Attorney General's Response to Commission Staff's Request for Information

1. Assuming that Mr. Rackers' adjustments are accepted, state the total amount of allocated costs for billing and collection, meters and service lines that Mr. Kalcic believes should be recovered through service charges. Provide all work papers, show all calculations, and state all assumptions used to derive the total amount.

RESPONSE:

This information request requires that KAW's cost-of-service study be rerun at the AG/LFUCG's recommended revenue requirement level. When the Company's costof-service study is modified to reflect all of Mr. Rackers' adjustments, the total customerrelated portion of the resulting revenue requirement is as follows:

Customer Costs

Meters:

\$10,621,416

Services:

3,103,215

Billing & Collection:

8,107,880

Total

\$21,832,511

Workpapers: See the tabs labeled "Staff-AG-1", "COS 1" and "ServiceCharges" in the attached electronic file.

Electronic File(s): oag_r_pscdr1_num1_coss.xlxs

Attorney General's Response to Commission Staff's Request for Information

2. Refer to Direct Testimony of Brian Kalcic at 10. Explain why, if service charges are limited to the recovery of customer-related costs, the effect on consumption

charges should be considered.

RESPONSE:

The utility rate design process involves many considerations, including: 1) cost

of service; 2) customer rate impacts; 3) gradualism; 4) customer acceptance; and 5)

rate continuity. Balancing these considerations often entails trade-offs. As a result, it

may not be possible to set service charges at full cost of service (i.e., so as to recover

all customer-related costs) in a given rate proceeding.

In the instant proceeding, Mr. Kalcic determined that it would not be feasible to

set KAW's service charges at full cost of service, since doing so would necessitate a

decrease in one or more GMS consumption charges. See Mr. Kalcic's direct testimony

at page 11.

Kentucky Public Service Commission

Case No. 2012-00520

Attorney General's Response to Commission Staff's Request for Information

3. Refer to Direct Testimony of Brian Kalcic at 11. Describe how Mr. Kalcic determined that all GMS service charges should be increased 10.7 percent. Provide all work papers, show all calculations, and state all assumptions used to derive Mr. Kalcic's recommended increase.

RESPONSE:

As discussed on page 11, Mr. Kalcic recommends a 10.7% increase to GMS service charges. That percentage increase represents the maximum service charge

increase that may be implemented (under Mr. Kalcic's recommended revenue

allocation) without causing a decrease in one or more GMS consumption charges.

To establish that 10.7% is the maximum permissible increase, assume that

KAW's 5/8" monthly service charge were to be increased from \$8.90 to \$9.90 or

11.24%, or by an additional \$0.05 per month over that proposed by Mr. Kalcic. Since

KAW's non-5/8" service charges are based on meter capacity ratios, an 11.2% increase

in the 5/8" service charge would necessitate that all service charges increase by the

same 11.2%. As shown in Attachment_STAFF-AG-3, page 1 of 2, an 11.2% increase in

service charges would necessitate a decrease in the Commercial consumption charge.

Similarly, one finds that if KAW's 5/8" monthly service charge were to be

increased from \$8.90 to \$9.95 or 11.8%, the Residential class would also require a

consumption charge decrease. See Attachment STAFF-AG-3, page 2 of 2.

KENTUCKY-AMERICAN WATER COMPANY

AG / LFUCG Hypothetical Rates and Proof of Revenue

Meter Size Adj. Billings 5/8" 5/8" 3/4" 11" 28,080 11/2" 21,804 337 6" 144 8" 132		1					nothefi	
Adj. Bill	<u> - 0</u>	Test Year at Present Rates	ates		Tes	Test Year at Hypothetical Rates		ical Rates
" Revenue 10	l i	Rate		Revenue		Rate		Revenue
7	0	8.90	ક્ક	484,433	₩	9.90	S	538.864
7	,	13.35		•		14.85	•	
7	080	22.25		624,780		24.75		694,980
21,	690	44.50		92,057		49.50		102.401
107,	8	71.20		1,552,445		79.20		1.726.877
107,	156	133.50		20,873		148.50		23.219
107,	337	222.50		74,930		247.50		83,349
	44	445.00		64,226		495.00		71.442
	132	712.00		94,198		792.00		104,782
	53		\$	3,007,942			6	3,345,914
Usage Sales		Rate	u.	Revenue		Rate		Revenue
Block 1 3,931,401	101 Se	4.8280	es.	18,980,805	\$	4.8258	မာ	18,972,155
Usage Revenue 3,931,401	5		S	18,980,805			•	18,972,155
Tapping Fees			9	44,326			•	56,410
Total Revenue			•	22,033,073		.*	•	22,374,479

KENTUCKY-AMERICAN WATER COMPANY

AG / LFUCG Hypothetical Rates and Proof of Revenue

	Tee	Toet Vest at Dresent Dates	Dotoe		<u> </u>			Mod Dates
Meter Size	Adi. Billings	Rafe	1	Revenue	5	Date Date		Doverno
5/8 "		CO &	-	11 753 067	6	200	6	40 420 GGE
3/4 "	12	_	.	.,	>	9.9	7	13, 133,003
	71	2.4	.	3		C8.4-		2
·	21,816	22.25	S.	485,406		24.88		542,782
1 1/2 "	168	44.50	. 0	7,476		49.75		8,358
5"	924	71.20	0	65,789		79.60		73,550
	0	133.50	0			149.25		
. 4	0	222.50	0	•		248.75		•
9	24	445.00	0	10,680		497.50		11.940
± ©	0	712.00	0	•		796.00		•
Meter	1,343,513		\$ 12	12,322,578			49	13,776,474
Jsage	Sales	Rate	Rev	Revenue		Rate	-	Revenue
Block 1	6,190,423	\$ 5.3004	6	32,811,720	w	5.2923	8	32,761,577
Usage	6,190,423		\$ 37	32,811,720			6	32,761,577
Total Revenue			\$ 4.	45,134,298			S	46,538,051

Attorney General's Response to Commission Staff's Request for Information

4. Refer to Direct Testimony of Brian Kalcic, Schedule BK-2 at 2. Provide a schedule of class revenue subsidies similar to this schedule using the rates proposed by the AG and Lexington-Fayette Urban County Government ("LFUCG").

RESPONSE:

The requested information is provided in Attachment_STAFF-AG-4.

Note that this information request requires the re-running of KAW's cost-of-service study at AG/LFUCG's present and proposed revenue levels.

Electronic File(s): oag_r_pscdr1_num4_coss.xlsx, and oag_r_pscdr1_num1_coss.xlsx

KENTUCKY-AMERICAN WATER COMPANY

at AG/LFUCG's Present and Proposed Revenue Levels Calculation of Class Revenue Subsidies (Test Year Ending July 31, 2014)

			Present AG Rate	Cost of Service at AG Present	Subsidies at AG Present	AG Proposed Rate	Cost of Service at AG Proposed	Subsidies at AG Proposed
Line	Line Classification	C I	Revenue (1)	Revenues (2)	Revenues (3) = (1) - (2)	Revenue (4)	Revenues (5)	Revenues (6) = (4) - (5)
~	Residential		\$45,134,298	\$47,502,644	(\$2,368,346)	\$46,538,261	\$48,602,295	(\$2,064,034)
8	Commercial		\$22,033,073	\$20,340,140	\$1,692,932	\$22,374,625	\$20,896,770	\$1,477,855
က	Industrial		\$2,440,753	\$2,567,523	(\$126,770)	\$2,524,938	\$2,640,472	(\$115,534)
4	Public		\$6,813,404	\$6,563,947	\$249,457	\$6,953,724	\$6,748,072	\$205,652
ß	Resale		\$1,977,521	\$1,651,045	\$326,476	\$1,990,531	\$1,700,783	\$289,748
ဖ	Private Fire		\$2,319,440	\$1,898,889	\$420,551	\$2,359,812	\$1,955,725	\$404,087
7	Public Fire		\$3,365,902	\$3,560,214	(\$194,312)	\$3,481,538	\$3,677,849	(\$196,311)
ω	Total Sales	€	84,084,391	\$ 84,084,401	(\$11)	\$ 86,223,429	\$86,221,966	\$1,463
		Source:	Schedule BK-3	Attach_COSS_ Staff-AG-4.xlsx		Schedule BK-3	Attach_COSS_ Staff-AG-1.xlsx	

Attorney General's Response to Commission Staff's Request for Information

5. State whether, in Mr. Kalcic's opinion, the AG's and LFUCG's proposed rates

eliminate all subsidies. Explain.

RESPONSE:

As stated on page 8 of his direct testimony, Mr. Kalcic's recommended class

revenue allocation and rate design are consistent with the results of the Company's

class cost-of-service study. Like KAW's proposed rate design, Mr. Kalcic's

recommended rates are intended to move class revenues toward (rather than to) their

respective cost-of-service revenue levels. As such, Mr. Kalcic's recommended rates

are intended to reduce class subsidies, not eliminate all subsidies. See also the

response to Item 4 of the Public Service Commission Staff's First Request for

Information to the Attorney General.

Attorney General's Response to Commission Staff's Request for Information

6. Refer to the Direct Testimony of Dr. J. Randall Woolridge at 6. State whether the sentence beginning at line 16 should read: "This differential primarily reflects the additional return required"

RESPONSE:

Yes.

