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ALE

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## ALLETE, Inc. (ALE) - NYSE

**41.97** Sep 4, 4:01PM EDT

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.73 | 0.77 | 2.56 | 2.85 |
| No. of Analysts | 4.00 | 4.00 | 5.00 | 5.00 |
| Low Estimate | 0.69 | 0.74 | 2.52 | 2.84 |
| High Estimate | 0.74 | 0.82 | 2.61 | 2.86 |
| Year Ago EPS | 0.57 | 0.53 | 2.39 | 2.56 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 249.70M | 253.50M | 958.54M | 1.02B |
| No. of Analysts | 2 | 2 | 3 | 3 |
| Low Estimate | 245.60M | 251.00M | 953.00M | 1.00B |
| High Estimate | 253.80M | 256.00M | 966.20M | 1.06B |
| Year Ago Sales | 226.90M | 239.20M | 928.20M | 958.54M |
| Sales Growth (year/est) | 10.00% | 6.00% | 3.30% | 6.80% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.54 | 0.58 | 0.77 | 0.37 |
| EPS Actual | 0.57 | 0.53 | 0.66 | 0.39 |
| Difference | 0.03 | -0.05 | -0.11 | 0.02 |
| Surprise % | 5.60% | -8.60% | -14.30% | 5.40% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.73 | 0.77 | 2.56 | 2.85 |
| 7 Days Ago | 0.73 | 0.77 | 2.56 | 2.85 |
| 30 Days Ago | 0.72 | 0.78 | 2.57 | 2.85 |
| 60 Days Ago | 0.70 | 0.76 | 2.56 | 2.85 |
| 90 Days Ago | 0.71 | 0.75 | 2.56 | 2.83 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 2 | 1 | 1 | 1 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | ALE | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 28.10% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 45.30% | 42.10% | -7.10% | 18.40% |
| This Year | 7.10% | 4.80% | 87.40% | 8.40% |
| Next Year | 11.30% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -6.47% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 5.00% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 16.09 | 13.74 | 15.87 | 16.01 |



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|---|---|---|---|---|
| comparison categories) | 16.09 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.22 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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LNT

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## Alliant Energy Corporation (LNT) - NYSE

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**44.41** Sep 4, 4:01PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.31 | 0.58 | 2.97 | 3.12 |
| No. of Analysts | 5.00 | 5.00 | 10.00 | 11.00 |
| Low Estimate | 1.27 | 0.55 | 2.90 | 3.02 |
| High Estimate | 1.33 | 0.60 | 3.03 | 3.20 |
| Year Ago EPS | 1.12 | 0.51 | 2.75 | 2.97 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.01B | 676.72M | 3.24B | 3.37B |
| No. of Analysts | 3 | 3 | 8 | 8 |
| Low Estimate | 861.00M | 458.56M | 3.07B | 3.21B |
| High Estimate | 1.26B | 822.00M | 3.47B | 3.61B |
| Year Ago Sales | 1.02B | 879.20M | 3.67B | 3.24B |
| Sales Growth (year/est) | -1.20% | -23.00% | -11.50% | 3.90% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.32 | 0.56 | 0.63 | 0.46 |
| EPS Actual | 1.12 | 0.51 | 0.50 | 0.58 |
| Difference | -0.20 | -0.05 | -0.13 | 0.12 |
| Surprise % | -15.20% | -8.90% | -20.60% | 26.10% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.31 | 0.58 | 2.97 | 3.12 |
| 7 Days Ago | 1.31 | 0.58 | 2.96 | 3.12 |
| 30 Days Ago | 1.31 | 0.57 | 2.84 | 3.11 |
| 60 Days Ago | 1.31 | 0.59 | 2.83 | 3.11 |
| 90 Days Ago | 1.31 | 0.59 | 2.84 | 3.10 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 2 | 1 | 10 | 2 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | LNT | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 17.00% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 13.70% | 42.10% | -7.10% | 18.40% |
| This Year | 8.00% | 4.80% | 87.40% | 8.40% |
| Next Year | 5.10% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 2.00% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 6.30% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 14.90 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 14.90 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 2.37 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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## Ameren Corporation (AEE) - NYSE

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**32.72** Sep 4, 4:03PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.36 | 0.13 | 2.43 | 1.94 |
| No. of Analysts | 4.00 | 4.00 | 8.00 | 12.00 |
| Low Estimate | 1.34 | 0.12 | 2.30 | 1.67 |
| High Estimate | 1.40 | 0.14 | 2.48 | 2.09 |
| Year Ago EPS | 1.57 | 0.14 | 2.56 | 2.43 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 2.12B | 1.69B | 7.44B | 7.55B |
| No. of Analysts | 2 | 2 | 8 | 9 |
| Low Estimate | 2.11B | 1.58B | 7.04B | 7.11B |
| High Estimate | 2.14B | 1.79B | 7.79B | 7.94B |
| Year Ago Sales | 2.27B | 1.58B | 7.53B | 7.44B |
| Sales Growth (year/est) | -6.40% | 6.90% | -1.30% | 1.50% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.29 | 0.15 | 0.23 | 0.62 |
| EPS Actual | 1.57 | 0.14 | 0.22 | 0.73 |
| Difference | 0.28 | -0.01 | -0.01 | 0.11 |
| Surprise % | 21.70% | -6.70% | -4.30% | 17.70% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.36 | 0.13 | 2.43 | 1.94 |
| 7 Days Ago | 1.37 | 0.15 | 2.44 | 1.94 |
| 30 Days Ago | 1.32 | 0.13 | 2.37 | 1.92 |
| 60 Days Ago | 1.32 | 0.18 | 2.32 | 1.90 |
| 90 Days Ago | 1.32 | 0.18 | 2.32 | 1.90 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 1 |
| Up Last 30 Days | 1 | 1 | 6 | 6 |
| Down Last 30 Days | 1 | 1 | 1 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | AEE | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -13.40% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -7.10% | 42.10% | -7.10% | 18.40% |
| This Year | -5.10% | 4.80% | 87.40% | 8.40% |
| Next Year | -20.20% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -14.84% | N/A | N/A | N/A |
| Next 5 Years (per annum) | -4.05% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 13.47 | 13.74 | 15.87 | 16.01 |



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|---|---|---|---|---|
| comparison categories) | 13.47 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | -3.33 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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AEP

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**American Electric Power Co., Inc. (AEP)** - NYSE

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# 43.14 Sep 4, 4:00PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.04 | 0.46 | 3.06 | 3.15 |
| No. of Analysts | 10.00 | 9.00 | 21.00 | 21.00 |
| Low Estimate | 0.86 | 0.33 | 2.90 | 3.02 |
| High Estimate | 1.15 | 0.56 | 3.15 | 3.30 |
| Year Ago EPS | 1.17 | 0.40 | 3.12 | 3.06 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 4.60B | 3.33B | 15.43B | 15.52B |
| No. of Analysts | 6 | 6 | 15 | 14 |
| Low Estimate | 3.93B | 1.93B | 14.06B | 13.97B |
| High Estimate | 5.35B | 4.87B | 17.15B | 17.67B |
| Year Ago Sales | 4.30B | 3.40B | 15.10B | 15.43B |
| Sales Growth (year/est) | 6.90% | -2.10% | 2.20% | 0.60% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.15 | 0.41 | 0.79 | 0.71 |
| EPS Actual | 1.17 | 0.40 | 0.80 | 0.77 |
| Difference | 0.02 | -0.01 | 0.01 | 0.06 |
| Surprise % | 1.70% | -2.40% | 1.30% | 8.50% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.04 | 0.46 | 3.06 | 3.15 |
| 7 Days Ago | 1.04 | 0.46 | 3.06 | 3.15 |
| 30 Days Ago | 1.04 | 0.46 | 3.05 | 3.13 |
| 60 Days Ago | 1.07 | 0.46 | 3.05 | 3.15 |
| 90 Days Ago | 1.06 | 0.48 | 3.06 | 3.18 |

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| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 3 | 3 | 8 | 7 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | AEP | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -11.10% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 15.00% | 42.10% | -7.10% | 18.40% |
| This Year | -1.90% | 4.80% | 87.40% | 8.40% |
| Next Year | 2.90% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -2.07% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 3.37% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 14.05 | 13.74 | 15.87 | 16.01 |



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|---|---|---|---|---|
| comparison categories) | 14.05 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 4.17 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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## Avista Corp. (AVA) - NYSE

**25.58** Sep 4, 4:04PM EDT

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.19 | 0.49 | 1.65 | 1.81 |
| No. of Analysts | 4.00 | 3.00 | 6.00 | 6.00 |
| Low Estimate | 0.18 | 0.46 | 1.60 | 1.78 |
| High Estimate | 0.21 | 0.53 | 1.70 | 1.85 |
| Year Ago EPS | 0.18 | 0.42 | 1.72 | 1.65 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 359.00M | 446.70M | 1.65B | 1.77B |
| No. of Analysts | 1 | 1 | 3 | 3 |
| Low Estimate | 359.00M | 446.70M | 1.60B | 1.70B |
| High Estimate | 359.00M | 446.70M | 1.71B | 1.84B |
| Year Ago Sales | 343.71M | 438.93M | 1.62B | 1.65B |
| Sales Growth (year/est) | 4.40% | 1.80% | 1.90% | 7.30% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.17 | 0.45 | 0.68 | 0.43 |
| EPS Actual | 0.18 | 0.42 | 0.65 | 0.31 |
| Difference | 0.01 | -0.03 | -0.03 | -0.12 |
| Surprise % | 5.90% | -6.70% | -4.40% | -27.90% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.19 | 0.49 | 1.65 | 1.81 |
| 7 Days Ago | 0.19 | 0.49 | 1.65 | 1.82 |
| 30 Days Ago | 0.19 | 0.47 | 1.76 | 1.85 |
| 60 Days Ago | 0.19 | 0.47 | 1.76 | 1.85 |
| 90 Days Ago | 0.19 | 0.47 | 1.76 | 1.85 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 1 | 2 | 0 | 0 |
| Down Last 30 Days | 0 | 0 | 1 | 1 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | AVA | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 5.60% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 16.70% | 42.10% | -7.10% | 18.40% |
| This Year | -4.10% | 4.80% | 87.40% | 8.40% |
| Next Year | 9.70% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 7.23% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 4.00% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 15.39 | 13.74 | 15.87 | 16.01 |



