured 5.50% Senior Notes, due 2041	400,000	400,000
Medium term notes		
Series A, 1995-1, 6.67%, due 2025	10,000	10,000
Unsecured 6.75% Debentures, due 2028	150,000	150,000
Rental property term note due in installments through 2013	196	262
Total long-term debt	<u>2,210,196</u>	<u>2,212,565</u>
Less:		
Original issue discount on unsecured senior notes and debentures	(3,852)	(4,014)
Current maturities	<u>(250,131)</u>	<u>(2,434)</u>
	<u>\$1,956,213</u>	<u>\$2,206,117</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Our unsecured 10% notes were paid on their maturity date on December 31, 2011 and were not replaced. As noted above, our Unsecured 5.125% Senior Notes will mature in January 2013; accordingly, these have been classified within the current maturities of long-term debt.

Short-term debt

Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply our customers' needs could significantly affect our borrowing requirements. Our short-term borrowings typically reach their highest levels in the winter months.

We finance our short-term borrowing requirements through a combination of a \$750 million commercial paper program and four committed revolving credit facilities with third-party lenders. As a result, we have approximately \$985 million of working capital funding. Additionally, our \$750 million unsecured credit facility has an accordion feature which, if utilized, would increase borrowing capacity to \$1.0 billion. At March 31, 2012 and September 30, 2011, there was \$174.0 million and \$206.4 million outstanding under our commercial paper program. We also use intercompany credit facilities to supplement the funding provided by these third-party committed credit facilities.

Regulated Operations

We fund our regulated operations as needed, primarily through our commercial paper program and three committed revolving credit facilities with third-party lenders that provide approximately \$785 million of working capital funding, including a five-year \$750 million unsecured facility, a \$25 million unsecured facility and a \$10 million revolving credit facility, which is used primarily to issue letters of credit. Due to outstanding letters of credit, the total amount available to us under our \$10 million revolving credit facility was \$4.2 million at March 31, 2012. Our \$25 million unsecured facility was renewed effective April 1, 2012. This facility bears interest at a daily negotiated rate, generally based on the Federal Funds rate plus a variable margin.

In addition to these third-party facilities, our regulated operations had a \$350 million intercompany revolving credit facility with AEH. This facility was replaced on January 1, 2012 with a \$500 million intercompany revolving credit facility with AEH. This facility bears interest at the lower of (i) the Eurodollar rate under the five-year revolving credit facility or (ii) the lowest rate outstanding under the commercial paper program. Applicable state regulatory commissions have approved our use of this facility through December 31, 2012.

Nonregulated Operations

Atmos Energy Marketing, LLC (AEM), which is wholly-owned by AEH, has a three-year \$200 million committed revolving credit facility, expiring in December 2013, with a syndicate of third-party lenders with an accordion feature that could increase AEM's borrowing capacity to \$500 million. The credit facility is primarily used to issue letters of credit and, on a less frequent basis, to borrow funds for gas purchases and other working capital needs. This facility is collateralized by substantially all of the assets of AEM and is guaranteed by AEH. Due to outstanding letters of credit and various covenants, including covenants based on working capital, the amount available to AEM under this credit facility was \$82.0 million at March 31, 2012.

To supplement borrowings under this facility, AEH had a \$350 million intercompany demand credit facility with AEC. This facility was replaced on January 1, 2012 with a \$500 million intercompany facility with AEC, which bears interest at a rate equal to the greater of (i) the one-month LIBOR rate plus 3.00 percent or (ii) the rate for AEM's offshore borrowings under its committed credit facility plus 0.75 percent. Applicable state regulatory commissions have approved our use of this facility through December 31, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Shelf Registration

We have an effective shelf registration statement with the Securities and Exchange Commission (SEC) that permits us to issue a total of \$1.3 billion in common stock and/or debt securities. The shelf registration statement has been approved by all requisite state regulatory commissions. At March 31, 2012, \$900 million remains available for issuance. Of this amount, \$550 million is available for the issuance of debt securities and \$350 million remains available for the issuance of equity securities under the shelf until March 2013.

Debt Covenants

The availability of funds under our regulated credit facilities is subject to conditions specified in the respective credit agreements, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in these agreements. We are required by the financial covenants in each of these facilities to maintain, at the end of each fiscal quarter, a ratio of total debt to total capitalization of no greater than 70 percent. At March 31, 2012, our total-debt-to-total-capitalization ratio, as defined in the agreements, was 52 percent. In addition, both the interest margin and the fee that we pay on unused amounts under each of these facilities are subject to adjustment depending upon our credit ratings.

AEM is required by the financial covenants in its facility to maintain a ratio of total liabilities to tangible net worth that does not exceed a maximum of 5 to 1. At March 31, 2012, AEM's ratio of total liabilities to tangible net worth, as defined, was 0.97 to 1. Additionally, AEM must maintain minimum levels of net working capital and net worth ranging from \$20 million to \$40 million. As defined in the financial covenants, at March 31, 2012, AEM's net working capital was \$105.9 million and its tangible net worth was \$142.5 million.

In addition to these financial covenants, our credit facilities and public indentures contain usual and customary covenants for our business, including covenants substantially limiting liens, substantial asset sales and mergers.

Additionally, our public debt indentures relating to our senior notes and debentures, as well as our revolving credit agreements, each contain a default provision that is triggered if outstanding indebtedness arising out of any other credit agreements in amounts ranging from in excess of \$15 million to in excess of \$100 million becomes due by acceleration or is not paid at maturity.

Further, AEM's credit agreement contains a cross-default provision whereby AEM would be in default if it defaults on other indebtedness, as defined, by at least \$250 thousand in the aggregate.

Finally, AEM's credit agreement contains a provision that would limit the amount of credit available if Atmos Energy were downgraded below an S&P rating of BBB and a Moody's rating of Baa2. We have no other triggering events in our debt instruments that are tied to changes in specified credit ratings or stock price, nor have we entered into any transactions that would require us to issue equity, based on our credit rating or other triggering events.

We were in compliance with all of our debt covenants as of March 31, 2012. If we were unable to comply with our debt covenants, we would likely be required to repay our outstanding balances on demand, provide additional collateral or take other corrective actions.

7. Earnings Per Share

Since we have non-vested share-based payments with a nonforfeitable right to dividends or dividend equivalents (referred to as participating securities) we are required to use the two-class method of computing earnings per share. The Company's non-vested restricted stock and restricted stock units, for which vesting is predicated solely on the passage of time granted under our 1998 Long-Term Incentive Plan, are considered to be participat-

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

ing securities. The calculation of earnings per share using the two-class method excludes income attributable to these participating securities from the numerator and excludes the dilutive impact of those shares from the denominator. Basic and diluted earnings per share for the three and six months ended March 31, 2012 and 2011 are calculated as follows:

	Three Months Ended March 31		Six Months Ended March 31	
	2012	2011	2012	2011
	(In thousands, except per share amounts)			
Basic Earnings Per Share from continuing operations				
Income from continuing operations	\$105,910	\$128,160	\$171,698	\$199,260
Less: Income from continuing operations allocated to participating securities	1,109	1,342	1,794	2,089
Income from continuing operations available to common shareholders	\$104,801	\$126,818	\$169,904	\$197,171
Basic weighted average shares outstanding	90,020	90,246	90,137	90,157
Income from continuing operations per share — Basic	\$ 1.16	\$ 1.41	\$ 1.89	\$ 2.18
Basic Earnings Per Share from discontinued operations				
Income from discontinued operations	\$ 3,201	\$ 4,049	\$ 5,920	\$ 6,946
Less: Income from discontinued operations allocated to participating securities	34	42	62	73
Income from discontinued operations available to common shareholders	\$ 3,167	\$ 4,007	\$ 5,858	\$ 6,873
Basic weighted average shares outstanding	90,020	90,246	90,137	90,157
Income from discontinued operations per share — Basic	\$ 0.04	\$ 0.04	\$ 0.06	\$ 0.08
Net income per share — Basic	\$ 1.20	\$ 1.45	\$ 1.95	\$ 2.26

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Three Months Ended March 31		Six Months Ended March 31	
	2012	2011	2012	2011
	(In thousands, except per share amounts)			
Diluted Earnings Per Share from continuing operations				
Income from continuing operations available to common shareholders	\$104,801	\$126,818	\$169,904	\$197,171
Effect of dilutive stock options and other shares	3	3	4	5
Income from continuing operations available to common shareholders	<u>\$104,804</u>	<u>\$126,821</u>	<u>\$169,908</u>	<u>\$197,176</u>
Basic weighted average shares outstanding	90,020	90,246	90,137	90,157
Additional dilutive stock options and other shares	302	287	303	298
Diluted weighted average shares outstanding	<u>90,322</u>	<u>90,533</u>	<u>90,440</u>	<u>90,455</u>
Income from continuing operations per share — Diluted	<u>\$ 1.16</u>	<u>\$ 1.41</u>	<u>\$ 1.88</u>	<u>\$ 2.18</u>
Diluted Earnings Per Share from discontinued operations				
Income from discontinued operations available to common shareholders	\$ 3,167	\$ 4,007	\$ 5,858	\$ 6,873
Effect of dilutive stock options and other shares	—	—	—	—
Income from discontinued operations available to common shareholders	<u>\$ 3,167</u>	<u>\$ 4,007</u>	<u>\$ 5,858</u>	<u>\$ 6,873</u>
Basic weighted average shares outstanding	90,020	90,246	90,137	90,157
Additional dilutive stock options and other shares	302	287	303	298
Diluted weighted average shares outstanding	<u>90,322</u>	<u>90,533</u>	<u>90,440</u>	<u>90,455</u>
Income from discontinued operations per share — Diluted	<u>\$ 0.04</u>	<u>\$ 0.04</u>	<u>\$ 0.06</u>	<u>\$ 0.08</u>
Net income per share — Diluted	<u>\$ 1.20</u>	<u>\$ 1.45</u>	<u>\$ 1.94</u>	<u>\$ 2.26</u>

There were no out-of-the-money stock options excluded from the computation of diluted earnings per share for the three and six months ended March 31, 2012 and 2011 as their exercise price was less than the average market price of the common stock during that period.

Share Repurchase Program

On September 28, 2011, the Board of Directors approved a new program authorizing the repurchase of up to five million shares of common stock over a five-year period. However, it may be terminated or limited at any time. Shares may be repurchased in the open market or in privately negotiated transactions in amounts the company deems appropriate. The program is primarily intended to minimize the dilutive effect of equity grants under various benefit related incentive compensation plans of the company. As of March 31, 2012, 387,991 shares had been repurchased for an aggregate value of \$12.5 million.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

8. Interim Pension and Other Postretirement Benefit Plan Information

The components of our net periodic pension cost for our pension and other postretirement benefit plans for the three and six months ended March 31, 2012 and 2011 are presented in the following table. Most of these costs are recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our gas distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

	Three Months Ended March 31			
	Pension Benefits		Other Benefits	
	2012	2011	2012	2011
	(In thousands)			
Components of net periodic pension cost:				
Service cost	\$ 4,298	\$ 4,257	\$ 4,088	\$ 3,601
Interest cost	6,678	7,055	3,466	3,203
Expected return on assets	(5,369)	(6,285)	(652)	(682)
Amortization of transition asset	—	—	378	378
Amortization of prior service cost	(36)	(105)	(363)	(363)
Amortization of actuarial loss	4,143	2,748	662	86
Curtailment gain	—	(40)	—	—
Net periodic pension cost	<u>\$ 9,714</u>	<u>\$ 7,630</u>	<u>\$ 7,579</u>	<u>\$ 6,223</u>

	Six Months Ended March 31			
	Pension Benefits		Other Benefits	
	2012	2011	2012	2011
	(In thousands)			
Components of net periodic pension cost:				
Service cost	\$ 8,596	\$ 8,637	\$ 8,176	\$ 7,202
Interest cost	13,355	13,979	6,931	6,406
Expected return on assets	(10,737)	(12,248)	(1,304)	(1,364)
Amortization of transition asset	—	—	756	756
Amortization of prior service cost	(71)	(217)	(725)	(725)
Amortization of actuarial loss	8,285	6,242	1,324	173
Curtailment gain	—	(40)	—	—
Net periodic pension cost	<u>\$ 19,428</u>	<u>\$ 16,353</u>	<u>\$ 15,158</u>	<u>\$ 12,448</u>

The assumptions used to develop our net periodic pension cost for the three and six months ended March 31, 2012 and 2011 are as follows:

	Pension Account Plan		Other Pension Benefits		Other Benefits	
	2012	2011	2012	2011	2012	2011
Discount rate	5.05%	5.68%	5.05%	5.39%	5.05%	5.39%
Rate of compensation increase	3.50%	4.00%	3.50%	4.00%	N/A	N/A
Expected return on plan assets	7.75%	8.25%	7.75%	8.25%	4.70%	5.00%

The discount rate used to compute the present value of a plan's liabilities generally is based on rates of high-grade corporate bonds with maturities similar to the average period over which the benefits will be paid.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Generally, our funding policy has been to contribute annually an amount in accordance with the requirements of the Employee Retirement Income Security Act of 1974. In accordance with the Pension Protection Act of 2006 (PPA), we determined the funded status of our plans as of January 1, 2012. Based upon this valuation, we contributed \$23.0 million to our defined benefit pension plans during the second fiscal quarter to achieve a desirable PPA funding threshold. The need for this funding reflects the increased pension benefit obligation due to a decrease in the discount rate compared to the prior year as well as a decline in the fair value of plan assets. During the first six months of fiscal 2012, we contributed \$34.2 million to our defined benefit plans and we anticipate contributing an additional \$12.4 million during the remainder of the fiscal year.

We contributed \$9.1 million to our other post-retirement benefit plans during the six months ended March 31, 2012. We expect to contribute a total of approximately \$10 million to \$15 million to these plans during the remainder of the fiscal year.

9. Commitments and Contingencies

Litigation and Environmental Matters

With respect to the specific litigation and environmental-related matters or claims that were disclosed in Note 13 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011, except as noted below, there were no material changes in the status of such litigation and environmental-related matters or claims during the six months ended March 31, 2012.

Since April 2009, Atmos Energy and two subsidiaries of AEH, AEM and Atmos Gathering Company, LLC (AGC) (collectively, the Atmos Entities), have been involved in a lawsuit filed in the Circuit Court of Edmonson County, Kentucky, *Billy Joe Honeycutt et al. vs. Atmos Energy Corporation, et al.*, which is related to our Park City Gathering Project. The dispute which gave rise to the litigation involves the amount of royalties due from a third party producer to landowners (who own the mineral rights) for natural gas produced from the landowners' properties. The third party producer was operating pursuant to leases between the landowners and certain investors/working interest owners. The third party producer filed a petition in bankruptcy, which was subsequently dismissed due to the lack of meaningful assets to reorganize or liquidate.

Although certain Atmos Energy companies entered into contracts with the third party producer to gather, treat and ultimately sell natural gas produced from the landowners' properties, no Atmos Energy company had a contractual relationship with the landowners or the investors/working interest owners. After the lawsuit was filed, the landowners were successful in terminating for non-payment of royalties the leases related to the production of natural gas from their properties. Subsequent to termination, the investors/working interest owners under such leases filed additional claims against us for the termination of the leases.

During the trial, the landowners and the investors/working interest owners requested an award of compensatory damages plus punitive damages against us. On December 17, 2010, the jury returned a verdict in favor of the landowners and investor/working interest owners and awarded compensatory damages of \$3.8 million and punitive damages of \$27.5 million payable by Atmos Energy and the two AEH subsidiaries.

A hearing was held on February 28, 2011 to hear a number of motions, including a motion to dismiss the jury verdict and a motion for a new trial. The motions to dismiss the jury verdict and for a new trial were denied. However, the total punitive damages award was reduced from \$27.5 million to \$24.7 million. On October 17, 2011, we filed our brief of appellants with the Kentucky Court of Appeals, appealing the verdict of the trial court. The appellees in this case subsequently filed their appellees' brief with the Court of Appeals on January 16, 2012, with our reply brief being filed with the Court on March 19, 2012.

In addition, in a related development, on July 12, 2011, the Atmos Entities filed a lawsuit in the United States District Court, Western District of Kentucky, *Atmos Energy Corporation et al. vs. Resource Energy Technologies, LLC and Robert Thorpe and John F. Charles*, against the third party producer and its affiliates to

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

recover all costs, including attorneys' fees, incurred by the Atmos Entities, which are associated with the defense and appeal of the case discussed above as well as for all damages awarded to the plaintiffs in such case against the Atmos Entities. The total amount of damages being claimed in the lawsuit is "open-ended" since the appellate process and related costs are ongoing. This lawsuit is based upon the indemnification provisions agreed to by the third party producer in favor of Atmos Gathering that are contained in an agreement entered into between Atmos Gathering and the third party producer in May 2009. The defendants filed a motion to dismiss the case on August 25, 2011, with Atmos Energy filing a brief in response to such motion on September 19, 2011. On March 27, 2012 the court denied the motion to dismiss.

We have accrued what we believe is an adequate amount for the anticipated resolution of this matter; however, the amount accrued is less than the amount of the verdict. The Company does not have insurance coverage that could mitigate any losses that may arise from the resolution of this matter. However, we continue to believe that the final outcome will not have a material adverse effect on our financial condition, results of operations or cash flows.

We are a party to other litigation and environmental-related matters or claims that have arisen in the ordinary course of our business. While the results of such litigation and response actions to such environmental-related matters or claims cannot be predicted with certainty, we continue to believe the final outcome of such litigation and matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

Purchase Commitments

AEH has commitments to purchase physical quantities of natural gas under contracts indexed to the forward NYMEX strip or fixed price contracts. At March 31, 2012, AEH was committed to purchase 96.2 Bcf within one year, 23.5 Bcf within one to three years and 0.6 Bcf after three years under indexed contracts. AEH is committed to purchase 3.5 Bcf within one year and 0.6 Bcf within one to three years under fixed price contracts with prices ranging from \$1.75 to \$6.36 per Mcf. Purchases under these contracts totaled \$264.3 million and \$438.9 million for the three months ended March 31, 2012 and 2011 and \$576.4 million and \$773.1 million for the six months ended March 31, 2012 and 2011.

Our natural gas distribution divisions, except for our Mid-Tex Division, maintain supply contracts with several vendors that generally cover a period of up to one year. Commitments for estimated base gas volumes are established under these contracts on a monthly basis at contractually negotiated prices. Commitments for incremental daily purchases are made as necessary during the month in accordance with the terms of the individual contract.

Our Mid-Tex Division maintains long-term supply contracts to ensure a reliable source of gas for our customers in its service area which obligate it to purchase specified volumes at market and fixed prices. The estimated commitments under these contracts as of March 31, 2012 are as follows (in thousands):

2012	\$ 33,347
2013	71,496
2014	61,594
2015	—
2016	—
Thereafter	—
	<u>\$166,437</u>

Our nonregulated segment maintains long-term contracts related to storage and transportation. The estimated contractual demand fees for contracted storage and transportation under these contracts are detailed in our

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Annual Report on Form 10-K for the fiscal year ended September 30, 2011. There were no material changes to the estimated storage and transportation fees for the six months ended March 31, 2012.

Regulatory Matters

As previously described in Note 13 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011, in December 2007, the Company received data requests from the Division of Investigations of the Office of Enforcement of the Federal Energy Regulatory Commission (the "Commission") in connection with its investigation into possible violations of the Commission's posting and competitive bidding regulations for pre-arranged released firm capacity on natural gas pipelines. Since that time, we have fully cooperated with the Commission during this investigation.

The Company and the Commission entered into a stipulation and consent agreement, which was approved by the Commission on December 9, 2011, thereby resolving this investigation. The Commission's findings of violations were limited to the nonregulated operations of the Company. Under the terms of the agreement, the Company paid to the United States Treasury a total civil penalty of approximately \$6.4 million and to energy assistance programs approximately \$5.6 million in disgorgement of unjust profits plus interest for violations identified during the investigation. The resolution of this matter did not have a material adverse impact on the Company's financial position, results of operations or cash flows and none of the payments were charged to any of the Company's customers. In addition, none of the services the Company provides to any of its regulated or nonregulated customers were affected by the agreement.

As discussed in Note 13 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011, in 2010, our Mid-Tex Division agreed to install 100,000 steel service line replacements by September 30, 2012. As of March 31, 2012, we had replaced 73,822 lines and are on schedule for completion in September 2012. Under the terms of the agreement, special rate recovery of the associated return, depreciation and taxes is approved for lines replaced between October 1, 2010 and September 30, 2012. Since October 1, 2010, we have spent \$81.4 million on steel service line replacements.

In July 2010, the Dodd-Frank Act was enacted, representing an extensive overhaul of the framework for regulation of U.S. financial markets. The Dodd-Frank Act calls for various regulatory agencies, including the SEC and the Commodity Futures Trading Commission (CFTC) to establish rules and regulations for implementation of many of the provisions of the Dodd-Frank Act. Although the SEC and CFTC have issued a number of rules and regulations, we expect additional rules and regulations to be issued, which should provide additional clarity regarding the extent of the impact of this legislation on the Company. The costs of participating in financial markets for hedging certain risks inherent in our business may be increased as a result of the new legislation and related rules and regulations. Additional reporting and disclosure obligations have been imposed upon the Company, the full extent of which will not be known until the SEC and the CFTC have completed their ongoing rulemaking process.

As of March 31, 2012, rate cases were in progress in our Mid-Tex, West Texas and Kansas service areas and annual rate filing mechanisms were in progress in our Mid-Tex and Louisiana service areas along with one infrastructure program filing in progress in our Atmos Pipeline — Texas service area. These regulatory proceedings are discussed in further detail below in *Management's Discussion and Analysis — Recent Ratemaking Developments*.

10. Concentration of Credit Risk

Information regarding our concentration of credit risk is disclosed in Note 15 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the six months ended March 31, 2012, there were no material changes in our concentration of credit risk.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

11. Segment Information

As discussed in Note 1 above, we operate the Company through the following three segments:

- The *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- The *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- The *nonregulated segment*, which is comprised of our nonregulated natural gas management, non-regulated natural gas transmission, storage and other services.

Our determination of reportable segments considers the strategic operating units under which we manage sales of various products and services to customers in differing regulatory environments. Although our natural gas distribution segment operations are geographically dispersed, they are reported as a single segment as each natural gas distribution division has similar economic characteristics. The accounting policies of the segments are the same as those described in the summary of significant accounting policies found in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. We evaluate performance based on net income or loss of the respective operating units.

Income statements for the three and six month periods ended March 31, 2012 and 2011 by segment are presented in the following tables:

	Three Months Ended March 31, 2012				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Eliminations	Consolidated
	(In thousands)				
Operating revenues from external parties . . .	\$888,685	\$20,430	\$334,335	\$ —	\$1,243,450
Intersegment revenues	323	37,607	36,428	(74,358)	—
	889,008	58,037	370,763	(74,358)	1,243,450
Purchased gas cost	508,206	—	374,992	(74,009)	809,189
Gross profit	380,802	58,037	(4,229)	(349)	434,261
Operating expenses					
Operation and maintenance	89,443	15,847	5,769	(351)	110,708
Depreciation and amortization	51,755	7,792	725	—	60,272
Taxes, other than income	50,313	3,915	691	—	54,919
Total operating expenses	191,511	27,554	7,185	(351)	225,899
Operating income (loss)	189,291	30,483	(11,414)	2	208,362
Miscellaneous income (expense)	733	(56)	567	(628)	616
Interest charges	28,833	7,614	839	(626)	36,660
Income (loss) from continuing operations					
before income taxes	161,191	22,813	(11,686)	—	172,318
Income tax expense (benefit)	62,890	8,193	(4,675)	—	66,408
Income (loss) from continuing operations . . .	98,301	14,620	(7,011)	—	105,910
Income from discontinued operations, net of tax	3,201	—	—	—	3,201
Net income (loss)	\$101,502	\$14,620	\$ (7,011)	\$ —	\$ 109,111
Capital expenditures	\$114,402	\$38,871	\$ 3,456	\$ —	\$ 156,729

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Three Months Ended March 31, 2011

	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Eliminations</u>	<u>Consolidated</u>
	(In thousands)				
Operating revenues from external parties . . .	\$1,077,178	\$21,597	\$482,722	\$ —	\$1,581,497
Intersegment revenues	236	33,379	100,809	(134,424)	—
	<u>1,077,414</u>	<u>54,976</u>	<u>583,531</u>	<u>(134,424)</u>	<u>1,581,497</u>
Purchased gas cost	698,410	—	563,473	(134,054)	1,127,829
Gross profit	379,004	54,976	20,058	(370)	453,668
Operating expenses					
Operation and maintenance	92,266	15,231	7,035	(370)	114,162
Depreciation and amortization	48,555	5,798	1,114	—	55,467
Taxes, other than income	50,088	4,113	(643)	—	53,558
Asset impairment	—	—	19,282	—	19,282
Total operating expenses	<u>190,909</u>	<u>25,142</u>	<u>26,788</u>	<u>(370)</u>	<u>242,469</u>
Operating income (loss)	188,095	29,834	(6,730)	—	211,199
Miscellaneous income	20,156	5,861	306	(121)	26,202
Interest charges	29,605	8,085	306	(121)	37,875
Income (loss) from continuing operations					
before income taxes	178,646	27,610	(6,730)	—	199,526
Income tax expense (benefit)	64,085	9,871	(2,590)	—	71,366
Income (loss) from continuing operations . .	114,561	17,739	(4,140)	—	128,160
Income from discontinued operations, net of tax	4,049	—	—	—	4,049
Net income (loss)	<u>\$ 118,610</u>	<u>\$17,739</u>	<u>\$ (4,140)</u>	<u>\$ —</u>	<u>\$ 132,209</u>
Capital expenditures	<u>\$ 109,762</u>	<u>\$11,818</u>	<u>\$ 1,921</u>	<u>\$ —</u>	<u>\$ 123,501</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Six Months Ended March 31, 2012				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Eliminations	Consolidated
	(In thousands)				
Operating revenues from external parties	\$1,581,753	\$ 39,870	\$723,000	\$ —	\$2,344,623
Intersegment revenues	547	74,926	91,939	(167,412)	—
	1,582,300	114,796	814,939	(167,412)	2,344,623
Purchased gas cost	910,413	—	803,763	(166,696)	1,547,480
Gross profit	671,887	114,796	11,176	(716)	797,143
Operating expenses					
Operation and maintenance	182,857	32,812	11,820	(719)	226,770
Depreciation and amortization	102,586	15,443	1,458	—	119,487
Taxes, other than income	88,792	7,699	1,626	—	98,117
Total operating expenses	374,235	55,954	14,904	(719)	444,374
Operating income (loss)	297,652	58,842	(3,728)	3	352,769
Miscellaneous income (expense)	(1,023)	(336)	603	(503)	(1,259)
Interest charges	56,688	14,823	1,091	(500)	72,102
Income (loss) from continuing operations before income taxes	239,941	43,683	(4,216)	—	279,408
Income tax expense (benefit)	93,735	15,649	(1,674)	—	107,710
Income (loss) from continuing operations	146,206	28,034	(2,542)	—	171,698
Income from discontinued operations, net of tax	5,920	—	—	—	5,920
Net income (loss)	\$ 152,126	\$ 28,034	\$ (2,542)	\$ —	\$ 177,618
Capital expenditures	\$ 243,135	\$ 62,991	\$ 4,997	\$ —	\$ 311,123

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Six Months Ended March 31, 2011

	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Eliminations</u>	<u>Consolidated</u>
			(In thousands)		
Operating revenues from external parties	\$1,780,439	\$ 42,830	\$ 891,490	\$ —	\$2,714,759
Intersegment revenues	437	61,153	167,681	(229,271)	—
	<u>1,780,876</u>	<u>103,983</u>	<u>1,059,171</u>	<u>(229,271)</u>	<u>2,714,759</u>
Purchased gas cost	<u>1,110,936</u>	—	<u>1,013,935</u>	<u>(228,504)</u>	<u>1,896,367</u>
Gross profit	669,940	103,983	45,236	(767)	818,392
Operating expenses					
Operation and maintenance	181,495	30,805	17,119	(767)	228,652
Depreciation and amortization	96,449	11,597	2,198	—	110,244
Taxes, other than income	84,536	7,666	1,524	—	93,726
Asset impairment	—	—	19,282	—	19,282
Total operating expenses	<u>362,480</u>	<u>50,068</u>	<u>40,123</u>	<u>(767)</u>	<u>451,904</u>
Operating income	307,460	53,915	5,113	—	366,488
Miscellaneous income	19,458	5,579	596	(157)	25,476
Interest charges	<u>59,302</u>	<u>16,149</u>	<u>1,476</u>	<u>(157)</u>	<u>76,770</u>
Income from continuing operations before income taxes	267,616	43,345	4,233	—	315,194
Income tax expense	<u>98,634</u>	<u>15,504</u>	<u>1,796</u>	—	<u>115,934</u>
Income from continuing operations	168,982	27,841	2,437	—	199,260
Income from discontinued operations, net of tax	<u>6,946</u>	—	—	—	<u>6,946</u>
Net income	<u>\$ 175,928</u>	<u>\$ 27,841</u>	<u>\$ 2,437</u>	<u>\$ —</u>	<u>\$ 206,206</u>
Capital expenditures	<u>\$ 219,261</u>	<u>\$ 24,557</u>	<u>\$ 2,845</u>	<u>\$ —</u>	<u>\$ 246,663</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Balance sheet information at March 31, 2012 and September 30, 2011 by segment is presented to reflect our business structure as of March 31, 2012 in the following tables.

	March 31, 2012				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated (In thousands)	Eliminations	Consolidated
ASSETS					
Property, plant and equipment, net	\$4,382,291	\$ 886,507	\$ 65,214	\$ —	\$5,334,012
Investment in subsidiaries	674,594	—	(2,096)	(672,498)	—
Current assets					
Cash and cash equivalents	40,140	—	6,900	—	47,040
Assets from risk management activities	502	—	2,877	—	3,379
Other current assets	632,486	13,278	399,389	(201,731)	843,422
Intercompany receivables	584,018	—	—	(584,018)	—
Total current assets	1,257,146	13,278	409,166	(785,749)	893,841
Intangible assets	—	—	185	—	185
Goodwill	572,908	132,381	34,711	—	740,000
Noncurrent assets from risk management activities					
Deferred charges and other assets	366,329	13,203	10,841	—	10,841
	<u>\$7,253,268</u>	<u>\$1,045,369</u>	<u>\$528,337</u>	<u>\$(1,458,247)</u>	<u>\$7,368,727</u>
CAPITALIZATION AND LIABILITIES					
Shareholders' equity	\$2,360,712	\$ 293,135	\$381,459	\$ (674,594)	\$2,360,712
Long-term debt	1,956,147	—	66	—	1,956,213
Total capitalization	4,316,859	293,135	381,525	(674,594)	4,316,925
Current liabilities					
Current maturities of long-term debt . . .	250,000	—	131	—	250,131
Short-term debt	371,996	—	—	(198,000)	173,996
Liabilities from risk management activities	47,281	—	5,296	—	52,577
Other current liabilities	507,354	6,309	119,382	(1,635)	631,410
Intercompany payables	—	551,330	32,688	(584,018)	—
Total current liabilities	1,176,631	557,639	157,497	(783,653)	1,108,114
Deferred income taxes	890,455	188,936	(16,903)	—	1,062,488
Noncurrent liabilities from risk management activities					
Regulatory cost of removal obligation . . .	414,001	—	—	—	414,001
Deferred credits and other liabilities	455,321	5,659	918	—	461,898
	<u>\$7,253,268</u>	<u>\$1,045,369</u>	<u>\$528,337</u>	<u>\$(1,458,247)</u>	<u>\$7,368,727</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	September 30, 2011				
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Eliminations</u>	<u>Consolidated</u>
	(In thousands)				
ASSETS					
Property, plant and equipment, net	\$4,248,198	\$ 838,302	\$ 61,418	\$ —	\$5,147,918
Investment in subsidiaries	670,993	—	(2,096)	(668,897)	—
Current assets					
Cash and cash equivalents	24,646	—	106,773	—	131,419
Assets from risk management activities	843	—	17,501	—	18,344
Other current assets	655,716	15,413	386,215	(196,154)	861,190
Intercompany receivables	569,898	—	—	(569,898)	—
Total current assets	1,251,103	15,413	510,489	(766,052)	1,010,953
Intangible assets	—	—	207	—	207
Goodwill	572,908	132,381	34,711	—	740,000
Noncurrent assets from risk management activities	998	—	—	—	998
Deferred charges and other assets	353,960	18,028	10,807	—	382,795
	<u>\$7,098,160</u>	<u>\$1,004,124</u>	<u>\$615,536</u>	<u>\$(1,434,949)</u>	<u>\$7,282,871</u>
CAPITALIZATION AND LIABILITIES					
Shareholders' equity	\$2,255,421	\$ 265,102	\$405,891	\$ (670,993)	\$2,255,421
Long-term debt	2,205,986	—	131	—	2,206,117
Total capitalization	4,461,407	265,102	406,022	(670,993)	4,461,538
Current liabilities					
Current maturities of long-term debt . . .	2,303	—	131	—	2,434
Short-term debt	387,691	—	—	(181,295)	206,396
Liabilities from risk management activities	11,916	—	3,537	—	15,453
Other current liabilities	474,783	10,369	170,926	(12,763)	643,315
Intercompany payables	—	543,084	26,814	(569,898)	—
Total current liabilities	876,693	553,453	201,408	(763,956)	867,598
Deferred income taxes	789,649	173,351	(2,907)	—	960,093
Noncurrent liabilities from risk management activities	67,862	—	10,227	—	78,089
Regulatory cost of removal obligation	428,947	—	—	—	428,947
Deferred credits and other liabilities	473,602	12,218	786	—	486,606
	<u>\$7,098,160</u>	<u>\$1,004,124</u>	<u>\$615,536</u>	<u>\$(1,434,949)</u>	<u>\$7,282,871</u>

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of
Atmos Energy Corporation

We have reviewed the condensed consolidated balance sheet of Atmos Energy Corporation and subsidiaries as of March 31, 2012, the related condensed consolidated statements of income for the three-month and six-month periods ended March 31, 2012 and 2011, and the condensed consolidated statements of cash flows for the six-month periods ended March 31, 2012 and 2011. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Atmos Energy Corporation and subsidiaries as of September 30, 2011, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended, not presented herein, and in our report dated November 22, 2011, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of September 30, 2011, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ ERNST & YOUNG LLP

Dallas, Texas
May 3, 2012

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

The following discussion should be read in conjunction with the condensed consolidated financial statements in this Quarterly Report on Form 10-Q and Management's Discussion and Analysis in our Annual Report on Form 10-K for the year ended September 30, 2011.

Cautionary Statement for the Purposes of the Safe Harbor under the Private Securities Litigation Reform Act of 1995

The statements contained in this Quarterly Report on Form 10-Q may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included in this Report are forward-looking statements made in good faith by us and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. When used in this Report, or any other of our documents or oral presentations, the words "anticipate", "believe", "estimate", "expect", "forecast", "goal", "intend", "objective", "plan", "projection", "seek", "strategy" or similar words are intended to identify forward-looking statements. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the statements relating to our strategy, operations, markets, services, rates, recovery of costs, availability of gas supply and other factors. These risks and uncertainties include the following: our ability to continue to access the credit markets to satisfy our liquidity requirements; the impact of adverse economic conditions on our customers; increased costs of providing pension and postretirement health care benefits and increased funding requirements along with increased costs of health care benefits; market risks beyond our control affecting our risk management activities including market liquidity, commodity price volatility, increasing interest rates and counterparty creditworthiness; regulatory trends and decisions, including the impact of rate proceedings before various state regulatory commissions; possible increased federal, state and local regulation of the safety of our operations; increased federal regulatory oversight and potential penalties; the impact of environmental regulations on our business; the impact of possible future additional regulatory and financial risks associated with global warming and climate change on our business; the concentration of our distribution, pipeline and storage operations in Texas; adverse weather conditions; the effects of inflation and changes in the availability and price of natural gas; the capital-intensive nature of our gas distribution business; increased competition from energy suppliers and alternative forms of energy; the inherent hazards and risks involved in operating our gas distribution business, natural disasters, terrorist activities or other events, and other risks and uncertainties discussed herein, all of which are difficult to predict and many of which are beyond our control. Accordingly, while we believe these forward-looking statements to be reasonable, there can be no assurance that they will approximate actual experience or that the expectations derived from them will be realized. Further, we undertake no obligation to update or revise any of our forward-looking statements whether as a result of new information, future events or otherwise.

OVERVIEW

Atmos Energy and our subsidiaries are engaged primarily in the regulated natural gas distribution and transportation and storage businesses as well as other nonregulated natural gas businesses. We distribute natural gas through sales and transportation arrangements to over three million residential, commercial, public authority and industrial customers throughout our six regulated natural gas distribution divisions, which cover service areas currently located in 12 states. In addition, we transport natural gas for others through our regulated distribution and pipeline systems. In May 2011, we entered into a definitive agreement to sell our natural gas distribution operations in Missouri, Illinois and Iowa, representing approximately 84,000 customers. After the closing of this transaction, which we currently anticipate will occur during fiscal 2012, we will operate in nine states.

Through our nonregulated businesses, we primarily provide natural gas management and marketing services to municipalities, other local gas distribution companies and industrial customers primarily in the Midwest and Southeast and natural gas transportation and storage services to certain of our natural gas distribution divisions

and to third parties. Through our asset optimization activities, we also seek to maximize the economic value associated with the storage and transportation capacity we own or control.

As discussed in Note 11, we operate the Company through the following three segments:

- the *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- the *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- the *nonregulated segment*, which includes our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services.

CRITICAL ACCOUNTING ESTIMATES AND POLICIES

Our condensed consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States. Preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and the related disclosures of contingent assets and liabilities. We based our estimates on historical experience and various other assumptions that we believe to be reasonable under the circumstances. On an ongoing basis, we evaluate our estimates, including those related to risk management and trading activities, the allowance for doubtful accounts, legal and environmental accruals, insurance accruals, pension and postretirement obligations, deferred income taxes and the valuation of goodwill, indefinite-lived intangible assets and other long-lived assets. Actual results may differ from such estimates.

Our critical accounting policies used in the preparation of our consolidated financial statements are described in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011 and include the following:

- Regulation
- Revenue Recognition
- Allowance for Doubtful Accounts
- Financial Instruments and Hedging Activities
- Impairment Assessments
- Pension and Other Postretirement Plans
- Fair Value Measurements

Our critical accounting policies are reviewed quarterly by the Audit Committee. There were no significant changes to these critical accounting policies during the six months ended March 31, 2012.

RESULTS OF OPERATIONS

Atmos Energy Corporation is involved in the distribution, marketing and transportation of natural gas. Accordingly, our results of operations are impacted by the demand for natural gas, particularly during the winter heating season, and the volatility of the natural gas markets. This generally results in higher operating revenues and net income during the period from October through March of each fiscal year and lower operating revenues and either lower net income or net losses during the period from April through September of each fiscal year. As a result of the seasonality of the natural gas industry, our second fiscal quarter has historically been our most critical earnings quarter with an average of approximately 62 percent of our consolidated net income having been earned in the second quarter during the three most recently completed fiscal years.

Additionally, the seasonality of our business impacts our working capital differently at various times during the year. Typically, our accounts receivable, accounts payable and short-term debt balances peak by the end of January and then start to decline, as customers begin to pay their winter heating bills. Gas stored underground, particularly in our natural gas distribution segment, typically peaks in November and declines as we utilize storage gas to serve our customers.

We reported net income of \$109.1 million, or \$1.20 per diluted share for the three months ended March 31, 2012, compared with net income of \$132.2 million or \$1.45 per diluted share in the prior year. Excluding the impact of unrealized margins, diluted earnings per share decreased \$0.19 compared with the prior-year quarter. Results for the prior-year period were influenced by the net positive impact of several one-time items totaling \$11.1 million, or \$0.12 per diluted share related to the following pre-tax amounts:

- \$27.8 million favorable impact related to a cash gain recorded in association with the unwinding of two Treasury locks in conjunction with the cancellation of a previously planned debt offering.
- \$19.3 million unfavorable impact related to the non-cash impairment of certain assets in our nonregulated business.
- \$5.0 million favorable impact related to the administrative settlement of various income tax positions.

After excluding the impact of unrealized margins and the one-time items, net income and diluted earnings per share for the three months ended March 31, 2012 decreased \$6.4 million, or \$0.07 per diluted share when compared to the prior-year period, primarily due to lower earnings in our nonregulated segment due to historically warm winter weather and unfavorable natural gas market conditions. Included in the current quarter amount is net income from discontinued operations of \$3.2 million, or \$0.04 per diluted share associated with the pending sale of our Missouri, Illinois and Iowa service areas, a decrease of \$0.8 million or \$0.00 per diluted share compared with the prior-year quarter.

During the six months ended March 31, 2012, we earned \$177.6 million or \$1.94 per diluted share, which represents a 14 percent decrease in net income and diluted net income per share compared with the prior-year period. Results for the prior-year period were influenced by the net positive impact of several one-time items totaling \$11.1 million, or \$0.12 per diluted share. Excluding the impact of these one-time items and unrealized margins in our nonregulated operations, we earned \$172.3 million, or \$1.88 per diluted share for the six months ended March 31, 2012, compared to \$196.8 million, or \$2.16 in the prior-year period. Included in the current period amount is net income from discontinued operations of \$5.9 million, or \$0.06 per diluted share associated with the pending sale of our Missouri, Illinois and Iowa service areas, a decrease of \$1.0 million or \$0.02 per diluted share compared with the prior-year period.

Our quarter-to-date and year-to-date results were unfavorably impacted by substantially warmer winter weather and an abundance of natural gas supply. The impact of these conditions was most significantly realized in our nonregulated operations, which experienced a \$23.0 million six-month period-over-period decrease in net income, excluding the impact of one-time items and unrealized margins. These market conditions also contributed to a 10 percent decrease in throughput in our natural gas distribution segment and lower through-system transportation rates earned on our regulated intrastate pipeline for the six months ended March 31, 2012 compared to the six months ended March 31, 2011. However, the impact on our regulated operations was not as significant due to favorable rate designs, which substantially mitigated the effects of relatively warm weather in most of our natural gas distribution service areas and the favorable impact of rate case increases experienced in both our natural gas distribution and regulated transmission and storage segments.

During the fiscal second quarter, we undertook several steps to grow earnings in our regulated operations. In our natural gas distribution segment, we initiated seven rate proceedings requesting a total of \$68.7 million in additional annual operating income and, in April 2012, we completed an annual rate filing for Atmos Pipeline-Texas (APT) that should increase annual operating income by \$14.7 million. Further, we announced two significant pipeline expansion projects whereby APT will spend \$150 million over the next two fiscal years to increase its ability to secure new long-term gas supply on a firm and reliable basis and to enhance the reliability of APT's service to our Mid-Tex Division in certain critical locations.

During the second fiscal quarter, we completed the annual evaluation of the funded status of our qualified defined benefit plans as of January 1, 2012 as required by the Pension Protection Act of 2006 (PPA). As a result of lower asset returns and a year-over-year 92 basis point decline in the discount rate used to value our pension liabilities, we were required to contribute \$23.0 million into the plans. For the six months ended March 31, 2012, we contributed \$34.2 million into these plans and expect to contribute an additional \$12.4 million for the

remainder of the fiscal year. Additionally, we contributed \$9.1 million into our postretirement medical plans during the six months ended March 31, 2012 and expect to contribute between \$10 million and \$15 million for the remainder of the fiscal year. We believe our cash flows from operations are sufficient to fund these contributions.

Consolidated Results

The following table presents our consolidated financial highlights for the three and six months ended March 31, 2012 and 2011:

	Three Months Ended March 31		Six Months Ended March 31	
	2012	2011	2012	2011
(In thousands, except per share data)				
Operating revenues	\$1,243,450	\$1,581,497	\$2,344,623	\$2,714,759
Gross profit	434,261	453,668	797,143	818,392
Operating expenses	225,899	242,469	444,374	451,904
Operating income	208,362	211,199	352,769	366,488
Miscellaneous income (expense)	616	26,202	(1,259)	25,476
Interest charges	36,660	37,875	72,102	76,770
Income from continuing operations before income taxes	172,318	199,526	279,408	315,194
Income tax expense	66,408	71,366	107,710	115,934
Income from continuing operations	105,910	128,160	171,698	199,260
Income from discontinued operations, net of tax	3,201	4,049	5,920	6,946
Net income	\$ 109,111	\$ 132,209	\$ 177,618	\$ 206,206
Diluted net income per share from continuing operations	\$ 1.16	\$ 1.41	\$ 1.88	\$ 2.18
Diluted net income per share from discontinued operations	0.04	0.04	0.06	0.08
Diluted net income per share	\$ 1.20	\$ 1.45	\$ 1.94	\$ 2.26

Our consolidated net income during the three and six month periods ended March 31, 2012 and 2011 was earned in each of our business segments as follows:

	Three Months Ended March 31		
	2012	2011	Change
(In thousands)			
Natural gas distribution segment from continuing operations	\$ 98,301	\$114,561	\$(16,260)
Regulated transmission and storage segment	14,620	17,739	(3,119)
Nonregulated segment	(7,011)	(4,140)	(2,871)
Net income from continuing operations	105,910	128,160	(22,250)
Net income from discontinued operations	3,201	4,049	(848)
Net income	\$109,111	\$132,209	\$(23,098)

	Six Months Ended March 31		
	2012	2011	Change
	(In thousands)		
Natural gas distribution segment from continuing operations . . .	\$146,206	\$168,982	\$(22,776)
Regulated transmission and storage segment	28,034	27,841	193
Nonregulated segment	(2,542)	2,437	(4,979)
Net income from continuing operations	171,698	199,260	(27,562)
Net income from discontinued operations	5,920	6,946	(1,026)
Net income	<u>\$177,618</u>	<u>\$206,206</u>	<u>\$(28,588)</u>

Regulated operations contributed 106 percent and 101 percent to our consolidated net income for the three and six month periods ended March 31, 2012. The following tables segregate our consolidated net income and diluted earnings per share between our regulated and nonregulated operations:

	Three Months Ended March 31		
	2012	2011	Change
	(In thousands, except per share data)		
Regulated operations	\$112,921	\$132,300	\$(19,379)
Nonregulated operations	(7,011)	(4,140)	(2,871)
Net income from continuing operations	105,910	128,160	(22,250)
Net income from discontinued operations	3,201	4,049	(848)
Net income	<u>\$109,111</u>	<u>\$132,209</u>	<u>\$(23,098)</u>
Diluted EPS from continuing regulated operations	\$ 1.23	\$ 1.45	\$ (0.22)
Diluted EPS from nonregulated operations	(0.07)	(0.04)	(0.03)
Diluted EPS from continuing operations	1.16	1.41	(0.25)
Diluted EPS from discontinued operations	0.04	0.04	—
Consolidated diluted EPS	<u>\$ 1.20</u>	<u>\$ 1.45</u>	<u>\$ (0.25)</u>

	Six Months Ended March 31		
	2012	2011	Change
	(In thousands, except per share data)		
Regulated operations	\$174,240	\$196,823	\$(22,583)
Nonregulated operations	(2,542)	2,437	(4,979)
Net income from continuing operations	171,698	199,260	(27,562)
Net income from discontinued operations	5,920	6,946	(1,026)
Net income	<u>\$177,618</u>	<u>\$206,206</u>	<u>\$(28,588)</u>
Diluted EPS from continuing regulated operations	\$ 1.91	\$ 2.15	\$ (0.24)
Diluted EPS from nonregulated operations	(0.03)	0.03	(0.06)
Diluted EPS from continuing operations	1.88	2.18	(0.30)
Diluted EPS from discontinued operations	0.06	0.08	(0.02)
Consolidated diluted EPS	<u>\$ 1.94</u>	<u>\$ 2.26</u>	<u>\$ (0.32)</u>

Natural Gas Distribution Segment

The primary factors that impact the results of our natural gas distribution operations are our ability to earn our authorized rates of return, the cost of natural gas, competitive factors in the energy industry and economic conditions in our service areas.

Our ability to earn our authorized rates of return is based primarily on our ability to improve the rate design in our various ratemaking jurisdictions by reducing or eliminating regulatory lag and, ultimately, separating the recovery of our approved margins from customer usage patterns. Improving rate design is a long-term process and is further complicated by the fact that we operate in multiple rate jurisdictions.