Attorney General's Response to Commission Staff's Request for Information

- 7. Refer to the Direct Testimony of Dr. J. Randall Woolridge at 14 and Exhibit JRW-12 at 1.
 - a. Show Dr. Wooldridge's calculation for the authorized returns on equity ("ROE") for American Water Works Company and Aqua America, Inc.
 - b. State whether Dr. Woolridge agrees that the most recently authorized returns for the regulated subsidiaries of American Water Works and Aqua America, Inc. are correctly reflected in Kentucky-American Water Company's ("Kentucky-American") Response to Item 23 of Commission Staff's Second Request for Information.
 - c. State whether, in Dr. Woolridge's opinion, investors are aware of authorized and earned ROEs for regulated water utilities.
 - d. If investors are aware of authorized and earned ROEs for regulated water utilities, state whether, in Dr. Woolridge's opinion, a water utility would likely attract equity investors if its state regulatory commission approved an 8.5 percent ROE, given the ROE awards and earned returns shown in Exhibits JRW-4 and JRW-12 and in Kentucky-American's Response to Item 23 of Commission Staff's Second Request for Information.

RESPONSE:

a. Dr. Woolridge did not make the calculation. The authorized ROE figures are published by AUS Utilities Report. AUS provides the following definitions on the ROEs

Allowed ROE-

Most recent reported state-level allowed return rate on common equity (ROE). ROE for companies operating in multiple jurisdictions are averages. Various companies have received incentive-base ROE authorizations that are not reported upon in this report.

Order Date -

The date of the commission order authorizing reported ROE. For companies operating in multiple jurisdictions, no date is given because the reported ROE is an average derived from multiple commission orders issued at different times.

- b. Dr. Woolridge does not know if they are correct or not.
- c. Yes, Dr. Woolridge does believe that investors are aware of authorized and earned ROEs for regulated water utilities.

d. Dr. Woolridge addresses this issue at pages 53-56 of his testimony. In addition, the utility sector, including the water utility industry, has been among the best performing stock sectors in the U.S. this year. There is no evidence that water utility stocks are not able to attract capital.

Kentucky Public Service Commission Case No. 2012-00520 Attorney General's Response to Commission Staff's Request for Information

8. State whether Dr. Woolridge has assessed whether Value Line's long-term projections of utility EPS growth share the same problem of upward bias that he attributes to Wall Street analysts. If yes, provide the results of such assessment.

RESPONSE:

See page B-13 of Appendix B to Dr. Woolridge' pre-filed Direct Testimony. Also see Exhibit JRW-B1, page 6 of 6 of Appendix B.

Attorney General's Response to Commission Staff's Request for Information

9. State whether analysts' EPS long-term growth projections for utilities are likely to take into account that the utilities are subject to ROE regulation.

RESPONSE:

Dr. Woolridge believes that the EPS long-term growth projections for utilities do take into account that the utilities are subject to ROE regulation, among many other factors.

Attorney General's Response to Commission Staff's Request for Information

10. Refer to the Direct Testimony of Dr. J. Randall Woolridge at 40, lines 16–17 and Exhibit JRW-10 at 1. State whether the Discounted Cash Flow ("DCF") growth rate of 4.5 percent is for the Gas Proxy Group and not for the Water Proxy Group.

RESPONSE:

The 4.5% is for the Gas Proxy Group.

Attorney General's Response to Commission Staff's Request for Information

11. Refer to the Direct Testimony of Dr. J. Randall Woolridge at 48 49 and Exhibit JRW-11 at 6. State whether the second-to-lowest value of mean equity risk premium studies is from a study that Dr. Woolridge conducted and that the time period is the year 2013.

RESPONSE:

That is not quite correct. Dr. Woolridge's estimate is the third-to-lowest value of the mean equity risk premium studies. The time period is the year 2013.

Attorney General's Response to Commission Staff's Request for Information

12. Refer to Direct Testimony of Dr. J. Randall Woolridge at Exhibit JRW-10. Explain why averaging median values, as Dr. Woolridge has done in calculating his dividend yield and growth rates in his DCF study, produces meaningful estimates of Kentucky-American's cost of equity.

RESPONSE:

There are various measures of central tendancy for a series or distribution of outcomes. These measures include the mean, median, mode, and midpoint. The mean and median are the most commonly used. As Dr. Woolridge discusses in his testimony, he uses the median figure throughtout his testimony to minimize the effect of outliers on the measure of central tendancy.

Attorney General's Response to Commission Staff's Request for Information

13. Refer to Direct Testimony of Stephen Rackers at 3.7. List and provide a copy of each state utility regulatory commission decision or opinion in which the ratemaking treatment of a reserve created to meet the requirements of Financial Accounting Standards Board Interpretation No. 48 ("FIN 48") is discussed. This listing should include the name of the state commission, case number, case style, and date of decision or opinion.

RESPONSE:

Mr. Rackers is aware of the following four cases.

- 1. Missouri Public Service Commission
- a. Case No. ER-2008-0318, In The Matter Of Union Electric Company, d/b/a AmerenUE's Tariffs To Increase Its Annual Revenues For Electric Service, 1/27/2009. See attached Report and Order, beginning at page 53.
- b. Case No. ER-2011-0028, In The Matter Of Union Electric Company, d/b/a Ameren Missouri's Tariffs To Increase Its Annual Revenues For Electric Service, 6/1/2011. See attached Order Approving Stipulations and Agreements, beginning at page 3 and The Nonunanimous Stipulation And Agreement Regarding Tax Issues, beginning at page 1.
- c. The process stipulated to in ER-2011-0028 was followed in the Company's filed position and was not contested by any party in the next rate proceeding, Case No. ER-2012-0166, In The Matter Of Union Electric Company, d/b/a Ameren Missouri's Tariffs To Increase Its Annual Revenues For Electric Service.
- 2. Illinois Commerce Commission
 Docket Number 12-0001, Ameren Illinois Company d/b/a/ Ameren Illinois
 Rate MAP-P Modernization Action Plan Filing, 9/19/12. See attached
 Order, beginning at page 32.
- 3. Kentucky Public Service Commission
 Case No. 2010-00036, Application Of Kentucky-American Water
 Company For An Adjustment Of Rates Supported By A Fully Forecasted
 Test Year. See attached Order, beginning at page 16.

Witness: Stephen M. Rackers

Attorney General's Response to Commission Staff's Request for Information

- 14. State for each of the statements below whether Mr. Rackers agrees. If he does not agree, explain why not.
 - a. "Theoretically, net earnings are earned when customer service is provided, and become the property of the stockholders. This requires that a cash working capital requirement should be recognized for the lag in receipt of operating income."
 - b. "While it is true that recording depreciation does not require the expenditure of cash at the time the expense is recorded and charged to the customer, cash was expensed at the time the property was acquired, the recorded depreciation is used to reduce the investment in that property even though approximately one-and-one half month's depreciation (equivalent to the revenue lag) has not yet been received from the customer."²

RESPONSE:

- a. Mr. Rackers does not agree with this statement. The purpose of cash working capital is to provide the cash necessary to pay for the goods and services required for day to day operations of the utility. Net earnings are not owed or required to be paid out to these suppliers of goods and services.
- b. Mr. Rackers does not agree with this statement. The above statement fully recognizes that depreciation is not owed or required to be paid out to any suppliers of goods and services necessary for the day to day operations of the utility. Therefore, it is a non-cash item and should not be included in the calculation of cash working capital.

¹ Case No. 92-452, Notice of Adjustment of the Rates of Kentucky-American Water Company (Ky PSSC Nov. 19, 1993) at 20.

² Robert L. Hahne and Gregory E. Aliff, *Accounting for Public Utilities* § 5.08[2] (Matthew Bender Nov. 1991).

The statement also assumes near perfect timing between the recording of

depreciation expense, the determination of the rate base and the

establishment of rates. All the depreciation expense provided in rates is

not reflected in the rate base that exists during the period rates are in

effect. As a result, the rate base established in a rate case continues to

decline due to the build-up of not only accumulated depreciation, but also

accumulated deferred income taxes, which is not fully reflected in rates

until the next rate case.

Cash from depreciation and deferred income taxes are also a source of

funding for additional plant investment. These funds reduce the need for

debt and equity financing.

The revenue requirement effect of accumulating depreciation expense in

the rate base is not dollar for dollar. Accumulated depreciation in the rate

base results in a reduction in the amount of return on investment.

Witness: Stephen M. Rackers

Attorney General's Response to Commission Staff's Request for Information

15. Explain why the Commission should reverse its long-standing position on

including non-cash items and net income in Kentucky-American's lead-lag study.

RESPONSE:

In addition to Mr. Rackers' testimony, the following discussion and information

should provide justification for changing the policy of including net earnings,

depreciation and deferred income taxes in cash working capital.

Cash working capital should be designed to determine the need for funds for day

to day operations. Through the recovery in rates of a return on rate base and non cash

expenses, KAWC already receives cash from net earnings, depreciation expense and

deferred income taxes. Including these items in cash working capital results in

additional net earnings and cash. Several other states and companies, including

Missouri-American Water Company do not even request cash working capital for net

earnings, depreciation and deferred income taxes. See attached list and supporting

documents.