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|---|---|---|---|---|
| comparison categories) | 15.39 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.85 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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BKH

## Black Hills Corporation (BKH) - NYSE

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**34.46** Sep 4, 4:00PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.42 | 0.60 | 1.99 | 2.22 |
| No. of Analysts | 3.00 | 3.00 | 6.00 | 6.00 |
| Low Estimate | 0.37 | 0.58 | 1.92 | 2.19 |
| High Estimate | 0.46 | 0.64 | 2.02 | 2.30 |
| Year Ago EPS | 0.37 | 0.62 | 1.92 | 1.99 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 292.85M | 359.30M | 1.34B | 1.43B |
| No. of Analysts | 2 | 2 | 5 | 5 |
| Low Estimate | 275.30M | 350.70M | 1.25B | 1.34B |
| High Estimate | 310.40M | 367.90M | 1.44B | 1.51B |
| Year Ago Sales | 256.50M | 356.00M | 1.27B | 1.34B |
| Sales Growth (year/est) | 14.20% | 0.90% | 5.30% | 6.50% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.36 | 0.56 | 0.68 | 0.37 |
| EPS Actual | 0.37 | 0.62 | 0.65 | 0.34 |
| Difference | 0.01 | 0.06 | -0.03 | -0.03 |
| Surprise % | 2.80% | 10.70% | -4.40% | -8.10% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.42 | 0.60 | 1.99 | 2.22 |
| 7 Days Ago | 0.41 | 0.61 | 1.98 | 2.21 |
| 30 Days Ago | 0.39 | 0.62 | 1.99 | 2.19 |
| 60 Days Ago | 0.39 | 0.62 | 1.98 | 2.20 |
| 90 Days Ago | 0.39 | 0.62 | 1.98 | 2.20 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 2 |
| Up Last 30 Days | 2 | 0 | 0 | 3 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | BKH | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 13.50% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -3.20% | 42.10% | -7.10% | 18.40% |
| This Year | 3.60% | 4.80% | 87.40% | 8.40% |
| Next Year | 11.60% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -4.61% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 6.00% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 17.14 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 17.14 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 2.86 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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## Cleco Corporation (CNL) - NYSE

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**41.54** Sep 4, 4:01PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.97 | 0.39 | 2.41 | 2.56 |
| No. of Analysts | 3.00 | 3.00 | 5.00 | 5.00 |
| Low Estimate | 0.94 | 0.37 | 2.37 | 2.47 |
| High Estimate | 1.00 | 0.41 | 2.45 | 2.66 |
| Year Ago EPS | 1.09 | 0.45 | 2.53 | 2.41 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 350.08M | 253.01M | 1.01B | 1.06B |
| No. of Analysts | 1 | 1 | 3 | 3 |
| Low Estimate | 350.08M | 253.01M | 923.00M | 952.00M |
| High Estimate | 350.08M | 253.01M | 1.07B | 1.14B |
| Year Ago Sales | 351.58M | 239.12M | 1.12B | 1.01B |
| Sales Growth (year/est) | -0.40% | 5.80% | -9.40% | 4.20% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.99 | 0.36 | 0.45 | 0.56 |
| EPS Actual | 1.09 | 0.45 | 0.42 | 0.64 |
| Difference | 0.10 | 0.09 | -0.03 | 0.08 |
| Surprise % | 10.10% | 25.00% | -6.70% | 14.30% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.97 | 0.39 | 2.41 | 2.56 |
| 7 Days Ago | 0.97 | 0.39 | 2.41 | 2.56 |
| 30 Days Ago | 0.98 | 0.40 | 2.41 | 2.56 |
| 60 Days Ago | 0.99 | 0.41 | 2.39 | 2.55 |
| 90 Days Ago | 0.99 | 0.41 | 2.40 | 2.56 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | CNL | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -11.00% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -13.30% | 42.10% | -7.10% | 18.40% |
| This Year | -4.70% | 4.80% | 87.40% | 8.40% |
| Next Year | 6.20% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 14.04% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 3.00% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 16.98 | 13.74 | 15.87 | 16.01 |

Which of these stock are Warren Buffett and Bill Gates Are Pouring More Than $3 Billion Into?

A) Apple

B) Google



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 16.98 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 5.66 | 11.63 | 6.40 | 3.88 |

D) Google
C) Wal-Mart
D) Costco
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CMS

**CMS Energy Corp. (CMS)** - NYSE

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.60 | 0.18 | 1.54 | 1.64 |
| No. of Analysts | 5.00 | 5.00 | 15.00 | 15.00 |
| Low Estimate | 0.57 | 0.14 | 1.53 | 1.61 |
| High Estimate | 0.62 | 0.20 | 1.60 | 1.66 |
| Year Ago EPS | 0.53 | 0.16 | 1.45 | 1.54 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.65B | 1.86B | 6.61B | 6.79B |
| No. of Analysts | 2 | 3 | 11 | 11 |
| Low Estimate | 1.63B | 1.27B | 6.16B | 6.38B |
| High Estimate | 1.67B | 2.47B | 7.24B | 7.35B |
| Year Ago Sales | 1.46B | 1.62B | 6.50B | 6.61B |
| Sales Growth (year/est) | 12.90% | 14.70% | 1.60% | 2.80% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.51 | 0.15 | 0.38 | 0.38 |
| EPS Actual | 0.53 | 0.16 | 0.38 | 0.40 |
| Difference | 0.02 | 0.01 | 0.00 | 0.02 |
| Surprise % | 3.90% | 6.70% | 0.00% | 5.30% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.60 | 0.18 | 1.54 | 1.64 |
| 7 Days Ago | 0.60 | 0.18 | 1.54 | 1.64 |
| 30 Days Ago | 0.60 | 0.18 | 1.54 | 1.64 |
| 60 Days Ago | 0.60 | 0.25 | 1.54 | 1.64 |
| 90 Days Ago | 0.60 | 0.25 | 1.54 | 1.64 |

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| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | CMS | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 13.20% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 12.50% | 42.10% | -7.10% | 18.40% |
| This Year | 6.20% | 4.80% | 87.40% | 8.40% |
| Next Year | 6.50% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 16.23% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 6.06% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 14.90 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 14.90 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 2.46 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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ED

**Consolidated Edison Inc. (ED)** - NYSE

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.37 | 0.79 | 3.76 | 3.85 |
| No. of Analysts | 7.00 | 7.00 | 14.00 | 17.00 |
| Low Estimate | 1.18 | 0.75 | 3.71 | 3.73 |
| High Estimate | 1.45 | 0.83 | 3.83 | 3.91 |
| Year Ago EPS | 1.33 | 0.74 | 3.62 | 3.76 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 3.80B | 3.10B | 13.09B | 13.66B |
| No. of Analysts | 3 | 3 | 9 | 11 |
| Low Estimate | 3.77B | 2.98B | 12.60B | 12.73B |
| High Estimate | 3.83B | 3.22B | 13.60B | 14.70B |
| Year Ago Sales | 3.63B | 2.97B | 12.94B | 13.09B |
| Sales Growth (year/est) | 4.60% | 4.50% | 1.20% | 4.40% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.33 | 0.72 | 1.04 | 0.59 |
| EPS Actual | 1.33 | 0.74 | 1.01 | 0.61 |
| Difference | 0.00 | 0.02 | -0.03 | 0.02 |
| Surprise % | 0.00% | 2.80% | -2.90% | 3.40% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.37 | 0.79 | 3.76 | 3.85 |
| 7 Days Ago | 1.36 | 0.80 | 3.76 | 3.85 |
| 30 Days Ago | 1.36 | 0.80 | 3.76 | 3.85 |
| 60 Days Ago | 1.37 | 0.80 | 3.74 | 3.85 |
| 90 Days Ago | 1.37 | 0.80 | 3.74 | 3.85 |

AdChoices

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 1 | 0 | 0 | 0 |
| Up Last 30 Days | 1 | 0 | 1 | 2 |
| Down Last 30 Days | 0 | 1 | 1 | 1 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | ED | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 3.00% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 6.80% | 42.10% | -7.10% | 18.40% |
| This Year | 3.90% | 4.80% | 87.40% | 8.40% |
| Next Year | 2.40% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 3.14% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 3.02% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 16.12 | 13.74 | 15.87 | 16.01 |



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|---|---|---|---|---|
| comparison categories) | 16.12 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 5.34 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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## Dominion Resources, Inc. (D) - NYSE

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.98 | 0.71 | 3.16 | 3.43 |
| No. of Analysts | 9.00 | 8.00 | 17.00 | 21.00 |
| Low Estimate | 0.95 | 0.68 | 3.09 | 3.25 |
| High Estimate | 1.03 | 0.78 | 3.30 | 3.60 |
| Year Ago EPS | 0.95 | 0.58 | 3.05 | 3.16 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 3.65B | 3.72B | 14.36B | 15.39B |
| No. of Analysts | 4 | 4 | 9 | 12 |
| Low Estimate | 3.27B | 3.25B | 13.07B | 14.17B |
| High Estimate | 3.85B | 4.19B | 15.21B | 17.09B |
| Year Ago Sales | 3.80B | 3.18B | 14.38B | 14.36B |
| Sales Growth (year/est) | -4.00% | 17.20% | -0.10% | 7.10% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.93 | 0.64 | 0.87 | 0.60 |
| EPS Actual | 0.95 | 0.58 | 0.85 | 0.59 |
| Difference | 0.02 | -0.06 | -0.02 | -0.01 |
| Surprise % | 2.20% | -9.40% | -2.30% | -1.70% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.98 | 0.71 | 3.16 | 3.43 |
| 7 Days Ago | 0.99 | 0.70 | 3.17 | 3.43 |
| 30 Days Ago | 0.99 | 0.70 | 3.18 | 3.43 |
| 60 Days Ago | 1.01 | 0.66 | 3.21 | 3.44 |
| 90 Days Ago | 1.01 | 0.66 | 3.21 | 3.44 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 1 | 0 | 0 |
| Up Last 30 Days | 0 | 2 | 0 | 0 |
| Down Last 30 Days | 1 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | D | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 3.20% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 22.40% | 42.10% | -7.10% | 18.40% |
| This Year | 3.60% | 4.80% | 87.40% | 8.40% |
| Next Year | 8.50% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 2.05% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 5.00% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 16.61 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 16.61 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.32 | 11.63 | 6.40 | 3.88 |

