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September 26, 2013

Jeff Derouen Executive Director Public Service Commission 211 Sower Blvd. Frankfort, KY 40601

Re: Atmos Energy Corporation Case No. 2013-00148

Dear Mr. Derouen:

Atmos Energy Corporation submits the updated response to MFR 16(12)(o)2. I certify that the electronic documents are true and correct copies of the original documents.

If you have any questions about this filing, please contact me.

Submitted By:

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Attorneys for Atmos Energy Corporation

Case No. 2013-00148 Atmos Energy Corporation, Kentucky Division Forecasted Test Period Filing Requirements Question No. FR 16(12)(o) (Supplement 4) Page 1 of 1

SUPPLEMENTAL RESPONSE (9/26/2013)

REQUEST:

- (12) Each application requesting a general adjustment in rates supported by a fully forecasted test period shall include the following or a statement explaining why the required information does not exist and is not applicable to the utility's application:
 - (o) Complete monthly budget variance reports, with narrative explanations, for the twelve (12) months immediately prior to the base period, each month of the base period, and any subsequent months, as they become available;

SUPPLEMENTAL RESPONSE:

Please see supplemental attachment FR_16(12)(o)_Att1 for the monthly report for August 2013.

ATTACHMENT:

ATTACHMENT 1 - Atmos Energy Corporation, FR_16(12)(o)_Att1_Suppl4 - Budget Variance Report July August.pdf, 5 Pages.

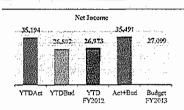
Respondent: Josh Densman



KY/Mid-States Division

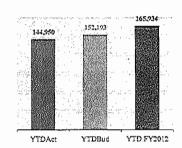
Summary - Financial Results

For the Period Ended August 31, 2013 (\$000's) S U M M A R Y



		M	TD	1		Q	TD		YTD			
	Actual	Budget	Easy/Unfag	EX3013	Actual	Budget	Fax/Unfax	FY2012	Actual	Budget	Env/Unfax	FY2012
Net Income	(70)	123	(193)	180	(293)	20	(313)	742	35,194	26,802	8,392	26,973
Gross Profit	8,055	9,791	(1,736)	9,073	15,966	19,419	(3,453)	20,284	144,950	152,193	(7,243)	165,934
O&M exc Bad Debt	4,110	4,578	468	4,874	8,359	9,349	990	9,897	48,939	51,943	3,004	59,776
Capital Expenditures	8,733	6,269	(2,464)	7,095	14,893	13,077	(1.816)	15,815	68,744	77,014	8,270	72,902

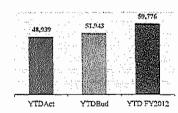
GROSS PROFIT



MTD: Consumption related margins are a positive \$42k because of higher than budgeted heat load factors. Sudgeted customer variance is \$83k favorable. Other operating revenue is (\$102k) worse than budget and transportation margins are (\$81k) worse than budget. Margins related to price, rate case variance, banner adjustments, and oracle additions are (\$1,674k) worse than budget. Variances above reflect the sale of Georgia properties. Impact of sale had a total variance of (\$1,705k).

YTD: Weather related margins are (\$167k) worse than budget. Consumption related margins are a positive \$975k because of higher than budgeted heat load factors. Budgeted customer variance is \$66k favorable. Other operating revenue is (\$715k) worse than budget and transportation margins are \$357k better than budget. Margins related to price, rate case variance, banner adjustments, and oracle additions are (\$7,765k) worse than budget. Variances above reflect the sale of Georgia properties. Impact of sale had a total variance of (\$8,913k).

