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ALLETE INC (NYSE)

ZACKS RANK: 3 - HOLD

ALE 41.97 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.73	Next Report Date	Nov 07, 2012
Next Quarter Estimate	0.77	EPS last quarter	0.39
Current Year Estimate	2.56	Last Quarter EPS Surprise	5.41%
Next Year Estimate	2.85	EPS (Trailing 12 Mos.)	2.15
Expected Earnings Growth	5%	PE (forward)	16.41
Expected Sales Growth	3.49%	ABR	1.4

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Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	ALE	IND	S&P
Current Qtr (09/2012)	27.6	N/A	N/A
Next Qtr (12/2012)	45.3	N/A	N/A
Current Year (09/2011)	-3.5	-1.3	5.5
Next Year (09/2012)	11.3	7.8	6.6
Past 5 Years	-0.4	3.8	3.2
Next 5 Years	5.0	5.5	0.0
PE	19.5	10.2	13.8
PEG Ratio	3.3	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.73	0.77	2.56	2.85
# of Estimates	4	4	5	5
Most Recent Estimate	0.74	0.74	2.53	2.84
High Estimate	0.74	0.82	2.61	2.86
Low Estimate	0.69	0.74	2.52	2.84
Year ago EPS	0.57	0.53	2.65	2.56
Year over Year Growth Est.	27.63%	45.28%	-3.47%	11.26%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	1	1	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.73	0.77	2.56	2.85
7 Days Ago	0.73	0.77	2.56	2.85
30 Days Ago	0.73	0.79	2.57	2.85
60 Days Ago	0.68	0.74	2.58	2.84
90 Days Ago	0.67	0.72	2.58	2.84

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.72	0.75	2.53	2.84
Zacks Consensus Estimate	0.73	0.77	2.56	2.85
Earnings ESP	-1.37% ▼	-2.60% ▼	-1.17% ▼	-0.35% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.39	0.66	0.53	0.57	

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Reported	0.39	0.66	0.53	0.57	
Estimate	0.37	0.77	0.57	0.54	
Difference	0.02	-0.11	-0.04	0.03	-0.03
Surprise	5.41%	-14.29%	-7.02%	5.56%	-2.59%

Earnings Transcript for ALE from 08/04/2012

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LNT: ALLIANT ENERGY CORP - Stock Earnings Estimates

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ALLIANT ENERGY CORP (NYSE)

ZACKS RANK: 2 - BUY

LNT 44.41 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.31	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.58	EPS last quarter	0.58
Current Year Estimate	2.95	Last Quarter EPS Surprise	28.89%
Next Year Estimate	3.12	EPS (Trailing 12 Mos.)	2.71
Expected Earnings Growth	6.15%	PE (forward)	15.05
Expected Sales Growth	-.3%	ABR	1.6

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Earnings Growth Estimates

	LNT	IND	S&P
Current Qtr (09/2012)	16.7	N/A	N/A
Next Qtr (12/2012)	14.4	N/A	N/A
Current Year (09/2011)	6.9	-1.3	5.5
Next Year (09/2012)	5.9	7.8	6.6
Past 5 Years	6.3	3.8	3.2
Next 5 Years	6.2	5.5	0.0
PE	16.4	10.2	13.8
PEG Ratio	2.5	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.31	0.58	2.95	3.12
# of Estimates	3	3	9	10
Most Recent Estimate	1.33	0.60	2.99	3.10
High Estimate	1.33	0.60	3.01	3.20
Low Estimate	1.27	0.55	2.85	3.02
Year ago EPS	1.12	0.51	2.76	2.95
Year over Year Growth Est.	16.67%	14.38%	6.92%	5.86%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	1	0	6	1
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	1	0	2

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.31	0.58	2.95	3.12
7 Days Ago	1.31	0.58	2.94	3.12
30 Days Ago	1.32	0.57	2.85	3.12
60 Days Ago	1.35	0.54	2.83	3.12
90 Days Ago	1.35	0.54	2.84	3.10

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.33	0.60	2.97	3.06
Zacks Consensus Estimate	1.31	0.58	2.95	3.12
Earnings ESP	1.53% ▲	3.45% ▲	0.68% ▲	-1.92% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.58	0.50	0.51	1.12	

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Reported	0.58	0.50	0.51	1.12	
Estimate	0.45	0.64	0.56	1.33	
Difference	0.13	-0.14	-0.05	-0.21	-0.07
Surprise	28.89%	-21.87%	-8.93%	-15.79%	-4.43%

Earnings Transcript for LNT from 08/03/2012

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AMEREN CORP (NYSE)

ZACKS RANK: 2 - BUY

AEE 32.72 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.37	Next Report Date	Nov 09, 2012
Next Quarter Estimate	0.13	EPS last quarter	-999.00
Current Year Estimate	2.44	Last Quarter EPS Surprise	0%
Next Year Estimate	1.96	EPS (Trailing 12 Mos.)	2.52
Expected Earnings Growth	-.05%	PE (forward)	13.44
Expected Sales Growth	-.57%	ABR	3.37

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Zacks Rank upgraded 08/16/2012 Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	AEE	IND	S&P
Current Qtr (09/2012)	-13.0	N/A	N/A
Next Qtr (12/2012)	-7.1	N/A	N/A
Current Year (09/2011)	-4.9	-1.3	5.5
Next Year (09/2012)	-19.6	7.8	6.6
Past 5 Years	-3.8	3.8	3.2
Next 5 Years	0.0	5.5	0.0
PE	13.0	10.2	13.8
PEG Ratio	-268.7	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.37	0.13	2.44	1.96
# of Estimates	3	3	8	9
Most Recent Estimate	1.38	0.12	2.40	1.95
High Estimate	1.40	0.14	2.48	2.09
Low Estimate	1.34	0.12	2.40	1.85
Year ago EPS	1.57	0.14	2.56	2.44
Year over Year Growth Est.	-12.95%	-7.14%	-4.88%	-19.55%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	1
Up Last 30 Days	0	0	2	3
Down Last 7 Days	1	1	1	0
Down Last 30 Days	1	1	1	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.37	0.13	2.44	1.96
7 Days Ago	1.37	0.15	2.45	1.96
30 Days Ago	1.37	0.15	2.42	1.94
60 Days Ago	1.32	0.17	2.32	1.87
90 Days Ago	1.32	0.17	2.33	1.88

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.34	0.13	2.43	1.97
Zacks Consensus Estimate	1.37	0.13	2.44	1.96
Earnings ESP	-2.19% ▼	0.00%	-0.41% ▼	0.51% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	999.00	0.22	0.14	1.57	

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Reported	-999.00	0.22	0.14	1.57	
Estimate	0.60	0.22	0.15	1.29	
Difference	-999.60	0.00	-0.01	0.28	-333.11
Surprise	0.00%	0.00%	-6.67%	21.71%	7.52%

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AMERICAN ELEC PWR INC (NYSE)

ZACKS RANK: 2 - BUY

AEP 43.14 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.04	Next Report Date	Oct 24, 2012
Next Quarter Estimate	0.46	EPS last quarter	0.77
Current Year Estimate	3.06	Last Quarter EPS Surprise	6.94%
Next Year Estimate	3.15	EPS (Trailing 12 Mos.)	3.14
Expected Earnings Growth	3.6%	PE (forward)	14.12
Expected Sales Growth	2%	ABR	2.03

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Zacks Rank upgraded 09/05/2012 Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	AEP	IND	S&P
Current Qtr (09/2012)	-10.8	N/A	N/A
Next Qtr (12/2012)	15.3	N/A	N/A
Current Year (09/2011)	-2.0	-1.3	5.5
Next Year (09/2012)	3.1	7.8	6.6
Past 5 Years	1.9	3.8	3.2
Next 5 Years	3.6	5.5	0.0
PE	13.7	10.2	13.8
PEG Ratio	3.9	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.04	0.46	3.06	3.15
# of Estimates	9	8	18	18
Most Recent Estimate	1.09	0.46	3.15	3.10
High Estimate	1.15	0.56	3.15	3.30
Low Estimate	0.86	0.33	2.90	3.05
Year ago EPS	1.17	0.40	3.12	3.06
Year over Year Growth Est.	-10.83%	15.31%	-2.05%	3.13%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	2	3	6	6
Down Last 7 Days	0	0	0	0
Down Last 30 Days	2	1	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.04	0.46	3.06	3.15
7 Days Ago	1.04	0.46	3.06	3.15
30 Days Ago	1.04	0.45	3.04	3.11
60 Days Ago	1.07	0.47	3.04	3.13
90 Days Ago	1.06	0.48	3.05	3.18

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.04	0.47	3.05	3.15
Zacks Consensus Estimate	1.04	0.46	3.06	3.15
Earnings ESP	0.00%	2.17% ▲	-0.33% ▼	0.00%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.77	0.80	0.40	1.17	

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Reported	0.77	0.80	0.40	1.17	
Estimate	0.72	0.80	0.40	1.14	
Difference	0.05	0.00	0.00	0.03	0.04
Surprise	6.94%	0.00%	0.00%	2.63%	4.79%

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AVA: AVISTA CORP - Stock Earnings Estimates

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–Estimates

AVISTA CORP (NYSE)

ZACKS RANK: 4 - SELL

AVA 25.58 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.19	Next Report Date	Nov 07, 2012
Next Quarter Estimate	0.49	EPS last quarter	0.31
Current Year Estimate	1.65	Last Quarter EPS Surprise	-26.19%
Next Year Estimate	1.82	EPS (Trailing 12 Mos.)	1.56
Expected Earnings Growth	4.67%	PE (forward)	15.52
Expected Sales Growth	1.25%	ABR	3

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Premium Research: Stock Analysis

Zacks Rank ? dow ngraded 08/09/2012 Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation ? upgraded as of 08/23/2012 Long-Term Rating 6+ Months	PREMIUM
Zacks Industry Rank ?	PREMIUM
Target Price ?	PREMIUM
Equity Research Report ? Updated as of 08/23/2012	PREMIUM

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DTE ENERGY CO	DTE	PREMIUM

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Earnings Growth Estimates

	AVA	IND	S&P
Current Qtr (09/2012)	6.9	N/A	N/A
Next Qtr (12/2012)	15.9	N/A	N/A
Current Year (09/2011)	-4.2	-1.3	5.5
Next Year (09/2012)	10.3	7.8	6.6
Past 5 Years	10.9	3.8	3.2
Next 5 Years	4.7	5.5	0.0
PE	16.4	10.2	13.8
PEG Ratio	3.3	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.19	0.49	1.65	1.82
# of Estimates	4	3	5	7
Most Recent Estimate	0.20	0.50	1.65	1.80
High Estimate	0.21	0.53	1.70	1.85
Low Estimate	0.18	0.46	1.60	1.78
Year ago EPS	0.18	0.42	1.72	1.65
Year over Year Growth Est.	6.94%	15.87%	-4.19%	10.26%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	1	2	0	0
Down Last 7 Days	0	0	0	1
Down Last 30 Days	1	0	4	4

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.19	0.49	1.65	1.82
7 Days Ago	0.19	0.49	1.65	1.83
30 Days Ago	0.19	0.47	1.76	1.85
60 Days Ago	0.19	0.47	1.76	1.85
90 Days Ago	0.19	0.47	1.76	1.85