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## DTE Energy Co. (DTE) - NYSE

**59.42** Sep 4, 4:05PM EDT

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.13 | 1.00 | 3.82 | 4.00 |
| No. of Analysts | 6.00 | 5.00 | 12.00 | 13.00 |
| Low Estimate | 1.10 | 0.90 | 3.77 | 3.93 |
| High Estimate | 1.15 | 1.17 | 3.86 | 4.06 |
| Year Ago EPS | 1.07 | 0.88 | 3.71 | 3.82 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 2.36B | 2.34B | 9.06B | 9.44B |
| No. of Analysts | 3 | 3 | 7 | 8 |
| Low Estimate | 2.28B | 2.17B | 8.88B | 9.15B |
| High Estimate | 2.48B | 2.56B | 9.33B | 9.63B |
| Year Ago Sales | 2.26B | 2.17B | 8.90B | 9.06B |
| Sales Growth (year/est) | 4.40% | 7.60% | 1.90% | 4.20% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.00 | 0.80 | 1.08 | 0.70 |
| EPS Actual | 1.07 | 0.88 | 0.91 | 0.86 |
| Difference | 0.07 | 0.08 | -0.17 | 0.16 |
| Surprise % | 7.00% | 10.00% | -15.70% | 22.90% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.13 | 1.00 | 3.82 | 4.00 |
| 7 Days Ago | 1.13 | 1.00 | 3.82 | 4.00 |
| 30 Days Ago | 1.13 | 1.00 | 3.81 | 4.00 |
| 60 Days Ago | 1.13 | 1.04 | 3.76 | 3.99 |
| 90 Days Ago | 1.13 | 1.05 | 3.76 | 3.99 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 0 | 0 | 1 | 0 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | DTE | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 5.60% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 13.60% | 42.10% | -7.10% | 18.40% |
| This Year | 3.00% | 4.80% | 87.40% | 8.40% |
| Next Year | 4.70% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 9.86% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 4.59% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 15.29 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 15.29 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.33 | 11.63 | 6.40 | 3.88 |

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DUK

**Duke Energy Corporation (DUK)** - NYSE

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**64.81** Sep 4, 4:00PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.45 | 0.68 | 4.28 | 4.44 |
| No. of Analysts | 10.00 | 10.00 | 15.00 | 18.00 |
| Low Estimate | 1.40 | 0.55 | 4.21 | 4.19 |
| High Estimate | 1.56 | 0.79 | 4.37 | 4.68 |
| Year Ago EPS | 1.50 | 0.72 | 4.38 | 4.28 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 6.91B | 5.63B | 20.27B | 24.32B |
| No. of Analysts | 6 | 6 | 12 | 14 |
| Low Estimate | 6.42B | 5.24B | 18.21B | 15.71B |
| High Estimate | 7.52B | 6.12B | 24.22B | 27.62B |
| Year Ago Sales | 3.96B | 3.37B | 14.53B | 20.27B |
| Sales Growth (year/est) | 74.20% | 67.20% | 39.50% | 20.00% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.39 | 0.64 | 1.09 | 0.97 |
| EPS Actual | 1.50 | 0.72 | 1.14 | 1.02 |
| Difference | 0.11 | 0.08 | 0.05 | 0.05 |
| Surprise % | 7.90% | 12.50% | 4.60% | 5.20% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.45 | 0.68 | 4.28 | 4.44 |
| 7 Days Ago | 1.45 | 0.68 | 4.28 | 4.43 |
| 30 Days Ago | 1.46 | 0.71 | 4.10 | 4.27 |
| 60 Days Ago | 1.46 | 0.80 | 4.29 | 4.45 |
| 90 Days Ago | 0.49 | 0.26 | 1.43 | 1.49 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 1 | 0 | 1 | 1 |
| Up Last 30 Days | 1 | 1 | 1 | 2 |
| Down Last 30 Days | 0 | 1 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | DUK | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -3.30% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -5.60% | 42.10% | -7.10% | 18.40% |
| This Year | -2.30% | 4.80% | 87.40% | 8.40% |
| Next Year | 3.70% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 3.05% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 2.39% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 15.14 | 13.74 | 15.87 | 16.01 |

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| | | | | |
|---|---|---|---|---|
| comparison categories) | 15.14 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 6.33 | 11.63 | 6.40 | 3.88 |

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## Edison International (EIX) - NYQ

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**43.97** Sep 4, 4:02PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.11 | 0.58 | 2.34 | 2.53 |
| No. of Analysts | 7.00 | 7.00 | 13.00 | 13.00 |
| Low Estimate | 0.92 | 0.40 | 1.90 | 2.12 |
| High Estimate | 1.21 | 0.76 | 2.63 | 2.86 |
| Year Ago EPS | 1.30 | 0.75 | 3.22 | 2.34 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 3.77B | 3.33B | 12.65B | 13.13B |
| No. of Analysts | 4 | 4 | 11 | 11 |
| Low Estimate | 3.24B | 2.84B | 11.65B | 11.78B |
| High Estimate | 3.98B | 3.97B | 14.04B | 15.68B |
| Year Ago Sales | 3.98B | 3.01B | 12.76B | 12.65B |
| Sales Growth (year/est) | -5.20% | 10.50% | -0.90% | 3.80% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.23 | 0.46 | 0.49 | 0.28 |
| EPS Actual | 1.30 | 0.75 | 0.35 | 0.32 |
| Difference | 0.07 | 0.29 | -0.14 | 0.04 |
| Surprise % | 5.70% | 63.00% | -28.60% | 14.30% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.11 | 0.58 | 2.34 | 2.53 |
| 7 Days Ago | 1.11 | 0.58 | 2.34 | 2.53 |
| 30 Days Ago | 1.11 | 0.56 | 2.34 | 2.59 |
| 60 Days Ago | 1.09 | 0.52 | 2.41 | 2.61 |
| 90 Days Ago | 1.09 | 0.52 | 2.41 | 2.61 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 1 | 0 | 0 |
| Up Last 30 Days | 3 | 3 | 5 | 2 |
| Down Last 30 Days | 1 | 0 | 1 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | EIX | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -14.60% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -22.70% | 42.10% | -7.10% | 18.40% |
| This Year | -27.30% | 4.80% | 87.40% | 8.40% |
| Next Year | 8.10% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -11.36% | N/A | N/A | N/A |
| Next 5 Years (per annum) | -0.90% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 18.71 | 13.74 | 15.87 | 16.01 |

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|---|---|---|---|---|
| comparison categories) | 18.71 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | -20.79 | 11.63 | 6.40 | 3.88 |

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ETR

**Entergy Corporation (ETR)** - NYSE

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**68.62** Sep 4, 4:01PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Jun 12 | Next Qtr. Sep 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.40 | 2.30 | 5.31 | 5.38 |
| No. of Analysts | 9.00 | 9.00 | 19.00 | 17.00 |
| Low Estimate | 1.12 | 1.83 | 4.87 | 4.45 |
| High Estimate | 1.55 | 2.52 | 5.98 | 6.27 |
| Year Ago EPS | 1.76 | 3.53 | 7.62 | 5.31 |

| Revenue Est | Current Qtr. Jun 12 | Next Qtr. Sep 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 2.89B | 3.48B | 11.53B | 11.81B |
| No. of Analysts | 4 | 4 | 12 | 12 |
| Low Estimate | 2.67B | 3.19B | 10.94B | 10.88B |
| High Estimate | 3.20B | 3.82B | 13.51B | 13.83B |
| Year Ago Sales | 2.80B | 3.40B | 11.30B | 11.53B |
| Sales Growth (year/est) | 3.00% | 2.50% | 2.10% | 2.40% |

| Earnings History | Jun 11 | Sep 11 | Dec 11 | Mar 12 |
|---|---|---|---|---|
| EPS Est | 1.74 | 3.52 | 0.90 | 0.76 |
| EPS Actual | 1.76 | 3.53 | 0.94 | 0.44 |
| Difference | 0.02 | 0.01 | 0.04 | -0.32 |
| Surprise % | 1.10% | 0.30% | 4.40% | -42.10% |

| EPS Trends | Current Qtr. Jun 12 | Next Qtr. Sep 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.40 | 2.30 | 5.31 | 5.38 |
| 7 Days Ago | 1.38 | 2.25 | 5.38 | 5.38 |
| 30 Days Ago | 1.37 | 2.26 | 5.51 | 5.37 |
| 60 Days Ago | 1.37 | 2.18 | 5.59 | 5.40 |
| 90 Days Ago | 1.38 | 2.18 | 5.64 | 5.40 |

| EPS Revisions | Current Qtr. Jun 12 | Next Qtr. Sep 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 5 | 4 | 3 | 4 |
| Down Last 30 Days | 0 | 0 | 1 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | ETR | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -20.50% | -12.10% | -46.10% | 13.00% |
| Next Qtr. | -34.80% | 9.90% | -40.10% | 17.50% |
| This Year | -30.30% | 6.00% | 76.30% | 11.50% |
| Next Year | 1.30% | 8.60% | 47.30% | 14.20% |
| Past 5 Years (per annum) | -1.92% | N/A | N/A | N/A |
| Next 5 Years (per annum) | -1.70% | 7.49% | 8.99% | 10.30% |
| Price/Earnings (avg. for | 11.99 | 11.93 | 17.07 | 13.55 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 11.99 | 11.93 | 17.07 | 13.33 |
| PEG Ratio (avg. for comparison categories) | -7.05 | 2.02 | 1.98 | 1.83 |

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## Exelon Corporation (EXC) - NYSE