Seasonal weather patterns can also affect our natural gas distribution operations. However, the effect of weather that is above or below normal is substantially offset through weather normalization adjustments, known as WNA, which has been approved by state regulatory commissions for over 90 percent of our residential and commercial meters in the following states for the following time periods:

Georgia, Kansas, West Texas	October — May
Kentucky, Mississippi, Tennessee, Mid-Tex	November — April
Louisiana	December — March
Virginia	January — December

Our natural gas distribution operations are also affected by the cost of natural gas. The cost of gas is passed through to our customers without markup. Therefore, increases in the cost of gas are offset by a corresponding increase in revenues. Accordingly, we believe gross profit is a better indicator of our financial performance than revenues. However, gross profit in our Texas and Mississippi service areas includes franchise fees and gross receipts taxes, which are calculated as a percentage of revenue (inclusive of gas costs). Therefore, the amount of these taxes included in revenues is influenced by the cost of gas and the level of gas sales volumes. We record the associated tax expense as a component of taxes, other than income. Although changes in these revenue-related taxes arising from changes in gas costs affect gross profit, over time the impact is offset within operating income.

Higher gas costs may also adversely impact our accounts receivable collections, resulting in higher bad debt expense and may require us to increase borrowings under our credit facilities resulting in higher interest expense. Finally, higher gas costs, as well as competitive factors in the industry and general economic conditions may cause customers to conserve or use alternative energy sources. Conversely, lower gas costs reduce our collection risk and reduce the need to utilize short-term borrowings to fund our working capital needs.

As discussed above, in May 2011, we entered into a definitive agreement to sell substantially all of our natural gas distribution operations in Missouri, Illinois and Iowa. The results of these operations have been separately reported in the following tables as discontinued operations and exclude general corporate overhead and interest expense that would normally be allocated to these operations.

Three Months Ended March 31, 2012 compared with Three Months Ended March 31, 2011

Financial and operational highlights for our natural gas distribution segment for the three months ended March 31, 2012 and 2011 are presented below.

	Three Months Ended March 31		
	2012	2011	Change
	(In thousands, unless otherwise noted)		
Gross profit	\$380,802	\$379,004	\$ 1,798
Operating expenses	191,511	190,909	602
Operating income	189,291	188,095	1,196
Miscellaneous income	733	20,156	(19,423)
Interest charges	28,833	29,605	(772)
Income from continuing operations before income taxes	161,191	178,646	(17,455)
Income tax expense	62,890	64,085	(1,195)
Income from continuing operations	98,301	114,561	(16,260)
Income from discontinued operations, net of tax	3,201	4,049	(848)
Net income	<u>\$101,502</u>	<u>\$118,610</u>	<u>\$(17,108)</u>
Consolidated natural gas distribution sales volumes from continuing operations — MMcf	103,169	132,517	(29,348)
Consolidated natural gas distribution transportation volumes from continuing operations — MMcf	36,877	37,378	(501)
Consolidated natural gas distribution throughput from continuing operations — MMcf	140,046	169,895	(29,849)
Consolidated natural gas distribution throughput from discontinued operations — MMcf	4,848	6,406	(1,558)
Total consolidated natural gas distribution throughput — MMcf	<u>144,894</u>	<u>176,301</u>	<u>(31,407)</u>
Consolidated natural gas distribution average transportation revenue per Mcf	\$ 0.43	\$ 0.47	\$ (0.04)
Consolidated natural gas distribution average cost of gas per Mcf sold	\$ 4.94	\$ 5.28	\$ (0.34)

The \$1.8 million increase in natural gas distribution gross profit was primarily due to a \$6.4 million net increase in rate adjustments, primarily in our Mid-Tex, Mississippi and Louisiana service areas, combined with a \$1.0 million increase in customers, primarily in our Mid-Tex service area.

These increases were partially offset by a \$5.9 million decrease in revenue-related taxes in our Mid-Tex, West Texas and Mississippi service areas, primarily due to lower revenues on which the tax is calculated.

Results for the second fiscal quarter were also unfavorably impacted by significantly warmer winter weather, which resulted in an 18 percent decrease in total consolidated throughput compared to the prior year. However, the impact to gross profit was mitigated by favorable rate designs that substantially lessened the impact of warm weather in most of our natural gas distribution service areas.

Operating expenses, which include operation and maintenance expense, provision for doubtful accounts, depreciation and amortization expense and taxes, other than income increased \$0.6 million primarily due to the following:

- \$3.2 million increase in depreciation and amortization associated with an increase in our net plant as a result of our capital investments in the prior year.

- \$1.1 million net increase in legal and other administrative costs.
- \$1.2 million increase in software maintenance costs.

These increases were partially offset by the following:

- \$2.0 million decrease in revenue-related taxes. When combined with the \$5.9 million decrease in associated revenue taxes included in gross margin, we experienced a net \$3.9 million quarter-over-quarter decrease in operating income.
- \$1.4 million decrease due to the establishment of a regulatory asset in Texas for pension and post-retirement costs.
- \$1.0 million decrease in operating expenses due to increased capital spending and warmer weather allowing us time to complete more capital work than in the prior year.

Net income for this segment for the prior-year quarter was favorably impacted by a \$21.8 million pre-tax gain recognized in March 2011 as a result of unwinding two Treasury locks and a \$5.0 million income tax benefit related to the administrative settlement of various income tax positions.

The following table shows our operating income from continuing operations by natural gas distribution division, in order of total rate base, for the three months ended March 31, 2012 and 2011. The presentation of our natural gas distribution operating income is included for financial reporting purposes and may not be appropriate for ratemaking purposes.

	Three Months Ended March 31		
	2012	2011	Change
	(In thousands)		
Mid-Tex	\$ 88,301	\$ 82,476	\$ 5,825
Kentucky/Mid-States	24,655	28,837	(4,182)
Louisiana	22,470	23,235	(765)
West Texas	17,989	19,280	(1,291)
Mississippi	17,537	18,004	(467)
Colorado-Kansas	13,982	15,250	(1,268)
Other	4,357	1,013	3,344
Total	<u>\$189,291</u>	<u>\$188,095</u>	<u>\$ 1,196</u>

Six Months Ended March 31, 2012 compared with Six Months Ended March 31, 2011

Financial and operational highlights for our natural gas distribution segment for the six months ended March 31, 2012 and 2011 are presented below.

	Six Months Ended March 31		
	2012	2011	Change
	(In thousands, unless otherwise noted)		
Gross profit	\$671,887	\$669,940	\$ 1,947
Operating expenses	374,235	362,480	11,755
Operating income	297,652	307,460	(9,808)
Miscellaneous income (expense)	(1,023)	19,458	(20,481)
Interest charges	56,688	59,302	(2,614)
Income from continuing operations before income taxes	239,941	267,616	(27,675)
Income tax expense	93,735	98,634	(4,899)
Income from continuing operations	146,206	168,982	(22,776)
Income from discontinued operations, net of tax	5,920	6,946	(1,026)
Net income	<u>\$152,126</u>	<u>\$175,928</u>	<u>\$(23,802)</u>
Consolidated natural gas distribution sales volumes from continuing operations — MMcf	188,059	216,654	(28,595)
Consolidated natural gas distribution transportation volumes from continuing operations — MMcf	69,709	69,596	113
Consolidated natural gas distribution throughput from continuing operations — MMcf	257,768	286,250	(28,482)
Consolidated natural gas distribution throughput from discontinued operations — MMcf	8,874	10,595	(1,721)
Total consolidated natural gas distribution throughput — MMcf	<u>266,642</u>	<u>296,845</u>	<u>(30,203)</u>
Consolidated natural gas distribution average transportation revenue per Mcf	\$ 0.44	\$ 0.48	\$ (0.04)
Consolidated natural gas distribution average cost of gas per Mcf sold	\$ 4.87	\$ 5.14	\$ (0.27)

The \$1.9 million increase in natural gas distribution gross profit was primarily due to an \$11.0 million net increase in rate adjustments, primarily in the Mid-Tex, Louisiana, Mississippi, Kentucky and West Texas service areas.

These increases were partially offset by the following:

- \$2.9 million decrease due to a 10 percent decrease in consolidated throughput caused principally by lower residential and commercial consumption combined with warmer weather in the current quarter compared to the same period last year in most of our service areas.
- \$5.6 million decrease in revenue-related taxes in our Mid-Tex, West Texas and Mississippi service areas, primarily due to lower revenues on which the tax is calculated.

Operating expenses, which include operation and maintenance expense, provision for doubtful accounts, depreciation and amortization expense and taxes, other than income increased \$11.8 million primarily due to the following:

- \$6.1 million increase in depreciation and amortization and a \$5.5 million increase in ad valorem taxes associated with an increase in our net plant as a result of our capital investments in the prior year.

- \$7.6 million net increase in legal and other administrative costs.
- \$1.8 million increase in software maintenance costs.

These increases were partially offset by the following:

- \$4.0 million decrease in operating expenses due to increased capital spending and warmer weather allowing us time to complete more capital work than in the prior year.
- \$1.8 million decrease in revenue-related taxes. When combined with the \$5.6 million decrease in associated revenue taxes included in gross margin, we experienced a net \$3.8 million year-over-year decrease in operating income.
- \$1.4 million decrease associated with the aforementioned regulatory asset.

Net income from the prior-year period also reflects the aforementioned Treasury lock gain and income tax benefit.

The following table shows our operating income from continuing operations by natural gas distribution division, in order of total rate base, for the six months ended March 31, 2012 and 2011. The presentation of our natural gas distribution operating income is included for financial reporting purposes and may not be appropriate for ratemaking purposes.

	Six Months Ended March 31		
	<u>2012</u>	<u>2011</u>	<u>Change</u>
	(In thousands)		
Mid-Tex	\$136,750	\$139,915	\$(3,165)
Kentucky/Mid-States	40,973	45,690	(4,717)
Louisiana	37,671	38,196	(525)
West Texas	28,664	28,800	(136)
Mississippi	27,669	28,219	(550)
Colorado-Kansas	22,161	22,952	(791)
Other	<u>3,764</u>	<u>3,688</u>	<u>76</u>
Total	<u>\$297,652</u>	<u>\$307,460</u>	<u>\$(9,808)</u>

Recent Ratemaking Developments

Significant ratemaking developments that occurred during the six months ended March 31, 2012 are discussed below. The amounts described below represent the operating income that was requested or received in each rate filing, which may not necessarily reflect the stated amount referenced in the final order, as certain operating costs may have changed as a result of a commission's or other governmental authority's final ruling.

Annual net operating income increases totaling \$8.0 million resulting from ratemaking activity became effective in the six months ended March 31, 2012 as summarized below:

<u>Rate Action</u>	<u>Annual Increase to Operating Income</u> (In thousands)
Rate case filings	\$ 545
Infrastructure programs	3,744
Annual rate filing mechanisms	3,505
Other rate activity	<u>167</u>
	<u>\$7,961</u>

Additionally, the following ratemaking efforts were in progress during the second quarter of fiscal 2012 but had not been completed as of March 31, 2012.

<u>Division</u>	<u>Rate Action</u>	<u>Jurisdiction</u>	<u>Operating Income Requested</u> (In thousands)
Mid-Tex	Rate Case	RRC	\$45,980
West Texas	Rate Case	RRC	11,137
Colorado-Kansas	Rate Case	Kansas	6,134
Mid-Tex	Dallas Annual Rate Review	RRC	2,545
Louisiana	Rate Stabilization Clause	LGS	1,823
Kentucky/Mid-States	PRP	Georgia	1,079
Louisiana	Rate Stabilization Clause	TransLa	—
			<u>\$68,698</u>

Rate Case Filings

A rate case is a formal request from Atmos Energy to a regulatory authority to increase rates that are charged to our customers. Rate cases may also be initiated when the regulatory authorities request us to justify our rates. This process is referred to as a “show cause” action. Adequate rates are intended to provide for recovery of the Company’s costs as well as a fair rate of return to our shareholders and ensure that we continue to deliver reliable, reasonably priced natural gas service to our customers. The following table summarizes the rate case that was completed during the six months ended March 31, 2012.

<u>Division</u>	<u>State</u>	<u>Increase in Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2012 Rate Case Filings:</i>			
West Texas — Environs	Texas	\$545	11/08/2011
Total 2012 Rate Case Filings		<u>\$545</u>	

Infrastructure Programs

Infrastructure programs such as the Gas Reliability Infrastructure Program (GRIP) allow natural gas distribution companies the opportunity to include in their rate base annually approved capital costs incurred in the prior calendar year. We currently have infrastructure programs in Texas, Georgia, Missouri and Kentucky. The following table summarizes our infrastructure program filings with effective dates occurring during the six months ended March 31, 2012.

<u>Division</u>	<u>Period End</u>	<u>Incremental Net Utility Plant Investment</u> (In thousands)	<u>Increase in Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2012 Infrastructure Programs:</i>				
Kentucky/Mid-States — Georgia	09/2010	\$ 7,160	\$1,215	10/01/2011
Kentucky/Mid-States — Kentucky	09/2012	<u>17,347</u>	<u>2,529</u>	10/01/2011
Total 2012 Infrastructure Programs		<u>\$24,507</u>	<u>\$3,744</u>	

Annual Rate Filing Mechanisms

As an instrument to reduce regulatory lag, annual rate filing mechanisms allow us to refresh our rates on a periodic basis without filing a formal rate case. However, these filings still involve discovery by the appropriate regulatory authorities prior to the final determination of rates under these mechanisms. We currently have annual rate filing mechanisms in our Louisiana and Mississippi divisions and the Georgia service area in our Kentucky/Mid-States Division. The Company is requesting new annual rate filing mechanisms as part of our ongoing rate cases in our Mid-Tex and West Texas divisions to replace the annual mechanisms that expired for significant portions of these service areas in 2011. These mechanisms are referred to as rate review mechanisms in our Mid-Tex and West Texas divisions, stable rate filings in the Mississippi Division and a rate stabilization clause in the Louisiana Division. The following table summarizes filings made under our various annual rate filing mechanisms for the six months ended March 31, 2012.

<u>Division</u>	<u>Jurisdiction</u>	<u>Test Year Ended</u>	<u>Additional Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2012 Filings:</i>				
Kentucky/Mid-States	Georgia	09/30/2011	\$ (818)	02/01/2012
Mississippi	Mississippi	06/30/2011	<u>4,323</u>	01/11/2012
Total 2012 Filings			<u>\$3,505</u>	

Other Ratemaking Activity

The following table summarizes other ratemaking activity during the six months ended March 31, 2012:

<u>Division</u>	<u>Jurisdiction</u>	<u>Rate Activity</u>	<u>Additional Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2012 Other Rate Activity:</i>				
Colorado-Kansas	Kansas	Ad Valorem ⁽¹⁾	<u>\$167</u>	01/14/2012
Total 2012 Other Rate Activity			<u>\$167</u>	

⁽¹⁾ The Ad Valorem filing relates to a collection of property taxes in excess of the amount included in our Kansas area's base rates.

Regulated Transmission and Storage Segment

Our regulated transmission and storage segment consists of the regulated pipeline and storage operations of the Atmos Pipeline-Texas Division. The Atmos Pipeline-Texas Division transports natural gas to our Mid-Tex Division and third parties and manages five underground storage reservoirs in Texas. We also provide ancillary services customary in the pipeline industry including parking and lending arrangements and sales of inventory on hand.

Similar to our natural gas distribution segment, our regulated transmission and storage segment is impacted by seasonal weather patterns, competitive factors in the energy industry and economic conditions in our service areas. Further, as the Atmos Pipeline-Texas Division operations supply all of the natural gas for our Mid-Tex Division, the results of this segment are highly dependent upon the natural gas requirements of the Mid-Tex Division. Finally, as a regulated pipeline, the operations of the Atmos Pipeline-Texas Division may be impacted by the timing of when costs and expenses are incurred and when these costs and expenses are recovered through its tariffs.

Three Months Ended March 31, 2012 compared with Three Months Ended March 31, 2011

Financial and operational highlights for our regulated transmission and storage segment for the three months ended March 31, 2012 and 2011 are presented below.

	Three Months Ended March 31		
	2012	2011	Change
	(In thousands, unless otherwise noted)		
Mid-Tex transportation	\$ 39,114	\$ 33,096	\$ 6,018
Third-party transportation	14,309	16,811	(2,502)
Storage and park and lend services	1,867	2,219	(352)
Other	2,747	2,850	(103)
Gross profit	58,037	54,976	3,061
Operating expenses	27,554	25,142	2,412
Operating income	30,483	29,834	649
Miscellaneous income (expense)	(56)	5,861	(5,917)
Interest charges	7,614	8,085	(471)
Income before income taxes	22,813	27,610	(4,797)
Income tax expense	8,193	9,871	(1,678)
Net income	\$ 14,620	\$ 17,739	\$ (3,119)
Gross pipeline transportation volumes — MMcf	176,361	174,471	1,890
Consolidated pipeline transportation volumes — MMcf	109,626	93,493	16,133

The \$3.1 million increase in regulated transmission and storage gross profit compared to the prior-year quarter was primarily a result of rate design changes approved in the rate case in the prior year. The current rate design allows us to recover fixed costs associated with transportation and storage services through monthly customer charges rather than through a volumetric charge, which should allow us to earn margin more ratably during the fiscal year. Therefore, despite an 18 percent decrease in throughput to our Mid-Tex Division, we experienced an 18 percent increase in gross profit from Mid-Tex transportation.

For the quarter, the enhanced rate design resulted in an \$8.4 million increase in gross profit compared to the prior-year quarter. This increase was partially offset by the following:

- \$3.0 million decrease associated with lower throughput to our Mid-Tex Division.
- \$1.5 million decrease in third-party transportation. Throughput associated with third-party transportation increased 17 percent due to the execution of new delivery contracts with local producers in the Barnett Shale region. However, these increases were more than offset by lower transportation rates.

Operating expenses increased \$2.4 million primarily due to the following:

- \$0.5 million increase due to higher pipeline maintenance costs.
- \$2.0 million increase due to higher depreciation expense, resulting from the rate case and a higher investment in net plant.

Net income for this segment for the prior-year quarter was favorably impacted by a \$6.0 million pre-tax gain recognized in March 2011 as a result of unwinding two Treasury locks.

On April 10, 2012, the RRC approved the Atmos Pipeline — Texas GRIP filing that was filed in February 2012. The Commission approved an annual operating income increase of \$14.7 million that went into effect with bills rendered on and after April 10, 2012.

Six Months Ended March 31, 2012 compared with Six Months Ended March 31, 2011

Financial and operational highlights for our regulated transmission and storage segment for the six months ended March 31, 2012 and 2011 are presented below.

	Six Months Ended March 31		
	2012	2011	Change
	(In thousands, unless otherwise noted)		
Mid-Tex transportation	\$ 76,457	\$ 60,631	\$15,826
Third-party transportation	29,248	33,323	(4,075)
Storage and park and lend services	3,673	4,389	(716)
Other	5,418	5,640	(222)
Gross profit	<u>114,796</u>	<u>103,983</u>	<u>10,813</u>
Operating expenses	55,954	50,068	5,886
Operating income	<u>58,842</u>	<u>53,915</u>	<u>4,927</u>
Miscellaneous income (expense)	(336)	5,579	(5,915)
Interest charges	14,823	16,149	(1,326)
Income before income taxes	<u>43,683</u>	<u>43,345</u>	<u>338</u>
Income tax expense	15,649	15,504	145
Net income	<u>\$ 28,034</u>	<u>\$ 27,841</u>	<u>\$ 193</u>
Gross pipeline transportation volumes — MMcf	<u>337,190</u>	<u>327,649</u>	<u>9,541</u>
Consolidated pipeline transportation volumes — MMcf	<u>214,663</u>	<u>193,334</u>	<u>21,329</u>

The \$10.8 million increase in regulated transmission and storage gross profit compared to the prior-year period was primarily a result of the previously discussed rate design changes approved in the rate case in the prior year. Therefore, despite a nine percent decrease in throughput to our Mid-Tex Division, we experienced a 26 percent increase in gross profit from Mid-Tex transportation.

For the year-to-date period, the enhanced rate design resulted in a \$16.9 million increase in gross profit compared to the prior-year period. This increase was partially offset by the following:

- \$2.5 million decrease associated with lower throughput to our Mid-Tex Division.
- \$2.5 million decrease in third-party transportation. Throughput associated with third-party transportation increased 11 percent due to the execution of new delivery contracts with local producers in the Barnett Shale region. However, these increases were more than offset by lower transportation rates.

Operating expenses increased \$5.9 million primarily due to the following:

- \$1.8 million increase due to higher pipeline maintenance costs.
- \$3.8 million increase due to higher depreciation expense, resulting from the rate case and a higher investment in net plant.

Net income from the prior-year period also reflects the aforementioned Treasury lock gain.

Nonregulated Segment

Our nonregulated activities are conducted through Atmos Energy Holdings, Inc. (AEH), which is a wholly-owned subsidiary of Atmos Energy Corporation and operates primarily in the Midwest and Southeast areas of the United States.

AEH's primary business is to deliver gas and provide related services by aggregating and purchasing gas supply, arranging transportation and storage logistics and ultimately delivering gas to customers at competitive prices. This business is significantly influenced by competitive factors in the industry, general economic conditions and other factors that could affect the demand for natural gas. Therefore, the margins earned from these activities are dependent upon our ability to attract and retain customers and to minimize the cost of gas used to serve those customers. Further, delivered gas margins can be affected by the price of natural gas in the different locations where we buy and sell gas.

AEH also earns storage and transportation margins from (i) utilizing its proprietary 21-mile pipeline located in New Orleans, Louisiana to aggregate gas supply for our regulated natural gas distribution division in Louisiana, its gas delivery activities and, on a more limited basis, for third parties and (ii) managing proprietary storage in Kentucky and Louisiana to supplement the natural gas needs of our natural gas distribution divisions during peak periods. The majority of these margins are generated through demand fees established under contracts with certain of our natural gas distribution divisions that are renewed periodically and subject to regulatory oversight.

AEH utilizes customer-owned or contracted storage capacity to serve its customers. In an effort to offset the demand fees paid to contract for storage capacity and to maximize the value of this capacity, AEH sells financial instruments in an effort to earn a gross profit margin through the arbitrage of pricing differences in various locations and by recognizing pricing differences that occur over time. Margins earned from these activities and the related storage demand fees are reported as asset optimization margins. Certain of these arrangements are with regulated affiliates, which have been approved by applicable state regulatory commissions. These margins are influenced by natural gas market conditions including, but not limited to, the price of natural gas, demand for natural gas, the level of domestic natural gas inventory levels and the level of volatility between current (spot) and future natural gas prices. These margins are also impacted by our ability to minimize the demand fees paid to contract for storage capacity.

Higher natural gas prices may adversely impact our accounts receivable collections, resulting in higher bad debt expense, and may require us to increase borrowings under our credit facilities resulting in higher interest expense. Higher gas prices may also cause customers to conserve or use alternative energy sources. Lower natural gas prices generally reduce these risks.

The level of volatility in natural gas prices also has a significant impact on our nonregulated segment. Increased price volatility influences the spreads between the current (spot) prices and forward natural gas prices, which creates opportunities to earn higher arbitrage spreads and basis differentials from identifying the lowest cost alternative among the natural gas supplies, transportation and markets to which we have access. Conversely, a lack of price volatility reduces opportunities to create value from arbitrage spreads and basis differentials.

Our nonregulated segment manages its exposure to natural gas commodity price risk through a combination of physical storage and financial instruments. Therefore, results for this segment will include unrealized gains or losses on its net physical gas position and the related financial instruments used to manage commodity price risk. These margins fluctuate based upon changes in the spreads between the physical and forward natural gas prices. Generally, if the physical/financial spread narrows, we will record unrealized gains or lower unrealized losses. If the physical/financial spread widens, we will generally record unrealized losses or lower unrealized gains. The magnitude of the unrealized gains and losses is also contingent upon the levels of our net physical position at the end of the reporting period.

Three Months Ended March 31, 2012 compared with Three Months Ended March 31, 2011

Financial and operational highlights for our nonregulated segment for the three months ended March 31, 2012 and 2011 are presented below. Gross profit margin consists primarily of margins earned from the delivery of gas and related services requested by our customers, margins earned from storage and transportation services and margins earned from asset optimization activities, which are derived from the utilization of our proprietary and managed third-party storage and transportation assets to capture favorable arbitrage spreads through natural gas trading activities.

	Three Months Ended March 31		
	2012	2011	Change
(In thousands, unless otherwise noted)			
Realized margins			
Gas delivery and related services	\$ 14,271	\$ 19,170	\$ (4,899)
Storage and transportation services	3,451	3,522	(71)
Other	996	1,460	(464)
	18,718	24,152	(5,434)
Asset optimization ⁽¹⁾	(10,045)	(686)	(9,359)
Total realized margins	8,673	23,466	(14,793)
Unrealized margins	(12,902)	(3,408)	(9,494)
Gross profit	(4,229)	20,058	(24,287)
Operating expenses, excluding asset impairment	7,185	7,506	(321)
Asset impairment	—	19,282	(19,282)
Operating loss	(11,414)	(6,730)	(4,684)
Miscellaneous income	567	306	261
Interest charges	839	306	533
Loss before income taxes	(11,686)	(6,730)	(4,956)
Income tax benefit	(4,675)	(2,590)	(2,085)
Net loss	\$ (7,011)	\$ (4,140)	\$ (2,871)
Gross nonregulated delivered gas sales volumes — MMcf	111,656	127,377	(15,721)
Consolidated nonregulated delivered gas sales volumes — MMcf	99,844	107,566	(7,722)
Net physical position (Bcf)	38.0	17.7	20.3

⁽¹⁾ Net of storage fees of \$4.8 million and \$3.6 million.

Results for our nonregulated operations during the second fiscal quarter continue to be adversely influenced by unfavorable natural gas market conditions. Historically high natural gas storage levels caused by strong domestic natural gas production coupled with lower demand driven by an unseasonably warm 2011-2012 winter heating season caused natural gas prices to remain relatively low during our fiscal second quarter. As a result, we continue to experience compressed spot to forward spread values and basis differentials. Additionally, we experienced a quarter-over-quarter decrease in sales volumes due to the relatively warm weather.

We anticipate natural gas storage levels will remain high for an extended period of time. Therefore, we anticipate that basis differentials will remain compressed, which will limit arbitrage and sales opportunities from buying gas in one location and delivering gas into another location. Additionally, we expect gas prices will remain relatively low with lower spot to forward spread volatility relative to recent years. Accordingly, although

we anticipate continuing to profit on a fiscal-year basis from our nonregulated activities, we anticipate per-unit margins from our delivered gas activities and margins earned from our asset optimization activities will be lower than in previous years for the foreseeable future.

Realized margins for gas delivery, storage and transportation services and other services were \$18.7 million during the three months ended March 31, 2012 compared with \$24.2 million for the prior-year quarter. The decrease reflects the following:

- A seven percent decrease in consolidated sales volumes. The decrease was largely attributable to warmer weather, which reduced sales to utility, municipal and other weather-sensitive customers.
- A decrease in gas delivery per-unit margins from \$0.15/Mcf in the prior-year quarter to \$0.13/Mcf in the current-year quarter primarily due to lower basis differentials resulting from increased natural gas supply. The decrease in basis differentials was partially offset by increased fees earned from certain transportation arrangements and the receipt of a one-time refund of transportation demand fees from one of our transporters.

Asset optimization margins decreased \$9.4 million from the prior-year quarter. In the current year quarter, AEH continued to take advantage of falling natural gas prices by purchasing and injecting a net 8.9 Bcf into storage and capturing incremental physical to forward spread values that should be realized primarily in the third and fourth quarter of fiscal 2012. As a result of this decision and falling prices, we realized significantly higher losses on the settlement of financial instruments used to hedge our natural gas purchases. Additionally, AEH experienced increased storage fees associated with increased park and loan activity.

The \$9.5 million decrease in unrealized margins primarily reflects the impact of falling prices on our physical inventory as this hedged inventory is marked to market.

Operating expenses, excluding asset impairment, decreased \$0.3 million primarily due to lower employee-related expenses. In the prior-year quarter, an asset impairment charge of \$19.3 million was recorded related to our investment in Fort Necessity, which resulted in a write-off of substantially all of our investment in the project.

Six Months Ended March 31, 2012 compared with Six Months Ended March 31, 2011

Financial and operational highlights for our natural gas marketing segment for the six months ended March 31, 2012 and 2011 are presented below.

	Six Months Ended March 31		
	2012	2011	Change
(In thousands, unless otherwise noted)			
Realized margins			
Gas delivery and related services	\$ 25,384	\$ 35,211	\$ (9,827)
Storage and transportation services	6,640	6,871	(231)
Other	2,013	2,779	(766)
	<u>34,037</u>	<u>44,861</u>	<u>(10,824)</u>
Asset optimization ⁽¹⁾	(31,639)	3,279	(34,918)
Total realized margins	<u>2,398</u>	<u>48,140</u>	<u>(45,742)</u>
Unrealized margins	<u>8,778</u>	<u>(2,904)</u>	<u>11,682</u>
Gross profit	11,176	45,236	(34,060)
Operating expenses, excluding asset impairment	14,904	20,841	(5,937)
Asset impairment	—	19,282	(19,282)
Operating income (loss)	<u>(3,728)</u>	<u>5,113</u>	<u>(8,841)</u>
Miscellaneous income	603	596	7
Interest charges	1,091	1,476	(385)
Income (loss) before income taxes	<u>(4,216)</u>	<u>4,233</u>	<u>(8,449)</u>
Income tax expense (benefit)	(1,674)	1,796	(3,470)
Net income (loss)	<u>\$ (2,542)</u>	<u>\$ 2,437</u>	<u>\$ (4,979)</u>
Gross nonregulated delivered gas sales volumes — MMcf	<u>218,118</u>	<u>235,089</u>	<u>(16,971)</u>
Consolidated nonregulated delivered gas sales volumes — MMcf ..	<u>190,714</u>	<u>202,104</u>	<u>(11,390)</u>
Net physical position (Bcf)	<u>38.0</u>	<u>17.7</u>	<u>20.3</u>

⁽¹⁾ Net of storage fees of \$9.5 million and \$6.9 million.

Realized margins for gas delivery, storage and transportation services and other services were \$34.0 million during the six months ended March 31, 2012 compared with \$44.9 million for the prior-year period. The decrease reflects the following:

- A six percent decrease in consolidated sales volumes. The decrease was largely attributable to warmer weather, which reduced sales to utility, municipal and other weather-sensitive customers.
- A decrease in gas delivery per-unit margins from \$0.15/Mcf in the prior-year quarter to \$0.12/Mcf in the current-year quarter primarily due to lower basis differentials resulting from increased natural gas supply. The decrease in basis differentials was partially offset by increased fees earned from certain transportation arrangements and the receipt of a one-time refund of transportation demand fees from one of our transporters.

Asset optimization margins decreased \$34.9 million from the prior-year period. The period-over-period decrease primarily reflects AEH's decision to take advantage of falling natural prices by purchasing and injecting a net 24.6 Bcf into storage and capturing incremental physical to forward spread values that should be realized

primarily in the third and fourth quarter of fiscal 2012. As a result of this decision and falling prices, we realized significantly higher losses on the settlement of financial instruments used to hedge our natural gas purchases. Additionally, AEH experienced increased storage fees associated with increased park and loan activity. Finally, AEH incurred a \$1.7 million charge in the first fiscal quarter to write-down to market certain natural gas inventory that no longer qualified for fair value hedge accounting.

Unrealized margins increased \$11.7 million in the current period compared to the prior-year period primarily due to the timing of year-over-year realized margins.

Operating expenses, excluding asset impairment decreased \$5.9 million primarily due to lower employee-related expenses. Asset impairment includes the aforementioned pre-tax impairment charge recorded in the prior-year period related to the write-off of substantially all of the Fort Necessity project.

Liquidity and Capital Resources

The liquidity required to fund our working capital, capital expenditures and other cash needs is provided from a variety of sources including internally generated funds and borrowings under our commercial paper program and bank credit facilities. Additionally, we have various uncommitted trade credit lines with our gas suppliers that we utilize to purchase natural gas on a monthly basis. Finally, from time to time, we raise funds from the public debt and equity capital markets to fund our liquidity needs.

We regularly evaluate our funding strategy and profile to ensure that we have sufficient liquidity for our short-term and long-term needs in a cost-effective manner. We also evaluate the levels of committed borrowing capacity that we require.

We intend to refinance our \$250 million unsecured 5.125% Senior Notes that mature in January 2013 through the issuance of 30-year unsecured notes. In August 2011, we entered into three Treasury lock agreements to fix the Treasury yield component of the interest cost associated with the anticipated issuances of these senior notes. We designated all of these Treasury locks as cash flow hedges.

We believe the liquidity provided by our senior notes and committed credit facilities, combined with our operating cash flows, will be sufficient to fund our working capital needs and capital expenditure program for the remainder of fiscal 2012.

Cash Flows

Our internally generated funds may change in the future due to a number of factors, some of which we cannot control. These include regulatory changes, prices for our products and services, demand for such products and services, margin requirements resulting from significant changes in commodity prices, operational risks and other factors.

Cash flows from operating, investing and financing activities for the six months ended March 31, 2012 and 2011 are presented below.

	Six Months Ended March 31		
	2012	2011	Change
	(In thousands)		
Total cash provided by (used in)			
Operating activities	\$ 360,723	\$ 438,471	\$ (77,748)
Investing activities	(315,001)	(248,198)	(66,803)
Financing activities	(130,101)	(168,979)	38,878
Change in cash and cash equivalents	(84,379)	21,294	(105,673)
Cash and cash equivalents at beginning of period	131,419	131,952	(533)
Cash and cash equivalents at end of period	<u>\$ 47,040</u>	<u>\$ 153,246</u>	<u>\$(106,206)</u>

Cash flows from operating activities

Period-over-period changes in our operating cash flows are primarily attributable to changes in net income and working capital changes, particularly within our natural gas distribution segment resulting from the price of natural gas and the timing of customer collections, payments for natural gas purchases and deferred gas cost recoveries.

For the six months ended March 31, 2012, we generated operating cash flow of \$360.7 million from operating activities compared with \$438.5 million for the six months ended March 31, 2011. The \$77.7 million decrease in operating cash flows primarily reflects the effect of purchasing natural gas and injecting it into storage in our nonregulated operations in order to capture incremental value anticipated to be realized in the third and fourth quarter of fiscal 2012, combined with \$43.3 million in contributions made to our pension and postretirement plans during the first six months of fiscal 2012 and the timing of customer collections and vendor payments.

Cash flows from investing activities

In recent years, a substantial portion of our cash resources has been used to fund growth projects, our ongoing construction program and improvements to information technology systems. Our ongoing construction program enables us to provide natural gas distribution services to our existing customer base, expand our natural gas distribution services into new markets, enhance the integrity of our pipelines and, more recently, expand our intrastate pipeline network. In executing our current rate strategy, we are directing discretionary capital spending to jurisdictions that permit us to earn a timely return on our investment. Currently, rate designs in our Mid-Tex, Louisiana, Mississippi and West Texas natural gas distribution divisions and our Atmos Pipeline—Texas Division provide the opportunity to include in their rate base approved capital costs on a periodic basis without being required to file a rate case.

Capital expenditures for fiscal 2012 are currently expected to range from \$690 million to \$710 million. For the six months ended March 31, 2012, capital expenditures were \$311.1 million compared with \$246.7 million for the six months ended March 31, 2011. The \$64.4 million increase in capital expenditures primarily reflects spending for the steel service line replacement program in the Mid-Tex Division and other infrastructure replacement projects in our Mid-Tex, West Texas and Kentucky service areas, the development of new customer billing and information systems for our natural gas distribution segment and increased capital spending to increase the capacity on our Atmos Pipeline — Texas system.

Cash flows from financing activities

For the six months ended March 31, 2012, our financing activities used \$130.1 million of cash compared with \$169.0 million of cash used in the prior-year period, primarily due to lower cash outflows associated with repayment of our short-term and long-term debt instruments, as follows:

- \$80.0 million for short-term debt repayments. In the current-year period, \$48.9 million of short-term debt was repaid, compared with \$128.9 million in the prior-year period.
- \$7.7 million for scheduled long-term debt repayments. In the current-year period, \$2.4 million of long-term debt was repaid, compared with \$10.1 million in the prior-year period.

The lower repayment activity was partially offset by:

- \$27.8 million less cash received related to the unwinding of two Treasury locks in the prior year.
- \$12.5 million additional cash used to repurchase common stock as part of our share buyback program.
- \$7.4 million less cash received from proceeds related to the issuance of common stock.

The following table summarizes our share issuances for the six months ended March 31, 2012 and 2011.

	Six Months Ended March 31	
	2012	2011
Shares issued:		
1998 Long-Term Incentive Plan	219,712	663,555
Outside Directors Stock-for-Fee Plan	1,204	1,232
Total shares issued	<u>220,916</u>	<u>664,787</u>

The year-over-year decrease in the number of shares issued primarily reflects the significant number of stock options exercised in the prior year. During the current-year period, we cancelled and retired 99,555 shares attributable to federal withholdings on equity awards and repurchased and retired 387,991 shares through our 2011 share repurchase program described in Note 7.

As of September 30, 2011, we were authorized to grant awards for up to a maximum of 6.5 million shares of common stock under our 1998 Long-Term Incentive Plan (LTIP). In February 2011, shareholders voted to increase the number of authorized LTIP shares by 2.2 million shares. On October 19, 2011, we received all required state regulatory approvals to increase the maximum number of authorized LTIP shares to 8.7 million shares, subject to certain adjustment provisions. On October 28, 2011, we filed with the SEC a registration statement on Form S-8 to register an additional 2.2 million shares; we also listed such shares with the New York Stock Exchange.

Credit Facilities

Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply to meet our customers' needs could significantly affect our borrowing requirements. However, our short-term borrowings typically reach their highest levels in the winter months.

We finance our short-term borrowing requirements through a combination of a \$750.0 million commercial paper program and four committed revolving credit facilities with third-party lenders that provided approximately \$1.0 billion of working capital funding. As of March 31, 2012, the amount available to us under our credit facilities, net of outstanding letters of credit, was \$687.2 million.

Shelf Registration

We have an effective shelf registration statement with the Securities and Exchange Commission (SEC) that permits us to issue a total of \$1.3 billion in common stock and/or debt securities. The shelf registration statement has been approved by all requisite state regulatory commissions. Due to certain restrictions imposed by one state regulatory commission on our ability to issue securities under the new registration statement, we were able to issue a total of \$950 million in debt securities and \$350 million in equity securities. At March 31, 2012, \$900 million was available for issuance. Of this amount, \$550 million is available for the issuance of debt securities and \$350 million remains available for the issuance of equity securities under the shelf until March 2013.

Credit Ratings

Our credit ratings directly affect our ability to obtain short-term and long-term financing, in addition to the cost of such financing. In determining our credit ratings, the rating agencies consider a number of quantitative factors, including debt to total capitalization, operating cash flow relative to outstanding debt, operating cash flow coverage of interest and pension liabilities and funding status. In addition, the rating agencies consider qualitative factors such as consistency of our earnings over time, the quality of our management and business strategy, the risks associated with our regulated and nonregulated businesses and the regulatory structures that govern our rates in the states where we operate.

Our debt is rated by three rating agencies: Standard & Poor's Corporation (S&P), Moody's Investors Service (Moody's) and Fitch Ratings, Ltd. (Fitch). As of March 31, 2012, all three ratings agencies maintained a stable outlook. Our current debt ratings are all considered investment grade and are as follows:

	<u>S&P</u>	<u>Moody's</u>	<u>Fitch</u>
Unsecured senior long-term debt	BBB+	Baa1	A-
Commercial paper	A-2	P-2	F-2

A significant degradation in our operating performance or a significant reduction in our liquidity caused by more limited access to the private and public credit markets as a result of deteriorating global or national financial and credit conditions could trigger a negative change in our ratings outlook or even a reduction in our credit ratings by the three credit rating agencies. This would mean more limited access to the private and public credit markets and an increase in the costs of such borrowings.

A credit rating is not a recommendation to buy, sell or hold securities. The highest investment grade credit rating is AAA for S&P, Aaa for Moody's and AAA for Fitch. The lowest investment grade credit rating is BBB- for S&P, Baa3 for Moody's and BBB- for Fitch. Our credit ratings may be revised or withdrawn at any time by the rating agencies, and each rating should be evaluated independently of any other rating. There can be no assurance that a rating will remain in effect for any given period of time or that a rating will not be lowered, or withdrawn entirely, by a rating agency if, in its judgment, circumstances so warrant.

Debt Covenants

We were in compliance with all of our debt covenants as of March 31, 2012. Our debt covenants are described in greater detail in Note 6 to the unaudited condensed consolidated financial statements.

Capitalization

The following table presents our capitalization inclusive of short-term debt and the current portion of long-term debt as of March 31, 2012, September 30, 2011 and March 31, 2011:

	<u>March 31, 2012</u>		<u>September 30, 2011</u>		<u>March 31, 2011</u>	
	(In thousands, except percentages)					
Short-term debt	\$ 173,996	3.7%	\$ 206,396	4.4%	\$ —	—
Long-term debt	2,206,344	46.5%	2,208,551	47.3%	2,159,757	47.6%
Shareholders' equity	2,360,712	49.8%	2,255,421	48.3%	2,373,979	52.4%
Total	<u>\$4,741,052</u>	<u>100.0%</u>	<u>\$4,670,368</u>	<u>100.0%</u>	<u>\$4,533,736</u>	<u>100.0%</u>

Total debt as a percentage of total capitalization, including short-term debt, was 50.2 percent at March 31, 2012, 51.7 percent at September 30, 2011 and 47.6 percent at March 31, 2011. Our ratio of total debt to capitalization is typically greater during the winter heating season as we incur short-term debt to fund natural gas purchases and meet our working capital requirements. We intend to maintain our debt to capitalization ratio in a target range of 50 to 55 percent.

Contractual Obligations and Commercial Commitments

Significant commercial commitments are described in Note 9 to the unaudited condensed consolidated financial statements. There were no significant changes in our contractual obligations and commercial commitments during the six months ended March 31, 2012.

Risk Management Activities

We conduct risk management activities through our natural gas distribution and nonregulated segments. In our natural gas distribution segment, we use a combination of physical storage, fixed physical contracts and fixed financial contracts to reduce our exposure to unusually large winter-period gas price increases.

In our nonregulated segment, we manage our exposure to the risk of natural gas price changes and lock in our gross profit margin through a combination of storage and financial instruments, including futures, over-the-counter and exchange-traded options and swap contracts with counterparties. To the extent our inventory cost and actual sales and actual purchases do not correlate with the changes in the market indices we use in our hedges, we could experience ineffectiveness or the hedges may no longer meet the accounting requirements for hedge accounting, resulting in the financial instruments being treated as mark to market instruments through earnings.

The following table shows the components of the change in fair value of our natural gas distribution segment's financial instruments for the three and six months ended March 31, 2012 and 2011:

	Three Months Ended March 31		Six Months Ended March 31	
	2012	2011	2012	2011
	(In thousands)			
Fair value of contracts at beginning of period	\$(85,829)	\$ 26,806	\$(79,277)	\$(49,600)
Contracts realized/settled	(13,807)	(18,064)	(31,537)	(51,045)
Fair value of new contracts	176	540	(377)	1,071
Other changes in value	51,928	21,251	63,659	130,107
Fair value of contracts at end of period	<u>\$(47,532)</u>	<u>\$ 30,533</u>	<u>\$(47,532)</u>	<u>\$ 30,533</u>

The fair value of our natural gas distribution segment's financial instruments at March 31, 2012 is presented below by time period and fair value source:

Source of Fair Value	Fair Value of Contracts at March 31, 2012				Total Fair Value
	Maturity in Years				
	Less Than 1	1-3	4-5	Greater Than 5	
	(In thousands)				
Prices actively quoted	\$(47,531)	\$ (1)	\$—	\$—	\$(47,532)
Prices based on models and other valuation methods	—	—	—	—	—
Total Fair Value	<u>\$(47,531)</u>	<u>\$ (1)</u>	<u>\$—</u>	<u>\$—</u>	<u>\$(47,532)</u>

The following table shows the components of the change in fair value of our nonregulated segment's financial instruments for the three and six months ended March 31, 2012 and 2011:

	Three Months Ended March 31		Six Months Ended March 31	
	2012	2011	2012	2011
	(In thousands)			
Fair value of contracts at beginning of period	\$(15,263)	\$(10,681)	\$(25,050)	\$(12,374)
Contracts realized/settled	13,779	(1,009)	31,228	(75)
Fair value of new contracts	—	—	—	—
Other changes in value	(1,090)	(1,252)	(8,752)	(493)
Fair value of contracts at end of period	(2,574)	(12,942)	(2,574)	(12,942)
Netting of cash collateral	5,696	17,053	5,696	17,053
Cash collateral and fair value of contracts at period end	<u>\$ 3,122</u>	<u>\$ 4,111</u>	<u>\$ 3,122</u>	<u>\$ 4,111</u>

The fair value of our nonregulated segment's financial instruments at March 31, 2012 is presented below by time period and fair value source:

Source of Fair Value	Fair Value of Contracts at March 31, 2012				Total Fair Value
	Maturity in Years				
	Less Than 1	1-3	4-5	Greater Than 5	
	(In thousands)				
Prices actively quoted	\$(8,115)	\$5,563	\$(22)	\$—	\$(2,574)
Prices based on models and other valuation methods	—	—	—	—	—
Total Fair Value	<u>\$(8,115)</u>	<u>\$5,563</u>	<u>\$(22)</u>	<u>\$—</u>	<u>\$(2,574)</u>

Pension and Postretirement Benefits Obligations

For the six months ended March 31, 2012 and 2011, our total net periodic pension and other benefits costs were \$34.6 million and \$28.8 million. A substantial portion of those costs relating to our natural gas distribution operations are recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

Our fiscal 2012 costs were determined using a September 30, 2011 measurement date. As of September 30, 2011, interest and corporate bond rates utilized to determine our discount rates were lower than the interest and corporate bond rates as of September 30, 2010, the measurement date for our fiscal 2011 net periodic cost. Accordingly, we decreased our discount rate used to determine our fiscal 2012 pension and benefit costs to 5.05 percent. We reduced the expected return on our pension plan assets to 7.75 percent, based on historical experience and the current market projection of the target asset allocation. Accordingly, our fiscal 2012 pension and postretirement medical costs for the six months ended March 31, 2012 were higher than the prior-year period.

The amounts we fund our defined benefit plans with are determined in accordance with the PPA and are influenced by the discount rate and funded position of the plans when the funding requirements are determined on January 1 of each year. We completed our valuation for fiscal 2012 during the second fiscal quarter and as a result of lower asset returns and a year-over-year 92 basis point decline in the discount rate used to value our qualified pension liabilities, we were required to contribute \$23.0 million to the plans. During the six months ended March 31, 2012, we contributed \$34.2 million to our defined benefit plans and we anticipate contributing an additional \$12.4 million during the remainder of the fiscal year. Additionally, we contributed \$9.1 million to our postretirement medical plans during the six months ended March 31, 2012 and anticipate contributing between \$10 million and \$15 million to these plans during the remainder of the fiscal year. We believe our cash flows from operations are sufficient to fund these contributions.

The projected pension liability, future funding requirements and the amount of pension expense or income recognized for the plan are subject to change, depending upon the actuarial value of plan assets and the determination of future benefit obligations as of each subsequent actuarial calculation date. These amounts will be determined by actual investment returns, changes in interest rates, values of assets in the plan and changes in the demographic composition of the participants in the plan.

OPERATING STATISTICS AND OTHER INFORMATION

The following tables present certain operating statistics for our natural gas distribution, regulated transmission and storage and nonregulated segments for the three and six month periods ended March 31, 2012 and 2011.