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.19	0.49	1.65	1.81
Zacks Consensus Estimate	0.19	0.49	1.65	1.82
Earnings ESP	0.00%	0.00%	0.00%	-0.55%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.31	0.65	0.42	0.18	

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Reported	0.31	0.65	0.42	0.18	
Estimate	0.42	0.68	0.45	0.17	
Difference	-0.11	-0.03	-0.03	0.01	-0.04
Surprise	-26.19%	-4.41%	-6.67%	5.88%	-7.85%

Earnings Transcript for AVA from 08/07/2012

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BLACK HILLS CORP (NYSE)

ZACKS RANK: 2 - BUY

BKH 34.46 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.42	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.61	EPS last quarter	0.34
Current Year Estimate	1.99	Last Quarter EPS Surprise	0%
Next Year Estimate	2.23	EPS (Trailing 12 Mos.)	1.98
Expected Earnings Growth	6%	PE (forward)	17.36
Expected Sales Growth	14.49%	ABR	2.2

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Premium Research: Stock Analysis

Zacks Rank upgraded 08/10/2012 Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation upgraded as of 08/27/2012 Long-Term Rating 6+ Months	PREMIUM
Zacks Industry Rank	PREMIUM
Target Price	PREMIUM
Equity Research Report Updated as of 08/27/2012	PREMIUM

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Earnings Growth Estimates

	BKH	IND	S&P
Current Qtr (09/2012)	12.2	N/A	N/A
Next Qtr (12/2012)	-1.6	N/A	N/A
Current Year (09/2011)	3.4	-1.3	5.5
Next Year (09/2012)	12.1	7.8	6.6
Past 5 Years	-3.9	3.8	3.2
Next 5 Years	6.0	5.5	0.0
PE	17.4	10.2	13.8
PEG Ratio	2.9	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.42	0.61	1.99	2.23
# of Estimates	2	2	4	5
Most Recent Estimate	0.46	0.58	2.02	2.30
High Estimate	0.46	0.64	2.02	2.30
Low Estimate	0.37	0.58	1.92	2.19
Year ago EPS	0.37	0.62	1.92	1.99
Year over Year Growth Est.	12.16%	-1.61%	3.39%	12.14%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	1	0	0	3
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	1	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.42	0.61	1.99	2.23
7 Days Ago	0.37	0.64	1.97	2.21
30 Days Ago	0.35	0.65	1.98	2.17
60 Days Ago	0.35	0.65	1.98	2.17
90 Days Ago	0.35	0.65	1.98	2.17

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.42	0.61	2.02	2.23
Zacks Consensus Estimate	0.42	0.61	1.99	2.23
Earnings ESP	0.00%	0.00%	1.51% ▲	0.00%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.34	0.65	0.62	0.37	

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Reported	0.34	0.65	0.62	0.37	
Estimate	0.34	0.70	0.58	0.36	
Difference	0.00	-0.05	0.04	0.01	0.00
Surprise	0.00%	-7.14%	6.90%	2.78%	0.85%

Earnings Transcript for BKH from 10/29/2010

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CNL: CLECO CORP NEW - Stock Earnings Estimates

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CLECO CORP NEW (NYSE)

ZACKS RANK: 2 - BUY

CNL 41.54 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.97	Next Report Date	Nov 07, 2012
Next Quarter Estimate	0.39	EPS last quarter	0.64
Current Year Estimate	2.41	Last Quarter EPS Surprise	14.29%
Next Year Estimate	2.56	EPS (Trailing 12 Mos.)	2.60
Expected Earnings Growth	%	PE (forward)	17.24
Expected Sales Growth	1.8%	ABR	2.75

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Premium Research: Stock Analysis

Zacks Rank ? upgraded 08/07/2012 Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation ? Long-Term Rating 6+ Months	PREMIUM
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Equity Research Report ? Updated as of 08/21/2012	PREMIUM

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Earnings Growth Estimates

	CNL	IND	S&P
Current Qtr (09/2012)	-11.0	N/A	N/A
Next Qtr (12/2012)	-12.6	N/A	N/A
Current Year (09/2011)	-4.7	-1.3	5.5
Next Year (09/2012)	6.3	7.8	6.6
Past 5 Years	13.0	3.8	3.2
Next 5 Years	0.0	5.5	0.0
PE	16.0	10.2	13.8
PEG Ratio	0.0	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.97	0.39	2.41	2.56
# of Estimates	3	3	5	5
Most Recent Estimate	0.94	0.37	0.00	2.55
High Estimate	1.00	0.41	2.45	2.66
Low Estimate	0.94	0.37	2.37	2.47
Year ago EPS	1.09	0.45	2.53	2.41
Year over Year Growth Est.	-11.01%	-12.59%	-4.74%	6.31%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.97	0.39	2.41	2.56
7 Days Ago	0.97	0.39	2.41	2.56
30 Days Ago	0.97	0.39	2.41	2.56
60 Days Ago	0.99	0.41	2.39	2.55
90 Days Ago	0.99	0.41	2.40	2.56

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.00	0.00	0.00	0.00
Zacks Consensus Estimate	0.97	0.39	2.41	2.56
Earnings ESP	0.00%	0.00%	0.00%	0.00%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.64	0.42	0.45	1.09	

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Reported	0.64	0.42	0.45	1.09	
Estimate	0.56	0.44	0.36	1.00	
Difference	0.08	-0.02	0.09	0.09	0.06
Surprise	14.29% ▲	-4.55% ▼	25.00% ▲	9.00% ▲	10.94% ▲

Earnings Transcript for CNL from 02/27/2009

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–Estimates

CMS ENERGY CORP (NYSE)

ZACKS RANK: 3 - HOLD

CMS 23.25 0.00 (0.00%) Vol. 630 0.00 CST

Current Quarter Estimate	0.61	Next Report Date	Oct 25, 2012
Next Quarter Estimate	0.18	EPS last quarter	0.40
Current Year Estimate	1.55	Last Quarter EPS Surprise	5.26%
Next Year Estimate	1.64	EPS (Trailing 12 Mos.)	1.46
Expected Earnings Growth	5.63%	PE (forward)	15.03
Expected Sales Growth	-1.09%	ABR	1.67

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Premium Research: Stock Analysis

Zacks Rank Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	CMS	IND	S&P
Current Qtr (09/2012)	14.6	N/A	N/A
Next Qtr (12/2012)	12.5	N/A	N/A
Current Year (09/2011)	6.7	-1.3	5.5
Next Year (09/2012)	6.0	7.8	6.6
Past 5 Years	12.3	3.8	3.2
Next 5 Years	5.6	5.5	0.0
PE	15.9	10.2	13.8
PEG Ratio	2.7	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.61	0.18	1.55	1.64
# of Estimates	4	4	12	12
Most Recent Estimate	0.58	0.20	1.55	1.65
High Estimate	0.62	0.20	1.60	1.66
Low Estimate	0.58	0.16	1.53	1.61
Year ago EPS	0.53	0.16	1.45	1.55
Year over Year Growth Est.	14.62%	12.50%	6.67%	5.98%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.61	0.18	1.55	1.64
7 Days Ago	0.61	0.18	1.55	1.64
30 Days Ago	0.61	0.18	1.54	1.64
60 Days Ago	0.61	0.24	1.54	1.64
90 Days Ago	0.61	0.24	1.54	1.64

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.00	0.00	0.00	1.65
Zacks Consensus Estimate	0.61	0.18	1.55	1.64
Earnings ESP	0.00%	0.00%	0.00%	0.61%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.40	0.37	0.16	0.53	

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Reported	0.40	0.37	0.16	0.53	
Estimate	0.38	0.39	0.15	0.51	
Difference	0.02	-0.02	0.01	0.02	0.01
Surprise	5.26% ▲	-5.13% ▼	6.67% ▲	3.92% ▲	2.68% ▲

Earnings Transcript for CMS from 07/26/2012

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ED: CONSOLIDATED EDISON INC - Stock Earnings Estimates

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CONSOLIDATED EDISON INC (NYSE)

ZACKS RANK: 2 - BUY

ED 60.88 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.35	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.80	EPS last quarter	0.73
Current Year Estimate	3.76	Last Quarter EPS Surprise	23.73%
Next Year Estimate	3.85	EPS (Trailing 12 Mos.)	3.73
Expected Earnings Growth	3.39%	PE (forward)	16.18
Expected Sales Growth	-.91%	ABR	3.31

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Premium Research: Stock Analysis

Zacks Rank upgraded 08/08/2012 Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation Long-Term Rating 6+ Months	PREMIUM
Zacks Industry Rank	PREMIUM
Target Price	PREMIUM
Equity Research Report Updated as of 08/08/2012	PREMIUM

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Earnings Growth Estimates

	ED	IND	S&P
Current Qtr (09/2012)	2.5	N/A	N/A
Next Qtr (12/2012)	8.1	N/A	N/A
Current Year (09/2011)	4.0	-1.3	5.5
Next Year (09/2012)	2.4	7.8	6.6
Past 5 Years	2.8	3.8	3.2
Next 5 Years	3.4	5.5	0.0
PE	16.3	10.2	13.8
PEG Ratio	4.8	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.35	0.80	3.76	3.85
# of Estimates	6	6	12	13
Most Recent Estimate	1.38	0.75	3.82	3.85
High Estimate	1.45	0.83	3.83	3.91
Low Estimate	1.18	0.75	3.70	3.75
Year ago EPS	1.32	0.74	3.62	3.76
Year over Year Growth Est.	2.53%	8.11%	3.96%	2.38%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	1
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	2

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.35	0.80	3.76	3.85
7 Days Ago	1.35	0.80	3.76	3.85
30 Days Ago	1.35	0.80	3.76	3.85
60 Days Ago	1.36	0.81	3.74	3.85
90 Days Ago	1.36	0.81	3.74	3.85

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.38	0.75	0.00	3.86
Zacks Consensus Estimate	1.35	0.80	3.76	3.85
Earnings ESP	2.22% ▲	-6.25% ▼	0.00%	0.26% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.73	0.94	0.74	1.32	

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Reported	0.73	0.94	0.74	1.32	
Estimate	0.59	1.04	0.71	1.33	
Difference	0.14	-0.10	0.03	-0.01	0.02
Surprise	23.73% ▲	-9.62% ▼	4.23% ▲	-0.75% ▼	4.40% ▲

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DOMINION RES INC VA NEW (NYSE)

ZACKS RANK: 3 - HOLD

D 52.51 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.98	Next Report Date	Oct 26, 2012
Next Quarter Estimate	0.71	EPS last quarter	0.59
Current Year Estimate	3.17	Last Quarter EPS Surprise	0%
Next Year Estimate	3.43	EPS (Trailing 12 Mos.)	2.97
Expected Earnings Growth	4.65%	PE (forward)	16.56
Expected Sales Growth	-2.83%	ABR	2.53