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**36.11** Sep 4, 4:03PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.74 | 0.59 | 2.76 | 2.71 |
| No. of Analysts | 10.00 | 10.00 | 20.00 | 19.00 |
| Low Estimate | 0.70 | 0.45 | 2.60 | 2.30 |
| High Estimate | 0.85 | 0.71 | 2.88 | 3.00 |
| Year Ago EPS | 1.12 | 0.82 | 4.16 | 2.76 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 8.36B | 8.73B | 26.94B | 28.34B |
| No. of Analysts | 4 | 4 | 13 | 13 |
| Low Estimate | 5.95B | 5.24B | 21.99B | 21.51B |
| High Estimate | 10.83B | 12.65B | 34.19B | 37.64B |
| Year Ago Sales | 5.26B | 4.23B | 19.12B | 26.94B |
| Sales Growth (year/est) | 58.80% | 106.60% | 40.90% | 5.20% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.09 | 0.88 | 0.81 | 0.63 |
| EPS Actual | 1.12 | 0.82 | 0.85 | 0.61 |
| Difference | 0.03 | -0.06 | 0.04 | -0.02 |
| Surprise % | 2.80% | -6.80% | 4.90% | -3.20% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.74 | 0.59 | 2.76 | 2.71 |
| 7 Days Ago | 0.74 | 0.59 | 2.76 | 2.71 |
| 30 Days Ago | 0.74 | 0.60 | 2.77 | 2.77 |
| 60 Days Ago | 0.67 | 0.64 | 2.78 | 2.82 |
| 90 Days Ago | 0.72 | 0.74 | 3.00 | 3.02 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 1 | 2 | 2 | 1 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | EXC | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -33.90% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -28.00% | 42.10% | -7.10% | 18.40% |
| This Year | -33.70% | 4.80% | 87.40% | 8.40% |
| Next Year | -1.80% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -4.85% | N/A | N/A | N/A |
| Next 5 Years (per annum) | -9.45% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 13.21 | 13.74 | 15.87 | 16.01 |



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|---|---|---|---|---|
| comparison categories) | 15.21 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | -1.40 | 11.63 | 6.40 | 3.88 |

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**FirstEnergy Corp. (FE)** - NYSE

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.11 | 0.79 | 3.36 | 3.08 |
| No. of Analysts | 10.00 | 9.00 | 19.00 | 19.00 |
| Low Estimate | 0.94 | 0.65 | 3.09 | 2.82 |
| High Estimate | 1.30 | 0.94 | 3.46 | 3.35 |
| Year Ago EPS | 1.34 | 0.77 | 3.64 | 3.36 |

Next Earnings Date: Nov 7, 2012 - Set a Reminder

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 4.70B | 4.61B | 16.93B | 16.98B |
| No. of Analysts | 3 | 3 | 11 | 11 |
| Low Estimate | 4.33B | 3.83B | 12.32B | 12.79B |
| High Estimate | 4.99B | 5.62B | 18.70B | 18.74B |
| Year Ago Sales | 4.70B | 3.90B | 16.26B | 16.93B |
| Sales Growth (year/est) | 0.10% | 18.20% | 4.20% | 0.30% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.22 | 0.76 | 0.81 | 0.64 |
| EPS Actual | 1.34 | 0.77 | 0.82 | 0.60 |
| Difference | 0.12 | 0.01 | 0.01 | -0.04 |
| Surprise % | 9.80% | 1.30% | 1.20% | -6.30% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.11 | 0.79 | 3.36 | 3.08 |
| 7 Days Ago | 1.11 | 0.79 | 3.36 | 3.08 |
| 30 Days Ago | 1.16 | 0.76 | 3.38 | 3.20 |
| 60 Days Ago | 1.17 | 0.76 | 3.40 | 3.23 |
| 90 Days Ago | 1.17 | 0.76 | 3.40 | 3.23 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 0 | 2 | 1 | 0 |
| Down Last 30 Days | 1 | 1 | 1 | 1 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | FE | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -17.20% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 2.60% | 42.10% | -7.10% | 18.40% |
| This Year | -7.70% | 4.80% | 87.40% | 8.40% |
| Next Year | -8.30% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -8.24% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 2.50% | 7.05% | 8.91% | 10.03% |

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| | | | | |
|---|---|---|---|---|
| Price/Earnings (avg. for comparison categories) | 13.01 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 5.20 | 11.63 | 6.40 | 3.88 |

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## Great Plains Energy Incorporated (GXP) - NYSE

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## Analyst Estimates

Get Analyst Estimates for: GO

| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.96 | 0.03 | 1.31 | 1.63 |
| No. of Analysts | 6.00 | 5.00 | 10.00 | 13.00 |
| Low Estimate | 0.89 | 0.01 | 1.25 | 1.48 |
| High Estimate | 1.01 | 0.05 | 1.37 | 1.70 |
| Year Ago EPS | 0.91 | 0.01 | 1.25 | 1.31 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 785.72M | 490.20M | 2.38B | 2.47B |
| No. of Analysts | 2 | 2 | 8 | 9 |
| Low Estimate | 755.94M | 486.20M | 2.28B | 2.39B |
| High Estimate | 815.50M | 494.21M | 2.58B | 2.72B |
| Year Ago Sales | 773.70M | 486.30M | 2.32B | 2.38B |
| Sales Growth (year/est) | 1.60% | 0.80% | 2.50% | 4.00% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.86 | 0.02 | 0.00 | 0.36 |
| EPS Actual | 0.91 | 0.01 | -0.07 | 0.41 |
| Difference | 0.05 | -0.01 | -0.07 | 0.05 |
| Surprise % | 5.80% | -50.00% | N/A | 13.90% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.96 | 0.03 | 1.31 | 1.63 |
| 7 Days Ago | 0.95 | 0.04 | 1.32 | 1.62 |
| 30 Days Ago | 0.92 | 0.03 | 1.27 | 1.63 |
| 60 Days Ago | 0.92 | 0.03 | 1.26 | 1.63 |
| 90 Days Ago | 0.92 | 0.03 | 1.27 | 1.63 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 1 | 0 | 0 | 1 |
| Up Last 30 Days | 3 | 1 | 5 | 2 |
| Down Last 30 Days | 1 | 1 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | GXP | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 5.50% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 200.00% | 42.10% | -7.10% | 18.40% |
| This Year | 4.80% | 4.80% | 87.40% | 8.40% |
| Next Year | 24.40% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -23.55% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 6.50% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 16.27 | 13.74 | 15.87 | 16.01 |

Which of these stock are Warren Buffett and Bill Gates Are Pouring More Than $3 Billion Into?

A) Apple

B) Google



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 16.27 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 2.50 | 11.63 | 6.40 | 3.88 |

D) Google
C) Wal-Mart
D) Costco
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HE

## Hawaiian Electric Industries Inc. (HE) - NYSE

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**26.81** Sep 4, 4:04PM EDT

## Analyst Estimates

Get Analyst Estimates for: GO

| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.43 | 0.37 | 1.61 | 1.68 |
| No. of Analysts | 3.00 | 3.00 | 6.00 | 7.00 |
| Low Estimate | 0.41 | 0.35 | 1.59 | 1.59 |
| High Estimate | 0.45 | 0.39 | 1.65 | 1.75 |
| Year Ago EPS | 0.50 | 0.36 | 1.44 | 1.61 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 860.14M | 835.59M | 3.38B | 3.47B |
| No. of Analysts | 3 | 3 | 5 | 6 |
| Low Estimate | 787.96M | 820.00M | 3.28B | 3.31B |
| High Estimate | 914.00M | 860.69M | 3.44B | 3.61B |
| Year Ago Sales | 886.36M | 851.03M | 3.24B | 3.38B |
| Sales Growth (year/est) | -3.00% | -1.80% | 4.20% | 2.70% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.44 | 0.36 | 0.36 | 0.36 |
| EPS Actual | 0.50 | 0.36 | 0.40 | 0.40 |
| Difference | 0.06 | 0.00 | 0.04 | 0.04 |
| Surprise % | 13.60% | 0.00% | 11.10% | 11.10% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.43 | 0.37 | 1.61 | 1.68 |
| 7 Days Ago | 0.44 | 0.37 | 1.62 | 1.70 |
| 30 Days Ago | 0.51 | 0.34 | 1.60 | 1.73 |
| 60 Days Ago | 0.51 | 0.36 | 1.60 | 1.73 |
| 90 Days Ago | 0.51 | 0.36 | 1.61 | 1.73 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 0 | 2 | 0 | 0 |
| Down Last 30 Days | 1 | 0 | 1 | 1 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | HE | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -14.00% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 2.80% | 42.10% | -7.10% | 18.40% |
| This Year | 11.80% | 4.80% | 87.40% | 8.40% |
| Next Year | 4.30% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 5.52% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 8.60% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 16.48 | 13.74 | 15.87 | 16.01 |

**WikiLeaks reveals Chinese Control over U.S. supply...**

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| | | | | |
|---|---|---|---|---|
| comparison categories) | 16.46 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 1.92 | 11.63 | 6.40 | 3.88 |

company with an est. million tonne deposit!