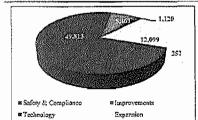
O&M exel BAD DEBT



MTD: SSU direct unfavorable \$35k, SSU billing favorable (\$159k), Labor favorable (\$112k) due to GA and cap rate 3.6%, Benefits favorable (\$112k) due to GA and cap rate, Outside services unfavorable \$31k due to contractor labor/legal, Vehicles favorable (\$52k) due to lower vehicle/equipment leases and operating costs, Material/Supplies unfavorable \$31k due to under budgeted, Marketing unfavorable \$34k due to RP1162, Insurance favorable (\$21k) better than budget/GA and Rents/Utilities favorable (\$27k) due to GA.

YTD: SSU direct unfavorable \$148k, SSU billing favorable (\$2,276k), Labor favorable (\$656k) due mainly to GA, benefits favorable (\$1,358k) due to GA and variance, Misc unfavorable \$459k due to difference in budget and actual for transition costs, Outside services unfavorable \$1,012k due to transmission line assessment, legal, contract labor and LNG decommission, Insurance favorable (\$138k) better than budget, Telecom favorable (\$138k) better than budget and Vehicles favorable (\$190k) due to GA and vehicle/equipment leases and costs better than budget.

CAPITAL EXPENDITURES



a Structures, FF&E and Other

MTD: Growth unfavorable \$420k due to Glen Gables in KY & US Nitrogen in TN, Public Improvements unfavorable \$527k due to timing of Middle TN Blvd in TN, System Improvements favorable (\$642k) due to timing of WMR & Rutherford Blvd in TN, System Integrity unfavorable \$4,009k due to KY functionals & PRP, TN bare steel and Old Nashville Hvvv and VA SAVE and OH/Accr favorable (\$840k).

<u>YTD</u>: Growth unfavorable \$1,892k due to functionals and Glen Gables in KY and functionals in TN & VA, Public Improvements favorable (\$1,821k) due to GA, System Improvements favorable (\$1,835k) due to VA riser replacements/Hillman Hwy, System Integrity favorable (\$5,249k) due to GA and VA SAVE and OH/Accr favorable (\$955k).



KY/Mid-States Division Income Statement - Comparative

For the Period Ended August 31, 2013 (\$000's)

		Monthetoe	Darie			Quarter-to	-Date :			Year-to-Date		
	FY2013	Budget	Fav/Unfav	FY2012	FY2013	Budget	Fav/Unfav	FY2012	FY2013	Budget	Fav/Unfav	FY2012
Gross profit:						<u> </u>	· · · · · · · · · · · · · · · · · · ·					
Delivered gas	6,277	7,830	(1,553)	7,144	12,444	15,628	(3.184)	16,394	120,208	127,091	(6,883)	139,409
Transportation	1,693	1,774	(81)	1,709	3,370	3,415	(45)	3,460	21,935	21,580	355	22,499
Other revenue	85	187	(102)	220	152	376	(224)	430	2,807	3,522	(715)	4,026
Total gross profit	8,055	9,791	(1.736)	9,073	15,966	19,419	(3,453)	20.284	144,950	152,193	(7.243)	165,934
Operating expenses:												
Operation & maintenance	4,110	4,578	468	4,874	8.359	9.349	990	9,897	48.939	51,943	3,004	59,776
Provision for bad debts	36	41	5	39	71	82	11	91	840	706	(134)	932
Total O&M expense	4,146	4,619	473	4,913	8.430	9,431	1.001	9,988	49,779	52,649	2,870	60,708
Depreciation & amortization	2,290	2,750	460	2,490	4,548	5,454	906	5,524	26,352	29.071	2,719	32.636
Taxes, other than income	847_	948	101	993	1,714	1,971	257	2,108	11,203	11,740	537_	13,442
Total operating expenses	7,283	8,317	1,034	8.396	14,692	16,856	2,164	17,620	87.334	93,460	6,126	106,786
Operating income	772	1,474	(702)	677	1,274	2,563	(1.289)	2,664	57,616	58,733	(1.117)	59,148
Other income (expense):												
Interest, net	(1,175)	(1,412)	237	(1,283)	(2,362)	(2,822)	460	(2.837)	(13,364)	(15,049)	1,685	(16,398)
Miscellaneous income (expense), net	326	148	178	907	647	291	356	1.414	13,388	1,718	11,670	2,345
Total other income (expense)	(849)	(1,264)	415	(376)	(1.715)	(2,531)	816	(1,423)	24	(13,331)	13,355	(14,053)
Income (loss) before income taxes	(77)	210	(287)	301	(441)	32	(473)	1,241	57,640	45,402	12,238	45,095
Provision/(Benefit) for income taxes	(7)	87	94	121	(148)	12	160	499	22,446	18,600	(3,846)	18,122
Net income (loss)	(70)	123	(193)	180	(293)	20	(313)	742	35,194	26,802	8.392	26,973
EBIT - Actual	1,098	1,622	(524)	1,584	1,921	2,854	(933)	4,078	71,004	60,451	10,553	61,493
Degree Days - % of Normal (adjusted for WNA States)	0%			0%	, 0%			#DIV/0!	101%			94%