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Earnings Growth Estimates

	D	IND	S&P
Current Qtr (09/2012)	3.0	N/A	N/A
Next Qtr (12/2012)	22.9	N/A	N/A
Current Year (09/2011)	4.0	-1.3	5.5
Next Year (09/2012)	8.1	7.8	6.6
Past 5 Years	4.5	3.8	3.2
Next 5 Years	4.7	5.5	0.0
PE	17.7	10.2	13.8
PEG Ratio	3.6	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.98	0.71	3.17	3.43
# of Estimates	7	7	16	16
Most Recent Estimate	0.95	0.70	3.12	3.38
High Estimate	1.03	0.78	3.30	3.60
Low Estimate	0.95	0.68	3.09	3.25
Year ago EPS	0.95	0.58	3.05	3.17
Year over Year Growth Est.	3.01%	22.91%	4.00%	8.14%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	1	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.98	0.71	3.17	3.43
7 Days Ago	0.98	0.71	3.17	3.43
30 Days Ago	0.99	0.70	3.17	3.43
60 Days Ago	1.00	0.68	3.21	3.45
90 Days Ago	1.00	0.68	3.21	3.45

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.95	0.70	0.00	0.00
Zacks Consensus Estimate	0.98	0.71	3.17	3.43
Earnings ESP	-3.06% ▼	-1.41% ▼	0.00%	0.00%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.59	0.85	0.58	0.95	

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Reported	0.59	0.85	0.58	0.95	
Estimate	0.59	0.86	0.64	0.94	
Difference	0.00	-0.01	-0.06	0.01	-0.02
Surprise	0.00% ▲	-1.16% ▼	-9.38% ▼	1.06% ▲	-3.16% ▼

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DTE ENERGY CO (NYSE)

ZACKS RANK: 1 - STRONG BUY

DTE 59.42 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.13	Next Report Date	Nov 09, 2012
Next Quarter Estimate	1.01	EPS last quarter	0.86
Current Year Estimate	3.83	Last Quarter EPS Surprise	24.64%
Next Year Estimate	4.00	EPS (Trailing 12 Mos.)	3.73
Expected Earnings Growth	4.93%	PE (forward)	15.51
Expected Sales Growth	-.97%	ABR	2.67

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Zacks Rank ? upgraded 09/05/2012 Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	DTE	IND	S&P
Current Qtr (09/2012)	5.4	N/A	N/A
Next Qtr (12/2012)	13.9	N/A	N/A
Current Year (09/2011)	2.7	-1.3	5.5
Next Year (09/2012)	4.4	7.8	6.6
Past 5 Years	4.2	3.8	3.2
Next 5 Years	4.9	5.5	0.0
PE	15.9	10.2	13.8
PEG Ratio	3.1	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.13	1.01	3.83	4.00
# of Estimates	4	3	9	9
Most Recent Estimate	1.15	0.96	3.85	4.00
High Estimate	1.15	1.06	3.86	4.03
Low Estimate	1.11	0.96	3.77	3.93
Year ago EPS	1.07	0.89	3.73	3.83
Year over Year Growth Est.	5.37%	13.86%	2.71%	4.38%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.13	1.01	3.83	4.00
7 Days Ago	1.13	1.01	3.83	4.00
30 Days Ago	1.13	1.01	3.83	4.00
60 Days Ago	1.11	0.98	3.76	3.99
90 Days Ago	1.11	0.99	3.76	3.99

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.00	0.00	0.00	0.00
Zacks Consensus Estimate	1.13	1.01	3.83	4.00
Earnings ESP	0.00%	0.00%	0.00%	0.00%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.86	0.91	0.89	1.07	

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Reported	0.86	0.91	0.89	1.07	
Estimate	0.69	1.16	0.80	0.98	
Difference	0.17	-0.25	0.09	0.09	0.03
Surprise	24.64%	-21.55%	11.25%	9.18%	5.88%

Earnings Transcript for DTE from 07/27/2012

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DUKE ENERGY CORP (NYSE)

ZACKS RANK: 3 - HOLD

DUK 64.81 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.44	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.70	EPS last quarter	1.02
Current Year Estimate	4.26	Last Quarter EPS Surprise	7.37%
Next Year Estimate	4.41	EPS (Trailing 12 Mos.)	4.38
Expected Earnings Growth	3.67%	PE (forward)	15.21
Expected Sales Growth	2.47%	ABR	2.88

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Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	DUK	IND	S&P
Current Qtr (09/2012)	-4.2	N/A	N/A
Next Qtr (12/2012)	-2.8	N/A	N/A
Current Year (09/2011)	-2.7	-1.3	5.5
Next Year (09/2012)	3.6	7.8	6.6
Past 5 Years	-1.8	3.8	3.2
Next 5 Years	3.7	5.5	0.0
PE	14.8	10.2	13.8
PEG Ratio	4.1	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.44	0.70	4.26	4.41
# of Estimates	7	7	14	17
Most Recent Estimate	1.46	0.63	4.26	4.40
High Estimate	1.51	0.79	4.37	4.68
Low Estimate	1.40	0.63	4.19	4.19
Year ago EPS	1.50	0.72	4.38	4.26
Year over Year Growth Est.	-4.20%	-2.79%	-2.75%	3.60%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	1	0	1
Up Last 30 Days	0	1	0	1
Down Last 7 Days	1	0	1	0
Down Last 30 Days	1	0	1	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.44	0.70	4.26	4.41
7 Days Ago	1.43	0.72	4.26	4.41
30 Days Ago	1.43	0.72	4.26	4.41
60 Days Ago	1.45	0.84	4.30	4.46
90 Days Ago	1.47	0.84	4.28	4.46

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.43	0.79	4.37	4.49
Zacks Consensus Estimate	1.44	0.70	4.26	4.41
Earnings ESP	-0.69% ▼	12.86% ▲	2.58% ▲	1.81% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	1.02	1.14	0.72	1.50	

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Reported	1.02	1.14	0.72	1.50	
Estimate	0.95	1.08	0.63	1.41	
Difference	0.07	0.06	0.09	0.09	0.08
Surprise	7.37% ▲	5.56% ▲	14.29% ▲	6.38% ▲	8.40% ▲

Earnings Transcript for DUK from 08/02/2012

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EDISON INTL (NYSE)

ZACKS RANK: 3 - HOLD

EIX 43.97 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.19	Next Report Date	Nov 07, 2012
Next Quarter Estimate	0.62	EPS last quarter	0.32
Current Year Estimate	2.32	Last Quarter EPS Surprise	-3.03%
Next Year Estimate	2.58	EPS (Trailing 12 Mos.)	2.73
Expected Earnings Growth	3.7%	PE (forward)	18.94
Expected Sales Growth	-2.3%	ABR	1.71

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Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	EIX	IND	S&P
Current Qtr (09/2012)	-9.5	N/A	N/A
Next Qtr (12/2012)	-16.8	N/A	N/A
Current Year (09/2011)	-27.9	-1.3	5.5
Next Year (09/2012)	11.2	7.8	6.6
Past 5 Years	-0.4	3.8	3.2
Next 5 Years	3.7	5.5	0.0
PE	16.1	10.2	13.8
PEG Ratio	5.1	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.19	0.62	2.32	2.58
# of Estimates	5	5	10	12
Most Recent Estimate	1.17	0.76	2.33	2.60
High Estimate	1.71	0.80	2.63	3.30
Low Estimate	0.92	0.40	1.90	2.12
Year ago EPS	1.31	0.75	3.22	2.32
Year over Year Growth Est.	-9.47%	-16.80%	-27.89%	11.22%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	1	1
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	0	3	2

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.19	0.62	2.32	2.58
7 Days Ago	1.19	0.62	2.32	2.58
30 Days Ago	1.19	0.59	2.35	2.59
60 Days Ago	1.15	0.52	2.29	2.64
90 Days Ago	1.16	0.53	2.33	2.70

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.92	0.00	2.36	2.55
Zacks Consensus Estimate	1.19	0.62	2.32	2.58
Earnings ESP	-22.69% ▼	0.00%	1.72% ▲	-1.16% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.32	0.35	0.75	1.31	

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Reported	0.32	0.35	0.75	1.31	
Estimate	0.33	0.44	0.45	1.25	
Difference	-0.01	-0.09	0.30	0.06	0.07
Surprise	-3.03%	-20.45%	66.67%	4.80%	12.00%

Earnings Transcript for EIX from 07/31/2012

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ETR: ENTERGY CORP NEW - Stock Earnings Estimates

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ENTERGY CORP NEW (NYSE)

ZACKS RANK: 3 - HOLD

ETR 68.62 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	2.16	Next Report Date	Nov 06, 2012
Next Quarter Estimate	0.74	EPS last quarter	2.11
Current Year Estimate	5.49	Last Quarter EPS Surprise	24.12%
Next Year Estimate	5.32	EPS (Trailing 12 Mos.)	7.02
Expected Earnings Growth	-1.55%	PE (forward)	12.5
Expected Sales Growth	-2%	ABR	2.87

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Zacks Rank ? dow ngraded 09/01/2012 Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	ETR	IND	S&P
Current Qtr (09/2012)	-38.9	N/A	N/A
Next Qtr (12/2012)	-21.1	N/A	N/A
Current Year (09/2011)	-27.9	-1.3	5.5
Next Year (09/2012)	-3.2	7.8	6.6
Past 5 Years	8.0	3.8	3.2
Next 5 Years	-1.5	5.5	0.0
PE	9.8	10.2	13.8
PEG Ratio	-8.1	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	2.16	0.74	5.49	5.32
# of Estimates	7	7	13	12
Most Recent Estimate	2.32	0.65	5.49	5.39
High Estimate	2.55	1.28	5.80	5.60
Low Estimate	1.65	0.51	5.08	5.10
Year ago EPS	3.53	0.94	7.62	5.49
Year over Year Growth Est.	-38.85%	-21.12%	-27.94%	-3.19%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	1	0	1	0
Up Last 30 Days	1	0	1	0
Down Last 7 Days	0	1	0	1
Down Last 30 Days	0	1	0	3

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	2.16	0.74	5.49	5.32
7 Days Ago	2.15	0.75	5.49	5.35
30 Days Ago	2.15	0.75	5.46	5.43
60 Days Ago	2.37	0.96	5.27	5.39
90 Days Ago	2.37	0.96	5.27	5.39

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.95	0.57	5.08	5.46
Zacks Consensus Estimate	2.16	0.74	5.49	5.32
Earnings ESP	-9.72% ▼	-22.97% ▼	-7.47% ▼	2.63% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	2.11	0.44	0.94	3.53	

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Reported	2.11	0.44	0.94	3.53	
Estimate	1.70	0.54	0.96	3.36	
Difference	0.41	-0.10	-0.02	0.17	0.12
Surprise	24.12% ▲	-18.52% ▼	-2.08% ▼	5.06% ▲	2.15% ▲

Earnings Transcript for ETR from 07/31/2012

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FE: FIRSTENERGY CORP - Stock Earnings Estimates

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FIRSTENERGY CORP (NYSE)

ZACKS RANK: 3 - HOLD

FE 43.49 0.00 (0.00%) Vol. 200 0.00 CST

Current Quarter Estimate	1.11	Next Report Date	Nov 06, 2012
Next Quarter Estimate	0.80	EPS last quarter	0.60
Current Year Estimate	3.38	Last Quarter EPS Surprise	-6.25%
Next Year Estimate	3.10	EPS (Trailing 12 Mos.)	3.53
Expected Earnings Growth	.45%	PE (forward)	12.88
Expected Sales Growth	4.89%	ABR	2.47

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Premium Research: Stock Analysis