Natural Gas Distribution Sales and Statistical Data — Continuing Operations

	Three Months Ended March 31		Six Months Ended March 31	
	2012	2011	2012	2011
METERS IN SERVICE, end of period				
Residential	2,862,546	2,856,181	2,862,546	2,856,181
Commercial	261,449	260,010	261,449	260,010
Industrial	2,281	2,323	2,281	2,323
Public authority and other	10,245	10,194	10,245	10,194
Total meters	<u>3,136,521</u>	<u>3,128,708</u>	<u>3,136,521</u>	<u>3,128,708</u>
INVENTORY STORAGE BALANCE — Bcf	33.2	28.2	33.2	28.2
SALES VOLUMES — MMcf ⁽²⁾				
Gas sales volumes				
Residential	63,362	82,920	113,602	133,076
Commercial	31,667	39,456	58,271	65,485
Industrial	4,697	6,046	10,109	11,192
Public authority and other	3,443	4,095	6,077	6,901
Total gas sales volumes	103,169	132,517	188,059	216,654
Transportation volumes	38,069	38,571	72,036	71,788
Total throughput	<u>141,238</u>	<u>171,088</u>	<u>260,095</u>	<u>288,442</u>
OPERATING REVENUES (000's)⁽²⁾				
Gas sales revenues				
Residential	\$ 589,108	\$ 702,858	\$1,026,617	\$1,146,497
Commercial	229,204	285,680	418,892	474,945
Industrial	25,148	34,427	51,855	63,116
Public authority and other	21,749	27,546	39,243	46,083
Total gas sales revenues	865,209	1,050,511	1,536,607	1,730,641
Transportation revenues	15,867	17,727	30,729	33,418
Other gas revenues	7,932	9,176	14,964	16,817
Total operating revenues	<u>\$ 889,008</u>	<u>\$1,077,414</u>	<u>\$1,582,300</u>	<u>\$1,780,876</u>
Average transportation revenue per Mcf ⁽¹⁾	\$ 0.42	\$ 0.46	\$ 0.43	\$ 0.47
Average cost of gas per Mcf sold ⁽¹⁾	\$ 4.94	\$ 5.28	\$ 4.87	\$ 5.14

See footnote following these tables.

Natural Gas Distribution Sales and Statistical Data — Discontinued Operations

	Three Months Ended March 31		Six Months Ended March 31	
	2012	2011	2012	2011
Meters in service, end of period	83,524	84,323	83,524	84,323
Inventory storage balance — Bcf	2.2	1.9	2.2	1.9
Sales volumes — MMcf				
Total gas sales volumes	3,094	4,321	5,523	6,974
Transportation volumes	1,754	2,085	3,351	3,621
Total throughput	<u>4,848</u>	<u>6,406</u>	<u>8,874</u>	<u>10,595</u>
Operating revenues (000's)	\$26,374	\$35,790	\$49,825	\$59,523

Regulated Transmission and Storage and Nonregulated Operations Sales and Statistical Data

	Three Months Ended March 31		Six Months Ended March 31	
	2012	2011	2012	2011
CUSTOMERS, end of period				
Industrial	781	753	781	753
Municipal	139	62	139	62
Other	444	513	444	513
Total	<u>1,364</u>	<u>1,328</u>	<u>1,364</u>	<u>1,328</u>
NONREGULATED INVENTORY STORAGE				
BALANCE — Bcf	49.0	23.3	49.0	23.3
REGULATED TRANSMISSION AND				
STORAGE VOLUMES — MMcf⁽²⁾	176,361	174,471	337,190	327,649
NONREGULATED DELIVERED GAS SALES				
VOLUMES — MMcf⁽²⁾	111,656	127,377	218,118	235,089
OPERATING REVENUES (000's)⁽²⁾				
Regulated transmission and storage	\$ 58,037	\$ 54,976	\$114,796	\$ 103,983
Nonregulated	<u>370,763</u>	<u>583,531</u>	<u>814,939</u>	<u>1,059,171</u>
Total operating revenues	<u>\$428,800</u>	<u>\$638,507</u>	<u>\$929,735</u>	<u>\$1,163,154</u>

Notes to preceding tables:

⁽¹⁾ Statistics are shown on a consolidated basis.

⁽²⁾ Sales volumes and revenues reflect segment operations, including intercompany sales and transportation amounts.

RECENT ACCOUNTING DEVELOPMENTS

Recent accounting developments and their impact on our financial position, results of operations and cash flows are described in Note 2 to the unaudited condensed consolidated financial statements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information regarding our quantitative and qualitative disclosures about market risk are disclosed in Item 7A in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the six months ended March 31, 2012, there were no material changes in our quantitative and qualitative disclosures about market risk.

Item 4. Controls and Procedures**Management's Evaluation of Disclosure Controls and Procedures**

We carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of the Company's disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act). Based on this evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures were effective as of March 31, 2012 to provide reasonable assurance that information required to be disclosed by us, including our consolidated entities, in the reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified by the SEC's rules and forms, including a reasonable level of assurance that such information is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

We did not make any changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the second quarter of the fiscal year ended September 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION**Item 1. Legal Proceedings**

During the six months ended March 31, 2012, except as noted in Note 9 to the unaudited condensed consolidated financial statements, there were no material changes in the status of the litigation and other matters that were disclosed in Note 13 to our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. We continue to believe that the final outcome of such litigation and other matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On September 28, 2011, the Board of Directors approved a new program authorizing the repurchase of up to five million shares of common stock over a five-year period. Although the program is authorized for a five-year period, it may be terminated or limited at any time. Shares may be repurchased in the open market or in privately negotiated transactions in amounts the company deems appropriate. The program is primarily intended to minimize the dilutive effect of equity grants under various benefit related incentive compensation plans of the company. We did not repurchase any shares during the second quarter of fiscal 2012. At March 31, 2012, there were 4,612,009 shares of repurchase authority remaining under the program.

Item 6. Exhibits

A list of exhibits required by Item 601 of Regulation S-K and filed as part of this report is set forth in the Exhibits Index, which immediately precedes such exhibits.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ATMOS ENERGY CORPORATION
(Registrant)

By: /s/ FRED E. MEISENHEIMER

Fred E. Meisenheimer
*Senior Vice President and Chief
Financial Officer*
(Duly authorized signatory)

Date: May 3, 2012

EXHIBITS INDEX

Item 6

<u>Exhibit Number</u>	<u>Description</u>	<u>Page Number or Incorporation by Reference to</u>
12	Computation of ratio of earnings to fixed charges	
15	Letter regarding unaudited interim financial information	
31	Rule 13a-14(a)/15d-14(a) Certifications	
32	Section 1350 Certifications*	
101.INS	XBRL Instance Document **	
101.SCH	XBRL Taxonomy Extension Schema **	
101.CAL	XBRL Taxonomy Extension Calculation Linkbase **	
101.DEF	XBRL Taxonomy Extension Definition Linkbase **	
101.LAB	XBRL Taxonomy Extension Labels Linkbase **	
101.PRE	XBRL Taxonomy Extension Presentation Linkbase **	

* These certifications, which were made pursuant to 18 U.S.C. Section 1350 by the Company's Chief Executive Officer and Chief Financial Officer, furnished as Exhibit 32 to this Quarterly Report on Form 10-Q, will not be deemed to be filed with the Commission or incorporated by reference into any filing by the Company under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that the Company specifically incorporates such certifications by reference.

** Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended December 31, 2011

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number 1-10042

Atmos Energy Corporation

(Exact name of registrant as specified in its charter)

Texas and Virginia

*(State or other jurisdiction of
incorporation or organization)*

75-1743247

*(IRS employer
identification no.)*

**Three Lincoln Centre, Suite 1800
5430 LBJ Freeway, Dallas, Texas**

(Address of principal executive offices)

75240

(Zip code)

(972) 934-9227

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer Smaller Reporting Company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes No

Number of shares outstanding of each of the issuer's classes of common stock, as of February 3, 2012.

<u>Class</u>	<u>Shares Outstanding</u>
No Par Value	90,016,074

GLOSSARY OF KEY TERMS

AEC	Atmos Energy Corporation
AEH	Atmos Energy Holdings, Inc.
AEM	Atmos Energy Marketing, LLC
AOCI	Accumulated other comprehensive income
APS	Atmos Pipeline and Storage, LLC
Bcf	Billion cubic feet
CFTC	Commodity Futures Trading Commission
FASB	Financial Accounting Standards Board
Fitch	Fitch Ratings, Ltd.
GAAP	Generally Accepted Accounting Principles
GRIP	Gas Reliability Infrastructure Program
GSRs	Gas System Reliability Surcharge
ISRS	Infrastructure System Replacement Surcharge
LPSC	Louisiana Public Service Commission
Mcf	Thousand cubic feet
MMcf	Million cubic feet
MPSC	Mississippi Public Service Commission
Moody's	Moody's Investors Services, Inc.
NYMEX	New York Mercantile Exchange, Inc.
PPA	Pension Protection Act of 2006
PRP	Pipeline Replacement Program
RRC	Railroad Commission of Texas
RRM	Rate Review Mechanism
S&P	Standard & Poor's Corporation
SEC	United States Securities and Exchange Commission
WNA	Weather Normalization Adjustment

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

**ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS**

	December 31, 2011	September 30, 2011
	(Unaudited)	
	(In thousands, except share data)	
ASSETS		
Property, plant and equipment	\$6,896,521	\$6,816,794
Less accumulated depreciation and amortization	1,650,308	1,668,876
Net property, plant and equipment	5,246,213	5,147,918
Current assets		
Cash and cash equivalents	85,160	131,419
Accounts receivable, net	489,797	273,303
Gas stored underground	325,669	289,760
Other current assets	360,615	316,471
Total current assets	1,261,241	1,010,953
Goodwill and intangible assets	740,196	740,207
Deferred charges and other assets	387,982	383,793
	<u>\$7,635,632</u>	<u>\$7,282,871</u>
CAPITALIZATION AND LIABILITIES		
Shareholders' equity		
Common stock, no par value (stated at \$.005 per share); 200,000,000 shares authorized; issued and outstanding:		
December 31, 2011 — 90,007,057 shares		
September 30, 2011 — 90,296,482 shares	\$ 448	\$ 451
Additional paid-in capital	1,725,050	1,732,935
Retained earnings	607,485	570,495
Accumulated other comprehensive loss	(65,221)	(48,460)
Shareholders' equity	2,267,762	2,255,421
Long-term debt	2,206,193	2,206,117
Total capitalization	4,473,955	4,461,538
Current liabilities		
Accounts payable and accrued liabilities	432,332	291,205
Other current liabilities	357,353	367,563
Short-term debt	389,985	206,396
Current maturities of long-term debt	131	2,434
Total current liabilities	1,179,801	867,598
Deferred income taxes	981,559	960,093
Regulatory cost of removal obligation	437,660	428,947
Deferred credits and other liabilities	562,657	564,695
	<u>\$7,635,632</u>	<u>\$7,282,871</u>

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended December 31	
	2011	2010
	(Unaudited) (In thousands, except per share data)	
Operating revenues		
Natural gas distribution segment	\$ 693,292	\$ 703,462
Regulated transmission and storage segment	56,759	49,007
Nonregulated segment	444,176	475,640
Intersegment eliminations	(93,054)	(94,847)
	<u>1,101,173</u>	<u>1,133,262</u>
Purchased gas cost		
Natural gas distribution segment	402,207	412,526
Regulated transmission and storage segment	—	—
Nonregulated segment	428,771	450,462
Intersegment eliminations	(92,687)	(94,450)
	<u>738,291</u>	<u>768,538</u>
Gross profit	362,882	364,724
Operating expenses		
Operation and maintenance	116,062	114,490
Depreciation and amortization	59,215	54,777
Taxes, other than income	43,198	40,168
Total operating expenses	<u>218,475</u>	<u>209,435</u>
Operating income	144,407	155,289
Miscellaneous expense	(1,875)	(726)
Interest charges	35,442	38,895
Income from continuing operations before income taxes	107,090	115,668
Income tax expense	41,302	44,568
Income from continuing operations	65,788	71,100
Income from discontinued operations, net of tax (\$1,559 and \$1,890)	2,719	2,897
Net income	<u>\$ 68,507</u>	<u>\$ 73,997</u>
Basic earnings per share		
Income per share from continuing operations	\$ 0.72	\$ 0.78
Income per share from discontinued operations	0.03	0.03
Net income per share — basic	<u>\$ 0.75</u>	<u>\$ 0.81</u>
Diluted earnings per share		
Income per share from continuing operations	\$ 0.72	\$ 0.78
Income per share from discontinued operations	0.03	0.03
Net income per share — diluted	<u>\$ 0.75</u>	<u>\$ 0.81</u>
Cash dividends per share	<u>\$ 0.345</u>	<u>\$ 0.340</u>
Weighted average shares outstanding:		
Basic	<u>90,254</u>	<u>90,082</u>
Diluted	<u>90,546</u>	<u>90,408</u>

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Months Ended December 31	
	2011	2010
	(Unaudited) (In thousands)	
Cash Flows From Operating Activities		
Net income	\$ 68,507	\$ 73,997
Adjustments to reconcile net income to net cash provided (used) by operating activities:		
Depreciation and amortization:		
Charged to depreciation and amortization	60,733	56,161
Charged to other accounts	78	46
Deferred income taxes	40,042	43,423
Other	4,692	4,712
Net assets / liabilities from risk management activities	(8,426)	5,304
Net change in operating assets and liabilities	<u>(180,917)</u>	<u>(137,819)</u>
Net cash provided (used) by operating activities	(15,291)	45,824
Cash Flows From Investing Activities		
Capital expenditures	(154,394)	(123,162)
Other, net	<u>(1,080)</u>	<u>(370)</u>
Net cash used in investing activities	(155,474)	(123,532)
Cash Flows From Financing Activities		
Net increase in short-term debt	173,905	112,628
Repayment of long-term debt	(2,303)	(10,000)
Cash dividends paid	(31,517)	(31,002)
Repurchase of common stock	(12,535)	—
Repurchase of equity awards	(3,120)	(3,231)
Issuance of common stock	<u>76</u>	<u>7,253</u>
Net cash provided by financing activities	124,506	75,648
Net decrease in cash and cash equivalents	(46,259)	(2,060)
Cash and cash equivalents at beginning of period	<u>131,419</u>	<u>131,952</u>
Cash and cash equivalents at end of period	<u>\$ 85,160</u>	<u>\$ 129,892</u>

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)
December 31, 2011

1. Nature of Business

Atmos Energy Corporation (“Atmos Energy” or the “Company”) and our subsidiaries are engaged primarily in the regulated natural gas distribution and transmission and storage businesses as well as certain other non-regulated businesses. Our corporate headquarters and shared-services function are located in Dallas, Texas and our customer support centers are located in Amarillo and Waco, Texas.

Through our natural gas distribution business, we deliver natural gas through sales and transportation arrangements to over three million residential, commercial, public authority and industrial customers through our six regulated natural gas distribution divisions which cover service areas located in 12 states. In addition, we transport natural gas for others through our distribution system. In May 2011, we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Missouri, Illinois and Iowa, representing approximately 84,000 customers. After the closing of this transaction, which we currently anticipate will occur during fiscal 2012, we will operate in nine states. Our regulated activities also include our regulated pipeline and storage operations, which include the transportation of natural gas to our distribution system and the management of our underground storage facilities. Our regulated businesses are subject to federal and state regulation and/or regulation by local authorities in each of the states in which our natural gas distribution divisions operate.

Our nonregulated businesses operate primarily in the Midwest and Southeast through various wholly-owned subsidiaries of Atmos Energy Holdings, Inc. (AEH). AEH is wholly owned by the Company and based in Houston, Texas. Through AEH, we provide natural gas management and transportation services to municipalities, natural gas distribution companies, including certain divisions of Atmos Energy and third parties. AEH also seeks to maximize, through asset optimization activities, the economic value associated with storage and transportation capacity it owns or controls. Certain of these arrangements are with regulated affiliates of the Company, which have been approved by applicable state regulatory commissions.

We operate the Company through the following three segments:

- the *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- the *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- the *nonregulated segment*, which includes our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services.

2. Unaudited Interim Financial Information

These consolidated interim-period financial statements have been prepared in accordance with accounting principles generally accepted in the United States on the same basis as those used for the Company’s audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. In the opinion of management, all material adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been made to the unaudited consolidated interim-period financial statements. These consolidated interim-period financial statements are condensed as permitted by the instructions to Form 10-Q and should be read in conjunction with the audited consolidated financial statements of Atmos Energy Corporation included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. Because of seasonal and other factors, the results of operations for the three-month period ended December 31, 2011 are not indicative of our results of operations for the full 2012 fiscal year, which ends September 30, 2012.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We have evaluated subsequent events from the December 31, 2011 balance sheet date through the date these financial statements were filed with the Securities and Exchange Commission (SEC). No events have occurred subsequent to the balance sheet date that would require recognition or disclosure in the condensed consolidated financial statements.

Significant accounting policies

Our accounting policies are described in Note 2 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the three months ended December 31, 2011, two new accounting standards were announced that will become applicable to the Company in future periods. The first standard requires enhanced disclosure of offsetting arrangements for financial instruments and will become effective for annual periods beginning after January 1, 2013 and for interim periods within those annual periods. The second standard defers the effective date for amendments to the presentation of reclassifications of items out of accumulated other comprehensive income as prescribed by a previously issued standard, which were initially to be effective for interim and annual periods beginning after December 15, 2011. The adoption of these standards should not have an impact on our financial position, results of operations or cash flows. There were no other significant changes to our accounting policies during the quarter ended December 31, 2011.

Regulatory assets and liabilities

Accounting principles generally accepted in the United States require cost-based, rate-regulated entities that meet certain criteria to reflect the authorized recovery of costs due to regulatory decisions in their financial statements. As a result, certain costs are permitted to be capitalized rather than expensed because they can be recovered through rates. We record certain costs as regulatory assets when future recovery through customer rates is considered probable. Regulatory liabilities are recorded when it is probable that revenues will be reduced for amounts that will be credited to customers through the ratemaking process. Substantially all of our regulatory assets are recorded as a component of deferred charges and other assets and substantially all of our regulatory liabilities are recorded as a component of deferred credits and other liabilities. Deferred gas costs are recorded either in other current assets or liabilities, and the regulatory cost of removal obligation is reported separately.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Significant regulatory assets and liabilities as of December 31, 2011 and September 30, 2011 included the following:

	December 31, 2011	September 30, 2011
	(In thousands)	
Regulatory assets:		
Pension and postretirement benefit costs	\$249,882	\$254,666
Merger and integration costs, net	6,120	6,242
Deferred gas costs	88,799	33,976
Regulatory cost of removal asset	9,875	8,852
Environmental costs	288	385
Rate case costs	4,493	4,862
Deferred franchise fees	365	379
Other	3,345	3,534
	\$363,167	\$312,896
Regulatory liabilities:		
Deferred gas costs	\$ 1,871	\$ 8,130
Regulatory cost of removal obligation	469,685	464,025
Other	14,558	14,025
	\$486,114	\$486,180

The amounts above do not include regulatory assets and liabilities related to our Missouri, Illinois and Iowa service areas, which are classified as assets held for sale as discussed in Note 5.

During the prior fiscal year, the Railroad Commission of Texas' Division of Public Safety issued a new rule requiring natural gas distribution companies to develop and implement a risk-based program for the renewal or replacement of distribution facilities, including steel service lines. The rule allows for the deferral of all expenses associated with capital expenditures incurred pursuant to this rule, including the recording of interest on the deferred expenses until the next rate proceeding (rate case or annual rate filing) at which time investment and costs would be recovered through base rates. As of December 31, 2011, we had deferred \$0.1 million associated with the requirements of this rule which are recorded as other costs in the regulatory assets table above.

Currently authorized rates do not include a return on certain of our merger and integration costs; however, we recover the amortization of these costs. Merger and integration costs, net, are generally amortized on a straight-line basis over estimated useful lives ranging up to 20 years. Environmental costs have been deferred to be included in future rate filings in accordance with rulings received from applicable state regulatory commissions.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Comprehensive income

The following table presents the components of comprehensive income, net of related tax, for the three-month periods ended December 31, 2011 and 2010:

	Three Months Ended December 31	
	2011	2010
	(In thousands)	
Net income	\$ 68,507	\$ 73,997
Unrealized holding gains on investments, net of tax expense of \$514 and \$455 for the three months ended December 31, 2011 and 2010	901	776
Amortization and unrealized gain (loss) on treasury lock agreements, net of tax expense (benefit) of \$(638) and \$18,704 for the three months ended December 31, 2011 and 2010	(1,087)	31,847
Net unrealized gains (losses) on cash flow hedging transactions, net of tax expense (benefit) of \$(10,597) and \$6,617 for the three months ended December 31, 2011 and 2010	<u>(16,575)</u>	<u>10,350</u>
Comprehensive income	<u>\$ 51,746</u>	<u>\$116,970</u>

Accumulated other comprehensive loss, net of tax, as of December 31, 2011 and September 30, 2011 consisted of the following unrealized gains (losses):

	December 31, 2011	September 30, 2011
	(In thousands)	
Accumulated other comprehensive loss:		
Unrealized holding gains on investments	\$ 3,459	\$ 2,558
Treasury lock agreements	(35,244)	(34,157)
Cash flow hedges	<u>(33,436)</u>	<u>(16,861)</u>
	<u>\$ (65,221)</u>	<u>\$ (48,460)</u>

3. Financial Instruments

We currently use financial instruments to mitigate commodity price risk. Additionally, we periodically utilize financial instruments to manage interest rate risk. The objectives and strategies for using financial instruments have been tailored to our regulated and nonregulated businesses. The accounting for these financial instruments is fully described in Note 2 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the first quarter there were no changes in our objectives, strategies and accounting for these financial instruments. Currently, we utilize financial instruments in our natural gas distribution and nonregulated segments. We currently do not manage commodity price risk with financial instruments in our regulated transmission and storage segment.

Our financial instruments do not contain any credit risk-related or other contingent features that could cause payments to be accelerated when our financial instruments are in net liability positions.

Regulated Commodity Risk Management Activities

Although our purchased gas cost adjustment mechanisms essentially insulate our natural gas distribution segment from commodity price risk, our customers are exposed to the effects of volatile natural gas prices. We

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

manage this exposure through a combination of physical storage, fixed-price forward contracts and financial instruments, primarily over-the-counter swap and option contracts, in an effort to minimize the impact of natural gas price volatility on our customers during the winter heating season.

Our natural gas distribution gas supply department is responsible for executing this segment's commodity risk management activities in conformity with regulatory requirements. In jurisdictions where we are permitted to mitigate commodity price risk through financial instruments, the relevant regulatory authorities may establish the level of heating season gas purchases that can be hedged. Historically, if the regulatory authority does not establish this level, we seek to hedge between 25 and 50 percent of anticipated heating season gas purchases using financial instruments. For the 2011-2012 heating season (generally October through March), in the jurisdictions where we are permitted to utilize financial instruments, we anticipate hedging approximately 25 percent, or 25.7 Bcf of the winter flowing gas requirements. We have not designated these financial instruments as hedges.

The costs associated with and the gains and losses arising from the use of financial instruments to mitigate commodity price risk are included in our purchased gas costs adjustment mechanisms in accordance with regulatory requirements. Therefore, changes in the fair value of these financial instruments are initially recorded as a component of deferred gas costs and recognized in the consolidated statement of income as a component of purchased gas costs when the related costs are recovered through our rates and recognized in revenue in accordance with applicable authoritative accounting guidance. Accordingly, there is no earnings impact on our natural gas distribution segment as a result of the use of financial instruments.

Nonregulated Commodity Risk Management Activities

The primary business in our nonregulated operations is to aggregate and purchase gas supply, arrange transportation and/or storage logistics and ultimately deliver gas to our customers at competitive prices. We utilize proprietary and customer-owned transportation and storage assets to serve these customers, and will seek to maximize the value of this storage capacity through the arbitrage of pricing differences that occur over time by selling financial instruments at advantageous prices to lock in a gross profit margin to enhance our gross profit by maximizing the economic value associated with the storage and transportation capacity we own or control.

As a result of these activities, our nonregulated segment is exposed to risks associated with changes in the market price of natural gas. We manage our exposure to such risks through a combination of physical storage and financial instruments, including futures, over-the-counter and exchange traded options and swap contracts with counterparties. Future contracts provide the right, but not the requirement, to buy or sell the commodity at a fixed price. Swap contracts require receipt of payment for the commodity based on the difference between a fixed price and the market price on the settlement date.

We use financial instruments, designated as cash flow hedges of anticipated purchases and sales at index prices, to mitigate the commodity price risk in our nonregulated operations associated with deliveries under fixed-priced forward contracts to deliver gas to customers. These financial instruments have maturity dates ranging from one to 59 months. We use financial instruments, designated as fair value hedges, to hedge our natural gas inventory used in our asset optimization activities in our nonregulated segment.

Also, in our nonregulated operations, we use storage swaps and futures to capture additional storage arbitrage opportunities that arise subsequent to the execution of the original fair value hedge associated with our physical natural gas inventory, basis swaps to insulate and protect the economic value of our fixed price and storage books and various over-the-counter and exchange-traded options. These financial instruments have not been designated as hedges.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Interest Rate Risk Management Activities

We periodically manage interest rate risk by entering into Treasury lock agreements to fix the Treasury yield component of the interest cost associated with anticipated financings.

As of December 31, 2011, we had three Treasury lock agreements outstanding to fix the Treasury yield component of \$350 million 30-year unsecured notes, which we plan to issue to refinance our \$250 million unsecured 5.125% Senior Notes that mature in January 2013.

In prior years, we entered into Treasury lock agreements to fix the Treasury yield component of the interest cost of financing various issuances of long-term debt and senior notes. The gains and losses realized upon settlement of these Treasury locks were recorded as a component of accumulated other comprehensive income (loss) when they were settled and are being recognized as a component of interest expense over the life of the associated notes from the date of settlement. The remaining amortization periods for the settled Treasury locks extend through fiscal 2041.

Quantitative Disclosures Related to Financial Instruments

The following tables present detailed information concerning the impact of financial instruments on our condensed consolidated balance sheet and income statements.

As of December 31, 2011, our financial instruments were comprised of both long and short commodity positions. A long position is a contract to purchase the commodity, while a short position is a contract to sell the commodity. As of December 31, 2011, we had net long/(short) commodity contracts outstanding in the following quantities:

Contract Type	Hedge Designation	Natural Gas Distribution	Nonregulated
		Quantity (MMcf)	
Commodity contracts	Fair Value	—	(26,690)
	Cash Flow	—	44,428
	Not designated	<u>13,964</u>	<u>46,944</u>
		<u>13,964</u>	<u>64,682</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Financial Instruments on the Balance Sheet

The following tables present the fair value and balance sheet classification of our financial instruments by operating segment as of December 31, 2011 and September 30, 2011. As required by authoritative accounting literature, the fair value amounts below are presented on a gross basis and do not reflect the netting of asset and liability positions permitted under the terms of our master netting arrangements. Further, the amounts below do not include \$22.1 million and \$28.8 million of cash held on deposit as of December 31, 2011 and September 30, 2011 to collateralize certain financial instruments. Therefore, these gross balances are not indicative of either our actual credit exposure or net economic exposure. Additionally, the amounts below will not be equal to the amounts presented on our condensed consolidated balance sheet, nor will they be equal to the fair value information presented for our financial instruments in Note 4.

		<u>Balance Sheet Location</u>	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Total</u>
			<u>(In thousands)</u>		
December 31, 2011:					
Designated As Hedges:					
Asset Financial Instruments					
Current commodity contracts . . .	Other current assets		\$ —	\$ 60,222	\$ 60,222
Noncurrent commodity contracts	Deferred charges and other assets		—	58	58
Liability Financial Instruments					
Current commodity contracts . . .	Other current liabilities		—	(57,988)	(57,988)
Noncurrent commodity contracts	Deferred credits and other liabilities		<u>(69,755)</u>	<u>(12,012)</u>	<u>(81,767)</u>
Total			<u>(69,755)</u>	<u>(9,720)</u>	<u>(79,475)</u>
Not Designated As Hedges:					
Asset Financial Instruments					
Current commodity contracts . . .	Other current assets		292	148,669	148,961
Noncurrent commodity contracts	Deferred charges and other assets		180	80,916	81,096
Liability Financial Instruments					
Current commodity contracts . . .	Other current liabilities ⁽¹⁾		(16,196)	(166,878)	(183,074)
Noncurrent commodity contracts	Deferred credits and other liabilities		<u>(350)</u>	<u>(68,250)</u>	<u>(68,600)</u>
Total			<u>(16,074)</u>	<u>(5,543)</u>	<u>(21,617)</u>
Total Financial Instruments			<u>\$(85,829)</u>	<u>\$ (15,263)</u>	<u>\$(101,092)</u>

⁽¹⁾ Other current liabilities not designated as hedges in our natural gas distribution segment include \$1.7 million related to risk management liabilities that were classified as assets held for sale at December 31, 2011.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	<u>Balance Sheet Location</u>	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Total</u>
			(In thousands)	
September 30, 2011:				
Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	\$ —	\$ 22,396	\$ 22,396
Noncurrent commodity contracts	Deferred charges and other assets	—	174	174
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities	—	(31,064)	(31,064)
Noncurrent commodity contracts	Deferred credits and other liabilities	<u>(67,527)</u>	<u>(7,709)</u>	<u>(75,236)</u>
Total		<u>(67,527)</u>	<u>(16,203)</u>	<u>(83,730)</u>
Not Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts . . .	Other current assets	843	67,710	68,553
Noncurrent commodity contracts	Deferred charges and other assets	998	22,379	23,377
Liability Financial Instruments				
Current commodity contracts . . .	Other current liabilities ⁽¹⁾	(13,256)	(73,865)	(87,121)
Noncurrent commodity contracts	Deferred credits and other liabilities	<u>(335)</u>	<u>(25,071)</u>	<u>(25,406)</u>
Total		<u>(11,750)</u>	<u>(8,847)</u>	<u>(20,597)</u>
Total Financial Instruments		<u><u>\$(79,277)</u></u>	<u><u>\$(25,050)</u></u>	<u><u>\$(104,327)</u></u>

⁽¹⁾ Other current liabilities not designated as hedges in our natural gas distribution segment include \$1.3 million related to risk management liabilities that were classified as assets held for sale at September 30, 2011.

Impact of Financial Instruments on the Income Statement

Hedge ineffectiveness for our nonregulated segment is recorded as a component of unrealized gross profit and primarily results from differences in the location and timing of the derivative instrument and the hedged item. Hedge ineffectiveness could materially affect our results of operations for the reported period. For the three months ended December 31, 2011 and 2010 we recognized a gain arising from fair value and cash flow hedge ineffectiveness of \$8.4 million and \$13.5 million. Additional information regarding ineffectiveness recognized in the income statement is included in the tables below.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Fair Value Hedges

The impact of our nonregulated commodity contracts designated as fair value hedges and the related hedged item on our condensed consolidated income statement for the three months ended December 31, 2011 and 2010 is presented below.

	Three Months Ended December 31	
	2011	2010
	(In thousands)	
Commodity contracts	\$ 24,064	\$(1,723)
Fair value adjustment for natural gas inventory designated as the hedged item	<u>(15,249)</u>	<u>15,625</u>
Total impact on revenue	<u>\$ 8,815</u>	<u>\$13,902</u>
The impact on revenue is comprised of the following:		
Basis ineffectiveness	\$ 841	\$ 921
Timing ineffectiveness	<u>7,974</u>	<u>12,981</u>
	<u>\$ 8,815</u>	<u>\$13,902</u>

Basis ineffectiveness arises from natural gas market price differences between the locations of the hedged inventory and the delivery location specified in the hedge instruments. Timing ineffectiveness arises due to changes in the difference between the spot price and the futures price, as well as the difference between the timing of the settlement of the futures and the valuation of the underlying physical commodity. As the commodity contract nears the settlement date, spot-to-forward price differences should converge, which should reduce or eliminate the impact of this ineffectiveness on revenue.

To the extent that the Company's natural gas inventory does not qualify as a hedged item in a fair-value hedge, or has not been designated as such, the natural gas inventory is valued at the lower of cost or market. During the three months ended December 31, 2011, we recorded a \$1.7 million charge to write down non-qualifying natural gas inventory to market. We did not record a writedown for nonqualifying natural gas inventory for the three months ended December 31, 2010.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Cash Flow Hedges

The impact of cash flow hedges on our condensed consolidated income statements for the three months ended December 31, 2011 and 2010 is presented below. Note that this presentation does not reflect the financial impact arising from the hedged physical transaction. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

	<u>Three Months Ended December 31, 2011</u>		
	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Consolidated</u>
		(In thousands)	
Loss reclassified from AOCI into revenue for effective portion of commodity contracts	\$ —	\$(11,642)	\$(11,642)
Loss arising from ineffective portion of commodity contracts	<u>—</u>	<u>(430)</u>	<u>(430)</u>
Total impact on revenue	—	(12,072)	(12,072)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	<u>(502)</u>	<u>—</u>	<u>(502)</u>
Total Impact from Cash Flow Hedges	<u><u>\$(502)</u></u>	<u><u>\$(12,072)</u></u>	<u><u>\$(12,574)</u></u>

	<u>Three Months Ended December 31, 2010</u>		
	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Consolidated</u>
		(In thousands)	
Loss reclassified from AOCI into revenue for effective portion of commodity contracts	\$ —	\$(14,253)	\$(14,253)
Loss arising from ineffective portion of commodity contracts	<u>—</u>	<u>(444)</u>	<u>(444)</u>
Total impact on revenue	—	(14,697)	(14,697)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	<u>(670)</u>	<u>—</u>	<u>(670)</u>
Total Impact from Cash Flow Hedges	<u><u>\$(670)</u></u>	<u><u>\$(14,697)</u></u>	<u><u>\$(15,367)</u></u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table summarizes the gains and losses arising from hedging transactions that were recognized as a component of other comprehensive income (loss), net of taxes, for the three months ended December 31, 2011 and 2010. The amounts included in the table below exclude gains and losses arising from ineffectiveness because those amounts are immediately recognized in the income statement as incurred.

	Three Months Ended December 31	
	2011	2010
	(In thousands)	
<i>Increase (decrease) in fair value:</i>		
Treasury lock agreements	\$ (1,403)	\$31,425
Forward commodity contracts	(23,678)	1,657
<i>Recognition of losses in earnings due to settlements:</i>		
Treasury lock agreements	316	422
Forward commodity contracts	7,103	8,693
Total other comprehensive income (loss) from hedging, net of tax ⁽¹⁾	\$(17,662)	\$42,197

⁽¹⁾ Utilizing an income tax rate ranging from 37 percent to 39 percent comprised of the effective rates in each taxing jurisdiction.

Deferred gains (losses) recorded in accumulated other comprehensive income (AOCI) associated with our Treasury lock agreements are recognized in earnings as they are amortized over the terms of the underlying debt instruments, while deferred losses associated with commodity contracts are recognized in earnings upon settlement. The following amounts, net of deferred taxes, represent the expected recognition in earnings of the deferred gains (losses) recorded in AOCI associated with our financial instruments, based upon the fair values of these financial instruments as of December 31, 2011. However, the table below does not include the expected recognition in earnings of our outstanding Treasury lock agreements as those instruments have not yet settled.

	Treasury Lock Agreements	Commodity Contracts	Total
	(In thousands)		
Next twelve months	\$(1,266)	\$(25,900)	\$(27,166)
Thereafter	9,967	(7,536)	2,431
Total ⁽¹⁾	\$ 8,701	\$(33,436)	\$(24,735)

⁽¹⁾ Utilizing an income tax rate ranging from 37 percent to 39 percent comprised of the effective rates in each taxing jurisdiction.

Financial Instruments Not Designated as Hedges

The impact of financial instruments that have not been designated as hedges on our condensed consolidated income statement for the three months ended December 31, 2011 and 2010 was an increase (decrease) in revenue of (\$2.2) million and \$4.2 million. Note that this presentation does not reflect the expected gains or losses arising from the underlying physical transactions associated with these financial instruments. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

As discussed above, financial instruments used in our natural gas distribution segment are not designated as hedges. However, there is no earnings impact on our natural gas distribution segment as a result of the use of

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

these financial instruments because the gains and losses arising from the use of these financial instruments are recognized in the consolidated statement of income as a component of purchased gas cost when the related costs are recovered through our rates and recognized in revenue. Accordingly, the impact of these financial instruments is excluded from this presentation.

4. Fair Value Measurements

We report certain assets and liabilities at fair value, which is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). We record cash and cash equivalents, accounts receivable and accounts payable at carrying value, which substantially approximates fair value due to the short-term nature of these assets and liabilities. For other financial assets and liabilities, we primarily use quoted market prices and other observable market pricing information to minimize the use of unobservable pricing inputs in our measurements when determining fair value. The methods used to determine fair value for our assets and liabilities are fully described in Note 2 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the first quarter of fiscal 2012, there were no changes in these methods.

Fair value measurements also apply to the valuation of our pension and post-retirement plan assets. Current accounting guidance requires employers to annually disclose information about fair value measurements of the assets of a defined benefit pension or other postretirement plan. The fair value of these assets is presented in Note 9 to the financial statements in our Annual Report on Form 10-K for the fiscal year ending September 30, 2011.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Quantitative Disclosures

Financial Instruments

The classification of our fair value measurements requires judgment regarding the degree to which market data are observable or corroborated by observable market data. Authoritative accounting literature establishes a fair value hierarchy that prioritizes the inputs used to measure fair value based on observable and unobservable data. The hierarchy categorizes the inputs into three levels, with the highest priority given to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1), with the lowest priority given to unobservable inputs (Level 3). The following table summarizes, by level within the fair value hierarchy, our assets and liabilities that were accounted for at fair value on a recurring basis as of December 31, 2011 and September 30, 2011. As required under authoritative accounting literature, assets and liabilities are categorized in their entirety based on the lowest level of input that is significant to the fair value measurement.

	<u>Quoted Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)⁽¹⁾</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>	<u>Netting and Cash Collateral⁽²⁾</u>	<u>December 31, 2011</u>
	<u>(In thousands)</u>				
Assets:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 472	\$ —	\$ —	\$ 472
Nonregulated segment	<u>33,768</u>	<u>256,098</u>	<u>—</u>	<u>(272,938)</u>	<u>16,928</u>
Total financial instruments	33,768	256,570	—	(272,938)	17,400
Hedged portion of gas stored underground	77,551	—	—	—	77,551
Available-for-sale securities					
Money market funds	—	1,151	—	—	1,151
Registered investment companies	38,008	—	—	—	38,008
Bonds	<u>—</u>	<u>18,346</u>	<u>—</u>	<u>—</u>	<u>18,346</u>
Total available-for-sale securities	<u>38,008</u>	<u>19,497</u>	<u>—</u>	<u>—</u>	<u>57,505</u>
Total assets	<u>\$149,327</u>	<u>\$276,067</u>	<u>\$ —</u>	<u>\$(272,938)</u>	<u>\$152,456</u>
Liabilities:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 86,301	\$ —	\$ —	\$ 86,301
Nonregulated segment	<u>51,117</u>	<u>254,012</u>	<u>—</u>	<u>(295,022)</u>	<u>10,107</u>
Total liabilities	<u>\$ 51,117</u>	<u>\$340,313</u>	<u>\$ —</u>	<u>\$(295,022)</u>	<u>\$ 96,408</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	<u>Quoted Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)⁽¹⁾</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>	<u>Netting and Cash Collateral⁽³⁾</u>	<u>September 30, 2011</u>
	<u>(In thousands)</u>				
Assets:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 1,841	\$ —	\$ —	\$ 1,841
Nonregulated segment	<u>15,262</u>	<u>97,396</u>	<u>—</u>	<u>(95,156)</u>	<u>17,502</u>
Total financial instruments	15,262	99,237	—	(95,156)	19,343
Hedged portion of gas stored underground	47,940	—	—	—	47,940
Available-for-sale securities					
Money market funds	—	1,823	—	—	1,823
Registered investment companies	36,444	—	—	—	36,444
Bonds	<u>—</u>	<u>14,366</u>	<u>—</u>	<u>—</u>	<u>14,366</u>
Total available-for-sale securities	<u>36,444</u>	<u>16,189</u>	<u>—</u>	<u>—</u>	<u>52,633</u>
Total assets	<u>\$ 99,646</u>	<u>\$ 115,426</u>	<u>\$ —</u>	<u>\$ (95,156)</u>	<u>\$ 119,916</u>
Liabilities:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 81,118	\$ —	\$ —	\$ 81,118
Nonregulated segment	<u>22,091</u>	<u>115,617</u>	<u>—</u>	<u>(123,943)</u>	<u>13,765</u>
Total liabilities	<u>\$ 22,091</u>	<u>\$ 196,735</u>	<u>\$ —</u>	<u>\$(123,943)</u>	<u>\$ 94,883</u>

(1) Our Level 2 measurements primarily consist of non-exchange-traded financial instruments, such as over-the-counter options and swaps where market data for pricing is observable. The fair values for these assets and liabilities are determined using a market-based approach in which observable market prices are adjusted for criteria specific to each instrument, such as the strike price, notional amount or basis differences. This level also includes municipal and corporate bonds where market data for pricing is observable.

(2) This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and the relevant authoritative accounting literature. In addition, as of December 31, 2011, we had \$22.1 million of cash held in margin accounts to collateralize certain financial instruments. Of this amount, \$11.4 million was used to offset current risk management liabilities under master netting arrangements and the remaining \$10.7 million is classified as current risk management assets.

(3) This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and the relevant authoritative accounting literature. In addition, as of September 30, 2011 we had \$28.8 million of cash held in margin accounts to collateralize certain financial instruments. Of this amount, \$12.4 million was used to offset current risk management liabilities under master netting arrangements and the remaining \$16.4 million is classified as current risk management assets.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Available-for-sale securities are comprised of the following:

	<u>Amortized Cost</u>	<u>Gross Unrealized Gain</u>	<u>Gross Unrealized Loss</u>	<u>Fair Value</u>
	(In thousands)			
As of December 31, 2011				
Domestic equity mutual funds	\$27,881	\$5,447	\$ —	\$33,328
Foreign equity mutual funds	4,659	305	(284)	4,680
Bonds	18,323	45	(22)	18,346
Money market funds	<u>1,151</u>	<u>—</u>	<u>—</u>	<u>1,151</u>
	<u>\$52,014</u>	<u>\$5,797</u>	<u>\$(306)</u>	<u>\$57,505</u>
As of September 30, 2011				
Domestic equity mutual funds	\$27,748	\$4,074	\$ —	\$31,822
Foreign equity mutual funds	4,597	267	(242)	4,622
Bonds	14,390	10	(34)	14,366
Money market funds	<u>1,823</u>	<u>—</u>	<u>—</u>	<u>1,823</u>
	<u>\$48,558</u>	<u>\$4,351</u>	<u>\$(276)</u>	<u>\$52,633</u>

At December 31, 2011 and September 30, 2011, our available-for-sale securities included \$39.2 million and \$38.3 million related to assets held in separate rabbi trusts for our supplemental executive benefit plans. At December 31, 2011 we maintained investments in bonds that have contractual maturity dates ranging from January 2012 through July 2016.

These securities are reported at market value with unrealized gains and losses shown as a component of accumulated other comprehensive income (loss). We regularly evaluate the performance of these investments on a fund by fund basis for impairment, taking into consideration the fund's purpose, volatility and current returns. If a determination is made that a decline in fair value is other than temporary, the related fund is written down to its estimated fair value and the other-than-temporary impairment is recognized in the income statement.

We maintained an investment in one foreign equity mutual fund with a fair value of \$2.2 million in an unrealized loss position of \$0.3 million as of December 31, 2011. This fund has been in an unrealized loss position for less than twelve months. Because this fund is only used to fund the supplemental plans, we evaluate investment performance over a long-term horizon. Based upon our intent and ability to hold this investment, our ability to direct the source of the payments in order to maximize the life of the portfolio, the short-term nature of the decline in fair value and the fact that this fund continues to receive good ratings from mutual fund rating companies, we do not consider this impairment to be other than temporary as of December 31, 2011. We also maintained several bonds with a cumulative fair value of \$6.5 million in an unrealized loss position of less than \$0.1 million as of December 31, 2011. These bonds have been in an unrealized loss position for less than twelve months. Based upon our intent and ability to hold these investments, our ability to direct the source of payments in order to maximize the life of the portfolio, the short-term nature of the decline in fair value and the fact that these bonds are investment grade, we do not consider this impairment to be other than temporary as of December 31, 2011.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Other Fair Value Measures

Our debt is recorded at carrying value. The fair value of our debt is determined using third party market value quotations. The following table presents the carrying value and fair value of our debt as of December 31, 2011:

	<u>December 31,</u> <u>2011</u>
	<u>(In thousands)</u>
Carrying Amount	\$2,210,262
Fair Value	\$2,572,094

5. Discontinued Operations

On May 12, 2011, we entered into a definitive agreement to sell substantially all of our natural gas distribution assets located in Missouri, Illinois and Iowa to Liberty Energy (Midstates) Corporation, an affiliate of Algonquin Power & Utilities Corp. for a cash price of approximately \$124 million. The agreement contains terms and conditions customary for transactions of this type, including typical adjustments to the purchase price at closing, if applicable. The closing of the transaction is subject to the satisfaction of customary conditions including the receipt of applicable regulatory approvals, which we currently anticipate will occur during fiscal 2012.

As required under generally accepted accounting principles, the operating results of our Missouri, Illinois and Iowa operations have been aggregated and reported on the consolidated statements of income as income from discontinued operations, net of income tax. Expenses related to general corporate overhead and interest expense allocated to their operations are not included in discontinued operations.

The tables below set forth selected financial and operational information related to net assets and operating results related to discontinued operations. Additionally, assets and liabilities related to our Missouri, Illinois and Iowa operations are classified as “held for sale” in other current assets and liabilities in our consolidated balance sheets at December 31, 2011 and September 30, 2011. Prior period revenues and expenses associated with these assets have been reclassified into discontinued operations. This reclassification had no impact on previously reported net income.

The following table presents statement of income data related to discontinued operations.

	<u>Three Months Ended</u> <u>December 31</u>	
	<u>2011</u>	<u>2010</u>
	<u>(In thousands)</u>	
Operating revenues	\$23,451	\$23,733
Purchased gas cost	<u>14,951</u>	<u>14,897</u>
Gross profit	8,500	8,836
Operating expenses	<u>4,174</u>	<u>4,016</u>
Operating income	4,326	4,820
Other nonoperating expense	<u>(48)</u>	<u>(33)</u>
Income from discontinued operations before income taxes	4,278	4,787
Income tax expense	<u>1,559</u>	<u>1,890</u>
Net income	<u>\$ 2,719</u>	<u>\$ 2,897</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table presents balance sheet data related to assets held for sale.

	<u>December 31,</u> <u>2011</u>	<u>September 30,</u> <u>2011</u>
	<u>(In thousands)</u>	
Net plant, property & equipment	\$127,227	\$127,577
Gas stored underground	14,257	11,931
Other current assets	3,773	786
Deferred charges and other assets	<u>62</u>	<u>277</u>
Assets held for sale	<u>\$145,319</u>	<u>\$140,571</u>
Accounts payable and accrued liabilities	\$ 9,945	\$ 1,917
Other current liabilities	5,459	4,877
Regulatory cost of removal obligation	10,367	10,498
Deferred credits and other liabilities	<u>1,175</u>	<u>1,153</u>
Liabilities held for sale	<u>\$ 26,946</u>	<u>\$ 18,445</u>

6. Debt

The nature and terms of our debt instruments are described in detail in Note 7 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. There were no material changes in the terms of our debt instruments during the three months ended December 31, 2011.

Long-term debt

Long-term debt at December 31, 2011 and September 30, 2011 consisted of the following:

	<u>December 31,</u> <u>2011</u>	<u>September 30,</u> <u>2011</u>
	<u>(In thousands)</u>	
Unsecured 10% Notes, redeemed December 2011	\$ —	\$ 2,303
Unsecured 5.125% Senior Notes, due January 2013	250,000	250,000
Unsecured 4.95% Senior Notes, due 2014	500,000	500,000
Unsecured 6.35% Senior Notes, due 2017	250,000	250,000
Unsecured 8.50% Senior Notes, due 2019	450,000	450,000
Unsecured 5.95% Senior Notes, due 2034	200,000	200,000
Unsecured 5.50% Senior Notes, due 2041	400,000	400,000
Medium term notes		
Series A, 1995-1, 6.67%, due 2025	10,000	10,000
Unsecured 6.75% Debentures, due 2028	150,000	150,000
Rental property term note due in installments through 2013	<u>262</u>	<u>262</u>
Total long-term debt	2,210,262	2,212,565
Less:		
Original issue discount on unsecured senior notes and debentures ...	(3,938)	(4,014)
Current maturities	<u>(131)</u>	<u>(2,434)</u>
	<u>\$2,206,193</u>	<u>\$2,206,117</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Our unsecured 10% notes were paid on their maturity date on December 31, 2011, and were not replaced.