KY/Mid-States Division Total Spending- Comparative

For the Period Ended August 31, 2013 (\$000's)

		Month-to-l	Date			Quarteresto	-Date			Year=n=Dat	e an an	
	FY2013	Budget	Fav/Unfav	FY2012	FY2013	Budget	Fav/Unfav	FY2012	FY2013	Budget	Fav/Unfav	FY2012
	A===		•••	1.007		2 200	270	0.550	***	*****	500	1.7.000
Labor	977	1.169	192	1,285	2,012	2,390	378	2,653	12,266	12,769	503	15,293
Benefits	614	722	108	856	1.241	1,476	235	1,585	6,589	7,896	1,307	7.876
Employee Welfare	42	47	5	46	83	94	11	85	1,099	986	(113)	1,090
Insurance	32	54	22	40	78	108	30	83	444	582	138	579
Rent, Maint., & Utilities	144	168	24	147	283	335	52	255	1,729	1,821	92	2,196
Vehicles & Equip	131	193	62	191	263	386	123	390	1,912	2,101	189	2,501
Materials & Supplies	132	101	(31)	137	231	201	(30)	267	1,184	1,109	(75)	1,309
Information Technologies	1	10	9	16	10	20	10	18	119	147	28	148
Telecom	62	80	18	107	123	160	37	187	758	906	148	981
Marketing	99	41	(58)	46	113	81	(32)	75	506	425	(81)	645
Directors & Shareholders &PR	-	-	0	•	-	-	0	-	1	1	0	1
Dues & Donations	8	15	7	18	31	33	2	45	336	358	22	427
Print & Postages	3	6	3	4	6	11	5	9	44	63	19	58
Travel & Entertainment	89	82	(7)	73	172	163	(9)	174	1,084	913	(171)	991
Training	5	8	3	6	12	16	4	19	82	136	54	108
Outside Services	649	619	(30)	950	1,454	1,237	(217)	1,570	8,043	7,032	(1.011)	9,317
Miscellaneous	33	14	(19)	80	51	60	9	259	115	(207)	(322)	672
	3,021	3,329	308	4,002	6,163	6,771	608	7,674	36,311	37,038	727	44,192
Expense Billings	1.089	1,249	160	872	2,196	2,578	382	2.223	12,628	14.905	2,277	15,584
	4,110	4,578	468	4,874	8,359	9,349	990	9.897	48,939	51,943	3,004	59,776
Provision for Bad Debt	36	41	5	39	71	82	11	91	840	706	(134)	932
Total O&M Expense	4,146	4,619	473	4,913	8,430	9,431	1,001	9,988	49,779	52,649	2,870	60,708
Total Capital Expenditures	8,733	6,269	(2,464)	7,095	14,893	13,077	(1,816)	15,815	68,744	77,014	8.270	72,902
Total Spending	12,879	10,888	(1,991)	12,008	23,323	22,508	(815)	25,803	118,523	129,663	11,140	133,610
,			=				<u> </u>	-				
Labor Capitalization Rates	58.0%	54.2%	3.8%	55.5%	57.4%	54.2%	3.2%	55.3%	54.4%	54.4%	0.0%	53.2%