Zacks Rank ? upgraded 08/21/2012 Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	FE	IND	S&P
Current Qtr (09/2012)	-17.0	N/A	N/A
Next Qtr (12/2012)	4.2	N/A	N/A
Current Year (09/2011)	-6.7	-1.3	5.5
Next Year (09/2012)	-8.1	7.8	6.6
Past 5 Years	-0.3	3.8	3.2
Next 5 Years	0.4	5.5	0.0
PE	12.3	10.2	13.8
PEG Ratio	28.6	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.11	0.80	3.38	3.10
# of Estimates	6	5	14	14
Most Recent Estimate	0.99	0.90	3.30	3.05
High Estimate	1.30	0.94	3.46	3.35
Low Estimate	0.96	0.65	3.30	2.85
Year ago EPS	1.34	0.77	3.62	3.38
Year over Year Growth Est.	-17.04%	4.16%	-6.71%	-8.12%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	2	1	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	3	2	5	9

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.11	0.80	3.38	3.10
7 Days Ago	1.11	0.80	3.38	3.10
30 Days Ago	1.20	0.72	3.39	3.24
60 Days Ago	1.19	0.75	3.40	3.25
90 Days Ago	1.19	0.75	3.40	3.25

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.03	0.84	3.35	3.05
Zacks Consensus Estimate	1.11	0.80	3.38	3.10
Earnings ESP	-7.21% ▼	5.00% ▲	-0.89% ▼	-1.61% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.60	0.82	0.77	1.34	

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Reported	0.60	0.82	0.77	1.34	
Estimate	0.64	0.83	0.76	1.23	
Difference	-0.04	-0.01	0.01	0.11	0.02
Surprise	-6.25%	-1.20%	1.32%	8.94%	0.70%

Earnings Transcript for FE from 08/08/2012

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EXELON CORP (NYSE)

ZACKS RANK: 3 - HOLD

EXC 36.11 0.00 (0.00%) Vol. 2,200 0.00 CST

Current Quarter Estimate	0.73	Next Report Date	Oct 24, 2012
Next Quarter Estimate	0.59	EPS last quarter	0.61
Current Year Estimate	2.75	Last Quarter EPS Surprise	-3.17%
Next Year Estimate	2.71	EPS (Trailing 12 Mos.)	3.40
Expected Earnings Growth	4.9%	PE (forward)	13.12
Expected Sales Growth	.94%	ABR	2.72

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Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	EXC	IND	S&P
Current Qtr (09/2012)	-35.2	N/A	N/A
Next Qtr (12/2012)	-28.1	N/A	N/A
Current Year (09/2011)	-33.8	-1.3	5.5
Next Year (09/2012)	-1.6	7.8	6.6
Past 5 Years	3.3	3.8	3.2
Next 5 Years	4.9	5.5	0.0
PE	10.6	10.2	13.8
PEG Ratio	2.7	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.73	0.59	2.75	2.71
# of Estimates	8	8	16	17
Most Recent Estimate	0.71	0.45	2.60	2.30
High Estimate	0.77	0.71	2.85	3.00
Low Estimate	0.70	0.45	2.60	2.30
Year ago EPS	1.12	0.82	4.16	2.75
Year over Year Growth Est.	-35.16%	-28.05%	-33.83%	-1.63%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	1	1	1	1
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	1	1	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.73	0.59	2.75	2.71
7 Days Ago	0.73	0.59	2.75	2.71
30 Days Ago	0.73	0.60	2.76	2.74
60 Days Ago	0.66	0.67	2.78	2.82
90 Days Ago	0.66	0.73	2.98	3.00

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.72	0.47	2.68	2.52
Zacks Consensus Estimate	0.73	0.59	2.75	2.71
Earnings ESP	-1.37% ▼	-20.34% ▼	-2.55% ▼	-7.01% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.61	0.85	0.82	1.12	

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Reported	0.61	0.85	0.82	1.12	
Estimate	0.63	0.81	0.88	1.09	
Difference	-0.02	0.04	-0.06	0.03	-0.00
Surprise	-3.17%	4.94%	-6.82%	2.75%	-0.58%

Earnings Transcript for EXC from 08/01/2012

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THE DEATH OF CREDIT CARDS The plastic in your wallet is about to go the way of the typewriter, the VCR, and the 8-track tape player. When it does, **a handful of investors could stand to get very rich**. You can join them — but you must act now. An eye-opening new presentation reveals the full story on why your credit card is about to be worthless — and highlights one little-known company sitting at the epicenter of an earth-shaking movement that could hand early investors the **kind of profits we haven't seen since the dot-com days.**
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GXP: GREAT PLAINS ENERGY INCOR - Stock Earnings Estimates

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GREAT PLAINS ENERGY INCOR (NYSE)

ZACKS RANK: 3 - HOLD

GXP 21.68 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.95	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.04	EPS last quarter	0.41
Current Year Estimate	1.32	Last Quarter EPS Surprise	10.81%
Next Year Estimate	1.64	EPS (Trailing 12 Mos.)	1.26
Expected Earnings Growth	7.75%	PE (forward)	16.4
Expected Sales Growth	-5.55%	ABR	2.56

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Premium Research: Stock Analysis

Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation ? upgraded as of 08/23/2012 Long-Term Rating 6+ Months	PREMIUM
Zacks Industry Rank ?	PREMIUM
Target Price ?	PREMIUM
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Earnings Growth Estimates

	GXP	IND	S&P
Current Qtr (09/2012)	4.1	N/A	N/A
Next Qtr (12/2012)	300.0	N/A	N/A
Current Year (09/2011)	5.8	-1.3	5.5
Next Year (09/2012)	24.1	7.8	6.6
Past 5 Years	-7.9	3.8	3.2
Next 5 Years	7.8	5.5	0.0
PE	17.2	10.2	13.8
PEG Ratio	2.1	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.95	0.04	1.32	1.64
# of Estimates	4	3	9	9
Most Recent Estimate	0.94	0.05	1.44	0.00
High Estimate	1.01	0.05	1.44	1.70
Low Estimate	0.89	0.02	1.27	1.55
Year ago EPS	0.91	0.01	1.25	1.32
Year over Year Growth Est.	4.12%	300.00%	5.78%	24.12%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	1	0	0	0
Up Last 30 Days	2	1	5	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.95	0.04	1.32	1.64
7 Days Ago	0.93	0.04	1.32	1.64
30 Days Ago	0.90	0.04	1.25	1.64
60 Days Ago	0.90	0.04	1.25	1.65
90 Days Ago	0.88	0.03	1.26	1.65

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.95	0.05	1.33	1.66
Zacks Consensus Estimate	0.95	0.04	1.32	1.64
Earnings ESP	0.00%	25.00% ▲	0.76% ▲	1.22% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.41	0.07	0.01	0.91	

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Reported	0.41	-0.07	0.01	0.91	
Estimate	0.37	0.00	0.02	0.85	
Difference	0.04	-0.07	-0.01	0.06	0.01
Surprise	10.81% ▲	0.00% ▼	-50.00% ▼	7.06% ▲	-10.71% ▲

Earnings Transcript for GXP from 05/04/2012

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HAWAIIAN ELECTRIC INDUS (NYSE)

ZACKS RANK: 4 - SELL

HE 26.81 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.49	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.33	EPS last quarter	0.40
Current Year Estimate	1.61	Last Quarter EPS Surprise	11.11%
Next Year Estimate	1.71	EPS (Trailing 12 Mos.)	1.66
Expected Earnings Growth	6.72%	PE (forward)	16.63
Expected Sales Growth	3.42%	ABR	3.6

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Premium Research: Stock Analysis

Zacks Rank ? dow ngraded 09/05/2012 Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation ? Long-Term Rating 6+ Months	PREMIUM
Zacks Industry Rank ?	PREMIUM
Target Price ?	PREMIUM
Equity Research Report ? Updated as of 06/08/2012	PREMIUM

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Earnings Growth Estimates

	HE	IND	S&P
Current Qtr (09/2012)	-2.7	N/A	N/A
Next Qtr (12/2012)	-8.3	N/A	N/A
Current Year (09/2011)	11.9	-1.3	5.5
Next Year (09/2012)	6.0	7.8	6.6
Past 5 Years	1.9	3.8	3.2
Next 5 Years	6.7	5.5	0.0
PE	16.2	10.2	13.8
PEG Ratio	2.5	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.49	0.33	1.61	1.71
# of Estimates	3	3	5	5
Most Recent Estimate	0.45	0.37	1.60	1.65
High Estimate	0.58	0.39	1.65	1.75
Low Estimate	0.43	0.25	1.59	1.65
Year ago EPS	0.50	0.36	1.44	1.61
Year over Year Growth Est.	-2.67%	-8.33%	11.94%	5.96%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	1	0	0
Down Last 7 Days	1	0	1	1
Down Last 30 Days	2	1	2	2

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.49	0.33	1.61	1.71
7 Days Ago	0.50	0.33	1.62	1.73
30 Days Ago	0.51	0.34	1.63	1.74
60 Days Ago	0.51	0.36	1.63	1.74
90 Days Ago	0.51	0.36	1.63	1.74

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.44	0.37	1.61	1.67
Zacks Consensus Estimate	0.49	0.33	1.61	1.71
Earnings ESP	-10.20% ▼	12.12% ▲	0.00%	-2.34% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.40	0.40	0.36	0.50	

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Reported	0.40	0.40	0.36	0.50	
Estimate	0.36	0.36	0.36	0.43	
Difference	0.04	0.04	0.00	0.07	0.05
Surprise	11.11%	11.11%	0.00%	16.28%	12.83%

Earnings Transcript for HE from 08/03/2012

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IDACORP INC (NYSE)

ZACKS RANK: 2 - BUY

IDA 41.97 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.52	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.56	EPS last quarter	0.71
Current Year Estimate	3.26	Last Quarter EPS Surprise	42%
Next Year Estimate	3.23	EPS (Trailing 12 Mos.)	2.40
Expected Earnings Growth	5%	PE (forward)	12.86
Expected Sales Growth	3.78%	ABR	1.25

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Premium Research: Stock Analysis

Zacks Rank ? dow ngraded 08/16/2012 Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation ? upgraded as of 08/30/2012 Long-Term Rating 6+ Months	PREMIUM
Zacks Industry Rank ?	PREMIUM
Target Price ?	PREMIUM
Equity Research Report ? Updated as of 08/30/2012	PREMIUM

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Earnings Growth Estimates

	IDA	IND	S&P
Current Qtr (09/2012)	50.5	N/A	N/A
Next Qtr (12/2012)	208.3	N/A	N/A
Current Year (09/2011)	47.0	-1.3	5.5
Next Year (09/2012)	-1.1	7.8	6.6
Past 5 Years	2.7	3.8	3.2
Next 5 Years	5.0	5.5	0.0
PE	17.5	10.2	13.8
PEG Ratio	2.6	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.52	0.56	3.26	3.23
# of Estimates	3	2	4	4
Most Recent Estimate	1.54	0.00	3.25	3.24
High Estimate	1.54	0.57	3.27	3.25
Low Estimate	1.50	0.54	3.25	3.20
Year ago EPS	1.01	0.18	2.22	3.26
Year over Year Growth Est.	50.50%	208.33%	46.96%	-1.07%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.52	0.56	3.26	3.23
7 Days Ago	1.52	0.56	3.26	3.23
30 Days Ago	1.51	0.56	3.27	3.23
60 Days Ago	1.51	0.56	3.08	3.21
90 Days Ago	1.51	0.56	3.08	3.21