Short-term debt

Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply our customers' needs could significantly affect our borrowing requirements. Our short-term borrowings typically reach their highest levels in the winter months.

We finance our short-term borrowing requirements through a combination of a \$750 million commercial paper program and four committed revolving credit facilities with third-party lenders. As a result, we have approximately \$985 million of working capital funding. Additionally, our \$750 million unsecured credit facility has an accordion feature which, if utilized, would increase borrowing capacity to \$1.0 billion. At December 31, 2011 and September 30, 2011, there was \$390.0 million and \$206.4 million outstanding under our commercial paper program. We also use intercompany credit facilities to supplement the funding provided by these third-party committed credit facilities.

Regulated Operations

We fund our regulated operations as needed, primarily through our commercial paper program and three committed revolving credit facilities with third-party lenders that provide approximately \$785 million of working capital funding, including a five-year \$750 million unsecured facility, a \$25 million unsecured facility and a \$10 million revolving credit facility, which is used primarily to issue letters of credit. Due to outstanding letters of credit, the total amount available to us under our \$10 million revolving credit facility was \$4.2 million at December 31, 2011.

In addition to these third-party facilities, our regulated operations had a \$350 million intercompany revolving credit facility with AEH. This facility was replaced on January 1, 2012 with a \$500 million intercompany revolving credit facility with AEH. This facility bears interest at the lower of (i) the Eurodollar rate under the five-year revolving credit facility or (ii) the lowest rate outstanding under the commercial paper program. Applicable state regulatory commissions have approved our use of this facility through December 31, 2012.

Nonregulated Operations

Atmos Energy Marketing, LLC (AEM), which is wholly-owned by AEH, has a three-year \$200 million committed revolving credit facility, expiring in December 2013, with a syndicate of third-party lenders with an accordion feature that could increase AEM's borrowing capacity to \$500 million. The credit facility is primarily used to issue letters of credit and, on a less frequent basis, to borrow funds for gas purchases and other working capital needs. This facility is collateralized by substantially all of the assets of AEM and is guaranteed by AEH. Due to outstanding letters of credit and various covenants, including covenants based on working capital, the amount available to AEM under this credit facility was \$110.0 million at December 31, 2011.

To supplement borrowings under this facility, AEH had a \$350 million intercompany demand credit facility with AEC. This facility was replaced on January 1, 2012 with a \$500 million intercompany facility with AEC, which bears interest at a rate equal to the greater of (i) the one-month LIBOR rate plus 3.00 percent or (ii) the rate for AEM's offshore borrowings under its committed credit facility plus 0.75 percent. Applicable state regulatory commissions have approved our use of this facility through December 31, 2012.

Shelf Registration

We have an effective shelf registration statement with the Securities and Exchange Commission (SEC) that permits us to issue a total of \$1.3 billion in common stock and/or debt securities. The shelf registration statement

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

has been approved by all requisite state regulatory commissions. At December 31, 2011, \$900 million remains available for issuance. Of this amount, \$550 million is available for the issuance of debt securities and \$350 million remains available for the issuance of equity securities under the shelf until March 2013.

Debt Covenants

The availability of funds under our regulated credit facilities is subject to conditions specified in the respective credit agreements, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in these agreements. We are required by the financial covenants in each of these facilities to maintain, at the end of each fiscal quarter, a ratio of total debt to total capitalization of no greater than 70 percent. At December 31, 2011, our total-debt-to-total-capitalization ratio, as defined in the agreements, was 56 percent. In addition, both the interest margin and the fee that we pay on unused amounts under each of these facilities are subject to adjustment depending upon our credit ratings.

AEM is required by the financial covenants in its facility to maintain a ratio of total liabilities to tangible net worth that does not exceed a maximum of 5 to 1. At December 31, 2011, AEM's ratio of total liabilities to tangible net worth, as defined, was 1.39 to 1. Additionally, AEM must maintain minimum levels of net working capital and net worth ranging from \$20 million to \$40 million. As defined in the financial covenants, at December 31, 2011, AEM's net working capital was \$118.2 million and its tangible net worth was \$147.8 million.

In addition to these financial covenants, our credit facilities and public indentures contain usual and customary covenants for our business, including covenants substantially limiting liens, substantial asset sales and mergers.

Additionally, our public debt indentures relating to our senior notes and debentures, as well as our revolving credit agreements, each contain a default provision that is triggered if outstanding indebtedness arising out of any other credit agreements in amounts ranging from in excess of \$15 million to in excess of \$100 million becomes due by acceleration or is not paid at maturity.

Further, AEM's credit agreement contains a cross-default provision whereby AEM would be in default if it defaults on other indebtedness, as defined, by at least \$250 thousand in the aggregate.

Finally, AEM's credit agreement contains a provision that would limit the amount of credit available if Atmos Energy were downgraded below an S&P rating of BBB and a Moody's rating of Baa2. We have no other triggering events in our debt instruments that are tied to changes in specified credit ratings or stock price, nor have we entered into any transactions that would require us to issue equity, based on our credit rating or other triggering events.

We were in compliance with all of our debt covenants as of December 31, 2011. If we were unable to comply with our debt covenants, we would likely be required to repay our outstanding balances on demand, provide additional collateral or take other corrective actions.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

7. Earnings Per Share

Since we have non-vested share-based payments with a nonforfeitable right to dividends or dividend equivalents (referred to as participating securities) we are required to use the two-class method of computing earnings per share. The Company's non-vested restricted stock and restricted stock units, for which vesting is predicated solely on the passage of time granted under the 1998 Long-Term Incentive Plan, are considered to be participating securities. The calculation of earnings per share using the two-class method excludes income attributable to these participating securities from the numerator and excludes the dilutive impact of those shares from the denominator. Basic and diluted earnings per share for the three months ended December 31, 2011 and 2010 are calculated as follows:

	Three Months Ended December 31	
	2011	2010
	(In thousands, except per share amounts)	
Basic Earnings Per Share from continuing operations		
Income from continuing operations	\$65,788	\$71,100
Less: Income from continuing operations allocated to participating securities	685	748
Income from continuing operations available to common shareholders	\$65,103	\$70,352
Basic weighted average shares outstanding	90,254	90,082
Income from continuing operations per share — Basic	\$ 0.72	\$ 0.78
Basic Earnings Per Share from discontinued operations		
Income from discontinued operations	\$ 2,719	\$ 2,897
Less: Income from discontinued operations allocated to participating securities	28	31
Income from discontinued operations available to common shareholders	\$ 2,691	\$ 2,866
Basic weighted average shares outstanding	90,254	90,082
Income from discontinued operations per share — Basic	\$ 0.03	\$ 0.03
Net income per share — Basic	\$ 0.75	\$ 0.81
Diluted Earnings Per Share from continuing operations		
Income from continuing operations available to common shareholders	\$65,103	\$70,352
Effect of dilutive stock options and other shares	1	2
Income from continuing operations available to common shareholders	\$65,104	\$70,354
Basic weighted average shares outstanding	90,254	90,082
Additional dilutive stock options and other shares	292	326
Diluted weighted average shares outstanding	90,546	90,408
Income from continuing operations per share — Diluted	\$ 0.72	\$ 0.78

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	<u>Three Months Ended December 31</u>	
	<u>2011</u>	<u>2010</u>
	(In thousands, except per share amounts)	
Diluted Earnings Per Share from discontinued operations		
Income from discontinued operations available to common shareholders	\$ 2,691	\$ 2,866
Effect of dilutive stock options and other shares	—	—
	<u>\$ 2,691</u>	<u>\$ 2,866</u>
Income from discontinued operations available to common shareholders	\$ 2,691	\$ 2,866
Basic weighted average shares outstanding	90,254	90,082
Additional dilutive stock options and other shares	292	326
	<u>90,546</u>	<u>90,408</u>
Diluted weighted average shares outstanding	90,546	90,408
Income from discontinued operations per share — Diluted	\$ 0.03	\$ 0.03
Net income per share — Diluted	<u>\$ 0.75</u>	<u>\$ 0.81</u>

There were no out-of-the-money stock options excluded from the computation of diluted earnings per share for the three months ended December 31, 2011 and 2010 as their exercise price was less than the average market price of the common stock during that period.

Share Repurchase Program

On September 28, 2011, the Board of Directors approved a new program authorizing the repurchase of up to five million shares of common stock over a five-year period. Although the program is authorized for a five-year period, it may be terminated or limited at any time. Shares may be repurchased in the open market or in privately negotiated transactions in amounts the company deems appropriate. The program is primarily intended to minimize the dilutive effect of equity grants under various benefit related incentive compensation plans of the company. As of December 31, 2011, 387,991 shares had been repurchased for an aggregate value of \$12.5 million.

8. Interim Pension and Other Postretirement Benefit Plan Information

The components of our net periodic pension cost for our pension and other postretirement benefit plans for the three months ended December 31, 2011 and 2010 are presented in the following table. Most of these costs are recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our gas distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

	<u>Three Months Ended December 31</u>			
	<u>Pension Benefits</u>		<u>Other Benefits</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	(In thousands)			
Components of net periodic pension cost:				
Service cost	\$ 4,298	\$ 4,380	\$ 4,088	\$ 3,601
Interest cost	6,677	6,924	3,465	3,203
Expected return on assets	(5,368)	(5,963)	(652)	(682)
Amortization of transition asset	—	—	378	378
Amortization of prior service cost	(35)	(112)	(362)	(362)
Amortization of actuarial loss	4,142	3,494	662	87
Net periodic pension cost	<u>\$ 9,714</u>	<u>\$ 8,723</u>	<u>\$ 7,579</u>	<u>\$ 6,225</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The assumptions used to develop our net periodic pension cost for the three months ended December 31, 2011 and 2010 are as follows:

	Pension Benefits		Other Benefits	
	2011	2010	2011	2010
Discount rate	5.05%	5.39%	5.05%	5.39%
Rate of compensation increase	3.50%	4.00%	N/A	N/A
Expected return on plan assets	7.75%	8.25%	4.70%	5.00%

The discount rate used to compute the present value of a plan’s liabilities generally is based on rates of high-grade corporate bonds with maturities similar to the average period over which the benefits will be paid. Generally, our funding policy has been to contribute annually an amount in accordance with the requirements of the Employee Retirement Income Security Act of 1974. In accordance with the Pension Protection Act of 2006 (PPA), we determined the funded status of our plans as of January 1, 2012. Based upon this valuation, we expect we will be required to contribute between \$25 million and \$30 million to our pension plans by September 15, 2012.

We contributed \$4.8 million to our other post-retirement benefit plans during the three months ended December 31, 2011. We expect to contribute between \$20 million and \$25 million to these plans during fiscal 2012.

9. Commitments and Contingencies

Litigation and Environmental Matters

With respect to the specific litigation and environmental-related matters or claims that were disclosed in Note 13 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011, except as noted below, there were no material changes in the status of such litigation and environmental-related matters or claims during the three months ended December 31, 2011.

Since April 2009, Atmos Energy and two subsidiaries of AEH, AEM and Atmos Gathering Company, LLC (AGC) (collectively, the Atmos Entities), have been involved in a lawsuit filed in the Circuit Court of Edmonson County, Kentucky, *Billy Joe Honeycutt et al. vs. Atmos Energy Corporation, et al.*, which is related to our Park City Gathering Project. The dispute which gave rise to the litigation involves the amount of royalties due from a third party producer to landowners (who own the mineral rights) for natural gas produced from the landowners’ properties. The third party producer was operating pursuant to leases between the landowners and certain investors/working interest owners. The third party producer filed a petition in bankruptcy, which was subsequently dismissed due to the lack of meaningful assets to reorganize or liquidate.

Although certain Atmos Energy companies entered into contracts with the third party producer to gather, treat and ultimately sell natural gas produced from the landowners’ properties, no Atmos Energy company had a contractual relationship with the landowners or the investors/working interest owners. After the lawsuit was filed, the landowners were successful in terminating for non-payment of royalties the leases related to the production of natural gas from their properties. Subsequent to termination, the investors/working interest owners under such leases filed additional claims against us for the termination of the leases.

During the trial, the landowners and the investors/working interest owners requested an award of compensatory damages plus punitive damages against us. On December 17, 2010, the jury returned a verdict in favor of the landowners and investor/working interest owners and awarded compensatory damages of \$3.8 million and punitive damages of \$27.5 million payable by Atmos Energy and the two AEH subsidiaries.

A hearing was held on February 28, 2011 to hear a number of motions, including a motion to dismiss the jury verdict and a motion for a new trial. The motions to dismiss the jury verdict and for a new trial were denied.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

However, the total punitive damages award was reduced from \$27.5 million to \$24.7 million. On October 17, 2011, we filed our brief of appellants with the Kentucky Court of Appeals, appealing the verdict of the trial court. The appellees in this case subsequently filed their reply brief with the Court of Appeals on January 16, 2012, with our reply brief due to be filed with the Court by March 16, 2012.

In addition, in a related development, on July 12, 2011, the Atmos Entities filed a lawsuit in the United States District Court, Western District of Kentucky, *Atmos Energy Corporation et al. vs. Resource Energy Technologies, LLC and Robert Thorpe and John F. Charles*, against the third party producer and its affiliates to recover all costs, including attorneys' fees, incurred by the Atmos Entities, which are associated with the defense and appeal of the case discussed above as well as for all damages awarded to the plaintiffs in such case against the Atmos Entities. The total amount of damages being claimed in the lawsuit is "open-ended" since the appellate process and related costs are ongoing. This lawsuit is based upon the indemnification provisions agreed to by the third party producer in favor of Atmos Gathering that are contained in an agreement entered into between Atmos Gathering and the third party producer in May 2009. The defendants filed a motion to dismiss the case on August 25, 2011, with Atmos Energy filing a brief in response to such motion on September 19, 2011. As of this date, the Court has not yet ruled on the motion.

We have accrued what we believe is an adequate amount for the anticipated resolution of this matter; however, the amount accrued is less than the amount of the verdict. The Company does not have insurance coverage that could mitigate any losses that may arise from the resolution of this matter. However, we continue to believe that the final outcome will not have a material adverse effect on our financial condition, results of operations or cash flows.

We are a party to other litigation and environmental-related matters or claims that have arisen in the ordinary course of our business. While the results of such litigation and response actions to such environmental-related matters or claims cannot be predicted with certainty, we continue to believe the final outcome of such litigation and matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

Purchase Commitments

AEH has commitments to purchase physical quantities of natural gas under contracts indexed to the forward NYMEX strip or fixed price contracts. At December 31, 2011, AEH was committed to purchase 103.1 Bcf within one year, 35.3 Bcf within one to three years and 0.3 Bcf after three years under indexed contracts. AEH is committed to purchase 3.4 Bcf within one year and 0.2 Bcf within one to three years under fixed price contracts with prices ranging from \$2.82 to \$6.36 per Mcf. Purchases under these contracts totaled \$312.1 million and \$334.2 million for the three months ended December 31, 2011 and 2010.

Our natural gas distribution divisions, except for our Mid-Tex Division, maintain supply contracts with several vendors that generally cover a period of up to one year. Commitments for estimated base gas volumes are established under these contracts on a monthly basis at contractually negotiated prices. Commitments for incremental daily purchases are made as necessary during the month in accordance with the terms of the individual contract.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Our Mid-Tex Division maintains long-term supply contracts to ensure a reliable source of gas for our customers in its service area which obligate it to purchase specified volumes at market and fixed prices. The estimated commitments under these contracts as of December 31, 2011 are as follows (in thousands):

2012	\$149,788
2013	82,778
2014	68,124
Thereafter	—
	<u>\$300,690</u>

Our nonregulated segment maintains long-term contracts related to storage and transportation. The estimated contractual demand fees for contracted storage and transportation under these contracts are detailed in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. There were no material changes to the estimated storage and transportation fees for the quarter ended December 31, 2011.

Regulatory Matters

As previously described in Note 13 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011, in December 2007, the Company received data requests from the Division of Investigations of the Office of Enforcement of the Federal Energy Regulatory Commission (the “Commission”) in connection with its investigation into possible violations of the Commission’s posting and competitive bidding regulations for pre-arranged released firm capacity on natural gas pipelines. Since that time, we have fully cooperated with the Commission during this investigation.

The Company and the Commission entered into a stipulation and consent agreement, which was approved by the Commission on December 9, 2011, thereby resolving this investigation. The Commission’s findings of violations were limited to the nonregulated operations of the Company. Under the terms of the agreement, the Company has paid to the United States Treasury a total civil penalty of approximately \$6.4 million and to energy assistance programs approximately \$5.6 million in disgorgement of unjust profits plus interest for violations identified during the investigation. The resolution of this matter did not have a material adverse impact on the Company’s financial position, results of operations or cash flows and none of the payments were charged to any of the Company’s customers. In addition, none of the services the Company provides to any of its regulated or nonregulated customers were affected by the agreement.

As discussed in Note 13 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011, in 2010, our Mid-Tex Division agreed to install 100,000 steel service line replacements by September 30, 2012. As of December 31, 2011, we had replaced 60,184 lines and are on schedule for completion in September 2012. Under the terms of the agreement, special rate recovery of the associated return, depreciation and taxes is approved for lines replaced between October 1, 2010 and September 30, 2012. Since October 1, 2010, we have spent \$64.0 million on steel service line replacements.

In July 2010, the Dodd-Frank Act was enacted, representing an extensive overhaul of the framework for regulation of U.S. financial markets. The Dodd-Frank Act calls for various regulatory agencies, including the SEC and the Commodities Futures Trading Commission (CFTC) to establish rules and regulations for implementation of many of the provisions of the Dodd-Frank Act. Although the CFTC and SEC have issued a number of rules and regulations, we expect additional rules and regulations to be issued, which should provide additional clarity regarding the extent of the impact of this legislation on us. The costs of participating in financial markets for hedging certain risks inherent in our business may be increased as a result of the new legislation and related rules and regulations. We also anticipate additional reporting and disclosure obligations will be imposed.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

As of December 31, 2011, annual rate filing mechanisms were in progress in our Louisiana and Mississippi service areas and there was one other ratemaking activity in progress in our Kansas service area. These regulatory proceedings are discussed in further detail below in *Management's Discussion and Analysis — Recent Ratemaking Developments*.

10. Concentration of Credit Risk

Information regarding our concentration of credit risk is disclosed in Note 15 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the three months ended December 31, 2011, there were no material changes in our concentration of credit risk.

11. Segment Information

As discussed in Note 1 above, we operate the Company through the following three segments:

- The *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- The *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- The *nonregulated segment*, which is comprised of our nonregulated natural gas management, non-regulated natural gas transmission, storage and other services.

Our determination of reportable segments considers the strategic operating units under which we manage sales of various products and services to customers in differing regulatory environments. Although our natural gas distribution segment operations are geographically dispersed, they are reported as a single segment as each natural gas distribution division has similar economic characteristics. The accounting policies of the segments are the same as those described in the summary of significant accounting policies found in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. We evaluate performance based on net income or loss of the respective operating units.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Income statements for the three month periods ended December 31, 2011 and 2010 by segment are presented in the following tables:

	Three Months Ended December 31, 2011				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Eliminations	Consolidated
	(In thousands)				
Operating revenues from external parties . . .	\$693,068	\$19,440	\$388,665	\$ —	\$1,101,173
Intersegment revenues	224	37,319	55,511	(93,054)	—
	693,292	56,759	444,176	(93,054)	1,101,173
Purchased gas cost	402,207	—	428,771	(92,687)	738,291
Gross profit	291,085	56,759	15,405	(367)	362,882
Operating expenses					
Operation and maintenance	93,414	16,965	6,051	(368)	116,062
Depreciation and amortization	50,831	7,651	733	—	59,215
Taxes, other than income	38,479	3,784	935	—	43,198
Total operating expenses	182,724	28,400	7,719	(368)	218,475
Operating income	108,361	28,359	7,686	1	144,407
Miscellaneous income (expense)	(1,756)	(280)	36	125	(1,875)
Interest charges	27,855	7,209	252	126	35,442
Income from continuing operations before income taxes	78,750	20,870	7,470	—	107,090
Income tax expense	30,845	7,456	3,001	—	41,302
Income from continuing operations	47,905	13,414	4,469	—	65,788
Income from discontinued operations, net of tax	2,719	—	—	—	2,719
Net income	<u>\$ 50,624</u>	<u>\$13,414</u>	<u>\$ 4,469</u>	<u>\$ —</u>	<u>\$ 68,507</u>
Capital expenditures	<u>\$128,733</u>	<u>\$24,120</u>	<u>\$ 1,541</u>	<u>\$ —</u>	<u>\$ 154,394</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Three Months Ended December 31, 2010				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Eliminations	Consolidated
	(In thousands)				
Operating revenues from external parties . . .	\$703,261	\$21,233	\$408,768	\$ —	\$1,133,262
Intersegment revenues	201	27,774	66,872	(94,847)	—
	<u>703,462</u>	<u>49,007</u>	<u>475,640</u>	<u>(94,847)</u>	<u>1,133,262</u>
Purchased gas cost	412,526	—	450,462	(94,450)	768,538
Gross profit	290,936	49,007	25,178	(397)	364,724
Operating expenses					
Operation and maintenance	89,229	15,574	10,084	(397)	114,490
Depreciation and amortization	47,894	5,799	1,084	—	54,777
Taxes, other than income	34,448	3,553	2,167	—	40,168
Total operating expenses	<u>171,571</u>	<u>24,926</u>	<u>13,335</u>	<u>(397)</u>	<u>209,435</u>
Operating income	119,365	24,081	11,843	—	155,289
Miscellaneous income (expense)	(698)	(282)	290	(36)	(726)
Interest charges	29,697	8,064	1,170	(36)	38,895
Income from continuing operations before income taxes	88,970	15,735	10,963	—	115,668
Income tax expense	34,549	5,633	4,386	—	44,568
Income from continuing operations	54,421	10,102	6,577	—	71,100
Income from discontinued operations, net of tax	2,897	—	—	—	2,897
Net income	<u>\$ 57,318</u>	<u>\$10,102</u>	<u>\$ 6,577</u>	<u>\$ —</u>	<u>\$ 73,997</u>
Capital expenditures	<u>\$109,499</u>	<u>\$12,739</u>	<u>\$ 924</u>	<u>\$ —</u>	<u>\$ 123,162</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Balance sheet information at December 31, 2011 and September 30, 2011 by segment is presented in the following tables.

	December 31, 2011				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated (In thousands)	Eliminations	Consolidated
ASSETS					
Property, plant and equipment, net	\$4,328,612	\$ 855,245	\$ 62,356	\$ —	\$5,246,213
Investment in subsidiaries	672,300	—	(2,096)	(670,204)	—
Current assets					
Cash and cash equivalents	63,031	—	22,129	—	85,160
Assets from risk management activities . . .	292	—	10,732	—	11,024
Other current assets	912,185	13,418	453,571	(214,117)	1,165,057
Intercompany receivables	567,587	—	—	(567,587)	—
Total current assets	1,543,095	13,418	486,432	(781,704)	1,261,241
Intangible assets	—	—	196	—	196
Goodwill	572,908	132,381	34,711	—	740,000
Noncurrent assets from risk management activities	180	—	6,196	—	6,376
Deferred charges and other assets	359,860	11,297	10,449	—	381,606
	<u>\$7,476,955</u>	<u>\$1,012,341</u>	<u>\$598,244</u>	<u>\$(1,451,908)</u>	<u>\$7,635,632</u>
CAPITALIZATION AND LIABILITIES					
Shareholders' equity	\$2,267,762	\$ 278,515	\$393,785	\$ (672,300)	\$2,267,762
Long-term debt	2,206,062	—	131	—	2,206,193
Total capitalization	4,473,824	278,515	393,916	(672,300)	4,473,955
Current liabilities					
Current maturities of long-term debt	—	—	131	—	131
Short-term debt	583,980	—	—	(193,995)	389,985
Liabilities from risk management activities	14,521	—	4,623	—	19,144
Other current liabilities	606,357	11,929	170,281	(18,026)	770,541
Intercompany payables	—	531,126	36,461	(567,587)	—
Total current liabilities	1,204,858	543,055	211,496	(779,608)	1,179,801
Deferred income taxes	813,423	181,641	(13,505)	—	981,559
Noncurrent liabilities from risk management activities	70,105	—	5,484	—	75,589
Regulatory cost of removal obligation	437,660	—	—	—	437,660
Deferred credits and other liabilities	477,085	9,130	853	—	487,068
	<u>\$7,476,955</u>	<u>\$1,012,341</u>	<u>\$598,244</u>	<u>\$(1,451,908)</u>	<u>\$7,635,632</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	September 30, 2011				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Eliminations	Consolidated
	(In thousands)				
ASSETS					
Property, plant and equipment, net	\$4,248,198	\$ 838,302	\$ 61,418	\$ —	\$5,147,918
Investment in subsidiaries	670,993	—	(2,096)	(668,897)	—
Current assets					
Cash and cash equivalents	24,646	—	106,773	—	131,419
Assets from risk management activities	843	—	17,501	—	18,344
Other current assets	655,716	15,413	386,215	(196,154)	861,190
Intercompany receivables	569,898	—	—	(569,898)	—
Total current assets	1,251,103	15,413	510,489	(766,052)	1,010,953
Intangible assets	—	—	207	—	207
Goodwill	572,908	132,381	34,711	—	740,000
Noncurrent assets from risk management activities					
.	998	—	—	—	998
Deferred charges and other assets	353,960	18,028	10,807	—	382,795
	<u>\$7,098,160</u>	<u>\$1,004,124</u>	<u>\$615,536</u>	<u>\$(1,434,949)</u>	<u>\$7,282,871</u>
CAPITALIZATION AND LIABILITIES					
Shareholders' equity	\$2,255,421	\$ 265,102	\$405,891	\$ (670,993)	\$2,255,421
Long-term debt	2,205,986	—	131	—	2,206,117
Total capitalization	4,461,407	265,102	406,022	(670,993)	4,461,538
Current liabilities					
Current maturities of long-term debt	2,303	—	131	—	2,434
Short-term debt	387,691	—	—	(181,295)	206,396
Liabilities from risk management activities	11,916	—	3,537	—	15,453
Other current liabilities	474,783	10,369	170,926	(12,763)	643,315
Intercompany payables	—	543,084	26,814	(569,898)	—
Total current liabilities	876,693	553,453	201,408	(763,956)	867,598
Deferred income taxes	789,649	173,351	(2,907)	—	960,093
Noncurrent liabilities from risk management activities					
.	67,862	—	10,227	—	78,089
Regulatory cost of removal obligation	428,947	—	—	—	428,947
Deferred credits and other liabilities	473,602	12,218	786	—	486,606
	<u>\$7,098,160</u>	<u>\$1,004,124</u>	<u>\$615,536</u>	<u>\$(1,434,949)</u>	<u>\$7,282,871</u>

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of
Atmos Energy Corporation

We have reviewed the condensed consolidated balance sheet of Atmos Energy Corporation and subsidiaries as of December 31, 2011, the related condensed consolidated statements of income for the three-month periods ended December 31, 2011 and 2010, and the condensed consolidated statements of cash flows for the three-month periods ended December 31, 2011 and 2010. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Atmos Energy Corporation and subsidiaries as of September 30, 2011, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended, not presented herein, and in our report dated November 22, 2011, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of September 30, 2011, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ ERNST & YOUNG LLP

Dallas, Texas
February 8, 2012

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

The following discussion should be read in conjunction with the condensed consolidated financial statements in this Quarterly Report on Form 10-Q and Management's Discussion and Analysis in our Annual Report on Form 10-K for the year ended September 30, 2011.

Cautionary Statement for the Purposes of the Safe Harbor under the Private Securities Litigation Reform Act of 1995

The statements contained in this Quarterly Report on Form 10-Q may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included in this Report are forward-looking statements made in good faith by us and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. When used in this Report, or any other of our documents or oral presentations, the words "anticipate", "believe", "estimate", "expect", "forecast", "goal", "intend", "objective", "plan", "projection", "seek", "strategy" or similar words are intended to identify forward-looking statements. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the statements relating to our strategy, operations, markets, services, rates, recovery of costs, availability of gas supply and other factors. These risks and uncertainties include the following: our ability to continue to access the credit markets to satisfy our liquidity requirements; the impact of adverse economic conditions on our customers; increased costs of providing pension and postretirement health care benefits and increased funding requirements along with increased costs of health care benefits; market risks beyond our control affecting our risk management activities including market liquidity, commodity price volatility, increasing interest rates and counterparty creditworthiness; regulatory trends and decisions, including the impact of rate proceedings before various state regulatory commissions; possible increased federal, state and local regulation of the safety of our operations; increased federal regulatory oversight and potential penalties; the impact of environmental regulations on our business; the impact of possible future additional regulatory and financial risks associated with global warming and climate change on our business; the concentration of our distribution, pipeline and storage operations in Texas; adverse weather conditions; the effects of inflation and changes in the availability and price of natural gas; the capital-intensive nature of our gas distribution business; increased competition from energy suppliers and alternative forms of energy; the inherent hazards and risks involved in operating our gas distribution business, natural disasters, terrorist activities or other events, and other risks and uncertainties discussed herein, all of which are difficult to predict and many of which are beyond our control. Accordingly, while we believe these forward-looking statements to be reasonable, there can be no assurance that they will approximate actual experience or that the expectations derived from them will be realized. Further, we undertake no obligation to update or revise any of our forward-looking statements whether as a result of new information, future events or otherwise.

OVERVIEW

Atmos Energy and its subsidiaries are engaged primarily in the regulated natural gas distribution and transportation and storage businesses as well as other nonregulated natural gas businesses. We distribute natural gas through sales and transportation arrangements to over three million residential, commercial, public authority and industrial customers throughout our six regulated natural gas distribution divisions, which cover service areas located in 12 states. In addition, we transport natural gas for others through our regulated distribution and pipeline systems. In May 2011, we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Missouri, Illinois and Iowa, representing approximately 84,000 customers. After the closing of this transaction, which we currently anticipate will occur during fiscal 2012, we will operate in nine states.

Through our nonregulated businesses, we provide natural gas management and transportation services to municipalities, other local gas distribution companies and industrial customers primarily in the Midwest and

Southeast and natural gas transportation and storage services to certain of our natural gas distribution divisions and to third parties. Through our asset optimization activities, we also seek to maximize the economic value associated with the storage and transportation capacity we own or control.

As discussed in Note 11, we operate the Company through the following three segments:

- the *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- the *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- the *nonregulated segment*, which includes our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services.

CRITICAL ACCOUNTING ESTIMATES AND POLICIES

Our condensed consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States. Preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and the related disclosures of contingent assets and liabilities. We based our estimates on historical experience and various other assumptions that we believe to be reasonable under the circumstances. On an ongoing basis, we evaluate our estimates, including those related to risk management and trading activities, the allowance for doubtful accounts, legal and environmental accruals, insurance accruals, pension and postretirement obligations, deferred income taxes and the valuation of goodwill, indefinite-lived intangible assets and other long-lived assets. Actual results may differ from such estimates.

Our critical accounting policies used in the preparation of our consolidated financial statements are described in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011 and include the following:

- Regulation
- Revenue Recognition
- Allowance for Doubtful Accounts
- Financial Instruments and Hedging Activities
- Impairment Assessments
- Pension and Other Postretirement Plans
- Fair Value Measurements

Our critical accounting policies are reviewed quarterly by the Audit Committee. There were no significant changes to these critical accounting policies during the three months ended December 31, 2011.

RESULTS OF OPERATIONS

We reported net income of \$68.5 million, or \$0.75 per diluted share for the three months ended December 31, 2011 compared with net income of \$74.0 million, or \$0.81 per diluted share in the prior-year quarter. Regulated operations contributed 93 percent of our net income during this period with our nonregulated operations contributing the remaining seven percent. Excluding the impact of unrealized margins, diluted earnings per share decreased \$0.20 compared with the prior-year quarter. The \$0.20 per diluted share decrease primarily reflects the adverse impact of unfavorable natural gas market conditions on our nonregulated segment and increased operating expenses in our natural gas distribution segment. These decreases were partially offset by a five percent increase in consolidated throughput in our regulated transmission and storage segment and the favorable impact of ratemaking efforts in our natural gas distribution segment.

Due to the pending sale of our Missouri, Illinois and Iowa service areas, the results of operations for these three service areas are shown in discontinued operations. During the current-year quarter, discontinued operations generated net income of \$2.7 million, or \$0.03 per diluted share, compared with net income of \$2.9 million, or \$0.03 per diluted share in the prior-year quarter. Continuing operations in the current quarter generated net income of \$65.8 million, or \$0.72 per diluted share, compared with net income of \$71.1 million, or \$0.78 per diluted share from continuing operations in the prior-year quarter.

The following table presents our consolidated financial highlights for the three months ended December 31, 2011 and 2010:

	Three Months Ended December 31	
	2011	2010
	(In thousands, except per share data)	
Operating revenues	\$1,101,173	\$1,133,262
Gross profit	362,882	364,724
Operating expenses	218,475	209,435
Operating income	144,407	155,289
Miscellaneous expense	(1,875)	(726)
Interest charges	35,442	38,895
Income from continuing operations before income taxes	107,090	115,668
Income tax expense	41,302	44,568
Income from continuing operations	65,788	71,100
Income from discontinued operations, net of tax	2,719	2,897
Net income	\$ 68,507	\$ 73,997
Diluted net income per share from continuing operations	\$ 0.72	\$ 0.78
Diluted net income per share from discontinued operations	0.03	0.03
Diluted net income per share	\$ 0.75	\$ 0.81

The following table reflects our consolidated net income and diluted earnings per share in our regulated and nonregulated operations:

	Three Months Ended December 31		
	2011	2010	Change
	(In thousands, except per share data)		
Regulated operations	\$61,319	\$64,523	\$(3,204)
Nonregulated operations	4,469	6,577	(2,108)
Net income from continuing operations	65,788	71,100	(5,312)
Net income from discontinued operations	2,719	2,897	(178)
Net income	<u>\$68,507</u>	<u>\$73,997</u>	<u>\$(5,490)</u>
Diluted EPS from continuing regulated operations	\$ 0.67	\$ 0.71	\$ (0.04)
Diluted EPS from nonregulated operations	0.05	0.07	(0.02)
Diluted EPS from continuing operations	0.72	0.78	(0.06)
Diluted EPS from discontinued operations	0.03	0.03	—
Consolidated diluted EPS	<u>\$ 0.75</u>	<u>\$ 0.81</u>	<u>\$ (0.06)</u>

Three Months Ended December 31, 2011 compared with Three Months Ended December 31, 2010

Natural Gas Distribution Segment

The primary factors that impact the results of our natural gas distribution operations are our ability to earn our authorized rates of return, the cost of natural gas, competitive factors in the energy industry and economic conditions in our service areas.

Our ability to earn our authorized rates of return is based primarily on our ability to improve the rate design in our various ratemaking jurisdictions by reducing or eliminating regulatory lag and, ultimately, separating the recovery of our approved margins from customer usage patterns. Improving rate design is a long-term process and is further complicated by the fact that we operate in multiple rate jurisdictions.

Seasonal weather patterns can also affect our natural gas distribution operations. However, the effect of weather that is above or below normal is substantially offset through weather normalization adjustments, known as WNA, which has been approved by state regulatory commissions for over 90 percent of our residential and commercial meters in the following states for the following time periods:

Georgia, Kansas, West Texas	October — May
Kentucky, Mississippi, Tennessee, Mid-Tex	November — April
Louisiana	December — March
Virginia	January — December

Our natural gas distribution operations are also affected by the cost of natural gas. The cost of gas is passed through to our customers without markup. Therefore, increases in the cost of gas are offset by a corresponding increase in revenues. Accordingly, we believe gross profit is a better indicator of our financial performance than revenues. However, gross profit in our Texas and Mississippi service areas includes franchise fees and gross receipts taxes, which are calculated as a percentage of revenue (inclusive of gas costs). Therefore, the amount of these taxes included in revenues is influenced by the cost of gas and the level of gas sales volumes. We record the associated tax expense as a component of taxes, other than income. Although changes in these revenue-related taxes arising from changes in gas costs affect gross profit, over time the impact is offset within operating income.

Higher gas costs may also adversely impact our accounts receivable collections, resulting in higher bad debt expense and may require us to increase borrowings under our credit facilities resulting in higher interest expense. Finally, higher gas costs, as well as competitive factors in the industry and general economic conditions may cause customers to conserve or use alternative energy sources.

In May 2011, we announced that we had entered into a definitive agreement to sell substantially all of our natural gas distribution operations in Missouri, Illinois and Iowa. The results of these operations have been separately reported in the following tables as discontinued operations and exclude general corporate overhead and interest expense that would normally be allocated to these operations.

Review of Financial and Operating Results

Financial and operational highlights for our natural gas distribution segment for the three months ended December 31, 2011 and 2010 are presented below.

	Three Months Ended December 31		
	2011	2010	Change
	(In thousands, unless otherwise noted)		
Gross profit	\$291,085	\$290,936	\$ 149
Operating expenses	182,724	171,571	11,153
Operating income	108,361	119,365	(11,004)
Miscellaneous expense	(1,756)	(698)	(1,058)
Interest charges	27,855	29,697	(1,842)
Income from continuing operations before income taxes	78,750	88,970	(10,220)
Income tax expense	30,845	34,549	(3,704)
Income from continuing operations	47,905	54,421	(6,516)
Income from discontinued operations, net of tax	2,719	2,897	(178)
Net income	<u>\$ 50,624</u>	<u>\$ 57,318</u>	<u>\$ (6,694)</u>
Consolidated natural gas distribution sales volumes from continuing operations — MMcf	84,890	84,137	753
Consolidated natural gas distribution transportation volumes from continuing operations — MMcf	32,832	32,218	614
Consolidated natural gas distribution throughput from continuing operations — MMcf	117,722	116,355	1,367
Consolidated natural gas distribution throughput from discontinued operations — MMcf	4,026	4,189	(163)
Total consolidated natural gas distribution throughput — MMcf	<u>121,748</u>	<u>120,544</u>	<u>1,204</u>
Consolidated natural gas distribution average transportation revenue per Mcf	\$ 0.45	\$ 0.49	\$ (0.04)
Consolidated natural gas distribution average cost of gas per Mcf sold	\$ 4.78	\$ 4.92	\$ (0.14)

The \$0.1 million increase in natural gas distribution gross profit primarily reflects the following:

- \$4.6 million net increase in rate adjustments, primarily in the Mid-Tex, Louisiana and Kentucky service areas.
- A two percent rise in transportation volumes resulting in a \$0.5 million increase in transportation margins.

These increases were largely offset by the quarter-over-quarter negative effect of the weather normalization adjustment in the Mid-Tex Division, which required utilizing updated weather data in the calculation of the adjustment in the current quarter.

Operating expenses, which include operation and maintenance expense, provision for doubtful accounts, depreciation and amortization expense and taxes, other than income increased \$11.2 million, primarily due to the following:

- \$2.9 million increase in depreciation and amortization and a \$2.6 million increase in ad valorem taxes associated with an increase in our net plant as a result of our capital investments in the prior year.
- \$3.5 million net increase in legal and other administrative costs.

The following table shows our operating income from continuing operations by natural gas distribution division, in order of total rate base, for the three months ended December 31, 2011 and 2010. The presentation of our natural gas distribution operating income is included for financial reporting purposes and may not be appropriate for ratemaking purposes.

	Three Months Ended December 31		
	2011	2010	Change
	(In thousands)		
Mid-Tex	\$ 48,449	\$ 57,439	\$ (8,990)
Kentucky/Mid-States	16,318	16,853	(535)
Louisiana	15,201	14,961	240
West Texas	10,675	9,520	1,155
Mississippi	10,132	10,215	(83)
Colorado-Kansas	8,179	7,702	477
Other	(593)	2,675	(3,268)
Total	<u>\$108,361</u>	<u>\$119,365</u>	<u>\$(11,004)</u>

Recent Ratemaking Developments

Significant ratemaking developments that occurred during the three months ended December 31, 2011 are discussed below. The amounts described below represent the operating income that was requested or received in each rate filing, which may not necessarily reflect the stated amount referenced in the final order, as certain operating costs may have changed as a result of a final order from a commission or other governmental authority.

Annual net operating income increases totaling \$4.3 million resulting from ratemaking activity became effective in the quarter ended December 31, 2011 as summarized below:

<u>Rate Action</u>	<u>Annual Increase to Operating Income</u> (In thousands)
Rate case filings	\$ 545
Infrastructure programs	<u>3,744</u>
	<u>\$4,289</u>

Additionally, the following ratemaking efforts were in progress during the first quarter of fiscal 2012 but had not been completed as of December 31, 2011.

<u>Division</u>	<u>Rate Action</u>	<u>Jurisdiction</u>	<u>Operating Income Requested</u> (In thousands)
Colorado-Kansas	Ad Valorem ⁽¹⁾	Kansas	\$ 167
Louisiana	Rate Stabilization Clause	TransLa	—
Mississippi	Stable Rate Filing ⁽²⁾	Mississippi	<u>5,303</u>
			<u>\$5,470</u>

⁽¹⁾ The Ad Valorem filing relates to a collection of property taxes in excess of the amount included in our Kansas service area's base rates. The Kansas Commission approved the filing on January 14, 2012.

⁽²⁾ The Mississippi Commission issued a final order on January 11, 2012 approving a \$4.3 million increase to operating income.

Subsequent to December 31, 2011, we filed five rate actions requesting a total increase in annual operating income of \$66.8 million in our Mid-Tex, West Texas, Kansas and Georgia service areas. In our Mid-Tex service area, we filed a rate case requesting a \$46.0 million annual increase in operating income as well as our first City of Dallas Annual Rate Review filing in which we requested a \$2.5 million increase to operating income. In our West Texas and Kansas service areas, we filed rate cases requesting an increase in annual operating income of \$11.1 million and \$6.1 million. In our Georgia service area, we requested an increase in annual operating income of \$1.1 million under the annual pipeline replacement program.

Rate Case Filings

A rate case is a formal request from Atmos Energy to a regulatory authority to increase rates that are charged to our customers. Rate cases may also be initiated when the regulatory authorities request us to justify our rates. This process is referred to as a “show cause” action. Adequate rates are intended to provide for recovery of the Company’s costs as well as a fair rate of return for our shareholders and ensure that we continue to deliver reliable, reasonably priced natural gas service to our customers. The following table summarizes the rate case that was completed during the three months ended December 31, 2011.

<u>Division</u>	<u>State</u>	<u>Increase in Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2012 Rate Case Filings:</i>			
West Texas — Environs	Texas	\$545	11/08/2011
Total 2012 Rate Case Filings		\$545	

Infrastructure Programs

Infrastructure programs such as the Gas Reliability Infrastructure Program (GRIP) allow natural gas distribution companies the opportunity to include in their rate base annually approved capital costs incurred in the prior calendar year. We currently have infrastructure programs in Texas, Georgia, Missouri and Kentucky. The following table summarizes our infrastructure program filings with effective dates during the three months ended December 31, 2011.

<u>Division</u>	<u>Period End</u>	<u>Incremental Net Utility Plant Investment</u> (In thousands)	<u>Increase in Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2012 Infrastructure Programs:</i>				
Kentucky/Mid-States — Georgia	09/2010	\$ 7,160	\$1,215	10/01/2011
Kentucky/Mid-States — Kentucky	09/2012	17,347	2,529	10/01/2011
Total 2012 Infrastructure Programs		\$24,507	\$3,744	

Annual Rate Filing Mechanism

As an instrument to reduce regulatory lag, annual rate filing mechanisms allow us to refresh our rates on a periodic basis without filing a formal rate case. However, these filings still involve discovery by the appropriate regulatory authorities prior to the final determination of rates under these mechanisms. We currently have annual rate filing mechanisms in our Louisiana, Georgia and Mississippi service areas and in significant portions of our Mid-Tex and West Texas divisions. These mechanisms are referred to as rate review mechanisms in our Mid-Tex and West Texas divisions, stable rate filings in the Mississippi Division, Georgia rate adjustment mechanism in Kentucky/Mid-States and a rate stabilization clause in the Louisiana Division. There were no annual rate filing mechanisms completed during the three months ended December 31, 2011.

Other Ratemaking Activity

There was no other ratemaking activity completed during the three months ended December 31, 2011.

Regulated Transmission and Storage Segment

Our regulated transmission and storage segment consists of the regulated pipeline and storage operations of the Atmos Pipeline–Texas Division. The Atmos Pipeline–Texas Division transports natural gas to our Mid-Tex Division and third parties and manages five underground storage reservoirs in Texas. We also provide ancillary services customary in the pipeline industry including parking and lending arrangements and sales of inventory on hand.

Similar to our natural gas distribution segment, our regulated transmission and storage segment is impacted by seasonal weather patterns, competitive factors in the energy industry and economic conditions in our service areas. Further, as the Atmos Pipeline–Texas Division operations supply all of the natural gas for our Mid-Tex Division, the results of this segment are highly dependent upon the natural gas requirements of the Mid-Tex Division. Finally, as a regulated pipeline, the operations of the Atmos Pipeline–Texas Division may be impacted by the timing of when costs and expenses are incurred and when these costs and expenses are recovered through its tariffs.

Review of Financial and Operating Results

Financial and operational highlights for our regulated transmission and storage segment for the three months ended December 31, 2011 and 2010 are presented below.

	Three Months Ended December 31		
	2011	2010	Change
	(In thousands, unless otherwise noted)		
Mid-Tex transportation	\$ 37,343	\$ 27,535	\$ 9,808
Third-party transportation	14,939	16,512	(1,573)
Storage and park and lend services	1,806	2,170	(364)
Other	2,671	2,790	(119)
Gross profit	<u>56,759</u>	<u>49,007</u>	<u>7,752</u>
Operating expenses	<u>28,400</u>	<u>24,926</u>	<u>3,474</u>
Operating income	28,359	24,081	4,278
Miscellaneous expense	(280)	(282)	2
Interest charges	<u>7,209</u>	<u>8,064</u>	<u>(855)</u>
Income before income taxes	20,870	15,735	5,135
Income tax expense	<u>7,456</u>	<u>5,633</u>	<u>1,823</u>
Net income	<u>\$ 13,414</u>	<u>\$ 10,102</u>	<u>\$ 3,312</u>
Gross pipeline transportation volumes — MMcf	<u>160,829</u>	<u>153,178</u>	<u>7,651</u>
Consolidated pipeline transportation volumes — MMcf	<u>105,037</u>	<u>99,841</u>	<u>5,196</u>

The \$7.8 million increase in regulated transmission and storage gross profit was primarily a result of rate design changes approved in the rate case in the prior year. The current rate design allows us to recover fixed costs associated with transportation and storage services through monthly customer charges rather than through a volumetric charge, which should allow us to earn margin more ratably during the fiscal year. Additionally, consolidated throughput increased about five percent due to increased through-system demand and the execution of new delivery contracts with local producers.

Operating expenses increased \$3.5 million primarily due to the following:

- \$1.3 million increase due to higher levels of pipeline maintenance activities.
- \$1.9 million increase due to higher depreciation expense, resulting from the rate case and a higher investment in net plant.

Nonregulated Segment

Our nonregulated activities are conducted through Atmos Energy Holdings, Inc. (AEH), which is a wholly-owned subsidiary of Atmos Energy Corporation and operates primarily in the Midwest and Southeast areas of the United States.

AEH's primary business is to deliver gas and provide related services by aggregating and purchasing gas supply, arranging transportation and storage logistics and ultimately delivering gas to customers at competitive prices. This business is significantly influenced by competitive factors in the industry, general economic conditions and other factors that could affect the demand for natural gas. Therefore, the margins earned from these activities are dependent upon our ability to attract and retain customers and to minimize the cost of gas used to serve those customers. Further, delivered gas margins can be affected by the price of natural gas in the different locations where we buy and sell gas.

AEH also earns storage and transportation margins from (i) utilizing its proprietary 21-mile pipeline located in New Orleans, Louisiana to aggregate gas supply for our regulated natural gas distribution division in Louisiana, its gas delivery activities and, on a more limited basis, for third parties and (ii) managing proprietary storage in Kentucky and Louisiana to supplement the natural gas needs of our natural gas distribution divisions during peak periods. The majority of these margins are generated through demand fees established under contracts with certain of our natural gas distribution divisions that are renewed periodically and subject to regulatory oversight.