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IDA

**IdaCorp, Inc. (IDA)** - NYSE

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Sep 4, 4:04PM EDT

## Analyst Estimates

Get Analyst Estimates for: GO

| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.52 | 0.56 | 3.26 | 3.23 |
| No. of Analysts | 3.00 | 2.00 | 4.00 | 4.00 |
| Low Estimate | 1.50 | 0.54 | 3.25 | 3.20 |
| High Estimate | 1.54 | 0.57 | 3.27 | 3.25 |
| Year Ago EPS | 2.16 | 0.18 | 3.36 | 3.26 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 340.90M | 244.70M | 1.16B | 1.18B |
| No. of Analysts | 1 | 1 | 3 | 3 |
| Low Estimate | 340.90M | 244.70M | 1.08B | 1.13B |
| High Estimate | 340.90M | 244.70M | 1.22B | 1.25B |
| Year Ago Sales | 309.63M | 230.65M | 1.03B | 1.16B |
| Sales Growth (year/est) | 10.10% | 6.10% | 12.50% | 2.40% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.51 | 0.21 | 0.60 | 0.51 |
| EPS Actual | 2.16 | 0.18 | 0.50 | 0.71 |
| Difference | 0.65 | -0.03 | -0.10 | 0.20 |
| Surprise % | 43.00% | -14.30% | -16.70% | 39.20% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.52 | 0.56 | 3.26 | 3.23 |
| 7 Days Ago | 1.52 | 0.56 | 3.26 | 3.23 |
| 30 Days Ago | 1.51 | 0.56 | 3.23 | 3.23 |
| 60 Days Ago | 1.52 | 0.56 | 3.08 | 3.21 |
| 90 Days Ago | 1.52 | 0.56 | 3.08 | 3.21 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 0 | 0 | 4 | 2 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | IDA | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -29.60% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 211.10% | 42.10% | -7.10% | 18.40% |
| This Year | -3.00% | 4.80% | 87.40% | 8.40% |
| Next Year | -0.90% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 5.52% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 4.00% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 12.71 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 12.71 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.18 | 11.63 | 6.40 | 3.88 |

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MGEE

**MGE Energy Inc. (MGEE)** - NasdaqGS

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.89 | 0.55 | 2.75 | 2.95 |
| No. of Analysts | 1.00 | 1.00 | 1.00 | 1.00 |
| Low Estimate | 0.89 | 0.55 | 2.75 | 2.95 |
| High Estimate | 0.89 | 0.55 | 2.75 | 2.95 |
| Year Ago EPS | 0.91 | 0.41 | 2.64 | 2.75 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 134.00M | 135.00M | 535.40M | 550.20M |
| No. of Analysts | 1 | 1 | 1 | 1 |
| Low Estimate | 134.00M | 135.00M | 535.40M | 550.20M |
| High Estimate | 134.00M | 135.00M | 535.40M | 550.20M |
| Year Ago Sales | 133.57M | 130.95M | 546.38M | 535.40M |
| Sales Growth (year/est) | 0.30% | 3.10% | -2.00% | 2.80% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.92 | 0.53 | 0.65 | 0.55 |
| EPS Actual | 0.91 | 0.41 | 0.69 | 0.62 |
| Difference | -0.01 | -0.12 | 0.04 | 0.07 |
| Surprise % | -1.10% | -22.60% | 6.20% | 12.70% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.89 | 0.55 | 2.75 | 2.95 |
| 7 Days Ago | 0.89 | 0.55 | 2.75 | 2.95 |
| 30 Days Ago | 0.80 | 0.55 | 2.59 | 2.75 |
| 60 Days Ago | 0.80 | 0.55 | 2.59 | 2.75 |
| 90 Days Ago | 0.80 | 0.55 | 2.59 | 2.75 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 1 | 0 | 1 | 1 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | MGEE | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -2.20% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 34.10% | 42.10% | -7.10% | 18.40% |
| This Year | 4.20% | 4.80% | 87.40% | 8.40% |
| Next Year | 7.30% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 3.03% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 4.00% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 18.04 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 18.04 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 4.51 | 11.63 | 6.40 | 3.88 |

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NEE

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.40 | 0.89 | 4.54 | 4.95 |
| No. of Analysts | 11.00 | 11.00 | 23.00 | 23.00 |
| Low Estimate | 1.33 | 0.70 | 4.47 | 4.80 |
| High Estimate | 1.58 | 0.97 | 4.65 | 5.11 |
| Year Ago EPS | 1.31 | 0.93 | 4.39 | 4.54 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 4.46B | 4.00B | 15.44B | 16.39B |
| No. of Analysts | 4 | 4 | 15 | 15 |
| Low Estimate | 4.24B | 3.41B | 14.54B | 15.28B |
| High Estimate | 5.04B | 5.30B | 17.38B | 18.55B |
| Year Ago Sales | 4.38B | 3.86B | 15.34B | 15.44B |
| Sales Growth (year/est) | 1.90% | 3.60% | 0.60% | 6.20% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.41 | 0.91 | 0.98 | 1.16 |
| EPS Actual | 1.31 | 0.93 | 1.02 | 1.26 |
| Difference | -0.10 | 0.02 | 0.04 | 0.10 |
| Surprise % | -7.10% | 2.20% | 4.10% | 8.60% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.40 | 0.89 | 4.54 | 4.95 |
| 7 Days Ago | 1.40 | 0.89 | 4.54 | 4.95 |
| 30 Days Ago | 1.40 | 0.89 | 4.53 | 4.94 |
| 60 Days Ago | 1.46 | 0.95 | 4.52 | 4.94 |
| 90 Days Ago | 1.46 | 0.95 | 4.52 | 4.95 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 0 | 0 | 1 | 1 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | NEE | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 6.90% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -4.30% | 42.10% | -7.10% | 18.40% |
| This Year | 3.40% | 4.80% | 87.40% | 8.40% |
| Next Year | 9.00% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 4.74% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 5.23% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 14.84 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 14.84 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 2.84 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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NU

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## Northeast Utilities (NU) - NYSE

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**38.01** Sep 4, 4:04PM EDT

## Analyst Estimates

Get Analyst Estimates for: GO

| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.67 | 0.62 | 2.30 | 2.55 |
| No. of Analysts | 9.00 | 9.00 | 15.00 | 16.00 |
| Low Estimate | 0.58 | 0.54 | 2.25 | 2.48 |
| High Estimate | 0.74 | 0.75 | 2.39 | 2.61 |
| Year Ago EPS | 0.51 | 0.74 | 2.38 | 2.30 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.95B | 1.81B | 6.86B | 7.45B |
| No. of Analysts | 5 | 5 | 12 | 12 |
| Low Estimate | 1.89B | 1.76B | 5.68B | 5.79B |
| High Estimate | 2.09B | 1.91B | 7.64B | 7.97B |
| Year Ago Sales | 1.11B | 1.07B | 4.47B | 6.86B |
| Sales Growth (year/est) | 75.30% | 69.70% | 53.50% | 8.60% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.55 | 0.69 | 0.68 | 0.45 |
| EPS Actual | 0.51 | 0.74 | 0.56 | 0.45 |
| Difference | -0.04 | 0.05 | -0.12 | 0.00 |
| Surprise % | -7.30% | 7.20% | -17.60% | 0.00% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.67 | 0.62 | 2.30 | 2.55 |
| 7 Days Ago | 0.67 | 0.62 | 2.31 | 2.55 |
| 30 Days Ago | 0.65 | 0.63 | 2.32 | 2.55 |
| 60 Days Ago | 0.56 | 0.68 | 2.35 | 2.56 |
| 90 Days Ago | 0.56 | 0.68 | 2.38 | 2.57 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 4 | 1 | 0 | 0 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | NU | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 31.40% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -16.20% | 42.10% | -7.10% | 18.40% |
| This Year | -3.40% | 4.80% | 87.40% | 8.40% |
| Next Year | 10.90% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 9.10% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 4.92% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 16.38 | 13.74 | 15.87 | 16.01 |

Top 10 Stocks for September 2012

These 10 stocks are set to crush the market in September 2012.

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| | | | | |
|---|---|---|---|---|
| comparison categories) | 16.36 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.33 | 11.63 | 6.40 | 3.88 |

Warren Buffett's Berkshire Hathaway owns more than **7.5 million** shares of one of these stocks.

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NVE

**NV Energy, Inc. (NVE)** - NYSE

**17.78** Sep 4, 4:00PM EDT

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.86 | 0.05 | 1.23 | 1.26 |
| No. of Analysts | 8.00 | 8.00 | 15.00 | 15.00 |
| Low Estimate | 0.83 | 0.01 | 1.19 | 1.23 |
| High Estimate | 0.90 | 0.08 | 1.29 | 1.30 |
| Year Ago EPS | 0.73 | -0.01 | 0.78 | 1.23 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.09B | 671.13M | 3.15B | 3.17B |
| No. of Analysts | 1 | 1 | 9 | 10 |
| Low Estimate | 1.09B | 671.13M | 3.05B | 3.06B |
| High Estimate | 1.09B | 671.13M | 3.42B | 3.43B |
| Year Ago Sales | 1.02B | 609.60M | 2.94B | 3.15B |
| Sales Growth (year/est) | 6.60% | 10.10% | 6.90% | 0.70% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.69 | 0.04 | 0.04 | 0.18 |
| EPS Actual | 0.73 | -0.01 | 0.05 | 0.29 |
| Difference | 0.04 | -0.05 | 0.01 | 0.11 |
| Surprise % | 5.80% | -125.00% | 25.00% | 61.10% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.86 | 0.05 | 1.23 | 1.26 |
| 7 Days Ago | 0.87 | 0.05 | 1.23 | 1.26 |
| 30 Days Ago | 0.86 | 0.05 | 1.23 | 1.26 |
| 60 Days Ago | 0.90 | 0.09 | 1.20 | 1.25 |
| 90 Days Ago | 0.90 | 0.09 | 1.20 | 1.26 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 1 | 0 |
| Up Last 30 Days | 0 | 0 | 1 | 0 |
| Down Last 30 Days | 1 | 1 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | NVE | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 17.80% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 600.00% | 42.10% | -7.10% | 18.40% |
| This Year | 57.70% | 4.80% | 87.40% | 8.40% |
| Next Year | 2.40% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -9.32% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 9.50% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 14.35 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 14.35 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 1.51 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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POM