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.54	0.00	3.25	0.00
Zacks Consensus Estimate	1.52	0.56	3.26	3.23
Earnings ESP	1.32% ▲	0.00%	-0.31% ▼	0.00%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.71	0.50	0.18	1.01	

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Reported	0.71	0.50	0.18	1.01	
Estimate	0.50	0.60	0.21	1.51	
Difference	0.21	-0.10	-0.03	-0.50	-0.11
Surprise	42.00%	-16.67%	-14.29%	-33.11%	-5.52%

Earnings Transcript for IDA from 05/10/2010

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MGE ENERGY INC (NASD)

ZACKS RANK: 1 - STRONG BUY

MGEE 50.50 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.89	Next Report Date	Nov 09, 2012
Next Quarter Estimate	0.55	EPS last quarter	0.62
Current Year Estimate	2.75	Last Quarter EPS Surprise	12.73%
Next Year Estimate	2.95	EPS (Trailing 12 Mos.)	2.63
Expected Earnings Growth	4%	PE (forward)	18.36
Expected Sales Growth	-1.23%	ABR	3

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Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	MGEE	IND	S&P
Current Qtr (09/2012)	-2.2	N/A	N/A
Next Qtr (12/2012)	34.2	N/A	N/A
Current Year (09/2011)	4.2	-1.3	5.5
Next Year (09/2012)	7.3	7.8	6.6
Past 5 Years	6.0	3.8	3.2
Next 5 Years	4.0	5.5	0.0
PE	19.2	10.2	13.8
PEG Ratio	4.6	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.89	0.55	2.75	2.95
# of Estimates	1	1	1	1
Most Recent Estimate	0.89	0.00	2.75	2.95
High Estimate	0.89	0.55	2.75	2.95
Low Estimate	0.89	0.55	2.75	2.95
Year ago EPS	0.91	0.41	2.64	2.75
Year over Year Growth Est.	-2.20%	34.15%	4.17%	7.27%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	1	0	1	1
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.89	0.55	2.75	2.95
7 Days Ago	0.89	0.55	2.75	2.95
30 Days Ago	0.80	0.55	2.59	2.75
60 Days Ago	0.80	0.55	2.59	2.75
90 Days Ago	0.80	0.55	2.59	2.75

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.89	0.00	2.75	2.95
Zacks Consensus Estimate	0.89	0.55	2.75	2.95
Earnings ESP	0.00%	0.00%	0.00%	0.00%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.62	0.69	0.41	0.91	

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Reported	0.62	0.69	0.41	0.91	
Estimate	0.55	0.65	0.53	0.92	
Difference	0.07	0.04	-0.12	-0.01	-0.01
Surprise	12.73% ▲	6.15% ▲	-22.64% ▼	-1.09% ▼	-1.21% ▼

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NEE: NEXTERA ENERGY INC - Stock Earnings Estimates

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–Estimates

NEXTERA ENERGY INC (NYSE)

ZACKS RANK: 3 - HOLD

NEE 67.19 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.40	Next Report Date	Nov 09, 2012
Next Quarter Estimate	0.90	EPS last quarter	1.26
Current Year Estimate	4.53	Last Quarter EPS Surprise	8.62%
Next Year Estimate	4.94	EPS (Trailing 12 Mos.)	4.52
Expected Earnings Growth	5.7%	PE (forward)	14.82
Expected Sales Growth	-.85%	ABR	1.71

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Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	NEE	IND	S&P
Current Qtr (09/2012)	6.9	N/A	N/A
Next Qtr (12/2012)	-3.8	N/A	N/A
Current Year (09/2011)	3.3	-1.3	5.5
Next Year (09/2012)	8.9	7.8	6.6
Past 5 Years	7.6	3.8	3.2
Next 5 Years	5.7	5.5	0.0
PE	14.9	10.2	13.8
PEG Ratio	2.6	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.40	0.90	4.53	4.94
# of Estimates	8	8	19	18
Most Recent Estimate	1.35	0.92	4.55	4.90
High Estimate	1.58	0.96	4.65	5.11
Low Estimate	1.33	0.82	4.47	4.80
Year ago EPS	1.31	0.93	4.39	4.53
Year over Year Growth Est.	6.87%	-3.76%	3.30%	8.95%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.40	0.90	4.53	4.94
7 Days Ago	1.40	0.90	4.53	4.94
30 Days Ago	1.40	0.90	4.53	4.94
60 Days Ago	1.46	0.94	4.53	4.94
90 Days Ago	1.46	0.95	4.53	4.95

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.00	0.00	0.00	0.00
Zacks Consensus Estimate	1.40	0.90	4.53	4.94
Earnings ESP	0.00%	0.00%	0.00%	0.00%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	1.26	1.02	0.93	1.31	

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Reported	1.26	1.02	0.93	1.31	
Estimate	1.16	0.97	0.92	1.43	
Difference	0.10	0.05	0.01	-0.12	0.01
Surprise	8.62% ▲	5.15% ▲	1.09% ▲	-8.39% ▼	1.62% ▲

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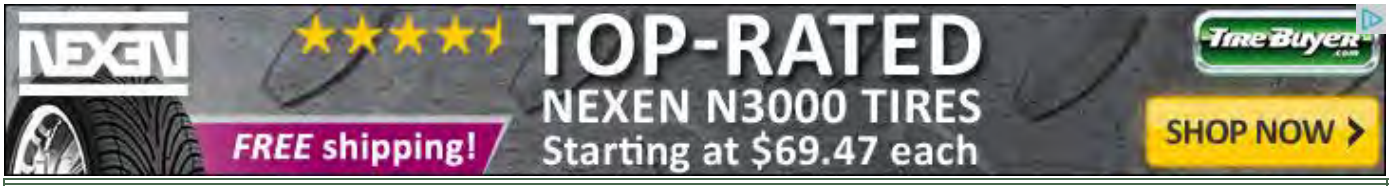

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NVE: NV ENERGY INC - Stock Earnings Estimates

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NV ENERGY INC (NYSE)

ZACKS RANK: 2 - BUY

NVE 17.78 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.87	Next Report Date	Nov 07, 2012
Next Quarter Estimate	0.05	EPS last quarter	0.29
Current Year Estimate	1.23	Last Quarter EPS Surprise	61.11%
Next Year Estimate	1.26	EPS (Trailing 12 Mos.)	1.02
Expected Earnings Growth	18.85%	PE (forward)	14.47
Expected Sales Growth	-4.6%	ABR	2.5

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Zacks Rank ? dow ngraded 08/09/2012 Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation ? upgraded as of 08/23/2012 Long-Term Rating 6+ Months	PREMIUM
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Earnings Growth Estimates

	NVE	IND	S&P
Current Qtr (09/2012)	18.8	N/A	N/A
Next Qtr (12/2012)	210.0	N/A	N/A
Current Year (09/2011)	66.1	-1.3	5.5
Next Year (09/2012)	2.2	7.8	6.6
Past 5 Years	-0.4	3.8	3.2
Next 5 Years	18.9	5.5	0.0
PE	17.4	10.2	13.8
PEG Ratio	0.8	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.87	0.05	1.23	1.26
# of Estimates	4	4	9	9
Most Recent Estimate	0.90	0.05	1.29	1.30
High Estimate	0.90	0.08	1.29	1.30
Low Estimate	0.83	0.01	1.19	1.23
Year ago EPS	0.73	-0.05	0.74	1.23
Year over Year Growth Est.	18.84%	210.00%	66.07%	2.17%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.87	0.05	1.23	1.26
7 Days Ago	0.87	0.05	1.23	1.26
30 Days Ago	0.87	0.05	1.23	1.26
60 Days Ago	0.89	0.08	1.20	1.25
90 Days Ago	0.89	0.08	1.20	1.25

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.00	0.00	0.00	0.00
Zacks Consensus Estimate	0.87	0.05	1.23	1.26
Earnings ESP	0.00%	0.00%	0.00%	0.00%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.39	0.05	0.05	0.73	

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Reported	0.29	0.05	-0.05	0.73	
Estimate	0.18	0.03	0.03	0.71	
Difference	0.11	0.02	-0.08	0.02	0.02
Surprise	61.11% ▲	66.67% ▲	-266.67% ▼	2.82% ▲	-34.02% ▲

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OGE ENERGY CORP (NYSE)

ZACKS RANK: 3 - HOLD

OGE 54.48 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.84	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.36	EPS last quarter	0.95
Current Year Estimate	3.55	Last Quarter EPS Surprise	5.56%
Next Year Estimate	3.75	EPS (Trailing 12 Mos.)	3.43
Expected Earnings Growth	5.7%	PE (forward)	15.35
Expected Sales Growth	-.22%	ABR	1.75

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Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	OGE	IND	S&P
Current Qtr (09/2012)	2.4	N/A	N/A
Next Qtr (12/2012)	3.8	N/A	N/A
Current Year (09/2011)	2.0	-1.3	5.5
Next Year (09/2012)	5.7	7.8	6.6
Past 5 Years	8.5	3.8	3.2
Next 5 Years	5.7	5.5	0.0
PE	15.9	10.2	13.8
PEG Ratio	2.7	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.84	0.36	3.55	3.75
# of Estimates	3	3	6	7
Most Recent Estimate	1.88	0.37	3.57	3.80
High Estimate	1.88	0.37	3.58	3.91
Low Estimate	1.80	0.35	3.50	3.60
Year ago EPS	1.80	0.35	3.48	3.55
Year over Year Growth Est.	2.41%	3.81%	2.01%	5.67%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.84	0.36	3.55	3.75
7 Days Ago	1.84	0.36	3.55	3.75
30 Days Ago	1.83	0.36	3.55	3.74
60 Days Ago	1.85	0.35	3.54	3.74
90 Days Ago	1.95	0.40	3.61	3.77

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.88	0.37	3.57	3.80
Zacks Consensus Estimate	1.84	0.36	3.55	3.75
Earnings ESP	2.17% ▲	2.78% ▲	0.56% ▲	1.33% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.95	0.33	0.35	1.80	

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Reported	0.95	0.33	0.35	1.80	
Estimate	0.90	0.33	0.35	1.76	
Difference	0.05	0.00	0.00	0.04	0.05
Surprise	5.56%	0.00%	0.00%	2.27%	3.92%

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PEPCO HOLDINGS INC (NYSE)

ZACKS RANK: 3 - HOLD

POM 19.44 0.00 (0.00%) Vol. 200 0.00 CST

Current Quarter Estimate	0.41	Next Report Date	Nov 09, 2012
Next Quarter Estimate	0.21	EPS last quarter	0.25
Current Year Estimate	1.21	Last Quarter EPS Surprise	-21.88%
Next Year Estimate	1.30	EPS (Trailing 12 Mos.)	1.05
Expected Earnings Growth	3.83%	PE (forward)	16.07
Expected Sales Growth	-12.8%	ABR	2.8