KY/Mid-States Division Statistical Information

For the Period Ended August 31, 2013 (\$000's)

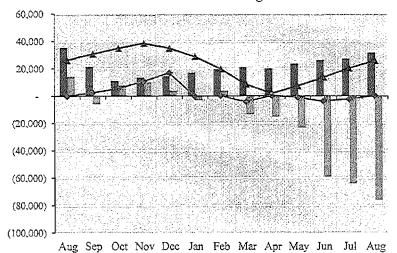
		Mominemel	Date			Quarierate	Dare			Yenr-to-Dat	C	4
	FY2013	Budget	Fav/Unfav	FY2012	FY2013	Budget	Fav/Unfav	FY2012	FY2013	Budget	Fav/Unfav	FY2012
Volumes (Mmcf):		-	·	977	1-1-1-1-							
Residential	305	364	(59)	402	623	730	(107)	835	20,458	21,153	(695)	20,552
Commercial	370	421	(51)	482	722	842	(120)	978	12,174	12,438	(264)	12,682
Industrial	152	242	(90)	328	312	473	(161)	661	3,447	3,740	(293)	4,640
Public Authorities	35	35	0	38	88	69	19	70	1,340	1,302	38	1,116
Irrigation	-	-	0	•	-	-	0	-	-	•	0	-
Unbilled	8_		8_	(61)	- 8	(5)	13_	(71)	171	(5)	176	(89)
Total gas distribution volumes	870	1,062	(192)	1,189	1,753	2.109	(356)	2,473	37,590	38,628	(1.038)	38,901
Transportation volumes	3,258	3.073	185	3.091	6,108	5.906	202	6.303	37,817	36,915	902	40,807
Total throughput	4,128	4,135	(7)	4,280	7,861	8,015	(154)	8,776	75,407	75,543	(136)	79,708
Customers (000's):												
Residential	289	336	(47)	336	289	336	(47)	371	319	342	(23)	404
Commercial	37	41	(4)	41	37	41	(4)	45	40	42	(2)	50
Industrial	1	1	0	1	1	1	0	1	I	Ī	0	1
Public Authorities	2	2	0	2	2	2	0	3	2	2	0	3
Irrigation		-	0		_		0		-	-	0	-
Total Customers	329	380	(51)	380	329	380	(51)	420	362	387	(25)	458
Employee Count (12-month average)	438			560								
Customer per Employee	751			679								



KY/Mid-States Division Key Balance Sheet Accounts

For the Period Ended August 31, 2013 (\$000's)

13-Month Trending



Construction Work in Progress	Measure of Cash Flow
-▲ Gas Stored Underground	Deferred Gas Costs

Total PP&E	921,249
Net Prop, Plant and Equip	557,075
Construction Work in Progress	31,754
Deferred Gas Costs	262
Accts Rec, Less Allow for Doubtful Accts	18,068
Accts Rec, Over 90 Days	
Gas Stored Underground	25,818
Customers' Deposits	6,513
Bad Debt Provision as a Percentage of Revenues	0.26%
Measure of Cash Flow *	(75,595)
Change in cash flow from prior year December	(90,058)

Comments:

<u>CWIP</u>: Up month over month but down year over year. Monitor and attempt to keep as low as possible.

<u>Deferred Gas Costs</u>: Down ever so slightly month over month and in line with prior year. Continue to be in a good position going into the heating season.

Gas Stored Underground: Up month over month and in line with prior year.

Change in cash flow: Change in cash flow is attributable to the change in the value of gas stored underground (\$18.1M), Acct Rec (\$8.0M), change in NI \$8.2M, deferred credits & other liabilities (\$8.2M) and related deferred income taxes (\$68.6M).

is not representative of cash flows prepared in accordance with US GAAP.