**Pepco Holdings, Inc. (POM)** - NYSE

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.42 | 0.21 | 1.20 | 1.29 |
| No. of Analysts | 9.00 | 8.00 | 13.00 | 14.00 |
| Low Estimate | 0.37 | 0.18 | 1.15 | 1.20 |
| High Estimate | 0.46 | 0.24 | 1.25 | 1.40 |
| Year Ago EPS | 0.35 | 0.15 | 1.25 | 1.20 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.72B | 1.34B | 5.63B | 5.71B |
| No. of Analysts | 2 | 2 | 5 | 7 |
| Low Estimate | 1.64B | 1.14B | 5.24B | 5.29B |
| High Estimate | 1.80B | 1.53B | 6.04B | 6.88B |
| Year Ago Sales | 1.64B | 1.23B | 5.92B | 5.63B |
| Sales Growth (year/est) | 4.50% | 8.30% | -4.90% | 1.30% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.42 | 0.18 | 0.24 | 0.31 |
| EPS Actual | 0.35 | 0.15 | 0.30 | 0.25 |
| Difference | -0.07 | -0.03 | 0.06 | -0.06 |
| Surprise % | -16.70% | -16.70% | 25.00% | -19.40% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.42 | 0.21 | 1.20 | 1.29 |
| 7 Days Ago | 0.42 | 0.20 | 1.20 | 1.29 |
| 30 Days Ago | 0.41 | 0.18 | 1.22 | 1.29 |
| 60 Days Ago | 0.42 | 0.18 | 1.22 | 1.30 |
| 90 Days Ago | 0.44 | 0.18 | 1.24 | 1.31 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 1 | 1 | 0 | 1 |
| Up Last 30 Days | 3 | 5 | 0 | 1 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | POM | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 20.00% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 40.00% | 42.10% | -7.10% | 18.40% |
| This Year | -4.00% | 4.80% | 87.40% | 8.40% |
| Next Year | 7.50% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -9.17% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 4.50% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 16.06 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 16.06 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.57 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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PCG

**PG&E Corp. (PCG)** - NYSE

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Sep 4, 4:00PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.88 | 0.63 | 3.16 | 3.03 |
| No. of Analysts | 10.00 | 10.00 | 16.00 | 19.00 |
| Low Estimate | 0.75 | 0.49 | 3.02 | 2.70 |
| High Estimate | 1.02 | 0.74 | 3.23 | 3.40 |
| Year Ago EPS | 1.08 | 0.89 | 3.58 | 3.16 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 4.17B | 3.87B | 15.40B | 15.51B |
| No. of Analysts | 4 | 4 | 11 | 13 |
| Low Estimate | 3.95B | 3.63B | 14.72B | 14.05B |
| High Estimate | 4.42B | 3.97B | 16.59B | 16.61B |
| Year Ago Sales | 3.86B | 3.82B | 14.96B | 15.40B |
| Sales Growth (year/est) | 8.00% | 1.40% | 3.00% | 0.70% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.06 | 0.85 | 0.75 | 0.82 |
| EPS Actual | 1.08 | 0.89 | 0.89 | 0.81 |
| Difference | 0.02 | 0.04 | 0.14 | -0.01 |
| Surprise % | 1.90% | 4.70% | 18.70% | -1.20% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.88 | 0.63 | 3.16 | 3.03 |
| 7 Days Ago | 0.88 | 0.63 | 3.16 | 3.03 |
| 30 Days Ago | 0.88 | 0.62 | 3.19 | 3.09 |
| 60 Days Ago | 0.88 | 0.62 | 3.18 | 3.09 |
| 90 Days Ago | 0.88 | 0.62 | 3.19 | 3.09 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 1 | 0 | 0 | 0 |
| Up Last 30 Days | 1 | 4 | 0 | 3 |
| Down Last 30 Days | 0 | 1 | 1 | 1 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | PCG | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -18.50% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -29.20% | 42.10% | -7.10% | 18.40% |
| This Year | -11.70% | 4.80% | 87.40% | 8.40% |
| Next Year | -4.10% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 5.77% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 0.04% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 13.74 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 15.74 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 343.50 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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**52.20** Sep 4, 4:02PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 2.29 | 0.09 | 3.42 | 3.55 |
| No. of Analysts | 7.00 | 7.00 | 15.00 | 15.00 |
| Low Estimate | 2.20 | -0.08 | 3.34 | 3.46 |
| High Estimate | 2.45 | 0.16 | 3.47 | 3.62 |
| Year Ago EPS | 2.24 | 0.11 | 2.99 | 3.42 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.16B | 694.31M | 3.36B | 3.45B |
| No. of Analysts | 3 | 3 | 10 | 10 |
| Low Estimate | 1.12B | 672.03M | 3.29B | 3.36B |
| High Estimate | 1.20B | 706.90M | 3.52B | 3.69B |
| Year Ago Sales | 1.12B | 667.89M | 3.24B | 3.36B |
| Sales Growth (year/est) | 2.80% | 4.00% | 3.60% | 2.80% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 2.12 | 0.05 | -0.08 | 1.05 |
| EPS Actual | 2.24 | 0.11 | -0.07 | 1.12 |
| Difference | 0.12 | 0.06 | 0.01 | 0.07 |
| Surprise % | 5.70% | 120.00% | 12.50% | 6.70% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 2.29 | 0.09 | 3.42 | 3.55 |
| 7 Days Ago | 2.29 | 0.10 | 3.41 | 3.53 |
| 30 Days Ago | 2.30 | 0.11 | 3.39 | 3.52 |
| 60 Days Ago | 2.33 | 0.14 | 3.38 | 3.52 |
| 90 Days Ago | 2.33 | 0.14 | 3.38 | 3.52 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 1 | 0 |
| Up Last 30 Days | 1 | 0 | 6 | 4 |
| Down Last 30 Days | 1 | 1 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | PNW | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 2.20% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -18.20% | 42.10% | -7.10% | 18.40% |
| This Year | 14.40% | 4.80% | 87.40% | 8.40% |
| Next Year | 3.80% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -1.66% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 5.87% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 15.02 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 15.02 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 2.56 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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## PNM Resources, Inc. (PNM) - NYSE

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**20.93** Sep 4, 4:03PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.61 | 0.19 | 1.27 | 1.39 |
| No. of Analysts | 4.00 | 4.00 | 7.00 | 8.00 |
| Low Estimate | 0.59 | 0.17 | 1.25 | 1.35 |
| High Estimate | 0.65 | 0.20 | 1.30 | 1.50 |
| Year Ago EPS | 0.61 | 0.22 | 1.08 | 1.27 |

Next Earnings Date: Nov 1, 2012 - Set a Reminder

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 418.00M | 279.50M | 1.33B | 1.38B |
| No. of Analysts | 2 | 2 | 3 | 3 |
| Low Estimate | 396.00M | 236.00M | 1.30B | 1.37B |
| High Estimate | 440.00M | 323.00M | 1.35B | 1.40B |
| Year Ago Sales | 549.50M | 347.87M | 1.70B | 1.33B |
| Sales Growth (year/est) | -23.90% | -19.70% | -21.90% | 3.80% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.69 | 0.17 | 0.11 | 0.29 |
| EPS Actual | 0.61 | 0.22 | 0.17 | 0.33 |
| Difference | -0.08 | 0.05 | 0.06 | 0.04 |
| Surprise % | -11.60% | 29.40% | 54.50% | 13.80% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.61 | 0.19 | 1.27 | 1.39 |
| 7 Days Ago | 0.61 | 0.19 | 1.27 | 1.39 |
| 30 Days Ago | 0.62 | 0.19 | 1.26 | 1.39 |
| 60 Days Ago | 0.61 | 0.20 | 1.26 | 1.39 |
| 90 Days Ago | 0.61 | 0.20 | 1.26 | 1.39 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 0 | 0 | 1 | 1 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | PNM | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 0.00% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -13.60% | 42.10% | -7.10% | 18.40% |
| This Year | 17.60% | 4.80% | 87.40% | 8.40% |
| Next Year | 9.40% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 11.10% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 9.30% | 7.05% | 8.91% | 10.03% |



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| | | | | |
|---|---|---|---|---|
| Price/Earnings (avg. for comparison categories) | 16.37 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 1.76 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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## Portland General Electric Company (POR) - NYSE

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**27.05** Sep 4, 4:00PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.48 | 0.43 | 1.90 | 1.93 |
| No. of Analysts | 6.00 | 6.00 | 10.00 | 12.00 |
| Low Estimate | 0.43 | 0.41 | 1.87 | 1.84 |
| High Estimate | 0.51 | 0.46 | 1.95 | 2.00 |
| Year Ago EPS | 0.36 | 0.38 | 1.95 | 1.90 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 428.84M | 511.06M | 1.83B | 1.85B |
| No. of Analysts | 4 | 4 | 8 | 9 |
| Low Estimate | 346.63M | 474.79M | 1.78B | 1.80B |
| High Estimate | 461.00M | 583.26M | 1.89B | 1.91B |
| Year Ago Sales | 439.00M | 479.00M | 1.81B | 1.83B |
| Sales Growth (year/est) | -2.30% | 6.70% | 1.00% | 1.20% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.46 | 0.44 | 0.77 | 0.34 |
| EPS Actual | 0.36 | 0.38 | 0.65 | 0.34 |
| Difference | -0.10 | -0.06 | -0.12 | 0.00 |
| Surprise % | -21.70% | -13.60% | -15.60% | 0.00% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.48 | 0.43 | 1.90 | 1.93 |
| 7 Days Ago | 0.48 | 0.43 | 1.90 | 1.93 |
| 30 Days Ago | 0.49 | 0.42 | 1.90 | 1.93 |
| 60 Days Ago | 0.48 | 0.41 | 1.90 | 1.93 |
| 90 Days Ago | 0.48 | 0.41 | 1.90 | 1.93 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 2 | 2 | 2 | 2 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | POR | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 33.30% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 13.20% | 42.10% | -7.10% | 18.40% |
| This Year | -2.60% | 4.80% | 87.40% | 8.40% |
| Next Year | 1.60% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -0.70% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 3.57% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 14.19 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 14.19 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.97 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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SCG

**SCANA Corp. (SCG)** - NYSE

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**47.90** Sep 4, 4:01PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.89 | 0.79 | 3.14 | 3.32 |
| No. of Analysts | 8.00 | 8.00 | 12.00 | 12.00 |
| Low Estimate | 0.82 | 0.72 | 3.05 | 3.17 |
| High Estimate | 0.95 | 0.83 | 3.20 | 3.50 |
| Year Ago EPS | 0.81 | 0.75 | 2.97 | 3.14 |