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Earnings Growth Estimates

	POM	IND	S&P
Current Qtr (09/2012)	17.1	N/A	N/A
Next Qtr (12/2012)	41.7	N/A	N/A
Current Year (09/2011)	-3.2	-1.3	5.5
Next Year (09/2012)	7.7	7.8	6.6
Past 5 Years	-3.2	3.8	3.2
Next 5 Years	3.8	5.5	0.0
PE	18.5	10.2	13.8
PEG Ratio	4.2	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.41	0.21	1.21	1.30
# of Estimates	5	4	10	9
Most Recent Estimate	0.46	0.23	1.23	1.34
High Estimate	0.46	0.24	1.25	1.35
Low Estimate	0.37	0.18	1.15	1.25
Year ago EPS	0.35	0.15	1.25	1.21
Year over Year Growth Est.	17.14%	41.67%	-3.20%	7.71%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	1	1	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	3	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.41	0.21	1.21	1.30
7 Days Ago	0.41	0.21	1.21	1.30
30 Days Ago	0.39	0.18	1.23	1.30
60 Days Ago	0.38	0.18	1.24	1.31
90 Days Ago	0.41	0.17	1.25	1.32

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.41	0.23	1.20	1.34
Zacks Consensus Estimate	0.41	0.21	1.21	1.30
Earnings ESP	0.00%	9.52% ▲	-0.83% ▼	3.08% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.25	0.30	0.15	0.35	

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Reported	0.25	0.30	0.15	0.35	
Estimate	0.32	0.25	0.18	0.41	
Difference	-0.07	0.05	-0.03	-0.06	-0.03
Surprise	-21.87%	20.00%	-16.67%	-14.63%	-8.29%

Earnings Transcript for POM from 08/09/2012

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PCG: PG&E CORP - Stock Earnings Estimates

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–Estimates

PG&E CORP (NYSE)

ZACKS RANK: 3 - HOLD

PCG 43.44 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.88	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.61	EPS last quarter	0.81
Current Year Estimate	3.16	Last Quarter EPS Surprise	-2.41%
Next Year Estimate	3.06	EPS (Trailing 12 Mos.)	3.67
Expected Earnings Growth	2.6%	PE (forward)	13.75
Expected Sales Growth	1.88%	ABR	2.47

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Premium Research: Stock Analysis

Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation ? Long-Term Rating 6+ Months	PREMIUM
Zacks Industry Rank ?	PREMIUM
Target Price ?	PREMIUM
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Earnings Growth Estimates

	PCG	IND	S&P
Current Qtr (09/2012)	-18.9	N/A	N/A
Next Qtr (12/2012)	-31.3	N/A	N/A
Current Year (09/2011)	-11.7	-1.3	5.5
Next Year (09/2012)	-3.1	7.8	6.6
Past 5 Years	6.9	3.8	3.2
Next 5 Years	2.6	5.5	0.0
PE	11.8	10.2	13.8
PEG Ratio	5.3	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.88	0.61	3.16	3.06
# of Estimates	8	8	13	16
Most Recent Estimate	0.92	0.57	3.20	3.10
High Estimate	1.02	0.72	3.20	3.40
Low Estimate	0.75	0.46	3.02	2.85
Year ago EPS	1.08	0.89	3.58	3.16
Year over Year Growth Est.	-18.87%	-31.32%	-11.73%	-3.12%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	3	0	2
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	0	6	7

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.88	0.61	3.16	3.06
7 Days Ago	0.88	0.61	3.16	3.06
30 Days Ago	0.89	0.60	3.18	3.12
60 Days Ago	0.88	0.59	3.18	3.11
90 Days Ago	0.88	0.59	3.19	3.11

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.92	0.57	3.13	2.96
Zacks Consensus Estimate	0.88	0.61	3.16	3.06
Earnings ESP	4.55% ▲	-6.56% ▼	-0.95% ▼	-3.27% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.81	0.89	0.89	1.08	

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Reported	0.81	0.89	0.89	1.08	
Estimate	0.83	0.70	0.85	1.06	
Difference	-0.02	0.19	0.04	0.02	0.06
Surprise	-2.41%	27.14%	4.71%	1.89%	7.83%

Earnings Transcript for PCG from 08/08/2012

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PNW: PINNACLE WEST CAPITAL CORP - Stock Earnings Estimates

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PINNACLE WEST CAPITAL CORP (NYSE)

ZACKS RANK: 2 - BUY

PNW 52.20 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	2.28	Next Report Date	Nov 06, 2012
Next Quarter Estimate	0.09	EPS last quarter	1.12
Current Year Estimate	3.42	Last Quarter EPS Surprise	6.67%
Next Year Estimate	3.55	EPS (Trailing 12 Mos.)	3.40
Expected Earnings Growth	5.9%	PE (forward)	15.28
Expected Sales Growth	-1.94%	ABR	2.83

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Target Price ?	PREMIUM
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DTE ENERGY CO	DTE	PREMIUM

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Earnings Growth Estimates

	PNW	IND	S&P
Current Qtr (09/2012)	2.0	N/A	N/A
Next Qtr (12/2012)	-16.6	N/A	N/A
Current Year (09/2011)	14.2	-1.3	5.5
Next Year (09/2012)	3.8	7.8	6.6
Past 5 Years	-0.8	3.8	3.2
Next 5 Years	5.9	5.5	0.0
PE	15.4	10.2	13.8
PEG Ratio	2.6	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	2.28	0.09	3.42	3.55
# of Estimates	5	5	12	12
Most Recent Estimate	2.20	0.03	3.45	3.56
High Estimate	2.45	0.16	3.47	3.61
Low Estimate	2.20	-0.08	3.34	3.46
Year ago EPS	2.24	0.11	2.99	3.42
Year over Year Growth Est.	1.96%	-16.62%	14.24%	3.80%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	1	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	2.28	0.09	3.42	3.55
7 Days Ago	2.28	0.09	3.42	3.55
30 Days Ago	2.30	0.09	3.42	3.55
60 Days Ago	2.33	0.12	3.37	3.54
90 Days Ago	2.34	0.14	3.37	3.55

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	2.20	0.00	3.43	3.56
Zacks Consensus Estimate	2.28	0.09	3.42	3.55
Earnings ESP	-3.51% ▼	0.00%	0.29% ▲	0.28% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	1.12	0.07	0.11	2.24	

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Reported	1.12	-0.07	0.11	2.24	
Estimate	1.05	-0.07	0.05	2.10	
Difference	0.07	0.00	0.06	0.14	0.09
Surprise	6.67%	0.00%	120.00%	6.67%	44.45%

Earnings Transcript for PNW from 08/02/2012

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PNM: PNM RESOURCES INC - Stock Earnings Estimates

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–Estimates

PNM RESOURCES INC (NYSE)

ZACKS RANK: 2 - BUY

PNM 20.93 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.61	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.19	EPS last quarter	0.33
Current Year Estimate	1.28	Last Quarter EPS Surprise	6.45%
Next Year Estimate	1.38	EPS (Trailing 12 Mos.)	1.33
Expected Earnings Growth	9.3%	PE (forward)	16.39
Expected Sales Growth	-6.82%	ABR	2.75

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Premium Research: Stock Analysis

Zacks Rank upgraded 08/07/2012 Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	PNM	IND	S&P
Current Qtr (09/2012)	0.4	N/A	N/A
Next Qtr (12/2012)	-11.4	N/A	N/A
Current Year (09/2011)	18.3	-1.3	5.5
Next Year (09/2012)	8.4	7.8	6.6
Past 5 Years	-6.2	3.8	3.2
Next 5 Years	9.3	5.5	0.0
PE	15.7	10.2	13.8
PEG Ratio	1.8	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.61	0.19	1.28	1.38
# of Estimates	4	4	7	8
Most Recent Estimate	0.00	0.00	0.00	0.00
High Estimate	0.65	0.21	1.31	1.50
Low Estimate	0.60	0.17	1.25	1.35
Year ago EPS	0.61	0.22	1.08	1.28
Year over Year Growth Est.	0.41%	-11.36%	18.25%	8.45%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	1	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.61	0.19	1.28	1.38
7 Days Ago	0.61	0.19	1.28	1.38
30 Days Ago	0.61	0.20	1.28	1.39
60 Days Ago	0.61	0.20	1.26	1.39
90 Days Ago	0.61	0.20	1.26	1.39

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.00	0.17	0.00	1.35
Zacks Consensus Estimate	0.61	0.19	1.28	1.38
Earnings ESP	0.00%	-10.53% ▼	0.00%	-2.17% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.33	0.17	0.22	0.61	

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Reported	0.33	0.17	0.22	0.61	
Estimate	0.31	0.11	0.17	0.68	
Difference	0.02	0.06	0.05	-0.07	0.02
Surprise	6.45% ▲	54.55% ▲	29.41% ▲	-10.29% ▼	20.03% ▲

Earnings Transcript for PNM from 05/04/2012

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POR: PORTLAND GENERAL ELECTRIC CO - Stock Earnings Estimates

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PORTLAND GENERAL ELECTRIC CO (NYSE)

ZACKS RANK: 3 - HOLD

POR 27.05 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.49	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.42	EPS last quarter	0.34
Current Year Estimate	1.90	Last Quarter EPS Surprise	0%
Next Year Estimate	1.93	EPS (Trailing 12 Mos.)	1.74
Expected Earnings Growth	4.13%	PE (forward)	14.26
Expected Sales Growth	.96%	ABR	2.44

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Premium Research: Stock Analysis

Zacks Rank upgraded 08/09/2012 Short-Term Rating 1-3 Months	PREMIUM
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Zacks Industry Rank	PREMIUM
Target Price	PREMIUM
Equity Research Report Updated as of 08/23/2012	PREMIUM

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Earnings Growth Estimates

	POR	IND	S&P
Current Qtr (09/2012)	36.7	N/A	N/A
Next Qtr (12/2012)	7.2	N/A	N/A
Current Year (09/2011)	-2.7	-1.3	5.5
Next Year (09/2012)	1.7	7.8	6.6
Past 5 Years	0.0	3.8	3.2
Next 5 Years	4.1	5.5	0.0
PE	15.6	10.2	13.8
PEG Ratio	3.5	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.49	0.42	1.90	1.93
# of Estimates	5	5	8	10
Most Recent Estimate	0.51	0.45	1.95	2.00
High Estimate	0.55	0.46	1.95	2.00
Low Estimate	0.43	0.33	1.87	1.84
Year ago EPS	0.36	0.39	1.95	1.90
Year over Year Growth Est.	36.67%	7.18%	-2.69%	1.66%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	2	1	2	2
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	1	0	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.49	0.42	1.90	1.93
7 Days Ago	0.49	0.42	1.90	1.93
30 Days Ago	0.48	0.42	1.90	1.93
60 Days Ago	0.47	0.40	1.90	1.93
90 Days Ago	0.47	0.40	1.90	1.93

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.49	0.44	1.91	1.91
Zacks Consensus Estimate	0.49	0.42	1.90	1.93
Earnings ESP	0.00%	4.76% ▲	0.53% ▲	-1.04% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.34	0.65	0.39	0.36	

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Reported	0.34	0.65	0.39	0.36	
Estimate	0.34	0.77	0.44	0.46	
Difference	0.00	-0.12	-0.05	-0.10	-0.09
Surprise	0.00% ▲	-15.58% ▼	-11.36% ▼	-21.74% ▼	-16.23% ▼

Earnings Transcript for POR from 08/07/2012

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SCG: SCANA CORP - Stock Earnings Estimates

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–Estimates

SCANA CORP (NYSE)