AEH utilizes customer-owned or contracted storage capacity to serve its customers. In an effort to offset the demand fees paid to contract for storage capacity and to maximize the value of this capacity, AEH sells financial instruments in an effort to earn a gross profit margin through the arbitrage of pricing differences in various locations and by recognizing pricing differences that occur over time. Margins earned from these activities and the related storage demand fees are reported as asset optimization margins. Certain of these arrangements are with regulated affiliates, which have been approved by applicable state regulatory commissions. These margins are influenced by natural gas market conditions including, but not limited to, the price of natural gas, demand for natural gas, the level of domestic natural gas inventory levels and the level of volatility between current (spot) and future natural gas prices. These margins are also impacted by our ability to minimize the demand fees paid to contract for storage capacity.

Higher natural gas prices may adversely impact our accounts receivable collections, resulting in higher bad debt expense, and may require us to increase borrowings under our credit facilities resulting in higher interest expense. Higher gas prices may also cause customers to conserve or use alternative energy sources. Lower natural gas prices generally reduce these risks.

The level of volatility in natural gas prices also has a significant impact on our nonregulated segment. Increased price volatility influences the spreads between the current (spot) prices and forward natural gas prices, which creates opportunities to earn higher arbitrage spreads and basis differentials from identifying the lowest cost alternative among the natural gas supplies, transportation and markets to which we have access. Conversely, a lack of price volatility reduces opportunities to create value from arbitrage spreads and basis differentials.

Our nonregulated segment manages its exposure to natural gas commodity price risk through a combination of physical storage and financial instruments. Therefore, results for this segment will include unrealized gains or losses on its net physical gas position and the related financial instruments used to manage commodity price risk. These margins fluctuate based upon changes in the spreads between the physical and forward natural gas prices. Generally, if the physical/financial spread narrows, we will record unrealized gains or lower unrealized losses. If the physical/financial spread widens, we will generally record unrealized losses or lower unrealized gains. The magnitude of the unrealized gains and losses is also contingent upon the levels of our net physical position at the end of the reporting period.

Review of Financial and Operating Results

Financial and operational highlights for our nonregulated segment for the three months ended December 31, 2011 and 2010 are presented below.

	Three Months Ended December 31		
	2011	2010	Change
(In thousands, unless otherwise noted)			
Realized margins			
Gas delivery and related services	\$ 11,113	\$ 16,041	\$ (4,928)
Storage and transportation services	3,189	3,349	(160)
Other	1,017	1,319	(302)
	<u>15,319</u>	<u>20,709</u>	<u>(5,390)</u>
Asset optimization ⁽¹⁾	(21,594)	3,965	(25,559)
Total realized margins	(6,275)	24,674	(30,949)
Unrealized margins	21,680	504	21,176
Gross profit	15,405	25,178	(9,773)
Operating expenses	7,719	13,335	(5,616)
Operating income	7,686	11,843	(4,157)
Miscellaneous income	36	290	(254)
Interest charges	252	1,170	(918)
Income before income taxes	7,470	10,963	(3,493)
Income tax expense	3,001	4,386	(1,385)
Net income	<u>\$ 4,469</u>	<u>\$ 6,577</u>	<u>\$ (2,108)</u>
Gross nonregulated delivered gas sales volumes — MMcf	<u>106,462</u>	<u>107,712</u>	<u>(1,250)</u>
Consolidated nonregulated delivered gas sales volumes — MMcf	<u>90,870</u>	<u>94,538</u>	<u>(3,668)</u>
Net physical position (Bcf)	<u>35.6</u>	<u>19.6</u>	<u>16.0</u>

⁽¹⁾ Net of storage fees of \$4.7 million and \$3.3 million.

Results for our nonregulated operations during the first fiscal quarter were adversely influenced by continued unfavorable natural gas market conditions. Historically high natural gas storage levels caused by growing domestic natural gas production coupled with an unseasonably warm start to the 2011-2012 winter heating season caused natural gas prices to fall and for spot to forward spread values and basis differentials to remain compressed. Further, unseasonably warm weather reduced the demand for natural gas.

We anticipate natural gas storage levels will remain high for an extended period of time and for unseasonably warm weather to continue during the second quarter of fiscal 2012. Therefore, we expect gas prices to remain relatively low with little volatility and spot to forward spread values and basis differentials to remain compressed. Further, sales of natural gas could be adversely impacted. Accordingly, although we anticipate continuing to profit from our nonregulated activities, we anticipate per-unit margins from our delivered gas activities and margins earned from our asset optimization activities will be more consistent with the reduced margins we realized in fiscal 2011 than in previous years.

Realized margins for gas delivery, storage and transportation services and other services were \$15.3 million during the three months ended December 31, 2011 compared with \$20.7 million for the prior-year quarter. The decrease reflects the following:

- A four percent decrease in consolidated sales volumes. The decrease was largely attributable to warmer weather particularly in the latter half of the quarter, which reduced sales to our utility, municipal and other

weather-sensitive customers. These decreases were partially offset by a 6 percent period-over-period increase in sales to new and existing industrial and power generation customers.

- A decrease in gas delivery per-unit margins from \$0.15/Mcf in the prior-year quarter to \$0.10/Mcf in the current-year quarter primarily due to lower basis differentials resulting from increased natural gas supply coupled with increased transportation costs.

Asset optimization margins decreased \$25.6 million from the prior-year quarter. In the prior year quarter, due to compressed spot to forward spread values, AEH traded more frequently in the daily cash market and earned intramonth trading gains that exceeded the demand fees paid for its contracted storage capacity.

In the current year quarter, AEH elected to take advantage of falling natural prices by purchasing and injecting a net 15.7 Bcf into storage and capturing incremental physical to forward spread values that should be realized in future periods. As a result of this decision, we realized no storage withdrawal gains to offset the realized losses on the settlement of financial instruments used to hedge our natural gas purchases.

We anticipate this trend will continue during the fiscal second quarter; however, a substantial portion of the incremental margins captured during the quarter are currently anticipated to be realized during the third and fourth quarter of fiscal 2012.

Realized asset optimization margins for the current-year quarter also included a \$1.7 million charge to write-down to market certain natural gas inventory that no longer qualified for fair value hedge accounting.

The \$21.2 million increase in unrealized margins primarily reflects unrealized gains on the financial instruments executed during the quarter to capture incremental physical to forward spreads as a result of falling natural gas prices.

Operating expenses decreased \$5.6 million due to the following:

- \$3.1 million decrease in insurance and legal costs as a result of the resolution of the FERC matter and the timing of activity pertaining to other litigation.
- \$1.4 million decrease in employee related expenses.

Interest charges decreased \$0.9 million primarily due to a decrease in commitment fees.

Liquidity and Capital Resources

The liquidity required to fund our working capital, capital expenditures and other cash needs is provided from a variety of sources including internally generated funds and borrowings under our commercial paper program and bank credit facilities. Additionally, we have various uncommitted trade credit lines with our gas suppliers that we utilize to purchase natural gas on a monthly basis. Finally, from time to time, we raise funds from the public debt and equity capital markets to fund our liquidity needs.

We regularly evaluate our funding strategy and profile to ensure that we have sufficient liquidity for our short-term and long-term needs in a cost-effective manner. We also evaluate the levels of committed borrowing capacity that we require.

We intend to refinance our \$250 million unsecured 5.125% Senior Notes that mature in January 2013 through the issuance of \$350 million 30-year unsecured notes. In August 2011, we entered into three Treasury lock agreements to fix the Treasury yield component of the interest cost associated with the anticipated issuances of these senior notes. We designated all of these Treasury locks as cash flow hedges.

We believe the liquidity provided by our senior notes and committed credit facilities, combined with our operating cash flows, will be sufficient to fund our working capital needs and capital expenditure program for the remainder of fiscal 2012.

Cash Flows

Our internally generated funds may change in the future due to a number of factors, some of which we cannot control. These include regulatory changes, prices for our products and services, demand for such products and services, margin requirements resulting from significant changes in commodity prices, operational risks and other factors.

Cash flows from operating, investing and financing activities for the three months ended December 31, 2011 and 2010 are presented below.

	Three Months Ended December 31		
	2011	2010	2011 vs. 2010
	(In thousands)		
Total cash provided by (used in)			
Operating activities	\$ (15,291)	\$ 45,824	\$(61,115)
Investing activities	(155,474)	(123,532)	(31,942)
Financing activities	124,506	75,648	48,858
Change in cash and cash equivalents	(46,259)	(2,060)	(44,199)
Cash and cash equivalents at beginning of period	131,419	131,952	(533)
Cash and cash equivalents at end of period	<u>\$ 85,160</u>	<u>\$ 129,892</u>	<u>\$(44,732)</u>

Cash flows from operating activities

Period-over-period changes in our operating cash flows are primarily attributable to changes in net income and working capital changes, particularly within our natural gas distribution segment resulting from the price of natural gas and the timing of customer collections, payments for natural gas purchases and deferred gas cost recoveries.

The \$61.1 million decrease in operating cash flows primarily reflects the effect of purchasing natural gas and injecting it into storage in our nonregulated operations in order to capture incremental value anticipated to be realized in the third and fourth quarter of fiscal 2012, as well as the timing of customer collections and vendor payments.

Cash flows from investing activities

In recent years, a substantial portion of our cash resources has been used to fund growth projects, our ongoing construction program and improvements to information technology systems. Our ongoing construction program enables us to provide natural gas distribution services to our existing customer base, expand our natural gas distribution services into new markets, enhance the integrity of our pipelines and, more recently, expand our intrastate pipeline network. In executing our current rate strategy, we are directing discretionary capital spending to jurisdictions that permit us to earn a timely return on our investment. Currently, rate designs in our Mid-Tex, Louisiana, Mississippi and West Texas natural gas distribution divisions and our Atmos Pipeline-Texas Division provide the opportunity to include in their rate base approved capital costs on a periodic basis without being required to file a rate case.

Capital expenditures for fiscal 2012 are expected to range from \$680 million to \$700 million. For the three months ended December 31, 2011, capital expenditures were \$154.4 million compared with \$123.2 million for the three months ended December 31, 2010. The \$31.2 million increase in capital expenditures primarily reflects spending for the steel service line replacement program in the Mid-Tex Division and the development of new customer billing and information systems for our natural gas distribution segment.

Cash flows from financing activities

The \$48.9 million increase in financing cash flows was primarily due to the following:

- \$61.3 million additional cash provided from short-term debt borrowings.
- \$7.7 million increase in cash flows due to lower repayments of long-term debt. In the current-year quarter, we repaid \$2.3 million of long-term debt compared to \$10.0 million in the prior-year quarter.

These increases in financing cash flows were partially offset by the following:

- \$12.5 million additional cash used to repurchase common stock as part of our share buyback program.
- \$7.2 million less cash received from proceeds related to the issuance of common stock.

The following table summarizes our share issuances for the three months ended December 31, 2011 and 2010.

	Three Months Ended December 31	
	2011	2010
Shares issued:		
1998 Long-Term Incentive Plan	197,503	595,103
Outside Directors Stock-for-Fee Plan	618	638
Total shares issued	<u>198,121</u>	<u>595,741</u>

The quarter-over-quarter decrease in the number of shares issued primarily reflects the significant number of stock options exercised in the prior year. During the current quarter, we cancelled and retired 99,555 shares attributable to federal withholdings on equity awards and repurchased and retired 387,991 shares through our 2011 share repurchase program described in Note 7.

As of September 30, 2011, we were authorized to grant awards for up to a maximum of 6.5 million shares of common stock under our 1998 Long-Term Incentive Plan (LTIP). In February 2011, shareholders voted to increase the number of authorized LTIP shares by 2.2 million shares. On October 19, 2011, we received all required state regulatory approvals to increase the maximum number of authorized LTIP shares to 8.7 million shares, subject to certain adjustment provisions. On October 28, 2011, we filed with the SEC a registration statement on Form S-8 to register an additional 2.2 million shares; we also listed such shares with the New York Stock Exchange.

Credit Facilities

Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply to meet our customers' needs could significantly affect our borrowing requirements. However, our short-term borrowings reach their highest levels in the winter months.

We finance our short-term borrowing requirements through a combination of a \$750.0 million commercial paper program and four committed revolving credit facilities with third-party lenders that provide approximately \$1.0 billion of working capital funding. As of December 31, 2011, the amount available to us under our credit facilities, net of outstanding letters of credit, was \$499.2 million.

Shelf Registration

We have an effective shelf registration statement with the Securities and Exchange Commission (SEC) that permits us to issue a total of \$1.3 billion in common stock and/or debt securities. The shelf registration statement has been approved by all requisite state regulatory commissions. Due to certain restrictions imposed by one state regulatory commission on our ability to issue securities under the new registration statement, we were able to issue a total of \$950 million in debt securities and \$350 million in equity securities. At December 31, 2011, \$900

million was available for issuance. Of this amount, \$550 million is available for the issuance of debt securities and \$350 million remains available for the issuance of equity securities under the shelf until March 2013.

Credit Ratings

Our credit ratings directly affect our ability to obtain short-term and long-term financing, in addition to the cost of such financing. In determining our credit ratings, the rating agencies consider a number of quantitative factors, including debt to total capitalization, operating cash flow relative to outstanding debt, operating cash flow coverage of interest and pension liabilities and funding status. In addition, the rating agencies consider qualitative factors such as consistency of our earnings over time, the quality of our management and business strategy, the risks associated with our regulated and nonregulated businesses and the regulatory structures that govern our rates in the states where we operate.

Our debt is rated by three rating agencies: Standard & Poor's Corporation (S&P), Moody's Investors Service (Moody's) and Fitch Ratings, Ltd. (Fitch). As of December 31, 2011, all three ratings agencies maintained a stable outlook. Our current debt ratings are all considered investment grade and are as follows:

	<u>S&P</u>	<u>Moody's</u>	<u>Fitch</u>
Unsecured senior long-term debt	BBB+	Baa1	A-
Commercial paper	A-2	P-2	F-2

A significant degradation in our operating performance or a significant reduction in our liquidity caused by more limited access to the private and public credit markets as a result of deteriorating global or national financial and credit conditions could trigger a negative change in our ratings outlook or even a reduction in our credit ratings by the three credit rating agencies. This would mean more limited access to the private and public credit markets and an increase in the costs of such borrowings.

A credit rating is not a recommendation to buy, sell or hold securities. The highest investment grade credit rating for S&P is AAA, Moody's is Aaa and Fitch is AAA. The lowest investment grade credit rating for S&P is BBB-, Moody's is Baa3 and Fitch is BBB-. Our credit ratings may be revised or withdrawn at any time by the rating agencies, and each rating should be evaluated independently of any other rating. There can be no assurance that a rating will remain in effect for any given period of time or that a rating will not be lowered, or withdrawn entirely, by a rating agency if, in its judgment, circumstances so warrant.

Debt Covenants

We were in compliance with all of our debt covenants as of December 31, 2011. Our debt covenants are described in greater detail in Note 6 to the unaudited condensed consolidated financial statements.

Capitalization

The following table presents our capitalization inclusive of short-term debt and the current portion of long-term debt as of December 31, 2011, September 30, 2011 and December 31, 2010:

	<u>December 31, 2011</u>		<u>September 30, 2011</u>		<u>December 31, 2010</u>	
	(In thousands, except percentages)					
Short-term debt	\$ 389,985	8.0%	\$ 206,396	4.4%	\$ 247,993	5.3%
Long-term debt	2,206,324	45.4%	2,208,551	47.3%	2,159,753	46.1%
Shareholders' equity	<u>2,267,762</u>	<u>46.6%</u>	<u>2,255,421</u>	<u>48.3%</u>	<u>2,274,853</u>	<u>48.6%</u>
Total	<u>\$4,864,071</u>	<u>100.0%</u>	<u>\$4,670,368</u>	<u>100.0%</u>	<u>\$4,682,599</u>	<u>100.0%</u>

Total debt as a percentage of total capitalization, including short-term debt, was 53.4 percent at December 31, 2011, 51.7 percent at September 30, 2011 and 51.4 percent at December 31, 2010. Our ratio of total debt to capitalization is typically greater during the winter heating season as we incur short-term debt to fund natural gas purchases and meet our working capital requirements. We intend to maintain our debt to capitalization ratio in a target range of 50 to 55 percent.

Contractual Obligations and Commercial Commitments

Significant commercial commitments are described in Note 9 to the unaudited condensed consolidated financial statements. There were no significant changes in our contractual obligations and commercial commitments during the three months ended December 31, 2011.

Risk Management Activities

We conduct risk management activities through our natural gas distribution and nonregulated segments. In our natural gas distribution segment, we use a combination of physical storage, fixed physical contracts and fixed financial contracts to reduce our exposure to unusually large winter-period gas price increases.

In our nonregulated segment, we manage our exposure to the risk of natural gas price changes and lock in our gross profit margin through a combination of storage and financial instruments, including futures, over-the-counter and exchange-traded options and swap contracts with counterparties. To the extent our inventory cost and actual sales and actual purchases do not correlate with the changes in the market indices we use in our hedges, we could experience ineffectiveness or the hedges may no longer meet the accounting requirements for hedge accounting, resulting in the financial instruments being treated as mark to market instruments through earnings.

The following table shows the components of the change in fair value of our natural gas distribution segment's financial instruments for the three months ended December 31, 2011 and 2010:

	Three Months Ended December 31	
	2011	2010
	(In thousands)	
Fair value of contracts at beginning of period	\$(79,277)	\$(49,600)
Contracts realized/settled	(17,729)	(32,981)
Fair value of new contracts	(555)	531
Other changes in value	11,732	108,856
Fair value of contracts at end of period	<u>\$(85,829)</u>	<u>\$ 26,806</u>

The fair value of our natural gas distribution segment's financial instruments at December 31, 2011 is presented below by time period and fair value source:

Source of Fair Value	Fair Value of Contracts at December 31, 2011				Total Fair Value
	Maturity in Years				
	Less Than 1	1-3	4-5	Greater Than 5	
	(In thousands)				
Prices actively quoted	\$(15,904)	\$(69,925)	\$—	\$—	\$(85,829)
Prices based on models and other valuation methods	—	—	—	—	—
Total Fair Value	<u>\$(15,904)</u>	<u>\$(69,925)</u>	<u>\$—</u>	<u>\$—</u>	<u>\$(85,829)</u>

The following table shows the components of the change in fair value of our nonregulated segment's financial instruments for the three months ended December 31, 2011 and 2010:

	Three Months Ended December 31	
	2011	2010
(In thousands)		
Fair value of contracts at beginning of period	\$(25,050)	\$(12,374)
Contracts realized/settled	17,449	934
Fair value of new contracts	—	—
Other changes in value	(7,662)	759
Fair value of contracts at end of period	(15,263)	(10,681)
Netting of cash collateral	22,084	25,296
Cash collateral and fair value of contracts at period end	<u>\$ 6,821</u>	<u>\$ 14,615</u>

The fair value of our nonregulated segment's financial instruments at December 31, 2011 is presented below by time period and fair value source:

Source of Fair Value	Fair Value of Contracts at December 31, 2011				Total Fair Value
	Maturity in Years				
	Less Than 1	1-3	4-5	Greater Than 5	
(In thousands)					
Prices actively quoted	\$(15,975)	\$734	\$(22)	\$—	\$(15,263)
Prices based on models and other valuation methods	—	—	—	—	—
Total Fair Value	<u>\$(15,975)</u>	<u>\$734</u>	<u>\$(22)</u>	<u>\$—</u>	<u>\$(15,263)</u>

Pension and Postretirement Benefits Obligations

For the three months ended December 31, 2011 and 2010, our total net periodic pension and other benefits cost was \$17.3 million and \$14.9 million. Those costs relating to our natural gas distribution operations are generally recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

Our fiscal 2012 costs were determined using a September 30, 2011 measurement date. As of September 30, 2011, interest and corporate bond rates utilized to determine our discount rates, were lower than the interest and corporate bond rates as of September 30, 2010, the measurement date for our fiscal 2011 net periodic cost. Accordingly, we decreased our discount rate used to determine our fiscal 2012 pension and benefit costs to 5.05 percent. We reduced the expected return on our pension plan assets to 7.75 percent, based on historical experience and the current market projection of the target asset allocation. Accordingly, our fiscal 2012 pension and postretirement medical costs for the quarter ended December 31, 2011 were higher than the prior-year quarter.

The amounts with which we fund our defined benefit plans are determined in accordance with the Pension Protection Act of 2006 (PPA) and are influenced by the funded position of the plans when the funding requirements are determined on January 1 of each year. Based upon the most recent evaluation, we anticipate contributing between \$25 million and \$30 million to our defined benefit plans in fiscal 2012. The need for this funding reflects the decline in the fair value of the plans' assets resulting from the unfavorable market conditions experienced during 2008 and 2009. This contribution will increase the level of our plan assets to achieve a desirable PPA funding threshold. With respect to our postretirement medical plans, we anticipate contributing between \$20 million and \$25 million to these plans during fiscal 2012.

The projected pension liability, future funding requirements and the amount of pension expense or income recognized for the plan are subject to change, depending upon the actuarial value of plan assets and the determination of future benefit obligations as of each subsequent actuarial calculation date. These amounts will be determined by actual investment returns, changes in interest rates, values of assets in the plan and changes in the demographic composition of the participants in the plan.

OPERATING STATISTICS AND OTHER INFORMATION

The following tables present certain operating statistics for our natural gas distribution, regulated transmission and storage and nonregulated segments for the three-month periods ended December 31, 2011 and 2010.

Natural Gas Distribution Sales and Statistical Data — Continuing Operations

	Three Months Ended December 31	
	2011	2010
METERS IN SERVICE, end of period		
Residential	2,847,305	2,848,433
Commercial	258,749	261,494
Industrial	2,318	2,328
Public authority and other	10,253	10,158
Total meters	<u>3,118,625</u>	<u>3,122,413</u>
INVENTORY STORAGE BALANCE — Bcf⁽¹⁾	58.1	55.6
SALES VOLUMES — MMcf ⁽²⁾		
Gas sales volumes		
Residential	50,240	50,156
Commercial	26,604	26,029
Industrial	5,412	5,146
Public authority and other	2,634	2,806
Total gas sales volumes	84,890	84,137
Transportation volumes	33,967	33,217
Total throughput	<u>118,857</u>	<u>117,354</u>
OPERATING REVENUES (000's)⁽²⁾		
Gas sales revenues		
Residential	\$ 437,509	\$ 443,639
Commercial	189,688	189,265
Industrial	26,707	28,689
Public authority and other	17,494	18,537
Total gas sales revenues	671,398	680,130
Transportation revenues	14,862	15,691
Other gas revenues	7,032	7,641
Total operating revenues	<u>\$ 693,292</u>	<u>\$ 703,462</u>
Average transportation revenue per Mcf ⁽¹⁾	\$ 0.44	\$ 0.48
Average cost of gas per Mcf sold ⁽¹⁾	\$ 4.78	\$ 4.92

See footnote following these tables.

Natural Gas Distribution Sales and Statistical Data — Discontinued Operations

	Three Months Ended December 31	
	2011	2010
Meters in service, end of period	84,383	83,873
Sales volumes — MMcf		
Total gas sales volumes	2,429	2,653
Transportation volumes	1,597	1,536
Total throughput	<u>4,026</u>	<u>4,189</u>
Operating revenues (000's)	\$23,451	\$23,733

Regulated Transmission and Storage and Nonregulated Operations Sales and Statistical Data

	Three Months Ended December 31	
	2011	2010
CUSTOMERS, end of period		
Industrial	771	749
Municipal	69	62
Other	516	512
Total	<u>1,356</u>	<u>1,323</u>
NONREGULATED INVENTORY STORAGE BALANCE — Bcf	27.9	22.1
REGULATED TRANSMISSION AND STORAGE VOLUMES — MMcf⁽²⁾	160,829	153,178
NONREGULATED DELIVERED GAS SALES VOLUMES — MMcf⁽²⁾	106,462	107,712
OPERATING REVENUES (000's)⁽²⁾		
Regulated transmission and storage	\$ 56,759	\$ 49,007
Nonregulated	<u>444,176</u>	<u>475,640</u>
Total operating revenues	<u>\$500,935</u>	<u>\$524,647</u>

Note to preceding tables:

- (1) Statistics are shown on a consolidated basis.
- (2) Sales volumes and revenues reflect segment operations, including intercompany sales and transportation amounts.

RECENT ACCOUNTING DEVELOPMENTS

Recent accounting developments and their impact on our financial position, results of operations and cash flows are described in Note 2 to the unaudited condensed consolidated financial statements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information regarding our quantitative and qualitative disclosures about market risk are disclosed in Item 7A in our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. During the three months ended December 31, 2011, there were no material changes in our quantitative and qualitative disclosures about market risk.

Item 4. Controls and Procedures

Management's Evaluation of Disclosure Controls and Procedures

We carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of the Company's disclosure

controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act). Based on this evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures were effective as of December 31, 2011 to provide reasonable assurance that information required to be disclosed by us, including our consolidated entities, in the reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified by the SEC's rules and forms, including a reasonable level of assurance that such information is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

We did not make any changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the first quarter of the fiscal year ended September 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. *Legal Proceedings*

During the three months ended December 31, 2011, except as noted in Note 9 to the unaudited condensed consolidated financial statements, there were no material changes in the status of the litigation and other matters that were disclosed in Note 13 to our Annual Report on Form 10-K for the fiscal year ended September 30, 2011. We continue to believe that the final outcome of such litigation and other matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

Item 2. *Unregistered Sales of Equity Securities and Use of Proceeds*

On September 28, 2011, the Board of Directors approved a new program authorizing the repurchase of up to five million shares of common stock over a five-year period. Although the program is authorized for a five-year period, it may be terminated or limited at any time. Shares may be repurchased in the open market or in privately negotiated transactions in amounts the company deems appropriate. The program is primarily intended to minimize the dilutive effect of equity grants under various benefit related incentive compensation plans of the company. As of December 31, 2011, 387,991 shares had been repurchased.

<u>Period</u>	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</u>	<u>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs</u>
October 1, 2011 to October 31, 2011	—	\$ —	—	5,000,000
November 1, 2011 to November 30, 2011	77,818	32.51	77,818	4,922,182
December 1, 2011 to December 31, 2011	310,173	32.26	310,173	4,612,009
Total	<u>387,991</u>	<u>\$32.31</u>	<u>387,991</u>	<u>4,612,009</u>

Item 6. *Exhibits*

A list of exhibits required by Item 601 of Regulation S-K and filed as part of this report is set forth in the Exhibits Index, which immediately precedes such exhibits.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ATMOS ENERGY CORPORATION
(Registrant)

By: /s/ FRED E. MEISENHEIMER

Fred E. Meisenheimer
*Senior Vice President and Chief
Financial Officer*
(Duly authorized signatory)

Date: February 8, 2012

EXHIBITS INDEX

Item 6

<u>Exhibit Number</u>	<u>Description</u>	<u>Page Number or Incorporation by Reference to</u>
10.1	Atmos Energy Corporation Equity Incentive and Deferred Compensation Plan for Non-Employee Directors, Amended and Restated as of January 1, 2012	
12	Computation of ratio of earnings to fixed charges	
15	Letter regarding unaudited interim financial information	
31	Rule 13a-14(a)/15d-14(a) Certifications	
32	Section 1350 Certifications*	
101.INS	XBRL Instance Document**	
101.SCH	XBRL Taxonomy Extension Schema**	
101.CAL	XBRL Taxonomy Extension Calculation Linkbase**	
101.DEF	XBRL Taxonomy Extension Definition Linkbase**	
101.LAB	XBRL Taxonomy Extension Labels Linkbase**	
101.PRE	XBRL Taxonomy Extension Presentation Linkbase**	

* These certifications, which were made pursuant to 18 U.S.C. Section 1350 by the Company's Chief Executive Officer and Chief Financial Officer, furnished as Exhibit 32 to this Quarterly Report on Form 10-Q, will not be deemed to be filed with the Commission or incorporated by reference into any filing by the Company under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that the Company specifically incorporates such certifications by reference.

** Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **June 30, 2011**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number 1-10042

Atmos Energy Corporation

(Exact name of registrant as specified in its charter)

Texas and Virginia

*(State or other jurisdiction of
incorporation or organization)*

**Three Lincoln Centre, Suite 1800
5430 LBJ Freeway, Dallas, Texas**

(Address of principal executive offices)

75-1743247

*(IRS employer
identification no.)*

75240

(Zip code)

(972) 934-9227

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes No

Number of shares outstanding of each of the issuer's classes of common stock, as of July 29, 2011.

<u>Class</u>	<u>Shares Outstanding</u>
No Par Value	90,285,306

GLOSSARY OF KEY TERMS

AEC	Atmos Energy Corporation
AEH	Atmos Energy Holdings, Inc.
AEM	Atmos Energy Marketing, LLC
AOCI	Accumulated other comprehensive income
APS	Atmos Pipeline and Storage, LLC
Bcf	Billion cubic feet
FASB	Financial Accounting Standards Board
Fitch	Fitch Ratings, Ltd.
GRIP	Gas Reliability Infrastructure Program
GSRS	Gas System Reliability Surcharge
ISRS	Infrastructure System Replacement Surcharge
Mcf	Thousand cubic feet
MMcf	Million cubic feet
Moody's	Moody's Investors Services, Inc.
NYMEX	New York Mercantile Exchange, Inc.
PPA	Pension Protection Act of 2006
PRP	Pipeline Replacement Program
RRC	Railroad Commission of Texas
RRM	Rate Review Mechanism
S&P	Standard & Poor's Corporation
SEC	United States Securities and Exchange Commission
WNA	Weather Normalization Adjustment

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

**ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS**

	<u>June 30, 2011</u>	<u>September 30, 2010</u>
	(Unaudited)	
	(In thousands, except share data)	
ASSETS		
Property, plant and equipment	\$6,599,950	\$6,542,318
Less accumulated depreciation and amortization	<u>1,683,899</u>	<u>1,749,243</u>
Net property, plant and equipment	4,916,051	4,793,075
Current assets		
Cash and cash equivalents	117,429	131,952
Accounts receivable, net	342,092	273,207
Gas stored underground	256,768	319,038
Other current assets	<u>273,459</u>	<u>150,995</u>
Total current assets	989,748	875,192
Goodwill and intangible assets	739,677	740,148
Deferred charges and other assets	<u>347,994</u>	<u>355,376</u>
	<u>\$6,993,470</u>	<u>\$6,763,791</u>
CAPITALIZATION AND LIABILITIES		
Shareholders' equity		
Common stock, no par value (stated at \$.005 per share); 200,000,000 shares authorized; issued and outstanding: June 30, 2011 — 90,284,722 shares; September 30, 2010 — 90,164,103 shares	\$ 451	\$ 451
Additional paid-in capital	1,730,121	1,714,364
Retained earnings	599,506	486,905
Accumulated other comprehensive income (loss)	<u>5,746</u>	<u>(23,372)</u>
Shareholders' equity	2,335,824	2,178,348
Long-term debt	<u>2,206,106</u>	<u>1,809,551</u>
Total capitalization	4,541,930	3,987,899
Current liabilities		
Accounts payable and accrued liabilities	312,205	266,208
Other current liabilities	333,643	413,640
Short-term debt	—	126,100
Current maturities of long-term debt	<u>2,434</u>	<u>360,131</u>
Total current liabilities	648,282	1,166,079
Deferred income taxes	967,607	829,128
Regulatory cost of removal obligation	396,201	350,521
Deferred credits and other liabilities	<u>439,450</u>	<u>430,164</u>
	<u>\$6,993,470</u>	<u>\$6,763,791</u>

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended June 30	
	2011	2010
	(Unaudited)	
	(In thousands, except per share data)	
Operating revenues		
Natural gas distribution segment	\$ 407,031	\$ 396,319
Regulated transmission and storage segment	53,570	44,957
Nonregulated segment	491,285	427,405
Intersegment eliminations	<u>(108,271)</u>	<u>(107,376)</u>
	843,615	761,305
Purchased gas cost		
Natural gas distribution segment	206,839	204,988
Regulated transmission and storage segment	—	—
Nonregulated segment	477,880	415,634
Intersegment eliminations	<u>(107,909)</u>	<u>(106,983)</u>
	576,810	513,639
Gross profit	266,805	247,666
Operating expenses		
Operation and maintenance	112,665	111,559
Depreciation and amortization	56,932	51,940
Taxes, other than income	52,142	51,908
Asset impairments	<u>10,988</u>	<u>—</u>
Total operating expenses	<u>232,727</u>	<u>215,407</u>
Operating income	34,078	32,259
Miscellaneous expense	(1,430)	(798)
Interest charges	<u>35,845</u>	<u>37,267</u>
Loss from continuing operations before income taxes	(3,197)	(5,806)
Income tax benefit	<u>(1,723)</u>	<u>(1,577)</u>
Loss from continuing operations	(1,474)	(4,229)
Income from discontinued operations, net of tax (\$590 and \$700)	908	1,075
Net loss	<u>\$ (566)</u>	<u>\$ (3,154)</u>
Basic earning per share		
Loss per share from continuing operations	\$ (0.02)	\$ (0.04)
Income per share from discontinued operations	<u>0.01</u>	<u>0.01</u>
Net loss per share — basic	<u>\$ (0.01)</u>	<u>\$ (0.03)</u>
Diluted earnings per share		
Loss per share from continuing operations	\$ (0.02)	\$ (0.04)
Income per share from discontinued operations	<u>0.01</u>	<u>0.01</u>
Net loss per share — diluted	<u>\$ (0.01)</u>	<u>\$ (0.03)</u>
Cash dividends per share	<u>\$ 0.34</u>	<u>\$ 0.335</u>
Weighted average shares outstanding:		
Basic	<u>90,127</u>	<u>92,648</u>
Diluted	<u>90,127</u>	<u>92,648</u>

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Nine Months Ended June 30	
	2011	2010
	(Unaudited) (In thousands, except per share data)	
Operating revenues		
Natural gas distribution segment	\$2,187,907	\$2,512,032
Regulated transmission and storage segment	157,553	146,998
Nonregulated segment	1,550,456	1,652,453
Intersegment eliminations	<u>(337,542)</u>	<u>(370,229)</u>
	3,558,374	3,941,254
Purchased gas cost		
Natural gas distribution segment	1,317,775	1,657,412
Regulated transmission and storage segment	—	—
Nonregulated segment	1,491,815	1,556,746
Intersegment eliminations	<u>(336,413)</u>	<u>(369,017)</u>
	2,473,177	2,845,141
Gross profit	1,085,197	1,096,113
Operating expenses		
Operation and maintenance	341,317	348,458
Depreciation and amortization	167,176	156,201
Taxes, other than income	145,868	152,840
Asset impairments	<u>30,270</u>	<u>—</u>
Total operating expenses	<u>684,631</u>	<u>657,499</u>
Operating income	400,566	438,614
Miscellaneous income (expense)	24,046	(905)
Interest charges	<u>112,615</u>	<u>115,481</u>
Income from continuing operations before income taxes	311,997	322,228
Income tax expense	<u>114,211</u>	<u>124,199</u>
Income from continuing operations	197,786	198,029
Income from discontinued operations, net of tax (\$5,122 and \$4,094)	<u>7,854</u>	<u>6,273</u>
Net income	<u>\$ 205,640</u>	<u>\$ 204,302</u>
Basic earning per share		
Income per share from continuing operations	\$ 2.17	\$ 2.12
Income per share from discontinued operations	<u>0.09</u>	<u>0.07</u>
Net income per share — basic	<u>\$ 2.26</u>	<u>\$ 2.19</u>
Diluted earnings per share		
Income per share from continuing operations	\$ 2.16	\$ 2.11
Income per share from discontinued operations	<u>0.09</u>	<u>0.07</u>
Net income per share — diluted	<u>\$ 2.25</u>	<u>\$ 2.18</u>
Cash dividends per share	<u>\$ 1.02</u>	<u>\$ 1.005</u>
Weighted average shares outstanding:		
Basic	<u>90,233</u>	<u>92,513</u>
Diluted	<u>90,530</u>	<u>92,856</u>

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Months Ended June 30	
	2011	2010
	(Unaudited) (In thousands)	
Cash Flows From Operating Activities		
Net income	\$ 205,640	\$ 204,302
Adjustments to reconcile net income to net cash provided by operating activities:		
Asset impairments	30,270	—
Depreciation and amortization:		
Charged to depreciation and amortization	171,726	160,207
Charged to other accounts	149	116
Deferred income taxes	115,488	186,325
Other	15,927	18,425
Net assets/liabilities from risk management activities	(15,869)	3,429
Net change in operating assets and liabilities	(3,769)	21,760
Net cash provided by operating activities	519,562	594,564
Cash Flows From Investing Activities		
Capital expenditures	(390,283)	(362,349)
Other, net	(3,373)	(438)
Net cash used in investing activities	(393,656)	(362,787)
Cash Flows From Financing Activities		
Net decrease in short-term debt	(132,072)	(76,019)
Net proceeds from issuance of long-term debt	394,618	—
Settlement of Treasury lock agreements	20,079	—
Unwinding of Treasury lock agreements	27,803	—
Repayment of long-term debt	(360,066)	(66)
Cash dividends paid	(93,039)	(93,913)
Repurchase of equity awards	(5,300)	(1,173)
Issuance of common stock	7,548	8,574
Net cash used in financing activities	(140,429)	(162,597)
Net increase (decrease) in cash and cash equivalents	(14,523)	69,180
Cash and cash equivalents at beginning of period	131,952	111,203
Cash and cash equivalents at end of period	\$ 117,429	\$ 180,383

See accompanying notes to condensed consolidated financial statements

ATMOS ENERGY CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)
June 30, 2011

1. Nature of Business

Atmos Energy Corporation (“Atmos Energy” or the “Company”) and our subsidiaries are engaged primarily in the regulated natural gas distribution and transmission and storage businesses as well as certain other nonregulated businesses. Our corporate headquarters and shared-services function are located in Dallas, Texas and our customer support centers are located in Amarillo and Waco, Texas.

Through our natural gas distribution business, we deliver natural gas through sales and transportation arrangements to over three million residential, commercial, public authority and industrial customers through our six regulated natural gas distribution divisions which currently cover service areas located in 12 states. In addition, we transport natural gas for others through our distribution system. In May 2011, we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Missouri, Illinois and Iowa, representing approximately 84,000 customers. After the closing of this transaction, we will operate in nine states. Our regulated activities also include our regulated pipeline and storage operations, which include the transportation of natural gas to our distribution system and the management of our underground storage facilities. Our regulated businesses are subject to federal and state regulation and/or regulation by local authorities in each of the states in which our natural gas distribution divisions operate.

Our nonregulated businesses operate primarily in the Midwest and Southeast through various wholly-owned subsidiaries of Atmos Energy Holdings, Inc. (AEH). AEH is wholly owned by the Company and based in Houston, Texas. Through AEH, we provide natural gas management and transportation services to municipalities, natural gas distribution companies, including certain divisions of Atmos Energy and third parties. AEH also seeks to maximize, through asset optimization activities, the economic value associated with storage and transportation capacity it owns or controls. Certain of these arrangements are with regulated affiliates of the Company, which have been approved by applicable state regulatory commissions.

As discussed in Note 11, we operate the Company through the following three segments:

- the *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- the *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- the *nonregulated segment*, which includes our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services.

2. Unaudited Financial Information

These consolidated interim-period financial statements have been prepared in accordance with accounting principles generally accepted in the United States on the same basis as those used for the Company’s audited consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010. In the opinion of management, all material adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been made to the unaudited consolidated interim-period financial statements. These consolidated interim-period financial statements are condensed as permitted by the instructions to Form 10-Q and should be read in conjunction with the audited consolidated financial statements of Atmos Energy Corporation included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010. Because of seasonal and other factors, the results of operations for the nine-month period ended June 30, 2011 are not indicative of our results of operations for the full 2011 fiscal year, which ends September 30, 2011.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Our earnings have been impacted by several one-time items in the current year, including the following pre-tax amounts:

- \$27.8 million gain recorded in association with the unwinding of two Treasury locks in conjunction with the cancellation of a planned debt offering in November 2011.
- \$19.3 million non-cash impairment of assets in the Ft. Necessity storage project.
- \$11.0 million non-cash impairment of certain natural gas gathering assets.
- \$5.0 million one-time tax benefit related to the administrative settlement of various income tax positions.

We have evaluated subsequent events from the June 30, 2011 balance sheet date through the date these financial statements were filed with the Securities and Exchange Commission (SEC). No events have occurred subsequent to the balance sheet date that would require recognition or disclosure in the condensed consolidated financial statements.

Significant accounting policies

Our accounting policies are described in Note 2 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010.

As a result of discontinued operations, certain prior-year amounts have been reclassified to conform with the current year presentation.

During the second quarter of fiscal 2011, we completed our annual goodwill impairment assessment. Based on the assessment performed, we determined that our goodwill was not impaired.

During the nine months ended June 30, 2011, two new accounting standards became applicable to the Company pertaining to goodwill impairment testing for reporting units with zero or negative carrying amounts and disclosure of supplementary pro forma information for business combinations. The adoption of these standards had no impact on our financial position, results of operations or cash flows. There were no other significant changes to our accounting policies during the nine months ended June 30, 2011.

In May 2011, the Financial Accounting Standards Board (FASB) issued guidance that will provide a consistent definition of fair value and ensure that fair value measurements and disclosure requirements are similar between U.S. GAAP and International Financial Reporting Standards. This guidance will change certain fair value measurement principles and enhances the disclosure requirements particularly for Level 3 fair value measurements and is effective prospectively for the Company for interim and annual periods beginning after December 15, 2011. We currently do not have any recurring Level 3 fair value measurements; accordingly, the adoption of this guidance will not impact our financial position, results of operations or cash flows.

In June 2011, the FASB issued guidance related to the presentation of other comprehensive income which will require that all nonowner changes in shareholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In the two-statement approach, the first statement should present total net income and its components followed by a second statement that should present total other comprehensive income, the components of other comprehensive income, and the total of comprehensive income. This guidance is effective retrospectively for the Company for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this guidance will not impact our financial position, results of operations or cash flows.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Regulatory assets and liabilities

Accounting principles generally accepted in the United States require cost-based, rate-regulated entities that meet certain criteria to reflect the authorized recovery of costs due to regulatory decisions in their financial statements. As a result, certain costs are permitted to be capitalized rather than expensed because they can be recovered through rates. We record certain costs as regulatory assets when future recovery through customer rates is considered probable. Regulatory liabilities are recorded when it is probable that revenues will be reduced for amounts that will be credited to customers through the ratemaking process. Substantially all of our regulatory assets are recorded as a component of deferred charges and other assets and substantially all of our regulatory liabilities are recorded as a component of deferred credits and other liabilities. Deferred gas costs are recorded either in other current assets or liabilities and the regulatory cost of removal obligation is reported separately.

Significant regulatory assets and liabilities as of June 30, 2011 and September 30, 2010 included the following:

	<u>June 30,</u> <u>2011</u>	<u>September 30,</u> <u>2010</u>
	<u>(In thousands)</u>	
Regulatory assets:		
Pension and postretirement benefit costs	\$200,393	\$209,564
Merger and integration costs, net	6,360	6,714
Deferred gas costs	22,083	22,701
Regulatory cost of removal asset	32,691	31,014
Environmental costs	434	805
Rate case costs	5,321	4,505
Deferred franchise fees	393	1,161
Other	<u>3,940</u>	<u>1,046</u>
	<u>\$271,615</u>	<u>\$277,510</u>
Regulatory liabilities:		
Deferred gas costs	\$ 18,739	\$ 43,333
Deferred franchise fees	629	—
Regulatory cost of removal obligation	429,354	381,474
Other	<u>9,166</u>	<u>6,112</u>
	<u>\$457,888</u>	<u>\$430,919</u>

The June 30, 2011 amounts above do not include regulatory assets and liabilities related to our Missouri, Illinois and Iowa service areas, which are classified as assets held for sale as discussed in Note 5.

Currently, our authorized rates do not include a return on certain of our merger and integration costs; however, we recover the amortization of these costs. Merger and integration costs, net, are generally amortized on a straight-line basis over estimated useful lives ranging up to 20 years. Environmental costs have been deferred to be included in future rate filings in accordance with rulings received from various state regulatory commissions.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Comprehensive income

The following table presents the components of comprehensive income (loss), net of related tax, for the three-month and nine-month periods ended June 30, 2011 and 2010:

	<u>Three Months Ended</u> <u>June 30</u>		<u>Nine Months Ended</u> <u>June 30</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	(In thousands)			
Net income (loss)	\$ (566)	\$(3,154)	\$205,640	\$204,302
Unrealized holding gains (losses) on investments, net of tax expense (benefit) of \$(56) and \$(996) for the three months ended June 30, 2011 and 2010 and of \$876 and \$(198) for the nine months ended June 30, 2011 and 2010	(94)	(1,696)	1,492	(337)
Amortization, unrealized gain and unwinding of interest rate hedging transactions, net of tax expense (benefit) of \$(4,629) and \$247 for the three months ended June 30, 2011 and 2010 and \$7,950 and \$743 for the nine month ended June 30, 2011 and 2010	(7,884)	422	13,536	1,265
Net unrealized gains (losses) on commodity hedging transactions, net of tax expense (benefit) of \$(182) and \$5,066 for the three months ended June 30, 2011 and 2010 and \$9,008 and \$2,999 for the nine months ended June 30, 2011 and 2010	(285)	7,921	14,090	4,690
Comprehensive income (loss)	<u>\$(8,829)</u>	<u>\$ 3,493</u>	<u>\$234,758</u>	<u>\$209,920</u>

Accumulated other comprehensive income (loss), net of tax, as of June 30, 2011 and September 30, 2010 consisted of the following unrealized gains (losses):

	<u>June 30,</u> <u>2011</u>	<u>September 30,</u> <u>2010</u>
	(In thousands)	
Accumulated other comprehensive income (loss):		
Unrealized holding gains on investments	\$ 5,697	\$ 4,205
Treasury lock agreements	8,068	(5,468)
Cash flow hedges	<u>(8,019)</u>	<u>(22,109)</u>
	<u>\$ 5,746</u>	<u>\$(23,372)</u>

3. Financial Instruments

We currently use financial instruments to mitigate commodity price risk. Additionally, we periodically utilize financial instruments to manage interest rate risk. The objectives and strategies for using financial instruments have been tailored to our regulated and nonregulated businesses. The accounting for these financial instruments is fully described in Note 2 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010. During the third quarter there were no changes in our objectives, strategies and accounting for these financial instruments. Currently, we utilize financial instruments in our natural gas distribution and nonregulated segments. We currently do not manage commodity price risk with financial instruments in our regulated transmission and storage segment.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Our financial instruments do not contain any credit-risk-related or other contingent features that could cause accelerated payments when our financial instruments are in net liability positions.

Regulated Commodity Risk Management Activities

Although our purchased gas cost adjustment mechanisms essentially insulate our natural gas distribution segment from commodity price risk, our customers are exposed to the effects of volatile natural gas prices. We manage this exposure through a combination of physical storage, fixed-price forward contracts and financial instruments, primarily over-the-counter swap and option contracts, in an effort to minimize the impact of natural gas price volatility on our customers during the winter heating season.

Our natural gas distribution gas supply department is responsible for executing this segment's commodity risk management activities in conformity with regulatory requirements. In jurisdictions where we are permitted to mitigate commodity price risk through financial instruments, the relevant regulatory authorities may establish the level of heating season gas purchases that can be hedged. Historically, if the regulatory authority does not establish this level, we seek to hedge between 25 and 50 percent of anticipated heating season gas purchases using financial instruments. For the 2010-2011 heating season (generally October through March), in the jurisdictions where we are permitted to utilize financial instruments, we hedged approximately 35 percent, or 31.7 Bcf of the planned winter flowing gas requirements. We have not designated these financial instruments as hedges.

The costs associated with and the gains and losses arising from the use of financial instruments to mitigate commodity price risk are included in our purchased gas cost adjustment mechanisms in accordance with regulatory requirements. Therefore, changes in the fair value of these financial instruments are initially recorded as a component of deferred gas costs and recognized in the consolidated statement of income as a component of purchased gas cost when the related costs are recovered through our rates and recognized in revenue in accordance with applicable authoritative accounting guidance. Accordingly, there is no earnings impact on our natural gas distribution segment as a result of the use of financial instruments.

Nonregulated Commodity Risk Management Activities

In our nonregulated operations, we aggregate and purchase gas supply, arrange transportation and/or storage logistics and ultimately deliver gas to our customers at competitive prices. To facilitate this process, we utilize proprietary and customer-owned transportation and storage assets to provide the various services our customers' request.