Witness: Stephen M. Rackers

Kentucky-American Water Case No. 2012-00520 Response to PSC Staff Question 15

Cash Working Capital Allowances Determined by a Lead/Lag Study

<u>Line</u>	Utility	Case Reference	Page No.
1	Ameren Illinois - Electric	11-0279	1
2	Ameren Illinois – Gas	11-0282	2
3	Ameren Missouri	ER-2012-0166	3
4	Georgia Power Company	31958-U	4
5	Kansas City Power & Light Company	ER-2012-0174	5
6	Laclede Gas Company	GR-2013-0171	6
7	National Grid NH	DG 10-017	7
8	Rocky Mountain Power – Utah	11-035-200	10

Ameren Exhibit 5.3 Page 1 of 1

Ameren Illinois Company Cash Working Capital Requirements of the Electric Business

Line No.	Description	Test Year Adjusted Revenues and Expenses (\$000s)	Revenue Lag/Expense (Leads)	CWC Factor	Cash Working Capital Requirement (\$000s)
	(A)	(B)	(C)	(D) (Col D/365)	(E)
REVEN	NUES Revenues at Proposed Rates	\$ 851,509	49.75	13.63%	\$ 116,062
2	Plus Energy Assistance Charges	18,475	34.54	9.46%	1,748
3	Plus Electric Distribution Tax	49,600	49.75	13.63%	6,761
4	Plus interest Expense	70,419	49.75	13.63%	9,598
5	(Less) Uncollectibles	(9,276)	49.75	13.63%	(1,264)
6	(Less) Depreciation and Amortization	(168,536)	49.75	13.63%	(22,972)
7	(Less) Return on Equity	(156,220)	49.75	13.63%	(21,293)
11	TOTAL - REVENUES	\$ 655,971			\$ 88,640
EXPEI 12	NSES Employee Benefits	39,570	(12.69)	-3.48%	(1,376)
13	FICA	9,715	(13.13)	-3.60%	(349)
14	Payroll	154,578	(11.39)	-3.12%	(4,825)
15	Other Operations and Maintenance (less uncollectibles)	247,942	(48.87)	-13.39%	(33,198)
16	Federal Unemployment Tax	85	(76.38)	-20.92%	(18)
. 17	State Unemployment Tax	189	(76.38)	-20.92%	(40)
18	St. Louis Payroll Expense Tax	5	(83.51)	-22.88%	(1).
19	Electric Distribution Tax	49,600	(30.13)	-8.25%	(4,094)
20	Energy Assistance Charges	18,475	(41.84)	-11.46%	(2,118)
21	Corporation Franchise Tax	1,171	(161.97)	-44.37%	(520) ⁻
22	Property/Real Estate Taxes	4,166	(375.08)	-102.76%	(4,281)
23	Interest Expense	68,622	(91.25)	-25.00%	(17,156)
24	Bank Facility Fees	1,797	156.59	42.90%	771
25	Federal Income Tax	46,201	(37.88)	-10.38%	(4,794)
26	State Income Tax	13,856	(37.88)	-10.38%	(1,438)
32	TOTAL EXPENSES	\$ 655,972			\$ (73,436)
33	CASH WORKING CAPITAL REQUIREMENT				\$ 15,204

Ameren Illinois Company Cash Working Capital Requirements of the Gas Business

Line No.	Description	Rev Ex Prop	est Year venues and openses at posed Rates (\$000s)	Revenue Lag/Expense (Leads)	CWC Factor	Req	n Working Capital Juirement \$000s)
	(A)	***************************************	(B)	(C)	(D) (Col D/365)		(E)
REVE	NUES Revenues at Proposed Rates	\$	300,659	49.74	13,63%	\$	40,972
2	Plus PGA Revenues	•	563,230	. 49.74	13,63%		76,754
3	Plus ICC Gross Revenue Tax		893	49,74	13.63%		122
. 4	Plus Municipal Utility Tax		12,103	49.74	13.63%		1,649
. 5	Plus Energy Assistance Charges		8,659	34.53	9.46%		819
6	Plus Illinois Public Utility Tax		21,212	49.74	13.63%		2,891
7	Plus Interest Expense		34,479	49.74	13.63%		4,699
8	(Less) Uncollectibles		(4,997)	49.74	13.63%		(681)
9	(Less) Depreciation and Amortization		(35,209)	49.74	13.63%		(4,798)
10	(Less) Return on Equity		(42,438)	49.74	13.63%		(5,783)
11	TOTAL - REVENUES	\$	858,590	, .		\$	116,643
	^			,			
EXPE 12	NSES Employee Benefits	\$	17,130	(12.69)	-3.48%		(596)
13	Payroll _		68,321	(11.39)	-3.12%		(2,133)
14	PGA Expense		563,230	(39.23)	-10.75%		(60,537)
15	Other Operations and Maintenance (less uncollectibles)		78,568	(48.87)	-13.39%		(10,520)
16	FICA		4,344	(13.13)	-3.60%	•	(156)
17	Federal Unemployment Tax		38	(76,38)	-20.92%		(8)
18	State Unemployment Tax		85	(76.38)	-20.92%		(18)
19	St. Louis Payroll Expense Tax		2	(83.51)	-22.88%		(1)
20	ICC Gross Revenue Tax		893	29.74	8.15%		73
21	Invested Capital Tax	_	6,350	(30.13)	-8.25%		(524)
22	Municipal Utility Tax		12,103	(45.63)	-12.50%		(1,513)
23	Energy Assistance Charges		8,659	(41.84)	-11.46%		(993)
24	Corporation Franchise Tax		600	(161.97)	-44.37%		(266)
25	Illinois Public Utility Tax		21,212	(29.79)	-8.16%		(1,731)
26	Property/Real Estate Taxes		2,145	(375.08)	-102.76%		(2,204)
27	Interest Expense		33,599	(91.25)	-25.00%		(8,400)
28	Bank Facility Fees		880	156.59	42.90%		378
29	Federal Income Tax		31,103	(37.88)	-10.38%		(3,227)
30	State Income Tax		9,329	(37.88)	-10.38%		(968)
31	TOTAL EXPENSES	\$	858,590		!	\$	(93,344)
32	CASH WORKING CAPITAL REQUIREMENT					\$	23,299

Ameren Missouri Case No. ER-2012-0166 Test Year 12 Months Ending September 30, 2011 True-Up through July 31, 2012 Cash Working Capital

	A DECEMBER OF THE PROPERTY OF	British Fr	ing C 操:	THE DESIGNATION	#	Jan Barana	G. W.
Line		TestYear :	Revenue	Expense	Net Lag	Factor	CWC Req
Number	Description	Adj. Expenses	Lag-	Lag	PO-D	(Col E / 365)	BXF
1	OPERATION AND MAINT, EXPENSE	}		ļ ļ			
2			40.00	40.400	20 24		Ann 44
3	Payroli Expense Employee Benefits	\$324,119,209	42.66	12.12	30.54	0.083671	\$27,119,378
4	Fuel - Nuclear	\$110,185,291	42.66	29.21	13.45	0.036849	\$4,060,218
5	Fuel - Coal	\$85,001,000	42.66	15.21	27.45	0.075205	\$6,392,500
6	Fuel - Coar	\$760,126,000	42.66	17.14	25.52	0.069918	\$53,146,490
7	Fuel - Oil	\$26,441,000	42.66 42.66	40.36 12.70	2.30 29.96	0.006301 0.082082	\$166,605
8	Purchased Power	\$2,893,000	42.66 42.66	25.83	29.96 16.83	0.082082	\$237,463
9	Incentive Compensation	\$26,089,053		25.63 253.77			\$1,202,966
10	Uncollectibles Expense	\$17,864,961	42.66 42.66	42.66	-211.11 0.00	-0.578384 0.000000	-\$10,332,808
11	Cash Vouchers	\$14,320,597	42.66 42.66	42.00 36.41	6.25	0.000000	\$0
12	TOTAL OPERATION AND MAINT, EXPENSE	\$612,542,458	42.00	30.41	0.23	0.01/123	\$10,488,565
12	TOTAL OFERATION AND MAINT, EXPENSE	\$1,979,582,569					\$92,481,377
13	TAXES		·				•
14	FICA - Employer Portion	\$21,730,774	42.66	12.73	29.93	0.082000	64 704 000
15	St. Louis Payroll Expense Tax	\$21,730,774	42.66	76.38	-33.72	-0.092384	\$1,781,923 -\$21.393
16	Federal Unemployment Tax	\$358,525	42.66	76.38	-33.72	-0.092384	-\$21,393 -\$33,122
17	State Unemployment Tax	\$728,218	42.66	76.38	-33.72	-0.092384	
18	Corporate Franchise Tax	\$1,593,423	42.66	-77.50	120.16	0.329205	-\$67,276
19	Property Tax	\$127,192,036	42.66	182.50	-139.84	-0.383123	\$524,563 -\$48,730,194
20	TOTAL TAXES	\$151,834,543	42.00	102.50	-135,04	70.303123	-\$46,545,499
		\$151,05 4 ,545					-440,040,495
21	OTHER EXPENSES					:	
22	Decommissioning Fees	\$6,759.098	42.66	70.63	-27.97	-0.076630	-\$517,950
23	Use Tax	\$501,953	42.66	76.38	-33.72	-0.092384	-\$46.372
24	Sales Tax	\$59,213,831	42.66	38.79	3.87	0.010603	\$627,844
25	Gross Receipts Tax	\$133,351,001	29.74	27.54	2.20	0.006027	\$803,706
26	TOTAL OTHER EXPENSES	\$199,825,883	23.14	1 27.04		0.000027	\$867,228
		ψ130,020,000	i ·			1	. \$007,220
27.1	GWC REQID BEFORE RATE BASE OFFSETS						\$46.803.106
ELECTRIC PRINCIPALITY							
28	TAX OFFSET FROM RATE BASE						
29	Federal Tax Offset	\$164,228,913	42.66	37.88	4.78	0.013096	\$2,150,742
30	State Tax Offset	\$26,075,564	42.66	37.88	4.78	0.013096	\$341,486
31	City Tax Offset	\$111,520	42.66	273.50	-230,84	-0.632438	-\$70,529
32	Interest Expense Offset	\$187,230,009	42.66	90.76	-48.10	-0.131781	-\$24,673,358
33	TOTAL OFFSET FROM RATE BASE	\$377,646,006		1			-\$22,251,659
		}		1		1	, , , , , , , , , , , , , , , , , , ,
34	TOTAL CASH WORKING CAPITAL REQUIRED	<u> </u>					\$24.551.447
192 Carrier Manager 1977			KETT 188 T 175 T L		ALEXANDER DE LA COMPANION DE L		**************************************