ZACKS RANK: 3 - HOLD

SCG 47.90 0.00 (0.00%) Vol. 200 0.00 CST

Current Quarter Estimate	0.89	Next Report Date	Oct 24, 2012
Next Quarter Estimate	0.79	EPS last quarter	0.54
Current Year Estimate	3.13	Last Quarter EPS Surprise	10.2%
Next Year Estimate	3.31	EPS (Trailing 12 Mos.)	3.01
Expected Earnings Growth	4.38%	PE (forward)	15.28
Expected Sales Growth	-3.04%	ABR	2.5

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Premium Research: Stock Analysis

Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation ? Long-Term Rating 6+ Months	PREMIUM
Zacks Industry Rank ?	PREMIUM
Target Price ?	PREMIUM
Equity Research Report ? Updated as of 08/23/2012	PREMIUM

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Earnings Growth Estimates

	SCG	IND	S&P
Current Qtr (09/2012)	9.5	N/A	N/A
Next Qtr (12/2012)	5.8	N/A	N/A
Current Year (09/2011)	5.5	-1.3	5.5
Next Year (09/2012)	5.5	7.8	6.6
Past 5 Years	1.6	3.8	3.2
Next 5 Years	4.4	5.5	0.0
PE	15.9	10.2	13.8
PEG Ratio	3.5	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.89	0.79	3.13	3.31
# of Estimates	6	6	11	11
Most Recent Estimate	0.92	0.81	3.16	3.30
High Estimate	0.95	0.86	3.20	3.40
Low Estimate	0.82	0.72	3.05	3.17
Year ago EPS	0.81	0.75	2.97	3.13
Year over Year Growth Est.	9.47%	5.78%	5.54%	5.45%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	3	2
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	0	0	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.89	0.79	3.13	3.31
7 Days Ago	0.89	0.79	3.13	3.31
30 Days Ago	0.88	0.80	3.12	3.29
60 Days Ago	0.90	0.80	3.13	3.31
90 Days Ago	0.89	0.82	3.13	3.31

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.90	0.81	3.15	3.33
Zacks Consensus Estimate	0.89	0.79	3.13	3.31
Earnings ESP	1.12% ▲	2.53% ▲	0.64% ▲	0.60% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.54	0.92	0.75	0.81	

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Reported	0.54	0.92	0.75	0.81	
Estimate	0.49	1.02	0.79	0.76	
Difference	0.05	-0.10	-0.04	0.05	-0.01
Surprise	10.20% ▲	-9.80% ▼	-5.06% ▼	6.58% ▲	0.48% ▼

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–Estimates

SOUTHERN CO (NYSE)

ZACKS RANK: 3 - HOLD

SO 45.47 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.14	Next Report Date	Oct 24, 2012
Next Quarter Estimate	0.39	EPS last quarter	0.69
Current Year Estimate	2.64	Last Quarter EPS Surprise	1.47%
Next Year Estimate	2.82	EPS (Trailing 12 Mos.)	2.48
Expected Earnings Growth	5.06%	PE (forward)	17.19
Expected Sales Growth	2.51%	ABR	3.13

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Earnings Growth Estimates

	SO	IND	S&P
Current Qtr (09/2012)	6.7	N/A	N/A
Next Qtr (12/2012)	29.2	N/A	N/A
Current Year (09/2011)	2.9	-1.3	5.5
Next Year (09/2012)	6.5	7.8	6.6
Past 5 Years	3.4	3.8	3.2
Next 5 Years	5.1	5.5	0.0
PE	18.3	10.2	13.8
PEG Ratio	3.4	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.14	0.39	2.64	2.82
# of Estimates	9	8	17	17
Most Recent Estimate	1.14	0.38	2.68	2.76
High Estimate	1.18	0.45	2.70	2.90
Low Estimate	1.05	0.33	2.59	2.70
Year ago EPS	1.07	0.30	2.57	2.64
Year over Year Growth Est.	6.65%	29.17%	2.91%	6.49%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	1	1
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.14	0.39	2.64	2.82
7 Days Ago	1.14	0.39	2.64	2.82
30 Days Ago	1.14	0.38	2.64	2.82
60 Days Ago	1.15	0.39	2.65	2.81
90 Days Ago	1.15	0.39	2.65	2.81

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.00	0.00	2.68	2.76
Zacks Consensus Estimate	1.14	0.39	2.64	2.82
Earnings ESP	0.00%	0.00%	1.52% ▲	-2.13% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.69	0.42	0.30	1.07	

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Reported	0.69	0.42	0.30	1.07	
Estimate	0.68	0.46	0.29	1.04	
Difference	0.01	-0.04	0.01	0.03	0.00
Surprise	1.47% ▲	-8.70% ▼	3.45% ▲	2.88% ▲	-0.23% ▲

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TECO ENERGY INC (NYSE)

ZACKS RANK: 4 - SELL

TE 17.49 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.41	Next Report Date	Nov 06, 2012
Next Quarter Estimate	0.26	EPS last quarter	0.34
Current Year Estimate	1.25	Last Quarter EPS Surprise	-5.56%
Next Year Estimate	1.30	EPS (Trailing 12 Mos.)	1.24
Expected Earnings Growth	3.3%	PE (forward)	13.98
Expected Sales Growth	-1.28%	ABR	2.93

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Premium Research: Stock Analysis

Zacks Rank ? dow ngraded 08/07/2012 Short-Term Rating 1-3 Months	PREMIUM
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Zacks Industry Rank ?	PREMIUM
Target Price ?	PREMIUM
Equity Research Report ? Updated as of 05/28/2012	PREMIUM

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Earnings Growth Estimates

	TE	IND	S&P
Current Qtr (09/2012)	-1.9	N/A	N/A
Next Qtr (12/2012)	3.2	N/A	N/A
Current Year (09/2011)	-1.5	-1.3	5.5
Next Year (09/2012)	3.8	7.8	6.6
Past 5 Years	3.3	3.8	3.2
Next 5 Years	3.3	5.5	0.0
PE	14.1	10.2	13.8
PEG Ratio	4.2	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.41	0.26	1.25	1.30
# of Estimates	5	5	13	14
Most Recent Estimate	0.44	0.27	1.24	1.20
High Estimate	0.44	0.28	1.30	1.35
Low Estimate	0.40	0.22	1.20	1.17
Year ago EPS	0.42	0.25	1.27	1.25
Year over Year Growth Est.	-1.90%	3.20%	-1.45%	3.76%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.41	0.26	1.25	1.30
7 Days Ago	0.41	0.26	1.25	1.30
30 Days Ago	0.41	0.26	1.25	1.32
60 Days Ago	0.44	0.27	1.34	1.40
90 Days Ago	0.44	0.27	1.34	1.40

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.44	0.27	1.27	1.28
Zacks Consensus Estimate	0.41	0.26	1.25	1.30
Earnings ESP	7.32% ▲	3.85% ▲	1.60% ▲	-1.54% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.34	0.23	0.25	0.42	

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Reported	0.34	0.23	0.25	0.42	
Estimate	0.36	0.25	0.28	0.40	
Difference	-0.02	-0.02	-0.03	0.02	-0.01
Surprise	-5.56% ▼	-8.00% ▼	-10.71% ▼	5.00% ▲	-4.82% ▼

Earnings Transcript for TE from 08/02/2012

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–Estimates

UIL HOLDINGS CORP (NYSE)

ZACKS RANK: 3 - HOLD

UIL 35.64 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.32	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.59	EPS last quarter	0.23
Current Year Estimate	2.08	Last Quarter EPS Surprise	-30.3%
Next Year Estimate	2.31	EPS (Trailing 12 Mos.)	1.91
Expected Earnings Growth	4.49%	PE (forward)	17.16
Expected Sales Growth	12.27%	ABR	2.13

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Premium Research: Stock Analysis

Zacks Rank ? upgraded 08/08/2012 Short-Term Rating 1-3 Months	PREMIUM
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Zacks Industry Rank ?	PREMIUM
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Earnings Growth Estimates

	UIL	IND	S&P
Current Qtr (09/2012)	-24.8	N/A	N/A
Next Qtr (12/2012)	74.1	N/A	N/A
Current Year (09/2011)	-7.3	-1.3	5.5
Next Year (09/2012)	11.1	7.8	6.6
Past 5 Years	0.2	3.8	3.2
Next 5 Years	4.5	5.5	0.0
PE	18.7	10.2	13.8
PEG Ratio	3.8	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.32	0.59	2.08	2.31
# of Estimates	5	5	8	8
Most Recent Estimate	0.32	0.60	2.05	2.35
High Estimate	0.34	0.65	2.15	2.35
Low Estimate	0.29	0.55	2.00	2.25
Year ago EPS	0.42	0.34	2.24	2.08
Year over Year Growth Est.	-24.76%	74.12%	-7.25%	11.07%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	2	2	1	2
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	0	3	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.32	0.59	2.08	2.31
7 Days Ago	0.32	0.59	2.08	2.31
30 Days Ago	0.32	0.54	2.10	2.31
60 Days Ago	0.31	0.54	2.10	2.31
90 Days Ago	0.31	0.54	2.10	2.31

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.31	0.60	2.07	2.32
Zacks Consensus Estimate	0.32	0.59	2.08	2.31
Earnings ESP	-3.13% ▼	1.70% ▲	-0.48% ▼	0.43% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.23	0.92	0.34	0.42	

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Reported	0.23	0.92	0.34	0.42	
Estimate	0.33	1.03	0.44	0.27	
Difference	-0.10	-0.11	-0.10	0.15	-0.04
Surprise	-30.30%	-10.68%	-22.73%	55.56%	-2.04%

Earnings Transcript for UIL from 08/06/2012

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UNS: UNS ENERGY CORP - Stock Earnings Estimates

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UNS ENERGY CORP (NYSE)

ZACKS RANK: 3 - HOLD

UNS 40.47 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.24	Next Report Date	Nov 05, 2012
Next Quarter Estimate	0.14	EPS last quarter	0.64
Current Year Estimate	2.20	Last Quarter EPS Surprise	4.92%
Next Year Estimate	2.68	EPS (Trailing 12 Mos.)	2.39
Expected Earnings Growth	6.3%	PE (forward)	18.4
Expected Sales Growth	1.85%	ABR	2

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Zacks Rank ? Short-Term Rating 1-3 Months	PREMIUM
Zacks Recommendation ? upgraded as of 08/29/2012 Long-Term Rating 6+ Months	PREMIUM
Zacks Industry Rank ?	PREMIUM
Target Price ?	PREMIUM
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Earnings Growth Estimates

	UNS	IND	S&P
Current Qtr (09/2012)	-8.6	N/A	N/A
Next Qtr (12/2012)	-37.9	N/A	N/A
Current Year (09/2011)	-14.4	-1.3	5.5
Next Year (09/2012)	21.8	7.8	6.6
Past 5 Years	10.2	3.8	3.2
Next 5 Years	6.3	5.5	0.0
PE	16.9	10.2	13.8
PEG Ratio	2.9	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.24	0.14	2.20	2.68
# of Estimates	3	3	4	4
Most Recent Estimate	1.24	0.11	2.20	2.92
High Estimate	1.25	0.15	2.20	2.92
Low Estimate	1.24	0.11	2.20	2.40
Year ago EPS	1.36	0.22	2.57	2.20
Year over Year Growth Est.	-8.58%	-37.88%	-14.40%	21.82%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	1
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.24	0.14	2.20	2.68
7 Days Ago	1.24	0.14	2.20	2.68
30 Days Ago	1.24	0.14	2.20	2.67
60 Days Ago	1.23	0.16	2.21	2.77
90 Days Ago	1.23	0.16	2.21	2.77