We also perform asset optimization activities in our nonregulated segment. Through asset optimization activities, we seek to enhance our gross profit by maximizing the economic value associated with the storage and transportation capacity we own or control. We attempt to meet this objective by engaging in natural gas storage transactions in which we seek to find and profit from pricing differences that occur over time. We purchase physical natural gas and then sell financial instruments at advantageous prices to lock in a gross profit margin. Through the use of transportation and storage services and financial instruments, we also seek to capture gross profit margin through the arbitrage of pricing differences that exist in various locations and by recognizing pricing differences that occur over time. Over time, gains and losses on the sale of storage gas inventory should be offset by gains and losses on the financial instruments, resulting in the realization of the economic gross profit margin we anticipated at the time we structured the original transaction.

As a result of these activities, our nonregulated segment is exposed to risks associated with changes in the market price of natural gas. We manage our exposure to such risks through a combination of physical storage and financial instruments, including futures, over-the-counter and exchange-traded options and swap contracts with counterparties. Futures contracts provide the right to buy or sell the commodity at a fixed price in the future. Option contracts provide the right, but not the obligation, to buy or sell the commodity at a fixed

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

price. Swap contracts require receipt of payment for the commodity based on the difference between a fixed price and the market price on the settlement date.

We use financial instruments, designated as cash flow hedges of anticipated purchases and sales at index prices, to mitigate the commodity price risk in our nonregulated operations associated with deliveries under fixed-priced forward contracts to deliver gas to customers. These financial instruments have maturity dates ranging from one to 65 months. We use financial instruments, designated as fair value hedges, to hedge our natural gas inventory used in our asset optimization activities in our nonregulated segment.

Also, in our nonregulated operations, we use storage swaps and futures to capture additional storage arbitrage opportunities that arise subsequent to the execution of the original fair value hedge associated with our physical natural gas inventory, basis swaps to insulate and protect the economic value of our fixed price and storage books and various over-the-counter and exchange-traded options. These financial instruments have not been designated as hedges.

Our nonregulated risk management activities are controlled through various risk management policies and procedures. Our Audit Committee has oversight responsibility for our nonregulated risk management limits and policies. A risk committee, comprised of corporate and business unit officers, is responsible for establishing and enforcing our nonregulated risk management policies and procedures.

Under our risk management policies, we seek to match our financial instrument positions to our physical storage positions as well as our expected current and future sales and purchase obligations in order to maintain no open positions at the end of each trading day. The determination of our net open position as of any day, however, requires us to make assumptions as to future circumstances, including the use of gas by our customers in relation to our anticipated storage and market positions. Because the price risk associated with any net open position at the end of each day may increase if the assumptions are not realized, we review these assumptions as part of our daily monitoring activities. Our operations can also be affected by intraday fluctuations of gas prices, since the price of natural gas purchased or sold for future delivery earlier in the day may not be hedged until later in the day. At times, limited net open positions related to our existing and anticipated commitments may occur. At the close of business on June 30, 2011, our nonregulated segment had net open positions (including existing storage and related financial contracts) of 0.1 Bcf.

Interest Rate Risk Management Activities

We periodically manage interest rate risk by entering into Treasury lock agreements to fix the Treasury yield component of the interest cost associated with anticipated financings.

In September 2010, we entered into three Treasury lock agreements to fix the Treasury yield component of the interest cost associated with \$300 million of a total \$400 million of senior notes that were issued in June 2011. This offering is discussed in Note 6. We designated these Treasury locks as cash flow hedges of an anticipated transaction. The Treasury locks were settled on June 7, 2011 with the receipt of \$20.1 million from the counterparties due to an increase in the 30-year Treasury lock rates between inception of the Treasury locks and settlement. Because the Treasury locks were effective, the net \$12.6 million unrealized gain was recorded as a component of accumulated other comprehensive income and will be recognized as a component of interest expense over the 30-year life of the senior notes.

Additionally, our original fiscal 2011 financing plans included the issuance of \$250 million of 30-year unsecured notes in November 2011 to fund our capital expenditure program. In September 2010, we entered into two Treasury lock agreements to fix the Treasury yield component of the interest cost associated with the anticipated issuance of these senior notes, which were designated as cash flow hedges of an anticipated transaction. Due to stronger than anticipated cash flows primarily resulting from the extension of the Bush tax cuts that allow the continued use of bonus depreciation on qualifying expenditures through December 31, 2011, the need to issue \$250 million of debt in November was eliminated and the related Treasury lock

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

agreements were unwound in March 2011. As a result of unwinding these Treasury locks, we recognized a pre-tax cash gain of \$27.8 million during the second quarter.

In prior years, we entered into Treasury lock agreements to fix the Treasury yield component of the interest cost associated with anticipated financings. These Treasury locks, as well as the Treasury locks discussed above, were settled at various times at a cumulative net loss. These realized gains and losses were recorded as a component of accumulated other comprehensive income (loss) and are being recognized as a component of interest expense over the life of the associated notes from the date of settlement. The remaining amortization periods for the settled Treasury locks extend through fiscal 2041.

Quantitative Disclosures Related to Financial Instruments

The following tables present detailed information concerning the impact of financial instruments on our condensed consolidated balance sheet and income statements.

As of June 30, 2011, our financial instruments were comprised of both long and short commodity positions. A long position is a contract to purchase the commodity, while a short position is a contract to sell the commodity. As of June 30, 2011, we had net long/(short) commodity contracts outstanding in the following quantities:

<u>Contract Type</u>	<u>Hedge Designation</u>	<u>Natural Gas</u>	<u>Nonregulated</u>
		<u>Distribution</u>	<u>Quantity (MMcf)</u>
Commodity contracts	Fair Value	—	(20,915)
	Cash Flow	—	28,317
	Not designated	<u>16,340</u>	<u>18,140</u>
		<u>16,340</u>	<u>25,542</u>

Financial Instruments on the Balance Sheet

The following tables present the fair value and balance sheet classification of our financial instruments by operating segment as of June 30, 2011 and September 30, 2010. As required by authoritative accounting literature, the fair value amounts below are presented on a gross basis and do not reflect the netting of asset and liability positions permitted under the terms of our master netting arrangements. Further, the amounts below do not include \$15.4 million and \$24.9 million of cash held on deposit in margin accounts as of June 30, 2011 and September 30, 2010 to collateralize certain financial instruments. Therefore, these gross balances are not indicative of either our actual credit exposure or net economic exposure. Additionally, the amounts below

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

will not be equal to the amounts presented on our condensed consolidated balance sheet, nor will they be equal to the fair value information presented for our financial instruments in Note 4.

	<u>Balance Sheet Location</u>	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Total</u>
			(In thousands)	
June 30, 2011				
Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts	Other current assets	\$ —	\$ 11,529	\$ 11,529
Noncurrent commodity contracts . .	Deferred charges and other assets	—	241	241
Liability Financial Instruments				
Current commodity contracts	Other current liabilities	—	(15,930)	(15,930)
Noncurrent commodity contracts . .	Deferred credits and other liabilities	—	(6,237)	(6,237)
Total		—	(10,397)	(10,397)
Not Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts	Other current assets	1,972	19,174	21,146
Noncurrent commodity contracts . .	Deferred charges and other assets	767	7,093	7,860
Liability Financial Instruments				
Current commodity contracts	Other current liabilities	(5,207)	(20,109)	(25,316)
Noncurrent commodity contracts . .	Deferred credits and other liabilities	(56)	(7,170)	(7,226)
Total		(2,524)	(1,012)	(3,536)
Total Financial Instruments		<u>\$(2,524)</u>	<u>\$(11,409)</u>	<u>\$(13,933)</u>

	<u>Balance Sheet Location</u>	<u>Natural Gas Distribution</u>	<u>Nonregulated</u>	<u>Total</u>
			(In thousands)	
September 30, 2010				
Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts	Other current assets	\$ —	\$ 40,030	\$ 40,030
Noncurrent commodity contracts . .	Deferred charges and other assets	—	2,461	2,461
Liability Financial Instruments				
Current commodity contracts	Other current liabilities	—	(56,575)	(56,575)
Noncurrent commodity contracts . .	Deferred credits and other liabilities	—	(9,222)	(9,222)
Total		—	(23,306)	(23,306)
Not Designated As Hedges:				
Asset Financial Instruments				
Current commodity contracts	Other current assets	2,219	16,459	18,678
Noncurrent commodity contracts . .	Deferred charges and other assets	47	2,056	2,103
Liability Financial Instruments				
Current commodity contracts	Other current liabilities	(48,942)	(7,178)	(56,120)
Noncurrent commodity contracts . .	Deferred credits and other liabilities	(2,924)	(405)	(3,329)
Total		(49,600)	10,932	(38,668)
Total Financial Instruments		<u>\$(49,600)</u>	<u>\$(12,374)</u>	<u>\$(61,974)</u>

Impact of Financial Instruments on the Income Statement

Hedge ineffectiveness for our nonregulated segment is recorded as a component of unrealized gross profit and primarily results from differences in the location and timing of the derivative instrument and the hedged item. Hedge ineffectiveness could materially affect our results of operations for the reported period. For the three months ended June 30, 2011 and 2010 we recognized a gain arising from fair value and cash flow hedge ineffectiveness of \$5.8 million and \$3.8 million. For the nine months ended June 30, 2011 and 2010 we

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

recognized a gain arising from fair value and cash flow hedge ineffectiveness of \$23.3 million and \$44.2 million. Additional information regarding ineffectiveness recognized in the income statement is included in the tables below.

Fair Value Hedges

The impact of our nonregulated commodity contracts designated as fair value hedges and the related hedged item on our condensed consolidated income statement for the three and nine months ended June 30, 2011 and 2010 is presented below.

	Three Months Ended June 30	
	2011	2010
	(In thousands)	
Commodity contracts	\$ 7,837	\$(10,525)
Fair value adjustment for natural gas inventory designated as the hedged item	(1,781)	14,678
Total impact on revenue	<u>\$ 6,056</u>	<u>\$ 4,153</u>
The impact on revenue is comprised of the following:		
Basis ineffectiveness	\$ 853	\$ (235)
Timing ineffectiveness	5,203	4,388
	<u>\$ 6,056</u>	<u>\$ 4,153</u>
	Nine Months Ended June 30	
	2011	2010
	(In thousands)	
Commodity contracts	\$ 4,834	\$20,296
Fair value adjustment for natural gas inventory designated as the hedged item	19,430	26,195
Total impact on revenue	<u>\$24,264</u>	<u>\$46,491</u>
The impact on revenue is comprised of the following:		
Basis ineffectiveness	\$ 1,265	\$ (684)
Timing ineffectiveness	22,999	47,175
	<u>\$24,264</u>	<u>\$46,491</u>

Basis ineffectiveness arises from natural gas market price differences between the locations of the hedged inventory and the delivery location specified in the hedge instruments. Timing ineffectiveness arises due to changes in the difference between the spot price and the futures price, as well as the difference between the timing of the settlement of the futures and the valuation of the underlying physical commodity. As the commodity contract nears the settlement date, spot-to-forward price differences should converge, which should reduce or eliminate the impact of this ineffectiveness on revenue.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Cash Flow Hedges

The impact of cash flow hedges on our condensed consolidated income statements for the three and nine months ended June 30, 2011 and 2010 is presented below. Note that this presentation does not reflect the financial impact arising from the hedged physical transaction. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

	<u>Three Months Ended June 30, 2011</u>			
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Consolidated</u>
	(In thousands)			
Loss reclassified from AOCI into revenue for effective portion of commodity contracts	\$ —	\$ —	\$(3,907)	\$(3,907)
Loss arising from ineffective portion of commodity contracts	<u>—</u>	<u>—</u>	<u>(281)</u>	<u>(281)</u>
Total impact on revenue	—	—	(4,188)	(4,188)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	<u>(614)</u>	<u>—</u>	<u>—</u>	<u>(614)</u>
Total Impact from Cash Flow Hedges	<u><u>\$(614)</u></u>	<u><u>\$ —</u></u>	<u><u>\$(4,188)</u></u>	<u><u>\$(4,802)</u></u>

	<u>Three Months Ended June 30, 2010</u>			
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Consolidated</u>
	(In thousands)			
Loss reclassified from AOCI into revenue for effective portion of commodity contracts	\$ —	\$ —	\$(8,523)	\$(8,523)
Loss arising from ineffective portion of commodity contracts	<u>—</u>	<u>—</u>	<u>(350)</u>	<u>(350)</u>
Total impact on revenue	—	—	(8,873)	(8,873)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	<u>(669)</u>	<u>—</u>	<u>—</u>	<u>(669)</u>
Total Impact from Cash Flow Hedges	<u><u>\$(669)</u></u>	<u><u>\$ —</u></u>	<u><u>\$(8,873)</u></u>	<u><u>\$(9,542)</u></u>

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Nine Months Ended June 30, 2011			
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Consolidated
	(In thousands)			
Loss reclassified from AOCI into revenue for effective portion of commodity contracts	\$ —	\$ —	\$(25,488)	\$(25,488)
Loss arising from ineffective portion of commodity contracts	—	—	(958)	(958)
Total impact on revenue	—	—	(26,446)	(26,446)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(1,953)	—	—	(1,953)
Gain on unwinding of Treasury lock reclassified from AOCI into miscellaneous income	21,803	6,000	—	27,803
Total Impact from Cash Flow Hedges	<u>\$19,850</u>	<u>\$6,000</u>	<u>\$(26,446)</u>	<u>\$ (596)</u>

	Nine Months Ended June 30, 2010			
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated	Consolidated
	(In thousands)			
Loss reclassified from AOCI into revenue for effective portion of commodity contracts	\$ —	\$ —	\$(40,196)	\$(40,196)
Loss arising from ineffective portion of commodity contracts	—	—	(2,307)	(2,307)
Total impact on revenue	—	—	(42,503)	(42,503)
Loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(2,008)	—	—	(2,008)
Total Impact from Cash Flow Hedges	<u>\$(2,008)</u>	<u>\$ —</u>	<u>\$(42,503)</u>	<u>\$(44,511)</u>

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table summarizes the gains and losses arising from hedging transactions that were recognized as a component of other comprehensive income (loss), net of taxes, for the three and nine months ended June 30, 2011 and 2010. The amounts included in the table below exclude gains and losses arising from ineffectiveness because those amounts are immediately recognized in the income statement as incurred.

	<u>Three Months Ended</u> <u>June 30</u>		<u>Nine Months Ended</u> <u>June 30</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	(In thousands)			
<i>Increase (decrease) in fair value:</i>				
Treasury lock agreements	\$(8,270)	\$ —	\$ 29,822	\$ —
Forward commodity contracts	(2,668)	2,722	(1,457)	(19,829)
<i>Recognition of (gains) losses in earnings due to settlements:</i>				
Treasury lock agreements	386	422	(16,286)	1,265
Forward commodity contracts	<u>2,383</u>	<u>5,199</u>	<u>15,547</u>	<u>24,519</u>
Total other comprehensive income (loss) from hedging, net of tax ⁽¹⁾	<u>\$(8,169)</u>	<u>\$8,343</u>	<u>\$ 27,626</u>	<u>\$ 5,955</u>

⁽¹⁾ Utilizing an income tax rate ranging from 37 percent to 39 percent based on the effective rates in each taxing jurisdiction.

Deferred gains (losses) recorded in AOCI associated with our treasury lock agreements are recognized in earnings as they are amortized, while deferred losses associated with commodity contracts are recognized in earnings upon settlement. The following amounts, net of deferred taxes, represent the expected recognition in earnings of the deferred gains (losses) recorded in AOCI associated with our financial instruments, based upon the fair values of these financial instruments as of June 30, 2011.

	<u>Treasury</u> <u>Lock</u> <u>Agreements</u>	<u>Commodity</u> <u>Contracts</u>	<u>Total</u>
	(In thousands)		
Next twelve months	\$(1,266)	\$(3,905)	\$(5,171)
Thereafter	<u>9,334</u>	<u>(4,114)</u>	<u>5,220</u>
Total ⁽¹⁾	<u>\$ 8,068</u>	<u>\$(8,019)</u>	<u>\$ 49</u>

⁽¹⁾ Utilizing an income tax rate ranging from 37 percent to 39 percent based on the effective rates in each taxing jurisdiction.

Financial Instruments Not Designated as Hedges

The impact of financial instruments that have not been designated as hedges on our condensed consolidated income statements for the three months ended June 30, 2011 and 2010 was an increase (decrease) in revenue of \$(4.3) million and \$0.7 million. For the nine months ended June 30, 2011 and 2010 revenue increased \$3.9 million and \$13.0 million. Note that this presentation does not reflect the expected gains or losses arising from the underlying physical transactions associated with these financial instruments. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

As discussed above, financial instruments used in our natural gas distribution segment are not designated as hedges. However, there is no earnings impact on our natural gas distribution segment as a result of the use of these financial instruments because the gains and losses arising from the use of these financial instruments are recognized in the consolidated statement of income as a component of purchased gas cost when the related costs are recovered through our rates and recognized in revenue. Accordingly, the impact of these financial instruments is excluded from this presentation.

4. Fair Value Measurements

We report certain assets and liabilities at fair value, which is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). We record cash and cash equivalents, accounts receivable and accounts payable at carrying value, which substantially approximates fair value due to the short-term nature of these assets and liabilities. For other financial assets and liabilities, we primarily use quoted market prices and other observable market pricing information to minimize the use of unobservable pricing inputs in our measurements when determining fair value. The methods used to determine fair value for our assets and liabilities are fully described in Note 2 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010. During the three and nine months ended June 30, 2011, there were no changes in these methods.

Fair value measurements also apply to the valuation of our pension and postretirement plan assets. Current accounting guidance requires employers to annually disclose information about fair value measurements of the assets of a defined benefit pension or other postretirement plan. The fair value of these assets is presented in Note 8 to the financial statements in our Annual Report on Form 10-K for the fiscal year ending September 30, 2010.

Quantitative Disclosures

Financial Instruments

The classification of our fair value measurements requires judgment regarding the degree to which market data are observable or corroborated by observable market data. Authoritative accounting literature establishes a fair value hierarchy that prioritizes the inputs used to measure fair value based on observable and unobservable data. The hierarchy categorizes the inputs into three levels, with the highest priority given to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1), with the lowest priority given to unobservable inputs (Level 3). The following tables summarize, by level within the fair value hierarchy, our assets and liabilities that were accounted for at fair value on a recurring basis as of June 30, 2011 and

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

September 30, 2010. Assets and liabilities are categorized in their entirety based on the lowest level of input that is significant to the fair value measurement.

	<u>Quoted Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)⁽¹⁾</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>	<u>Netting and Cash Collateral⁽²⁾</u>	<u>June 30, 2011</u>
	(In thousands)				
Assets:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 2,739	\$ —	\$ —	\$ 2,739
Nonregulated segment	3,696	34,367	—	(25,006)	13,057
Total financial instruments	3,696	37,106	—	(25,006)	15,796
Hedged portion of gas stored underground . .	86,544	—	—	—	86,544
Available-for-sale securities	44,045	—	—	—	44,045
Total assets	<u>\$134,285</u>	<u>\$37,106</u>	<u>\$ —</u>	<u>\$(25,006)</u>	<u>\$146,385</u>

Liabilities:

Financial instruments					
Natural gas distribution segment	\$ —	\$ 5,263	\$ —	\$ —	\$ 5,263
Nonregulated segment	10,645	38,827	—	(40,388)	9,084
Total liabilities	<u>\$ 10,645</u>	<u>\$44,090</u>	<u>\$ —</u>	<u>\$(40,388)</u>	<u>\$ 14,347</u>

	<u>Quoted Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)⁽¹⁾</u>	<u>Significant Other Unobservable Inputs (Level 3)</u>	<u>Netting and Cash Collateral⁽³⁾</u>	<u>September 30, 2010</u>
	(In thousands)				
Assets:					
Financial instruments					
Natural gas distribution segment	\$ —	\$ 2,266	\$ —	\$ —	\$ 2,266
Nonregulated segment	18,544	42,462	—	(41,760)	19,246
Total financial instruments	18,544	44,728	—	(41,760)	21,512
Hedged portion of gas stored underground	57,507	—	—	—	57,507
Available-for-sale securities	41,466	—	—	—	41,466
Total assets	<u>\$117,517</u>	<u>\$44,728</u>	<u>\$ —</u>	<u>\$(41,760)</u>	<u>\$120,485</u>

Assets:

Financial instruments					
Natural gas distribution segment	\$ —	\$ 51,866	\$ —	\$ —	\$ 51,866
Nonregulated segment	41,430	31,950	—	(66,649)	6,731
Total liabilities	<u>\$ 41,430</u>	<u>\$83,816</u>	<u>\$ —</u>	<u>\$(66,649)</u>	<u>\$ 58,597</u>

Liabilities:

Financial instruments					
Natural gas distribution segment	\$ —	\$ 51,866	\$ —	\$ —	\$ 51,866
Nonregulated segment	41,430	31,950	—	(66,649)	6,731
Total liabilities	<u>\$ 41,430</u>	<u>\$83,816</u>	<u>\$ —</u>	<u>\$(66,649)</u>	<u>\$ 58,597</u>

⁽¹⁾ Our Level 2 measurements primarily consist of non-exchange-traded financial instruments, such as over-the-counter options and swaps where market data for pricing is observable. The fair values for these assets and liabilities are determined using a market-based approach in which observable market prices are

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

adjusted for criteria specific to each instrument, such as the strike price, notional amount or basis differences.

- (2) This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and the relevant authoritative accounting literature. In addition, as of June 30, 2011, we had \$15.4 million of cash held in margin accounts to collateralize certain financial instruments. Of this amount, \$4.4 million was used to offset current risk management liabilities under master netting arrangements and the remaining \$11.0 million is classified as current risk management assets.
- (3) This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and the relevant authoritative accounting literature. In addition, as of September 30, 2010 we had \$24.9 million of cash held in margin accounts to collateralize certain financial instruments. Of this amount, \$12.6 million was used to offset current risk management liabilities under master netting arrangements and the remaining \$12.3 million is classified as current risk management assets.

Nonrecurring Fair Value Measurements

As discussed in Note 9, during the third quarter we performed an impairment assessment of certain natural gas gathering assets in our nonregulated segment. We used a combination of a market and income approach in a weighted average discounted cash flow analysis that included significant inputs such as our weighted average cost of capital and assumptions regarding future natural gas prices. This is a Level 3 fair value measurement because the inputs used are unobservable. Based on this analysis, we determined the assets to be impaired. We reduced the carrying value of the assets to their estimated fair value of approximately \$6 million and recorded a pre-tax noncash impairment loss of approximately \$11 million.

Other Fair Value Measures

Our debt is recorded at carrying value. The fair value of our debt is determined using third party market value quotations. The following table presents the carrying value and fair value of our debt as of June 30, 2011:

	June 30, 2011
	(In thousands)
Carrying Amount	\$2,212,630
Fair Value	\$2,474,064

5. Discontinued Operations

On May 12, 2011, we entered into a definitive agreement to sell all of our natural gas distribution assets located in Missouri, Illinois and Iowa to Liberty Energy (Midstates) Corporation, an affiliate of Algonquin Power & Utilities Corp. for an all cash price of approximately \$124 million. The agreement contains terms and conditions customary for transactions of this type, including typical adjustments to the purchase price at closing, if applicable. The closing of the transaction is subject to the satisfaction of customary conditions including the receipt of applicable regulatory approvals.

As required under generally accepted accounting principles, the operating results of our Missouri, Illinois and Iowa operations have been aggregated and reported on the condensed consolidated statements of income as income from discontinued operations, net of income tax. Expenses related to general corporate overhead and interest expense allocated to their operations are not included in discontinued operations.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The tables below set forth selected financial and operational information related to net assets and operating results related to discontinued operations. Additionally, assets and liabilities related to our Missouri, Illinois and Iowa operations are classified as “held for sale” in other current assets and liabilities in our condensed consolidated balance sheets at June 30, 2011. Prior period revenues and expenses associated with these assets have been reclassified into discontinued operations. This reclassification had no impact on previously reported net income.

The following table presents statement of income data related to discontinued operations.

	<u>Three Months Ended</u> <u>June 30</u>		<u>Nine Months Ended</u> <u>June 30</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	(In thousands)			
Operating revenues	\$11,524	\$8,952	\$71,047	\$62,121
Purchased gas cost	<u>5,460</u>	<u>3,390</u>	<u>44,993</u>	<u>39,836</u>
Gross profit	6,064	5,562	26,054	22,285
Operating expenses	<u>4,472</u>	<u>3,712</u>	<u>12,919</u>	<u>11,654</u>
Operating income	1,592	1,850	13,135	10,631
Other nonoperating expense	<u>(94)</u>	<u>(75)</u>	<u>(159)</u>	<u>(264)</u>
Income from discontinued operations before income taxes	1,498	1,775	12,976	10,367
Income tax expense	<u>590</u>	<u>700</u>	<u>5,122</u>	<u>4,094</u>
Net income	<u>\$ 908</u>	<u>\$1,075</u>	<u>\$ 7,854</u>	<u>\$ 6,273</u>

The following table presents balance sheet data related to assets held for sale.

	<u>June 30,</u> <u>2011</u>
	(In thousands)
Net plant, property & equipment	\$126,375
Gas stored underground	5,938
Other current assets	431
Deferred charges and other assets	<u>197</u>
Assets held for sale	<u>\$132,941</u>
Accounts payable and accrued liabilities	\$ 1,808
Other current liabilities	5,086
Regulatory cost of removal obligation	11,435
Deferred credits and other liabilities	<u>810</u>
Liabilities held for sale	<u>\$ 19,139</u>

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

6. Debt

Long-term debt

Long-term debt at June 30, 2011 and September 30, 2010 consisted of the following:

	<u>June 30, 2011</u>	<u>September 30, 2010</u>
	<i>(In thousands)</i>	
Unsecured 7.375% Senior Notes, redeemed May 2011	\$ —	\$ 350,000
Unsecured 10% Notes, due December 2011	2,303	2,303
Unsecured 5.125% Senior Notes, due 2013	250,000	250,000
Unsecured 4.95% Senior Notes, due 2014	500,000	500,000
Unsecured 6.35% Senior Notes, due 2017	250,000	250,000
Unsecured 8.50% Senior Notes, due 2019	450,000	450,000
Unsecured 5.95% Senior Notes, due 2034	200,000	200,000
Unsecured 5.50% Senior Notes, due 2041	400,000	—
Medium term notes		
Series A, 1995-2, 6.27%, due December 2010	—	10,000
Series A, 1995-1, 6.67%, due 2025	10,000	10,000
Unsecured 6.75% Debentures, due 2028	150,000	150,000
Rental property term note due in installments through 2013	<u>327</u>	<u>393</u>
Total long-term debt	2,212,630	2,172,696
Less:		
Original issue discount on unsecured senior notes and debentures . . .	(4,090)	(3,014)
Current maturities	<u>(2,434)</u>	<u>(360,131)</u>
	<u>\$2,206,106</u>	<u>\$1,809,551</u>

As noted above, our unsecured 10% notes will mature in December 2011; accordingly, these have been classified within the current maturities of long-term debt.

Our \$350 million 7.375% senior notes were paid on their maturity date on May 15, 2011, using funds drawn from commercial paper. We replaced these senior notes on June 10, 2011 with \$400 million 5.50% senior notes. The effective interest rate on these notes is 5.381 percent, after giving effect to offering costs and the settlement of the \$300 million Treasury locks discussed in Note 3. The majority of the net proceeds of approximately \$394 million was used to repay \$350 million of outstanding commercial paper. The remainder of the net proceeds was used for general corporate purposes.

Short-term debt

Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply our customers' needs could significantly affect our borrowing requirements. Our short-term borrowings typically reach their highest levels in the winter months.

Prior to the third quarter of fiscal 2011, we financed our short-term borrowing requirements through a combination of a \$566.7 million commercial paper program and four committed revolving credit facilities with third-party lenders that provided approximately \$1.0 billion of working capital funding. On April 13, 2011, our \$200 million 180-day unsecured credit facility expired and was not replaced. On May 2, 2011, we replaced our \$566.7 million unsecured credit facility with a new five-year \$750 million unsecured credit

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

facility with an accordion feature that could increase our borrowing capacity to \$1.0 billion. As a result of these changes, we have \$975 million of working capital funding from our commercial paper program and three committed revolving credit facilities with third-party lenders.

At June 30, 2011, there were no short-term debt borrowings outstanding. At September 30, 2010, there was a total of \$126.1 million outstanding under our commercial paper program. We also use intercompany credit facilities to supplement the funding provided by these third-party committed credit facilities. These facilities are described in greater detail below.

Regulated Operations

We fund our regulated operations as needed, primarily through our commercial paper program and two committed revolving credit facilities with third-party lenders that provide approximately \$775 million of working capital funding. The first facility is a five-year \$750 million unsecured credit facility, expiring May 2016, that bears interest at a base rate or at a LIBOR-based rate for the applicable interest period, plus a spread ranging from zero percent to 2 percent, based on the Company's credit ratings. This credit facility serves as a backup liquidity facility for our commercial paper program. At June 30, 2011, there were no borrowings under this facility nor was there any commercial paper outstanding.

The second facility is a \$25 million unsecured facility that bears interest at a daily negotiated rate, generally based on the Federal Funds rate plus a variable margin. This facility was renewed effective April 1, 2011. At June 30, 2011, there were no borrowings outstanding under this facility.

The availability of funds under these credit facilities is subject to conditions specified in the respective credit agreements, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in these agreements. We are required by the financial covenants in each of these facilities to maintain, at the end of each fiscal quarter, a ratio of total debt to total capitalization of no greater than 70 percent. At June 30, 2011, our total-debt-to-total-capitalization ratio, as defined, was 51 percent. In addition, both the interest margin over the Eurodollar rate and the fees that we pay on unused amounts under each of these facilities are subject to adjustment depending upon our credit ratings.

In addition to these third-party facilities, our regulated operations have a \$350 million intercompany revolving credit facility with AEH. This facility bears interest at the lower of (i) the one-month LIBOR rate plus 0.45 percent or (ii) the marginal borrowing rate available to the Company on the date of borrowing. The marginal borrowing rate is defined as the lower of (i) a rate based upon the lower of the Prime Rate or the Eurodollar rate under the five year revolving credit facility or (ii) the lowest rate outstanding under the commercial paper program. Applicable state regulatory commissions have approved our use of this facility through December 31, 2011. There was \$173.8 million outstanding under this facility at June 30, 2011.

Nonregulated Operations

Atmos Energy Marketing, LLC (AEM), a wholly-owned subsidiary of AEH has a three-year \$200 million committed revolving credit facility with a syndicate of third-party lenders with an accordion feature that could increase AEM's borrowing capacity to \$500 million. The credit facility is primarily used to issue letters of credit and, on a less frequent basis, to borrow funds for gas purchases and other working capital needs.

At AEM's option, borrowings made under the credit facility are based on a base rate or an offshore rate, in each case plus an applicable margin. The base rate is a floating rate equal to the higher of: (a) 0.50 percent per annum above the latest Federal Funds rate; (b) the per annum rate of interest established by BNP Paribas from time to time as its "prime rate" or "base rate" for U.S. dollar loans; (c) an offshore rate (based on LIBOR with a three-month interest period) as in effect from time to time; or (d) the "cost of funds" rate which is the cost of funds as reasonably determined by the administrative agent. The offshore rate is a floating rate

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

equal to the higher of (a) an offshore rate based upon LIBOR for the applicable interest period; or (b) a “cost of funds” rate referred to above. In the case of both base rate and offshore rate loans, the applicable margin ranges from 1.875 percent to 2.25 percent per annum, depending on the excess tangible net worth of AEM, as defined in the credit facility. This facility has swing line loan features, which allow AEM to borrow, on a same day basis, an amount ranging from \$6 million to \$30 million based on the terms of an election within the agreement. This facility is collateralized by substantially all of the assets of AEM and is guaranteed by AEH.

At June 30, 2011, there were no borrowings outstanding under this credit facility. However, at June 30, 2011, AEM letters of credit totaling \$24.8 million had been issued under the facility, which reduced the amount available by a corresponding amount. The amount available under this credit facility is also limited by various covenants, including covenants based on working capital. Under the most restrictive covenant, the amount available to AEM under this credit facility was \$125.2 million at June 30, 2011.

AEM is required by the financial covenants in this facility to maintain a ratio of total liabilities to tangible net worth that does not exceed a maximum of 5 to 1. At June 30, 2011, AEM’s ratio of total liabilities to tangible net worth, as defined, was 1.34 to 1. Additionally, AEM must maintain minimum levels of net working capital and net worth ranging from \$20 million to \$40 million. As defined in the financial covenants, at June 30, 2011, AEM’s net working capital was \$139.5 million and its tangible net worth was \$150.9 million.

To supplement borrowings under this facility, AEH has a \$350 million intercompany demand credit facility with AEC, which bears interest at a rate equal to the greater of (i) the one-month LIBOR rate plus 3.00 percent or (ii) the rate for AEM’s offshore borrowings under its committed credit facility plus 0.75 percent. Applicable state regulatory commissions have approved our use of this facility through December 31, 2011. There were no borrowings outstanding under this facility at June 30, 2011.

Shelf Registration

We have an effective shelf registration statement with the Securities and Exchange Commission (SEC) that permits us to issue a total of \$1.3 billion in common stock and/or debt securities. The shelf registration statement has been approved by all requisite state regulatory commissions. Due to certain restrictions imposed by one state regulatory commission on our ability to issue securities under the new registration statement, we were able to issue a total of \$950 million in debt securities and \$350 million in equity securities prior to our \$400 million senior notes offering in June 2011. At June 30, 2011, \$900 million remains available for issuance. Of this amount, \$550 million is available for the issuance of debt securities and \$350 million remains available for the issuance of equity securities under the shelf until March 2013.

Debt Covenants

In addition to the financial covenants described above, our credit facilities and public indentures contain usual and customary covenants for our business, including covenants substantially limiting liens, substantial asset sales and mergers.

Additionally, our public debt indentures relating to our senior notes and debentures, as well as our revolving credit agreements, each contain a default provision that is triggered if outstanding indebtedness arising out of any other credit agreements in amounts ranging from in excess of \$15 million to in excess of \$100 million becomes due by acceleration or is not paid at maturity.

Further, AEM’s credit agreement contains a cross-default provision whereby AEM would be in default if it defaults on other indebtedness, as defined, by at least \$250 thousand in the aggregate.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Finally, AEM's credit agreement contains a provision that would limit the amount of credit available if Atmos Energy were downgraded below an S&P rating of BBB+ and a Moody's rating of Baa1. We have no other triggering events in our debt instruments that are tied to changes in specified credit ratings or stock price, nor have we entered into any transactions that would require us to issue equity, based on our credit rating or other triggering events.

We were in compliance with all of our debt covenants as of June 30, 2011. If we were unable to comply with our debt covenants, we would likely be required to repay our outstanding balances on demand, provide additional collateral or take other corrective actions.

7. Earnings Per Share

Since we have non-vested share-based payments with a nonforfeitable right to dividends or dividend equivalents (referred to as participating securities) we are required to use the two-class method of computing earnings per share. The Company's non-vested restricted stock and restricted stock units, for which vesting is predicated solely on the passage of time granted under the 1998 Long-Term Incentive Plan, are considered to be participating securities. The calculation of earnings per share using the two-class method excludes income attributable to these participating securities from the numerator and excludes the dilutive impact of those shares from the denominator. Basic and diluted earnings per share for the three and nine months ended June 30, 2011 and 2010 are calculated as follows:

	<u>Three Months Ended</u> <u>June 30</u>		<u>Nine Months Ended</u> <u>June 30</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	(In thousands, except per share amounts)			
Basic Earnings Per Share from continuing operations				
Income (loss) from continuing operations	\$ (1,474)	\$ (4,229)	\$ 197,786	\$ 198,029
Less: Income (loss) from continuing operations allocated to participating securities	<u>(32)</u>	<u>(51)</u>	<u>2,076</u>	<u>2,018</u>
Income (loss) from continuing operations available to common shareholders	<u>\$ (1,442)</u>	<u>\$ (4,178)</u>	<u>\$ 195,710</u>	<u>\$ 196,011</u>
Basic weighted average shares outstanding	<u>90,127</u>	<u>92,648</u>	<u>90,233</u>	<u>92,513</u>
Income (loss) from continuing operations per share — Basic	<u>\$ (0.02)</u>	<u>\$ (0.04)</u>	<u>\$ 2.17</u>	<u>\$ 2.12</u>
Basic Earnings Per Share from discontinued operations				
Income from discontinued operations	\$ 908	\$ 1,075	\$ 7,854	\$ 6,273
Less: Income from discontinued operations allocated to participating securities	<u>20</u>	<u>13</u>	<u>82</u>	<u>64</u>
Income from discontinued operations available to common shareholders	<u>\$ 888</u>	<u>\$ 1,062</u>	<u>\$ 7,772</u>	<u>\$ 6,209</u>
Basic weighted average shares outstanding	<u>90,127</u>	<u>92,648</u>	<u>90,233</u>	<u>92,513</u>
Income from discontinued operations per share — Basic	<u>\$ 0.01</u>	<u>\$ 0.01</u>	<u>\$ 0.09</u>	<u>\$ 0.07</u>
Net income (loss) per share — Basic	<u>\$ (0.01)</u>	<u>\$ (0.03)</u>	<u>\$ 2.26</u>	<u>\$ 2.19</u>

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	<u>Three Months Ended</u> <u>June 30</u>		<u>Nine Months Ended</u> <u>June 30</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
	(In thousands, except per share amounts)			
Diluted Earnings Per Share from continuing operations				
Income (loss) from continuing operations available to common shareholders	\$ (1,442)	\$ (4,178)	\$ 195,710	\$ 196,011
Effect of dilutive stock options and other shares	—	—	4	4
Income (loss) from continuing operations available to common shareholders	<u>\$ (1,442)</u>	<u>\$ (4,178)</u>	<u>\$ 195,714</u>	<u>\$ 196,015</u>
Basic weighted average shares outstanding	90,127	92,648	90,233	92,513
Additional dilutive stock options and other shares	—	—	297	343
Diluted weighted average shares outstanding	<u>90,127</u>	<u>92,648</u>	<u>90,530</u>	<u>92,856</u>
Income (loss) from continuing operations per share —				
Diluted	<u>\$ (0.02)</u>	<u>\$ (0.04)</u>	<u>\$ 2.16</u>	<u>\$ 2.11</u>
Diluted Earnings Per Share from discontinued operations				
Income from discontinued operations available to common shareholders	\$ 888	\$ 1,062	\$ 7,772	\$ 6,209
Effect of dilutive stock options and other shares	2	—	—	—
Income from discontinued operations available to common shareholders	<u>\$ 890</u>	<u>\$ 1,062</u>	<u>\$ 7,772</u>	<u>\$ 6,209</u>
Basic weighted average shares outstanding	90,127	92,648	90,233	92,513
Additional dilutive stock options and other shares	—	—	297	343
Diluted weighted average shares outstanding	<u>90,127</u>	<u>92,648</u>	<u>90,530</u>	<u>92,856</u>
Income from discontinued operations per share — Diluted . .	<u>\$ 0.01</u>	<u>\$ 0.01</u>	<u>\$ 0.09</u>	<u>\$ 0.07</u>
Net income (loss) per share — Diluted	<u>\$ (0.01)</u>	<u>\$ (0.03)</u>	<u>\$ 2.25</u>	<u>\$ 2.18</u>

There were approximately 288,000 and 333,000 stock options and other shares excluded from the computation of diluted earnings per share for the three months ended June 30, 2011 and 2010 as their inclusion in the computation would be anti-dilutive.

There were no out-of-the-money stock options excluded from the computation of diluted earnings per share for the three and nine months ended June 30, 2011 and 2010 as their exercise price was less than the average market price of the common stock during that period.

On, July 1, 2010, we entered into an accelerated share repurchase agreement with Goldman Sachs & Co. under which we repurchased \$100 million of our outstanding common stock in order to offset stock grants made under our various employee and director incentive compensation plans. We paid \$100 million to Goldman Sachs & Co. on July 7, 2010 for shares of Atmos Energy common stock in a share forward transaction and received and retired 2,958,580 shares. On March 4, 2011, we received and retired an additional 375,468 common shares which concluded our share repurchase agreement. In total, we received and retired 3,334,048 common shares under the repurchase agreement. The final number of shares we ultimately repurchased in the transaction was based generally on the average of the daily volume-weighted average share price of our common stock over the duration of the agreement. As a result of this transaction, beginning in our fourth quarter of fiscal 2010, the number of outstanding shares used to calculate our earnings per share was

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

reduced by the number of shares received and the \$100 million purchase price was recorded as a reduction in shareholders' equity.

8. Interim Pension and Other Postretirement Benefit Plan Information

The components of our net periodic pension cost for our pension and other postretirement benefit plans for the three and nine months ended June 30, 2011 and 2010 are presented in the following table. Most of these costs are recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our gas distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

In August 2010, the Board of Directors of Atmos Energy approved a proposal to close the Pension Account Plan (PAP) to new participants, effective October 1, 2010. Employees participating in the PAP as of October 1, 2010 were allowed to make a one-time election to migrate from the PAP into our defined contribution plan with enhanced features, effective January 1, 2011. Participants who chose to remain in the PAP will continue to earn benefits and interest allocations with no changes to their existing benefits. During the election period, a limited number of participants chose to join the new plan, which resulted in an immaterial curtailment gain and a revaluation of the net periodic pension cost for the remainder of fiscal 2011. The curtailment gain was recorded in our second fiscal quarter. The revaluation of the net periodic pension cost resulted in an increase in the discount rate, effective January 1, 2011 to 5.68 percent, which will reduce our net periodic pension cost by approximately \$1.8 million for the remainder of the fiscal year. All other actuarial assumptions remained unchanged.

	Three Months Ended June 30			
	Pension Benefits		Other Benefits	
	2011	2010	2011	2010
	(In thousands)			
Components of net periodic pension cost:				
Service cost	\$ 4,257	\$ 3,993	\$3,601	\$3,360
Interest cost	7,055	6,524	3,204	3,018
Expected return on assets	(6,285)	(6,320)	(681)	(615)
Amortization of transition asset	—	—	377	377
Amortization of prior service cost	(106)	(193)	(362)	(375)
Amortization of actuarial loss	<u>2,748</u>	<u>2,822</u>	<u>87</u>	<u>93</u>
Net periodic pension cost	<u>\$ 7,669</u>	<u>\$ 6,826</u>	<u>\$6,226</u>	<u>\$5,858</u>

	Nine Months Ended June 30			
	Pension Benefits		Other Benefits	
	2011	2010	2011	2010
	(In thousands)			
Components of net periodic pension cost:				
Service cost	\$ 12,894	\$ 11,982	\$10,803	\$10,077
Interest cost	21,034	19,569	9,610	9,051
Expected return on assets	(18,533)	(18,960)	(2,045)	(1,845)
Amortization of transition asset	—	—	1,133	1,134
Amortization of prior service cost	(323)	(582)	(1,087)	(1,125)
Amortization of actuarial loss	8,990	8,469	260	282
Curtailment gain	<u>(40)</u>	<u>—</u>	<u>—</u>	<u>—</u>
Net periodic pension cost	<u>\$ 24,022</u>	<u>\$ 20,478</u>	<u>\$18,674</u>	<u>\$17,574</u>

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The assumptions used to develop our net periodic pension cost for the three and nine months ended June 30, 2011 and 2010 are as follows:

	<u>Pension Account Plan</u>		<u>Other Pension Benefits</u>		<u>Other Benefits</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Discount rate	5.68%	5.52%	5.39%	5.52%	5.39%	5.52%
Rate of compensation increase	4.00%	4.00%	4.00%	4.00%	4.00%	4.00%
Expected return on plan assets	8.25%	8.25%	8.25%	8.25%	5.00%	5.00%

The discount rate used to compute the present value of a plan's liabilities generally is based on rates of high-grade corporate bonds with maturities similar to the average period over which the benefits will be paid. Generally, our funding policy has been to contribute annually an amount in accordance with the requirements of the Employee Retirement Income Security Act of 1974. In accordance with the Pension Protection Act of 2006 (PPA), we determined the funded status of our plans as of January 1, 2011. Based upon this valuation, we will be required to contribute less than \$2 million to our pension plans during fiscal 2011.

We contributed \$8.7 million to our other post-retirement benefit plans during the nine months ended June 30, 2011. We expect to contribute a total of approximately \$12 million to these plans during fiscal 2011.

For our Supplemental Executive Retirement Plans, we own equity securities that are classified as available-for-sale securities. These securities are reported at market value with unrealized gains and losses shown as a component of accumulated other comprehensive income (loss). We regularly evaluate the performance of these investments on a fund by fund basis for impairment, taking into consideration the fund's purpose, volatility and current returns. If a determination is made that a decline in fair value is other than temporary, the related fund is written down to its estimated fair value and the other-than-temporary impairment is recognized in the income statement.

Assets for the supplemental plans are held in separate rabbi trusts and comprise the following:

	<u>Amortized Cost</u>	<u>Gross Unrealized Gain</u>	<u>Gross Unrealized Loss</u>	<u>Fair Value</u>
	(In thousands)			
As of June 30, 2011:				
Domestic equity mutual funds	\$27,593	\$7,627	\$ —	\$35,220
Foreign equity mutual funds	4,597	1,416	—	6,013
Money market funds	<u>2,812</u>	<u>—</u>	<u>—</u>	<u>2,812</u>
	<u>\$35,002</u>	<u>\$9,043</u>	<u>\$ —</u>	<u>\$44,045</u>
As of September 30, 2010:				
Domestic equity mutual funds	\$29,540	\$5,698	\$ —	\$35,238
Foreign equity mutual funds	4,753	976	—	5,729
Money market funds	<u>499</u>	<u>—</u>	<u>—</u>	<u>499</u>
	<u>\$34,792</u>	<u>\$6,674</u>	<u>\$ —</u>	<u>\$41,466</u>

9. Commitments and Contingencies

Litigation and Environmental Matters

With respect to the specific litigation and environmental-related matters or claims that were disclosed in Note 12 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30,

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2010, except as noted below, there were no material changes in the status of such litigation and environmental-related matters or claims during the nine months ended June 30, 2011. We continue to believe that the final outcome of such litigation and environmental-related matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

Since April 2009, Atmos Energy and two subsidiaries of AEH, AEM and Atmos Gathering Company, LLC (AGC) (collectively, the Atmos Entities), have been involved in a lawsuit filed in the Circuit Court of Edmonson County, Kentucky related to our Park City Gathering Project. The dispute which gave rise to the litigation involves the amount of royalties due from a third party producer to landowners (who own the mineral rights) for natural gas produced from the landowners' properties. The third party producer was operating pursuant to leases between the landowners and certain investors/working interest owners. The third party producer filed a petition in bankruptcy, which was subsequently dismissed due to the lack of meaningful assets to reorganize or liquidate.

Although certain Atmos Energy companies entered into contracts with the third party producer to gather, treat and ultimately sell natural gas produced from the landowners' properties, no Atmos Energy company had a contractual relationship with the landowners or the investors/working interest owners. After the lawsuit was filed, the landowners were successful in terminating for non-payment of royalties the leases related to the production of natural gas from their properties. Subsequent to termination, the investors/working interest owners under such leases filed additional claims against us for the termination of the leases.

During the trial, the landowners and the investors/working interest owners requested an award of compensatory damages plus punitive damages against us. On December 17, 2010, the jury returned a verdict in favor of the landowners and investor/working interest owners and awarded compensatory damages of \$3.8 million and punitive damages of \$27.5 million payable by Atmos Energy and the two AEH subsidiaries.

A hearing was held on February 28, 2011 to hear a number of motions, including a motion to dismiss the jury verdict and a motion for a new trial. The motions to dismiss the jury verdict and for a new trial were denied. However, the total punitive damages award was reduced from \$27.5 million to \$24.7 million. On March 30, 2011, we filed a notice of appeal of this ruling. We strongly believe that the trial court erred in not granting our motion to dismiss the lawsuit prior to trial and that the verdict is unsupported by law. After consultation with counsel, we believe that it is probable that any judgment based on this verdict will be overturned on appeal.