GEORGIA POWER COMPANY CASH WORKING CAPITAL SUMMARY OF LEAD/(LAG) DAYS

Operating Revenue	(38.1)
Fuels Other Than Nuclear	16.2
Nuclear Fuel Disposal Costs	75.9
Nuclear Decommissioning	258.0
Purchased Power	:
Power Pool (Net) *	(2.5)
Non-Power Pool (Net) *	(3.5)
Other Operating and Maintenance Expenses	27.2
Taxes Other Than Income Taxes **	149.5
Current Income Taxes	
Federal	37.5
State	37.5
Adjustment for Average Sales Tax Collections	5.3
Interest Expense – Long-Term Debt	64.4
Interest Expense – Preferred Securities	45.0
Preferred Dividends	45.0

^{*} These amounts include combined credits of \$71,033,561 representing power sales which are credited to retail revenue for regulatory reporting purposes.

^{**} Refer to Exhibit__(APD-1) page 3 for lag days associated with Municipal Franchise Fees.

Kansas City Power & Light Company 2012 RATE CASE - Direct Filing Missouri Jurisdiction TY 9/30/11; Update TBD; K&M 8/31/12

Cash Working Capital

		Jurisdictional			Net		
Line		Test Year	Revenue	Expense	(Lead)/Lag	Factor	CWC Req
No.	Account Description	Expenses	Lag	Lead	(C) - (D)	(Col E/366)	(B) X (F)
	A	В	С	D	E	F	G
	Operations & Maintenance Expense						
1	Gross Payroll excl Wolf Creek Prod & Accrued Vac	63,815,400	27.42	13.85	13.57	0.0371	2,366,052
2	Accrued Vacation	6,436,568	27.42	344.83	-317.41	-0.8672	(5,582,052)
3	Wolf Creek Operations & Fuel, incl Payroll	64,315,299	27.42	25.85	1.57	0.0043	275,888
4	Purchased Coal & Freight	106,107,758	27.42	20.88	6.54	0.0179	1,896,024
5	Purchased Gas	1,179,441	27.42	28.62	-1.2	-0.0033	(3,867)
6	Purchased Oil, excl Wolf Creek	5,849,318	27.42	8.5	18.92	0.0517	302,375
7	Purchased Power	24,345,430	27.42	30.72	-3,3	-0.0090	(219,508)
8	Injuries & Damages	3,544,831	27.42	149.56	-122.14	-0.3337	(1,182,966)
9	Pension Expense	24,458,261	27.42	51.74	-24.32	-0.0664	(1,625,205)
10	OPEBs	3,991,719	27.42	178.44	-151.02	-0.4126	(1,647,075)
11	Cash Vouchers	141,514,825	27.42	30	-2.58	-0.0070	(997,564)
12	Total Operation & Maintenance Expense	445,558,850	-			-	(6,417,898)
13	Taxes other than income Taxes						
14	FICA Taxes - Employer's	7,024,005	27.42	13.77	13.65	0.0373	261,961
15	Unemployment Taxes - Federal & State	0	27.42		-43.58	-0.1191	0
16	City Franchise Taxes - 6% GRT - MO	33,929,345	12.17		-60.11		(5,572,385)
17	City Franchise Taxes - 4% GRT - MO	12,992,010	12.17				(964,462)
18	City Franchise Taxes - Other MO Cities	7,599,020	12.17				(1,012,580)
19	Ad Valorem / Property Taxes	41,477,437	12.17		-196.67		(22,287,890)
20	Sales & Use Taxes - MO	18,501,466	12.17		-9.83		(496,911)
21	Total Taxes other than Income Taxes	114,499,278	-			-	(30,072,266)
22	Current Income Taxes-Federal	6,943,483	27.42	45,63	-18.21	-0.0498	(345,467)
23	Current income Taxes-State	2,871,154	27.42				(142,852)
24	Total Income Taxes	9,814,637	_		•		(488,318)
25	Interest Expense	66,303,404	27.42	86.55	-59.13	-0.1616	(10,711,804)
26	Total Cash Working Capital Requirement	- 636,176,169	-			-	(47,690,286)

Laclede Gas Company
Mo. PSC Case No. GR-2013-0171
Cash Working Capital
Schedule 2, Page 1 of 1

LACLEDE GAS COMPANY SUMMARY OF LAG TIME FROM PAYMENT OF EXPENSE UNTIL REVENUE IS RECEIVED TEST YEAR ENDED SEPTEMBER 30, 2012

(Thousands of Dollars)

	Normalized . 12 Month	Average Daily	Lag Days From Day of Expense		/Lag Days Exp. Paid	Cash Required For Operating
	Expenses	Expense	To Day Paid	To Day F	ev. Rec'd	Expenses
Gas Costs				-		
Natural Gas	322,760	881.858	39.7		11.3	9,965
L.P Peaking	0	0.000	13.5	•	37.5	0
L.P Subdivision	56	0.153	27.4		23.6	4.
Total Gas Costs	322,816	882.011				9,969
Labor and Related Expenses						
Wages - Contract	44,389	121.281	12.0		39.0	4,730
- Management	30,834	84.246	12.0	·	39.0	3,286
- Missouri Natural	6,042	16.508	12.0		39.0	644
Group Insurance	12,987	35.484	2.8		48.2	1,709
401 (k) Contributions	2,773	7.577	13.5		37.5	284
Pensions and Other Postretirement Benefits	30,329	82.866	51.0		0.0	0
Total Labor and Related Expenses	127,354	347.962				10,653
Other Expenses			•			
Transportation	9,158	25.022	14.8		36.2	907
Natural Gas Costs to Operations	197	0.538	39.7		11.3	6
Utilities '	860	2.350	19.4		31.6	74
Postage	2,884	7.880	(11.6)		62.6	494
Uncollectible Accounts - Actual	8,183	22.358	182.5		(131.5)	(2,940)
Uncollectible Accounts - Adjustment	717	1.959	0.0		51.0	100
Fees - Misc. Services	1,324	3.617	71.3		(20.3)	(73)
MoPSC Assessment	1,917	5.238	0.0		51.0	. 267
Rents	906	2,475	(9.7)		.60.7	150
Miscellaneous Expense	34,854	95.230	30.0		21.0	2,000
Total Expense	61,000	166.667				985
Incidental Oil Sales - Expense	117	0.320	71.5		(20.5)	(7)
Subtotal of Above Expenses	511,287	1,396,960				21,600
Taxes (Other Than Deferred Taxes)					•	
Distribution - Income Taxes	3,336	9.115	59.9	•	(8.9)	(81)
- Gross Receipts Taxes	35,484	.96.951	*		5.3	514
- Employment Taxes	6,234	17.033	16.1		17.2	293
- Property Taxes	12,204.	33.344	182.5		(131.5)	(4,385)
- Other Taxes	399	1.090	(1.0)	•	52.0	57
Total Taxes	57,657	157.533	,			(3,602)
TOTAL OPERATING EXPENSES EXCLUDING AMORTIZATION, AND DEFERRED TAXES	DEPRECIATIO		•			17,998
Sales Taxes	9,003	24,598			11.2	275
Employee Taxes Withheld	11,389	31.117			3.3	102
Interest Expense Offset - LTD	22,853	62,440	73.8		(22.8)	(1,426)
Interest Expense Offset - CTD	22,033.	0.000	12.4		38.6	(1,420)
TOTAL CASH WORKING CAPITAL ITEMS	612,189	1,672.648	, LA.T		0.00	16,949
			-			

^{* -} Net (Lead)/Lag Days determined independently for these items

National Grid NH
Cash Worlding Capital Requirements
12 Months Ended Jun 30, 2009
Lead Lag Summary