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.00	0.00	0.00	2.75
Zacks Consensus Estimate	1.24	0.14	2.20	2.68
Earnings ESP	0.00%	0.00%	0.00%	2.61%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.64	0.17	0.22	1.36	

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Reported	0.64	0.17	0.22	1.36	
Estimate	0.61	0.25	0.26	1.36	
Difference	0.03	-0.08	-0.04	0.00	-0.03
Surprise	4.92%	-32.00%	-15.38%	0.00%	-14.15%

Earnings Transcript for UNS from 07/30/2012

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WR: WESTERN ENERGY INC - Stock Earnings Estimates

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WESTERN ENERGY INC (NYSE)

ZACKS RANK: 2 - BUY

WR 29.17 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	1.05	Next Report Date	Nov 08, 2012
Next Quarter Estimate	0.24	EPS last quarter	0.48
Current Year Estimate	1.97	Last Quarter EPS Surprise	9.09%
Next Year Estimate	2.05	EPS (Trailing 12 Mos.)	1.83
Expected Earnings Growth	6.09%	PE (forward)	14.98
Expected Sales Growth	5.71%	ABR	2.11

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Earnings Growth Estimates

	WR	IND	S&P
Current Qtr (09/2012)	7.1	N/A	N/A
Next Qtr (12/2012)	48.4	N/A	N/A
Current Year (09/2011)	8.8	-1.3	5.5
Next Year (09/2012)	4.3	7.8	6.6
Past 5 Years	0.4	3.8	3.2
Next 5 Years	6.1	5.5	0.0
PE	16.1	10.2	13.8
PEG Ratio	2.5	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	1.05	0.24	1.97	2.05
# of Estimates	4	4	9	10
Most Recent Estimate	1.08	0.21	2.01	2.05
High Estimate	1.08	0.27	2.01	2.10
Low Estimate	1.03	0.21	1.95	2.00
Year ago EPS	0.98	0.16	1.81	1.97
Year over Year Growth Est.	7.14%	48.44%	8.84%	4.31%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	2	1	3	3
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	1	0	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	1.05	0.24	1.97	2.05
7 Days Ago	1.05	0.24	1.97	2.05
30 Days Ago	1.03	0.25	1.94	2.05
60 Days Ago	1.04	0.27	1.92	2.05
90 Days Ago	1.04	0.27	1.92	2.05

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	1.06	0.24	1.99	2.07
Zacks Consensus Estimate	1.05	0.24	1.97	2.05
Earnings ESP	0.95% ▲	0.00%	1.02% ▲	0.98% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.48	0.21	0.16	0.08	

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Reported	0.48	0.21	0.16	0.98	
Estimate	0.44	0.26	0.14	1.02	
Difference	0.04	-0.05	0.02	-0.04	-0.01
Surprise	9.09% ▲	-19.23% ▼	14.29% ▲	-3.92% ▼	0.06% ▼

Earnings Transcript for WR from 08/08/2012

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WISCONSIN ENERGY CORP (NYSE)

ZACKS RANK: 2 - BUY

WEC 38.38 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.57	Next Report Date	Oct 25, 2012
Next Quarter Estimate	0.51	EPS last quarter	0.51
Current Year Estimate	2.31	Last Quarter EPS Surprise	15.91%
Next Year Estimate	2.39	EPS (Trailing 12 Mos.)	2.29
Expected Earnings Growth	5.53%	PE (forward)	16.59
Expected Sales Growth	.18%	ABR	2.54

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Earnings Growth Estimates

	WEC	IND	S&P
Current Qtr (09/2012)	3.9	N/A	N/A
Next Qtr (12/2012)	3.5	N/A	N/A
Current Year (09/2011)	6.1	-1.3	5.5
Next Year (09/2012)	3.4	7.8	6.6
Past 5 Years	10.7	3.8	3.2
Next 5 Years	5.5	5.5	0.0
PE	16.8	10.2	13.8
PEG Ratio	3.0	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.57	0.51	2.31	2.39
# of Estimates	7	7	13	14
Most Recent Estimate	0.58	0.49	2.32	2.41
High Estimate	0.58	0.55	2.37	2.51
Low Estimate	0.55	0.48	2.25	2.35
Year ago EPS	0.55	0.49	2.18	2.31
Year over Year Growth Est.	3.90%	3.50%	6.14%	3.45%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	1	1	1	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.57	0.51	2.31	2.39
7 Days Ago	0.57	0.51	2.31	2.39
30 Days Ago	0.57	0.51	2.31	2.39
60 Days Ago	0.56	0.55	2.28	2.46
90 Days Ago	0.56	0.55	2.28	2.46

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.56	0.52	2.33	2.41
Zacks Consensus Estimate	0.57	0.51	2.31	2.39
Earnings ESP	-1.75% ▼	1.96% ▲	0.87% ▲	0.84% ▲

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.51	0.74	0.49	0.55	

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Reported	0.51	0.74	0.49	0.55	
Estimate	0.44	0.73	0.47	0.49	
Difference	0.07	0.01	0.02	0.06	0.04
Surprise	15.91%	1.37%	4.26%	12.24%	8.45%

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XCEL ENERGY INC (NYSE)

ZACKS RANK: 2 - BUY

XEL 28.08 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.71	Next Report Date	Oct 25, 2012
Next Quarter Estimate	0.32	EPS last quarter	0.38
Current Year Estimate	1.78	Last Quarter EPS Surprise	8.57%
Next Year Estimate	1.88	EPS (Trailing 12 Mos.)	1.74
Expected Earnings Growth	4.86%	PE (forward)	15.82
Expected Sales Growth	.07%	ABR	2.31

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Zacks Rank ? upgraded 08/08/2012 Short-Term Rating 1-3 Months	PREMIUM
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Earnings Growth Estimates

	XEL	IND	S&P
Current Qtr (09/2012)	3.1	N/A	N/A
Next Qtr (12/2012)	10.8	N/A	N/A
Current Year (09/2011)	3.2	-1.3	5.5
Next Year (09/2012)	6.1	7.8	6.6
Past 5 Years	4.9	3.8	3.2
Next 5 Years	4.9	5.5	0.0
PE	16.1	10.2	13.8
PEG Ratio	3.3	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.71	0.32	1.78	1.88
# of Estimates	8	8	14	13
Most Recent Estimate	0.70	0.32	1.78	1.87
High Estimate	0.75	0.38	1.80	1.93
Low Estimate	0.68	0.27	1.75	1.85
Year ago EPS	0.69	0.29	1.72	1.78
Year over Year Growth Est.	3.08%	10.78%	3.20%	6.13%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	0	0	0	0

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.71	0.32	1.78	1.88
7 Days Ago	0.71	0.32	1.78	1.88
30 Days Ago	0.71	0.32	1.78	1.89
60 Days Ago	0.71	0.34	1.77	1.88
90 Days Ago	0.71	0.34	1.78	1.88

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.00	0.00	0.00	0.00
Zacks Consensus Estimate	0.71	0.32	1.78	1.88
Earnings ESP	0.00%	0.00%	0.00%	0.00%

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.38	0.38	0.29	0.69	

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Reported	0.38	0.38	0.29	0.69	
Estimate	0.35	0.37	0.30	0.65	
Difference	0.03	0.01	-0.01	0.04	0.02
Surprise	8.57% ▲	2.70% ▲	-3.33% ▼	6.15% ▲	3.52% ▲

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THE DEATH OF CREDIT CARDS The plastic in your wallet is about to go the way of the typewriter, the VCR, and the 8-track tape player. When it does, **a handful of investors could stand to get very rich**. You can join them — but you must act now. An eye-opening new presentation reveals the full story on why your credit card is about to be worthless — and highlights one little-known company sitting at the epicenter of an earth-shaking movement that could hand early investors the **kind of profits we haven't seen since the dot-com days.**
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NU: NORTHEAST UTILS - Stock Earnings Estimates

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–Estimates

NORTHEAST UTILS (NYSE)

ZACKS RANK: 3 - HOLD

NU 38.01 0.00 (0.00%) Vol. 0 0.00 CST

Current Quarter Estimate	0.66	Next Report Date	Nov 09, 2012
Next Quarter Estimate	0.62	EPS last quarter	0.45
Current Year Estimate	2.28	Last Quarter EPS Surprise	0%
Next Year Estimate	2.55	EPS (Trailing 12 Mos.)	2.26
Expected Earnings Growth	6.61%	PE (forward)	16.64
Expected Sales Growth	-6.08%	ABR	1.62

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Target Price	PREMIUM
Equity Research Report Updated as of 08/02/2012	PREMIUM

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HUANENG POWER	HNP	PREMIUM

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Earnings Growth Estimates

	NU	IND	S&P
Current Qtr (09/2012)	28.7	N/A	N/A
Next Qtr (12/2012)	-16.9	N/A	N/A
Current Year (09/2011)	-4.0	-1.3	5.5
Next Year (09/2012)	11.6	7.8	6.6
Past 5 Years	14.7	3.8	3.2
Next 5 Years	6.6	5.5	0.0
PE	16.8	10.2	13.8
PEG Ratio	2.5	-1.0	0.0

Detailed Earnings Estimates

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Zacks Consensus Estimate	0.66	0.62	2.28	2.55
# of Estimates	8	8	13	14
Most Recent Estimate	0.63	0.61	2.21	2.46
High Estimate	0.74	0.75	2.35	2.61
Low Estimate	0.58	0.54	2.21	2.46
Year ago EPS	0.51	0.74	2.38	2.28
Year over Year Growth Est.	28.68%	-16.89%	-4.01%	11.58%

Agreement - Estimate Revisions

	Current Qtr (09/2012)	Next Qtr (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Up Last 7 Days	0	0	0	0
Up Last 30 Days	0	0	0	0
Down Last 7 Days	0	0	0	0
Down Last 30 Days	1	1	1	1

Magnitude - Consensus Estimate Trend

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Current	0.66	0.62	2.28	2.55
7 Days Ago	0.66	0.62	2.28	2.55
30 Days Ago	0.66	0.62	2.29	2.56
60 Days Ago	0.56	0.65	2.34	2.57
90 Days Ago	0.57	0.66	2.36	2.57

Upside - Most Accurate Estimate versus Zacks Consensus

	Current Quarter (09/2012)	Next Quarter (12/2012)	Current Year (12/2012)	Next Year (12/2013)
Most Accurate Estimate	0.67	0.62	2.27	2.50
Zacks Consensus Estimate	0.66	0.62	2.28	2.55
Earnings ESP	1.52% ▲	0.00%	-0.44% ▼	-1.96% ▼

Surprise - Reported Earnings History

	06/2012	03/2012	12/2011	09/2011	Average Surprise
Reported	0.45	0.56	0.74	0.51	
Estimate	0.45	0.68	0.69	0.55	
Difference	0.00	-0.12	0.05	-0.04	-0.04
Surprise	0.00% ▲	-17.65% ▼	7.25% ▲	-7.27% ▼	-5.89% ▼

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