In addition, in a related development, on July 12, 2011, the Atmos Entities filed a lawsuit in the United States District Court, Western District of Kentucky against the third party producer and its affiliates to recover all costs, including attorneys' fees, incurred by the Atmos Entities, which are associated with the defense and appeal of the case discussed above as well as for all damages awarded to the plaintiffs in such case against the Atmos Entities. The total amount of damages being claimed in the lawsuit is "open-ended" since the appellate process and related costs are ongoing. This lawsuit is based upon the indemnification provisions agreed to by the third party producer in favor of Atmos Gathering that are contained in an agreement entered into between Atmos Gathering and the third party producer in May 2009.

We have accrued what we believe is an adequate amount for the anticipated resolution of this matter; however, the amount accrued does not reflect the amount of the verdict. The Company does not have insurance coverage that could mitigate any losses that may arise from the resolution of this matter; however, we believe that the final outcome will not have a material adverse effect on our financial condition, results of operations or cash flows.

In addition, we are involved in other litigation and environmental-related matters or claims that arise in the ordinary course of our business. While the ultimate results of such litigation and response actions to such environmental-related matters or claims cannot be predicted with certainty, we believe the final outcome of

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

such litigation and response actions will not have a material adverse effect on our financial condition, results of operations or cash flows.

Purchase Commitments

AEH has commitments to purchase physical quantities of natural gas under contracts indexed to the forward NYMEX strip or fixed price contracts. At June 30, 2011, AEH was committed to purchase 104.5 Bcf within one year, 52.4 Bcf within one to three years and 2.4 Bcf after three years under indexed contracts. AEH is committed to purchase 2.6 Bcf within one year and 0.2 Bcf within one to three years under fixed price contracts with prices ranging from \$4.13 to \$6.36 per Mcf. Purchases under these contracts totaled \$356.8 million and \$315.6 million for the three months ended June 30, 2011 and 2010 and \$1,130.0 million and \$1,208.4 million for the nine months ended June 30, 2011 and 2010.

Our natural gas distribution divisions, except for our Mid-Tex Division, maintain supply contracts with several vendors that generally cover a period of up to one year. Commitments for estimated base gas volumes are established under these contracts on a monthly basis at contractually negotiated prices. Commitments for incremental daily purchases are made as necessary during the month in accordance with the terms of the individual contract.

Our Mid-Tex Division maintains long-term supply contracts to ensure a reliable source of gas for our customers in its service area which obligate it to purchase specified volumes at market and fixed prices. The estimated commitments under these contracts as of June 30, 2011 are as follows (in thousands):

2011	\$ 52,703
2012	307,694
2013	112,319
2014	86,994
2015	—
Thereafter	<u>—</u>
	<u>\$559,710</u>

Our nonregulated segment maintains long-term contracts related to storage and transportation. The estimated contractual demand fees for contracted storage and transportation under these contracts are detailed in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010. There were no material changes to the estimated storage and transportation fees for the nine months ended June 30, 2011.

Regulatory Matters

As previously described in Note 12 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010, in December 2007, the Company received data requests from the Division of Investigations of the Office of Enforcement of the Federal Energy Regulatory Commission (the "Commission") in connection with its investigation into possible violations of the Commission's posting and competitive bidding regulations for pre-arranged released firm capacity on natural gas pipelines. There have been no material developments in this matter during the nine months ended June 30, 2011. We have accrued what we believe is an adequate amount for the anticipated resolution of this proceeding. While the ultimate resolution of this investigation cannot be predicted with certainty, we believe that the final outcome will not have a material adverse effect on our financial condition, results of operations or cash flows.

We have been replacing certain steel service lines in our Mid-Tex Division since our acquisition of the natural gas distribution system in 2004. Since early 2010, we have been discussing the financial and

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

operational details of an accelerated steel service line replacement program with representatives of 440 municipalities served by our Mid-Tex Division. As previously discussed in Note 12 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010, all of the cities in our Mid-Tex Division have agreed to a program of installing 100,000 replacements during the next two years, with approved recovery of the associated return, depreciation and taxes. Under the terms of the agreement, the accelerated replacement program commenced in the first quarter of fiscal 2011, replacing 25,311 lines for a cost of \$34.0 million as of June 30, 2011. The program is progressing on schedule for completion in September 2012.

In July 2010, the Dodd-Frank Act was enacted, representing an extensive overhaul of the framework for regulation of U.S. financial markets. The Dodd-Frank Act calls for various regulatory agencies, including the SEC and the Commodities Futures Trading Commission, to establish regulations for implementation of many of the provisions of the Dodd-Frank Act, which we expect will provide additional clarity regarding the extent of the impact of this legislation on us. The costs of participating in financial markets for hedging certain risks inherent in our business may be increased as a result of the new legislation. We may also incur additional costs associated with compliance with new regulations and anticipate additional reporting and disclosure obligations.

As of June 30, 2011, administrative reviews of our rate review mechanisms in our Mid-Tex and West Texas service areas were in progress and a gas reliability infrastructure program (GRIP) filing was in progress in our Atmos Pipeline — Texas service area. In addition, there were other ratemaking activities in progress in our Kentucky/Mid-States, West Texas and Louisiana service areas. These regulatory proceedings are discussed in further detail below in *Management's Discussion and Analysis — Recent Ratemaking Developments and Regulated Transmission and Storage Segment*.

Other Matters

AGC owns and operates the Park City and Shrewsbury gathering systems in Kentucky. The Park City gathering system consists of a 23-mile low pressure pipeline and a nitrogen removal unit that was constructed in 2008. The Shrewsbury production, gathering and processing assets were acquired in 2008 at which time we sold the production assets to a third party. As a result of the sale of the production assets, we obtained a 10-year production payment note under which we are to be paid from future production generated from the assets.

As noted above, AGC is involved in an ongoing lawsuit with the Park City gathering system. Due to the lawsuit and a low natural gas price environment, the assets have generated operating losses. As a result of these developments, we performed an impairment assessment of these assets during the third fiscal quarter and determined the assets to be impaired. We reduced the carrying value of the assets to their estimated fair value based on the results of a weighted average discounted cash flow analysis and recorded a pretax noncash impairment loss of \$11.0 million.

As we previously discussed in Note 9 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010, in February 2008, Atmos Pipeline and Storage, LLC, a subsidiary of AEH, announced plans to construct and operate a salt-cavern storage project in Franklin Parish, Louisiana. In March 2010, we entered into an option and acquisition agreement with a third party, which provided the third party with the exclusive option to develop the proposed Fort Necessity salt-dome natural gas storage project. In July 2010, we agreed with the third party to extend the option period to March 2011. In January 2011, the third party developer notified us that it did not plan to commence the activities required to allow it to exercise the option by March 2011; accordingly, the option was terminated. We evaluated our strategic alternatives and concluded the project's returns did not meet our investment objectives. Accordingly, in March 2011, we recorded a \$19.3 million pretax noncash impairment loss to write off substantially all of our investment in the project.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

10. Concentration of Credit Risk

Information regarding our concentration of credit risk is disclosed in Note 14 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010. During the nine months ended June 30, 2011, there were no material changes in our concentration of credit risk.

11. Segment Information

Through November 30, 2010, our operations were divided into four segments:

- The *natural gas distribution segment*, which included our regulated natural gas distribution and related sales operations.
- The *regulated transmission and storage segment*, which included the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division.
- The *natural gas marketing segment*, which included a variety of nonregulated natural gas management services.
- The *pipeline, storage and other segment*, which included our nonregulated natural gas gathering transmission and storage services.

As a result of the appointment of a new CEO effective October 1, 2010, during the first quarter of fiscal 2011, we revised the information used by the chief operating decision maker to manage the Company. As a result of this change, effective December 1, 2010, we began dividing our operations into the following three segments:

- The *natural gas distribution segment*, remains unchanged and includes our regulated natural gas distribution and related sales operations.
- The *regulated transmission and storage segment*, remains unchanged and includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division.
- The *nonregulated segment*, is comprised of our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services which were previously reported in the natural gas marketing and pipeline, storage and other segments.

Our determination of reportable segments considers the strategic operating units under which we manage sales of various products and services to customers in differing regulatory environments. Although our natural gas distribution segment operations are geographically dispersed, they are reported as a single segment as each natural gas distribution division has similar economic characteristics. The accounting policies of the segments are the same as those described in the summary of significant accounting policies found in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010. We evaluate performance based on net income or loss of the respective operating units.

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Income statements for the three and nine month periods ended June 30, 2011 and 2010 by segment are presented in the following tables. Prior-year amounts have been restated to reflect the new operating segments.

	Three Months Ended June 30, 2011				
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u> (In thousands)	<u>Eliminations</u>	<u>Consolidated</u>
Operating revenues from external parties	\$406,817	\$19,772	\$417,026	\$ —	\$843,615
Intersegment revenues	214	33,798	74,259	(108,271)	—
	407,031	53,570	491,285	(108,271)	843,615
Purchased gas cost	206,839	—	477,880	(107,909)	576,810
Gross profit	200,192	53,570	13,405	(362)	266,805
Operating expenses					
Operation and maintenance	86,804	18,786	7,437	(362)	112,665
Depreciation and amortization	49,099	6,790	1,043	—	56,932
Taxes, other than income	47,534	3,729	879	—	52,142
Asset impairments	—	—	10,988	—	10,988
Total operating expenses	183,437	29,305	20,347	(362)	232,727
Operating income (loss)	16,755	24,265	(6,942)	—	34,078
Miscellaneous income (expense)	(1,153)	(312)	168	(133)	(1,430)
Interest charges	28,042	7,653	283	(133)	35,845
Income (loss) from continuing operations before income taxes	(12,440)	16,300	(7,057)	—	(3,197)
Income tax expense (benefit)	(4,311)	5,748	(3,160)	—	(1,723)
Income (loss) from continuing operations	(8,129)	10,552	(3,897)	—	(1,474)
Income from discontinued operations, net of tax	908	—	—	—	908
Net income (loss)	\$ (7,221)	\$10,552	\$ (3,897)	\$ —	\$ (566)
Capital expenditures	\$121,452	\$20,239	\$ 1,929	\$ —	\$143,620

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Three Months Ended June 30, 2010

	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u> (In thousands)	<u>Eliminations</u>	<u>Consolidated</u>
Operating revenues from external parties	\$396,097	\$22,796	\$342,412	\$ —	\$761,305
Intersegment revenues	<u>222</u>	<u>22,161</u>	<u>84,993</u>	<u>(107,376)</u>	<u>—</u>
	396,319	44,957	427,405	(107,376)	761,305
Purchased gas cost	<u>204,988</u>	<u>—</u>	<u>415,634</u>	<u>(106,983)</u>	<u>513,639</u>
Gross profit	191,331	44,957	11,771	(393)	247,666
Operating expenses					
Operation and maintenance	87,323	16,050	8,579	(393)	111,559
Depreciation and amortization	45,633	5,171	1,136	—	51,940
Taxes, other than income	<u>47,946</u>	<u>3,010</u>	<u>952</u>	<u>—</u>	<u>51,908</u>
Total operating expenses	<u>180,902</u>	<u>24,231</u>	<u>10,667</u>	<u>(393)</u>	<u>215,407</u>
Operating income	10,429	20,726	1,104	—	32,259
Miscellaneous income (expense)	(72)	94	511	(1,331)	(798)
Interest charges	<u>29,019</u>	<u>7,667</u>	<u>1,912</u>	<u>(1,331)</u>	<u>37,267</u>
Income (loss) from continuing operations before income taxes	(18,662)	13,153	(297)	—	(5,806)
Income tax expense (benefit)	<u>(6,685)</u>	<u>4,688</u>	<u>420</u>	<u>—</u>	<u>(1,577)</u>
Income (loss) from continuing operations	(11,977)	8,465	(717)	—	(4,229)
Income from discontinued operations, net of tax	<u>1,075</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>1,075</u>
Net income (loss)	<u>\$ (10,902)</u>	<u>\$ 8,465</u>	<u>\$ (717)</u>	<u>\$ —</u>	<u>\$ (3,154)</u>
Capital expenditures	<u>\$106,394</u>	<u>\$22,964</u>	<u>\$ 362</u>	<u>\$ —</u>	<u>\$129,720</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Nine Months Ended June 30, 2011				
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u> (In thousands)	<u>Eliminations</u>	<u>Consolidated</u>
Operating revenues from external parties	\$2,187,256	\$ 62,602	\$1,308,516	\$ —	\$3,558,374
Intersegment revenues	<u>651</u>	<u>94,951</u>	<u>241,940</u>	<u>(337,542)</u>	<u>—</u>
	2,187,907	157,553	1,550,456	(337,542)	3,558,374
Purchased gas cost	<u>1,317,775</u>	<u>—</u>	<u>1,491,815</u>	<u>(336,413)</u>	<u>2,473,177</u>
Gross profit	870,132	157,553	58,641	(1,129)	1,085,197
Operating expenses					
Operation and maintenance	268,299	49,591	24,556	(1,129)	341,317
Depreciation and amortization	145,548	18,387	3,241	—	167,176
Taxes, other than income	132,070	11,395	2,403	—	145,868
Asset impairments	<u>—</u>	<u>—</u>	<u>30,270</u>	<u>—</u>	<u>30,270</u>
Total operating expenses	<u>545,917</u>	<u>79,373</u>	<u>60,470</u>	<u>(1,129)</u>	<u>684,631</u>
Operating income (loss)	324,215	78,180	(1,829)	—	400,566
Miscellaneous income	18,305	5,267	764	(290)	24,046
Interest charges	<u>87,344</u>	<u>23,802</u>	<u>1,759</u>	<u>(290)</u>	<u>112,615</u>
Income (loss) from continuing operations before income taxes	255,176	59,645	(2,824)	—	311,997
Income tax expense (benefit)	<u>94,323</u>	<u>21,252</u>	<u>(1,364)</u>	<u>—</u>	<u>114,211</u>
Income (loss) from continuing operations	160,853	38,393	(1,460)	—	197,786
Income from discontinued operations, net of tax	<u>7,854</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>7,854</u>
Net income (loss)	<u>\$ 168,707</u>	<u>\$ 38,393</u>	<u>\$ (1,460)</u>	<u>\$ —</u>	<u>\$ 205,640</u>
Capital expenditures	<u>\$ 340,713</u>	<u>\$ 44,796</u>	<u>\$ 4,774</u>	<u>\$ —</u>	<u>\$ 390,283</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Nine Months Ended June 30, 2010				
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated</u>	<u>Eliminations</u>	<u>Consolidated</u>
	(In thousands)				
Operating revenues from external parties	\$2,511,350	\$ 64,281	\$1,365,623	\$ —	\$3,941,254
Intersegment revenues	<u>682</u>	<u>82,717</u>	<u>286,830</u>	<u>(370,229)</u>	<u>—</u>
	2,512,032	146,998	1,652,453	(370,229)	3,941,254
Purchased gas cost	<u>1,657,412</u>	<u>—</u>	<u>1,556,746</u>	<u>(369,017)</u>	<u>2,845,141</u>
Gross profit	854,620	146,998	95,707	(1,212)	1,096,113
Operating expenses					
Operation and maintenance	266,847	53,877	28,946	(1,212)	348,458
Depreciation and amortization	137,580	15,395	3,226	—	156,201
Taxes, other than income	<u>140,234</u>	<u>9,226</u>	<u>3,380</u>	<u>—</u>	<u>152,840</u>
Total operating expenses	<u>544,661</u>	<u>78,498</u>	<u>35,552</u>	<u>(1,212)</u>	<u>657,499</u>
Operating income	309,959	68,500	60,155	—	438,614
Miscellaneous income (expense)	1,474	117	1,524	(4,020)	(905)
Interest charges	<u>87,877</u>	<u>23,589</u>	<u>8,035</u>	<u>(4,020)</u>	<u>115,481</u>
Income from continuing operations before income taxes	223,556	45,028	53,644	—	322,228
Income tax expense	<u>86,552</u>	<u>16,039</u>	<u>21,608</u>	<u>—</u>	<u>124,199</u>
Income from continuing operations	137,004	28,989	32,036	—	198,029
Income from discontinued operations, net of tax	<u>6,273</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>6,273</u>
Net income	<u>\$ 143,277</u>	<u>\$ 28,989</u>	<u>\$ 32,036</u>	<u>\$ —</u>	<u>\$ 204,302</u>
Capital expenditures	<u>\$ 302,621</u>	<u>\$ 56,786</u>	<u>\$ 2,942</u>	<u>\$ —</u>	<u>\$ 362,349</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Balance sheet information at June 30, 2011 and September 30, 2010 by segment is presented to reflect our business structure as of June 30, 2011 in the following tables. Prior-year amounts have been restated accordingly.

	June 30, 2011				
	Natural Gas Distribution	Regulated Transmission and Storage	Nonregulated (In thousands)	Eliminations	Consolidated
ASSETS					
Property, plant and equipment, net. . .	\$4,085,081	\$771,777	\$ 59,193	\$ —	\$4,916,051
Investment in subsidiaries	671,885	—	(2,096)	(669,789)	—
Current assets					
Cash and cash equivalents	39,446	—	77,983	—	117,429
Assets from risk management activities	1,972	—	13,041	—	15,013
Other current assets	565,265	15,822	469,576	(193,357)	857,306
Intercompany receivables	505,709	—	—	(505,709)	—
Total current assets	1,112,392	15,822	560,600	(699,066)	989,748
Intangible assets	—	—	363	—	363
Goodwill	572,262	132,341	34,711	—	739,314
Noncurrent assets from risk management activities	767	—	16	—	783
Deferred charges and other assets . . .	319,019	16,137	12,055	—	347,211
	<u>\$6,761,406</u>	<u>\$936,077</u>	<u>\$664,842</u>	<u>\$(1,368,855)</u>	<u>\$6,993,470</u>
CAPITALIZATION AND LIABILITIES					
Shareholders' equity	\$2,335,824	\$251,080	\$420,805	\$ (671,885)	\$2,335,824
Long-term debt	2,205,910	—	196	—	2,206,106
Total capitalization	4,541,734	251,080	421,001	(671,885)	4,541,930
Current liabilities					
Current maturities of long-term debt	2,303	—	131	—	2,434
Short-term debt	173,845	—	—	(173,845)	—
Liabilities from risk management activities	5,207	—	2,995	—	8,202
Other current liabilities	419,848	8,862	226,352	(17,416)	637,646
Intercompany payables	—	503,857	1,852	(505,709)	—
Total current liabilities	601,203	512,719	231,330	(696,970)	648,282
Deferred income taxes	798,433	163,540	5,634	—	967,607
Noncurrent liabilities from risk management activities	56	—	6,089	—	6,145
Regulatory cost of removal obligation	396,201	—	—	—	396,201
Deferred credits and other liabilities	423,779	8,738	788	—	433,305
	<u>\$6,761,406</u>	<u>\$936,077</u>	<u>\$664,842</u>	<u>\$(1,368,855)</u>	<u>\$6,993,470</u>

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	September 30, 2010				
	<u>Natural Gas Distribution</u>	<u>Regulated Transmission and Storage</u>	<u>Nonregulated (In thousands)</u>	<u>Eliminations</u>	<u>Consolidated</u>
ASSETS					
Property, plant and equipment, net. . .	\$3,959,112	\$748,947	\$ 85,016	\$ —	\$4,793,075
Investment in subsidiaries	620,863	—	(2,096)	(618,767)	—
Current assets					
Cash and cash equivalents	31,952	—	100,000	—	131,952
Assets from risk management activities	2,219	—	18,356	—	20,575
Other current assets	528,655	19,504	325,348	(150,842)	722,665
Intercompany receivables	<u>546,313</u>	<u>—</u>	<u>—</u>	<u>(546,313)</u>	<u>—</u>
Total current assets	1,109,139	19,504	443,704	(697,155)	875,192
Intangible assets	—	—	834	—	834
Goodwill	572,262	132,341	34,711	—	739,314
Noncurrent assets from risk management activities	47	—	890	—	937
Deferred charges and other assets . . .	<u>324,707</u>	<u>13,037</u>	<u>16,695</u>	<u>—</u>	<u>354,439</u>
	<u>\$6,586,130</u>	<u>\$913,829</u>	<u>\$579,754</u>	<u>\$(1,315,922)</u>	<u>\$6,763,791</u>
CAPITALIZATION AND LIABILITIES					
Shareholders' equity	\$2,178,348	\$212,687	\$408,176	\$ (620,863)	\$2,178,348
Long-term debt	<u>1,809,289</u>	<u>—</u>	<u>262</u>	<u>—</u>	<u>1,809,551</u>
Total capitalization	3,987,637	212,687	408,438	(620,863)	3,987,899
Current liabilities					
Current maturities of long-term debt	360,000	—	131	—	360,131
Short-term debt	258,488	—	—	(132,388)	126,100
Liabilities from risk management activities	48,942	—	731	—	49,673
Other current liabilities	473,076	10,949	162,508	(16,358)	630,175
Intercompany payables	<u>—</u>	<u>543,007</u>	<u>3,306</u>	<u>(546,313)</u>	<u>—</u>
Total current liabilities	1,140,506	553,956	166,676	(695,059)	1,166,079
Deferred income taxes	691,126	142,337	(4,335)	—	829,128
Noncurrent liabilities from risk management activities	2,924	—	6,000	—	8,924
Regulatory cost of removal obligation	350,521	—	—	—	350,521
Deferred credits and other liabilities	<u>413,416</u>	<u>4,849</u>	<u>2,975</u>	<u>—</u>	<u>421,240</u>
	<u>\$6,586,130</u>	<u>\$913,829</u>	<u>\$579,754</u>	<u>\$(1,315,922)</u>	<u>\$6,763,791</u>

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of
Atmos Energy Corporation

We have reviewed the condensed consolidated balance sheet of Atmos Energy Corporation as of June 30, 2011, the related condensed consolidated statements of income for the three-month and nine-month periods ended June 30, 2011 and 2010, and the condensed consolidated statements of cash flows for the nine-month periods ended June 30, 2011 and 2010. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Atmos Energy Corporation as of September 30, 2010, and the related consolidated statements of income, shareholders' equity, and cash flows for the year then ended, not presented herein, and in our report dated November 12, 2010, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of September 30, 2010, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ ERNST & YOUNG LLP

Dallas, Texas
August 4, 2011

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

The following discussion should be read in conjunction with the condensed consolidated financial statements in this Quarterly Report on Form 10-Q and Management's Discussion and Analysis in our Annual Report on Form 10-K for the year ended September 30, 2010.

Cautionary Statement for the Purposes of the Safe Harbor under the Private Securities Litigation Reform Act of 1995

The statements contained in this Quarterly Report on Form 10-Q may contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included in this Report are forward-looking statements made in good faith by us and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. When used in this Report, or any other of our documents or oral presentations, the words "anticipate", "believe", "estimate", "expect", "forecast", "goal", "intend", "objective", "plan", "projection", "seek", "strategy" or similar words are intended to identify forward-looking statements. Such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the statements relating to our strategy, operations, markets, services, rates, recovery of costs, availability of gas supply and other factors. These risks and uncertainties include the following: our ability to continue to access the credit markets to satisfy our liquidity requirements; the impact of adverse economic conditions on our customers; increased costs of providing pension and postretirement health care benefits and increased funding requirements along with increased costs of health care benefits; market risks beyond our control affecting our risk management activities including market liquidity, commodity price volatility, increasing interest rates and counterparty creditworthiness; regulatory trends and decisions, including the impact of rate proceedings before various state regulatory commissions; possible increased federal, state and local regulation of the safety of our operations; increased federal regulatory oversight and potential penalties; the impact of environmental regulations on our business; the impact of possible future additional regulatory and financial risks associated with global warming and climate change on our business; the concentration of our distribution, pipeline and storage operations in Texas; adverse weather conditions; the effects of inflation and changes in the availability and price of natural gas; the capital-intensive nature of our gas distribution business; increased competition from energy suppliers and alternative forms of energy; the inherent hazards and risks involved in operating our gas distribution business, natural disasters, terrorist activities or other events, and other risks and uncertainties discussed herein, all of which are difficult to predict and many of which are beyond our control. Accordingly, while we believe these forward-looking statements to be reasonable, there can be no assurance that they will approximate actual experience or that the expectations derived from them will be realized. Further, we undertake no obligation to update or revise any of our forward-looking statements whether as a result of new information, future events or otherwise.

OVERVIEW

Atmos Energy and our subsidiaries are engaged primarily in the regulated natural gas distribution and transportation and storage businesses as well as other nonregulated natural gas businesses. We distribute natural gas through sales and transportation arrangements to over three million residential, commercial, public authority and industrial customers throughout our six regulated natural gas distribution divisions, which cover service areas currently located in 12 states. In addition, we transport natural gas for others through our regulated distribution and pipeline systems. In May 2011, we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Missouri, Illinois and Iowa, representing approximately 84,000 customers. After the closing of this transaction, we will operate in nine states.

Through our nonregulated businesses, we primarily provide natural gas management and marketing services to municipalities, other local gas distribution companies and industrial customers primarily in the Midwest and Southeast and natural gas transportation and storage services to certain of our natural gas

distribution divisions and to third parties. Through our asset optimization activities, we also seek to maximize the economic value associated with the storage and transportation capacity we own or control.

As discussed in Note 11, we operate the Company through the following three segments:

- the *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations,
- the *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of our Atmos Pipeline — Texas Division and
- the *nonregulated segment*, which includes our nonregulated natural gas management, nonregulated natural gas transmission, storage and other services.

CRITICAL ACCOUNTING ESTIMATES AND POLICIES

Our condensed consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States. Preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and the related disclosures of contingent assets and liabilities. We based our estimates on historical experience and various other assumptions that we believe to be reasonable under the circumstances. On an ongoing basis, we evaluate our estimates, including those related to risk management and trading activities, the allowance for doubtful accounts, legal and environmental accruals, insurance accruals, pension and postretirement obligations, deferred income taxes and the valuation of goodwill, indefinite-lived intangible assets and other long-lived assets. Actual results may differ from such estimates.

Our critical accounting policies used in the preparation of our consolidated financial statements are described in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010 and include the following:

- Regulation
- Revenue Recognition
- Allowance for Doubtful Accounts
- Financial Instruments and Hedging Activities
- Impairment Assessments
- Pension and Other Postretirement Plans
- Fair Value Measurements

Our critical accounting policies are reviewed quarterly by the Audit Committee. There were no significant changes to these critical accounting policies during the nine months ended June 30, 2011.

RESULTS OF OPERATIONS

Due to the seasonality of our distribution business, we typically incur a net loss in our fiscal third quarter. For the three months ended June 30, 2011, we reported a net loss of \$0.6 million, or \$0.01 per diluted share compared to a net loss of \$3.2 million, or \$0.03 per diluted share in the prior-year quarter. The net loss for the three months ended June 30, 2011 includes noncash, unrealized net gains of \$0.1 million, or \$0.00 per diluted share compared with net losses of \$11.1 million, or \$0.12 per diluted share for the three months ended June 30, 2010. The net loss for the third quarter includes the impact of the non-cash impairment charge related to Atmos Gathering System assets, totaling \$6.1 million or \$0.06 per diluted share.

Excluding the impact of unrealized margins and one-time items, diluted earnings per share decreased from income of \$0.09 per diluted share in the prior-year quarter to income of \$0.05 per diluted share in the current-year quarter, primarily due a decrease in asset optimization margins in our nonregulated segment,

partially offset by rate increases in our natural gas distribution and regulated transmission and storage segments.

During the current quarter, we announced the sale of our natural gas distribution operations in our Missouri, Illinois and Iowa service areas. Due to the pending sales transaction, the results of operations for these three service areas are shown in discontinued operations. During the current-year quarter, discontinued operations generated net income of \$0.9 million, or \$0.01 per diluted share, compared with net income of \$1.1 million, or \$0.01 per diluted share in the prior-year quarter. Continuing operations in the current quarter generated a net loss of \$1.5 million or \$0.02 per diluted share, compared with a net loss of \$4.2 million or \$0.04 per diluted share from continuing operations in the prior-year quarter.

We reported net income of \$205.6 million, or \$2.25 per diluted share for the nine months ended June 30, 2011, compared with net income of \$204.3 million or \$2.18 per diluted share in the prior-year period. Income from continuing operations was \$197.8 million, or \$2.16 per diluted share compared with \$198.0 million, or \$2.11 per diluted share in the prior-year period. Income from discontinued operations was \$7.9 million or \$0.09 per diluted share for the year-to-date period, compared with \$6.3 million or \$0.07 per diluted share in the prior year. Unrealized losses in our nonregulated operations during the current period reduced net income by \$1.4 million or \$0.02 per diluted share compared with net losses recorded in the prior-year period of \$6.2 million, or \$0.07 per diluted share. Additionally, net income in both periods was impacted by nonrecurring items. In the prior year-to-date period, net income included the net positive impact of a state sales tax refund of \$4.5 million, or \$0.05 per diluted share. In the current year-to-date period, net income includes the net positive impact of several one-time items totaling \$6.5 million, or \$0.07 per diluted share related to the following pre-tax amounts:

- \$27.8 million favorable impact related to the cash gain recorded in association with the unwinding of two Treasury locks in conjunction with the cancellation of a planned debt offering in November 2011.
- \$30.3 million unfavorable impact related to the non-cash impairment of certain assets in our nonregulated business.
- \$5.0 million favorable impact related to the administrative settlement of various income tax positions.

On June 10, 2011 we issued \$400 million of 5.50% senior notes. The effective interest rate on these notes is 5.381 percent, after giving effect to the settlement of the \$300 million Treasury locks associated with the offering. The majority of the net proceeds of approximately \$394 million was used to repay \$350 million of outstanding commercial paper. The remainder of the net proceeds was used for general corporate purposes. The Treasury locks were settled on June 7, 2011 with the receipt of \$20.1 million from the counterparties due to an increase in the 30-year Treasury lock rates between inception of the Treasury locks and settlement. Because the Treasury locks were effective, the net \$12.6 million unrealized gain was recorded as a component of accumulated other comprehensive income and will be recognized as a component of interest expense over the 30-year life of the senior notes.

During the nine months ended June 30, 2011, we executed on our strategy to streamline our credit facilities, as follows.

- On May 2, 2011, we replaced our five-year \$566.7 million unsecured credit facility, due to expire in December 2011, with a five-year \$750 million unsecured credit facility with an accordion feature that could increase our borrowing capacity to \$1.0 billion.
- In December 2010, we replaced AEM's \$450 million 364-day facility with a \$200 million, three-year facility. The reduced amount of the new facility is due to the current low cost of gas and certain regulatory restrictions; however, this facility contains an accordion feature that could increase our borrowing capacity to \$500 million.
- In October 2010, we replaced our \$200 million 364-day revolving credit agreement with a \$200 million 180-day revolving credit agreement that expired in April 2011. As planned, we did not replace or extend this agreement.

After giving effect to these changes, we now have \$975 million of liquidity available to us from our commercial paper program and three committed credit facilities and have reduced our financing costs. We believe this availability provides sufficient liquidity to fund our working capital needs.

The following table presents our consolidated financial highlights for the three and nine months ended June 30, 2011 and 2010:

	Three Months Ended June 30		Nine Months Ended June 30	
	2011	2010	2011	2010
	(In thousands, except per share data)			
Operating revenues	\$843,615	\$761,305	\$3,558,374	\$3,941,254
Gross profit	266,805	247,666	1,085,197	1,096,113
Operating expenses	232,727	215,407	684,631	657,499
Operating income	34,078	32,259	400,566	438,614
Miscellaneous income (expense)	(1,430)	(798)	24,046	(905)
Interest charges	35,845	37,267	112,615	115,481
Income (loss) from continuing operations before income taxes	(3,197)	(5,806)	311,997	322,228
Income tax expense (benefit)	(1,723)	(1,577)	114,211	124,199
Income (loss) from continuing operations	(1,474)	(4,229)	197,786	198,029
Income (loss) from discontinued operations, net of tax	908	1,075	7,854	6,273
Net income (loss)	\$ (566)	\$ (3,154)	\$ 205,640	\$ 204,302
Diluted net income (loss) per share from continuing operations	\$ (0.02)	\$ (0.04)	\$ 2.16	\$ 2.11
Diluted net income per share from discontinued operations	0.01	0.01	0.09	0.07
Diluted net income (loss) per share	\$ (0.01)	\$ (0.03)	\$ 2.25	\$ 2.18

The following tables segregate our consolidated net income (loss) and diluted earnings per share between our regulated and nonregulated operations:

	Three Months Ended June 30		
	2011	2010	Change
	(In thousands, except per share data)		
Regulated operations	\$ 2,423	\$(3,512)	\$ 5,935
Nonregulated operations	<u>(3,897)</u>	<u>(717)</u>	<u>(3,180)</u>
Net loss from continuing operations	(1,474)	(4,229)	2,755
Net income from discontinued operations	<u>908</u>	<u>1,075</u>	<u>(167)</u>
Net loss	<u>\$ (566)</u>	<u>\$(3,154)</u>	<u>\$ 2,588</u>
Diluted EPS from continuing regulated operations	\$ 0.02	\$ (0.03)	\$ 0.05
Diluted EPS from nonregulated operations	<u>(0.04)</u>	<u>(0.01)</u>	<u>(0.03)</u>
Diluted EPS from continuing operations	(0.02)	(0.04)	0.02
Diluted EPS from discontinued operations	<u>0.01</u>	<u>0.01</u>	<u>—</u>
Consolidated diluted EPS	<u>\$ (0.01)</u>	<u>\$ (0.03)</u>	<u>\$ 0.02</u>

	Nine Months Ended June 30		
	2011	2010	Change
	(In thousands, except per share data)		
Regulated operations	\$199,246	\$165,993	\$ 33,253
Nonregulated operations	(1,460)	32,036	(33,496)
Net income from continuing operations	197,786	198,029	(243)
Net income from discontinued operations	7,854	6,273	1,581
Net income	<u>\$205,640</u>	<u>\$204,302</u>	<u>\$ 1,338</u>
Diluted EPS from continuing regulated operations	\$ 2.18	\$ 1.77	\$ 0.41
Diluted EPS from nonregulated operations	(0.02)	0.34	(0.36)
Diluted EPS from continuing operations	2.16	2.11	0.05
Diluted EPS from discontinued operations	0.09	0.07	0.02
Consolidated diluted EPS	<u>\$ 2.25</u>	<u>\$ 2.18</u>	<u>\$ 0.07</u>

Natural Gas Distribution Segment

The primary factors that impact the results of our natural gas distribution operations are our ability to earn our authorized rates of return, the cost of natural gas, competitive factors in the energy industry and economic conditions in our service areas.

Our ability to earn our authorized rates of return is based primarily on our ability to improve the rate design in our various ratemaking jurisdictions by reducing or eliminating regulatory lag and, ultimately, separating the recovery of our approved margins from customer usage patterns. Improving rate design is a long-term process and is further complicated by the fact that we operate in multiple rate jurisdictions.

Seasonal weather patterns can also affect our natural gas distribution operations. However, the effect of weather that is above or below normal is substantially offset through weather normalization adjustments, known as WNA, which has been approved by state regulatory commissions for approximately 90 percent of our residential and commercial meters in the following states for the following time periods:

Georgia, Kansas, West Texas	October — May
Kentucky, Mississippi, Tennessee, Mid-Tex	November — April
Louisiana	December — March
Virginia	January — December

Our natural gas distribution operations are also affected by the cost of natural gas. The cost of gas is passed through to our customers without markup. Therefore, increases in the cost of gas are offset by a corresponding increase in revenues. Accordingly, we believe gross profit is a better indicator of our financial performance than revenues. However, gross profit in our Texas and Mississippi service areas includes franchise fees and gross receipts taxes, which are calculated as a percentage of revenue (inclusive of gas costs). Therefore, the amount of these taxes included in revenues is influenced by the cost of gas and the level of gas sales volumes. We record the associated tax expense as a component of taxes, other than income. Although changes in these revenue-related taxes arising from changes in gas costs affect gross profit, over time the impact is offset within operating income.

Higher gas costs may also adversely impact our accounts receivable collections, resulting in higher bad debt expense and may require us to increase borrowings under our credit facilities resulting in higher interest expense. Finally, higher gas costs, as well as competitive factors in the industry and general economic conditions may cause customers to conserve or use alternative energy sources.

In May 2011, we announced that we had entered into a definitive agreement to sell our natural gas distribution operations in Missouri, Illinois and Iowa. The results of these operations have been separately

reported in the following tables and exclude general corporate overhead and interest expense that would normally be allocated to these operations.

Three Months Ended June 30, 2011 compared with Three Months Ended June 30, 2010

Financial and operational highlights for our natural gas distribution segment for the three months ended June 30, 2011 and 2010 are presented below.

	Three Months Ended June 30		
	2011	2010	Change
	(In thousands, unless otherwise noted)		
Gross profit	\$200,192	\$191,331	\$ 8,861
Operating expenses	<u>183,437</u>	<u>180,902</u>	<u>2,535</u>
Operating income	16,755	10,429	6,326
Miscellaneous expense	(1,153)	(72)	(1,081)
Interest charges	<u>28,042</u>	<u>29,019</u>	<u>(977)</u>
Loss from continuing operations before income taxes	(12,440)	(18,662)	6,222
Income tax benefit	<u>(4,311)</u>	<u>(6,685)</u>	<u>2,374</u>
Loss from continuing operations	(8,129)	(11,977)	3,848
Income from discontinued operations, net of tax	<u>908</u>	<u>1,075</u>	<u>(167)</u>
Net loss	<u>\$ (7,221)</u>	<u>\$ (10,902)</u>	<u>\$ 3,681</u>
Consolidated natural gas distribution sales volumes from continuing operations — MMcf	37,011	35,613	1,398
Consolidated natural gas distribution transportation volumes from continuing operations — MMcf	<u>29,955</u>	<u>27,956</u>	<u>1,999</u>
Consolidated natural gas distribution throughput from continuing operations — MMcf	66,966	63,569	3,397
Consolidated natural gas distribution throughput from discontinued operations — MMcf	<u>2,128</u>	<u>2,359</u>	<u>(231)</u>
Total consolidated natural gas distribution throughput — MMcf	<u>69,094</u>	<u>65,928</u>	<u>3,166</u>
Consolidated natural gas distribution average transportation revenue per Mcf	\$ 0.46	\$ 0.46	\$ —
Consolidated natural gas distribution average cost of gas per Mcf sold	\$ 5.59	\$ 5.73	\$ (0.14)

The following table shows our operating income (loss) from continuing operations by natural gas distribution division, in order of total rate base, for the three months ended June 30, 2011 and 2010. The presentation of our natural gas distribution operating income (loss) is included for financial reporting purposes and may not be appropriate for ratemaking purposes.

	<u>Three Months Ended June 30</u>		
	<u>2011</u>	<u>2010</u>	<u>Change</u>
	(In thousands)		
Mid-Tex.	\$ 759	\$ (2,179)	\$ 2,938
Kentucky/Mid-States	4,832	3,344	1,488
Louisiana	6,779	6,537	242
West Texas	605	(104)	709
Colorado-Kansas	3,304	1,623	1,681
Mississippi	(615)	950	(1,565)
Other	<u>1,091</u>	<u>258</u>	<u>833</u>
Total	<u>\$16,755</u>	<u>\$10,429</u>	<u>\$ 6,326</u>

The \$8.9 million increase in natural gas distribution gross profit was primarily due to the following:

- \$7.5 million net increase in rate adjustments, primarily in the Mid-Tex, Kentucky and Kansas service areas.
- \$1.2 million increase in consolidated throughput due to a five percent increase in consolidated distribution throughput, primarily from higher consumption.
- \$1.5 million decrease due to lower revenue-related taxes, offset by a decrease in taxes, other than income.

Operating expenses, which include operation and maintenance expense, provision for doubtful accounts, depreciation and amortization expense and taxes, other than income increased \$2.5 million due primarily to a \$3.5 million increase in depreciation and amortization expense, partially offset by \$1.4 million lower employee expenses.

Nine Months Ended June 30, 2011 compared with Nine Months Ended June 30, 2010

Financial and operational highlights for our natural gas distribution segment for the nine months ended June 30, 2011 and 2010 are presented below.

	Nine Months Ended June 30		
	2011	2010	Change
	(In thousands, unless otherwise noted)		
Gross profit	\$870,132	\$854,620	\$ 15,512
Operating expenses	<u>545,917</u>	<u>544,661</u>	<u>1,256</u>
Operating income	324,215	309,959	14,256
Miscellaneous income	18,305	1,474	16,831
Interest charges	<u>87,344</u>	<u>87,877</u>	<u>(533)</u>
Income from continuing operations before income taxes	255,176	223,556	31,620
Income tax expense	<u>94,323</u>	<u>86,552</u>	<u>7,771</u>
Income from continuing operations	160,853	137,004	23,849
Income from discontinued operations, net of tax	<u>7,854</u>	<u>6,273</u>	<u>1,581</u>
Net income	<u>\$168,707</u>	<u>\$143,277</u>	<u>\$ 25,430</u>
Consolidated natural gas distribution sales volumes from continuing operations — MMcf	253,665	285,996	(32,331)
Consolidated natural gas distribution transportation volumes from continuing operations — MMcf	<u>99,551</u>	<u>98,442</u>	<u>1,109</u>
Consolidated natural gas distribution throughput from continuing operations — MMcf	353,216	384,438	(31,222)
Consolidated natural gas distribution throughput from discontinued operations — MMcf	<u>12,723</u>	<u>13,835</u>	<u>(1,112)</u>
Total consolidated natural gas distribution throughput — MMcf	<u>365,939</u>	<u>398,273</u>	<u>(32,334)</u>
Consolidated natural gas distribution average transportation revenue per Mcf	\$ 0.47	\$ 0.46	\$ 0.01
Consolidated natural gas distribution average cost of gas per Mcf sold	\$ 5.21	\$ 5.77	\$ (0.56)

The following table shows our operating income from continuing operations by natural gas distribution division, in order of rate base, for the nine months ended June 30, 2011 and 2010. The presentation of our

natural gas distribution operating income is included for financial reporting purposes and may not be appropriate for ratemaking purposes.

	Nine Months Ended June 30		
	2011	2010	Change
	(In thousands)		
Mid-Tex	\$140,674	\$128,045	\$12,629
Kentucky/Mid-States	50,522	43,791	6,731
Louisiana	44,975	42,775	2,200
West Texas	29,405	33,053	(3,648)
Colorado-Kansas	26,256	24,071	2,185
Mississippi	27,604	28,604	(1,000)
Other	4,779	9,620	(4,841)
Total	<u>\$324,215</u>	<u>\$309,959</u>	<u>\$14,256</u>

The \$15.5 million increase in natural gas distribution gross profit primarily reflects a \$35.8 million net increase in rate adjustments, primarily in the Mid-Tex, Louisiana, Kentucky, Kansas and Georgia service areas.

These increases were partially offset by:

- \$11.2 million decrease due to an eight percent decrease in consolidated throughput caused principally by lower residential and commercial consumption combined with warmer weather this fiscal year compared to the same period last year in most of our service areas.
- \$8.5 million decrease in revenue-related taxes, primarily due to lower revenues on which the tax is calculated.

Operating expenses, which include operation and maintenance expense, provision for doubtful accounts, depreciation and amortization expense and taxes, other than income increased \$1.3 million, primarily due to the following:

- \$7.4 million increase due to the absence of a state sales tax refund received in the prior year.
- \$8.0 million increase in depreciation and amortization expense.
- \$1.2 million increase in vehicles and equipment expense.

These increases were partially offset by:

- \$8.2 million decrease in taxes, other than income, due to lower revenue-related taxes.
- \$6.8 million decrease in employee-related expenses.

Net income for this segment for the year-to-date period was also favorably impacted by a \$21.8 million gain recognized in March 2011 as a result of unwinding two Treasury locks and a \$5.0 million income tax benefit related to the administrative settlement of various income tax positions.

Recent Ratemaking Developments

Significant ratemaking developments that occurred during the nine months ended June 30, 2011 are discussed below. The amounts described below represent the operating income that was requested or received in each rate filing, which may not necessarily reflect the stated amount referenced in the final order, as certain operating costs may have changed as a result of a commission's or other governmental authority's final ruling.

Annual net operating income increases totaling \$28.1 million resulting from ratemaking activity became effective in the nine months ended June 30, 2011 as summarized below:

<u>Rate Action</u>	<u>Annual Increase to Operating Income</u> (In thousands)
GRIP filings	\$ 919
Annual rate filing mechanisms	25,070
Other rate activity	<u>2,075</u>
	<u>\$28,064</u>

Additionally, the following ratemaking efforts were in progress during the third quarter of fiscal 2011 but had not been completed as of June 30, 2011.

<u>Division</u>	<u>Rate Action</u>	<u>Jurisdiction</u>	<u>Operating Income Requested</u> (In thousands)
Kentucky/Mid-States	PRP ⁽¹⁾	Georgia	\$ 1,192
Louisiana	LGS RSC ⁽²⁾	Louisiana	4,600
Mid-Tex	Rate Review Mechanism (RRM) ⁽³⁾	Settled Cities ⁽⁴⁾	13,152
West Texas	Environs Rate Case ⁽⁵⁾	Amarillo	78
	RRM	Lubbock	2,136
	RRM ⁽⁶⁾	WT Cities	2,552
	Special Contract	Triangle	<u>641</u>
			<u>\$24,351</u>

⁽¹⁾ The Pipeline Replacement Program (PRP) surcharge relates to a long-term cast iron replacement program.

⁽²⁾ The Louisiana Commission Staff recommended an increase of \$4.1 million effective July 1, 2011, which the Commission accepted.

⁽³⁾ The amount requested represents an increase of \$7.7 million under the RRM and \$5.5 million related to year two of our steel service line program. In July 2011, the Company and representatives of the Settled Cities agreed to no change in operating income under the RRM and an operating income increase of \$5.5 million related to the steel service line program to be implemented on September 1, 2011.

⁽⁴⁾ Represents 439 of the 440 incorporated cities, or approximately 80 percent of the Mid-Tex Division's customers, with whom a settlement agreement was reached during the fiscal 2008 second quarter.

⁽⁵⁾ The Railroad Commission of Texas (RRC) approved the requested increase in operating income on July 26, 2011.

⁽⁶⁾ On August 1, 2011, the Company and representatives of the West Texas Cities agreed to resolve the 2010 RRM with no change to operating income.

Rate Filings

A rate case is a formal request from Atmos Energy to a regulatory authority to increase rates that are charged to our customers. Rate cases may also be initiated when the regulatory authorities request us to justify our rates. This process is referred to as a "show cause" action. Adequate rates are intended to provide for recovery of the Company's costs as well as a fair rate of return to our shareholders and ensure that we continue to deliver reliable, reasonably priced natural gas service to our customers. There were no rate cases completed within our natural gas distribution segment for the first three quarters of fiscal 2011.

GRIP Filings

The Gas Reliability Infrastructure Program (GRIP) in Texas allows us to include in our rate base annually approved capital costs incurred in the prior calendar year provided that we file a complete rate case at least once every five years. The following table summarizes our GRIP filings with effective dates during the nine months ended June 30, 2011.

<u>Division</u>	<u>Calendar Year</u>	<u>Incremental Net Utility Plant Investment</u> (In thousands)	<u>Additional Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2011 GRIP:</i>				
West Texas/Lubbock & WT Cities				
Environs	2010	\$ 17,677	\$343	06/01/2011
Mid-Tex/Environs	2010	<u>107,840</u>	<u>576</u>	06/27/2011
Total 2011 GRIP		<u>\$125,517</u>	<u>\$919</u>	

Annual Rate Filing Mechanisms

As an instrument to reduce regulatory lag, annual rate filing mechanisms allow us to refresh our rates on a periodic basis without filing a formal rate case. However, these filings still involve discovery by the appropriate regulatory authorities prior to the final determination of rates under these mechanisms. We currently have annual rate filing mechanisms in our Louisiana and Mississippi divisions and in significant portions of our Mid-Tex and West Texas divisions. These mechanisms are referred to as rate review mechanisms in our Mid-Tex and West Texas divisions, stable rate filings in the Mississippi Division and a rate stabilization clause in the Louisiana Division. The following table summarizes filings made under our various annual rate filing mechanisms for the nine months ended June 30, 2011.