4/14/2010 3:54 PM

	Arnual Expense (1)	Revenue (Lead) Lag Davs	Expense (Lead) Leg Days (3)	Nat (Lead) Lag Days (4)	Day Weighted Amount (5)	<u>Source</u> (6)
Total Revenue Lag		53.17				
Total Expense Lag Operation & Maintenance Expense Purchased Gas Labor - Direct Labor - Allocated Employee Pensions & Benefits - Direct Employee Pensions & Benefits - Mocated Femployee Pensions & Benefits - Allocated Commission Expense Other O&M Expenses - Direct Other O&M Expenses - Allocated	\$112,156,611 \$5,406,362 \$4,575,008 \$3,606,256 \$1,586,086 \$3,410,580 \$4,137	88.52 5.52 5.53 5.53 5.53 5.53 5.53 5.53 5	38.89 20.22 26.51 26.75 26.75 93.50 93.50	2.294 2.294 2.12.04 2.12.04 1.2.14 18.67	\$1,600,821,940 \$178,098,082 -\$55,092,537 \$95,240,278 -\$19,087,708 \$30,568,649 \$50,506,071	Page 3 of 3 - Line 2 Page 3 of 3 - Line 3 Page 3 of 3 - Line 4 Page 3 of 3 - Line 5 Page 3 of 3 - Line 6 Page 3 of 3 - Line 6 Page 3 of 3 - Line 9 Page 3 of 3 - Line 9
Other Taxes Other Taxes Excluding Property Taxes Property Taxes	\$332,748 \$4,457,169	53.17	17.97	35.19 78.00	\$11,710,752 \$347,662,947	Page 3 of 3 - Line 16 Page 3 of 3 - Line 17
Income Taxes Federal Income Taxes State Income Taxes	\$3,687,983 \$928,128	53.17 53.17	30.00	23.17	\$85,436,805 \$21,501,260	Page 3 of 3 - Line 21 Page 3 of 3 - Line 22
Interest Expense Interest on Long-Term Debt Interest on Shorf-Term Debt	\$5,898,313 \$344,791	58.17 53.17	91.25	-38.08	-\$224,629,757 \$2,589,386	Page 3 of 3 - Line 32 Page 3 of 3 - Line 33
Net of Reveuns less Expense Lag Days	\$151,240,154	53.17	38.94	14.22	\$2,150,946,891 365	Sum of Lines 5 to 24
Avg Dally Cash Working Capital Requirements				J	\$5,893,005	Line 27 / Line 28
Cash Working Capital Requirements				1 1	\$5,893,005	Line 30
Purchased Gas Working Capital Purchased Gas Net Lag Days Purchased Gas Oxst Purchased Gas CXXC			14.27		\$112,156,611	Line 5 Col 4 Line 5 Col 1 Line 36 / 365 X Line 37
Base Revenue Requirements Working Capital Total Cash Working Capital Requirements Less: Provinsed Gas Cash Working Capital Base Revenue Requirements Working Capital Base Revenue Net Lag Days			14.08	11	\$5,883,005 \$4,385,813 \$1,507,192	Line 33 Line 38 Line 41 - Line 42 Line 43/(Line 27-Line5) X 385

National Grid NH
Cash Working Capital Requirements
12 Months Ended Jun 30, 2009
Revenues Lag Summary

Wig Delivery <u>Dollar Davs</u>			-	\$8,389,280,031	\$8,389,280,031	\$404,535,152 \$8,793,815,184	-\$159,260,701	\$50,590,550	\$13,089,045	\$1,099,090	S	0\$	\$39,052,074	\$8,738,385,241
Source	See Note 1	See Note 3	W/P Supporting Page 1 Line 21	Line 1 + 4 + 6	W/P Supporting Page 2	Line 8	Line 8	See Note 2	Line 8	See Note 2	Line 8	Line 8	Line 8	
Lead (Lag) Davs	15.22	1.00	37.03	53.25	38.89	53.25	53.25	42.43	53.25	42.43	53.25	53.25	53.25	53.17
Revenues Billed				\$157,555,832	\$0 \$157,555,632	\$7,597,409	-\$2,991,010	\$1,192,394	\$245,820	\$25,905	0\$	\$0	\$733,421	\$164,359,571
Revenue Lag	Service Lag	Billing Lag Cycle Read Customers	Collection Lag	Total Firm Gas Sales Revenues	Sales for Resale Gas Revenues Total	Revenues from Transportation of Gas of Others Total Sales Revenues	15 16 Unbilled Revenues	16 18 Late Payment Charges	Reconnect Fees	NG Check Charge	43 24 Broker Balancing Charges 25	23 26 interruptible Sales	Non Core Sales	Total Revenue Lag
함	٠,	4041	တ ထား၊	~ @ (» 6 ± 8		t	~ * *	2 2 2	3 23 5	3 2 8	3 % 8	3 %	3888

32 Notes: 34 1. G 36 2. F 37 37

1. Computed as 395,25/12/2
2. Fees are assessed on the next billing. Lag is computed as the collection lag on Line 6 plus the average of 5.4 days from due date.
3. Meters are read from 7AM to 3PM and posted to accounts receivable on the following day.

National Grid NH
Cash Working Capital Requirements
12 Months Ended Jun 30, 2009
Cost of Service Lead Lag Summary

2884448

Customer Deposits and interest is included as a deduction from Rate Base and therefore excluded from the lead sign study.
 Lag for Service Company charges is per the Service Agreements where a monthly invoice is submitted on the 20th for the preceding monthly charges. Invoice is then payable by the 30th day after the invoice is received.



Utah Jurisdiction

			Prince Polening Con	-			
흗	Line Description	FERC Account(s).	Total Company	Utah Allocated	Lag Days	Dollar Days	Lag Days Ref.
	DEVENUE A A O						
٠.	General Business Revenues	440 - 448, 458 (4)	3.474.487.964	1,479,892,905	42.00	62,154,850,419	Page 3.1
4 5	Other CS Devented	ARD ARA	32 637 349	13 793 009	23.91	329 752 345	Page 3.1
, 4	Cales for Recale	AA7NDC	497 522 473	205 266,414	36.89	7.572.290,920	Page 3.4
	Wheeling and Office Misc. Revenues	458/447	402,567,598	207,313,006	36.89	7,647,789,840	Page 3.4
	TOTAL REVENUE LAG		4,402,215,385	1,906,265,333	40.76	77,704,683,523	
~ <							9
0 0	EXDENSE AG						
,	Onerelico & Maintenance						
2 =	Coal	SOUNDC	618 412 475	255 341 967	29.58	7.553,756,693	Page 4.2
: 2	Natural Gas	501NPC / 547NPC	446.200.118	183,963,449	40.61	7,470,508,914	Page 4.3
2	Purchased Power	555NPC	416.825.351	173,958,568	38.47	6,692,828,654	Page 4.4
3	Wheeling	SSSNPC	136,854,849	57,009,534	38.47	2,193,367,331	Page 4.4
2	Labor and Benefits	500-935	475,604,778	197,574,196	14.31	2,827,780,683	Page 4.5
9	Incentive	500-838	18,523,717	7,695,063	167.50	1,288,923,034	Page 4.5
~	Other Operations & Maintenance	500-835	617,082,336	279,464,962	33.54	9,372,815,274	Page 4.6
<u>.</u>	Operation & Maintenance Expense Lag	Lag	2,729,503,425	1,155,007,739	32.38	37,399,980,583	
2 9	(2) 1 th 1 t						
2	Embedded Cost Unterential	3	. !	•			
2	BPA Credit 19		(36,817,673)	•			:
2 2	and Constant Description of Constant	1	2 RG2 R8E 7E4	1 155 007 730			
	כתונו בעלימוספ ו וסווו ואפשונים כו כלים שנות	2	4,094,000,10	20112012011			
7 4	Town Office Trees						
8	laxes Other than income;	;		3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3			
9 1	Property Taxes	8	100,361,440	41,921,417	140.77	5,901,437,610	Page 4.7
× .	Orner Laxes	406	36,151,288	4,307,487	41.00	180,525,524	rage 4.6
88	lotal faxes Other I han income Lag	9	136,512,728	40,228,904	00.151	6,061,763,134	•
2	Income Taxes:			•			
	Federal Income Taxes	409	(482,782,100)	(185,977,092)	37.87	(7,043,881,269)	Page 4.9
8	State income Taxes	409	(58,348,093)	(22,249,114)	38.17	(849,175,358)	Page 4.9
, B.	Total Income Tax Lag		(541,110,193)	(208,228,205)	37.91	(7,893,056,627)	
	TOTAL EXPENSE LAG		2,324,905,960	993,010,438	35.84	35,588,687,090	
34 38	NET REVENUE LAG DAYS (Revenue Leg - Expense Leg)	ag - Expense Lag)			4.92		
36	Dally Cost of Service (Total Expense Lag Amount (388)	.ag Amount (365)			2,720,577		, i i
9	Cash Working Capital Balance (Net Bevenise Lag Days x Dally Cost of Service)	C x Dave x D	ally Cost of Service)		13.395.024		er w
3		THE RESERVE AND ADDRESS.	The second of the second				

(1) The Unadjusted results columns reflect actual results from the December 2010 Results of Operation Report based on 2010 Protocol/Robech allocation mathod (See Tab 5.) Current Income taxes calculated using actuals from December 2010 Results and the biended statutory tax rate, consistent with 2010 Protocol, rether than eflocated using the IBT factor.

⁽²⁾ The Embedded Cost Differential is a non-cash expense item. As a rasult, it has been excluded from the leading calculation.

(3) The Bonneville Power Administration residential exchange credit only applies to Oregon, Washington and Ideho.

(4) System Benefit Charges (Demand Side Management Revenues) in 465 are included with General Businsas Revenues since they're collected with customer bills.

Attorney General's Response to Commission Staff's Request for Information

- 16. At page 19 of his written direct testimony, Mr. Rackers states: "Based on discussions with KAWC [Kentucky-American] personnel, the Company has agreed to revise its calculation of net income for cash working capital to eliminate income taxes."
 - a. Identify each participant who was involved in these discussions and the party that he or she represented.
 - b. Provide all documents, studies, electronic mail messages, and correspondence between the AG and Kentucky-American related to the revised calculation of net income for cash working capital.