Next Earnings Date: Oct 30, 2012 - Set a Reminder

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.08B | 1.04B | 4.38B | 4.61B |
| No. of Analysts | 3 | 3 | 9 | 10 |
| Low Estimate | 966.67M | 953.24M | 3.93B | 4.16B |
| High Estimate | 1.14B | 1.11B | 4.85B | 4.99B |
| Year Ago Sales | 1.09B | 1.04B | 4.41B | 4.38B |
| Sales Growth (year/est) | -0.90% | 0.30% | -0.70% | 5.40% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.78 | 0.79 | 1.01 | 0.49 |
| EPS Actual | 0.81 | 0.75 | 0.91 | 0.54 |
| Difference | 0.03 | -0.04 | -0.10 | 0.05 |
| Surprise % | 3.80% | -5.10% | -9.90% | 10.20% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.89 | 0.79 | 3.14 | 3.32 |
| 7 Days Ago | 0.89 | 0.79 | 3.14 | 3.32 |
| 30 Days Ago | 0.88 | 0.79 | 3.12 | 3.32 |
| 60 Days Ago | 0.90 | 0.80 | 3.12 | 3.33 |
| 90 Days Ago | 0.89 | 0.81 | 3.13 | 3.34 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 1 | 0 | 1 | 1 |
| Up Last 30 Days | 2 | 1 | 4 | 2 |
| Down Last 30 Days | 0 | 1 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | SCG | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 9.90% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 5.30% | 42.10% | -7.10% | 18.40% |
| This Year | 5.70% | 4.80% | 87.40% | 8.40% |
| Next Year | 5.70% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 1.04% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 4.80% | 7.05% | 8.91% | 10.03% |



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| | | | | |
|---|---|---|---|---|
| Price/Earnings (avg. for comparison categories) | 15.08 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.14 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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**Southern Company (SO)** - NYSE

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.14 | 0.39 | 2.65 | 2.82 |
| No. of Analysts | 12.00 | 11.00 | 20.00 | 20.00 |
| Low Estimate | 1.05 | 0.33 | 2.59 | 2.70 |
| High Estimate | 1.17 | 0.45 | 2.70 | 2.90 |
| Year Ago EPS | 1.07 | 0.30 | 2.57 | 2.65 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 5.98B | 4.06B | 18.05B | 18.79B |
| No. of Analysts | 5 | 5 | 13 | 13 |
| Low Estimate | 5.53B | 3.84B | 17.24B | 17.76B |
| High Estimate | 7.01B | 4.19B | 18.95B | 19.61B |
| Year Ago Sales | 5.43B | 3.70B | 17.66B | 18.05B |
| Sales Growth (year/est) | 10.20% | 9.80% | 2.20% | 4.10% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.04 | 0.30 | 0.46 | 0.68 |
| EPS Actual | 1.07 | 0.30 | 0.42 | 0.69 |
| Difference | 0.03 | 0.00 | -0.04 | 0.01 |
| Surprise % | 2.90% | 0.00% | -8.70% | 1.50% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.14 | 0.39 | 2.65 | 2.82 |
| 7 Days Ago | 1.14 | 0.39 | 2.65 | 2.82 |
| 30 Days Ago | 1.14 | 0.39 | 2.64 | 2.82 |
| 60 Days Ago | 1.15 | 0.39 | 2.65 | 2.82 |
| 90 Days Ago | 1.15 | 0.39 | 2.65 | 2.82 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 1 | 1 | 1 |
| Up Last 30 Days | 0 | 1 | 1 | 1 |
| Down Last 30 Days | 1 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | SO | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 6.50% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 30.00% | 42.10% | -7.10% | 18.40% |
| This Year | 3.10% | 4.80% | 87.40% | 8.40% |
| Next Year | 6.40% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -0.37% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 5.38% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 17.11 | 13.74 | 15.87 | 16.01 |

Which of these stock are Warren Buffett and Bill Gates Are Pouring More Than $3 Billion Into?

A) Apple

B) Google



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 17.11 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.18 | 11.63 | 6.40 | 3.88 |

D) Google
C) Wal-Mart
D) Costco
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**TECO Energy, Inc. (TE)** - NYSE

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Sep 4, 4:03PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.41 | 0.26 | 1.25 | 1.28 |
| No. of Analysts | 8.00 | 8.00 | 18.00 | 18.00 |
| Low Estimate | 0.38 | 0.22 | 1.20 | 1.11 |
| High Estimate | 0.44 | 0.28 | 1.30 | 1.35 |
| Year Ago EPS | 0.42 | 0.25 | 1.27 | 1.25 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 885.90M | 740.52M | 3.24B | 3.32B |
| No. of Analysts | 5 | 5 | 12 | 12 |
| Low Estimate | 833.40M | 702.00M | 3.05B | 3.09B |
| High Estimate | 975.83M | 758.53M | 3.58B | 3.70B |
| Year Ago Sales | 911.40M | 750.20M | 3.34B | 3.24B |
| Sales Growth (year/est) | -2.80% | -1.30% | -3.10% | 2.50% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.41 | 0.28 | 0.24 | 0.35 |
| EPS Actual | 0.42 | 0.25 | 0.23 | 0.34 |
| Difference | 0.01 | -0.03 | -0.01 | -0.01 |
| Surprise % | 2.40% | -10.70% | -4.20% | -2.90% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.41 | 0.26 | 1.25 | 1.28 |
| 7 Days Ago | 0.41 | 0.26 | 1.25 | 1.28 |
| 30 Days Ago | 0.41 | 0.27 | 1.28 | 1.32 |
| 60 Days Ago | 0.45 | 0.27 | 1.34 | 1.40 |
| 90 Days Ago | 0.45 | 0.27 | 1.34 | 1.40 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 0 | 1 | 0 | 1 |
| Down Last 30 Days | 1 | 1 | 1 | 1 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | TE | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -2.40% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 4.00% | 42.10% | -7.10% | 18.40% |
| This Year | -1.60% | 4.80% | 87.40% | 8.40% |
| Next Year | 2.40% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 6.33% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 2.66% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 13.89 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 13.89 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 5.22 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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UIL

## UIL Holdings Corporation (UIL) - NYSE

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**35.64** Sep 4, 4:05PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.31 | 0.60 | 2.06 | 2.31 |
| No. of Analysts | 4.00 | 4.00 | 6.00 | 8.00 |
| Low Estimate | 0.29 | 0.55 | 2.00 | 2.25 |
| High Estimate | 0.32 | 0.65 | 2.12 | 2.35 |
| Year Ago EPS | 0.24 | 0.42 | 1.95 | 2.06 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 341.57M | 430.17M | 1.53B | 1.60B |
| No. of Analysts | 3 | 3 | 5 | 5 |
| Low Estimate | 310.15M | 388.42M | 1.50B | 1.55B |
| High Estimate | 365.17M | 483.39M | 1.57B | 1.62B |
| Year Ago Sales | 321.43M | 373.92M | 1.57B | 1.53B |
| Sales Growth (year/est) | 6.30% | 15.00% | -2.70% | 4.40% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.26 | 0.44 | 1.04 | 0.33 |
| EPS Actual | 0.24 | 0.42 | 0.92 | 0.23 |
| Difference | -0.02 | -0.02 | -0.12 | -0.10 |
| Surprise % | -7.70% | -4.50% | -11.50% | -30.30% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.31 | 0.60 | 2.06 | 2.31 |
| 7 Days Ago | 0.32 | 0.59 | 2.08 | 2.31 |
| 30 Days Ago | 0.32 | 0.54 | 2.10 | 2.31 |
| 60 Days Ago | 0.31 | 0.53 | 2.10 | 2.31 |
| 90 Days Ago | 0.31 | 0.53 | 2.11 | 2.31 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 2 | 2 | 1 | 2 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | UIL | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 29.20% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 42.90% | 42.10% | -7.10% | 18.40% |
| This Year | 5.60% | 4.80% | 87.40% | 8.40% |
| Next Year | 12.10% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | -4.13% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 4.10% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 17.18 | 13.74 | 15.87 | 16.01 |



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| | | | | |
|---|---|---|---|---|
| comparison categories) | 17.18 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 4.19 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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UNS

## UNS Energy Corporation (UNS) - NYQ

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.23 | 0.15 | 2.20 | 2.66 |
| No. of Analysts | 4.00 | 4.00 | 5.00 | 6.00 |
| Low Estimate | 1.20 | 0.11 | 2.19 | 2.40 |
| High Estimate | 1.25 | 0.18 | 2.20 | 2.92 |
| Year Ago EPS | 1.46 | 0.22 | 2.75 | 2.20 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 446.30M | 327.90M | 1.44B | 1.50B |
| No. of Analysts | 1 | 1 | 2 | 3 |
| Low Estimate | 446.30M | 327.90M | 1.43B | 1.47B |
| High Estimate | 446.30M | 327.90M | 1.46B | 1.54B |
| Year Ago Sales | 450.95M | 344.13M | 1.51B | 1.44B |
| Sales Growth (year/est) | -1.00% | -4.70% | -4.40% | 3.90% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.37 | 0.24 | 0.25 | 0.62 |
| EPS Actual | 1.46 | 0.22 | 0.17 | 0.64 |
| Difference | 0.09 | -0.02 | -0.08 | 0.02 |
| Surprise % | 6.60% | -8.30% | -32.00% | 3.20% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.23 | 0.15 | 2.20 | 2.66 |
| 7 Days Ago | 1.23 | 0.15 | 2.20 | 2.66 |
| 30 Days Ago | 1.25 | 0.14 | 2.22 | 2.66 |
| 60 Days Ago | 1.24 | 0.17 | 2.21 | 2.72 |
| 90 Days Ago | 1.24 | 0.17 | 2.21 | 2.71 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 1 | 0 | 1 | 0 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | UNS | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | -15.80% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | -31.80% | 42.10% | -7.10% | 18.40% |
| This Year | -20.00% | 4.80% | 87.40% | 8.40% |
| Next Year | 20.90% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 5.69% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 8.00% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 18.21 | 13.74 | 15.87 | 16.01 |



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|---|---|---|---|---|
| comparison categories) | 18.21 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 2.28 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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**Westar Energy, Inc. (WR)** - NYSE