<u>Division</u>	<u>Jurisdiction</u>	<u>Test Year Ended</u>	<u>Additional Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2011 Filings:</i>				
Mid-Tex	Settled Cities	12/31/2009	\$23,122	10/01/2010
Louisiana	TransLa	09/30/2010	350	04/01/2011
Mid-Tex	Dallas	12/31/2010	<u>1,598</u>	07/01/2011
Total 2011 Filings			<u>\$25,070</u>	

Other Ratemaking Activity

The following table summarizes other ratemaking activity during the nine months ended June 30, 2011:

<u>Division</u>	<u>Jurisdiction</u>	<u>Rate Activity</u>	<u>Additional Annual Operating Income</u> (In thousands)	<u>Effective Date</u>
<i>2011 Other Rate Activity:</i>				
Kentucky/Mid-States	Georgia	PRP Surcharge	\$ 764	10/01/2010
Colorado-Kansas	Colorado	AMI ⁽¹⁾	349	12/01/2010
Colorado-Kansas	Kansas	Ad Valorem ⁽²⁾	685	01/01/2011
Kentucky/Mid-States	Missouri	ISRS ⁽³⁾	<u>277</u>	02/14/2011
Total 2011 Other Rate Activity			<u>\$2,075</u>	

- (1) Automated Meter Infrastructure (AMI) relates to a pilot program in the Weld County area of the Company's service area.
- (2) The Ad Valorem filing relates to a collection of property taxes in excess of the amount included in the Company's base rates.
- (3) Infrastructure System Replacement Surcharge (ISRS) relates to maintenance capital investments made since the previous rate case.

Regulated Transmission and Storage Segment

Our regulated transmission and storage segment consists of the regulated pipeline and storage operations of the Atmos Pipeline — Texas Division. The Atmos Pipeline — Texas Division transports natural gas to our Mid-Tex Division and third parties and manages five underground storage reservoirs in Texas. We also provide ancillary services customary in the pipeline industry including parking and lending arrangements and sales of inventory on hand.

Similar to our natural gas distribution segment, our regulated transmission and storage segment is impacted by seasonal weather patterns, competitive factors in the energy industry and economic conditions in our service areas. Further, as the Atmos Pipeline — Texas Division operations supply all of the natural gas for our Mid-Tex Division, the results of this segment are highly dependent upon the natural gas requirements of the Mid-Tex Division. Finally, as a regulated pipeline, the operations of the Atmos Pipeline — Texas Division may be impacted by the timing of when costs and expenses are incurred and when these costs and expenses are recovered through its tariffs.

Three Months Ended June 30, 2011 compared with Three Months Ended June 30, 2010

Financial and operational highlights for our regulated transmission and storage segment for the three months ended June 30, 2011 and 2010 are presented below.

	Three Months Ended June 30		
	2011	2010	Change
	<i>(In thousands, unless otherwise noted)</i>		
Mid-Tex transportation	\$ 32,098	\$ 21,908	\$10,190
Third-party transportation	16,518	17,521	(1,003)
Storage and park and lend services	1,802	2,646	(844)
Other	<u>3,152</u>	<u>2,882</u>	<u>270</u>
Gross profit	53,570	44,957	8,613
Operating expenses	<u>29,305</u>	<u>24,231</u>	<u>5,074</u>
Operating income	24,265	20,726	3,539
Miscellaneous income (expense)	(312)	94	(406)
Interest charges	<u>7,653</u>	<u>7,667</u>	<u>(14)</u>
Income before income taxes	16,300	13,153	3,147
Income tax expense	<u>5,748</u>	<u>4,688</u>	<u>1,060</u>
Net income	<u>\$ 10,552</u>	<u>\$ 8,465</u>	<u>\$ 2,087</u>
Gross pipeline transportation volumes — MMcf	<u>141,294</u>	<u>127,861</u>	<u>13,433</u>
Consolidated pipeline transportation volumes — MMcf	<u>112,564</u>	<u>100,770</u>	<u>11,794</u>

On April 18, 2011, the Railroad Commission of Texas (RRC) issued an order in the rate case of Atmos Pipeline — Texas (APT) that was originally filed in September 2010. The RRC approved an annual operating

income increase of \$20.4 million as well as the following major provisions that went into effect with bills rendered on and after May 1, 2011:

- Authorized return on equity of 11.8 percent.
- A capital structure of 49.5 percent debt/50.5 percent equity
- Approval of a rate base of \$807.7 million, compared to the \$417.1 million rate base from the prior rate case.
- An annual adjustment mechanism, which was approved for a three-year pilot program, that will adjust regulated rates up or down by 75 percent of the difference between APT's non-regulated annual revenue and a pre-defined base credit.
- Approval of a straight fixed variable rate design, under which all fixed costs associated with transportation and storage services are recovered through monthly customer charges.

The \$8.6 million increase in regulated transmission and storage gross profit was attributable primarily to a net \$8.7 million increase as a result of this rate case.

Operating expenses increased \$5.1 million primarily due to the following:

- \$3.2 million due to higher levels of pipeline maintenance activities.
- \$1.6 million due to higher depreciation expense.

At June 30, 2011, a GRIP filing was in progress with the RRC in which \$12.6 million of additional annual operating income was requested. On July 26, 2011, the RRC approved the GRIP filing.

Nine Months Ended June 30, 2011 compared with Nine Months Ended June 30, 2010

Financial and operational highlights for our regulated transmission and storage segment for the nine months ended June 30, 2011 and 2010 are presented below.

	Nine Months Ended June 30		
	2011	2010	Change
	(In thousands, unless otherwise noted)		
Mid-Tex transportation	\$ 92,729	\$ 81,833	\$10,896
Third-party transportation	49,841	49,098	743
Storage and park and lend services	6,191	7,924	(1,733)
Other	8,792	8,143	649
Gross profit	157,553	146,998	10,555
Operating expenses	79,373	78,498	875
Operating income	78,180	68,500	9,680
Miscellaneous income	5,267	117	5,150
Interest charges	23,802	23,589	213
Income before income taxes	59,645	45,028	14,617
Income tax expense	21,252	16,039	5,213
Net income	\$ 38,393	\$ 28,989	\$ 9,404
Gross pipeline transportation volumes — MMcf	468,943	478,075	(9,132)
Consolidated pipeline transportation volumes — MMcf	305,898	295,126	10,772

The \$10.6 million increase in regulated transmission and storage gross profit was attributable primarily due to the following:

- \$8.7 million net increase as a result of the rate case that was finalized and became effective in May 2011.
- \$6.2 million increase associated with our GRIP filings.

These increases were partially offset by the following:

- \$2.8 million decrease due to a decline in throughput to our Mid-Tex Division.
- \$2.4 million decrease due to decreased transportation fees.

Operating expenses increased \$0.9 million primarily due to the following:

- \$3.0 million increase due to higher depreciation expense.
- \$1.8 million increase due to higher ad valorem taxes.

These increases were partially offset by a \$1.3 million decrease related to lower levels of pipeline maintenance activities.

Miscellaneous income includes a \$6.0 million gain recognized in March 2011 as a result of unwinding two Treasury locks.

Nonregulated Segment

Our nonregulated activities are conducted through Atmos Energy Holdings, Inc. (AEH), which is a wholly-owned subsidiary of Atmos Energy Corporation and operates primarily in the Midwest and Southeast areas of the United States.

AEH's primary business is to deliver gas and provide related services by aggregating and purchasing gas supply, arranging transportation and storage logistics and ultimately delivering gas to customers at competitive prices. In addition, AEH utilizes proprietary and customer-owned transportation and storage assets to provide various delivered gas services our customers request, including furnishing natural gas supplies at fixed and market-based prices, contract negotiation and administration, load forecasting, gas storage acquisition and management services, transportation services, peaking sales and balancing services, capacity utilization strategies and gas price hedging through the use of financial instruments. As a result, AEH's gas delivery and related services margins arise from the types of commercial transactions we have structured with our customers and our ability to identify the lowest cost alternative among the natural gas supplies, transportation and markets to which it has access to serve those customers.

AEH's storage and transportation margins arise from (i) utilizing its proprietary 21-mile pipeline located in New Orleans, Louisiana to aggregate gas supply for our regulated natural gas distribution division in Louisiana, its gas delivery activities and, on a more limited basis, for third parties and (ii) managing proprietary storage in Kentucky and Louisiana to supplement the natural gas needs of our natural gas distribution divisions during peak periods.

AEH also seeks to enhance its gross profit margin by maximizing, through asset optimization activities, the economic value associated with the storage and transportation capacity it owns or controls in our natural gas distribution and by its subsidiaries. We attempt to meet these objectives by engaging in natural gas storage transactions in which we seek to find and profit through the arbitrage of pricing differences in various locations and by recognizing pricing differences that occur over time. This process involves purchasing physical natural gas, storing it in the storage and transportation assets to which AEH has access and selling financial instruments at advantageous prices to lock in a gross profit margin.

AEH continually manages its net physical position to attempt to increase the future economic profit that was created when the original transaction was executed. Therefore, AEH may subsequently change its originally scheduled storage injection and withdrawal plans from one time period to another based on market

conditions. If AEH elects to accelerate the withdrawal of physical gas, it will execute new financial instruments to offset the original financial instruments. If AEH elects to defer the withdrawal of gas, it will execute new financial instruments to correspond to the revised withdrawal schedule and allow the original financial instrument to settle as contracted.

We use financial instruments, designated as fair value hedges, to hedge our natural gas inventory used in our natural gas marketing storage activities. These financial instruments are marked to market each month based upon the NYMEX price with changes in fair value recognized as unrealized gains and losses in the period of change. The hedged natural gas inventory is marked to market at the end of each month based on the Gas Daily index with changes in fair value recognized as unrealized gains and losses in the period of change. Changes in the spreads between the forward natural gas prices used to value the financial hedges designated against our physical inventory and the market (spot) prices used to value our physical storage result in unrealized margins until the underlying physical gas is withdrawn and the related financial instruments are settled. Once the gas is withdrawn and the financial instruments are settled, the previously unrealized margins associated with these net positions are realized.

AEH also uses financial instruments to capture additional storage arbitrage opportunities that may arise after the original physical inventory hedge and to attempt to insulate and protect the economic value within its asset optimization activities. Changes in fair value associated with these financial instruments are recognized as a component of unrealized margins until they are settled.

Due to the nature of these operations, natural gas prices and differences in natural gas prices between the various markets that we serve (commonly referred to as basis differentials), have a significant impact on our nonregulated businesses. Within our delivered gas activities, basis differentials impact our ability to create value from identifying the lowest cost alternative among the natural gas supplies, transportation and markets to which we have access. Further, higher natural gas prices may adversely impact our accounts receivable collections, resulting in higher bad debt expense, and may require us to increase borrowings under our credit facilities resulting in higher interest expense. Higher gas prices, as well as competitive factors in the industry and general economic conditions may also cause customers to conserve or use alternative energy sources. Within our asset optimization activities, higher gas prices could also lead to increased borrowings under our credit facilities resulting in higher interest expense.

Volatility in natural gas prices also has a significant impact on our nonregulated segment. Increased price volatility often has a significant impact on the spreads between the market (spot) prices and forward natural gas prices, which creates opportunities to earn higher arbitrage spreads within our asset optimization activities. Volatility could also impact the basis differentials we capture in our delivered gas activities. However, increased volatility impacts the amounts of unrealized margins recorded in our gross profit and could impact the amount of cash required to collateralize our risk management liabilities.

Three Months Ended June 30, 2011 compared with Three Months Ended June 30, 2010

Financial and operational highlights for our nonregulated segment for the three months ended June 30, 2011 and 2010 are presented below. Gross profit margin consists primarily of margins earned from the delivery of gas and related services requested by our customers, margins earned from storage and transportation services and margins earned from asset optimization activities, which are derived from the utilization of our proprietary and managed third-party storage and transportation assets to capture favorable arbitrage spreads through natural gas trading activities.

Unrealized margins represent the unrealized gains or losses on our net physical gas position and the related financial instruments used to manage commodity price risk as described above. These margins fluctuate based upon changes in the spreads between the physical and forward natural gas prices. Generally, if the physical/financial spread narrows, we will record unrealized gains or lower unrealized losses. If the physical/financial spread widens, we will record unrealized losses or lower unrealized gains. The magnitude of the

unrealized gains and losses is also contingent upon the levels of our net physical position at the end of the reporting period.

	Three Months Ended June 30		
	2011	2010	Change
(In thousands, unless otherwise noted)			
Realized margins			
Gas delivery and related services	\$ 11,631	\$ 12,550	\$ (919)
Storage and transportation services	4,042	3,319	723
Other	<u>1,177</u>	<u>1,345</u>	<u>(168)</u>
	16,850	17,214	(364)
Asset optimization ⁽¹⁾	<u>(3,623)</u>	<u>9,303</u>	<u>(12,926)</u>
Total realized margins	13,227	26,517	(13,290)
Unrealized margins	<u>178</u>	<u>(14,746)</u>	<u>14,924</u>
Gross profit	13,405	11,771	1,634
Operating expenses, excluding asset impairment	9,359	10,667	(1,308)
Asset impairment	<u>10,988</u>	<u>—</u>	<u>10,988</u>
Operating income (loss)	(6,942)	1,104	(8,046)
Miscellaneous income	168	511	(343)
Interest charges	<u>283</u>	<u>1,912</u>	<u>(1,629)</u>
Loss before income taxes	(7,057)	(297)	(6,760)
Income tax expense (benefit)	<u>(3,160)</u>	<u>420</u>	<u>(3,580)</u>
Net loss	<u>\$ (3,897)</u>	<u>\$ (717)</u>	<u>\$ (3,180)</u>
Gross nonregulated delivered gas sales volumes — MMcf	<u>104,658</u>	<u>91,854</u>	<u>12,804</u>
Consolidated nonregulated delivered gas sales volumes — MMcf	<u>88,382</u>	<u>75,014</u>	<u>13,368</u>
Net physical position (Bcf)	<u>16.7</u>	<u>20.1</u>	<u>(3.4)</u>

⁽¹⁾ Net of storage fees of \$3.8 million and \$3.3 million.

Realized margins for gas delivery, storage and transportation services and other services were \$16.9 million during the three months ended June 30, 2011 compared with \$17.2 million for the prior-year quarter. The decrease primarily reflects a decrease of \$0.03/Mcf for consolidated delivered gas margins in the current quarter, partially offset by an 18 percent increase in consolidated delivered gas volumes due to new customers in the power generation market.

The \$12.9 million decrease in realized asset optimization margins from the prior-year quarter reflects the impact of continued weak natural gas market fundamentals, which have reduced price volatility and compressed spot to forward spread values resulting in less favorable trading opportunities. As a result, during the current quarter, AEH captured smaller spread values from its asset optimization activities. This contrasts to the prior-year quarter, when AEH recognized higher spread values that it had captured from rolling positions.

Weak market fundamentals have also reduced the demand and fees paid for storage. During the quarter, AEH started to capitalize on falling storage demand fees by replacing expiring storage contracts with new contracts with lower storage demand fees and allowing non-strategic contracts to expire without renewing them. This should improve AEH's ability to realize gains from its asset optimization activities in future periods.

The decrease in realized asset optimization margins was offset by a \$14.9 million increase in unrealized margins that reflects the quarter-over-quarter timing of realized margins coupled with lower natural gas price volatility.

Operating expenses decreased \$1.3 million primarily due to lower employee costs.

Asset impairment reflects the \$11.0 million pre-tax impairment of certain natural gas gathering assets recorded in the current quarter.

Interest charges decreased \$1.6 million primarily due to a decrease in intercompany borrowings.

Nine Months Ended June 30, 2011 compared with Nine Months Ended June 30, 2010

Financial and operational highlights for our natural gas marketing segment for the nine months ended June 30, 2011 and 2010 are presented below.

	Nine Months Ended June 30		
	2011	2010	Change
(In thousands, unless otherwise noted)			
Realized margins			
Gas delivery and related services	\$ 46,842	\$ 45,763	\$ 1,079
Storage and transportation services	10,913	9,746	1,167
Other	3,956	3,907	49
	61,711	59,416	2,295
Asset optimization ⁽¹⁾	(344)	46,694	(47,038)
Total realized margins	61,367	106,110	(44,743)
Unrealized margins	(2,726)	(10,403)	7,677
Gross profit	58,641	95,707	(37,066)
Operating expenses, excluding asset impairment	30,200	35,552	(5,352)
Asset impairment	30,270	—	30,270
Operating income (loss)	(1,829)	60,155	(61,984)
Miscellaneous income	764	1,524	(760)
Interest charges	1,759	8,035	(6,276)
Income (loss) before income taxes	(2,824)	53,644	(56,468)
Income tax expense (benefit)	(1,364)	21,608	(22,972)
Net income (loss)	\$ (1,460)	\$ 32,036	\$(33,496)
Gross nonregulated delivered gas sales volumes — MMcf	339,747	317,992	21,755
Consolidated nonregulated delivered gas sales volumes — MMcf	290,486	267,136	23,350
Net physical position (Bcf)	16.7	20.1	(3.4)

⁽¹⁾ Net of storage fees of \$10.7 million and \$10.0 million.

Realized margins for gas delivery, storage and transportation services and other services were \$61.7 million during the nine months ended June 30, 2011 compared with \$59.4 million for the prior-year period. The increase primarily reflects a nine percent increase in consolidated delivered gas sales volumes due to new customers in the power generation market and a \$1.2 million increase in margins from storage and transportation services, attributable to new drilling projects in the Barnett Shale area.

The \$47.0 million decrease in realized asset optimization margins from the prior-year period primarily reflects greater intramonth trading gains realized in the prior-year period from more favorable trading opportunities in the daily cash market, combined with lower realized gains in the current-year period due to continued weak natural gas market fundamentals.

Unrealized margins increased \$7.7 million in the current period compared to the prior-year period primarily due to the timing of year-over-year realized margins.

Operating expenses decreased \$5.4 million primarily due to lower employee expenses.

Asset impairment includes the aforementioned \$11.0 million pre-tax impairment charge related to certain natural gas gathering assets. In addition, an asset impairment charge of \$19.3 million was recorded in March 2011 related to our investment in Fort Necessity. As we previously discussed in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010, in February 2008, Atmos Pipeline and Storage, LLC, a subsidiary of AEH, announced plans to construct and operate a salt-cavern storage project in Franklin Parish, Louisiana. In March 2010, we entered into an option and acquisition agreement with a third party, which provided the third party with the exclusive option to develop the proposed Fort Necessity salt-dome natural gas storage project. In July 2010, we agreed with the third party to extend the option period to March 2011. In January 2011, the third party developer notified us that it did not plan to commence the activities required to allow it to exercise the option by March 2011; accordingly, the option was terminated. We evaluated our strategic alternatives and concluded the project's returns did not meet our investment objectives. As such, we recorded a pretax noncash impairment to write off substantially all of our investment in the project during the second quarter of fiscal 2011.

Interest charges decreased \$6.3 million primarily due to a decrease in intercompany borrowings.

Asset Optimization Activities

AEH monitors the impact of its asset optimization efforts by estimating the gross profit, before related fees, that it captured through the purchase and sale of physical natural gas and the execution of the associated financial instruments. This economic value, combined with the effect of the future reversal of unrealized gains or losses currently recognized in the income statement and related fees is referred to as the potential gross profit.

We define potential gross profit as the change in AEH's gross profit in future periods if its optimization efforts are executed as planned. This amount does not include other operating expenses and associated income taxes that will be incurred to realize this amount. Therefore, it does not represent an estimated increase in future net income. There is no assurance that the economic value or the potential gross profit will be fully realized in the future.

We consider this measure a non-GAAP financial measure as it is calculated using both forward-looking storage injection/withdrawal and hedge settlement estimates and historical financial information. This measure is presented because we believe it provides a more comprehensive view to investors of our asset optimization efforts and thus a better understanding of these activities than would be presented by GAAP measures alone. Because there is no assurance that the economic value or potential gross profit will be realized in the future, corresponding future GAAP amounts are not available.

The following table presents AEH's economic value and its potential gross profit (loss) at June 30, 2011 and 2010.

	June 30	
	2011	2010
	(In millions, unless otherwise noted)	
Economic value	\$ (7.7)	\$ (8.5)
Associated unrealized losses	8.3	16.5
Subtotal	0.6	8.0
Related fees ⁽¹⁾	(21.4)	(13.8)
Potential gross profit (loss)	<u>\$(20.8)</u>	<u>\$ (5.8)</u>
Net physical position (Bcf)	<u>16.7</u>	<u>20.1</u>

⁽¹⁾ Related fees represent the contractual costs to acquire the storage capacity utilized in our nonregulated segment's asset optimization activities. The fees primarily consist of demand fees and contractual obligations to sell gas below market index prices in exchange for the right to manage and optimize third party storage assets for the positions we have entered into as of June 30, 2011 and 2010.

During the nine months ended June 30, 2011, our nonregulated segment's economic value decreased from (\$7.5) million, or (\$0.48)/Mcf at September 30, 2010 to (\$7.7) million, or (\$0.46)/Mcf. This compares favorably to economic value at June 30, 2010 of (\$8.5) million, or (\$0.42)/Mcf.

For the nine months ended June 30, 2011, the decrease in our economic value was primarily the result of withdrawing physical gas below our overall weighted average cost of gas while settling financial instruments with higher average prices.

The economic value is based upon planned storage injection and withdrawal schedules and its realization is contingent upon the execution of this plan, weather and other execution factors. Since AEH actively manages and optimizes its portfolio to attempt to enhance the future profitability of its storage position, it may change its scheduled storage injection and withdrawal plans from one time period to another based on market conditions. Therefore, we cannot ensure that the economic value or the potential gross profit calculated as of June 30, 2011 will be fully realized in the future nor can we predict in what time periods such realization may occur. Further, if we experience operational or other issues which limit our ability to optimally manage our stored gas positions, our earnings could be adversely impacted.

Liquidity and Capital Resources

The liquidity required to fund our working capital, capital expenditures and other cash needs is provided from a variety of sources including internally generated funds and borrowings under our commercial paper program and bank credit facilities. Additionally, we have various uncommitted trade credit lines with our gas suppliers that we utilize to purchase natural gas on a monthly basis. Finally, from time to time, we raise funds from the public debt and equity capital markets to fund our liquidity needs.

We regularly evaluate our funding strategy and profile to ensure that we have sufficient liquidity for our short-term and long-term needs in a cost-effective manner. We also evaluate the levels of committed borrowing capacity that we require. During fiscal 2011, we have been executing our strategy of consolidating our short-term facilities used for our regulated operations into a single line of credit, including the following.

- On May 2, 2011, we replaced our five-year \$566.7 million unsecured credit facility, due to expire in December 2011, with a five-year \$750 million unsecured credit facility with an accordion feature that could increase our borrowing capacity to \$1.0 billion.
- In December 2010, we replaced AEM's \$450 million 364-day facility with a \$200 million, three-year facility. The reduced amount of the new facility is due to the current low cost of gas and certain

regulatory restrictions; however, this facility contains an accordion feature that could increase our borrowing capacity to \$500 million.

- In October 2010, we replaced our \$200 million 364-day revolving credit agreement with a \$200 million 180-day revolving credit agreement that expired in April 2011. As planned, we did not replace or extend this agreement.

As a result of these changes, we now have \$975 million of availability from our commercial paper program and three committed revolving credit facilities with third parties.

Our \$350 million 7.375% senior notes were paid on their maturity date on May 15, 2011 using funds drawn from commercial paper. We refinanced this debt on a long-term basis through the issuance of \$400 million 5.50% 30-year unsecured senior notes on June 10, 2011. On September 30, 2010, we entered into three Treasury lock agreements to fix the Treasury yield component of the interest cost of financing the anticipated issuances of senior notes. The Treasury locks were settled on June 7, 2011 with the receipt of \$20.1 million from the counterparties due to an increase in the 30-year Treasury lock rates between inception of the Treasury lock and settlement. The effective interest rate on these notes is 5.381 percent, after giving effect to offering costs and the settlement of the \$300 million Treasury locks. The majority of the net proceeds of approximately \$394 million was used to repay \$350 million of outstanding commercial paper. The remainder of the net proceeds was used for general corporate purposes.

Additionally, we had planned to issue \$250 million of 30-year unsecured notes in November 2011 to fund our capital expenditure program. In September 2010, we entered into two Treasury lock agreements to fix the Treasury yield component of the interest cost associated with the anticipated issuance of these senior notes, which were designated as cash flow hedges of an anticipated transaction. Due to stronger than anticipated cash flows primarily resulting from the extension of the Bush tax cuts that allow the continued use of bonus depreciation on qualifying expenditures through December 31, 2011, the need to issue \$250 million of debt in November was eliminated and the related Treasury lock agreements were unwound. A pretax cash gain of approximately \$28 million was recorded in March 2011.

We believe the liquidity provided by our senior notes and committed credit facilities, combined with our operating cash flows, will be sufficient to fund our working capital needs and capital expenditure program for the remainder of fiscal 2011.

Cash Flows

Our internally generated funds may change in the future due to a number of factors, some of which we cannot control. These include regulatory changes, prices for our products and services, demand for such products and services, margin requirements resulting from significant changes in commodity prices, operational risks and other factors.

Cash flows from operating, investing and financing activities for the nine months ended June 30, 2011 and 2010 are presented below.

	Nine Months Ended June 30		
	2011	2010	Change
	(In thousands)		
Total cash provided by (used in)			
Operating activities	\$ 519,562	\$ 594,564	\$(75,002)
Investing activities	(393,656)	(362,787)	(30,869)
Financing activities	(140,429)	(162,597)	22,168
Change in cash and cash equivalents	(14,523)	69,180	(83,703)
Cash and cash equivalents at beginning of period	131,952	111,203	20,749
Cash and cash equivalents at end of period	<u>\$ 117,429</u>	<u>\$ 180,383</u>	<u>\$(62,954)</u>

Cash flows from operating activities

Period-over-period changes in our operating cash flows are primarily attributable to changes in net income and working capital changes, particularly within our natural gas distribution segment resulting from the price of natural gas and the timing of customer collections, payments for natural gas purchases and deferred gas cost recoveries.

For the nine months ended June 30, 2011, we generated operating cash flow of \$519.6 million from operating activities compared with \$594.6 million for the nine months ended June 30, 2010. The \$75.0 million decrease in operating cash flows primarily reflects the timing of gas cost recoveries under our purchased gas cost mechanisms and other net working capital changes.

Cash flows from investing activities

In recent years, a substantial portion of our cash resources has been used to fund growth projects, our ongoing construction program and improvements to information technology systems. Our ongoing construction program enables us to provide natural gas distribution services to our existing customer base, expand our natural gas distribution services into new markets, enhance the integrity of our pipelines and, more recently, expand our intrastate pipeline network. In executing our current rate strategy, we are directing discretionary capital spending to jurisdictions that permit us to earn a timely return on our investment. Currently, rate designs in our Mid-Tex, Louisiana, Mississippi and West Texas natural gas distribution divisions and our Atmos Pipeline — Texas Division provide the opportunity to include in their rate base approved capital costs on a periodic basis without being required to file a rate case.

Capital expenditures for fiscal 2011 are expected to range from \$610 million to \$625 million. For the nine months ended June 30, 2011, capital expenditures were \$390.3 million compared with \$362.3 million for the nine months ended June 30, 2010. The \$28.0 million increase in capital expenditures primarily reflects spending for the steel service line replacement program in the Mid-Tex Division and the development of a new customer service system in the current year, partially offset by the costs incurred in the prior fiscal year to relocate the company's information technology data center.

Cash flows from financing activities

For the nine months ended June 30, 2011, our financing activities used \$140.4 million of cash compared with \$162.6 million of cash used in the prior-year period, primarily due to higher proceeds from debt issuances in the current year, including the following:

- \$394.6 million net cash proceeds received in June 2011 related to the issuance of \$400 million 5.50% senior notes due 2041.
- \$20.1 million cash received in June 2011 related to the settlement of three Treasury locks associated with the \$400 million 5.50% senior notes offering.
- \$27.8 million cash received in March 2011 related to the unwinding of two Treasury locks.

These higher proceeds were partially offset by higher repayment activity, including the following:

- \$360.1 million for scheduled long-term debt repayments. In the current-year period, \$360.1 million of long-term debt was repaid, including our \$350 million 7.375% senior notes that were paid on their maturity date on May 15, 2011. In the prior-year period, \$0.1 million of long-term debt was repaid.
- \$56.1 million for short-term debt repayments. In the current-year period, \$132.1 million of short-term debt was repaid, compared with \$76.0 million in the prior-year period.
- \$4.1 million for the repurchase of equity awards. In the current-year period, we repurchased \$5.3 million equity awards, compared with \$1.2 million in the prior-year period.

The following table summarizes our share issuances for the nine months ended June 30, 2011 and 2010.

	Nine Months Ended June 30	
	2011	2010
Shares issued:		
Direct Stock Purchase Plan	—	103,529
Retirement Savings Plan and Trust.	—	79,722
1998 Long-Term Incentive Plan	663,555	375,039
Outside Directors Stock-for-Fee Plan	<u>1,801</u>	<u>2,689</u>
Total shares issued.	<u>665,356</u>	<u>560,979</u>

The year-over-year change in the number of shares issued primarily reflects an increased number of shares issued under our 1998 Long-Term Incentive Plan due to the exercise of stock options during the current year. This increase was partially offset by the fact that we are purchasing shares in the open market rather than issuing new shares for the Direct Stock Purchase Plan and the Retirement Savings Plan. During the nine months ended June 30, 2011, we cancelled and retired 169,269 shares attributable to federal withholdings on equity awards and repurchased and retired 375,468 shares attributable to our accelerated share repurchase agreement, which are not included in the table above.

Share Repurchase Agreement

On, July 1, 2010, we entered into an accelerated share repurchase agreement with Goldman Sachs & Co. under which we repurchased \$100 million of our outstanding common stock in order to offset stock grants made under our various employee and director incentive compensation plans.

We paid \$100 million to Goldman Sachs & Co. on July 7, 2010 for shares of Atmos Energy common stock in a share forward transaction and received 2,958,580 shares. On March 4, 2011, we received and retired an additional 375,468 common shares, which concluded our share repurchase agreement. In total, we received and retired 3,334,048 common shares under the repurchase agreement. The final number of shares we ultimately repurchased in the transaction was based generally on the average of the daily volume-weighted average share price of our common stock over the duration of the agreement. As a result of this transaction, beginning in our fourth quarter of fiscal 2010, the number of outstanding shares used to calculate our earnings per share was reduced by the number of shares received and the \$100 million purchase price was recorded as a reduction in shareholders' equity.

Credit Facilities

Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply to meet our customers' needs could significantly affect our borrowing requirements. However, our short-term borrowings reach their highest levels in the winter months.

We finance our short-term borrowing requirements through a combination of a \$750.0 million commercial paper program and three committed revolving credit facilities with third-party lenders that provided approximately \$1.0 billion of working capital funding. As of June 30, 2011, the amount available to us under our credit facilities, net of outstanding letters of credit, was \$900.2 million. These facilities are described in further detail in Note 6 to the unaudited condensed consolidated financial statements.

Shelf Registration

We have an effective shelf registration statement with the Securities and Exchange Commission (SEC) that permits us to issue a total of \$1.3 billion in common stock and/or debt securities. The shelf registration statement has been approved by all requisite state regulatory commissions. Due to certain restrictions imposed by one state regulatory commission on our ability to issue securities under the new registration statement, we

were able to issue a total of \$950 million in debt securities and \$350 million in equity securities. At June 30, 2011, \$900 million was available for issuance. Of this amount, \$550 million is available for the issuance of debt securities and \$350 million remains available for the issuance of equity securities under the shelf until March 2013.

Credit Ratings

Our credit ratings directly affect our ability to obtain short-term and long-term financing, in addition to the cost of such financing. In determining our credit ratings, the rating agencies consider a number of quantitative factors, including debt to total capitalization, operating cash flow relative to outstanding debt, operating cash flow coverage of interest and pension liabilities and funding status. In addition, the rating agencies consider qualitative factors such as consistency of our earnings over time, the quality of our management and business strategy, the risks associated with our regulated and nonregulated businesses and the regulatory structures that govern our rates in the states where we operate.

Our debt is rated by three rating agencies: Standard & Poor’s Corporation (S&P), Moody’s Investors Service (Moody’s) and Fitch Ratings, Ltd. (Fitch). On May 11, 2011, Moody’s upgraded our senior unsecured debt rating to Baa1 from Baa2, with a ratings outlook of stable, citing steady rate increases, improving credit metrics and a strategic focus on lower risk regulated activities as reasons for the upgrade. On June 2, 2011, Fitch upgraded our senior unsecured debt rating to A- from BBB+, with a ratings outlook of stable, citing a constructive regulatory environment, strategic focus on lower risk regulated activities and the geographic diversity of our regulated operations as key rating factors. As of June 30, 2011, S&P maintained a stable outlook. Our current debt ratings are all considered investment grade and are as follows:

	<u>S&P</u>	<u>Moody’s</u>	<u>Fitch</u>
Unsecured senior long-term debt	BBB+	Baa1	A-
Commercial paper	A-2	P-2	F-2

A significant degradation in our operating performance or a significant reduction in our liquidity caused by more limited access to the private and public credit markets as a result of deteriorating global or national financial and credit conditions could trigger a negative change in our ratings outlook or even a reduction in our credit ratings by the three credit rating agencies. This would mean more limited access to the private and public credit markets and an increase in the costs of such borrowings.

A credit rating is not a recommendation to buy, sell or hold securities. The highest investment grade credit rating is AAA for S&P, Aaa for Moody’s and AAA for Fitch. The lowest investment grade credit rating is BBB- for S&P, Baa3 for Moody’s and BBB- for Fitch. Our credit ratings may be revised or withdrawn at any time by the rating agencies, and each rating should be evaluated independently of any other rating. There can be no assurance that a rating will remain in effect for any given period of time or that a rating will not be lowered, or withdrawn entirely, by a rating agency if, in its judgment, circumstances so warrant.

Debt Covenants

We were in compliance with all of our debt covenants as of June 30, 2011. Our debt covenants are described in greater detail in Note 6 to the unaudited condensed consolidated financial statements.

Capitalization

The following table presents our capitalization inclusive of short-term debt and the current portion of long-term debt as of June 30, 2011, September 30, 2010 and June 30, 2010:

	June 30, 2011		September 30, 2010		June 30, 2010	
	(In thousands, except percentages)					
Short-term debt	\$ —	—	\$ 126,100	2.8%	\$ —	—
Long-term debt	2,208,540	48.6%	2,169,682	48.5%	2,169,677	48.4%
Shareholders' equity	2,335,824	51.4%	2,178,348	48.7%	2,313,730	51.6%
Total	<u>\$4,544,364</u>	<u>100.0%</u>	<u>\$4,474,130</u>	<u>100.0%</u>	<u>\$4,483,407</u>	<u>100.0%</u>

Total debt as a percentage of total capitalization, including short-term debt, was 48.6 percent at June 30, 2011, 51.3 percent at September 30, 2010 and 48.4 percent at June 30, 2010. Our ratio of total debt to capitalization is typically greater during the winter heating season as we incur short-term debt to fund natural gas purchases and meet our working capital requirements. We intend to maintain our debt to capitalization ratio in a target range of 50 to 55 percent.

Contractual Obligations and Commercial Commitments

Significant commercial commitments are described in Note 9 to the unaudited condensed consolidated financial statements. There were no significant changes in our contractual obligations and commercial commitments during the nine months ended June 30, 2011.

Risk Management Activities

We conduct risk management activities through our natural gas distribution and nonregulated segments. In our natural gas distribution segment, we use a combination of physical storage, fixed physical contracts and fixed financial contracts to reduce our exposure to unusually large winter-period gas price increases.

In our nonregulated segment, we manage our exposure to the risk of natural gas price changes and lock in our gross profit margin through a combination of storage and financial instruments, including futures, over-the-counter and exchange-traded options and swap contracts with counterparties. To the extent our inventory cost and actual sales and actual purchases do not correlate with the changes in the market indices we use in our hedges, we could experience ineffectiveness or the hedges may no longer meet the accounting requirements for hedge accounting, resulting in the financial instruments being treated as mark to market instruments through earnings.

The following table shows the components of the change in fair value of our natural gas distribution segment's financial instruments for the three and nine months ended June 30, 2011 and 2010:

	Three Months Ended June 30		Nine Months Ended June 30	
	2011	2010	2011	2010
	(In thousands)			
Fair value of contracts at beginning of period	\$ 30,533	\$(21,735)	\$(49,600)	\$(14,166)
Contracts realized/settled	(13)	(20)	(51,058)	(34,438)
Fair value of new contracts	1,801	182	2,872	(2,054)
Other changes in value	<u>(34,845)</u>	<u>1,183</u>	<u>95,262</u>	<u>30,268</u>
Fair value of contracts at end of period	<u>\$ (2,524)</u>	<u>\$(20,390)</u>	<u>\$ (2,524)</u>	<u>\$(20,390)</u>

The fair value of our natural gas distribution segment's financial instruments at June 30, 2011 is presented below by time period and fair value source:

Source of Fair Value	Fair Value of Contracts at June 30, 2011				Total Fair Value
	Maturity in Years				
	Less Than 1	1-3	4-5	Greater Than 5	
	(In thousands)				
Prices actively quoted	\$ (3,235)	\$ 711	\$ —	\$ —	\$ (2,524)
Prices based on models and other valuation methods	—	—	—	—	—
Total Fair Value	<u>\$ (3,235)</u>	<u>\$ 711</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ (2,524)</u>

The following table shows the components of the change in fair value of our nonregulated segment's financial instruments for the three and nine months ended June 30, 2011 and 2010:

	Three Months Ended June 30		Nine Months Ended June 30	
	2011	2010	2011	2010
	(In thousands)			
Fair value of contracts at beginning of period	\$ (12,942)	\$ 14,227	\$ (12,374)	\$ 26,698
Contracts realized/settled	3,357	(8,100)	3,282	(32,342)
Fair value of new contracts	—	—	—	—
Other changes in value	(1,824)	(8,337)	(2,317)	3,434
Fair value of contracts at end of period	(11,409)	(2,210)	(11,409)	(2,210)
Netting of cash collateral	<u>15,382</u>	<u>18,017</u>	<u>15,382</u>	<u>18,017</u>
Cash collateral and fair value of contracts at period end	<u>\$ 3,973</u>	<u>\$ 15,807</u>	<u>\$ 3,973</u>	<u>\$ 15,807</u>

The fair value of our nonregulated segment's financial instruments at June 30, 2011 is presented below by time period and fair value source:

Source of Fair Value	Fair Value of Contracts at June 30, 2011				Total Fair Value
	Maturity in Years				
	Less Than 1	1-3	4-5	Greater Than 5	
	(In thousands)				
Prices actively quoted	\$ (5,336)	\$ (6,097)	\$ 24	\$ —	\$ (11,409)
Prices based on models and other valuation methods	—	—	—	—	—
Total Fair Value	<u>\$ (5,336)</u>	<u>\$ (6,097)</u>	<u>\$ 24</u>	<u>\$ —</u>	<u>\$ (11,409)</u>

Pension and Postretirement Benefits Obligations

For the nine months ended June 30, 2011 and 2010, our total net periodic pension and other benefits costs were \$42.7 million and \$38.1 million. Those costs relating to our natural gas distribution operations are recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

Our fiscal 2011 costs were determined using a September 30, 2010 measurement date. As of September 30, 2010, interest and corporate bond rates utilized to determine our discount rates, were significantly higher than the interest and corporate bond rates as of September 30, 2009, the measurement date for our fiscal 2010 net periodic cost. Accordingly, we decreased our discount rate used to determine our fiscal 2011 pension and benefit costs to 5.39 percent. We maintained the expected return on our pension plan assets

at 8.25 percent, despite the recent decline in the financial markets as we believe this rate reflects the average rate of expected earnings on plan assets that will fund our projected benefit obligation. Accordingly, our fiscal 2011 pension and postretirement medical costs for the nine months ended June 30, 2011 were significantly higher than the prior-year period.

In August 2010, the Board of Directors of Atmos Energy approved a proposal to close the Pension Account Plan (PAP) to new participants, effective October 1, 2010. Employees participating in the PAP as of October 1, 2010 were allowed to make a one-time election to migrate from the PAP into our defined contribution plan with enhanced features, effective January 1, 2011. Participants who chose to remain in the PAP will continue to earn benefits and interest allocations with no changes to their existing benefits. During the election period, a limited number of participants chose to join the new plan, which resulted in an immaterial curtailment gain and a revaluation of the net periodic pension cost for the remainder of fiscal 2011. An immaterial curtailment gain was recorded in our second fiscal quarter. The revaluation of the net periodic pension cost resulted in an increase in the discount rate, effective January 1, 2011 to 5.68 percent, which will reduce our net periodic pension cost by approximately \$1.8 million for the remainder of the fiscal year. All other actuarial assumptions remained the same.

In accordance with the Pension Protection Act of 2006 (PPA), we determined the funded status of our plans as of January 1, 2011. Based upon this valuation, we expect we will be required to contribute less than \$2 million to our pension plans by September 15, 2011. The need for this funding reflects the decline in the fair value of the plans' assets resulting from the unfavorable market conditions experienced during 2008 and 2009. This contribution will increase the level of our plan assets to achieve a desirable PPA funding threshold. With respect to our postretirement medical plans, we anticipate contributing a total of approximately \$12 million to these plans during fiscal 2011.

The projected pension liability, future funding requirements and the amount of pension expense or income recognized for the plan are subject to change, depending upon the actuarial value of plan assets and the determination of future benefit obligations as of each subsequent actuarial calculation date. These amounts will be determined by actual investment returns, changes in interest rates, values of assets in the plan and changes in the demographic composition of the participants in the plan.

OPERATING STATISTICS AND OTHER INFORMATION

The following tables present certain operating statistics for our natural gas distribution, regulated transmission and storage and nonregulated segments for the three and nine month periods ended June 30, 2011 and 2010.

Natural Gas Distribution Sales and Statistical Data — Continuing Operations

	Three Months Ended June 30		Nine Months Ended June 30	
	2011	2010	2011	2010
METERS IN SERVICE, end of period				
Residential	2,845,554	2,841,716	2,845,554	2,841,716
Commercial	258,448	262,349	258,448	262,349
Industrial	2,319	2,359	2,319	2,359
Public authority and other	10,206	10,117	10,206	10,117
Total meters	<u>3,116,527</u>	<u>3,116,541</u>	<u>3,116,527</u>	<u>3,116,541</u>
INVENTORY STORAGE BALANCE — Bcf	36.3	32.8	36.3	32.8
SALES VOLUMES — MMcf⁽¹⁾				
Gas sales volumes				
Residential	17,077	17,060	150,154	173,787
Commercial	14,149	13,690	79,632	88,260
Industrial	3,922	3,490	15,115	15,236
Public authority and other	<u>1,863</u>	<u>1,373</u>	<u>8,764</u>	<u>8,713</u>
Total gas sales volumes	37,011	35,613	253,665	285,996
Transportation volumes	<u>31,036</u>	<u>28,678</u>	<u>102,824</u>	<u>101,449</u>
Total throughput	<u>68,047</u>	<u>64,291</u>	<u>356,489</u>	<u>387,445</u>
OPERATING REVENUES (000's)⁽²⁾				
Gas sales revenues				
Residential	\$ 232,725	\$ 230,333	\$1,379,223	\$1,602,510
Commercial	118,916	116,933	593,860	685,996
Industrial	22,525	19,108	85,641	90,468
Public authority and other	<u>12,013</u>	<u>9,125</u>	<u>58,096</u>	<u>61,595</u>
Total gas sales revenues	386,179	375,499	2,116,820	2,440,569
Transportation revenues	13,946	13,303	47,364	46,276
Other gas revenues	<u>6,906</u>	<u>7,517</u>	<u>23,723</u>	<u>25,187</u>
Total operating revenues	<u>\$ 407,031</u>	<u>\$ 396,319</u>	<u>\$2,187,907</u>	<u>\$2,512,032</u>
Average transportation revenue per Mcf	\$ 0.45	\$ 0.46	\$ 0.46	\$ 0.46
Average cost of gas per Mcf sold	\$ 5.59	\$ 5.76	\$ 5.19	\$ 5.80

See footnote following these tables.

Natural Gas Distribution Sales and Statistical Data — Discontinued Operations

	Three Months Ended June 30		Nine Months Ended June 30	
	2011	2010	2011	2010
Meters in service, end of period	83,109	83,094	83,109	83,094
Inventory storage balance — Bcf	2.0	1.9	2.0	1.9
Sales volumes — MMcf				
Total gas sales volumes	936	726	7,910	8,187
Transportation volumes	1,192	1,633	4,813	5,648
Total throughput	<u>2,128</u>	<u>2,359</u>	<u>12,723</u>	<u>13,835</u>
Operating revenues (000's)	\$11,524	\$ 8,952	\$71,047	\$62,121

Regulated Transmission and Storage and Nonregulated Operations Sales and Statistical Data

	Three Months Ended June 30		Nine Months Ended June 30	
	2011	2010	2011	2010
CUSTOMERS, end of period				
Industrial	764	732	764	732
Municipal	61	61	61	61
Other	511	507	511	507
Total	<u>1,336</u>	<u>1,300</u>	<u>1,336</u>	<u>1,300</u>
NONREGULATED INVENTORY STORAGE				
BALANCE — Bcf	21.4	21.9	21.4	21.9
REGULATED TRANSMISSION AND STORAGE VOLUMES — MMcf⁽¹⁾				
.	141,294	127,861	468,943	478,075
NONREGULATED DELIVERED GAS SALES VOLUMES — MMcf(1)				
.	104,658	91,854	339,747	317,992
OPERATING REVENUES (000's)⁽¹⁾				
Regulated transmission and storage	\$ 53,570	\$ 44,957	\$ 157,553	\$ 146,998
Nonregulated	491,285	427,405	1,550,456	1,652,453
Total operating revenues	<u>\$544,855</u>	<u>\$472,362</u>	<u>\$1,708,009</u>	<u>\$1,799,451</u>

Note to preceding tables:

⁽¹⁾ Sales volumes and revenues reflect segment operations, including intercompany sales and transportation amounts.

RECENT ACCOUNTING DEVELOPMENTS

Recent accounting developments and their impact on our financial position, results of operations and cash flows are described in Note 2 to the unaudited condensed consolidated financial statements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information regarding our quantitative and qualitative disclosures about market risk are disclosed in Item 7A in our Annual Report on Form 10-K for the fiscal year ended September 30, 2010. During the nine months ended June 30, 2011, there were no material changes in our quantitative and qualitative disclosures about market risk.

Item 4. *Controls and Procedures*

Management's Evaluation of Disclosure Controls and Procedures

We carried out an evaluation, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, of the effectiveness of the Company's disclosure controls and procedures, as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act). Based on this evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures were effective as of June 30, 2011 to provide reasonable assurance that information required to be disclosed by us, including our consolidated entities, in the reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified by the SEC's rules and forms, including a reasonable level of assurance that such information is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control over Financial Reporting

We did not make any changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the third quarter of the fiscal year ended September 30, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. *Legal Proceedings*

During the nine months ended June 30, 2011, except as noted in Note 9 to the unaudited condensed consolidated financial statements, there were no material changes in the status of the litigation and other matters that were disclosed in Note 12 to our Annual Report on Form 10-K for the fiscal year ended September 30, 2010. We continue to believe that the final outcome of such litigation and other matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

Item 6. *Exhibits*

A list of exhibits required by Item 601 of Regulation S-K and filed as part of this report is set forth in the Exhibits Index, which immediately precedes such exhibits.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ATMOS ENERGY CORPORATION
(Registrant)

By: /s/ FRED E. MEISENHEIMER
Fred E. Meisenheimer
*Senior Vice President and Chief
Financial Officer*
(Duly authorized signatory)

Date: August 4, 2011

EXHIBITS INDEX
Item 6

<u>Exhibit Number</u>	<u>Description</u>	<u>Page Number or Incorporation by Reference to</u>
12	Computation of ratio of earnings to fixed charges	
15	Letter regarding unaudited interim financial information	
31	Rule 13a-14(a)/15d-14(a) Certifications	
32	Section 1350 Certifications*	
101.INS	XBRL Instance Document**	
101.SCH	XBRL Taxonomy Extension Schema**	
101.CAL	XBRL Taxonomy Extension Calculation Linkbase**	
101.DEF	XBRL Taxonomy Extension Definition Linkbase**	
101.LAB	XBRL Taxonomy Extension Labels Linkbase**	
101.PRE	XBRL Taxonomy Extension Presentation Linkbase**	

* These certifications, which were made pursuant to 18 U.S.C. Section 1350 by the Company's Chief Executive Officer and Chief Financial Officer, furnished as Exhibit 32 to this Quarterly Report on Form 10-Q, will not be deemed to be filed with the Commission or incorporated by reference into any filing by the Company under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that the Company specifically incorporates such certifications by reference.

** Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.