RESPONSE:

a. Note: The discussions took place during a single telephone conference call held on 25 March 2013. The OAG believes that the following individuals were participants in the teleconference.

David Spenard – Office of the Attorney General

Lindsey W. Ingram III - Counsel for KAW

Monica Braun - Counsel for KAW

Stephen M. Rackers – Consultant for OAG/LFUCG

Linda Bridwell – KAW

Dave Weber - AWK/KAW

The OAG states that there may have been one other representative acting on behalf of AWK/KAW on the telephone conference call; however, the OAG does not have any other names in the notes for the conference call.

b. The electronic mail messages relating to the telephone call are attached.

There are no other documents, studies, electronic mail messages, or other correspondence for this request.

Spenard, David (KYOAG)

From:

Ingram III, Lindsey < L.Ingram@skofirm.com>

Sent:

Friday, March 22, 2013 1:47 PM

To:

Spenard, David (KYOAG)

Cc:

Braun, Monica; Hans, Jennifer (KYOAG)

Subject:

RE: Case No. 2012-00520

Ok on adding AG 1-168(c) to the call.

Dial In: 888-761-4448

Passcode: 859-231-3982

Lindsey

From: Spenard, David (KYOAG) [mailto:david.spenard@ag.ky.gov]

Sent: Friday, March 22, 2013 1:43 PM

To: Ingram III, Lindsey

Cc: Braun, Monica; Hans, Jennifer (KYOAG)

Subject: RE: Case No. 2012-00520

Lindsey,

Good afternoon.

Yes; please circulate the dial-in information.

Also, today I received a message regarding OAG 1 – 168(c). I would like to discuss the KAW response to that request as well.

Regards,

David Edward Spenard Assistant Attorney General

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Under Kentucky Rule of Evidence 503, this communication is confidential. Please do not disclose or forward the message to third persons, persons other than those to whom the initial message is sent. Unless the communication expressly indicates that it is a formal Opinion of the Office of the Attorney General under KRS 15.020, this communication does not constitute a formal Opinion. Any assessment made through this message is applicable only to the corresponding presentation of facts.

From: Ingram III, Lindsey [mailto:L.Ingram@skofirm.com]

Sent: Friday, March 22, 2013 11:26 AM

To: Spenard, David (KYOAG)

Cc: Braun, Monica

Subject: RE: Case No. 2012-00520

David:

Monday at 9:45 will work. I am glad to circulate dial-in information if you wish.

Lindsey

From: Spenard, David (KYOAG) [mailto:david.spenard@ag.ky.gov]

Sent: Thursday, March 21, 2013 11:57 AM

To: Ingram III, Lindsey **Cc:** Braun, Monica

Subject: RE: Case No. 2012-00520

Lindsey,

Thank you.

My consultant indicates that it should be a relatively brief call.

Regards,

David

From: Ingram III, Lindsey [mailto:L.Ingram@skofirm.com]

Sent: Thursday, March 21, 2013 11:45 AM

To: Spenard, David (KYOAG)

Cc: Braun, Monica

Subject: RE: Case No. 2012-00520

David:

I will check schedules and let you know asap. Thanks.

Lindsey

From: Spenard, David (KYOAG) [mailto:david.spenard@ag.ky.gov]

Sent: Thursday, March 21, 2013 10:09 AM

To: Ingram III, Lindsey **Cc:** Braun, Monica

Subject: RE: Case No. 2012-00520

Lindsey,

Good morning.

One of our consultants has a concern about the net income component of working capital. Basically, we are trying to identify if there is an error in the calculation or, alternatively, a misunderstanding on our part.

Could KAW and counsel be available for a telephone conference call on Monday, March 25th at approximately 9:45 AM (Eastern) (with 2:00 PM that day and 9:45 AM the following day, March 26th as alternates)?

Regards,

David Edward Spenard Assistant Attorney General

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Under Kentucky Rule of Evidence 503, this communication is confidential. Please do not disclose or forward the message to third persons, persons other than those to whom the initial message is sent. Unless the communication expressly indicates that it is a formal Opinion of the Office of the Attorney General under KRS 15.020, this communication does not constitute a formal Opinion. Any assessment made through this message is applicable only to the corresponding presentation of facts.

From: Ingram III, Lindsey [mailto:L.Ingram@skofirm.com]

Sent: Wednesday, March 20, 2013 8:17 AM

To: Spenard, David (KYOAG); Hans, Jennifer (KYOAG); Napier, Heather (KYOAG); <u>jgraham@lexingtonky.gov</u>; <u>dbarberi@lexingtonky.gov</u>; <u>batesandskidmore@gmail.com</u>; Wuetcher, Jerry (PSC)

Cc: Braun, Monica

Subject: Case No. 2012-00520

I just e-filed KAW's non-confidential discovery responses that were due today. Given the bump in the road we encountered with e-filing the last round of discovery responses, I wanted to let everybody know that the uploading process that took place this morning went very smoothly (at least based on what I can see). If anyone has an issue with retrieving the documents from the PSC's site, please let me know and I'll get a CD to you asap.

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Attorney General's Response to Commission Staff's Request for Information

17. At page 19 of his direct testimony, Mr. Rackers states: "[T]he amount of working capital requested by KAWC would be immaterial if the Company appropriately eliminated depreciation, amortization, deferred income taxes and net income for the reasons I previously discussed." Calculate Kentucky-American's forecasted cash working capital requirement if the items noted by Mr. Rackers are eliminated. Provide all workpapers, show all calculations, and state all assumptions used in the calculation of cash working capital.

RESPONSE:

See attached exhibit.

See attached Excel file: oag r num17.xlxs

EXHIBIT 37, SCHEDULE B-5.2

Pac to AG					EXHIBIT 37, SCHEDULE 6-5.2 Exhibitations peoply 20013 majord steels B 6
	Cash Working Capital	apitat			PAGE 5 OF 6 Witness Responsible L. Bridwell
		Post Payment			
DESCRIPTION	Amount	(Lead) Davs		Dollar Davs	
Salaries & Wages	\$ 6,880,213		**	82,581,817	Exhibits\[income Statement.xisx]Inc Statment - SCH
Fuel, Power and Electric	\$ 3,768,292		49	105,856,221	Exhibits\[Income Statement.xlsx]Inc Statment - SCH
Chemicals	\$ 1,779,872		69	56,525,356	Exhibits\[Income Statement.xlsx]Inc Statment - SCH
Purchased Water	\$ 207,227		₩	10,037,082	Exhibits/[Income Statement.xlsx]Inc Statment - SCH
Waste Disposal	\$ 336,750			11,511,159	Exhibits/[Income Statement.xlsx]Inc Statment - SCH
Service Company Charges	\$ 9,324,233		63 ((89,128,481)	Exhibits/[Income Statement.xlsx]Inc Statment - SCH
Contracted Services	\$ 858,406	•	69 6	23,660,590	1
Group Insurance	6 40 40 40 40 40 40 40 40 40 40 40 40 40	(7.40)	A 6	(10,492,080)	Exhibits (income Statement Xisx) inc Statment - SCH Exhibits (income Statement Visualine Statement COL
Other Benefits	\$ 403,472	•	9 6	11 121 049	Exhibits/lincome Statement visxling Statment - SCH Exhibits/lincome Statement visxling Statment - SCH
Pensions	\$ 983,207		> 44	8 334 156	Exhibite Vincome Statement xisxing Statment - SCH
Insurance Other than Group	\$ 670,126	(76.06)	•	(50,968,194)	Exhibits/Income Statement.xisx/Inc Statement - SCH
Rents	\$ 37,919	_	· 63	(1,069,864)	Statement.xlsx Inc Statment -
Regulatory Expense	\$ 274,995		69	•	Exhibits/[Income Statement.xlsx]Inc Statment - SCH
Maintenance Service & Supplies	\$ 1,104,638	32.07	69	35,424,086	Exhibits\[Income Statement.xlsx]Inc Statment - SCH
Amortization	\$ 485,811	•	₩.		
Uncollectibles	\$ 1,675,735		69 E	- 00	Exhibits\[income Statement.xlsx] nc Statment - SCH
Office Supplies & Services Carologo Bolotod Ext. Travol 9 Ex	3//3/3	12.04	,	4,543,068	Exhibits lincome Statement xisx linc Statment - SCH
Other Operating Expenses	٠	12.04	<i>A</i> 6	2,285,845	Exhibitsylincome Statement xisxjinc Statment - SCH
Curer Operating Expenses Total O & M Expenses	\$ 33,892,179	00.72	es	265 960 101	EXHIDITS VITICOTHE STATE THE LASS VITICOTHES - SOLD
			•		Exhibits\[Income Statement.xlsx Inc Statment - SCH
Depreciation and Amortization	\$ 13,331,863	ì	69		Exhibits\[income Statement.xlsx]Inc Statment - SCH
Property Taxes	\$ 4,455,772		69 (845,415,465	Exhibits\[income Statement.xlsx]Inc Statment - SCH
Utility 1 ax	\$ 126,399	E	19 6	(22,532,560)	Exhibits\[Income Statement.xisx]inc Statment - SCH
Paytoll Taxes	3 32,50U 6 401 703	12.00	A 4	5,391,205	Exhibits fincome Statement xisx jing Statement - SCH Cotifications of statement visyling Statement - SCH
Income Taxes - Current - 511	3 658 209	36 74	9 6 5	134 402 603	Exhibits/Income Statement visxling Statement - SCH
Deferred Income Taxes	\$ 3,573,987	-	•	200,200	Exhibits/Income Statement.xlsxIInc Statement - SCH
Interest Expense - Long - Term Del	\$ 12,483,472	90.01	· 69	1,123,672,239	
Interest Expense - Short - Term De	\$ 63,445	15.21	69	964,709	
Preferred Dividends	\$ 381,150	47.75	69 (18,199,913	
Wei moonie	\$ 20,229,033		•		
Net Operating Funds	\$ 93,220,371				
Less:					
Net income Deferred Income Taxes Depreciation and Amortization	\$ 3,573,987 \$ 13,331,863				
Adjusted Operating Funds	\$ 56,084,929		s	2,398,042,214	
Australia Date Infantal Politica Data Eventual politica Data assessment	Evinoacou oro	- Action Posts	Ħ	07.07	
Average Lays interval between Date Expenses are into Date Service Furnished and Date Collections Deposited	rexpenses are in expenses Deposit	icurred and Date o ed		38.55	
Net Lag				4.21	
Daily Operating Funds (\$56,084,929 / 365 days)	/ 365 days)		s	153,657.34	
Date Bees			•	(E46 489 DE)	
			•	(040,400.60)	
Revenue Requirement @ Woolndge Pre-tax WACC 9.63%	Woolridge Pre-t	ax WACC 9.63%	•	(62,256.82)	