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## Analyst Estimates

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| Earnings Est | Current Qtr. Jun 12 | Next Qtr. Sep 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.42 | 1.05 | 1.93 | 2.06 |
| No. of Analysts | 5.00 | 5.00 | 12.00 | 11.00 |
| Low Estimate | 0.36 | 0.99 | 1.86 | 2.00 |
| High Estimate | 0.45 | 1.09 | 2.05 | 2.12 |
| Year Ago EPS | 0.38 | 0.98 | 1.81 | 1.93 |

| Revenue Est | Current Qtr. Jun 12 | Next Qtr. Sep 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 545.49M | 693.59M | 2.23B | 2.33B |
| No. of Analysts | 3 | 3 | 9 | 9 |
| Low Estimate | 538.06M | 686.80M | 2.20B | 2.27B |
| High Estimate | 552.30M | 697.50M | 2.25B | 2.40B |
| Year Ago Sales | 524.89M | 678.15M | 2.17B | 2.23B |
| Sales Growth (year/est) | 3.90% | 2.30% | 2.50% | 4.70% |

| Earnings History | Jun 11 | Sep 11 | Dec 11 | Mar 12 |
|---|---|---|---|---|
| EPS Est | 0.44 | 1.02 | 0.15 | 0.26 |
| EPS Actual | 0.38 | 0.98 | 0.16 | 0.21 |
| Difference | -0.06 | -0.04 | 0.01 | -0.05 |
| Surprise % | -13.60% | -3.90% | 6.70% | -19.20% |

| EPS Trends | Current Qtr. Jun 12 | Next Qtr. Sep 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.42 | 1.05 | 1.93 | 2.06 |
| 7 Days Ago | 0.41 | 1.04 | 1.92 | 2.05 |
| 30 Days Ago | 0.41 | 1.03 | 1.93 | 2.07 |
| 60 Days Ago | 0.42 | 1.00 | 1.95 | 2.05 |
| 90 Days Ago | 0.44 | 0.98 | 1.96 | 2.07 |

| EPS Revisions | Current Qtr. Jun 12 | Next Qtr. Sep 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 2 | 2 | 1 | 1 |
| Up Last 30 Days | 2 | 4 | 1 | 1 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | WR | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 10.50% | -12.10% | -46.10% | 13.00% |
| Next Qtr. | 7.10% | 9.90% | -40.10% | 17.50% |
| This Year | 6.60% | 6.00% | 76.30% | 11.50% |
| Next Year | 6.70% | 8.60% | 47.30% | 14.20% |
| Past 5 Years (per annum) | -4.43% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 5.80% | 7.49% | 8.99% | 10.30% |
| Price/Earnings (avg. for | 14.52 | 11.93 | 17.07 | 13.55 |



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|---|---|---|---|---|
| comparison categories) | 14.52 | 11.93 | 17.07 | 13.55 |
| PEG Ratio (avg. for comparison categories) | 2.50 | 2.02 | 1.98 | 1.83 |

Currency in USD.

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**Wisconsin Energy Corp. (WEC)** - NYSE

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**38.38** Sep 4, 4:03PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.57 | 0.51 | 2.32 | 2.40 |
| No. of Analysts | 9.00 | 9.00 | 16.00 | 17.00 |
| Low Estimate | 0.55 | 0.48 | 2.28 | 2.35 |
| High Estimate | 0.58 | 0.55 | 2.38 | 2.51 |
| Year Ago EPS | 0.55 | 0.49 | 2.18 | 2.32 |

Next Earnings Date: Oct 31, 2012 - Set a Reminder

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.06B | 1.17B | 4.62B | 4.78B |
| No. of Analysts | 4 | 4 | 12 | 12 |
| Low Estimate | 1.05B | 1.06B | 4.09B | 4.02B |
| High Estimate | 1.08B | 1.32B | 5.58B | 5.72B |
| Year Ago Sales | 1.05B | 1.11B | 4.49B | 4.62B |
| Sales Growth (year/est) | 0.60% | 4.80% | 2.90% | 3.60% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.49 | 0.48 | 0.73 | 0.44 |
| EPS Actual | 0.55 | 0.49 | 0.74 | 0.51 |
| Difference | 0.06 | 0.01 | 0.01 | 0.07 |
| Surprise % | 12.20% | 2.10% | 1.40% | 15.90% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.57 | 0.51 | 2.32 | 2.40 |
| 7 Days Ago | 0.57 | 0.51 | 2.32 | 2.40 |
| 30 Days Ago | 0.56 | 0.53 | 2.30 | 2.40 |
| 60 Days Ago | 0.56 | 0.55 | 2.28 | 2.40 |
| 90 Days Ago | 0.56 | 0.55 | 2.28 | 2.40 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 1 | 1 | 1 | 0 |
| Up Last 30 Days | 5 | 2 | 8 | 2 |
| Down Last 30 Days | 0 | 0 | 0 | 1 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | WEC | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 3.60% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 4.10% | 42.10% | -7.10% | 18.40% |
| This Year | 6.40% | 4.80% | 87.40% | 8.40% |
| Next Year | 3.40% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 13.72% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 6.05% | 7.05% | 8.91% | 10.03% |



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|---|---|---|---|---|
| Price/Earnings (avg. for comparison categories) | 16.36 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 2.70 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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## Xcel Energy Inc. (XEL) - NYSE

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**28.08** Sep 4, 4:05PM EDT

## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 0.71 | 0.32 | 1.77 | 1.89 |
| No. of Analysts | 8.00 | 8.00 | 15.00 | 17.00 |
| Low Estimate | 0.68 | 0.29 | 1.73 | 1.85 |
| High Estimate | 0.75 | 0.35 | 1.80 | 1.95 |
| Year Ago EPS | 0.69 | 0.29 | 1.72 | 1.77 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 3.01B | 2.71B | 10.69B | 11.16B |
| No. of Analysts | 5 | 5 | 12 | 13 |
| Low Estimate | 2.69B | 2.45B | 10.03B | 10.38B |
| High Estimate | 3.56B | 3.18B | 11.42B | 11.88B |
| Year Ago Sales | 2.83B | 2.57B | 10.65B | 10.69B |
| Sales Growth (year/est) | 6.40% | 5.40% | 0.30% | 4.40% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 0.65 | 0.30 | 0.37 | 0.36 |
| EPS Actual | 0.69 | 0.29 | 0.38 | 0.38 |
| Difference | 0.04 | -0.01 | 0.01 | 0.02 |
| Surprise % | 6.20% | -3.30% | 2.70% | 5.60% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 0.71 | 0.32 | 1.77 | 1.89 |
| 7 Days Ago | 0.71 | 0.32 | 1.77 | 1.89 |
| 30 Days Ago | 0.71 | 0.33 | 1.77 | 1.88 |
| 60 Days Ago | 0.71 | 0.33 | 1.77 | 1.89 |
| 90 Days Ago | 0.71 | 0.33 | 1.77 | 1.89 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 2 | 0 | 2 | 3 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | XEL | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 2.90% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 10.30% | 42.10% | -7.10% | 18.40% |
| This Year | 2.90% | 4.80% | 87.40% | 8.40% |
| Next Year | 6.80% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 2.82% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 5.08% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 15.76 | 13.74 | 15.87 | 16.01 |



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|---|---|---|---|---|
| comparison categories) | 15.76 | 15.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 3.10 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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OGE

## OGE Energy Corp. (OGE) - NYSE

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## Analyst Estimates

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| Earnings Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | 1.82 | 0.38 | 3.55 | 3.73 |
| No. of Analysts | 4.00 | 4.00 | 7.00 | 9.00 |
| Low Estimate | 1.75 | 0.35 | 3.50 | 3.60 |
| High Estimate | 1.88 | 0.42 | 3.64 | 3.91 |
| Year Ago EPS | 1.80 | 0.35 | 3.43 | 3.55 |

| Revenue Est | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Avg. Estimate | NaN | NaN | 3.95B | 4.04B |
| No. of Analysts | | | 4 | 5 |
| Low Estimate | NaN | NaN | 3.54B | 3.69B |
| High Estimate | NaN | NaN | 4.17B | 4.38B |
| Year Ago Sales | NaN | NaN | 3.92B | 3.95B |
| Sales Growth (year/est) | N/A | N/A | 0.90% | 2.30% |

| Earnings History | Sep 11 | Dec 11 | Mar 12 | Jun 12 |
|---|---|---|---|---|
| EPS Est | 1.81 | 0.35 | 0.33 | 0.90 |
| EPS Actual | 1.80 | 0.35 | 0.38 | 0.95 |
| Difference | -0.01 | 0.00 | 0.05 | 0.05 |
| Surprise % | -0.60% | 0.00% | 15.20% | 5.60% |

| EPS Trends | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Current Estimate | 1.82 | 0.38 | 3.55 | 3.73 |
| 7 Days Ago | 1.82 | 0.38 | 3.56 | 3.73 |
| 30 Days Ago | 1.80 | 0.38 | 3.55 | 3.72 |
| 60 Days Ago | 1.85 | 0.35 | 3.54 | 3.70 |
| 90 Days Ago | 1.95 | 0.40 | 3.61 | 3.77 |

| EPS Revisions | Current Qtr. Sep 12 | Next Qtr. Dec 12 | Current Year Dec 12 | Next Year Dec 13 |
|---|---|---|---|---|
| Up Last 7 Days | 0 | 0 | 0 | 0 |
| Up Last 30 Days | 0 | 0 | 3 | 2 |
| Down Last 30 Days | 0 | 0 | 0 | 0 |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

| Growth Est | OGE | Industry | Sector | S&P 500 |
|---|---|---|---|---|
| Current Qtr. | 1.10% | 3.40% | -58.60% | 7.70% |
| Next Qtr. | 8.60% | 42.10% | -7.10% | 18.40% |
| This Year | 3.50% | 4.80% | 87.40% | 8.40% |
| Next Year | 5.10% | 10.60% | 38.00% | 13.40% |
| Past 5 Years (per annum) | 4.16% | N/A | N/A | N/A |
| Next 5 Years (per annum) | 5.40% | 7.05% | 8.91% | 10.03% |
| Price/Earnings (avg. for | 15.23 | 13.74 | 15.87 | 16.01 |



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|---|---|---|---|---|
| comparison categories) | 15.23 | 13.74 | 15.87 | 16.01 |
| PEG Ratio (avg. for comparison categories) | 2.82 | 11.63 | 6.40 | 3.88 |

Currency in USD.

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