Attorney General's Response to Commission Staff's Request for Information

18. State whether Mr. Rackers believes that the use of the 1/8 formula approach to calculate Kentucky-American's cash working capital is a reasonable alternative to

the use of a cash working capital study. Explain.

RESPONSE:

Mr. Rackers does not believe the 1/8 formula is reasonable. The 1/8 formula

assumes a 1.5 month net lag (revenue lag minus expense lag) for all operation and

maintenance expense rather than performing an analysis to determine the revenue lag

and various expense lags. The 1/8 formula also does not include other cash items such

as interest expense and taxes, which are usually reductions to cash working capital. In

addition, the 1/8 formula will always produce a positive cash working capital amount,

whereas in my experience, if a utility has a reasonable collection lag, a negative cash

working capital allowance can be achieved.

Attorney General's Response to Commission Staff's Request for Information

19. In its Response to Item 69(a) of Commission Staff's Second Information Request, Kentucky-American states: "Neither American Water nor Kentucky-American has performed any studies or analysis of the financial effects of the BT program on Kentucky-American." Explain why the Commission should allow recovery of the allocation of the financial and billing software costs to the Kentucky-American in the absence of a benefit analysis.

RESPONSE:

The Commission can allow recovery of allocated BT cost if it can assure itself that BT was necessary and the cost was reasonable. While necessity and reasonableness may have been determined on an AWW system basis, there does not appear to have been any such determination on a Kentucky-American basis. There are no studies to determine if Kentucky-American could have developed or purchased a system on its own that would have met the needs of its customers at a more reasonable cost. Additionally, using and paying only for the BT services it needs is another possibility that may have resulted in a more reasonable cost for Kentucky-American.

Degin confidential:				

End Confidential

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Commission should only allow recovery of BT costs that KAWC has justified as necessary to provide safe and adequate service.

Attorney General's Response to Commission Staff's Request for Information

20. Refer to Kentucky-American's Response to Commission Staff's Third Information Request, Item 26. State whether the expenditure of \$12 million on the Billing Transformation program is reasonable for a company of Kentucky-American's size. Explain.

RESPONSE:

Without a cost benefit analysis including a determination whether Kentucky-American could have developed or purchased a system on its own that would have met its needs at a lower cost, it cannot be determined whether \$12 million for BT was a reasonable cost for a company of KAWC's size.

Attorney General's Response to Commission Staff's Request for Information

- 21. Refer to Kentucky-American's Response to the Commission Staff's Third Information Request, Item 27. Kentucky-American states that the Service Company Call Center costs are being directly charged to Kentucky-American based on the formula of call frequency and call duration.
 - a. State whether, given that the Service Company uses a formula to calculate the amount of Call Center costs billed to Kentucky-American, the AG considers the costs to be directly charged. Explain
 - b. State whether, if the Call Center costs are considered allocated costs, the change in allocation factors from the proportionate number of customers to the current formula requires the Service Company contract to be amended. Explain

RESPONSE:

- a. Using a volume based formula to determine the proportionate share, such as percent of calls or percent of customers is an allocation rather than a direct charge. A direct charge would be billing for actual cost
- b. Based on the KAW response to PSC 3 27 the Call Center costs for call handling are allocated on call volumes and overhead Call Center costs are allocated on customers. To the extent the Service Agreement specifically identifies the allocation methods used, the Service Agreement should reflect the most current method. If the Service Agreement simply states that KAWC will be charged for Call Center costs based on its proportionate share of total Call Center costs, an amendment may not be necessary.

Attorney General's Response to Commission Staff's Request for Information

- 22. Refer to Kentucky-American's Response to Commission Staff's Third Information Request, Item 24(c). For each statement below, state whether the AG agrees with the statement. Explain:
 - Kentucky-American is an active participant in the Business Transformation program.
 - b. Kentucky-American's and the ratepayer's interests and concerns have been adequately represented.

RESPONSE:

- a. From the information presented in this case it appears that KAWC employees have some level of participation in assisting with the implementation of the Business Transformation program. The information does not indicate the level of KAWC participation in comparison to other operating companies, or the degree to which KAWC's participation influenced, or sought to influence the direction, or the cost of BT. The participation did not appear to influence the decision to choose a BT style of upgrade using SAP and Accenture. Those decisions were made by American Water Works Company employees and current and former American Water Works Service Company employees.
- b. Without an analysis to determine if BT was the most cost effective alternative the interests and concerns of KAWC and its ratepayers were not and cannot be adequately addressed. In addition the information does not indicate that decisions about BT program scope, direction and cost were made based on individual state, KAWC in particular, interests and concerns. Finally the response to 24 (c) does not show that the

management of KAWC adequately represented its Company specific and ratepayer interests and concerns by demonstrating that BT was the least cost option or was necessary for the provision of safe and adequate service.

Attorney General's Response to Commission Staff's Request for Information

23. State whether the revenues that Kentucky-American no longer receives as a result of its decision to terminate the billing services for LFUCG should be should be recovered through the rates assessed for water service provided to Kentucky-American's customers. Explain.

RESPONSE:

	Based	or	the r	eview	of th	e BT St	teering Committ	ee minutes	provided	by KAWC
in	response	to	PSC	3 -	24e,	Begin	Confidential:			

End

Confidential. This is a clear indication that BT conversion decisions were being made without regard to the impacts on specific operating companies. This results in a twofold increase in revenue requirement due to the loss of billing contract revenue and an increase in information technology cost from BT. KAWC's management has an obligation to seek out opportunities to use utility employees and assets to generate ancillary revenues in an effort to minimize rates while continuing to provide safe and adequate service. As a result, KAWC customers should receive some compensation for the lost billing revenues through a credit towards the cost of BT.

Attorney General's Response to Commission Staff's Request for Information

- 24. Refer to Kentucky-American's Response to Commission Staff's Third Information Request, Item 28.
 - a. Describe the effect of the lack of board-approved budgets for Kentucky-American and American Water Service Company ("Service Company") on the reliability and accuracy of the forecast financial information.
 - b. The Commission has determined that Kentucky-American's budgeting for revenues and expenses is reasonably accurate based upon an analysis that compares the actual amounts to the budgets for a 5-year historical period. State whether, since the forecast is based upon a budget that has been adjusted, the forecast be considered accurate without the historical comparisons.
 - c. State whether, in the absence of board-approved budgets, Kentucky-American's proposed rate adjustment should be based upon a historical test-period. Explain.

RESPONSE:

- a. If the budget supporting the forecasted financial information does not reflect the final approved and enforced budget, there would be an expectation of low reliability and accuracy for the forecast financial information.
- b. The forecast cannot be assumed to be accurate without historical comparisons. Budgets should be developed based on a review of historic causes and amounts of escalations and declines. If a budget is to be increased over prior historic levels, proper documentation and rationale must be provided to explain the increases. Use of historic information is important (critical) to a properly constructed budget.
- c. Based on KAWC's response to PSC 3-28, the Company has followed the accepted procedure for filing a rate case using forecasted data. To the

extent that adequate explanations exist for variances from actual historic costs to the budgeted amounts, the rate adjustment can still be proposed on a budget basis. However, use of budgeted data must be thoroughly audited to determine all causes for increases and decreases from historic actual costs. If this process is cost prohibitive, use of historic data would be a better solution.

Attorney General's Response to Commission Staff's Request for Information

25. Refer to Kentucky-American's Response to Commission Staff's Third Information Request, Item 32. State whether that AG agrees with Kentucky-American that the preferred stock dividend should be included in the interest-synchronization

calculation.

RESPONSE:

For the reasons provided in the response to PSC 3 – 32 dividends on preferred

stock with mandatory redemption should be reflected in the "interest synchronization"

calculation, as should any component of the weighted cost of capital that is tax

deductible.

Kentucky Public Service Commission Case No. 2012-00520 Attorney General's Response to Commission Staff's Request for Information

26. State whether the AG agrees that the use of slippage adjustments is appropriate in general adjustment rate proceedings in which a fully forecasted test period is used to account for the effect of capital construction budget variances for the 10 years prior to the forecasted period.

RESPONSE:

Through a 14 December 2010 Order in Case No. 2010-00036, the Commission addresses the application of a slippage adjustment to *increase* revenue requirement and rate base. Per the Order, "Their [slippage factors] purpose is to produce a more accurate, reasonable, and reliable level of forecasted construction."

KAW has the responsibility to accurately budget and properly implement a capital construction program. When KAW, as found by the Commission in Case No. 92-452, demonstrates "a pervasive pattern of overbudgeting for its construction," a slippage adjustment serves to protect ratepayers from paying a return for plant not-in-service during the forecasted period due to delayed investment. A slippage adjustment consequent to overbudgeting also provides KAW with an incentive to accurately budget and properly implement its capital construction program. The Attorney General does not agree with or support the use of an adjustment consequent to a pattern of

³ Case No. 2010-00036, Order, 14 December 2010, page 7.

⁴ Case No. 2010-00026, Brief of the Attorney General, page 17 citing Case No. 92-452, Order, 19 November 1993, page 10.

⁵ Case No. 92-452, Order, 19 November 1993, page 9; see, for comparison regarding excess capacity, Case No. 8571, Order, 17 February 1983, page 7 ("A utility's rate base should include only those items of plant that are used and useful, <u>i.e.</u>, reasonably necessary to provide adequate and efficient service." Citation omitted).

underbudgeting.⁶ It removes an incentive for KAW to accurately budget and properly implement its capital construction program.

 $^{^{\}rm 6}$ Case No. 2010-00036, Brief of the Attorney General, pages 17 and 18.

Attorney General's Response to Commission Staff's Request for Information

27. Refer to Kentucky-American's Response to Commission Staff's Second Information Request, item 41. State whether the AG agrees with the slippage adjustments set forth in that response.

RESPONSE:

The Attorney General is not aware of any inaccuracy in KAW's determination of the slippage factors or KAW's calculation of the effect of the factors to each forecasted element of revenue requirement, rate base, and cost-of-service study.

The Attorney General, however, does not agree with the application of the slippage factors to increase rate base or the revenue requirement as was done in Case No. 2010-00036.

Attorney General's Response to Commission Staff's Request for Information

28. Explain why the AG witnesses have not proposed or recommended slippage

adjustments.

RESPONSE:

Based on discussions with the Office of the Attorney General and a review of the

Order in the last KAWC rate proceeding Case No. 2010-00036, the slippage adjustment

was originally used as a way to address construction budgets that exceeded actual

plant additions. This mechanism offered ratepayers a level of protection for the

potential to overstate construction budgets.

KAWC is in possession of all the information regarding its operations, including

the budgeting function and construction program. KAWC also controls the timing and

completion of the various construction projects. As a result the risk of including the

proper level of forecasted plant should be borne by KAWC.

Therefore, the ratepayer protection of a slippage adjustment should not also

serve as a mechanism to increase revenue requirement due to potential under

budgeting. The incentive for KAWC to control cost is also diminished, by allowing a

slippage adjustment to increase forecasted construction.

In addition, the slippage adjustment was not part of the scope Brubaker and

Associates, Inc was engaged to address in this proceeding.

Attorney General's Response to Commission Staff's Request for Information

29. In his written brief in Case No. 2012-00096,⁷ the AG stated that the record of that proceeding contained "evidence of indifference, poor management, and the disregard of the rights of consumers persisting over a long period of time." He further stated that Kentucky-American's "next application for a rate adjustment is the proper forum for addressing issues pertaining to prudence." Identify the issues pertaining to prudence to which the AG was referring and describe the effect of each of these issues on Kentucky-American's proposed revenue requirement.

RESPONSE:

As established in the record in Case No. 2012-00096, Kentucky American Water was aware of the various problems with the Owenton Water Treatment Plan prior to its purchase of certain assets of the City of Owenton's water and wastewater-related facilities.⁹

There is a reasonable time limit for addressing water system supply requirements. To the extent that there have been net increases in materials, labor, and other costs for the project since the identification of the need for addressing the OWTP (and intake facility on Severn Creek), the net increases in costs, after the expiration of that reasonable time limit, should be borne by KAW's shareholders rather than ratepayers. To this end, the Company's proposed revenue requirement could be lessened by the exclusion of cost recovery for the increase in net costs attributable to KAW's lack of a prudent or timely response to changing water system requirements.

⁷ Case No. 2012-00096, Application of Kentucky-American Water Company for a Certificate of Public Convenience and Necessity Authorizing Construction of the Northern Division Connection (Ky. PSC May 31, 2012).

⁸ Brief of the Attorney General at 2-3,

⁹ Case No. 2012-00096, Brief of the Attorney General, in particular, pages 4 through 6.

In addition, to the extent that the cost of a supply project for the Northern Division would have been lower if it had been included as part of the KRS II project (through economies that could have been realized through one project as opposed to a piecemeal approach), then such cost saving would also have resulted in a lower revenue requirement.

Attorney General's Response to Commission Staff's Request for Information

- 30. In its brief in Case No. 2012-00096, LFUCG stated that Central Division customers should not be required to pay for the costs related to the Northern Division Connection Project.
 - a. State whether the AG agrees with this position. Explain.
 - b. If the AG agrees that Central Division customers should not be required to pay for the costs related to the Northern Division Connection Project, describe how Kentucky-American should recover the costs of the Northern Division Connection Project.
 - c. Assume that the Commission determined that the costs related to the Northern Division Connection Project should be recovered through a surcharge on Northern Division customers. Describe how such a surcharge should be designed.

RESPONSE:

- a. The burden of proof for the recovery of any cost relating to the Northern Division Connection Project falls upon KAW. In Case No. 2012, the Attorney General agreed that the evidence supported the issuance of a certificate. He did not concede that KAW's investigation of alternatives was sufficient and reasonable or that KAW's actions with regard to the OWTP have been prudent. The Attorney General does not concede or recommend that the Central Division or Northern Division customers be required to pay for the costs related to the Northern Division Connection Project.
- b. There is no presumption that KAW should be allowed any rate recovery for the Northern Division Connection Project. KRS 278.190(3). Unless KAW can adequately demonstrate the reasonableness of its conduct and the

¹⁰ Mr. Stephen M. Rackers, the revenue requirement witness co-sponsored by the Attorney General and the LFUCG did not examine the prudence of KAW's actions with regard to water delivery problems in the Northern Division. Pre-filed Direct Testimony of Stephen M. Rackers, page 26.

- reasonableness of the expense, it is not a matter for the ratepayers of either the Central or Northern Divisions.
- c. The Attorney General does not recommend a surcharge. It is the understanding of the Attorney General that KAW no longer keeps separate records for the two Divisions (as KAW did through Case No. 2007-00143). The Attorney General does not have adequate information (and the information may not readily be available) to forward a specific proposal.

Attorney General's Response to Commission Staff's Request for Information

31. State whether the AG supports the continued use of uniform rates for Kentucky-American customers, regardless of the division that serves the customer. Explain.

RESPONSE:

Kentucky American Water (KAW) made the request for uniform, single tariff pricing in PSC Case No. 2007-00143.¹¹ In that proceeding, the Attorney General sponsored the pre-filed testimony of Scott J. Rubin.¹² Mr. Rubin's testimony, which speaks for itself, includes the following statement regarding his recommendation for uniform rates, "I consider this [his recommendation] to be a reasonable interim measure on the road to eventually having the entire service area served under a common set of rate schedules." ¹³

On 29 November 2007, the Public Service Commission entered an Order approving the Settlement Agreement of the parties in Case No. 2007-00143. All parties, including the Attorney General, agreed and recommended to the Commission, in pertinent part, that, "Kentucky-American should be permitted to implement a single-tariff pricing model that requires the same rates for each customer class regardless of the division in which the customer is located." The Commission found this recommendation reasonable. In the subsequent Kentucky American Water rate

¹¹ See PSC Case No. 2007-00143, Application, Pre-filed Direct Testimony of Michael A. Miller, page 5 through 7.

¹² Mr. Rubin addresses the proposal in his pre-flied Direct Testimony, in particular at pages 9 through 13.

¹³ Rubin, pre-filed Direct Testimony, page 13.

¹⁴ PSC Case No. 2007-00143, Order, 29 November 2007, pages 2 and 3.

¹⁵ PSC Case No. 2007-00143, Order, 29 November 2007, page 4.

adjustment applications (prior to this proceeding), Case No. 2008-00427 and Case No. 2010-00036, the Attorney General did not recommend a movement away from the uniform pricing for the Central and Northern Divisions. In this proceeding, the Attorney General is co-sponsoring the pre-filed testimony of Brian Kalcic. Mr. Kalcic does not recommend any changes to KAW's existing rate structure for general metered service. At present, the Attorney General's position for this application is consistent with the testimony of Mr. Kalcic. While contesting the revenue request, the Attorney General does not recommend any changes to the rate structure.

Going-forward, each rate proposal, including requests regarding uniform rates, will be considered on a proposal-by-proposal basis with regard to economic efficiency, equity, rate continuity, rate understandability, as well as KRS 278.030 and 278.170.

¹⁶ Pre-filed Direct Testimony of Brian Kalcic, pages 8 and 9.